

HALDIMAND COUNTY

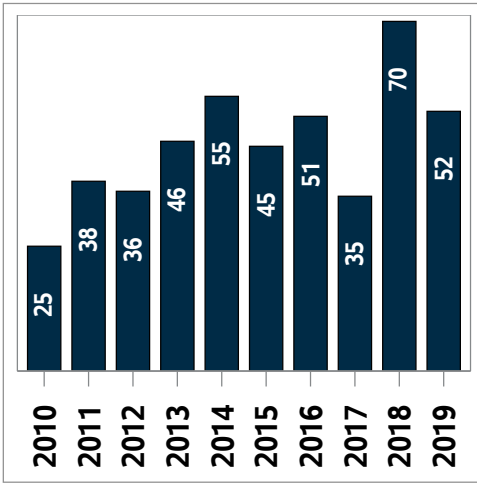
MLS® Residential Market Activity

September 2019

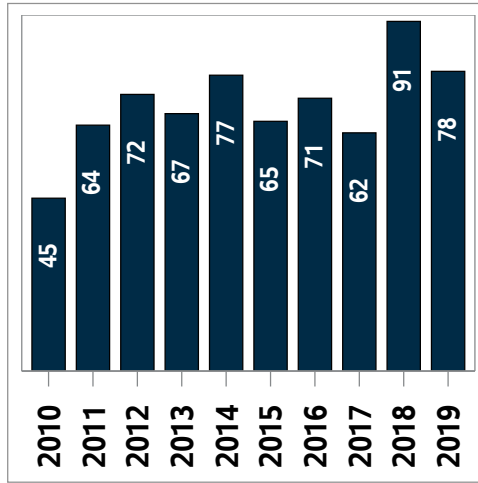


HALDIMAND COUNTY MLS® Residential Market Activity

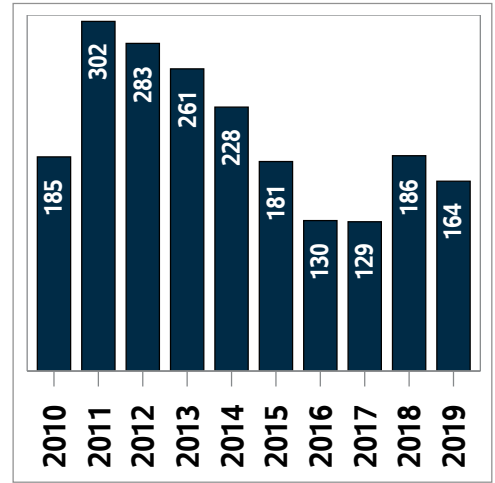
**Sales Activity
(September only)**



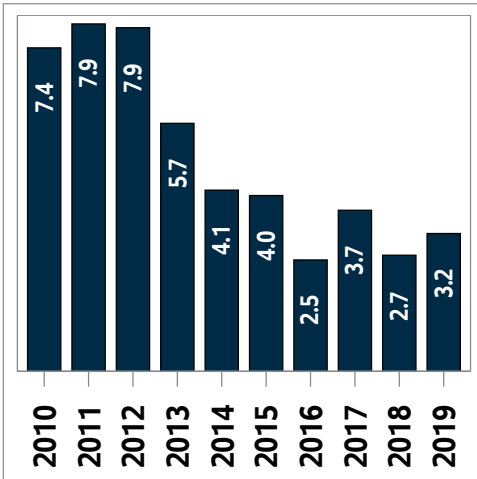
**New Listings
(September only)**



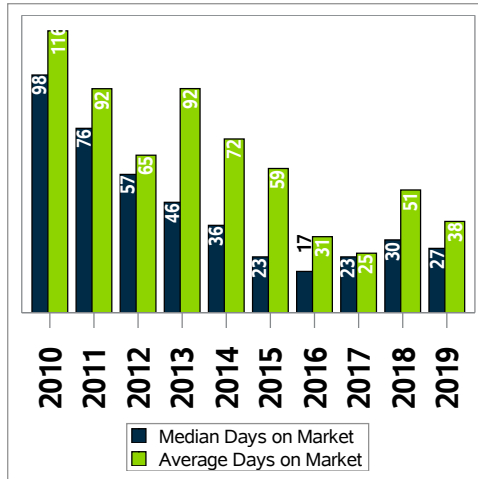
**Active Listings
(September only)**



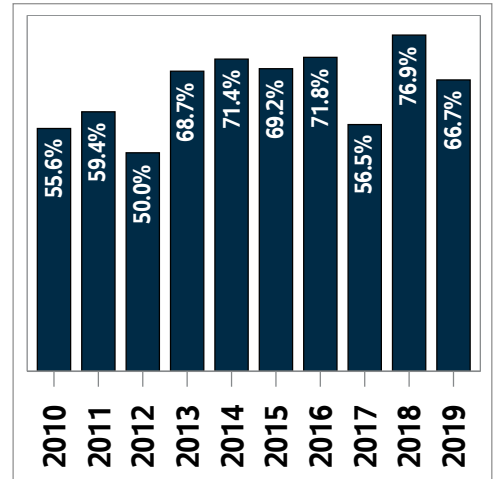
**Months of Inventory
(September only)**



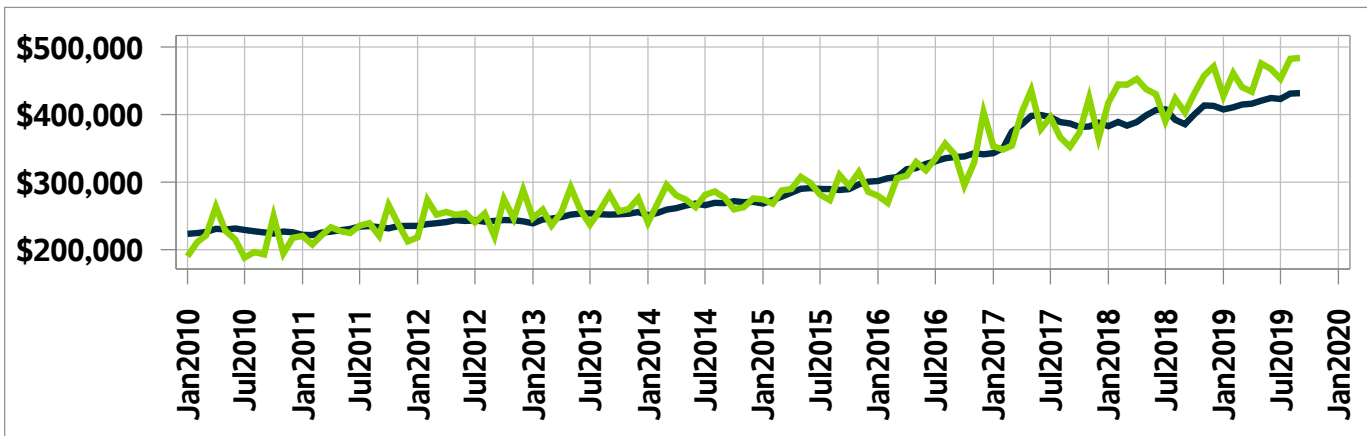
**Days on Market
(September only)**



**Sales to New Listings Ratio
(September only)**

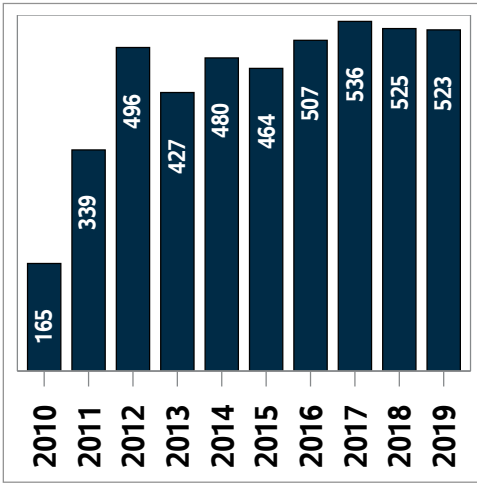


MLS® HPI Composite Benchmark Price and Average Price

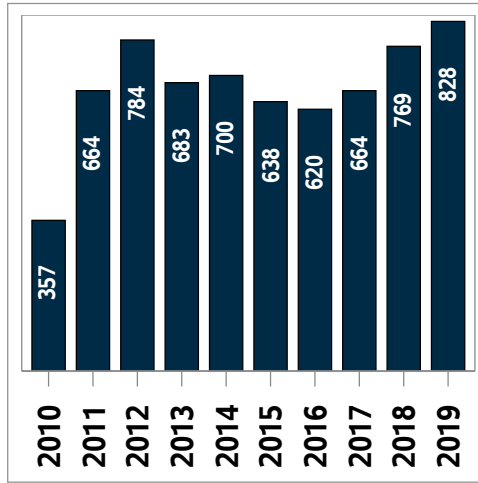


HALDIMAND COUNTY MLS® Residential Market Activity

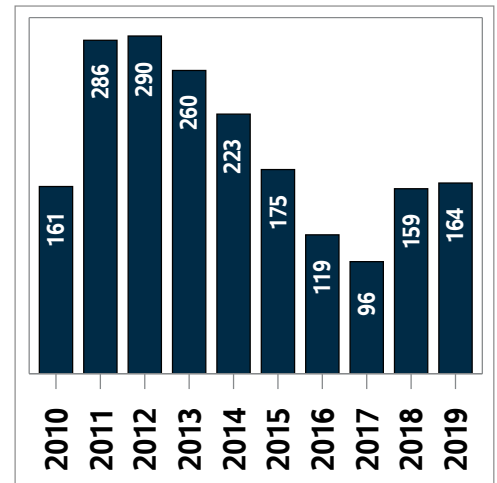
Sales Activity
(September Year-to-date)



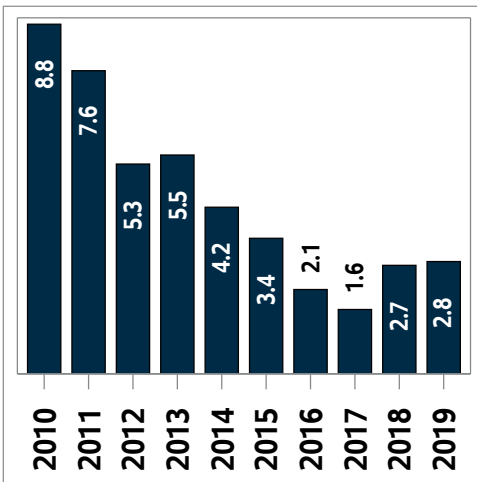
New Listings
(September Year-to-date)



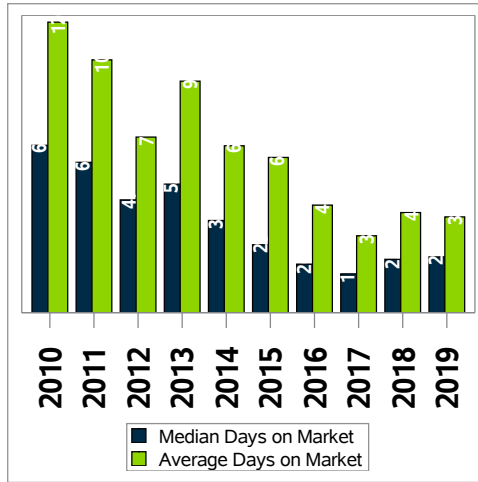
Active Listings ¹
(September Year-to-date)



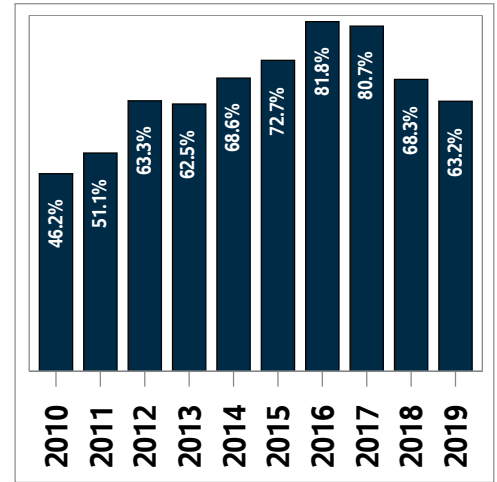
Months of Inventory ²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Residential Market Activity

Actual	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	52	-25.7	48.6	2.0	-5.5	44.4	136.4
Dollar Volume	\$25,158,325	-10.9	104.1	44.8	65.1	217.7	471.8
New Listings	78	-14.3	25.8	9.9	1.3	8.3	143.8
Active Listings	164	-11.8	27.1	26.2	-28.1	-42.0	8.6
Sales to New Listings Ratio ¹	66.7	76.9	56.5	71.8	71.4	50.0	68.8
Months of Inventory ²	3.2	2.7	3.7	2.5	4.1	7.9	6.9
Average Price	\$483,814	20.0	37.4	42.0	74.7	120.0	141.9
Median Price	\$481,200	21.4	30.4	43.2	93.3	134.7	137.7
Sales to List Price Ratio	98.1	98.1	97.6	97.9	97.0	96.0	96.9
Median Days on Market	26.5	30.0	23.0	17.0	36.0	57.0	79.5
Average Days on Market	37.6	50.6	24.5	31.3	71.6	64.9	151.3

Year-to-date	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	523	-0.4	-2.4	3.2	9.0	5.4	328.7
Dollar Volume	\$241,685,994	7.7	18.3	49.0	82.4	95.1	836.4
New Listings	828	7.7	24.7	33.5	18.3	5.6	224.7
Active Listings ³	164	3.1	70.2	37.3	-26.5	-43.5	28.6
Sales to New Listings Ratio ⁴	63.2	68.3	80.7	81.8	68.6	63.3	47.8
Months of Inventory ⁵	2.8	2.7	1.6	2.1	4.2	5.3	9.4
Average Price	\$462,115	8.1	21.3	44.5	67.4	85.1	118.4
Median Price	\$445,000	8.4	21.3	47.6	69.9	89.0	129.4
Sales to List Price Ratio	97.8	98.1	99.0	98.1	96.6	96.5	95.8
Median Days on Market	23.0	22.0	16.0	20.0	38.0	46.5	66.5
Average Days on Market	39.5	41.3	31.7	44.4	68.8	72.4	114.4

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

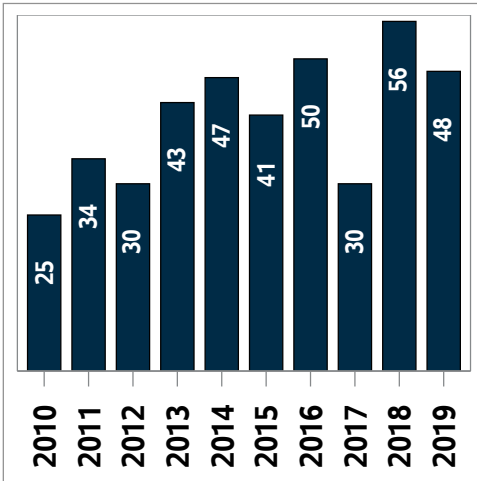
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

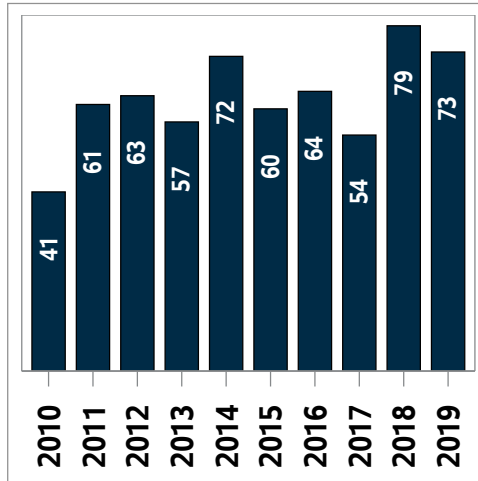
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Single Family Market Activity

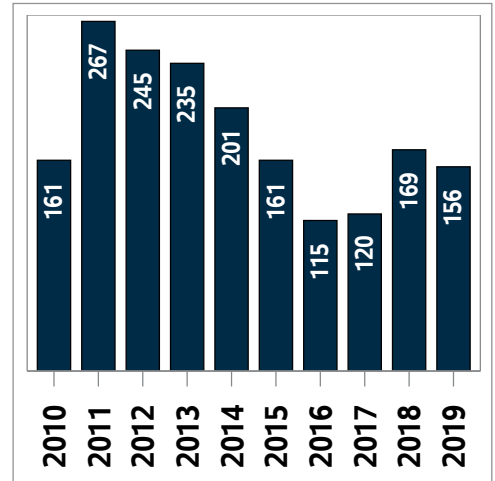
Sales Activity
(September only)



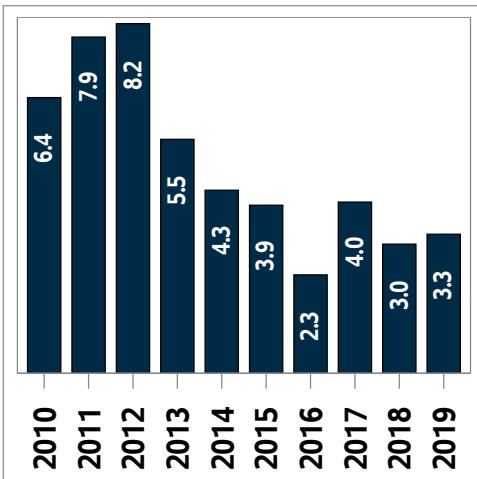
New Listings
(September only)



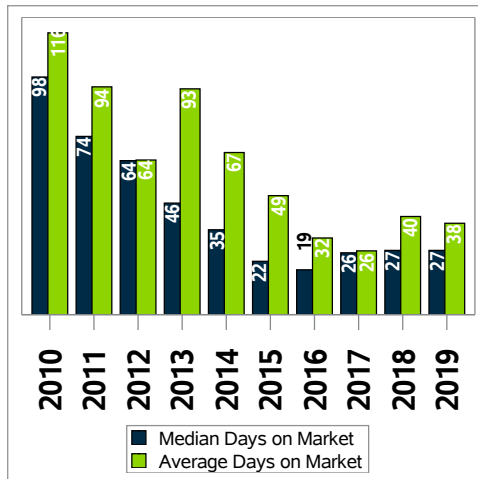
Active Listings
(September only)



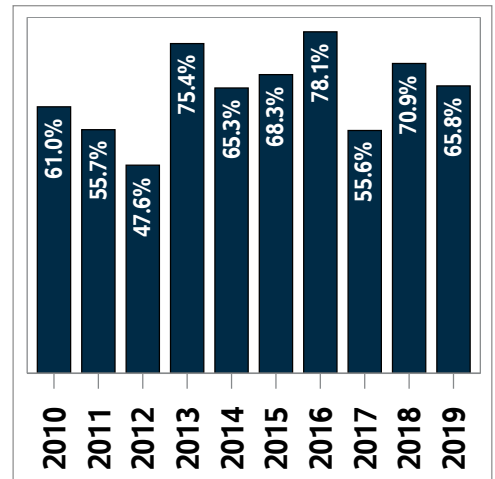
Months of Inventory
(September only)



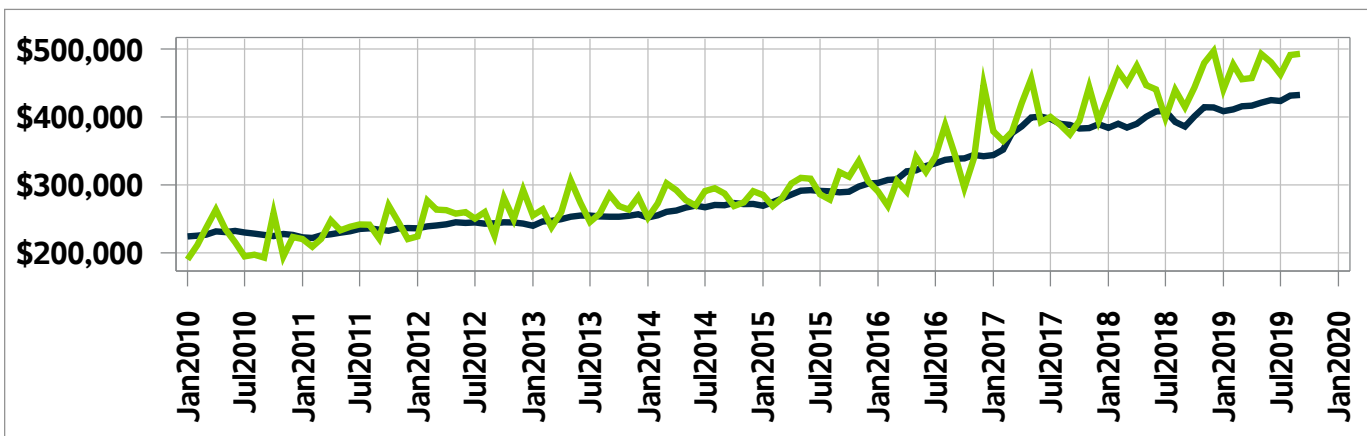
Days on Market
(September only)



Sales to New Listings Ratio
(September only)

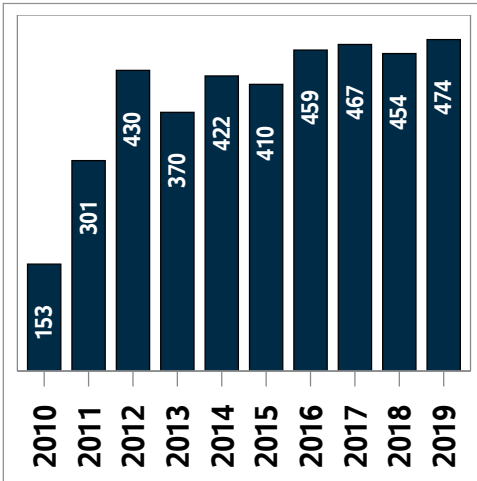


MLS® HPI Single Family Benchmark Price and Average Price

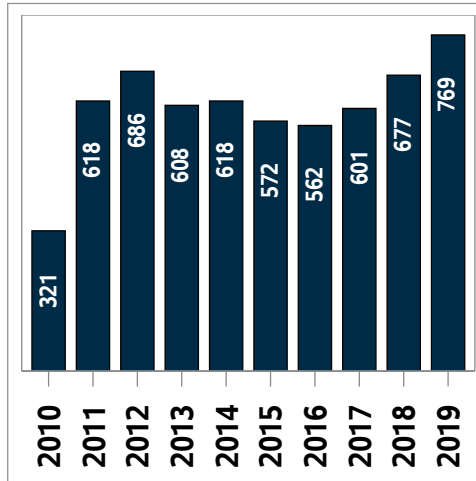


HALDIMAND COUNTY MLS® Single Family Market Activity

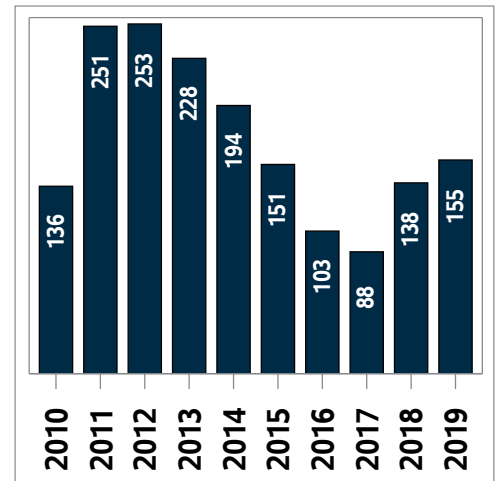
Sales Activity
(September Year-to-date)



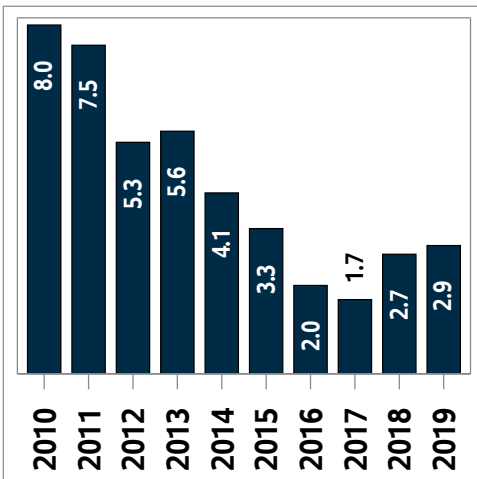
New Listings
(September Year-to-date)



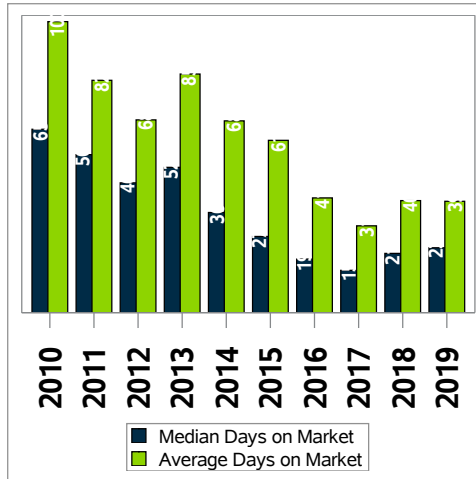
Active Listings¹
(September Year-to-date)



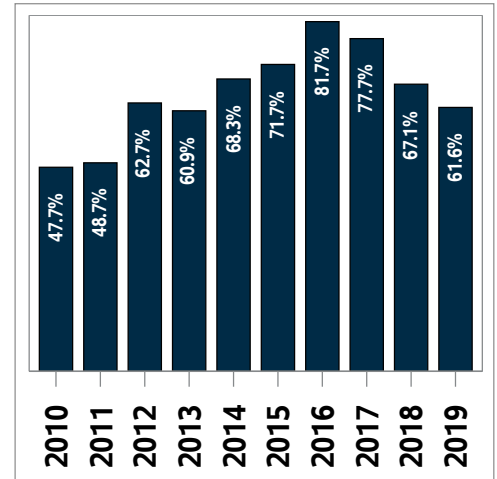
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Single Family Market Activity

Actual	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	48	-14.3	60.0	-4.0	2.1	60.0	152.6
Dollar Volume	\$23,658,425	1.9	110.7	37.4	75.2	250.0	537.7
New Listings	73	-7.6	35.2	14.1	1.4	15.9	143.3
Active Listings	156	-7.7	30.0	35.7	-22.4	-36.3	20.0
Sales to New Listings Ratio ¹	65.8	70.9	55.6	78.1	65.3	47.6	63.3
Months of Inventory ²	3.3	3.0	4.0	2.3	4.3	8.2	6.8
Average Price	\$492,884	18.9	31.7	43.2	71.5	118.8	152.4
Median Price	\$483,750	12.8	29.3	42.0	85.5	134.3	162.9
Sales to List Price Ratio	98.1	97.8	97.2	97.9	96.3	95.6	96.4
Median Days on Market	26.5	26.5	25.5	18.5	35.0	63.5	64.0
Average Days on Market	37.7	40.5	26.3	31.6	66.9	63.8	94.3

Year-to-date	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	474	4.4	1.5	3.3	12.3	10.2	327.0
Dollar Volume	\$224,971,194	12.9	20.5	50.1	87.6	103.7	860.8
New Listings	769	13.6	28.0	36.8	24.4	12.1	215.2
Active Listings ³	155	12.0	75.3	49.8	-20.3	-38.9	48.7
Sales to New Listings Ratio ⁴	61.6	67.1	77.7	81.7	68.3	62.7	45.5
Months of Inventory ⁵	2.9	2.7	1.7	2.0	4.1	5.3	8.4
Average Price	\$474,623	8.1	18.7	45.3	67.0	84.8	125.0
Median Price	\$465,000	6.9	18.6	47.7	69.1	89.8	146.0
Sales to List Price Ratio	97.7	97.8	98.9	98.0	96.3	96.1	95.5
Median Days on Market	23.0	21.0	15.0	19.0	35.5	46.0	63.0
Average Days on Market	39.5	39.7	30.8	40.7	68.0	68.3	102.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

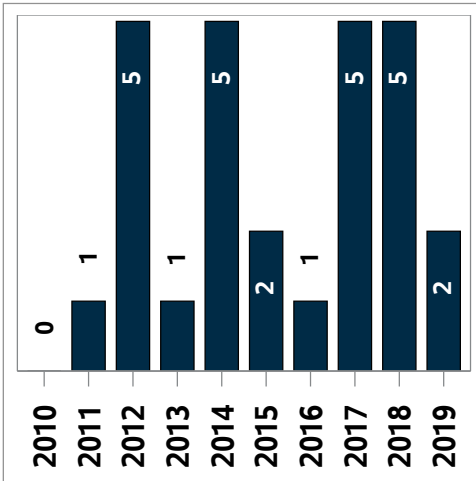
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

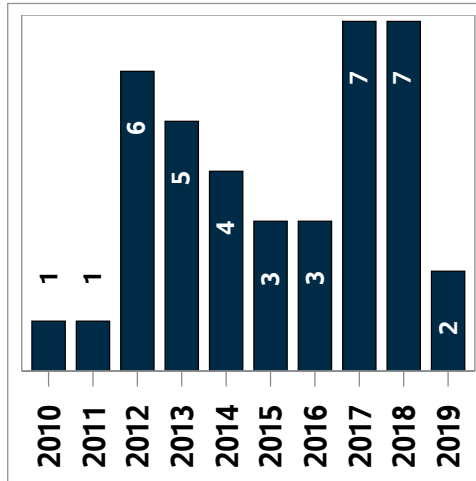
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Townhouse Market Activity

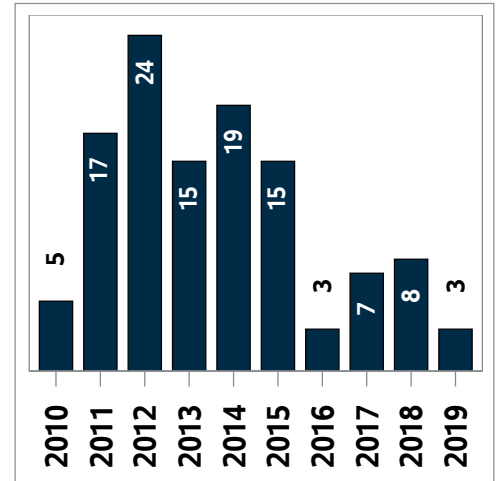
**Sales Activity
(September only)**



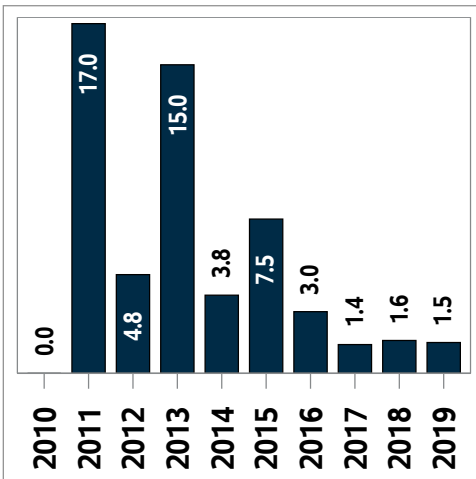
**New Listings
(September only)**



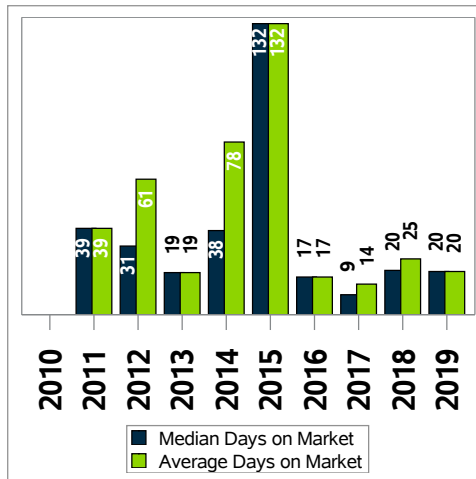
**Active Listings
(September only)**



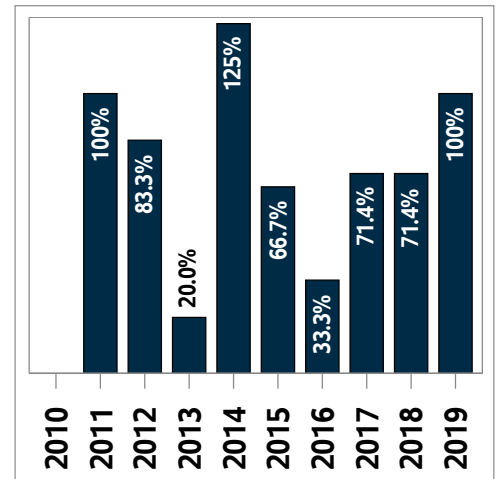
**Months of Inventory
(September only)**



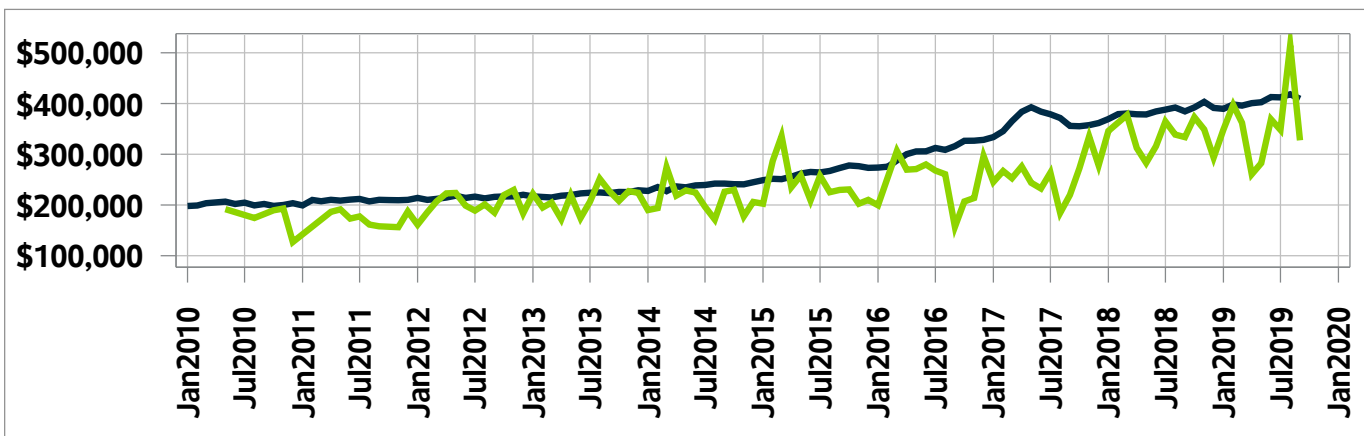
**Days on Market
(September only)**



**Sales to New Listings Ratio
(September only)**

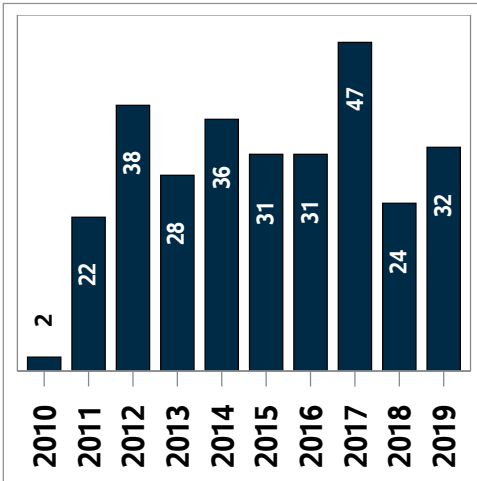


MLS® HPI Townhouse Benchmark Price and Average Price

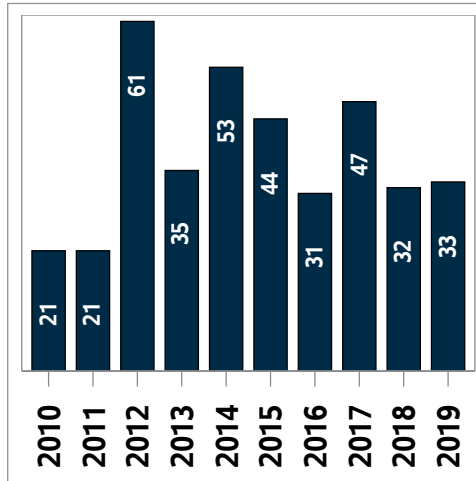


HALDIMAND COUNTY MLS® Townhouse Market Activity

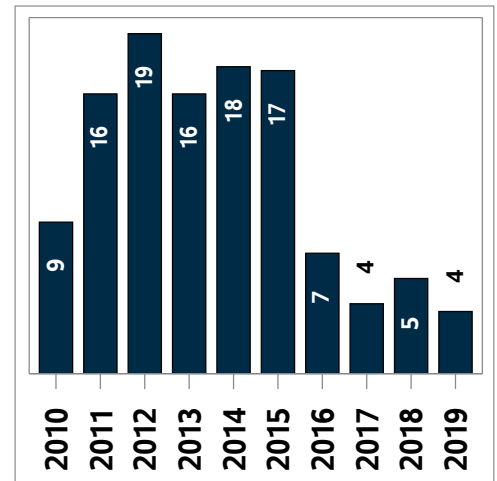
Sales Activity
(September Year-to-date)



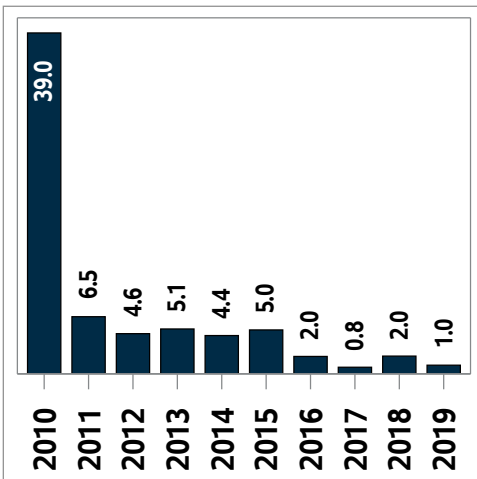
New Listings
(September Year-to-date)



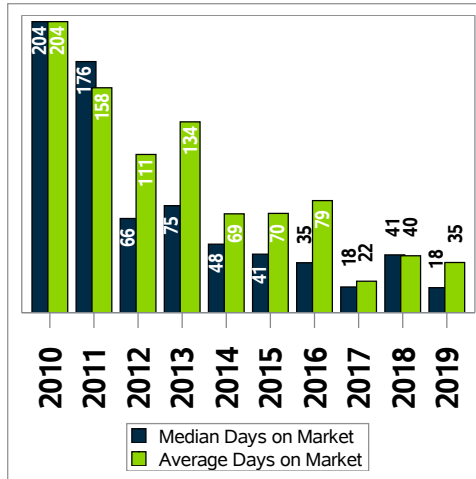
Active Listings¹
(September Year-to-date)



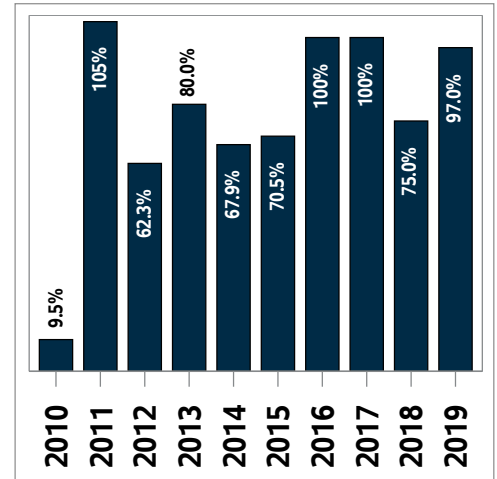
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Townhouse Market Activity

Actual	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	2	-60.0	-60.0	100.0	-60.0	-60.0	
Dollar Volume	\$654,900	-60.8	-40.4	317.1	-42.1	-29.2	
New Listings	2	-71.4	-71.4	-33.3	-50.0	-66.7	100.0
Active Listings	3	-62.5	-57.1	0.0	-84.2	-87.5	0.0
Sales to New Listings Ratio ¹	100.0	71.4	71.4	33.3	125.0	83.3	
Months of Inventory ²	1.5	1.6	1.4	3.0	3.8	4.8	
Average Price	\$327,450	-1.9	49.0	108.6	44.8	77.0	
Median Price	\$327,450	0.8	33.7	108.6	44.8	92.6	
Sales to List Price Ratio	99.2	99.3	100.0	98.2	99.6	96.5	
Median Days on Market	19.5	20.0	9.0	17.0	38.0	31.0	
Average Days on Market	19.5	25.2	13.8	17.0	78.0	61.2	

Year-to-date	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	32	33.3	-31.9	3.2	-11.1	-15.8	
Dollar Volume	\$10,984,600	38.0	-4.4	32.9	41.0	46.3	
New Listings	33	3.1	-29.8	6.5	-37.7	-45.9	725.0
Active Listings ³	4	-34.7	-11.1	-48.4	-79.7	-81.7	107.4
Sales to New Listings Ratio ⁴	97.0	75.0	100.0	100.0	67.9	62.3	
Months of Inventory ⁵	1.0	2.0	0.8	2.0	4.4	4.6	
Average Price	\$343,269	3.5	40.5	28.8	58.6	73.8	
Median Price	\$352,450	4.3	41.0	35.6	63.2	83.9	
Sales to List Price Ratio	98.5	99.0	99.9	99.6	98.3	98.6	
Median Days on Market	17.5	40.5	18.0	35.0	48.0	66.0	
Average Days on Market	35.2	39.9	22.0	78.5	69.3	110.9	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

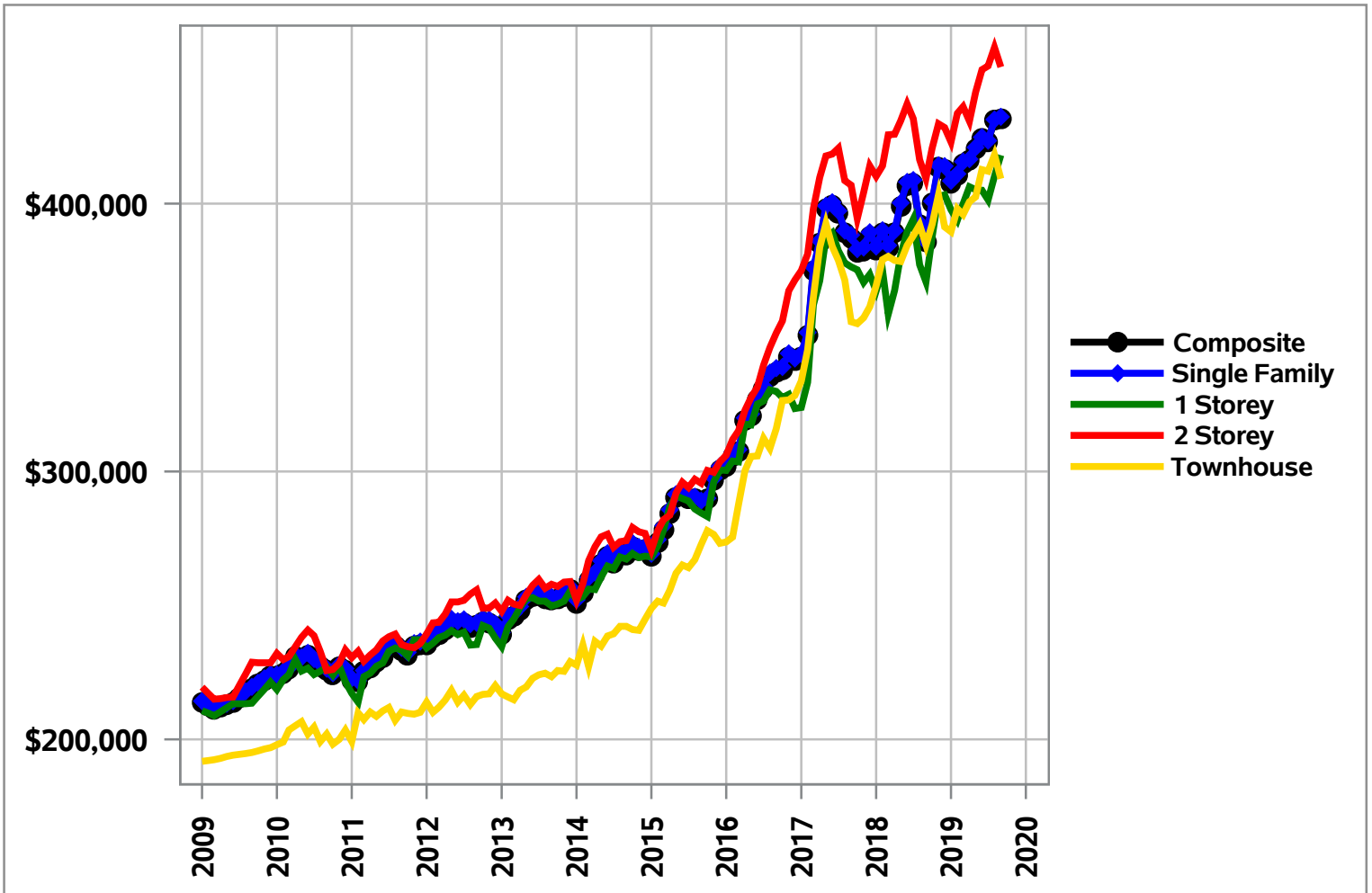
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$431,700	0.1	1.7	4.1	11.9	28.0	60.5
Single Family	\$432,400	0.2	1.8	4.0	12.0	27.7	60.1
One Storey	\$418,100	1.9	3.2	4.6	12.8	26.7	56.4
Two Storey	\$451,000	-1.6	0.2	3.4	10.2	28.2	64.5
Townhouse	\$409,300	-2.1	-0.8	3.4	6.4	29.5	69.0
Apartment-Style							

MLS® HPI Benchmark Price



HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7015
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7023
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7175
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

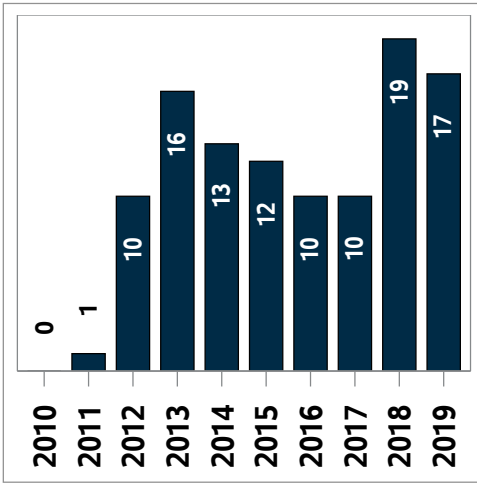
HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

Townhouse

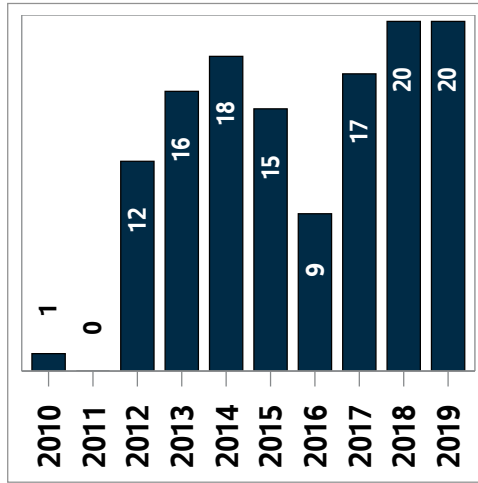
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1091
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

CALEDONIA (63) MLS® Residential Market Activity

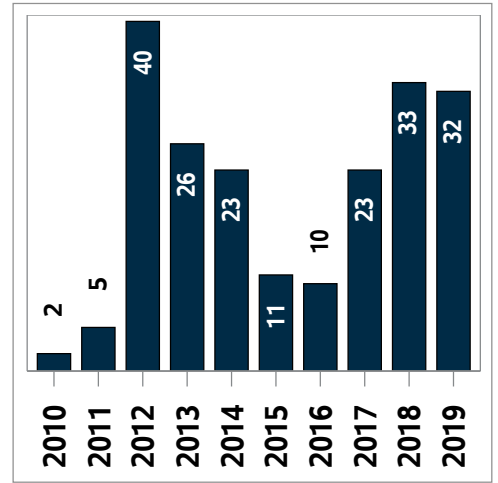
Sales Activity
(September only)



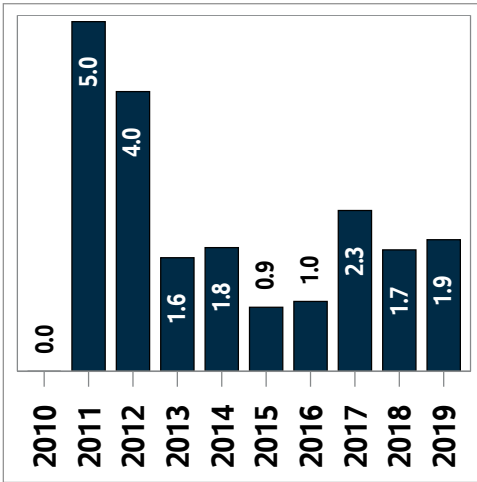
New Listings
(September only)



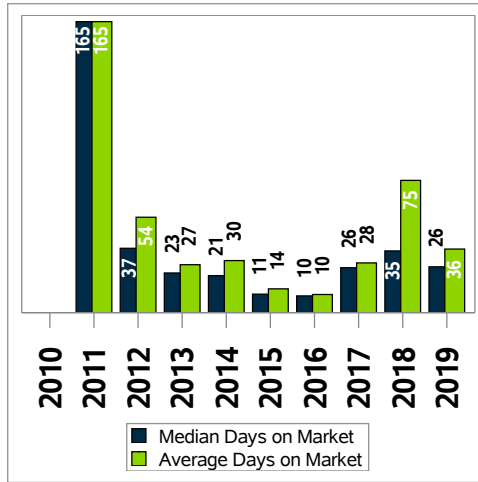
Active Listings
(September only)



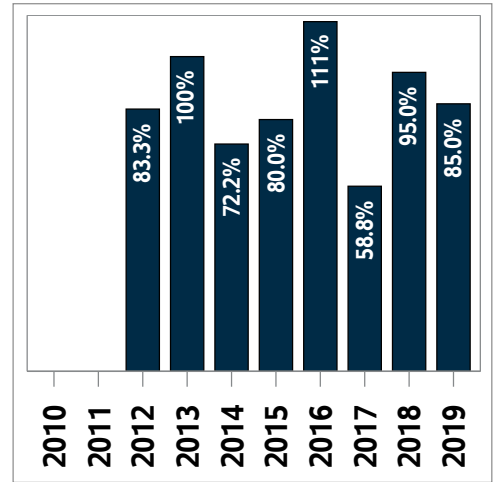
Months of Inventory
(September only)



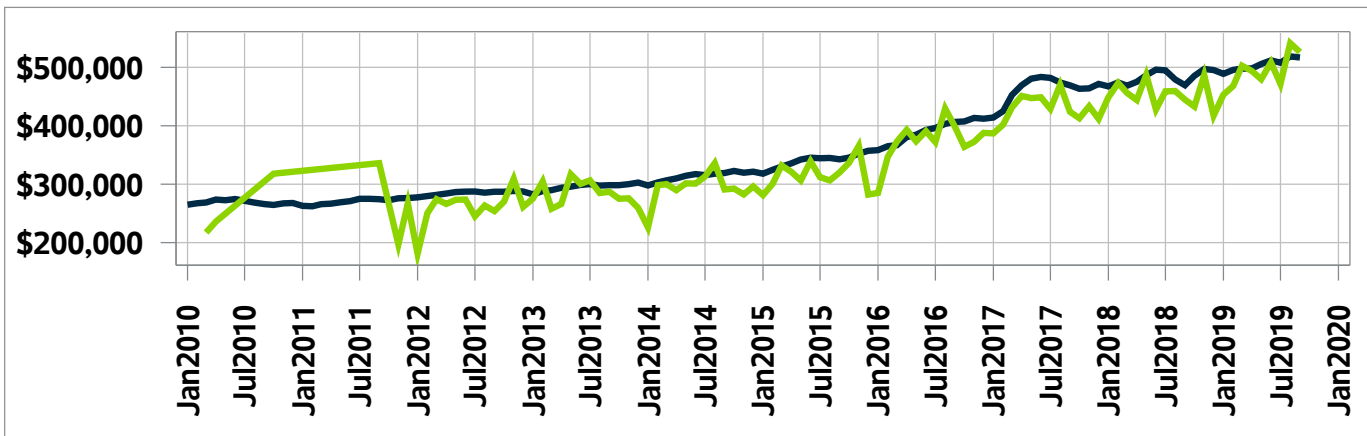
Days on Market
(September only)



Sales to New Listings Ratio
(September only)



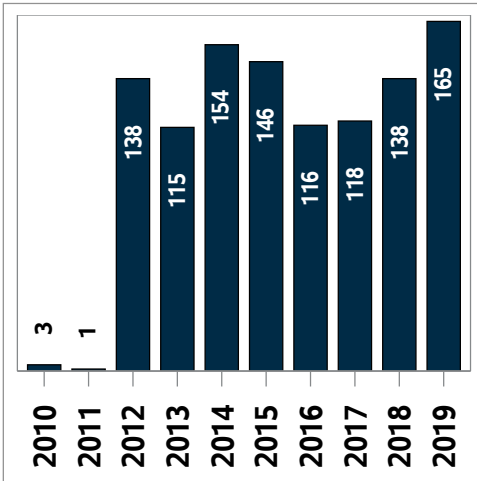
MLS® HPI Composite Benchmark Price and Average Price



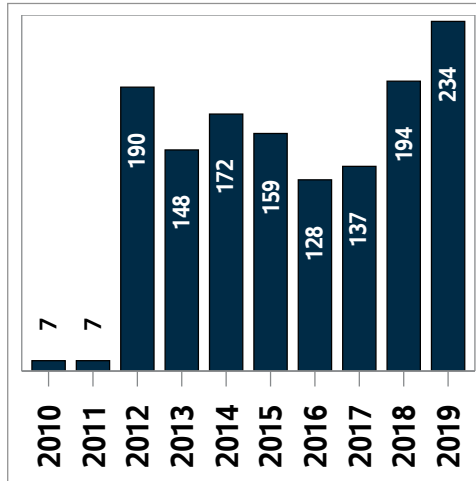
CALEDONIA (63)

MLS® Residential Market Activity

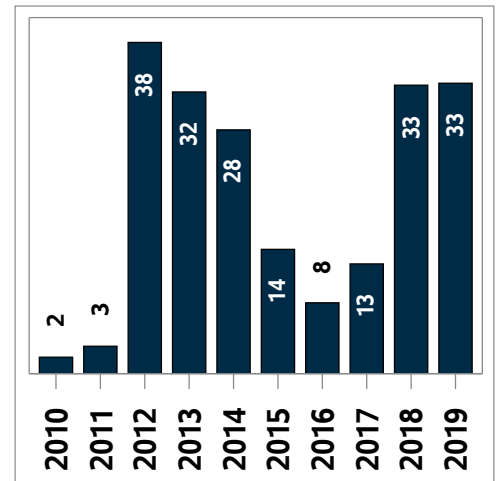
Sales Activity
(September Year-to-date)



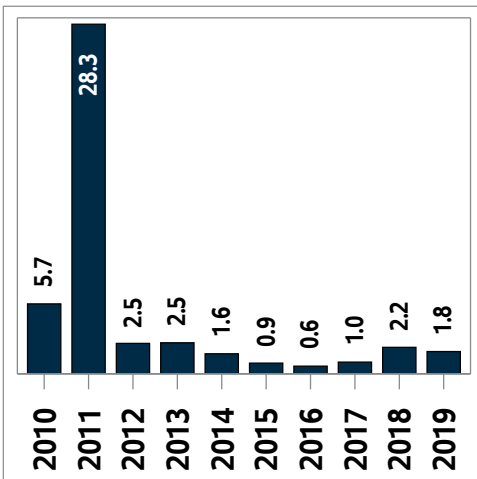
New Listings
(September Year-to-date)



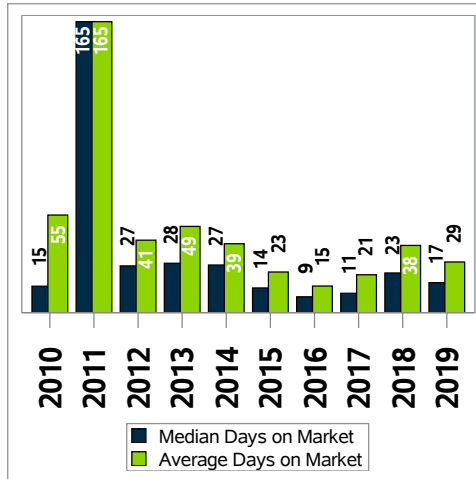
Active Listings¹
(September Year-to-date)



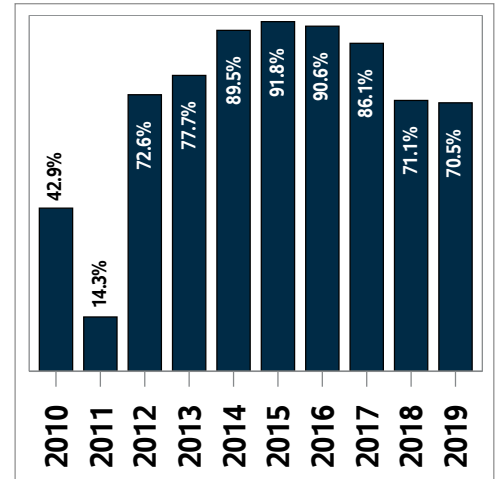
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CALEDONIA (63)

MLS® Residential Market Activity

Actual	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	17	-10.5	70.0	70.0	30.8	70.0	1,600.0
Dollar Volume	\$8,942,950	5.8	110.9	124.5	136.4	252.1	6,779.2
New Listings	20	0.0	17.6	122.2	11.1	66.7	
Active Listings	32	-3.0	39.1	220.0	39.1	-20.0	1,500.0
Sales to New Listings Ratio ¹	85.0	95.0	58.8	111.1	72.2	83.3	
Months of Inventory ²	1.9	1.7	2.3	1.0	1.8	4.0	2.0
Average Price	\$526,056	18.3	24.1	32.0	80.8	107.1	304.7
Median Price	\$495,000	11.0	13.8	21.6	63.4	87.9	280.8
Sales to List Price Ratio	98.3	98.3	97.2	99.6	97.7	96.7	104.1
Median Days on Market	26.0	35.0	25.5	9.5	21.0	36.5	26.0
Average Days on Market	36.1	75.0	28.2	10.3	29.5	54.1	26.0

Year-to-date	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	165	19.6	39.8	42.2	7.1	19.6	4,025.0
Dollar Volume	\$82,332,737	31.2	61.5	85.6	80.3	126.7	9,156.1
New Listings	234	20.6	70.8	82.8	36.0	23.2	3,800.0
Active Listings ³	33	0.7	164.6	309.6	19.1	-12.3	1,268.0
Sales to New Listings Ratio ⁴	70.5	71.1	86.1	90.6	89.5	72.6	66.7
Months of Inventory ⁵	1.8	2.2	1.0	0.6	1.6	2.5	5.5
Average Price	\$498,986	9.8	15.5	30.5	68.3	89.6	124.4
Median Price	\$487,500	9.6	13.2	25.0	70.2	95.8	129.4
Sales to List Price Ratio	98.8	98.5	101.3	100.6	97.6	97.7	96.3
Median Days on Market	17.0	22.5	11.0	9.0	27.0	26.5	73.5
Average Days on Market	28.7	38.1	21.5	15.1	39.1	41.1	71.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

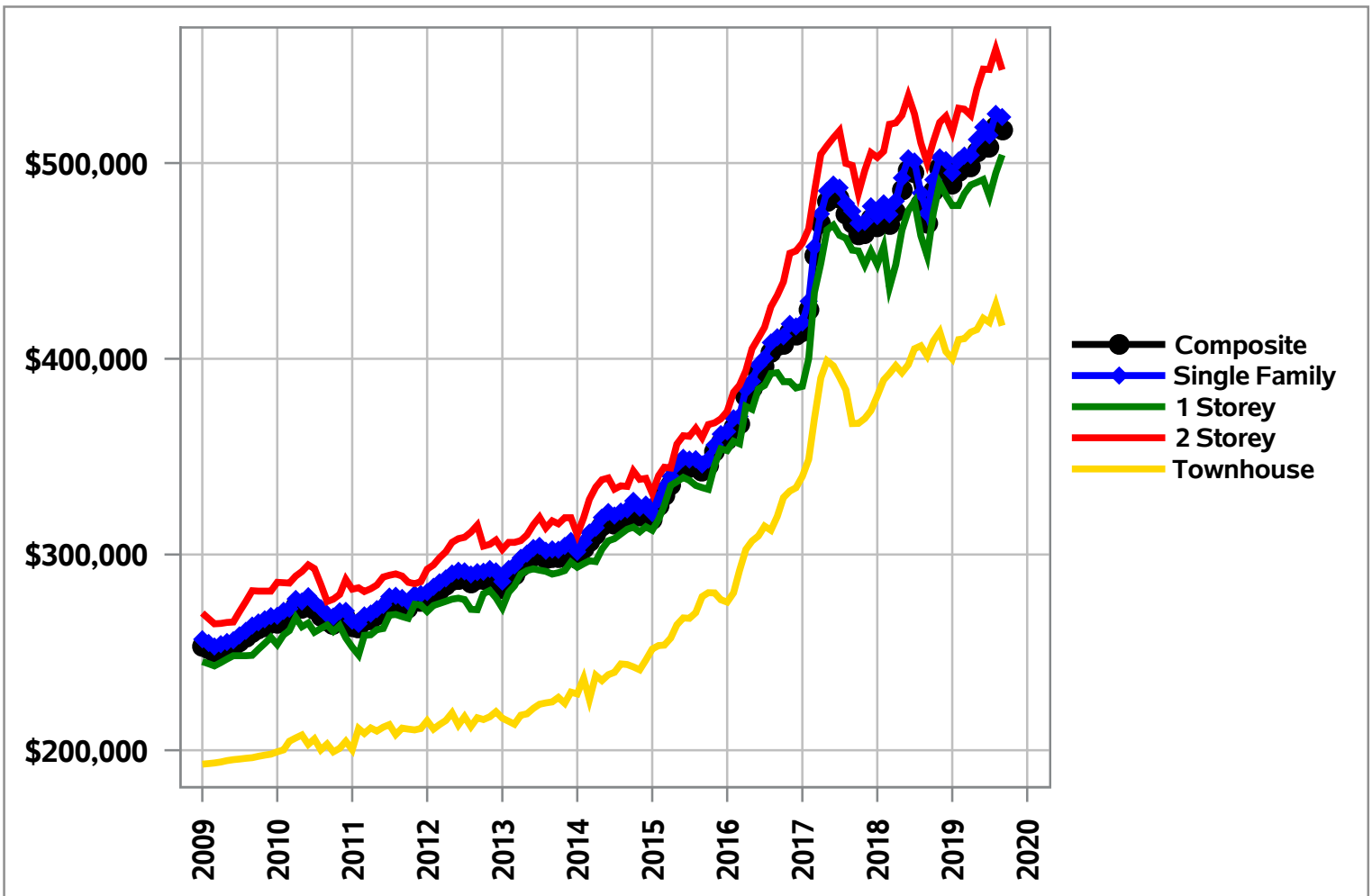
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

CALEDONIA (63) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$516,900	-0.3	1.0	3.8	10.1	27.2	62.0
Single Family	\$523,500	-0.3	1.0	3.9	10.3	27.4	62.1
One Storey	\$504,200	1.9	2.6	4.1	11.4	28.3	61.1
Two Storey	\$547,600	-1.9	-0.1	3.8	9.5	26.6	63.6
Townhouse	\$416,900	-2.5	-0.9	1.6	3.8	30.5	71.0
Apartment-Style							

MLS® HPI Benchmark Price



CALEDONIA (63)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1287
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6057
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1722
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5881
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

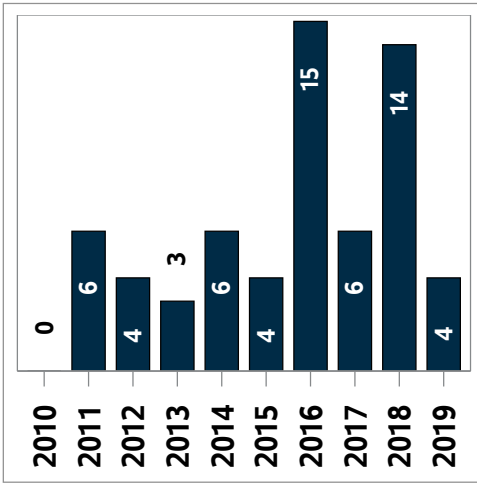
Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1173
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

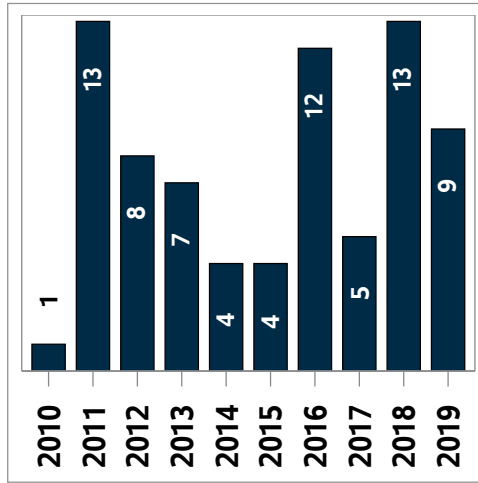
CAYUGA (62)

MLS® Residential Market Activity

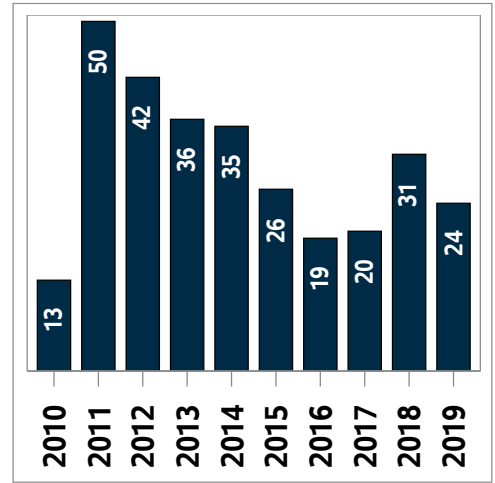
Sales Activity
(September only)



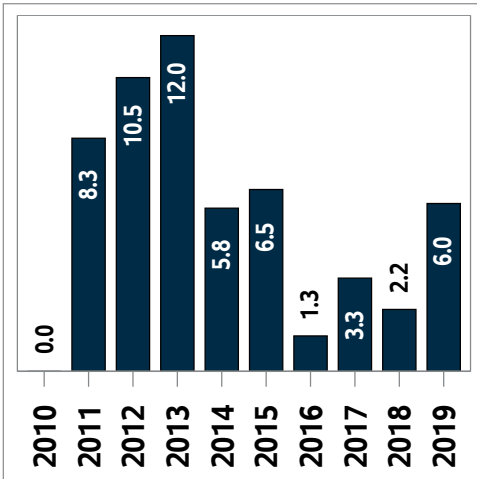
New Listings
(September only)



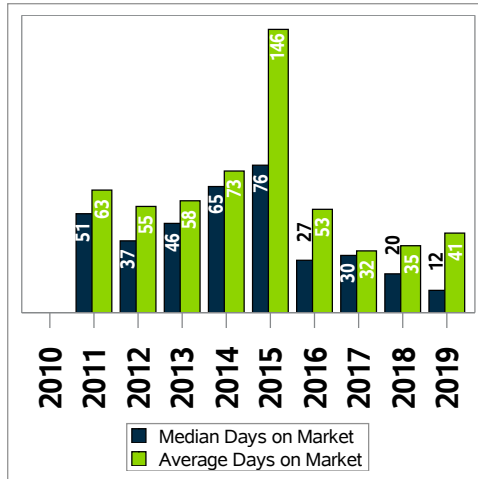
Active Listings
(September only)



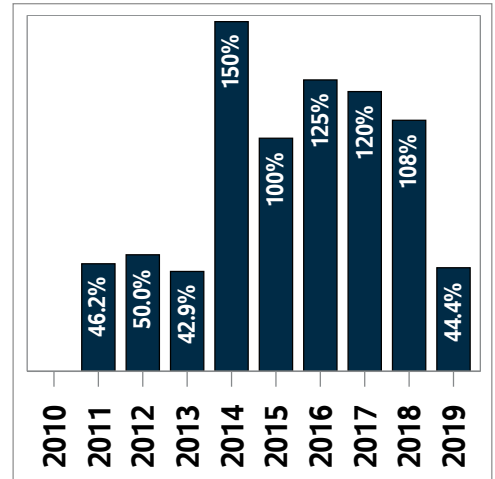
Months of Inventory
(September only)



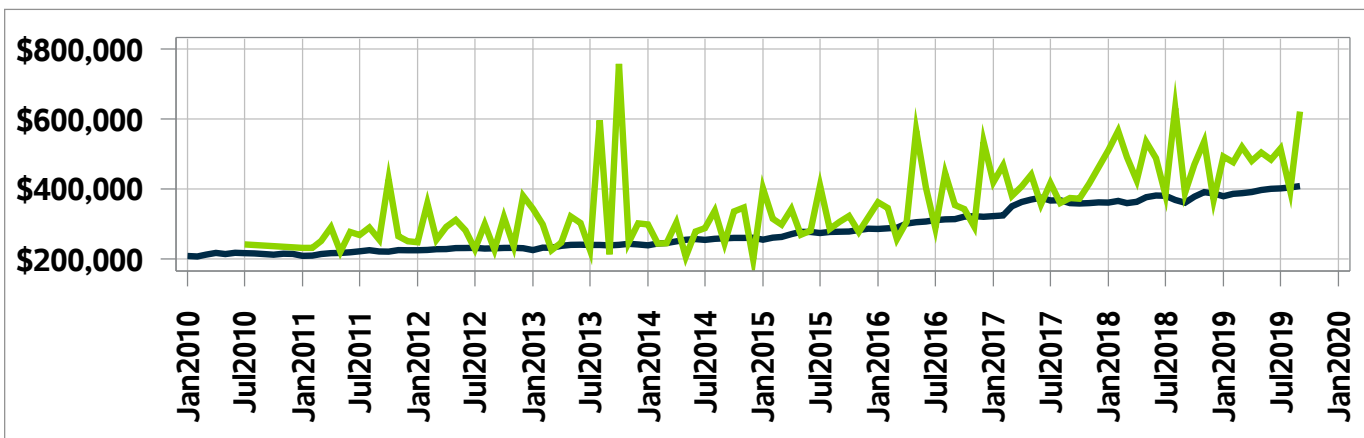
Days on Market
(September only)



Sales to New Listings Ratio
(September only)



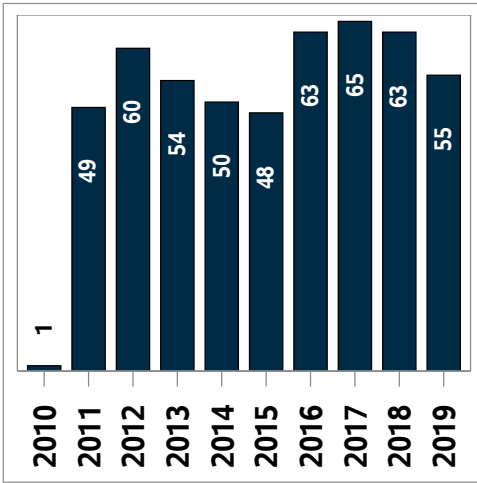
MLS® HPI Composite Benchmark Price and Average Price



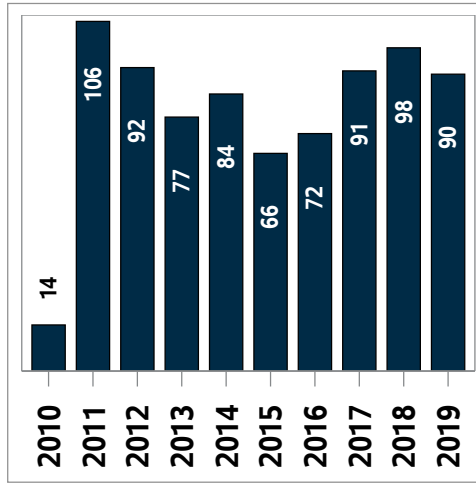
CAYUGA (62)

MLS® Residential Market Activity

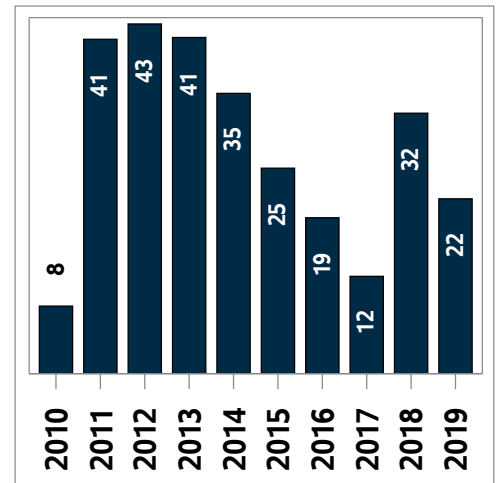
Sales Activity
(September Year-to-date)



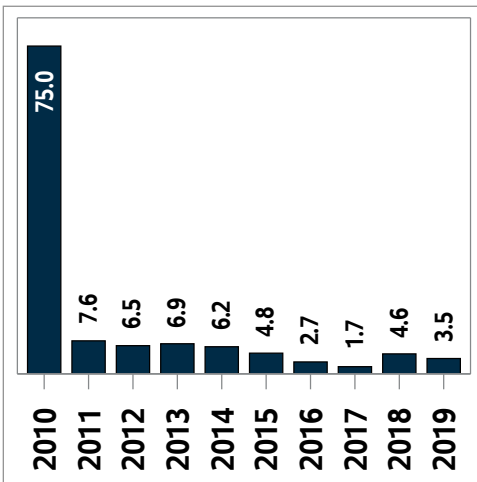
New Listings
(September Year-to-date)



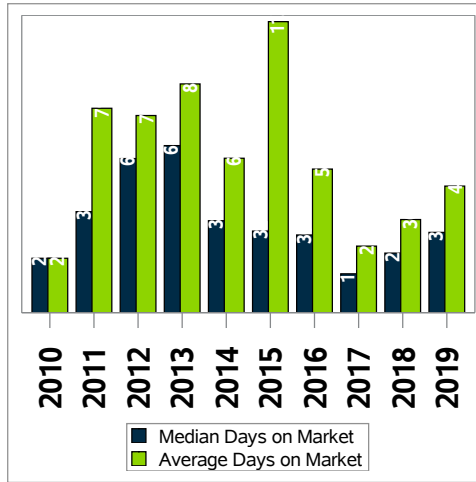
Active Listings¹
(September Year-to-date)



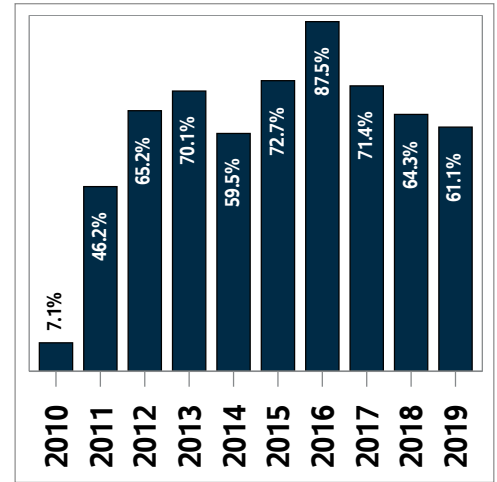
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CAYUGA (62)

MLS® Residential Market Activity

Actual	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	4	-71.4	-33.3	-73.3	-33.3	0.0	
Dollar Volume	\$2,484,900	-54.3	10.7	-53.2	69.3	174.3	
New Listings	9	-30.8	80.0	-25.0	125.0	12.5	800.0
Active Listings	24	-22.6	20.0	26.3	-31.4	-42.9	1,100.0
Sales to New Listings Ratio ¹	44.4	107.7	120.0	125.0	150.0	50.0	
Months of Inventory ²	6.0	2.2	3.3	1.3	5.8	10.5	
Average Price	\$621,225	59.9	66.0	75.6	153.9	174.3	
Median Price	\$639,950	57.5	67.8	85.5	187.3	197.0	
Sales to List Price Ratio	98.5	96.2	97.7	97.7	98.7	96.7	
Median Days on Market	11.5	20.0	29.5	27.0	65.0	37.0	
Average Days on Market	41.0	34.5	31.8	53.3	73.0	54.8	

Year-to-date	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	55	-12.7	-15.4	-12.7	10.0	-8.3	2,650.0
Dollar Volume	\$27,518,300	-8.4	6.4	18.3	102.5	60.4	6,420.9
New Listings	90	-8.2	-1.1	25.0	7.1	-2.2	2,900.0
Active Listings ³	22	-32.9	79.6	12.1	-37.6	-50.0	1,408.9
Sales to New Listings Ratio ⁴	61.1	64.3	71.4	87.5	59.5	65.2	66.7
Months of Inventory ⁵	3.5	4.6	1.7	2.7	6.2	6.5	6.4
Average Price	\$500,333	4.9	25.8	35.5	84.1	75.0	137.1
Median Price	\$470,000	4.4	17.2	40.3	77.4	76.5	122.7
Sales to List Price Ratio	97.4	97.9	97.8	98.1	96.1	95.3	95.7
Median Days on Market	31.0	23.0	15.0	30.0	35.5	59.5	101.5
Average Days on Market	48.9	36.0	25.7	55.4	59.6	76.1	101.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

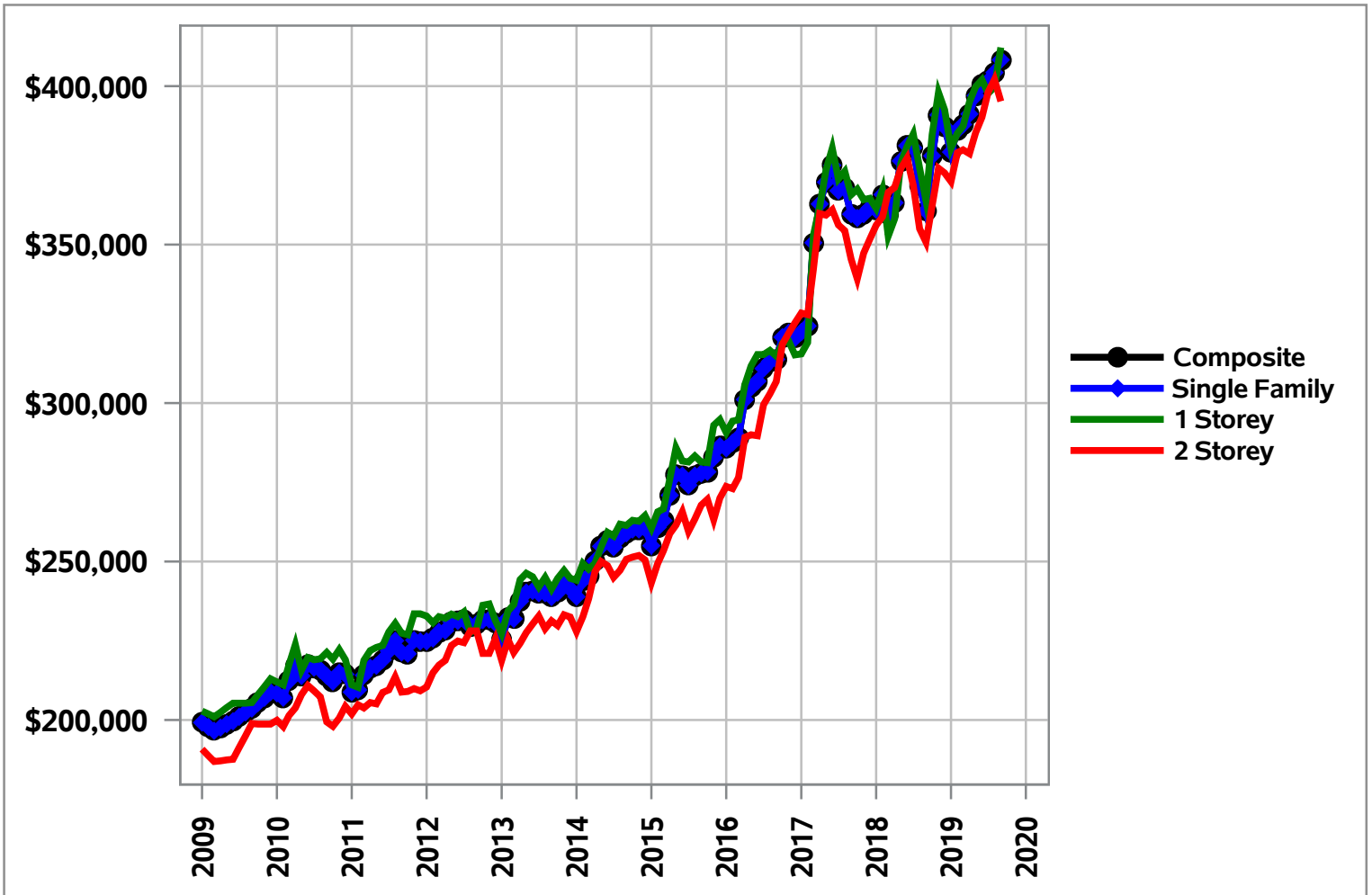
CAYUGA (62)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$408,300	1.0	2.0	5.3	13.2	30.1	57.7
Single Family	\$408,300	1.0	2.0	5.3	13.2	30.1	57.7
One Storey	\$412,200	3.1	2.5	6.4	13.3	30.9	57.7
Two Storey	\$395,200	-1.7	1.3	4.0	12.7	28.8	57.6
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



CAYUGA (62)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10479
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CAYUGA (62)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10830
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

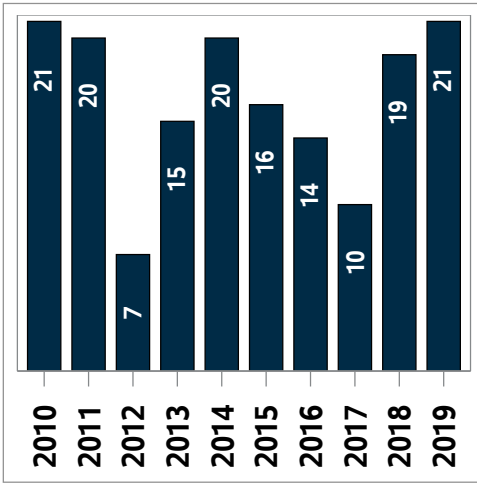
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1786
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10957
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

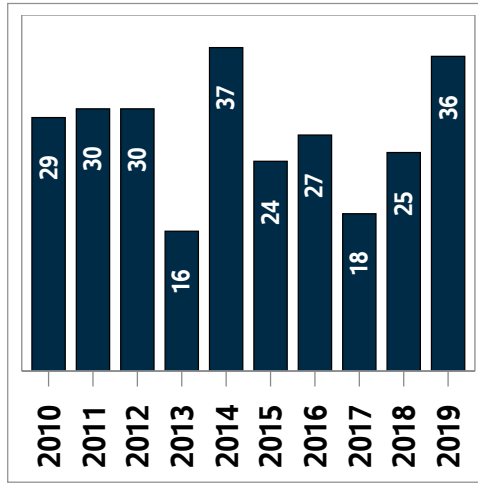
DUNNVILLE (60)

MLS® Residential Market Activity

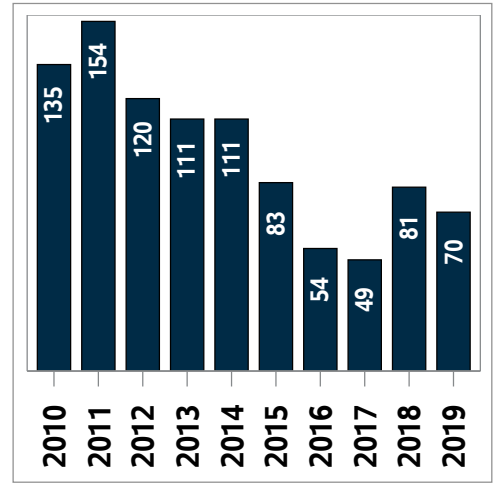
Sales Activity
(September only)



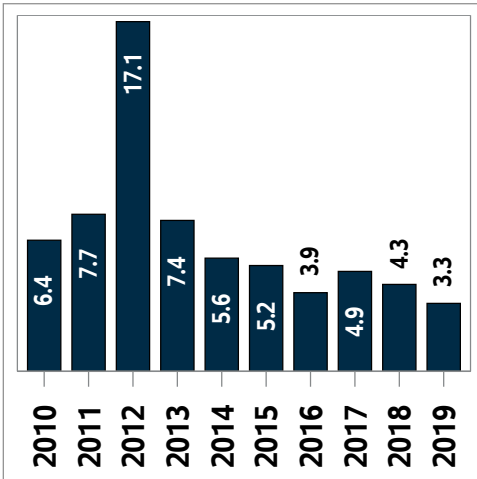
New Listings
(September only)



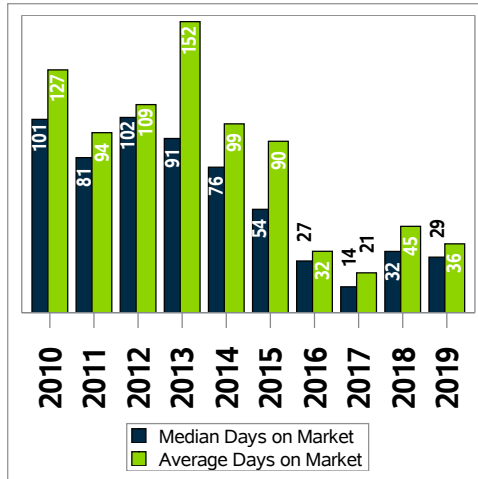
Active Listings
(September only)



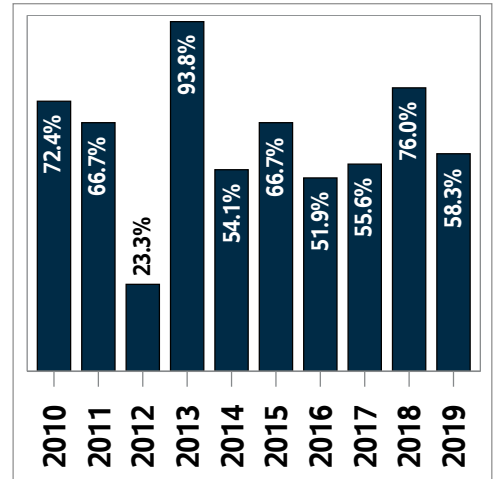
Months of Inventory
(September only)



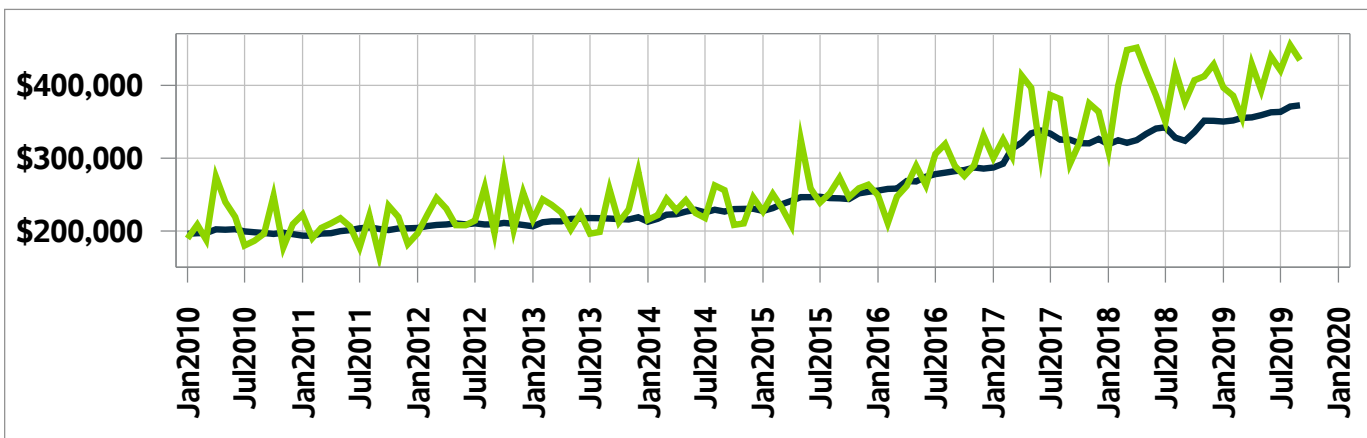
Days on Market
(September only)



Sales to New Listings Ratio
(September only)



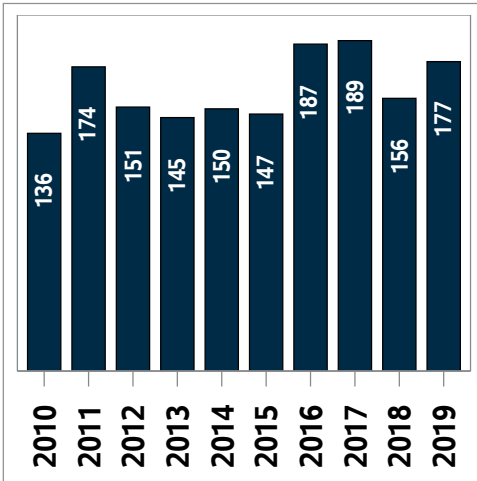
MLS® HPI Composite Benchmark Price and Average Price



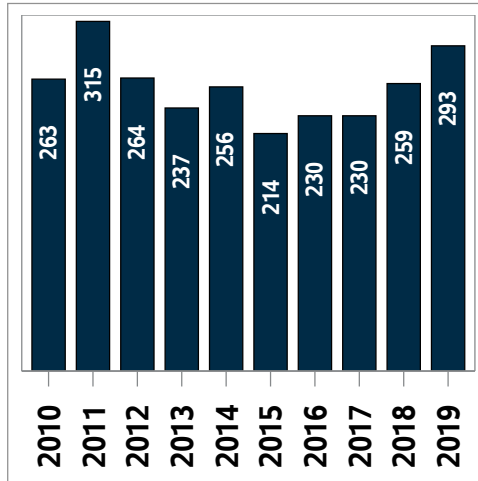
DUNNVILLE (60)

MLS® Residential Market Activity

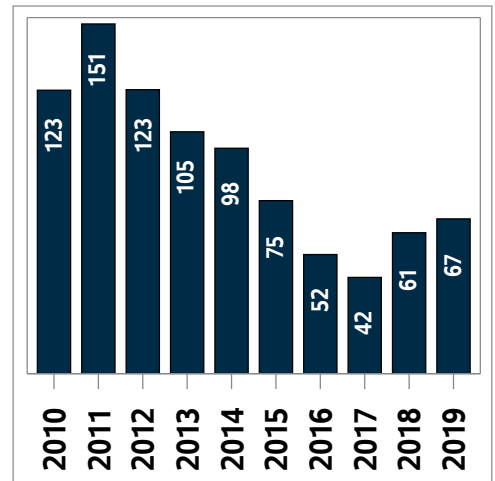
Sales Activity
(September Year-to-date)



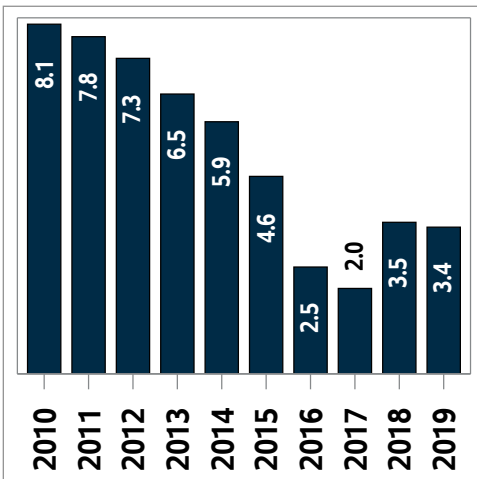
New Listings
(September Year-to-date)



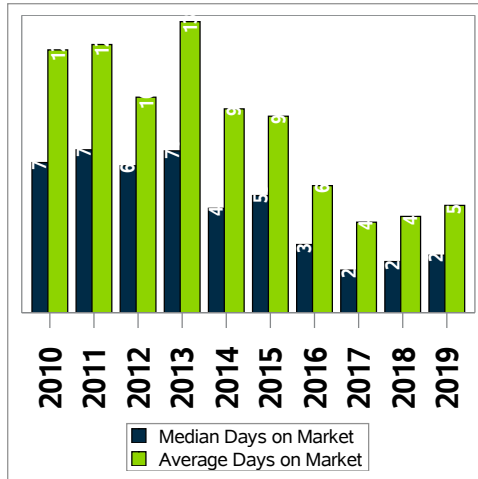
Active Listings¹
(September Year-to-date)



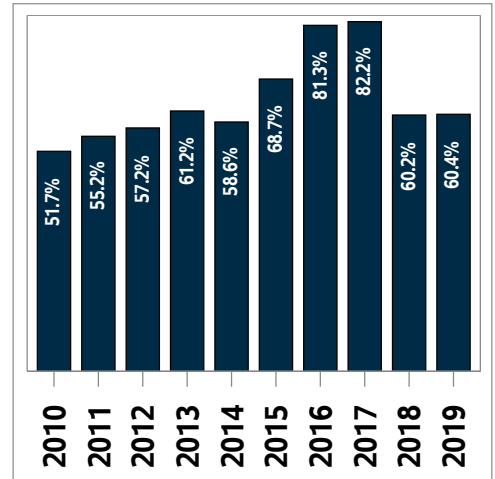
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

DUNNVILLE (60)

MLS® Residential Market Activity

Actual	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	21	10.5	110.0	50.0	5.0	200.0	40.0
Dollar Volume	\$9,126,575	27.2	212.3	125.3	78.2	560.9	218.6
New Listings	36	44.0	100.0	33.3	-2.7	20.0	33.3
Active Listings	70	-13.6	42.9	29.6	-36.9	-41.7	-46.2
Sales to New Listings Ratio ¹	58.3	76.0	55.6	51.9	54.1	23.3	55.6
Months of Inventory ²	3.3	4.3	4.9	3.9	5.6	17.1	8.7
Average Price	\$434,599	15.1	48.7	50.2	69.7	120.3	127.6
Median Price	\$412,000	19.4	43.9	69.2	73.8	103.0	111.3
Sales to List Price Ratio	97.6	97.4	98.3	96.7	94.9	95.5	95.7
Median Days on Market	29.0	32.0	13.5	27.0	76.0	102.0	136.0
Average Days on Market	36.0	45.1	20.8	32.1	98.7	108.7	197.2

Year-to-date	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	177	13.5	-6.3	-5.3	18.0	17.2	77.0
Dollar Volume	\$74,263,557	19.4	12.8	45.7	108.5	121.9	280.1
New Listings	293	13.1	27.4	27.4	14.5	11.0	36.3
Active Listings ³	67	9.8	60.8	30.0	-31.3	-45.5	-39.5
Sales to New Listings Ratio ⁴	60.4	60.2	82.2	81.3	58.6	57.2	46.5
Months of Inventory ⁵	3.4	3.5	2.0	2.5	5.9	7.3	10.0
Average Price	\$419,568	5.3	20.4	54.0	76.7	89.3	114.7
Median Price	\$395,000	8.2	25.4	59.3	87.3	89.9	112.9
Sales to List Price Ratio	97.0	97.2	98.7	96.7	95.9	95.5	95.5
Median Days on Market	27.0	24.0	20.0	32.0	49.0	69.0	72.0
Average Days on Market	50.4	45.2	42.5	59.7	95.7	101.2	125.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

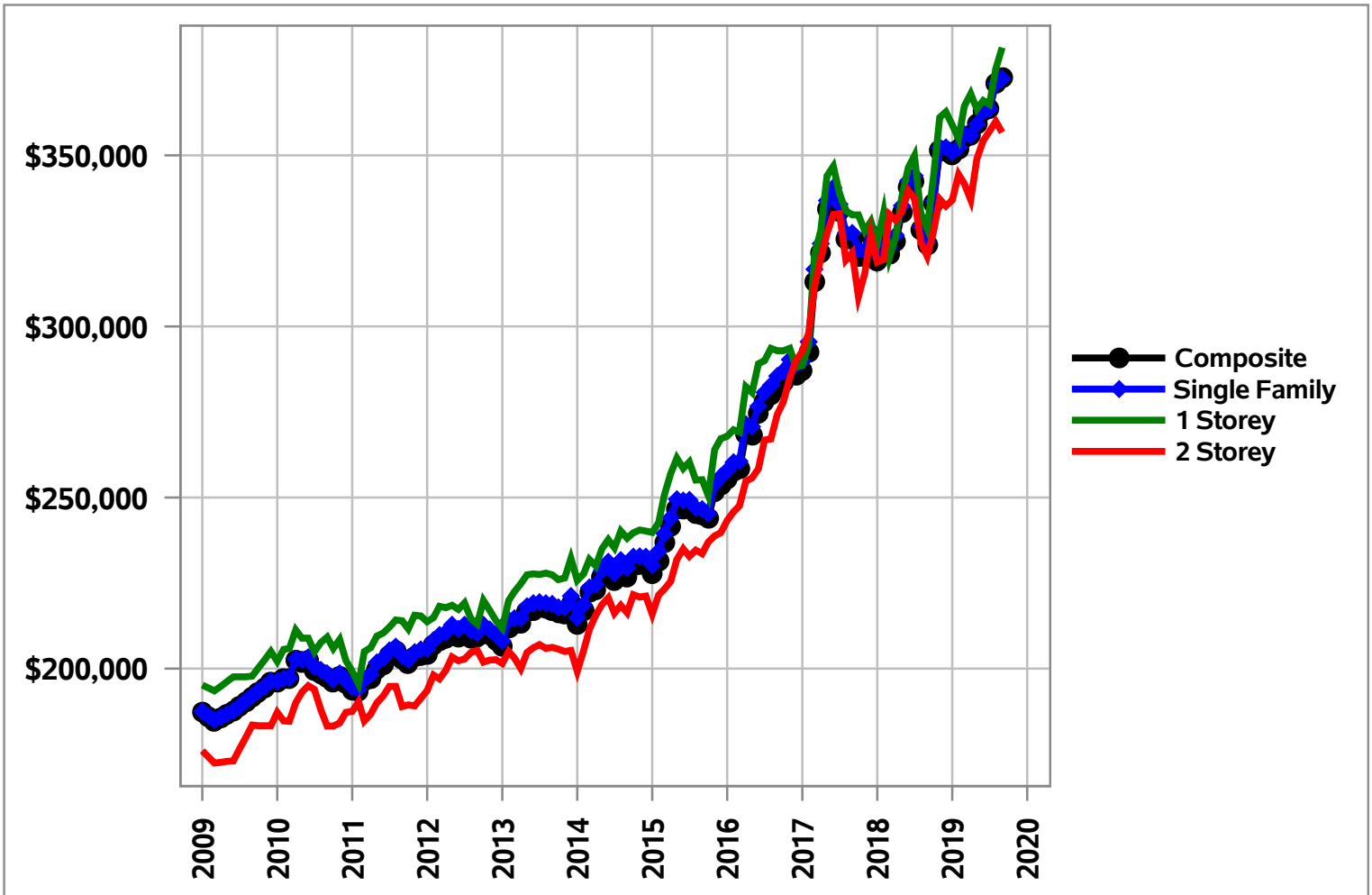
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

DUNNVILLE (60) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$372,600	0.5	2.6	4.9	15.0	32.0	64.4
Single Family	\$372,500	0.4	2.6	4.6	14.7	30.5	62.4
One Storey	\$381,500	1.7	4.2	4.7	16.1	30.2	60.2
Two Storey	\$356,700	-0.9	0.7	4.4	11.3	30.0	64.9
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7861
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

1 Storey

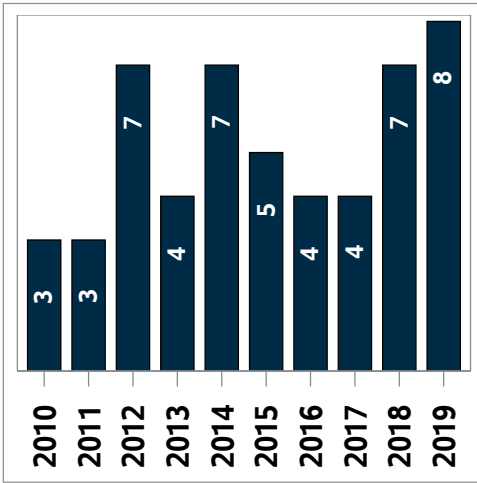
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7920
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

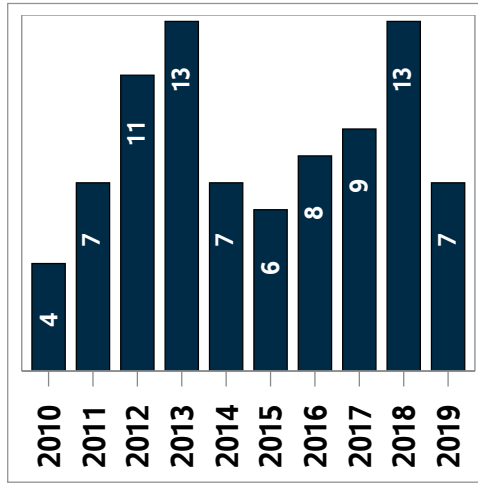
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1579
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7776
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70) MLS® Residential Market Activity

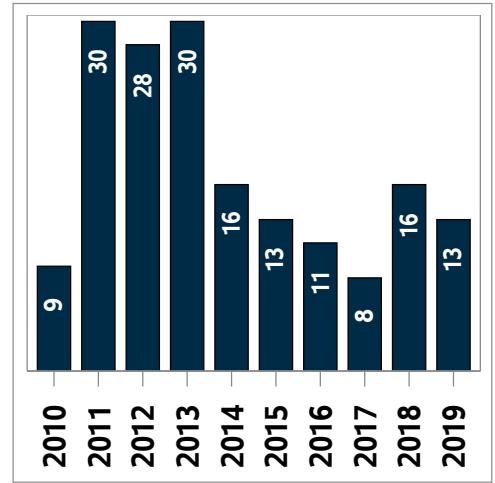
Sales Activity
(September only)



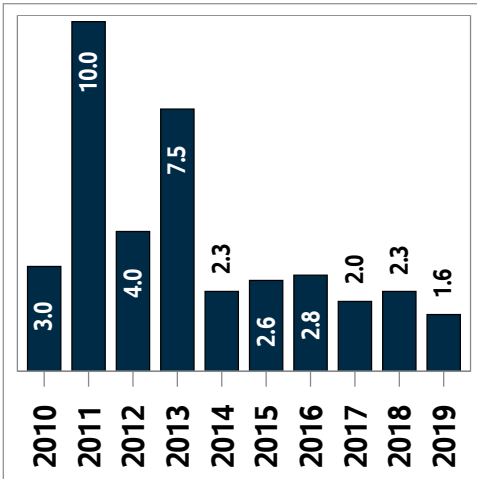
New Listings
(September only)



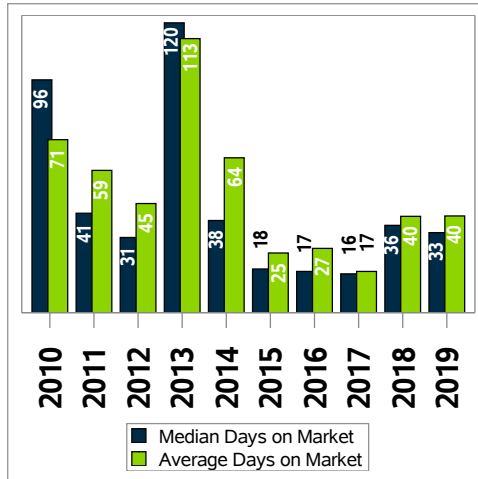
Active Listings
(September only)



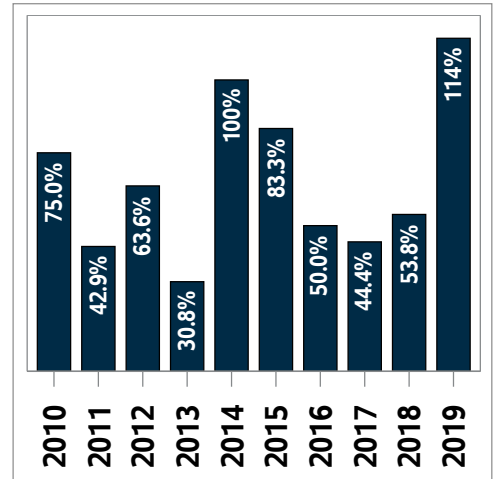
Months of Inventory
(September only)



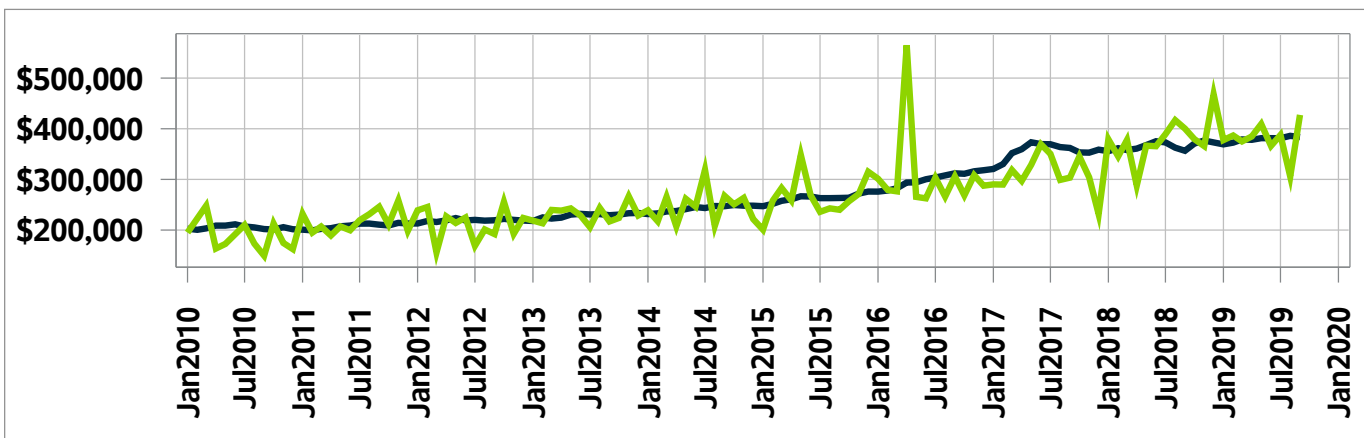
Days on Market
(September only)



Sales to New Listings Ratio
(September only)



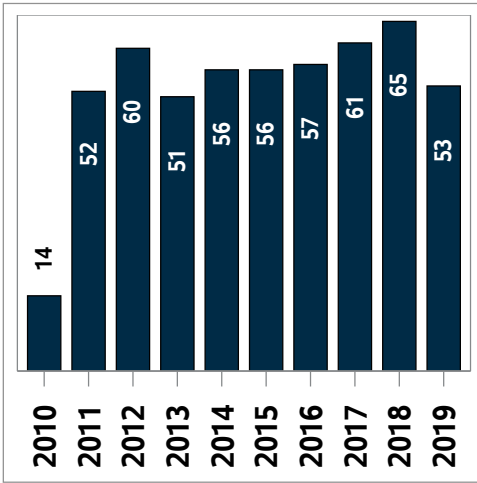
MLS® HPI Composite Benchmark Price and Average Price



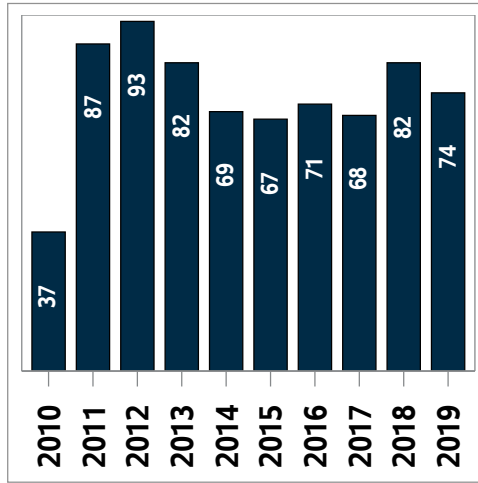
HAGERSVILLE (70)

MLS® Residential Market Activity

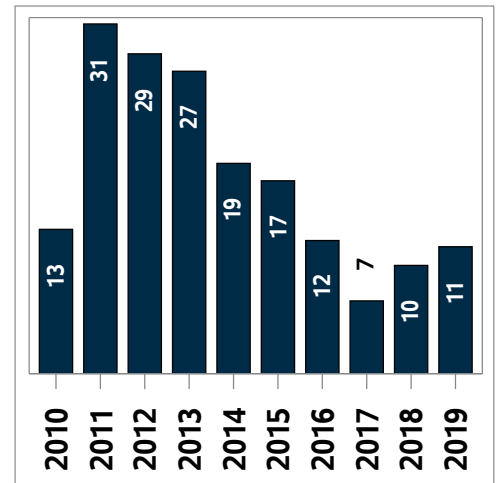
Sales Activity
(September Year-to-date)



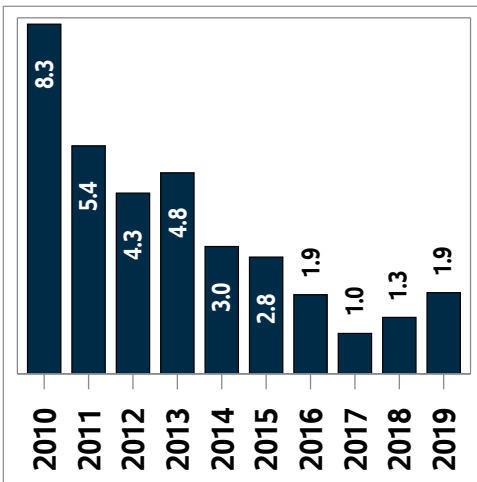
New Listings
(September Year-to-date)



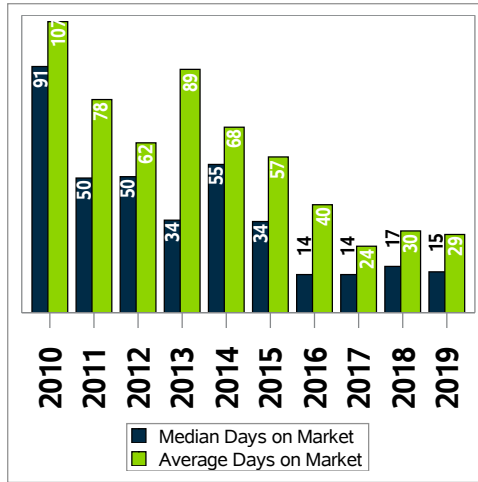
Active Listings¹
(September Year-to-date)



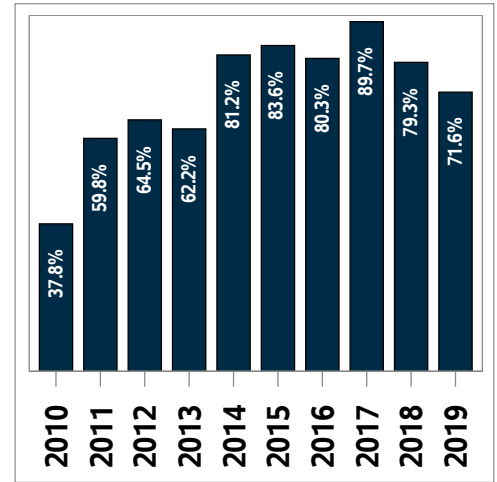
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAGERSVILLE (70)

MLS® Residential Market Activity

Actual	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	8	14.3	100.0	100.0	14.3	14.3	100.0
Dollar Volume	\$3,418,900	22.0	181.6	179.4	82.6	154.2	301.3
New Listings	7	-46.2	-22.2	-12.5	0.0	-36.4	133.3
Active Listings	13	-18.8	62.5	18.2	-18.8	-53.6	62.5
Sales to New Listings Ratio ¹	114.3	53.8	44.4	50.0	100.0	63.6	133.3
Months of Inventory ²	1.6	2.3	2.0	2.8	2.3	4.0	2.0
Average Price	\$427,363	6.8	40.8	39.7	59.7	122.4	100.7
Median Price	\$442,500	32.1	61.2	32.4	84.5	139.2	124.7
Sales to List Price Ratio	98.1	98.3	99.0	96.7	101.7	98.0	98.1
Median Days on Market	33.0	36.0	16.0	17.0	38.0	31.0	63.5
Average Days on Market	39.9	39.7	17.0	26.5	63.9	45.0	64.8

Year-to-date	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	53	-18.5	-13.1	-7.0	-5.4	-11.7	562.5
Dollar Volume	\$20,454,800	-17.0	5.9	30.4	49.7	64.6	1,051.8
New Listings	74	-9.8	8.8	4.2	7.2	-20.4	428.6
Active Listings ³	11	17.2	74.4	-4.7	-39.6	-60.3	61.9
Sales to New Listings Ratio ⁴	71.6	79.3	89.7	80.3	81.2	64.5	57.1
Months of Inventory ⁵	1.9	1.3	1.0	1.9	3.0	4.3	7.9
Average Price	\$385,940	1.8	21.9	40.2	58.2	86.3	73.9
Median Price	\$409,000	9.1	35.4	46.6	75.6	94.6	97.2
Sales to List Price Ratio	98.6	98.9	99.9	100.4	97.5	98.7	97.2
Median Days on Market	15.0	17.0	14.0	14.0	54.5	50.0	63.5
Average Days on Market	28.7	30.0	24.4	39.7	68.2	62.4	65.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

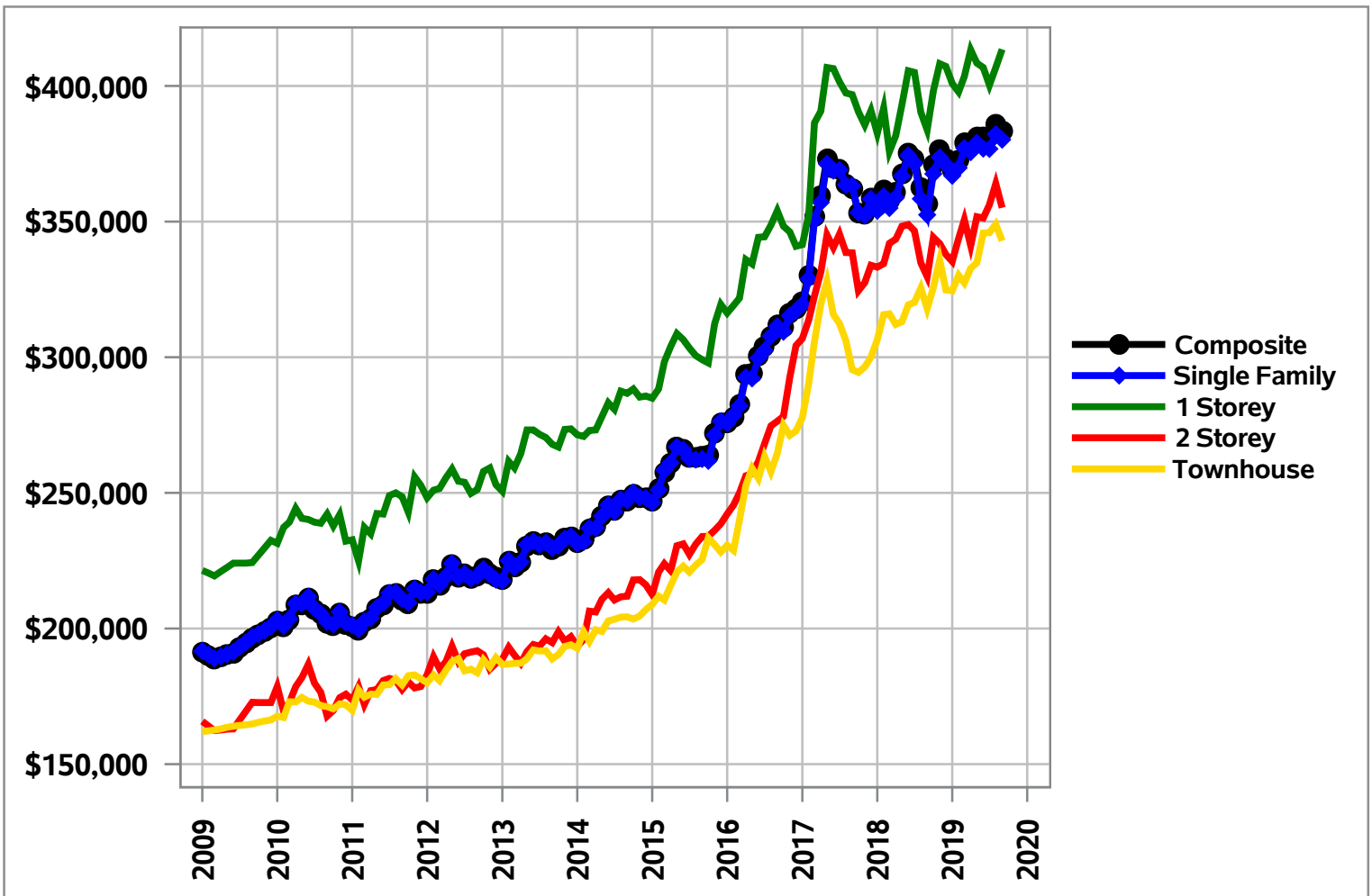
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HAGERSVILLE (70) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$383,500	-0.6	0.6	1.2	7.6	22.9	55.2
Single Family	\$380,200	-0.5	0.9	0.8	7.9	22.1	53.8
One Storey	\$413,500	1.6	1.6	2.5	7.7	16.8	44.2
Two Storey	\$355,100	-2.4	1.1	1.3	7.7	28.5	67.6
Townhouse	\$342,900	-1.7	-0.8	4.7	7.9	29.6	67.8
Apartment-Style							

MLS® HPI Benchmark Price



HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7526
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1253
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6855
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

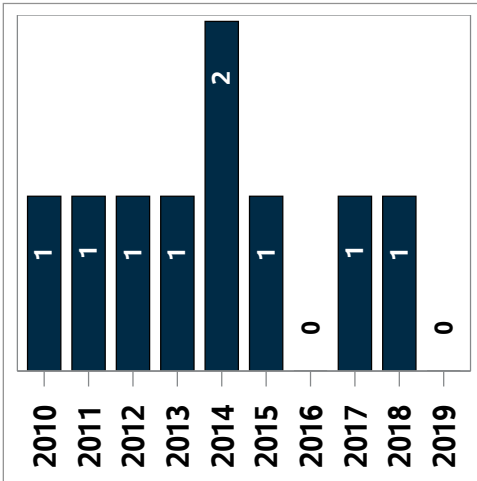
MLS® HPI Benchmark Descriptions

Townhouse

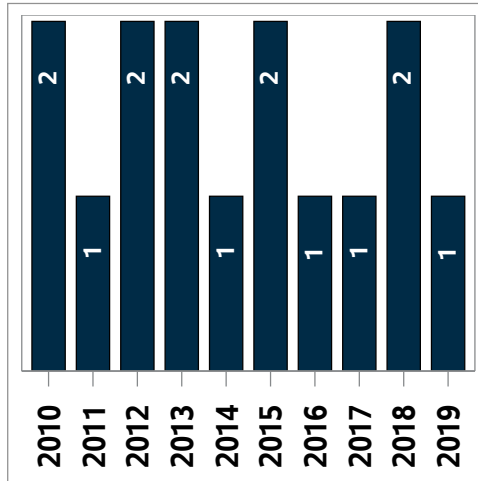
Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

ONEIDA (71) MLS® Residential Market Activity

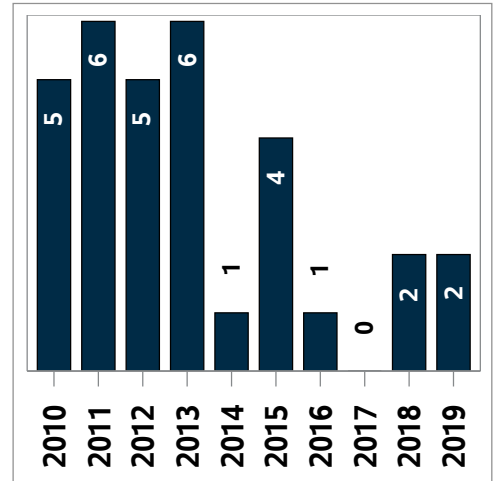
Sales Activity
(September only)



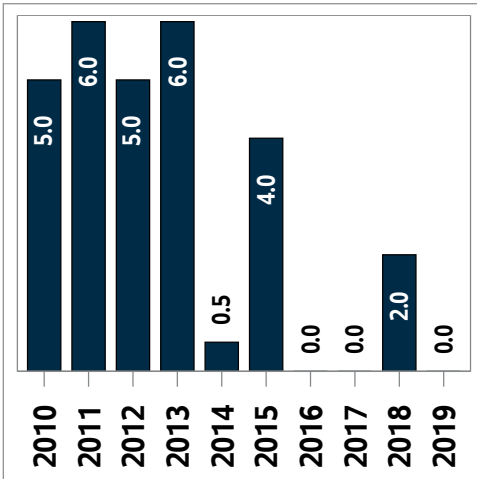
New Listings
(September only)



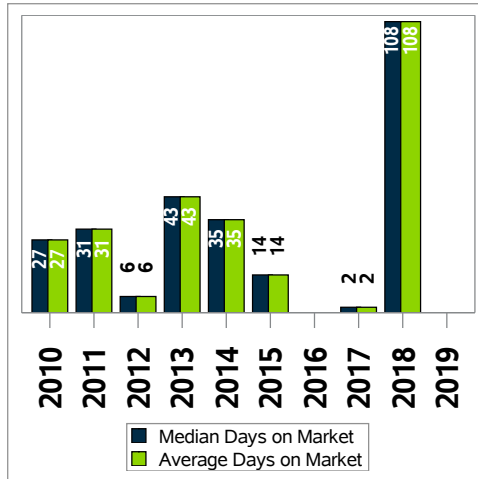
Active Listings
(September only)



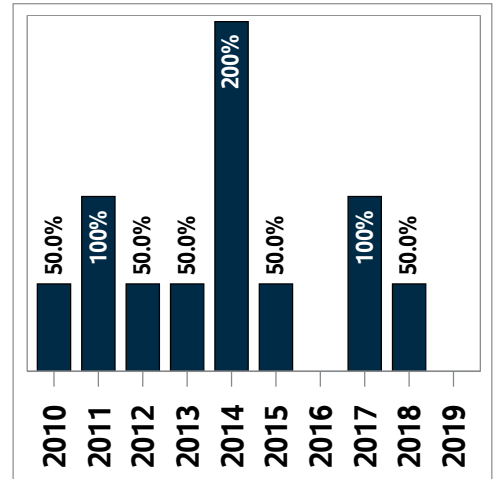
Months of Inventory
(September only)



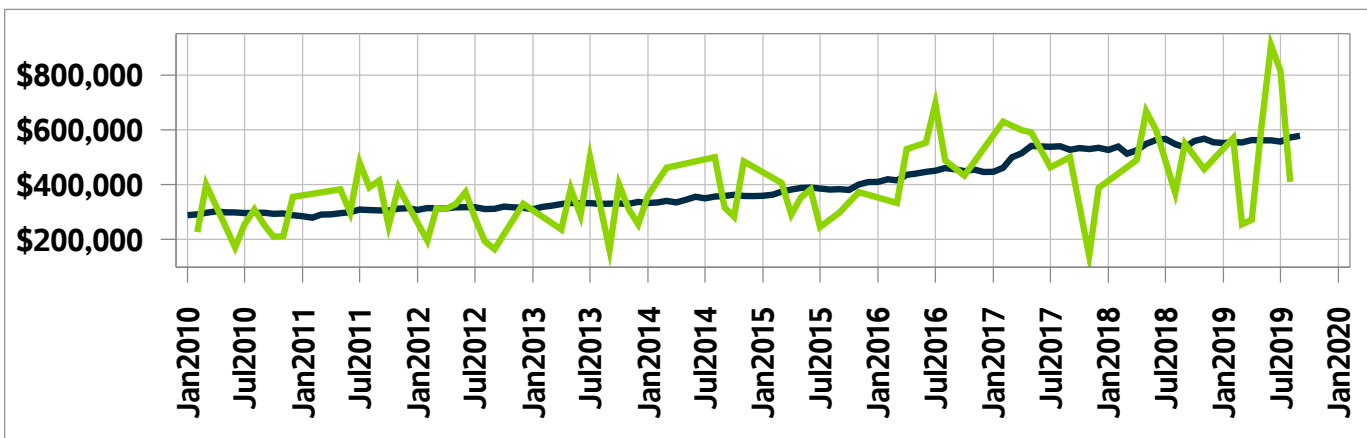
Days on Market
(September only)



Sales to New Listings Ratio
(September only)

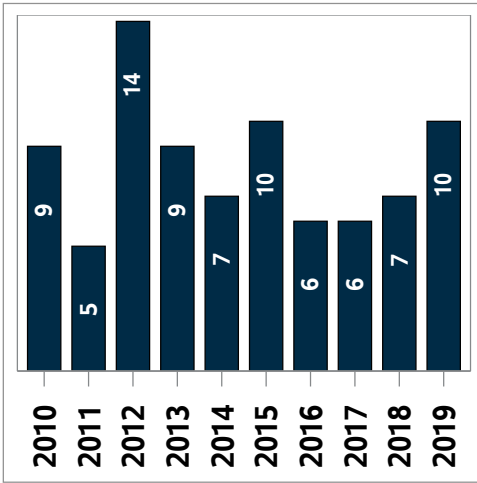


MLS® HPI Composite Benchmark Price and Average Price

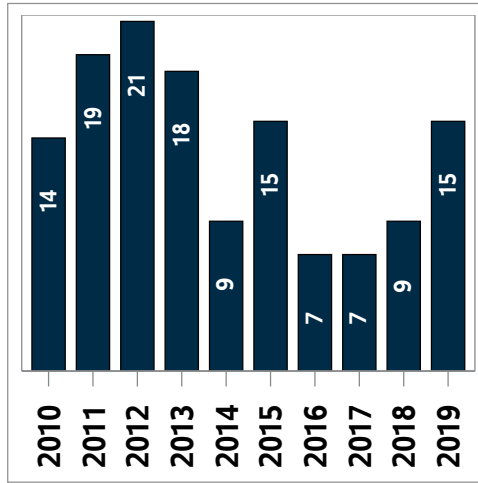


ONEIDA (71) MLS® Residential Market Activity

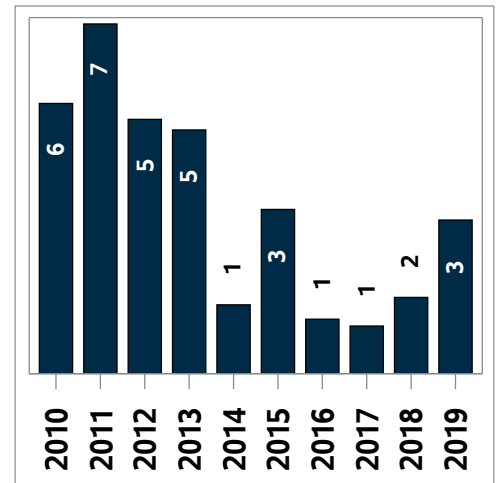
Sales Activity
(September Year-to-date)



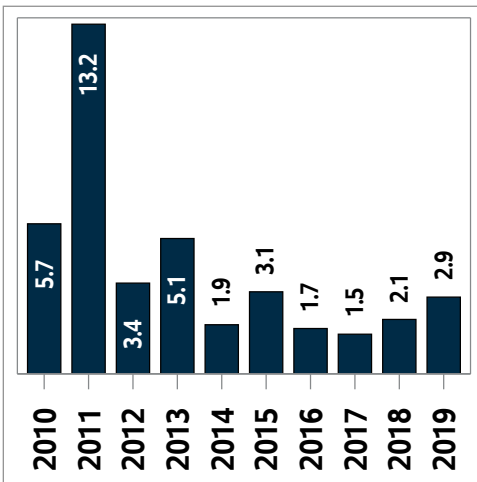
New Listings
(September Year-to-date)



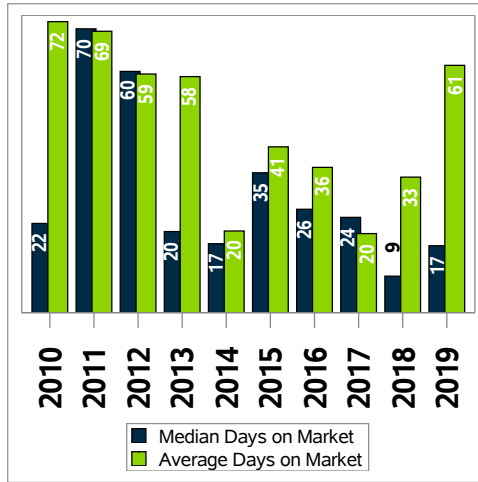
Active Listings ¹
(September Year-to-date)



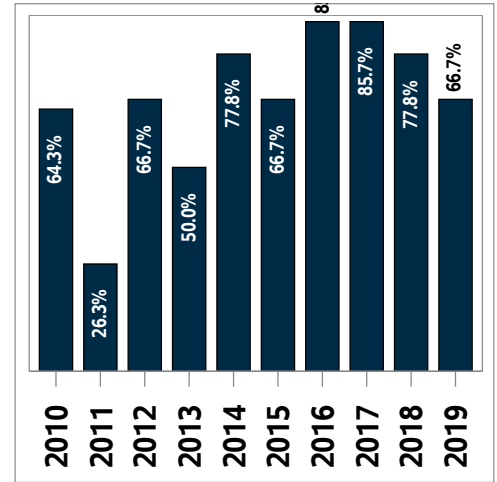
Months of Inventory ²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

ONEIDA (71)

MLS® Residential Market Activity

Actual	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	0	-100.0	-100.0		-100.0	-100.0	-100.0
Dollar Volume	\$0	-100.0	-100.0		-100.0	-100.0	-100.0
New Listings	1	-50.0	0.0	0.0	0.0	-50.0	0.0
Active Listings	2	0.0		100.0	100.0	-60.0	-33.3
Sales to New Listings Ratio ¹	0.0	50.0	100.0		200.0	50.0	200.0
Months of Inventory ²	0.0	2.0			0.5	5.0	1.5
Average Price	\$0	-100.0	-100.0		-100.0	-100.0	-100.0
Median Price	\$0	-100.0	-100.0		-100.0	-100.0	-100.0
Sales to List Price Ratio	0.0	94.8	100.2		96.4	96.5	99.6
Median Days on Market	0.0	108.0	2.0		34.5	6.0	43.0
Average Days on Market	0.0	108.0	2.0		34.5	6.0	43.0

Year-to-date	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	10	42.9	66.7	66.7	42.9	-28.6	42.9
Dollar Volume	\$5,832,000	52.1	79.6	88.9	102.7	44.4	100.1
New Listings	15	66.7	114.3	114.3	66.7	-28.6	66.7
Active Listings ³	3	101.4	222.2	181.9	123.1	-39.6	41.0
Sales to New Listings Ratio ⁴	66.7	77.8	85.7	85.7	77.8	66.7	77.8
Months of Inventory ⁵	2.9	2.1	1.5	1.7	1.9	3.4	2.9
Average Price	\$583,200	6.5	7.8	13.3	41.9	102.1	40.1
Median Price	\$490,000	-10.9	-17.7	-5.8	25.6	71.5	36.5
Sales to List Price Ratio	96.7	99.6	96.3	101.3	97.2	96.5	97.9
Median Days on Market	16.5	9.0	23.5	25.5	17.0	59.5	20.0
Average Days on Market	61.0	33.4	19.5	35.8	20.1	58.9	50.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

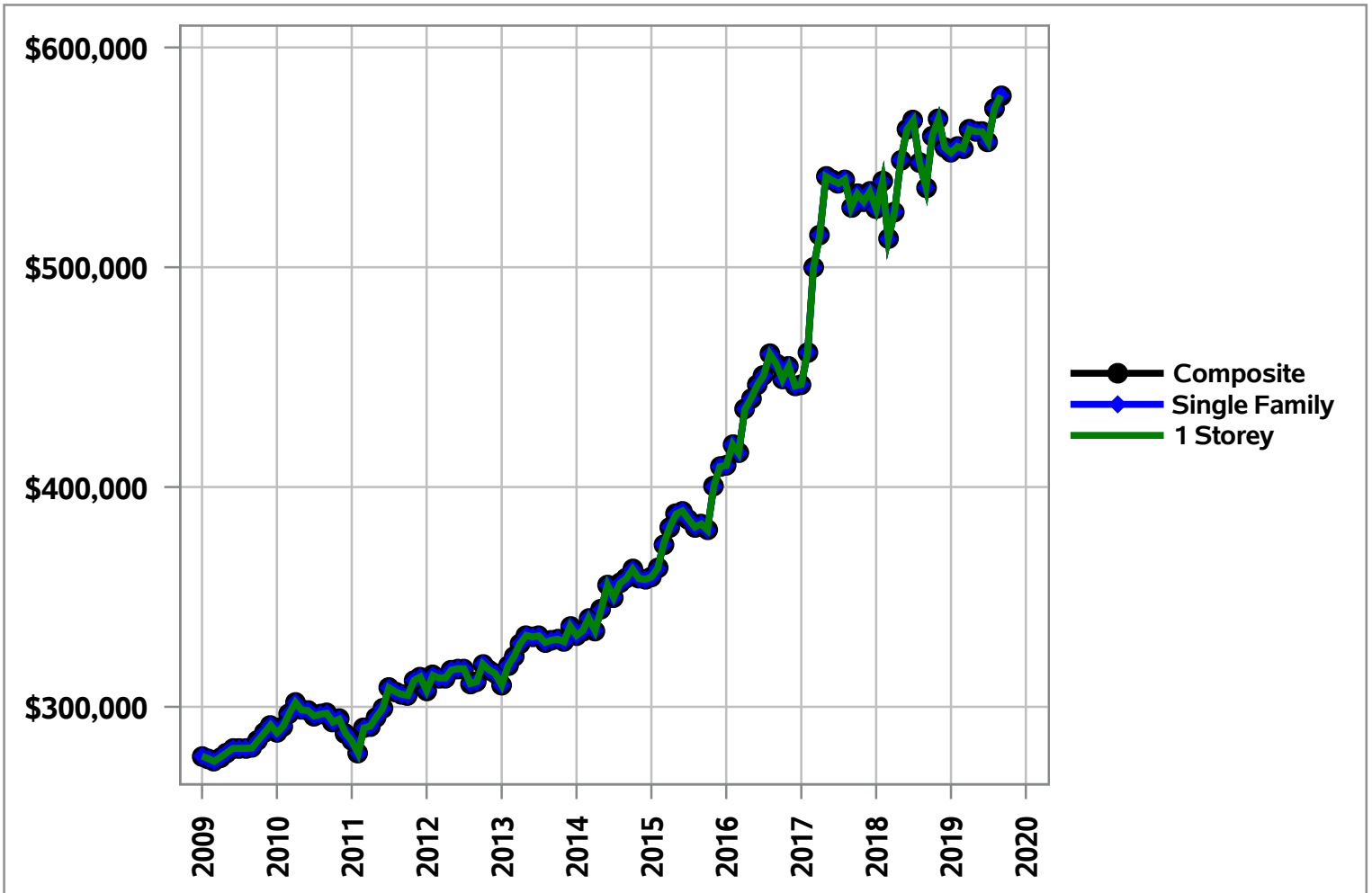
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

ONEIDA (71) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$578,200	1.0	2.9	4.4	7.8	26.8	61.3
Single Family	\$578,200	1.0	2.9	4.4	7.8	26.8	61.3
One Storey	\$578,200	1.0	2.9	4.4	7.8	26.8	61.3
Two Storey							
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



ONEIDA (71)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

ONEIDA (71)

MLS® HPI Benchmark Descriptions

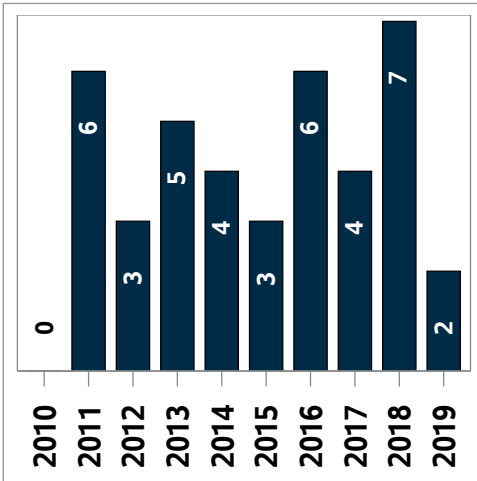
1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

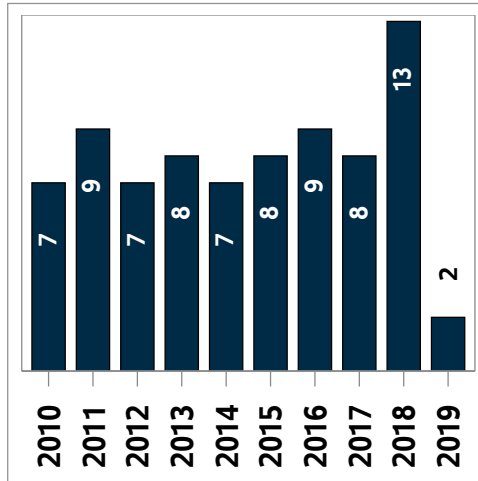
RAINHAM (65)

MLS® Residential Market Activity

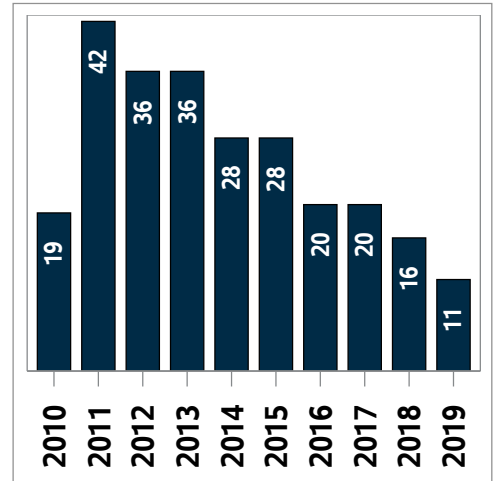
Sales Activity
(September only)



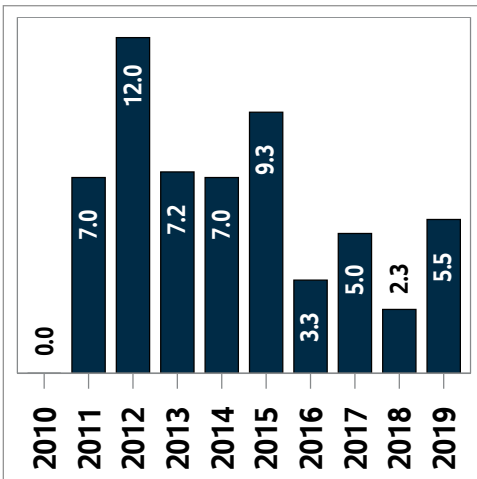
New Listings
(September only)



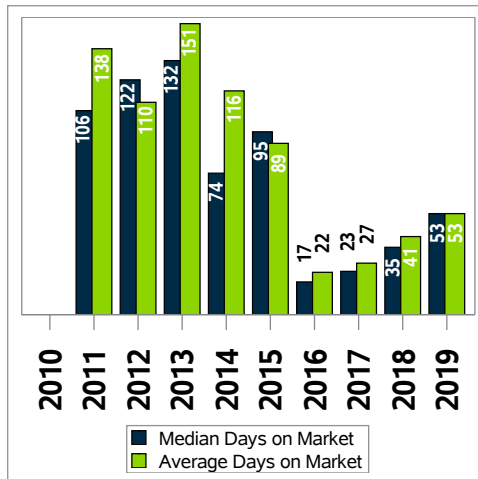
Active Listings
(September only)



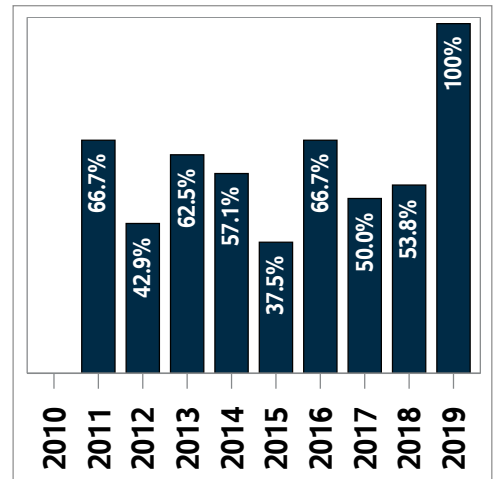
Months of Inventory
(September only)



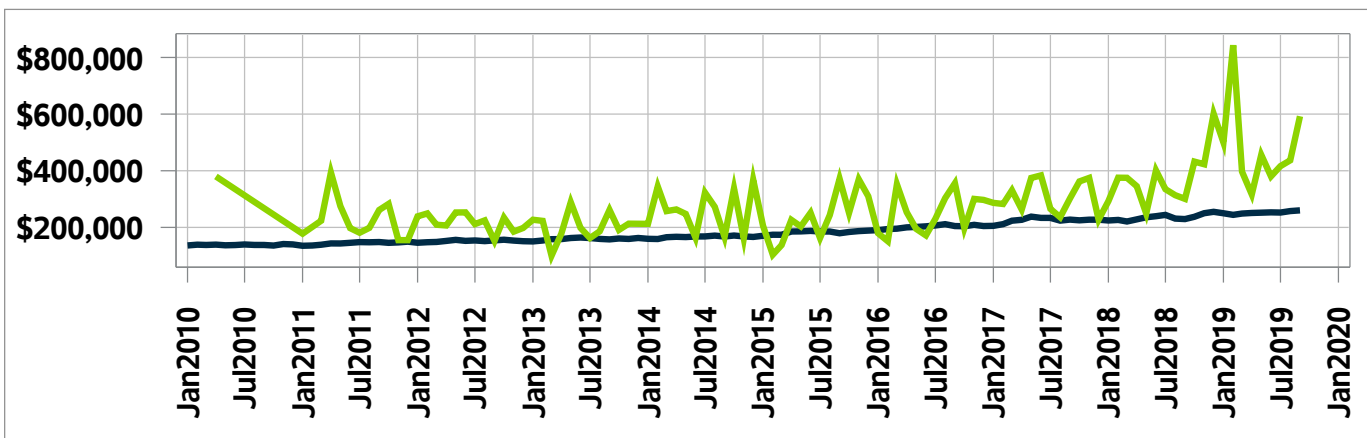
Days on Market
(September only)



Sales to New Listings Ratio
(September only)

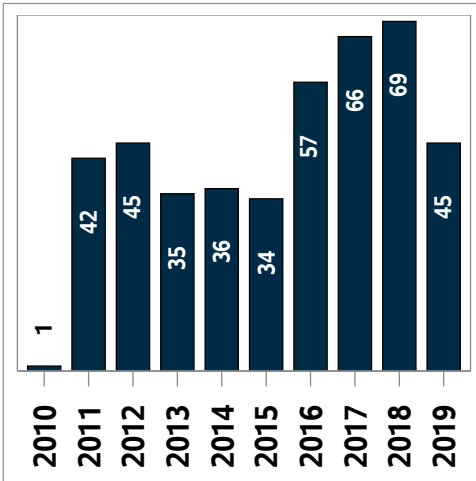


MLS® HPI Composite Benchmark Price and Average Price

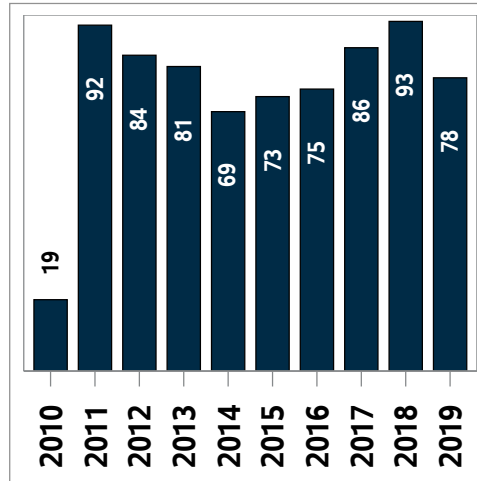


RAINHAM (65) MLS® Residential Market Activity

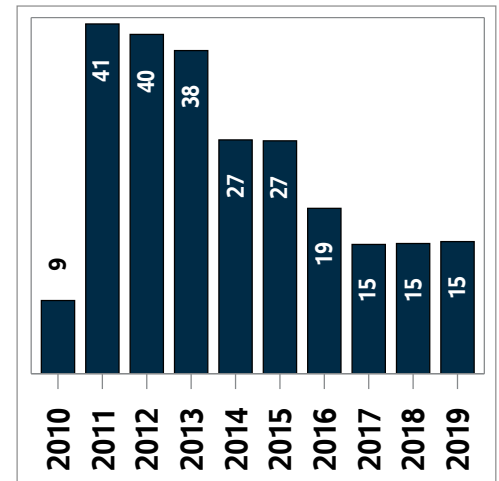
Sales Activity
(September Year-to-date)



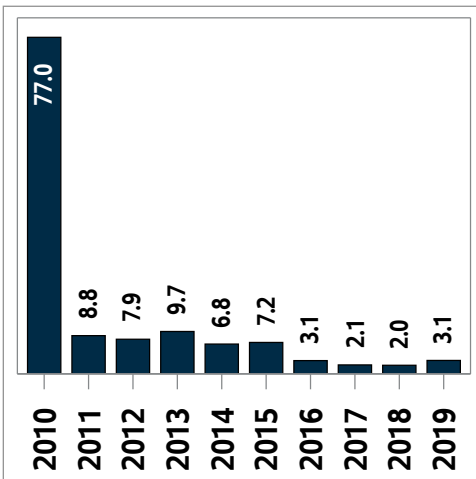
New Listings
(September Year-to-date)



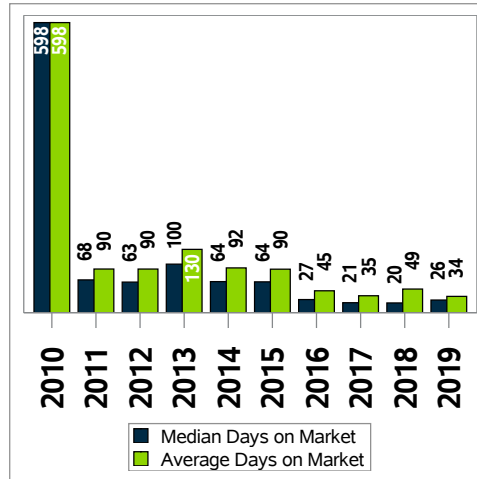
Active Listings¹
(September Year-to-date)



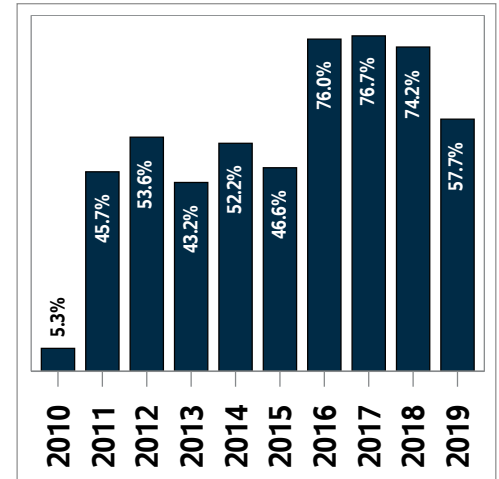
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

RAINHAM (65)

MLS® Residential Market Activity

Actual	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	2	-71.4	-50.0	-66.7	-50.0	-33.3	
Dollar Volume	\$1,185,000	-43.7	-1.9	-44.5	78.2	159.9	
New Listings	2	-84.6	-75.0	-77.8	-71.4	-71.4	
Active Listings	11	-31.3	-45.0	-45.0	-60.7	-69.4	120.0
Sales to New Listings Ratio ¹	100.0	53.8	50.0	66.7	57.1	42.9	
Months of Inventory ²	5.5	2.3	5.0	3.3	7.0	12.0	
Average Price	\$592,500	97.0	96.2	66.5	256.4	289.8	
Median Price	\$592,500	182.1	85.4	73.8	247.0	323.2	
Sales to List Price Ratio	100.3	99.5	94.7	96.7	94.7	87.6	
Median Days on Market	52.5	35.0	22.5	17.0	73.5	122.0	
Average Days on Market	52.5	40.6	26.8	22.0	116.3	110.3	

Year-to-date	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	45	-34.8	-31.8	-21.1	25.0	0.0	4,400.0
Dollar Volume	\$20,450,700	-10.5	1.9	46.5	124.9	99.6	7,502.5
New Listings	78	-16.1	-9.3	4.0	13.0	-7.1	1,460.0
Active Listings ³	15	1.5	2.2	-20.1	-43.5	-61.1	531.8
Sales to New Listings Ratio ⁴	57.7	74.2	76.7	76.0	52.2	53.6	20.0
Months of Inventory ⁵	3.1	2.0	2.1	3.1	6.8	7.9	22.0
Average Price	\$454,460	37.2	49.5	85.6	79.9	99.6	68.9
Median Price	\$460,000	52.4	54.6	107.2	89.7	107.2	71.0
Sales to List Price Ratio	97.6	98.1	96.6	94.6	93.9	94.2	98.0
Median Days on Market	26.0	20.0	20.5	27.0	64.0	63.0	22.0
Average Days on Market	33.6	48.7	34.9	45.1	92.3	89.9	22.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

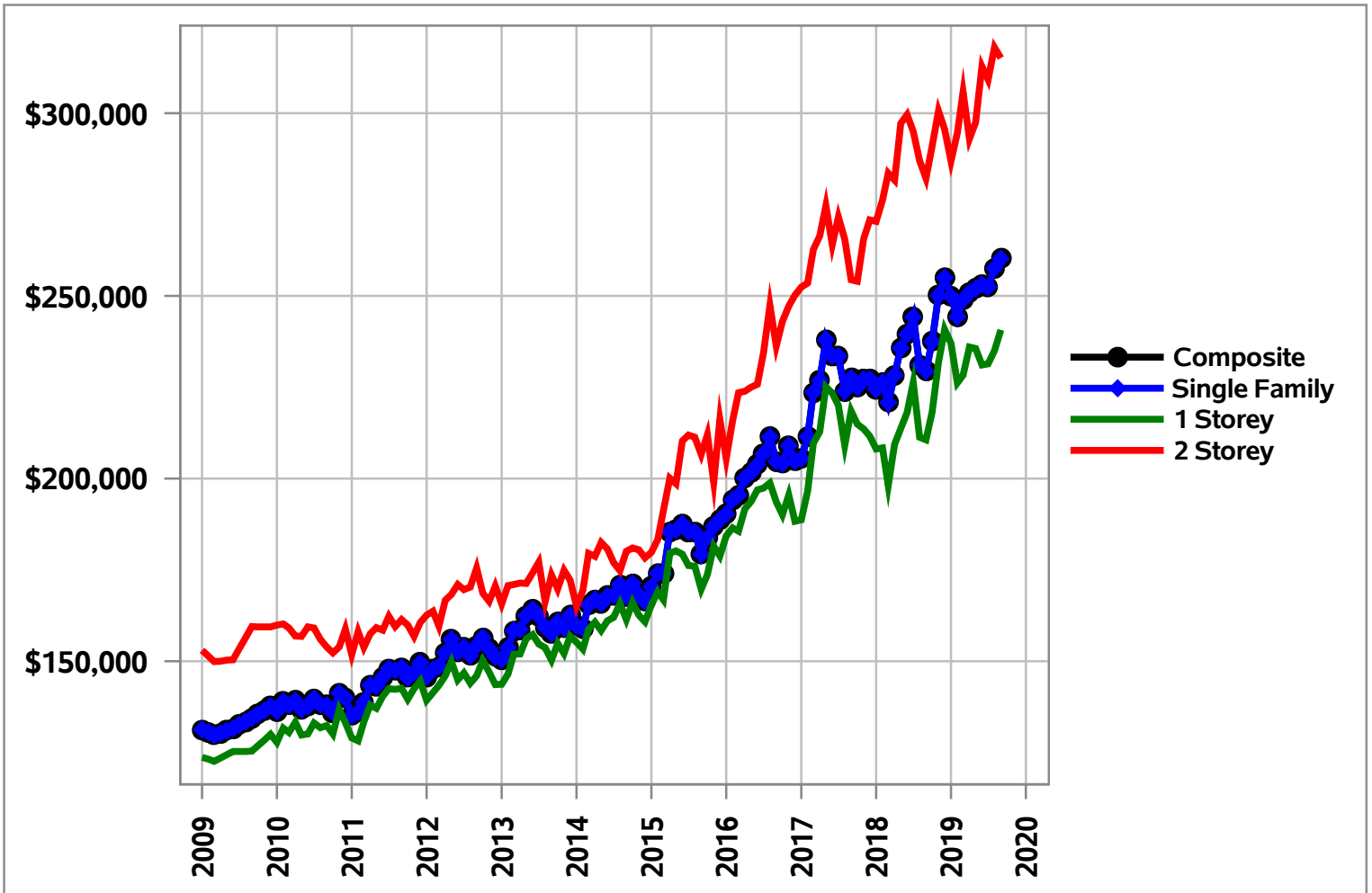
RAINHAM (65)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$260,200	1.0	2.8	4.5	13.4	27.1	55.1
Single Family	\$260,200	1.0	2.8	4.5	13.4	27.1	55.1
One Storey	\$240,700	2.4	4.2	5.4	14.3	24.3	49.1
Two Storey	\$315,100	-0.9	0.7	3.0	11.7	33.3	75.0
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



RAINHAM (65)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8505
Number of Fireplaces	0
Total Number Of Rooms	8
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65)

MLS® HPI Benchmark Descriptions

1 Storey

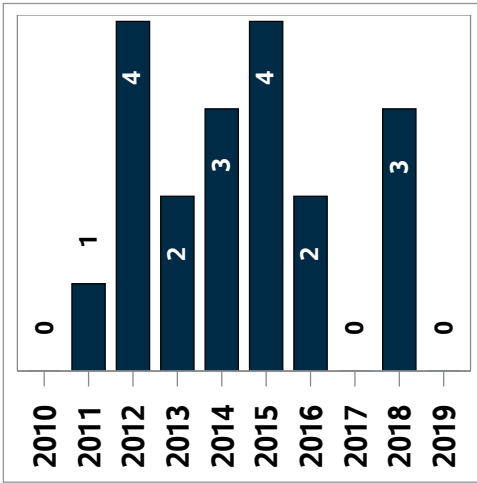
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1038
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7494
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

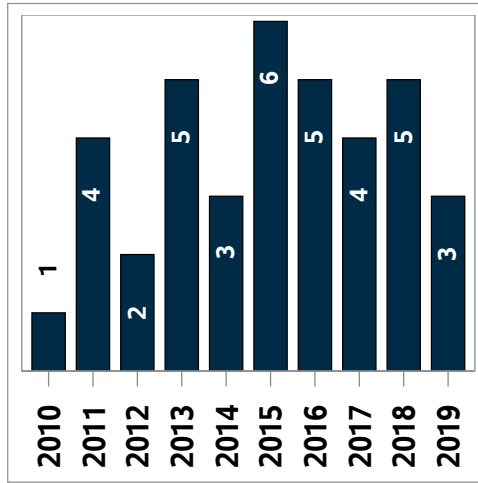
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12886
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64) MLS® Residential Market Activity

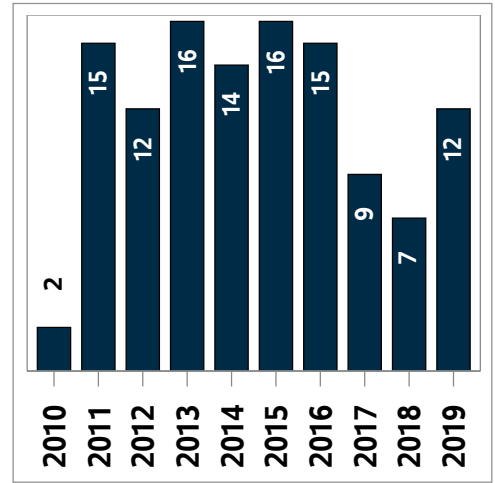
Sales Activity (September only)



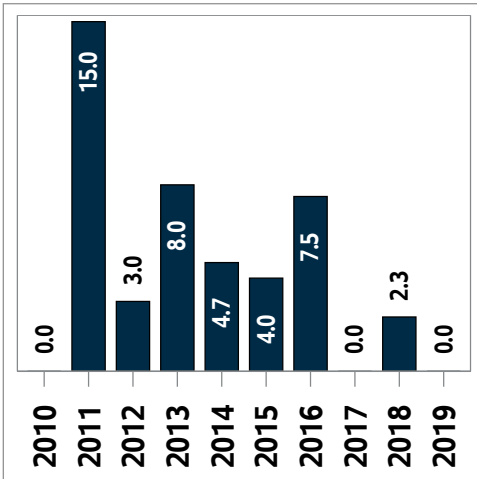
New Listings (September only)



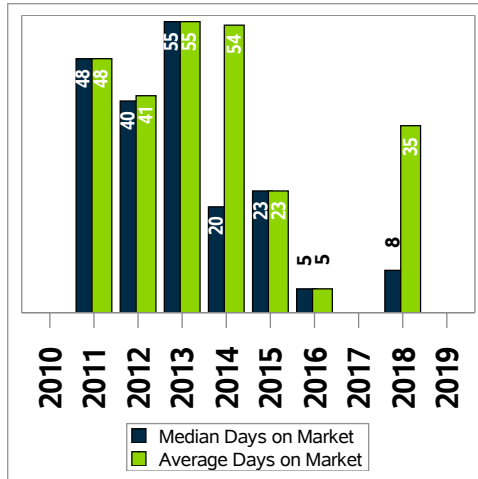
Active Listings (September only)



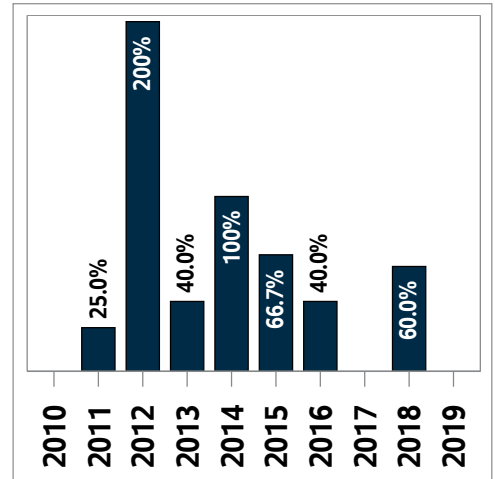
Months of Inventory (September only)



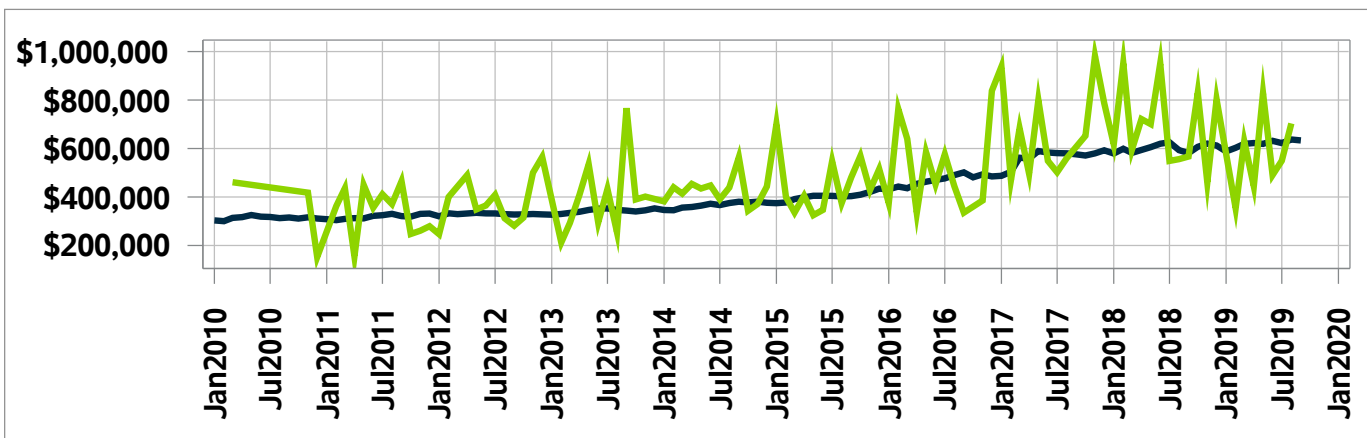
Days on Market (September only)



Sales to New Listings Ratio (September only)



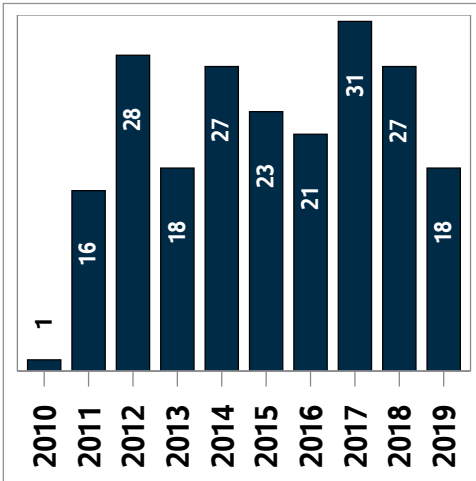
MLS® HPI Composite Benchmark Price and Average Price



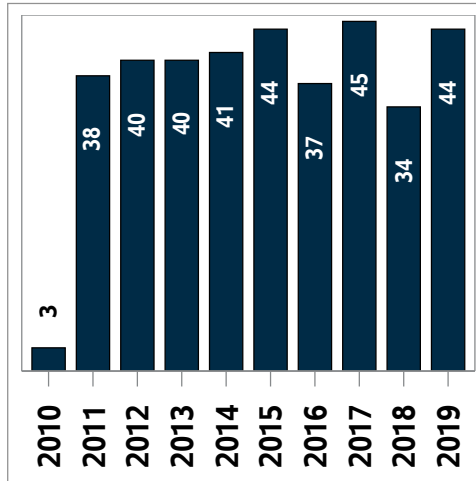
SENECA (64)

MLS® Residential Market Activity

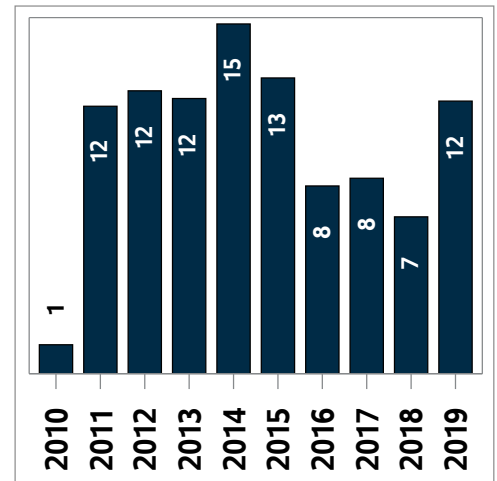
Sales Activity
(September Year-to-date)



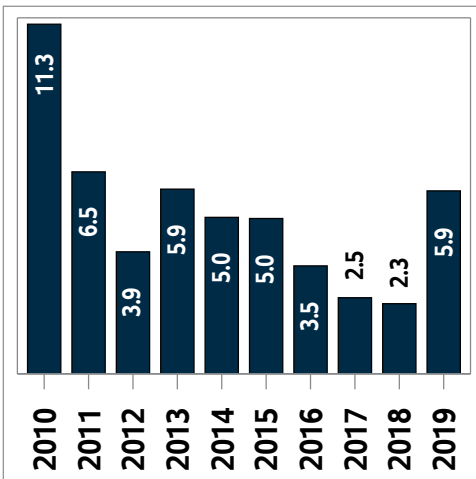
New Listings
(September Year-to-date)



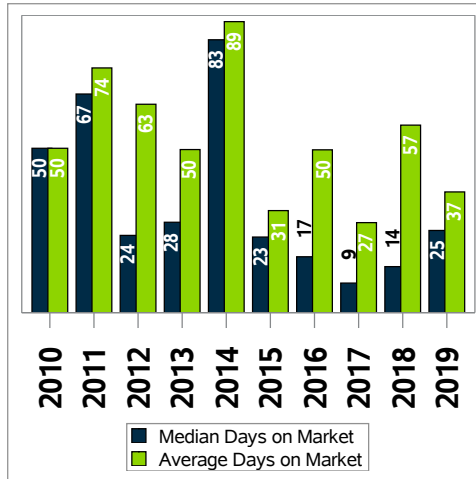
Active Listings¹
(September Year-to-date)



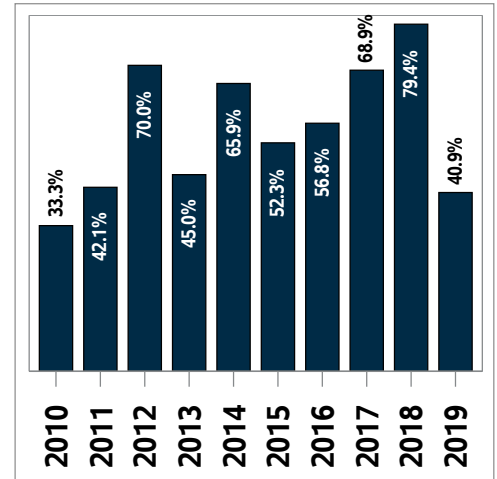
Months of Inventory²
(September Year-to-date)



Days on Market
(September Year-to-date)



Sales to New Listings Ratio
(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SENECA (64)

MLS® Residential Market Activity

Actual	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	0	-100.0		-100.0	-100.0	-100.0	
Dollar Volume	\$0	-100.0		-100.0	-100.0	-100.0	
New Listings	3	-40.0	-25.0	-40.0	0.0	50.0	
Active Listings	12	71.4	33.3	-20.0	-14.3	0.0	1,100.0
Sales to New Listings Ratio ¹	0.0	60.0		40.0	100.0	200.0	
Months of Inventory ²	0.0	2.3		7.5	4.7	3.0	
Average Price	\$0	-100.0		-100.0	-100.0	-100.0	
Median Price	\$0	-100.0		-100.0	-100.0	-100.0	
Sales to List Price Ratio	0.0	106.5		105.4	97.0	97.1	
Median Days on Market	0.0	8.0		4.5	20.0	40.0	
Average Days on Market	0.0	35.3		4.5	54.3	41.0	

Year-to-date	September 2019	Compared to ⁶					
		September 2018	September 2017	September 2016	September 2014	September 2012	September 2009
Sales Activity	18	-33.3	-41.9	-14.3	-33.3	-35.7	
Dollar Volume	\$10,833,900	-40.3	-42.8	-0.0	-9.6	6.2	
New Listings	44	29.4	-2.2	18.9	7.3	10.0	1,366.7
Active Listings ³	12	73.8	39.5	45.2	-22.1	-3.6	404.8
Sales to New Listings Ratio ⁴	40.9	79.4	68.9	56.8	65.9	70.0	
Months of Inventory ⁵	5.9	2.3	2.5	3.5	5.0	3.9	
Average Price	\$601,883	-10.4	-1.5	16.6	35.7	65.2	
Median Price	\$572,750	-9.1	2.3	10.1	32.3	59.3	
Sales to List Price Ratio	96.0	98.3	99.2	100.1	97.0	96.9	
Median Days on Market	25.0	14.0	9.0	17.0	83.0	23.5	
Average Days on Market	36.7	57.0	27.4	49.5	88.5	63.4	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

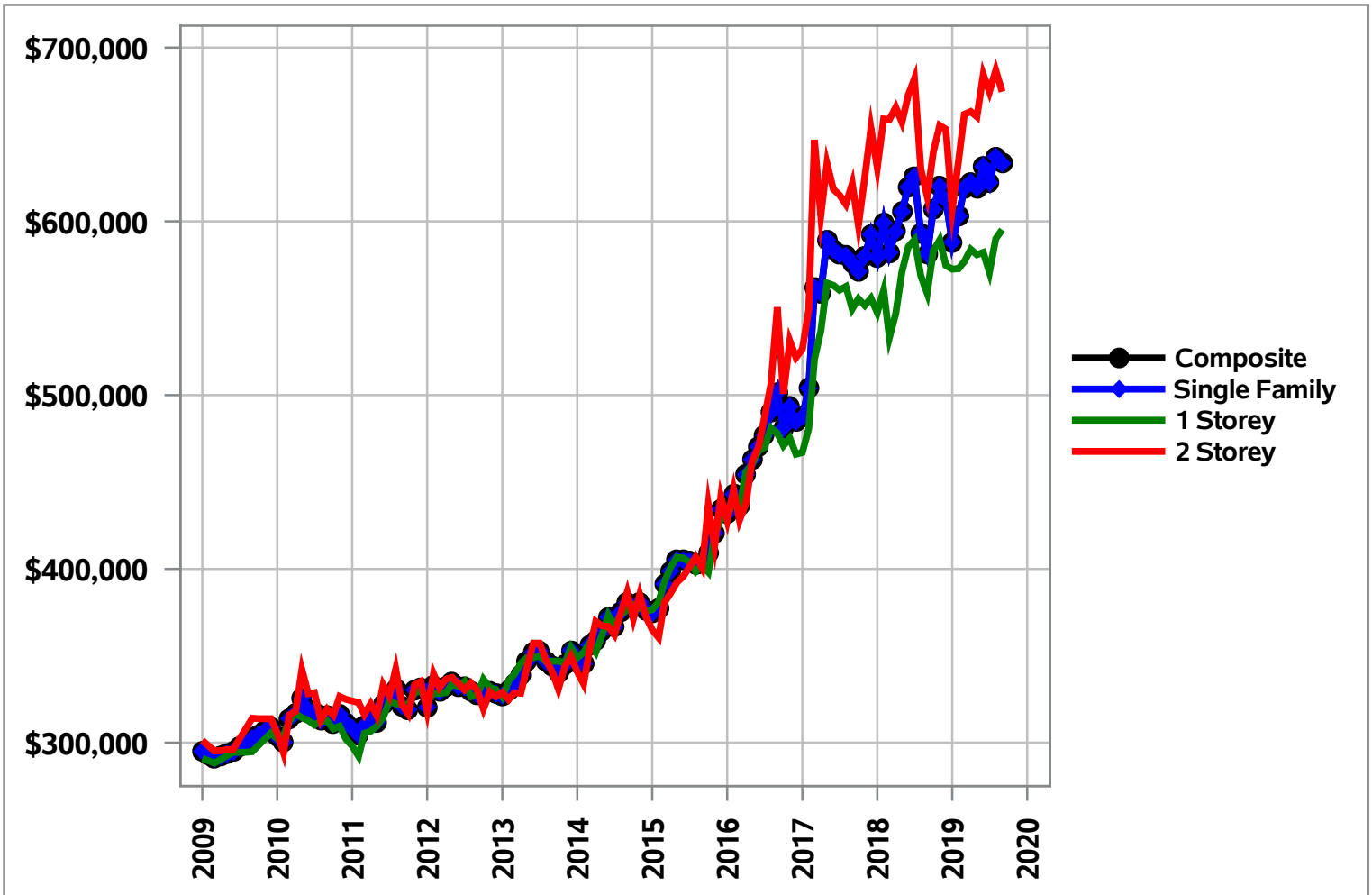
SENECA (64)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$633,300	-0.6	0.3	2.3	8.9	26.3	66.4
Single Family	\$633,300	-0.6	0.3	2.3	8.9	26.3	66.4
One Storey	\$595,200	0.9	2.3	3.2	6.6	24.5	58.2
Two Storey	\$674,600	-1.8	-1.4	2.0	9.8	22.5	74.5
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



SENECA (64)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27224
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24084
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2119
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	32000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private