

NIAGARA NORTH

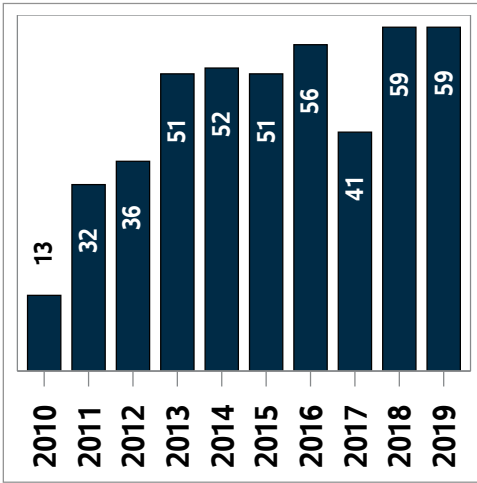
MLS® Residential Market Activity

September 2019

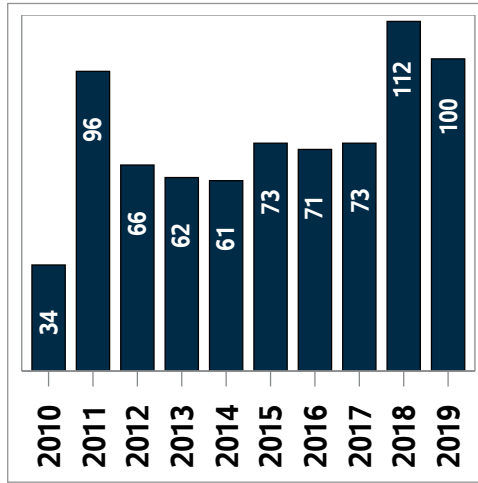


NIAGARA NORTH MLS® Residential Market Activity

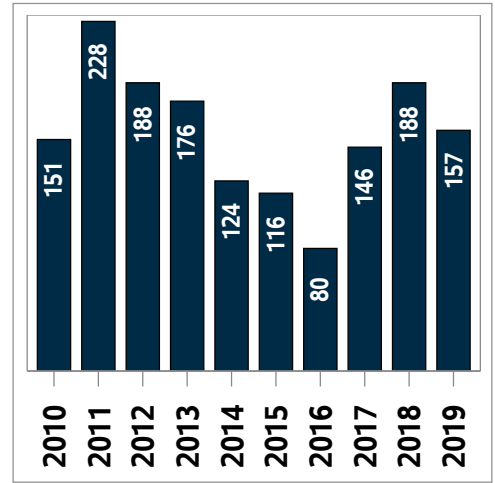
Sales Activity
(September only)



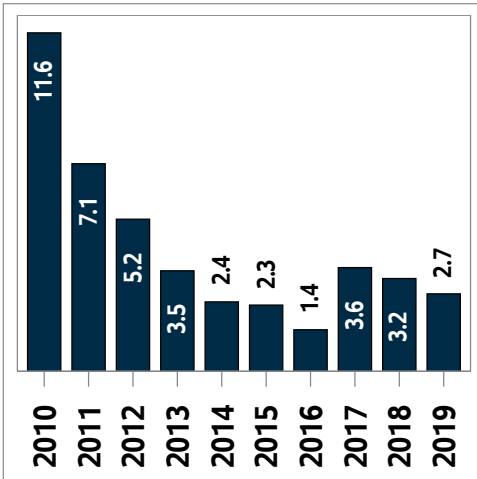
New Listings
(September only)



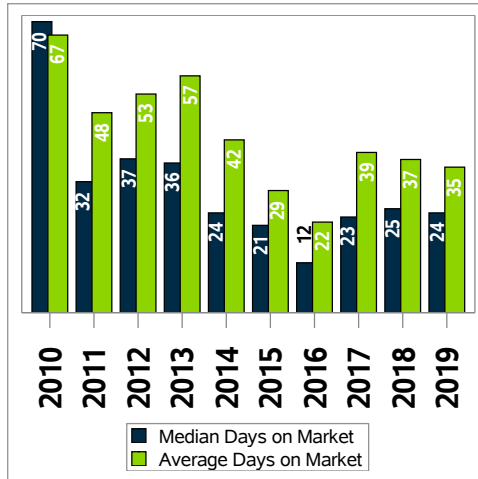
Active Listings
(September only)



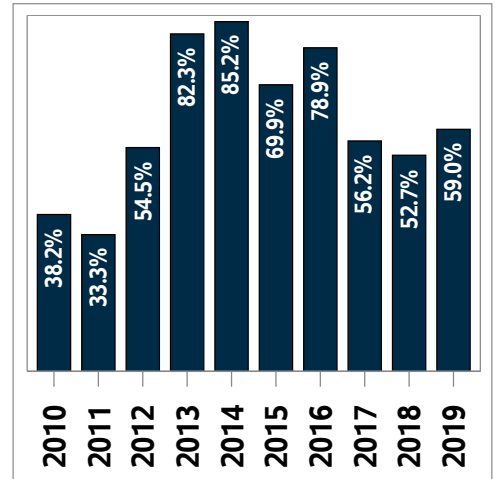
Months of Inventory
(September only)



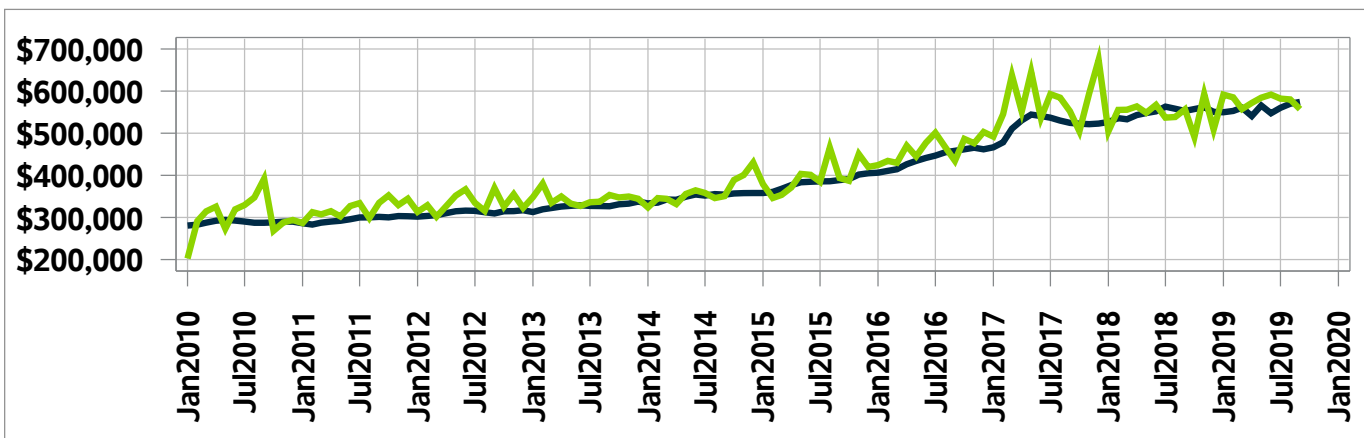
Days on Market
(September only)



Sales to New Listings Ratio
(September only)

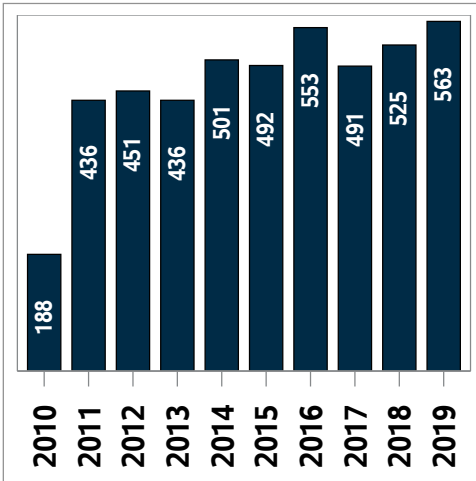


MLS® HPI Composite Benchmark Price and Average Price

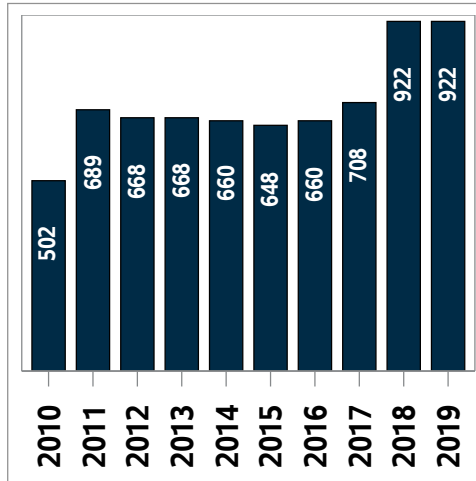


NIAGARA NORTH MLS® Residential Market Activity

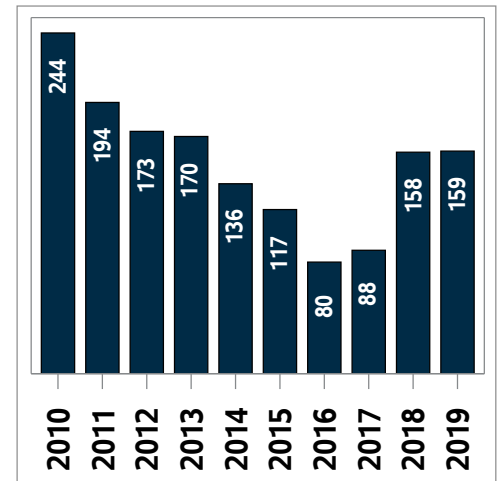
Sales Activity
(September Year-to-date)



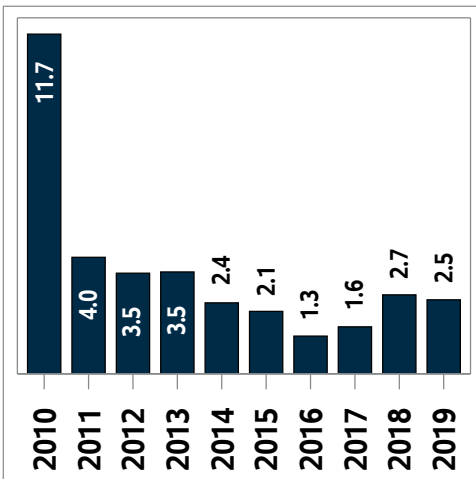
New Listings
(September Year-to-date)



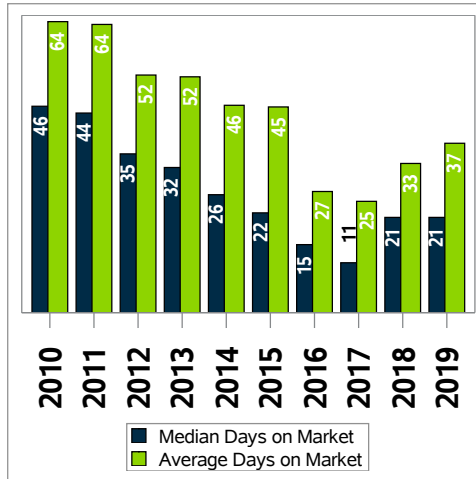
Active Listings¹
(September Year-to-date)



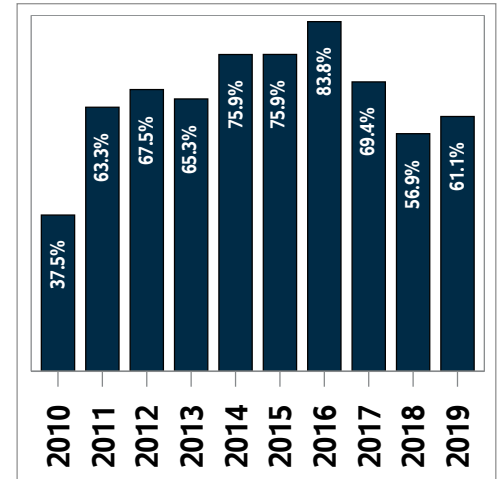
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Residential Market Activity

Actual	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	59	0.0	43.9	5.4	13.5	63.9	210.5
Dollar Volume	\$32,868,100	0.1	45.2	35.1	80.3	146.9	490.8
New Listings	100	-10.7	37.0	40.8	63.9	51.5	177.8
Active Listings	157	-16.5	7.5	96.3	26.6	-16.5	16.3
Sales to New Listings Ratio ¹	59.0	52.7	56.2	78.9	85.2	54.5	52.8
Months of Inventory ²	2.7	3.2	3.6	1.4	2.4	5.2	7.1
Average Price	\$557,086	0.1	0.9	28.2	58.9	50.7	90.3
Median Price	\$539,000	4.7	8.9	35.6	81.5	69.0	126.5
Sales to List Price Ratio	98.5	97.7	97.4	100.6	97.6	94.5	97.9
Median Days on Market	24.0	25.0	23.0	12.0	24.0	37.0	39.0
Average Days on Market	35.0	36.8	38.5	21.8	41.6	52.6	49.6

Year-to-date	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	563	7.2	14.7	1.8	12.4	24.8	272.8
Dollar Volume	\$324,630,790	12.3	14.2	29.1	86.2	114.8	668.7
New Listings	922	0.0	30.2	39.7	39.7	38.0	171.2
Active Listings ³	159	0.5	80.4	99.4	17.2	-8.1	38.0
Sales to New Listings Ratio ⁴	61.1	56.9	69.4	83.8	75.9	67.5	44.4
Months of Inventory ⁵	2.5	2.7	1.6	1.3	2.4	3.5	6.9
Average Price	\$576,609	4.7	-0.4	26.8	65.7	72.1	106.2
Median Price	\$539,000	4.7	4.6	27.7	68.7	84.3	120.0
Sales to List Price Ratio	98.1	98.4	101.7	99.9	97.6	96.7	96.1
Median Days on Market	21.0	21.0	11.0	15.0	26.0	35.0	60.0
Average Days on Market	37.3	32.9	24.5	26.7	45.7	52.4	75.3

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

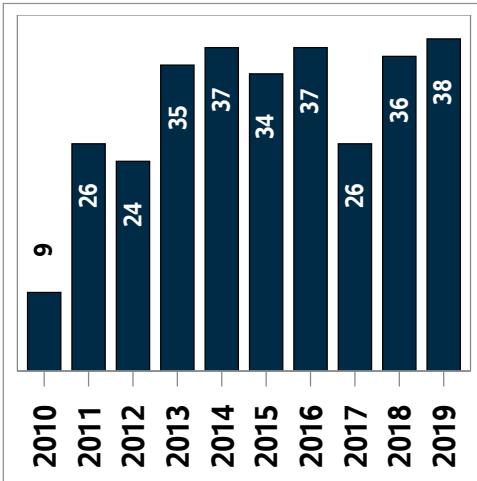
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

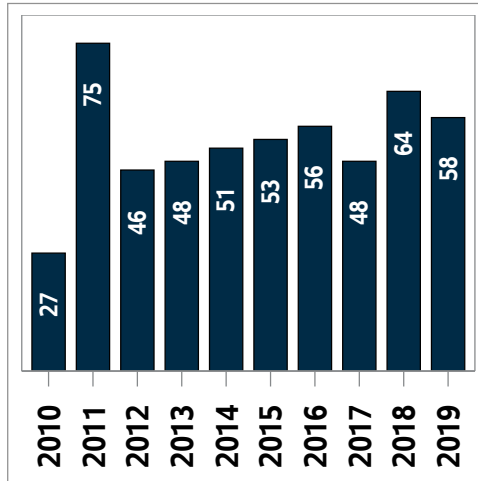
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Single Family Market Activity

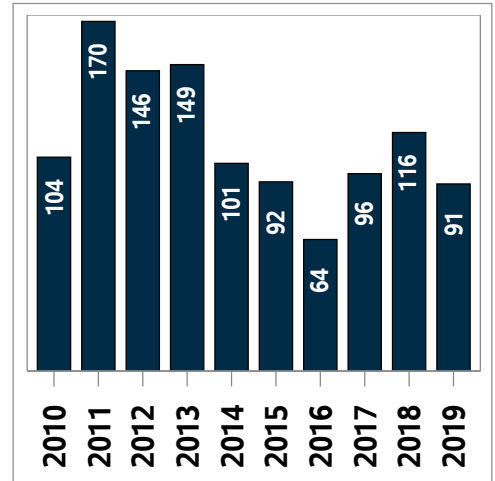
Sales Activity
(September only)



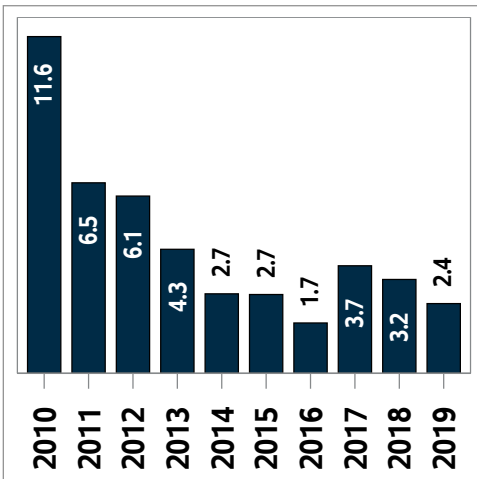
New Listings
(September only)



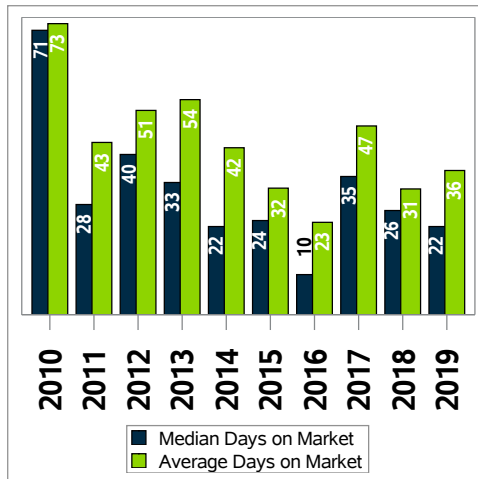
Active Listings
(September only)



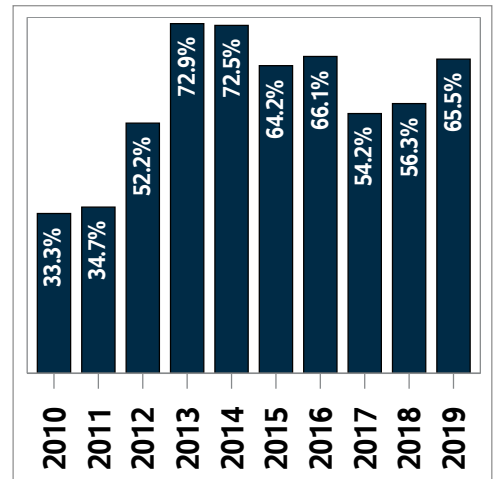
Months of Inventory
(September only)



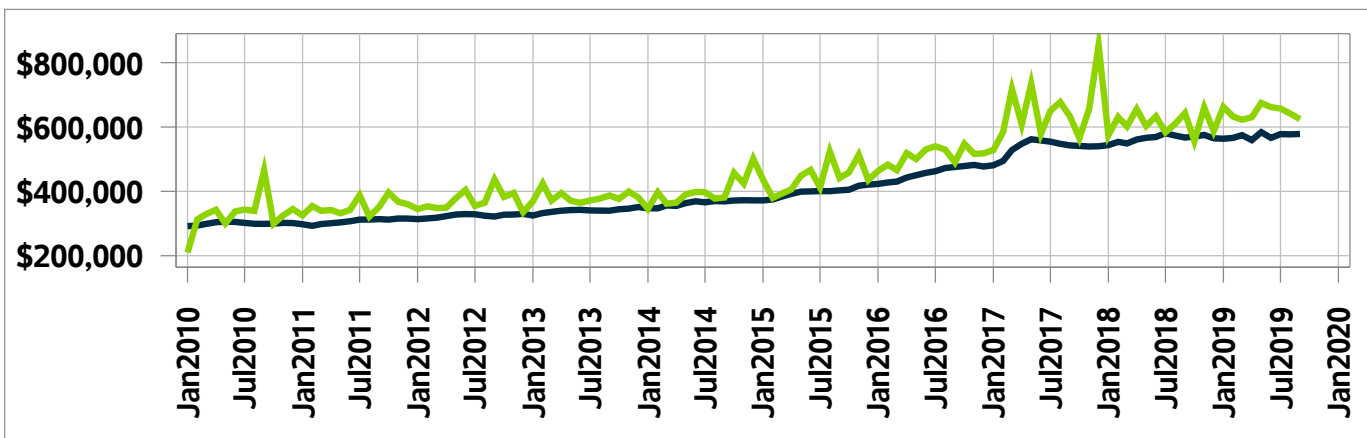
Days on Market
(September only)



Sales to New Listings Ratio
(September only)

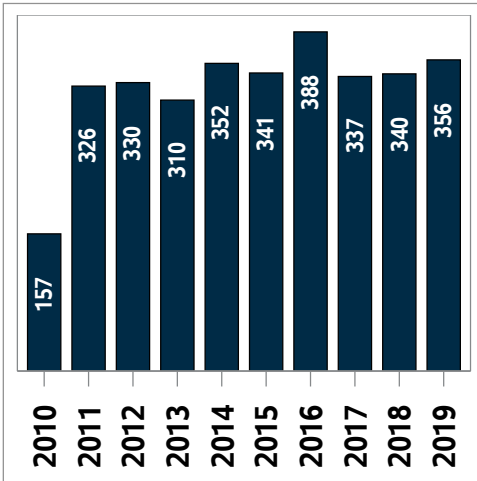


MLS® HPI Single Family Benchmark Price and Average Price

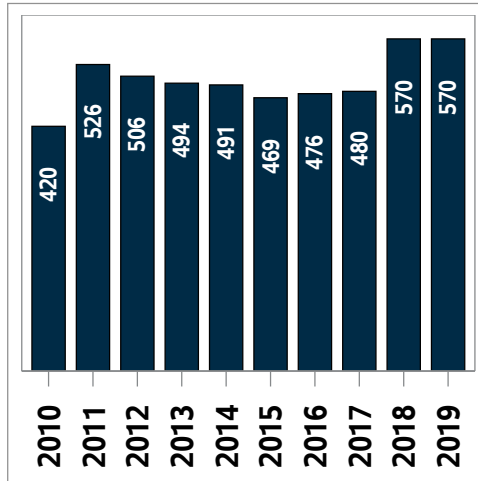


NIAGARA NORTH MLS® Single Family Market Activity

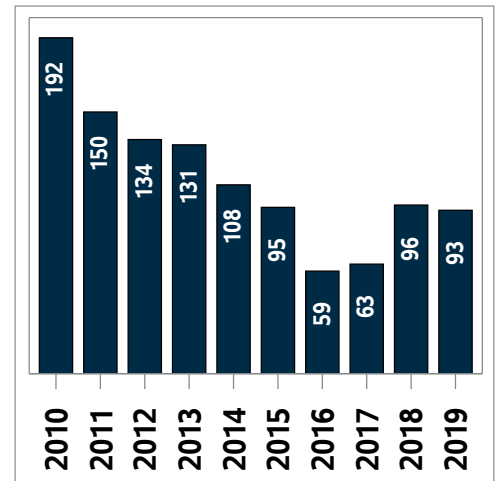
Sales Activity
(September Year-to-date)



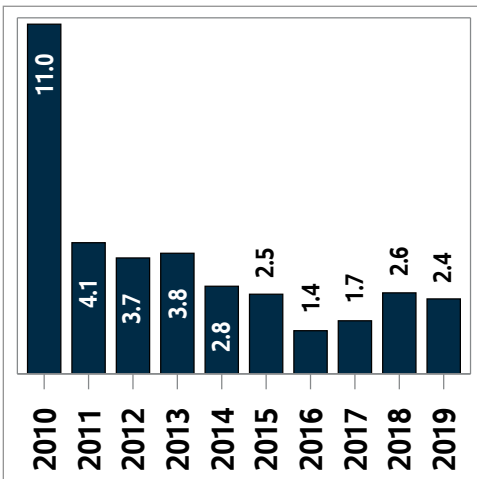
New Listings
(September Year-to-date)



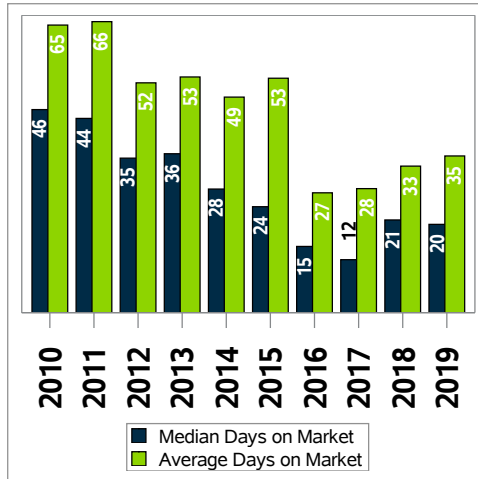
Active Listings¹
(September Year-to-date)



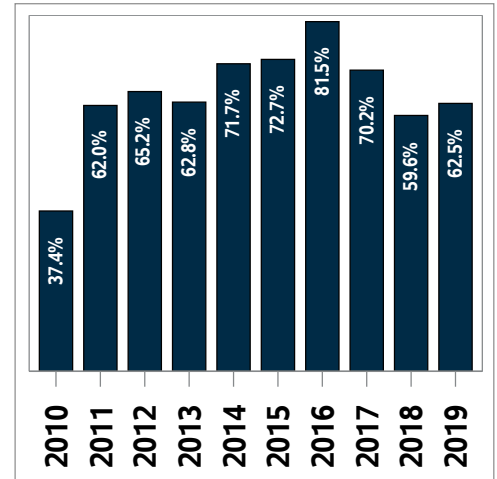
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Single Family Market Activity

Actual	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	38	5.6	46.2	2.7	2.7	58.3	153.3
Dollar Volume	\$23,719,800	2.4	44.1	30.8	68.2	126.2	382.4
New Listings	58	-9.4	20.8	3.6	13.7	26.1	70.6
Active Listings	91	-21.6	-5.2	42.2	-9.9	-37.7	-6.2
Sales to New Listings Ratio ¹	65.5	56.3	54.2	66.1	72.5	52.2	44.1
Months of Inventory ²	2.4	3.2	3.7	1.7	2.7	6.1	6.5
Average Price	\$624,205	-3.0	-1.4	27.4	63.8	42.8	90.4
Median Price	\$617,500	8.6	6.0	33.4	63.8	51.7	116.7
Sales to List Price Ratio	98.4	96.9	96.9	100.2	97.6	93.3	98.0
Median Days on Market	22.0	26.0	34.5	10.0	22.0	40.0	39.0
Average Days on Market	36.0	31.4	47.1	23.1	41.7	51.0	54.5

Year-to-date	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	356	4.7	5.6	-8.2	1.1	7.9	189.4
Dollar Volume	\$229,632,257	9.5	5.7	17.3	71.5	88.0	527.9
New Listings	570	0.0	18.8	19.7	16.1	12.6	108.8
Active Listings ³	93	-3.1	49.1	59.3	-13.5	-30.2	-3.2
Sales to New Listings Ratio ⁴	62.5	59.6	70.2	81.5	71.7	65.2	45.1
Months of Inventory ⁵	2.4	2.6	1.7	1.4	2.8	3.7	7.1
Average Price	\$645,034	4.6	0.0	27.9	69.6	74.2	117.0
Median Price	\$614,250	4.1	6.1	29.3	66.8	82.8	127.9
Sales to List Price Ratio	98.1	98.3	101.5	99.6	97.6	96.9	95.8
Median Days on Market	20.0	21.0	12.0	15.0	28.0	35.0	62.0
Average Days on Market	35.5	33.2	28.1	27.1	48.8	52.1	77.3

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

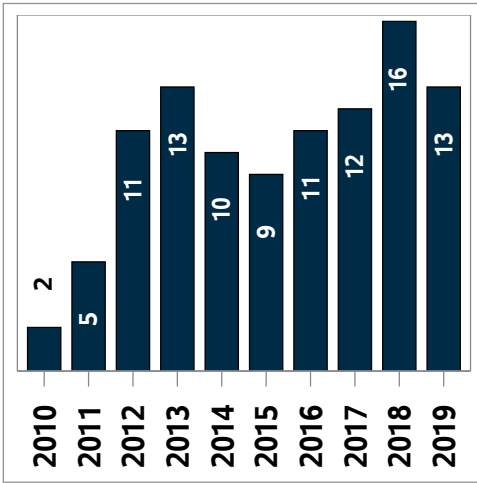
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

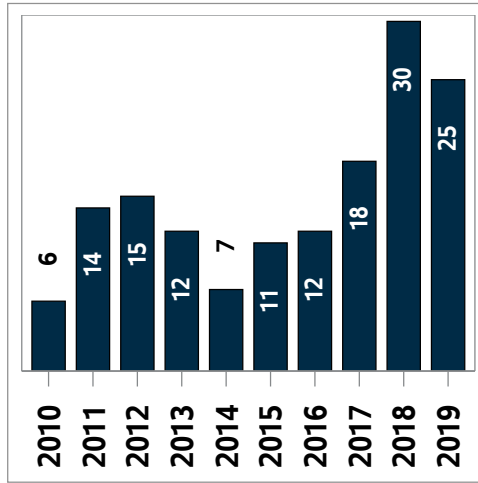
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Townhouse Market Activity

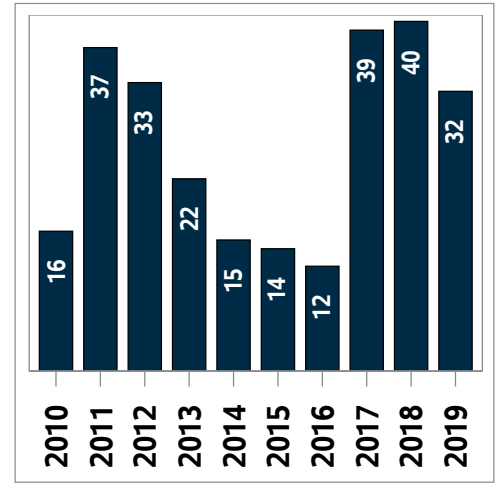
Sales Activity
(September only)



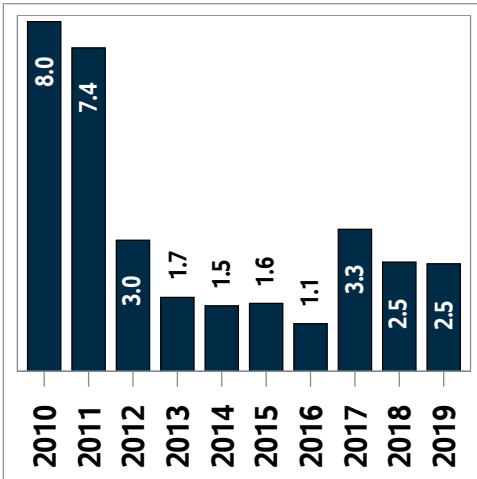
New Listings
(September only)



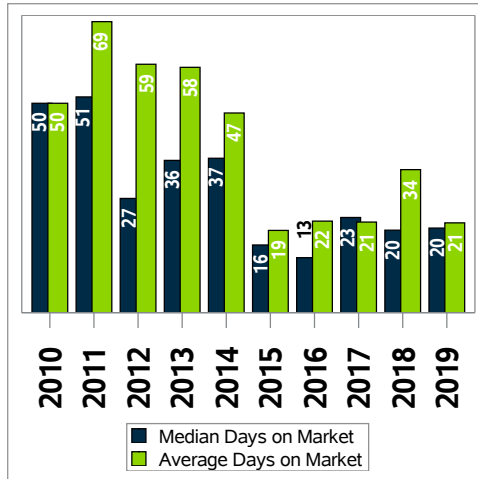
Active Listings
(September only)



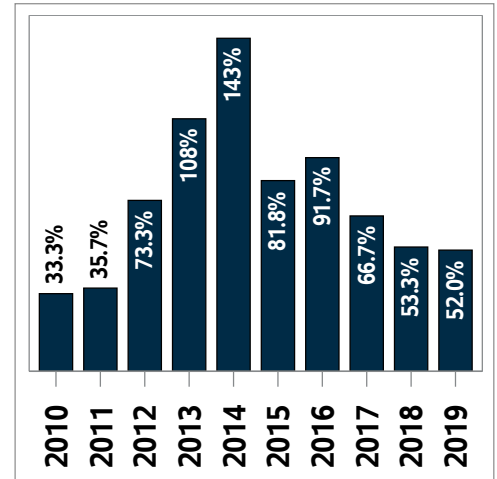
Months of Inventory
(September only)



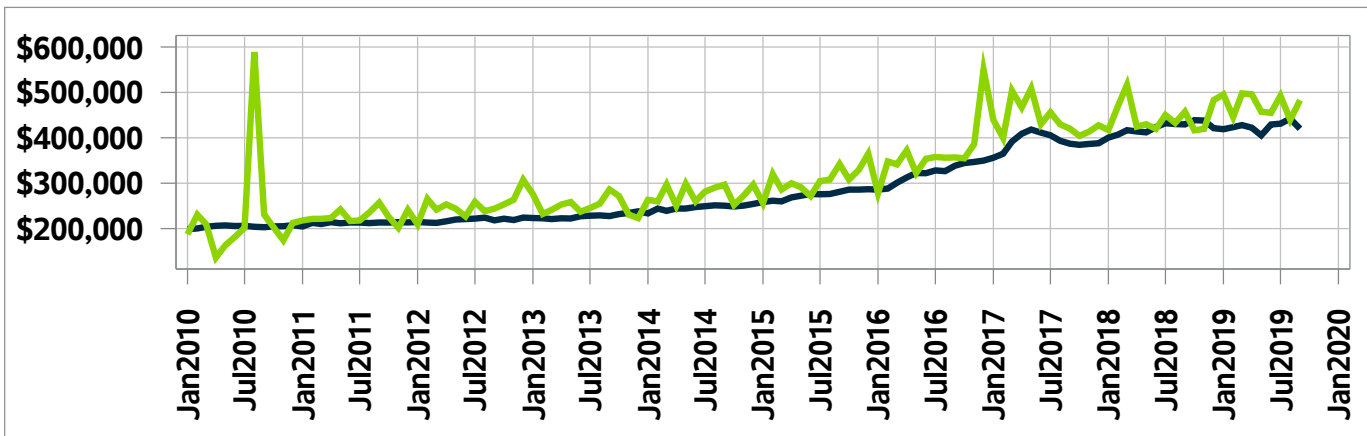
Days on Market
(September only)



Sales to New Listings Ratio
(September only)

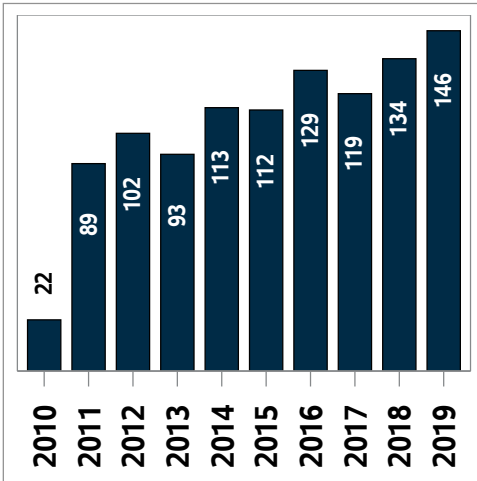


MLS® HPI Townhouse Benchmark Price and Average Price

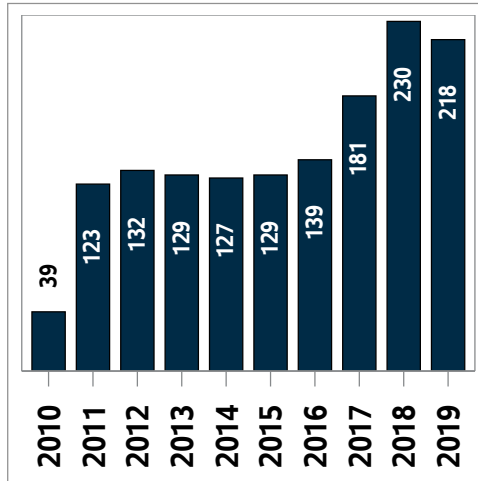


NIAGARA NORTH MLS® Townhouse Market Activity

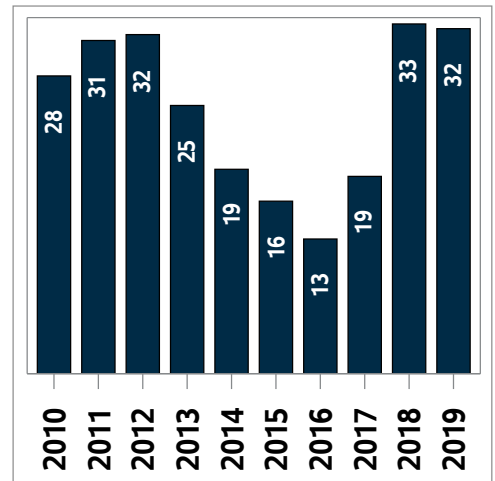
Sales Activity
(September Year-to-date)



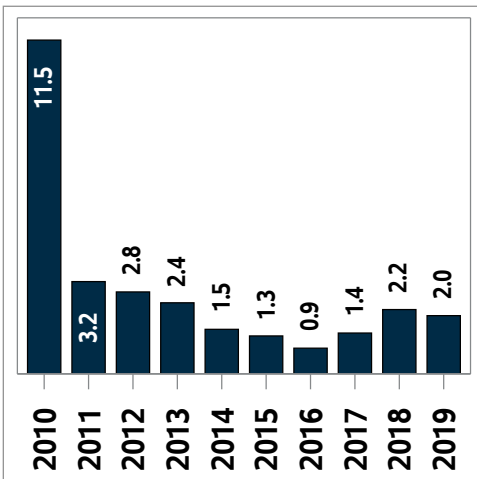
New Listings
(September Year-to-date)



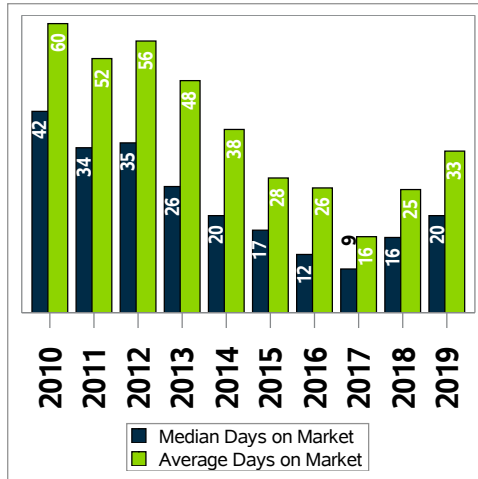
Active Listings¹
(September Year-to-date)



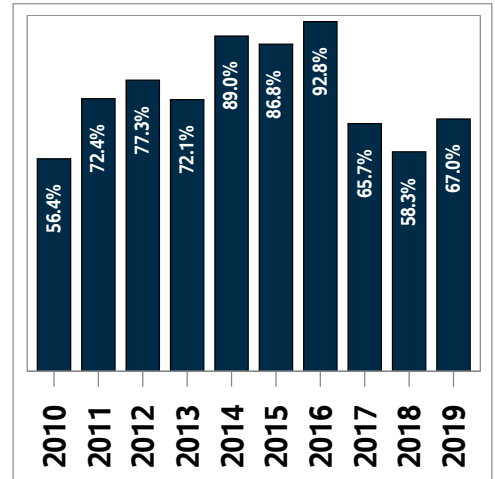
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Townhouse Market Activity

Actual	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	13	-18.8	8.3	18.2	30.0	18.2	333.3
Dollar Volume	\$6,275,900	-14.2	24.5	59.9	111.5	133.8	1,361.2
New Listings	25	-16.7	38.9	108.3	257.1	66.7	1,150.0
Active Listings	32	-20.0	-17.9	166.7	113.3	-3.0	-3.0
Sales to New Listings Ratio ¹	52.0	53.3	66.7	91.7	142.9	73.3	150.0
Months of Inventory ²	2.5	2.5	3.3	1.1	1.5	3.0	11.0
Average Price	\$482,762	5.6	14.9	35.3	62.7	97.9	237.2
Median Price	\$495,000	10.7	21.5	28.6	77.9	95.7	330.4
Sales to List Price Ratio	98.9	98.3	98.0	101.4	97.6	97.0	97.0
Median Days on Market	20.0	19.5	22.5	13.0	36.5	27.0	25.0
Average Days on Market	21.2	33.8	21.4	21.6	47.2	58.7	27.7

Year-to-date	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	146	9.0	22.7	13.2	29.2	43.1	711.1
Dollar Volume	\$69,625,083	17.2	27.5	55.9	121.7	182.4	1,848.2
New Listings	218	-5.2	20.4	56.8	71.7	65.2	311.3
Active Listings ³	32	-1.4	74.9	156.1	68.8	1.7	119.5
Sales to New Listings Ratio ⁴	67.0	58.3	65.7	92.8	89.0	77.3	34.0
Months of Inventory ⁵	2.0	2.2	1.4	0.9	1.5	2.8	7.4
Average Price	\$476,884	7.6	4.0	37.7	71.6	97.3	140.2
Median Price	\$476,000	10.2	7.2	34.1	76.3	88.3	124.1
Sales to List Price Ratio	98.5	98.6	102.5	100.2	97.4	95.9	96.9
Median Days on Market	20.0	15.5	9.0	12.0	20.0	35.0	45.0
Average Days on Market	33.3	25.4	15.7	25.7	37.8	56.0	69.8

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

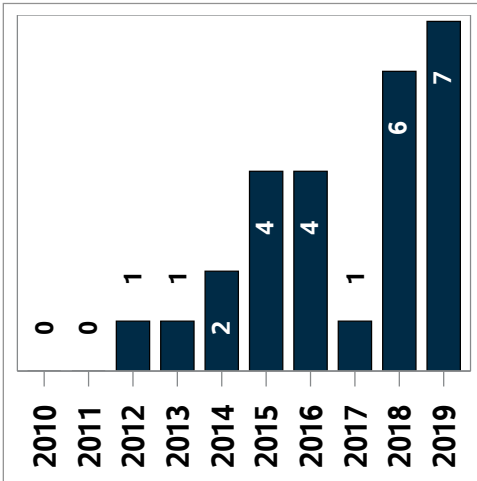
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

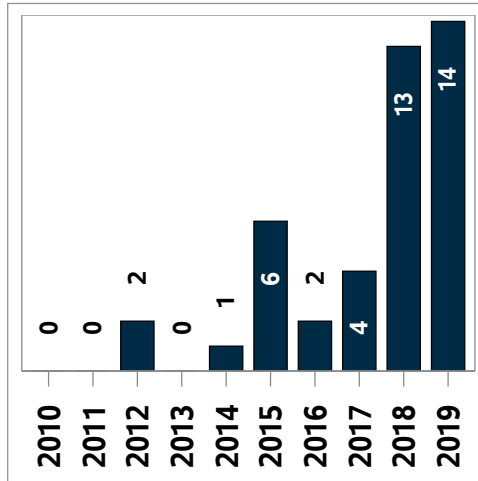
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Apartment-Style Market Activity

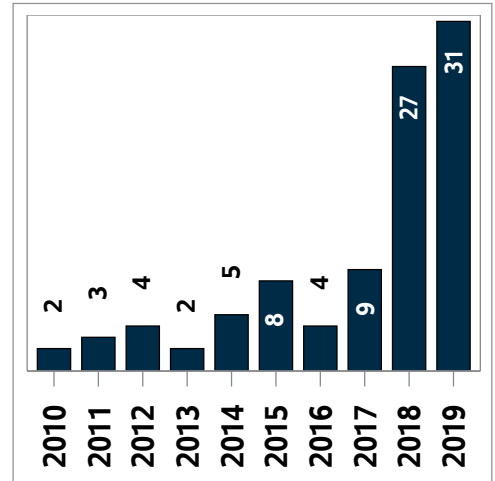
**Sales Activity
(September only)**



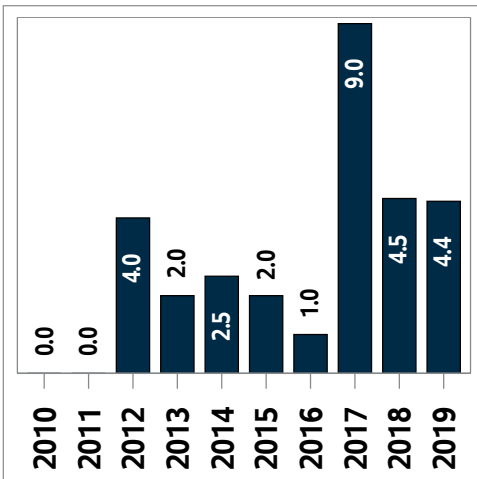
**New Listings
(September only)**



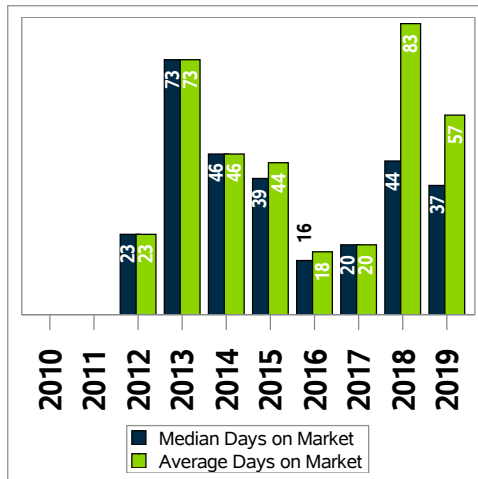
**Active Listings
(September only)**



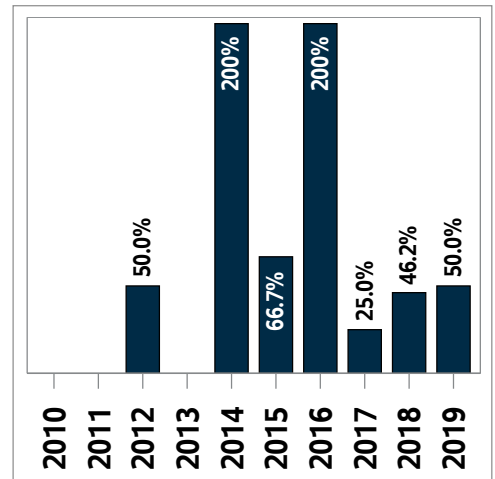
**Months of Inventory
(September only)**



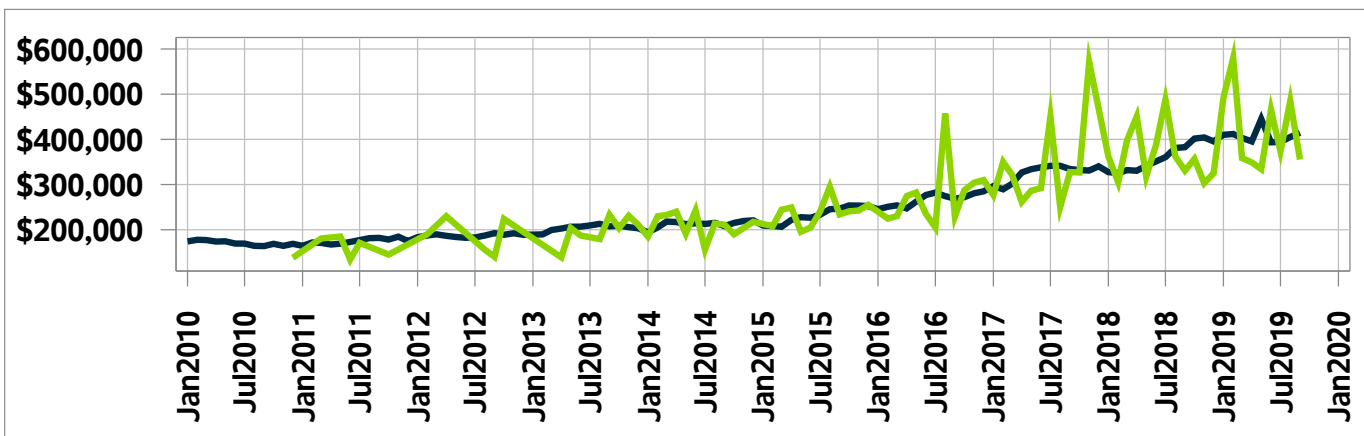
**Days on Market
(September only)**



**Sales to New Listings Ratio
(September only)**

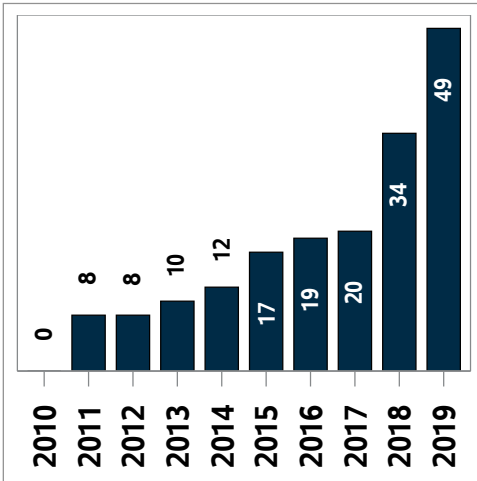


MLS® HPI Apartment-Style Benchmark Price and Average Price

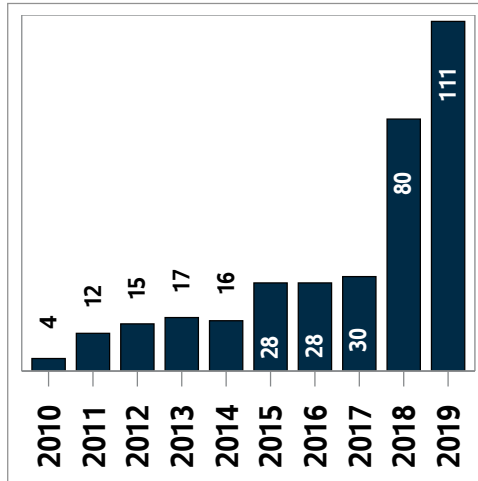


NIAGARA NORTH MLS® Apartment-Style Market Activity

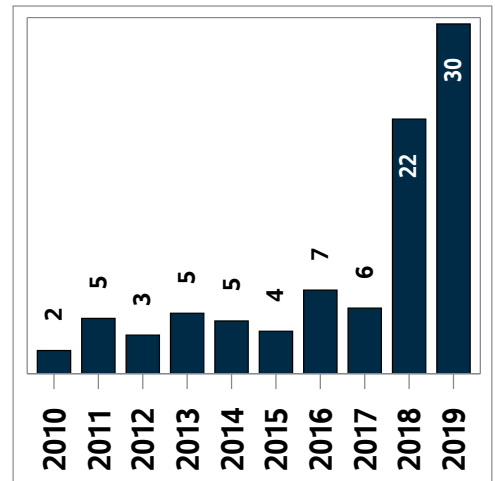
Sales Activity
(September Year-to-date)



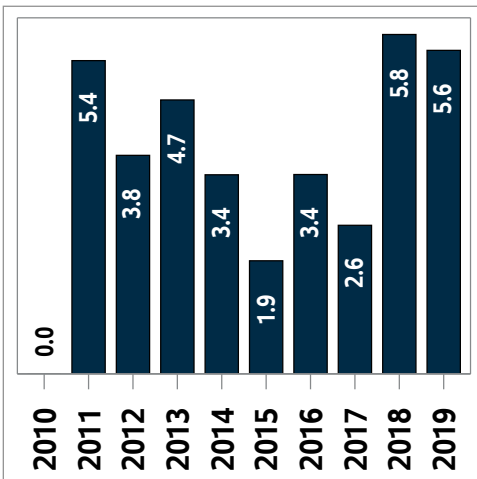
New Listings
(September Year-to-date)



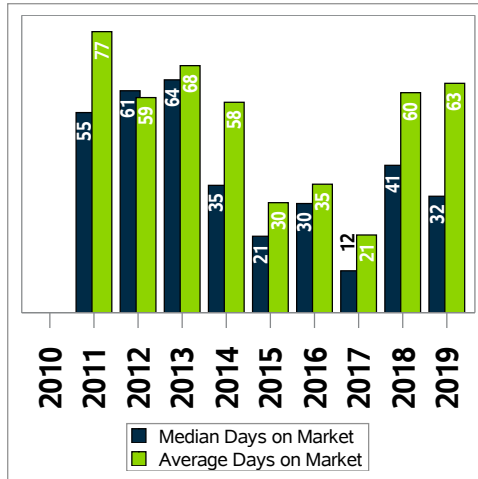
Active Listings ¹
(September Year-to-date)



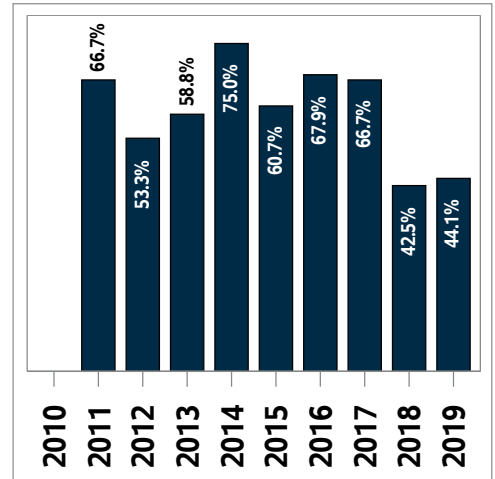
Months of Inventory ²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH

MLS® Apartment-Style Market Activity

Actual	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	7	16.7	600.0	75.0	250.0	600.0	
Dollar Volume	\$2,487,400	25.3	659.5	170.8	488.7	1,676.7	
New Listings	14	7.7	250.0	600.0	1,300.0	600.0	
Active Listings	31	14.8	244.4	675.0	520.0	675.0	
Sales to New Listings Ratio ¹	50.0	46.2	25.0	200.0	200.0	50.0	
Months of Inventory ²	4.4	4.5	9.0	1.0	2.5	4.0	
Average Price	\$355,343	7.4	8.5	54.8	68.2	153.8	
Median Price	\$369,900	9.6	12.9	49.6	75.1	164.2	
Sales to List Price Ratio	97.7	100.5	97.8	99.4	97.7	96.6	
Median Days on Market	37.0	44.0	20.0	15.5	46.0	23.0	
Average Days on Market	57.1	83.3	20.0	18.0	46.0	23.0	

Year-to-date	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	49	44.1	145.0	157.9	308.3	512.5	4,800.0
Dollar Volume	\$20,073,750	55.1	239.4	313.2	697.1	1,291.1	14,780.5
New Listings	111	38.7	270.0	296.4	593.8	640.0	11,000.0
Active Listings ³	30	37.4	433.3	318.5	563.4	806.7	2,922.2
Sales to New Listings Ratio ⁴	44.1	42.5	66.7	67.9	75.0	53.3	100.0
Months of Inventory ⁵	5.6	5.8	2.6	3.4	3.4	3.8	9.0
Average Price	\$409,668	7.6	38.5	60.2	95.2	127.1	203.7
Median Price	\$373,000	7.4	23.9	54.1	61.3	135.0	176.5
Sales to List Price Ratio	97.5	98.5	101.4	99.4	97.6	96.2	100.0
Median Days on Market	32.0	40.5	11.5	30.0	35.0	61.0	18.0
Average Days on Market	63.0	60.5	21.4	35.3	57.8	59.1	18.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

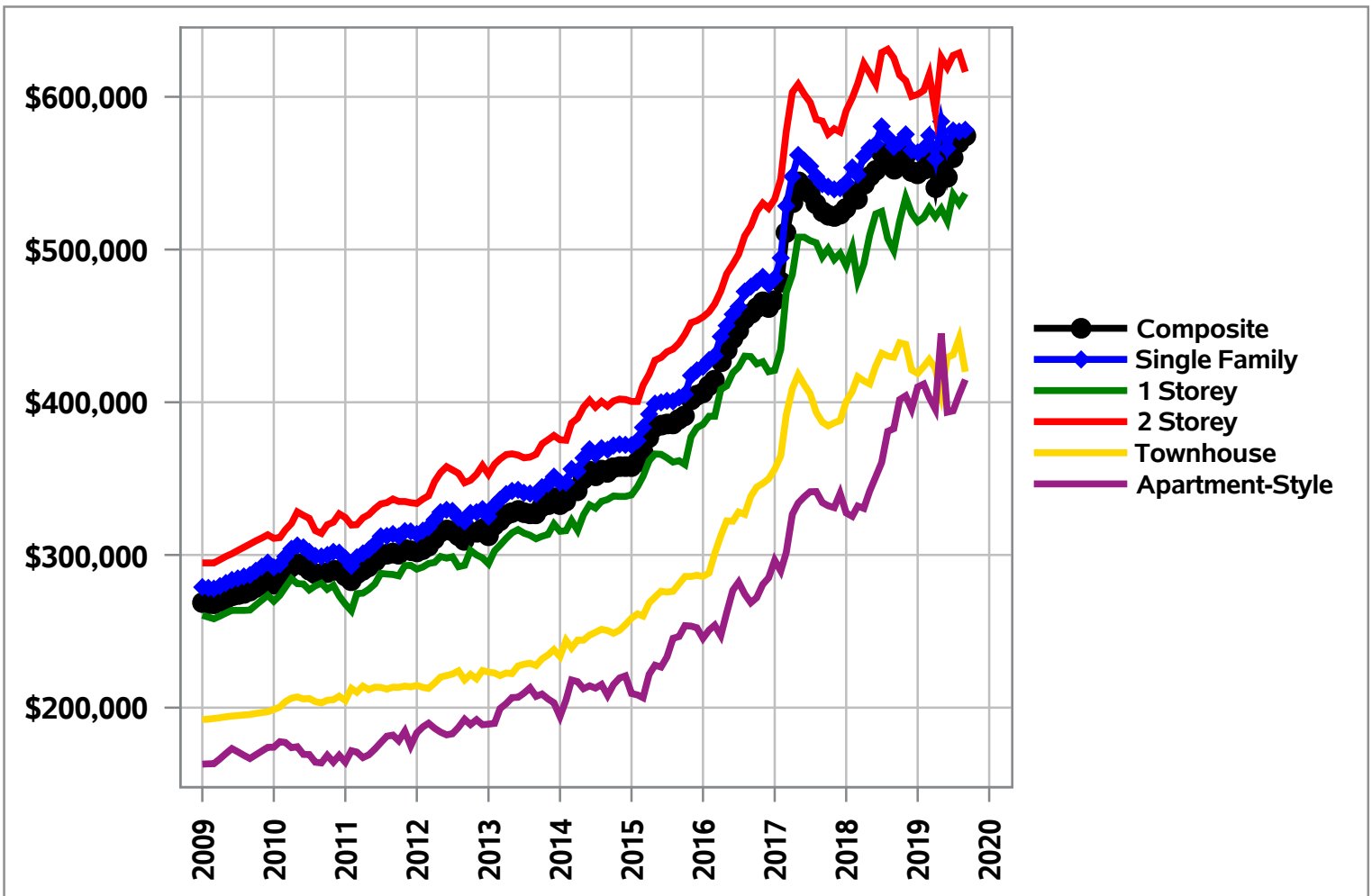
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$574,300	0.8	4.9	2.5	3.9	25.3	62.1
Single Family	\$578,400	0.2	2.2	0.6	2.0	21.6	56.8
One Storey	\$536,700	1.3	3.5	1.8	7.5	24.8	59.6
Two Storey	\$616,300	-2.0	-0.5	0.3	-1.5	19.6	55.1
Townhouse	\$419,900	-5.0	-2.2	-1.9	-2.2	24.1	67.6
Apartment-Style	\$414,800	2.4	5.4	2.9	8.4	54.4	99.4

MLS® HPI Benchmark Price



NIAGARA NORTH MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1410
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1450
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6556
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7955
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1668
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5503
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Townhouse

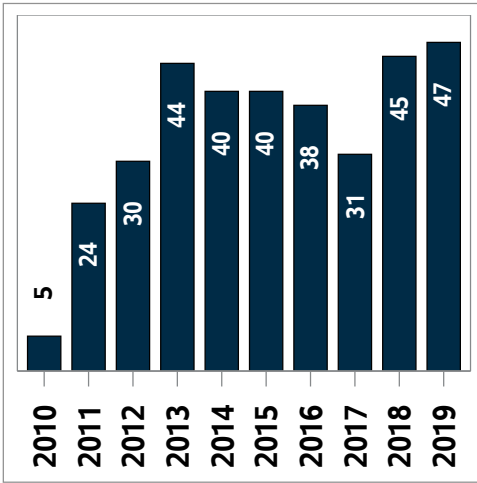
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1230
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment-Style

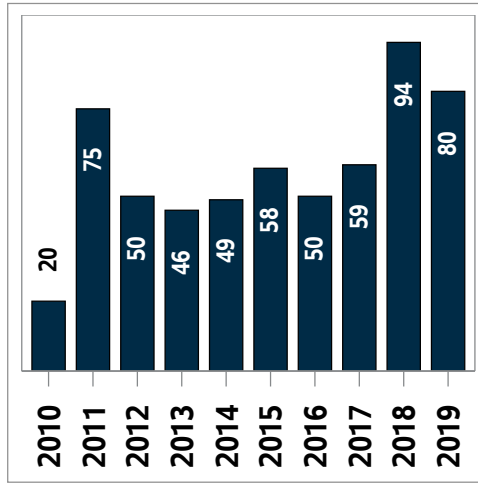
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1123
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

GRIMSBY (54) MLS® Residential Market Activity

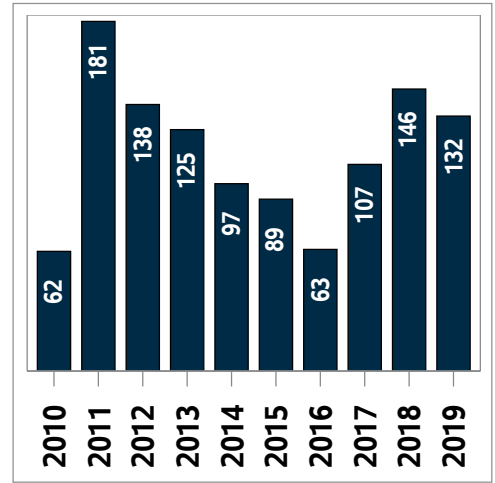
Sales Activity (September only)



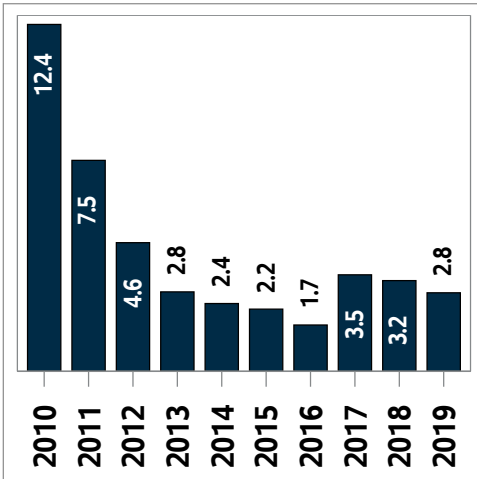
New Listings (September only)



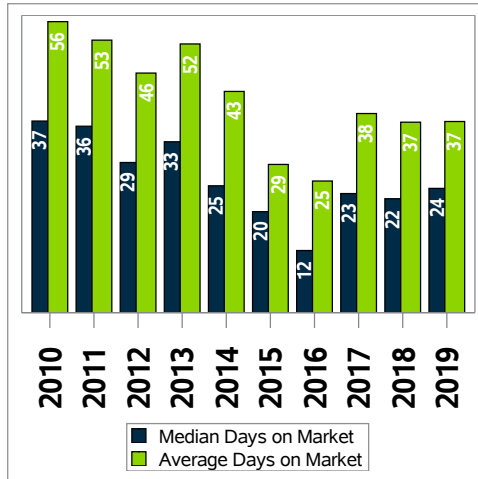
Active Listings (September only)



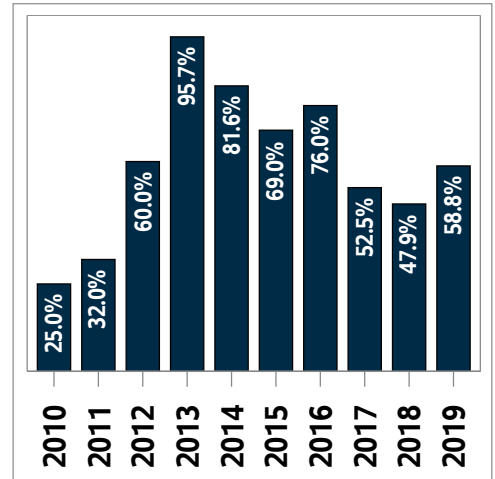
Months of Inventory (September only)



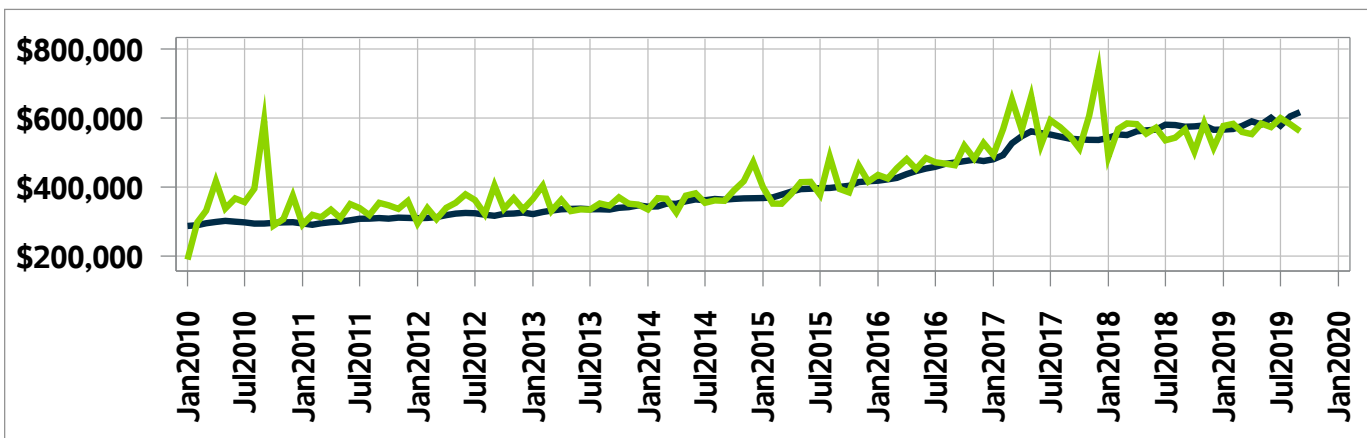
Days on Market (September only)



Sales to New Listings Ratio (September only)

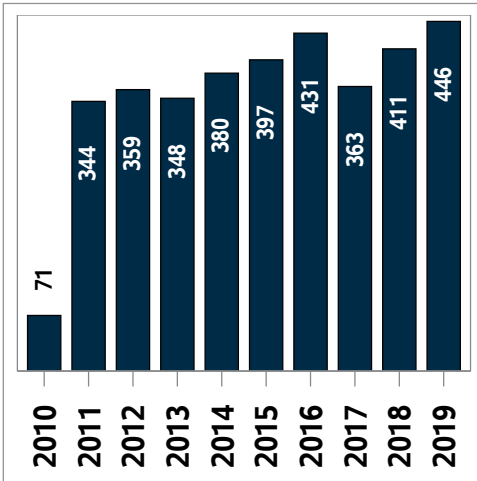


MLS® HPI Composite Benchmark Price and Average Price

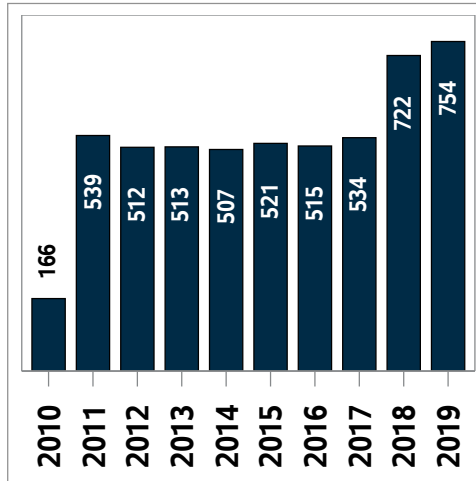


GRIMSBY (54) MLS® Residential Market Activity

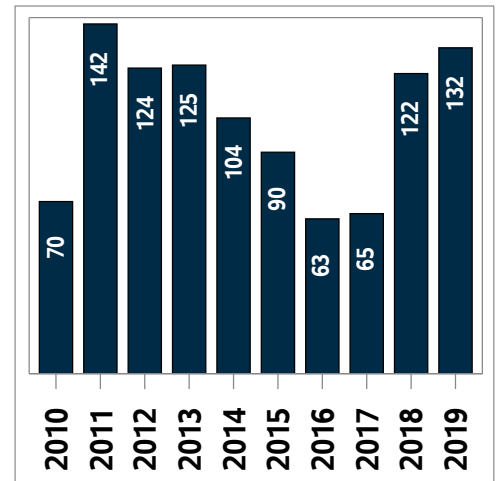
Sales Activity
(September Year-to-date)



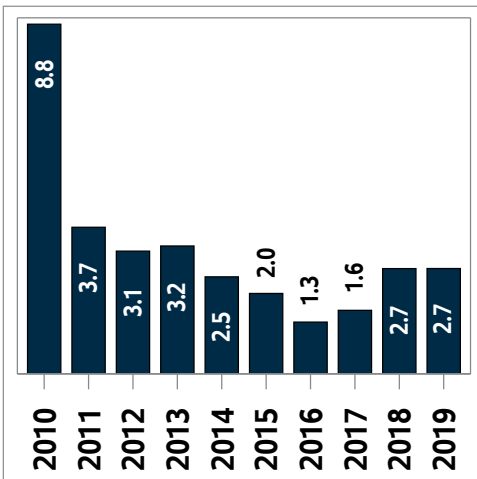
New Listings
(September Year-to-date)



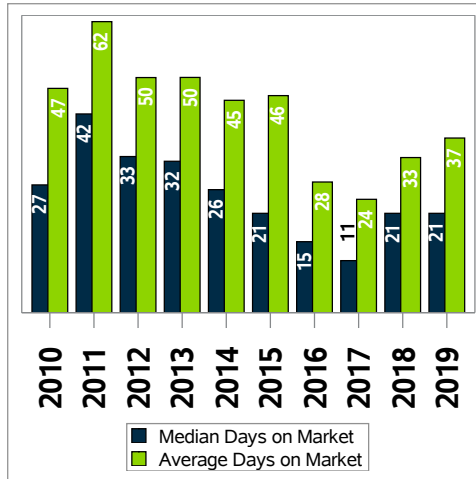
Active Listings ¹
(September Year-to-date)



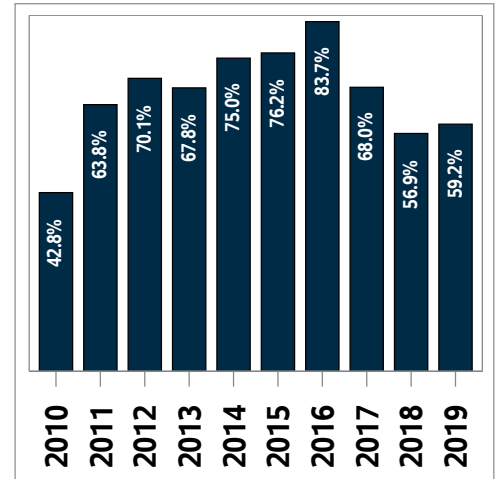
Months of Inventory ²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

GRIMSBY (54)

MLS® Residential Market Activity

Actual	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	47	4.4	51.6	23.7	17.5	56.7	1,075.0
Dollar Volume	\$26,413,800	3.5	55.6	50.1	83.3	117.5	1,405.1
New Listings	80	-14.9	35.6	60.0	63.3	60.0	515.4
Active Listings	132	-9.6	23.4	109.5	36.1	-4.3	106.3
Sales to New Listings Ratio ¹	58.8	47.9	52.5	76.0	81.6	60.0	30.8
Months of Inventory ²	2.8	3.2	3.5	1.7	2.4	4.6	16.0
Average Price	\$561,996	-0.9	2.7	21.3	56.0	38.8	28.1
Median Price	\$540,000	4.0	9.8	26.8	77.9	61.0	19.7
Sales to List Price Ratio	98.3	98.2	97.4	100.8	97.8	97.4	98.2
Median Days on Market	24.0	22.0	23.0	12.0	24.5	29.0	32.0
Average Days on Market	36.9	36.8	38.5	25.4	42.7	46.3	29.5

Year-to-date	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	446	8.5	22.9	3.5	17.4	24.2	555.9
Dollar Volume	\$256,652,986	11.8	21.0	29.1	88.2	106.8	1,053.0
New Listings	754	4.4	41.2	46.4	48.7	47.3	423.6
Active Listings ³	132	8.6	103.6	110.4	27.4	6.6	180.4
Sales to New Listings Ratio ⁴	59.2	56.9	68.0	83.7	75.0	70.1	47.2
Months of Inventory ⁵	2.7	2.7	1.6	1.3	2.5	3.1	6.2
Average Price	\$575,455	3.0	-1.6	24.8	60.3	66.4	75.8
Median Price	\$536,750	3.2	4.0	25.7	62.7	76.0	85.1
Sales to List Price Ratio	98.1	98.4	101.8	99.8	97.6	97.0	95.8
Median Days on Market	21.0	21.0	11.0	15.0	26.0	33.0	59.0
Average Days on Market	36.9	32.8	24.0	27.6	44.9	49.7	74.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

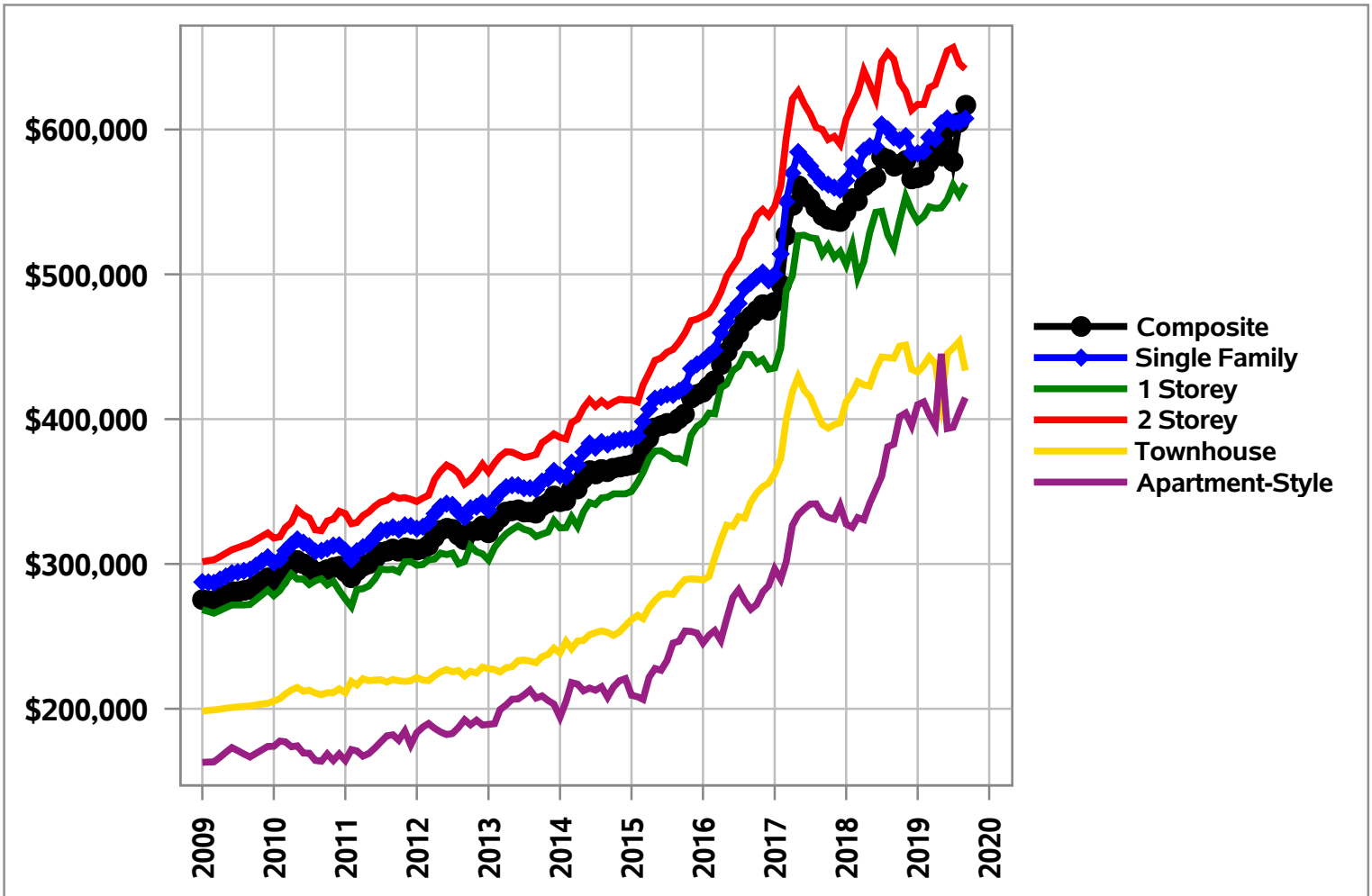
GRIMSBY (54)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$617,000	2.0	2.7	6.9	7.3	31.0	69.7
Single Family	\$607,600	0.4	0.0	2.2	2.2	22.9	58.8
One Storey	\$562,500	1.4	2.0	2.9	8.4	26.5	62.5
Two Storey	\$641,800	-0.6	-1.9	2.1	-1.0	21.0	56.8
Townhouse	\$433,500	-4.5	-2.6	-2.1	-1.9	26.5	71.5
Apartment-Style	\$414,800	2.4	5.4	2.9	8.4	54.4	99.4

MLS® HPI Benchmark Price



GRIMSBY (54)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1422
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1466
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6328
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8088
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1653
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5166
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

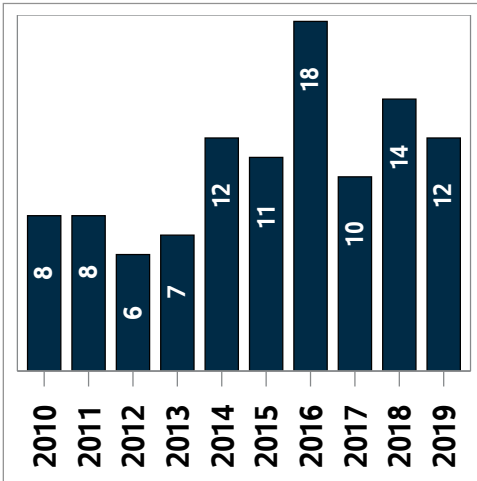
Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1130
Half Bathrooms	0
Heating	Baseboards
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

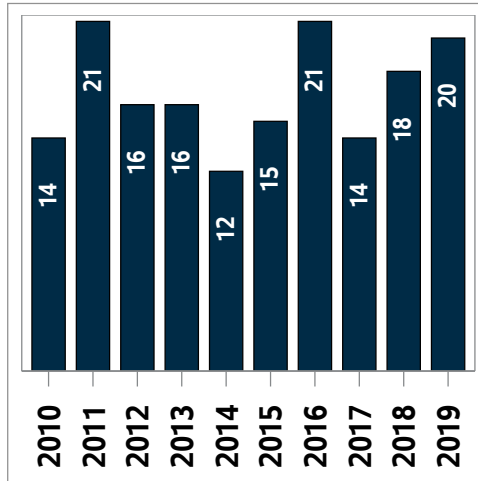
SMITHVILLE (57)

MLS® Residential Market Activity

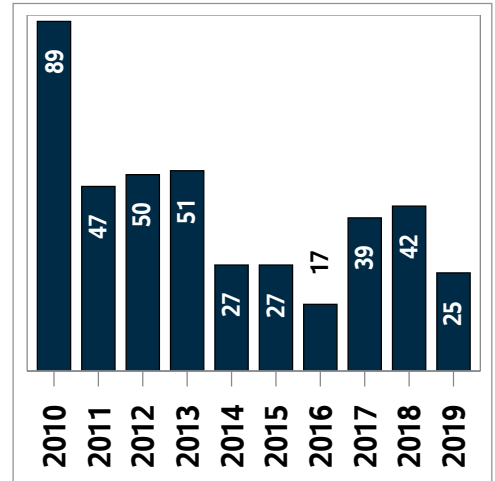
Sales Activity
(September only)



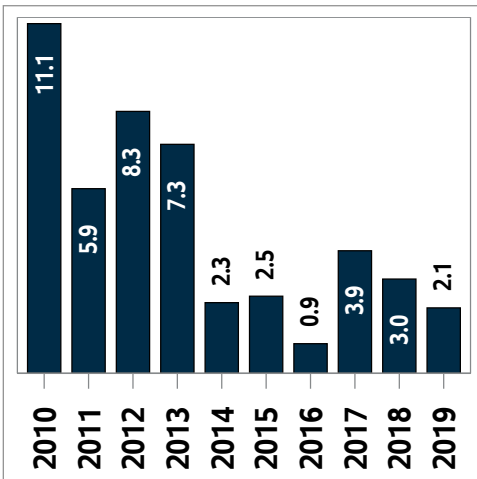
New Listings
(September only)



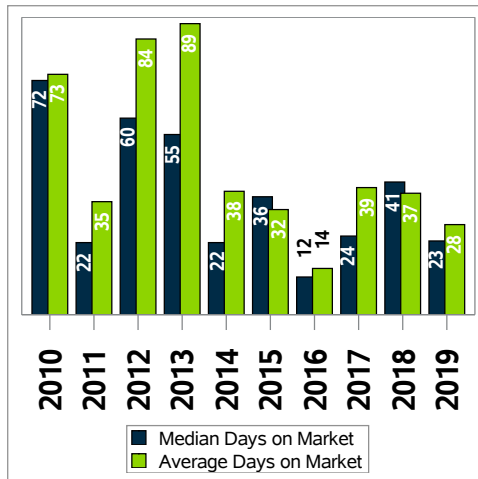
Active Listings
(September only)



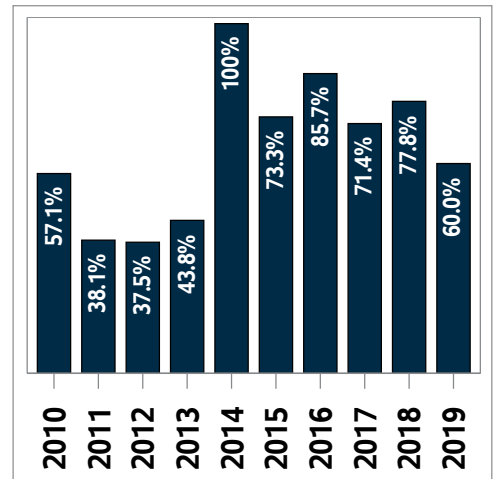
Months of Inventory
(September only)



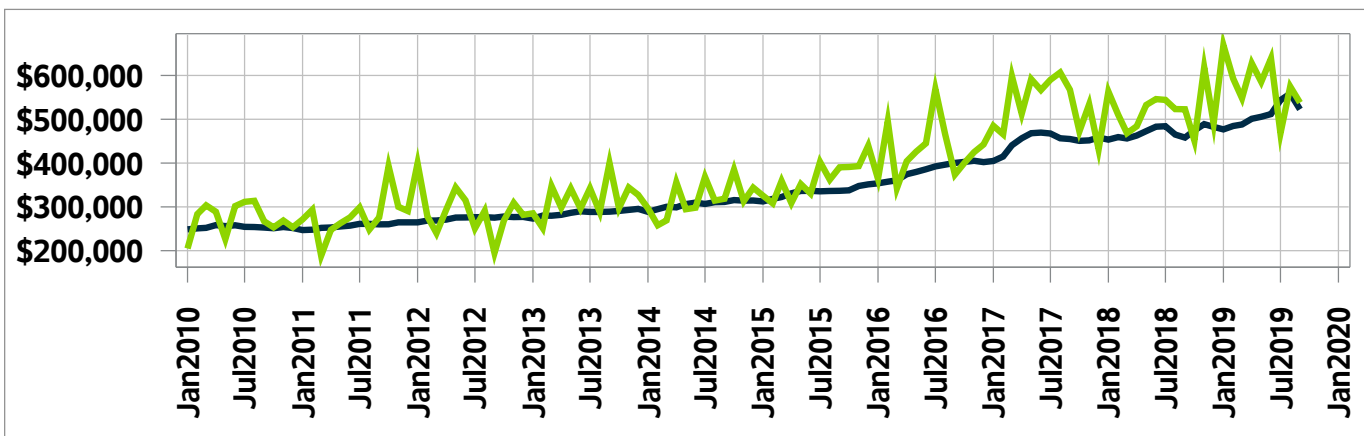
Days on Market
(September only)



Sales to New Listings Ratio
(September only)



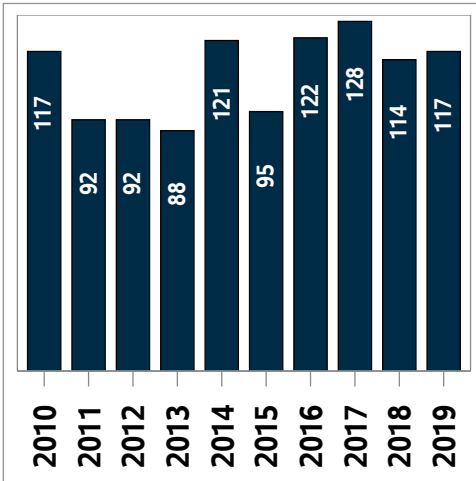
MLS® HPI Composite Benchmark Price and Average Price



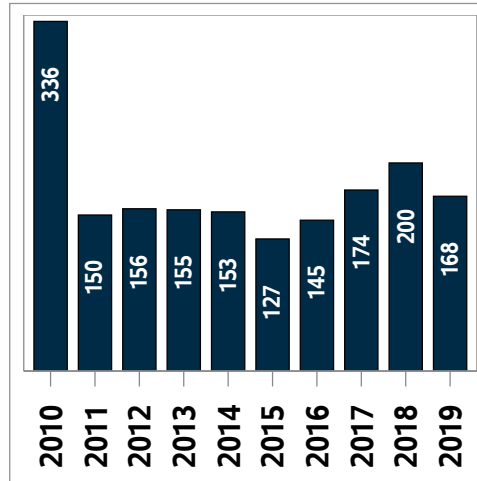
SMITHVILLE (57)

MLS® Residential Market Activity

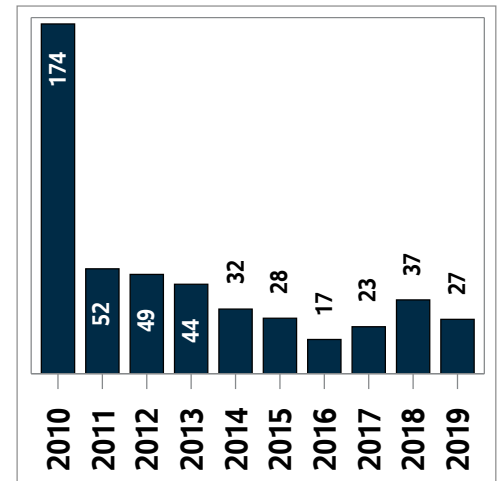
Sales Activity
(September Year-to-date)



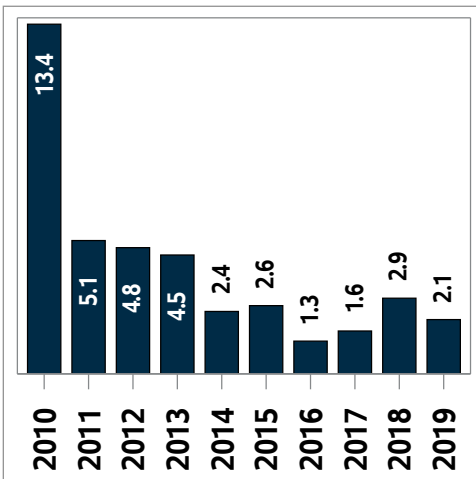
New Listings
(September Year-to-date)



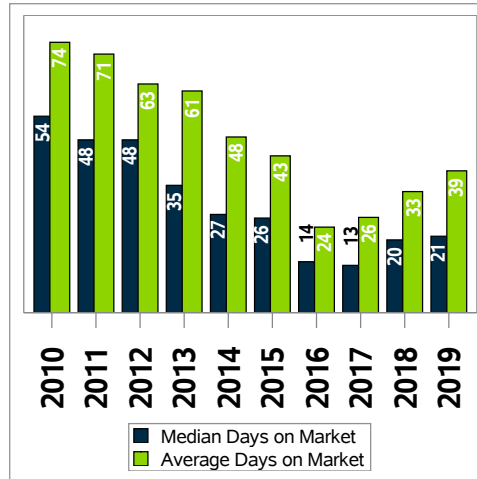
Active Listings¹
(September Year-to-date)



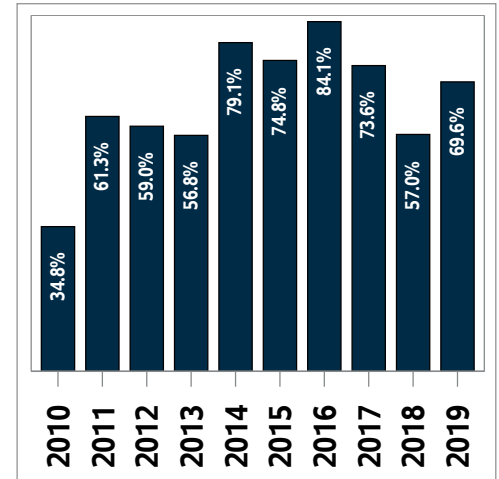
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SMITHVILLE (57)

MLS® Residential Market Activity

Actual	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	12	-14.3	20.0	-33.3	0.0	100.0	-20.0
Dollar Volume	\$6,454,300	-11.8	13.8	-4.1	68.8	451.9	69.5
New Listings	20	11.1	42.9	-4.8	66.7	25.0	-13.0
Active Listings	25	-40.5	-35.9	47.1	-7.4	-50.0	-64.8
Sales to New Listings Ratio ¹	60.0	77.8	71.4	85.7	100.0	37.5	65.2
Months of Inventory ²	2.1	3.0	3.9	0.9	2.3	8.3	4.7
Average Price	\$537,858	2.9	-5.2	43.9	68.8	176.0	111.9
Median Price	\$510,950	3.2	-0.3	34.3	77.1	200.6	119.8
Sales to List Price Ratio	99.2	95.8	97.3	100.1	97.0	80.4	97.8
Median Days on Market	22.5	40.5	24.0	11.5	22.0	60.0	39.0
Average Days on Market	27.5	37.1	38.8	14.1	37.7	84.2	55.0

Year-to-date	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	117	2.6	-8.6	-4.1	-3.3	27.2	41.0
Dollar Volume	\$67,977,804	14.5	-5.6	29.1	79.0	151.8	240.3
New Listings	168	-16.0	-3.4	15.9	9.8	7.7	-14.3
Active Listings ³	27	-26.4	15.7	58.8	-15.9	-45.3	-60.4
Sales to New Listings Ratio ⁴	69.6	57.0	73.6	84.1	79.1	59.0	42.3
Months of Inventory ⁵	2.1	2.9	1.6	1.3	2.4	4.8	7.4
Average Price	\$581,007	11.6	3.3	34.7	85.1	98.0	141.4
Median Price	\$548,000	9.8	6.4	34.7	89.9	103.9	138.3
Sales to List Price Ratio	98.4	98.3	101.5	100.2	97.6	95.7	96.3
Median Days on Market	21.0	20.0	13.0	14.0	27.0	47.5	62.0
Average Days on Market	39.0	33.3	26.2	23.5	48.3	62.9	75.8

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

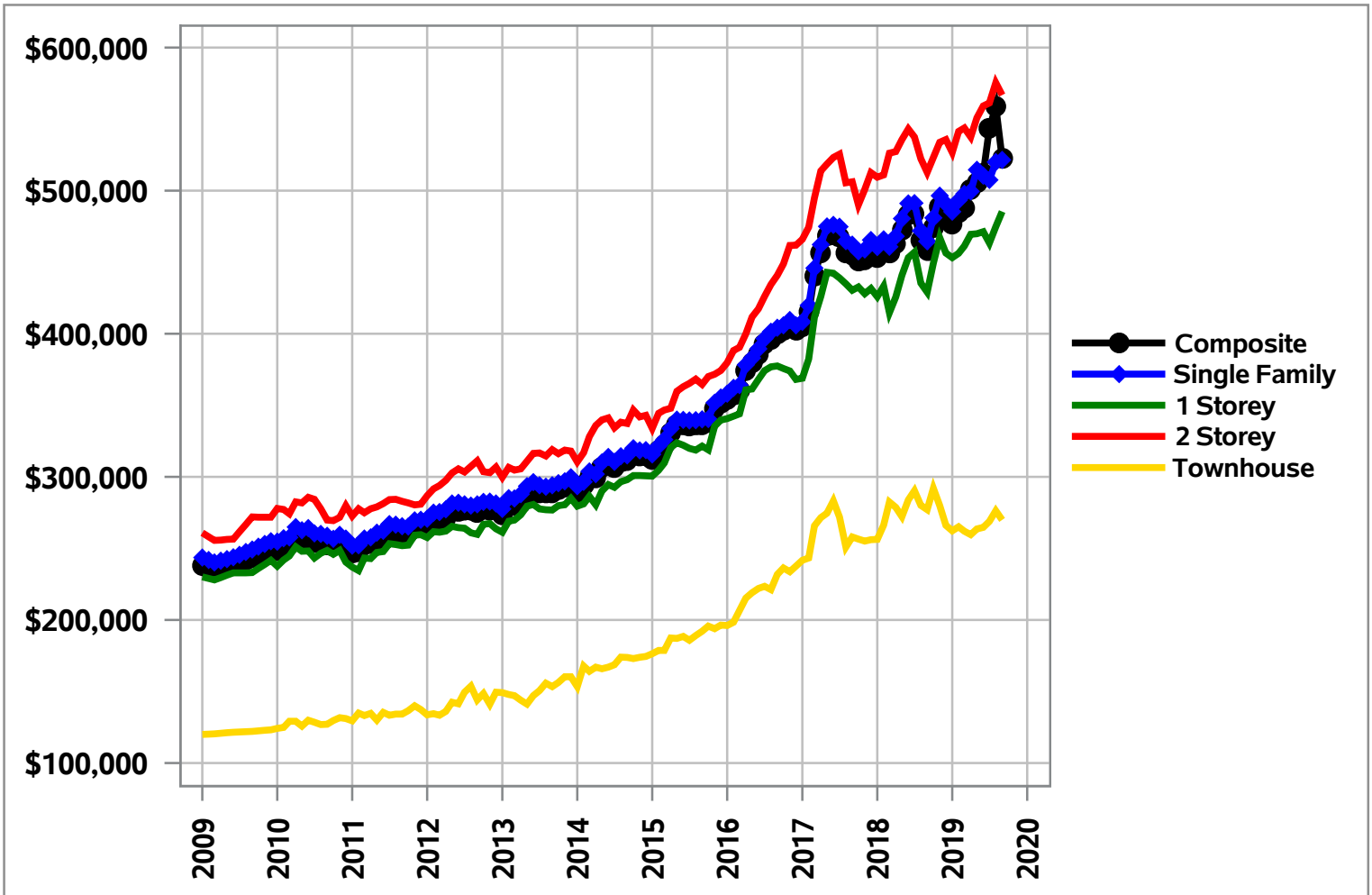
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

SMITHVILLE (57) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$522,600	-6.5	2.1	7.1	14.1	30.6	67.9
Single Family	\$521,500	0.3	2.2	4.8	12.2	29.0	65.6
One Storey	\$485,400	2.2	3.0	5.2	13.1	28.6	62.9
Two Storey	\$566,800	-1.5	1.4	4.2	10.5	28.6	68.0
Townhouse	\$269,900	-2.3	2.0	3.0	-2.6	16.4	55.3
Apartment-Style							

MLS® HPI Benchmark Price



SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1357
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1372
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6509
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6880
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1676
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6397
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1218
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers