

NIAGARA NORTH

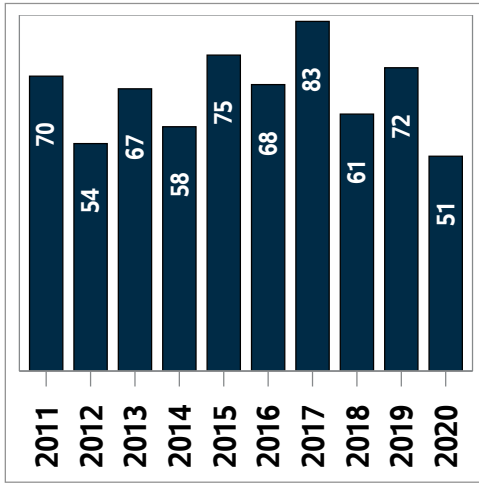
MLS® Residential Market Activity

May 2020

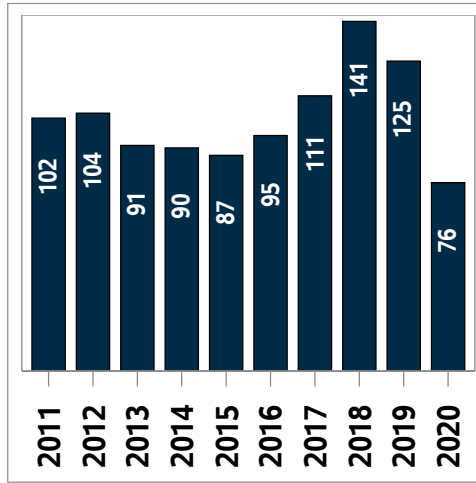


NIAGARA NORTH MLS® Residential Market Activity

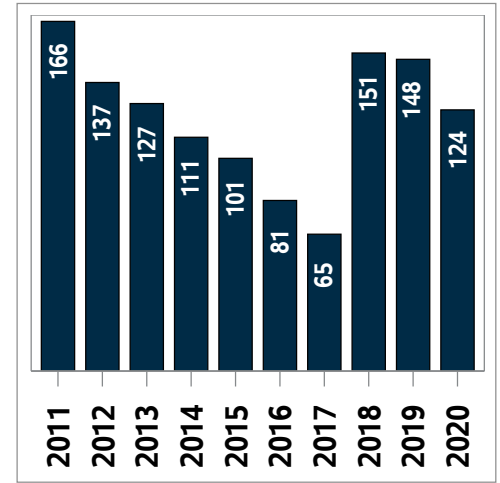
Sales Activity
(May only)



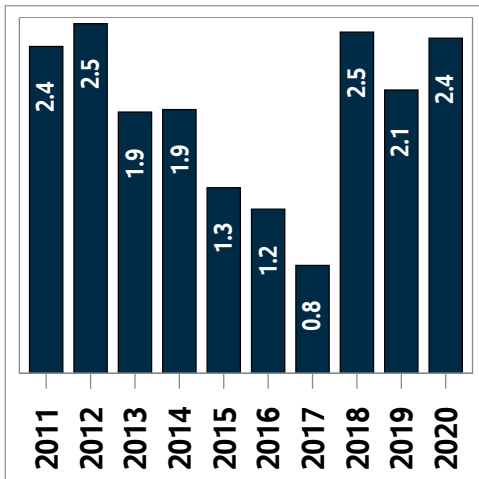
New Listings
(May only)



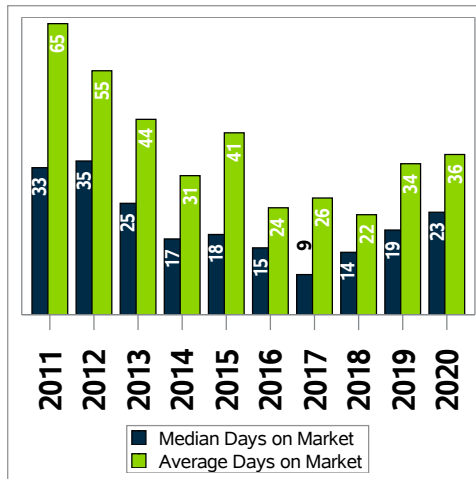
Active Listings
(May only)



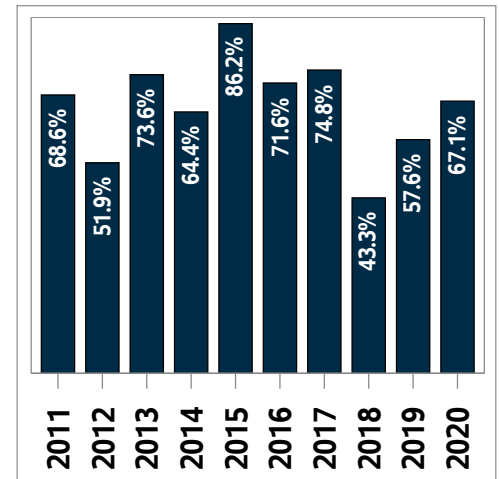
Months of Inventory
(May only)



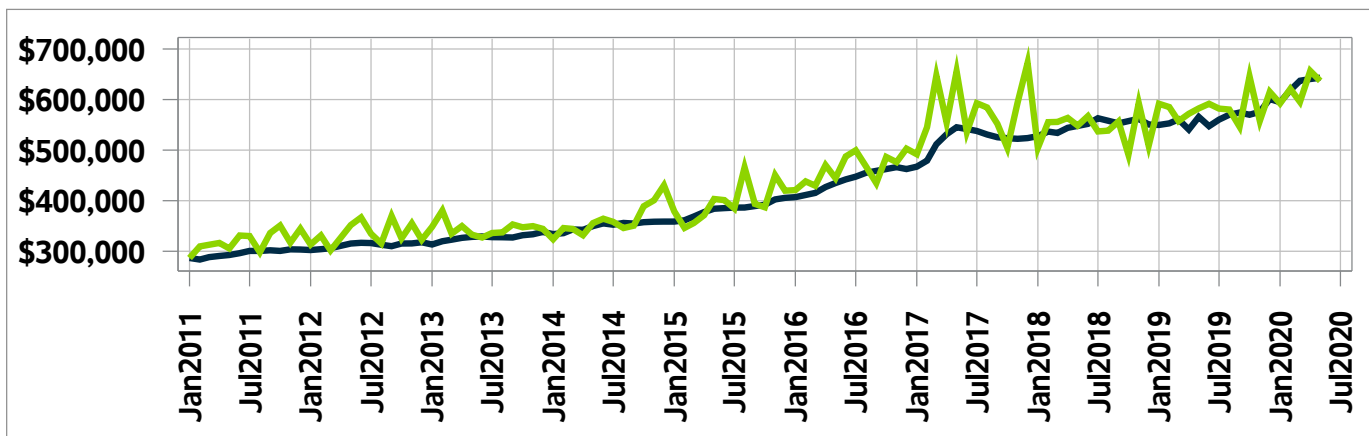
Days on Market
(May only)



Sales to New Listings Ratio
(May only)

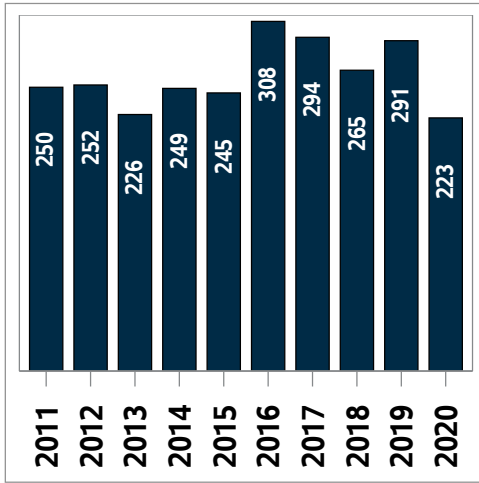


MLS® HPI Composite Benchmark Price and Average Price

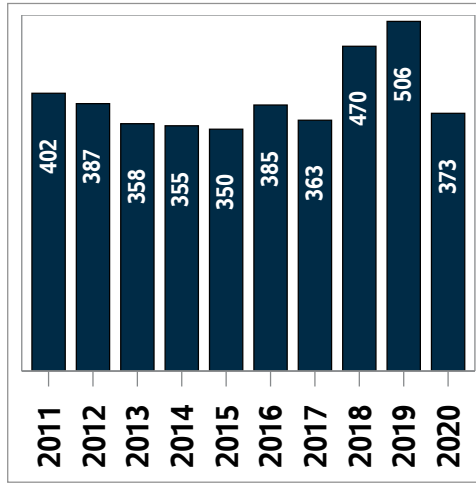


NIAGARA NORTH MLS® Residential Market Activity

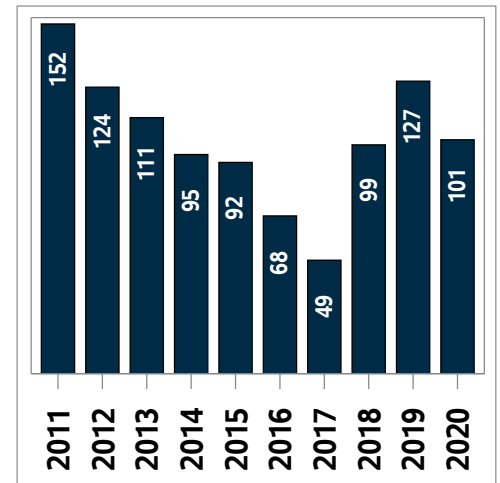
Sales Activity
(May Year-to-date)



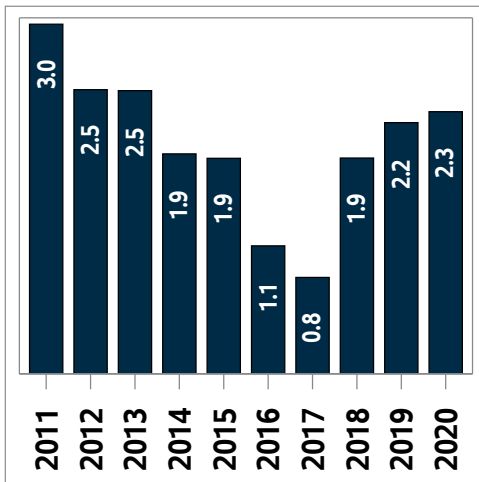
New Listings
(May Year-to-date)



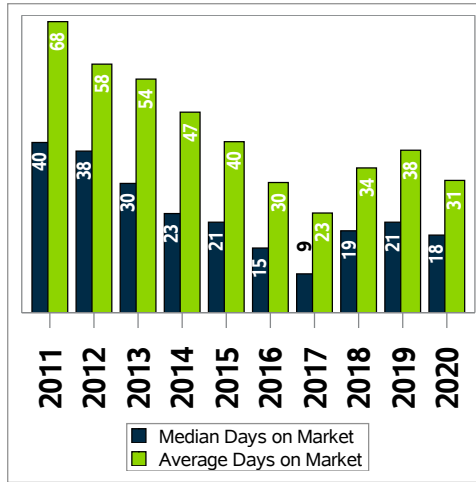
Active Listings¹
(May Year-to-date)



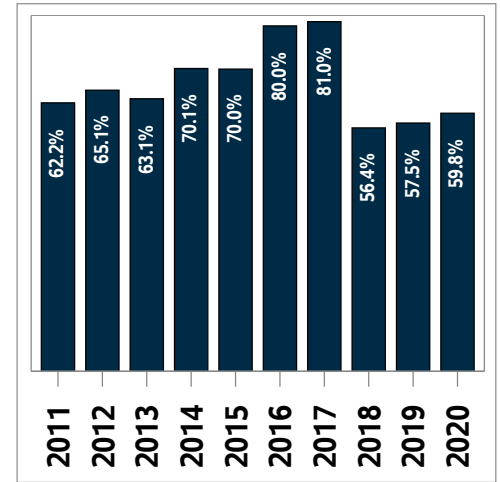
Months of Inventory²
(May Year-to-date)



Days on Market
(May Year-to-date)



Sales to New Listings Ratio
(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH

MLS® Residential Market Activity

Actual	May 2020	Compared to ⁶					
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	51	-29.2	-16.4	-38.6	-32.0	-23.9	54.5
Dollar Volume	\$32,482,167	-22.6	-2.9	-40.3	7.4	45.7	239.1
New Listings	76	-39.2	-46.1	-31.5	-12.6	-16.5	-11.6
Active Listings	124	-16.2	-17.9	90.8	22.8	-2.4	-47.0
Sales to New Listings Ratio ¹	67.1	57.6	43.3	74.8	86.2	73.6	38.4
Months of Inventory ²	2.4	2.1	2.5	0.8	1.3	1.9	7.1
Average Price	\$636,905	9.3	16.1	-2.9	57.9	91.4	119.4
Median Price	\$580,000	10.4	10.5	6.1	59.3	93.3	132.0
Sales to List Price Ratio	98.6	98.3	99.0	105.7	98.6	97.8	96.3
Median Days on Market	23.0	19.0	14.0	9.0	18.0	25.0	39.0
Average Days on Market	36.0	33.9	22.4	26.2	40.8	43.9	59.5

Year-to-date	May 2020	Compared to ⁶					
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	223	-23.4	-15.8	-24.1	-9.0	-1.3	66.4
Dollar Volume	\$137,467,119	-17.8	-5.6	-21.4	49.5	77.5	241.0
New Listings	373	-26.3	-20.6	2.8	6.6	4.2	-6.8
Active Listings ³	101	-20.0	2.2	106.1	10.7	-8.6	-61.4
Sales to New Listings Ratio ⁴	59.8	57.5	56.4	81.0	70.0	63.1	33.5
Months of Inventory ⁵	2.3	2.2	1.9	0.8	1.9	2.5	9.8
Average Price	\$616,444	7.3	12.2	3.6	64.3	79.9	104.9
Median Price	\$560,000	4.2	12.0	6.0	62.3	80.7	100.0
Sales to List Price Ratio	99.0	98.0	98.6	103.9	98.6	97.5	97.5
Median Days on Market	18.0	21.0	19.0	9.0	21.0	30.0	43.0
Average Days on Market	30.7	37.7	33.6	23.1	39.7	54.2	63.4

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

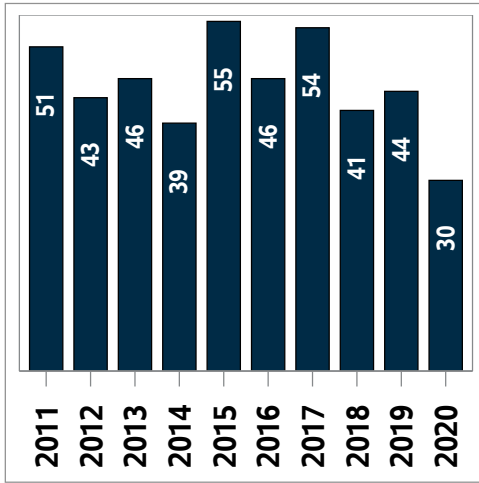
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

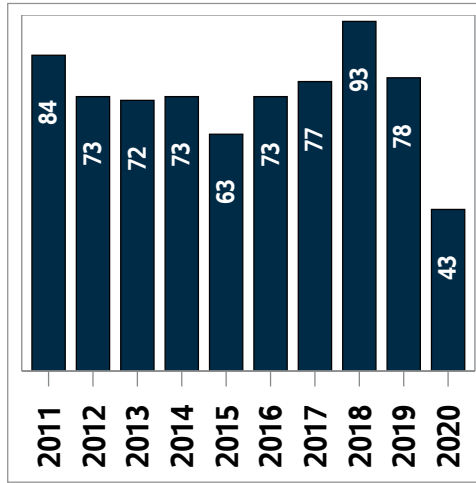
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Single Family Market Activity

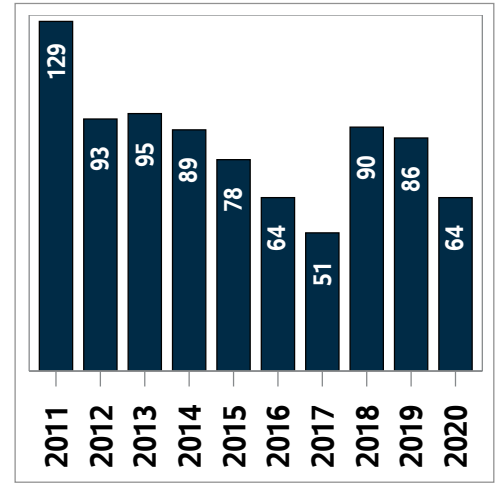
Sales Activity
(May only)



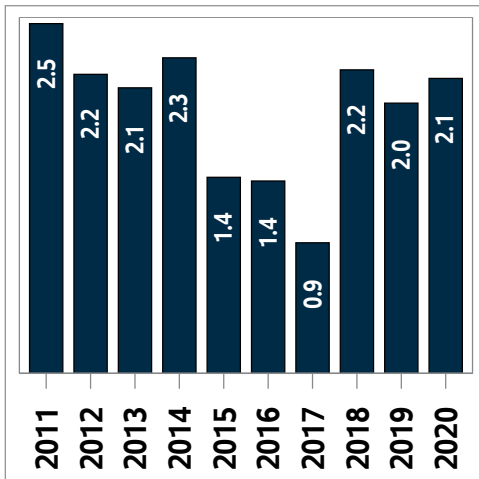
New Listings
(May only)



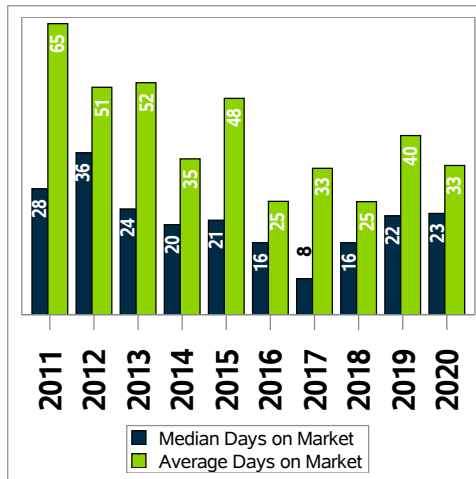
Active Listings
(May only)



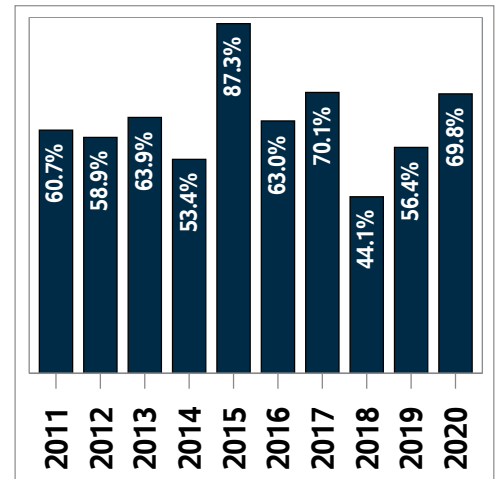
Months of Inventory
(May only)



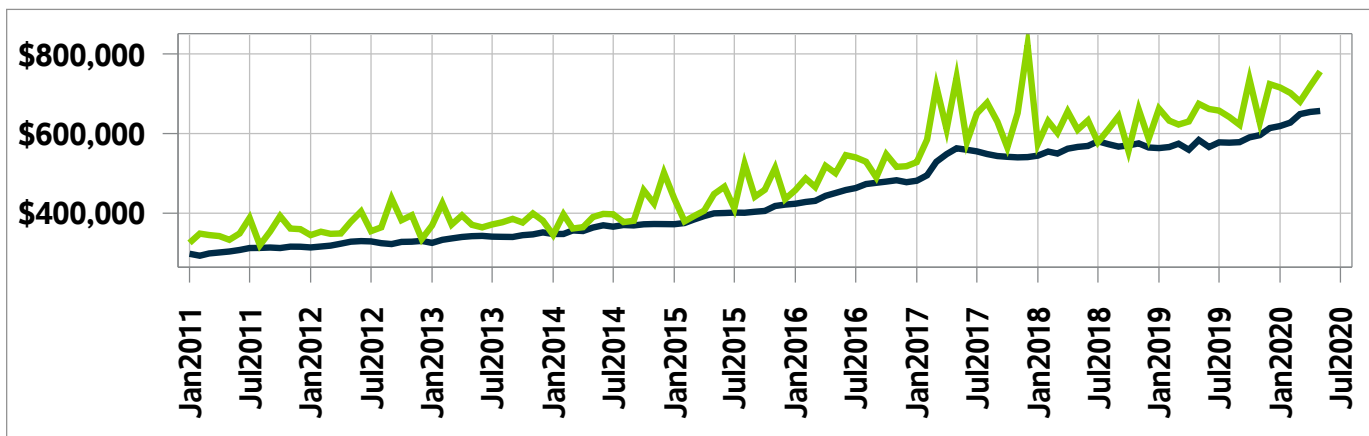
Days on Market
(May only)



Sales to New Listings Ratio
(May only)

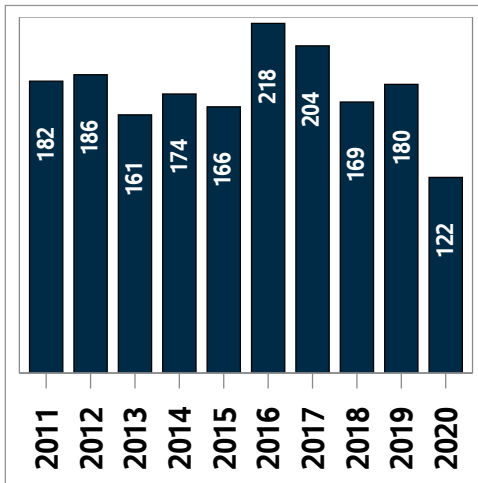


MLS® HPI Single Family Benchmark Price and Average Price

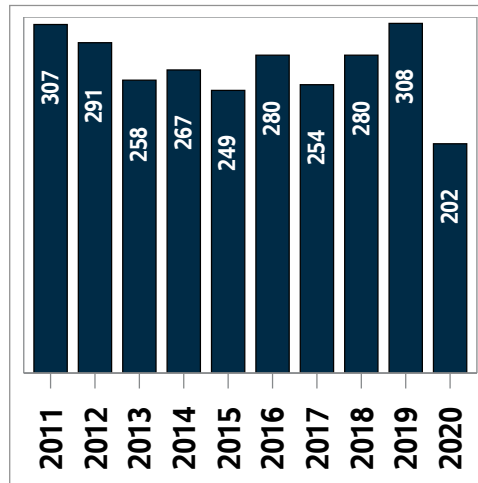


NIAGARA NORTH **MLS® Single Family Market Activity**

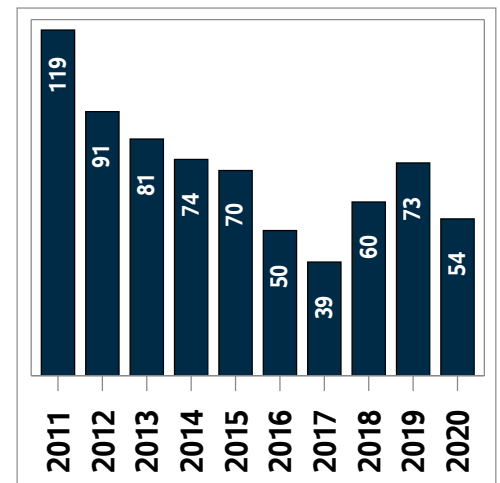
Sales Activity
(May Year-to-date)



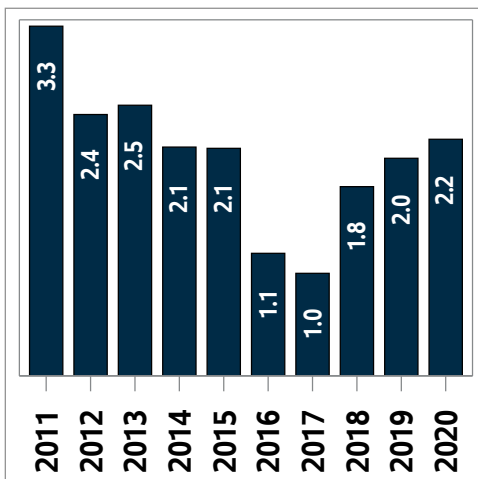
New Listings
(May Year-to-date)



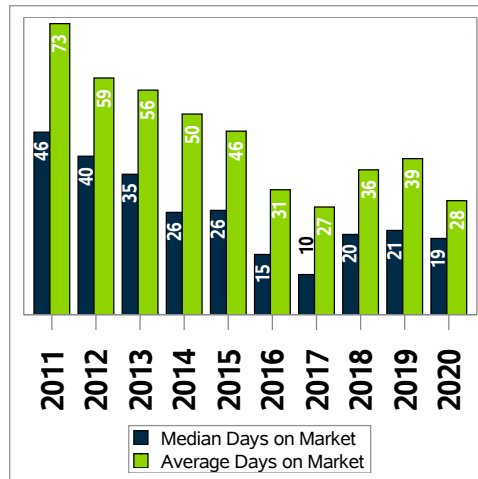
Active Listings¹
(May Year-to-date)



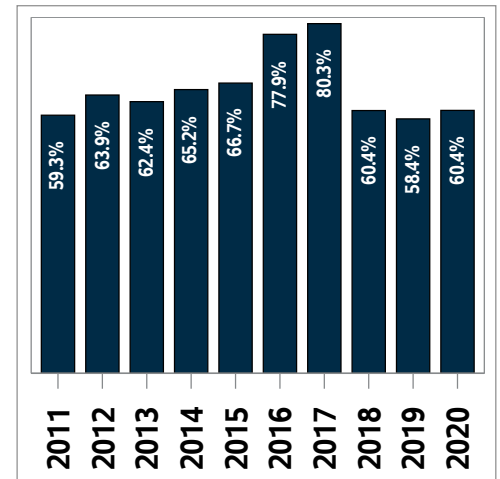
Months of Inventory²
(May Year-to-date)



Days on Market
(May Year-to-date)



Sales to New Listings Ratio
(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH **MLS® Single Family Market Activity**

Actual	May 2020	Compared to ⁶					
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	30	-31.8	-26.8	-44.4	-45.5	-34.8	15.4
Dollar Volume	\$22,678,190	-23.6	-9.3	-43.3	-8.0	32.9	173.1
New Listings	43	-44.9	-53.8	-44.2	-31.7	-40.3	10.3
Active Listings	64	-25.6	-28.9	25.5	-17.9	-32.6	-64.0
Sales to New Listings Ratio ¹	69.8	56.4	44.1	70.1	87.3	63.9	66.7
Months of Inventory ²	2.1	2.0	2.2	0.9	1.4	2.1	6.8
Average Price	\$755,940	12.1	24.0	2.0	68.7	103.8	136.7
Median Price	\$717,500	16.0	19.6	24.8	70.9	104.3	150.4
Sales to List Price Ratio	98.4	98.3	98.5	106.5	98.6	97.5	96.0
Median Days on Market	22.5	22.0	16.0	8.0	21.0	23.5	34.5
Average Days on Market	33.2	39.8	25.1	32.5	48.1	51.6	64.3

Year-to-date	May 2020	Compared to ⁶					
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	122	-32.2	-27.8	-40.2	-26.5	-24.2	8.9
Dollar Volume	\$87,220,172	-24.7	-16.4	-34.8	25.9	41.8	142.0
New Listings	202	-34.4	-27.9	-20.5	-18.9	-21.7	-38.2
Active Listings ³	54	-26.3	-9.7	37.9	-23.6	-33.7	-75.3
Sales to New Listings Ratio ⁴	60.4	58.4	60.4	80.3	66.7	62.4	34.3
Months of Inventory ⁵	2.2	2.0	1.8	1.0	2.1	2.5	9.7
Average Price	\$714,919	11.1	15.8	9.0	71.3	87.1	122.2
Median Price	\$649,900	5.7	9.8	12.6	68.2	85.2	123.3
Sales to List Price Ratio	98.6	98.0	98.5	103.7	98.4	97.3	97.6
Median Days on Market	19.0	21.0	20.0	10.0	26.0	35.0	43.0
Average Days on Market	28.4	38.9	36.1	26.8	45.8	56.0	66.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

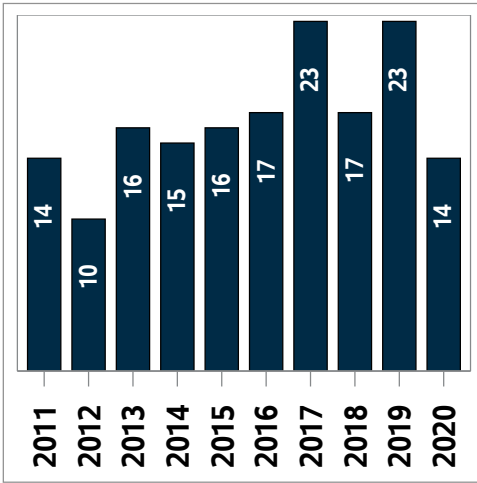
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

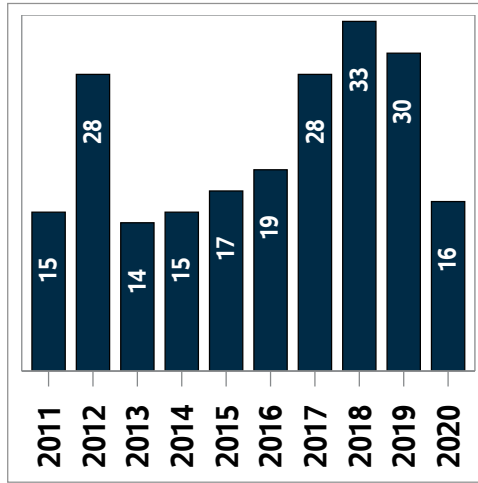
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Townhouse Market Activity

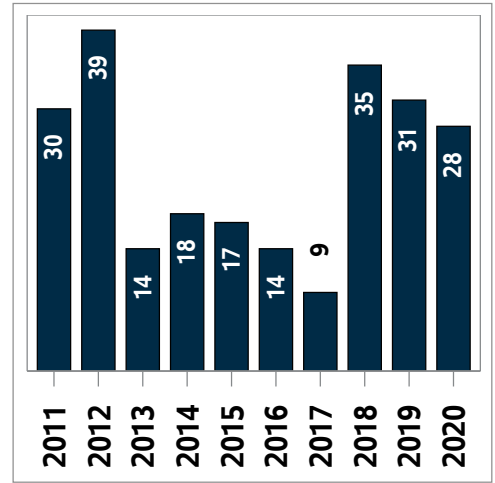
Sales Activity
(May only)



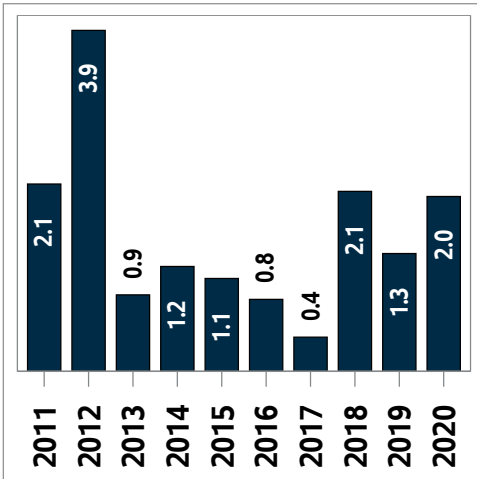
New Listings
(May only)



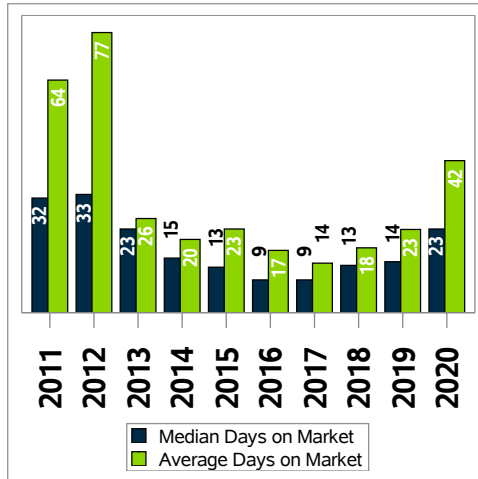
Active Listings
(May only)



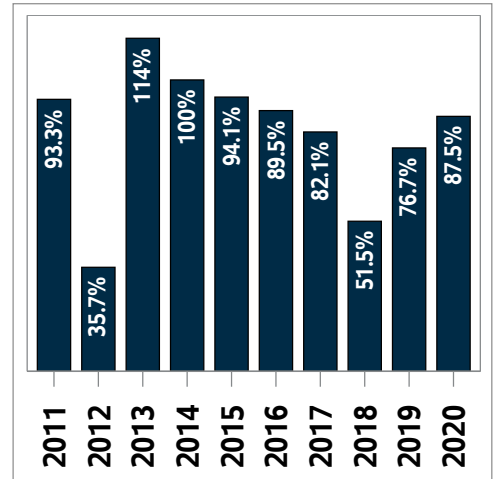
Months of Inventory
(May only)



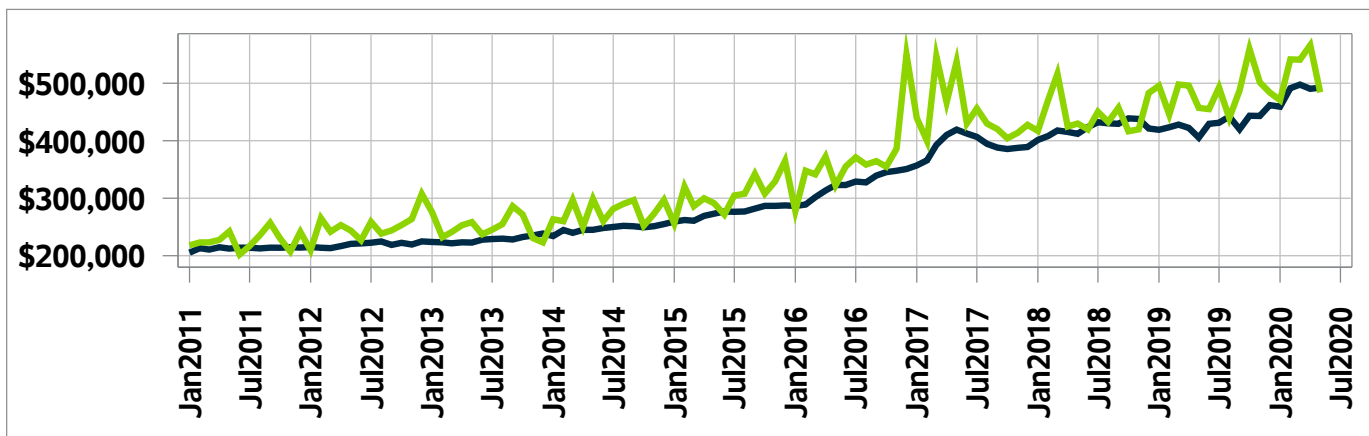
Days on Market
(May only)



Sales to New Listings Ratio
(May only)

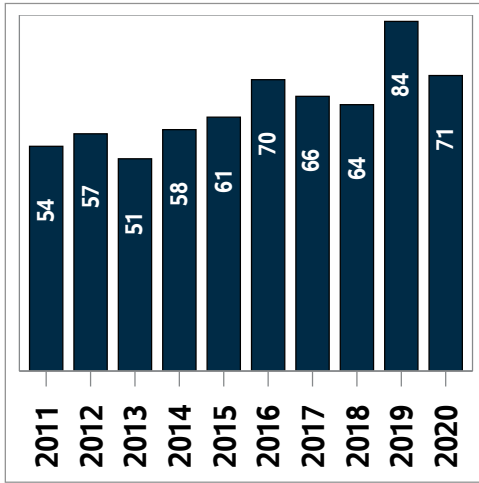


MLS® HPI Townhouse Benchmark Price and Average Price

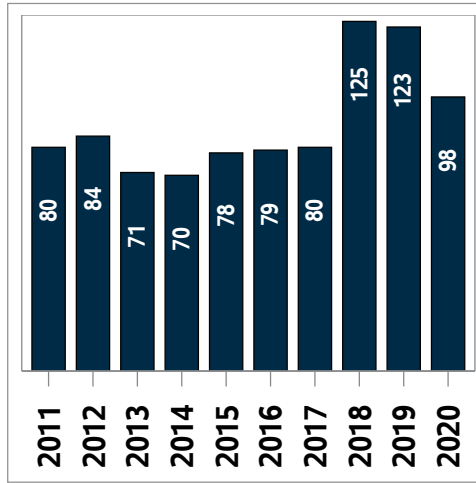


NIAGARA NORTH MLS® Townhouse Market Activity

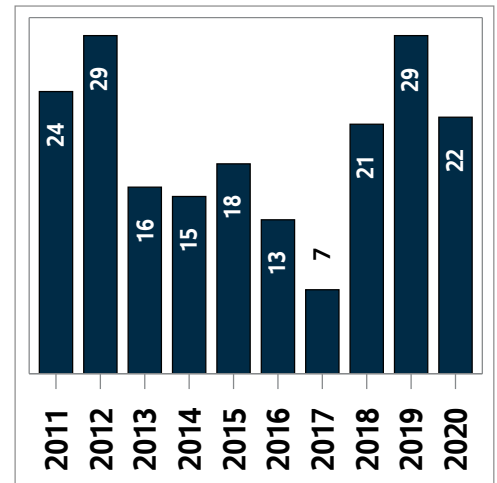
Sales Activity
(May Year-to-date)



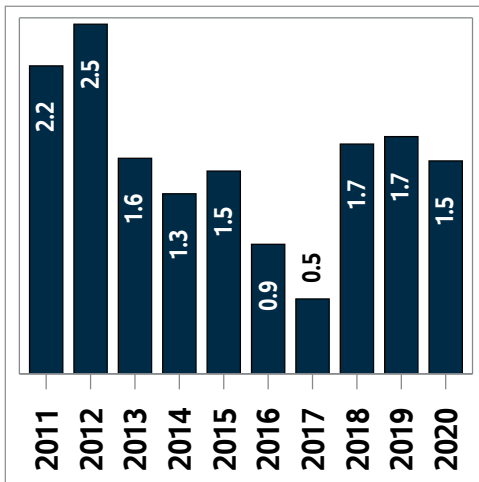
New Listings
(May Year-to-date)



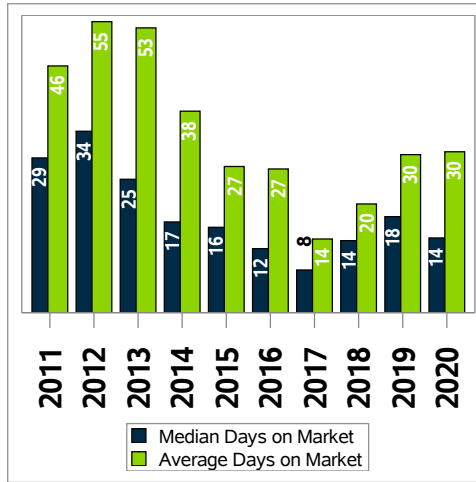
Active Listings¹
(May Year-to-date)



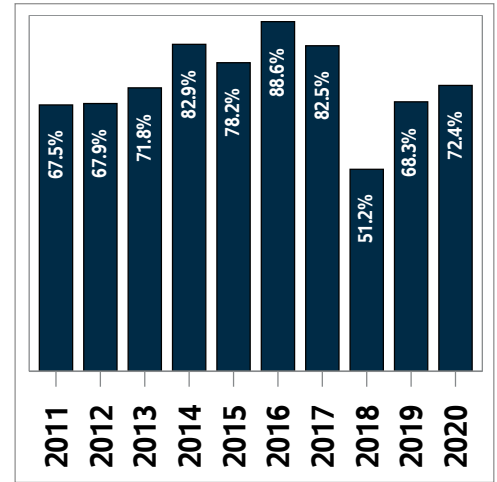
Months of Inventory²
(May Year-to-date)



Days on Market
(May Year-to-date)



Sales to New Listings Ratio
(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH

MLS® Townhouse Market Activity

Actual	May 2020	Compared to ⁶					
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	14	-39.1	-17.6	-39.1	-12.5	-12.5	180.0
Dollar Volume	\$6,777,477	-35.5	-7.3	-45.2	45.4	63.9	729.7
New Listings	16	-46.7	-51.5	-42.9	-5.9	14.3	433.3
Active Listings	28	-9.7	-20.0	211.1	64.7	100.0	-6.7
Sales to New Listings Ratio ¹	87.5	76.7	51.5	82.1	94.1	114.3	166.7
Months of Inventory ²	2.0	1.3	2.1	0.4	1.1	0.9	6.0
Average Price	\$484,106	5.9	12.6	-9.9	66.2	87.3	196.3
Median Price	\$492,500	4.1	14.3	-2.5	56.1	85.2	176.7
Sales to List Price Ratio	99.5	98.6	99.5	104.6	98.7	98.5	96.9
Median Days on Market	23.0	14.0	13.0	9.0	12.5	23.0	41.0
Average Days on Market	41.8	22.9	17.8	13.6	23.0	25.9	38.4

Year-to-date	May 2020	Compared to ⁶					
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	71	-15.5	10.9	7.6	16.4	39.2	343.8
Dollar Volume	\$36,876,147	-8.8	28.7	11.5	105.8	187.8	1,122.5
New Listings	98	-20.3	-21.6	22.5	25.6	38.0	345.5
Active Listings ³	22	-24.1	2.8	205.6	22.2	37.5	-28.6
Sales to New Listings Ratio ⁴	72.4	68.3	51.2	82.5	78.2	71.8	72.7
Months of Inventory ⁵	1.5	1.7	1.7	0.5	1.5	1.6	9.6
Average Price	\$519,382	7.8	16.0	3.7	76.8	106.7	175.5
Median Price	\$500,000	7.0	16.1	10.9	69.0	92.3	154.8
Sales to List Price Ratio	99.8	98.3	99.0	105.4	99.1	98.1	97.2
Median Days on Market	14.0	18.0	13.5	8.0	16.0	25.0	40.0
Average Days on Market	30.2	29.6	20.4	13.8	27.4	53.4	37.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

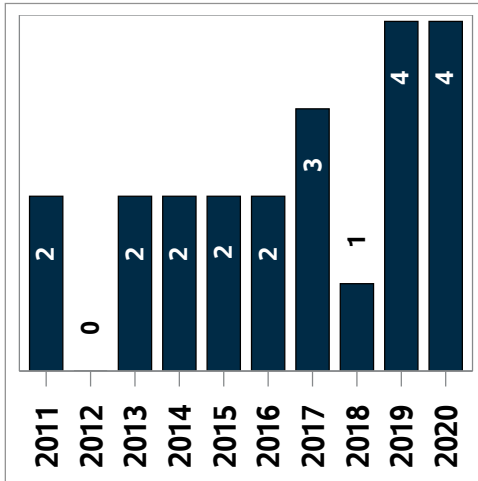
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

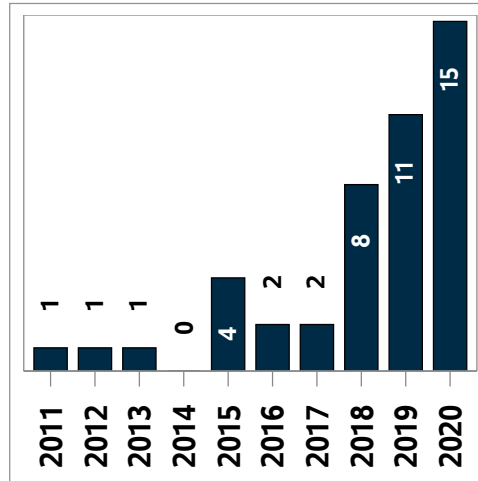
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Apartment-Style Market Activity

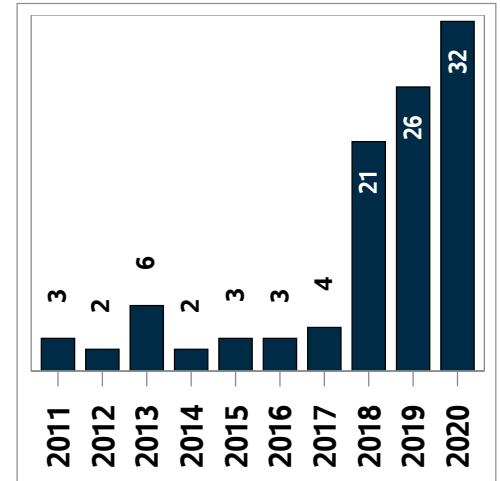
Sales Activity
(May only)



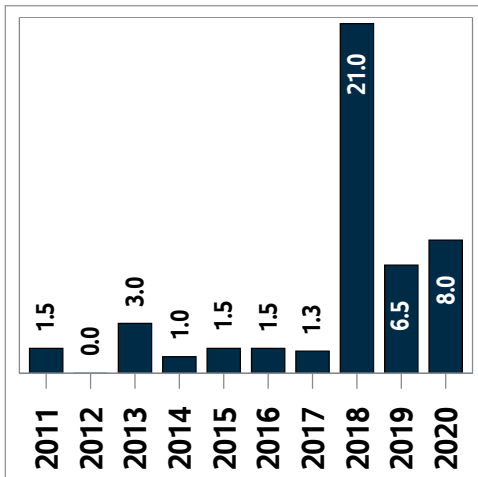
New Listings
(May only)



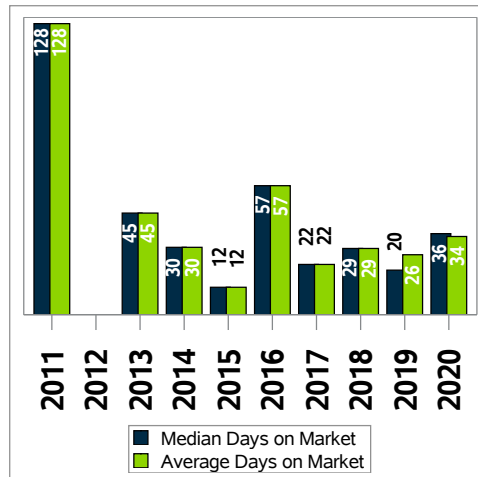
Active Listings
(May only)



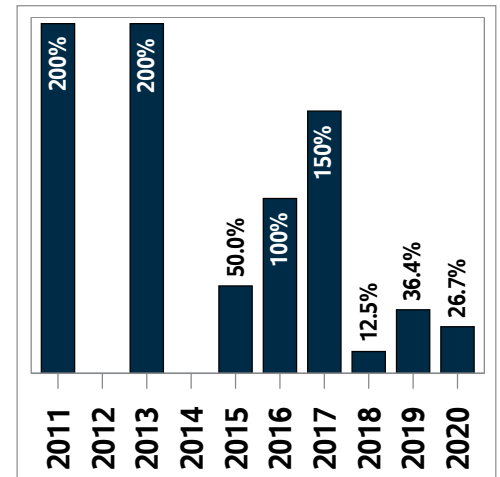
Months of Inventory
(May only)



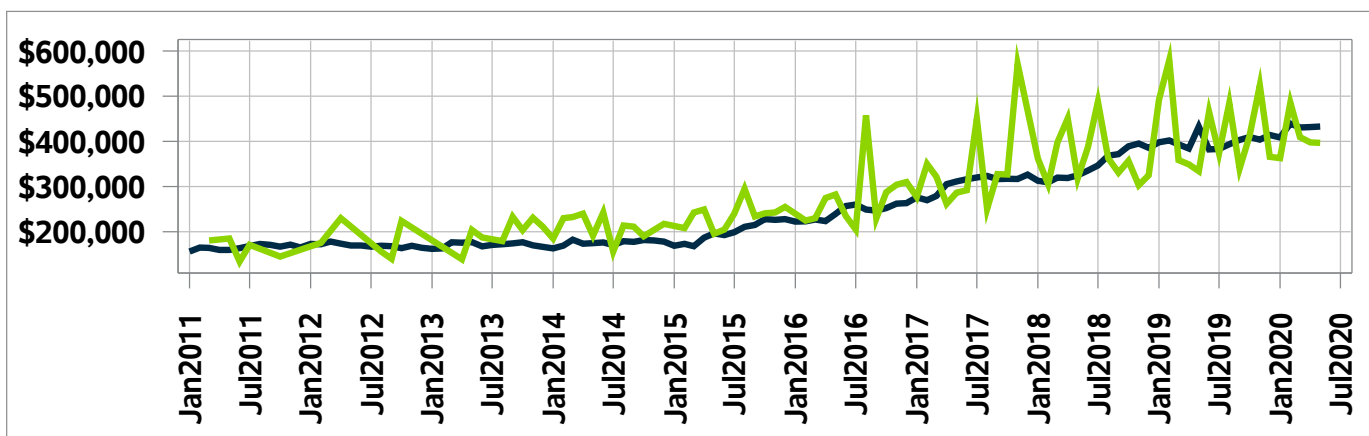
Days on Market
(May only)



Sales to New Listings Ratio
(May only)

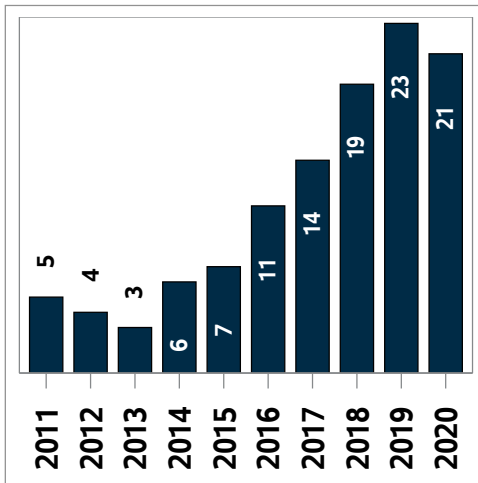


MLS® HPI Apartment-Style Benchmark Price and Average Price

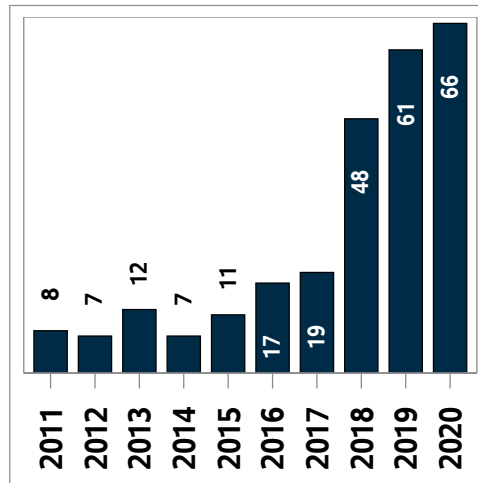


NIAGARA NORTH MLS® Apartment-Style Market Activity

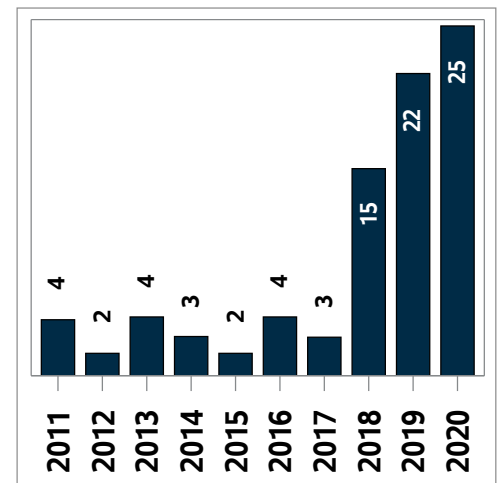
Sales Activity
(May Year-to-date)



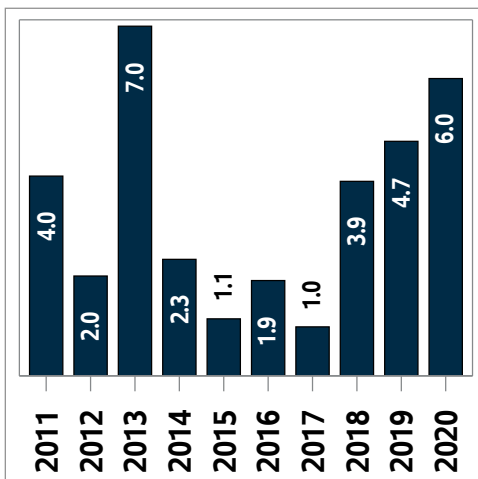
New Listings
(May Year-to-date)



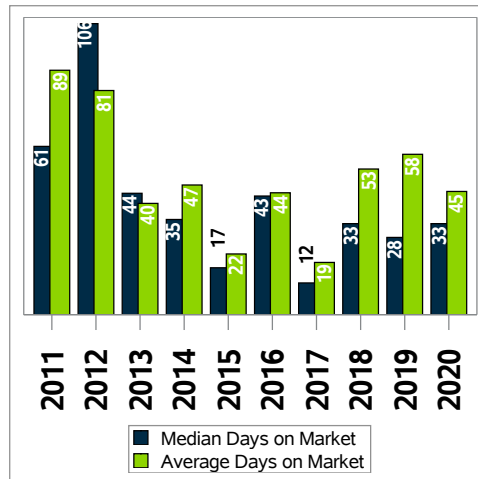
Active Listings¹
(May Year-to-date)



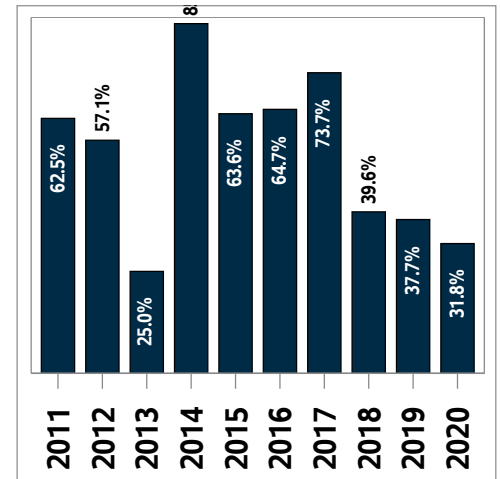
Months of Inventory²
(May Year-to-date)



Days on Market
(May Year-to-date)



Sales to New Listings Ratio
(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH

MLS® Apartment-Style Market Activity

Actual	May 2020	Compared to ⁶					
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	4	0.0	300.0	33.3	100.0	100.0	
Dollar Volume	\$1,586,500	18.7	398.9	84.6	305.8	288.8	
New Listings	15	36.4	87.5	650.0	275.0	1,400.0	1,400.0
Active Listings	32	23.1	52.4	700.0	966.7	433.3	1,500.0
Sales to New Listings Ratio ¹	26.7	36.4	12.5	150.0	50.0	200.0	
Months of Inventory ²	8.0	6.5	21.0	1.3	1.5	3.0	
Average Price	\$396,625	18.7	24.7	38.4	102.9	94.4	
Median Price	\$394,500	19.3	24.1	27.5	101.8	93.4	
Sales to List Price Ratio	97.7	98.3	97.4	105.3	97.6	98.4	
Median Days on Market	35.5	19.5	29.0	22.0	12.0	44.5	
Average Days on Market	34.3	26.3	29.0	22.0	12.0	44.5	

Year-to-date	May 2020	Compared to ⁶					
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	21	-8.7	10.5	50.0	200.0	600.0	
Dollar Volume	\$8,917,300	-1.7	23.1	120.0	476.1	1,530.2	
New Listings	66	8.2	37.5	247.4	500.0	450.0	3,200.0
Active Listings ³	25	15.7	68.9	809.1	1,462.5	495.2	1,566.7
Sales to New Listings Ratio ⁴	31.8	37.7	39.6	73.7	63.6	25.0	
Months of Inventory ⁵	6.0	4.7	3.9	1.0	1.1	7.0	
Average Price	\$424,633	7.7	11.4	46.7	92.0	132.9	
Median Price	\$389,000	6.6	11.1	33.6	68.4	118.5	
Sales to List Price Ratio	97.8	97.3	97.8	102.3	98.3	98.1	
Median Days on Market	33.0	28.0	33.0	11.5	17.0	44.0	
Average Days on Market	44.7	58.1	52.8	18.9	22.0	40.3	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

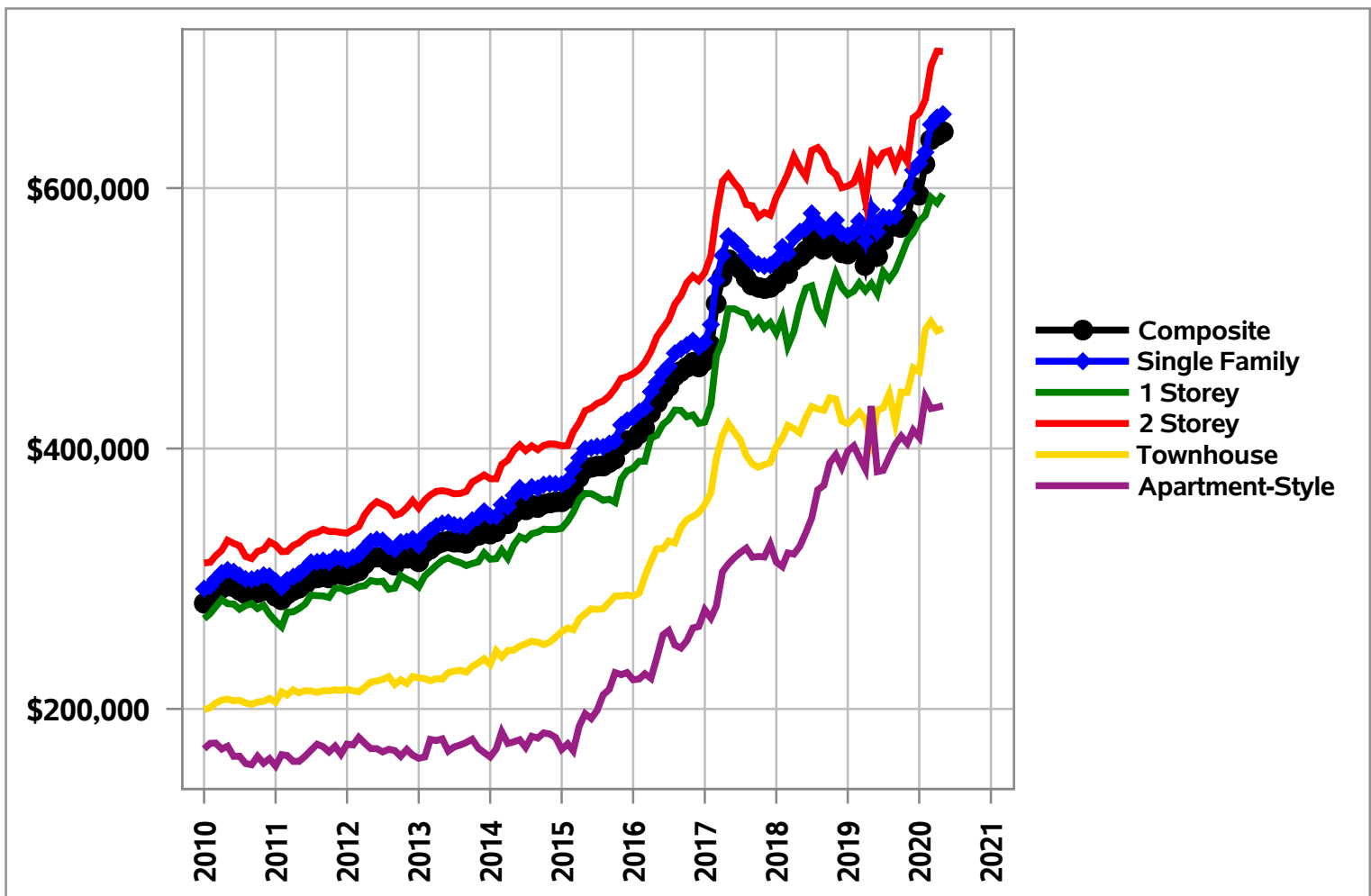
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	May 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$643,200	0.4	4.0	11.7	13.7	18.0	67.5
Single Family	\$656,800	0.4	4.7	10.2	12.5	16.7	64.3
One Storey	\$595,500	1.2	2.8	6.4	13.1	17.4	62.9
Two Storey	\$704,900	-0.0	5.5	13.6	12.6	15.5	64.3
Townhouse	\$492,300	0.4	0.2	11.1	21.4	17.4	80.3
Apartment-Style	\$432,800	0.3	-1.5	7.2	0.0	39.0	120.5

MLS® HPI Benchmark Price



NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1410
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1450
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6556
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7955
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1668
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5503
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Townhouse

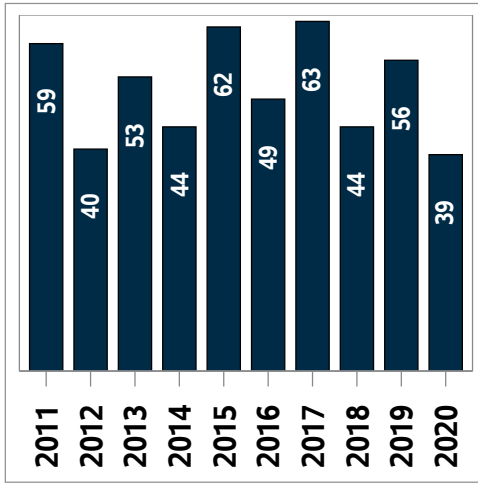
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1230
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment-Style

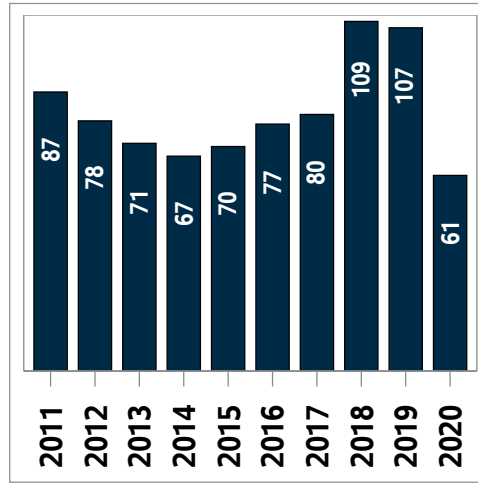
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1123
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

GRIMSBY (54) MLS® Residential Market Activity

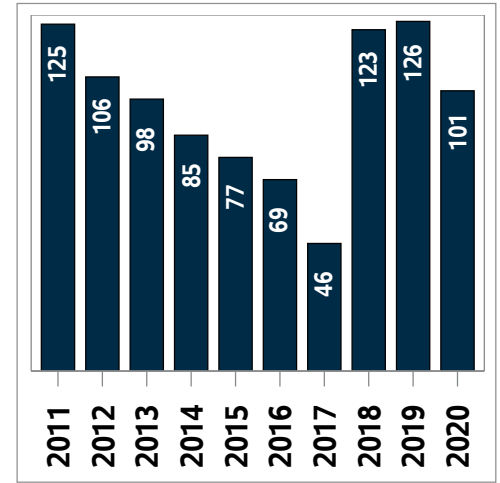
Sales Activity
(May only)



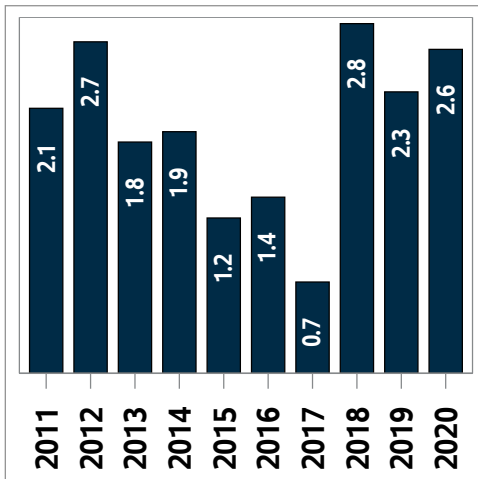
New Listings
(May only)



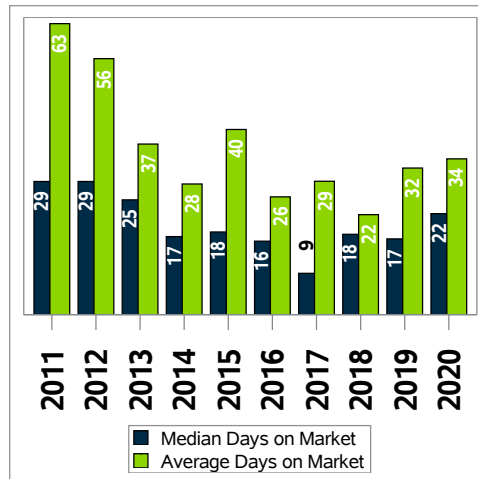
Active Listings
(May only)



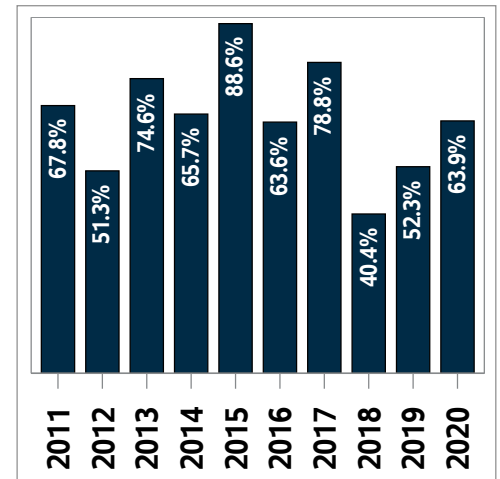
Months of Inventory
(May only)



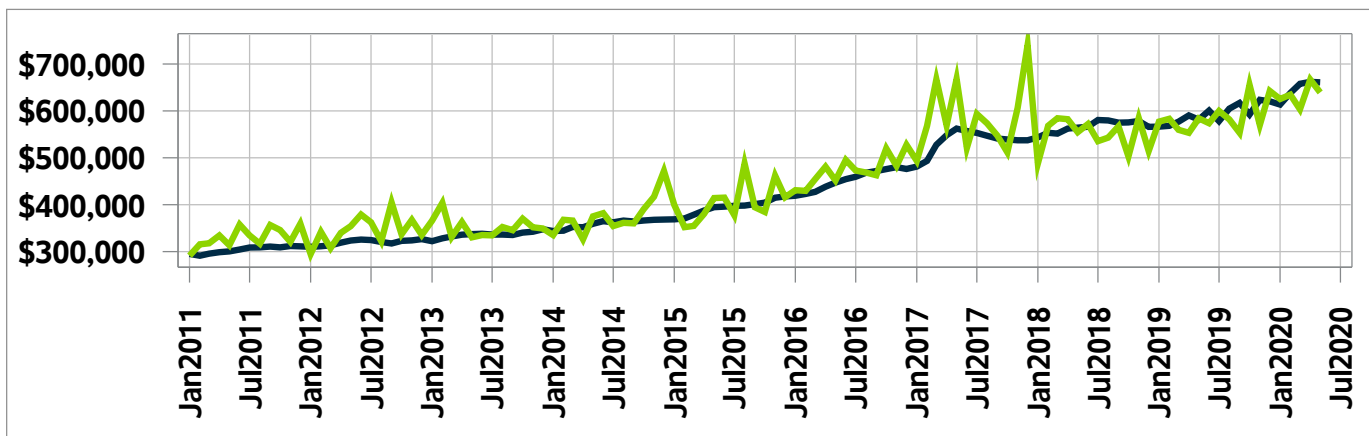
Days on Market
(May only)



Sales to New Listings Ratio
(May only)



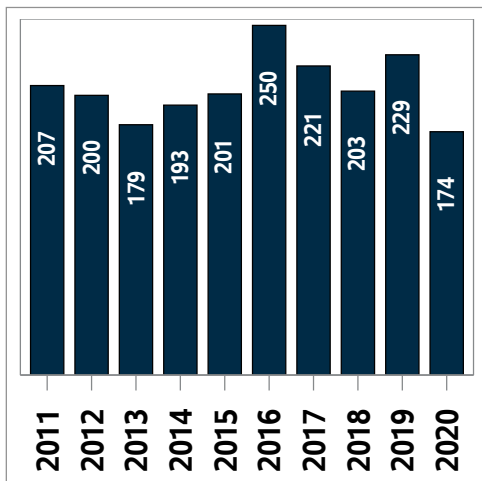
MLS® HPI Composite Benchmark Price and Average Price



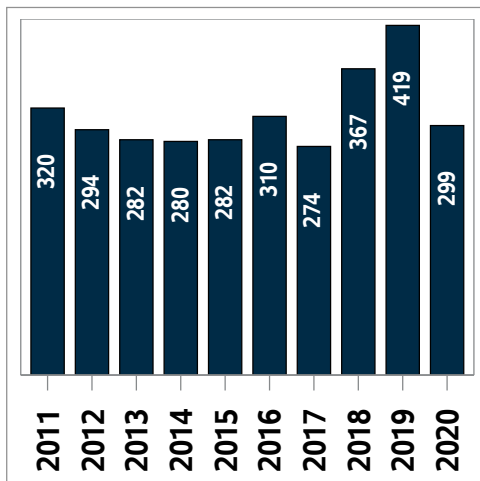
GRIMSBY (54)

MLS® Residential Market Activity

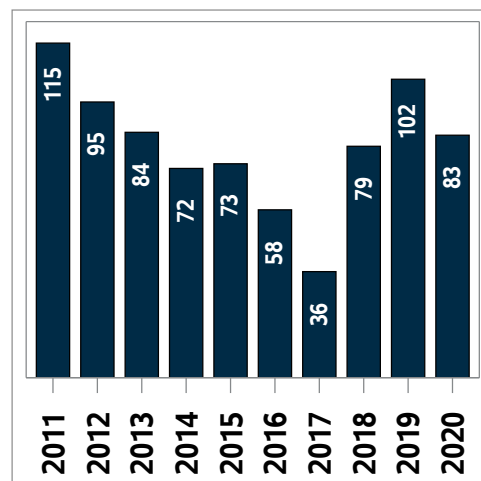
Sales Activity
(May Year-to-date)



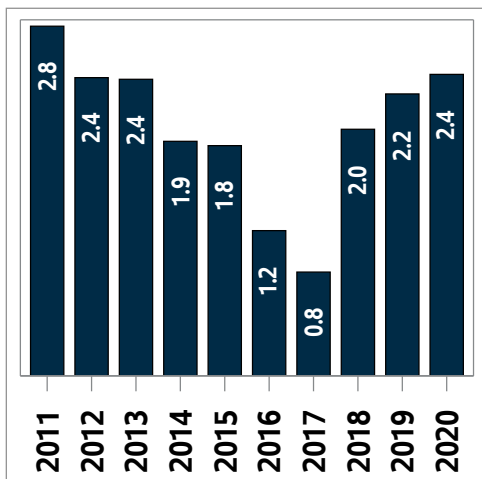
New Listings
(May Year-to-date)



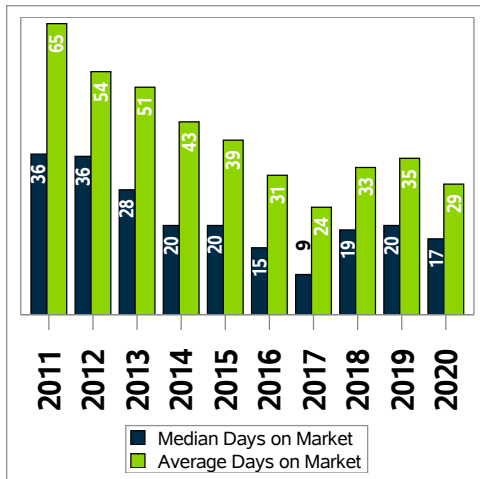
Active Listings¹
(May Year-to-date)



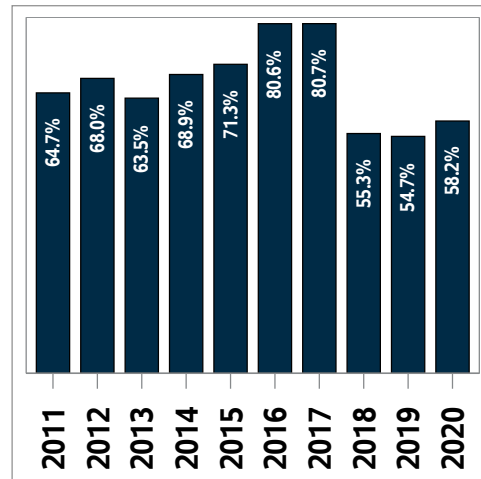
Months of Inventory²
(May Year-to-date)



Days on Market
(May Year-to-date)



Sales to New Listings Ratio
(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

GRIMSBY (54)

MLS® Residential Market Activity

Actual	May 2020	Compared to ⁶					
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	39	-30.4	-11.4	-38.1	-37.1	-26.4	160.0
Dollar Volume	\$24,937,777	-23.8	2.2	-40.8	-2.9	42.4	353.3
New Listings	61	-43.0	-44.0	-23.8	-12.9	-14.1	165.2
Active Listings	101	-19.8	-17.9	119.6	31.2	3.1	57.8
Sales to New Listings Ratio ¹	63.9	52.3	40.4	78.8	88.6	74.6	65.2
Months of Inventory ²	2.6	2.3	2.8	0.7	1.2	1.8	4.3
Average Price	\$639,430	9.5	15.3	-4.3	54.4	93.5	74.3
Median Price	\$580,000	8.5	10.6	5.5	59.1	91.4	96.6
Sales to List Price Ratio	98.5	98.4	99.7	105.2	98.7	97.9	97.5
Median Days on Market	22.0	16.5	17.5	9.0	18.0	25.0	23.0
Average Days on Market	33.9	31.9	21.8	29.0	40.3	37.2	23.9

Year-to-date	May 2020	Compared to ⁶					
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	174	-24.0	-14.3	-21.3	-13.4	-2.8	248.0
Dollar Volume	\$109,474,448	-16.0	-4.1	-18.5	42.0	75.2	529.9
New Listings	299	-28.6	-18.5	9.1	6.0	6.0	193.1
Active Listings ³	83	-18.8	4.8	128.6	13.4	-1.2	34.2
Sales to New Listings Ratio ⁴	58.2	54.7	55.3	80.7	71.3	63.5	49.0
Months of Inventory ⁵	2.4	2.2	2.0	0.8	1.8	2.4	6.2
Average Price	\$629,163	10.5	11.8	3.5	64.0	80.2	81.0
Median Price	\$580,000	9.3	13.6	7.8	66.7	87.1	96.6
Sales to List Price Ratio	99.2	98.0	98.7	103.9	98.7	97.6	97.1
Median Days on Market	17.0	20.0	19.0	9.0	20.0	28.0	24.0
Average Days on Market	29.3	35.1	33.0	24.1	39.1	51.0	35.9

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

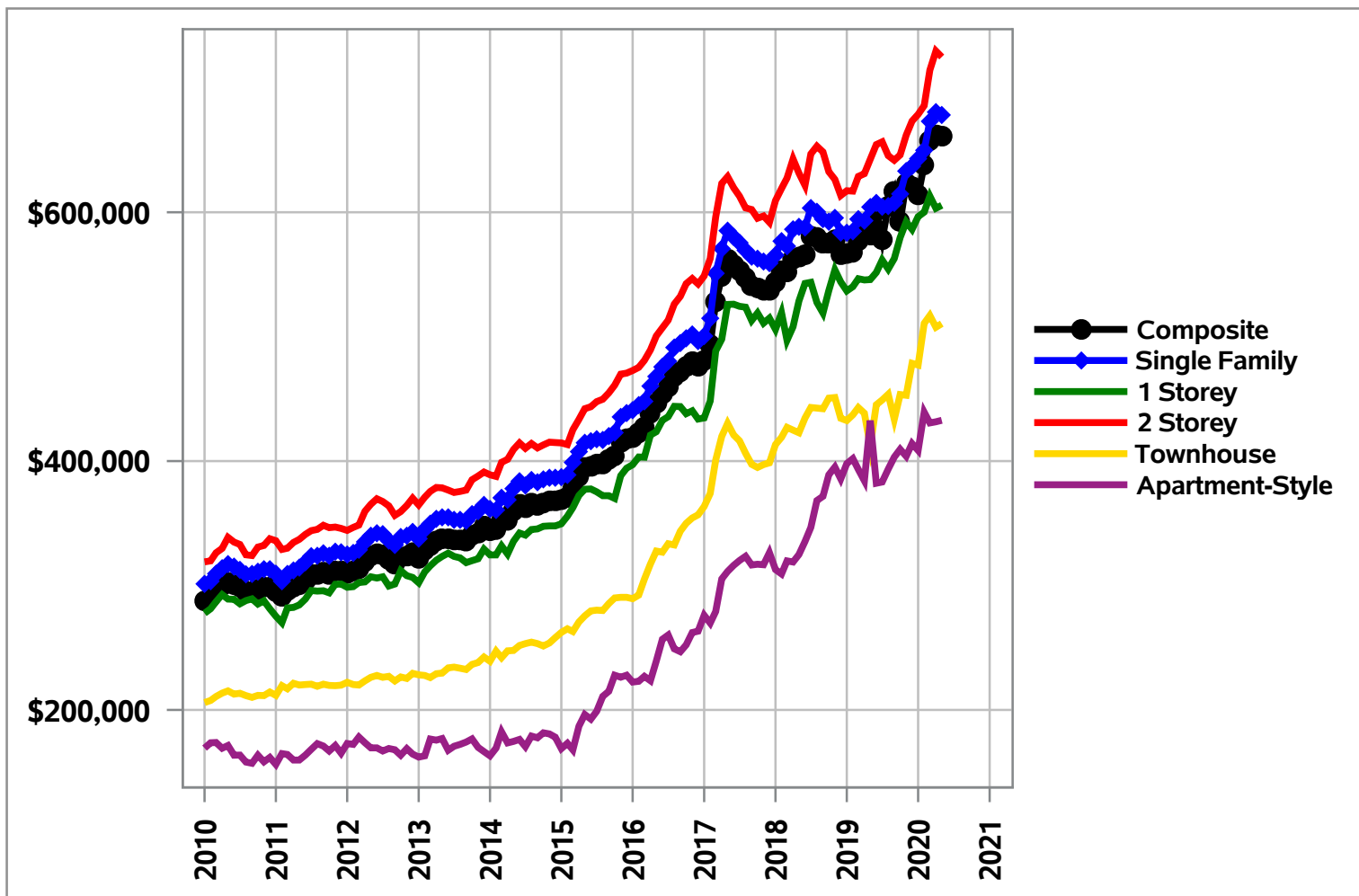
GRIMSBY (54)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	May 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$660,900	-0.2	3.6	6.0	13.7	17.5	67.4
Single Family	\$678,200	-0.3	4.4	7.1	12.2	15.9	63.5
One Storey	\$605,600	0.4	0.9	2.2	10.9	15.2	60.5
Two Storey	\$724,800	-0.7	5.7	9.5	12.8	15.3	63.9
Townhouse	\$510,500	0.6	-0.0	12.7	23.9	18.6	85.2
Apartment-Style	\$432,800	0.3	-1.5	7.2	0.0	39.0	120.5

MLS® HPI Benchmark Price



GRIMSBY (54)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1422
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1466
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6328
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8088
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1653
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5166
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

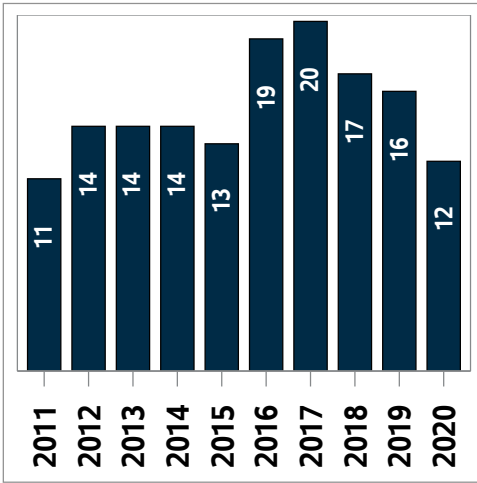
Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1130
Half Bathrooms	0
Heating	Baseboards
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

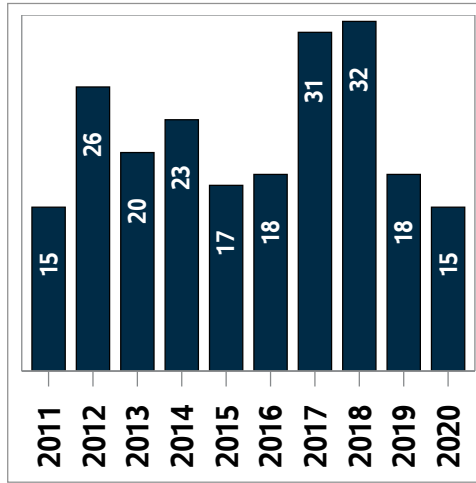
SMITHVILLE (57)

MLS® Residential Market Activity

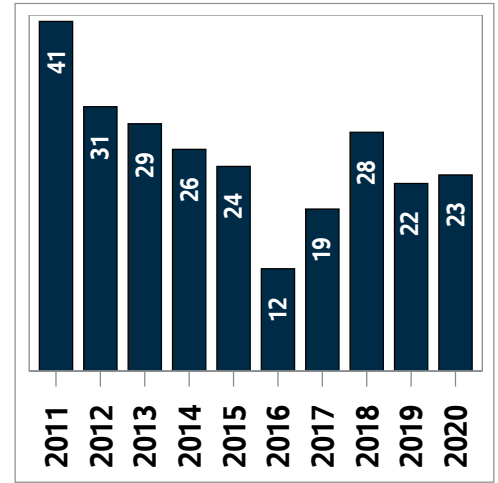
Sales Activity
(May only)



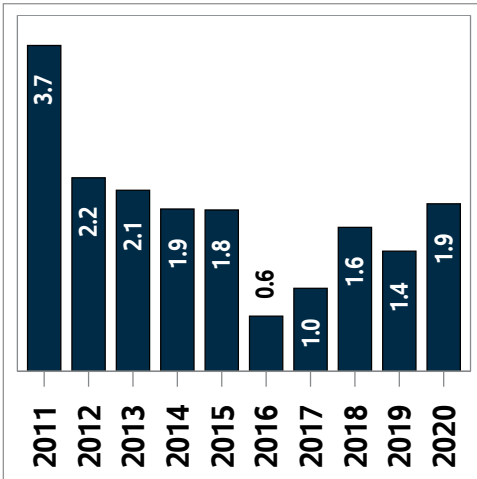
New Listings
(May only)



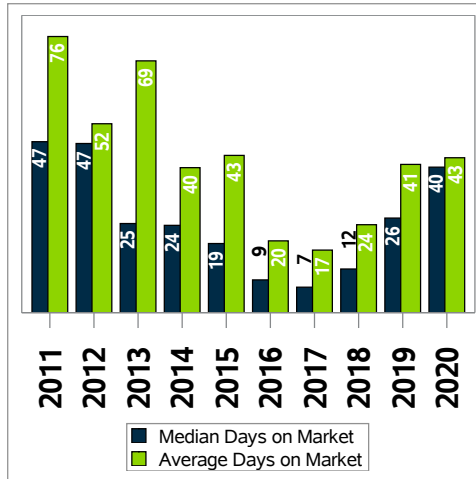
Active Listings
(May only)



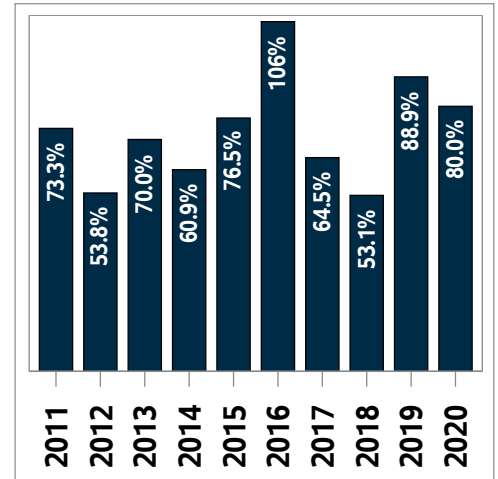
Months of Inventory
(May only)



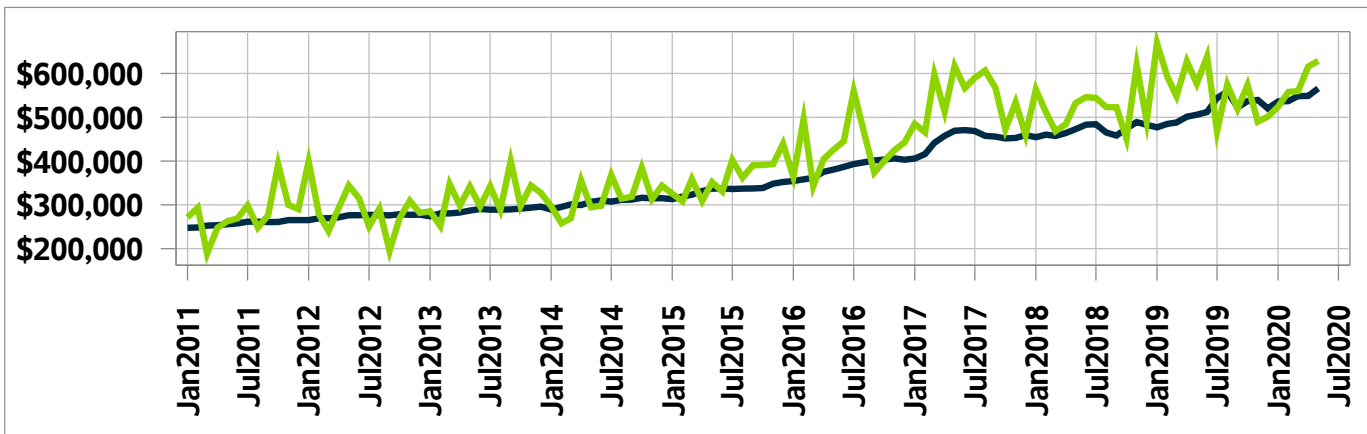
Days on Market
(May only)



Sales to New Listings Ratio
(May only)



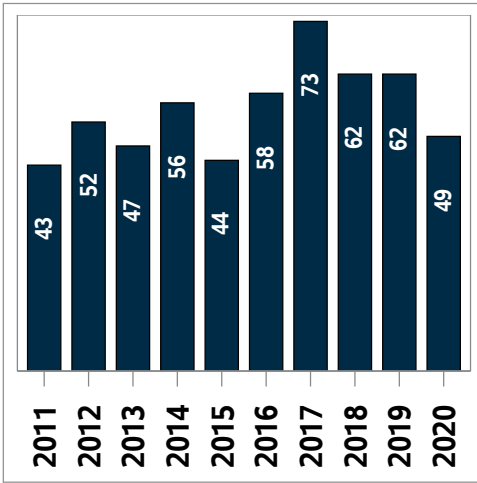
MLS® HPI Composite Benchmark Price and Average Price



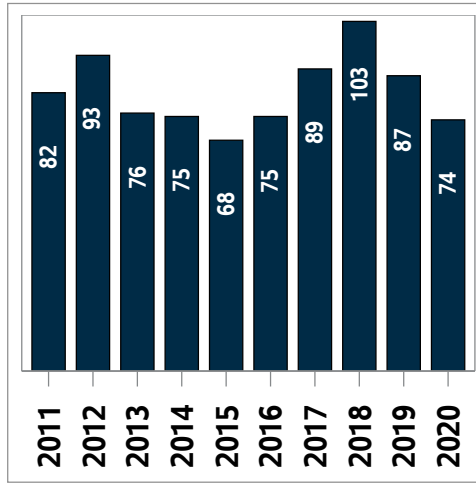
SMITHVILLE (57)

MLS® Residential Market Activity

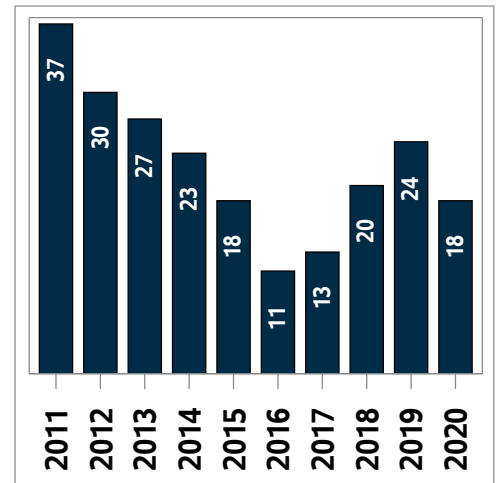
Sales Activity
(May Year-to-date)



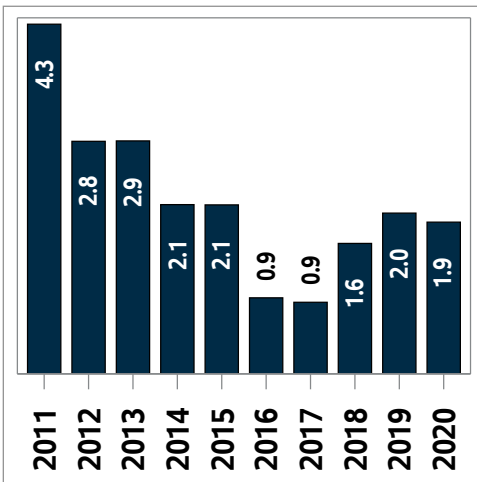
New Listings
(May Year-to-date)



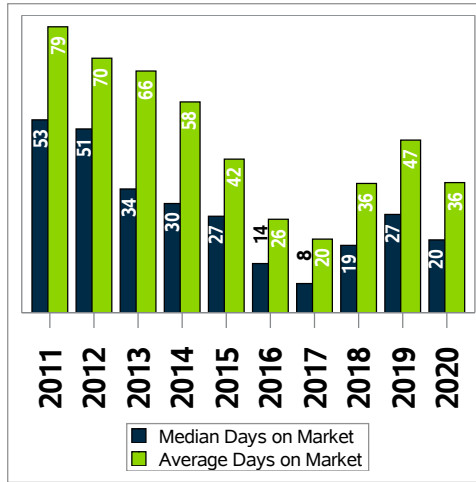
Active Listings¹
(May Year-to-date)



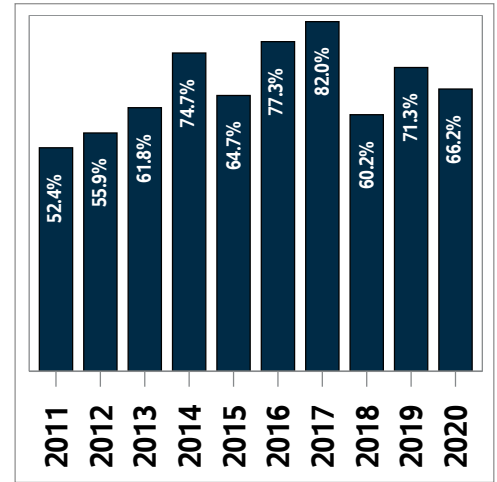
Months of Inventory²
(May Year-to-date)



Days on Market
(May Year-to-date)



Sales to New Listings Ratio
(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SMITHVILLE (57)

MLS® Residential Market Activity

Actual	May 2020	Compared to ⁶					
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	12	-25.0	-29.4	-40.0	-7.7	-14.3	-33.3
Dollar Volume	\$7,544,390	-18.3	-16.7	-38.9	64.9	57.6	85.1
New Listings	15	-16.7	-53.1	-51.6	-11.8	-25.0	-76.2
Active Listings	23	4.5	-17.9	21.1	-4.2	-20.7	-86.5
Sales to New Listings Ratio ¹	80.0	88.9	53.1	64.5	76.5	70.0	28.6
Months of Inventory ²	1.9	1.4	1.6	1.0	1.8	2.1	9.4
Average Price	\$628,699	9.0	18.0	1.9	78.6	83.8	177.6
Median Price	\$571,950	16.1	8.9	10.0	78.7	95.5	150.3
Sales to List Price Ratio	98.9	98.3	97.4	107.3	98.1	97.2	95.2
Median Days on Market	40.0	26.0	12.0	7.0	19.0	24.5	77.5
Average Days on Market	42.6	40.8	24.2	17.2	43.2	69.2	89.2

Year-to-date	May 2020	Compared to ⁶					
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	49	-21.0	-21.0	-32.9	11.4	4.3	-41.7
Dollar Volume	\$27,992,671	-24.0	-10.9	-30.9	88.9	87.3	22.1
New Listings	74	-14.9	-28.2	-16.9	8.8	-2.6	-75.2
Active Listings ³	18	-25.4	-8.1	42.2	0.0	-32.1	-90.9
Sales to New Listings Ratio ⁴	66.2	71.3	60.2	82.0	64.7	61.8	28.2
Months of Inventory ⁵	1.9	2.0	1.6	0.9	2.1	2.9	12.0
Average Price	\$571,279	-3.9	12.7	3.0	69.6	79.7	109.3
Median Price	\$496,000	-13.7	1.7	-0.8	51.5	67.6	84.7
Sales to List Price Ratio	98.3	98.1	98.3	103.9	98.1	97.0	97.8
Median Days on Market	20.0	27.0	18.5	8.0	26.5	34.0	63.5
Average Days on Market	35.8	47.4	35.5	20.2	42.2	66.4	79.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

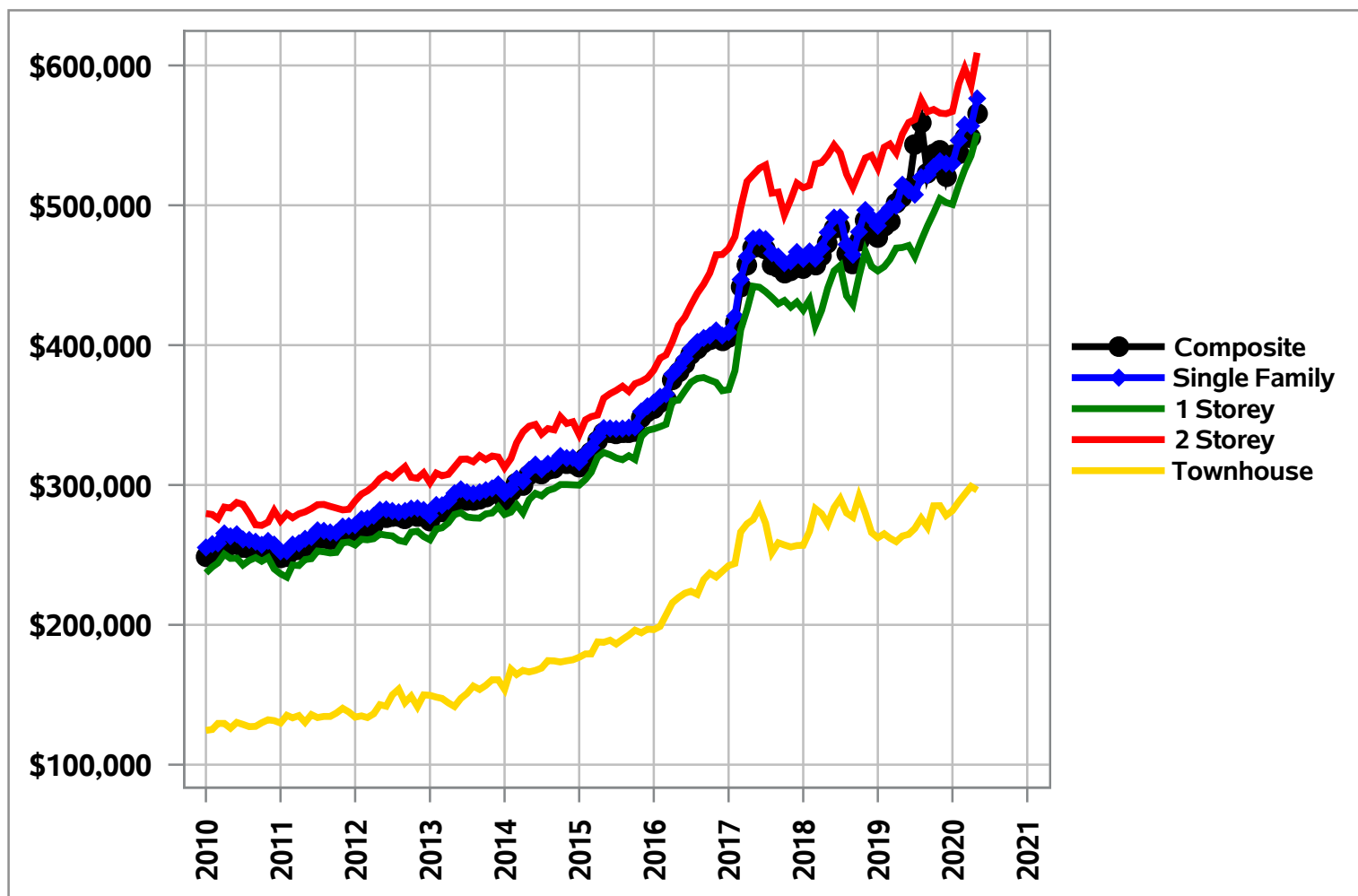
SMITHVILLE (57)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	May 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$565,800	3.1	5.4	4.9	11.9	20.6	67.8
Single Family	\$576,400	3.5	5.5	8.4	12.0	21.1	69.2
One Storey	\$551,800	3.1	7.3	9.3	17.5	24.8	70.7
Two Storey	\$609,100	4.0	3.8	7.6	10.6	16.7	68.2
Townhouse	\$296,300	-0.9	2.9	3.9	12.4	7.6	58.0
Apartment-Style							

MLS® HPI Benchmark Price



SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1357
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1372
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6509
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6880
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1676
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6397
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1218
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers