



HALDIMAND COUNTY

MLS® Residential Market Activity May 2020





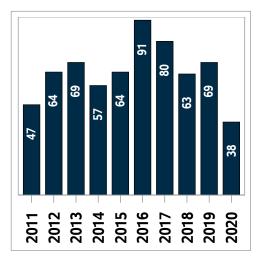


HALDIMAND COUNTY MLS® Residential Market Activity

New Listings

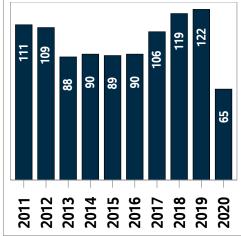


Sales Activity (May only)

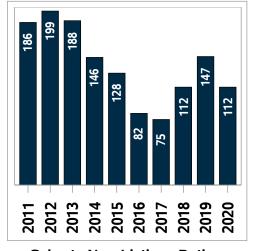


Months of Inventory (May only)





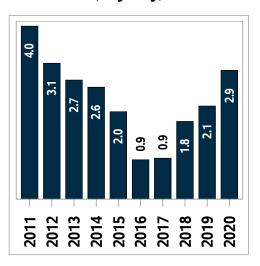
Days on Market (May only)



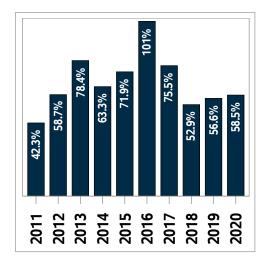
Active Listings

(May only)

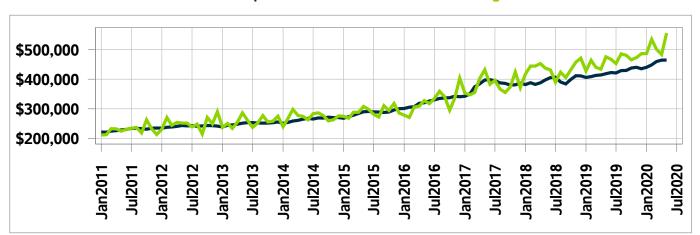
Sales to New Listings Ratio (May only)







MLS® HPI Composite Benchmark Price and Average Price

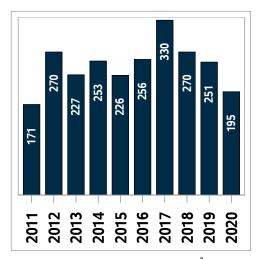




HALDIMAND COUNTY MLS® Residential Market Activity



Sales Activity (May Year-to-date)

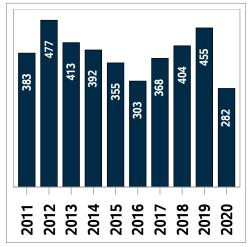


Months of Inventory ² (May Year-to-date)

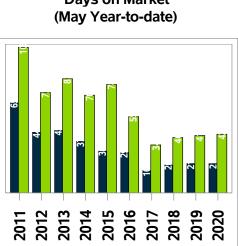
2015 2016

2017

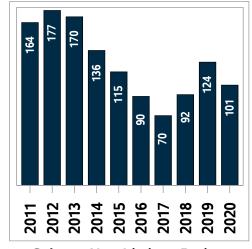




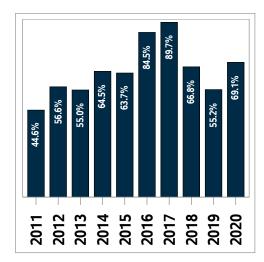
Days on Market



Active Listings 1 (May Year-to-date)



Sales to New Listings Ratio (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

■ Median Days on Market Average Days on Market

² Average active listings January to the current month/average of sales January to the current month



HALDIMAND COUNTY MLS® Residential Market Activity



			Compared to ⁶				
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	38	-44.9	-39.7	-52.5	-40.6	-44.9	123.5
Dollar Volume	\$21,127,738	-35.6	-23.3	-38.9	7.3	7.0	445.2
New Listings	65	-46.7	-45.4	-38.7	-27.0	-26.1	30.0
Active Listings	112	-23.8	0.0	49.3	-12.5	-40.4	0.0
Sales to New Listings Ratio 1	58.5	56.6	52.9	75.5	71.9	78.4	34.0
Months of Inventory 2	2.9	2.1	1.8	0.9	2.0	2.7	6.6
Average Price	\$555,993	16.9	27.1	28.7	80.7	94.4	143.9
Median Price	\$522,500	13.6	24.4	29.0	83.4	94.2	144.2
Sales to List Price Ratio	98.3	97.7	98.1	101.2	96.6	96.3	98.0
Median Days on Market	18.5	24.0	17.0	12.5	36.0	48.0	71.0
Average Days on Market	48.0	44.1	31.7	24.7	99.6	77.4	128.3

			Compared to 6				
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	195	-22.3	-27.8	-40.9	-13.7	-14.1	153.2
Dollar Volume	\$100,690,803	-11.2	-15.2	-20.5	56.0	71.7	487.0
New Listings	282	-38.0	-30.2	-23.4	-20.6	-31.7	49.2
Active Listings ³	101	-18.6	10.5	43.8	-11.7	-40.5	15.3
Sales to New Listings Ratio 4	69.1	55.2	66.8	89.7	63.7	55.0	40.7
Months of Inventory 5	2.6	2.5	1.7	1.1	2.5	3.7	5.7
Average Price	\$516,363	14.3	17.4	34.6	80.8	99.9	131.8
Median Price	\$500,000	16.6	16.8	40.8	77.0	104.1	154.5
Sales to List Price Ratio	98.1	97.6	98.3	99.9	97.1	96.4	96.3
Median Days on Market	21.0	21.0	20.0	16.0	30.0	45.0	70.0
Average Days on Market	42.2	41.3	39.8	34.5	78.0	82.2	112.5

Sales / new listings * 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

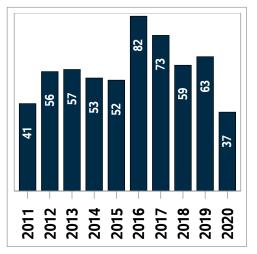
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



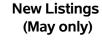
HALDIMAND COUNTY MLS® Single Family Market Activity

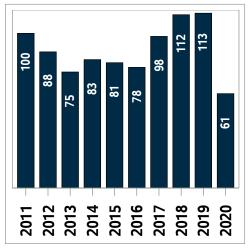


Sales Activity (May only)

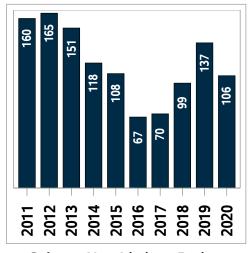


Months of Inventory (May only)





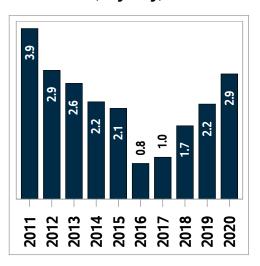
Days on Market (May only)

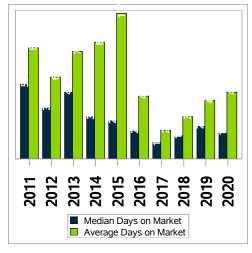


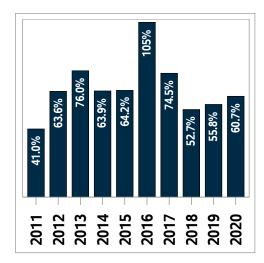
Active Listings

(May only)

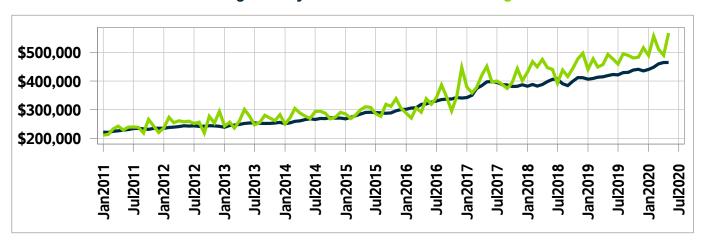
Sales to New Listings Ratio (May only)







MLS® HPI Single Family Benchmark Price and Average Price

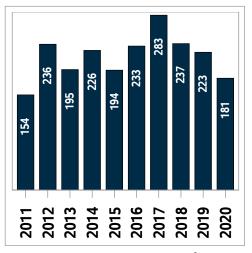




HALDIMAND COUNTY MLS® Single Family Market Activity

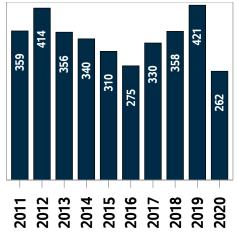


Sales Activity (May Year-to-date)

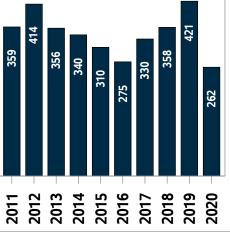


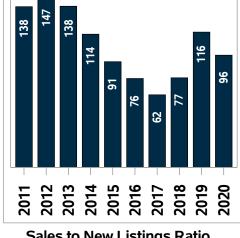
Months of Inventory ² (May Year-to-date)





Days on Market (May Year-to-date)

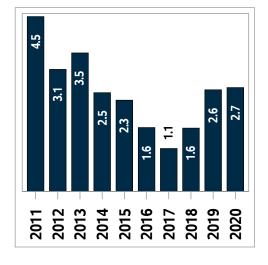




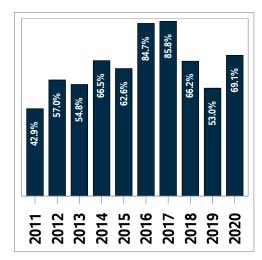
Active Listings 1

(May Year-to-date)

Sales to New Listings Ratio (May Year-to-date)







¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month





HALDIMAND COUNTY MLS® Single Family Market Activity

			Compared to '				
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	37	-41.3	-37.3	-49.3	-28.8	-35.1	146.7
Dollar Volume	\$20,989,738	-32.4	-20.4	-36.3	30.1	22.3	495.7
New Listings	61	-46.0	-45.5	-37.8	-24.7	-18.7	79.4
Active Listings	106	-22.6	7.1	51.4	-1.9	-29.8	26.2
Sales to New Listings Ratio 1	60.7	55.8	52.7	74.5	64.2	76.0	44.1
Months of Inventory ²	2.9	2.2	1.7	1.0	2.1	2.6	5.6
Average Price	\$567,290	15.1	27.0	25.8	82.8	88.5	141.5
Median Price	\$530,000	13.7	20.5	24.7	81.8	85.6	128.4
Sales to List Price Ratio	98.4	97.6	98.0	101.2	95.9	95.2	97.1
Median Days on Market	19.0	24.0	17.0	12.0	28.0	49.0	68.0
Average Days on Market	49.2	43.2	31.1	20.9	107.2	79.2	73.7

			Compared to ⁶				
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	181	-18.8	-23.6	-36.0	-6.7	-7.2	154.9
Dollar Volume	\$95,581,303	-8.4	-11.0	-16.4	68.7	84.5	491.3
New Listings	262	-37.8	-26.8	-20.6	-15.5	-26.4	56.0
Active Listings ³	96	-17.1	25.3	54.7	6.2	-30.4	35.5
Sales to New Listings Ratio ⁴	69.1	53.0	66.2	85.8	62.6	54.8	42.3
Months of Inventory ⁵	2.7	2.6	1.6	1.1	2.3	3.5	5.0
Average Price	\$528,073	12.9	16.6	30.7	80.9	98.8	132.0
Median Price	\$515,000	13.9	14.7	33.8	76.2	100.0	145.2
Sales to List Price Ratio	98.0	97.7	98.2	99.7	96.7	95.6	96.1
Median Days on Market	23.0	21.0	19.0	15.0	28.0	48.0	68.0
Average Days on Market	42.3	42.0	40.7	32.9	76.4	79.7	94.1

Sales / new listings * 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

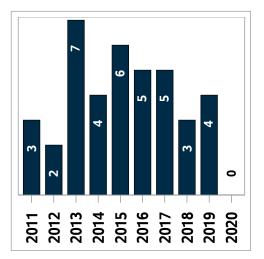
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



HALDIMAND COUNTY MLS® Townhouse Market Activity

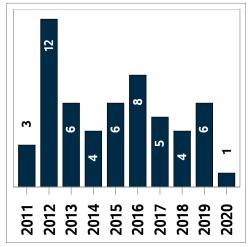


Sales Activity (May only)

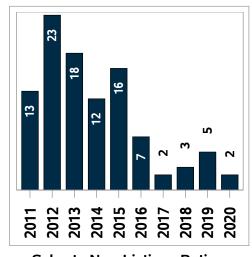


Months of Inventory (May only)





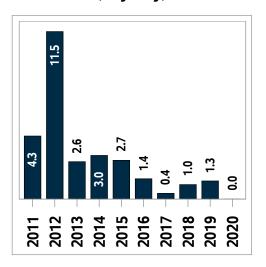
Days on Market (May only)

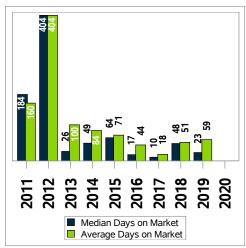


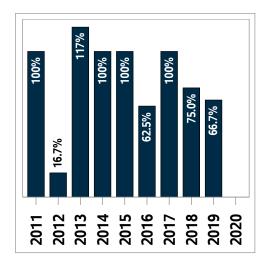
Active Listings

(May only)

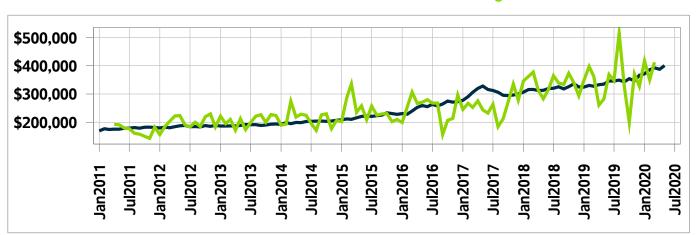
Sales to New Listings Ratio (May only)







MLS® HPI Townhouse Benchmark Price and Average Price

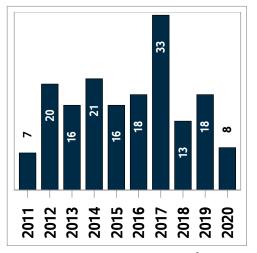




HALDIMAND COUNTY **MLS® Townhouse Market Activity**

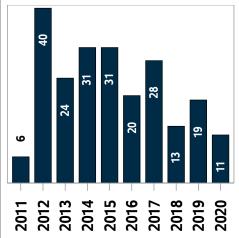


Sales Activity (May Year-to-date)

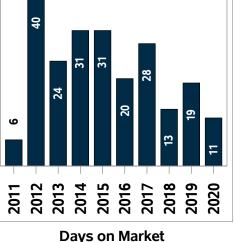


Months of Inventory ² (May Year-to-date)



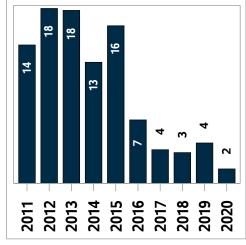


(May Year-to-date)

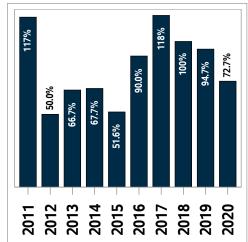




Active Listings 1 (May Year-to-date)



Sales to New Listings Ratio (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



HALDIMAND COUNTY MLS® Townhouse Market Activity



			Compared to 6				
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Dollar Volume	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
New Listings	1	-83.3	-75.0	-80.0	-83.3	-83.3	-93.3
Active Listings	2	-60.0	-33.3	0.0	-87.5	-88.9	-86.7
Sales to New Listings Ratio 1	0.0	66.7	75.0	100.0	100.0	116.7	6.7
Months of Inventory ²	0.0	1.3	1.0	0.4	2.7	2.6	15.0
Average Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Median Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to List Price Ratio	0.0	98.2	98.7	100.5	98.9	98.9	109.7
Median Days on Market	0.0	23.0	48.0	10.0	64.0	26.0	318.0
Average Days on Market	0.0	58.8	51.3	17.8	71.2	99.9	318.0

			Compared to ⁶				
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	8	-55.6	-38.5	-75.8	-50.0	-50.0	700.0
Dollar Volume	\$3,177,500	-44.2	-26.1	-62.1	-23.3	-2.2	1,556.7
New Listings	11	-42.1	-15.4	-60.7	-64.5	-54.2	-26.7
Active Listings ³	2	-64.3	-53.1	-57.1	-90.9	-91.7	-60.5
Sales to New Listings Ratio 4	72.7	94.7	100.0	117.9	51.6	66.7	6.7
Months of Inventory 5	0.9	1.2	1.2	0.5	5.1	5.6	19.0
Average Price	\$397,188	25.6	20.0	56.2	53.5	95.6	107.1
Median Price	\$411,500	33.4	21.8	51.3	73.2	111.0	114.5
Sales to List Price Ratio	99.2	97.7	98.6	100.4	98.2	98.6	109.7
Median Days on Market	9.0	21.0	48.0	18.0	53.0	20.0	318.0
Average Days on Market	11.0	42.8	51.0	23.5	67.4	62.6	318.0

Sales / new listings * 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
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⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



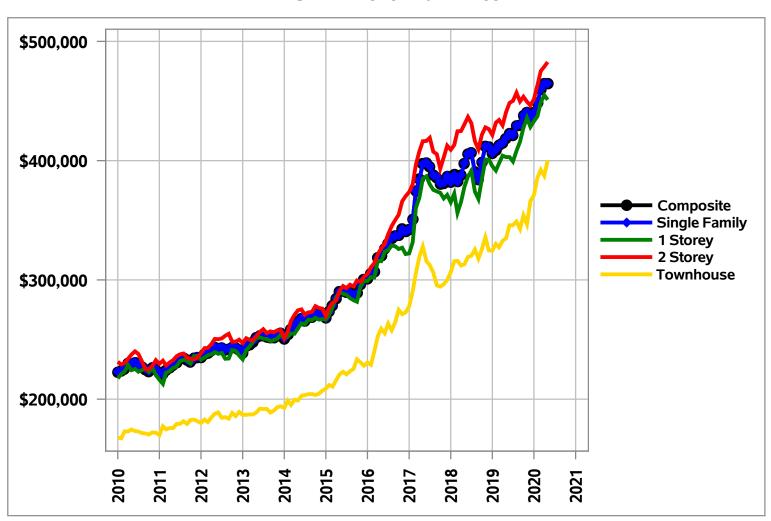
HALDIMAND COUNTY MLS® HPI Benchmark Price



МІ	_S® Home	Drica	Indev	Ranci	hmark	Drica
IVIL	_5	e Price	maex	Benci	nmark	Price

			percentage change vs.						
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$464,700	0.0	3.6	5.5	11.0	17.0	60.3		
Single Family	\$464,700	0.0	3.7	5.4	10.9	17.0	60.0		
One Storey	\$451,000	-0.9	3.2	3.5	11.9	17.1	55.7		
Two Storey	\$482,700	0.8	4.2	7.4	9.6	16.0	66.0		
Townhouse	\$400,300	3.4	3.8	15.5	19.6	22.0	81.3		
Apartment-Style									

MLS® HPI Benchmark Price





HALDIMAND COUNTY MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Single Family 🚡 🛗						
Features	Value					
Above Ground Bedrooms	3					
Age Category	51 to 99					
Bedrooms	3					
Below Ground Bedrooms	0					
Exterior Walls	Masonry & Siding					
Freshwater Supply	Municipal waterworks					
Full Bathrooms	1					
Garage Description	Attached, Single width					
Gross Living Area (Above Ground; in sq. ft.)	1393					
Half Bathrooms	0					
Heating	Forced air					
Heating Fuel	Natural Gas					
Lot Size	7015					
Number of Fireplaces	1					
Total Number Of Rooms	8					
Type Of Foundation	Basement, Poured concrete					
Type of Property	Detached					
Wastewater Disposal	Municipal sewers					



HALDIMAND COUNTY MLS® HPI Benchmark Descriptions



1 Storey 🎓

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7023
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7175
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



HALDIMAND COUNTY MLS® HPI Benchmark Descriptions



Townhouse 🎆



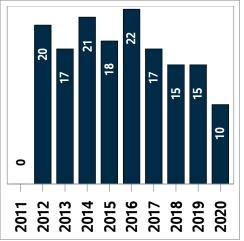
Factoria	Value		
Features	Value		
Above Ground Bedrooms	2		
Age Category	6 to 15		
Attached Specification	Row		
Bedrooms	2		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	1		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1091		
Half Bathrooms	1		
Heating	Forced air		
Heating Fuel	Natural Gas		
Number of Fireplaces	0		
Total Number Of Rooms	6		
Type Of Foundation	Basement, Poured concrete		
Wastewater Disposal	Municipal sewers		



CALEDONIA (63) MLS® Residential Market Activity

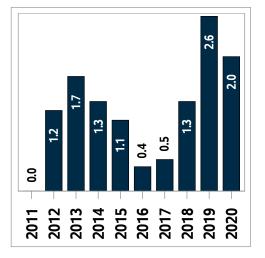


Sales Activity (May only)

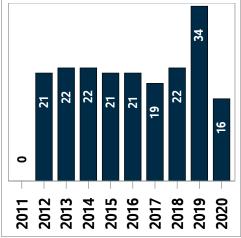


Months of Inventory (May only)

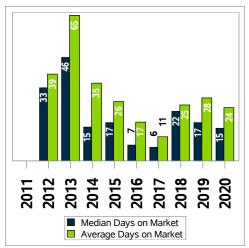




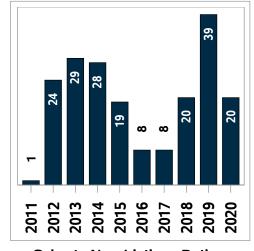
New Listings (May only)



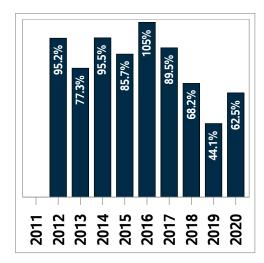
Days on Market (May only)



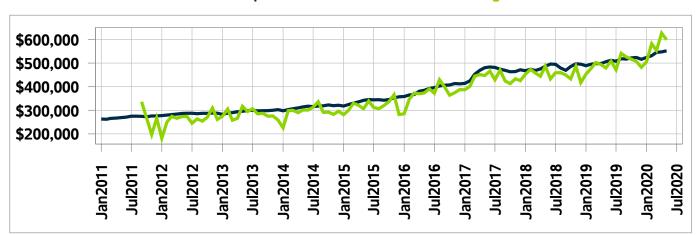
Active Listings (May only)



Sales to New Listings Ratio (May only)



MLS® HPI Composite Benchmark Price and Average Price

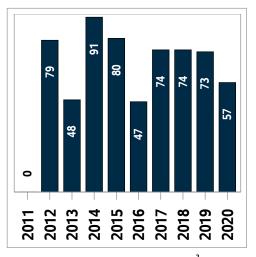




CALEDONIA (63) MLS® Residential Market Activity



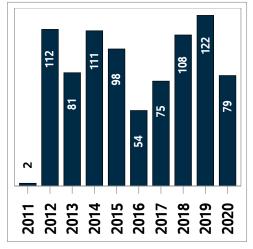
Sales Activity (May Year-to-date)



Months of Inventory ² (May Year-to-date)

2017

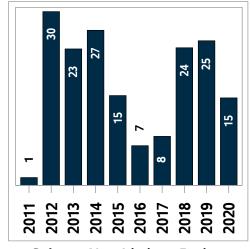




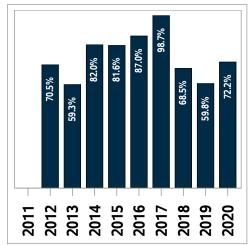
Days on Market (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Sales to New Listings Ratio (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month





CALEDONIA (63) **MLS® Residential Market Activity**

			Compared to ⁶					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010	
Sales Activity	10	-33.3	-33.3	-41.2	-44.4	-41.2		
Dollar Volume	\$5,986,900	-16.8	-18.1	-21.3	8.5	11.0		
New Listings	16	-52.9	-27.3	-15.8	-23.8	-27.3		
Active Listings	20	-48.7	0.0	150.0	5.3	-31.0	900.0	
Sales to New Listings Ratio 1	62.5	44.1	68.2	89.5	85.7	77.3		
Months of Inventory ²	2.0	2.6	1.3	0.5	1.1	1.7		
Average Price	\$598,690	24.8	22.9	33.8	95.4	88.8		
Median Price	\$587,500	22.4	30.6	30.6	91.5	94.2		
Sales to List Price Ratio	98.7	99.0	97.5	102.9	98.3	96.9		
Median Days on Market	14.5	17.0	22.0	6.0	17.0	46.0		
Average Days on Market	23.7	28.0	24.9	10.7	26.4	64.8		

		Compared to ⁶					
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	57	-21.9	-23.0	-23.0	-28.8	18.8	1,800.0
Dollar Volume	\$32,150,803	-8.9	-6.1	1.2	28.6	130.7	4,695.0
New Listings	79	-35.2	-26.9	5.3	-19.4	-2.5	1,480.0
Active Listings ³	15	-39.5	-36.4	78.6	-2.6	-35.9	733.3
Sales to New Listings Ratio 4	72.2	59.8	68.5	98.7	81.6	59.3	60.0
Months of Inventory ⁵	1.3	1.7	1.6	0.6	1.0	2.4	3.0
Average Price	\$564,049	16.7	21.9	31.4	80.5	94.3	152.4
Median Price	\$551,000	17.2	23.5	28.0	81.0	103.3	133.5
Sales to List Price Ratio	99.9	99.1	98.1	102.4	98.5	97.7	98.0
Median Days on Market	14.0	13.0	19.0	8.5	14.0	28.5	15.0
Average Days on Market	20.4	27.3	26.4	21.1	22.8	43.9	55.3

Sales / new listings * 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



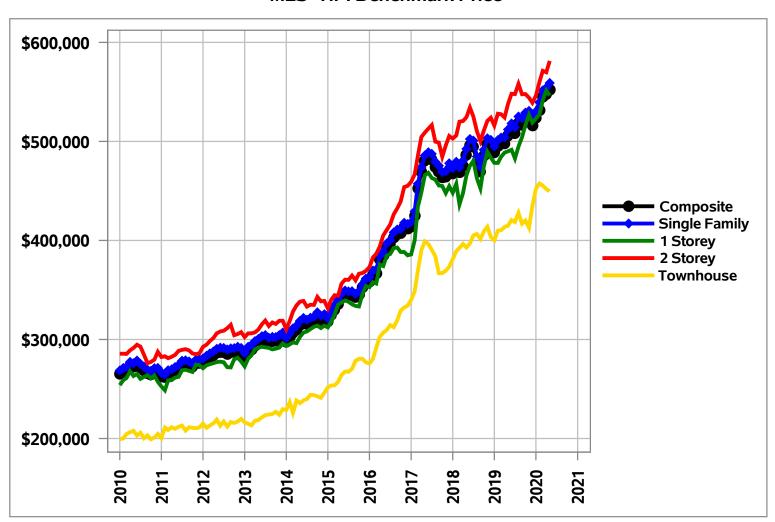




MI S® Ha	me Price	Inday Rai	nchmarl	Price
IVILS TO	me Frice	muex bei	iciiiiai	(Price

		percentage change vs.						
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$552,200	0.9	3.9	5.4	9.2	14.9	61.4	
Single Family	\$559,000	0.9	3.6	5.3	9.2	15.1	61.5	
One Storey	\$546,300	-0.9	3.7	3.7	11.5	17.3	62.0	
Two Storey	\$581,300	2.0	3.8	6.8	8.1	14.2	63.1	
Townhouse	\$449,700	-0.5	-1.7	8.9	8.4	12.7	70.3	
Apartment-Style								

MLS® HPI Benchmark Price





CALEDONIA (63) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏫 🛍

Single Lanning 12 12						
Features	Value					
Above Ground Bedrooms	3					
Age Category	6 to 15					
Bedrooms	3					
Below Ground Bedrooms	0					
Exterior Walls	Masonry & Siding					
Freshwater Supply	Municipal waterworks					
Full Bathrooms	2					
Garage Description	Attached, Single width					
Gross Living Area (Above Ground; in sq. ft.)	1409					
Half Bathrooms	0					
Heating	Forced air					
Heating Fuel	Natural Gas					
Lot Size	6000					
Number of Fireplaces	1					
Total Number Of Rooms	8					
Type Of Foundation	Basement, Poured					

Type of Property

Wastewater

Disposal

concrete

Detached

Municipal sewers



CALEDONIA (63)MLS® HPI Benchmark Descriptions



1 Storey 🎓

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1287
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6057
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1722
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5881
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



CALEDONIA (63) MLS® HPI Benchmark Descriptions



Townhouse 🎆



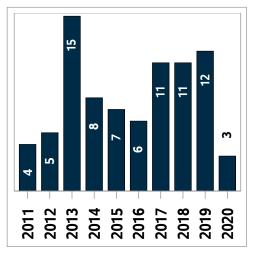
Features	Value			
Above Ground Bedrooms	3			
Age Category	6 to 15			
Attached Specification	Row			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry & Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	1			
Garage Description	Attached, Single width			
Gross Living Area (Above Ground; in sq. ft.)	1173			
Half Bathrooms	1			
Heating	Forced air			
Heating Fuel	Natural Gas			
Number of Fireplaces	0			
Total Number Of Rooms	7			
Type Of Foundation	Basement, Poured concrete			
Wastewater Disposal	Municipal sewers			



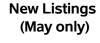
CAYUGA (62) MLS® Residential Market Activity

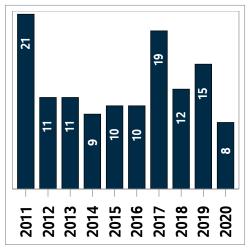


Sales Activity (May only)

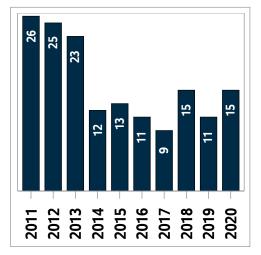


Months of Inventory (May only)





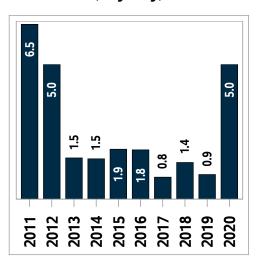
Days on Market (May only)

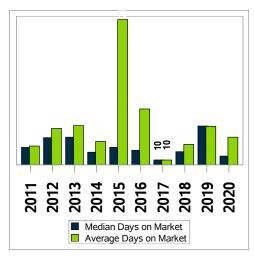


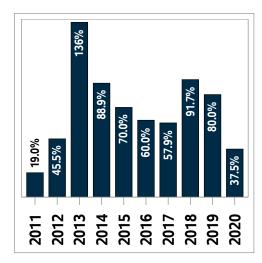
Active Listings

(May only)

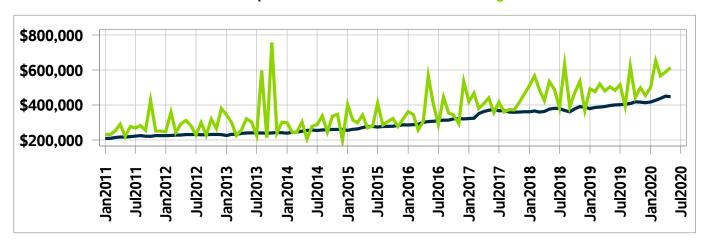
Sales to New Listings Ratio (May only)







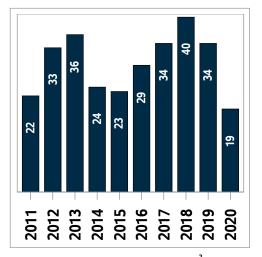
MLS® HPI Composite Benchmark Price and Average Price





CAYUGA (62) MLS® Residential Market Activity

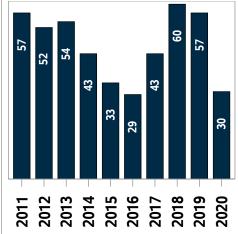
Sales Activity (May Year-to-date)



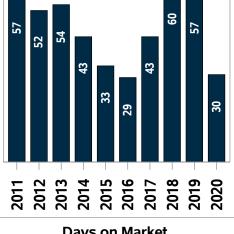
Months of Inventory ² (May Year-to-date)

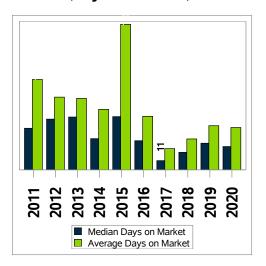
2016 2017



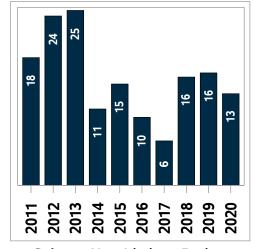


Days on Market (May Year-to-date)

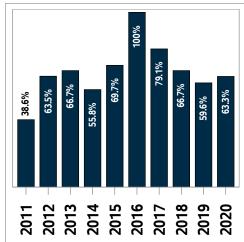




Active Listings 1 (May Year-to-date)



Sales to New Listings Ratio (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month





CAYUGA (62) **MLS® Residential Market Activity**

		Compared to ⁶					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	3	-75.0	-72.7	-72.7	-57.1	-80.0	
Dollar Volume	\$1,839,900	-69.6	-68.7	-62.0	-2.3	-61.8	
New Listings	8	-46.7	-33.3	-57.9	-20.0	-27.3	300.0
Active Listings	15	36.4	0.0	66.7	15.4	-34.8	200.0
Sales to New Listings Ratio 1	37.5	80.0	91.7	57.9	70.0	136.4	
Months of Inventory ²	5.0	0.9	1.4	0.8	1.9	1.5	
Average Price	\$613,300	21.7	14.8	39.2	127.9	90.9	
Median Price	\$500,000	9.3	5.3	24.7	88.7	72.4	
Sales to List Price Ratio	98.1	97.0	101.4	100.7	97.9	95.0	
Median Days on Market	18.0	80.0	27.0	10.0	36.0	57.0	
Average Days on Market	57.0	79.3	42.3	9.9	299.4	80.8	

		Compared to 6					
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	19	-44.1	-52.5	-44.1	-17.4	-47.2	
Dollar Volume	\$11,026,542	-35.0	-44.0	-22.7	51.1	5.2	
New Listings	30	-47.4	-50.0	-30.2	-9.1	-44.4	328.6
Active Listings ³	13	-18.5	-15.4	106.2	-9.6	-47.6	371.4
Sales to New Listings Ratio 4	63.3	59.6	66.7	79.1	69.7	66.7	
Months of Inventory ^⁵	3.5	2.4	2.0	0.9	3.2	3.5	
Average Price	\$580,344	16.2	17.9	38.4	82.9	99.3	
Median Price	\$520,000	13.7	11.9	28.2	76.3	91.9	
Sales to List Price Ratio	97.4	96.9	99.4	99.0	97.2	94.3	
Median Days on Market	28.0	32.0	21.0	11.0	64.0	63.5	
Average Days on Market	50.9	53.1	37.1	25.5	175.0	85.9	

Sales / new listings * 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



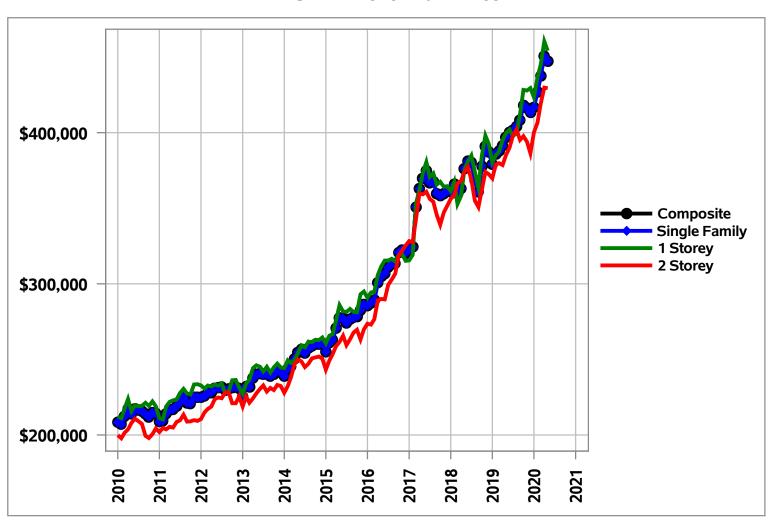




MLS [®] I	Home	Price	Index I	Bencl	hmark Price	
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		percentage change vs.						
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$447,300	-0.7	4.8	7.5	12.7	21.0	61.2	
Single Family	\$447,300	-0.7	4.8	7.5	12.7	21.0	61.2	
One Storey	\$454,200	-1.3	4.1	6.1	13.6	21.6	58.9	
Two Storey	\$429,400	-0.1	5.6	9.0	11.5	19.5	64.2	
Townhouse								
Apartment-Style								

MLS® HPI Benchmark Price





CAYUGA (62)MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10479
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



CAYUGA (62) MLS® HPI Benchmark Descriptions



1 Storey 🎓

Value **Features Above Ground** 3 **Bedrooms Age Category** 31 to 50 **Bedrooms** 4 **Below Ground** 1 **Bedrooms Exterior Walls Masonry & Siding Freshwater Supply Private supply Full Bathrooms** 2 **Garage Description** Attached, Single width **Gross Living Area** (Above Ground; in 1322 sq. ft.) 0 **Half Bathrooms** Heating Forced air **Heating Fuel Natural Gas** Lot Size 10830 Number of 0 **Fireplaces Total Number Of** 7

Basement, Poured

concrete

Detached

Private

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1786
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10957
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

Source: Canadian MLS® Systems, CREA

Rooms

Type Of Foundation

Type of Property

Wastewater

Disposal



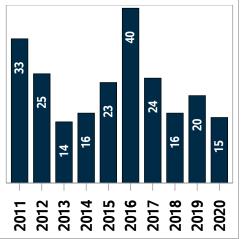
DUNNVILLE (60) MLS® Residential Market Activity

New Listings

(May only)



Sales Activity (May only)



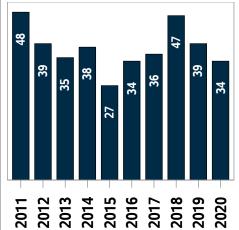
Months of Inventory (May only)

2012 2013 2014 2015 2016

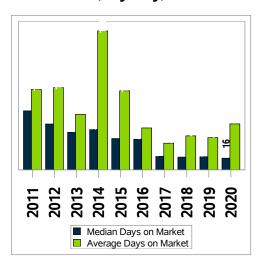
2018

2017

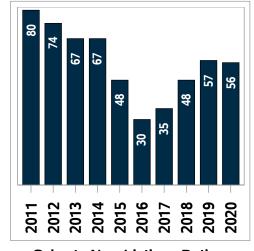




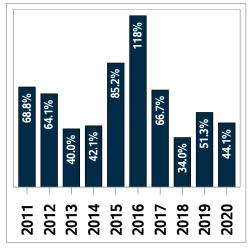
Days on Market (May only)



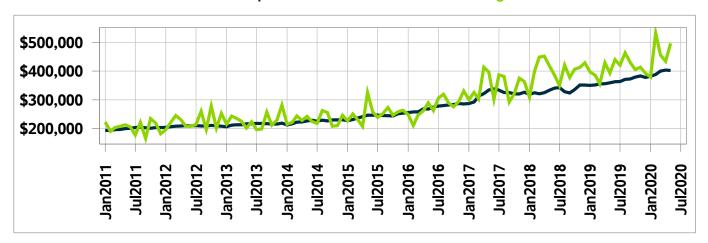
Active Listings (May only)



Sales to New Listings Ratio (May only)



MLS® HPI Composite Benchmark Price and Average Price

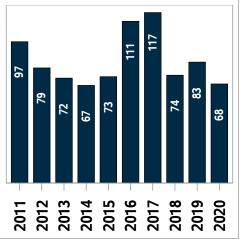




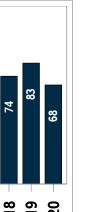
DUNNVILLE (60) MLS® Residential Market Activity



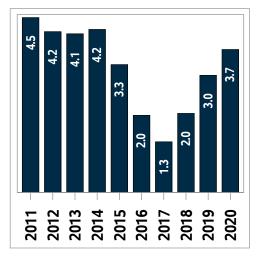
Sales Activity (May Year-to-date)



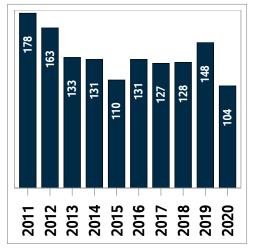
Months of Inventory ²



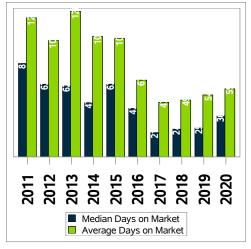
(May Year-to-date)



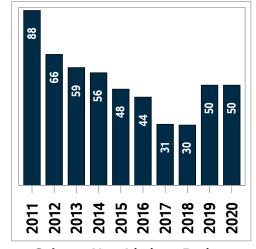
New Listings (May Year-to-date)



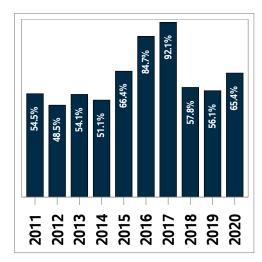
Days on Market (May Year-to-date)



Active Listings 1 (May Year-to-date)



Sales to New Listings Ratio (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month





DUNNVILLE (60) MLS® Residential Market Activity

			Compared to ⁶					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010	
Sales Activity	15	-25.0	-6.3	-37.5	-34.8	7.1	7.1	
Dollar Volume	\$7,445,938	-5.3	11.2	-21.8	-0.5	163.2	121.8	
New Listings	34	-12.8	-27.7	-5.6	25.9	-2.9	17.2	
Active Listings	56	-1.8	16.7	60.0	16.7	-16.4	-29.1	
Sales to New Listings Ratio 1	44.1	51.3	34.0	66.7	85.2	40.0	48.3	
Months of Inventory ²	3.7	2.9	3.0	1.5	2.1	4.8	5.6	
Average Price	\$496,396	26.3	18.6	25.1	52.6	145.7	107.0	
Median Price	\$435,000	19.8	11.6	10.8	52.6	132.4	85.1	
Sales to List Price Ratio	98.2	96.3	97.3	101.6	94.1	95.6	97.3	
Median Days on Market	16.0	18.0	17.5	18.5	43.0	51.5	69.5	
Average Days on Market	63.1	44.3	46.7	36.6	108.6	76.2	124.3	

			Compared to ⁶					
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010	
Sales Activity	68	-18.1	-8.1	-41.9	-6.8	-5.6	13.3	
Dollar Volume	\$32,541,458	-0.8	7.2	-20.3	71.1	101.8	149.2	
New Listings	104	-29.7	-18.8	-18.1	-5.5	-21.8	-26.2	
Active Listings ³	50	0.0	66.2	64.1	4.1	-14.9	-26.6	
Sales to New Listings Ratio 4	65.4	56.1	57.8	92.1	66.4	54.1	42.6	
Months of Inventory 5	3.7	3.0	2.0	1.3	3.3	4.1	5.7	
Average Price	\$478,551	21.1	16.6	37.1	83.7	113.7	119.9	
Median Price	\$440,500	17.5	15.9	46.9	84.3	111.0	124.2	
Sales to List Price Ratio	96.7	96.2	97.5	99.6	95.5	95.6	96.1	
Median Days on Market	35.5	25.0	24.0	21.0	63.0	61.5	70.5	
Average Days on Market	59.0	53.7	49.3	47.3	102.6	126.3	107.6	

Sales / new listings * 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

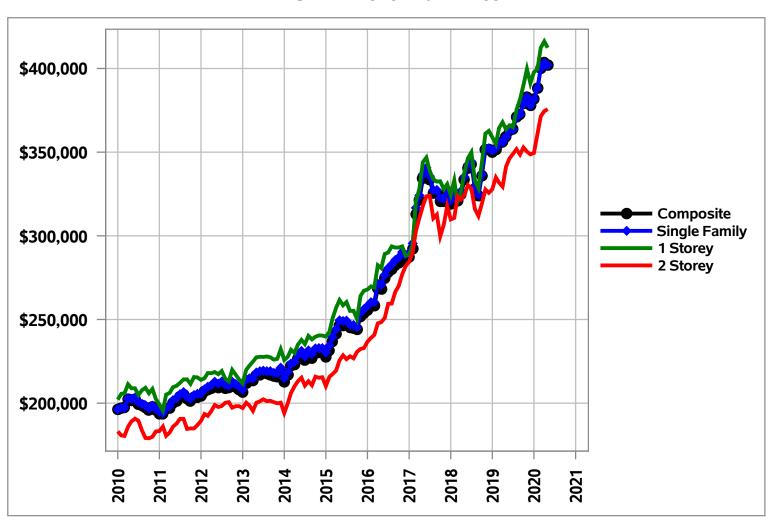


DUNNVILLE (60)MLS® HPI Benchmark Price



		percentage change vs.						
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$402,000	-0.4	3.6	4.9	11.9	20.3	63.1	
Single Family	\$402,000	-0.3	3.6	5.0	11.9	19.4	61.1	
One Storey	\$412,400	-0.9	3.2	3.2	13.4	19.9	57.6	
Two Storey	\$375,700	0.3	4.1	7.3	10.1	18.2	66.5	
Townhouse								
Apartment-Style								

MLS® HPI Benchmark Price





DUNNVILLE (60)MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7861
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



DUNNVILLE (60)MLS® HPI Benchmark Descriptions



1 Storey 🎓

Footures	Value
Features	value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7920
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached

Private

2 Storey 簡

Features	Value			
Above Ground Bedrooms	3			
Age Category	51 to 99			
Basement Finish	Unfinished			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	1			
Garage Description	Attached, Single width			
Gross Living Area (Above Ground; in sq. ft.)	1579			
Half Bathrooms	0			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	7776			
Number of Fireplaces	0			
Total Number Of Rooms	8			
Type Of Foundation	Basement, Concrete blocs			
Type of Property	Detached			
Wastewater Disposal	Municipal sewers			

Source: Canadian MLS® Systems, CREA

Wastewater

Disposal

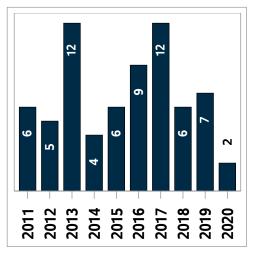


HAGERSVILLE (70) MLS® Residential Market Activity

New Listings

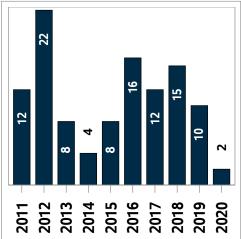


Sales Activity (May only)

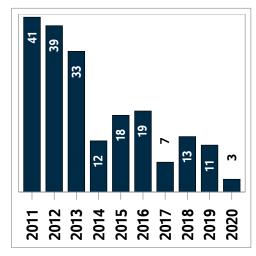


Months of Inventory (May only)





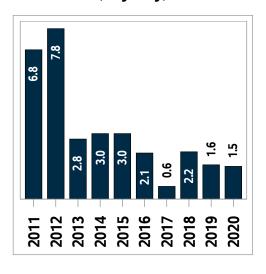
Days on Market (May only)

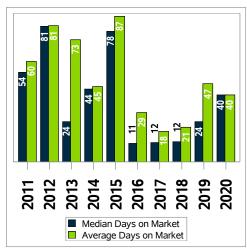


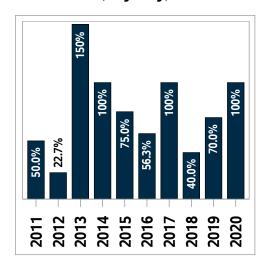
Active Listings

(May only)

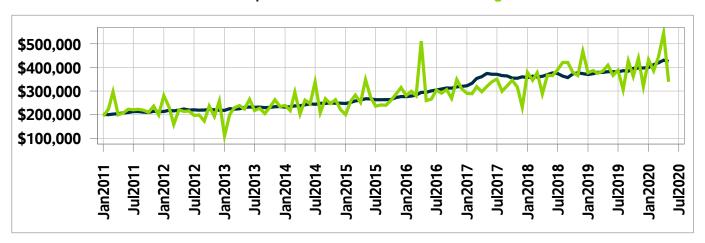
Sales to New Listings Ratio (May only)







MLS® HPI Composite Benchmark Price and Average Price





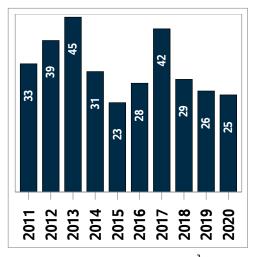
HAGERSVILLE (70) MLS® Residential Market Activity



Active Listings 1

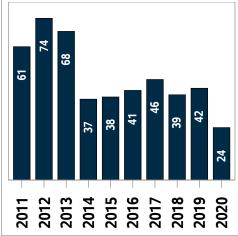
(May Year-to-date)

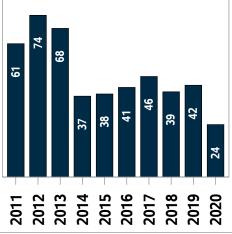
Sales Activity (May Year-to-date)



Months of Inventory ² (May Year-to-date)

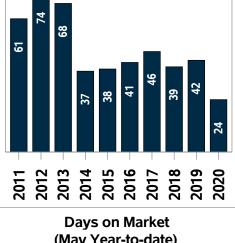






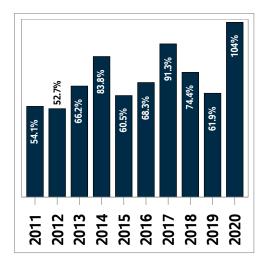
Sales to New Listings Ratio (May Year-to-date)

2011 2012 2013 2014 2015 2016 2017 2018



(May Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month





HAGERSVILLE (70) MLS® Residential Market Activity

		Compared to '						
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010	
Sales Activity	2	-71.4	-66.7	-83.3	-66.7	-83.3	-33.3	
Dollar Volume	\$678,000	-76.3	-69.2	-82.3	-67.6	-74.8	30.9	
New Listings	2	-80.0	-86.7	-83.3	-75.0	-75.0	-88.2	
Active Listings	3	-72.7	-76.9	-57.1	-83.3	-90.9	-83.3	
Sales to New Listings Ratio 1	100.0	70.0	40.0	100.0	75.0	150.0	17.6	
Months of Inventory ²	1.5	1.6	2.2	0.6	3.0	2.8	6.0	
Average Price	\$339,000	-17.2	-7.5	6.1	-2.7	51.4	96.4	
Median Price	\$339,000	-14.4	-9.6	18.3	24.4	42.2	103.0	
Sales to List Price Ratio	99.9	99.4	98.5	98.6	99.9	98.4	101.5	
Median Days on Market	40.0	24.0	12.0	11.5	78.0	24.0	102.0	
Average Days on Market	40.0	46.7	20.7	18.2	87.0	73.0	147.0	

		Compared to ⁶						
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010	
Sales Activity	25	-3.8	-13.8	-40.5	8.7	-44.4	177.8	
Dollar Volume	\$10,410,900	2.8	-2.3	-19.0	82.8	4.9	501.5	
New Listings	24	-42.9	-38.5	-47.8	-36.8	-64.7	4.3	
Active Listings ³	4	-47.6	-33.3	-24.1	-73.8	-86.4	-45.0	
Sales to New Listings Ratio 4	104.2	61.9	74.4	91.3	60.5	66.2	39.1	
Months of Inventory 5	0.9	1.6	1.1	0.7	3.7	3.6	4.4	
Average Price	\$416,436	6.9	13.4	36.1	68.2	88.8	116.5	
Median Price	\$410,000	3.7	15.4	39.1	70.8	78.3	113.8	
Sales to List Price Ratio	98.4	98.8	99.2	100.2	99.1	98.3	97.0	
Median Days on Market	15.0	14.0	17.0	15.0	56.0	24.0	102.0	
Average Days on Market	38.4	28.5	32.8	26.5	89.7	44.3	137.1	

Sales / new listings * 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



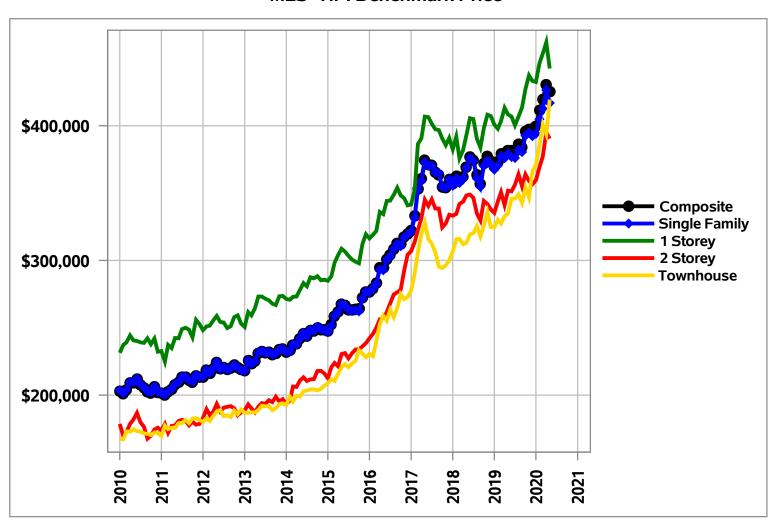
HAGERSVILLE (70) MLS® HPI Benchmark Price



М	C® L	loma	Drica	Indev	Ranc	hmarl	k Price
IVIL	.э г	ionie	PHCE	II ICIEX	реп	JIIIIAII	K PIICE

		percentage change vs.					
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$425,300	-1.2	3.3	7.1	11.4	13.6	59.1
Single Family	\$416,900	-2.3	3.0	5.5	9.9	11.8	55.7
One Storey	\$442,500	-4.2	-0.9	1.2	8.3	8.8	43.3
Two Storey	\$390,400	-1.2	5.7	8.7	11.0	13.1	69.4
Townhouse	\$419,400	6.5	8.7	21.0	25.3	27.9	89.9
Apartment-Style							

MLS® HPI Benchmark Price





HAGERSVILLE (70) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏫 🛍

Features	Value		
Above Ground Bedrooms	3		
Age Category	51 to 99		
Basement Finish	Unfinished		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	2		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1380		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	7526		
Number of Fireplaces	0		
Total Number Of Rooms	7		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		
Wastewater Disposal	Municipal sewers		



HAGERSVILLE (70) MLS® HPI Benchmark Descriptions



1 Storey 🎓

Features	Value		
Above Ground Bedrooms	2		
Age Category	0 to 5		
Bedrooms	2		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	2		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1253		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	6855		
Number of Fireplaces	0		
Total Number Of Rooms	7		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		
Wastewater Disposal	Municipal sewers		

2 Storey 🇌

Features	Value			
Above Ground Bedrooms	3			
Age Category	51 to 99			
Basement Finish	Unfinished			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry & Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	1			
Garage Description	Attached, Single width			
Gross Living Area (Above Ground; in sq. ft.)	1657			
Half Bathrooms	1			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	8712			
Number of Fireplaces	0			
Total Number Of Rooms	8			
Type Of Foundation	Basement, Poured concrete			
Type of Property	Detached			
Wastewater Disposal	Municipal sewers			

Source: Canadian MLS® Systems, CREA

Disposal



HAGERSVILLE (70) MLS® HPI Benchmark Descriptions



Townhouse 🎆



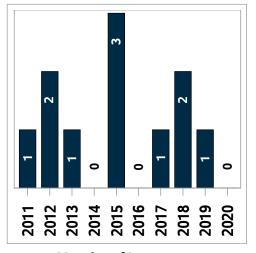
Features	Value		
Above Ground Bedrooms	2		
Age Category	0 to 5		
Attached Specification	Row		
Basement Finish	Unfinished		
Bedrooms	2		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	1		
Gross Living Area (Above Ground; in sq. ft.)	942		
Half Bathrooms	1		
Heating	Forced air		
Heating Fuel	Natural Gas		
Number of Fireplaces	0		
Total Number Of Rooms	5		
Type Of Foundation	Basement, Poured concrete		
Wastewater Disposal	Municipal sewers		



ONEIDA (71) MLS® Residential Market Activity

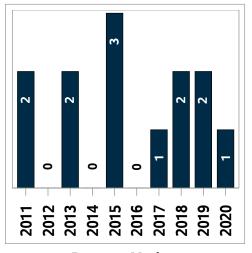


Sales Activity (May only)

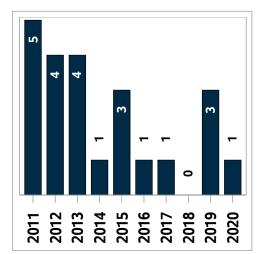


Months of Inventory (May only)

New Listings (May only)



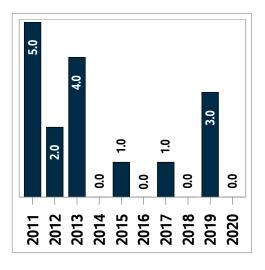
Days on Market (May only)

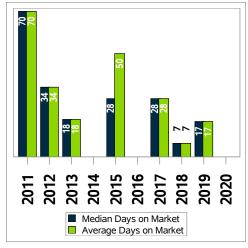


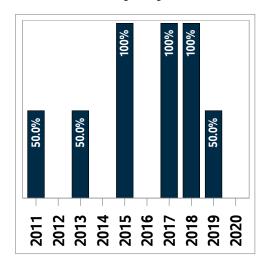
Active Listings

(May only)

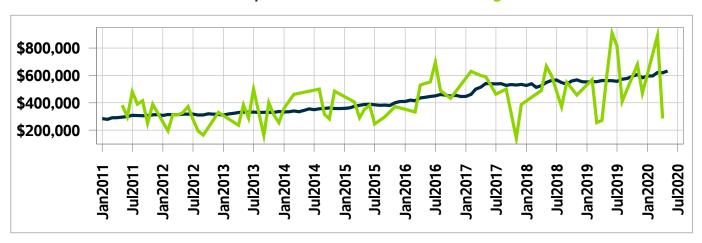
Sales to New Listings Ratio (May only)







MLS® HPI Composite Benchmark Price and Average Price

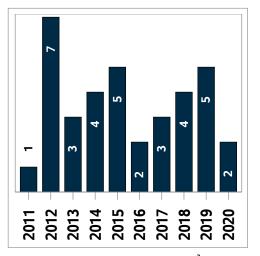




ONEIDA (71) MLS® Residential Market Activity

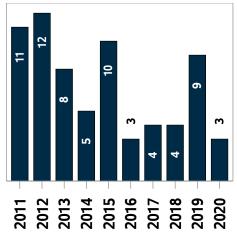


Sales Activity (May Year-to-date)

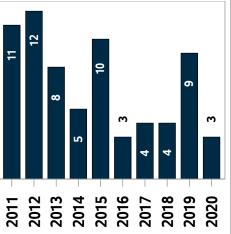


Months of Inventory ² (May Year-to-date)





Days on Market (May Year-to-date)



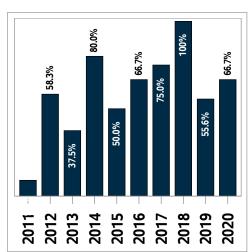
Sales to New Listings Ratio (May Year-to-date)



2012 2013 2014 2015 2016 2017 2018

Active Listings 1

(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month





ONEIDA (71) MLS® Residential Market Activity

		Compared to ⁶					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	0	-100.0	-100.0	-100.0	-100.0	-100.0	
Dollar Volume	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	
New Listings	1	-50.0	-50.0	0.0	-66.7	-50.0	-50.0
Active Listings	1	-66.7		0.0	-66.7	-75.0	-83.3
Sales to New Listings Ratio 1	0.0	50.0	100.0	100.0	100.0	50.0	
Months of Inventory ²	0.0	3.0		1.0	1.0	4.0	
Average Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	
Median Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	
Sales to List Price Ratio	0.0	100.9	110.4	98.7	97.7	98.8	
Median Days on Market	0.0	17.0	6.5	28.0	28.0	18.0	
Average Days on Market	0.0	17.0	6.5	28.0	49.7	18.0	

		Compared to '					
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	2	-60.0	-50.0	-33.3	-60.0	-33.3	-33.3
Dollar Volume	\$1,175,000	-40.4	-49.2	-35.4	-33.1	37.1	37.8
New Listings	3	-66.7	-25.0	-25.0	-70.0	-62.5	-66.7
Active Listings ³	1	-60.9	25.0	25.0	-58.3	-58.3	-68.8
Sales to New Listings Ratio 4	66.7	55.6	100.0	75.0	50.0	37.5	33.3
Months of Inventory 5	3.1	3.2	1.3	1.7	3.0	5.0	6.7
Average Price	\$587,500	48.9	1.5	-3.2	67.4	105.6	106.6
Median Price	\$587,500	49.5	4.0	-1.9	51.4	134.1	61.9
Sales to List Price Ratio	97.0	96.2	104.3	98.5	98.4	97.2	94.9
Median Days on Market	46.5	28.0	7.0	25.0	28.0	18.0	11.0
Average Days on Market	46.5	59.4	13.8	22.3	36.2	23.3	52.3

Sales / new listings * 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



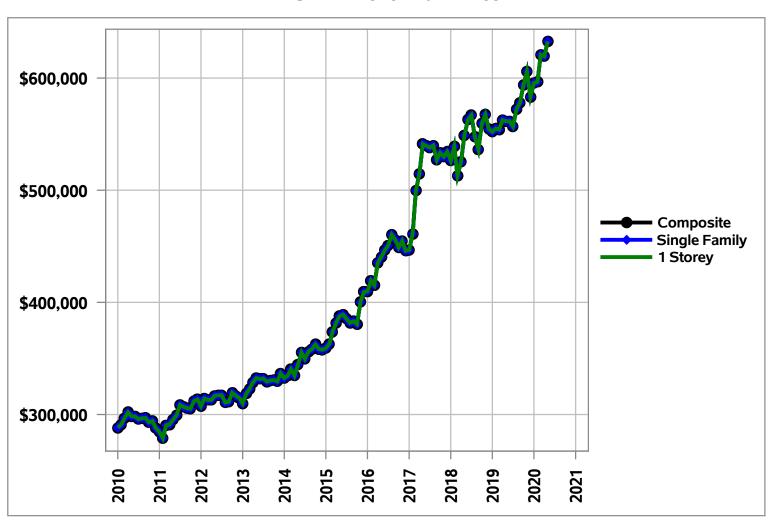
ONEIDA (71) MLS® HPI Benchmark Price



М	C® L	loma	Drica	Indev	Ranc	hmarl	k Price
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		percentage change vs.					
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$632,700	2.1	6.1	4.4	12.7	16.9	63.2
Single Family	\$632,700	2.1	6.1	4.4	12.7	16.9	63.2
One Storey	\$632,700	2.1	6.1	4.4	12.7	16.9	63.2
Two Storey							
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price





ONEIDA (71) MLS® HPI Benchmark Descriptions



Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



ONEIDA (71) MLS® HPI Benchmark Descriptions



1 Storey 🎓

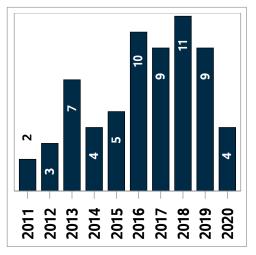
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



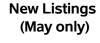
RAINHAM (65) MLS® Residential Market Activity

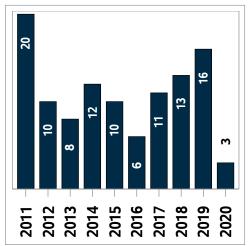


Sales Activity (May only)

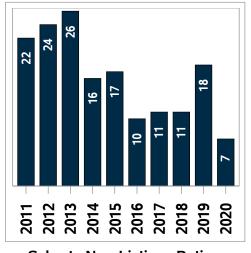


Months of Inventory (May only)





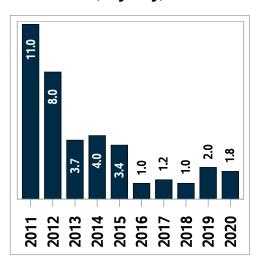
Days on Market (May only)

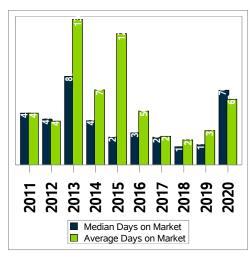


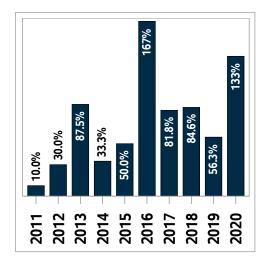
Active Listings

(May only)

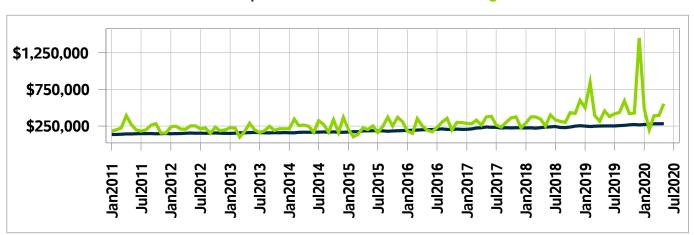
Sales to New Listings Ratio (May only)







MLS® HPI Composite Benchmark Price and Average Price

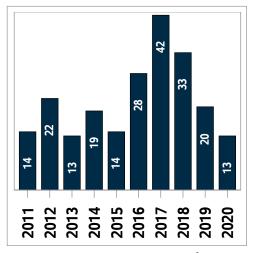




RAINHAM (65) MLS® Residential Market Activity



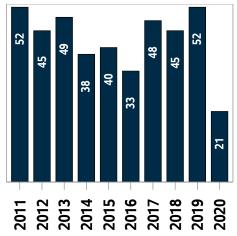
Sales Activity (May Year-to-date)



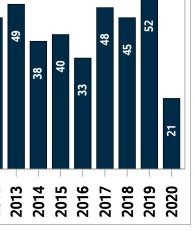
Months of Inventory ² (May Year-to-date)

2017





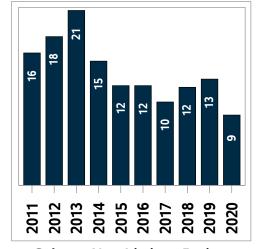
Days on Market



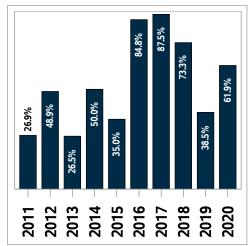
(May Year-to-date)



Active Listings 1 (May Year-to-date)



Sales to New Listings Ratio (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month





RAINHAM (65) **MLS® Residential Market Activity**

		Compared to ⁶					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	4	-55.6	-63.6	-55.6	-20.0	-42.9	
Dollar Volume	\$2,218,000	-46.0	-19.1	-34.2	118.3	9.7	
New Listings	3	-81.3	-76.9	-72.7	-70.0	-62.5	
Active Listings	7	-61.1	-36.4	-36.4	-58.8	-73.1	250.0
Sales to New Listings Ratio 1	133.3	56.3	84.6	81.8	50.0	87.5	
Months of Inventory 2	1.8	2.0	1.0	1.2	3.4	3.7	
Average Price	\$554,500	21.6	122.6	48.0	172.9	91.9	
Median Price	\$576,500	25.7	109.6	62.4	148.0	162.0	
Sales to List Price Ratio	97.8	98.3	95.4	101.8	95.4	94.3	
Median Days on Market	70.0	19.0	17.0	26.0	26.0	83.0	
Average Days on Market	61.5	32.1	23.4	26.8	123.0	136.4	

		Compared to 6					
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	13	-35.0	-60.6	-69.0	-7.1	0.0	1,200.0
Dollar Volume	\$5,850,100	-40.6	-45.1	-54.6	137.1	85.7	1,439.9
New Listings	21	-59.6	-53.3	-56.3	-47.5	-57.1	600.0
Active Listings ³	9	-33.8	-28.3	-15.7	-29.5	-59.8	230.8
Sales to New Listings Ratio ⁴	61.9	38.5	73.3	87.5	35.0	26.5	33.3
Months of Inventory 5	3.3	3.3	1.8	1.2	4.4	8.2	13.0
Average Price	\$450,008	-8.7	39.4	46.5	155.4	85.7	18.5
Median Price	\$449,000	-3.2	32.1	44.4	190.6	104.1	18.2
Sales to List Price Ratio	98.0	98.5	98.0	97.2	93.1	94.6	100.0
Median Days on Market	40.0	18.5	18.0	21.0	77.0	99.0	598.0
Average Days on Market	50.6	30.0	50.3	37.7	128.4	139.9	598.0

Sales / new listings * 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



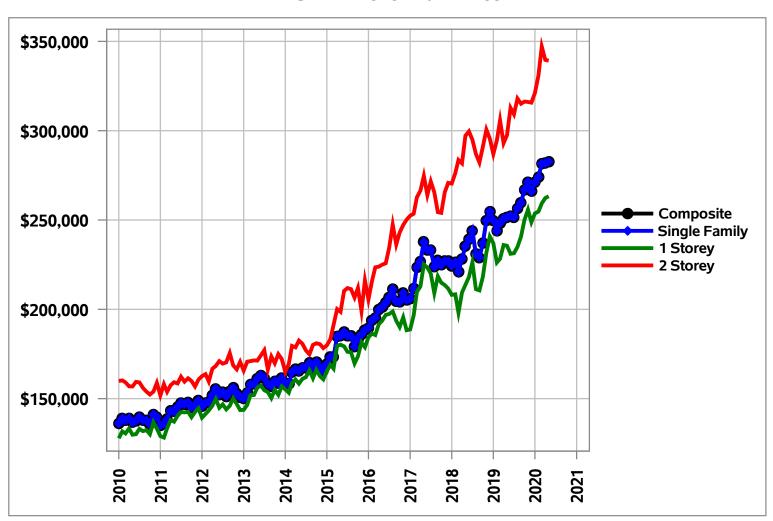




R/II	C® Llama	Drico	Indov	Dancha	nark Price
IVII		Price	INAEY	Kencnn	nark Price

		percentage change vs.						
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$282,600	0.2	3.1	4.2	12.3	18.9	52.8	
Single Family	\$282,600	0.2	3.1	4.2	12.3	18.9	52.8	
One Storey	\$263,300	0.4	3.4	2.9	11.8	17.0	46.1	
Two Storey	\$339,200	-0.1	2.5	7.3	14.0	23.5	70.8	
Townhouse								
Apartment-Style								

MLS® HPI Benchmark Price





RAINHAM (65) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Private

Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8505
Number of Fireplaces	0
Total Number Of Rooms	8
Type of Property	Detached
Wastewater Disposal	Private



RAINHAM (65) MLS® HPI Benchmark Descriptions



1 Storey 🎓

	-3					
Features	Value					
Above Ground Bedrooms	2					
Age Category	51 to 99					
Basement Finish	Unfinished					
Bedrooms	2					
Below Ground Bedrooms	0					
Exterior Walls	Siding					
Freshwater Supply	Private supply					
Full Bathrooms	1					
Gross Living Area (Above Ground; in sq. ft.)	1038					
Half Bathrooms	0					
Heating	Forced air					
Heating Fuel	Natural Gas					
Lot Size	7494					
Number of Fireplaces	0					
Total Number Of Rooms	7					
Type of Property	Detached					

Private

2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12886
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Source: Canadian MLS® Systems, CREA

Wastewater

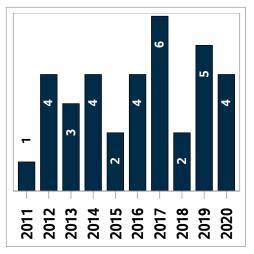
Disposal



SENECA (64) MLS® Residential Market Activity

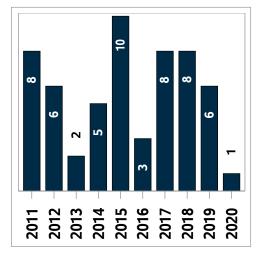


Sales Activity (May only)

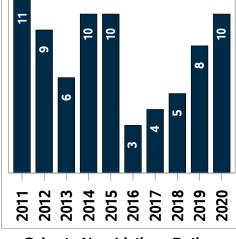


Months of Inventory (May only)

New Listings (May only)



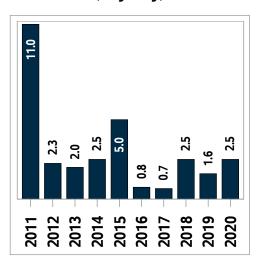
Days on Market (May only)

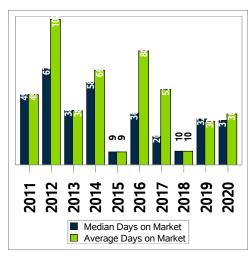


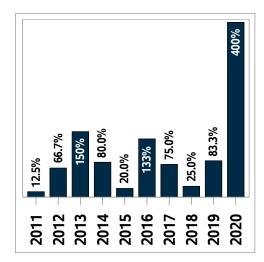
Active Listings

(May only)

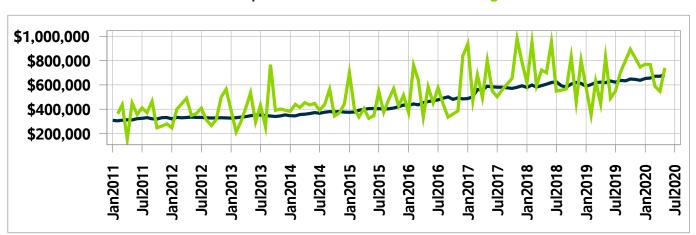
Sales to New Listings Ratio (May only)







MLS® HPI Composite Benchmark Price and Average Price

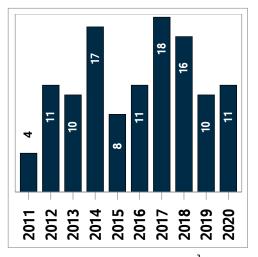




SENECA (64) MLS® Residential Market Activity

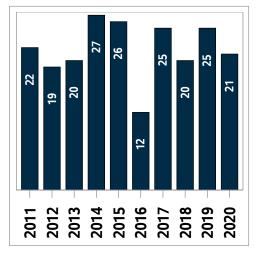


Sales Activity (May Year-to-date)

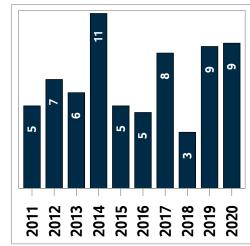


Months of Inventory ² (May Year-to-date)





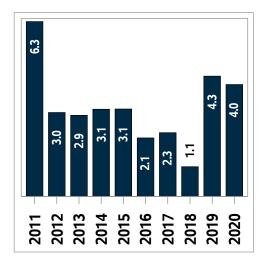
Days on Market (May Year-to-date)

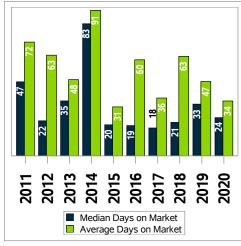


Active Listings 1

(May Year-to-date)

Sales to New Listings Ratio (May Year-to-date)







¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month





SENECA (64) **MLS® Residential Market Activity**

		Compared to ⁶					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	4	-20.0	100.0	-33.3	100.0	33.3	
Dollar Volume	\$2,959,000	-28.5	111.1	-38.3	355.2	84.4	
New Listings	1	-83.3	-87.5	-87.5	-90.0	-50.0	
Active Listings	10	25.0	100.0	150.0	0.0	66.7	
Sales to New Listings Ratio 1	400.0	83.3	25.0	75.0	20.0	150.0	
Months of Inventory ²	2.5	1.6	2.5	0.7	5.0	2.0	
Average Price	\$739,750	-10.6	5.6	-7.5	127.6	38.3	
Median Price	\$662,000	-23.0	-5.5	-18.3	103.7	48.8	
Sales to List Price Ratio	97.2	96.2	93.0	99.9	97.1	97.1	
Median Days on Market	31.0	32.0	9.5	20.0	9.0	38.0	
Average Days on Market	35.5	30.2	9.5	52.5	9.0	37.7	

		Compared to °					
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	11	10.0	-31.3	-38.9	37.5	10.0	1,000.0
Dollar Volume	\$7,536,000	18.4	-30.4	-38.1	128.2	81.5	1,534.7
New Listings	21	-16.0	5.0	-16.0	-19.2	5.0	2,000.0
Active Listings ³	9	2.3	158.8	7.3	76.0	51.7	780.0
Sales to New Listings Ratio ⁴	52.4	40.0	80.0	72.0	30.8	50.0	100.0
Months of Inventory ⁵	4.0	4.3	1.1	2.3	3.1	2.9	5.0
Average Price	\$685,091	7.6	1.2	1.3	66.0	65.0	48.6
Median Price	\$678,000	7.2	3.6	13.9	96.2	96.0	47.1
Sales to List Price Ratio	97.4	97.0	96.8	99.2	96.6	97.0	96.2
Median Days on Market	24.0	32.5	21.0	17.5	19.5	34.5	50.0
Average Days on Market	34.5	46.7	62.5	36.3	30.8	47.9	50.0

Sales / new listings * 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



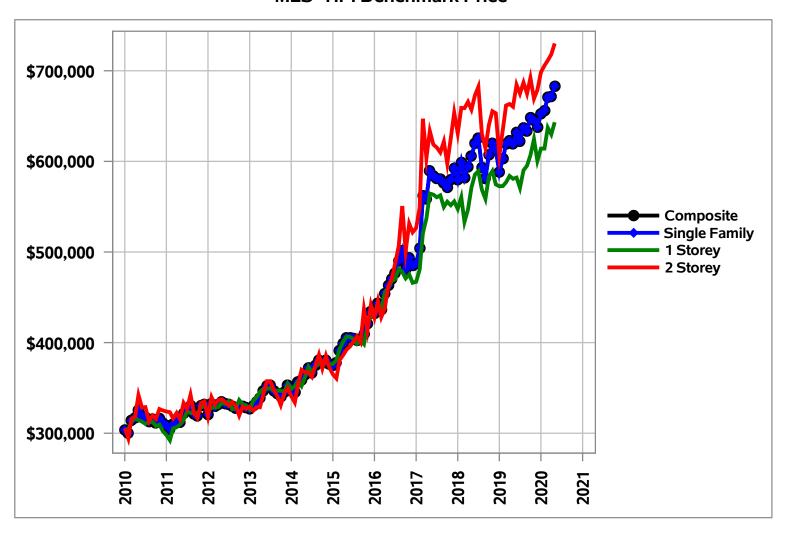




MI	S [®] Home	Drica	Indev	Ronc	hmark [Drica
IVIL	.s nome	Price	inaex	Benc	nmark i	-rice

		percentage change vs.					
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$683,000	1.7	4.1	5.8	10.3	15.9	68.6
Single Family	\$683,000	1.7	4.1	5.8	10.3	15.9	68.6
One Storey	\$643,200	2.1	4.7	3.0	10.7	13.9	58.2
Two Storey	\$730,200	1.7	3.5	9.1	10.6	15.3	86.1
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price





SENECA (64) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27224
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



SENECA (64) MLS® HPI Benchmark Descriptions



1 Storey 🎓

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24084
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2119
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	32000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private