

HALDIMAND COUNTY

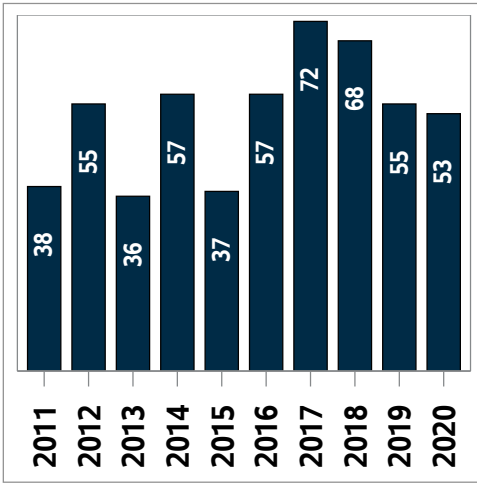
MLS® Residential Market Activity

March 2020

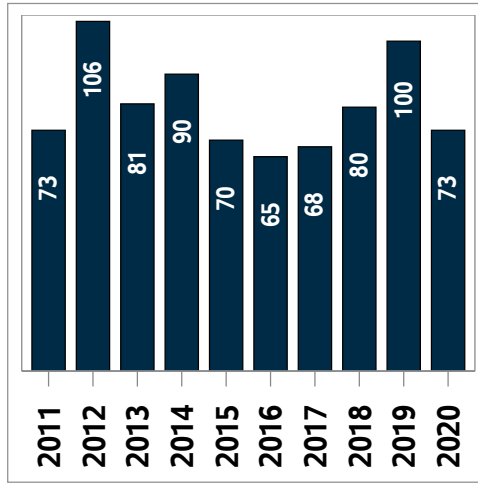


HALDIMAND COUNTY MLS® Residential Market Activity

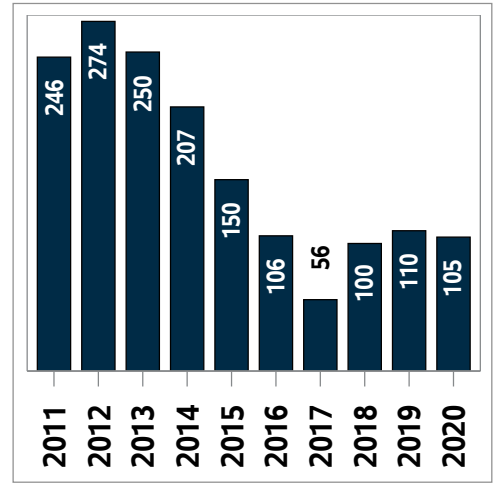
Sales Activity
(March only)



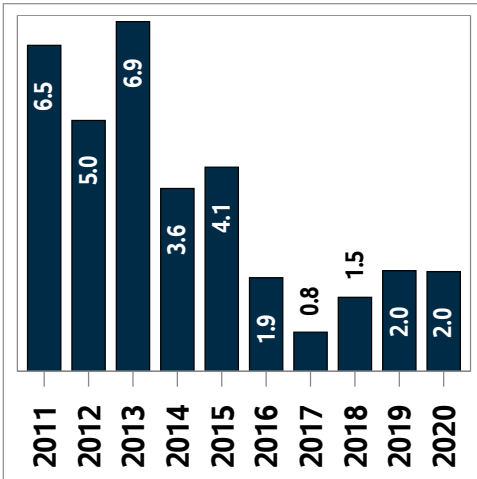
New Listings
(March only)



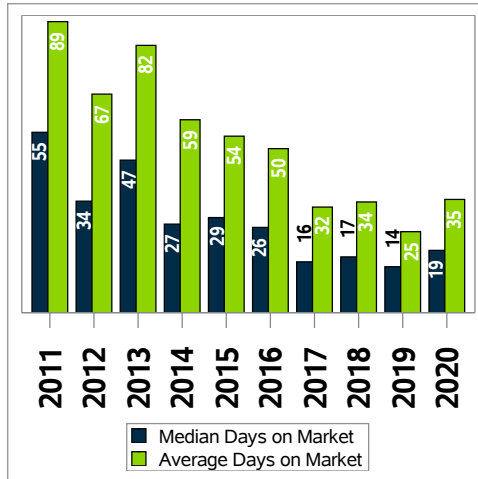
Active Listings
(March only)



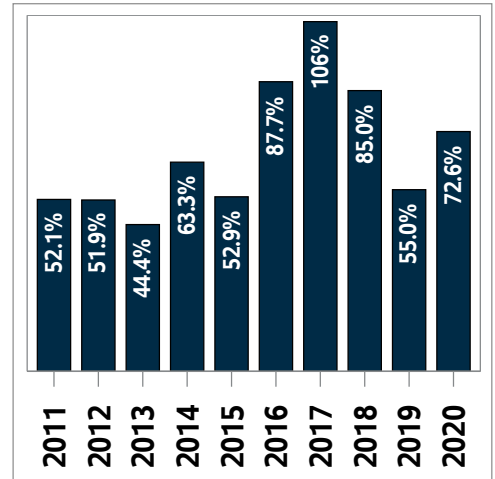
Months of Inventory
(March only)



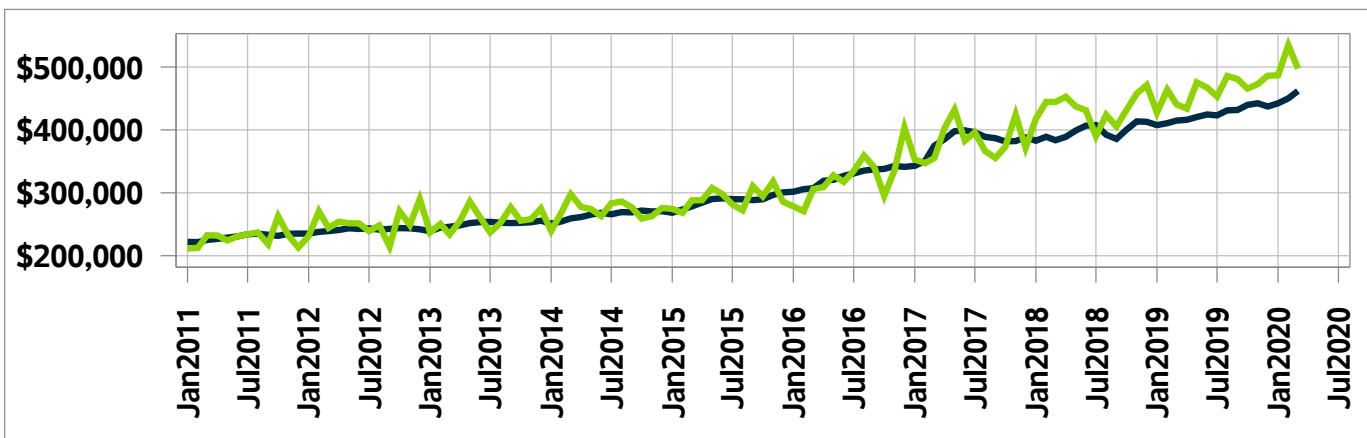
Days on Market
(March only)



Sales to New Listings Ratio
(March only)

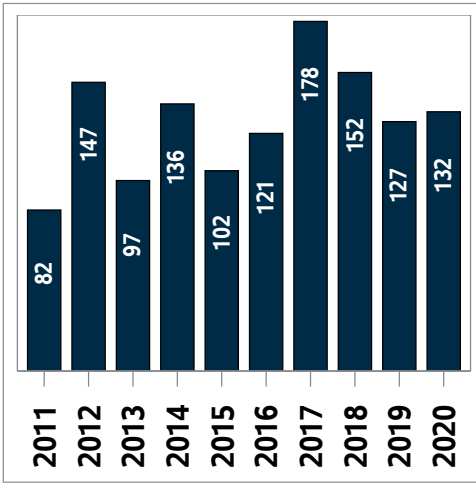


MLS® HPI Composite Benchmark Price and Average Price

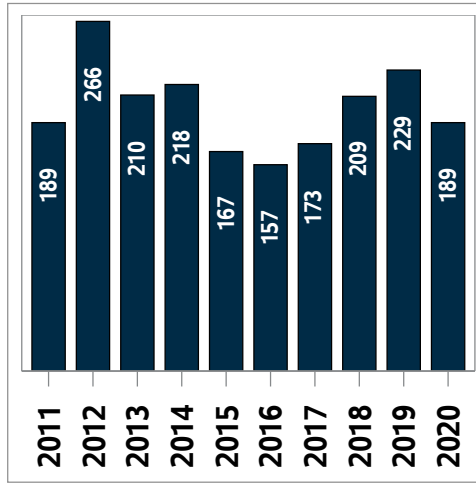


HALDIMAND COUNTY MLS® Residential Market Activity

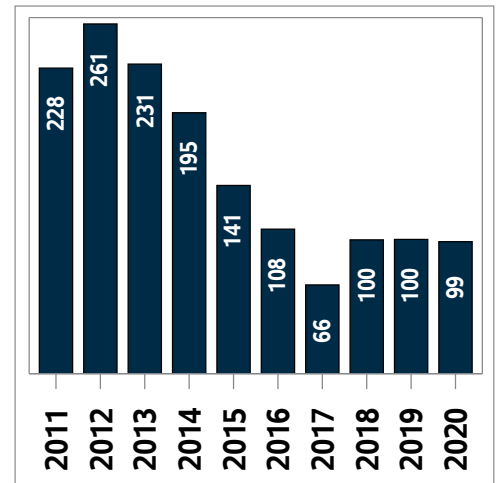
Sales Activity
(March Year-to-date)



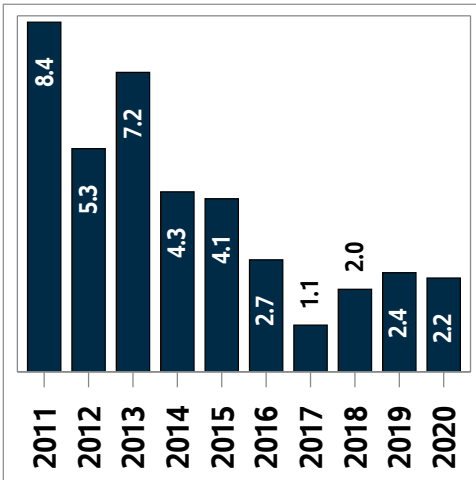
New Listings
(March Year-to-date)



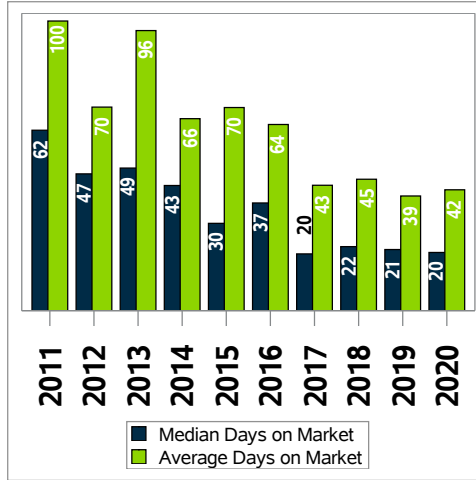
Active Listings¹
(March Year-to-date)



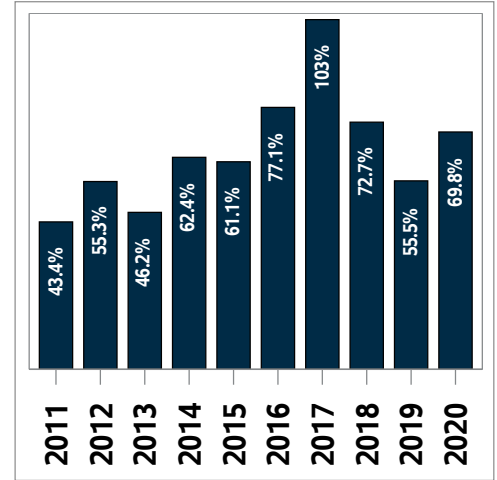
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Residential Market Activity

Actual	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	53	-3.6	-22.1	-26.4	43.2	47.2	165.0
Dollar Volume	\$26,361,822	8.8	-12.8	3.1	147.4	213.1	495.8
New Listings	73	-27.0	-8.8	7.4	4.3	-9.9	114.7
Active Listings	105	-4.5	5.0	87.5	-30.0	-58.0	-17.3
Sales to New Listings Ratio ¹	72.6	55.0	85.0	105.9	52.9	44.4	58.8
Months of Inventory ²	2.0	2.0	1.5	0.8	4.1	6.9	6.4
Average Price	\$497,393	12.9	11.9	40.0	72.7	112.7	124.8
Median Price	\$460,000	8.2	2.2	35.9	51.3	124.9	135.0
Sales to List Price Ratio	97.8	97.5	98.5	99.8	97.1	96.2	96.0
Median Days on Market	19.0	14.0	17.0	15.5	29.0	46.5	36.0
Average Days on Market	34.5	24.7	33.8	32.2	53.8	81.5	118.5

Year-to-date	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	132	3.9	-13.2	-25.8	29.4	36.1	187.0
Dollar Volume	\$67,169,065	18.4	1.3	6.9	139.3	187.9	600.5
New Listings	189	-17.5	-9.6	9.2	13.2	-10.0	112.4
Active Listings ³	99	-1.7	-1.3	48.7	-29.9	-57.3	-18.5
Sales to New Listings Ratio ⁴	69.8	55.5	72.7	102.9	61.1	46.2	51.7
Months of Inventory ⁵	2.2	2.4	2.0	1.1	4.1	7.2	7.9
Average Price	\$508,857	14.0	16.7	44.1	84.9	111.6	144.1
Median Price	\$495,000	17.6	16.3	50.3	79.2	116.6	154.5
Sales to List Price Ratio	98.3	97.9	98.2	98.9	97.0	96.8	95.4
Median Days on Market	20.0	21.0	22.0	19.5	30.0	49.0	83.5
Average Days on Market	41.5	39.4	45.2	43.1	69.8	96.2	112.9

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

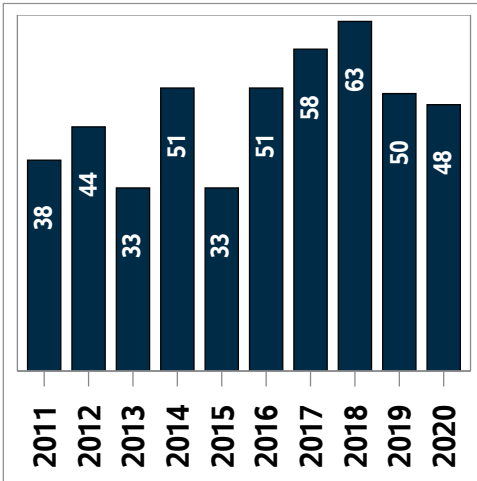
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

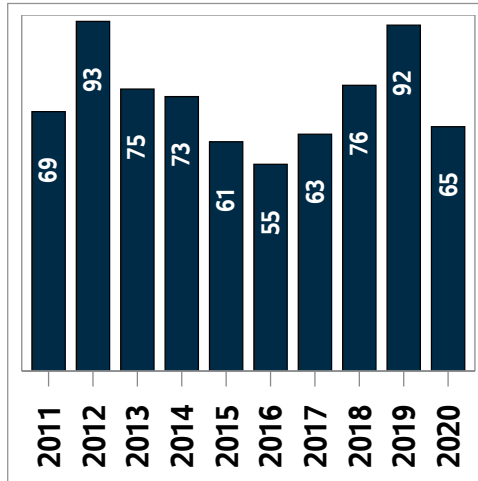
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Single Family Market Activity

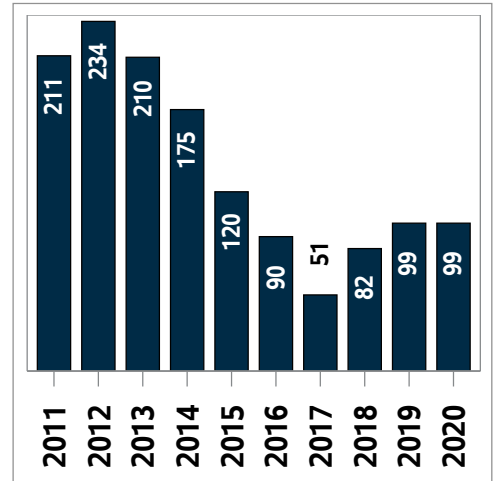
Sales Activity
(March only)



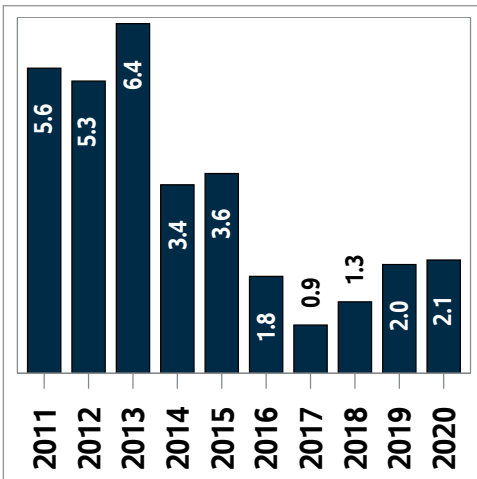
New Listings
(March only)



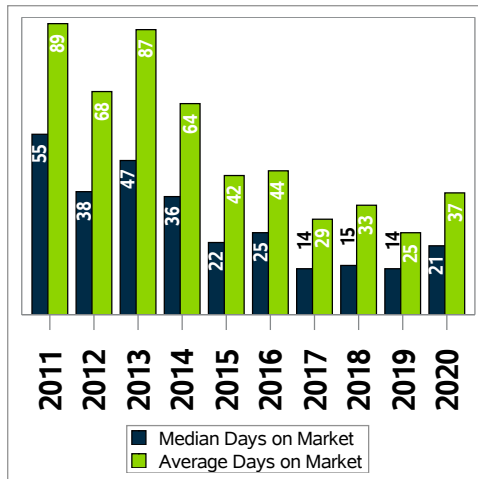
Active Listings
(March only)



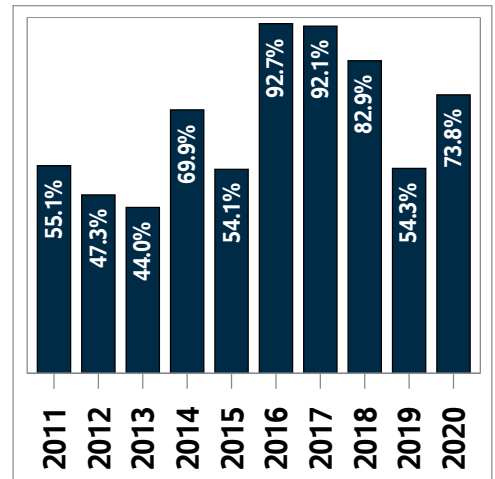
Months of Inventory
(March only)



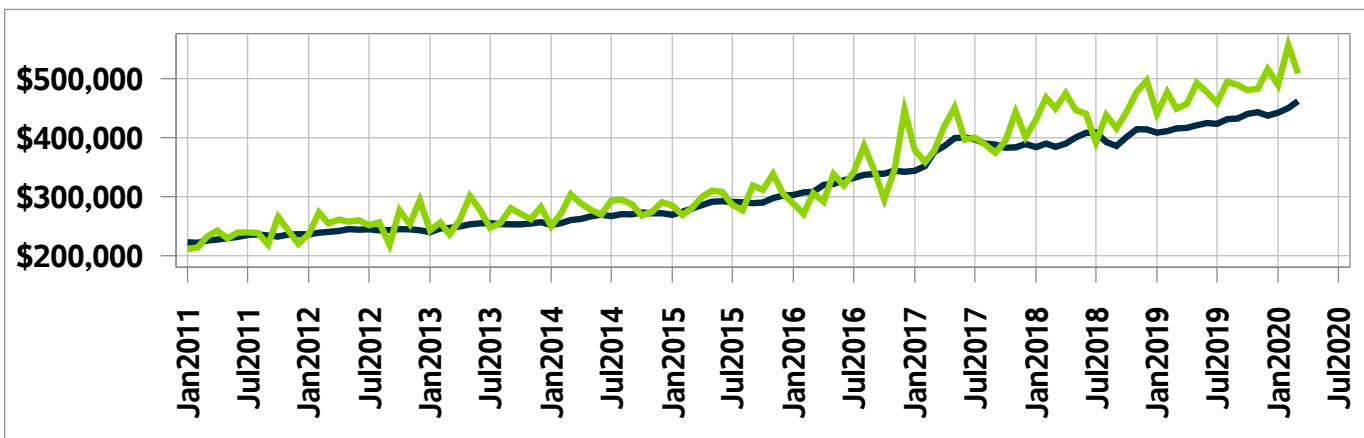
Days on Market
(March only)



Sales to New Listings Ratio
(March only)

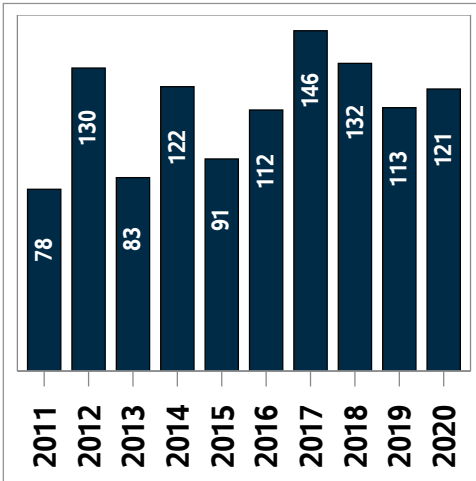


MLS® HPI Single Family Benchmark Price and Average Price

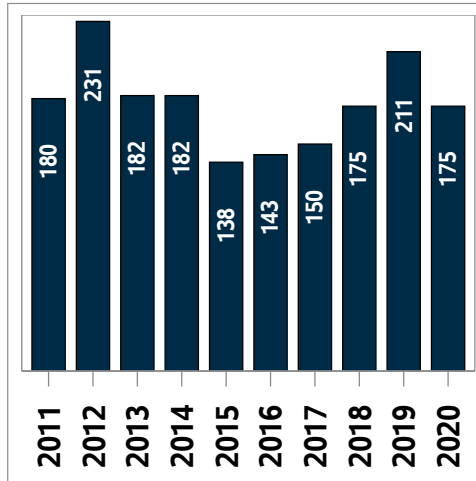


HALDIMAND COUNTY MLS® Single Family Market Activity

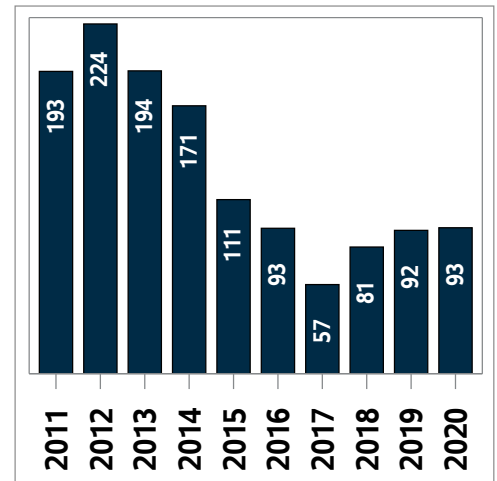
Sales Activity
(March Year-to-date)



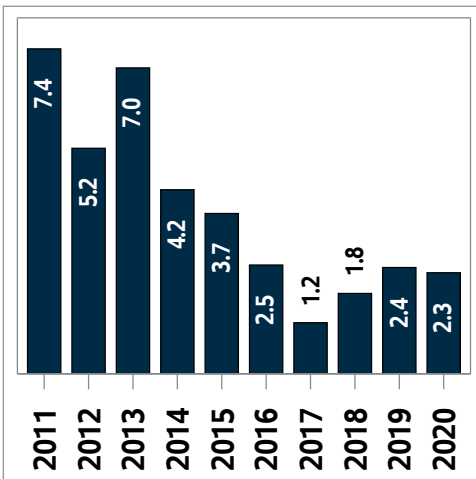
New Listings
(March Year-to-date)



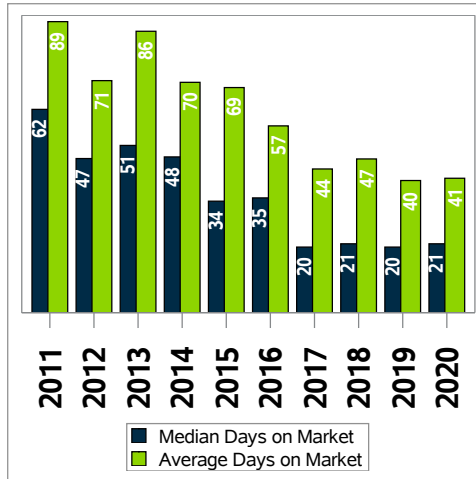
Active Listings¹
(March Year-to-date)



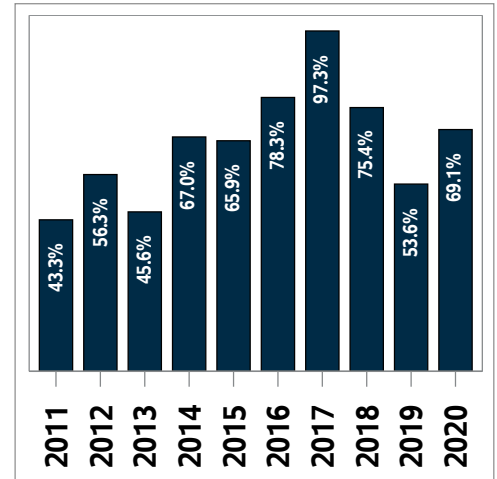
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Single Family Market Activity

Actual	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	48	-4.0	-23.8	-17.2	45.5	45.5	200.0
Dollar Volume	\$24,421,322	8.8	-13.8	11.4	163.8	213.5	544.9
New Listings	65	-29.3	-14.5	3.2	6.6	-13.3	97.0
Active Listings	99	0.0	20.7	94.1	-17.5	-52.9	-11.6
Sales to New Listings Ratio ¹	73.8	54.3	82.9	92.1	54.1	44.0	48.5
Months of Inventory ²	2.1	2.0	1.3	0.9	3.6	6.4	7.0
Average Price	\$508,778	13.3	13.2	34.6	81.3	115.6	115.0
Median Price	\$482,000	12.9	5.9	32.4	58.6	141.0	130.1
Sales to List Price Ratio	97.7	97.5	98.6	99.0	97.1	95.8	96.2
Median Days on Market	21.0	14.0	15.0	14.0	22.0	47.0	27.0
Average Days on Market	37.1	25.0	33.4	29.1	42.4	86.9	91.6

Year-to-date	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	121	7.1	-8.3	-17.1	33.0	45.8	188.1
Dollar Volume	\$63,107,565	21.9	6.7	15.8	150.3	211.1	605.0
New Listings	175	-17.1	0.0	16.7	26.8	-3.8	103.5
Active Listings ³	93	1.8	15.2	63.7	-16.2	-51.8	-10.5
Sales to New Listings Ratio ⁴	69.1	53.6	75.4	97.3	65.9	45.6	48.8
Months of Inventory ⁵	2.3	2.4	1.8	1.2	3.7	7.0	7.5
Average Price	\$521,550	13.8	16.4	39.8	88.2	113.4	144.7
Median Price	\$510,000	17.2	14.3	44.7	78.3	117.0	161.5
Sales to List Price Ratio	98.2	97.9	98.2	98.4	96.8	96.2	95.5
Median Days on Market	21.0	20.0	21.0	20.0	34.0	51.0	83.5
Average Days on Market	41.0	40.3	46.9	43.8	68.6	85.8	102.2

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

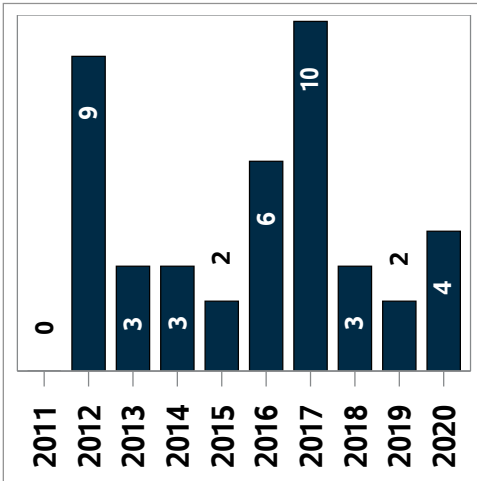
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

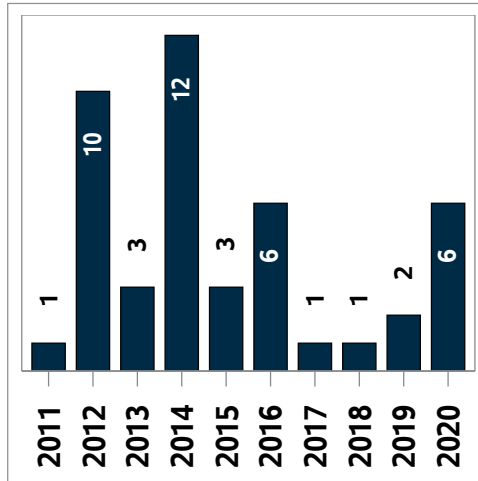
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Townhouse Market Activity

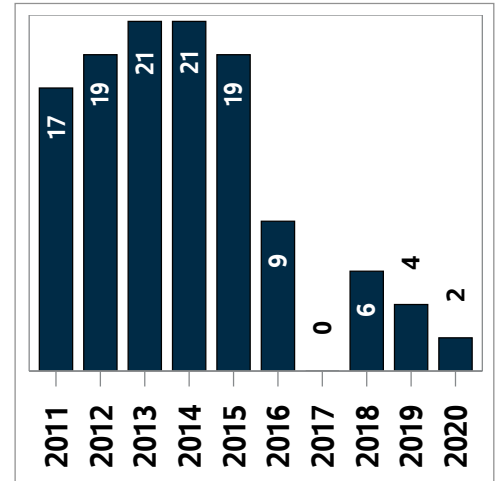
Sales Activity
(March only)



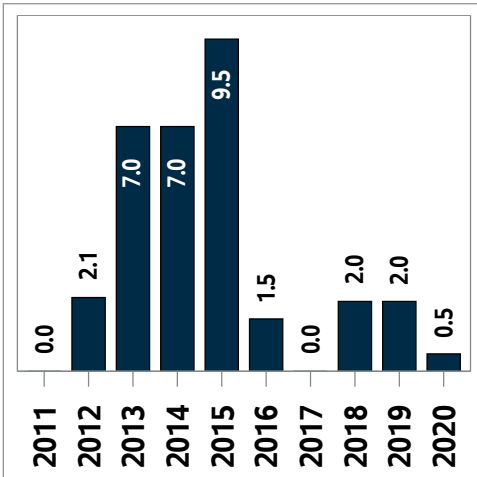
New Listings
(March only)



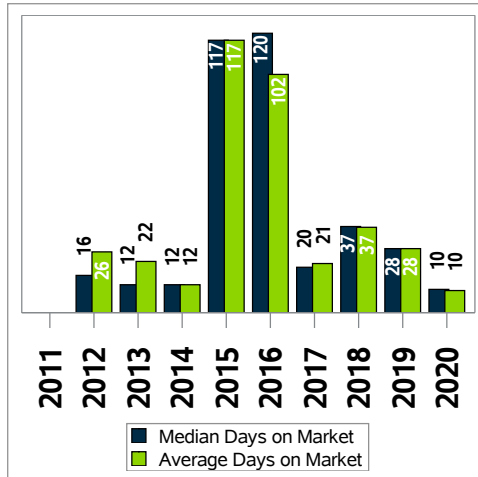
Active Listings
(March only)



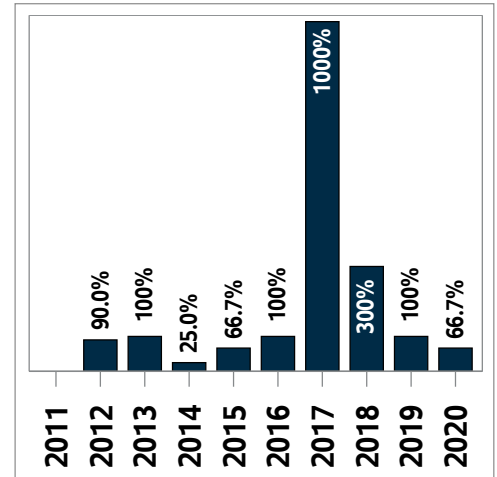
Months of Inventory
(March only)



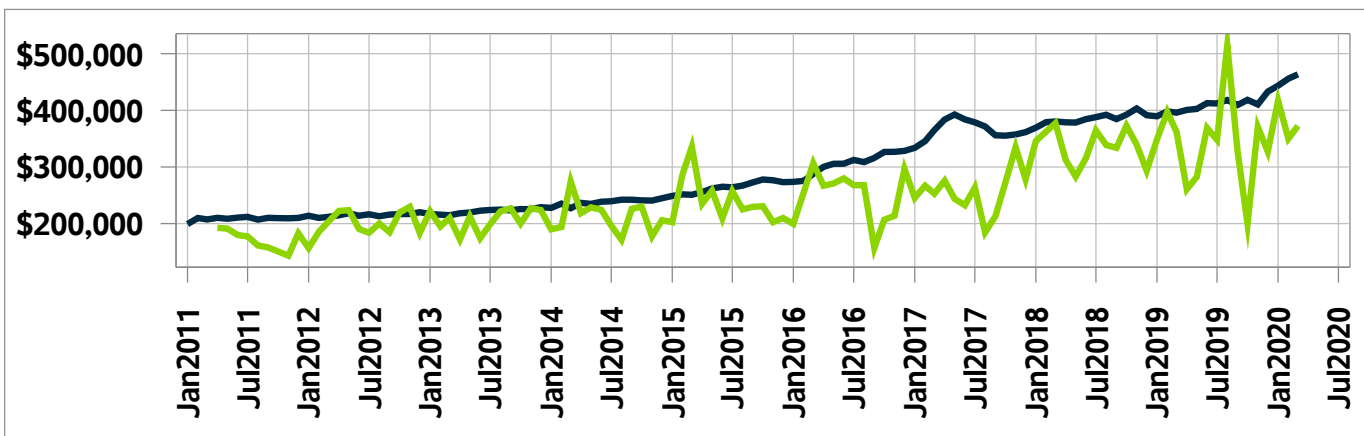
Days on Market
(March only)



Sales to New Listings Ratio
(March only)

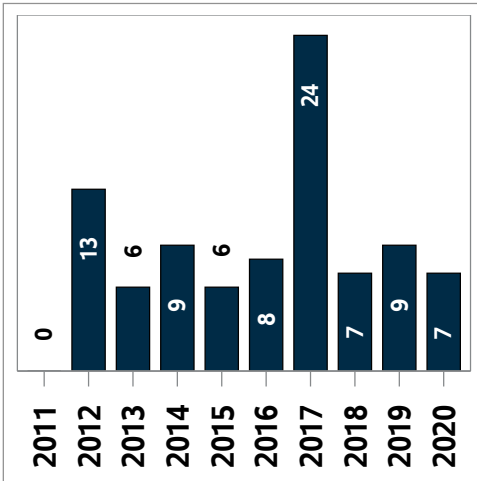


MLS® HPI Townhouse Benchmark Price and Average Price

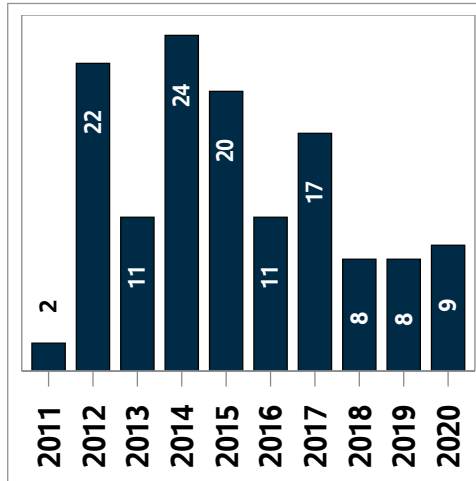


HALDIMAND COUNTY MLS® Townhouse Market Activity

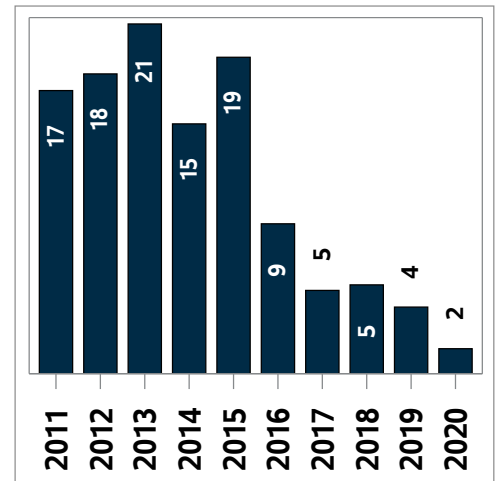
Sales Activity
(March Year-to-date)



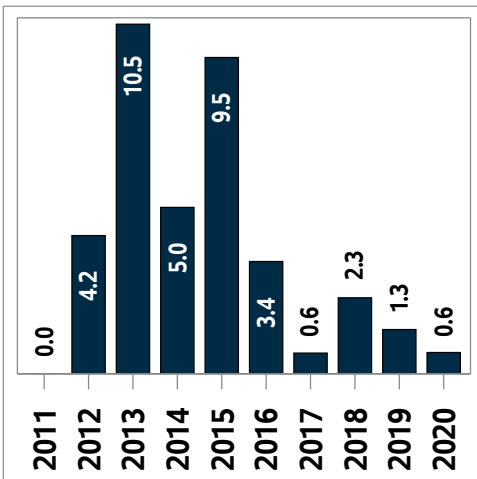
New Listings
(March Year-to-date)



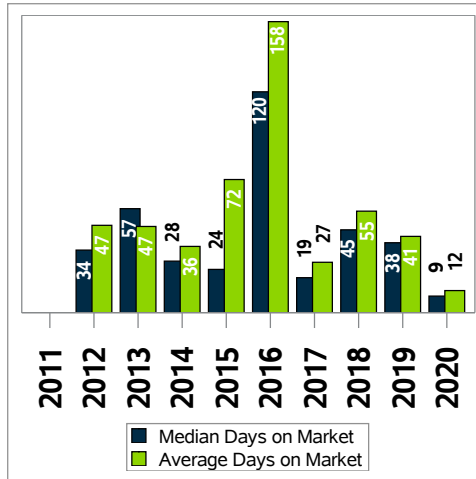
Active Listings¹
(March Year-to-date)



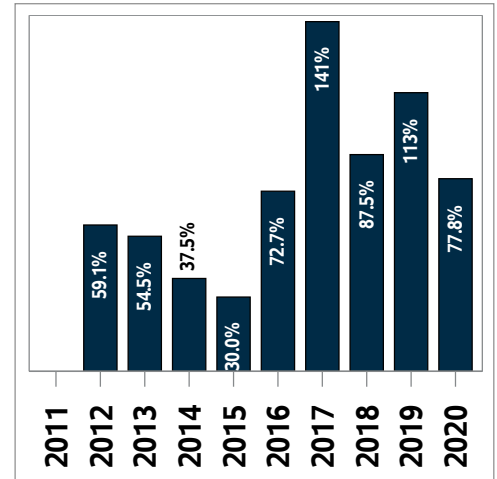
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Townhouse Market Activity

Actual	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	4	100.0	33.3	-60.0	100.0	33.3	
Dollar Volume	\$1,490,500	105.9	31.7	-41.0	122.0	136.4	
New Listings	6	200.0	500.0	500.0	100.0	100.0	
Active Listings	2	-50.0	-66.7		-89.5	-90.5	100.0
Sales to New Listings Ratio ¹	66.7	100.0	300.0	1,000.0	66.7	100.0	
Months of Inventory ²	0.5	2.0	2.0		9.5	7.0	
Average Price	\$372,625	2.9	-1.2	47.4	11.0	77.3	
Median Price	\$411,500	13.7	4.2	49.7	22.6	86.4	
Sales to List Price Ratio	99.1	98.5	97.9	102.4	95.9	100.3	
Median Days on Market	10.0	27.5	37.0	19.5	117.0	12.0	
Average Days on Market	9.5	27.5	36.7	21.1	117.0	22.0	

Year-to-date	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	7	-22.2	0.0	-70.8	16.7	16.7	
Dollar Volume	\$2,607,500	-20.1	3.7	-57.0	58.0	109.9	
New Listings	9	12.5	12.5	-47.1	-55.0	-18.2	
Active Listings ³	2	-62.5	-71.9	-70.0	-92.1	-92.9	50.0
Sales to New Listings Ratio ⁴	77.8	112.5	87.5	141.2	30.0	54.5	
Months of Inventory ⁵	0.6	1.3	2.3	0.6	9.5	10.5	
Average Price	\$372,500	2.8	3.7	47.3	35.4	79.9	
Median Price	\$408,000	5.3	16.6	47.5	59.2	96.3	
Sales to List Price Ratio	99.5	98.4	98.4	100.5	98.2	97.5	
Median Days on Market	9.0	38.0	45.0	19.0	23.5	56.5	
Average Days on Market	12.0	41.4	55.1	27.4	72.3	46.8	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

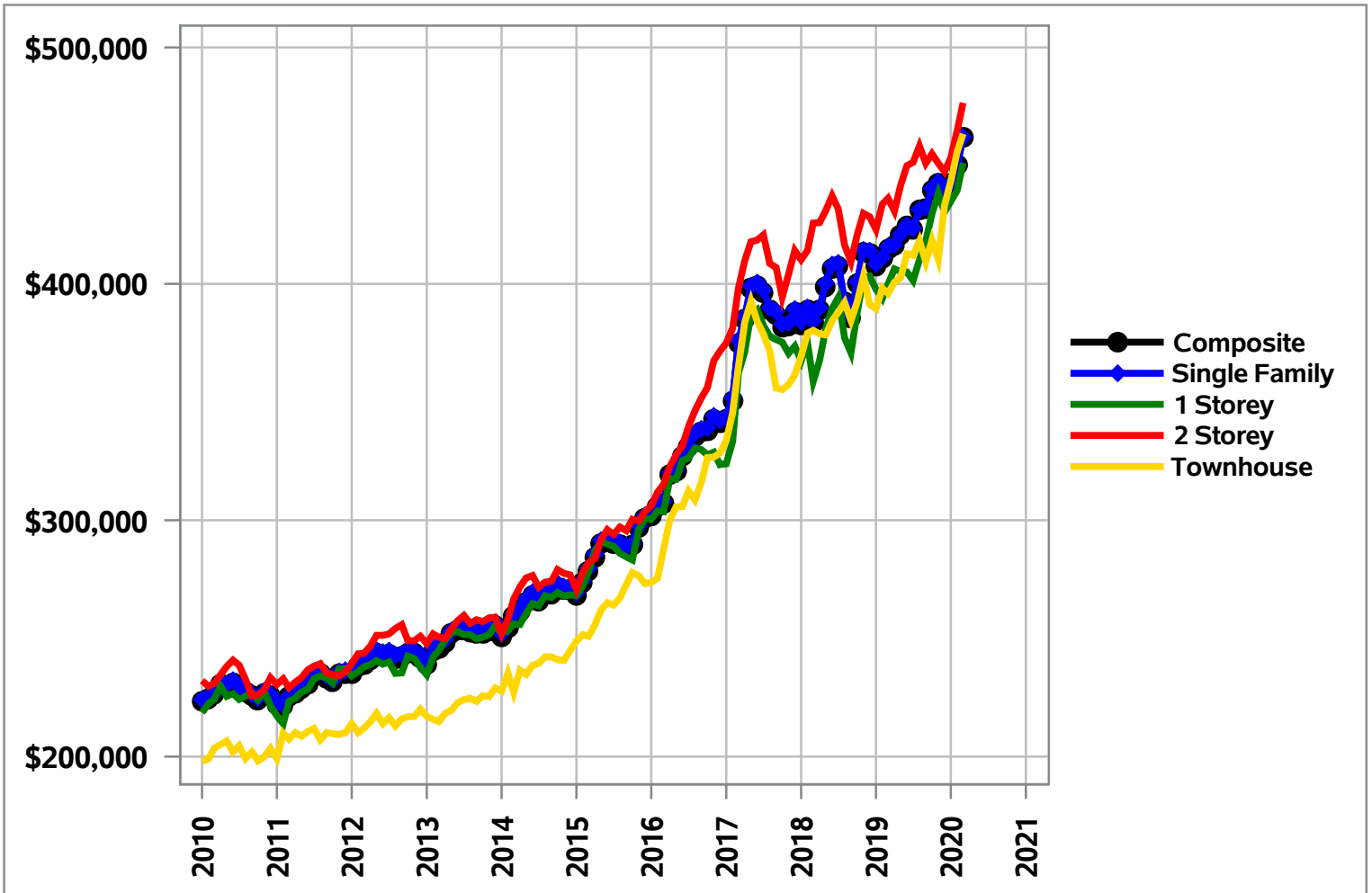
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$461,900	2.6	5.6	7.0	11.4	23.2	65.9
Single Family	\$462,000	2.6	5.6	6.8	11.1	22.8	65.1
One Storey	\$451,100	2.6	4.8	7.9	12.8	24.5	62.2
Two Storey	\$476,600	2.5	6.5	5.7	9.3	19.7	69.0
Townhouse	\$463,500	1.7	7.0	13.2	17.1	27.0	84.7
Apartment-Style							

MLS® HPI Benchmark Price



HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7015
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7023
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7175
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

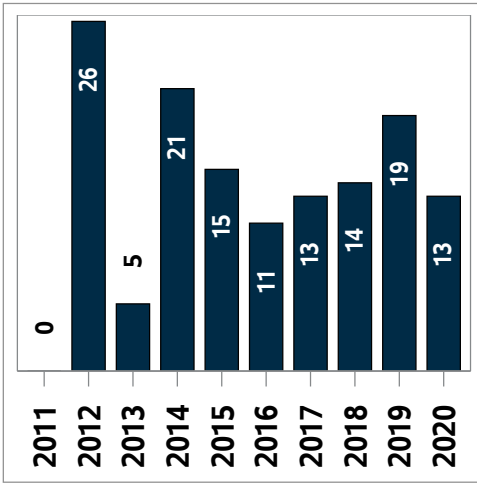
Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1091
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

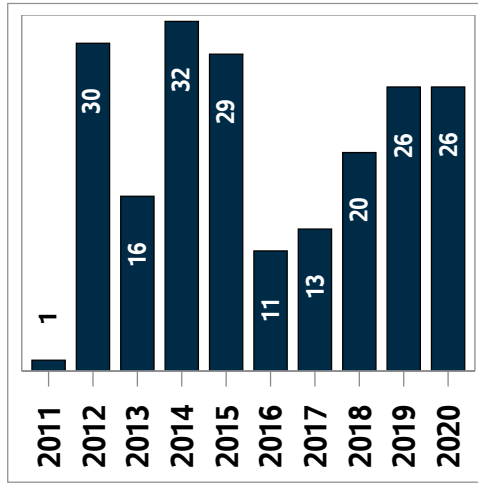
CALEDONIA (63)

MLS® Residential Market Activity

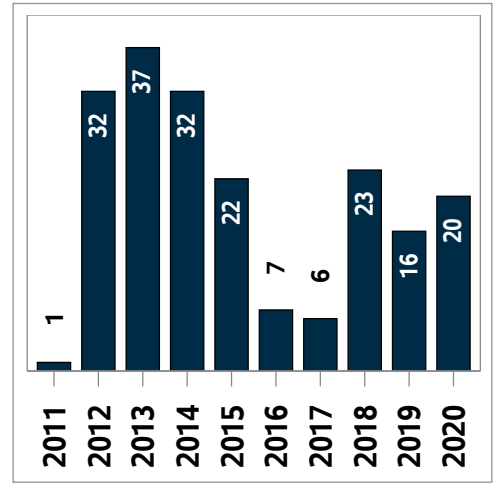
Sales Activity (March only)



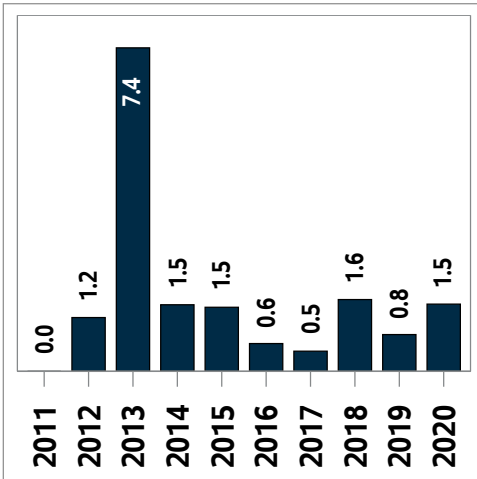
New Listings (March only)



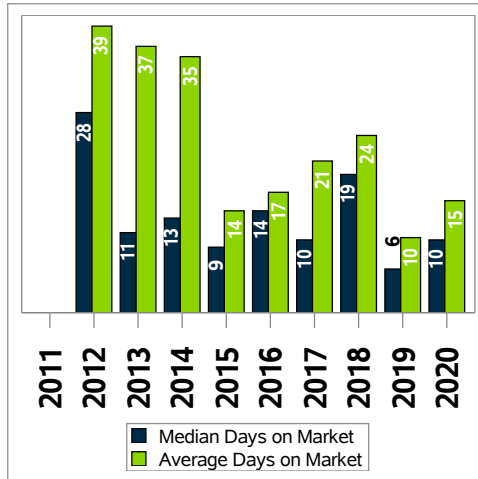
Active Listings (March only)



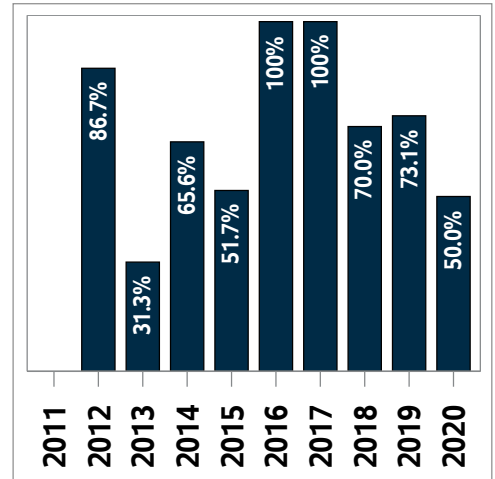
Months of Inventory (March only)



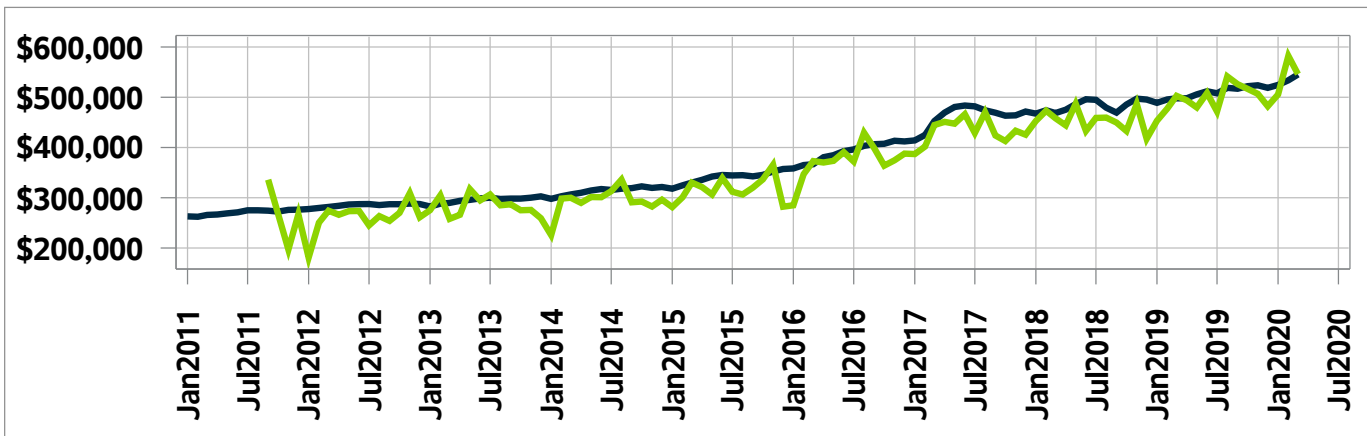
Days on Market (March only)



Sales to New Listings Ratio (March only)



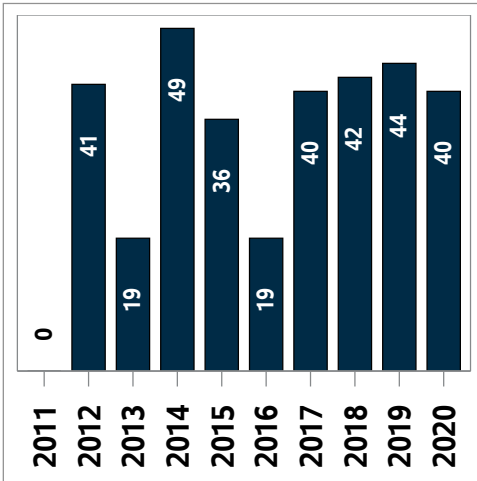
MLS® HPI Composite Benchmark Price and Average Price



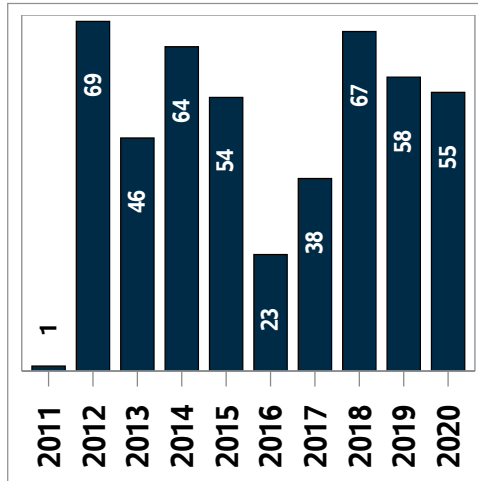
CALEDONIA (63)

MLS® Residential Market Activity

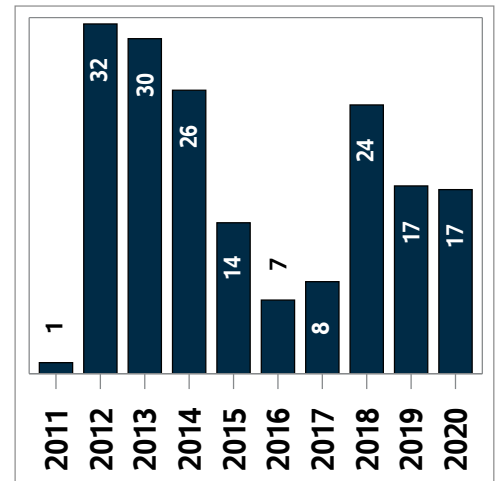
Sales Activity
(March Year-to-date)



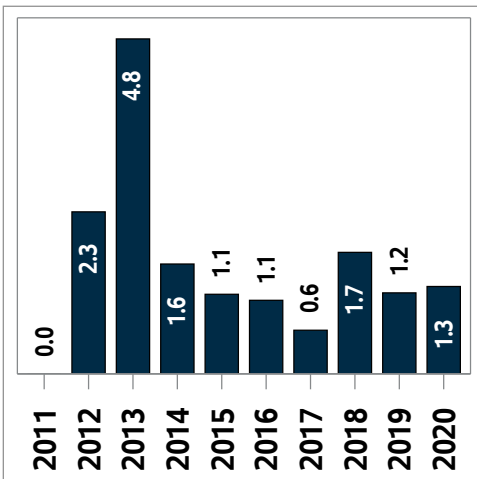
New Listings
(March Year-to-date)



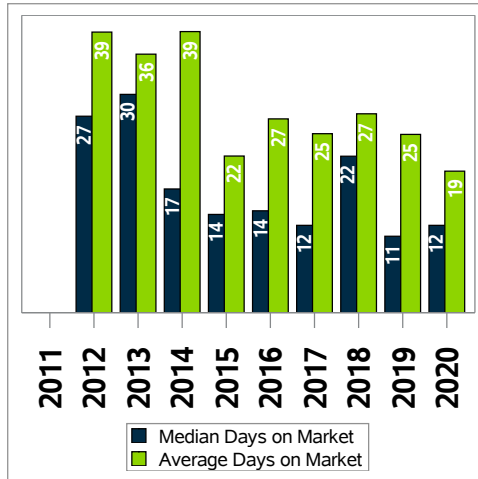
Active Listings¹
(March Year-to-date)



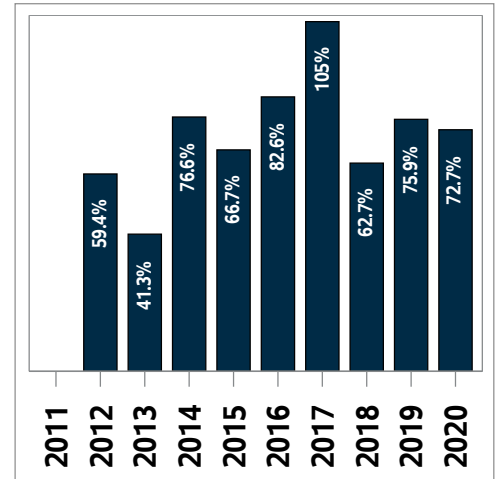
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CALEDONIA (63)

MLS® Residential Market Activity

Actual	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	13	-31.6	-7.1	0.0	-13.3	160.0	550.0
Dollar Volume	\$7,098,500	-25.7	10.6	22.8	43.3	450.3	1,533.7
New Listings	26	0.0	30.0	100.0	-10.3	62.5	2,500.0
Active Listings	20	25.0	-13.0	233.3	-9.1	-45.9	1,900.0
Sales to New Listings Ratio ¹	50.0	73.1	70.0	100.0	51.7	31.3	200.0
Months of Inventory ²	1.5	0.8	1.6	0.5	1.5	7.4	0.5
Average Price	\$546,038	8.6	19.2	22.8	65.4	111.6	151.3
Median Price	\$520,000	11.8	16.5	20.9	65.6	98.1	139.4
Sales to List Price Ratio	100.2	99.3	98.2	101.3	99.3	97.5	98.8
Median Days on Market	10.0	6.0	19.0	10.0	9.0	11.0	78.5
Average Days on Market	15.4	10.3	24.4	20.8	14.0	36.6	78.5

Year-to-date	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	40	-9.1	-4.8	0.0	11.1	110.5	1,900.0
Dollar Volume	\$21,822,903	3.1	12.6	32.4	96.0	307.8	4,922.5
New Listings	55	-5.2	-17.9	44.7	1.9	19.6	2,650.0
Active Listings ³	17	-2.0	-31.5	100.0	22.0	-45.1	1,150.0
Sales to New Listings Ratio ⁴	72.7	75.9	62.7	105.3	66.7	41.3	100.0
Months of Inventory ⁵	1.3	1.2	1.7	0.6	1.1	4.8	2.0
Average Price	\$545,573	13.4	18.2	32.4	76.4	93.7	151.1
Median Price	\$524,000	14.8	18.7	27.0	72.4	91.9	141.2
Sales to List Price Ratio	100.5	99.7	98.0	101.7	98.7	98.5	98.8
Median Days on Market	12.0	10.5	21.5	12.0	13.5	30.0	78.5
Average Days on Market	19.5	24.5	27.3	24.6	21.5	35.5	78.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

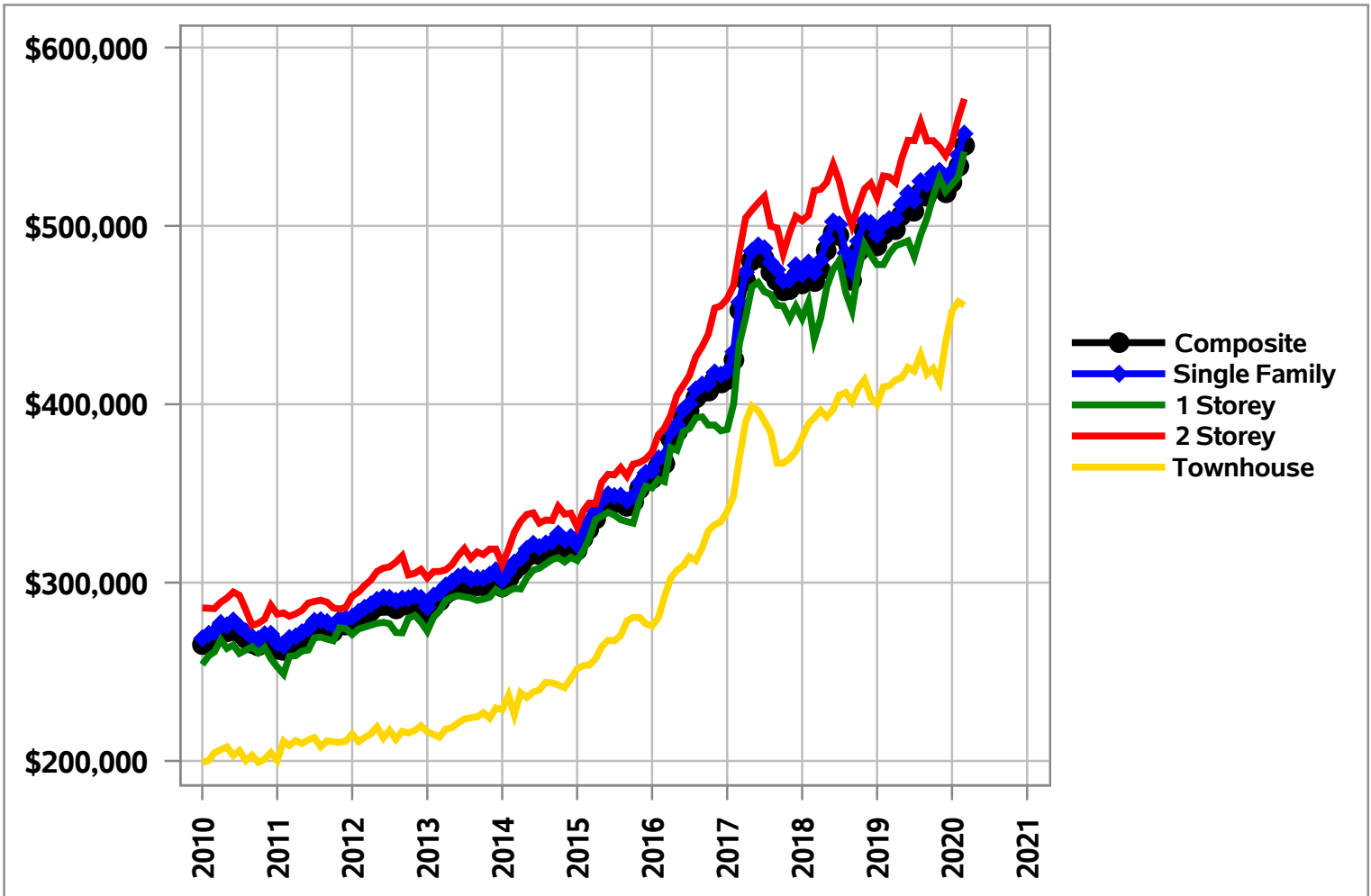
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

CALEDONIA (63) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$545,300	2.2	5.1	5.5	9.5	20.5	65.2
Single Family	\$551,700	2.2	5.1	5.4	9.5	20.7	65.0
One Storey	\$541,600	2.7	4.3	7.4	11.8	24.8	66.6
Two Storey	\$571,200	1.9	5.9	4.3	8.3	17.7	65.8
Townhouse	\$455,400	-0.5	4.7	9.2	11.0	23.2	79.5
Apartment-Style							

MLS® HPI Benchmark Price



CALEDONIA (63)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1287
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6057
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1722
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5881
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

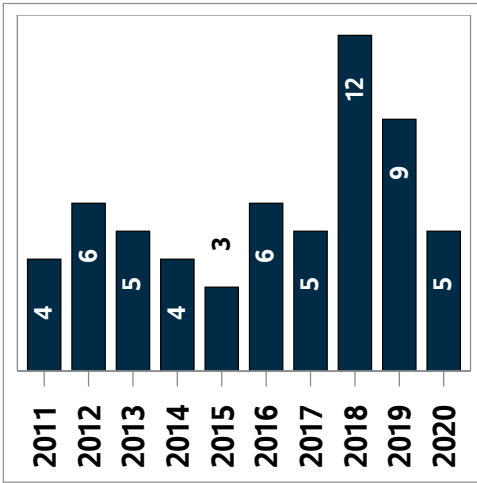
Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1173
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

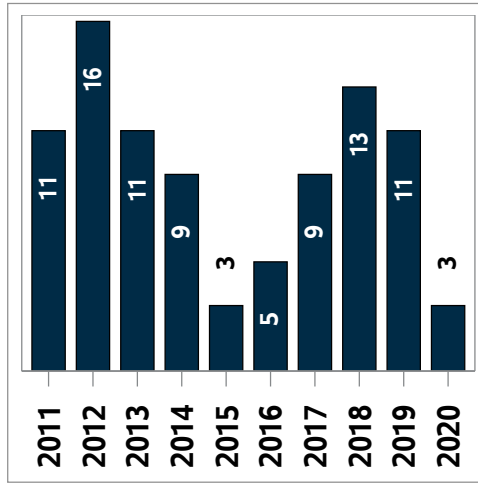
CAYUGA (62)

MLS® Residential Market Activity

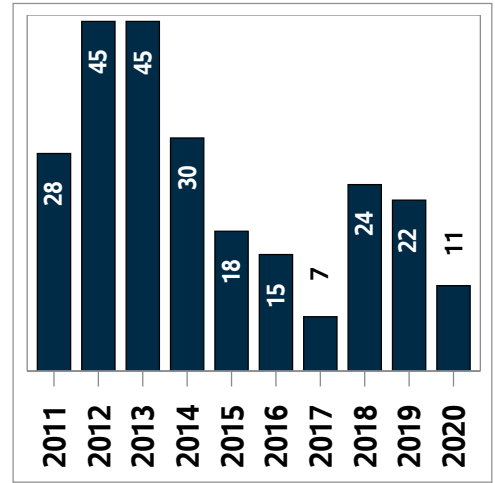
Sales Activity
(March only)



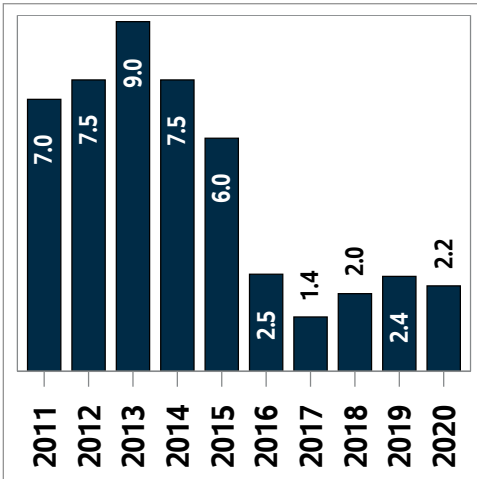
New Listings
(March only)



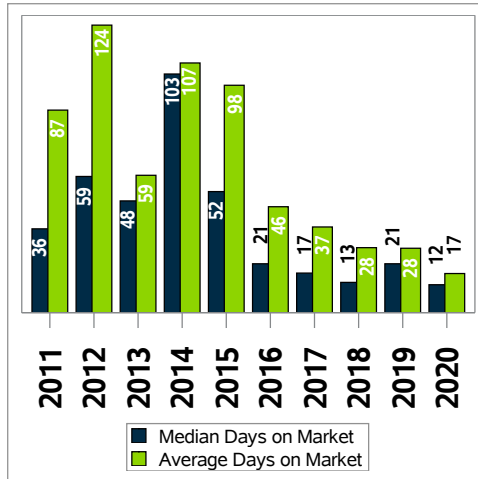
Active Listings
(March only)



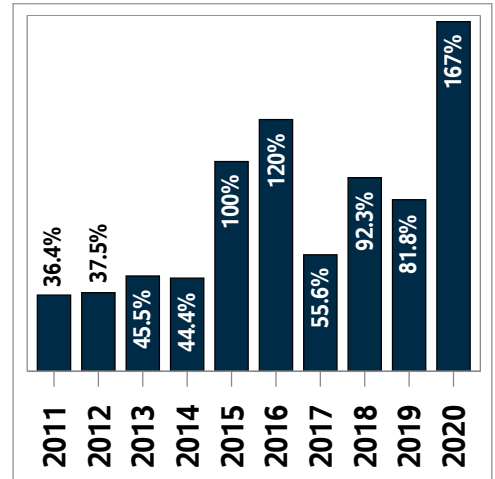
Months of Inventory
(March only)



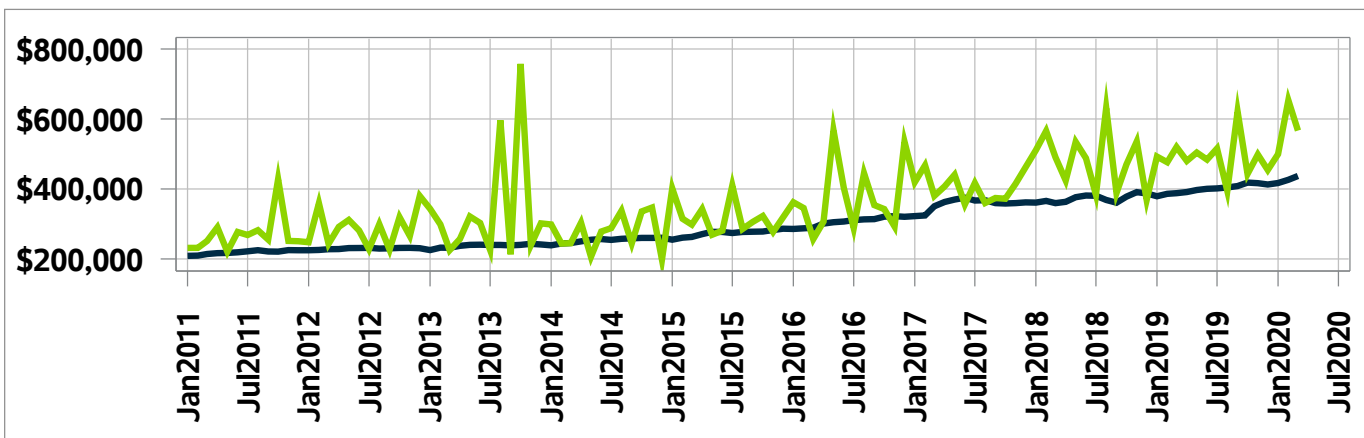
Days on Market
(March only)



Sales to New Listings Ratio
(March only)



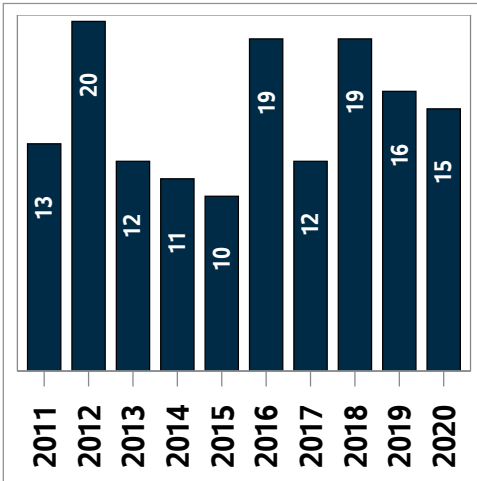
MLS® HPI Composite Benchmark Price and Average Price



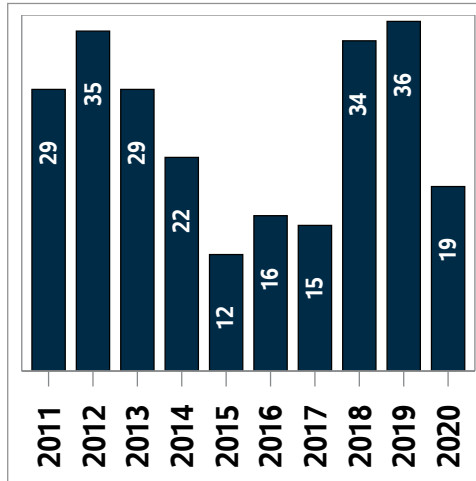
CAYUGA (62)

MLS® Residential Market Activity

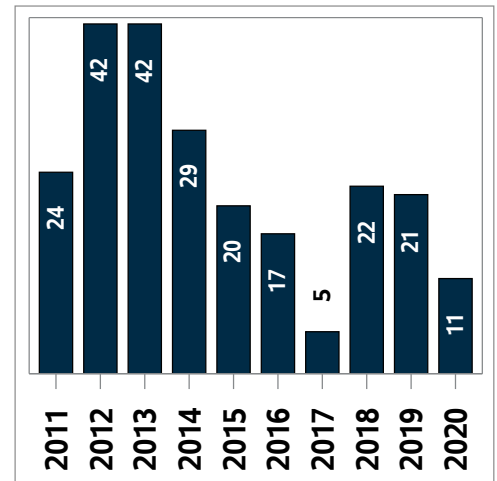
Sales Activity
(March Year-to-date)



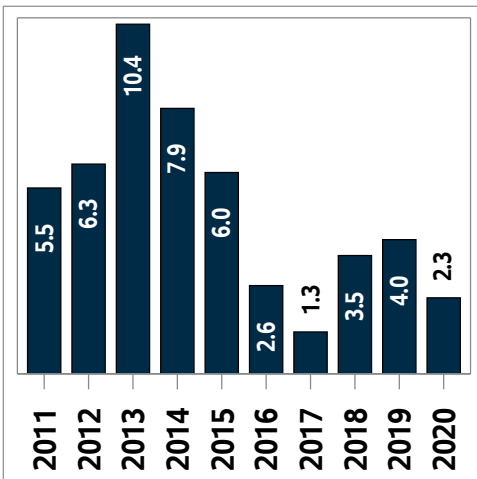
New Listings
(March Year-to-date)



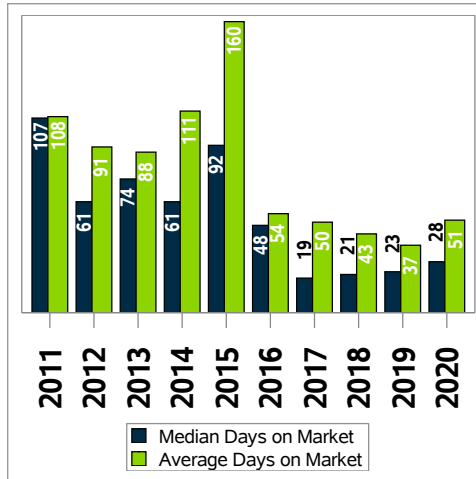
Active Listings¹
(March Year-to-date)



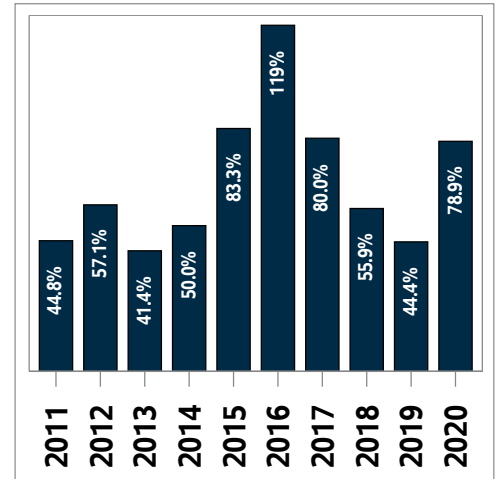
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CAYUGA (62)

MLS® Residential Market Activity

Actual	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	5	-44.4	-58.3	0.0	66.7	0.0	
Dollar Volume	\$2,834,142	-39.4	-51.9	49.1	217.0	151.9	
New Listings	3	-72.7	-76.9	-66.7	0.0	-72.7	
Active Listings	11	-50.0	-54.2	57.1	-38.9	-75.6	175.0
Sales to New Listings Ratio ¹	166.7	81.8	92.3	55.6	100.0	45.5	
Months of Inventory ²	2.2	2.4	2.0	1.4	6.0	9.0	
Average Price	\$566,828	9.1	15.5	49.1	90.2	151.9	
Median Price	\$520,000	9.5	5.3	31.6	56.6	175.1	
Sales to List Price Ratio	97.2	98.3	100.5	98.2	96.4	96.3	
Median Days on Market	12.0	21.0	13.0	17.0	52.0	48.0	
Average Days on Market	16.8	27.7	27.9	36.8	97.7	59.0	

Year-to-date	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	15	-6.3	-21.1	25.0	50.0	25.0	
Dollar Volume	\$8,597,642	6.9	-10.2	74.3	156.0	156.7	
New Listings	19	-47.2	-44.1	26.7	58.3	-34.5	375.0
Active Listings ³	11	-46.9	-49.3	126.7	-43.3	-72.8	183.3
Sales to New Listings Ratio ⁴	78.9	44.4	55.9	80.0	83.3	41.4	
Months of Inventory ⁵	2.3	4.0	3.5	1.3	6.0	10.4	
Average Price	\$573,176	14.0	13.7	39.4	70.7	105.3	
Median Price	\$520,000	10.8	4.2	42.1	54.8	108.0	
Sales to List Price Ratio	97.1	97.5	98.9	96.4	97.4	94.3	
Median Days on Market	28.0	22.5	21.0	19.0	92.0	73.5	
Average Days on Market	50.9	37.1	43.3	49.8	160.0	88.3	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

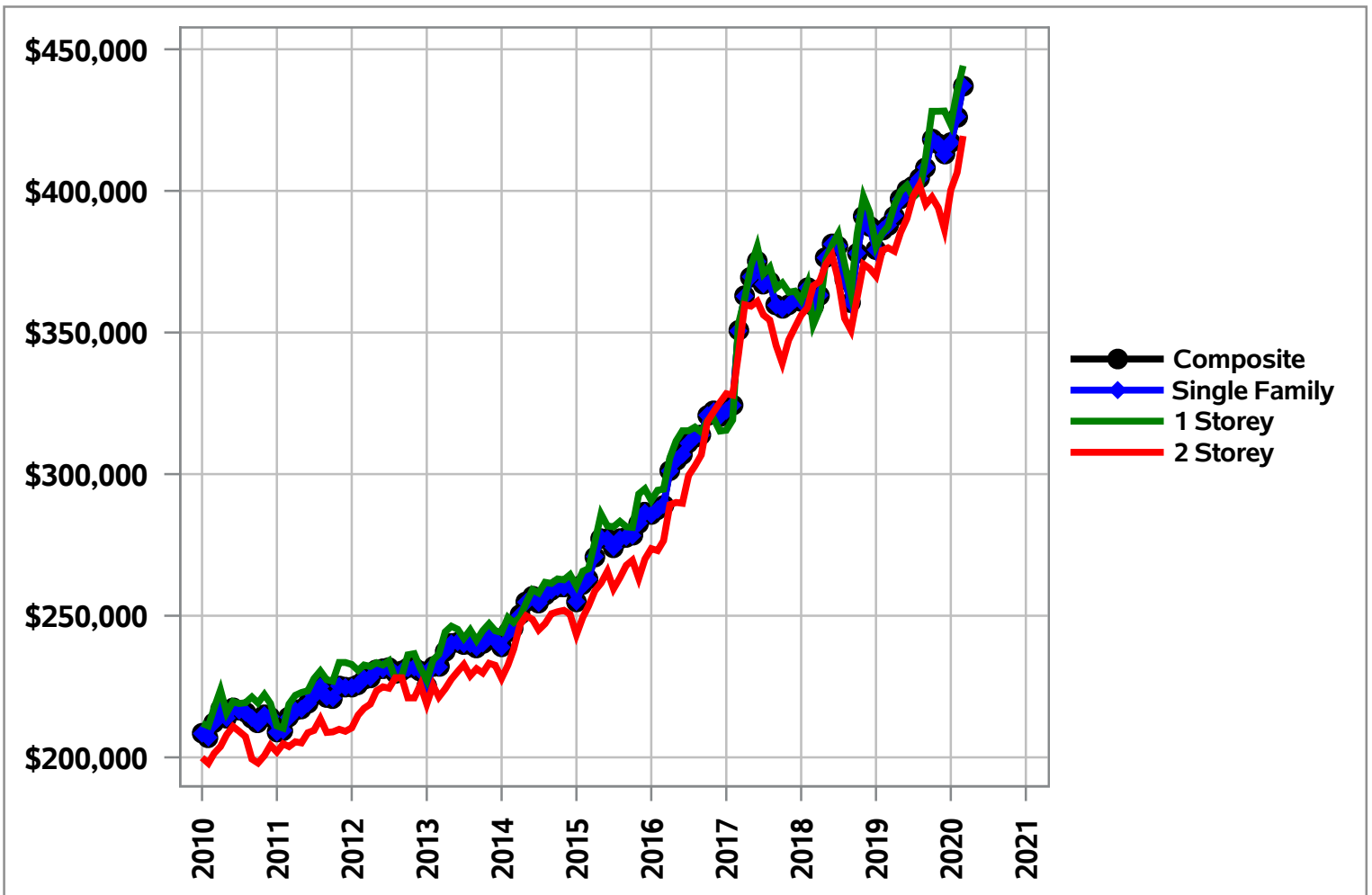
CAYUGA (62)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$437,100	2.6	5.9	7.1	12.7	24.7	66.3
Single Family	\$437,100	2.6	5.9	7.1	12.7	24.7	66.3
One Storey	\$444,200	2.0	3.7	7.8	14.7	25.9	66.6
Two Storey	\$419,400	3.2	8.5	6.1	10.4	22.6	65.5
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



CAYUGA (62)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10479
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CAYUGA (62)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10830
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

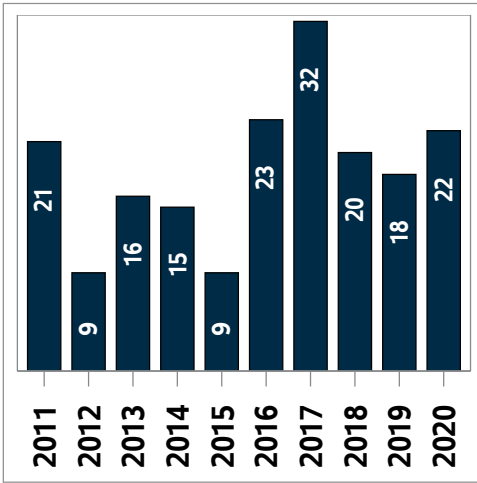
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1786
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10957
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

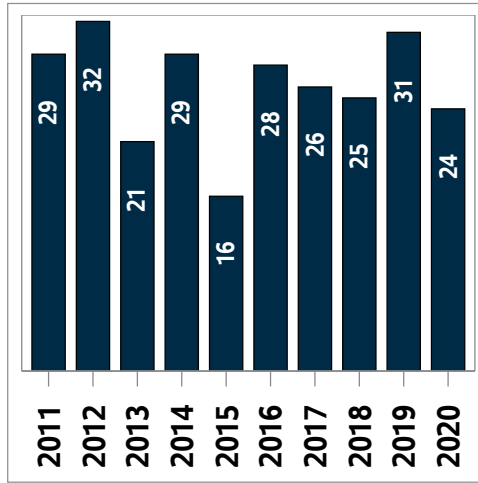
DUNNVILLE (60)

MLS® Residential Market Activity

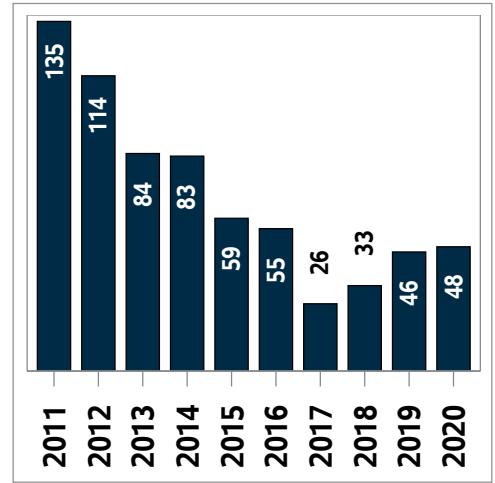
Sales Activity
(March only)



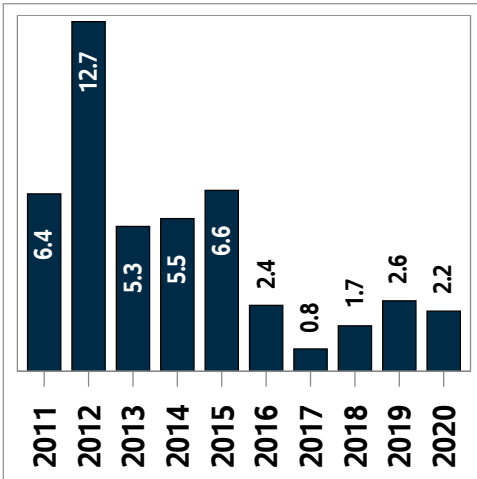
New Listings
(March only)



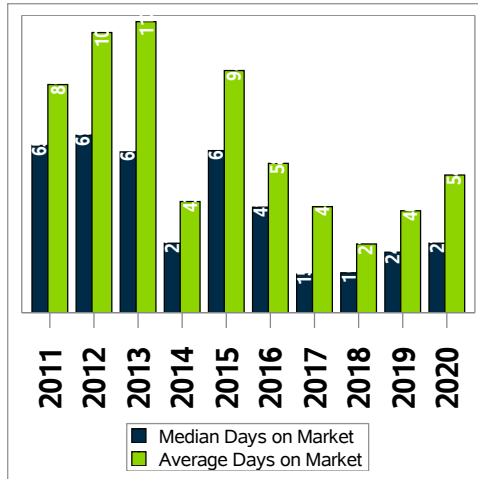
Active Listings
(March only)



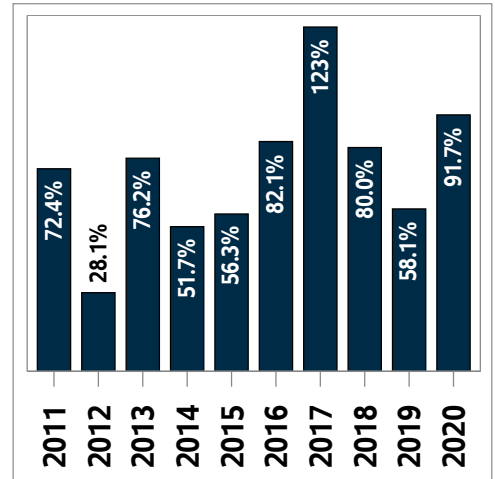
Months of Inventory
(March only)



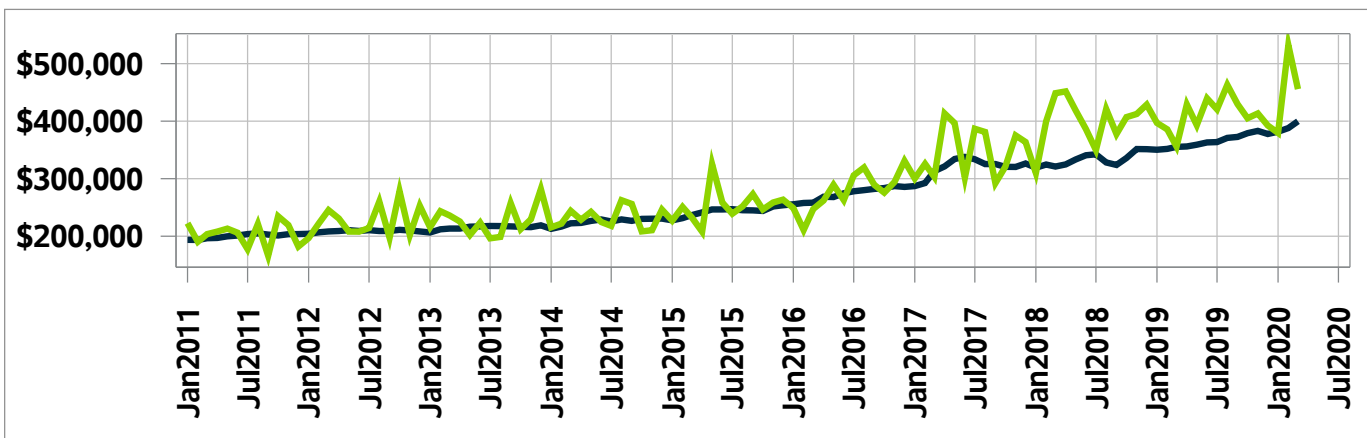
Days on Market
(March only)



Sales to New Listings Ratio
(March only)



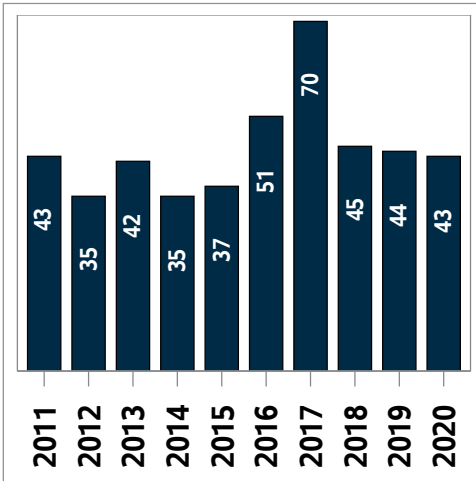
MLS® HPI Composite Benchmark Price and Average Price



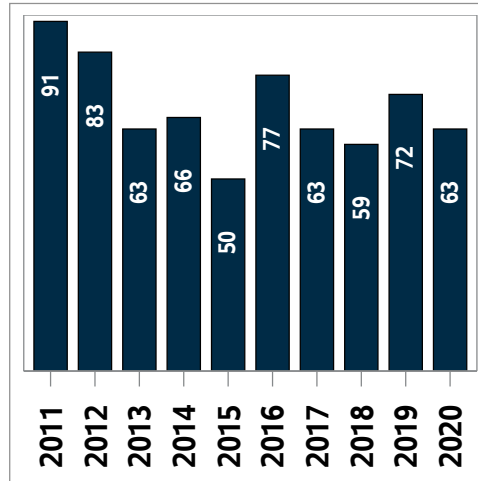
DUNNVILLE (60)

MLS® Residential Market Activity

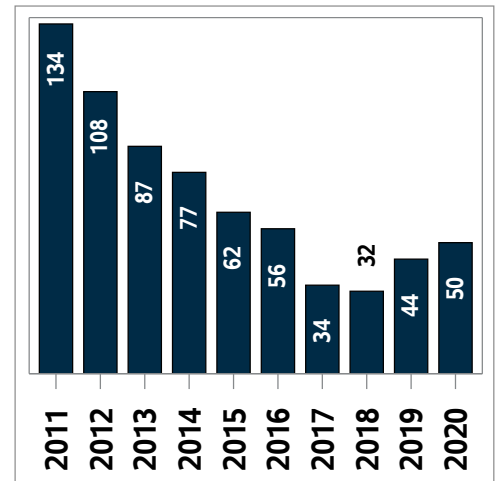
Sales Activity
(March Year-to-date)



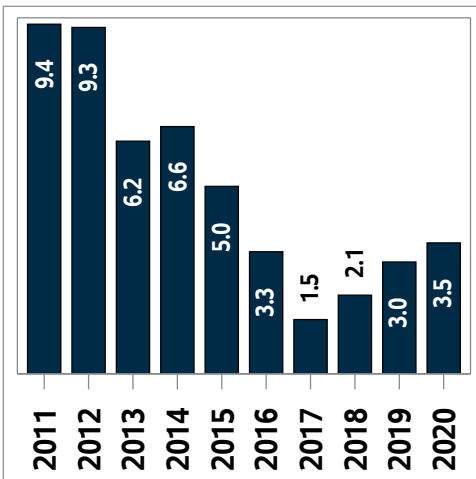
New Listings
(March Year-to-date)



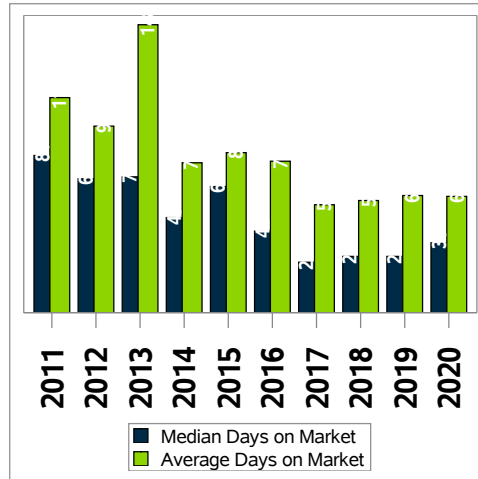
Active Listings¹
(March Year-to-date)



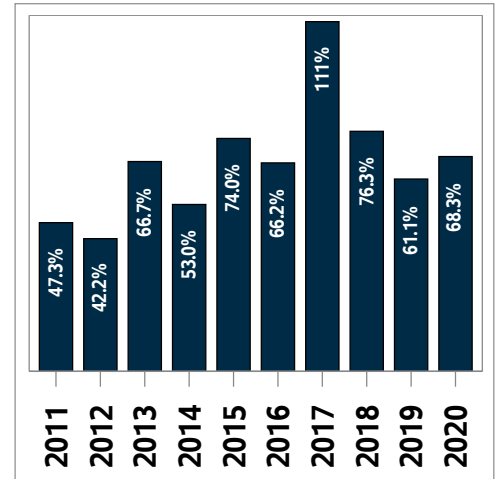
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

DUNNVILLE (60)

MLS® Residential Market Activity

Actual	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	22	22.2	10.0	-31.3	144.4	37.5	57.1
Dollar Volume	\$10,025,280	56.5	11.7	3.4	378.9	165.4	280.7
New Listings	24	-22.6	-4.0	-7.7	50.0	14.3	-20.0
Active Listings	48	4.3	45.5	84.6	-18.6	-42.9	-55.1
Sales to New Listings Ratio ¹	91.7	58.1	80.0	123.1	56.3	76.2	46.7
Months of Inventory ²	2.2	2.6	1.7	0.8	6.6	5.3	7.6
Average Price	\$455,695	28.1	1.6	50.4	95.9	93.0	142.3
Median Price	\$409,950	16.5	7.2	40.4	110.2	144.0	114.9
Sales to List Price Ratio	95.7	94.8	97.3	98.9	93.9	95.0	95.8
Median Days on Market	27.0	23.5	15.5	15.0	63.0	62.5	32.5
Average Days on Market	53.5	39.6	26.7	41.2	94.1	113.1	108.1

Year-to-date	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	43	-2.3	-4.4	-38.6	16.2	2.4	19.4
Dollar Volume	\$20,741,520	23.5	16.6	-4.3	134.8	114.1	198.3
New Listings	63	-12.5	6.8	0.0	26.0	0.0	-11.3
Active Listings ³	50	14.4	58.9	48.0	-18.8	-42.4	-49.2
Sales to New Listings Ratio ⁴	68.3	61.1	76.3	111.1	74.0	66.7	50.7
Months of Inventory ⁵	3.5	3.0	2.1	1.5	5.0	6.2	8.3
Average Price	\$482,361	26.4	22.0	55.9	102.1	109.1	149.7
Median Price	\$446,000	15.8	22.2	61.6	88.9	101.8	140.4
Sales to List Price Ratio	96.3	96.1	97.2	98.3	96.2	95.9	95.7
Median Days on Market	36.0	29.0	29.0	26.0	65.0	70.0	83.5
Average Days on Market	59.9	60.4	57.8	55.6	82.5	148.4	112.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

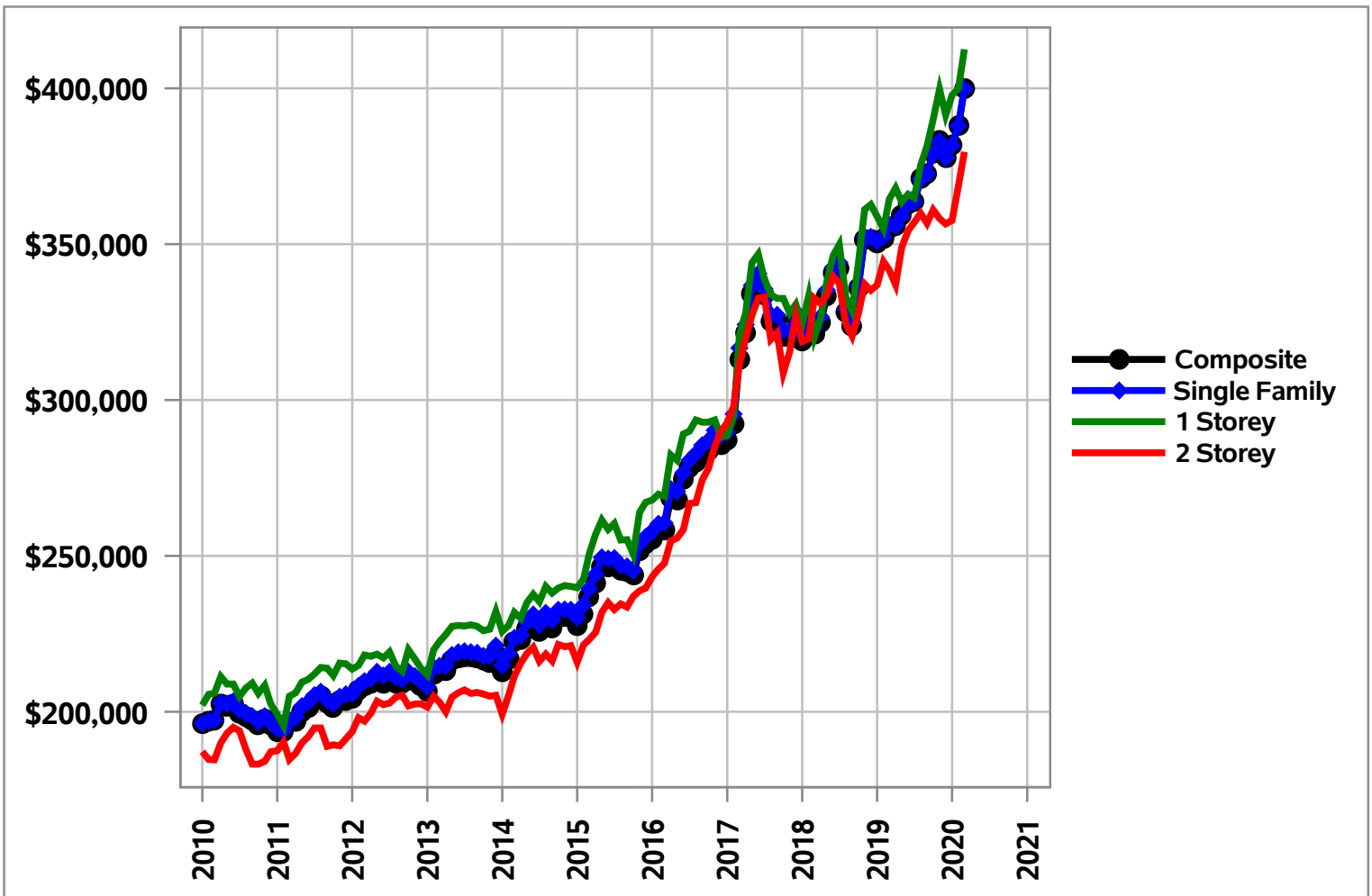
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

DUNNVILLE (60) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$399,800	3.0	5.9	7.3	12.5	27.7	68.9
Single Family	\$399,800	3.0	5.9	7.3	12.2	26.2	66.9
One Storey	\$412,500	3.2	5.4	8.1	13.2	28.6	64.5
Two Storey	\$379,600	3.0	6.5	6.4	11.1	21.9	70.1
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7861
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

1 Storey

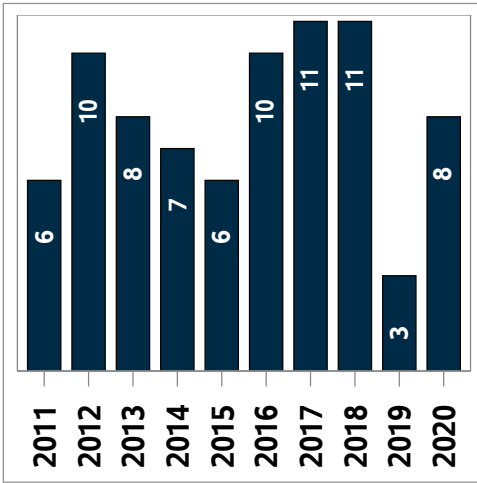
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7920
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

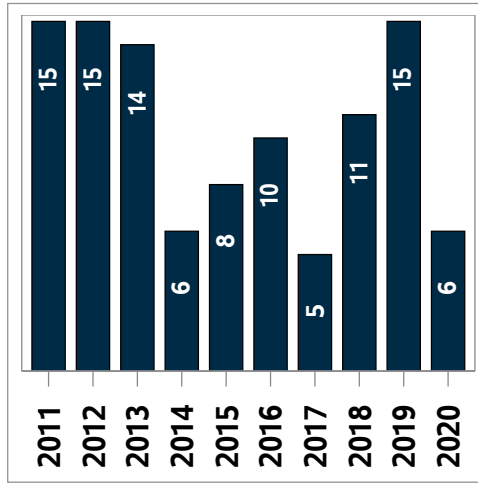
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1579
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7776
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70) MLS® Residential Market Activity

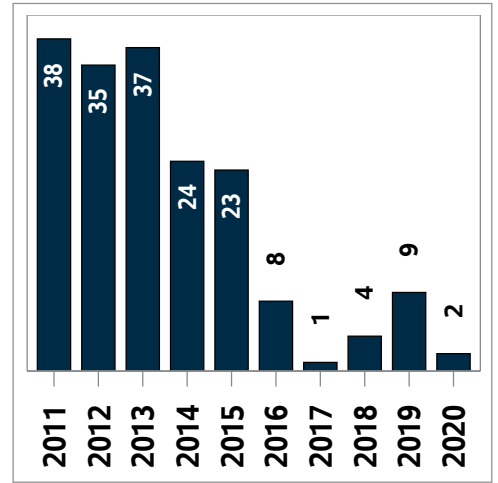
Sales Activity (March only)



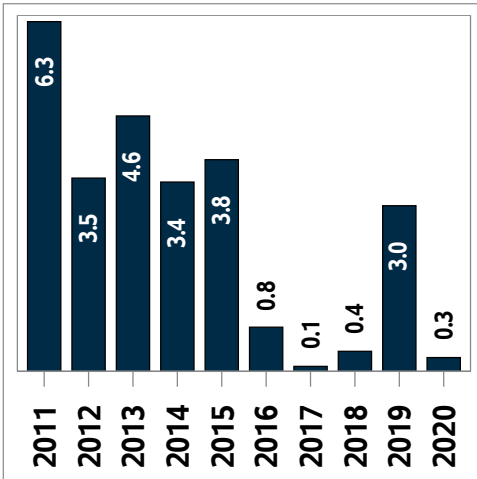
New Listings (March only)



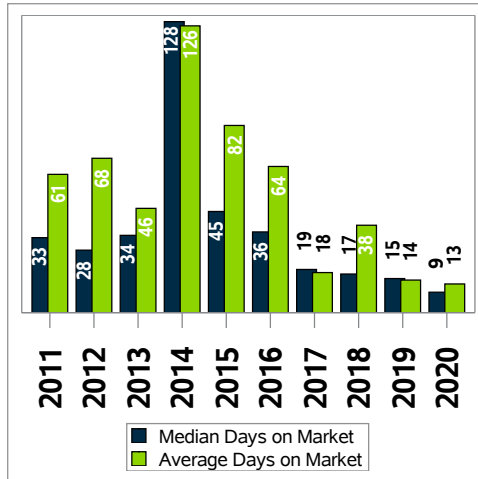
Active Listings (March only)



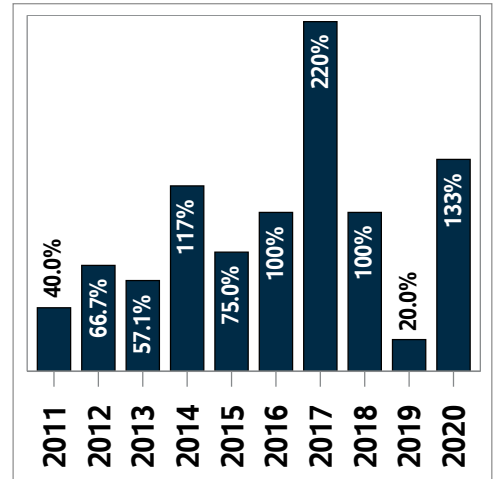
Months of Inventory (March only)



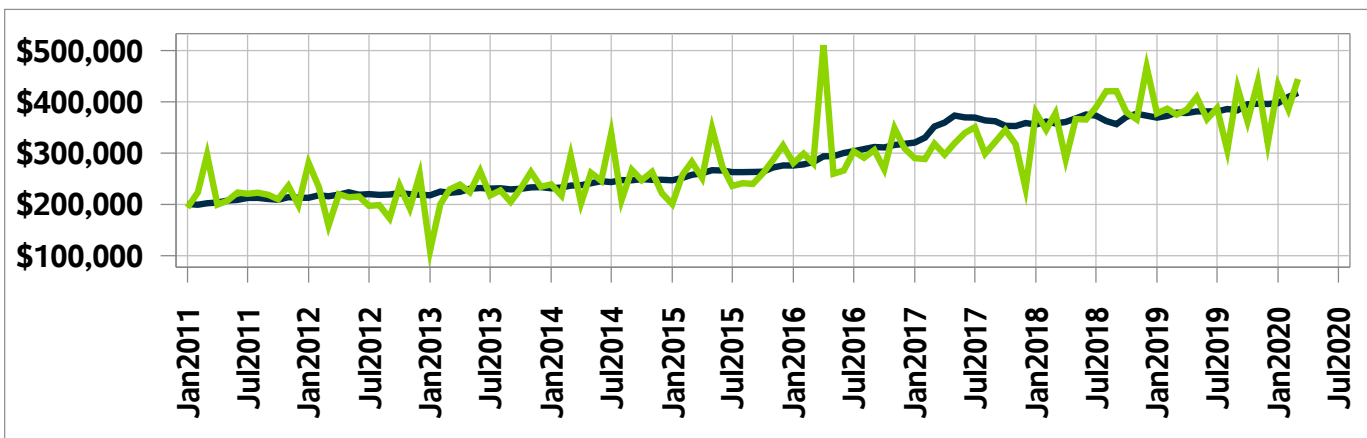
Days on Market (March only)



Sales to New Listings Ratio (March only)



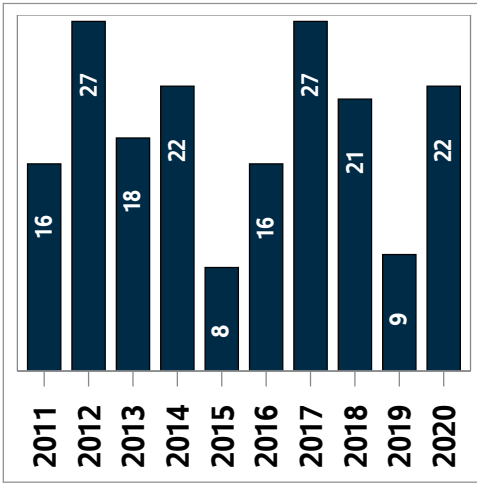
MLS® HPI Composite Benchmark Price and Average Price



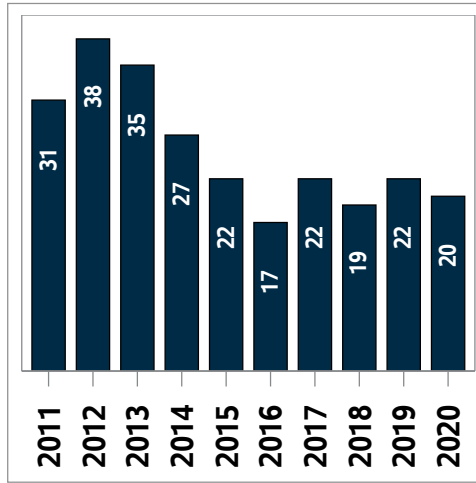
HAGERSVILLE (70)

MLS® Residential Market Activity

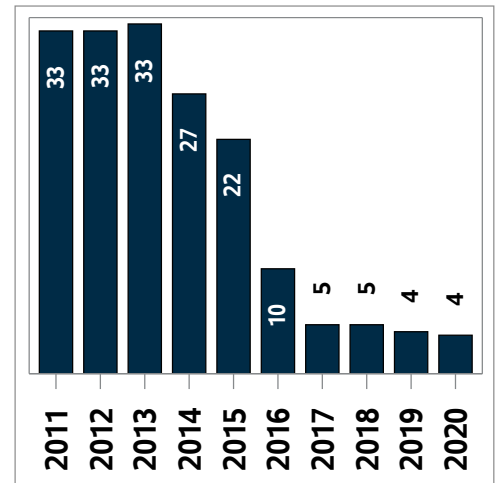
Sales Activity
(March Year-to-date)



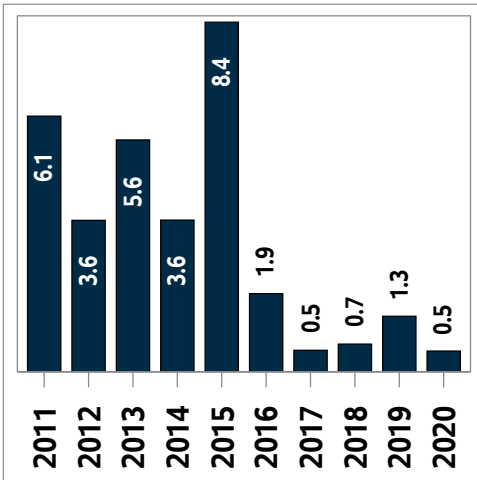
New Listings
(March Year-to-date)



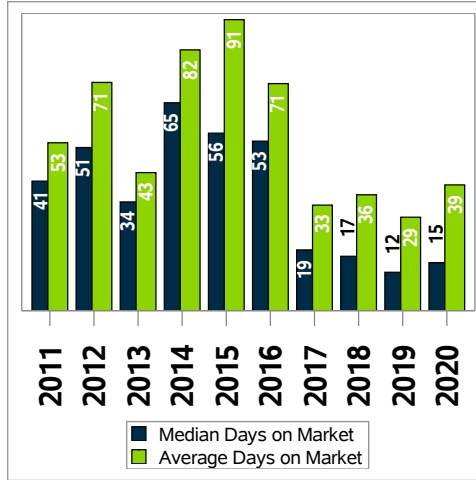
Active Listings¹
(March Year-to-date)



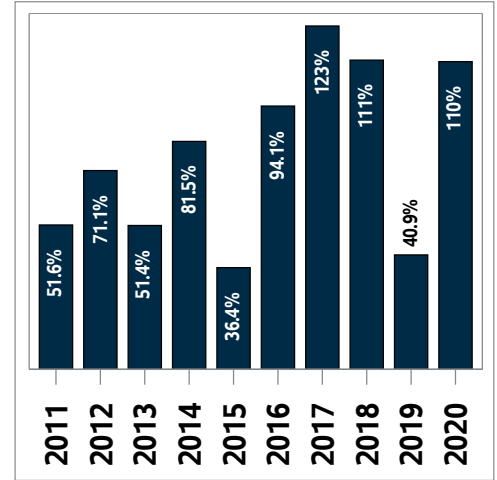
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAGERSVILLE (70)

MLS® Residential Market Activity

Actual	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	8	166.7	-27.3	-27.3	33.3	0.0	300.0
Dollar Volume	\$3,556,400	216.1	-14.4	1.5	109.4	93.9	617.0
New Listings	6	-60.0	-45.5	20.0	-25.0	-57.1	
Active Listings	2	-77.8	-50.0	100.0	-91.3	-94.6	-33.3
Sales to New Listings Ratio ¹	133.3	20.0	100.0	220.0	75.0	57.1	
Months of Inventory ²	0.3	3.0	0.4	0.1	3.8	4.6	1.5
Average Price	\$444,550	18.5	17.7	39.6	57.1	93.9	79.3
Median Price	\$425,000	1.2	0.2	36.7	48.9	92.9	71.4
Sales to List Price Ratio	99.4	97.9	98.2	103.5	97.1	97.9	94.4
Median Days on Market	9.0	15.0	17.0	19.0	44.5	34.0	252.5
Average Days on Market	12.6	14.3	38.5	17.6	82.3	45.9	252.5

Year-to-date	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	22	144.4	4.8	-18.5	175.0	22.2	450.0
Dollar Volume	\$9,187,900	168.8	16.6	13.1	381.7	151.1	937.0
New Listings	20	-9.1	5.3	-9.1	-9.1	-42.9	566.7
Active Listings ³	4	-8.3	-21.4	-21.4	-83.6	-89.0	-38.9
Sales to New Listings Ratio ⁴	110.0	40.9	110.5	122.7	36.4	51.4	133.3
Months of Inventory ⁵	0.5	1.3	0.7	0.5	8.4	5.6	4.5
Average Price	\$417,632	10.0	11.3	38.8	75.2	105.4	88.5
Median Price	\$417,500	1.8	11.3	41.7	70.2	89.8	114.1
Sales to List Price Ratio	98.3	98.6	99.4	100.5	97.8	99.3	91.6
Median Days on Market	15.0	12.0	17.0	19.0	55.5	34.0	135.5
Average Days on Market	39.3	29.2	36.2	33.0	91.0	43.2	194.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

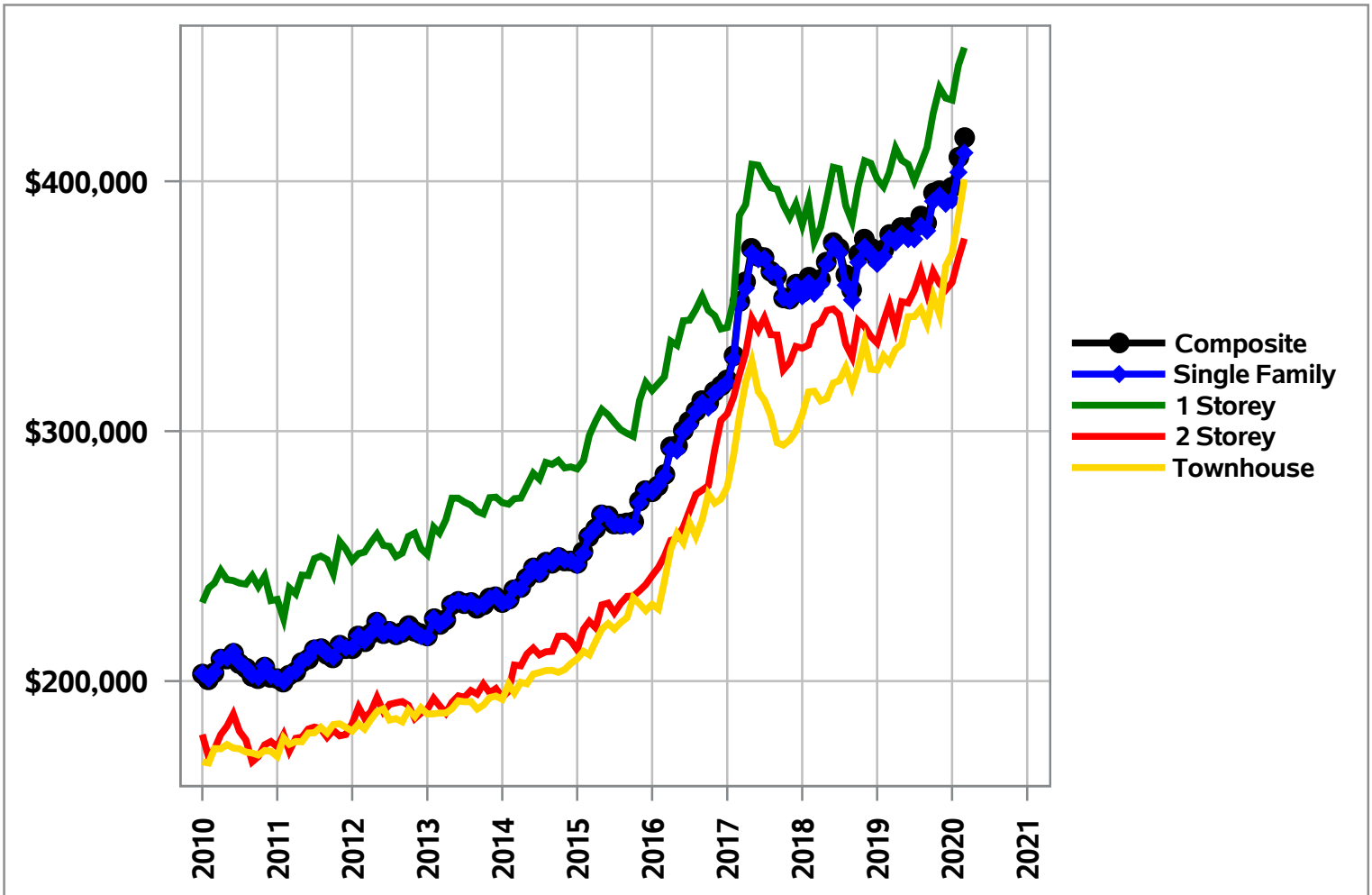
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HAGERSVILLE (70) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$417,500	1.9	5.5	8.9	10.2	18.6	62.0
Single Family	\$411,400	1.9	5.2	8.2	9.1	17.3	59.2
One Storey	\$453,500	1.6	4.7	9.7	12.4	17.4	52.0
Two Storey	\$377,100	2.1	5.8	6.2	7.5	16.9	68.4
Townhouse	\$400,800	3.9	9.5	16.9	22.4	31.1	90.4
Apartment-Style							

MLS® HPI Benchmark Price



HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7526
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1253
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6855
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

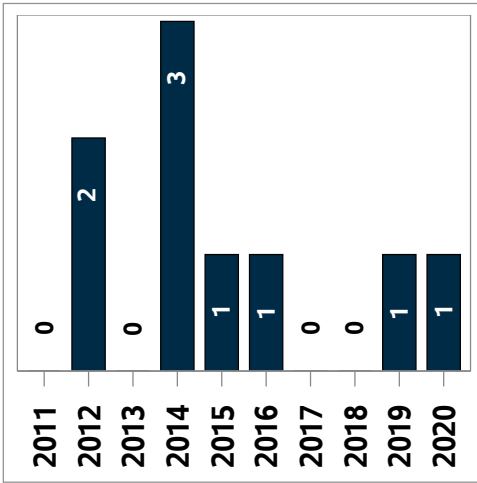
MLS® HPI Benchmark Descriptions

Townhouse

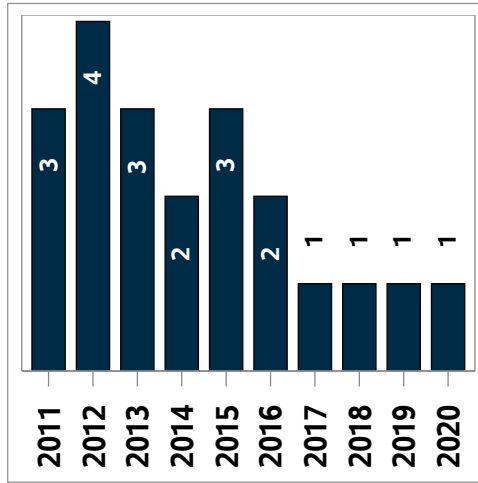
Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

ONEIDA (71) MLS® Residential Market Activity

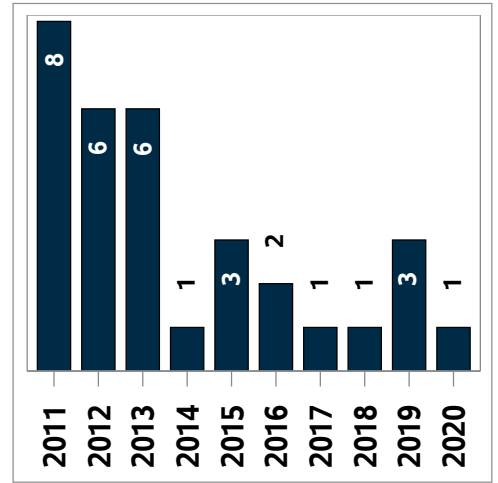
Sales Activity (March only)



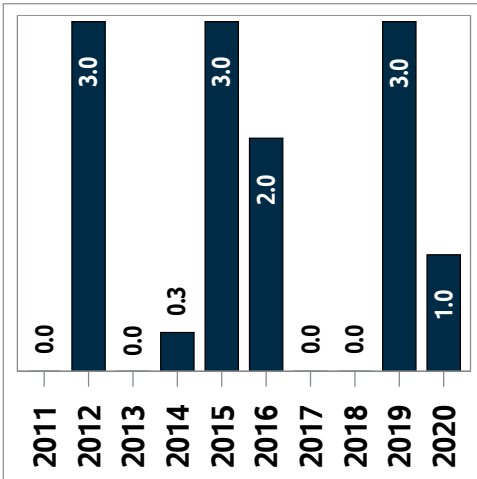
New Listings (March only)



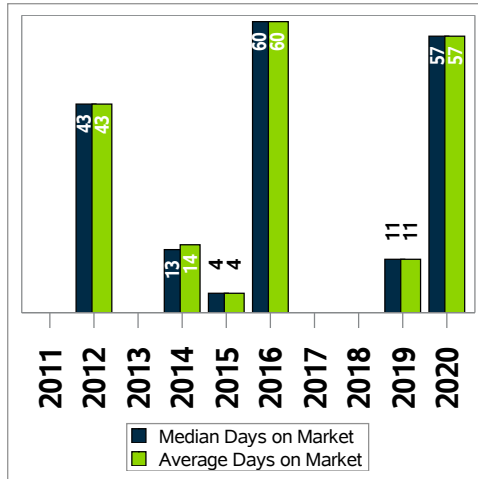
Active Listings (March only)



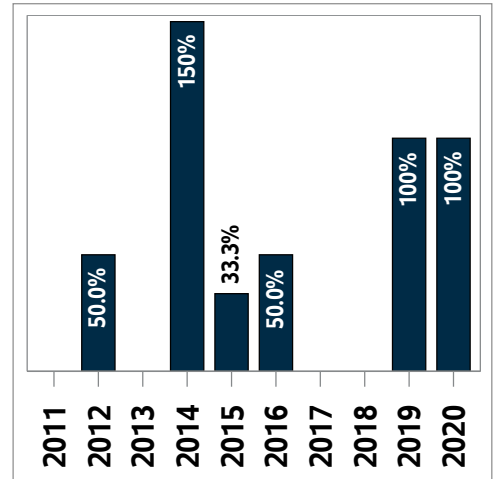
Months of Inventory (March only)



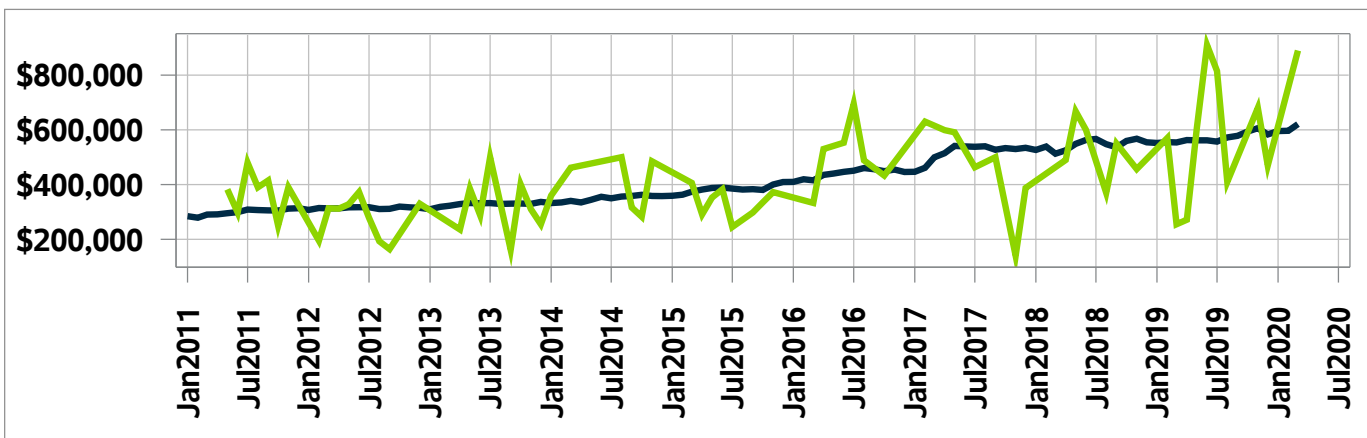
Days on Market (March only)



Sales to New Listings Ratio (March only)

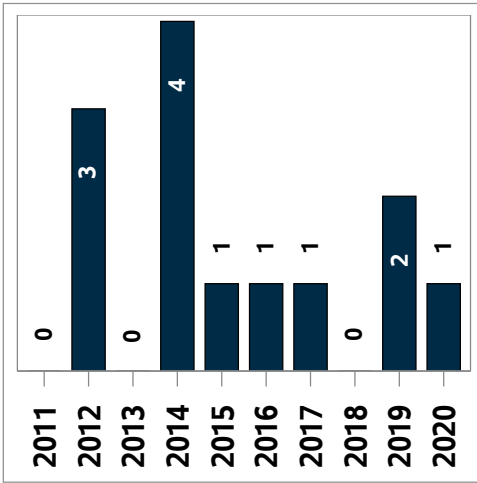


MLS® HPI Composite Benchmark Price and Average Price

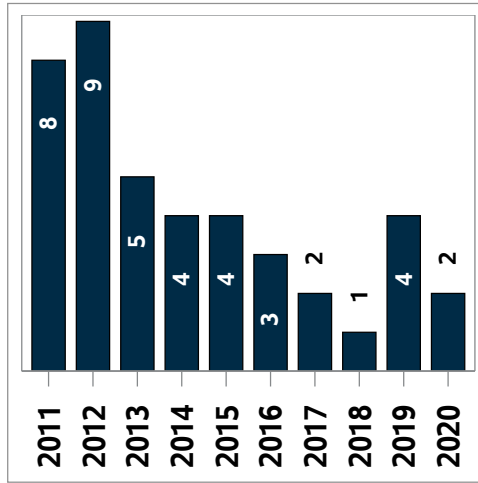


ONEIDA (71) MLS® Residential Market Activity

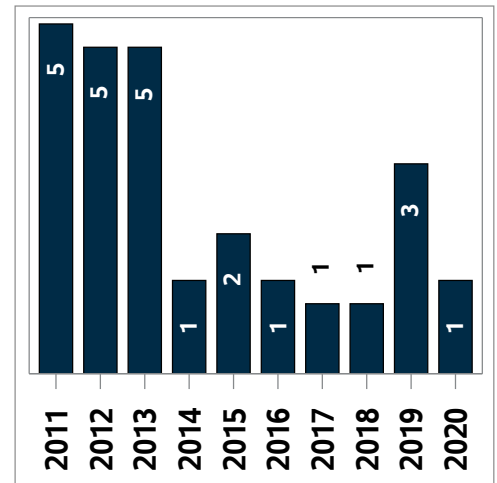
Sales Activity
(March Year-to-date)



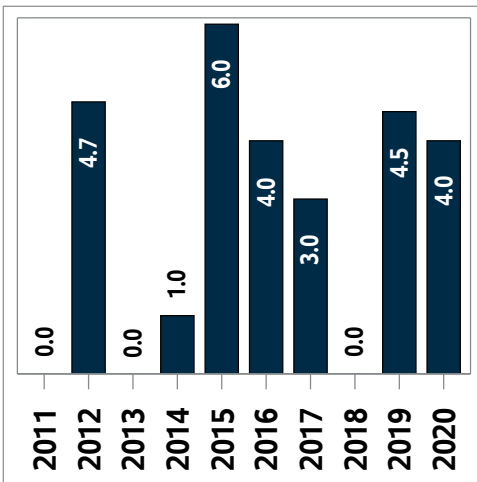
New Listings
(March Year-to-date)



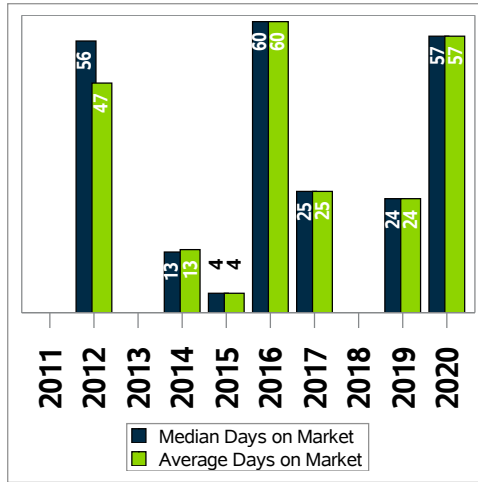
Active Listings¹
(March Year-to-date)



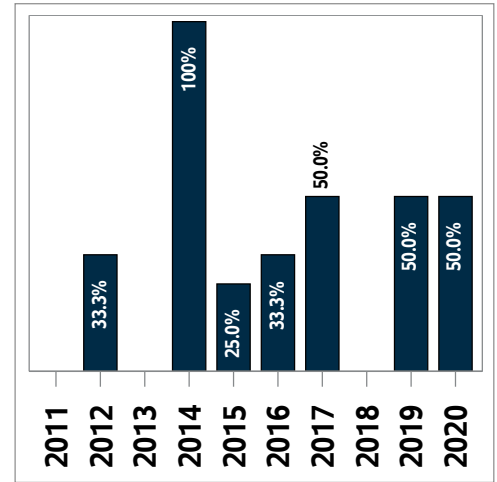
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

ONEIDA (71)

MLS® Residential Market Activity

Actual	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	1	0.0			0.0		0.0
Dollar Volume	\$890,000	249.0			119.2		122.5
New Listings	1	0.0	0.0	0.0	-66.7	-66.7	0.0
Active Listings	1	-66.7	0.0	0.0	-66.7	-83.3	-75.0
Sales to New Listings Ratio ¹	100.0	100.0			33.3		100.0
Months of Inventory ²	1.0	3.0			3.0		4.0
Average Price	\$890,000	249.0			119.2		122.5
Median Price	\$890,000	249.0			119.2		122.5
Sales to List Price Ratio	98.9	94.5			101.8		95.3
Median Days on Market	57.0	11.0			4.0		144.0
Average Days on Market	57.0	11.0			4.0		144.0

Year-to-date	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	1	-50.0		0.0	0.0		-66.7
Dollar Volume	\$890,000	7.9		41.3	119.2		4.3
New Listings	2	-50.0	100.0	0.0	-50.0	-60.0	-60.0
Active Listings ³	1	-55.6	33.3	33.3	-33.3	-71.4	-66.7
Sales to New Listings Ratio ⁴	50.0	50.0		50.0	25.0		60.0
Months of Inventory ⁵	4.0	4.5		3.0	6.0		4.0
Average Price	\$890,000	115.8		41.3	119.2		213.0
Median Price	\$890,000	115.8		41.3	119.2		145.2
Sales to List Price Ratio	98.9	96.8		96.9	101.8		94.9
Median Days on Market	57.0	23.5		25.0	4.0		11.0
Average Days on Market	57.0	23.5		25.0	4.0		52.3

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

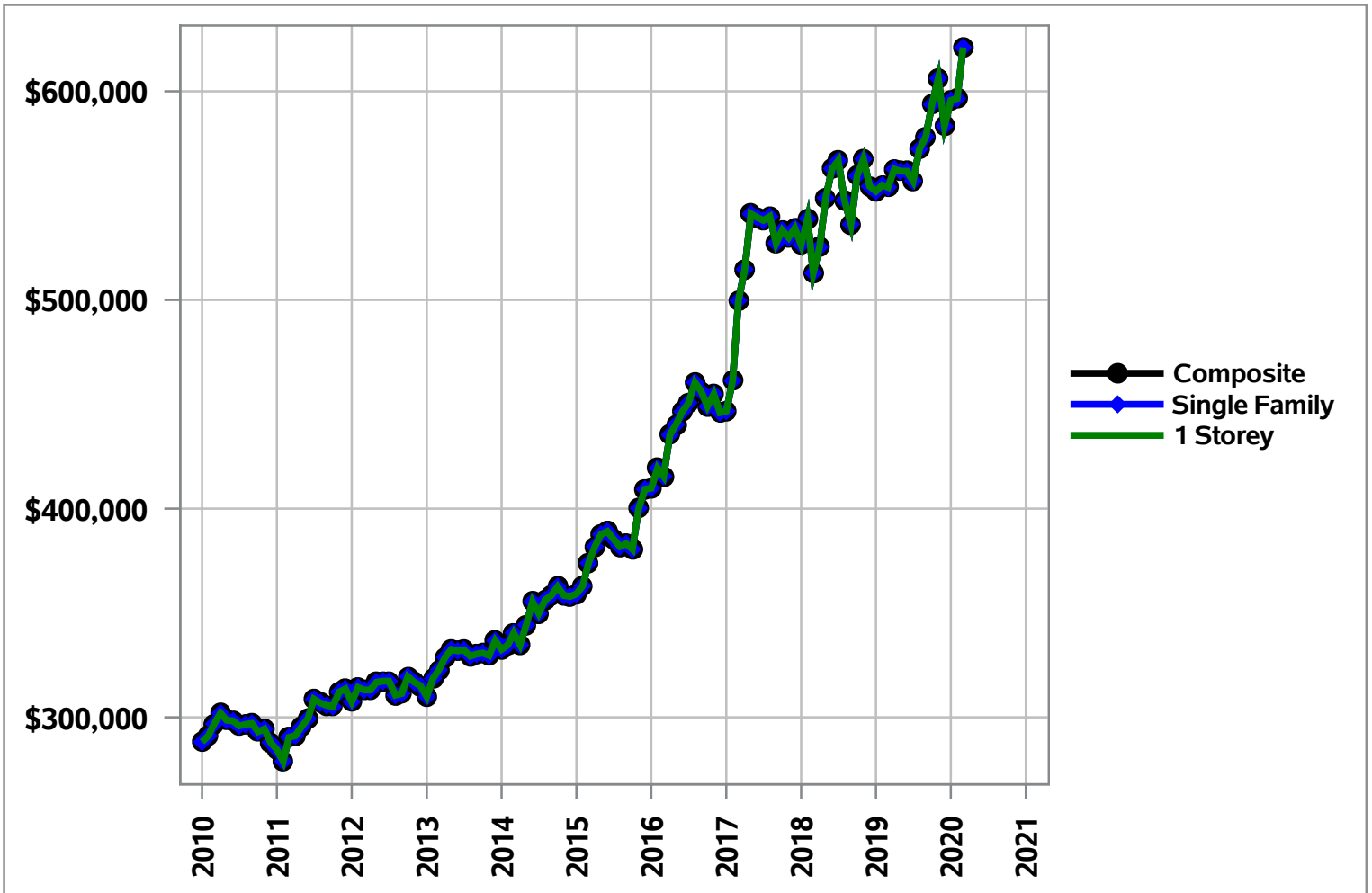
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

ONEIDA (71) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$621,000	4.1	6.5	7.4	12.1	24.3	66.1
Single Family	\$621,000	4.1	6.5	7.4	12.1	24.3	66.1
One Storey	\$621,000	4.1	6.5	7.4	12.1	24.3	66.1
Two Storey							
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



ONEIDA (71)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

ONEIDA (71)

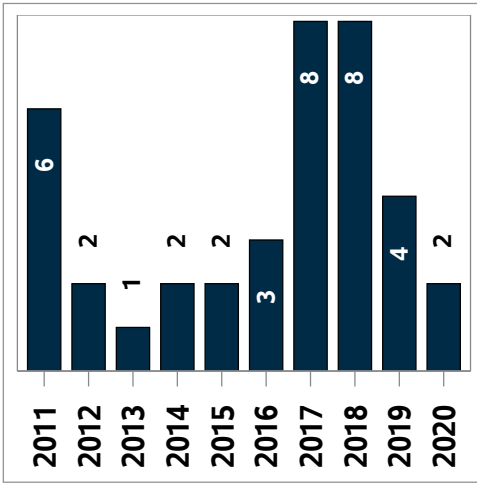
MLS® HPI Benchmark Descriptions

1 Storey

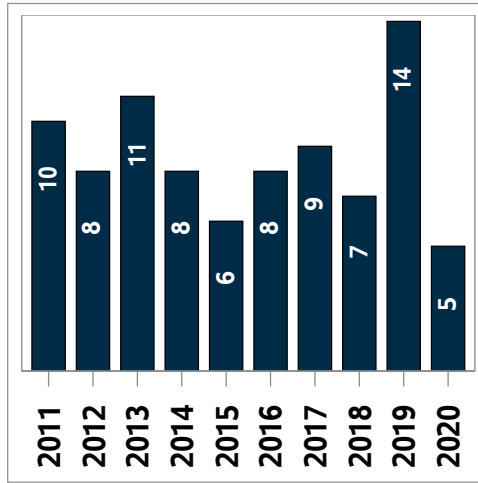
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65) MLS® Residential Market Activity

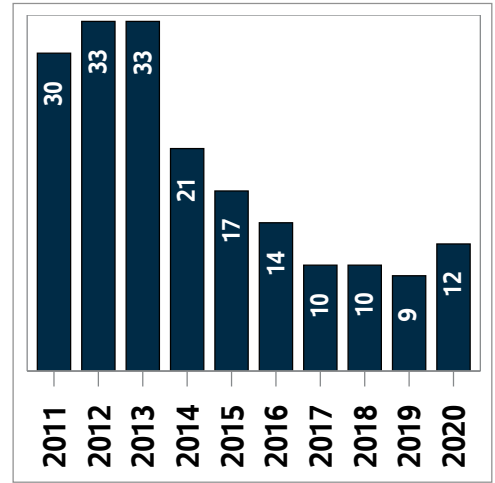
Sales Activity (March only)



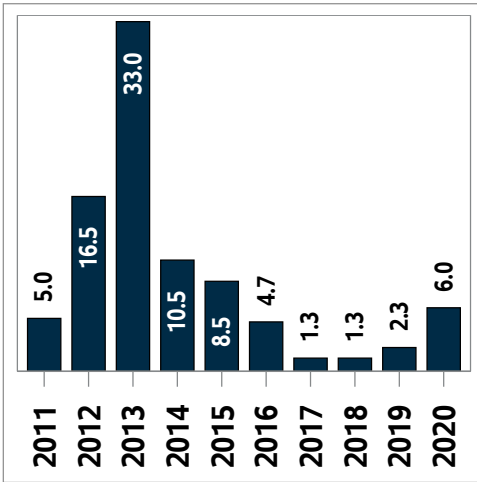
New Listings (March only)



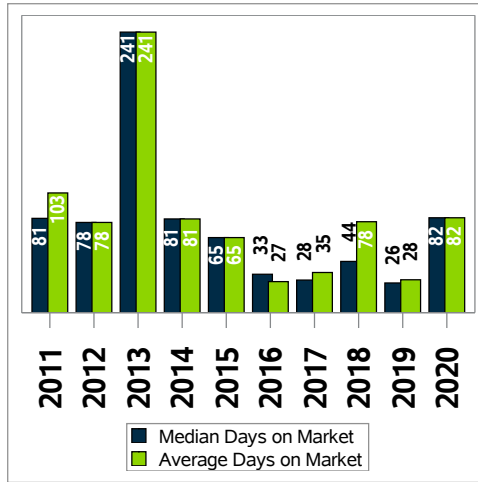
Active Listings (March only)



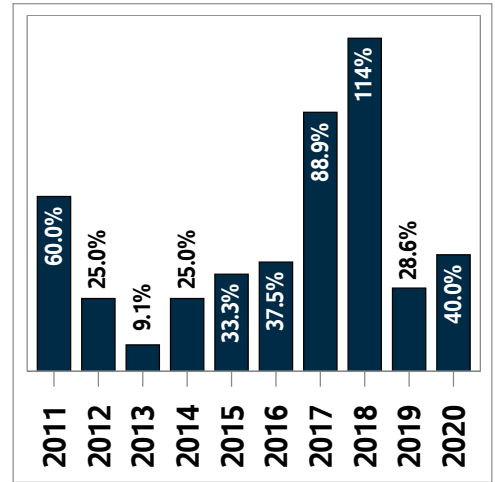
Months of Inventory (March only)



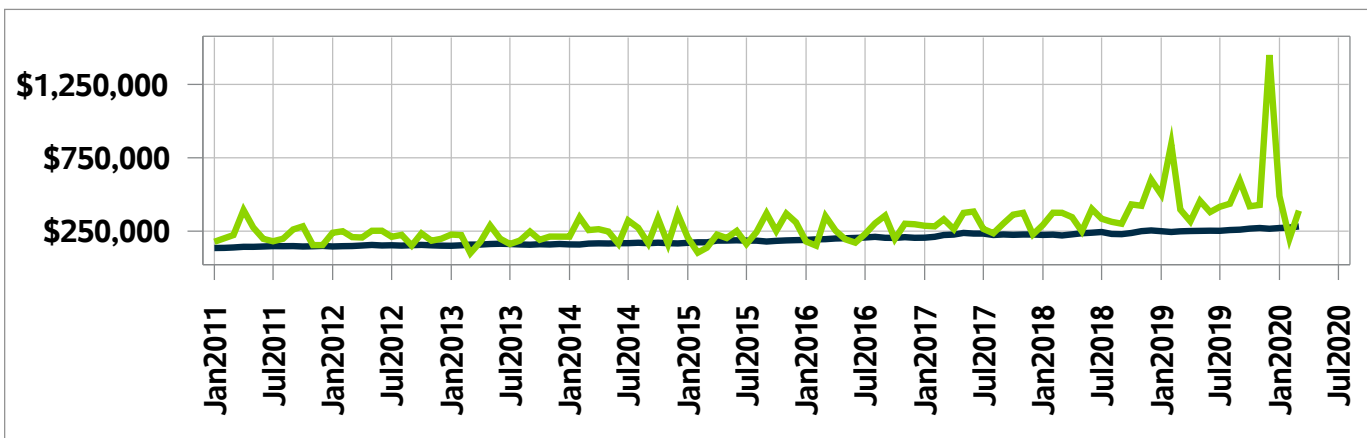
Days on Market (March only)



Sales to New Listings Ratio (March only)



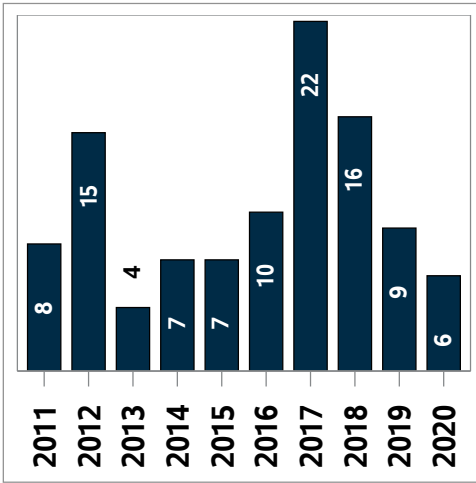
MLS® HPI Composite Benchmark Price and Average Price



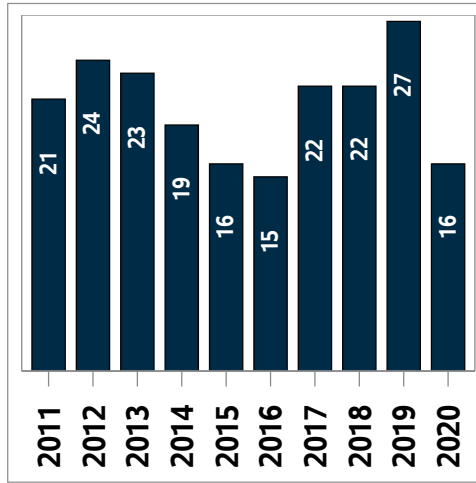
RAINHAM (65)

MLS® Residential Market Activity

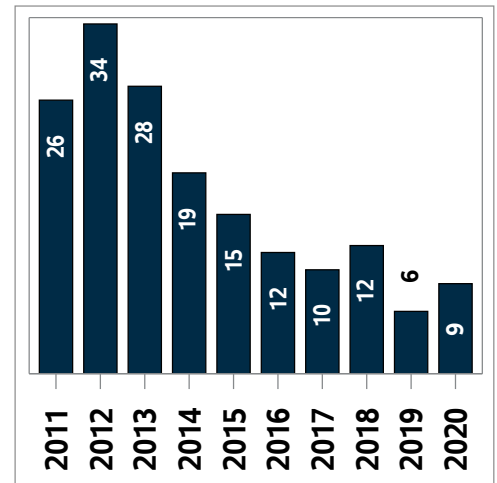
Sales Activity
(March Year-to-date)



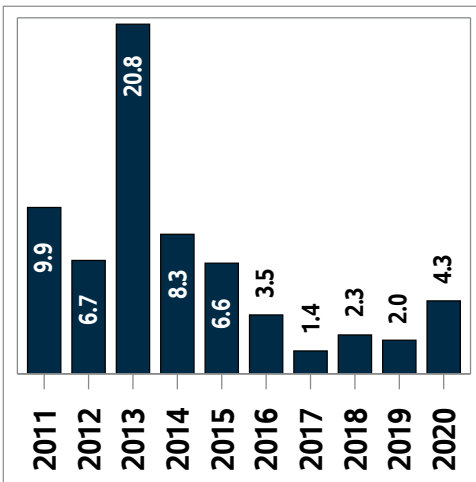
New Listings
(March Year-to-date)



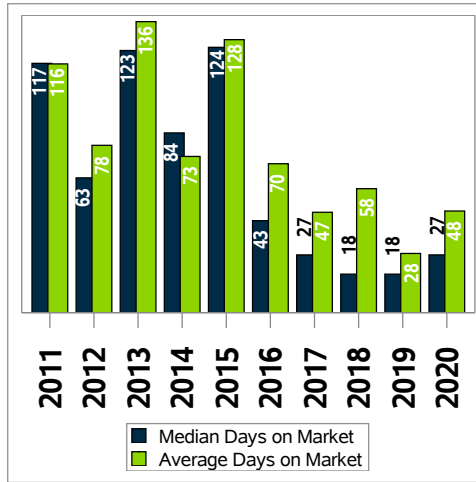
Active Listings¹
(March Year-to-date)



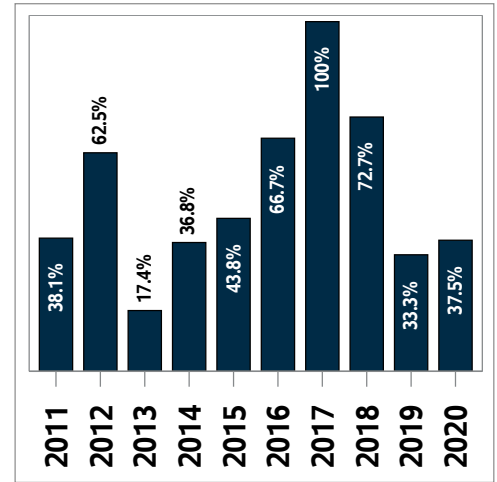
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

RAINHAM (65)

MLS® Residential Market Activity

Actual	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	2	-50.0	-75.0	-75.0	0.0	100.0	
Dollar Volume	\$780,000	-50.9	-74.0	-70.5	183.6	680.0	
New Listings	5	-64.3	-28.6	-44.4	-16.7	-54.5	150.0
Active Listings	12	33.3	20.0	20.0	-29.4	-63.6	50.0
Sales to New Listings Ratio ¹	40.0	28.6	114.3	88.9	33.3	9.1	
Months of Inventory ²	6.0	2.3	1.3	1.3	8.5	33.0	
Average Price	\$390,000	-1.8	4.0	17.8	183.6	290.0	
Median Price	\$390,000	-0.6	-6.0	7.9	183.6	290.0	
Sales to List Price Ratio	102.5	99.2	99.3	97.4	92.2	90.9	
Median Days on Market	81.5	25.5	44.0	28.0	64.5	241.0	
Average Days on Market	81.5	28.3	78.1	34.5	64.5	241.0	

Year-to-date	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	6	-33.3	-62.5	-72.7	-14.3	50.0	
Dollar Volume	\$2,447,100	-52.2	-58.1	-63.1	145.2	216.6	
New Listings	16	-40.7	-27.3	-27.3	0.0	-30.4	433.3
Active Listings ³	9	44.4	-29.7	-13.3	-43.5	-68.7	36.8
Sales to New Listings Ratio ⁴	37.5	33.3	72.7	100.0	43.8	17.4	
Months of Inventory ⁵	4.3	2.0	2.3	1.4	6.6	20.8	
Average Price	\$407,850	-28.3	11.8	35.3	186.1	111.1	
Median Price	\$413,550	-24.1	12.4	27.4	204.1	116.0	
Sales to List Price Ratio	100.9	98.6	99.7	95.5	91.1	95.4	
Median Days on Market	27.0	18.0	18.0	27.0	124.0	122.5	
Average Days on Market	47.5	27.7	57.9	46.9	127.6	136.0	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

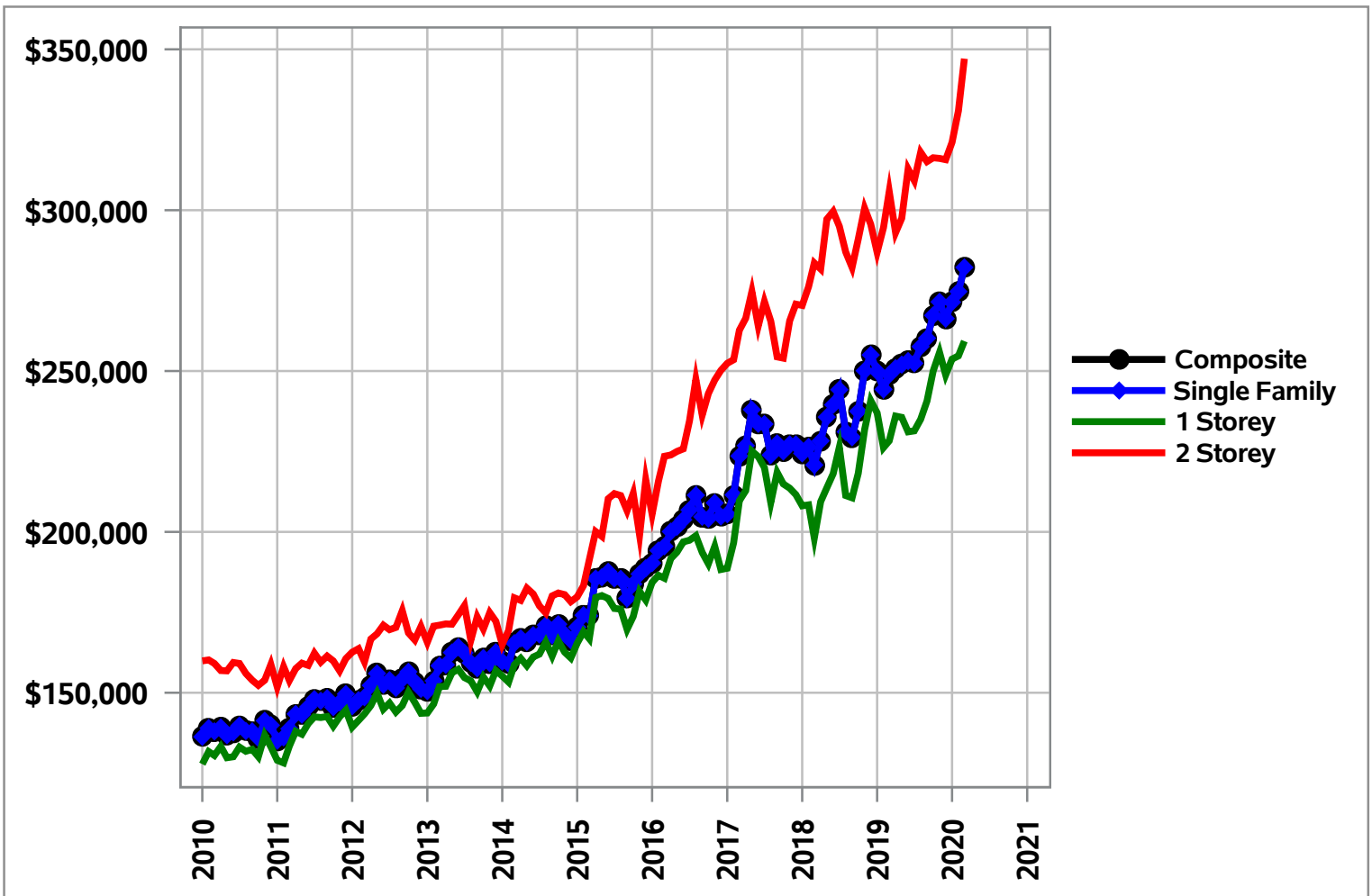
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

RAINHAM (65) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$282,200	2.7	6.0	8.5	13.4	26.2	62.3
Single Family	\$282,200	2.7	6.0	8.5	13.4	26.2	62.3
One Storey	\$259,300	1.8	4.2	7.7	13.6	23.7	55.5
Two Storey	\$347,100	4.9	9.9	10.2	13.5	32.1	81.4
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



RAINHAM (65)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8505
Number of Fireplaces	0
Total Number Of Rooms	8
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65)

MLS® HPI Benchmark Descriptions

1 Storey

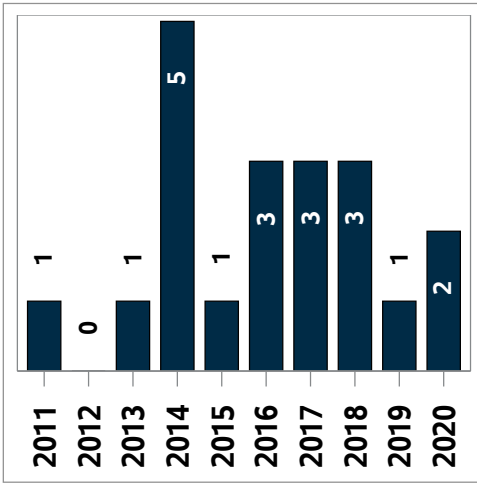
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1038
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7494
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

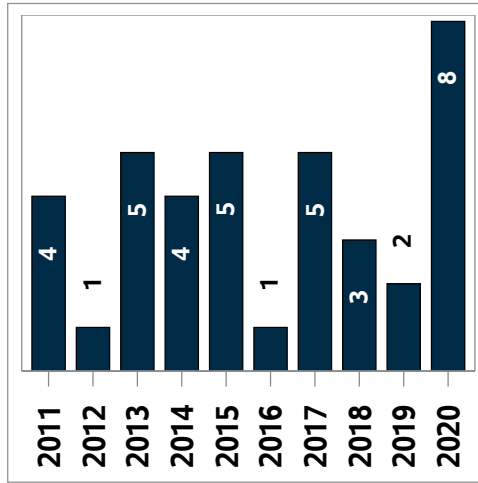
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12886
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64) MLS® Residential Market Activity

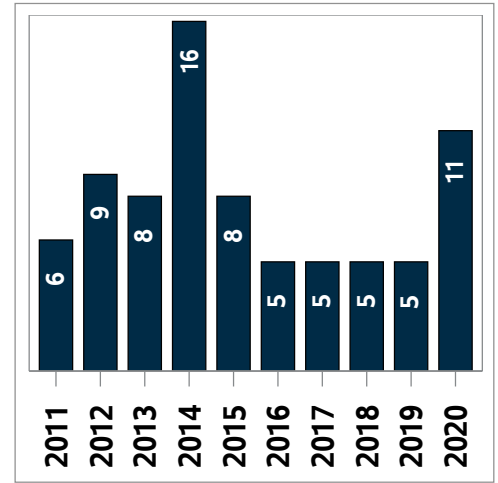
Sales Activity (March only)



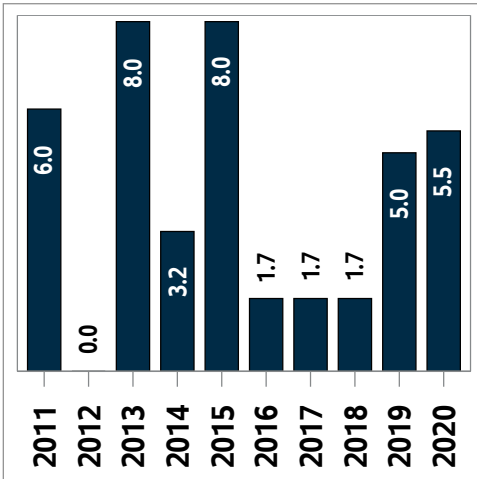
New Listings (March only)



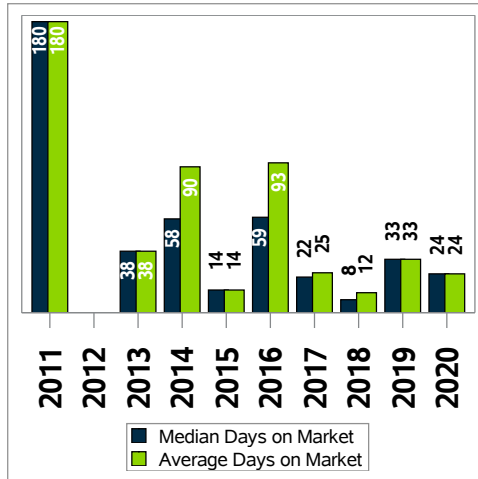
Active Listings (March only)



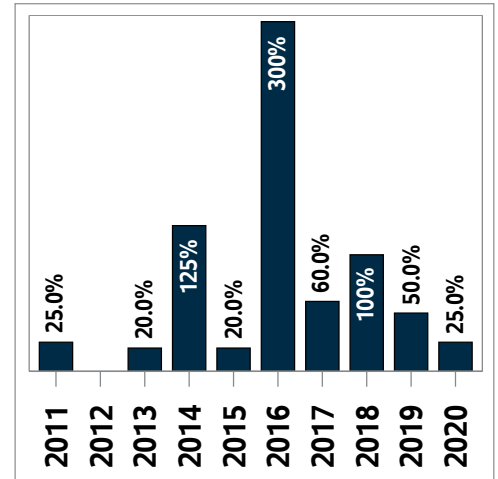
Months of Inventory (March only)



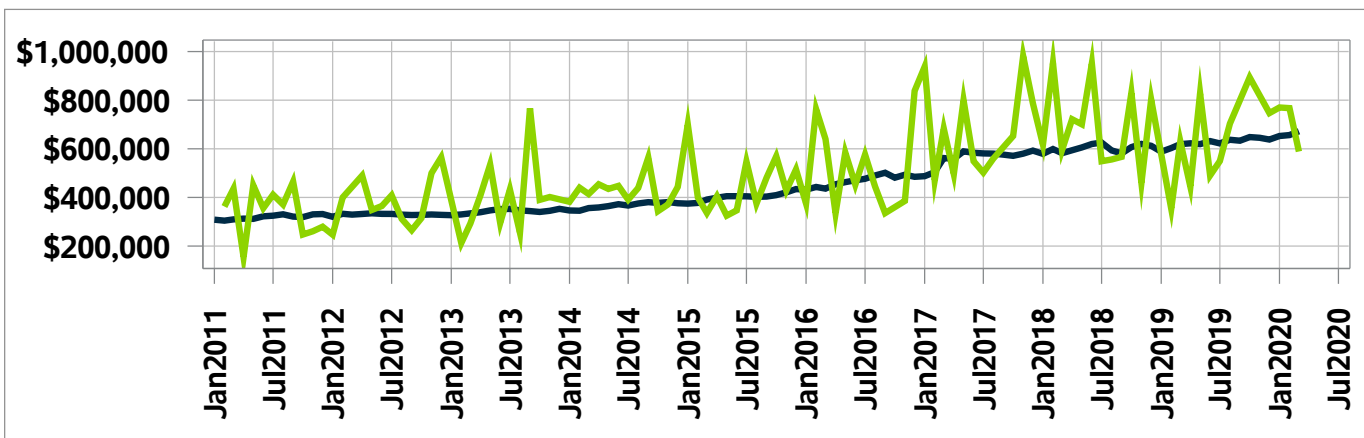
Days on Market (March only)



Sales to New Listings Ratio (March only)



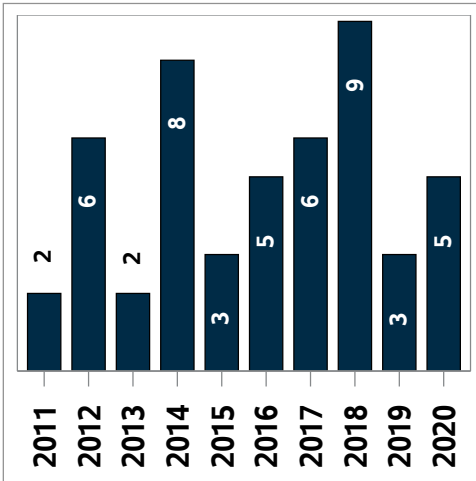
MLS® HPI Composite Benchmark Price and Average Price



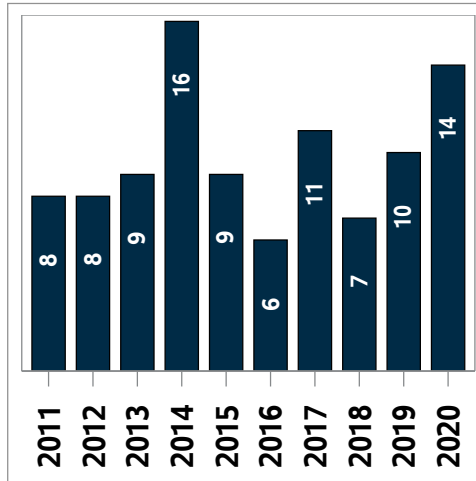
SENECA (64)

MLS® Residential Market Activity

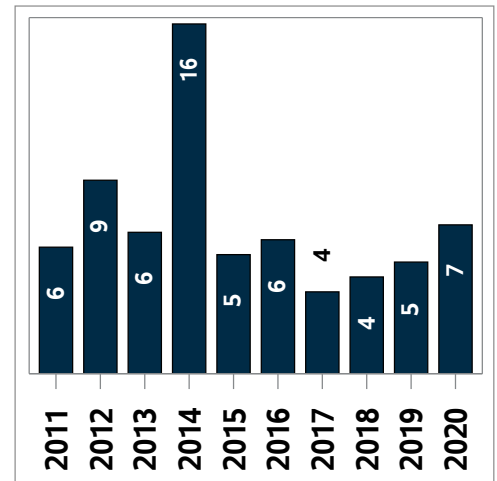
Sales Activity
(March Year-to-date)



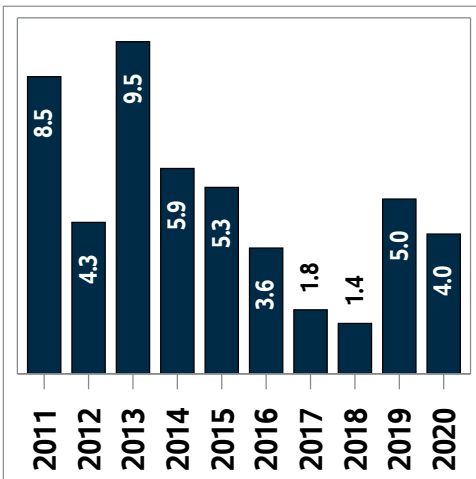
New Listings
(March Year-to-date)



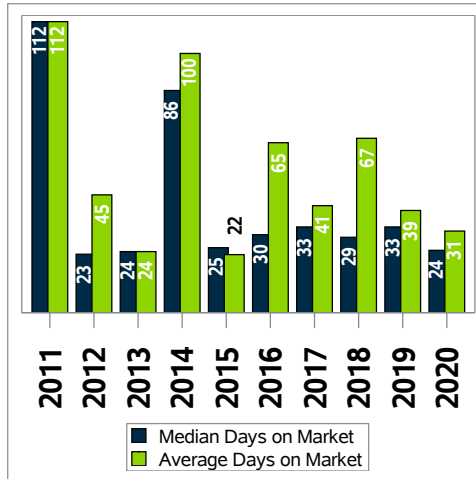
Active Listings ¹
(March Year-to-date)



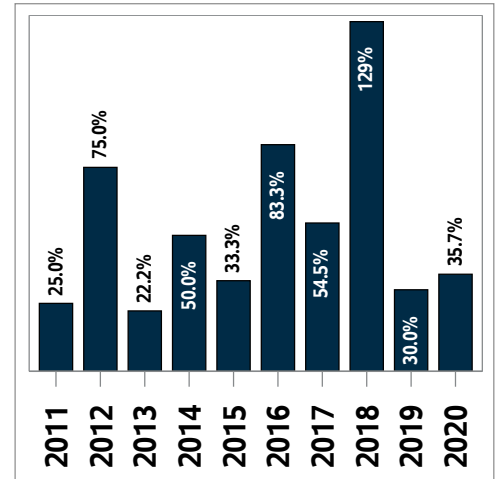
Months of Inventory ²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SENECA (64)

MLS® Residential Market Activity

Actual	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	2	100.0	-33.3	-33.3	100.0	100.0	100.0
Dollar Volume	\$1,177,500	86.9	-34.0	-42.5	250.4	301.9	155.4
New Listings	8	300.0	166.7	60.0	60.0	60.0	
Active Listings	11	120.0	120.0	120.0	37.5	37.5	
Sales to New Listings Ratio ¹	25.0	50.0	100.0	60.0	20.0	20.0	
Months of Inventory ²	5.5	5.0	1.7	1.7	8.0	8.0	
Average Price	\$588,750	-6.5	-1.0	-13.8	75.2	100.9	27.7
Median Price	\$588,750	-6.5	-3.8	-14.9	75.2	100.9	27.7
Sales to List Price Ratio	96.5	100.0	99.4	97.9	98.9	97.7	96.2
Median Days on Market	24.0	33.0	8.0	22.0	14.0	38.0	50.0
Average Days on Market	24.0	33.0	12.3	24.7	14.0	38.0	50.0

Year-to-date	March 2020	Compared to ⁶					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	5	66.7	-44.4	-16.7	66.7	150.0	400.0
Dollar Volume	\$3,482,000	160.4	-40.2	-20.8	142.5	588.8	655.3
New Listings	14	40.0	100.0	27.3	55.6	55.6	1,300.0
Active Listings ³	7	33.3	53.8	81.8	25.0	5.3	566.7
Sales to New Listings Ratio ⁴	35.7	30.0	128.6	54.5	33.3	22.2	100.0
Months of Inventory ⁵	4.0	5.0	1.4	1.8	5.3	9.5	3.0
Average Price	\$696,400	56.2	7.6	-4.9	45.5	175.5	51.1
Median Price	\$770,000	113.9	22.2	19.2	92.5	204.6	67.0
Sales to List Price Ratio	98.1	96.4	97.5	96.8	96.0	95.1	96.2
Median Days on Market	24.0	33.0	29.0	33.0	25.0	23.5	50.0
Average Days on Market	31.4	39.3	67.1	41.2	22.3	23.5	50.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

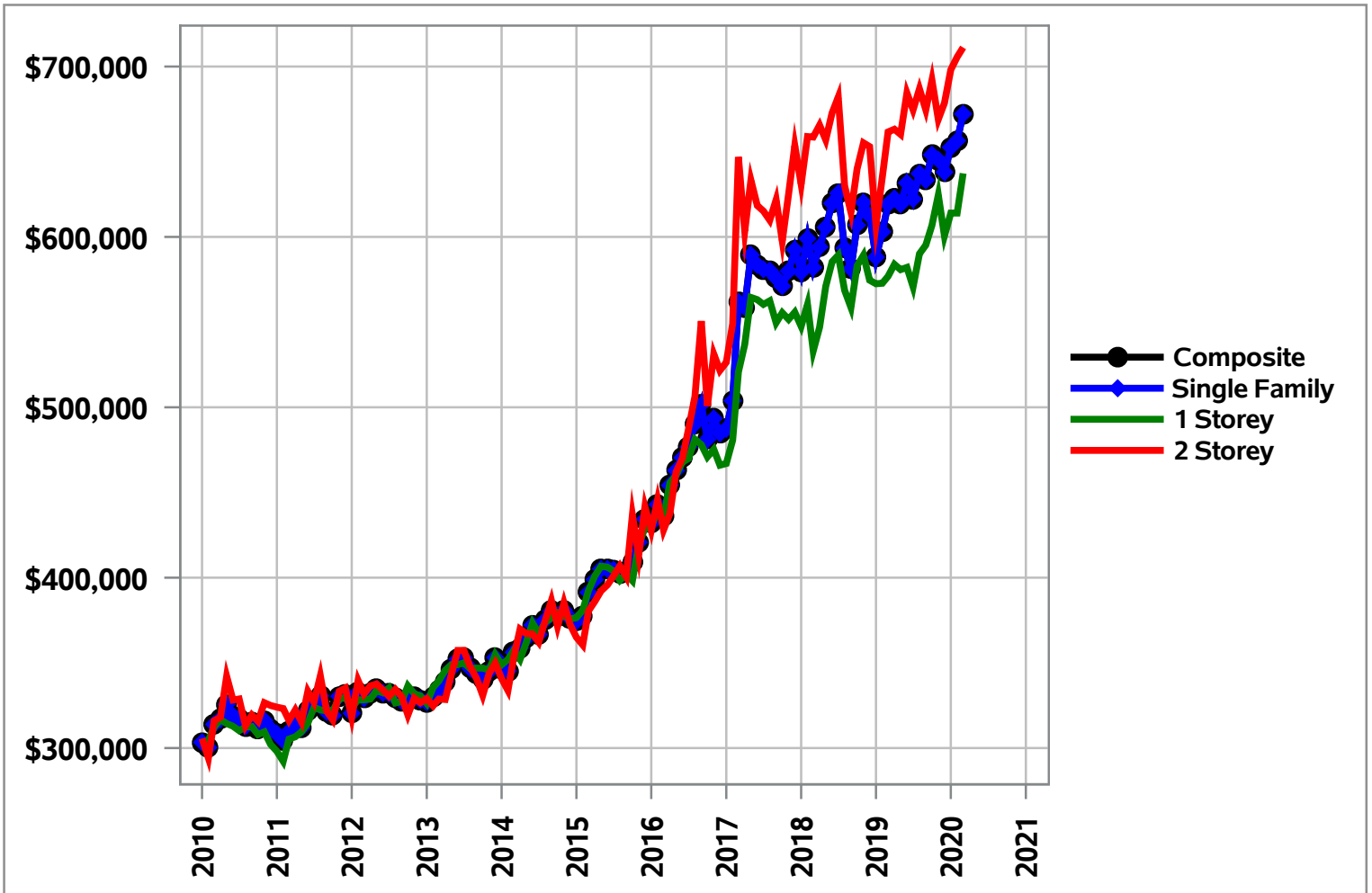
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

SENECA (64) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$672,200	2.4	5.4	6.1	8.6	19.6	71.8
Single Family	\$672,200	2.4	5.4	6.1	8.6	19.6	71.8
One Storey	\$637,300	3.8	6.1	7.1	10.5	22.4	62.4
Two Storey	\$711,200	0.8	4.8	5.4	7.5	9.9	86.9
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



SENECA (64)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27224
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24084
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2119
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	32000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private