

NIAGARA NORTH

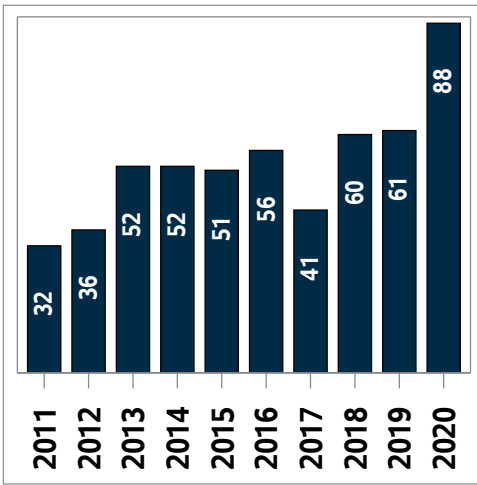
MLS® Residential Market Activity

September 2020

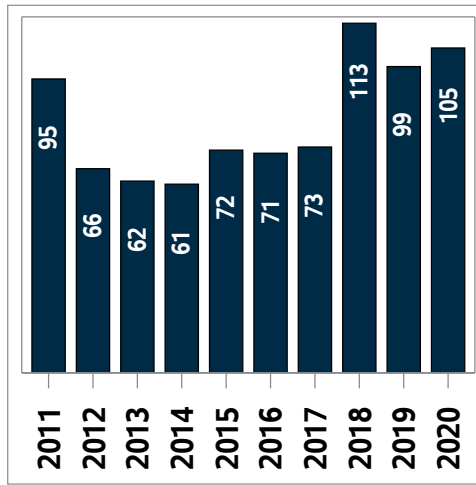


NIAGARA NORTH MLS® Residential Market Activity

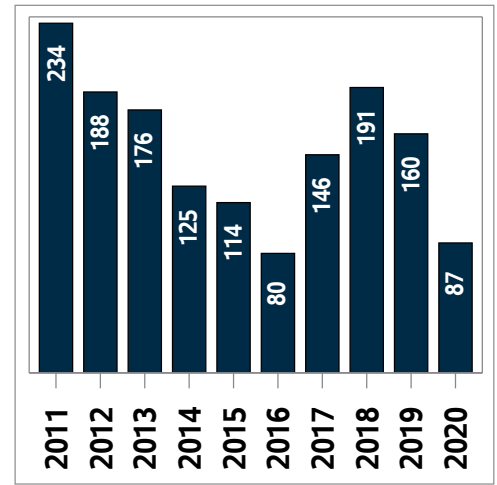
Sales Activity
(September only)



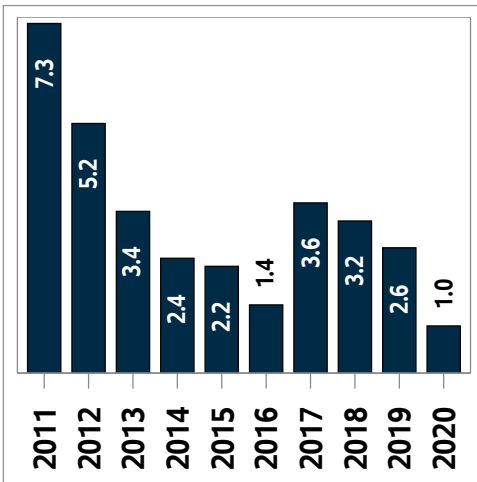
New Listings
(September only)



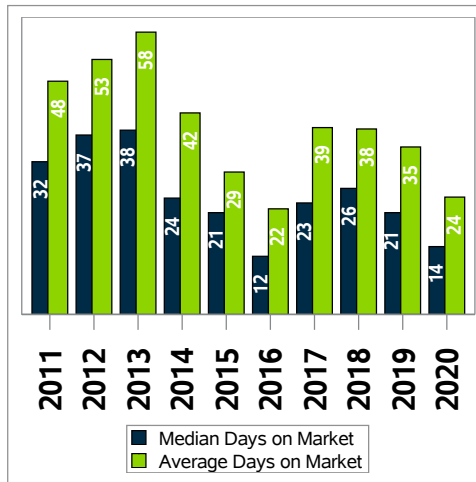
Active Listings
(September only)



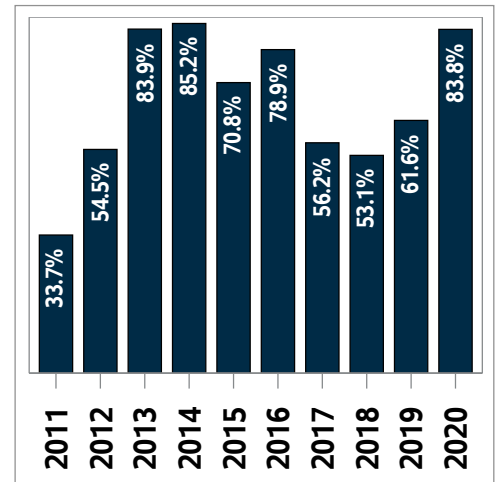
Months of Inventory
(September only)



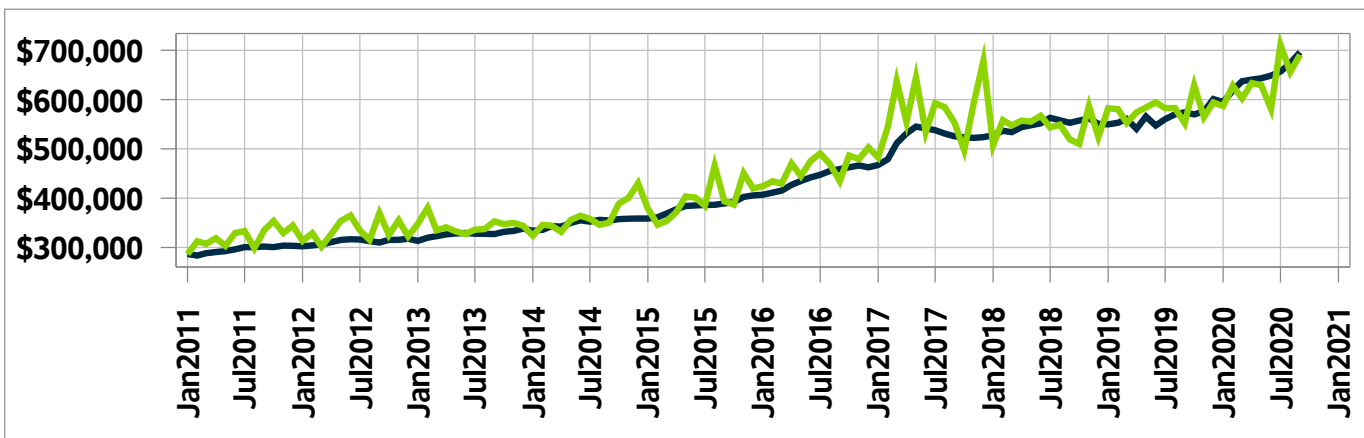
Days on Market
(September only)



Sales to New Listings Ratio
(September only)

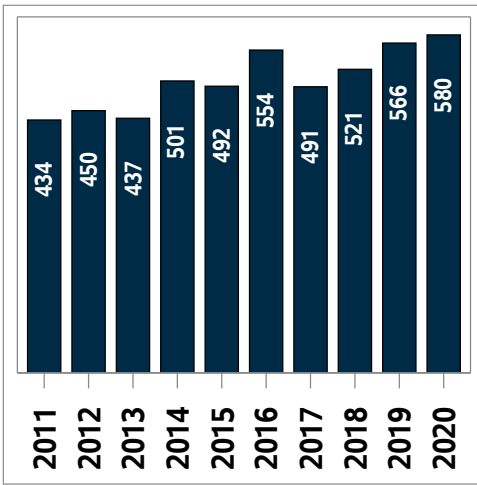


MLS® HPI Composite Benchmark Price and Average Price

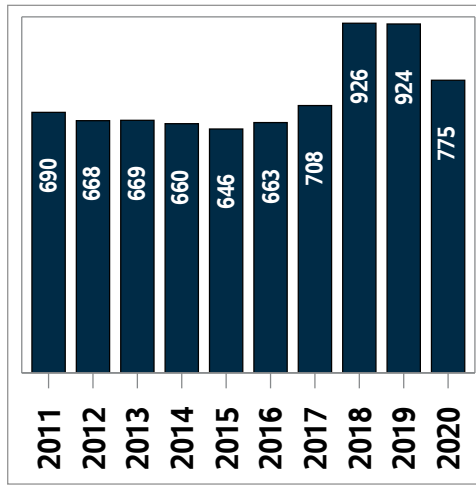


NIAGARA NORTH MLS® Residential Market Activity

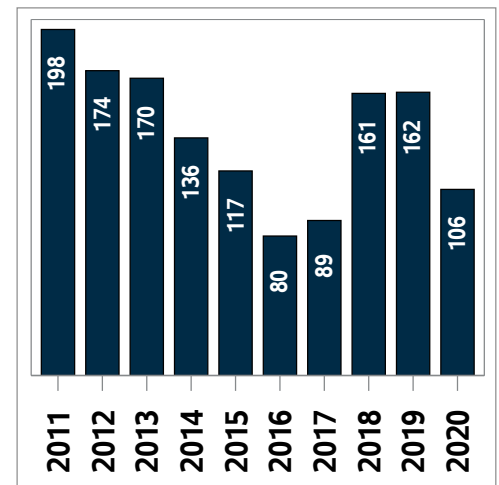
Sales Activity
(September Year-to-date)



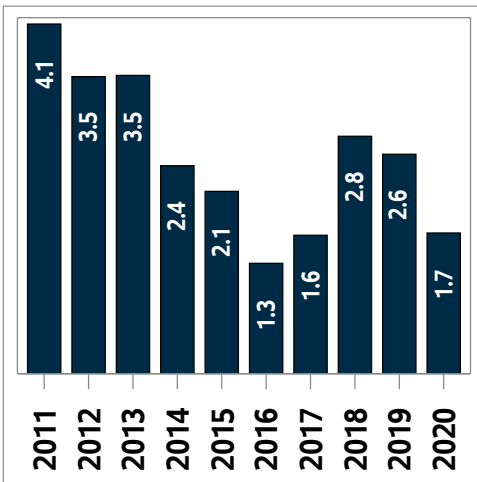
New Listings
(September Year-to-date)



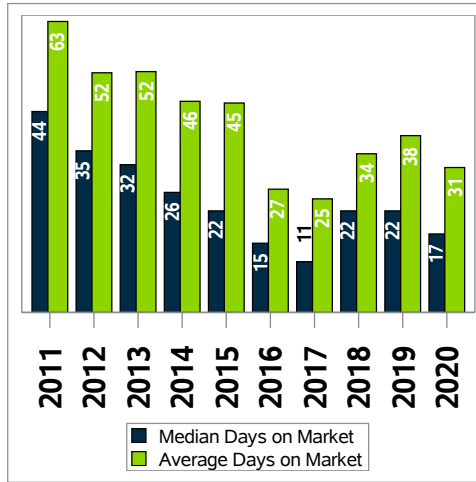
Active Listings¹
(September Year-to-date)



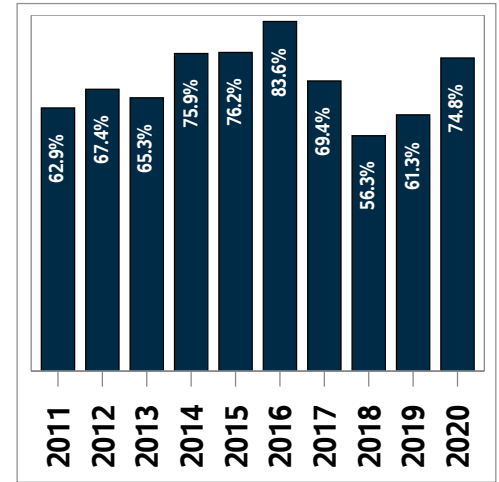
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	88	44.3	46.7	114.6	72.5	69.2	576.9
Dollar Volume	\$60,785,381	80.5	95.0	168.4	202.8	231.2	1,093.0
New Listings	105	6.1	-7.1	43.8	45.8	69.4	200.0
Active Listings	87	-45.6	-54.5	-40.4	-23.7	-50.6	-43.1
Sales to New Listings Ratio ¹	83.8	61.6	53.1	56.2	70.8	83.9	37.1
Months of Inventory ²	1.0	2.6	3.2	3.6	2.2	3.4	11.8
Average Price	\$690,743	25.1	33.0	25.1	75.5	95.7	76.2
Median Price	\$608,500	14.8	22.0	22.9	63.6	88.7	153.5
Sales to List Price Ratio	100.5	98.4	97.7	97.4	98.1	93.3	96.6
Median Days on Market	14.0	21.0	26.0	23.0	21.0	38.0	70.0
Average Days on Market	24.2	34.5	38.3	38.5	29.4	58.2	66.8

Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	580	2.5	11.3	18.1	17.9	32.7	206.9
Dollar Volume	\$373,099,099	14.5	30.8	31.3	93.9	150.7	525.4
New Listings	775	-16.1	-16.3	9.5	20.0	15.8	53.5
Active Listings ³	106	-34.3	-34.0	20.1	-9.0	-37.4	-56.5
Sales to New Listings Ratio ⁴	74.8	61.3	56.3	69.4	76.2	65.3	37.4
Months of Inventory ⁵	1.7	2.6	2.8	1.6	2.1	3.5	11.7
Average Price	\$643,274	11.7	17.5	11.1	64.5	88.9	103.8
Median Price	\$586,394	8.8	14.9	13.8	66.2	89.2	105.8
Sales to List Price Ratio	99.8	98.1	98.4	101.7	98.5	96.9	97.2
Median Days on Market	17.0	22.0	22.0	11.0	22.0	32.0	43.0
Average Days on Market	31.4	38.3	34.4	24.6	45.3	52.1	63.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

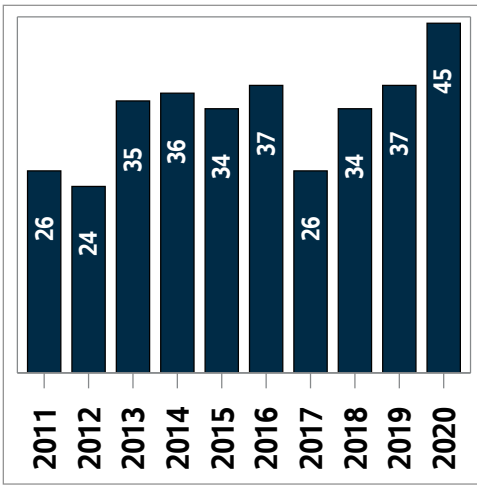
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

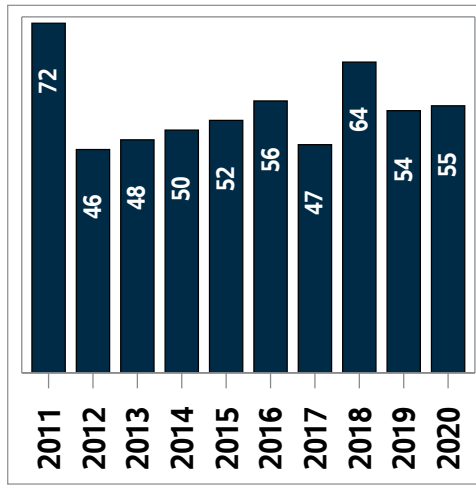
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Single Family Market Activity

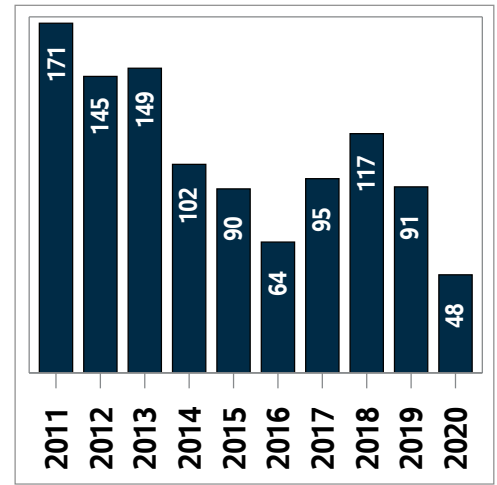
**Sales Activity
(September only)**



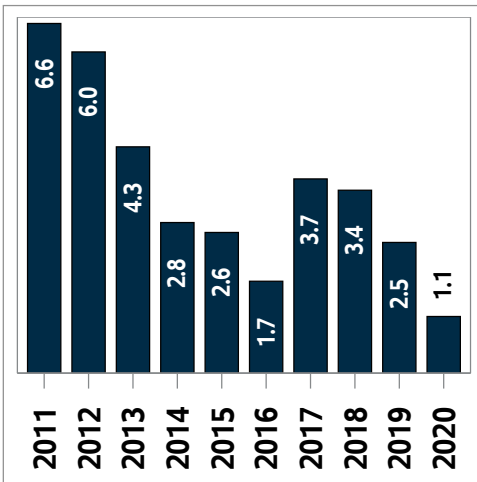
**New Listings
(September only)**



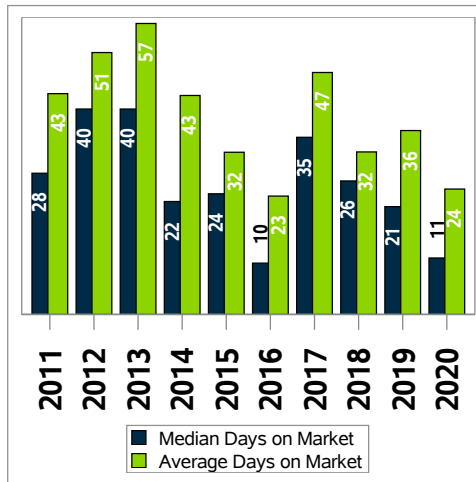
**Active Listings
(September only)**



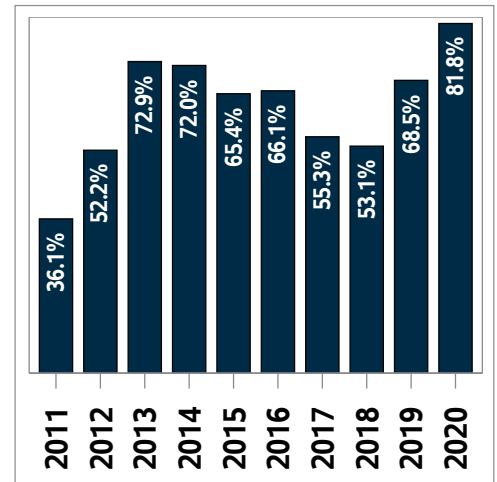
**Months of Inventory
(September only)**



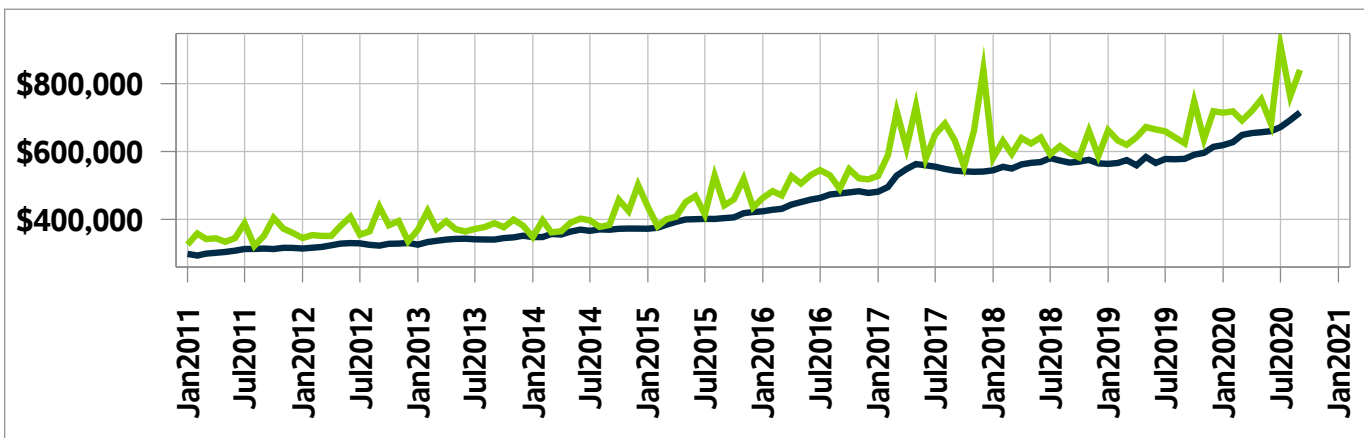
**Days on Market
(September only)**



**Sales to New Listings Ratio
(September only)**

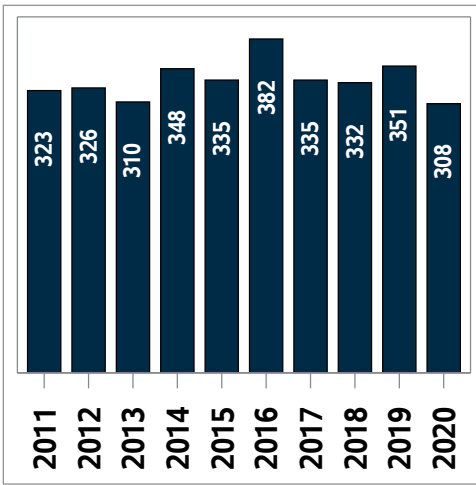


MLS® HPI Single Family Benchmark Price and Average Price

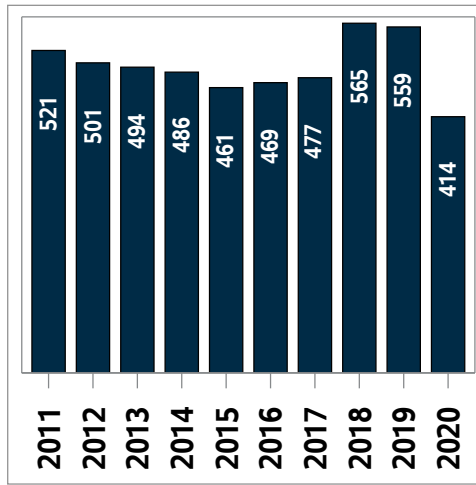


NIAGARA NORTH MLS® Single Family Market Activity

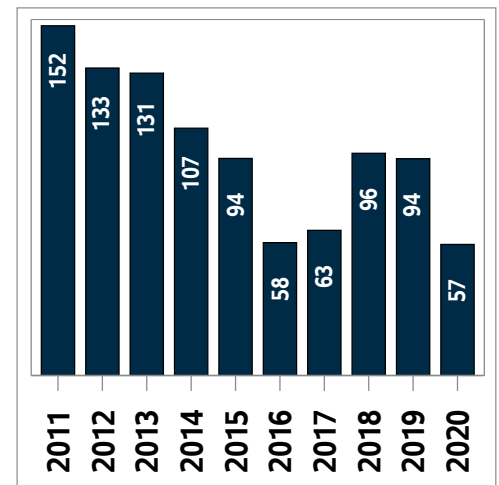
Sales Activity
(September Year-to-date)



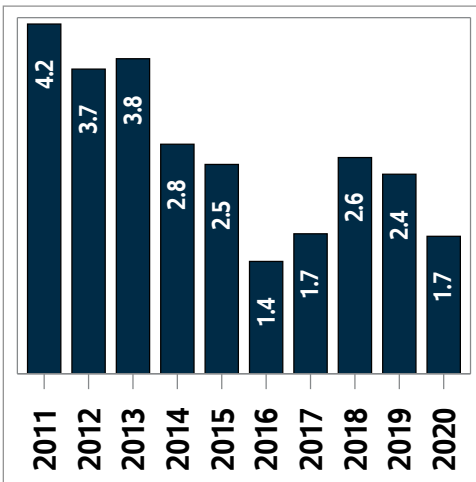
New Listings
(September Year-to-date)



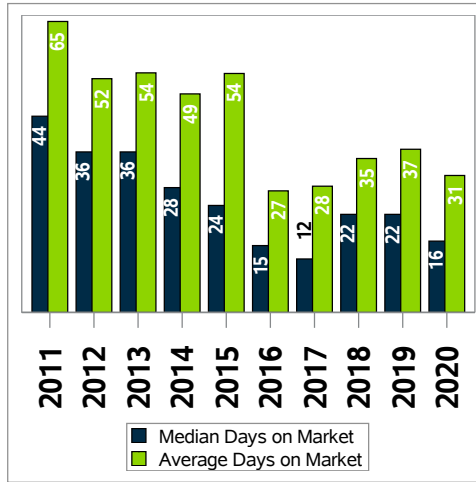
Active Listings¹
(September Year-to-date)



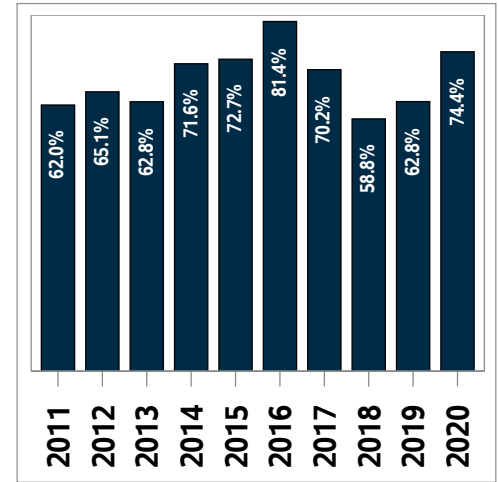
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Single Family Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	45	21.6	32.4	73.1	32.4	28.6	400.0
Dollar Volume	\$37,824,592	63.8	86.9	129.7	152.0	178.0	802.2
New Listings	55	1.9	-14.1	17.0	5.8	14.6	96.4
Active Listings	48	-47.3	-59.0	-49.5	-46.7	-67.8	-54.7
Sales to New Listings Ratio ¹	81.8	68.5	53.1	55.3	65.4	72.9	32.1
Months of Inventory ²	1.1	2.5	3.4	3.7	2.6	4.3	11.8
Average Price	\$840,546	34.7	41.2	32.7	90.4	116.2	80.4
Median Price	\$750,000	23.0	33.7	28.8	85.0	108.3	169.9
Sales to List Price Ratio	100.6	98.3	96.9	96.9	97.8	94.2	95.9
Median Days on Market	11.0	21.0	26.0	34.5	23.5	40.0	71.0
Average Days on Market	24.4	35.8	31.6	47.1	31.6	56.7	72.7

Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	308	-12.3	-7.2	-8.1	-8.1	-0.6	93.7
Dollar Volume	\$237,128,008	4.4	16.2	9.6	60.7	101.9	346.0
New Listings	414	-25.9	-26.7	-13.2	-10.2	-16.2	-2.4
Active Listings ³	57	-39.6	-41.0	-9.7	-39.6	-56.6	-70.6
Sales to New Listings Ratio ⁴	74.4	62.8	58.8	70.2	72.7	62.8	37.5
Months of Inventory ⁵	1.7	2.4	2.6	1.7	2.5	3.8	11.0
Average Price	\$769,896	19.0	25.3	19.2	74.8	103.2	130.2
Median Price	\$716,000	16.4	21.2	23.5	79.0	103.4	137.9
Sales to List Price Ratio	99.7	98.1	98.3	101.5	98.2	96.8	97.1
Median Days on Market	16.0	22.0	22.0	12.0	24.0	36.0	43.0
Average Days on Market	30.7	36.6	34.5	28.3	53.6	53.7	64.4

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

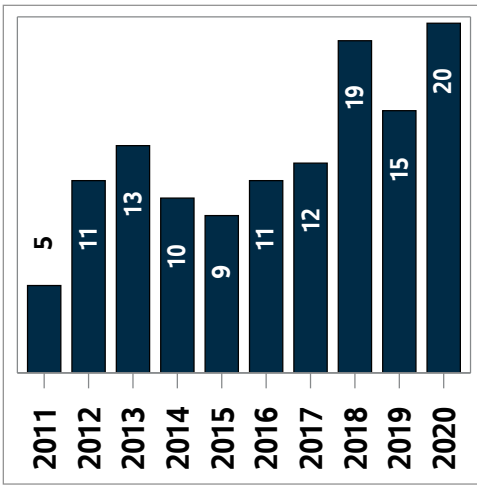
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

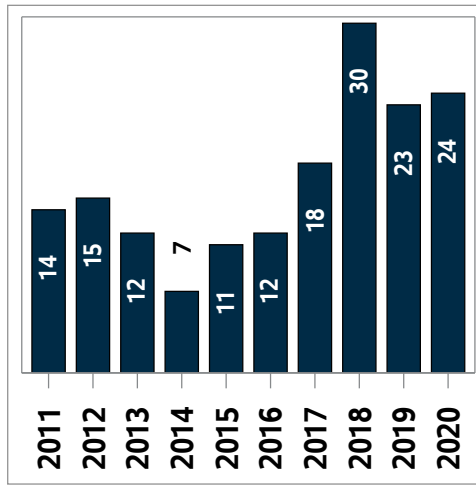
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Townhouse Market Activity

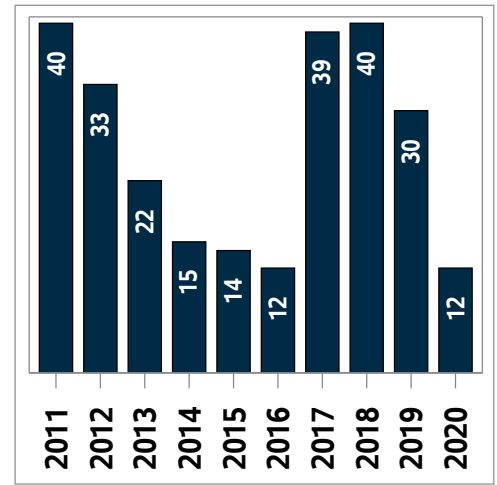
Sales Activity
(September only)



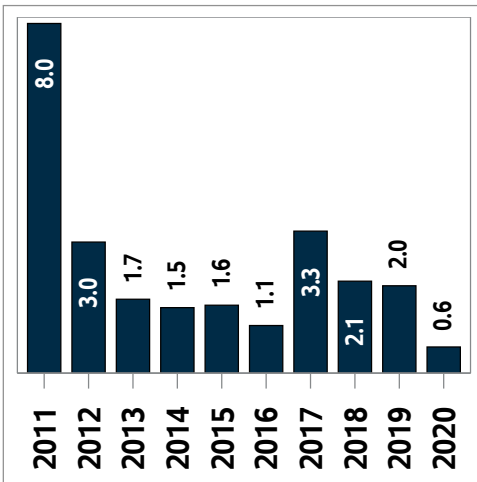
New Listings
(September only)



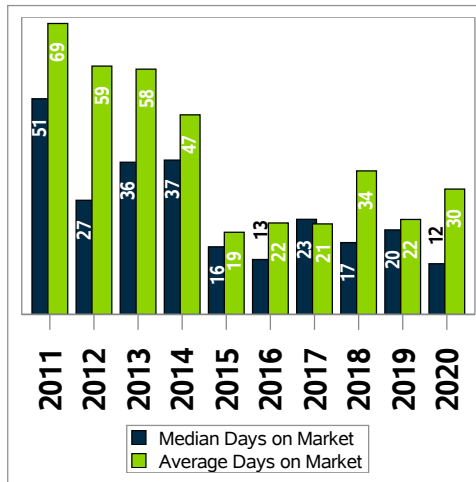
Active Listings
(September only)



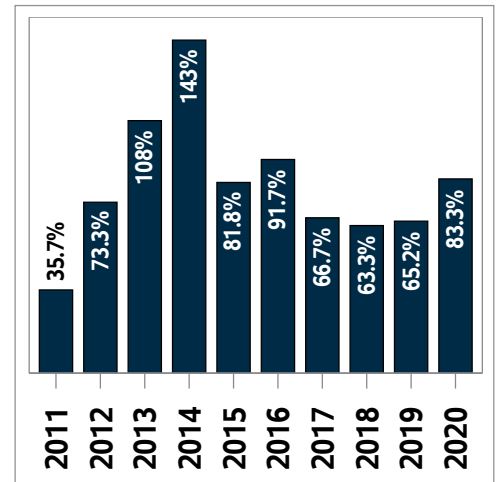
Months of Inventory
(September only)



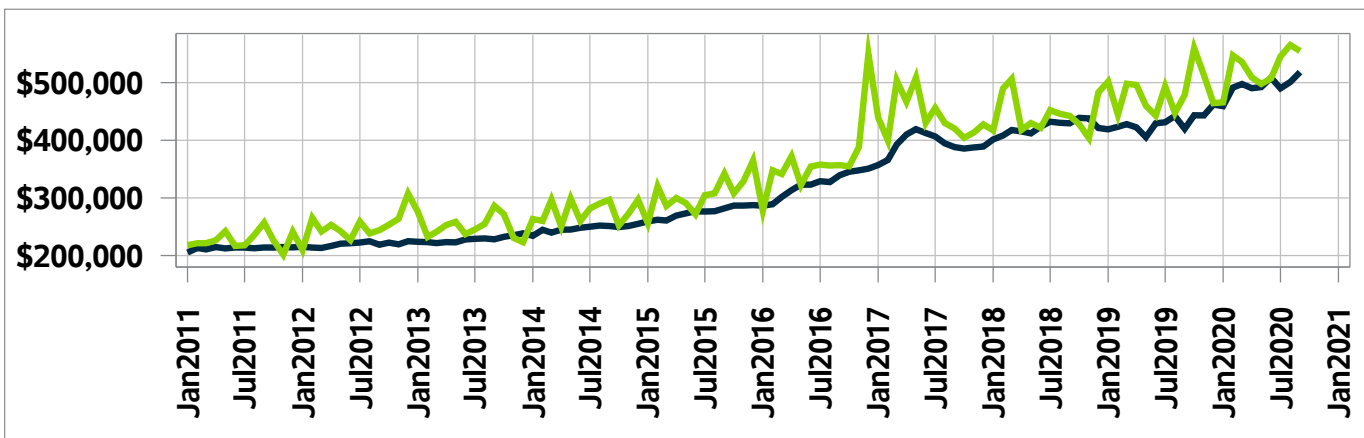
Days on Market
(September only)



Sales to New Listings Ratio
(September only)

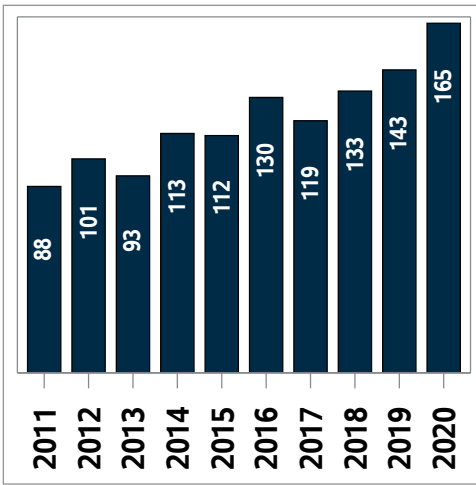


MLS® HPI Townhouse Benchmark Price and Average Price

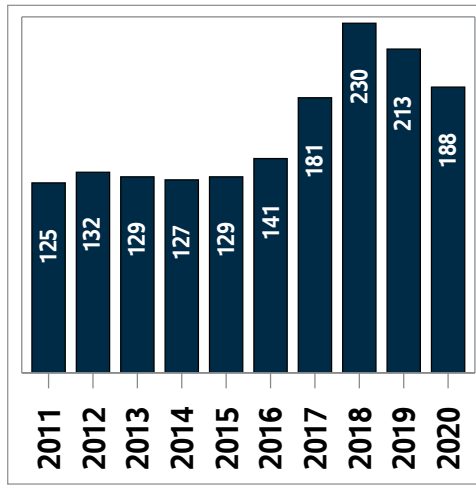


NIAGARA NORTH MLS® Townhouse Market Activity

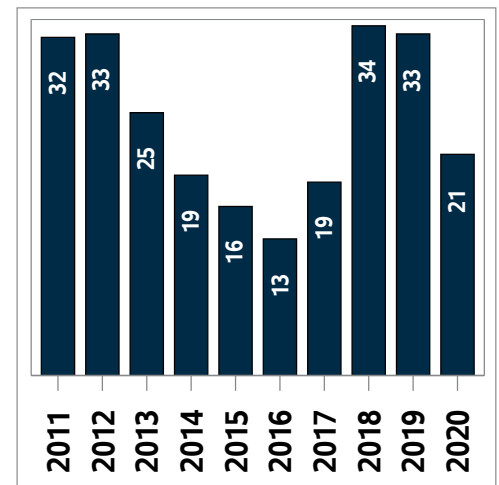
Sales Activity
(September Year-to-date)



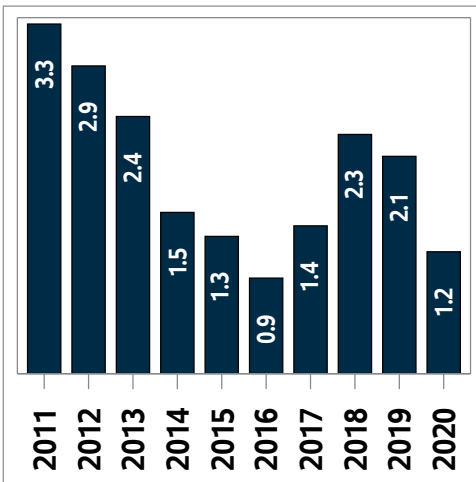
New Listings
(September Year-to-date)



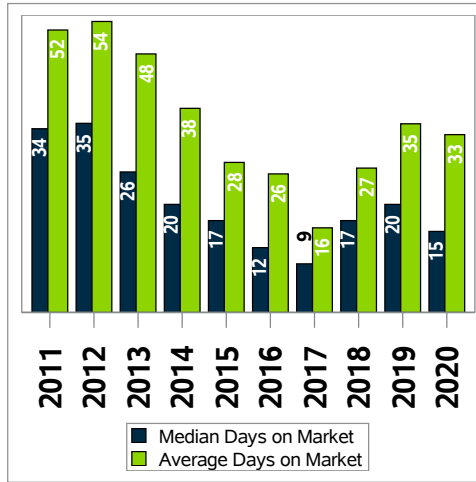
Active Listings¹
(September Year-to-date)



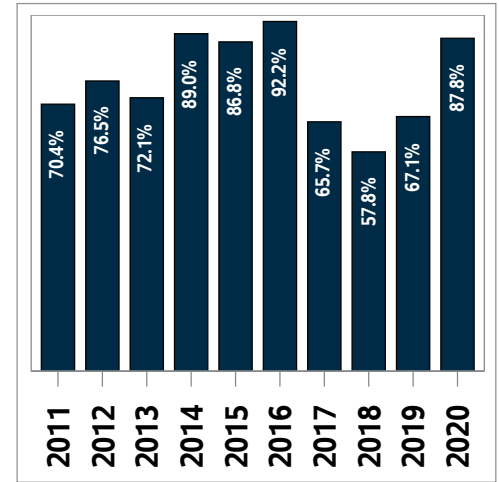
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Townhouse Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	20	33.3	5.3	66.7	122.2	53.8	900.0
Dollar Volume	\$11,096,690	54.6	32.0	120.1	260.3	198.3	2,301.9
New Listings	24	4.3	-20.0	33.3	118.2	100.0	300.0
Active Listings	12	-60.0	-70.0	-69.2	-14.3	-45.5	-25.0
Sales to New Listings Ratio ¹	83.3	65.2	63.3	66.7	81.8	108.3	33.3
Months of Inventory ²	0.6	2.0	2.1	3.3	1.6	1.7	8.0
Average Price	\$554,835	15.9	25.4	32.0	62.1	93.9	140.2
Median Price	\$548,000	13.0	23.8	34.5	63.6	108.4	137.2
Sales to List Price Ratio	100.7	98.8	98.3	98.0	99.5	89.4	97.6
Median Days on Market	12.0	20.0	17.0	22.5	16.0	36.0	49.5
Average Days on Market	29.7	22.5	33.9	21.4	19.4	58.0	49.5

Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	165	15.4	24.1	38.7	47.3	77.4	685.7
Dollar Volume	\$87,908,781	28.8	49.0	61.0	165.1	271.1	1,826.2
New Listings	188	-11.7	-18.3	3.9	45.7	45.7	394.7
Active Listings ³	21	-35.3	-36.8	14.4	30.8	-15.9	-23.9
Sales to New Listings Ratio ⁴	87.8	67.1	57.8	65.7	86.8	72.1	55.3
Months of Inventory ⁵	1.2	2.1	2.3	1.4	1.3	2.4	12.0
Average Price	\$532,780	11.7	20.1	16.1	79.9	109.2	145.2
Median Price	\$515,000	8.4	19.2	16.0	73.3	99.2	154.3
Sales to List Price Ratio	100.1	98.5	98.6	102.5	99.2	96.8	97.5
Median Days on Market	15.0	20.0	17.0	9.0	17.0	26.0	41.0
Average Days on Market	32.9	34.9	26.7	15.7	27.8	47.8	60.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

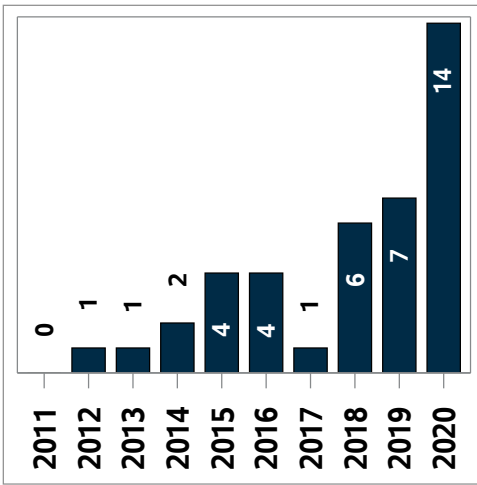
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

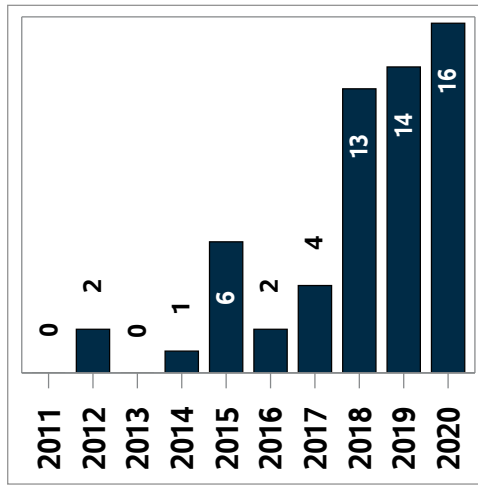
NIAGARA NORTH

MLS® Apartment-Style Market Activity

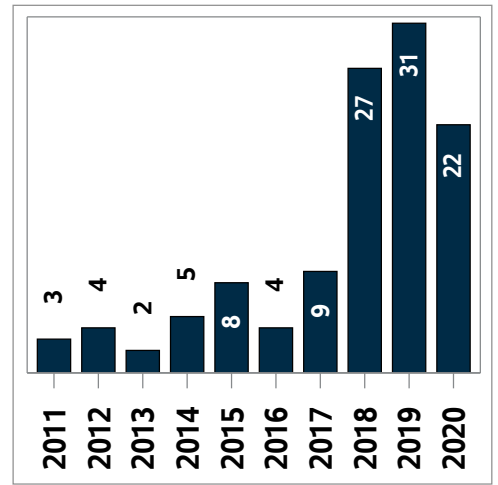
Sales Activity
(September only)



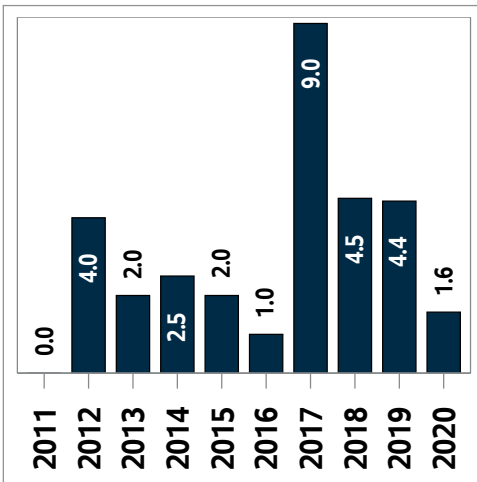
New Listings
(September only)



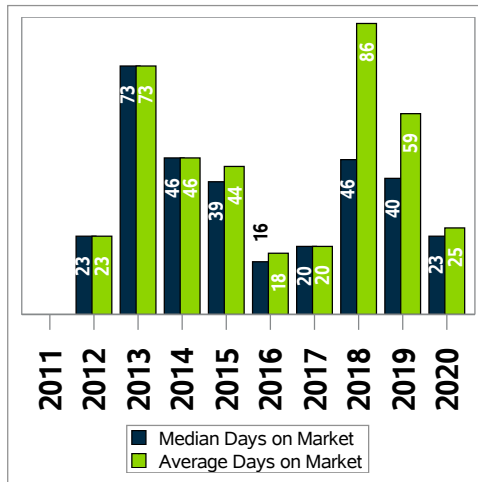
Active Listings
(September only)



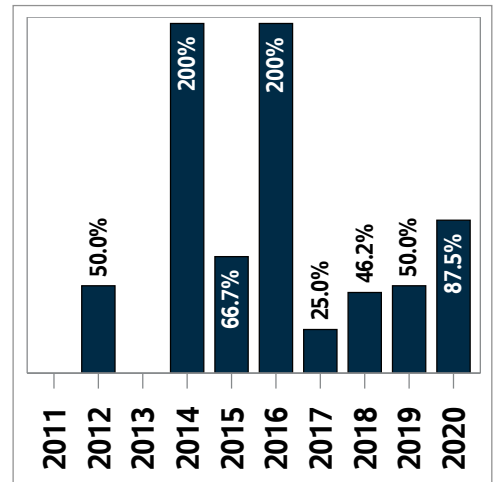
Months of Inventory
(September only)



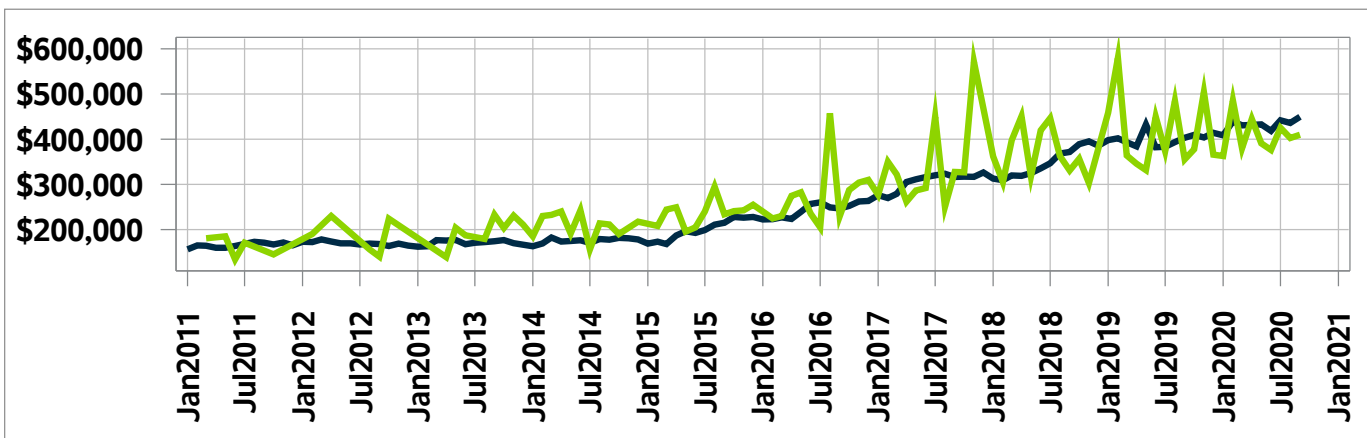
Days on Market
(September only)



Sales to New Listings Ratio
(September only)

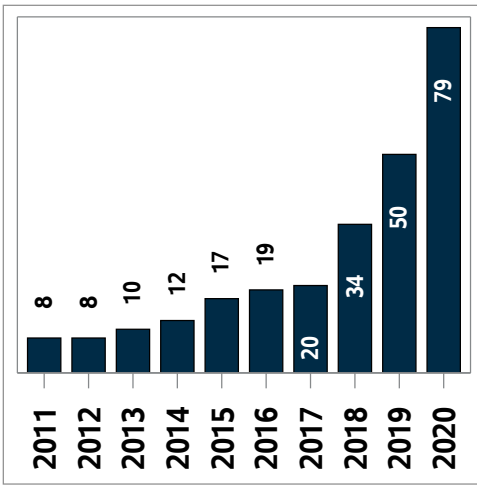


MLS® HPI Apartment-Style Benchmark Price and Average Price

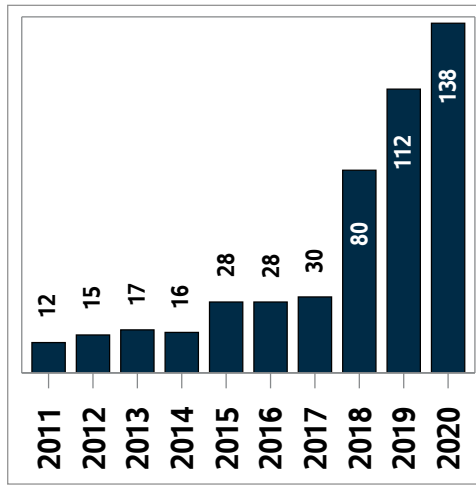


NIAGARA NORTH MLS® Apartment-Style Market Activity

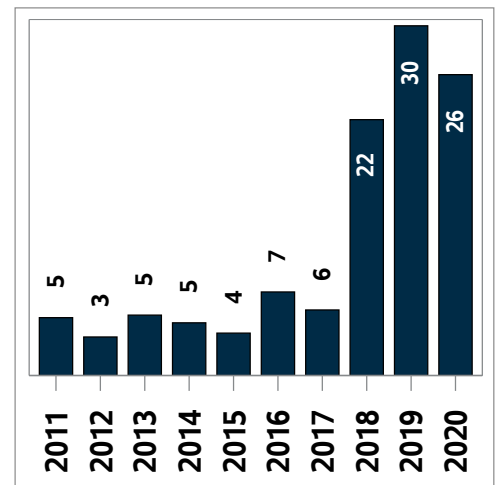
Sales Activity
(September Year-to-date)



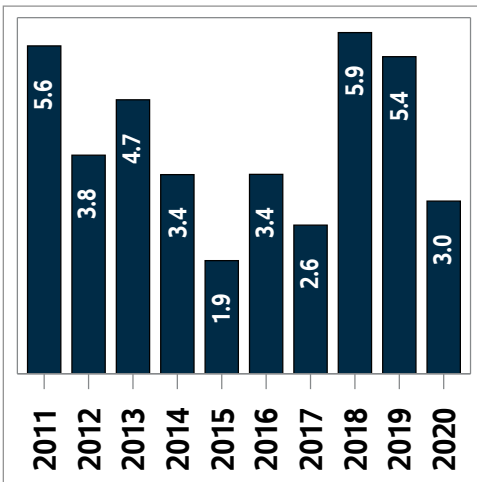
New Listings
(September Year-to-date)



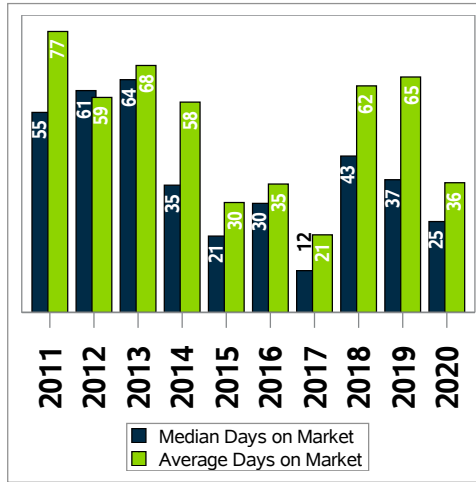
Active Listings¹
(September Year-to-date)



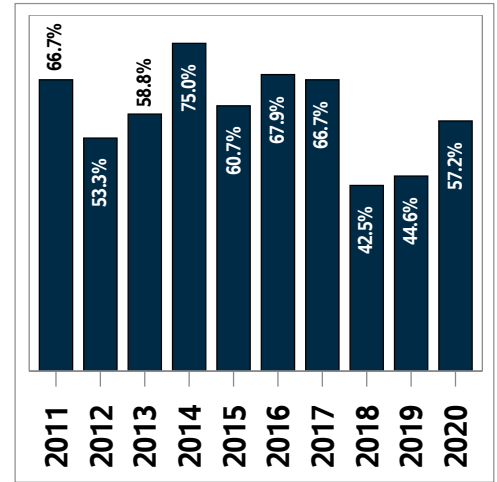
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Apartment-Style Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	14	100.0	133.3	1,300.0	250.0	1,300.0	
Dollar Volume	\$5,738,199	130.7	189.1	1,652.1	513.4	2,362.7	
New Listings	16	14.3	23.1	300.0	166.7		
Active Listings	22	-29.0	-18.5	144.4	175.0	1,000.0	1,000.0
Sales to New Listings Ratio ¹	87.5	50.0	46.2	25.0	66.7		
Months of Inventory ²	1.6	4.4	4.5	9.0	2.0	2.0	
Average Price	\$409,871	15.3	23.9	25.2	75.3	75.9	
Median Price	\$405,000	9.5	20.0	23.7	64.8	73.8	
Sales to List Price Ratio	99.0	97.7	100.5	97.8	97.0	99.2	
Median Days on Market	23.0	40.0	45.5	20.0	39.0	73.0	
Average Days on Market	25.4	59.0	85.5	20.0	43.5	73.0	

Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	79	58.0	132.4	295.0	364.7	690.0	
Dollar Volume	\$32,402,510	58.8	150.4	447.8	735.3	1,623.6	
New Listings	138	23.2	72.5	360.0	392.9	711.8	3,350.0
Active Listings ³	26	-14.0	17.6	358.8	609.1	397.9	1,200.0
Sales to New Listings Ratio ⁴	57.2	44.6	42.5	66.7	60.7	58.8	
Months of Inventory ⁵	3.0	5.4	5.9	2.6	1.9	4.7	
Average Price	\$410,158	0.5	7.8	38.7	79.8	118.2	
Median Price	\$397,000	6.9	14.3	31.9	71.9	110.1	
Sales to List Price Ratio	98.7	97.5	98.5	101.4	98.1	98.1	
Median Days on Market	25.0	36.5	43.0	11.5	21.0	64.0	
Average Days on Market	35.7	64.7	62.3	21.4	30.2	67.9	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

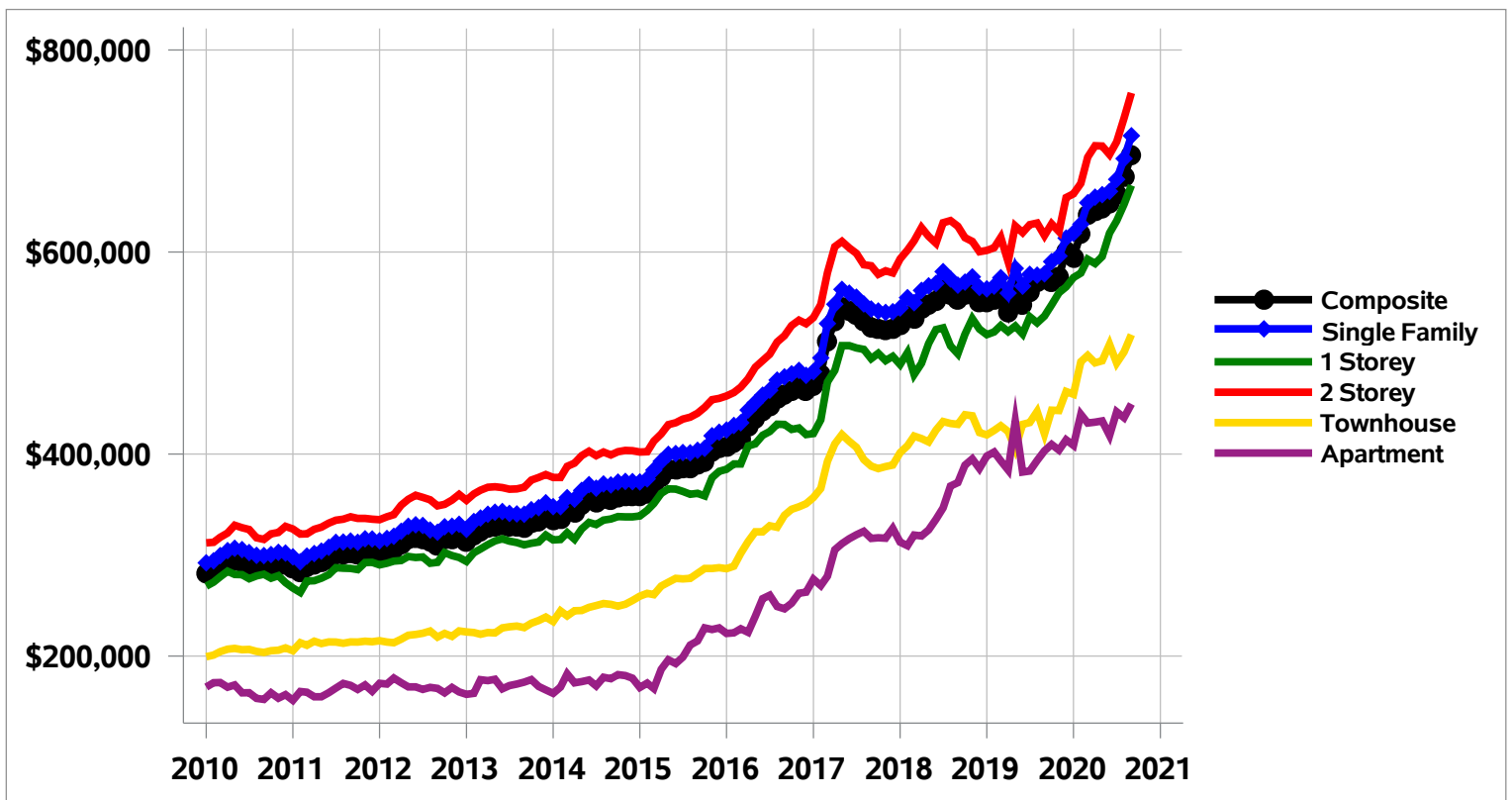
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$696,100	3.3	7.3	9.2	21.2	32.5	78.8
Single Family	\$715,100	3.3	8.3	10.2	23.6	31.5	77.1
One Storey	\$666,000	2.9	7.6	12.3	24.1	34.7	84.4
Two Storey	\$757,500	3.4	8.8	9.2	22.9	29.2	72.0
Townhouse	\$518,200	3.4	1.9	4.1	23.4	33.5	83.8
Apartment-Style	\$449,600	3.1	7.5	4.4	11.5	42.1	109.1

MLS® HPI Benchmark Price



NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1426
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1463
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6457
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1325
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7825
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1681
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5482
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1218
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

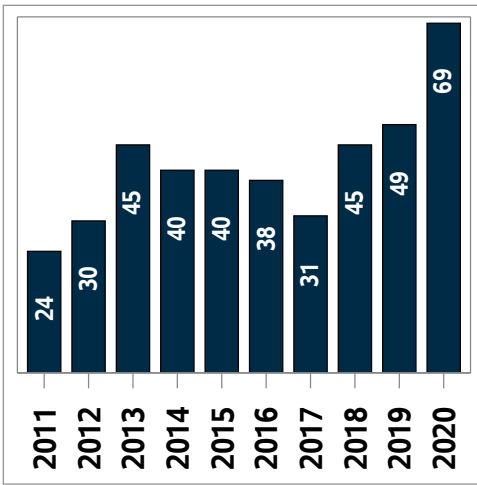
Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1065
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

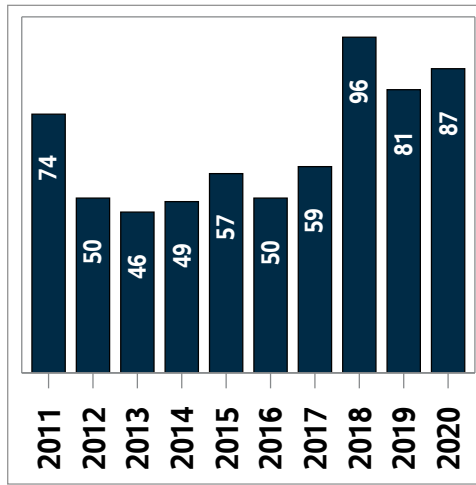
GRIMSBY (54)

MLS® Residential Market Activity

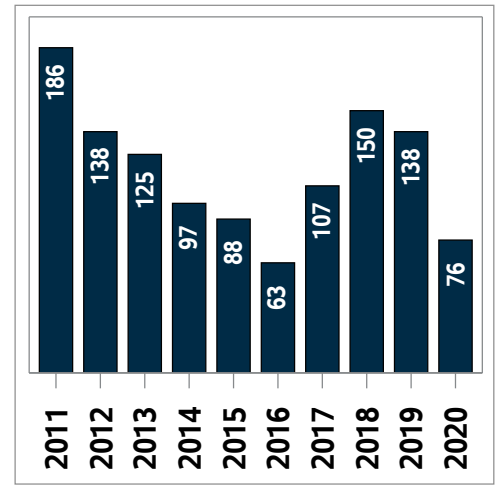
Sales Activity
(September only)



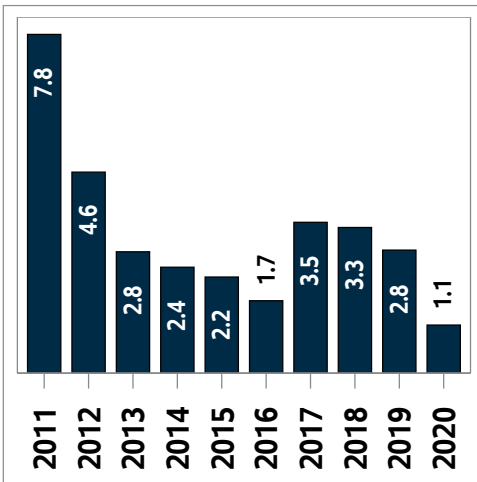
New Listings
(September only)



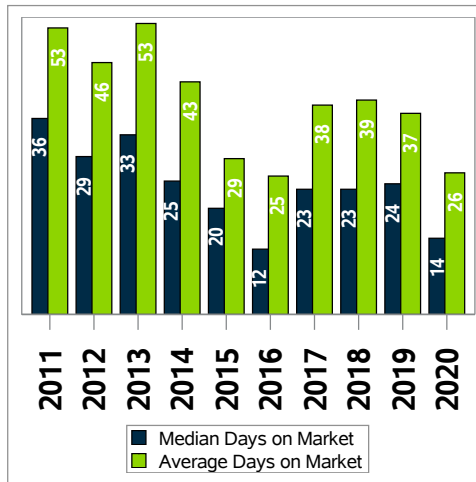
Active Listings
(September only)



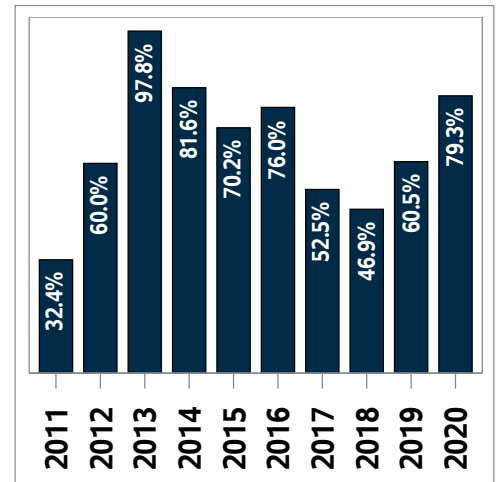
Months of Inventory
(September only)



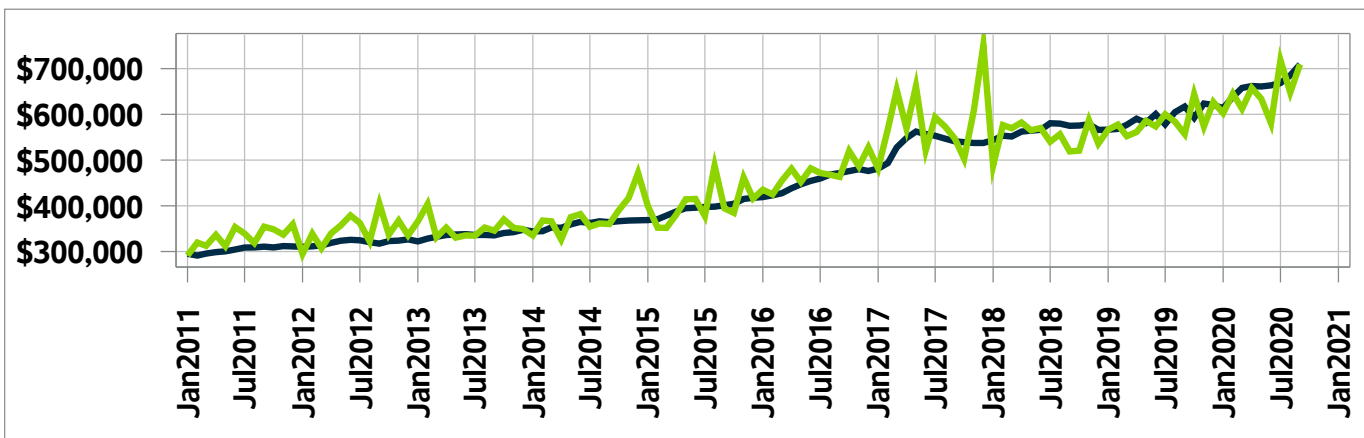
Days on Market
(September only)



Sales to New Listings Ratio
(September only)



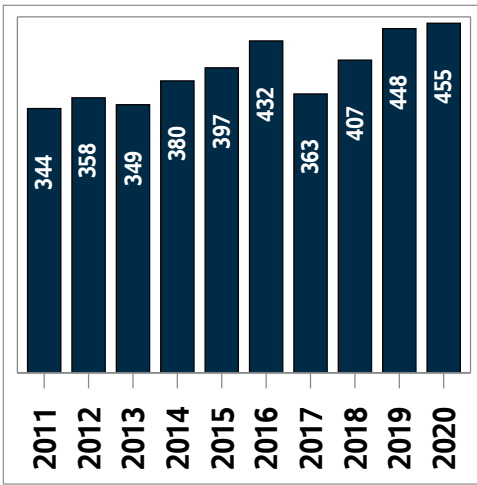
MLS® HPI Composite Benchmark Price and Average Price



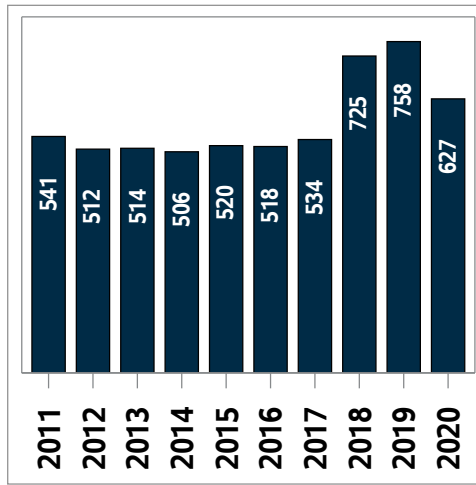
GRIMSBY (54)

MLS® Residential Market Activity

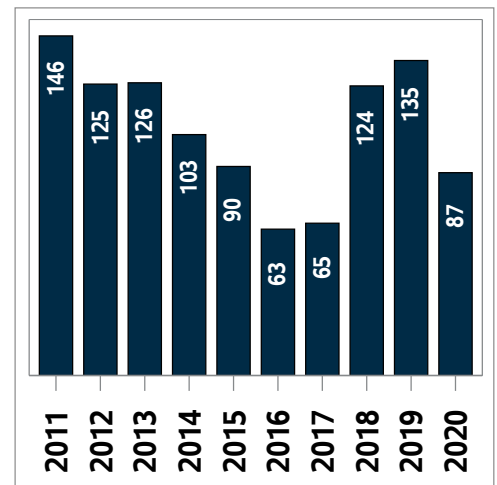
Sales Activity
(September Year-to-date)



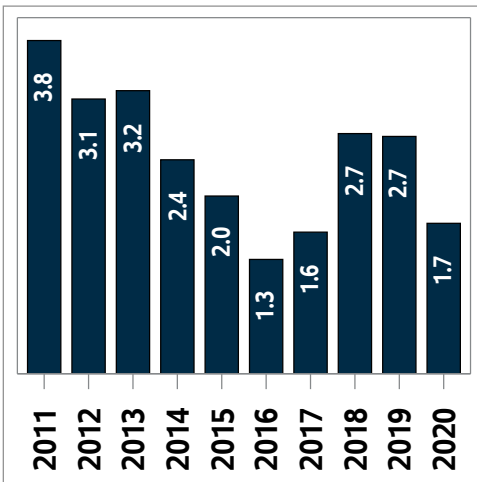
New Listings
(September Year-to-date)



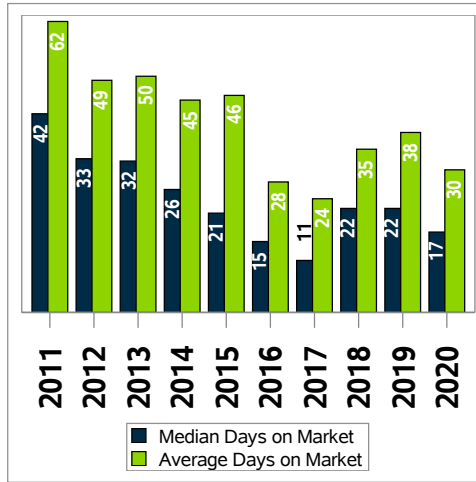
Active Listings ¹
(September Year-to-date)



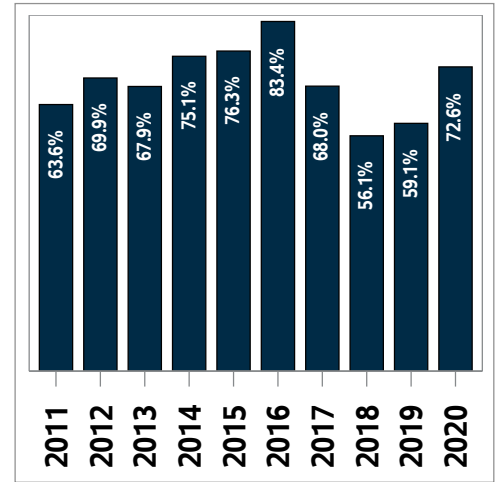
Months of Inventory ²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

GRIMSBY (54)

MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	69	40.8	53.3	122.6	72.5	53.3	1,280.0
Dollar Volume	\$48,943,341	79.3	109.6	188.4	210.1	214.7	1,554.7
New Listings	87	7.4	-9.4	47.5	52.6	89.1	335.0
Active Listings	76	-44.9	-49.3	-29.0	-13.6	-39.2	22.6
Sales to New Listings Ratio ¹	79.3	60.5	46.9	52.5	70.2	97.8	25.0
Months of Inventory ²	1.1	2.8	3.3	3.5	2.2	2.8	12.4
Average Price	\$709,324	27.4	36.7	29.6	79.8	105.2	19.9
Median Price	\$635,000	17.8	27.0	29.1	74.5	115.3	128.5
Sales to List Price Ratio	100.7	98.2	98.3	97.4	98.7	92.6	96.5
Median Days on Market	14.0	24.0	23.0	23.0	19.5	33.0	37.0
Average Days on Market	26.0	36.9	39.4	38.5	28.6	53.4	56.2

Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	455	1.6	11.8	25.3	14.6	30.4	531.9
Dollar Volume	\$296,249,323	15.1	31.1	39.6	86.9	145.5	1,025.6
New Listings	627	-17.3	-13.5	17.4	20.6	22.0	275.4
Active Listings ³	87	-35.6	-30.0	33.2	-3.0	-30.7	24.5
Sales to New Listings Ratio ⁴	72.6	59.1	56.1	68.0	76.3	67.9	43.1
Months of Inventory ⁵	1.7	2.7	2.7	1.6	2.0	3.2	8.7
Average Price	\$651,097	13.4	17.3	11.4	63.1	88.3	78.1
Median Price	\$590,000	10.1	13.5	14.3	66.2	90.4	91.9
Sales to List Price Ratio	99.9	98.1	98.4	101.8	98.6	96.8	97.6
Median Days on Market	17.0	22.0	22.0	11.0	21.0	32.0	27.0
Average Days on Market	30.2	38.0	34.5	24.0	45.9	49.9	47.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

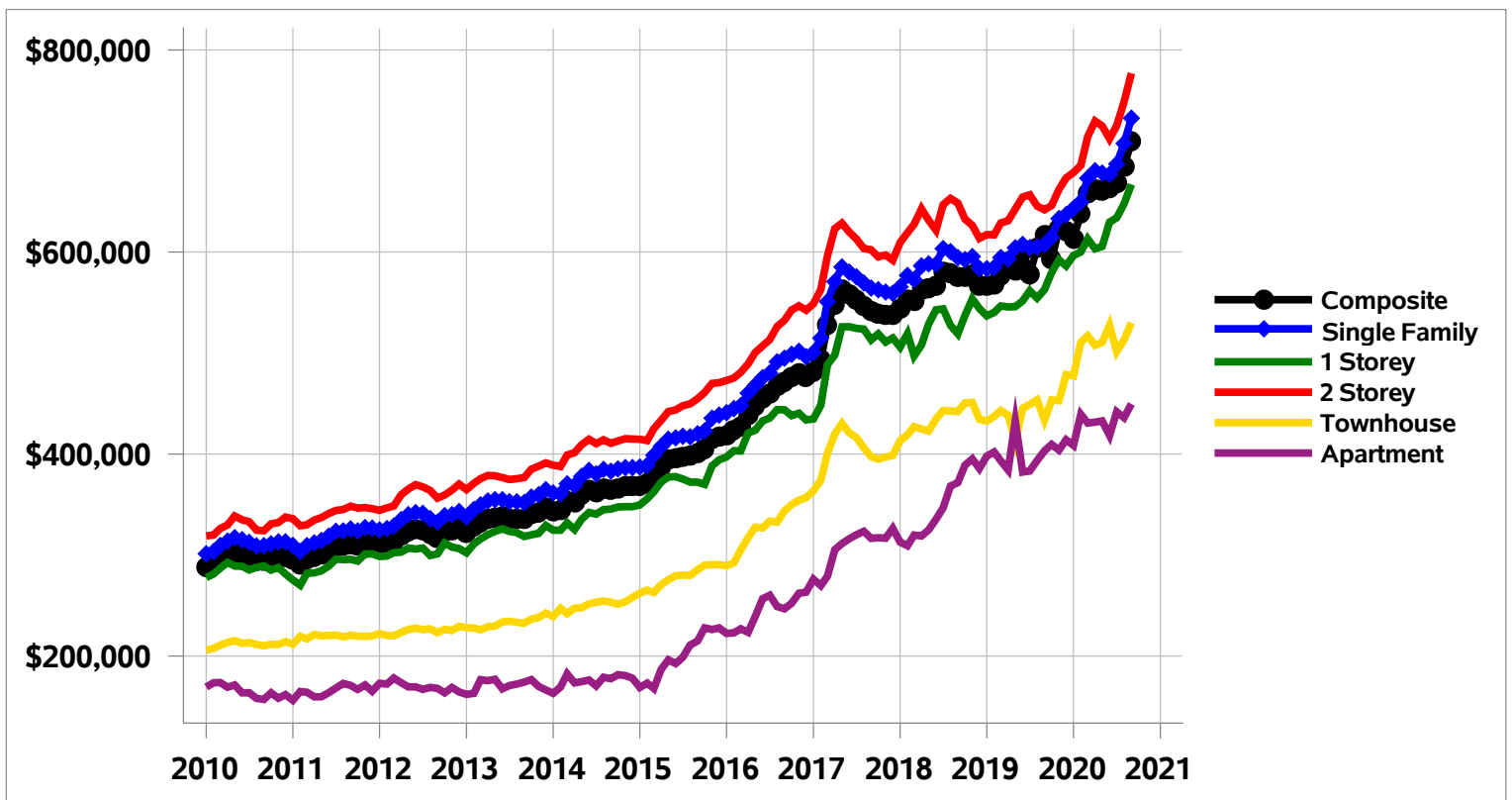
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

GRIMSBY (54) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$709,300	3.5	6.9	7.8	15.0	31.1	76.8
Single Family	\$732,500	3.5	8.2	8.8	20.6	29.8	74.4
One Storey	\$667,000	3.0	5.9	8.8	18.5	30.0	79.2
Two Storey	\$777,000	3.8	9.1	8.8	21.1	29.0	70.8
Townhouse	\$529,900	3.3	0.5	2.5	22.2	33.3	85.6
Apartment-Style	\$449,600	3.1	7.5	4.4	11.5	42.1	109.1

MLS® HPI Benchmark Price



GRIMSBY (54)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1436
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1475
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6212
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1324
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7851
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1656
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5133
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Townhouse 

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1230
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

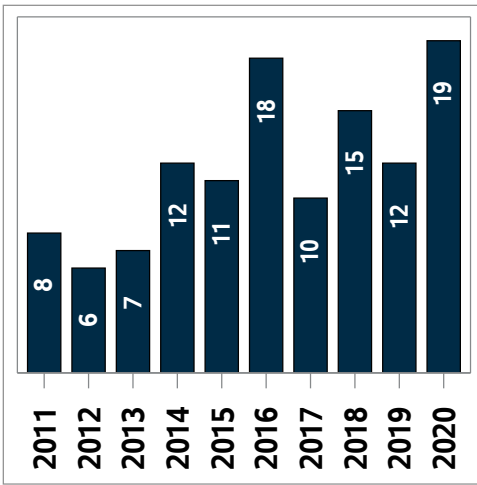
Apartment 

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1112
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

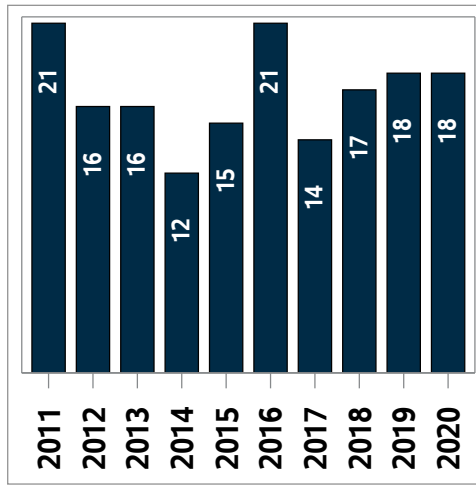
SMITHVILLE (57)

MLS® Residential Market Activity

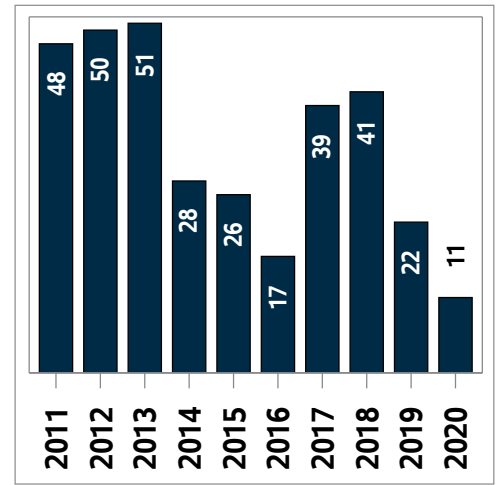
Sales Activity
(September only)



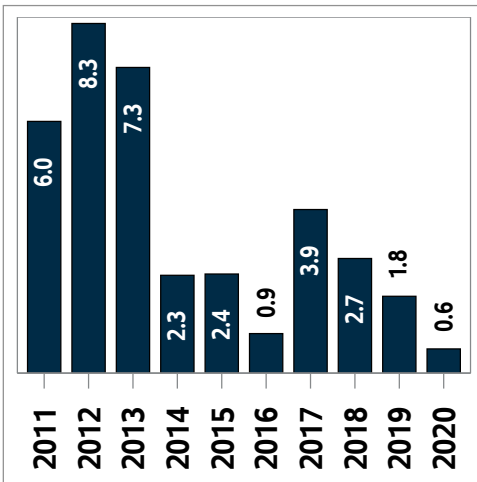
New Listings
(September only)



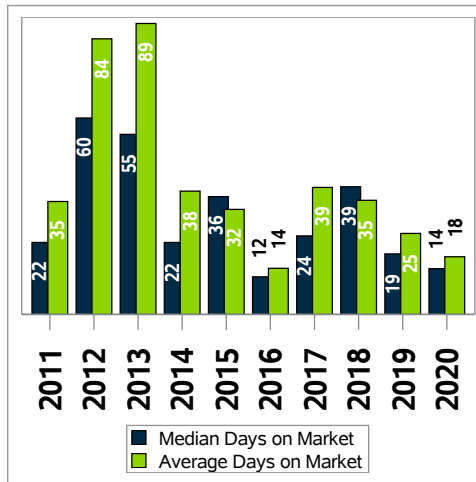
Active Listings
(September only)



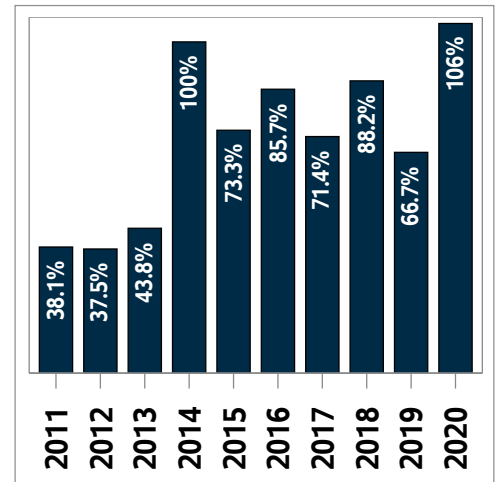
Months of Inventory
(September only)



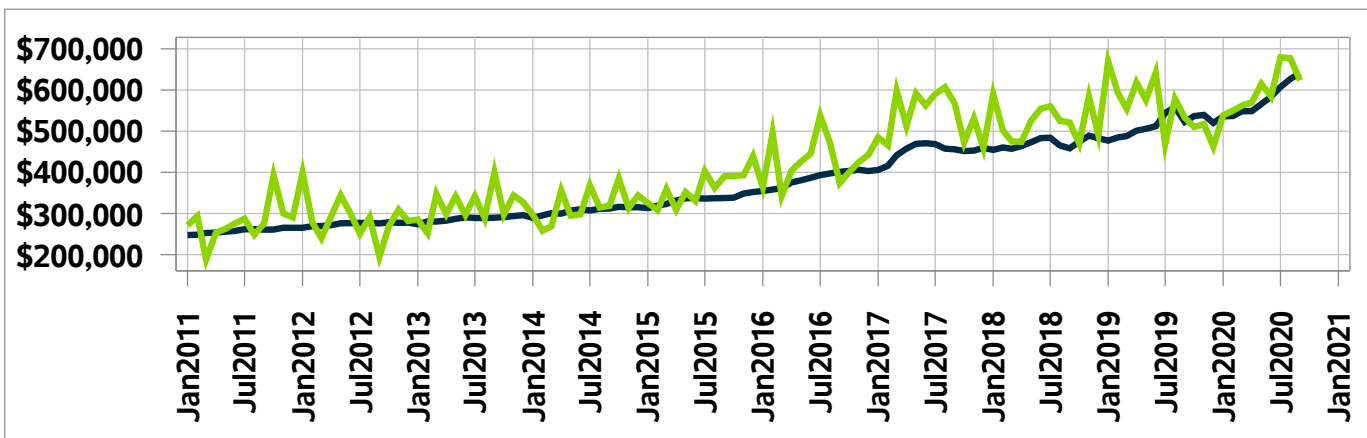
Days on Market
(September only)



Sales to New Listings Ratio
(September only)



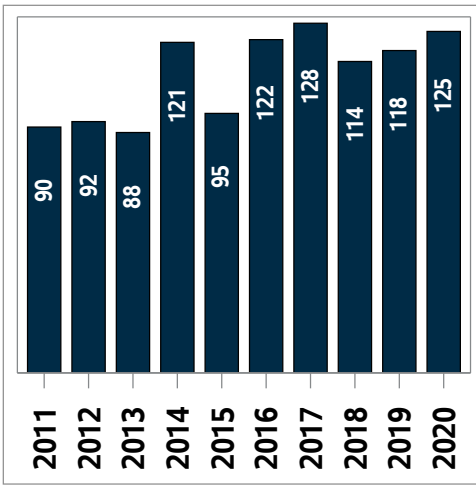
MLS® HPI Composite Benchmark Price and Average Price



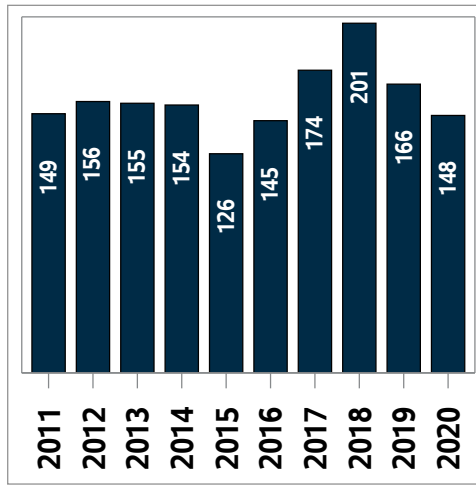
SMITHVILLE (57)

MLS® Residential Market Activity

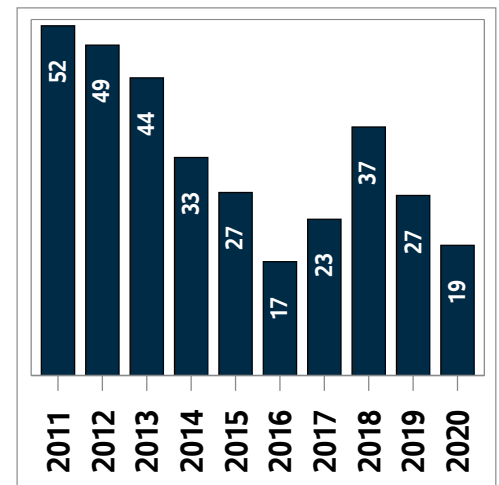
Sales Activity
(September Year-to-date)



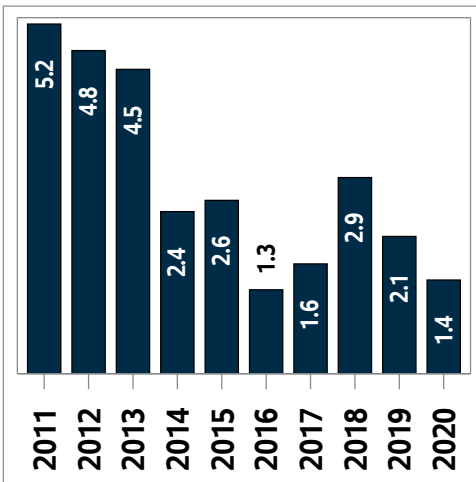
New Listings
(September Year-to-date)



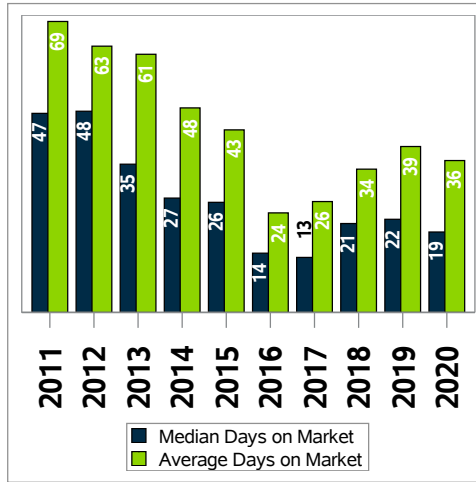
Active Listings¹
(September Year-to-date)



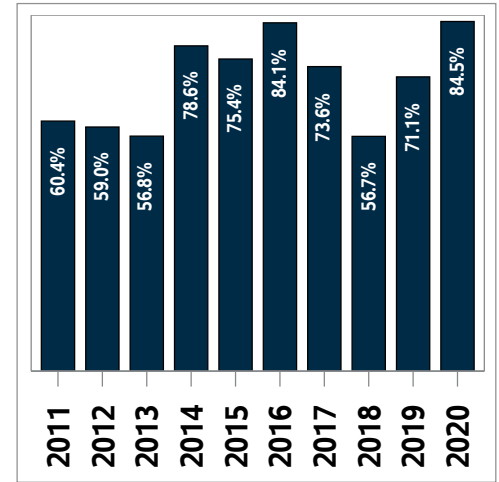
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SMITHVILLE (57)

MLS® Residential Market Activity

Actual	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	19	58.3	26.7	90.0	72.7	171.4	137.5
Dollar Volume	\$11,842,040	85.3	51.5	108.7	175.8	322.8	454.0
New Listings	18	0.0	5.9	28.6	20.0	12.5	20.0
Active Listings	11	-50.0	-73.2	-71.8	-57.7	-78.4	-87.9
Sales to New Listings Ratio ¹	105.6	66.7	88.2	71.4	73.3	43.8	53.3
Months of Inventory ²	0.6	1.8	2.7	3.9	2.4	7.3	11.4
Average Price	\$623,265	17.0	19.6	9.9	59.7	55.8	133.3
Median Price	\$581,250	13.8	16.7	13.4	53.0	59.2	163.6
Sales to List Price Ratio	99.8	99.2	96.1	97.3	96.0	97.7	96.7
Median Days on Market	14.0	18.5	39.0	24.0	36.0	55.0	71.5
Average Days on Market	17.6	24.8	34.9	38.8	32.1	88.9	73.4

Year-to-date	September 2020	Compared to ⁶					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	125	5.9	9.6	-2.3	31.6	42.0	6.8
Dollar Volume	\$76,849,776	12.1	29.5	6.7	126.8	172.7	130.5
New Listings	148	-10.8	-26.4	-14.9	17.5	-4.5	-56.2
Active Listings ³	19	-27.7	-47.6	-16.7	-28.9	-56.3	-88.9
Sales to New Listings Ratio ⁴	84.5	71.1	56.7	73.6	75.4	56.8	34.6
Months of Inventory ⁵	1.4	2.1	2.9	1.6	2.6	4.5	13.5
Average Price	\$614,798	5.8	18.1	9.3	72.4	92.0	115.7
Median Price	\$565,000	2.3	13.2	9.7	66.9	81.7	105.5
Sales to List Price Ratio	99.3	98.4	98.3	101.5	97.8	97.4	97.0
Median Days on Market	19.0	22.0	21.0	13.0	26.0	35.0	54.0
Average Days on Market	35.9	39.2	33.8	26.2	43.1	60.9	73.8

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

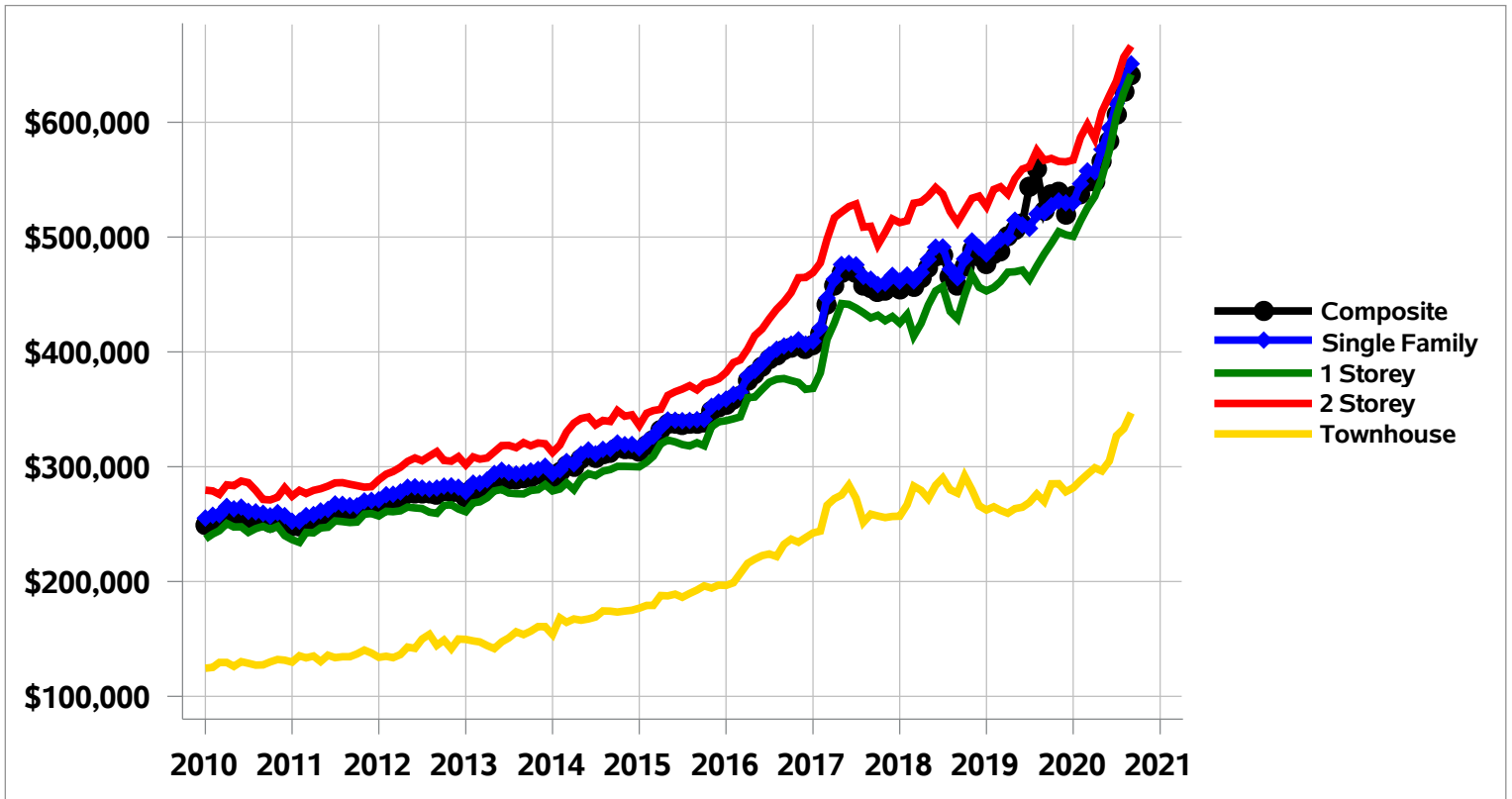
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

SMITHVILLE (57) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$641,000	2.3	9.8	16.9	22.7	40.6	89.9
Single Family	\$650,900	2.1	9.4	16.7	24.8	40.5	90.9
One Storey	\$641,700	2.5	11.6	22.1	32.2	49.4	100.0
Two Storey	\$666,400	1.5	7.0	11.4	17.6	30.8	81.6
Townhouse	\$346,900	4.1	13.8	18.2	28.6	34.1	80.1
Apartment-Style							

MLS® HPI Benchmark Price



SMITHVILLE (57)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1365
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1381
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6448
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1300
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6809
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1740
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6309
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1201
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers