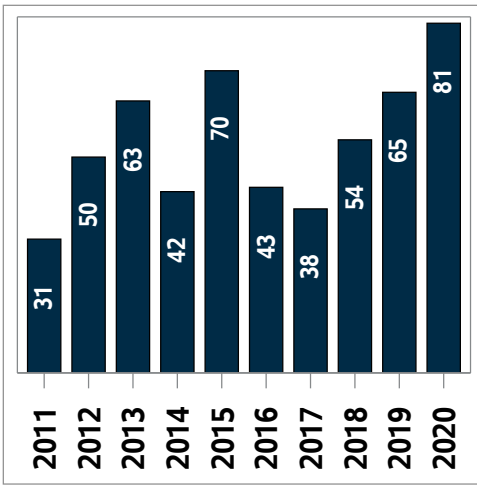


HALDIMAND COUNTY MLS® Residential Market Activity October 2020

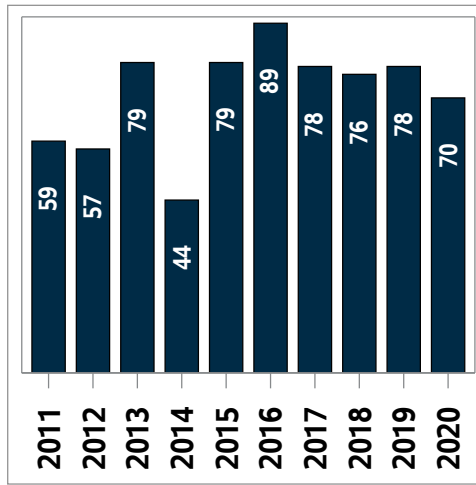


HALDIMAND COUNTY MLS® Residential Market Activity

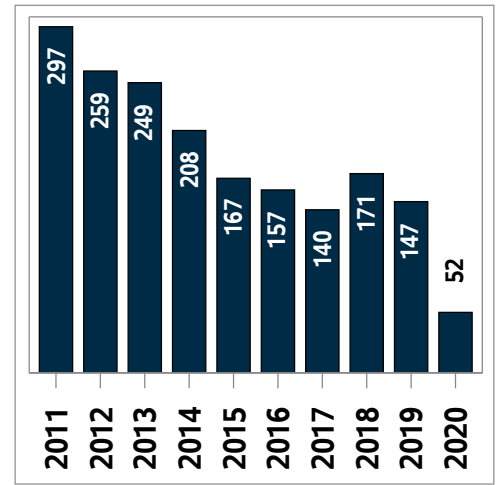
**Sales Activity
(October only)**



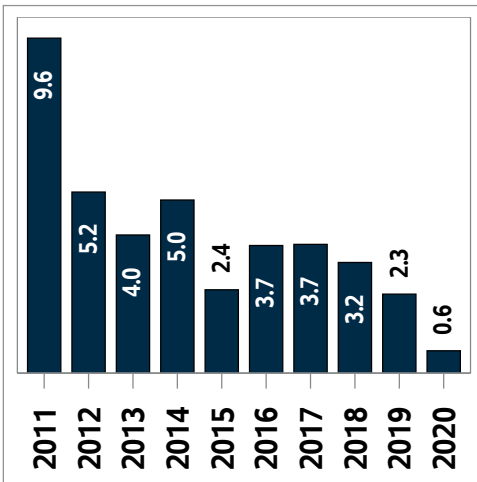
**New Listings
(October only)**



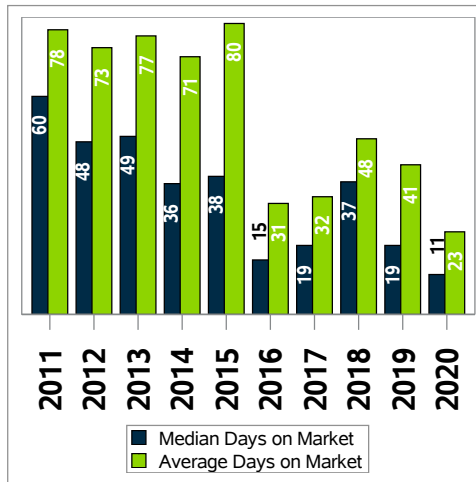
**Active Listings
(October only)**



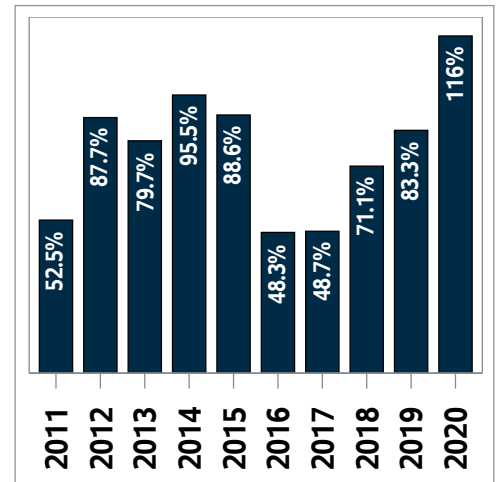
**Months of Inventory
(October only)**



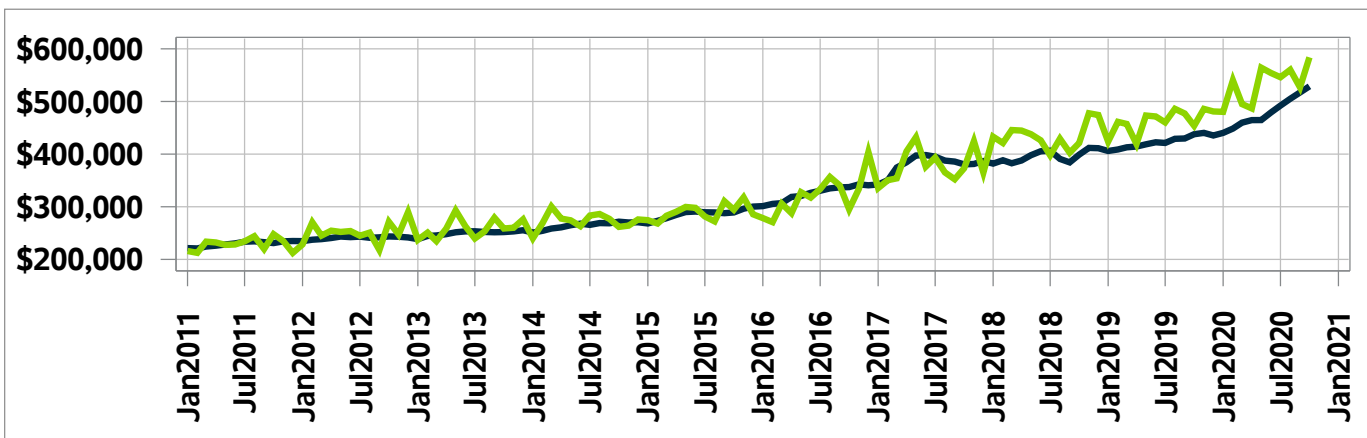
**Days on Market
(October only)**



**Sales to New Listings Ratio
(October only)**

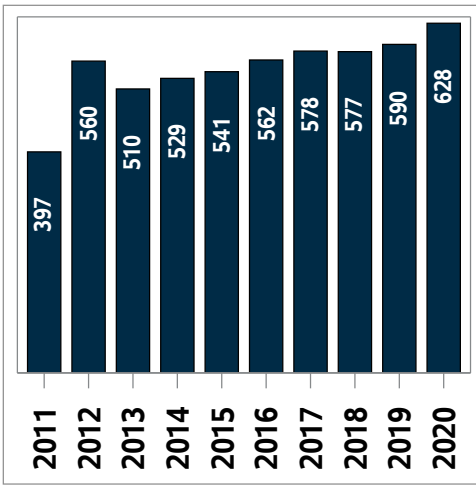


MLS® HPI Composite Benchmark Price and Average Price

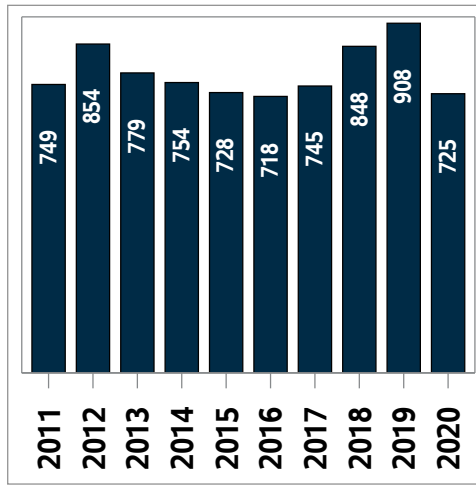


HALDIMAND COUNTY MLS® Residential Market Activity

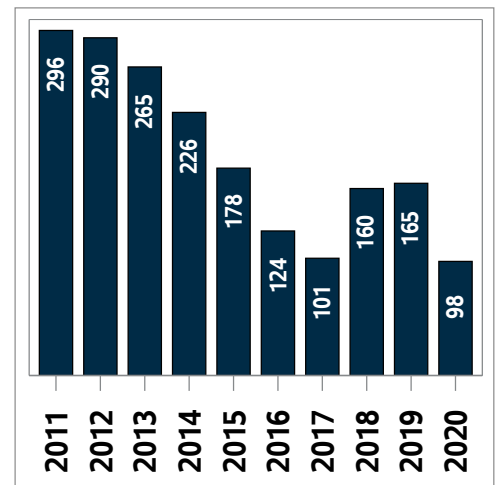
Sales Activity
(October Year-to-date)



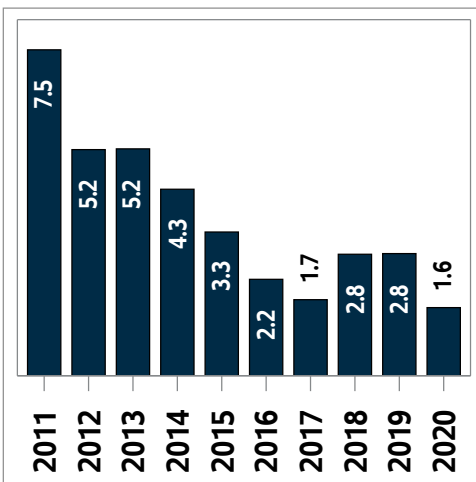
New Listings
(October Year-to-date)



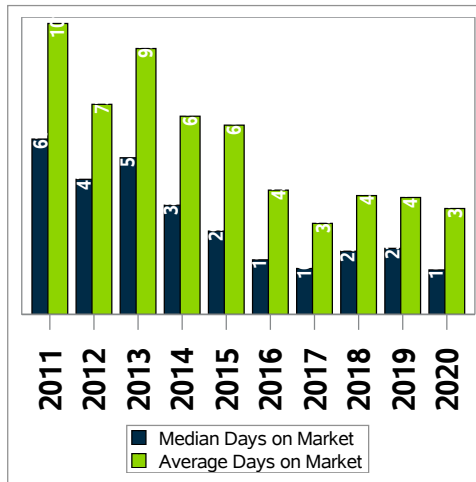
Active Listings¹
(October Year-to-date)



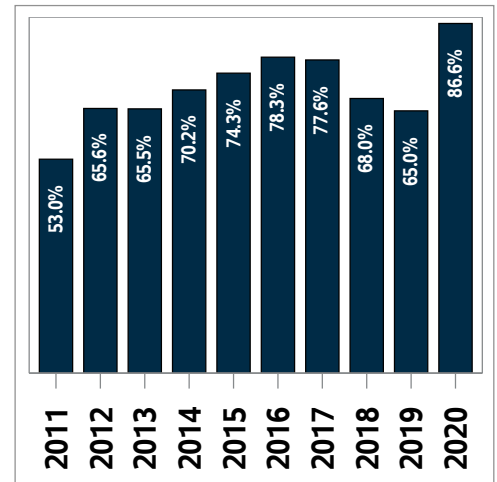
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Residential Market Activity

Actual	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	81	24.6	50.0	113.2	15.7	28.6	326.3
Dollar Volume	\$47,291,112	60.3	108.0	233.6	129.5	190.2	897.2
New Listings	70	-10.3	-7.9	-10.3	-11.4	-11.4	66.7
Active Listings	52	-64.6	-69.6	-62.9	-68.9	-79.1	-72.3
Sales to New Listings Ratio ¹	115.7	83.3	71.1	48.7	88.6	79.7	45.2
Months of Inventory ²	0.6	2.3	3.2	3.7	2.4	4.0	9.9
Average Price	\$583,841	28.7	38.7	56.5	98.4	125.7	133.9
Median Price	\$520,000	18.2	30.0	31.6	100.0	126.1	128.6
Sales to List Price Ratio	102.5	97.8	99.0	98.0	97.5	96.4	97.6
Median Days on Market	11.0	19.0	36.5	19.0	38.0	49.0	65.0
Average Days on Market	22.7	41.2	48.3	32.4	80.1	76.6	114.8

Year-to-date	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	628	6.4	8.8	8.7	16.1	23.1	241.3
Dollar Volume	\$340,167,555	25.1	38.4	55.6	117.8	157.7	761.0
New Listings	725	-20.2	-14.5	-2.7	-0.4	-6.9	81.3
Active Listings ³	98	-40.6	-39.0	-2.7	-45.0	-63.0	-41.6
Sales to New Listings Ratio ⁴	86.6	65.0	68.0	77.6	74.3	65.5	46.0
Months of Inventory ⁵	1.6	2.8	2.8	1.7	3.3	5.2	9.1
Average Price	\$541,668	17.5	27.1	43.2	87.7	109.3	152.3
Median Price	\$518,700	16.6	26.5	40.8	85.3	114.8	165.3
Sales to List Price Ratio	99.9	97.8	98.2	99.0	97.0	96.1	95.8
Median Days on Market	15.5	23.0	22.0	16.0	29.0	54.5	69.0
Average Days on Market	36.8	40.7	41.3	31.7	65.8	92.5	119.9

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

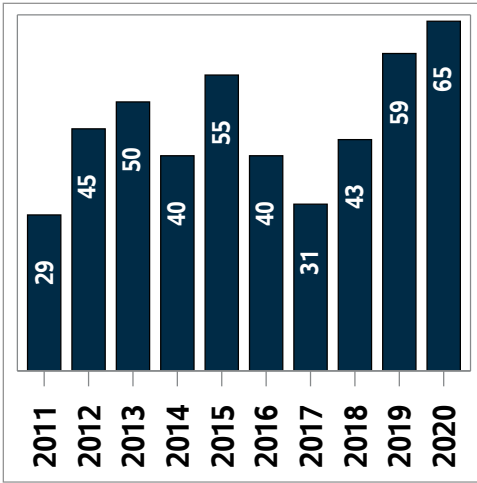
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

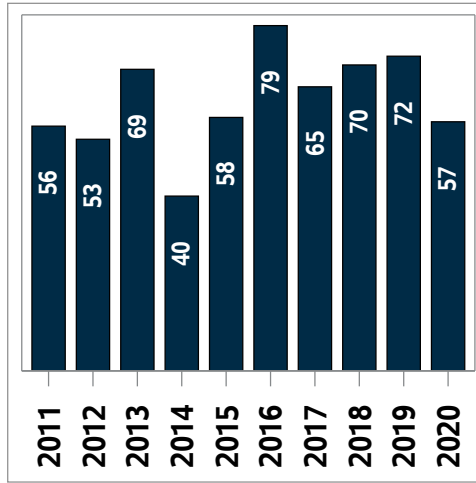
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Single Family Market Activity

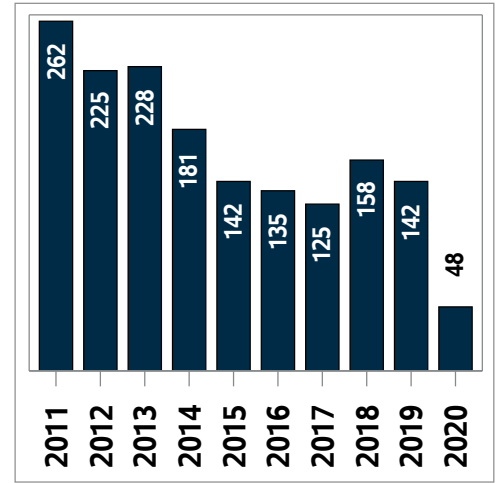
Sales Activity
(October only)



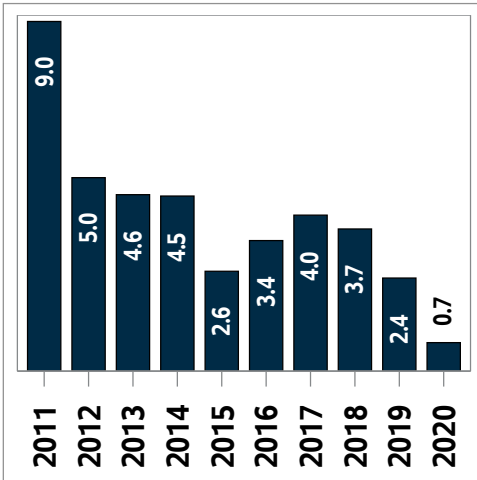
New Listings
(October only)



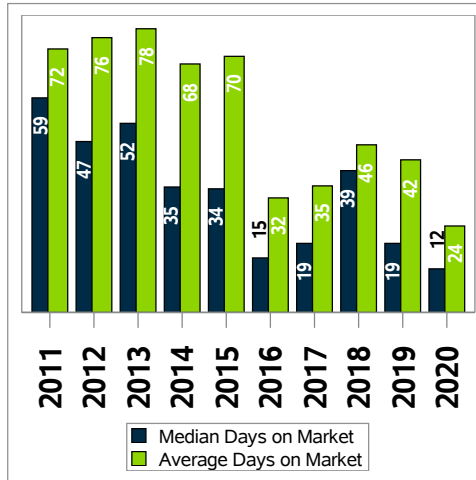
Active Listings
(October only)



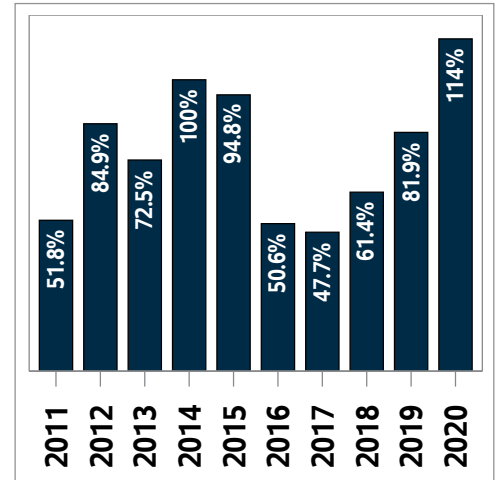
Months of Inventory
(October only)



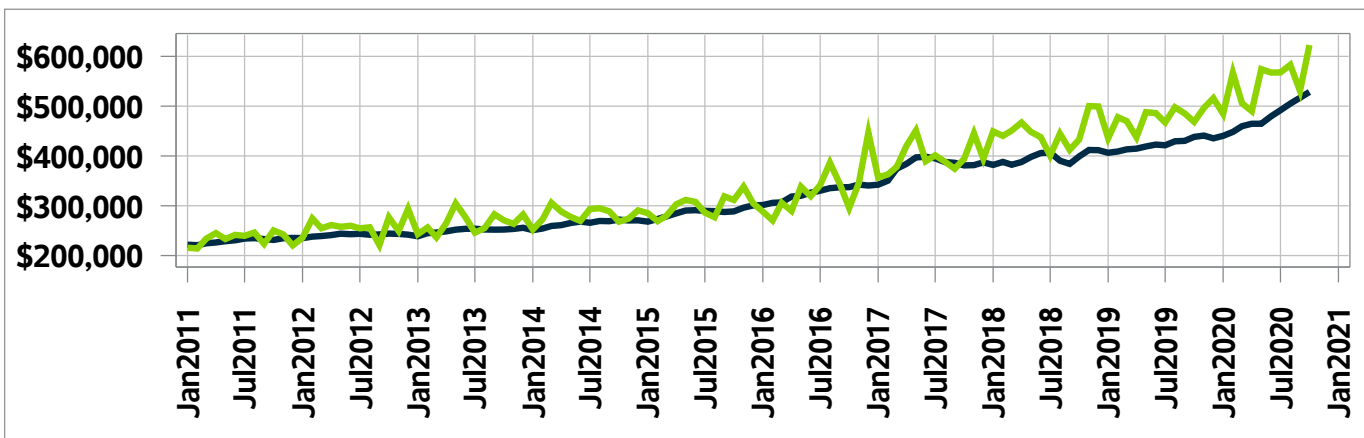
Days on Market
(October only)



Sales to New Listings Ratio
(October only)

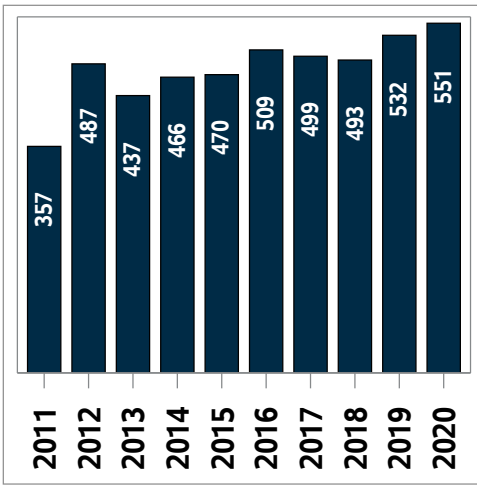


MLS® HPI Single Family Benchmark Price and Average Price

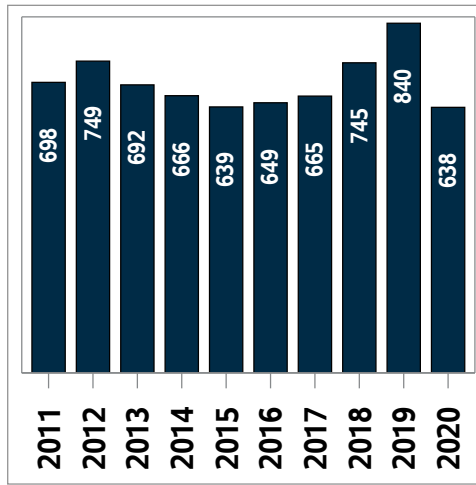


HALDIMAND COUNTY MLS® Single Family Market Activity

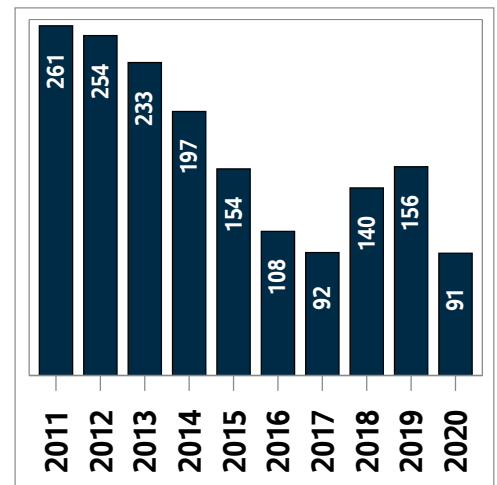
Sales Activity
(October Year-to-date)



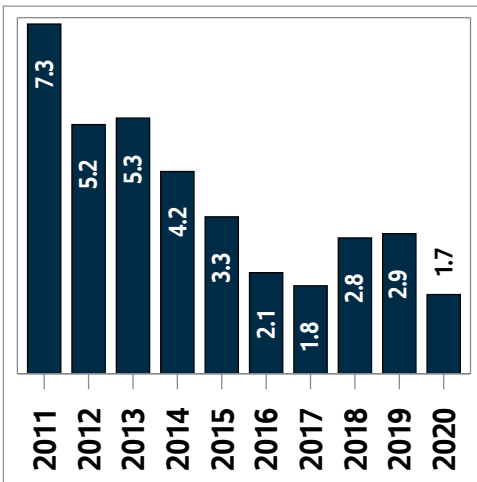
New Listings
(October Year-to-date)



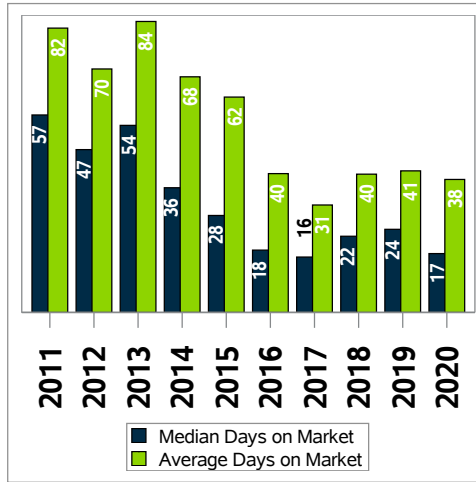
Active Listings¹
(October Year-to-date)



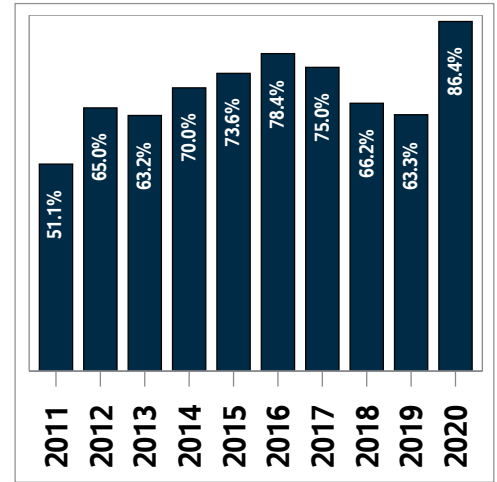
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Single Family Market Activity

Actual	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	65	10.2	51.2	109.7	18.2	30.0	333.3
Dollar Volume	\$40,480,704	46.5	117.4	231.3	136.2	198.9	942.6
New Listings	57	-20.8	-18.6	-12.3	-1.7	-17.4	46.2
Active Listings	48	-66.2	-69.6	-61.6	-66.2	-78.9	-71.1
Sales to New Listings Ratio ¹	114.0	81.9	61.4	47.7	94.8	72.5	38.5
Months of Inventory ²	0.7	2.4	3.7	4.0	2.6	4.6	11.1
Average Price	\$622,780	32.9	43.8	58.0	99.9	129.9	140.6
Median Price	\$565,000	22.8	39.5	41.6	94.8	143.0	132.5
Sales to List Price Ratio	102.4	97.8	98.7	98.4	97.0	95.6	97.1
Median Days on Market	12.0	19.0	39.0	19.0	34.0	52.0	60.0
Average Days on Market	23.8	42.0	46.1	34.8	70.4	78.0	73.3

Year-to-date	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	551	3.6	11.8	10.4	17.2	26.1	228.0
Dollar Volume	\$307,515,347	21.9	42.5	55.3	120.4	164.3	741.9
New Listings	638	-24.0	-14.4	-4.1	-0.2	-7.8	76.7
Active Listings ³	91	-41.4	-34.8	-0.5	-40.8	-60.9	-36.2
Sales to New Listings Ratio ⁴	86.4	63.3	66.2	75.0	73.6	63.2	46.5
Months of Inventory ⁵	1.7	2.9	2.8	1.8	3.3	5.3	8.5
Average Price	\$558,104	17.7	27.5	40.7	88.0	109.6	156.7
Median Price	\$540,000	16.4	24.9	37.4	86.9	111.8	168.0
Sales to List Price Ratio	99.7	97.8	97.9	98.8	96.7	95.5	95.6
Median Days on Market	17.0	24.0	22.0	16.0	28.0	54.0	65.0
Average Days on Market	38.4	40.9	39.9	31.0	62.2	84.0	101.2

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

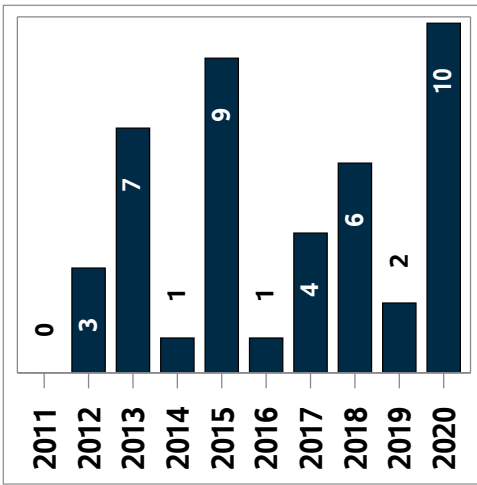
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

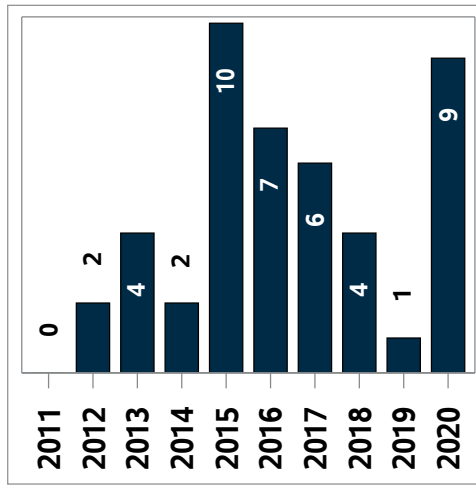
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Townhouse Market Activity

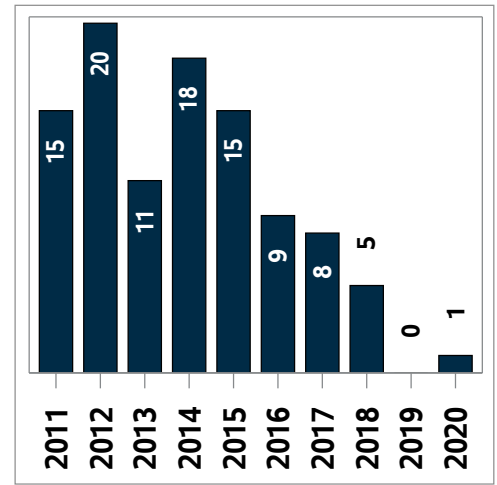
Sales Activity
(October only)



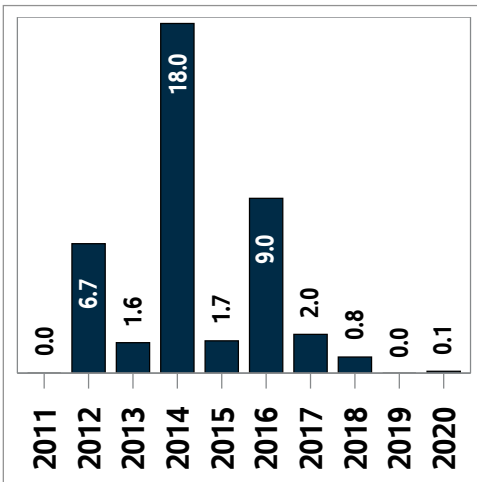
New Listings
(October only)



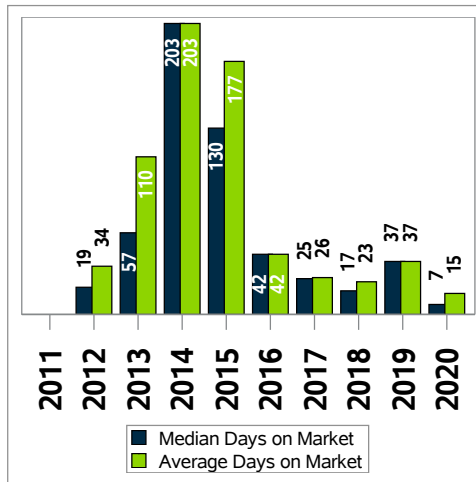
Active Listings
(October only)



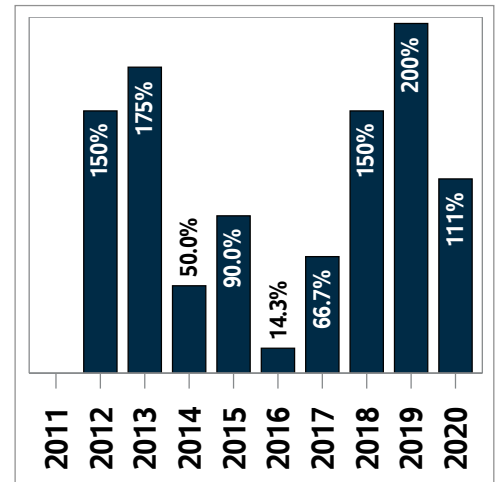
Months of Inventory
(October only)



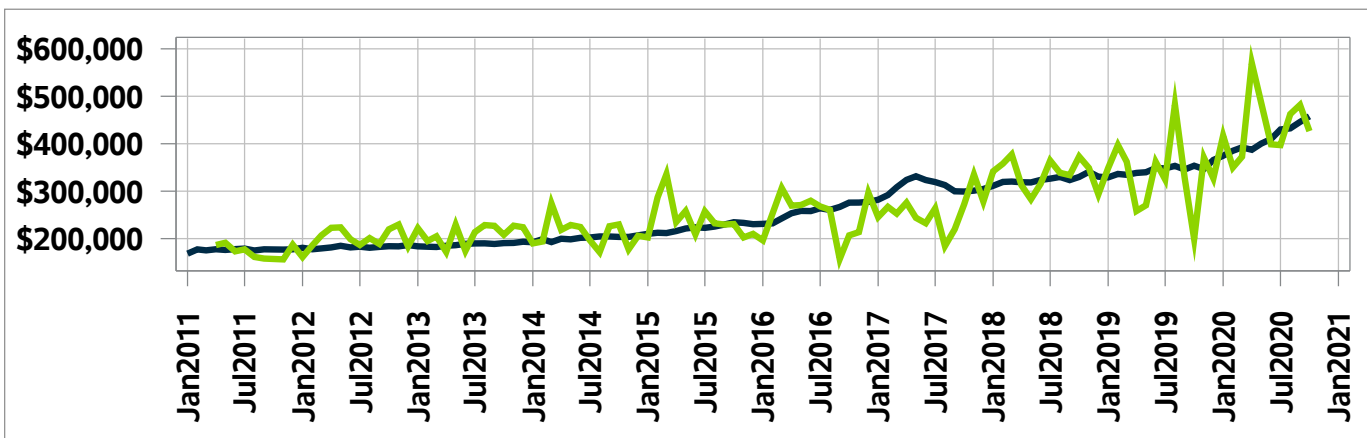
Days on Market
(October only)



Sales to New Listings Ratio
(October only)

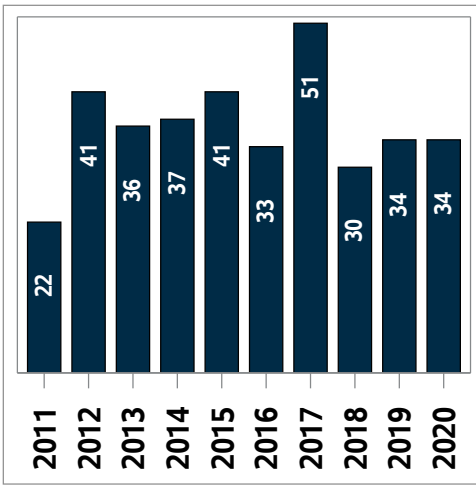


MLS® HPI Townhouse Benchmark Price and Average Price

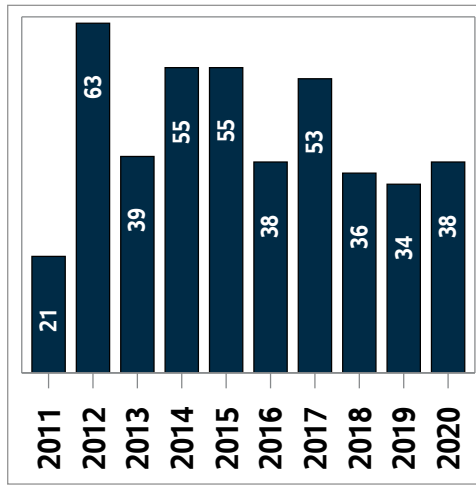


HALDIMAND COUNTY MLS® Townhouse Market Activity

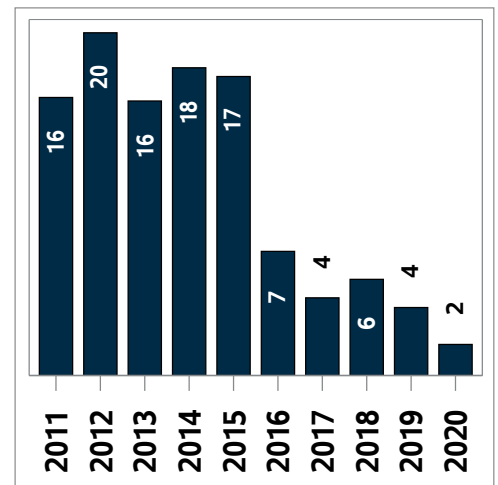
Sales Activity
(October Year-to-date)



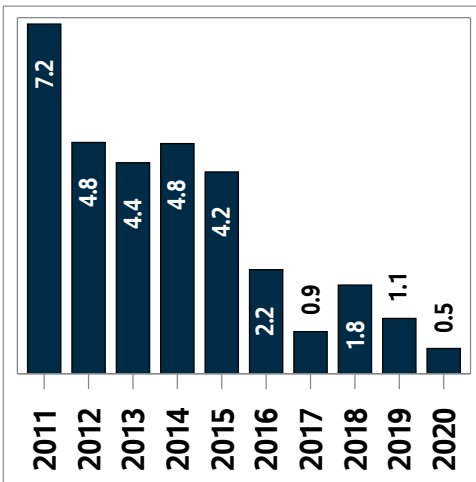
New Listings
(October Year-to-date)



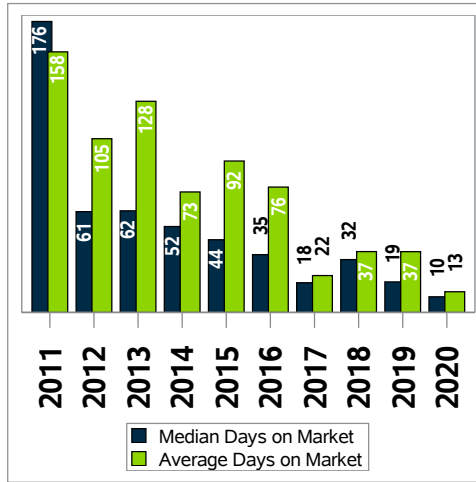
Active Listings¹
(October Year-to-date)



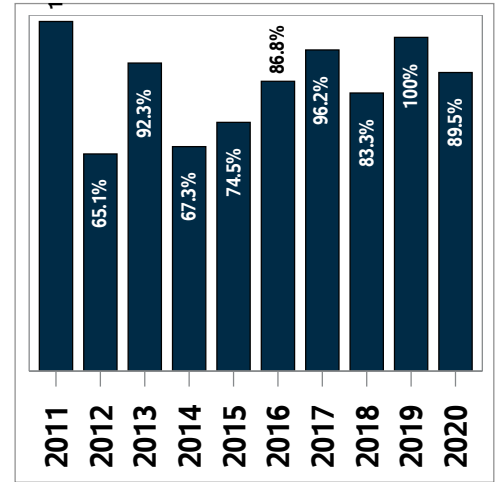
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Townhouse Market Activity

Actual	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	10	400.0	66.7	150.0	11.1	42.9	900.0
Dollar Volume	\$4,265,508	969.0	90.6	291.7	105.4	192.9	2,150.9
New Listings	9	800.0	125.0	50.0	-10.0	125.0	350.0
Active Listings	1		-80.0	-87.5	-93.3	-90.9	-80.0
Sales to New Listings Ratio ¹	111.1	200.0	150.0	66.7	90.0	175.0	50.0
Months of Inventory ²	0.1		0.8	2.0	1.7	1.6	5.0
Average Price	\$426,551	113.8	14.4	56.7	84.9	105.0	125.1
Median Price	\$415,000	108.0	2.5	57.5	70.1	88.6	119.0
Sales to List Price Ratio	104.7	96.2	101.1	96.6	99.5	97.3	97.2
Median Days on Market	7.0	37.0	16.5	25.0	130.0	57.0	9.0
Average Days on Market	14.7	37.0	22.8	25.8	176.6	110.0	9.0

Year-to-date	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	34	0.0	13.3	-33.3	-17.1	-5.6	1,033.3
Dollar Volume	\$14,400,408	26.5	41.2	14.5	46.0	90.5	2,491.4
New Listings	38	11.8	5.6	-28.3	-30.9	-2.6	65.2
Active Listings ³	2	-54.3	-67.7	-60.0	-89.6	-88.7	-78.6
Sales to New Listings Ratio ⁴	89.5	100.0	83.3	96.2	74.5	92.3	13.0
Months of Inventory ⁵	0.5	1.1	1.8	0.9	4.2	4.4	27.7
Average Price	\$423,541	26.5	24.6	71.8	76.1	101.7	128.7
Median Price	\$416,000	22.0	18.3	66.4	73.9	116.4	119.5
Sales to List Price Ratio	103.3	98.3	99.4	99.7	99.0	98.5	103.2
Median Days on Market	9.5	18.5	32.0	18.0	44.0	61.5	90.0
Average Days on Market	12.6	36.8	36.8	22.3	91.6	127.7	139.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

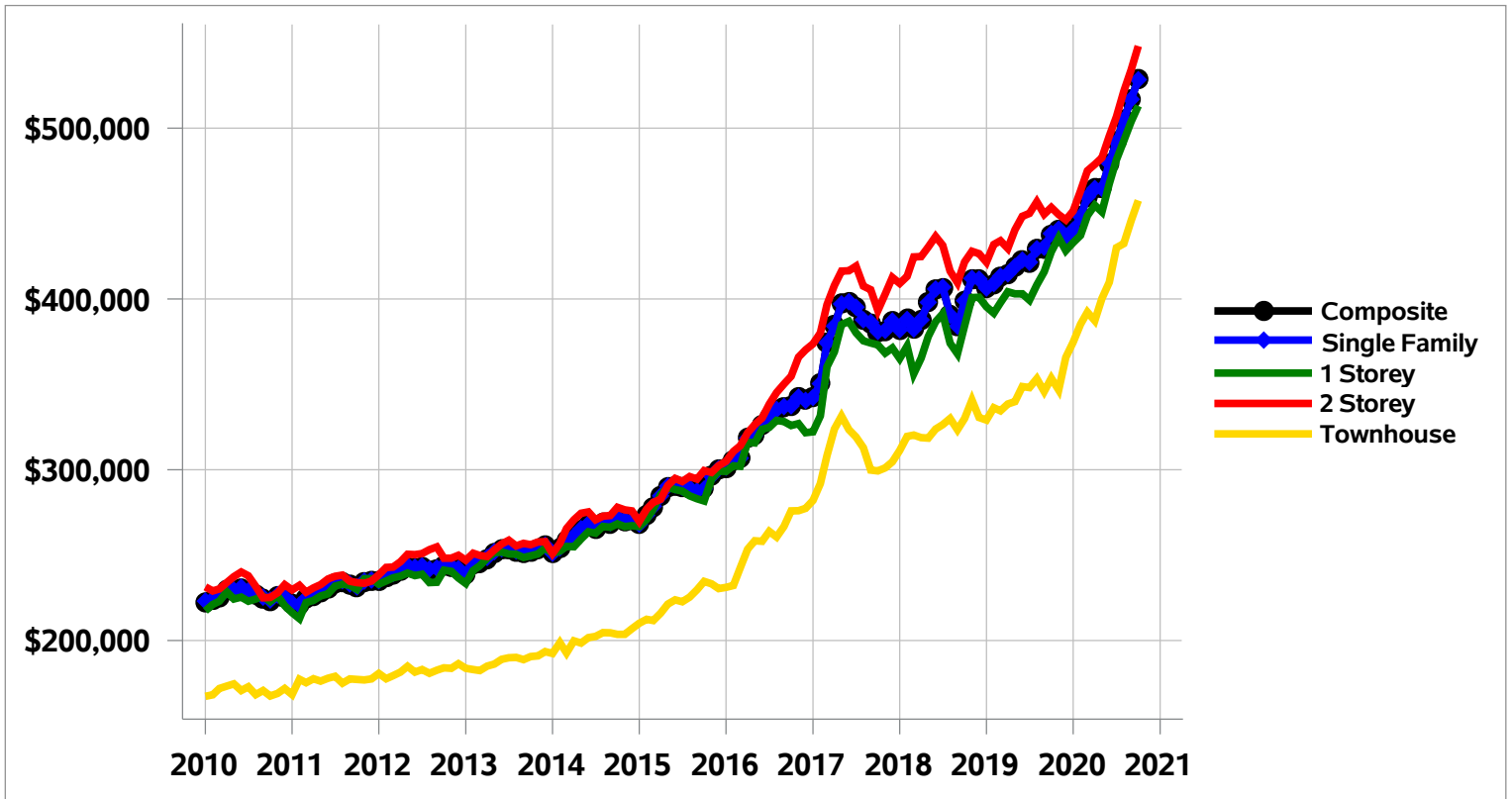
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$528,800	2.3	7.4	13.8	20.8	39.0	82.8
Single Family	\$528,400	2.2	7.4	13.7	20.6	38.7	83.0
One Storey	\$513,100	1.8	6.6	12.8	20.0	37.5	82.1
Two Storey	\$548,100	2.6	8.2	14.5	20.8	39.4	83.0
Townhouse	\$457,700	2.6	6.4	18.2	29.4	52.9	95.1
Apartment-Style							

MLS® HPI Benchmark Price



HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1384
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1388
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7286
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1251
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1707
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7326
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

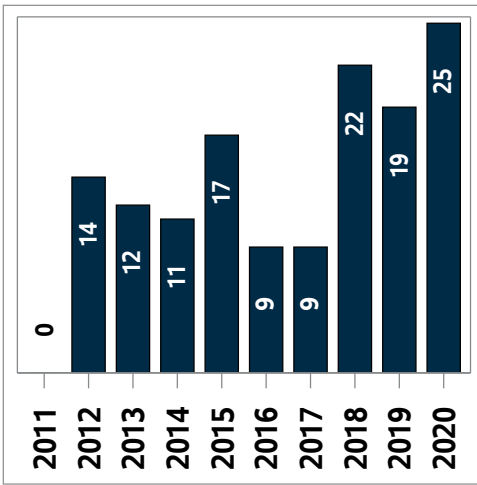
Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1093
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

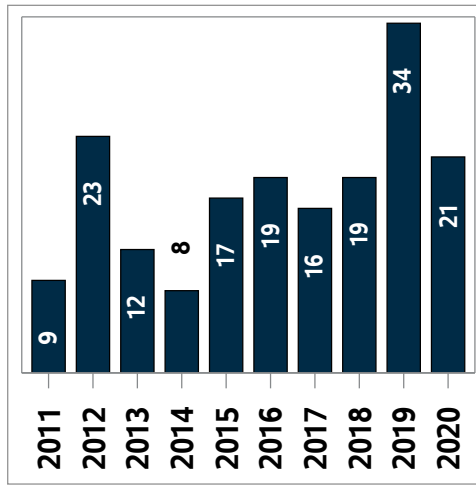
CALEDONIA (63)

MLS® Residential Market Activity

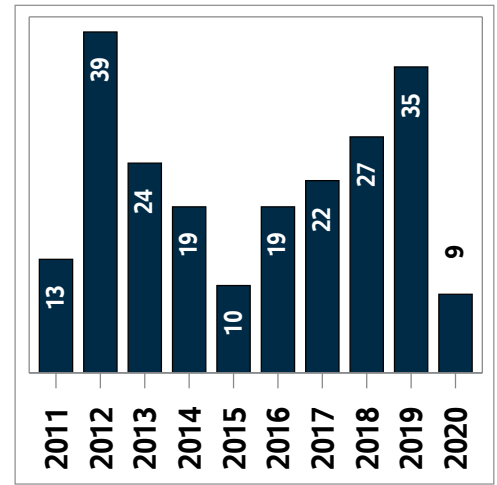
Sales Activity
(October only)



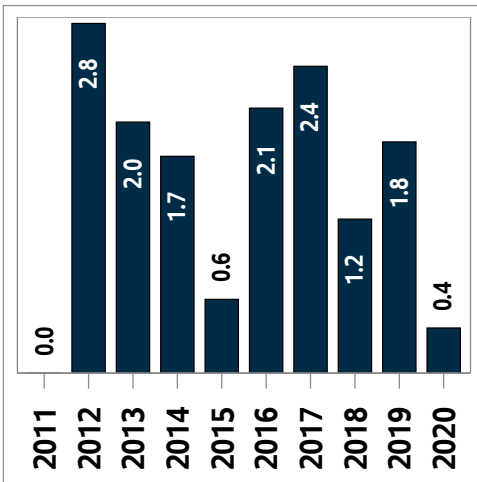
New Listings
(October only)



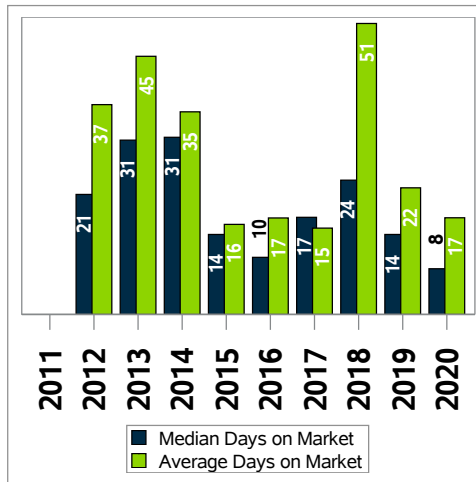
Active Listings
(October only)



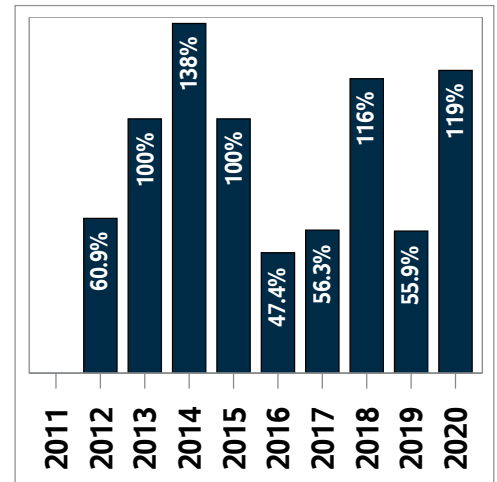
Months of Inventory
(October only)



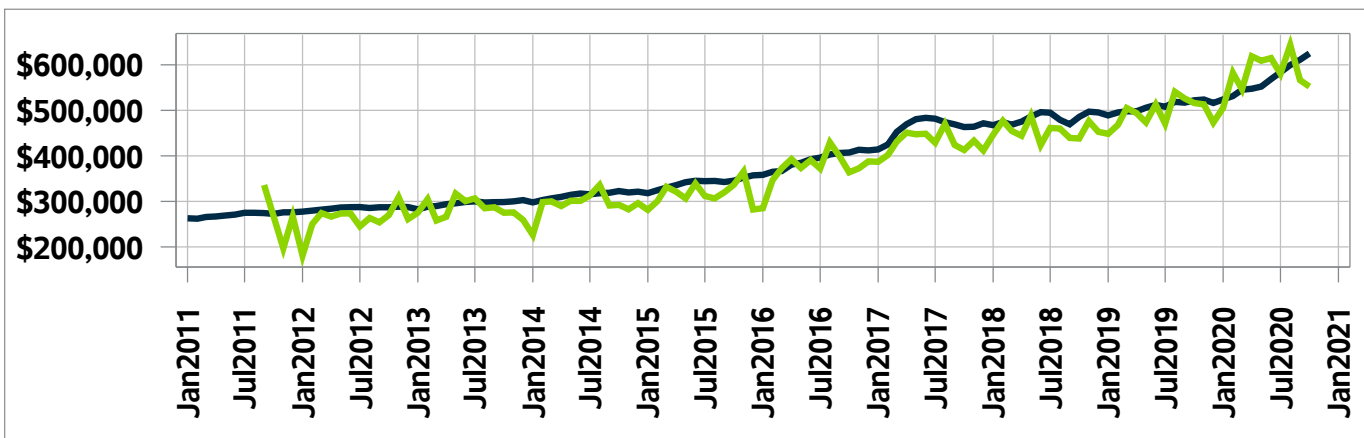
Days on Market
(October only)



Sales to New Listings Ratio
(October only)



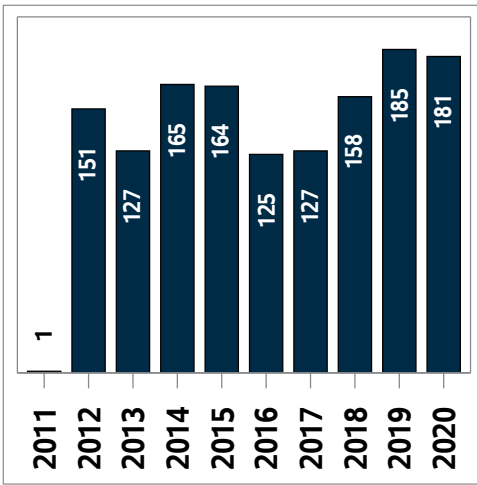
MLS® HPI Composite Benchmark Price and Average Price



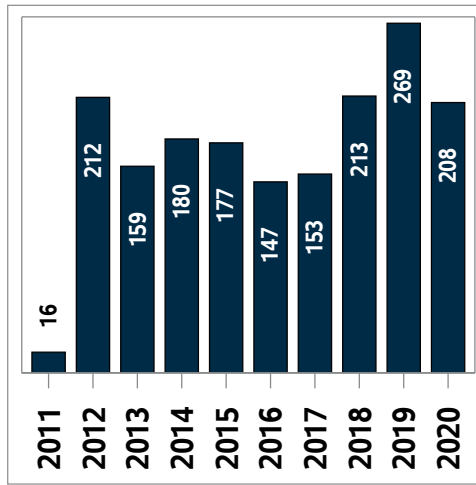
CALEDONIA (63)

MLS® Residential Market Activity

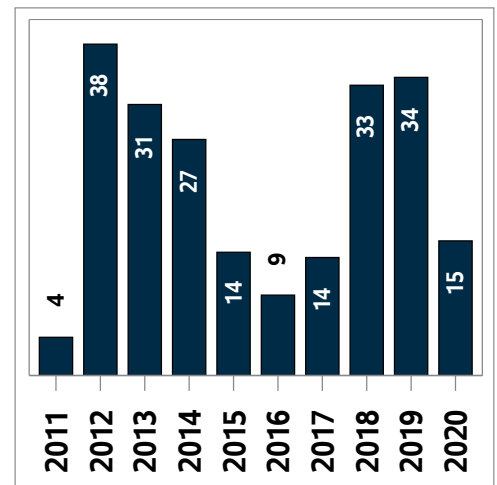
Sales Activity
(October Year-to-date)



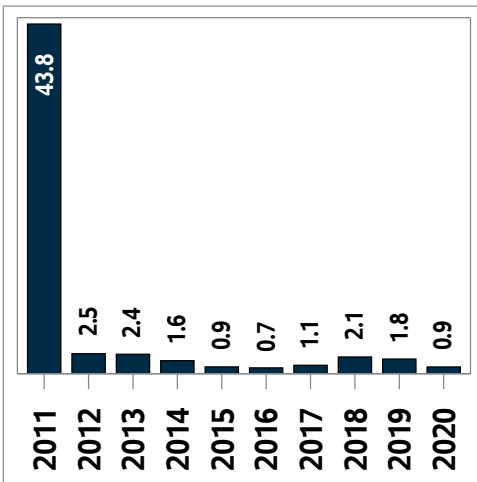
New Listings
(October Year-to-date)



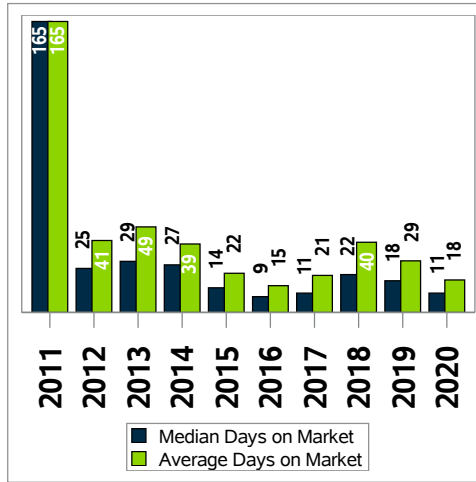
Active Listings¹
(October Year-to-date)



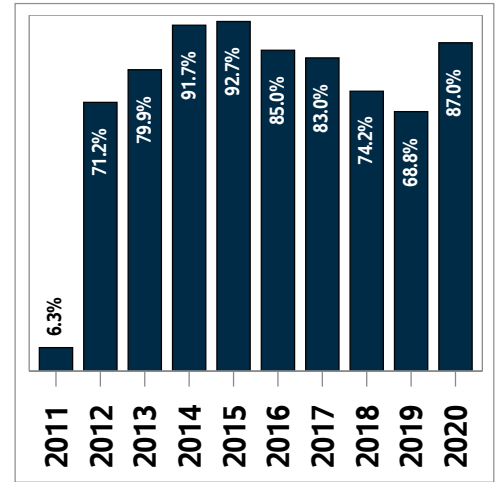
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CALEDONIA (63) MLS® Residential Market Activity

Actual	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	25	31.6	13.6	177.8	47.1	108.3	1,150.0
Dollar Volume	\$13,804,500	40.8	43.2	271.5	141.3	318.1	2,070.5
New Listings	21	-38.2	10.5	31.3	23.5	75.0	
Active Listings	9	-74.3	-66.7	-59.1	-10.0	-62.5	
Sales to New Listings Ratio ¹	119.0	55.9	115.8	56.3	100.0	100.0	
Months of Inventory ²	0.4	1.8	1.2	2.4	0.6	2.0	
Average Price	\$552,180	7.0	26.0	33.7	64.1	100.7	73.6
Median Price	\$516,000	7.5	22.8	29.0	66.5	119.6	62.3
Sales to List Price Ratio	104.3	98.5	99.5	99.2	99.7	98.1	98.6
Median Days on Market	8.0	14.0	23.5	17.0	14.0	30.5	48.5
Average Days on Market	16.9	22.2	50.9	15.1	15.8	45.2	48.5

Year-to-date	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	181	-2.2	14.6	42.5	10.4	42.5	3,520.0
Dollar Volume	\$105,336,320	13.8	47.5	92.6	101.8	185.3	7,962.5
New Listings	208	-22.7	-2.3	35.9	17.5	30.8	2,871.4
Active Listings ³	15	-54.8	-53.6	14.1	9.2	-50.3	715.3
Sales to New Listings Ratio ⁴	87.0	68.8	74.2	83.0	92.7	79.9	71.4
Months of Inventory ⁵	0.9	1.8	2.1	1.1	0.9	2.4	3.8
Average Price	\$581,969	16.4	28.8	35.1	82.8	100.2	122.7
Median Price	\$570,000	17.5	28.7	32.6	86.3	105.0	139.5
Sales to List Price Ratio	101.6	98.8	98.7	101.1	98.5	97.6	98.2
Median Days on Market	11.0	18.0	21.5	11.0	14.0	29.0	26.0
Average Days on Market	18.4	29.3	39.8	21.0	22.2	48.5	52.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

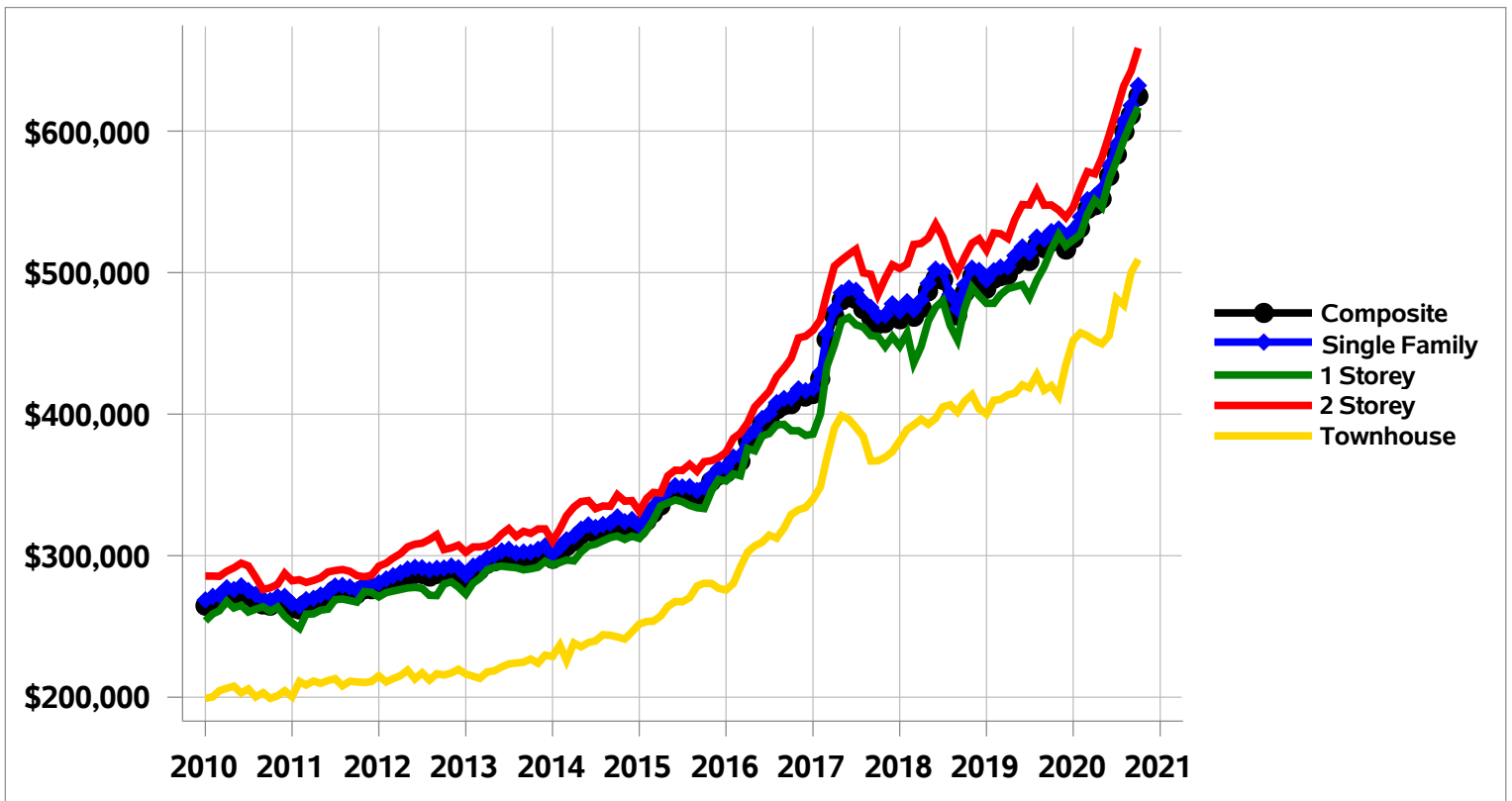
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

CALEDONIA (63) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$625,000	2.3	7.1	14.2	19.7	34.9	80.9
Single Family	\$632,200	2.3	7.1	14.1	19.5	34.7	81.4
One Storey	\$617,000	1.8	6.6	11.9	19.5	35.6	85.1
Two Storey	\$658,700	2.5	7.2	15.6	20.2	36.0	79.8
Townhouse	\$509,400	1.9	5.8	12.7	21.3	38.8	81.6
Apartment-Style							

MLS® HPI Benchmark Price



CALEDONIA (63)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5965
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1279
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6042
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5756
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

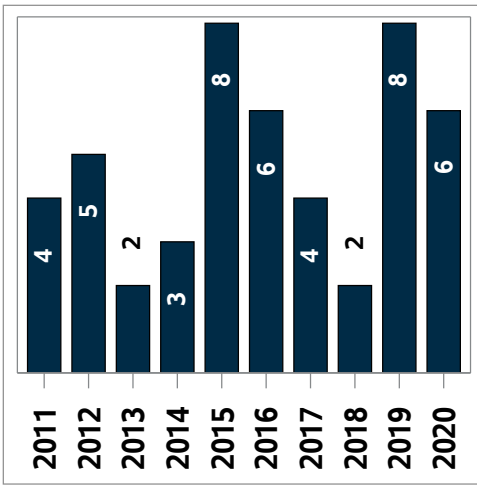
Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1167
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

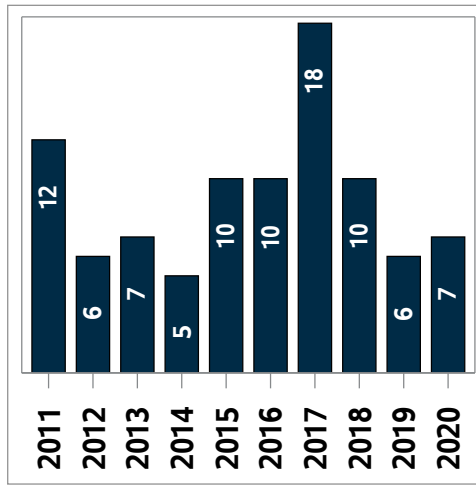
CAYUGA (62)

MLS® Residential Market Activity

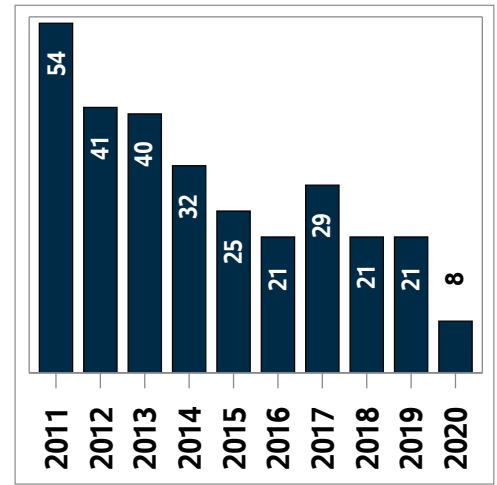
Sales Activity
(October only)



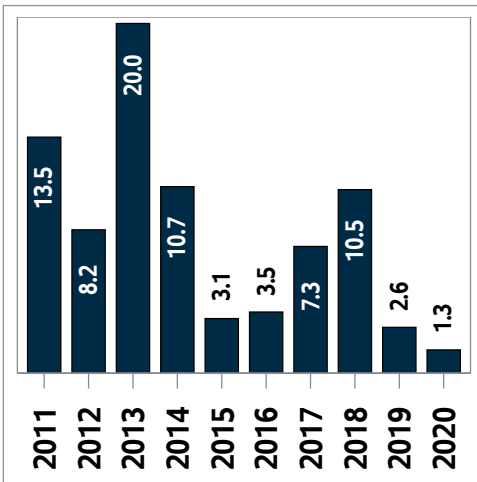
New Listings
(October only)



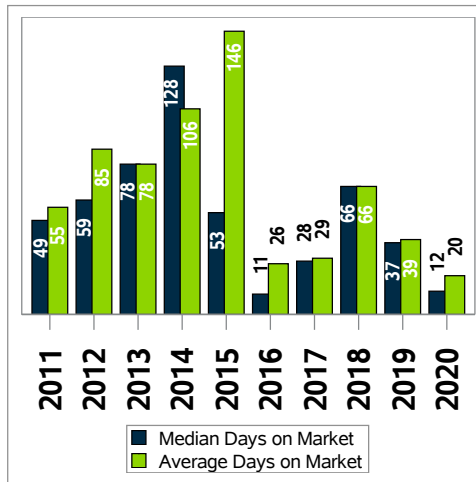
Active Listings
(October only)



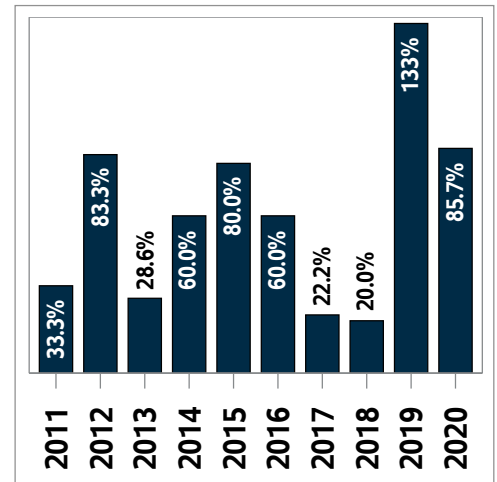
Months of Inventory
(October only)



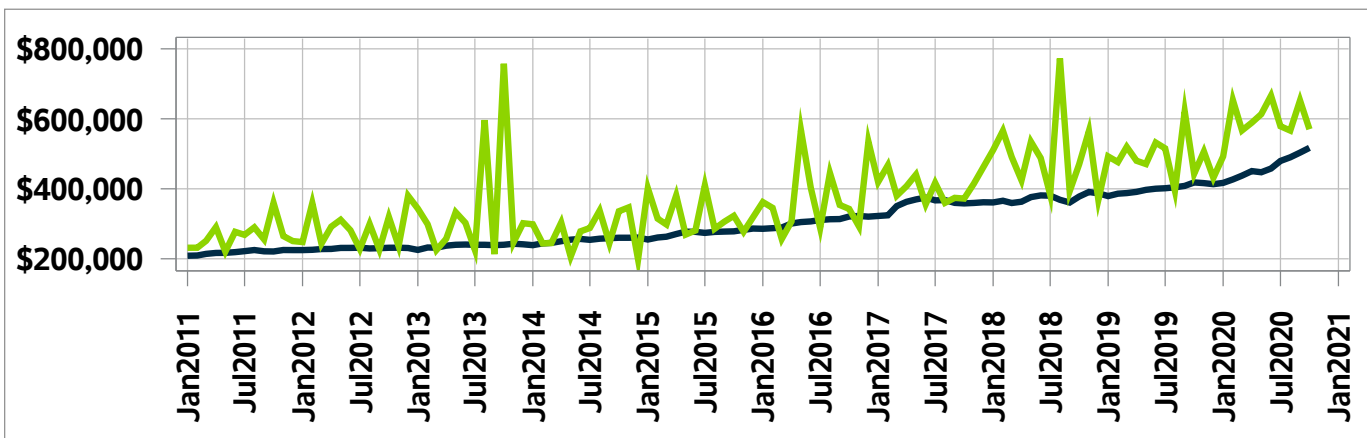
Days on Market
(October only)



Sales to New Listings Ratio
(October only)



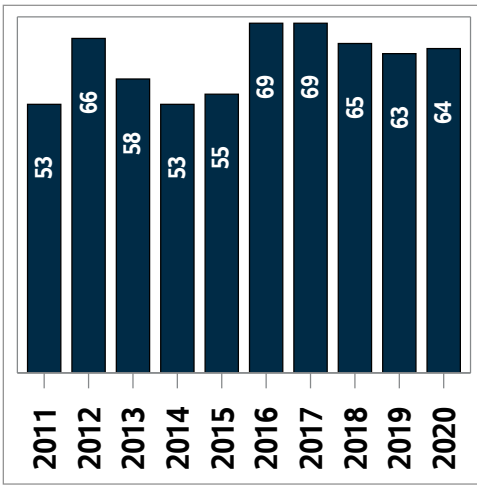
MLS® HPI Composite Benchmark Price and Average Price



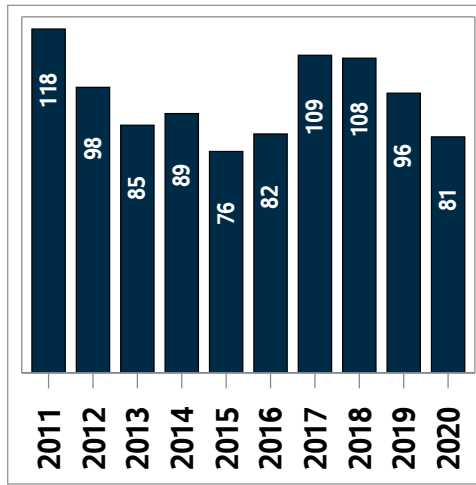
CAYUGA (62)

MLS® Residential Market Activity

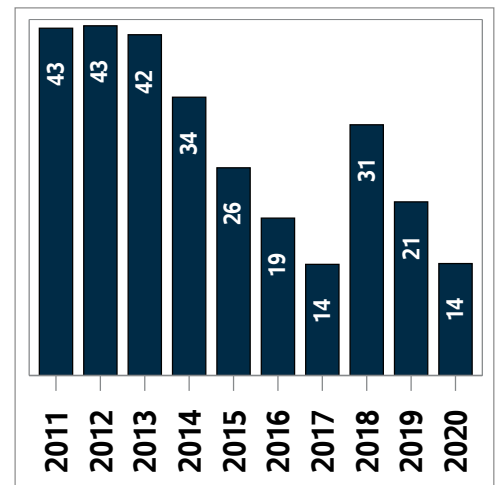
Sales Activity
(October Year-to-date)



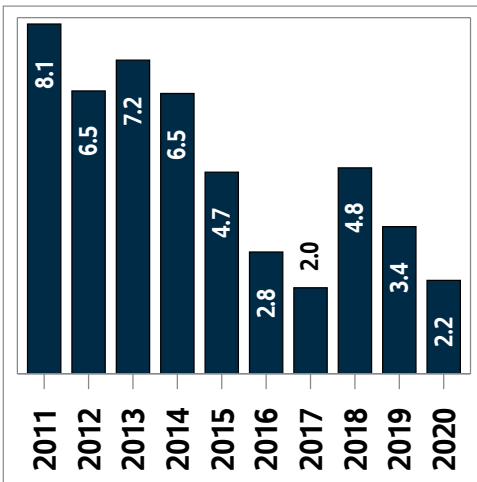
New Listings
(October Year-to-date)



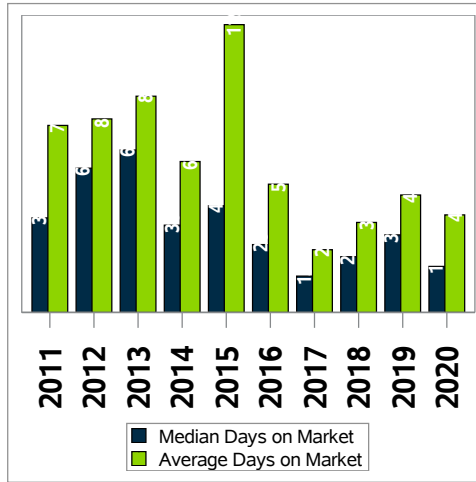
Active Listings¹
(October Year-to-date)



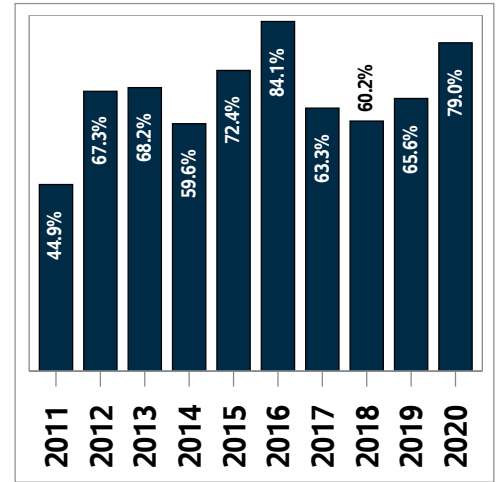
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CAYUGA (62)

MLS® Residential Market Activity

Actual	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	6	-25.0	200.0	50.0	-25.0	200.0	
Dollar Volume	\$3,420,957	-3.5	263.9	129.8	32.5	125.8	
New Listings	7	16.7	-30.0	-61.1	-30.0	0.0	
Active Listings	8	-61.9	-61.9	-72.4	-68.0	-80.0	-38.5
Sales to New Listings Ratio ¹	85.7	133.3	20.0	22.2	80.0	28.6	
Months of Inventory ²	1.3	2.6	10.5	7.3	3.1	20.0	
Average Price	\$570,160	28.7	21.3	53.2	76.7	-24.7	
Median Price	\$555,475	26.1	18.2	34.1	67.7	-26.7	
Sales to List Price Ratio	103.4	97.6	97.1	97.2	97.9	99.0	
Median Days on Market	12.0	37.0	66.0	27.5	52.5	77.5	
Average Days on Market	20.0	38.6	66.0	29.0	146.0	77.5	

Year-to-date	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	64	1.6	-1.5	-7.2	16.4	10.3	6,300.0
Dollar Volume	\$38,184,828	22.9	23.2	39.7	116.2	111.7	15,711.5
New Listings	81	-15.6	-25.0	-25.7	6.6	-4.7	478.6
Active Listings ³	14	-35.5	-55.3	0.7	-46.1	-67.1	56.8
Sales to New Listings Ratio ⁴	79.0	65.6	60.2	63.3	72.4	68.2	7.1
Months of Inventory ⁵	2.2	3.4	4.8	2.0	4.7	7.2	88.0
Average Price	\$596,638	21.0	25.1	50.6	85.8	91.8	147.1
Median Price	\$528,000	12.6	17.3	31.7	65.0	95.6	118.6
Sales to List Price Ratio	100.6	97.5	97.9	97.8	96.9	95.1	102.8
Median Days on Market	19.0	32.0	23.0	15.0	44.0	67.0	21.0
Average Days on Market	40.3	48.4	37.1	25.9	118.7	89.2	21.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

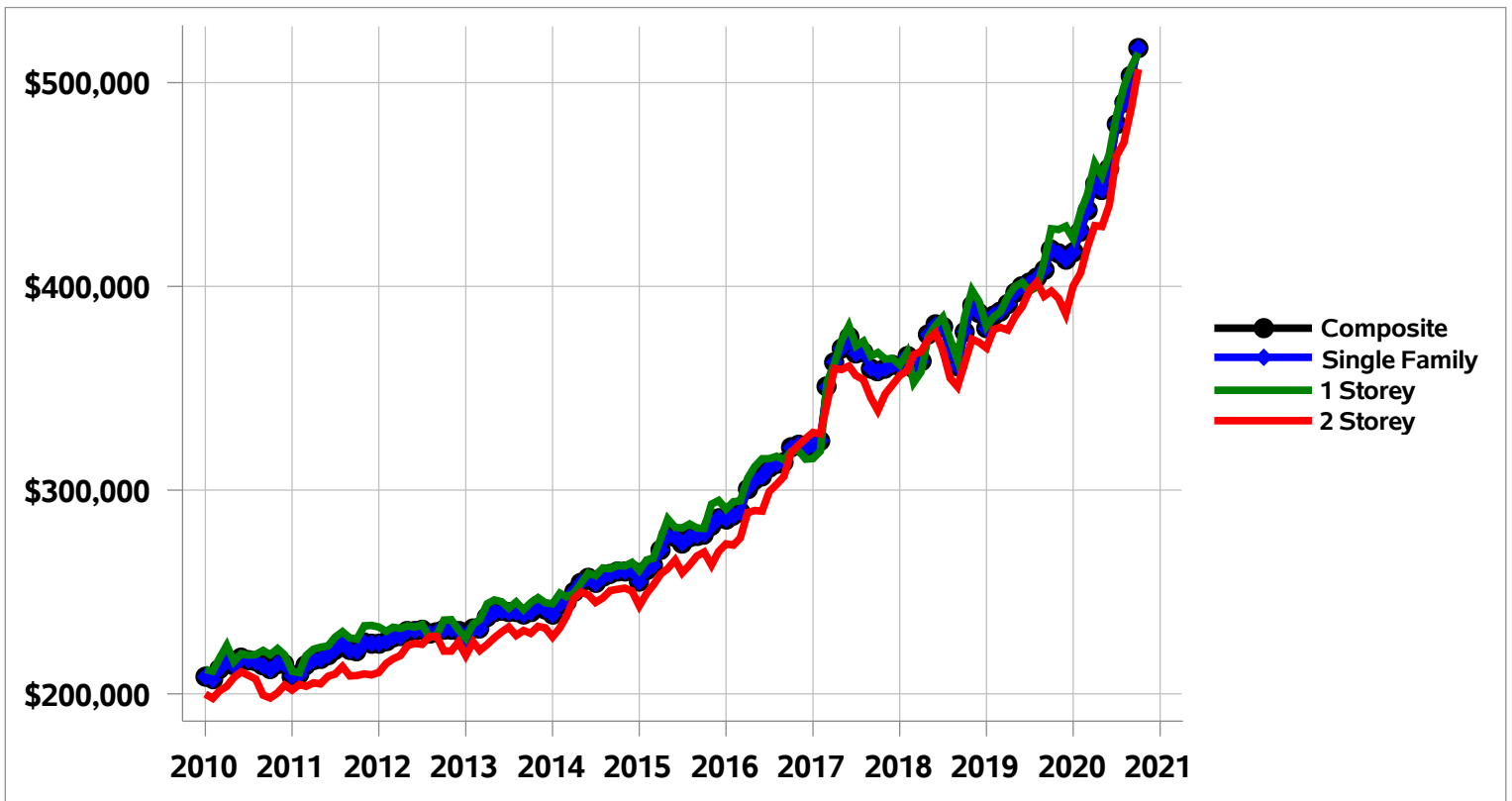
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

CAYUGA (62) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$517,000	2.7	7.8	14.7	23.6	44.3	85.7
Single Family	\$517,000	2.7	7.8	14.7	23.6	44.3	85.7
One Storey	\$514,600	1.4	6.4	11.8	20.1	40.0	83.0
Two Storey	\$506,600	4.0	9.2	17.9	27.4	49.4	87.9
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



CAYUGA (62)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1447
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1447
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10237
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CAYUGA (62)

MLS[®] HPI Benchmark Descriptions

1 Storey

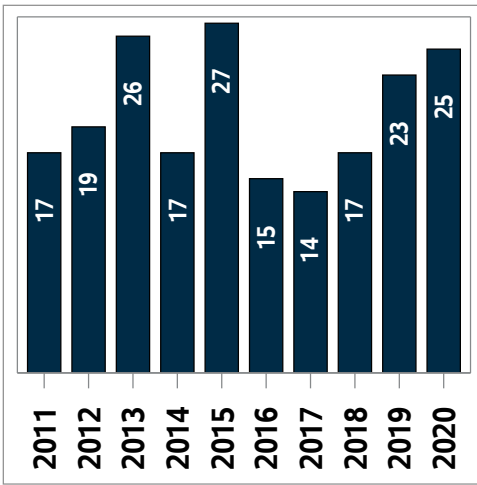
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1310
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10960
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

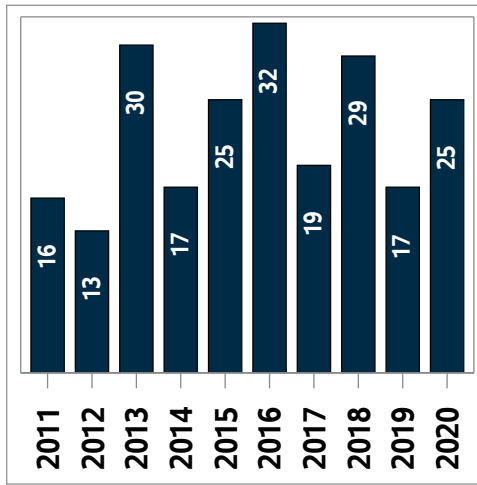
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1785
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10896
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60) MLS® Residential Market Activity

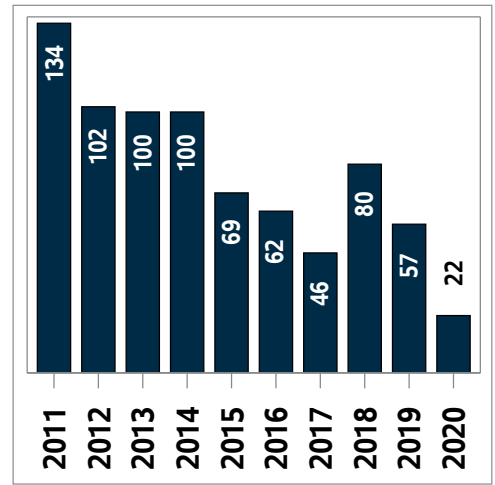
Sales Activity (October only)



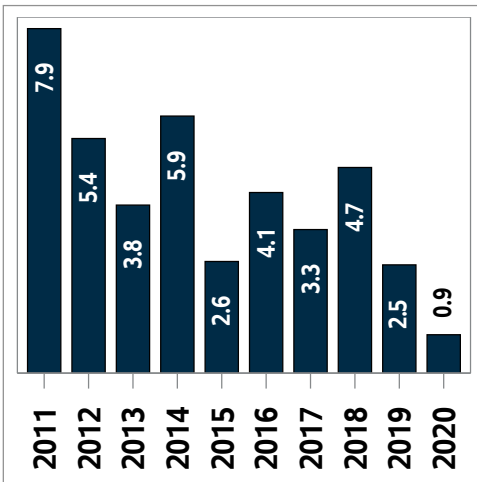
New Listings (October only)



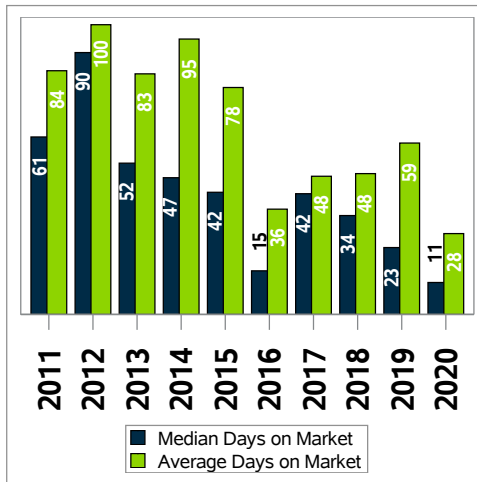
Active Listings (October only)



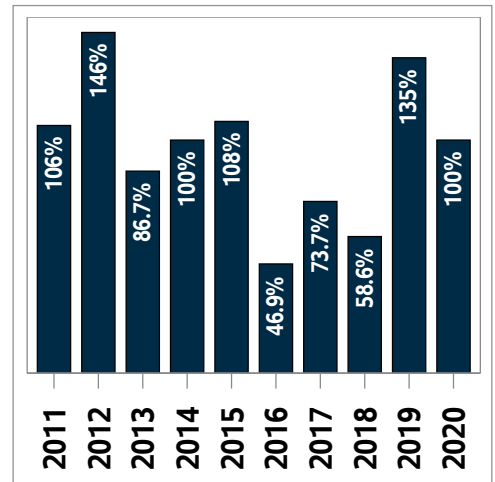
Months of Inventory (October only)



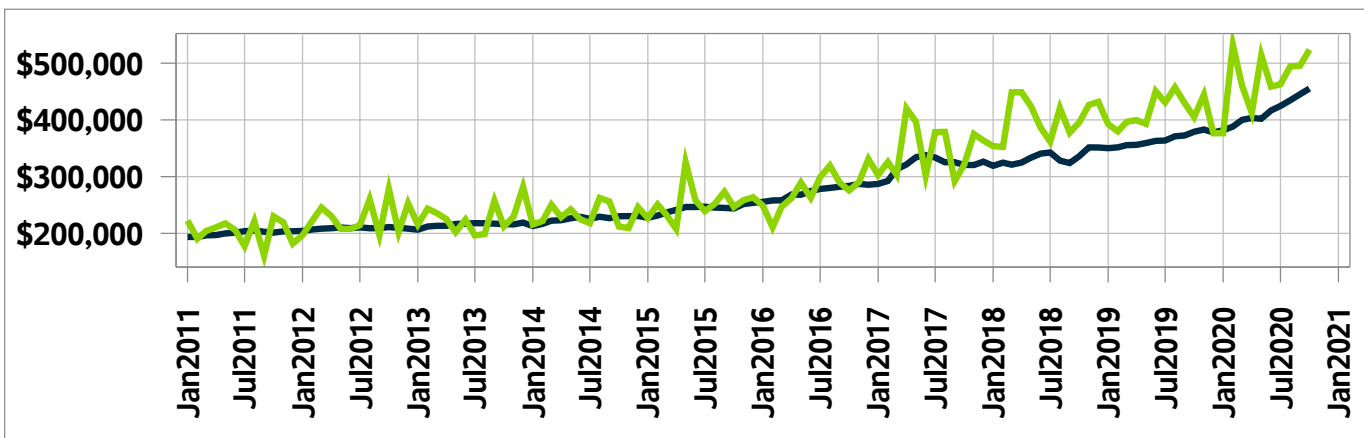
Days on Market (October only)



Sales to New Listings Ratio (October only)



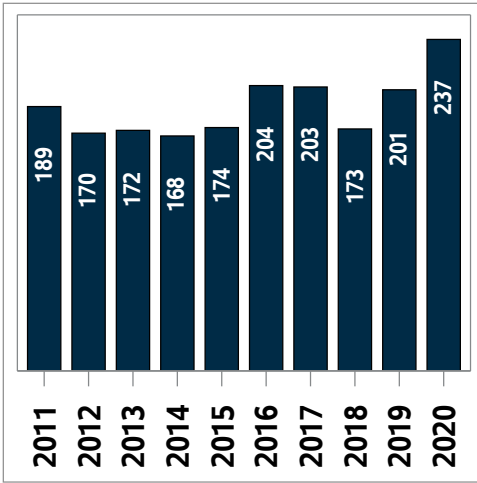
MLS® HPI Composite Benchmark Price and Average Price



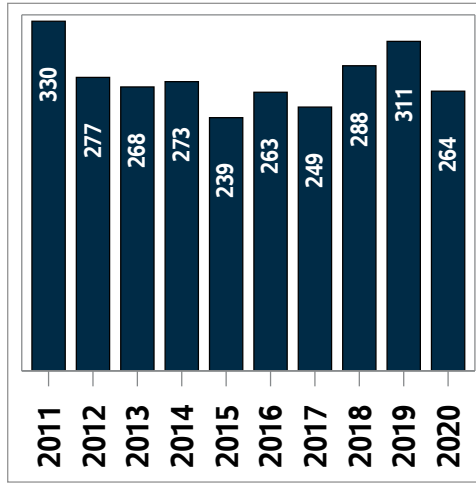
DUNNVILLE (60)

MLS® Residential Market Activity

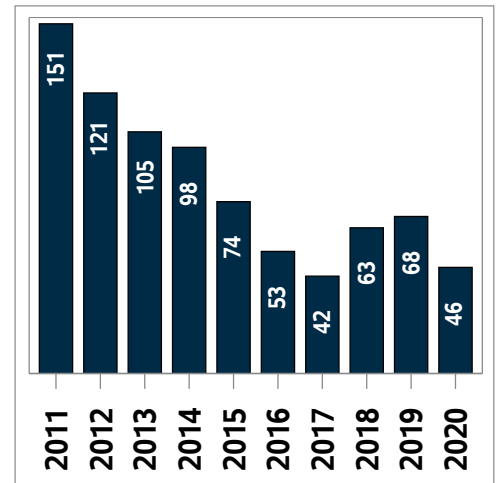
Sales Activity
(October Year-to-date)



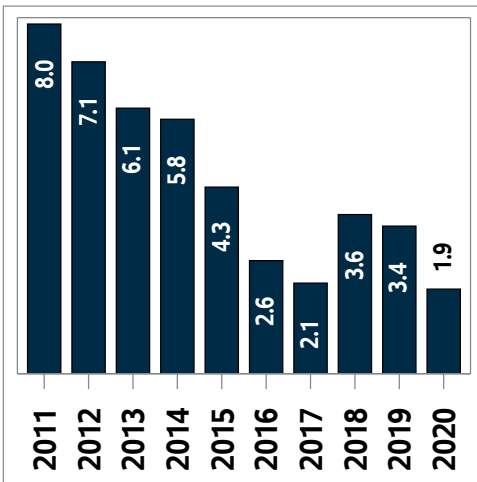
New Listings
(October Year-to-date)



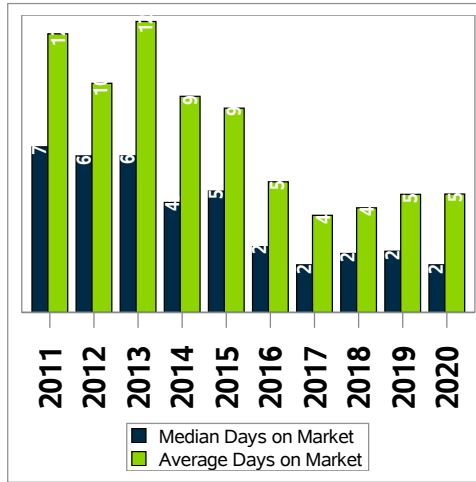
Active Listings¹
(October Year-to-date)



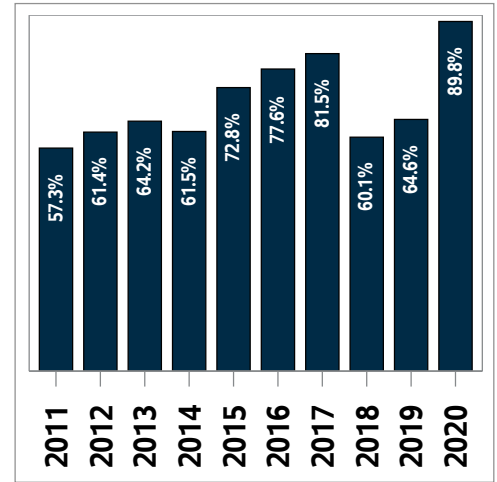
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

DUNNVILLE (60)

MLS® Residential Market Activity

Actual	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	25	8.7	47.1	78.6	-7.4	-3.8	78.6
Dollar Volume	\$13,096,655	40.6	94.9	191.5	96.8	137.4	276.8
New Listings	25	47.1	-13.8	31.6	0.0	-16.7	-13.8
Active Listings	22	-61.4	-72.5	-52.2	-68.1	-78.0	-83.8
Sales to New Listings Ratio ¹	100.0	135.3	58.6	73.7	108.0	86.7	48.3
Months of Inventory ²	0.9	2.5	4.7	3.3	2.6	3.8	9.7
Average Price	\$523,866	29.3	32.5	63.2	112.5	146.9	111.0
Median Price	\$486,355	26.3	35.1	68.6	107.8	152.7	121.9
Sales to List Price Ratio	102.9	98.0	99.6	96.4	96.4	95.6	97.6
Median Days on Market	11.0	23.0	34.0	41.5	42.0	52.0	70.0
Average Days on Market	27.8	58.9	48.4	47.5	78.0	82.7	142.7

Year-to-date	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	237	17.9	37.0	16.7	36.2	37.8	59.1
Dollar Volume	\$114,674,268	36.6	66.4	63.0	157.7	205.2	264.8
New Listings	264	-15.1	-8.3	6.0	10.5	-1.5	-9.6
Active Listings ³	46	-32.4	-27.1	9.0	-38.2	-56.1	-64.1
Sales to New Listings Ratio ⁴	89.8	64.6	60.1	81.5	72.8	64.2	51.0
Months of Inventory ⁵	1.9	3.4	3.6	2.1	4.3	6.1	8.6
Average Price	\$483,858	15.8	21.5	39.6	89.2	121.5	129.4
Median Price	\$460,000	16.6	26.0	48.9	93.7	134.4	135.9
Sales to List Price Ratio	98.6	97.1	97.4	98.5	95.7	95.3	95.5
Median Days on Market	21.0	27.0	26.0	21.0	53.5	69.0	71.0
Average Days on Market	52.2	52.1	46.1	42.8	90.1	128.3	125.9

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

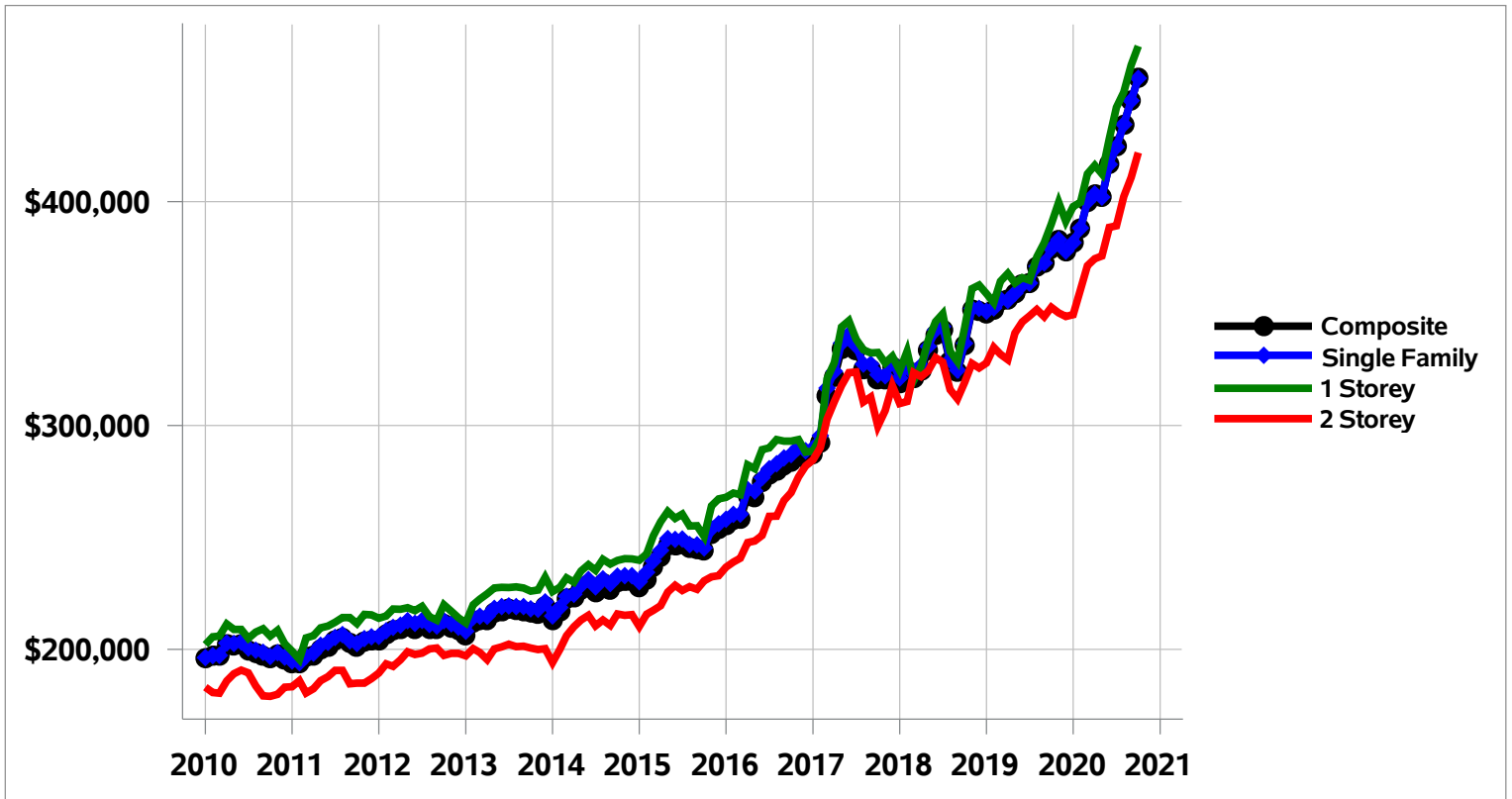
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

DUNNVILLE (60) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$455,200	2.2	7.2	12.8	20.1	42.0	86.6
Single Family	\$455,100	2.2	7.2	12.8	20.1	41.0	85.5
One Storey	\$469,500	1.8	6.2	12.8	20.4	41.2	87.5
Two Storey	\$421,900	2.7	8.4	12.7	19.6	40.8	83.0
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



DUNNVILLE (60)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9276
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1200
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10681
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

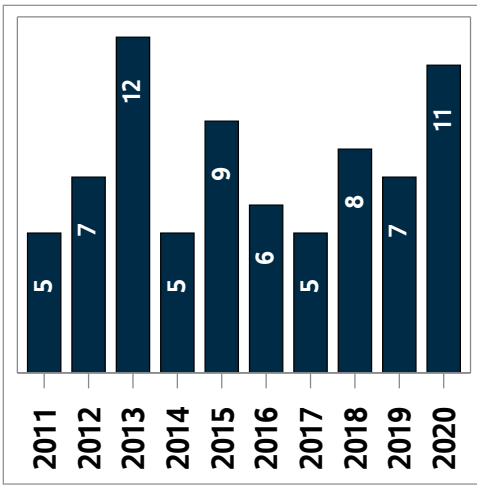
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1583
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8527
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

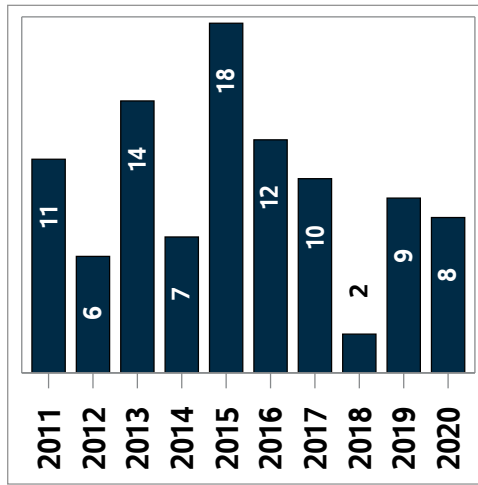
HAGERSVILLE (70)

MLS® Residential Market Activity

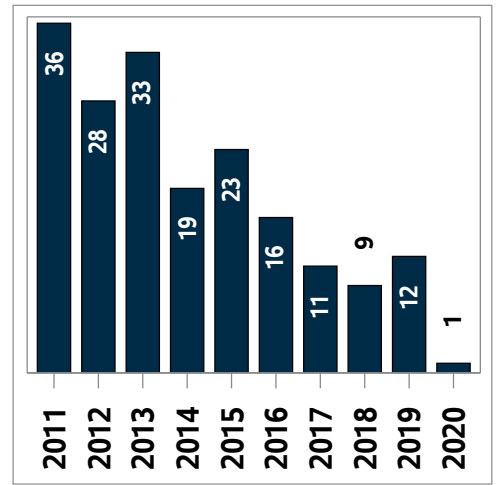
Sales Activity
(October only)



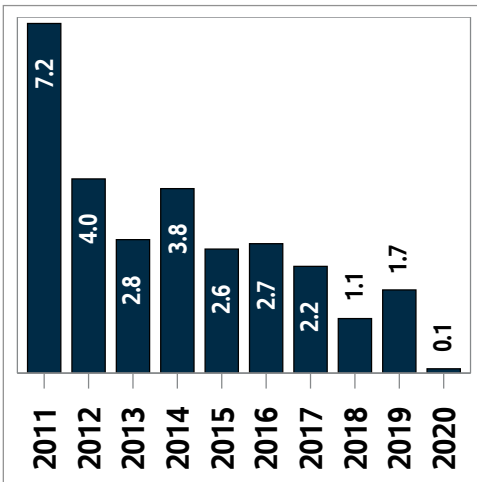
New Listings
(October only)



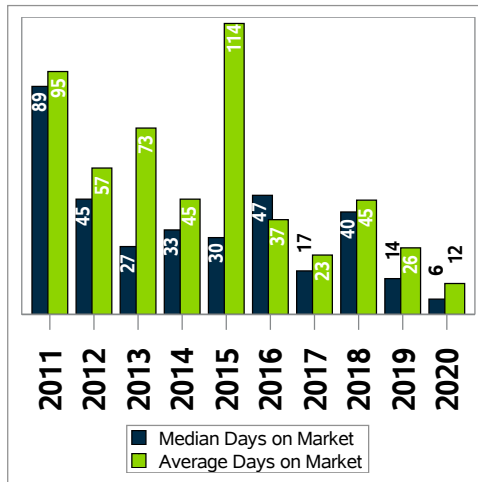
Active Listings
(October only)



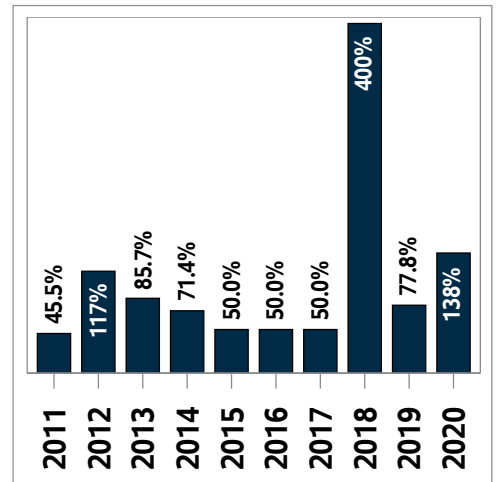
Months of Inventory
(October only)



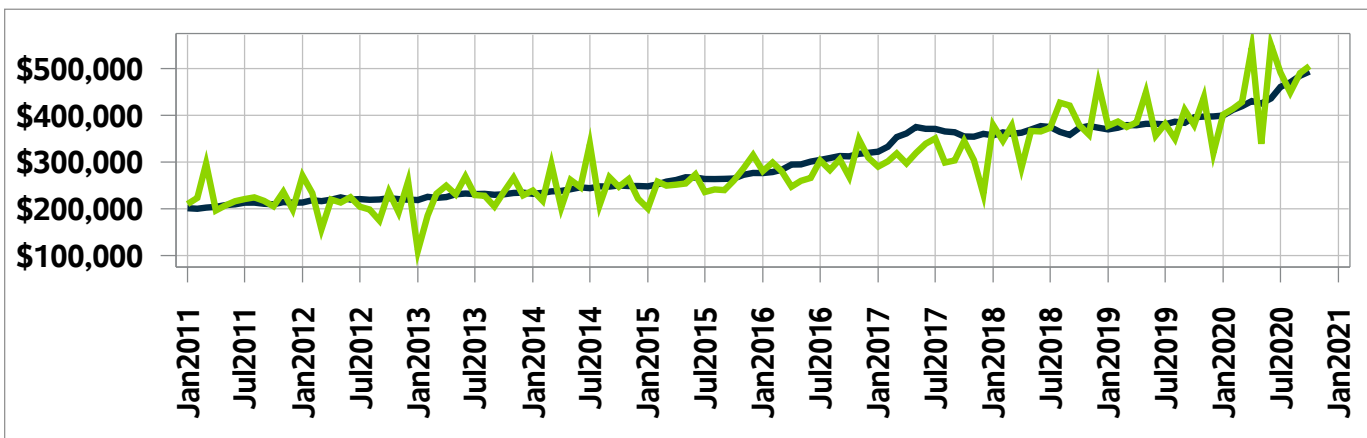
Days on Market
(October only)



Sales to New Listings Ratio
(October only)



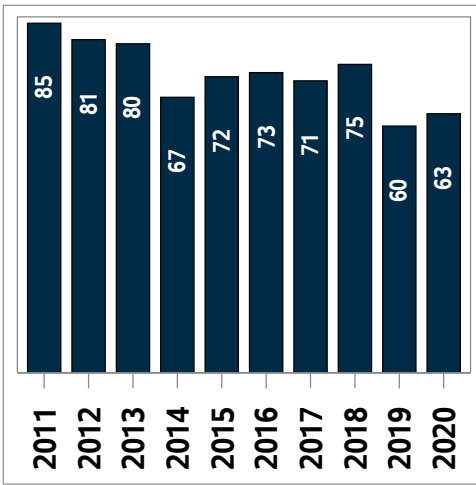
MLS® HPI Composite Benchmark Price and Average Price



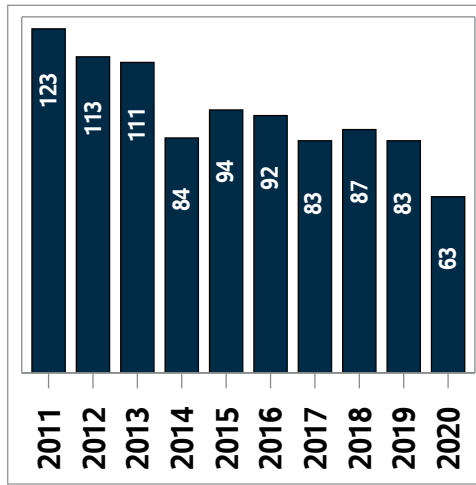
HAGERSVILLE (70)

MLS® Residential Market Activity

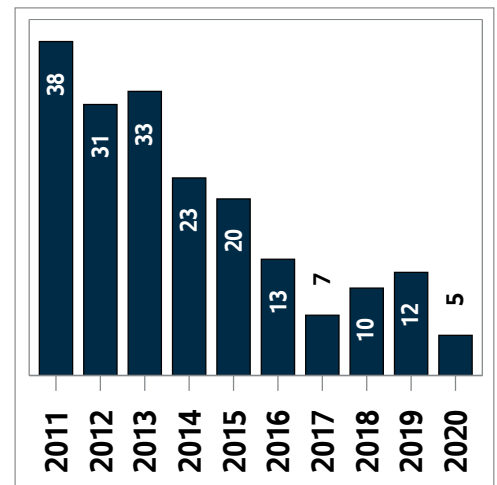
Sales Activity
(October Year-to-date)



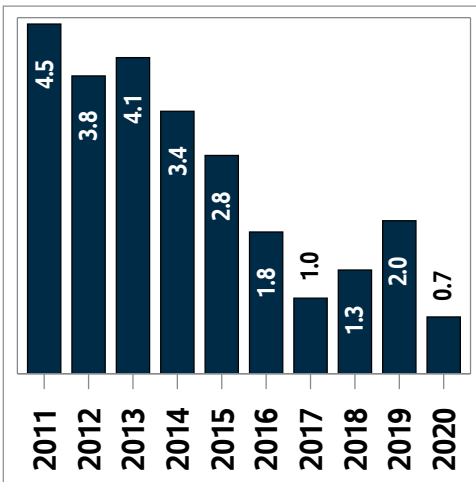
New Listings
(October Year-to-date)



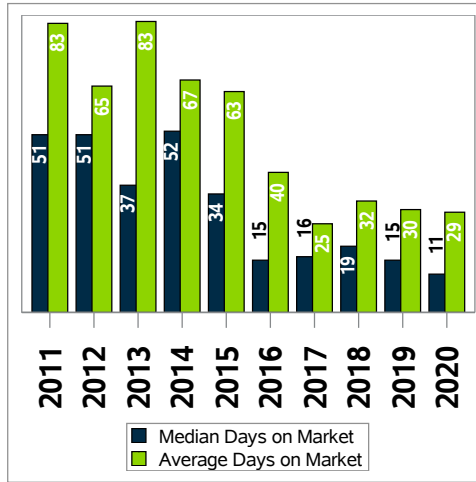
Active Listings¹
(October Year-to-date)



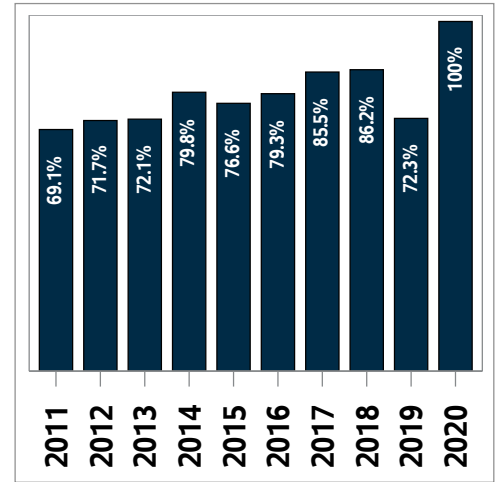
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
² Average active listings January to the current month/average of sales January to the current month

HAGERSVILLE (70) MLS® Residential Market Activity

Actual	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	11	57.1	37.5	120.0	22.2	-8.3	1,000.0
Dollar Volume	\$5,558,100	109.2	83.1	222.0	137.0	96.1	2,509.4
New Listings	8	-11.1	300.0	-20.0	-55.6	-42.9	60.0
Active Listings	1	-91.7	-88.9	-90.9	-95.7	-97.0	-90.9
Sales to New Listings Ratio ¹	137.5	77.8	400.0	50.0	50.0	85.7	20.0
Months of Inventory ²	0.1	1.7	1.1	2.2	2.6	2.8	11.0
Average Price	\$505,282	33.1	33.2	46.3	93.9	113.9	137.2
Median Price	\$461,000	6.6	18.2	28.4	85.0	97.9	116.4
Sales to List Price Ratio	103.1	97.9	97.2	99.8	99.4	99.7	96.9
Median Days on Market	6.0	14.0	40.0	17.0	30.0	26.5	53.0
Average Days on Market	12.1	26.0	44.6	23.2	113.6	72.8	53.0

Year-to-date	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	63	5.0	-16.0	-11.3	-12.5	-21.3	293.8
Dollar Volume	\$29,389,140	27.2	2.5	30.5	62.5	60.8	896.8
New Listings	63	-24.1	-27.6	-24.1	-33.0	-43.2	46.5
Active Listings ³	5	-61.0	-54.0	-33.3	-77.2	-85.8	-64.6
Sales to New Listings Ratio ⁴	100.0	72.3	86.2	85.5	76.6	72.1	37.2
Months of Inventory ⁵	0.7	2.0	1.3	1.0	2.8	4.1	8.1
Average Price	\$466,494	21.1	22.0	47.1	85.7	104.2	153.2
Median Price	\$450,000	9.9	16.9	49.9	82.1	94.7	159.8
Sales to List Price Ratio	101.1	98.6	98.7	99.6	98.2	97.3	97.4
Median Days on Market	11.0	15.0	19.0	16.0	34.0	36.5	90.5
Average Days on Market	28.8	29.5	32.0	25.5	63.4	83.5	106.4

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

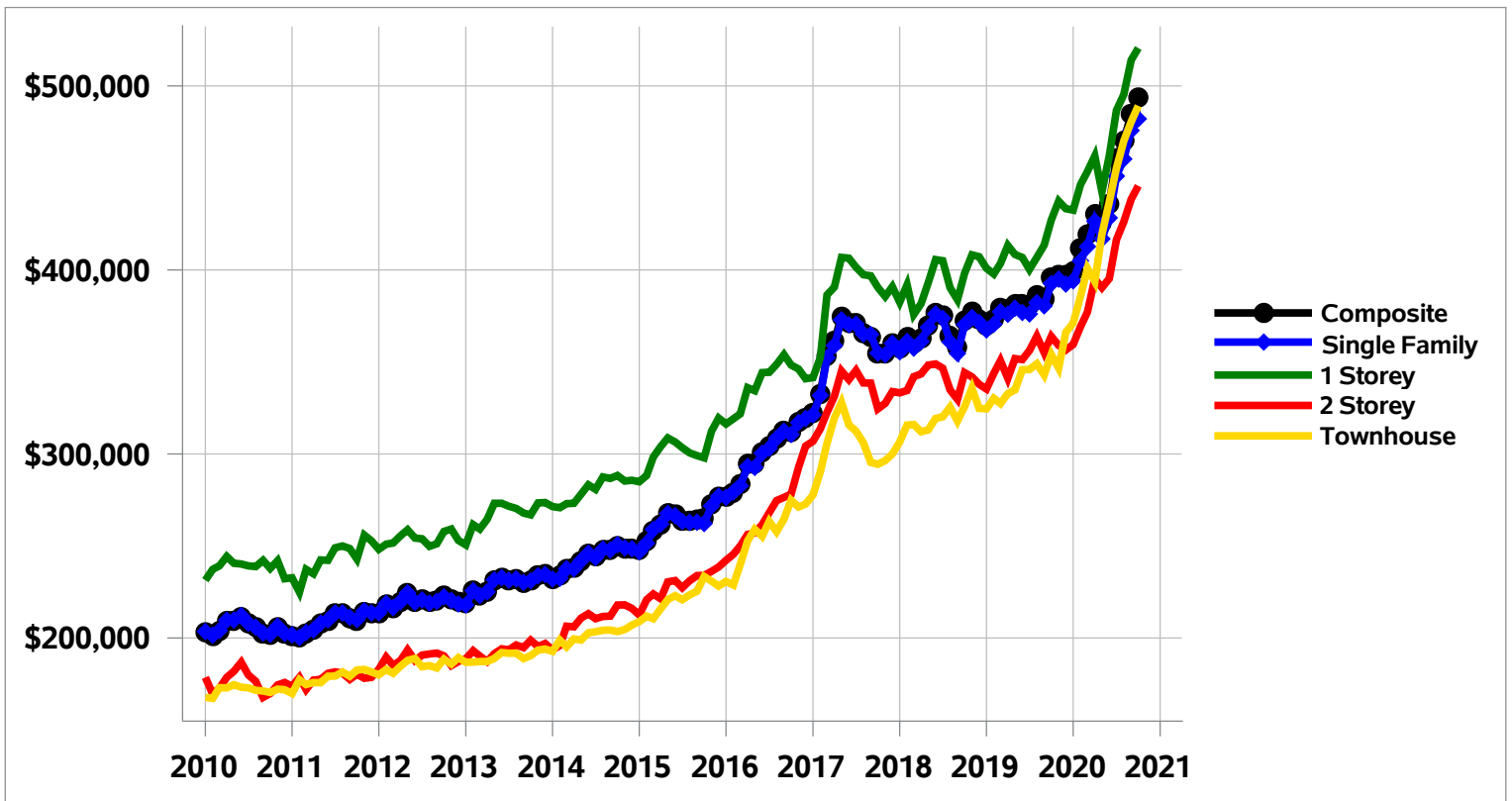
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HAGERSVILLE (70) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$493,600	1.9	7.1	14.7	24.7	39.1	86.4
Single Family	\$482,100	1.3	6.9	13.0	22.8	35.9	83.9
One Storey	\$520,600	1.3	7.0	12.7	21.9	33.3	74.8
Two Storey	\$445,700	1.7	7.0	12.8	22.5	37.3	90.5
Townhouse	\$489,200	1.8	7.4	24.3	38.2	66.2	109.6
Apartment-Style							

MLS® HPI Benchmark Price



HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1320
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1382
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7249
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1261
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6604
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1643
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8286
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

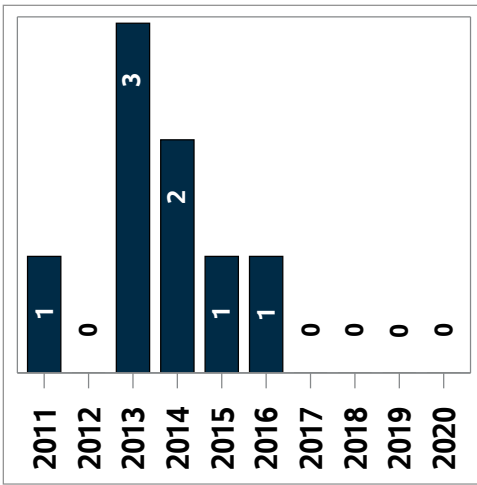
Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

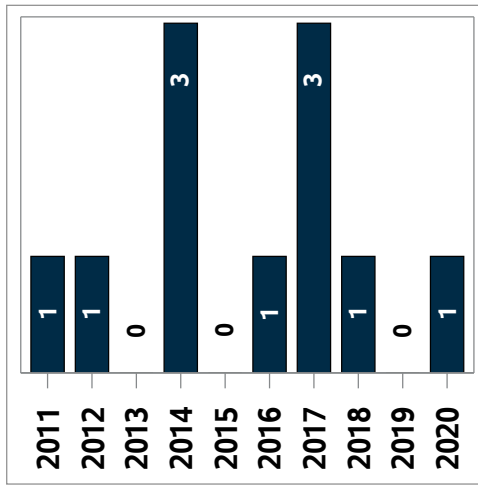
ONEIDA (71)

MLS® Residential Market Activity

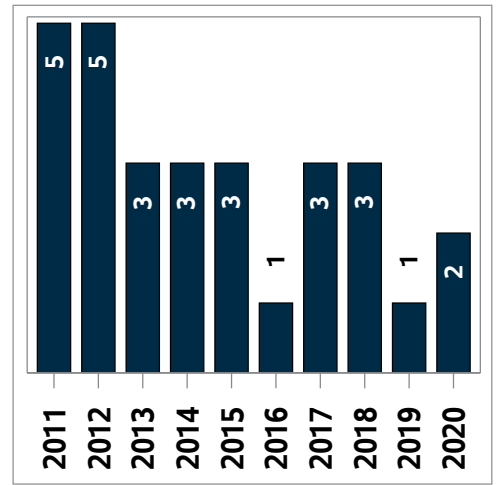
**Sales Activity
(October only)**



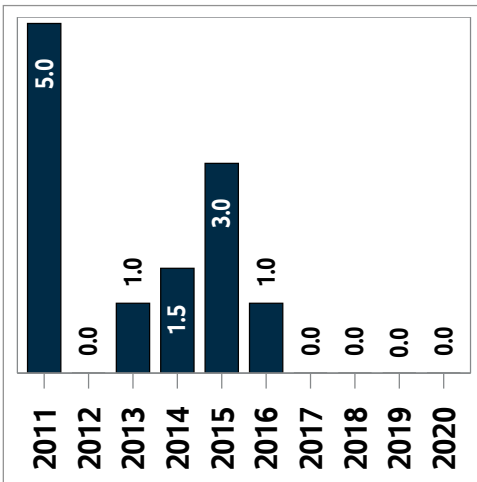
**New Listings
(October only)**



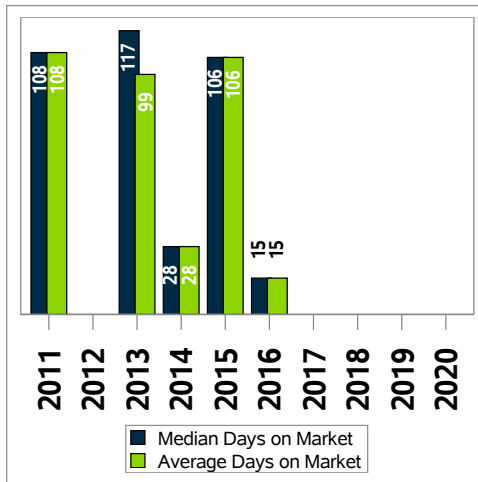
**Active Listings
(October only)**



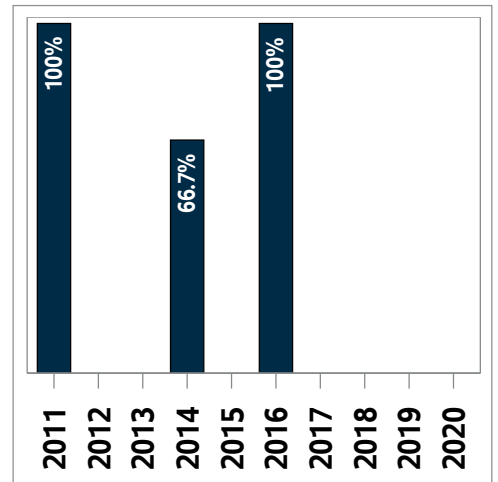
**Months of Inventory
(October only)**



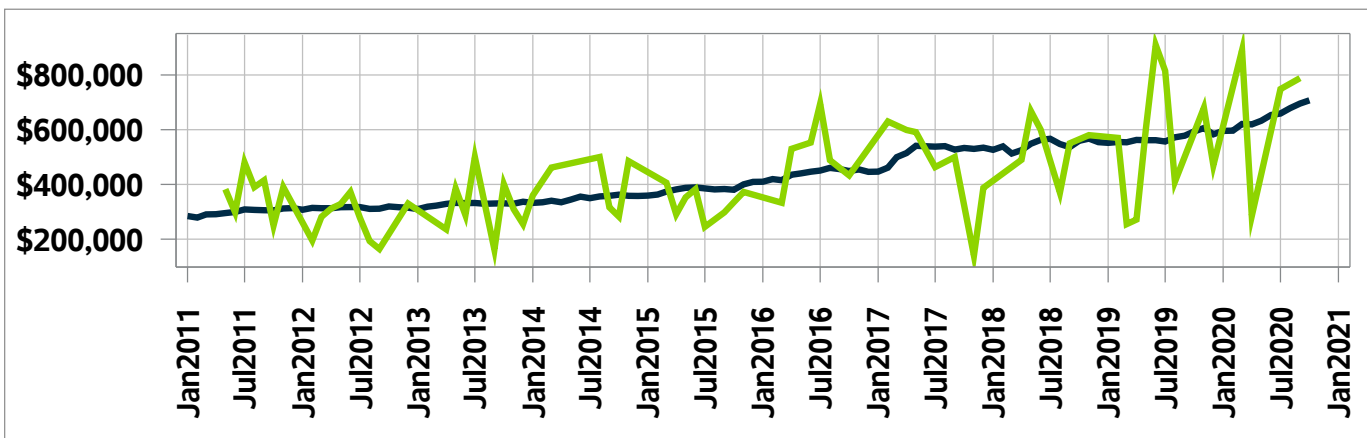
**Days on Market
(October only)**



**Sales to New Listings Ratio
(October only)**



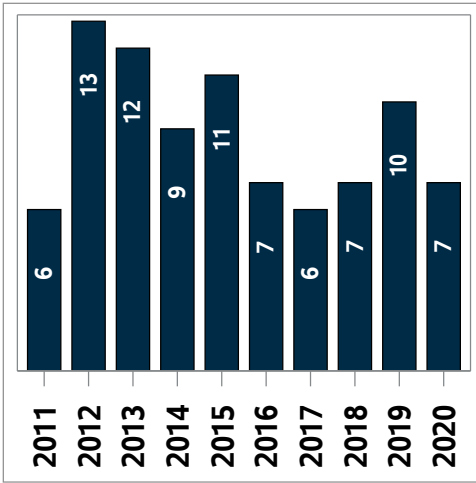
MLS® HPI Composite Benchmark Price and Average Price



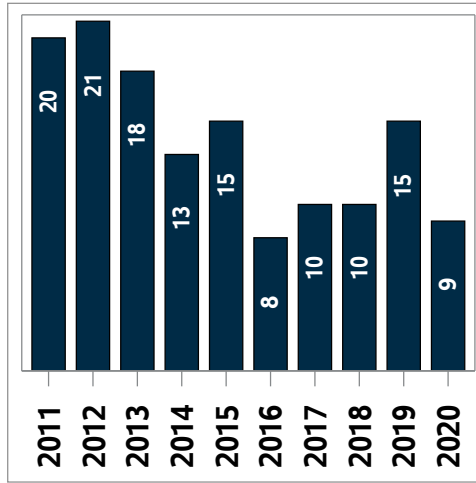
ONEIDA (71)

MLS® Residential Market Activity

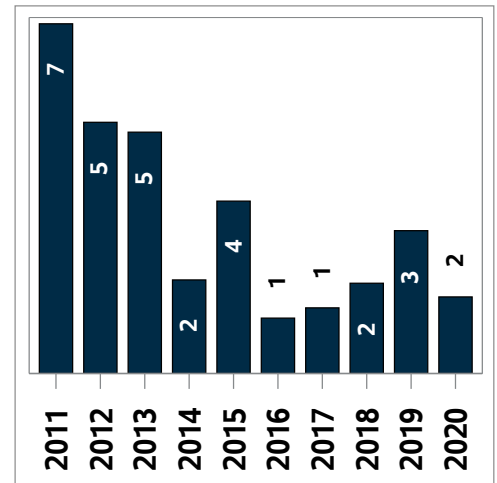
Sales Activity
(October Year-to-date)



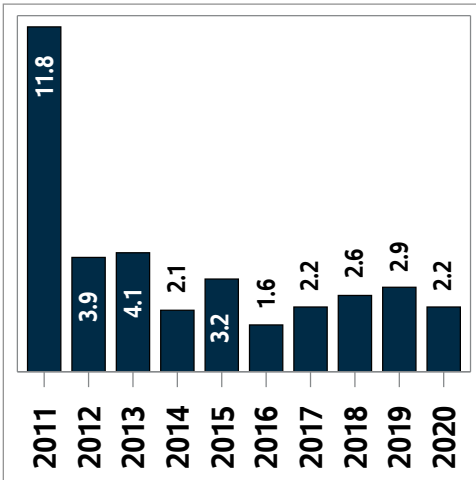
New Listings
(October Year-to-date)



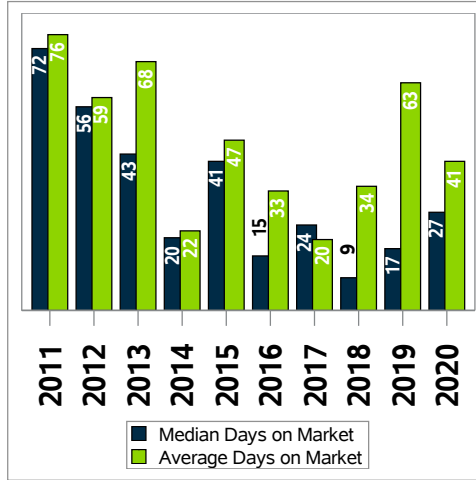
Active Listings¹
(October Year-to-date)



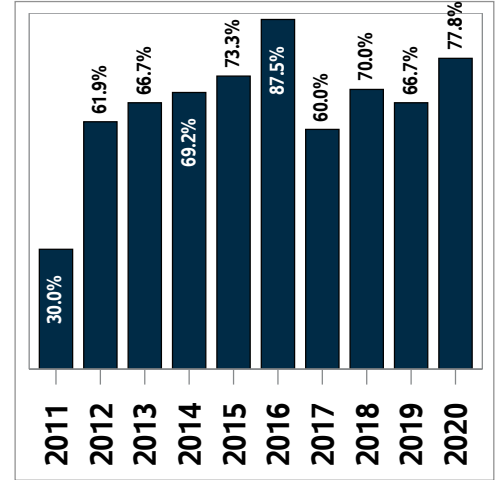
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

ONEIDA (71)

MLS® Residential Market Activity

Actual	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	0				-100.0	-100.0	-100.0
Dollar Volume	\$0				-100.0	-100.0	-100.0
New Listings	1		0.0	-66.7			-50.0
Active Listings	2	100.0	-33.3	-33.3	-33.3	-33.3	-33.3
Sales to New Listings Ratio ¹	0.0						100.0
Months of Inventory ²	0.0				3.0	1.0	1.5
Average Price	\$0				-100.0	-100.0	-100.0
Median Price	\$0				-100.0	-100.0	-100.0
Sales to List Price Ratio	0.0				95.7	92.7	97.1
Median Days on Market	0.0				106.0	117.0	16.5
Average Days on Market	0.0				106.0	99.0	16.5

Year-to-date	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	7	-30.0	0.0	16.7	-36.4	-41.7	-36.4
Dollar Volume	\$4,997,000	-14.3	30.3	53.9	32.2	22.3	82.5
New Listings	9	-40.0	-10.0	-10.0	-40.0	-50.0	-43.8
Active Listings ³	2	-46.4	-15.2	16.7	-55.6	-68.3	-71.2
Sales to New Listings Ratio ⁴	77.8	66.7	70.0	60.0	73.3	66.7	68.8
Months of Inventory ⁵	2.2	2.9	2.6	2.2	3.2	4.1	4.9
Average Price	\$713,857	22.4	30.3	31.9	107.7	109.7	186.8
Median Price	\$775,000	58.2	40.9	30.2	116.5	164.5	212.5
Sales to List Price Ratio	98.8	96.7	99.6	96.3	97.1	96.7	95.6
Median Days on Market	27.0	17.0	9.0	23.5	41.0	43.0	21.0
Average Days on Market	41.0	62.6	34.1	19.5	46.8	68.4	61.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

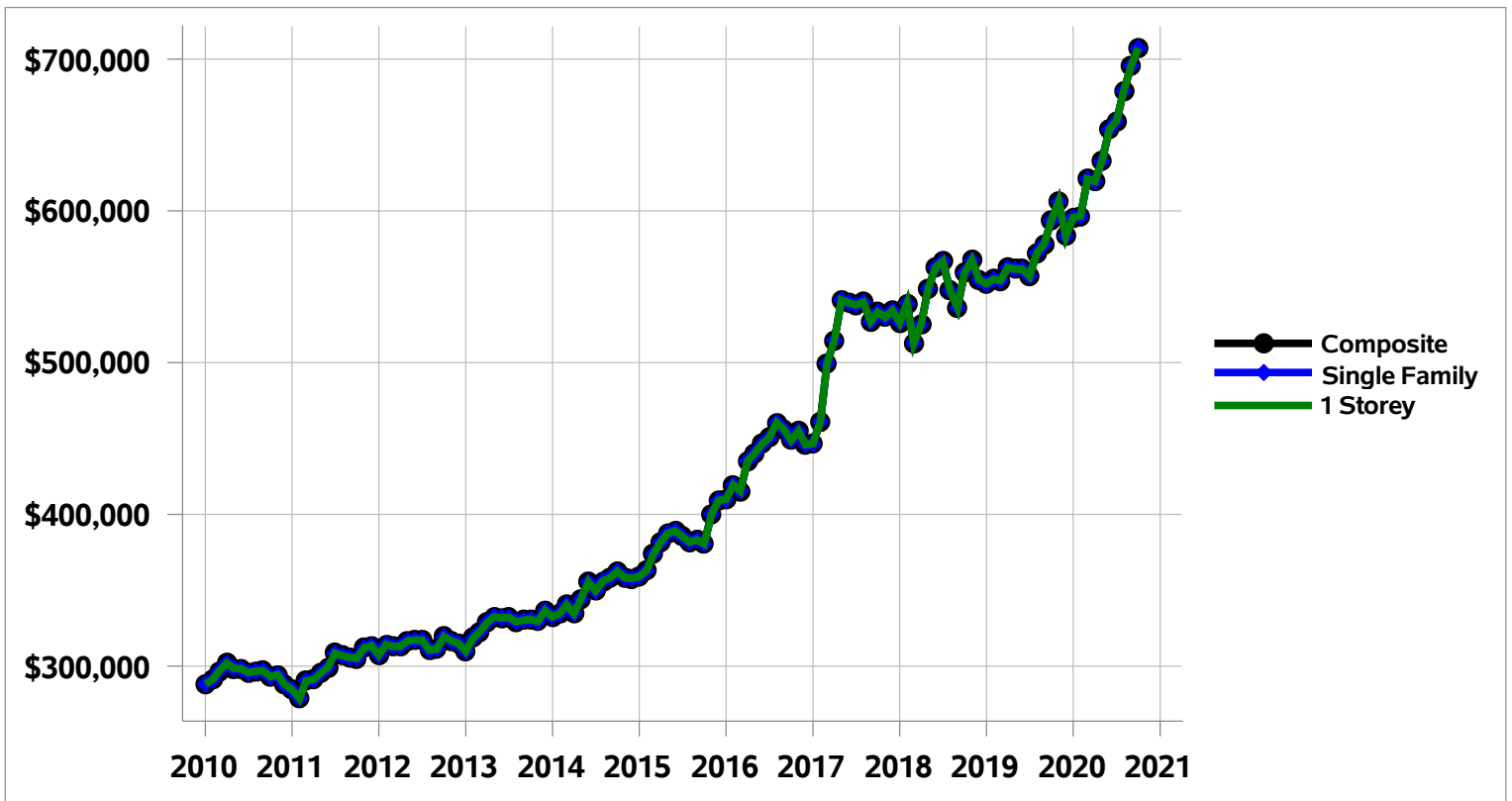
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

ONEIDA (71) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$707,300	1.7	7.3	14.2	19.2	32.6	85.9
Single Family	\$707,300	1.7	7.3	14.2	19.2	32.6	85.9
One Storey	\$707,300	1.7	7.3	14.2	19.2	32.6	85.9
Two Storey							
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



ONEIDA (71) MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	38640
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

ONEIDA (71)

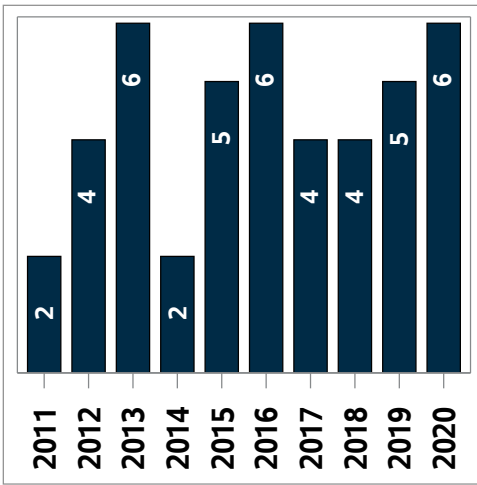
MLS[®] HPI Benchmark Descriptions

1 Storey

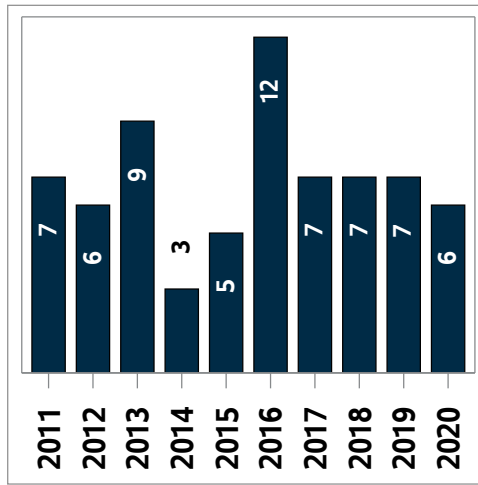
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	38640
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65) MLS® Residential Market Activity

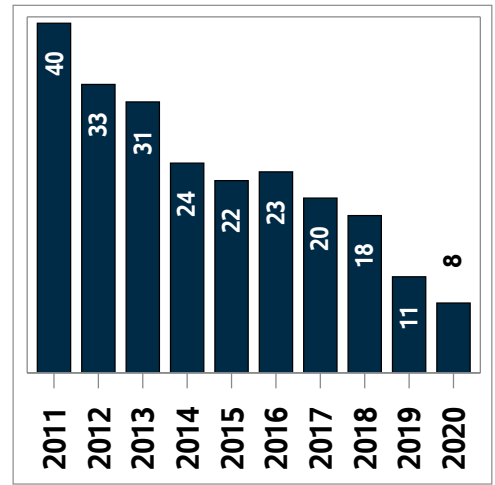
Sales Activity (October only)



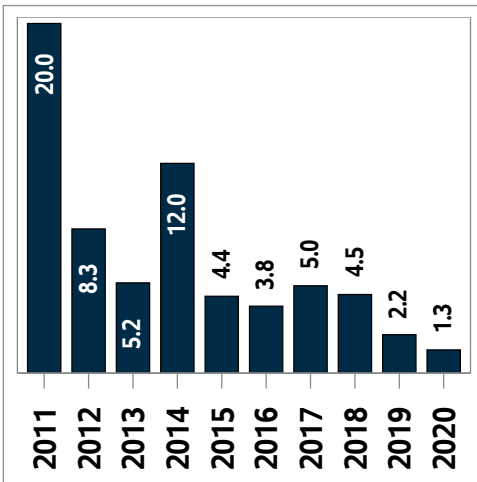
New Listings (October only)



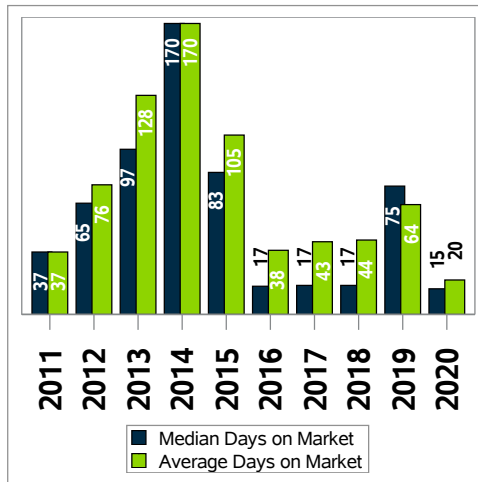
Active Listings (October only)



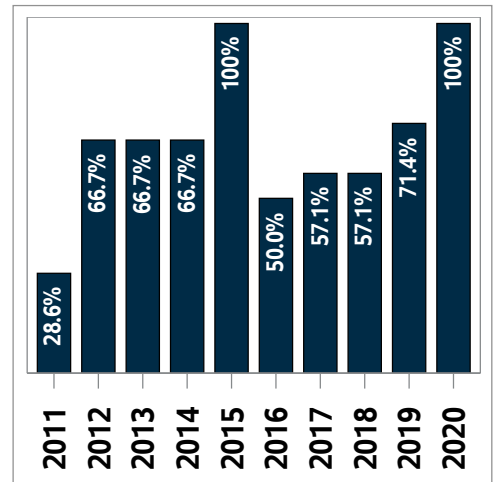
Months of Inventory (October only)



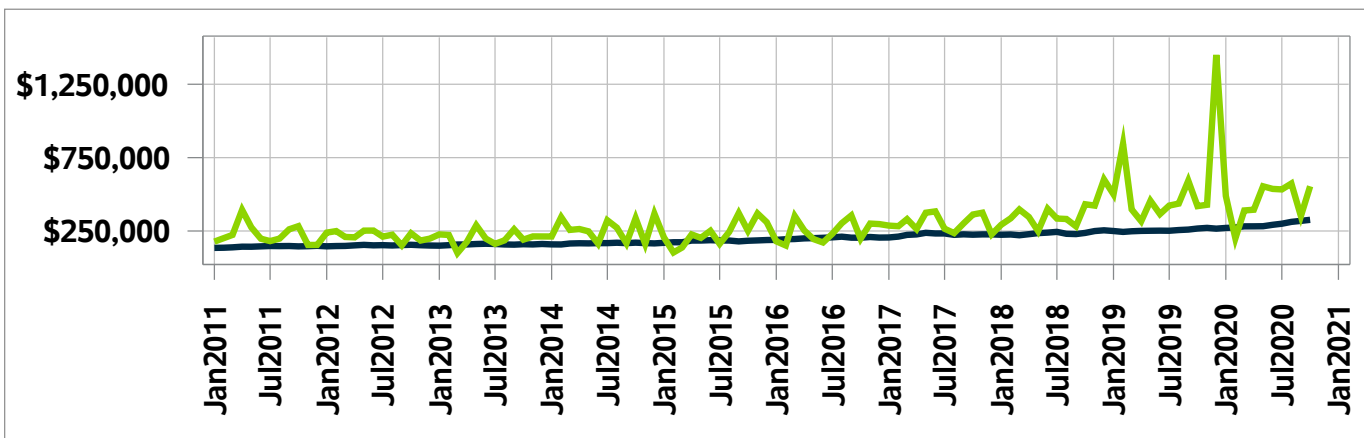
Days on Market (October only)



Sales to New Listings Ratio (October only)



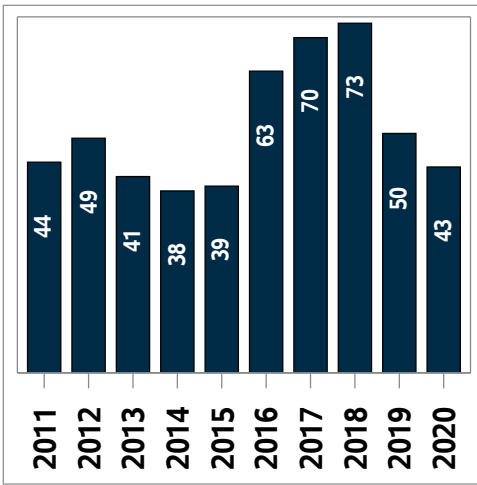
MLS® HPI Composite Benchmark Price and Average Price



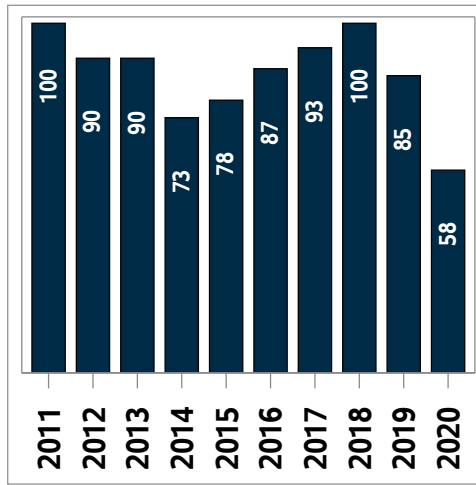
RAINHAM (65)

MLS® Residential Market Activity

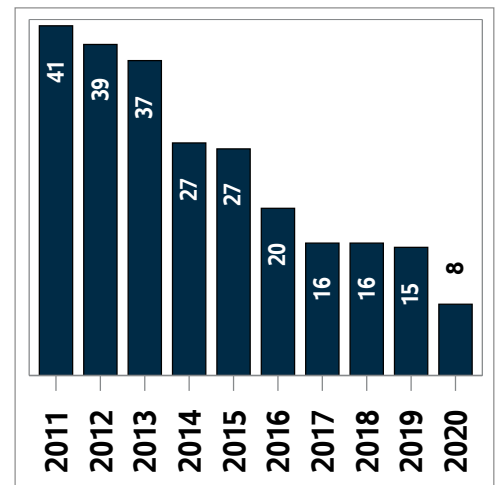
Sales Activity
(October Year-to-date)



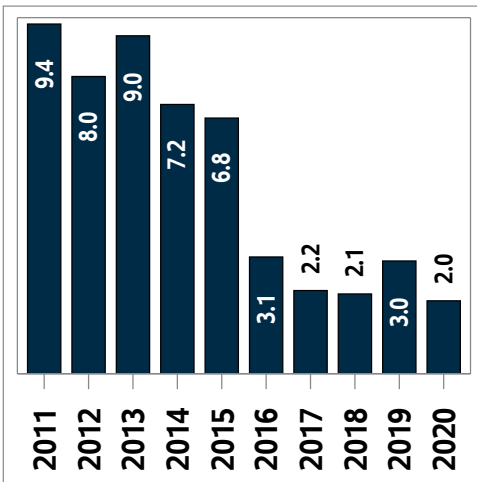
New Listings
(October Year-to-date)



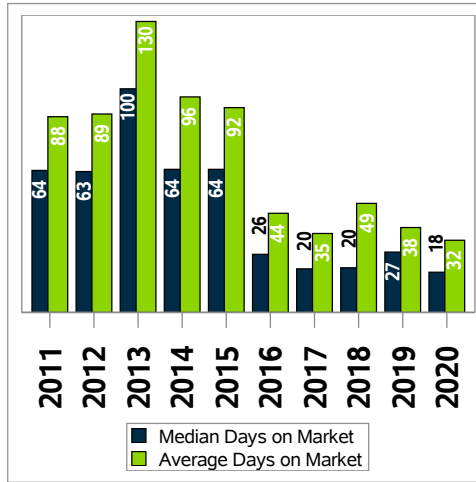
Active Listings¹
(October Year-to-date)



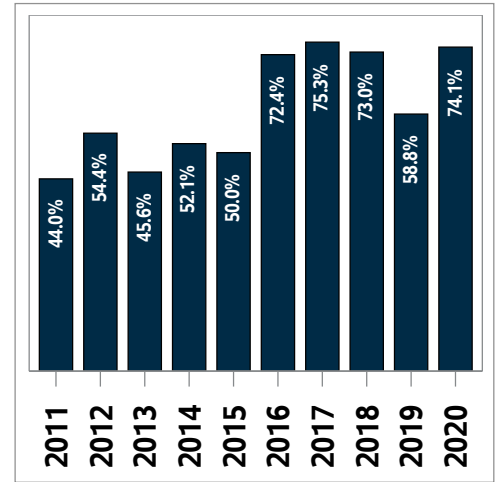
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
² Average active listings January to the current month/average of sales January to the current month

RAINHAM (65)

MLS® Residential Market Activity

Actual	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	6	20.0	50.0	50.0	20.0	0.0	
Dollar Volume	\$3,330,000	58.7	92.6	129.8	165.1	190.3	
New Listings	6	-14.3	-14.3	-14.3	20.0	-33.3	50.0
Active Listings	8	-27.3	-55.6	-60.0	-63.6	-74.2	-61.9
Sales to New Listings Ratio ¹	100.0	71.4	57.1	57.1	100.0	66.7	
Months of Inventory ²	1.3	2.2	4.5	5.0	4.4	5.2	
Average Price	\$555,000	32.3	28.4	53.2	120.9	190.3	
Median Price	\$572,500	78.9	19.3	34.4	138.5	189.9	
Sales to List Price Ratio	97.0	97.5	97.6	98.8	93.3	92.0	
Median Days on Market	15.0	75.0	17.0	17.0	83.0	96.5	
Average Days on Market	20.2	64.2	43.5	42.5	104.8	128.0	

Year-to-date	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	43	-14.0	-41.1	-38.6	10.3	4.9	4,200.0
Dollar Volume	\$20,683,400	-8.3	-15.9	-3.9	137.3	139.4	5,344.4
New Listings	58	-31.8	-42.0	-37.6	-25.6	-35.6	152.2
Active Listings ³	8	-44.4	-46.2	-46.2	-68.5	-77.4	-14.3
Sales to New Listings Ratio ⁴	74.1	58.8	73.0	75.3	50.0	45.6	4.3
Months of Inventory ⁵	2.0	3.0	2.1	2.2	6.8	9.0	98.0
Average Price	\$481,009	6.7	42.8	56.5	115.2	128.2	26.6
Median Price	\$470,000	2.3	51.6	54.1	113.6	141.0	23.7
Sales to List Price Ratio	99.0	97.6	98.1	96.7	94.0	93.1	100.0
Median Days on Market	18.0	27.0	20.0	19.5	64.0	100.0	598.0
Average Days on Market	32.3	38.0	48.8	35.3	91.6	130.1	598.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

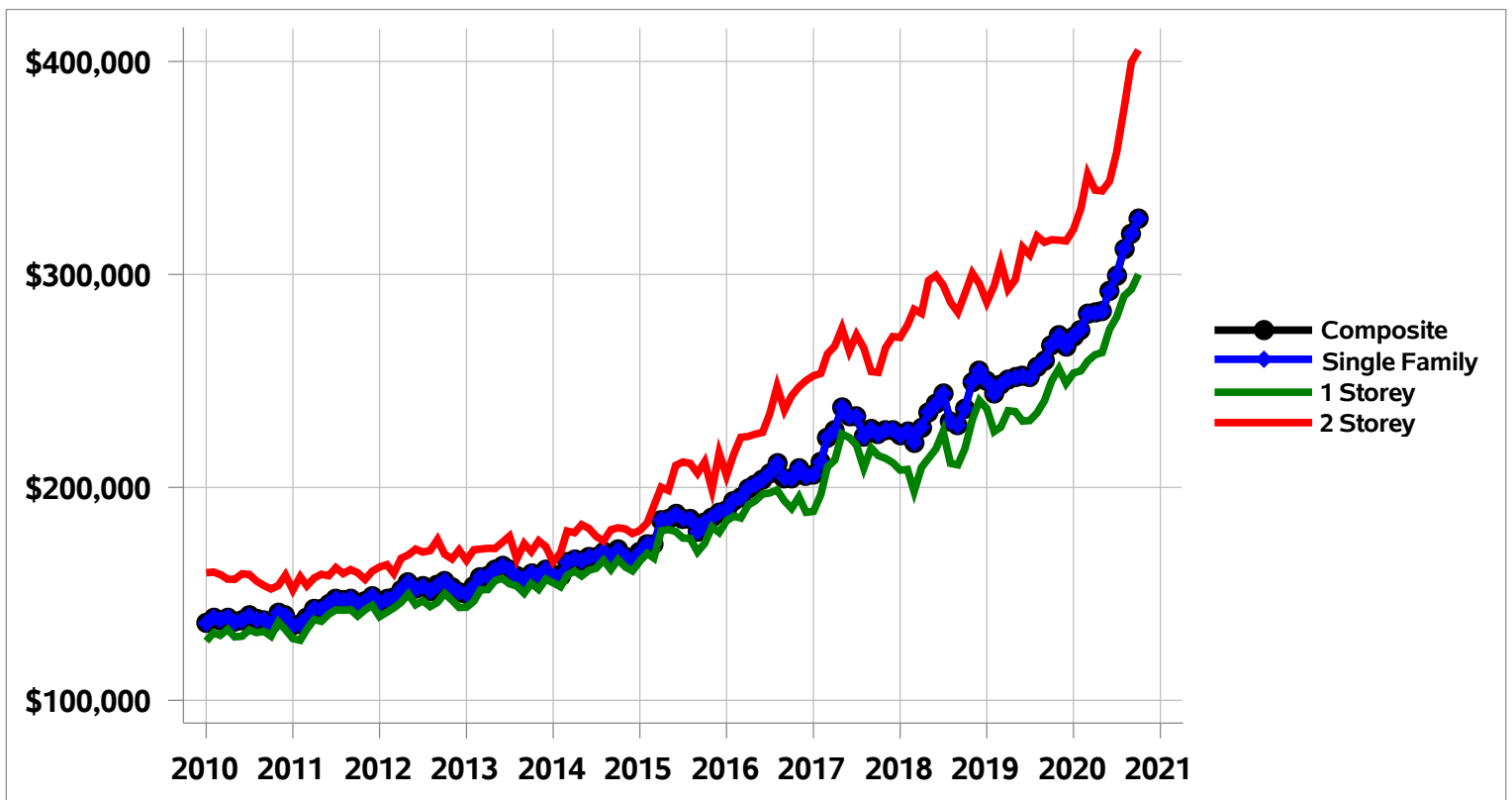
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

RAINHAM (65) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$326,100	2.2	8.8	15.7	22.1	45.1	77.7
Single Family	\$326,100	2.2	8.8	15.7	22.1	45.1	77.7
One Storey	\$300,100	2.4	7.2	14.4	20.0	39.6	72.8
Two Storey	\$405,400	1.4	13.4	19.4	28.2	59.6	91.2
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



RAINHAM (65) MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8966
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65)

MLS[®] HPI Benchmark Descriptions

1 Storey

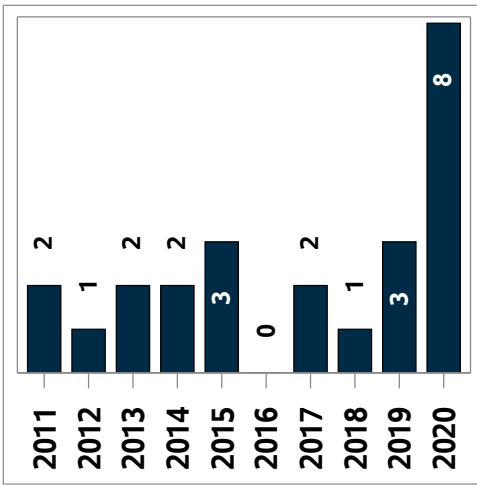
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7709
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

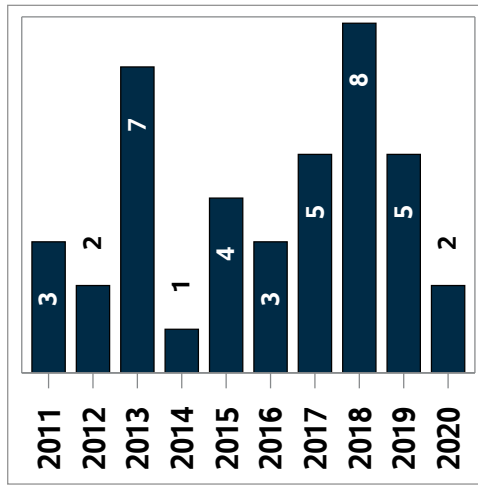
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1677
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12084
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64) MLS® Residential Market Activity

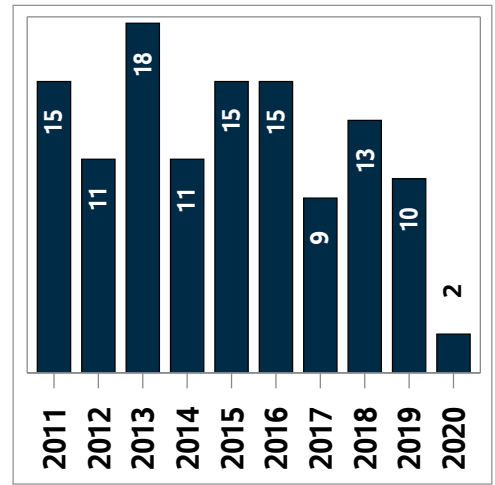
Sales Activity (October only)



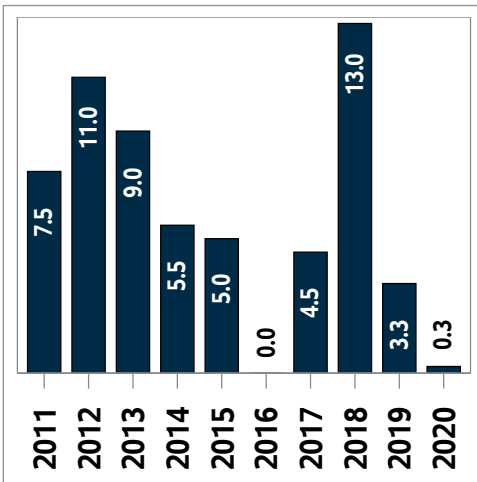
New Listings (October only)



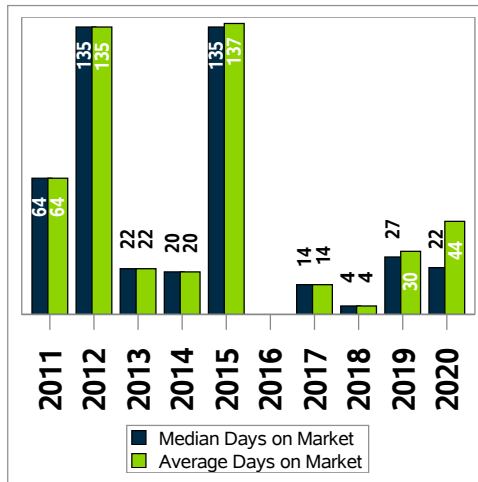
Active Listings (October only)



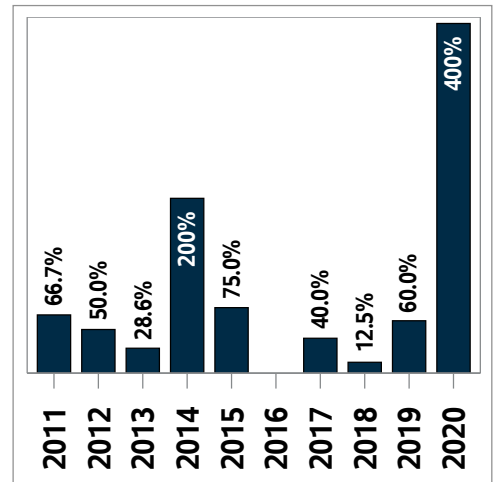
Months of Inventory (October only)



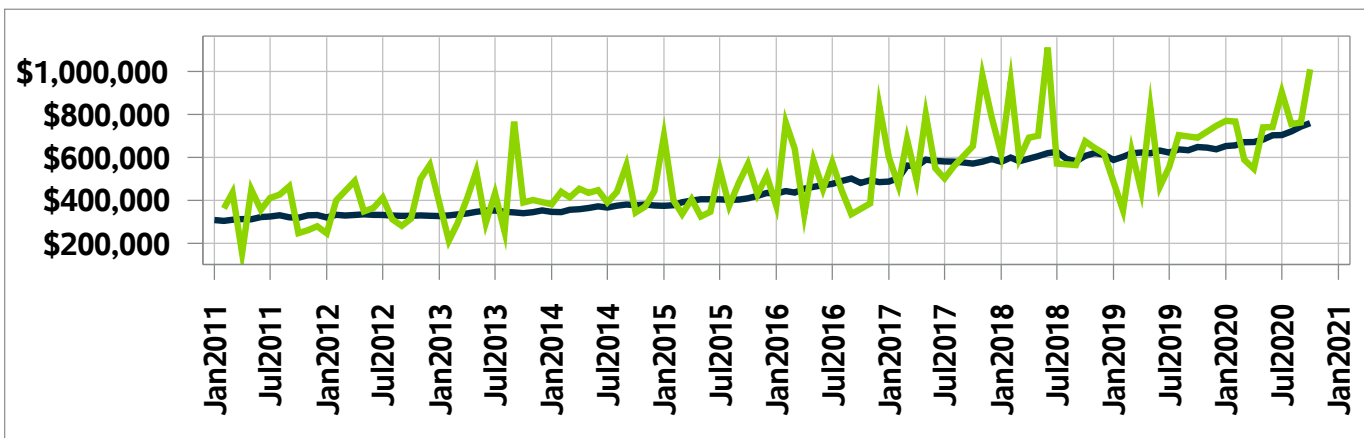
Days on Market (October only)



Sales to New Listings Ratio (October only)



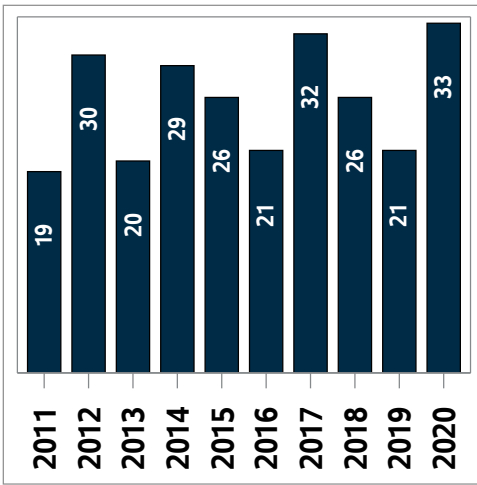
MLS® HPI Composite Benchmark Price and Average Price



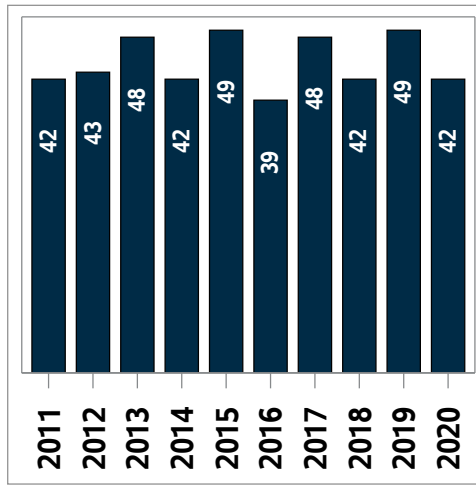
SENECA (64)

MLS® Residential Market Activity

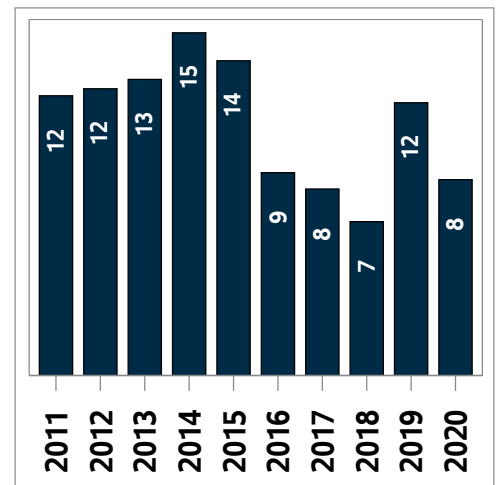
Sales Activity
(October Year-to-date)



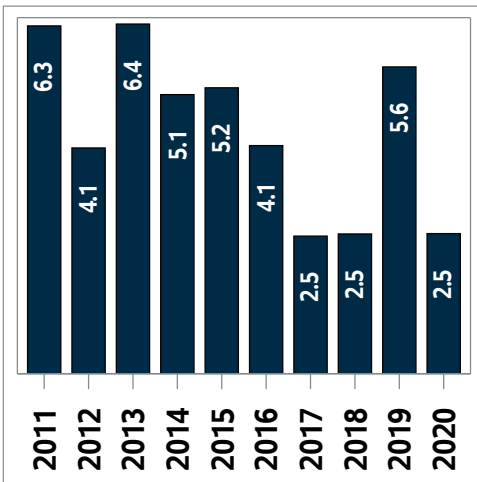
New Listings
(October Year-to-date)



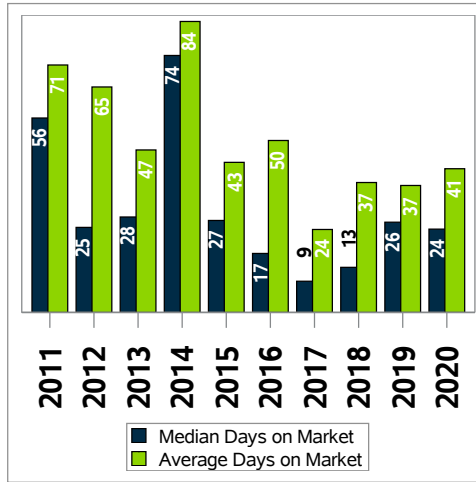
Active Listings¹
(October Year-to-date)



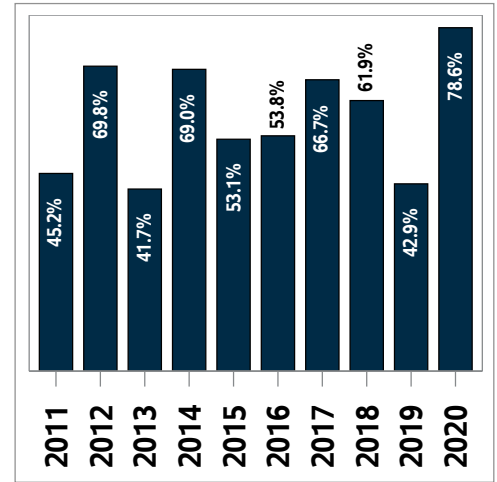
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SENECA (64)

MLS® Residential Market Activity

Actual	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	8	166.7	700.0	300.0	166.7	300.0	
Dollar Volume	\$8,080,900	289.5	1,097.2	519.2	373.2	936.0	
New Listings	2	-60.0	-75.0	-60.0	-50.0	-71.4	0.0
Active Listings	2	-80.0	-84.6	-77.8	-86.7	-88.9	-50.0
Sales to New Listings Ratio ¹	400.0	60.0	12.5	40.0	75.0	28.6	
Months of Inventory ²	0.3	3.3	13.0	4.5	5.0	9.0	
Average Price	\$1,010,113	46.0	49.6	54.8	77.4	159.0	
Median Price	\$1,050,000	27.3	55.6	60.9	55.6	169.2	
Sales to List Price Ratio	98.5	92.1	103.1	99.9	96.7	92.6	
Median Days on Market	22.0	27.0	4.0	14.0	135.0	21.5	
Average Days on Market	43.8	29.7	4.0	14.0	136.7	21.5	

Year-to-date	October 2020	Compared to ⁶					
		October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	33	57.1	26.9	3.1	26.9	65.0	3,200.0
Dollar Volume	\$26,902,599	108.4	54.3	41.8	140.1	217.6	5,735.7
New Listings	42	-14.3	0.0	-12.5	-14.3	-12.5	740.0
Active Listings ³	8	-28.2	27.3	5.0	-37.8	-33.9	366.7
Sales to New Listings Ratio ⁴	78.6	42.9	61.9	66.7	53.1	41.7	20.0
Months of Inventory ⁵	2.5	5.6	2.5	2.5	5.2	6.4	18.0
Average Price	\$815,230	32.6	21.6	37.5	89.1	92.5	76.8
Median Price	\$755,000	30.5	19.8	38.5	100.7	117.3	63.8
Sales to List Price Ratio	98.5	95.4	99.1	99.4	97.9	96.1	96.2
Median Days on Market	24.0	26.0	13.0	9.0	26.5	27.5	50.0
Average Days on Market	41.4	36.6	37.4	23.9	43.2	46.8	50.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

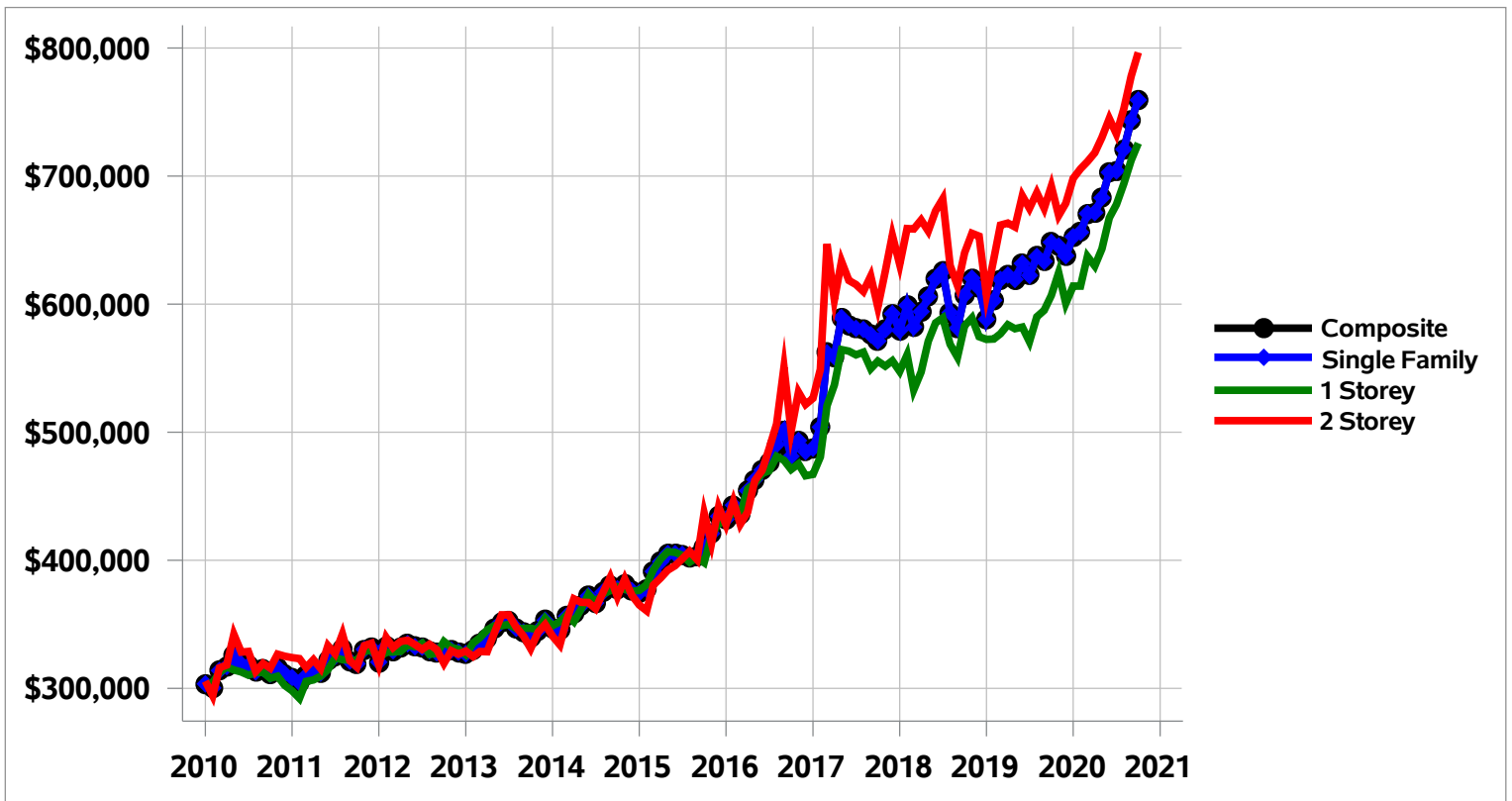
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

SENECA (64) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$759,400	2.2	7.9	13.1	17.1	32.9	85.4
Single Family	\$759,400	2.2	7.9	13.1	17.1	32.9	85.4
One Storey	\$725,700	1.9	7.1	15.2	19.6	30.6	82.2
Two Storey	\$796,600	2.4	8.7	10.9	15.1	33.3	82.3
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



SENECA (64)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1796
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1796
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	25000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1485
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22744
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2136
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	34100
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private