

NIAGARA NORTH

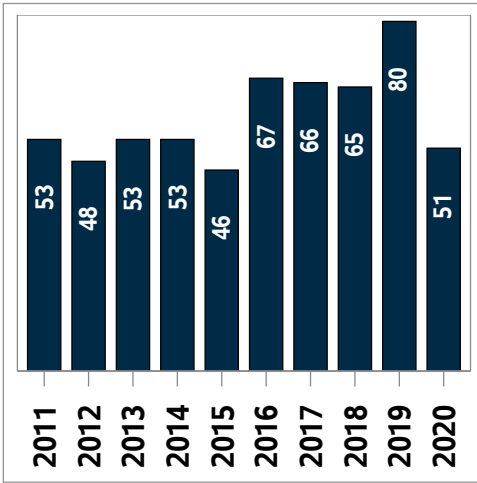
MLS® Residential Market Activity

March 2020

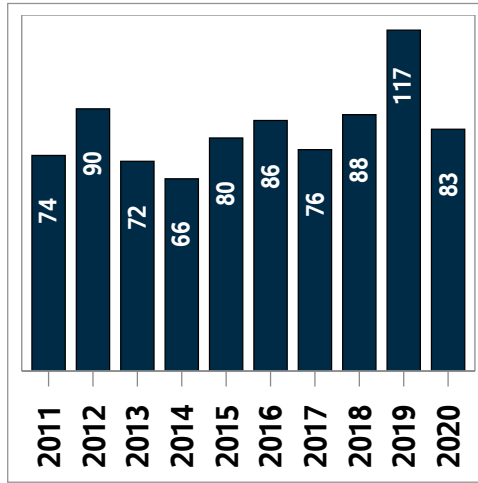


NIAGARA NORTH MLS® Residential Market Activity

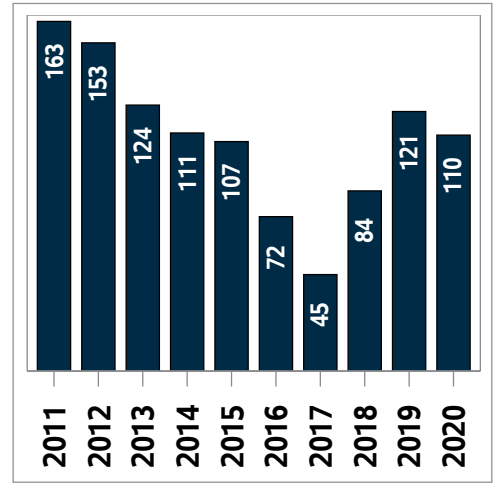
Sales Activity
(March only)



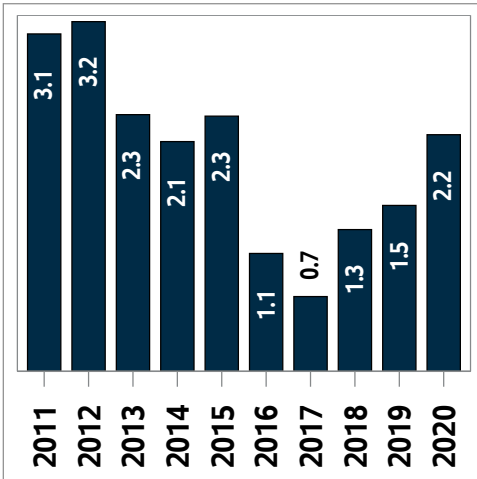
New Listings
(March only)



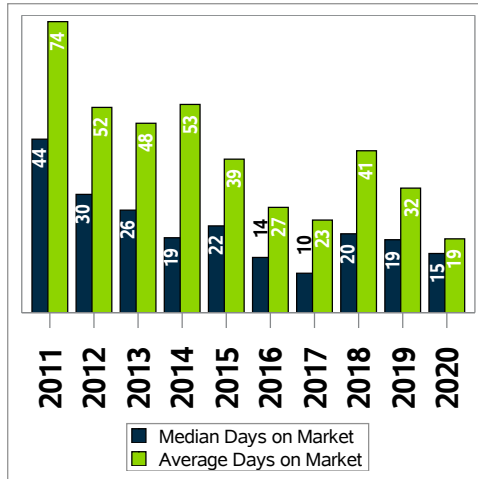
Active Listings
(March only)



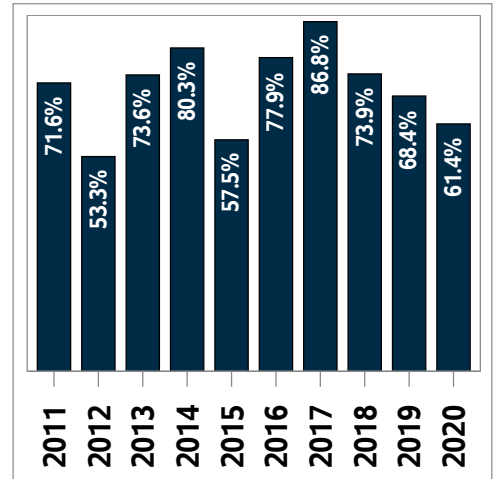
Months of Inventory
(March only)



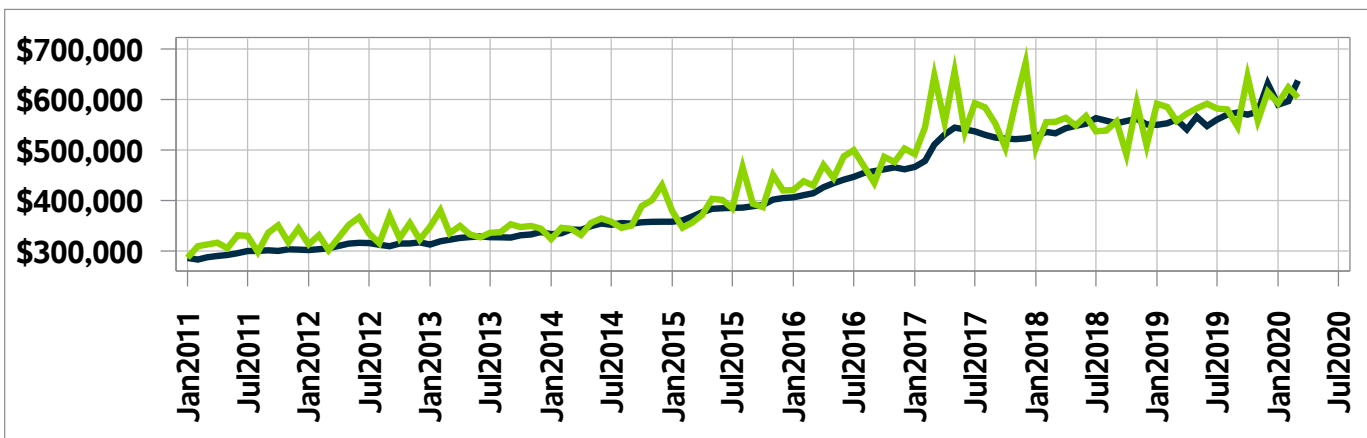
Days on Market
(March only)



Sales to New Listings Ratio
(March only)

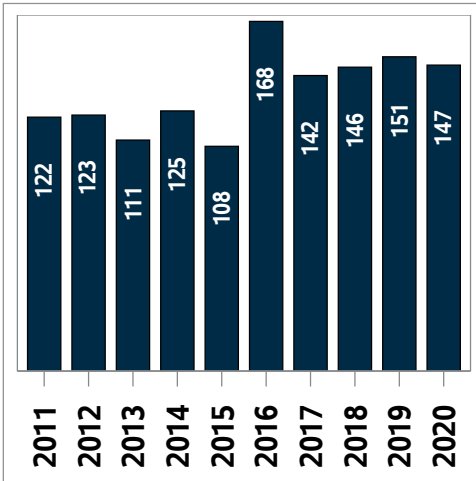


MLS® HPI Composite Benchmark Price and Average Price

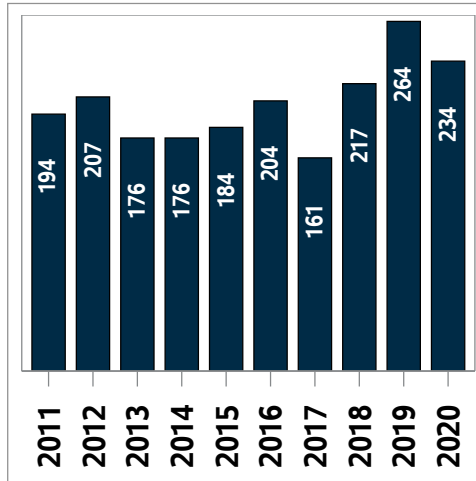


NIAGARA NORTH MLS® Residential Market Activity

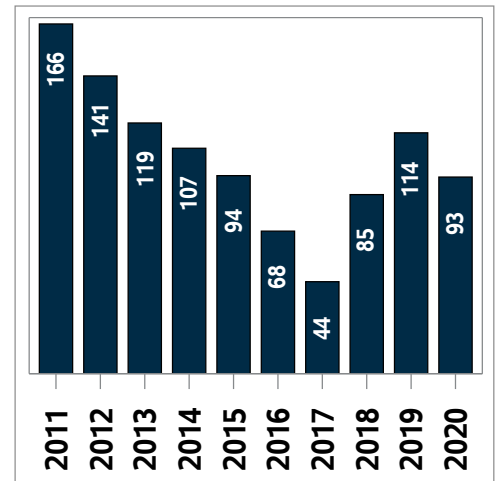
Sales Activity
(March Year-to-date)



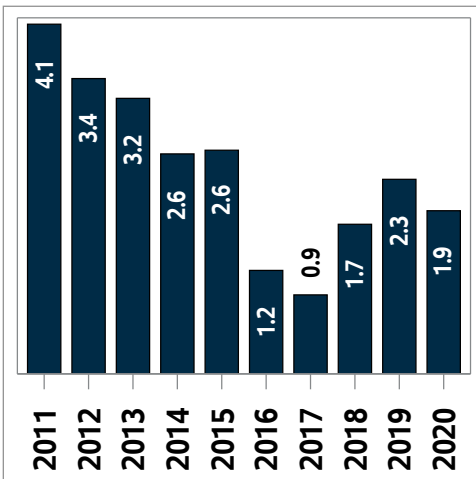
New Listings
(March Year-to-date)



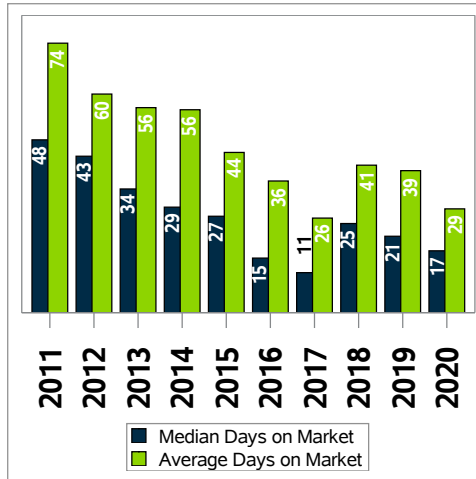
Active Listings¹
(March Year-to-date)



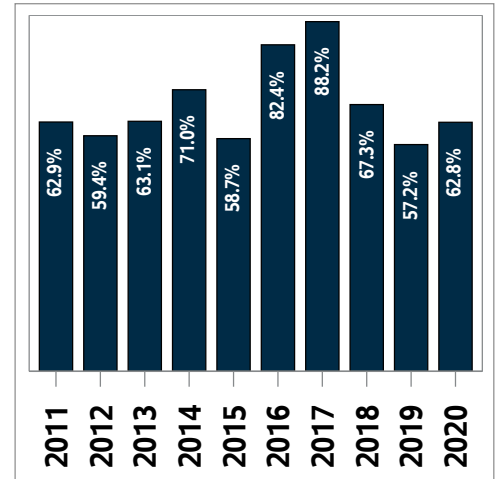
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Residential Market Activity

Actual	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	51	-36.3	-21.5	-22.7	10.9	-3.8	54.5
Dollar Volume	\$30,790,670	-30.9	-14.8	-27.9	88.1	73.5	197.4
New Listings	83	-29.1	-5.7	9.2	3.8	15.3	80.4
Active Listings	110	-9.1	31.0	144.4	2.8	-11.3	-63.6
Sales to New Listings Ratio ¹	61.4	68.4	73.9	86.8	57.5	73.6	71.7
Months of Inventory ²	2.2	1.5	1.3	0.7	2.3	2.3	9.2
Average Price	\$603,739	8.3	8.6	-6.7	69.7	80.3	92.4
Median Price	\$580,000	7.8	16.0	4.5	70.6	87.1	104.2
Sales to List Price Ratio	100.2	98.0	98.3	102.3	98.1	98.2	98.5
Median Days on Market	15.0	18.5	20.0	10.0	22.0	26.0	53.0
Average Days on Market	18.7	31.6	41.1	23.5	38.9	48.0	65.8

Year-to-date	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	147	-2.6	0.7	3.5	36.1	32.4	133.3
Dollar Volume	\$89,432,361	3.5	12.5	8.8	131.4	130.6	382.9
New Listings	234	-11.4	7.8	45.3	27.2	33.0	-4.5
Active Listings ³	93	-18.4	9.8	113.7	-0.7	-21.6	-66.7
Sales to New Listings Ratio ⁴	62.8	57.2	67.3	88.2	58.7	63.1	25.7
Months of Inventory ⁵	1.9	2.3	1.7	0.9	2.6	3.2	13.4
Average Price	\$608,383	6.3	11.8	5.1	70.0	74.1	107.0
Median Price	\$560,000	3.7	14.3	7.7	64.7	77.8	100.0
Sales to List Price Ratio	99.4	98.0	98.2	102.3	98.2	97.4	98.2
Median Days on Market	17.0	21.0	24.5	11.0	26.5	34.0	45.0
Average Days on Market	28.5	39.0	40.5	26.0	44.0	56.4	66.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

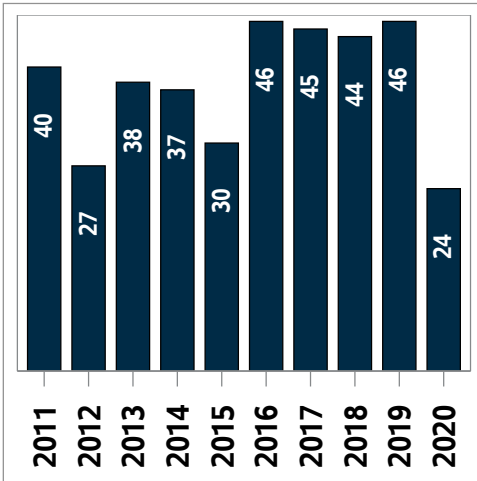
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

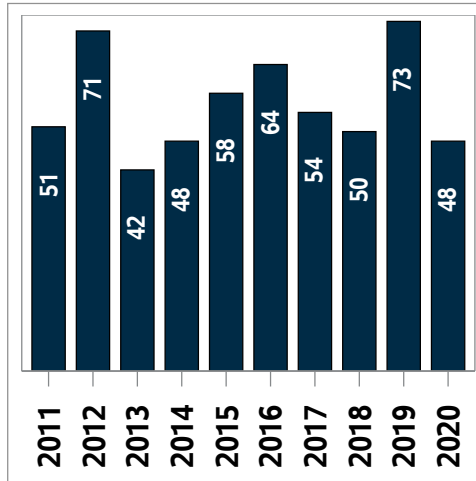
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Single Family Market Activity

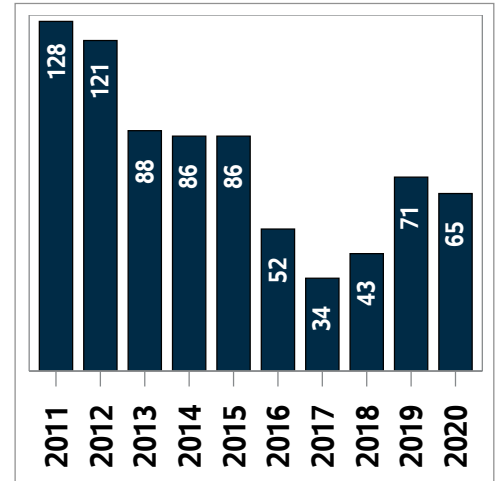
Sales Activity
(March only)



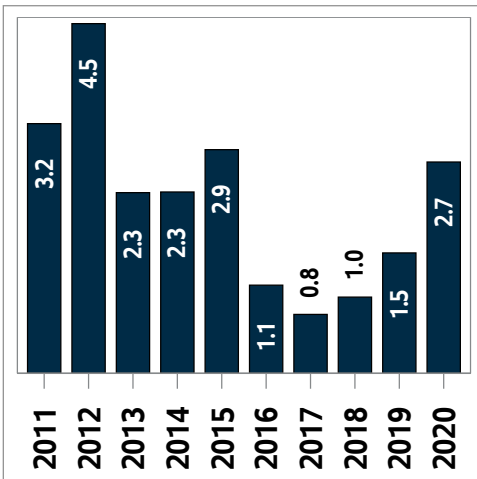
New Listings
(March only)



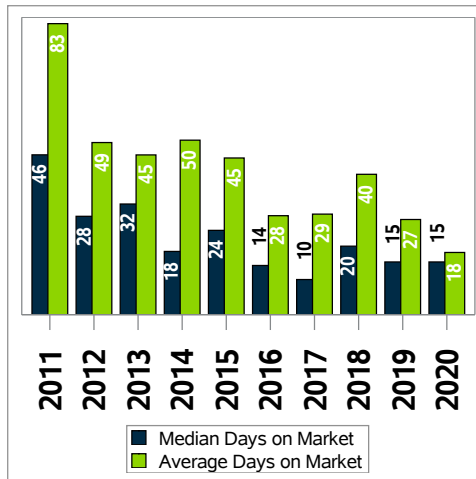
Active Listings
(March only)



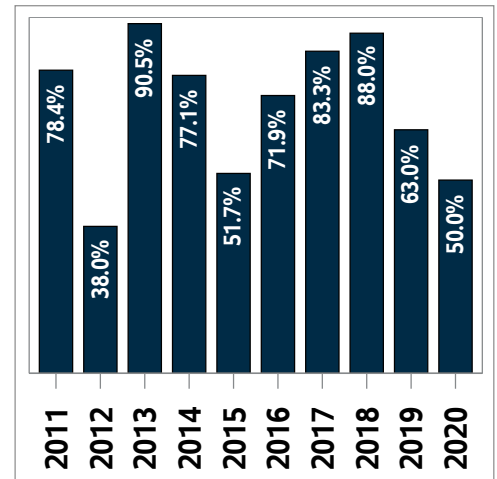
Months of Inventory
(March only)



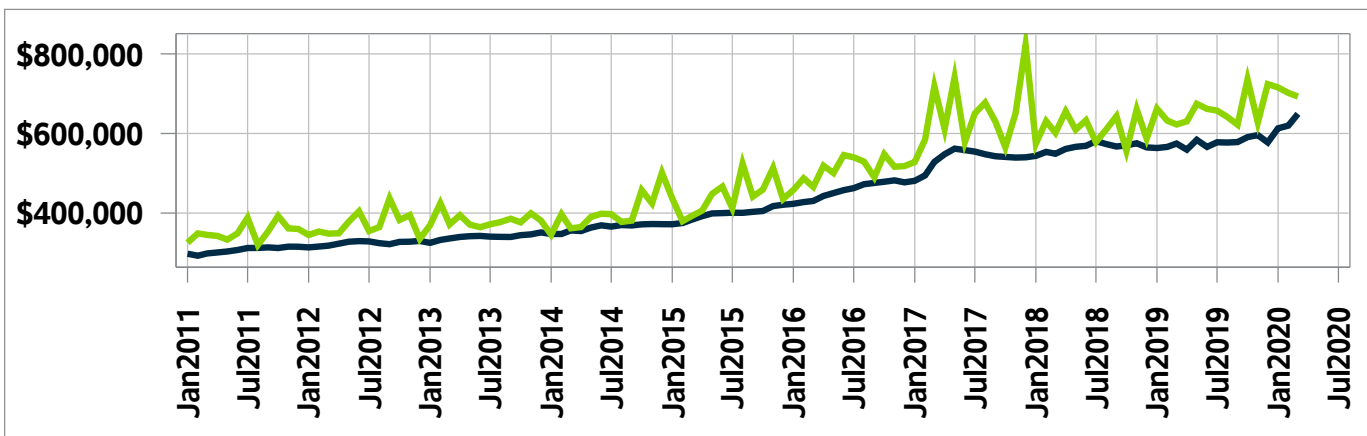
Days on Market
(March only)



Sales to New Listings Ratio
(March only)

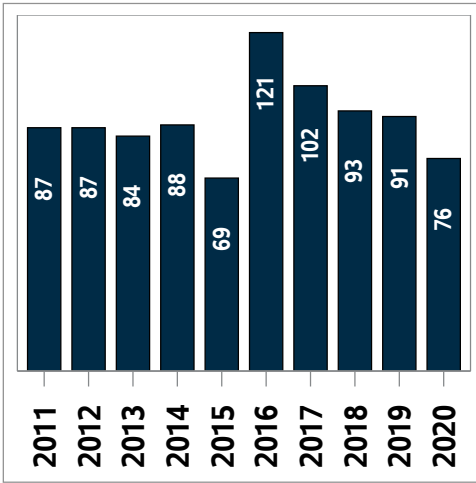


MLS® HPI Single Family Benchmark Price and Average Price

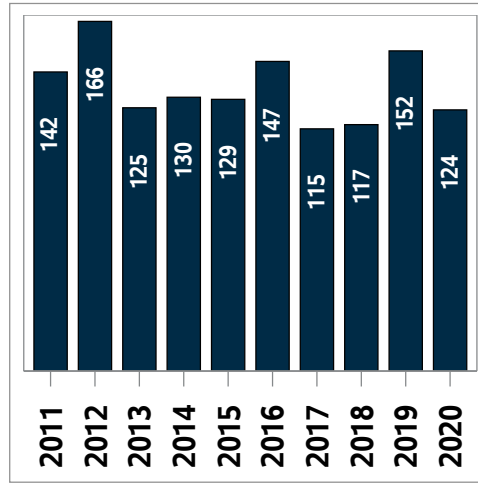


NIAGARA NORTH MLS® Single Family Market Activity

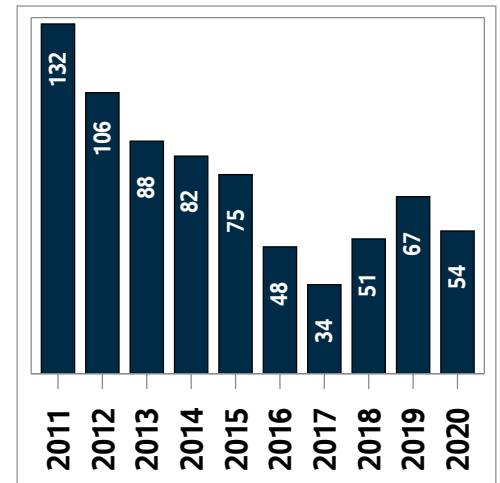
Sales Activity
(March Year-to-date)



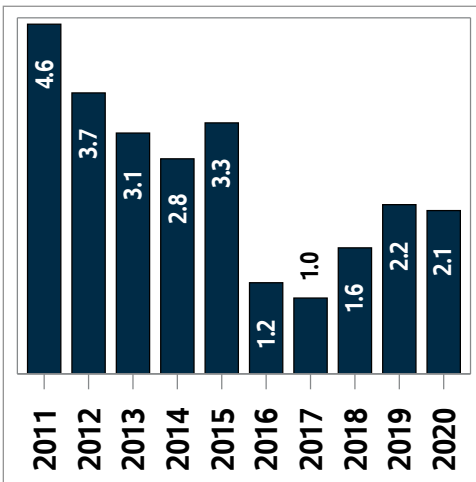
New Listings
(March Year-to-date)



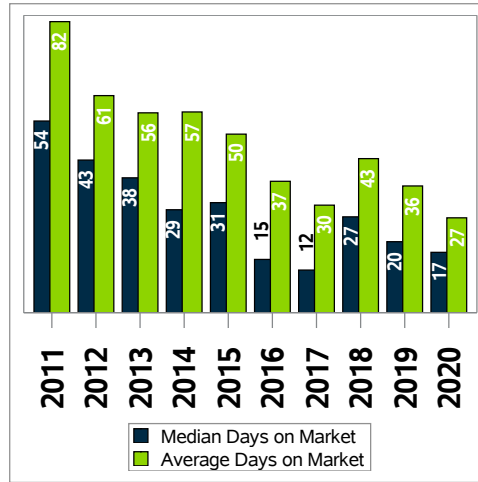
Active Listings¹
(March Year-to-date)



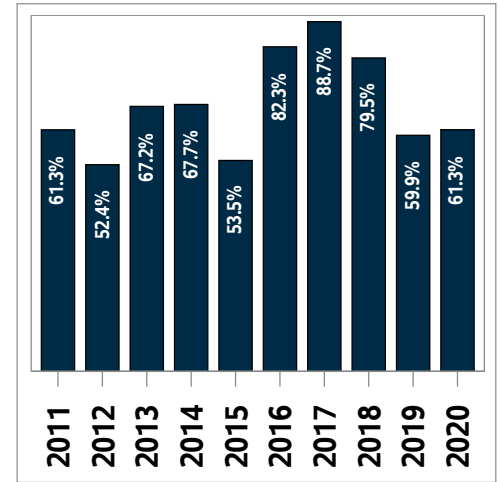
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Single Family Market Activity

Actual	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	24	-47.8	-45.5	-46.7	-20.0	-36.8	-17.2
Dollar Volume	\$16,629,680	-41.9	-37.2	-48.6	41.2	17.8	75.1
New Listings	48	-34.2	-4.0	-11.1	-17.2	14.3	26.3
Active Listings	65	-8.5	51.2	91.2	-24.4	-26.1	-74.4
Sales to New Listings Ratio ¹	50.0	63.0	88.0	83.3	51.7	90.5	76.3
Months of Inventory ²	2.7	1.5	1.0	0.8	2.9	2.3	8.8
Average Price	\$692,903	11.3	15.2	-3.5	76.5	86.5	111.6
Median Price	\$615,000	-0.1	10.9	-0.8	66.7	78.0	105.0
Sales to List Price Ratio	100.4	97.6	98.2	102.1	97.9	98.4	98.5
Median Days on Market	15.0	15.0	19.5	10.0	24.0	31.5	53.0
Average Days on Market	17.7	27.1	40.0	28.6	44.6	45.5	68.0

Year-to-date	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	76	-16.5	-18.3	-25.5	10.1	-9.5	49.0
Dollar Volume	\$53,416,591	-7.5	-5.3	-17.1	93.8	65.8	235.0
New Listings	124	-18.4	6.0	7.8	-3.9	-0.8	-44.6
Active Listings ³	54	-19.4	5.9	60.4	-28.3	-38.6	-76.9
Sales to New Listings Ratio ⁴	61.3	59.9	79.5	88.7	53.5	67.2	22.8
Months of Inventory ⁵	2.1	2.2	1.6	1.0	3.3	3.1	13.8
Average Price	\$702,850	10.7	15.9	11.2	76.0	83.3	124.8
Median Price	\$645,400	4.1	12.7	12.7	70.3	82.8	118.8
Sales to List Price Ratio	99.1	97.8	98.2	101.5	98.0	97.3	98.1
Median Days on Market	17.0	20.0	27.0	12.0	31.0	38.0	53.0
Average Days on Market	26.7	35.7	43.4	30.3	50.3	56.3	70.9

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

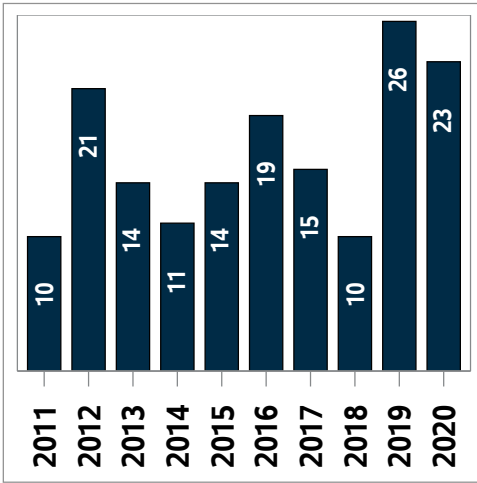
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

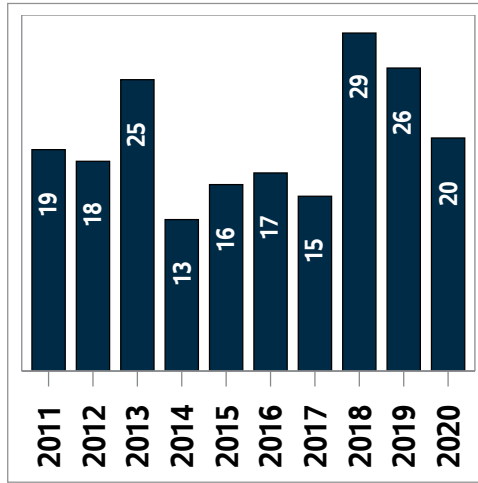
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Townhouse Market Activity

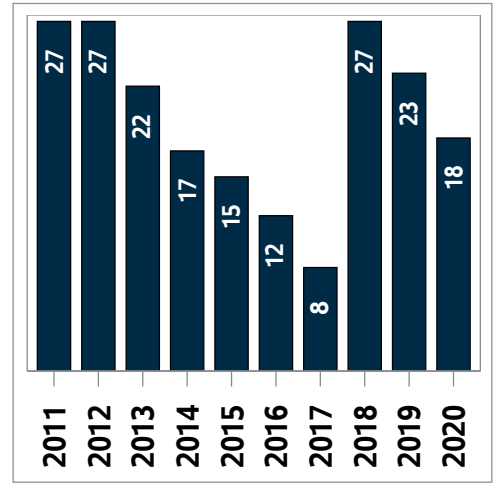
Sales Activity
(March only)



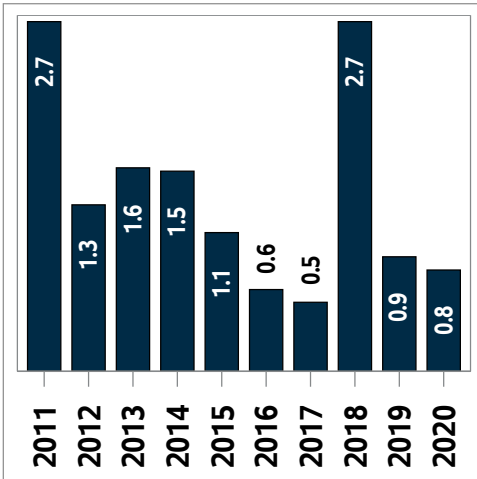
New Listings
(March only)



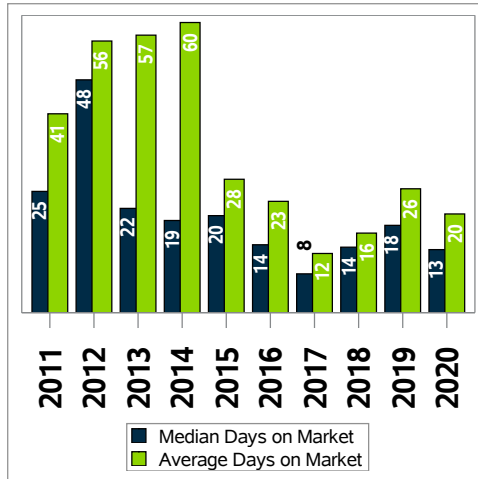
Active Listings
(March only)



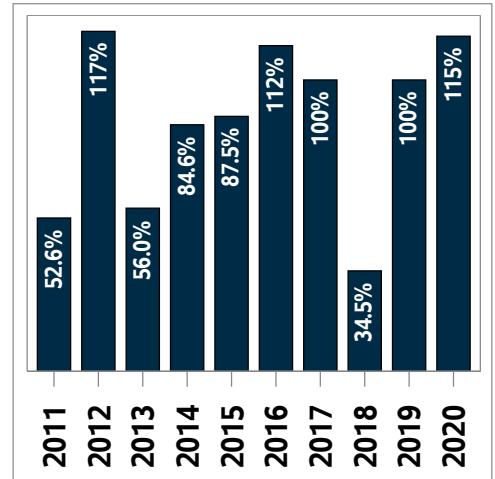
Months of Inventory
(March only)



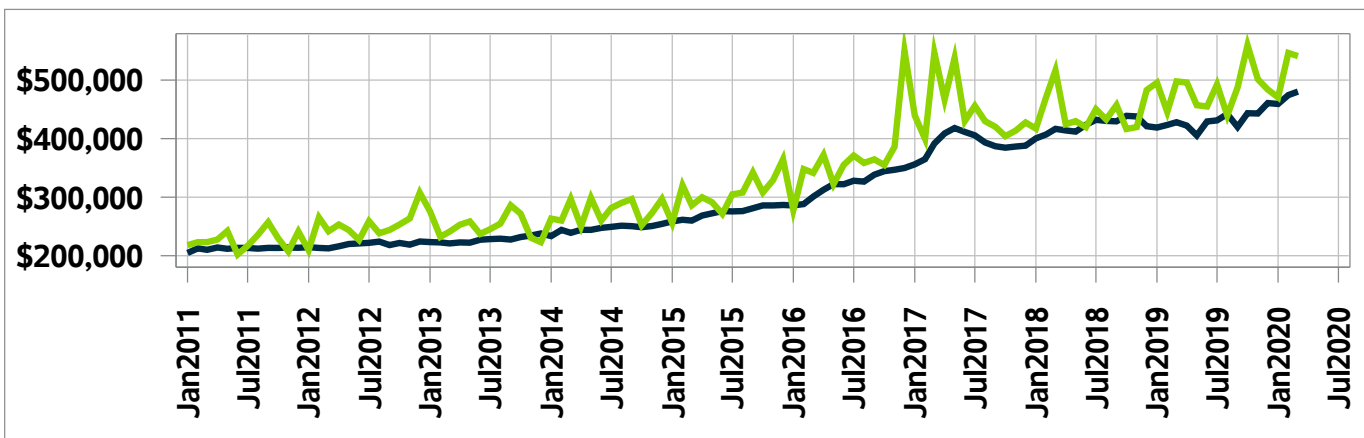
Days on Market
(March only)



Sales to New Listings Ratio
(March only)

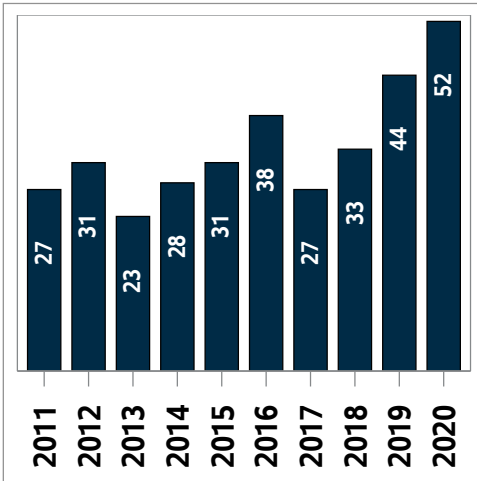


MLS® HPI Townhouse Benchmark Price and Average Price

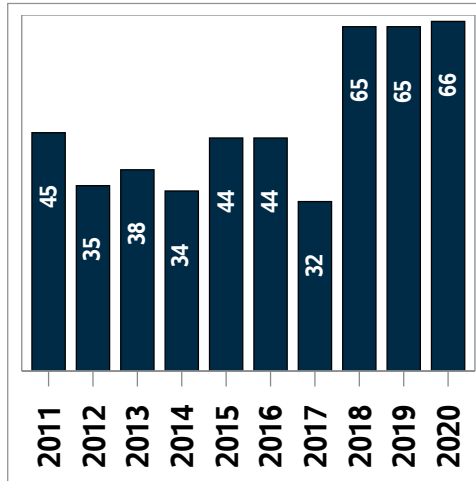


NIAGARA NORTH MLS® Townhouse Market Activity

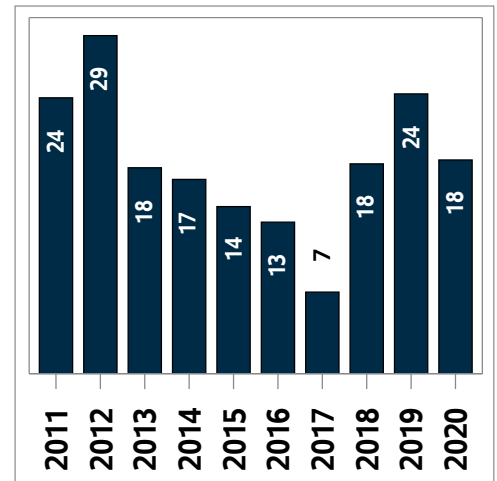
Sales Activity
(March Year-to-date)



