

NIAGARA NORTH

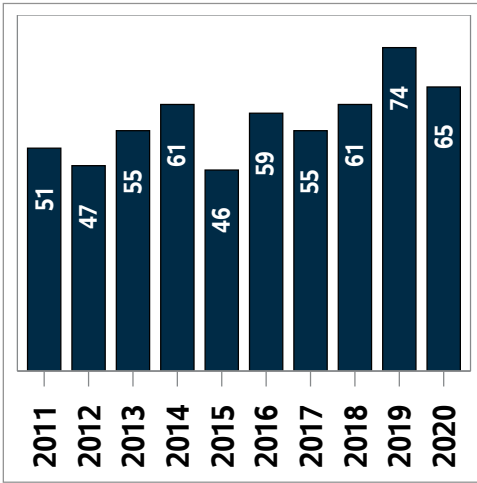
MLS® Residential Market Activity

August 2020

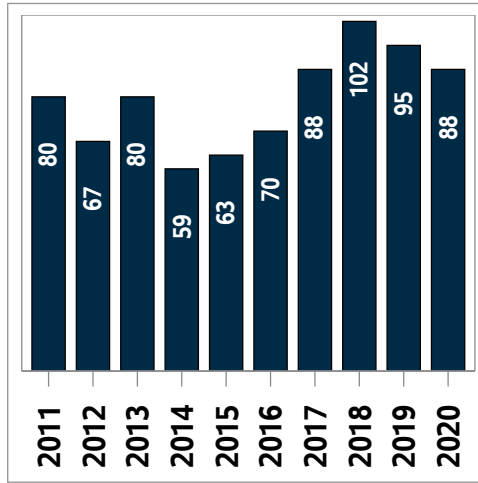


NIAGARA NORTH MLS® Residential Market Activity

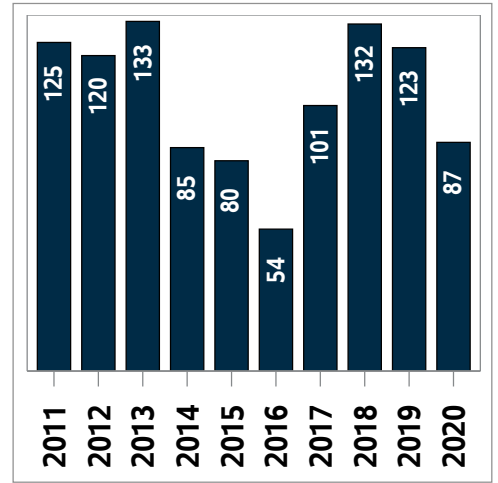
Sales Activity
(August only)



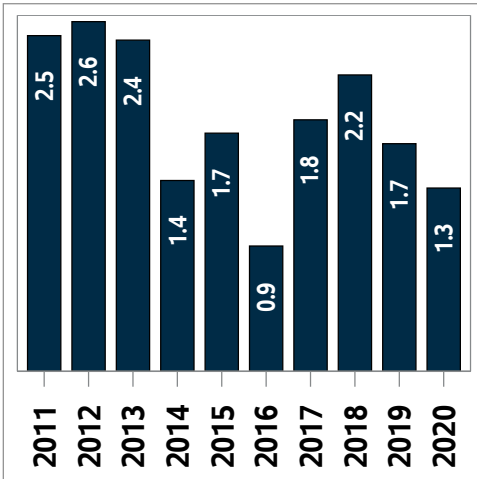
New Listings
(August only)



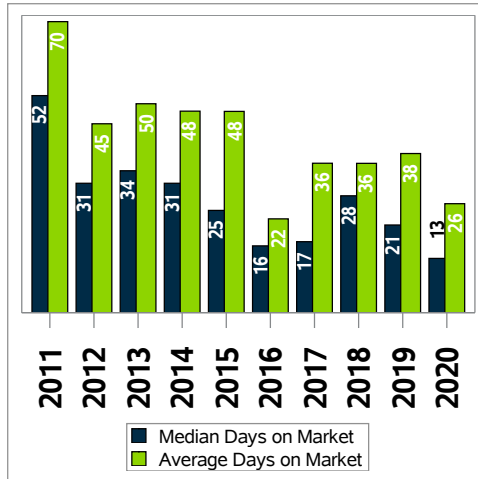
Active Listings
(August only)



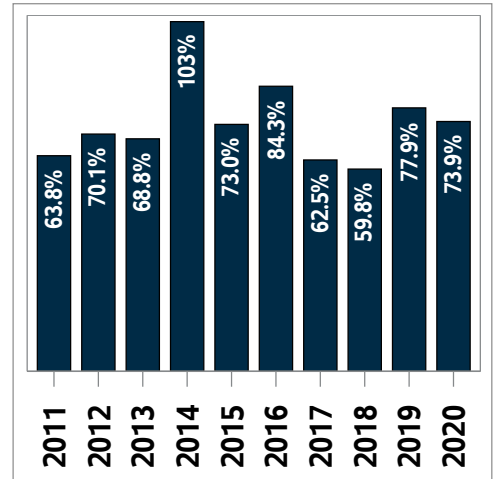
Months of Inventory
(August only)



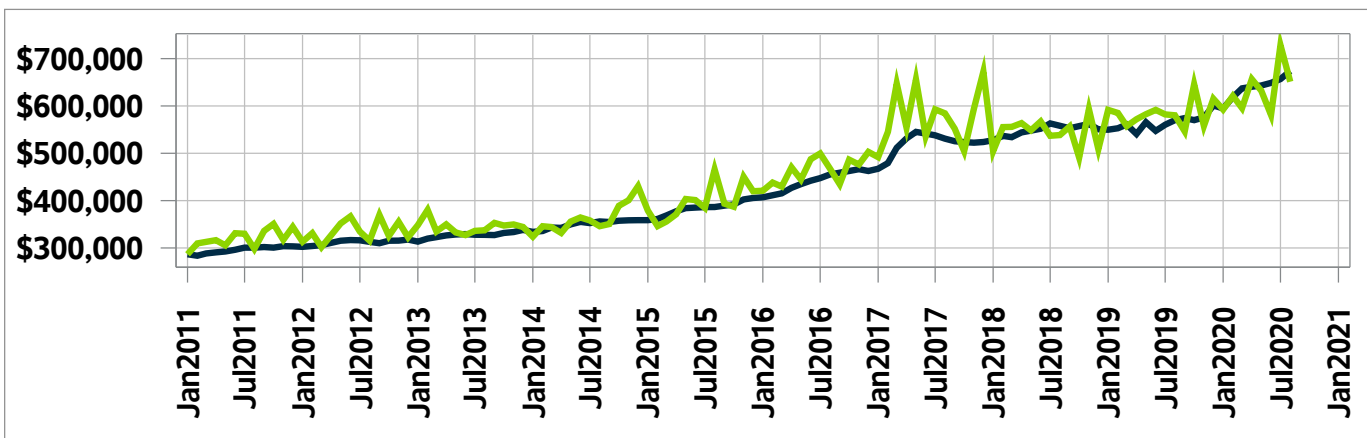
Days on Market
(August only)



Sales to New Listings Ratio
(August only)

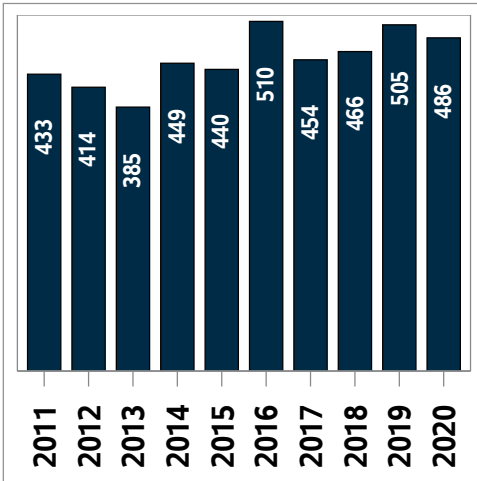


MLS® HPI Composite Benchmark Price and Average Price

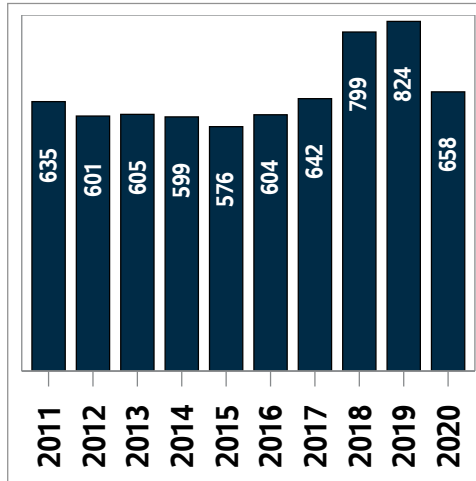


NIAGARA NORTH MLS® Residential Market Activity

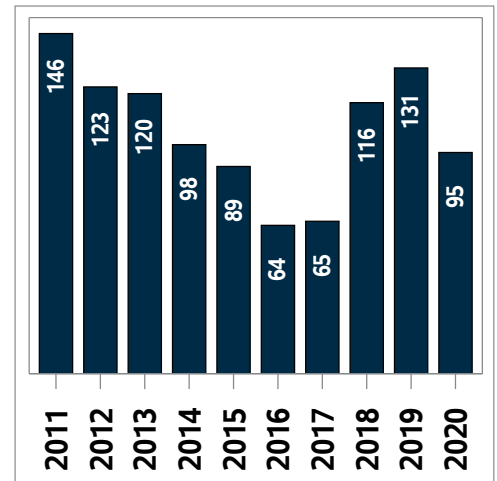
Sales Activity
(August Year-to-date)



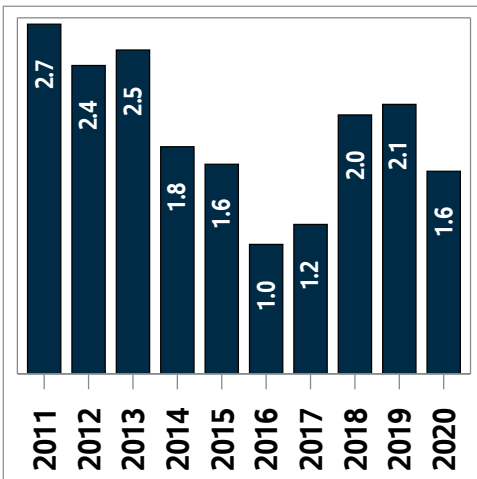
New Listings
(August Year-to-date)



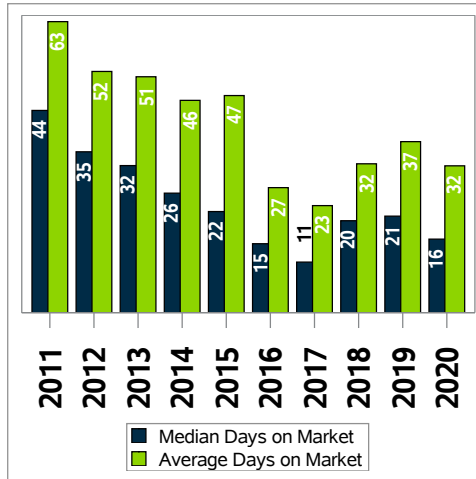
Active Listings ¹
(August Year-to-date)



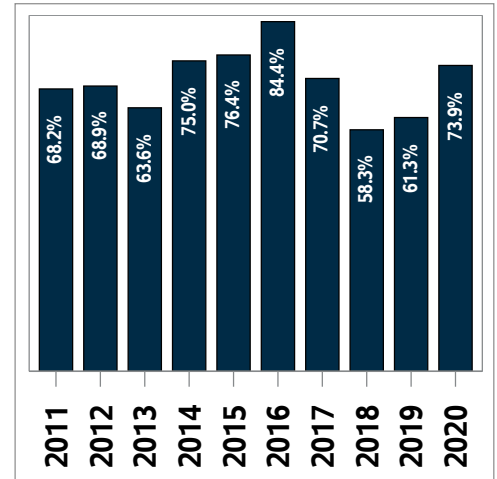
Months of Inventory ²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Residential Market Activity

