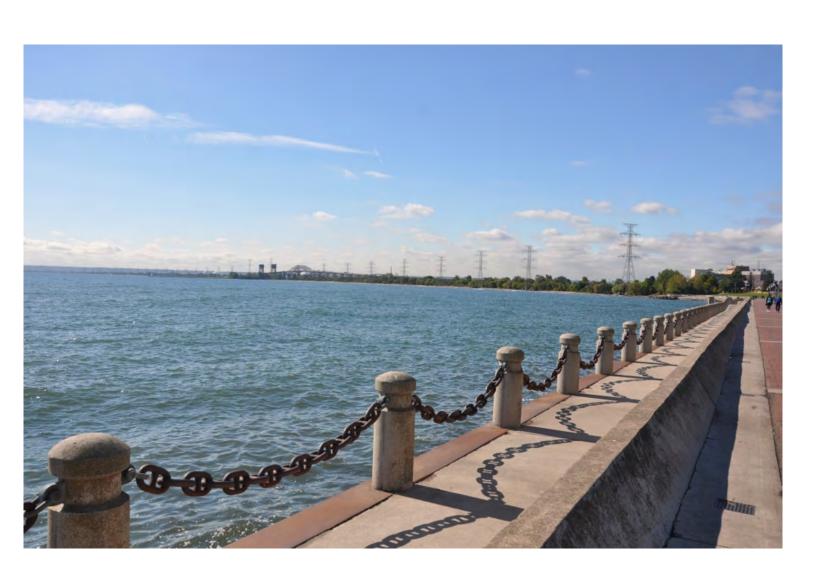




## **BURLINGTON**

### MLS® Residential Market Activity May 2020



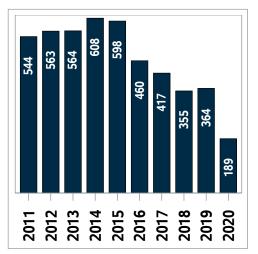




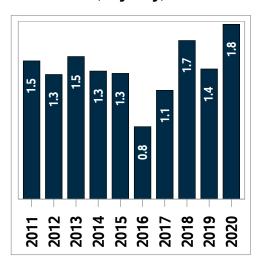
## BURLINGTON MLS® Residential Market Activity



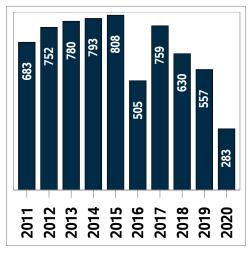
Sales Activity (May only)



Months of Inventory (May only)



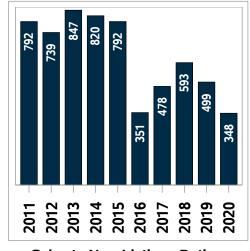
New Listings (May only)



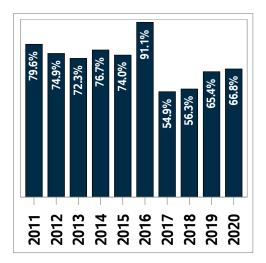
Days on Market (May only)



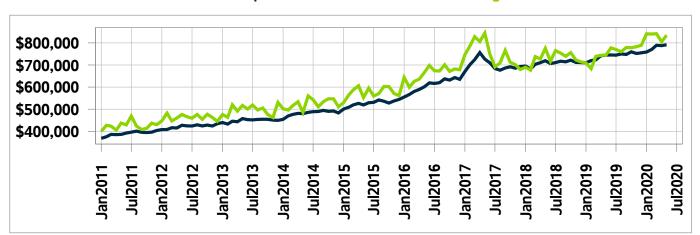
Active Listings (May only)



Sales to New Listings Ratio (May only)



MLS® HPI Composite Benchmark Price and Average Price

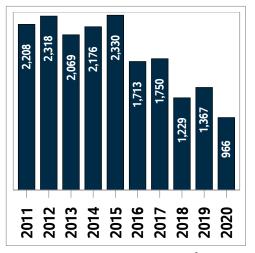




## BURLINGTON MLS® Residential Market Activity

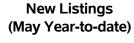


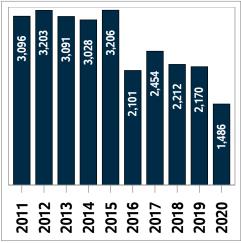
Sales Activity (May Year-to-date)

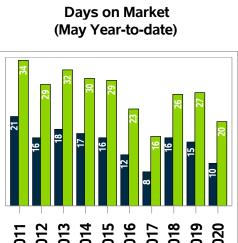


Months of Inventory <sup>2</sup> (May Year-to-date)

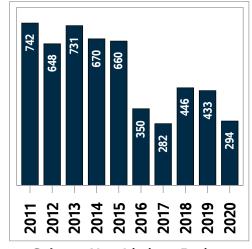
2015 2016 2017



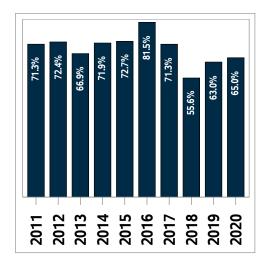




Active Listings <sup>1</sup> (May Year-to-date)



Sales to New Listings Ratio (May Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

Median Days on MarketAverage Days on Market

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON MLS® Residential Market Activity**

		Compared to <sup>6</sup>					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	189	-48.1	-46.8	-54.7	-68.4	-66.5	-52.8
Dollar Volume	\$157,778,736	-41.8	-42.7	-55.2	-52.3	-45.9	-7.9
New Listings	283	-49.2	-55.1	-62.7	-65.0	-63.7	-47.2
Active Listings	348	-30.3	-41.3	-27.2	-56.1	-58.9	-46.4
Sales to New Listings Ratio 1	66.8	65.4	56.3	54.9	74.0	72.3	74.6
Months of Inventory <sup>2</sup>	1.8	1.4	1.7	1.1	1.3	1.5	1.6
Average Price	\$834,808	12.1	7.7	-1.1	51.0	61.4	95.0
Median Price	\$751,000	8.1	8.1	2.9	48.3	63.2	100.3
Sales to List Price Ratio	98.8	98.7	98.1	103.5	98.5	98.0	97.8
Median Days on Market	15.0	15.0	18.0	9.0	15.0	18.0	19.0
Average Days on Market	28.5	24.8	25.3	18.2	26.8	31.8	29.0

			Compared to <sup>6</sup>				
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	966	-29.3	-21.4	-44.8	-58.5	-53.3	-40.7
Dollar Volume	\$806,736,321	-19.2	-10.1	-43.2	-39.6	-21.6	19.9
New Listings	1,486	-31.5	-32.8	-39.4	-53.6	-51.9	-38.4
Active Listings <sup>3</sup>	294	-32.1	-34.1	4.3	-55.4	-59.7	-44.1
Sales to New Listings Ratio 4	65.0	63.0	55.6	71.3	72.7	66.9	67.5
Months of Inventory <sup>⁵</sup>	1.5	1.6	1.8	0.8	1.4	1.8	1.6
Average Price	\$835,131	14.4	14.4	3.0	45.7	68.0	102.2
Median Price	\$780,750	16.2	16.5	6.2	50.4	77.4	111.0
Sales to List Price Ratio	100.4	98.5	98.2	105.3	98.6	98.0	98.1
Median Days on Market	10.0	15.0	16.0	8.0	16.0	18.0	16.0
Average Days on Market	19.8	26.6	26.2	16.3	29.5	32.0	28.3

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

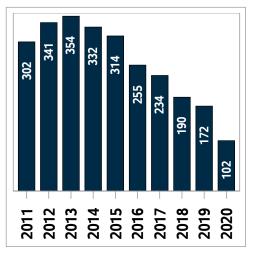
<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month <sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



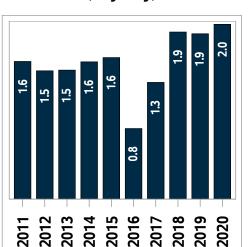
## **BURLINGTON**MLS® Single Family Market Activity



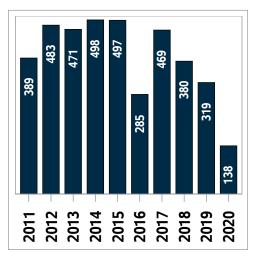
Sales Activity (May only)



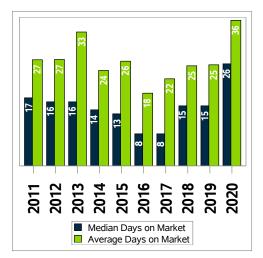
Months of Inventory (May only)



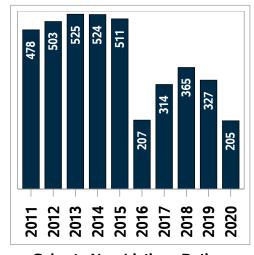
New Listings (May only)



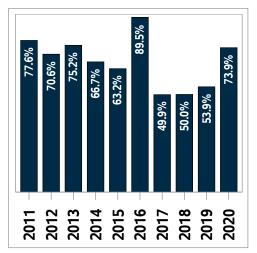
Days on Market (May only)



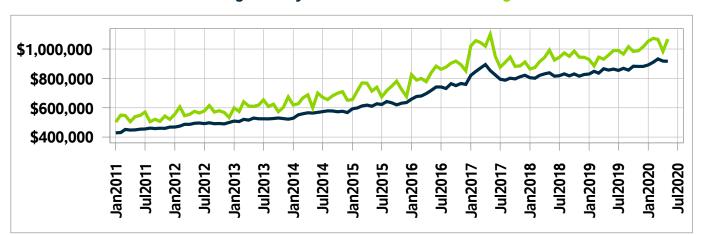
Active Listings (May only)



Sales to New Listings Ratio (May only)



MLS® HPI Single Family Benchmark Price and Average Price

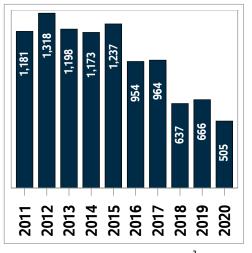




## **BURLINGTON MLS® Single Family Market Activity**



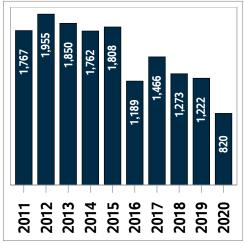
Sales Activity (May Year-to-date)



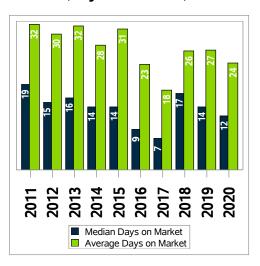
Months of Inventory <sup>2</sup> (May Year-to-date)

2016 2017

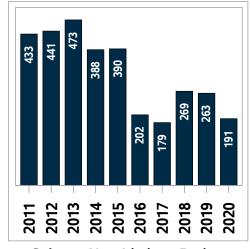




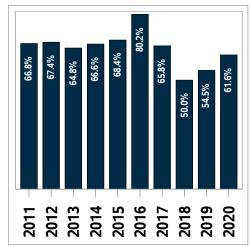
Days on Market (May Year-to-date)



Active Listings <sup>1</sup> (May Year-to-date)



Sales to New Listings Ratio (May Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





### **BURLINGTON MLS® Single Family Market Activity**

		Compared to 6					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	102	-40.7	-46.3	-56.4	-67.5	-71.2	-54.7
Dollar Volume	\$108,934,665	-34.0	-42.2	-57.7	-51.4	-49.5	-7.2
New Listings	138	-56.7	-63.7	-70.6	-72.2	-70.7	-59.6
Active Listings	205	-37.3	-43.8	-34.7	-59.9	-61.0	-52.7
Sales to New Listings Ratio 1	73.9	53.9	50.0	49.9	63.2	75.2	65.8
Months of Inventory <sup>2</sup>	2.0	1.9	1.9	1.3	1.6	1.5	1.9
Average Price	\$1,067,987	11.4	7.6	-2.9	49.7	75.2	104.6
Median Price	\$950,000	10.8	5.8	5.7	42.5	77.6	105.6
Sales to List Price Ratio	97.9	98.3	97.6	102.4	98.8	98.1	98.1
Median Days on Market	25.5	15.0	15.0	8.0	13.0	16.0	16.0
Average Days on Market	36.4	25.3	25.0	21.8	26.2	33.5	25.8

		Compared to <sup>6</sup>					
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	505	-24.2	-20.7	-47.6	-59.2	-57.8	-44.3
Dollar Volume	\$533,112,266	-14.4	-10.1	-47.4	-41.2	-27.0	16.7
New Listings	820	-32.9	-35.6	-44.1	-54.6	-55.7	-44.1
Active Listings <sup>3</sup>	191	-27.6	-29.1	6.2	-51.2	-59.7	-41.0
Sales to New Listings Ratio <sup>4</sup>	61.6	54.5	50.0	65.8	68.4	64.8	61.8
Months of Inventory <sup>5</sup>	1.9	2.0	2.1	0.9	1.6	2.0	1.8
Average Price	\$1,055,668	12.9	13.3	0.3	44.0	73.1	109.6
Median Price	\$950,000	13.7	13.2	4.5	43.7	75.9	110.6
Sales to List Price Ratio	99.1	98.1	97.9	104.7	98.5	98.0	98.3
Median Days on Market	12.0	14.0	17.0	7.0	14.0	16.0	14.0
Average Days on Market	23.8	26.6	26.5	17.7	31.3	32.0	26.3

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

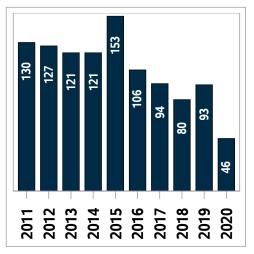
<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



## **BURLINGTON**MLS® Townhouse Market Activity

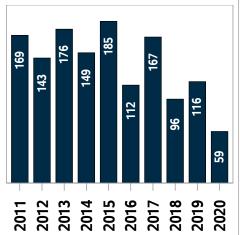


Sales Activity (May only)

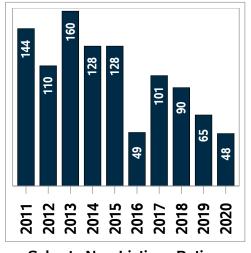


Months of Inventory (May only)





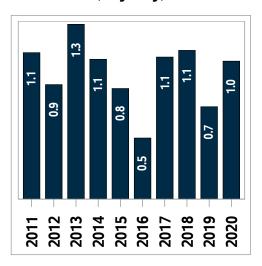
Days on Market (May only)



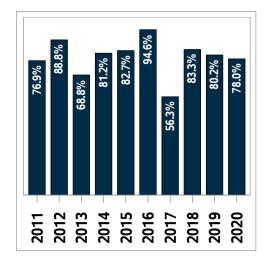
**Active Listings** 

(May only)

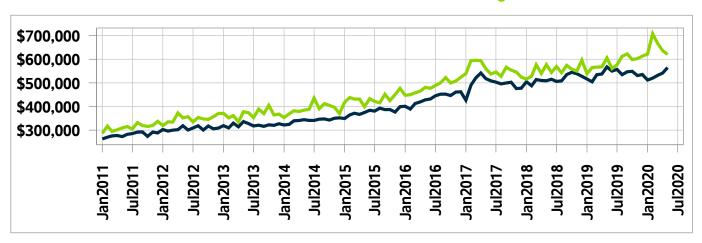
Sales to New Listings Ratio (May only)







#### MLS® HPI Townhouse Benchmark Price and Average Price

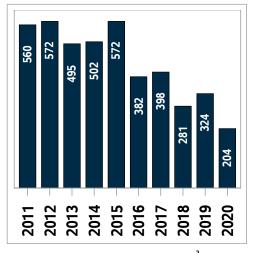




## **BURLINGTON**MLS® Townhouse Market Activity

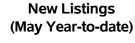


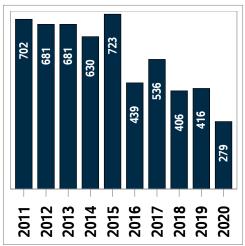
Sales Activity (May Year-to-date)



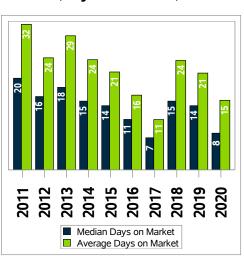
Months of Inventory <sup>2</sup> (May Year-to-date)

2016 2017 <del>1</del>.3

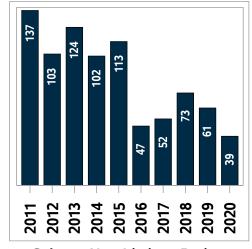




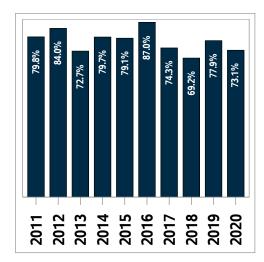
Days on Market (May Year-to-date)



Active Listings <sup>1</sup> (May Year-to-date)



Sales to New Listings Ratio (May Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





### **BURLINGTON MLS® Townhouse Market Activity**

		Compared to 6					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	46	-50.5	-42.5	-51.1	-69.9	-62.0	-53.1
Dollar Volume	\$28,536,200	-49.3	-38.2	-45.8	-53.3	-37.6	-8.6
New Listings	59	-49.1	-38.5	-64.7	-68.1	-66.5	-45.9
Active Listings	48	-26.2	-46.7	-52.5	-62.5	-70.0	-57.1
Sales to New Listings Ratio 1	78.0	80.2	83.3	56.3	82.7	68.8	89.9
Months of Inventory <sup>2</sup>	1.0	0.7	1.1	1.1	0.8	1.3	1.1
Average Price	\$620,352	2.4	7.5	10.7	55.4	64.2	94.6
Median Price	\$611,450	1.9	13.8	18.7	54.8	67.5	94.4
Sales to List Price Ratio	100.2	98.9	98.9	103.8	99.6	97.5	96.8
Median Days on Market	11.5	14.0	16.0	10.5	14.0	19.0	21.5
Average Days on Market	20.0	19.4	23.3	12.3	18.7	24.1	34.4

		Compared to <sup>6</sup>					
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	204	-37.0	-27.4	-48.7	-64.3	-58.8	-46.9
Dollar Volume	\$134,534,943	-27.8	-13.5	-41.8	-44.3	-24.2	13.8
New Listings	279	-32.9	-31.3	-47.9	-61.4	-59.0	-43.8
Active Listings <sup>3</sup>	39	-36.5	-46.8	-26.1	-65.8	-68.9	-59.3
Sales to New Listings Ratio <sup>4</sup>	73.1	77.9	69.2	74.3	79.1	72.7	77.4
Months of Inventory <sup>5</sup>	0.9	0.9	1.3	0.7	1.0	1.3	1.2
Average Price	\$659,485	14.7	19.2	13.5	56.1	84.0	114.2
Median Price	\$635,000	13.4	21.0	9.5	51.2	80.9	108.2
Sales to List Price Ratio	102.1	99.0	98.8	107.7	99.4	98.1	97.7
Median Days on Market	8.0	14.0	15.0	7.0	14.0	18.0	17.0
Average Days on Market	15.2	21.1	23.9	11.0	21.4	29.3	27.0

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

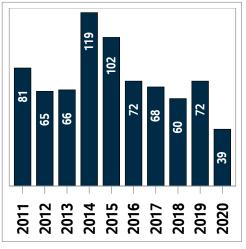
<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month <sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



# **BURLINGTON**MLS® Apartment-Style Market Activity

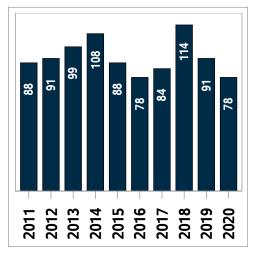


Sales Activity (May only)

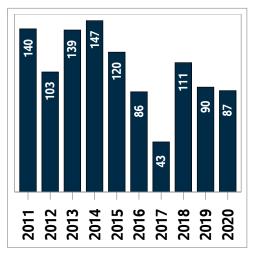


Months of Inventory (May only)

New Listings (May only)



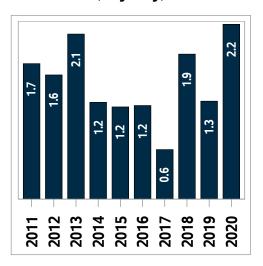
Days on Market (May only)



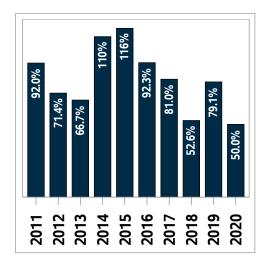
**Active Listings** 

(May only)

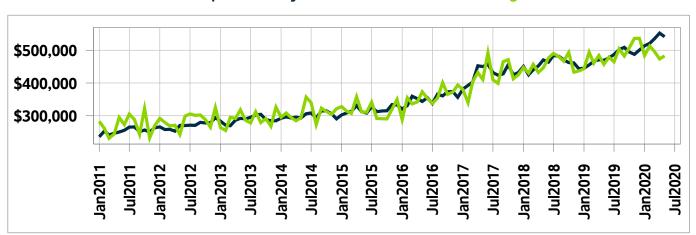
Sales to New Listings Ratio (May only)







MLS® HPI Apartment-Style Benchmark Price and Average Price

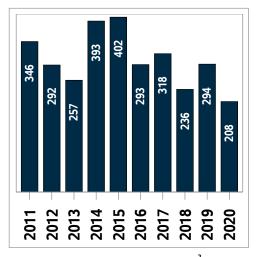




## **BURLINGTON**MLS® Apartment-Style Market Activity



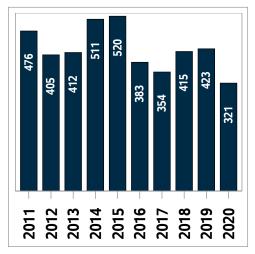
Sales Activity (May Year-to-date)



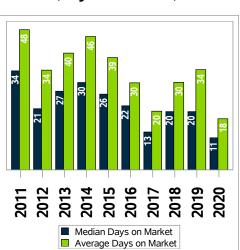
Months of Inventory <sup>2</sup> (May Year-to-date)

2017

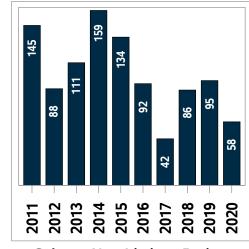




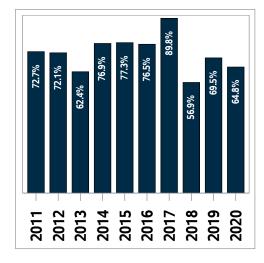
Days on Market (May Year-to-date)



Active Listings <sup>1</sup> (May Year-to-date)



Sales to New Listings Ratio (May Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON MLS® Apartment-Style Market Activity**

		Compared to <sup>6</sup>					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	39	-45.8	-35.0	-42.6	-61.8	-40.9	-9.3
Dollar Volume	\$18,827,021	-42.8	-29.7	-32.6	-40.8	-10.3	76.0
New Listings	78	-14.3	-31.6	-7.1	-11.4	-21.2	36.8
Active Listings	87	-3.3	-21.6	102.3	-27.5	-37.4	1.2
Sales to New Listings Ratio 1	50.0	79.1	52.6	81.0	115.9	66.7	75.4
Months of Inventory <sup>2</sup>	2.2	1.3	1.9	0.6	1.2	2.1	2.0
Average Price	\$482,744	5.6	8.1	17.5	54.9	51.8	94.1
Median Price	\$460,000	14.3	22.0	29.6	61.4	68.8	109.2
Sales to List Price Ratio	99.1	99.1	98.5	107.1	96.3	98.4	97.9
Median Days on Market	14.0	22.0	25.5	8.5	29.0	33.0	34.0
Average Days on Market	19.4	30.0	32.3	15.7	40.6	35.1	40.5

			Compared to °				
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	208	-29.3	-11.9	-34.6	-48.3	-19.1	1.0
Dollar Volume	\$102,726,375	-25.4	-1.6	-18.4	-21.0	38.6	93.3
New Listings	321	-24.1	-22.7	-9.3	-38.3	-22.1	8.8
Active Listings <sup>3</sup>	58	-39.4	-33.3	36.5	-57.1	-48.2	-32.7
Sales to New Listings Ratio 4	64.8	69.5	56.9	89.8	77.3	62.4	69.8
Months of Inventory 5	1.4	1.6	1.8	0.7	1.7	2.2	2.1
Average Price	\$493,877	5.4	11.7	24.8	52.7	71.2	91.4
Median Price	\$462,750	11.4	16.3	29.7	60.1	76.6	106.6
Sales to List Price Ratio	100.8	98.5	98.2	103.6	97.3	97.6	97.7
Median Days on Market	11.0	20.0	20.0	13.0	26.0	27.0	25.5
Average Days on Market	17.5	34.4	30.1	20.1	38.6	40.1	45.0

 $<sup>^{\</sup>rm 1}$  Sales / new listings \* 100; Compared to levels from previous periods  $^{\rm 2}$  Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>&</sup>lt;sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



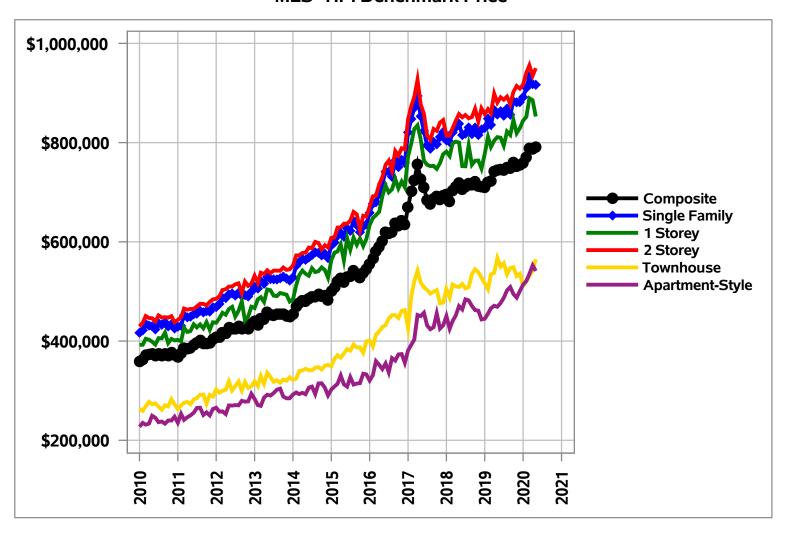




R/I	C® Llama	Drico	Indov	Danche	nark Price
MI	SHOME	Price	INGEY	Kenchn	nark Price

			percentage change vs.					
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$791,500	0.5	2.8	5.3	6.3	8.9	52.4	
Single Family	\$916,600	-0.1	0.7	4.0	7.0	7.4	50.1	
One Storey	\$852,600	-3.7	0.1	4.1	5.1	5.6	51.6	
Two Storey	\$950,100	1.6	1.0	3.9	7.9	8.3	49.2	
Townhouse	\$564,900	4.3	8.6	6.4	-0.5	9.1	50.7	
Apartment-Style	\$541,400	-2.0	3.9	11.1	15.4	20.3	73.1	

MLS® HPI Benchmark Price





### **BURLINGTON MLS® HPI Benchmark Descriptions**





Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1362
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family 🏫 🛍



Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5257
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **BURLINGTON**MLS® HPI Benchmark Descriptions



### 1 Storey 🎓

icy in
Value
3
31 to 50
Totally finished
4
1
Masonry & Siding
Municipal waterworks
2
Attached, Single width
1303
0
Forced air
Natural Gas
6725
1
8
Basement, Concrete blocs

**Municipal sewers** 

### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1747
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3958
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Source: Canadian MLS® Systems, CREA

Wastewater

Disposal



### **BURLINGTON MLS® HPI Benchmark Descriptions**



### Townhouse 🎁



Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1262
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style



Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1052
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

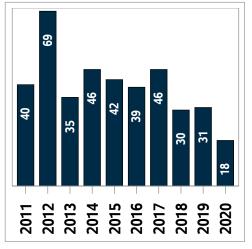


## BURLINGTON (30) MLS® Residential Market Activity

**New Listings** 

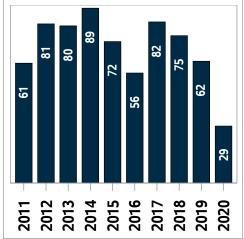


Sales Activity (May only)

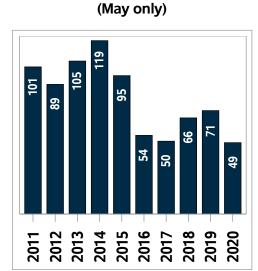


Months of Inventory (May only)

(May only)

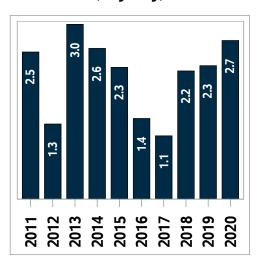


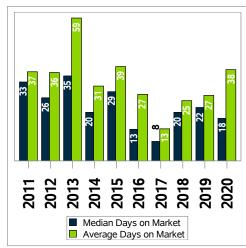
Days on Market (May only)

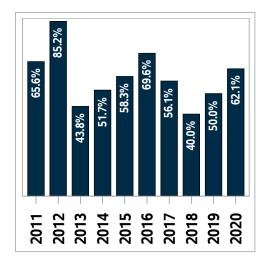


**Active Listings** 

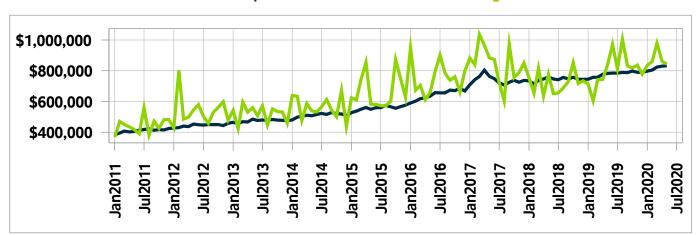
Sales to New Listings Ratio (May only)







MLS® HPI Composite Benchmark Price and Average Price





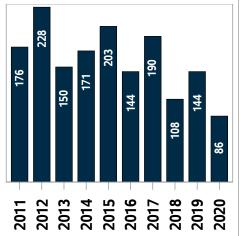
#### **BURLINGTON (30)** MLS® Residential Market Activity

**New Listings** 

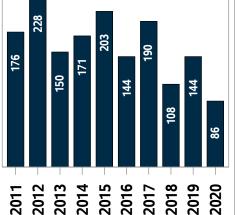
(May Year-to-date)



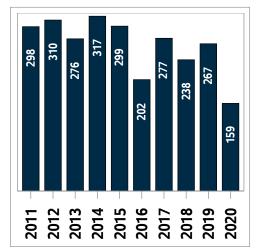
**Sales Activity** (May Year-to-date)



Months of Inventory <sup>2</sup> (May Year-to-date)

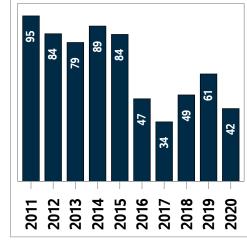


**Days on Market** (May Year-to-date)

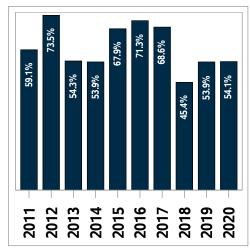




Active Listings 1 (May Year-to-date)



Sales to New Listings Ratio (May Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





### **BURLINGTON (30) MLS® Residential Market Activity**

		Compared to °					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	18	-41.9	-40.0	-60.9	-57.1	-48.6	-28.0
Dollar Volume	\$15,159,900	-41.7	-35.0	-62.8	-38.0	-22.6	-12.1
New Listings	29	-53.2	-61.3	-64.6	-59.7	-63.8	-32.6
Active Listings	49	-31.0	-25.8	-2.0	-48.4	-53.3	-30.0
Sales to New Listings Ratio 1	62.1	50.0	40.0	56.1	58.3	43.8	58.1
Months of Inventory <sup>2</sup>	2.7	2.3	2.2	1.1	2.3	3.0	2.8
Average Price	\$842,217	0.4	8.3	-4.8	44.7	50.4	22.0
Median Price	\$850,000	11.1	27.4	5.6	52.5	68.3	72.4
Sales to List Price Ratio	98.1	97.7	97.5	103.3	98.4	97.2	98.5
Median Days on Market	17.5	22.0	20.0	8.0	28.5	35.0	15.0
Average Days on Market	37.6	27.0	24.8	13.2	38.9	58.9	24.0

		Compared to °					
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	86	-40.3	-20.4	-54.7	-57.6	-42.7	-18.1
Dollar Volume	\$75,780,808	-29.2	-2.0	-57.5	-47.5	-5.7	46.5
New Listings	159	-40.4	-33.2	-42.6	-46.8	-42.4	-20.9
Active Listings <sup>3</sup>	42	-32.2	-15.8	22.4	-50.5	-47.6	-27.3
Sales to New Listings Ratio <sup>4</sup>	54.1	53.9	45.4	68.6	67.9	54.3	52.2
Months of Inventory <sup>5</sup>	2.4	2.1	2.3	0.9	2.1	2.6	2.7
Average Price	\$881,172	18.5	23.1	-6.2	23.9	64.5	78.9
Median Price	\$840,167	21.8	26.6	2.5	36.6	74.1	104.9
Sales to List Price Ratio	98.7	97.8	97.5	102.5	96.6	97.4	98.4
Median Days on Market	16.0	18.5	20.0	9.5	27.0	29.0	21.0
Average Days on Market	29.8	31.6	29.9	23.3	46.8	45.0	31.6

 $<sup>^{\</sup>rm 1}$  Sales / new listings \* 100; Compared to levels from previous periods  $^{\rm 2}$  Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>&</sup>lt;sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



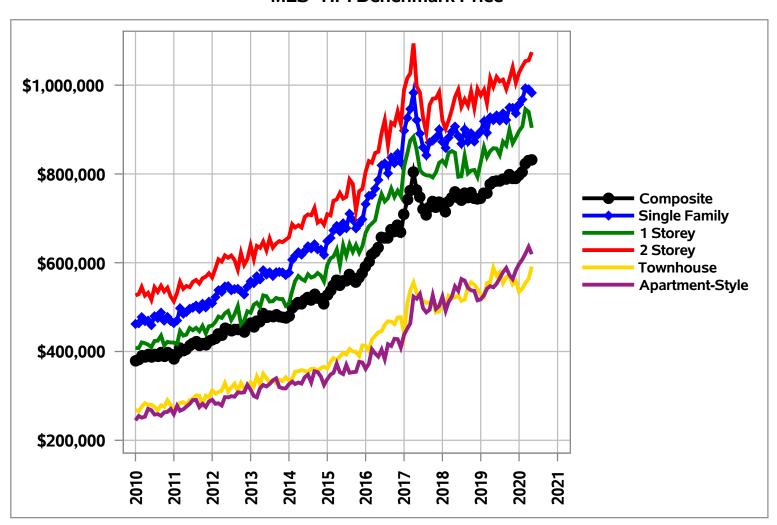




MI	S® Home	Drice Inc	lay Ranc	hmark Price
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		percentage change vs.					
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$832,200	0.3	3.4	5.4	6.3	8.9	51.5
Single Family	\$982,800	-0.8	1.6	3.6	6.7	6.7	46.6
One Storey	\$903,800	-3.8	-0.3	4.0	5.3	5.8	52.2
Two Storey	\$1,074,400	1.8	3.1	3.3	7.8	7.7	41.9
Townhouse	\$591,400	4.9	9.1	7.3	0.4	11.1	52.3
Apartment-Style	\$619,200	-2.6	1.9	10.0	13.7	19.3	75.3

### MLS® HPI Benchmark Price





# BURLINGTON (30) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1582
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (30) MLS® HPI Benchmark Descriptions



### 1 Storey 🎓

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1364
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7564
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1967
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7257
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (30) MLS® HPI Benchmark Descriptions



### Townhouse 🎁



Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1225
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style



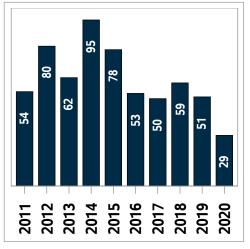
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1119
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



## BURLINGTON (31) MLS® Residential Market Activity

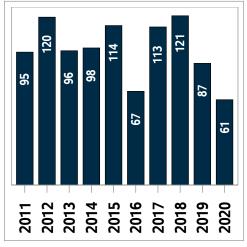


Sales Activity (May only)

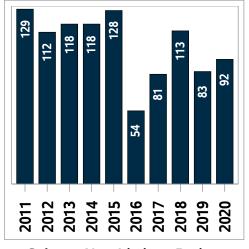


Months of Inventory (May only)

New Listings (May only)



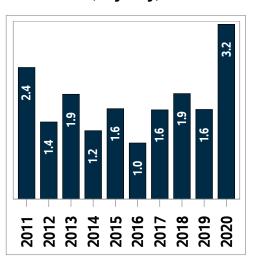
Days on Market (May only)



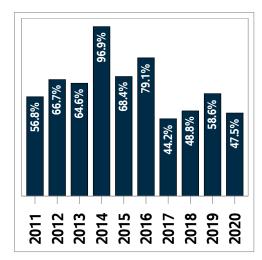
**Active Listings** 

(May only)

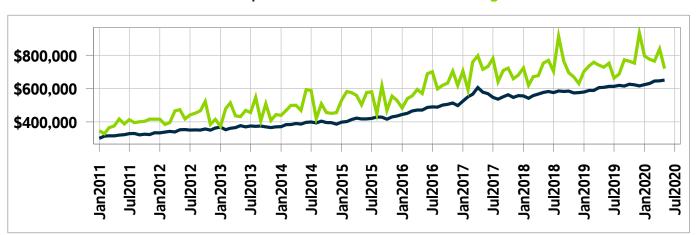
Sales to New Listings Ratio (May only)







#### MLS® HPI Composite Benchmark Price and Average Price

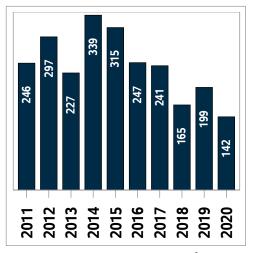




## BURLINGTON (31) MLS® Residential Market Activity

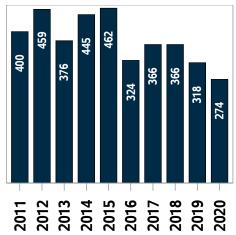


Sales Activity (May Year-to-date)

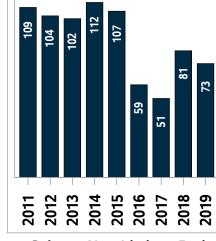


Months of Inventory <sup>2</sup> (May Year-to-date)





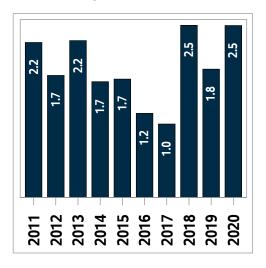
Days on Market (May Year-to-date)

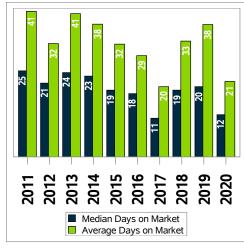


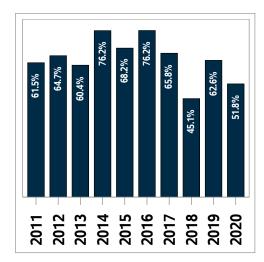
Active Listings 1

(May Year-to-date)

Sales to New Listings Ratio (May Year-to-date)







<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





### **BURLINGTON (31) MLS® Residential Market Activity**

		Compared to <sup>6</sup>					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	29	-43.1	-50.8	-42.0	-62.8	-53.2	-29.3
Dollar Volume	\$20,886,444	-43.8	-53.0	-41.7	-46.7	-21.9	25.9
New Listings	61	-29.9	-49.6	-46.0	-46.5	-36.5	24.5
Active Listings	92	10.8	-18.6	13.6	-28.1	-22.0	8.2
Sales to New Listings Ratio 1	47.5	58.6	48.8	44.2	68.4	64.6	83.7
Months of Inventory 2	3.2	1.6	1.9	1.6	1.6	1.9	2.1
Average Price	\$720,222	-1.1	-4.4	0.6	43.3	67.0	78.0
Median Price	\$632,000	-6.0	-11.0	-10.1	39.6	49.1	61.0
Sales to List Price Ratio	98.5	98.1	98.7	101.6	99.1	97.8	92.4
Median Days on Market	14.0	19.0	21.0	10.5	16.0	27.5	29.0
Average Days on Market	30.4	26.9	33.0	17.7	27.2	32.4	63.0

		Compared to °					
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	142	-28.6	-13.9	-41.1	-54.9	-37.4	-18.9
Dollar Volume	\$109,059,241	-25.6	-5.0	-37.3	-36.8	7.3	60.3
New Listings	274	-13.8	-25.1	-25.1	-40.7	-27.1	-1.1
Active Listings <sup>3</sup>	70	-4.4	-14.0	37.9	-34.5	-31.4	-11.0
Sales to New Listings Ratio 4	51.8	62.6	45.1	65.8	68.2	60.4	63.2
Months of Inventory <sup>5</sup>	2.5	1.8	2.5	1.0	1.7	2.2	2.2
Average Price	\$768,023	4.3	10.4	6.4	40.2	71.5	97.5
Median Price	\$673,500	1.3	3.6	-5.1	32.1	59.2	89.7
Sales to List Price Ratio	100.0	97.9	98.0	102.0	98.5	97.5	95.3
Median Days on Market	12.0	20.0	19.0	11.0	19.0	24.0	22.0
Average Days on Market	21.5	37.7	33.0	20.0	32.1	40.8	41.8

 $<sup>^{\</sup>rm 1}$  Sales / new listings \* 100; Compared to levels from previous periods  $^{\rm 2}$  Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>&</sup>lt;sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



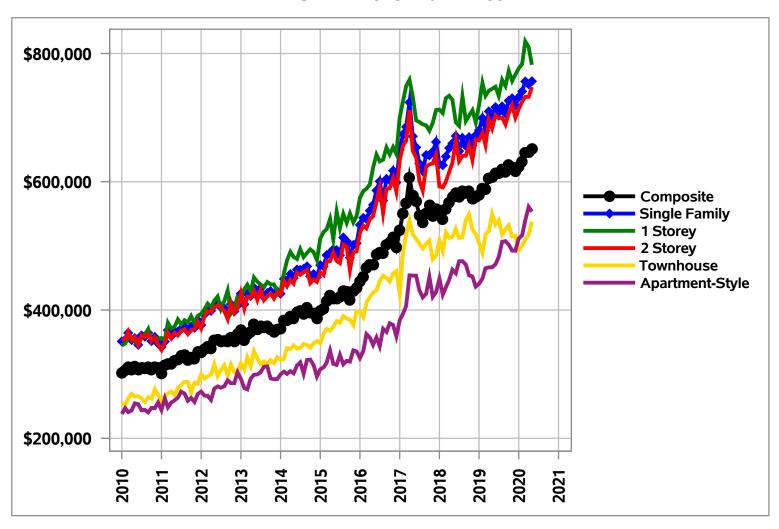




MI	S® Home	Drice Inc	lay Ranc	hmark Price
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		percentage change vs.					
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$651,100	0.7	3.2	4.6	7.2	12.6	56.0
Single Family	\$756,700	0.6	2.1	3.6	7.8	12.8	53.0
One Storey	\$782,400	-3.4	-0.1	3.3	5.0	6.8	53.3
Two Storey	\$747,800	2.1	3.2	3.9	9.5	15.4	52.7
Townhouse	\$538,100	4.0	7.5	4.6	-2.1	3.9	43.8
Apartment-Style	\$553,400	-1.3	7.1	12.3	18.6	22.0	75.1

### MLS® HPI Benchmark Price





# BURLINGTON (31) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1197
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5122
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### BURLINGTON (31) MLS® HPI Benchmark Descriptions



### 1 Storey 🎓

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1195
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7781
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1379
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4544
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Attached
Wastewater Disposal	Municipal sewers



# BURLINGTON (31) MLS® HPI Benchmark Descriptions



### Townhouse 🎁



Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1192
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style



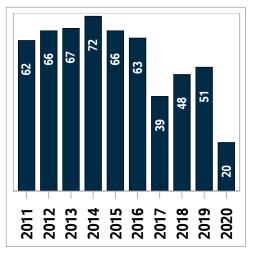
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1041
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Pool	In ground
Wastewater Disposal	Municipal sewers



## BURLINGTON (32) MLS® Residential Market Activity

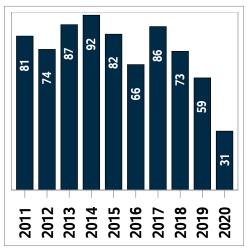


Sales Activity (May only)

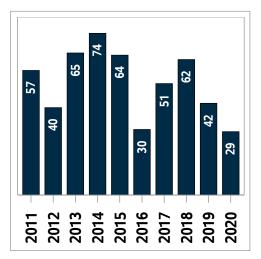


Months of Inventory (May only)

New Listings (May only)



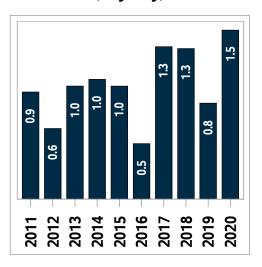
Days on Market (May only)

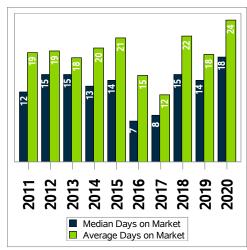


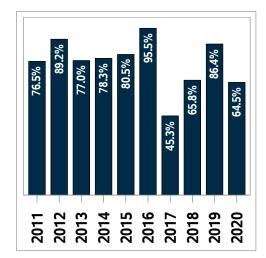
**Active Listings** 

(May only)

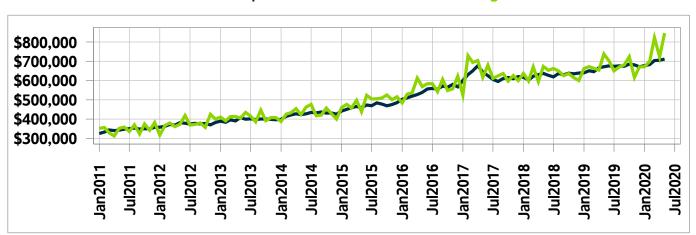
Sales to New Listings Ratio (May only)







MLS® HPI Composite Benchmark Price and Average Price





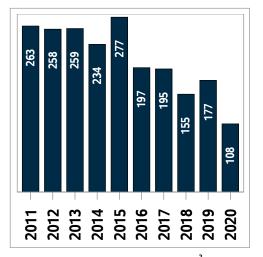
#### **BURLINGTON (32)** MLS® Residential Market Activity



Active Listings 1

(May Year-to-date)

**Sales Activity** (May Year-to-date)

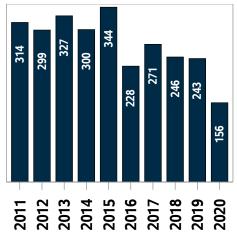


Months of Inventory <sup>2</sup> (May Year-to-date)

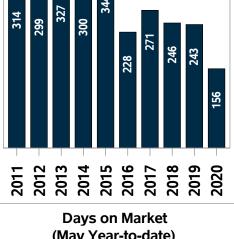
2015 2016

2017





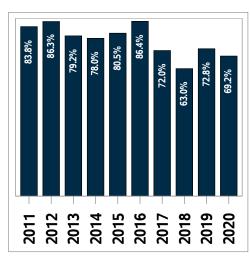
**Days on Market** (May Year-to-date)



Sales to New Listings Ratio (May Year-to-date)

2012 2013 2014 2015 2016 2017 2018





<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





### **BURLINGTON (32) MLS® Residential Market Activity**

		Compared to <sup>6</sup>					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	20	-60.8	-58.3	-48.7	-69.7	-70.1	-62.3
Dollar Volume	\$16,924,500	-55.0	-47.6	-29.6	-41.5	-37.6	-10.8
New Listings	31	-47.5	-57.5	-64.0	-62.2	-64.4	-41.5
Active Listings	29	-31.0	-53.2	-43.1	-54.7	-55.4	-48.2
Sales to New Listings Ratio 1	64.5	86.4	65.8	45.3	80.5	77.0	100.0
Months of Inventory 2	1.5	0.8	1.3	1.3	1.0	1.0	1.1
Average Price	\$846,225	14.7	25.7	37.2	93.2	109.0	136.4
Median Price	\$827,500	15.7	26.8	37.8	96.9	94.7	138.5
Sales to List Price Ratio	99.8	98.6	98.2	105.6	97.5	99.3	98.8
Median Days on Market	18.0	14.0	15.0	8.0	14.0	15.0	13.0
Average Days on Market	24.4	18.5	21.6	11.5	21.3	17.9	17.9

		Compared to 6					
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	108	-39.0	-30.3	-44.6	-61.0	-58.3	-39.7
Dollar Volume	\$82,462,155	-31.8	-17.2	-37.3	-36.2	-21.7	32.5
New Listings	156	-35.8	-36.6	-42.4	-54.7	-52.3	-32.5
Active Listings <sup>3</sup>	22	-43.4	-51.7	-20.6	-55.4	-53.9	-50.4
Sales to New Listings Ratio <sup>4</sup>	69.2	72.8	63.0	72.0	80.5	79.2	77.5
Months of Inventory 5	1.0	1.1	1.5	0.7	0.9	0.9	1.3
Average Price	\$763,538	11.8	18.9	13.1	63.5	87.7	119.7
Median Price	\$769,000	9.9	19.2	14.1	62.6	87.6	118.6
Sales to List Price Ratio	101.1	98.7	98.5	108.0	99.1	99.0	98.9
Median Days on Market	8.5	14.0	17.0	7.0	12.0	14.0	14.0
Average Days on Market	15.1	21.4	28.4	9.9	21.9	21.0	21.5

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



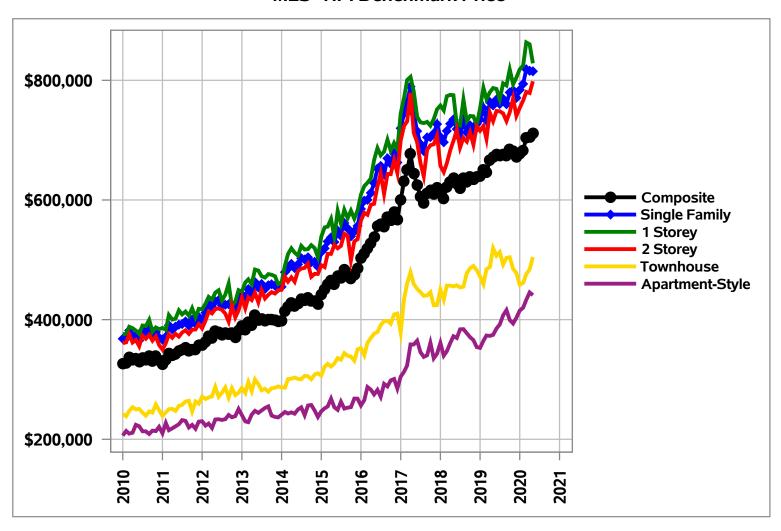




М	C® L	loma	Drica	Indev	Ranc	hmarl	k Price
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		percentage change vs.					
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$711,100	0.8	4.1	4.4	5.9	10.5	54.8
Single Family	\$815,100	-0.1	2.7	4.0	7.5	9.6	53.9
One Storey	\$828,400	-3.7	0.5	4.4	5.2	6.0	54.0
Two Storey	\$798,400	2.5	4.2	3.7	9.1	12.1	52.1
Townhouse	\$504,700	4.3	9.4	4.1	-2.8	9.9	54.5
Apartment-Style	\$440,900	-1.0	5.0	12.0	17.7	23.0	73.9

**MLS® HPI Benchmark Price** 





# BURLINGTON (32) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1277
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family **♠ @**

Single Family 🧥 🕮					
Features	Value				
Above Ground Bedrooms	3				
Age Category	31 to 50				
Basement Finish	Totally finished				
Bedrooms	3				
Below Ground Bedrooms	0				
Exterior Walls	Masonry & Siding				
Freshwater Supply	Municipal waterworks				
Full Bathrooms	2				
Garage Description	Attached, Single width				
Gross Living Area (Above Ground; in sq. ft.)	1309				
Half Bathrooms	1				
Heating	Forced air				
Heating Fuel	Natural Gas				
Lot Size	5035				
Number of Fireplaces	1				
Total Number Of Rooms	8				
Type Of Foundation	Basement, Poured concrete				
Type of Property	Detached				

**Municipal sewers** 

Wastewater

Disposal



# BURLINGTON (32) MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓



Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1284
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5750
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (32) MLS® HPI Benchmark Descriptions



### Townhouse 🎁



Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1239
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style



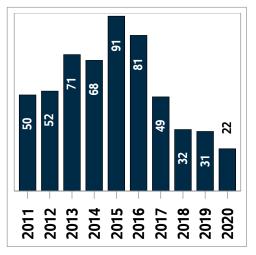
Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1108
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



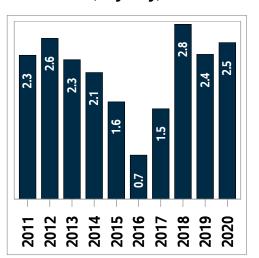
### BURLINGTON (33) MLS® Residential Market Activity



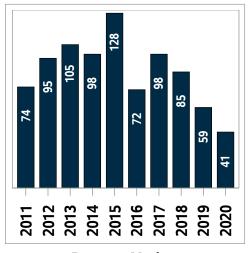
Sales Activity (May only)



Months of Inventory (May only)



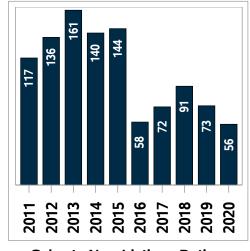
New Listings (May only)



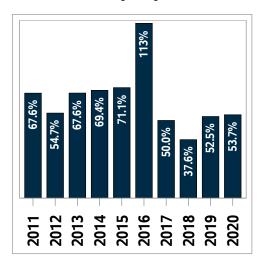
Days on Market (May only)



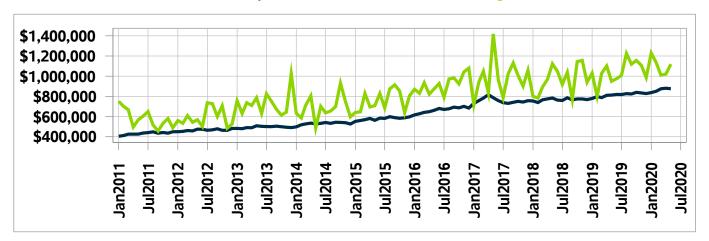
Active Listings (May only)



Sales to New Listings Ratio (May only)



MLS® HPI Composite Benchmark Price and Average Price

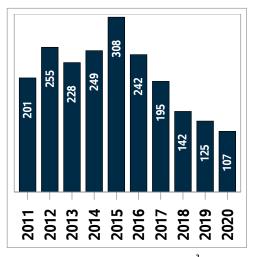




#### **BURLINGTON (33) MLS® Residential Market Activity**



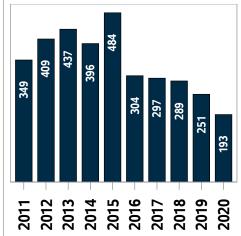
**Sales Activity** (May Year-to-date)



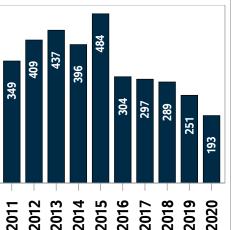
Months of Inventory <sup>2</sup> (May Year-to-date)

2017



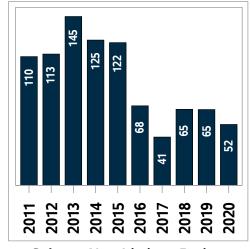


**Days on Market** (May Year-to-date)

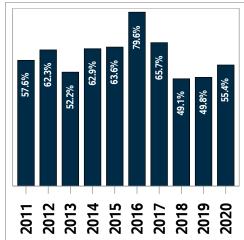




Active Listings 1 (May Year-to-date)



Sales to New Listings Ratio (May Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON (33) MLS® Residential Market Activity**

		Compared to '					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	22	-29.0	-31.3	-55.1	-75.8	-69.0	-52.2
Dollar Volume	\$24,624,999	-16.3	-31.4	-64.6	-61.8	-55.9	1.2
New Listings	41	-30.5	-51.8	-58.2	-68.0	-61.0	-45.3
Active Listings	56	-23.3	-38.5	-22.2	-61.1	-65.2	-30.0
Sales to New Listings Ratio 1	53.7	52.5	37.6	50.0	71.1	67.6	61.3
Months of Inventory <sup>2</sup>	2.5	2.4	2.8	1.5	1.6	2.3	1.7
Average Price	\$1,119,318	17.9	-0.3	-21.1	58.2	42.3	111.7
Median Price	\$995,000	14.4	7.6	9.1	59.5	85.6	152.9
Sales to List Price Ratio	98.3	98.2	98.5	101.2	98.7	97.6	97.9
Median Days on Market	29.0	16.0	13.5	11.0	20.0	25.0	17.0
Average Days on Market	38.2	36.8	20.5	26.1	27.0	43.9	26.8

		Compared to <sup>6</sup>					
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	107	-14.4	-24.6	-45.1	-65.3	-53.1	-30.5
Dollar Volume	\$117,422,753	-6.4	-11.6	-42.4	-46.7	-29.4	49.6
New Listings	193	-23.1	-33.2	-35.0	-60.1	-55.8	-22.5
Active Listings <sup>3</sup>	52	-19.7	-19.9	26.1	-57.4	-64.0	-6.8
Sales to New Listings Ratio 4	55.4	49.8	49.1	65.7	63.6	52.2	61.8
Months of Inventory 5	2.4	2.6	2.3	1.1	2.0	3.2	1.8
Average Price	\$1,097,409	9.3	17.3	5.0	53.5	50.3	115.3
Median Price	\$975,000	14.7	25.0	12.7	52.3	63.2	129.5
Sales to List Price Ratio	98.6	97.4	98.6	104.9	98.1	96.8	97.7
Median Days on Market	14.0	20.0	14.0	8.0	17.5	26.0	19.5
Average Days on Market	27.2	34.1	23.7	19.6	34.3	42.9	41.6

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



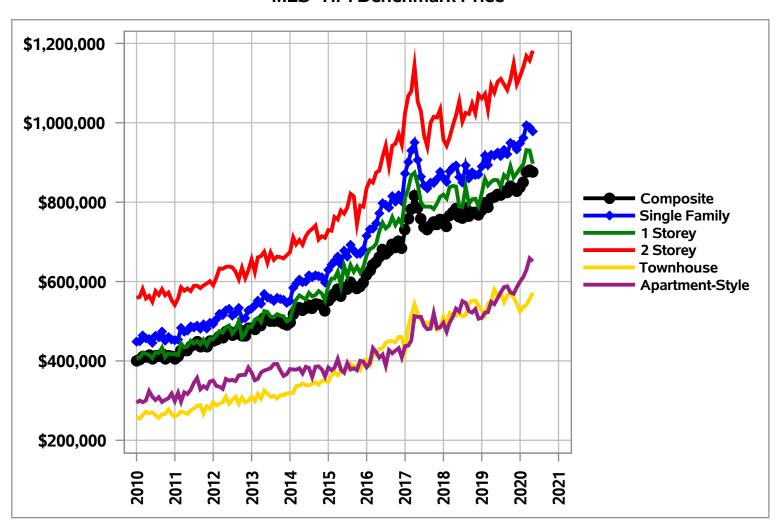




М	C® L	loma	Drica	Indev	Ranc	hmarl	k Price
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		percentage change vs.					
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$875,500	-0.6	2.9	5.0	7.7	11.4	55.6
Single Family	\$978,400	-1.0	1.7	3.6	6.7	7.9	52.1
One Storey	\$896,900	-3.6	0.2	4.0	4.7	6.1	52.0
Two Storey	\$1,181,700	2.1	3.6	2.9	9.8	12.1	51.7
Townhouse	\$571,400	2.8	6.6	2.1	-1.5	10.1	53.1
Apartment-Style	\$650,700	-1.2	6.4	14.3	19.9	27.4	72.1

MLS® HPI Benchmark Price





# BURLINGTON (33) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1346
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

#### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1404
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7260
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## BURLINGTON (33) MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

Features	Value
	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7245
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater	Municipal sewers

**Municipal sewers** 

#### 2 Storey 簡

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2321
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7735
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Source: Canadian MLS® Systems, CREA

Disposal



# BURLINGTON (33) MLS® HPI Benchmark Descriptions



### Townhouse 🎁



Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1249
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style



Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1224
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

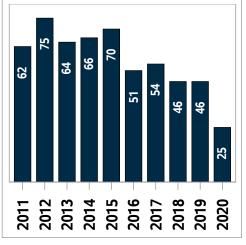


#### **BURLINGTON (34)** MLS® Residential Market Activity

**New Listings** 

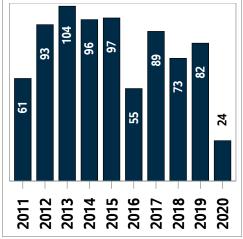


**Sales Activity** (May only)

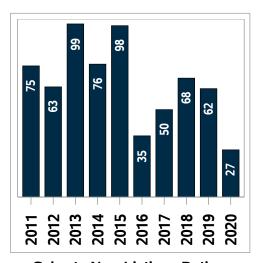


**Months of Inventory** (May only)





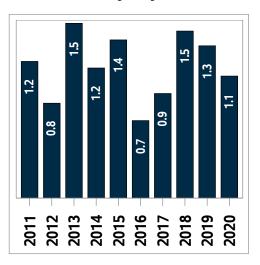
**Days on Market** (May only)



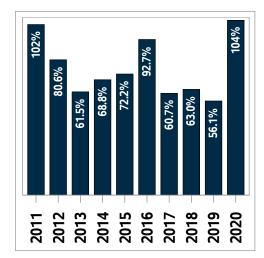
**Active Listings** 

(May only)

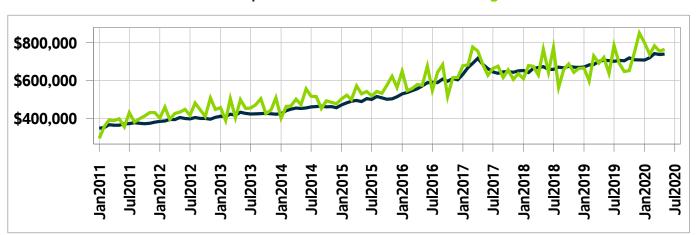
Sales to New Listings Ratio (May only)







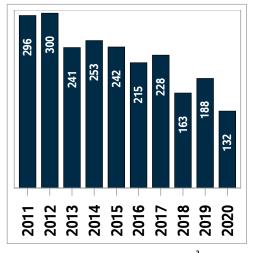
MLS® HPI Composite Benchmark Price and Average Price





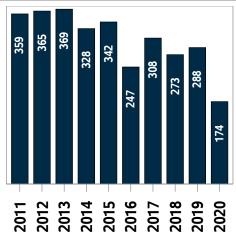
#### **BURLINGTON (34) MLS® Residential Market Activity**

**Sales Activity** (May Year-to-date)

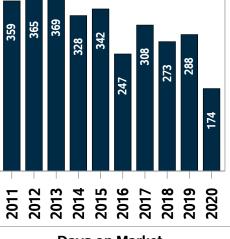


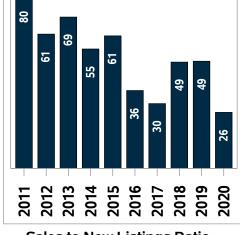
Months of Inventory <sup>2</sup> (May Year-to-date)





**Days on Market** (May Year-to-date)

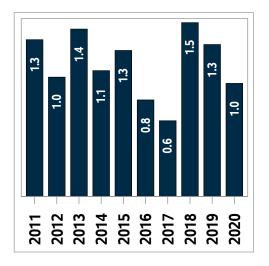




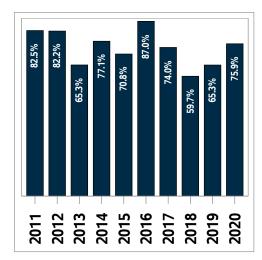
Active Listings 1

(May Year-to-date)

Sales to New Listings Ratio (May Year-to-date)







<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON (34) MLS® Residential Market Activity**

		Compared to °					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	25	-45.7	-45.7	-53.7	-64.3	-60.9	-55.4
Dollar Volume	\$19,100,850	-42.4	-45.7	-48.3	-48.4	-40.1	-24.9
New Listings	24	-70.7	-67.1	-73.0	-75.3	-76.9	-61.3
Active Listings	27	-56.5	-60.3	-46.0	-72.4	-72.7	-61.4
Sales to New Listings Ratio 1	104.2	56.1	63.0	60.7	72.2	61.5	90.3
Months of Inventory 2	1.1	1.3	1.5	0.9	1.4	1.5	1.3
Average Price	\$764,034	6.0	-0.0	11.7	44.4	53.4	68.1
Median Price	\$715,000	15.5	4.3	9.8	43.8	68.2	87.7
Sales to List Price Ratio	99.1	99.1	97.9	105.0	99.4	99.0	97.8
Median Days on Market	24.0	15.0	14.0	7.5	13.5	14.5	25.0
Average Days on Market	28.9	26.8	23.2	9.1	20.6	23.4	36.8

		Compared to <sup>6</sup>					
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	132	-29.8	-19.0	-42.1	-45.5	-45.2	-35.0
Dollar Volume	\$101,175,501	-21.9	-8.5	-38.5	-20.3	-8.0	26.6
New Listings	174	-39.6	-36.3	-43.5	-49.1	-52.8	-40.0
Active Listings <sup>3</sup>	26	-47.8	-47.3	-13.5	-57.8	-63.0	-57.5
Sales to New Listings Ratio 4	75.9	65.3	59.7	74.0	70.8	65.3	70.0
Months of Inventory <sup>5</sup>	1.0	1.3	1.5	0.6	1.3	1.4	1.5
Average Price	\$766,481	11.2	13.0	6.3	46.2	68.0	94.7
Median Price	\$732,000	18.4	16.2	9.3	59.1	85.3	120.8
Sales to List Price Ratio	101.7	98.9	98.5	107.2	98.7	98.6	98.1
Median Days on Market	10.0	14.0	14.0	7.0	13.0	14.0	18.0
Average Days on Market	17.1	23.4	23.3	11.1	23.7	26.5	29.0

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



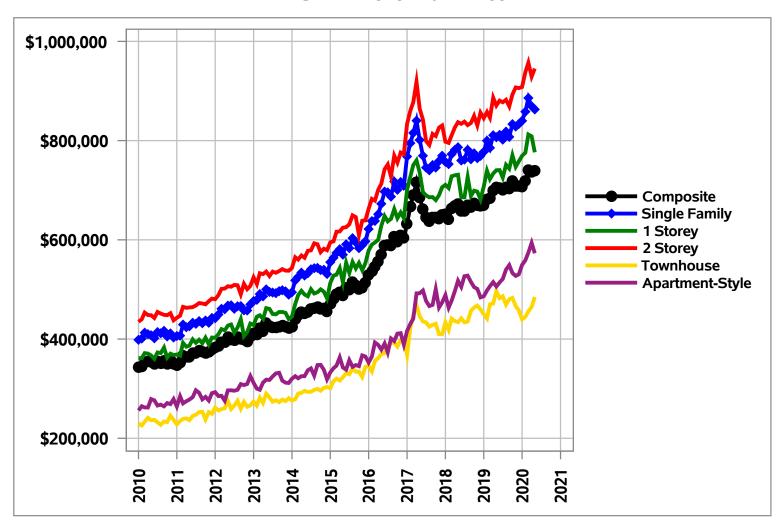




MI	S® Home	Drice Inc	lay Ranc	hmark Price
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		percentage change vs.						
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$739,100	0.4	2.8	4.3	4.7	7.9	51.3	
Single Family	\$862,900	-0.7	0.5	4.2	7.0	7.7	51.4	
One Storey	\$776,400	-4.0	0.1	3.9	4.9	5.6	51.0	
Two Storey	\$945,300	1.8	0.8	4.2	8.6	9.4	51.3	
Townhouse	\$484,700	4.3	9.0	3.9	-2.4	8.6	50.1	
Apartment-Style	\$572,900	-3.5	2.5	8.6	13.2	16.4	67.1	

#### MLS® HPI Benchmark Price





## BURLINGTON (34) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1331
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family 🏫 🛍

Jg. 5	,
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1394
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6116
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (34) MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

#### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1237
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6240
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1936
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (34) MLS® HPI Benchmark Descriptions



### Townhouse 🎁



Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1282
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style



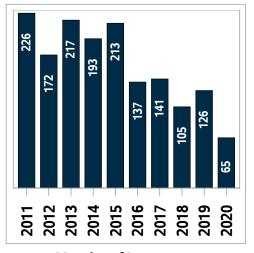
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1223
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



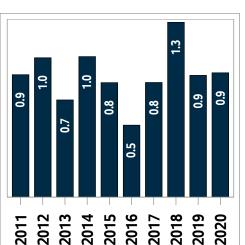
### BURLINGTON (35) MLS® Residential Market Activity



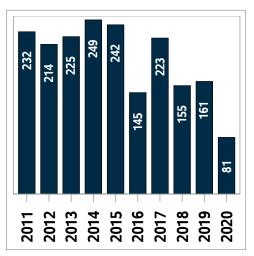
Sales Activity (May only)



Months of Inventory (May only)



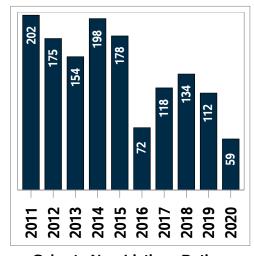
New Listings (May only)



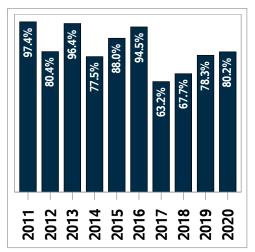
Days on Market (May only)



Active Listings (May only)



Sales to New Listings Ratio (May only)



MLS® HPI Composite Benchmark Price and Average Price

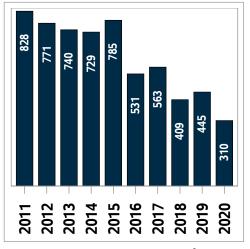




### BURLINGTON (35) MLS® Residential Market Activity

### CREA

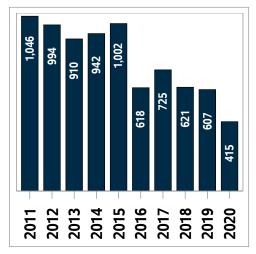
Sales Activity (May Year-to-date)



Months of Inventory <sup>2</sup> (May Year-to-date)

2015 2016 2017

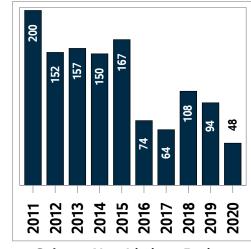




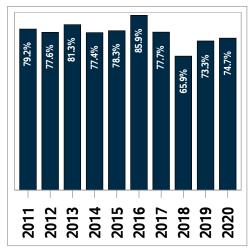
Days on Market (May Year-to-date)



Active Listings <sup>1</sup> (May Year-to-date)



Sales to New Listings Ratio (May Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON (35) MLS® Residential Market Activity**

		Compared to °					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	65	-48.4	-38.1	-53.9	-69.5	-70.0	-54.9
Dollar Volume	\$48,199,543	-42.8	-32.8	-51.5	-56.4	-53.5	-11.0
New Listings	81	-49.7	-47.7	-63.7	-66.5	-64.0	-55.0
Active Listings	59	-47.3	-56.0	-50.0	-66.9	-61.7	-64.7
Sales to New Listings Ratio 1	80.2	78.3	67.7	63.2	88.0	96.4	80.0
Months of Inventory <sup>2</sup>	0.9	0.9	1.3	0.8	0.8	0.7	1.2
Average Price	\$741,531	10.8	8.6	5.2	42.9	55.3	97.2
Median Price	\$690,000	7.4	7.8	2.2	47.1	53.4	96.3
Sales to List Price Ratio	99.1	99.4	98.3	104.5	98.9	97.8	98.8
Median Days on Market	13.0	14.0	19.0	9.0	13.0	15.0	18.0
Average Days on Market	19.1	18.8	23.7	11.5	23.1	24.3	23.4

			Compared to <sup>6</sup>				
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	310	-30.3	-24.2	-44.9	-60.5	-58.1	-51.3
Dollar Volume	\$235,342,975	-19.8	-16.8	-42.0	-41.3	-29.9	-6.3
New Listings	415	-31.6	-33.2	-42.8	-58.6	-54.4	-50.7
Active Listings <sup>3</sup>	48	-48.9	-55.2	-24.2	-71.1	-69.2	-66.1
Sales to New Listings Ratio 4	74.7	73.3	65.9	77.7	78.3	81.3	75.6
Months of Inventory <sup>⁵</sup>	0.8	1.1	1.3	0.6	1.1	1.1	1.1
Average Price	\$759,171	15.2	9.8	5.3	48.5	67.4	92.2
Median Price	\$740,000	16.5	15.6	5.7	55.5	76.6	104.1
Sales to List Price Ratio	101.2	99.1	98.4	106.7	99.3	98.5	99.1
Median Days on Market	8.0	14.0	15.0	7.0	14.0	16.0	14.0
Average Days on Market	13.8	20.3	22.2	11.6	23.6	25.8	20.8

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



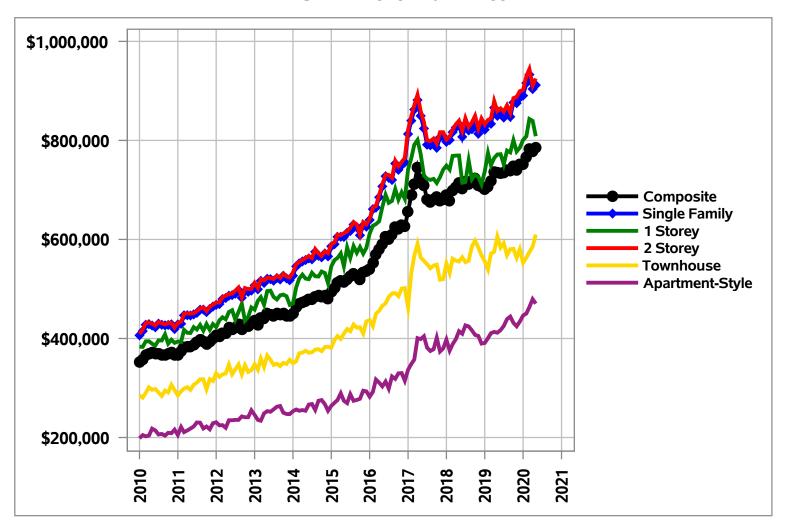




М	S <sup>®</sup> Home	Price	Indev	Ranc	hmark	Price
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		percentage change vs.							
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$785,300	1.0	2.5	6.1	6.8	8.9	52.9		
Single Family	\$911,700	0.9	-0.4	4.2	7.3	7.3	50.7		
One Storey	\$808,500	-3.7	0.0	4.0	4.8	4.7	48.2		
Two Storey	\$925,000	1.5	-0.5	4.2	7.6	7.6	51.0		
Townhouse	\$609,800	4.1	8.3	8.3	0.6	8.2	48.8		
Apartment-Style	\$470,300	-1.9	4.4	10.8	14.3	18.0	71.6		

MLS® HPI Benchmark Price





# BURLINGTON (35) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1640
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3691
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (35) MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

### 2 Storey 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1328
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1701
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3587
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (35) MLS® HPI Benchmark Descriptions



### Townhouse 🎁



Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style



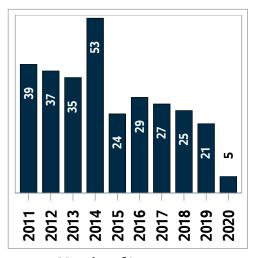
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	958
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



### BURLINGTON (36) MLS® Residential Market Activity

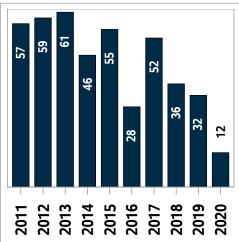


Sales Activity (May only)

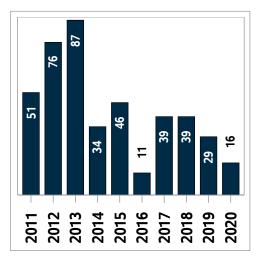


Months of Inventory (May only)





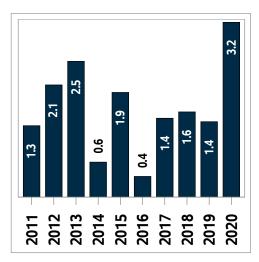
Days on Market (May only)

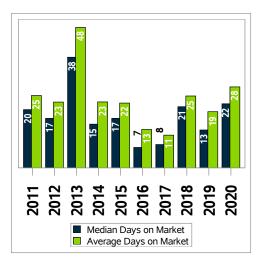


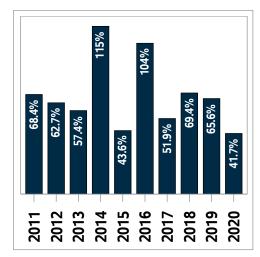
**Active Listings** 

(May only)

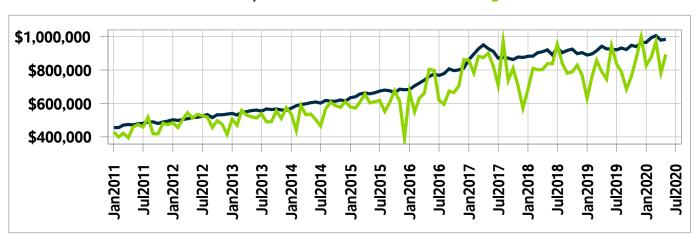
Sales to New Listings Ratio (May only)







#### MLS® HPI Composite Benchmark Price and Average Price

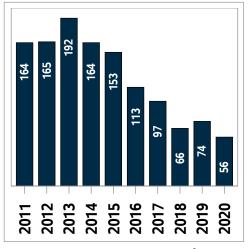




### BURLINGTON (36) MLS® Residential Market Activity



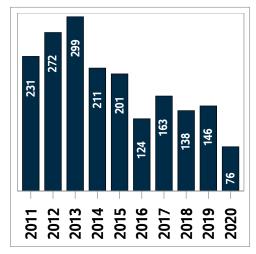
Sales Activity (May Year-to-date)



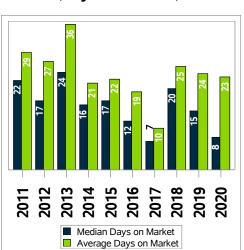
Months of Inventory <sup>2</sup> (May Year-to-date)

2016 2017

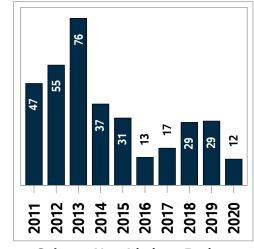




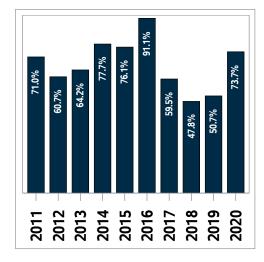
Days on Market (May Year-to-date)



Active Listings <sup>1</sup> (May Year-to-date)



Sales to New Listings Ratio (May Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON (36) MLS® Residential Market Activity**

			Compared to 6					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010	
Sales Activity	5	-76.2	-80.0	-81.5	-79.2	-85.7	-83.3	
Dollar Volume	\$4,470,000	-71.5	-78.7	-81.6	-69.1	-75.4	-60.9	
New Listings	12	-62.5	-66.7	-76.9	-78.2	-80.3	-77.8	
Active Listings	16	-44.8	-59.0	-59.0	-65.2	-81.6	-75.4	
Sales to New Listings Ratio 1	41.7	65.6	69.4	51.9	43.6	57.4	55.6	
Months of Inventory <sup>2</sup>	3.2	1.4	1.6	1.4	1.9	2.5	2.2	
Average Price	\$894,000	19.9	6.6	-0.8	48.3	71.9	134.5	
Median Price	\$920,000	24.3	5.7	-3.7	47.4	97.4	151.4	
Sales to List Price Ratio	99.1	98.1	97.3	101.5	94.6	98.4	98.2	
Median Days on Market	22.0	13.0	21.0	8.0	17.0	38.0	18.0	
Average Days on Market	27.8	19.3	24.7	11.2	22.3	48.2	18.5	

			Compared to <sup>6</sup>					
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010	
Sales Activity	56	-24.3	-15.2	-42.3	-63.4	-70.8	-61.6	
Dollar Volume	\$49,857,488	-12.7	-6.4	-41.1	-46.5	-50.0	-15.0	
New Listings	76	-47.9	-44.9	-53.4	-62.2	-74.6	-68.5	
Active Listings <sup>3</sup>	12	-59.2	-58.3	-29.4	-61.0	-84.3	-72.2	
Sales to New Listings Ratio 4	73.7	50.7	47.8	59.5	76.1	64.2	60.6	
Months of Inventory 5	1.1	2.0	2.2	0.9	1.0	2.0	1.5	
Average Price	\$890,312	15.3	10.3	2.0	46.1	71.5	121.7	
Median Price	\$871,250	16.2	2.2	-1.6	42.1	58.7	124.5	
Sales to List Price Ratio	100.5	98.4	97.4	105.3	98.3	96.6	97.3	
Median Days on Market	8.0	14.5	20.0	7.0	17.0	24.0	15.5	
Average Days on Market	22.9	23.7	25.5	10.2	22.3	35.8	21.0	

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



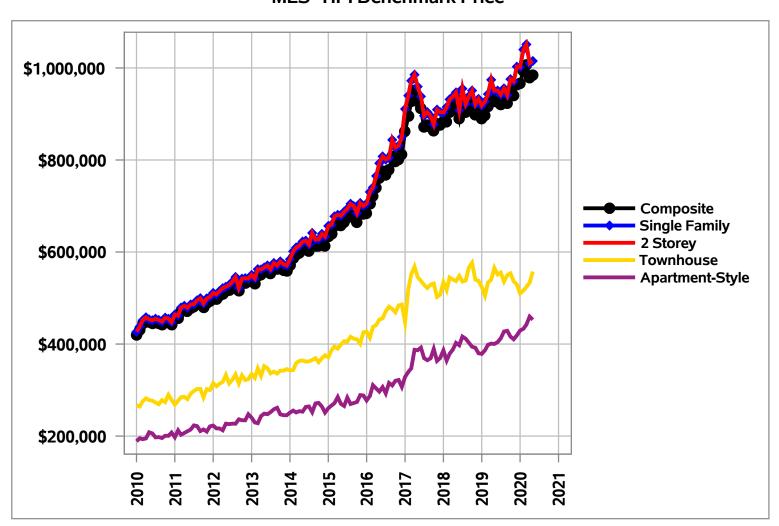




R A I	S® Home	Drice	Indox	Danel	h 100 0 1/1/	Drice
MI	SHOME	Price	INGEY	KANC	nmark	Price

		percentage change vs.						
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$984,900	0.6	-0.9	4.7	6.3	6.1	49.7	
Single Family	\$1,015,100	0.5	-2.4	4.6	6.8	5.8	49.6	
One Storey								
Two Storey	\$1,015,100	0.5	-2.4	4.6	6.8	5.8	49.6	
Townhouse	\$557,600	4.6	8.1	4.0	-1.4	2.2	39.8	
Apartment-Style	\$452,900	-1.5	4.6	10.4	13.2	17.2	67.7	

**MLS® HPI Benchmark Price** 





# **BURLINGTON (36)** MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1687
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (36) MLS® HPI Benchmark Descriptions



#### 2 Storey 🇌

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### Townhouse 🎆

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1386
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers



# BURLINGTON (36) MLS® HPI Benchmark Descriptions



### Apartment-Style

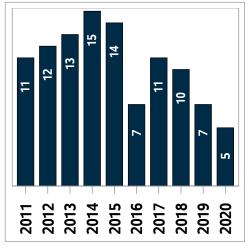
Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	783
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	4
Wastewater Disposal	Municipal sewers



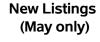
### BURLINGTON (38) MLS® Residential Market Activity

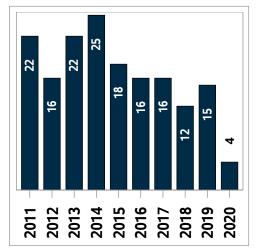


Sales Activity (May only)

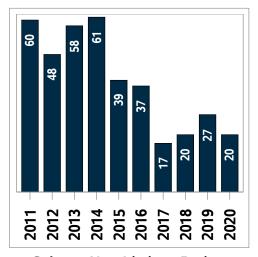


Months of Inventory (May only)





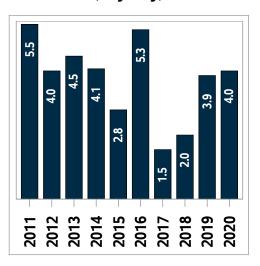
Days on Market (May only)



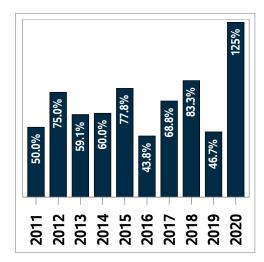
**Active Listings** 

(May only)

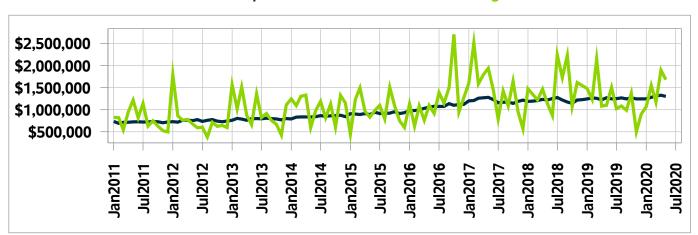
Sales to New Listings Ratio (May only)







#### MLS® HPI Composite Benchmark Price and Average Price



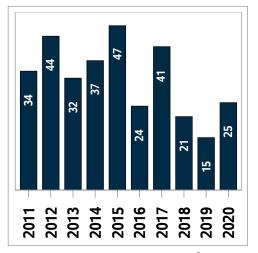


#### **BURLINGTON (38) MLS® Residential Market Activity**

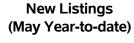
Active Listings 1

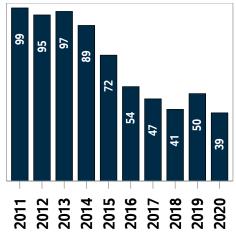
(May Year-to-date)

**Sales Activity** (May Year-to-date)

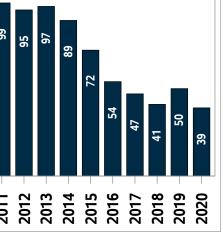


Months of Inventory <sup>2</sup> (May Year-to-date)



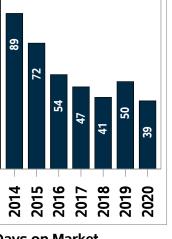


**Days on Market** 

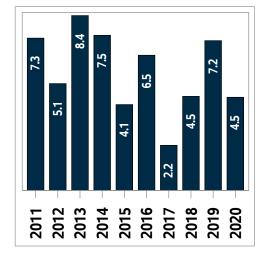


Sales to New Listings Ratio

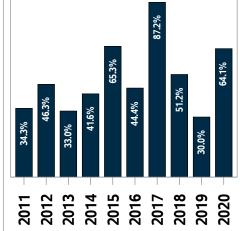
2011 2012 2013 2014 2015 2016 2017 2018



(May Year-to-date) (May Year-to-date)







<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON (38) MLS® Residential Market Activity**

		Compared to <sup>6</sup>					
Actual	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	5	-28.6	-50.0	-54.5	-64.3	-61.5	0.0
Dollar Volume	\$8,412,500	9.1	-26.1	-60.6	-27.8	-2.0	176.2
New Listings	4	-73.3	-66.7	-75.0	-77.8	-81.8	-80.0
Active Listings	20	-25.9	0.0	17.6	-48.7	-65.5	-64.3
Sales to New Listings Ratio 1	125.0	46.7	83.3	68.8	77.8	59.1	25.0
Months of Inventory 2	4.0	3.9	2.0	1.5	2.8	4.5	11.2
Average Price	\$1,682,500	52.7	47.8	-13.4	102.2	154.7	176.2
Median Price	\$1,452,500	50.5	74.5	14.8	87.3	134.8	176.7
Sales to List Price Ratio	95.5	95.5	96.6	99.0	95.6	95.3	94.5
Median Days on Market	52.0	87.0	30.0	62.0	76.5	85.0	36.0
Average Days on Market	80.8	103.0	43.8	175.7	106.4	86.0	51.8

		Compared to °					
Year-to-date	May 2020	May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
Sales Activity	25	66.7	19.0	-39.0	-46.8	-21.9	-19.4
Dollar Volume	\$35,635,400	94.7	35.4	-53.8	-25.5	21.2	58.3
New Listings	39	-22.0	-4.9	-17.0	-45.8	-59.8	-53.0
Active Listings <sup>3</sup>	22	3.7	17.9	25.8	-42.3	-58.4	-48.9
Sales to New Listings Ratio <sup>4</sup>	64.1	30.0	51.2	87.2	65.3	33.0	37.3
Months of Inventory 5	4.5	7.2	4.5	2.2	4.1	8.4	7.1
Average Price	\$1,425,416	16.8	13.8	-24.2	40.0	55.2	96.3
Median Price	\$1,325,000	12.8	10.9	-15.3	61.6	79.1	124.6
Sales to List Price Ratio	96.2	94.6	93.8	97.7	95.5	93.8	95.8
Median Days on Market	32.0	45.0	40.0	38.0	83.0	47.0	32.0
Average Days on Market	46.4	74.0	57.4	85.1	102.1	79.8	99.3

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



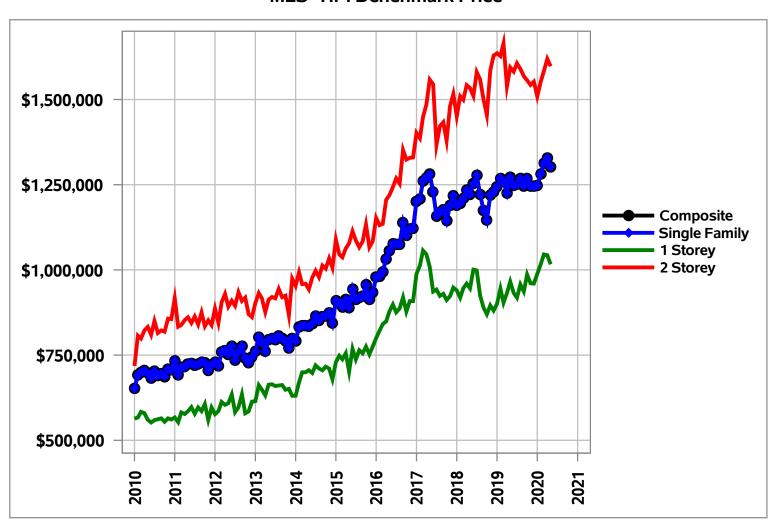




М	S <sup>®</sup> Home	Price	Indev	Ranc	hmark	Price
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		percentage change vs.					
Benchmark Type:	May 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$1,302,600	-1.9	1.6	4.5	2.5	1.7	46.4
Single Family	\$1,302,600	-1.9	1.6	4.5	2.5	1.7	46.4
One Storey	\$1,016,300	-2.6	0.0	5.8	5.3	0.7	44.9
Two Storey	\$1,597,400	-1.3	2.9	3.5	0.2	2.5	48.2
Townhouse							
Apartment-Style							

#### **MLS® HPI Benchmark Price**





# **BURLINGTON (38)** MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

#### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	46882
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## BURLINGTON (38) MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1707
Half Bathrooms	0
Heating	Forced air
Lot Size	43427
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs

**Detached** 

Private

#### 2 Storey 簡

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2868
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	60000
Number of Fireplaces	2
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Source: Canadian MLS® Systems, CREA

**Type of Property** 

Wastewater

Disposal