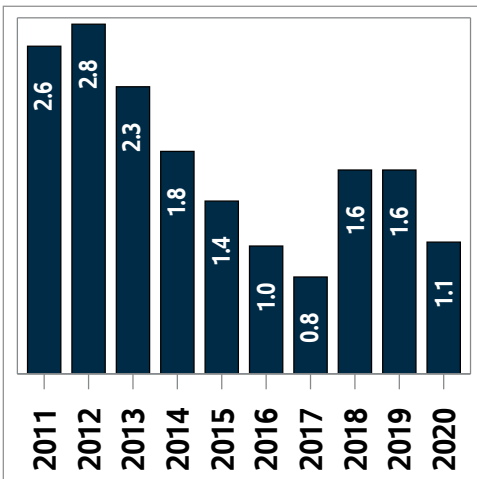
New Listings
(March Year-to-date)



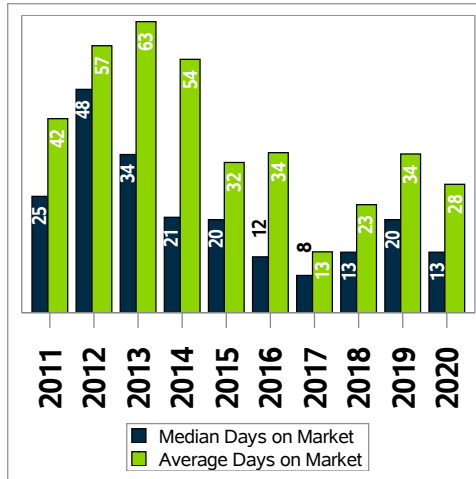
Active Listings¹
(March Year-to-date)



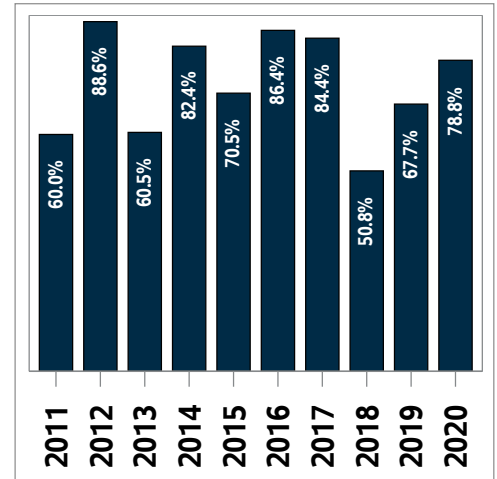
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Townhouse Market Activity

Actual	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	23	-11.5	130.0	53.3	64.3	64.3	666.7
Dollar Volume	\$12,440,990	-3.9	140.9	51.7	210.7	268.5	1,876.3
New Listings	20	-23.1	-31.0	33.3	25.0	-20.0	300.0
Active Listings	18	-21.7	-33.3	125.0	20.0	-18.2	-45.5
Sales to New Listings Ratio ¹	115.0	100.0	34.5	100.0	87.5	56.0	60.0
Months of Inventory ²	0.8	0.9	2.7	0.5	1.1	1.6	11.0
Average Price	\$540,913	8.7	4.7	-1.1	89.1	124.3	157.8
Median Price	\$520,000	7.2	14.9	16.9	74.2	107.8	122.2
Sales to List Price Ratio	100.3	98.7	99.4	103.8	98.6	97.7	98.4
Median Days on Market	13.0	18.0	13.5	8.0	20.0	21.5	65.0
Average Days on Market	20.3	25.5	16.4	12.2	27.5	57.2	61.7

Year-to-date	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	52	18.2	57.6	92.6	67.7	126.1	477.8
Dollar Volume	\$27,373,970	27.2	77.7	106.8	202.1	385.3	1,320.5
New Listings	66	1.5	1.5	106.3	50.0	73.7	288.2
Active Listings ³	18	-23.6	1.9	161.9	27.9	3.8	-42.1
Sales to New Listings Ratio ⁴	78.8	67.7	50.8	84.4	70.5	60.5	52.9
Months of Inventory ⁵	1.1	1.6	1.6	0.8	1.4	2.3	10.6
Average Price	\$526,423	7.7	12.8	7.4	80.1	114.7	145.9
Median Price	\$507,500	10.3	19.4	15.3	75.6	99.0	125.6
Sales to List Price Ratio	100.0	98.4	98.6	106.2	98.7	97.9	97.8
Median Days on Market	13.0	20.0	13.0	8.0	20.0	34.0	25.0
Average Days on Market	27.6	34.1	23.2	13.1	32.3	62.6	34.9

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

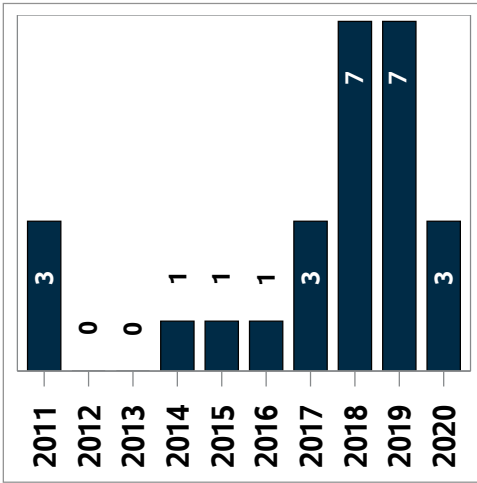
⁴ Sum of sales from January to current month / sum of new listings from January to current month

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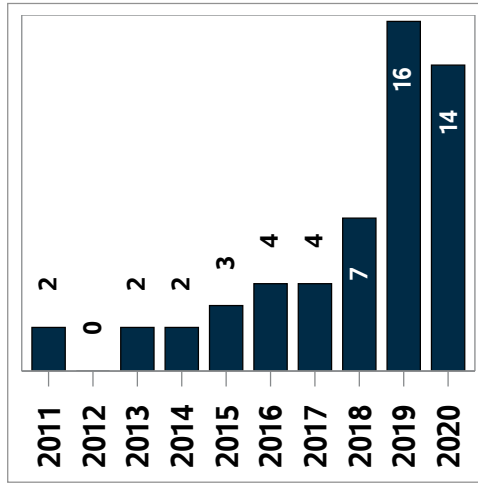
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Apartment-Style Market Activity

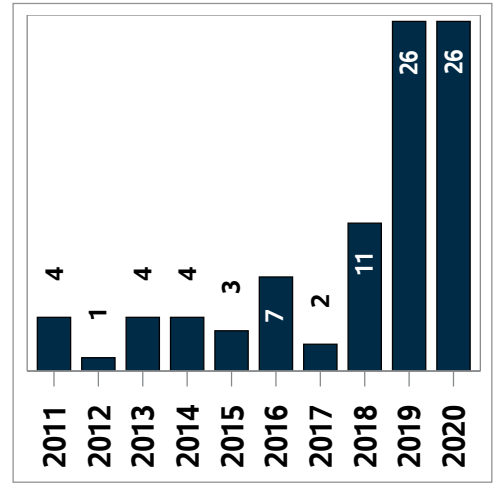
**Sales Activity
(March only)**



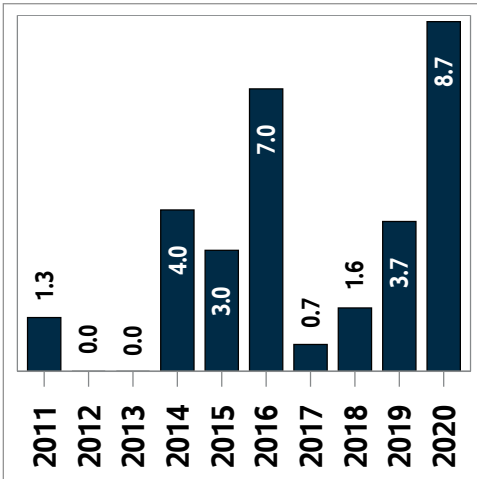
**New Listings
(March only)**



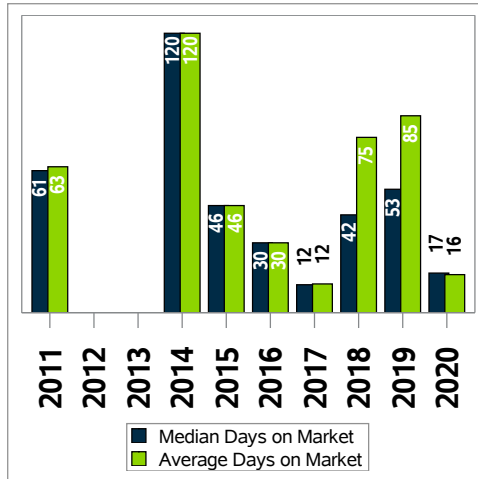
**Active Listings
(March only)**



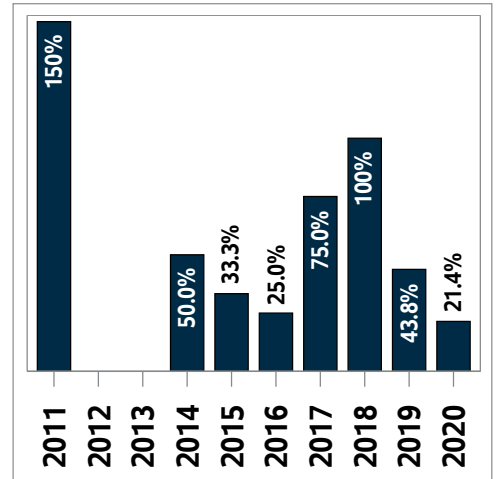
**Months of Inventory
(March only)**



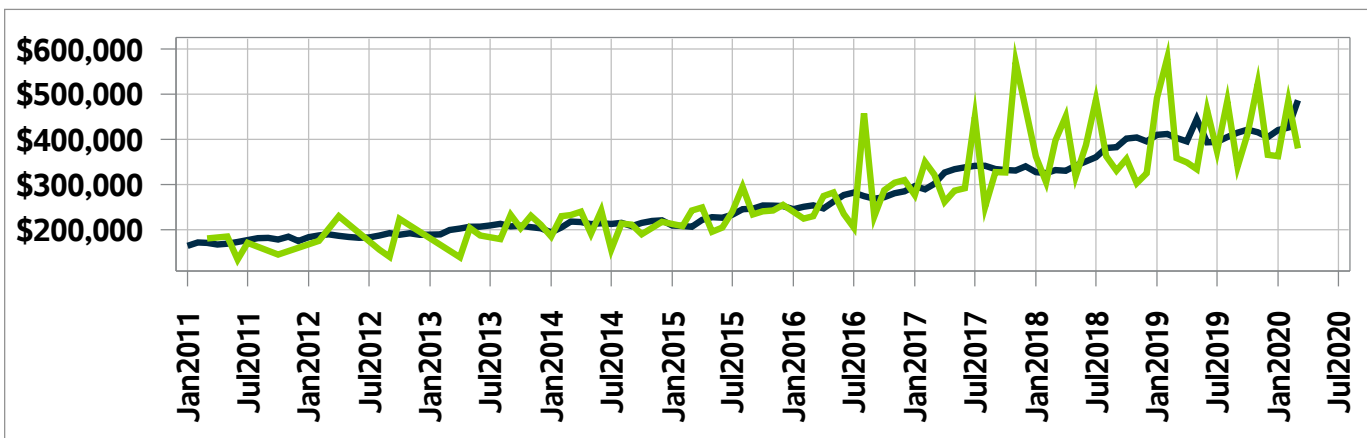
**Days on Market
(March only)**



**Sales to New Listings Ratio
(March only)**

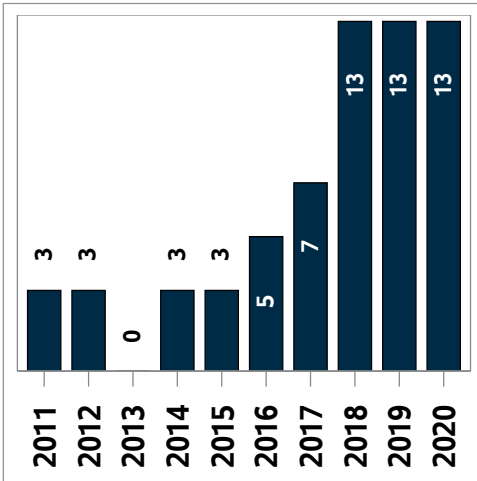


MLS® HPI Apartment-Style Benchmark Price and Average Price

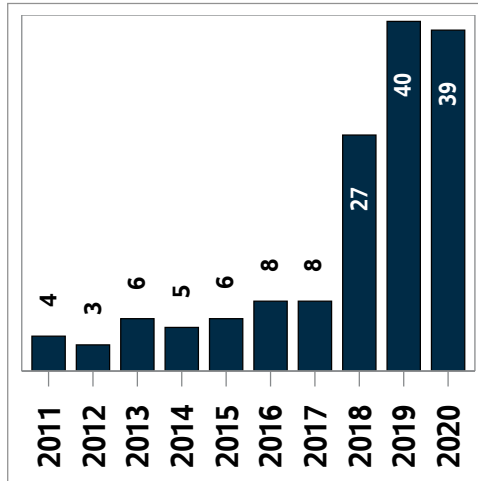


NIAGARA NORTH MLS® Apartment-Style Market Activity

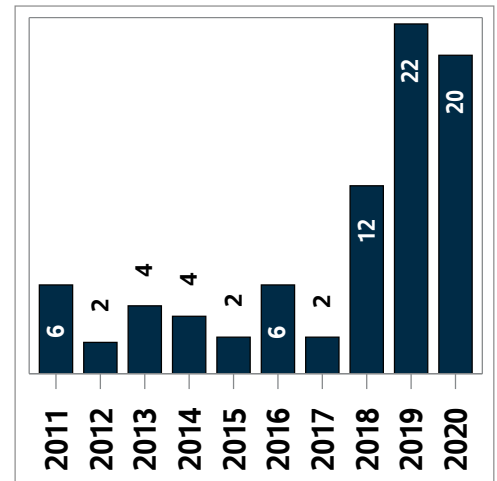
Sales Activity
(March Year-to-date)



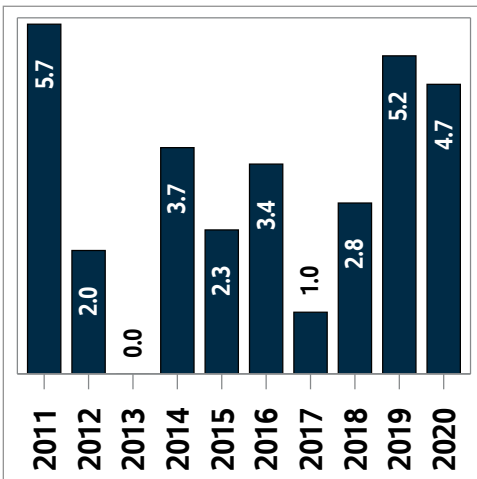
New Listings
(March Year-to-date)



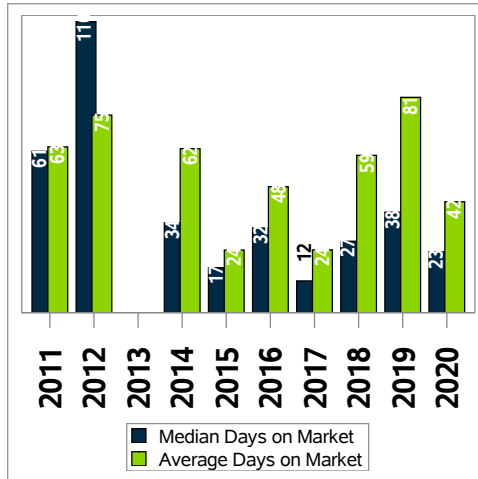
Active Listings¹
(March Year-to-date)



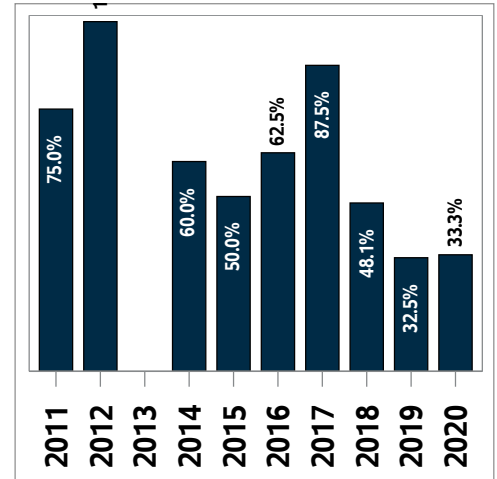
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Apartment-Style Market Activity

Actual	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	3	-57.1	-57.1	0.0	200.0		
Dollar Volume	\$1,140,000	-54.6	-59.1	18.0	370.1		
New Listings	14	-12.5	100.0	250.0	366.7	600.0	
Active Listings	26	0.0	136.4	1,200.0	766.7	550.0	
Sales to New Listings Ratio ¹	21.4	43.8	100.0	75.0	33.3		
Months of Inventory ²	8.7	3.7	1.6	0.7	3.0		
Average Price	\$380,000	6.0	-4.5	18.0	56.7		
Median Price	\$370,000	1.4	0.8	16.7	52.6		
Sales to List Price Ratio	97.4	97.4	97.3	97.8	97.0		
Median Days on Market	17.0	53.0	42.0	12.0	46.0		
Average Days on Market	16.3	84.6	75.3	12.3	46.0		

Year-to-date	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	13	0.0	0.0	85.7	333.3		
Dollar Volume	\$5,628,300	-0.2	20.5	162.2	754.7		
New Listings	39	-2.5	44.4	387.5	550.0	550.0	
Active Listings ³	20	-9.0	69.4	771.4	771.4	369.2	
Sales to New Listings Ratio ⁴	33.3	32.5	48.1	87.5	50.0		
Months of Inventory ⁵	4.7	5.2	2.8	1.0	2.3		
Average Price	\$432,946	-0.2	20.5	41.2	97.2		
Median Price	\$375,000	0.5	8.1	30.4	62.3		
Sales to List Price Ratio	98.1	96.9	97.4	101.5	99.2		
Median Days on Market	23.0	38.0	27.0	12.0	17.0		
Average Days on Market	41.9	81.4	59.5	23.7	23.7		

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

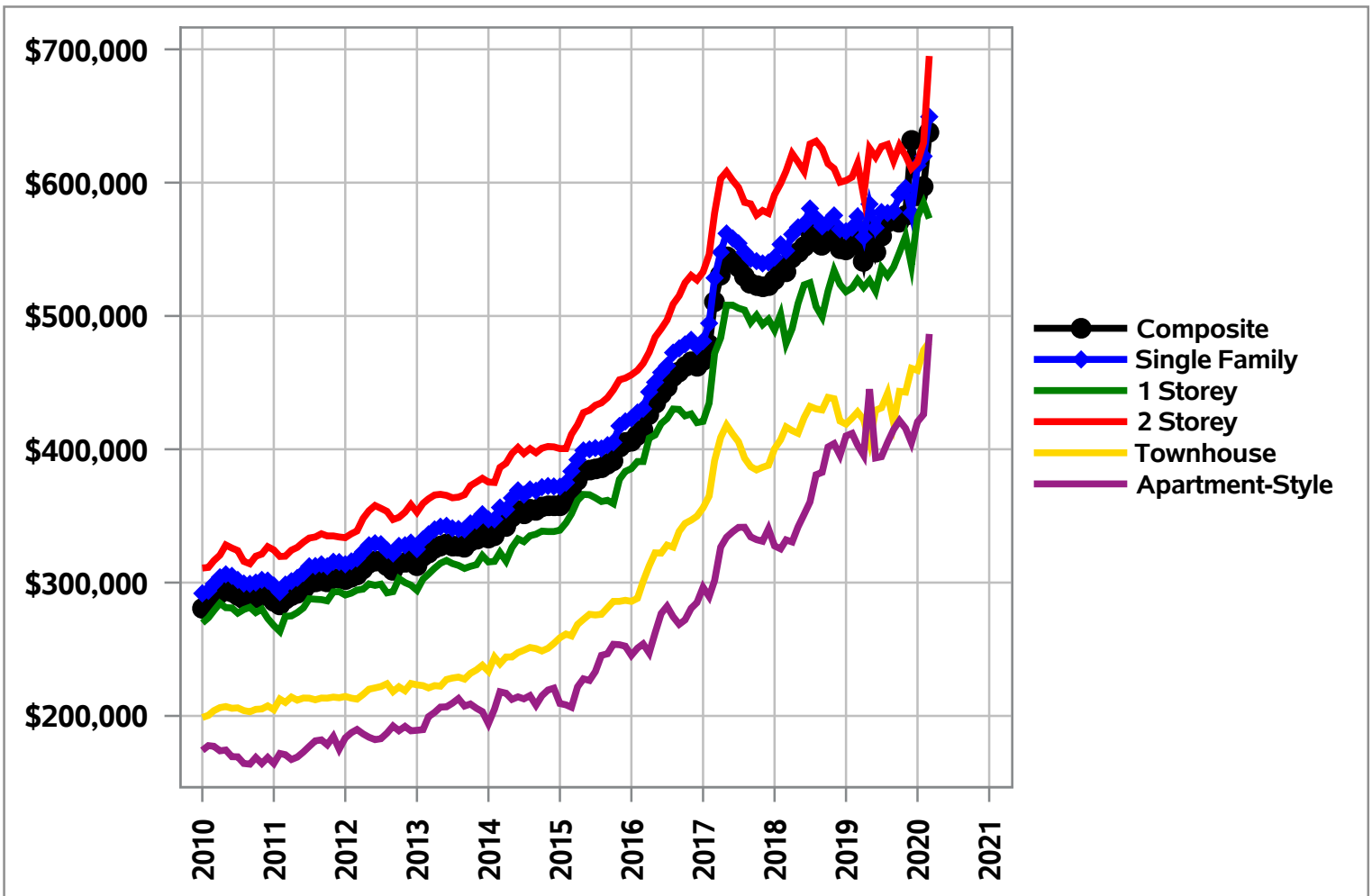
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$637,500	6.8	1.0	11.0	13.7	24.8	73.2
Single Family	\$649,400	4.8	12.5	12.3	13.0	22.9	69.3
One Storey	\$573,100	-2.0	6.5	6.8	8.7	21.4	63.0
Two Storey	\$695,000	10.3	13.8	12.8	13.1	20.4	69.0
Townhouse	\$480,300	1.2	4.3	14.4	12.2	22.7	84.7
Apartment-Style	\$486,500	14.1	20.2	17.3	20.7	61.3	135.6

MLS® HPI Benchmark Price



NIAGARA NORTH MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1410
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1450
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6556
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7955
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1668
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5503
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Townhouse

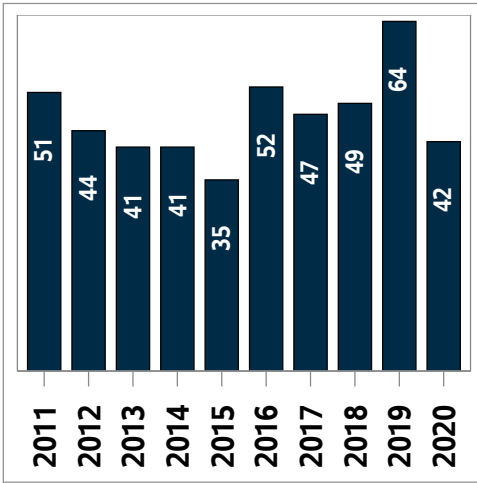
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1230
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment-Style

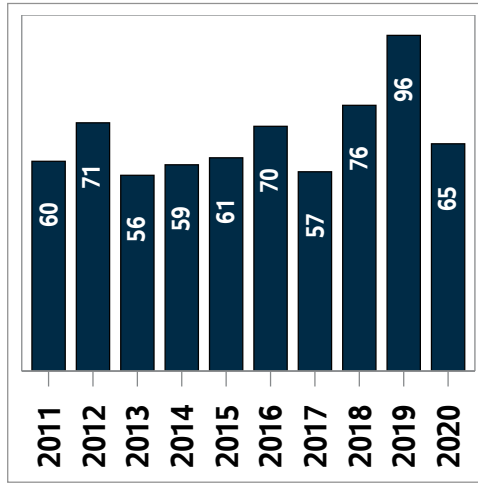
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1123
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

GRIMSBY (54) MLS® Residential Market Activity

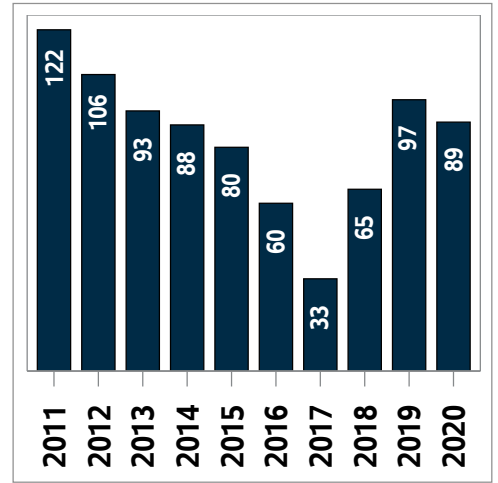
Sales Activity (March only)



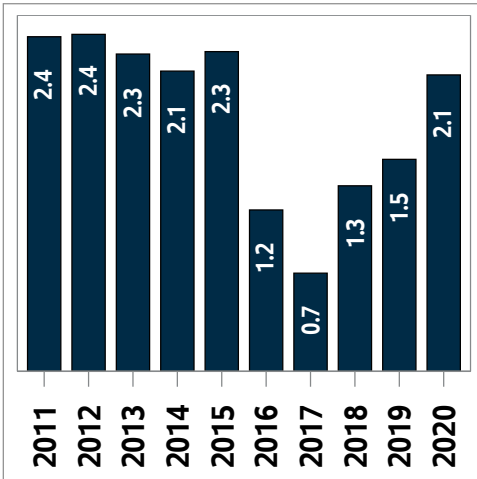
New Listings (March only)



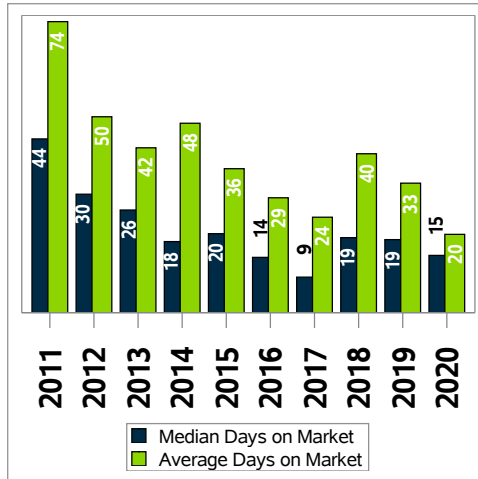
Active Listings (March only)



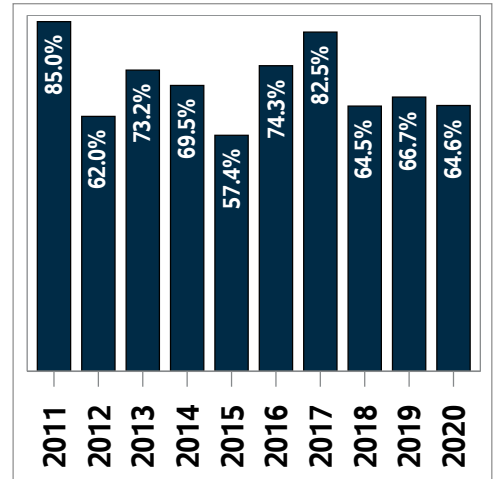
Months of Inventory (March only)



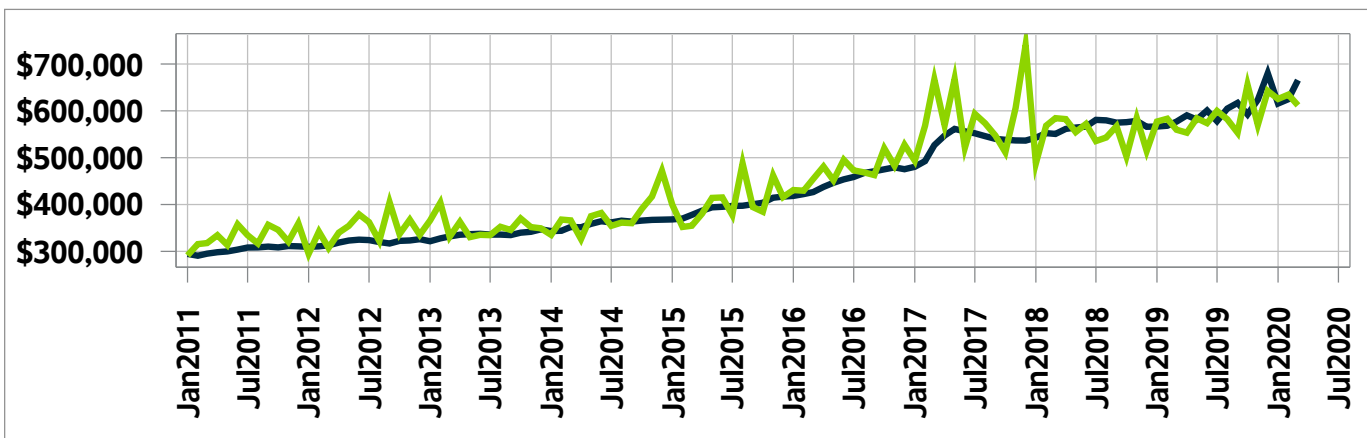
Days on Market (March only)



Sales to New Listings Ratio (March only)



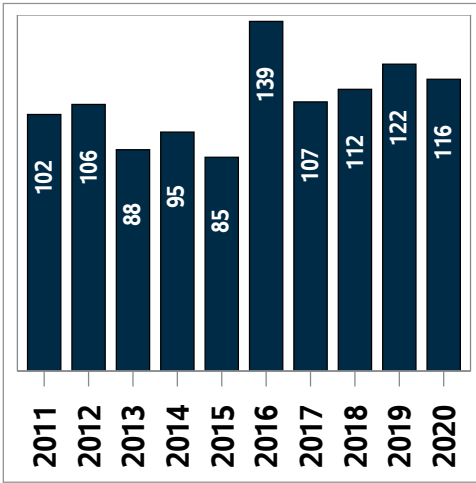
MLS® HPI Composite Benchmark Price and Average Price



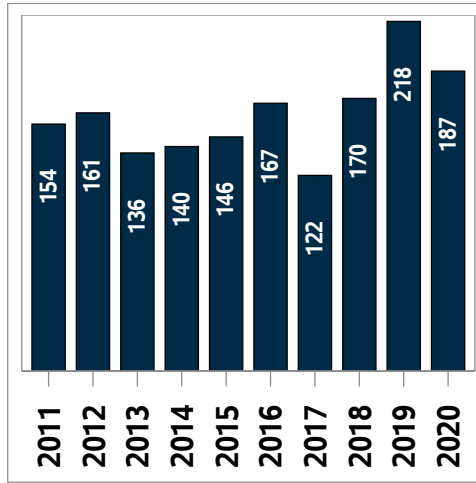
GRIMSBY (54)

MLS® Residential Market Activity

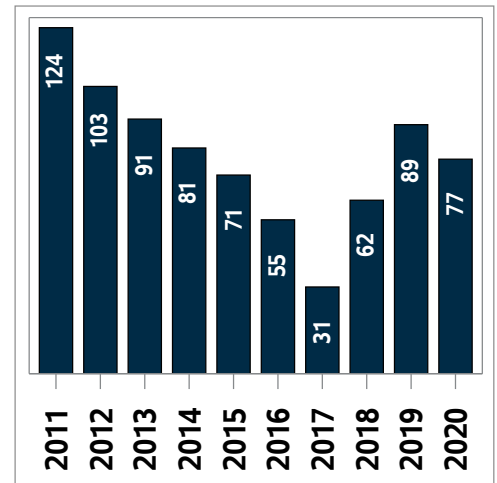
Sales Activity
(March Year-to-date)



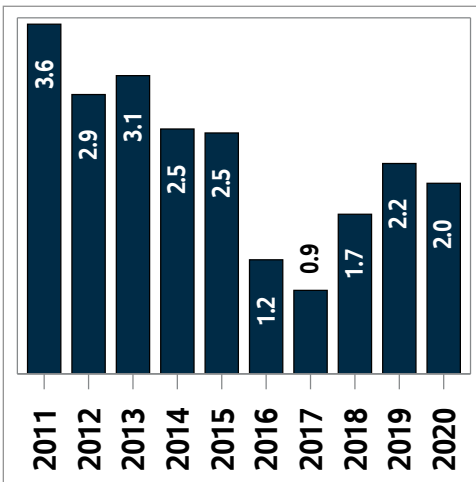
New Listings
(March Year-to-date)



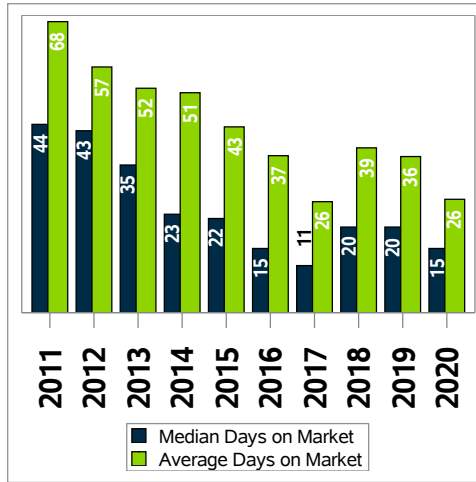
Active Listings¹
(March Year-to-date)



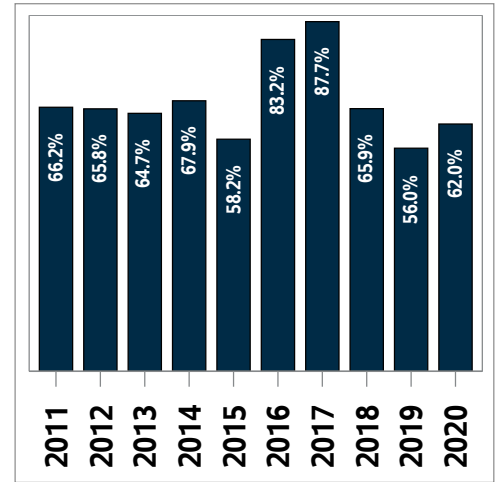
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

GRIMSBY (54)

MLS® Residential Market Activity

Actual	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	42	-34.4	-14.3	-10.6	20.0	2.4	250.0
Dollar Volume	\$25,691,480	-28.3	-10.3	-18.1	106.9	89.2	545.5
New Listings	65	-32.3	-14.5	14.0	6.6	16.1	333.3
Active Listings	89	-8.2	36.9	169.7	11.3	-4.3	48.3
Sales to New Listings Ratio ¹	64.6	66.7	64.5	82.5	57.4	73.2	80.0
Months of Inventory ²	2.1	1.5	1.3	0.7	2.3	2.3	5.0
Average Price	\$611,702	9.3	4.7	-8.3	72.4	84.7	84.4
Median Price	\$586,700	10.2	10.7	5.7	70.1	89.3	116.5
Sales to List Price Ratio	100.4	97.7	98.3	102.6	98.5	98.4	97.0
Median Days on Market	14.5	18.5	19.0	9.0	20.0	26.0	31.5
Average Days on Market	19.8	32.8	40.2	24.2	36.5	41.8	39.4

Year-to-date	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	116	-4.9	3.6	8.4	36.5	31.8	364.0
Dollar Volume	\$72,402,980	4.3	16.0	14.4	134.5	129.1	839.5
New Listings	187	-14.2	10.0	53.3	28.1	37.5	228.1
Active Listings ³	77	-13.9	23.7	147.3	8.0	-15.8	25.7
Sales to New Listings Ratio ⁴	62.0	56.0	65.9	87.7	58.2	64.7	43.9
Months of Inventory ⁵	2.0	2.2	1.7	0.9	2.5	3.1	7.3
Average Price	\$624,164	9.6	12.0	5.5	71.8	73.8	102.5
Median Price	\$584,250	9.5	14.6	11.3	69.3	82.6	123.0
Sales to List Price Ratio	99.8	97.9	98.2	102.6	98.3	97.7	96.4
Median Days on Market	15.0	20.0	20.0	11.0	22.0	34.5	25.0
Average Days on Market	26.5	36.5	38.5	25.9	43.4	52.4	46.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

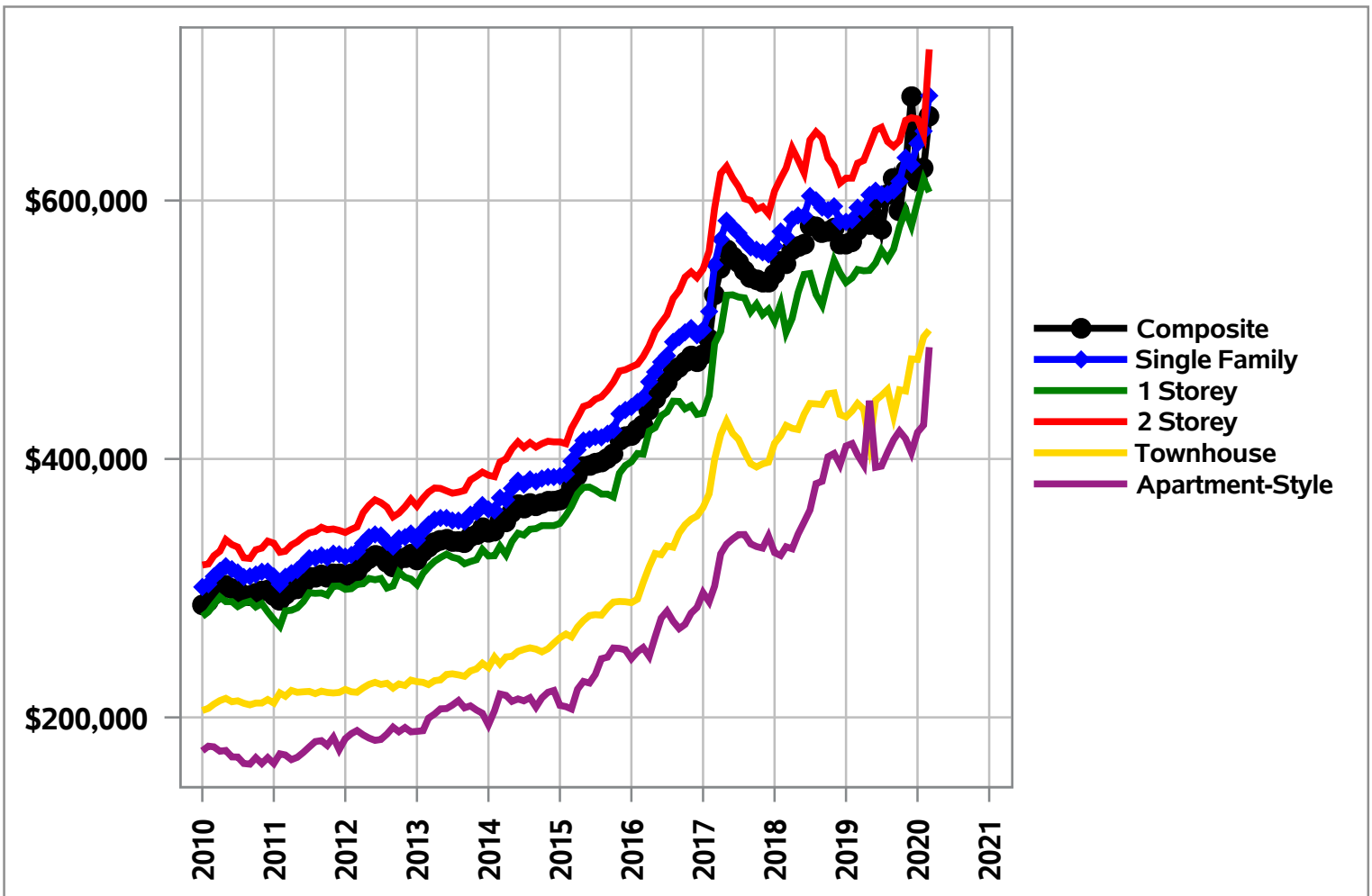
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

GRIMSBY (54) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$665,600	6.5	-2.2	7.9	15.4	26.3	76.1
Single Family	\$681,100	4.2	8.5	12.1	14.6	23.8	71.0
One Storey	\$606,500	-1.6	4.5	7.8	11.0	24.0	67.0
Two Storey	\$717,000	10.1	8.0	11.7	14.0	20.7	69.2
Townhouse	\$499,700	1.1	4.7	15.3	12.8	25.0	90.5
Apartment-Style	\$486,500	14.1	20.2	17.3	20.7	61.3	135.6

MLS® HPI Benchmark Price



GRIMSBY (54)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1422
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1466
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6328
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8088
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1653
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5166
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

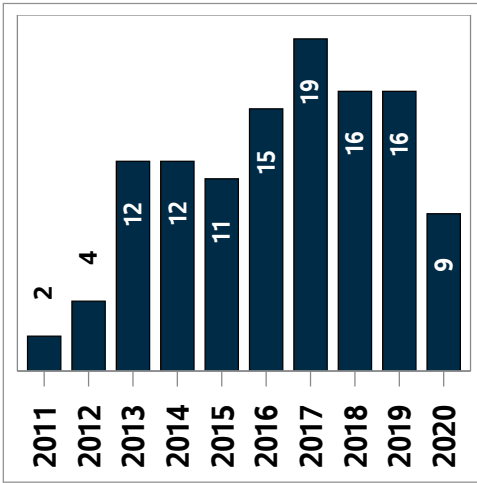
Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1130
Half Bathrooms	0
Heating	Baseboards
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

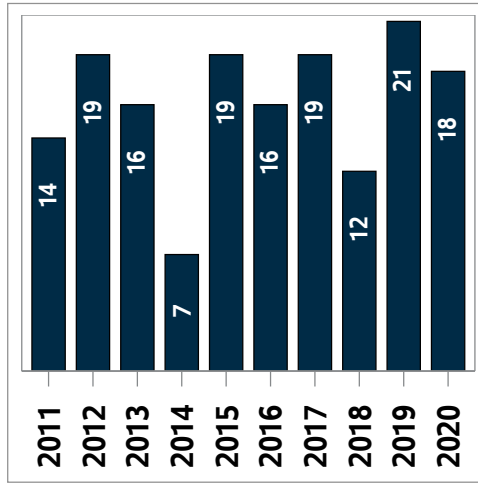
SMITHVILLE (57)

MLS® Residential Market Activity

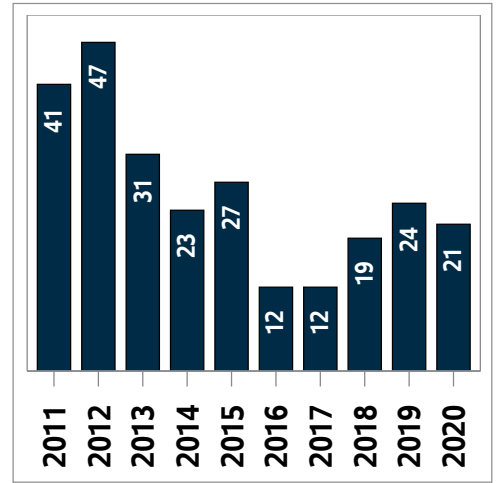
Sales Activity (March only)



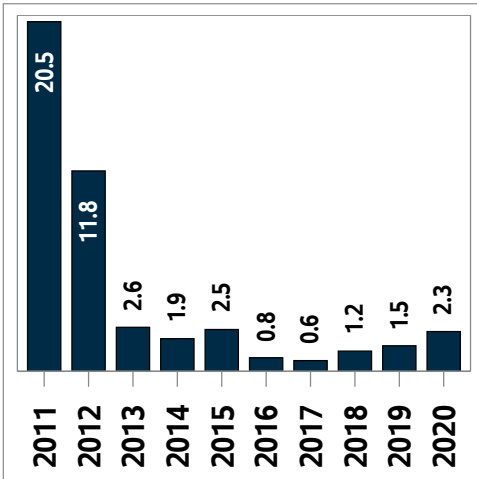
New Listings (March only)



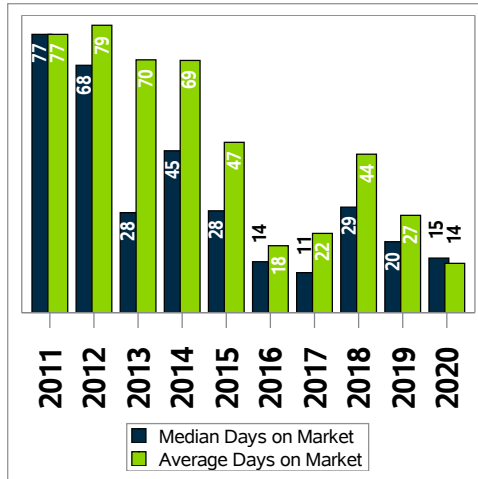
Active Listings (March only)



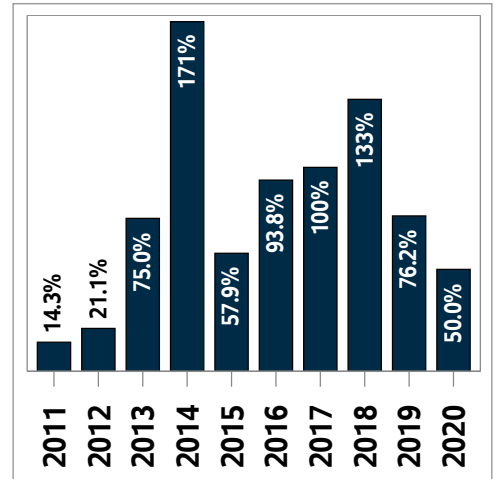
Months of Inventory (March only)



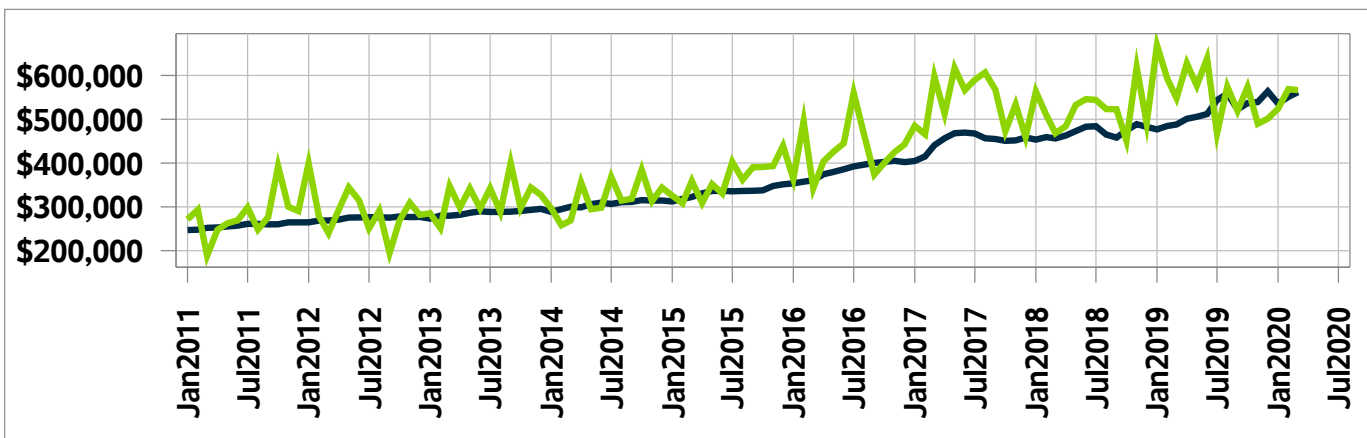
Days on Market (March only)



Sales to New Listings Ratio (March only)



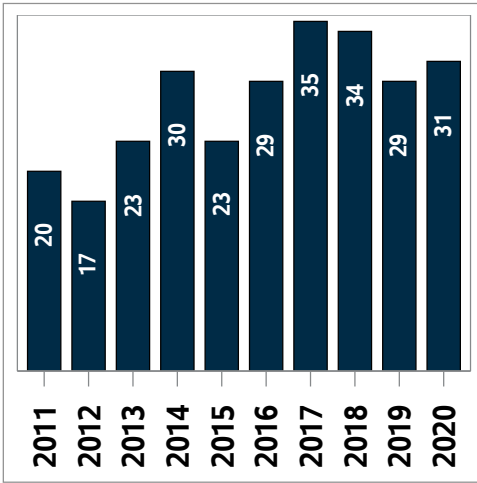
MLS® HPI Composite Benchmark Price and Average Price



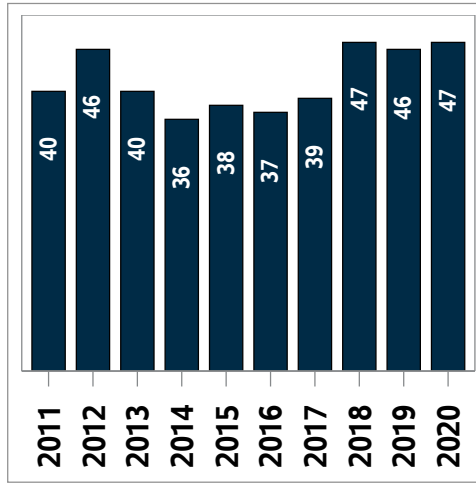
SMITHVILLE (57)

MLS® Residential Market Activity

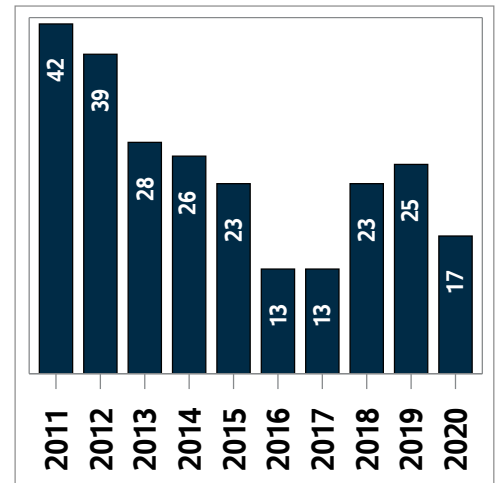
Sales Activity
(March Year-to-date)



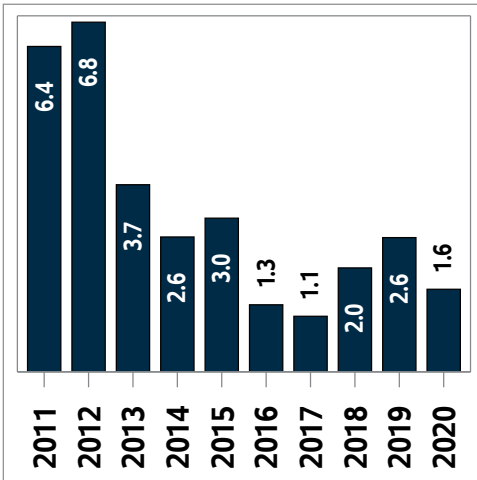
New Listings
(March Year-to-date)



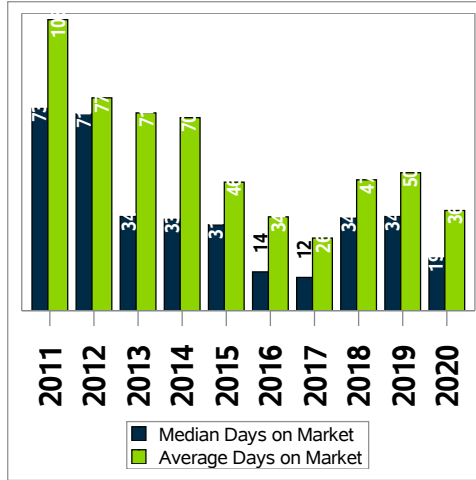
Active Listings¹
(March Year-to-date)



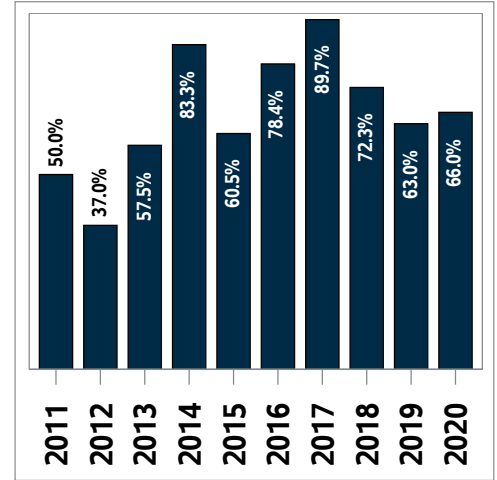
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SMITHVILLE (57)

MLS® Residential Market Activity

Actual	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	9	-43.8	-43.8	-52.6	-18.2	-25.0	-57.1
Dollar Volume	\$5,099,190	-41.9	-31.9	-55.1	29.1	22.3	-20.0
New Listings	18	-14.3	50.0	-5.3	-5.3	12.5	-41.9
Active Listings	21	-12.5	10.5	75.0	-22.2	-32.3	-91.3
Sales to New Listings Ratio ¹	50.0	76.2	133.3	100.0	57.9	75.0	67.7
Months of Inventory ²	2.3	1.5	1.2	0.6	2.5	2.6	11.5
Average Price	\$566,577	3.4	21.0	-5.3	57.8	63.1	86.7
Median Price	\$440,000	-21.6	-2.9	-20.7	30.0	28.8	52.2
Sales to List Price Ratio	99.3	99.1	98.0	101.7	96.9	97.6	99.4
Median Days on Market	15.0	19.5	29.0	11.0	28.0	27.5	54.0
Average Days on Market	13.6	26.8	43.6	21.8	46.8	69.5	80.9

Year-to-date	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	31	6.9	-8.8	-11.4	34.8	34.8	-18.4
Dollar Volume	\$17,029,381	0.6	-0.1	-10.0	119.2	137.4	57.5
New Listings	47	2.2	0.0	20.5	23.7	17.5	-75.0
Active Listings ³	17	-34.2	-27.5	31.6	-27.5	-40.5	-92.4
Sales to New Listings Ratio ⁴	66.0	63.0	72.3	89.7	60.5	57.5	20.2
Months of Inventory ⁵	1.6	2.6	2.0	1.1	3.0	3.7	17.3
Average Price	\$549,335	-5.9	9.6	1.6	62.6	76.1	93.0
Median Price	\$459,990	-20.0	-1.8	-3.8	35.9	64.3	63.1
Sales to List Price Ratio	98.2	98.2	98.3	101.6	97.9	96.5	99.3
Median Days on Market	19.0	34.0	33.5	12.0	31.0	34.0	60.0
Average Days on Market	36.2	49.8	47.2	26.2	46.4	71.4	80.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

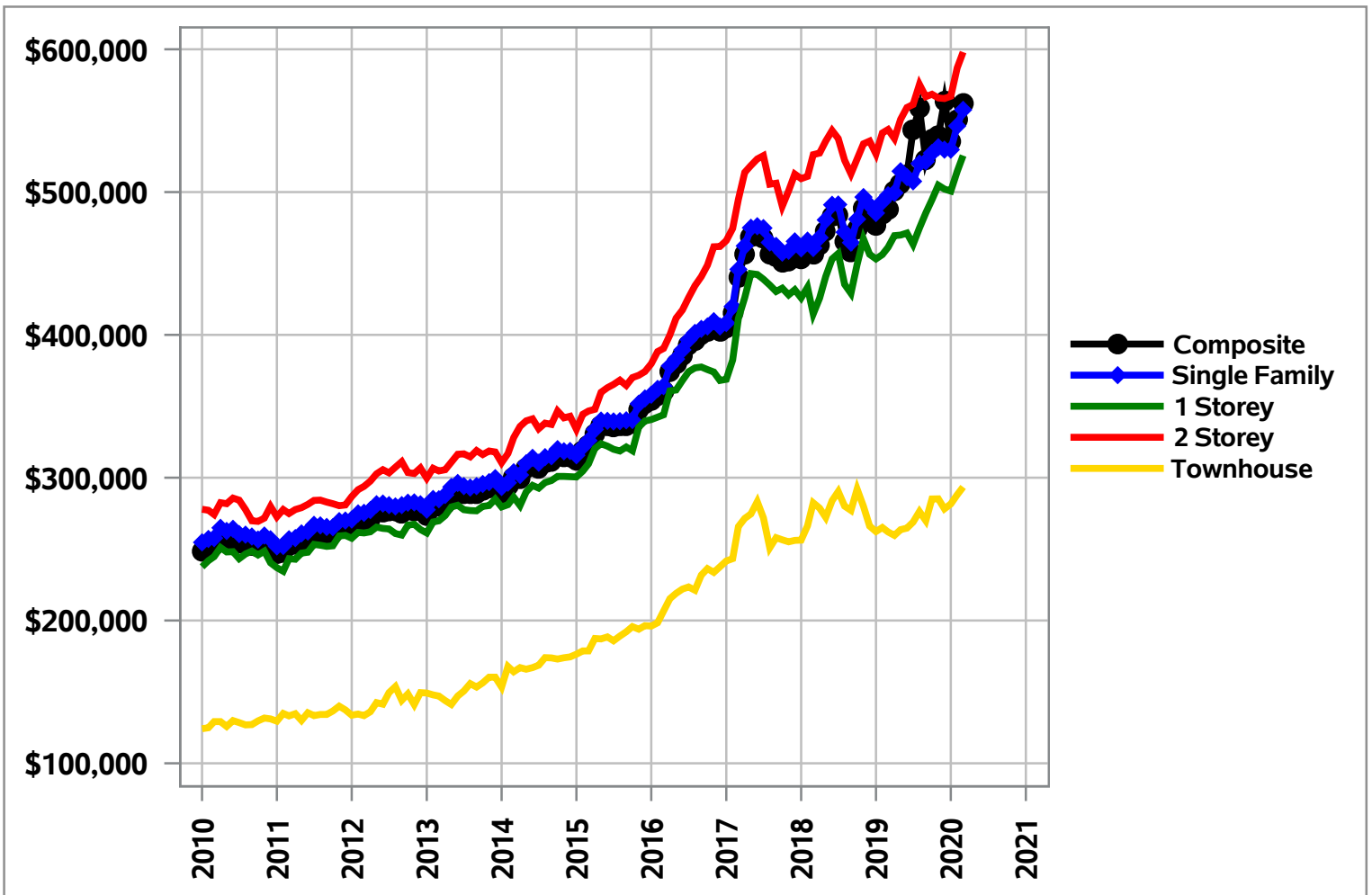
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

SMITHVILLE (57) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$561,900	2.0	-0.3	7.5	15.1	27.5	74.2
Single Family	\$557,600	2.1	5.3	6.9	12.0	25.1	71.0
One Storey	\$525,600	2.2	4.7	8.3	13.9	27.7	69.7
Two Storey	\$598,000	1.9	5.7	5.5	10.0	20.8	72.5
Townhouse	\$293,500	1.9	5.5	8.7	12.0	10.4	64.2
Apartment-Style							

MLS® HPI Benchmark Price



SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1357
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1372
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6509
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6880
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1676
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6397
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1218
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers