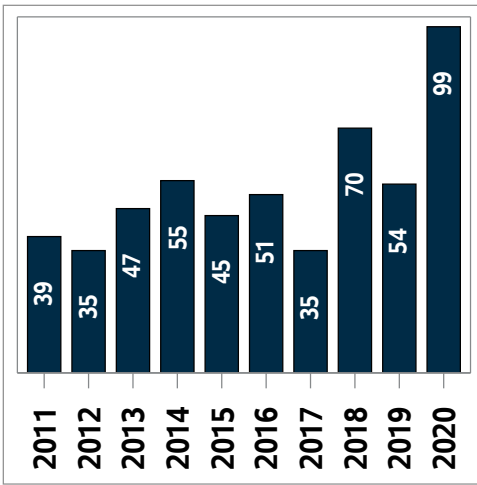


# HALDIMAND COUNTY MLS® Residential Market Activity September 2020

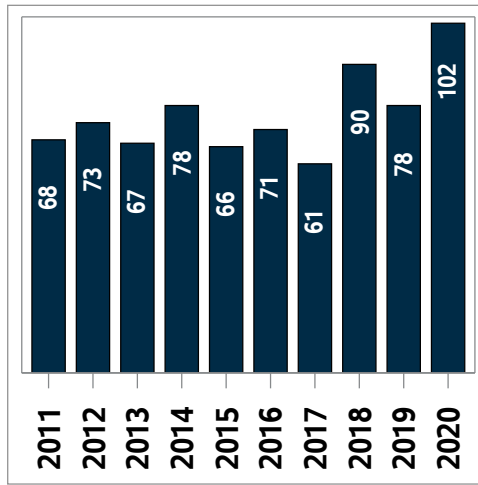


# HALDIMAND COUNTY MLS® Residential Market Activity

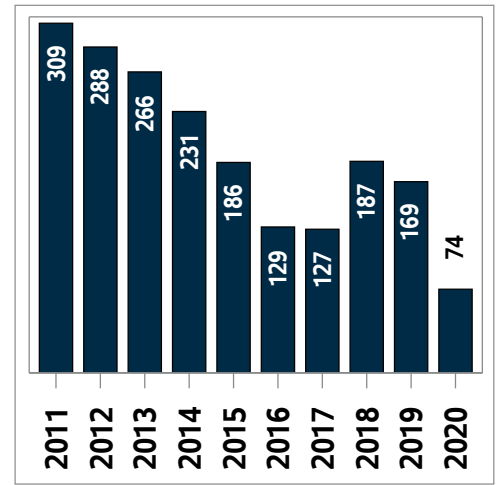
**Sales Activity  
(September only)**



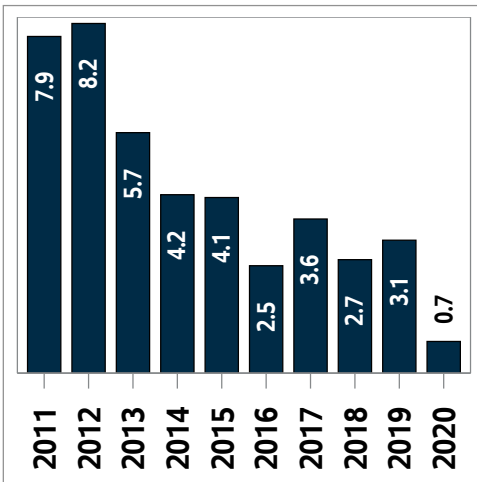
**New Listings  
(September only)**



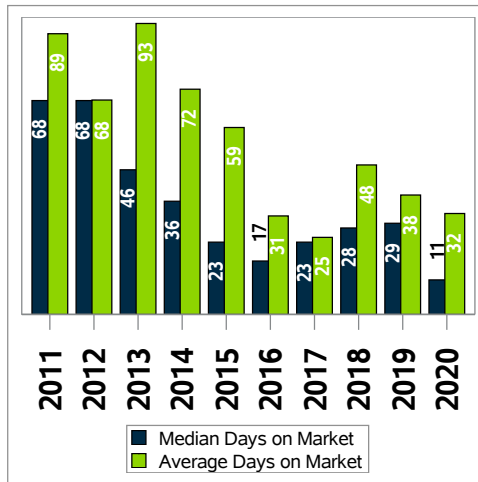
**Active Listings  
(September only)**



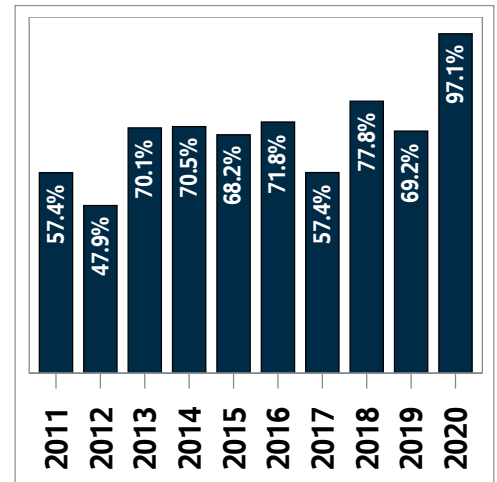
**Months of Inventory  
(September only)**



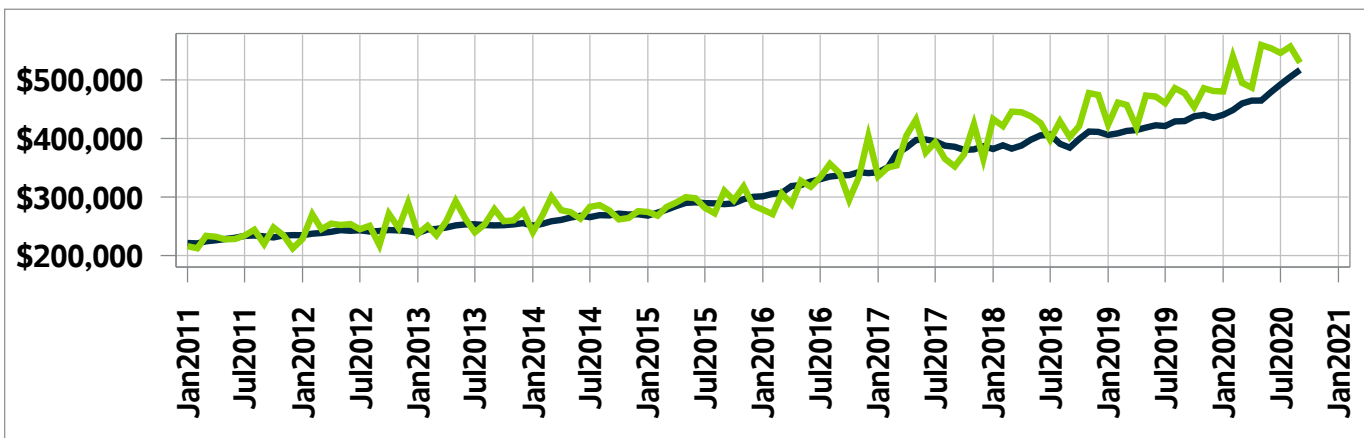
**Days on Market  
(September only)**



**Sales to New Listings Ratio  
(September only)**

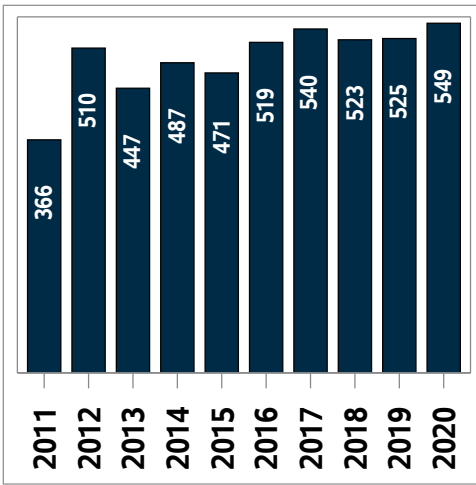


**MLS® HPI Composite Benchmark Price and Average Price**

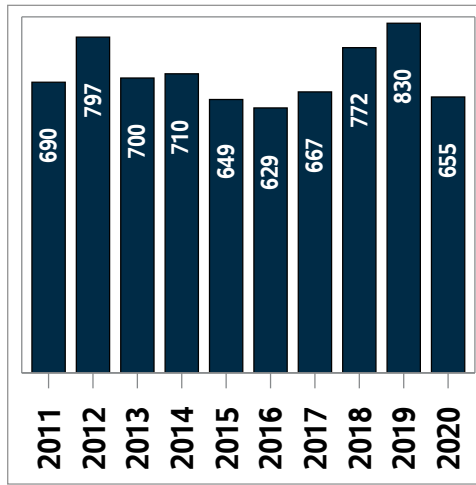


# HALDIMAND COUNTY MLS® Residential Market Activity

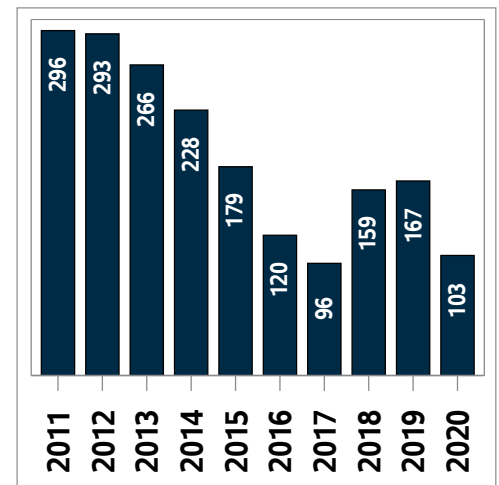
**Sales Activity**  
(September Year-to-date)



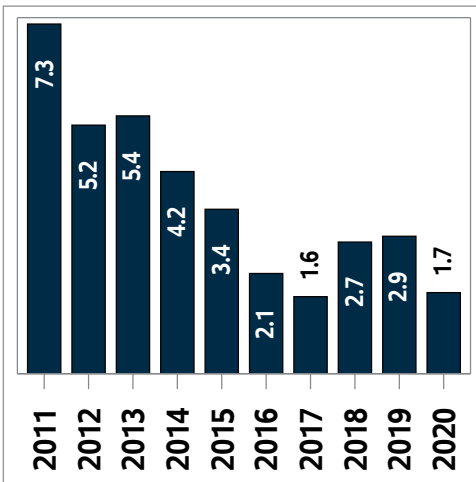
**New Listings**  
(September Year-to-date)



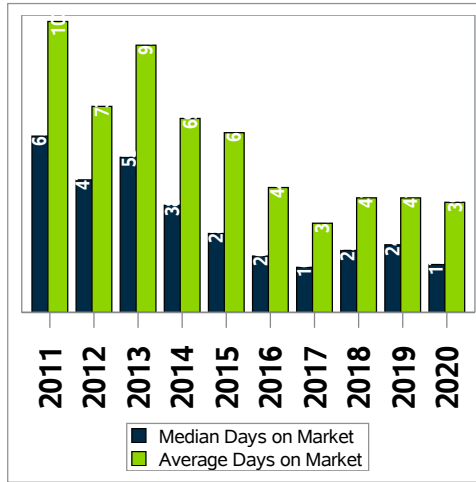
**Active Listings**<sup>1</sup>  
(September Year-to-date)



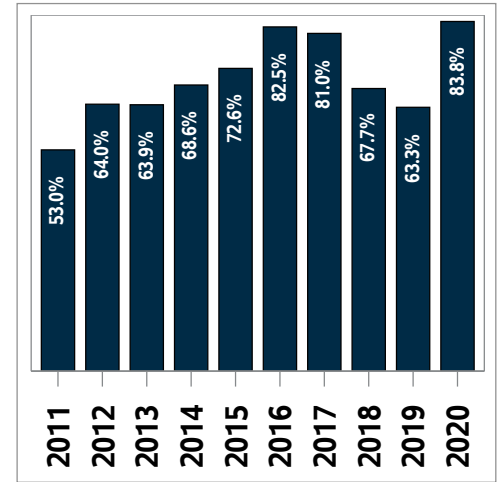
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HALDIMAND COUNTY MLS® Residential Market Activity

Actual	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	99	83.3	41.4	182.9	120.0	110.6	296.0
Dollar Volume	\$52,414,547	103.4	86.0	325.1	275.1	299.4	985.9
New Listings	102	30.8	13.3	67.2	54.5	52.2	126.7
Active Listings	74	-56.2	-60.4	-41.7	-60.2	-72.2	-61.5
Sales to New Listings Ratio <sup>1</sup>	97.1	69.2	77.8	57.4	68.2	70.1	55.6
Months of Inventory <sup>2</sup>	0.7	3.1	2.7	3.6	4.1	5.7	7.7
Average Price	\$529,440	11.0	31.5	50.3	70.5	89.6	174.2
Median Price	\$515,000	8.4	30.0	39.6	77.6	110.2	201.2
Sales to List Price Ratio	101.8	98.1	98.1	97.6	96.8	96.3	95.5
Median Days on Market	11.0	29.0	27.5	23.0	23.0	46.0	98.0
Average Days on Market	32.1	38.0	47.5	24.5	59.4	92.5	116.2

Year-to-date	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	549	4.6	5.0	1.7	16.6	22.8	232.7
Dollar Volume	\$293,716,343	21.1	31.7	43.7	116.7	153.8	744.9
New Listings	655	-21.1	-15.2	-1.8	0.9	-6.4	83.0
Active Listings <sup>3</sup>	103	-38.3	-35.3	7.0	-42.5	-61.3	-37.7
Sales to New Listings Ratio <sup>4</sup>	83.8	63.3	67.7	81.0	72.6	63.9	46.1
Months of Inventory <sup>5</sup>	1.7	2.9	2.7	1.6	3.4	5.4	9.0
Average Price	\$535,002	15.9	25.4	41.3	85.9	106.7	153.9
Median Price	\$516,000	16.0	25.7	41.4	83.6	110.6	164.6
Sales to List Price Ratio	99.6	97.8	98.1	99.0	97.0	96.0	95.6
Median Days on Market	17.0	24.0	22.0	16.0	28.0	55.0	70.0
Average Days on Market	39.0	40.6	40.6	31.6	63.7	94.7	120.5

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

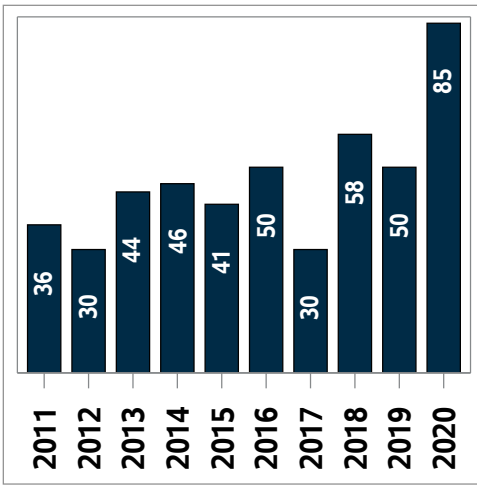
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

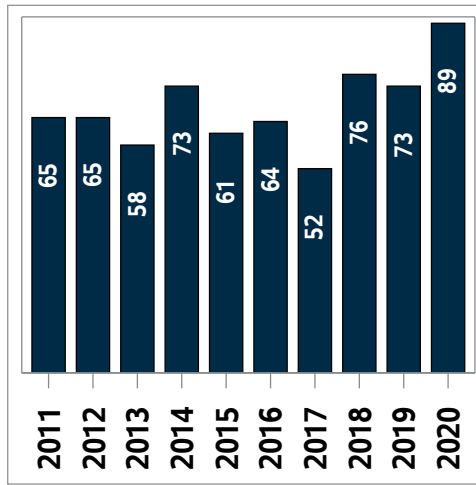
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HALDIMAND COUNTY MLS® Single Family Market Activity

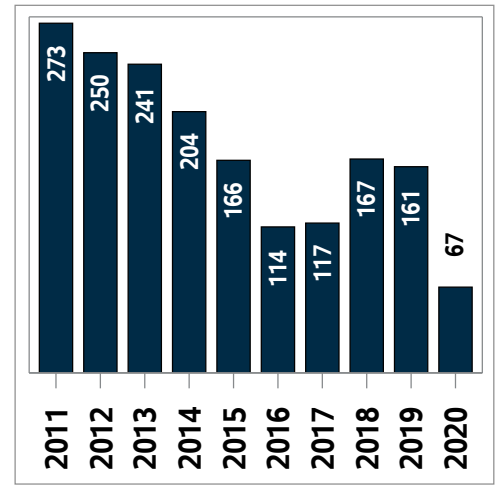
Sales Activity  
(September only)



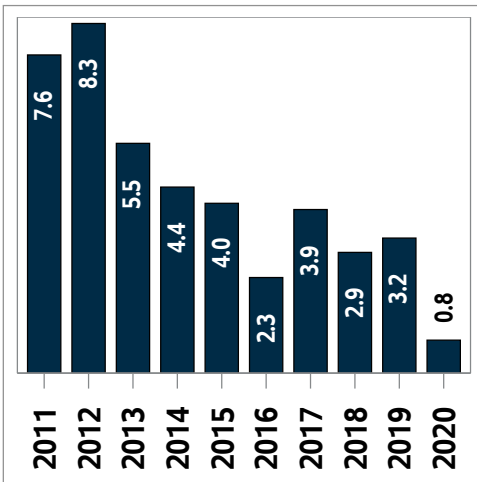
New Listings  
(September only)



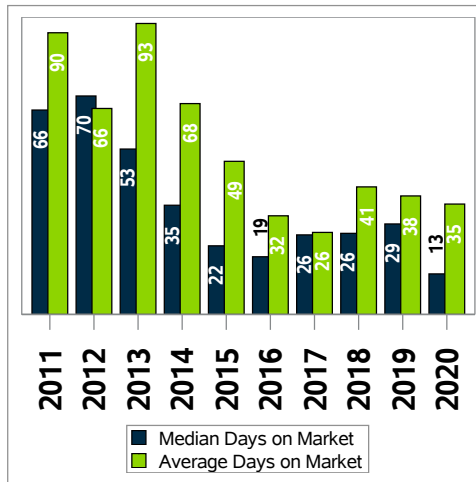
Active Listings  
(September only)



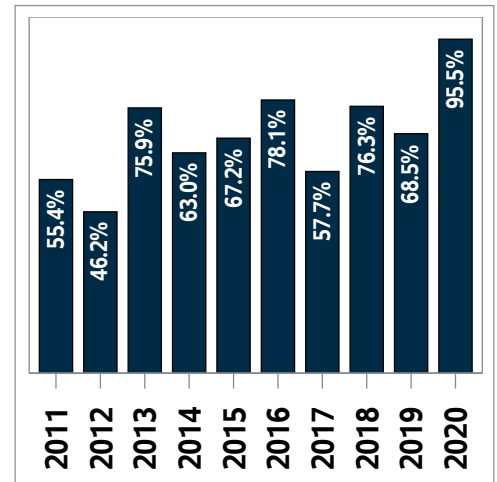
Months of Inventory  
(September only)



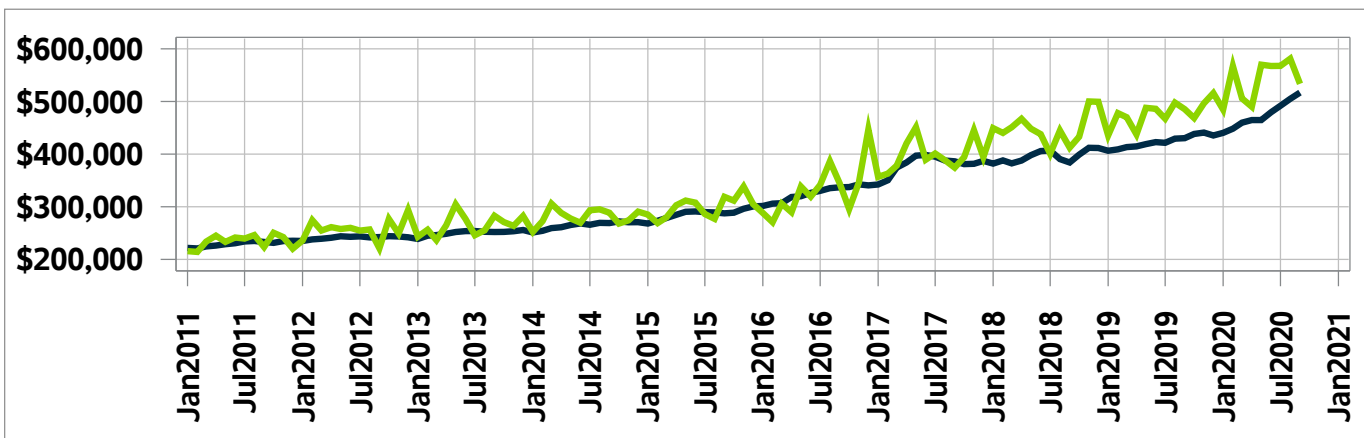
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)

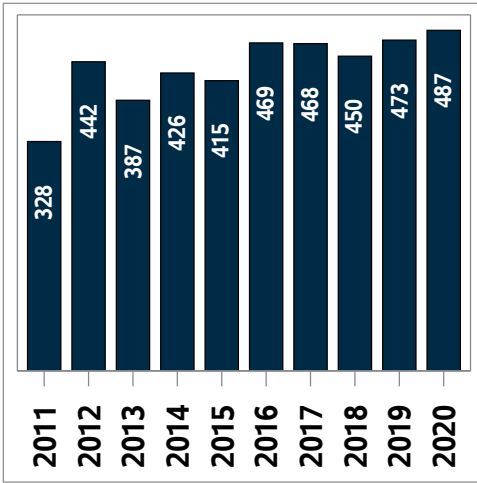


## MLS® HPI Single Family Benchmark Price and Average Price

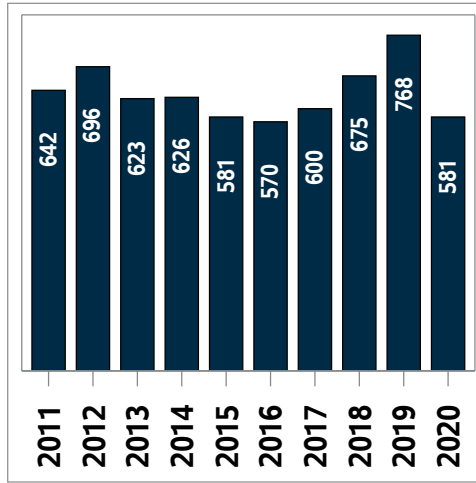


# HALDIMAND COUNTY MLS® Single Family Market Activity

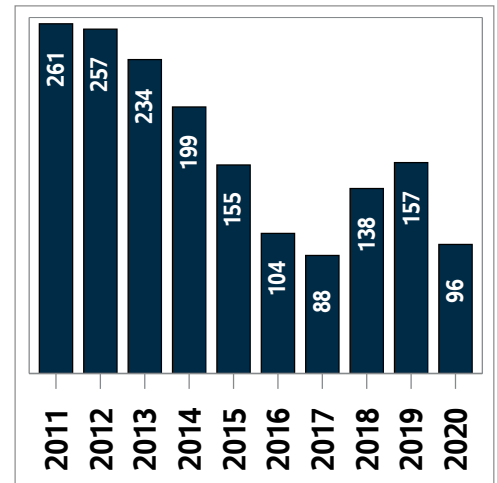
**Sales Activity**  
(September Year-to-date)



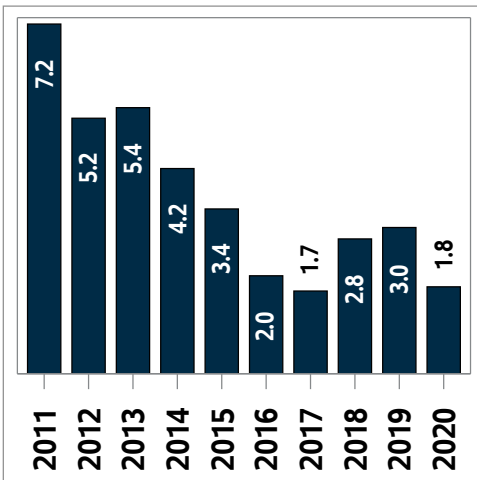
**New Listings**  
(September Year-to-date)



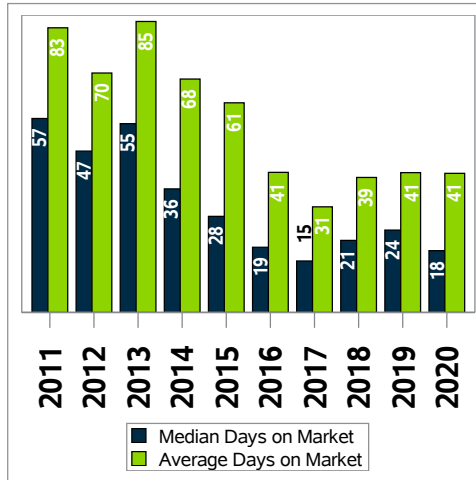
**Active Listings**<sup>1</sup>  
(September Year-to-date)



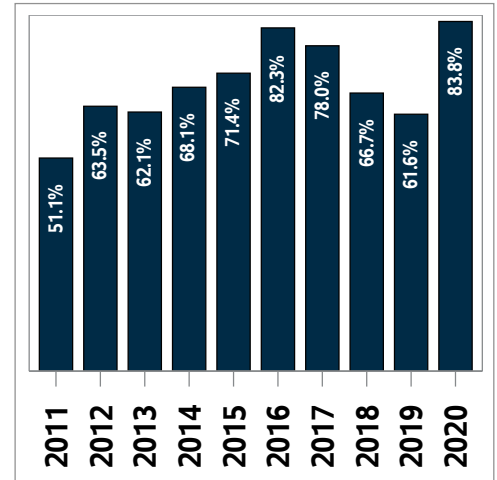
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month



# HALDIMAND COUNTY MLS® Single Family Market Activity

Actual	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	85	70.0	46.6	183.3	107.3	93.2	240.0
Dollar Volume	\$45,351,747	86.9	89.7	303.9	246.9	264.3	839.5
New Listings	89	21.9	17.1	71.2	45.9	53.4	117.1
Active Listings	67	-58.4	-59.9	-42.7	-59.6	-72.2	-60.1
Sales to New Listings Ratio <sup>1</sup>	95.5	68.5	76.3	57.7	67.2	75.9	61.0
Months of Inventory <sup>2</sup>	0.8	3.2	2.9	3.9	4.0	5.5	6.7
Average Price	\$533,550	9.9	29.4	42.5	67.3	88.6	176.3
Median Price	\$515,000	6.7	20.1	37.6	72.8	107.2	201.2
Sales to List Price Ratio	101.6	98.1	97.8	97.2	96.4	96.1	95.5
Median Days on Market	13.0	29.0	26.0	25.5	22.0	53.0	98.0
Average Days on Market	35.4	38.0	40.9	26.3	49.1	93.2	116.2

Year-to-date	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	487	3.0	8.2	4.1	17.3	25.8	218.3
Dollar Volume	\$267,459,543	19.1	35.6	44.0	118.6	160.1	719.3
New Listings	581	-24.3	-13.9	-3.2	0.0	-6.7	80.4
Active Listings <sup>3</sup>	96	-38.8	-30.2	9.3	-38.1	-58.9	-31.4
Sales to New Listings Ratio <sup>4</sup>	83.8	61.6	66.7	78.0	71.4	62.1	47.5
Months of Inventory <sup>5</sup>	1.8	3.0	2.8	1.7	3.4	5.4	8.3
Average Price	\$549,198	15.7	25.3	38.4	86.3	106.7	157.4
Median Price	\$535,000	15.1	23.0	36.8	85.1	109.8	173.0
Sales to List Price Ratio	99.4	97.7	97.9	98.8	96.6	95.5	95.4
Median Days on Market	18.0	24.0	21.0	15.0	28.0	55.0	67.0
Average Days on Market	40.5	40.7	39.3	30.8	61.1	84.8	103.9

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

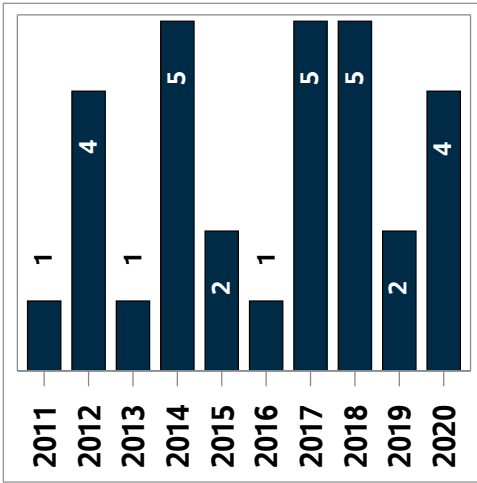
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

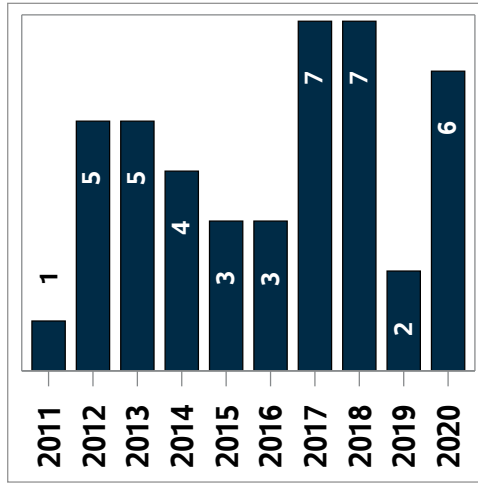
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HALDIMAND COUNTY MLS® Townhouse Market Activity

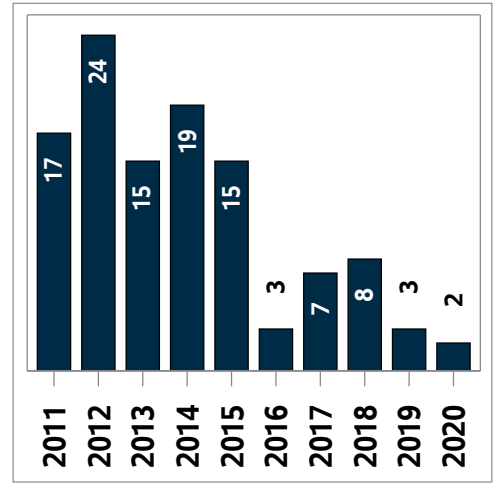
Sales Activity  
(September only)



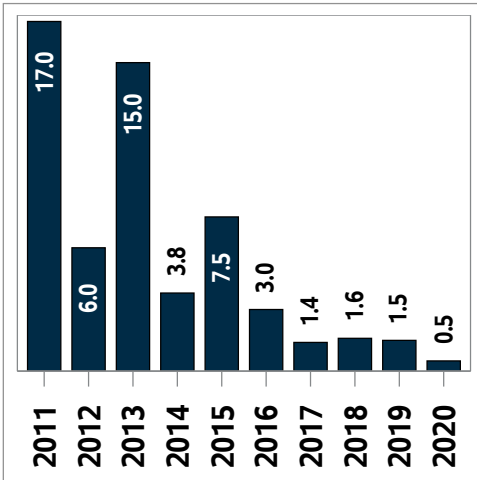
New Listings  
(September only)



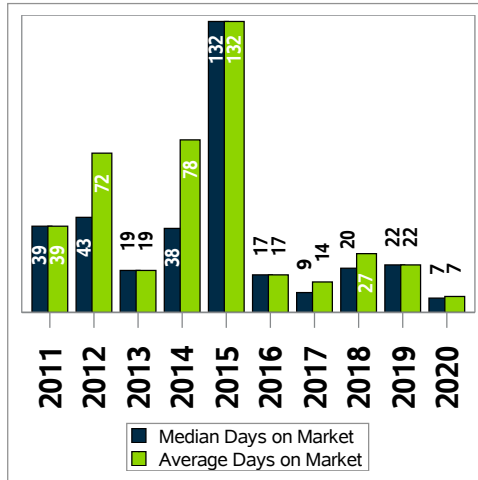
Active Listings  
(September only)



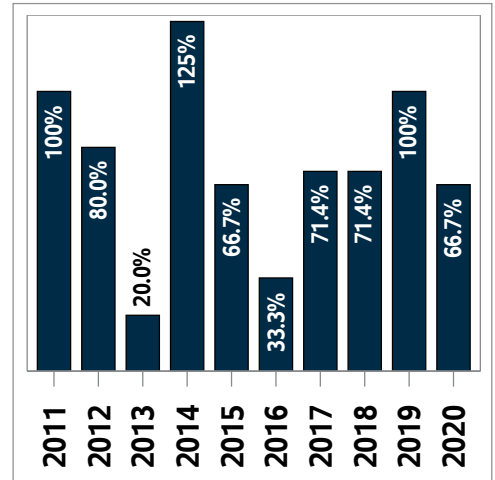
Months of Inventory  
(September only)



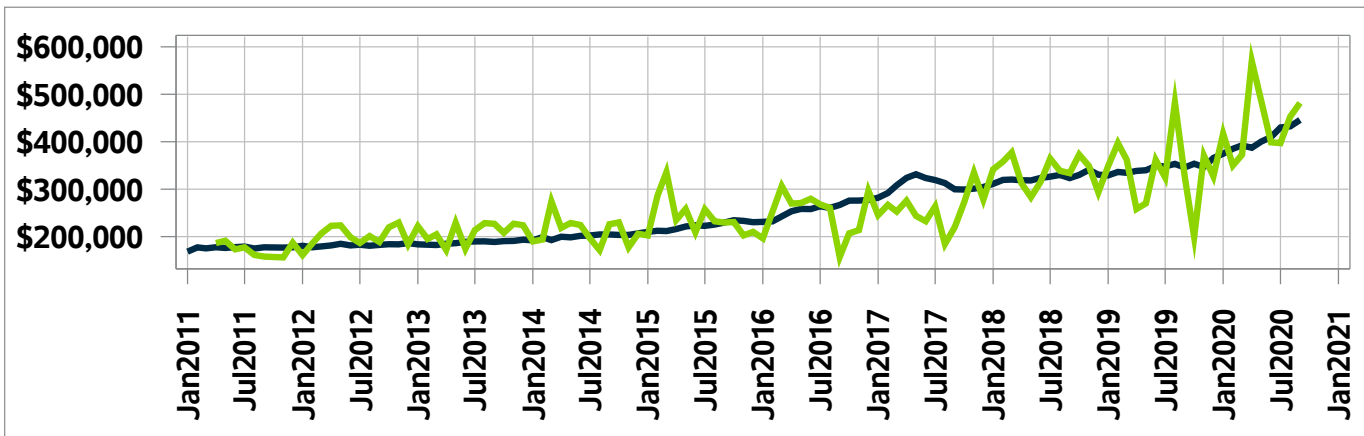
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)



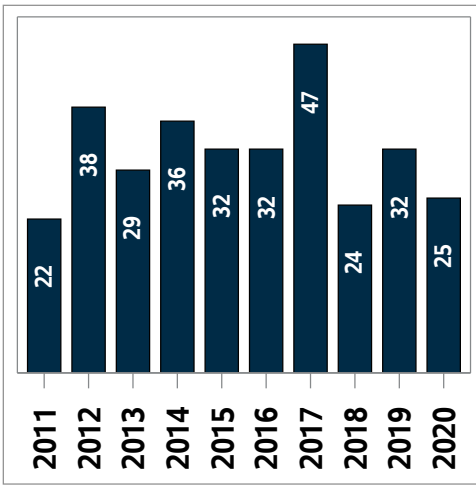
MLS® HPI Townhouse Benchmark Price and Average Price



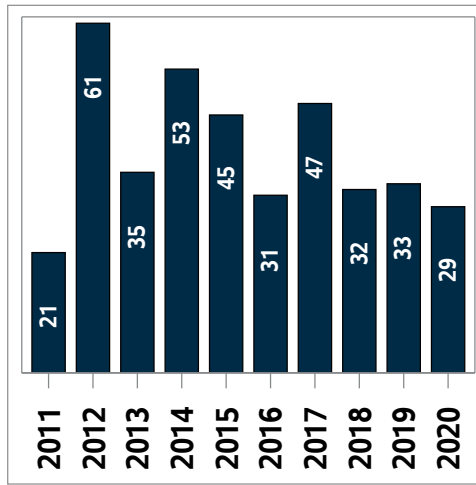


# HALDIMAND COUNTY MLS® Townhouse Market Activity

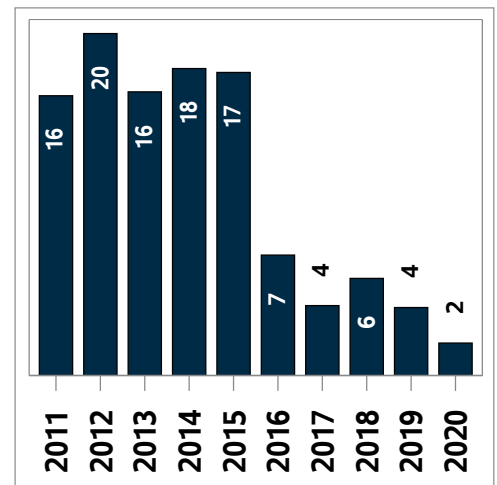
**Sales Activity**  
(September Year-to-date)



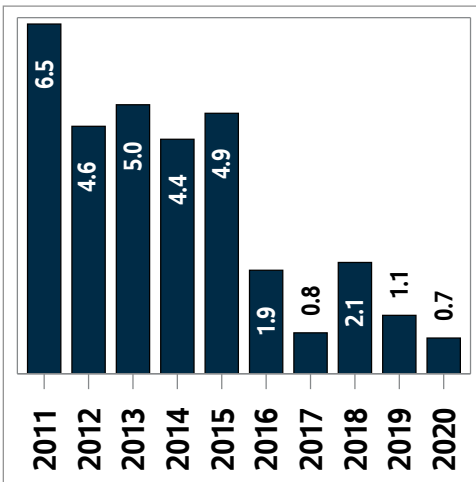
**New Listings**  
(September Year-to-date)



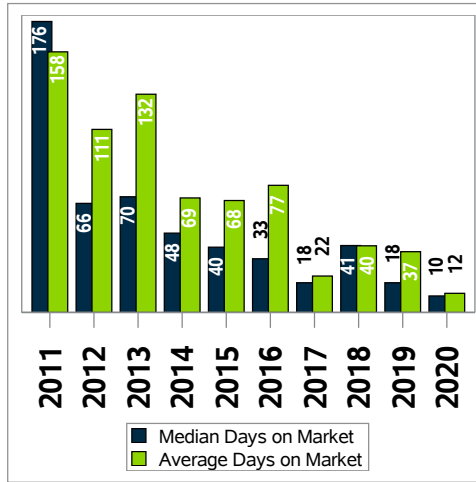
**Active Listings**<sup>1</sup>  
(September Year-to-date)



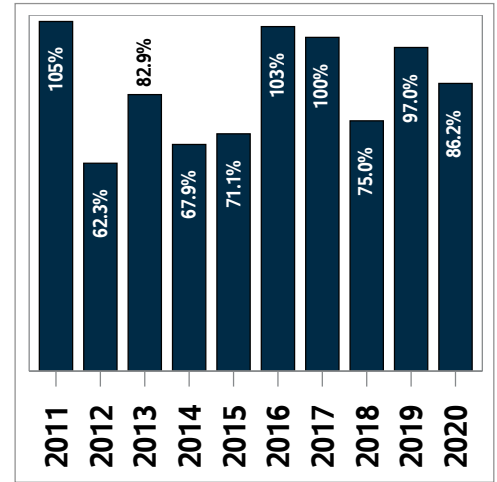
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year  
<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# HALDIMAND COUNTY MLS® Townhouse Market Activity

Actual	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	4	100.0	-20.0	-20.0	100.0	300.0	
Dollar Volume	\$1,927,100	194.3	15.5	75.4	319.5	748.9	
New Listings	6	200.0	-14.3	-14.3	100.0	20.0	500.0
Active Listings	2	-33.3	-75.0	-71.4	-86.7	-86.7	-60.0
Sales to New Listings Ratio <sup>1</sup>	66.7	100.0	71.4	71.4	66.7	20.0	
Months of Inventory <sup>2</sup>	0.5	1.5	1.6	1.4	7.5	15.0	
Average Price	\$481,775	47.1	44.3	119.2	109.8	112.2	
Median Price	\$459,050	40.2	41.3	87.4	99.9	102.2	
Sales to List Price Ratio	108.6	99.2	99.3	100.0	105.3	98.7	
Median Days on Market	6.5	21.5	20.0	9.0	131.5	19.0	
Average Days on Market	7.3	21.5	26.6	13.8	131.5	19.0	

Year-to-date	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	25	-21.9	4.2	-46.8	-21.9	-13.8	1,150.0
Dollar Volume	\$10,549,900	-4.0	32.5	-8.1	35.5	72.8	2,780.9
New Listings	29	-12.1	-9.4	-38.3	-35.6	-17.1	38.1
Active Listings <sup>3</sup>	2	-52.2	-66.6	-53.6	-89.3	-88.6	-78.6
Sales to New Listings Ratio <sup>4</sup>	86.2	97.0	75.0	100.0	71.1	82.9	9.5
Months of Inventory <sup>5</sup>	0.7	1.1	2.1	0.8	4.9	5.0	39.0
Average Price	\$421,996	22.9	27.2	72.7	73.4	100.5	130.5
Median Price	\$415,000	17.7	22.9	66.0	74.7	119.0	126.7
Sales to List Price Ratio	102.8	98.5	99.0	99.9	98.9	98.8	106.2
Median Days on Market	10.0	18.0	40.5	18.0	39.5	70.0	204.0
Average Days on Market	11.6	36.8	40.3	22.0	67.7	132.0	204.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

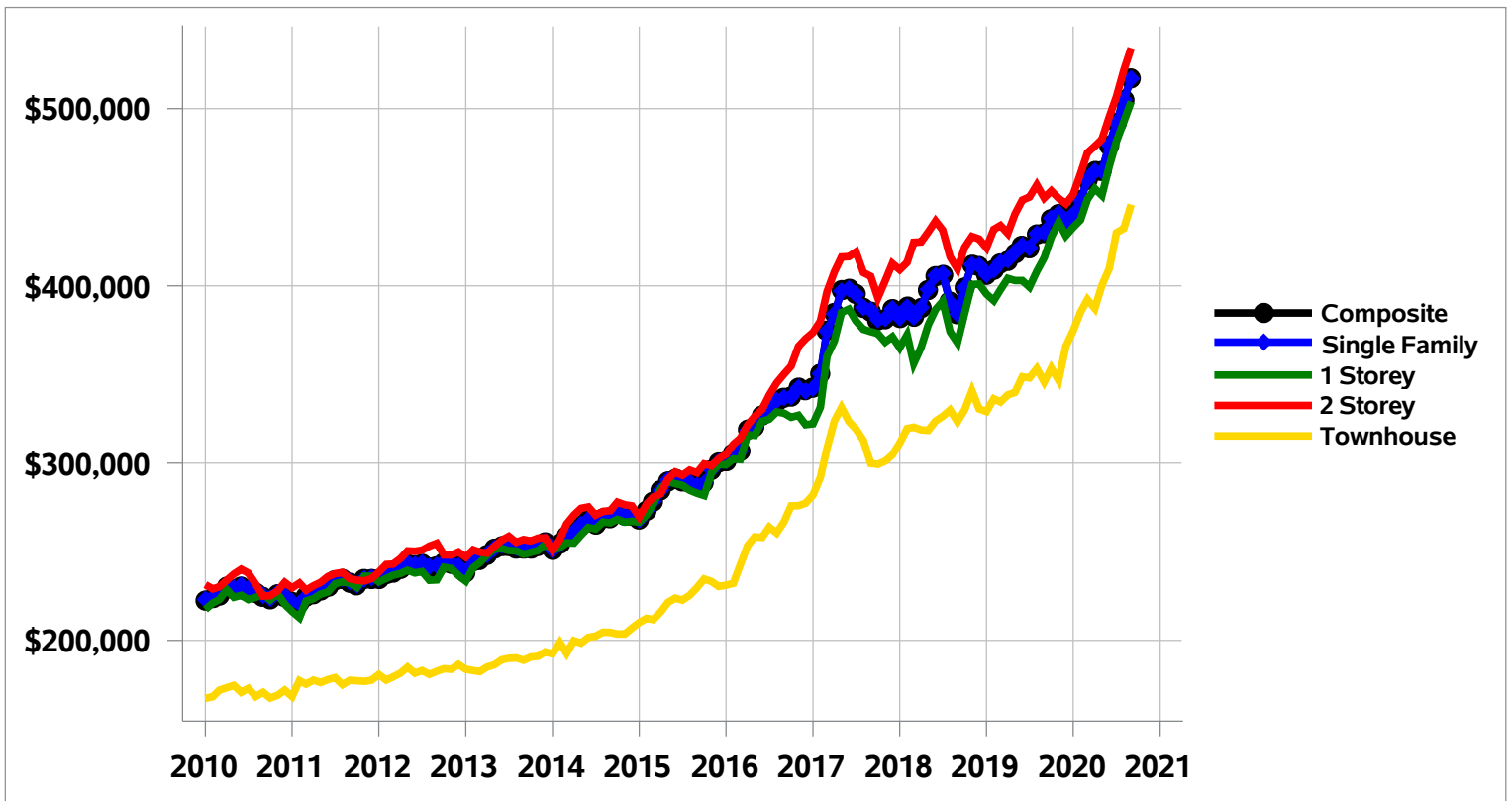
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## HALDIMAND COUNTY MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$517,100	2.4	7.9	12.5	20.3	34.0	79.7
Single Family	\$516,900	2.4	7.8	12.4	20.1	33.8	79.8
One Storey	\$503,900	2.3	7.8	12.3	21.2	34.7	78.1
Two Storey	\$534,200	2.4	7.8	12.4	18.8	31.8	81.4
Townhouse	\$445,900	3.1	8.8	13.7	28.9	48.7	94.1
Apartment-Style							

### MLS® HPI Benchmark Price



# HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

## Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1384
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1388
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7286
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HALDIMAND COUNTY

## MLS<sup>®</sup> HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1251
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1707
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7326
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

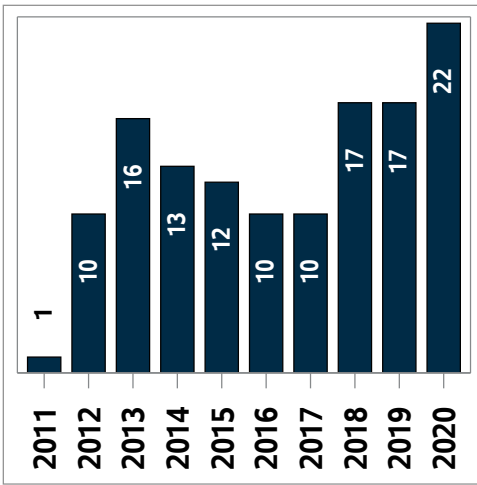
## Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1093
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

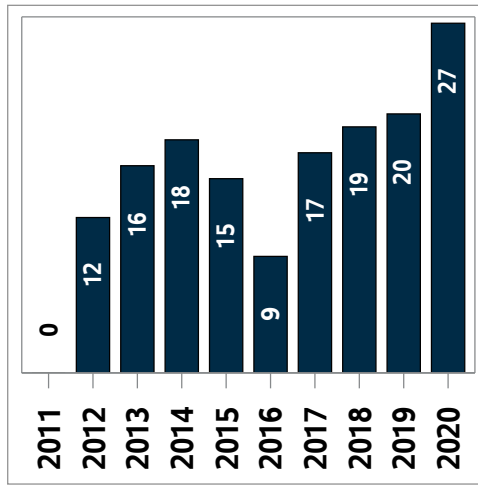
# CALEDONIA (63)

## MLS® Residential Market Activity

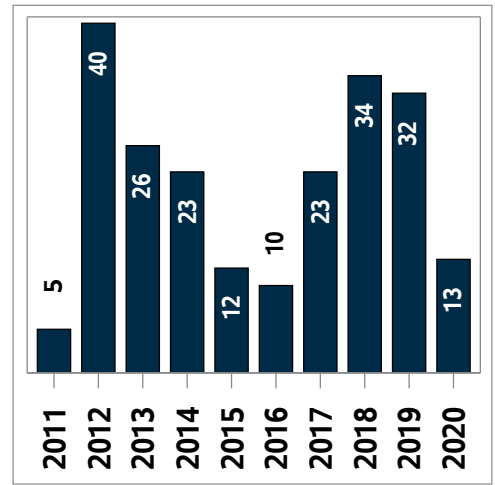
Sales Activity  
(September only)



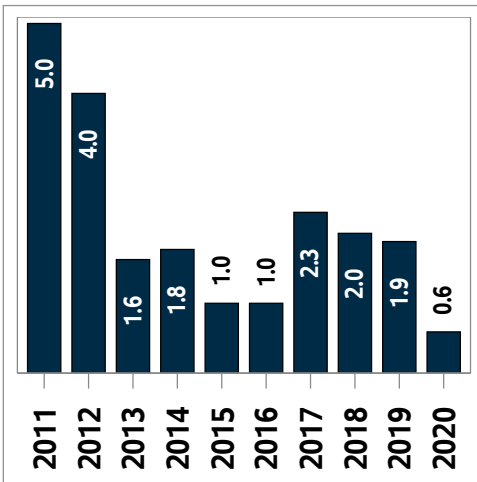
New Listings  
(September only)



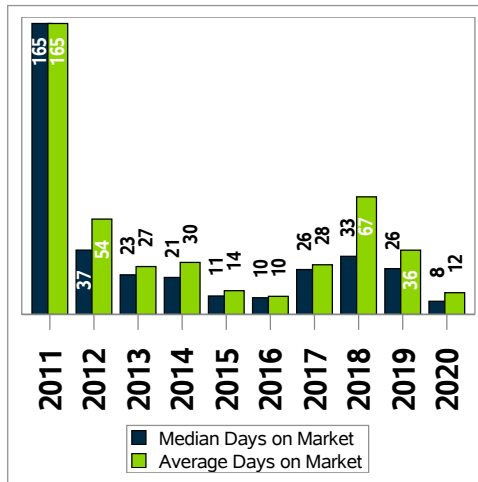
Active Listings  
(September only)



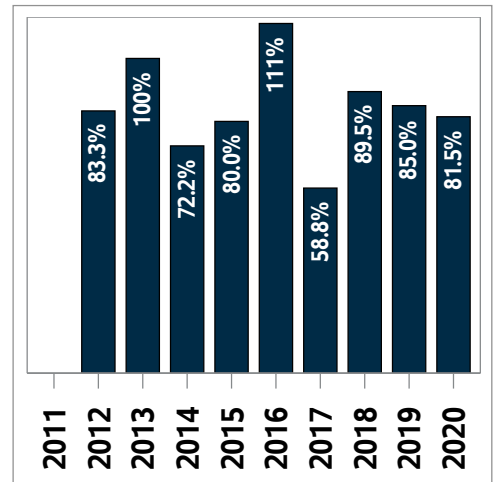
Months of Inventory  
(September only)



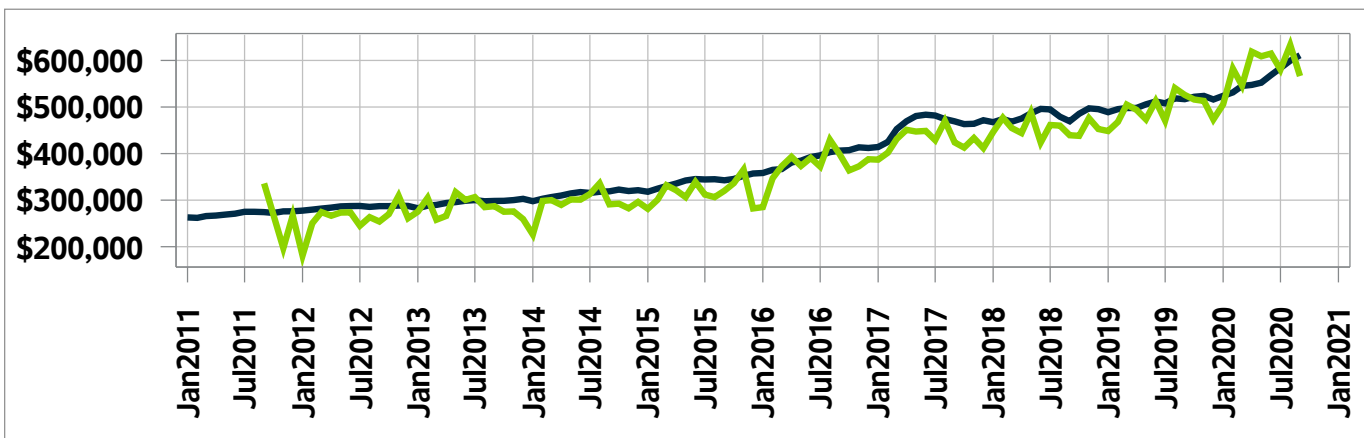
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)



MLS® HPI Composite Benchmark Price and Average Price

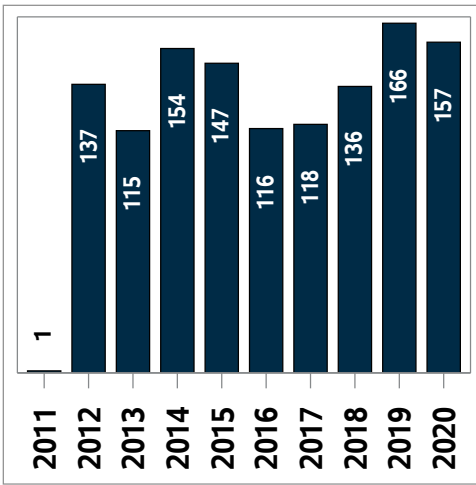




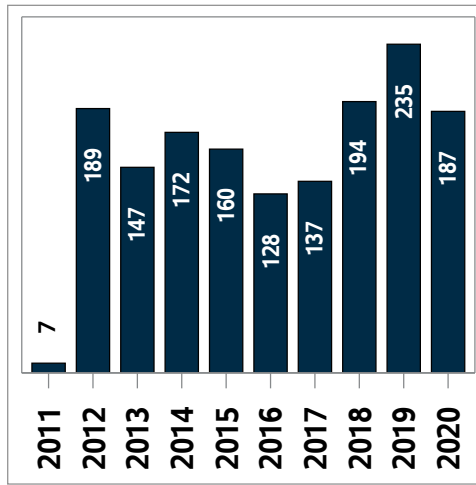
# CALEDONIA (63)

## MLS® Residential Market Activity

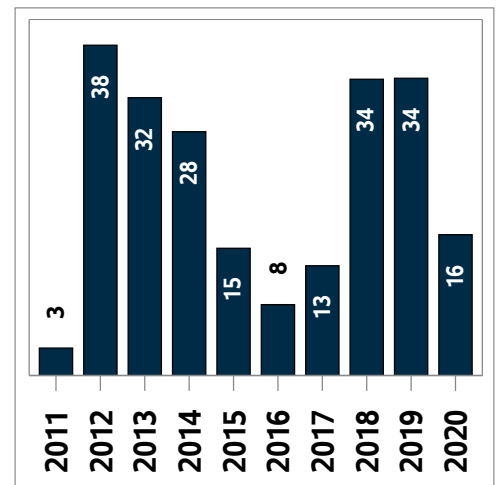
**Sales Activity**  
(September Year-to-date)



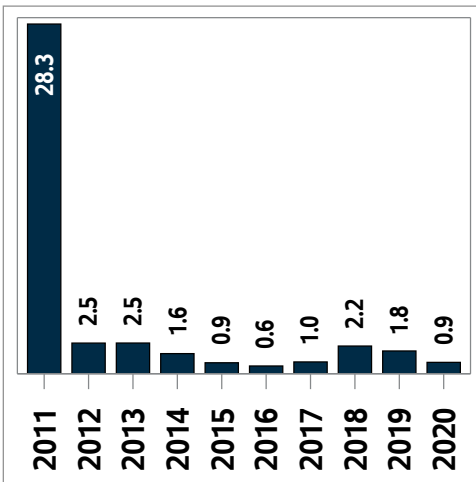
**New Listings**  
(September Year-to-date)



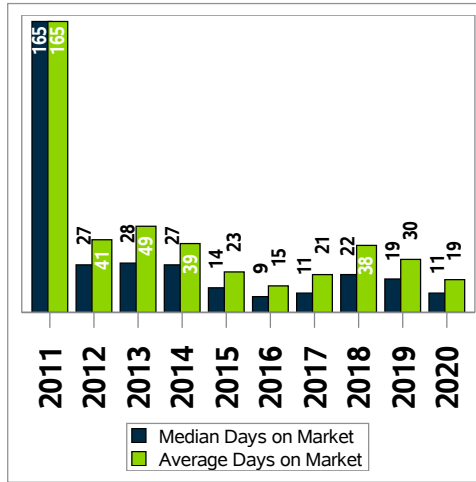
**Active Listings <sup>1</sup>**  
(September Year-to-date)



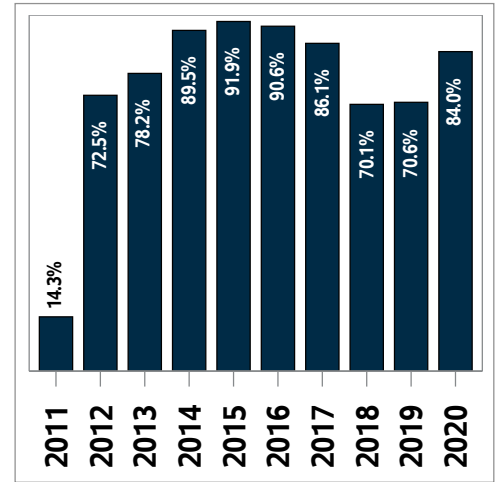
**Months of Inventory <sup>2</sup>**  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## CALEDONIA (63)

### MLS® Residential Market Activity

Actual	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	22	29.4	29.4	120.0	83.3	37.5	
Dollar Volume	\$12,461,300	39.3	66.8	193.9	224.4	171.3	
New Listings	27	35.0	42.1	58.8	80.0	68.8	2,600.0
Active Listings	13	-59.4	-61.8	-43.5	8.3	-50.0	550.0
Sales to New Listings Ratio <sup>1</sup>	81.5	85.0	89.5	58.8	80.0	100.0	
Months of Inventory <sup>2</sup>	0.6	1.9	2.0	2.3	1.0	1.6	
Average Price	\$566,423	7.7	28.9	33.6	77.0	97.3	
Median Price	\$550,000	11.1	23.3	26.4	80.3	100.7	
Sales to List Price Ratio	102.9	98.3	98.3	97.2	98.0	97.4	
Median Days on Market	7.5	26.0	33.0	25.5	10.5	22.5	
Average Days on Market	12.4	36.5	66.7	28.2	13.5	27.2	

Year-to-date	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	157	-5.4	15.4	33.1	6.8	36.5	5,133.3
Dollar Volume	\$91,946,820	11.2	48.9	80.4	97.8	173.5	13,613.2
New Listings	187	-20.4	-3.6	36.5	16.9	27.2	2,571.4
Active Listings <sup>3</sup>	16	-52.6	-52.5	28.3	10.7	-49.3	752.9
Sales to New Listings Ratio <sup>4</sup>	84.0	70.6	70.1	86.1	91.9	78.2	42.9
Months of Inventory <sup>5</sup>	0.9	1.8	2.2	1.0	0.9	2.5	5.7
Average Price	\$585,649	17.5	29.0	35.6	85.2	100.3	162.0
Median Price	\$570,000	17.2	28.1	32.4	86.6	103.6	141.5
Sales to List Price Ratio	101.1	98.8	98.5	101.3	98.4	97.6	98.0
Median Days on Market	11.0	19.0	21.5	11.0	14.0	28.0	15.0
Average Days on Market	18.6	30.1	38.0	21.5	23.0	48.9	55.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

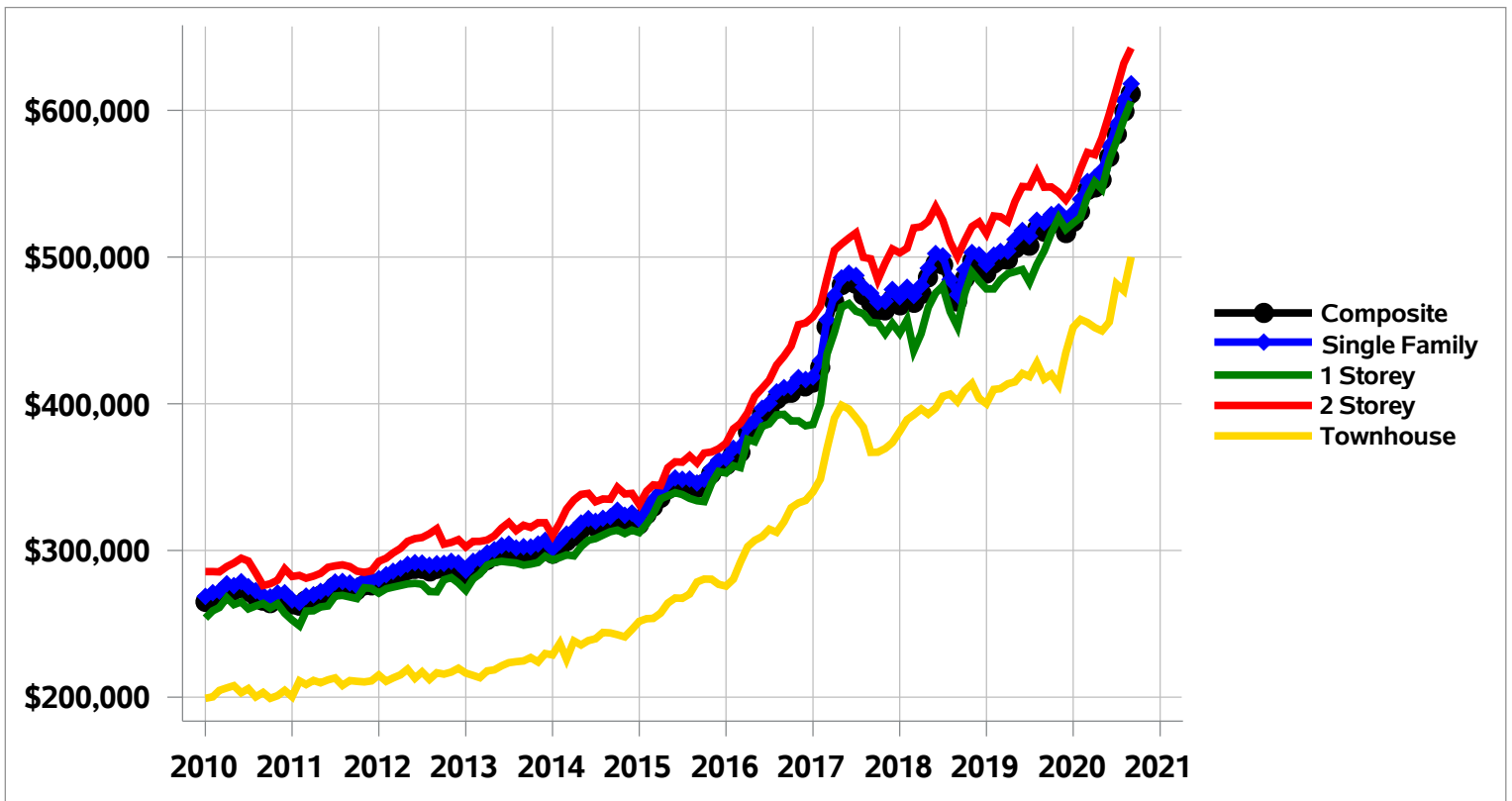
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## CALEDONIA (63) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$611,100	1.9	7.5	12.1	18.2	30.2	78.4
Single Family	\$618,100	1.8	7.3	12.1	18.0	30.0	78.6
One Storey	\$606,100	2.1	7.1	12.0	20.2	33.1	81.5
Two Storey	\$642,500	1.7	7.5	12.5	17.3	28.8	78.6
Townhouse	\$500,100	4.8	9.7	9.8	20.0	36.3	79.6
Apartment-Style							

### MLS® HPI Benchmark Price



# CALEDONIA (63)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5965
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# CALEDONIA (63)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1279
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6042
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5756
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# CALEDONIA (63)

## MLS® HPI Benchmark Descriptions

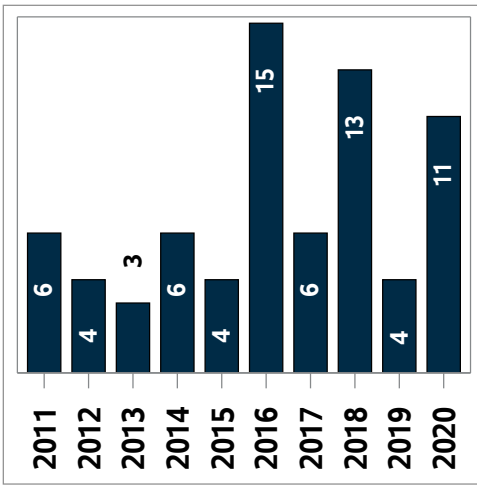
### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1167
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

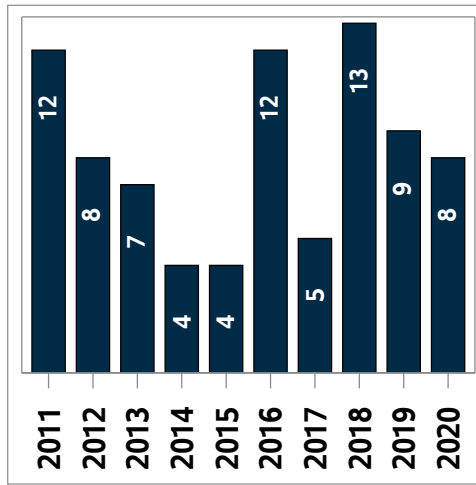
# CAYUGA (62)

## MLS® Residential Market Activity

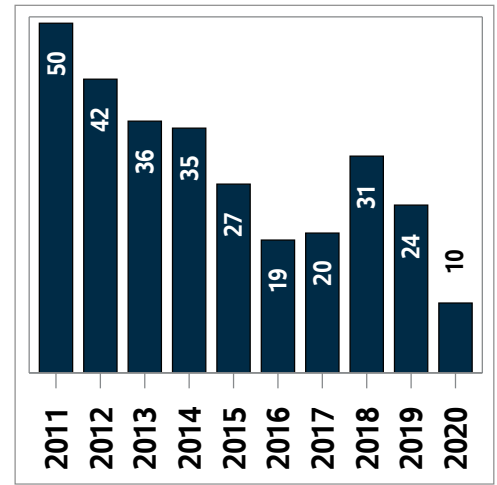
Sales Activity  
(September only)



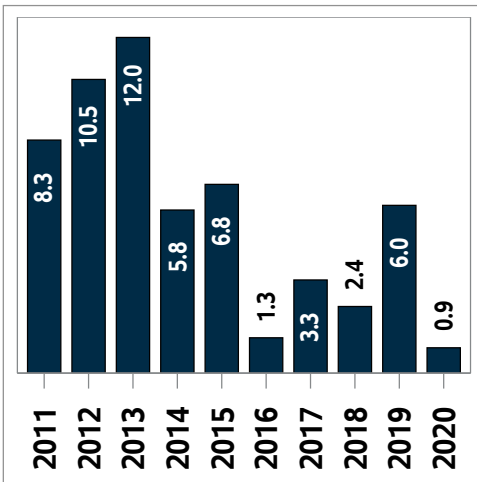
New Listings  
(September only)



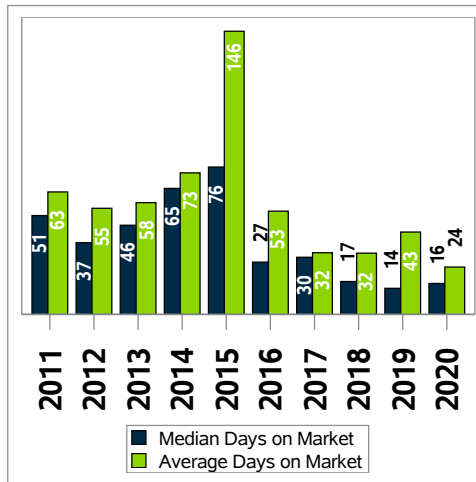
Active Listings  
(September only)



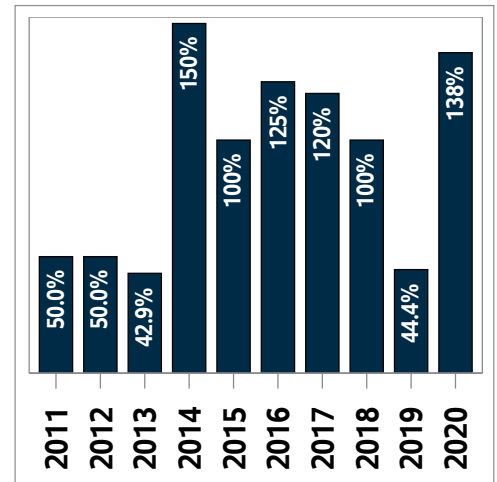
Months of Inventory  
(September only)



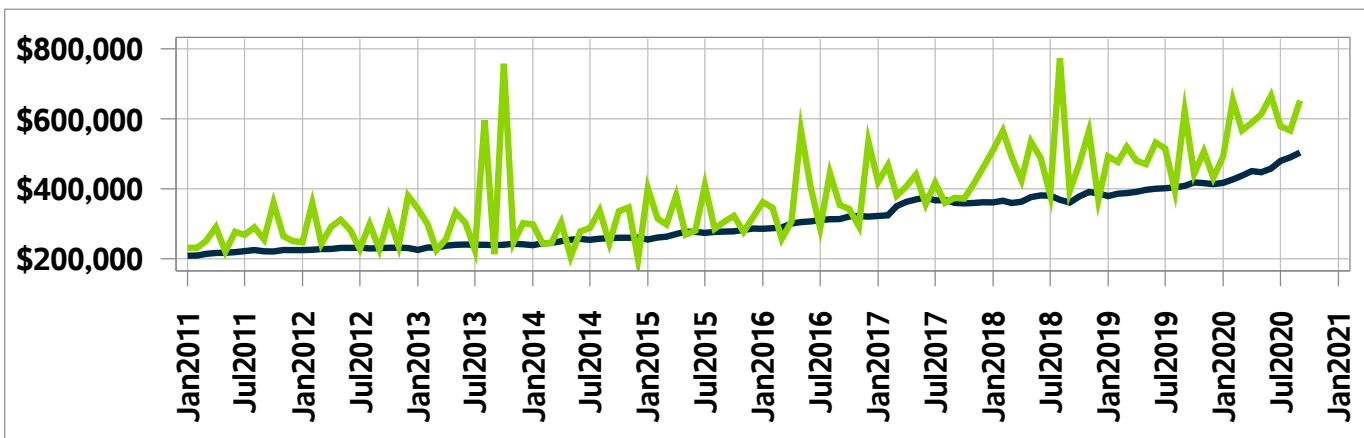
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)



### MLS® HPI Composite Benchmark Price and Average Price

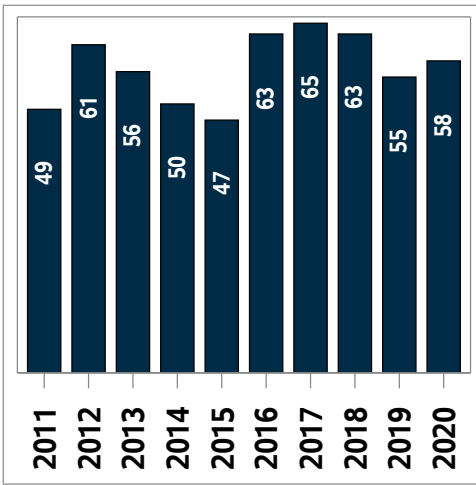




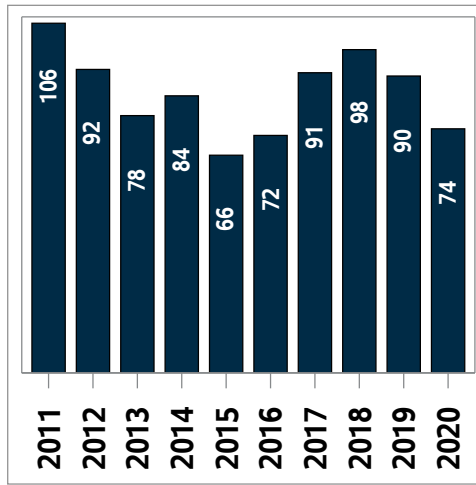
# CAYUGA (62)

## MLS® Residential Market Activity

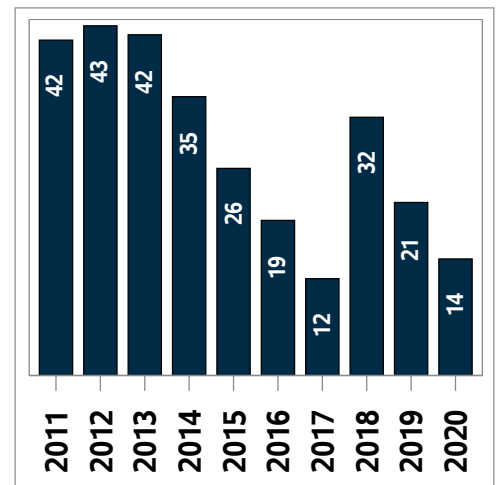
**Sales Activity**  
(September Year-to-date)



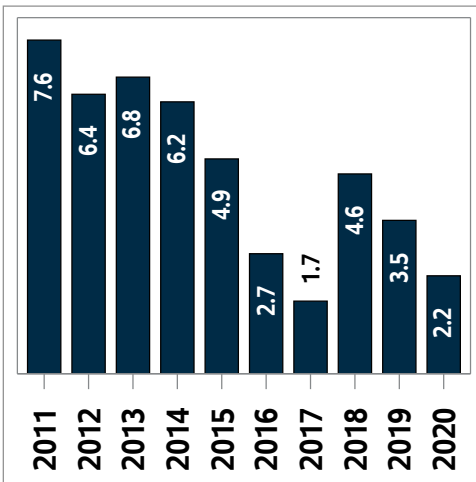
**New Listings**  
(September Year-to-date)



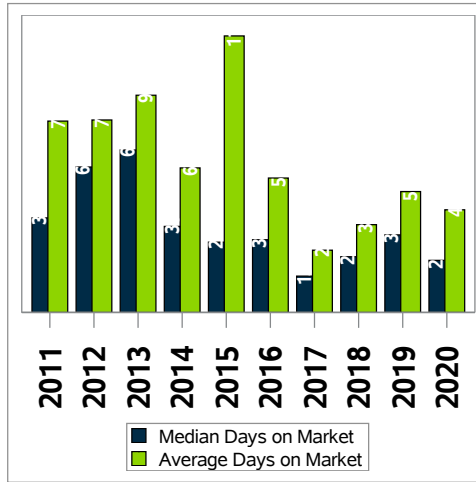
**Active Listings**<sup>1</sup>  
(September Year-to-date)



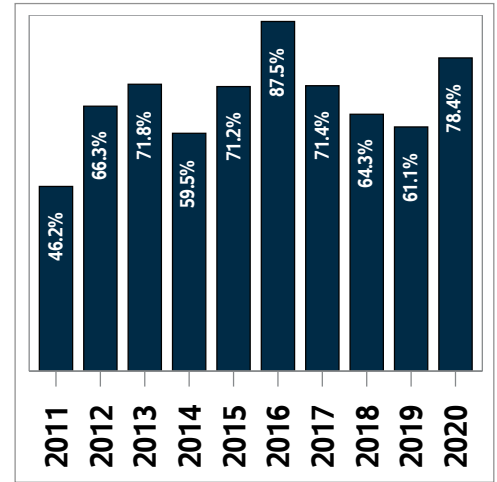
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## CAYUGA (62)

### MLS® Residential Market Activity

Actual	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	11	175.0	-15.4	83.3	175.0	266.7	
Dollar Volume	\$7,176,649	188.8	40.3	219.7	486.4	1,022.4	
New Listings	8	-11.1	-38.5	60.0	100.0	14.3	700.0
Active Listings	10	-58.3	-67.7	-50.0	-63.0	-72.2	-23.1
Sales to New Listings Ratio <sup>1</sup>	137.5	44.4	100.0	120.0	100.0	42.9	
Months of Inventory <sup>2</sup>	0.9	6.0	2.4	3.3	6.8	12.0	
Average Price	\$652,423	5.0	65.9	74.4	113.2	206.1	
Median Price	\$573,049	-10.5	37.3	50.2	84.9	120.0	
Sales to List Price Ratio	104.8	98.5	96.4	97.7	95.7	97.7	
Median Days on Market	16.0	13.5	17.0	29.5	76.0	46.0	
Average Days on Market	24.5	42.5	31.6	31.8	146.0	57.7	

Year-to-date	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	58	5.5	-7.9	-10.8	23.4	3.6	5,700.0
Dollar Volume	\$34,763,871	26.3	15.7	34.5	130.5	110.4	14,295.0
New Listings	74	-17.8	-24.5	-18.7	12.1	-5.1	428.6
Active Listings <sup>3</sup>	14	-32.6	-54.9	20.4	-43.7	-65.8	73.3
Sales to New Listings Ratio <sup>4</sup>	78.4	61.1	64.3	71.4	71.2	71.8	7.1
Months of Inventory <sup>5</sup>	2.2	3.5	4.6	1.7	4.9	6.8	75.0
Average Price	\$599,377	19.8	25.7	50.7	86.8	103.1	148.2
Median Price	\$525,450	11.8	16.8	31.0	75.2	94.6	117.6
Sales to List Price Ratio	100.3	97.4	97.9	97.8	96.7	95.0	102.8
Median Days on Market	21.5	32.0	23.0	15.0	29.0	67.0	21.0
Average Days on Market	42.3	49.9	36.2	25.7	114.0	89.6	21.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

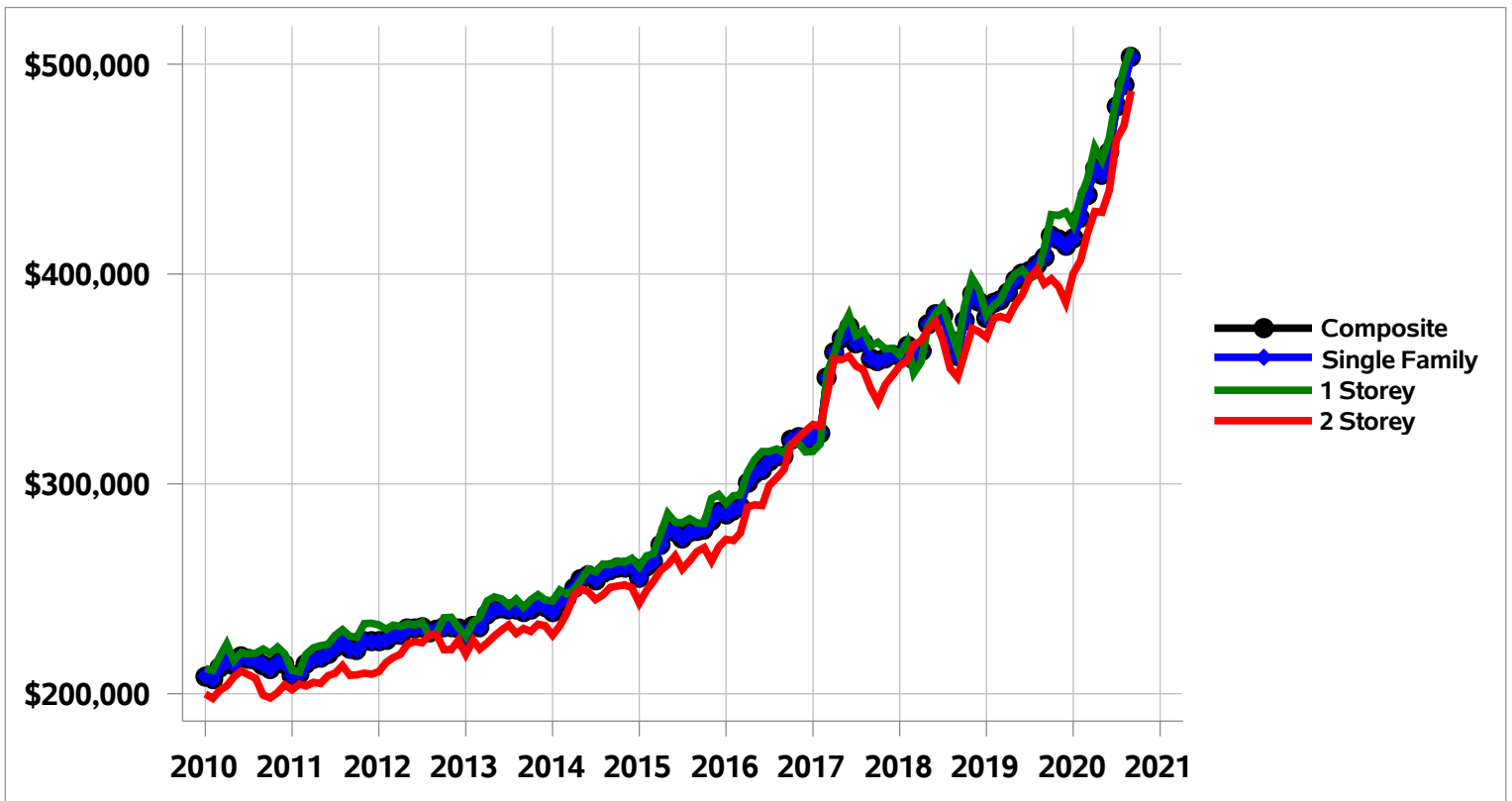
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## CAYUGA (62) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$503,400	2.7	9.9	15.0	23.3	39.9	81.3
Single Family	\$503,400	2.7	9.9	15.0	23.3	39.9	81.3
One Storey	\$507,700	2.0	9.2	14.0	23.1	38.8	80.4
Two Storey	\$487,200	3.5	10.8	16.2	23.3	41.1	82.0
Townhouse							
Apartment-Style							

### MLS® HPI Benchmark Price



## CAYUGA (62)

### MLS<sup>®</sup> HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1447
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1447
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10237
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## CAYUGA (62)

### MLS<sup>®</sup> HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1310
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10960
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

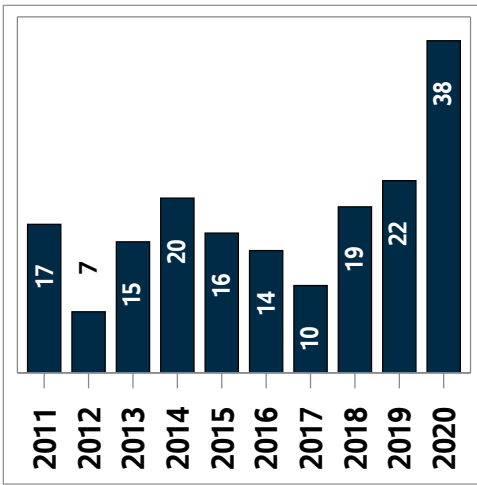
#### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1785
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10896
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

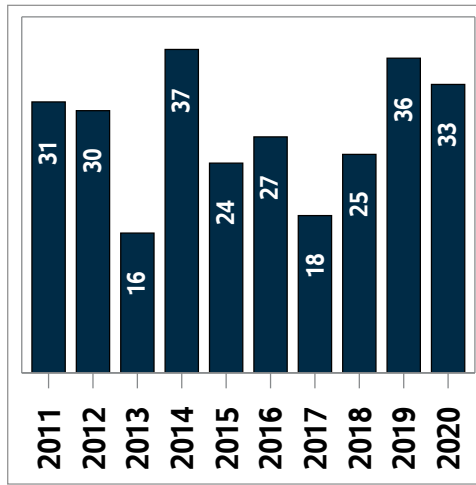
# DUNNVILLE (60)

## MLS® Residential Market Activity

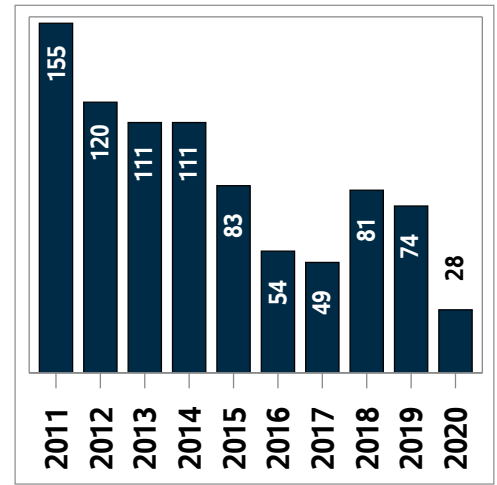
**Sales Activity**  
(September only)



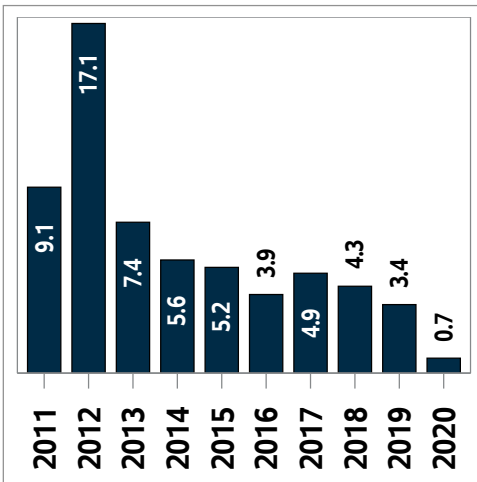
**New Listings**  
(September only)



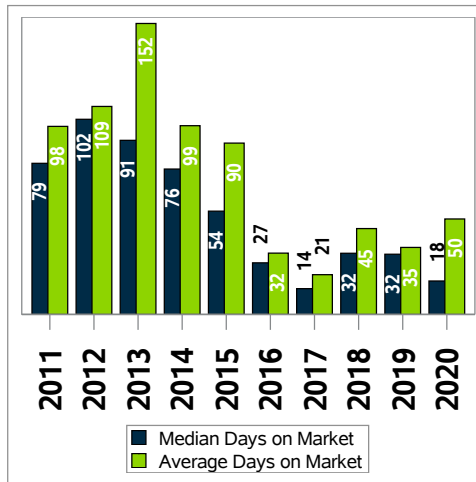
**Active Listings**  
(September only)



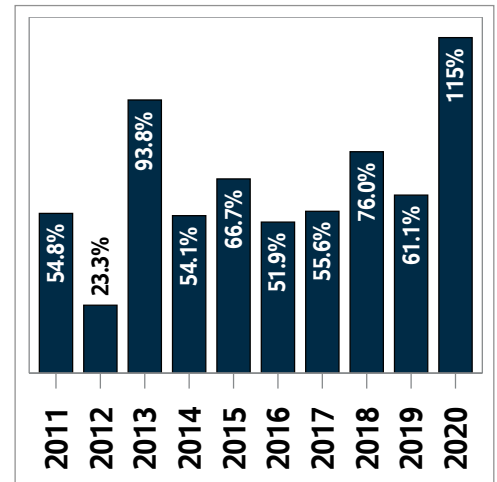
**Months of Inventory**  
(September only)



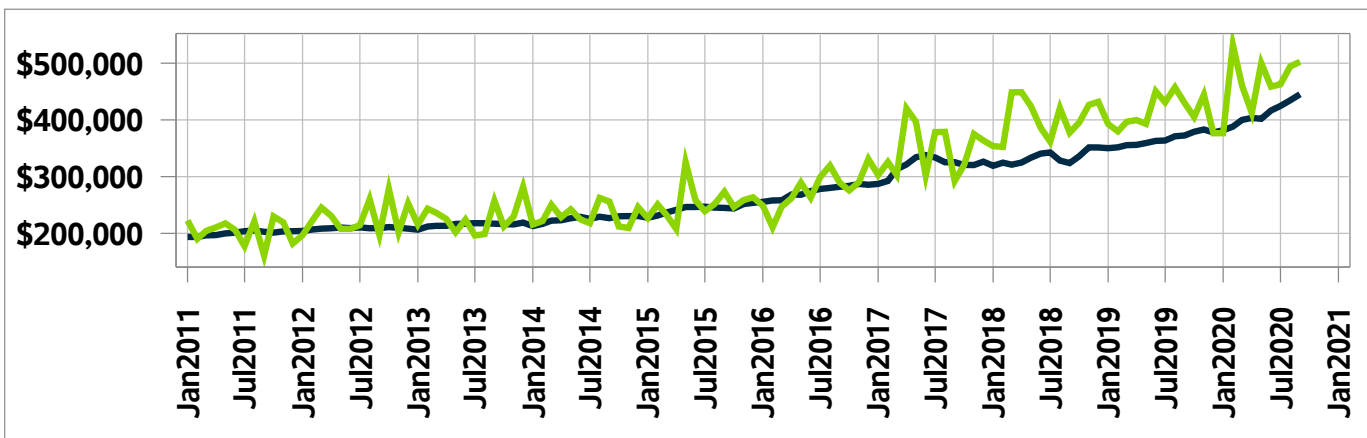
**Days on Market**  
(September only)



**Sales to New Listings Ratio**  
(September only)



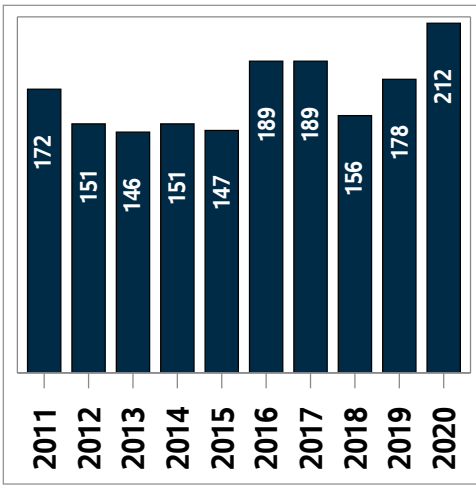
**MLS® HPI Composite Benchmark Price and Average Price**



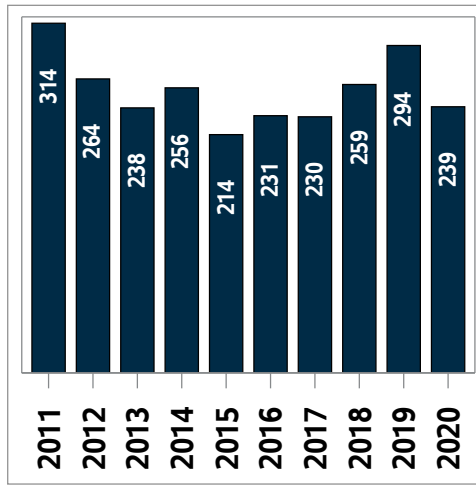
# DUNNVILLE (60)

## MLS® Residential Market Activity

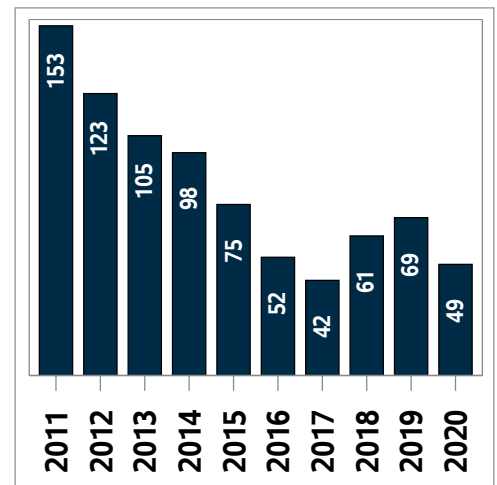
**Sales Activity**  
(September Year-to-date)



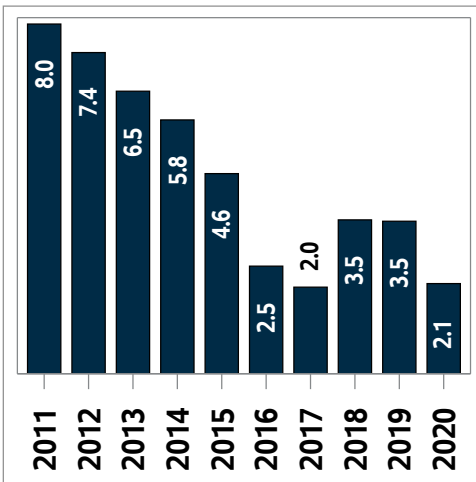
**New Listings**  
(September Year-to-date)



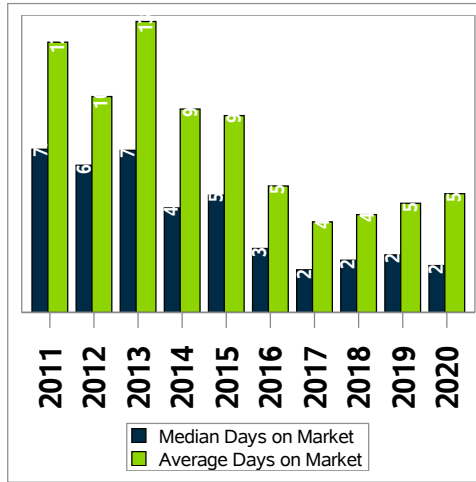
**Active Listings**<sup>1</sup>  
(September Year-to-date)



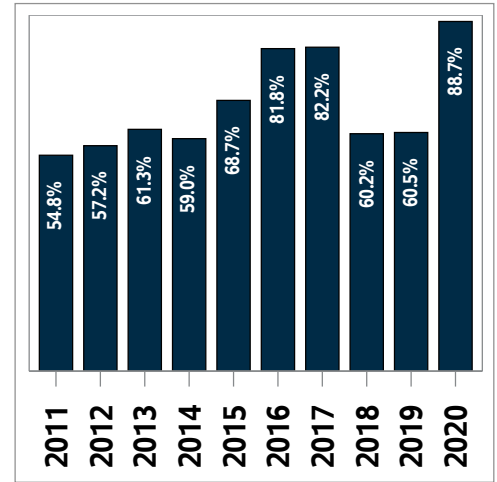
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month



## DUNNVILLE (60)

### MLS® Residential Market Activity

Actual	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	38	72.7	100.0	280.0	137.5	153.3	81.0
Dollar Volume	\$19,090,958	102.0	166.1	553.3	336.7	394.3	362.7
New Listings	33	-8.3	32.0	83.3	37.5	106.3	13.8
Active Listings	28	-62.2	-65.4	-42.9	-66.3	-74.8	-80.1
Sales to New Listings Ratio <sup>1</sup>	115.2	61.1	76.0	55.6	66.7	93.8	72.4
Months of Inventory <sup>2</sup>	0.7	3.4	4.3	4.9	5.2	7.4	6.7
Average Price	\$502,394	17.0	33.0	71.9	83.9	95.1	155.7
Median Price	\$486,607	21.1	41.0	70.0	84.4	145.8	170.3
Sales to List Price Ratio	99.2	97.8	97.4	98.3	95.3	94.7	94.9
Median Days on Market	17.5	31.5	32.0	13.5	54.0	91.0	101.0
Average Days on Market	49.9	35.0	44.9	20.8	89.6	152.1	126.9

Year-to-date	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	212	19.1	35.9	12.2	44.2	45.2	57.0
Dollar Volume	\$101,577,613	36.1	63.4	54.2	168.4	216.9	263.3
New Listings	239	-18.7	-7.7	3.9	11.7	0.4	-9.1
Active Listings <sup>3</sup>	49	-29.6	-20.4	16.8	-35.0	-53.7	-61.7
Sales to New Listings Ratio <sup>4</sup>	88.7	60.5	60.2	82.2	68.7	61.3	51.3
Months of Inventory <sup>5</sup>	2.1	3.5	3.5	2.0	4.6	6.5	8.5
Average Price	\$479,140	14.3	20.2	37.5	86.1	118.2	131.4
Median Price	\$449,500	13.9	23.2	42.7	88.9	127.3	132.9
Sales to List Price Ratio	98.1	97.0	97.2	98.7	95.6	95.3	95.3
Median Days on Market	22.0	27.0	24.5	20.0	55.0	76.0	71.0
Average Days on Market	55.7	51.2	45.9	42.5	92.3	136.4	124.1

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

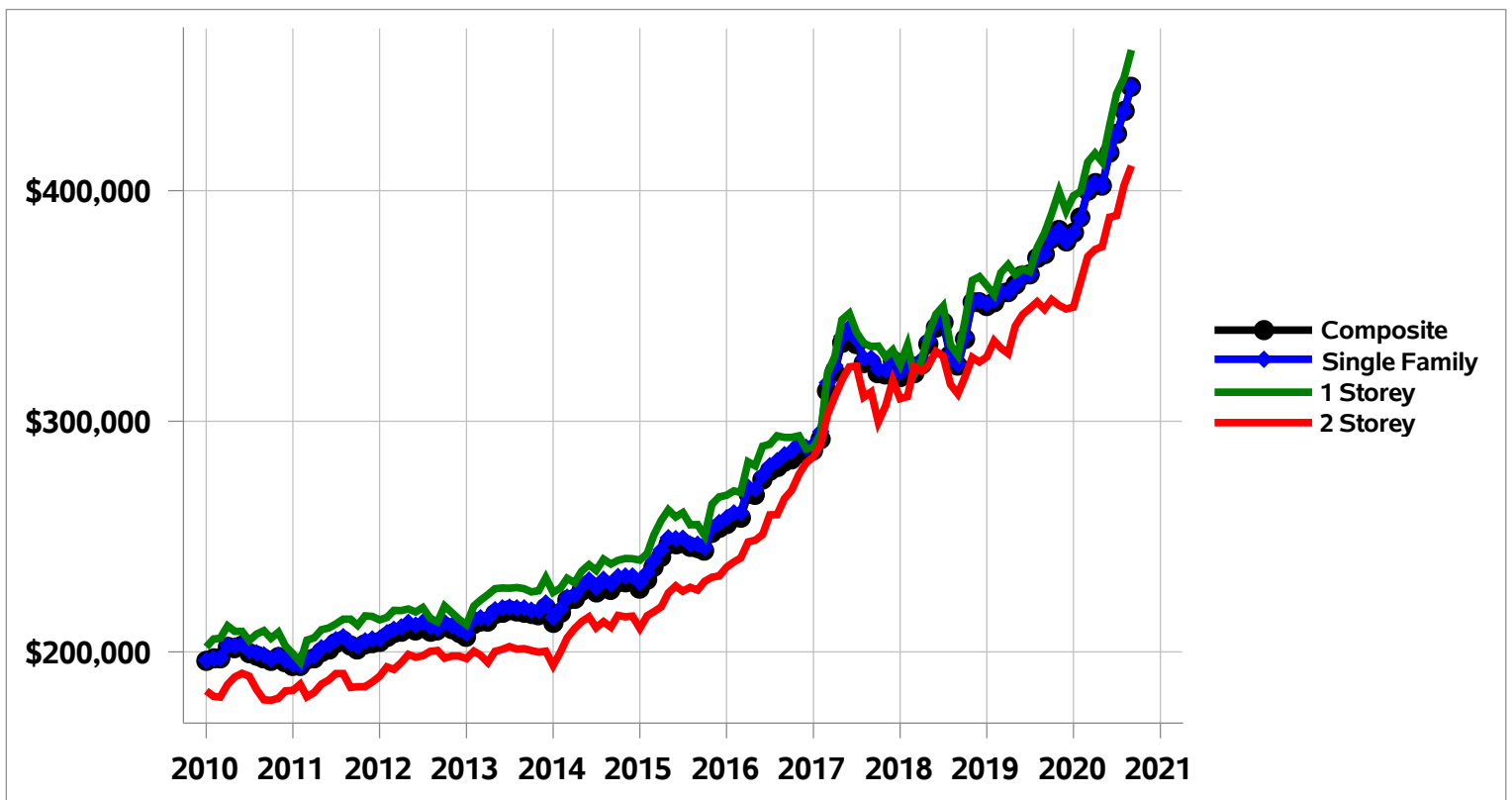
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## DUNNVILLE (60) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$445,200	2.4	6.9	11.3	19.5	36.8	81.8
Single Family	\$445,100	2.4	6.8	11.3	19.5	35.9	80.4
One Storey	\$461,000	2.7	7.7	11.8	20.8	38.7	80.6
Two Storey	\$410,800	2.1	5.7	10.6	17.8	31.4	81.1
Townhouse							
Apartment-Style							

### MLS® HPI Benchmark Price



## DUNNVILLE (60)

### MLS<sup>®</sup> HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9276
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## DUNNVILLE (60)

### MLS<sup>®</sup> HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1200
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10681
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

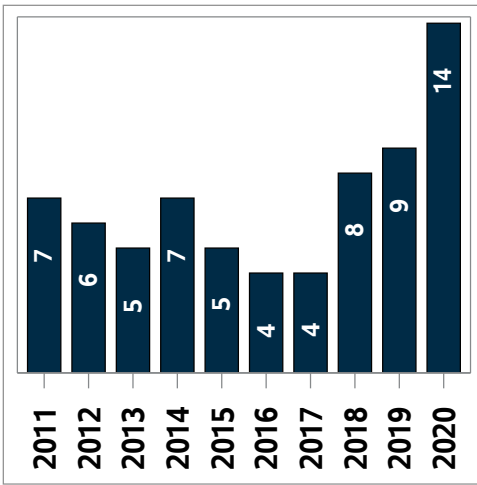
#### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1583
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8527
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

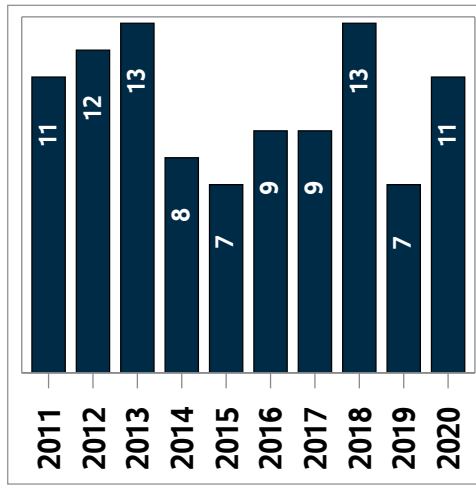
# HAGERSVILLE (70)

## MLS® Residential Market Activity

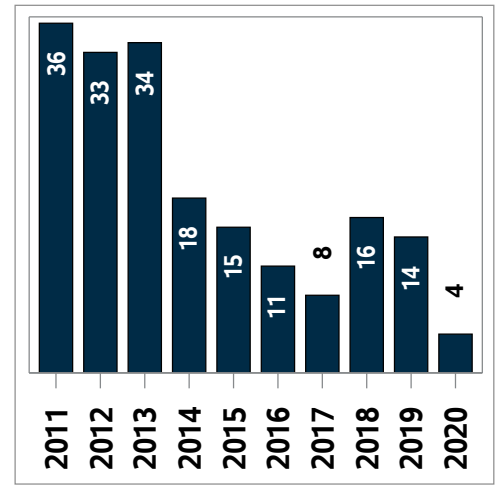
Sales Activity  
(September only)



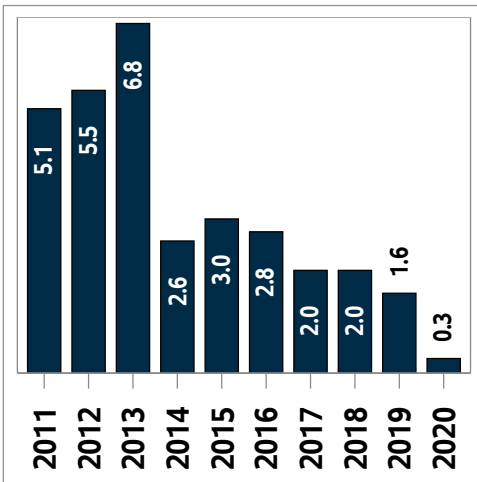
New Listings  
(September only)



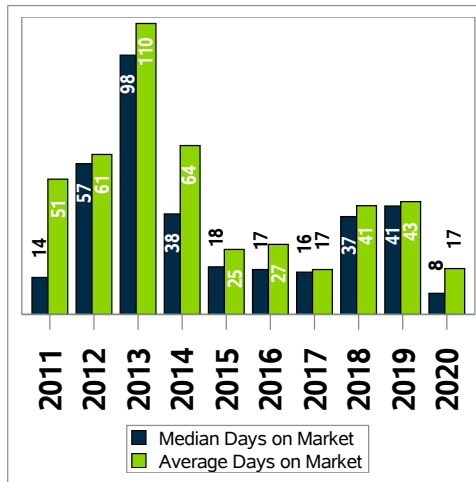
Active Listings  
(September only)



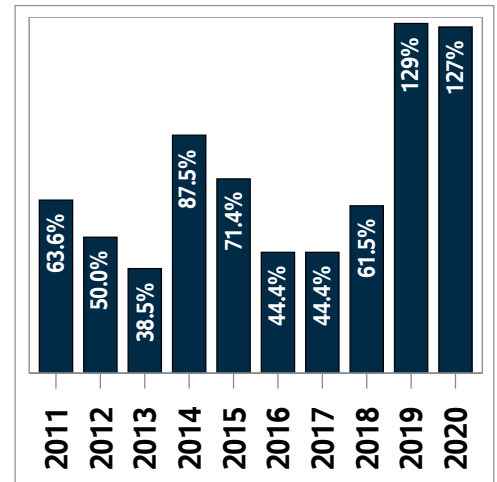
Months of Inventory  
(September only)



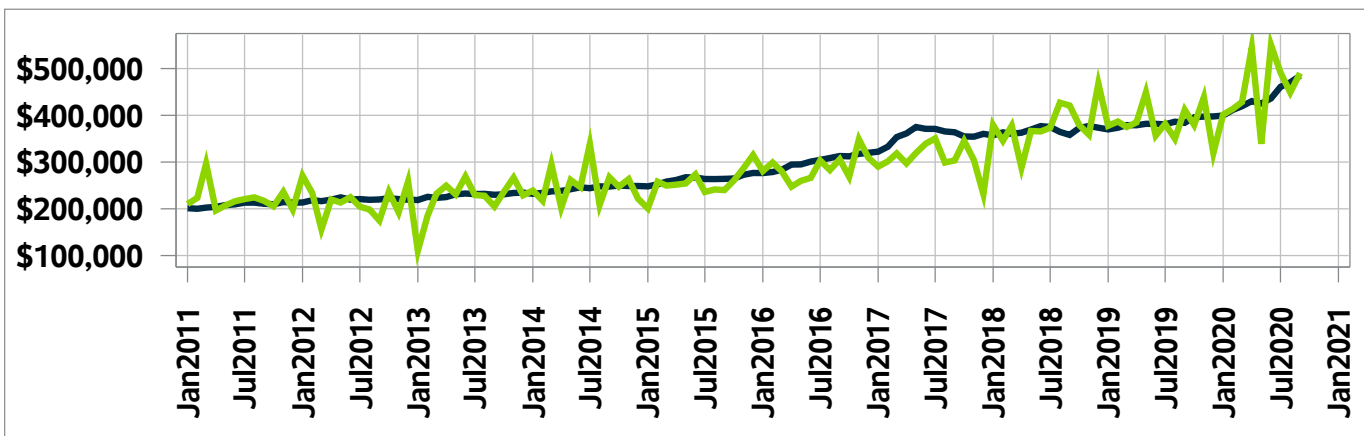
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)



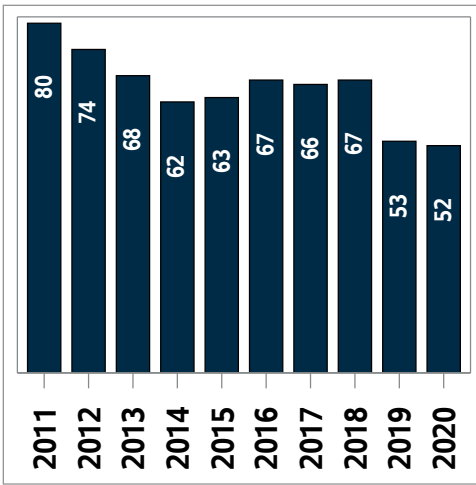
### MLS® HPI Composite Benchmark Price and Average Price



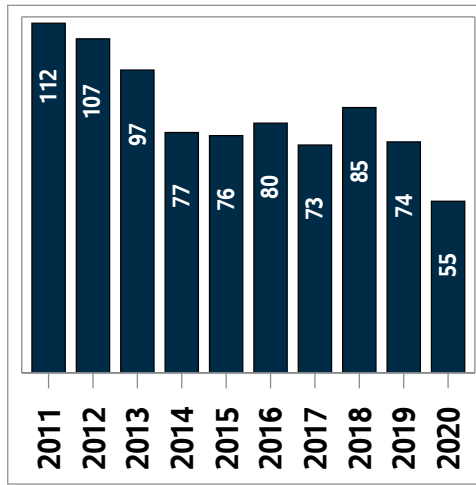
# HAGERSVILLE (70)

## MLS® Residential Market Activity

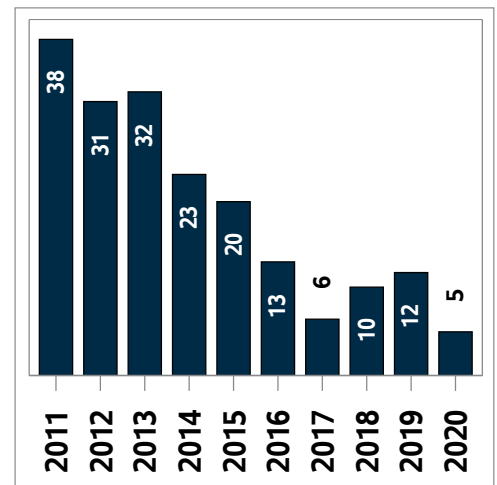
**Sales Activity**  
(September Year-to-date)



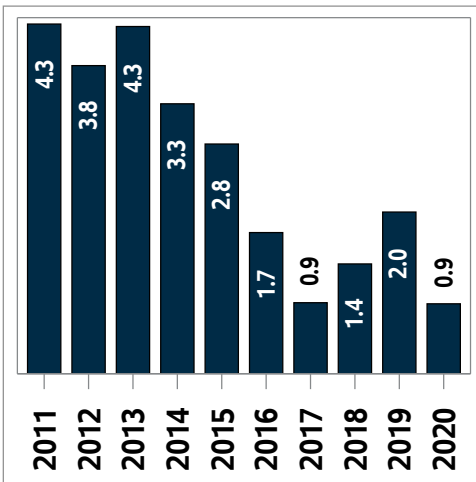
**New Listings**  
(September Year-to-date)



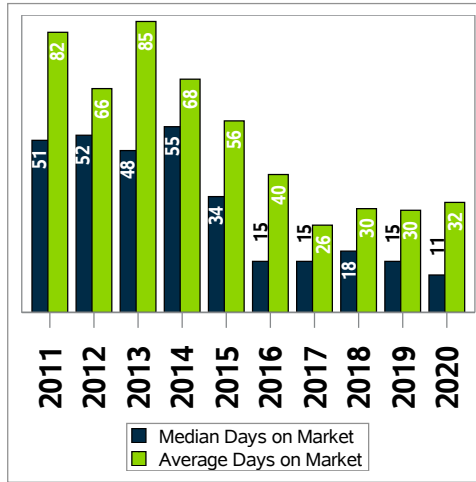
**Active Listings**<sup>1</sup>  
(September Year-to-date)



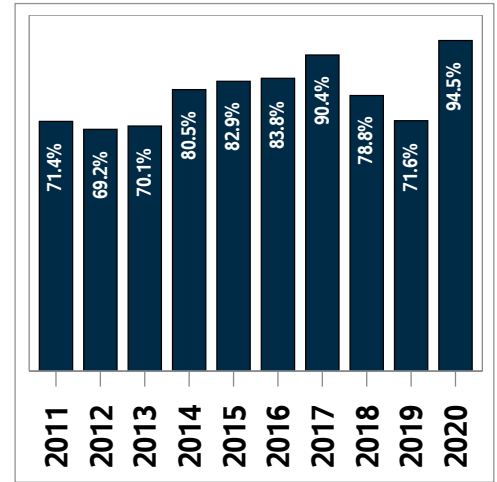
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# HAGERSVILLE (70)

## MLS® Residential Market Activity

Actual	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	14	55.6	75.0	250.0	180.0	180.0	366.7
Dollar Volume	\$6,863,340	85.3	103.8	465.3	472.0	569.6	1,432.0
New Listings	11	57.1	-15.4	22.2	57.1	-15.4	175.0
Active Listings	4	-71.4	-75.0	-50.0	-73.3	-88.2	-60.0
Sales to New Listings Ratio <sup>1</sup>	127.3	128.6	61.5	44.4	71.4	38.5	75.0
Months of Inventory <sup>2</sup>	0.3	1.6	2.0	2.0	3.0	6.8	3.3
Average Price	\$490,239	19.1	16.5	61.5	104.3	139.2	228.3
Median Price	\$503,050	14.3	38.8	83.3	107.0	137.3	220.4
Sales to List Price Ratio	104.3	97.8	98.3	99.0	97.5	95.5	98.7
Median Days on Market	8.0	41.0	37.0	16.0	18.0	98.0	96.0
Average Days on Market	17.4	42.7	41.1	17.0	24.6	110.0	71.3

Year-to-date	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	52	-1.9	-22.4	-21.2	-17.5	-23.5	246.7
Dollar Volume	\$23,831,040	16.5	-7.1	14.6	51.4	54.3	771.2
New Listings	55	-25.7	-35.3	-24.7	-27.6	-43.3	44.7
Active Listings <sup>3</sup>	5	-57.5	-50.5	-22.4	-74.9	-84.6	-62.2
Sales to New Listings Ratio <sup>4</sup>	94.5	71.6	78.8	90.4	82.9	70.1	39.5
Months of Inventory <sup>5</sup>	0.9	2.0	1.4	0.9	2.8	4.3	7.9
Average Price	\$458,289	18.7	19.7	45.5	83.4	101.8	151.3
Median Price	\$443,000	8.3	17.8	47.6	80.8	96.6	157.6
Sales to List Price Ratio	100.7	98.6	98.9	99.6	98.0	96.9	97.4
Median Days on Market	11.0	15.0	18.0	15.0	34.0	47.5	91.0
Average Days on Market	32.3	30.0	30.5	25.6	56.2	85.4	109.9

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

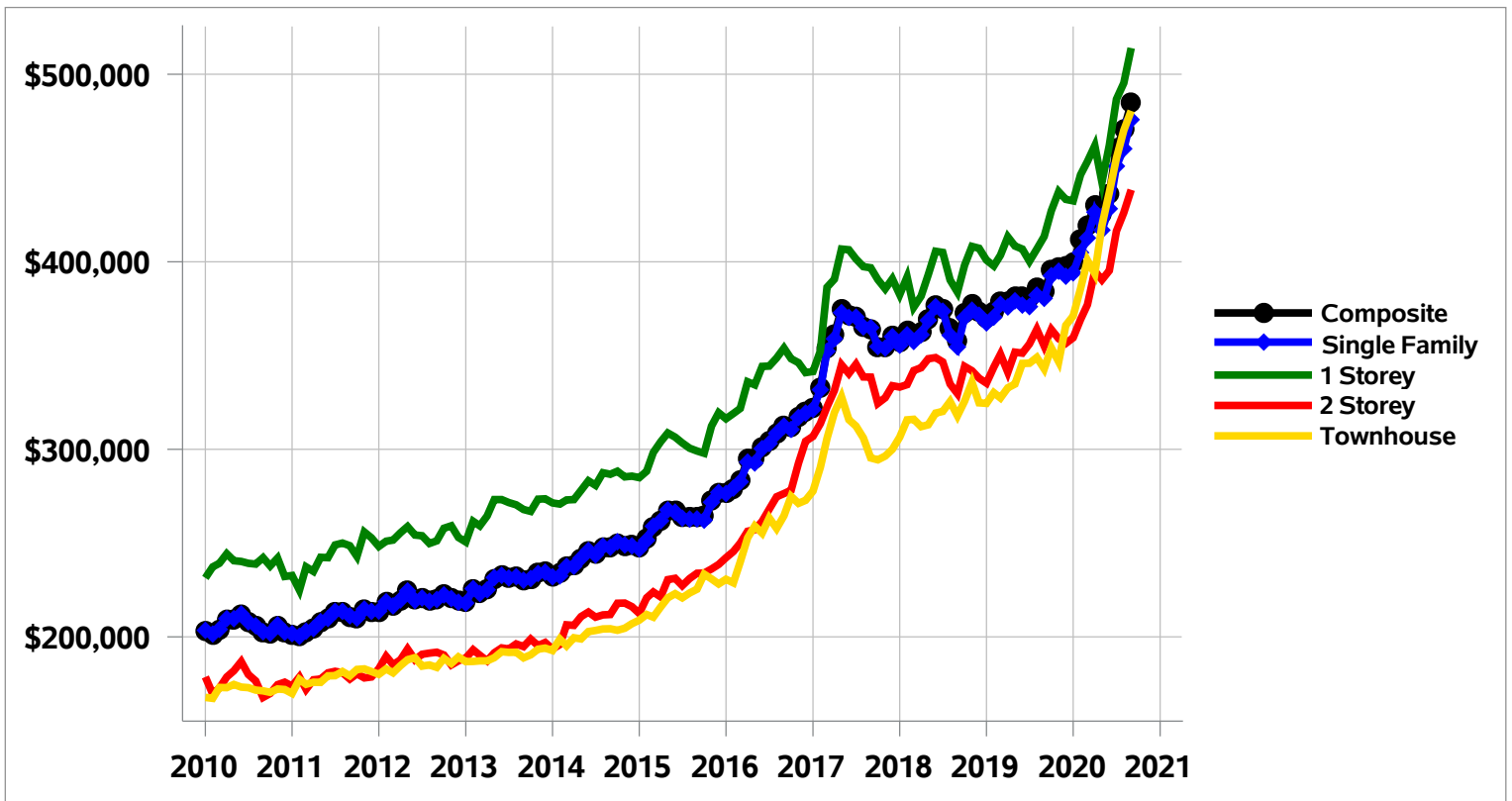


## HAGERSVILLE (70) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$484,600	3.0	11.1	15.5	26.2	33.2	83.5
Single Family	\$475,800	3.4	11.1	15.3	25.0	30.4	81.0
One Storey	\$514,000	3.8	11.2	13.3	24.3	29.5	71.8
Two Storey	\$438,400	2.9	10.9	16.3	23.5	29.5	87.4
Townhouse	\$480,500	2.2	10.0	19.9	40.1	62.7	113.2
Apartment-Style							

### MLS® HPI Benchmark Price



## HAGERSVILLE (70)

### MLS® HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1320
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1382
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7249
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## HAGERSVILLE (70)

### MLS<sup>®</sup> HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1261
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6604
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1643
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8286
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAGERSVILLE (70)

## MLS® HPI Benchmark Descriptions

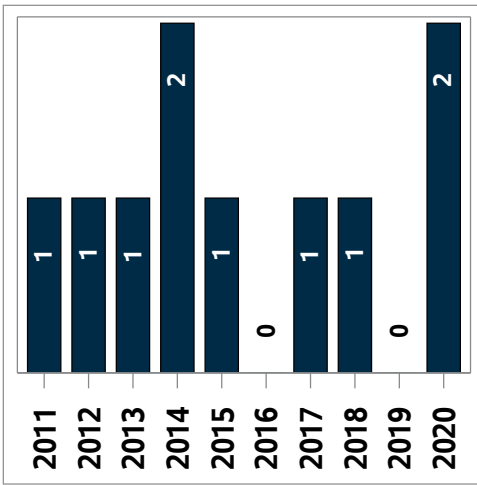
### Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

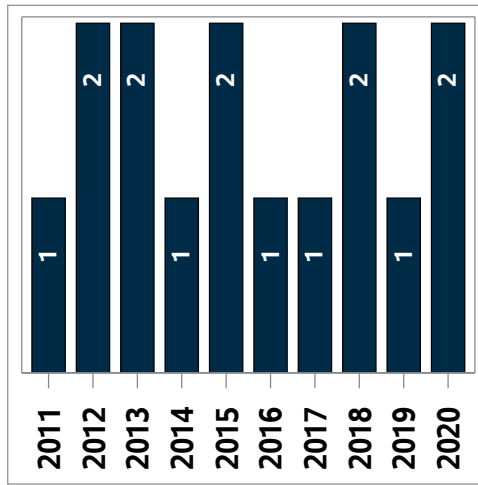
# ONEIDA (71)

## MLS® Residential Market Activity

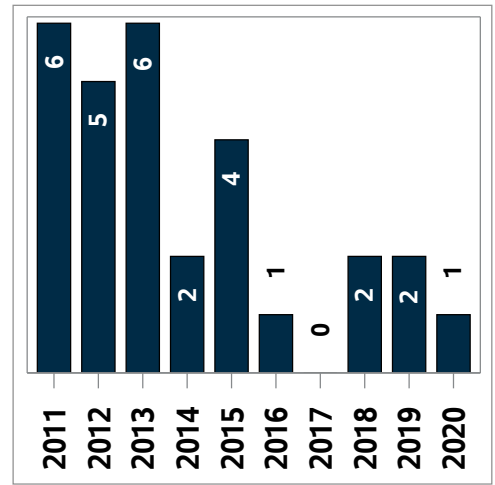
**Sales Activity**  
(September only)



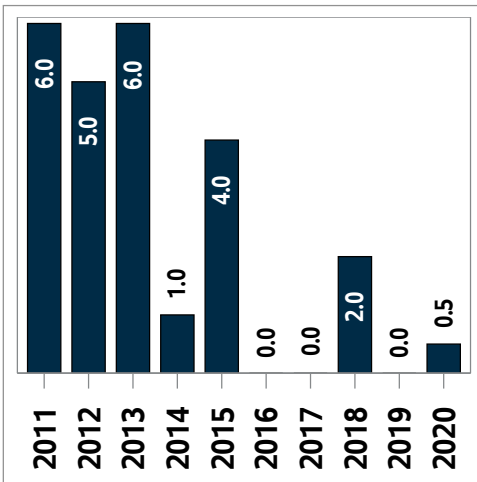
**New Listings**  
(September only)



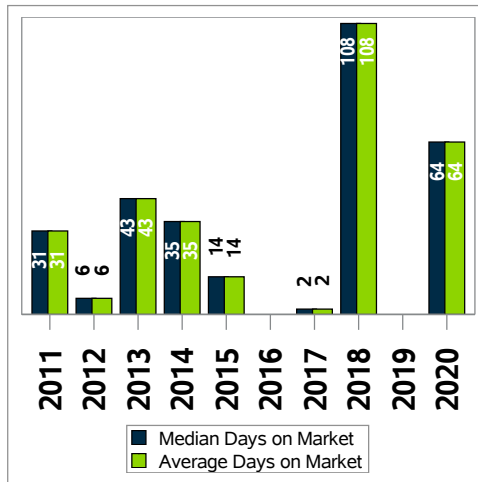
**Active Listings**  
(September only)



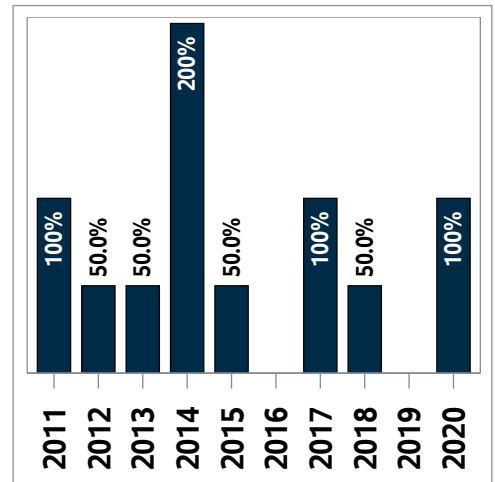
**Months of Inventory**  
(September only)



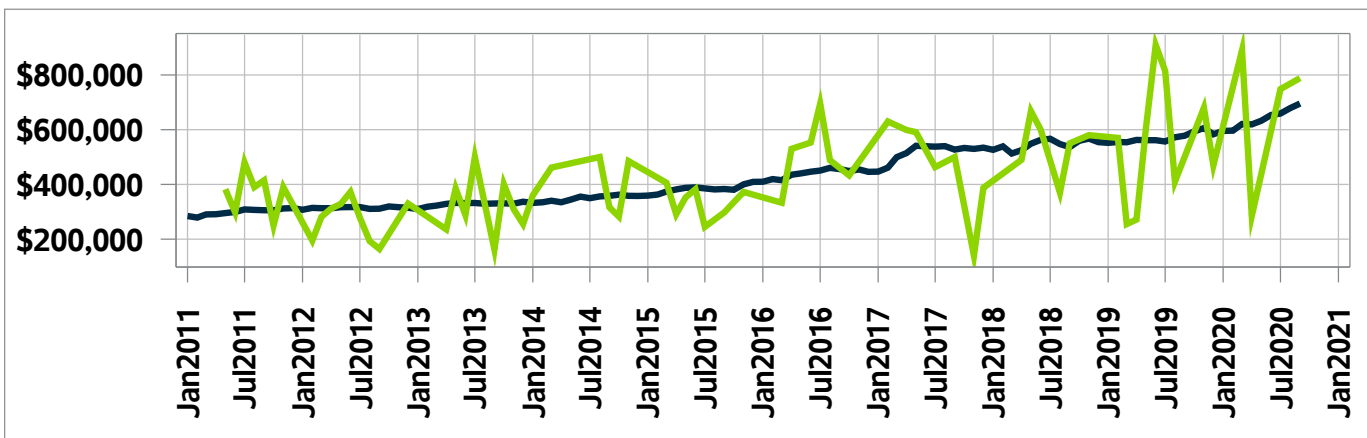
**Days on Market**  
(September only)



**Sales to New Listings Ratio**  
(September only)



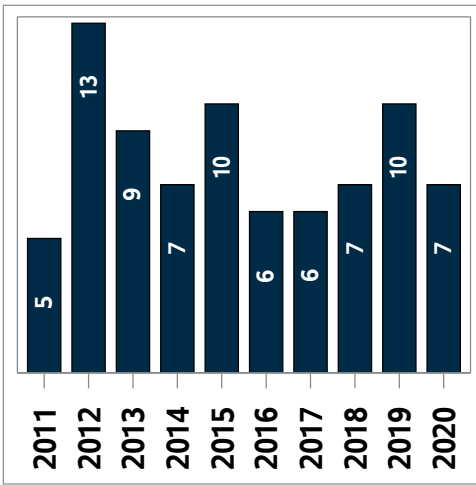
### MLS® HPI Composite Benchmark Price and Average Price



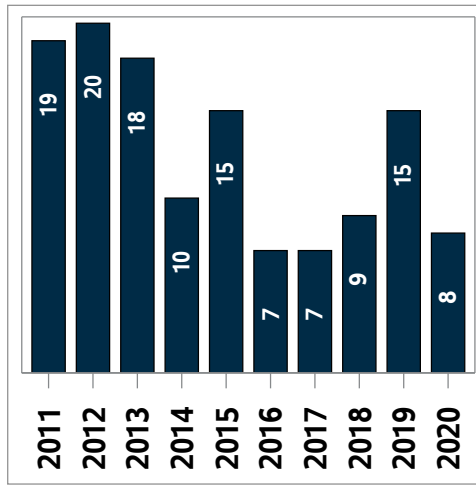
# ONEIDA (71)

## MLS® Residential Market Activity

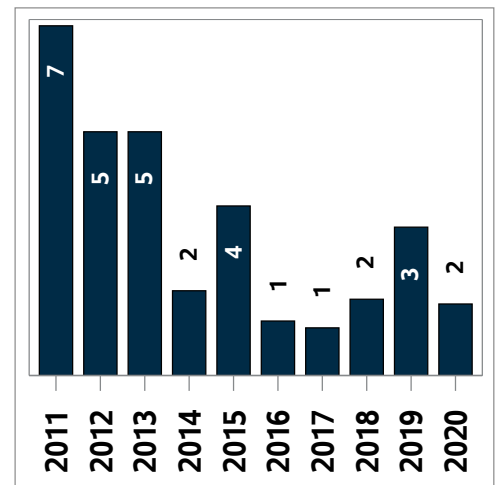
**Sales Activity**  
(September Year-to-date)



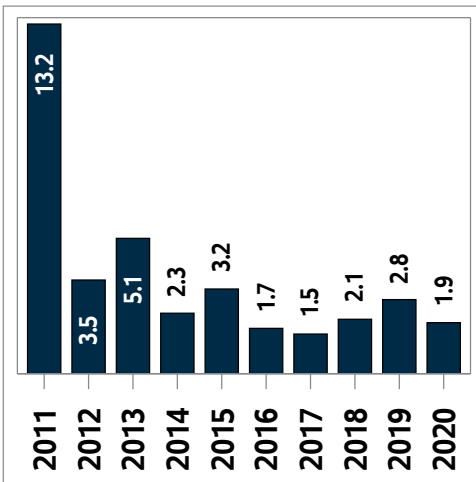
**New Listings**  
(September Year-to-date)



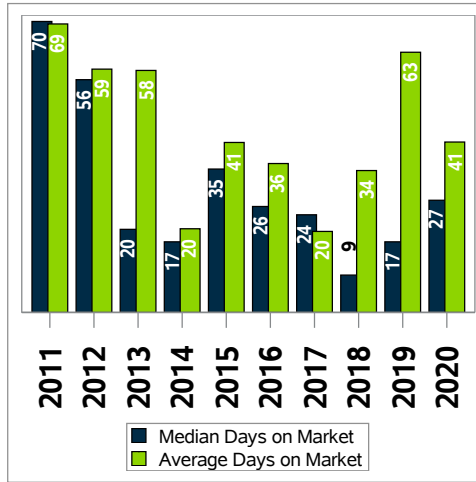
**Active Listings**<sup>1</sup>  
(September Year-to-date)



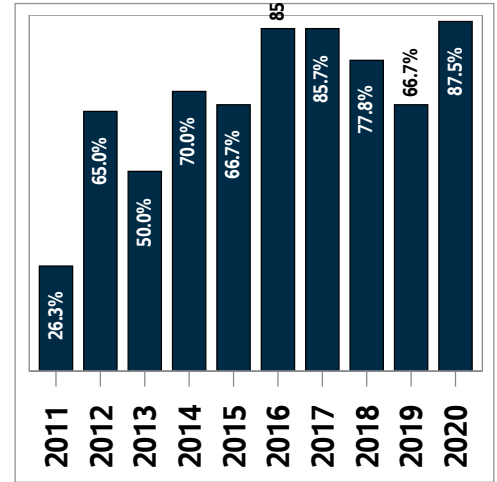
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year  
<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## ONEIDA (71) MLS® Residential Market Activity

Actual	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	2		100.0	100.0	100.0	100.0	100.0
Dollar Volume	\$1,577,000		186.7	215.4	429.2	873.5	523.3
New Listings	2	100.0	0.0	100.0	0.0	0.0	0.0
Active Listings	1	-50.0	-50.0		-75.0	-83.3	-80.0
Sales to New Listings Ratio <sup>1</sup>	100.0		50.0	100.0	50.0	50.0	50.0
Months of Inventory <sup>2</sup>	0.5		2.0		4.0	6.0	5.0
Average Price	\$788,500		43.4	57.7	164.6	386.7	211.7
Median Price	\$788,500		43.4	57.7	164.6	386.7	211.7
Sales to List Price Ratio	100.5		94.8	100.2	99.4	101.3	97.3
Median Days on Market	64.0		108.0	2.0	14.0	43.0	27.0
Average Days on Market	64.0		108.0	2.0	14.0	43.0	27.0

Year-to-date	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	7	-30.0	0.0	16.7	-30.0	-22.2	-22.2
Dollar Volume	\$4,997,000	-14.3	30.3	53.9	45.0	73.3	115.4
New Listings	8	-46.7	-11.1	14.3	-46.7	-55.6	-42.9
Active Listings <sup>3</sup>	2	-51.8	-6.3	50.0	-57.8	-70.7	-73.5
Sales to New Listings Ratio <sup>4</sup>	87.5	66.7	77.8	85.7	66.7	50.0	64.3
Months of Inventory <sup>5</sup>	1.9	2.8	2.1	1.5	3.2	5.1	5.7
Average Price	\$713,857	22.4	30.3	31.9	107.2	122.9	176.9
Median Price	\$775,000	58.2	40.9	30.2	111.5	208.8	206.3
Sales to List Price Ratio	98.8	96.7	99.6	96.3	97.3	98.0	95.2
Median Days on Market	27.0	17.0	9.0	23.5	34.5	20.0	22.0
Average Days on Market	41.0	62.6	34.1	19.5	40.9	58.2	71.8

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

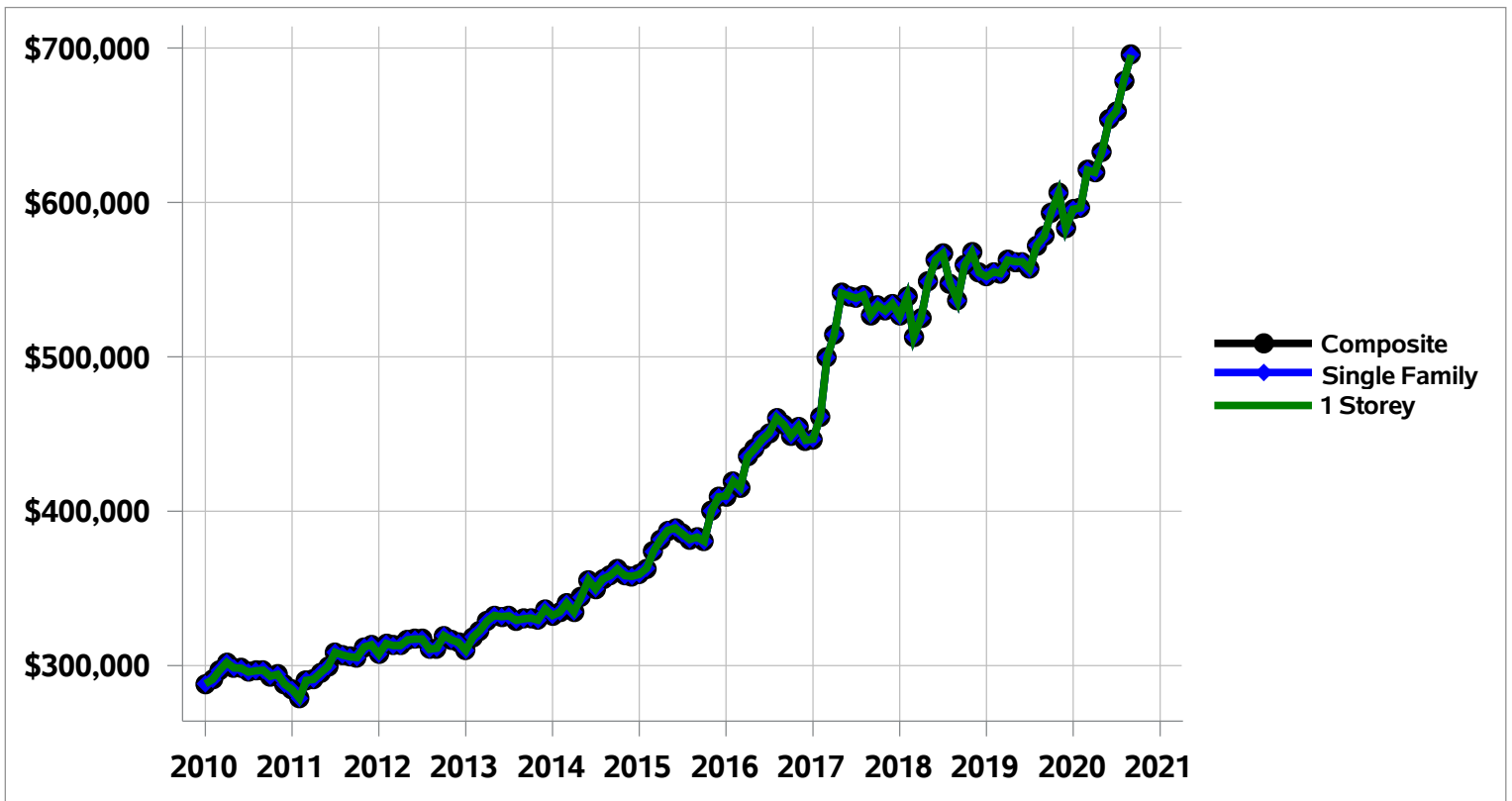
# ONEIDA (71)

## MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$695,500	2.4	6.4	12.0	20.3	31.9	81.5
Single Family	\$695,500	2.4	6.4	12.0	20.3	31.9	81.5
One Storey	\$695,500	2.4	6.4	12.0	20.3	31.9	81.5
Two Storey							
Townhouse							
Apartment-Style							

### MLS® HPI Benchmark Price





## ONEIDA (71) MLS<sup>®</sup> HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	38640
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

# ONEIDA (71)

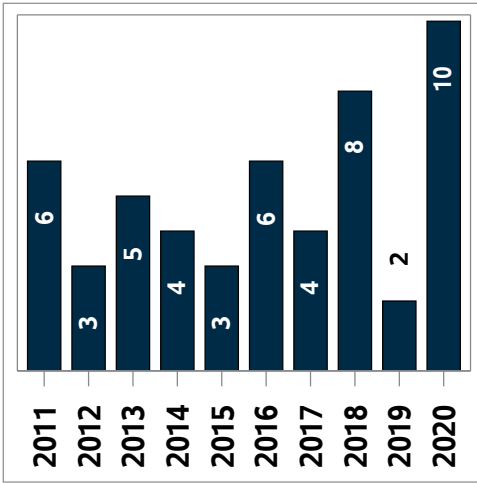
## MLS® HPI Benchmark Descriptions

### 1 Storey

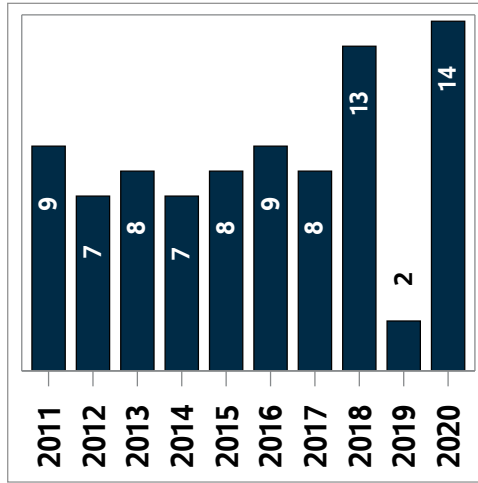
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	38640
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

# RAINHAM (65) MLS® Residential Market Activity

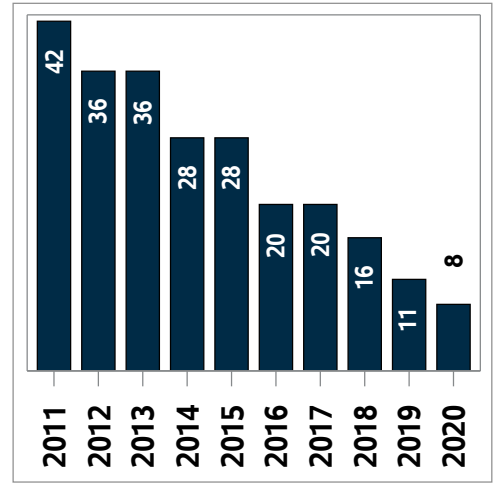
Sales Activity  
(September only)



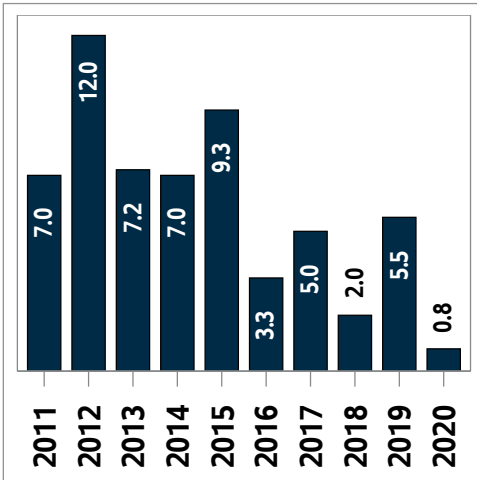
New Listings  
(September only)



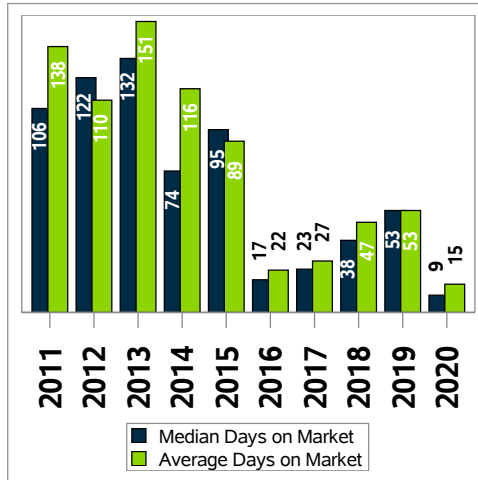
Active Listings  
(September only)



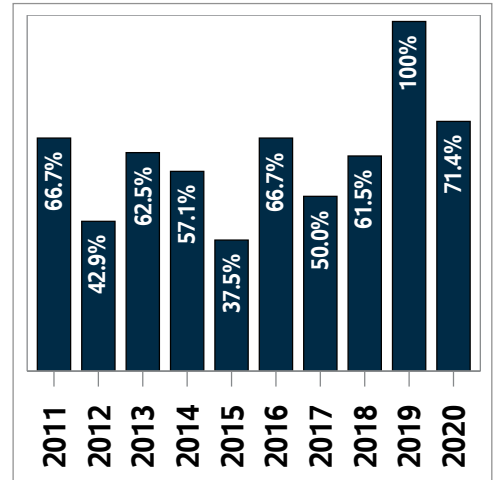
Months of Inventory  
(September only)



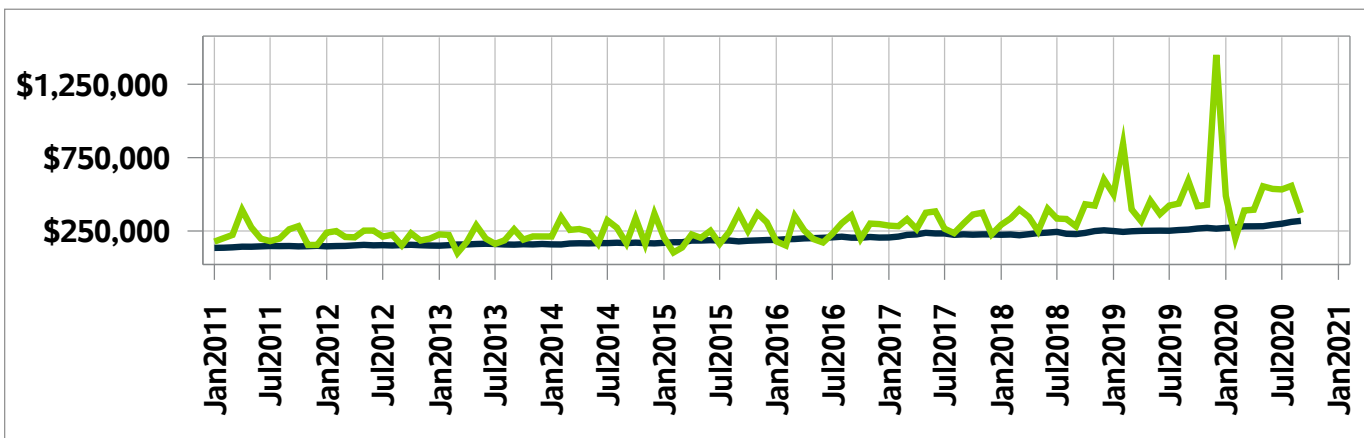
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)



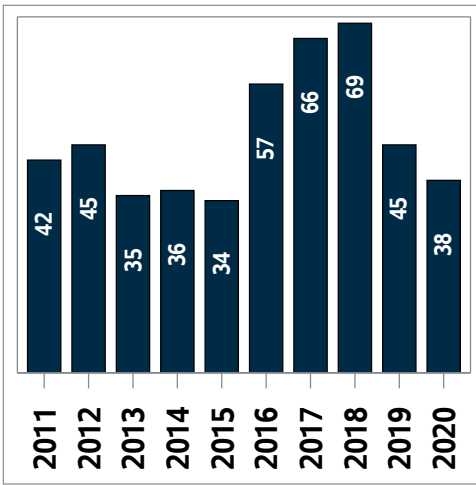
## MLS® HPI Composite Benchmark Price and Average Price



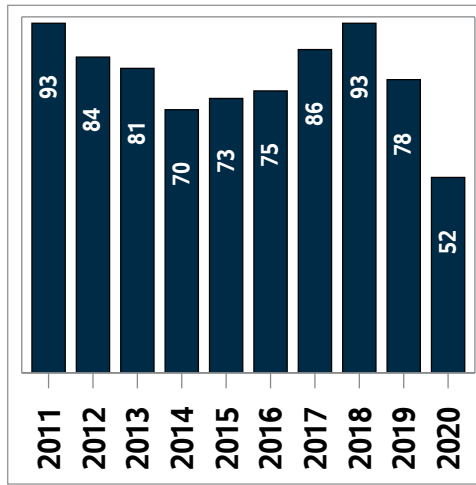
# RAINHAM (65)

## MLS® Residential Market Activity

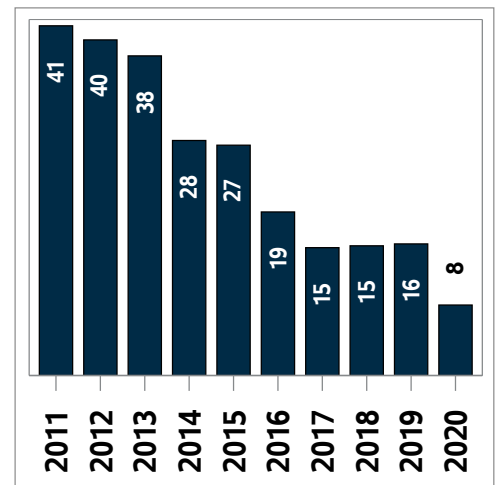
**Sales Activity**  
(September Year-to-date)



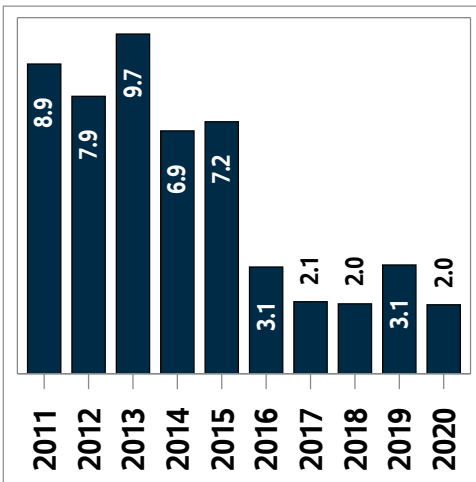
**New Listings**  
(September Year-to-date)



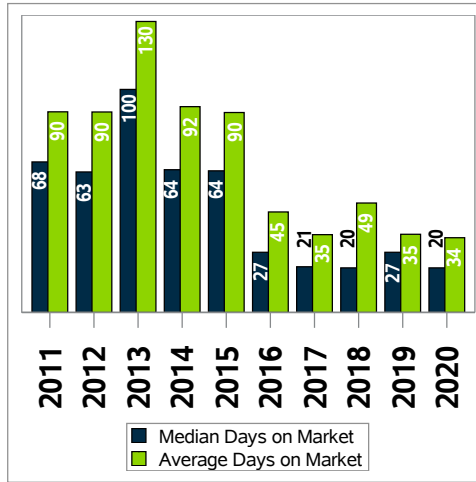
**Active Listings**<sup>1</sup>  
(September Year-to-date)



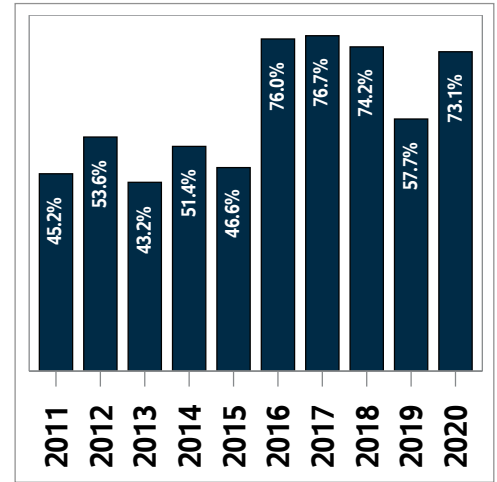
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## RAINHAM (65)

### MLS® Residential Market Activity

Actual	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	10	400.0	25.0	150.0	233.3	100.0	
Dollar Volume	\$3,720,300	213.9	65.0	208.0	233.7	184.4	
New Listings	14	600.0	7.7	75.0	75.0	75.0	100.0
Active Listings	8	-27.3	-50.0	-60.0	-71.4	-77.8	-57.9
Sales to New Listings Ratio <sup>1</sup>	71.4	100.0	61.5	50.0	37.5	62.5	
Months of Inventory <sup>2</sup>	0.8	5.5	2.0	5.0	9.3	7.2	
Average Price	\$372,030	-37.2	32.0	23.2	0.1	42.2	
Median Price	\$417,200	-29.6	131.8	30.6	8.4	55.5	
Sales to List Price Ratio	102.2	100.3	98.8	94.7	95.6	97.9	
Median Days on Market	9.0	53.0	37.5	22.5	95.0	132.0	
Average Days on Market	14.7	53.0	46.9	26.8	89.0	151.2	

Year-to-date	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	38	-15.6	-44.9	-42.4	11.8	8.6	3,700.0
Dollar Volume	\$17,778,300	-13.1	-22.2	-11.4	138.3	137.3	4,579.7
New Listings	52	-33.3	-44.1	-39.5	-28.8	-35.8	173.7
Active Listings <sup>3</sup>	8	-46.4	-45.7	-44.9	-69.4	-77.9	-2.6
Sales to New Listings Ratio <sup>4</sup>	73.1	57.7	74.2	76.7	46.6	43.2	5.3
Months of Inventory <sup>5</sup>	2.0	3.1	2.0	2.1	7.2	9.7	77.0
Average Price	\$467,850	2.9	41.3	53.9	113.2	118.5	23.2
Median Price	\$446,700	-2.9	48.0	50.2	110.2	132.7	17.6
Sales to List Price Ratio	99.4	97.6	98.1	96.6	94.1	93.2	100.0
Median Days on Market	20.0	27.0	20.0	20.5	63.5	100.0	598.0
Average Days on Market	33.5	35.1	49.1	34.9	89.6	130.5	598.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

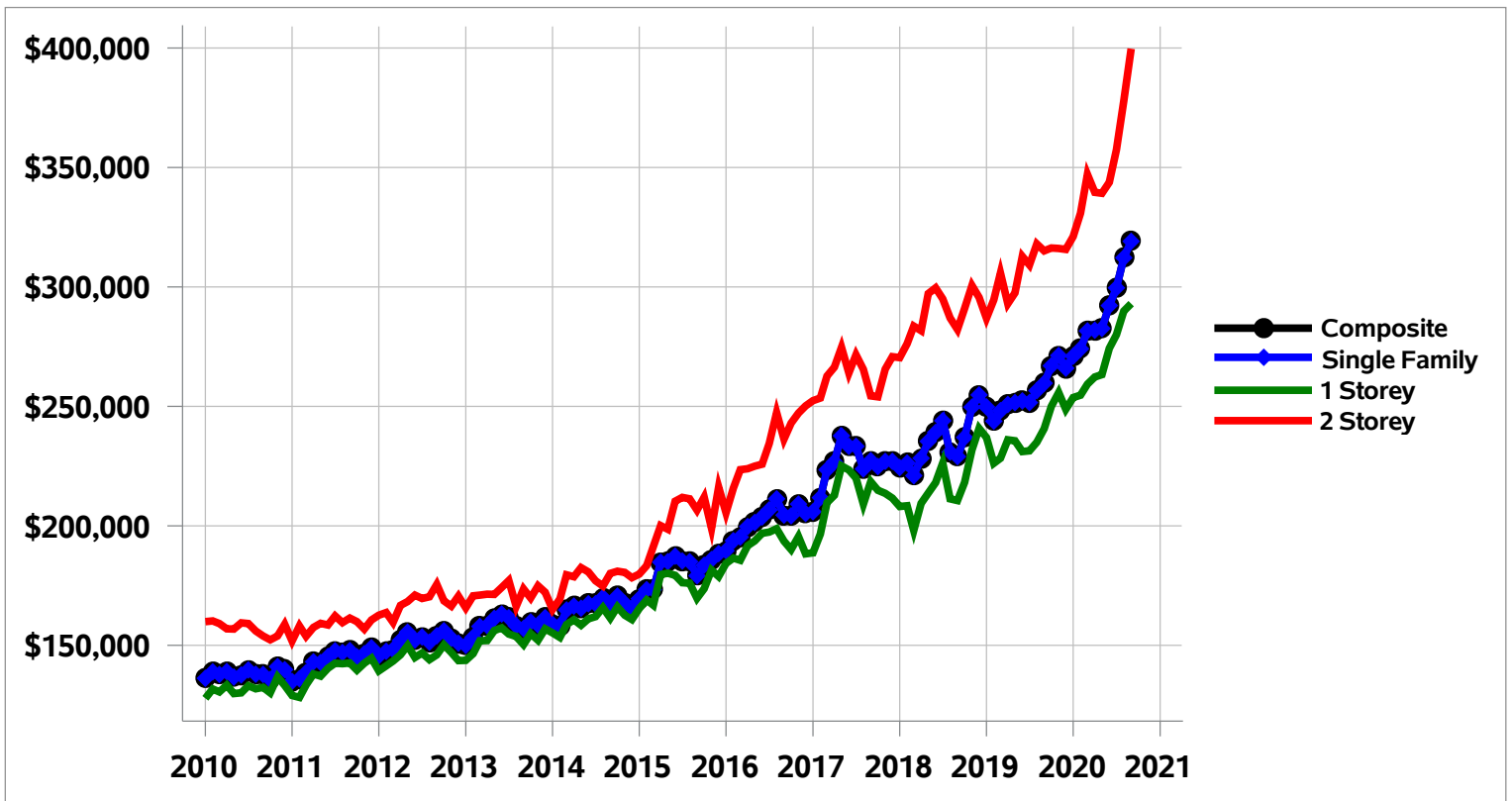
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## RAINHAM (65) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$319,100	2.2	9.2	13.3	22.9	40.4	78.2
Single Family	\$319,100	2.2	9.2	13.3	22.9	40.4	78.2
One Storey	\$293,000	1.1	6.8	13.0	21.7	34.1	72.7
Two Storey	\$399,700	5.8	16.3	15.2	26.8	57.1	93.5
Townhouse							
Apartment-Style							

### MLS® HPI Benchmark Price



## RAINHAM (65) MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Private

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8966
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

## RAINHAM (65)

### MLS<sup>®</sup> HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7709
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

#### 2 Storey

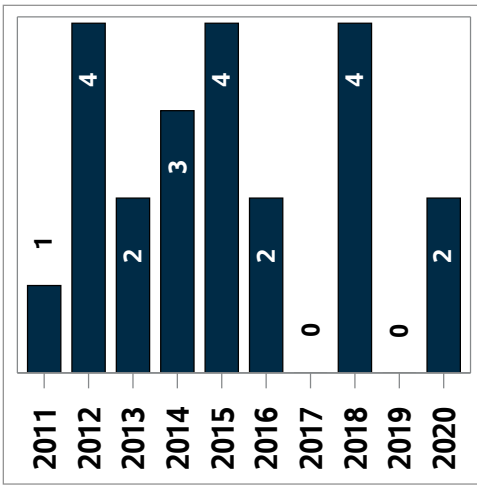
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1677
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12084
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



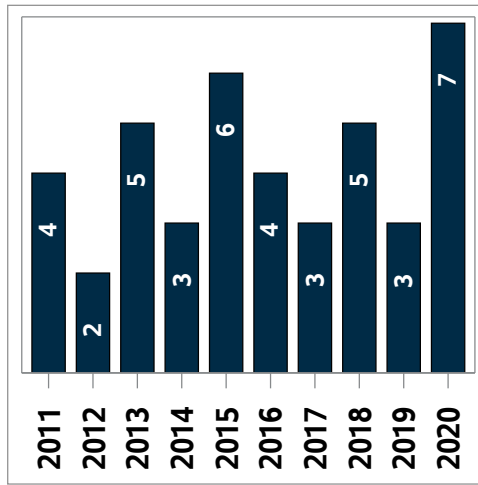
# SENECA (64)

## MLS® Residential Market Activity

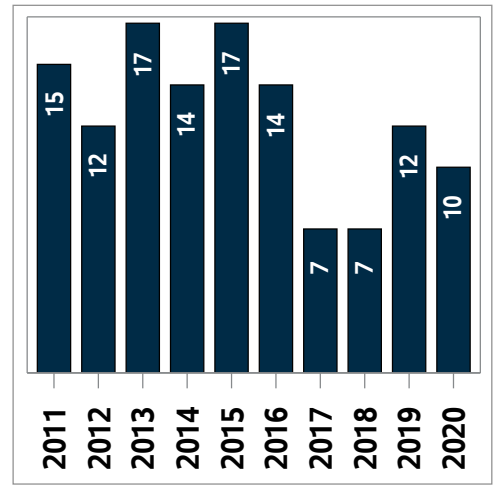
Sales Activity  
(September only)



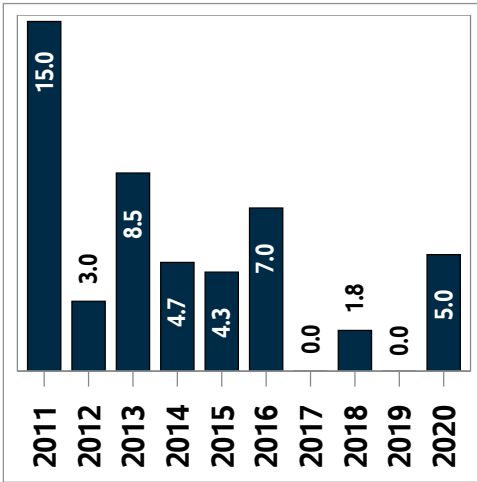
New Listings  
(September only)



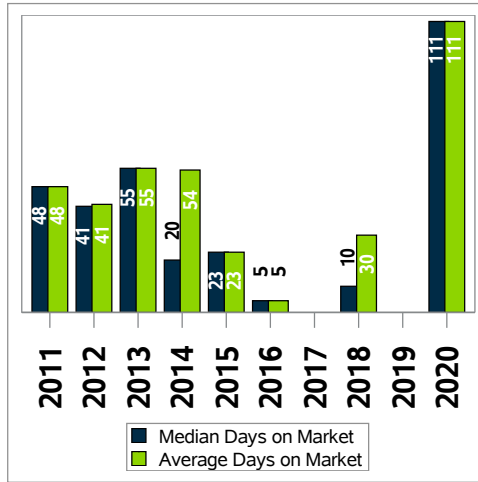
Active Listings  
(September only)



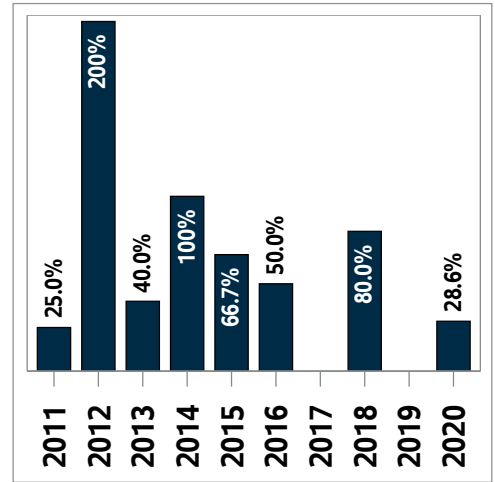
Months of Inventory  
(September only)



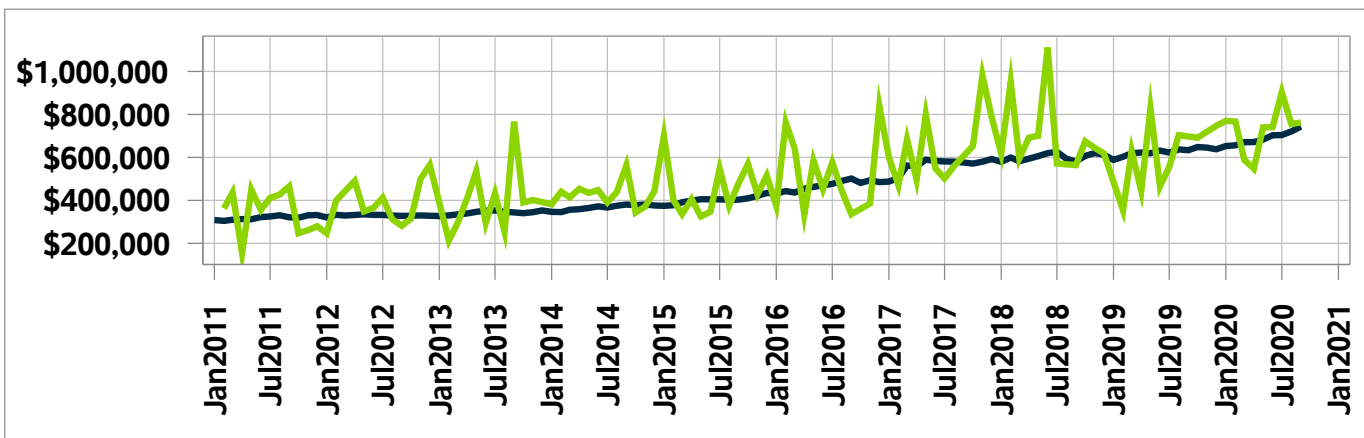
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)



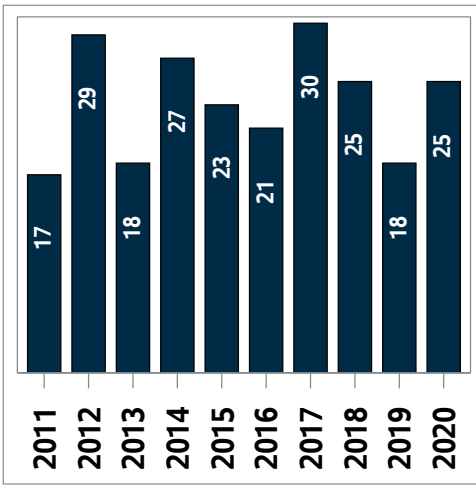
### MLS® HPI Composite Benchmark Price and Average Price



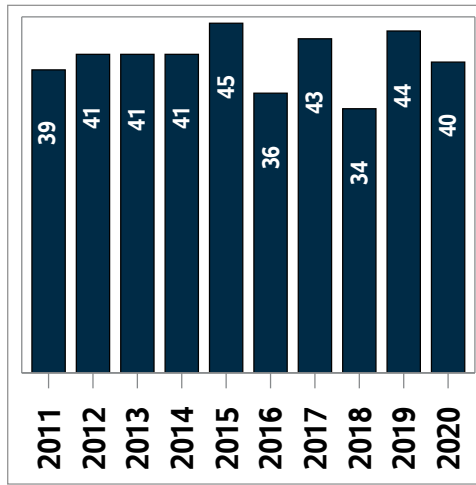
# SENECA (64)

## MLS® Residential Market Activity

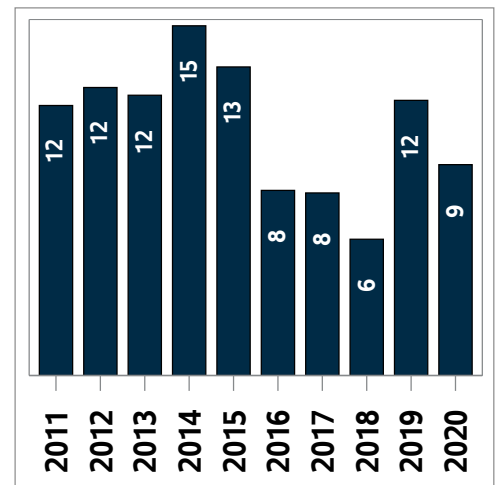
**Sales Activity**  
(September Year-to-date)



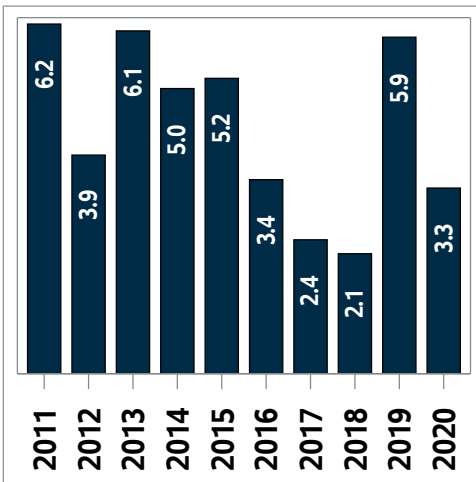
**New Listings**  
(September Year-to-date)



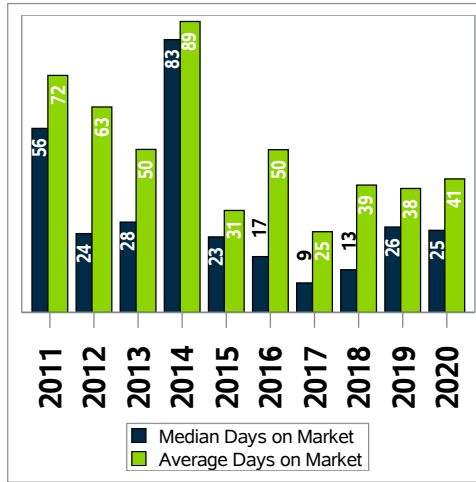
**Active Listings**<sup>1</sup>  
(September Year-to-date)



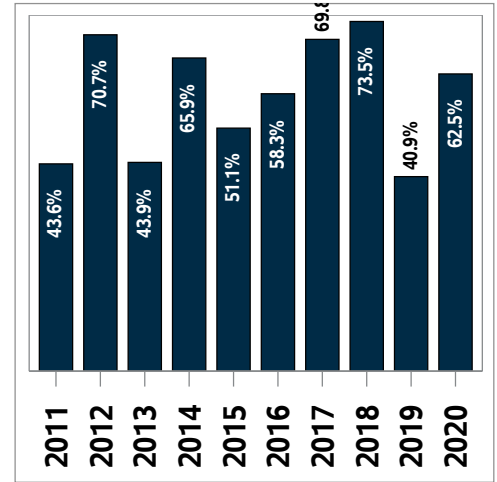
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## SENECA (64)

### MLS® Residential Market Activity

Actual	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	2		-50.0		-50.0	0.0	
Dollar Volume	\$1,525,000		-32.4		-20.7	-0.5	
New Listings	7	133.3	40.0	133.3	16.7	40.0	600.0
Active Listings	10	-16.7	42.9	42.9	-41.2	-41.2	400.0
Sales to New Listings Ratio <sup>1</sup>	28.6		80.0		66.7	40.0	
Months of Inventory <sup>2</sup>	5.0		1.8		4.3	8.5	
Average Price	\$762,500		35.1		58.6	-0.5	
Median Price	\$762,500		34.8		73.1	-0.5	
Sales to List Price Ratio	103.8		105.1		99.3	91.6	
Median Days on Market	111.0		10.0		23.0	55.0	
Average Days on Market	111.0		29.5		23.0	55.0	

Year-to-date	September 2020	Compared to <sup>6</sup>					
		September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	25	38.9	0.0	-16.7	8.7	38.9	2,400.0
Dollar Volume	\$18,821,699	73.7	12.3	6.5	98.2	144.7	3,982.8
New Listings	40	-9.1	17.6	-7.0	-11.1	-2.4	1,233.3
Active Listings <sup>3</sup>	9	-23.4	54.7	15.5	-31.7	-24.8	628.9
Sales to New Listings Ratio <sup>4</sup>	62.5	40.9	73.5	69.8	51.1	43.9	33.3
Months of Inventory <sup>5</sup>	3.3	5.9	2.1	2.4	5.2	6.1	11.3
Average Price	\$752,868	25.1	12.3	27.8	82.3	76.2	63.3
Median Price	\$729,000	27.3	15.7	33.8	94.4	109.8	58.1
Sales to List Price Ratio	98.5	96.0	99.0	99.3	98.0	96.5	96.2
Median Days on Market	25.0	26.0	13.0	9.0	23.0	27.5	50.0
Average Days on Market	40.6	37.7	38.8	24.6	31.0	49.6	50.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

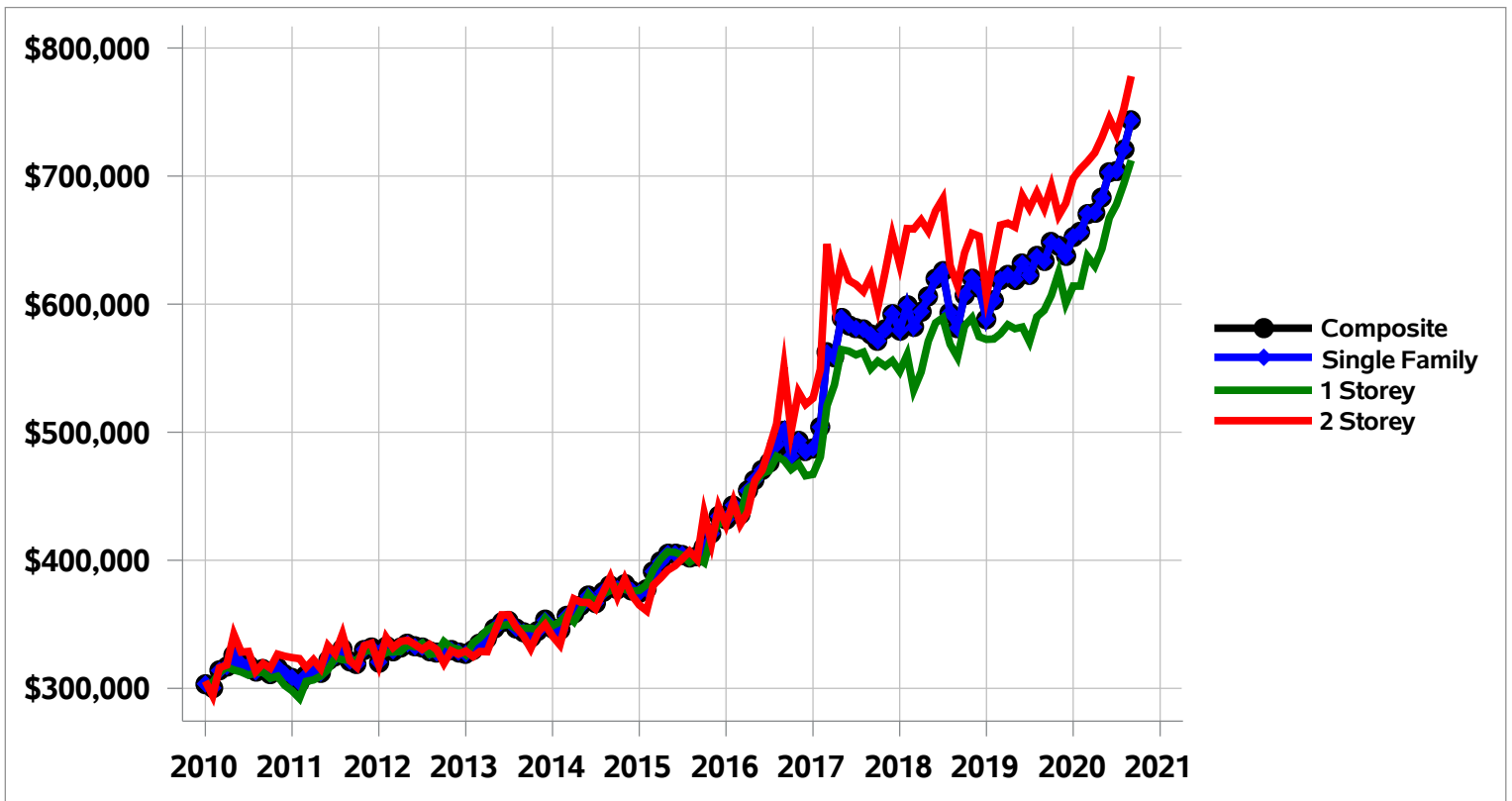
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## SENECA (64) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$743,400	3.1	5.8	10.8	17.4	29.0	84.2
Single Family	\$743,400	3.1	5.8	10.8	17.4	29.0	84.2
One Storey	\$712,300	2.6	6.7	11.8	19.7	29.6	77.1
Two Storey	\$778,000	3.4	4.4	9.4	15.3	25.1	94.2
Townhouse							
Apartment-Style							

### MLS® HPI Benchmark Price



## SENECA (64)

### MLS<sup>®</sup> HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1796
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1796
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	25000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

## SENECA (64)

### MLS<sup>®</sup> HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1485
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22744
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

#### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2136
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	34100
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private