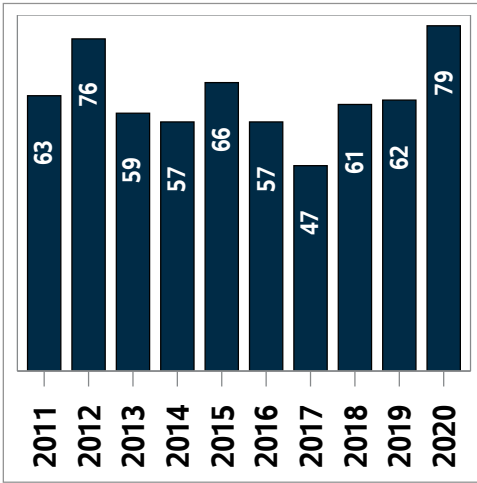


HALDIMAND COUNTY MLS® Residential Market Activity August 2020

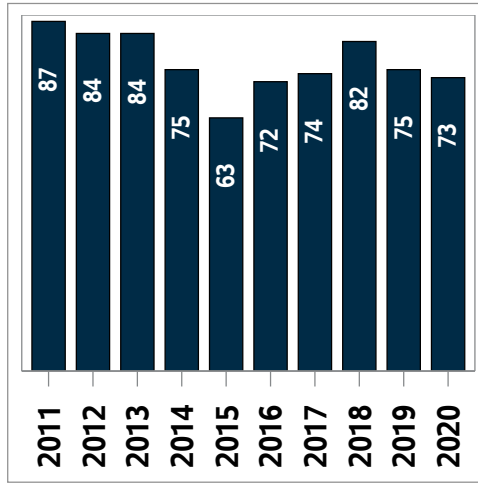


HALDIMAND COUNTY MLS® Residential Market Activity

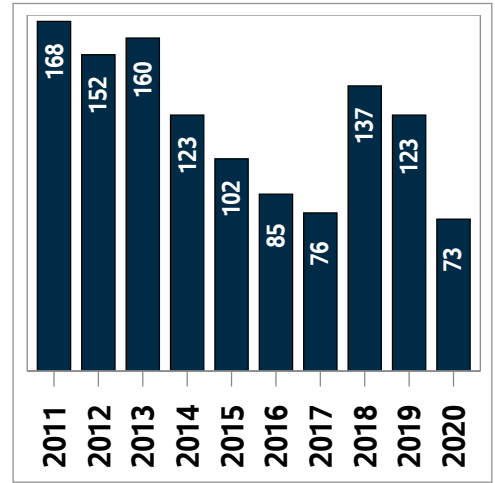
Sales Activity
(August only)



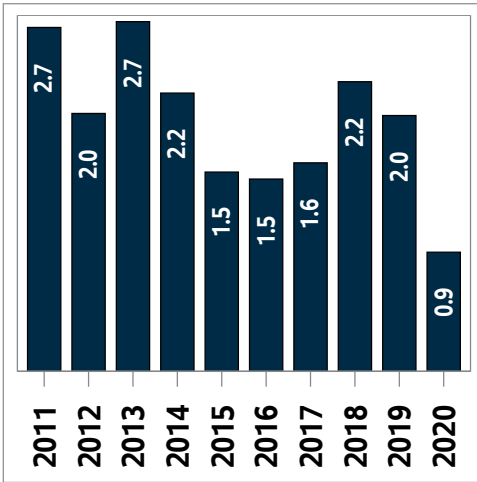
New Listings
(August only)



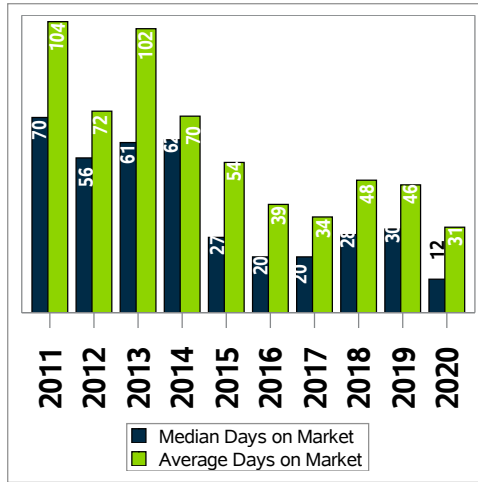
Active Listings
(August only)



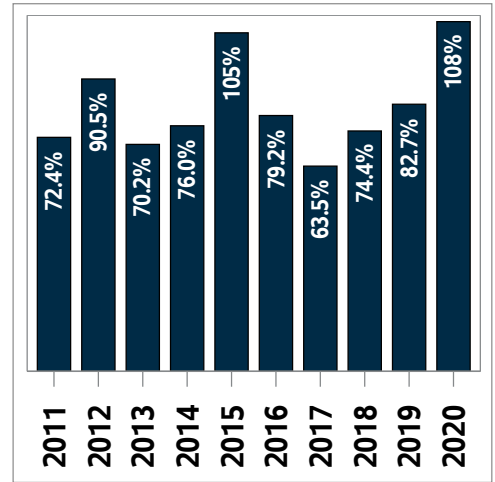
Months of Inventory
(August only)



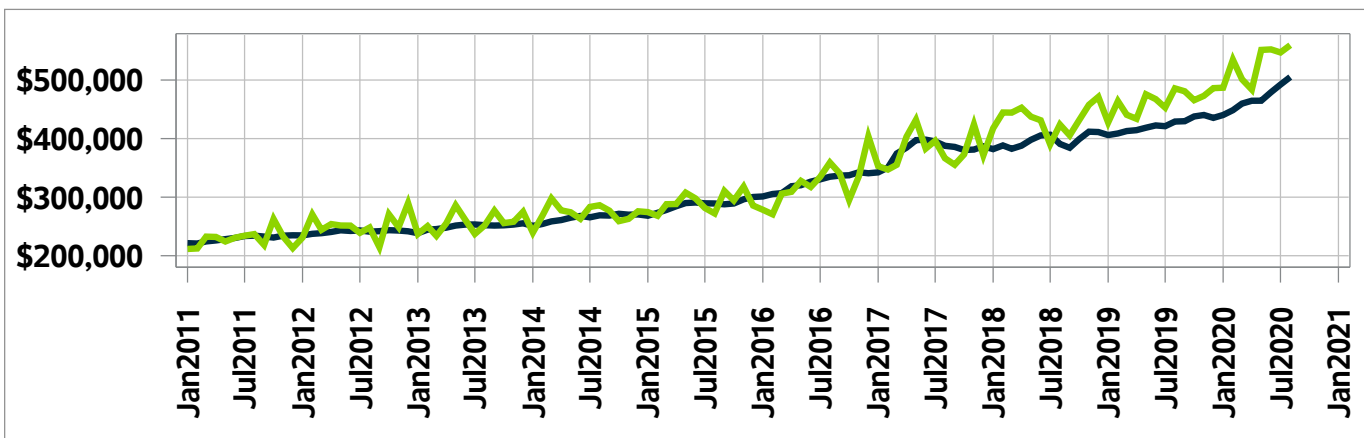
Days on Market
(August only)



Sales to New Listings Ratio
(August only)

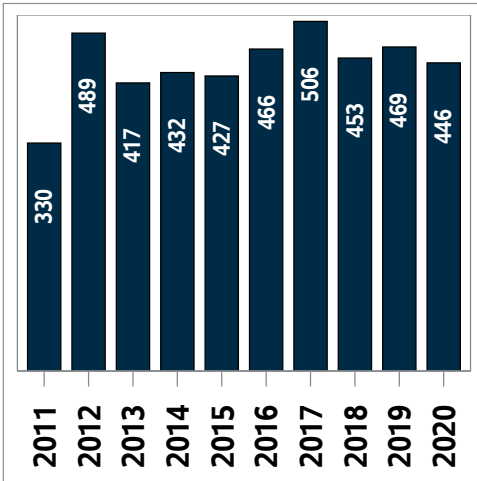


MLS® HPI Composite Benchmark Price and Average Price

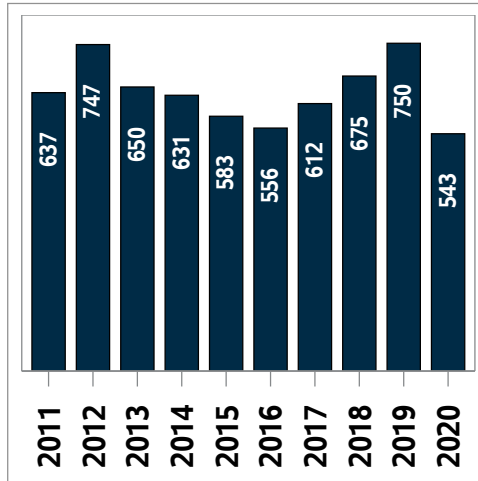


HALDIMAND COUNTY MLS® Residential Market Activity

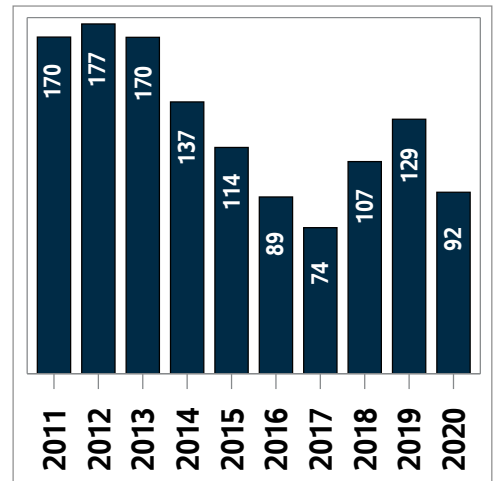
Sales Activity
(August Year-to-date)



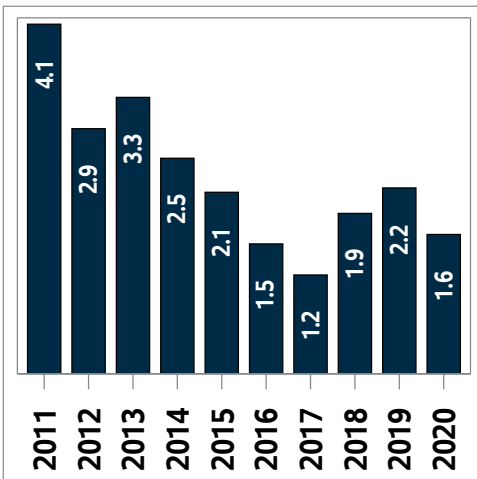
New Listings
(August Year-to-date)



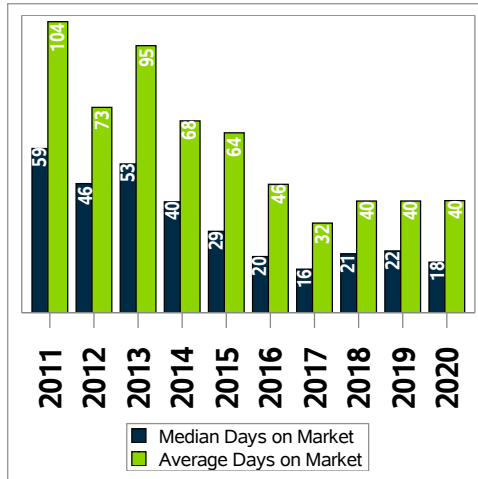
Active Listings ¹
(August Year-to-date)



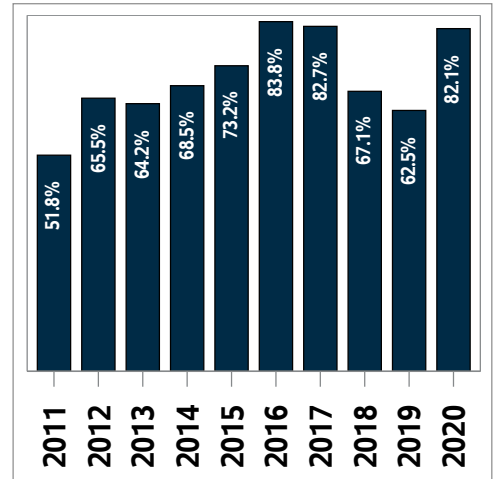
Months of Inventory ²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Residential Market Activity

Actual	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	79	27.4	29.5	68.1	19.7	33.9	259.1
Dollar Volume	\$44,203,262	46.8	70.9	156.7	146.0	197.6	922.7
New Listings	73	-2.7	-11.0	-1.4	15.9	-13.1	62.2
Active Listings	73	-40.7	-46.7	-3.9	-28.4	-54.4	-39.7
Sales to New Listings Ratio ¹	108.2	82.7	74.4	63.5	104.8	70.2	48.9
Months of Inventory ²	0.9	2.0	2.2	1.6	1.5	2.7	5.5
Average Price	\$559,535	15.2	32.0	52.7	105.5	122.2	184.8
Median Price	\$525,000	8.8	31.3	40.0	97.7	108.3	193.0
Sales to List Price Ratio	101.2	97.8	97.6	97.5	96.5	96.9	94.2
Median Days on Market	12.0	30.0	28.0	20.0	27.0	61.0	88.0
Average Days on Market	30.6	45.8	47.5	34.3	53.9	101.8	135.9

Year-to-date	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	446	-4.9	-1.5	-11.9	4.4	7.0	211.9
Dollar Volume	\$239,412,569	10.9	22.5	23.5	96.6	126.0	687.1
New Listings	543	-27.6	-19.6	-11.3	-6.9	-16.5	70.8
Active Listings ³	92	-28.7	-14.5	24.2	-19.8	-46.1	-7.0
Sales to New Listings Ratio ⁴	82.1	62.5	67.1	82.7	73.2	64.2	45.0
Months of Inventory ⁵	1.6	2.2	1.9	1.2	2.1	3.3	5.5
Average Price	\$536,799	16.6	24.5	40.1	88.2	111.3	152.4
Median Price	\$520,000	18.2	25.2	42.3	85.8	114.9	166.7
Sales to List Price Ratio	99.1	97.7	98.0	99.1	97.0	96.3	95.7
Median Days on Market	18.0	22.0	21.0	15.5	29.0	53.0	67.0
Average Days on Market	39.9	39.8	39.8	31.9	64.1	95.2	120.8

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

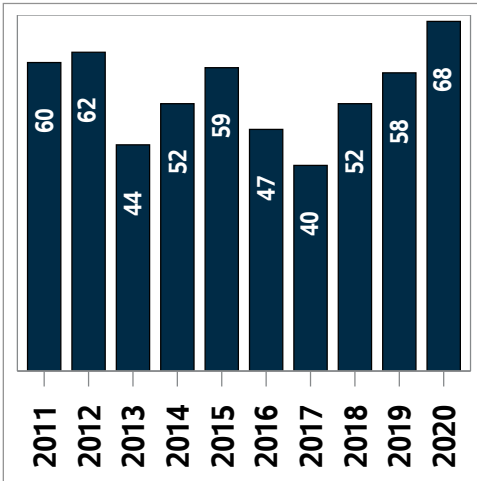
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

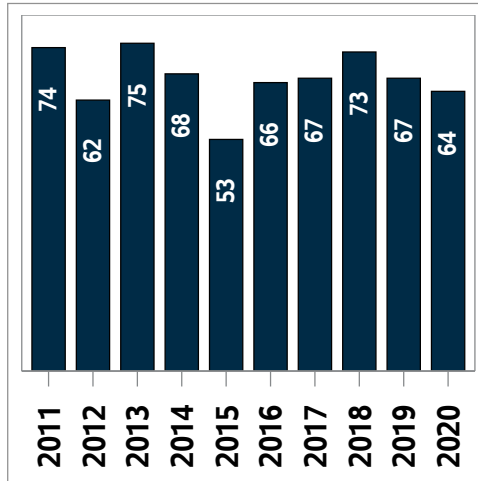
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Single Family Market Activity

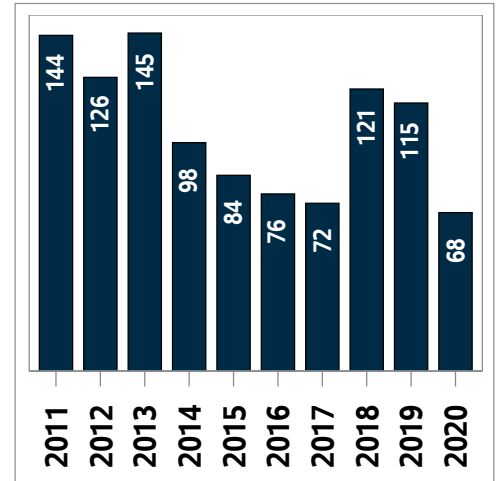
Sales Activity
(August only)



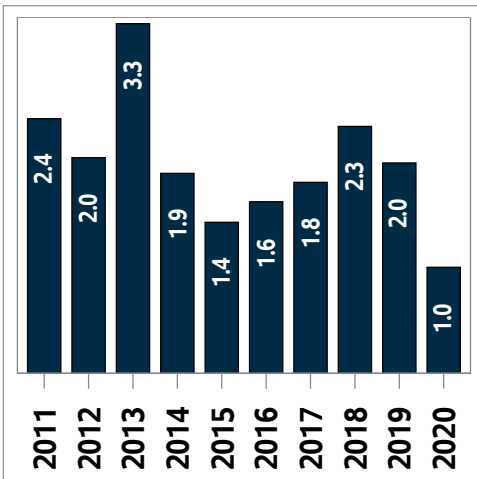
New Listings
(August only)



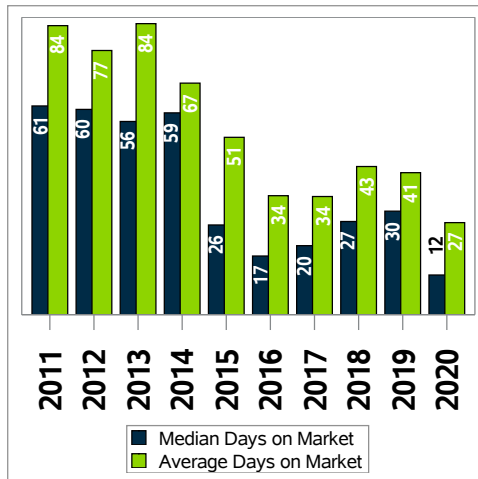
Active Listings
(August only)



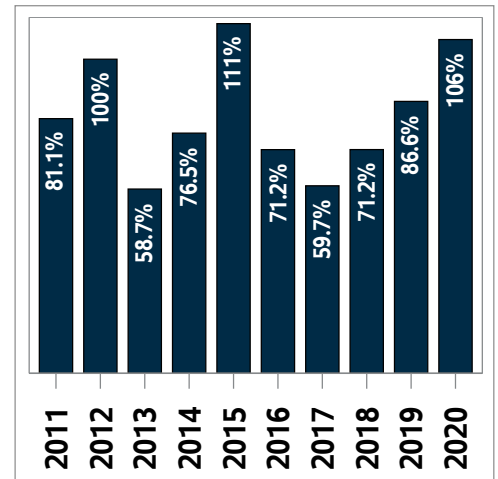
Months of Inventory
(August only)



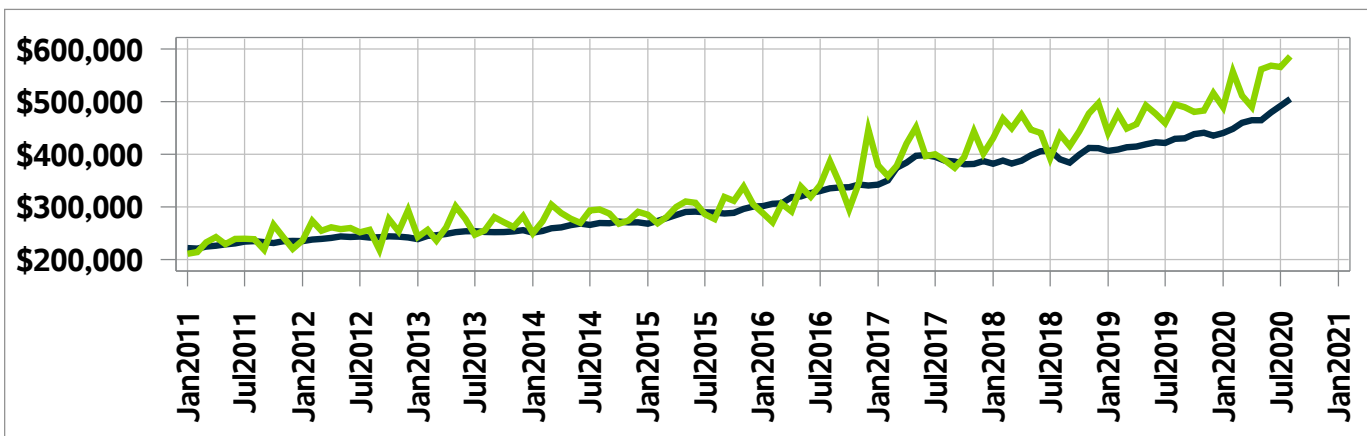
Days on Market
(August only)



Sales to New Listings Ratio
(August only)

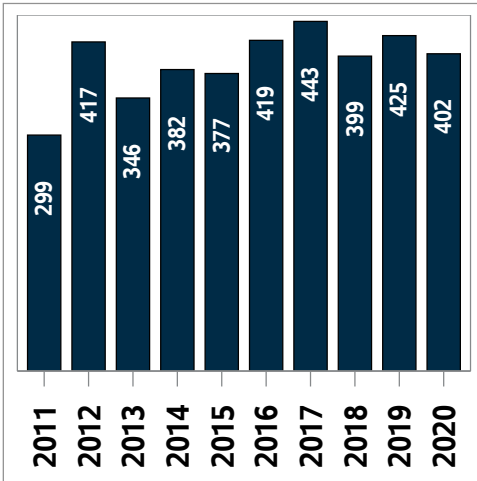


MLS® HPI Single Family Benchmark Price and Average Price

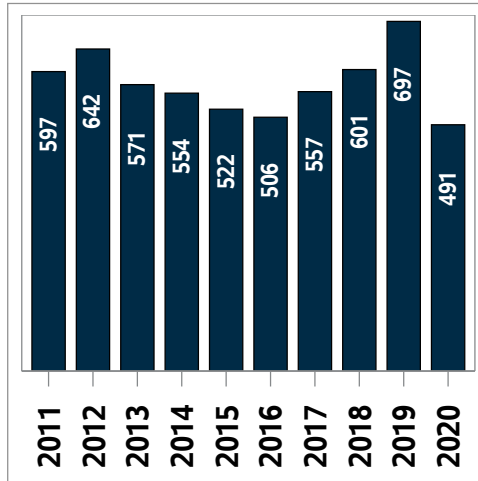


HALDIMAND COUNTY MLS® Single Family Market Activity

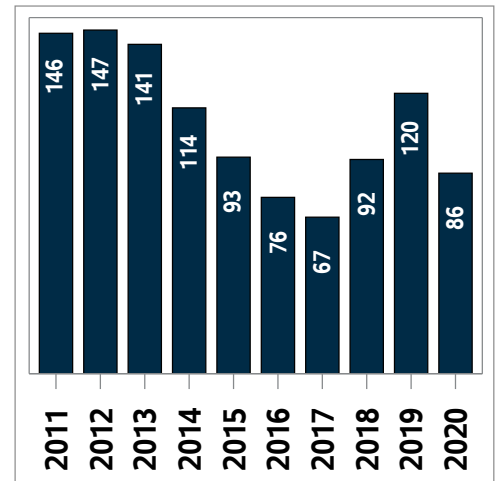
Sales Activity
(August Year-to-date)



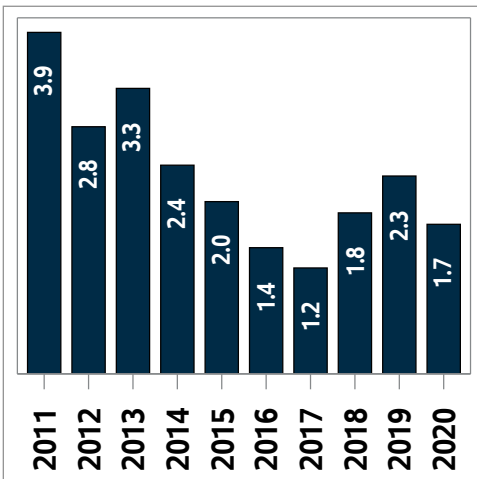
New Listings
(August Year-to-date)



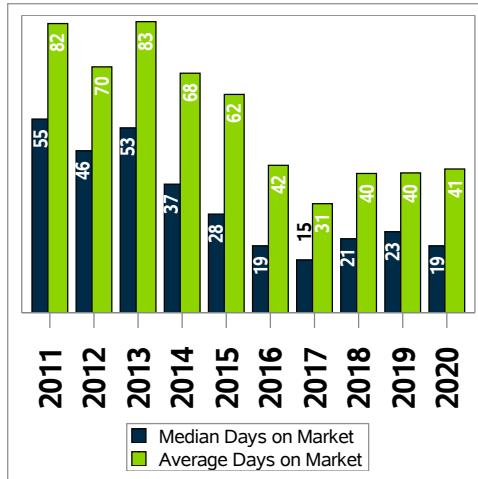
Active Listings¹
(August Year-to-date)



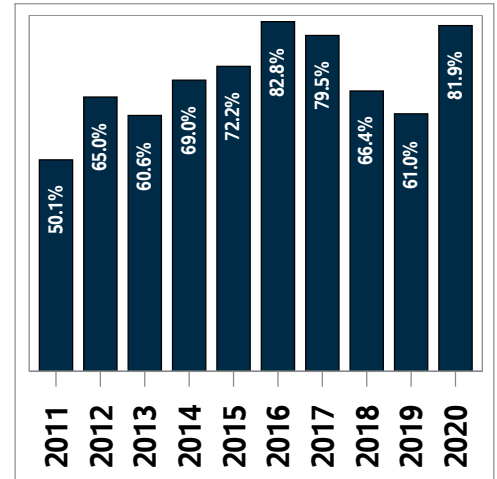
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Single Family Market Activity

Actual	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	68	17.2	30.8	70.0	15.3	54.5	257.9
Dollar Volume	\$39,848,262	38.9	74.9	156.4	143.9	254.9	962.9
New Listings	64	-4.5	-12.3	-4.5	20.8	-14.7	56.1
Active Listings	68	-40.9	-43.8	-5.6	-19.0	-53.1	-24.4
Sales to New Listings Ratio ¹	106.3	86.6	71.2	59.7	111.3	58.7	46.3
Months of Inventory ²	1.0	2.0	2.3	1.8	1.4	3.3	4.7
Average Price	\$586,004	18.4	33.7	50.9	111.6	129.6	197.0
Median Price	\$552,000	13.8	35.0	43.4	104.4	117.8	220.9
Sales to List Price Ratio	101.2	97.6	97.4	97.2	96.2	95.2	93.2
Median Days on Market	11.5	30.0	27.0	20.0	26.0	56.0	60.0
Average Days on Market	26.7	41.2	42.9	34.3	51.4	84.4	102.0

Year-to-date	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	402	-5.4	0.8	-9.3	6.6	16.2	206.9
Dollar Volume	\$222,143,069	10.5	25.8	25.0	102.0	144.7	685.1
New Listings	491	-29.6	-18.3	-11.8	-5.9	-14.0	71.7
Active Listings ³	86	-28.5	-6.4	28.1	-7.4	-39.1	12.4
Sales to New Listings Ratio ⁴	81.9	61.0	66.4	79.5	72.2	60.6	45.8
Months of Inventory ⁵	1.7	2.3	1.8	1.2	2.0	3.3	4.7
Average Price	\$552,595	16.8	24.9	37.8	89.4	110.6	155.8
Median Price	\$539,000	16.9	23.9	37.3	88.5	111.4	172.2
Sales to List Price Ratio	99.0	97.7	97.8	99.0	96.7	95.5	95.4
Median Days on Market	19.0	23.0	21.0	15.0	28.0	52.5	60.0
Average Days on Market	40.8	39.7	39.5	31.0	62.0	82.7	101.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

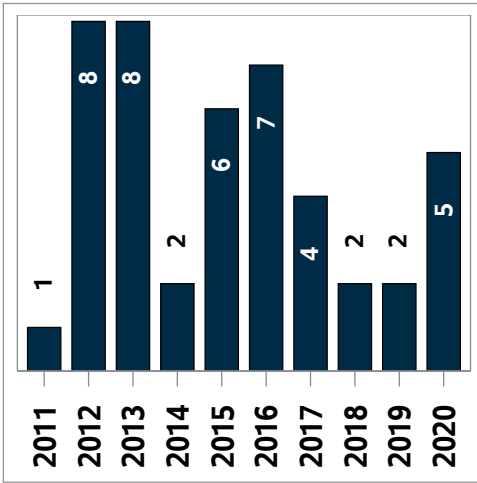
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

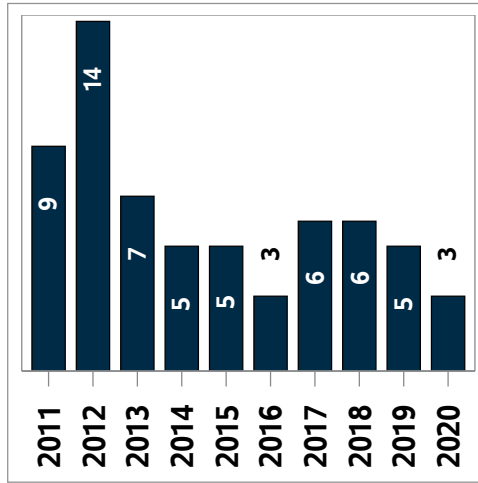
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Townhouse Market Activity

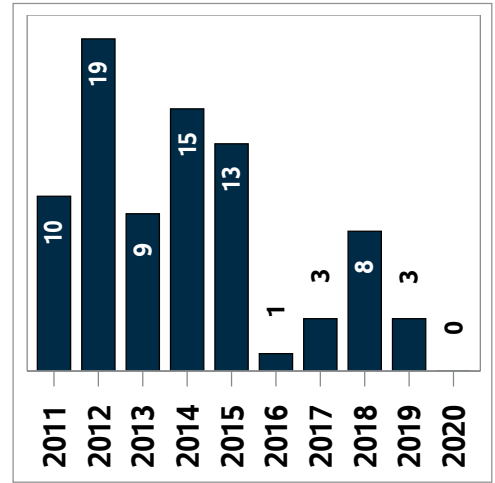
Sales Activity
(August only)



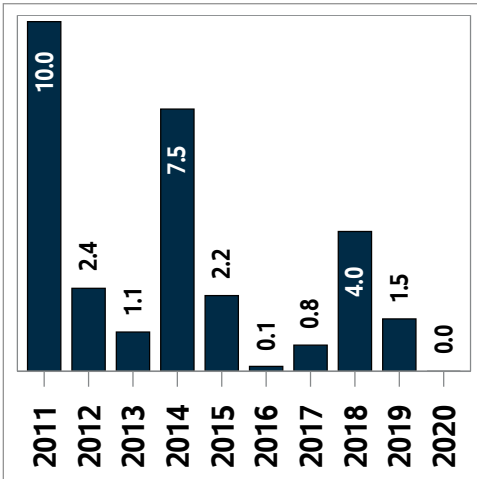
New Listings
(August only)



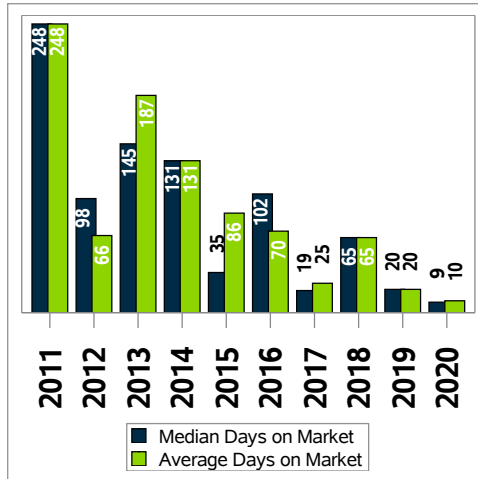
Active Listings
(August only)



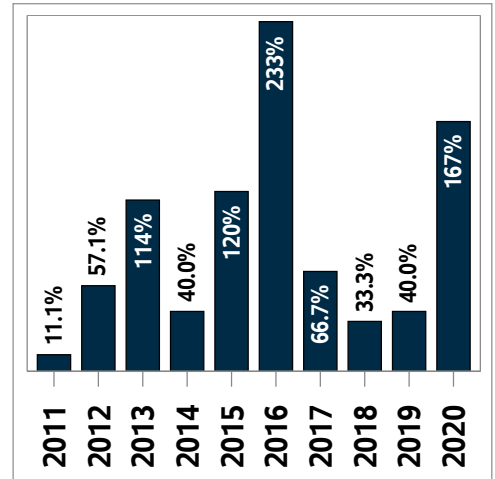
Months of Inventory
(August only)



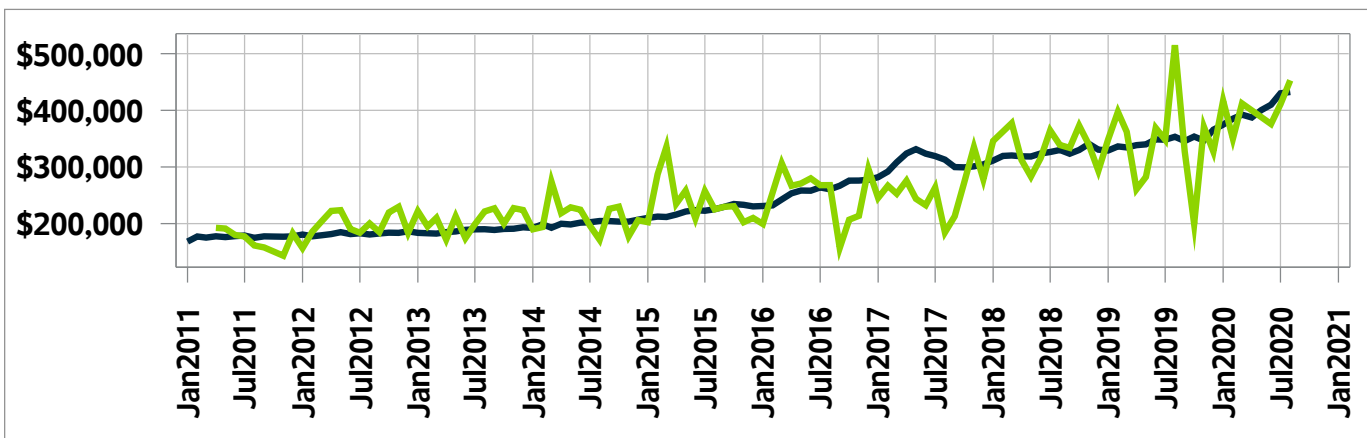
Days on Market
(August only)



Sales to New Listings Ratio
(August only)

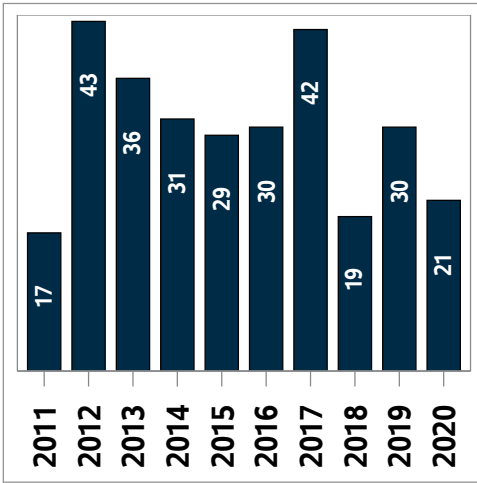


MLS® HPI Townhouse Benchmark Price and Average Price

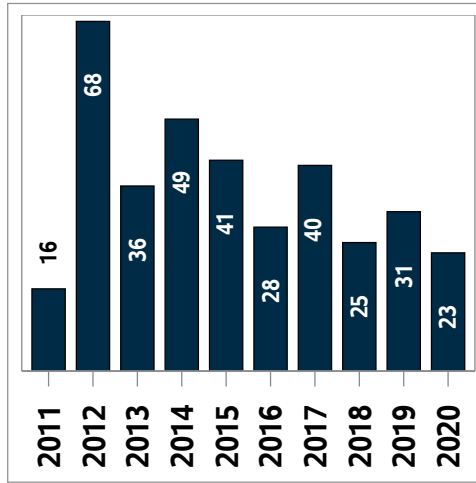


HALDIMAND COUNTY MLS® Townhouse Market Activity

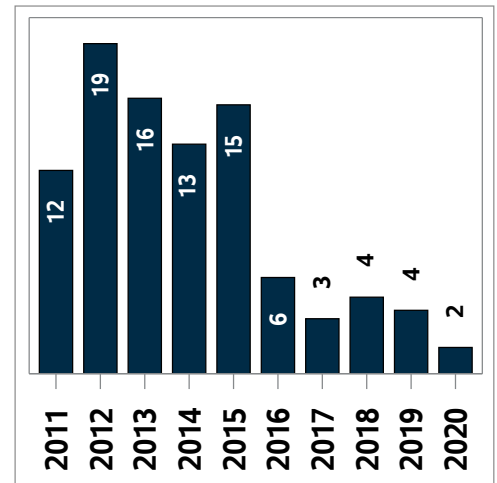
Sales Activity
(August Year-to-date)



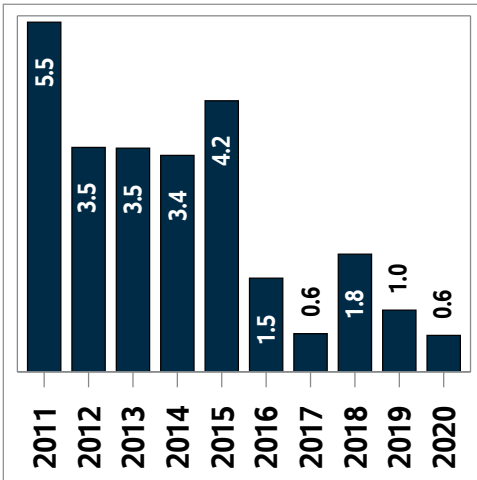
New Listings
(August Year-to-date)



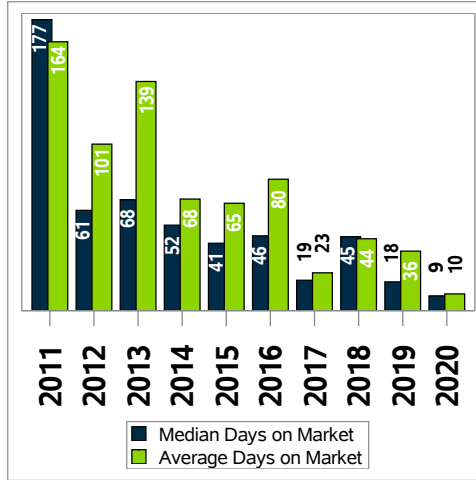
Active Listings¹
(August Year-to-date)



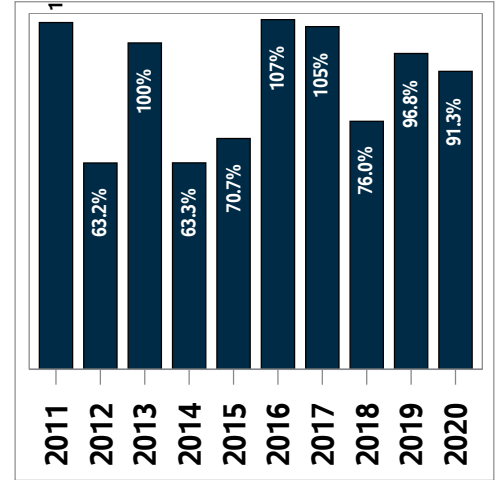
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Townhouse Market Activity

Actual	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	5	150.0	150.0	25.0	-16.7	-37.5	400.0
Dollar Volume	\$2,265,000	119.9	234.3	207.0	67.6	27.8	1,198.7
New Listings	3	-40.0	-50.0	-50.0	-40.0	-57.1	50.0
Active Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio ¹	166.7	40.0	33.3	66.7	120.0	114.3	50.0
Months of Inventory ²	0.0	1.5	4.0	0.8	2.2	1.1	19.0
Average Price	\$453,000	-12.0	33.7	145.6	101.1	104.5	159.7
Median Price	\$445,000	-13.6	31.4	155.1	87.3	146.3	155.2
Sales to List Price Ratio	105.8	105.4	97.4	98.0	98.5	100.9	102.6
Median Days on Market	9.0	20.0	64.5	19.0	34.5	145.0	90.0
Average Days on Market	10.2	20.0	64.5	25.3	85.5	186.6	90.0

Year-to-date	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	21	-30.0	10.5	-50.0	-27.6	-41.7	950.0
Dollar Volume	\$8,622,800	-16.5	37.1	-17.0	22.3	18.0	2,254.7
New Listings	23	-25.8	-8.0	-42.5	-43.9	-36.1	15.0
Active Listings ³	2	-58.6	-65.7	-52.3	-90.2	-90.5	-83.6
Sales to New Listings Ratio ⁴	91.3	96.8	76.0	105.0	70.7	100.0	10.0
Months of Inventory ⁵	0.6	1.0	1.8	0.6	4.2	3.5	36.5
Average Price	\$410,610	19.3	24.0	66.0	68.9	102.3	124.3
Median Price	\$415,000	16.3	22.9	64.4	75.7	133.9	126.7
Sales to List Price Ratio	101.6	98.4	99.0	99.9	98.4	99.1	106.2
Median Days on Market	9.0	17.5	45.0	18.5	41.0	67.5	204.0
Average Days on Market	10.2	36.2	43.7	23.0	65.3	139.4	204.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

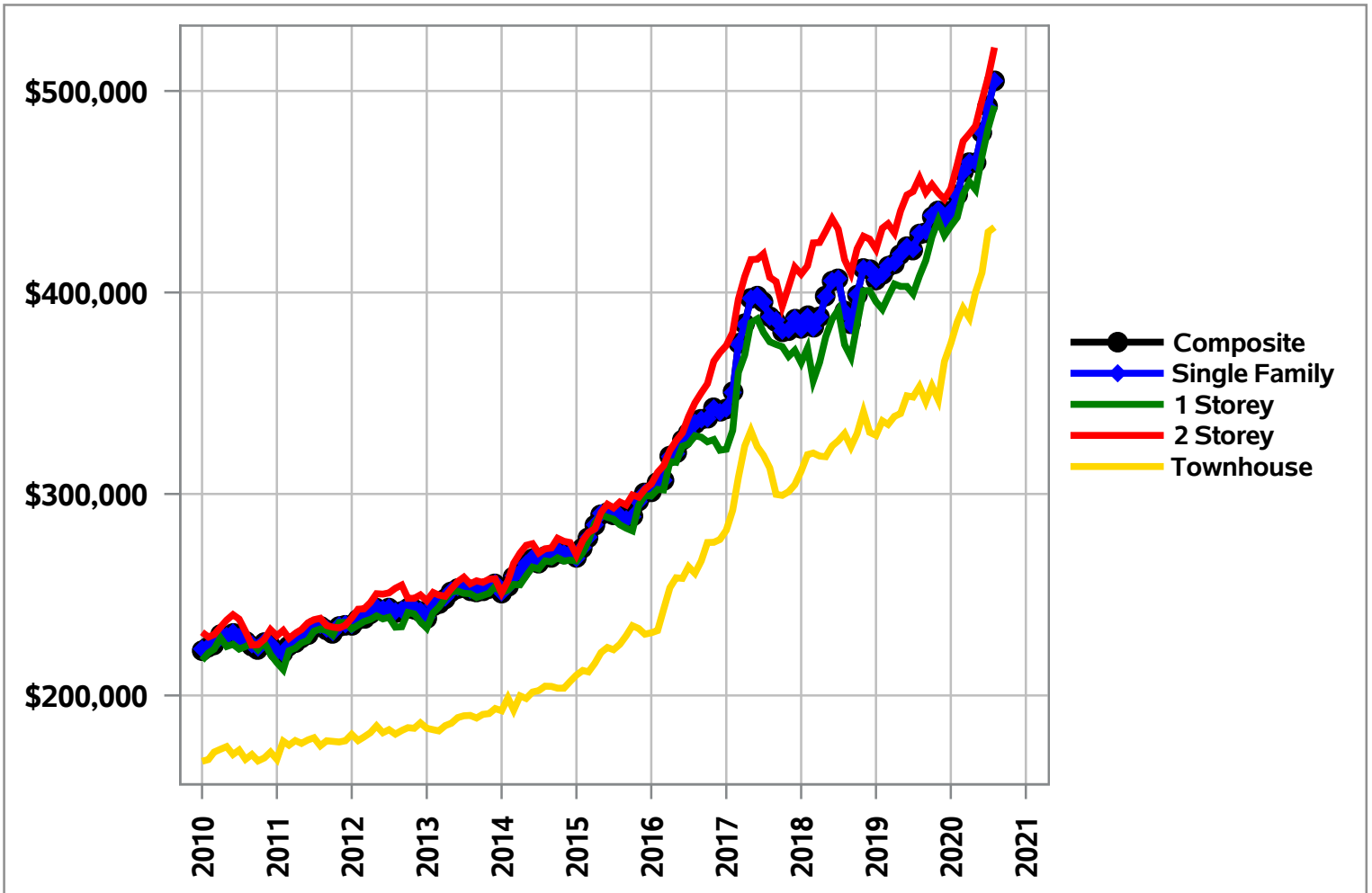
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$505,100	2.6	8.7	12.6	17.7	30.3	74.7
Single Family	\$505,000	2.7	8.7	12.6	17.6	30.2	74.6
One Storey	\$492,600	2.3	9.2	12.7	20.7	31.2	73.0
Two Storey	\$521,600	2.9	8.1	12.6	14.2	28.0	76.2
Townhouse	\$432,400	0.6	8.0	12.3	22.4	38.2	91.8
Apartment-Style							

MLS® HPI Benchmark Price



HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7015
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7023
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7175
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

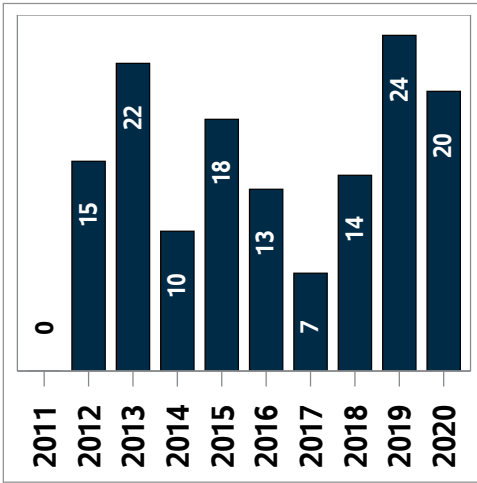
Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1091
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

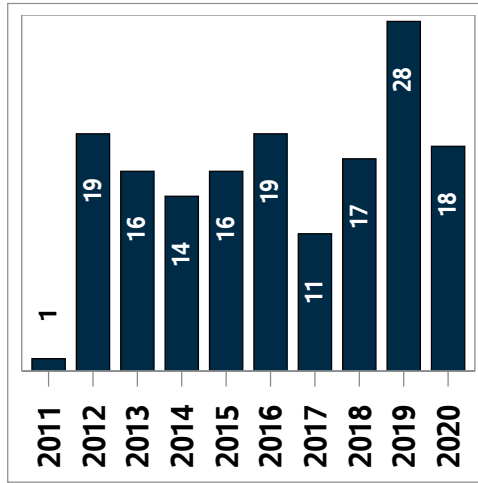
CALEDONIA (63)

MLS® Residential Market Activity

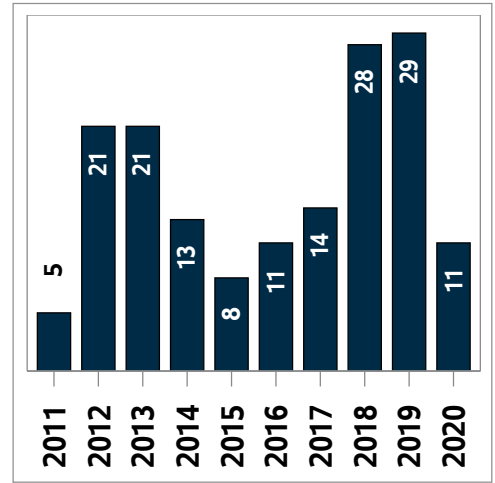
Sales Activity
(August only)



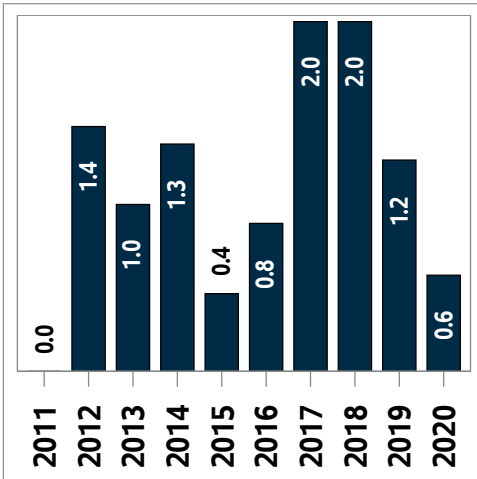
New Listings
(August only)



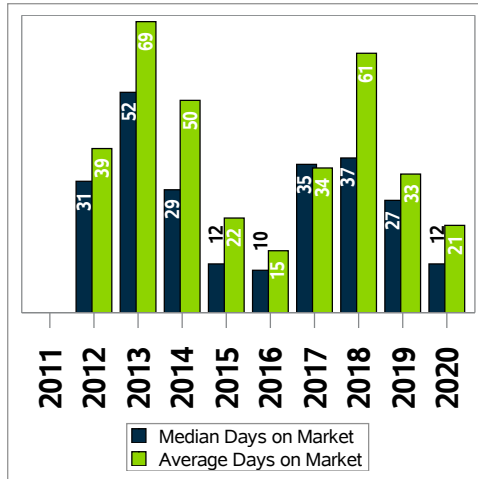
Active Listings
(August only)



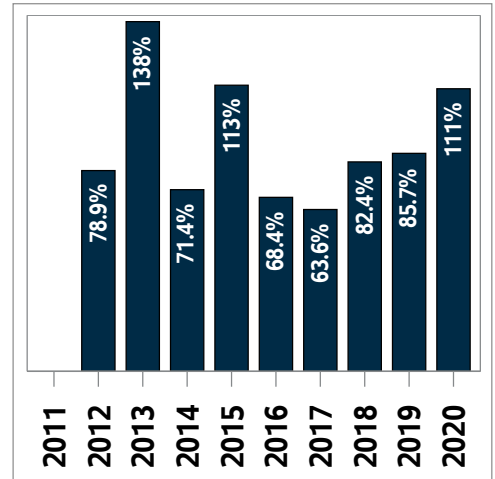
Months of Inventory
(August only)



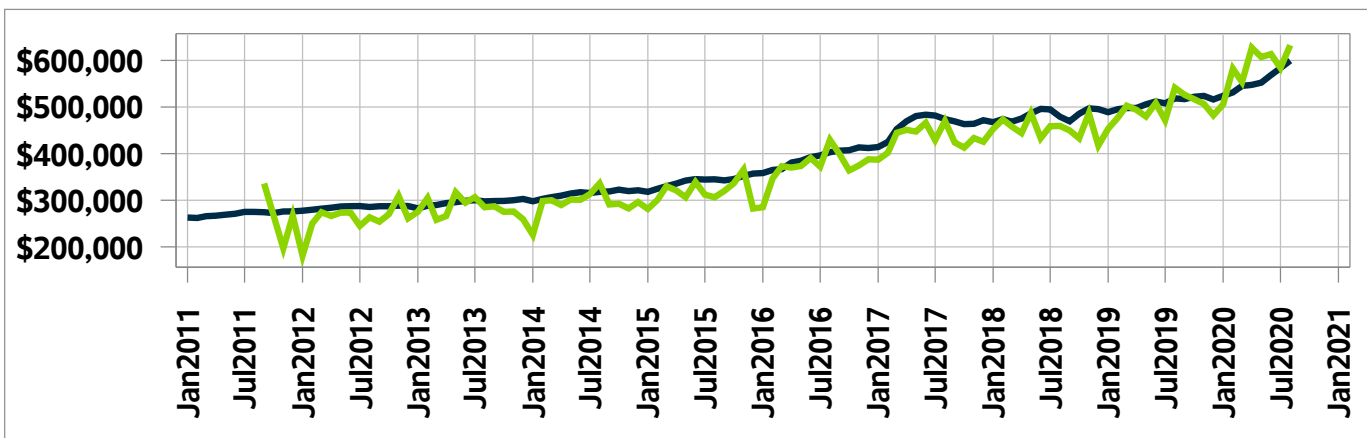
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



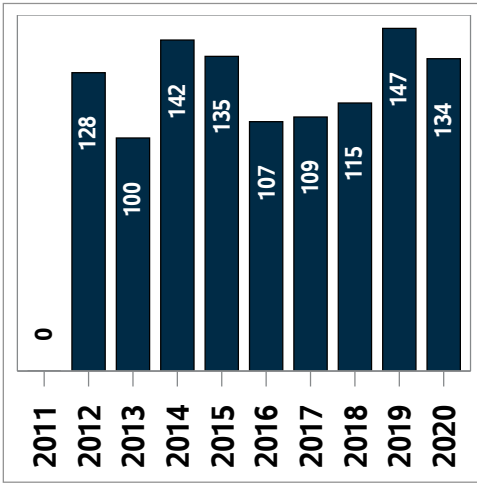
MLS® HPI Composite Benchmark Price and Average Price



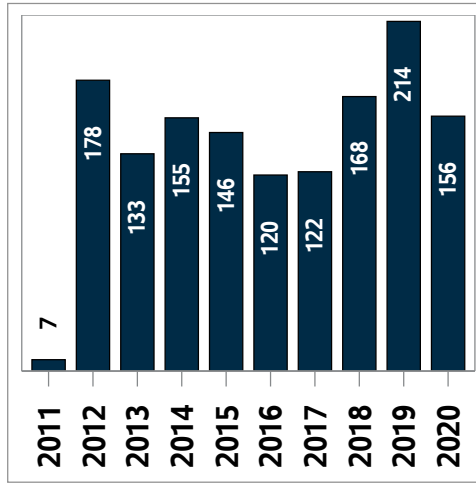
CALEDONIA (63)

MLS® Residential Market Activity

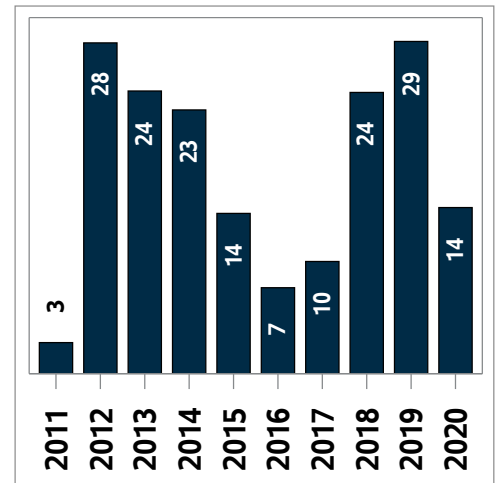
Sales Activity
(August Year-to-date)



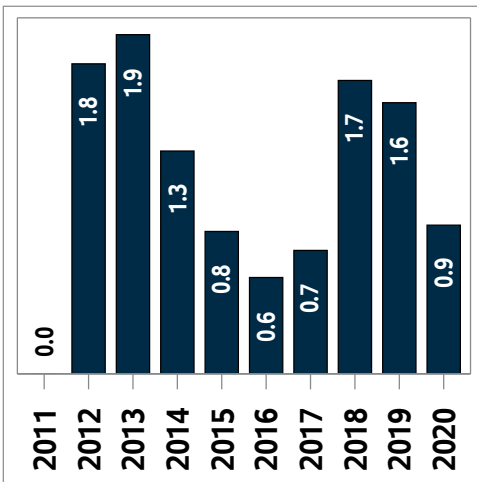
New Listings
(August Year-to-date)



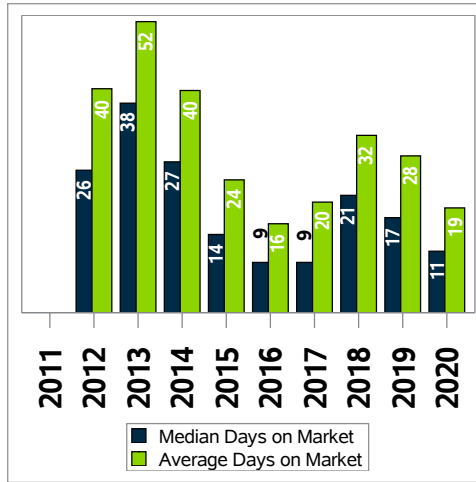
Active Listings¹
(August Year-to-date)



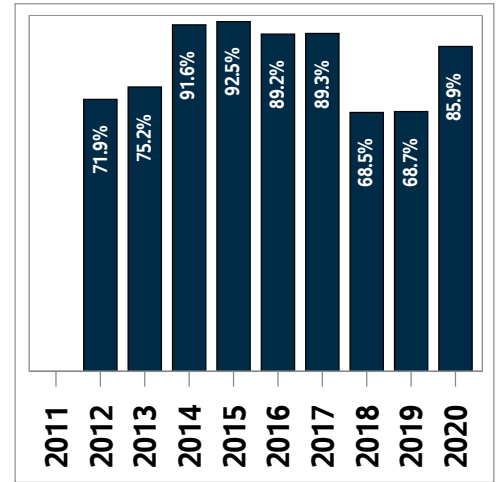
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CALEDONIA (63)

MLS® Residential Market Activity

Actual	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	20	-16.7	42.9	185.7	11.1	-9.1	
Dollar Volume	\$12,653,282	-2.6	96.7	284.5	129.4	101.8	
New Listings	18	-35.7	5.9	63.6	12.5	12.5	
Active Listings	11	-62.1	-60.7	-21.4	37.5	-47.6	1,000.0
Sales to New Listings Ratio ¹	111.1	85.7	82.4	63.6	112.5	137.5	
Months of Inventory ²	0.6	1.2	2.0	2.0	0.4	1.0	
Average Price	\$632,664	16.9	37.7	34.6	106.4	122.0	
Median Price	\$643,003	25.8	47.9	42.9	115.1	122.3	
Sales to List Price Ratio	103.8	98.8	98.9	100.0	97.8	98.6	
Median Days on Market	11.5	26.5	36.5	35.0	11.5	52.0	
Average Days on Market	20.6	32.7	61.2	34.1	22.3	68.7	

Year-to-date	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	134	-8.8	16.5	22.9	-0.7	34.0	4,366.7
Dollar Volume	\$78,935,520	8.1	49.9	65.6	85.0	169.9	11,672.6
New Listings	156	-27.1	-7.1	27.9	6.8	17.3	2,500.0
Active Listings ³	14	-50.0	-40.9	48.1	3.6	-41.2	660.0
Sales to New Listings Ratio ⁴	85.9	68.7	68.5	89.3	92.5	75.2	50.0
Months of Inventory ⁵	0.9	1.6	1.7	0.7	0.8	1.9	5.0
Average Price	\$589,071	18.6	28.6	34.7	86.4	101.4	163.6
Median Price	\$577,495	19.1	29.2	32.4	88.4	105.7	144.7
Sales to List Price Ratio	100.9	98.8	98.5	101.8	98.4	97.6	98.0
Median Days on Market	11.0	17.0	21.0	9.0	14.0	37.5	15.0
Average Days on Market	18.8	28.1	31.7	19.8	23.8	52.1	55.3

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

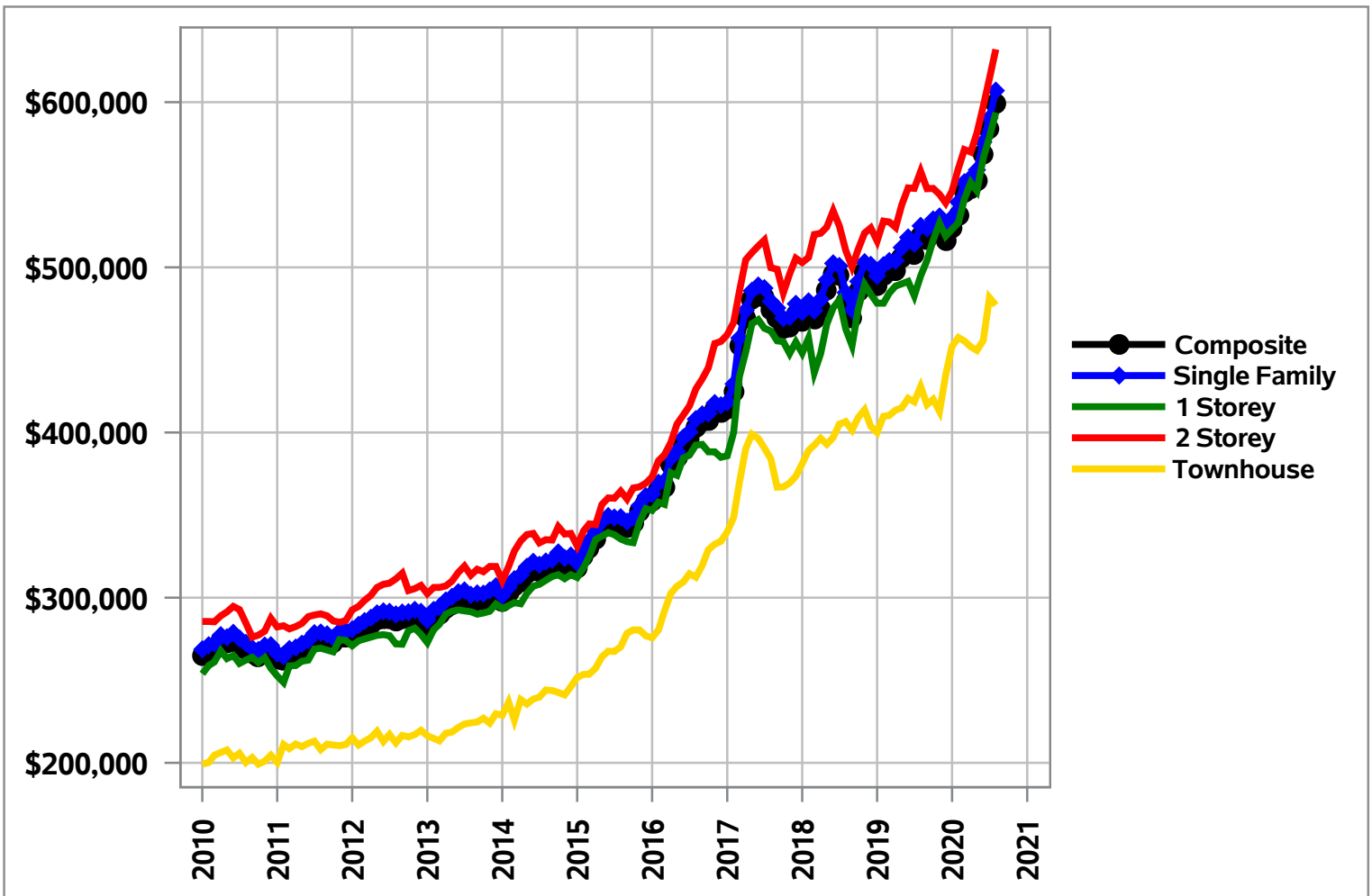
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

CALEDONIA (63) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$599,500	2.7	8.6	12.8	15.6	26.5	73.8
Single Family	\$607,000	2.8	8.6	12.5	15.6	26.6	74.1
One Storey	\$593,700	2.6	8.7	12.7	20.0	28.6	77.0
Two Storey	\$632,000	2.9	8.7	12.9	13.2	26.5	73.4
Townhouse	\$477,100	-1.0	6.1	4.3	11.5	24.2	76.5
Apartment-Style							

MLS® HPI Benchmark Price



CALEDONIA (63)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1287
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6057
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1722
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5881
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

