

NIAGARA NORTH

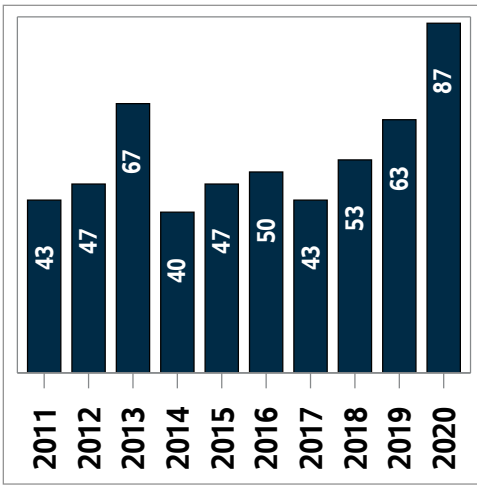
MLS® Residential Market Activity

October 2020

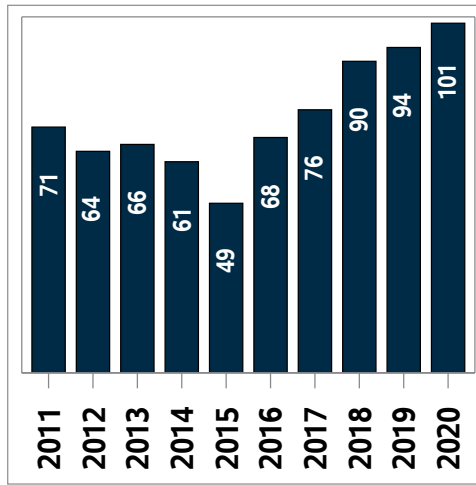


NIAGARA NORTH MLS® Residential Market Activity

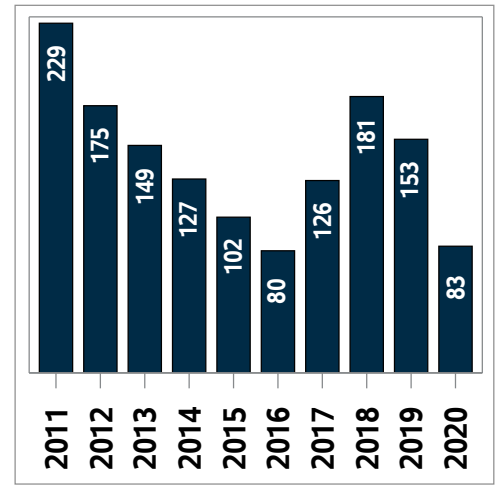
Sales Activity
(October only)



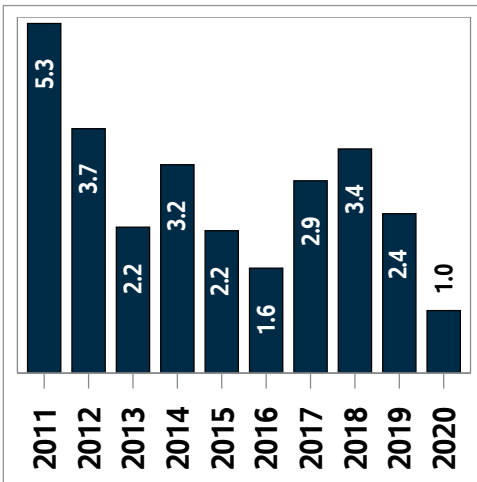
New Listings
(October only)



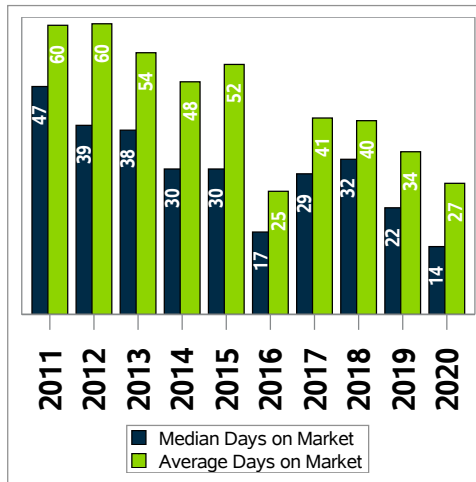
Active Listings
(October only)



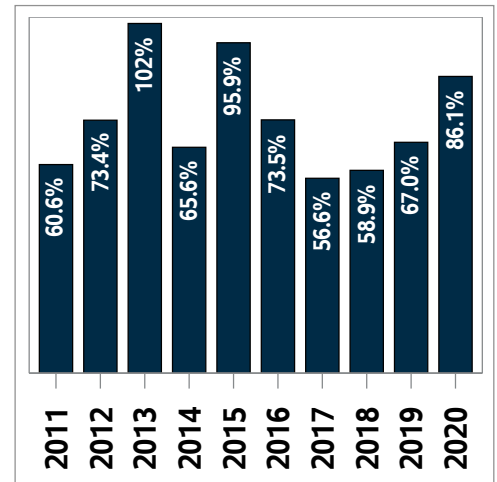
Months of Inventory
(October only)



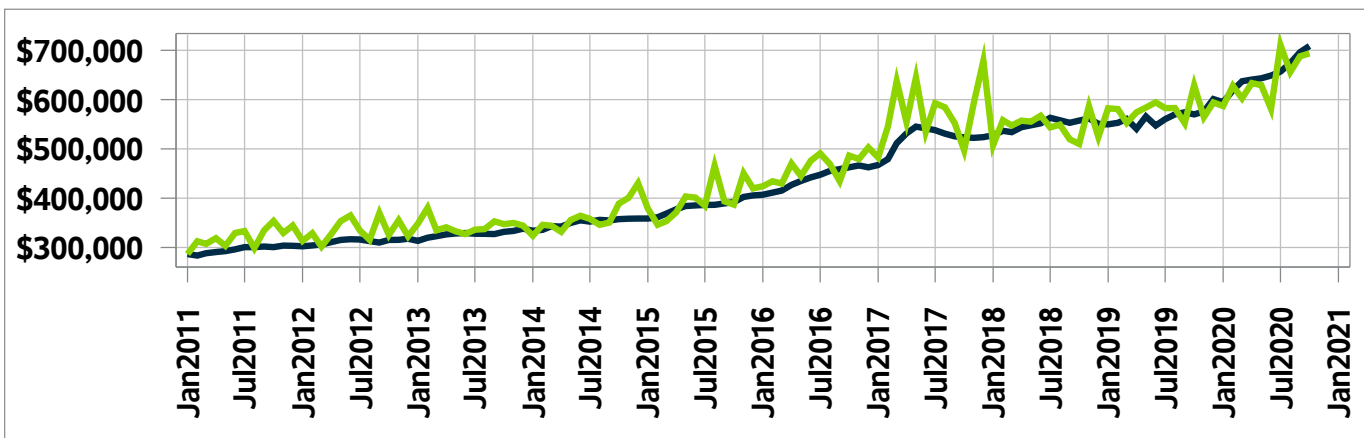
Days on Market
(October only)



Sales to New Listings Ratio
(October only)

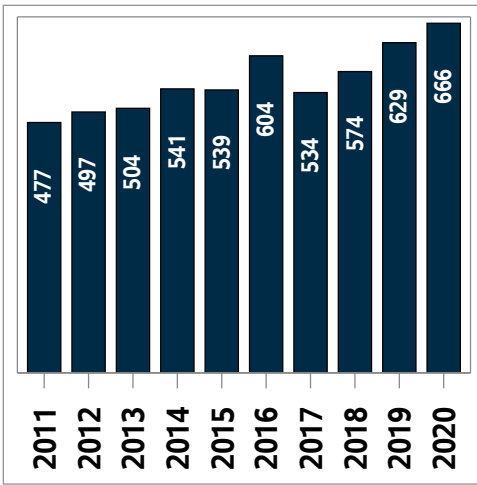


MLS® HPI Composite Benchmark Price and Average Price

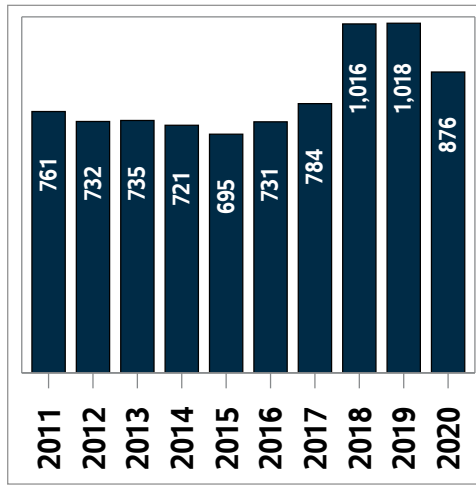


NIAGARA NORTH MLS® Residential Market Activity

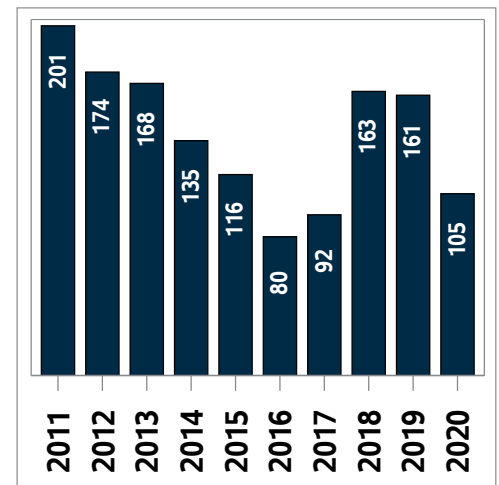
Sales Activity
(October Year-to-date)



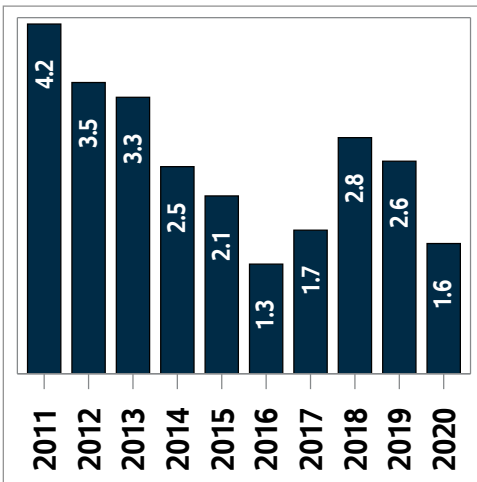
New Listings
(October Year-to-date)



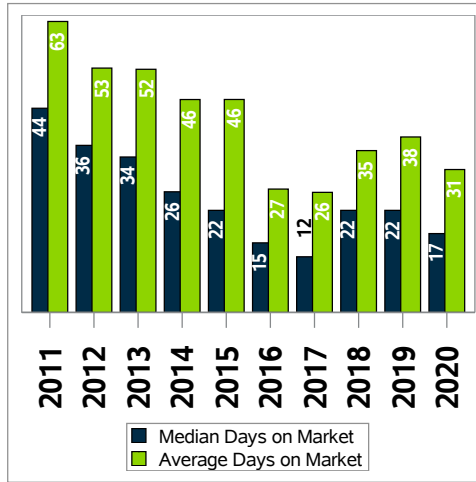
Active Listings¹
(October Year-to-date)



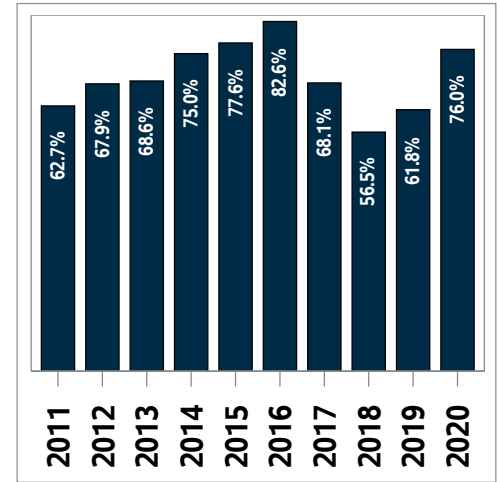
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH

MLS® Residential Market Activity

Actual	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	87	38.1	64.2	102.3	85.1	29.9	625.0
Dollar Volume	\$60,353,804	52.3	123.2	182.4	231.9	159.3	1,779.0
New Listings	101	7.4	12.2	32.9	106.1	53.0	159.0
Active Listings	83	-45.8	-54.1	-34.1	-18.6	-44.3	-45.8
Sales to New Listings Ratio ¹	86.1	67.0	58.9	56.6	95.9	101.5	30.8
Months of Inventory ²	1.0	2.4	3.4	2.9	2.2	2.2	12.8
Average Price	\$693,722	10.3	36.0	39.6	79.3	99.7	159.2
Median Price	\$645,000	21.7	35.8	37.4	94.3	99.7	172.2
Sales to List Price Ratio	100.1	98.3	97.3	97.1	95.6	97.3	95.6
Median Days on Market	14.0	22.0	32.0	29.0	30.0	38.0	34.5
Average Days on Market	27.0	33.6	40.0	40.5	51.6	54.0	52.8

Year-to-date	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	666	5.9	16.0	24.7	23.6	32.1	231.3
Dollar Volume	\$432,512,903	18.3	38.5	41.5	105.4	151.3	587.9
New Listings	876	-13.9	-13.8	11.7	26.0	19.2	61.0
Active Listings ³	105	-35.1	-36.0	13.1	-9.5	-37.8	-55.6
Sales to New Listings Ratio ⁴	76.0	61.8	56.5	68.1	77.6	68.6	36.9
Months of Inventory ⁵	1.6	2.6	2.8	1.7	2.1	3.3	11.7
Average Price	\$649,419	11.8	19.4	13.5	66.2	90.2	107.6
Median Price	\$592,750	10.3	17.1	16.2	69.4	91.2	108.7
Sales to List Price Ratio	99.8	98.2	98.3	101.4	98.2	96.9	97.1
Median Days on Market	17.0	22.0	22.0	12.0	22.0	33.5	43.0
Average Days on Market	30.8	37.8	34.9	25.9	45.9	52.4	63.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

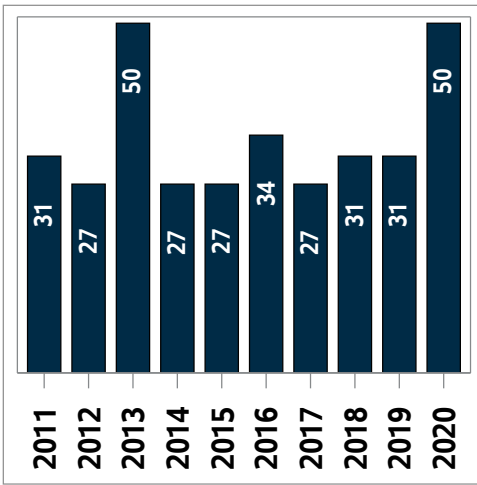
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

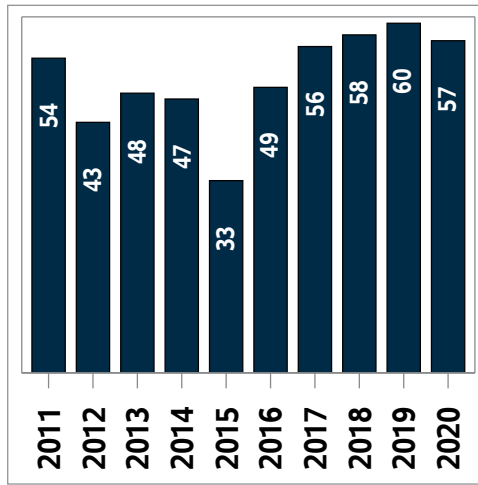
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Single Family Market Activity

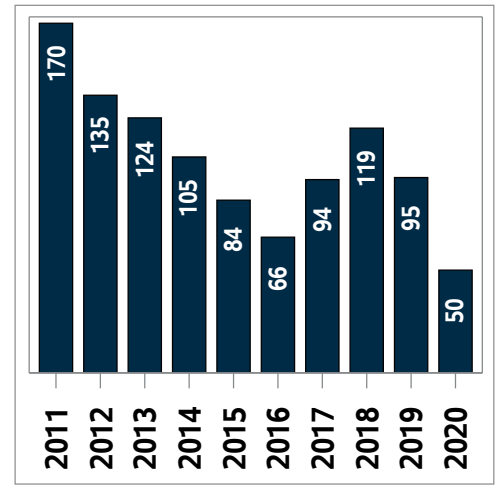
Sales Activity
(October only)



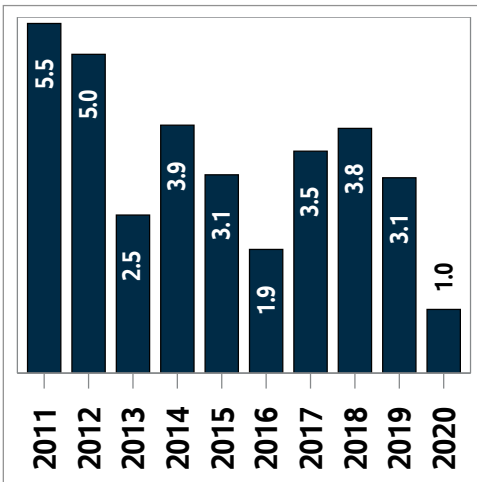
New Listings
(October only)



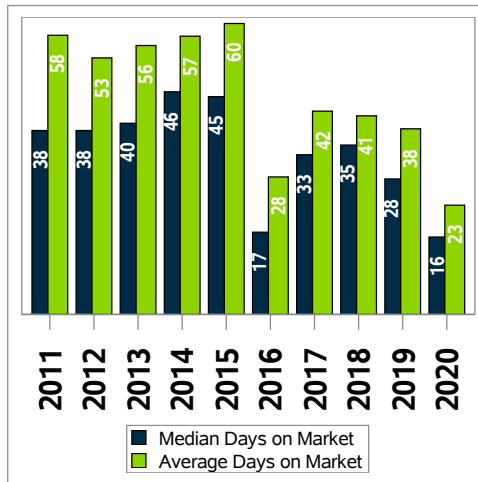
Active Listings
(October only)



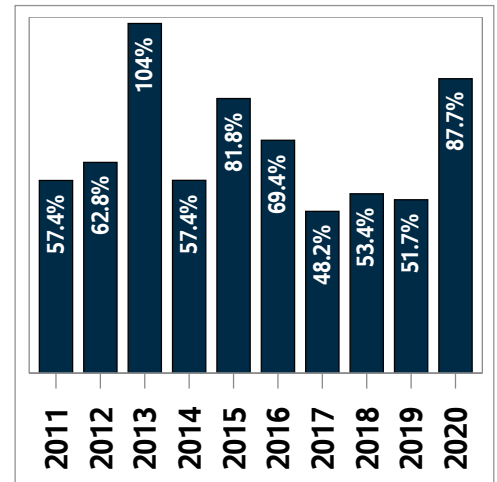
Months of Inventory
(October only)



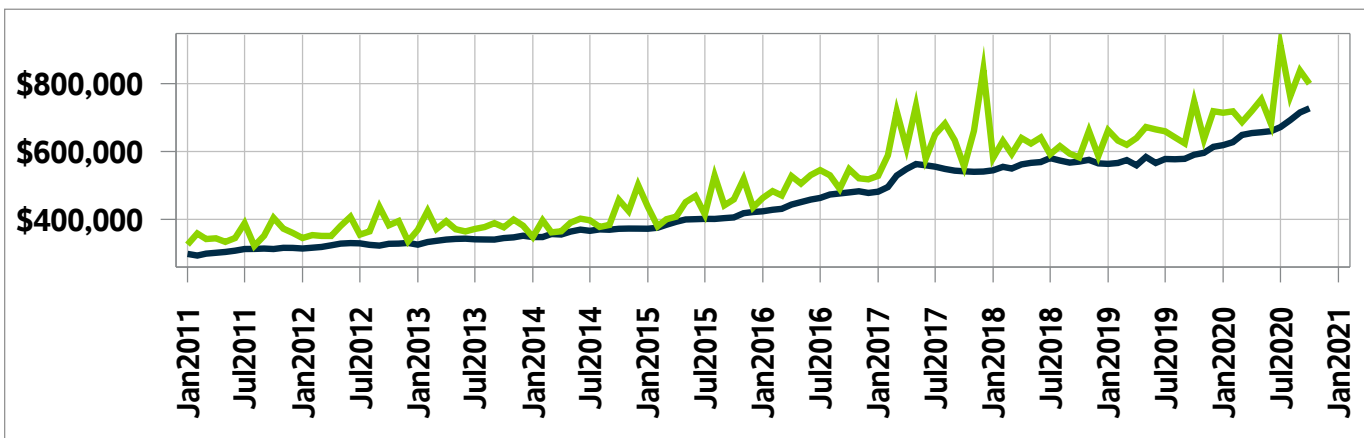
Days on Market
(October only)



Sales to New Listings Ratio
(October only)

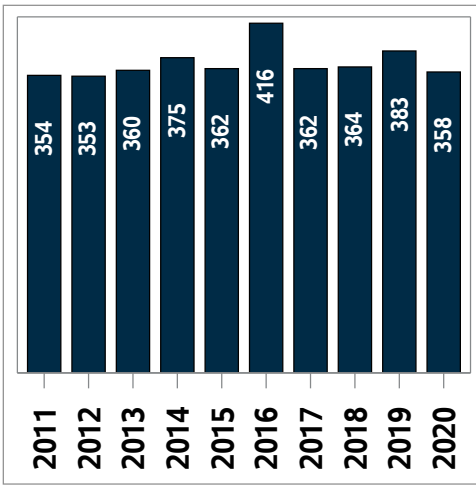


MLS® HPI Single Family Benchmark Price and Average Price

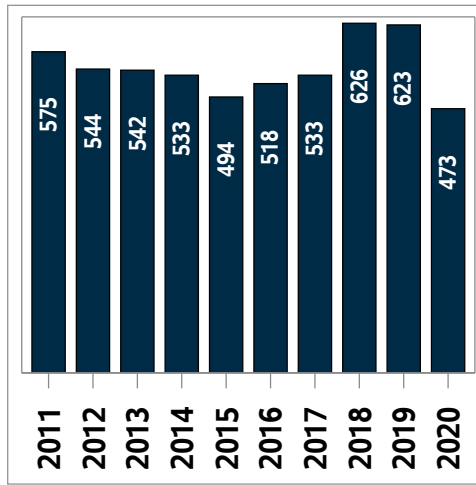


NIAGARA NORTH MLS® Single Family Market Activity

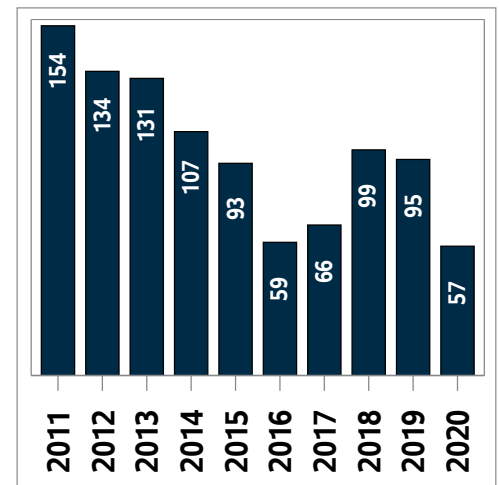
Sales Activity
(October Year-to-date)



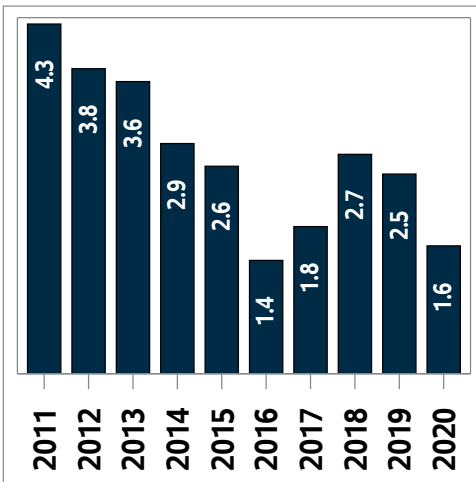
New Listings
(October Year-to-date)



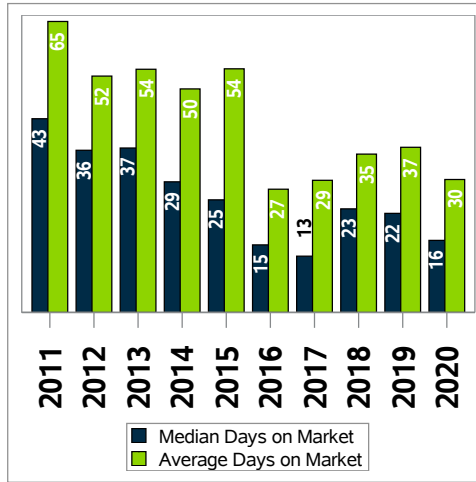
Active Listings¹
(October Year-to-date)



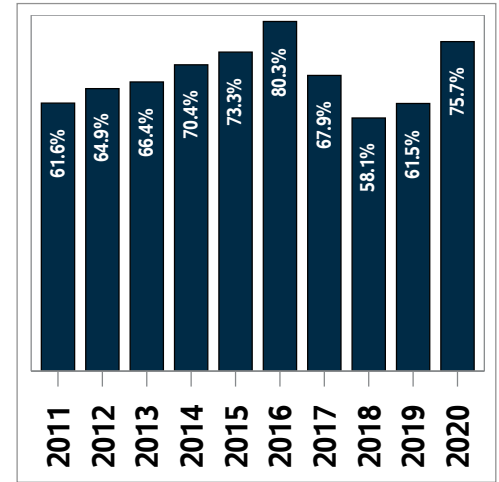
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Single Family Market Activity

Actual	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	50	61.3	61.3	85.2	85.2	0.0	614.3
Dollar Volume	\$39,980,304	72.5	121.3	166.6	222.7	112.3	1,686.4
New Listings	57	-5.0	-1.7	1.8	72.7	18.8	72.7
Active Listings	50	-47.4	-58.0	-46.8	-40.5	-59.7	-53.7
Sales to New Listings Ratio ¹	87.7	51.7	53.4	48.2	81.8	104.2	21.2
Months of Inventory ²	1.0	3.1	3.8	3.5	3.1	2.5	15.4
Average Price	\$799,606	7.0	37.2	43.9	74.2	112.3	150.1
Median Price	\$760,500	12.7	40.8	49.7	66.8	115.7	153.5
Sales to List Price Ratio	98.9	97.4	97.3	97.2	93.5	97.2	96.8
Median Days on Market	16.0	28.0	35.0	33.0	45.0	39.5	55.0
Average Days on Market	22.6	38.4	41.0	42.0	60.1	55.6	54.0

Year-to-date	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	358	-6.5	-1.6	-1.1	-1.1	-0.6	115.7
Dollar Volume	\$276,726,312	10.3	24.3	19.6	73.0	103.1	399.5
New Listings	473	-24.1	-24.4	-11.3	-4.3	-12.7	3.5
Active Listings ³	57	-40.1	-42.7	-14.1	-39.1	-56.5	-69.3
Sales to New Listings Ratio ⁴	75.7	61.5	58.1	67.9	73.3	66.4	36.3
Months of Inventory ⁵	1.6	2.5	2.7	1.8	2.6	3.6	11.2
Average Price	\$772,979	18.0	26.4	21.0	75.0	104.2	131.6
Median Price	\$720,000	15.7	22.3	25.2	80.0	104.5	139.6
Sales to List Price Ratio	99.6	98.0	98.2	101.2	97.9	96.8	97.1
Median Days on Market	16.0	22.0	23.0	12.5	25.0	36.5	44.5
Average Days on Market	29.5	36.7	35.1	29.3	54.1	54.0	63.9

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

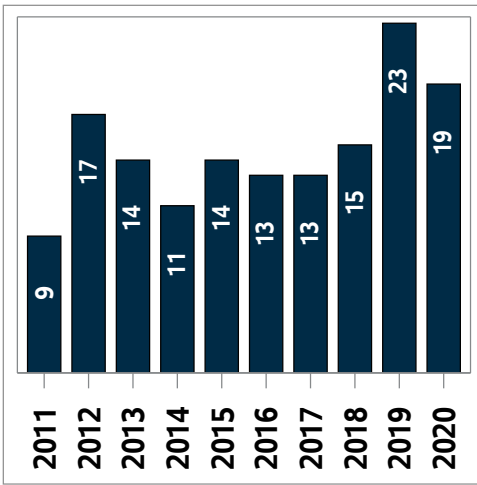
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

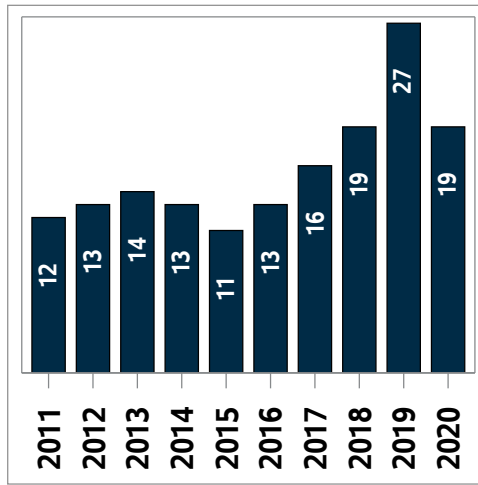
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Townhouse Market Activity

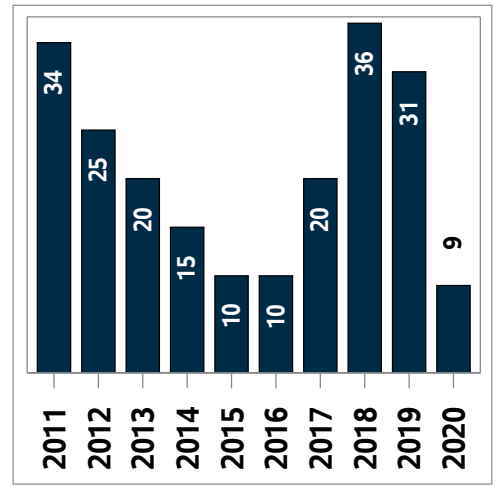
**Sales Activity
(October only)**



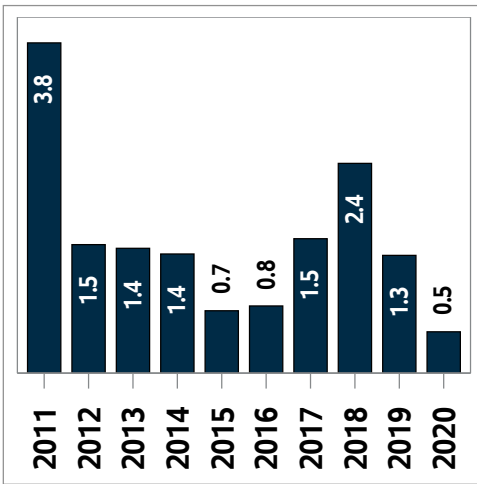
**New Listings
(October only)**



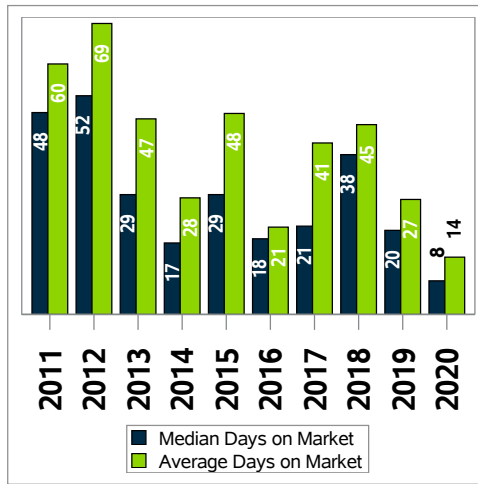
**Active Listings
(October only)**



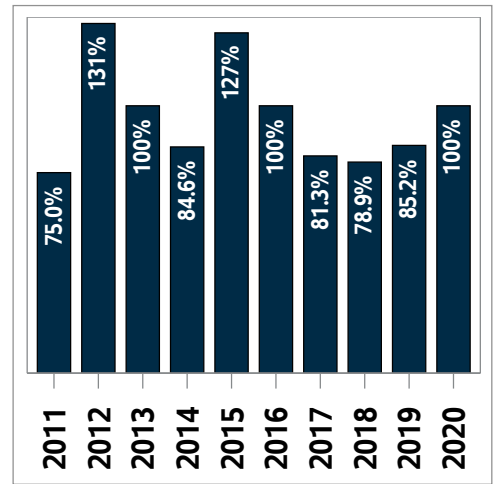
**Months of Inventory
(October only)**



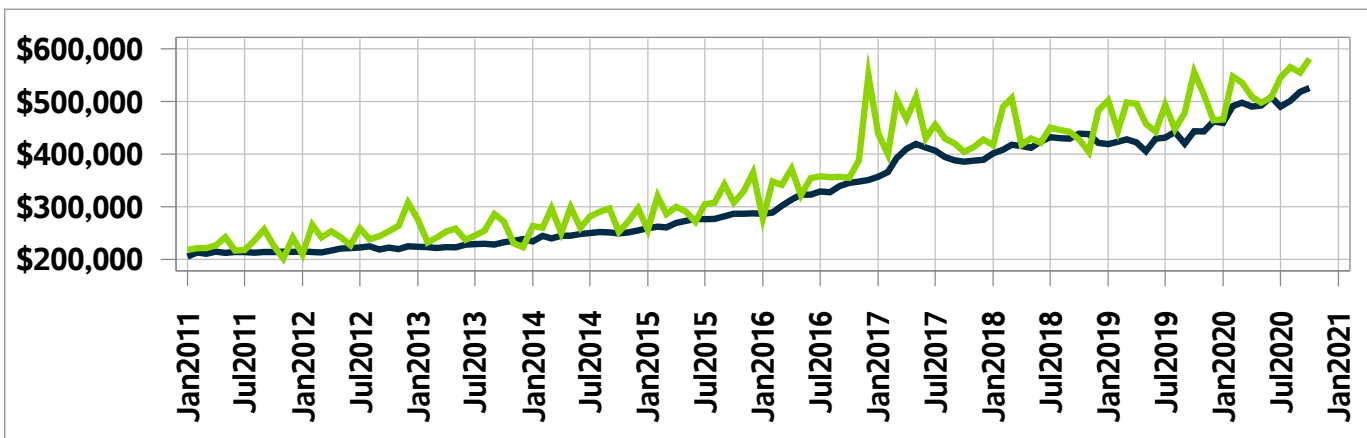
**Days on Market
(October only)**



**Sales to New Listings Ratio
(October only)**

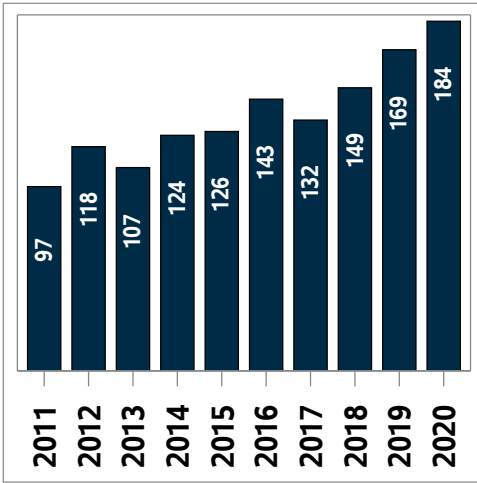


MLS® HPI Townhouse Benchmark Price and Average Price

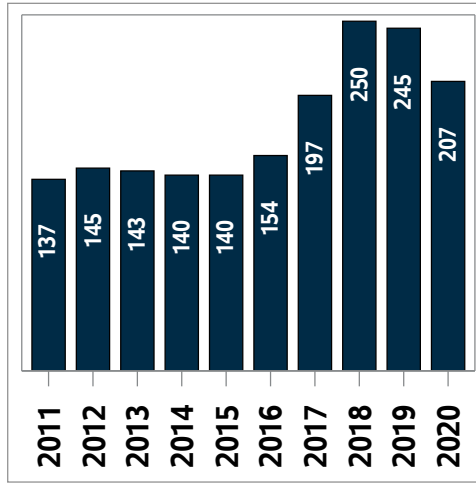


NIAGARA NORTH MLS® Townhouse Market Activity

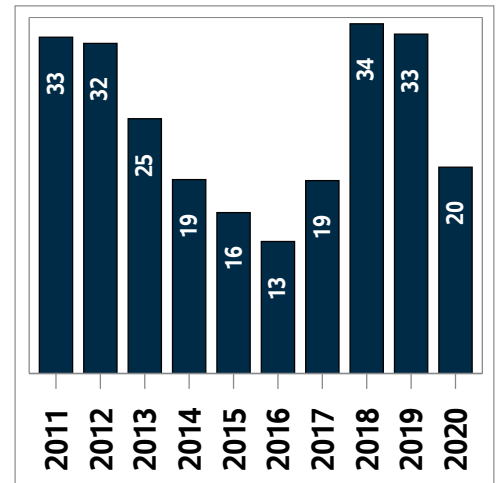
Sales Activity
(October Year-to-date)



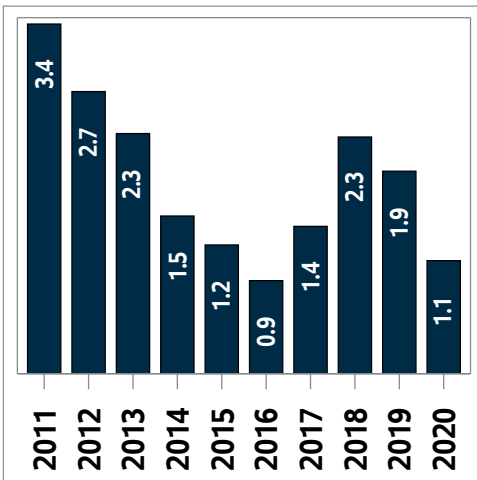
New Listings
(October Year-to-date)



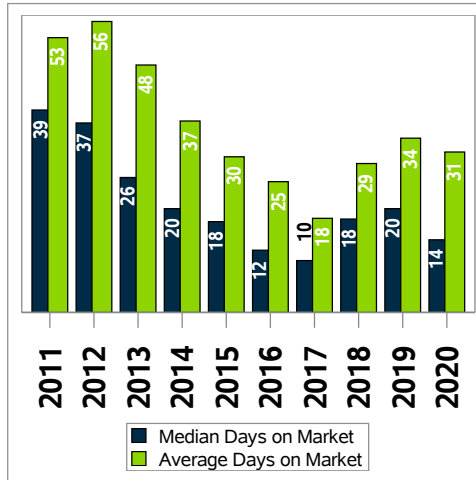
Active Listings¹
(October Year-to-date)



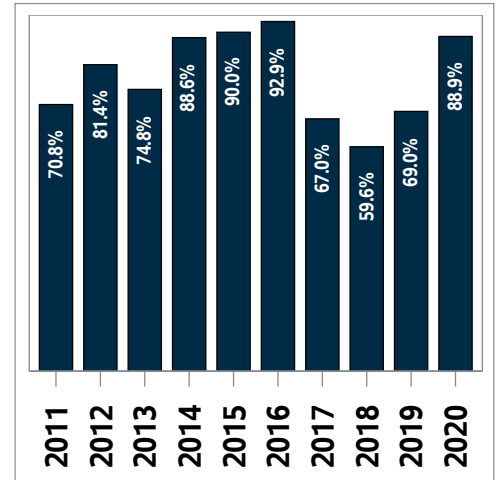
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Townhouse Market Activity

Actual	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	19	-17.4	26.7	46.2	35.7	35.7	533.3
Dollar Volume	\$11,042,700	-13.6	72.0	110.1	156.1	190.1	1,713.3
New Listings	19	-29.6	0.0	18.8	72.7	35.7	375.0
Active Listings	9	-71.0	-75.0	-55.0	-10.0	-55.0	-40.0
Sales to New Listings Ratio ¹	100.0	85.2	78.9	81.3	127.3	100.0	75.0
Months of Inventory ²	0.5	1.3	2.4	1.5	0.7	1.4	5.0
Average Price	\$581,195	4.5	35.8	43.8	88.7	113.8	186.3
Median Price	\$585,000	21.9	41.0	51.9	95.0	128.3	200.0
Sales to List Price Ratio	103.7	99.2	97.2	96.8	99.1	97.7	98.0
Median Days on Market	8.0	20.0	38.0	21.0	28.5	28.5	20.0
Average Days on Market	13.6	27.3	45.1	40.8	47.8	46.5	19.7

Year-to-date	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	184	8.9	23.5	39.4	46.0	72.0	666.7
Dollar Volume	\$98,951,481	20.1	50.3	65.4	164.0	259.9	1,812.9
New Listings	207	-15.5	-17.2	5.1	47.9	44.8	392.9
Active Listings ³	20	-39.2	-41.0	7.0	28.2	-19.0	-24.8
Sales to New Listings Ratio ⁴	88.9	69.0	59.6	67.0	90.0	74.8	57.1
Months of Inventory ⁵	1.1	1.9	2.3	1.4	1.2	2.3	11.1
Average Price	\$537,780	10.3	21.7	18.6	80.8	109.3	149.5
Median Price	\$520,000	9.0	20.4	18.3	74.9	101.2	161.6
Sales to List Price Ratio	100.5	98.6	98.4	101.9	99.2	96.9	97.6
Median Days on Market	14.0	20.0	18.0	10.0	17.5	26.0	38.0
Average Days on Market	30.9	33.6	28.7	18.1	30.0	47.7	55.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

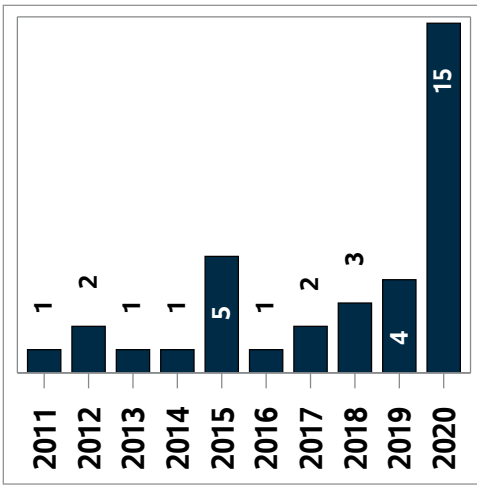
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

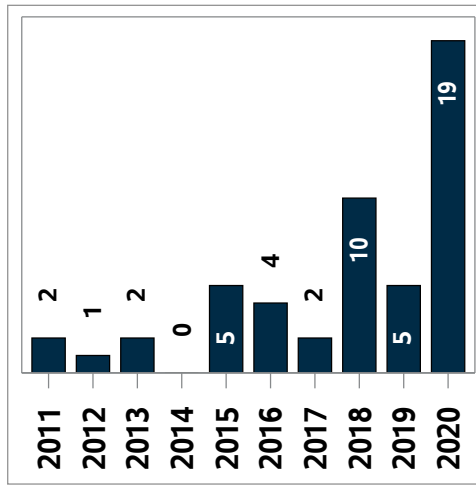
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Apartment-Style Market Activity

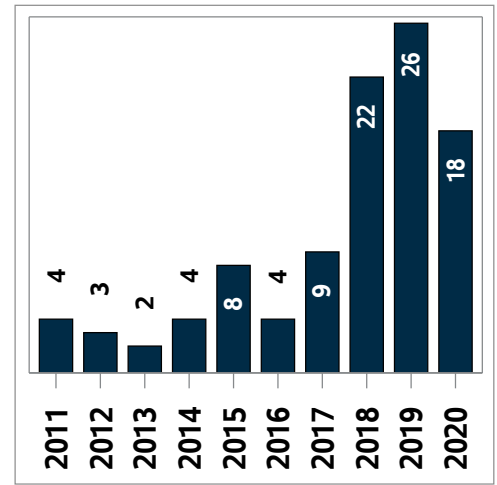
Sales Activity
(October only)



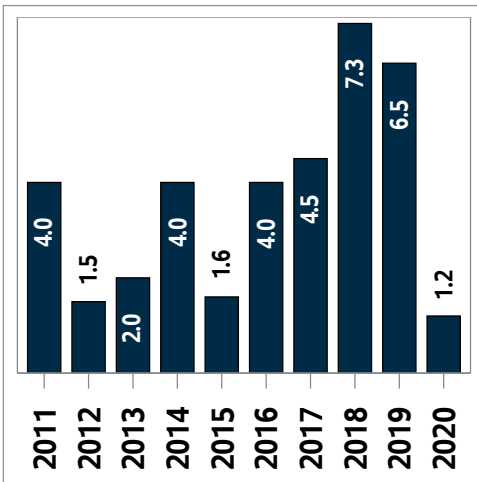
New Listings
(October only)



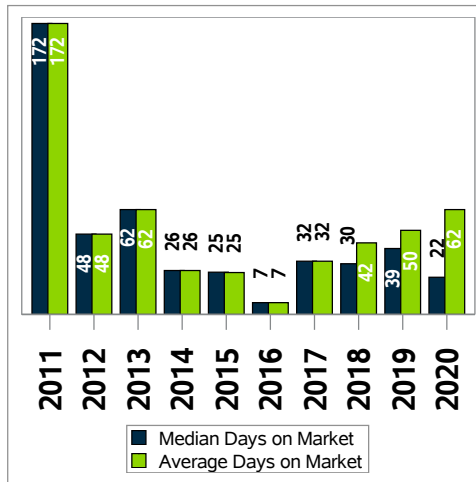
Active Listings
(October only)



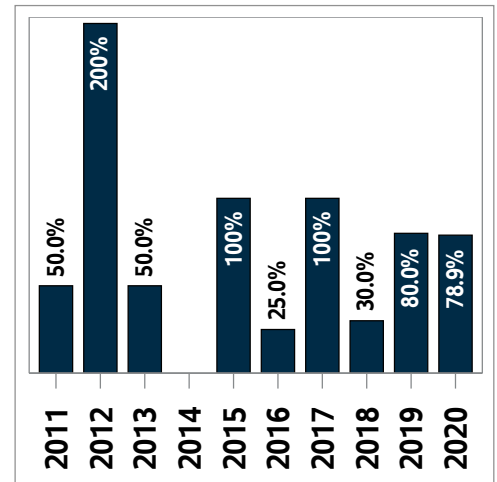
Months of Inventory
(October only)



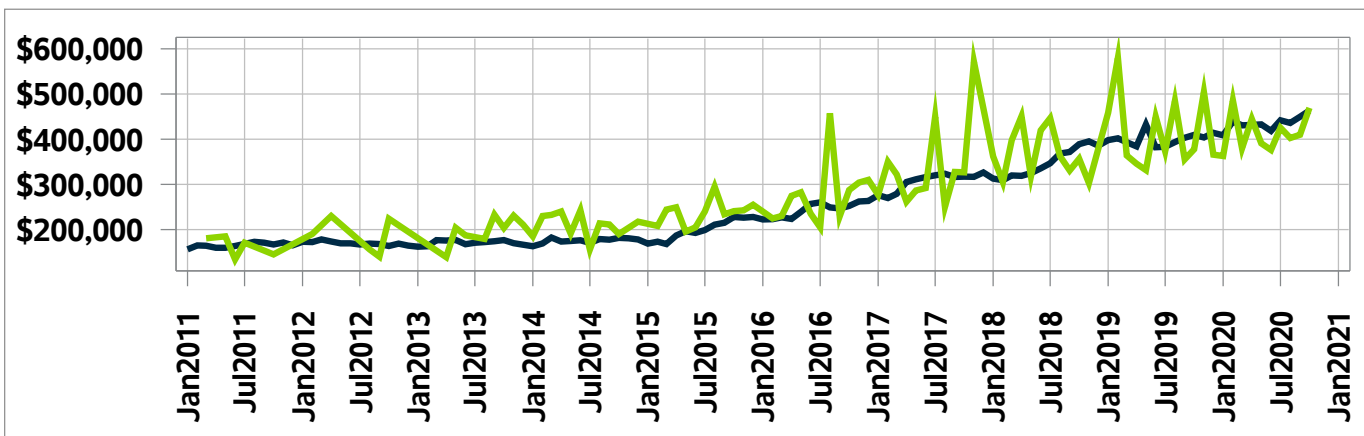
Days on Market
(October only)



Sales to New Listings Ratio
(October only)

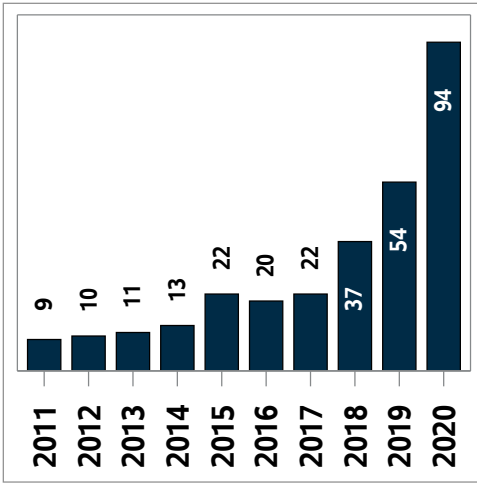


MLS® HPI Apartment-Style Benchmark Price and Average Price

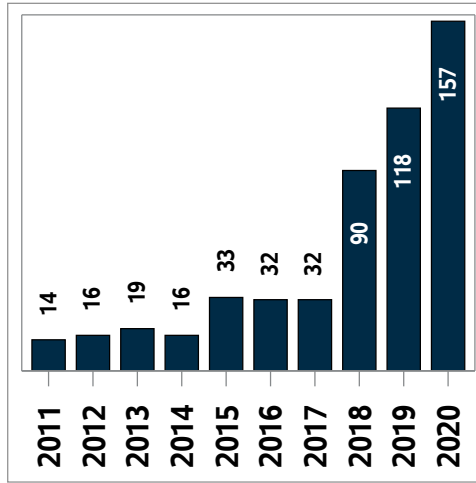


NIAGARA NORTH MLS® Apartment-Style Market Activity

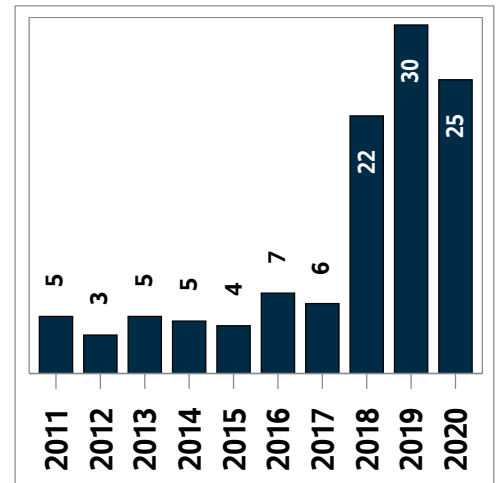
Sales Activity
(October Year-to-date)



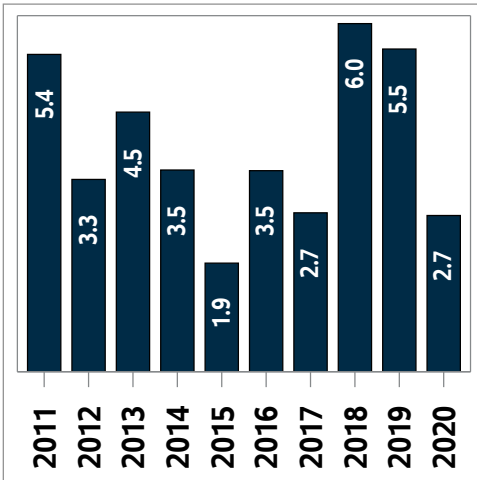
New Listings
(October Year-to-date)



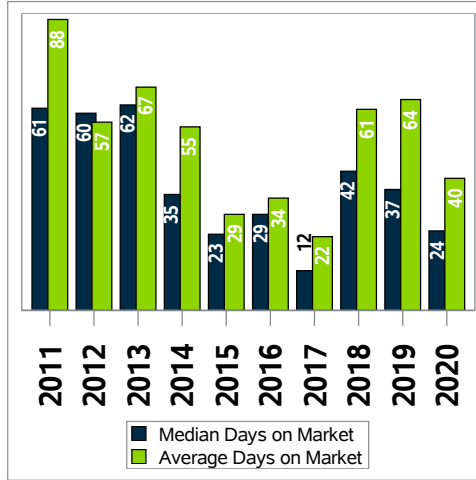
Active Listings¹
(October Year-to-date)



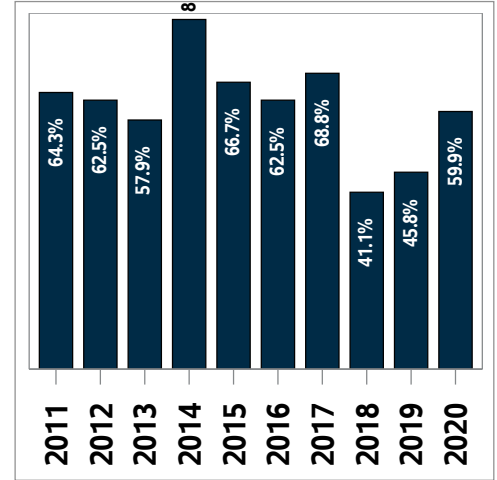
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Apartment-Style Market Activity

Actual	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	15	275.0	400.0	650.0	200.0	1,400.0	
Dollar Volume	\$7,040,800	366.0	558.0	977.4	484.9	3,359.9	
New Listings	19	280.0	90.0	850.0	280.0	850.0	1,800.0
Active Listings	18	-30.8	-18.2	100.0	125.0	800.0	500.0
Sales to New Listings Ratio ¹	78.9	80.0	30.0	100.0	100.0	50.0	
Months of Inventory ²	1.2	6.5	7.3	4.5	1.6	2.0	
Average Price	\$469,387	24.3	31.6	43.7	95.0	130.7	
Median Price	\$420,000	11.9	18.3	28.5	75.1	106.4	
Sales to List Price Ratio	99.3	98.5	96.5	95.0	96.5	94.7	
Median Days on Market	22.0	39.0	30.0	31.5	25.0	62.0	
Average Days on Market	62.0	49.8	42.3	31.5	24.8	62.0	

Year-to-date	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	94	74.1	154.1	327.3	327.3	754.5	
Dollar Volume	\$39,443,310	80.0	181.5	500.5	676.0	1,793.2	
New Listings	157	33.1	74.4	390.6	375.8	726.3	3,040.0
Active Listings ³	25	-15.7	14.0	320.0	514.6	414.3	1,076.0
Sales to New Listings Ratio ⁴	59.9	45.8	41.1	68.8	66.7	57.9	
Months of Inventory ⁵	2.7	5.5	6.0	2.7	1.9	4.5	
Average Price	\$419,610	3.4	10.8	40.5	81.6	121.5	
Median Price	\$399,450	7.5	14.8	30.0	69.7	99.7	
Sales to List Price Ratio	98.8	97.6	98.3	100.8	97.7	97.8	
Median Days on Market	24.0	36.5	42.0	12.0	23.0	62.0	
Average Days on Market	39.9	63.6	60.7	22.3	29.0	67.4	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

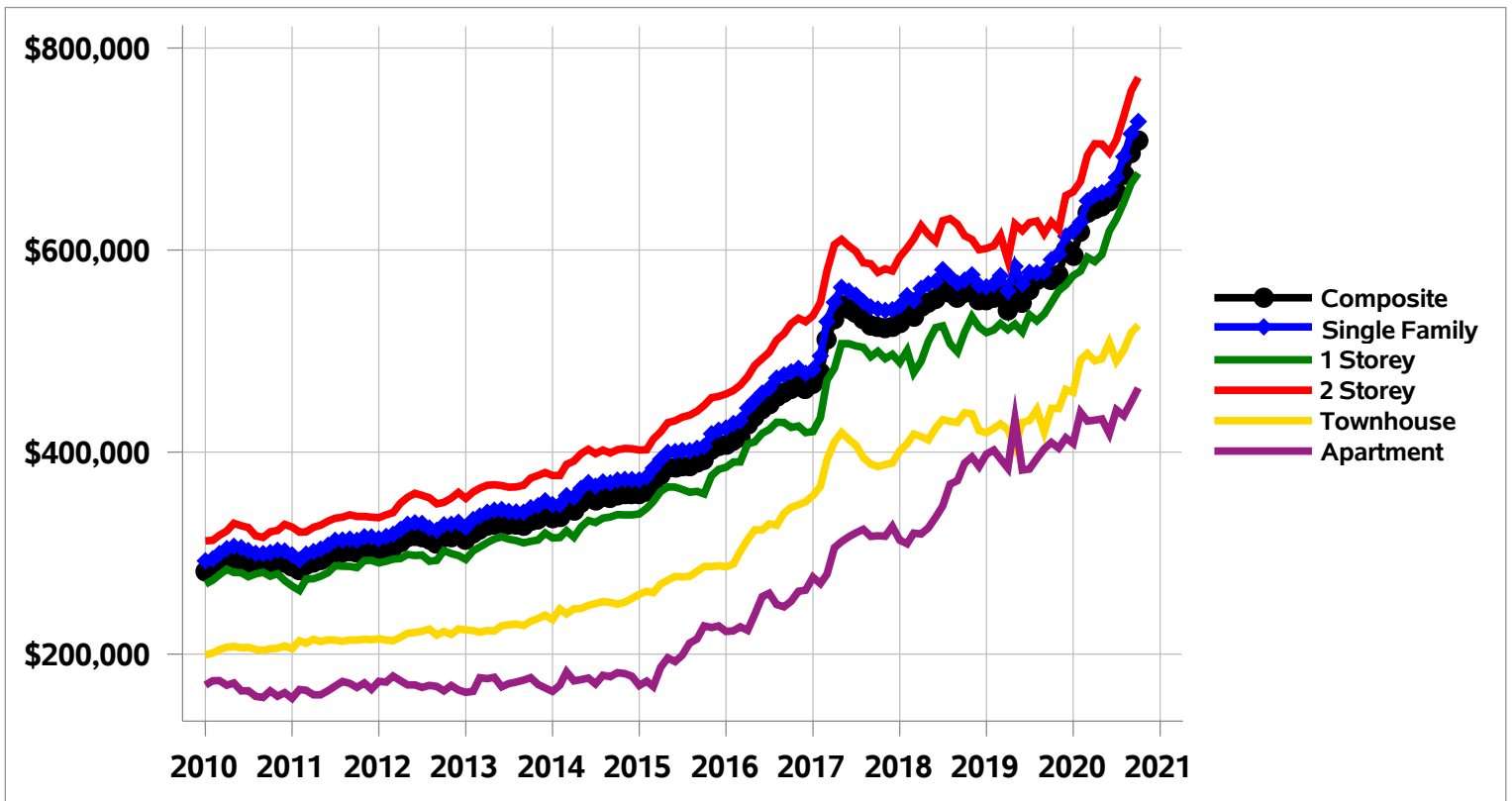
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$708,700	1.8	7.9	10.6	24.3	35.4	80.8
Single Family	\$727,200	1.7	8.2	11.1	23.1	34.3	79.2
One Storey	\$676,100	1.5	7.2	14.9	23.4	35.3	88.5
Two Storey	\$770,900	1.8	8.7	9.3	22.8	33.4	72.8
Townhouse	\$525,600	1.4	7.2	7.2	18.5	36.3	83.3
Apartment-Style	\$463,400	3.1	4.9	7.4	13.2	46.1	103.3

MLS® HPI Benchmark Price



NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1426
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1463
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6457
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1325
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7825
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1681
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5482
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1218
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

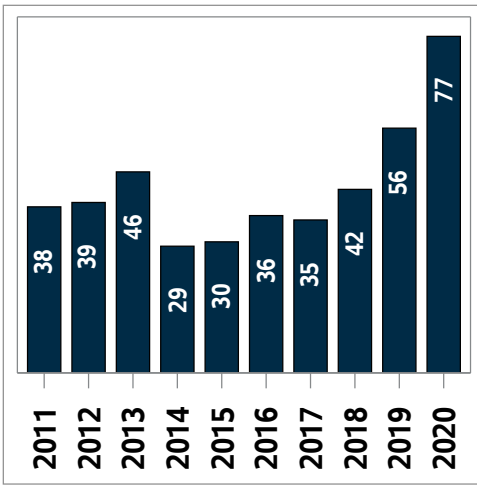
Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1065
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

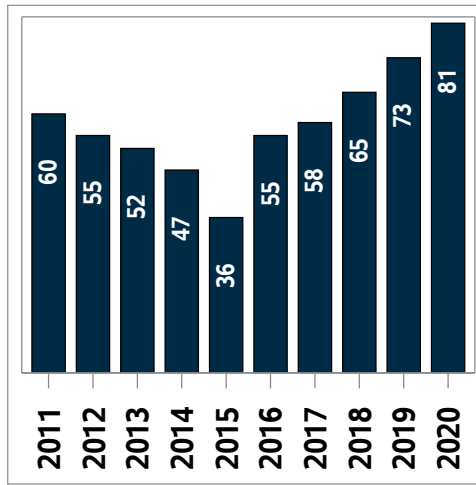
GRIMSBY (54)

MLS® Residential Market Activity

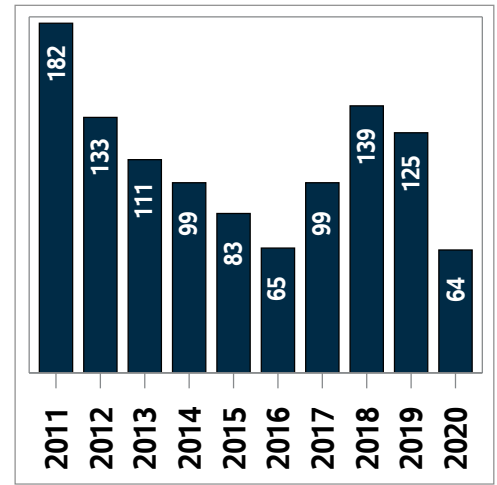
Sales Activity
(October only)



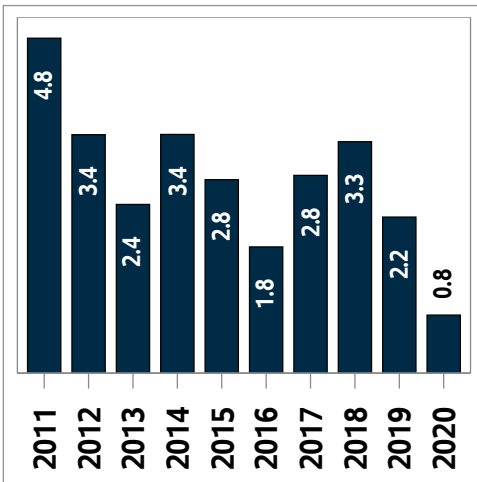
New Listings
(October only)



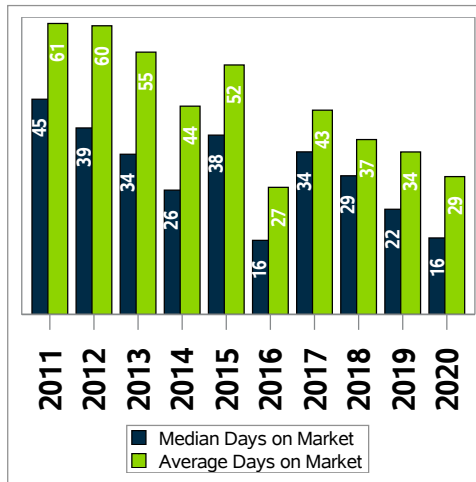
Active Listings
(October only)



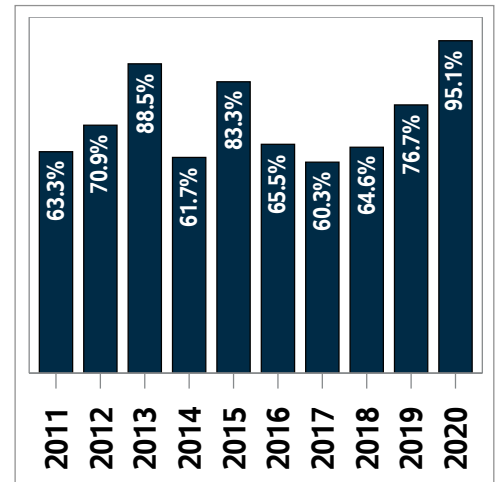
Months of Inventory
(October only)



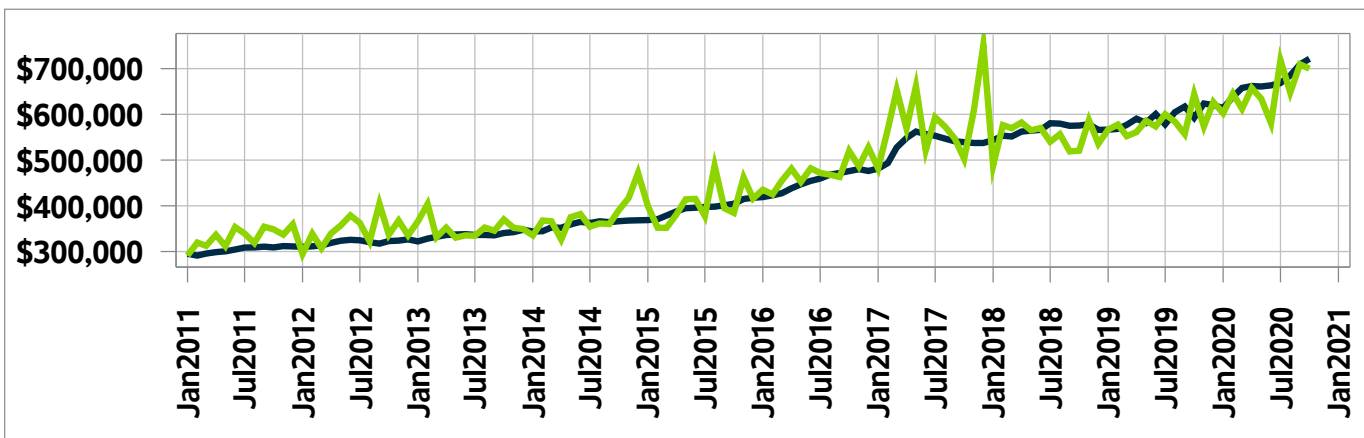
Days on Market
(October only)



Sales to New Listings Ratio
(October only)



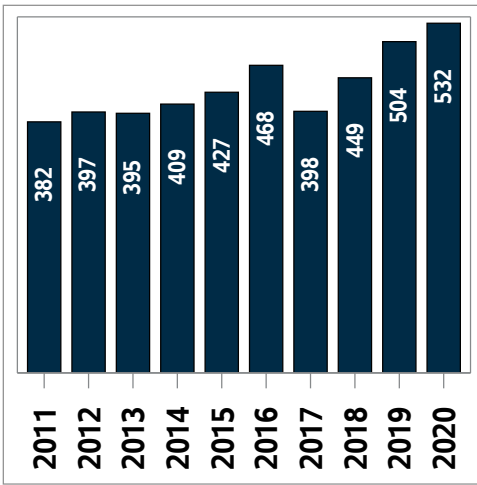
MLS® HPI Composite Benchmark Price and Average Price



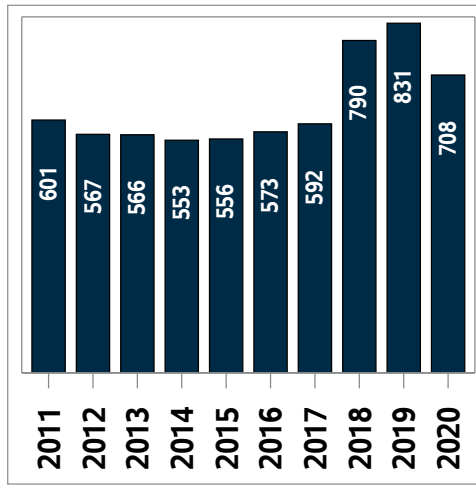
GRIMSBY (54)

MLS® Residential Market Activity

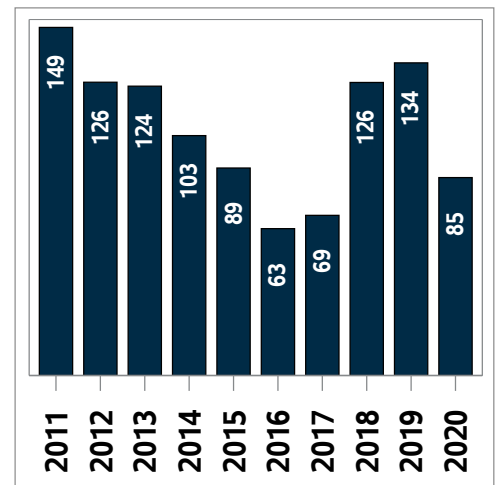
Sales Activity
(October Year-to-date)



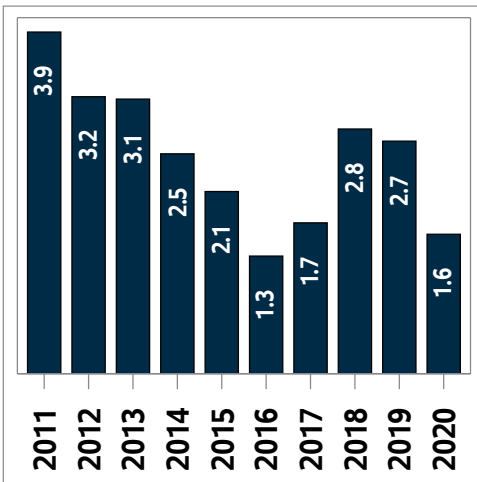
New Listings
(October Year-to-date)



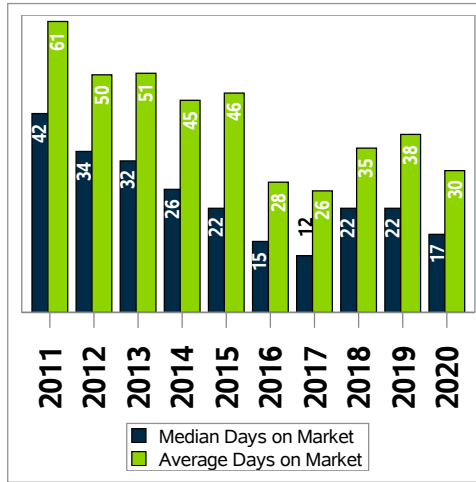
Active Listings¹
(October Year-to-date)



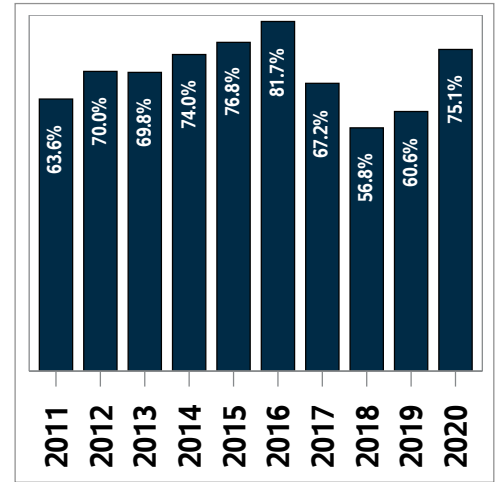
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

GRIMSBY (54)

MLS® Residential Market Activity

Actual	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	77	37.5	83.3	120.0	156.7	67.4	1,440.0
Dollar Volume	\$53,887,354	49.4	146.5	206.3	367.1	216.4	3,665.7
New Listings	81	11.0	24.6	39.7	125.0	55.8	224.0
Active Listings	64	-48.8	-54.0	-35.4	-22.9	-42.3	-15.8
Sales to New Listings Ratio ¹	95.1	76.7	64.6	60.3	83.3	88.5	20.0
Months of Inventory ²	0.8	2.2	3.3	2.8	2.8	2.4	15.2
Average Price	\$699,836	8.7	34.4	39.2	82.0	89.0	144.5
Median Price	\$659,900	24.4	40.0	41.3	100.0	89.4	120.0
Sales to List Price Ratio	99.9	98.5	97.2	97.1	97.4	97.5	97.1
Median Days on Market	16.0	22.0	29.0	34.0	37.5	33.5	31.0
Average Days on Market	28.8	34.0	36.6	42.7	52.2	54.8	36.4

Year-to-date	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	532	5.6	18.5	33.7	24.6	34.7	590.9
Dollar Volume	\$350,136,677	19.4	41.3	52.4	105.9	154.3	1,161.8
New Listings	708	-14.8	-10.4	19.6	27.3	25.1	268.8
Active Listings ³	85	-36.7	-32.5	23.6	-4.6	-31.6	20.4
Sales to New Listings Ratio ⁴	75.1	60.6	56.8	67.2	76.8	69.8	40.1
Months of Inventory ⁵	1.6	2.7	2.8	1.7	2.1	3.1	9.2
Average Price	\$658,152	13.1	19.3	14.0	65.3	88.8	82.6
Median Price	\$600,000	12.0	17.5	17.6	69.1	91.1	96.7
Sales to List Price Ratio	99.9	98.1	98.3	101.4	98.5	96.9	97.5
Median Days on Market	16.5	22.0	22.0	12.0	22.0	32.0	27.0
Average Days on Market	29.9	37.6	34.7	25.7	46.3	50.5	46.4

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

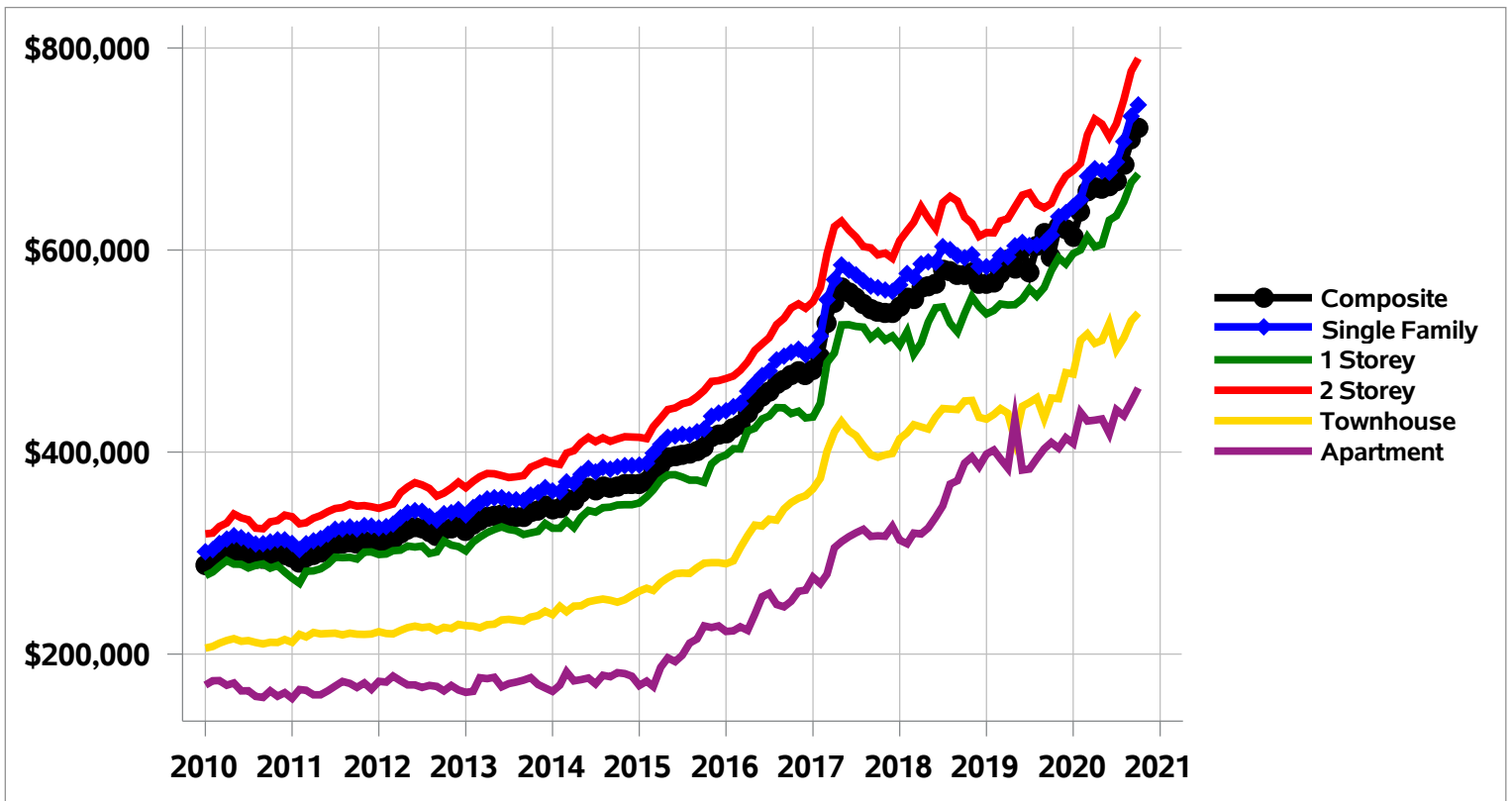
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

GRIMSBY (54) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$721,500	1.7	7.9	9.0	21.8	33.8	78.4
Single Family	\$743,700	1.5	8.2	9.3	21.0	32.2	75.9
One Storey	\$675,300	1.2	6.5	12.0	16.5	30.1	82.5
Two Storey	\$789,700	1.6	8.9	8.2	22.2	32.7	71.3
Townhouse	\$537,700	1.5	7.2	5.9	18.6	36.2	85.4
Apartment-Style	\$463,400	3.1	4.9	7.4	13.2	46.1	103.3

MLS® HPI Benchmark Price



GRIMSBY (54)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1436
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1475
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6212
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1324
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7851
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1656
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5133
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS[®] HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1230
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

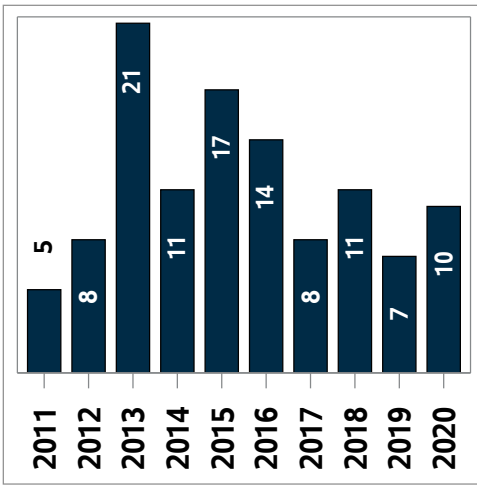
Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1112
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

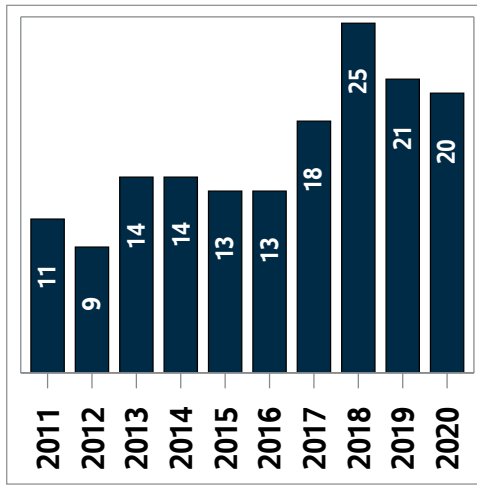
SMITHVILLE (57)

MLS® Residential Market Activity

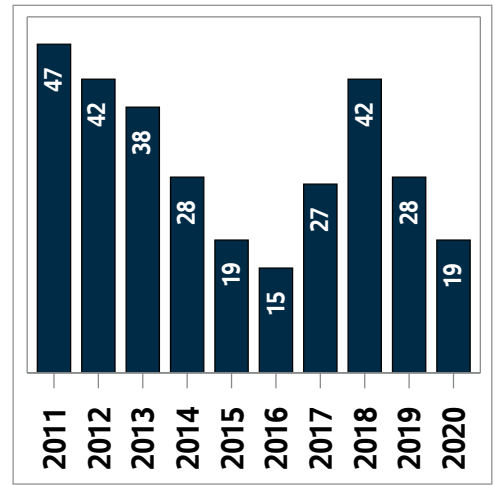
Sales Activity
(October only)



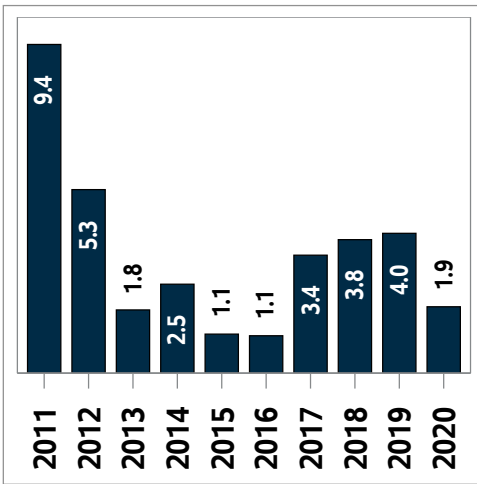
New Listings
(October only)



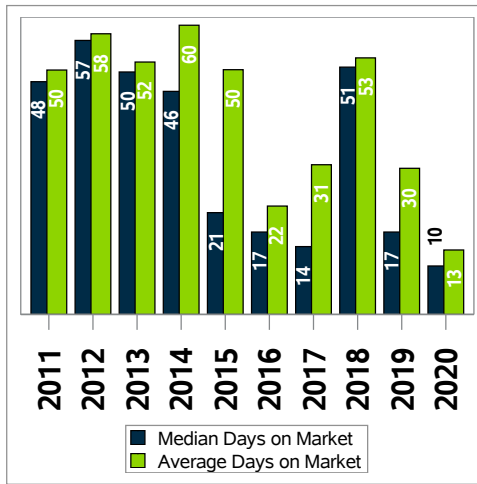
Active Listings
(October only)



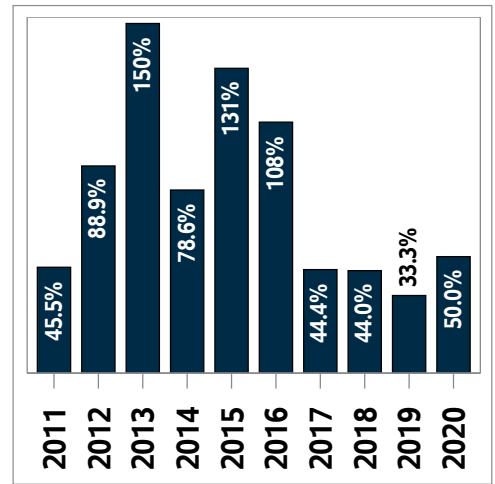
Months of Inventory
(October only)



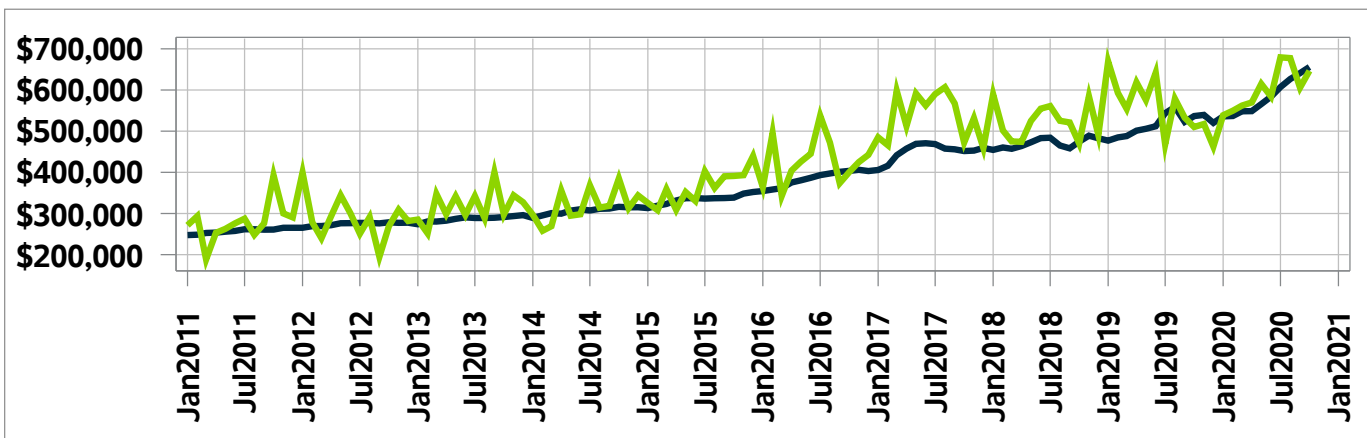
Days on Market
(October only)



Sales to New Listings Ratio
(October only)



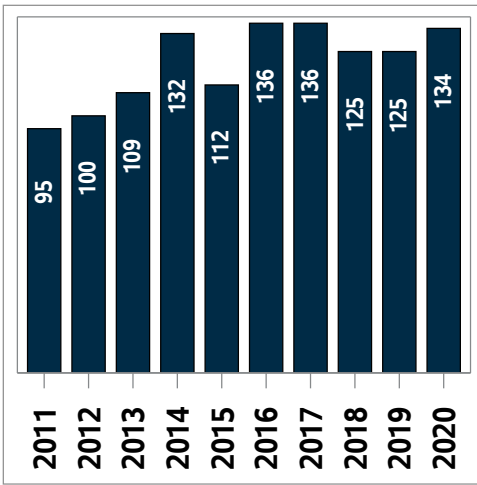
MLS® HPI Composite Benchmark Price and Average Price



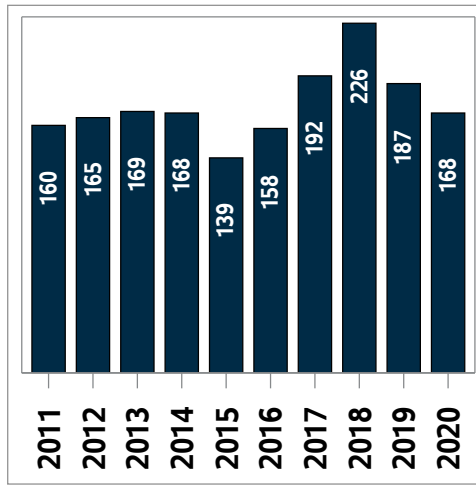
SMITHVILLE (57)

MLS® Residential Market Activity

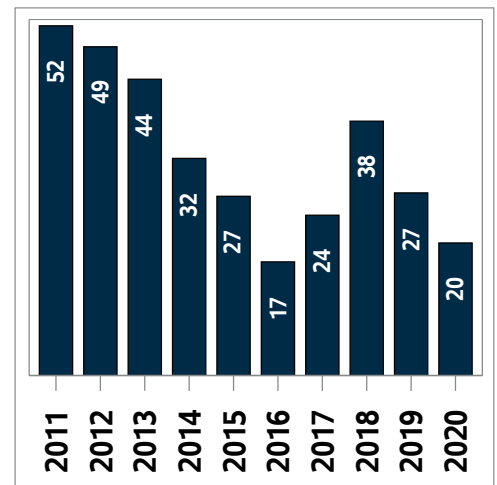
Sales Activity
(October Year-to-date)



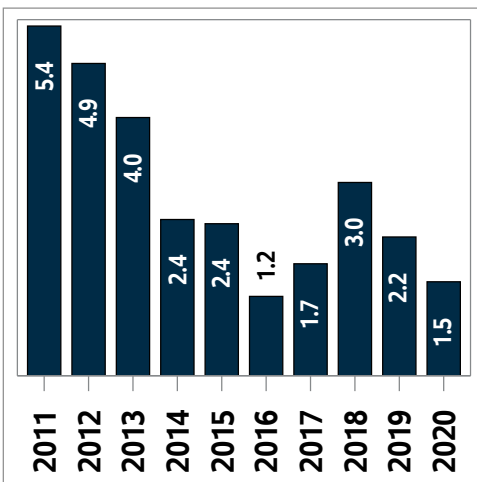
New Listings
(October Year-to-date)



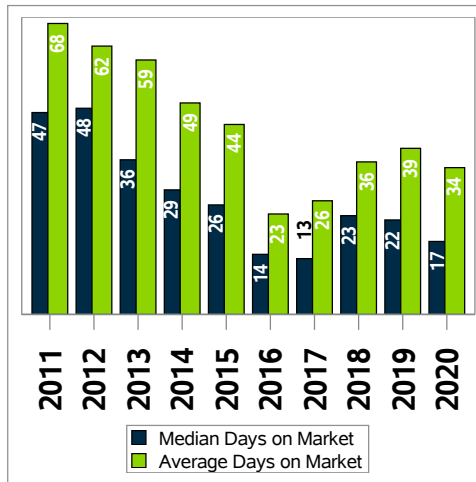
Active Listings¹
(October Year-to-date)



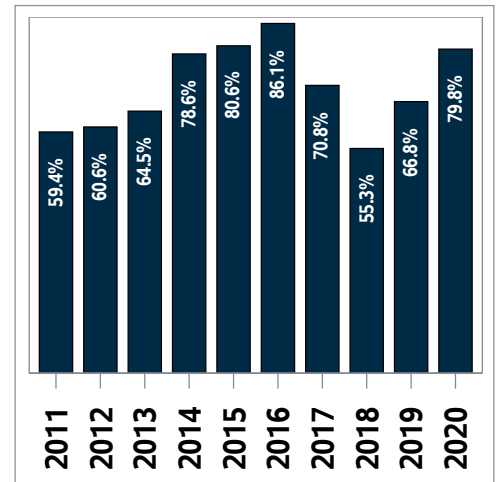
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SMITHVILLE (57)

MLS® Residential Market Activity

Actual	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	10	42.9	-9.1	25.0	-41.2	-52.4	42.9
Dollar Volume	\$6,466,450	81.1	25.0	71.1	-2.8	3.5	263.1
New Listings	20	-4.8	-20.0	11.1	53.8	42.9	42.9
Active Listings	19	-32.1	-54.8	-29.6	0.0	-50.0	-75.3
Sales to New Listings Ratio ¹	50.0	33.3	44.0	44.4	130.8	150.0	50.0
Months of Inventory ²	1.9	4.0	3.8	3.4	1.1	1.8	11.0
Average Price	\$646,645	26.8	37.5	36.9	65.3	117.5	154.2
Median Price	\$583,450	20.3	21.6	17.3	59.8	118.1	161.6
Sales to List Price Ratio	101.8	96.7	97.9	96.8	92.4	96.7	94.5
Median Days on Market	10.0	17.0	51.0	14.0	21.0	50.0	38.0
Average Days on Market	13.3	30.1	52.9	30.9	50.5	52.0	64.6

Year-to-date	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	134	7.2	7.2	-1.5	19.6	22.9	8.1
Dollar Volume	\$82,376,226	14.2	27.7	8.7	103.2	139.3	134.5
New Listings	168	-10.2	-25.7	-12.5	20.9	-0.6	-52.3
Active Listings ³	20	-27.4	-47.9	-17.3	-26.0	-55.3	-88.1
Sales to New Listings Ratio ⁴	79.8	66.8	55.3	70.8	80.6	64.5	35.2
Months of Inventory ⁵	1.5	2.2	3.0	1.7	2.4	4.0	13.3
Average Price	\$614,748	6.5	19.1	10.3	69.9	94.7	117.0
Median Price	\$561,500	2.5	12.8	9.6	65.9	89.7	109.1
Sales to List Price Ratio	99.5	98.3	98.3	101.2	97.0	97.3	96.8
Median Days on Market	17.0	22.0	23.0	13.0	25.5	36.0	54.0
Average Days on Market	34.2	38.7	35.5	26.5	44.2	59.2	73.2

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

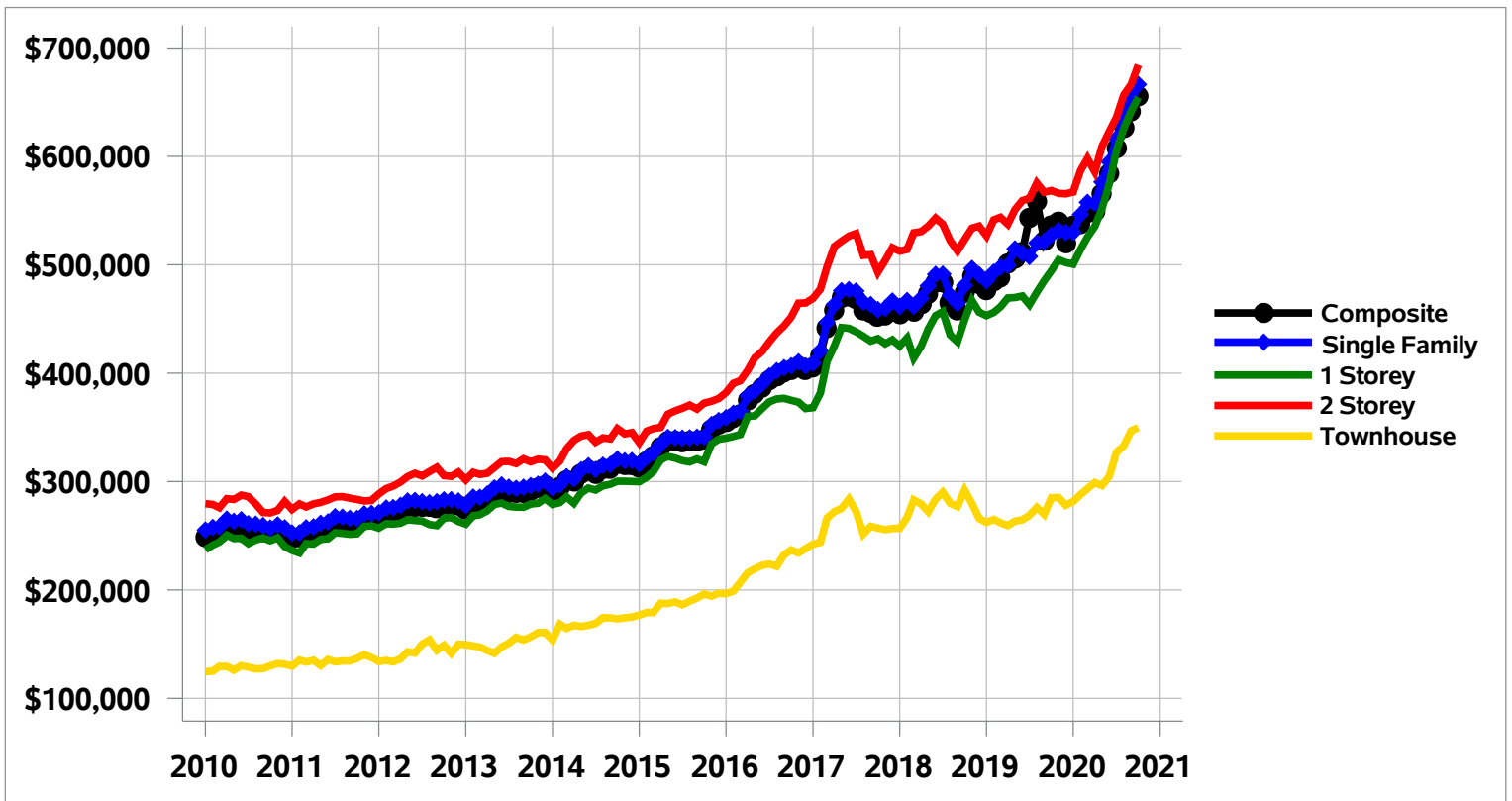
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

SMITHVILLE (57) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$655,900	2.3	8.0	19.5	22.2	45.2	93.8
Single Family	\$666,400	2.4	8.1	19.7	26.4	45.3	95.3
One Storey	\$654,500	2.0	8.1	22.2	32.4	51.5	105.6
Two Storey	\$684,400	2.7	7.6	16.8	20.4	38.8	83.8
Townhouse	\$349,800	0.8	7.0	17.0	22.7	36.1	78.3
Apartment-Style							

MLS® HPI Benchmark Price



SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1365
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1381
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6448
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1300
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6809
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1740
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6309
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1201
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers