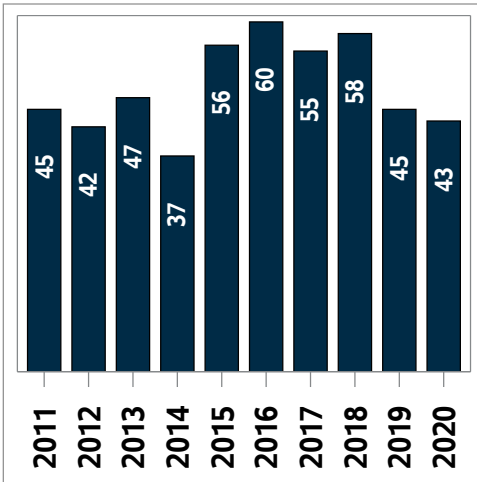


HALDIMAND COUNTY MLS[®] Residential Market Activity November 2020

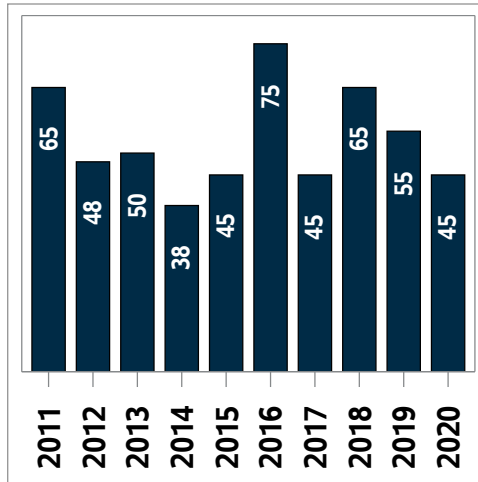


HALDIMAND COUNTY MLS® Residential Market Activity

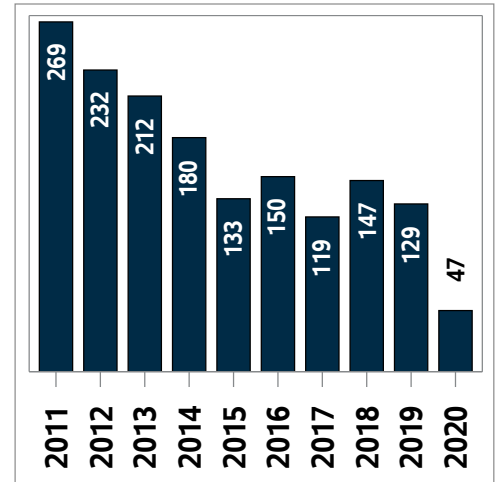
**Sales Activity
(November only)**



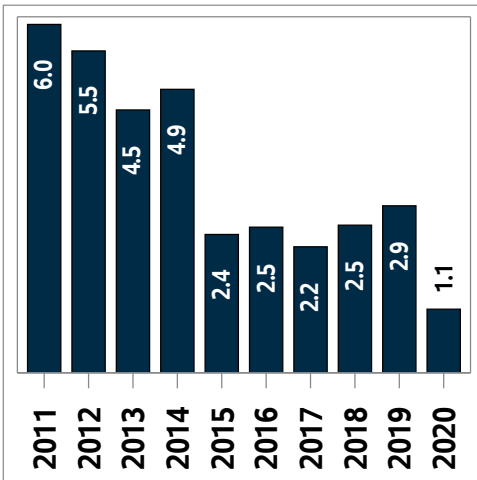
**New Listings
(November only)**



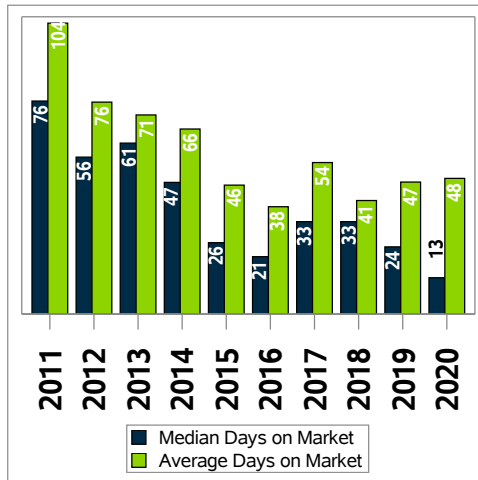
**Active Listings
(November only)**



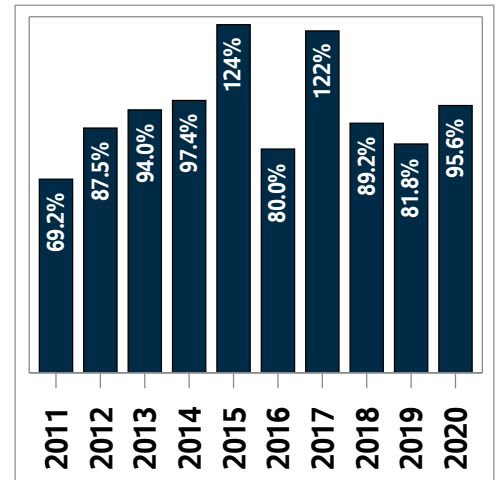
**Months of Inventory
(November only)**



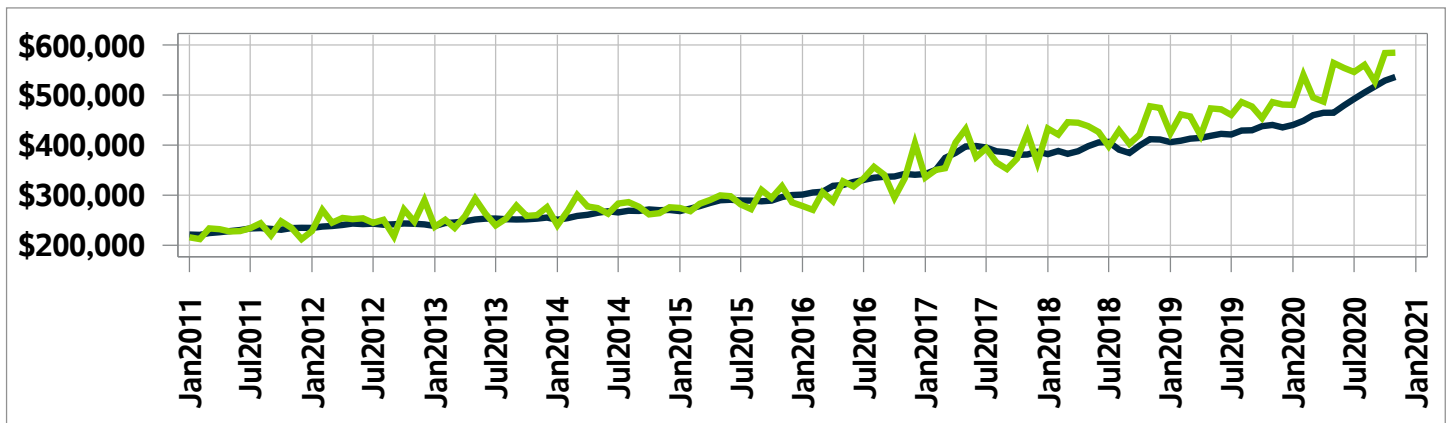
**Days on Market
(November only)**



**Sales to New Listings Ratio
(November only)**

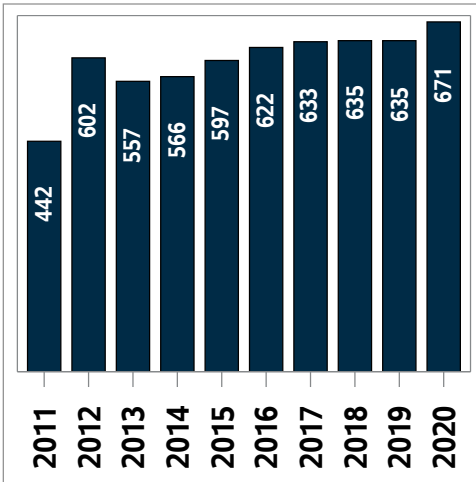


MLS® HPI Composite Benchmark Price and Average Price

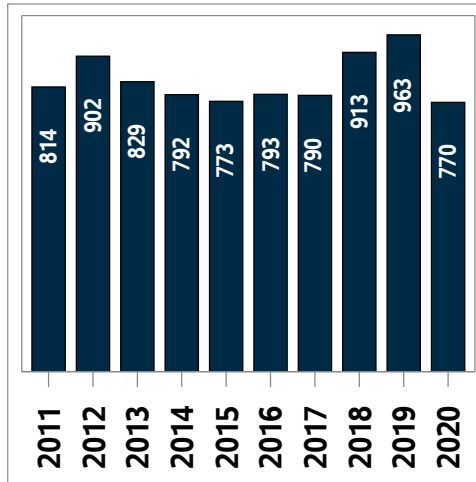


HALDIMAND COUNTY MLS® Residential Market Activity

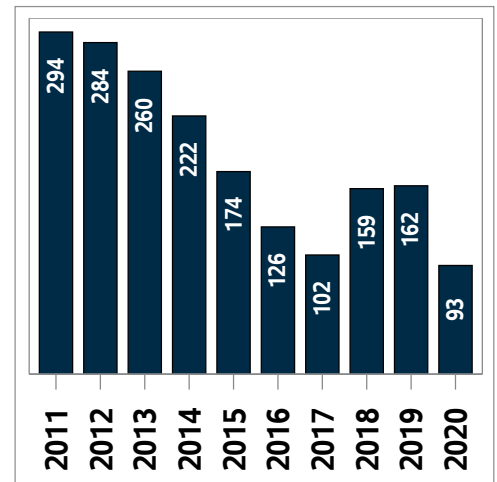
Sales Activity
(November Year-to-date)



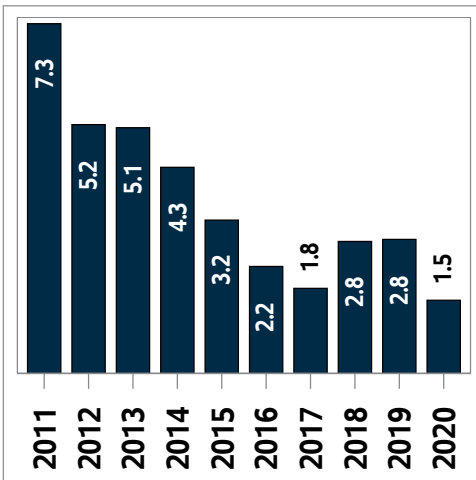
New Listings
(November Year-to-date)



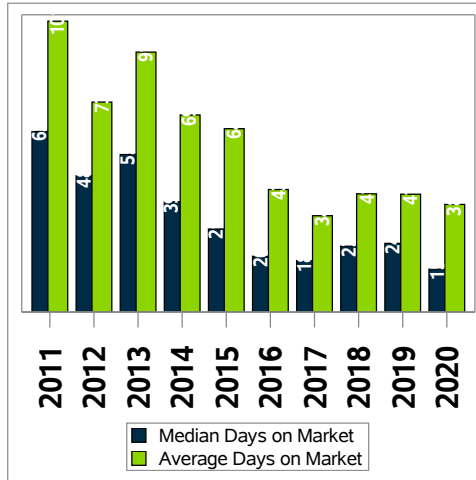
Active Listings¹
(November Year-to-date)



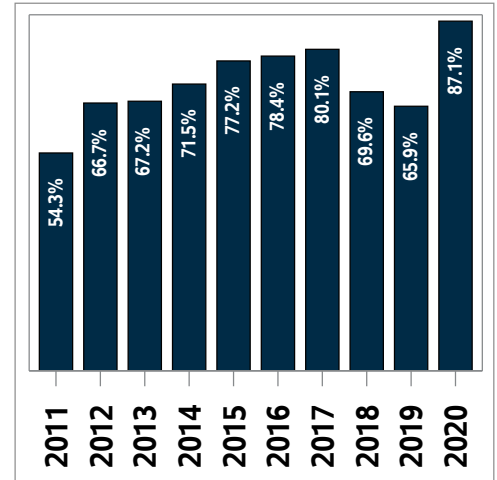
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Residential Market Activity

Actual	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	43	-4.4	-25.9	-21.8	-23.2	-8.5	168.8
Dollar Volume	\$25,137,244	15.0	-9.3	7.7	41.2	105.6	707.5
New Listings	45	-18.2	-30.8	0.0	0.0	-10.0	18.4
Active Listings	47	-63.6	-68.0	-60.5	-64.7	-77.8	-76.3
Sales to New Listings Ratio ¹	95.6	81.8	89.2	122.2	124.4	94.0	42.1
Months of Inventory ²	1.1	2.9	2.5	2.2	2.4	4.5	12.4
Average Price	\$584,587	20.3	22.4	37.7	83.9	124.7	200.5
Median Price	\$575,000	24.1	30.7	50.1	87.9	139.6	227.2
Sales to List Price Ratio	102.3	97.7	97.5	96.8	98.3	95.6	95.5
Median Days on Market	13.0	24.0	33.0	33.0	25.5	61.0	51.5
Average Days on Market	48.4	47.1	40.5	54.1	46.0	71.0	99.6

Year-to-date	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	671	5.7	5.7	6.0	12.4	20.5	235.5
Dollar Volume	\$365,304,799	24.3	33.6	51.0	110.0	153.3	757.1
New Listings	770	-20.0	-15.7	-2.5	-0.4	-7.1	75.8
Active Listings ³	93	-42.3	-41.4	-8.8	-46.3	-64.1	-45.2
Sales to New Listings Ratio ⁴	87.1	65.9	69.6	80.1	77.2	67.2	45.7
Months of Inventory ⁵	1.5	2.8	2.8	1.8	3.2	5.1	9.4
Average Price	\$544,418	17.7	26.4	42.4	86.8	110.2	155.5
Median Price	\$520,000	15.6	25.3	40.5	85.1	115.8	166.7
Sales to List Price Ratio	100.1	97.8	98.1	98.8	97.2	96.0	95.8
Median Days on Market	15.0	24.0	23.0	18.0	29.0	55.0	67.0
Average Days on Market	37.6	41.1	41.3	33.6	64.0	90.7	118.3

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

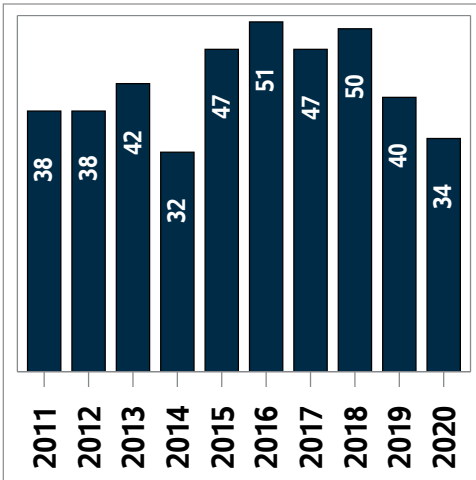
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

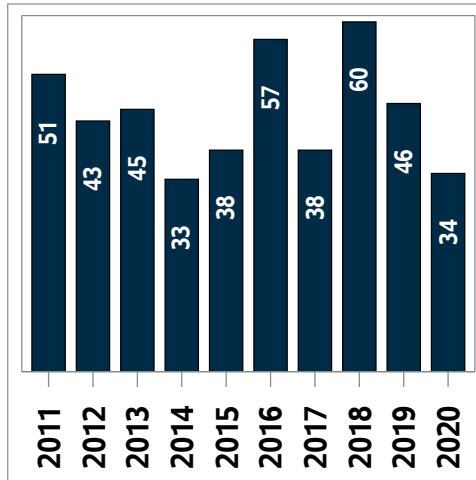
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Single Family Market Activity

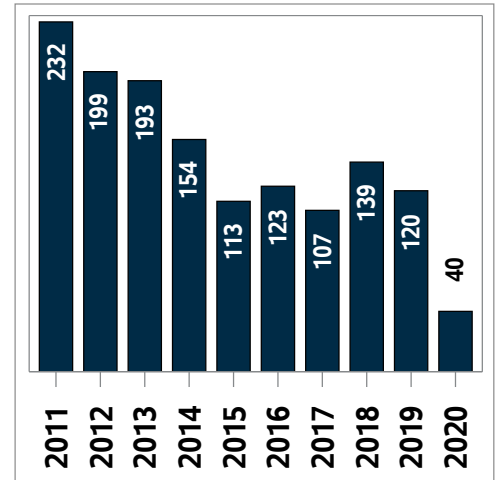
**Sales Activity
(November only)**



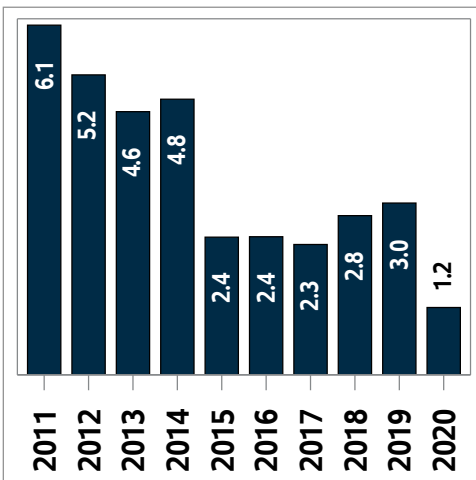
**New Listings
(November only)**



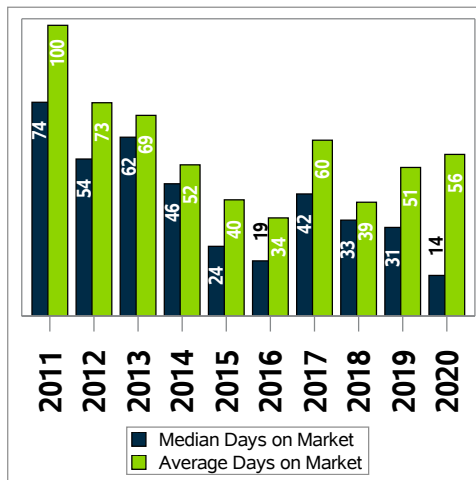
**Active Listings
(November only)**



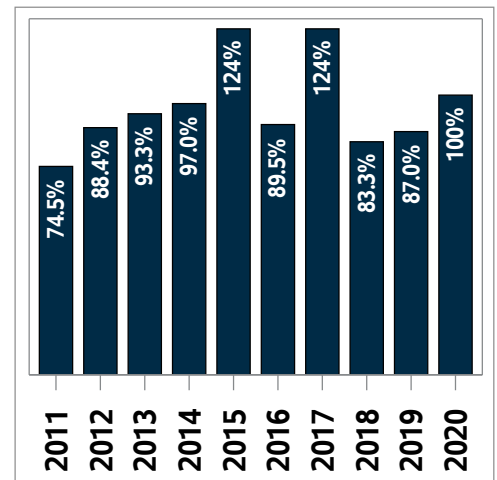
**Months of Inventory
(November only)**



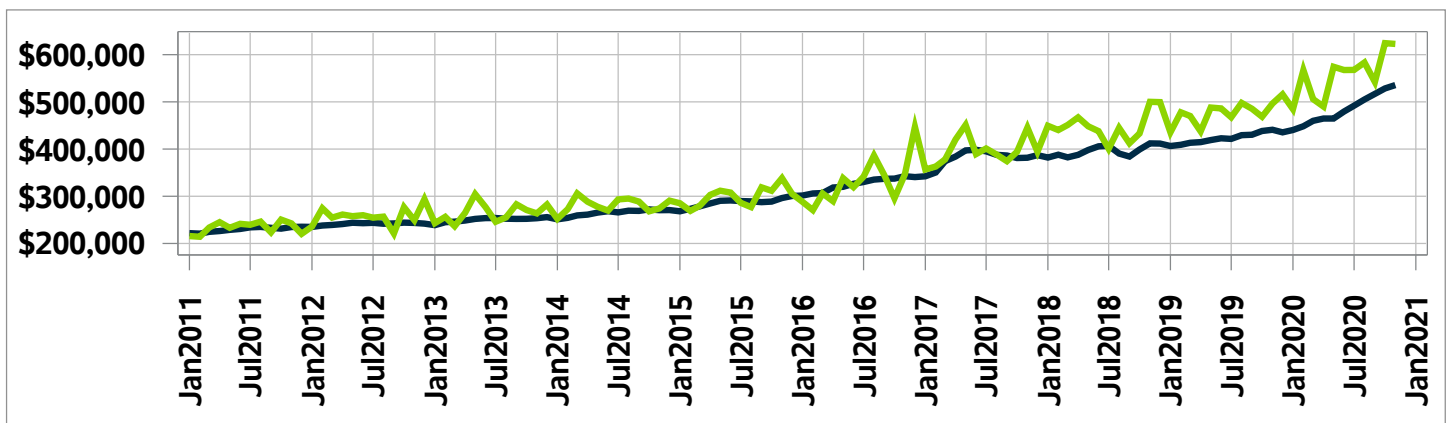
**Days on Market
(November only)**



**Sales to New Listings Ratio
(November only)**

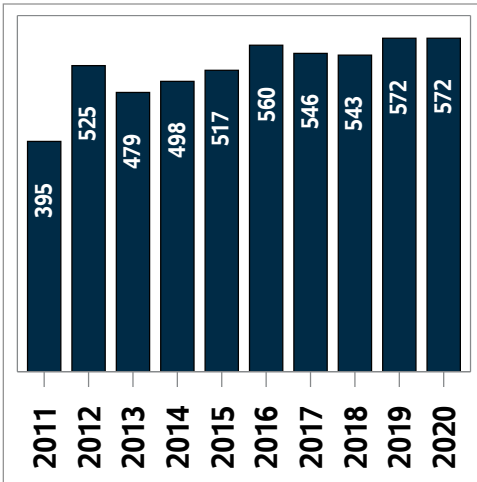


MLS® HPI Single Family Benchmark Price and Average Price

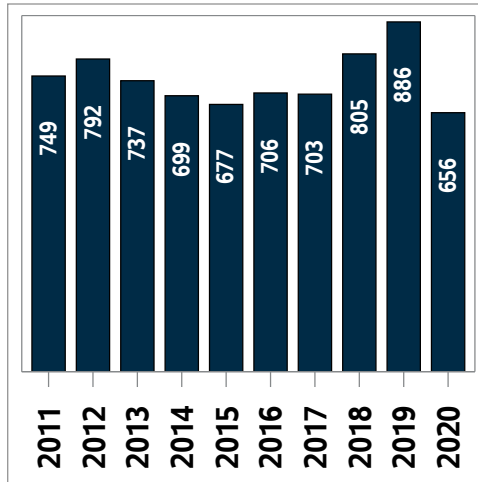


HALDIMAND COUNTY MLS® Single Family Market Activity

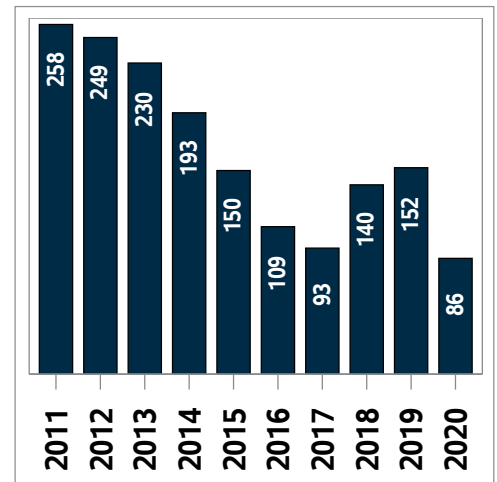
Sales Activity
(November Year-to-date)



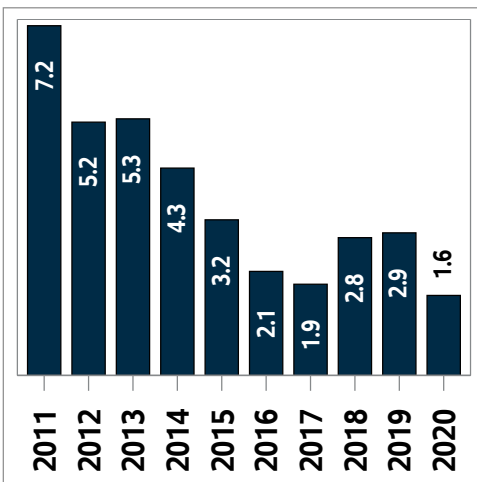
New Listings
(November Year-to-date)



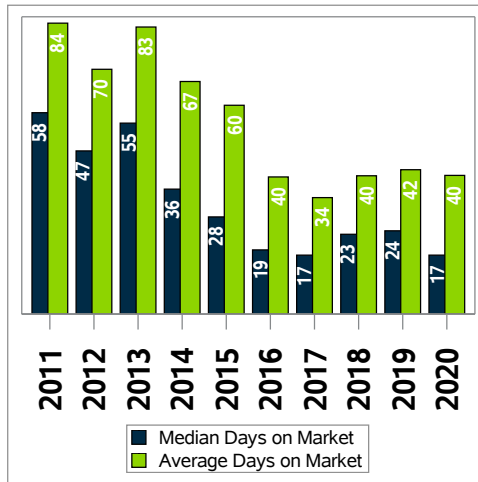
Active Listings¹
(November Year-to-date)



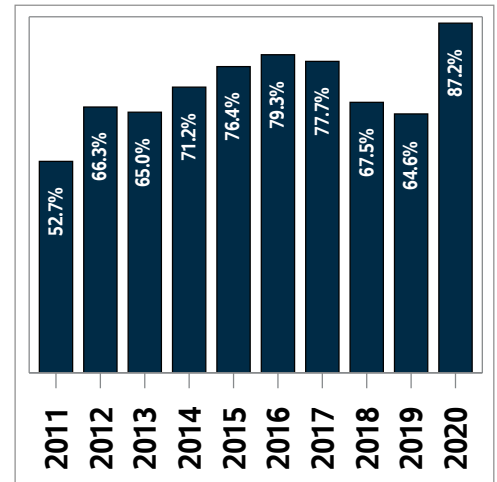
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Single Family Market Activity

Actual	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	34	-15.0	-32.0	-27.7	-27.7	-19.0	126.7
Dollar Volume	\$21,172,544	6.6	-15.3	1.1	33.1	91.2	625.1
New Listings	34	-26.1	-43.3	-10.5	-10.5	-24.4	0.0
Active Listings	40	-66.7	-71.2	-62.6	-64.6	-79.3	-76.9
Sales to New Listings Ratio ¹	100.0	87.0	83.3	123.7	123.7	93.3	44.1
Months of Inventory ²	1.2	3.0	2.8	2.3	2.4	4.6	11.5
Average Price	\$622,722	25.4	24.5	39.8	84.0	136.2	219.9
Median Price	\$588,500	18.3	30.6	47.9	78.4	141.7	237.2
Sales to List Price Ratio	102.2	97.3	97.2	96.7	98.3	95.2	95.4
Median Days on Market	14.0	30.5	33.0	42.0	24.0	61.5	56.0
Average Days on Market	55.6	51.1	39.2	60.5	40.0	69.0	106.2

Year-to-date	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	572	0.0	5.3	4.8	10.6	19.4	212.6
Dollar Volume	\$322,198,491	18.4	33.8	47.2	107.3	152.8	716.8
New Listings	656	-26.0	-18.5	-6.7	-3.1	-11.0	66.1
Active Listings ³	86	-43.9	-38.8	-8.1	-43.1	-62.8	-41.3
Sales to New Listings Ratio ⁴	87.2	64.6	67.5	77.7	76.4	65.0	46.3
Months of Inventory ⁵	1.6	2.9	2.8	1.9	3.2	5.3	8.8
Average Price	\$563,284	18.4	27.0	40.5	87.4	111.7	161.3
Median Price	\$545,000	17.2	24.7	38.5	87.3	115.4	177.4
Sales to List Price Ratio	99.8	97.7	97.9	98.6	96.8	95.5	95.6
Median Days on Market	17.0	24.0	23.0	17.0	28.0	55.0	63.0
Average Days on Market	39.9	41.6	39.8	33.6	60.1	82.7	101.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

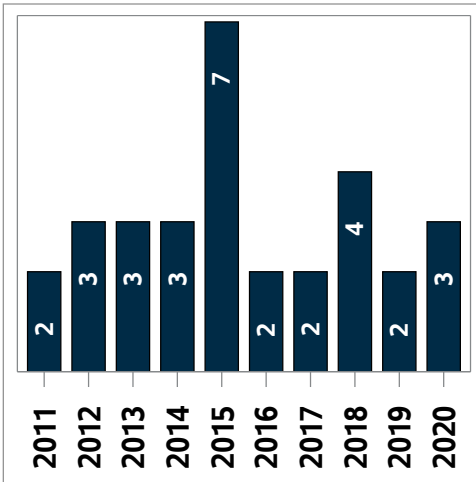
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

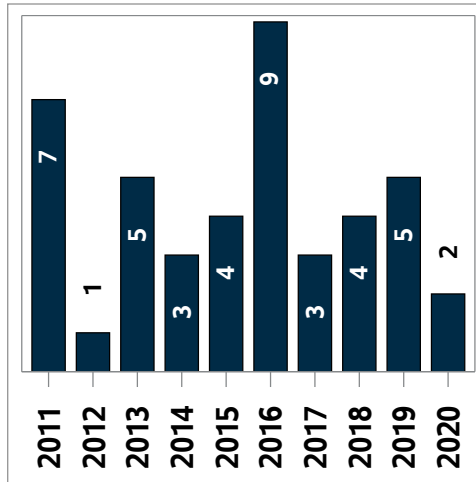
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Townhouse Market Activity

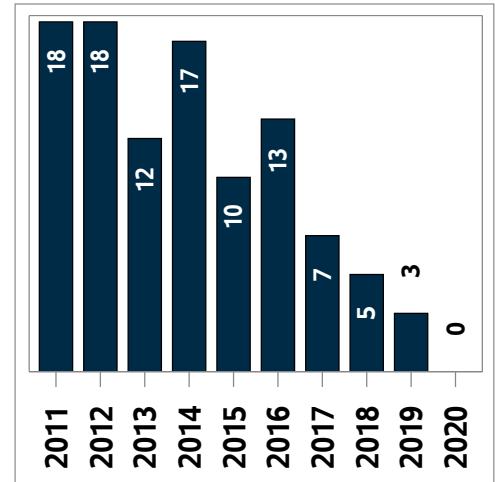
**Sales Activity
(November only)**



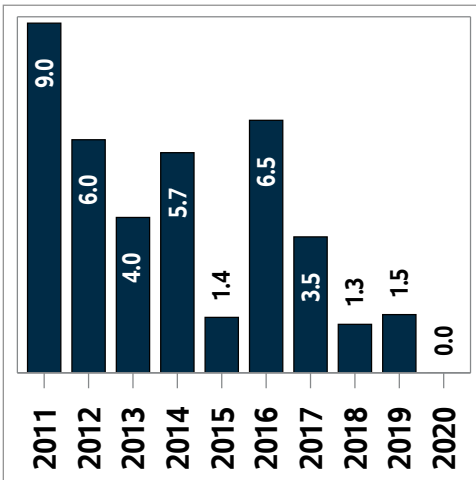
**New Listings
(November only)**



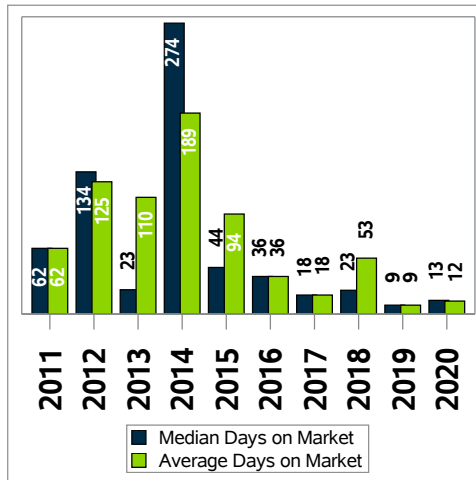
**Active Listings
(November only)**



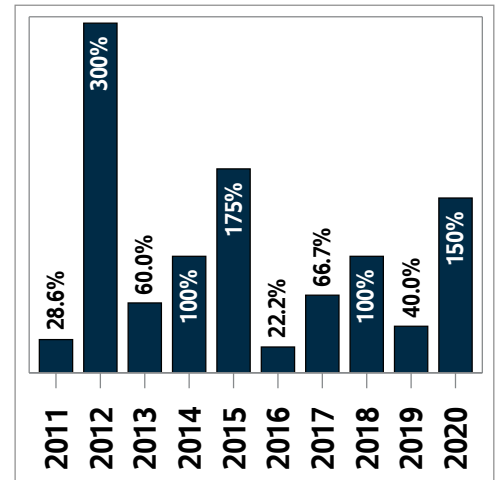
**Months of Inventory
(November only)**



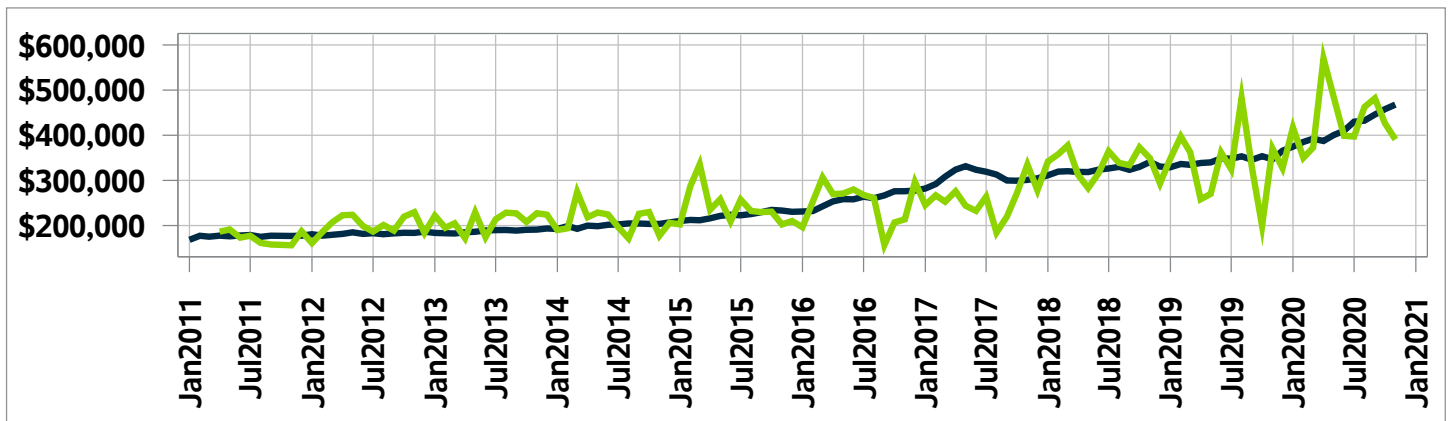
**Days on Market
(November only)**



**Sales to New Listings Ratio
(November only)**

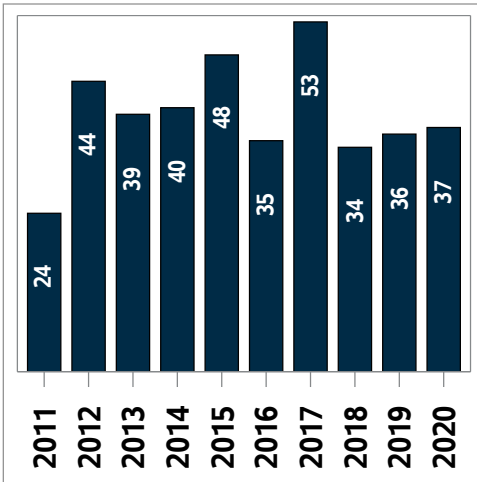


MLS® HPI Townhouse Benchmark Price and Average Price

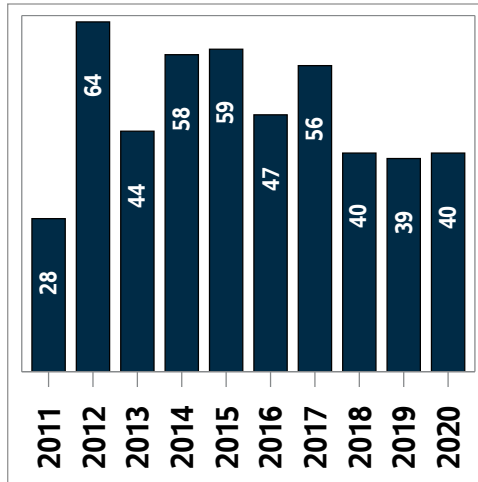


HALDIMAND COUNTY MLS® Townhouse Market Activity

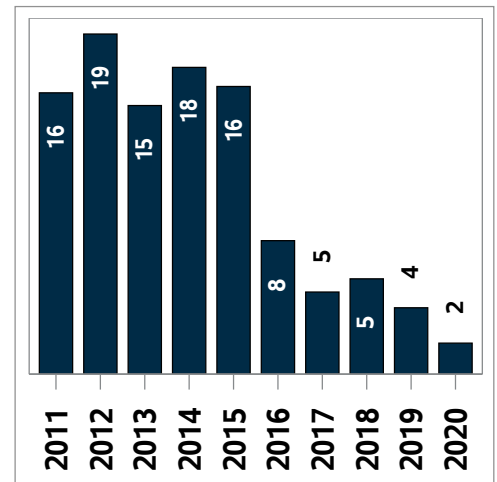
Sales Activity
(November Year-to-date)



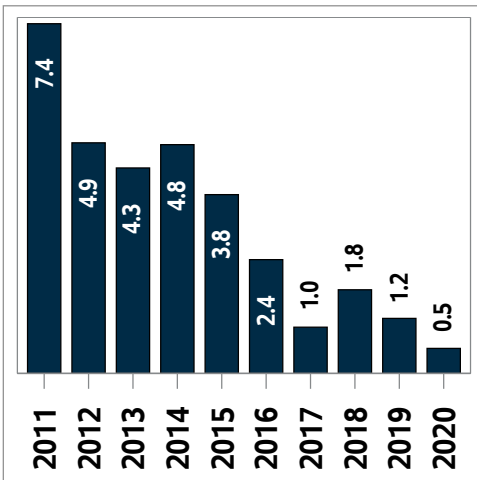
New Listings
(November Year-to-date)



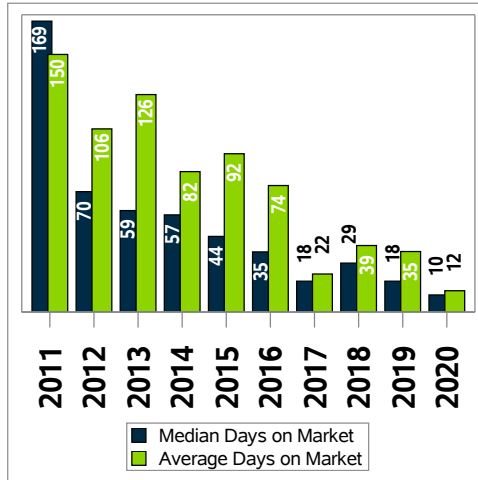
Active Listings¹
(November Year-to-date)



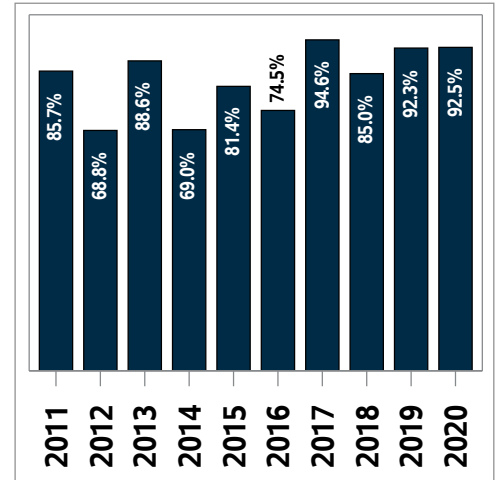
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Townhouse Market Activity

Actual	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	3	50.0	-25.0	50.0	-57.1	0.0	200.0
Dollar Volume	\$1,172,000	58.1	-16.0	74.9	-17.3	71.9	507.3
New Listings	2	-60.0	-50.0	-33.3	-50.0	-60.0	-50.0
Active Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio ¹	150.0	40.0	100.0	66.7	175.0	60.0	25.0
Months of Inventory ²	0.0	1.5	1.3	3.5	1.4	4.0	8.0
Average Price	\$390,667	5.4	12.0	16.6	92.9	71.9	102.4
Median Price	\$371,000	0.1	9.6	10.7	112.0	106.1	92.2
Sales to List Price Ratio	105.4	102.4	98.6	97.5	98.4	98.2	96.7
Median Days on Market	13.0	8.5	22.5	18.0	44.0	23.0	1.0
Average Days on Market	12.3	8.5	52.8	18.0	94.3	110.0	1.0

Year-to-date	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	37	2.8	8.8	-30.2	-22.9	-5.1	825.0
Dollar Volume	\$15,572,408	28.4	34.3	17.6	38.1	88.9	1,979.9
New Listings	40	2.6	0.0	-28.6	-32.2	-9.1	48.1
Active Listings ³	2	-53.2	-67.4	-62.2	-89.2	-88.4	-78.5
Sales to New Listings Ratio ⁴	92.5	92.3	85.0	94.6	81.4	88.6	14.8
Months of Inventory ⁵	0.5	1.2	1.8	1.0	3.8	4.3	22.8
Average Price	\$420,876	25.0	23.4	68.4	79.1	99.1	124.9
Median Price	\$415,000	21.7	18.9	66.0	73.5	119.0	117.7
Sales to List Price Ratio	103.5	98.5	99.3	99.6	98.9	98.5	101.6
Median Days on Market	10.0	18.0	28.5	18.0	44.0	59.0	49.5
Average Days on Market	12.5	35.2	38.7	22.2	92.0	126.4	104.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

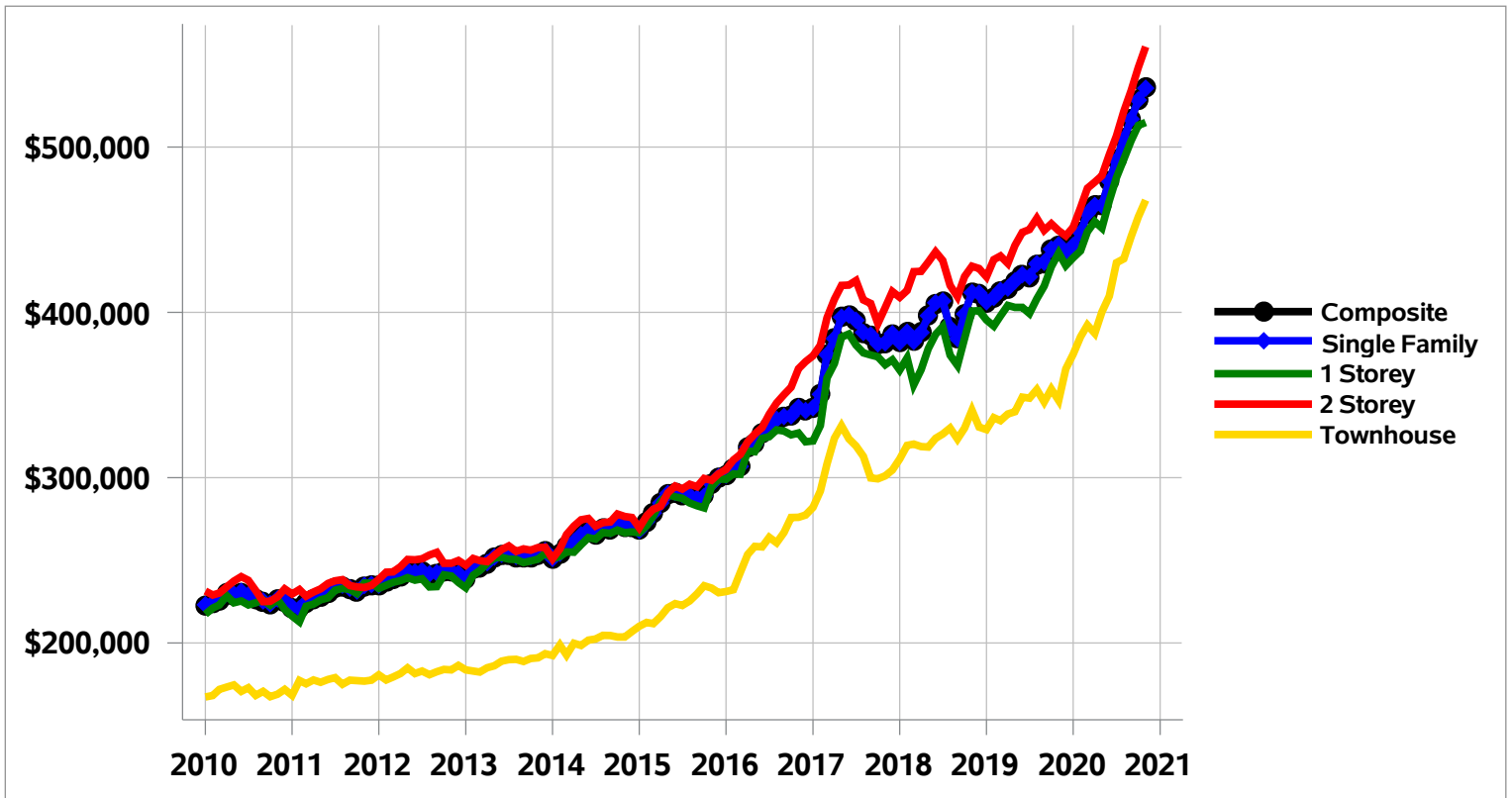
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$536,100	1.4	6.1	15.4	21.8	40.6	80.9
Single Family	\$535,600	1.4	6.1	15.3	21.5	40.4	80.8
One Storey	\$514,900	0.4	4.5	14.2	18.1	39.8	74.8
Two Storey	\$560,700	2.3	7.5	16.2	24.8	39.2	87.9
Townhouse	\$467,900	2.2	8.2	16.9	35.0	55.4	100.6
Apartment-Style							

MLS® HPI Benchmark Price



HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1384
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1388
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7286
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1251
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1707
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7326
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

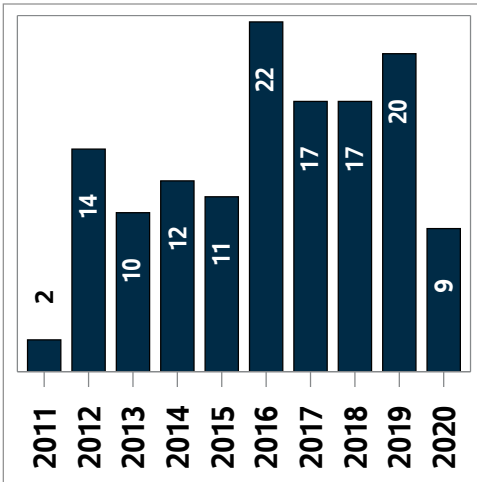
Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1093
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

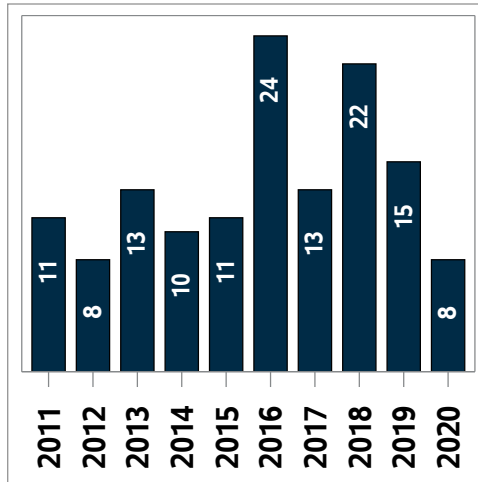
CALEDONIA (63)

MLS® Residential Market Activity

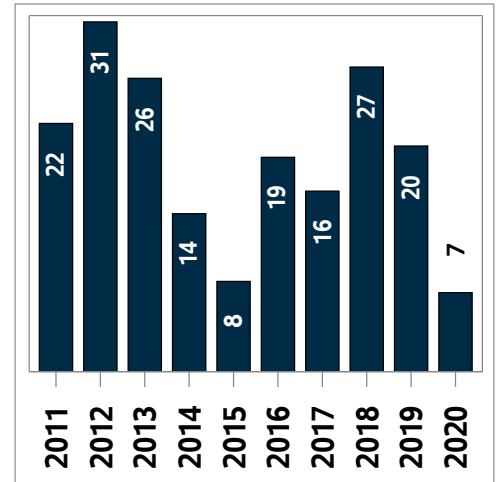
**Sales Activity
(November only)**



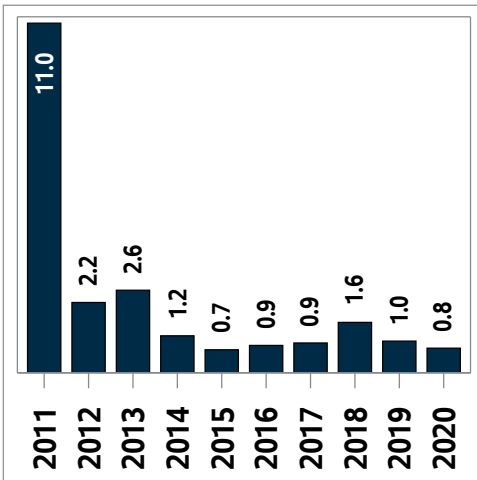
**New Listings
(November only)**



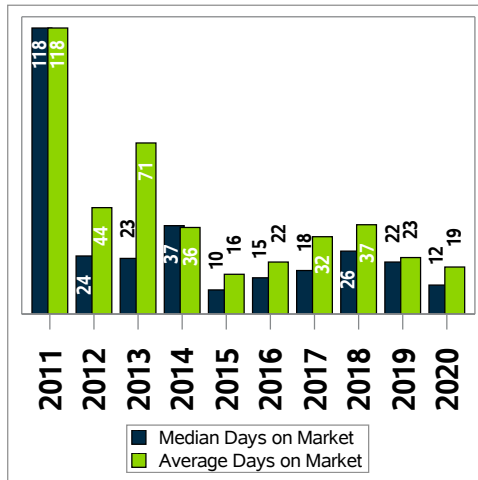
**Active Listings
(November only)**



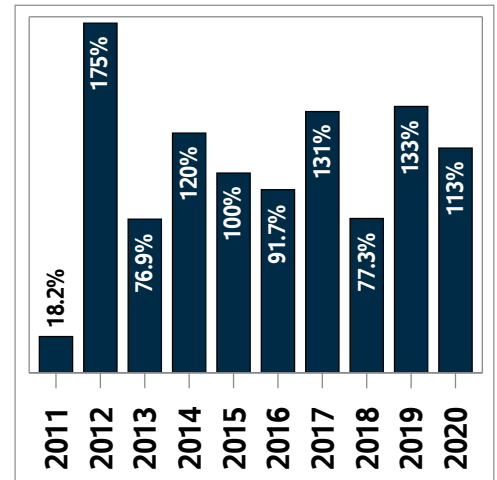
**Months of Inventory
(November only)**



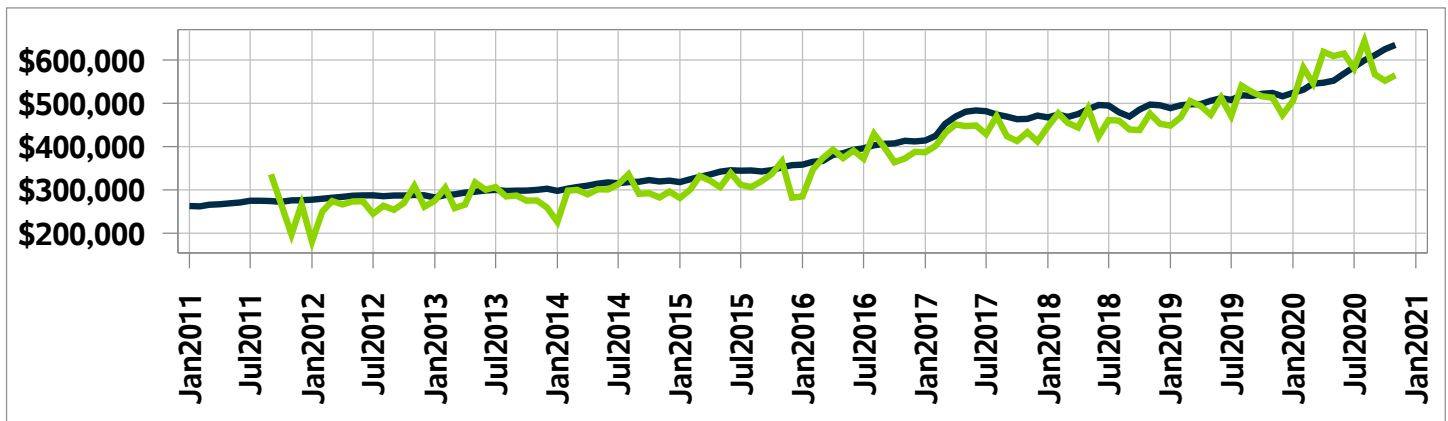
**Days on Market
(November only)**



**Sales to New Listings Ratio
(November only)**



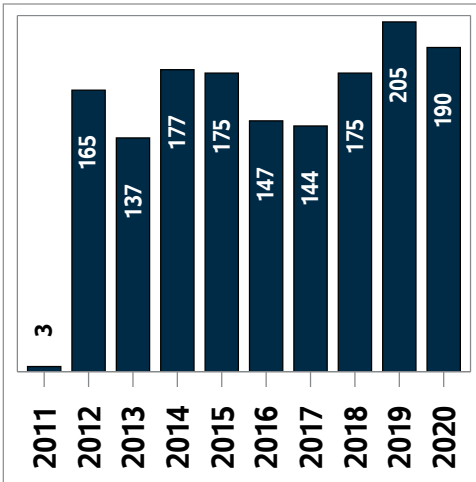
MLS® HPI Composite Benchmark Price and Average Price



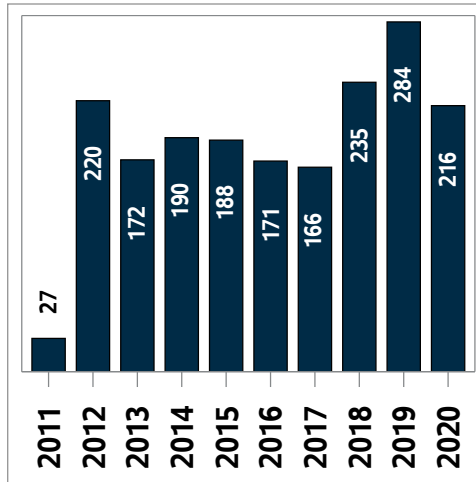
CALEDONIA (63)

MLS® Residential Market Activity

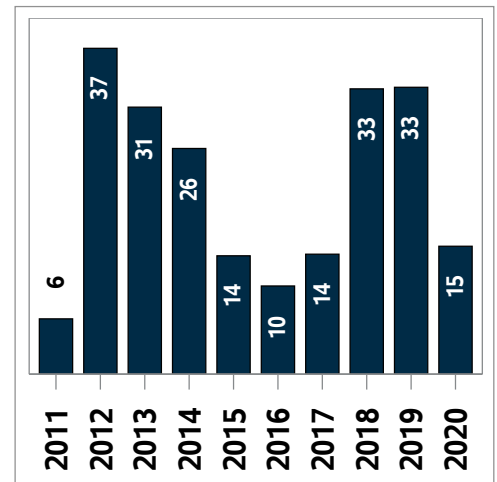
Sales Activity
(November Year-to-date)



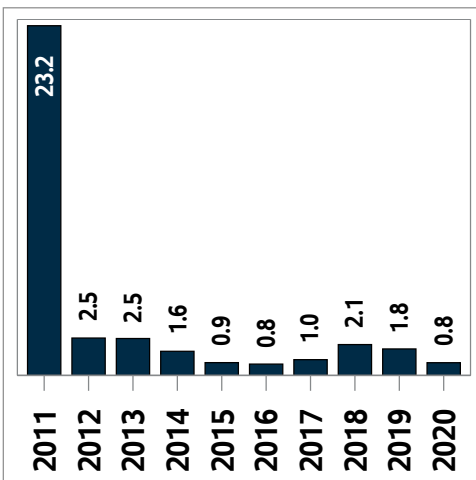
New Listings
(November Year-to-date)



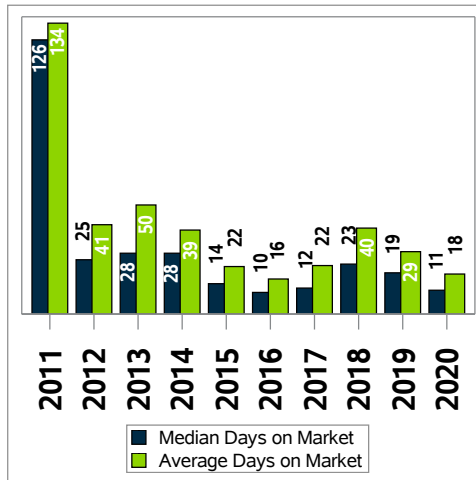
Active Listings¹
(November Year-to-date)



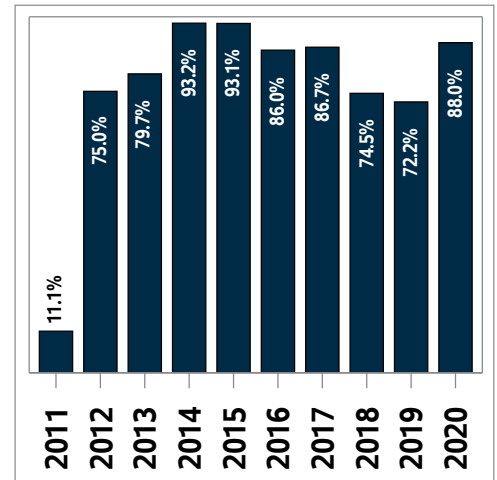
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CALEDONIA (63)

MLS® Residential Market Activity

Actual	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	9	-55.0	-47.1	-47.1	-18.2	-10.0	
Dollar Volume	\$5,082,000	-50.5	-37.2	-31.0	26.4	84.3	
New Listings	8	-46.7	-63.6	-38.5	-27.3	-38.5	
Active Listings	7	-65.0	-74.1	-56.3	-12.5	-73.1	
Sales to New Listings Ratio ¹	112.5	133.3	77.3	130.8	100.0	76.9	
Months of Inventory ²	0.8	1.0	1.6	0.9	0.7	2.6	
Average Price	\$564,667	10.0	18.6	30.3	54.4	104.7	
Median Price	\$570,000	14.6	29.5	34.1	63.3	106.9	
Sales to List Price Ratio	104.7	98.1	97.9	98.2	99.9	97.9	
Median Days on Market	12.0	21.5	26.0	18.0	10.0	23.0	
Average Days on Market	19.4	23.4	36.9	31.9	16.5	70.6	

Year-to-date	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	190	-7.3	8.6	31.9	8.6	38.7	3,700.0
Dollar Volume	\$110,418,320	7.4	38.9	77.9	96.4	178.3	8,351.5
New Listings	216	-23.9	-8.1	30.1	14.9	25.6	2,985.7
Active Listings ³	15	-55.4	-55.2	6.6	8.1	-52.1	674.9
Sales to New Listings Ratio ⁴	88.0	72.2	74.5	86.7	93.1	79.7	71.4
Months of Inventory ⁵	0.8	1.8	2.1	1.0	0.9	2.5	4.2
Average Price	\$581,149	15.9	27.9	34.9	80.9	100.7	122.4
Median Price	\$570,000	16.9	28.7	32.6	83.9	105.0	139.5
Sales to List Price Ratio	101.7	98.7	98.6	100.8	98.6	97.6	98.2
Median Days on Market	11.0	19.0	23.0	12.0	14.0	28.0	26.0
Average Days on Market	18.4	28.7	39.5	22.3	21.9	50.2	52.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

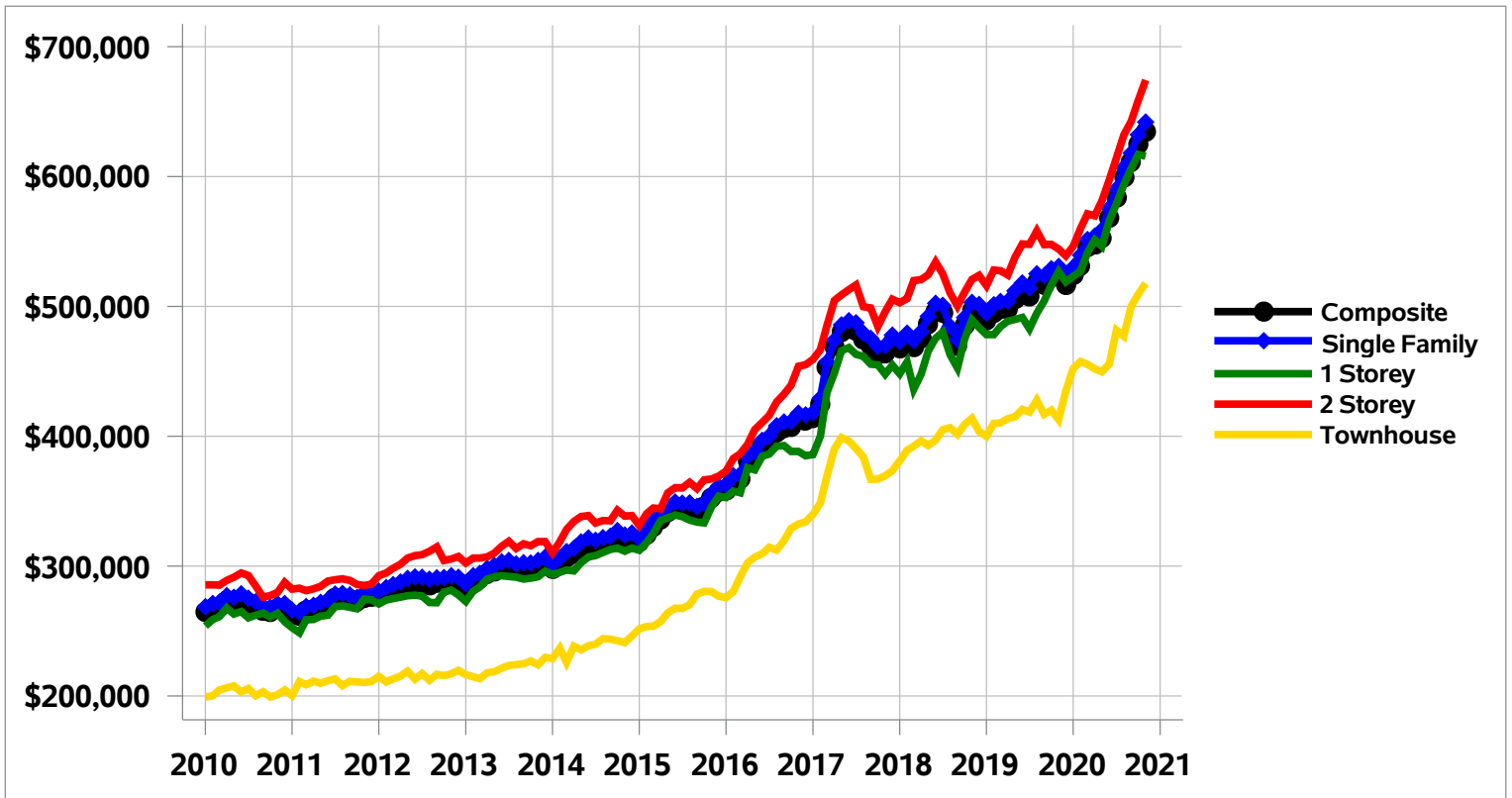
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

CALEDONIA (63) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$634,700	1.6	5.9	14.9	21.2	36.8	80.2
Single Family	\$642,000	1.6	5.8	14.8	20.9	36.6	80.4
One Storey	\$615,700	-0.2	3.7	12.7	16.9	37.5	78.1
Two Storey	\$674,300	2.4	6.7	16.0	23.9	35.9	83.7
Townhouse	\$517,800	1.6	8.5	15.1	25.4	40.1	84.7
Apartment-Style							

MLS® HPI Benchmark Price



CALEDONIA (63)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5965
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63) MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1279
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6042
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5756
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

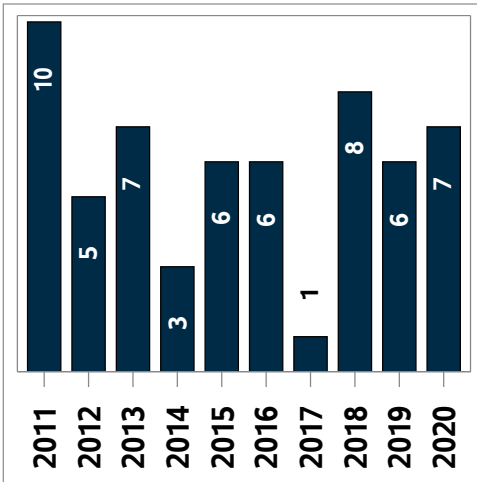
Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1167
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

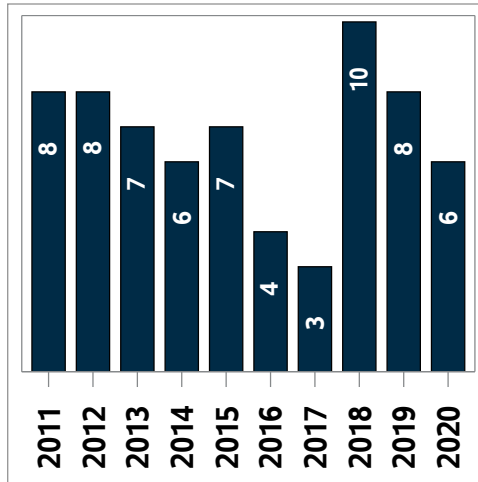
CAYUGA (62)

MLS® Residential Market Activity

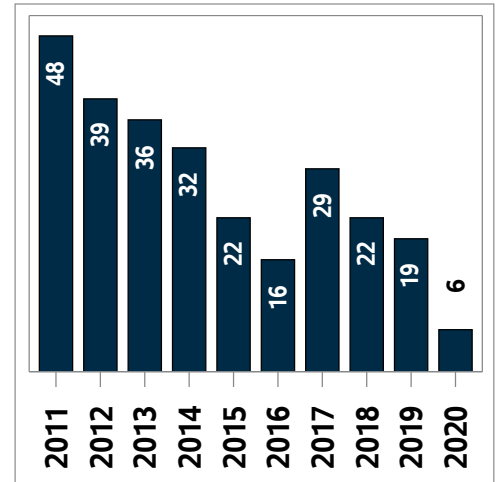
**Sales Activity
(November only)**



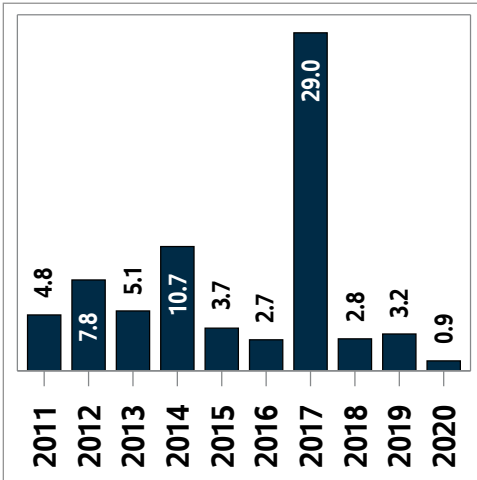
**New Listings
(November only)**



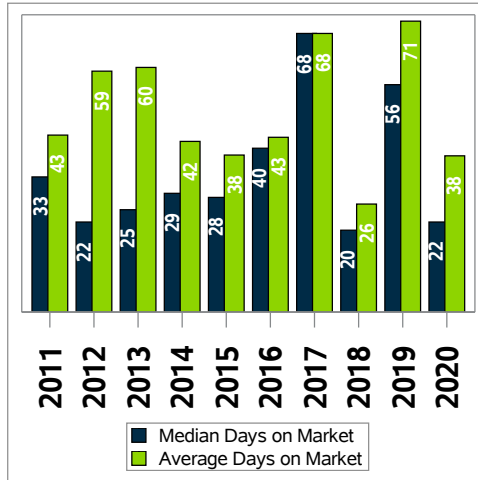
**Active Listings
(November only)**



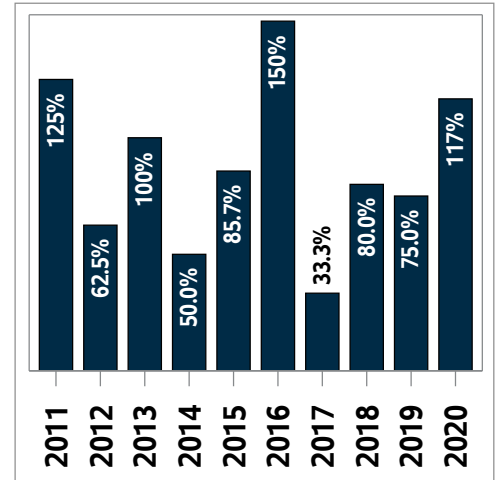
**Months of Inventory
(November only)**



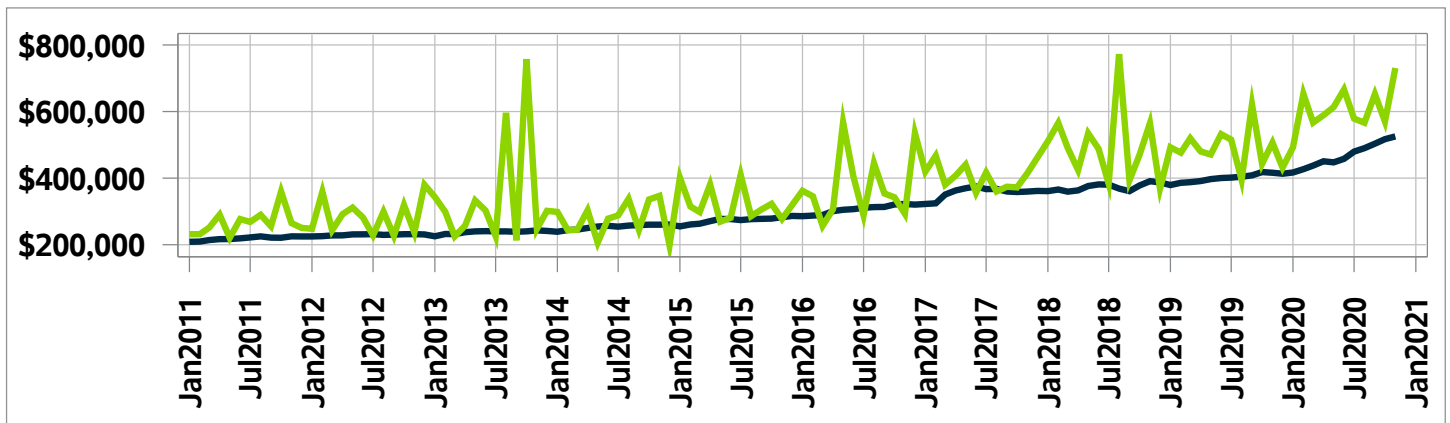
**Days on Market
(November only)**



**Sales to New Listings Ratio
(November only)**



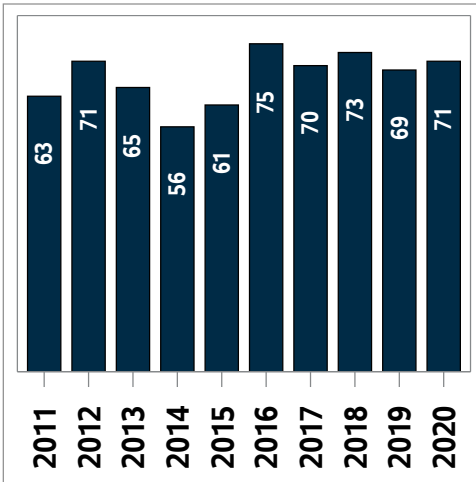
MLS® HPI Composite Benchmark Price and Average Price



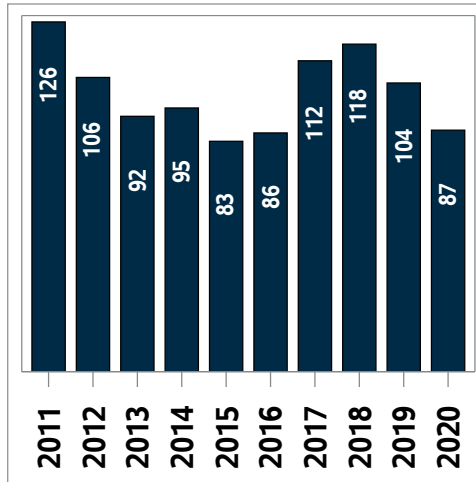
CAYUGA (62)

MLS® Residential Market Activity

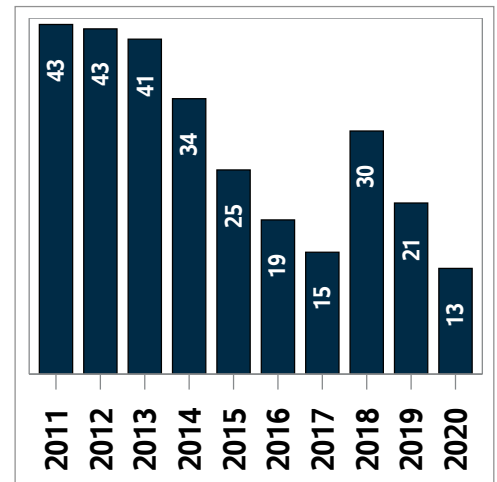
Sales Activity
(November Year-to-date)



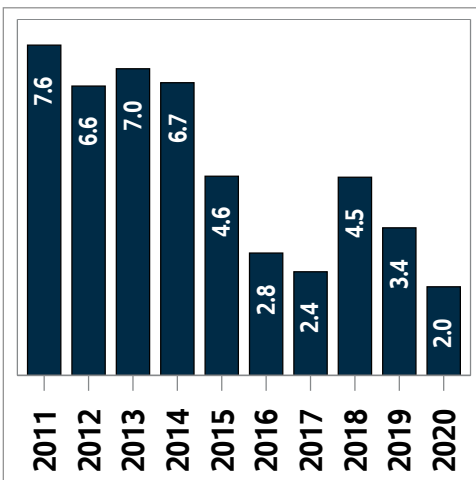
New Listings
(November Year-to-date)



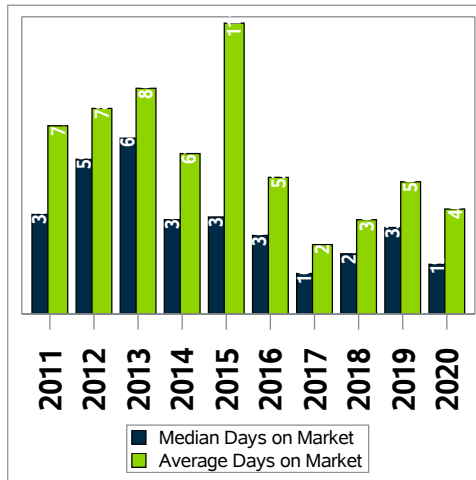
Active Listings¹
(November Year-to-date)



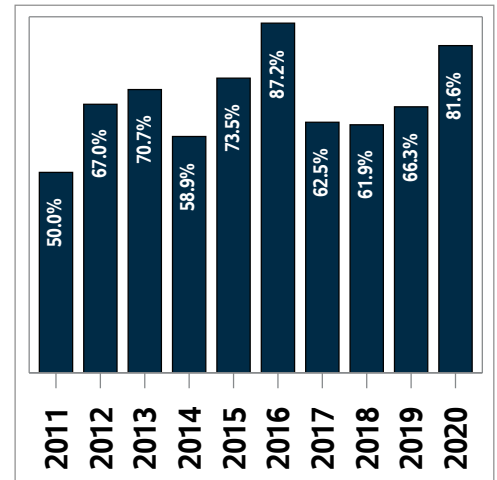
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CAYUGA (62)

MLS® Residential Market Activity

Actual	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	7	16.7	-12.5	600.0	16.7	0.0	
Dollar Volume	\$5,115,131	68.3	13.2	1,132.6	207.6	195.2	
New Listings	6	-25.0	-40.0	100.0	-14.3	-14.3	200.0
Active Listings	6	-68.4	-72.7	-79.3	-72.7	-83.3	-60.0
Sales to New Listings Ratio ¹	116.7	75.0	80.0	33.3	85.7	100.0	
Months of Inventory ²	0.9	3.2	2.8	29.0	3.7	5.1	
Average Price	\$730,733	44.3	29.4	76.1	163.7	195.2	
Median Price	\$700,000	45.1	27.9	68.7	169.2	208.4	
Sales to List Price Ratio	99.4	96.9	97.6	97.7	96.1	95.1	
Median Days on Market	22.0	55.5	20.0	68.0	28.0	25.0	
Average Days on Market	38.1	71.0	26.4	68.0	38.3	59.7	

Year-to-date	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	71	2.9	-2.7	1.4	16.4	9.2	7,000.0
Dollar Volume	\$43,299,959	27.0	21.9	56.0	124.1	119.0	17,829.6
New Listings	87	-16.3	-26.3	-22.3	4.8	-5.4	443.8
Active Listings ³	13	-38.2	-56.5	-13.3	-48.2	-68.4	39.8
Sales to New Listings Ratio ⁴	81.6	66.3	61.9	62.5	73.5	70.7	6.3
Months of Inventory ⁵	2.0	3.4	4.5	2.4	4.6	7.0	103.0
Average Price	\$609,859	23.4	25.4	53.8	92.5	100.5	152.5
Median Price	\$560,500	19.5	24.6	39.4	75.2	115.2	132.1
Sales to List Price Ratio	100.5	97.4	97.8	97.8	96.8	95.1	102.8
Median Days on Market	19.0	33.0	23.0	15.5	37.0	67.0	21.0
Average Days on Market	40.0	50.4	36.0	26.5	110.8	86.0	21.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

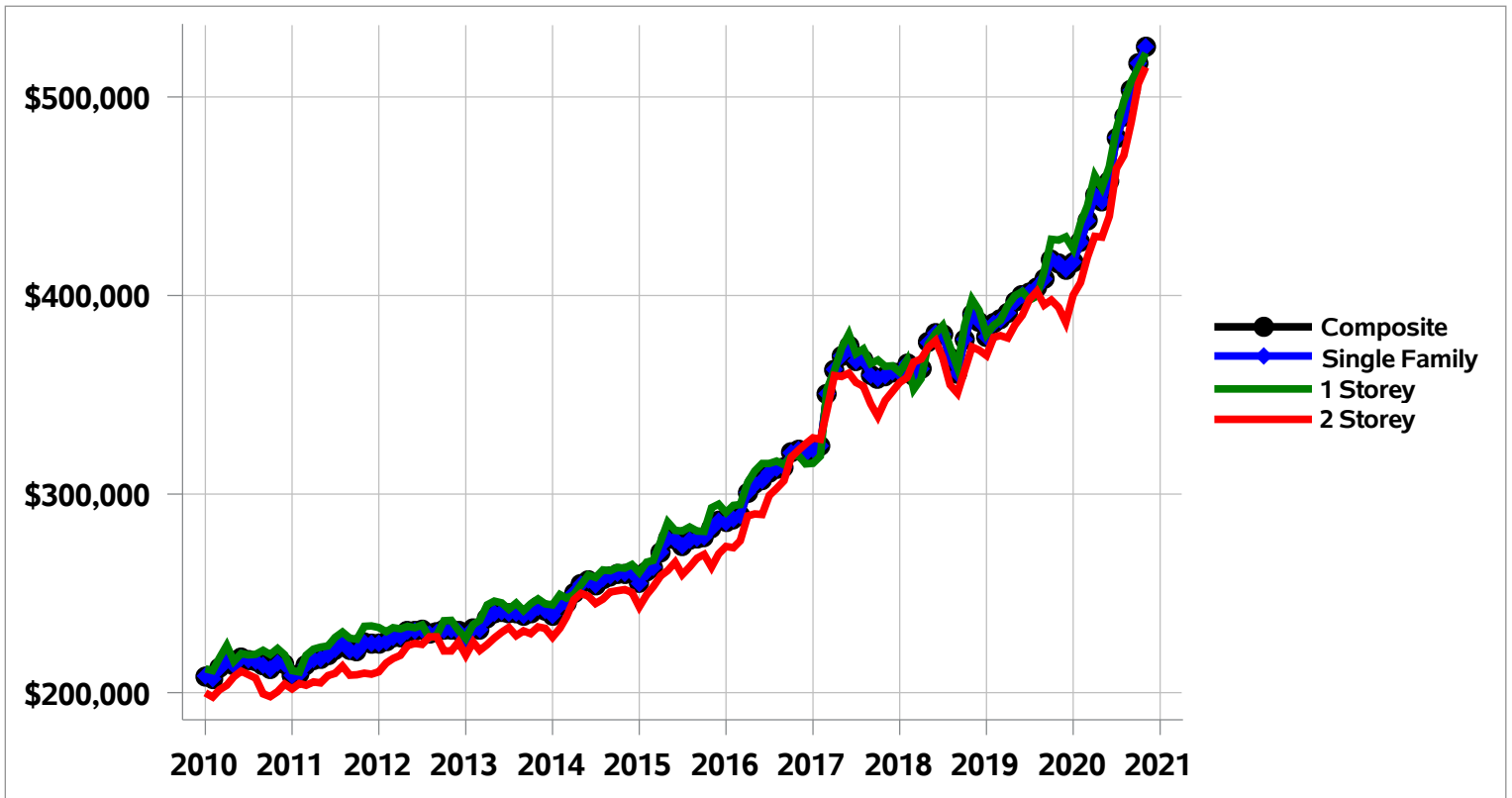
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

CAYUGA (62) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$525,300	1.6	7.2	17.4	26.2	46.1	85.8
Single Family	\$525,300	1.6	7.2	17.4	26.2	46.1	85.8
One Storey	\$522,100	1.5	4.9	14.9	22.0	43.3	78.1
Two Storey	\$515,000	1.7	9.5	19.9	30.7	48.3	95.7
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



CAYUGA (62)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1447
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1447
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10237
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CAYUGA (62)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1310
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10960
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

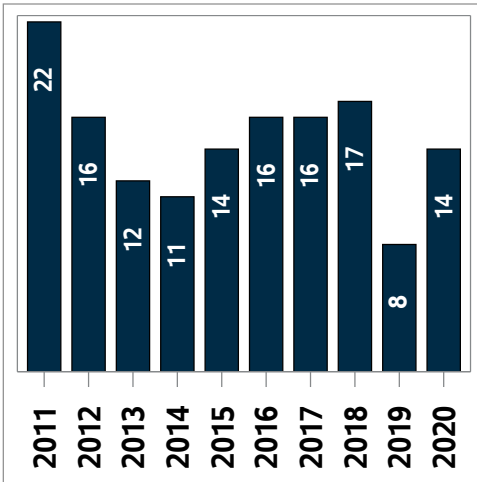
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1785
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10896
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

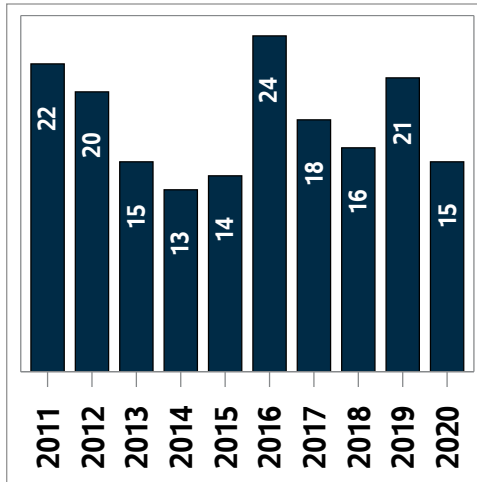
DUNNVILLE (60)

MLS® Residential Market Activity

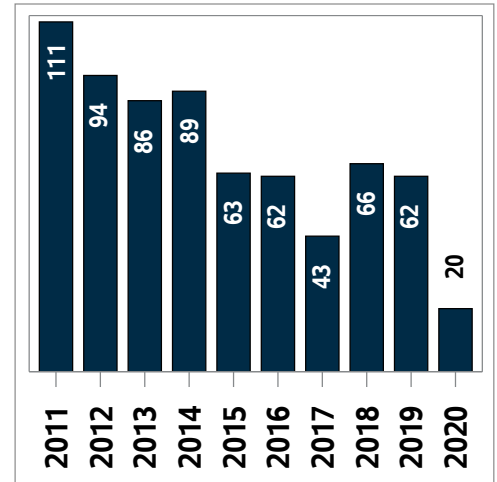
Sales Activity
(November only)



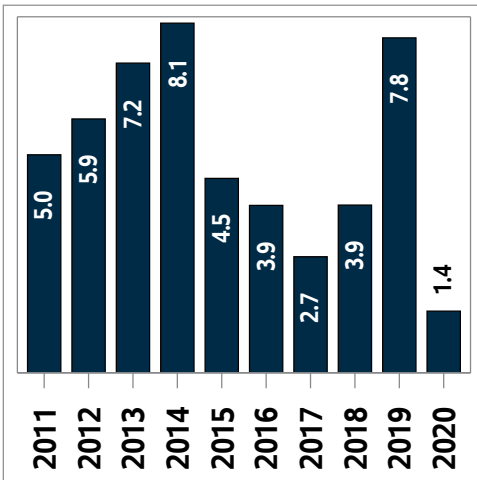
New Listings
(November only)



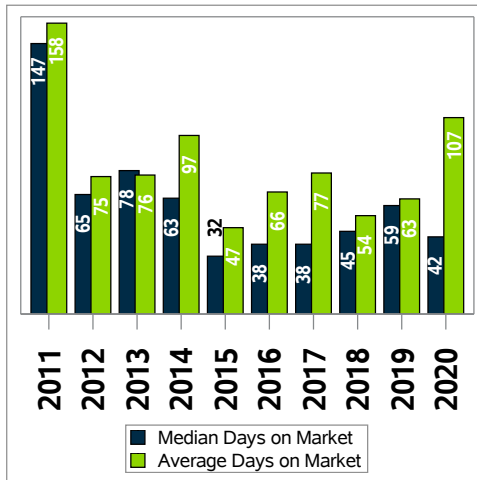
Active Listings
(November only)



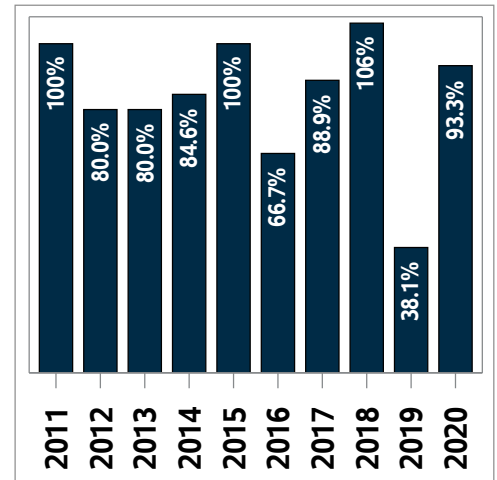
Months of Inventory
(November only)



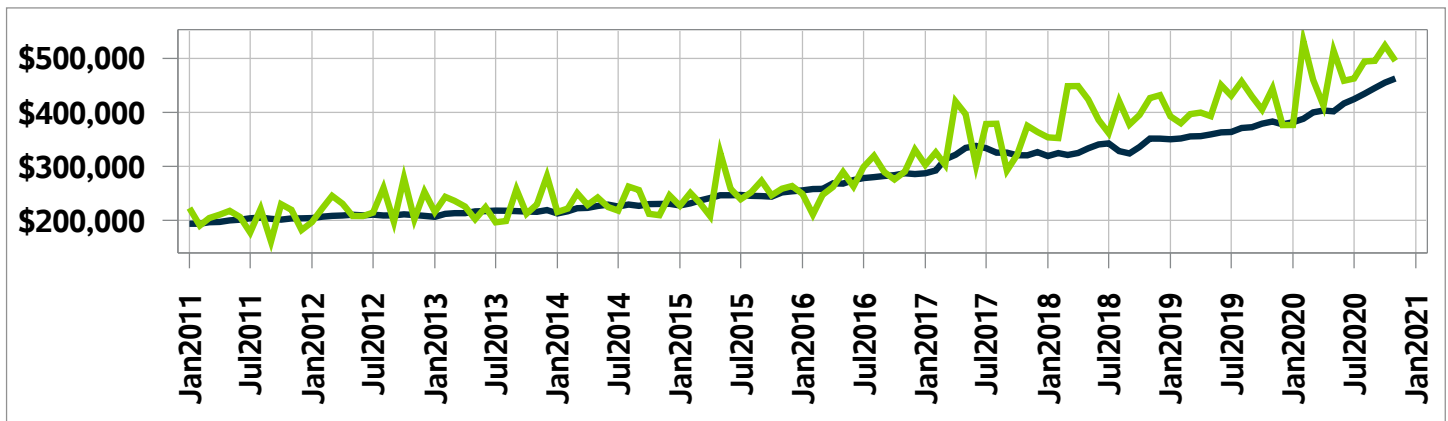
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



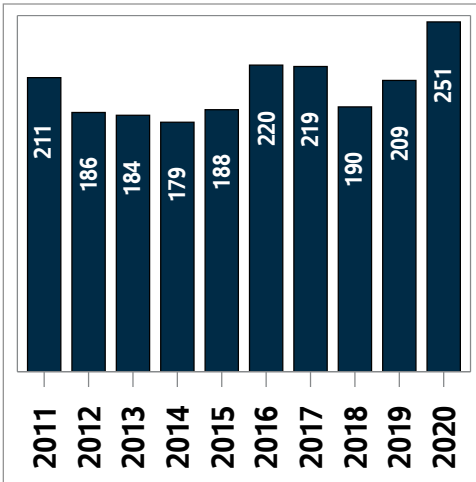
MLS® HPI Composite Benchmark Price and Average Price



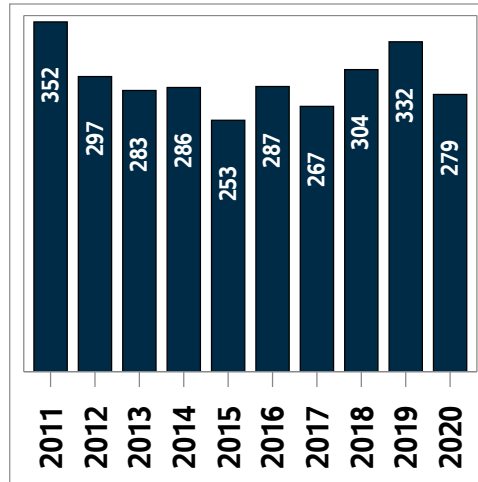
DUNNVILLE (60)

MLS® Residential Market Activity

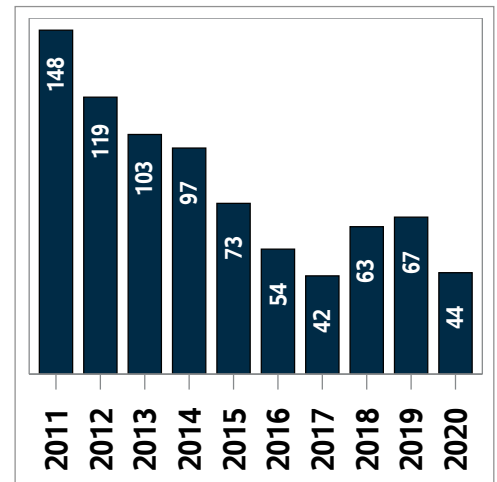
Sales Activity
(November Year-to-date)



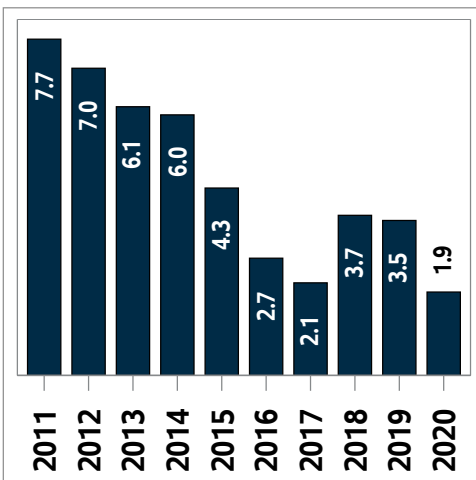
New Listings
(November Year-to-date)



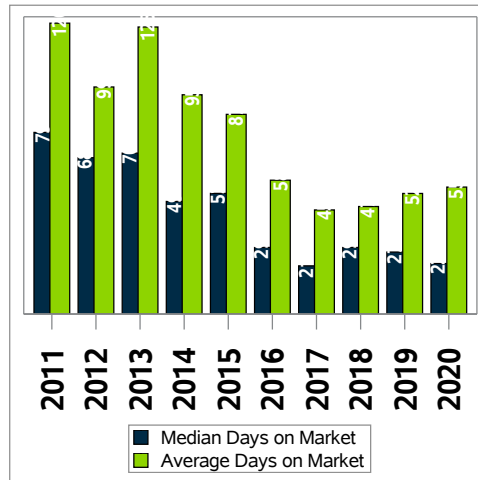
Active Listings¹
(November Year-to-date)



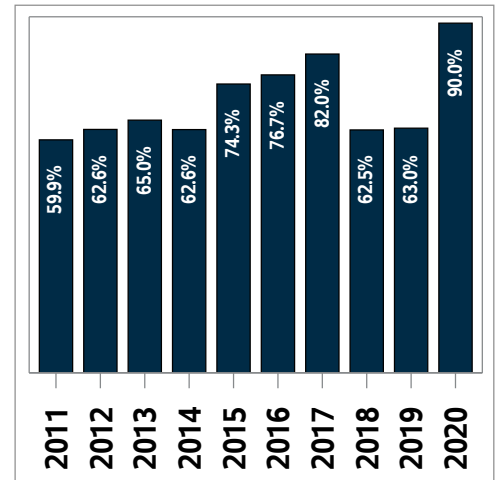
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

DUNNVILLE (60)

MLS® Residential Market Activity

Actual	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	14	75.0	-17.6	-12.5	0.0	16.7	7.7
Dollar Volume	\$6,936,760	95.2	-4.4	15.6	91.6	151.8	200.5
New Listings	15	-28.6	-6.3	-16.7	7.1	0.0	-50.0
Active Listings	20	-67.7	-69.7	-53.5	-68.3	-76.7	-85.9
Sales to New Listings Ratio ¹	93.3	38.1	106.3	88.9	100.0	80.0	43.3
Months of Inventory ²	1.4	7.8	3.9	2.7	4.5	7.2	10.9
Average Price	\$495,483	11.5	16.1	32.1	91.6	115.9	179.0
Median Price	\$480,000	6.1	14.3	58.4	93.7	138.8	192.7
Sales to List Price Ratio	99.8	94.9	96.6	97.1	100.6	93.3	95.3
Median Days on Market	42.0	59.0	45.0	38.0	31.5	78.0	47.0
Average Days on Market	106.8	62.6	53.5	76.7	47.0	75.6	108.4

Year-to-date	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	251	20.1	32.1	14.6	33.5	36.4	54.9
Dollar Volume	\$121,611,028	39.0	59.7	59.3	152.7	201.6	260.4
New Listings	279	-16.0	-8.2	4.5	10.3	-1.4	-13.4
Active Listings ³	44	-35.4	-31.2	3.2	-40.6	-57.6	-66.3
Sales to New Listings Ratio ⁴	90.0	63.0	62.5	82.0	74.3	65.0	50.3
Months of Inventory ⁵	1.9	3.5	3.7	2.1	4.3	6.1	8.8
Average Price	\$484,506	15.7	20.9	39.0	89.3	121.1	132.6
Median Price	\$465,000	17.7	26.0	52.0	94.6	136.9	140.9
Sales to List Price Ratio	98.6	97.0	97.4	98.4	96.1	95.2	95.5
Median Days on Market	22.0	27.0	29.0	21.0	52.5	70.0	69.5
Average Days on Market	55.2	52.5	46.8	45.3	86.8	124.8	124.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

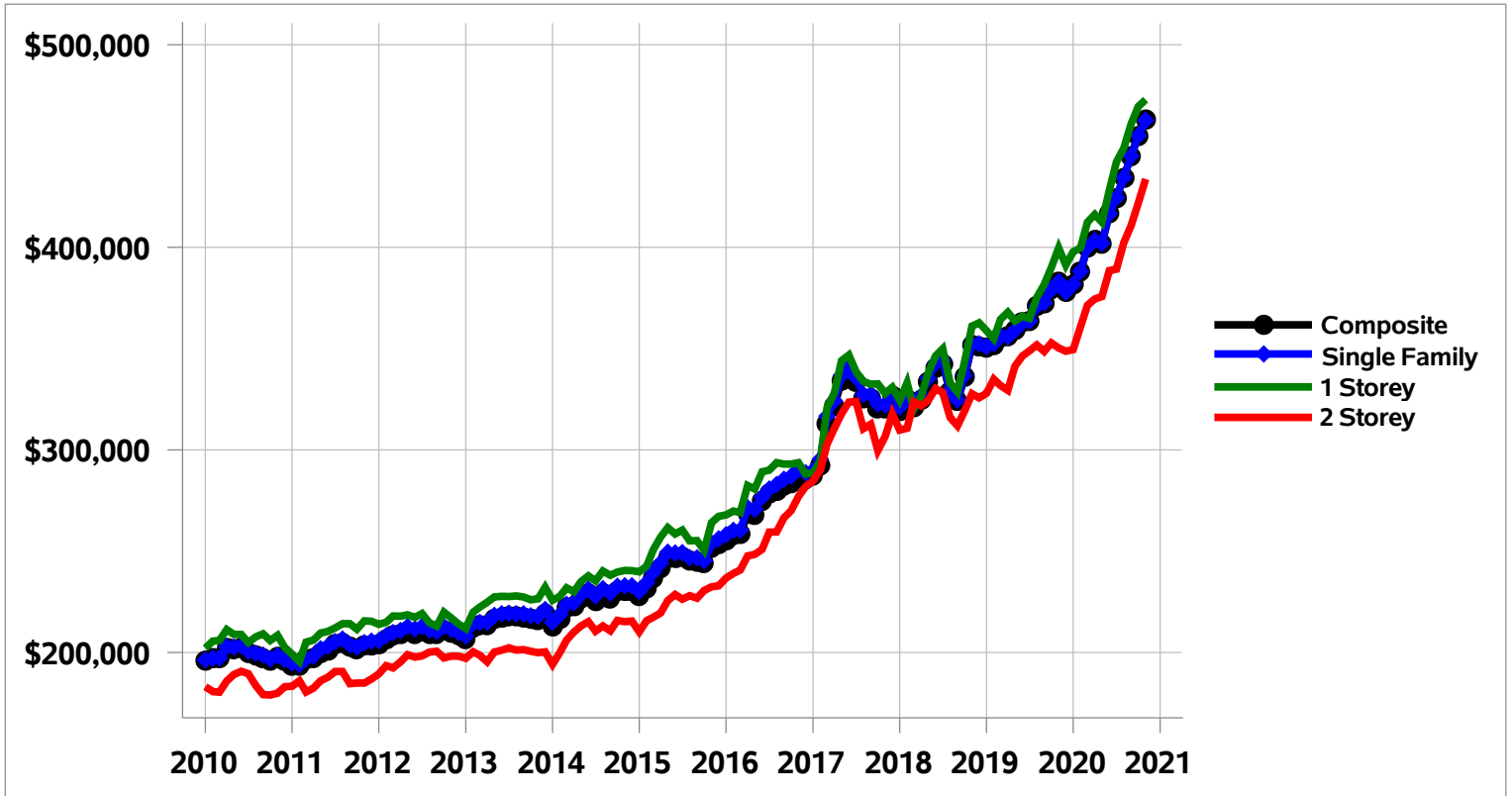
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

DUNNVILLE (60) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$462,800	1.7	6.5	15.1	20.8	44.4	83.9
Single Family	\$462,700	1.7	6.5	15.1	20.8	43.6	82.2
One Storey	\$472,900	0.7	5.3	14.7	18.3	44.2	79.1
Two Storey	\$433,700	2.8	7.8	15.4	23.8	41.4	86.6
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



DUNNVILLE (60)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9276
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1200
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10681
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

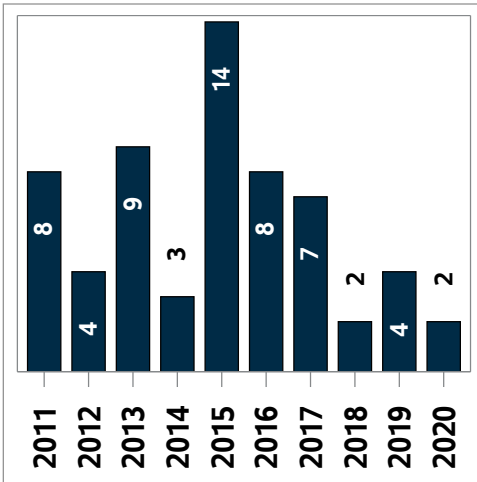
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1583
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8527
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

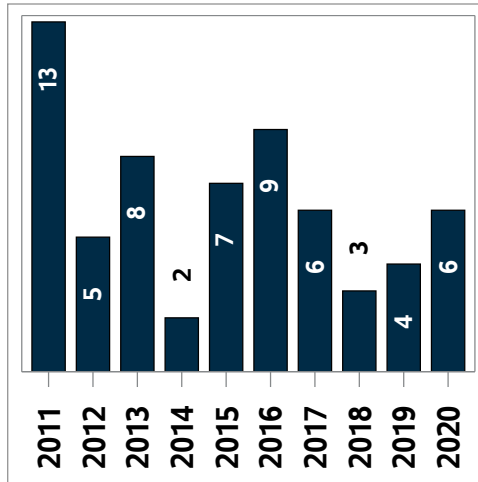
HAGERSVILLE (70)

MLS® Residential Market Activity

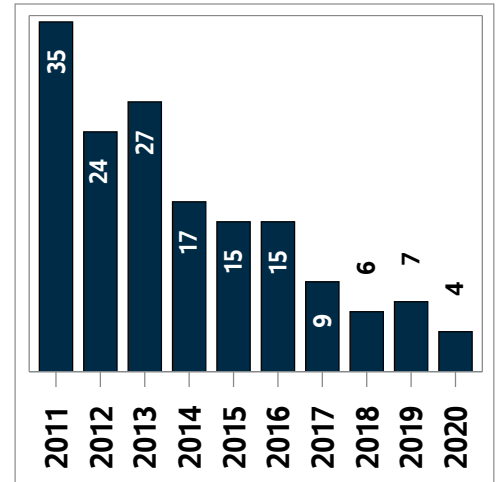
**Sales Activity
(November only)**



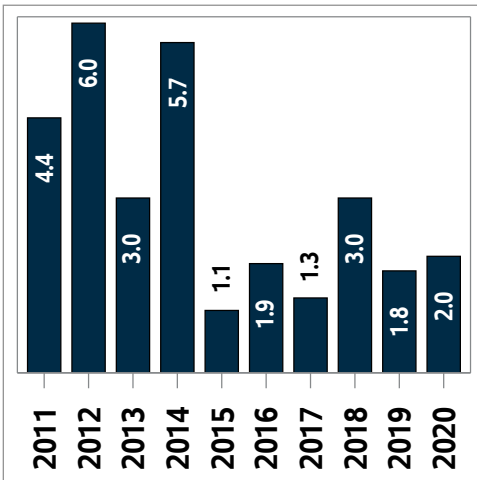
**New Listings
(November only)**



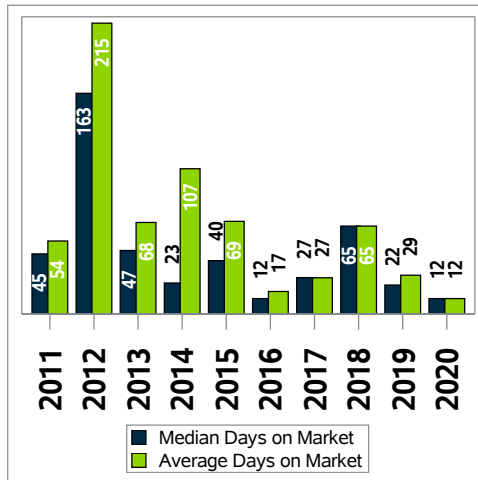
**Active Listings
(November only)**



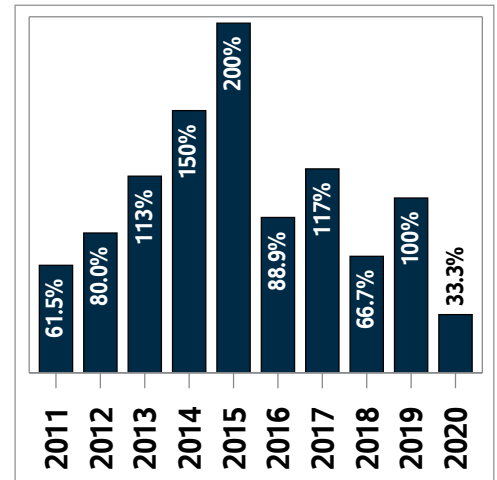
**Months of Inventory
(November only)**



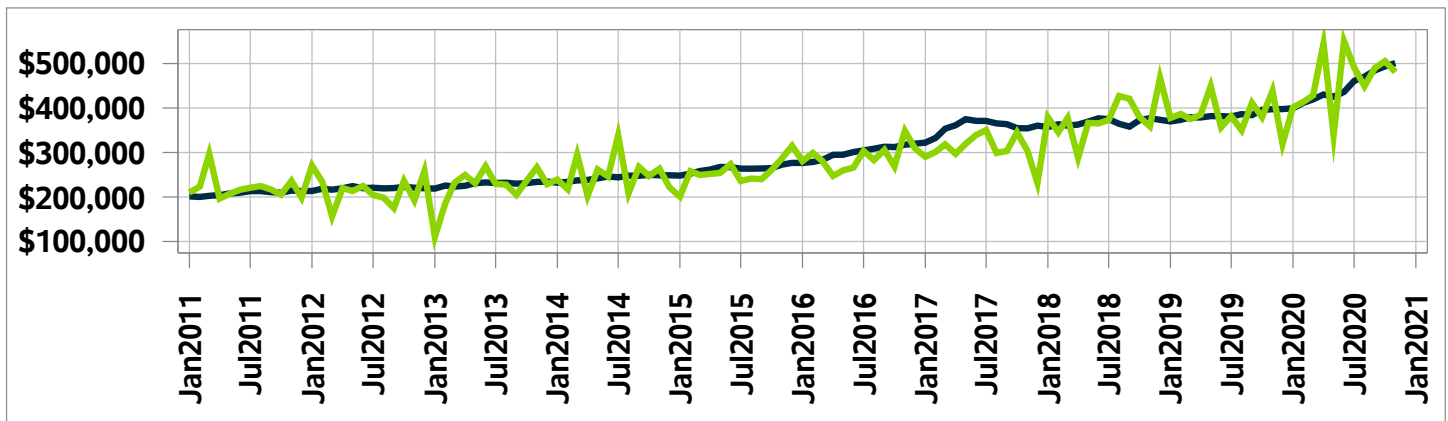
**Days on Market
(November only)**



**Sales to New Listings Ratio
(November only)**



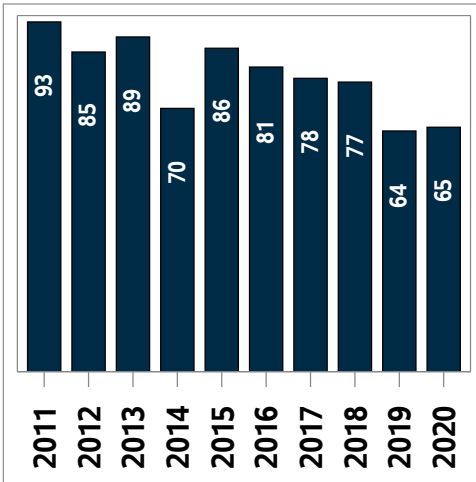
MLS® HPI Composite Benchmark Price and Average Price



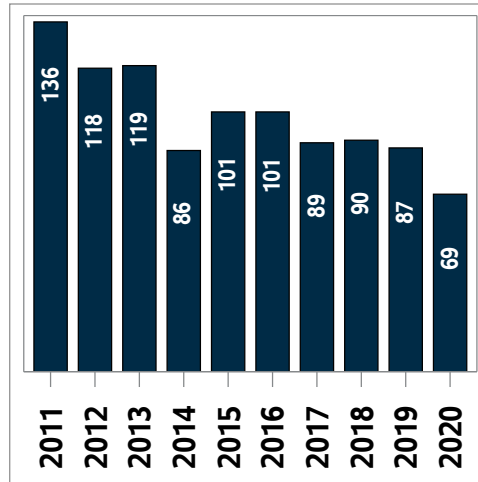
HAGERSVILLE (70)

MLS® Residential Market Activity

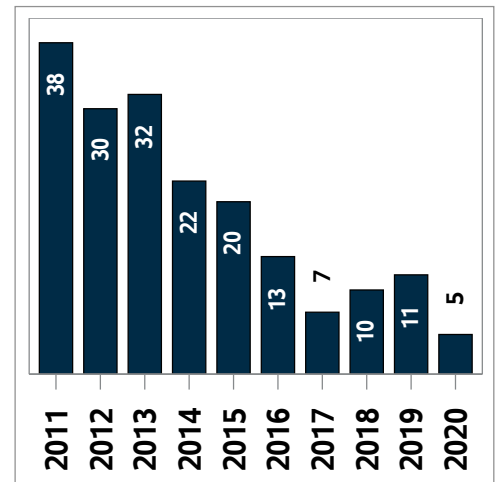
Sales Activity
(November Year-to-date)



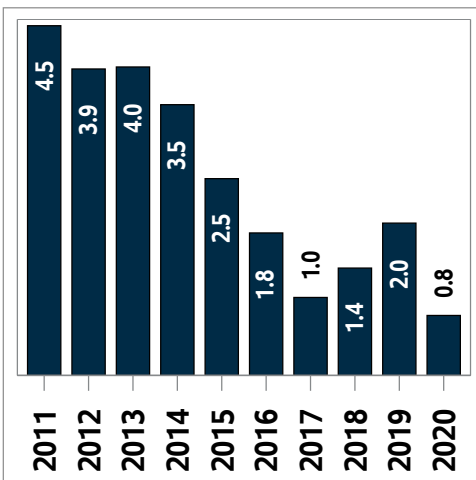
New Listings
(November Year-to-date)



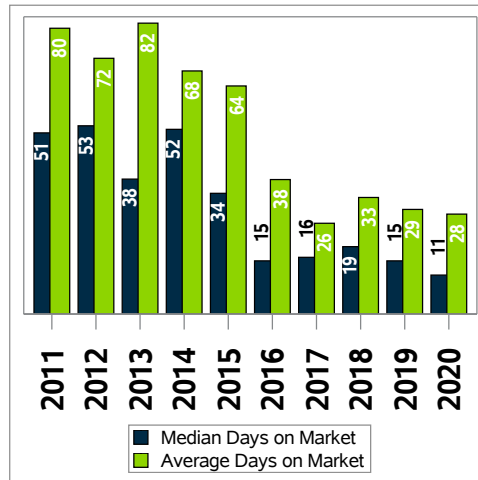
Active Listings¹
(November Year-to-date)



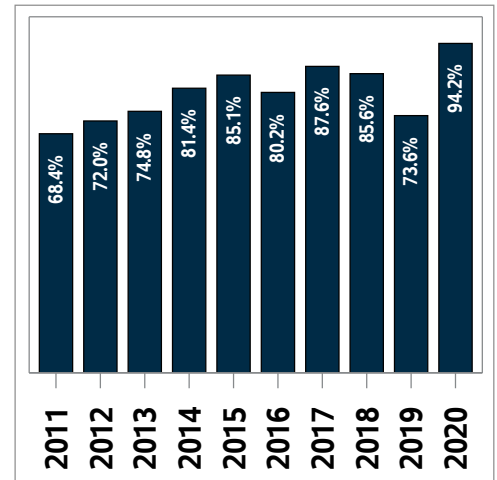
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAGERSVILLE (70) MLS® Residential Market Activity

Actual	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	2	-50.0	0.0	-71.4	-85.7	-77.8	100.0
Dollar Volume	\$961,700	-45.2	34.0	-54.8	-76.1	-59.9	451.1
New Listings	6	50.0	100.0	0.0	-14.3	-25.0	200.0
Active Listings	4	-42.9	-33.3	-55.6	-73.3	-85.2	-66.7
Sales to New Listings Ratio ¹	33.3	100.0	66.7	116.7	200.0	112.5	50.0
Months of Inventory ²	2.0	1.8	3.0	1.3	1.1	3.0	12.0
Average Price	\$480,850	9.6	34.0	58.1	67.6	80.3	175.6
Median Price	\$480,850	17.3	34.0	44.7	88.3	103.2	175.6
Sales to List Price Ratio	104.7	98.0	97.7	96.8	97.5	97.7	97.0
Median Days on Market	11.5	21.5	65.0	27.0	39.5	47.0	75.0
Average Days on Market	11.5	28.8	65.0	26.9	68.5	67.7	75.0

Year-to-date	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	65	1.6	-15.6	-16.7	-24.4	-27.0	282.4
Dollar Volume	\$30,350,840	22.1	3.2	23.1	37.3	46.8	871.9
New Listings	69	-20.7	-23.3	-22.5	-31.7	-42.0	53.3
Active Listings ³	5	-60.0	-52.8	-35.9	-77.0	-85.8	-64.8
Sales to New Listings Ratio ⁴	94.2	73.6	85.6	87.6	85.1	74.8	37.8
Months of Inventory ⁵	0.8	2.0	1.4	1.0	2.5	4.0	8.4
Average Price	\$466,936	20.2	22.3	47.8	81.7	101.0	154.2
Median Price	\$450,000	9.9	17.5	48.3	79.5	93.2	158.0
Sales to List Price Ratio	101.2	98.5	98.7	99.4	98.1	97.4	97.4
Median Days on Market	11.0	15.0	19.0	16.0	34.0	38.0	90.0
Average Days on Market	28.2	29.5	32.8	25.6	64.2	81.9	104.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

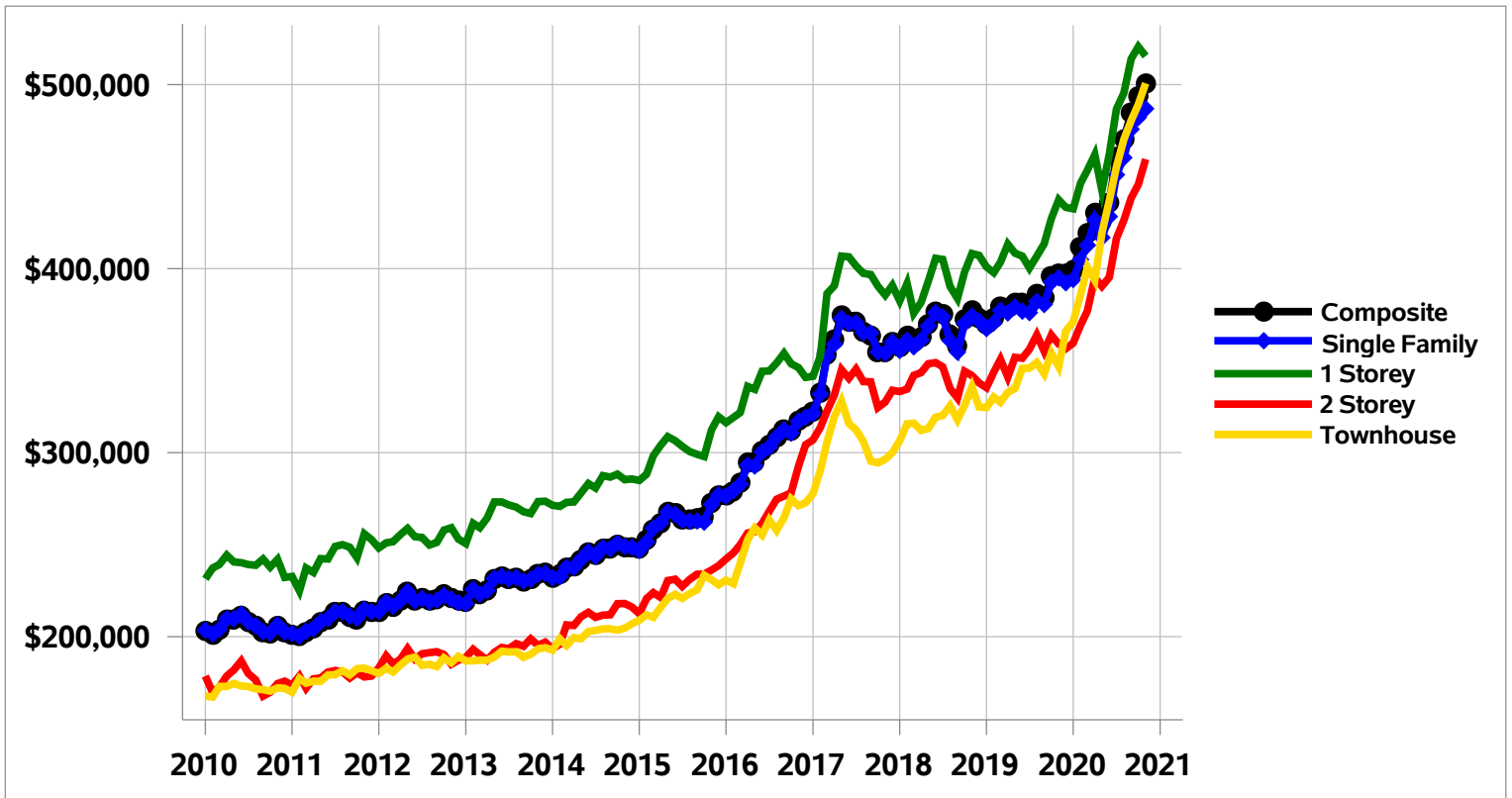
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HAGERSVILLE (70) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$500,900	1.5	6.5	17.8	26.1	41.4	83.6
Single Family	\$486,900	1.0	5.8	16.8	23.3	37.5	79.1
One Storey	\$515,500	-1.0	4.1	16.5	17.9	33.7	65.0
Two Storey	\$459,500	3.1	7.8	17.7	28.0	40.3	94.5
Townhouse	\$500,700	2.4	6.5	19.4	44.4	68.9	116.8
Apartment-Style							

MLS® HPI Benchmark Price



HAGERSVILLE (70)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1320
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1382
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7249
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1261
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6604
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1643
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8286
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

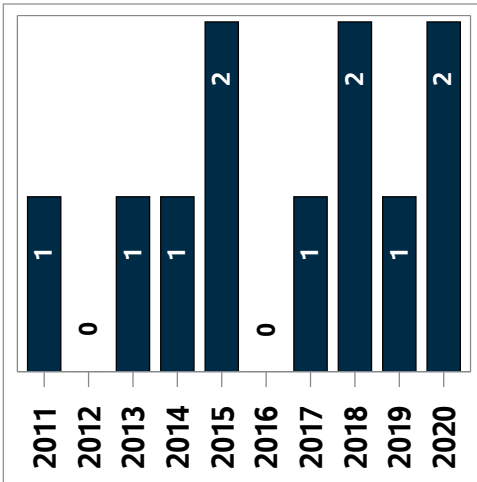
MLS® HPI Benchmark Descriptions

Townhouse

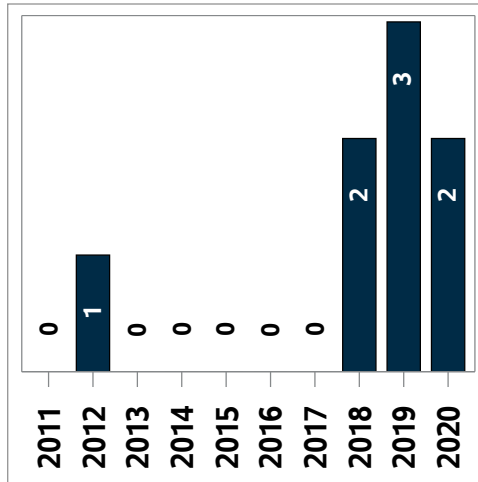
Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

ONEIDA (71) MLS[®] Residential Market Activity

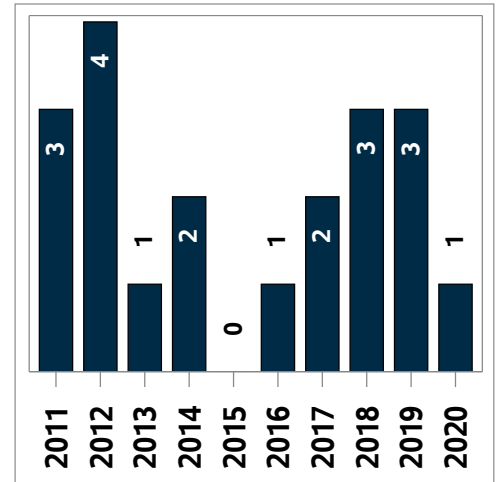
Sales Activity
(November only)



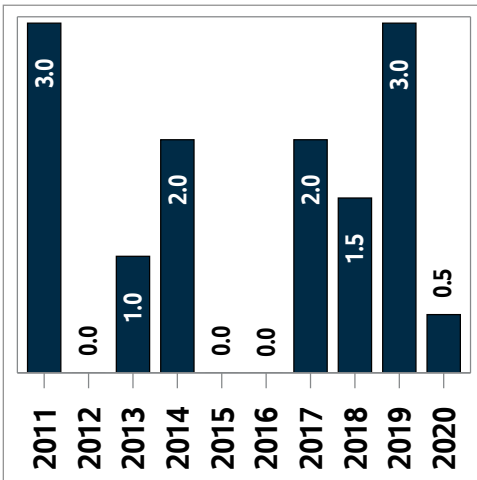
New Listings
(November only)



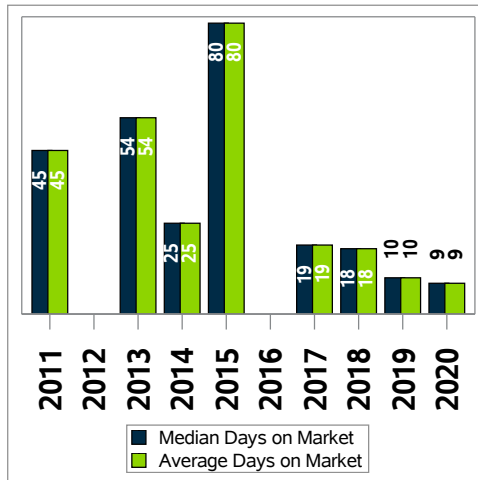
Active Listings
(November only)



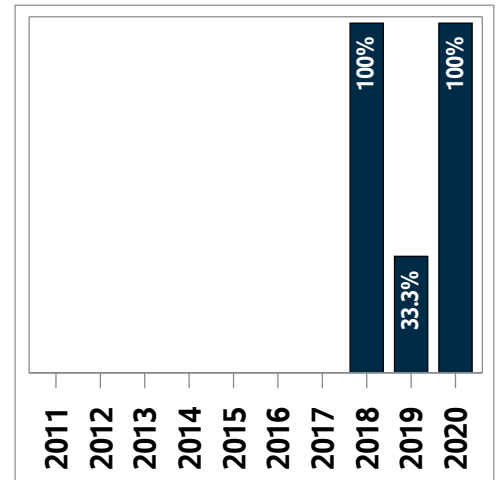
Months of Inventory
(November only)



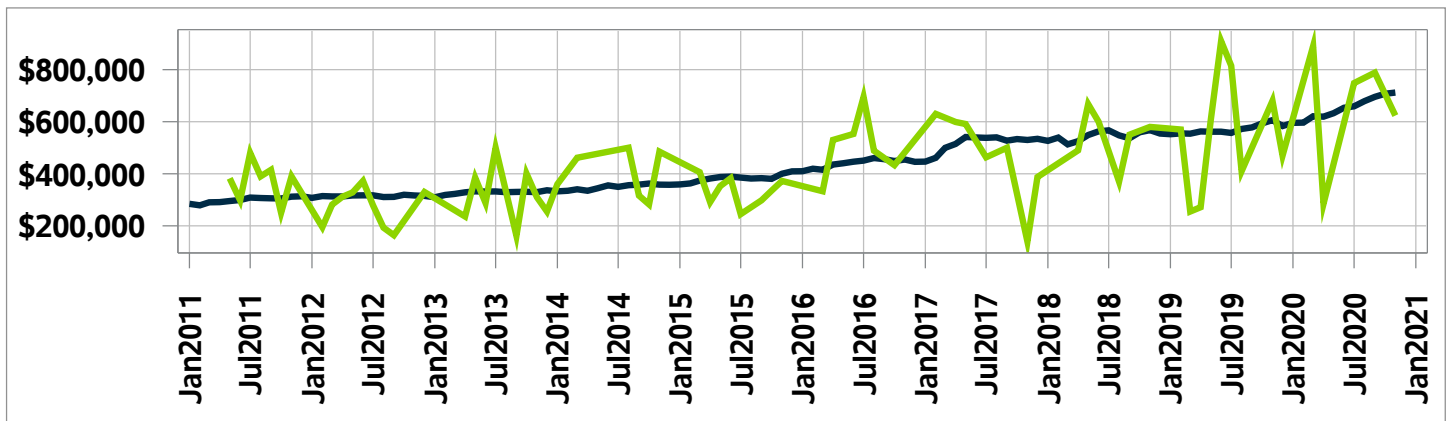
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



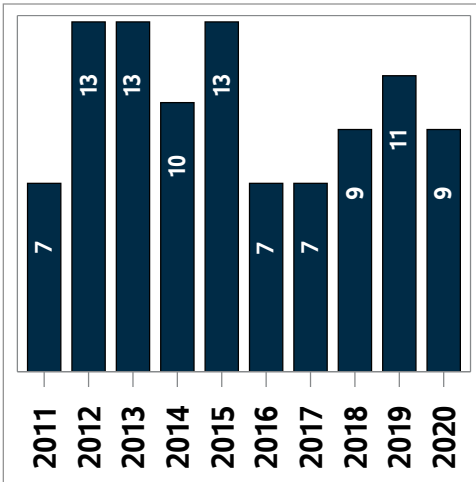
MLS[®] HPI Composite Benchmark Price and Average Price



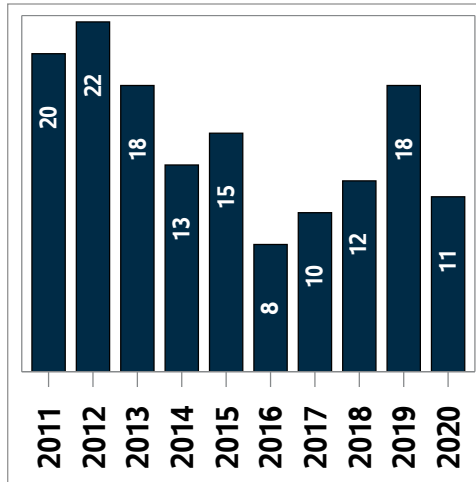
ONEIDA (71)

MLS® Residential Market Activity

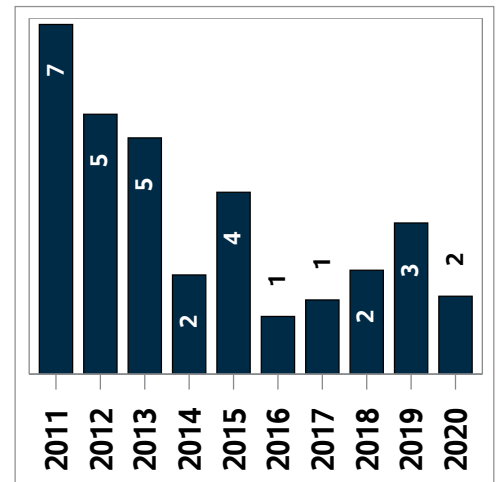
Sales Activity
(November Year-to-date)



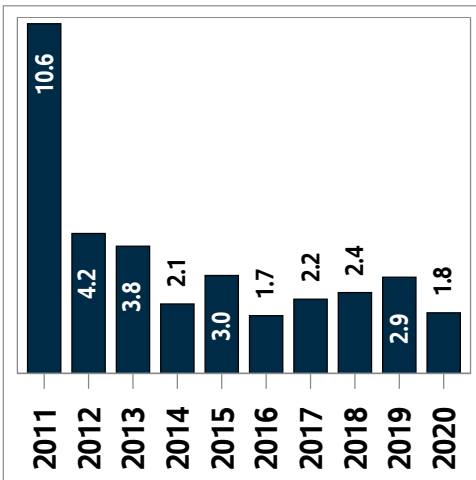
New Listings
(November Year-to-date)



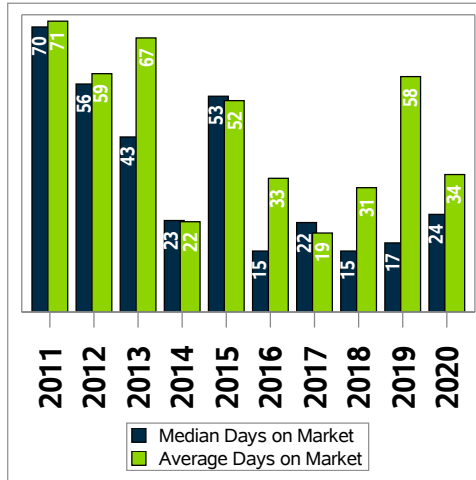
Active Listings¹
(November Year-to-date)



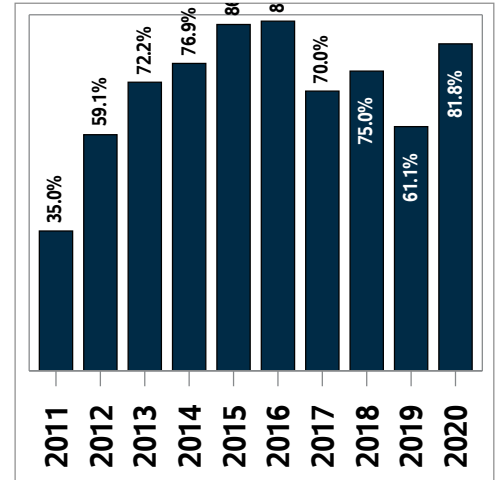
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

ONEIDA (71) MLS® Residential Market Activity

Actual	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	2	100.0	0.0	100.0	0.0	100.0	100.0
Dollar Volume	\$1,247,000	83.4	7.5	790.7	67.4	302.3	488.2
New Listings	2	-33.3	0.0				100.0
Active Listings	1	-66.7	-66.7	-50.0		0.0	-50.0
Sales to New Listings Ratio ¹	100.0	33.3	100.0				100.0
Months of Inventory ²	0.5	3.0	1.5	2.0		1.0	2.0
Average Price	\$623,500	-8.3	7.5	345.4	67.4	101.1	194.1
Median Price	\$623,500	-8.3	7.5	345.4	67.4	101.1	194.1
Sales to List Price Ratio	106.9	104.6	98.1	80.0	94.5	97.2	98.7
Median Days on Market	8.5	10.0	18.0	19.0	80.0	54.0	67.0
Average Days on Market	8.5	10.0	18.0	19.0	80.0	54.0	67.0

Year-to-date	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	9	-18.2	0.0	28.6	-30.8	-30.8	-25.0
Dollar Volume	\$6,244,000	-4.1	25.0	84.4	38.0	42.1	111.6
New Listings	11	-38.9	-8.3	10.0	-26.7	-38.9	-35.3
Active Listings ³	2	-48.4	-25.0	5.0	-57.1	-67.0	-70.5
Sales to New Listings Ratio ⁴	81.8	61.1	75.0	70.0	86.7	72.2	70.6
Months of Inventory ⁵	1.8	2.9	2.4	2.2	3.0	3.8	4.7
Average Price	\$693,778	17.2	25.0	43.4	99.3	105.2	182.2
Median Price	\$770,000	35.1	40.0	30.3	115.1	148.4	212.4
Sales to List Price Ratio	100.6	97.5	99.2	93.9	96.7	96.7	95.8
Median Days on Market	24.0	17.0	15.0	22.0	53.0	43.0	21.5
Average Days on Market	33.8	57.8	30.6	19.4	51.9	67.3	62.2

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

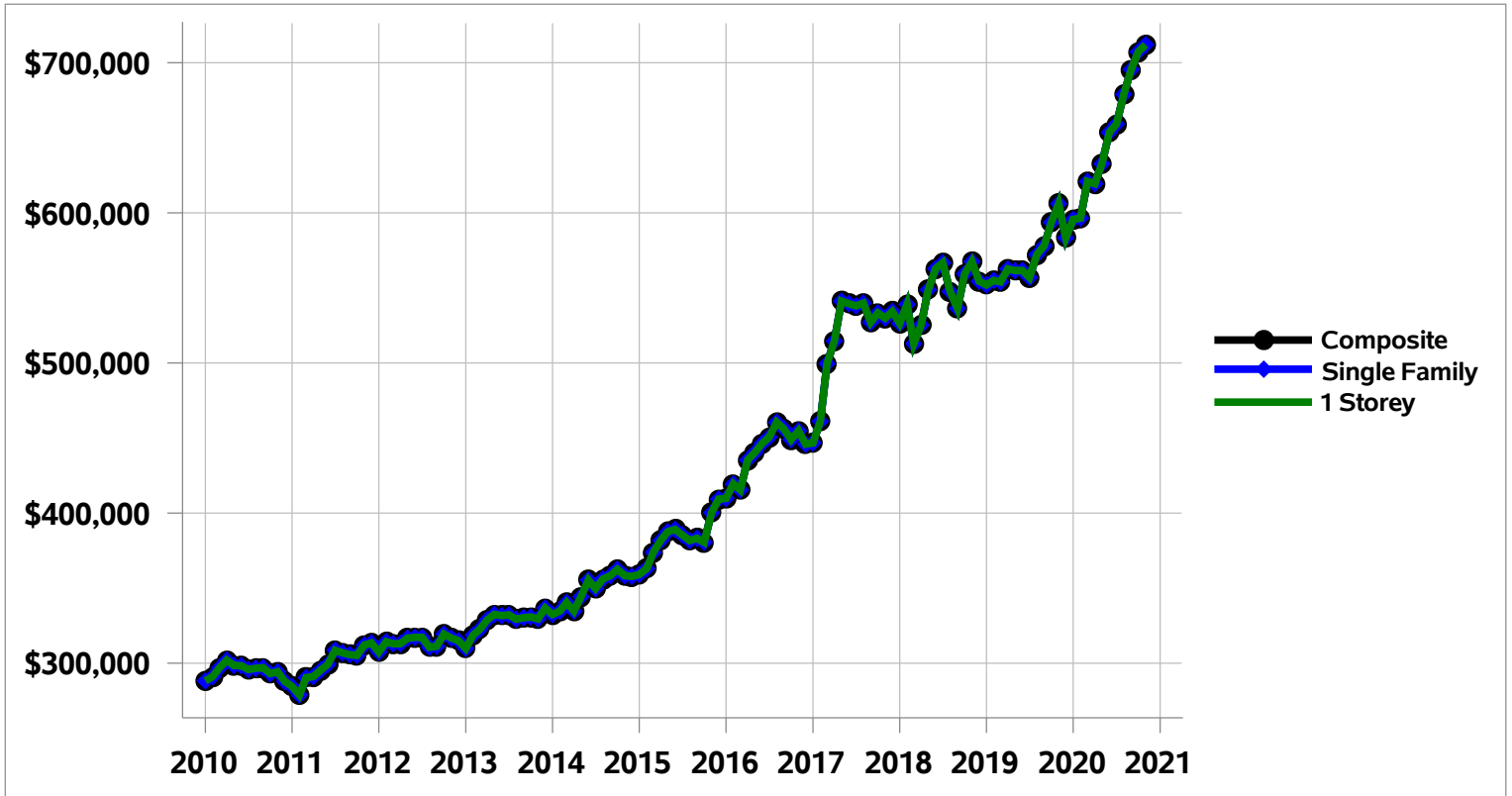
ONEIDA (71)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$712,000	0.7	4.9	12.5	17.5	34.4	77.9
Single Family	\$712,000	0.7	4.9	12.5	17.5	34.4	77.9
One Storey	\$712,000	0.7	4.9	12.5	17.5	34.4	77.9
Two Storey							
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



ONEIDA (71)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	38640
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

ONEIDA (71)

MLS[®] HPI Benchmark Descriptions

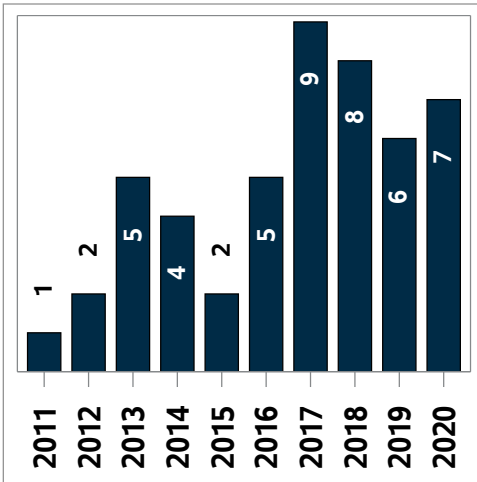
1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	38640
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

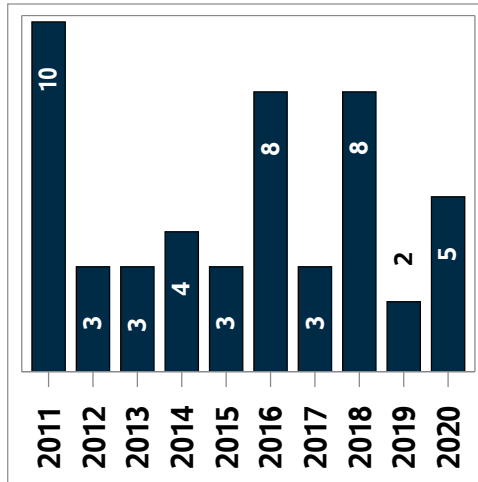
RAINHAM (65)

MLS® Residential Market Activity

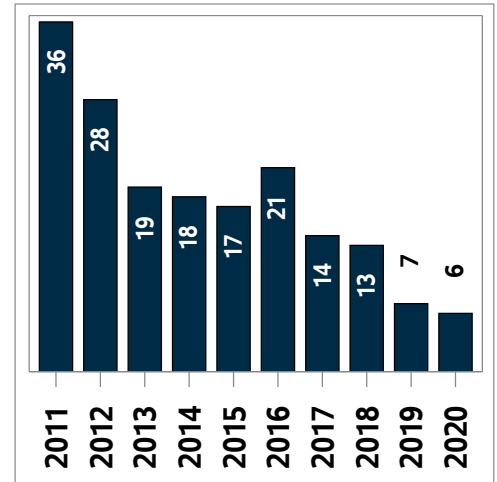
**Sales Activity
(November only)**



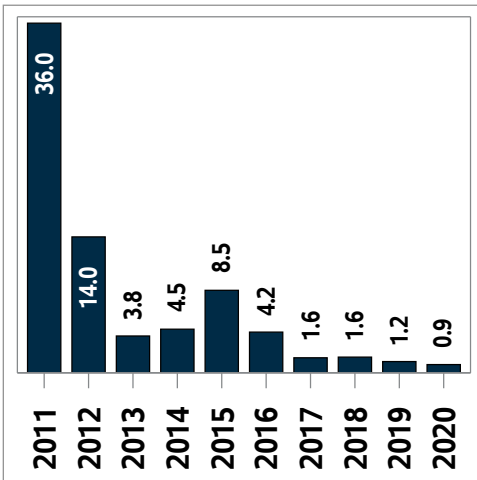
**New Listings
(November only)**



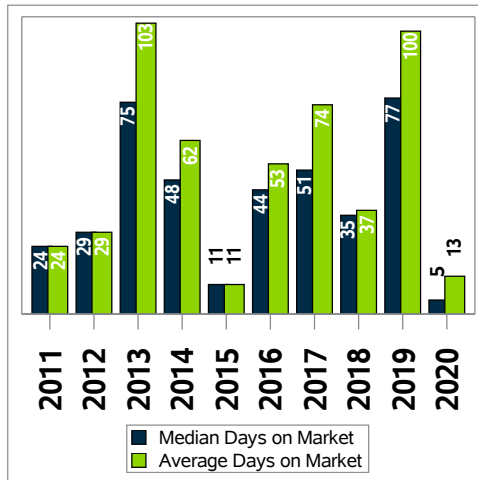
**Active Listings
(November only)**



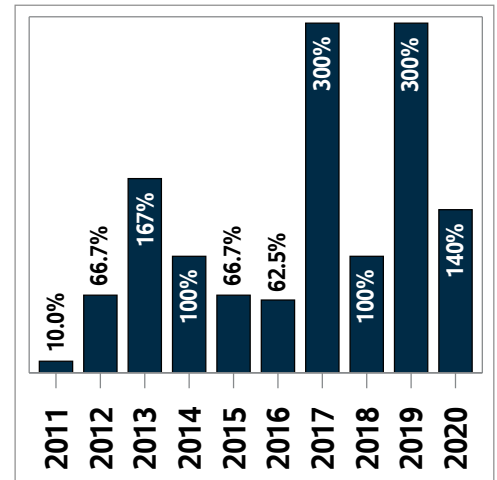
**Months of Inventory
(November only)**



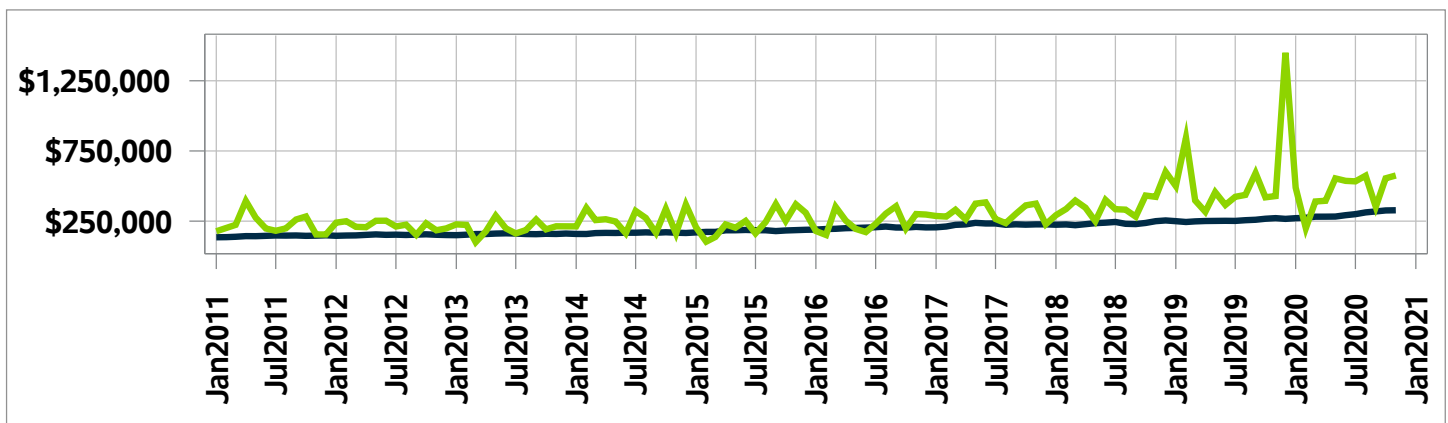
**Days on Market
(November only)**



**Sales to New Listings Ratio
(November only)**



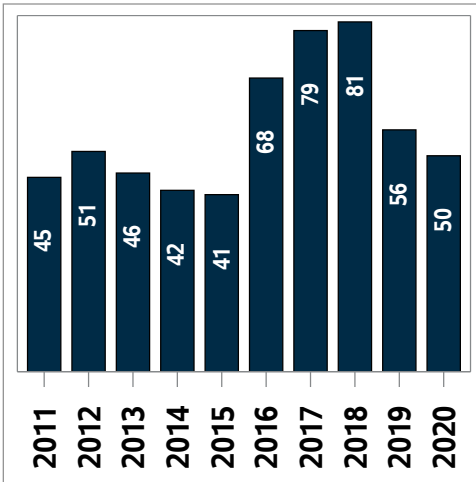
MLS® HPI Composite Benchmark Price and Average Price



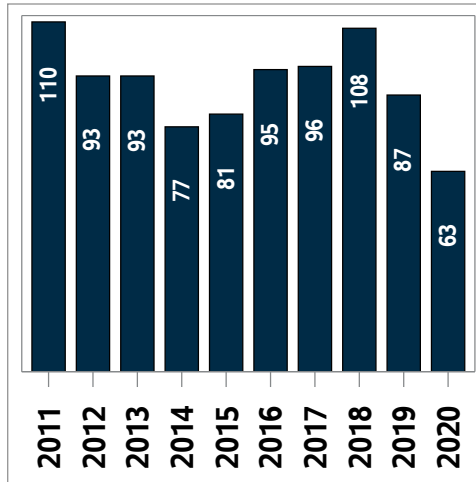
RAINHAM (65)

MLS® Residential Market Activity

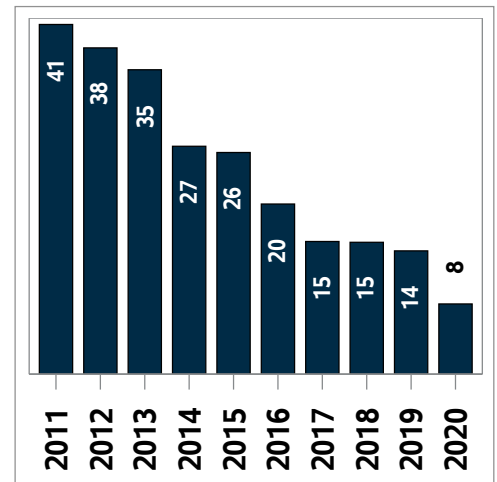
Sales Activity
(November Year-to-date)



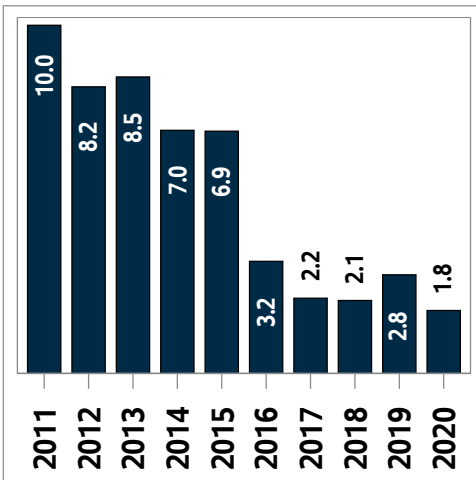
New Listings
(November Year-to-date)



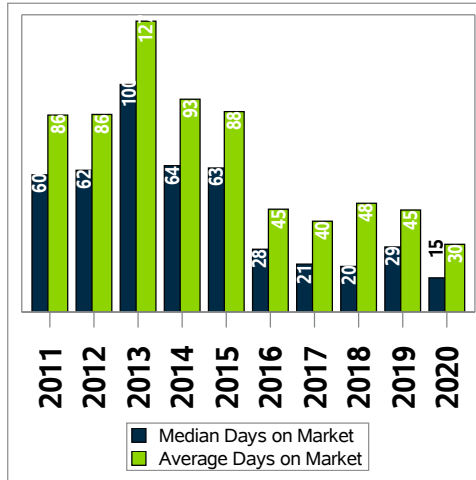
Active Listings¹
(November Year-to-date)



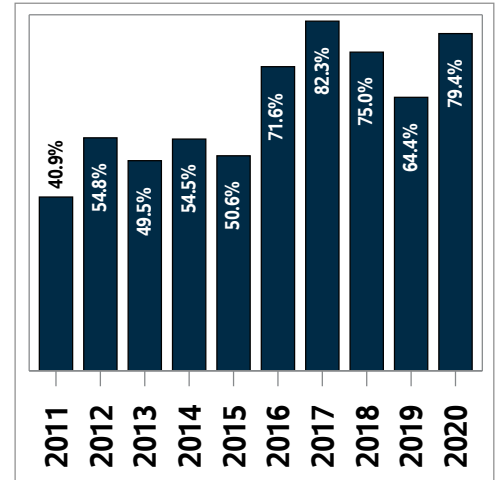
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

RAINHAM (65)

MLS® Residential Market Activity

Actual	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	7	16.7	-12.5	-22.2	250.0	40.0	
Dollar Volume	\$4,026,031	56.5	19.0	19.4	444.7	277.7	
New Listings	5	150.0	-37.5	66.7	66.7	66.7	150.0
Active Listings	6	-14.3	-53.8	-57.1	-64.7	-68.4	-73.9
Sales to New Listings Ratio ¹	140.0	300.0	100.0	300.0	66.7	166.7	
Months of Inventory ²	0.9	1.2	1.6	1.6	8.5	3.8	
Average Price	\$575,147	34.2	36.0	53.5	55.6	169.8	
Median Price	\$551,231	57.0	21.8	45.4	49.2	125.0	
Sales to List Price Ratio	105.9	99.4	95.6	95.6	101.7	93.5	
Median Days on Market	5.0	76.5	35.0	51.0	10.5	75.0	
Average Days on Market	13.4	100.2	36.8	74.1	10.5	103.0	

Year-to-date	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	50	-10.7	-38.3	-36.7	22.0	8.7	4,900.0
Dollar Volume	\$24,709,431	-1.6	-11.6	-0.7	161.3	154.6	6,404.2
New Listings	63	-27.6	-41.7	-34.4	-22.2	-32.3	152.0
Active Listings ³	8	-43.0	-46.7	-47.1	-68.3	-76.9	-25.6
Sales to New Listings Ratio ⁴	79.4	64.4	75.0	82.3	50.6	49.5	4.0
Months of Inventory ⁵	1.8	2.8	2.1	2.2	6.9	8.5	121.0
Average Price	\$494,189	10.2	43.1	56.9	114.3	134.2	30.1
Median Price	\$475,700	3.8	44.2	49.1	104.6	140.9	25.2
Sales to List Price Ratio	100.0	97.8	97.9	96.6	94.4	93.1	100.0
Median Days on Market	15.0	28.5	20.0	21.0	63.0	99.5	598.0
Average Days on Market	29.7	44.6	47.6	39.7	87.6	127.2	598.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

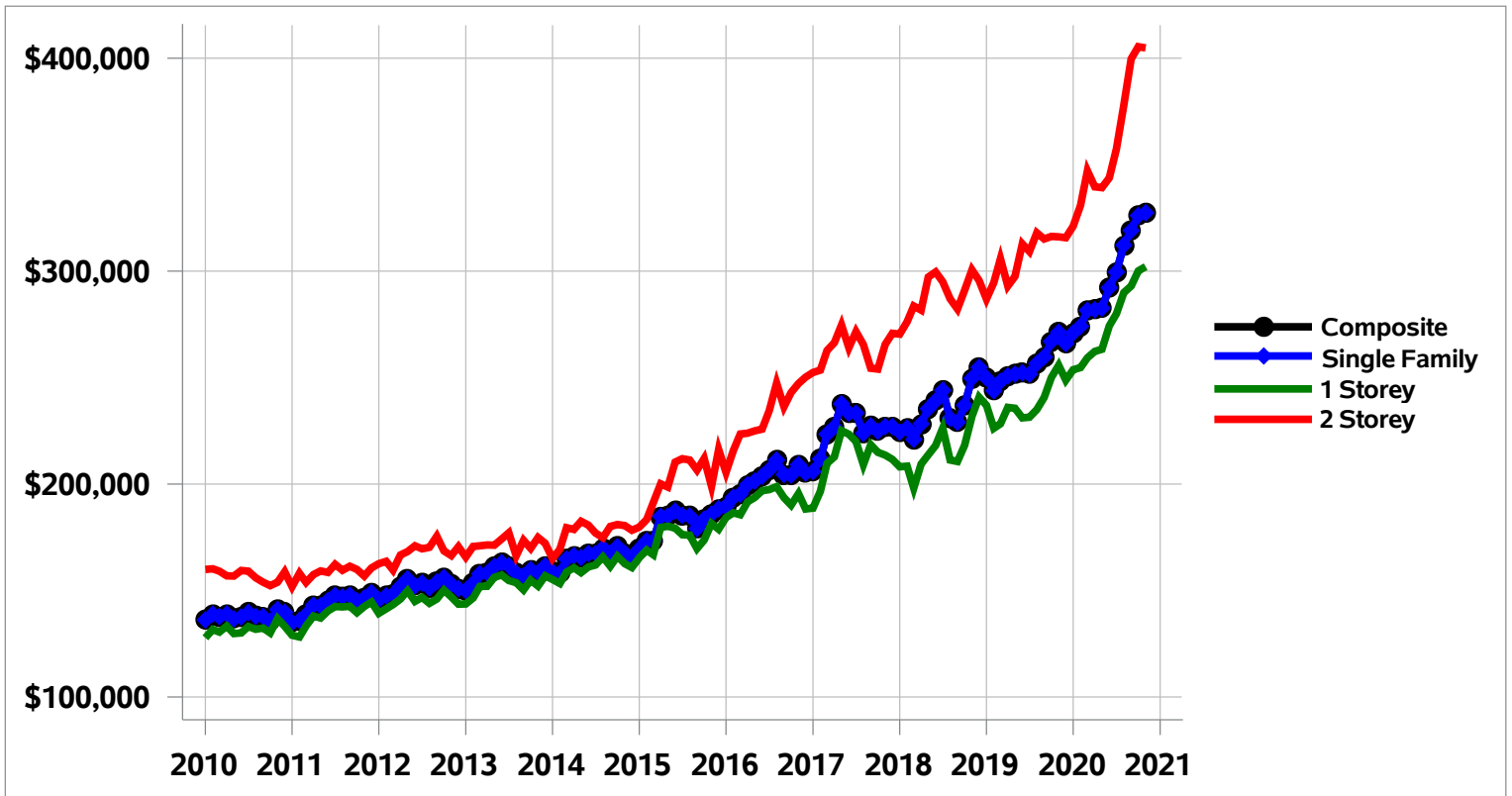
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

RAINHAM (65) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$327,400	0.4	4.9	15.9	20.7	44.2	76.1
Single Family	\$327,400	0.4	4.9	15.9	20.7	44.2	76.1
One Storey	\$302,100	0.7	4.2	14.7	18.1	41.4	66.4
Two Storey	\$404,800	-0.1	7.1	19.3	28.1	52.4	103.4
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



RAINHAM (65)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8966
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7709
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

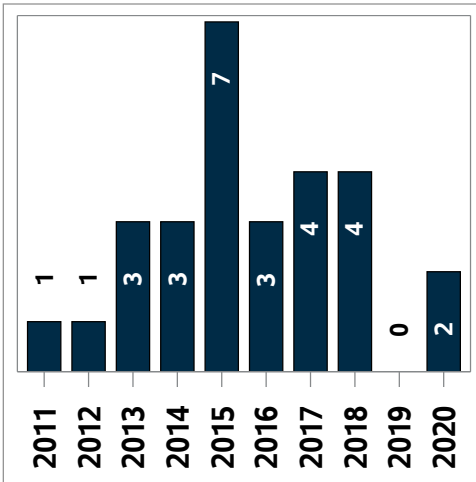
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1677
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12084
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

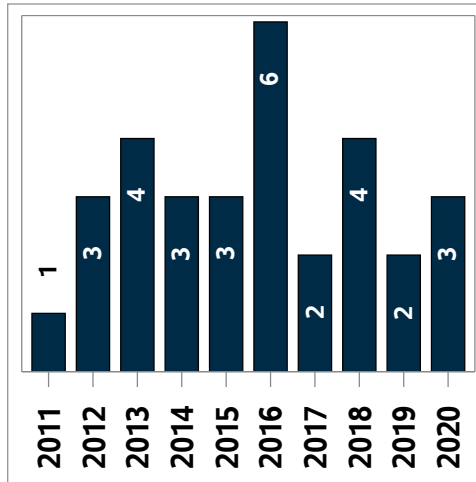
SENECA (64)

MLS® Residential Market Activity

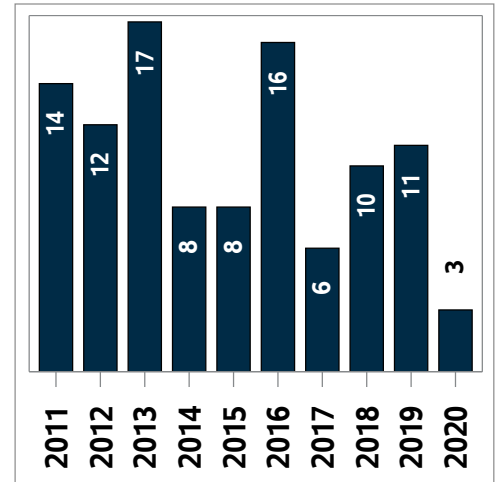
**Sales Activity
(November only)**



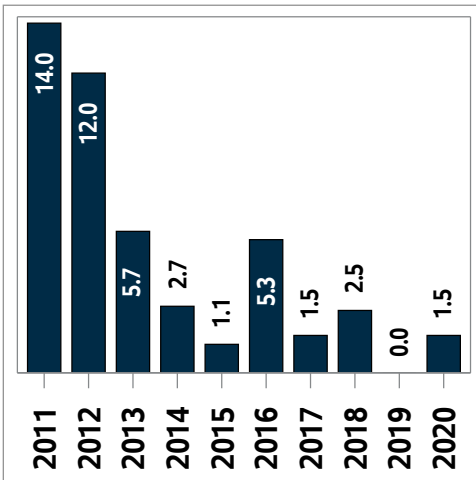
**New Listings
(November only)**



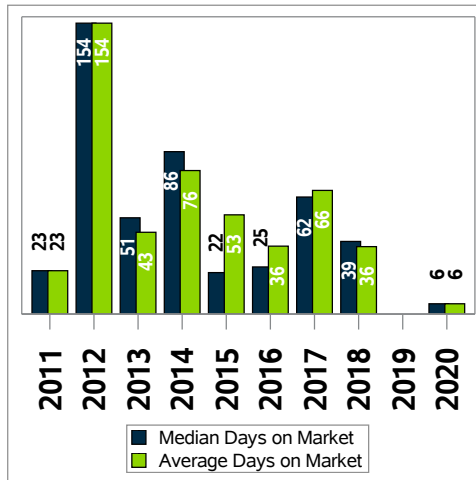
**Active Listings
(November only)**



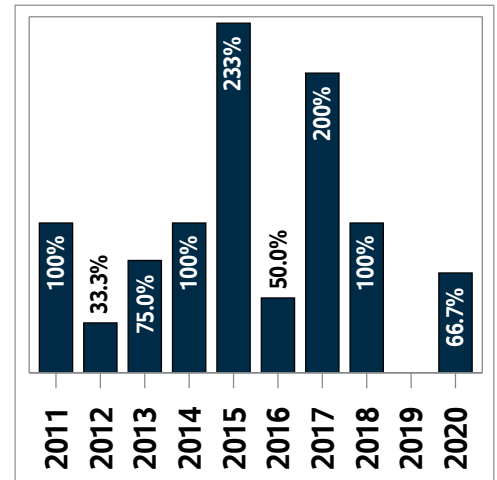
**Months of Inventory
(November only)**



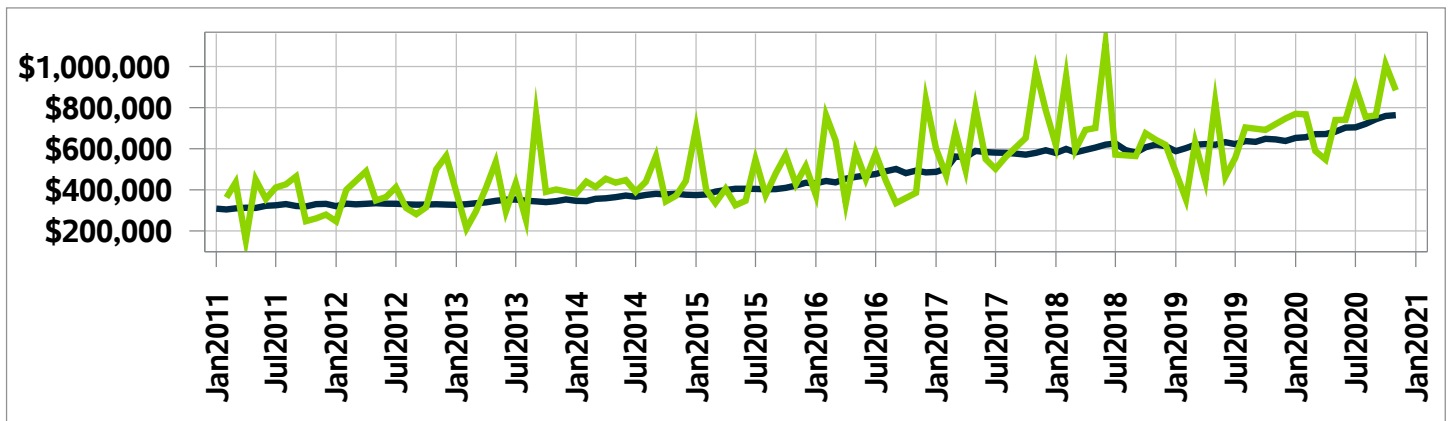
**Days on Market
(November only)**



**Sales to New Listings Ratio
(November only)**



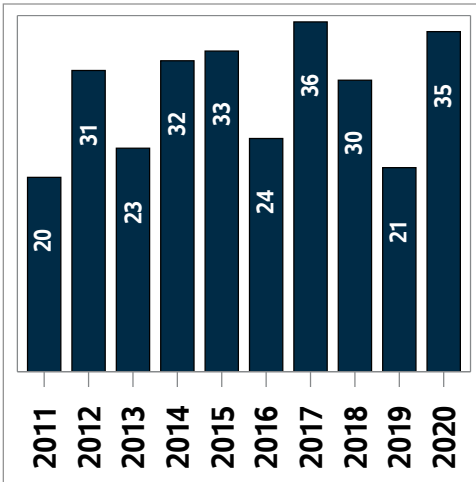
MLS® HPI Composite Benchmark Price and Average Price



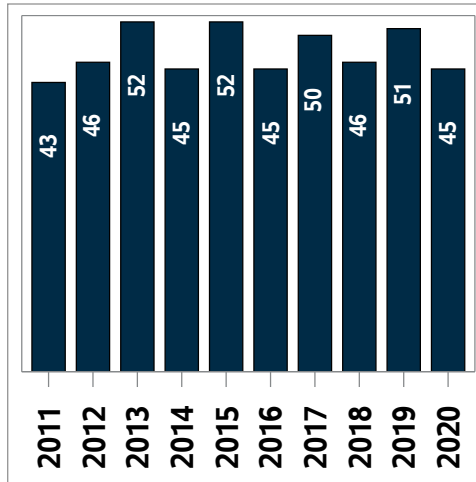
SENECA (64)

MLS® Residential Market Activity

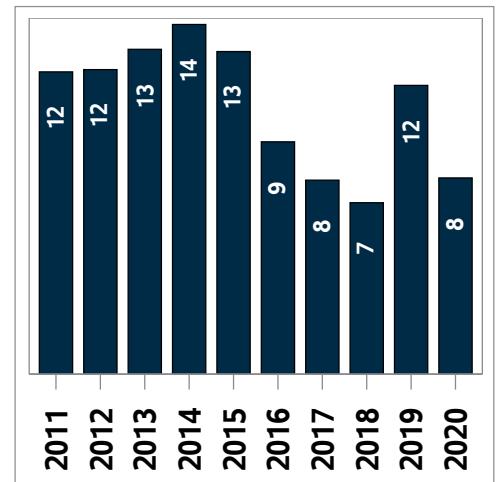
Sales Activity
(November Year-to-date)



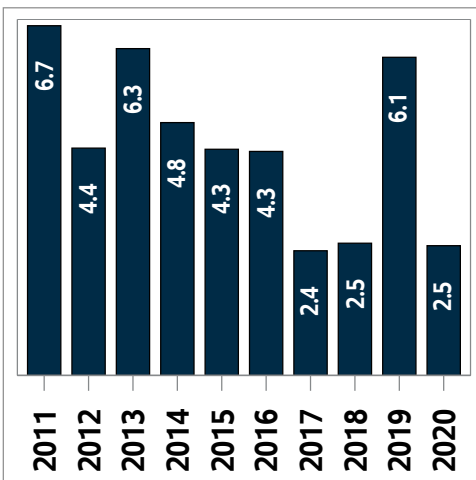
New Listings
(November Year-to-date)



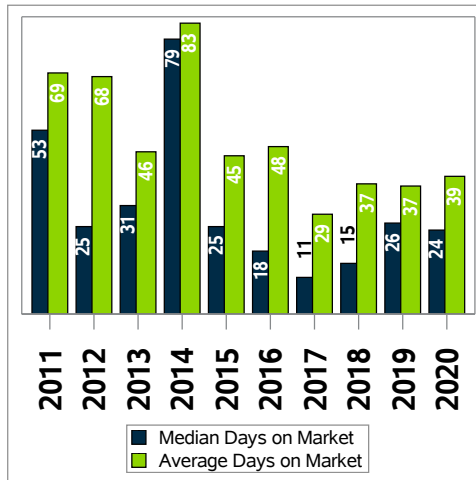
Active Listings¹
(November Year-to-date)



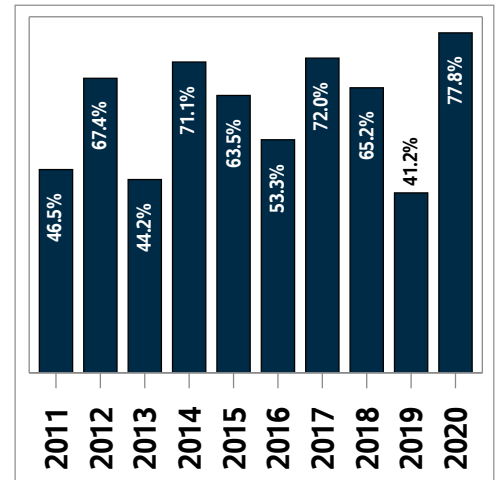
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SENECA (64)

MLS® Residential Market Activity

Actual	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	2		-50.0	-50.0	-71.4	-33.3	100.0
Dollar Volume	\$1,768,622		-31.3	-54.9	-41.0	46.8	323.1
New Listings	3	50.0	-25.0	50.0	0.0	-25.0	200.0
Active Listings	3	-72.7	-70.0	-50.0	-62.5	-82.4	-25.0
Sales to New Listings Ratio ¹	66.7		100.0	200.0	233.3	75.0	100.0
Months of Inventory ²	1.5		2.5	1.5	1.1	5.7	4.0
Average Price	\$884,311		37.4	-9.9	106.5	120.2	111.6
Median Price	\$884,311		49.0	-15.0	121.1	135.8	111.6
Sales to List Price Ratio	100.0		102.5	95.4	95.1	95.6	92.9
Median Days on Market	5.5		38.5	62.0	22.0	51.0	43.0
Average Days on Market	5.5		35.8	65.5	52.6	43.3	43.0

Year-to-date	November 2020	Compared to ⁶					
		November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	35	66.7	16.7	-2.8	6.1	52.2	1,650.0
Dollar Volume	\$28,671,221	122.1	43.3	25.2	101.9	196.3	3,161.8
New Listings	45	-11.8	-2.2	-10.0	-13.5	-13.5	650.0
Active Listings ³	8	-32.0	14.5	1.2	-39.2	-39.6	265.0
Sales to New Listings Ratio ⁴	77.8	41.2	65.2	72.0	63.5	44.2	33.3
Months of Inventory ⁵	2.5	6.1	2.5	2.4	4.3	6.3	11.9
Average Price	\$819,178	33.3	22.8	28.8	90.3	94.7	86.4
Median Price	\$770,000	33.1	22.2	33.9	104.0	120.0	75.2
Sales to List Price Ratio	98.6	95.4	99.6	98.9	97.3	96.0	94.6
Median Days on Market	24.0	26.0	14.5	10.5	25.0	31.0	46.5
Average Days on Market	39.3	36.6	37.2	28.5	45.2	46.3	46.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

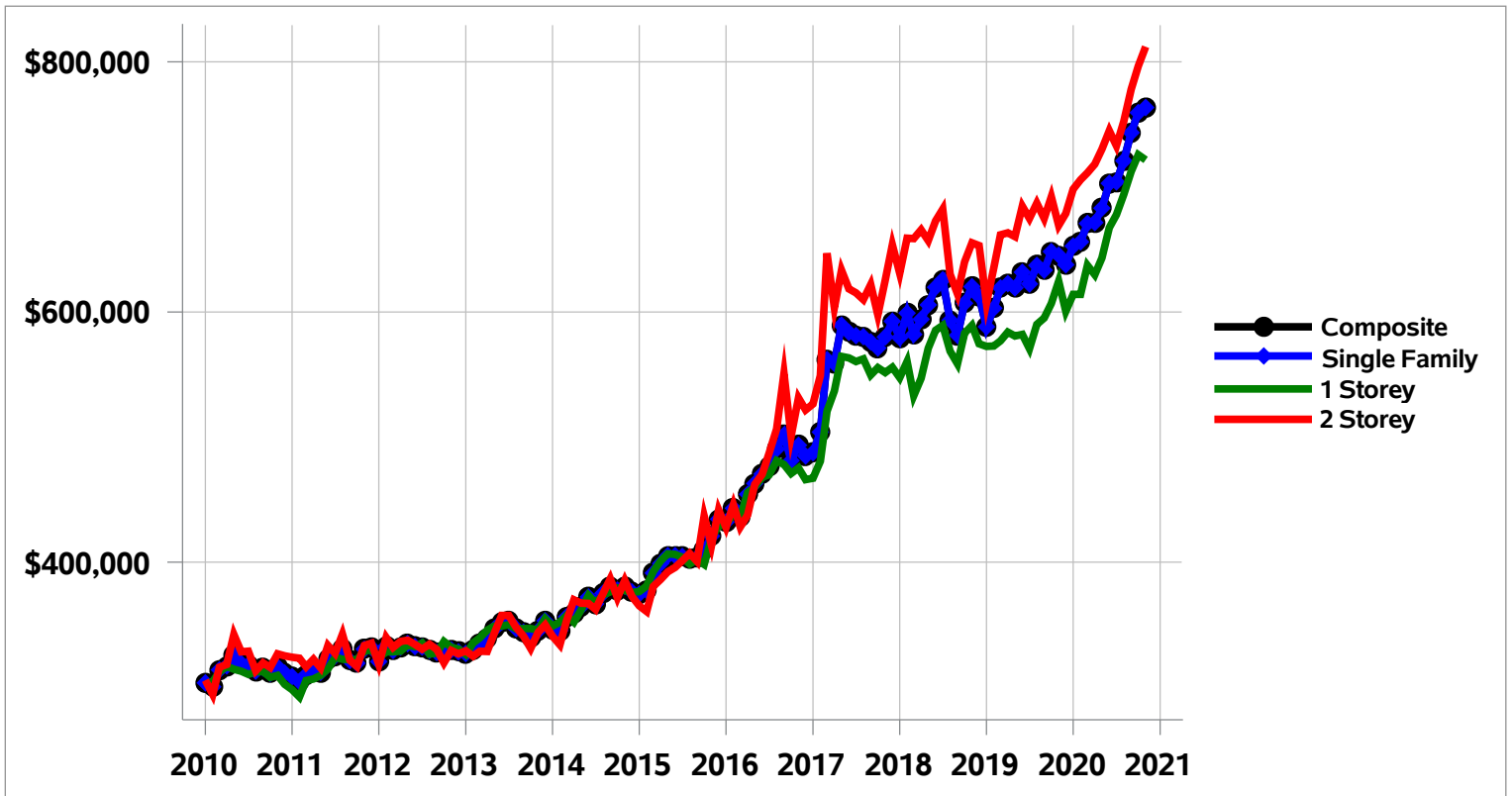
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

SENECA (64) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$763,500	0.5	5.9	11.8	18.3	31.6	81.4
Single Family	\$763,500	0.5	5.9	11.8	18.3	31.6	81.4
One Storey	\$721,600	-0.6	4.0	12.2	15.5	30.8	72.1
Two Storey	\$812,100	1.9	7.9	11.2	21.4	29.9	96.4
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



SENECA (64)

MLS[®] HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1796
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1796
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	25000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64)

MLS[®] HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1485
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22744
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2136
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	34100
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private