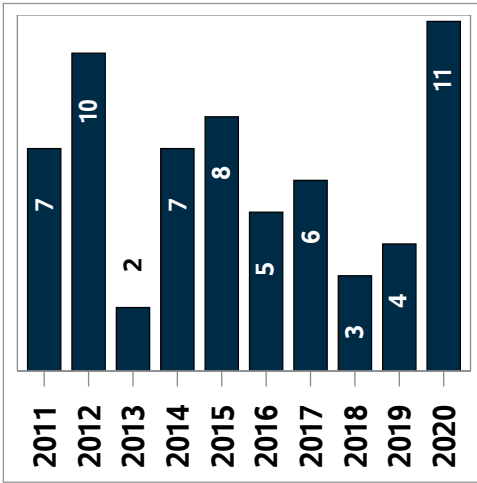
MLS® HPI Benchmark Descriptions

Townhouse

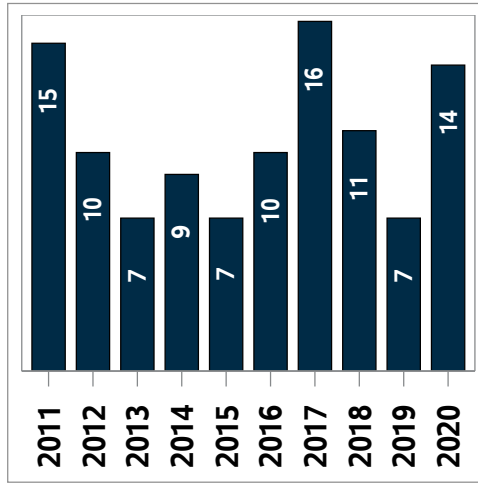
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1173
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

CAYUGA (62) MLS® Residential Market Activity

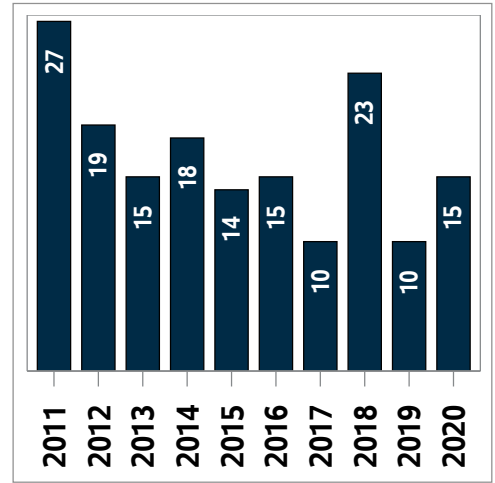
Sales Activity (August only)



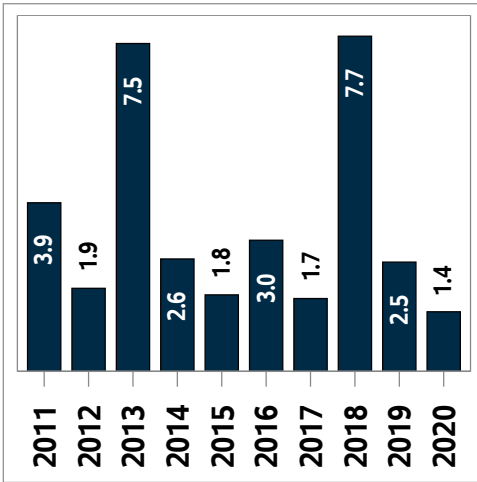
New Listings (August only)



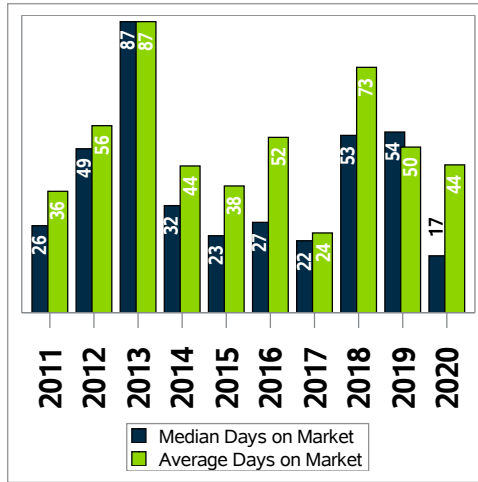
Active Listings (August only)



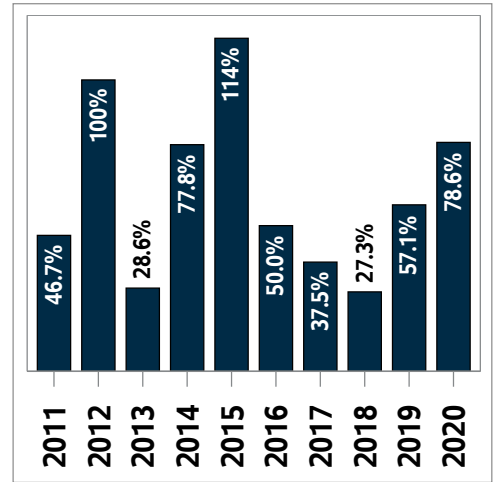
Months of Inventory (August only)



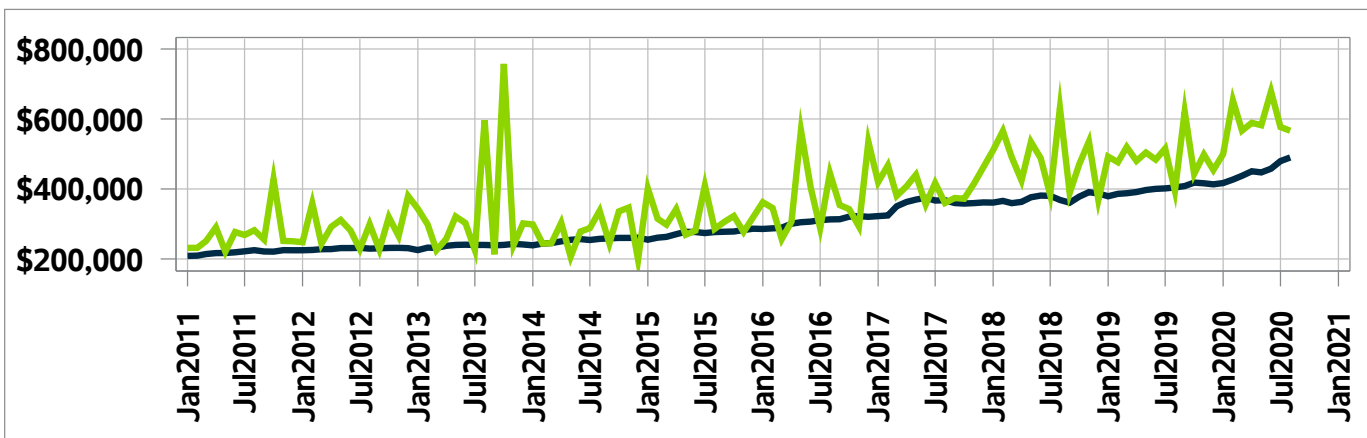
Days on Market (August only)



Sales to New Listings Ratio (August only)



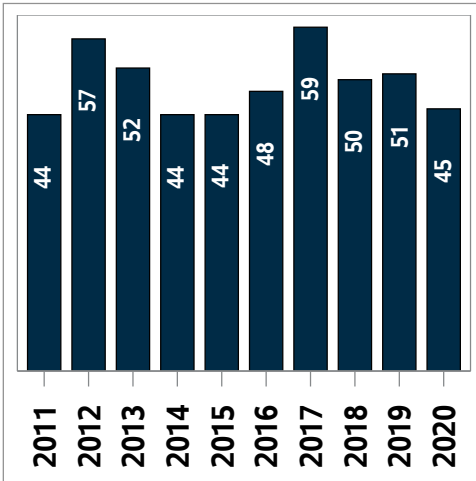
MLS® HPI Composite Benchmark Price and Average Price



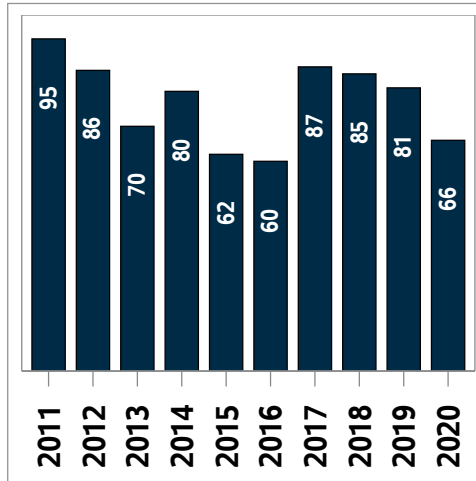
CAYUGA (62)

MLS® Residential Market Activity

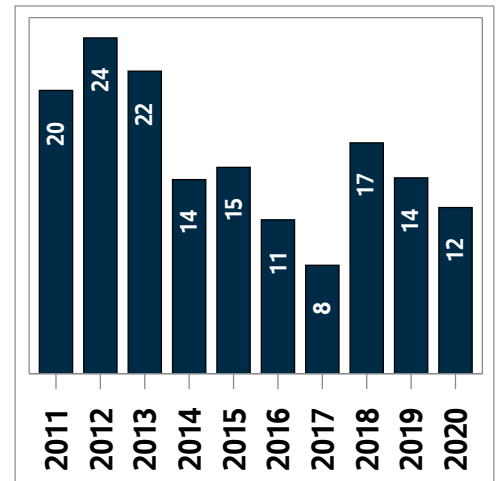
Sales Activity
(August Year-to-date)



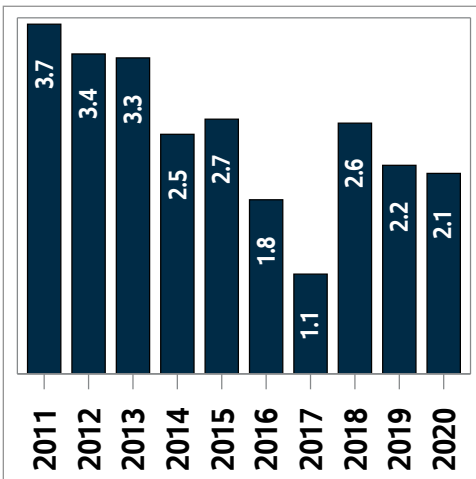
New Listings
(August Year-to-date)



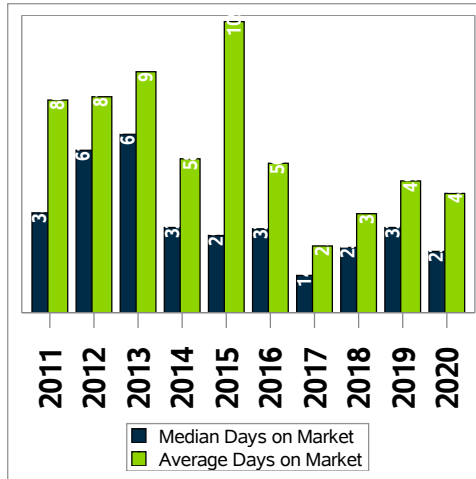
Active Listings¹
(August Year-to-date)



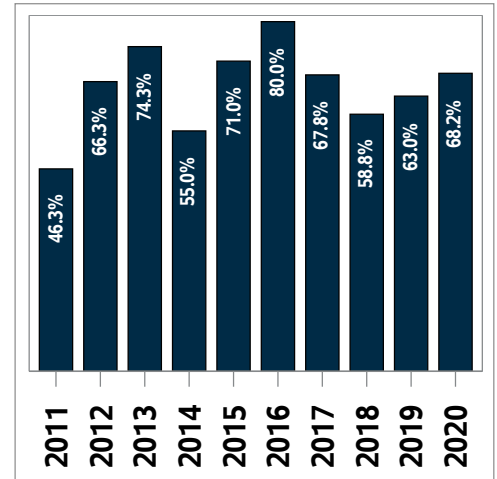
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CAYUGA (62)

MLS® Residential Market Activity

Actual	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	11	175.0	266.7	83.3	37.5	450.0	
Dollar Volume	\$6,230,180	294.6	228.8	188.6	172.6	422.4	
New Listings	14	100.0	27.3	-12.5	100.0	100.0	366.7
Active Listings	15	50.0	-34.8	50.0	7.1	0.0	87.5
Sales to New Listings Ratio ¹	78.6	57.1	27.3	37.5	114.3	28.6	
Months of Inventory ²	1.4	2.5	7.7	1.7	1.8	7.5	
Average Price	\$566,380	43.5	-10.3	57.4	98.2	-5.0	
Median Price	\$524,500	17.7	-23.4	49.9	112.1	-12.0	
Sales to List Price Ratio	104.7	101.5	97.0	96.7	96.7	96.1	
Median Days on Market	17.0	54.0	53.0	21.5	23.0	87.0	
Average Days on Market	44.2	49.5	73.3	23.8	37.9	87.0	

Year-to-date	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	45	-11.8	-10.0	-23.7	2.3	-13.5	4,400.0
Dollar Volume	\$26,637,222	6.4	6.8	12.8	90.2	73.2	10,929.9
New Listings	66	-18.5	-22.4	-24.1	6.5	-5.7	407.7
Active Listings ³	12	-15.2	-28.0	53.2	-19.5	-45.1	171.4
Sales to New Listings Ratio ⁴	68.2	63.0	58.8	67.8	71.0	74.3	7.7
Months of Inventory ⁵	2.1	2.2	2.6	1.1	2.7	3.3	35.0
Average Price	\$591,938	20.6	18.7	47.9	85.9	100.2	145.1
Median Price	\$526,000	12.2	10.3	30.5	78.3	94.8	117.8
Sales to List Price Ratio	99.5	97.4	98.2	97.8	96.8	95.0	102.8
Median Days on Market	23.0	32.0	24.5	14.0	29.0	67.0	21.0
Average Days on Market	44.8	49.5	37.2	25.1	109.3	90.5	21.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

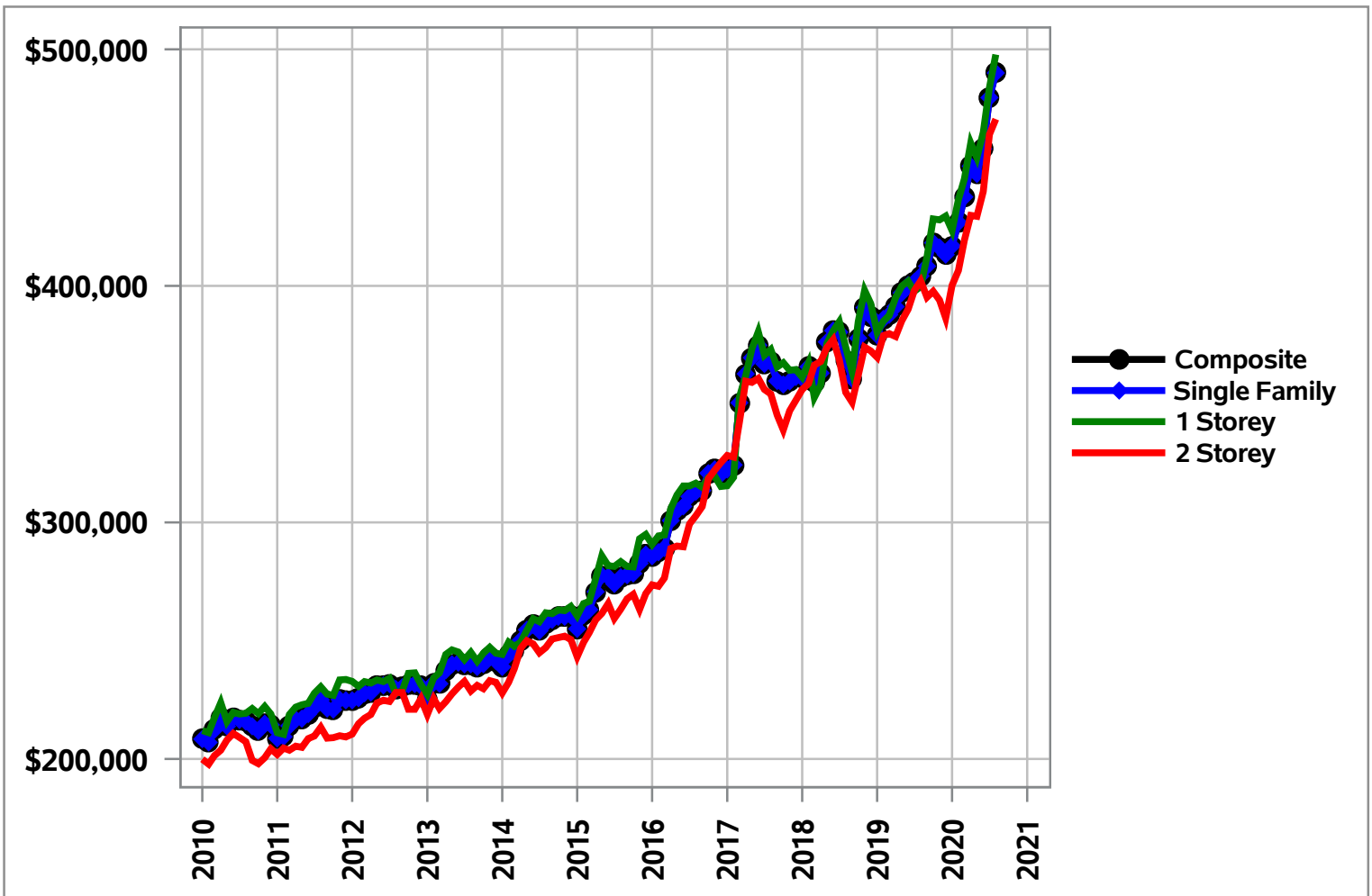
CAYUGA (62)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$490,000	2.2	9.5	14.8	21.2	33.3	77.0
Single Family	\$490,000	2.2	9.5	14.8	21.2	33.3	77.0
One Storey	\$497,800	2.9	9.6	14.0	24.5	33.4	75.7
Two Storey	\$470,500	1.4	9.6	15.7	17.0	32.8	78.7
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



CAYUGA (62)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10479
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CAYUGA (62)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10830
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

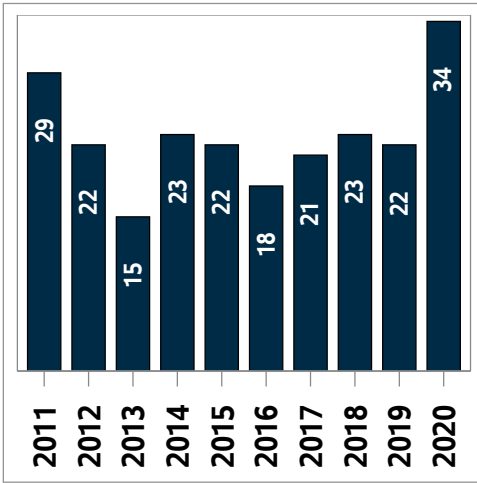
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1786
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10957
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

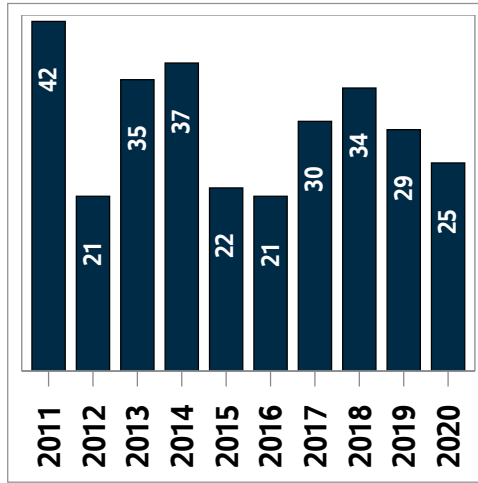
DUNNVILLE (60)

MLS® Residential Market Activity

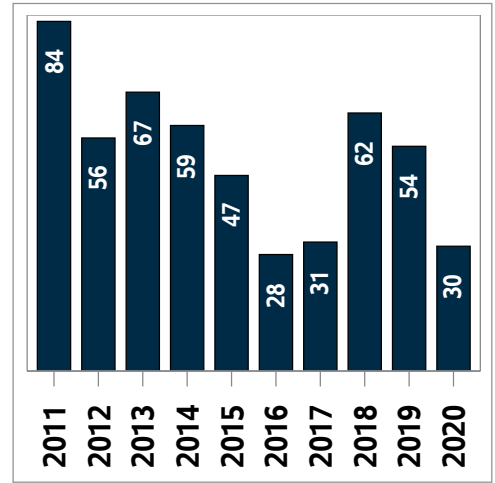
Sales Activity
(August only)



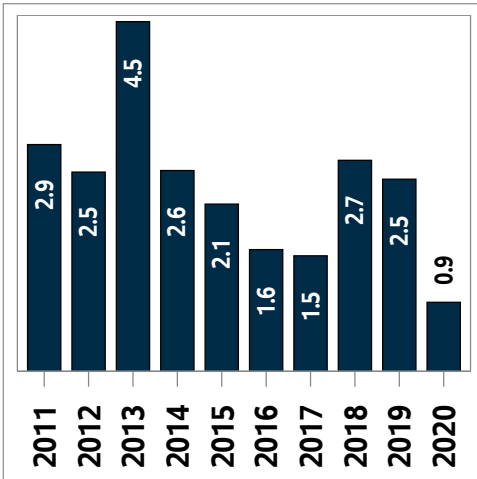
New Listings
(August only)



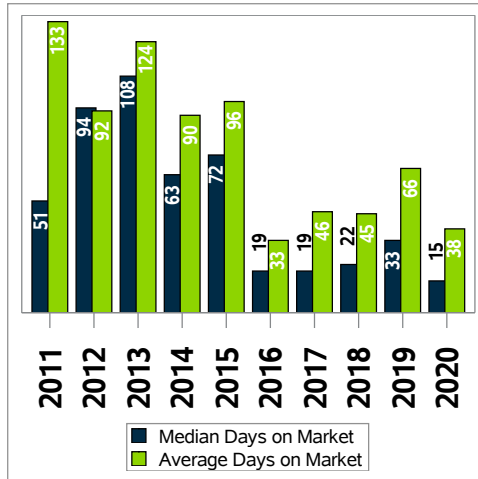
Active Listings
(August only)



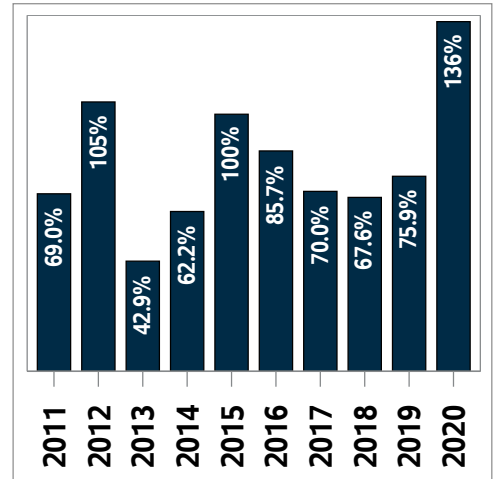
Months of Inventory
(August only)



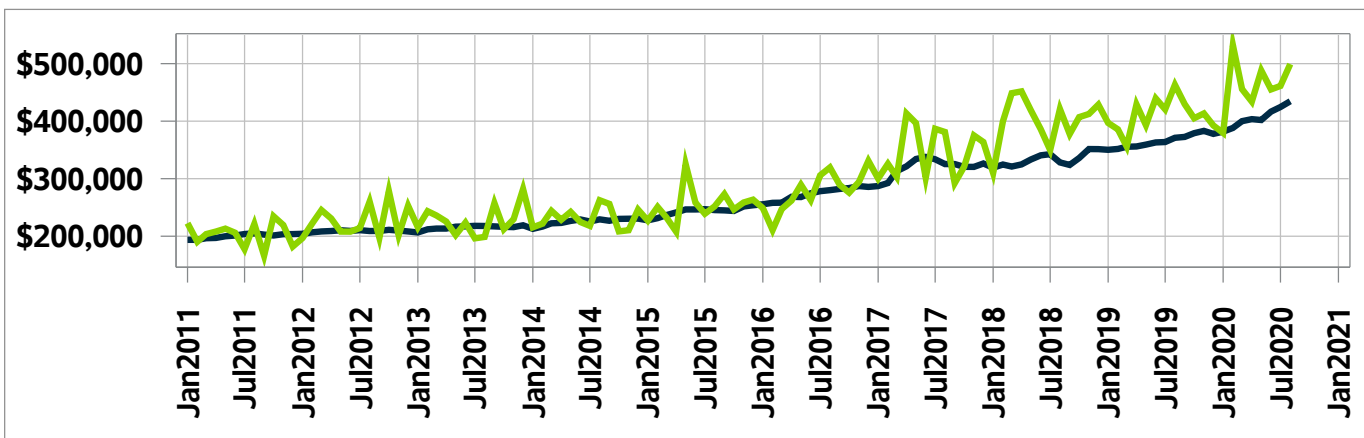
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



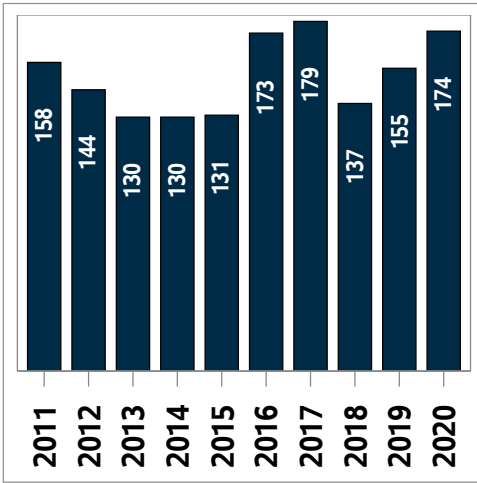
MLS® HPI Composite Benchmark Price and Average Price



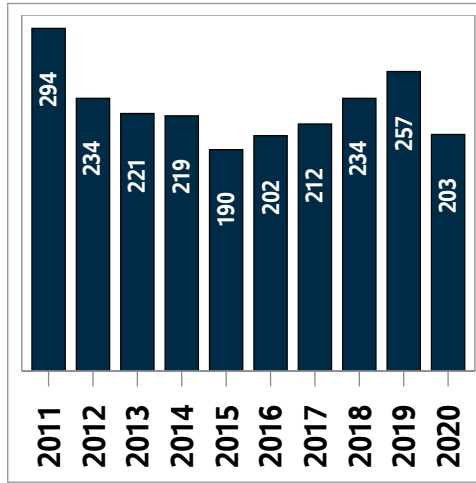
DUNNVILLE (60)

MLS® Residential Market Activity

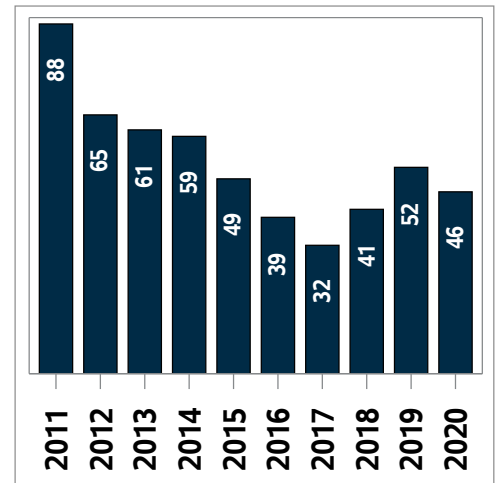
Sales Activity
(August Year-to-date)



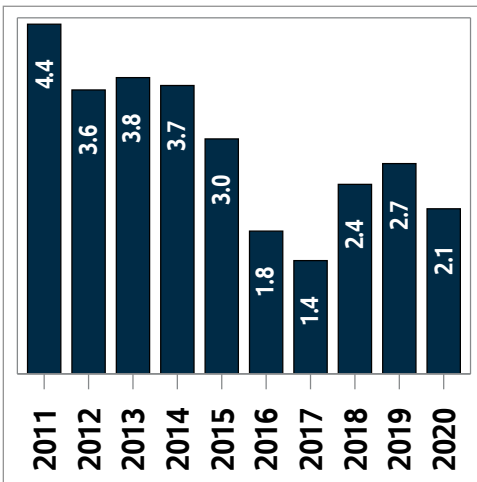
New Listings
(August Year-to-date)



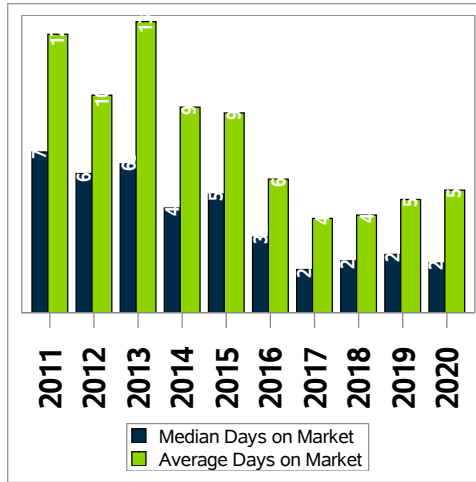
Active Listings¹
(August Year-to-date)



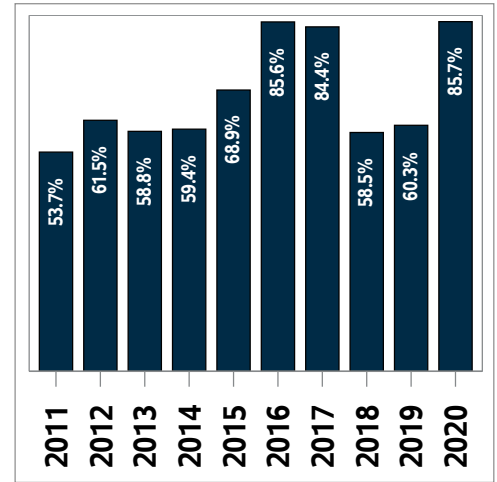
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

DUNNVILLE (60)

MLS® Residential Market Activity

Actual	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	34	54.5	47.8	61.9	54.5	126.7	88.9
Dollar Volume	\$16,973,700	66.6	75.3	112.1	206.3	469.3	405.5
New Listings	25	-13.8	-26.5	-16.7	13.6	-28.6	-26.5
Active Listings	30	-44.4	-51.6	-3.2	-36.2	-55.2	-61.0
Sales to New Listings Ratio ¹	136.0	75.9	67.6	70.0	100.0	42.9	52.9
Months of Inventory ²	0.9	2.5	2.7	1.5	2.1	4.5	4.3
Average Price	\$499,226	7.8	18.6	31.0	98.2	151.2	167.6
Median Price	\$487,450	20.5	33.5	14.7	104.4	181.8	179.3
Sales to List Price Ratio	98.5	97.2	96.9	97.7	96.0	94.6	93.7
Median Days on Market	14.5	33.0	22.0	19.0	72.0	108.0	88.0
Average Days on Market	38.3	65.9	45.2	46.1	96.4	123.7	138.4

Year-to-date	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	174	12.3	27.0	-2.8	32.8	33.8	48.7
Dollar Volume	\$82,579,428	27.3	50.1	31.2	146.7	194.6	239.7
New Listings	203	-21.0	-13.2	-4.2	6.8	-8.1	-15.1
Active Listings ³	46	-11.9	10.6	41.6	-6.7	-25.4	-35.9
Sales to New Listings Ratio ⁴	85.7	60.3	58.5	84.4	68.9	58.8	49.0
Months of Inventory ⁵	2.1	2.7	2.4	1.4	3.0	3.8	4.9
Average Price	\$474,594	13.4	18.2	35.0	85.7	120.1	128.4
Median Price	\$439,529	11.3	20.4	38.4	86.1	118.4	126.6
Sales to List Price Ratio	97.8	96.9	97.2	98.7	95.6	95.4	95.4
Median Days on Market	23.0	27.0	24.0	20.0	55.0	69.0	70.0
Average Days on Market	56.8	52.5	45.2	43.7	92.6	134.9	123.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

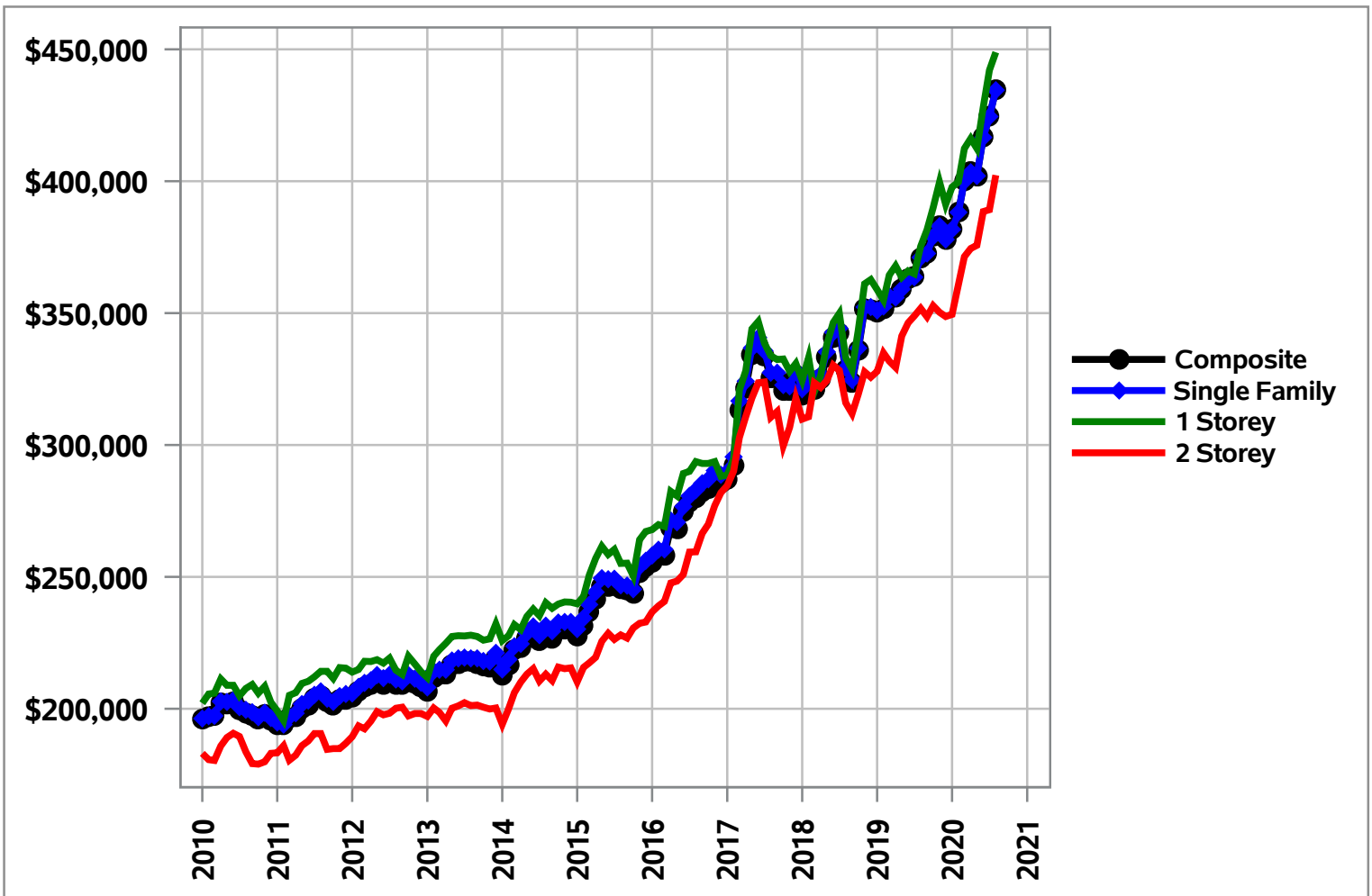
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

DUNNVILLE (60) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$434,600	2.4	8.1	12.0	17.1	33.6	77.1
Single Family	\$434,500	2.4	8.1	11.9	17.1	32.7	76.1
One Storey	\$448,900	1.5	8.9	12.3	19.6	34.5	76.0
Two Storey	\$402,300	3.4	7.1	11.5	14.4	29.6	76.4
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7861
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7920
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

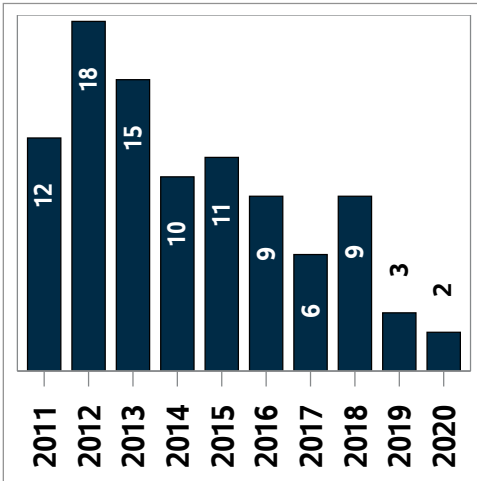
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1579
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7776
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

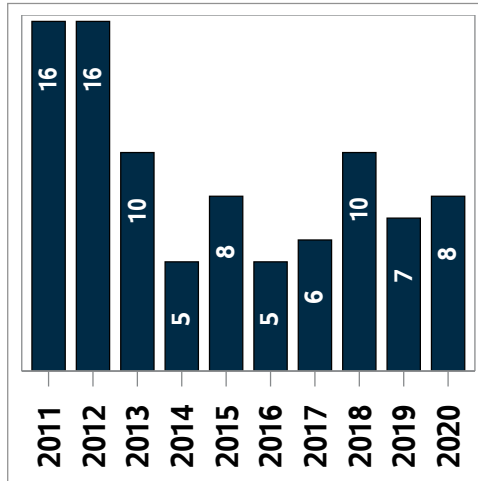
HAGERSVILLE (70)

MLS® Residential Market Activity

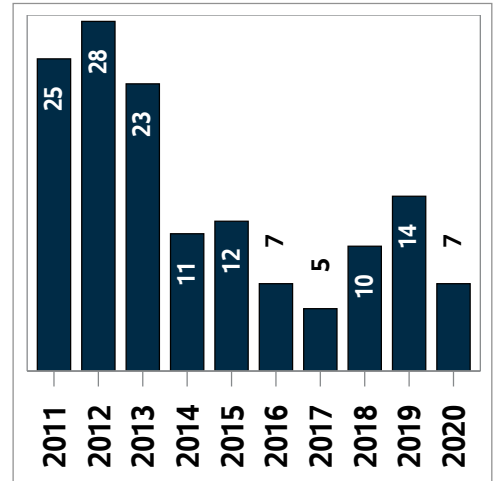
Sales Activity
(August only)



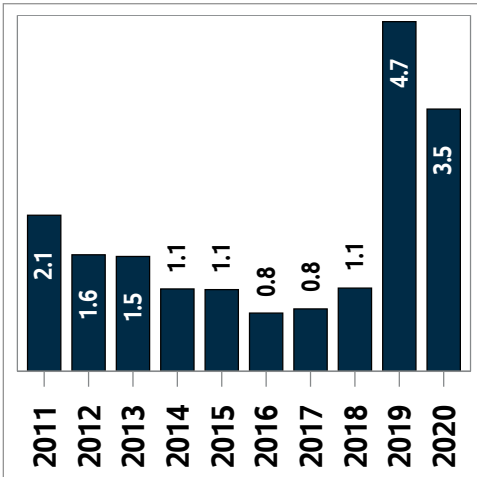
New Listings
(August only)



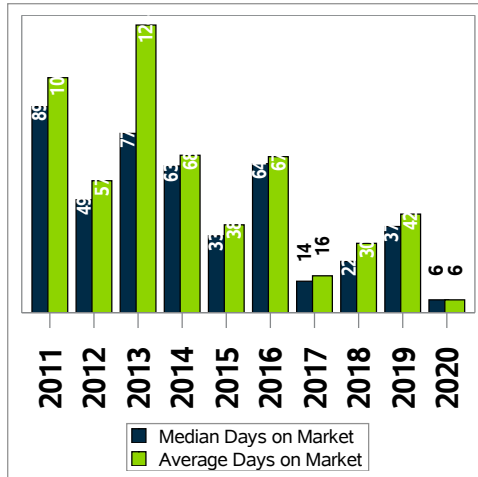
Active Listings
(August only)



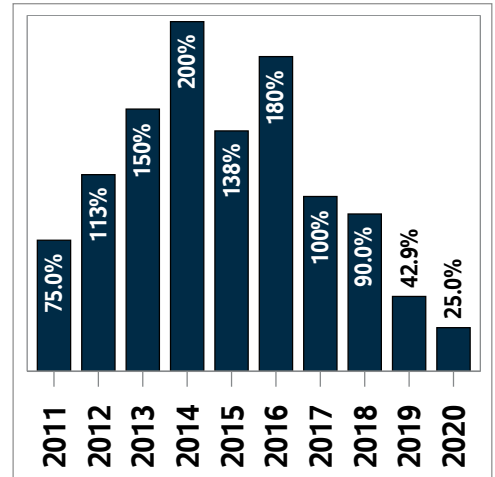
Months of Inventory
(August only)



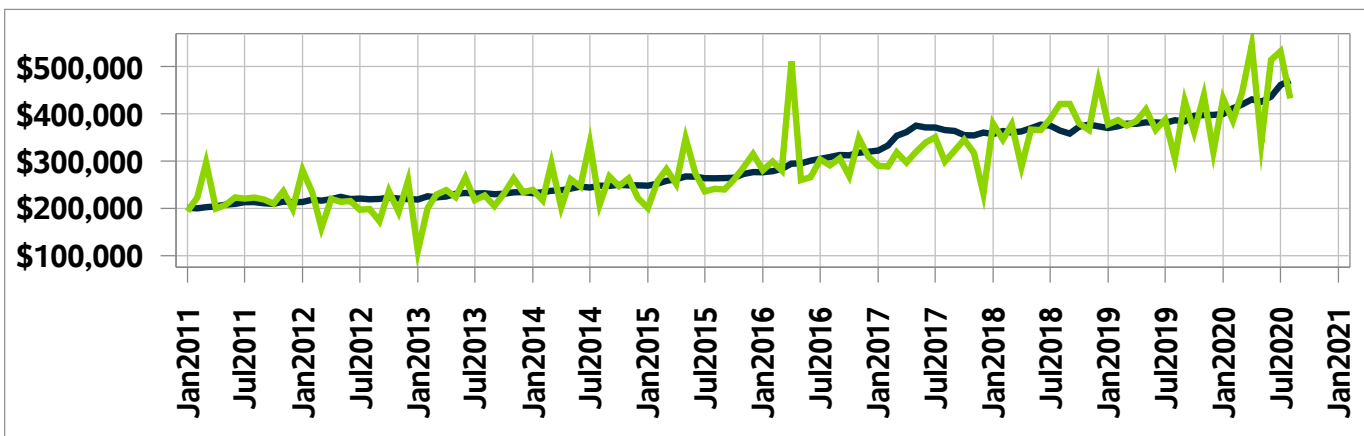
Days on Market
(August only)



Sales to New Listings Ratio
(August only)

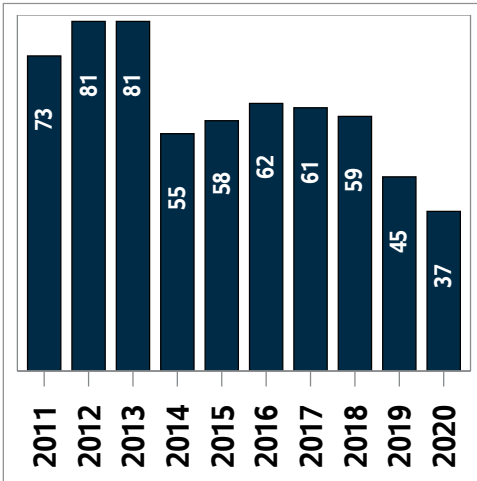


MLS® HPI Composite Benchmark Price and Average Price

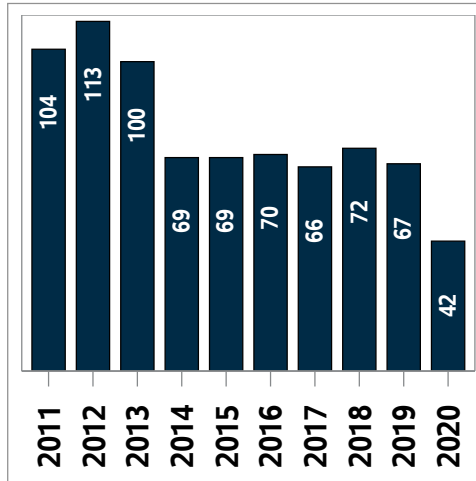


HAGERSVILLE (70) MLS® Residential Market Activity

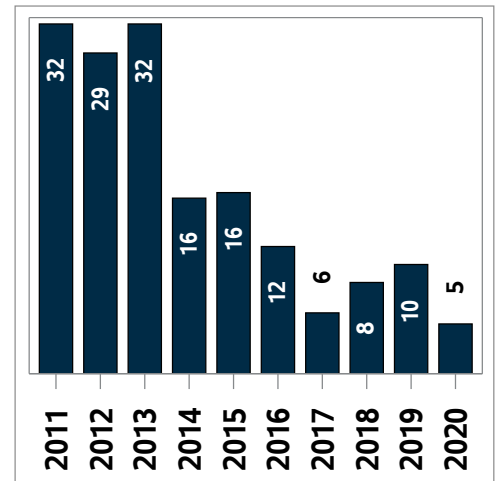
Sales Activity
(August Year-to-date)



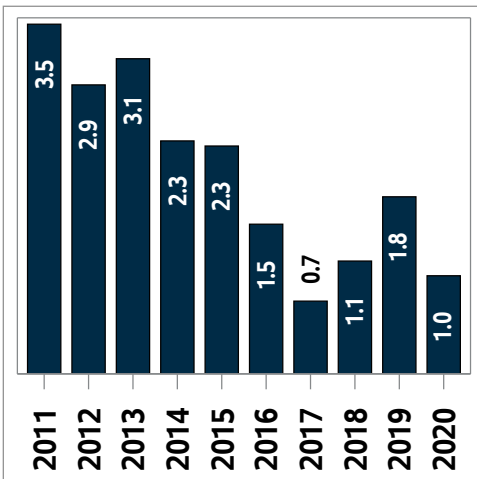
New Listings
(August Year-to-date)



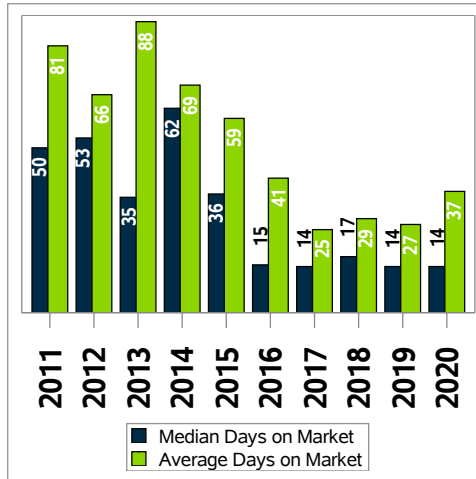
Active Listings¹
(August Year-to-date)



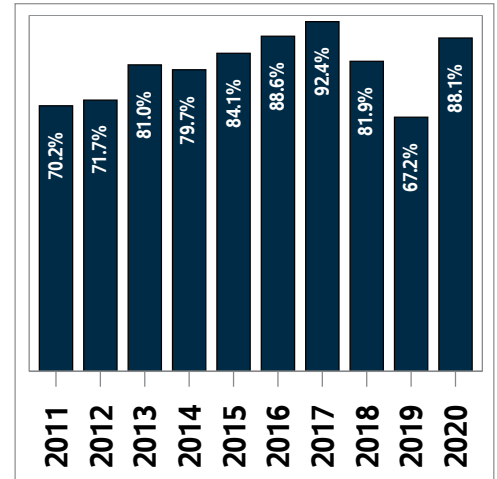
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAGERSVILLE (70)

MLS® Residential Market Activity

Actual	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	2	-33.3	-77.8	-66.7	-81.8	-86.7	0.0
Dollar Volume	\$865,000	-5.7	-77.2	-51.8	-67.4	-74.6	149.7
New Listings	8	14.3	-20.0	33.3	0.0	-20.0	166.7
Active Listings	7	-50.0	-30.0	40.0	-41.7	-69.6	-72.0
Sales to New Listings Ratio ¹	25.0	42.9	90.0	100.0	137.5	150.0	66.7
Months of Inventory ²	3.5	4.7	1.1	0.8	1.1	1.5	12.5
Average Price	\$432,500	41.4	2.8	44.6	79.1	90.2	149.7
Median Price	\$432,500	51.8	3.0	50.4	80.8	85.7	149.7
Sales to List Price Ratio	103.3	96.0	98.0	99.5	96.2	97.8	99.1
Median Days on Market	5.5	37.0	22.0	13.5	33.0	77.0	55.0
Average Days on Market	5.5	42.3	29.8	15.8	37.7	123.5	55.0

Year-to-date	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	37	-17.8	-37.3	-39.3	-36.2	-54.3	208.3
Dollar Volume	\$16,485,700	-3.2	-26.0	-13.9	13.4	-9.6	620.7
New Listings	42	-37.3	-41.7	-36.4	-39.1	-58.0	23.5
Active Listings ³	5	-54.4	-45.5	-18.2	-72.5	-85.8	-67.0
Sales to New Listings Ratio ⁴	88.1	67.2	81.9	92.4	84.1	81.0	35.3
Months of Inventory ⁵	1.0	1.8	1.1	0.7	2.3	3.1	9.1
Average Price	\$445,559	17.7	18.0	42.0	77.7	97.9	133.8
Median Price	\$435,000	10.1	15.7	45.0	69.6	97.1	137.6
Sales to List Price Ratio	99.3	98.7	98.9	99.7	98.1	98.3	97.1
Median Days on Market	14.0	14.0	17.0	14.0	36.0	35.0	90.5
Average Days on Market	36.8	26.8	28.5	25.2	58.9	88.3	119.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

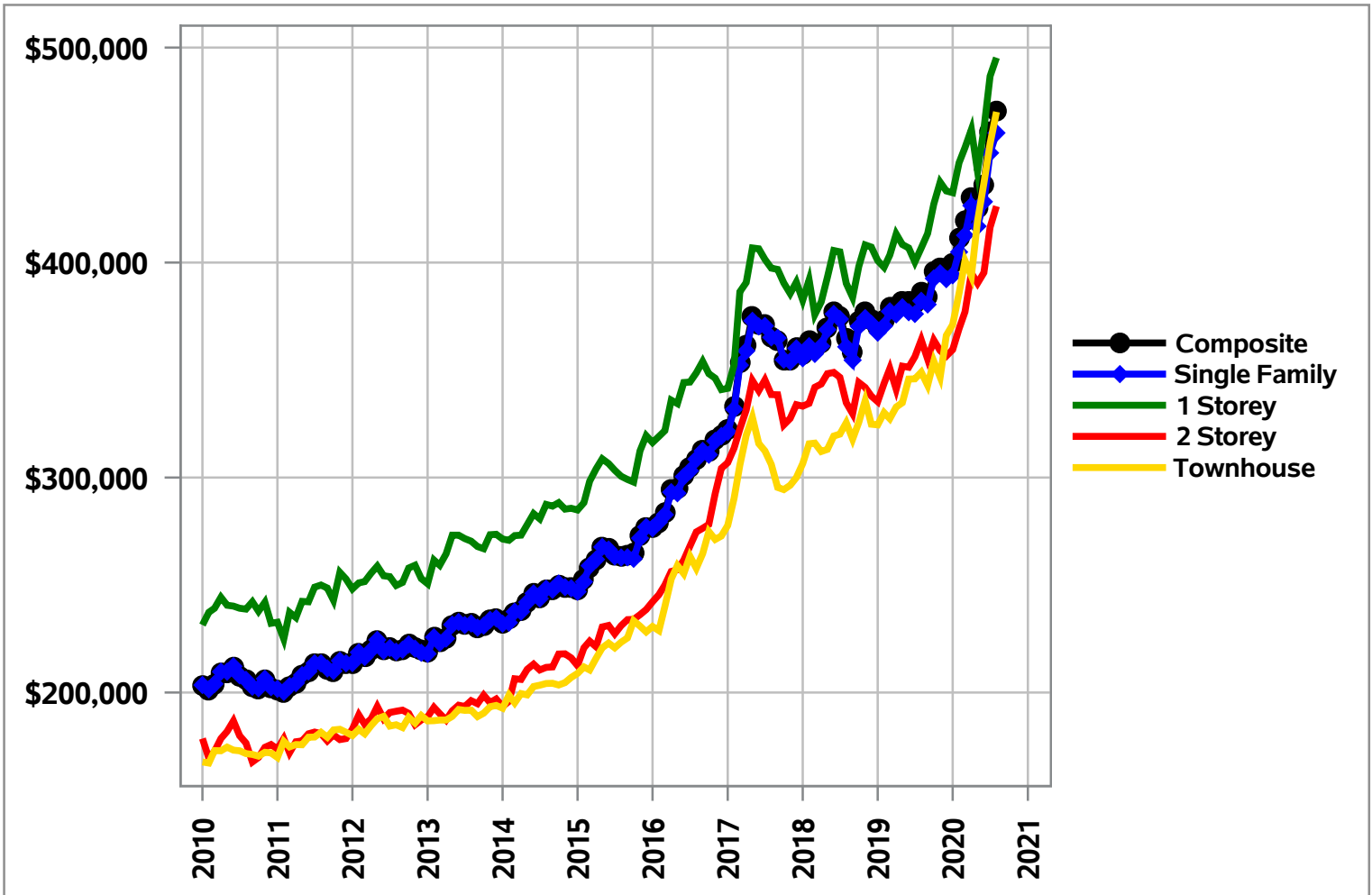
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HAGERSVILLE (70) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$470,500	2.1	10.6	14.3	21.8	28.7	78.5
Single Family	\$460,300	2.1	10.4	13.7	20.4	26.0	75.2
One Storey	\$495,300	1.8	11.9	11.0	21.8	24.6	64.8
Two Storey	\$426,200	2.4	9.2	15.4	17.1	25.9	84.4
Townhouse	\$470,100	3.3	12.1	21.9	34.7	53.6	110.4
Apartment-Style							

MLS® HPI Benchmark Price



HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7526
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1253
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6855
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

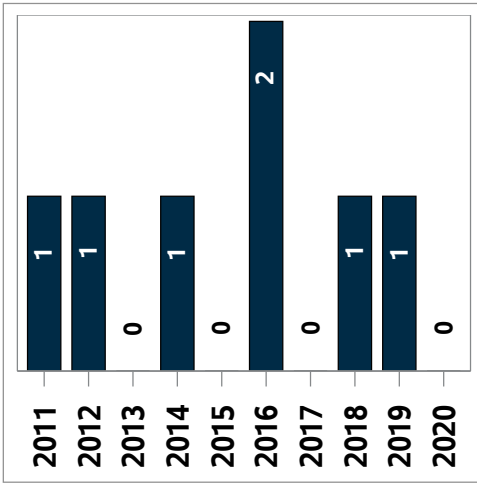
MLS® HPI Benchmark Descriptions

Townhouse

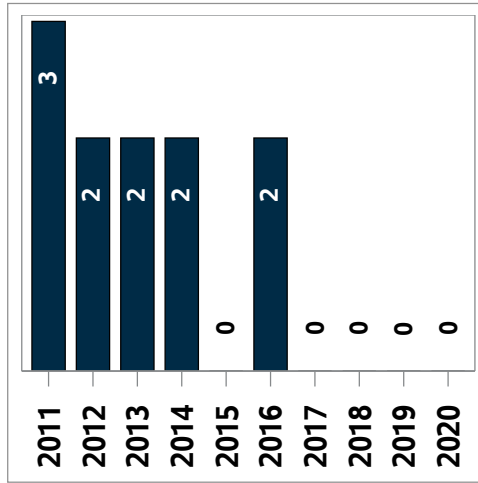
Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

ONEIDA (71) MLS® Residential Market Activity

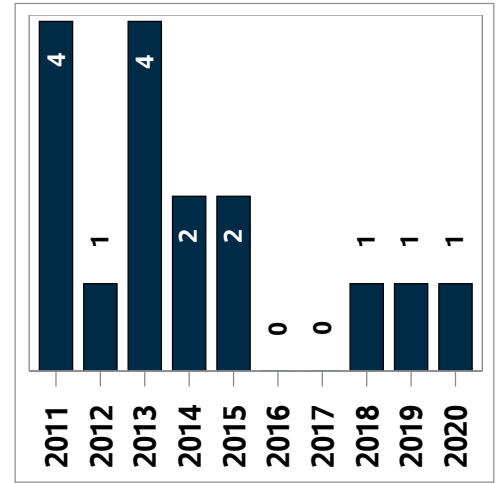
Sales Activity (August only)



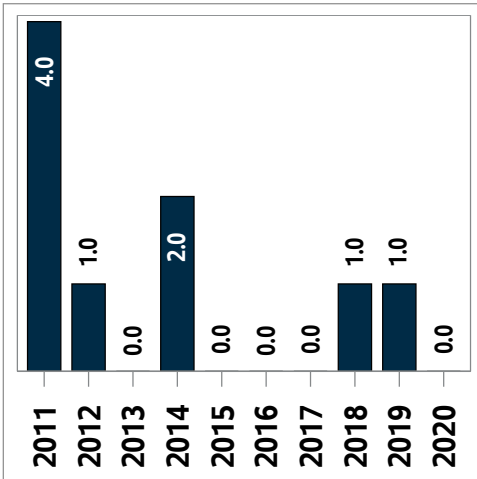
New Listings (August only)



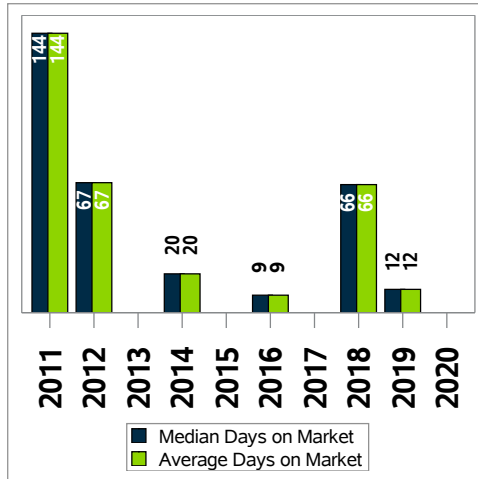
Active Listings (August only)



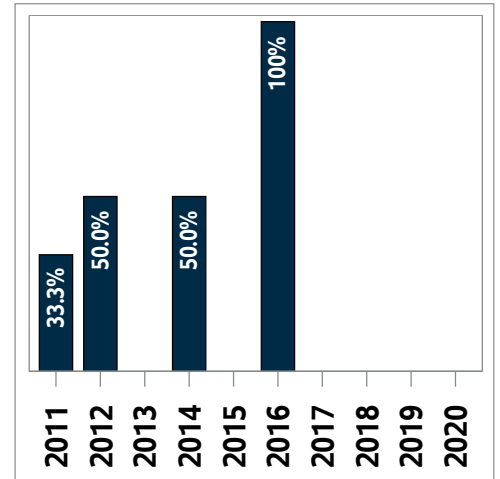
Months of Inventory (August only)



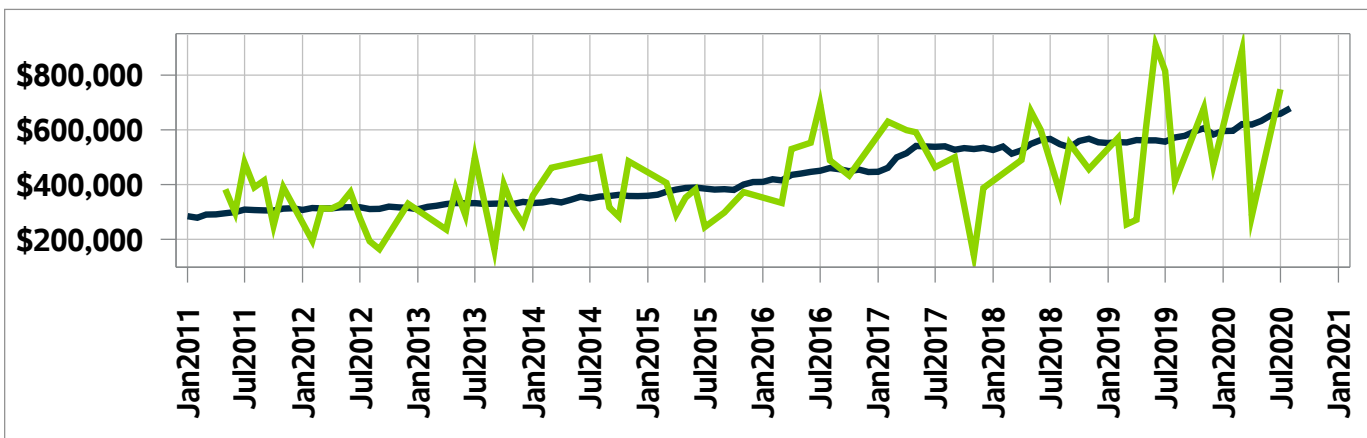
Days on Market (August only)



Sales to New Listings Ratio (August only)

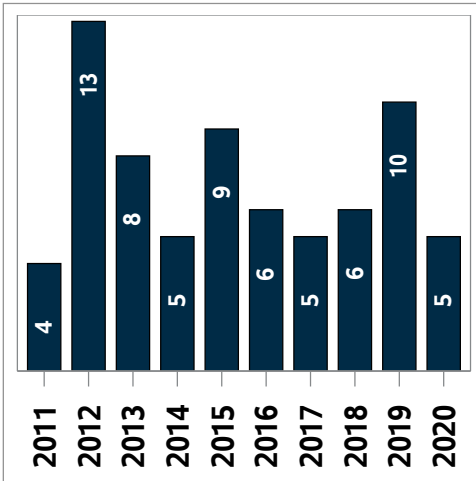


MLS® HPI Composite Benchmark Price and Average Price

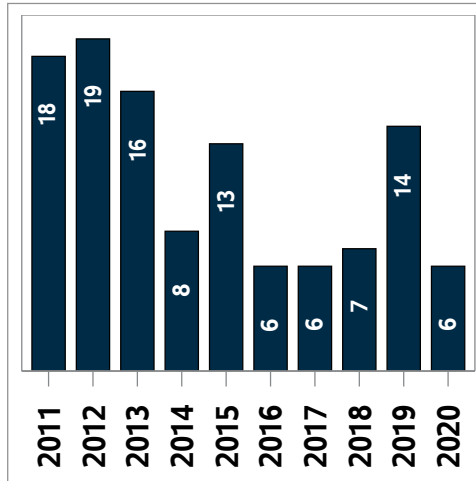


ONEIDA (71) MLS® Residential Market Activity

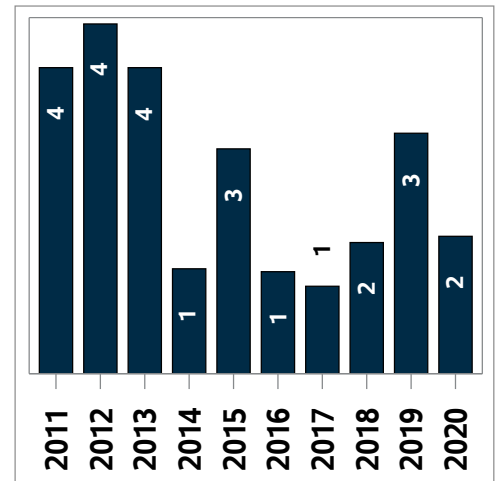
Sales Activity
(August Year-to-date)



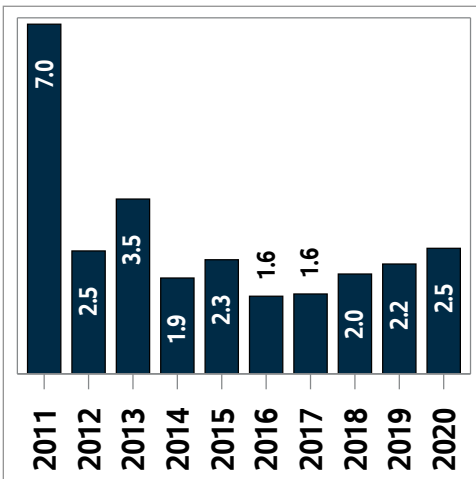
New Listings
(August Year-to-date)



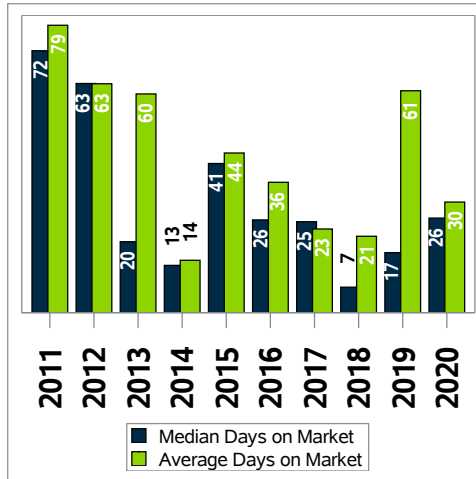
Active Listings ¹
(August Year-to-date)



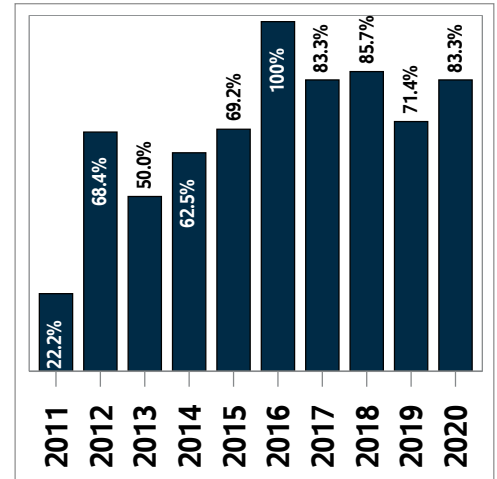
Months of Inventory ²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

ONEIDA (71)

MLS® Residential Market Activity

Actual	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	0	-100.0	-100.0				-100.0
Dollar Volume	\$0	-100.0	-100.0				-100.0
New Listings	0					-100.0	-100.0
Active Listings	1	0.0	0.0		-50.0	-75.0	-66.7
Sales to New Listings Ratio ¹	0.0						100.0
Months of Inventory ²	0.0	1.0	1.0				1.5
Average Price	\$0	-100.0	-100.0				-100.0
Median Price	\$0	-100.0	-100.0				-100.0
Sales to List Price Ratio	0.0	100.0	85.1				94.1
Median Days on Market	0.0	12.0	66.0				194.5
Average Days on Market	0.0	12.0	66.0				194.5

Year-to-date	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	5	-50.0	-16.7	0.0	-44.4	-37.5	-37.5
Dollar Volume	\$3,420,000	-41.4	4.1	24.5	8.6	25.7	65.4
New Listings	6	-57.1	-14.3	0.0	-53.8	-62.5	-50.0
Active Listings ³	2	-42.9	4.8	57.1	-38.9	-55.1	-58.1
Sales to New Listings Ratio ⁴	83.3	71.4	85.7	83.3	69.2	50.0	66.7
Months of Inventory ⁵	2.5	2.2	2.0	1.6	2.3	3.5	3.8
Average Price	\$684,000	17.3	24.9	24.5	95.6	101.1	164.7
Median Price	\$775,000	58.2	40.3	29.4	106.7	164.5	208.2
Sales to List Price Ratio	98.1	96.7	100.4	95.5	97.1	97.6	95.0
Median Days on Market	26.0	16.5	7.0	25.0	41.0	19.5	21.5
Average Days on Market	30.4	61.0	21.0	23.0	43.9	60.1	77.4

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

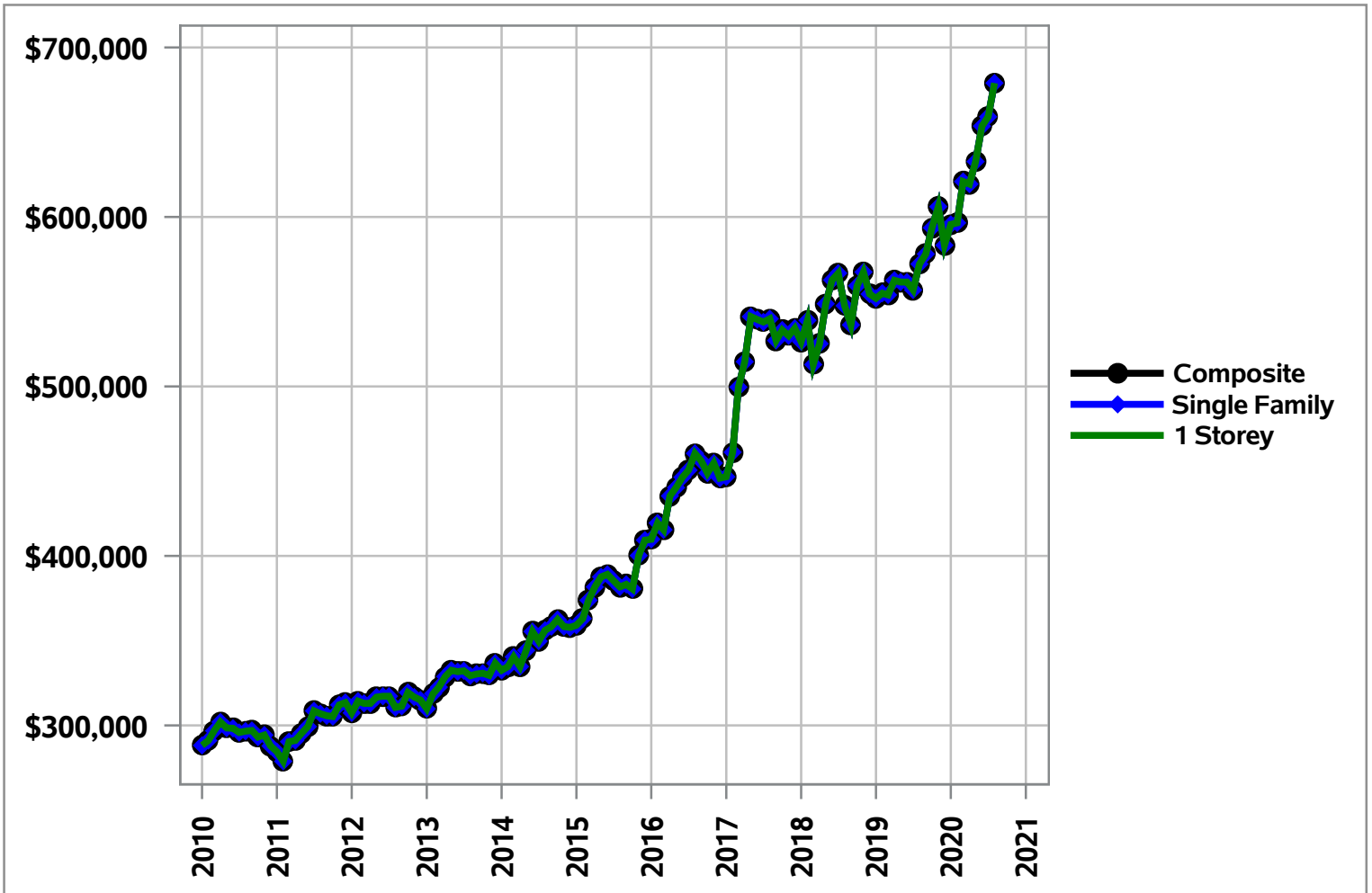
ONEIDA (71)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$679,000	3.0	7.3	13.8	18.7	25.8	77.9
Single Family	\$679,000	3.0	7.3	13.8	18.7	25.8	77.9
One Storey	\$679,000	3.0	7.3	13.8	18.7	25.8	77.9
Two Storey							
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



ONEIDA (71)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

ONEIDA (71)

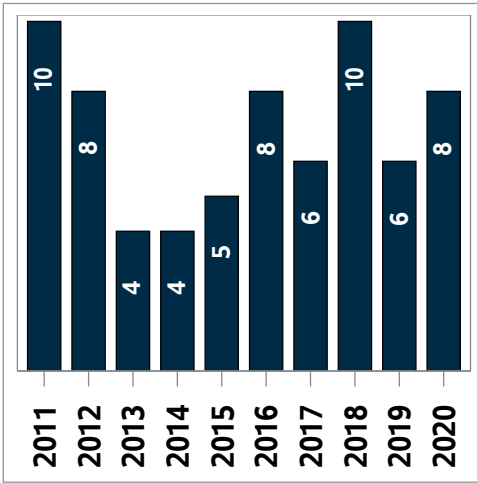
MLS® HPI Benchmark Descriptions

1 Storey

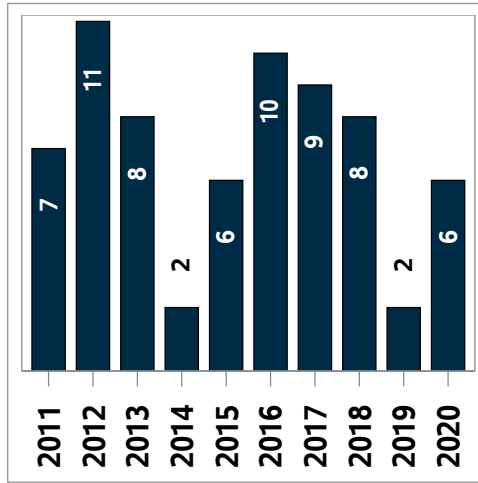
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65) MLS® Residential Market Activity

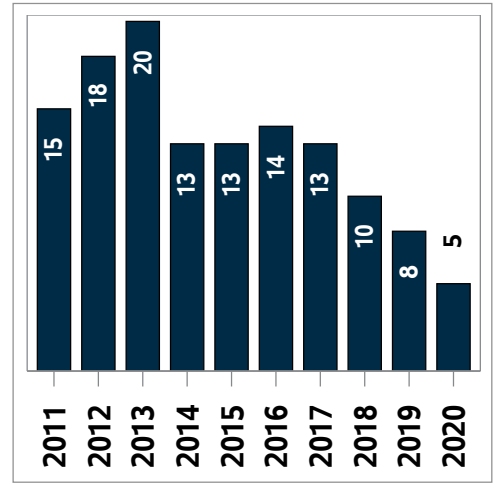
Sales Activity (August only)



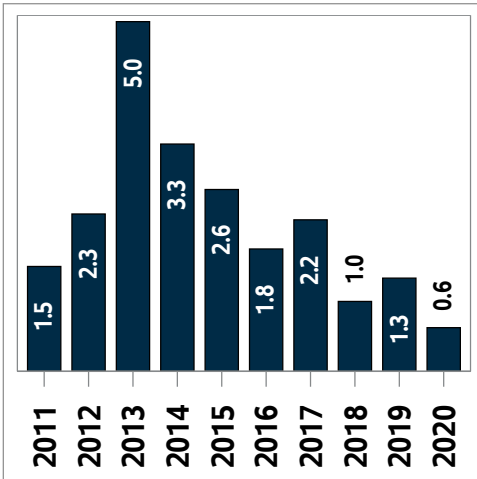
New Listings (August only)



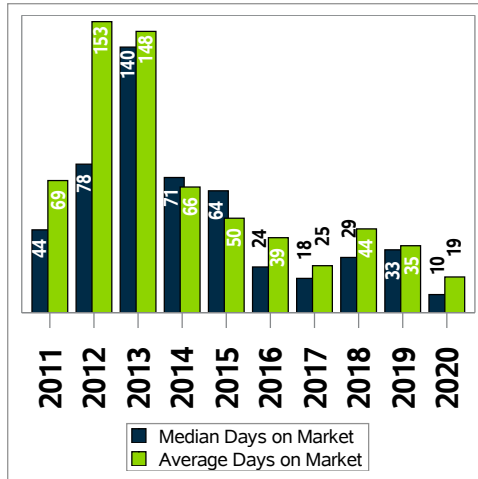
Active Listings (August only)



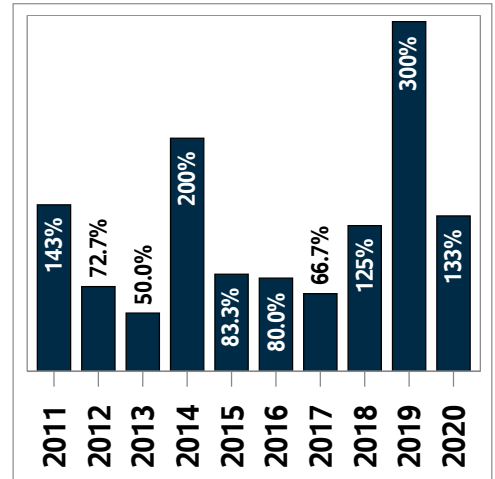
Months of Inventory (August only)



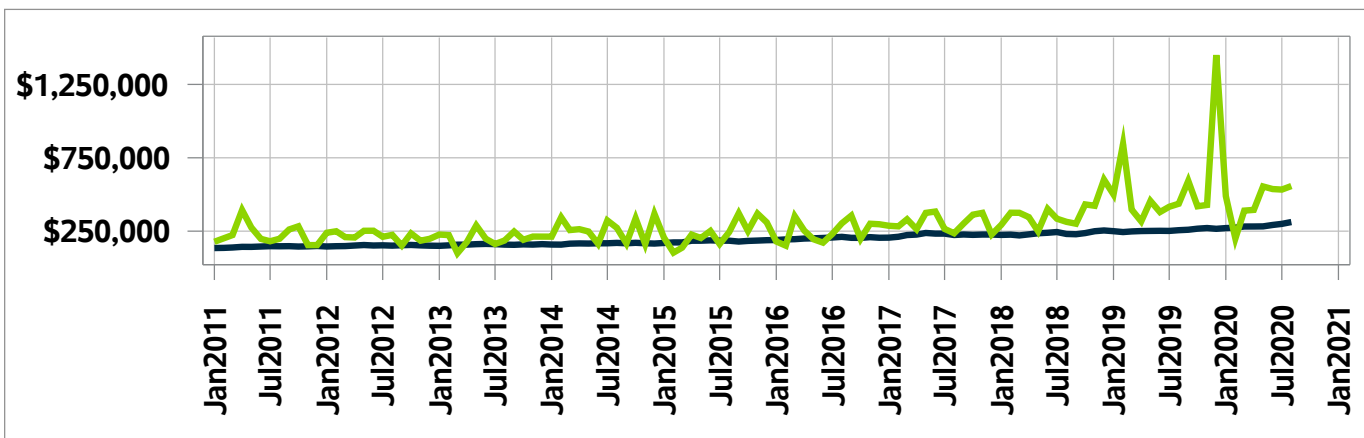
Days on Market (August only)



Sales to New Listings Ratio (August only)



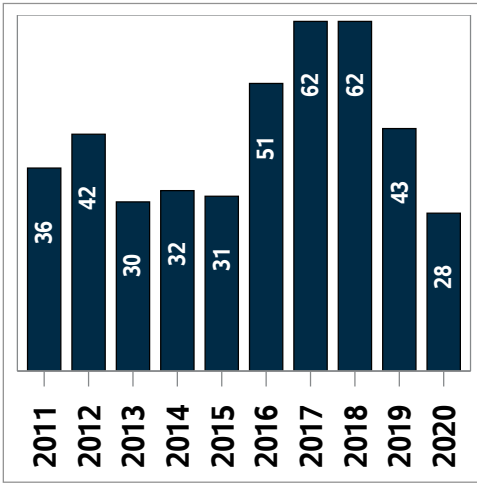
MLS® HPI Composite Benchmark Price and Average Price



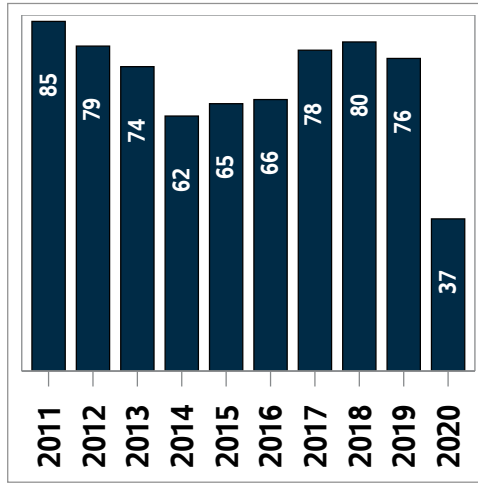
RAINHAM (65)

MLS® Residential Market Activity

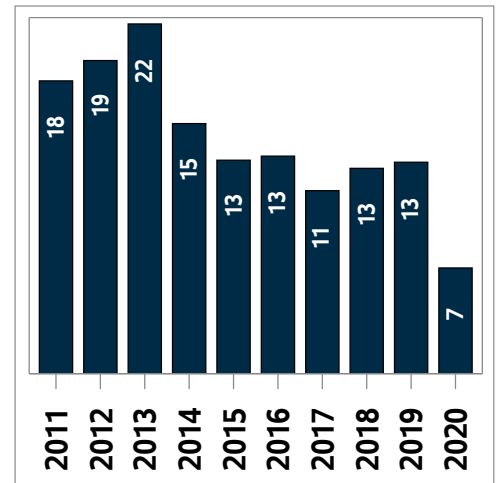
Sales Activity
(August Year-to-date)



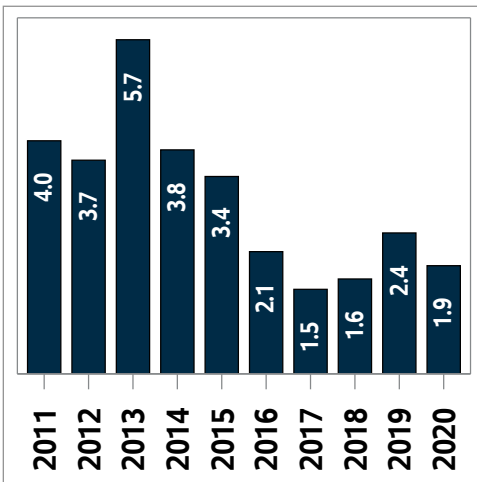
New Listings
(August Year-to-date)



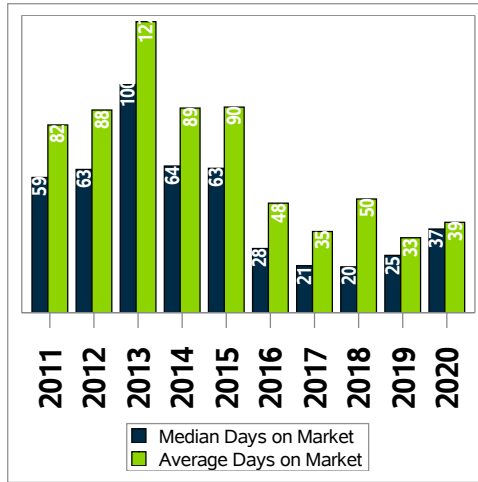
Active Listings¹
(August Year-to-date)



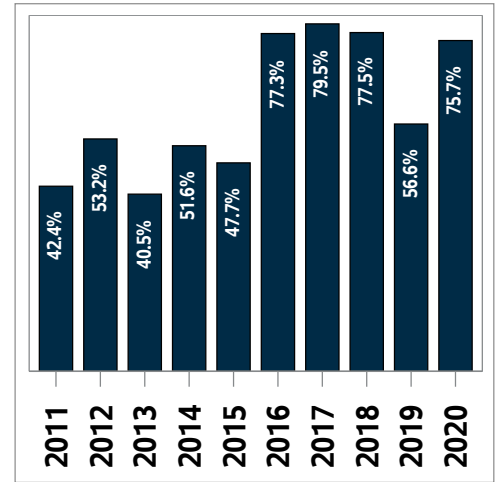
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

RAINHAM (65) MLS® Residential Market Activity

Actual	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	8	33.3	-20.0	33.3	60.0	100.0	
Dollar Volume	\$4,459,900	70.2	42.2	215.3	266.2	498.6	
New Listings	6	200.0	-25.0	-33.3	0.0	-25.0	100.0
Active Listings	5	-37.5	-50.0	-61.5	-61.5	-75.0	-28.6
Sales to New Listings Ratio ¹	133.3	300.0	125.0	66.7	83.3	50.0	
Months of Inventory ²	0.6	1.3	1.0	2.2	2.6	5.0	
Average Price	\$557,488	27.6	77.7	136.5	128.9	199.3	
Median Price	\$552,000	24.3	52.9	126.0	114.0	192.1	
Sales to List Price Ratio	100.1	94.9	98.0	93.0	93.1	93.4	
Median Days on Market	9.5	33.0	29.0	18.0	64.0	139.5	
Average Days on Market	18.8	35.2	44.0	24.7	49.6	147.8	

Year-to-date	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	28	-34.9	-54.8	-54.8	-9.7	-6.7	2,700.0
Dollar Volume	\$14,058,000	-27.0	-32.2	-25.4	121.5	127.3	3,600.4
New Listings	37	-51.3	-53.8	-52.6	-43.1	-50.0	208.3
Active Listings ³	7	-50.0	-48.5	-42.2	-50.5	-69.8	73.3
Sales to New Listings Ratio ⁴	75.7	56.6	77.5	79.5	47.7	40.5	8.3
Months of Inventory ⁵	1.9	2.4	1.6	1.5	3.4	5.7	30.0
Average Price	\$502,071	12.1	50.0	65.1	145.2	143.5	32.2
Median Price	\$464,500	1.3	47.0	56.1	122.2	143.2	22.3
Sales to List Price Ratio	98.4	97.5	98.0	96.7	94.0	92.5	100.0
Median Days on Market	36.5	25.0	20.0	20.5	63.0	99.5	598.0
Average Days on Market	39.4	32.7	49.6	35.4	89.7	127.0	598.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

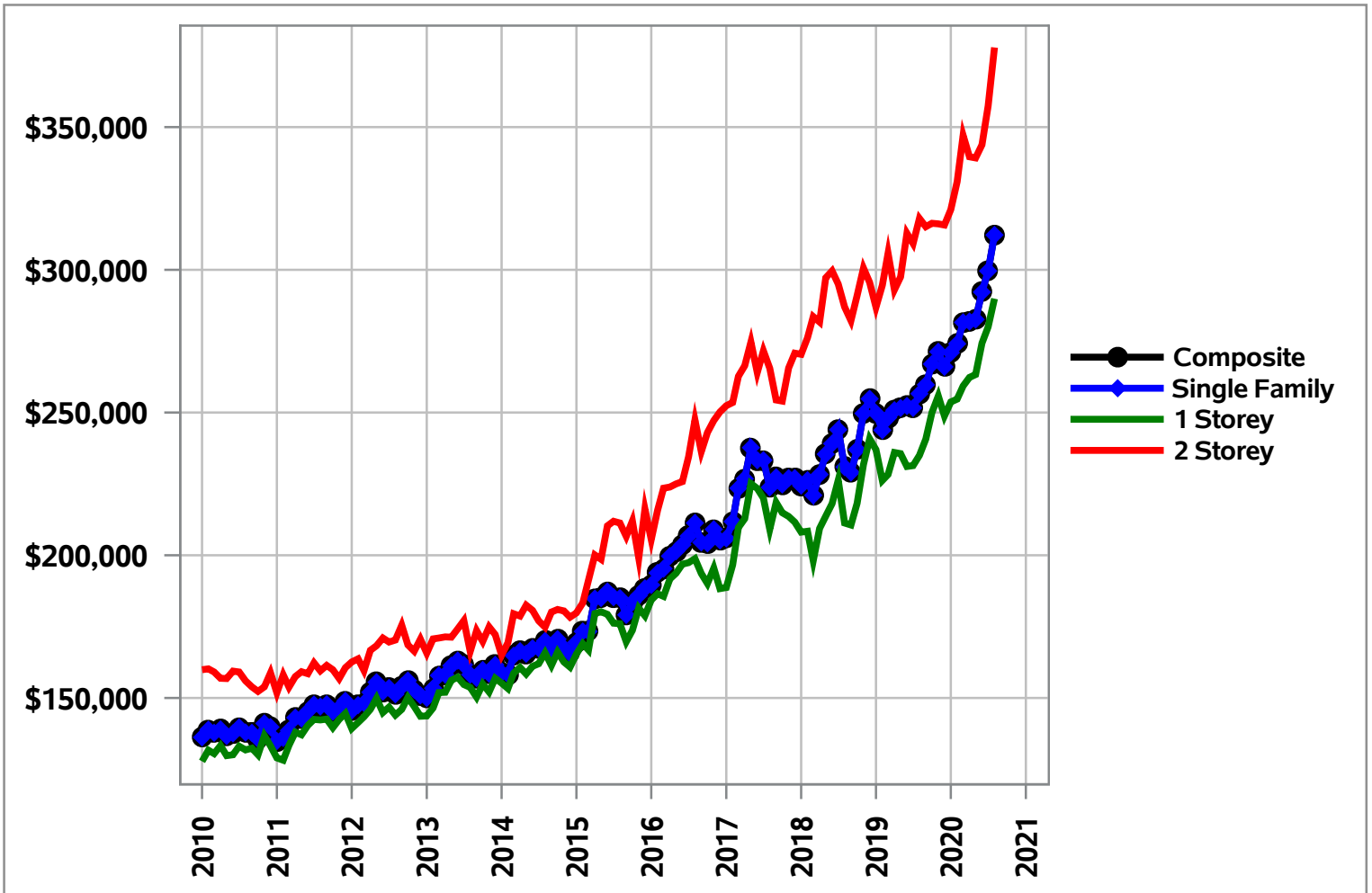
RAINHAM (65)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$312,200	4.2	10.5	13.9	21.7	39.5	68.8
Single Family	\$312,200	4.2	10.5	13.9	21.7	39.5	68.8
One Storey	\$289,900	3.5	10.1	13.8	23.4	38.6	64.7
Two Storey	\$377,900	5.7	11.4	14.2	18.8	42.3	78.8
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



RAINHAM (65)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8505
Number of Fireplaces	0
Total Number Of Rooms	8
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65)

MLS® HPI Benchmark Descriptions

1 Storey

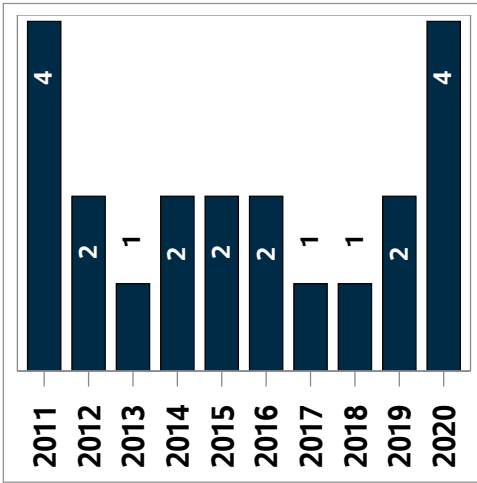
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1038
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7494
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

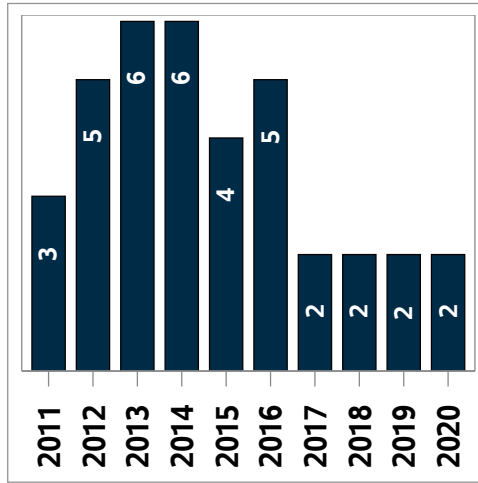
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12886
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64) MLS® Residential Market Activity

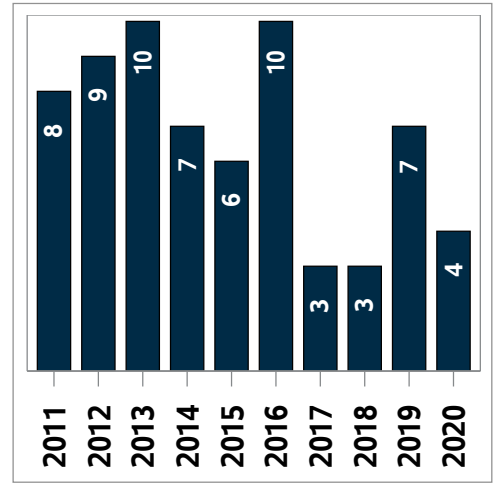
Sales Activity (August only)



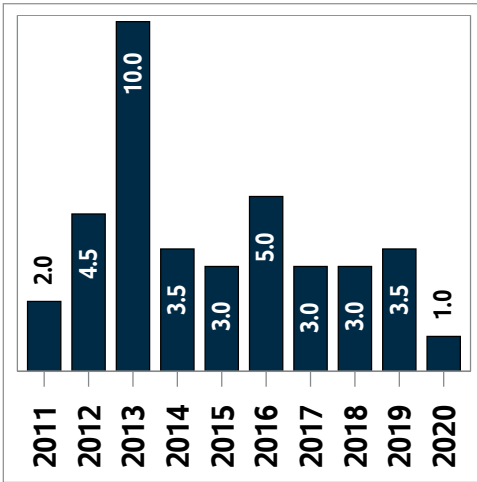
New Listings (August only)



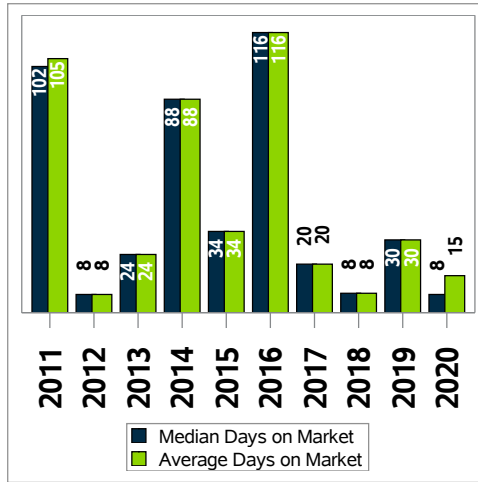
Active Listings (August only)



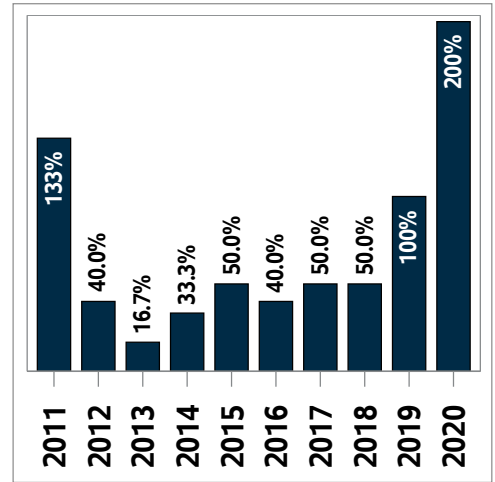
Months of Inventory (August only)



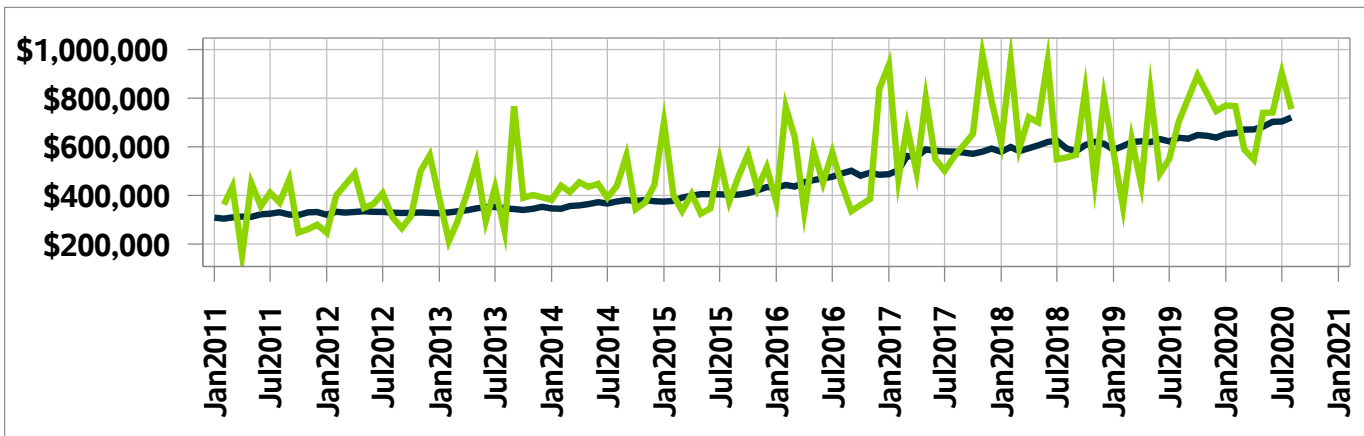
Days on Market (August only)



Sales to New Listings Ratio (August only)



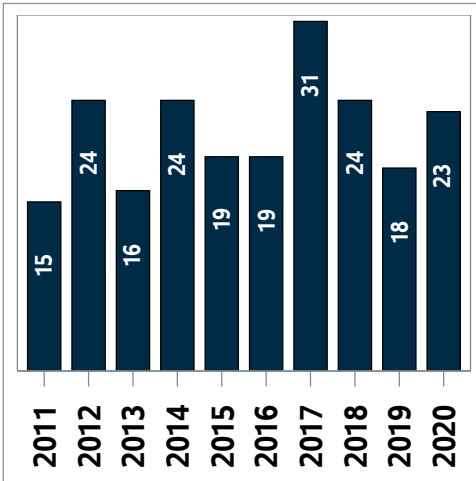
MLS® HPI Composite Benchmark Price and Average Price



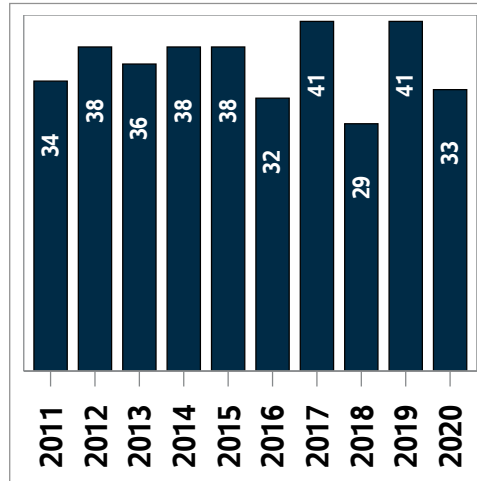
SENECA (64)

MLS® Residential Market Activity

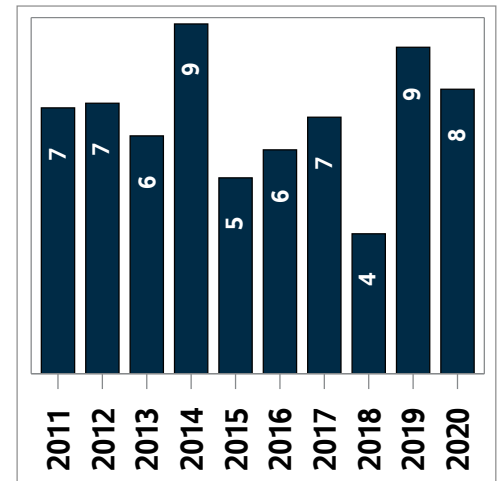
Sales Activity
(August Year-to-date)



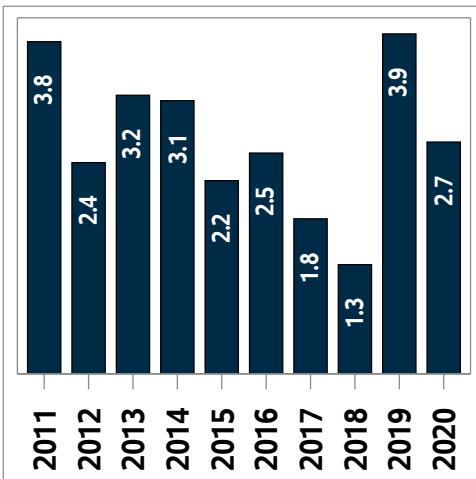
New Listings
(August Year-to-date)



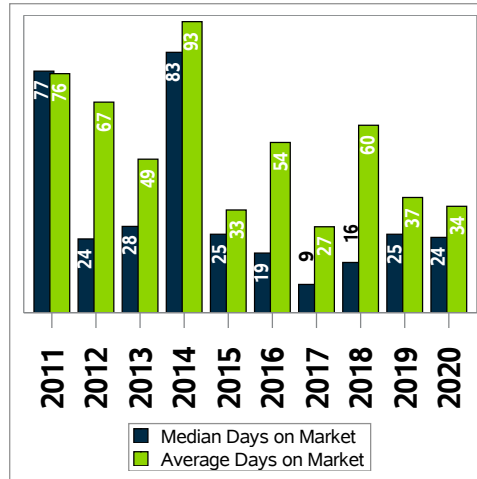
Active Listings¹
(August Year-to-date)



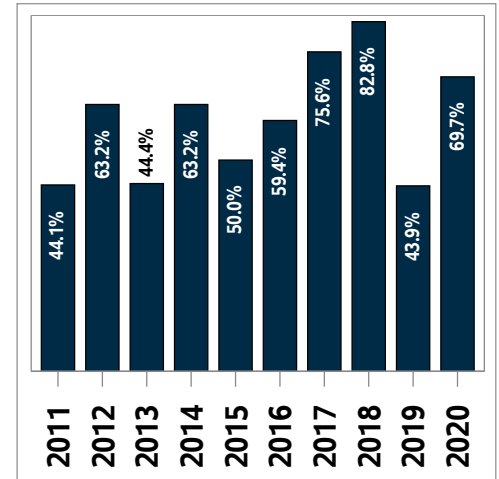
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SENECA (64)

MLS® Residential Market Activity

Actual	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	4	100.0	300.0	300.0	100.0	300.0	
Dollar Volume	\$3,021,200	114.7	443.3	439.5	302.8	1,084.8	
New Listings	2	0.0	0.0	0.0	-50.0	-66.7	
Active Listings	4	-42.9	33.3	33.3	-33.3	-60.0	
Sales to New Listings Ratio ¹	200.0	100.0	50.0	50.0	50.0	16.7	
Months of Inventory ²	1.0	3.5	3.0	3.0	3.0	10.0	
Average Price	\$755,300	7.4	35.8	34.9	101.4	196.2	
Median Price	\$803,050	14.2	44.4	43.4	114.1	214.9	
Sales to List Price Ratio	101.4	96.3	101.1	93.3	99.6	98.5	
Median Days on Market	7.5	30.0	8.0	20.0	33.5	24.0	
Average Days on Market	15.3	30.0	8.0	20.0	33.5	24.0	

Year-to-date	August 2020	Compared to ⁶					
		August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	23	27.8	-4.2	-25.8	21.1	43.8	2,200.0
Dollar Volume	\$17,296,699	59.7	5.2	-8.7	128.3	180.9	3,652.0
New Listings	33	-19.5	13.8	-19.5	-13.2	-8.3	1,550.0
Active Listings ³	8	-12.9	103.3	10.9	45.2	19.6	662.5
Sales to New Listings Ratio ⁴	69.7	43.9	82.8	75.6	50.0	44.4	50.0
Months of Inventory ⁵	2.7	3.9	1.3	1.8	2.2	3.2	8.0
Average Price	\$752,030	24.9	9.8	23.1	88.6	95.4	63.1
Median Price	\$729,000	27.3	15.7	30.2	105.4	112.2	58.1
Sales to List Price Ratio	98.1	96.0	97.3	99.2	97.8	97.1	96.2
Median Days on Market	24.0	25.0	16.0	9.0	25.0	27.5	50.0
Average Days on Market	33.9	36.7	59.8	27.4	32.7	48.9	50.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

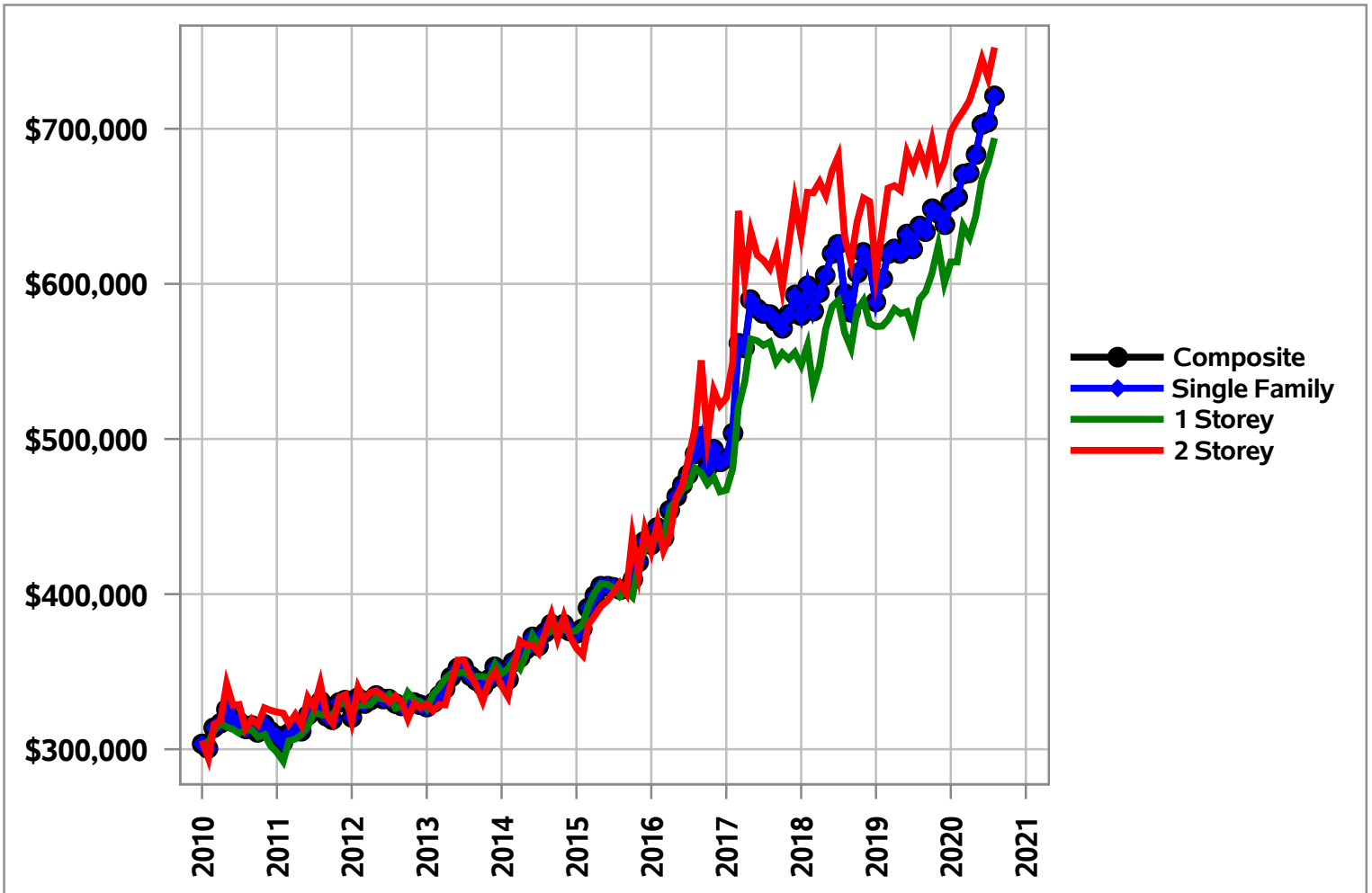
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

SENECA (64) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$720,900	2.4	5.5	9.9	13.1	24.2	79.1
Single Family	\$720,900	2.4	5.5	9.9	13.1	24.2	79.1
One Storey	\$694,000	2.4	7.9	13.0	17.6	23.4	74.2
Two Storey	\$752,400	2.7	3.0	6.6	9.5	23.4	84.9
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



SENECA (64)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27224
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24084
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2119
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	32000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private