

# NIAGARA NORTH

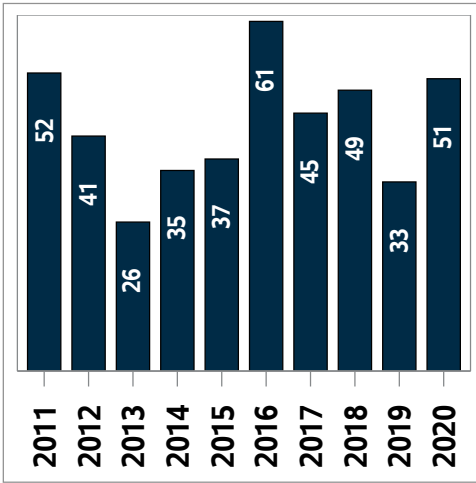
## MLS® Residential Market Activity

### February 2020

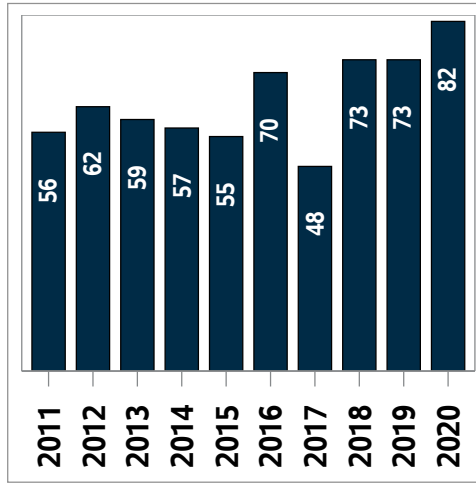


## NIAGARA NORTH MLS® Residential Market Activity

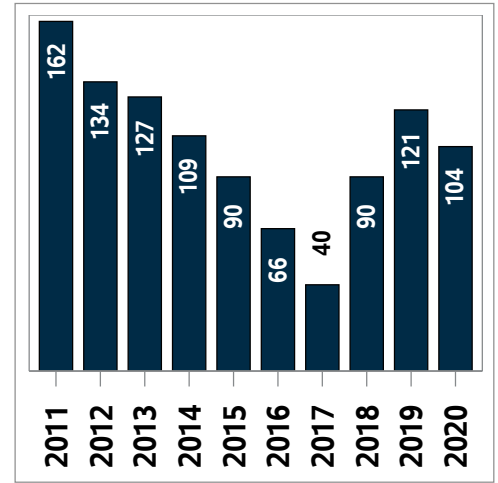
Sales Activity  
(February only)



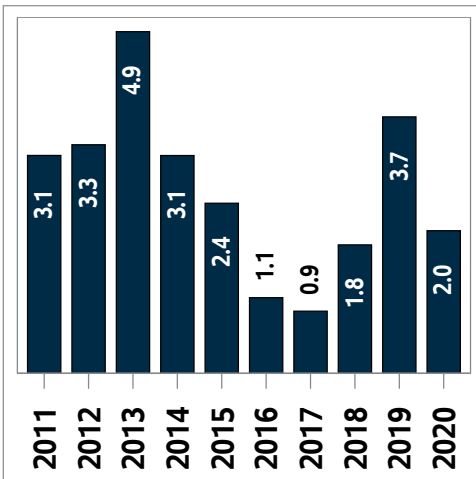
New Listings  
(February only)



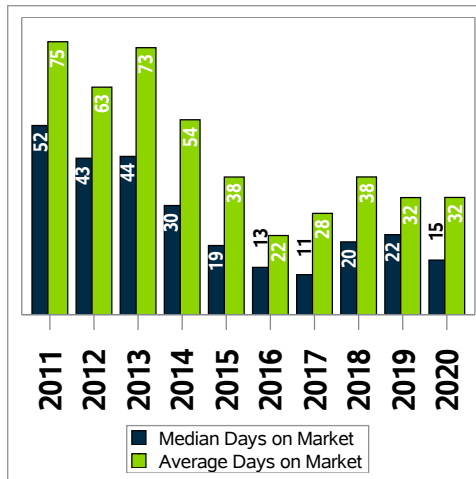
Active Listings  
(February only)



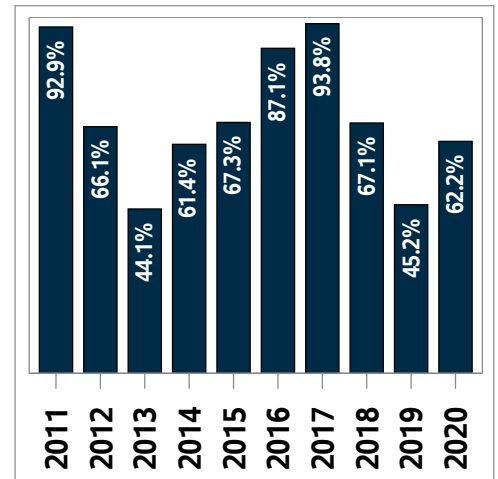
Months of Inventory  
(February only)



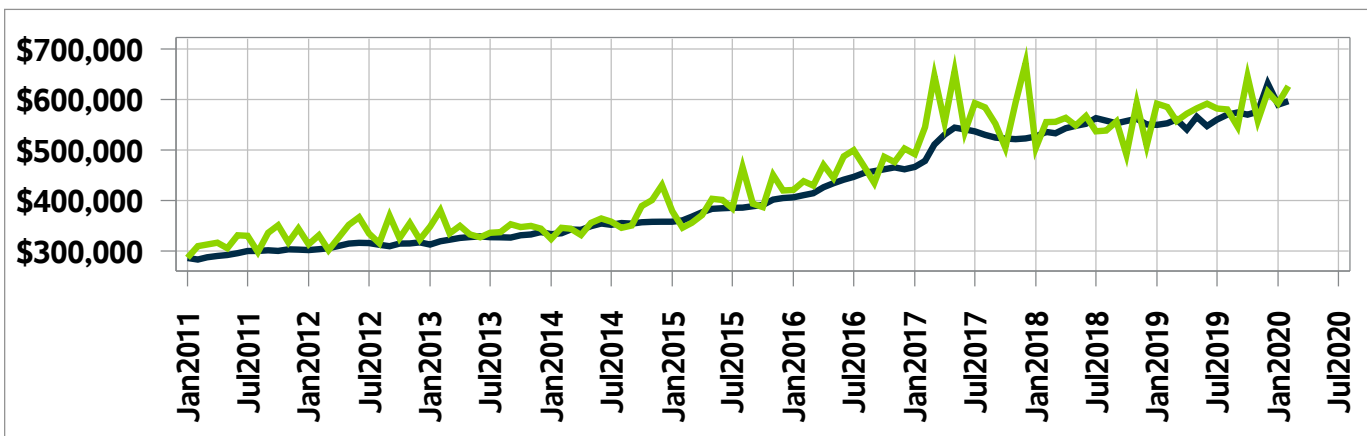
Days on Market  
(February only)



Sales to New Listings Ratio  
(February only)

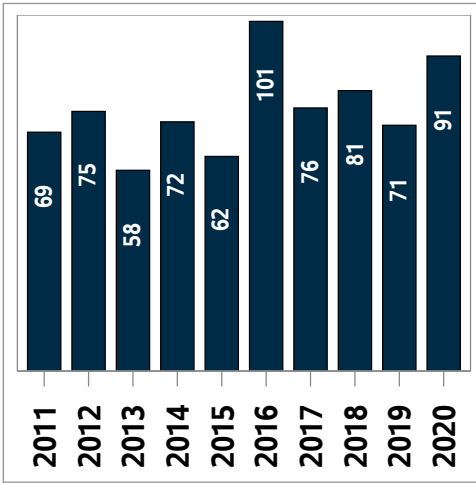


MLS® HPI Composite Benchmark Price and Average Price

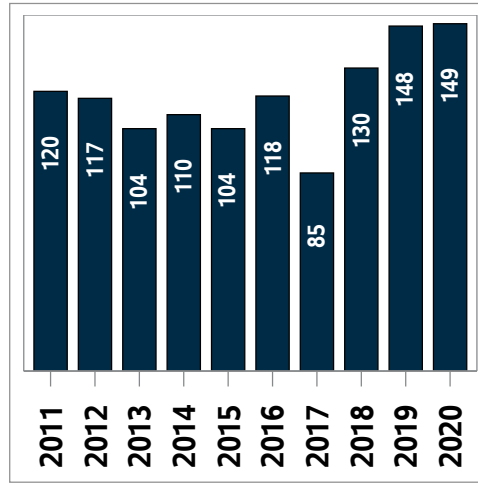


# NIAGARA NORTH MLS® Residential Market Activity

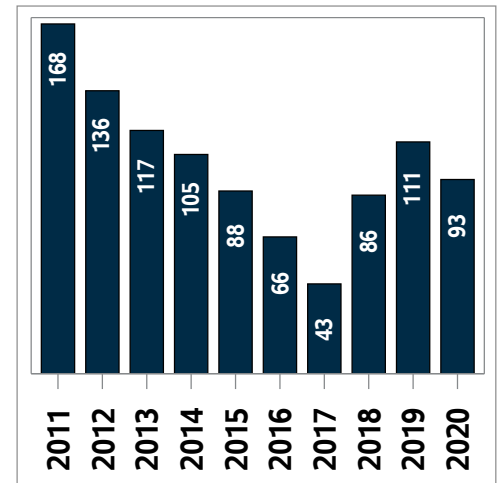
**Sales Activity**  
(February Year-to-date)



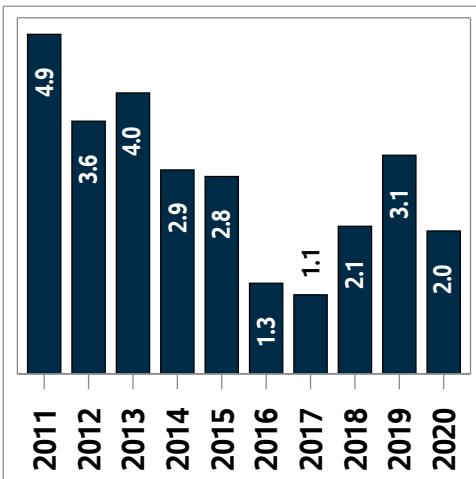
**New Listings**  
(February Year-to-date)



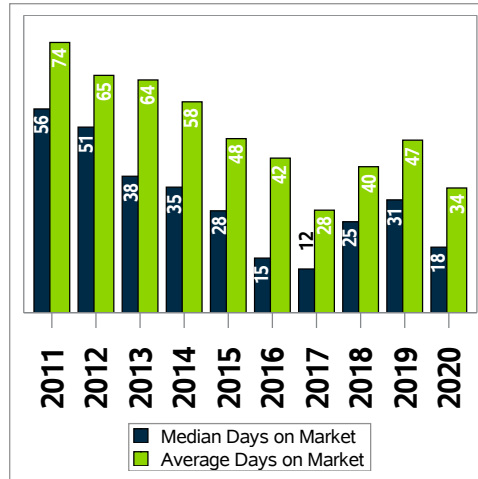
**Active Listings**<sup>1</sup>  
(February Year-to-date)



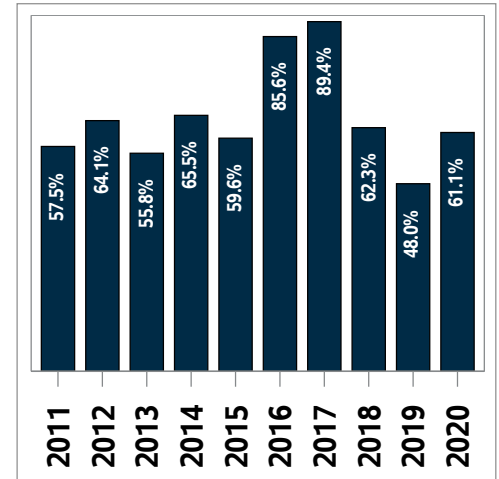
**Months of Inventory**<sup>2</sup>  
(February Year-to-date)



**Days on Market**  
(February Year-to-date)



**Sales to New Listings Ratio**  
(February Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## NIAGARA NORTH MLS® Residential Market Activity

Actual	February 2020	Compared to <sup>6</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	51	54.5	4.1	13.3	37.8	96.2	112.5
Dollar Volume	\$31,949,190	65.4	17.4	30.2	149.4	223.0	359.5
New Listings	82	12.3	12.3	70.8	49.1	39.0	-20.4
Active Listings	104	-14.0	15.6	160.0	15.6	-18.1	-65.7
Sales to New Listings Ratio <sup>1</sup>	62.2	45.2	67.1	93.8	67.3	44.1	23.3
Months of Inventory <sup>2</sup>	2.0	3.7	1.8	0.9	2.4	4.9	12.6
Average Price	\$626,455	7.1	12.8	14.9	81.0	64.7	116.3
Median Price	\$582,500	4.4	16.5	6.9	75.7	66.4	106.2
Sales to List Price Ratio	99.4	98.3	98.1	103.9	98.6	96.9	98.2
Median Days on Market	15.0	22.0	20.0	11.0	19.0	43.5	52.5
Average Days on Market	32.2	32.2	37.9	27.8	37.8	73.4	75.9

Year-to-date	February 2020	Compared to <sup>6</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	91	28.2	12.3	19.7	46.8	56.9	203.3
Dollar Volume	\$55,644,791	33.1	28.3	40.9	149.7	164.5	581.3
New Listings	149	0.7	14.6	75.3	43.3	43.3	-25.5
Active Listings <sup>3</sup>	93	-16.2	8.8	116.3	6.3	-20.2	-65.6
Sales to New Listings Ratio <sup>4</sup>	61.1	48.0	62.3	89.4	59.6	55.8	15.0
Months of Inventory <sup>5</sup>	2.0	3.1	2.1	1.1	2.8	4.0	18.0
Average Price	\$611,481	3.9	14.2	17.7	70.1	68.6	124.6
Median Price	\$556,000	3.0	14.6	12.3	62.7	73.8	107.9
Sales to List Price Ratio	99.0	97.9	98.2	102.4	98.3	96.7	97.8
Median Days on Market	18.0	31.0	25.0	12.0	28.0	37.5	43.0
Average Days on Market	34.3	47.4	40.1	28.2	47.8	64.0	67.4

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

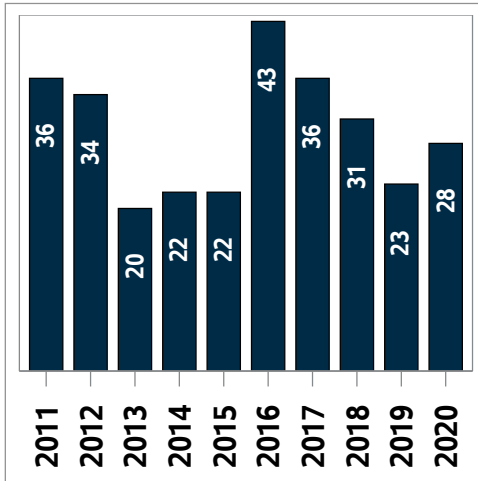
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

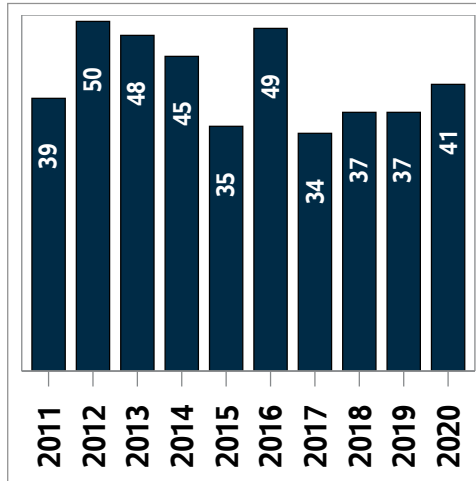
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## NIAGARA NORTH MLS® Single Family Market Activity

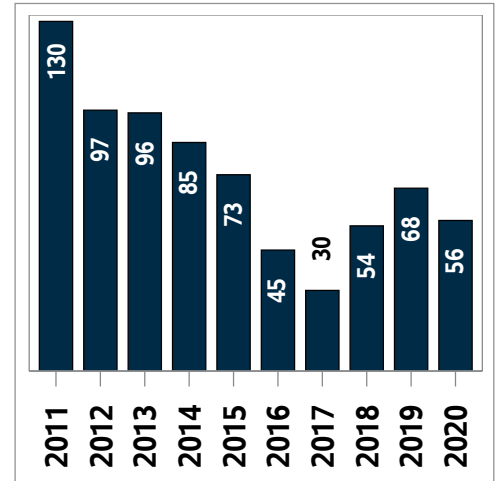
Sales Activity  
(February only)



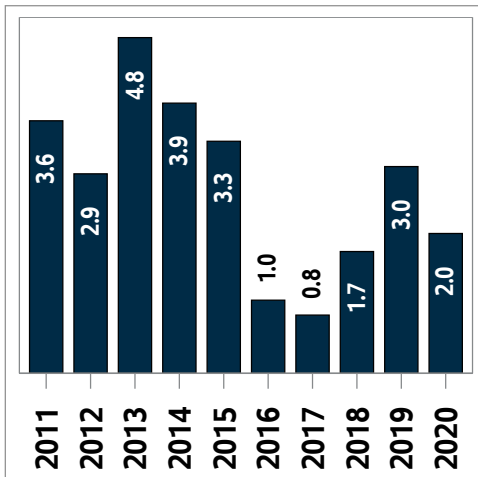
New Listings  
(February only)



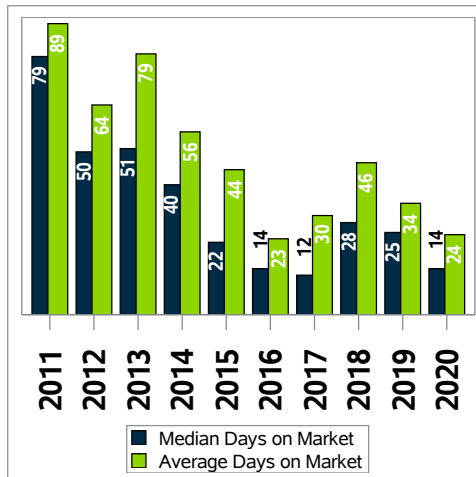
Active Listings  
(February only)



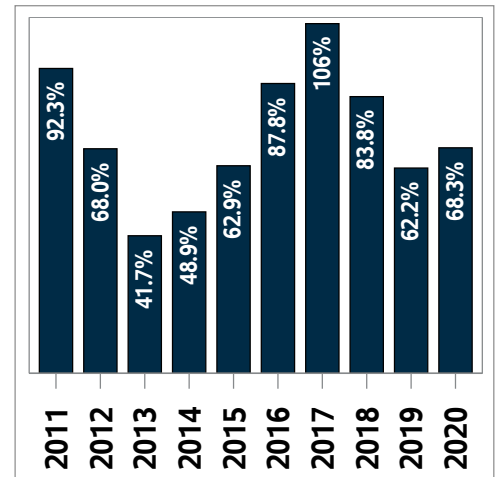
Months of Inventory  
(February only)



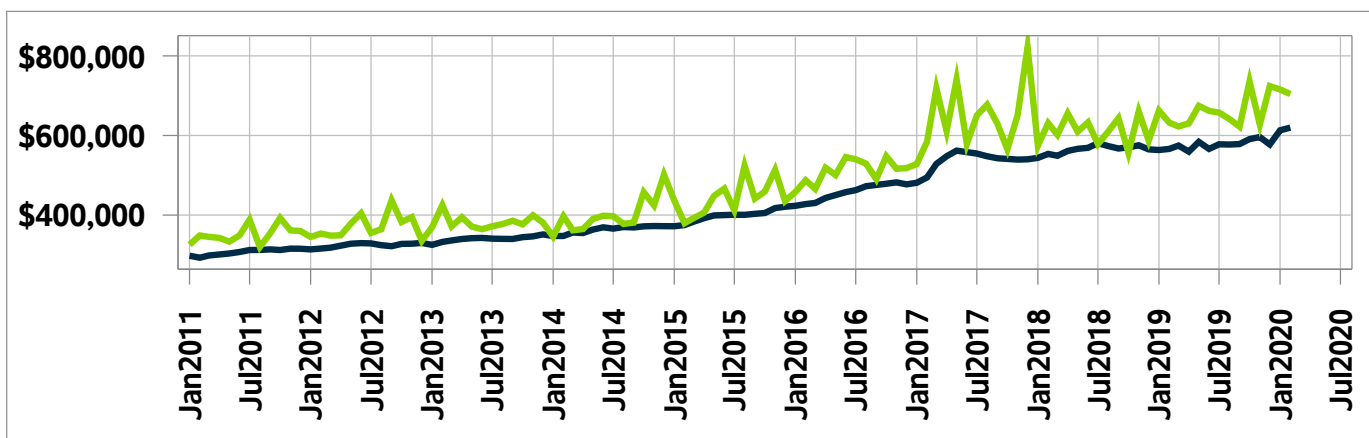
Days on Market  
(February only)



Sales to New Listings Ratio  
(February only)



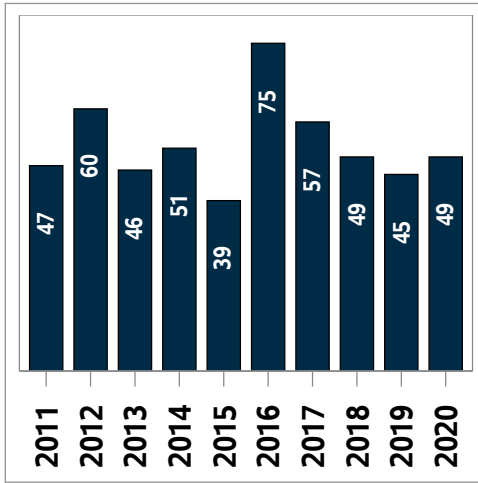
### MLS® HPI Single Family Benchmark Price and Average Price



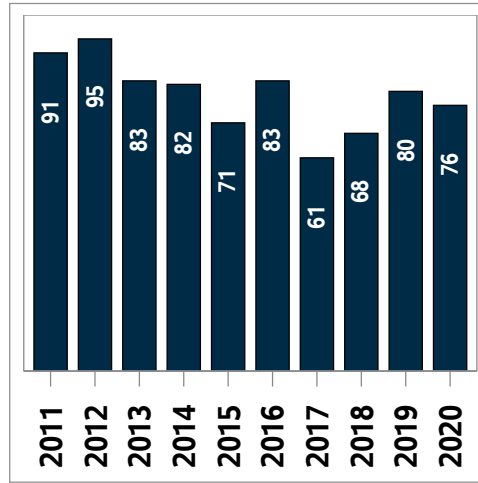


# **NIAGARA NORTH** **MLS® Single Family Market Activity**

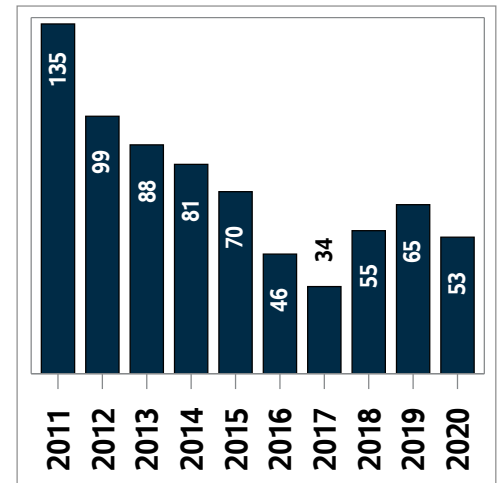
**Sales Activity**  
(February Year-to-date)



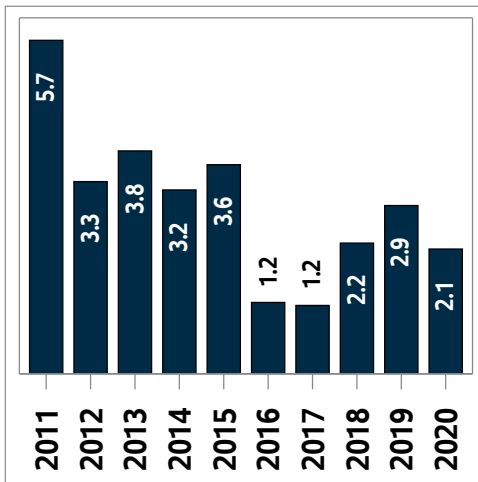
**New Listings**  
(February Year-to-date)



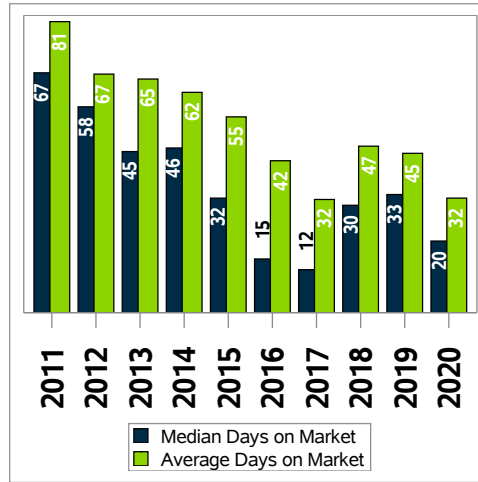
**Active Listings**<sup>1</sup>  
(February Year-to-date)



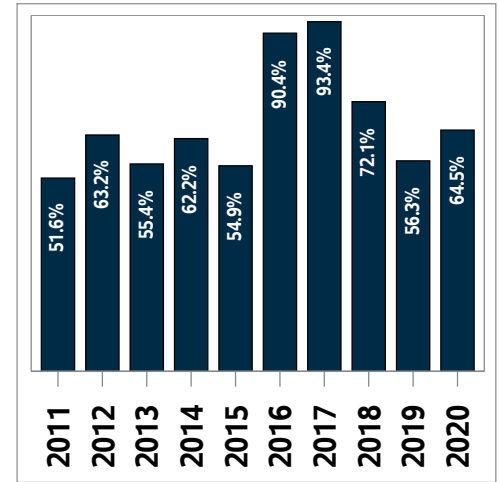
**Months of Inventory**<sup>2</sup>  
(February Year-to-date)



**Days on Market**  
(February Year-to-date)



**Sales to New Listings Ratio**  
(February Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# NIAGARA NORTH

## MLS® Single Family Market Activity

Actual	February 2020	Compared to <sup>6</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	28	21.7	-9.7	-22.2	27.3	40.0	55.6
Dollar Volume	\$19,714,000	35.6	0.8	-6.3	136.1	132.0	251.6
New Listings	41	10.8	10.8	20.6	17.1	-14.6	-55.4
Active Listings	56	-17.6	3.7	86.7	-23.3	-41.7	-78.0
Sales to New Listings Ratio <sup>1</sup>	68.3	62.2	83.8	105.9	62.9	41.7	19.6
Months of Inventory <sup>2</sup>	2.0	3.0	1.7	0.8	3.3	4.8	14.2
Average Price	\$704,071	11.4	11.6	20.4	85.5	65.7	126.0
Median Price	\$662,700	5.2	3.5	15.8	75.6	70.4	118.4
Sales to List Price Ratio	99.3	98.3	98.3	102.0	98.4	96.6	97.8
Median Days on Market	14.0	25.0	28.0	12.0	22.0	50.5	68.0
Average Days on Market	24.3	33.9	46.2	30.1	44.1	79.3	83.2

Year-to-date	February 2020	Compared to <sup>6</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	49	8.9	0.0	-14.0	25.6	6.5	122.7
Dollar Volume	\$34,741,911	19.3	16.2	8.1	120.2	91.9	438.9
New Listings	76	-5.0	11.8	24.6	7.0	-8.4	-59.1
Active Listings <sup>3</sup>	53	-19.2	-4.5	56.7	-25.0	-40.3	-76.6
Sales to New Listings Ratio <sup>4</sup>	64.5	56.3	72.1	93.4	54.9	55.4	11.8
Months of Inventory <sup>5</sup>	2.1	2.9	2.2	1.2	3.6	3.8	20.4
Average Price	\$709,019	9.6	16.2	25.7	75.3	80.2	142.0
Median Price	\$649,800	4.0	8.8	18.8	71.0	78.8	124.1
Sales to List Price Ratio	98.6	98.0	98.2	100.9	98.0	96.4	97.6
Median Days on Market	20.0	33.0	30.0	12.0	32.0	45.0	52.5
Average Days on Market	32.0	44.5	46.5	31.6	54.7	65.3	74.6

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

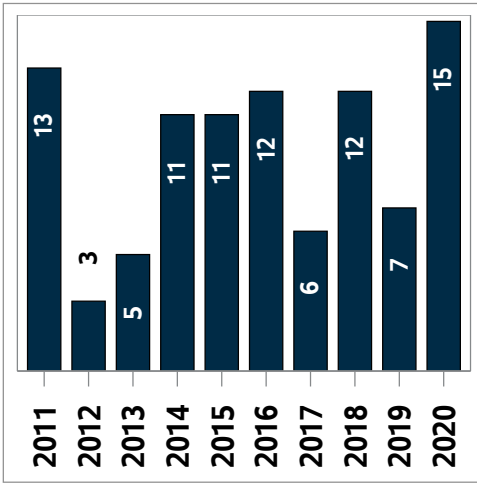
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

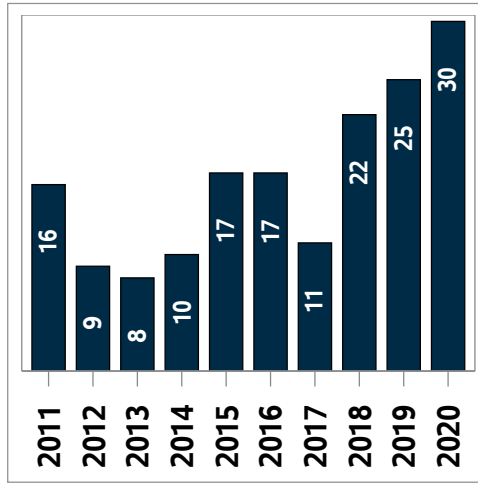
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# NIAGARA NORTH MLS® Townhouse Market Activity

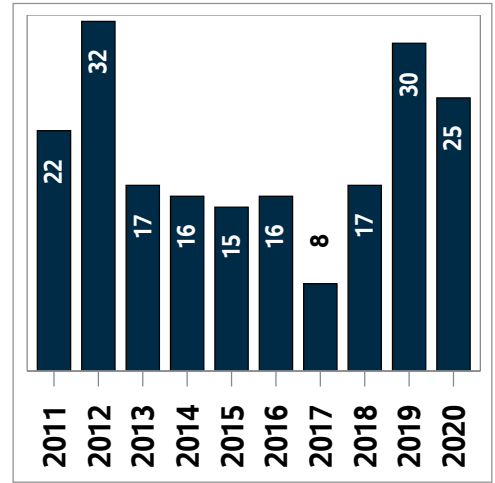
Sales Activity  
(February only)



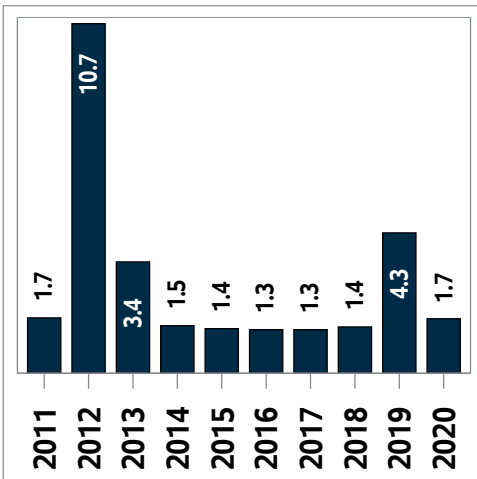
New Listings  
(February only)



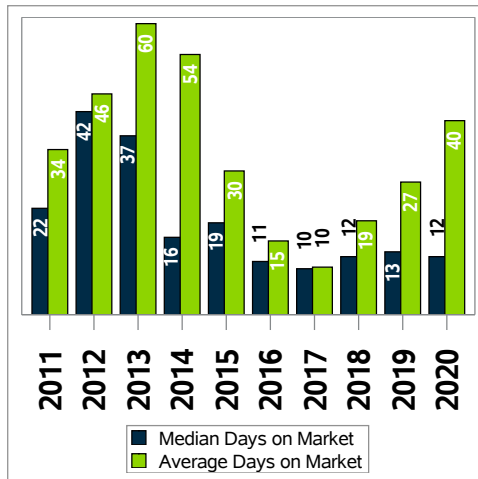
Active Listings  
(February only)



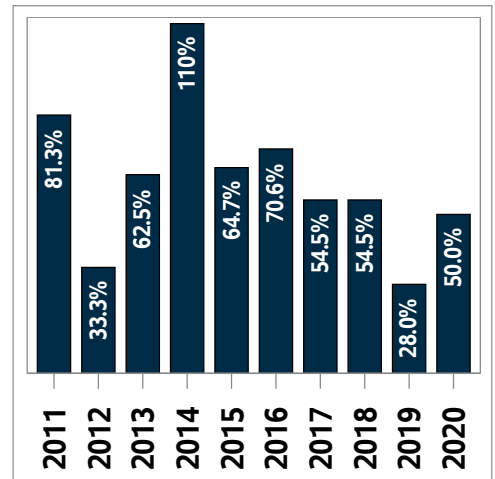
Months of Inventory  
(February only)



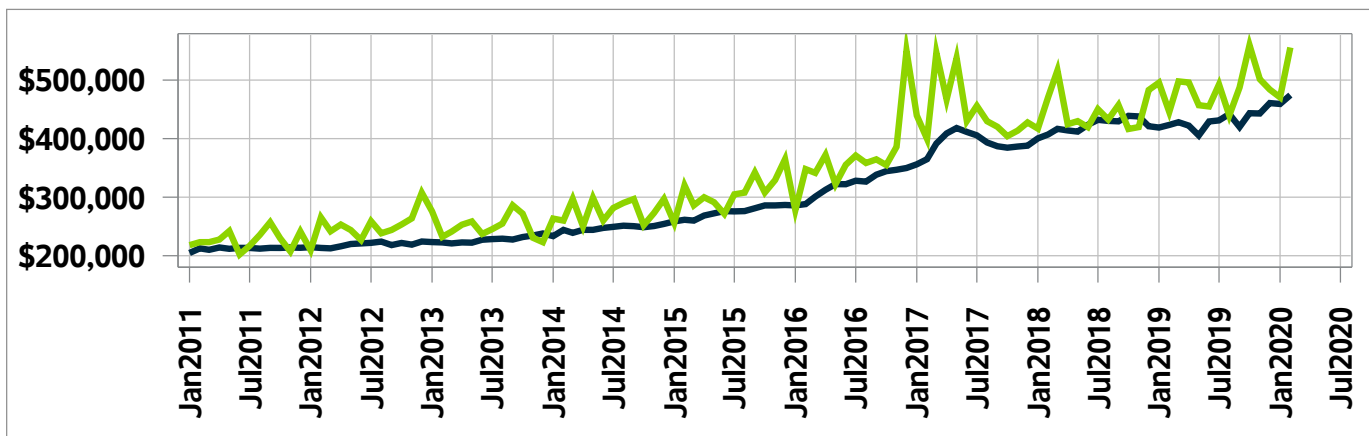
Days on Market  
(February only)



Sales to New Listings Ratio  
(February only)



MLS® HPI Townhouse Benchmark Price and Average Price

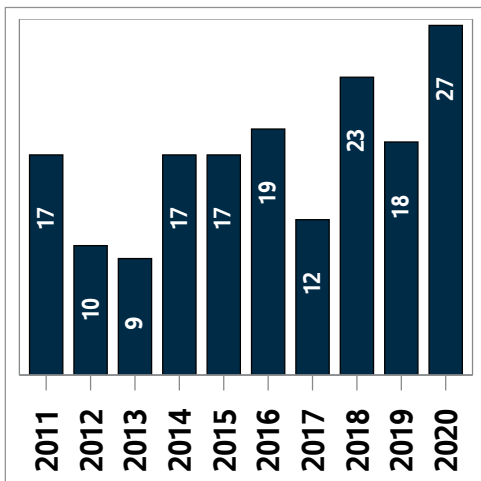




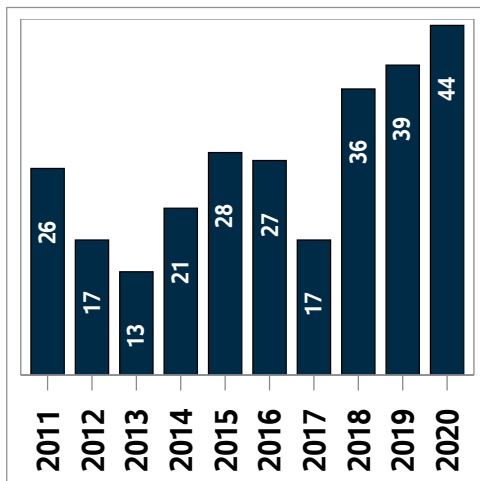
# NIAGARA NORTH

## MLS® Townhouse Market Activity

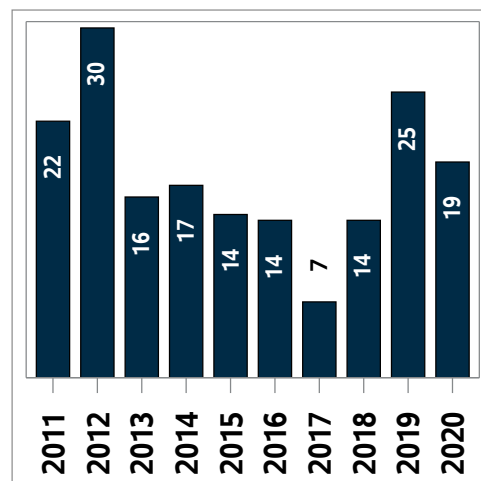
**Sales Activity**  
(February Year-to-date)



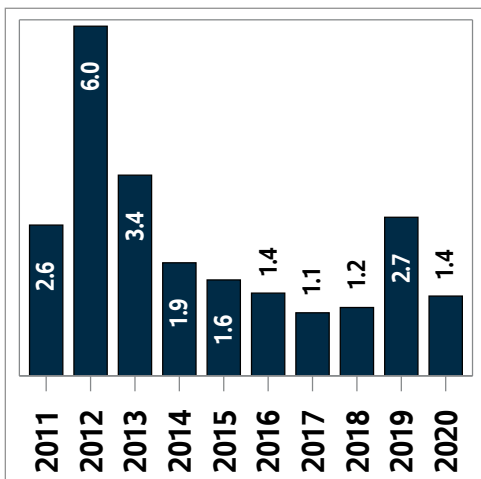
**New Listings**  
(February Year-to-date)



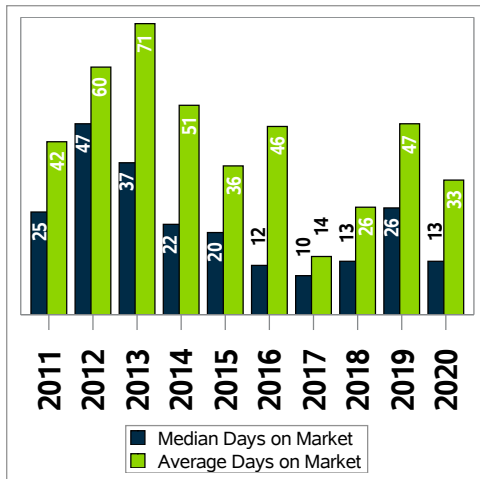
**Active Listings**<sup>1</sup>  
(February Year-to-date)



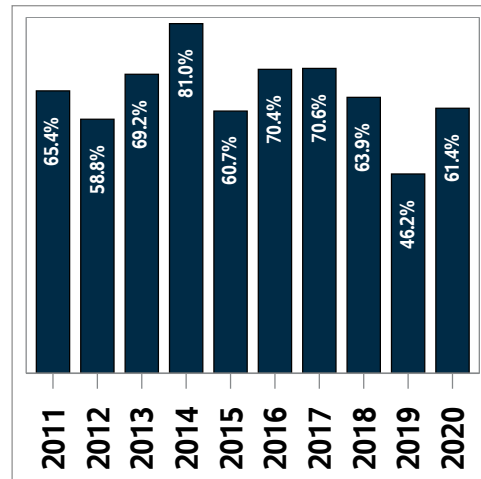
**Months of Inventory**<sup>2</sup>  
(February Year-to-date)



**Days on Market**  
(February Year-to-date)



**Sales to New Listings Ratio**  
(February Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## NIAGARA NORTH MLS® Townhouse Market Activity

Actual	February 2020	Compared to <sup>6</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	15	114.3	25.0	150.0	36.4	200.0	275.0
Dollar Volume	\$8,335,290	167.2	47.5	247.6	136.7	617.7	803.6
New Listings	30	20.0	36.4	172.7	76.5	275.0	275.0
Active Listings	25	-16.7	47.1	212.5	66.7	47.1	-24.2
Sales to New Listings Ratio <sup>1</sup>	50.0	28.0	54.5	54.5	64.7	62.5	50.0
Months of Inventory <sup>2</sup>	1.7	4.3	1.4	1.3	1.4	3.4	8.3
Average Price	\$555,686	24.7	18.0	39.1	73.6	139.2	140.9
Median Price	\$515,000	19.2	14.8	32.0	73.4	118.7	125.1
Sales to List Price Ratio	99.4	98.4	97.9	114.5	98.6	98.3	98.7
Median Days on Market	12.0	13.0	12.0	9.5	19.0	37.0	18.5
Average Days on Market	40.1	27.4	19.4	9.8	29.7	60.2	18.5

Year-to-date	February 2020	Compared to <sup>6</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	27	50.0	17.4	125.0	58.8	200.0	350.0
Dollar Volume	\$13,981,080	63.1	36.5	177.7	176.4	517.5	977.5
New Listings	44	12.8	22.2	158.8	57.1	238.5	266.7
Active Listings <sup>3</sup>	19	-24.5	37.0	184.6	32.1	19.4	-40.3
Sales to New Listings Ratio <sup>4</sup>	61.4	46.2	63.9	70.6	60.7	69.2	50.0
Months of Inventory <sup>5</sup>	1.4	2.7	1.2	1.1	1.6	3.4	10.3
Average Price	\$517,818	8.8	16.3	23.4	74.0	105.8	139.5
Median Price	\$495,000	11.9	16.5	15.2	75.5	93.4	122.5
Sales to List Price Ratio	99.7	98.1	98.2	109.3	98.8	98.4	97.5
Median Days on Market	13.0	26.0	13.0	9.5	20.0	37.0	18.5
Average Days on Market	32.8	46.5	26.2	14.2	36.2	70.9	21.5

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

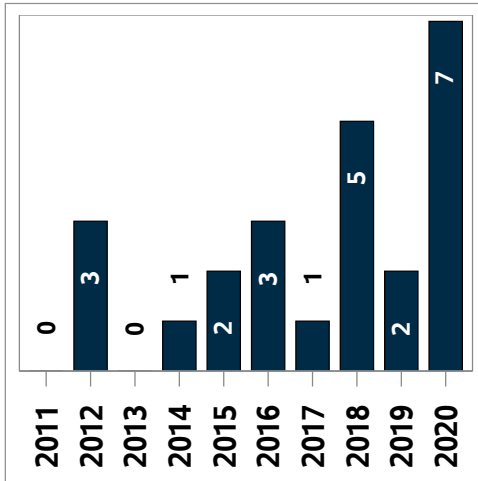
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

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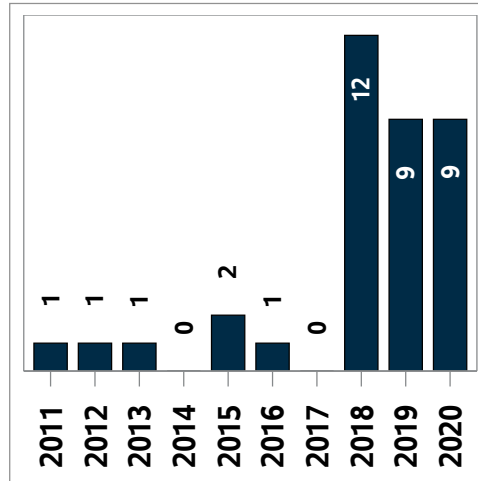
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# NIAGARA NORTH MLS® Apartment-Style Market Activity

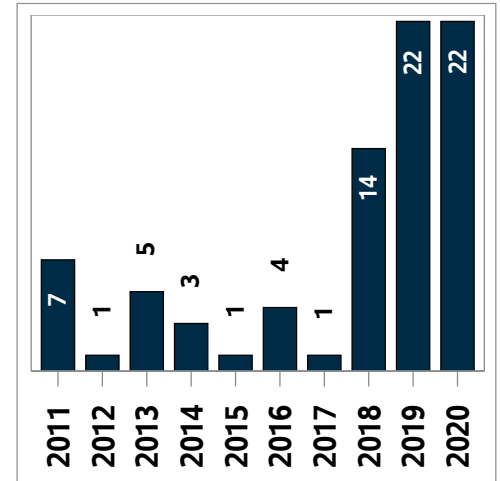
Sales Activity  
(February only)



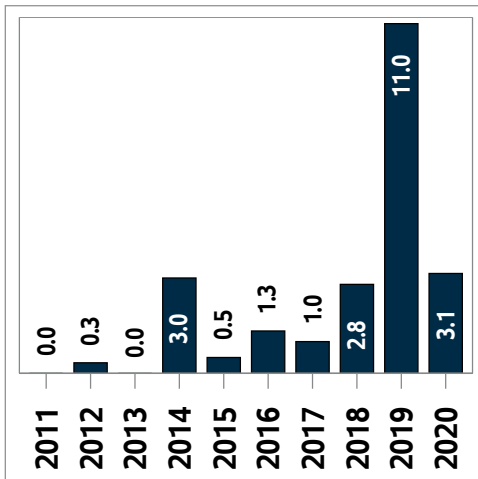
New Listings  
(February only)



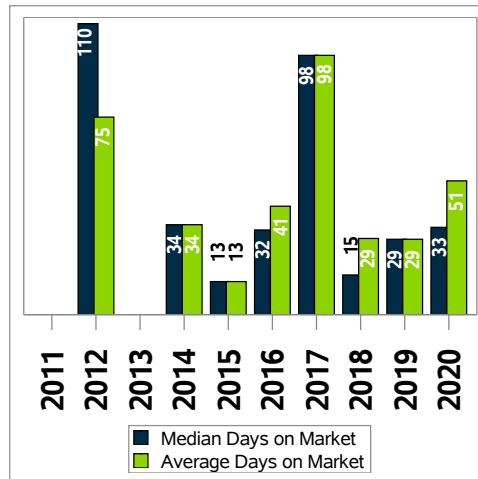
Active Listings  
(February only)



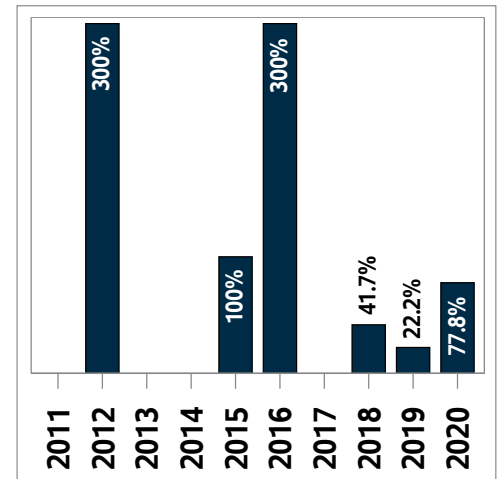
Months of Inventory  
(February only)



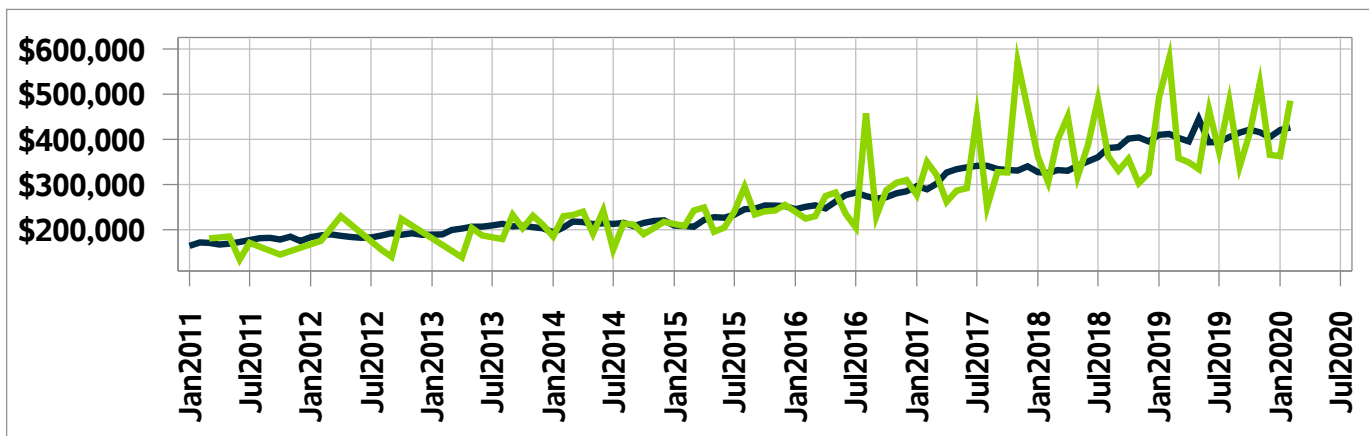
Days on Market  
(February only)



Sales to New Listings Ratio  
(February only)



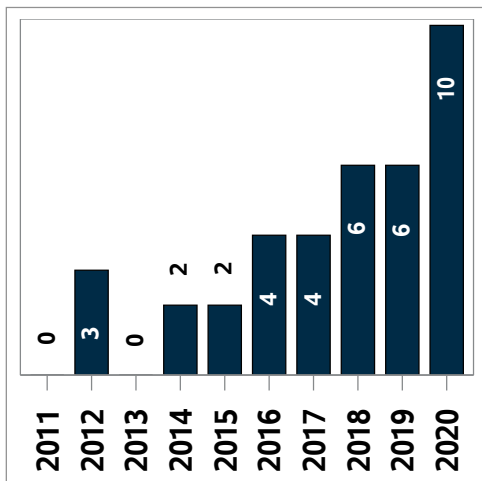
## MLS® HPI Apartment-Style Benchmark Price and Average Price



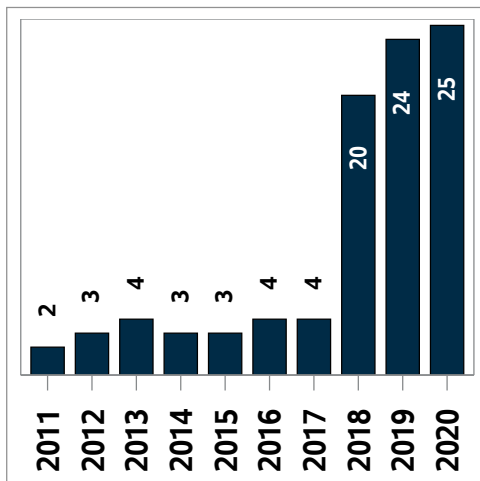
# NIAGARA NORTH

## MLS® Apartment-Style Market Activity

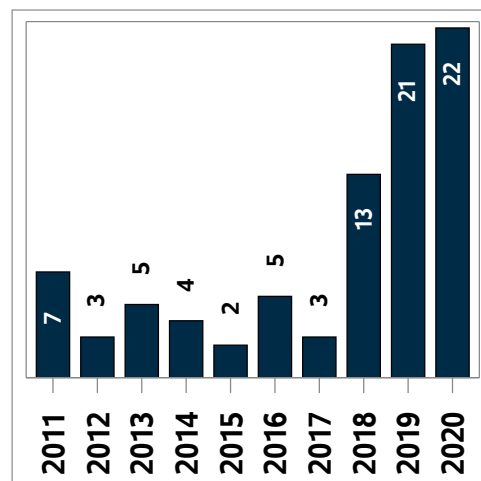
**Sales Activity**  
(February Year-to-date)



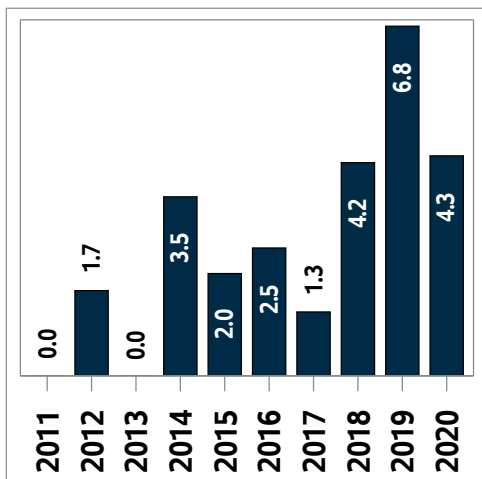
**New Listings**  
(February Year-to-date)



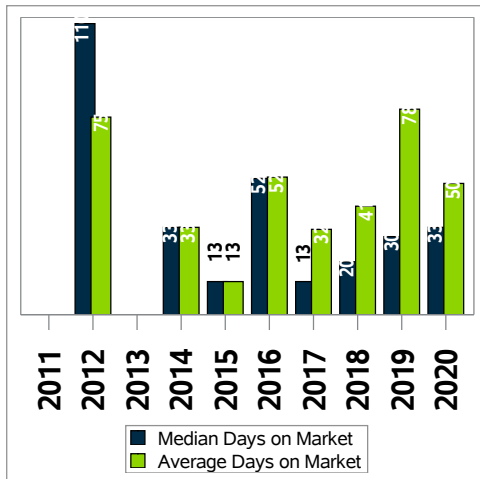
**Active Listings**<sup>1</sup>  
(February Year-to-date)



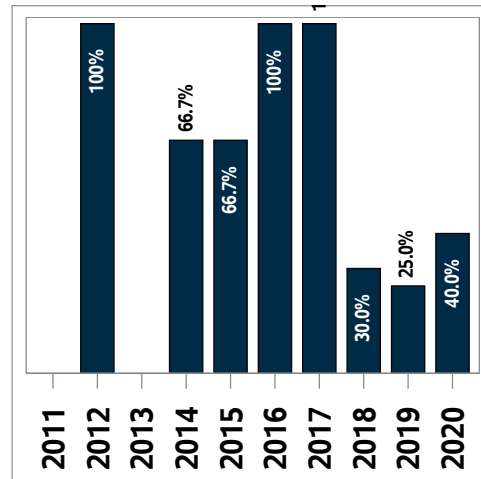
**Months of Inventory**<sup>2</sup>  
(February Year-to-date)



**Days on Market**  
(February Year-to-date)



**Sales to New Listings Ratio**  
(February Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## NIAGARA NORTH

### MLS® Apartment-Style Market Activity

Actual	February 2020	Compared to <sup>6</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	7	250.0	40.0	600.0	250.0		
Dollar Volume	\$3,399,900	193.1	122.9	871.4	717.3		
New Listings	9	0.0	-25.0		350.0	800.0	
Active Listings	22	0.0	57.1	2,100.0	2,100.0	340.0	
Sales to New Listings Ratio <sup>1</sup>	77.8	22.2	41.7		100.0		
Months of Inventory <sup>2</sup>	3.1	11.0	2.8	1.0	0.5		
Average Price	\$485,700	-16.3	59.2	38.8	133.5		
Median Price	\$375,000	-35.3	17.9	7.1	80.3		
Sales to List Price Ratio	98.2	97.3	97.5	118.6	100.3		
Median Days on Market	33.0	28.5	15.0	98.0	12.5		
Average Days on Market	50.6	28.5	28.8	98.0	12.5		

Year-to-date	February 2020	Compared to <sup>6</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	10	66.7	66.7	150.0	400.0		
Dollar Volume	\$4,488,300	43.5	137.9	280.2	978.9		
New Listings	25	4.2	25.0	525.0	733.3	525.0	
Active Listings <sup>3</sup>	22	4.9	72.0	760.0	975.0	377.8	
Sales to New Listings Ratio <sup>4</sup>	40.0	25.0	30.0	100.0	66.7		
Months of Inventory <sup>5</sup>	4.3	6.8	4.2	1.3	2.0		
Average Price	\$448,830	-13.9	42.7	52.1	115.8		
Median Price	\$376,750	-21.7	17.2	32.7	81.1		
Sales to List Price Ratio	98.4	96.3	97.6	104.3	100.3		
Median Days on Market	33.0	29.5	20.0	12.5	12.5		
Average Days on Market	49.6	77.7	41.0	32.3	12.5		

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

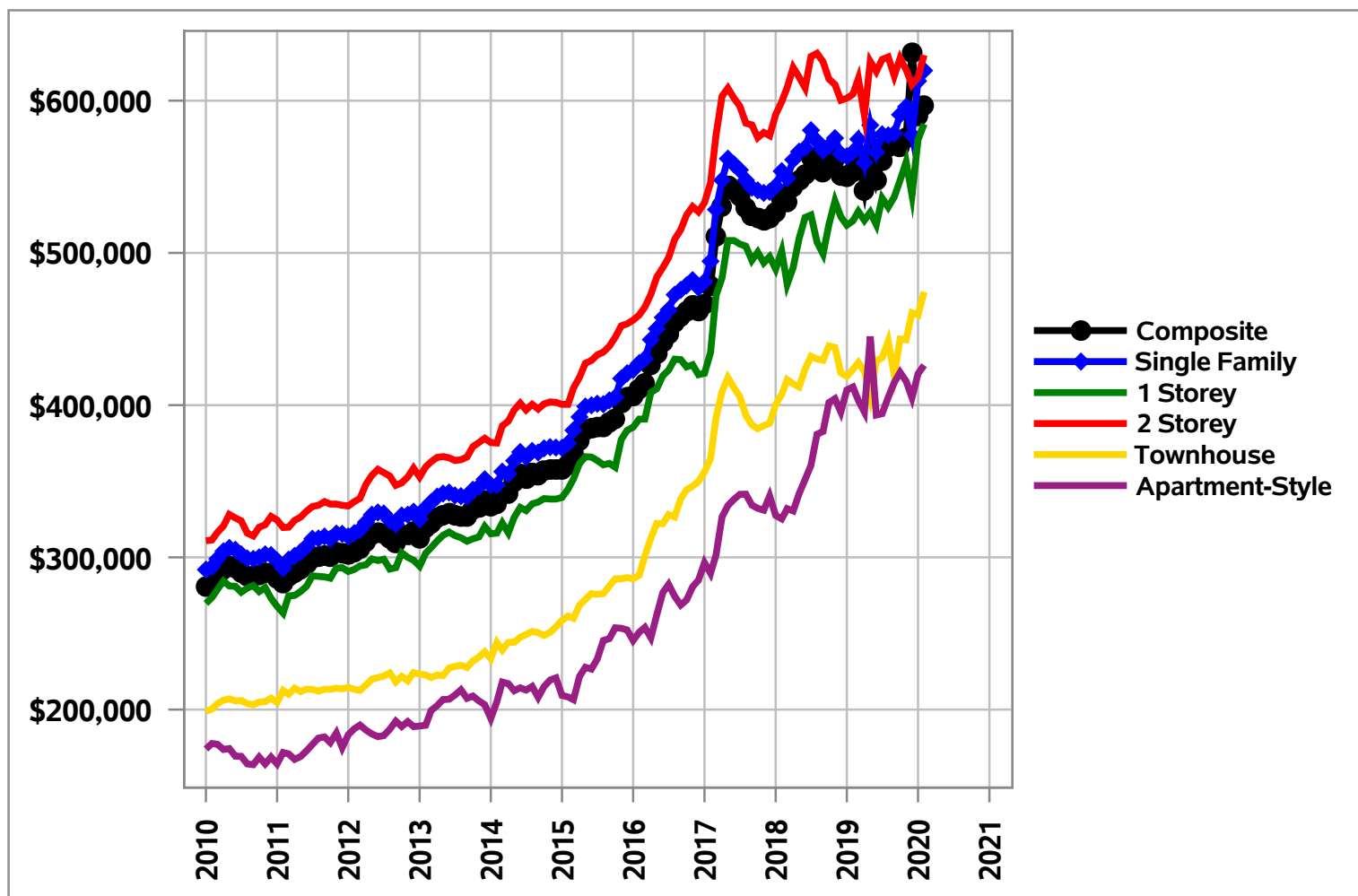
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# NIAGARA NORTH MLS® HPI Benchmark Price

## MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$596,700	1.2	3.6	4.7	7.9	24.7	65.4
Single Family	\$619,800	1.1	4.0	7.4	9.5	25.3	65.3
One Storey	\$584,700	1.8	4.4	10.3	12.2	34.5	69.6
Two Storey	\$630,000	2.4	1.6	0.2	4.3	15.4	57.3
Townhouse	\$474,400	3.3	7.1	7.3	12.0	30.0	81.5
Apartment-Style	\$426,200	1.3	2.5	5.2	3.5	47.2	104.6

## MLS® HPI Benchmark Price





# NIAGARA NORTH

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1410
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1450
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6556
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# NIAGARA NORTH

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7955
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1668
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5503
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# NIAGARA NORTH

## MLS® HPI Benchmark Descriptions

### Townhouse

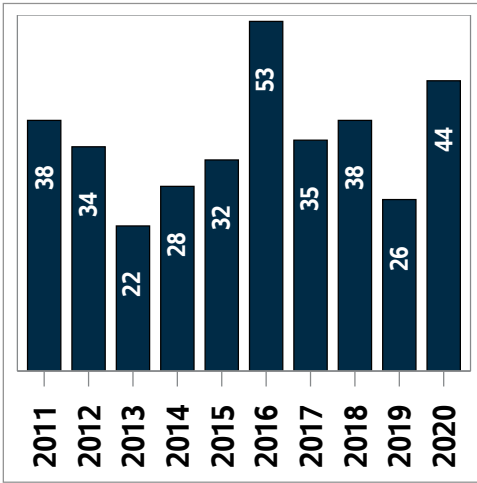
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1230
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

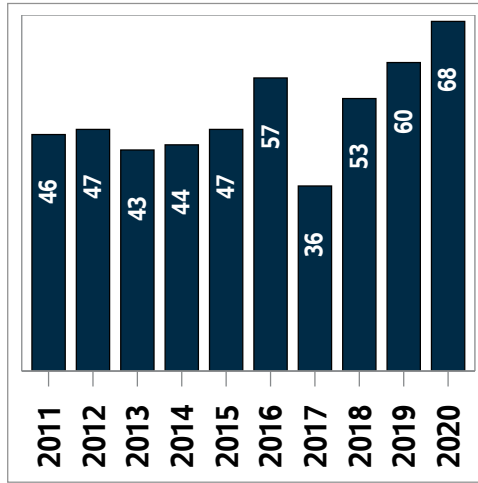
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1123
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

## GRIMSBY (54) MLS® Residential Market Activity

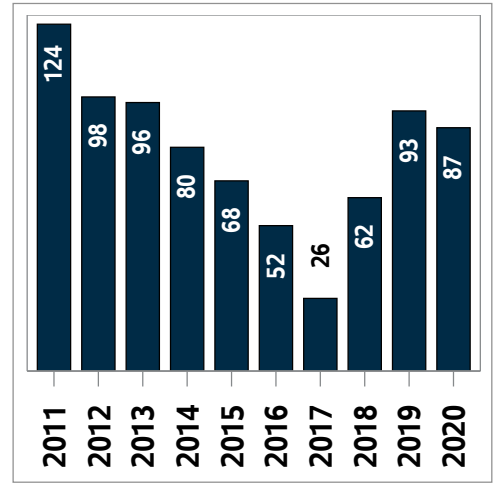
Sales Activity  
(February only)



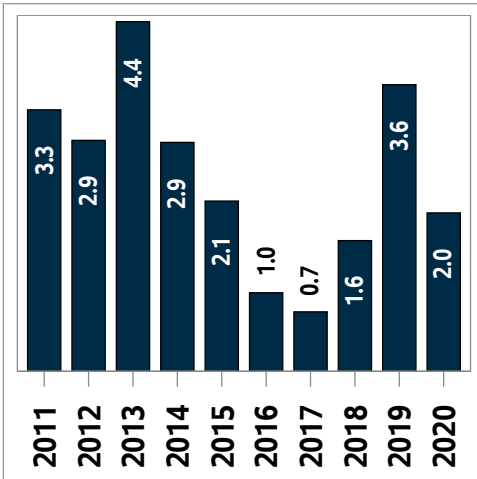
New Listings  
(February only)



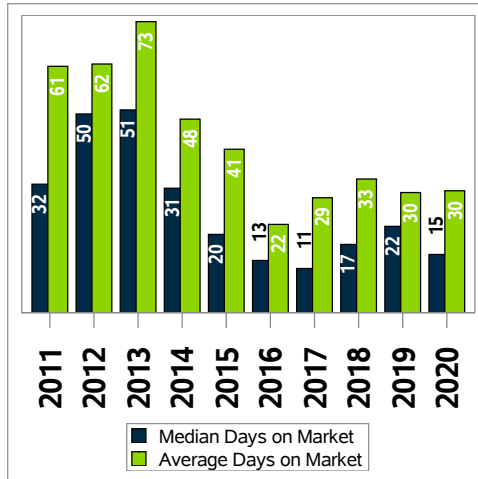
Active Listings  
(February only)



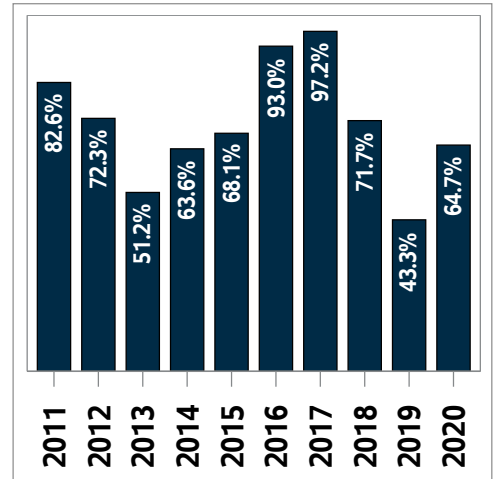
Months of Inventory  
(February only)



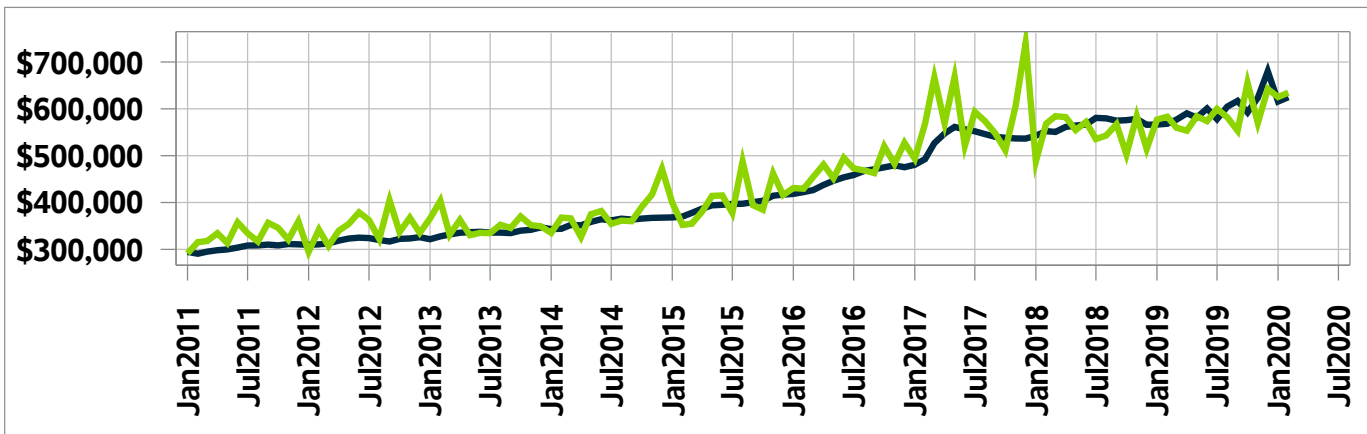
Days on Market  
(February only)



Sales to New Listings Ratio  
(February only)

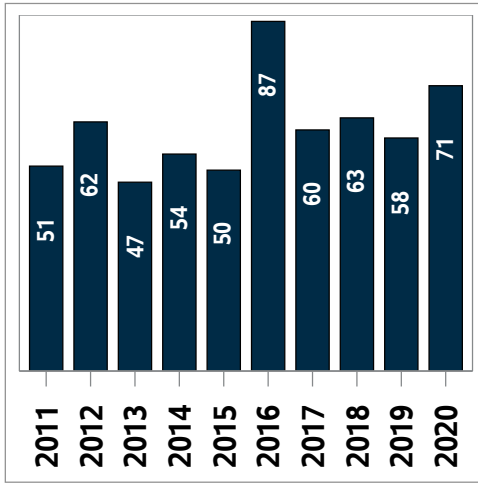


MLS® HPI Composite Benchmark Price and Average Price

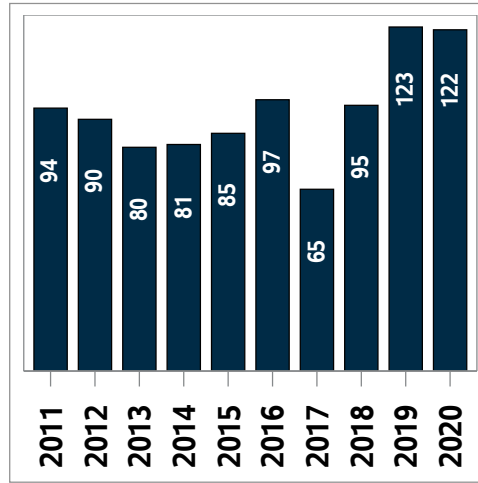


## GRIMSBY (54) MLS® Residential Market Activity

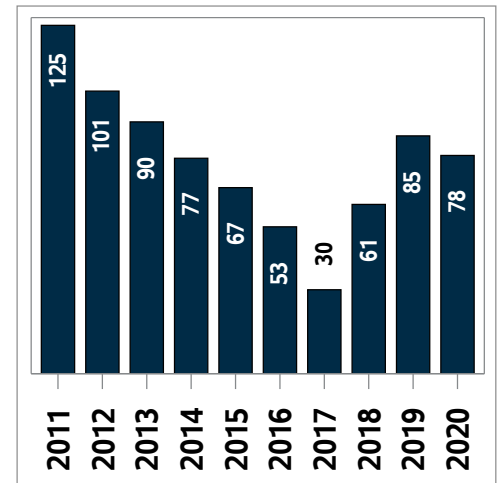
**Sales Activity**  
(February Year-to-date)



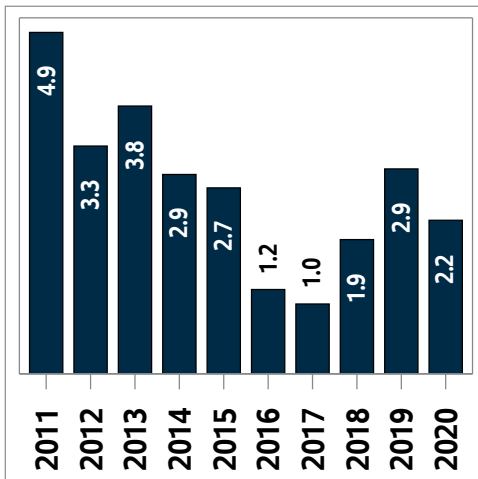
**New Listings**  
(February Year-to-date)



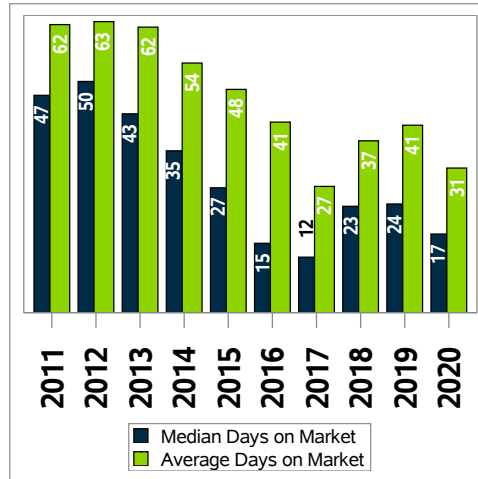
**Active Listings**<sup>1</sup>  
(February Year-to-date)



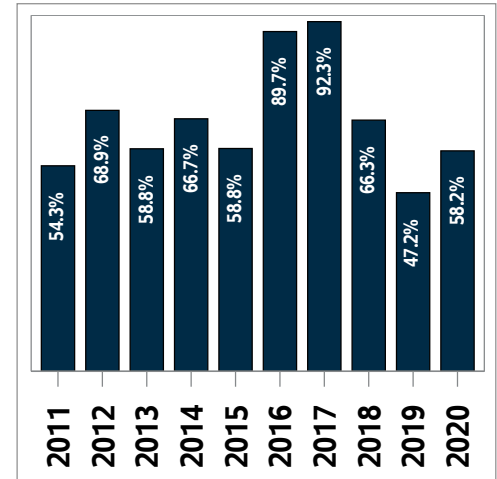
**Months of Inventory**<sup>2</sup>  
(February Year-to-date)



**Days on Market**  
(February Year-to-date)



**Sales to New Listings Ratio**  
(February Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## GRIMSBY (54)

### MLS® Residential Market Activity

Actual	February 2020	Compared to <sup>6</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	44	69.2	15.8	25.7	37.5	100.0	266.7
Dollar Volume	\$27,915,200	84.1	29.3	40.4	147.7	214.2	689.3
New Listings	68	13.3	28.3	88.9	44.7	58.1	183.3
Active Listings	87	-6.5	40.3	234.6	27.9	-9.4	33.8
Sales to New Listings Ratio <sup>1</sup>	64.7	43.3	71.7	97.2	68.1	51.2	50.0
Months of Inventory <sup>2</sup>	2.0	3.6	1.6	0.7	2.1	4.4	5.4
Average Price	\$634,436	8.8	11.6	11.7	80.2	57.1	115.3
Median Price	\$599,950	11.9	14.3	6.8	77.4	60.6	116.2
Sales to List Price Ratio	99.5	98.3	97.8	104.2	98.6	96.8	96.2
Median Days on Market	14.5	21.5	17.0	11.0	19.5	50.5	24.0
Average Days on Market	30.4	29.9	33.3	28.6	40.7	72.5	53.2

Year-to-date	February 2020	Compared to <sup>6</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	71	22.4	12.7	18.3	42.0	51.1	446.2
Dollar Volume	\$44,799,500	33.2	32.6	40.3	142.6	148.5	1,102.2
New Listings	122	-0.8	28.4	87.7	43.5	52.5	190.5
Active Listings <sup>3</sup>	78	-8.2	28.9	160.0	17.3	-13.3	26.8
Sales to New Listings Ratio <sup>4</sup>	58.2	47.2	66.3	92.3	58.8	58.8	31.0
Months of Inventory <sup>5</sup>	2.2	2.9	1.9	1.0	2.7	3.8	9.5
Average Price	\$630,979	8.8	17.6	18.6	70.9	64.5	120.1
Median Price	\$579,900	8.4	19.6	13.7	66.1	70.6	123.0
Sales to List Price Ratio	99.4	98.1	98.1	102.6	98.1	97.0	95.9
Median Days on Market	17.0	23.5	23.0	12.0	27.0	43.0	25.0
Average Days on Market	31.3	40.5	37.2	27.3	48.3	61.7	52.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



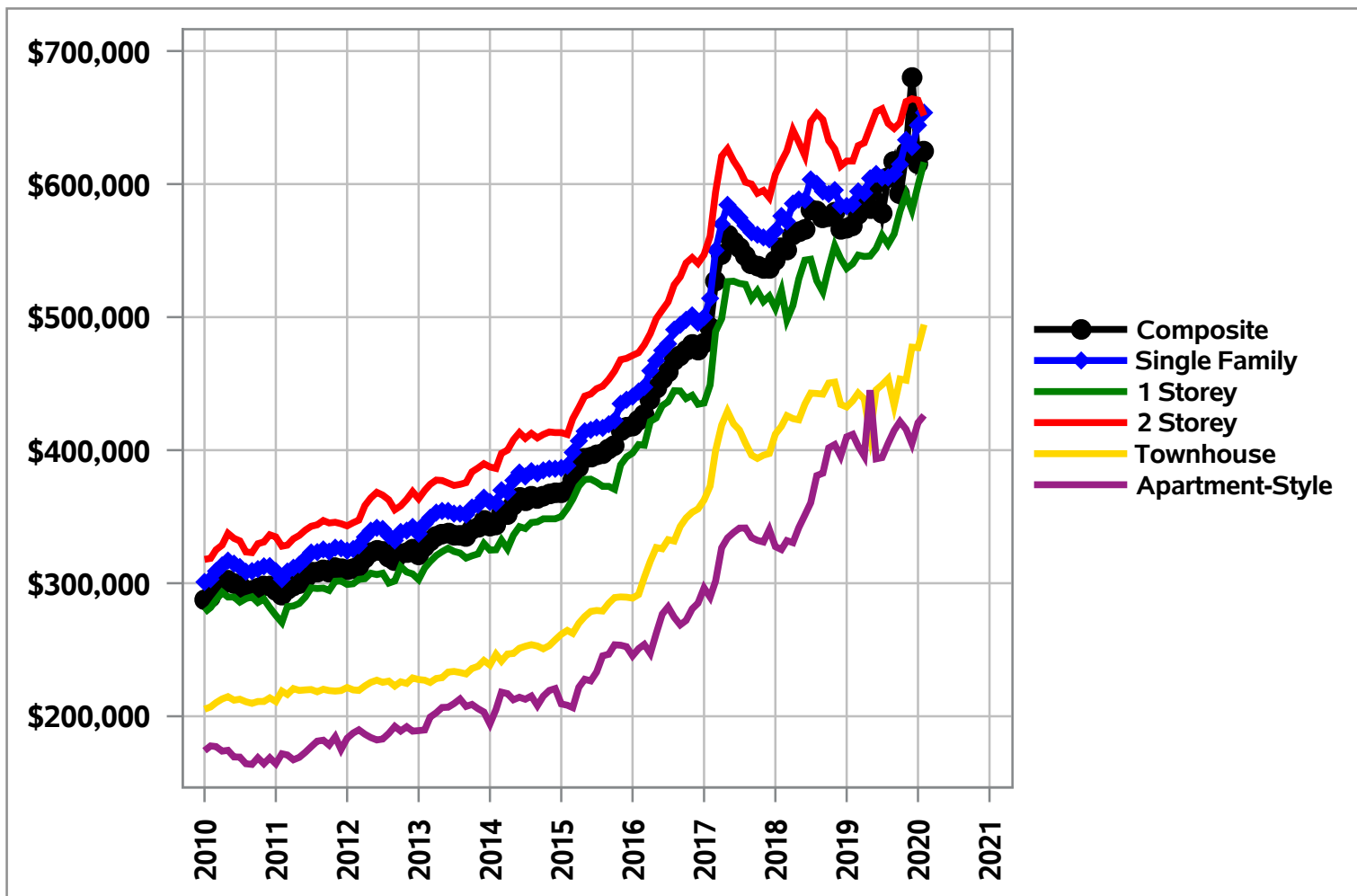
## GRIMSBY (54)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$624,900	1.5	0.2	3.3	10.0	26.8	68.8
Single Family	\$653,700	1.5	3.2	8.0	11.8	27.2	68.3
One Storey	\$616,500	2.9	4.1	11.1	14.1	37.3	73.0
Two Storey	\$651,500	-1.7	-1.6	0.9	5.5	16.2	58.2
Townhouse	\$494,400	3.6	9.2	9.0	13.1	32.5	86.9
Apartment-Style	\$426,200	1.3	2.5	5.2	3.5	47.2	104.6

### MLS® HPI Benchmark Price



# GRIMSBY (54)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1422
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1466
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6328
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# GRIMSBY (54)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8088
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1653
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5166
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# GRIMSBY (54)

## MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

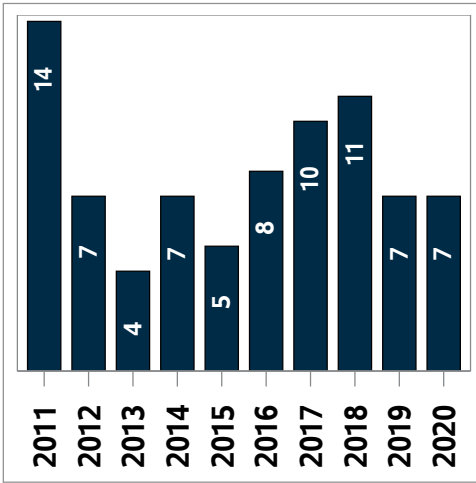
### Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1130
Half Bathrooms	0
Heating	Baseboards
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

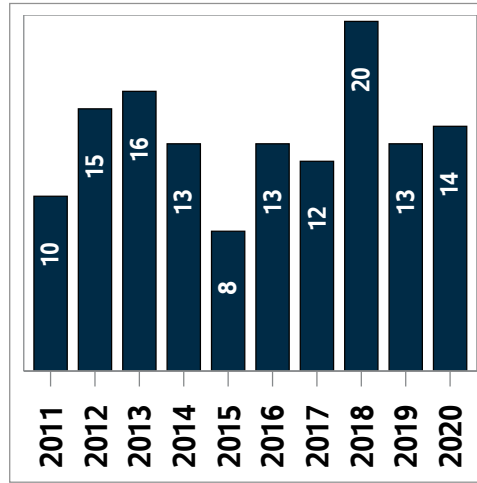
## SMITHVILLE (57)

### MLS® Residential Market Activity

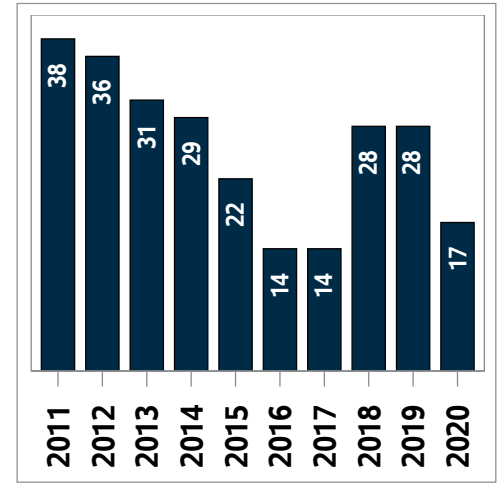
Sales Activity  
(February only)



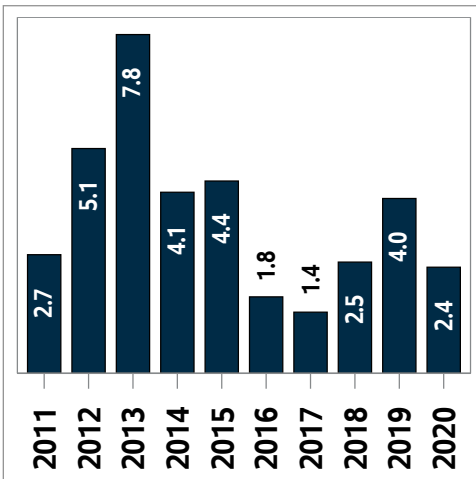
New Listings  
(February only)



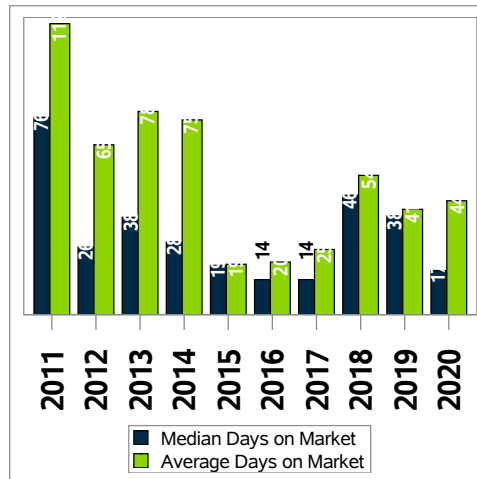
Active Listings  
(February only)



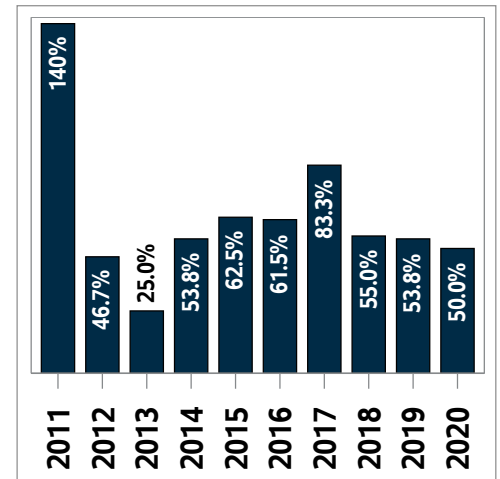
Months of Inventory  
(February only)



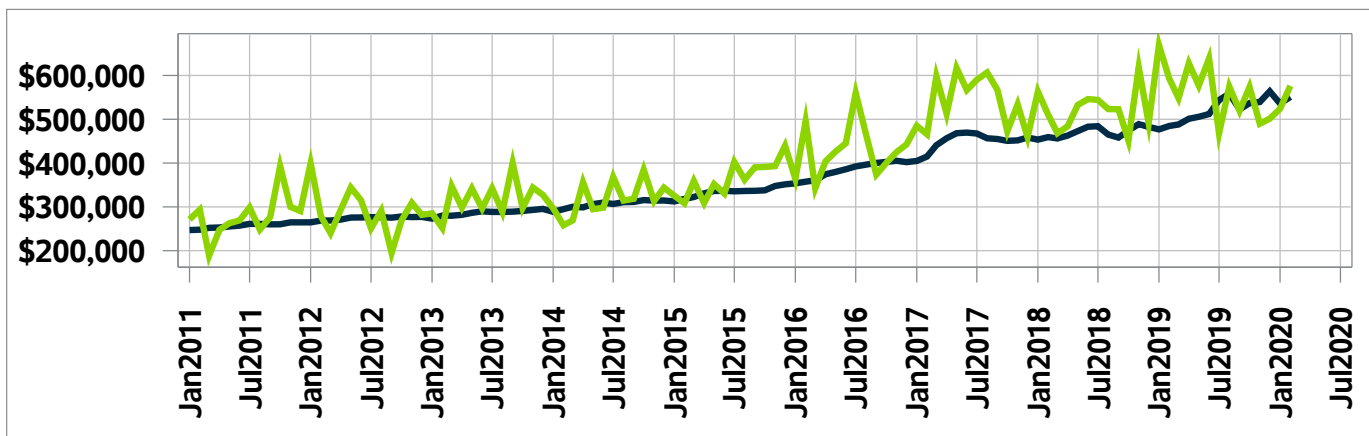
Days on Market  
(February only)



Sales to New Listings Ratio  
(February only)



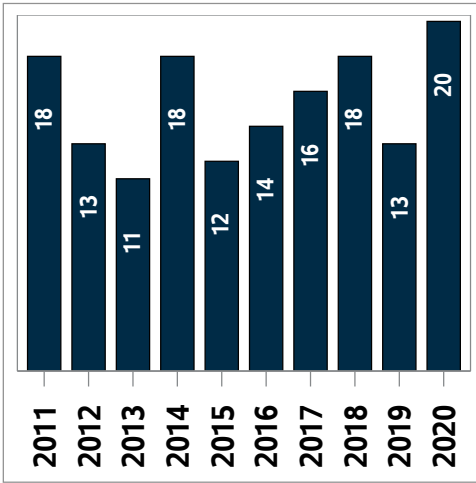
### MLS® HPI Composite Benchmark Price and Average Price



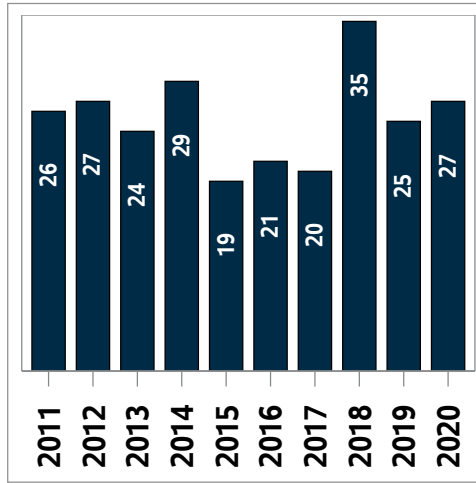
## SMITHVILLE (57)

### MLS® Residential Market Activity

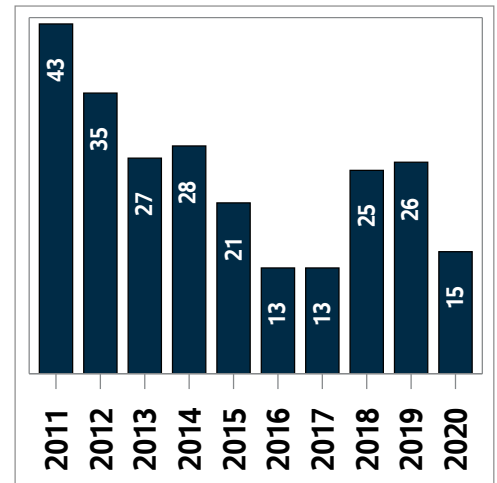
**Sales Activity**  
(February Year-to-date)



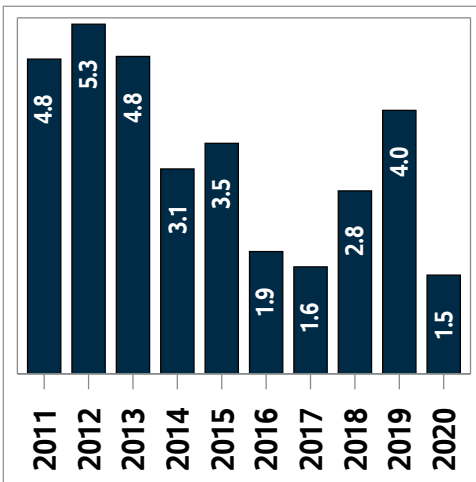
**New Listings**  
(February Year-to-date)



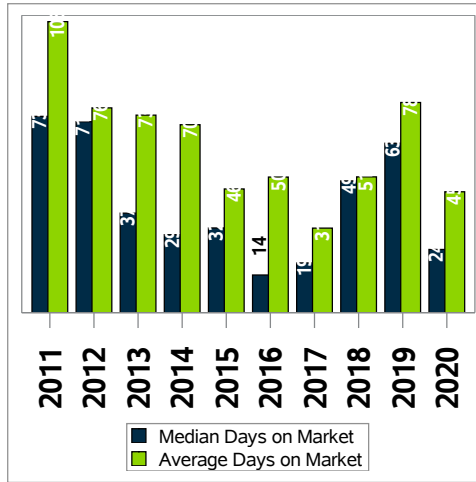
**Active Listings**<sup>1</sup>  
(February Year-to-date)



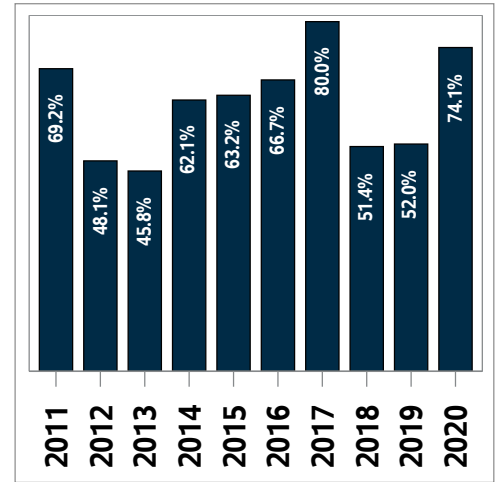
**Months of Inventory**<sup>2</sup>  
(February Year-to-date)



**Days on Market**  
(February Year-to-date)



**Sales to New Listings Ratio**  
(February Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month



## SMITHVILLE (57)

### MLS® Residential Market Activity

Actual	February 2020	Compared to <sup>6</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	7	0.0	-36.4	-30.0	40.0	75.0	-41.7
Dollar Volume	\$4,033,990	-2.8	-28.2	-13.4	161.9	300.6	18.1
New Listings	14	7.7	-30.0	16.7	75.0	-12.5	-82.3
Active Listings	17	-39.3	-39.3	21.4	-22.7	-45.2	-92.9
Sales to New Listings Ratio <sup>1</sup>	50.0	53.8	55.0	83.3	62.5	25.0	15.2
Months of Inventory <sup>2</sup>	2.4	4.0	2.5	1.4	4.4	7.8	19.8
Average Price	\$576,284	-2.8	12.9	23.7	87.1	128.9	102.4
Median Price	\$500,000	-14.5	3.1	24.9	61.3	95.3	77.0
Sales to List Price Ratio	98.7	98.3	99.0	102.9	98.6	97.8	100.3
Median Days on Market	17.0	38.0	46.0	13.5	19.0	37.5	105.5
Average Days on Market	43.9	40.6	53.6	25.1	19.4	78.3	98.7

Year-to-date	February 2020	Compared to <sup>6</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	20	53.8	11.1	25.0	66.7	81.8	17.6
Dollar Volume	\$10,845,291	32.8	13.5	43.3	184.0	261.0	144.2
New Listings	27	8.0	-22.9	35.0	42.1	12.5	-82.9
Active Listings <sup>3</sup>	15	-42.3	-40.0	15.4	-28.6	-43.4	-92.8
Sales to New Listings Ratio <sup>4</sup>	74.1	52.0	51.4	80.0	63.2	45.8	10.8
Months of Inventory <sup>5</sup>	1.5	4.0	2.8	1.6	3.5	4.8	24.5
Average Price	\$542,265	-13.7	2.1	14.6	70.4	98.6	107.6
Median Price	\$485,000	-17.1	1.0	19.7	49.6	81.6	76.4
Sales to List Price Ratio	97.7	97.0	98.5	101.5	98.9	95.4	99.3
Median Days on Market	23.5	63.0	49.0	18.5	31.5	37.0	73.0
Average Days on Market	45.0	78.2	50.5	31.4	46.0	73.5	78.9

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

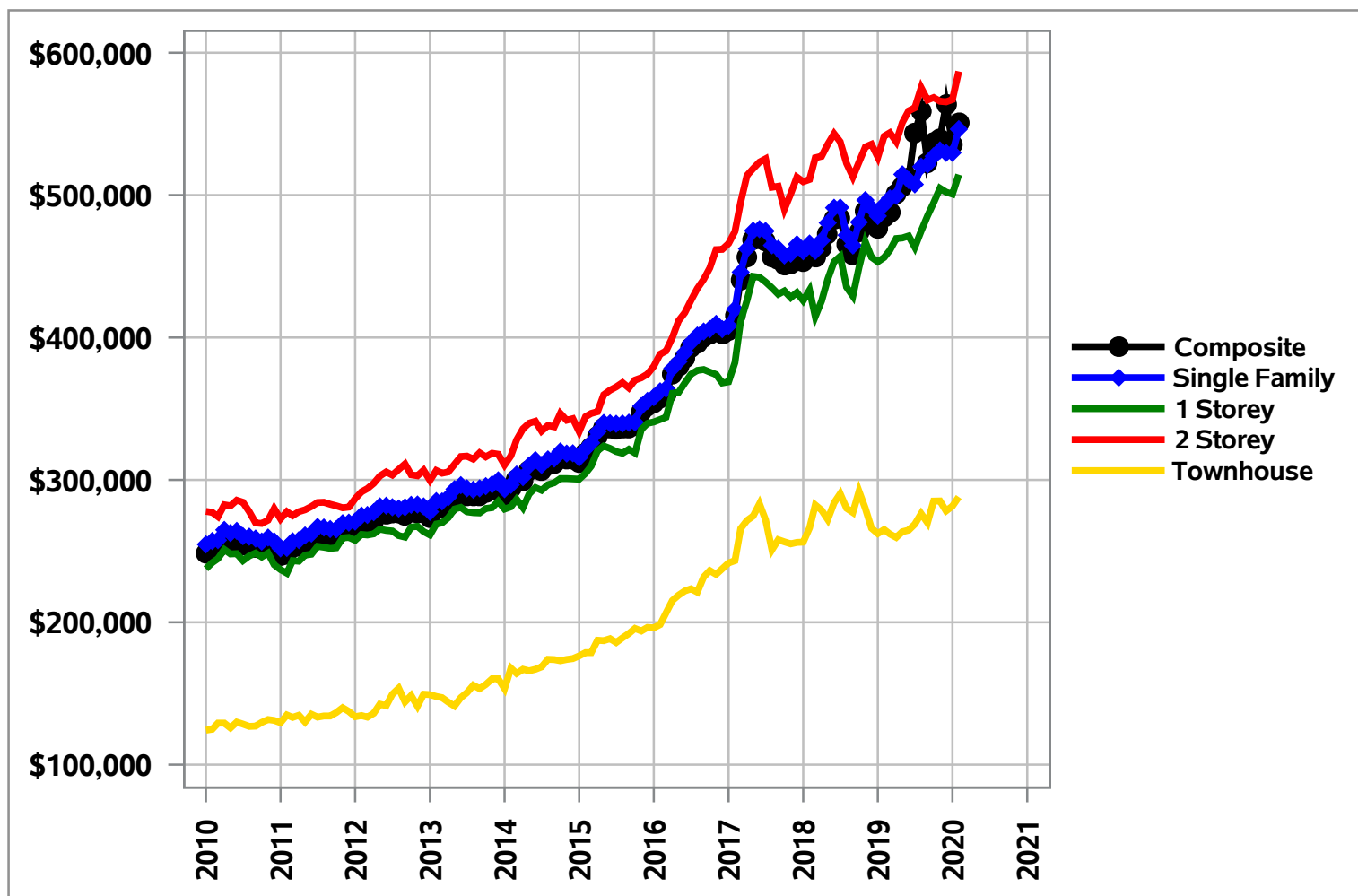
## SMITHVILLE (57)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$551,000	2.8	2.2	-1.4	13.7	32.8	73.1
Single Family	\$546,300	3.1	2.8	5.1	10.7	30.1	69.8
One Storey	\$514,400	2.7	1.9	8.3	12.8	34.5	68.9
Two Storey	\$586,900	3.5	3.7	2.0	8.4	23.7	70.4
Townhouse	\$288,000	2.3	1.0	4.2	8.6	18.4	61.2
Apartment-Style							

#### MLS® HPI Benchmark Price



## SMITHVILLE (57)

### MLS® HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1357
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1372
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6509
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# SMITHVILLE (57)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6880
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1676
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6397
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# SMITHVILLE (57)

## MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1218
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers