

HALDIMAND COUNTY

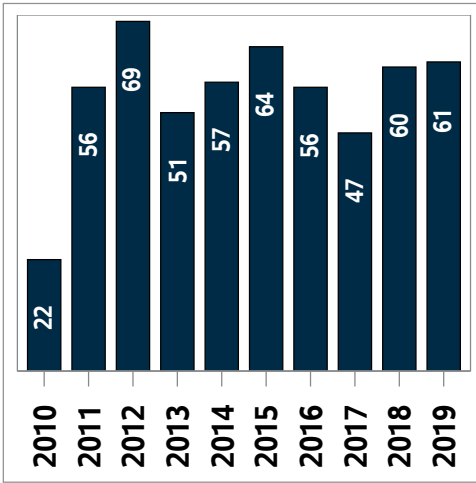
MLS® Residential Market Activity

August 2019

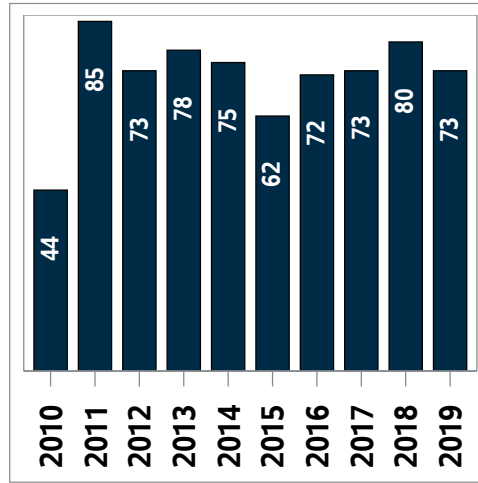


HALDIMAND COUNTY MLS® Residential Market Activity

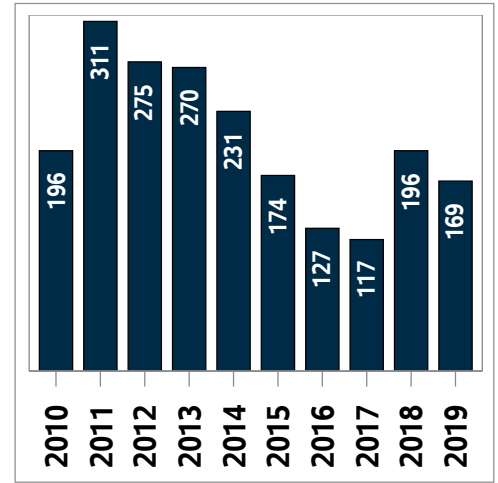
Sales Activity
(August only)



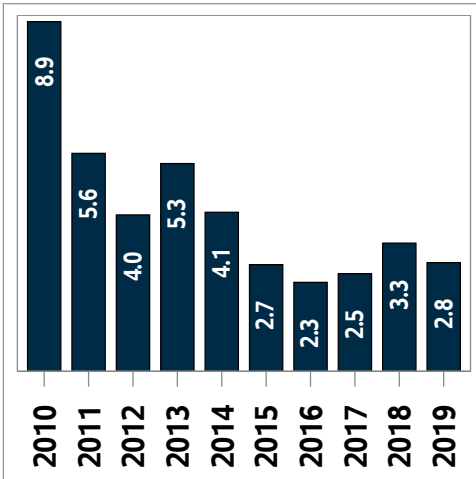
New Listings
(August only)



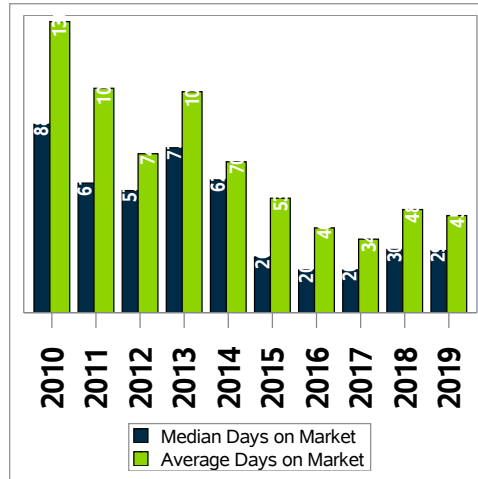
Active Listings
(August only)



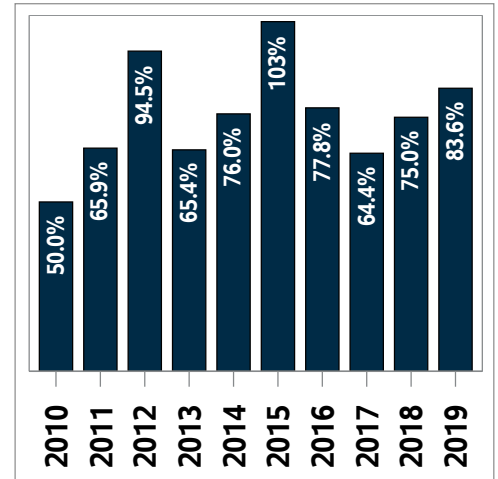
Months of Inventory
(August only)



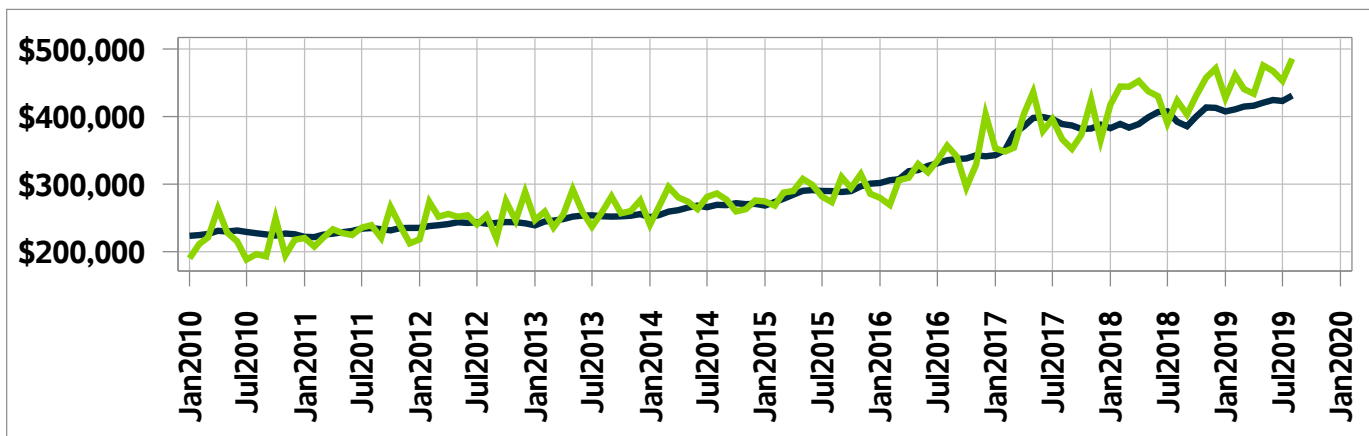
Days on Market
(August only)



Sales to New Listings Ratio
(August only)

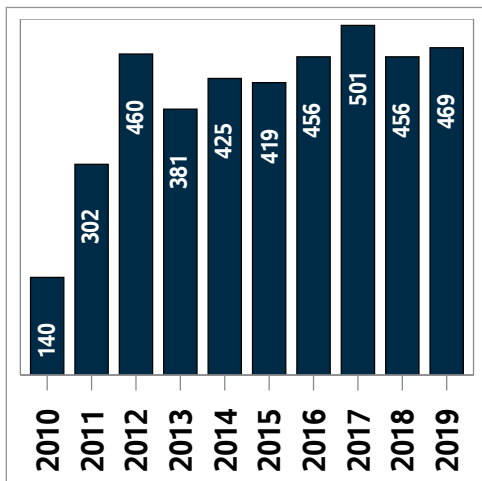


MLS® HPI Composite Benchmark Price and Average Price

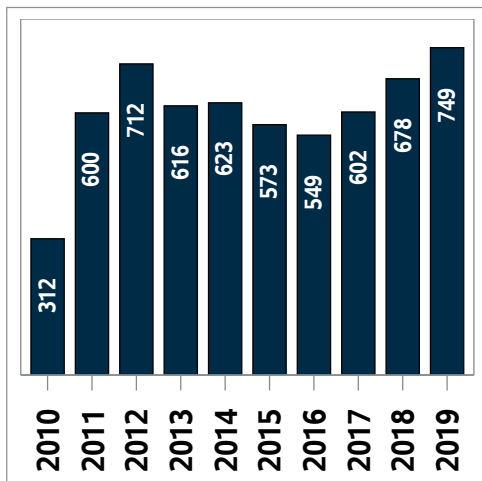


HALDIMAND COUNTY MLS® Residential Market Activity

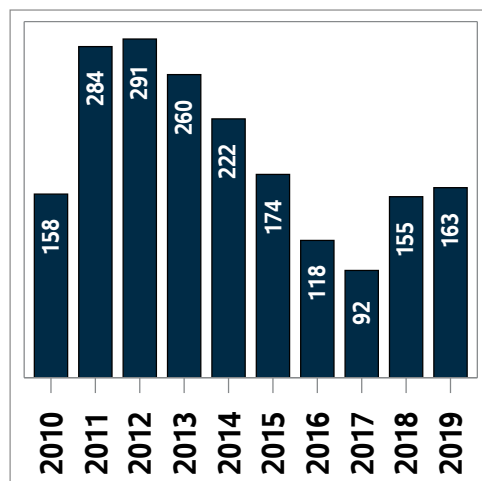
Sales Activity
(August Year-to-date)



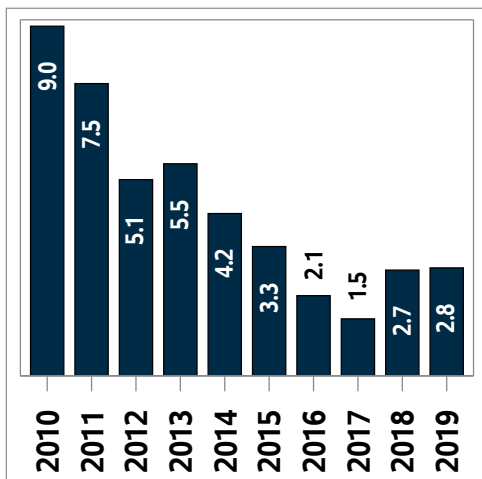
New Listings
(August Year-to-date)



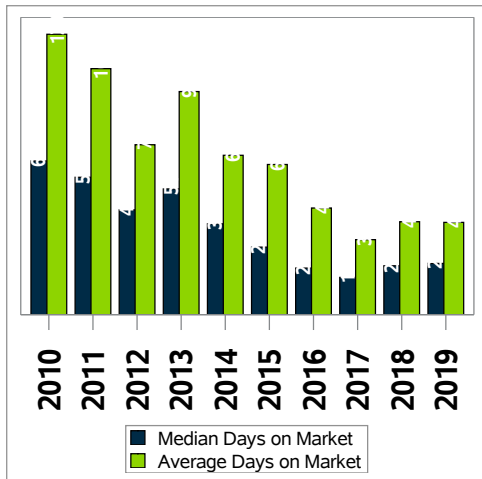
Active Listings¹
(August Year-to-date)



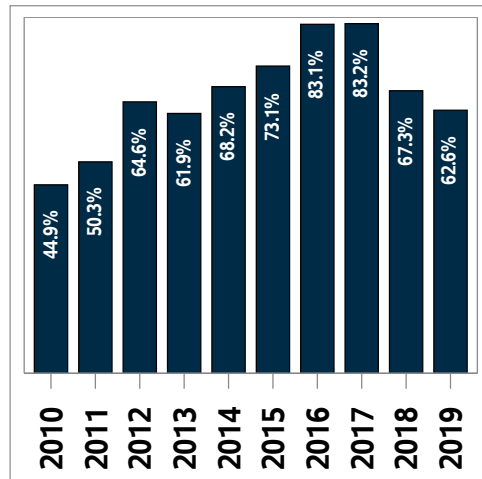
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Residential Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	61	1.7	29.8	8.9	7.0	-11.6	510.0
Dollar Volume	\$29,626,175	16.6	72.0	48.3	81.6	69.3	1,126.5
New Listings	73	-8.8	0.0	1.4	-2.7	0.0	92.1
Active Listings	169	-13.8	44.4	33.1	-26.8	-38.5	11.2
Sales to New Listings Ratio ¹	83.6	75.0	64.4	77.8	76.0	94.5	26.3
Months of Inventory ²	2.8	3.3	2.5	2.3	4.1	4.0	15.2
Average Price	\$485,675	14.7	32.5	36.1	69.7	91.5	101.1
Median Price	\$480,000	20.8	28.0	42.2	85.0	105.1	108.2
Sales to List Price Ratio	97.9	97.6	97.5	97.1	95.6	95.9	96.8
Median Days on Market	29.0	29.5	20.0	20.0	62.0	57.0	36.0
Average Days on Market	45.3	48.2	34.3	39.6	70.5	74.2	50.3

Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	469	2.9	-6.4	2.9	10.4	2.0	369.0
Dollar Volume	\$215,757,669	9.8	12.4	49.0	84.0	86.1	907.7
New Listings	749	10.5	24.4	36.4	20.2	5.2	235.9
Active Listings ³	163	5.0	77.2	38.4	-26.6	-43.9	31.2
Sales to New Listings Ratio ⁴	62.6	67.3	83.2	83.1	68.2	64.6	44.8
Months of Inventory ⁵	2.8	2.7	1.5	2.1	4.2	5.1	9.9
Average Price	\$460,038	6.7	20.1	44.9	66.8	82.5	114.9
Median Price	\$440,000	5.7	20.2	47.5	66.0	84.9	128.0
Sales to List Price Ratio	97.8	98.0	99.1	98.2	96.5	96.5	95.5
Median Days on Market	22.0	21.0	16.0	20.0	39.0	45.0	63.5
Average Days on Market	39.6	39.9	32.2	45.8	68.5	73.0	106.3

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

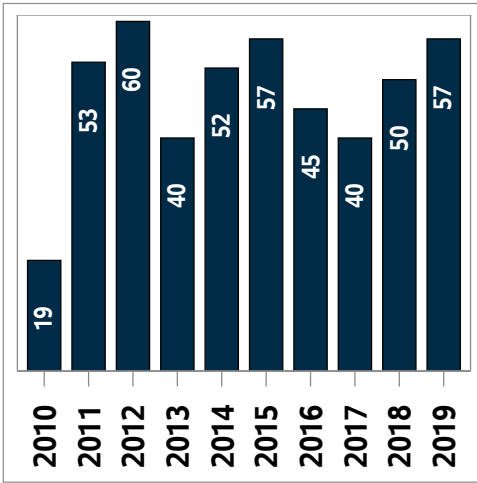
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

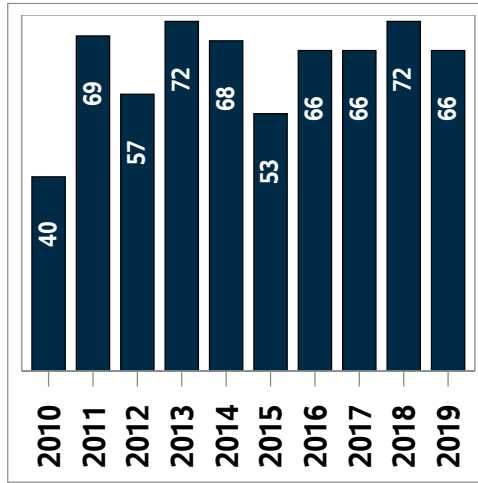
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Single Family Market Activity

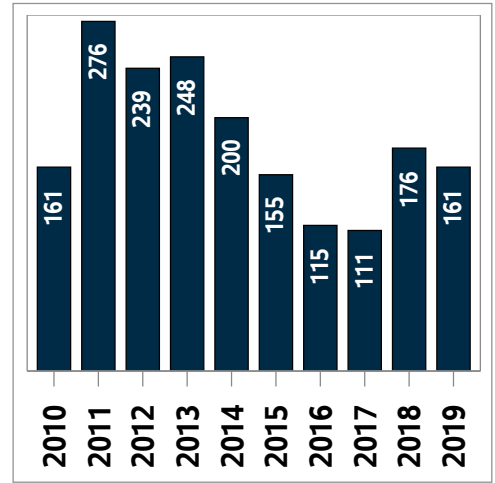
Sales Activity
(August only)



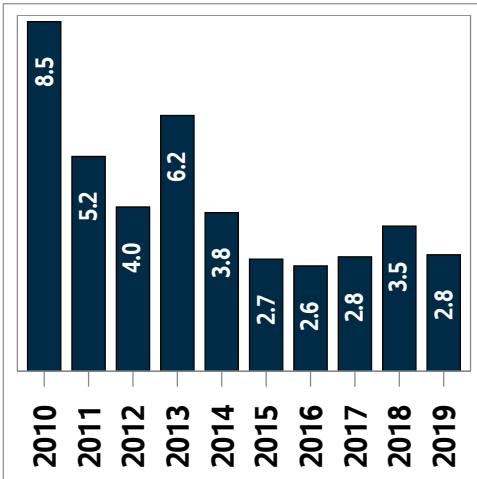
New Listings
(August only)



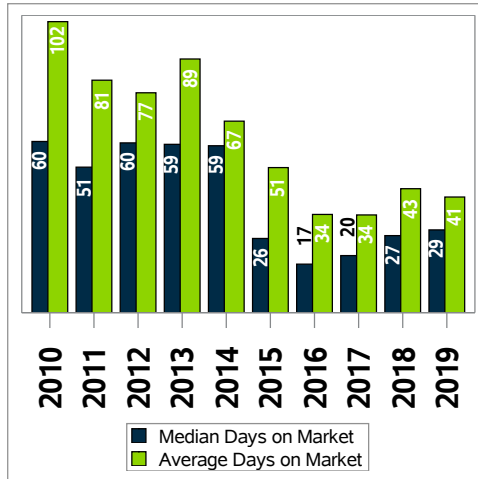
Active Listings
(August only)



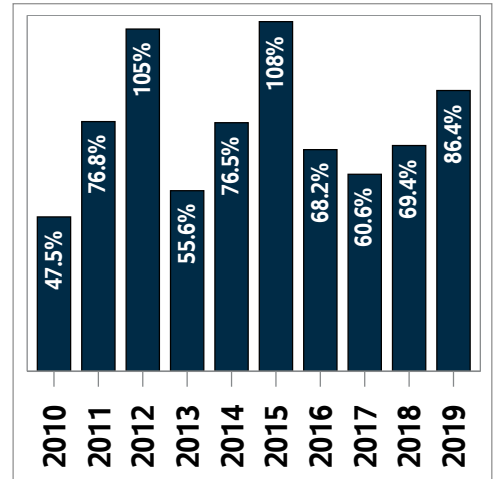
Months of Inventory
(August only)



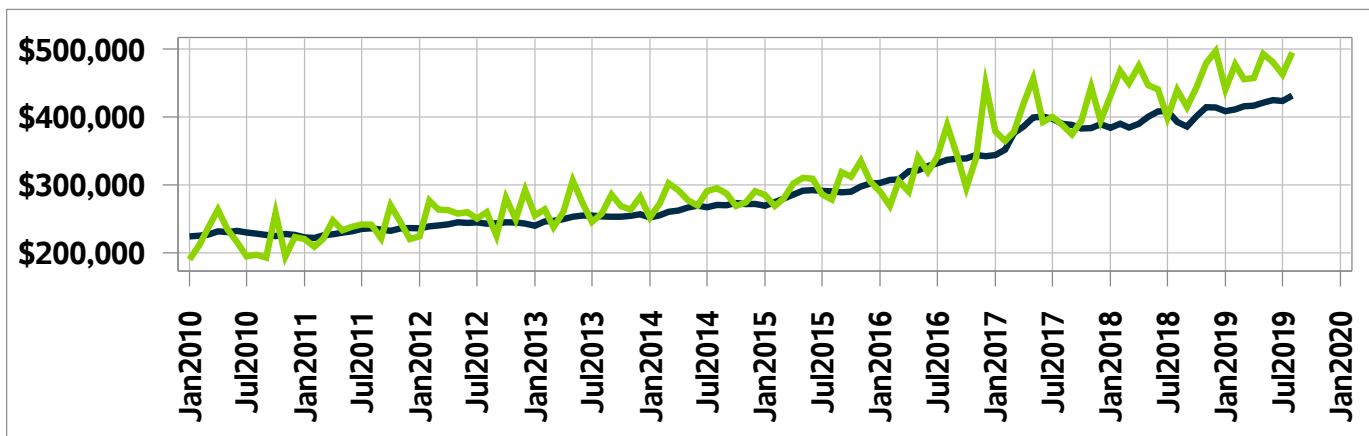
Days on Market
(August only)



Sales to New Listings Ratio
(August only)

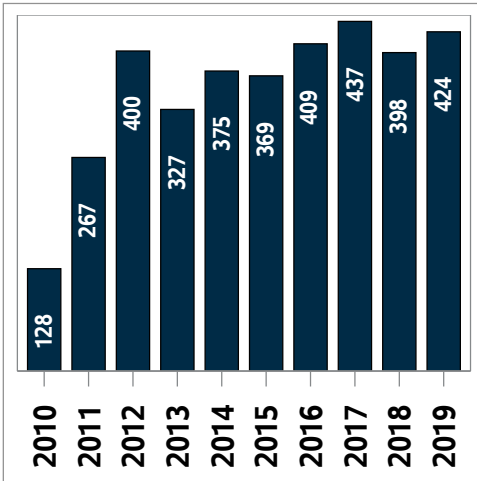


MLS® HPI Single Family Benchmark Price and Average Price

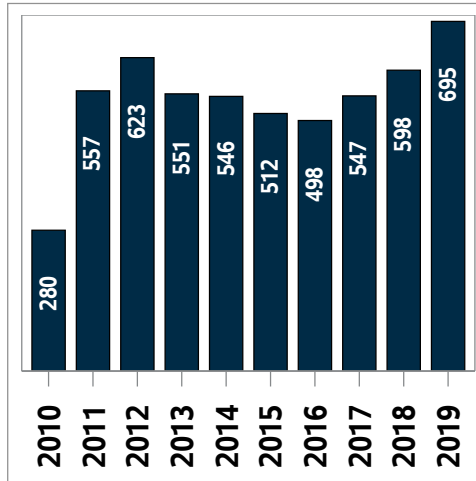


HALDIMAND COUNTY MLS® Single Family Market Activity

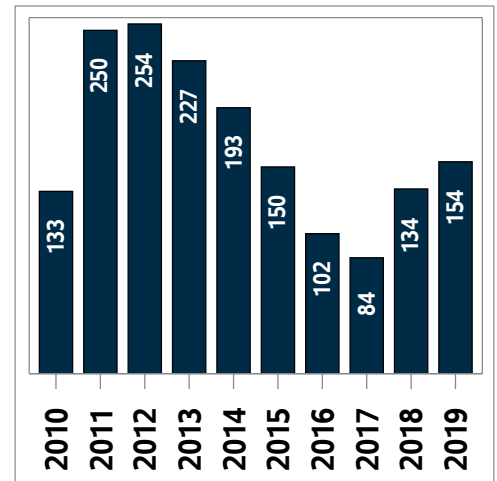
Sales Activity
(August Year-to-date)



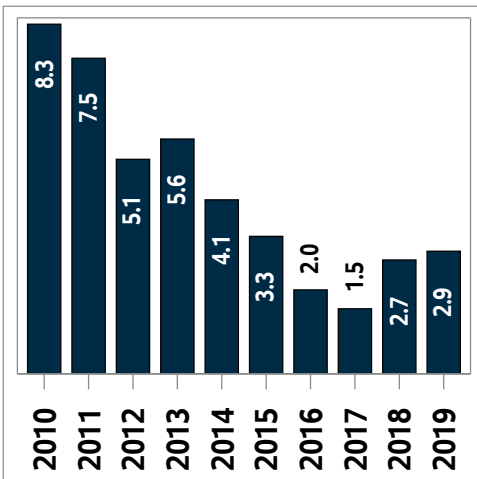
New Listings
(August Year-to-date)



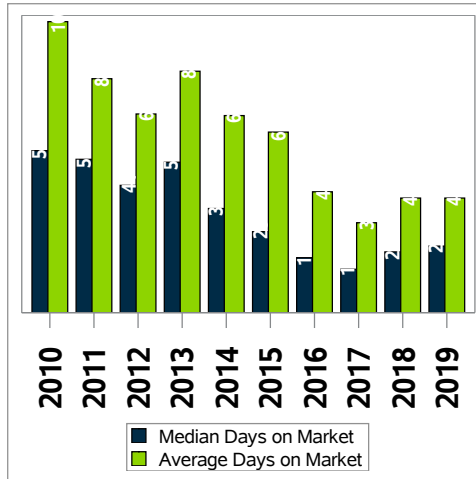
Active Listings¹
(August Year-to-date)



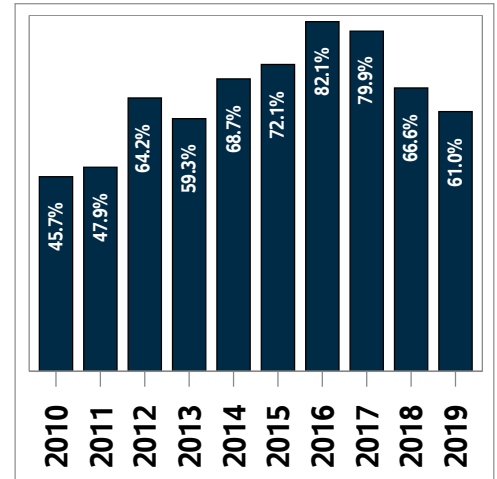
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY

MLS® Single Family Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	57	14.0	42.5	26.7	9.6	-5.0	533.3
Dollar Volume	\$28,207,775	28.3	81.5	61.5	83.8	80.9	1,230.2
New Listings	66	-8.3	0.0	0.0	-2.9	15.8	73.7
Active Listings	161	-8.5	45.0	40.0	-19.5	-32.6	23.8
Sales to New Listings Ratio ¹	86.4	69.4	60.6	68.2	76.5	105.3	23.7
Months of Inventory ²	2.8	3.5	2.8	2.6	3.8	4.0	14.4
Average Price	\$494,873	12.5	27.4	27.5	67.7	90.4	110.0
Median Price	\$485,000	18.6	26.0	23.5	81.3	98.0	115.6
Sales to List Price Ratio	97.6	97.4	97.2	96.9	95.4	94.9	96.6
Median Days on Market	29.0	27.0	20.0	17.0	58.5	59.5	34.0
Average Days on Market	40.5	43.4	34.3	34.4	67.1	77.1	43.9

Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	424	6.5	-3.0	3.7	13.1	6.0	360.9
Dollar Volume	\$200,542,769	13.9	14.3	51.1	88.5	93.4	917.8
New Listings	695	16.2	27.1	39.6	27.3	11.6	224.8
Active Listings ³	154	14.7	82.8	51.4	-20.3	-39.4	52.9
Sales to New Listings Ratio ⁴	61.0	66.6	79.9	82.1	68.7	64.2	43.0
Months of Inventory ⁵	2.9	2.7	1.5	2.0	4.1	5.1	8.8
Average Price	\$472,978	6.9	17.8	45.8	66.7	82.4	120.8
Median Price	\$460,500	5.9	16.9	48.3	67.5	86.5	143.0
Sales to List Price Ratio	97.7	97.9	99.0	98.0	96.3	96.1	95.4
Median Days on Market	23.0	21.0	15.0	19.0	36.0	44.0	63.0
Average Days on Market	39.6	39.6	31.1	41.8	68.1	68.7	103.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

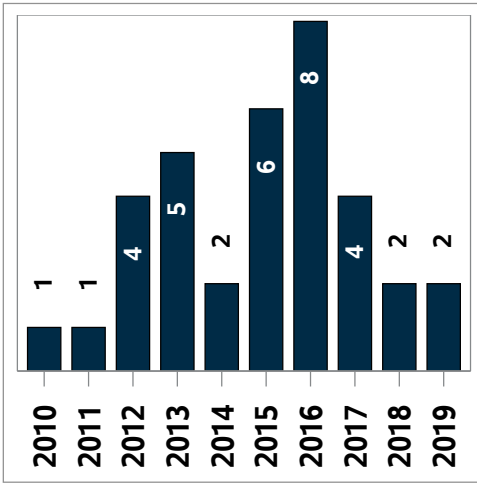
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

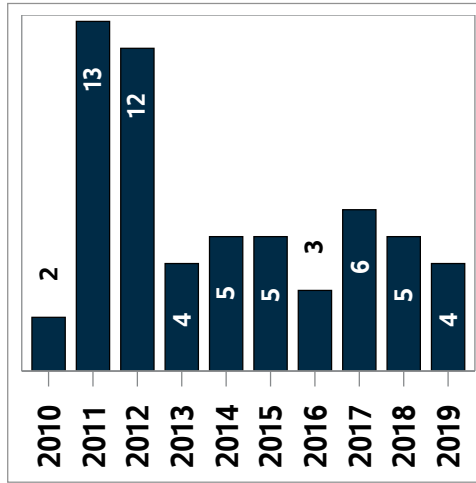
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Townhouse Market Activity

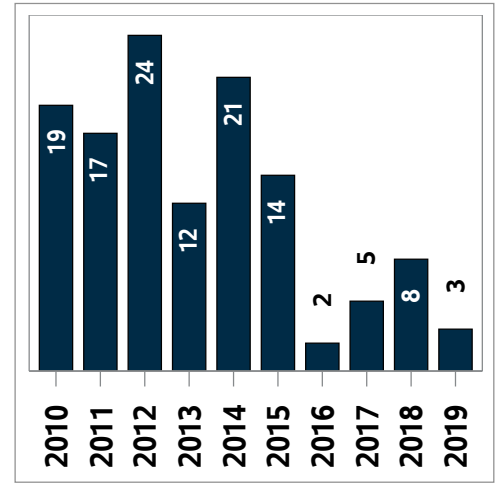
Sales Activity
(August only)



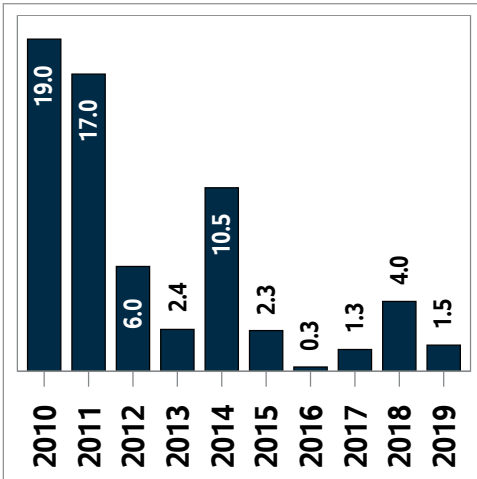
New Listings
(August only)



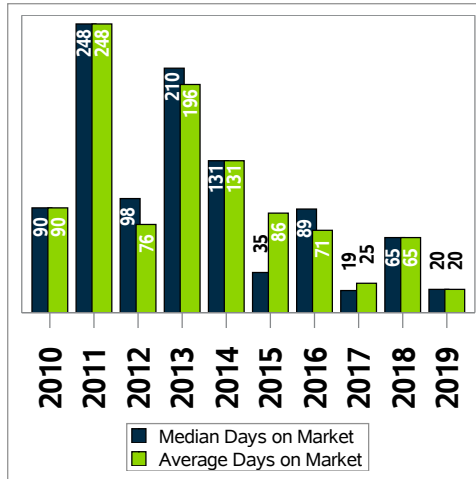
Active Listings
(August only)



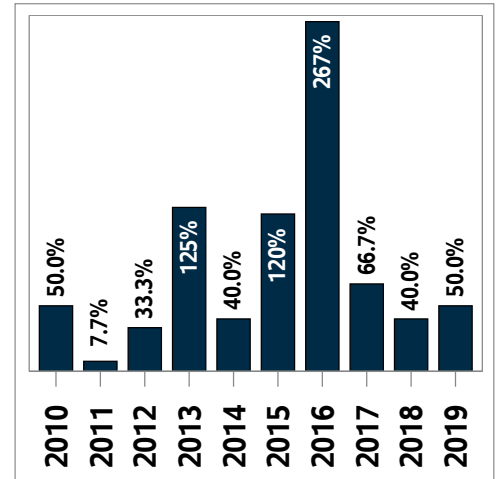
Months of Inventory
(August only)



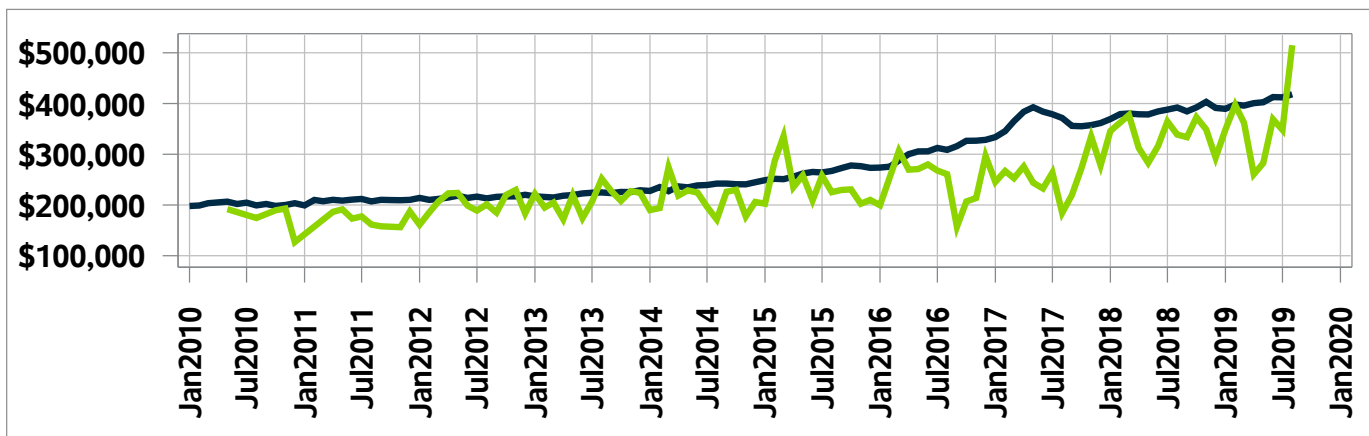
Days on Market
(August only)



Sales to New Listings Ratio
(August only)

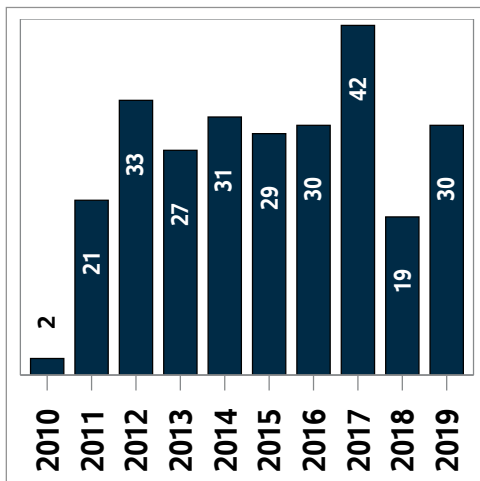


MLS® HPI Townhouse Benchmark Price and Average Price

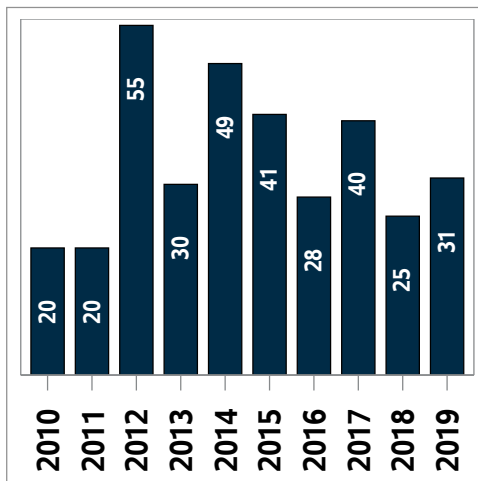


HALDIMAND COUNTY MLS® Townhouse Market Activity

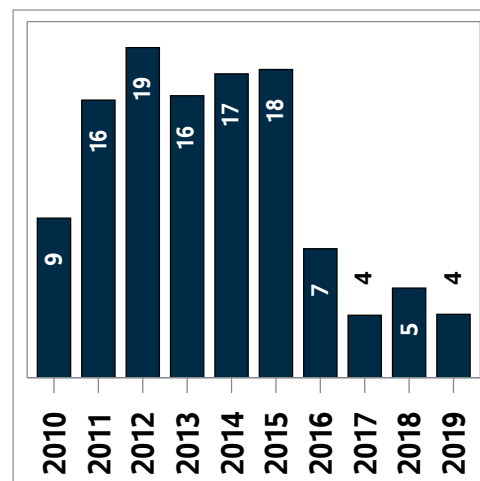
Sales Activity
(August Year-to-date)



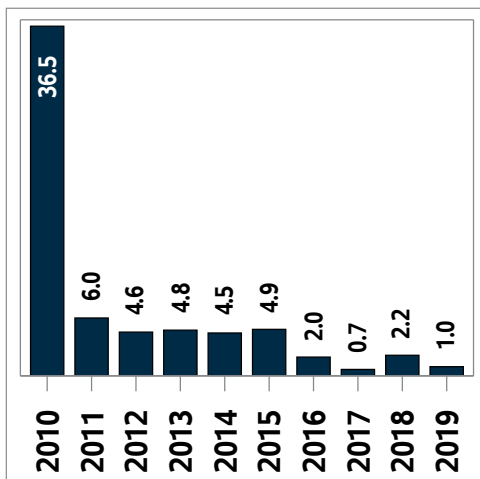
New Listings
(August Year-to-date)



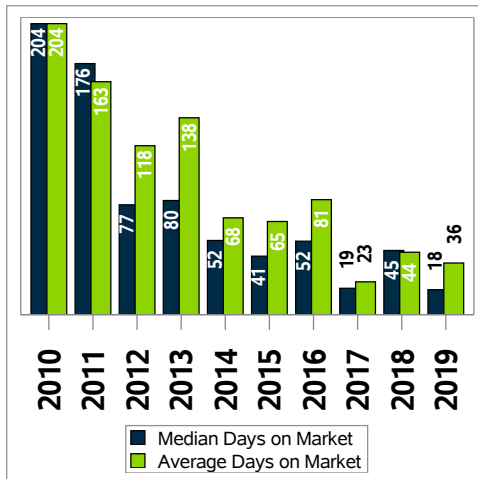
Active Listings¹
(August Year-to-date)



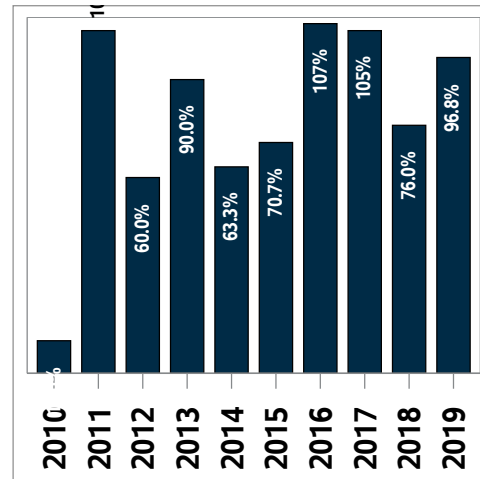
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY

MLS® Townhouse Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	2	0.0	-50.0	-75.0	0.0	-50.0	
Dollar Volume	\$1,030,000	52.0	39.6	-50.6	200.4	28.0	
New Listings	4	-20.0	-33.3	33.3	-20.0	-66.7	
Active Listings	3	-62.5	-40.0	50.0	-85.7	-87.5	50.0
Sales to New Listings Ratio ¹	50.0	40.0	66.7	266.7	40.0	33.3	
Months of Inventory ²	1.5	4.0	1.3	0.3	10.5	6.0	
Average Price	\$515,000	52.0	179.2	97.5	200.4	156.0	
Median Price	\$515,000	52.0	195.2	87.1	200.4	152.1	
Sales to List Price Ratio	105.4	97.4	98.0	98.4	99.2	101.3	
Median Days on Market	20.0	64.5	19.0	89.0	130.5	98.0	
Average Days on Market	20.0	64.5	25.3	70.8	130.5	75.8	

Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	30	57.9	-28.6	0.0	-3.2	-9.1	
Dollar Volume	\$10,329,700	64.2	-0.6	27.4	55.1	56.9	
New Listings	31	24.0	-22.5	10.7	-36.7	-43.6	933.3
Active Listings ³	4	-29.3	1.5	-50.8	-79.1	-80.8	141.7
Sales to New Listings Ratio ⁴	96.8	76.0	105.0	107.1	63.3	60.0	
Months of Inventory ⁵	1.0	2.2	0.7	2.0	4.5	4.6	
Average Price	\$344,323	4.0	39.2	27.4	60.2	72.6	
Median Price	\$356,750	5.6	41.3	35.3	68.3	83.9	
Sales to List Price Ratio	98.4	99.0	99.9	99.7	98.1	98.9	
Median Days on Market	17.5	45.0	18.5	51.5	52.0	77.0	
Average Days on Market	36.2	43.7	23.0	80.6	67.9	118.4	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

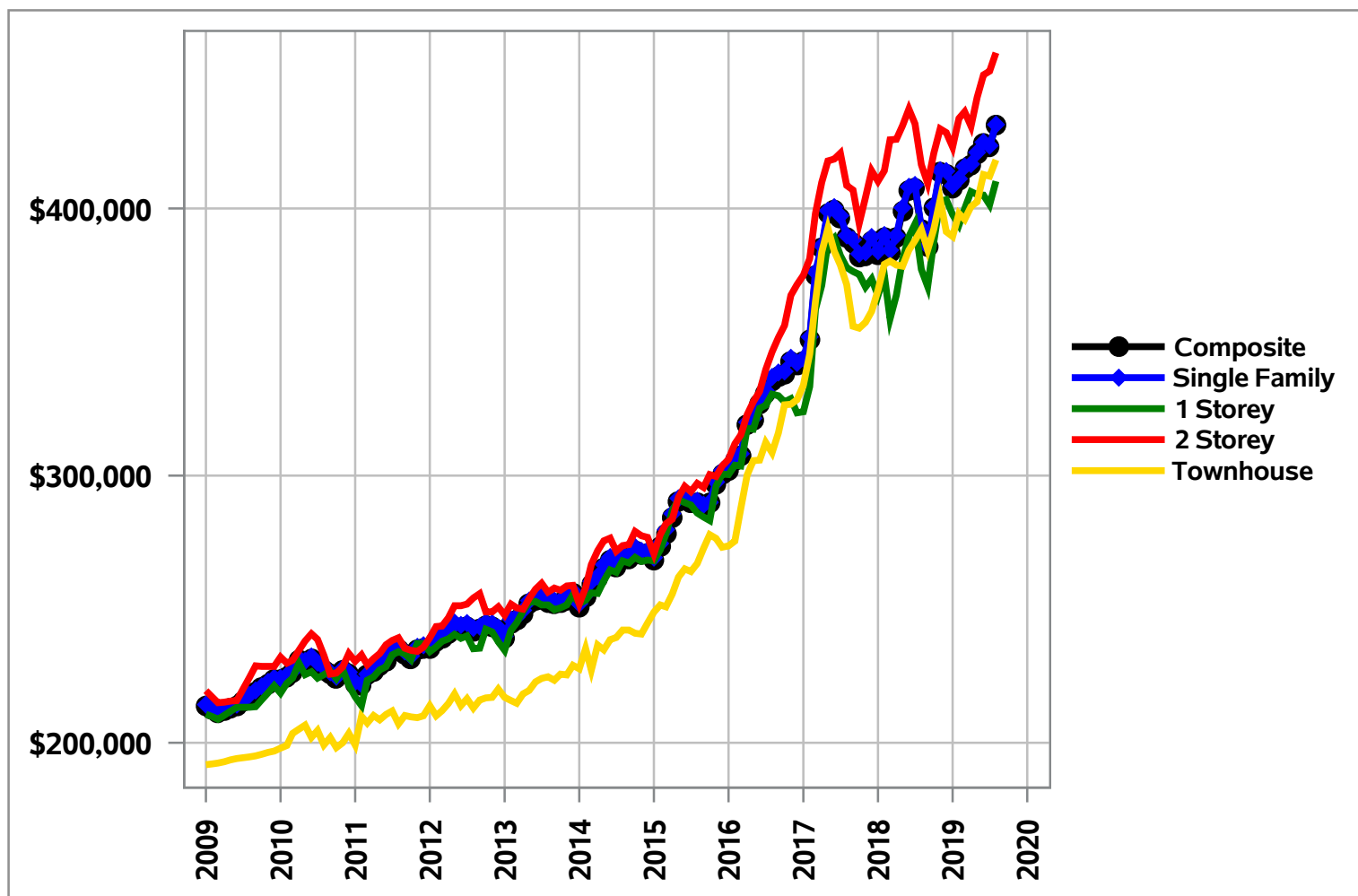
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$431,100	1.9	2.5	5.0	9.9	28.6	60.1
Single Family	\$431,400	1.9	2.5	4.9	9.9	28.0	59.5
One Storey	\$410,200	2.2	1.2	4.2	8.7	24.1	53.0
Two Storey	\$458,300	1.5	3.8	5.7	10.1	32.3	67.4
Townhouse	\$418,200	1.5	3.9	5.0	6.7	35.5	72.7
Apartment-Style							

MLS® HPI Benchmark Price



HALDIMAND COUNTY

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7015
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7023
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7175
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY

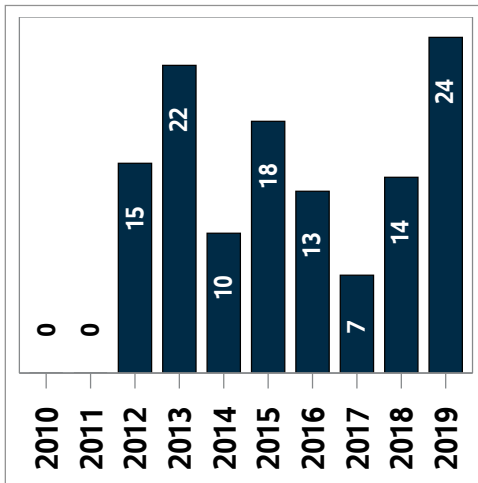
MLS® HPI Benchmark Descriptions

Townhouse

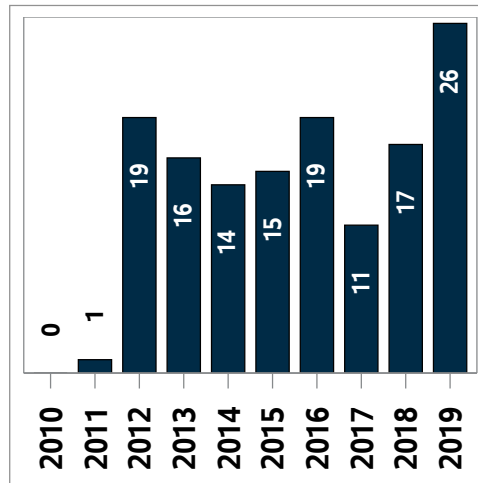
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1091
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

CALEDONIA (63) MLS® Residential Market Activity

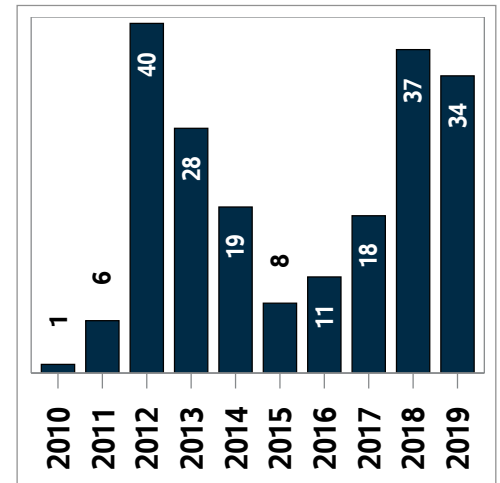
Sales Activity
(August only)



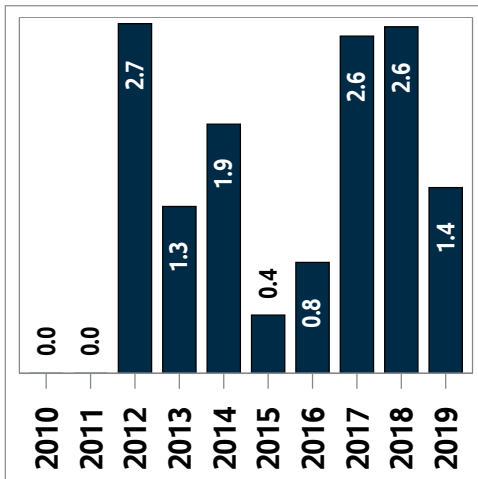
New Listings
(August only)



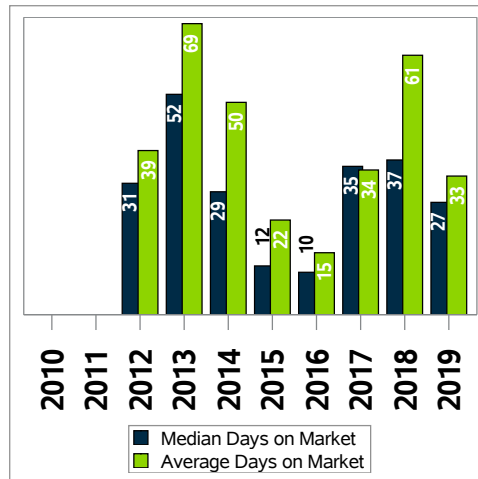
Active Listings
(August only)



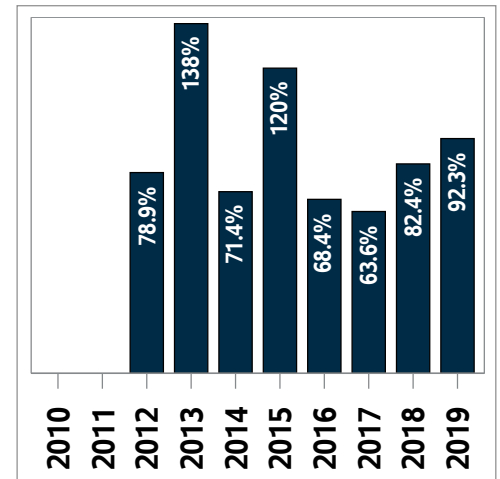
Months of Inventory
(August only)



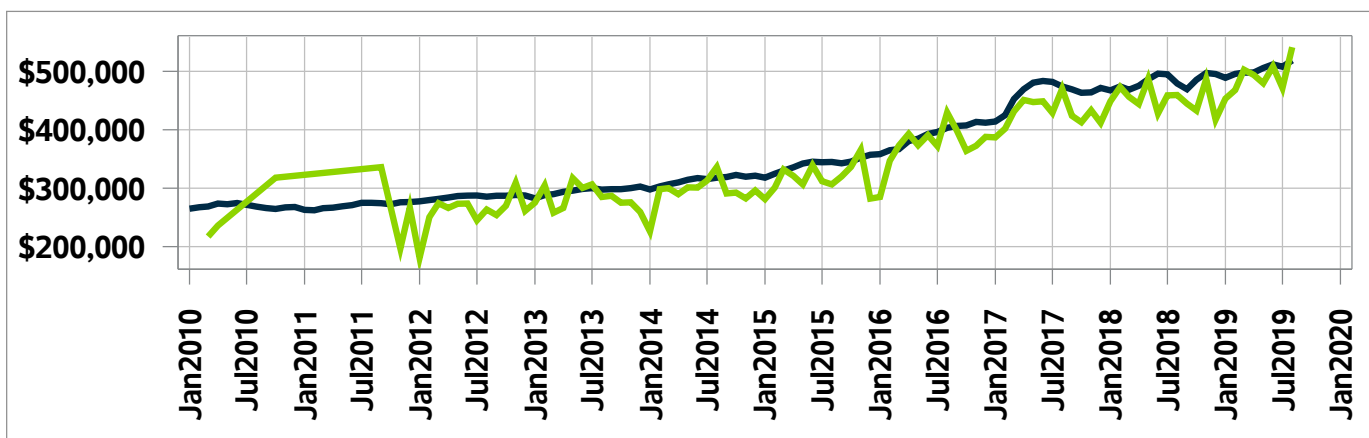
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



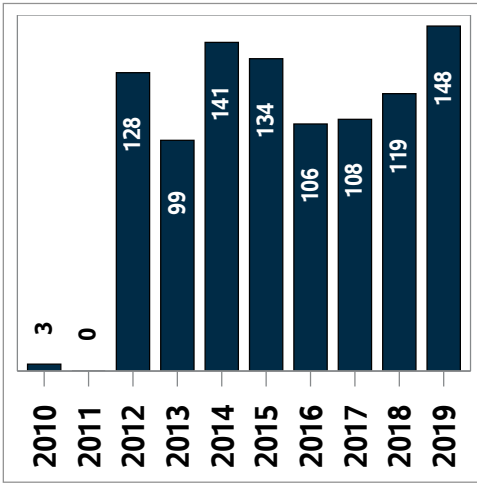
MLS® HPI Composite Benchmark Price and Average Price



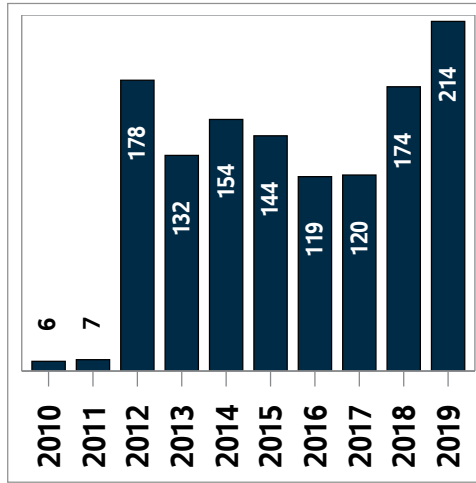
CALEDONIA (63)

MLS® Residential Market Activity

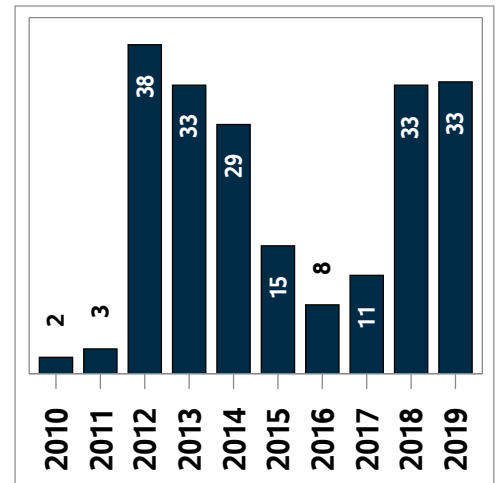
Sales Activity
(August Year-to-date)



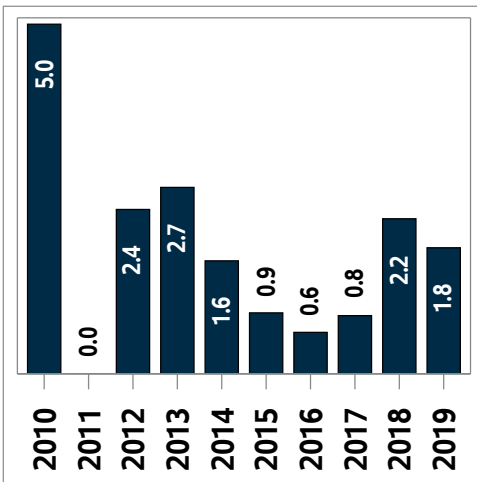
New Listings
(August Year-to-date)



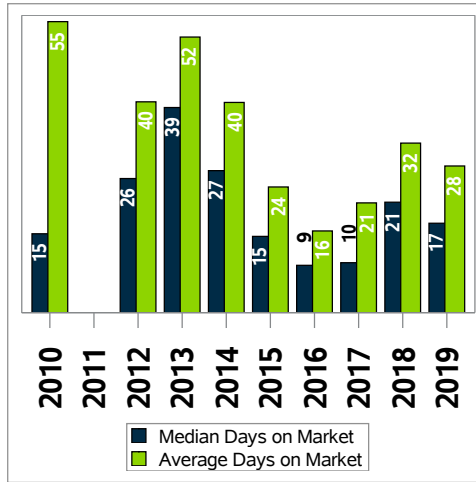
Active Listings¹
(August Year-to-date)



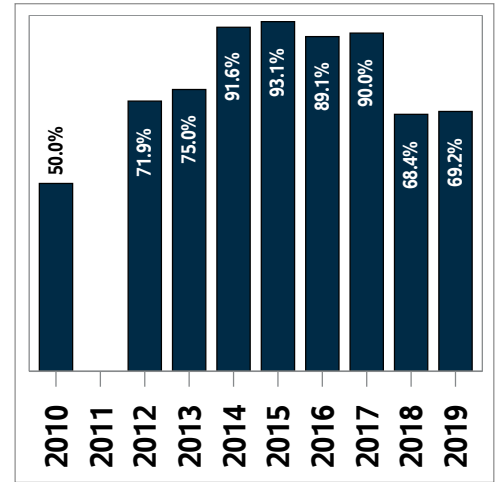
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CALEDONIA (63)

MLS® Residential Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	24	71.4	242.9	84.6	140.0	60.0	2,300.0
Dollar Volume	\$12,992,700	102.0	294.8	132.7	286.6	228.8	4,304.3
New Listings	26	52.9	136.4	36.8	85.7	36.8	2,500.0
Active Listings	34	-8.1	88.9	209.1	78.9	-15.0	1,033.3
Sales to New Listings Ratio ¹	92.3	82.4	63.6	68.4	71.4	78.9	100.0
Months of Inventory ²	1.4	2.6	2.6	0.8	1.9	2.7	3.0
Average Price	\$541,363	17.8	15.2	26.0	61.1	105.5	83.5
Median Price	\$511,200	17.5	13.6	18.2	64.2	100.5	73.3
Sales to List Price Ratio	98.8	98.9	100.0	98.4	95.3	97.8	98.4
Median Days on Market	26.5	36.5	35.0	10.0	29.0	31.0	108.0
Average Days on Market	32.7	61.2	34.1	14.6	50.1	38.7	108.0

Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	148	24.4	37.0	39.6	5.0	15.6	4,833.3
Dollar Volume	\$73,389,787	35.2	57.0	81.8	75.2	117.3	9,562.9
New Listings	214	23.0	78.3	79.8	39.0	20.2	3,466.7
Active Listings ³	33	1.1	196.7	323.8	17.1	-11.3	1,235.0
Sales to New Listings Ratio ⁴	69.2	68.4	90.0	89.1	91.6	71.9	50.0
Months of Inventory ⁵	1.8	2.2	0.8	0.6	1.6	2.4	6.7
Average Price	\$495,877	8.7	14.6	30.2	66.9	87.9	95.9
Median Price	\$482,500	8.9	12.1	23.7	68.7	94.6	63.6
Sales to List Price Ratio	98.8	98.6	101.7	100.7	97.6	97.8	93.7
Median Days on Market	17.0	21.0	9.5	9.0	27.0	25.5	108.0
Average Days on Market	27.9	32.2	20.9	15.5	40.0	40.1	86.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

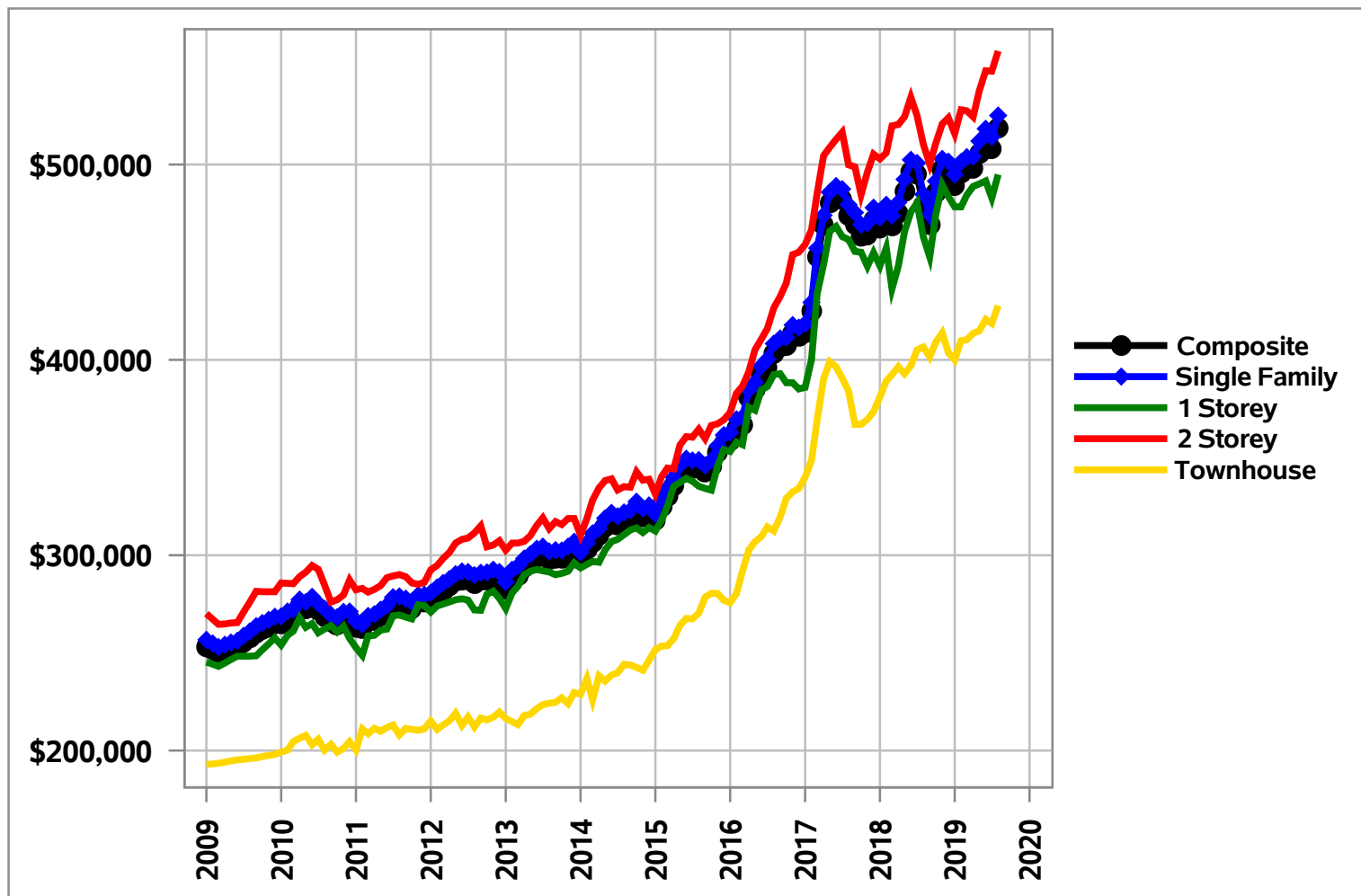
CALEDONIA (63)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$518,700	2.1	2.6	4.7	8.2	28.6	63.1
Single Family	\$525,100	2.1	2.6	4.7	8.3	28.6	63.1
One Storey	\$494,900	2.5	1.0	3.5	6.9	26.1	59.4
Two Storey	\$558,100	1.9	3.8	5.7	9.4	30.8	66.5
Townhouse	\$427,800	2.2	3.1	4.4	5.2	36.9	75.3
Apartment-Style							

MLS® HPI Benchmark Price



CALEDONIA (63)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1287
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6057
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1722
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5881
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

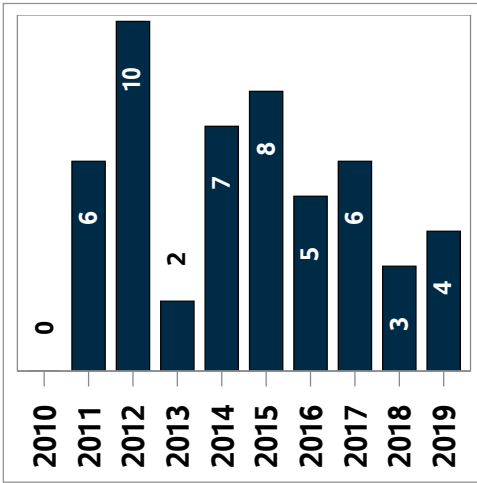
Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1173
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

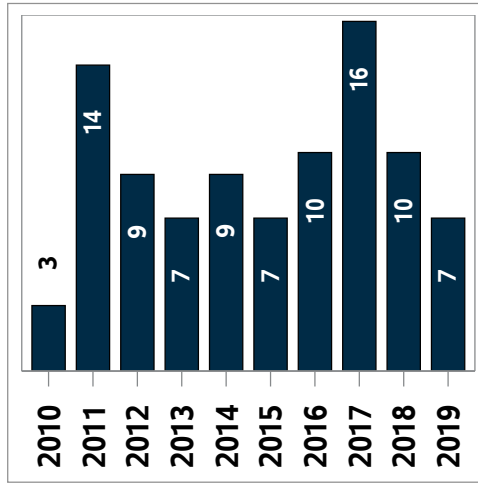
CAYUGA (62)

MLS® Residential Market Activity

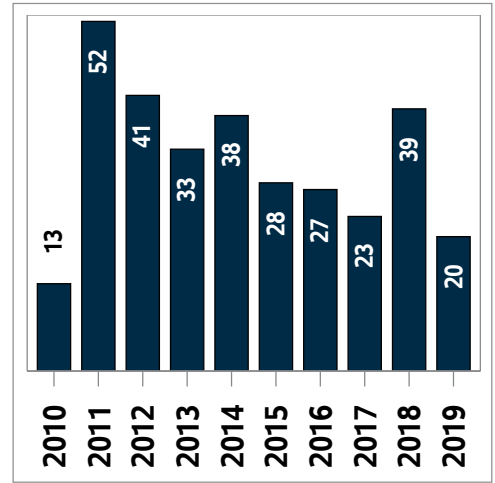
Sales Activity
(August only)



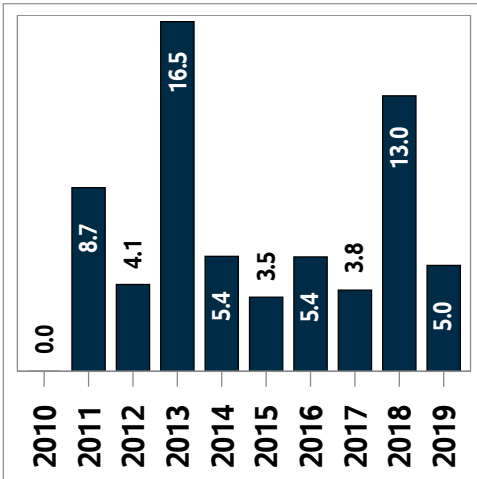
New Listings
(August only)



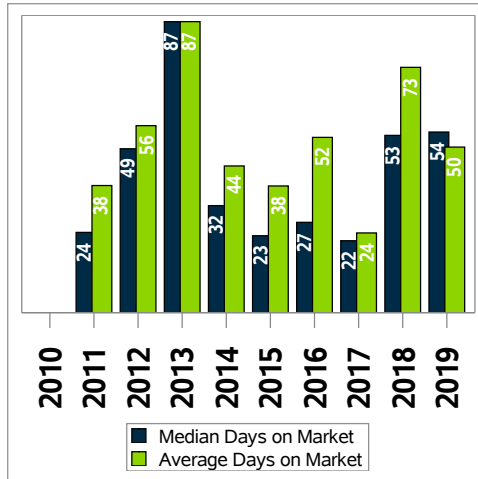
Active Listings
(August only)



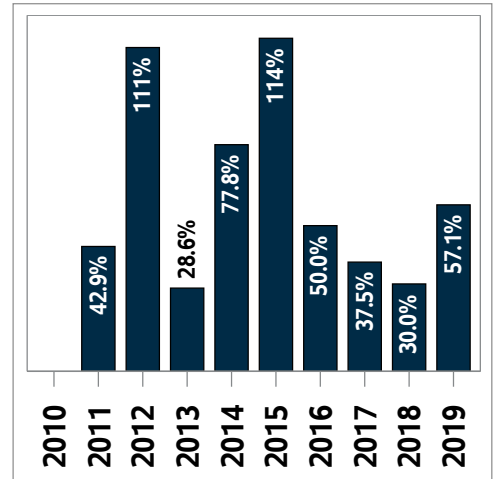
Months of Inventory
(August only)



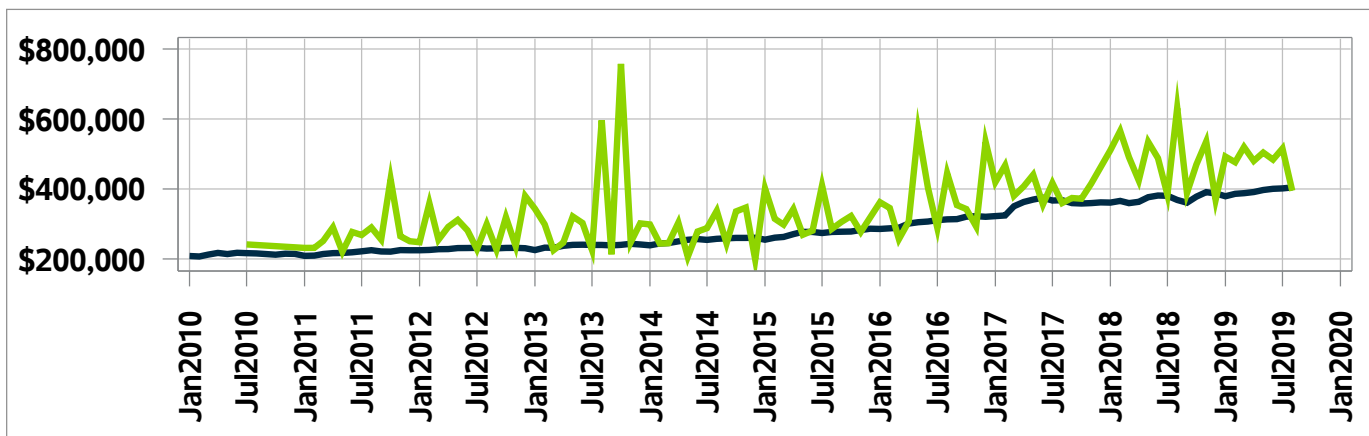
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



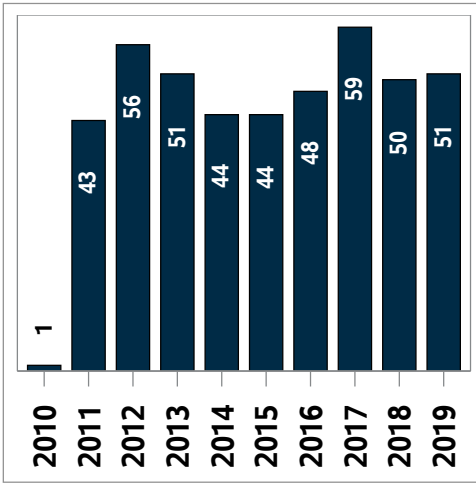
MLS® HPI Composite Benchmark Price and Average Price



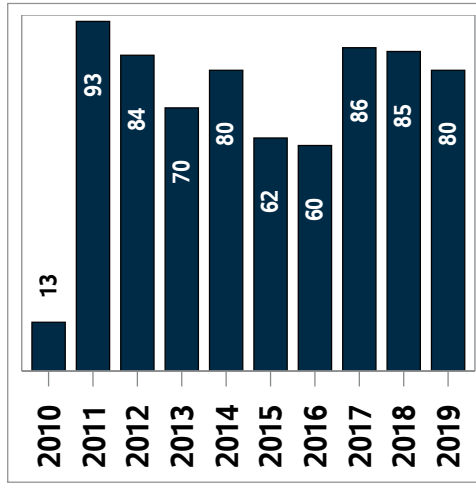
CAYUGA (62)

MLS® Residential Market Activity

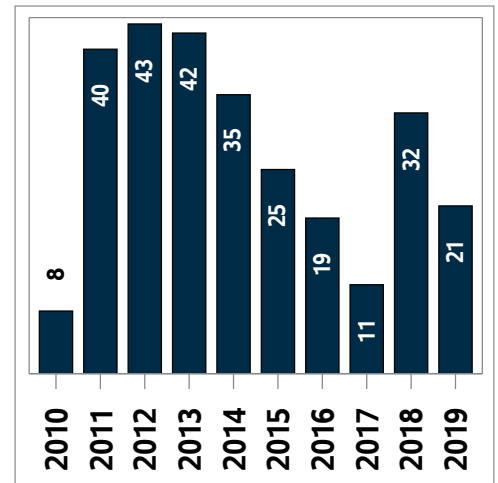
Sales Activity
(August Year-to-date)



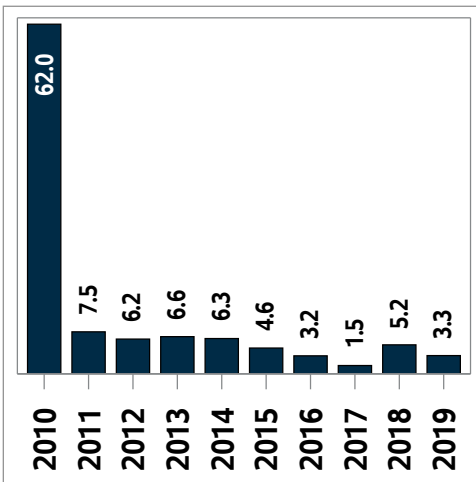
New Listings
(August Year-to-date)



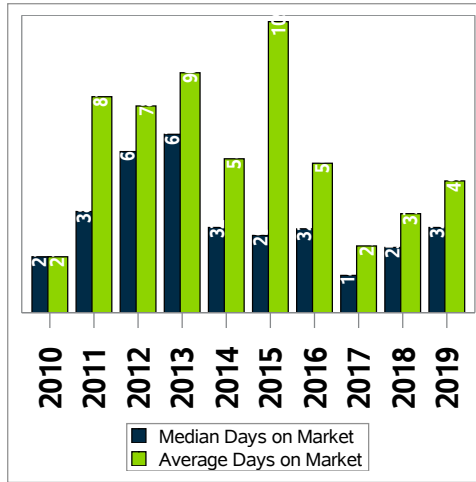
Active Listings¹
(August Year-to-date)



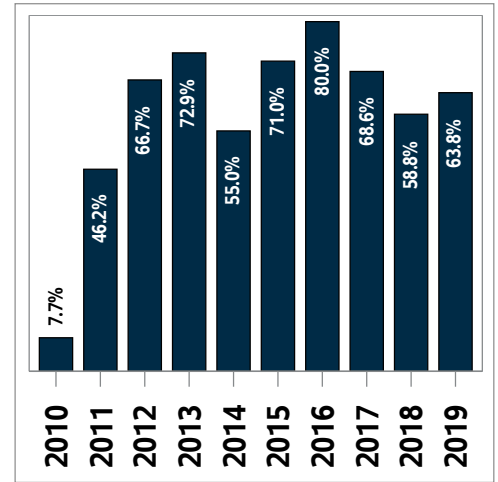
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CAYUGA (62)

MLS® Residential Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	4	33.3	-33.3	-20.0	-42.9	-60.0	
Dollar Volume	\$1,579,000	-16.7	-26.9	-29.0	-33.2	-47.2	
New Listings	7	-30.0	-56.3	-30.0	-22.2	-22.2	
Active Listings	20	-48.7	-13.0	-25.9	-47.4	-51.2	1,900.0
Sales to New Listings Ratio ¹	57.1	30.0	37.5	50.0	77.8	111.1	
Months of Inventory ²	5.0	13.0	3.8	5.4	5.4	4.1	
Average Price	\$394,750	-37.5	9.7	-11.3	16.9	31.9	
Median Price	\$445,500	-35.0	27.3	4.8	46.1	66.5	
Sales to List Price Ratio	101.5	97.0	96.7	94.6	96.5	93.3	
Median Days on Market	54.0	53.0	21.5	27.0	32.0	49.0	
Average Days on Market	49.5	73.3	23.8	52.4	43.9	55.9	

Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	51	2.0	-13.6	6.3	15.9	-8.9	2,450.0
Dollar Volume	\$25,033,400	0.4	6.0	39.4	106.5	54.0	5,832.1
New Listings	80	-5.9	-7.0	33.3	0.0	-4.8	3,900.0
Active Listings ³	21	-35.7	88.6	7.8	-39.9	-52.0	1,456.3
Sales to New Listings Ratio ⁴	63.8	58.8	68.6	80.0	55.0	66.7	100.0
Months of Inventory ⁵	3.3	5.2	1.5	3.2	6.3	6.2	5.3
Average Price	\$490,851	-1.6	22.7	31.2	78.2	69.1	132.6
Median Price	\$469,000	-1.7	16.4	40.8	76.0	74.5	122.3
Sales to List Price Ratio	97.4	98.2	97.8	98.2	95.7	95.2	95.7
Median Days on Market	32.0	24.5	14.0	31.5	32.0	60.5	101.5
Average Days on Market	49.5	37.2	25.1	56.1	57.8	77.6	101.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

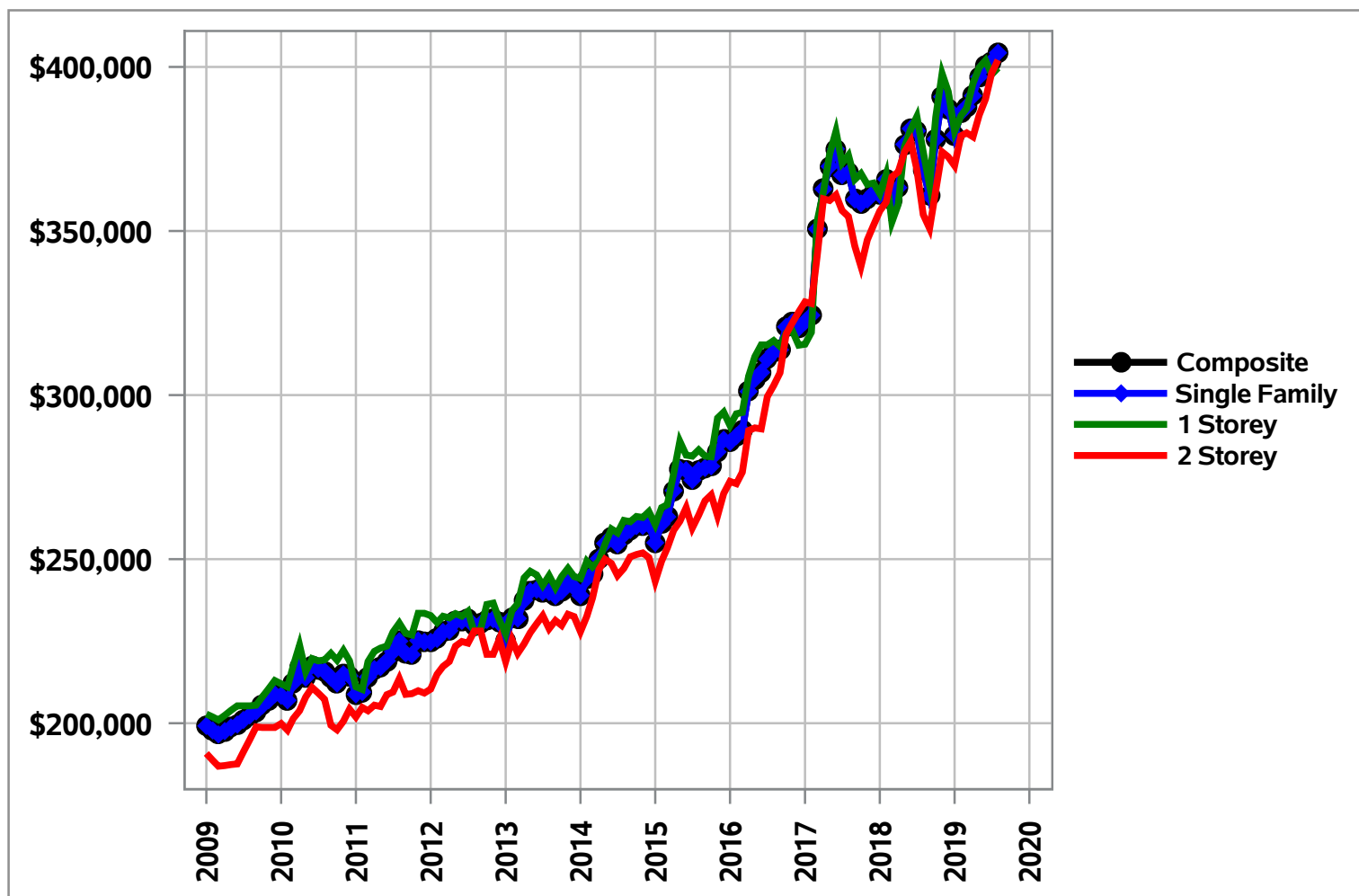
CAYUGA (62)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$404,300	0.7	1.8	4.7	9.7	29.1	57.0
Single Family	\$404,300	0.7	1.8	4.7	9.7	29.1	57.0
One Storey	\$399,700	0.5	-0.0	3.8	6.8	26.2	52.7
Two Storey	\$402,100	1.0	4.4	6.1	13.3	32.8	62.7
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



CAYUGA (62)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10479
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CAYUGA (62)

MLS® HPI Benchmark Descriptions

1 Storey

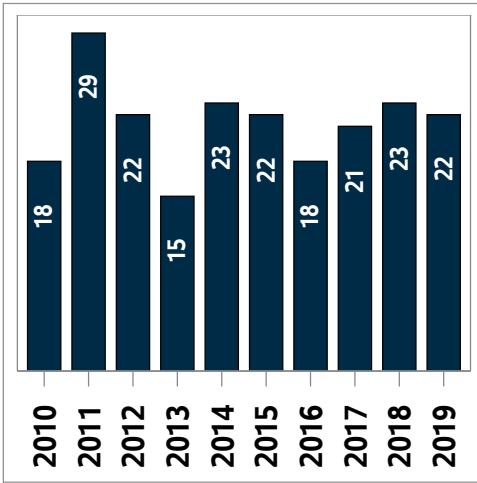
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10830
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

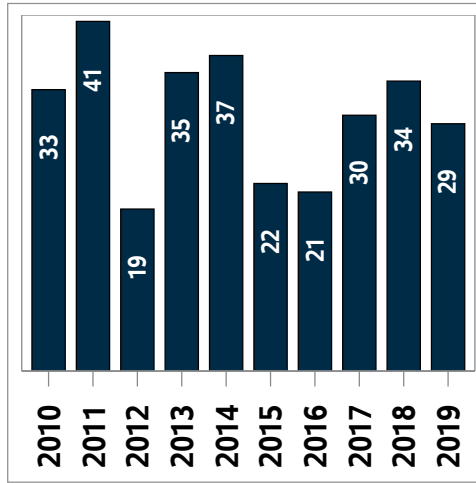
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1786
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10957
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

DUNNVILLE (60) MLS® Residential Market Activity

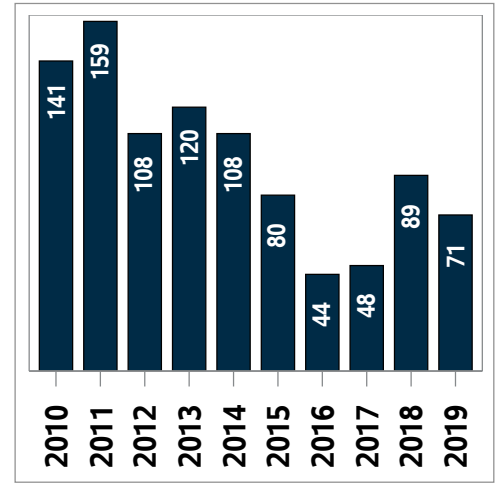
Sales Activity
(August only)



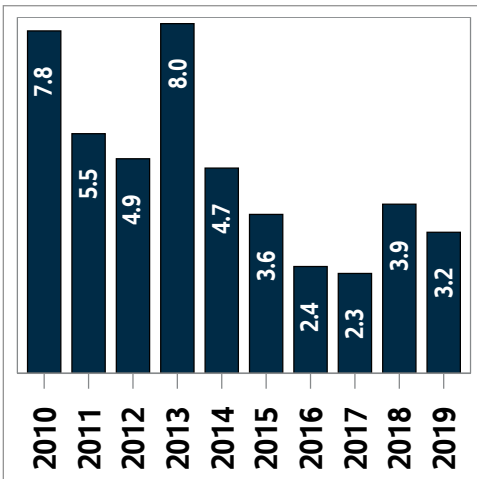
New Listings
(August only)



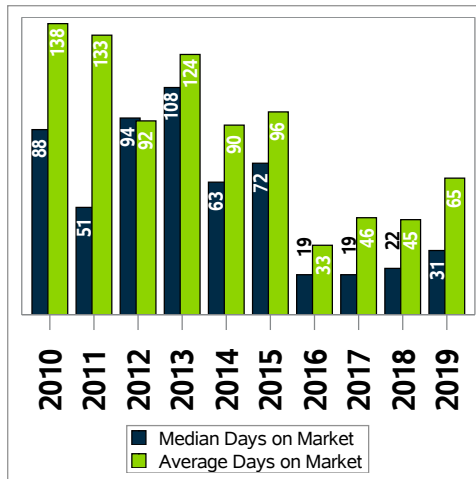
Active Listings
(August only)



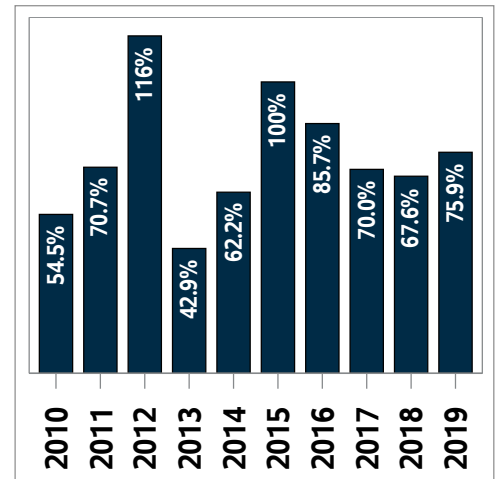
Months of Inventory
(August only)



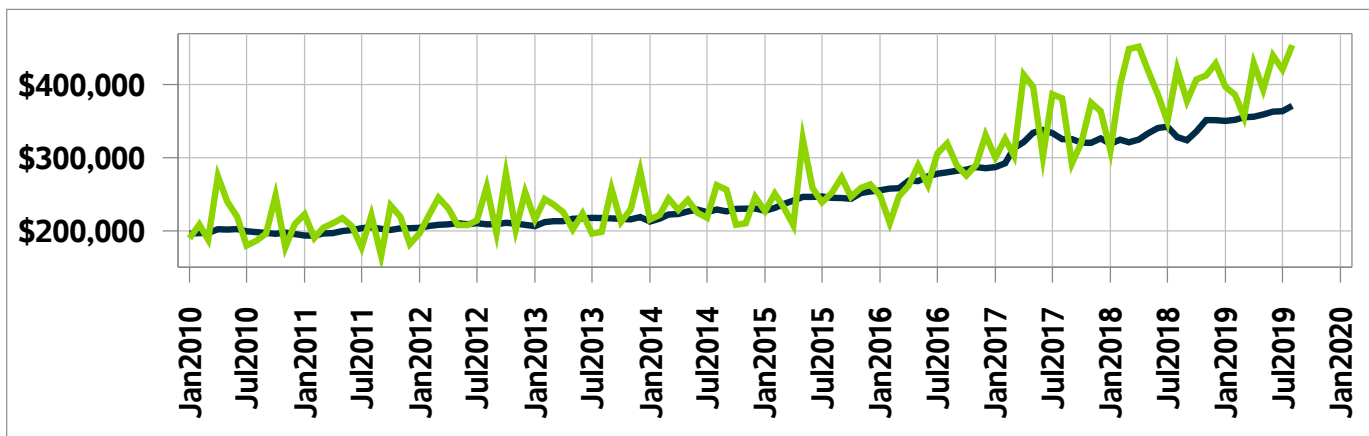
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



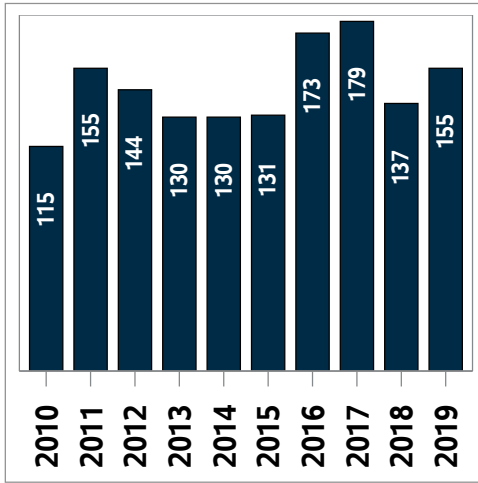
MLS® HPI Composite Benchmark Price and Average Price



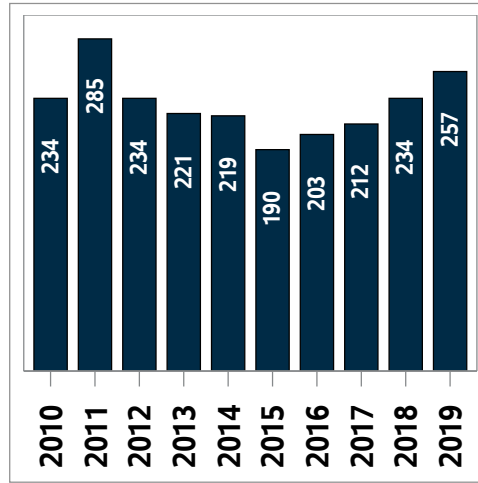
DUNNVILLE (60)

MLS® Residential Market Activity

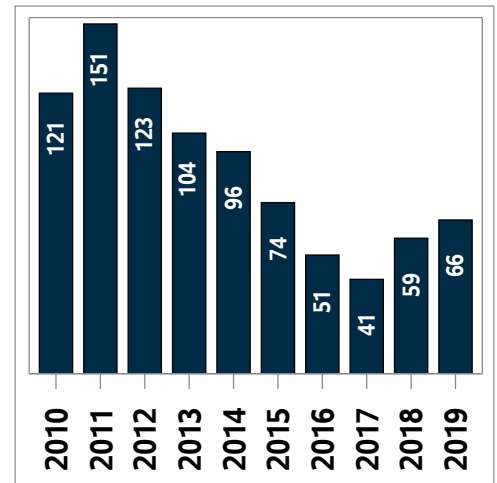
Sales Activity
(August Year-to-date)



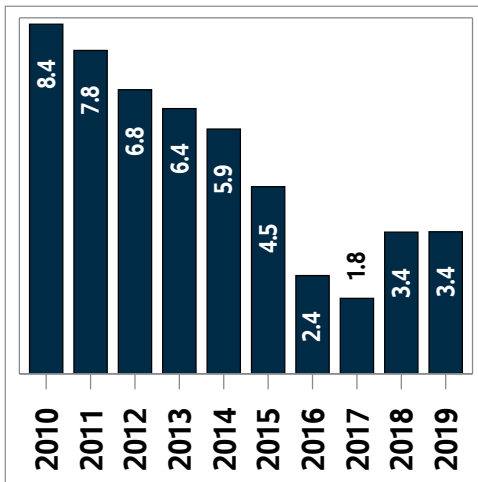
New Listings
(August Year-to-date)



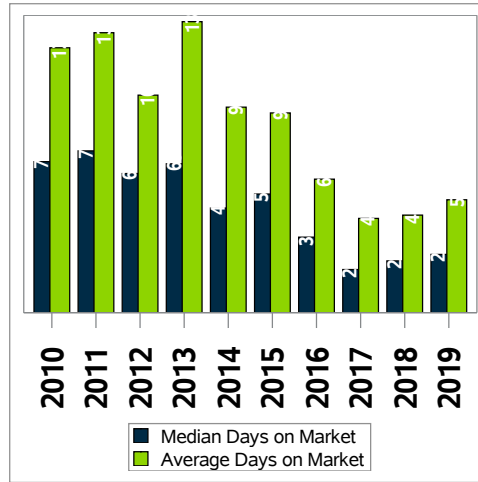
Active Listings¹
(August Year-to-date)



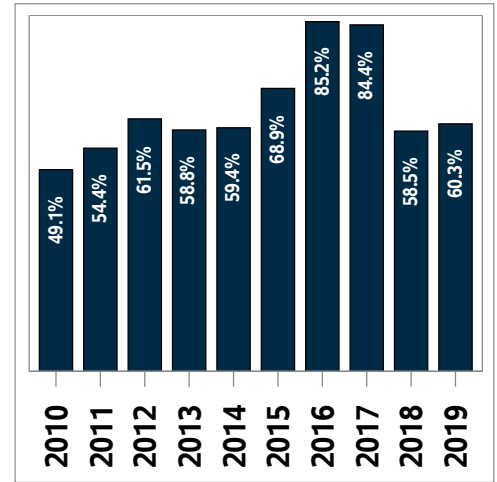
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

DUNNVILLE (60)

MLS® Residential Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	22	-4.3	4.8	22.2	-4.3	0.0	175.0
Dollar Volume	\$9,984,075	3.1	24.7	73.6	65.3	74.4	456.1
New Listings	29	-14.7	-3.3	38.1	-21.6	52.6	-6.5
Active Listings	71	-20.2	47.9	61.4	-34.3	-34.3	-44.5
Sales to New Listings Ratio ¹	75.9	67.6	70.0	85.7	62.2	115.8	25.8
Months of Inventory ²	3.2	3.9	2.3	2.4	4.7	4.9	16.0
Average Price	\$453,822	7.8	19.1	42.0	72.9	74.4	102.2
Median Price	\$365,838	0.2	-13.9	24.0	59.1	65.4	72.2
Sales to List Price Ratio	97.1	96.9	97.7	95.7	96.3	94.5	96.2
Median Days on Market	30.5	22.0	19.0	19.0	63.0	93.5	36.0
Average Days on Market	64.9	45.2	46.1	33.0	90.1	92.1	48.0

Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	155	13.1	-13.4	-10.4	19.2	7.6	82.4
Dollar Volume	\$64,651,982	17.5	2.7	37.8	112.0	101.5	287.7
New Listings	257	9.8	21.2	26.6	17.4	9.8	36.7
Active Listings ³	66	13.5	62.9	29.5	-30.8	-46.1	-38.7
Sales to New Listings Ratio ⁴	60.3	58.5	84.4	85.2	59.4	61.5	45.2
Months of Inventory ⁵	3.4	3.4	1.8	2.4	5.9	6.8	10.2
Average Price	\$417,110	3.9	18.6	53.8	77.8	87.2	112.6
Median Price	\$394,430	8.1	24.2	59.0	88.5	88.8	113.2
Sales to List Price Ratio	96.9	97.2	98.7	96.7	96.0	95.5	95.4
Median Days on Market	27.0	24.0	20.0	35.0	48.5	64.5	70.0
Average Days on Market	52.3	45.2	43.7	61.9	95.3	100.8	113.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

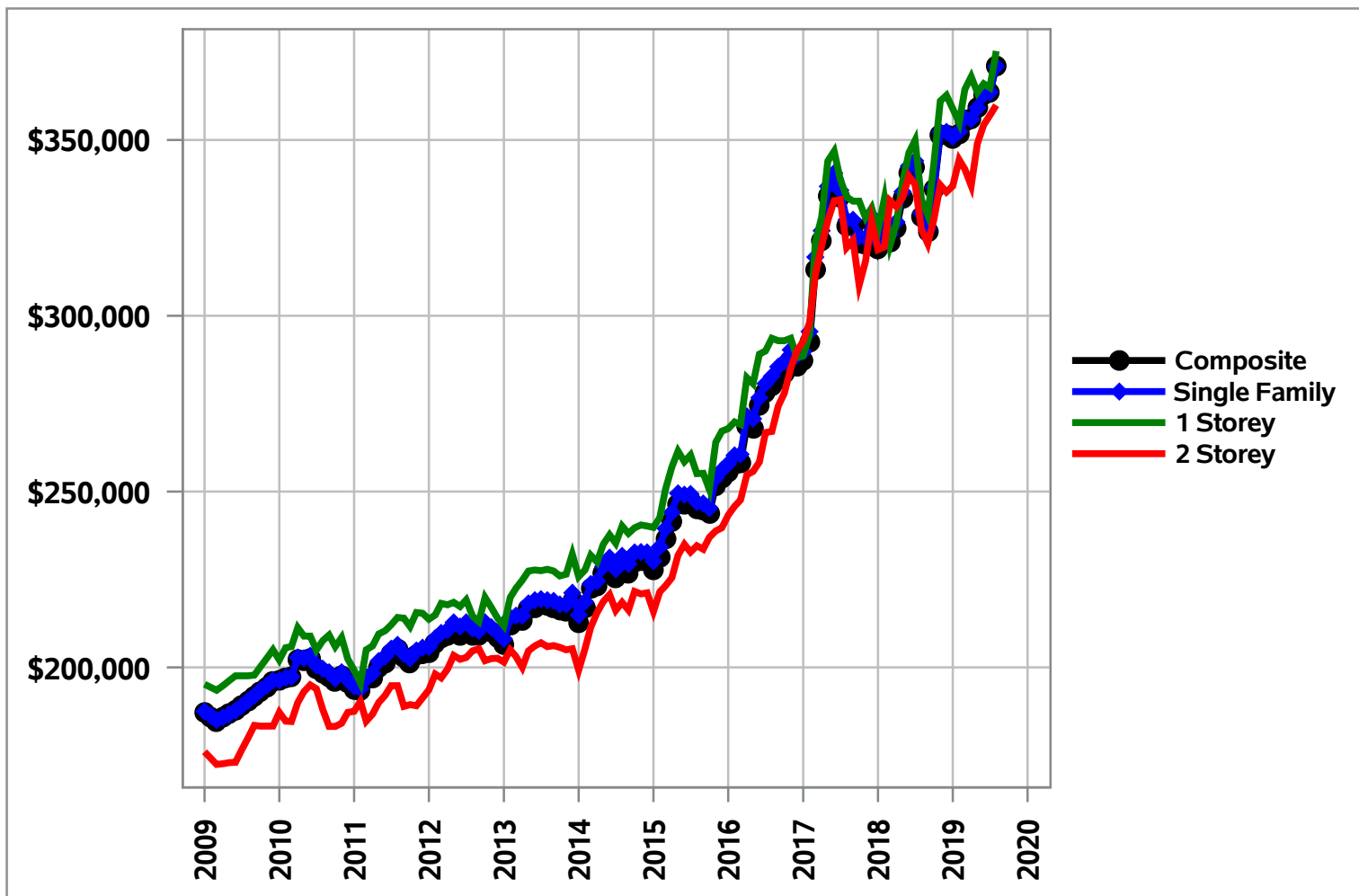
DUNNVILLE (60)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$370,900	2.0	3.3	5.4	13.0	32.4	61.8
Single Family	\$370,900	2.0	3.3	5.2	12.7	31.2	60.1
One Storey	\$375,300	2.9	3.2	5.7	12.7	27.8	56.2
Two Storey	\$359,900	0.8	3.1	4.5	10.9	34.7	64.7
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7861
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7920
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

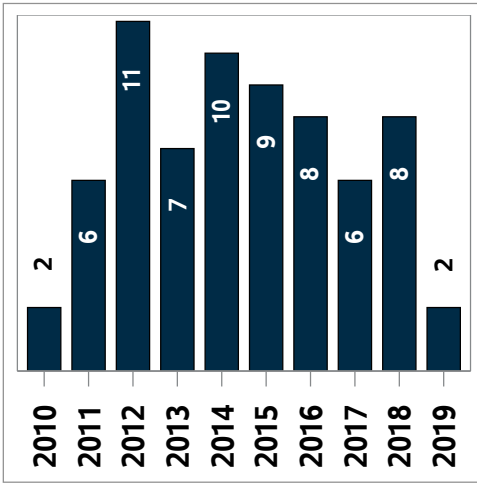
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1579
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7776
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

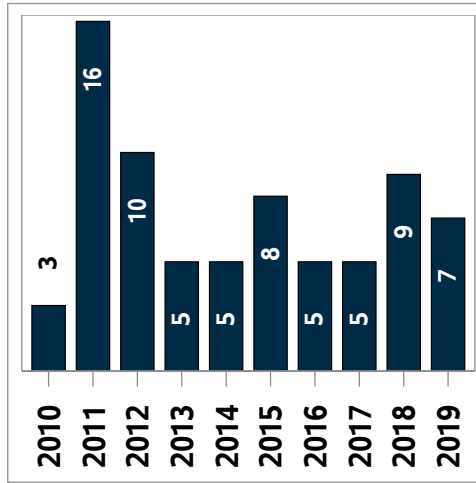
HAGERSVILLE (70)

MLS® Residential Market Activity

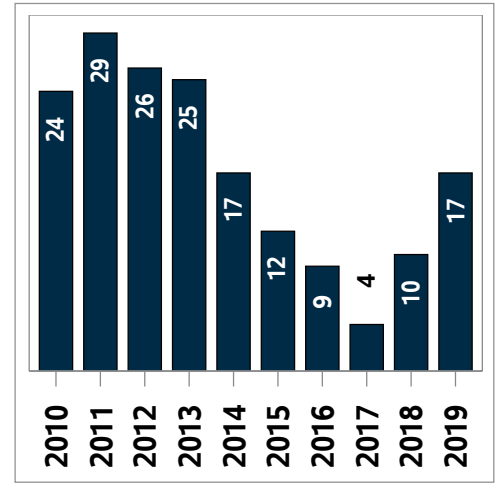
Sales Activity
(August only)



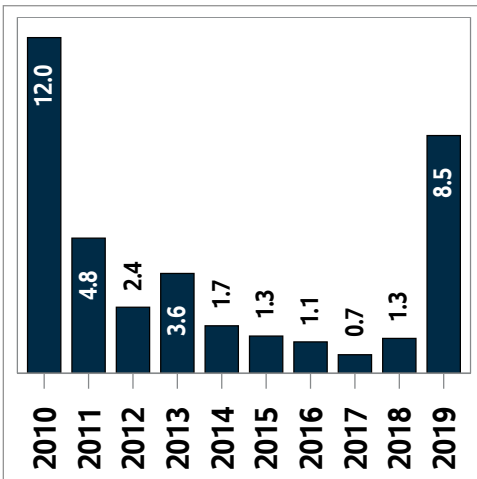
New Listings
(August only)



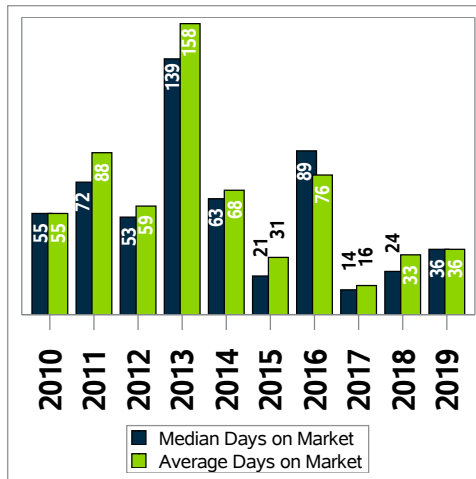
Active Listings
(August only)



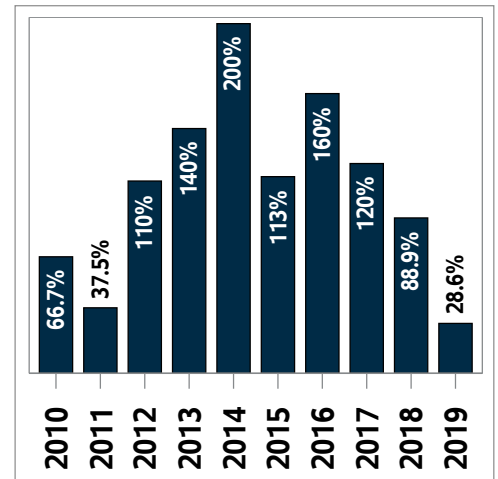
Months of Inventory
(August only)



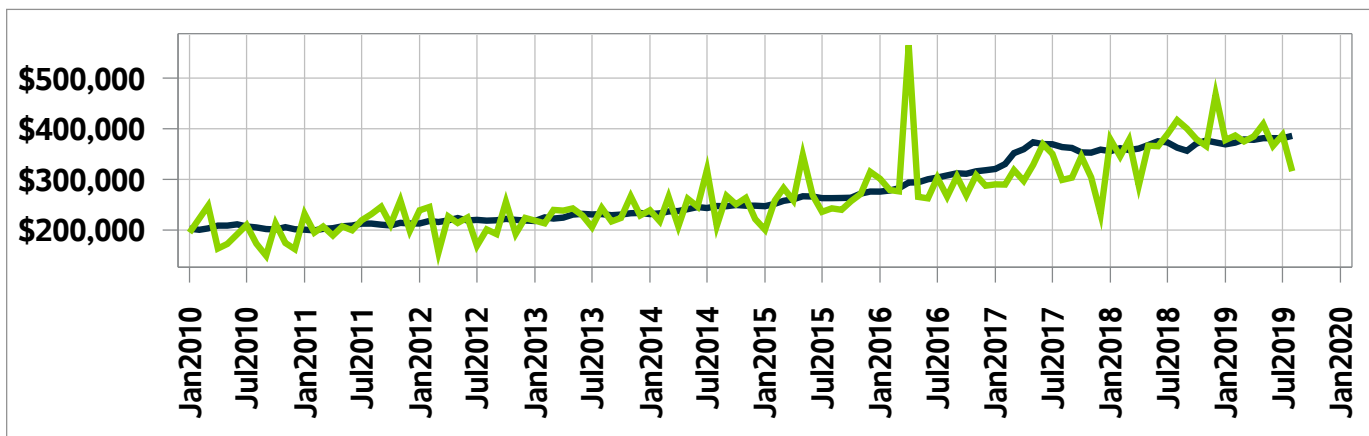
Days on Market
(August only)



Sales to New Listings Ratio
(August only)

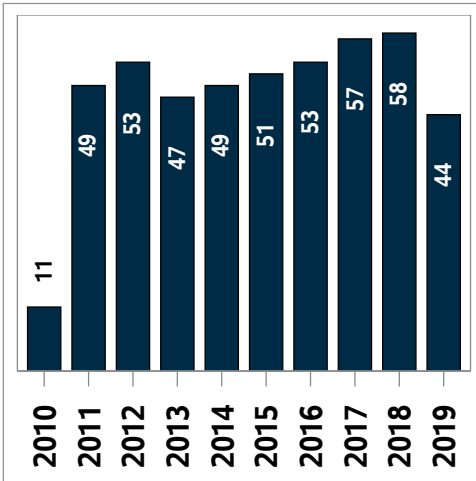


MLS® HPI Composite Benchmark Price and Average Price

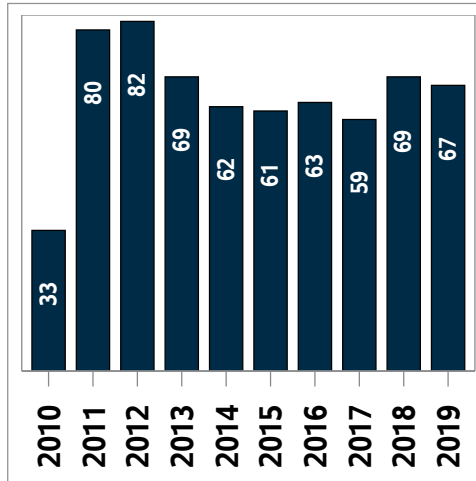


HAGERSVILLE (70) MLS® Residential Market Activity

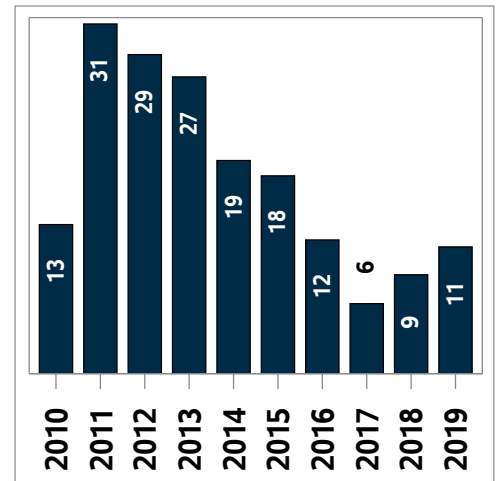
Sales Activity
(August Year-to-date)



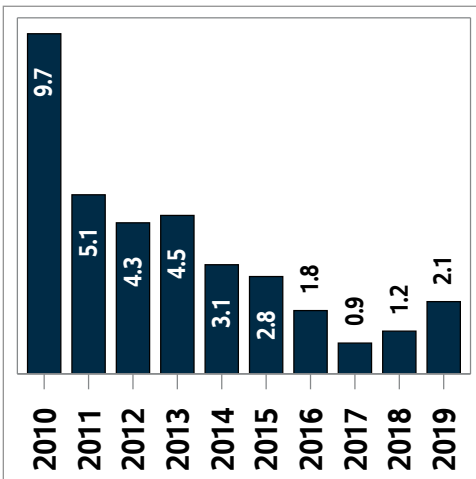
New Listings
(August Year-to-date)



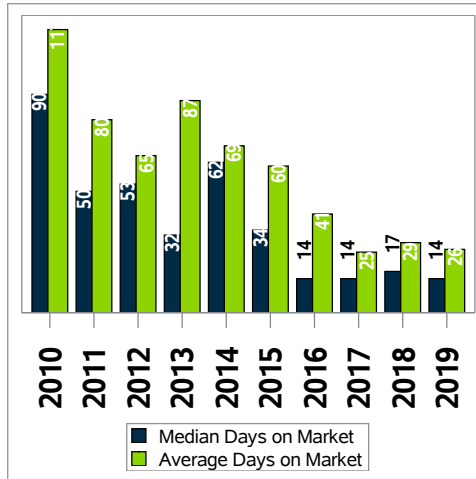
Active Listings ¹
(August Year-to-date)



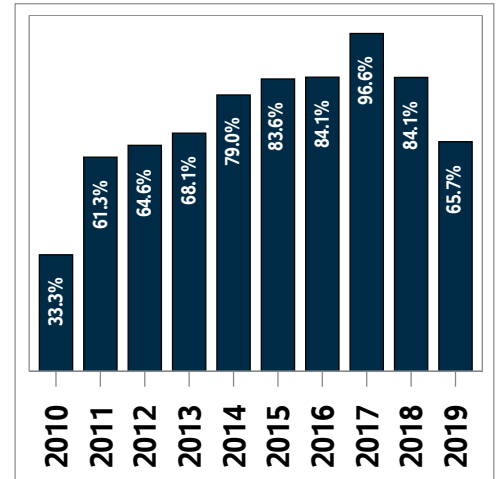
Months of Inventory ²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAGERSVILLE (70)

MLS® Residential Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	2	-75.0	-66.7	-75.0	-80.0	-81.8	100.0
Dollar Volume	\$632,500	-81.0	-64.7	-70.3	-69.6	-71.4	94.6
New Listings	7	-22.2	40.0	40.0	40.0	-30.0	133.3
Active Listings	17	70.0	325.0	88.9	0.0	-34.6	70.0
Sales to New Listings Ratio ¹	28.6	88.9	120.0	160.0	200.0	110.0	33.3
Months of Inventory ²	8.5	1.3	0.7	1.1	1.7	2.4	10.0
Average Price	\$316,250	-24.2	5.8	18.8	51.9	57.2	-2.7
Median Price	\$316,250	-24.5	10.0	14.9	64.9	61.4	-2.7
Sales to List Price Ratio	96.5	98.2	99.5	100.0	93.1	99.7	99.4
Median Days on Market	35.5	23.5	13.5	89.0	63.0	53.0	11.0
Average Days on Market	35.5	32.5	15.8	75.9	67.6	59.0	11.0

Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	44	-24.1	-22.8	-17.0	-10.2	-17.0	1,000.0
Dollar Volume	\$16,750,900	-23.3	-7.5	15.8	42.1	51.1	1,712.9
New Listings	67	-2.9	13.6	6.3	8.1	-18.3	509.1
Active Listings ³	11	28.2	81.0	-5.2	-40.5	-60.3	65.5
Sales to New Listings Ratio ⁴	65.7	84.1	96.6	84.1	79.0	64.6	36.4
Months of Inventory ⁵	2.1	1.2	0.9	1.8	3.1	4.3	13.8
Average Price	\$380,702	1.1	19.9	39.5	58.2	82.0	64.8
Median Price	\$395,500	5.3	29.7	42.6	71.2	87.9	82.3
Sales to List Price Ratio	98.8	99.0	100.0	100.6	96.9	98.8	96.3
Median Days on Market	14.0	17.0	14.0	14.0	62.0	53.0	41.0
Average Days on Market	26.1	28.9	24.9	40.7	68.8	64.7	65.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

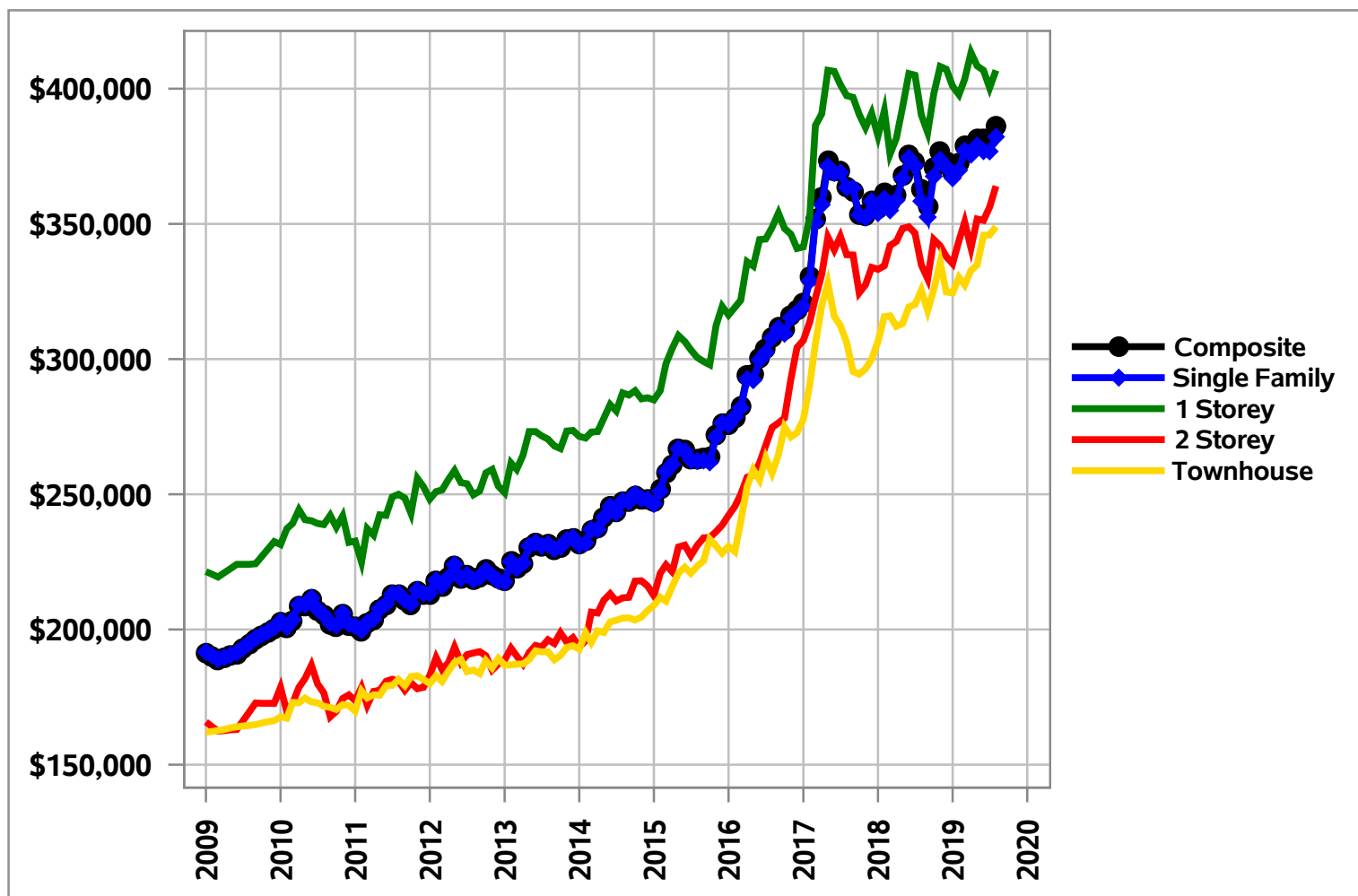
HAGERSVILLE (70)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$386,000	1.2	1.2	3.6	6.5	25.4	56.0
Single Family	\$382,200	1.4	0.8	3.4	6.6	24.2	54.4
One Storey	\$406,800	1.6	-0.4	2.3	4.2	16.7	41.5
Two Storey	\$364,000	2.2	3.5	5.9	8.7	32.5	71.9
Townhouse	\$349,000	0.9	4.2	5.7	7.2	35.4	70.9
Apartment-Style							

MLS® HPI Benchmark Price



HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7526
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1253
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6855
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

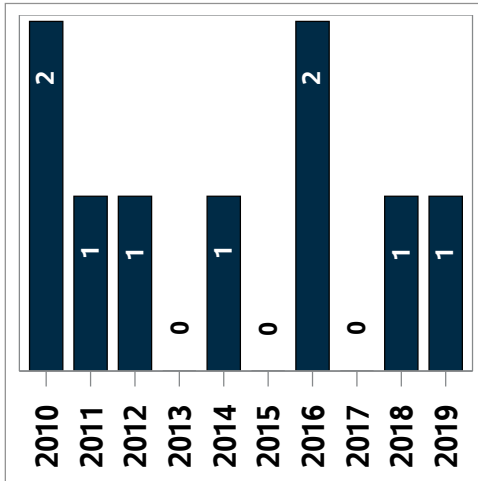
MLS® HPI Benchmark Descriptions

Townhouse

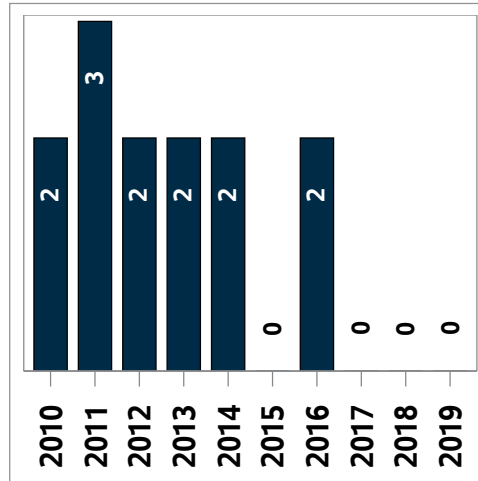
Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

ONEIDA (71) MLS® Residential Market Activity

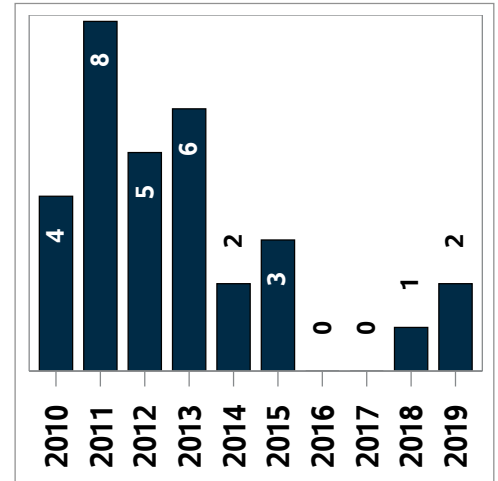
Sales Activity
(August only)



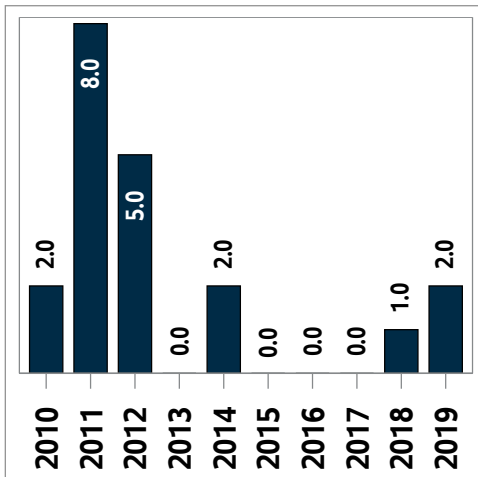
New Listings
(August only)



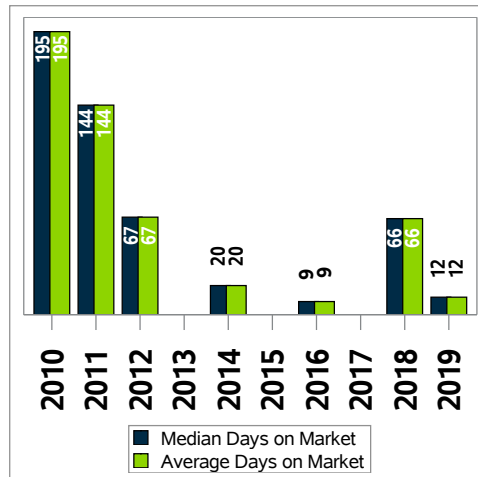
Active Listings
(August only)



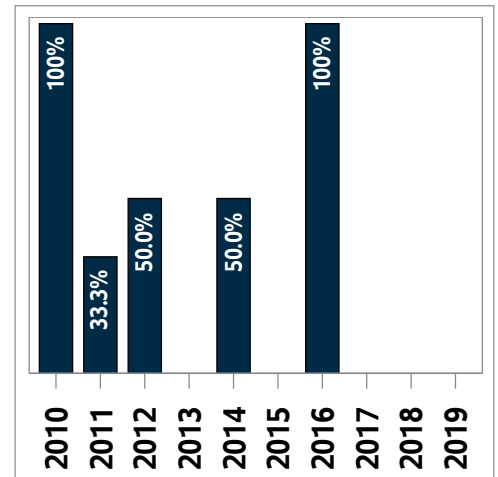
Months of Inventory
(August only)



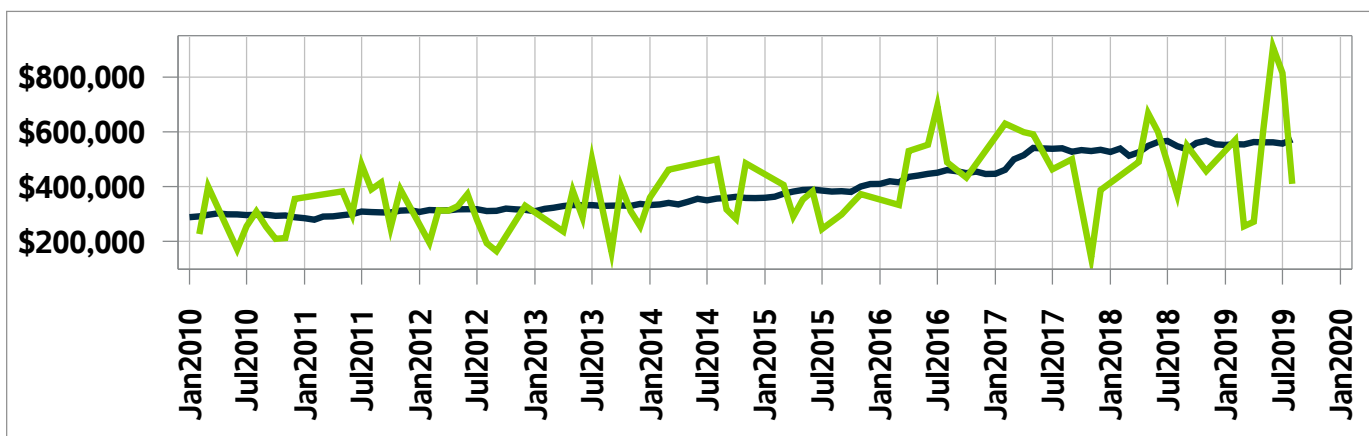
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



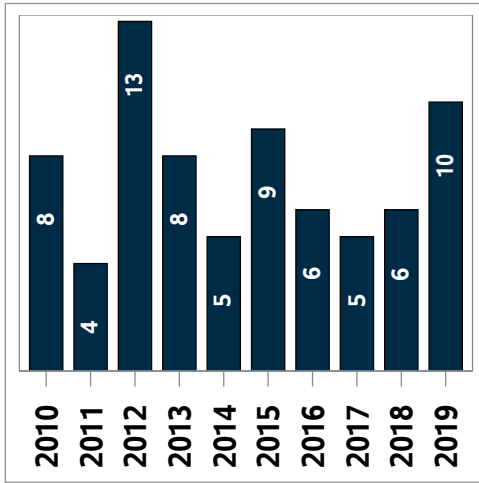
MLS® HPI Composite Benchmark Price and Average Price



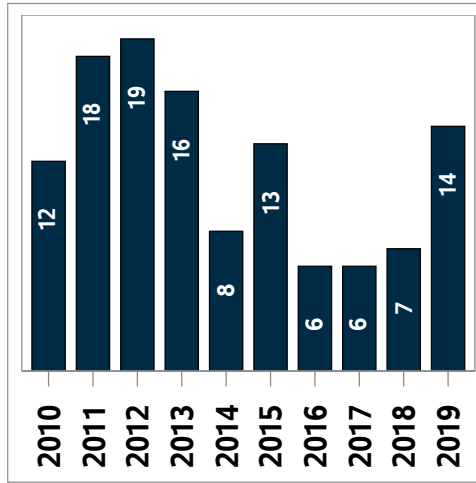
ONEIDA (71)

MLS® Residential Market Activity

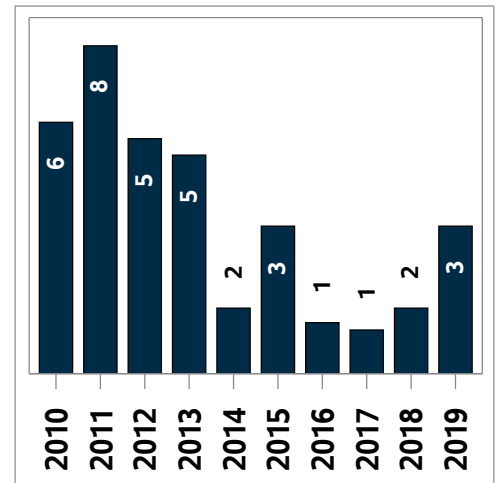
Sales Activity
(August Year-to-date)



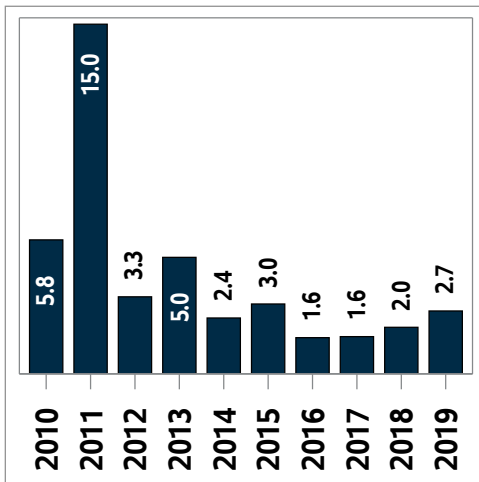
New Listings
(August Year-to-date)



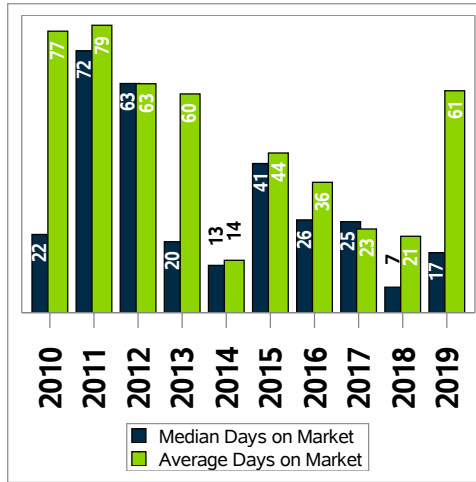
Active Listings¹
(August Year-to-date)



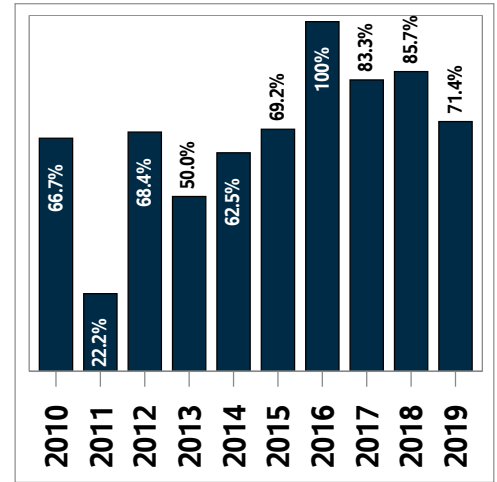
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

ONEIDA (71)

MLS® Residential Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	1	0.0		-50.0	0.0	0.0	
Dollar Volume	\$410,000	10.8		-58.0	-18.0	112.4	
New Listings	0			-100.0	-100.0	-100.0	
Active Listings	2	100.0			0.0	-60.0	-50.0
Sales to New Listings Ratio ¹	0.0			100.0	50.0	50.0	
Months of Inventory ²	2.0	1.0			2.0	5.0	
Average Price	\$410,000	10.8		-16.1	-18.0	112.4	
Median Price	\$410,000	10.8		-16.1	-18.0	112.4	
Sales to List Price Ratio	100.0	85.1		105.9	95.3	96.5	
Median Days on Market	12.0	66.0		9.0	20.0	67.0	
Average Days on Market	12.0	66.0		9.0	20.0	67.0	

Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	10	66.7	100.0	66.7	100.0	-23.1	100.0
Dollar Volume	\$5,832,000	77.5	112.3	88.9	159.8	50.5	147.0
New Listings	14	100.0	133.3	133.3	75.0	-26.3	75.0
Active Listings ³	3	125.0	237.5	189.3	125.0	-37.2	55.8
Sales to New Listings Ratio ⁴	71.4	85.7	83.3	100.0	62.5	68.4	62.5
Months of Inventory ⁵	2.7	2.0	1.6	1.6	2.4	3.3	3.5
Average Price	\$583,200	6.5	6.2	13.3	29.9	95.6	23.5
Median Price	\$490,000	-11.3	-18.2	-5.8	0.0	69.0	18.1
Sales to List Price Ratio	96.7	100.4	95.5	101.3	97.6	96.5	97.3
Median Days on Market	16.5	7.0	25.0	25.5	13.0	63.0	20.0
Average Days on Market	61.0	21.0	23.0	35.8	14.4	62.9	52.8

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

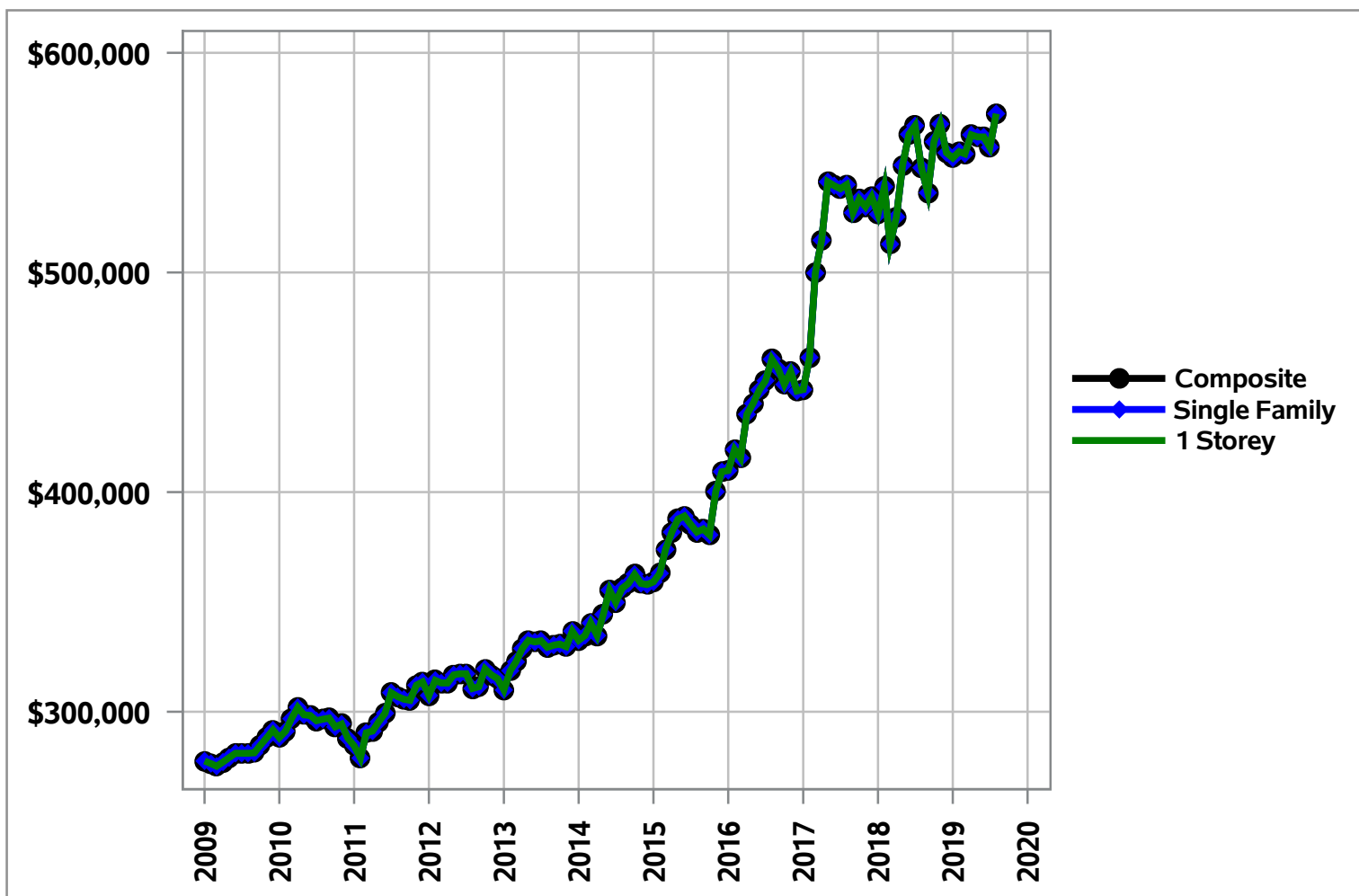
ONEIDA (71)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$572,300	2.7	1.9	3.1	4.5	24.3	60.7
Single Family	\$572,300	2.7	1.9	3.1	4.5	24.3	60.7
One Storey	\$572,300	2.7	1.9	3.1	4.5	24.3	60.7
Two Storey							
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



ONEIDA (71)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

ONEIDA (71)

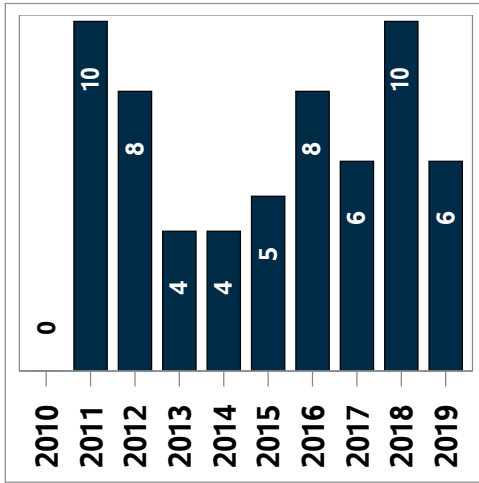
MLS® HPI Benchmark Descriptions

1 Storey

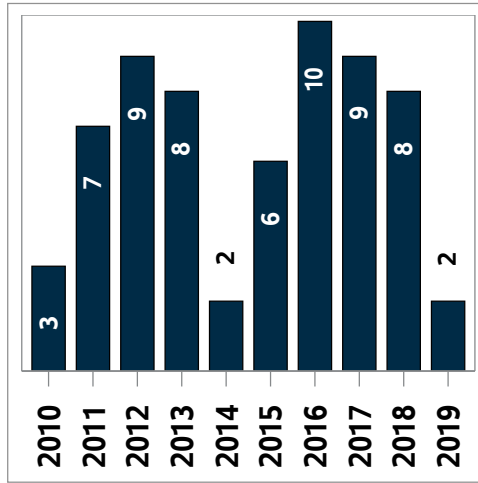
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65) MLS® Residential Market Activity

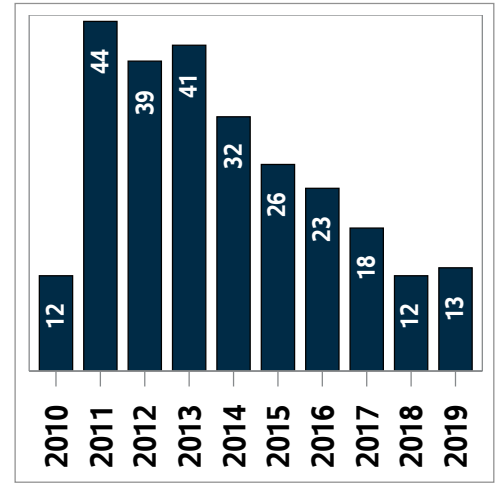
Sales Activity
(August only)



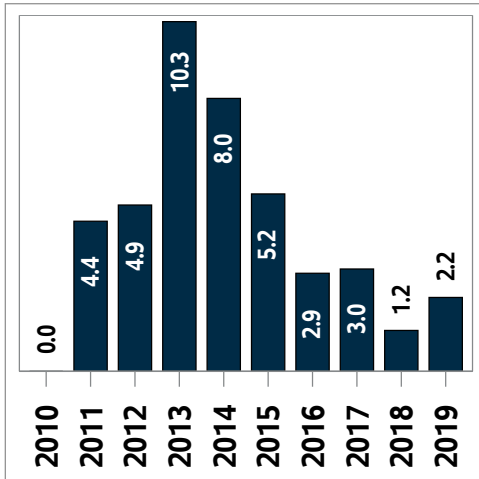
New Listings
(August only)



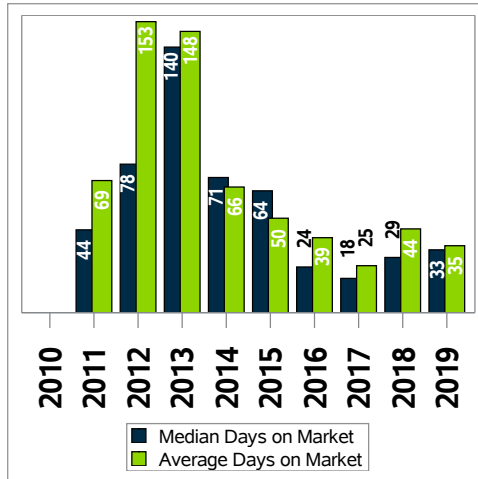
Active Listings
(August only)



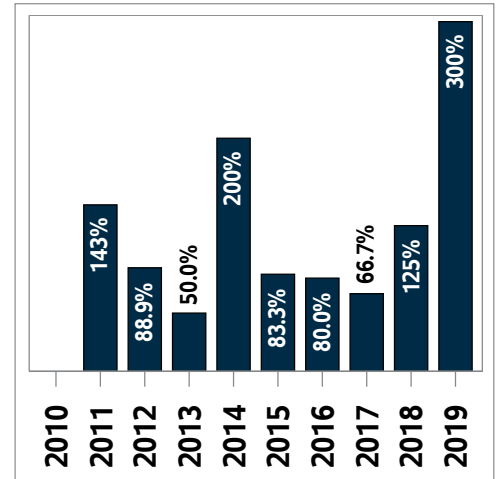
Months of Inventory
(August only)



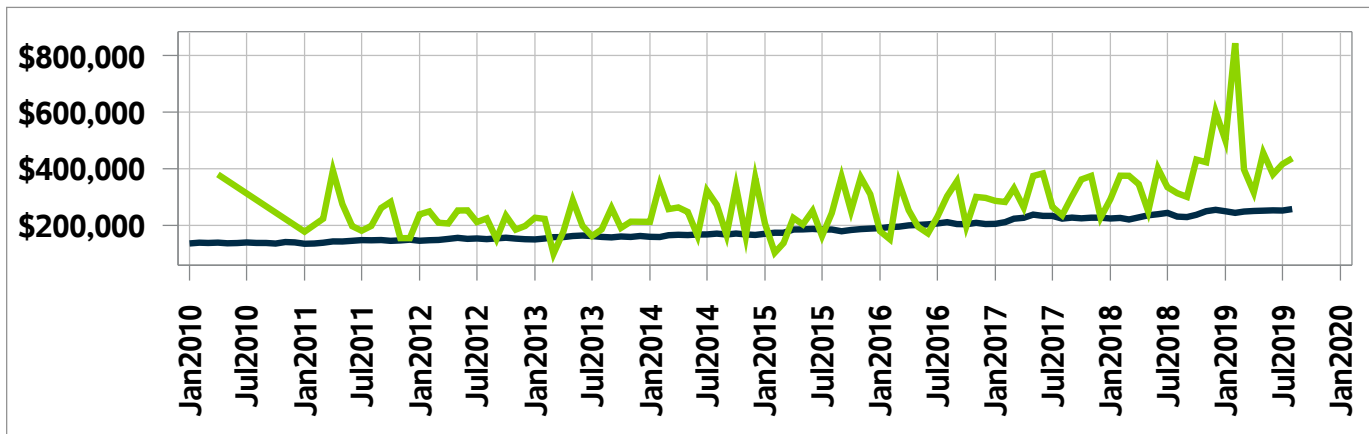
Days on Market
(August only)



Sales to New Listings Ratio
(August only)

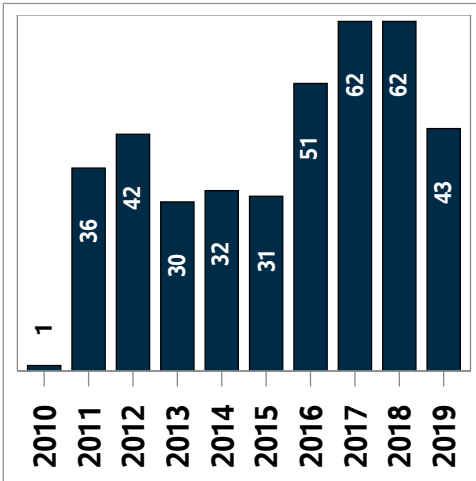


MLS® HPI Composite Benchmark Price and Average Price

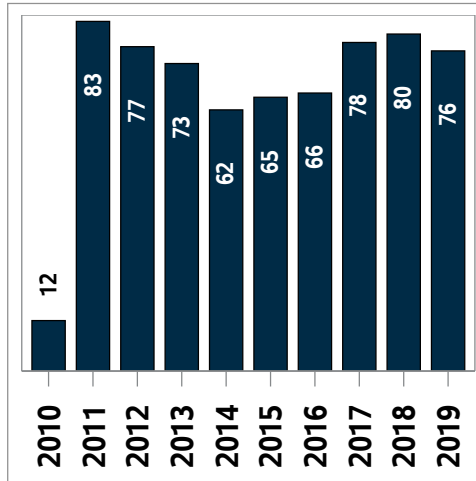


RAINHAM (65) MLS® Residential Market Activity

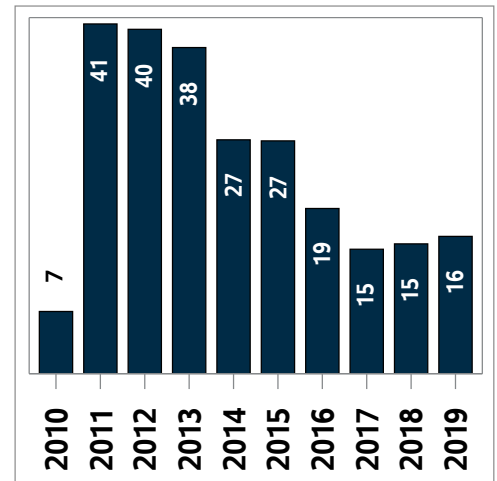
Sales Activity
(August Year-to-date)



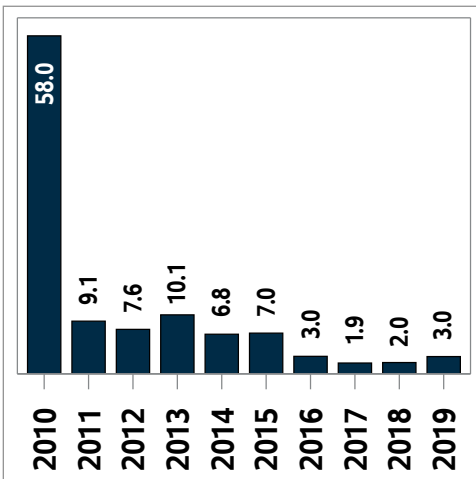
New Listings
(August Year-to-date)



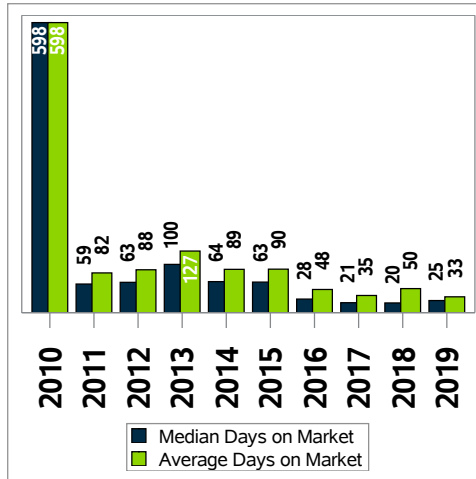
Active Listings¹
(August Year-to-date)



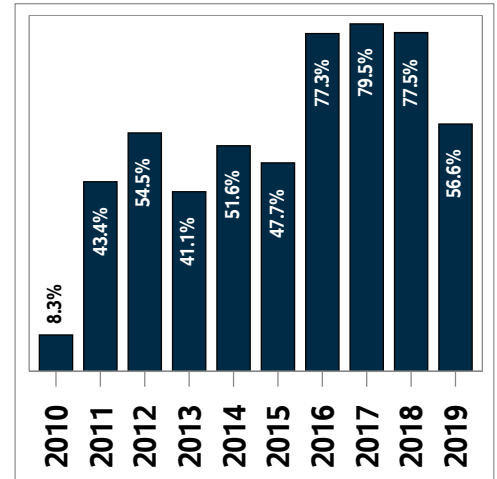
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

RAINHAM (65)

MLS® Residential Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	6	-40.0	0.0	-25.0	50.0	-25.0	
Dollar Volume	\$2,620,900	-16.4	85.3	8.0	140.5	45.8	
New Listings	2	-75.0	-77.8	-80.0	0.0	-77.8	-33.3
Active Listings	13	8.3	-27.8	-43.5	-59.4	-66.7	160.0
Sales to New Listings Ratio ¹	300.0	125.0	66.7	80.0	200.0	88.9	
Months of Inventory ²	2.2	1.2	3.0	2.9	8.0	4.9	
Average Price	\$436,817	39.3	85.3	44.0	60.3	94.5	
Median Price	\$444,000	23.0	81.8	65.4	46.8	116.5	
Sales to List Price Ratio	94.9	98.0	93.0	93.9	96.3	94.0	
Median Days on Market	33.0	29.0	18.0	24.0	71.0	78.0	
Average Days on Market	35.2	44.0	24.7	39.4	66.0	152.9	

Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	43	-30.6	-30.6	-15.7	34.4	2.4	4,200.0
Dollar Volume	\$19,265,700	-7.1	2.2	62.9	128.6	96.8	7,062.0
New Listings	76	-5.0	-2.6	15.2	22.6	-1.3	1,420.0
Active Listings ³	16	5.8	10.3	-16.9	-41.3	-60.1	652.9
Sales to New Listings Ratio ⁴	56.6	77.5	79.5	77.3	51.6	54.5	20.0
Months of Inventory ⁵	3.0	2.0	1.9	3.0	6.8	7.6	17.0
Average Price	\$448,040	33.9	47.3	93.3	70.1	92.2	66.6
Median Price	\$458,500	45.1	54.1	120.4	83.4	97.2	70.4
Sales to List Price Ratio	97.5	98.0	96.7	94.3	93.8	94.6	98.0
Median Days on Market	25.0	20.0	20.5	28.0	64.0	62.5	22.0
Average Days on Market	32.7	49.6	35.4	47.8	89.3	88.4	22.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

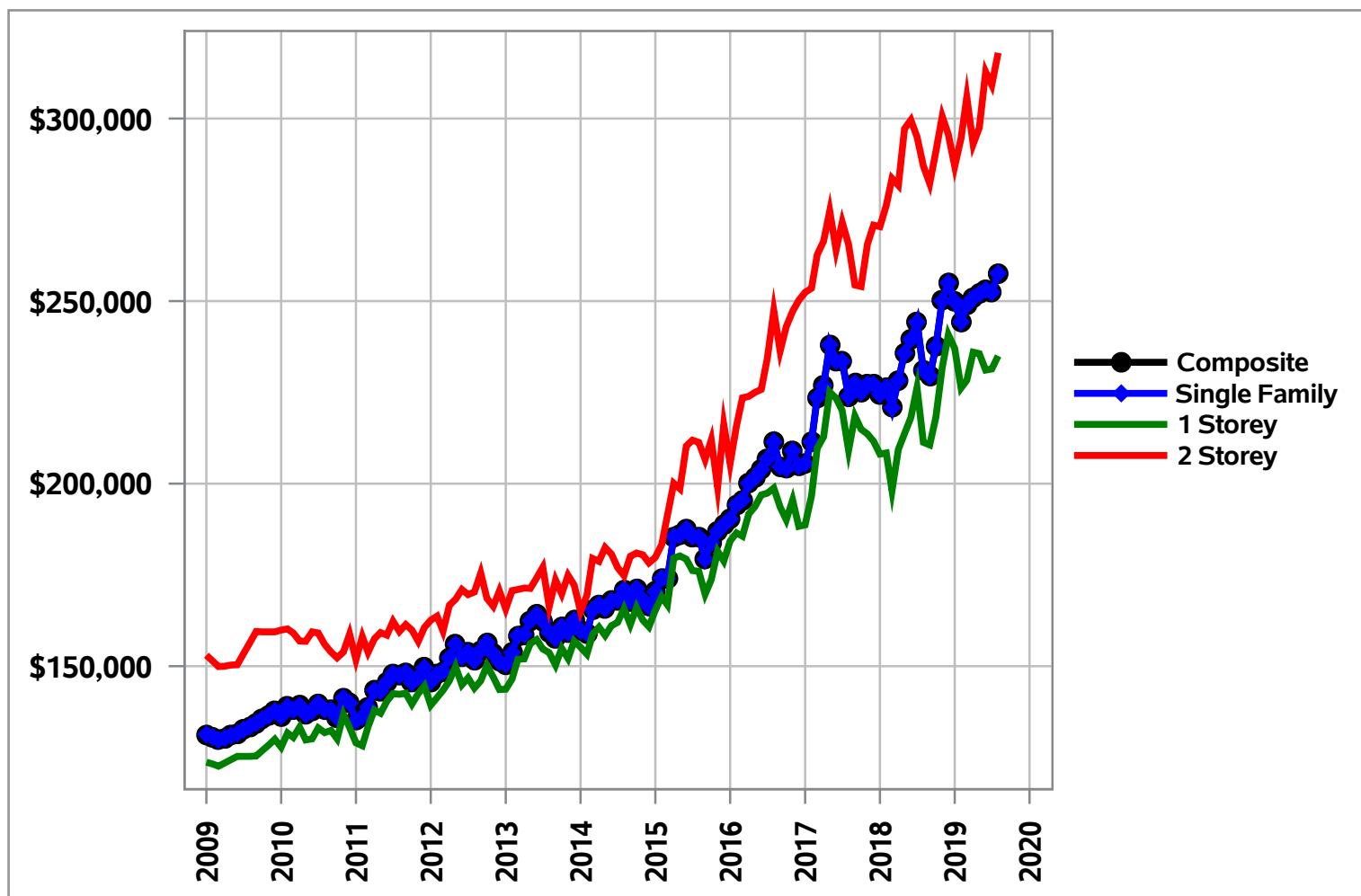
RAINHAM (65)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$257,600	2.1	2.2	5.4	11.5	21.9	50.6
Single Family	\$257,600	2.1	2.2	5.4	11.5	21.9	50.6
One Storey	\$235,000	1.6	-0.3	3.9	11.2	18.2	41.7
Two Storey	\$318,000	2.8	6.9	7.9	10.8	28.5	81.9
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



RAINHAM (65)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8505
Number of Fireplaces	0
Total Number Of Rooms	8
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65)

MLS® HPI Benchmark Descriptions

1 Storey

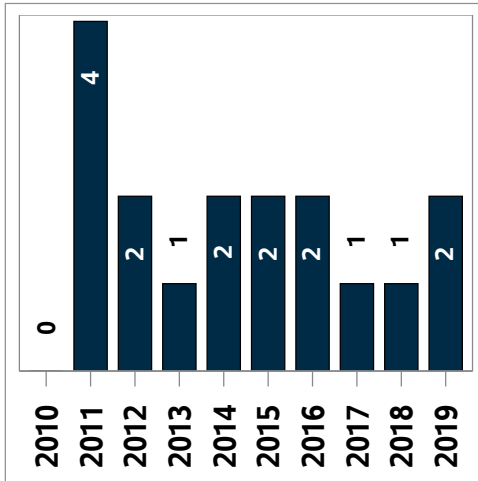
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1038
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7494
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

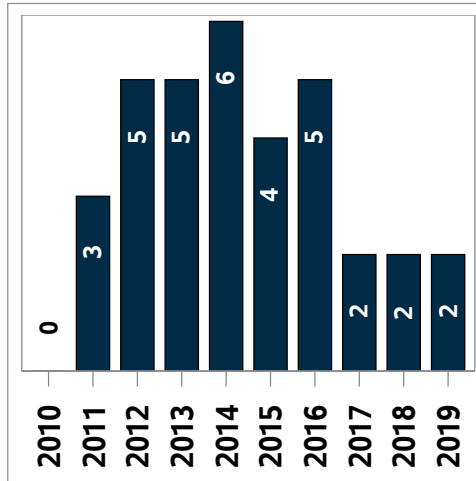
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12886
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64) MLS® Residential Market Activity

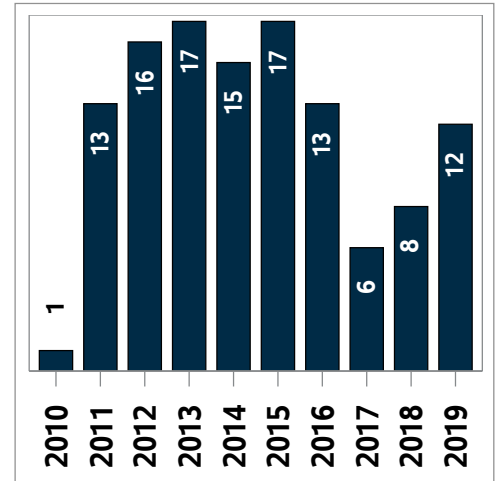
Sales Activity
(August only)



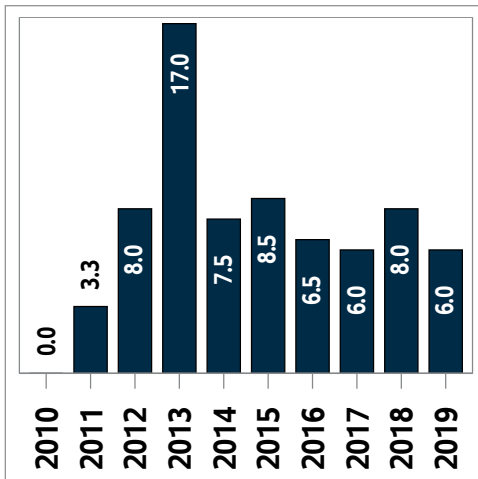
New Listings
(August only)



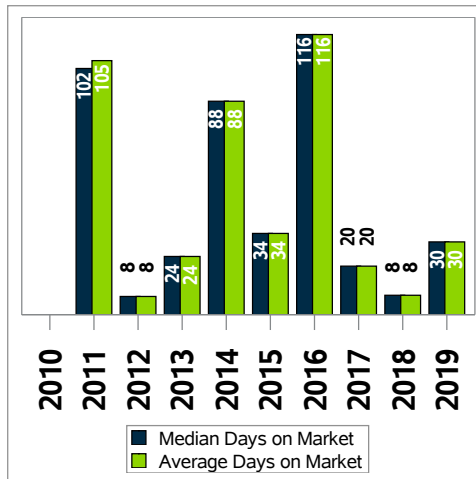
Active Listings
(August only)



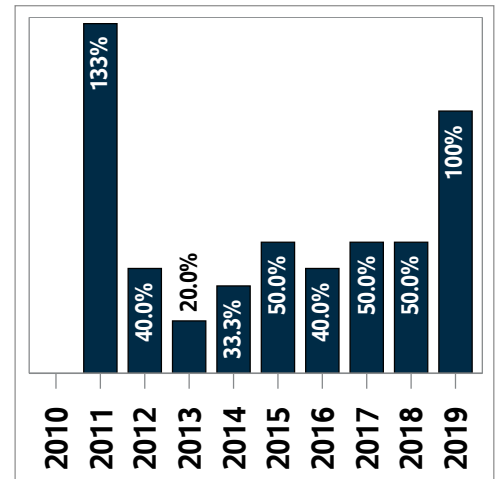
Months of Inventory
(August only)



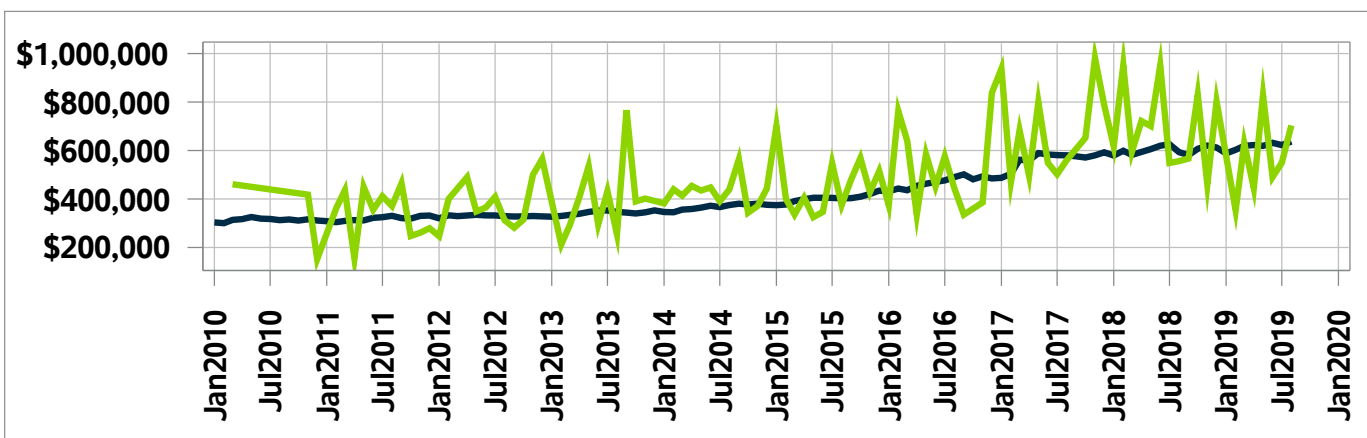
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



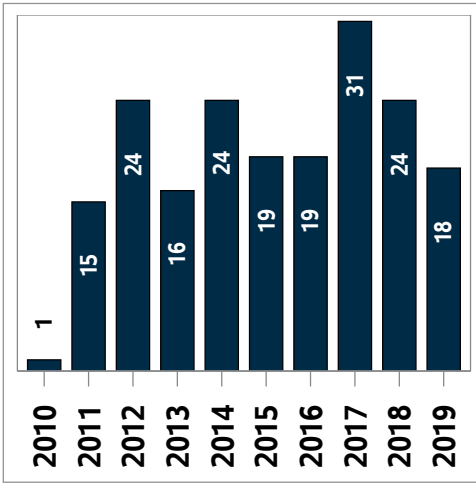
MLS® HPI Composite Benchmark Price and Average Price



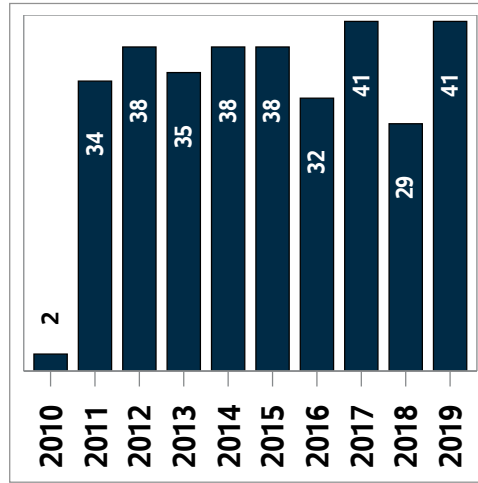
SENECA (64)

MLS® Residential Market Activity

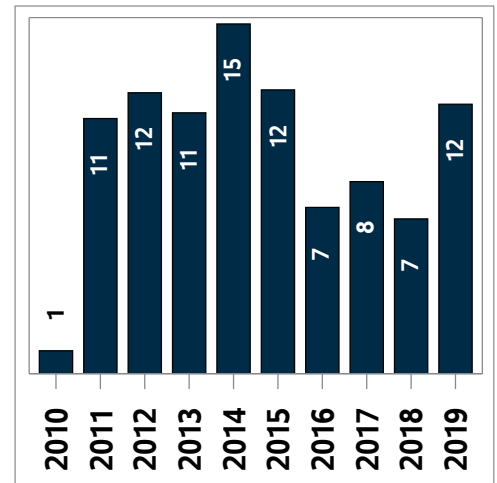
Sales Activity
(August Year-to-date)



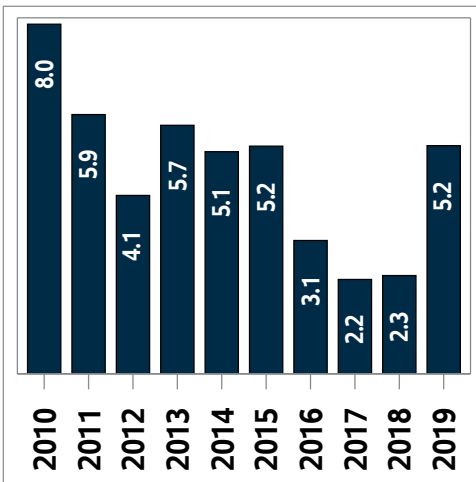
New Listings
(August Year-to-date)



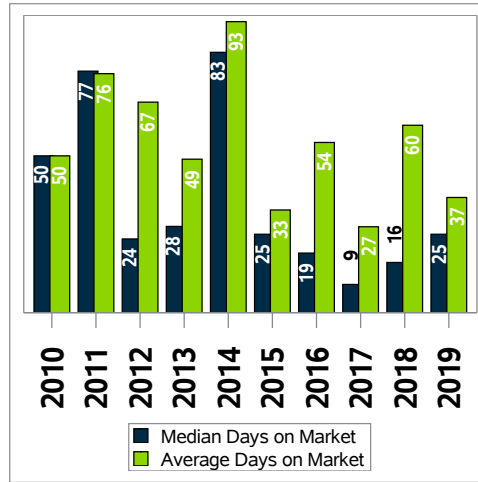
Active Listings¹
(August Year-to-date)



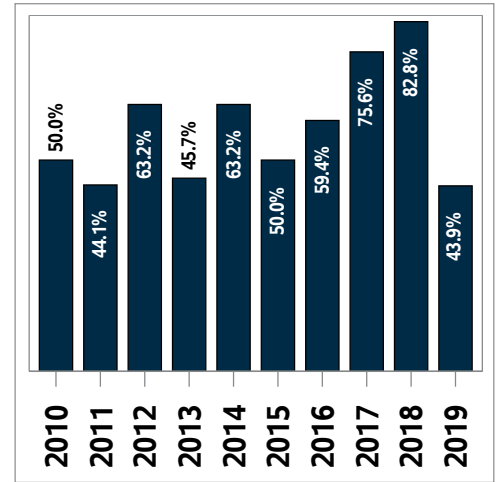
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SENECA (64)

MLS® Residential Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	2	100.0	100.0	0.0	0.0	0.0	
Dollar Volume	\$1,407,000	153.0	151.3	58.2	60.3	125.5	
New Listings	2	0.0	0.0	-60.0	-66.7	-60.0	
Active Listings	12	50.0	100.0	-7.7	-20.0	-25.0	1,100.0
Sales to New Listings Ratio ¹	100.0	50.0	50.0	40.0	33.3	40.0	
Months of Inventory ²	6.0	8.0	6.0	6.5	7.5	8.0	
Average Price	\$703,500	26.5	25.6	58.2	60.3	125.5	
Median Price	\$703,500	26.5	25.6	58.2	60.3	125.5	
Sales to List Price Ratio	96.3	101.1	93.3	99.3	97.6	94.6	
Median Days on Market	30.0	8.0	20.0	115.5	88.0	7.5	
Average Days on Market	30.0	8.0	20.0	115.5	88.0	7.5	

Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	18	-25.0	-41.9	-5.3	-25.0	-25.0	
Dollar Volume	\$10,833,900	-34.1	-42.8	6.6	5.3	19.4	
New Listings	41	41.4	0.0	28.1	7.9	7.9	1,266.7
Active Listings ³	12	74.1	40.3	62.1	-23.0	-4.1	370.0
Sales to New Listings Ratio ⁴	43.9	82.8	75.6	59.4	63.2	63.2	
Months of Inventory ⁵	5.2	2.3	2.2	3.1	5.1	4.1	
Average Price	\$601,883	-12.1	-1.5	12.5	40.4	59.1	
Median Price	\$572,750	-9.1	2.3	3.2	34.3	55.1	
Sales to List Price Ratio	96.0	97.3	99.2	99.5	97.0	96.8	
Median Days on Market	25.0	16.0	9.0	19.0	83.0	23.5	
Average Days on Market	36.7	59.8	27.4	54.3	92.8	67.1	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

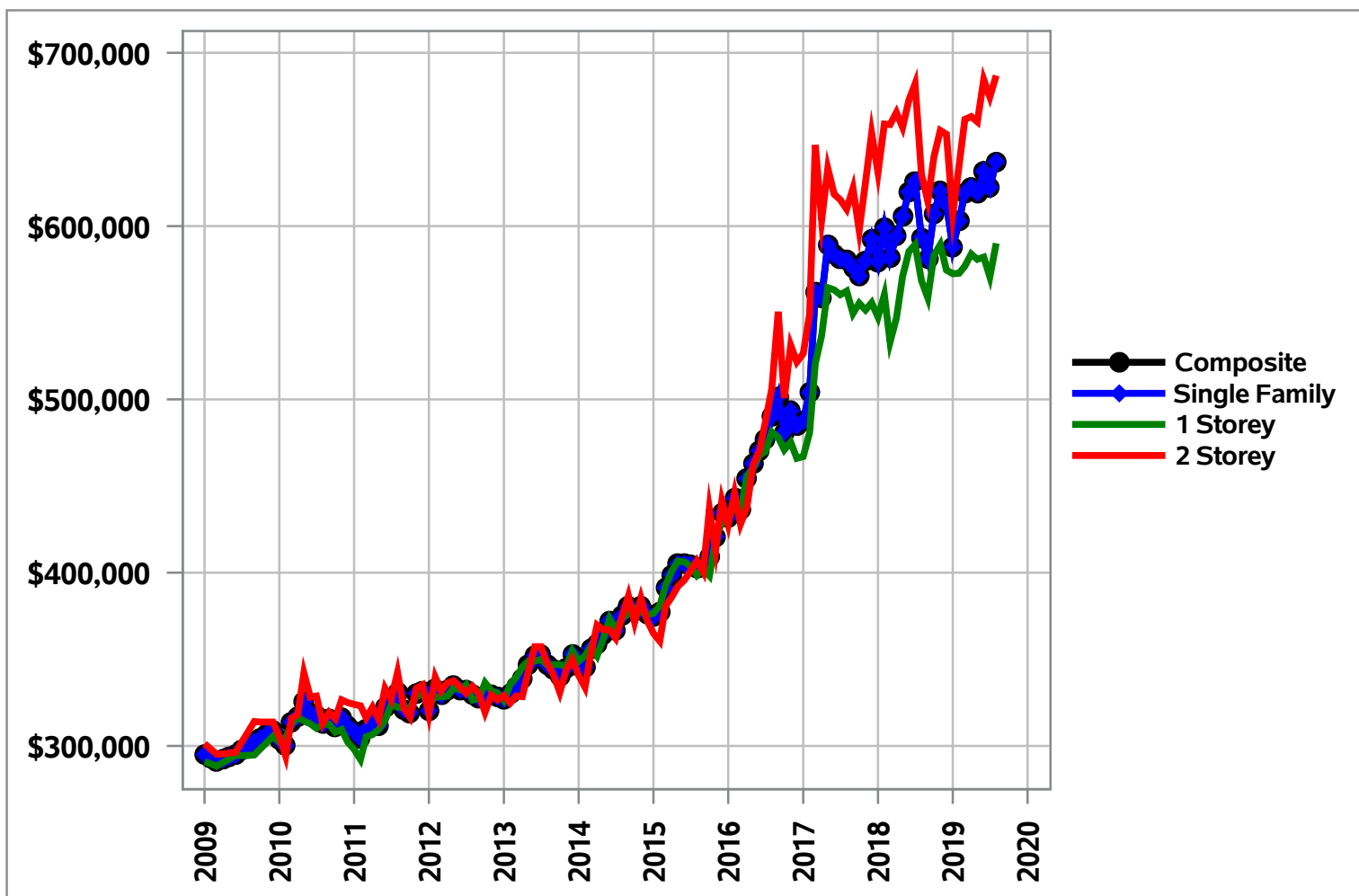
SENECA (64)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$637,200	2.4	2.9	5.7	7.4	30.0	69.9
Single Family	\$637,200	2.4	2.9	5.7	7.4	30.0	69.9
One Storey	\$590,100	3.4	1.6	3.0	3.8	22.6	57.9
Two Storey	\$686,900	1.8	4.0	8.1	9.0	35.6	83.4
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



SENECA (64)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27224
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24084
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2119
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	32000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private