

# NIAGARA NORTH

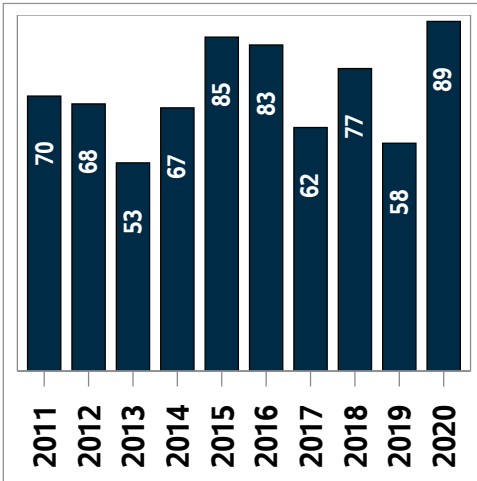
## MLS® Residential Market Activity

### June 2020

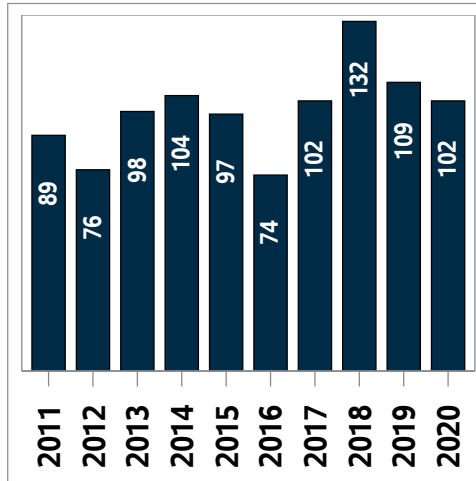


# NIAGARA NORTH MLS® Residential Market Activity

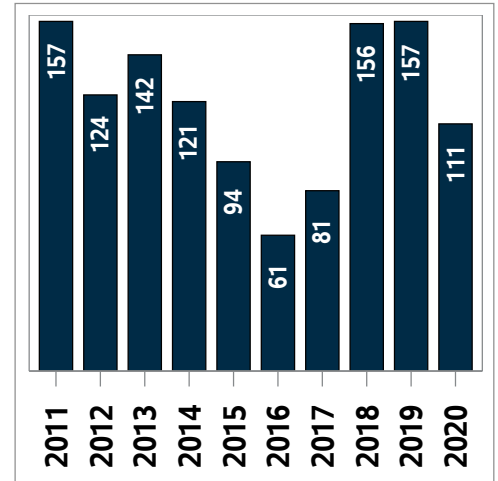
Sales Activity  
(June only)



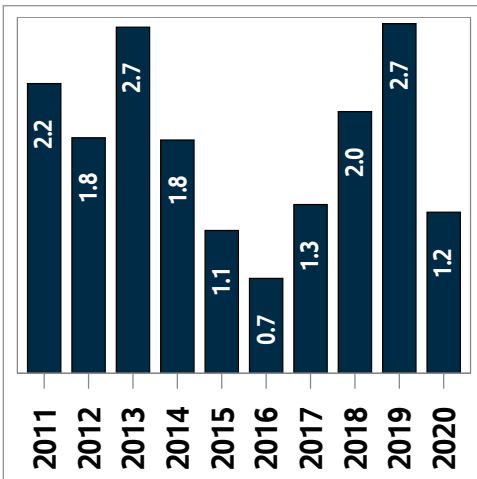
New Listings  
(June only)



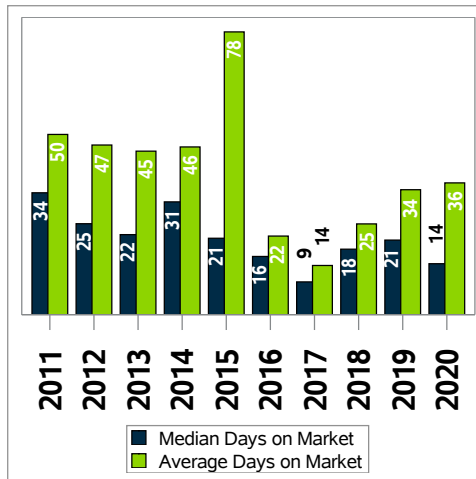
Active Listings  
(June only)



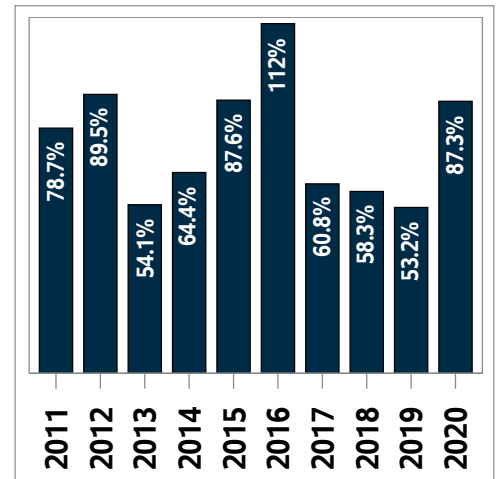
Months of Inventory  
(June only)



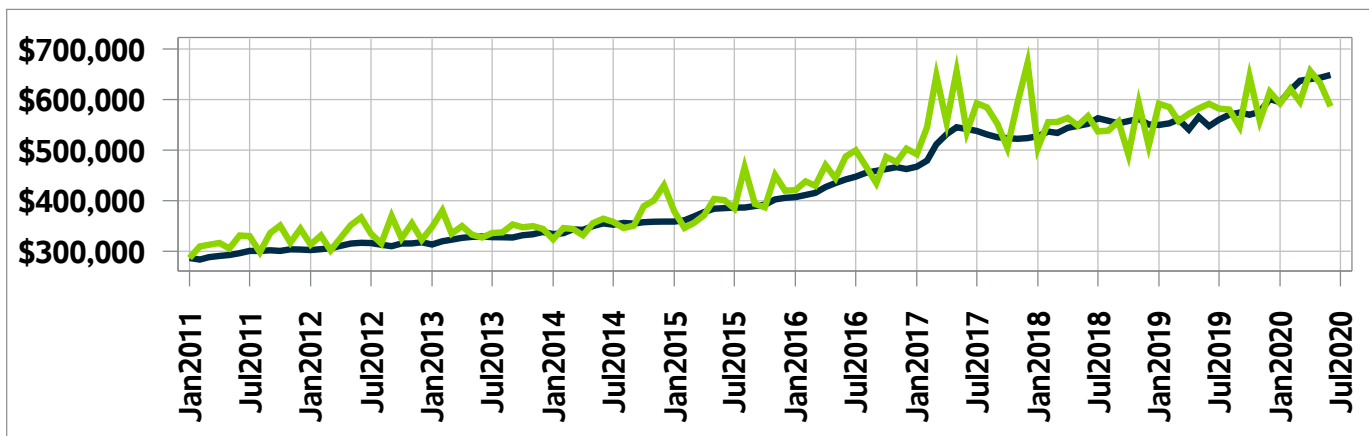
Days on Market  
(June only)



Sales to New Listings Ratio  
(June only)

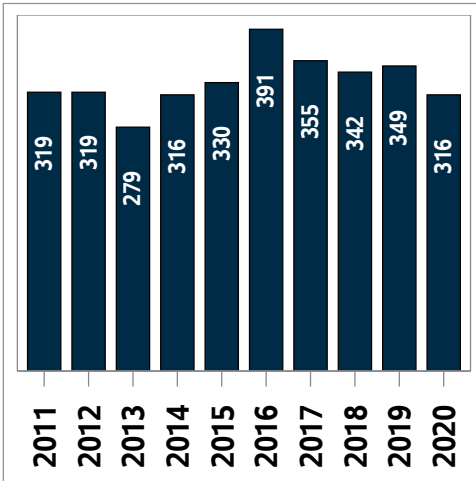


MLS® HPI Composite Benchmark Price and Average Price

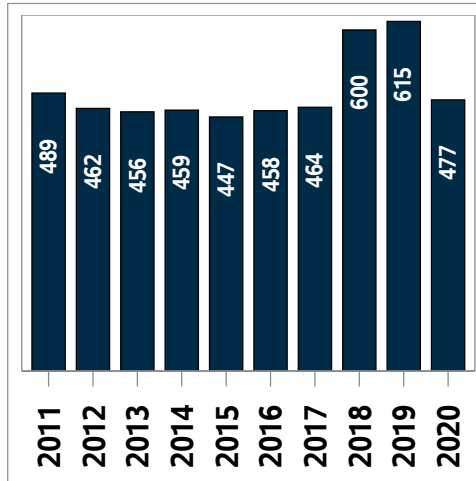


# NIAGARA NORTH MLS® Residential Market Activity

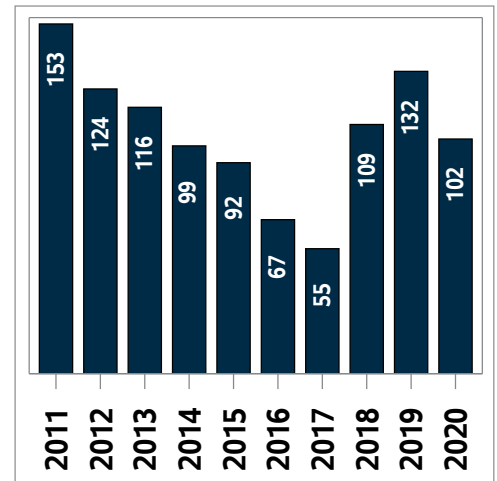
**Sales Activity**  
(June Year-to-date)



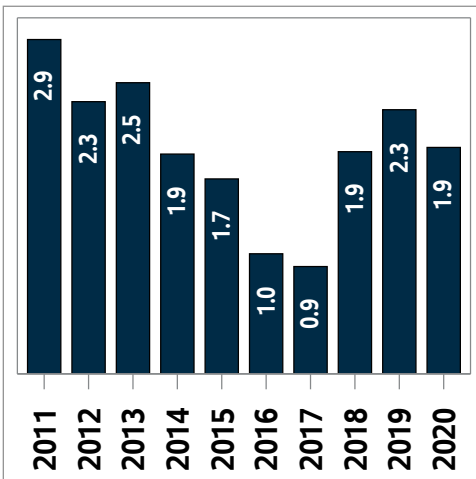
**New Listings**  
(June Year-to-date)



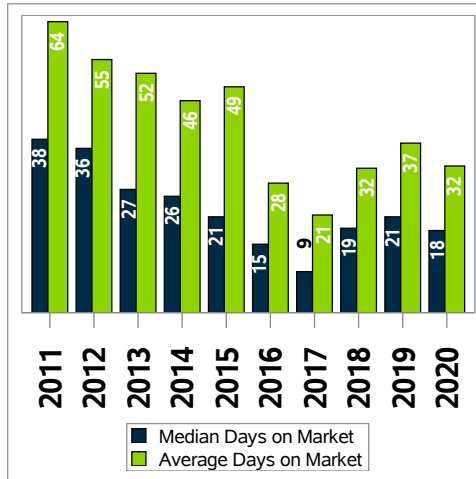
**Active Listings**<sup>1</sup>  
(June Year-to-date)



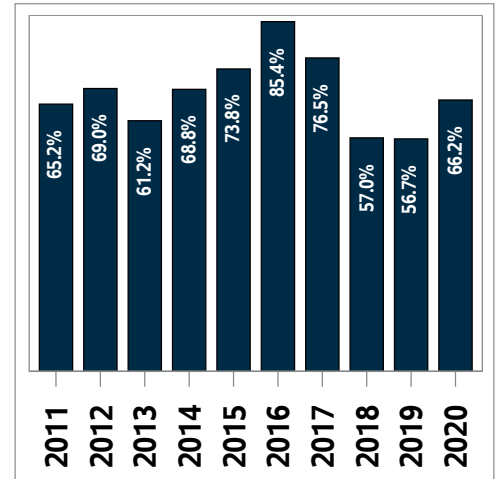
**Months of Inventory**<sup>2</sup>  
(June Year-to-date)



**Days on Market**  
(June Year-to-date)



**Sales to New Listings Ratio**  
(June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# NIAGARA NORTH

## MLS® Residential Market Activity

Actual	June 2020	Compared to <sup>6</sup>					
		June 2019	June 2018	June 2017	June 2015	June 2013	June 2010
Sales Activity	89	53.4	15.6	43.5	4.7	67.9	456.3
Dollar Volume	\$52,198,882	52.1	19.5	57.1	53.1	201.0	885.3
New Listings	102	-6.4	-22.7	0.0	5.2	4.1	108.2
Active Listings	111	-29.3	-28.8	37.0	18.1	-21.8	-54.5
Sales to New Listings Ratio <sup>1</sup>	87.3	53.2	58.3	60.8	87.6	54.1	32.7
Months of Inventory <sup>2</sup>	1.2	2.7	2.0	1.3	1.1	2.7	15.3
Average Price	\$586,504	-0.9	3.4	9.4	46.2	79.3	77.1
Median Price	\$563,000	0.4	4.3	17.3	60.9	80.5	86.6
Sales to List Price Ratio	99.8	98.8	99.0	100.2	98.6	98.1	98.9
Median Days on Market	14.0	20.5	18.0	9.0	21.0	22.0	23.5
Average Days on Market	36.2	34.3	24.9	13.5	77.7	44.9	64.1

Year-to-date	June 2020	Compared to <sup>6</sup>					
		June 2019	June 2018	June 2017	June 2015	June 2013	June 2010
Sales Activity	316	-9.5	-7.6	-11.0	-4.2	13.3	110.7
Dollar Volume	\$191,960,001	-4.8	1.4	-7.5	52.3	102.5	320.9
New Listings	477	-22.4	-20.5	2.8	6.7	4.6	6.2
Active Listings <sup>3</sup>	102	-22.4	-5.8	87.8	11.2	-11.9	-60.6
Sales to New Listings Ratio <sup>4</sup>	66.2	56.7	57.0	76.5	73.8	61.2	33.4
Months of Inventory <sup>5</sup>	1.9	2.3	1.9	0.9	1.7	2.5	10.4
Average Price	\$607,468	5.2	9.7	3.9	59.1	78.8	99.8
Median Price	\$560,000	3.3	8.7	6.7	62.3	80.6	97.9
Sales to List Price Ratio	99.2	98.2	98.7	103.2	98.6	97.6	97.7
Median Days on Market	18.0	21.0	18.5	9.0	21.0	27.0	42.0
Average Days on Market	32.1	37.1	31.6	21.4	49.5	52.5	63.4

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

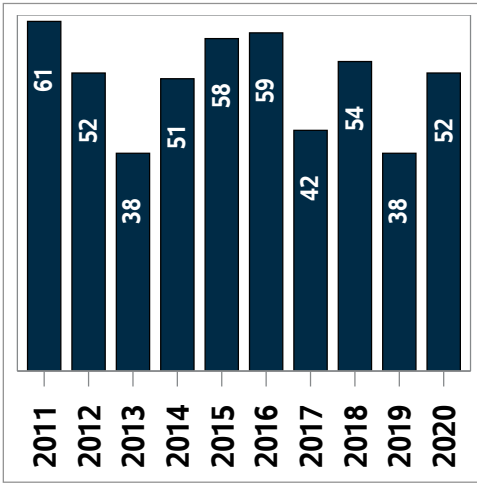
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

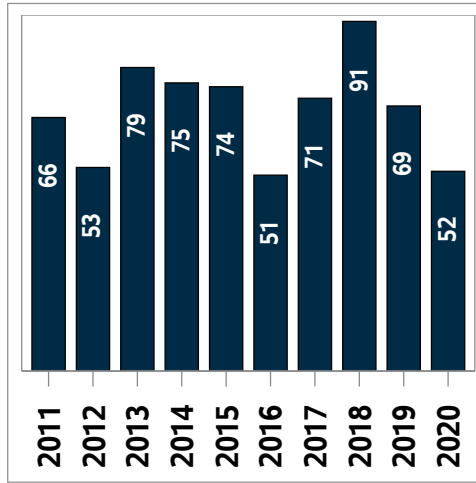
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# NIAGARA NORTH MLS® Single Family Market Activity

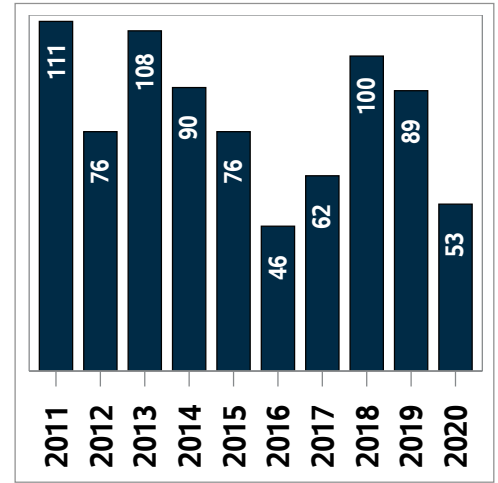
Sales Activity  
(June only)



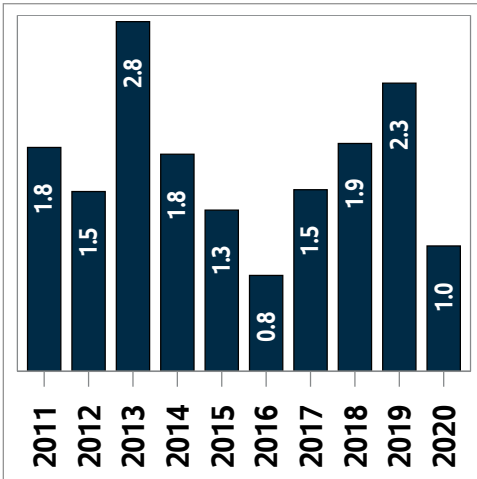
New Listings  
(June only)



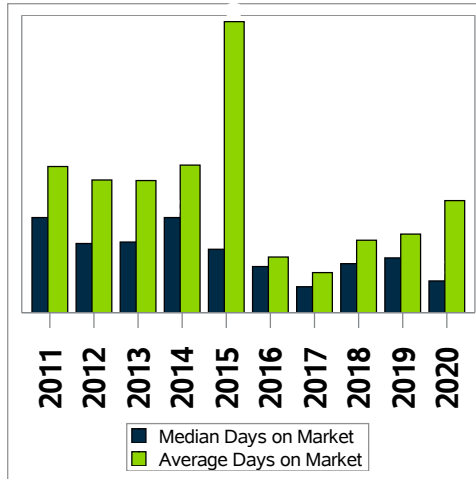
Active Listings  
(June only)



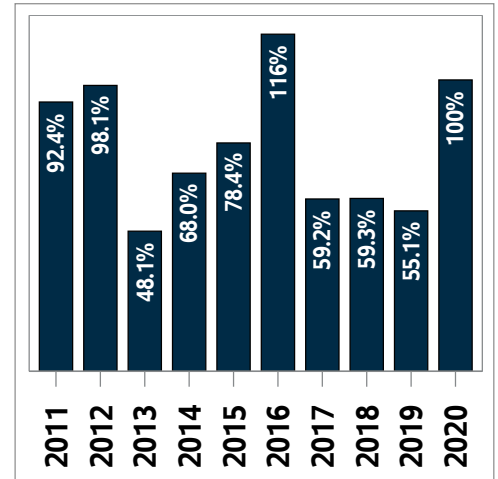
Months of Inventory  
(June only)



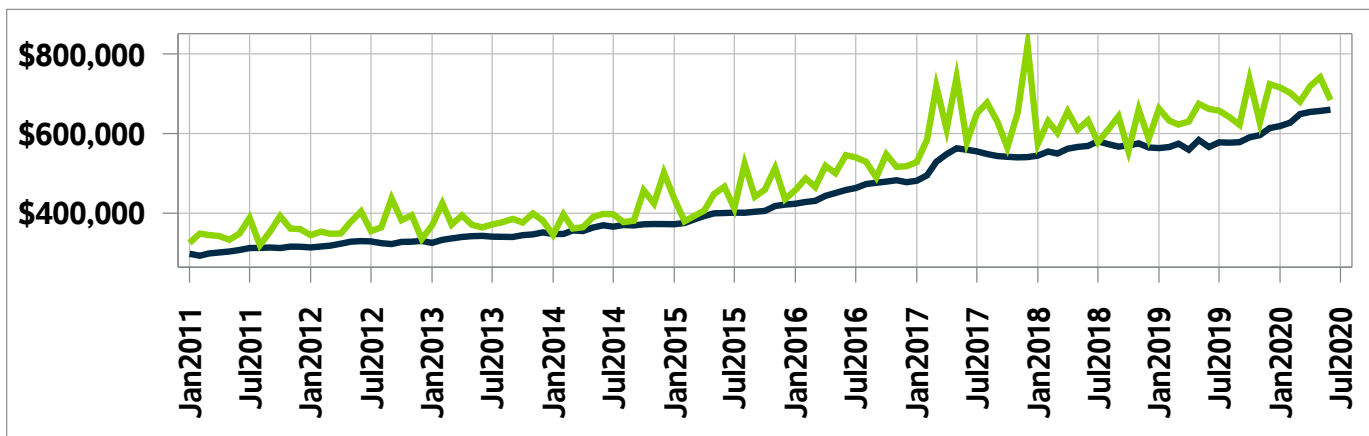
Days on Market  
(June only)



Sales to New Listings Ratio  
(June only)



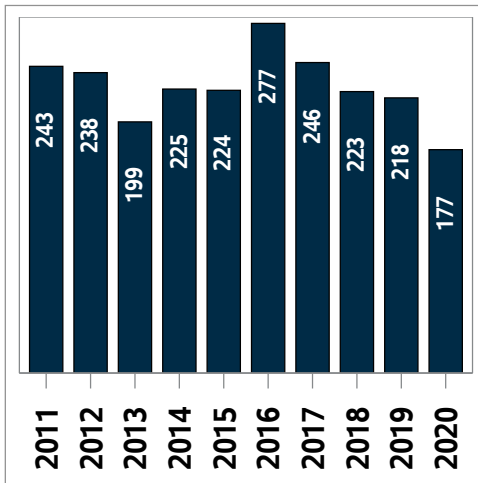
## MLS® HPI Single Family Benchmark Price and Average Price



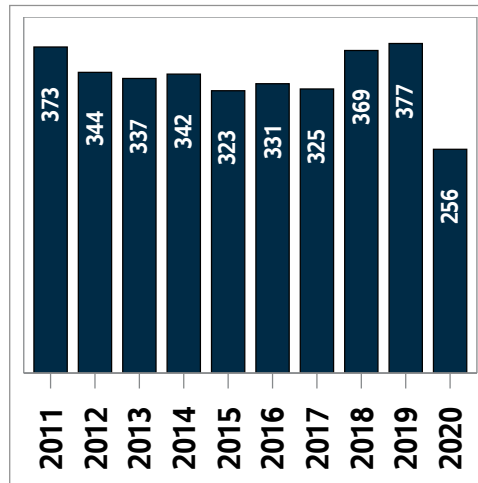


# NIAGARA NORTH MLS® Single Family Market Activity

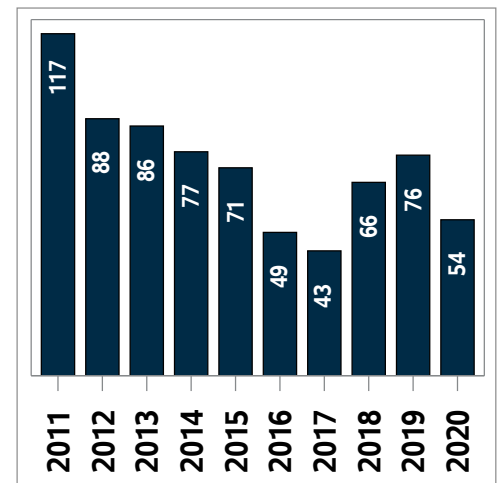
**Sales Activity**  
(June Year-to-date)



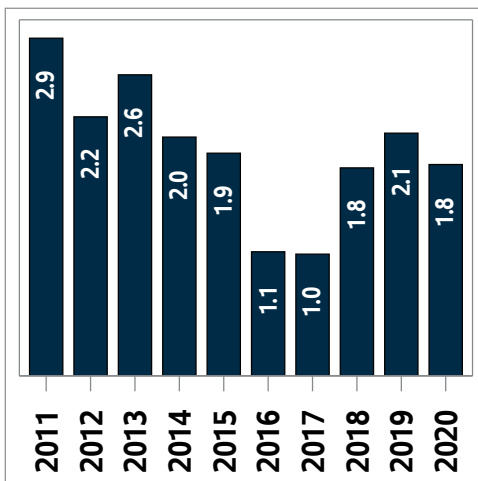
**New Listings**  
(June Year-to-date)



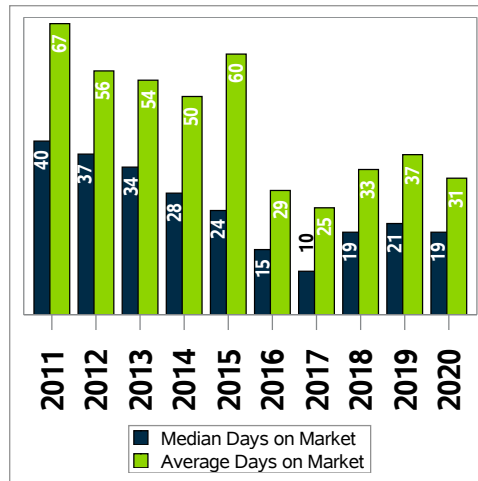
**Active Listings**<sup>1</sup>  
(June Year-to-date)



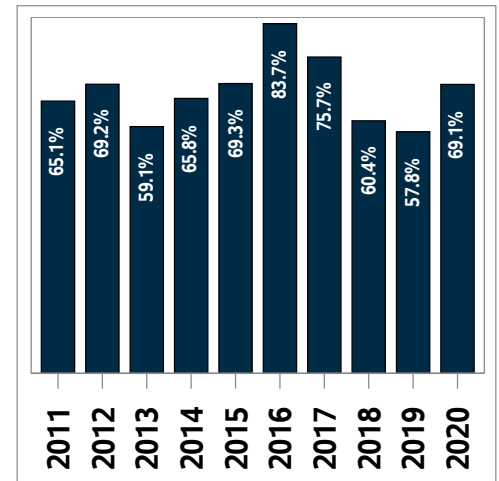
**Months of Inventory**<sup>2</sup>  
(June Year-to-date)



**Days on Market**  
(June Year-to-date)



**Sales to New Listings Ratio**  
(June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# NIAGARA NORTH

## MLS® Single Family Market Activity

Actual	June 2020	Compared to <sup>6</sup>					
		June 2019	June 2018	June 2017	June 2015	June 2013	June 2010
Sales Activity	52	36.8	-3.7	23.8	-10.3	36.8	271.4
Dollar Volume	\$35,576,082	41.5	4.1	46.4	31.5	156.9	626.4
New Listings	52	-24.6	-42.9	-26.8	-29.7	-34.2	20.9
Active Listings	53	-40.4	-47.0	-14.5	-30.3	-50.9	-72.0
Sales to New Listings Ratio <sup>1</sup>	100.0	55.1	59.3	59.2	78.4	48.1	32.6
Months of Inventory <sup>2</sup>	1.0	2.3	1.9	1.5	1.3	2.8	13.5
Average Price	\$684,155	3.4	8.1	18.2	46.7	87.7	95.6
Median Price	\$672,450	10.2	9.0	24.0	66.7	89.4	105.0
Sales to List Price Ratio	100.1	98.8	99.2	99.9	98.5	97.9	99.1
Median Days on Market	11.0	19.0	17.0	9.0	22.0	24.5	23.5
Average Days on Market	38.9	27.3	25.1	13.9	101.0	45.8	47.4

Year-to-date	June 2020	Compared to <sup>6</sup>					
		June 2019	June 2018	June 2017	June 2015	June 2013	June 2010
Sales Activity	177	-18.8	-20.6	-28.0	-21.0	-11.1	40.5
Dollar Volume	\$124,575,254	-11.6	-10.1	-21.2	29.3	65.3	204.3
New Listings	256	-32.1	-30.6	-21.2	-20.7	-24.0	-30.8
Active Listings <sup>3</sup>	54	-29.3	-19.3	24.9	-25.0	-37.5	-74.9
Sales to New Listings Ratio <sup>4</sup>	69.1	57.8	60.4	75.7	69.3	59.1	34.1
Months of Inventory <sup>5</sup>	1.8	2.1	1.8	1.0	1.9	2.6	10.2
Average Price	\$703,815	8.9	13.3	9.5	63.7	85.9	116.6
Median Price	\$660,000	7.4	10.0	15.7	69.2	88.0	123.7
Sales to List Price Ratio	99.1	98.1	98.6	103.0	98.4	97.4	97.7
Median Days on Market	19.0	21.0	19.0	10.0	24.0	34.0	42.5
Average Days on Market	31.5	36.9	33.5	24.6	60.1	54.0	64.4

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

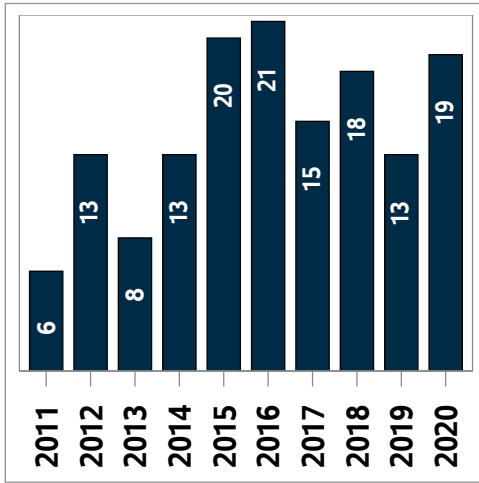
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

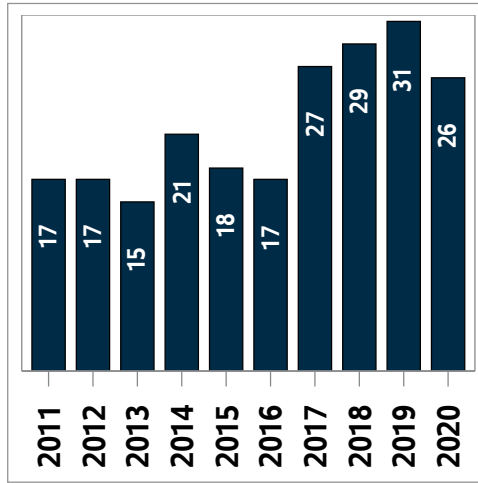
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## NIAGARA NORTH MLS® Townhouse Market Activity

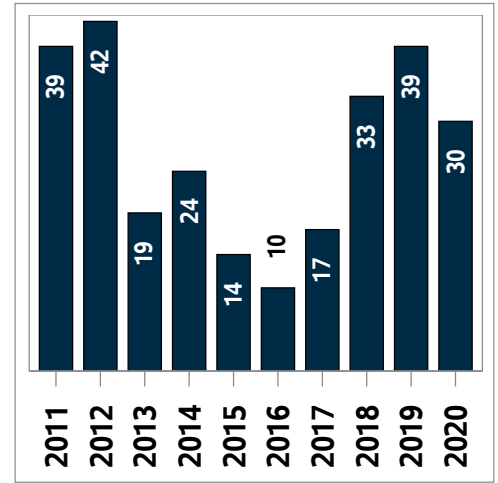
Sales Activity  
(June only)



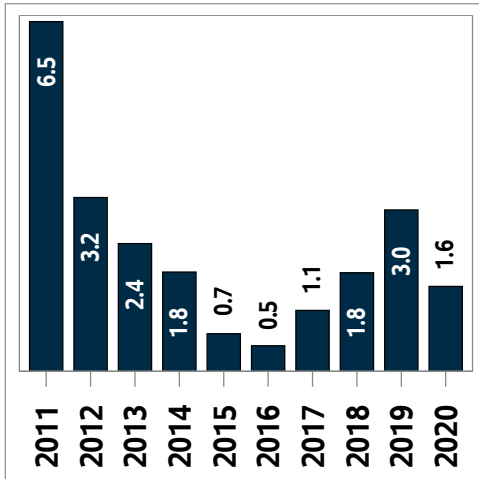
New Listings  
(June only)



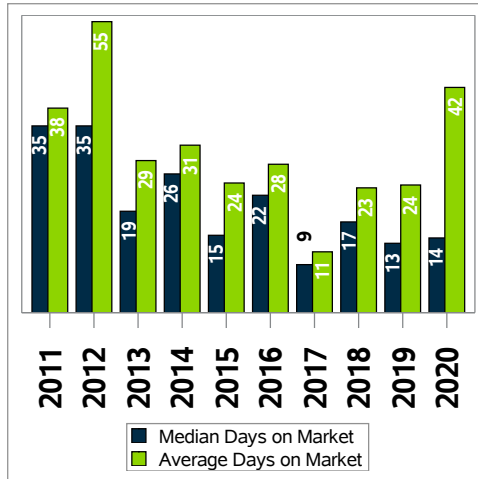
Active Listings  
(June only)



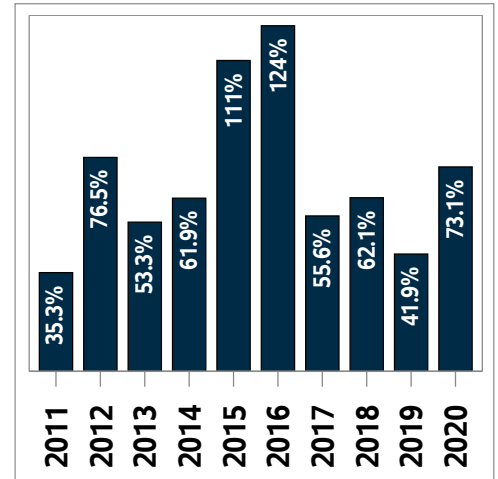
Months of Inventory  
(June only)



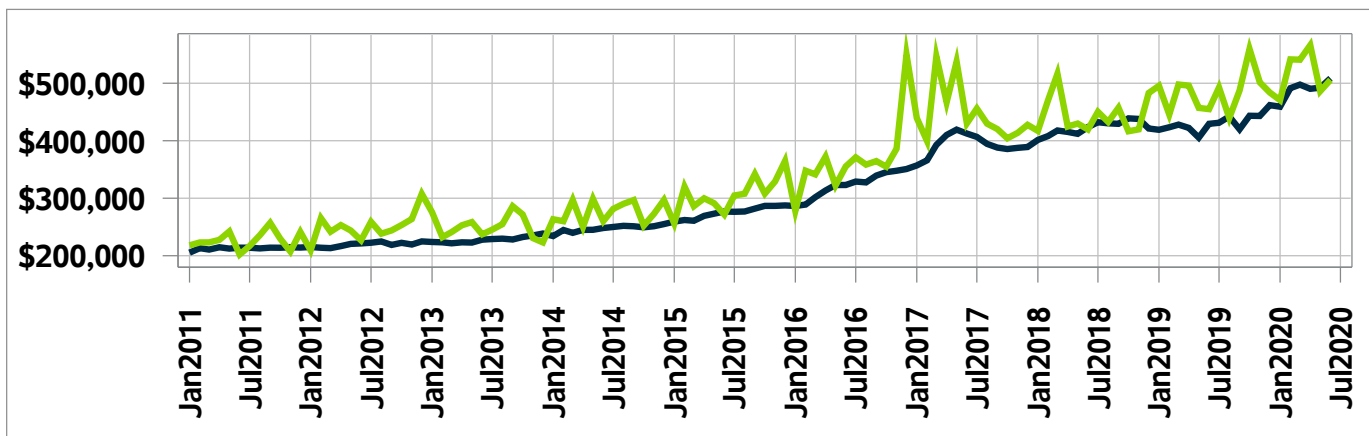
Days on Market  
(June only)



Sales to New Listings Ratio  
(June only)



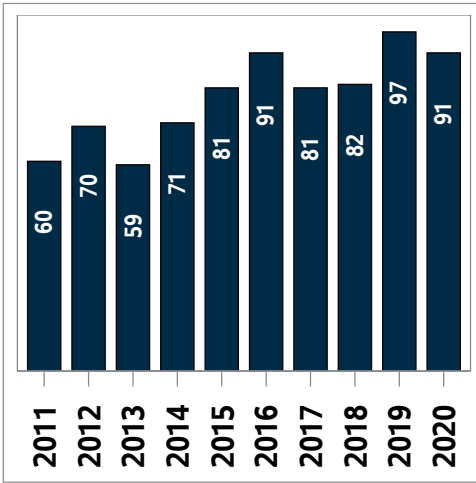
MLS® HPI Townhouse Benchmark Price and Average Price



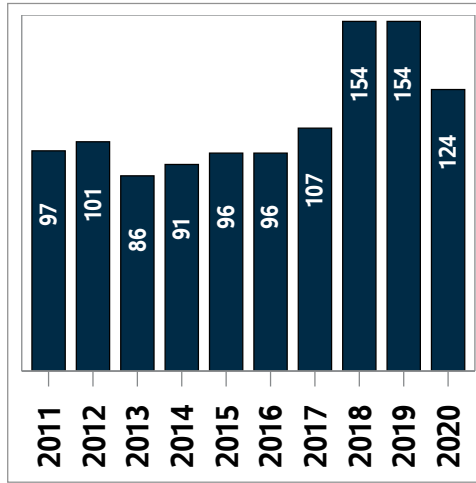


# NIAGARA NORTH MLS® Townhouse Market Activity

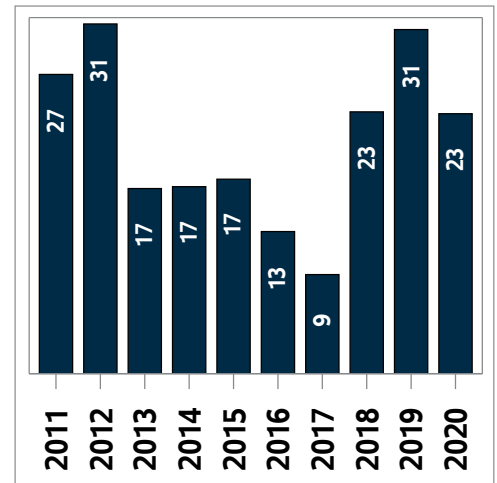
**Sales Activity**  
(June Year-to-date)



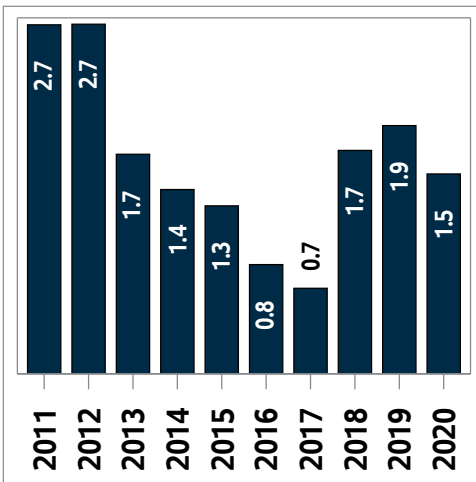
**New Listings**  
(June Year-to-date)



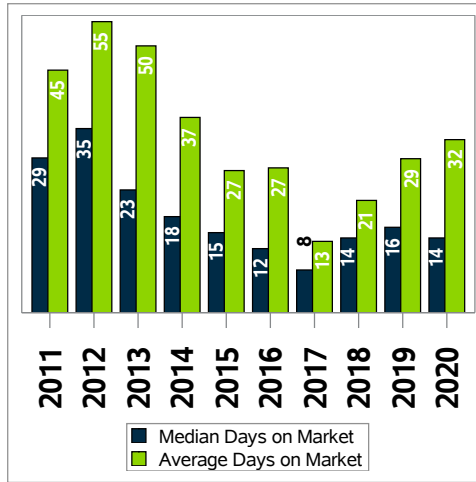
**Active Listings**<sup>1</sup>  
(June Year-to-date)



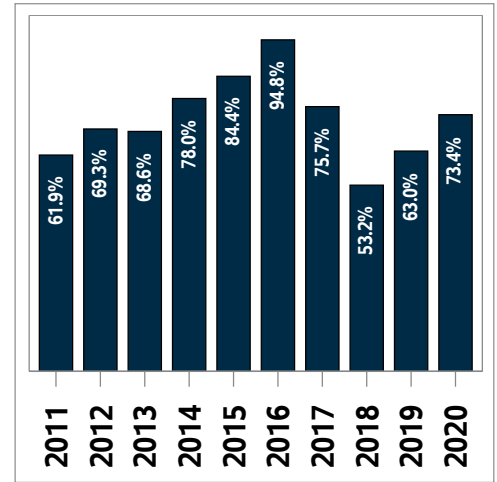
**Months of Inventory**<sup>2</sup>  
(June Year-to-date)



**Days on Market**  
(June Year-to-date)



**Sales to New Listings Ratio**  
(June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# NIAGARA NORTH

## MLS® Townhouse Market Activity

Actual	June 2020	Compared to <sup>6</sup>					
		June 2019	June 2018	June 2017	June 2015	June 2013	June 2010
Sales Activity	19	46.2	5.6	26.7	-5.0	137.5	1,800.0
Dollar Volume	\$9,612,300	62.5	27.3	49.0	77.0	406.6	5,181.5
New Listings	26	-16.1	-10.3	-3.7	44.4	73.3	1,200.0
Active Listings	30	-23.1	-9.1	76.5	114.3	57.9	0.0
Sales to New Listings Ratio <sup>1</sup>	73.1	41.9	62.1	55.6	111.1	53.3	50.0
Months of Inventory <sup>2</sup>	1.6	3.0	1.8	1.1	0.7	2.4	30.0
Average Price	\$505,911	11.2	20.6	17.6	86.3	113.3	178.0
Median Price	\$490,000	2.7	18.1	15.3	73.1	96.0	169.2
Sales to List Price Ratio	99.6	99.7	98.1	99.7	99.0	98.7	95.8
Median Days on Market	14.0	13.0	17.0	9.0	14.5	19.0	356.0
Average Days on Market	42.2	23.9	23.4	11.4	24.3	28.5	356.0

Year-to-date	June 2020	Compared to <sup>6</sup>					
		June 2019	June 2018	June 2017	June 2015	June 2013	June 2010
Sales Activity	91	-6.2	11.0	12.3	12.3	54.2	435.3
Dollar Volume	\$47,003,447	1.4	29.8	18.9	101.3	219.5	1,369.6
New Listings	124	-19.5	-19.5	15.9	29.2	44.2	416.7
Active Listings <sup>3</sup>	23	-24.5	-0.7	162.3	33.7	40.4	-24.5
Sales to New Listings Ratio <sup>4</sup>	73.4	63.0	53.2	75.7	84.4	68.6	70.8
Months of Inventory <sup>5</sup>	1.5	1.9	1.7	0.7	1.3	1.7	10.8
Average Price	\$516,521	8.1	17.0	5.9	79.2	107.2	174.5
Median Price	\$499,900	6.4	16.5	11.7	69.5	92.3	163.1
Sales to List Price Ratio	99.8	98.5	98.8	104.3	99.1	98.2	97.1
Median Days on Market	14.0	16.0	14.0	8.0	15.0	23.0	41.0
Average Days on Market	32.4	28.9	21.0	13.4	26.6	50.0	55.8

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

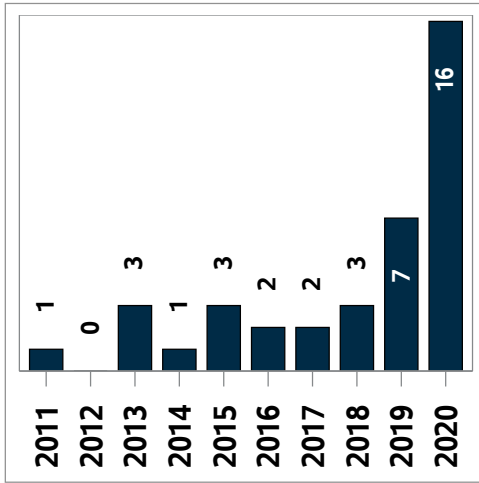
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

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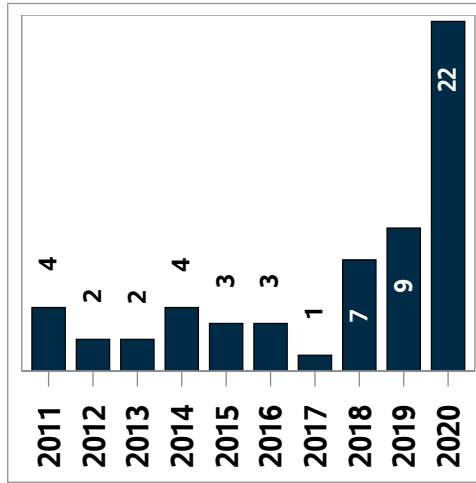
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# NIAGARA NORTH MLS® Apartment-Style Market Activity

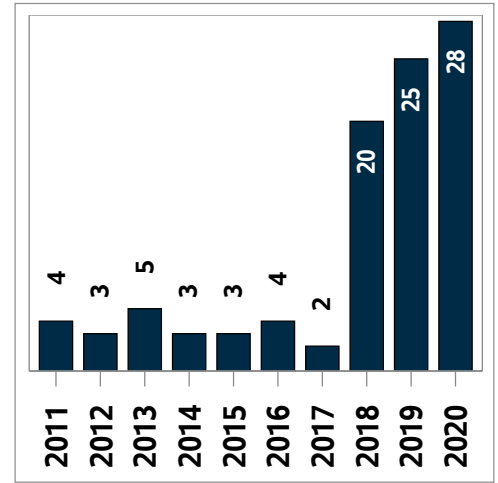
Sales Activity  
(June only)



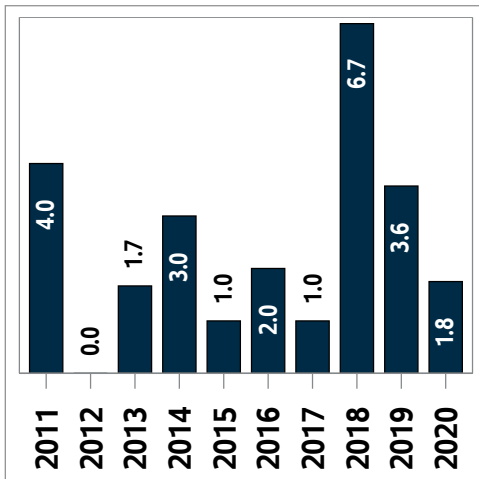
New Listings  
(June only)



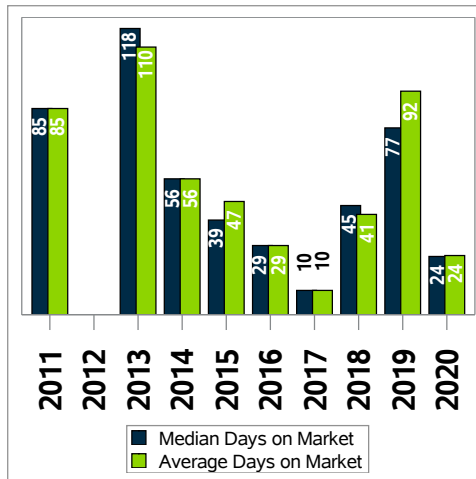
Active Listings  
(June only)



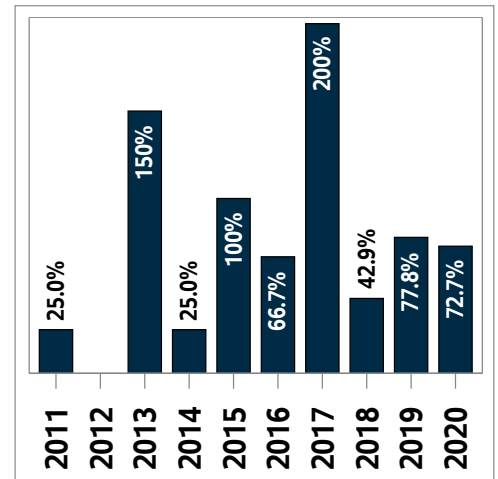
Months of Inventory  
(June only)



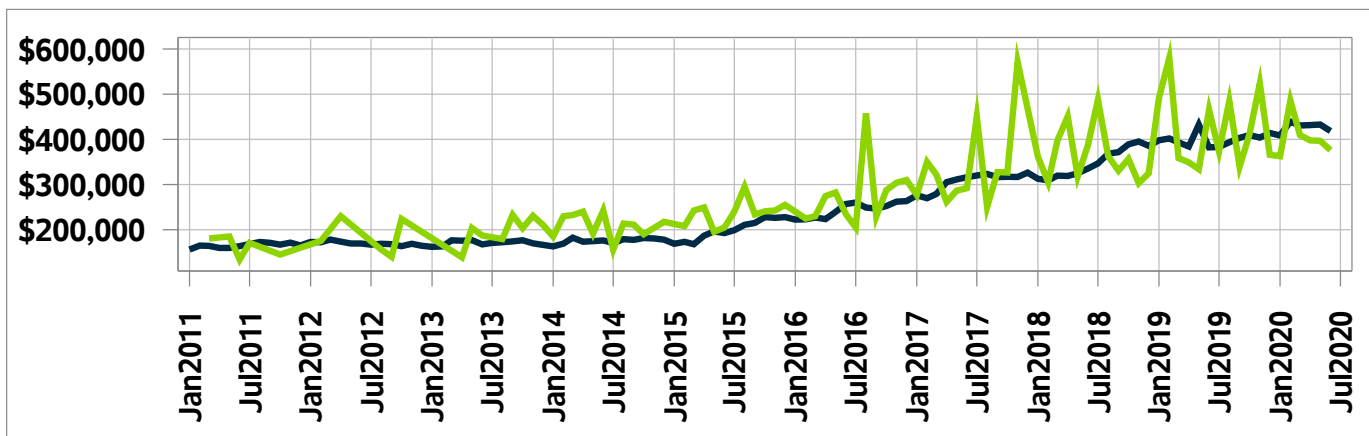
Days on Market  
(June only)



Sales to New Listings Ratio  
(June only)



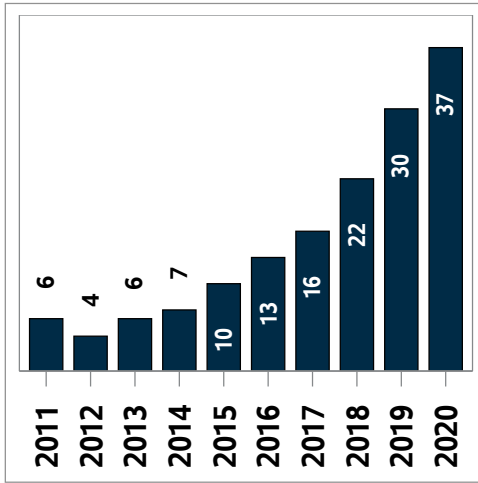
## MLS® HPI Apartment-Style Benchmark Price and Average Price



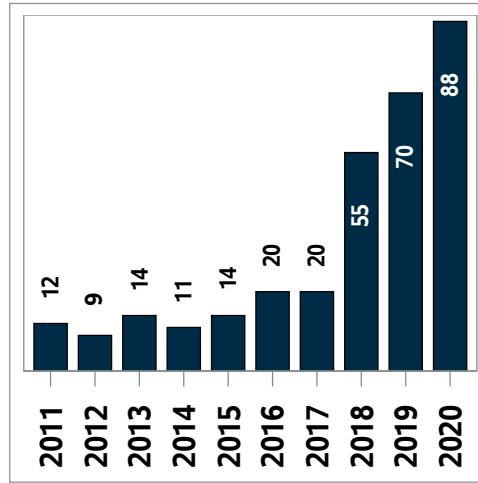
# NIAGARA NORTH

## MLS® Apartment-Style Market Activity

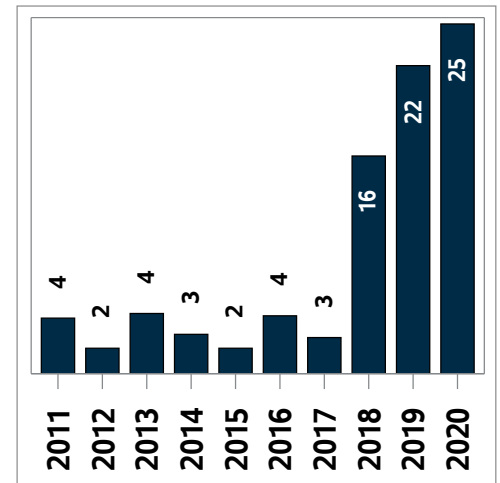
**Sales Activity**  
(June Year-to-date)



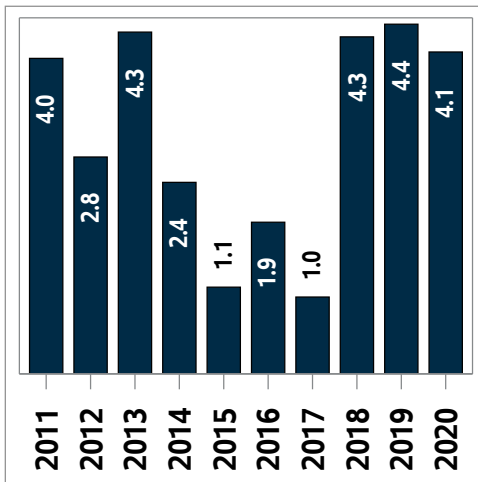
**New Listings**  
(June Year-to-date)



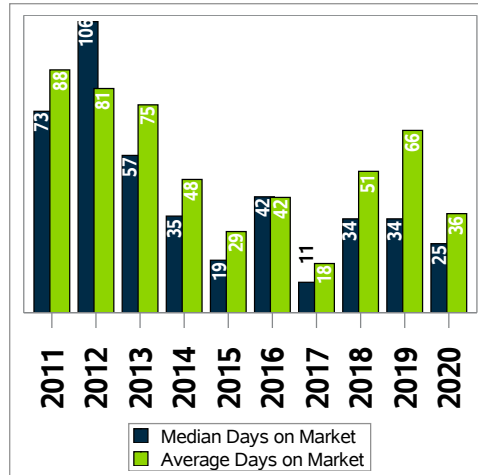
**Active Listings**<sup>1</sup>  
(June Year-to-date)



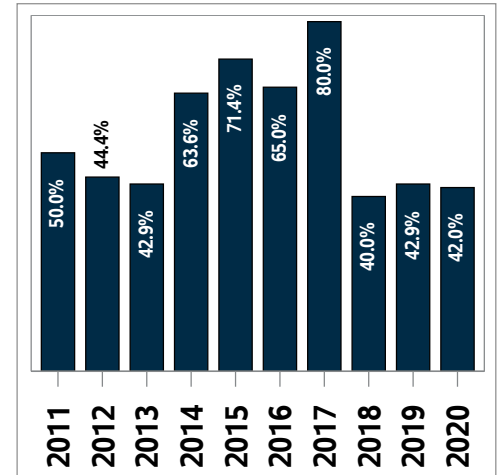
**Months of Inventory**<sup>2</sup>  
(June Year-to-date)



**Days on Market**  
(June Year-to-date)



**Sales to New Listings Ratio**  
(June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## NIAGARA NORTH

### MLS® Apartment-Style Market Activity

Actual	June 2020	Compared to <sup>6</sup>					
		June 2019	June 2018	June 2017	June 2015	June 2013	June 2010
Sales Activity	16	128.6	433.3	700.0	433.3	433.3	
Dollar Volume	\$6,019,500	84.8	418.0	930.9	879.6	971.3	
New Listings	22	144.4	214.3	2,100.0	633.3	1,000.0	2,100.0
Active Listings	28	12.0	40.0	1,300.0	833.3	460.0	2,700.0
Sales to New Listings Ratio <sup>1</sup>	72.7	77.8	42.9	200.0	100.0	150.0	
Months of Inventory <sup>2</sup>	1.8	3.6	6.7	1.0	1.0	1.7	
Average Price	\$376,219	-19.1	-2.9	28.9	83.7	100.9	
Median Price	\$375,500	-6.1	16.3	28.6	89.6	87.8	
Sales to List Price Ratio	98.8	97.5	97.8	100.7	98.8	97.7	
Median Days on Market	24.0	77.0	45.0	10.0	39.0	118.0	
Average Days on Market	24.4	92.1	41.3	10.0	46.7	110.3	

Year-to-date	June 2020	Compared to <sup>6</sup>					
		June 2019	June 2018	June 2017	June 2015	June 2013	June 2010
Sales Activity	37	23.3	68.2	131.3	270.0	516.7	
Dollar Volume	\$14,936,800	21.2	77.7	222.2	590.7	1,247.0	
New Listings	88	25.7	60.0	340.0	528.6	528.6	2,833.3
Active Listings <sup>3</sup>	25	13.5	60.6	867.9	1,272.7	480.8	1,787.5
Sales to New Listings Ratio <sup>4</sup>	42.0	42.9	40.0	80.0	71.4	42.9	
Months of Inventory <sup>5</sup>	4.1	4.4	4.3	1.0	1.1	4.3	
Average Price	\$403,697	-1.7	5.7	39.3	86.7	118.4	
Median Price	\$379,000	2.7	8.6	30.1	79.6	100.5	
Sales to List Price Ratio	98.2	97.4	97.8	102.1	98.5	97.9	
Median Days on Market	25.0	34.0	34.0	11.0	19.0	57.0	
Average Days on Market	35.9	66.1	51.2	17.8	29.4	75.3	

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

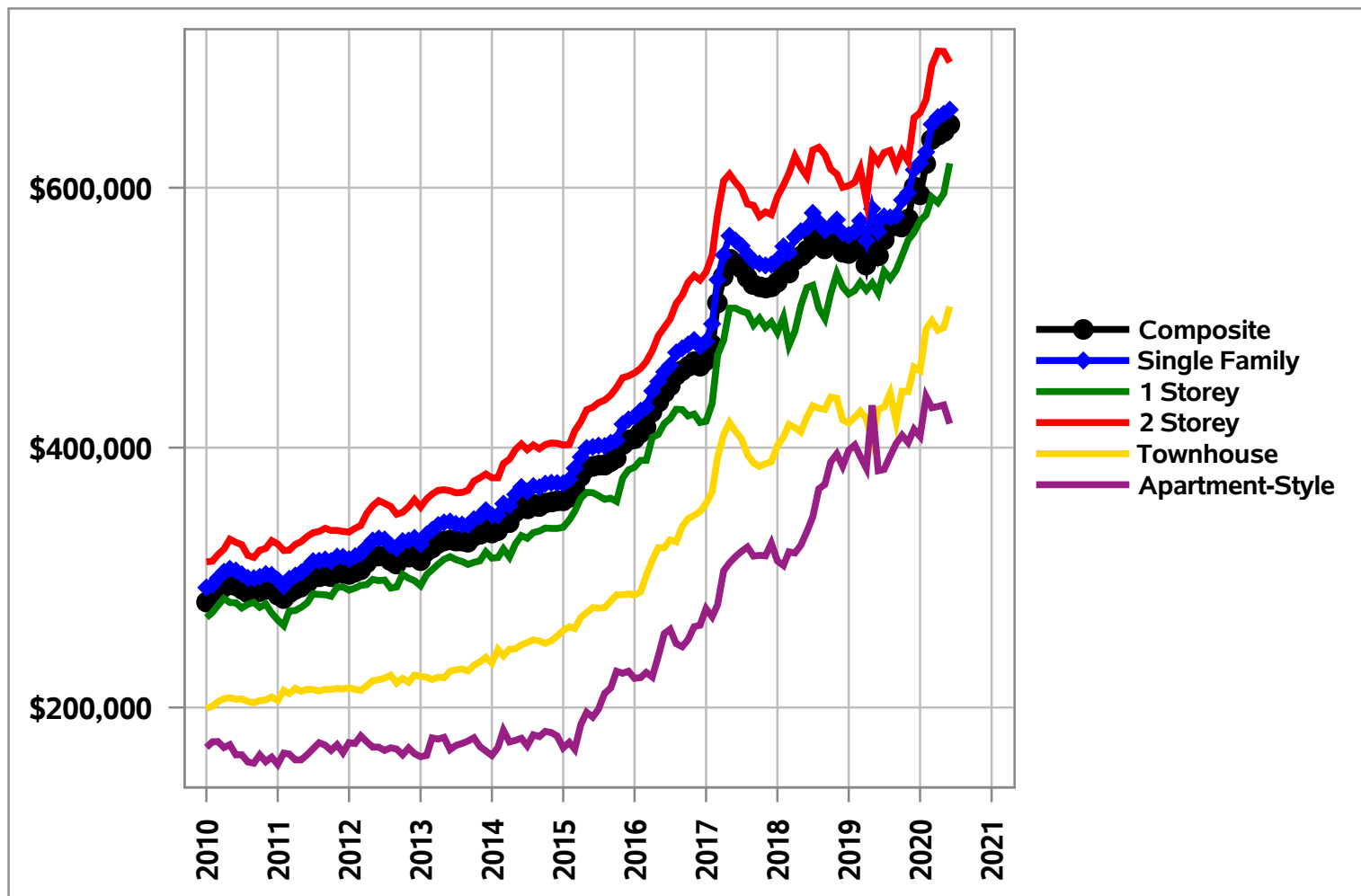
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# **NIAGARA NORTH** **MLS® HPI Benchmark Price**

## **MLS® Home Price Index Benchmark Price**

Benchmark Type:	June 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$648,700	0.9	1.8	7.9	18.5	19.8	68.4
Single Family	\$660,000	0.5	1.7	7.5	16.6	18.0	64.8
One Storey	\$618,800	3.9	4.4	9.4	19.3	22.0	69.4
Two Storey	\$696,500	-1.2	0.4	6.5	12.5	15.3	61.6
Townhouse	\$508,600	3.3	2.2	10.1	18.4	23.3	83.7
Apartment-Style	\$418,400	-3.3	-2.9	1.0	9.5	32.3	117.2

## **MLS® HPI Benchmark Price**





# NIAGARA NORTH

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1410
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1450
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6556
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# NIAGARA NORTH

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7955
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1668
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5503
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# NIAGARA NORTH

## MLS® HPI Benchmark Descriptions

### Townhouse

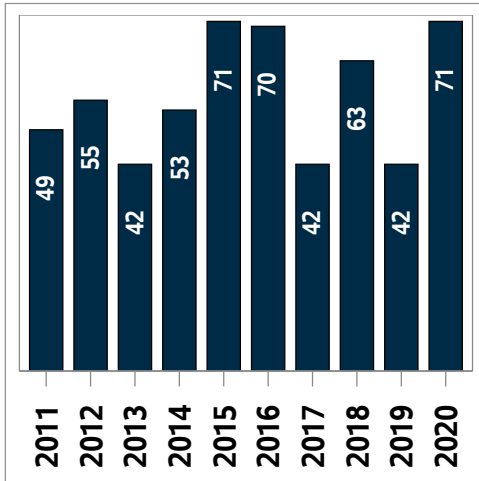
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1230
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

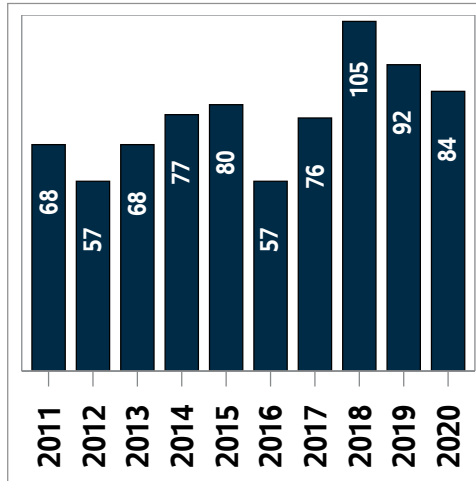
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1123
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

## GRIMSBY (54) MLS® Residential Market Activity

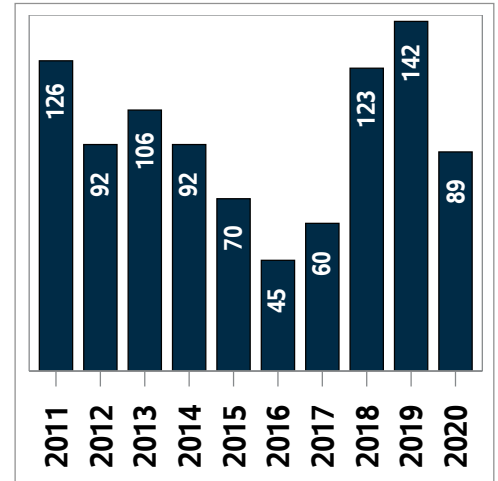
Sales Activity  
(June only)



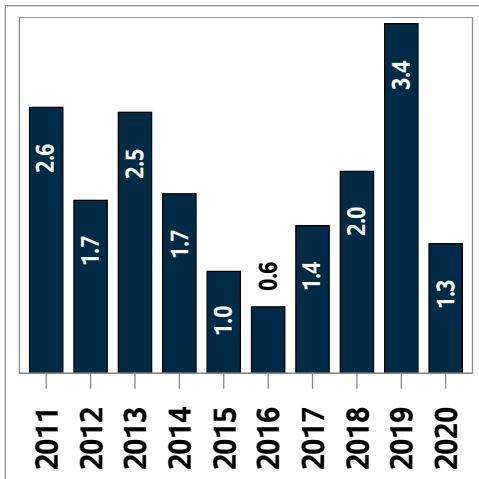
New Listings  
(June only)



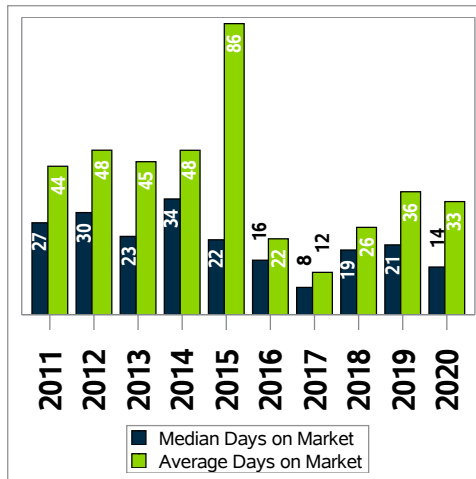
Active Listings  
(June only)



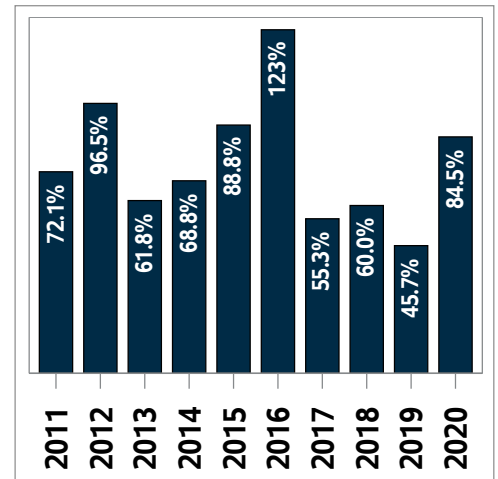
Months of Inventory  
(June only)



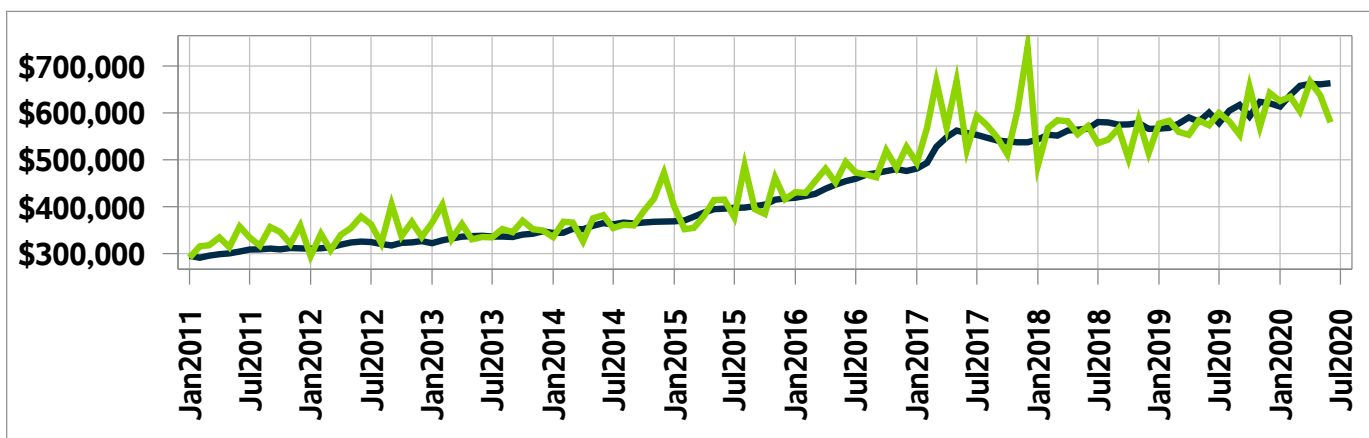
Days on Market  
(June only)



Sales to New Listings Ratio  
(June only)



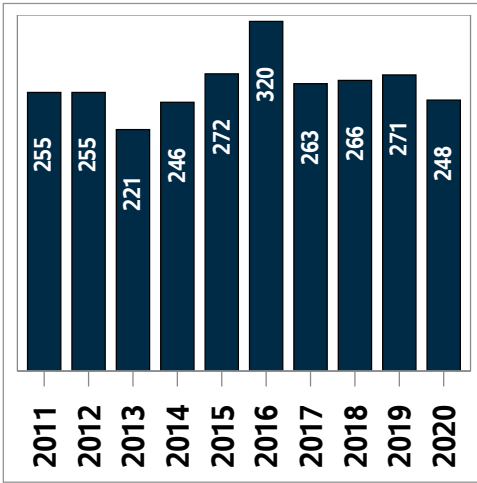
MLS® HPI Composite Benchmark Price and Average Price



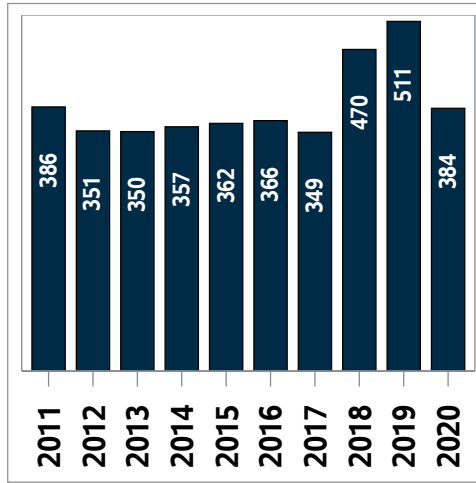
# GRIMSBY (54)

## MLS® Residential Market Activity

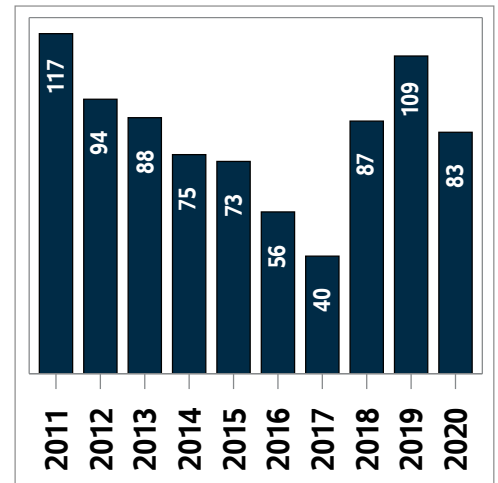
**Sales Activity**  
(June Year-to-date)



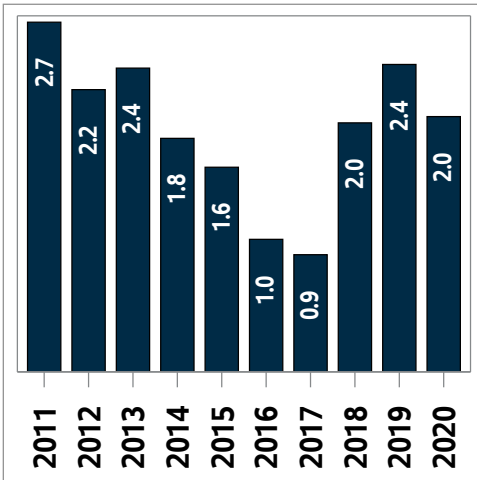
**New Listings**  
(June Year-to-date)



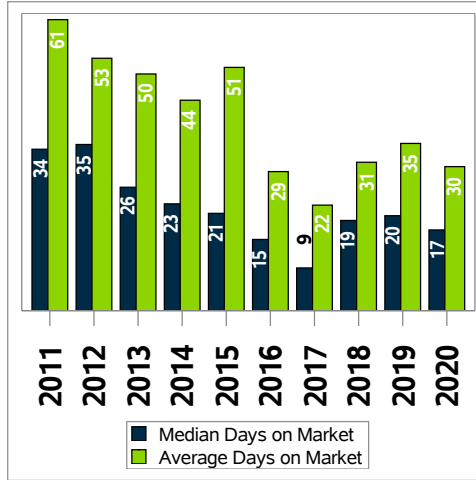
**Active Listings**<sup>1</sup>  
(June Year-to-date)



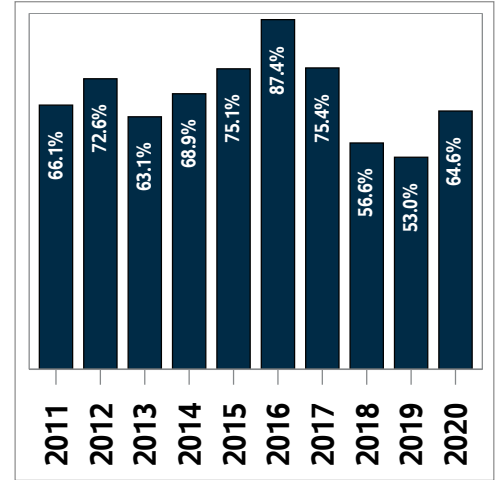
**Months of Inventory**<sup>2</sup>  
(June Year-to-date)



**Days on Market**  
(June Year-to-date)



**Sales to New Listings Ratio**  
(June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## GRIMSBY (54)

### MLS® Residential Market Activity

Actual	June 2020	Compared to <sup>6</sup>					
		June 2019	June 2018	June 2017	June 2015	June 2013	June 2010
Sales Activity	71	69.0	12.7	69.0	0.0	69.0	1,675.0
Dollar Volume	\$41,168,777	70.8	14.2	88.0	39.7	192.4	2,703.5
New Listings	84	-8.7	-20.0	10.5	5.0	23.5	366.7
Active Listings	89	-37.3	-27.6	48.3	27.1	-16.0	27.1
Sales to New Listings Ratio <sup>1</sup>	84.5	45.7	60.0	55.3	88.8	61.8	22.2
Months of Inventory <sup>2</sup>	1.3	3.4	2.0	1.4	1.0	2.5	17.5
Average Price	\$579,842	1.1	1.4	11.2	39.7	72.9	57.9
Median Price	\$560,000	2.8	2.8	17.6	56.4	77.8	69.6
Sales to List Price Ratio	100.1	99.2	98.8	99.9	98.8	98.0	106.1
Median Days on Market	14.0	20.5	19.0	8.0	22.0	23.0	17.5
Average Days on Market	33.2	36.1	25.7	12.4	85.5	45.0	54.8

Year-to-date	June 2020	Compared to <sup>6</sup>					
		June 2019	June 2018	June 2017	June 2015	June 2013	June 2010
Sales Activity	248	-8.5	-6.8	-5.7	-8.8	12.2	359.3
Dollar Volume	\$152,488,225	-1.3	1.5	-2.4	43.1	99.1	709.0
New Listings	384	-24.9	-18.3	10.0	6.1	9.7	220.0
Active Listings <sup>3</sup>	83	-24.0	-4.4	105.4	13.7	-5.7	30.8
Sales to New Listings Ratio <sup>4</sup>	64.6	53.0	56.6	75.4	75.1	63.1	45.0
Months of Inventory <sup>5</sup>	2.0	2.4	2.0	0.9	1.6	2.4	7.0
Average Price	\$614,872	7.9	8.9	3.5	56.9	77.4	76.2
Median Price	\$572,450	7.4	8.2	9.0	63.0	84.7	94.1
Sales to List Price Ratio	99.4	98.2	98.7	103.3	98.7	97.7	97.8
Median Days on Market	17.0	20.0	19.0	9.0	20.5	26.0	23.0
Average Days on Market	30.3	35.2	31.3	22.2	51.2	49.9	37.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



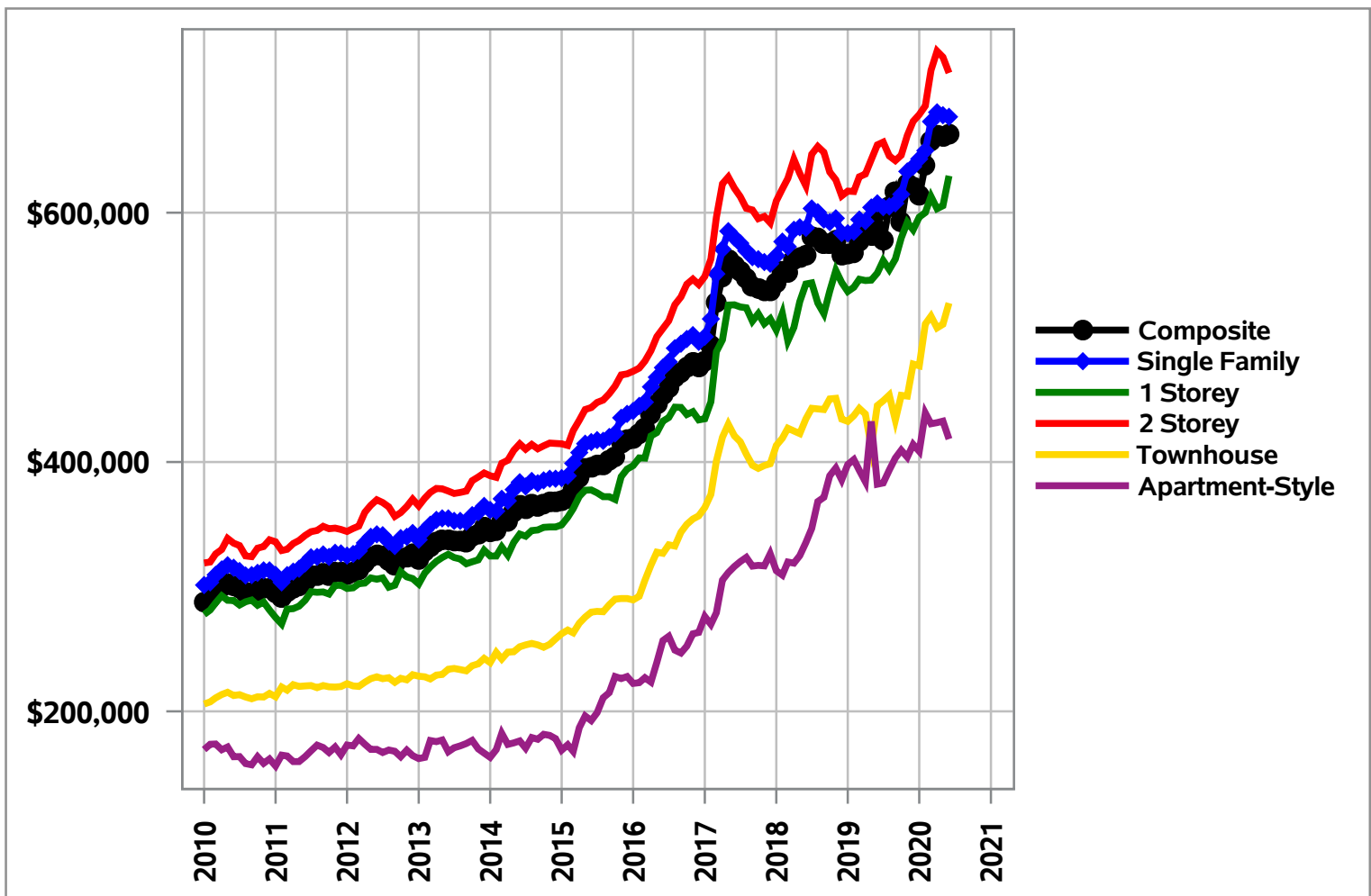
## GRIMSBY (54)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	June 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$663,400	0.4	0.9	6.9	10.4	19.1	67.6
Single Family	\$676,900	-0.2	0.6	6.3	11.4	16.7	62.7
One Storey	\$629,600	4.0	2.7	7.4	14.1	19.7	66.7
Two Storey	\$712,100	-1.8	-0.3	5.8	8.8	14.9	60.5
Townhouse	\$527,500	3.3	2.0	10.2	18.5	25.3	88.7
Apartment-Style	\$418,400	-3.3	-2.9	1.0	9.5	32.3	117.2

### MLS® HPI Benchmark Price



# GRIMSBY (54)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1422
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1466
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6328
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# GRIMSBY (54)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8088
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1653
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5166
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

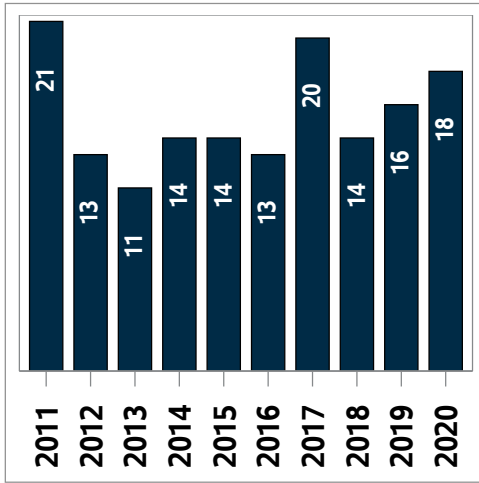
### Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1130
Half Bathrooms	0
Heating	Baseboards
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

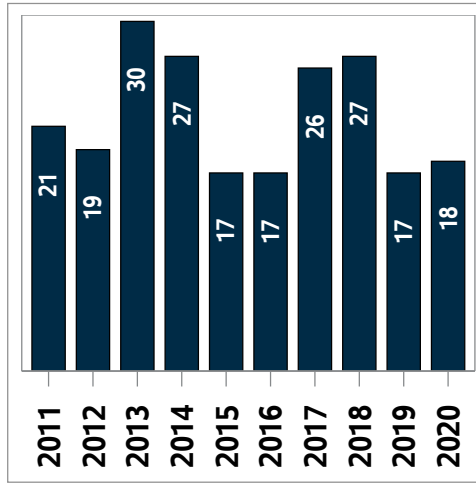
## SMITHVILLE (57)

### MLS® Residential Market Activity

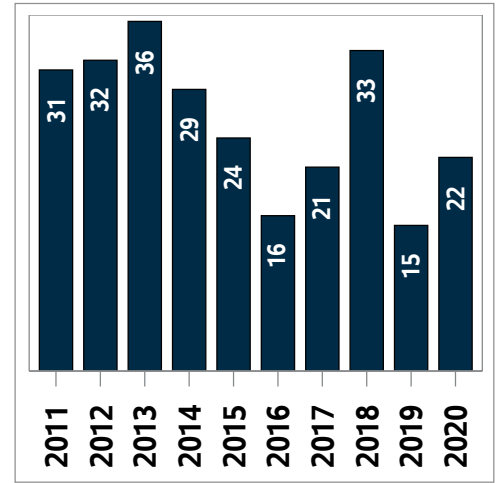
Sales Activity  
(June only)



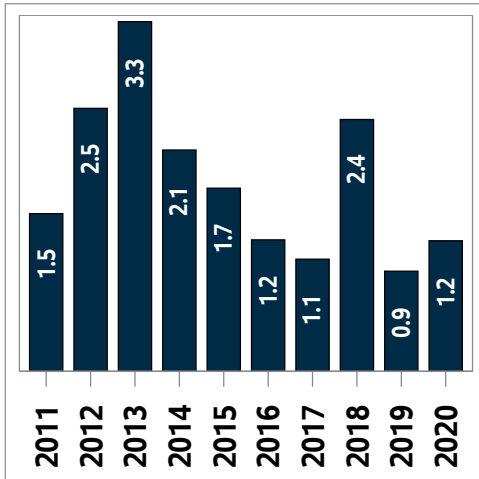
New Listings  
(June only)



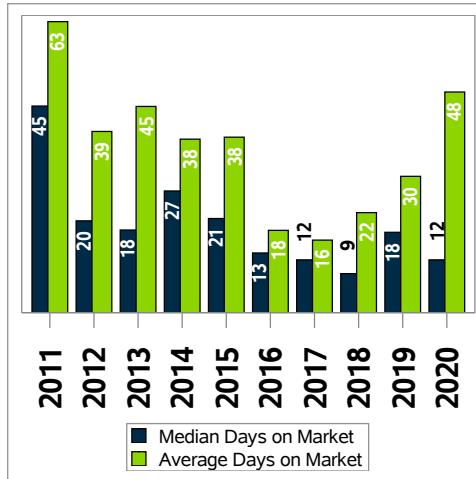
Active Listings  
(June only)



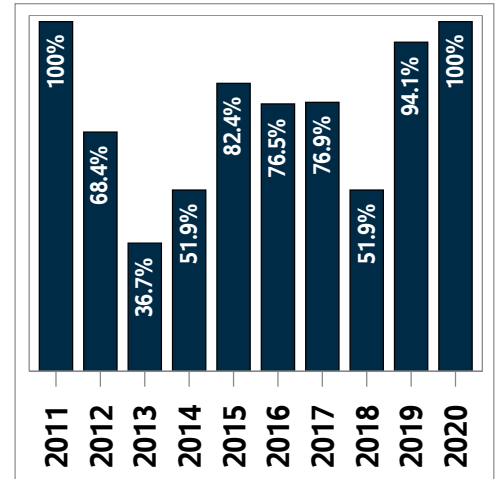
Months of Inventory  
(June only)



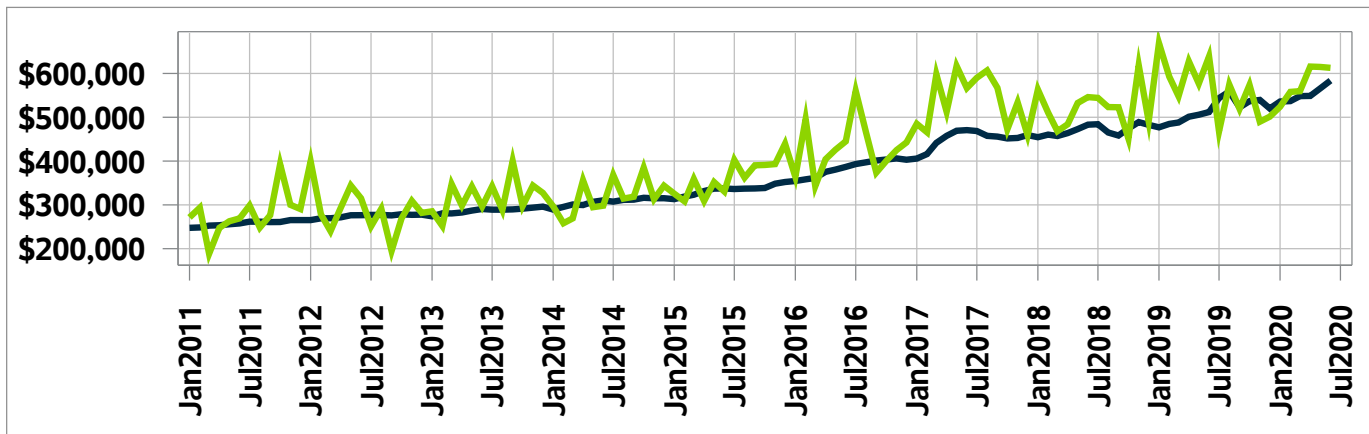
Days on Market  
(June only)



Sales to New Listings Ratio  
(June only)



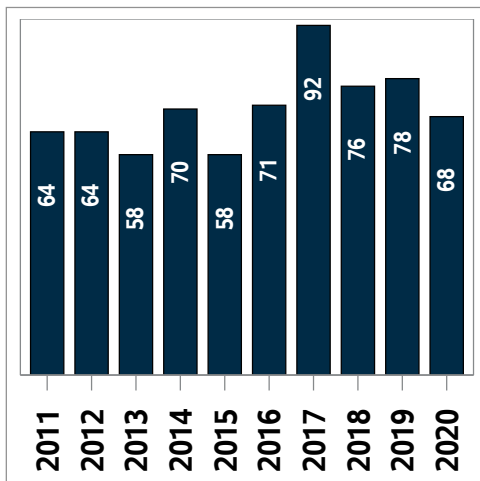
MLS® HPI Composite Benchmark Price and Average Price



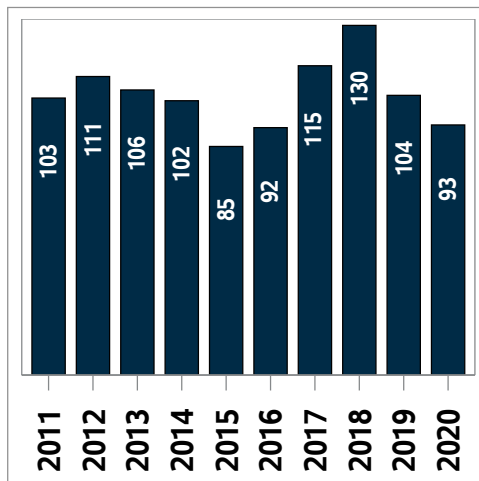
# SMITHVILLE (57)

## MLS® Residential Market Activity

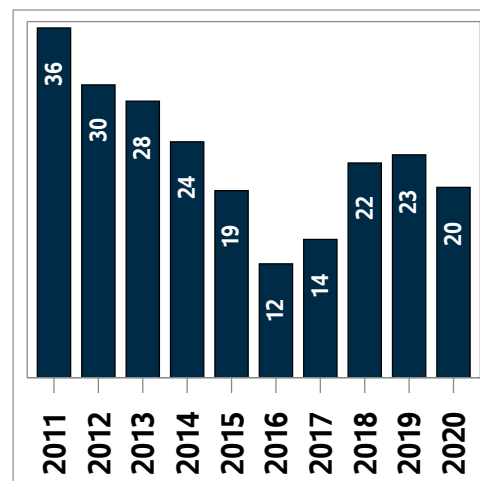
**Sales Activity**  
(June Year-to-date)



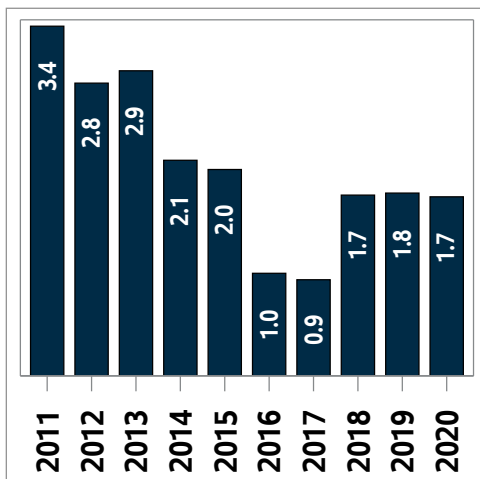
**New Listings**  
(June Year-to-date)



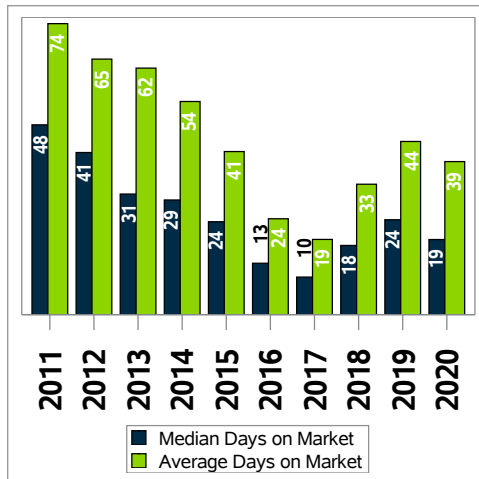
**Active Listings <sup>1</sup>**  
(June Year-to-date)



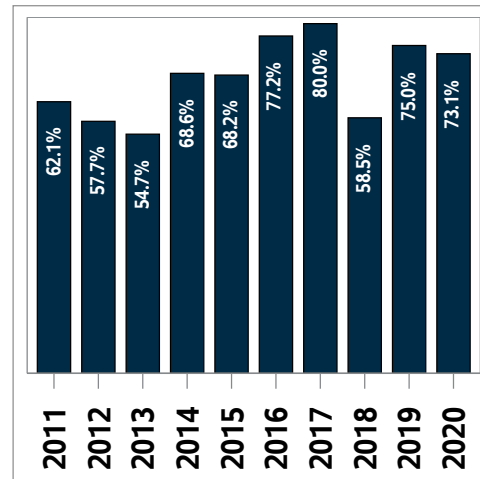
**Months of Inventory <sup>2</sup>**  
(June Year-to-date)



**Days on Market**  
(June Year-to-date)



**Sales to New Listings Ratio**  
(June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month



## SMITHVILLE (57)

### MLS® Residential Market Activity

Actual	June 2020	Compared to <sup>6</sup>					
		June 2019	June 2018	June 2017	June 2015	June 2013	June 2010
Sales Activity	18	12.5	28.6	-10.0	28.6	63.6	50.0
Dollar Volume	\$11,030,105	7.9	44.3	-2.7	138.4	238.4	188.0
New Listings	18	5.9	-33.3	-30.8	5.9	-40.0	-41.9
Active Listings	22	46.7	-33.3	4.8	-8.3	-38.9	-87.4
Sales to New Listings Ratio <sup>1</sup>	100.0	94.1	51.9	76.9	82.4	36.7	38.7
Months of Inventory <sup>2</sup>	1.2	0.9	2.4	1.1	1.7	3.3	14.5
Average Price	\$612,784	-4.1	12.2	8.1	85.4	106.8	92.0
Median Price	\$592,278	-2.3	12.3	5.3	85.1	91.1	102.2
Sales to List Price Ratio	98.9	97.9	99.9	100.9	97.8	98.5	96.5
Median Days on Market	11.5	17.5	8.5	11.5	20.5	18.0	32.0
Average Days on Market	48.1	29.7	21.8	15.8	38.2	44.9	67.3

Year-to-date	June 2020	Compared to <sup>6</sup>					
		June 2019	June 2018	June 2017	June 2015	June 2013	June 2010
Sales Activity	68	-12.8	-10.5	-26.1	17.2	17.2	-29.2
Dollar Volume	\$39,471,776	-16.1	1.0	-22.9	103.0	116.9	47.5
New Listings	93	-10.6	-28.5	-19.1	9.4	-12.3	-71.7
Active Listings <sup>3</sup>	20	-14.6	-11.4	37.6	1.7	-31.2	-90.1
Sales to New Listings Ratio <sup>4</sup>	73.1	75.0	58.5	80.0	68.2	54.7	29.2
Months of Inventory <sup>5</sup>	1.7	1.8	1.7	0.9	2.0	2.9	12.3
Average Price	\$580,467	-3.8	12.9	4.3	73.2	85.0	108.3
Median Price	\$500,250	-13.8	1.8	-2.4	53.2	67.9	83.2
Sales to List Price Ratio	98.5	98.1	98.6	103.2	98.0	97.3	97.6
Median Days on Market	19.0	24.0	17.5	9.5	23.5	30.5	57.0
Average Days on Market	38.7	43.8	33.0	19.0	41.2	62.3	78.2

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

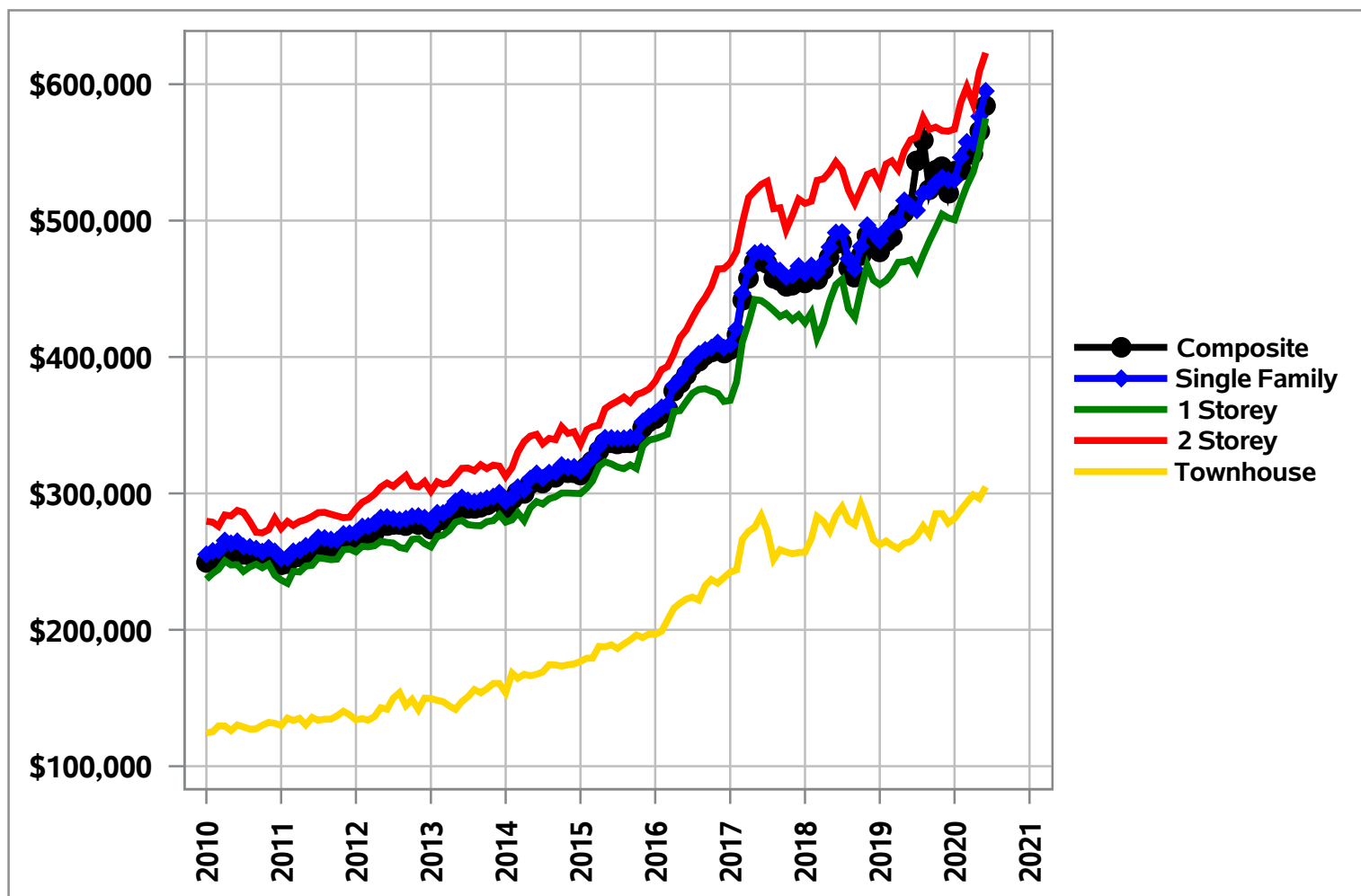
# SMITHVILLE (57)

## MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	June 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$583,800	3.2	6.5	12.2	14.0	24.0	73.0
Single Family	\$595,000	3.2	6.7	12.3	16.5	24.7	74.7
One Storey	\$575,000	4.2	9.4	14.5	22.0	30.3	78.8
Two Storey	\$623,000	2.3	4.2	10.2	11.4	18.3	70.5
Townhouse	\$304,900	2.9	3.9	9.6	15.2	7.4	61.3
Apartment-Style							

### MLS® HPI Benchmark Price



## SMITHVILLE (57)

### MLS® HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1357
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1372
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6509
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# SMITHVILLE (57)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6880
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1676
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6397
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# SMITHVILLE (57)

## MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1218
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers