

# BURLINGTON

## MLS® Residential Market Activity

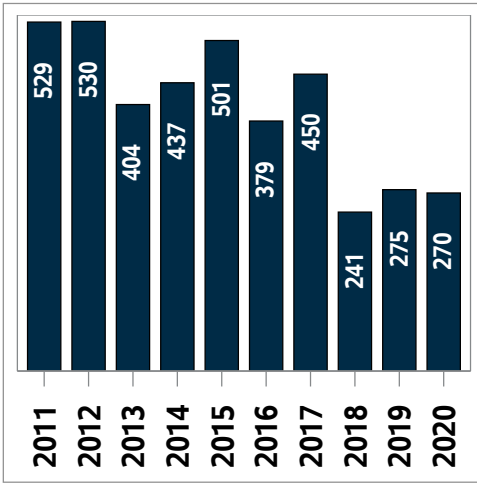
### March 2020



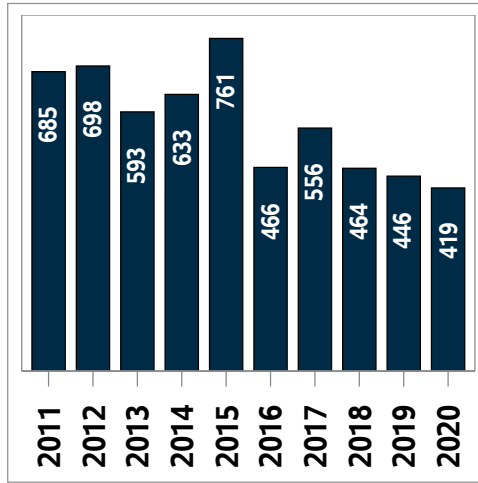
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## MLS® Residential Market Activity

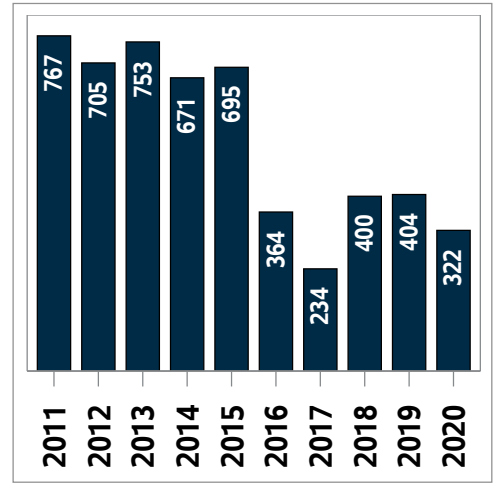
Sales Activity (March only)



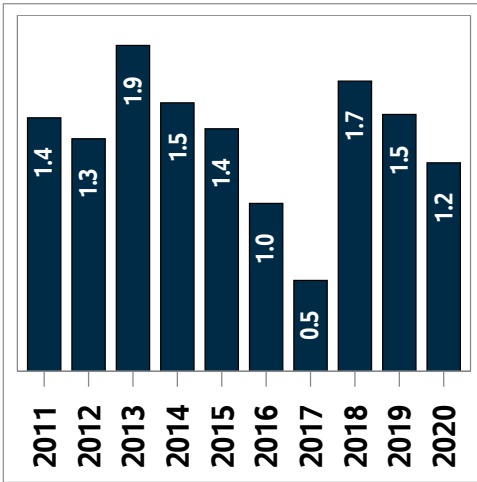
New Listings (March only)



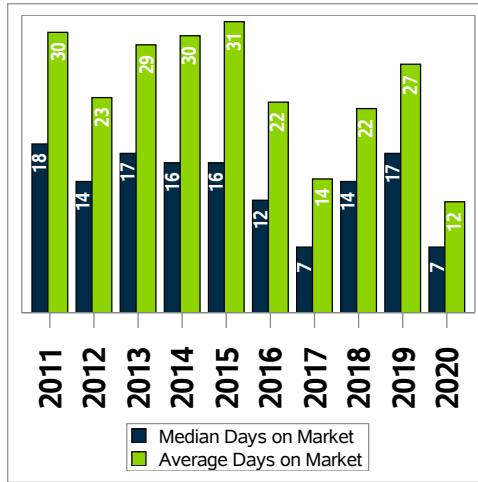
Active Listings (March only)



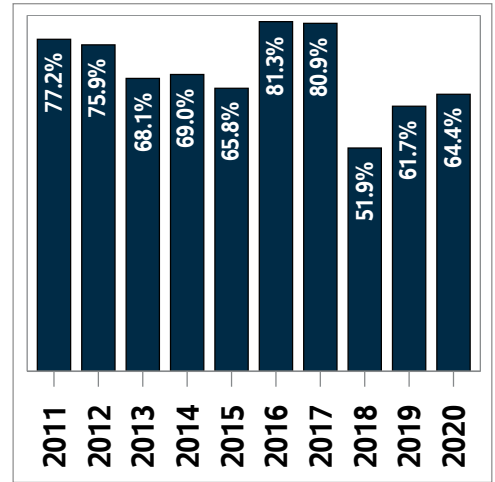
Months of Inventory (March only)



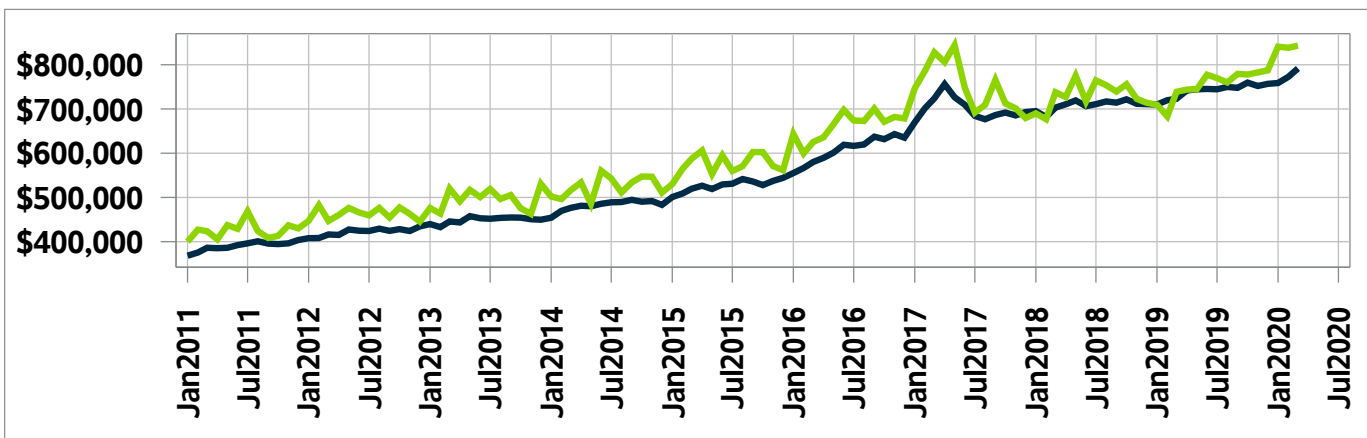
Days on Market (March only)



Sales to New Listings Ratio (March only)



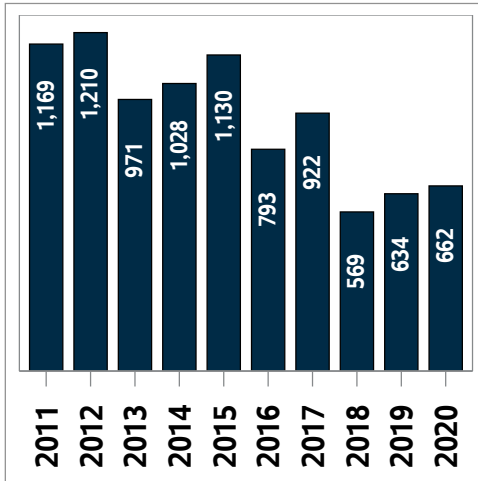
MLS® HPI Composite Benchmark Price and Average Price



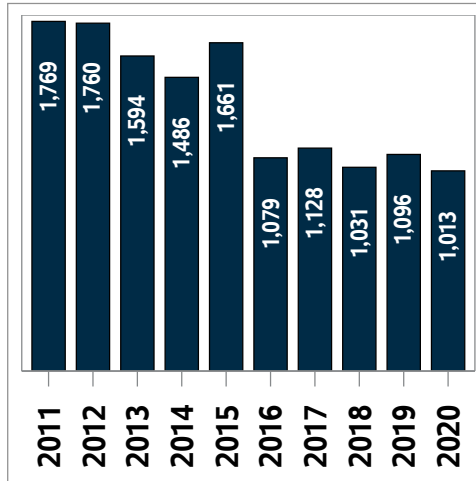
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## MLS® Residential Market Activity

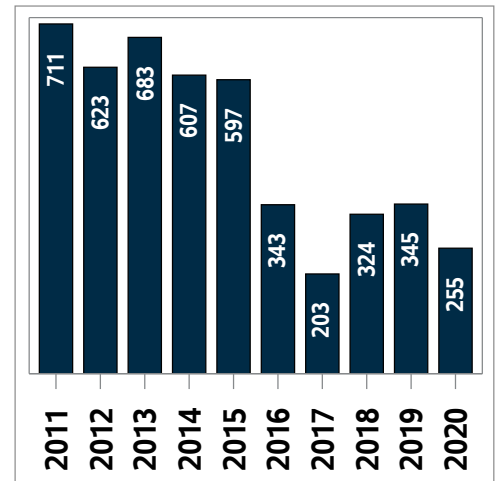
**Sales Activity**  
(March Year-to-date)



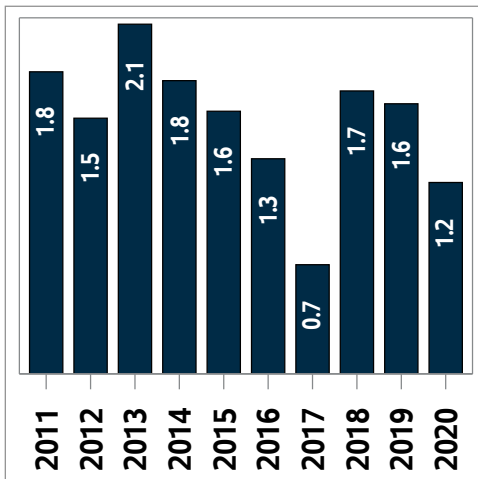
**New Listings**  
(March Year-to-date)



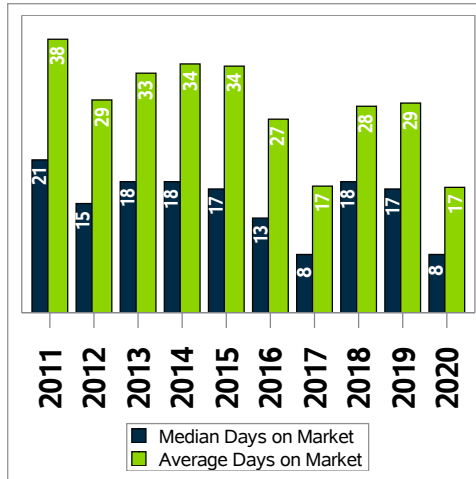
**Active Listings**<sup>1</sup>  
(March Year-to-date)



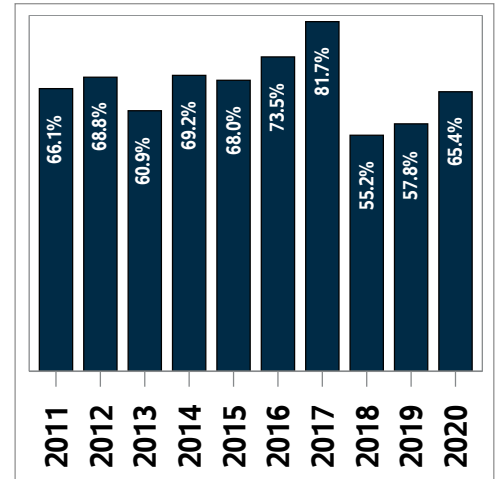
**Months of Inventory**<sup>2</sup>  
(March Year-to-date)



**Days on Market**  
(March Year-to-date)



**Sales to New Listings Ratio**  
(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON MLS® Residential Market Activity

Actual	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	270	-1.8	12.0	-40.0	-46.1	-33.2	-28.0
Dollar Volume	\$227,671,891	12.1	28.0	-38.9	-22.7	8.4	48.0
New Listings	419	-6.1	-9.7	-24.6	-44.9	-29.3	-16.9
Active Listings	322	-20.3	-19.5	37.6	-53.7	-57.2	-39.5
Sales to New Listings Ratio <sup>1</sup>	64.4	61.7	51.9	80.9	65.8	68.1	74.4
Months of Inventory <sup>2</sup>	1.2	1.5	1.7	0.5	1.4	1.9	1.4
Average Price	\$843,229	14.1	14.3	1.8	43.4	62.2	105.5
Median Price	\$790,000	18.6	13.3	2.0	52.8	75.8	110.9
Sales to List Price Ratio	102.1	98.5	98.4	106.6	98.7	98.5	98.5
Median Days on Market	7.0	17.0	14.0	7.0	16.0	17.0	16.0
Average Days on Market	11.8	26.5	21.8	14.3	31.1	28.6	29.8

Year-to-date	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	662	4.4	16.3	-28.2	-41.4	-31.8	-21.9
Dollar Volume	\$556,188,862	22.9	38.4	-24.5	-13.1	17.1	64.2
New Listings	1,013	-7.6	-1.7	-10.2	-39.0	-36.4	-19.5
Active Listings <sup>3</sup>	255	-26.0	-21.3	25.8	-57.3	-62.7	-46.9
Sales to New Listings Ratio <sup>4</sup>	65.4	57.8	55.2	81.7	68.0	60.9	67.4
Months of Inventory <sup>5</sup>	1.2	1.6	1.7	0.7	1.6	2.1	1.7
Average Price	\$840,164	17.7	19.0	5.2	48.2	71.8	110.3
Median Price	\$790,000	21.1	19.7	8.4	56.4	85.9	118.1
Sales to List Price Ratio	101.2	98.3	98.2	105.1	98.4	97.9	98.2
Median Days on Market	8.0	17.0	18.0	8.0	17.0	18.0	16.0
Average Days on Market	17.2	28.8	28.4	17.4	33.9	32.9	29.9

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

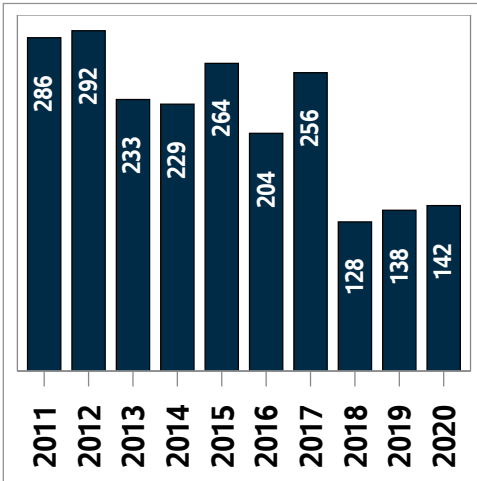
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

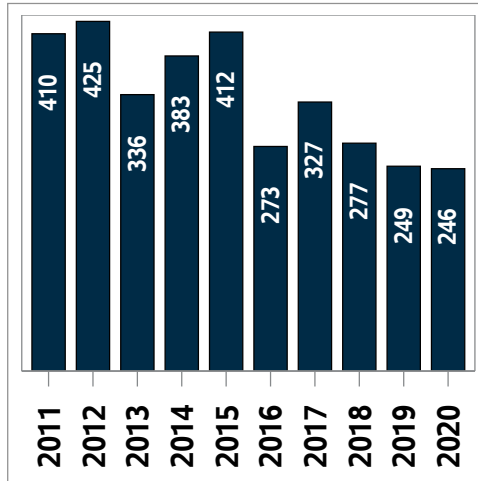
# BURLINGTON

## MLS® Single Family Market Activity

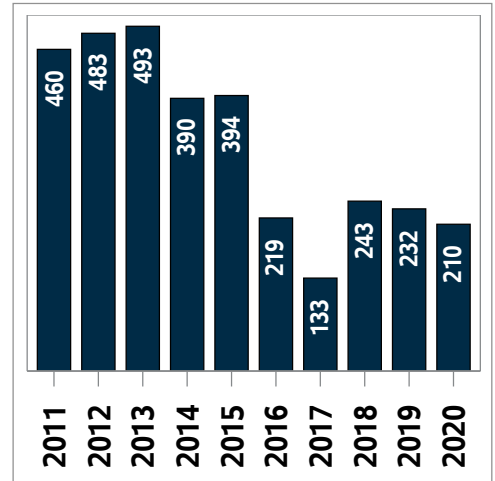
Sales Activity  
(March only)



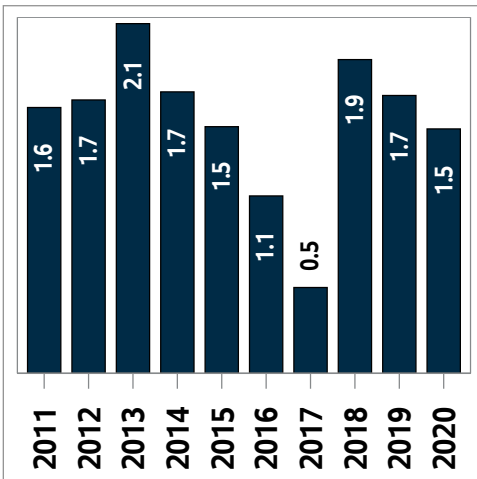
New Listings  
(March only)



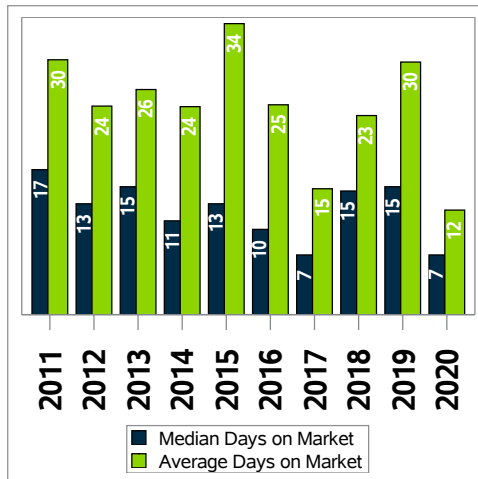
Active Listings  
(March only)



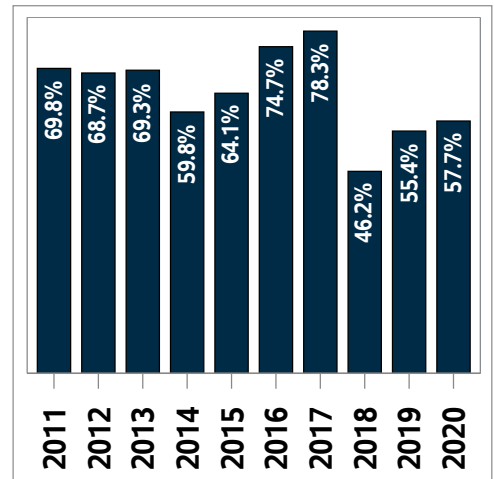
Months of Inventory  
(March only)



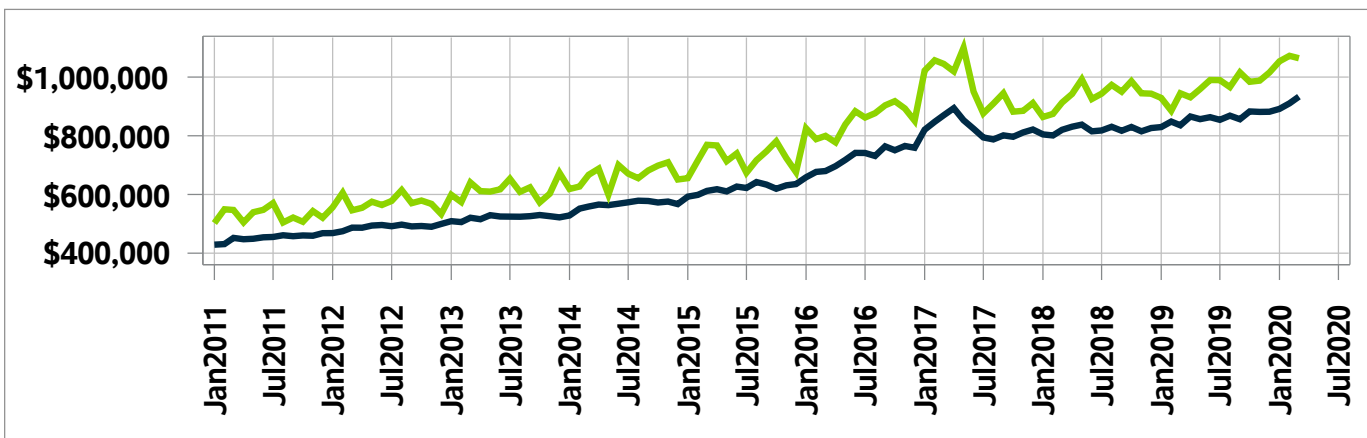
Days on Market  
(March only)



Sales to New Listings Ratio  
(March only)



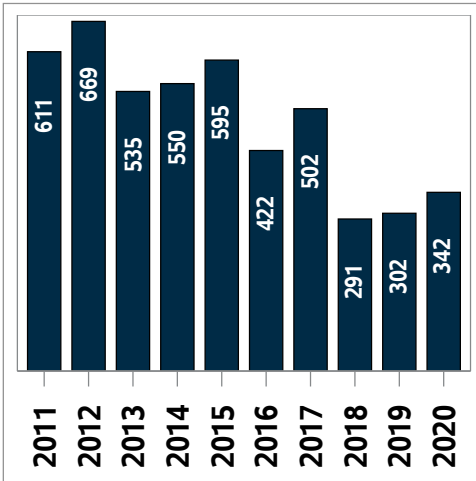
MLS® HPI Single Family Benchmark Price and Average Price



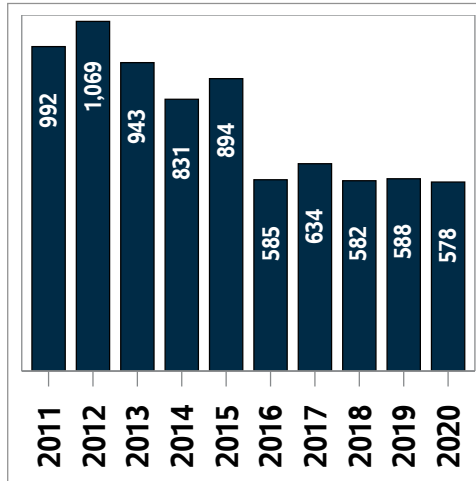
# BURLINGTON

## MLS® Single Family Market Activity

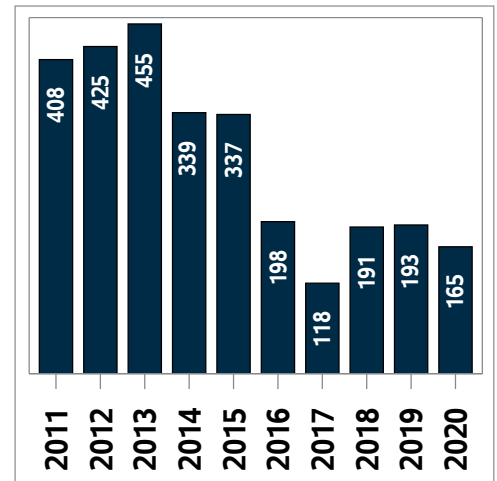
**Sales Activity**  
(March Year-to-date)



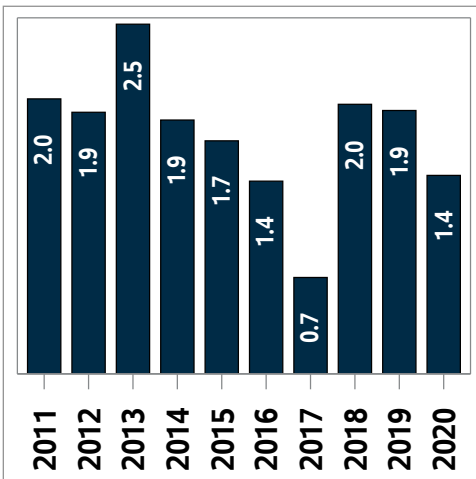
**New Listings**  
(March Year-to-date)



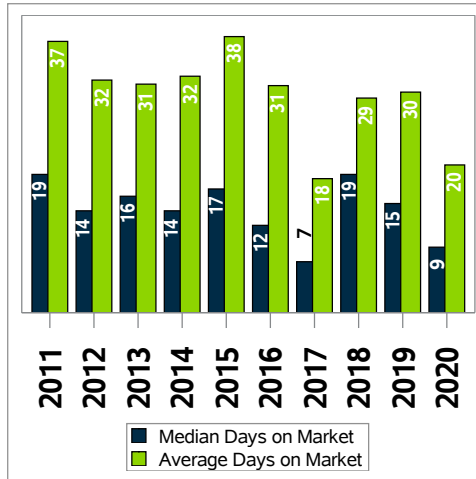
**Active Listings**<sup>1</sup>  
(March Year-to-date)



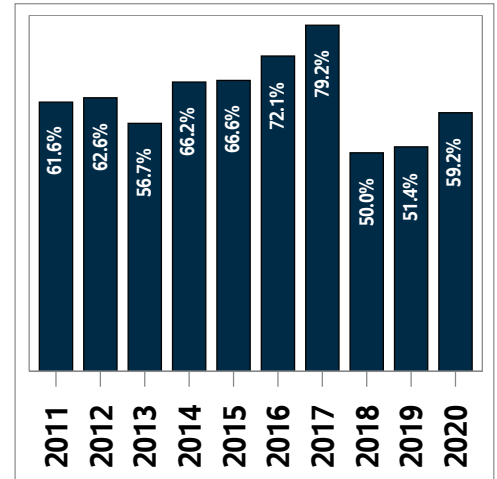
**Months of Inventory**<sup>2</sup>  
(March Year-to-date)



**Days on Market**  
(March Year-to-date)



**Sales to New Listings Ratio**  
(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON MLS® Single Family Market Activity

Actual	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	142	2.9	10.9	-44.5	-46.2	-39.1	-33.6
Dollar Volume	\$151,102,340	15.9	29.3	-43.5	-25.6	1.2	43.5
New Listings	246	-1.2	-11.2	-24.8	-40.3	-26.8	-14.6
Active Listings	210	-9.5	-13.6	57.9	-46.7	-57.4	-34.6
Sales to New Listings Ratio <sup>1</sup>	57.7	55.4	46.2	78.3	64.1	69.3	74.3
Months of Inventory <sup>2</sup>	1.5	1.7	1.9	0.5	1.5	2.1	1.5
Average Price	\$1,064,101	12.6	16.5	1.8	38.3	66.0	116.3
Median Price	\$970,000	15.2	15.3	5.3	42.6	76.4	115.3
Sales to List Price Ratio	100.4	98.3	98.2	105.9	98.6	98.6	98.3
Median Days on Market	7.0	15.0	14.5	7.0	13.0	15.0	14.0
Average Days on Market	12.3	29.6	23.3	14.8	34.1	26.4	32.3

Year-to-date	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	342	13.2	17.5	-31.9	-42.5	-36.1	-26.3
Dollar Volume	\$363,692,902	30.3	40.6	-30.6	-15.7	11.6	62.6
New Listings	578	-1.7	-0.7	-8.8	-35.3	-38.7	-20.9
Active Listings <sup>3</sup>	165	-14.7	-13.5	40.2	-51.0	-63.7	-42.2
Sales to New Listings Ratio <sup>4</sup>	59.2	51.4	50.0	79.2	66.6	56.7	63.5
Months of Inventory <sup>5</sup>	1.4	1.9	2.0	0.7	1.7	2.5	1.8
Average Price	\$1,063,430	15.1	19.7	1.8	46.7	74.6	120.5
Median Price	\$960,000	15.0	17.2	5.8	45.5	79.4	120.7
Sales to List Price Ratio	99.9	97.8	98.0	104.6	98.2	98.0	98.5
Median Days on Market	9.0	15.0	19.0	7.0	17.0	16.0	14.0
Average Days on Market	20.3	30.3	29.5	18.4	37.9	31.4	27.5

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

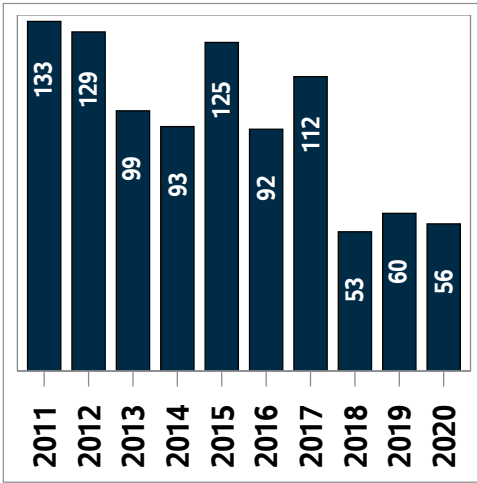
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



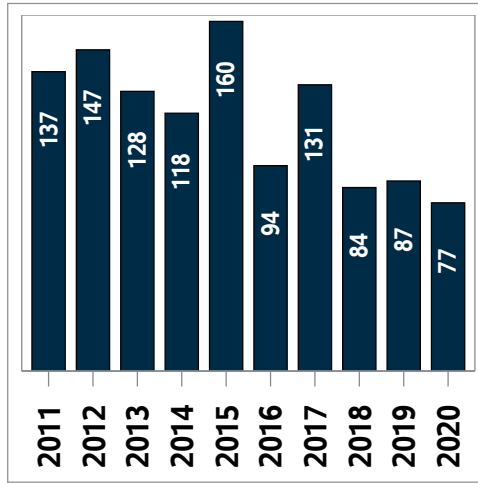
# BURLINGTON

## MLS® Townhouse Market Activity

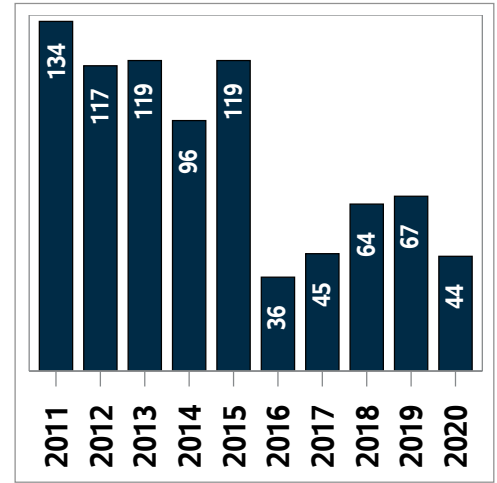
Sales Activity  
(March only)



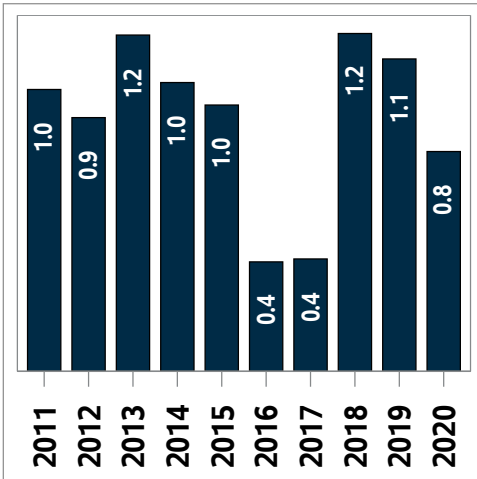
New Listings  
(March only)



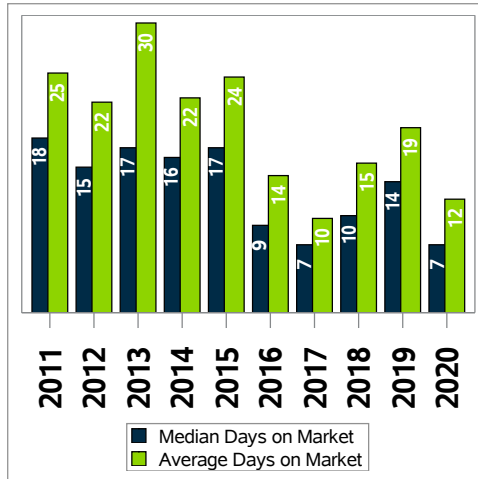
Active Listings  
(March only)



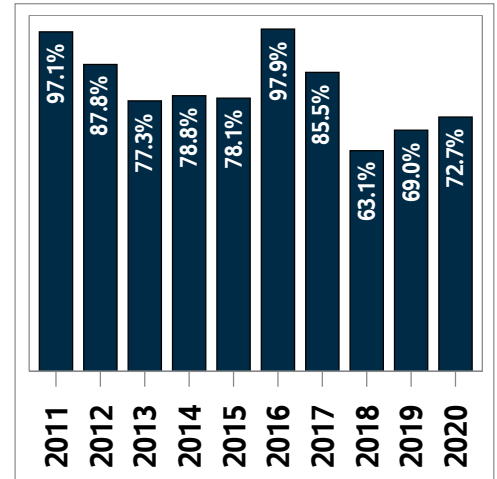
Months of Inventory  
(March only)



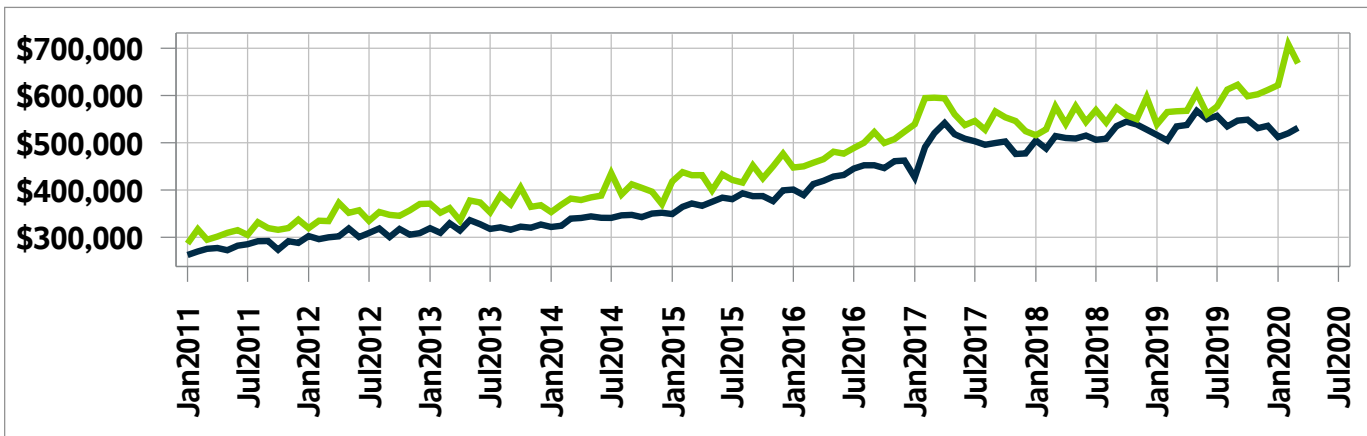
Days on Market  
(March only)



Sales to New Listings Ratio  
(March only)



MLS® HPI Townhouse Benchmark Price and Average Price

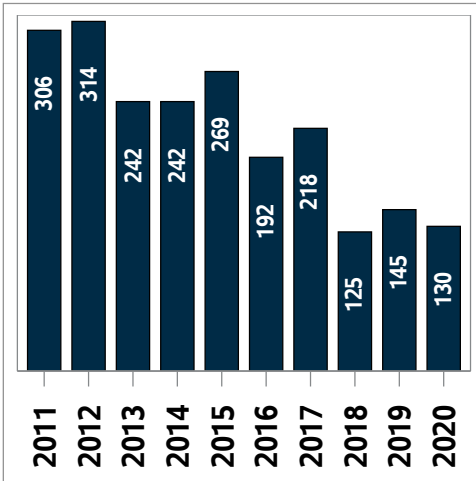




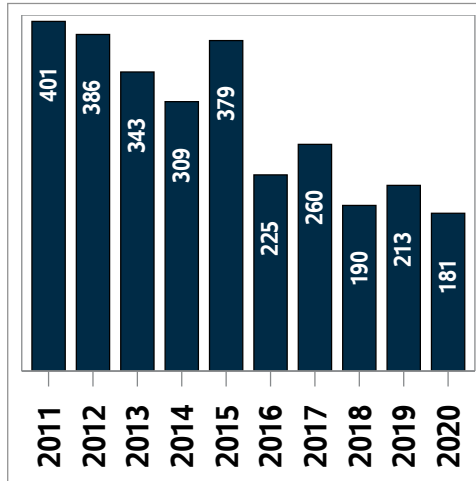
# BURLINGTON

## MLS® Townhouse Market Activity

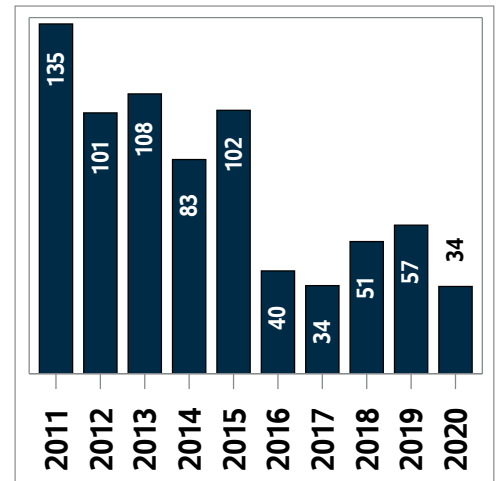
**Sales Activity**  
(March Year-to-date)



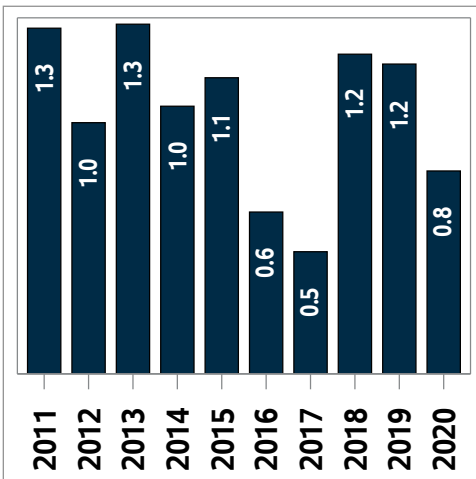
**New Listings**  
(March Year-to-date)



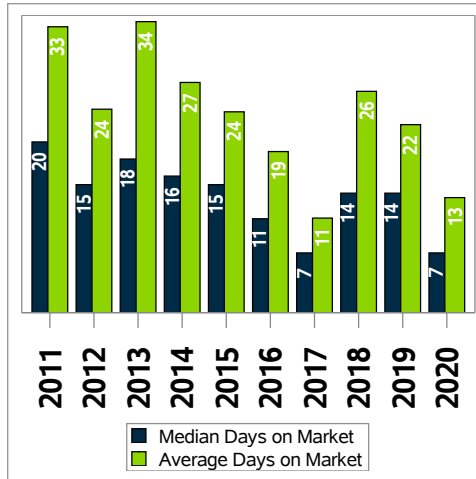
**Active Listings**<sup>1</sup>  
(March Year-to-date)



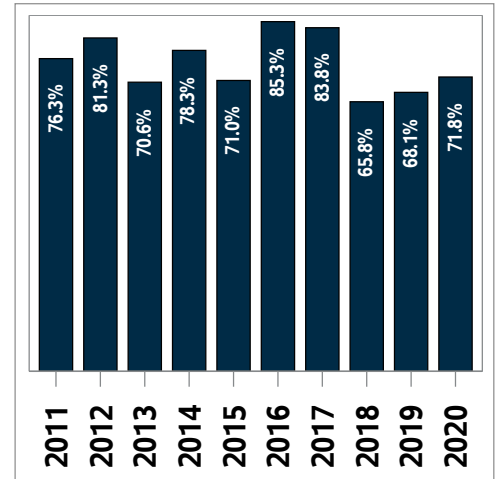
**Months of Inventory**<sup>2</sup>  
(March Year-to-date)



**Days on Market**  
(March Year-to-date)



**Sales to New Listings Ratio**  
(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON MLS® Townhouse Market Activity

Actual	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	56	-6.7	5.7	-50.0	-55.2	-43.4	-32.5
Dollar Volume	\$37,413,067	10.0	22.4	-43.9	-30.6	4.5	45.9
New Listings	77	-11.5	-8.3	-41.2	-51.9	-39.8	-29.4
Active Listings	44	-34.3	-31.3	-2.2	-63.0	-63.0	-51.1
Sales to New Listings Ratio <sup>1</sup>	72.7	69.0	63.1	85.5	78.1	77.3	76.1
Months of Inventory <sup>2</sup>	0.8	1.1	1.2	0.4	1.0	1.2	1.1
Average Price	\$668,090	17.9	15.8	12.2	54.9	84.7	116.3
Median Price	\$666,000	19.8	18.9	11.0	57.8	89.8	122.0
Sales to List Price Ratio	104.5	99.1	99.1	109.4	99.5	98.3	99.3
Median Days on Market	7.0	13.5	10.0	7.0	17.0	17.0	16.0
Average Days on Market	11.7	19.1	15.4	9.7	24.3	29.9	21.4

Year-to-date	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	130	-10.3	4.0	-40.4	-51.7	-46.3	-35.0
Dollar Volume	\$88,083,744	8.6	29.1	-31.0	-23.9	0.7	43.4
New Listings	181	-15.0	-4.7	-30.4	-52.2	-47.2	-28.7
Active Listings <sup>3</sup>	34	-41.3	-34.0	-1.0	-66.9	-68.8	-60.4
Sales to New Listings Ratio <sup>4</sup>	71.8	68.1	65.8	83.8	71.0	70.6	78.7
Months of Inventory <sup>5</sup>	0.8	1.2	1.2	0.5	1.1	1.3	1.3
Average Price	\$677,567	21.1	24.1	15.8	57.4	87.5	120.6
Median Price	\$670,500	23.0	27.7	12.2	57.6	87.3	120.6
Sales to List Price Ratio	103.2	99.2	98.8	108.2	99.3	98.1	97.8
Median Days on Market	7.0	14.0	14.0	7.0	15.0	18.0	19.0
Average Days on Market	13.5	22.0	25.9	11.1	23.5	34.1	28.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

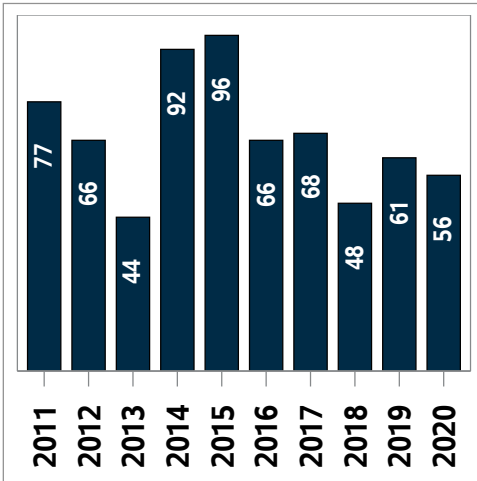
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

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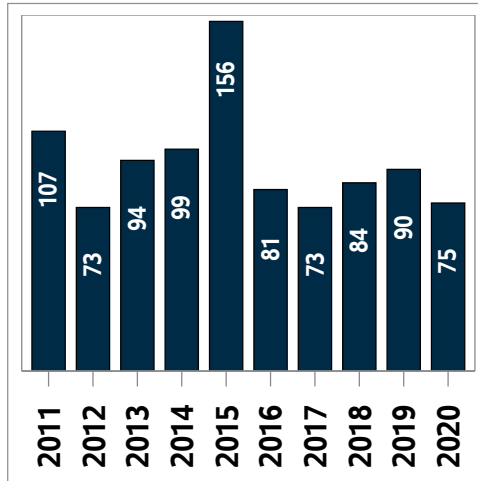
# BURLINGTON

## MLS® Apartment-Style Market Activity

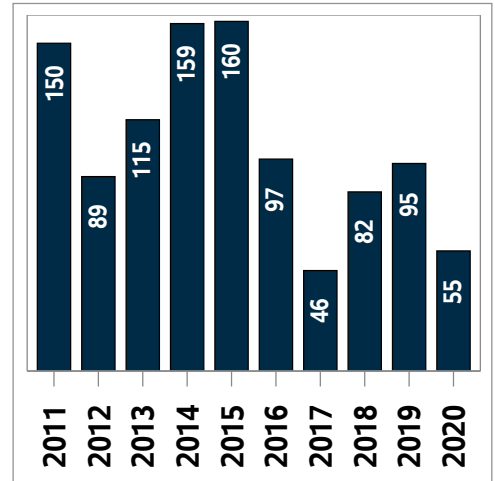
Sales Activity (March only)



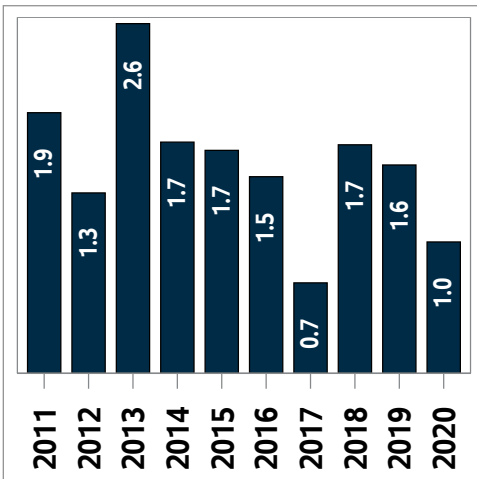
New Listings (March only)



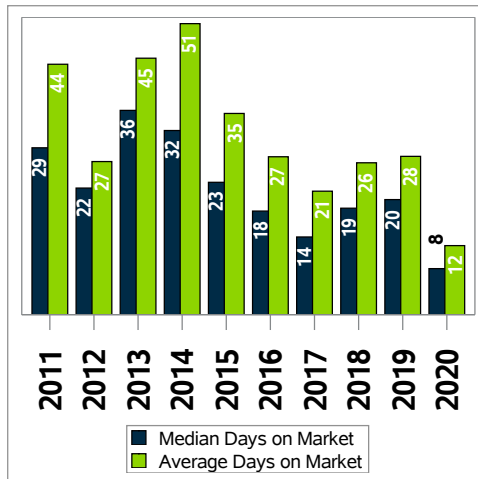
Active Listings (March only)



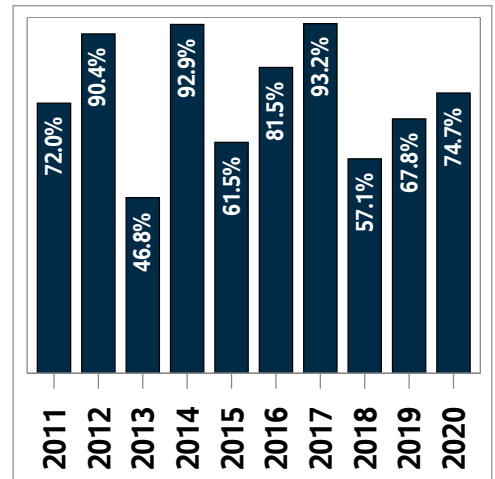
Months of Inventory (March only)



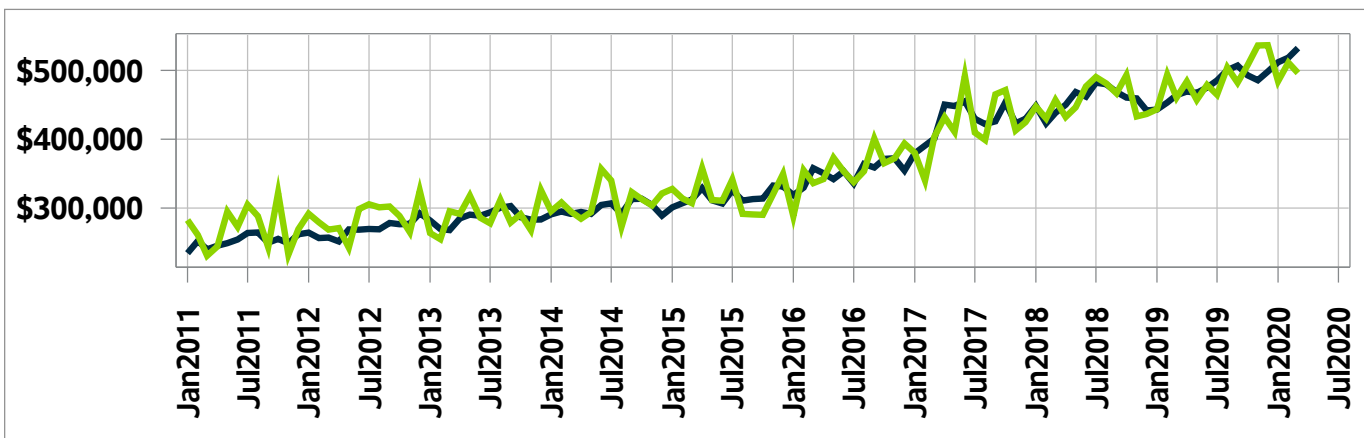
Days on Market (March only)



Sales to New Listings Ratio (March only)



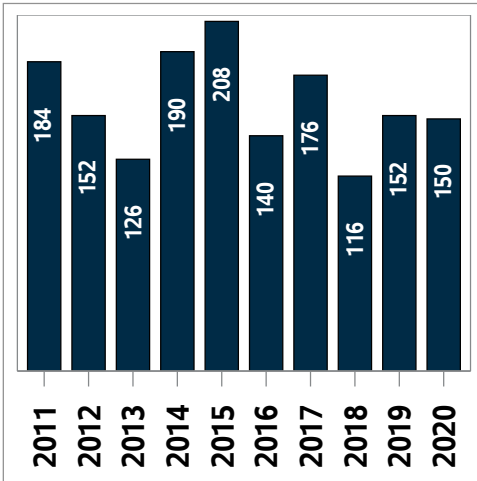
### MLS® HPI Apartment-Style Benchmark Price and Average Price



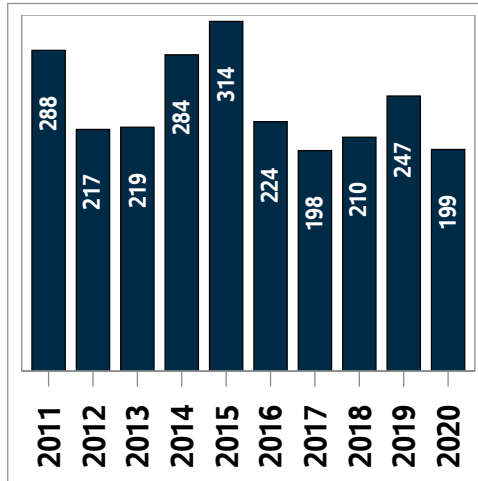
# BURLINGTON

## MLS® Apartment-Style Market Activity

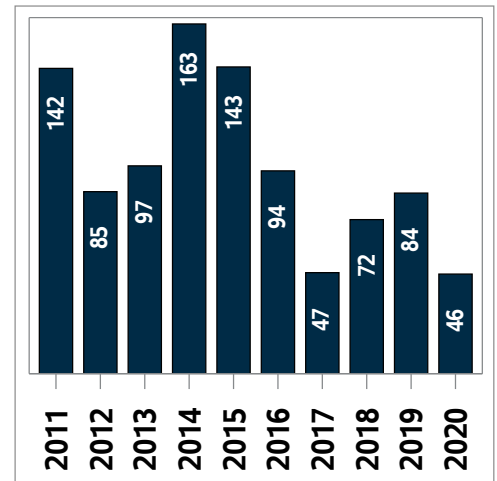
**Sales Activity**  
(March Year-to-date)



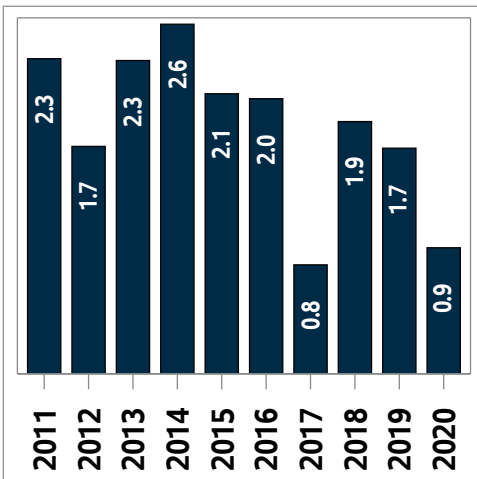
**New Listings**  
(March Year-to-date)



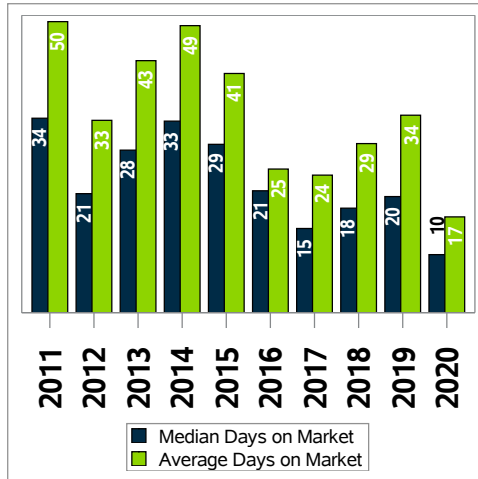
**Active Listings**<sup>1</sup>  
(March Year-to-date)



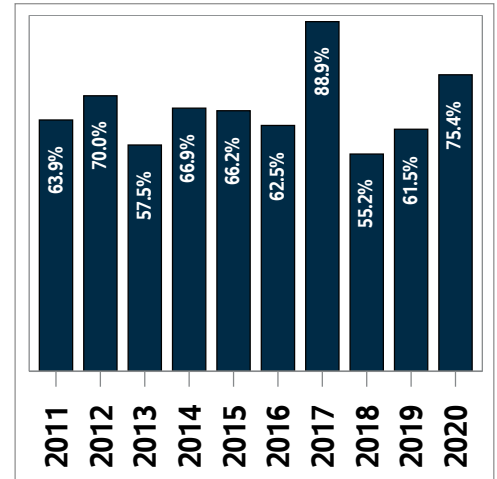
**Months of Inventory**<sup>2</sup>  
(March Year-to-date)



**Days on Market**  
(March Year-to-date)



**Sales to New Listings Ratio**  
(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON

### MLS® Apartment-Style Market Activity

Actual	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	56	-8.2	16.7	-17.6	-41.7	27.3	5.7
Dollar Volume	\$27,784,485	-1.1	26.7	1.2	-5.8	113.8	112.8
New Listings	75	-16.7	-10.7	2.7	-51.9	-20.2	2.7
Active Listings	55	-42.1	-32.9	19.6	-65.6	-52.2	-40.9
Sales to New Listings Ratio <sup>1</sup>	74.7	67.8	57.1	93.2	61.5	46.8	72.6
Months of Inventory <sup>2</sup>	1.0	1.6	1.7	0.7	1.7	2.6	1.8
Average Price	\$496,152	7.8	8.6	22.9	61.5	68.0	101.4
Median Price	\$469,000	7.8	6.7	29.1	66.2	80.4	110.3
Sales to List Price Ratio	102.5	98.2	98.3	103.7	97.3	97.9	98.0
Median Days on Market	8.0	20.0	18.5	13.5	23.0	35.5	23.0
Average Days on Market	12.0	27.5	26.4	21.5	35.0	44.6	37.3

Year-to-date	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	150	-1.3	29.3	-14.8	-27.9	19.0	28.2
Dollar Volume	\$74,816,729	5.5	44.9	13.4	14.6	118.8	141.7
New Listings	199	-19.4	-5.2	0.5	-36.6	-9.1	9.9
Active Listings <sup>3</sup>	46	-44.8	-35.3	-1.4	-67.5	-52.1	-46.7
Sales to New Listings Ratio <sup>4</sup>	75.4	61.5	55.2	88.9	66.2	57.5	64.6
Months of Inventory <sup>5</sup>	0.9	1.7	1.9	0.8	2.1	2.3	2.2
Average Price	\$498,778	6.9	12.0	33.0	58.9	83.8	88.5
Median Price	\$465,000	13.1	11.0	34.0	63.9	84.2	111.4
Sales to List Price Ratio	101.6	98.2	97.9	101.7	97.3	97.0	97.6
Median Days on Market	10.0	20.0	18.0	14.5	29.0	28.0	24.0
Average Days on Market	16.5	34.0	29.1	23.7	41.2	43.4	48.4

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

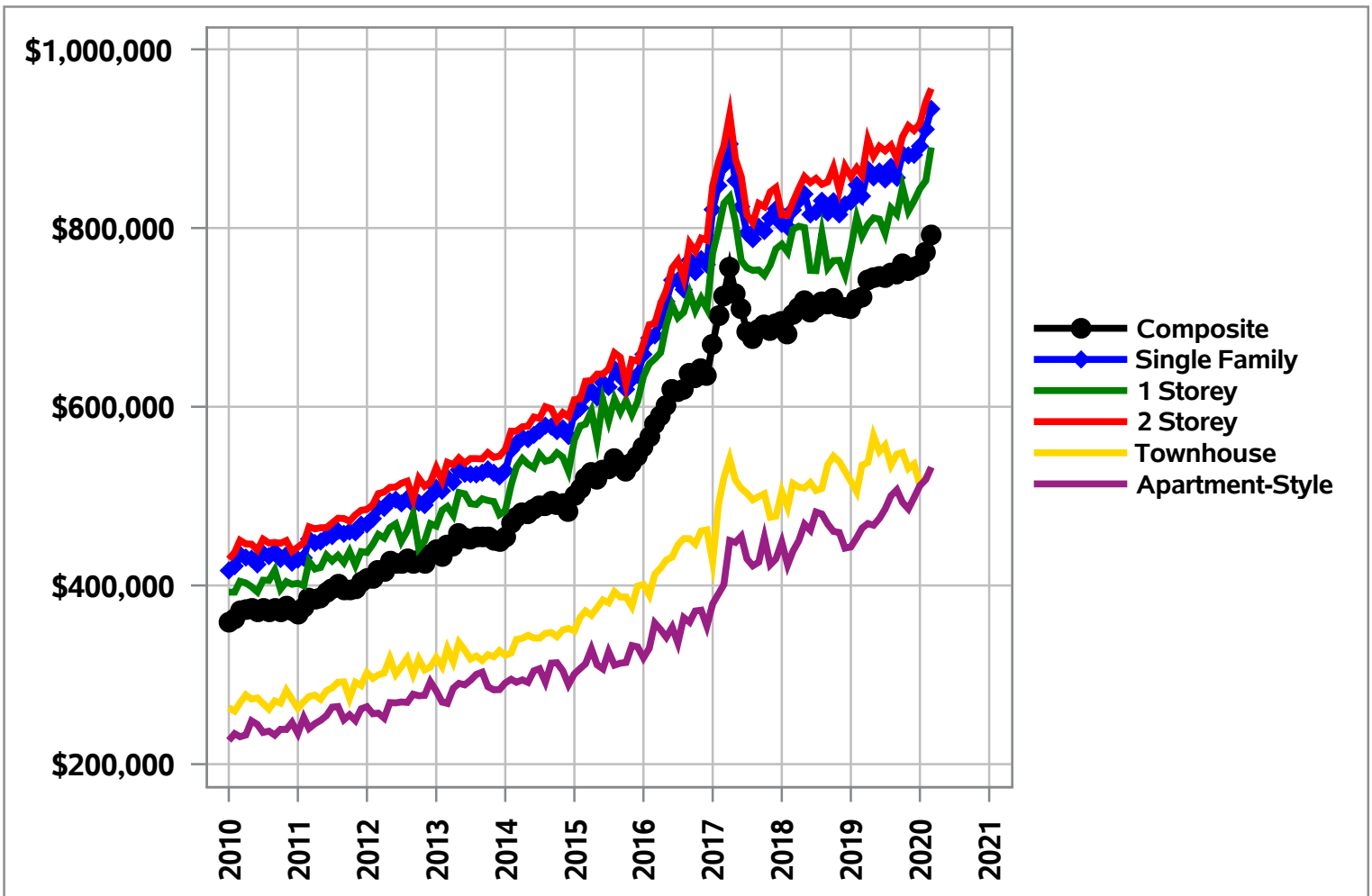
# BURLINGTON

## MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$791,700	2.5	4.6	5.9	9.5	9.4	52.3
Single Family	\$933,300	2.5	5.8	9.0	11.7	7.3	52.5
One Storey	\$890,300	4.4	7.2	9.2	12.5	7.6	53.4
Two Storey	\$956,000	1.6	5.1	8.9	11.3	7.2	52.1
Townhouse	\$531,600	2.2	-0.8	-2.8	-0.6	2.2	43.1
Apartment-Style	\$532,400	2.7	6.9	5.0	14.7	32.8	70.5

### MLS® HPI Benchmark Price



# BURLINGTON

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1362
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5257
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1303
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6725
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1747
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3958
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## MLS® HPI Benchmark Descriptions

### Townhouse

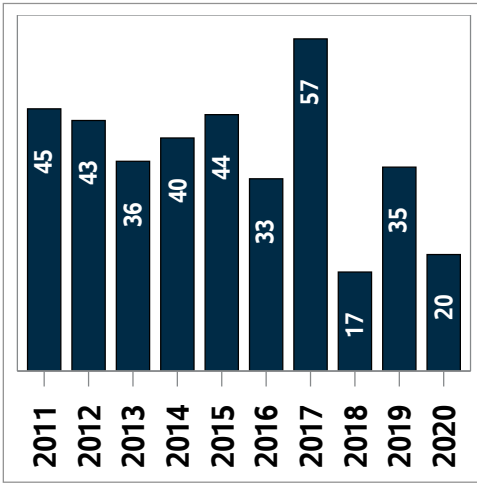
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1262
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

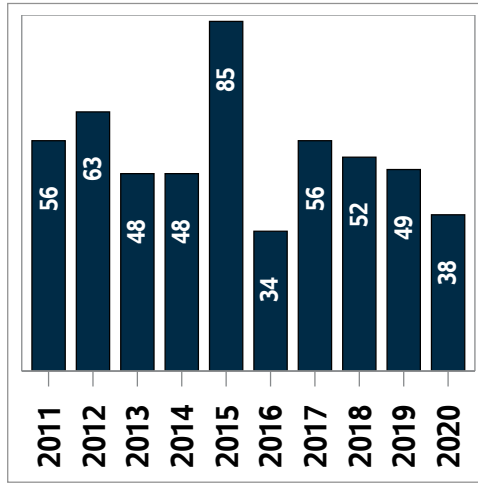
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1052
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

# BURLINGTON (30) MLS® Residential Market Activity

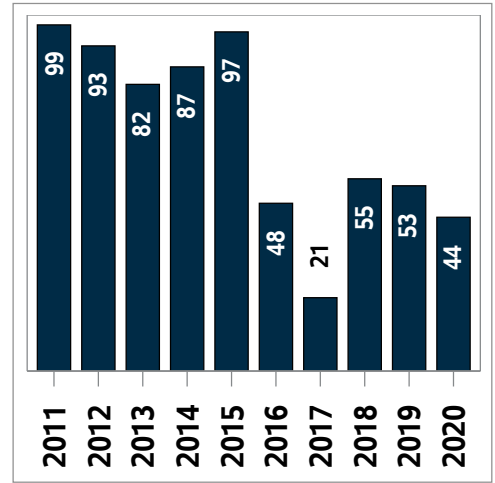
Sales Activity (March only)



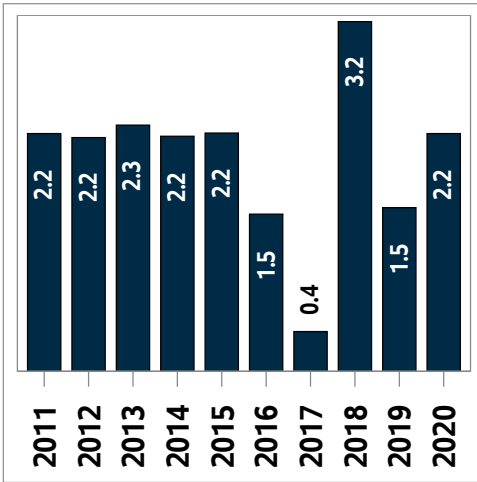
New Listings (March only)



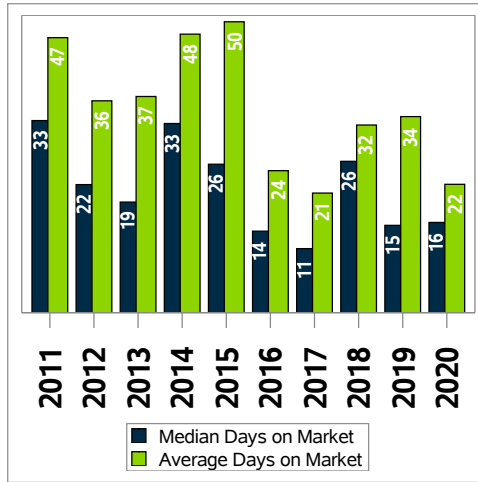
Active Listings (March only)



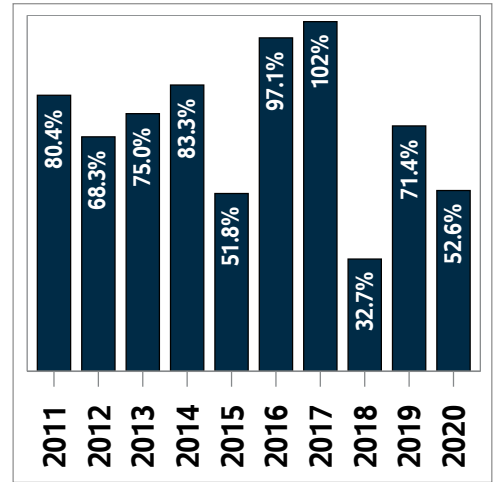
Months of Inventory (March only)



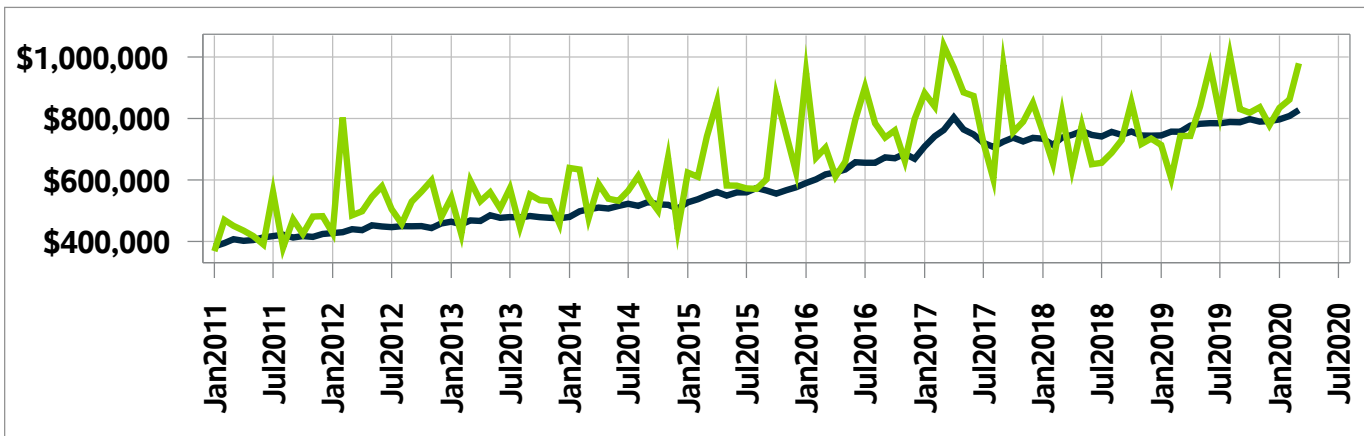
Days on Market (March only)



Sales to New Listings Ratio (March only)



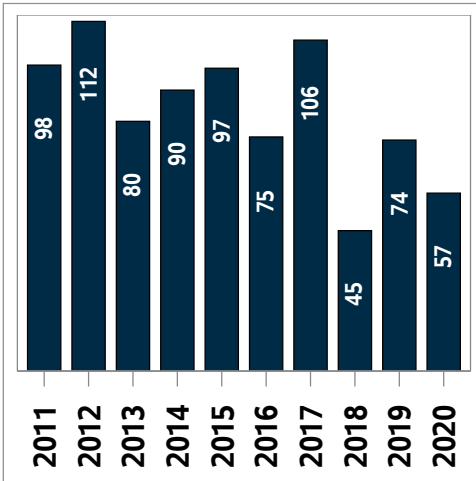
## MLS® HPI Composite Benchmark Price and Average Price



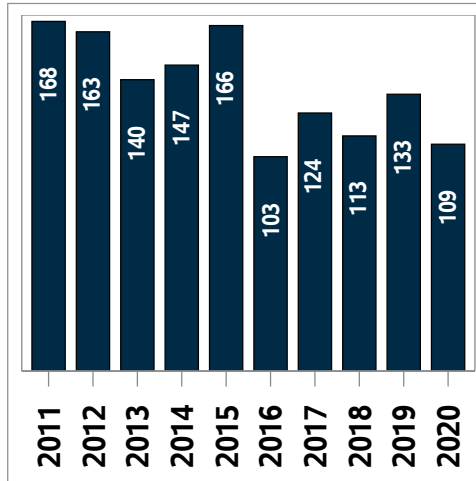
# BURLINGTON (30)

## MLS® Residential Market Activity

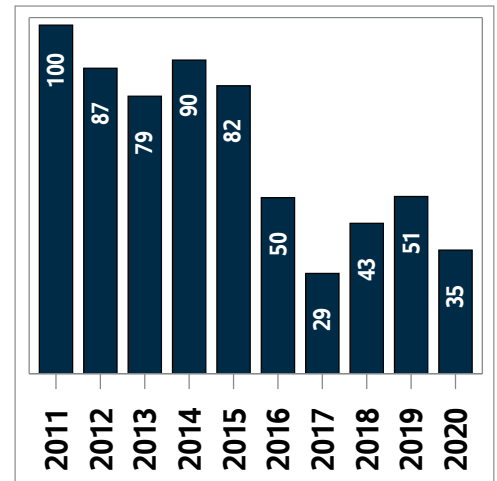
**Sales Activity**  
(March Year-to-date)



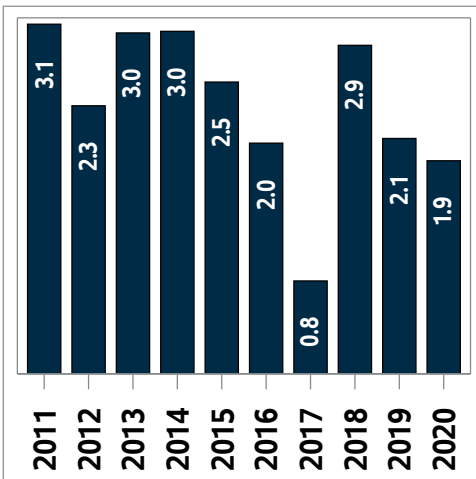
**New Listings**  
(March Year-to-date)



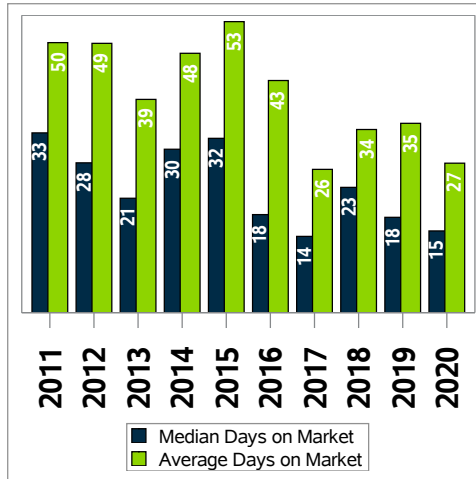
**Active Listings**<sup>1</sup>  
(March Year-to-date)



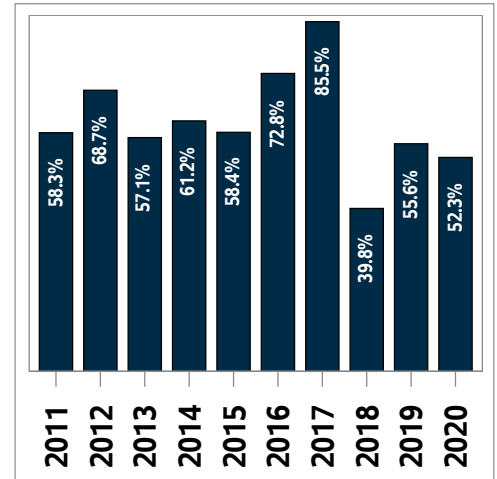
**Months of Inventory**<sup>2</sup>  
(March Year-to-date)



**Days on Market**  
(March Year-to-date)



**Sales to New Listings Ratio**  
(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (30)

### MLS® Residential Market Activity

Actual	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	20	-42.9	17.6	-64.9	-54.5	-44.4	0.0
Dollar Volume	\$19,586,510	-24.7	40.9	-66.9	-40.0	-8.8	162.6
New Listings	38	-22.4	-26.9	-32.1	-55.3	-20.8	52.0
Active Listings	44	-17.0	-20.0	109.5	-54.6	-46.3	-21.4
Sales to New Listings Ratio <sup>1</sup>	52.6	71.4	32.7	101.8	51.8	75.0	80.0
Months of Inventory <sup>2</sup>	2.2	1.5	3.2	0.4	2.2	2.3	2.8
Average Price	\$979,326	31.8	19.8	-5.5	32.0	64.2	162.6
Median Price	\$831,917	18.3	7.3	-10.1	24.9	57.0	122.7
Sales to List Price Ratio	100.3	98.2	97.0	102.2	95.2	97.6	98.8
Median Days on Market	15.5	15.0	26.0	11.0	25.5	19.0	15.0
Average Days on Market	22.1	33.7	32.2	20.5	50.0	37.1	26.6

Year-to-date	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	57	-23.0	26.7	-46.2	-41.2	-28.8	-1.7
Dollar Volume	\$51,137,410	-1.8	54.9	-49.4	-21.7	21.3	122.9
New Listings	109	-18.0	-3.5	-12.1	-34.3	-22.1	6.9
Active Listings <sup>3</sup>	35	-30.3	-17.8	23.3	-57.1	-55.5	-37.3
Sales to New Listings Ratio <sup>4</sup>	52.3	55.6	39.8	85.5	58.4	57.1	56.9
Months of Inventory <sup>5</sup>	1.9	2.1	2.9	0.8	2.5	3.0	2.9
Average Price	\$897,148	27.4	22.3	-5.9	33.3	70.3	126.8
Median Price	\$836,000	36.8	21.2	0.4	25.1	75.6	127.8
Sales to List Price Ratio	99.1	97.9	97.4	101.4	95.3	97.7	98.3
Median Days on Market	15.0	17.5	23.0	14.0	32.0	21.0	22.5
Average Days on Market	27.4	34.8	33.6	26.3	53.4	39.2	31.2

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

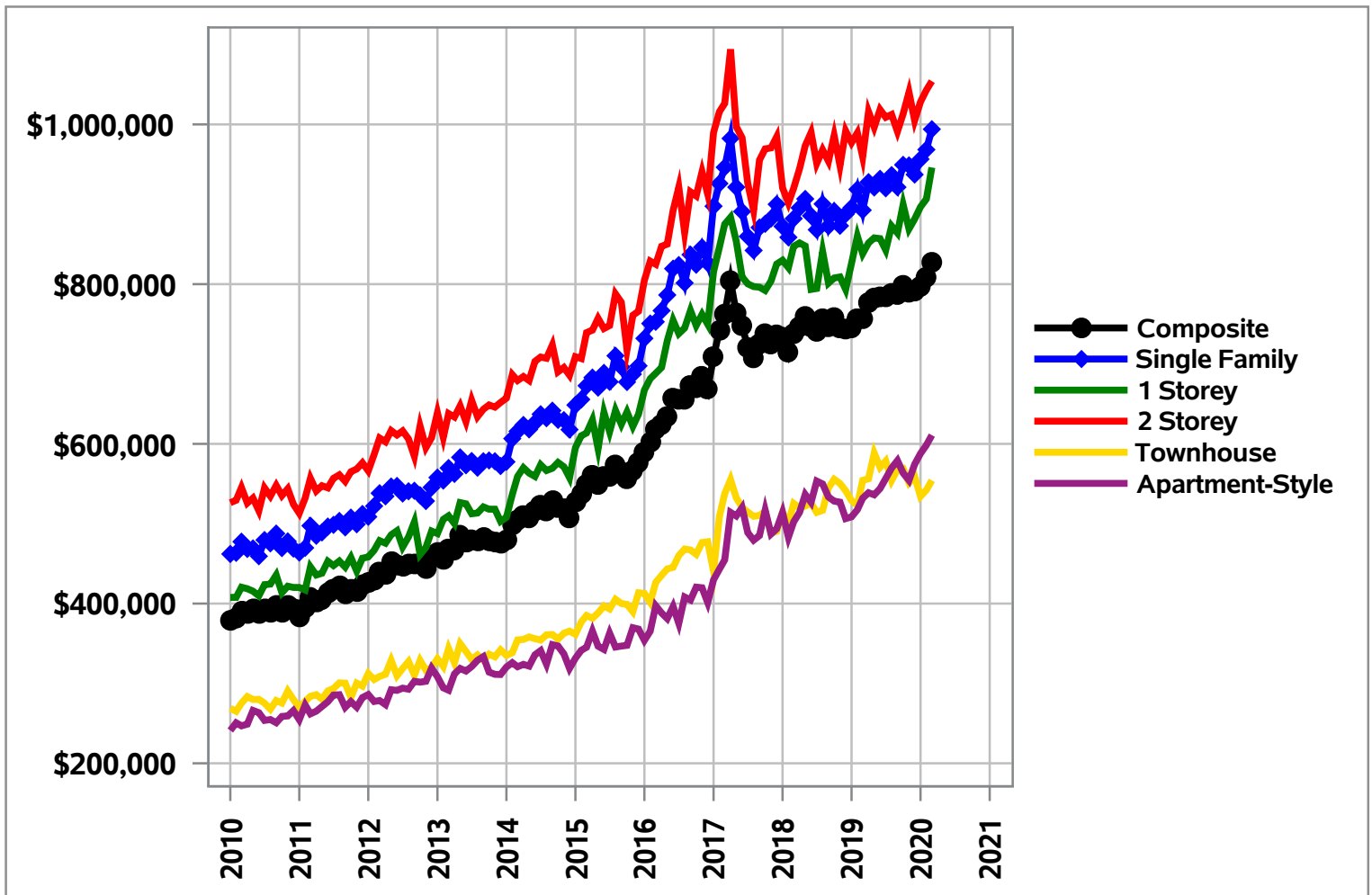
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (30) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$827,400	2.4	4.5	5.1	9.3	8.5	50.6
Single Family	\$994,000	2.6	6.1	7.9	11.4	5.0	47.7
One Storey	\$946,100	4.4	7.3	9.5	12.9	8.1	54.2
Two Storey	\$1,054,200	1.1	4.9	6.4	9.9	2.7	42.6
Townhouse	\$554,300	2.2	-0.8	-2.4	0.0	3.1	43.9
Apartment-Style	\$610,900	2.1	6.4	5.5	14.8	34.4	76.9

### MLS® HPI Benchmark Price



# BURLINGTON (30)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1582
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## BURLINGTON (30)

### MLS® HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1364
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7564
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1967
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7257
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (30)

## MLS® HPI Benchmark Descriptions

### Townhouse

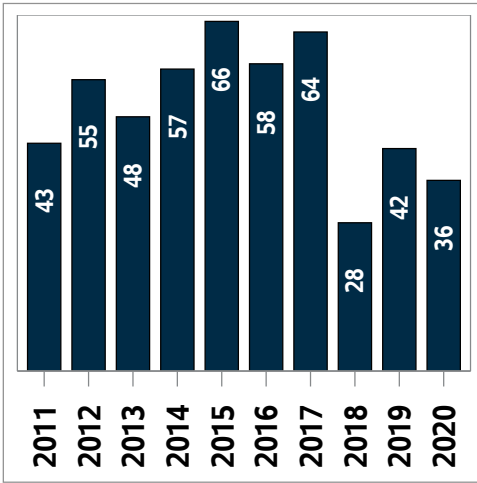
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1225
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

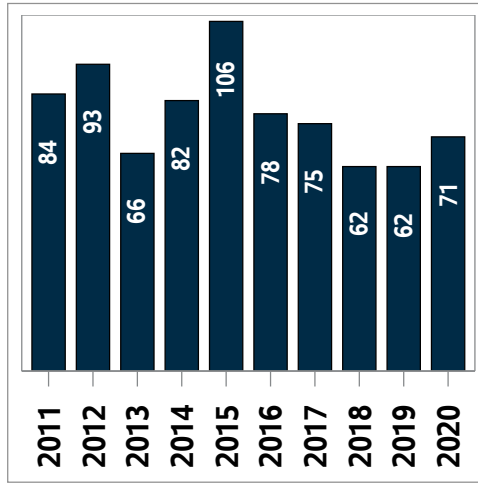
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1119
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

# BURLINGTON (31) MLS® Residential Market Activity

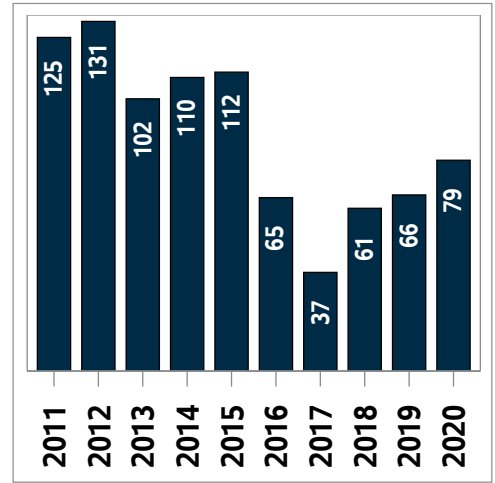
Sales Activity (March only)



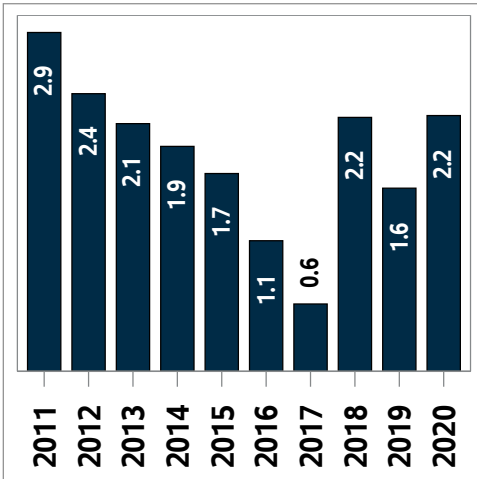
New Listings (March only)



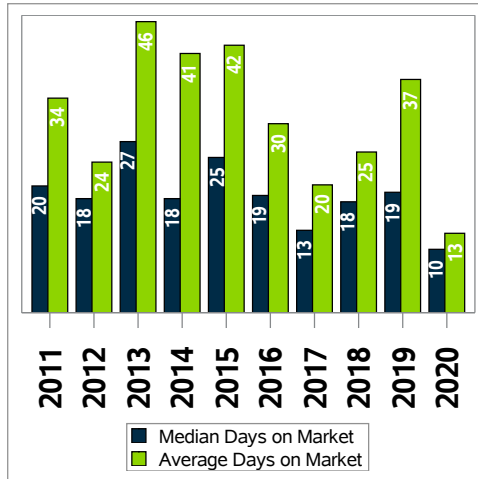
Active Listings (March only)



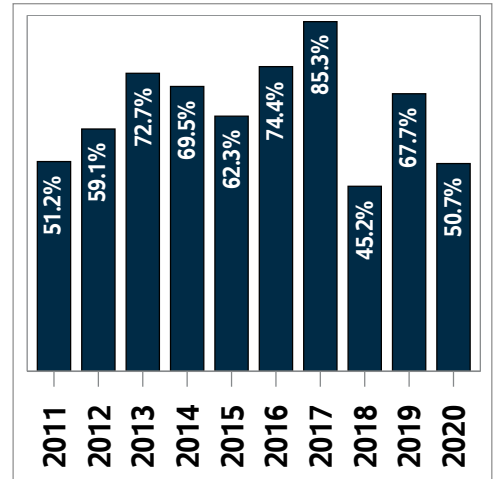
Months of Inventory (March only)



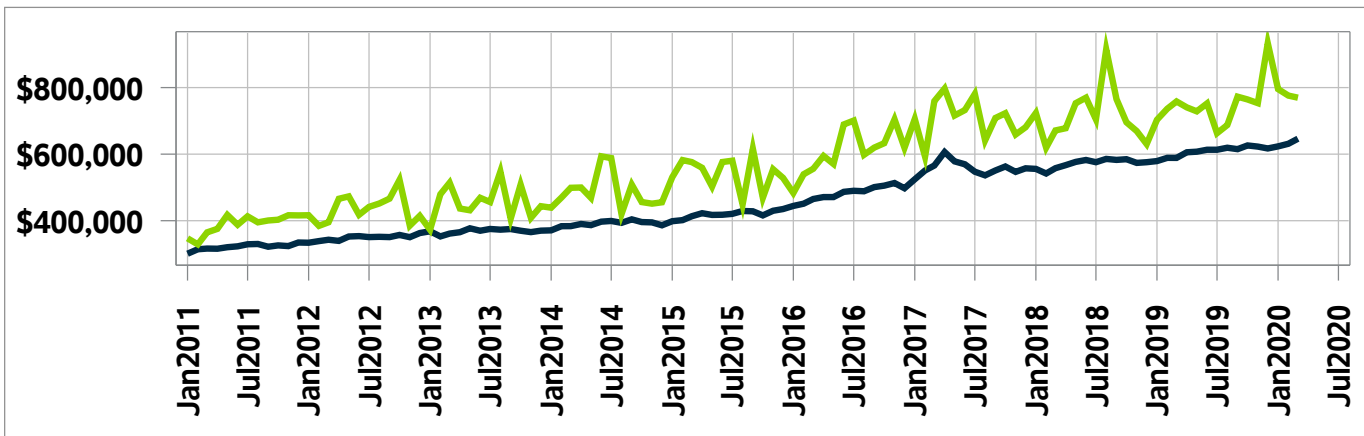
Days on Market (March only)



Sales to New Listings Ratio (March only)



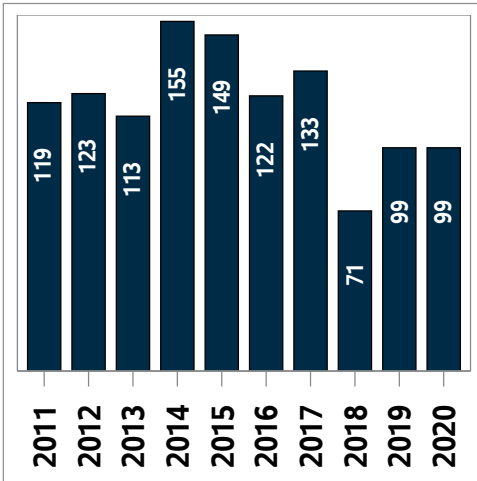
## MLS® HPI Composite Benchmark Price and Average Price



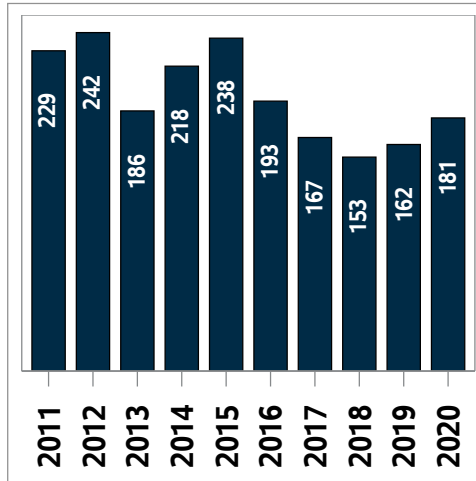
# BURLINGTON (31)

## MLS® Residential Market Activity

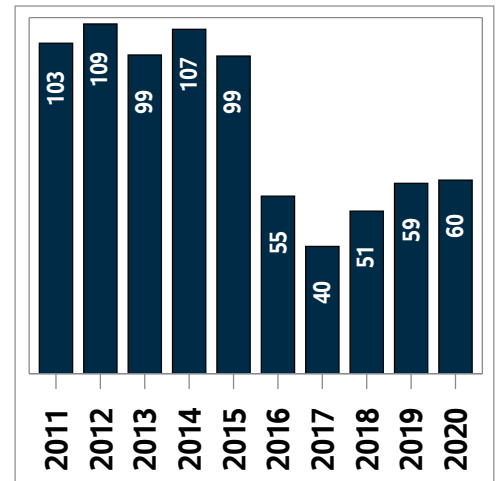
**Sales Activity**  
(March Year-to-date)



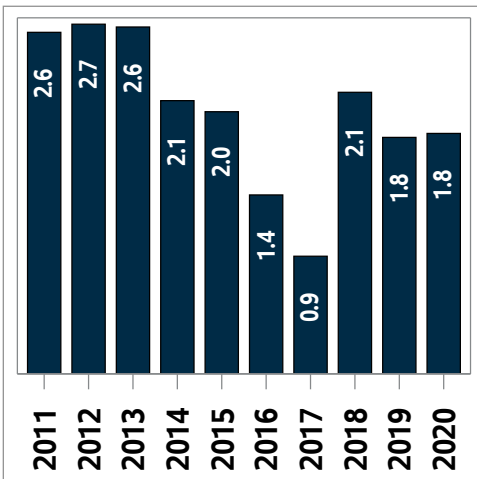
**New Listings**  
(March Year-to-date)



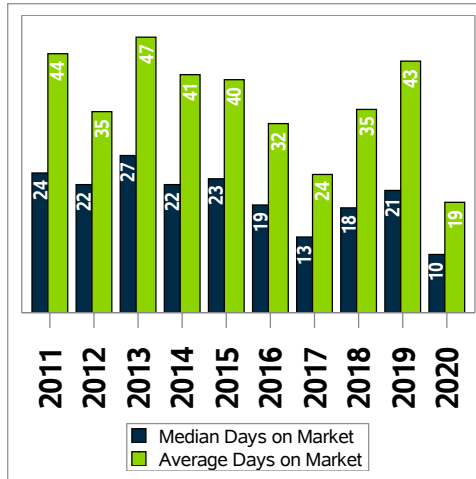
**Active Listings <sup>1</sup>**  
(March Year-to-date)



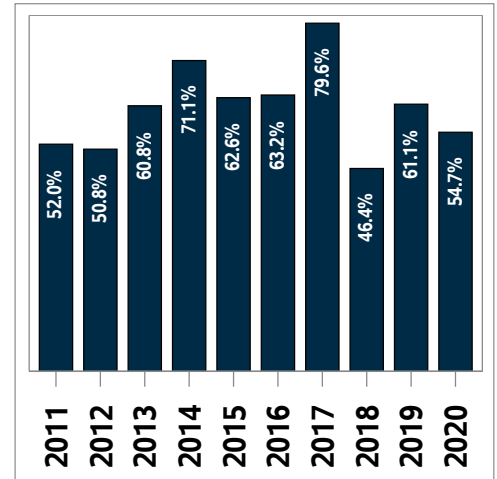
**Months of Inventory <sup>2</sup>**  
(March Year-to-date)



**Days on Market**  
(March Year-to-date)



**Sales to New Listings Ratio**  
(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (31)

### MLS® Residential Market Activity

Actual	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	36	-14.3	28.6	-43.8	-45.5	-25.0	-21.7
Dollar Volume	\$27,706,120	-13.0	47.4	-43.0	-27.1	12.3	33.9
New Listings	71	14.5	14.5	-5.3	-33.0	7.6	7.6
Active Listings	79	19.7	29.5	113.5	-29.5	-22.5	-17.7
Sales to New Listings Ratio <sup>1</sup>	50.7	67.7	45.2	85.3	62.3	72.7	69.7
Months of Inventory <sup>2</sup>	2.2	1.6	2.2	0.6	1.7	2.1	2.1
Average Price	\$769,614	1.5	14.7	1.3	33.6	49.7	71.1
Median Price	\$666,000	-0.7	8.1	-17.3	38.7	43.2	74.1
Sales to List Price Ratio	101.6	98.0	98.2	101.8	98.1	97.7	97.6
Median Days on Market	10.0	19.0	17.5	13.0	24.5	27.0	20.0
Average Days on Market	12.5	36.8	25.4	20.2	42.2	45.9	25.9

Year-to-date	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	99	0.0	39.4	-25.6	-33.6	-12.4	12.5
Dollar Volume	\$76,681,397	5.0	60.3	-16.6	-9.1	45.9	120.4
New Listings	181	11.7	18.3	8.4	-23.9	-2.7	14.6
Active Listings <sup>3</sup>	60	1.7	19.1	52.1	-39.1	-39.3	-24.3
Sales to New Listings Ratio <sup>4</sup>	54.7	61.1	46.4	79.6	62.6	60.8	55.7
Months of Inventory <sup>5</sup>	1.8	1.8	2.1	0.9	2.0	2.6	2.7
Average Price	\$774,560	5.0	15.0	12.1	36.8	66.5	95.9
Median Price	\$672,000	1.1	9.3	-4.0	36.8	58.1	95.5
Sales to List Price Ratio	100.5	97.6	97.5	101.4	97.8	96.9	95.2
Median Days on Market	10.0	21.0	18.0	13.0	23.0	27.0	21.0
Average Days on Market	19.0	43.2	34.9	23.7	40.0	47.3	35.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

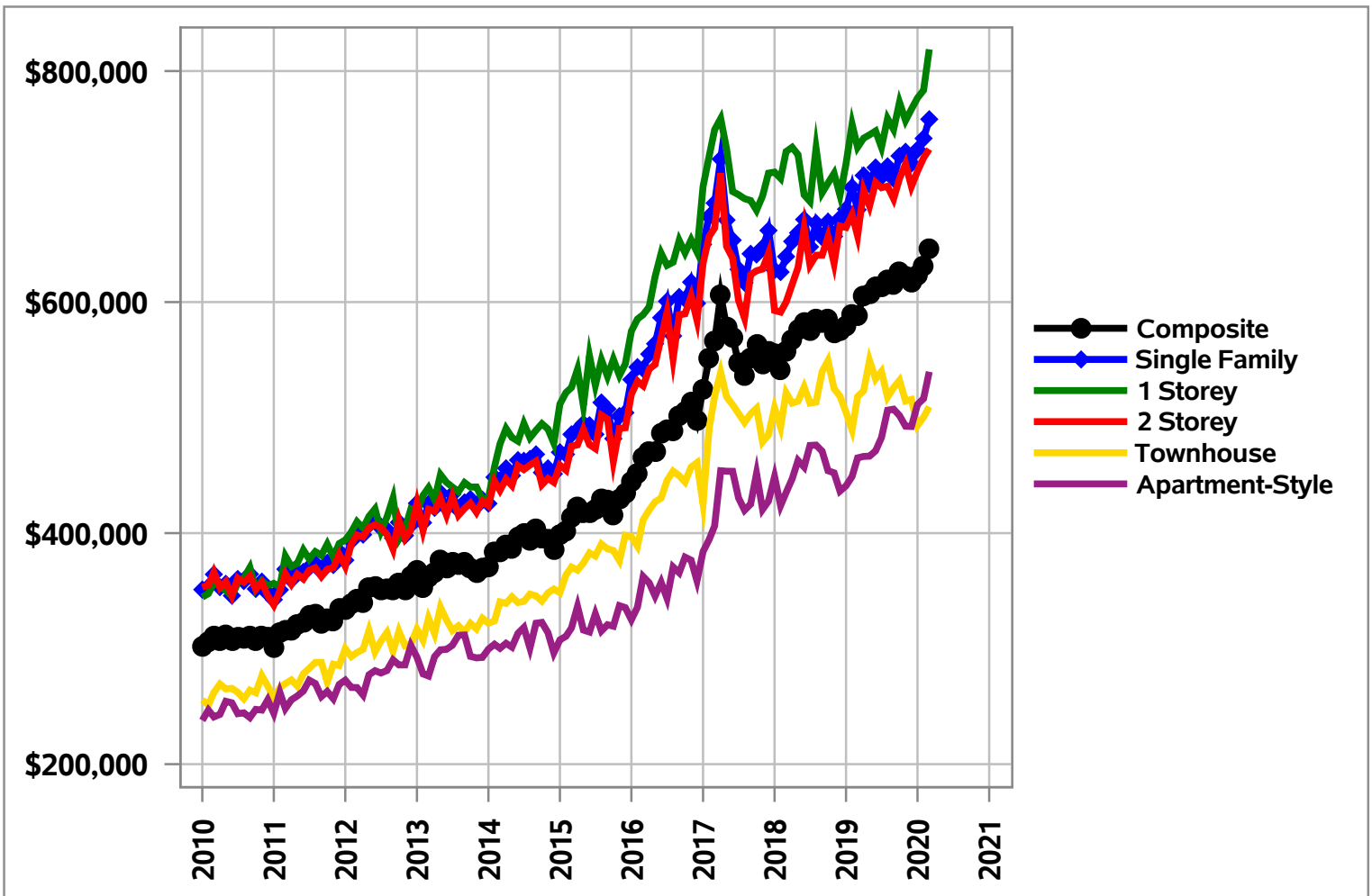
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (31) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$646,400	2.4	4.7	5.1	9.8	14.2	56.3
Single Family	\$758,300	2.2	5.3	7.3	11.5	10.6	56.2
One Storey	\$818,800	4.5	6.8	9.3	11.6	9.3	55.7
Two Storey	\$732,400	1.0	4.6	6.2	11.4	10.3	54.1
Townhouse	\$509,400	1.8	-1.2	-3.1	-1.7	-1.7	37.5
Apartment-Style	\$539,700	4.5	9.6	6.4	16.0	32.9	69.8

### MLS® HPI Benchmark Price



# BURLINGTON (31)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1197
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5122
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (31)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1195
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7781
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1379
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4544
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Attached
Wastewater Disposal	Municipal sewers

# BURLINGTON (31)

## MLS® HPI Benchmark Descriptions

### Townhouse

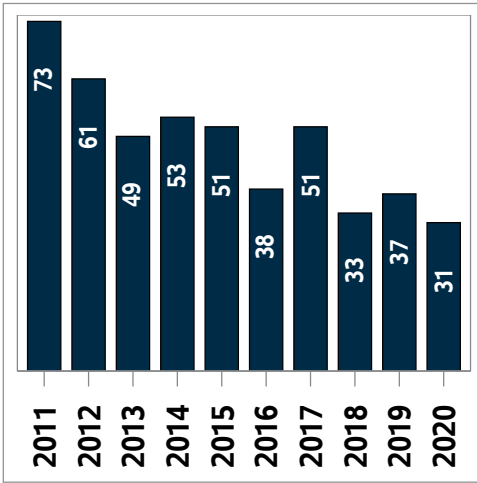
Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1192
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

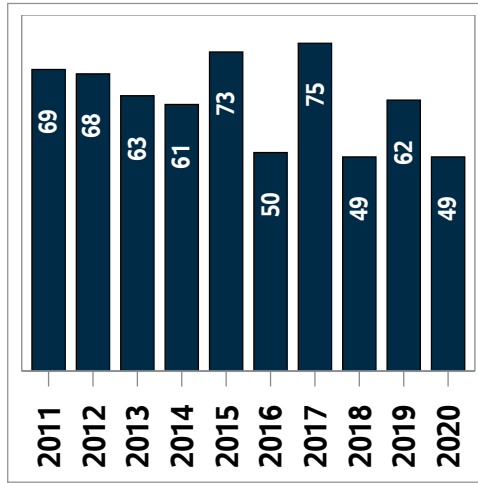
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1041
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Pool	In ground
Wastewater Disposal	Municipal sewers

# BURLINGTON (32) MLS® Residential Market Activity

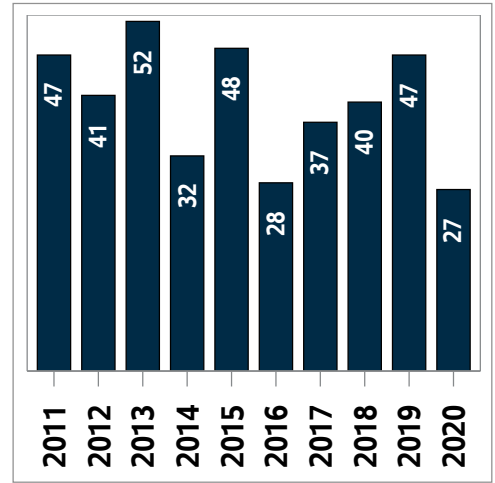
Sales Activity (March only)



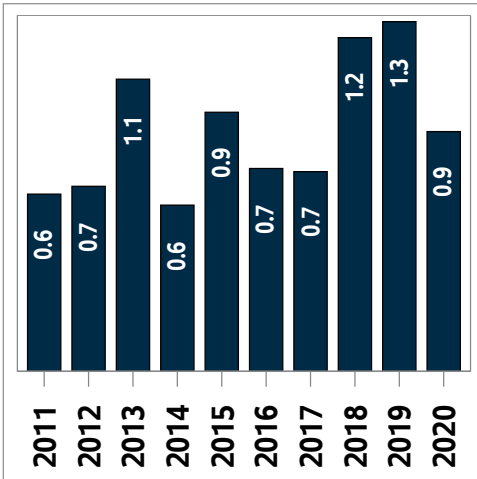
New Listings (March only)



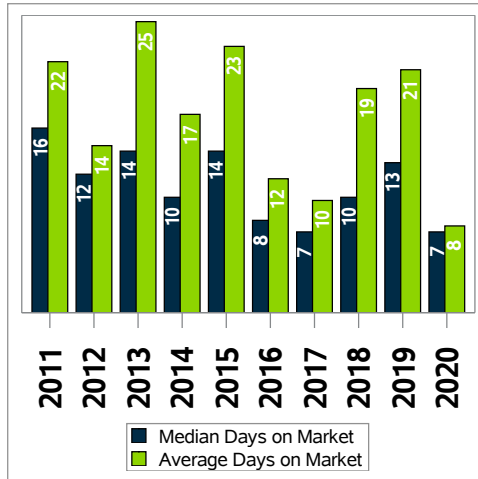
Active Listings (March only)



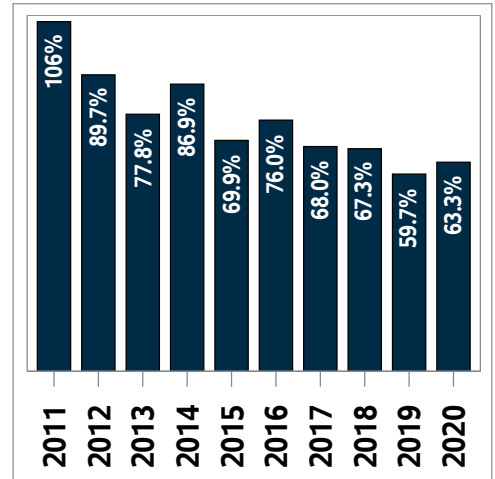
Months of Inventory (March only)



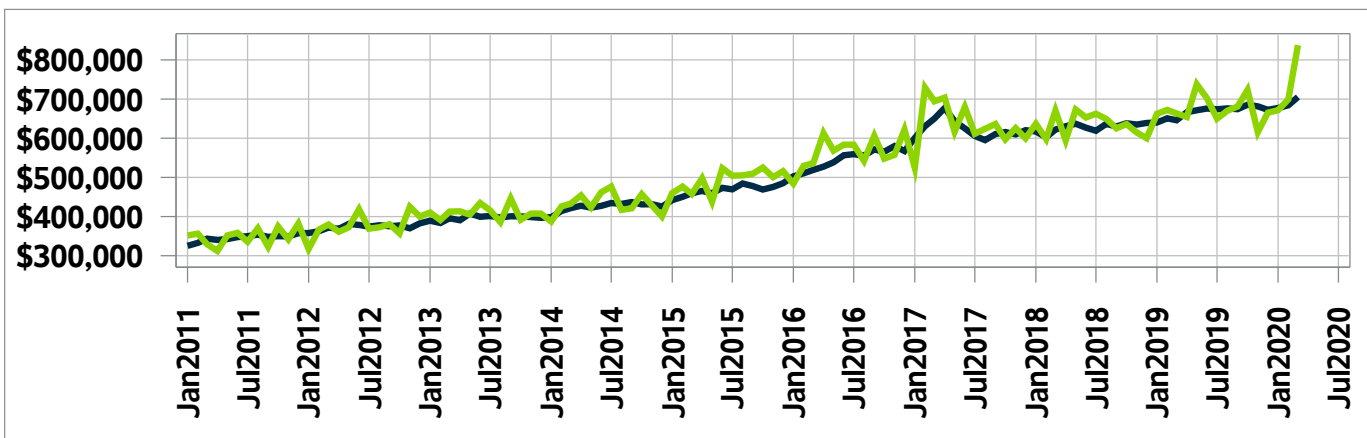
Days on Market (March only)



Sales to New Listings Ratio (March only)



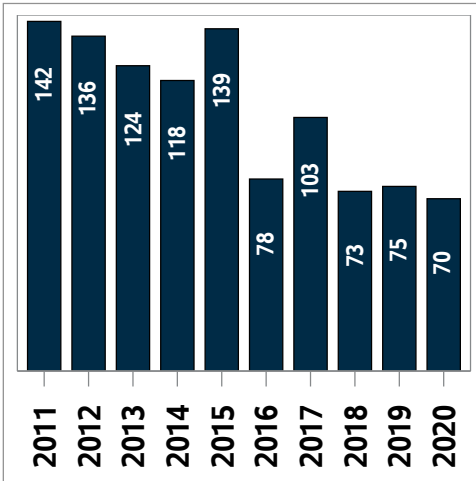
## MLS® HPI Composite Benchmark Price and Average Price



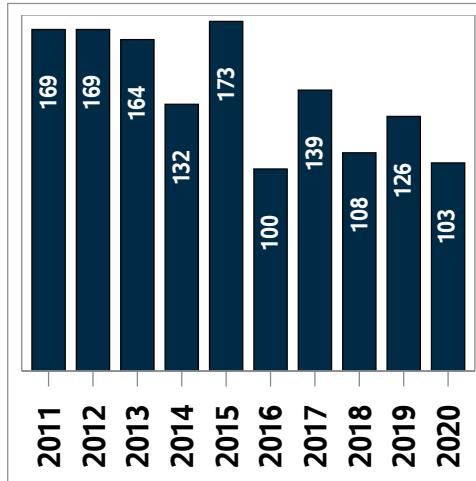
# BURLINGTON (32)

## MLS® Residential Market Activity

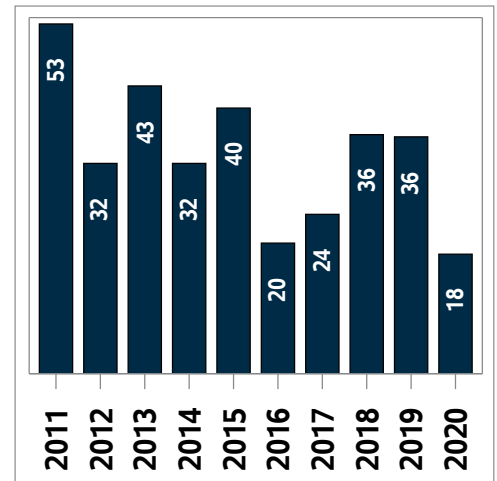
**Sales Activity**  
(March Year-to-date)



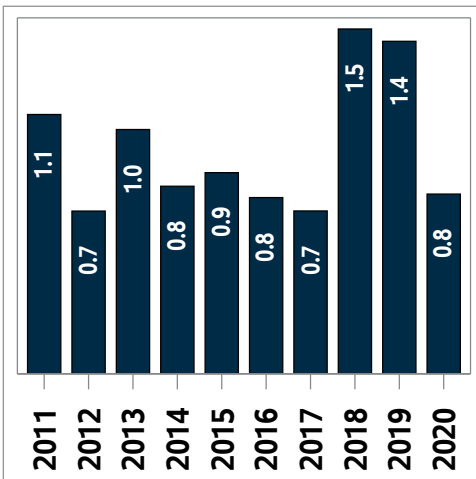
**New Listings**  
(March Year-to-date)



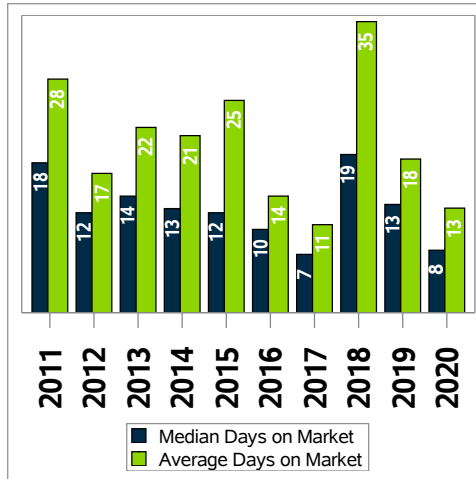
**Active Listings**<sup>1</sup>  
(March Year-to-date)



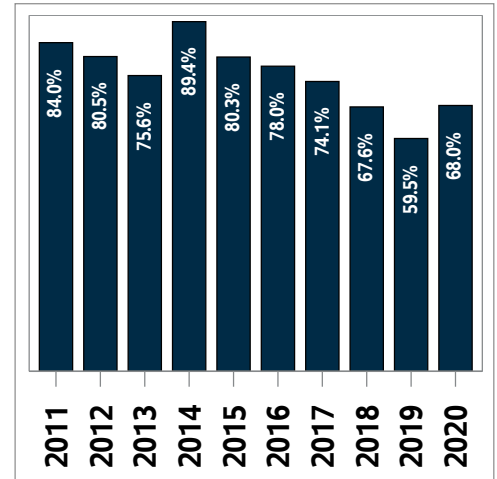
**Months of Inventory**<sup>2</sup>  
(March Year-to-date)



**Days on Market**  
(March Year-to-date)



**Sales to New Listings Ratio**  
(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (32)

### MLS® Residential Market Activity

Actual	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	31	-16.2	-6.1	-39.2	-39.2	-36.7	-18.4
Dollar Volume	\$25,966,800	5.8	17.3	-26.7	11.3	28.4	107.3
New Listings	49	-21.0	0.0	-34.7	-32.9	-22.2	44.1
Active Listings	27	-42.6	-32.5	-27.0	-43.8	-48.1	-15.6
Sales to New Listings Ratio <sup>1</sup>	63.3	59.7	67.3	68.0	69.9	77.8	111.8
Months of Inventory <sup>2</sup>	0.9	1.3	1.2	0.7	0.9	1.1	0.8
Average Price	\$837,639	26.3	24.9	20.6	83.0	103.0	154.1
Median Price	\$845,000	28.5	24.3	17.3	69.0	101.2	164.1
Sales to List Price Ratio	103.7	98.8	98.8	108.6	99.3	99.0	98.6
Median Days on Market	7.0	13.0	10.0	7.0	14.0	14.0	17.5
Average Days on Market	7.5	21.1	19.4	9.7	23.1	25.2	28.9

Year-to-date	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	70	-6.7	-4.1	-32.0	-49.6	-43.5	-5.4
Dollar Volume	\$52,904,755	6.0	12.5	-24.7	-18.1	5.6	114.9
New Listings	103	-18.3	-4.6	-25.9	-40.5	-37.2	13.2
Active Listings <sup>3</sup>	18	-49.5	-50.0	-25.0	-55.0	-58.5	-44.9
Sales to New Listings Ratio <sup>4</sup>	68.0	59.5	67.6	74.1	80.3	75.6	81.3
Months of Inventory <sup>5</sup>	0.8	1.4	1.5	0.7	0.9	1.0	1.3
Average Price	\$755,782	13.6	17.3	10.8	62.6	87.0	127.2
Median Price	\$780,250	16.8	16.5	9.9	66.4	90.6	126.2
Sales to List Price Ratio	102.2	98.9	98.4	107.9	99.1	99.0	98.7
Median Days on Market	7.5	13.0	19.0	7.0	12.0	14.0	19.0
Average Days on Market	12.6	18.5	35.0	10.6	25.5	22.3	25.5

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

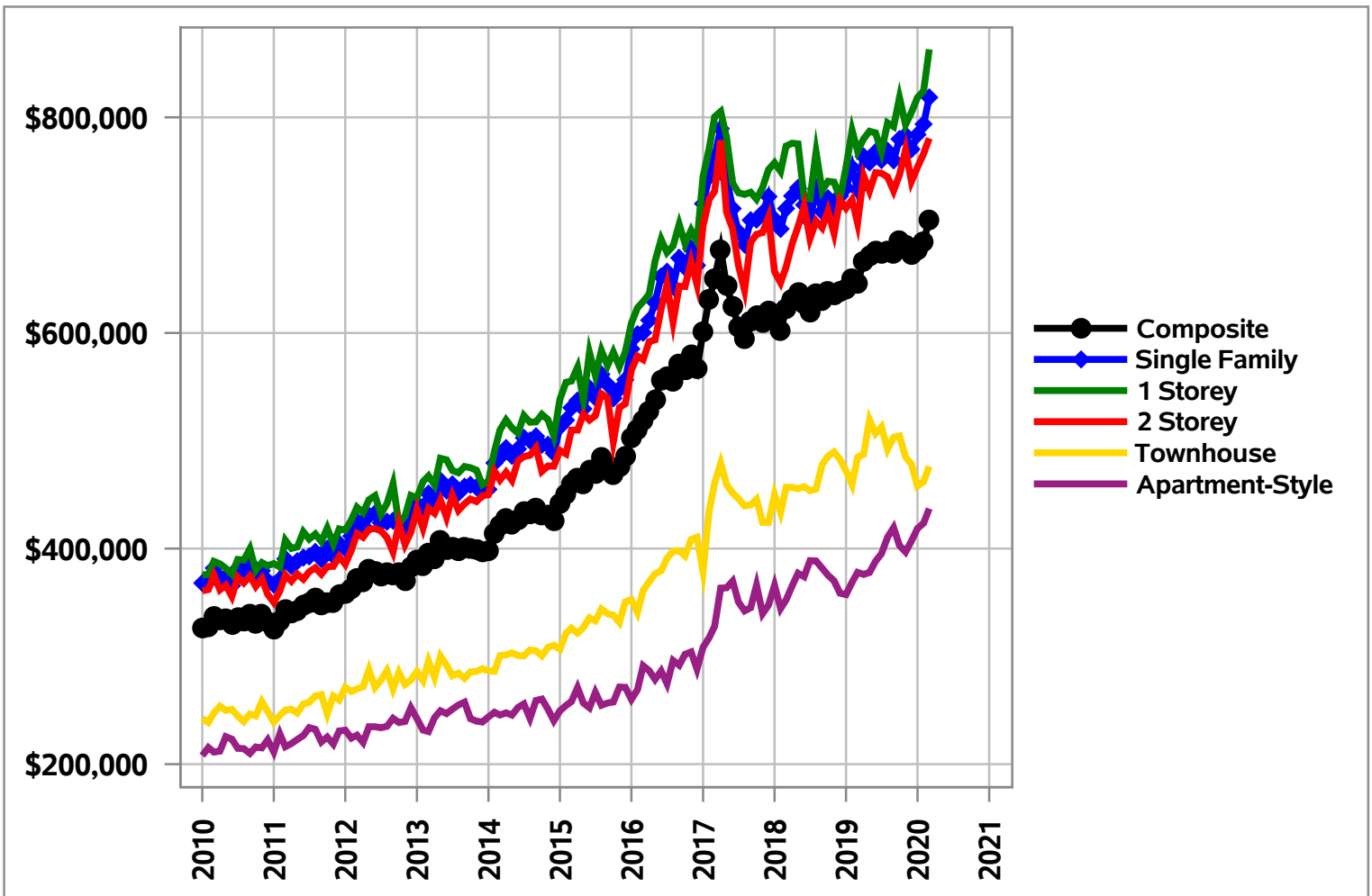
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (32) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$705,300	3.1	4.9	4.6	9.2	8.5	53.5
Single Family	\$818,500	3.1	6.2	7.7	11.7	7.2	54.2
One Storey	\$863,100	4.7	7.3	9.1	12.3	7.8	55.4
Two Storey	\$780,600	1.9	5.4	6.7	11.2	6.7	53.1
Townhouse	\$476,200	3.1	-0.5	-5.3	-1.8	3.4	46.0
Apartment-Style	\$437,100	3.2	7.4	4.2	15.7	33.3	69.4

### MLS® HPI Benchmark Price



# BURLINGTON (32)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1277
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1309
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5035
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## BURLINGTON (32)

### MLS® HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1284
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5750
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1365
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3300
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Attached
Wastewater Disposal	Municipal sewers

# BURLINGTON (32)

## MLS® HPI Benchmark Descriptions

### Townhouse

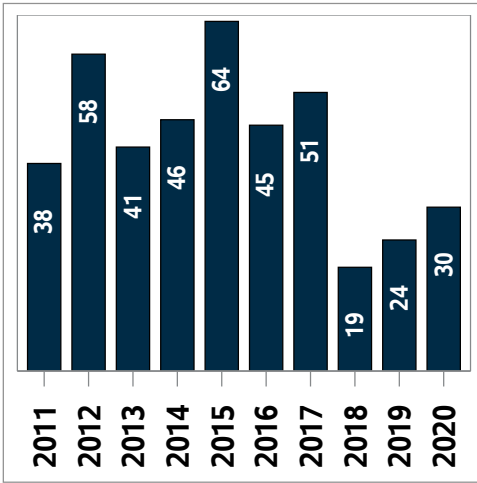
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1239
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

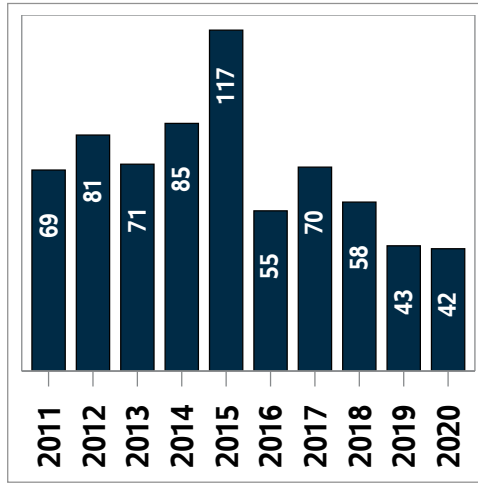
Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1108
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

# BURLINGTON (33) MLS® Residential Market Activity

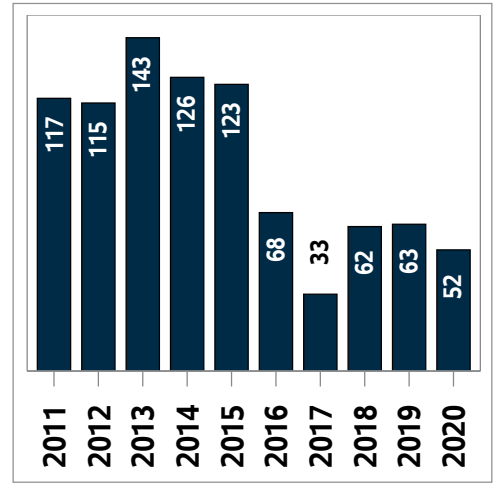
Sales Activity (March only)



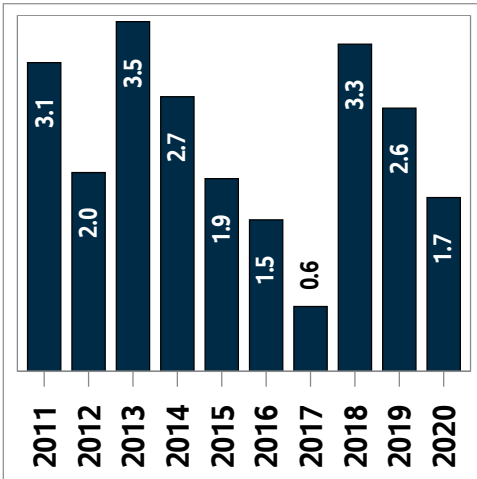
New Listings (March only)



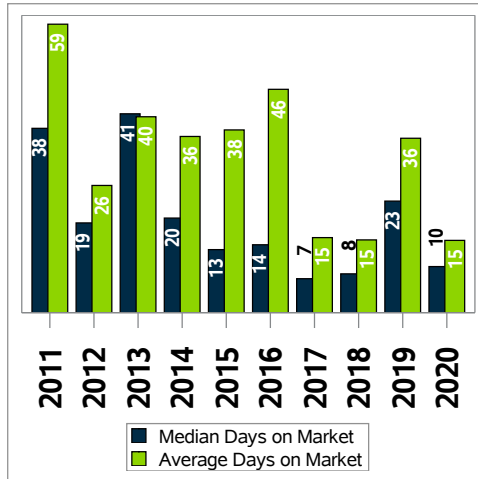
Active Listings (March only)



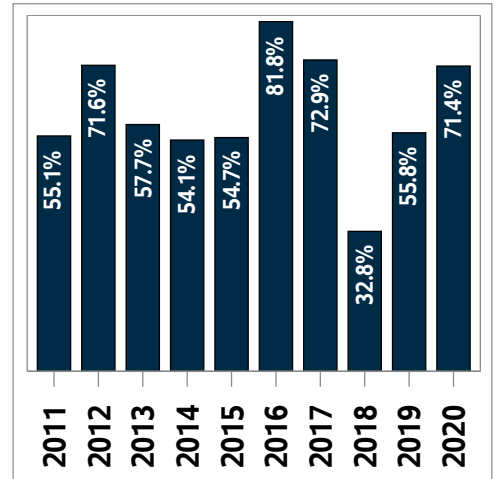
Months of Inventory (March only)



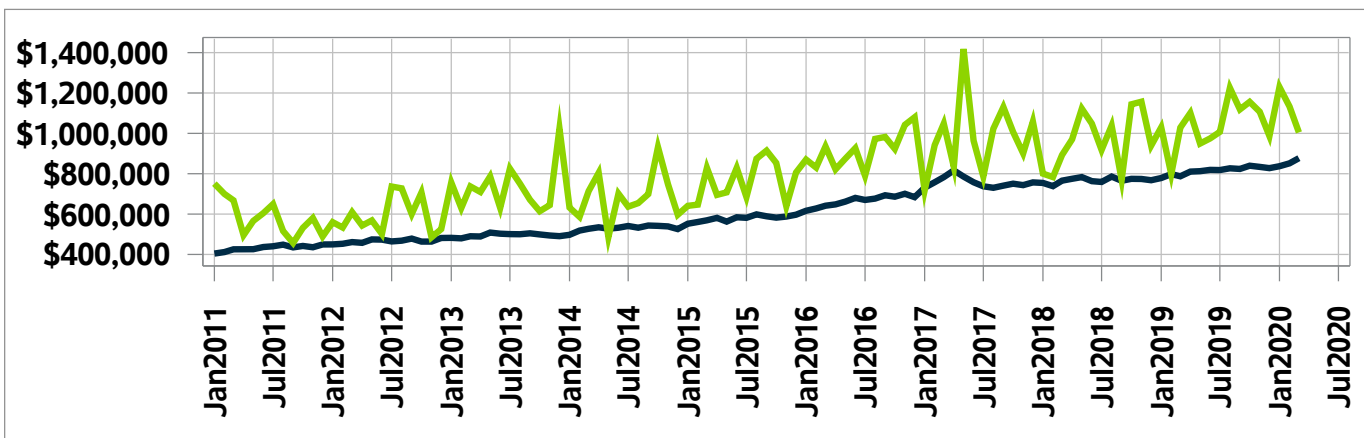
Days on Market (March only)



Sales to New Listings Ratio (March only)



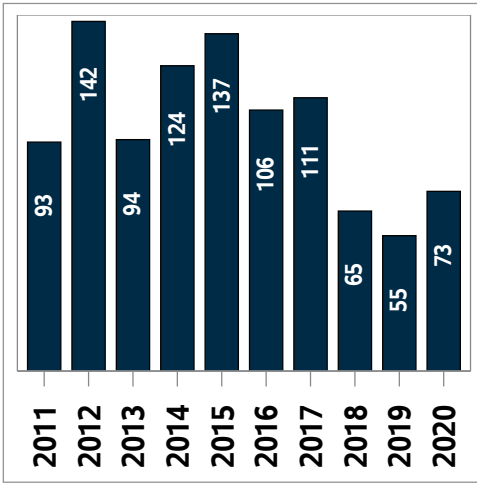
## MLS® HPI Composite Benchmark Price and Average Price



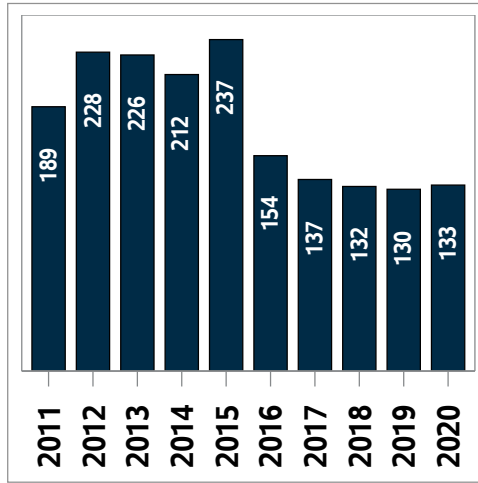
# BURLINGTON (33)

## MLS® Residential Market Activity

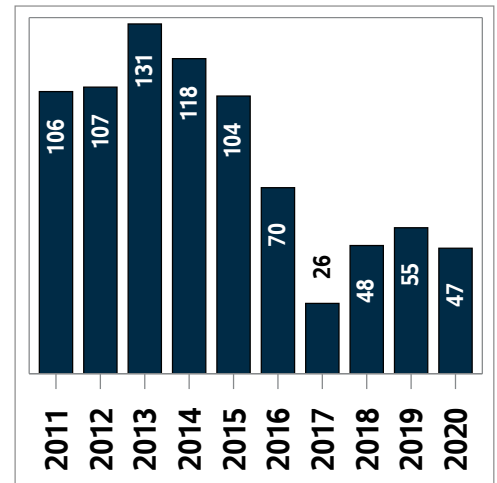
**Sales Activity**  
(March Year-to-date)



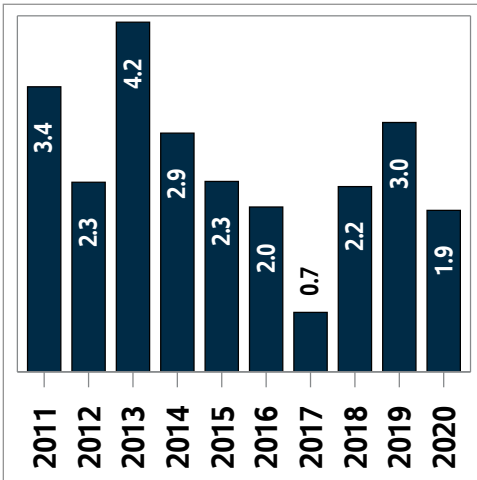
**New Listings**  
(March Year-to-date)



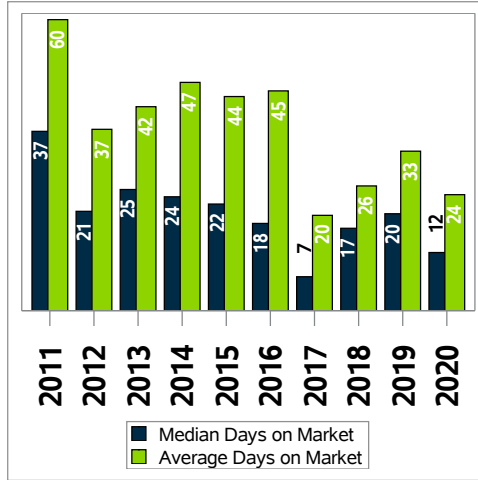
**Active Listings**<sup>1</sup>  
(March Year-to-date)



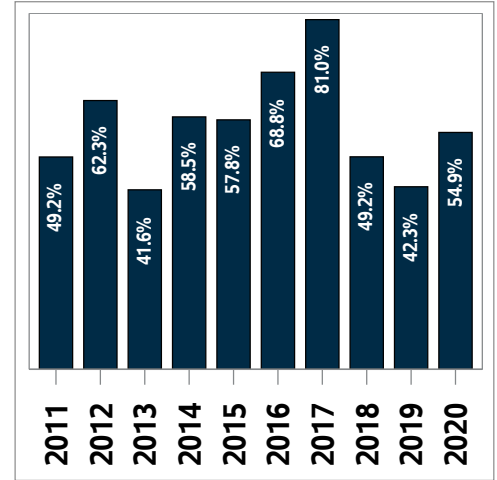
**Months of Inventory**<sup>2</sup>  
(March Year-to-date)



**Days on Market**  
(March Year-to-date)



**Sales to New Listings Ratio**  
(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (33)

### MLS® Residential Market Activity

Actual	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	30	25.0	57.9	-41.2	-53.1	-26.8	-6.3
Dollar Volume	\$30,136,655	22.1	77.7	-43.6	-43.2	-0.3	84.7
New Listings	42	-2.3	-27.6	-40.0	-64.1	-40.8	-8.7
Active Listings	52	-17.5	-16.1	57.6	-57.7	-63.6	-11.9
Sales to New Listings Ratio <sup>1</sup>	71.4	55.8	32.8	72.9	54.7	57.7	69.6
Months of Inventory <sup>2</sup>	1.7	2.6	3.3	0.6	1.9	3.5	1.8
Average Price	\$1,004,555	-2.3	12.5	-4.2	21.2	36.3	97.1
Median Price	\$980,000	17.9	25.6	13.7	32.1	61.7	118.1
Sales to List Price Ratio	100.1	97.4	100.0	108.4	97.7	97.2	98.8
Median Days on Market	9.5	23.0	8.0	7.0	13.0	41.0	25.5
Average Days on Market	14.9	36.0	15.0	15.5	37.7	40.4	38.9

Year-to-date	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	73	32.7	12.3	-34.2	-46.7	-22.3	-13.1
Dollar Volume	\$80,405,754	51.3	50.9	-23.5	-19.7	22.0	102.3
New Listings	133	2.3	0.8	-2.9	-43.9	-41.2	7.3
Active Listings <sup>3</sup>	47	-14.0	-2.1	78.5	-54.8	-64.1	-13.0
Sales to New Listings Ratio <sup>4</sup>	54.9	42.3	49.2	81.0	57.8	41.6	67.7
Months of Inventory <sup>5</sup>	1.9	3.0	2.2	0.7	2.3	4.2	1.9
Average Price	\$1,101,449	14.0	34.4	16.4	50.6	57.2	132.8
Median Price	\$975,000	21.9	30.5	17.6	45.5	62.3	117.0
Sales to List Price Ratio	99.1	97.4	98.7	104.9	97.6	96.0	98.4
Median Days on Market	12.0	20.0	17.0	7.0	22.0	25.0	20.0
Average Days on Market	23.9	32.9	25.7	19.7	44.2	42.1	52.7

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

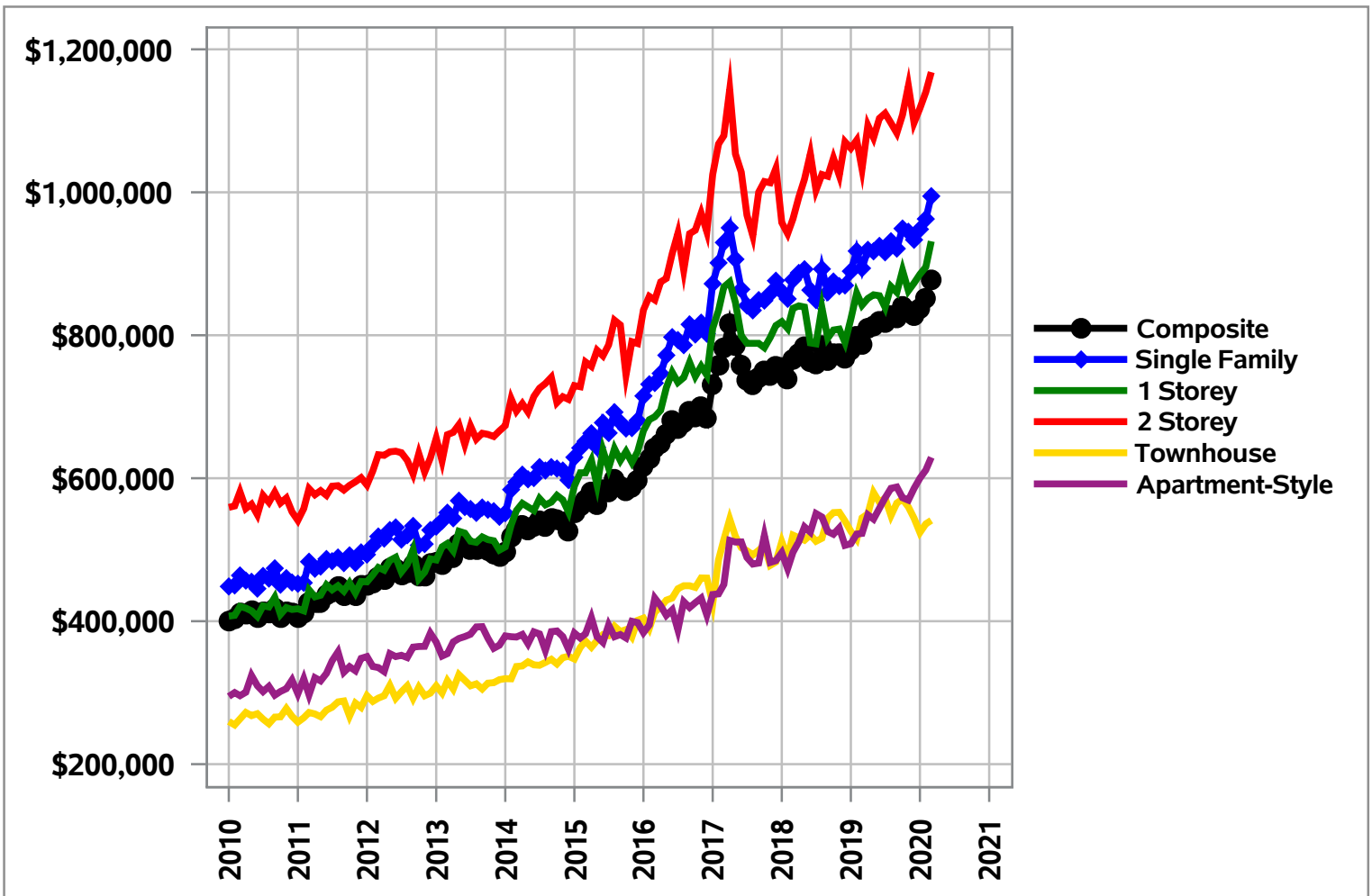
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (33) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$877,000	3.0	6.0	6.5	11.4	12.0	54.1
Single Family	\$994,600	3.3	6.5	8.0	11.3	7.0	52.6
One Storey	\$931,500	4.0	6.7	8.3	10.6	7.4	53.3
Two Storey	\$1,168,100	2.5	6.5	7.9	13.1	8.2	53.2
Townhouse	\$541,000	0.9	-0.6	-4.3	-0.6	5.2	45.4
Apartment-Style	\$629,200	2.9	7.4	7.1	20.4	39.4	64.5

### MLS® HPI Benchmark Price



## BURLINGTON (33)

### MLS® HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1346
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1404
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7260
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (33)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7245
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2321
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7735
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## BURLINGTON (33)

### MLS® HPI Benchmark Descriptions

#### Townhouse

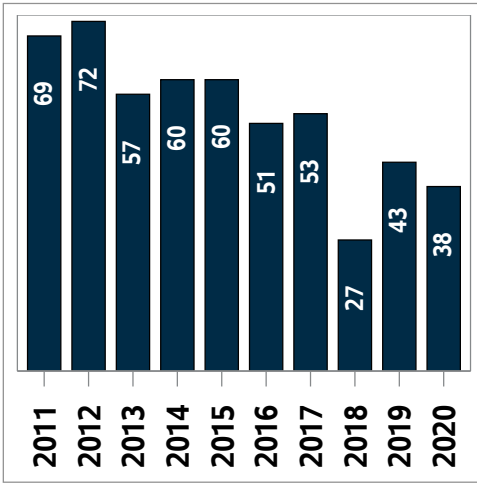
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1249
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Apartment-Style

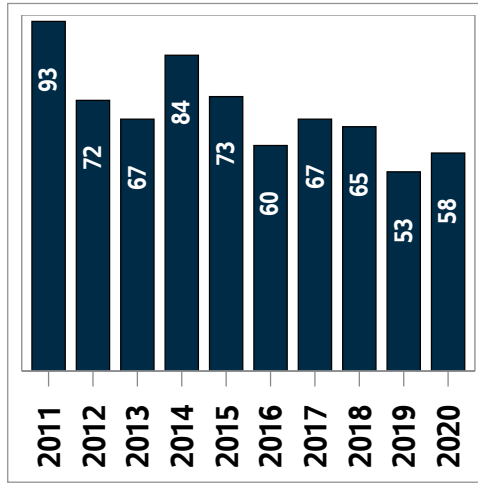
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1224
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

# BURLINGTON (34) MLS® Residential Market Activity

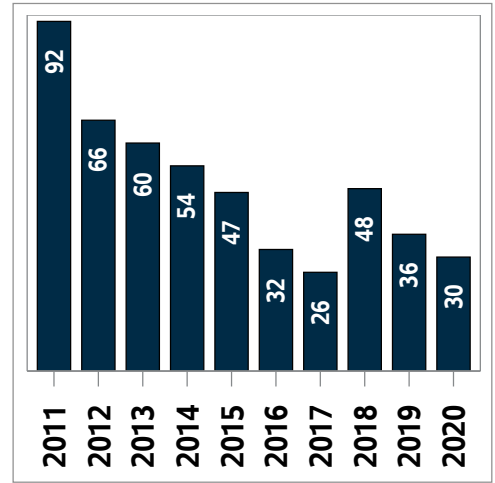
Sales Activity (March only)



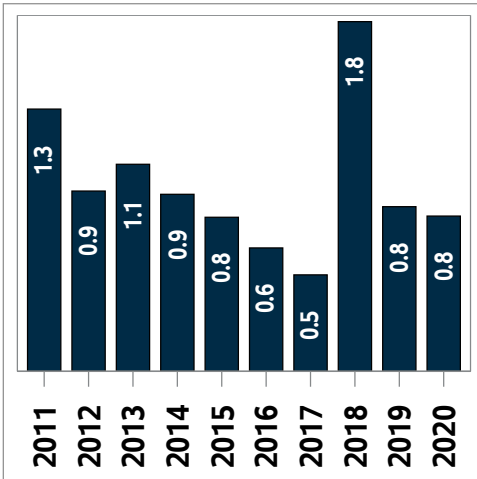
New Listings (March only)



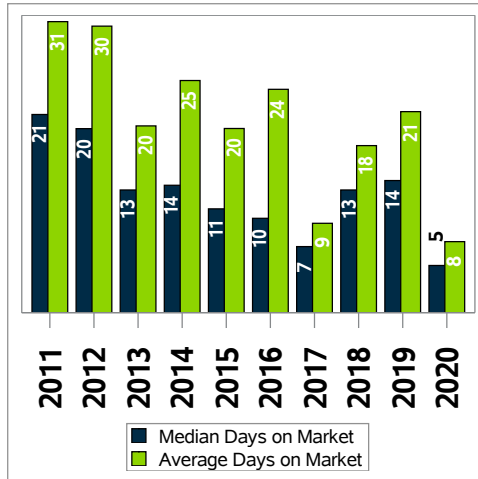
Active Listings (March only)



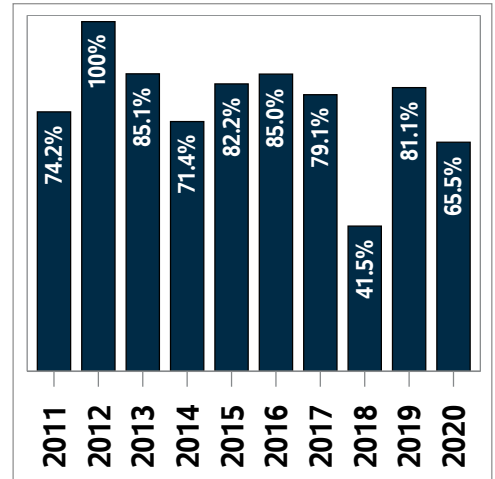
Months of Inventory (March only)



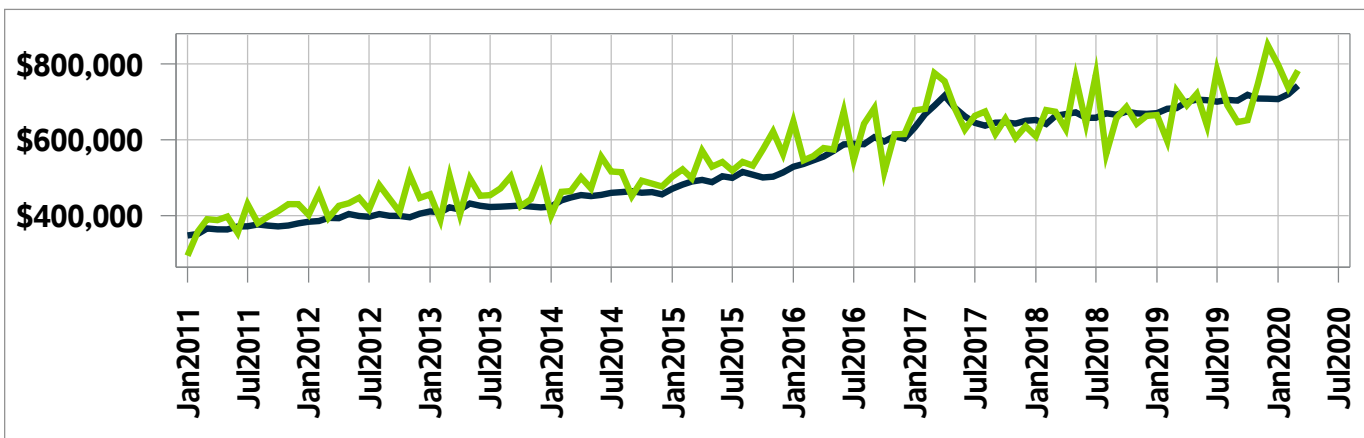
Days on Market (March only)



Sales to New Listings Ratio (March only)



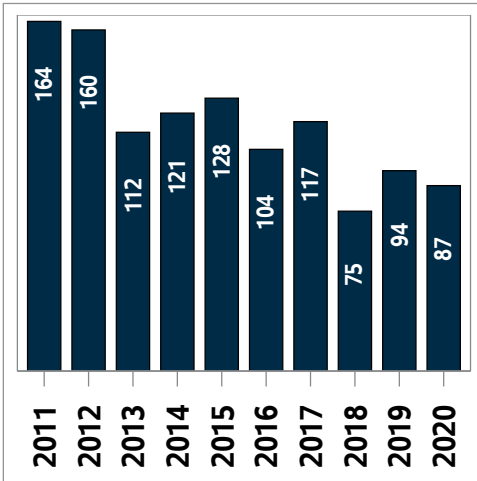
MLS® HPI Composite Benchmark Price and Average Price



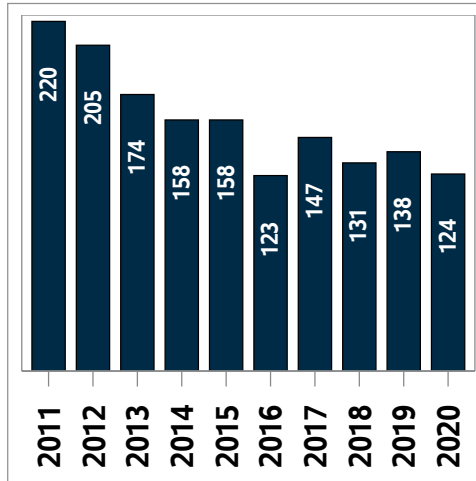
# BURLINGTON (34)

## MLS® Residential Market Activity

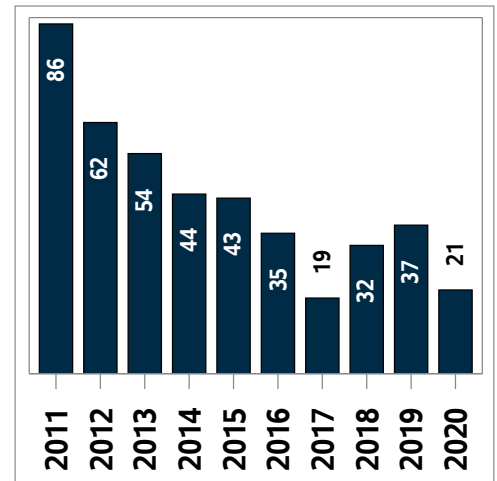
**Sales Activity**  
(March Year-to-date)



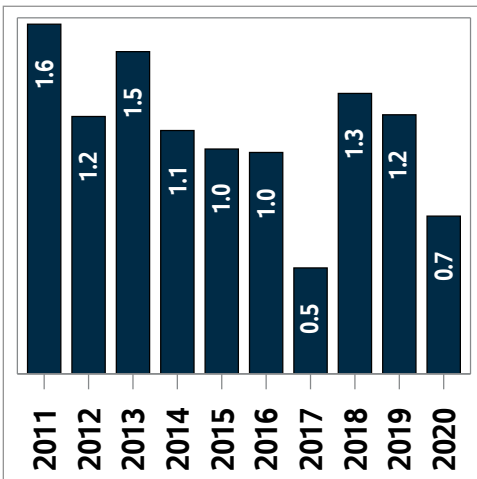
**New Listings**  
(March Year-to-date)



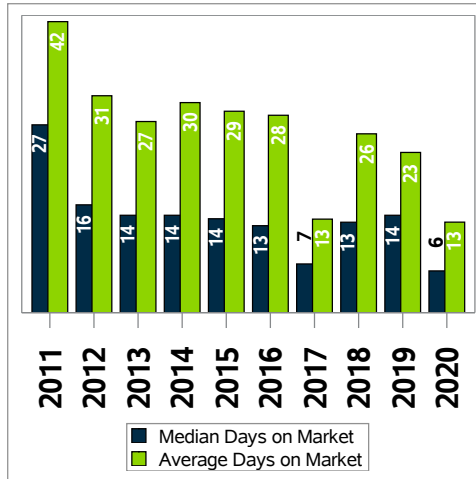
**Active Listings**<sup>1</sup>  
(March Year-to-date)



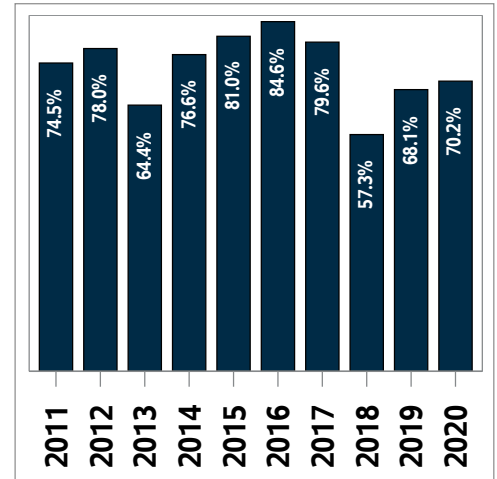
**Months of Inventory**<sup>2</sup>  
(March Year-to-date)



**Days on Market**  
(March Year-to-date)



**Sales to New Listings Ratio**  
(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (34)

### MLS® Residential Market Activity

Actual	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	38	-11.6	40.7	-28.3	-36.7	-33.3	-26.9
Dollar Volume	\$29,734,208	-5.2	63.4	-27.7	-0.6	3.4	52.2
New Listings	58	9.4	-10.8	-13.4	-20.5	-13.4	-4.9
Active Listings	30	-16.7	-37.5	15.4	-36.2	-50.0	-47.4
Sales to New Listings Ratio <sup>1</sup>	65.5	81.1	41.5	79.1	82.2	85.1	85.2
Months of Inventory <sup>2</sup>	0.8	0.8	1.8	0.5	0.8	1.1	1.1
Average Price	\$782,479	7.3	16.1	0.8	57.0	55.2	108.2
Median Price	\$715,500	15.6	10.1	2.9	58.8	72.4	125.0
Sales to List Price Ratio	103.4	98.8	98.6	108.1	99.5	98.6	98.4
Median Days on Market	5.0	14.0	13.0	7.0	11.0	13.0	18.0
Average Days on Market	7.5	21.3	17.7	9.5	19.5	19.8	30.2

Year-to-date	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	87	-7.4	16.0	-25.6	-32.0	-22.3	-25.6
Dollar Volume	\$67,010,551	6.0	36.7	-20.6	3.5	29.2	60.4
New Listings	124	-10.1	-5.3	-15.6	-21.5	-28.7	-25.3
Active Listings <sup>3</sup>	21	-43.6	-34.7	10.7	-52.3	-62.0	-62.9
Sales to New Listings Ratio <sup>4</sup>	70.2	68.1	57.3	79.6	81.0	64.4	70.5
Months of Inventory <sup>5</sup>	0.7	1.2	1.3	0.5	1.0	1.5	1.4
Average Price	\$770,236	14.5	17.8	6.7	52.3	66.3	115.7
Median Price	\$742,000	20.4	23.7	9.9	63.1	89.1	132.6
Sales to List Price Ratio	103.0	98.7	98.8	106.9	98.4	98.5	98.2
Median Days on Market	6.0	14.0	13.0	7.0	13.5	14.0	17.0
Average Days on Market	13.0	23.0	25.7	13.4	29.0	27.5	27.5

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

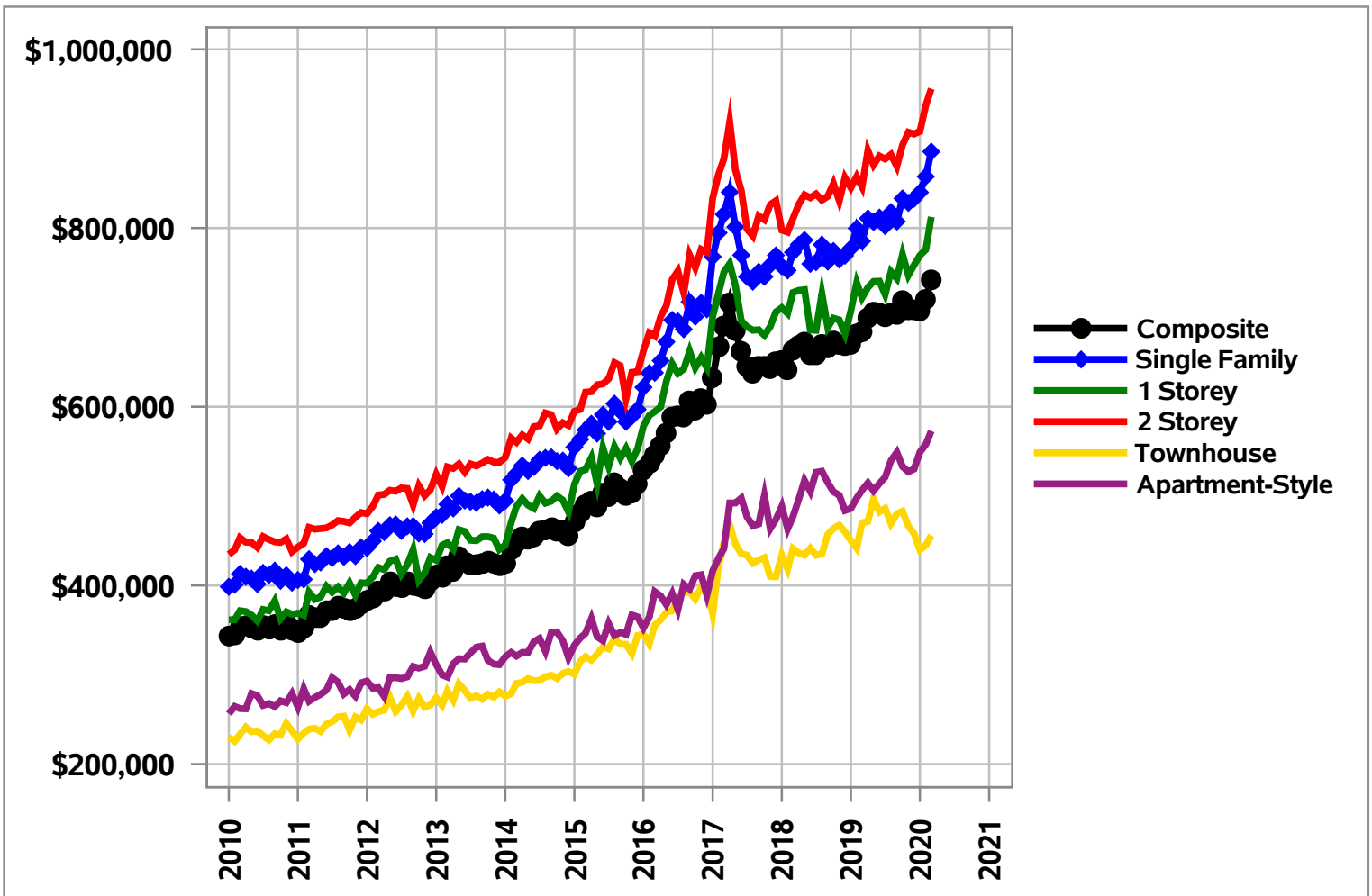
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (34) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$742,600	3.1	4.8	5.6	8.6	7.7	51.6
Single Family	\$885,500	3.3	6.3	9.7	12.8	8.6	54.3
One Storey	\$812,500	4.7	7.1	9.3	12.5	8.2	53.4
Two Storey	\$955,900	2.0	5.6	10.0	13.0	9.0	55.1
Townhouse	\$456,000	2.5	-0.5	-5.0	-3.0	1.9	42.4
Apartment-Style	\$572,900	2.7	8.1	4.4	13.1	29.9	65.4

### MLS® HPI Benchmark Price



# BURLINGTON (34)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1331
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1394
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6116
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## BURLINGTON (34)

### MLS® HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1237
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6240
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1936
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (34)

## MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1282
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

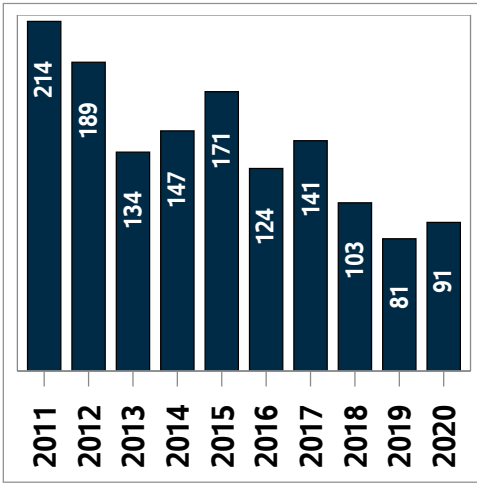
### Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1223
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

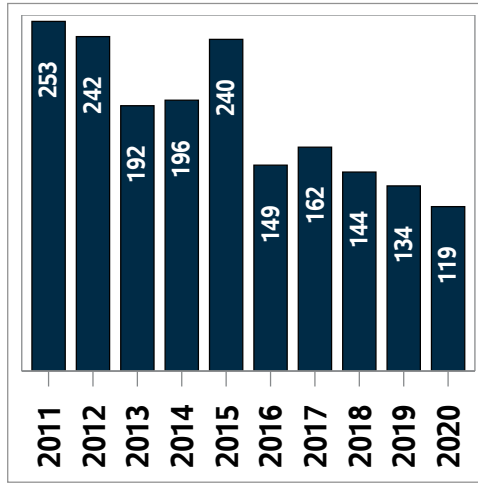


# BURLINGTON (35) MLS® Residential Market Activity

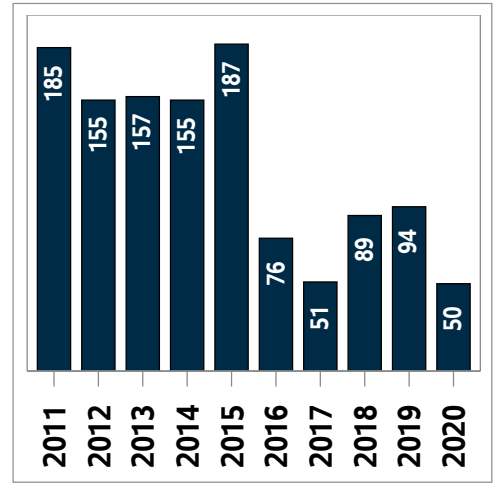
Sales Activity  
(March only)



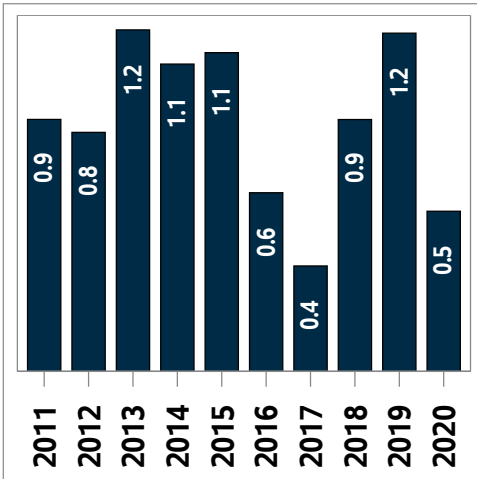
New Listings  
(March only)



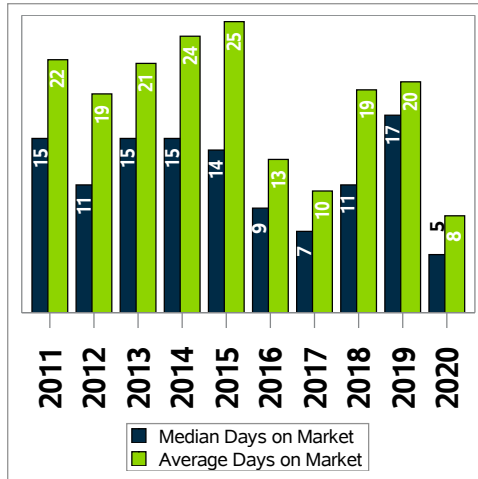
Active Listings  
(March only)



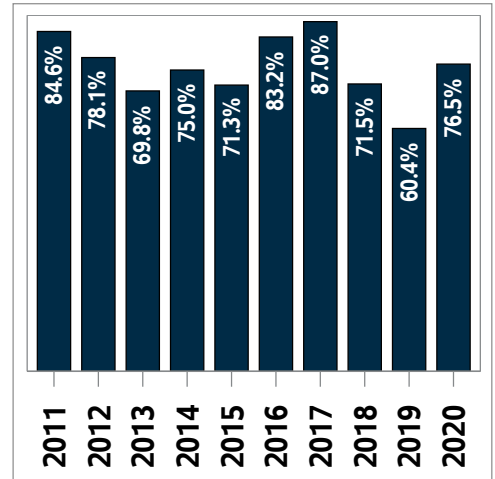
Months of Inventory  
(March only)



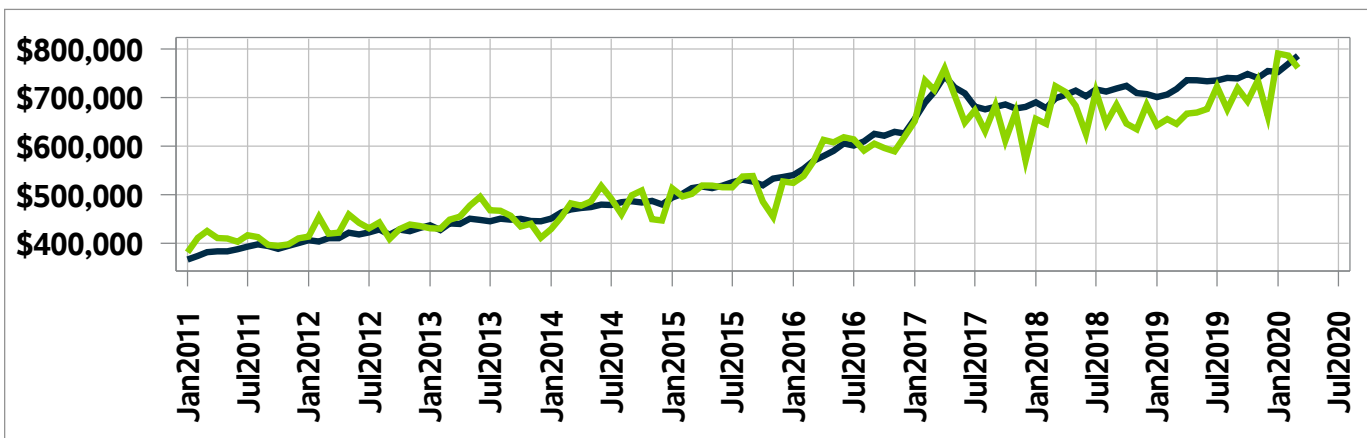
Days on Market  
(March only)



Sales to New Listings Ratio  
(March only)



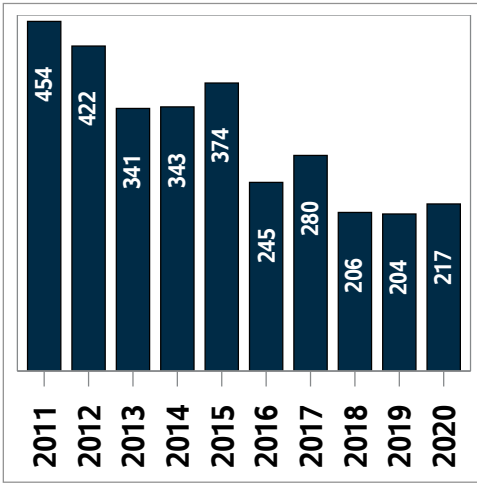
## MLS® HPI Composite Benchmark Price and Average Price



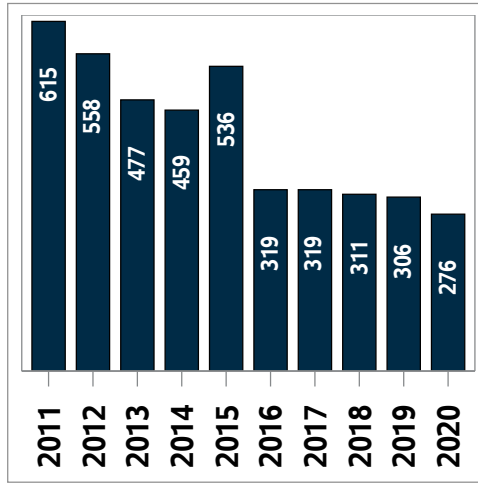
# BURLINGTON (35)

## MLS® Residential Market Activity

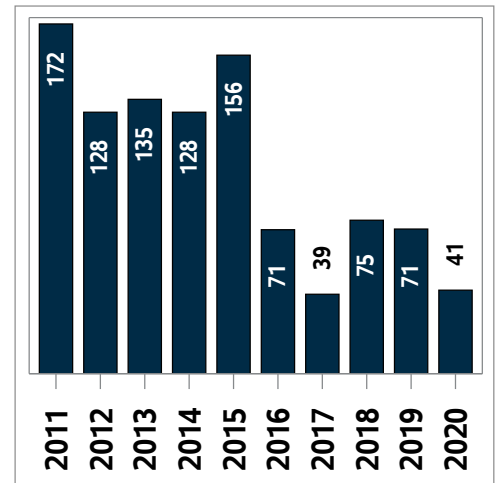
**Sales Activity**  
(March Year-to-date)



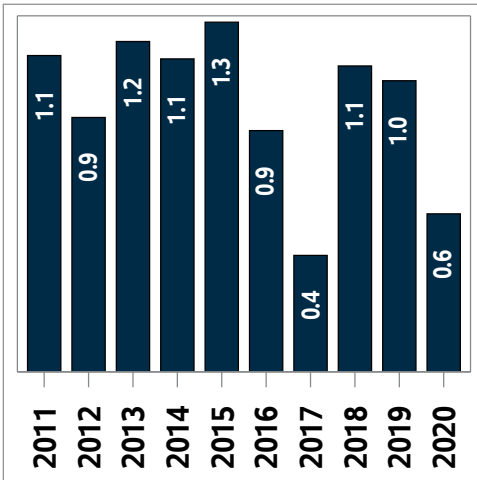
**New Listings**  
(March Year-to-date)



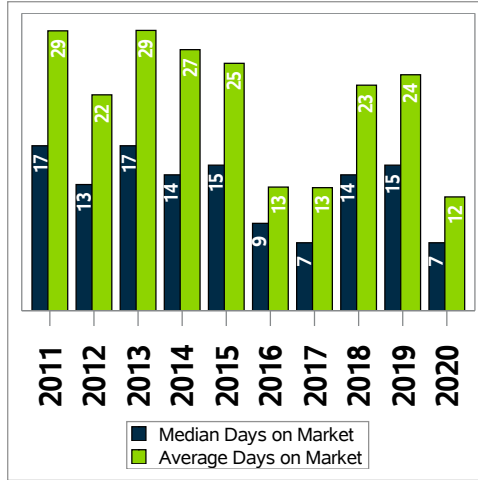
**Active Listings <sup>1</sup>**  
(March Year-to-date)



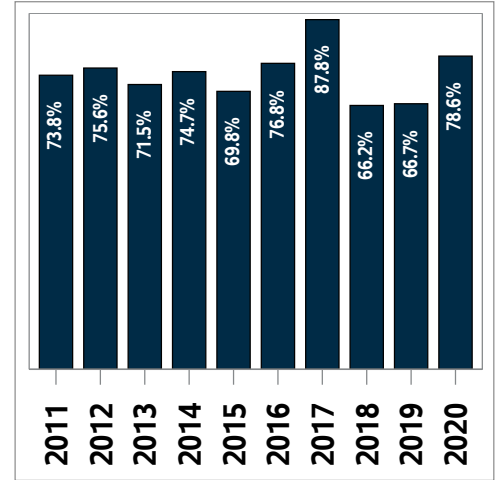
**Months of Inventory <sup>2</sup>**  
(March Year-to-date)



**Days on Market**  
(March Year-to-date)



**Sales to New Listings Ratio**  
(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (35) MLS® Residential Market Activity

Actual	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	91	12.3	-11.7	-35.5	-46.8	-32.1	-35.5
Dollar Volume	\$69,280,098	32.5	-7.0	-31.3	-19.2	15.2	22.0
New Listings	119	-11.2	-17.4	-26.5	-50.4	-38.0	-35.3
Active Listings	50	-46.8	-43.8	-2.0	-73.3	-68.2	-64.3
Sales to New Listings Ratio <sup>1</sup>	76.5	60.4	71.5	87.0	71.3	69.8	76.6
Months of Inventory <sup>2</sup>	0.5	1.2	0.9	0.4	1.1	1.2	1.0
Average Price	\$761,320	17.9	5.2	6.4	51.8	69.7	89.1
Median Price	\$760,000	20.6	11.4	12.6	59.3	85.4	92.4
Sales to List Price Ratio	102.9	99.1	98.7	108.5	99.7	99.2	99.0
Median Days on Market	5.0	17.0	11.0	7.0	14.0	15.0	14.0
Average Days on Market	8.3	19.9	19.2	10.5	25.1	21.5	20.1

Year-to-date	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	217	6.4	5.3	-22.5	-42.0	-36.4	-35.0
Dollar Volume	\$168,566,607	27.5	19.2	-15.1	-10.3	13.0	27.4
New Listings	276	-9.8	-11.3	-13.5	-48.5	-42.1	-38.9
Active Listings <sup>3</sup>	41	-42.3	-45.6	5.1	-73.8	-69.6	-67.5
Sales to New Listings Ratio <sup>4</sup>	78.6	66.7	66.2	87.8	69.8	71.5	73.9
Months of Inventory <sup>5</sup>	0.6	1.0	1.1	0.4	1.3	1.2	1.1
Average Price	\$776,805	19.8	13.1	9.6	54.6	77.5	96.1
Median Price	\$760,000	20.6	19.4	10.9	60.0	86.7	111.6
Sales to List Price Ratio	102.2	98.9	98.4	106.8	99.4	98.7	98.9
Median Days on Market	7.0	15.0	14.0	7.0	15.0	17.0	15.0
Average Days on Market	11.7	24.3	23.2	12.7	25.5	28.9	20.7

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

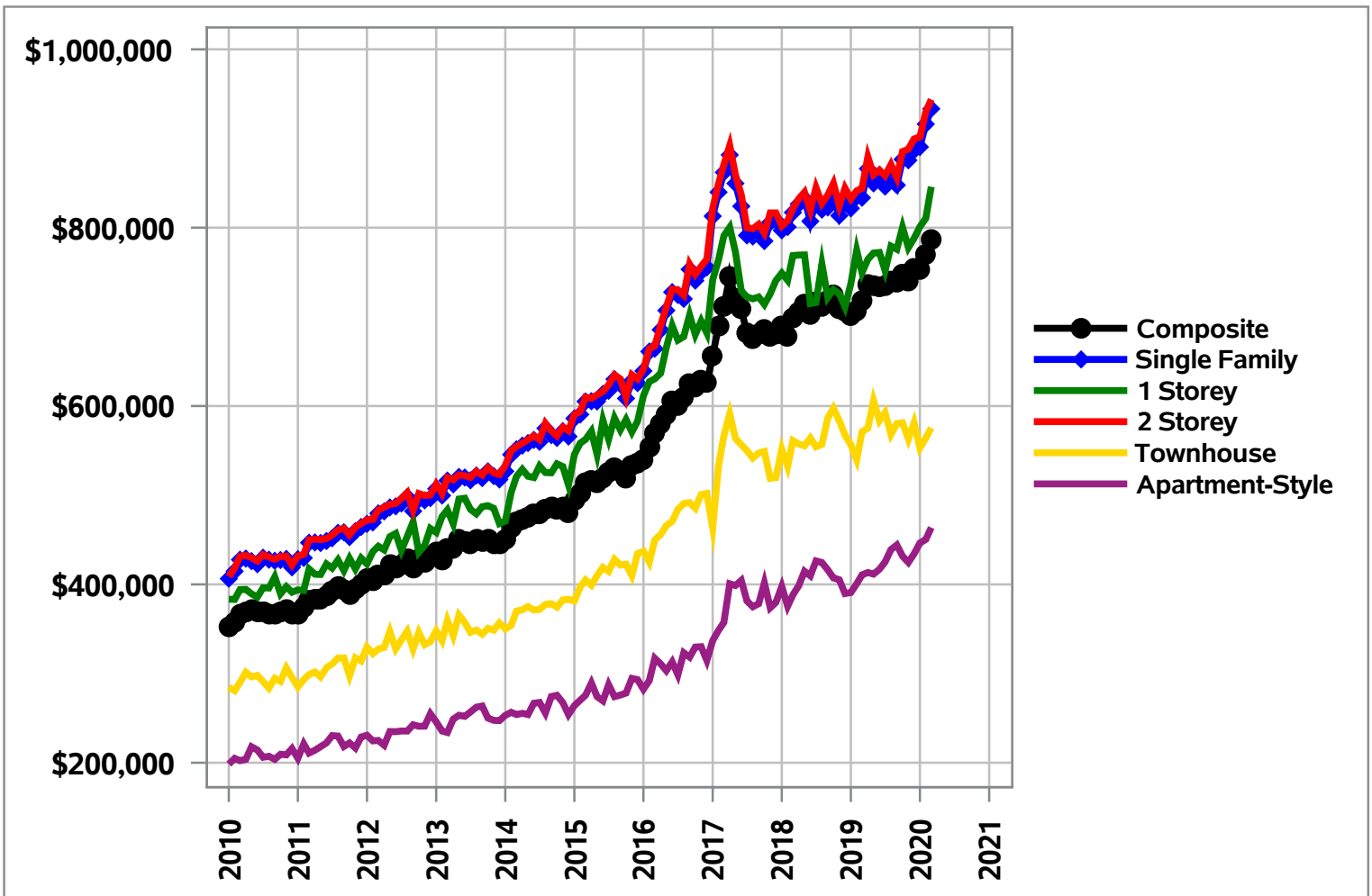
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (35) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$786,100	2.1	4.2	6.3	9.5	10.4	53.1
Single Family	\$933,300	1.9	5.3	10.1	12.0	8.3	54.2
One Storey	\$845,900	4.4	7.3	9.0	12.8	7.0	50.4
Two Storey	\$943,800	1.5	4.9	10.2	11.8	8.4	54.7
Townhouse	\$575,400	2.0	-1.0	-0.8	0.7	1.6	42.1
Apartment-Style	\$463,700	3.0	6.8	4.4	12.9	29.8	68.3

### MLS® HPI Benchmark Price



# BURLINGTON (35)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1640
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3691
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## BURLINGTON (35)

### MLS® HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1328
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1701
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3587
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (35)

## MLS® HPI Benchmark Descriptions

### Townhouse

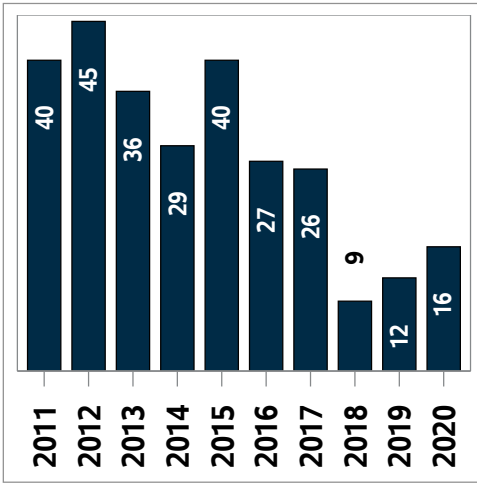
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

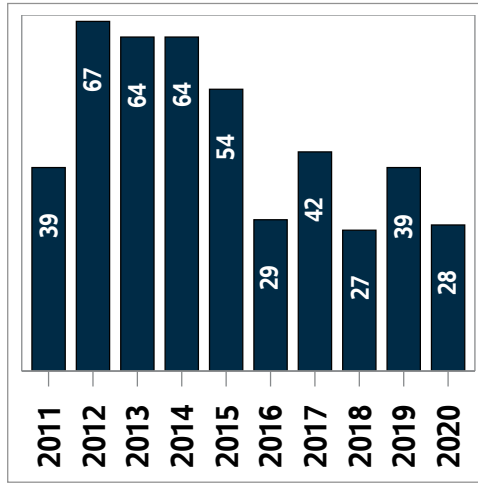
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	958
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

# BURLINGTON (36) MLS® Residential Market Activity

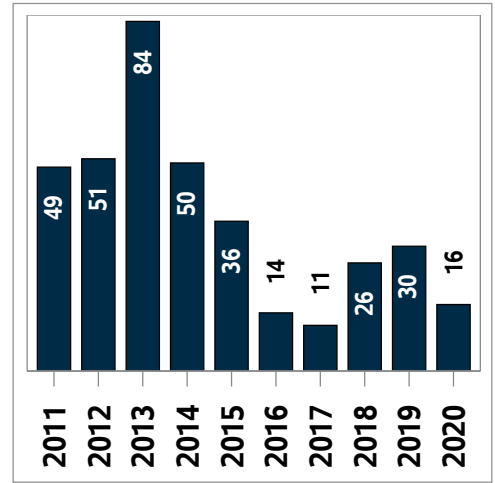
Sales Activity (March only)



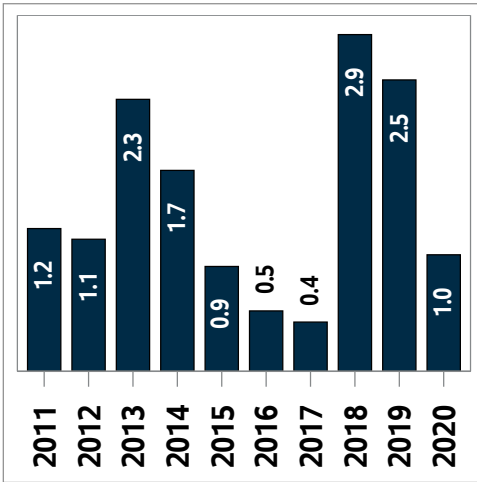
New Listings (March only)



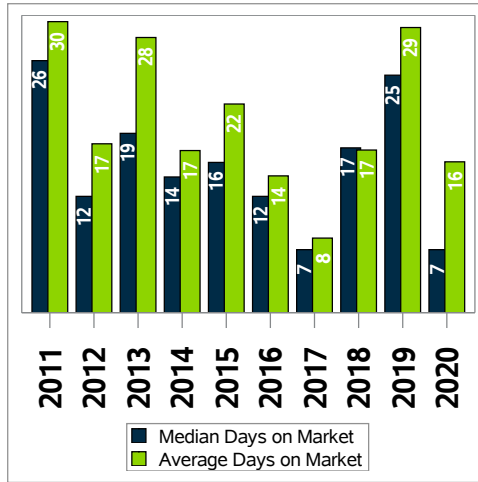
Active Listings (March only)



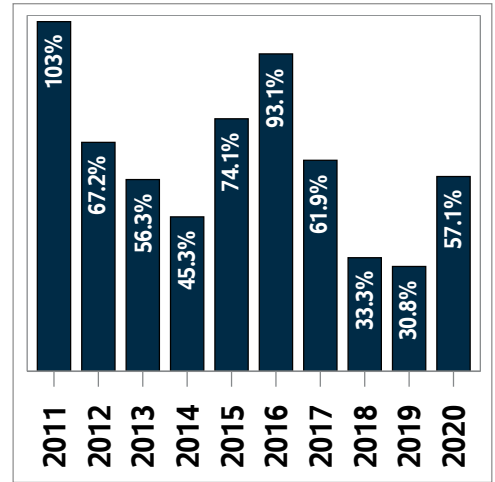
Months of Inventory (March only)



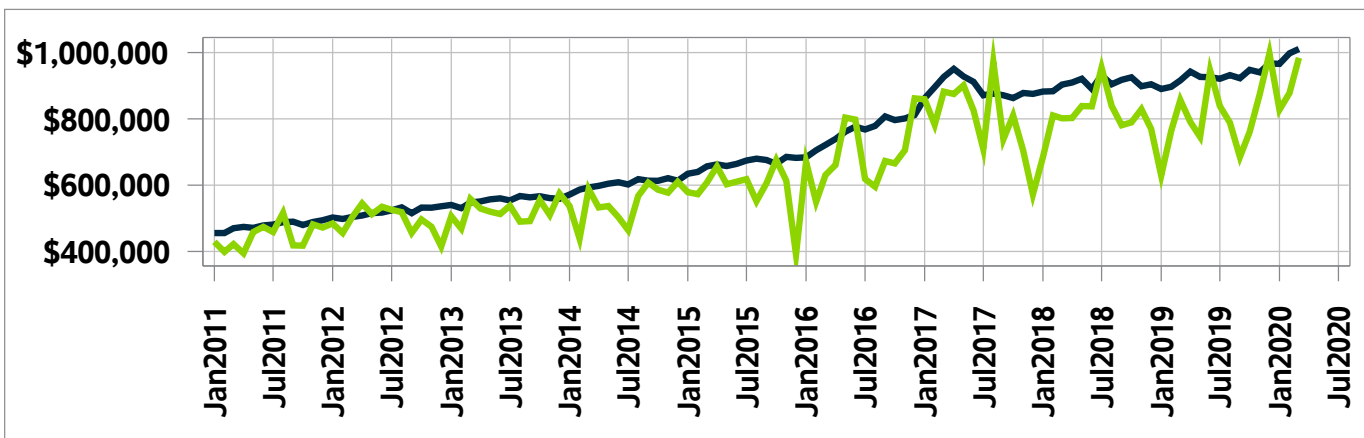
Days on Market (March only)



Sales to New Listings Ratio (March only)



## MLS® HPI Composite Benchmark Price and Average Price

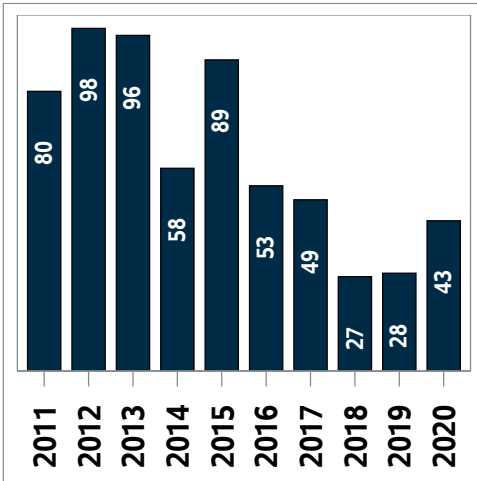




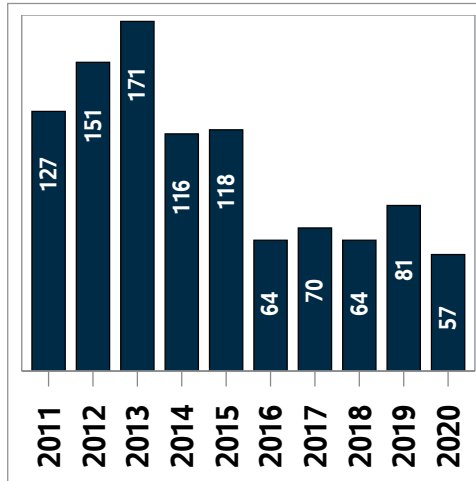
# BURLINGTON (36)

## MLS® Residential Market Activity

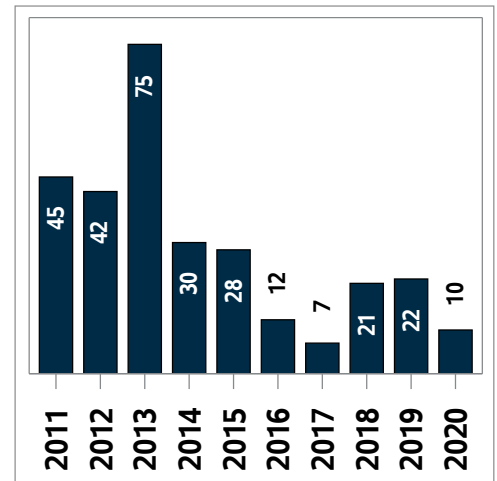
**Sales Activity**  
(March Year-to-date)



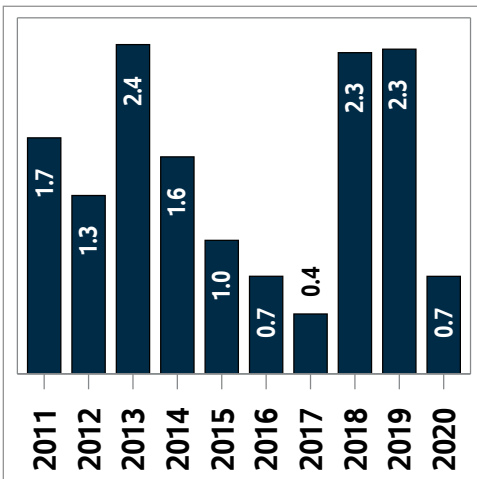
**New Listings**  
(March Year-to-date)



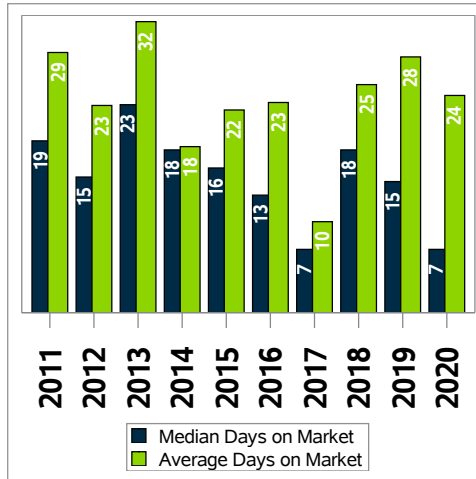
**Active Listings <sup>1</sup>**  
(March Year-to-date)



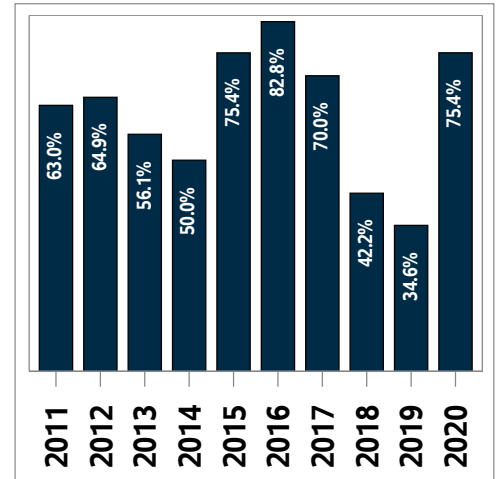
**Months of Inventory <sup>2</sup>**  
(March Year-to-date)



**Days on Market**  
(March Year-to-date)



**Sales to New Listings Ratio**  
(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (36) MLS® Residential Market Activity

Actual	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	16	33.3	77.8	-38.5	-60.0	-55.6	-55.6
Dollar Volume	\$15,748,000	53.2	118.3	-31.3	-35.2	-21.7	5.9
New Listings	28	-28.2	3.7	-33.3	-48.1	-56.3	-60.6
Active Listings	16	-46.7	-38.5	45.5	-55.6	-81.0	-63.6
Sales to New Listings Ratio <sup>1</sup>	57.1	30.8	33.3	61.9	74.1	56.3	50.7
Months of Inventory <sup>2</sup>	1.0	2.5	2.9	0.4	0.9	2.3	1.2
Average Price	\$984,250	14.9	22.8	11.6	61.9	76.2	138.2
Median Price	\$1,017,500	27.0	17.6	18.0	62.3	83.7	152.0
Sales to List Price Ratio	100.9	97.8	97.0	109.4	98.9	98.6	98.7
Median Days on Market	6.5	24.5	17.0	6.5	15.5	18.5	13.0
Average Days on Market	15.6	29.4	16.8	7.7	21.5	28.4	17.4

Year-to-date	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	43	53.6	59.3	-12.2	-51.7	-55.2	-45.6
Dollar Volume	\$38,999,488	79.7	85.3	-7.0	-25.8	-20.7	18.0
New Listings	57	-29.6	-10.9	-18.6	-51.7	-66.7	-56.2
Active Listings <sup>3</sup>	10	-53.8	-51.6	42.9	-64.7	-86.7	-68.8
Sales to New Listings Ratio <sup>4</sup>	75.4	34.6	42.2	70.0	75.4	56.1	60.8
Months of Inventory <sup>5</sup>	0.7	2.3	2.3	0.4	1.0	2.4	1.2
Average Price	\$906,965	17.0	16.4	6.0	53.7	77.1	116.8
Median Price	\$905,000	15.5	23.1	13.0	67.6	75.0	112.9
Sales to List Price Ratio	101.0	98.6	97.2	107.1	99.1	96.2	98.9
Median Days on Market	7.0	14.5	18.0	7.0	16.0	23.0	13.0
Average Days on Market	24.0	28.3	25.2	10.1	22.4	32.2	22.2

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

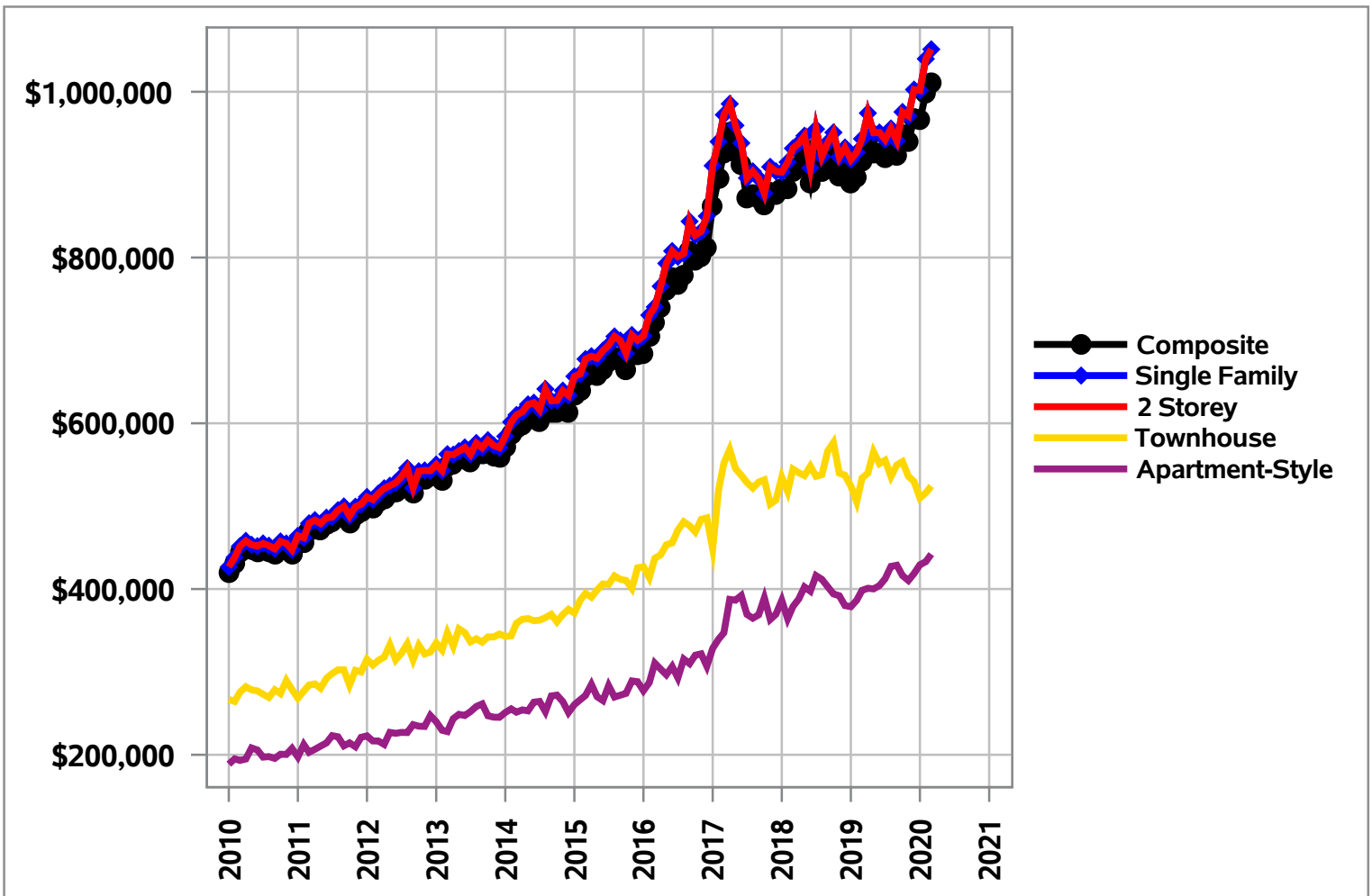
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (36) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$1,010,800	1.3	4.5	9.6	10.3	9.1	53.9
Single Family	\$1,051,200	1.1	4.8	11.7	11.5	8.1	55.2
One Storey							
Two Storey	\$1,051,200	1.1	4.8	11.7	11.5	8.1	55.2
Townhouse	\$524,300	1.6	-1.0	-4.6	-1.8	-5.0	32.8
Apartment-Style	\$442,100	2.1	5.6	3.1	11.0	27.4	62.8

### MLS® HPI Benchmark Price



# BURLINGTON (36)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1687
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (36)

## MLS® HPI Benchmark Descriptions

### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1386
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers

# BURLINGTON (36)

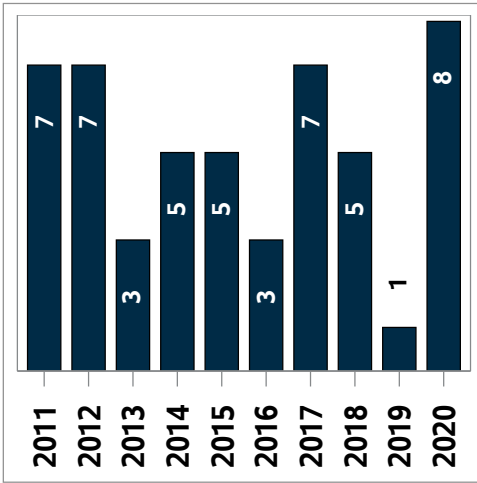
## MLS® HPI Benchmark Descriptions

### Apartment-Style

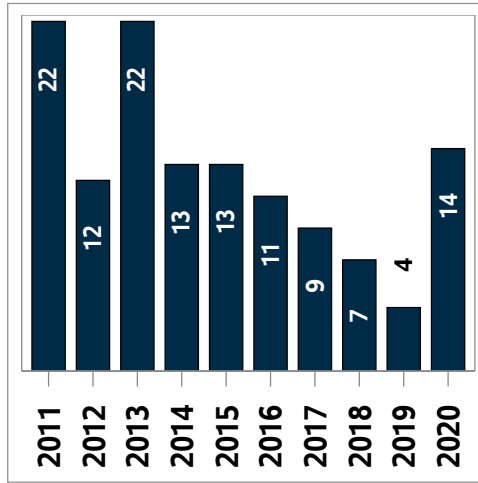
Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	783
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	4
Wastewater Disposal	Municipal sewers

# BURLINGTON (38) MLS® Residential Market Activity

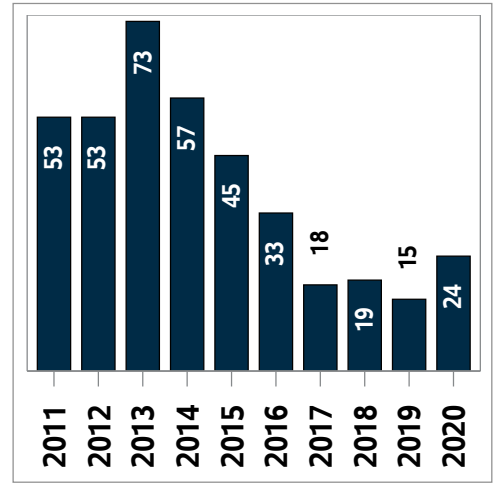
Sales Activity  
(March only)



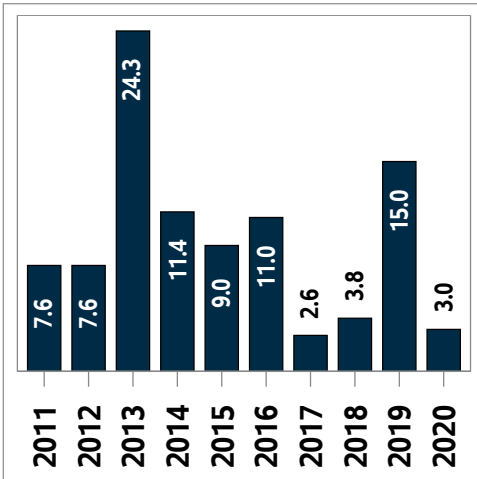
New Listings  
(March only)



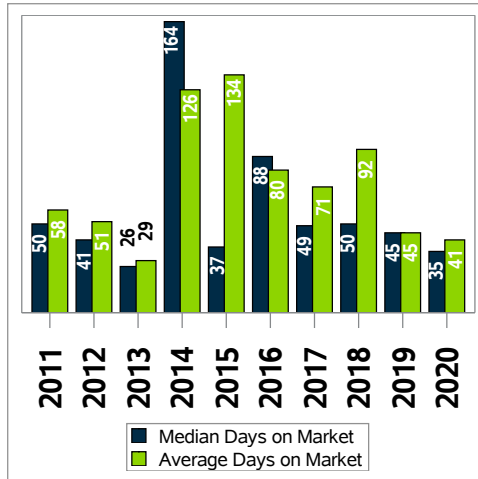
Active Listings  
(March only)



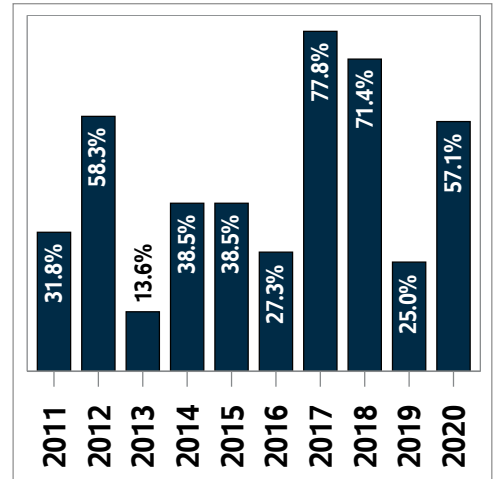
Months of Inventory  
(March only)



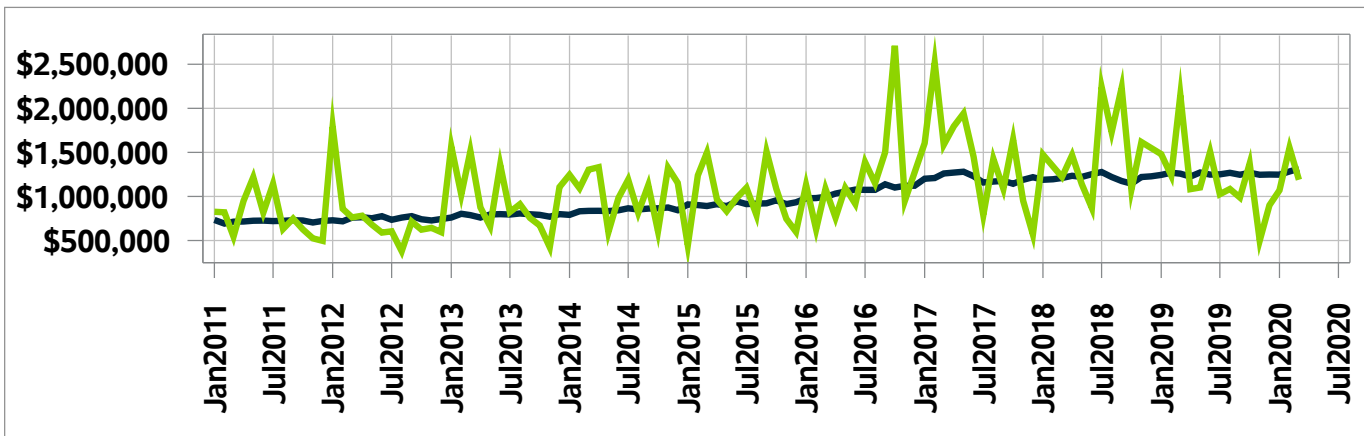
Days on Market  
(March only)



Sales to New Listings Ratio  
(March only)



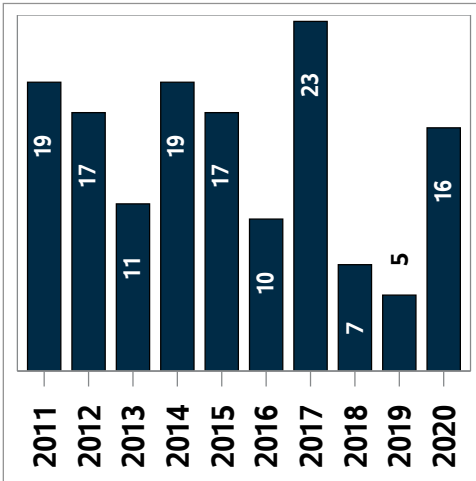
## MLS® HPI Composite Benchmark Price and Average Price



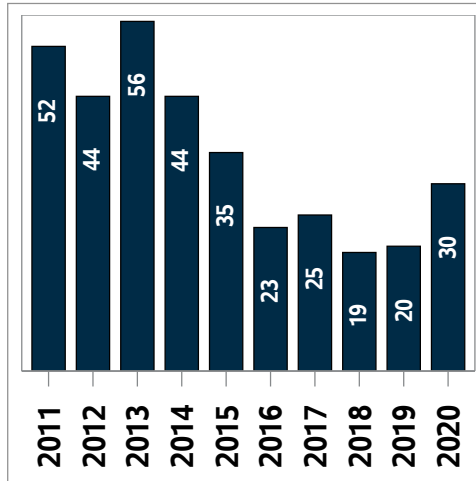
# BURLINGTON (38)

## MLS® Residential Market Activity

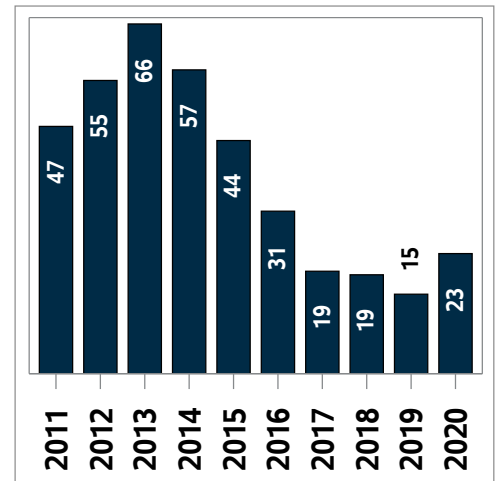
**Sales Activity**  
(March Year-to-date)



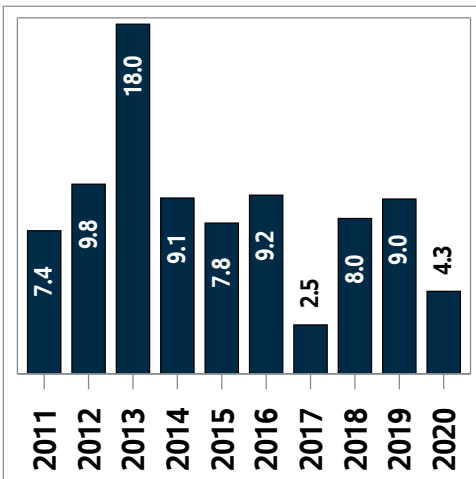
**New Listings**  
(March Year-to-date)



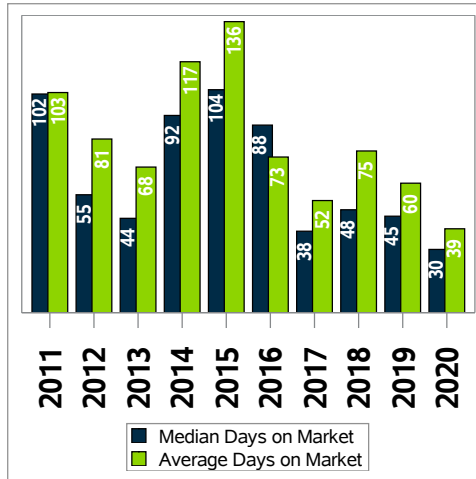
**Active Listings**<sup>1</sup>  
(March Year-to-date)



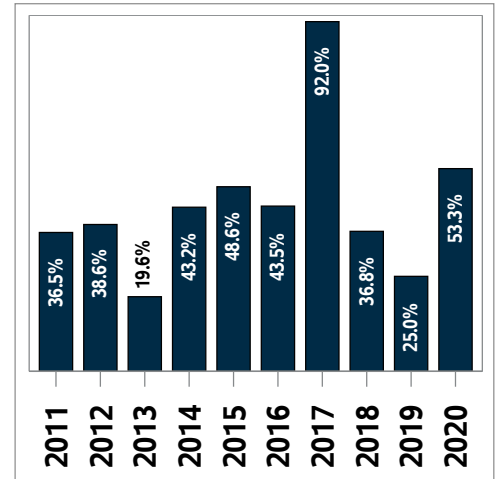
**Months of Inventory**<sup>2</sup>  
(March Year-to-date)



**Days on Market**  
(March Year-to-date)



**Sales to New Listings Ratio**  
(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month



## BURLINGTON (38)

### MLS® Residential Market Activity

Actual	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	8	700.0	60.0	14.3	60.0	166.7	-20.0
Dollar Volume	\$9,513,500	342.5	55.9	-14.4	27.1	109.5	66.7
New Listings	14	250.0	100.0	55.6	7.7	-36.4	-17.6
Active Listings	24	60.0	26.3	33.3	-46.7	-67.1	-50.0
Sales to New Listings Ratio <sup>1</sup>	57.1	25.0	71.4	77.8	38.5	13.6	58.8
Months of Inventory <sup>2</sup>	3.0	15.0	3.8	2.6	9.0	24.3	4.8
Average Price	\$1,189,188	-44.7	-2.6	-25.1	-20.6	-21.4	108.4
Median Price	\$1,069,500	-50.3	-9.7	-32.1	-10.5	-38.9	92.8
Sales to List Price Ratio	96.3	89.8	91.9	99.6	95.3	93.9	93.7
Median Days on Market	34.5	45.0	50.0	49.0	37.0	26.0	103.0
Average Days on Market	41.0	45.0	92.0	70.9	134.0	29.3	209.1

Year-to-date	March 2020	Compared to <sup>6</sup>					
		March 2019	March 2018	March 2017	March 2015	March 2013	March 2010
Sales Activity	16	220.0	128.6	-30.4	-5.9	45.5	14.3
Dollar Volume	\$20,482,900	179.0	126.3	-52.6	-1.3	48.4	113.6
New Listings	30	50.0	57.9	20.0	-14.3	-46.4	-14.3
Active Listings <sup>3</sup>	23	51.1	21.4	17.2	-48.5	-65.7	-48.9
Sales to New Listings Ratio <sup>4</sup>	53.3	25.0	36.8	92.0	48.6	19.6	40.0
Months of Inventory <sup>5</sup>	4.3	9.0	8.0	2.5	7.8	18.0	9.5
Average Price	\$1,280,181	-12.8	-1.0	-31.8	4.8	2.0	86.9
Median Price	\$1,207,500	-18.4	1.0	-23.4	55.8	22.0	114.9
Sales to List Price Ratio	96.7	92.7	92.0	96.6	94.9	93.5	94.3
Median Days on Market	29.5	45.0	48.0	38.0	104.0	44.0	40.0
Average Days on Market	39.1	60.4	75.4	52.3	135.8	67.9	158.5

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

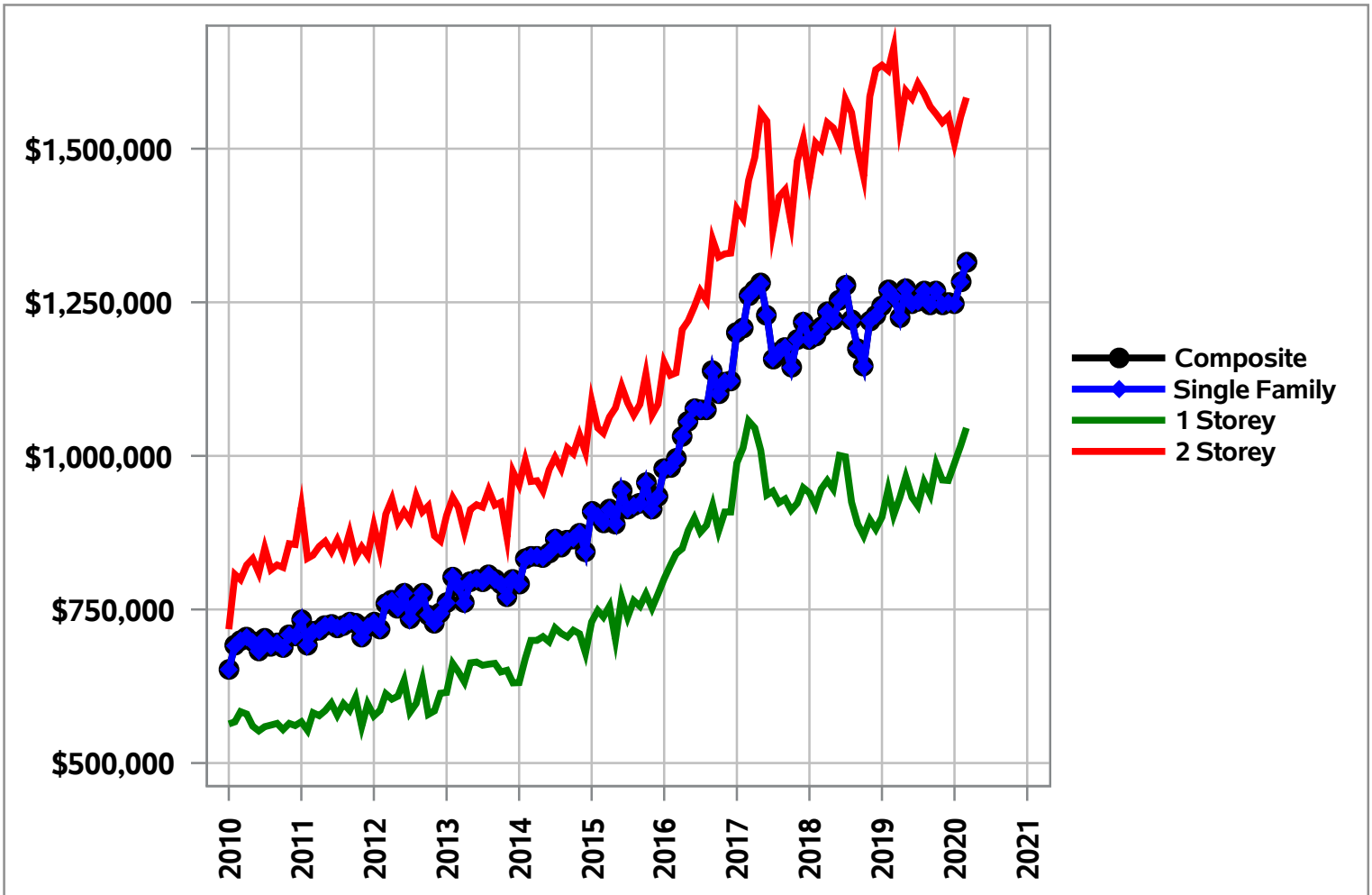
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (38) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$1,314,600	2.4	5.3	5.5	4.5	4.3	47.5
Single Family	\$1,314,600	2.4	5.3	5.5	4.5	4.3	47.5
One Storey	\$1,045,500	2.9	8.9	11.6	15.7	-1.1	41.7
Two Storey	\$1,583,200	2.0	2.0	0.9	-4.9	9.3	52.7
Townhouse							
Apartment-Style							

### MLS® HPI Benchmark Price



## BURLINGTON (38)

### MLS® HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	46882
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

# BURLINGTON (38)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1707
Half Bathrooms	0
Heating	Forced air
Lot Size	43427
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2868
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	60000
Number of Fireplaces	2
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private