

# HALDIMAND COUNTY

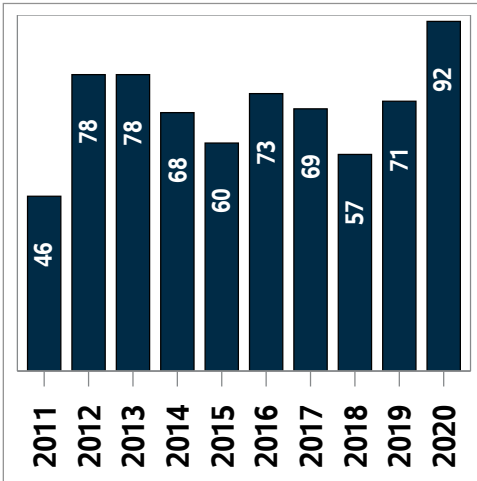
## MLS® Residential Market Activity

### July 2020

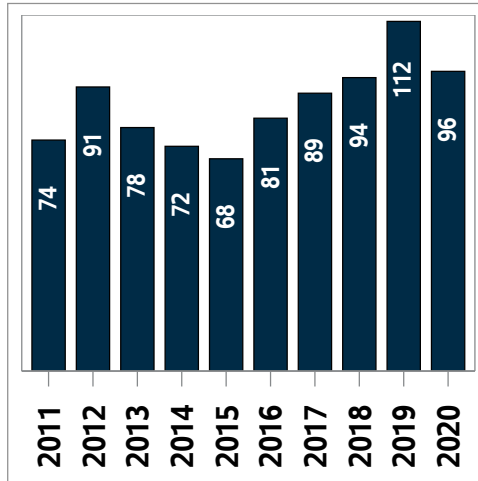


# HALDIMAND COUNTY MLS® Residential Market Activity

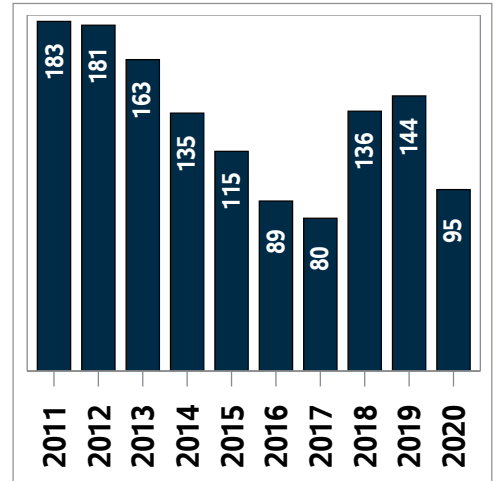
Sales Activity  
(July only)



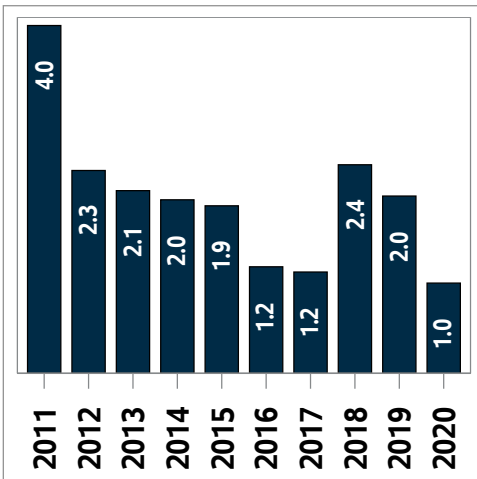
New Listings  
(July only)



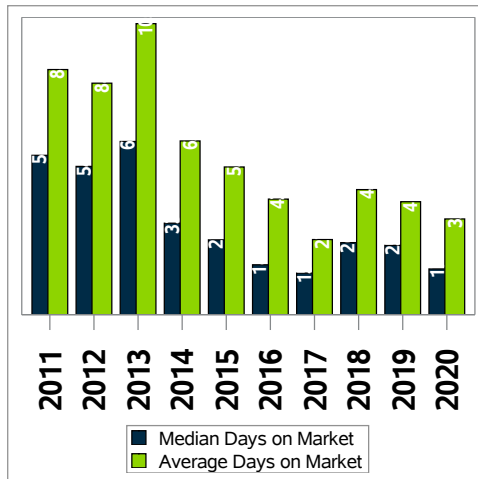
Active Listings  
(July only)



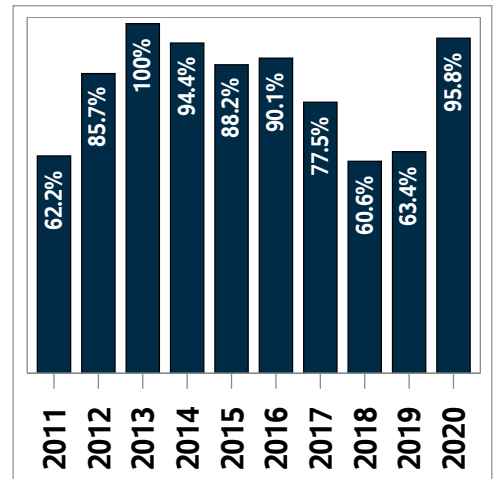
Months of Inventory  
(July only)



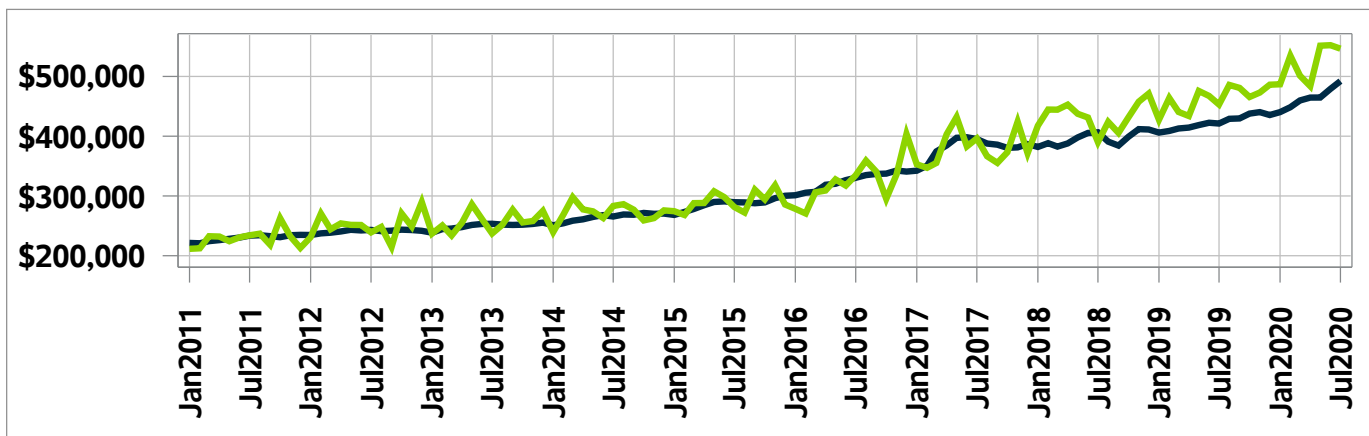
Days on Market  
(July only)



Sales to New Listings Ratio  
(July only)

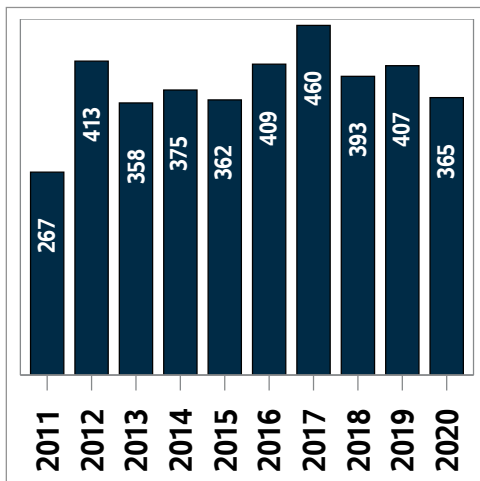


MLS® HPI Composite Benchmark Price and Average Price

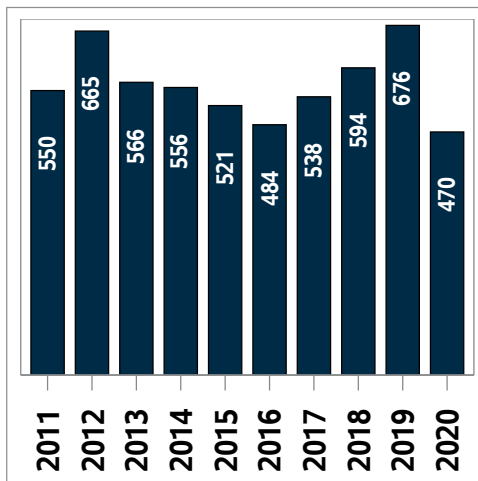


# HALDIMAND COUNTY MLS® Residential Market Activity

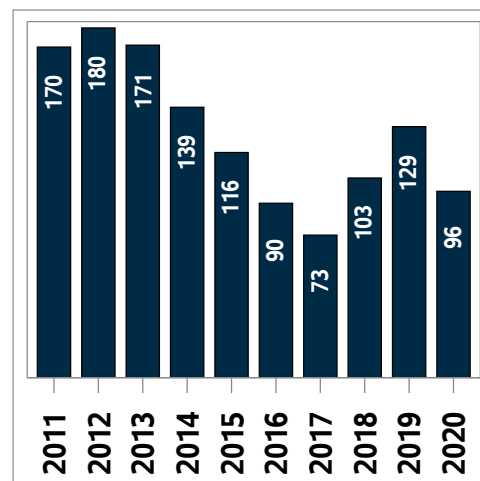
**Sales Activity**  
(July Year-to-date)



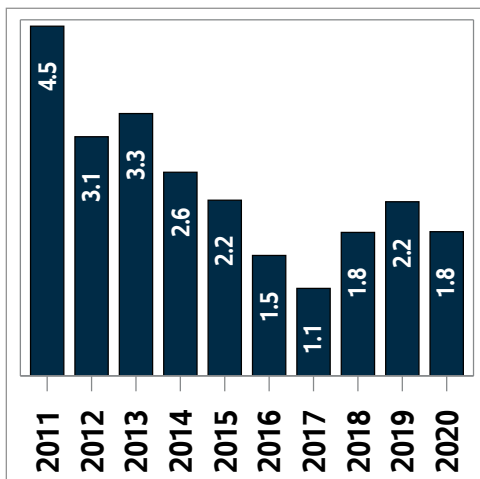
**New Listings**  
(July Year-to-date)



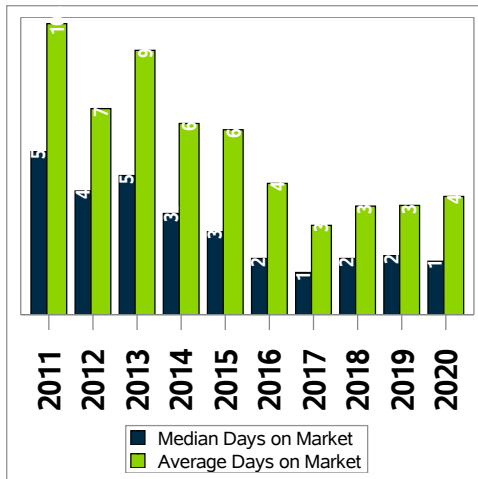
**Active Listings**<sup>1</sup>  
(July Year-to-date)



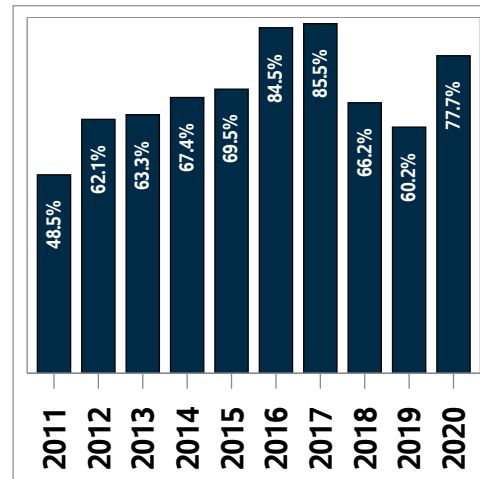
**Months of Inventory**<sup>2</sup>  
(July Year-to-date)



**Days on Market**  
(July Year-to-date)



**Sales to New Listings Ratio**  
(July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HALDIMAND COUNTY MLS® Residential Market Activity

Actual	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	92	29.6	61.4	33.3	53.3	17.9	360.0
Dollar Volume	\$50,270,244	56.3	126.1	83.9	197.6	171.7	1,234.3
New Listings	96	-14.3	2.1	7.9	41.2	23.1	159.5
Active Listings	95	-34.0	-30.1	18.8	-17.4	-41.7	-18.1
Sales to New Listings Ratio <sup>1</sup>	95.8	63.4	60.6	77.5	88.2	100.0	54.1
Months of Inventory <sup>2</sup>	1.0	2.0	2.4	1.2	1.9	2.1	5.8
Average Price	\$546,416	20.6	40.1	37.9	94.1	130.4	190.1
Median Price	\$550,100	25.9	39.3	37.5	106.7	150.0	205.6
Sales to List Price Ratio	99.5	97.1	97.3	97.4	96.6	95.1	94.5
Median Days on Market	16.5	25.0	26.0	15.0	27.0	62.5	82.5
Average Days on Market	34.5	40.8	45.1	27.1	53.3	105.0	196.1

Year-to-date	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	365	-10.3	-7.1	-20.7	0.8	2.0	201.7
Dollar Volume	\$194,055,307	4.5	14.2	9.6	86.5	113.0	643.7
New Listings	470	-30.5	-20.9	-12.6	-9.8	-17.0	72.2
Active Listings <sup>3</sup>	96	-25.7	-6.7	30.7	-17.2	-44.0	0.7
Sales to New Listings Ratio <sup>4</sup>	77.7	60.2	66.2	85.5	69.5	63.3	44.3
Months of Inventory <sup>5</sup>	1.8	2.2	1.8	1.1	2.2	3.3	5.5
Average Price	\$531,658	16.5	23.0	38.1	84.9	108.9	146.5
Median Price	\$516,000	18.1	22.9	41.2	83.6	114.2	162.6
Sales to List Price Ratio	98.7	97.7	98.1	99.3	97.1	96.2	95.9
Median Days on Market	19.0	21.0	20.0	15.0	29.5	49.5	65.0
Average Days on Market	42.1	38.9	38.6	31.8	65.8	94.1	118.1

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

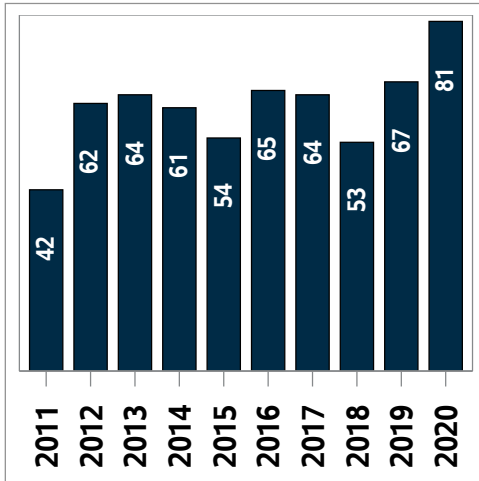
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

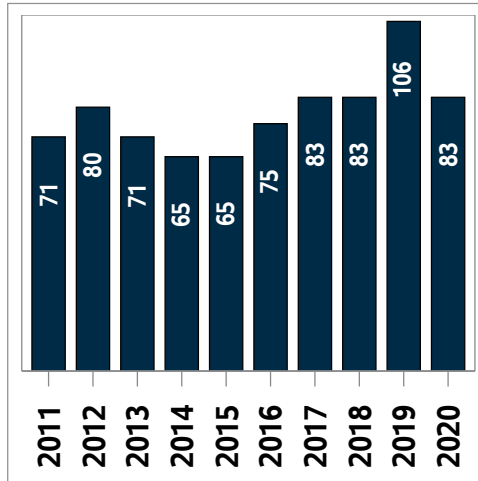
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HALDIMAND COUNTY MLS® Single Family Market Activity

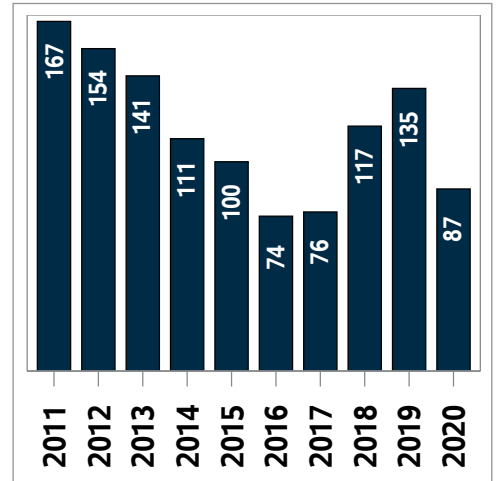
Sales Activity  
(July only)



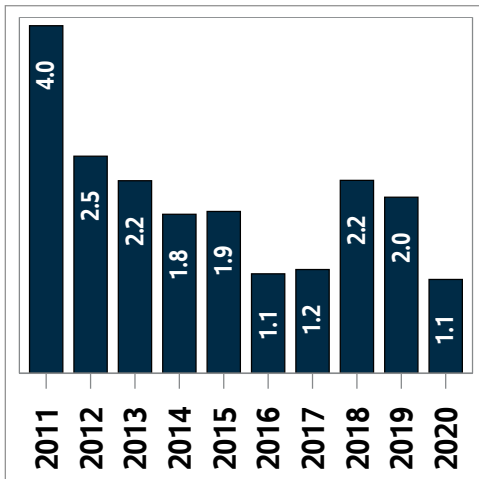
New Listings  
(July only)



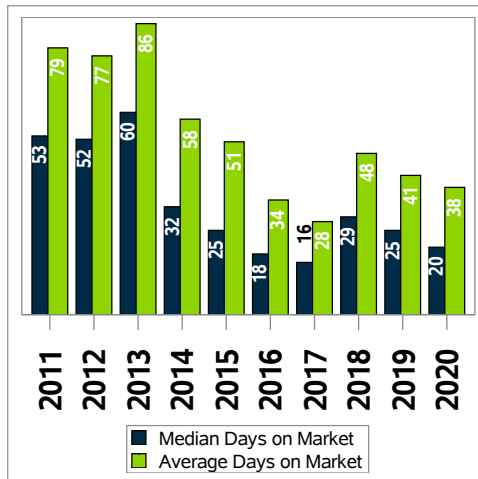
Active Listings  
(July only)



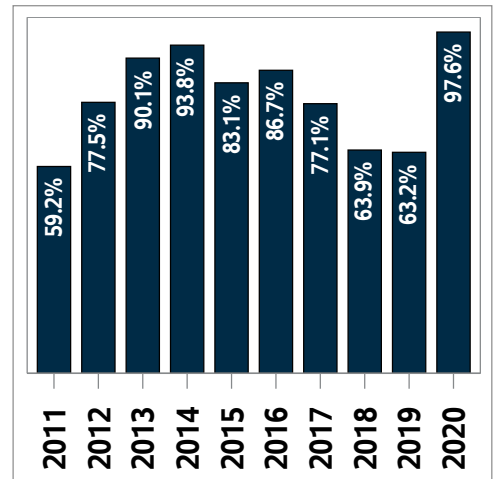
Months of Inventory  
(July only)



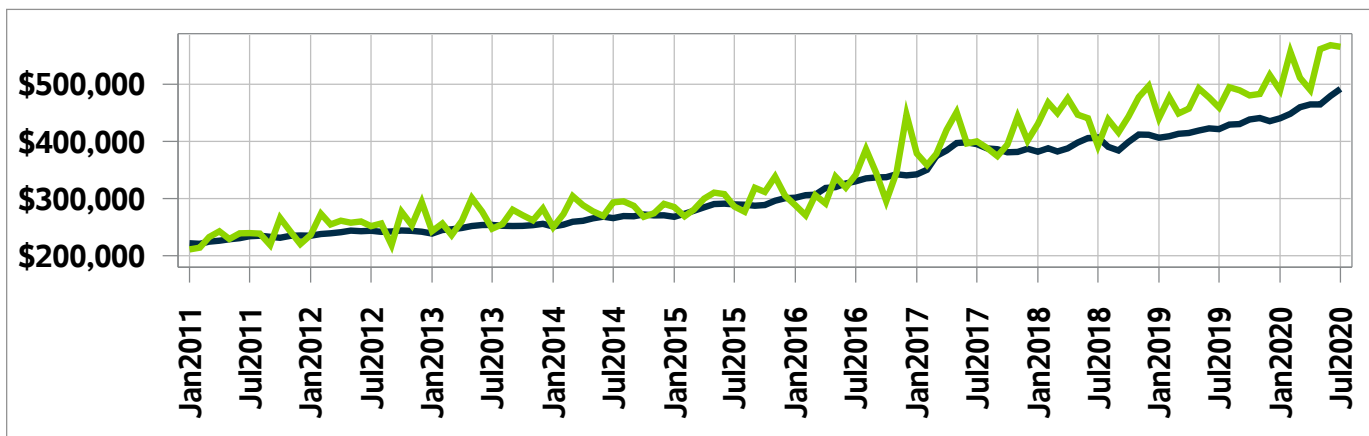
Days on Market  
(July only)



Sales to New Listings Ratio  
(July only)

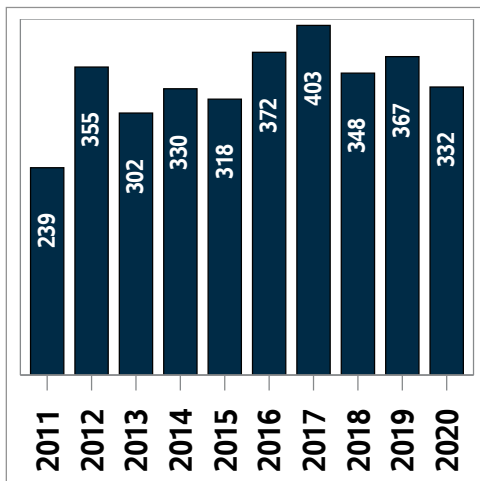


MLS® HPI Single Family Benchmark Price and Average Price

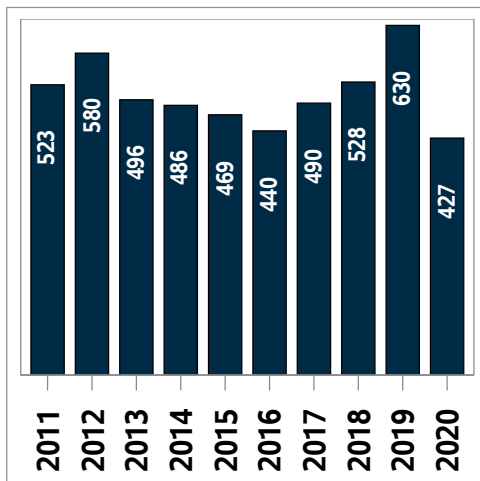


# HALDIMAND COUNTY MLS® Single Family Market Activity

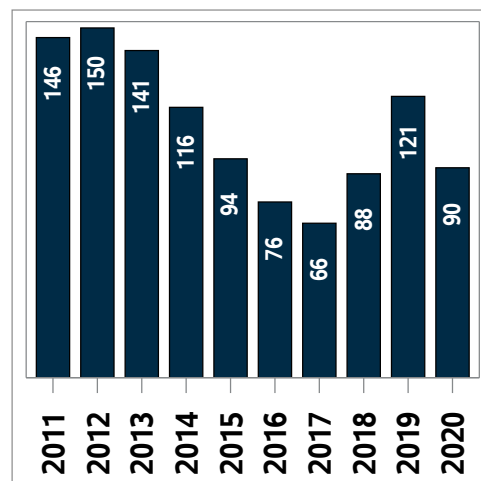
**Sales Activity**  
(July Year-to-date)



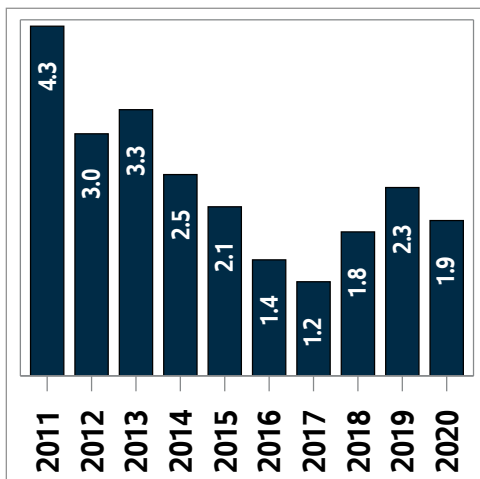
**New Listings**  
(July Year-to-date)



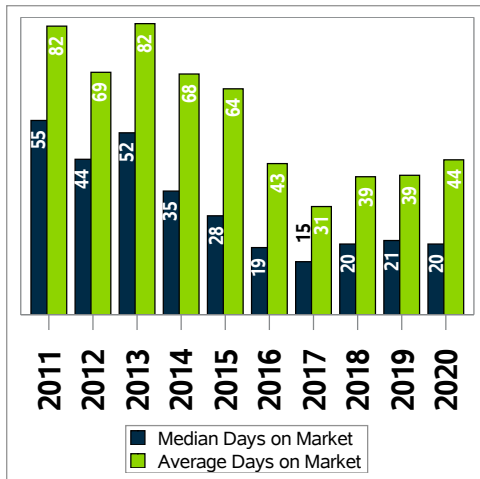
**Active Listings**<sup>1</sup>  
(July Year-to-date)



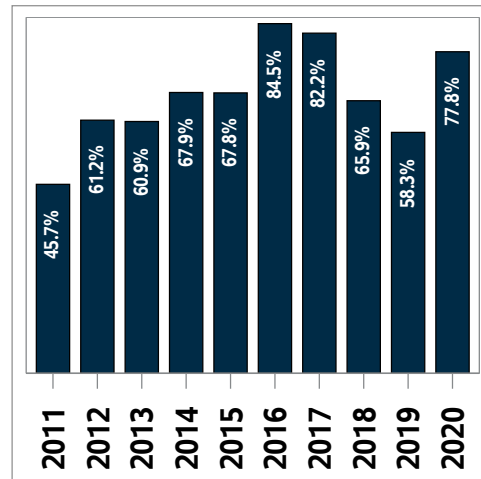
**Months of Inventory**<sup>2</sup>  
(July Year-to-date)



**Days on Market**  
(July Year-to-date)



**Sales to New Listings Ratio**  
(July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month



## HALDIMAND COUNTY

### MLS® Single Family Market Activity

Actual	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	81	20.9	52.8	26.6	50.0	26.6	376.5
Dollar Volume	\$45,807,144	48.9	120.3	78.9	196.4	189.5	1,282.8
New Listings	83	-21.7	0.0	0.0	27.7	16.9	144.1
Active Listings	87	-35.6	-25.6	14.5	-13.0	-38.3	2.4
Sales to New Listings Ratio <sup>1</sup>	97.6	63.2	63.9	77.1	83.1	90.1	50.0
Months of Inventory <sup>2</sup>	1.1	2.0	2.2	1.2	1.9	2.2	5.0
Average Price	\$565,520	23.1	44.2	41.4	97.6	128.7	190.2
Median Price	\$560,000	22.3	36.6	39.1	106.8	142.2	202.7
Sales to List Price Ratio	99.5	97.0	96.9	97.3	96.5	94.5	94.6
Median Days on Market	20.0	25.0	29.0	15.5	25.0	60.0	71.0
Average Days on Market	37.7	41.3	47.8	27.6	51.3	86.3	169.8

Year-to-date	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	332	-9.5	-4.6	-17.6	4.4	9.9	196.4
Dollar Volume	\$181,140,807	5.1	17.5	11.7	93.4	127.7	637.9
New Listings	427	-32.2	-19.1	-12.9	-9.0	-13.9	74.3
Active Listings <sup>3</sup>	90	-25.4	2.9	35.9	-4.1	-35.8	21.1
Sales to New Listings Ratio <sup>4</sup>	77.8	58.3	65.9	82.2	67.8	60.9	45.7
Months of Inventory <sup>5</sup>	1.9	2.3	1.8	1.2	2.1	3.3	4.7
Average Price	\$545,605	16.2	23.2	35.6	85.3	107.1	148.9
Median Price	\$535,000	16.3	21.7	35.8	83.5	109.8	154.8
Sales to List Price Ratio	98.6	97.7	97.9	99.2	96.8	95.5	95.8
Median Days on Market	20.0	21.0	20.0	15.0	28.0	51.5	57.0
Average Days on Market	43.8	39.5	39.1	30.6	64.0	82.4	101.4

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

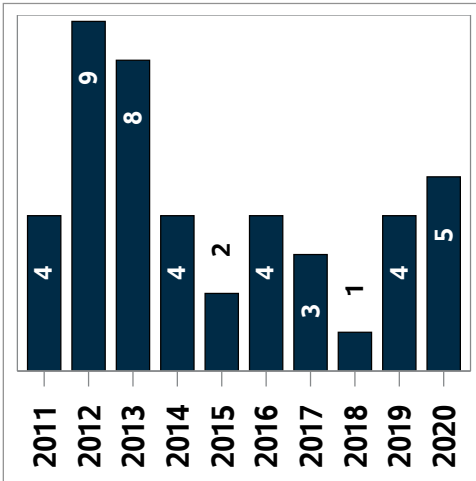
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

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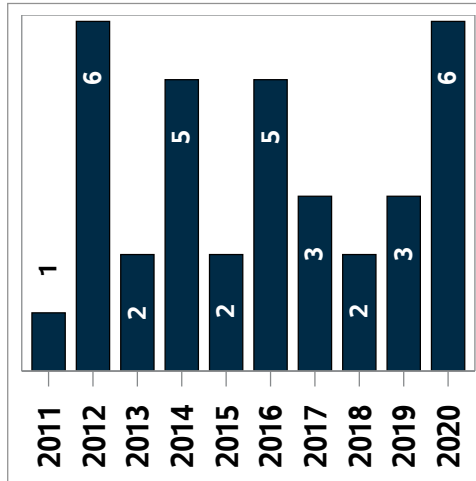
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## HALDIMAND COUNTY MLS® Townhouse Market Activity

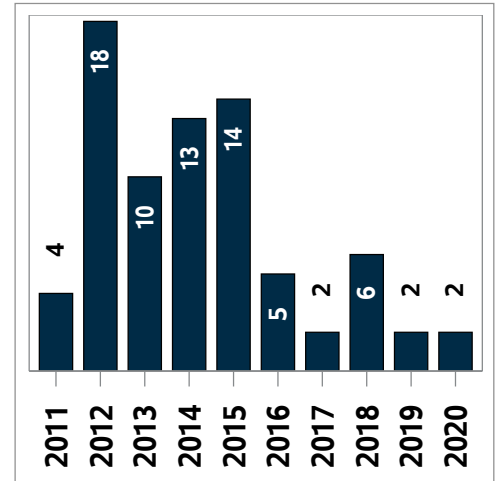
Sales Activity  
(July only)



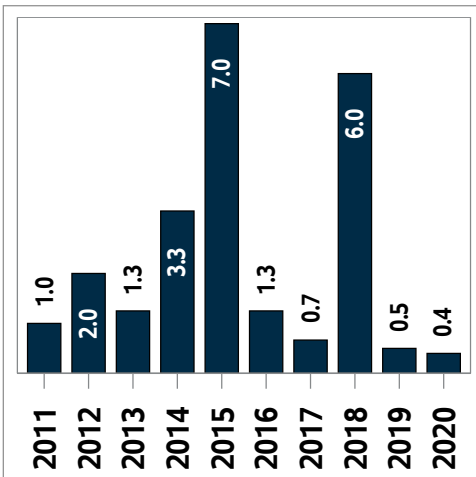
New Listings  
(July only)



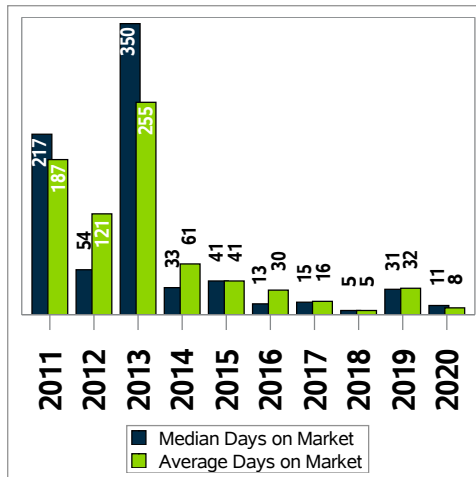
Active Listings  
(July only)



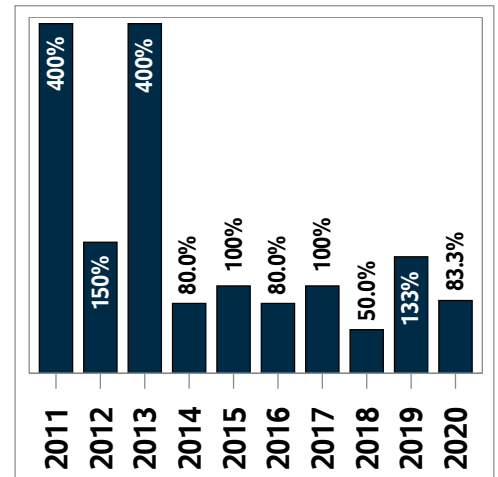
Months of Inventory  
(July only)



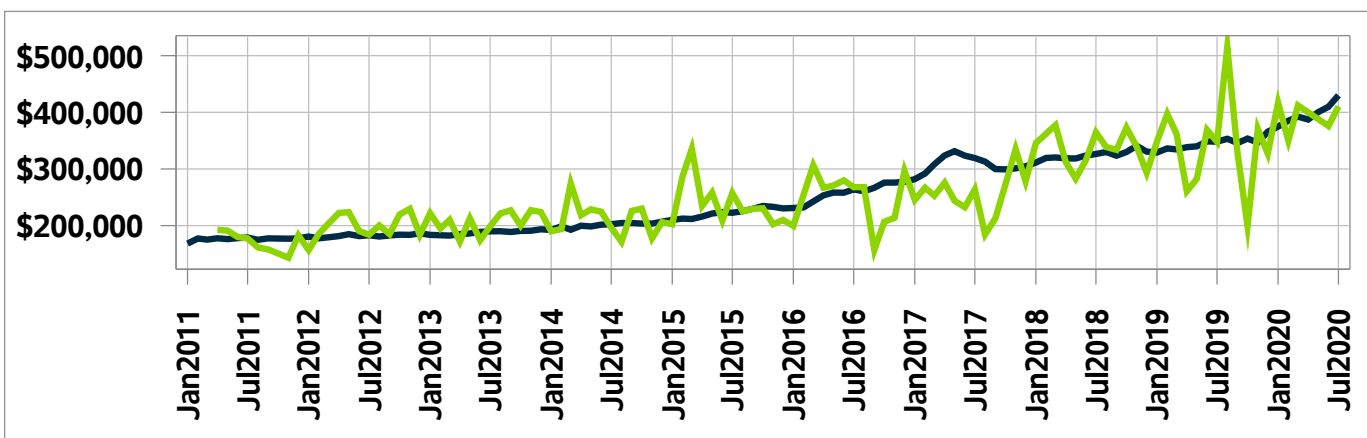
Days on Market  
(July only)



Sales to New Listings Ratio  
(July only)



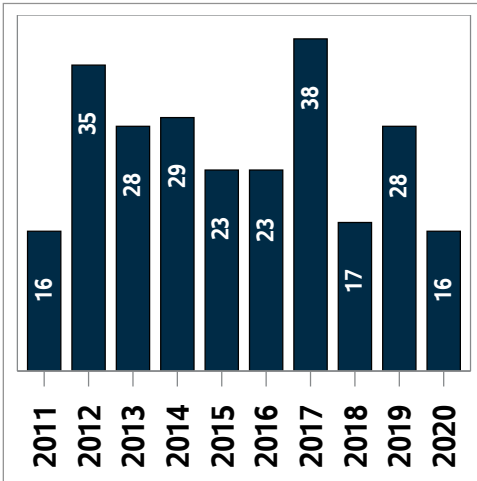
MLS® HPI Townhouse Benchmark Price and Average Price



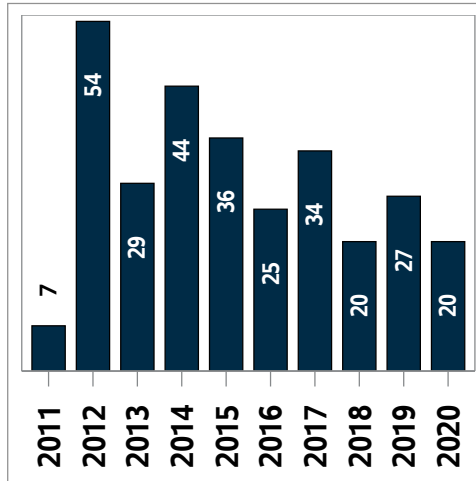


# HALDIMAND COUNTY MLS® Townhouse Market Activity

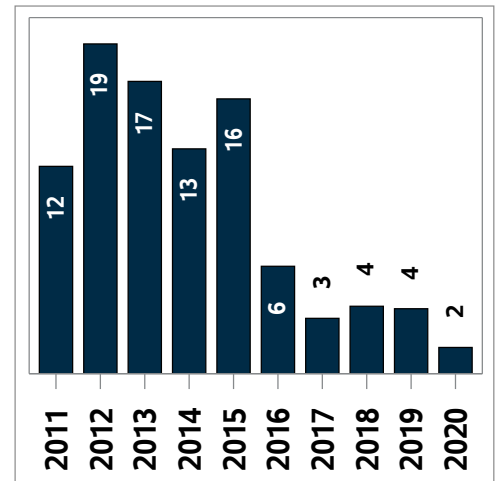
**Sales Activity**  
(July Year-to-date)



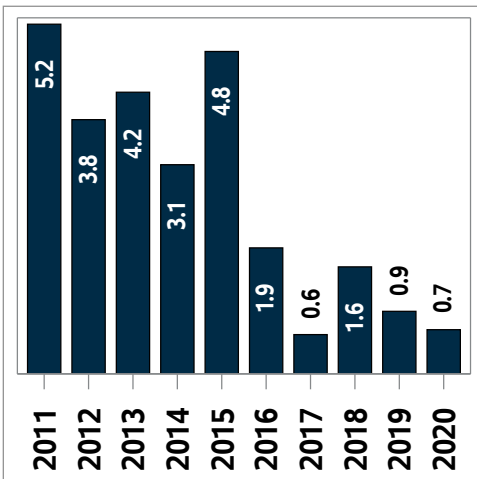
**New Listings**  
(July Year-to-date)



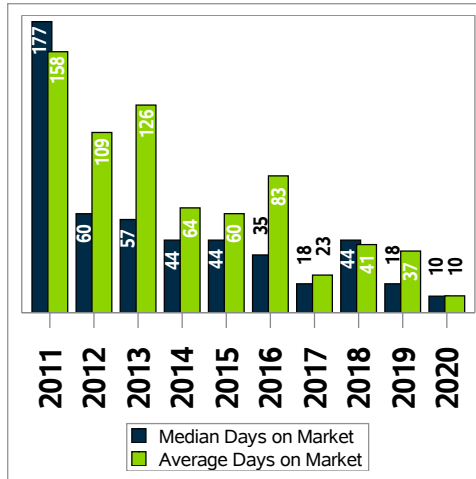
**Active Listings**<sup>1</sup>  
(July Year-to-date)



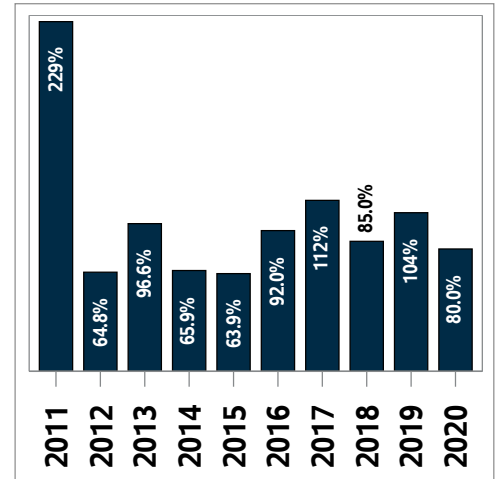
**Months of Inventory**<sup>2</sup>  
(July Year-to-date)



**Days on Market**  
(July Year-to-date)



**Sales to New Listings Ratio**  
(July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HALDIMAND COUNTY MLS® Townhouse Market Activity

Actual	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	5	25.0	400.0	66.7	150.0	-37.5	
Dollar Volume	\$2,052,800	47.5	463.2	159.5	298.6	29.1	
New Listings	6	100.0	200.0	100.0	200.0	200.0	500.0
Active Listings	2	0.0	-66.7	0.0	-85.7	-80.0	-88.9
Sales to New Listings Ratio <sup>1</sup>	83.3	133.3	50.0	100.0	100.0	400.0	
Months of Inventory <sup>2</sup>	0.4	0.5	6.0	0.7	7.0	1.3	
Average Price	\$410,560	18.0	12.6	55.7	59.4	106.5	
Median Price	\$400,000	3.3	9.7	67.4	55.3	127.4	
Sales to List Price Ratio	101.3	97.8	104.8	98.5	94.7	99.2	
Median Days on Market	11.0	30.5	5.0	15.0	40.5	350.0	
Average Days on Market	8.2	31.8	5.0	16.0	40.5	255.4	

Year-to-date	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	16	-42.9	-5.9	-57.9	-30.4	-42.9	1,500.0
Dollar Volume	\$6,357,800	-31.6	13.3	-34.1	11.5	14.8	3,214.8
New Listings	20	-25.9	0.0	-41.2	-44.4	-31.0	11.1
Active Listings <sup>3</sup>	2	-59.6	-61.1	-52.6	-90.5	-91.0	-80.6
Sales to New Listings Ratio <sup>4</sup>	80.0	103.7	85.0	111.8	63.9	96.6	5.6
Months of Inventory <sup>5</sup>	0.7	0.9	1.6	0.6	4.8	4.2	54.0
Average Price	\$397,363	19.6	20.3	56.5	60.3	101.0	107.2
Median Price	\$404,000	18.5	19.6	56.3	71.1	127.7	110.6
Sales to List Price Ratio	100.3	97.9	99.1	100.1	98.4	98.6	109.7
Median Days on Market	10.0	17.5	44.0	17.5	44.0	56.5	318.0
Average Days on Market	10.2	37.4	41.3	22.8	60.0	125.9	318.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

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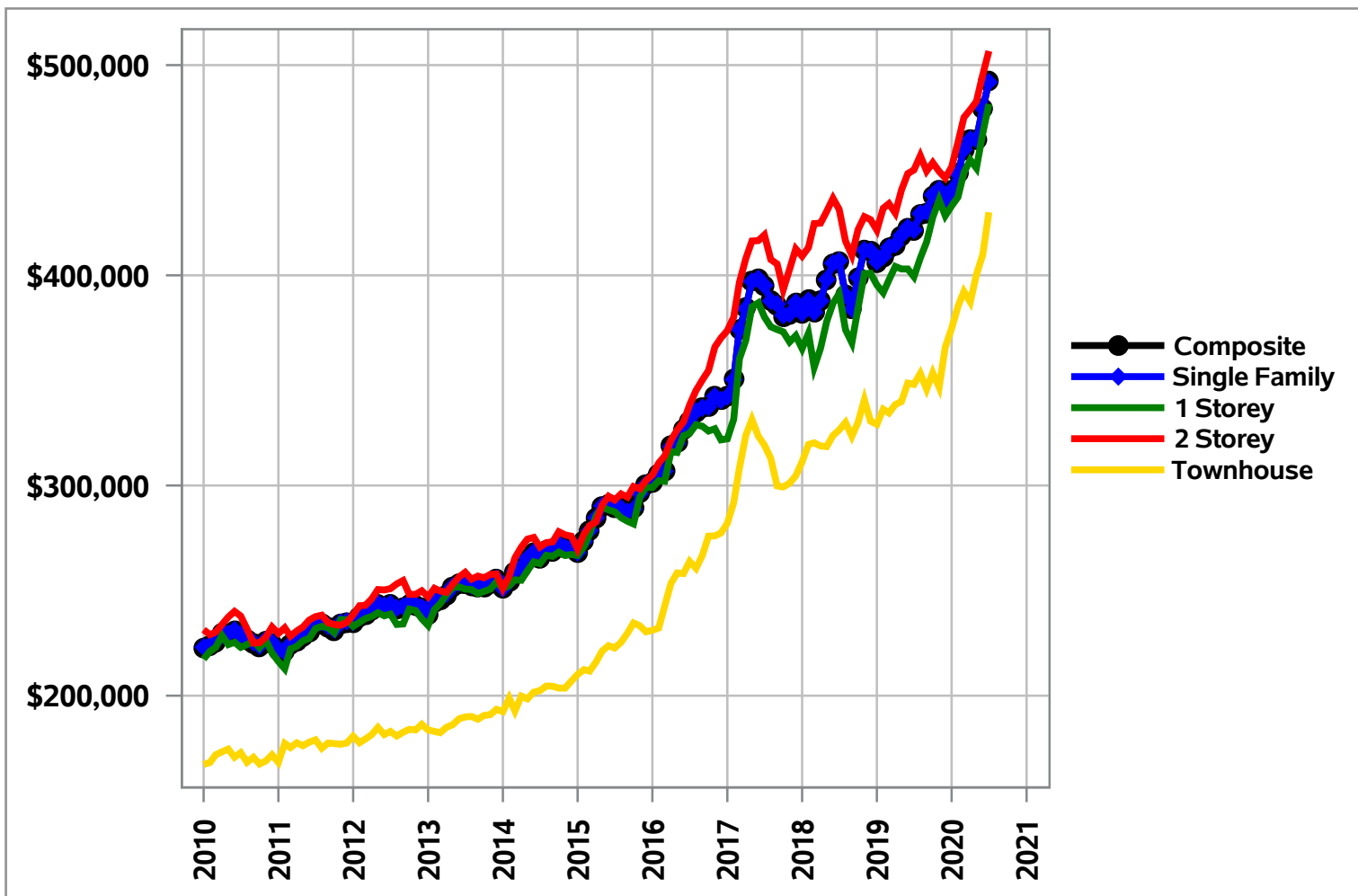
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HALDIMAND COUNTY MLS® HPI Benchmark Price

## MLS® Home Price Index Benchmark Price

Benchmark Type:	July 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$492,200	2.7	5.9	11.8	16.9	24.5	70.0
Single Family	\$491,900	2.6	5.9	11.7	16.7	24.5	69.7
One Storey	\$481,500	3.0	5.8	11.2	20.6	26.6	67.5
Two Storey	\$506,700	2.3	5.8	12.2	12.6	20.9	72.9
Townhouse	\$430,000	4.9	11.0	14.8	23.5	34.7	93.1
Apartment-Style							

## MLS® HPI Benchmark Price



# HALDIMAND COUNTY

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7015
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HALDIMAND COUNTY

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7023
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7175
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HALDIMAND COUNTY

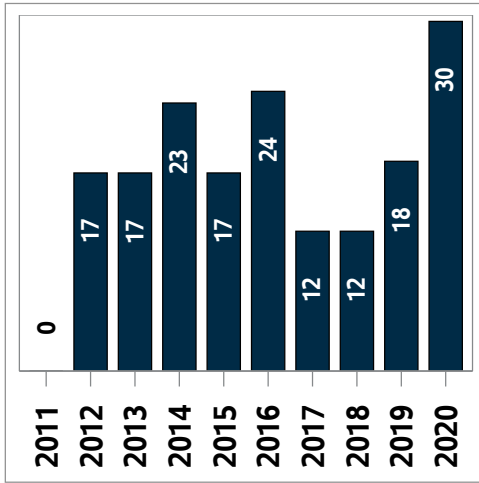
## MLS® HPI Benchmark Descriptions

### Townhouse

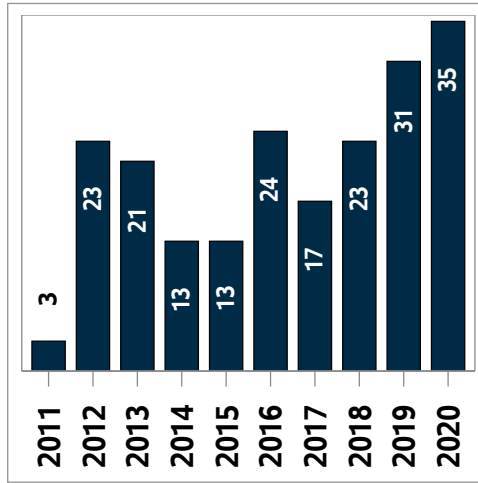
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1091
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## CALEDONIA (63) MLS® Residential Market Activity

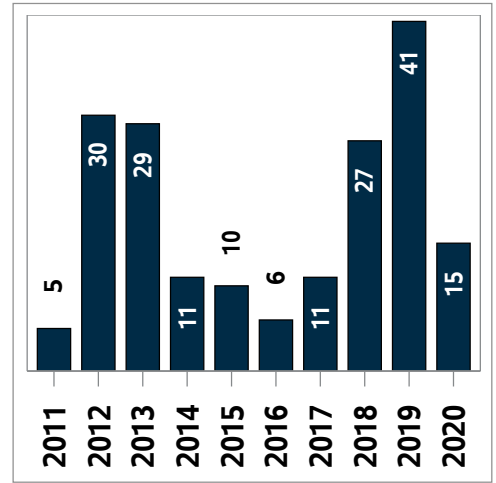
Sales Activity  
(July only)



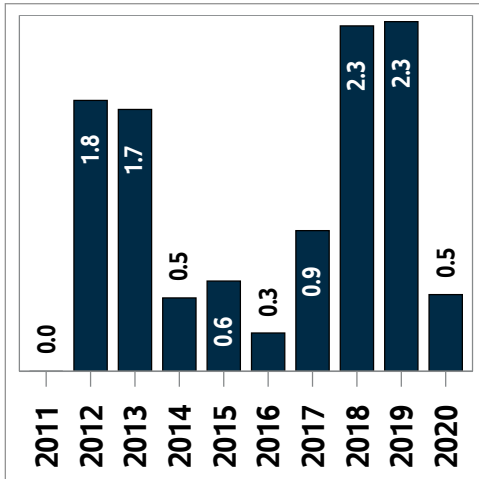
New Listings  
(July only)



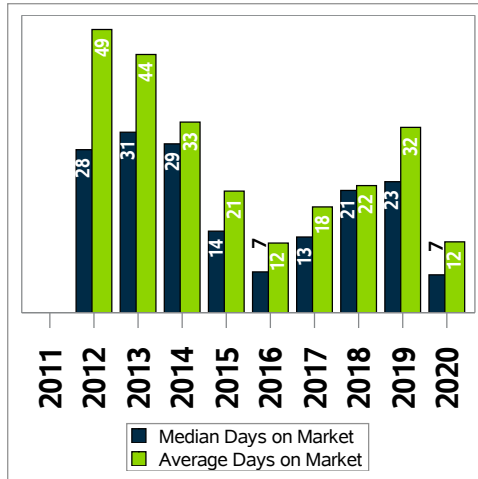
Active Listings  
(July only)



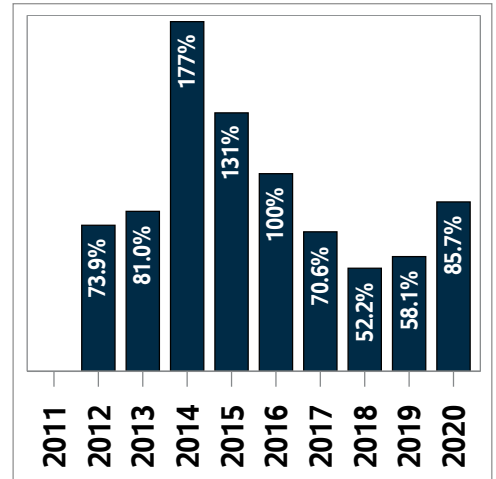
Months of Inventory  
(July only)



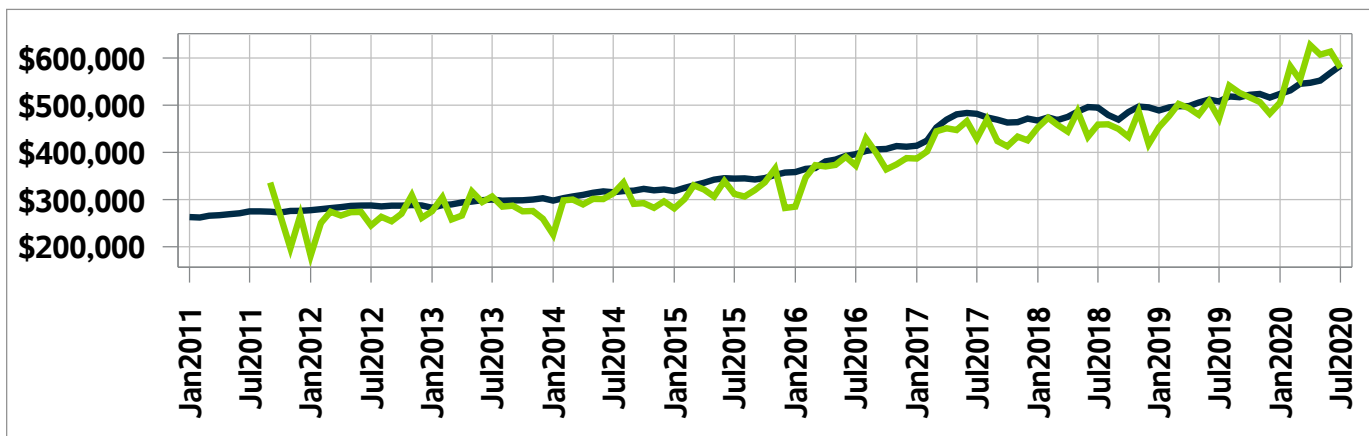
Days on Market  
(July only)



Sales to New Listings Ratio  
(July only)



### MLS® HPI Composite Benchmark Price and Average Price

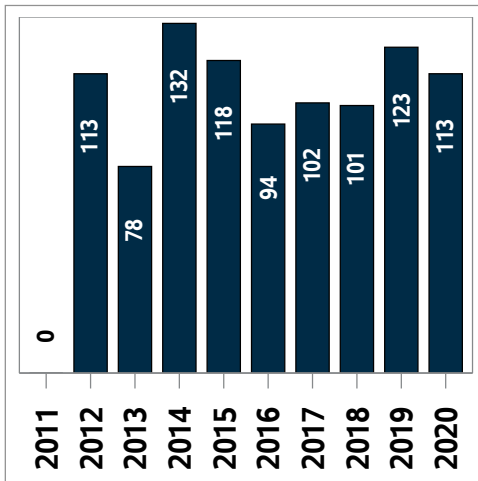




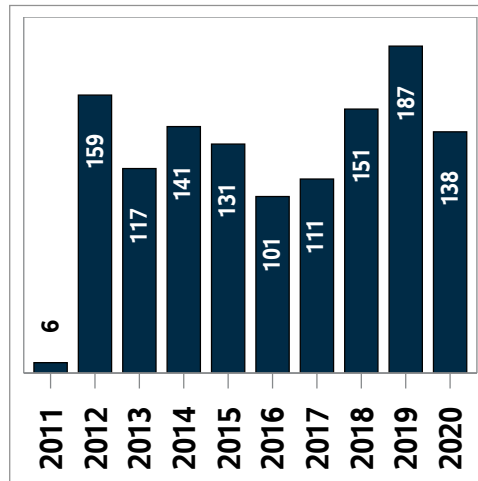
## CALEDONIA (63)

### MLS® Residential Market Activity

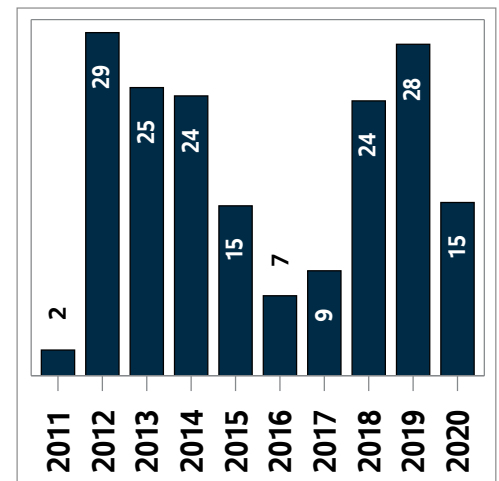
**Sales Activity**  
(July Year-to-date)



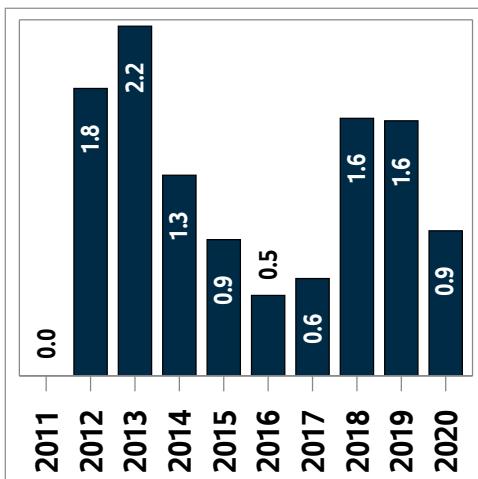
**New Listings**  
(July Year-to-date)



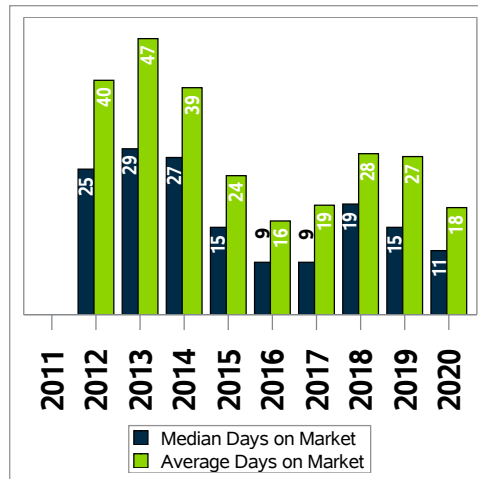
**Active Listings**<sup>1</sup>  
(July Year-to-date)



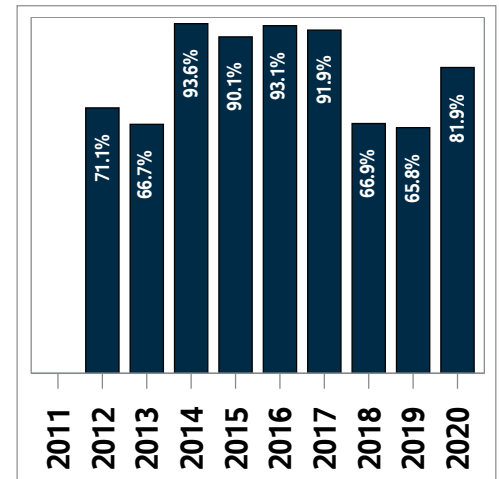
**Months of Inventory**<sup>2</sup>  
(July Year-to-date)



**Days on Market**  
(July Year-to-date)



**Sales to New Listings Ratio**  
(July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## CALEDONIA (63)

### MLS® Residential Market Activity

Actual	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	30	66.7	150.0	150.0	76.5	76.5	
Dollar Volume	\$17,375,535	104.6	215.6	237.6	227.6	233.4	
New Listings	35	12.9	52.2	105.9	169.2	66.7	3,400.0
Active Listings	15	-63.4	-44.4	36.4	50.0	-48.3	400.0
Sales to New Listings Ratio <sup>1</sup>	85.7	58.1	52.2	70.6	130.8	81.0	
Months of Inventory <sup>2</sup>	0.5	2.3	2.3	0.9	0.6	1.7	
Average Price	\$579,185	22.8	26.2	35.0	85.7	88.9	
Median Price	\$589,000	24.3	28.0	45.4	92.8	93.1	
Sales to List Price Ratio	101.6	98.5	98.6	98.7	99.1	96.3	
Median Days on Market	6.5	22.5	21.0	13.0	14.0	31.0	
Average Days on Market	12.2	31.8	21.8	18.2	20.9	44.4	

Year-to-date	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	113	-8.1	11.9	10.8	-4.2	44.9	3,666.7
Dollar Volume	\$65,556,238	9.2	41.8	47.8	75.1	185.3	9,677.2
New Listings	138	-26.2	-8.6	24.3	5.3	17.9	2,200.0
Active Listings <sup>3</sup>	15	-47.7	-37.0	65.1	2.0	-39.9	642.9
Sales to New Listings Ratio <sup>4</sup>	81.9	65.8	66.9	91.9	90.1	66.7	50.0
Months of Inventory <sup>5</sup>	0.9	1.6	1.6	0.6	0.9	2.2	4.7
Average Price	\$580,144	18.8	26.7	33.4	82.9	96.9	159.6
Median Price	\$565,000	18.0	25.6	31.2	83.9	106.2	139.4
Sales to List Price Ratio	100.4	98.8	98.4	101.9	98.6	97.3	98.0
Median Days on Market	11.0	15.0	19.0	9.0	15.0	28.5	15.0
Average Days on Market	18.4	27.2	27.7	18.8	23.9	47.4	55.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

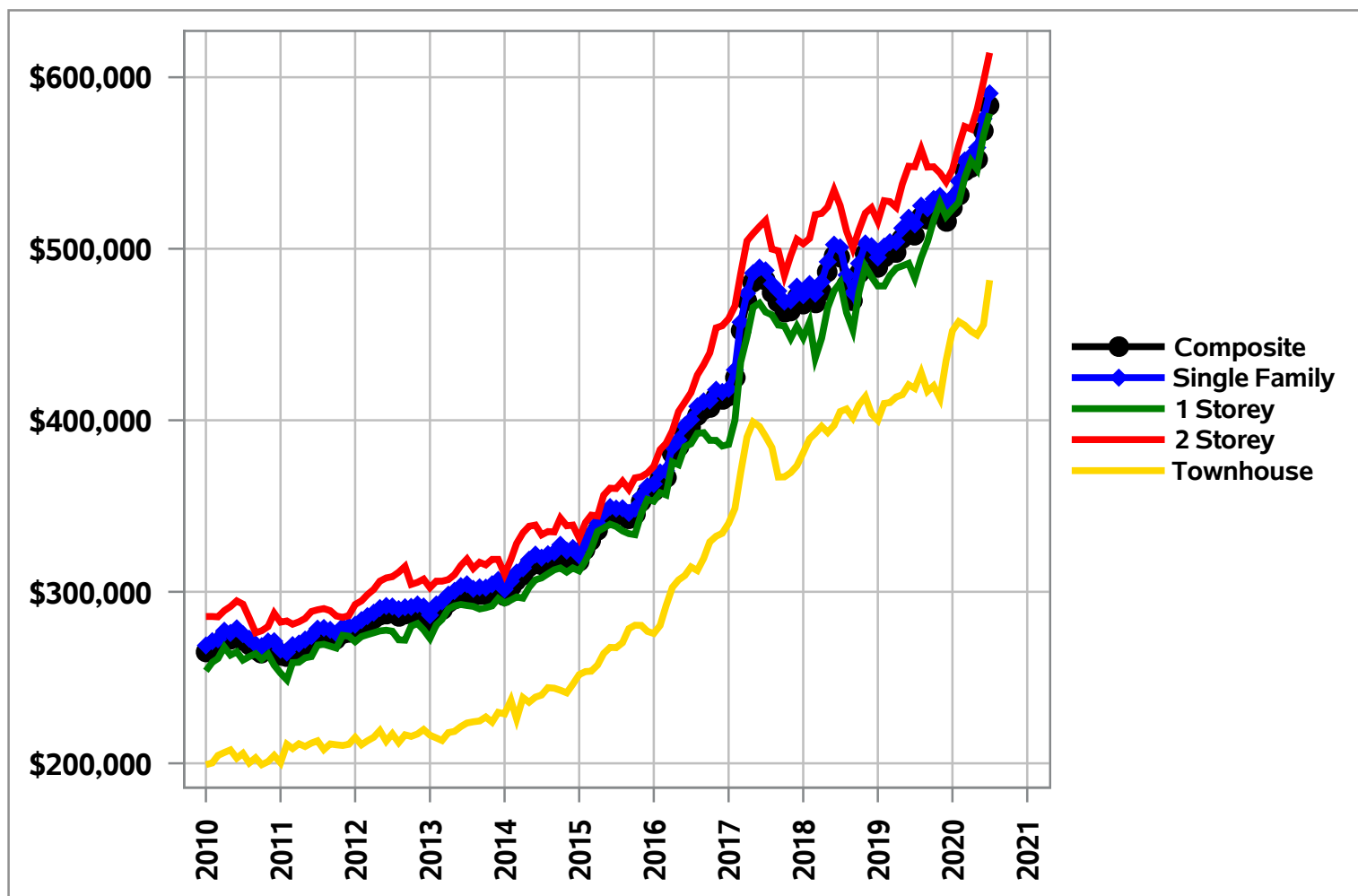
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# **CALEDONIA (63)** **MLS® HPI Benchmark Price**

## **MLS® Home Price Index Benchmark Price**

Benchmark Type:	July 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$583,800	2.7	6.6	11.4	14.9	21.2	69.5
Single Family	\$590,600	2.6	6.6	11.4	14.9	21.2	69.5
One Storey	\$578,900	2.3	5.0	10.7	19.9	25.0	71.2
Two Storey	\$614,300	2.8	7.8	12.5	12.1	18.9	70.5
Townhouse	\$481,700	5.7	6.6	6.5	15.1	23.3	80.1
Apartment-Style							

## **MLS® HPI Benchmark Price**



# CALEDONIA (63)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# CALEDONIA (63)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1287
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6057
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1722
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5881
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# CALEDONIA (63)

## MLS® HPI Benchmark Descriptions

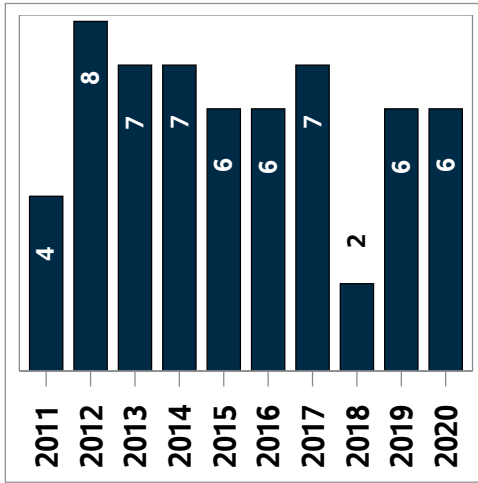
### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1173
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

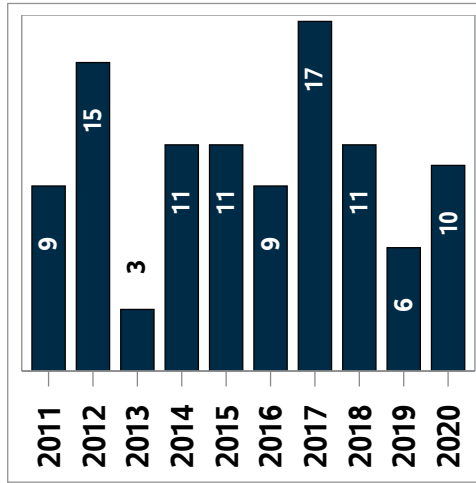
## CAYUGA (62)

### MLS® Residential Market Activity

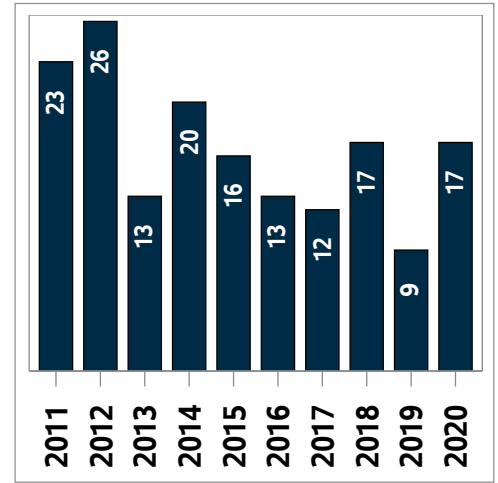
Sales Activity  
(July only)



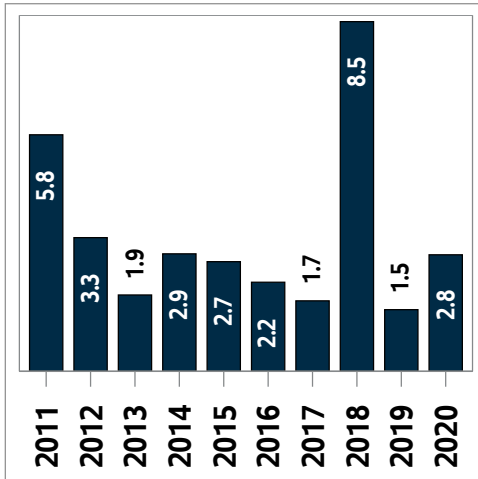
New Listings  
(July only)



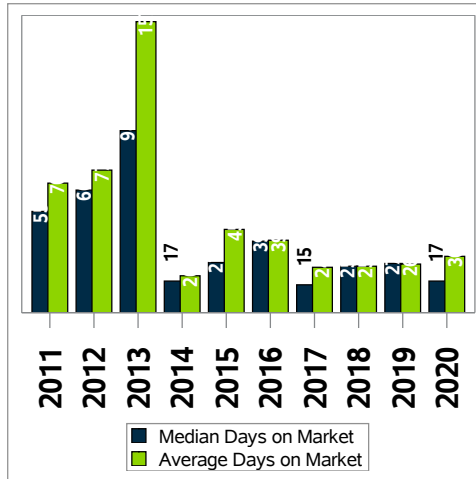
Active Listings  
(July only)



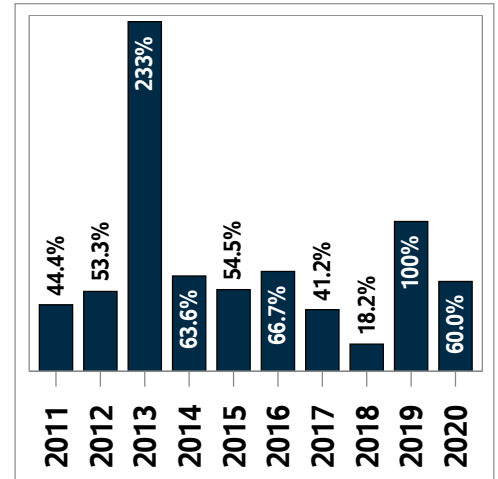
Months of Inventory  
(July only)



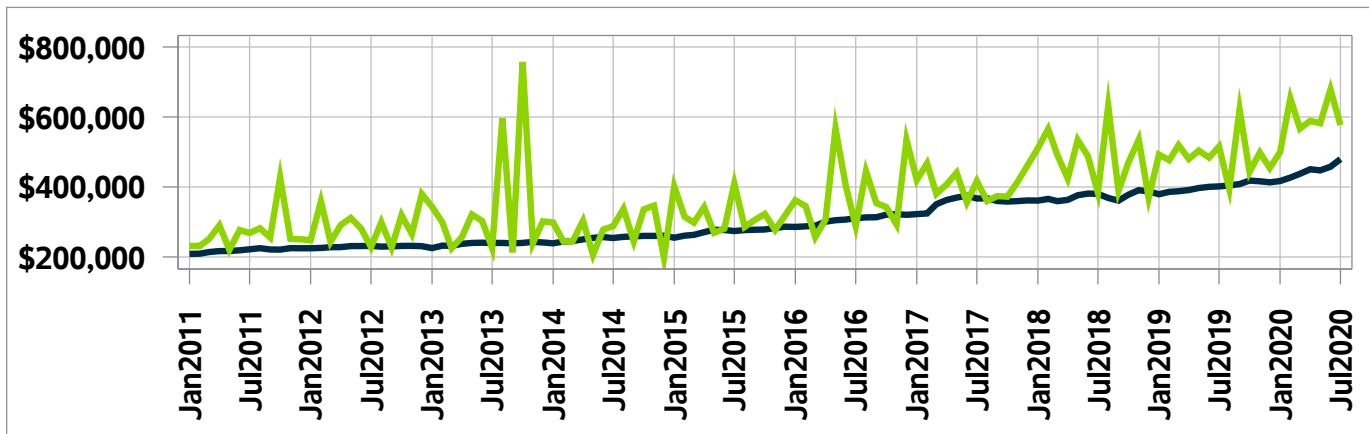
Days on Market  
(July only)



Sales to New Listings Ratio  
(July only)



### MLS® HPI Composite Benchmark Price and Average Price

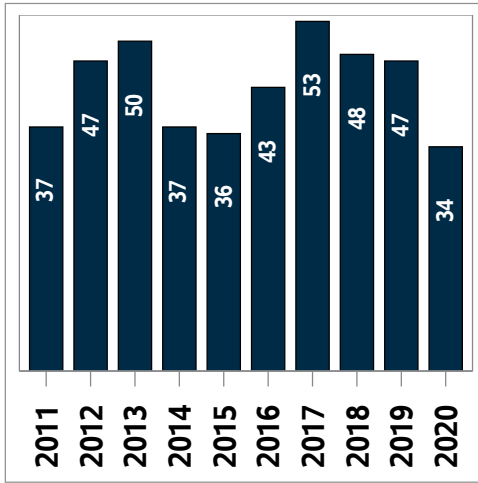




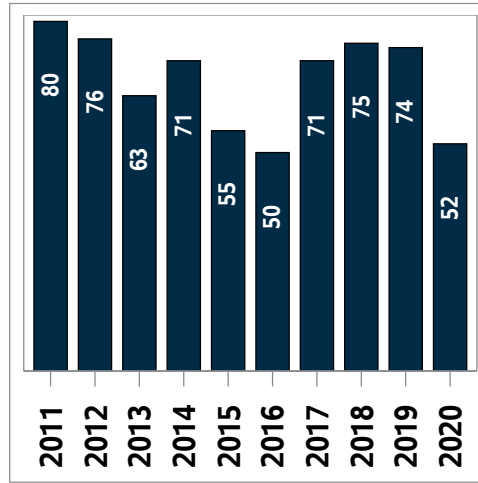
## CAYUGA (62)

### MLS® Residential Market Activity

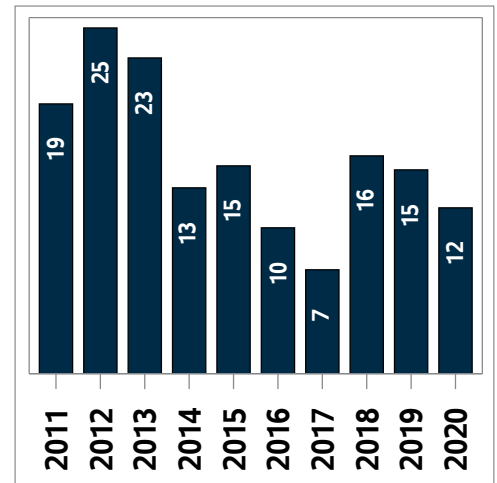
**Sales Activity**  
(July Year-to-date)



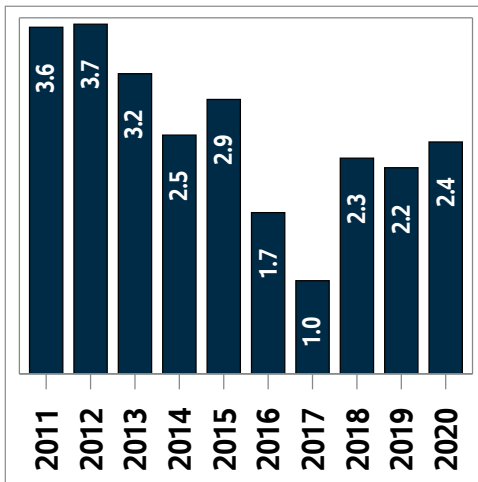
**New Listings**  
(July Year-to-date)



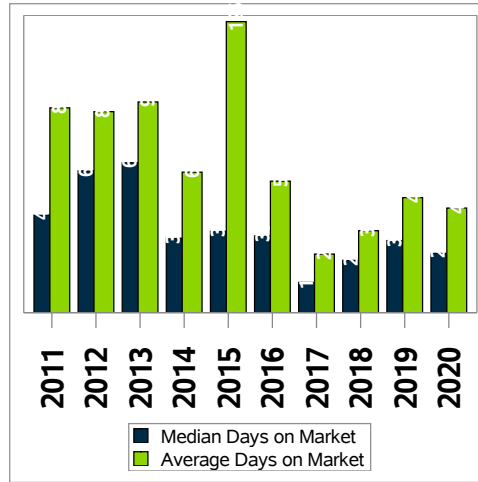
**Active Listings**<sup>1</sup>  
(July Year-to-date)



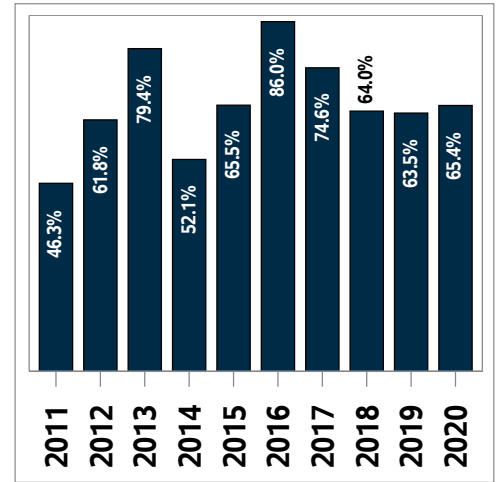
**Months of Inventory**<sup>2</sup>  
(July Year-to-date)



**Days on Market**  
(July Year-to-date)



**Sales to New Listings Ratio**  
(July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## CAYUGA (62)

### MLS® Residential Market Activity

Actual	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	6	0.0	200.0	-14.3	0.0	-14.3	500.0
Dollar Volume	\$3,461,500	11.9	351.3	18.6	40.8	118.9	1,333.3
New Listings	10	66.7	-9.1	-41.2	-9.1	233.3	900.0
Active Listings	17	88.9	0.0	41.7	6.3	30.8	183.3
Sales to New Listings Ratio <sup>1</sup>	60.0	100.0	18.2	41.2	54.5	233.3	100.0
Months of Inventory <sup>2</sup>	2.8	1.5	8.5	1.7	2.7	1.9	6.0
Average Price	\$576,917	11.9	50.4	38.4	40.8	155.4	138.9
Median Price	\$543,250	10.2	41.7	29.7	51.1	133.7	124.9
Sales to List Price Ratio	100.2	96.3	99.1	96.0	98.1	96.5	102.8
Median Days on Market	17.0	26.5	25.0	15.0	27.0	98.0	21.0
Average Days on Market	30.3	26.2	25.0	24.4	44.8	156.7	21.0

Year-to-date	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	34	-27.7	-29.2	-35.8	-5.6	-32.0	3,300.0
Dollar Volume	\$20,407,042	-13.0	-12.8	-4.9	74.1	43.9	8,350.1
New Listings	52	-29.7	-30.7	-26.8	-5.5	-17.5	420.0
Active Listings <sup>3</sup>	12	-18.6	-23.9	59.6	-20.2	-47.5	207.4
Sales to New Listings Ratio <sup>4</sup>	65.4	63.5	64.0	74.6	65.5	79.4	10.0
Months of Inventory <sup>5</sup>	2.4	2.2	2.3	1.0	2.9	3.2	27.0
Average Price	\$600,207	20.3	23.2	48.3	84.3	111.6	148.5
Median Price	\$528,000	12.3	13.7	30.0	69.8	99.8	118.6
Sales to List Price Ratio	97.9	97.0	98.3	98.0	96.8	94.9	102.8
Median Days on Market	25.5	31.0	22.5	13.0	35.0	64.5	21.0
Average Days on Market	45.0	49.5	35.3	25.2	125.2	90.6	21.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

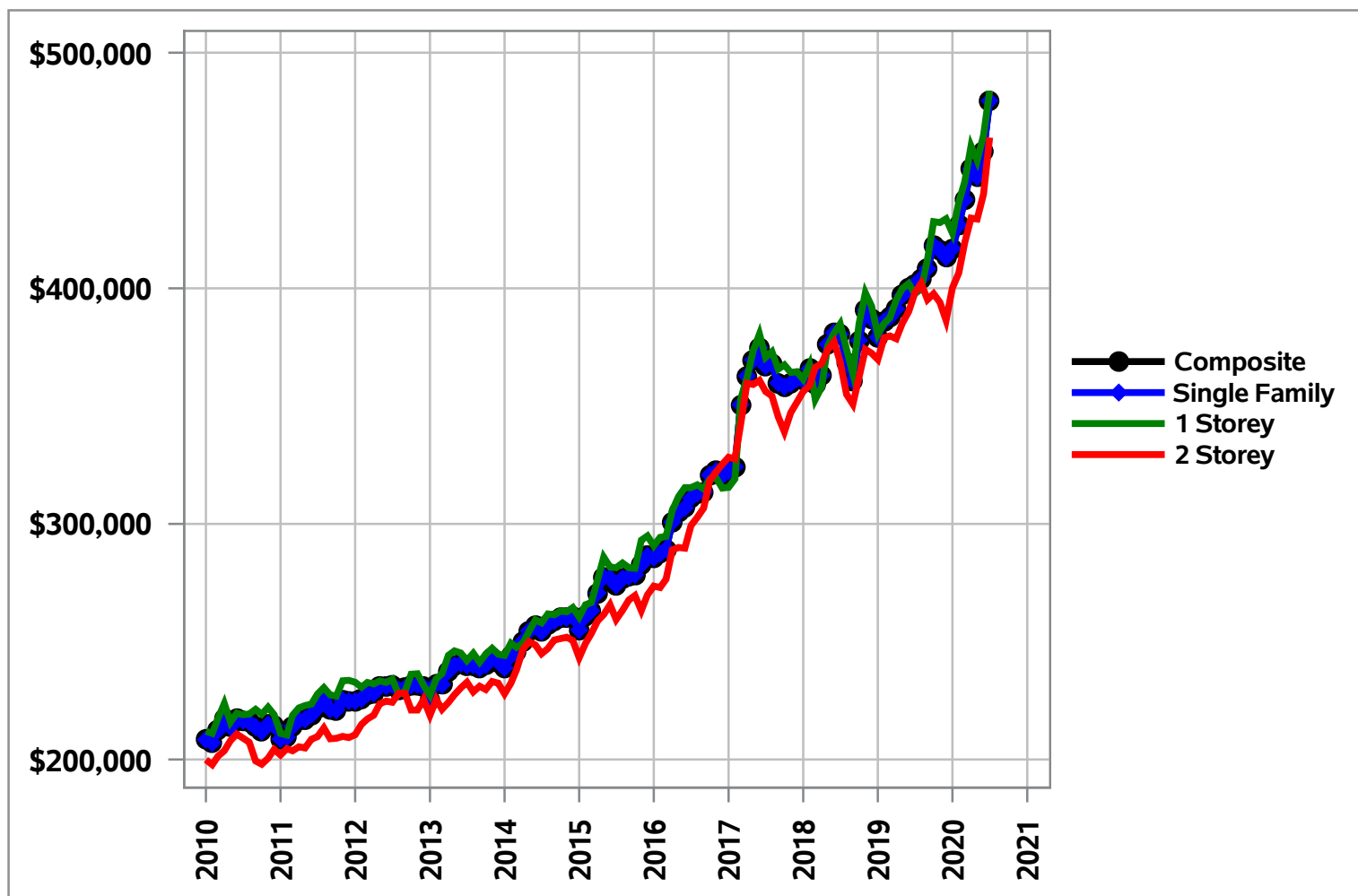
# CAYUGA (62)

## MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	July 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$479,600	4.7	6.4	15.0	19.4	30.7	75.0
Single Family	\$479,600	4.7	6.4	15.0	19.4	30.7	75.0
One Storey	\$483,800	4.1	5.1	14.3	21.6	30.5	71.9
Two Storey	\$464,000	5.5	8.0	15.9	16.6	30.3	78.9
Townhouse							
Apartment-Style							

### MLS® HPI Benchmark Price



# CAYUGA (62)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10479
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# CAYUGA (62)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10830
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

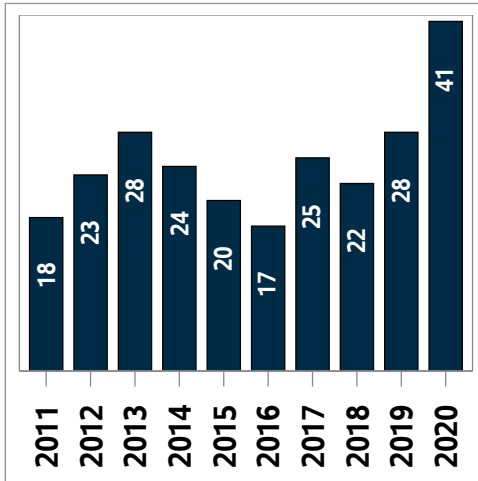
### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1786
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10957
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

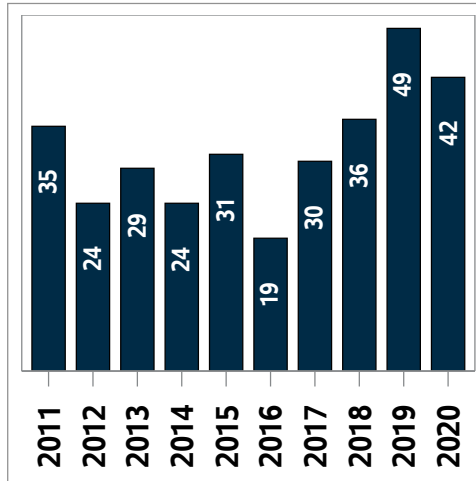
## DUNNVILLE (60)

### MLS® Residential Market Activity

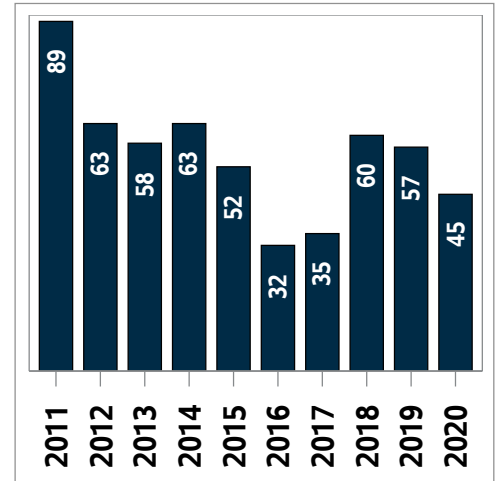
Sales Activity  
(July only)



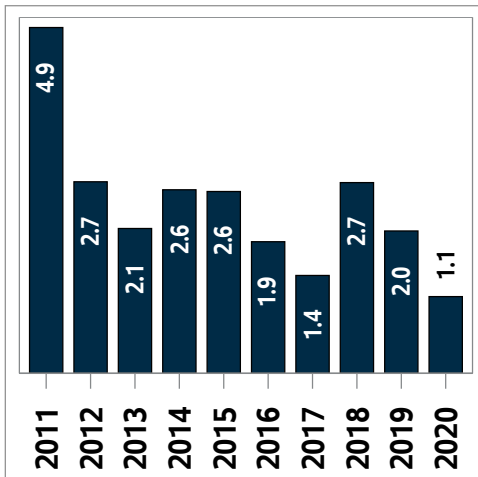
New Listings  
(July only)



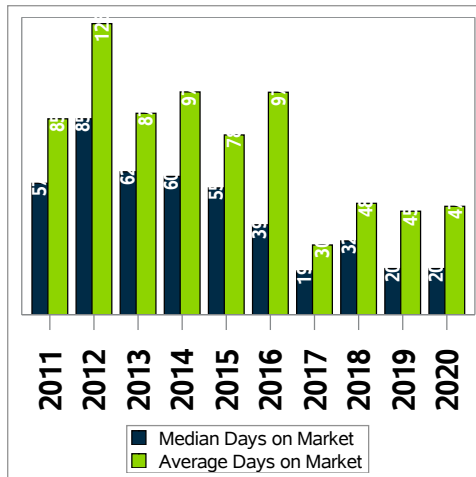
Active Listings  
(July only)



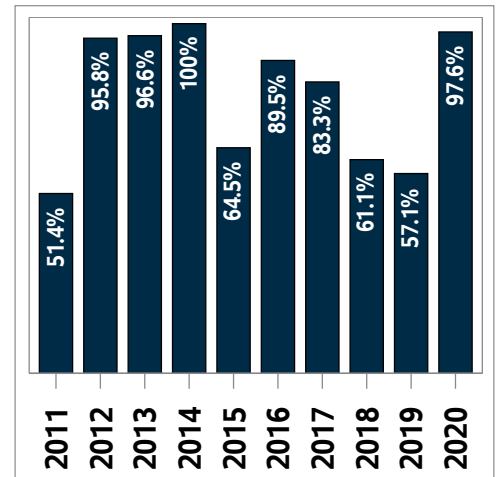
Months of Inventory  
(July only)



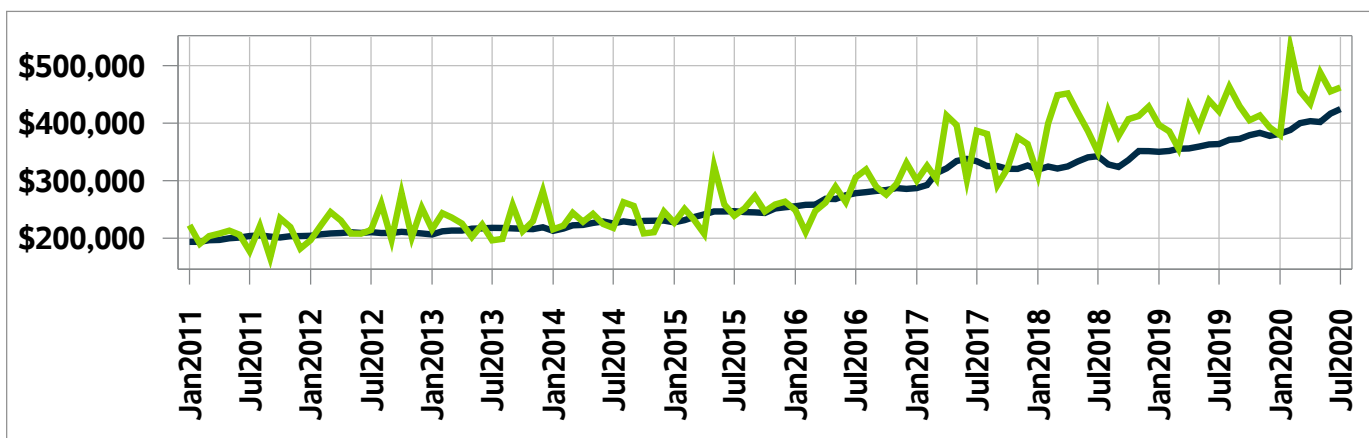
Days on Market  
(July only)



Sales to New Listings Ratio  
(July only)



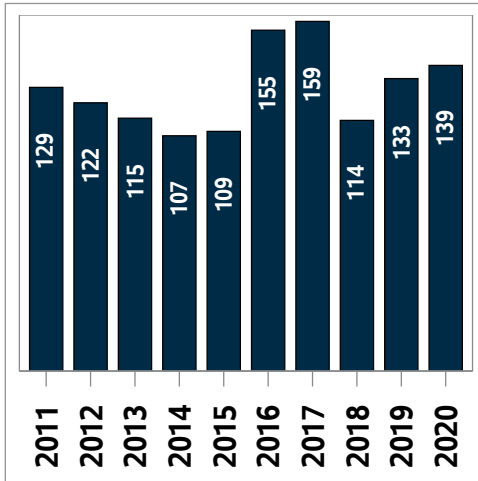
### MLS® HPI Composite Benchmark Price and Average Price



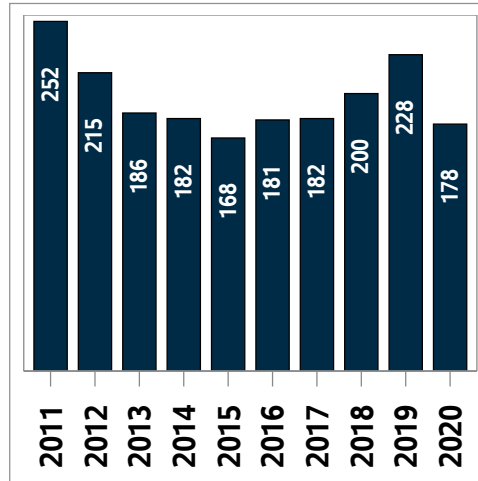
## DUNNVILLE (60)

### MLS® Residential Market Activity

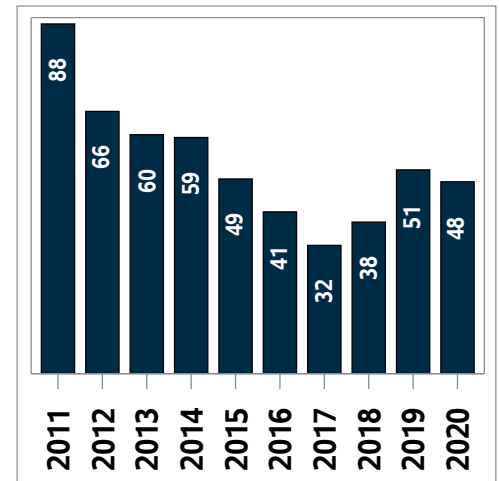
**Sales Activity**  
(July Year-to-date)



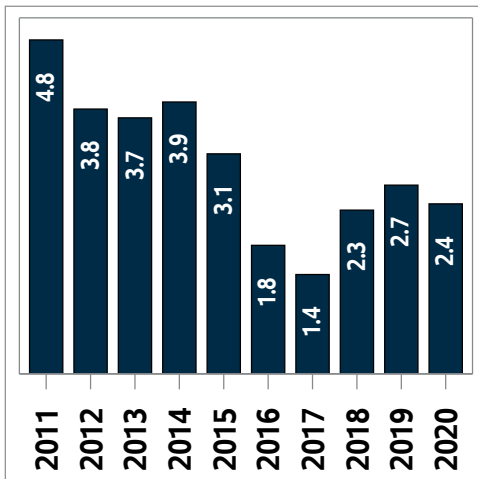
**New Listings**  
(July Year-to-date)



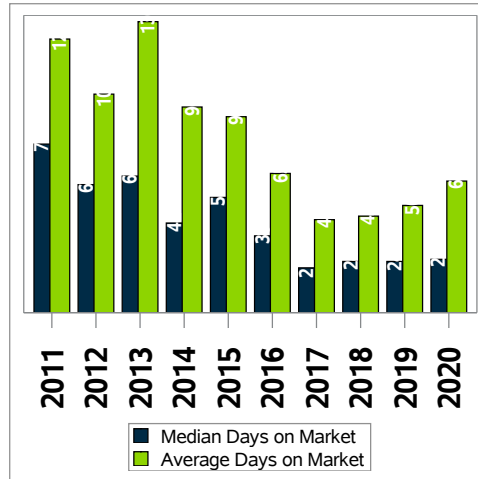
**Active Listings**<sup>1</sup>  
(July Year-to-date)



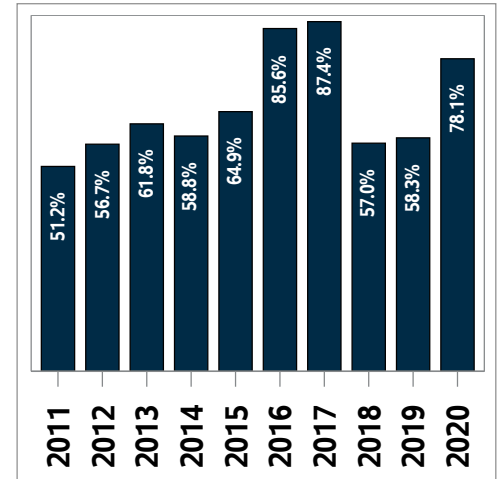
**Months of Inventory**<sup>2</sup>  
(July Year-to-date)



**Days on Market**  
(July Year-to-date)



**Sales to New Listings Ratio**  
(July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month



## DUNNVILLE (60)

### MLS® Residential Market Activity

Actual	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	41	46.4	86.4	64.0	105.0	46.4	141.2
Dollar Volume	\$18,943,910	60.9	146.2	95.9	296.2	244.6	518.9
New Listings	42	-14.3	16.7	40.0	35.5	44.8	68.0
Active Listings	45	-21.1	-25.0	28.6	-13.5	-22.4	-39.2
Sales to New Listings Ratio <sup>1</sup>	97.6	57.1	61.1	83.3	64.5	96.6	68.0
Months of Inventory <sup>2</sup>	1.1	2.0	2.7	1.4	2.6	2.1	4.4
Average Price	\$462,047	9.9	32.1	19.5	93.3	135.3	156.6
Median Price	\$438,000	7.2	26.0	21.7	87.8	133.0	173.9
Sales to List Price Ratio	98.2	96.4	95.5	97.1	95.0	94.4	94.0
Median Days on Market	20.0	20.0	32.0	19.0	55.0	62.0	100.0
Average Days on Market	47.0	44.9	48.3	30.2	78.0	87.4	222.4

Year-to-date	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	139	4.5	21.9	-12.6	27.5	20.9	40.4
Dollar Volume	\$65,177,728	19.2	43.8	17.7	133.3	160.2	211.1
New Listings	178	-21.9	-11.0	-2.2	6.0	-4.3	-13.2
Active Listings <sup>3</sup>	48	-5.8	26.6	49.6	-1.5	-19.7	-31.2
Sales to New Listings Ratio <sup>4</sup>	78.1	58.3	57.0	87.4	64.9	61.8	48.3
Months of Inventory <sup>5</sup>	2.4	2.7	2.3	1.4	3.1	3.7	5.0
Average Price	\$468,905	14.1	17.9	34.7	83.0	115.3	121.6
Median Price	\$438,000	10.9	18.7	41.7	87.2	110.6	124.6
Sales to List Price Ratio	97.7	96.8	97.3	98.9	95.5	95.5	95.7
Median Days on Market	25.0	24.0	24.0	21.0	54.0	64.0	68.0
Average Days on Market	61.7	50.3	45.2	43.6	91.8	136.4	120.2

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

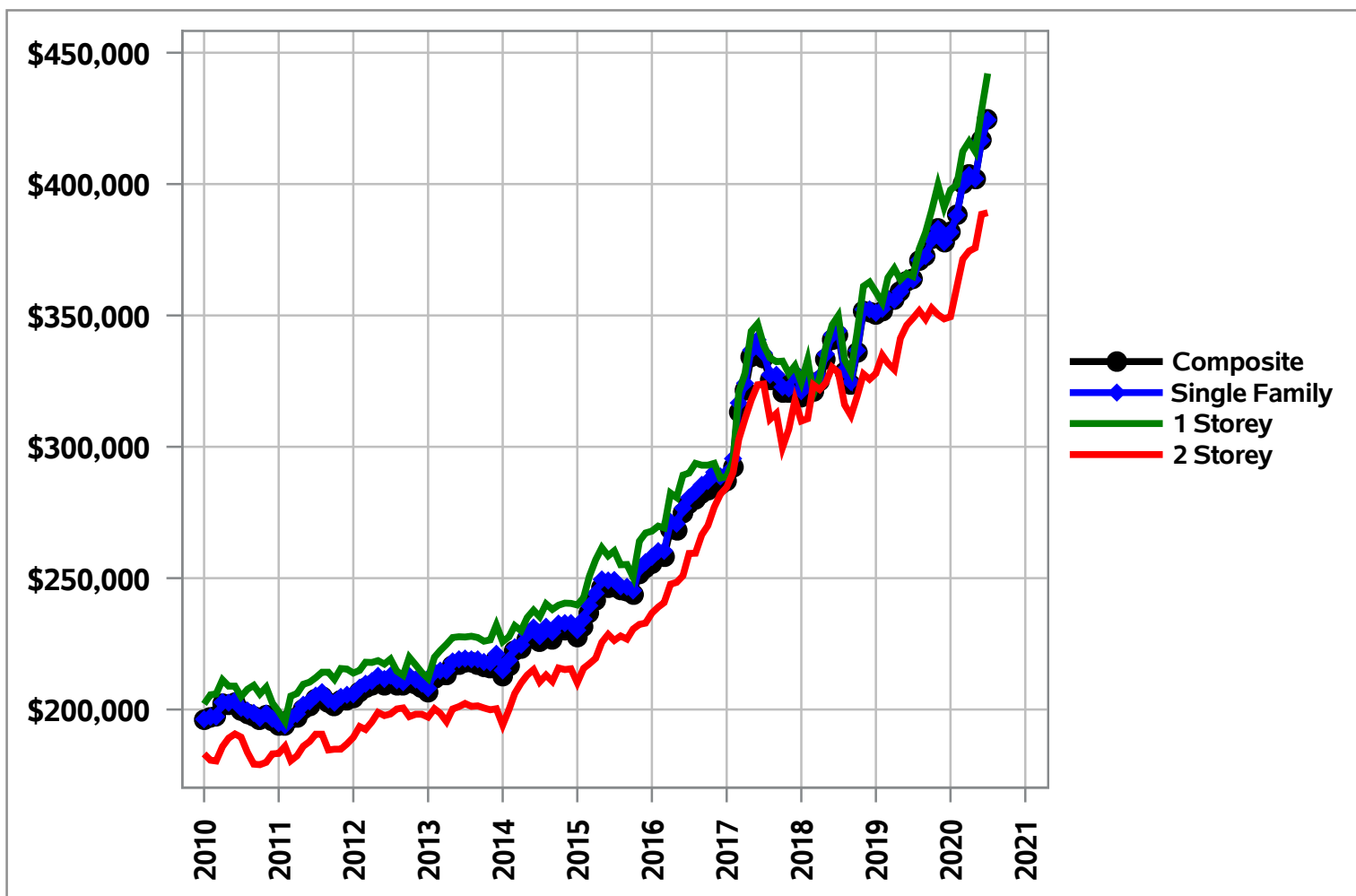
## DUNNVILLE (60)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	July 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$424,500	1.9	5.2	11.2	16.7	27.2	71.9
Single Family	\$424,400	1.9	5.2	11.2	16.7	26.4	70.2
One Storey	\$442,100	3.3	6.2	11.1	21.2	30.6	69.8
Two Storey	\$389,100	0.2	3.9	11.3	11.5	20.1	71.9
Townhouse							
Apartment-Style							

### MLS® HPI Benchmark Price



# DUNNVILLE (60)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7861
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## DUNNVILLE (60)

### MLS® HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7920
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

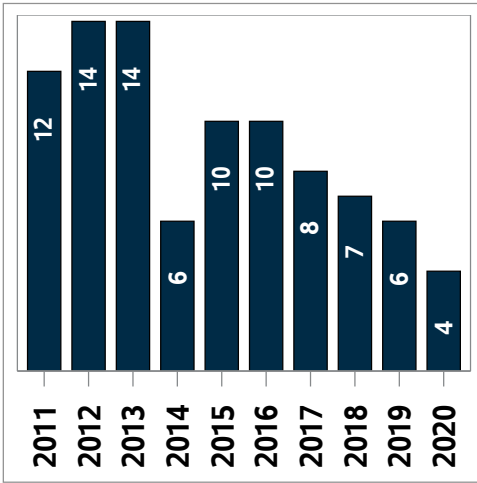
#### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1579
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7776
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

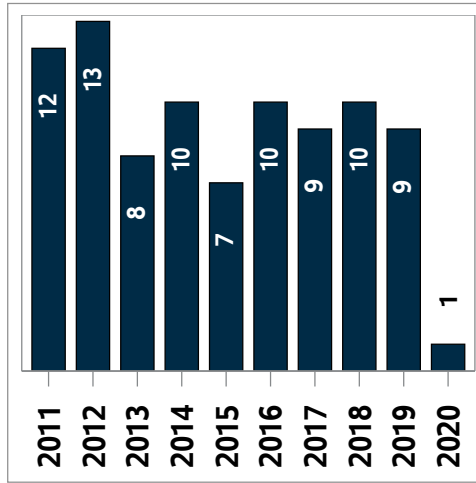
## HAGERSVILLE (70)

### MLS® Residential Market Activity

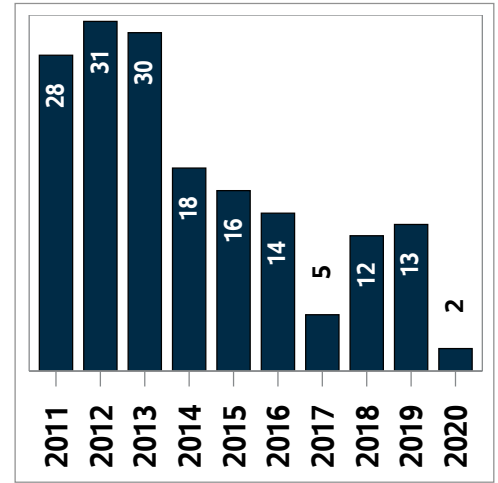
Sales Activity  
(July only)



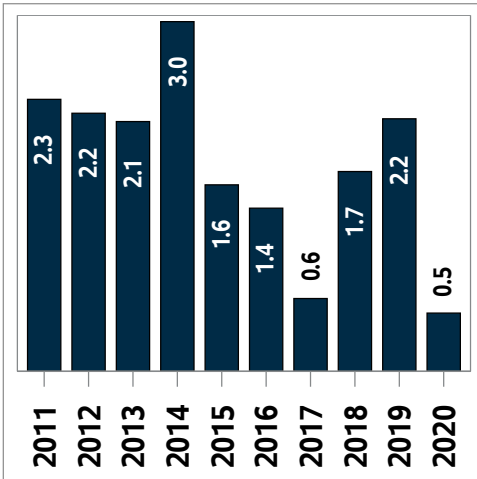
New Listings  
(July only)



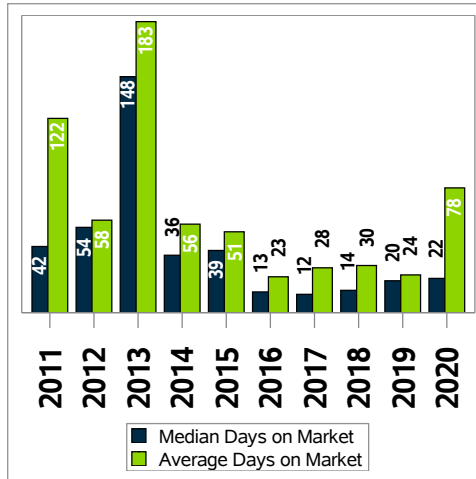
Active Listings  
(July only)



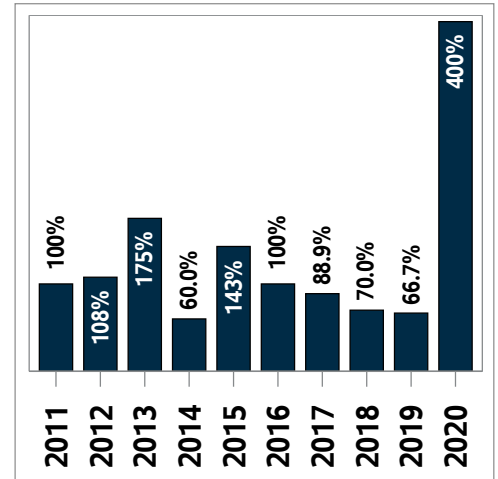
Months of Inventory  
(July only)



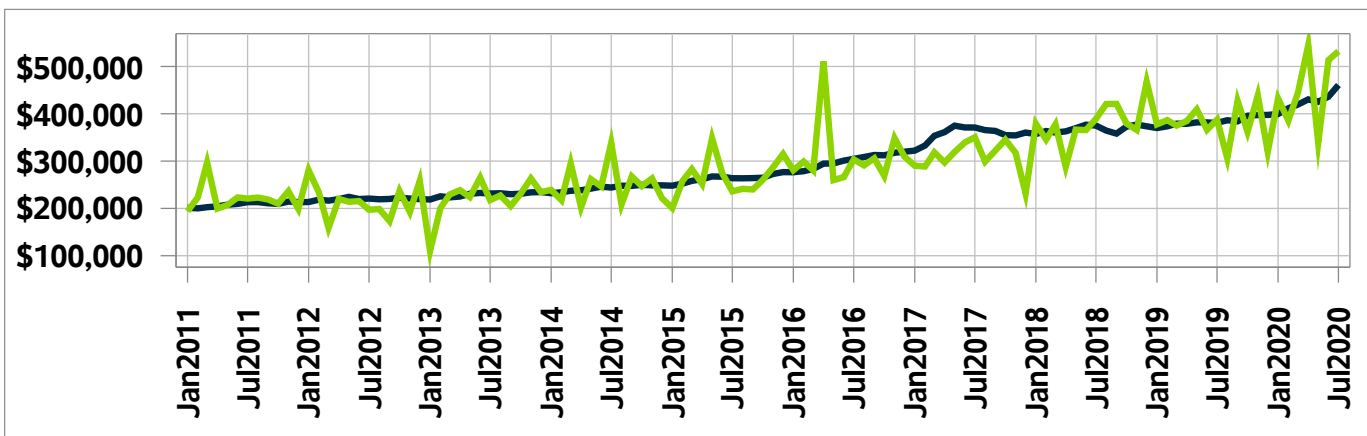
Days on Market  
(July only)



Sales to New Listings Ratio  
(July only)

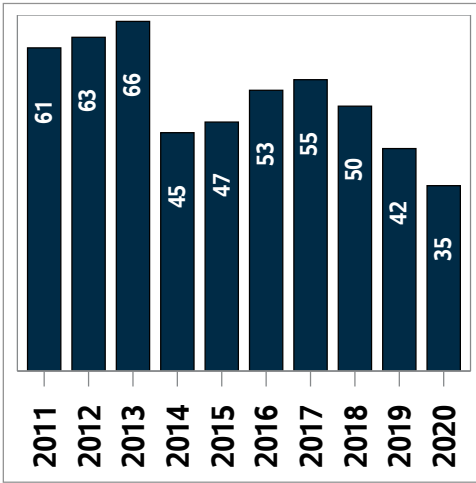


MLS® HPI Composite Benchmark Price and Average Price

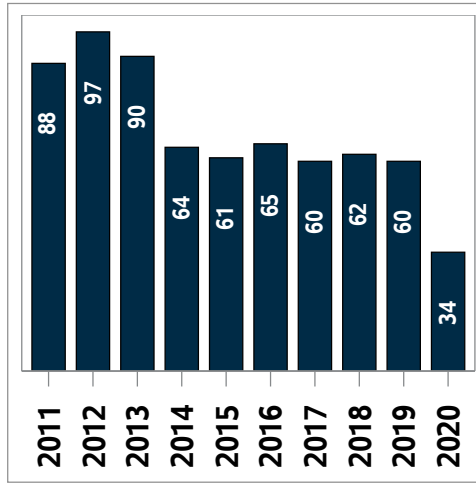


## HAGERSVILLE (70) MLS® Residential Market Activity

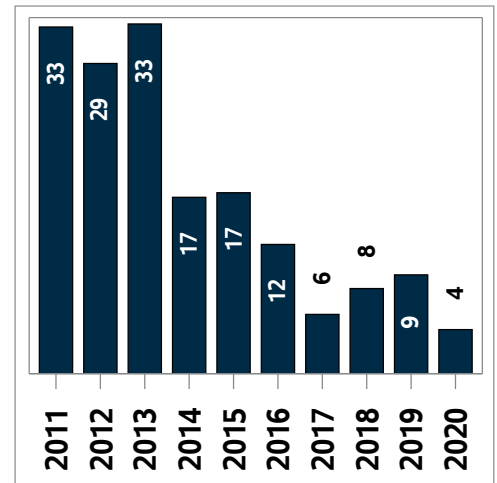
**Sales Activity**  
(July Year-to-date)



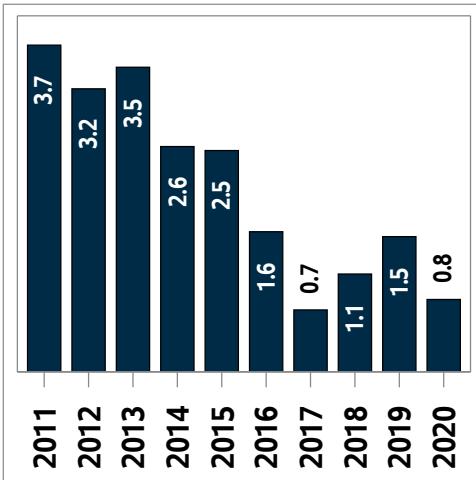
**New Listings**  
(July Year-to-date)



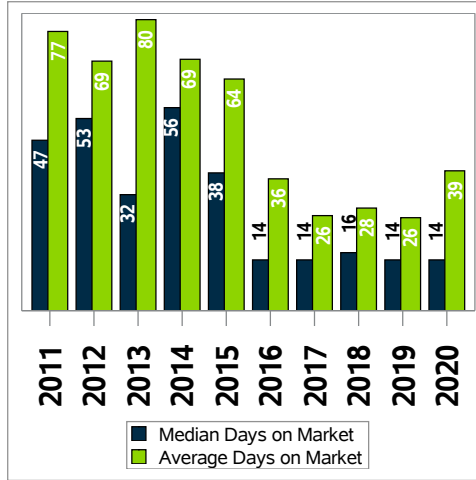
**Active Listings**<sup>1</sup>  
(July Year-to-date)



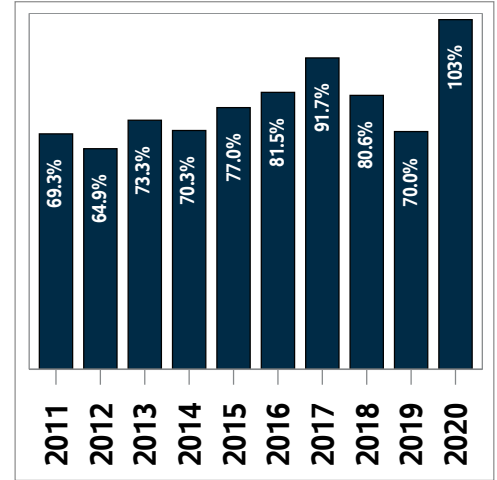
**Months of Inventory**<sup>2</sup>  
(July Year-to-date)



**Days on Market**  
(July Year-to-date)



**Sales to New Listings Ratio**  
(July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HAGERSVILLE (70)

### MLS® Residential Market Activity

Actual	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	4	-33.3	-42.9	-50.0	-60.0	-71.4	300.0
Dollar Volume	\$2,127,800	-8.5	-21.9	-24.1	-9.8	-30.1	913.2
New Listings	1	-88.9	-90.0	-88.9	-85.7	-87.5	-83.3
Active Listings	2	-84.6	-83.3	-60.0	-87.5	-93.3	-91.7
Sales to New Listings Ratio <sup>1</sup>	400.0	66.7	70.0	88.9	142.9	175.0	16.7
Months of Inventory <sup>2</sup>	0.5	2.2	1.7	0.6	1.6	2.1	24.0
Average Price	\$531,950	37.2	36.7	51.8	125.5	144.5	153.3
Median Price	\$487,450	15.0	26.6	35.4	95.5	160.7	132.1
Sales to List Price Ratio	98.7	98.2	98.2	98.7	96.3	98.0	93.8
Median Days on Market	21.5	20.0	14.0	11.5	39.0	148.0	91.0
Average Days on Market	78.3	23.7	29.6	28.1	50.7	182.5	91.0

Year-to-date	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	35	-16.7	-30.0	-36.4	-25.5	-47.0	250.0
Dollar Volume	\$15,620,700	-3.1	-15.5	-10.0	31.4	5.4	704.8
New Listings	34	-43.3	-45.2	-43.3	-44.3	-62.2	9.7
Active Listings <sup>3</sup>	4	-55.4	-48.2	-25.6	-75.6	-87.4	-65.5
Sales to New Listings Ratio <sup>4</sup>	102.9	70.0	80.6	91.7	77.0	73.3	32.3
Months of Inventory <sup>5</sup>	0.8	1.5	1.1	0.7	2.5	3.5	8.4
Average Price	\$446,306	16.3	20.7	41.5	76.5	98.7	129.9
Median Price	\$438,000	10.7	18.9	45.9	69.4	98.4	126.5
Sales to List Price Ratio	99.1	98.9	99.1	99.7	98.5	98.4	96.7
Median Days on Market	14.0	14.0	16.0	14.0	38.0	32.0	96.5
Average Days on Market	38.6	25.6	28.3	26.2	63.9	80.3	132.5

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



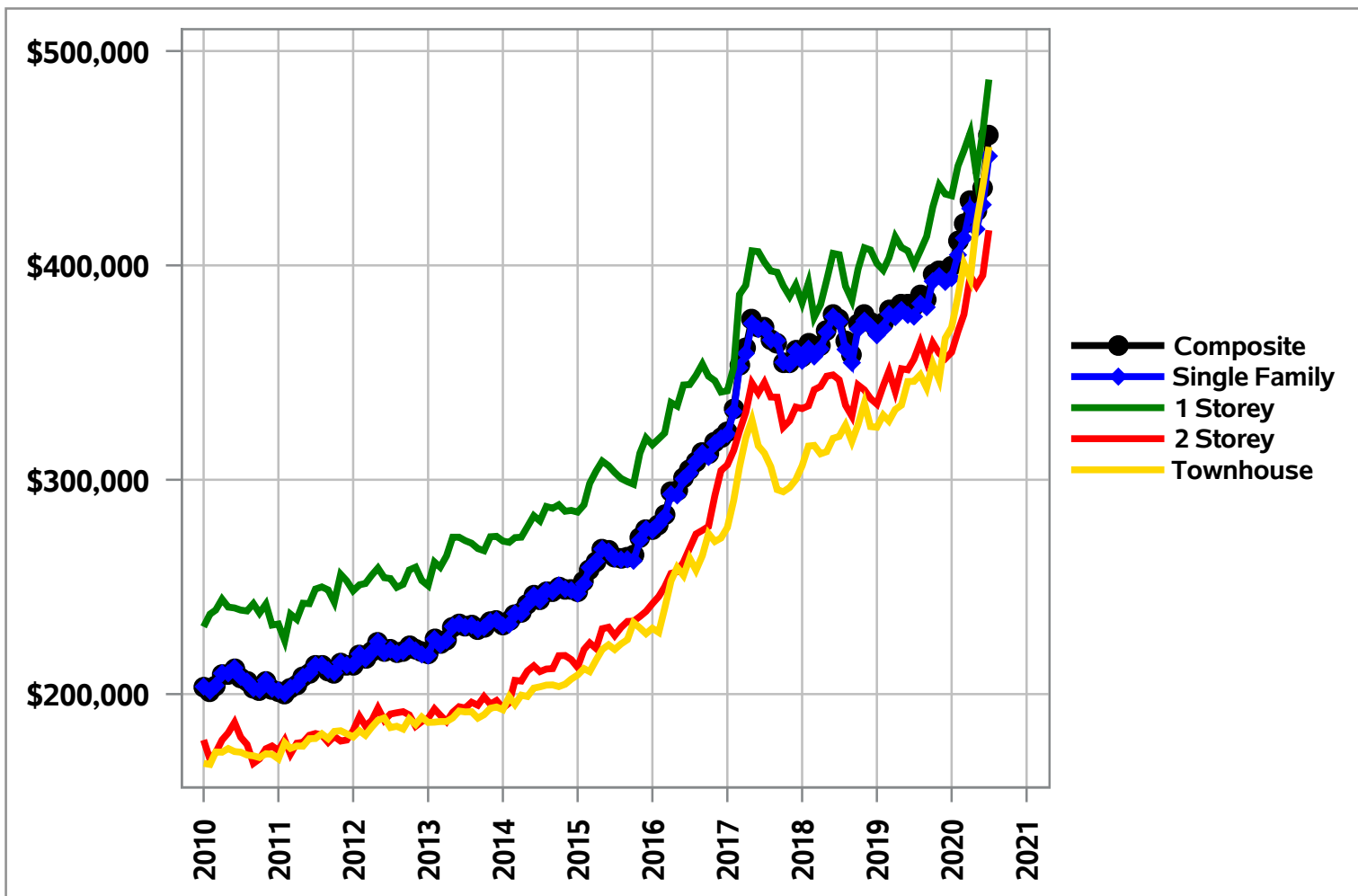
## HAGERSVILLE (70)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	July 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$460,800	5.6	7.1	15.3	21.0	24.2	74.7
Single Family	\$451,000	5.3	5.7	14.4	19.9	21.7	71.3
One Storey	\$486,700	5.3	5.4	12.5	21.6	21.2	60.4
Two Storey	\$416,400	5.3	5.4	15.8	16.9	20.6	83.2
Townhouse	\$455,300	4.2	15.6	22.7	31.6	45.7	106.2
Apartment-Style							

### MLS® HPI Benchmark Price



## HAGERSVILLE (70)

### MLS® HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7526
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAGERSVILLE (70)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1253
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6855
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAGERSVILLE (70)

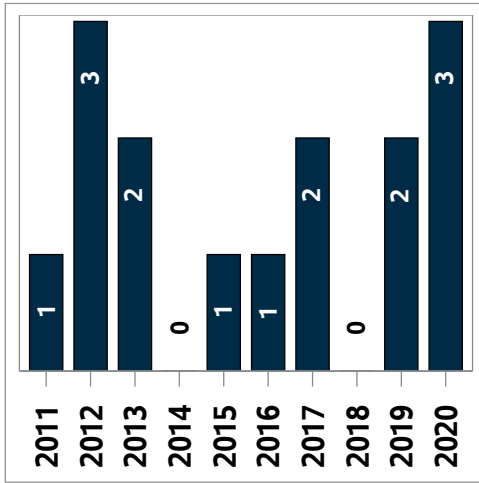
## MLS® HPI Benchmark Descriptions

### Townhouse

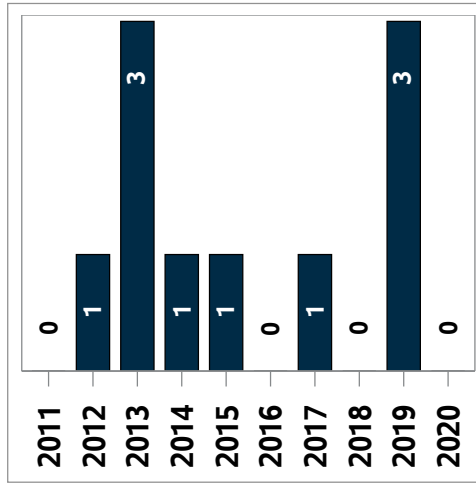
Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## ONEIDA (71) MLS® Residential Market Activity

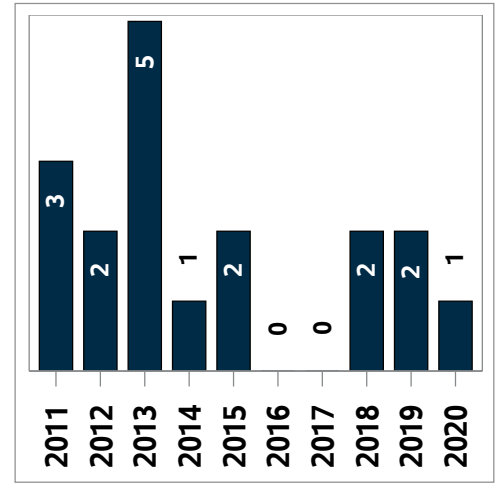
Sales Activity  
(July only)



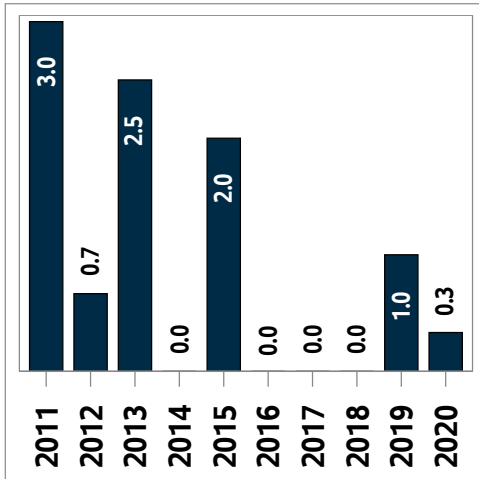
New Listings  
(July only)



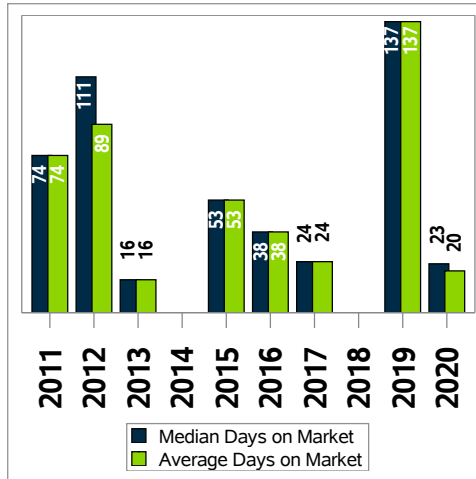
Active Listings  
(July only)



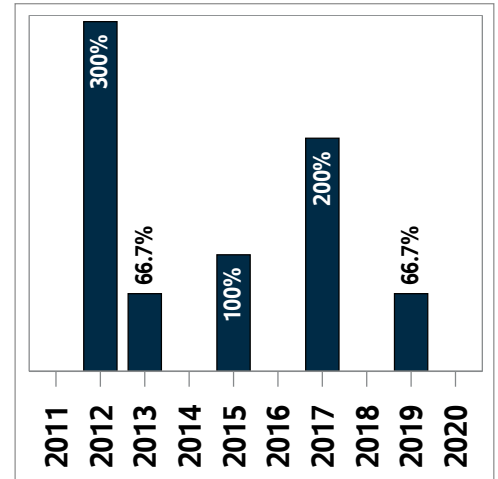
Months of Inventory  
(July only)



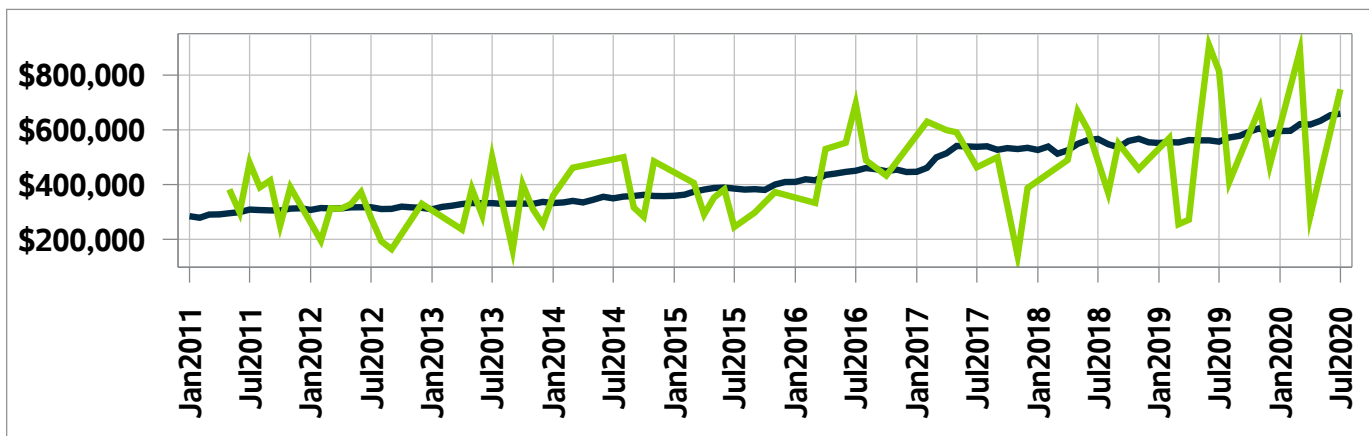
Days on Market  
(July only)



Sales to New Listings Ratio  
(July only)



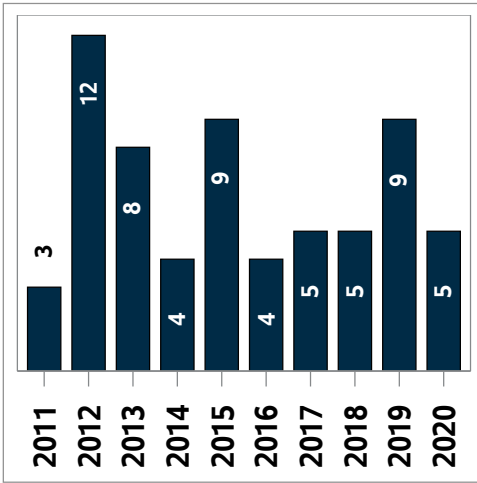
MLS® HPI Composite Benchmark Price and Average Price



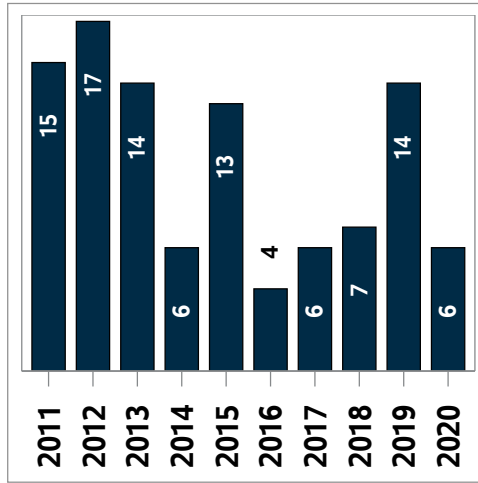
# ONEIDA (71)

## MLS® Residential Market Activity

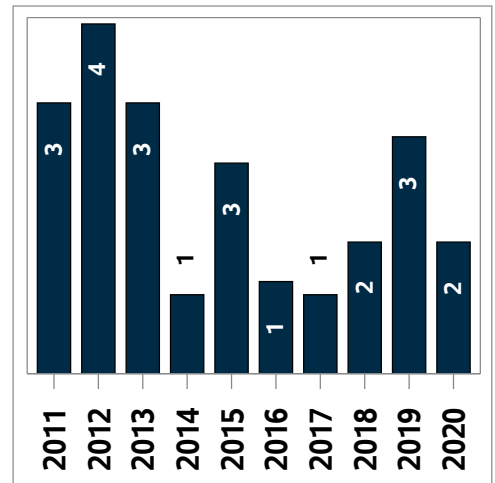
**Sales Activity**  
(July Year-to-date)



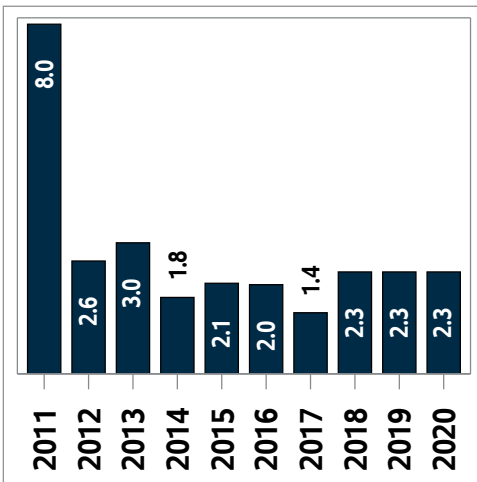
**New Listings**  
(July Year-to-date)



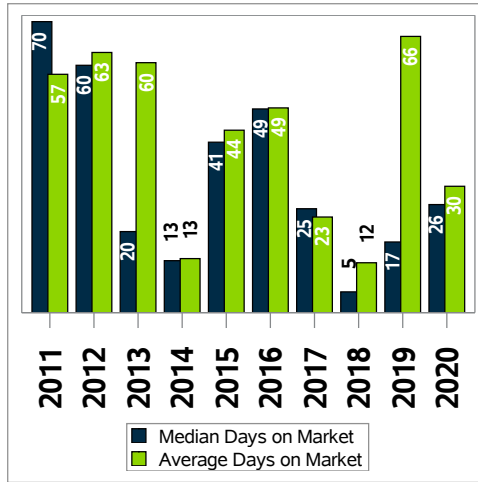
**Active Listings**<sup>1</sup>  
(July Year-to-date)



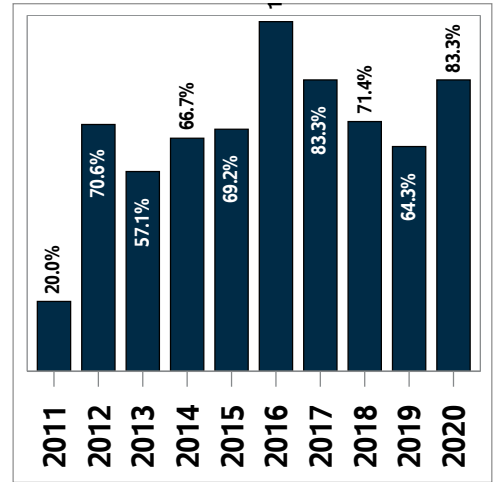
**Months of Inventory**<sup>2</sup>  
(July Year-to-date)



**Days on Market**  
(July Year-to-date)



**Sales to New Listings Ratio**  
(July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# ONEIDA (71)

## MLS® Residential Market Activity

Actual	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	3	50.0		50.0	200.0	50.0	200.0
Dollar Volume	\$2,245,000	37.7		142.3	816.3	124.6	780.4
New Listings	0	-100.0		-100.0	-100.0	-100.0	
Active Listings	1	-50.0	-50.0		-50.0	-80.0	-66.7
Sales to New Listings Ratio <sup>1</sup>	0.0	66.7		200.0	100.0	66.7	
Months of Inventory <sup>2</sup>	0.3	1.0			2.0	2.5	3.0
Average Price	\$748,333	-8.2		61.5	205.4	49.7	193.5
Median Price	\$775,000	-4.9		67.3	216.3	55.0	203.9
Sales to List Price Ratio	98.8	93.2		90.9	96.1	100.0	96.6
Median Days on Market	23.0	137.0		24.0	53.0	15.5	30.0
Average Days on Market	19.7	137.0		24.0	53.0	15.5	30.0

Year-to-date	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	5	-44.4	0.0	0.0	-44.4	-37.5	-16.7
Dollar Volume	\$3,420,000	-36.9	17.3	24.5	8.6	25.7	136.0
New Listings	6	-57.1	-14.3	0.0	-53.8	-57.1	-40.0
Active Listings <sup>3</sup>	2	-44.4	0.0	66.7	-37.5	-51.4	-56.8
Sales to New Listings Ratio <sup>4</sup>	83.3	64.3	71.4	83.3	69.2	57.1	60.0
Months of Inventory <sup>5</sup>	2.3	2.3	2.3	1.4	2.1	3.0	4.5
Average Price	\$684,000	13.5	17.3	24.5	95.6	101.1	183.2
Median Price	\$775,000	36.0	29.2	29.4	106.7	164.5	215.4
Sales to List Price Ratio	98.1	96.4	103.4	95.5	97.1	97.6	95.2
Median Days on Market	26.0	17.0	5.0	25.0	41.0	19.5	21.5
Average Days on Market	30.4	66.4	12.0	23.0	43.9	60.1	38.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

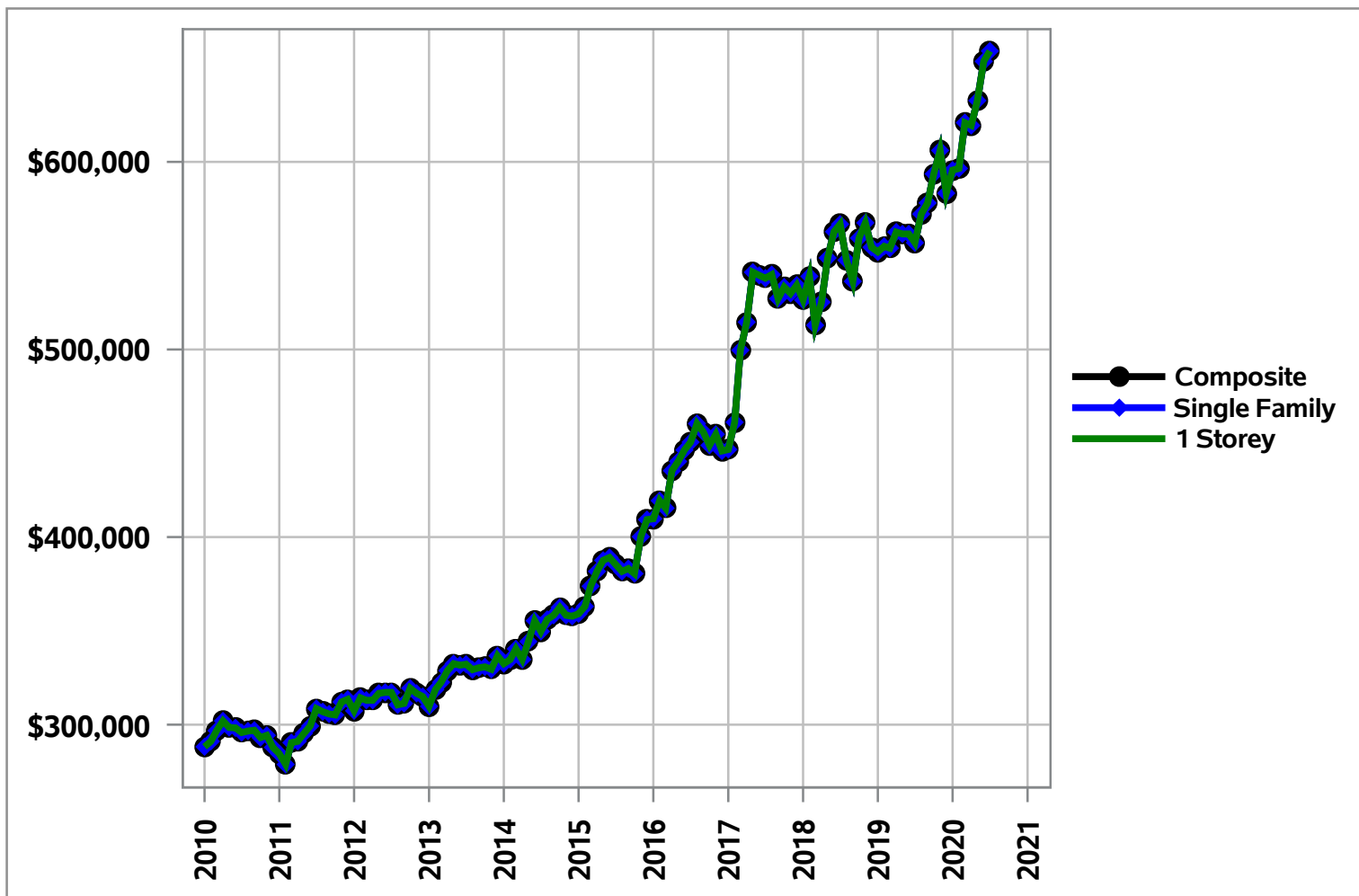
## ONEIDA (71)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	July 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$659,100	0.8	6.4	10.7	18.4	22.5	71.0
Single Family	\$659,100	0.8	6.4	10.7	18.4	22.5	71.0
One Storey	\$659,100	0.8	6.4	10.7	18.4	22.5	71.0
Two Storey							
Townhouse							
Apartment-Style							

### MLS® HPI Benchmark Price





# ONEIDA (71)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

# ONEIDA (71)

## MLS® HPI Benchmark Descriptions

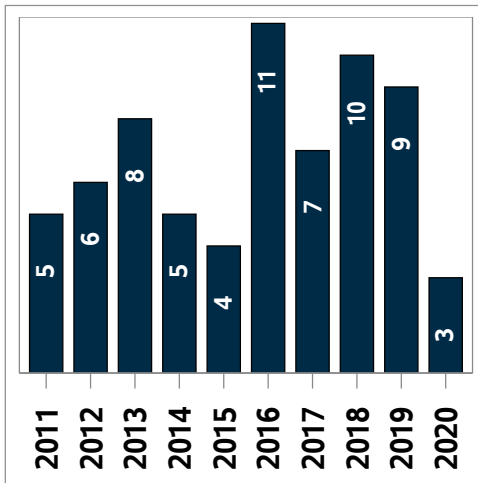
### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

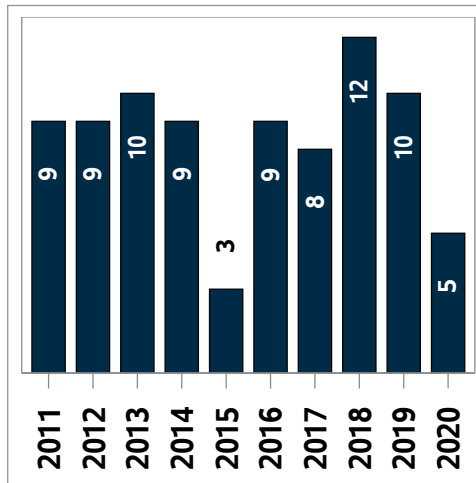
## RAINHAM (65)

### MLS® Residential Market Activity

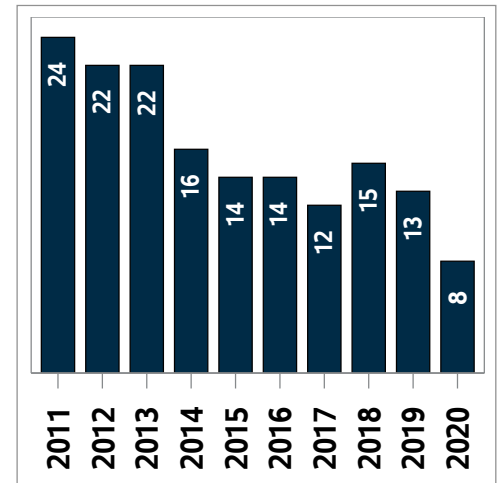
Sales Activity  
(July only)



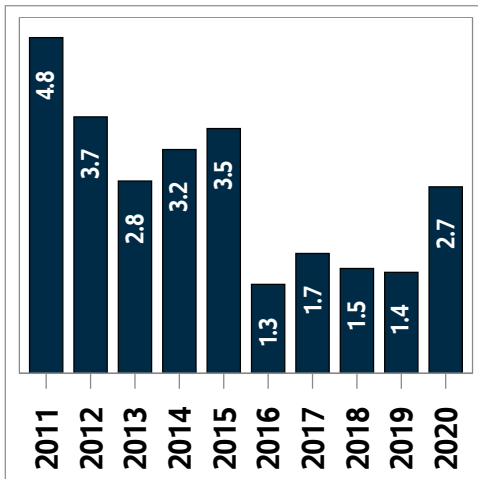
New Listings  
(July only)



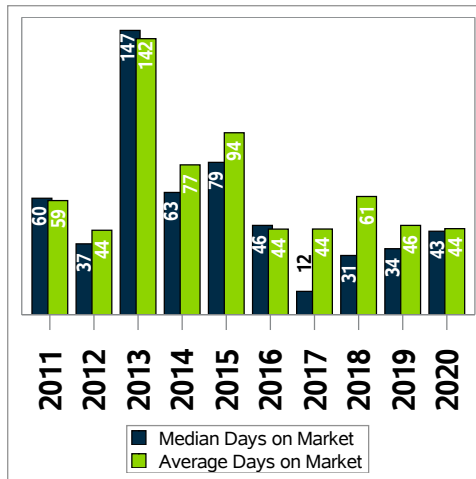
Active Listings  
(July only)



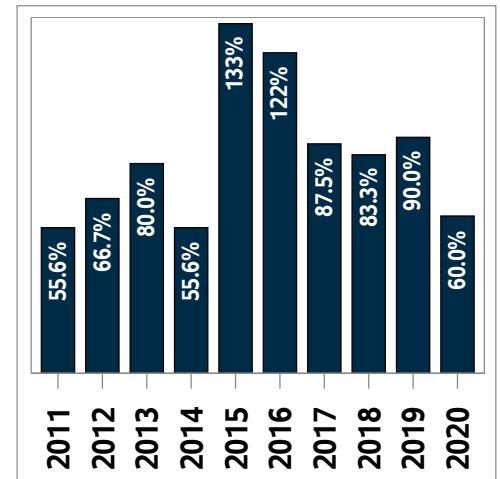
Months of Inventory  
(July only)



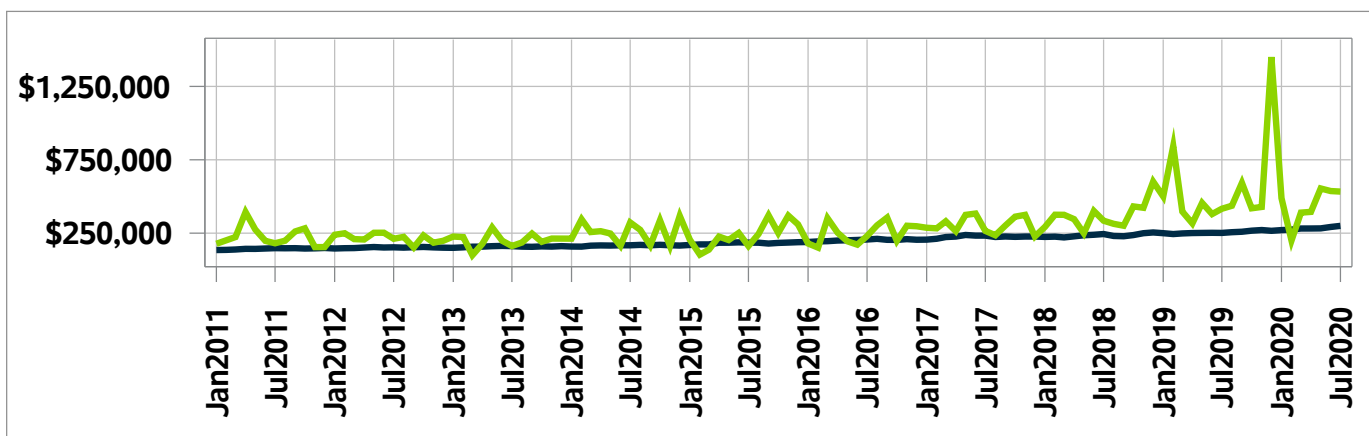
Days on Market  
(July only)



Sales to New Listings Ratio  
(July only)

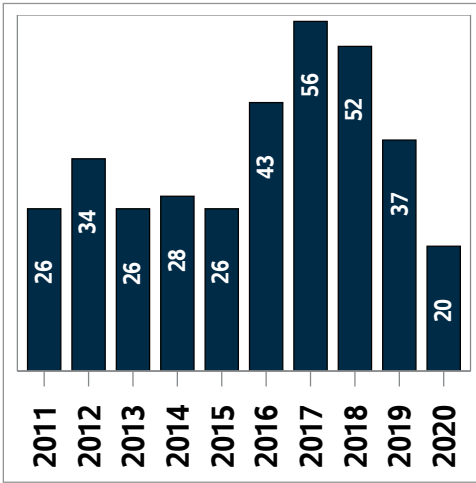


### MLS® HPI Composite Benchmark Price and Average Price

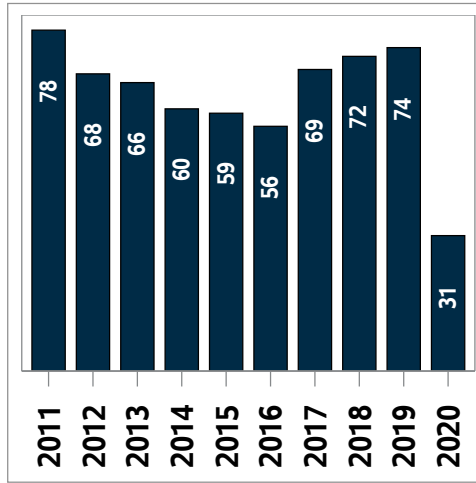


## RAINHAM (65) MLS® Residential Market Activity

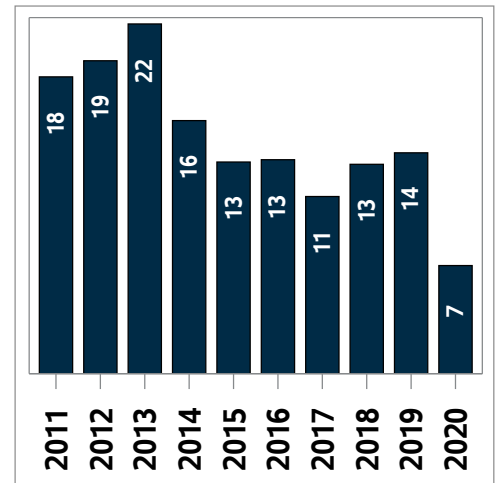
**Sales Activity**  
(July Year-to-date)



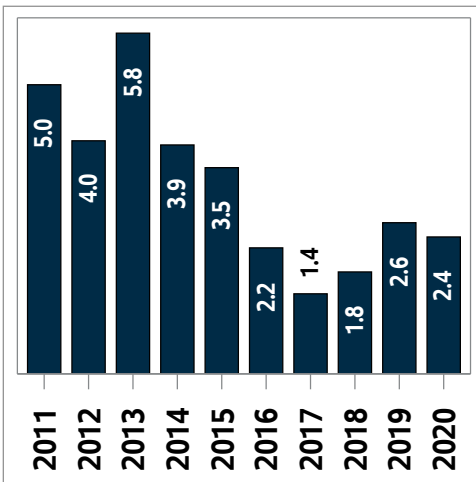
**New Listings**  
(July Year-to-date)



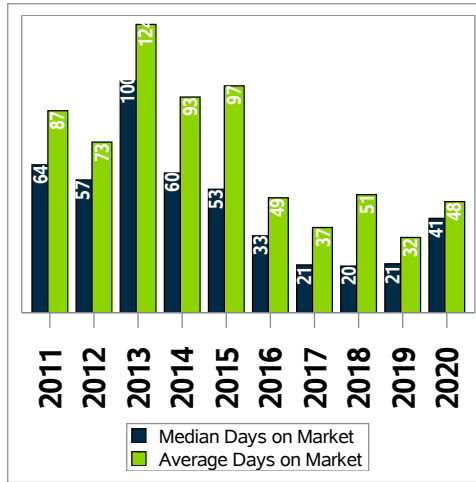
**Active Listings**<sup>1</sup>  
(July Year-to-date)



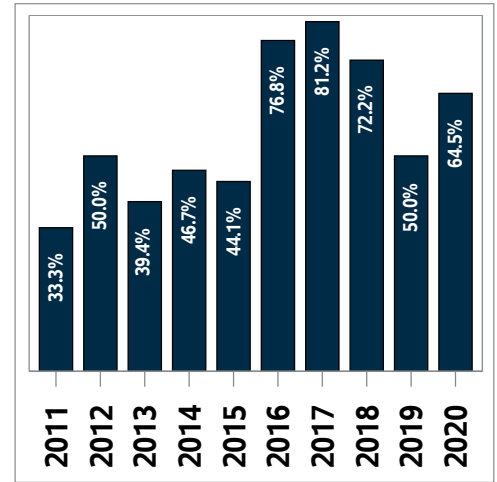
**Months of Inventory**<sup>2</sup>  
(July Year-to-date)



**Days on Market**  
(July Year-to-date)



**Sales to New Listings Ratio**  
(July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## RAINHAM (65)

### MLS® Residential Market Activity

Actual	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	3	-66.7	-70.0	-57.1	-25.0	-62.5	
Dollar Volume	\$1,600,000	-57.3	-52.2	-13.9	146.2	23.2	
New Listings	5	-50.0	-58.3	-37.5	66.7	-50.0	66.7
Active Listings	8	-38.5	-46.7	-33.3	-42.9	-63.6	33.3
Sales to New Listings Ratio <sup>1</sup>	60.0	90.0	83.3	87.5	133.3	80.0	
Months of Inventory <sup>2</sup>	2.7	1.4	1.5	1.7	3.5	2.8	
Average Price	\$533,333	28.1	59.2	100.9	228.2	228.5	
Median Price	\$480,000	4.8	70.0	118.2	146.2	312.0	
Sales to List Price Ratio	98.9	96.9	98.5	94.7	92.5	87.0	
Median Days on Market	43.0	34.0	30.5	12.0	78.5	146.5	
Average Days on Market	44.3	46.0	60.9	44.1	93.8	142.3	

Year-to-date	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	20	-45.9	-61.5	-64.3	-23.1	-23.1	1,900.0
Dollar Volume	\$9,598,100	-42.3	-45.5	-45.0	87.1	76.4	2,426.5
New Listings	31	-58.1	-56.9	-55.1	-47.5	-53.0	244.4
Active Listings <sup>3</sup>	7	-51.0	-48.4	-39.0	-48.9	-69.1	104.3
Sales to New Listings Ratio <sup>4</sup>	64.5	50.0	72.2	81.2	44.1	39.4	11.1
Months of Inventory <sup>5</sup>	2.4	2.6	1.8	1.4	3.5	5.8	23.0
Average Price	\$479,905	6.7	41.7	54.1	143.3	129.4	26.3
Median Price	\$419,500	-8.5	39.4	37.5	105.1	97.4	10.4
Sales to List Price Ratio	97.7	98.0	98.0	97.1	94.2	92.3	100.0
Median Days on Market	40.5	21.0	20.0	20.5	53.0	99.5	598.0
Average Days on Market	47.7	32.3	50.7	36.6	97.4	123.8	598.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

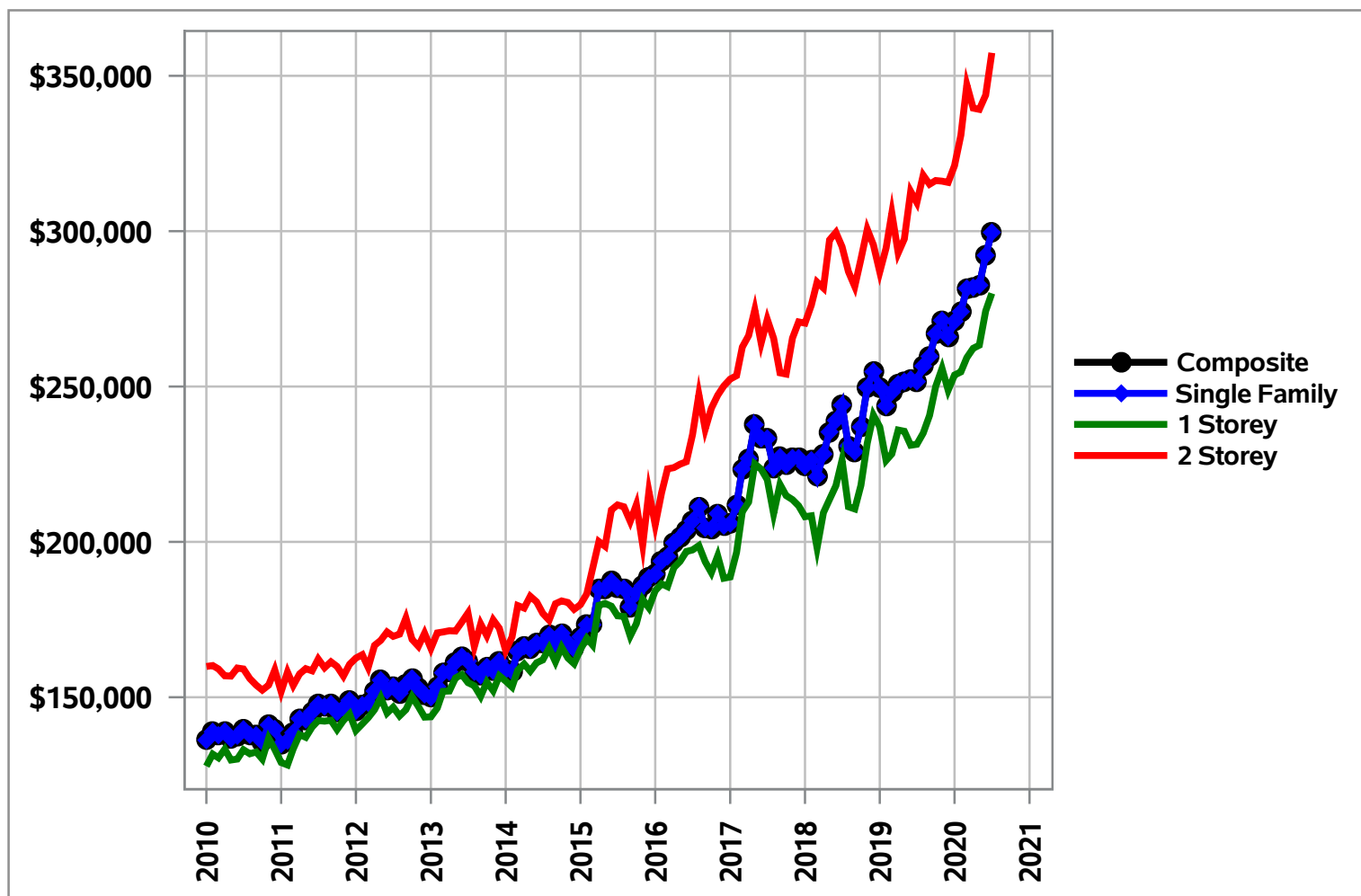
# RAINHAM (65)

## MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	July 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$299,600	2.5	6.3	10.6	19.1	28.4	61.7
Single Family	\$299,600	2.5	6.3	10.6	19.1	28.4	61.7
One Storey	\$280,000	2.1	6.7	10.4	21.0	27.3	58.9
Two Storey	\$357,400	4.0	5.2	11.3	15.6	31.6	68.7
Townhouse							
Apartment-Style							

### MLS® HPI Benchmark Price



# RAINHAM (65)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Private

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8505
Number of Fireplaces	0
Total Number Of Rooms	8
Type of Property	Detached
Wastewater Disposal	Private

# RAINHAM (65)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1038
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7494
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey

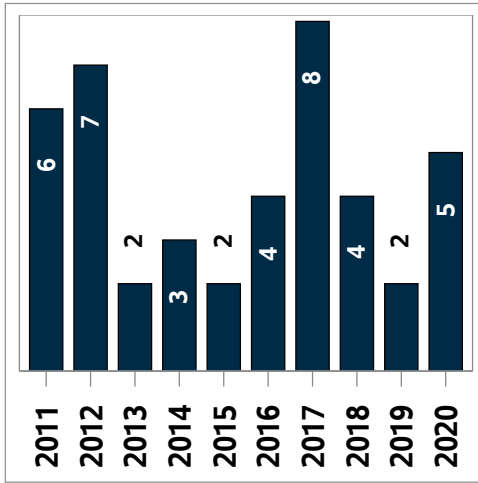
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12886
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



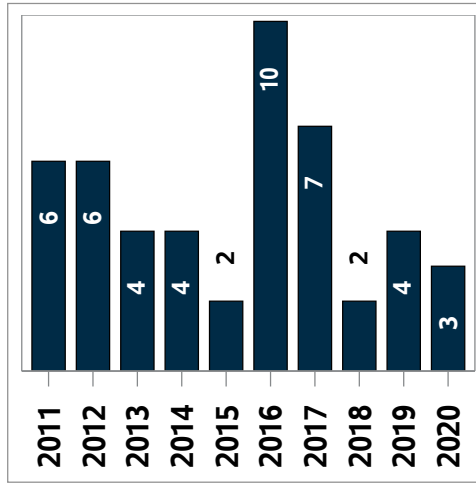
## SENECA (64)

### MLS® Residential Market Activity

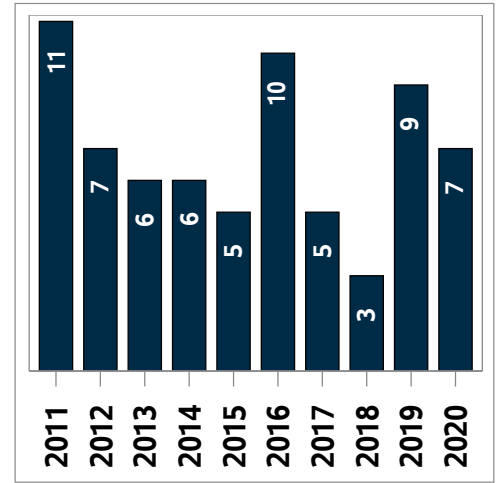
Sales Activity  
(July only)



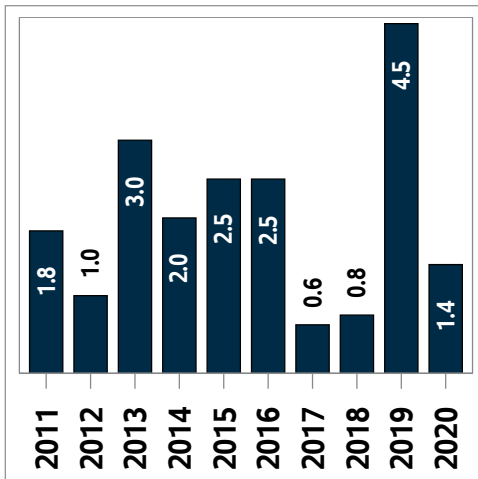
New Listings  
(July only)



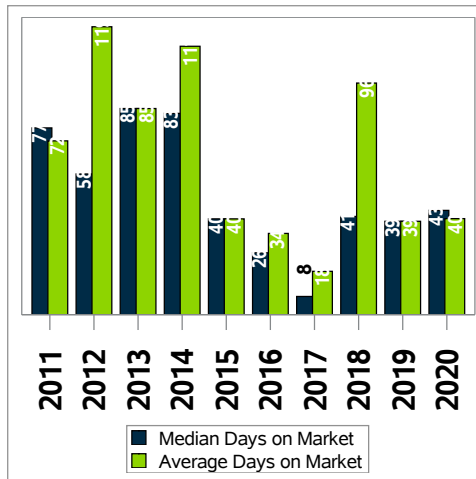
Active Listings  
(July only)



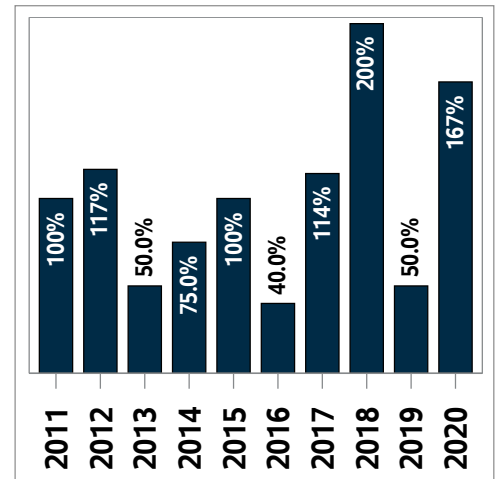
Months of Inventory  
(July only)



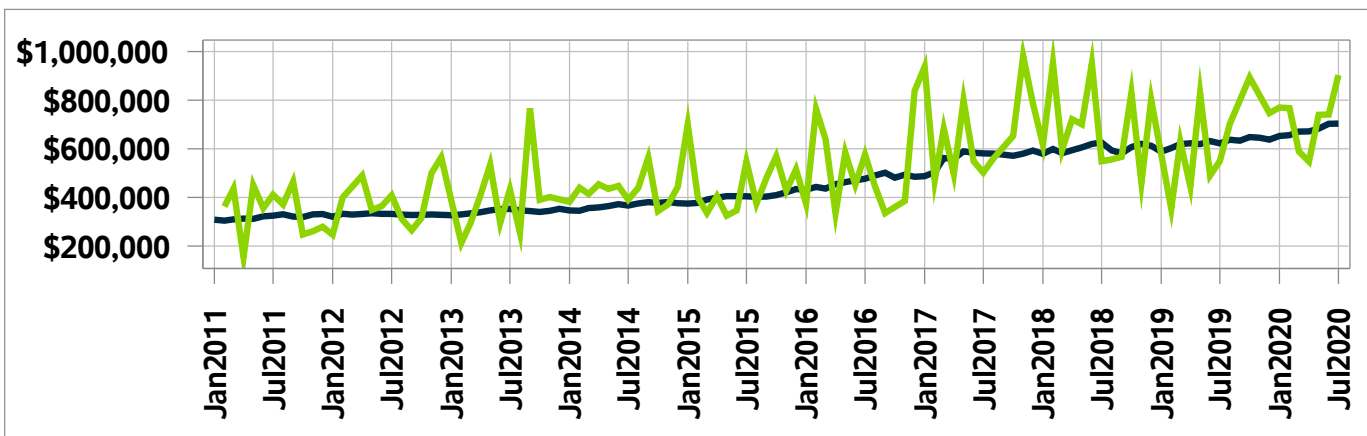
Days on Market  
(July only)



Sales to New Listings Ratio  
(July only)



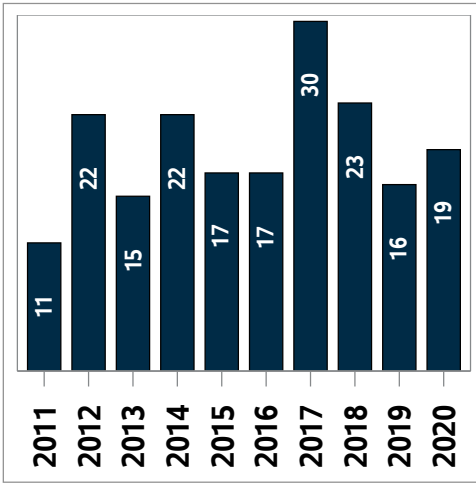
### MLS® HPI Composite Benchmark Price and Average Price



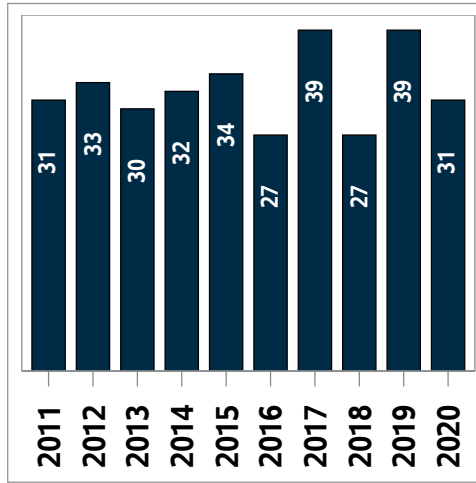
## SENECA (64)

### MLS® Residential Market Activity

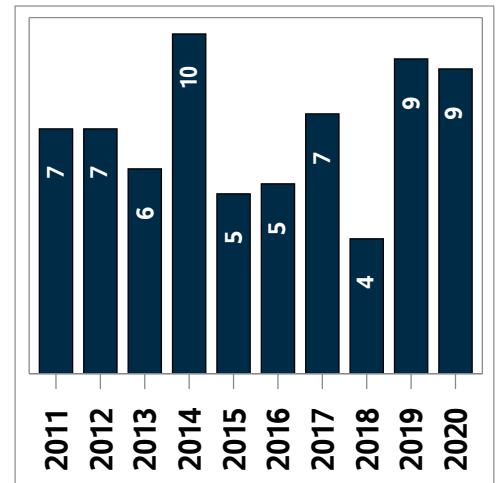
**Sales Activity**  
(July Year-to-date)



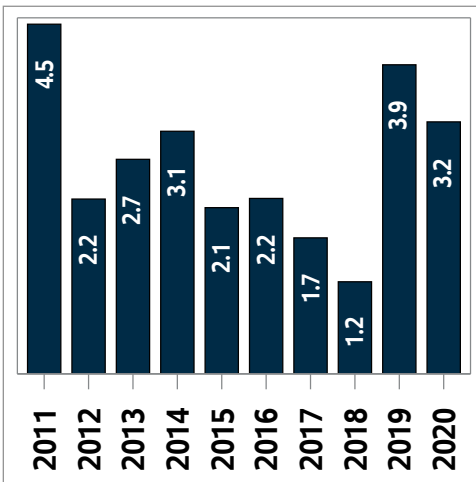
**New Listings**  
(July Year-to-date)



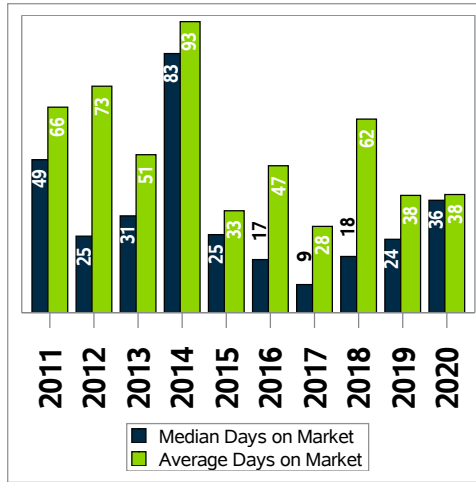
**Active Listings**<sup>1</sup>  
(July Year-to-date)



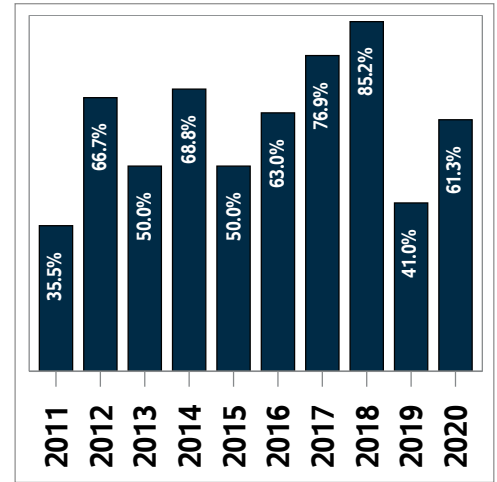
**Months of Inventory**<sup>2</sup>  
(July Year-to-date)



**Days on Market**  
(July Year-to-date)



**Sales to New Listings Ratio**  
(July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## SENECA (64)

### MLS® Residential Market Activity

Actual	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	5	150.0	25.0	-37.5	150.0	150.0	
Dollar Volume	\$4,516,499	311.0	105.7	12.4	312.5	422.1	
New Listings	3	-25.0	50.0	-57.1	50.0	-25.0	200.0
Active Listings	7	-22.2	133.3	40.0	40.0	16.7	
Sales to New Listings Ratio <sup>1</sup>	166.7	50.0	200.0	114.3	100.0	50.0	
Months of Inventory <sup>2</sup>	1.4	4.5	0.8	0.6	2.5	3.0	
Average Price	\$903,300	64.4	64.6	79.9	65.0	108.9	
Median Price	\$640,000	16.5	20.2	33.3	16.9	48.0	
Sales to List Price Ratio	96.8	96.8	97.8	100.6	98.0	98.4	
Median Days on Market	43.0	38.5	40.5	7.5	39.5	85.0	
Average Days on Market	39.6	38.5	95.5	17.9	39.5	85.0	

Year-to-date	July 2020	Compared to <sup>6</sup>					
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	19	18.8	-17.4	-36.7	11.8	26.7	1,800.0
Dollar Volume	\$14,275,499	51.4	-10.1	-22.3	109.2	141.9	2,996.6
New Listings	31	-20.5	14.8	-20.5	-8.8	3.3	1,450.0
Active Listings <sup>3</sup>	9	-3.2	125.9	17.3	69.4	48.8	771.4
Sales to New Listings Ratio <sup>4</sup>	61.3	41.0	85.2	76.9	50.0	50.0	50.0
Months of Inventory <sup>5</sup>	3.2	3.9	1.2	1.7	2.1	2.7	7.0
Average Price	\$751,342	27.5	8.8	22.6	87.2	90.9	63.0
Median Price	\$688,000	20.1	9.2	26.2	93.8	99.4	49.2
Sales to List Price Ratio	97.3	96.0	97.1	99.4	97.6	97.0	96.2
Median Days on Market	36.0	23.5	18.0	9.0	25.0	31.0	50.0
Average Days on Market	37.8	37.6	62.0	27.6	32.6	50.6	50.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

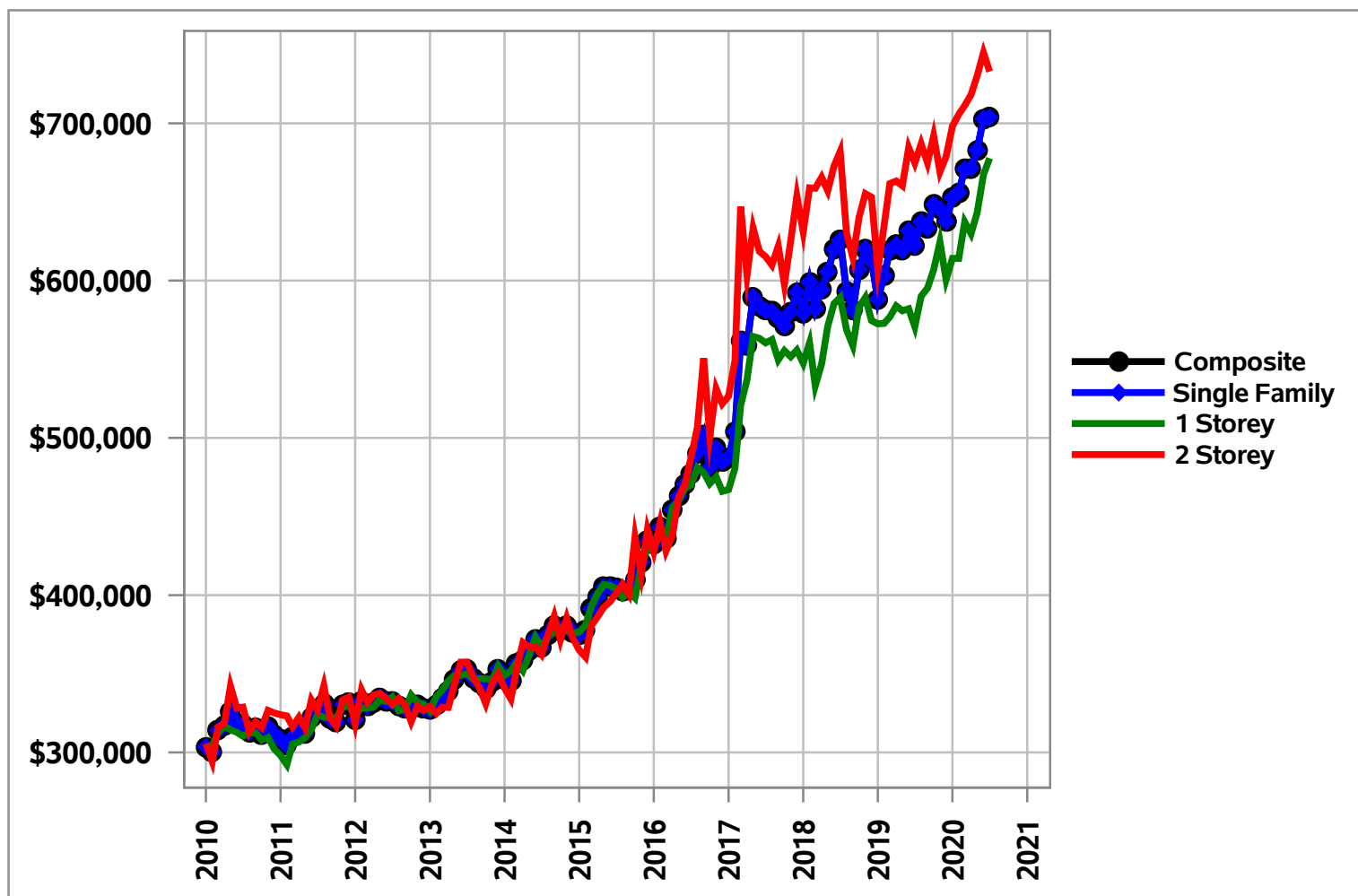
## SENECA (64)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	July 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$703,700	0.1	4.8	7.8	13.1	21.1	73.9
Single Family	\$703,700	0.1	4.8	7.8	13.1	21.1	73.9
One Storey	\$677,800	1.6	7.6	10.4	18.8	20.9	67.8
Two Storey	\$732,900	-1.6	2.0	5.0	8.6	19.1	82.7
Townhouse							
Apartment-Style							

### MLS® HPI Benchmark Price



# SENECA (64)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27224
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

# SENECA (64)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24084
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2119
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	32000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private