Actual	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	65	-12.2	6.6	18.2	41.3	18.2	261.1
Dollar Volume	\$42,329,276	-1.4	28.9	31.7	97.5	128.1	575.7
New Listings	88	-7.4	-13.7	0.0	39.7	10.0	203.4
Active Listings	87	-29.3	-34.1	-13.9	8.7	-34.6	-12.1
Sales to New Listings Ratio ¹	73.9	77.9	59.8	62.5	73.0	68.8	62.1
Months of Inventory ²	1.3	1.7	2.2	1.8	1.7	2.4	5.5
Average Price	\$651,220	12.2	20.9	11.4	39.8	93.0	87.1
Median Price	\$651,234	23.2	28.4	27.7	67.5	120.0	93.0
Sales to List Price Ratio	101.9	98.1	97.7	97.9	98.3	96.9	97.0
Median Days on Market	13.0	21.0	28.0	17.0	24.5	34.0	63.5
Average Days on Market	26.1	38.1	35.8	35.8	48.2	50.1	90.3

Year-to-date	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	486	-3.8	4.3	7.0	10.5	26.2	158.5
Dollar Volume	\$309,379,918	5.9	20.8	16.4	79.8	137.1	429.2
New Listings	658	-20.1	-17.6	2.5	14.2	8.8	28.5
Active Listings ³	95	-27.6	-18.4	45.1	6.8	-21.0	-58.0
Sales to New Listings Ratio ⁴	73.9	61.3	58.3	70.7	76.4	63.6	36.7
Months of Inventory ⁵	1.6	2.1	2.0	1.2	1.6	2.5	9.6
Average Price	\$636,584	10.0	15.8	8.8	62.8	87.8	104.7
Median Price	\$580,000	7.6	12.7	10.5	65.7	87.2	100.0
Sales to List Price Ratio	99.6	98.1	98.5	102.1	98.5	97.4	97.4
Median Days on Market	16.0	21.0	20.0	11.0	22.0	32.0	44.0
Average Days on Market	32.0	37.2	32.4	23.3	47.2	51.3	64.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

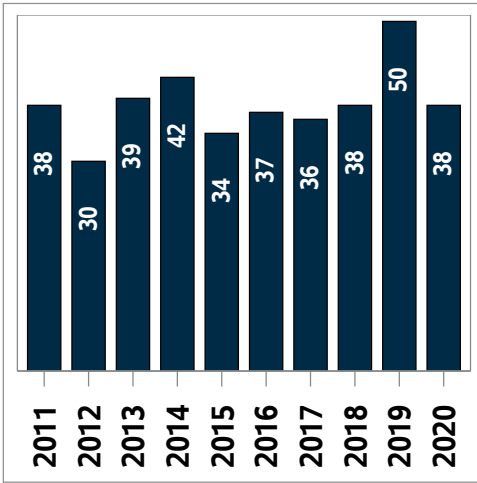
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

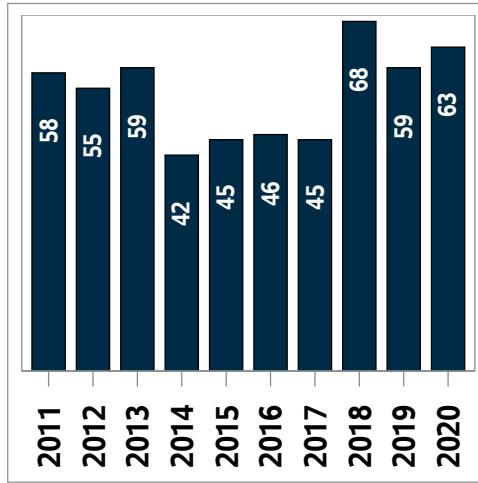
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Single Family Market Activity

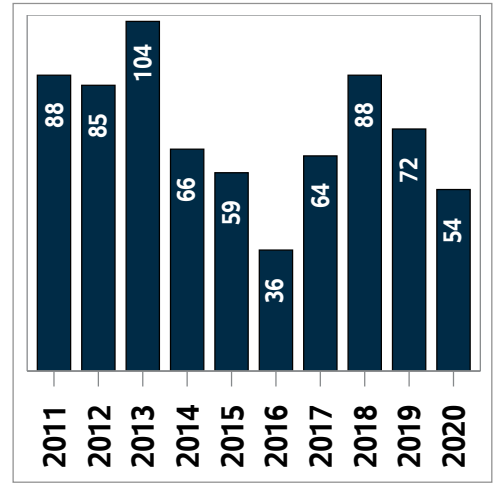
Sales Activity
(August only)



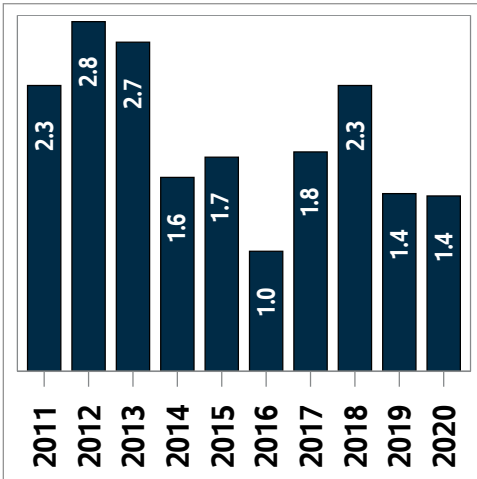
New Listings
(August only)



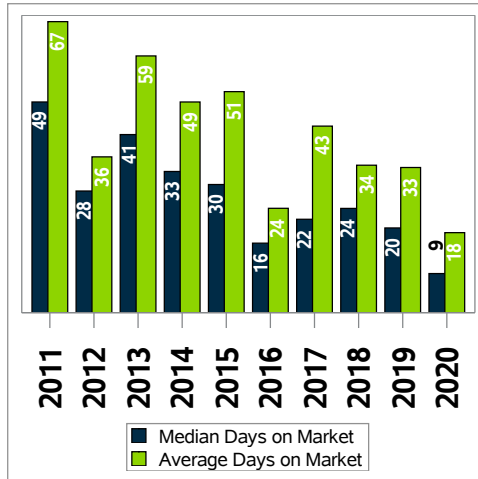
Active Listings
(August only)



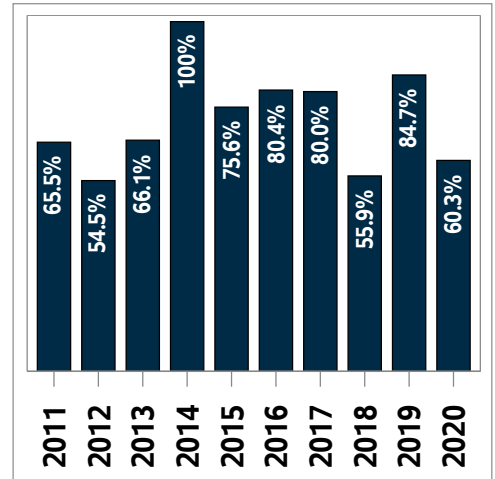
Months of Inventory
(August only)



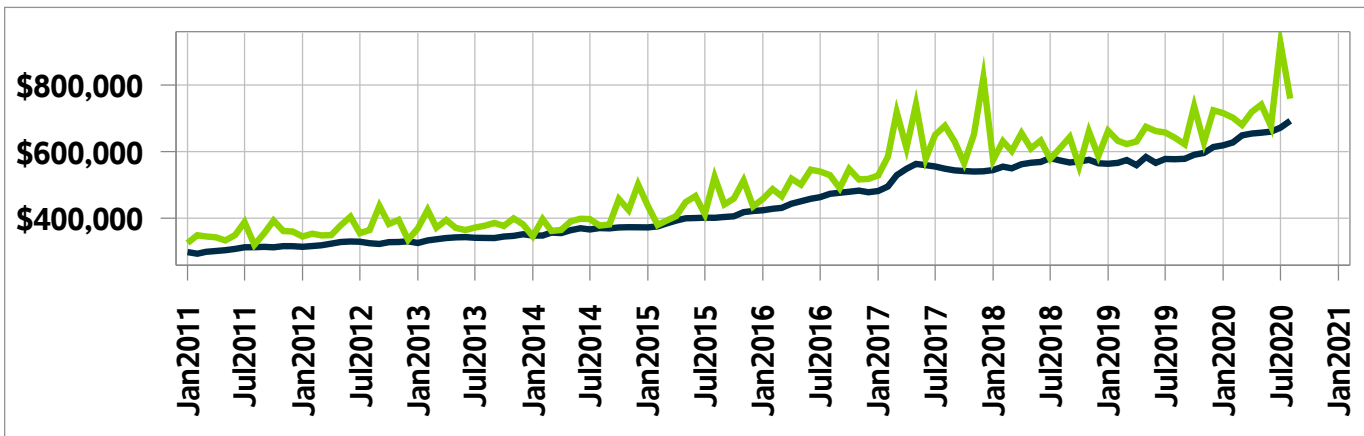
Days on Market
(August only)



Sales to New Listings Ratio
(August only)

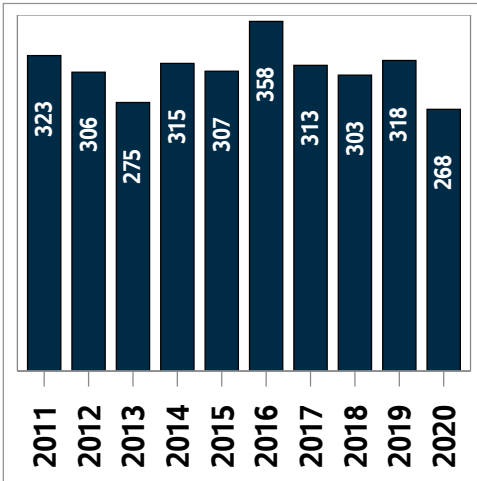


MLS® HPI Single Family Benchmark Price and Average Price

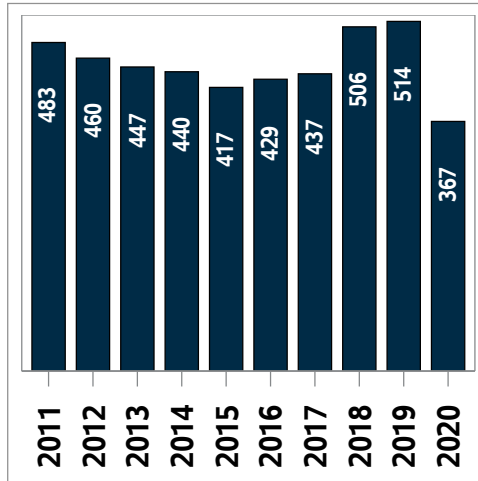


NIAGARA NORTH MLS® Single Family Market Activity

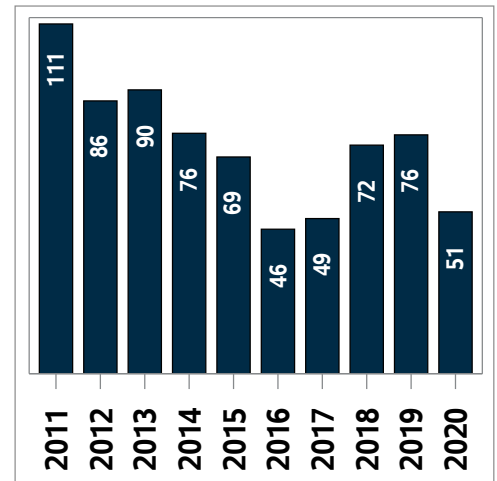
Sales Activity
(August Year-to-date)



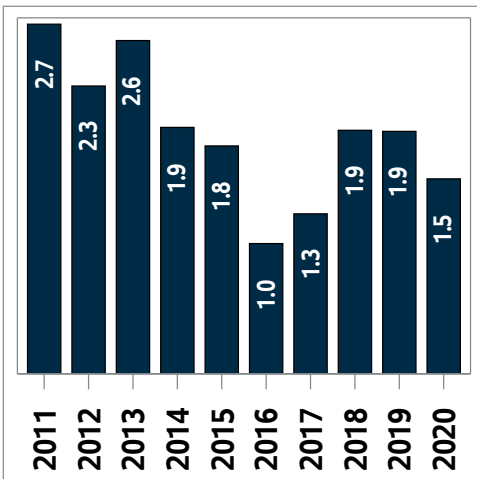
New Listings
(August Year-to-date)



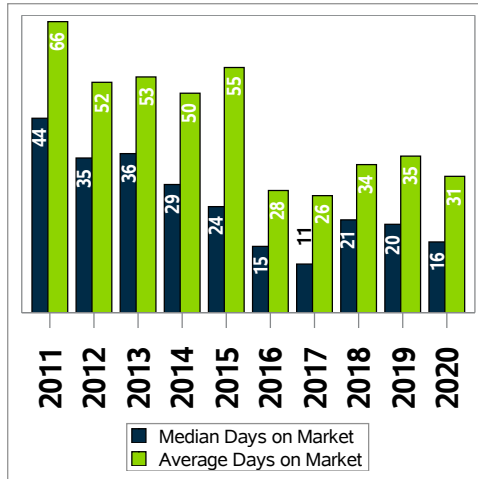
Active Listings¹
(August Year-to-date)



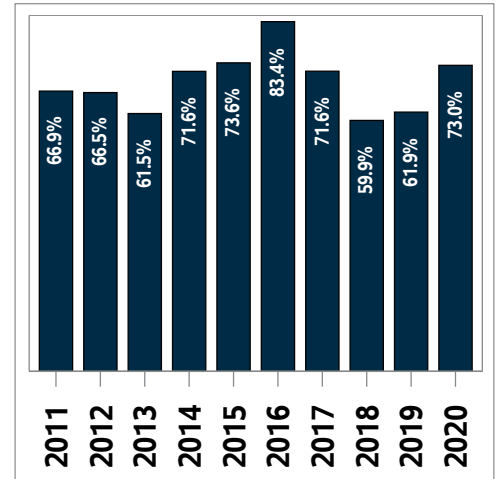
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Single Family Market Activity

Actual	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	38	-24.0	0.0	5.6	11.8	-2.6	137.5
Dollar Volume	\$28,847,312	-10.1	24.5	18.3	61.9	96.0	429.4
New Listings	63	6.8	-7.4	40.0	40.0	6.8	173.9
Active Listings	54	-25.0	-38.6	-15.6	-8.5	-48.1	-10.0
Sales to New Listings Ratio ¹	60.3	84.7	55.9	80.0	75.6	66.1	69.6
Months of Inventory ²	1.4	1.4	2.3	1.8	1.7	2.7	3.8
Average Price	\$759,140	18.3	24.5	12.1	44.9	101.2	122.9
Median Price	\$738,750	19.9	24.9	14.4	52.4	125.9	118.9
Sales to List Price Ratio	102.3	98.3	97.4	97.5	98.1	96.6	96.8
Median Days on Market	9.0	19.5	24.0	21.5	29.5	41.0	61.5
Average Days on Market	18.4	33.4	33.9	42.9	50.9	59.1	86.4

Year-to-date	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	268	-15.7	-11.6	-14.4	-12.7	-2.5	67.5
Dollar Volume	\$201,695,416	-2.0	8.3	-0.5	50.1	94.3	283.7
New Listings	367	-28.6	-27.5	-16.0	-12.0	-17.9	-12.4
Active Listings ³	51	-32.2	-29.2	4.3	-25.3	-43.0	-71.3
Sales to New Listings Ratio ⁴	73.0	61.9	59.9	71.6	73.6	61.5	38.2
Months of Inventory ⁵	1.5	1.9	1.9	1.3	1.8	2.6	8.9
Average Price	\$752,595	16.2	22.5	16.2	72.0	99.3	129.1
Median Price	\$695,000	13.1	17.4	20.0	75.9	98.6	129.6
Sales to List Price Ratio	99.5	98.1	98.4	101.9	98.3	97.1	97.4
Median Days on Market	16.0	20.0	21.0	11.0	24.0	36.0	44.5
Average Days on Market	30.9	35.4	33.5	26.5	55.5	53.3	64.2

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

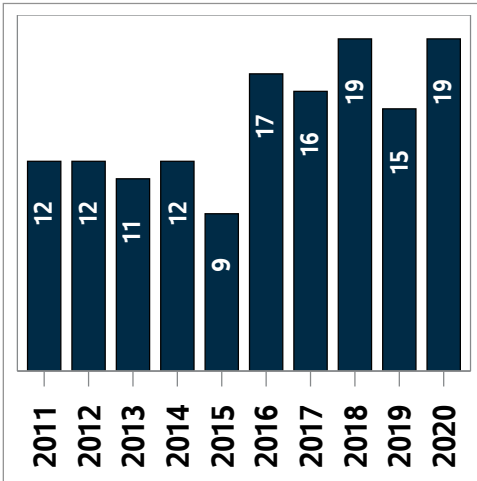
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

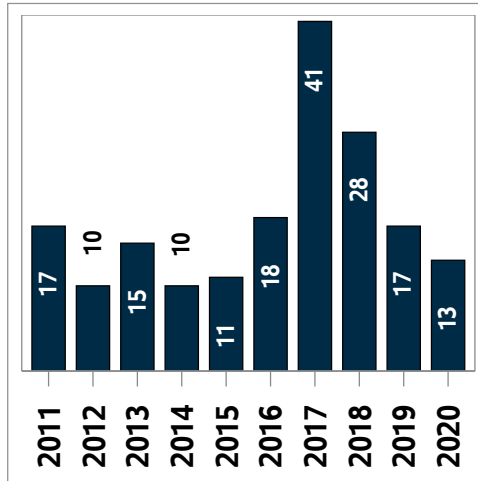
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Townhouse Market Activity

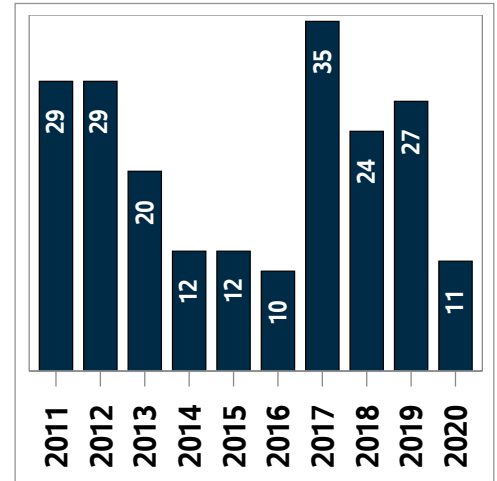
**Sales Activity
(August only)**



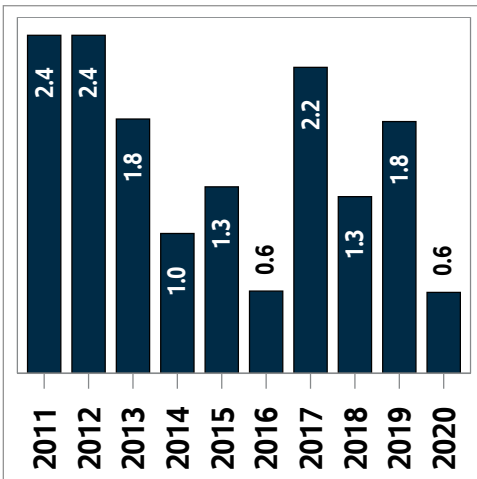
**New Listings
(August only)**



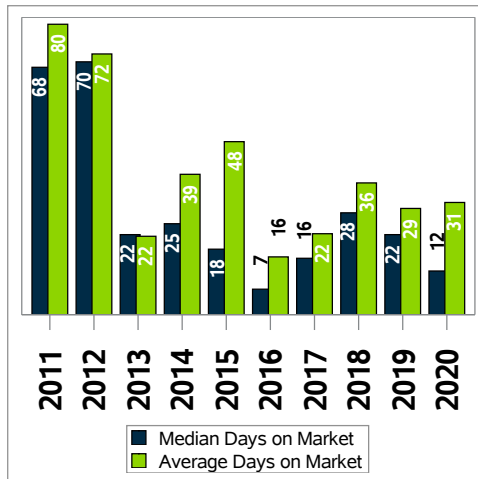
**Active Listings
(August only)**



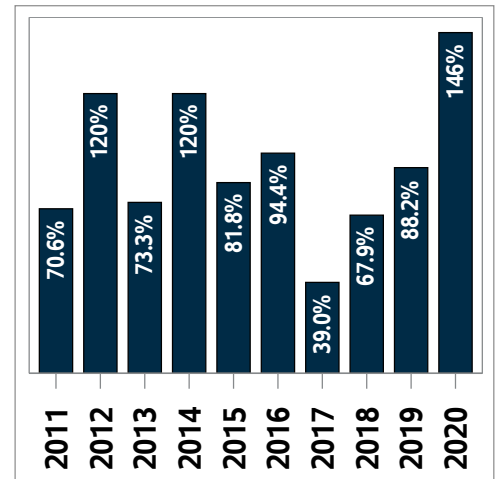
**Months of Inventory
(August only)**



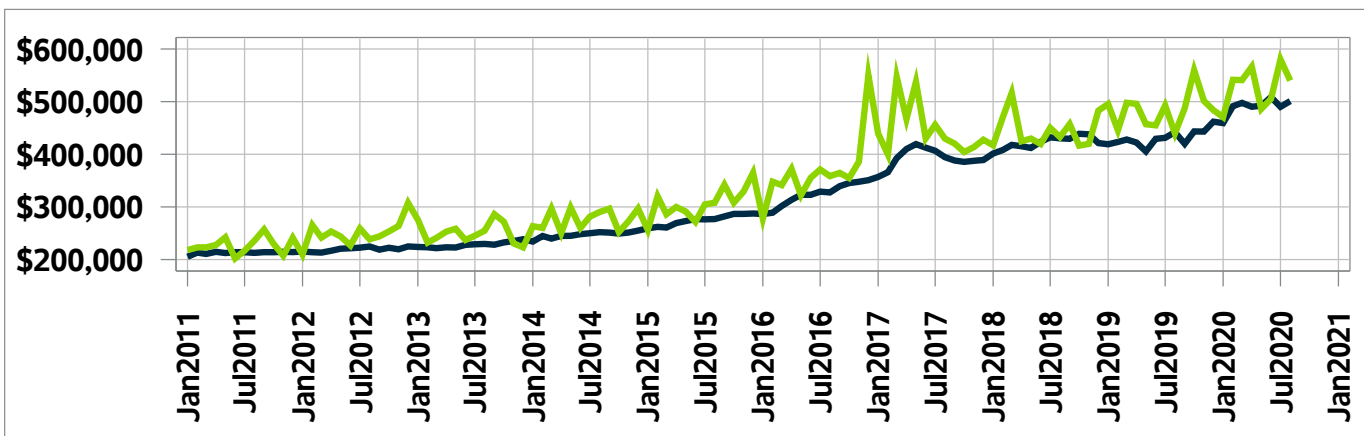
**Days on Market
(August only)**



**Sales to New Listings Ratio
(August only)**

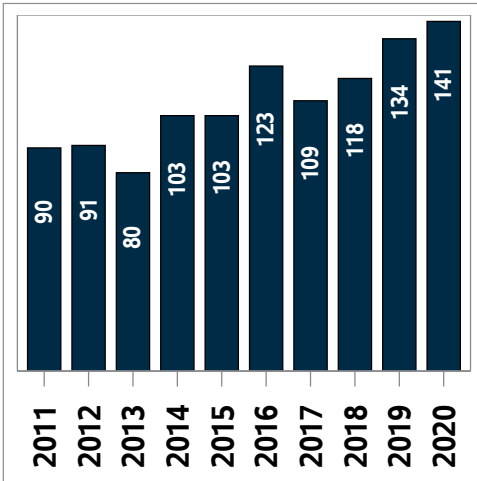


MLS® HPI Townhouse Benchmark Price and Average Price

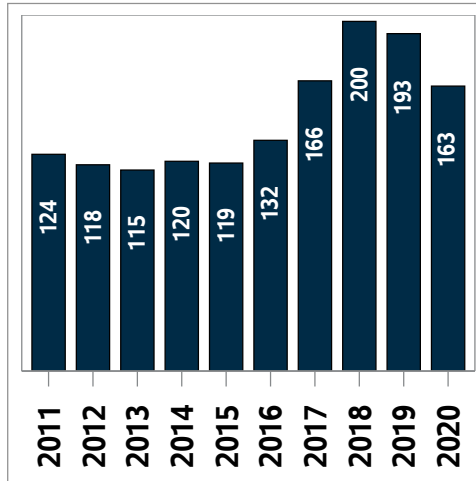


NIAGARA NORTH MLS® Townhouse Market Activity

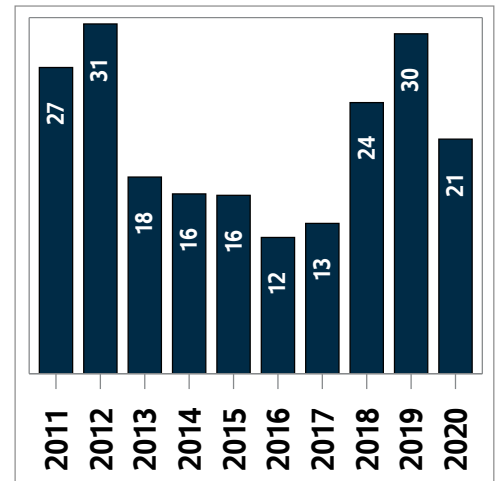
Sales Activity
(August Year-to-date)



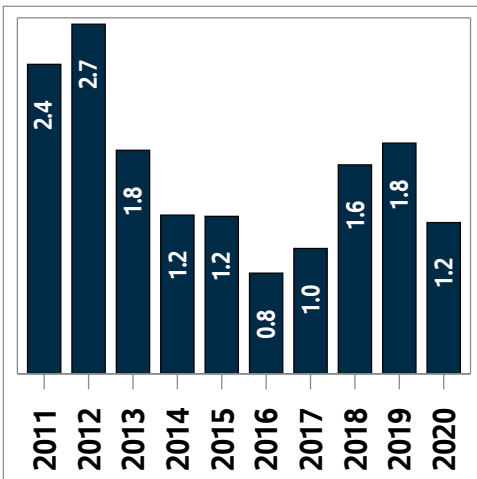
New Listings
(August Year-to-date)



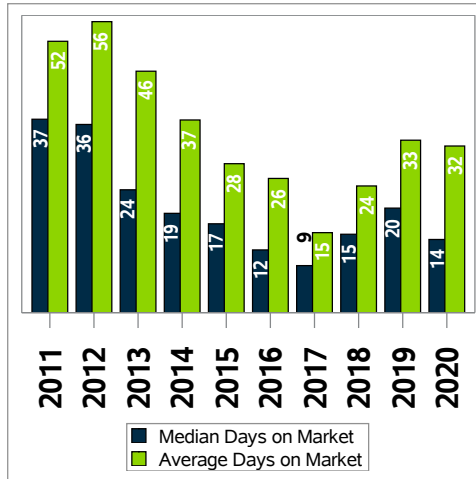
Active Listings¹
(August Year-to-date)



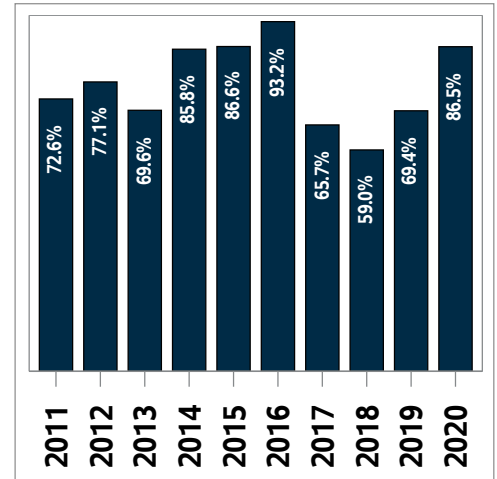
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Townhouse Market Activity

Actual	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	19	26.7	0.0	18.8	111.1	72.7	1,800.0
Dollar Volume	\$10,260,664	55.6	24.8	49.2	270.4	266.0	1,642.0
New Listings	13	-23.5	-53.6	-68.3	18.2	-13.3	160.0
Active Listings	11	-59.3	-54.2	-68.6	-8.3	-45.0	0.0
Sales to New Listings Ratio ¹	146.2	88.2	67.9	39.0	81.8	73.3	20.0
Months of Inventory ²	0.6	1.8	1.3	2.2	1.3	1.8	11.0
Average Price	\$540,035	22.9	24.8	25.7	75.5	111.9	-8.3
Median Price	\$536,000	13.4	23.9	24.2	67.5	104.6	-9.0
Sales to List Price Ratio	102.5	98.2	98.2	98.7	99.2	97.4	100.0
Median Days on Market	12.0	22.0	28.0	15.5	18.0	22.0	167.0
Average Days on Market	30.8	29.2	36.2	22.3	47.6	21.5	167.0

Year-to-date	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	141	5.2	19.5	29.4	36.9	76.3	605.0
Dollar Volume	\$75,090,791	17.7	44.2	44.8	149.6	276.1	1,691.6
New Listings	163	-15.5	-18.5	-1.8	37.0	41.7	393.9
Active Listings ³	21	-31.0	-13.5	56.1	31.5	19.3	-25.4
Sales to New Listings Ratio ⁴	86.5	69.4	59.0	65.7	86.6	69.6	60.6
Months of Inventory ⁵	1.2	1.8	1.6	1.0	1.2	1.8	11.2
Average Price	\$532,559	11.9	20.7	11.9	82.3	113.4	154.1
Median Price	\$510,000	7.4	18.6	14.3	72.9	97.5	159.9
Sales to List Price Ratio	100.1	98.4	98.6	102.9	99.2	98.0	97.3
Median Days on Market	14.0	20.0	15.0	9.0	17.0	23.5	41.5
Average Days on Market	31.9	33.0	24.2	15.3	28.5	46.2	60.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

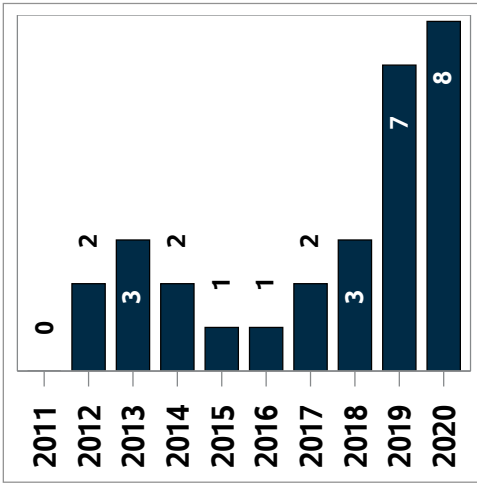
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

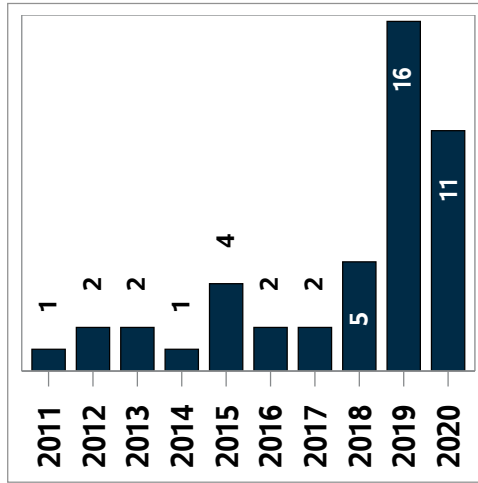
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Apartment-Style Market Activity

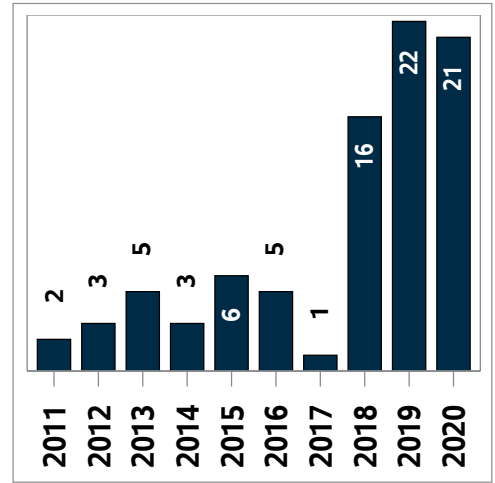
**Sales Activity
(August only)**



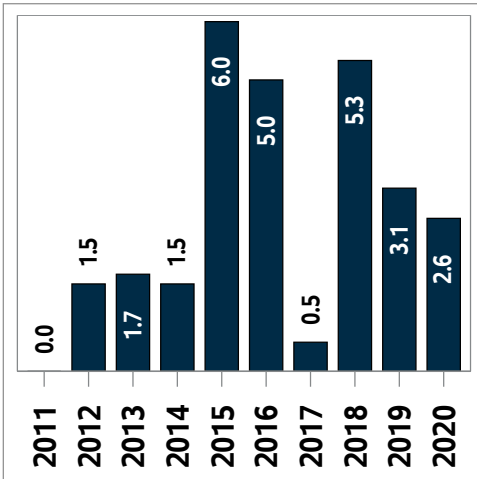
**New Listings
(August only)**



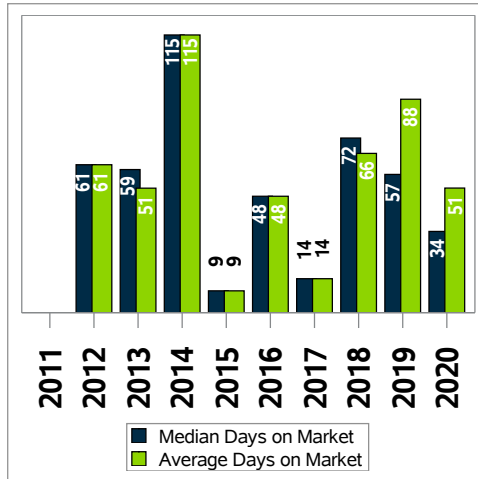
**Active Listings
(August only)**



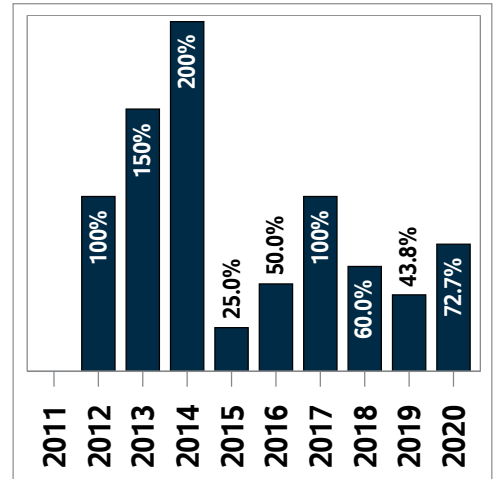
**Months of Inventory
(August only)**



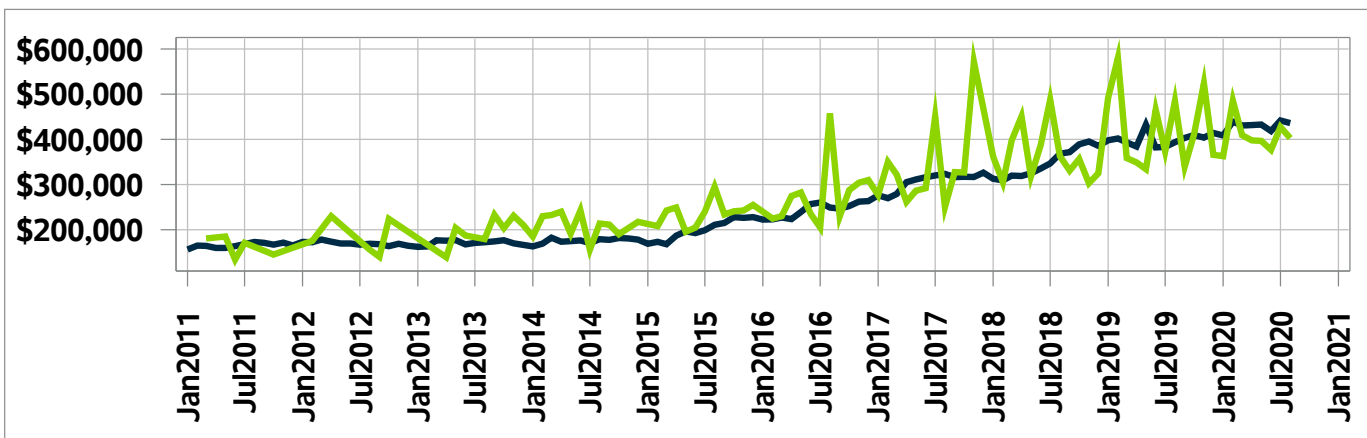
**Days on Market
(August only)**



**Sales to New Listings Ratio
(August only)**

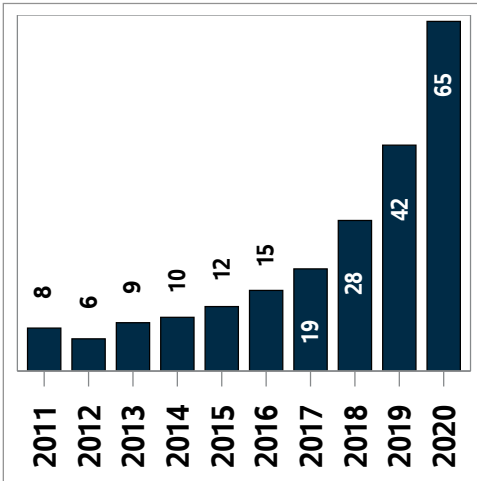


MLS® HPI Apartment-Style Benchmark Price and Average Price

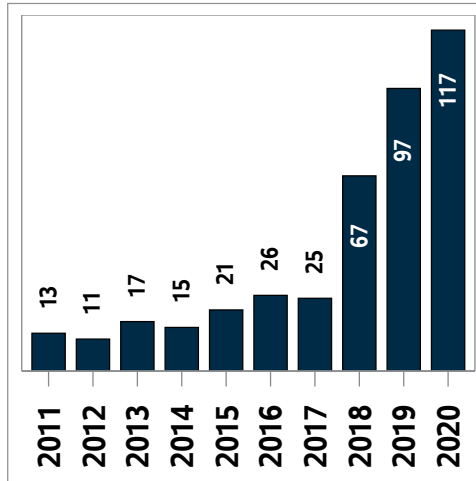


NIAGARA NORTH MLS® Apartment-Style Market Activity

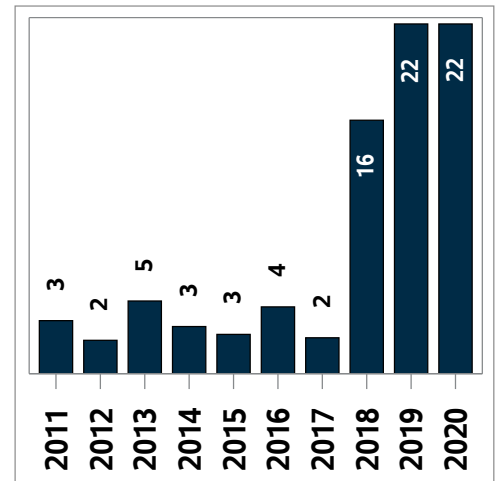
Sales Activity
(August Year-to-date)



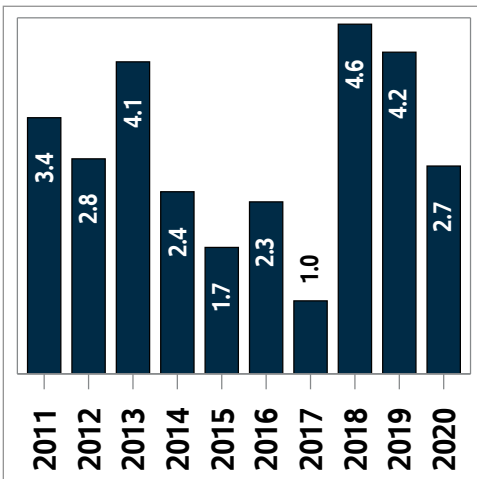
New Listings
(August Year-to-date)



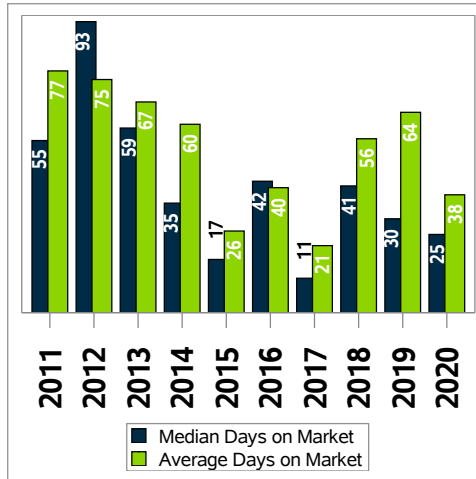
Active Listings¹
(August Year-to-date)



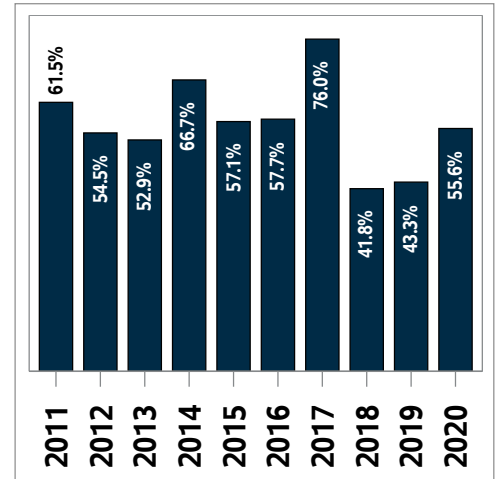
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Apartment-Style Market Activity

Actual	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	8	14.3	166.7	300.0	700.0	166.7	
Dollar Volume	\$3,221,300	-5.1	196.1	543.0	992.0	498.8	
New Listings	11	-31.3	120.0	450.0	175.0	450.0	
Active Listings	21	-4.5	31.3	2,000.0	250.0	320.0	2,000.0
Sales to New Listings Ratio ¹	72.7	43.8	60.0	100.0	25.0	150.0	
Months of Inventory ²	2.6	3.1	5.3	0.5	6.0	1.7	
Average Price	\$402,663	-16.9	11.0	60.7	36.5	124.5	
Median Price	\$388,450	-6.8	5.0	55.1	31.7	122.0	
Sales to List Price Ratio	98.5	97.8	98.7	98.1	98.4	97.9	
Median Days on Market	33.5	57.0	72.0	14.0	9.0	59.0	
Average Days on Market	51.4	88.0	65.7	14.0	9.0	51.3	

Year-to-date	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	65	54.8	132.1	242.1	441.7	622.2	
Dollar Volume	\$26,664,311	51.6	143.4	377.2	888.5	1,519.1	
New Listings	117	20.6	74.6	368.0	457.1	588.2	2,825.0
Active Listings ³	22	0.0	38.0	873.4	790.0	381.1	1,489.3
Sales to New Listings Ratio ⁴	55.6	43.3	41.8	76.0	57.1	52.9	
Months of Inventory ⁵	2.7	4.2	4.6	1.0	1.7	4.1	
Average Price	\$410,220	-2.0	4.8	39.5	82.5	124.2	
Median Price	\$390,000	3.9	11.8	32.2	71.4	119.1	
Sales to List Price Ratio	98.7	97.5	98.0	101.5	98.4	97.9	
Median Days on Market	25.0	30.0	40.5	11.0	17.0	59.0	
Average Days on Market	37.7	64.0	55.6	21.4	26.1	67.3	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

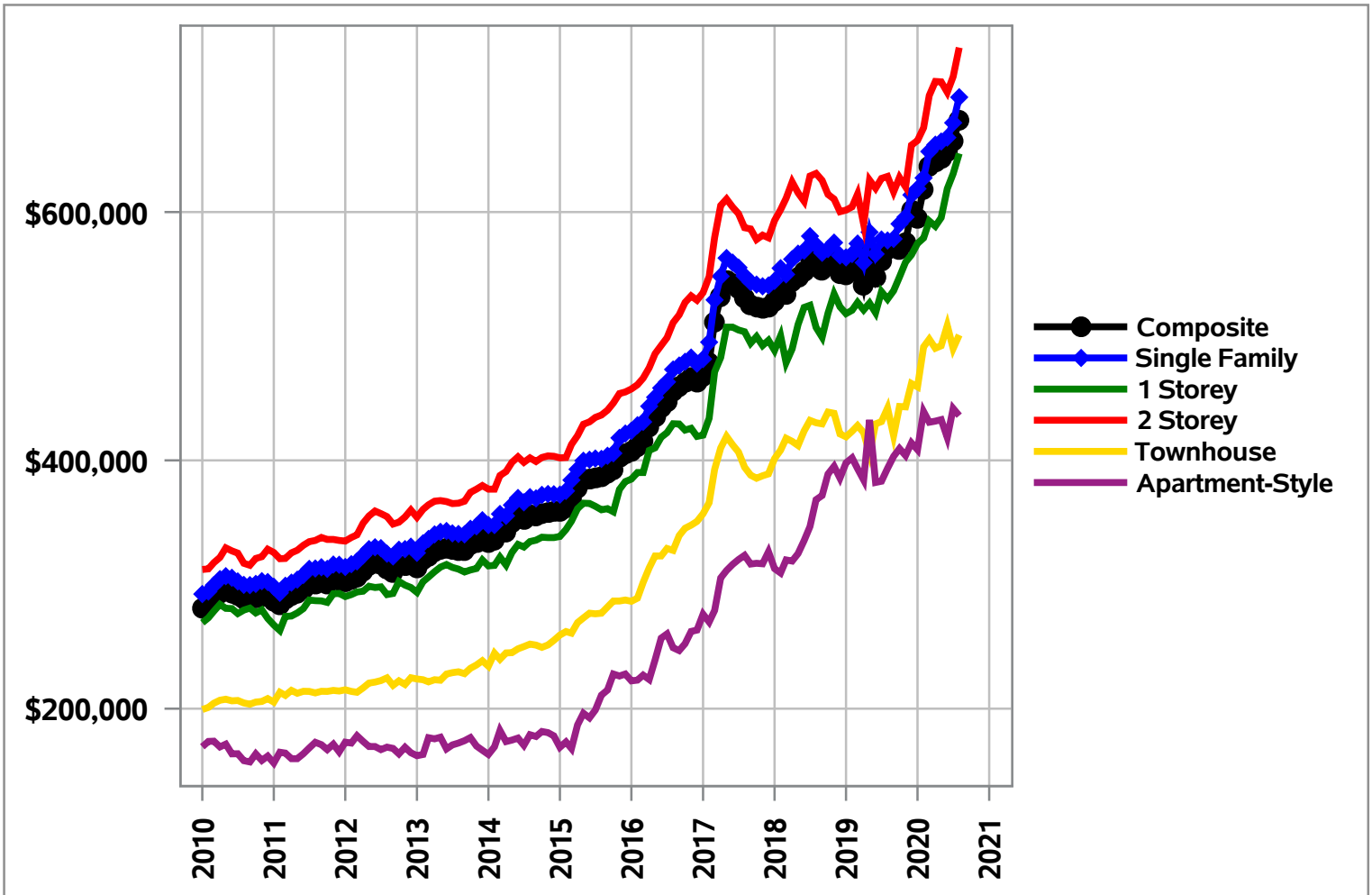
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$673,900	2.6	4.8	8.9	18.2	26.9	74.4
Single Family	\$692,500	3.1	5.4	10.4	20.0	26.2	72.6
One Storey	\$647,200	2.6	8.7	11.8	22.1	28.5	79.7
Two Storey	\$732,500	3.3	3.9	9.7	16.5	24.7	67.8
Townhouse	\$501,000	2.2	1.8	2.0	13.3	27.0	80.9
Apartment-Style	\$436,000	-1.3	0.7	-0.8	10.8	34.8	106.7

MLS® HPI Benchmark Price



NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1410
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1450
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6556
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7955
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1668
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5503
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Townhouse

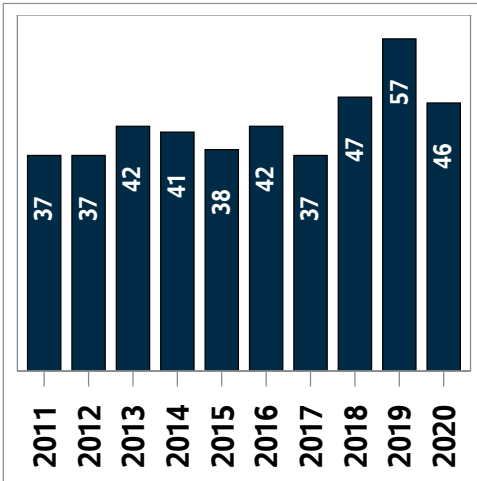
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1230
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment-Style

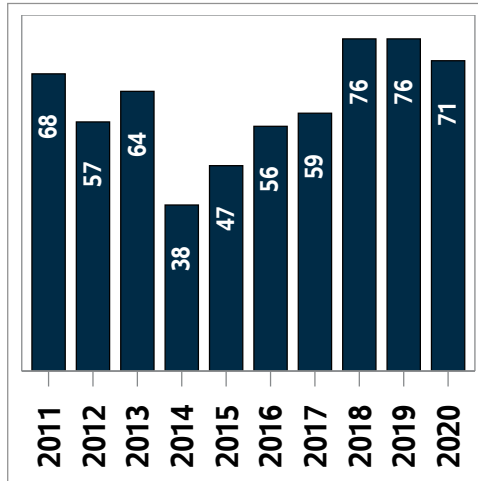
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1123
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

GRIMSBY (54) MLS® Residential Market Activity

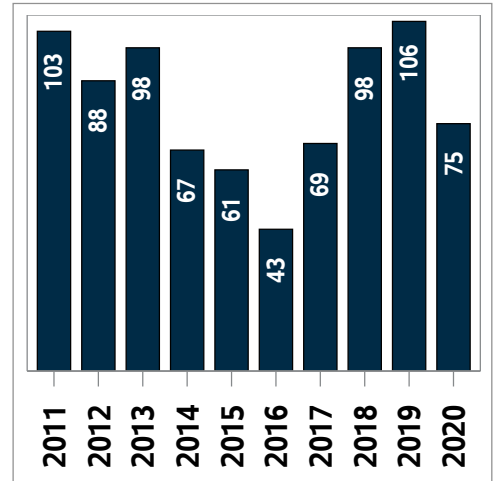
Sales Activity (August only)



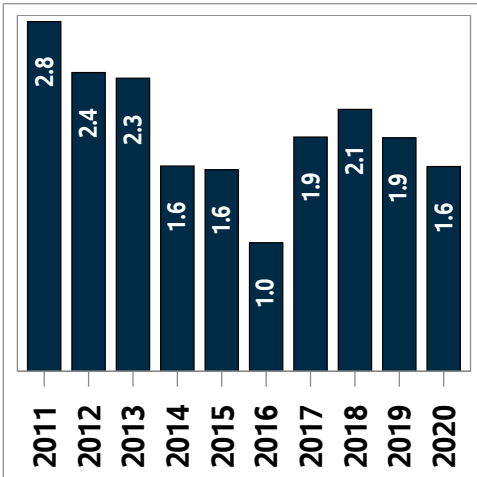
New Listings (August only)



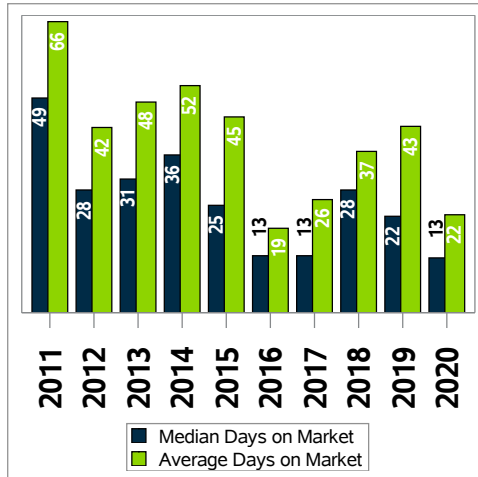
Active Listings (August only)



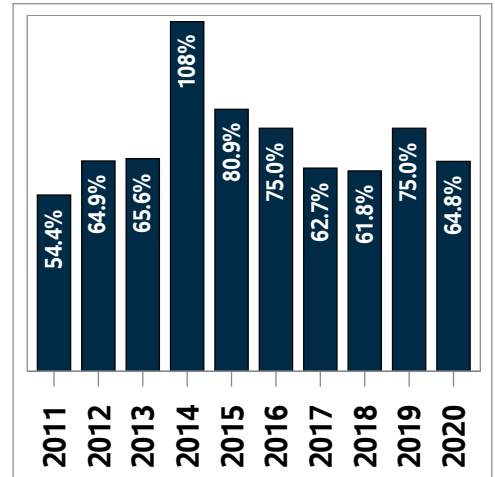
Months of Inventory (August only)



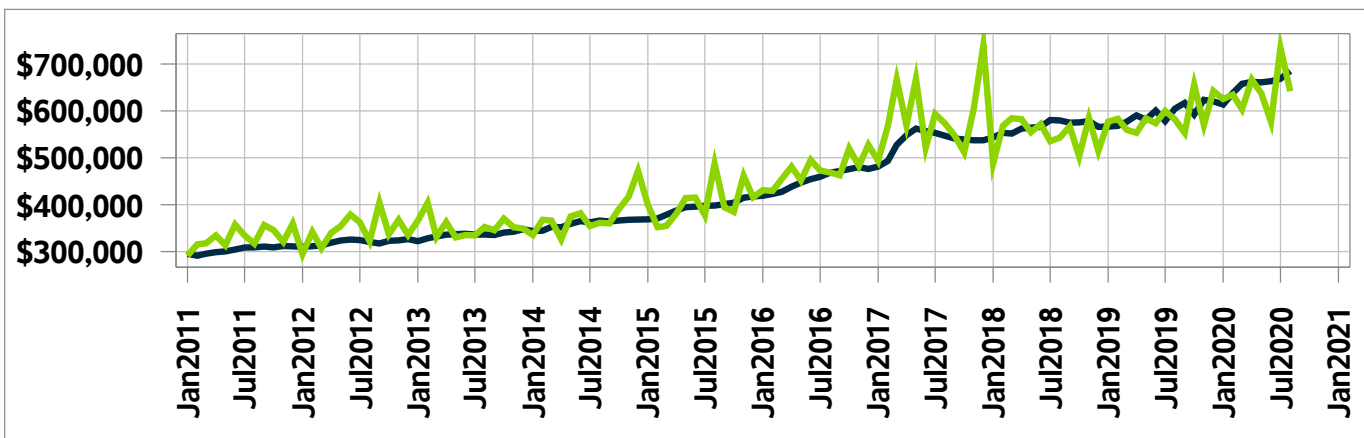
Days on Market (August only)



Sales to New Listings Ratio (August only)



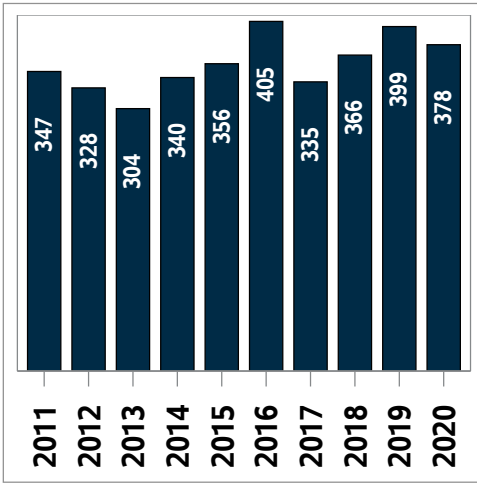
MLS® HPI Composite Benchmark Price and Average Price



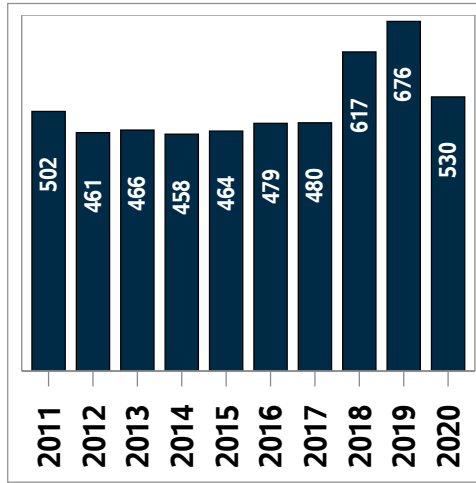
GRIMSBY (54)

MLS® Residential Market Activity

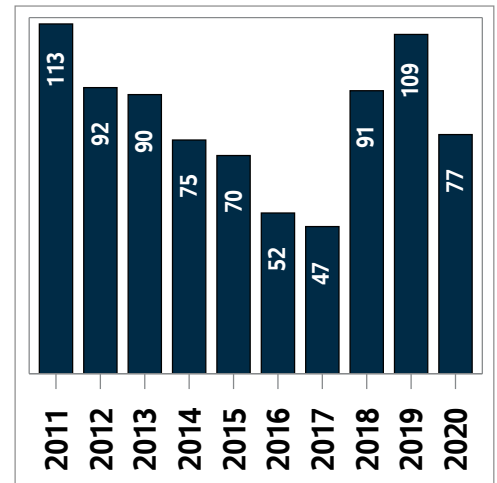
Sales Activity
(August Year-to-date)



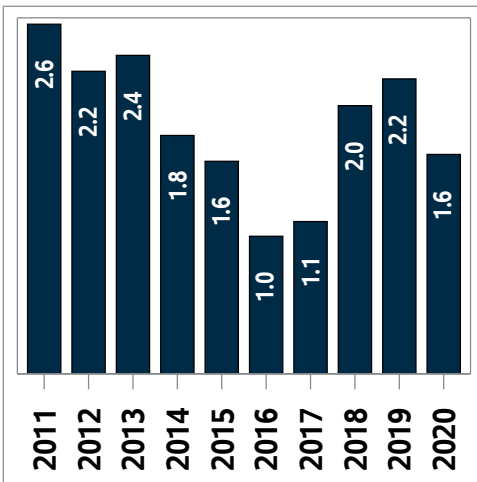
New Listings
(August Year-to-date)



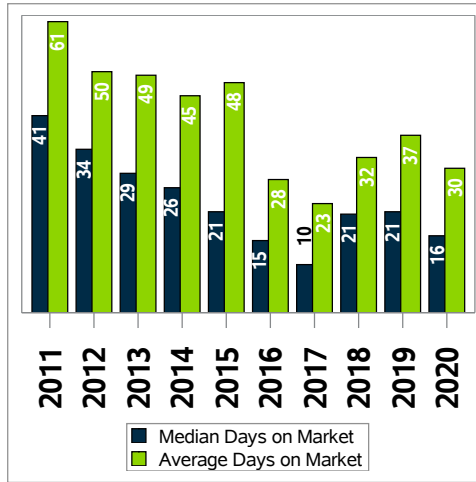
Active Listings¹
(August Year-to-date)



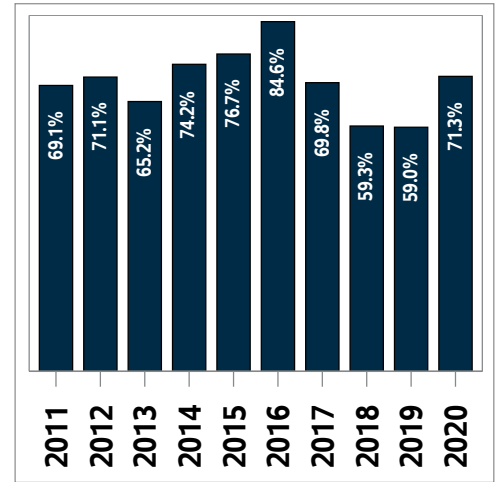
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

GRIMSBY (54)

MLS® Residential Market Activity

Actual	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	46	-19.3	-2.1	24.3	21.1	9.5	475.0
Dollar Volume	\$29,531,496	-11.0	15.7	39.2	59.4	99.5	844.5
New Listings	71	-6.6	-6.6	20.3	51.1	10.9	343.8
Active Listings	75	-29.2	-23.5	8.7	23.0	-23.5	92.3
Sales to New Listings Ratio ¹	64.8	75.0	61.8	62.7	80.9	65.6	50.0
Months of Inventory ²	1.6	1.9	2.1	1.9	1.6	2.3	4.9
Average Price	\$641,989	10.3	18.2	12.0	31.6	82.1	64.3
Median Price	\$621,250	15.9	23.0	21.8	57.3	107.4	62.1
Sales to List Price Ratio	102.3	97.9	97.6	98.2	97.9	96.9	97.9
Median Days on Market	12.5	22.0	28.0	13.0	24.5	30.5	63.5
Average Days on Market	22.3	42.5	36.8	25.8	44.7	48.1	111.0

Year-to-date	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	378	-5.3	3.3	12.8	6.2	24.3	440.0
Dollar Volume	\$242,772,182	5.4	18.9	22.4	70.4	131.0	877.9
New Listings	530	-21.6	-14.1	10.4	14.2	13.7	251.0
Active Listings ³	77	-29.5	-15.5	62.5	9.6	-14.3	27.3
Sales to New Listings Ratio ⁴	71.3	59.0	59.3	69.8	76.7	65.2	46.4
Months of Inventory ⁵	1.6	2.2	2.0	1.1	1.6	2.4	6.9
Average Price	\$642,254	11.3	15.1	8.5	60.5	85.8	81.1
Median Price	\$585,000	9.1	11.4	11.4	64.8	88.8	85.4
Sales to List Price Ratio	99.8	98.0	98.4	102.2	98.6	97.4	97.7
Median Days on Market	16.0	21.0	20.5	10.0	21.0	29.0	27.0
Average Days on Market	30.0	36.9	32.3	22.7	47.9	49.4	45.8

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

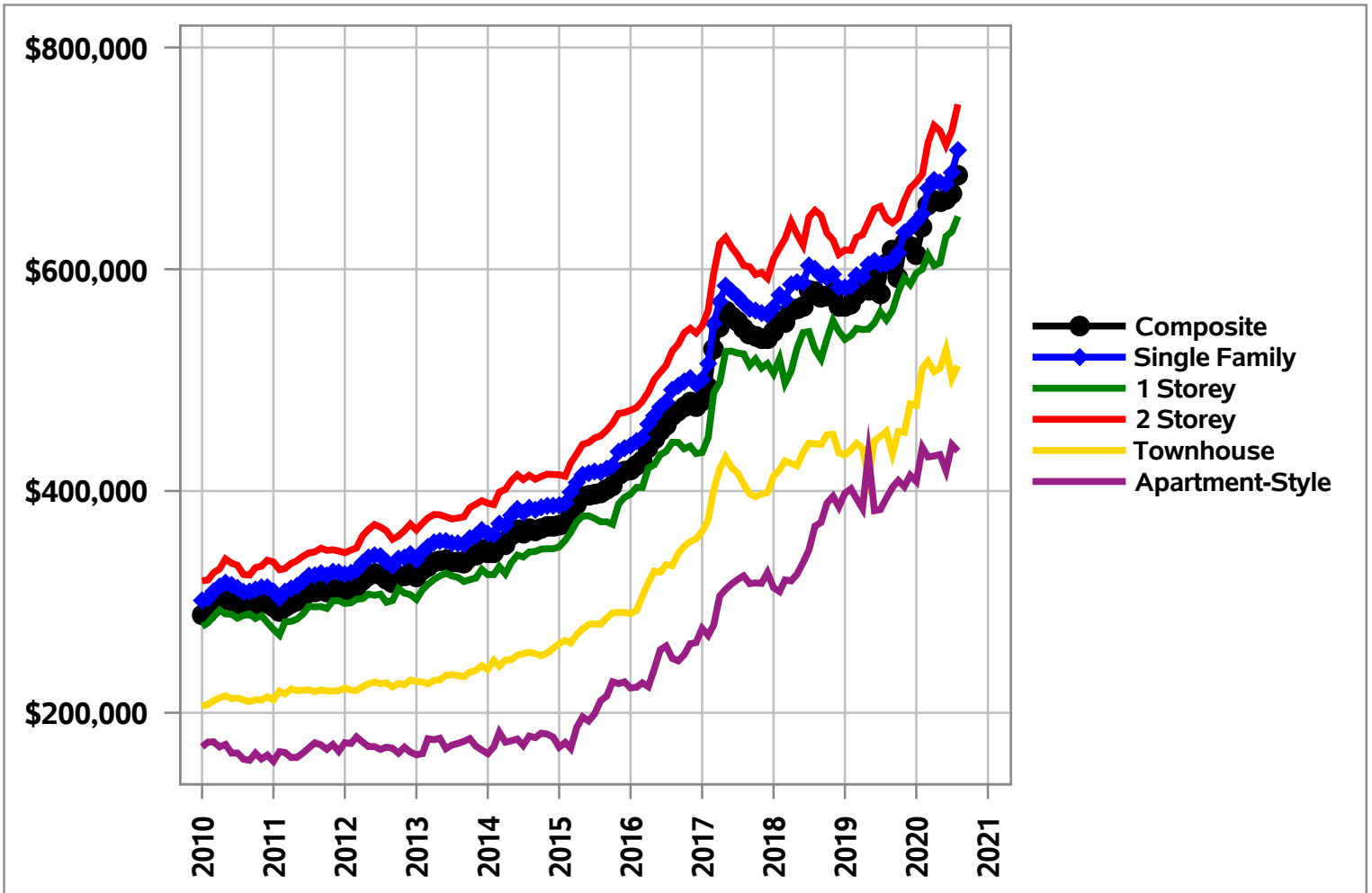
GRIMSBY (54)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$685,100	2.5	3.7	7.3	13.3	25.2	72.1
Single Family	\$707,400	3.0	4.3	8.9	16.9	24.2	69.6
One Storey	\$647,700	2.2	7.0	7.9	16.8	23.7	74.0
Two Storey	\$748,700	3.3	3.3	9.2	16.0	24.1	66.5
Townhouse	\$513,000	2.3	0.5	0.5	13.1	26.3	83.3
Apartment-Style	\$436,000	-1.3	0.7	-0.8	10.8	34.8	106.7

MLS® HPI Benchmark Price



GRIMSBY (54)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1422
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1466
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6328
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8088
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1653
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5166
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

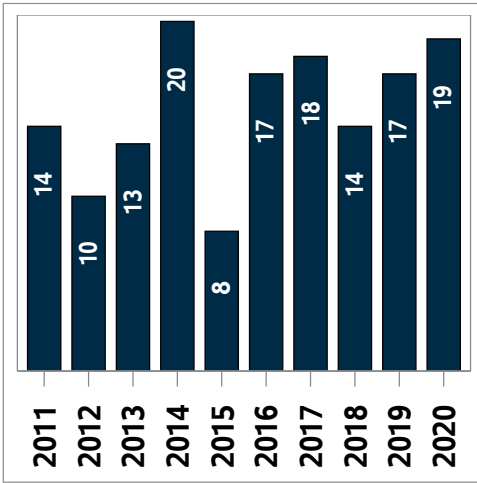
Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1130
Half Bathrooms	0
Heating	Baseboards
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

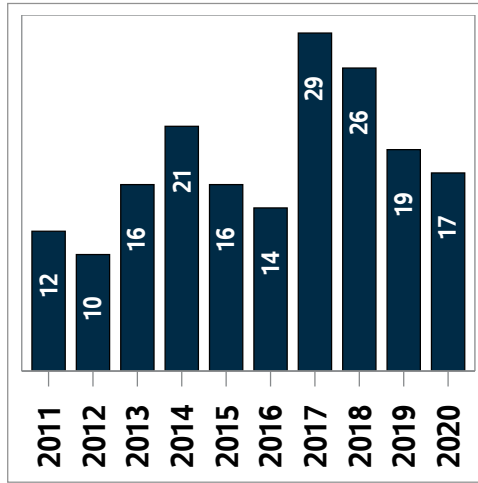
SMITHVILLE (57)

MLS® Residential Market Activity

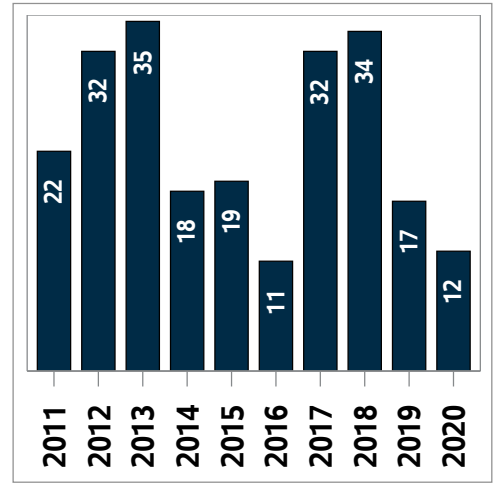
Sales Activity
(August only)



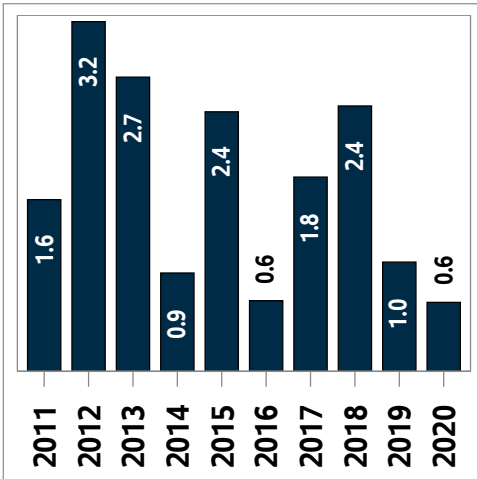
New Listings
(August only)



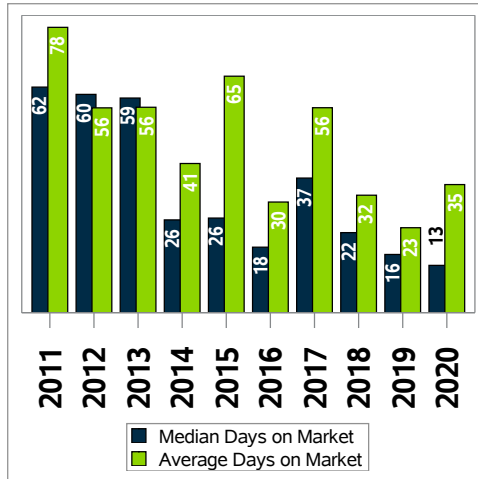
Active Listings
(August only)



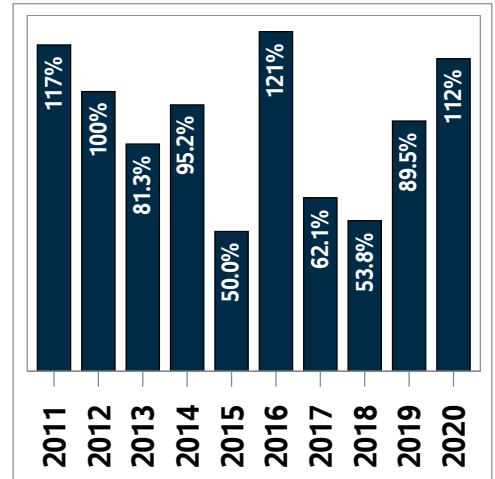
Months of Inventory
(August only)



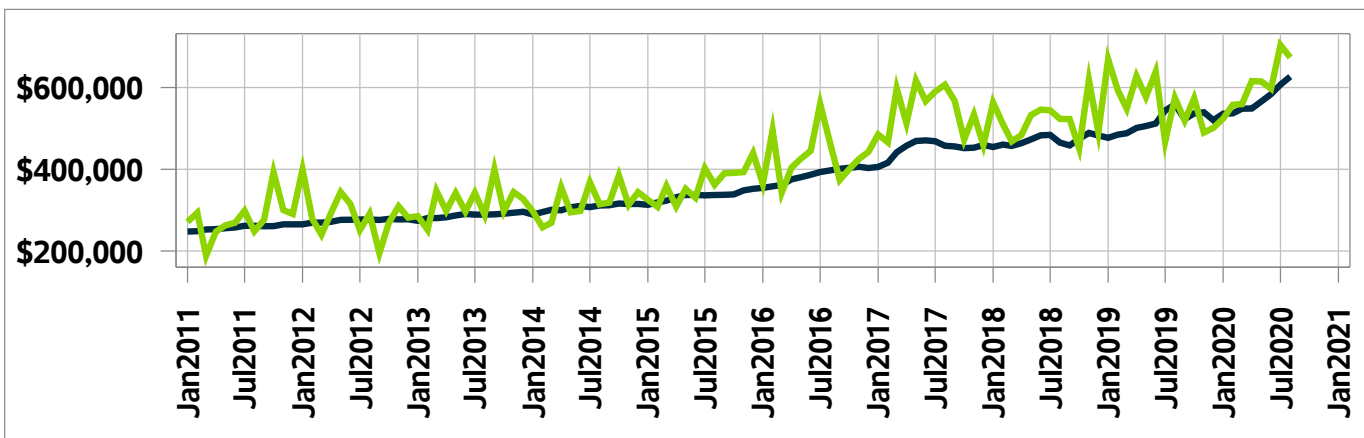
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



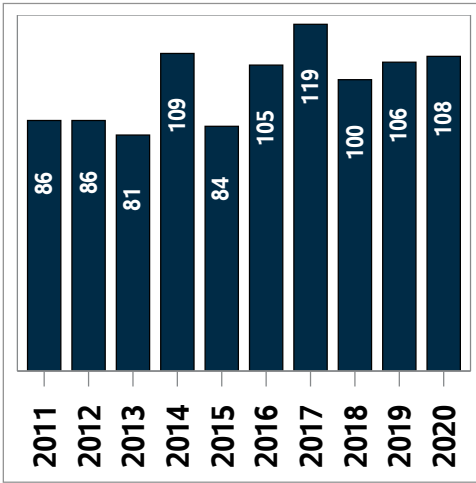
MLS® HPI Composite Benchmark Price and Average Price



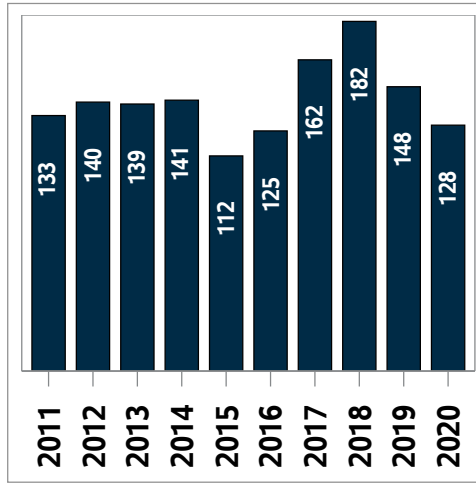
SMITHVILLE (57)

MLS® Residential Market Activity

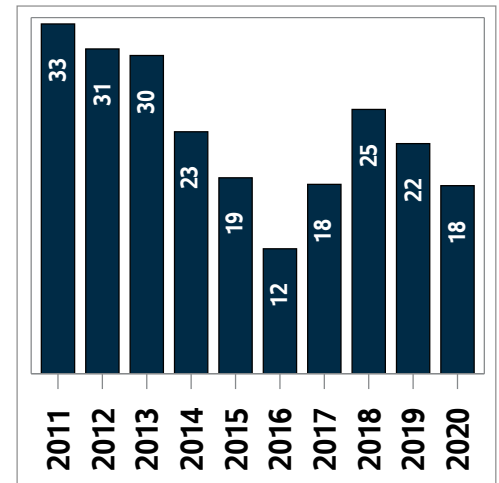
Sales Activity
(August Year-to-date)



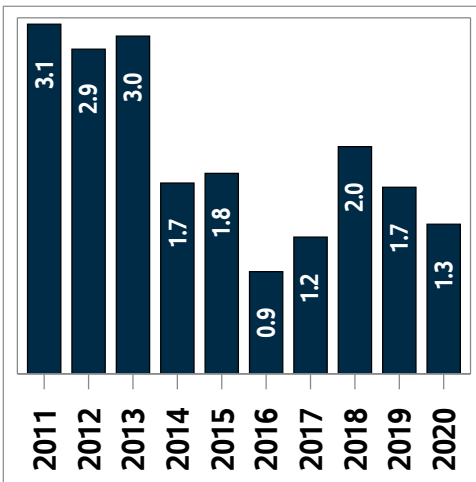
New Listings
(August Year-to-date)



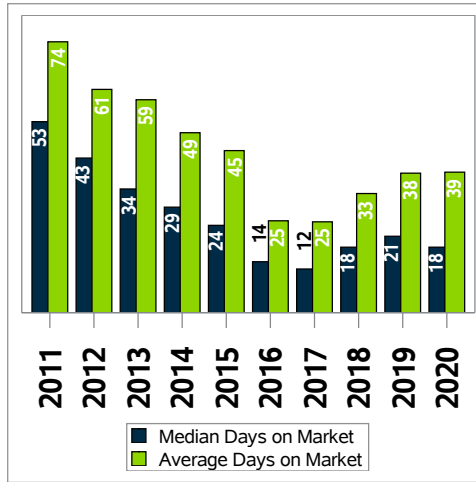
Active Listings¹
(August Year-to-date)



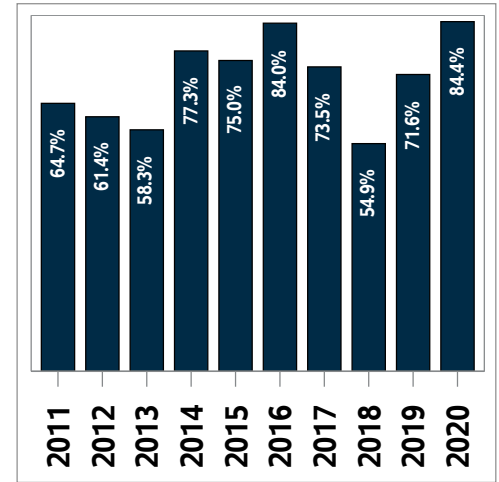
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SMITHVILLE (57)

MLS® Residential Market Activity

Actual	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	19	11.8	35.7	5.6	137.5	46.2	90.0
Dollar Volume	\$12,797,780	31.0	74.7	17.2	341.8	241.3	307.8
New Listings	17	-10.5	-34.6	-41.4	6.3	6.3	30.8
Active Listings	12	-29.4	-64.7	-62.5	-36.8	-65.7	-80.0
Sales to New Listings Ratio ¹	111.8	89.5	53.8	62.1	50.0	81.3	76.9
Months of Inventory ²	0.6	1.0	2.4	1.8	2.4	2.7	6.0
Average Price	\$673,567	17.2	28.7	11.0	86.0	133.5	114.6
Median Price	\$706,000	35.8	29.5	36.8	107.6	138.5	124.1
Sales to List Price Ratio	100.9	98.9	98.1	97.2	100.1	96.7	96.2
Median Days on Market	13.0	16.0	22.0	37.0	26.0	59.0	63.5
Average Days on Market	35.2	23.4	32.3	56.3	65.0	56.5	73.8

Year-to-date	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	108	1.9	8.0	-9.2	28.6	33.3	-8.5
Dollar Volume	\$66,607,736	7.5	28.0	-1.2	125.1	162.5	98.0
New Listings	128	-13.5	-29.7	-21.0	14.3	-7.9	-64.5
Active Listings ³	18	-18.3	-28.9	-0.7	-4.0	-40.9	-89.2
Sales to New Listings Ratio ⁴	84.4	71.6	54.9	73.5	75.0	58.3	32.7
Months of Inventory ⁵	1.3	1.7	2.0	1.2	1.8	3.0	11.2
Average Price	\$616,738	5.5	18.5	8.9	75.1	96.9	116.4
Median Price	\$552,500	0.0	10.7	7.3	68.7	84.2	96.3
Sales to List Price Ratio	99.0	98.3	98.7	101.9	98.0	97.4	97.2
Median Days on Market	18.0	21.0	18.0	12.0	24.0	34.0	54.0
Average Days on Market	38.6	38.3	32.8	25.0	44.5	58.5	74.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

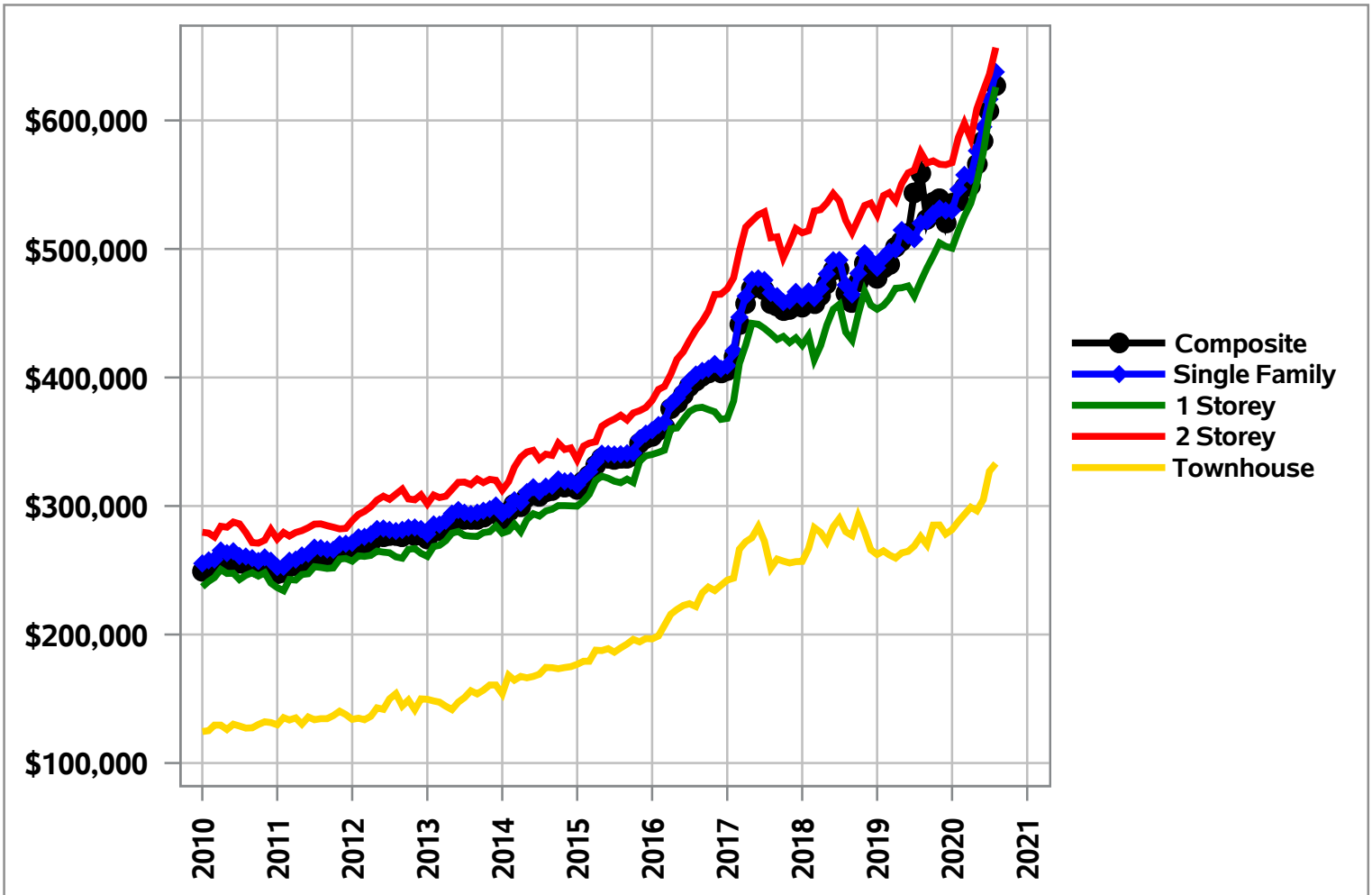
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

SMITHVILLE (57) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$626,700	3.2	10.8	16.7	12.2	37.0	85.9
Single Family	\$637,700	3.4	10.6	16.7	22.6	36.9	87.4
One Storey	\$626,000	3.4	13.4	21.7	31.9	44.2	96.8
Two Storey	\$656,700	3.3	7.8	11.9	14.1	29.1	77.2
Townhouse	\$333,100	1.9	12.4	15.7	20.6	32.4	75.7
Apartment-Style							

MLS® HPI Benchmark Price



SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1357
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1372
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6509
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6880
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1676
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6397
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1218
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers