



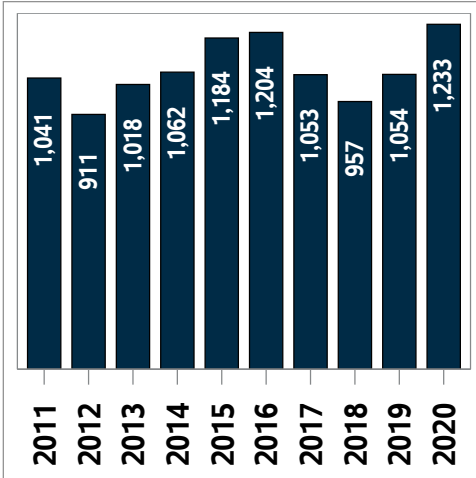
**REALTORS® Association of Hamilton
Burlington
Residential Market Activity and MLS®
HPI Report
November 2020**



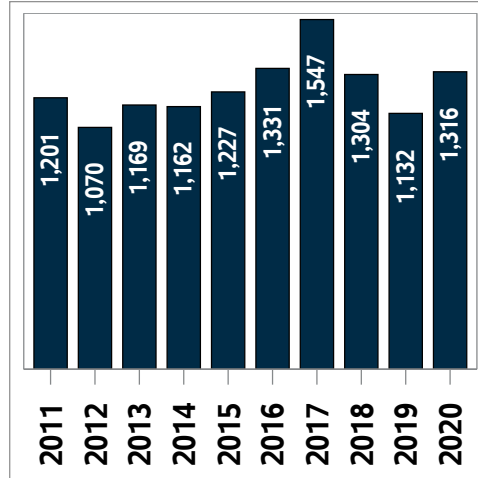
Prepared for the REALTORS® Association of Hamilton Burlington by the Canadian Real Estate Association

REALTORS® Association of Hamilton-Burlington MLS® Residential Market Activity

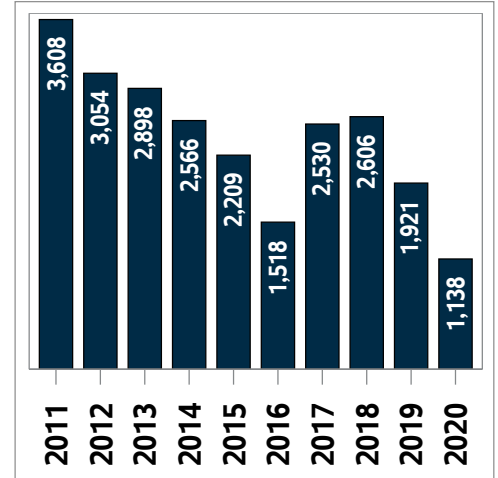
**Sales Activity
(November only)**



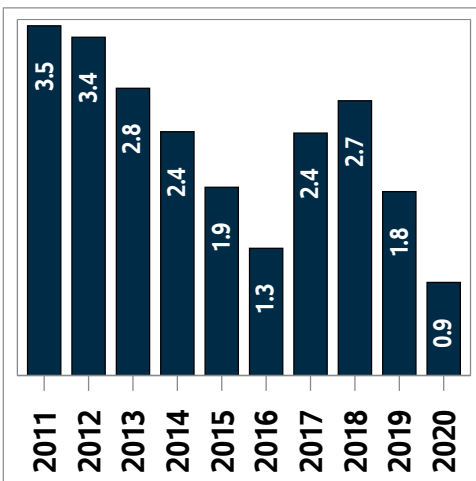
**New Listings
(November only)**



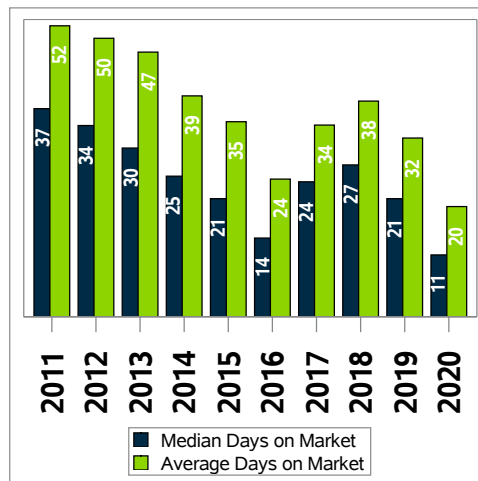
**Active Listings
(November only)**



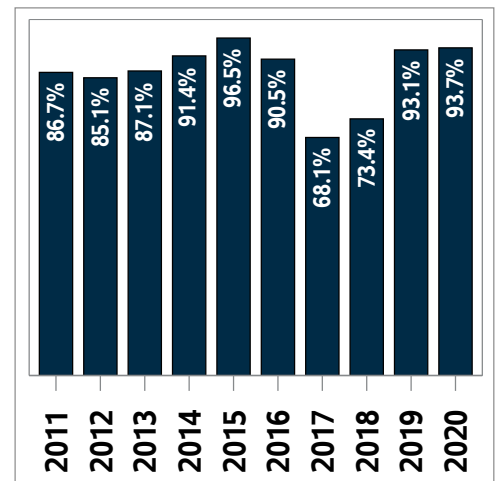
**Months of Inventory
(November only)**



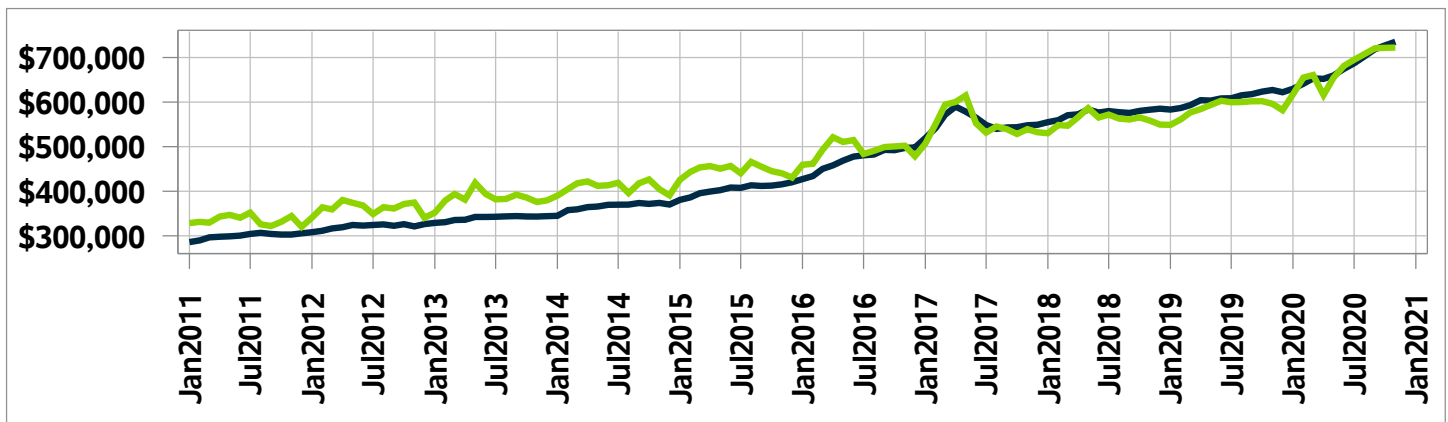
**Days on Market
(November only)**



**Sales to New Listings Ratio
(November only)**

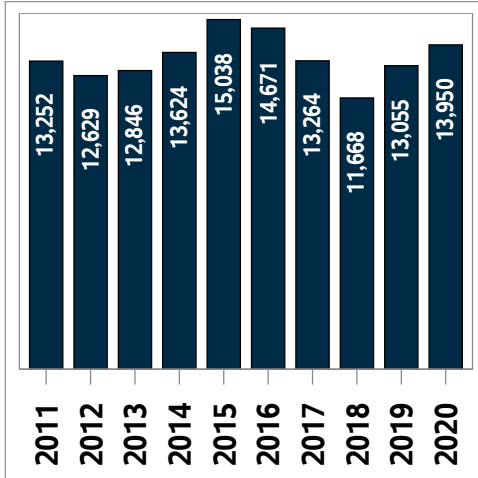


MLS® HPI Composite Benchmark Price and Average Price

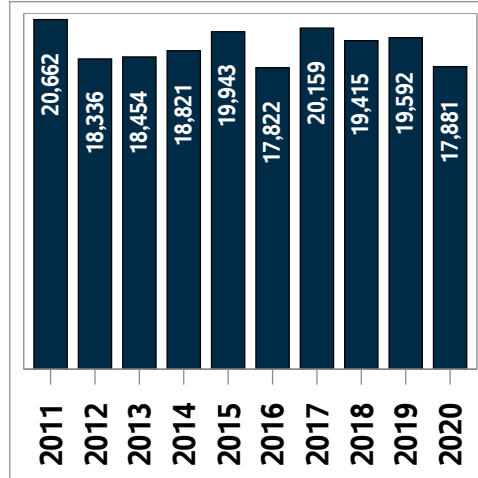


REALTORS® Association of Hamilton-Burlington MLS® Residential Market Activity

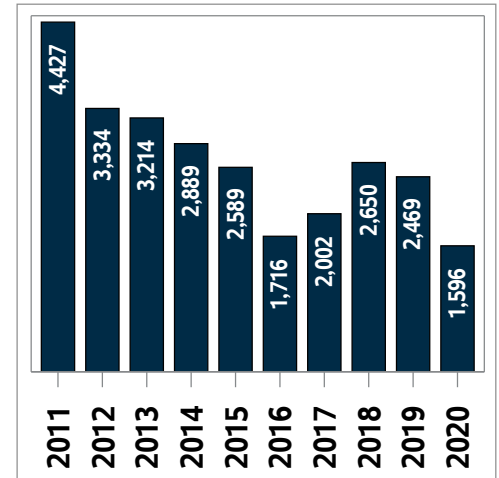
Sales Activity
(November Year-to-date)



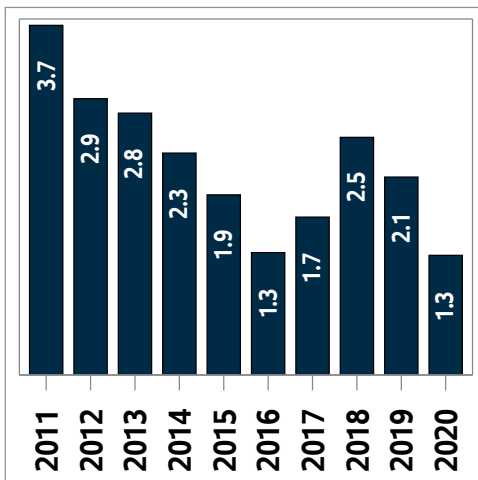
New Listings
(November Year-to-date)



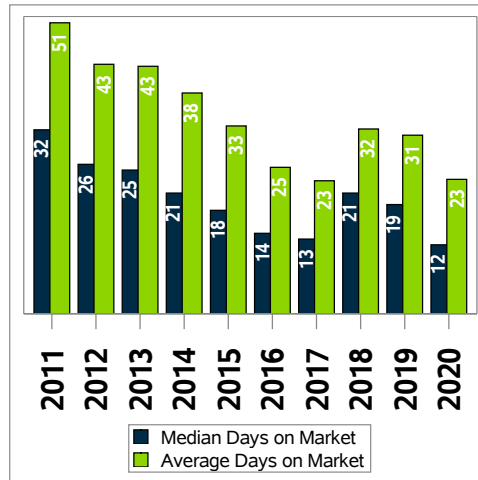
Active Listings ¹
(November Year-to-date)



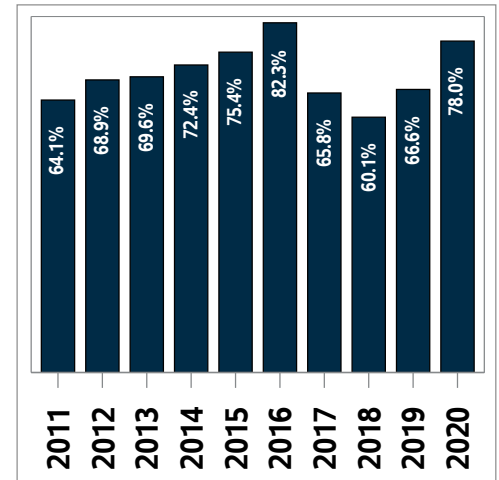
Months of Inventory ²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

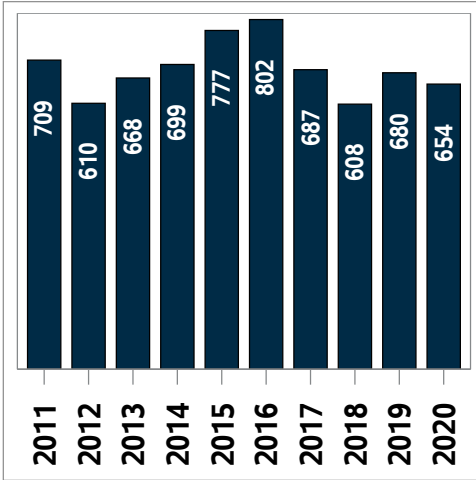
REALTORS® Association of Hamilton-Burlington MLS® Residential Market Activity

Actual	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	1,233	17.0	28.8	17.1	4.1	21.1	20.9
Dollar Volume	\$890,616,902	41.8	66.6	56.8	70.9	132.7	180.4
New Listings	1,316	16.3	0.9	-14.9	7.3	12.6	-11.9
Active Listings	1,138	-40.8	-56.3	-55.0	-48.5	-60.7	-71.8
Sales to New Listings Ratio ¹	93.7	93.1	73.4	68.1	96.5	87.1	68.3
Months of Inventory ²	0.9	1.8	2.7	2.4	1.9	2.8	4.0
Average Price	\$722,317	21.2	29.3	33.9	64.1	92.1	131.9
Median Price	\$640,000	20.8	30.1	36.6	75.3	101.3	133.6
Sales to List Price Ratio	103.1	99.1	97.8	97.7	98.3	96.8	95.8
Median Days on Market	11.0	21.0	27.0	24.0	21.0	30.0	40.0
Average Days on Market	19.6	31.8	38.3	34.1	34.7	47.0	56.6

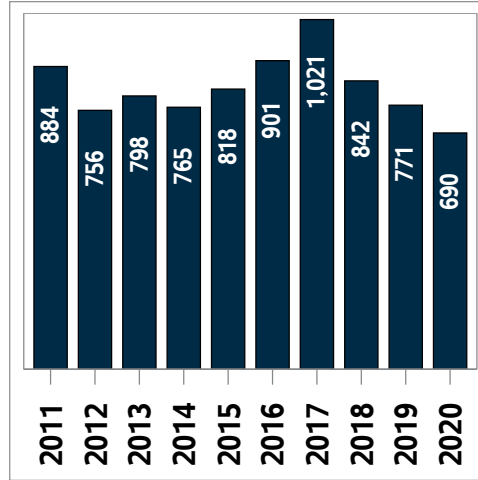
Year-to-date	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	13,950	6.9	19.6	5.2	-7.2	8.6	7.3
Dollar Volume	\$9,590,250,647	24.4	46.1	28.7	41.8	92.6	134.0
New Listings	17,881	-8.7	-7.9	-11.3	-10.3	-3.1	-14.1
Active Listings ³	1,596	-35.4	-39.8	-20.3	-38.4	-50.4	-62.5
Sales to New Listings Ratio ⁴	78.0	66.6	60.1	65.8	75.4	69.6	62.5
Months of Inventory ⁵	1.3	2.1	2.5	1.7	1.9	2.8	3.6
Average Price	\$687,473	16.4	22.2	22.4	52.8	77.4	118.2
Median Price	\$620,000	17.0	24.0	26.5	63.2	90.2	123.0
Sales to List Price Ratio	101.3	98.8	98.3	102.2	98.6	97.1	96.7
Median Days on Market	12.0	19.0	21.0	13.0	18.0	25.0	30.0
Average Days on Market	23.4	31.1	32.1	23.1	32.7	43.0	47.4

REALTORS® Association of Hamilton-Burlington MLS® Single Family Market Activity

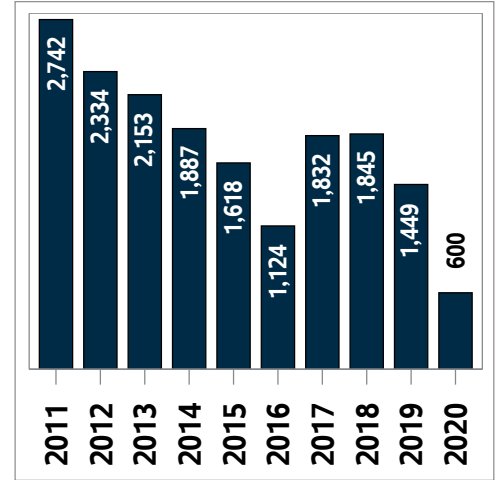
**Sales Activity
(November only)**



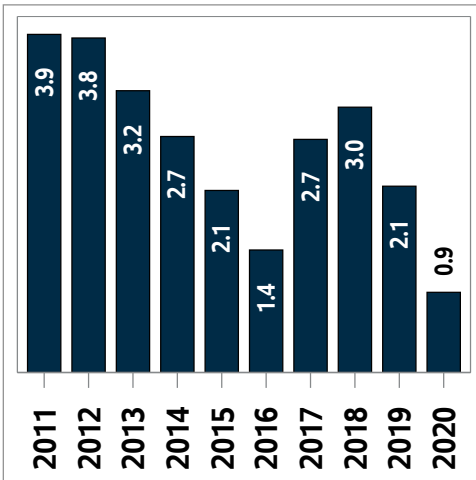
**New Listings
(November only)**



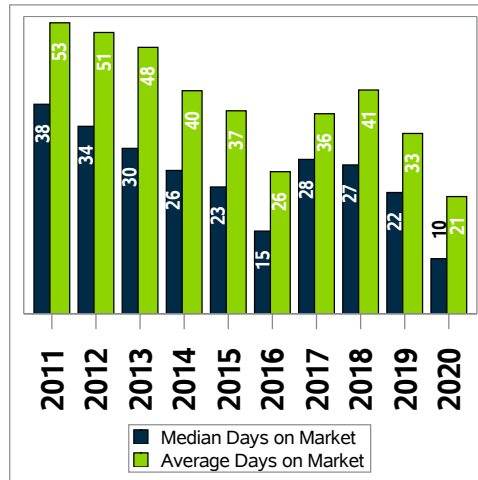
**Active Listings
(November only)**



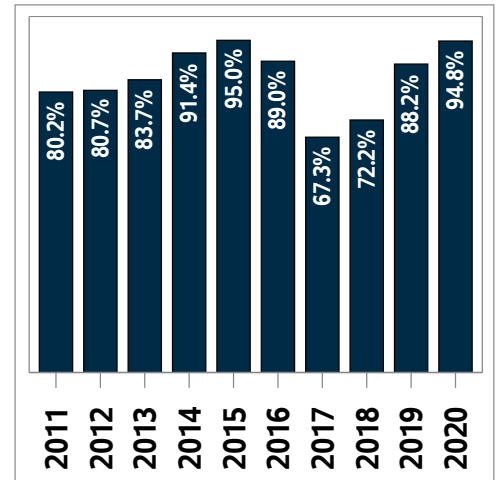
**Months of Inventory
(November only)**



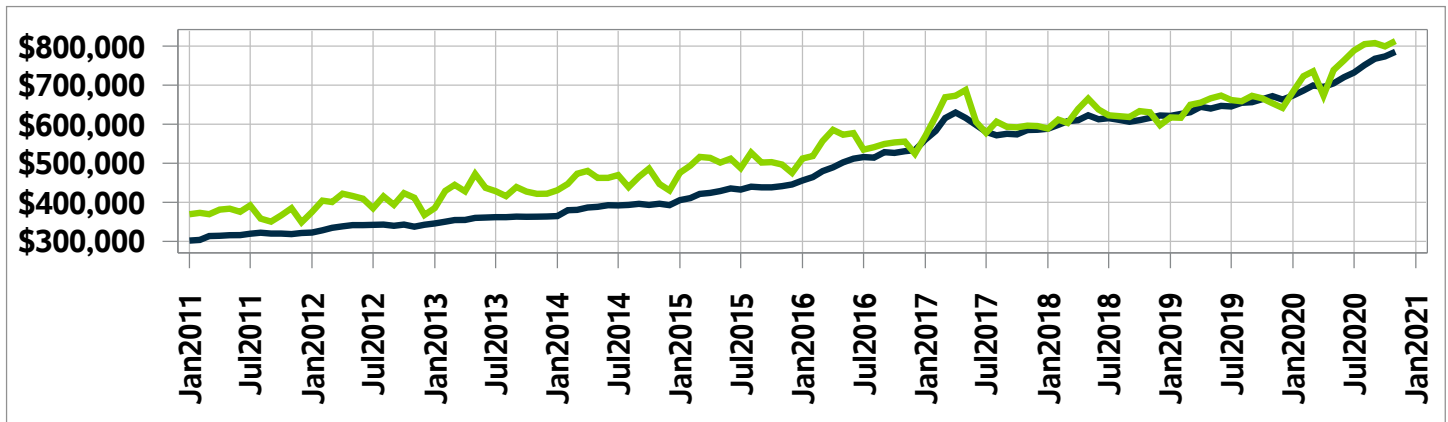
**Days on Market
(November only)**



**Sales to New Listings Ratio
(November only)**

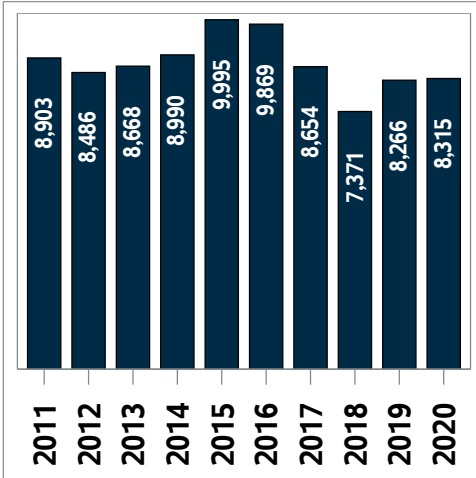


MLS® HPI Single Family Benchmark Price and Average Price

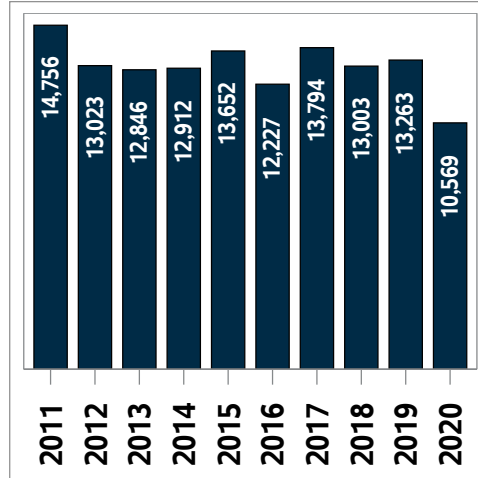


REALTORS® Association of Hamilton-Burlington MLS® Single Family Market Activity

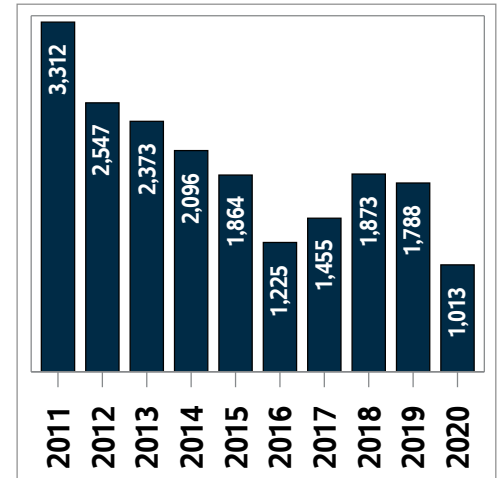
Sales Activity
(November Year-to-date)



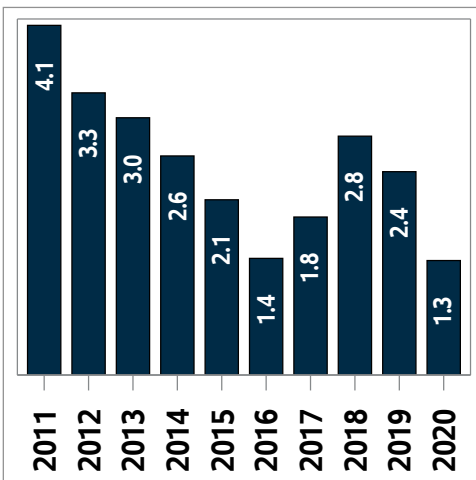
New Listings
(November Year-to-date)



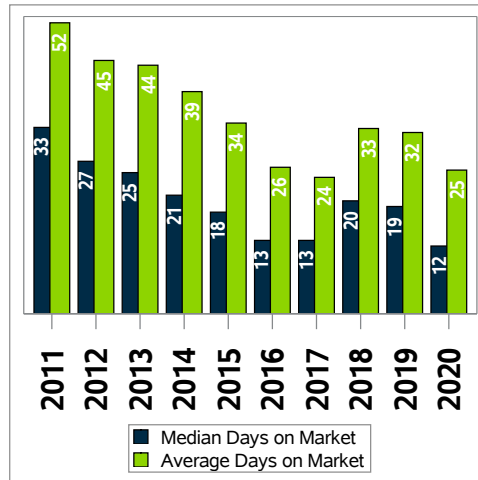
Active Listings ¹
(November Year-to-date)



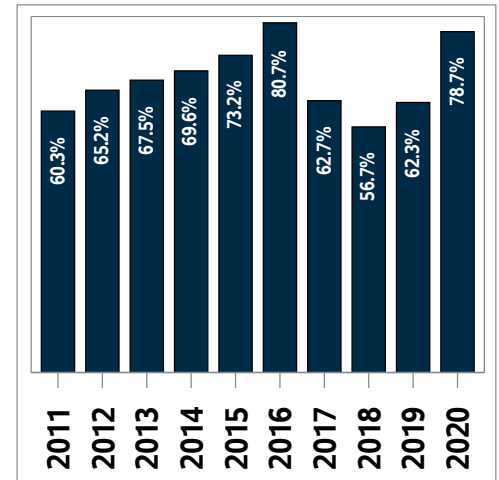
Months of Inventory ²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

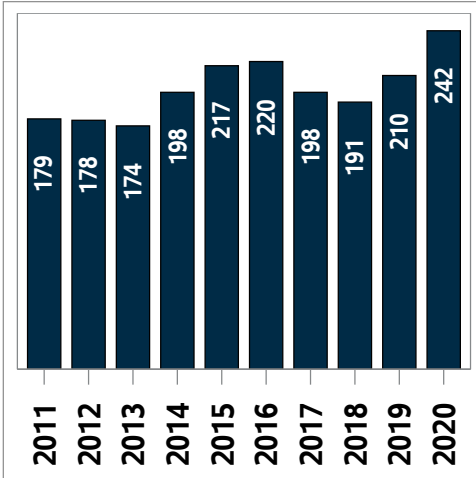
REALTORS® Association of Hamilton-Burlington MLS® Single Family Market Activity

Actual	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	654	-3.8	7.6	-4.8	-15.8	-2.1	-0.6
Dollar Volume	\$531,644,147	19.6	38.7	29.8	37.7	88.7	131.8
New Listings	690	-10.5	-18.1	-32.4	-15.6	-13.5	-35.7
Active Listings	600	-58.6	-67.5	-67.2	-62.9	-72.1	-80.2
Sales to New Listings Ratio ¹	94.8	88.2	72.2	67.3	95.0	83.7	61.3
Months of Inventory ²	0.9	2.1	3.0	2.7	2.1	3.2	4.6
Average Price	\$812,912	24.4	28.9	36.3	63.6	92.8	133.2
Median Price	\$706,000	22.3	25.0	37.1	68.5	100.7	129.2
Sales to List Price Ratio	104.0	98.9	97.7	97.7	98.2	96.7	95.8
Median Days on Market	10.0	22.0	27.0	28.0	23.0	30.0	46.0
Average Days on Market	21.3	32.7	40.6	36.3	36.8	48.3	61.4

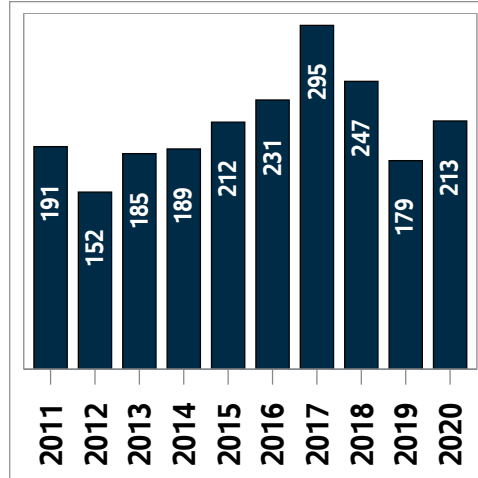
Year-to-date	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	8,315	0.6	12.8	-3.9	-16.8	-4.1	-4.3
Dollar Volume	\$6,384,304,083	17.5	38.0	17.8	26.7	70.1	110.7
New Listings	10,569	-20.3	-18.7	-23.4	-22.6	-17.7	-28.0
Active Listings ³	1,013	-43.3	-45.9	-30.4	-45.6	-57.3	-67.8
Sales to New Listings Ratio ⁴	78.7	62.3	56.7	62.7	73.2	67.5	59.2
Months of Inventory ⁵	1.3	2.4	2.8	1.8	2.1	3.0	4.0
Average Price	\$767,806	16.8	22.3	22.6	52.3	77.3	120.1
Median Price	\$690,000	16.9	22.8	25.5	61.2	87.9	120.8
Sales to List Price Ratio	101.3	98.7	98.3	102.2	98.6	97.2	96.7
Median Days on Market	12.0	19.0	20.0	13.0	18.0	25.0	30.0
Average Days on Market	25.4	32.1	32.8	24.2	33.8	44.0	48.6

REALTORS® Association of Hamilton-Burlington MLS® Townhouse Market Activity

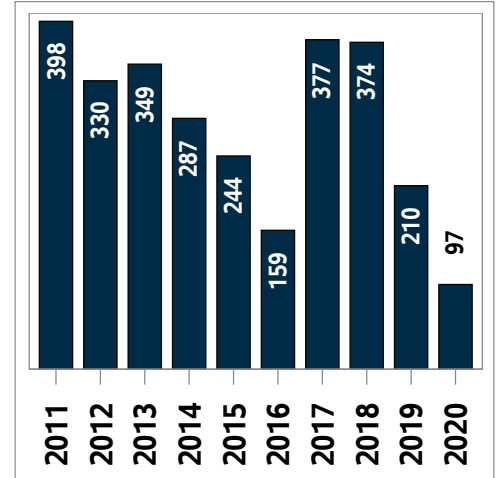
**Sales Activity
(November only)**



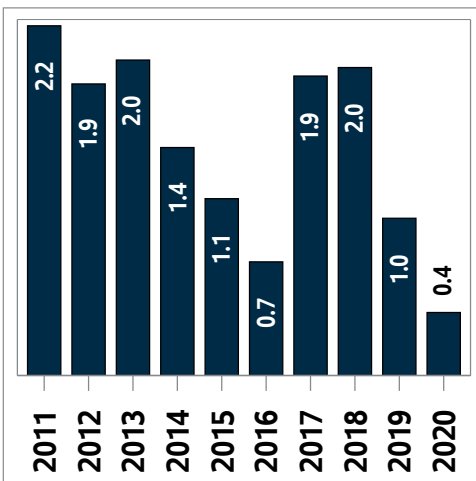
**New Listings
(November only)**



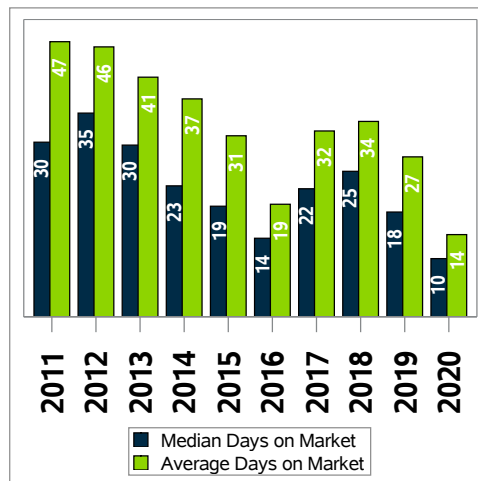
**Active Listings
(November only)**



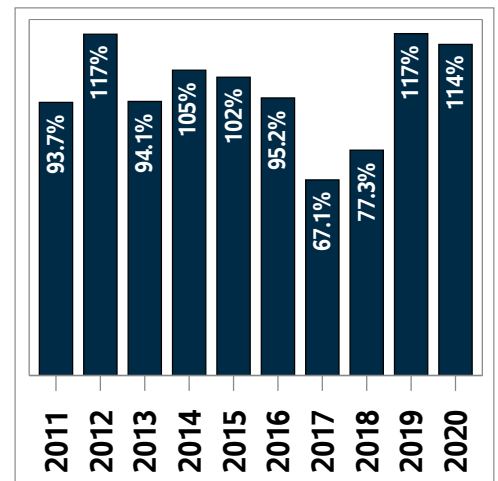
**Months of Inventory
(November only)**



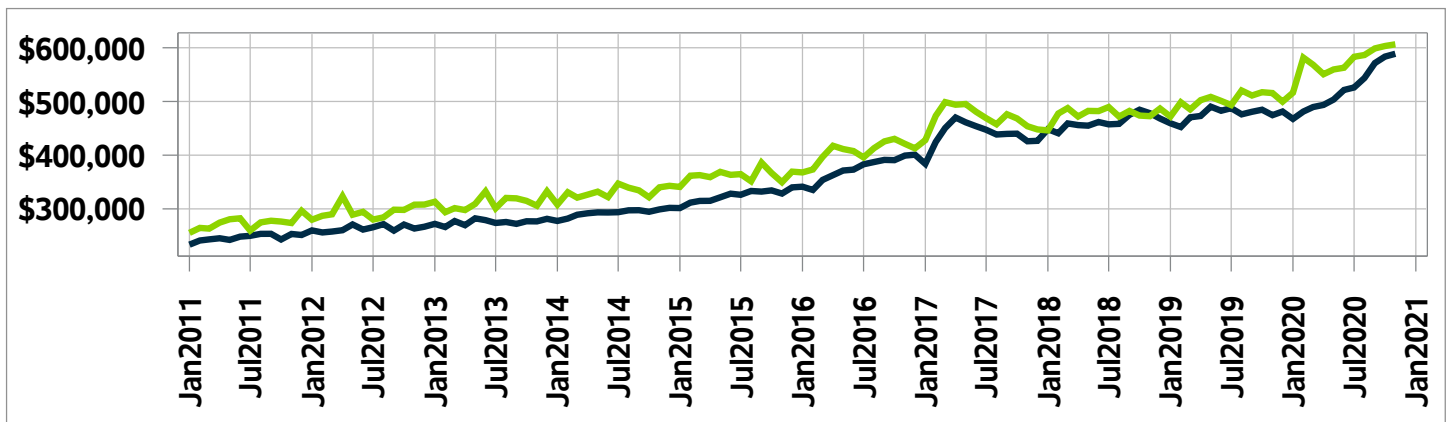
**Days on Market
(November only)**



**Sales to New Listings Ratio
(November only)**

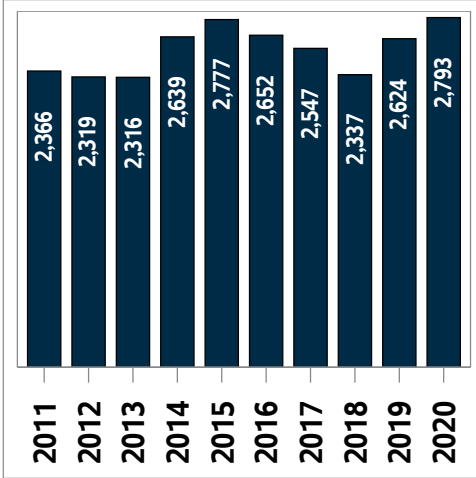


MLS® HPI Townhouse Benchmark Price and Average Price

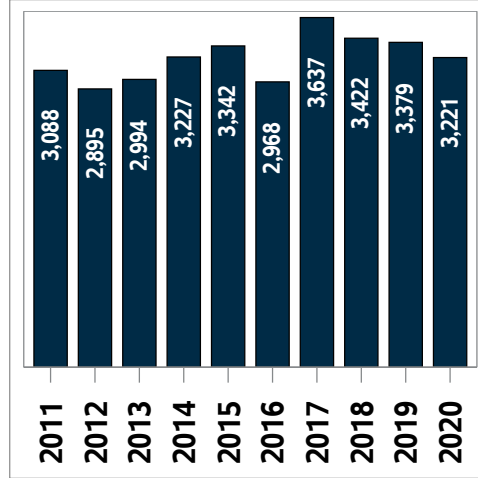


REALTORS® Association of Hamilton-Burlington MLS® Townhouse Market Activity

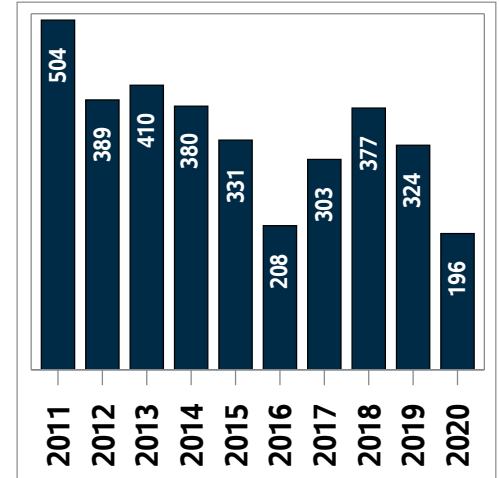
Sales Activity
(November Year-to-date)



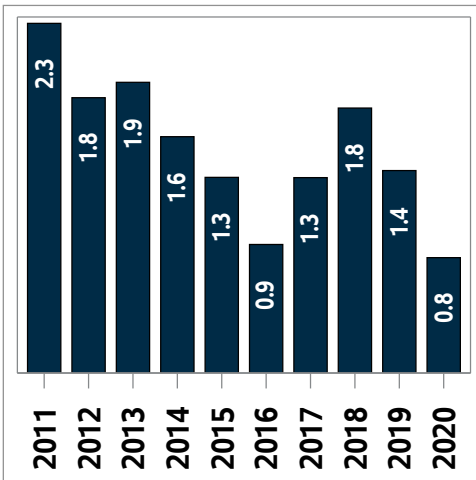
New Listings
(November Year-to-date)



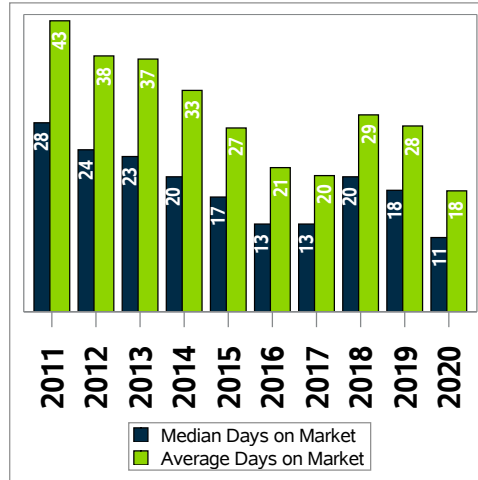
Active Listings¹
(November Year-to-date)



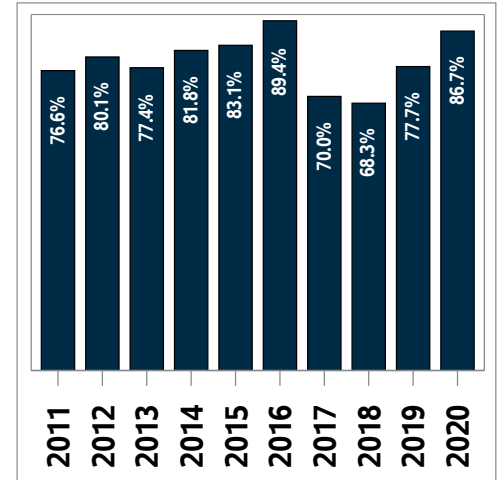
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

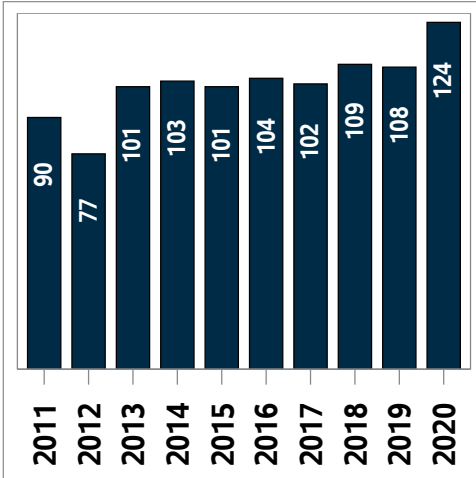
REALTORS® Association of Hamilton-Burlington MLS® Townhouse Market Activity

Actual	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	242	15.2	26.7	22.2	11.5	39.1	21.6
Dollar Volume	\$146,740,840	35.5	62.6	63.3	93.4	175.7	190.9
New Listings	213	19.0	-13.8	-27.8	0.5	15.1	-0.5
Active Listings	97	-53.8	-74.1	-74.3	-60.2	-72.2	-78.9
Sales to New Listings Ratio ¹	113.6	117.3	77.3	67.1	102.4	94.1	93.0
Months of Inventory ²	0.4	1.0	2.0	1.9	1.1	2.0	2.3
Average Price	\$606,367	17.6	28.3	33.6	73.4	98.2	139.2
Median Price	\$607,500	22.7	29.3	36.5	84.1	104.2	141.1
Sales to List Price Ratio	102.8	99.5	98.1	97.4	98.8	97.2	95.9
Median Days on Market	10.0	18.0	25.0	22.0	19.0	29.5	28.0
Average Days on Market	14.1	27.5	33.6	31.9	31.1	41.2	42.5

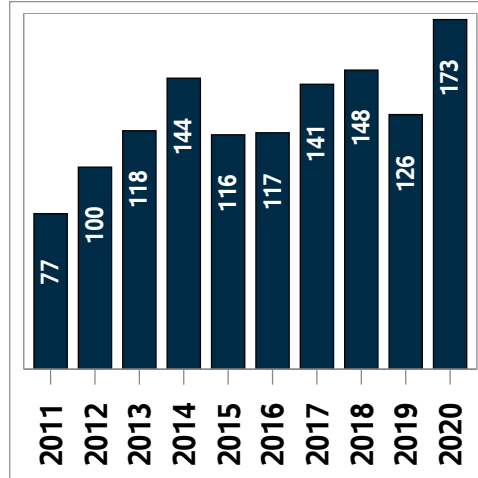
Year-to-date	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	2,793	6.4	19.5	9.7	0.6	20.6	20.3
Dollar Volume	\$1,620,451,229	22.6	45.2	33.8	60.7	125.6	171.5
New Listings	3,221	-4.7	-5.9	-11.4	-3.6	7.6	2.6
Active Listings ³	196	-39.3	-47.9	-35.2	-40.7	-52.1	-62.5
Sales to New Listings Ratio ⁴	86.7	77.7	68.3	70.0	83.1	77.4	74.0
Months of Inventory ⁵	0.8	1.4	1.8	1.3	1.3	1.9	2.5
Average Price	\$580,183	15.2	21.5	22.0	59.8	87.0	125.7
Median Price	\$572,400	15.6	21.8	23.9	68.4	96.4	129.0
Sales to List Price Ratio	101.6	99.1	98.5	102.4	99.0	97.5	96.9
Median Days on Market	11.0	18.0	20.0	13.0	17.0	23.0	27.0
Average Days on Market	17.9	27.5	29.2	20.2	27.2	37.4	42.0

REALTORS® Association of Hamilton-Burlington MLS® Apartment-Style Market Activity

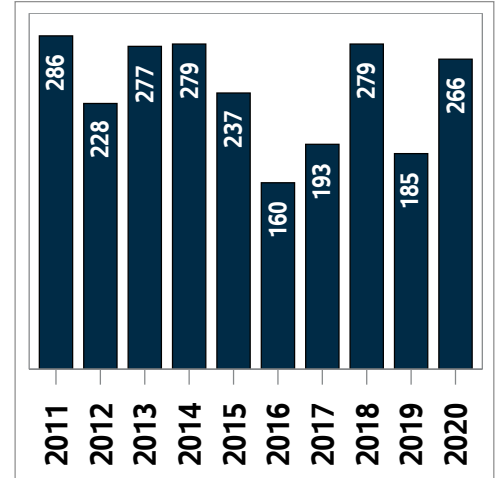
**Sales Activity
(November only)**



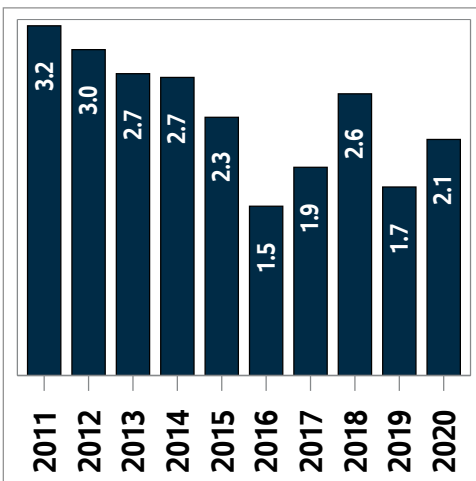
**New Listings
(November only)**



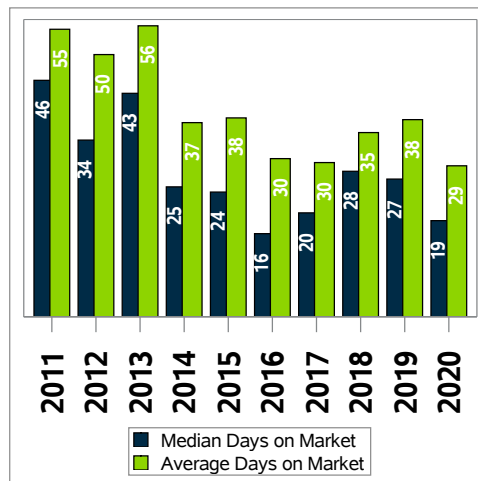
**Active Listings
(November only)**



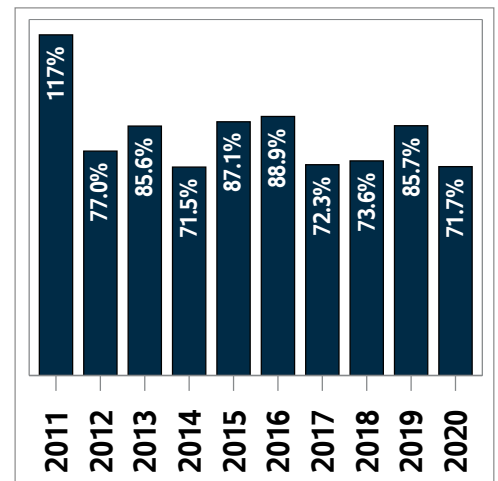
**Months of Inventory
(November only)**



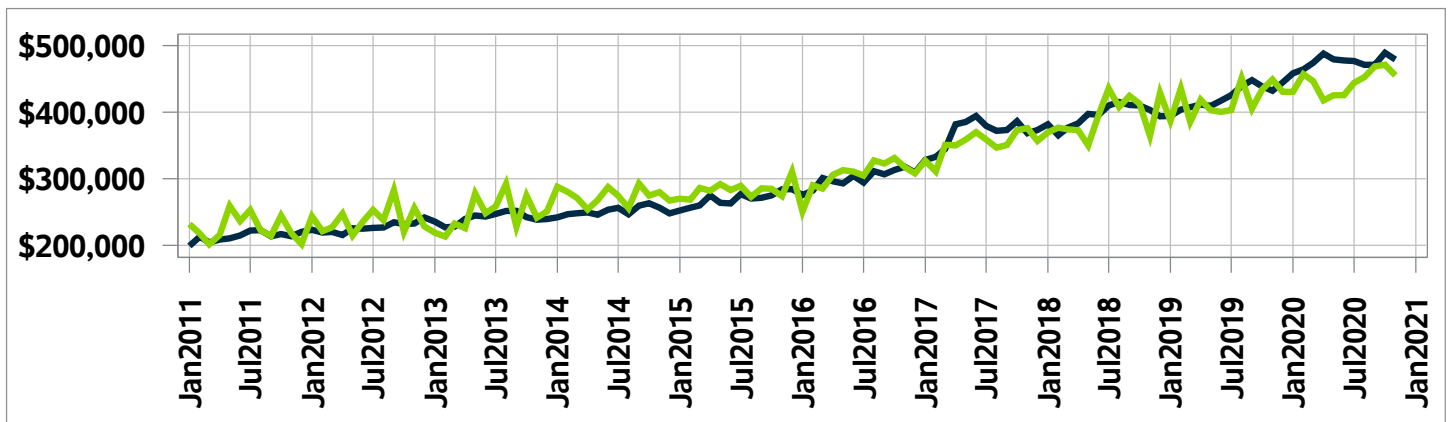
**Days on Market
(November only)**



**Sales to New Listings Ratio
(November only)**

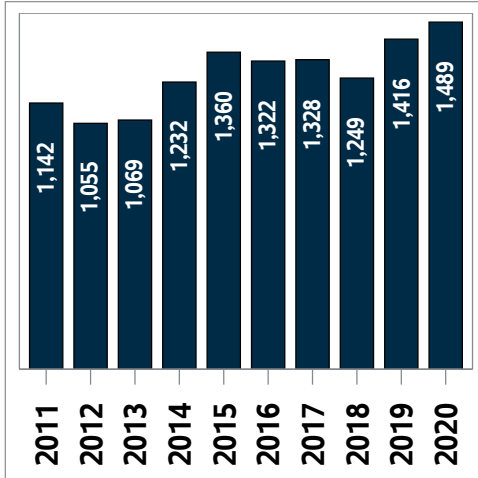


MLS® HPI Apartment-Style Benchmark Price and Average Price

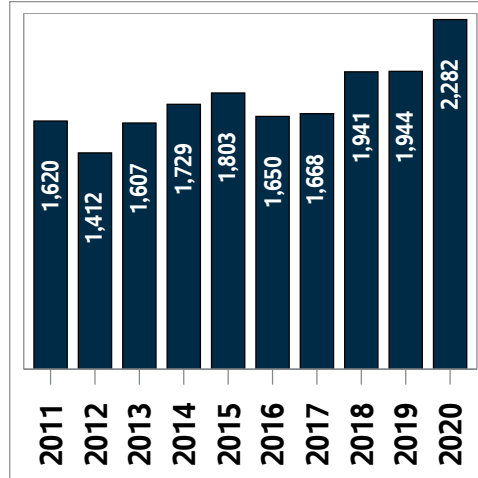


REALTORS® Association of Hamilton-Burlington MLS® Apartment-Style Market Activity

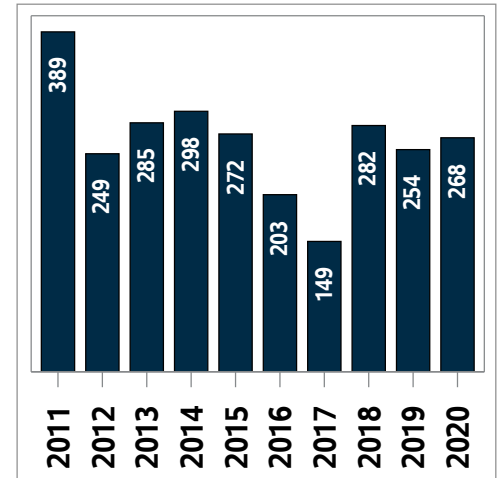
Sales Activity
(November Year-to-date)



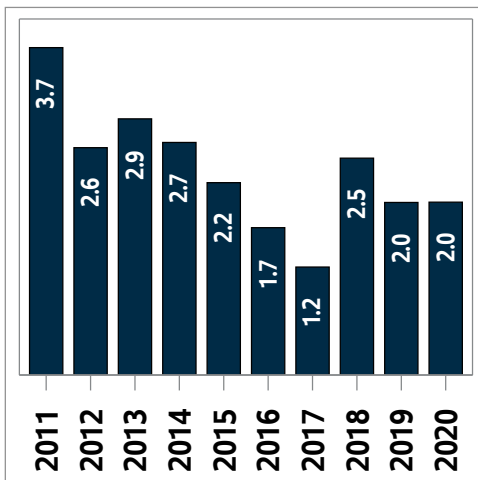
New Listings
(November Year-to-date)



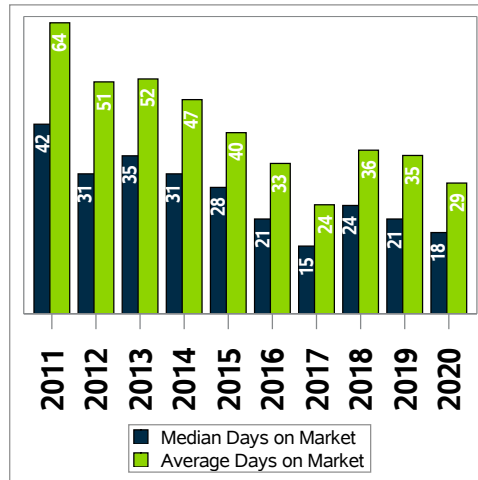
Active Listings ¹
(November Year-to-date)



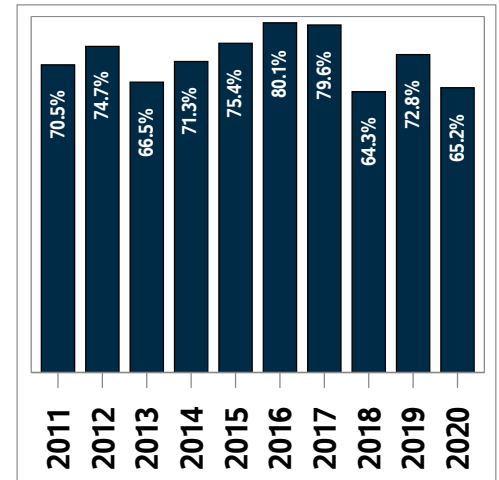
Months of Inventory ²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

REALTORS® Association of Hamilton-Burlington MLS® Apartment-Style Market Activity

Actual	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	124	14.8	13.8	21.6	22.8	22.8	49.4
Dollar Volume	\$56,449,514	16.4	42.1	47.2	104.1	131.3	238.6
New Listings	173	37.3	16.9	22.7	49.1	46.6	49.1
Active Listings	266	43.8	-4.7	37.8	12.2	-4.0	-22.7
Sales to New Listings Ratio ¹	71.7	85.7	73.6	72.3	87.1	85.6	71.6
Months of Inventory ²	2.1	1.7	2.6	1.9	2.3	2.7	4.1
Average Price	\$455,238	1.4	24.9	21.1	66.2	88.4	126.7
Median Price	\$426,000	5.5	23.5	21.7	67.1	85.2	111.9
Sales to List Price Ratio	98.8	98.5	97.9	98.0	96.9	96.1	94.3
Median Days on Market	18.5	26.5	28.0	20.0	24.0	43.0	40.0
Average Days on Market	29.1	37.9	35.4	29.7	38.3	56.0	52.5

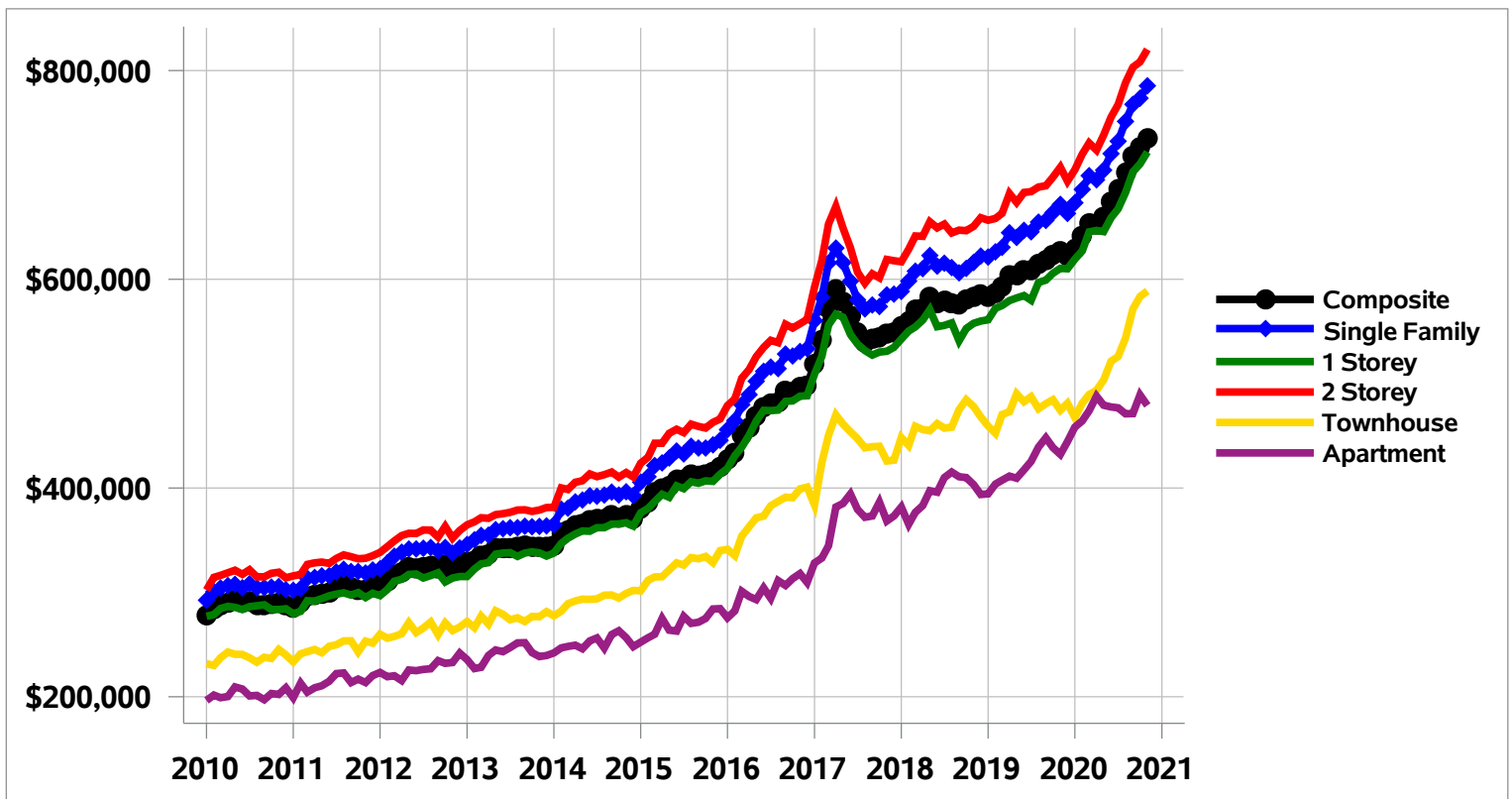
Year-to-date	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	1,489	5.2	19.2	12.1	9.5	39.3	32.7
Dollar Volume	\$666,886,482	13.4	37.5	42.2	73.9	151.3	176.1
New Listings	2,282	17.4	17.6	36.8	26.6	42.0	30.3
Active Listings ³	268	5.3	-5.0	79.5	-1.6	-6.0	-26.6
Sales to New Listings Ratio ⁴	65.2	72.8	64.3	79.6	75.4	66.5	64.0
Months of Inventory ⁵	2.0	2.0	2.5	1.2	2.2	2.9	3.6
Average Price	\$447,875	7.8	15.3	26.8	58.8	80.4	108.0
Median Price	\$420,000	9.1	16.7	25.4	63.4	82.6	111.4
Sales to List Price Ratio	99.5	98.7	98.4	101.4	96.9	95.8	95.8
Median Days on Market	18.0	21.0	24.0	15.0	28.0	35.0	35.0
Average Days on Market	29.0	35.1	36.2	24.2	40.1	52.0	56.9

REALTORS® Association of Hamilton-Burlington MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$735,300	1.1	4.7	11.4	17.3	34.2	77.0
Single Family	\$785,400	1.5	4.5	11.5	16.9	34.2	77.9
One Storey	\$722,000	1.6	5.7	11.8	18.3	36.0	77.7
Two Storey	\$820,300	1.5	4.1	11.1	16.0	32.5	77.2
Townhouse	\$588,800	0.9	8.3	16.9	24.1	38.2	79.2
Apartment-Style	\$479,100	-2.1	1.7	-0.0	10.9	30.0	68.6

MLS® HPI Benchmark Price



REALTORS® Association of Hamilton-Burlington MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1349
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1411
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4624
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

REALTORS® Association of Hamilton-Burlington

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1222
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5641
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1596
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3969
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

REALTORS® Association of Hamilton-Burlington MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1239
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1041
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers