

HALDIMAND COUNTY

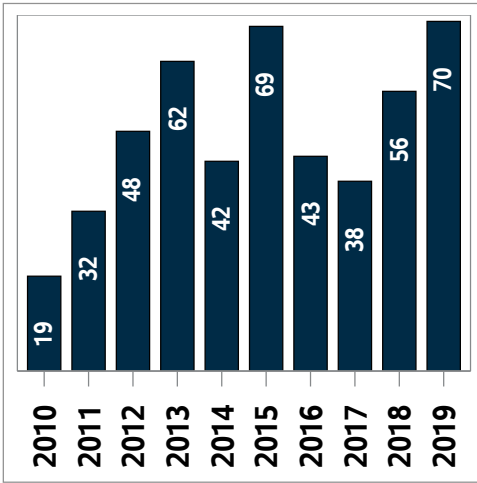
MLS® Residential Market Activity

October 2019

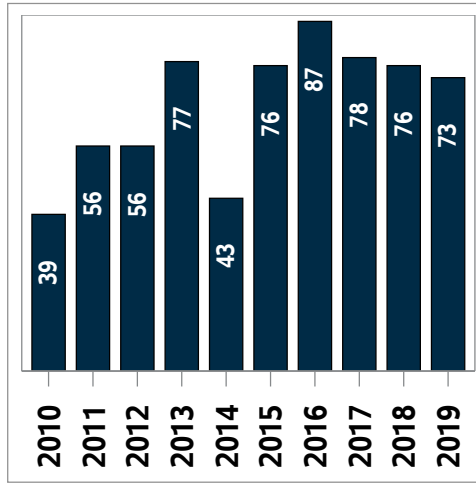


HALDIMAND COUNTY MLS® Residential Market Activity

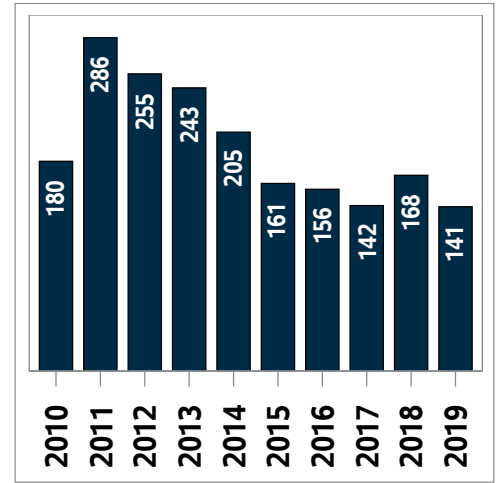
Sales Activity
(October only)



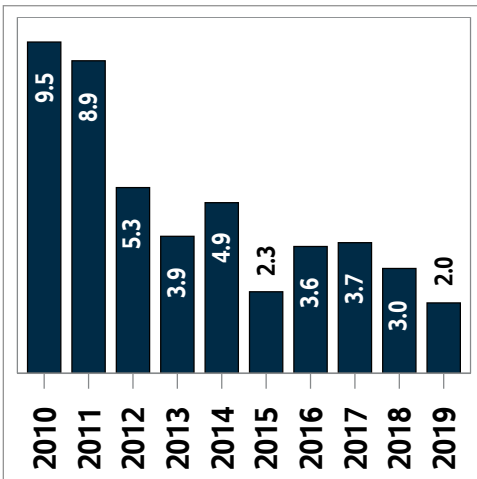
New Listings
(October only)



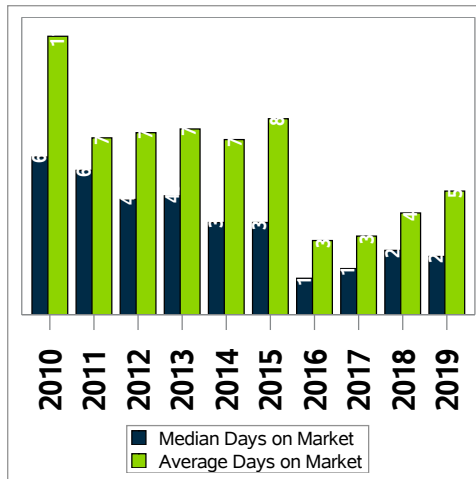
Active Listings
(October only)



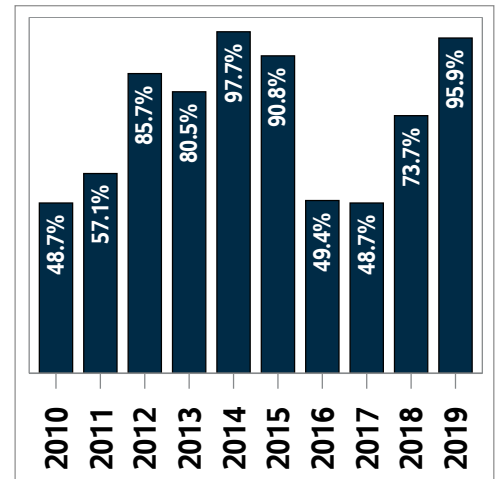
Months of Inventory
(October only)



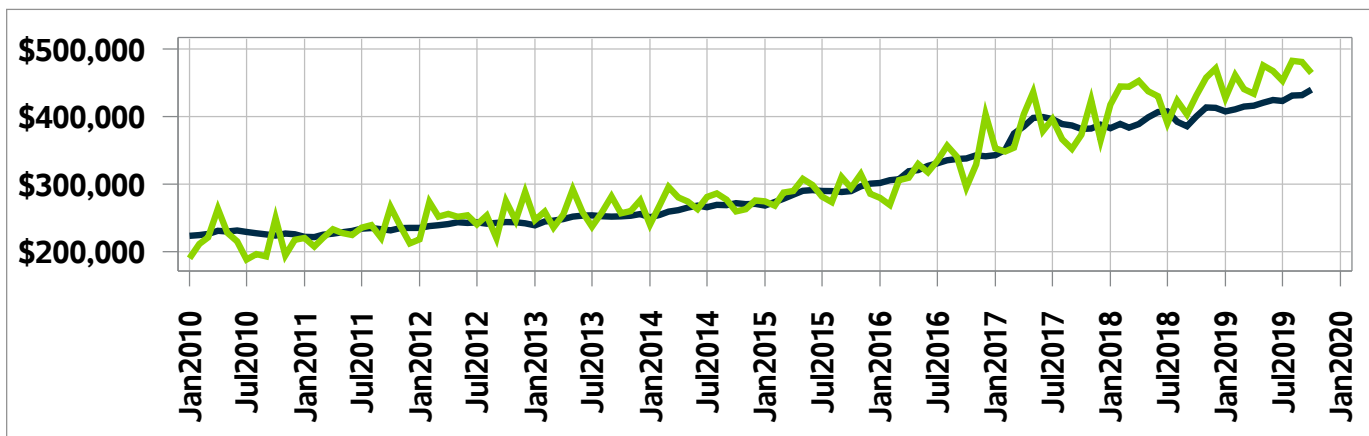
Days on Market
(October only)



Sales to New Listings Ratio
(October only)

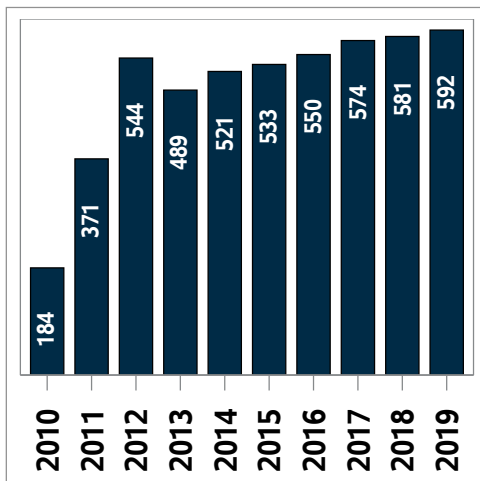


MLS® HPI Composite Benchmark Price and Average Price

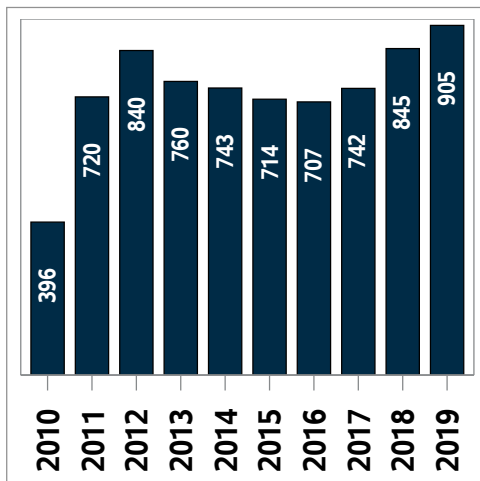


HALDIMAND COUNTY MLS® Residential Market Activity

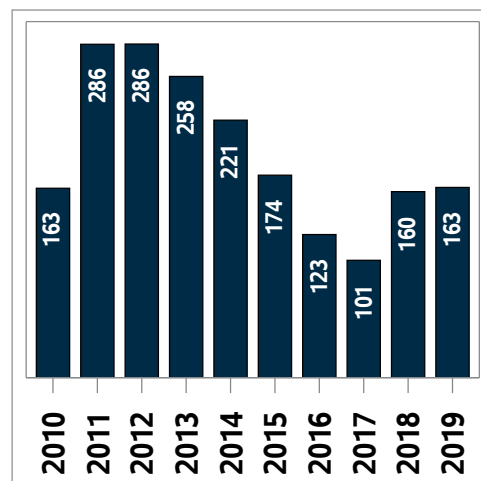
Sales Activity
(October Year-to-date)



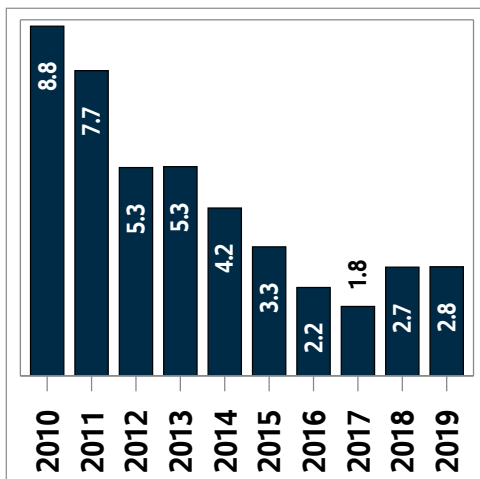
New Listings
(October Year-to-date)



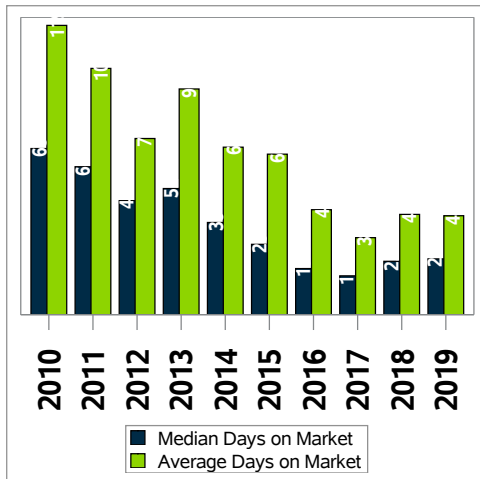
Active Listings ¹
(October Year-to-date)



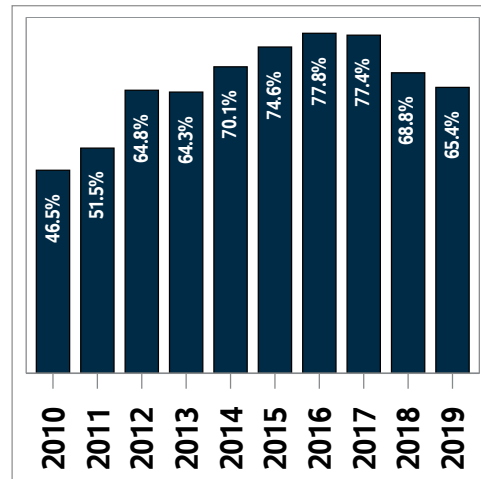
Months of Inventory ²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY

MLS® Residential Market Activity

Actual	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	70	25.0	84.2	62.8	66.7	45.8	250.0
Dollar Volume	\$32,509,655	34.5	129.3	156.1	198.1	146.3	683.3
New Listings	73	-3.9	-6.4	-16.1	69.8	30.4	102.8
Active Listings	141	-16.1	-0.7	-9.6	-31.2	-44.7	-7.2
Sales to New Listings Ratio ¹	95.9	73.7	48.7	49.4	97.7	85.7	55.6
Months of Inventory ²	2.0	3.0	3.7	3.6	4.9	5.3	7.6
Average Price	\$464,424	7.6	24.5	57.3	78.9	68.9	123.8
Median Price	\$436,250	8.5	10.4	61.6	63.7	71.1	141.0
Sales to List Price Ratio	97.5	98.8	98.0	98.5	93.6	96.2	95.8
Median Days on Market	24.0	26.5	19.0	15.0	38.0	47.5	73.0
Average Days on Market	51.0	41.9	32.4	30.6	72.2	75.0	73.4

Year-to-date	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	592	1.9	3.1	7.6	13.6	8.8	316.9
Dollar Volume	\$273,919,581	10.2	25.4	56.7	91.2	99.9	814.2
New Listings	905	7.1	22.0	28.0	21.8	7.7	211.0
Active Listings ³	163	2.3	62.1	32.9	-26.1	-43.0	25.8
Sales to New Listings Ratio ⁴	65.4	68.8	77.4	77.8	70.1	64.8	48.8
Months of Inventory ⁵	2.8	2.7	1.8	2.2	4.2	5.3	9.1
Average Price	\$462,702	8.1	21.6	45.5	68.3	83.7	119.3
Median Price	\$445,000	8.5	20.4	48.3	68.2	87.2	130.6
Sales to List Price Ratio	97.8	98.1	99.0	98.2	96.4	96.4	95.8
Median Days on Market	23.0	22.0	16.0	19.0	38.0	47.0	71.0
Average Days on Market	40.8	41.3	31.8	43.3	69.1	72.6	108.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

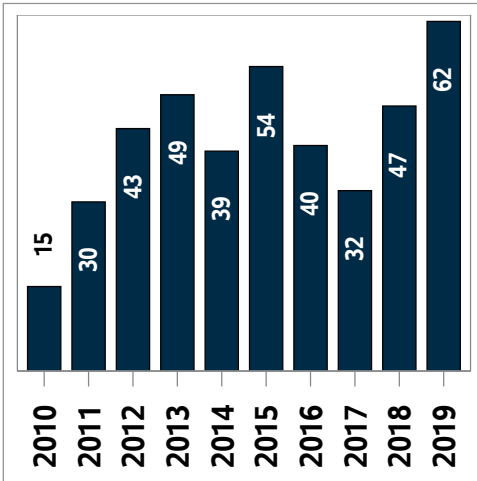
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

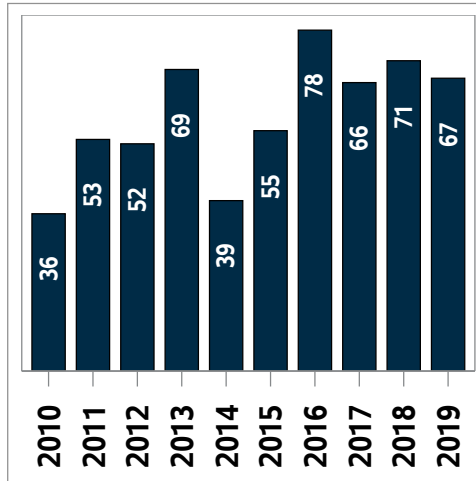
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Single Family Market Activity

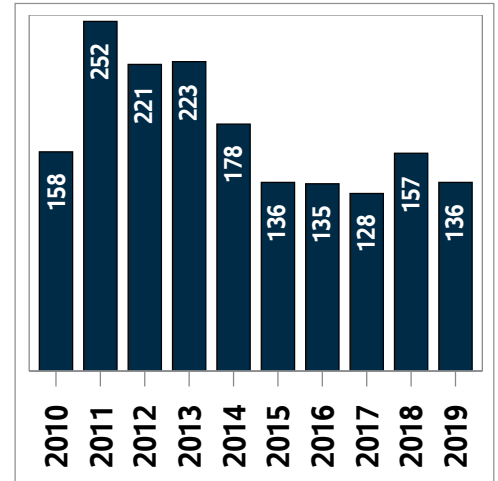
Sales Activity
(October only)



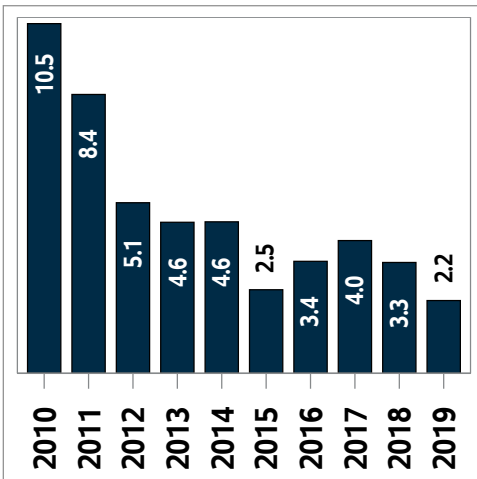
New Listings
(October only)



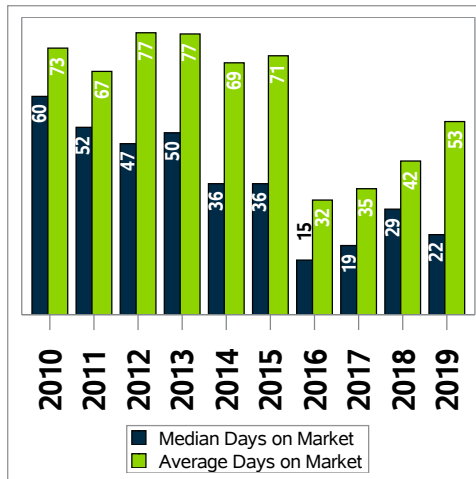
Active Listings
(October only)



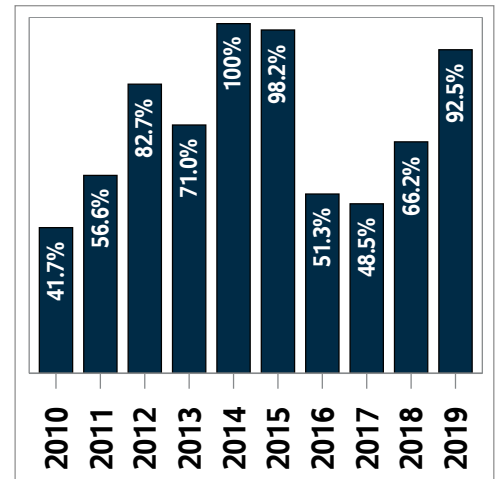
Months of Inventory
(October only)



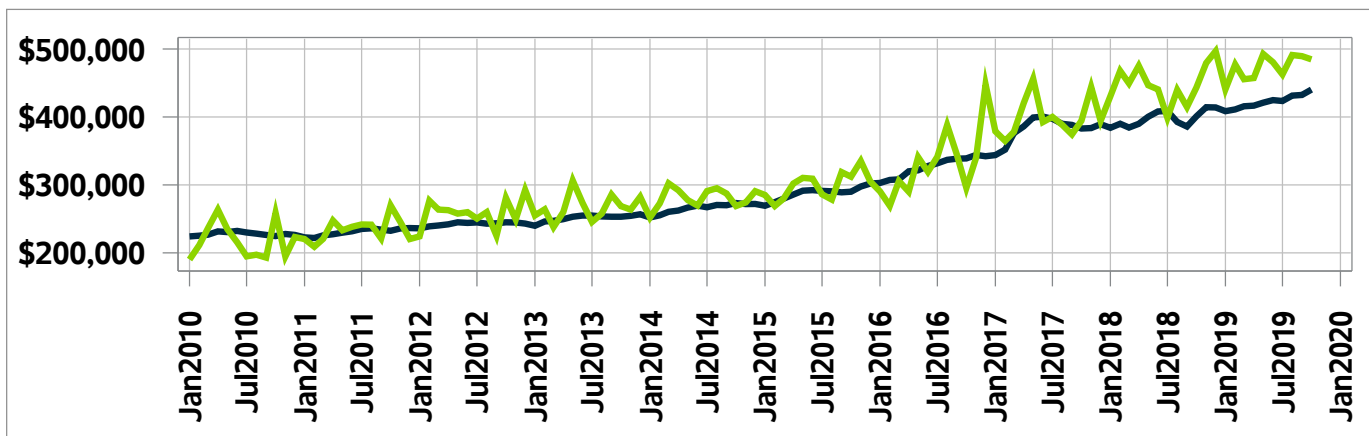
Days on Market
(October only)



Sales to New Listings Ratio
(October only)

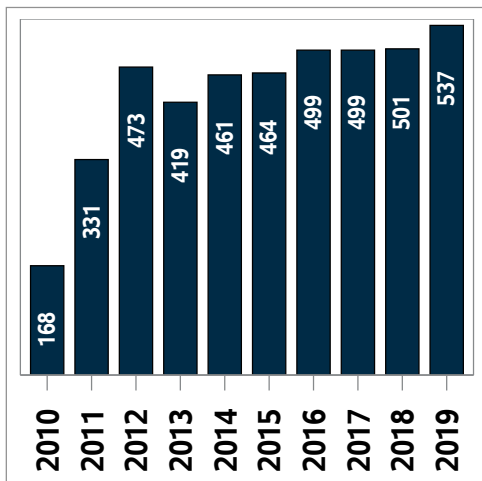


MLS® HPI Single Family Benchmark Price and Average Price

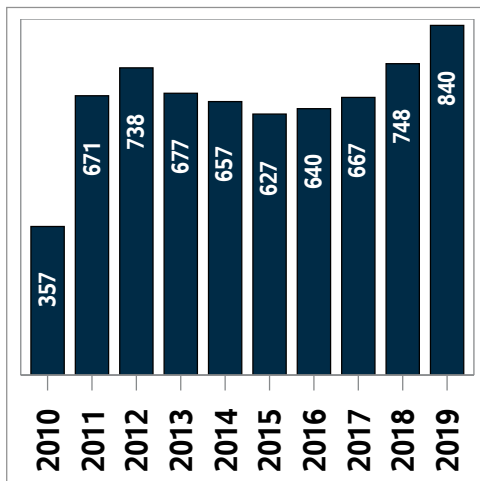


HALDIMAND COUNTY MLS® Single Family Market Activity

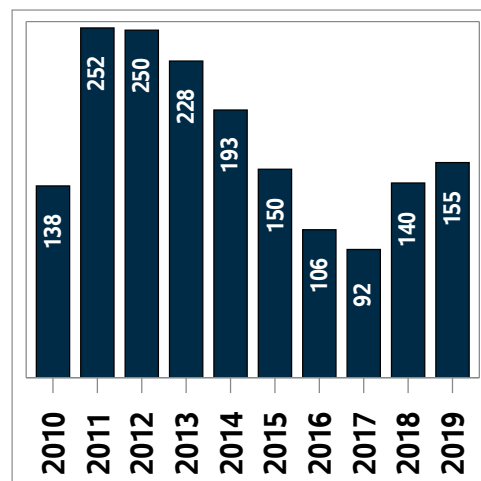
Sales Activity
(October Year-to-date)



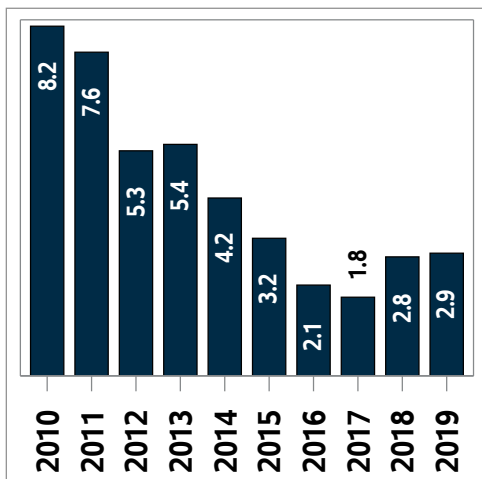
New Listings
(October Year-to-date)



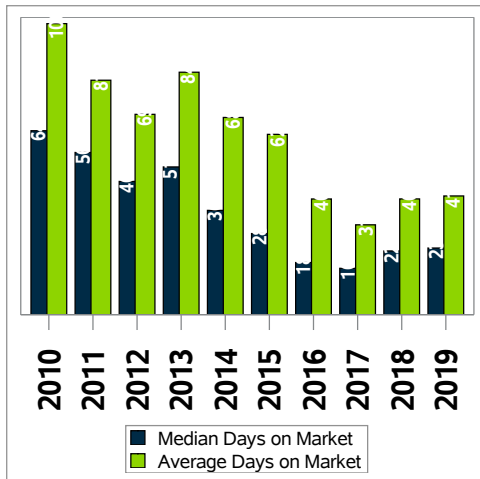
Active Listings¹
(October Year-to-date)



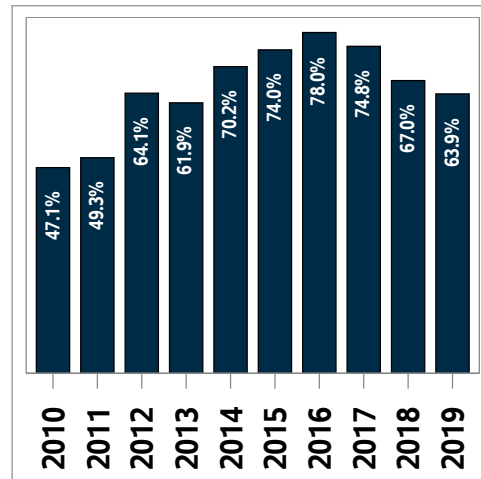
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY

MLS® Single Family Market Activity

Actual	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	62	31.9	93.8	55.0	59.0	44.2	226.3
Dollar Volume	\$30,054,155	44.2	138.2	154.2	186.6	148.7	666.6
New Listings	67	-5.6	1.5	-14.1	71.8	28.8	86.1
Active Listings	136	-13.4	6.3	0.7	-23.6	-38.5	3.0
Sales to New Listings Ratio ¹	92.5	66.2	48.5	51.3	100.0	82.7	52.8
Months of Inventory ²	2.2	3.3	4.0	3.4	4.6	5.1	6.9
Average Price	\$484,744	9.3	22.9	64.0	80.3	72.5	134.9
Median Price	\$460,715	13.8	15.3	75.5	70.7	71.6	156.0
Sales to List Price Ratio	97.7	98.4	98.4	98.0	93.7	95.7	95.7
Median Days on Market	22.0	29.0	19.0	15.0	36.0	47.0	73.0
Average Days on Market	53.1	42.2	34.6	31.5	69.2	77.5	75.1

Year-to-date	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	537	7.2	7.6	7.6	16.5	13.5	313.1
Dollar Volume	\$255,349,281	16.0	28.1	57.9	95.8	108.4	834.2
New Listings	840	12.3	25.9	31.3	27.9	13.8	200.0
Active Listings ³	155	10.5	67.8	45.4	-19.6	-38.1	44.9
Sales to New Listings Ratio ⁴	63.9	67.0	74.8	78.0	70.2	64.1	46.4
Months of Inventory ⁵	2.9	2.8	1.8	2.1	4.2	5.3	8.2
Average Price	\$475,511	8.2	19.1	46.7	68.1	83.5	126.1
Median Price	\$463,000	7.7	17.5	49.3	68.4	88.6	149.6
Sales to List Price Ratio	97.7	97.9	98.8	98.0	96.1	96.1	95.6
Median Days on Market	23.0	22.0	16.0	18.0	36.0	46.0	70.5
Average Days on Market	41.0	40.0	31.0	39.9	68.1	69.2	98.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

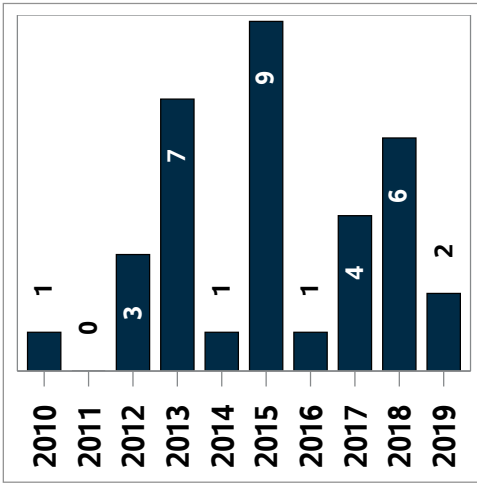
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

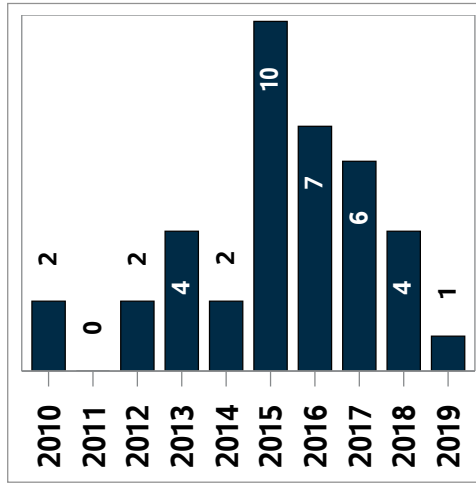
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Townhouse Market Activity

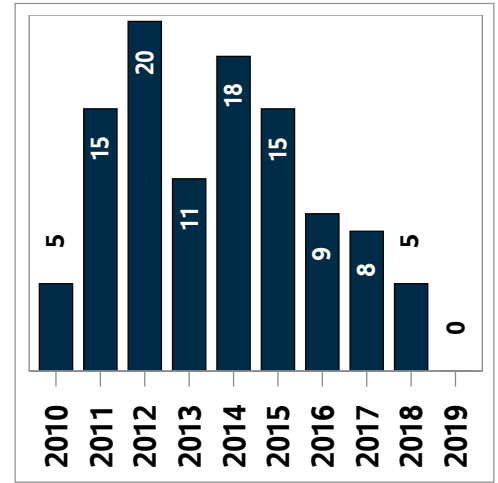
Sales Activity
(October only)



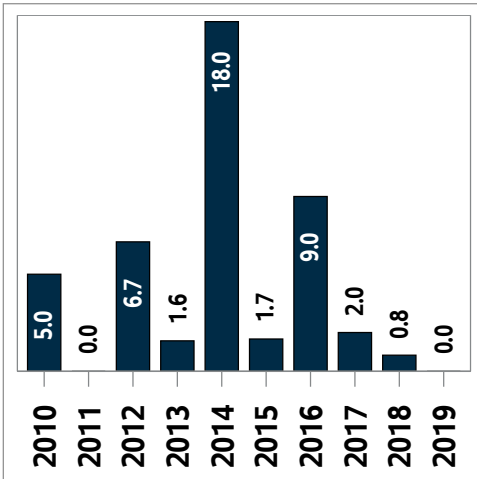
New Listings
(October only)



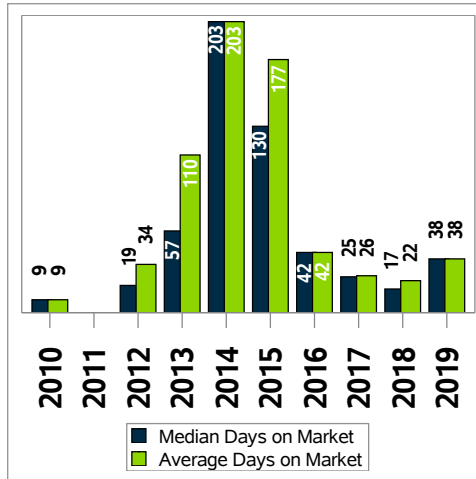
Active Listings
(October only)



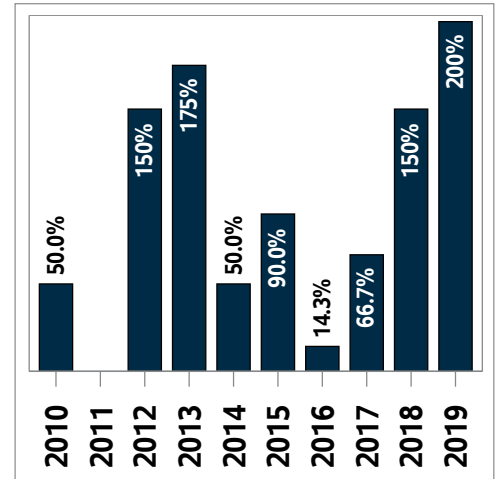
Months of Inventory
(October only)



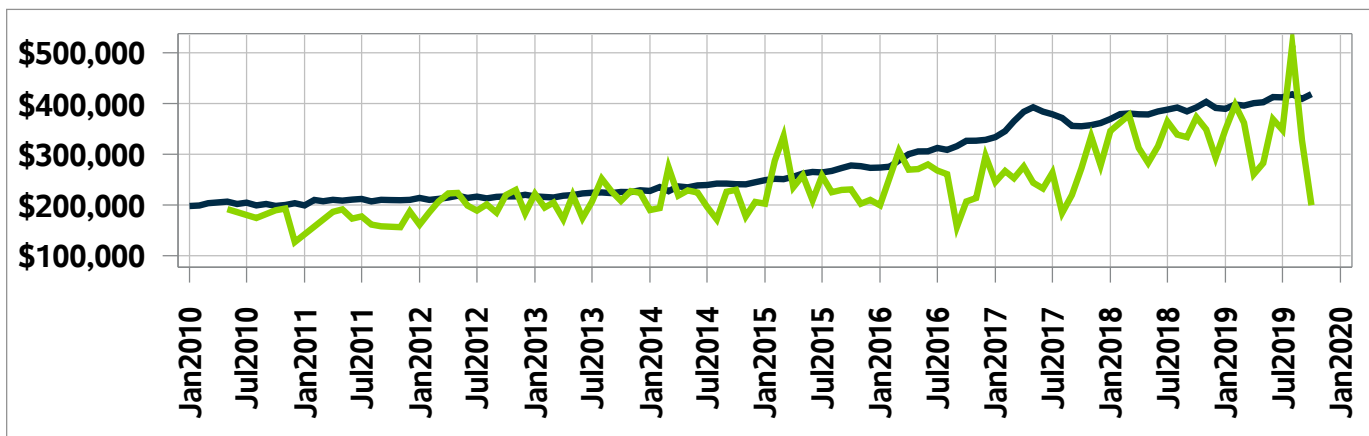
Days on Market
(October only)



Sales to New Listings Ratio
(October only)

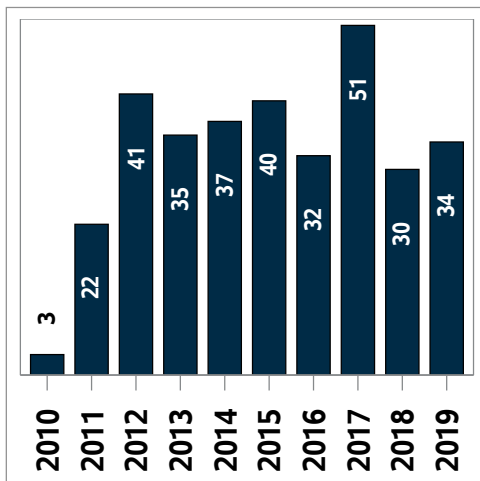


MLS® HPI Townhouse Benchmark Price and Average Price

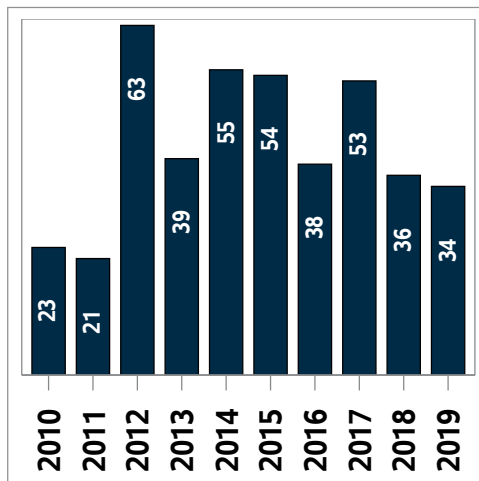


HALDIMAND COUNTY MLS® Townhouse Market Activity

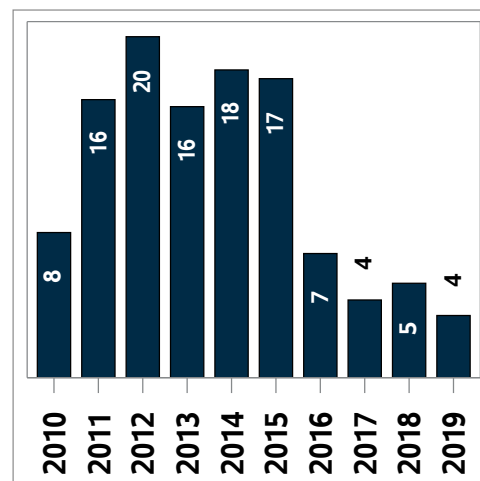
Sales Activity
(October Year-to-date)



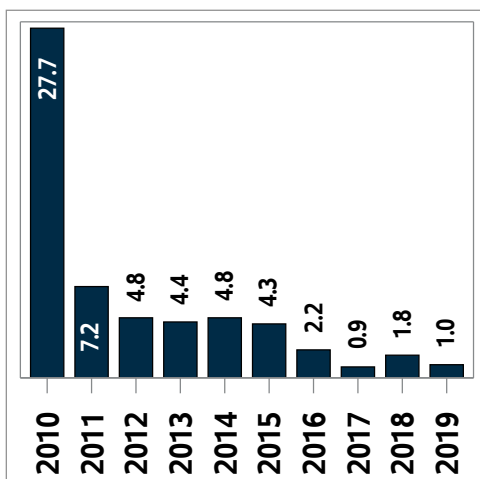
New Listings
(October Year-to-date)



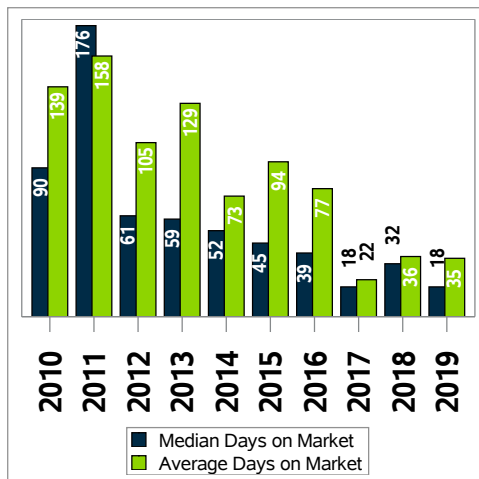
Active Listings¹
(October Year-to-date)



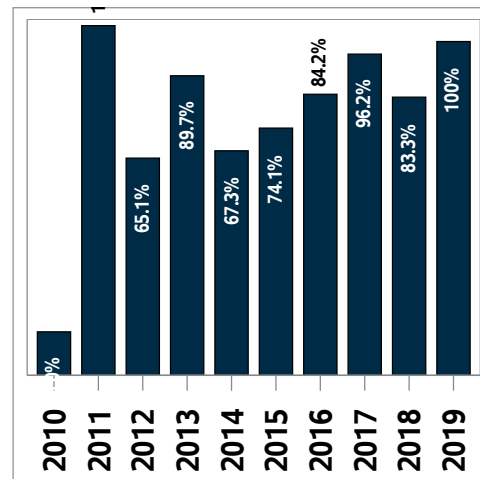
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY

MLS® Townhouse Market Activity

Actual	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	2	-66.7	-50.0	100.0	100.0	-33.3	100.0
Dollar Volume	\$399,000	-82.2	-63.4	92.8	73.6	-39.4	73.5
New Listings	1	-75.0	-83.3	-85.7	-50.0	-50.0	
Active Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio ¹	200.0	150.0	66.7	14.3	50.0	150.0	
Months of Inventory ²	0.0	0.8	2.0	9.0	18.0	6.7	2.0
Average Price	\$199,500	-46.5	-26.7	-3.6	-13.2	-9.2	-13.3
Median Price	\$199,500	-50.7	-24.3	-3.6	-13.2	18.0	-13.3
Sales to List Price Ratio	96.2	101.1	96.6	100.0	100.0	98.7	97.9
Median Days on Market	37.5	16.5	25.0	42.0	203.0	19.0	42.0
Average Days on Market	37.5	22.3	25.8	42.0	203.0	33.7	42.0

Year-to-date	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	34	13.3	-33.3	6.3	-8.1	-17.1	3,300.0
Dollar Volume	\$11,383,600	11.6	-9.5	34.4	41.9	39.4	4,849.4
New Listings	34	-5.6	-35.8	-10.5	-38.2	-46.0	750.0
Active Listings ³	4	-34.2	-20.0	-49.9	-79.8	-81.8	103.2
Sales to New Listings Ratio ⁴	100.0	83.3	96.2	84.2	67.3	65.1	25.0
Months of Inventory ⁵	1.0	1.8	0.9	2.2	4.8	4.8	17.5
Average Price	\$334,812	-1.5	35.8	26.5	54.4	68.1	45.6
Median Price	\$341,000	-3.0	36.4	31.2	55.0	79.6	48.3
Sales to List Price Ratio	98.3	99.4	99.7	99.6	98.3	98.6	97.9
Median Days on Market	18.0	32.0	18.0	38.5	52.0	61.0	42.0
Average Days on Market	35.3	36.4	22.3	77.4	72.9	105.2	42.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

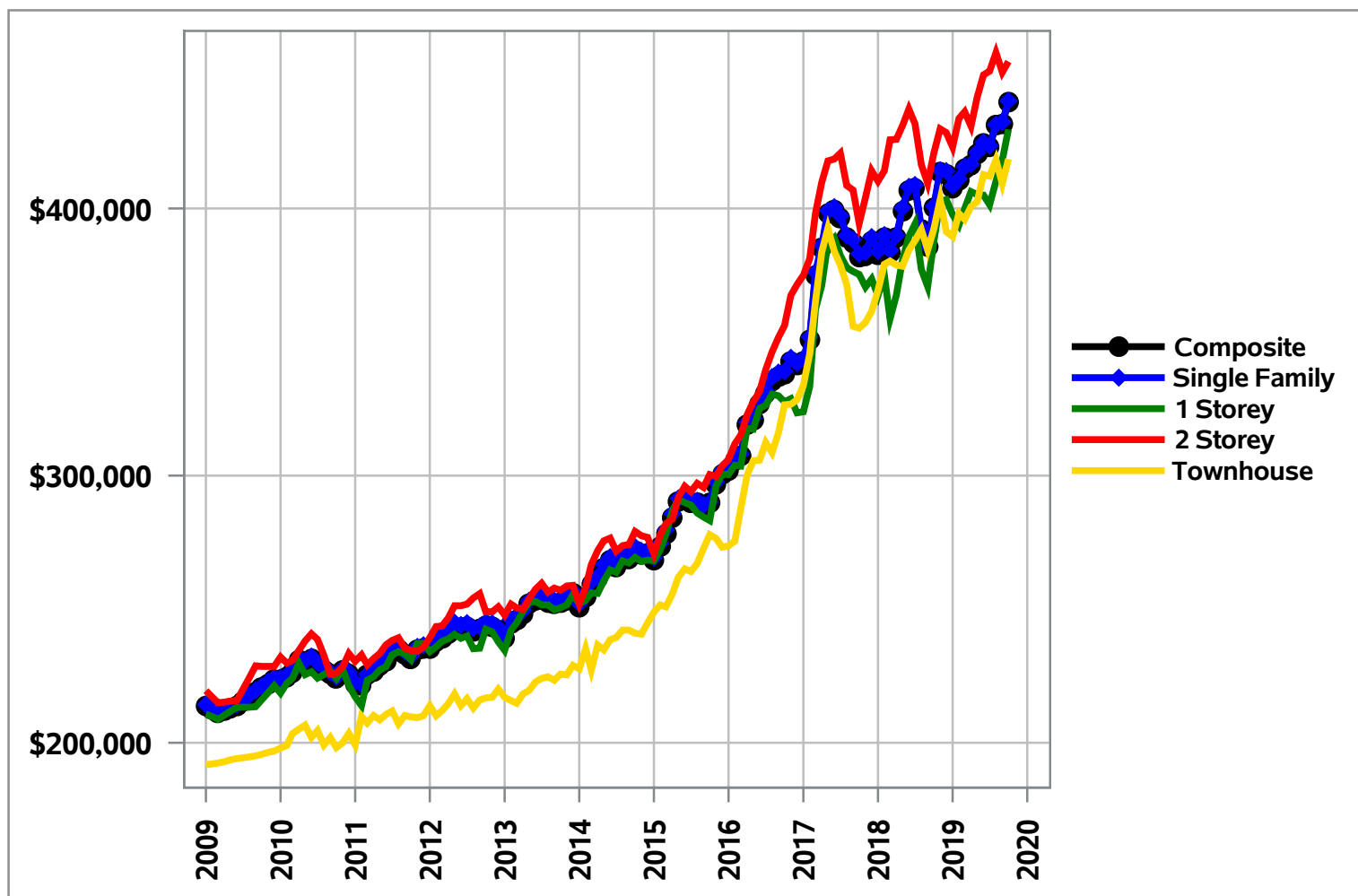
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$439,800	1.9	3.9	5.7	9.9	30.1	61.8
Single Family	\$440,300	1.8	4.0	5.7	9.8	29.9	61.1
One Storey	\$429,600	2.8	7.0	5.7	10.8	31.1	59.5
Two Storey	\$455,000	0.9	0.8	5.6	8.2	27.7	63.0
Townhouse	\$418,500	2.2	1.6	4.4	6.7	28.2	73.7
Apartment-Style							

MLS® HPI Benchmark Price



HALDIMAND COUNTY

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7015
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7023
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7175
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY

MLS® HPI Benchmark Descriptions

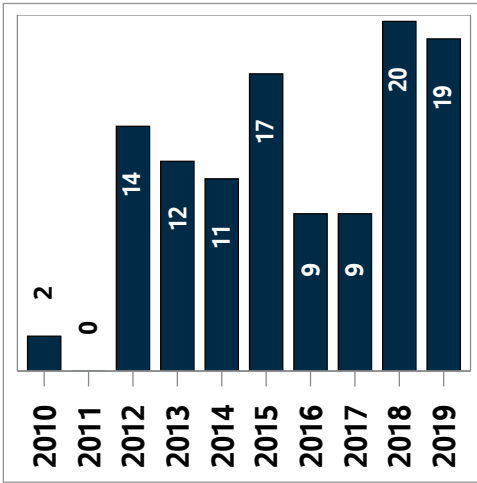
Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1091
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

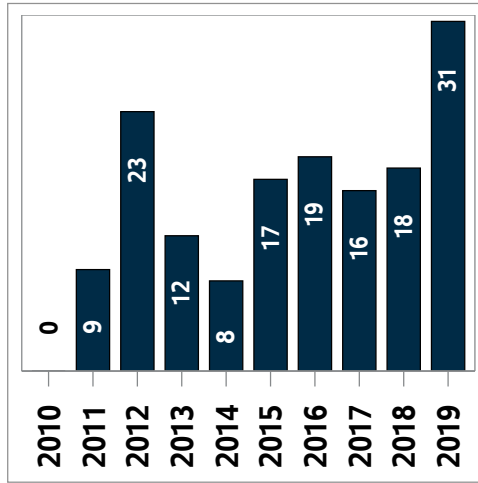
CALEDONIA (63)

MLS® Residential Market Activity

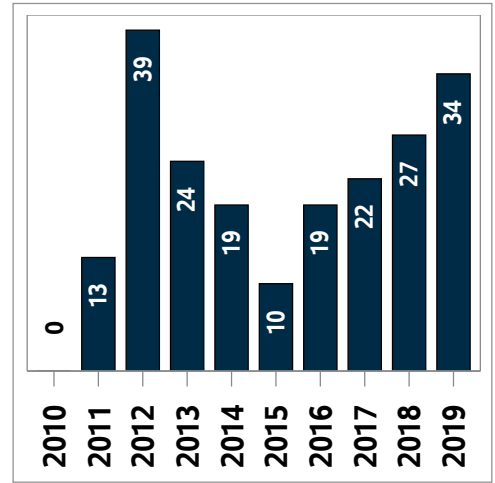
Sales Activity
(October only)



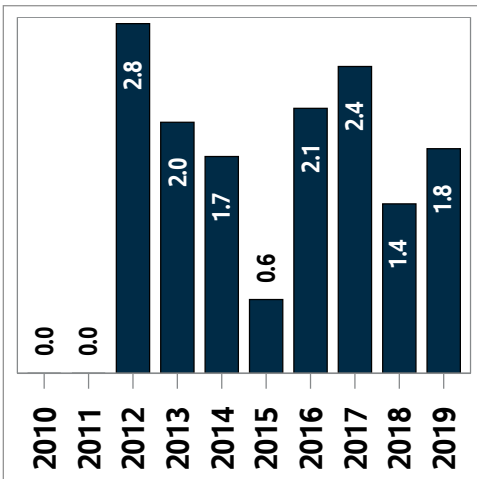
New Listings
(October only)



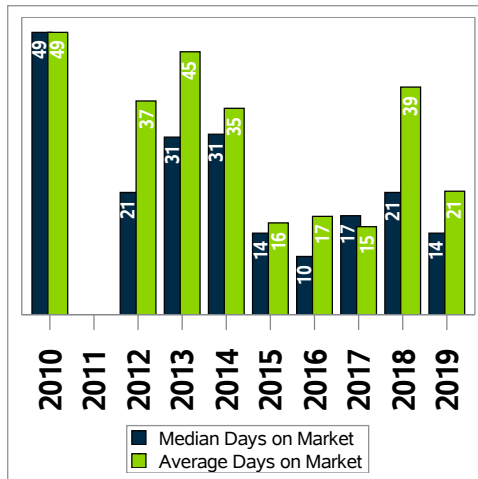
Active Listings
(October only)



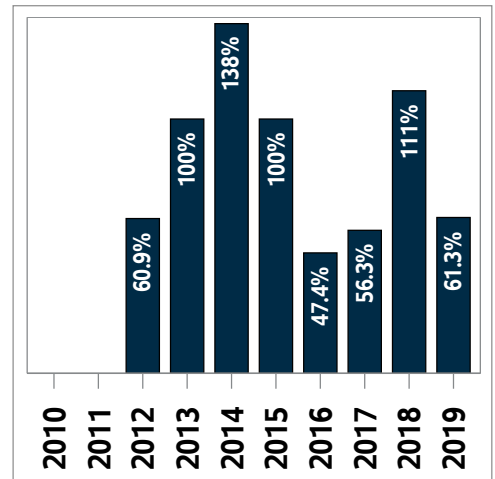
Months of Inventory
(October only)



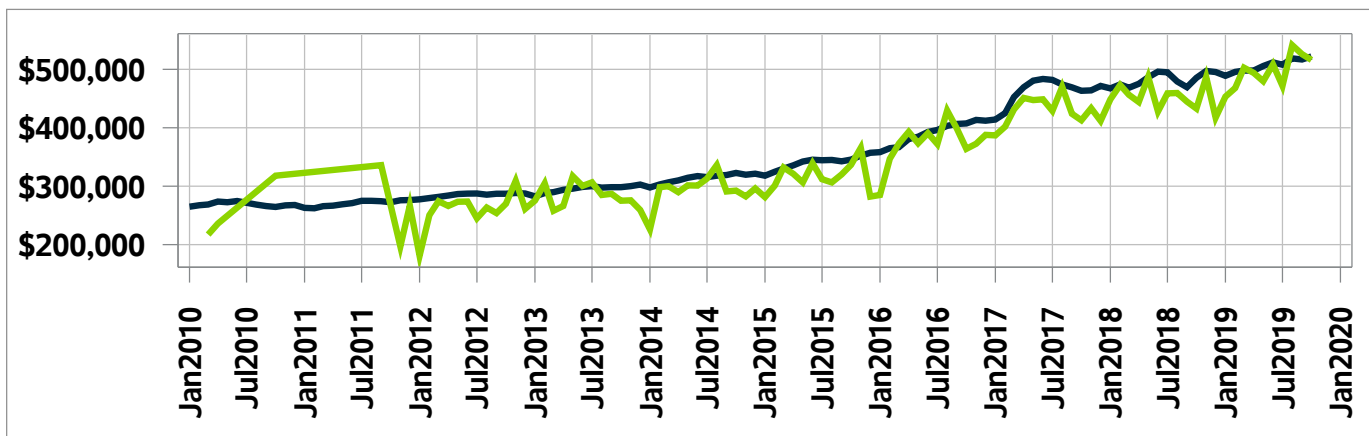
Days on Market
(October only)



Sales to New Listings Ratio
(October only)



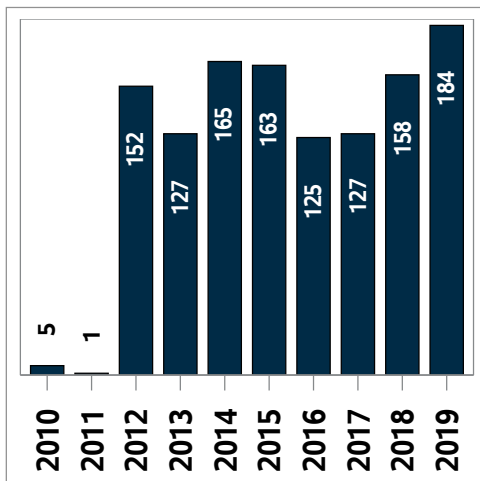
MLS® HPI Composite Benchmark Price and Average Price



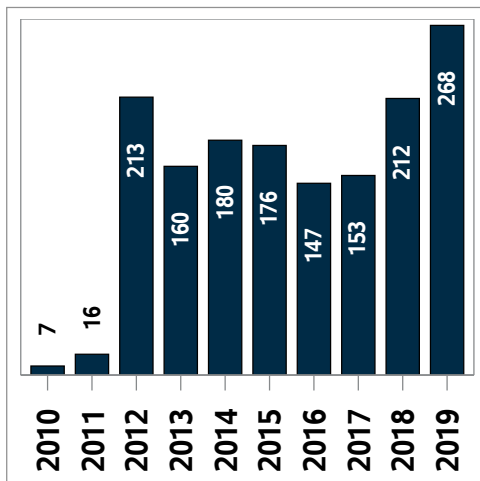
CALEDONIA (63)

MLS® Residential Market Activity

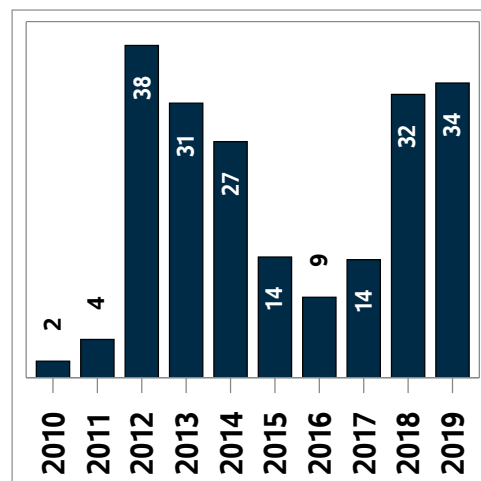
Sales Activity
(October Year-to-date)



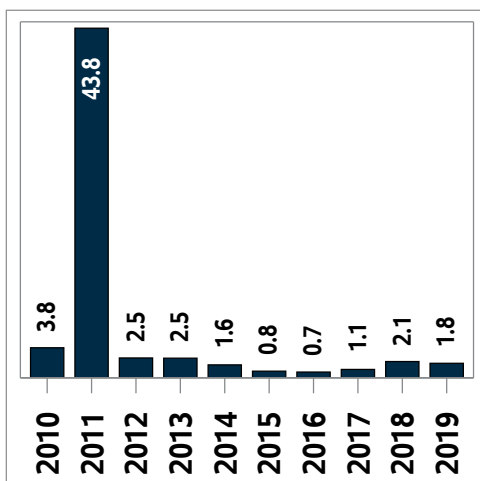
New Listings
(October Year-to-date)



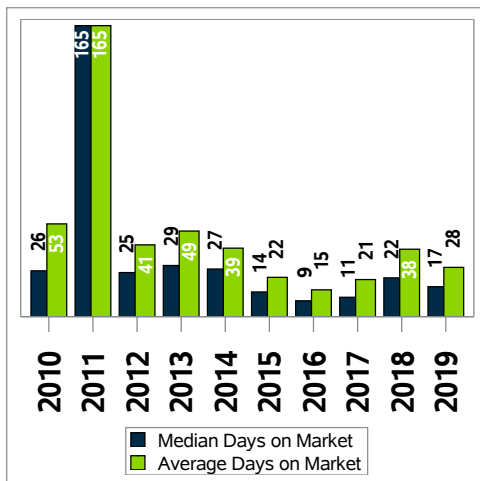
Active Listings¹
(October Year-to-date)



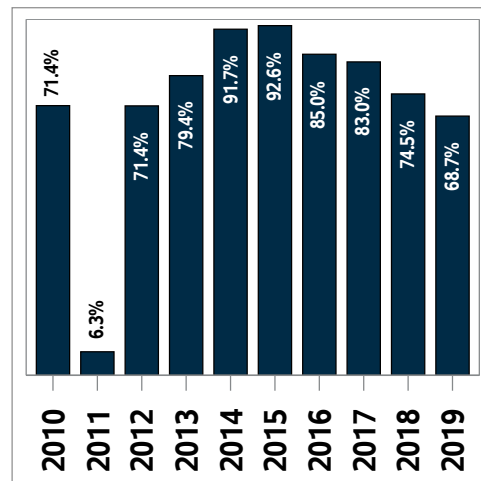
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CALEDONIA (63)

MLS® Residential Market Activity

Actual	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	19	-5.0	111.1	111.1	72.7	35.7	
Dollar Volume	\$9,805,350	13.2	163.9	199.4	204.8	159.4	
New Listings	31	72.2	93.8	63.2	287.5	34.8	
Active Listings	34	25.9	54.5	78.9	78.9	-12.8	1,600.0
Sales to New Listings Ratio ¹	61.3	111.1	56.3	47.4	137.5	60.9	
Months of Inventory ²	1.8	1.4	2.4	2.1	1.7	2.8	
Average Price	\$516,071	19.2	25.0	41.8	76.4	91.2	
Median Price	\$479,900	14.2	20.0	30.6	71.4	83.3	
Sales to List Price Ratio	98.5	99.6	99.2	103.1	98.3	97.4	
Median Days on Market	14.0	21.0	17.0	10.0	31.0	21.0	
Average Days on Market	21.2	39.1	15.1	16.9	35.5	36.7	

Year-to-date	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	184	16.5	44.9	47.2	11.5	21.1	4,500.0
Dollar Volume	\$92,138,087	29.0	68.5	93.4	88.5	129.8	10,258.4
New Listings	268	26.4	75.2	82.3	48.9	25.8	4,366.7
Active Listings ³	34	4.0	149.6	266.3	24.8	-11.3	1,318.9
Sales to New Listings Ratio ⁴	68.7	74.5	83.0	85.0	91.7	71.4	66.7
Months of Inventory ⁵	1.8	2.1	1.1	0.7	1.6	2.5	5.9
Average Price	\$500,750	10.8	16.3	31.4	69.0	89.8	125.2
Median Price	\$485,000	9.5	12.8	24.4	69.6	93.2	128.2
Sales to List Price Ratio	98.8	98.7	101.1	100.8	97.7	97.7	96.3
Median Days on Market	17.0	22.0	11.0	9.0	27.0	25.0	73.5
Average Days on Market	28.0	38.2	21.0	15.2	38.8	40.7	71.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

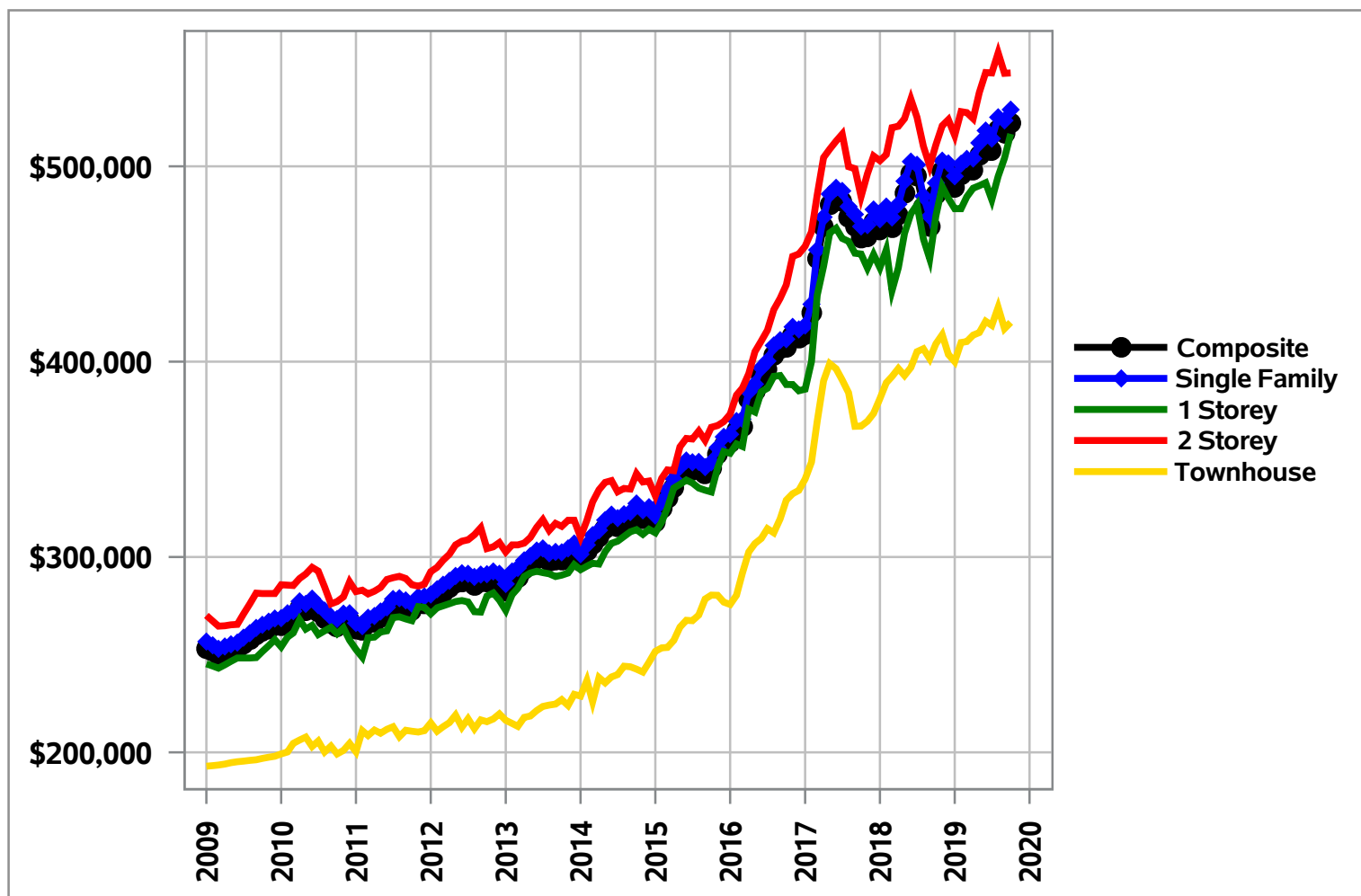
CALEDONIA (63)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$522,000	1.0	2.8	4.8	7.5	28.1	61.8
Single Family	\$529,000	1.1	2.9	5.0	7.6	28.6	61.6
One Storey	\$516,600	2.5	7.0	5.7	8.8	33.0	64.5
Two Storey	\$547,800	0.0	0.0	4.5	7.2	24.7	59.8
Townhouse	\$420,100	0.8	0.4	1.6	2.7	27.7	73.2
Apartment-Style							

MLS® HPI Benchmark Price



CALEDONIA (63)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1287
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6057
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1722
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5881
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

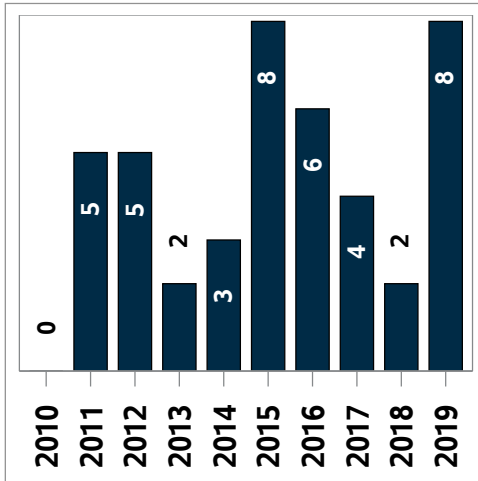
Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1173
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

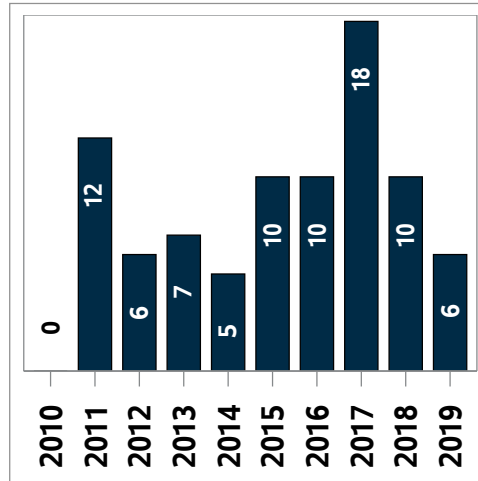
CAYUGA (62)

MLS® Residential Market Activity

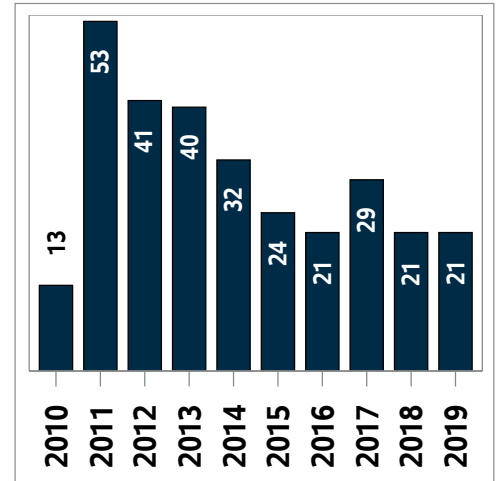
Sales Activity
(October only)



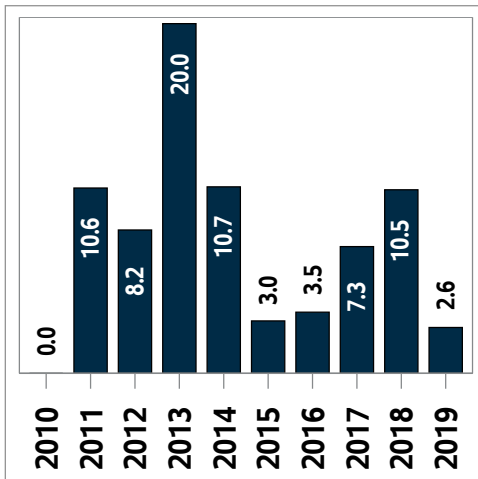
New Listings
(October only)



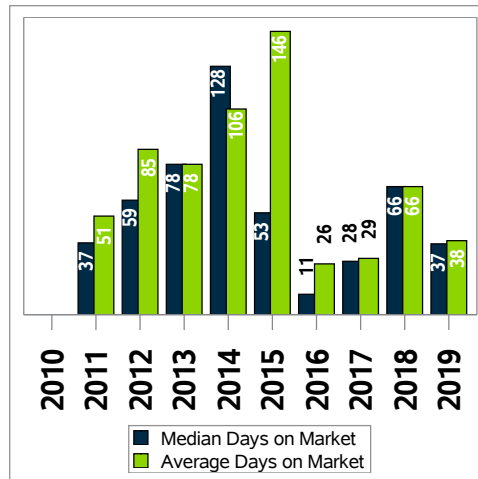
Active Listings
(October only)



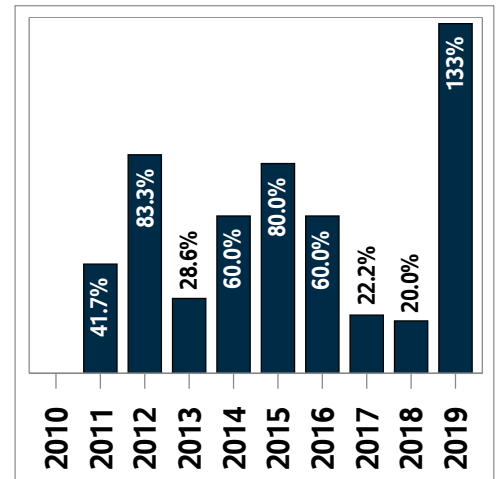
Months of Inventory
(October only)



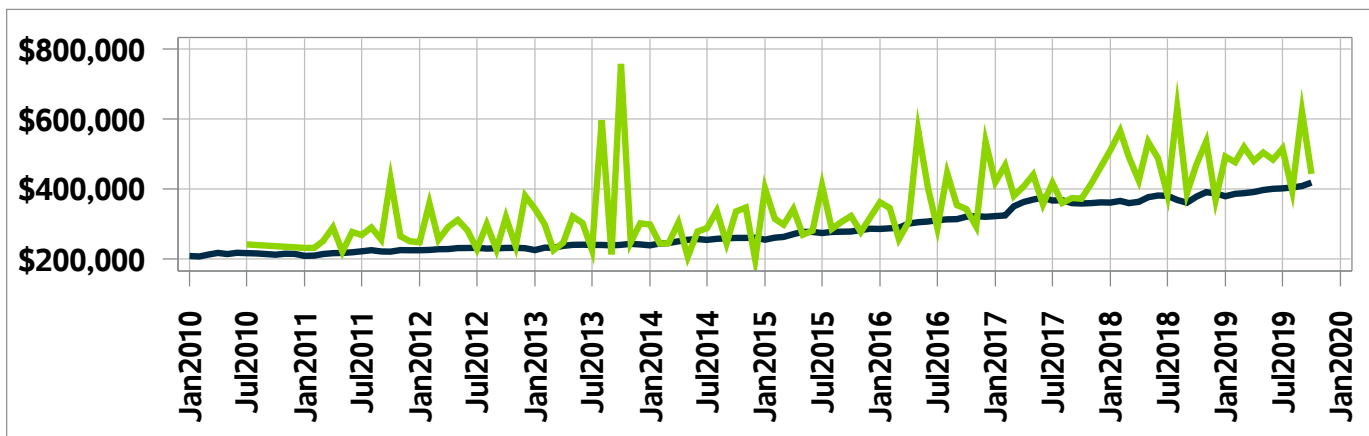
Days on Market
(October only)



Sales to New Listings Ratio
(October only)



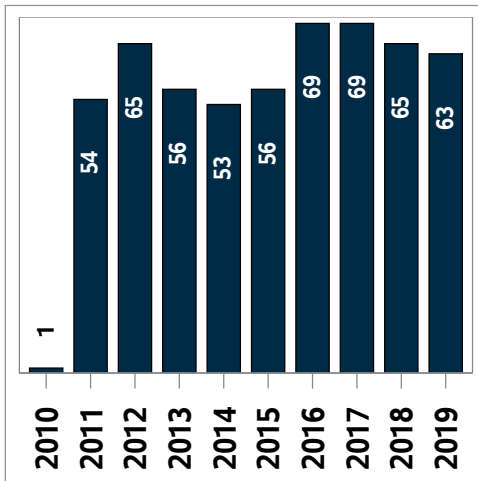
MLS® HPI Composite Benchmark Price and Average Price



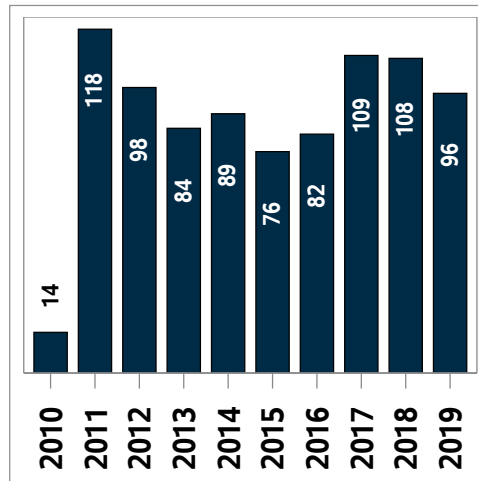
CAYUGA (62)

MLS® Residential Market Activity

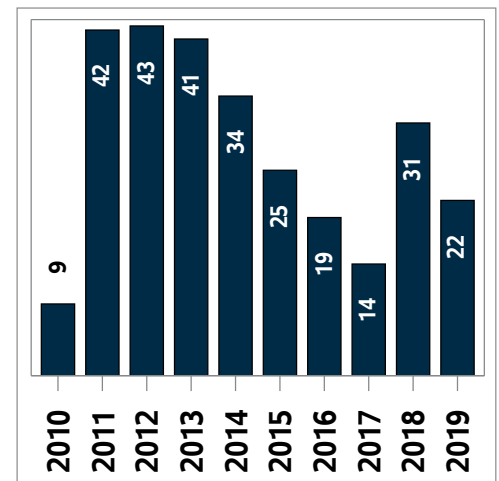
Sales Activity
(October Year-to-date)



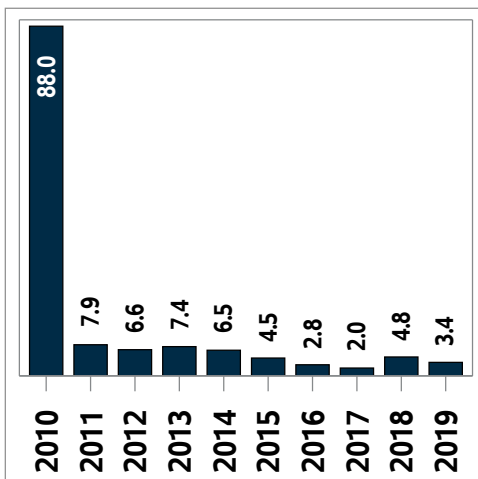
New Listings
(October Year-to-date)



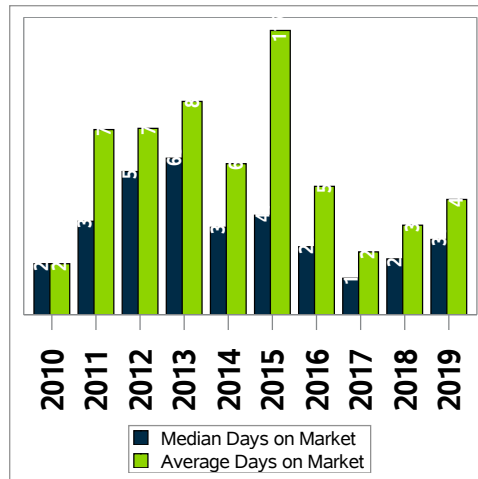
Active Listings¹
(October Year-to-date)



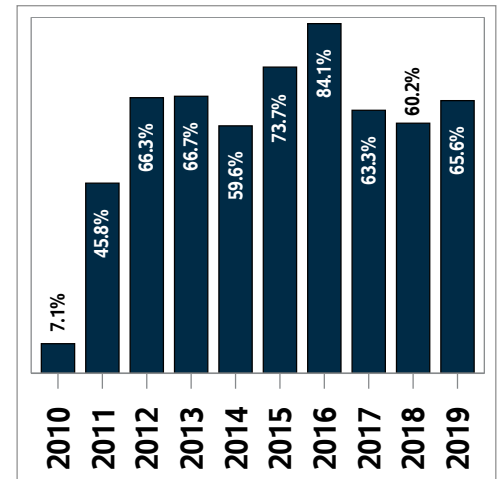
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CAYUGA (62)

MLS® Residential Market Activity

Actual	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	8	300.0	100.0	33.3	166.7	60.0	
Dollar Volume	\$3,543,900	277.0	138.1	72.5	251.8	121.9	
New Listings	6	-40.0	-66.7	-40.0	20.0	0.0	
Active Listings	21	0.0	-27.6	0.0	-34.4	-48.8	950.0
Sales to New Listings Ratio ¹	133.3	20.0	22.2	60.0	60.0	83.3	
Months of Inventory ²	2.6	10.5	7.3	3.5	10.7	8.2	
Average Price	\$442,988	-5.7	19.1	29.3	31.9	38.7	
Median Price	\$440,500	-6.3	6.3	58.7	19.9	89.5	
Sales to List Price Ratio	97.6	97.1	97.2	103.9	96.8	94.1	
Median Days on Market	36.5	66.0	27.5	10.5	128.0	59.0	
Average Days on Market	38.1	66.0	29.0	26.2	106.0	85.2	

Year-to-date	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	63	-3.1	-8.7	-8.7	18.9	-3.1	3,050.0
Dollar Volume	\$31,062,200	0.2	13.6	22.7	112.8	65.6	7,260.7
New Listings	96	-11.1	-11.9	17.1	7.9	-2.0	3,100.0
Active Listings ³	22	-30.6	56.9	10.8	-37.3	-49.9	1,333.3
Sales to New Listings Ratio ⁴	65.6	60.2	63.3	84.1	59.6	66.3	66.7
Months of Inventory ⁵	3.4	4.8	2.0	2.8	6.5	6.6	7.5
Average Price	\$493,051	3.4	24.4	34.3	79.0	70.9	133.7
Median Price	\$469,000	4.2	17.0	40.0	77.0	77.0	122.3
Sales to List Price Ratio	97.5	97.9	97.8	98.6	96.1	95.2	95.7
Median Days on Market	31.0	23.0	15.0	28.0	36.0	59.0	101.5
Average Days on Market	47.5	36.9	25.9	52.9	62.2	76.8	101.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

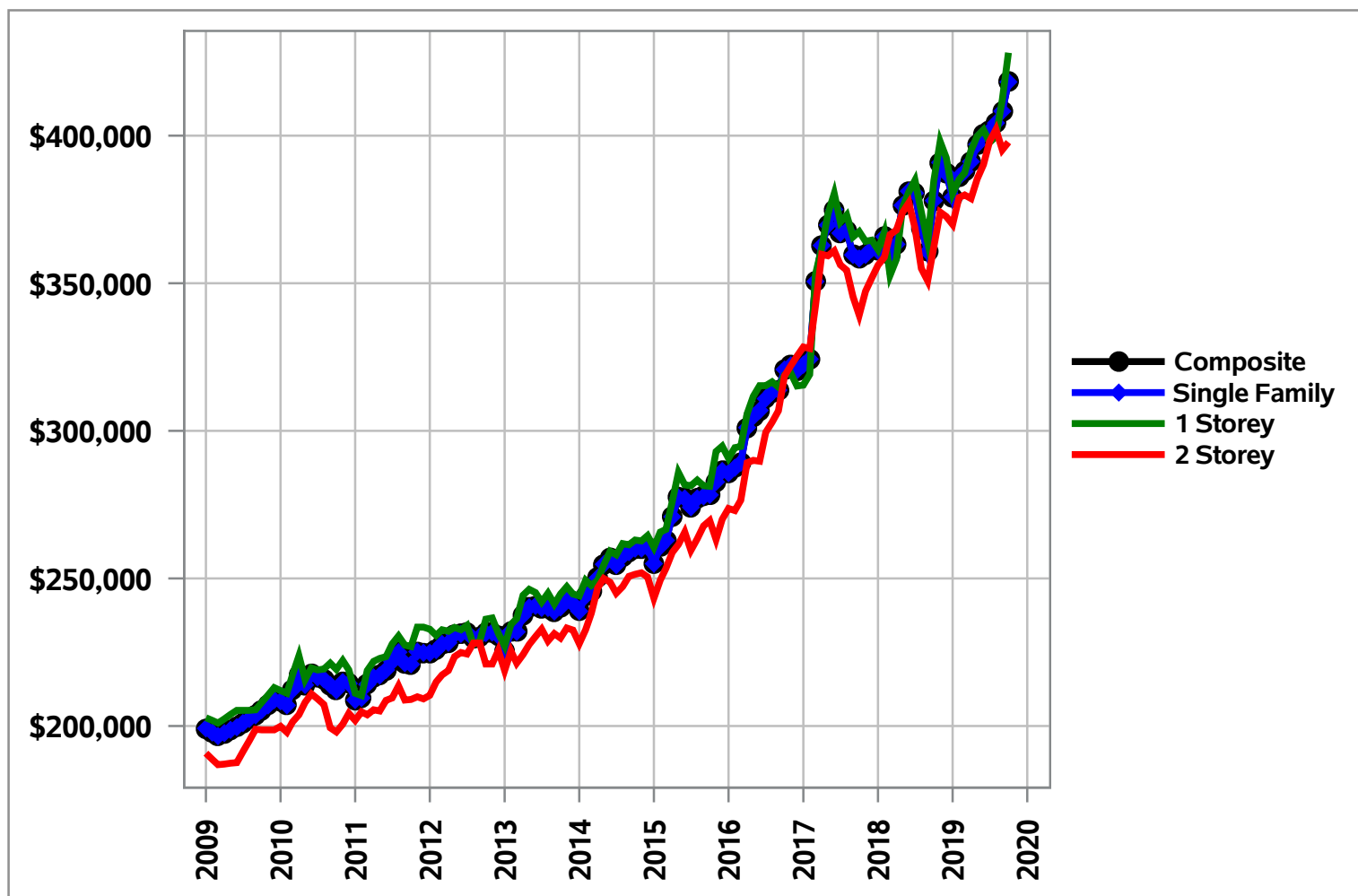
CAYUGA (62)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$418,200	2.4	4.1	6.9	10.6	30.4	60.8
Single Family	\$418,200	2.4	4.1	6.9	10.6	30.4	60.8
One Storey	\$428,100	3.9	7.6	8.4	11.3	34.2	62.8
Two Storey	\$397,800	0.7	-0.1	5.0	9.8	24.9	58.2
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



CAYUGA (62)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10479
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CAYUGA (62)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10830
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

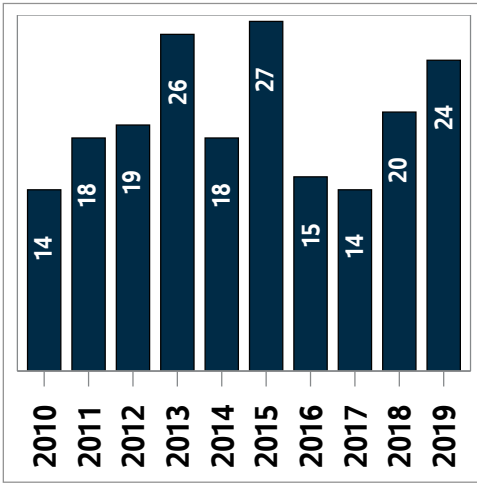
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1786
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10957
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

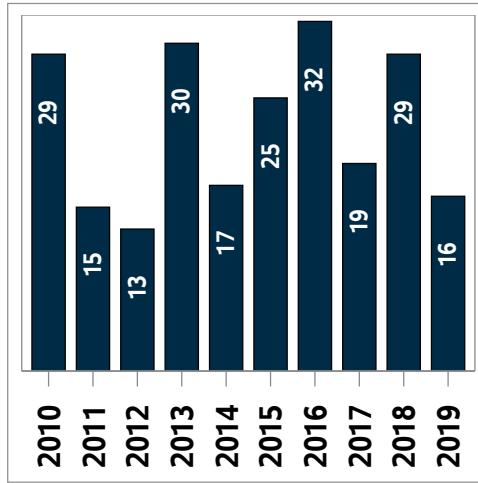
DUNNVILLE (60)

MLS® Residential Market Activity

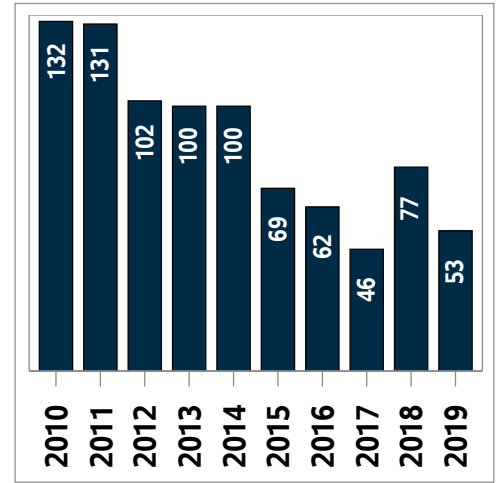
Sales Activity
(October only)



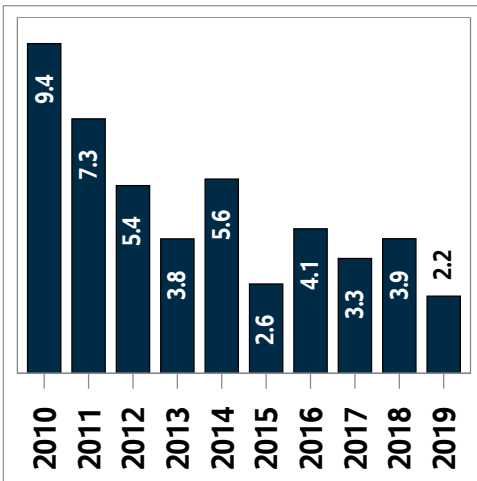
New Listings
(October only)



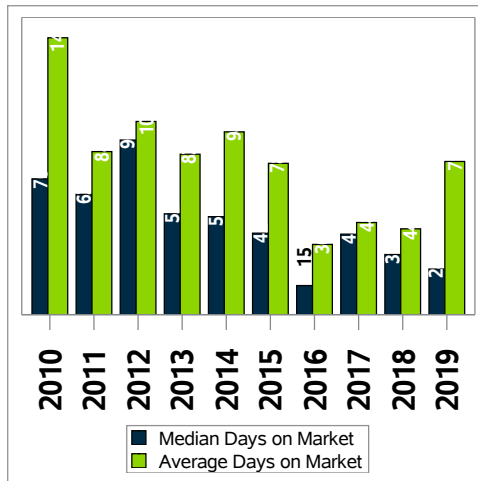
Active Listings
(October only)



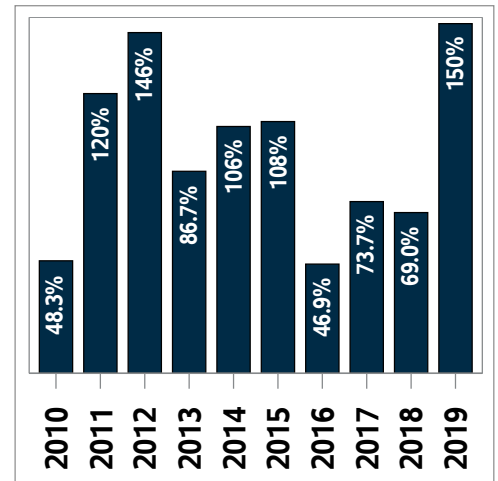
Months of Inventory
(October only)



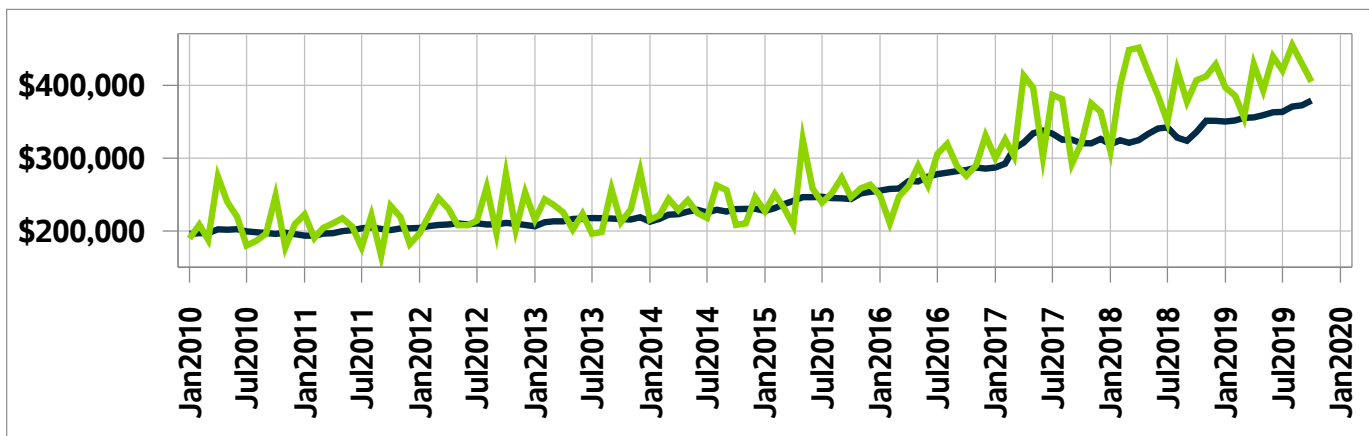
Days on Market
(October only)



Sales to New Listings Ratio
(October only)



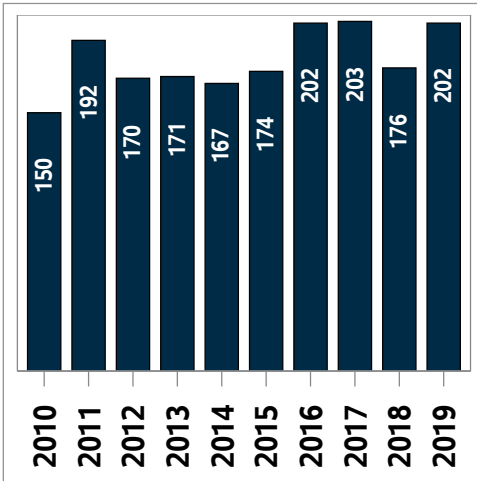
MLS® HPI Composite Benchmark Price and Average Price



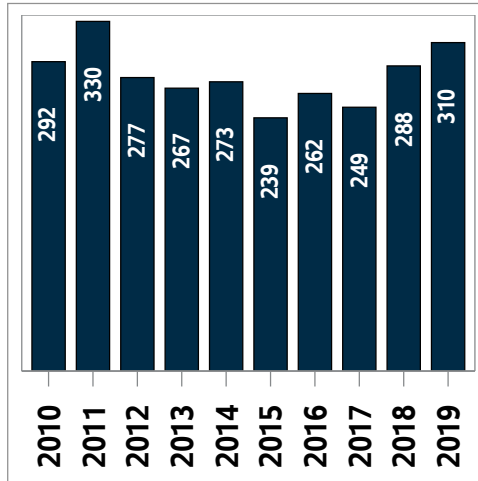
DUNNVILLE (60)

MLS® Residential Market Activity

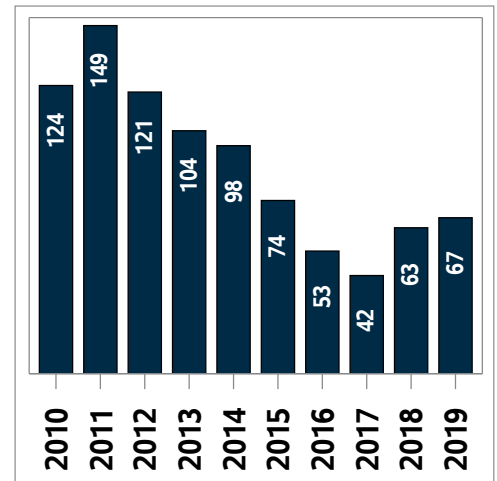
Sales Activity
(October Year-to-date)



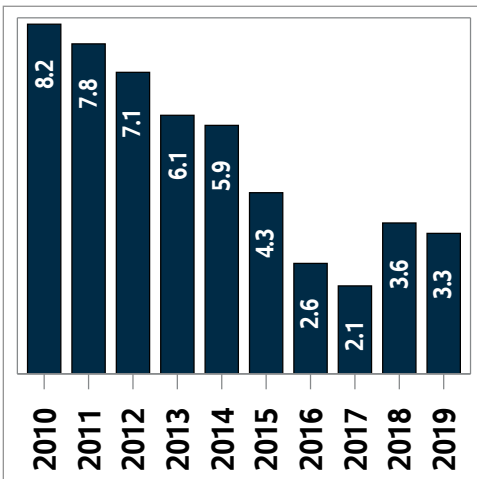
New Listings
(October Year-to-date)



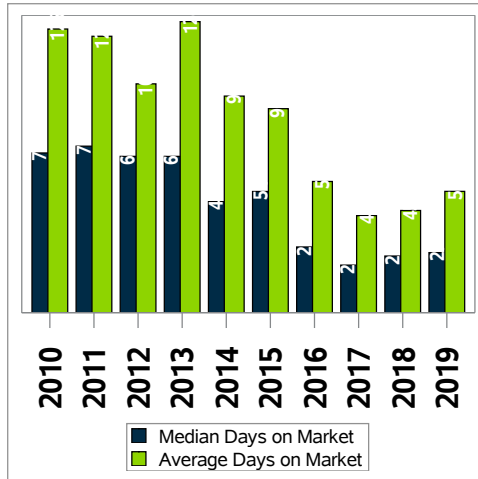
Active Listings ¹
(October Year-to-date)



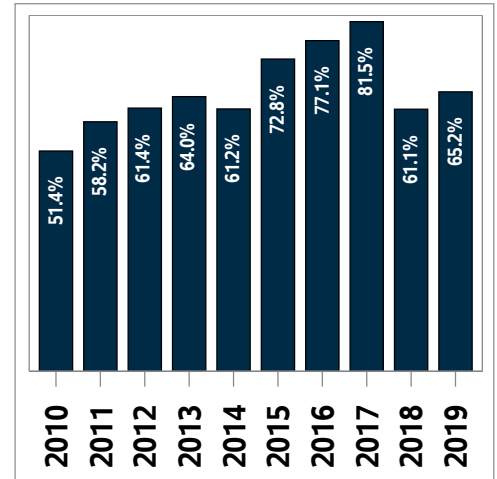
Months of Inventory ²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

DUNNVILLE (60)

MLS® Residential Market Activity

Actual	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	24	20.0	71.4	60.0	33.3	26.3	20.0
Dollar Volume	\$9,721,175	19.4	116.4	135.0	159.2	83.7	134.2
New Listings	16	-44.8	-15.8	-50.0	-5.9	23.1	-46.7
Active Listings	53	-31.2	15.2	-14.5	-47.0	-48.0	-58.6
Sales to New Listings Ratio ¹	150.0	69.0	73.7	46.9	105.9	146.2	66.7
Months of Inventory ²	2.2	3.9	3.3	4.1	5.6	5.4	6.4
Average Price	\$405,049	-0.5	26.2	46.9	94.4	45.5	95.2
Median Price	\$394,233	3.7	36.6	54.6	83.4	54.6	117.8
Sales to List Price Ratio	98.0	98.8	96.4	96.8	89.1	96.0	95.8
Median Days on Market	23.5	31.0	41.5	15.0	50.5	90.0	73.0
Average Days on Market	79.0	44.3	47.5	36.2	94.2	99.6	73.4

Year-to-date	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	202	14.8	-0.5	0.0	21.0	18.8	68.3
Dollar Volume	\$84,307,764	19.9	19.8	53.0	114.9	117.5	255.9
New Listings	310	7.6	24.5	18.3	13.6	11.9	26.5
Active Listings ³	67	6.9	58.9	27.2	-31.6	-44.6	-40.5
Sales to New Listings Ratio ⁴	65.2	61.1	81.5	77.1	61.2	61.4	49.0
Months of Inventory ⁵	3.3	3.6	2.1	2.6	5.9	7.1	9.4
Average Price	\$417,365	4.5	20.4	53.0	77.7	83.1	111.4
Median Price	\$394,715	8.1	27.7	59.2	86.8	85.9	113.4
Sales to List Price Ratio	97.1	97.4	98.5	96.7	95.2	95.6	95.5
Median Days on Market	26.5	25.0	21.0	29.0	49.0	69.0	73.0
Average Days on Market	53.5	45.1	42.8	57.9	95.6	101.0	117.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

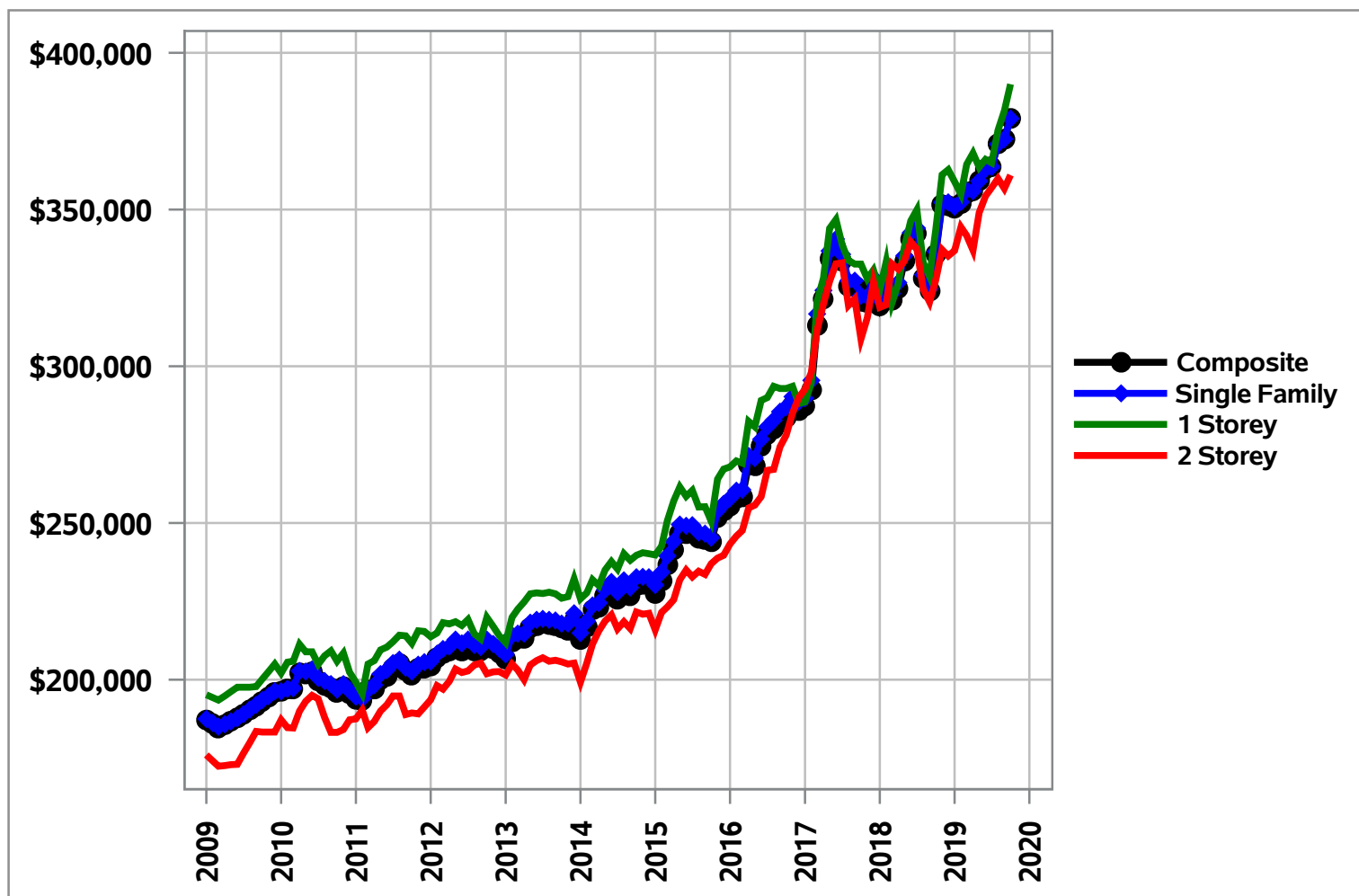
DUNNVILLE (60)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$379,100	1.7	4.3	6.5	12.9	33.6	64.8
Single Family	\$379,000	1.7	4.2	6.5	12.6	32.1	62.9
One Storey	\$390,000	2.2	6.9	6.0	13.5	33.2	62.7
Two Storey	\$361,000	1.2	1.1	7.1	10.2	29.9	62.9
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7861
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

1 Storey

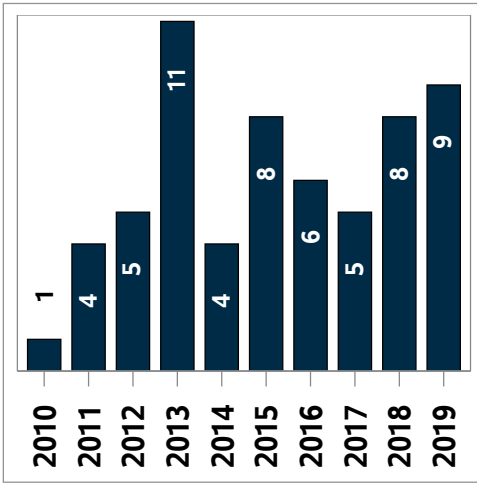
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7920
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

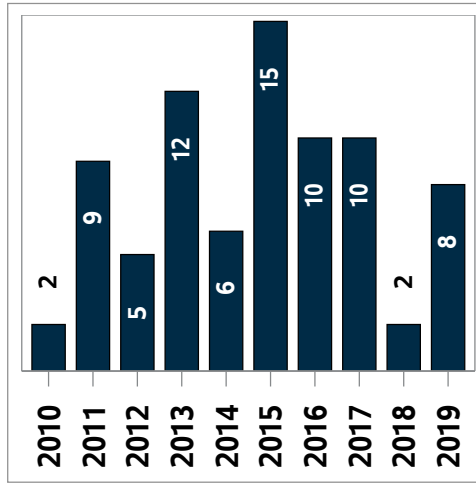
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1579
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7776
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70) MLS® Residential Market Activity

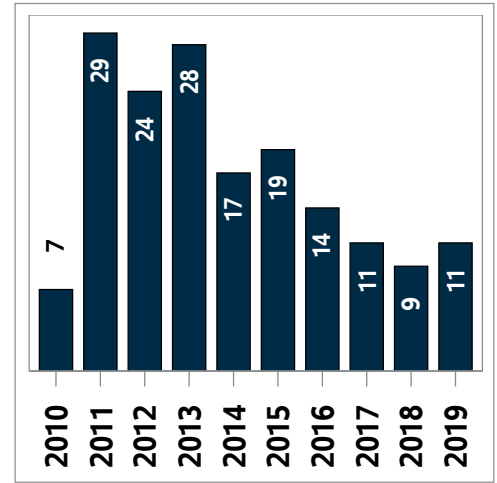
Sales Activity
(October only)



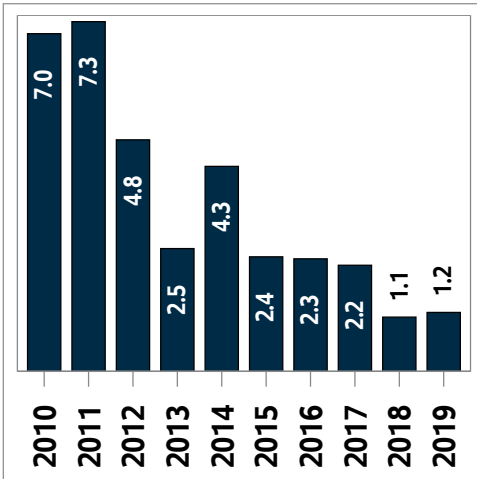
New Listings
(October only)



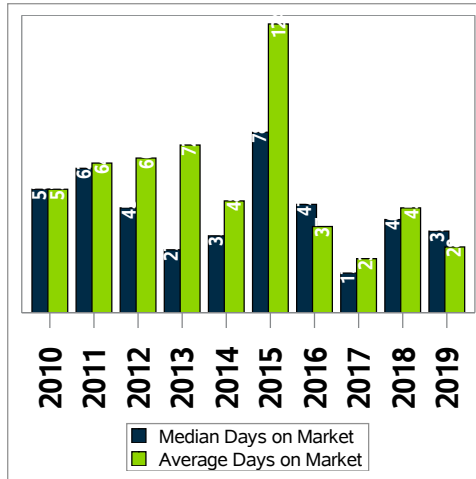
Active Listings
(October only)



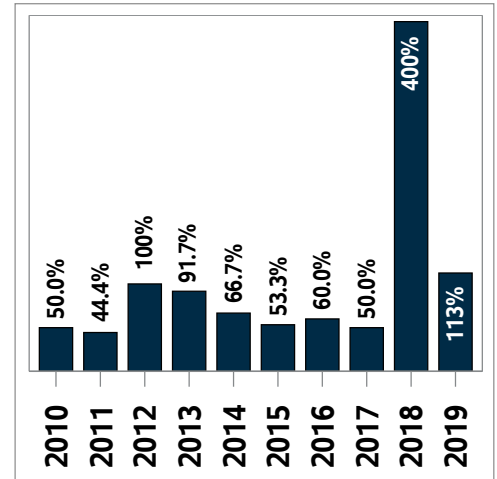
Months of Inventory
(October only)



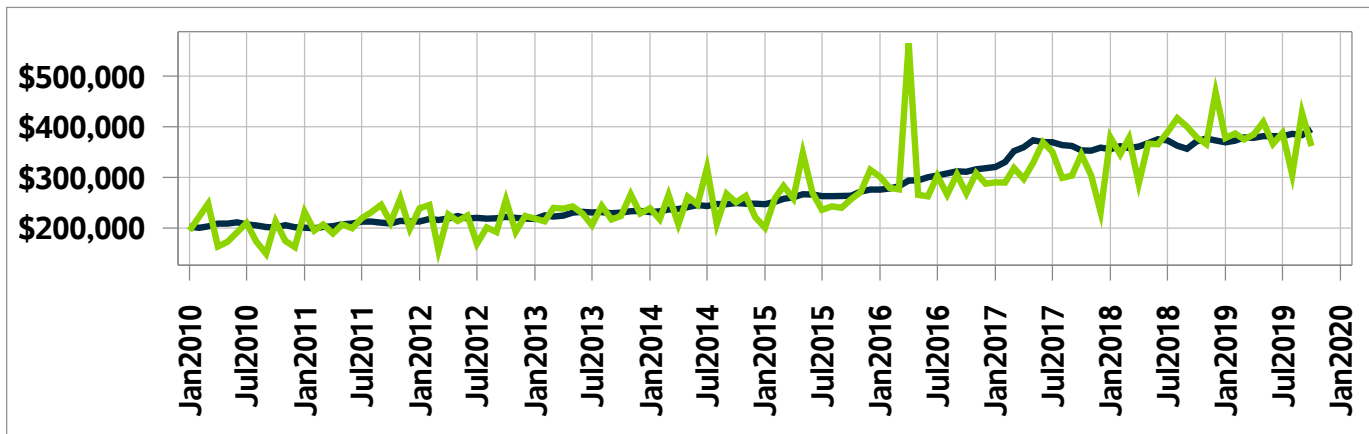
Days on Market
(October only)



Sales to New Listings Ratio
(October only)

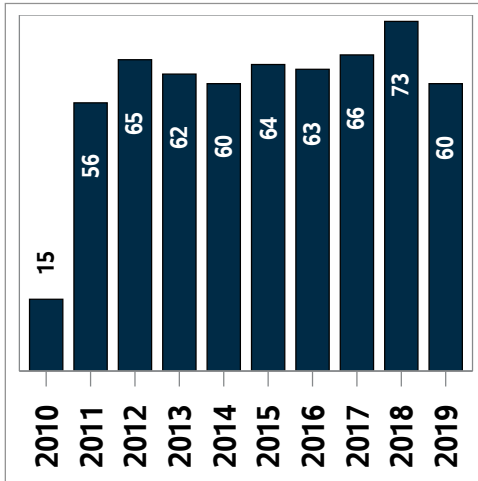


MLS® HPI Composite Benchmark Price and Average Price

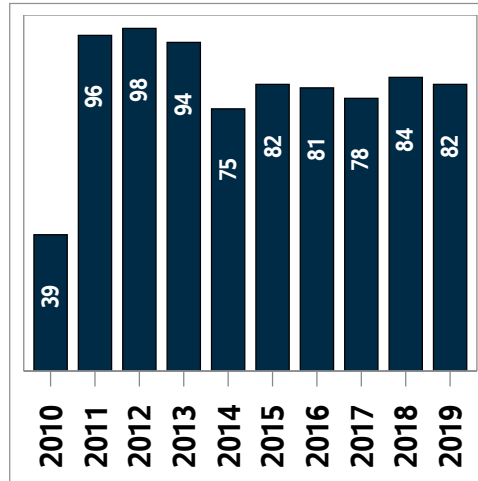


HAGERSVILLE (70) MLS® Residential Market Activity

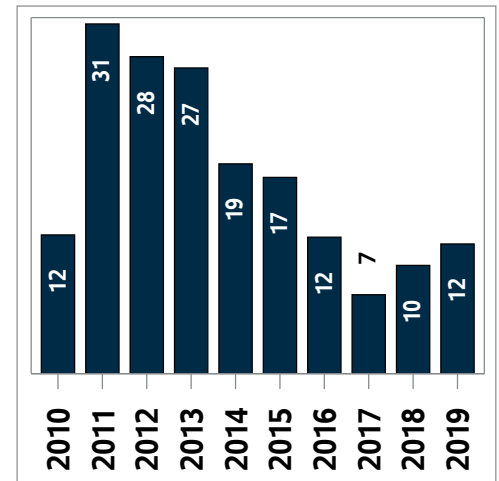
Sales Activity
(October Year-to-date)



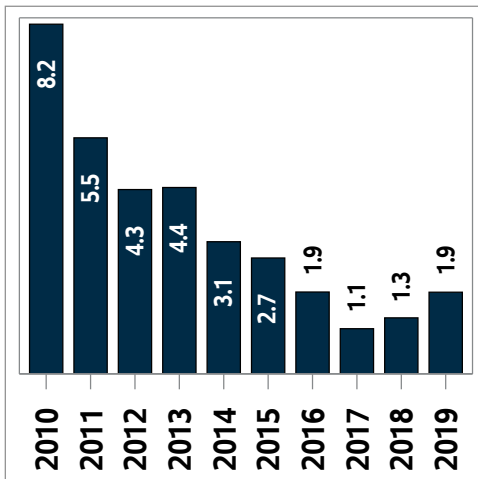
New Listings
(October Year-to-date)



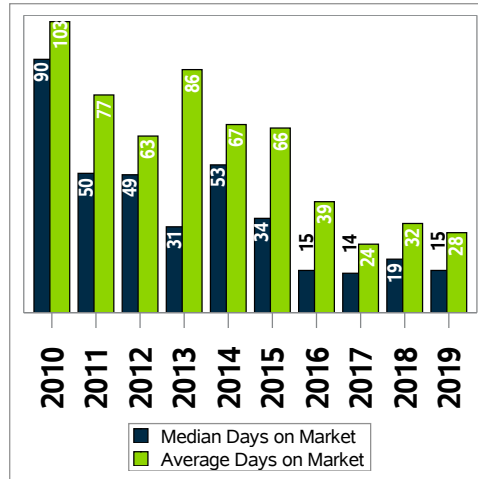
Active Listings¹
(October Year-to-date)



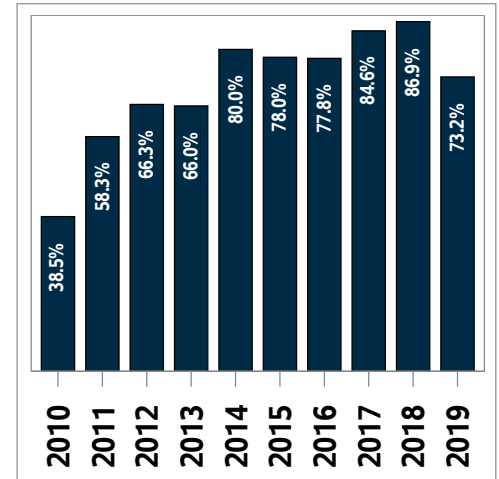
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAGERSVILLE (70)

MLS® Residential Market Activity

Actual	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	9	12.5	80.0	50.0	125.0	80.0	
Dollar Volume	\$3,256,430	7.3	88.6	102.1	224.7	154.7	
New Listings	8	300.0	-20.0	-20.0	33.3	60.0	100.0
Active Listings	11	22.2	0.0	-21.4	-35.3	-54.2	-8.3
Sales to New Listings Ratio ¹	112.5	400.0	50.0	60.0	66.7	100.0	
Months of Inventory ²	1.2	1.1	2.2	2.3	4.3	4.8	
Average Price	\$361,826	-4.6	4.8	34.7	44.3	41.5	
Median Price	\$322,500	-17.3	-10.2	44.1	30.8	34.7	
Sales to List Price Ratio	96.8	97.2	99.8	97.9	94.2	98.9	
Median Days on Market	35.0	40.0	17.0	46.5	33.0	45.0	
Average Days on Market	28.2	45.0	23.2	37.0	48.0	66.4	

Year-to-date	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	60	-17.8	-9.1	-4.8	0.0	-7.7	650.0
Dollar Volume	\$23,112,130	-16.5	9.8	33.6	57.6	68.6	1,201.4
New Listings	82	-2.4	5.1	1.2	9.3	-16.3	355.6
Active Listings ³	12	19.8	64.3	-5.0	-38.2	-59.1	53.3
Sales to New Listings Ratio ⁴	73.2	86.9	84.6	77.8	80.0	66.3	44.4
Months of Inventory ⁵	1.9	1.3	1.1	1.9	3.1	4.3	9.4
Average Price	\$385,202	1.6	20.8	40.3	57.6	82.6	73.5
Median Price	\$409,500	8.9	34.9	47.7	73.8	94.6	97.4
Sales to List Price Ratio	98.6	98.7	99.9	100.1	97.3	98.7	97.2
Median Days on Market	15.0	19.0	14.0	15.0	52.5	49.0	63.5
Average Days on Market	28.4	31.7	24.3	39.4	66.8	62.7	65.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

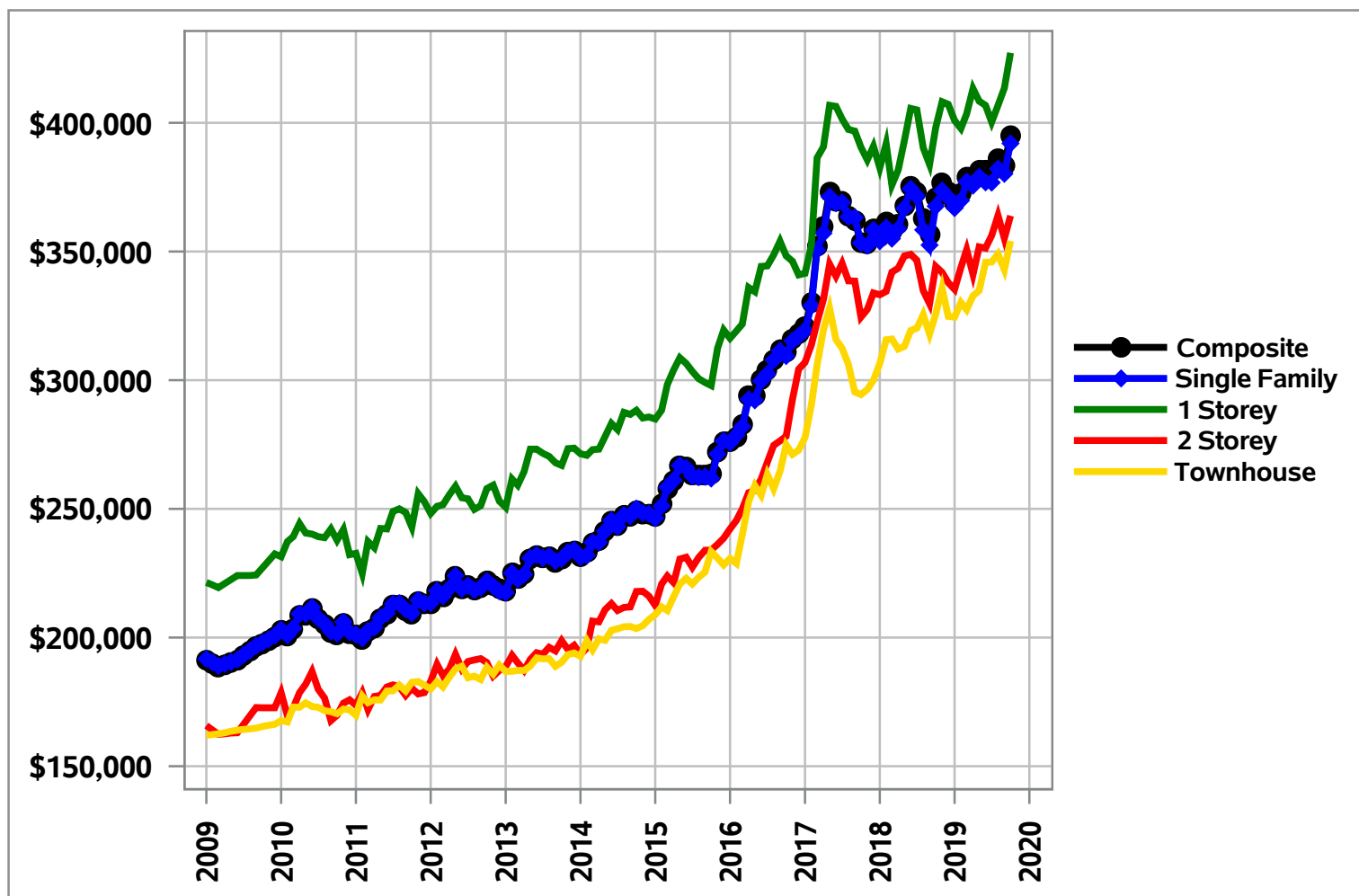
HAGERSVILLE (70)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$395,200	3.1	3.6	4.5	6.6	27.0	58.5
Single Family	\$392,000	3.1	4.0	4.4	6.6	26.7	56.7
One Storey	\$427,200	3.3	6.7	3.4	7.3	22.7	48.2
Two Storey	\$363,900	2.5	2.2	6.7	5.7	30.8	67.0
Townhouse	\$354,100	3.3	2.4	6.4	8.7	28.8	74.0
Apartment-Style							

MLS® HPI Benchmark Price



HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7526
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1253
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6855
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

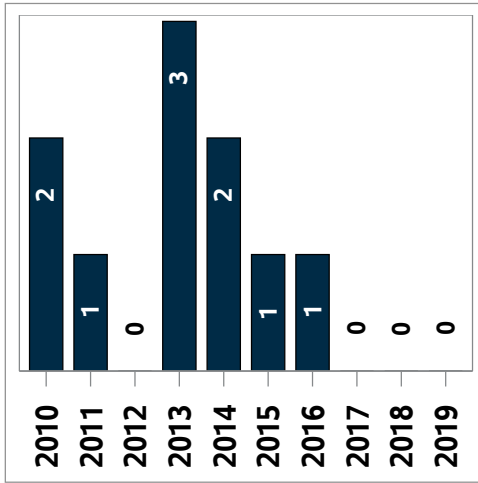
MLS® HPI Benchmark Descriptions

Townhouse

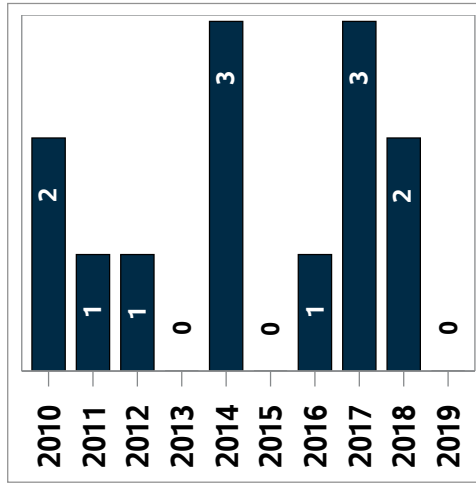
Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

ONEIDA (71) MLS® Residential Market Activity

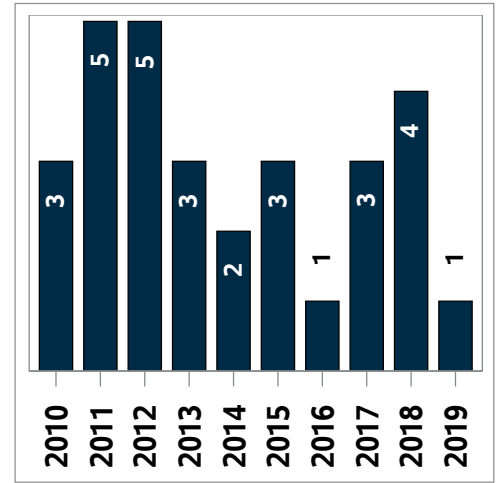
Sales Activity
(October only)



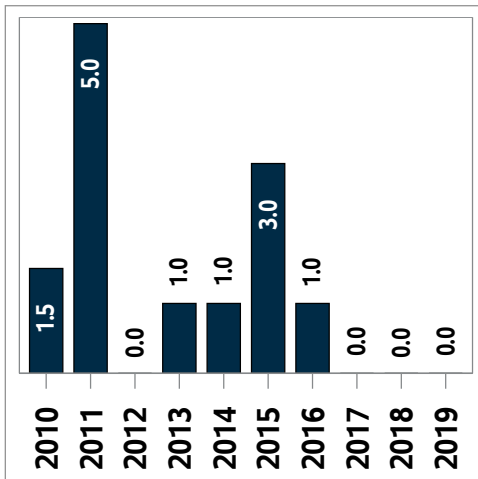
New Listings
(October only)



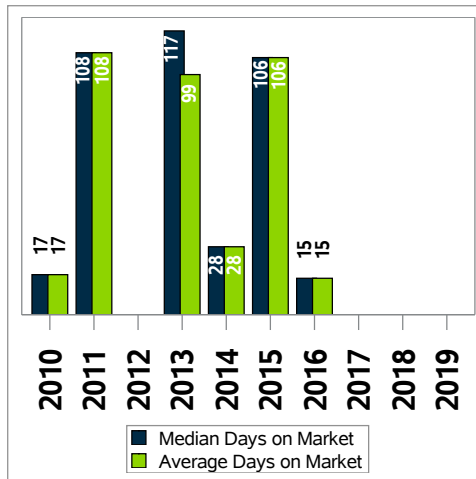
Active Listings
(October only)



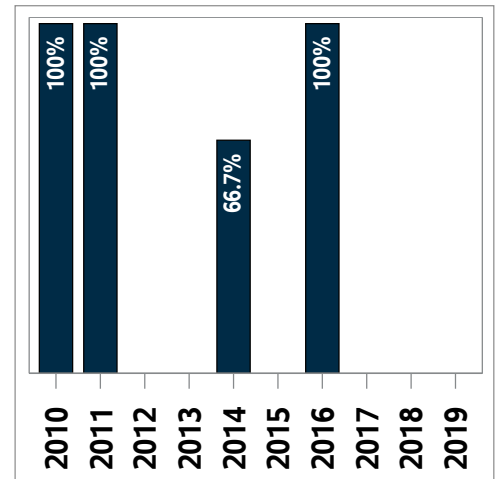
Months of Inventory
(October only)



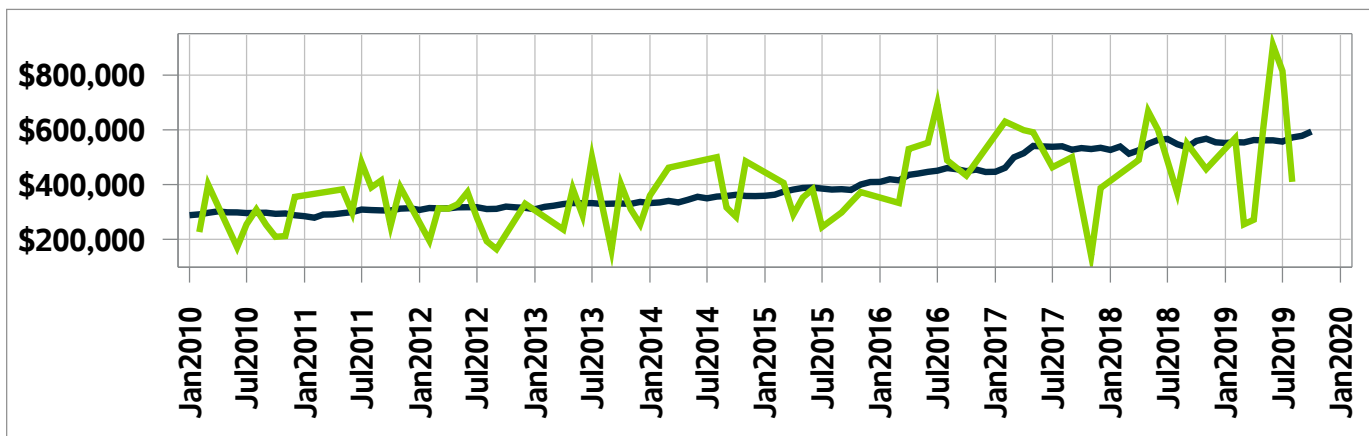
Days on Market
(October only)



Sales to New Listings Ratio
(October only)



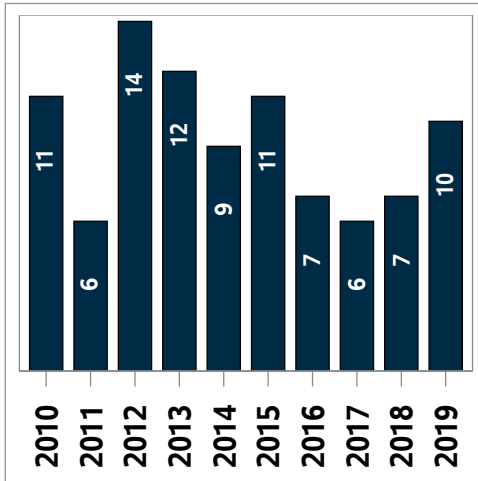
MLS® HPI Composite Benchmark Price and Average Price



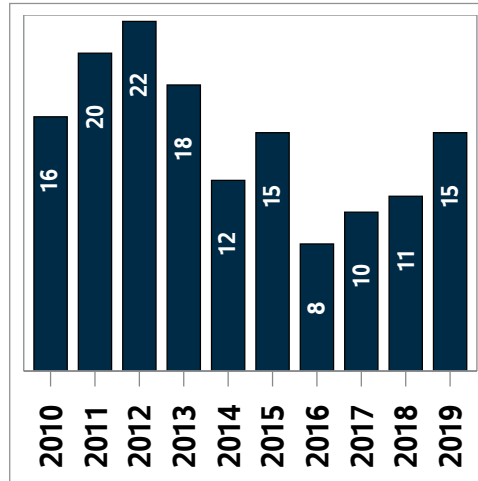
ONEIDA (71)

MLS® Residential Market Activity

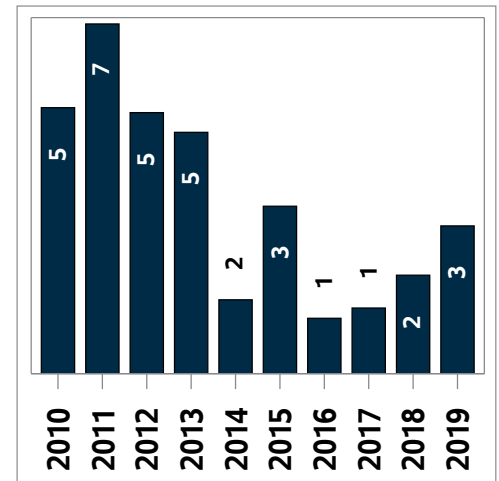
Sales Activity
(October Year-to-date)



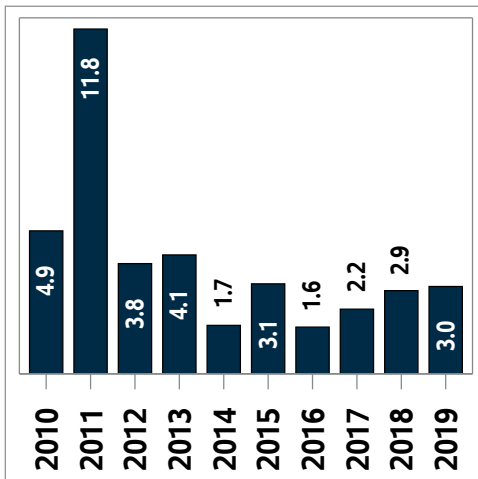
New Listings
(October Year-to-date)



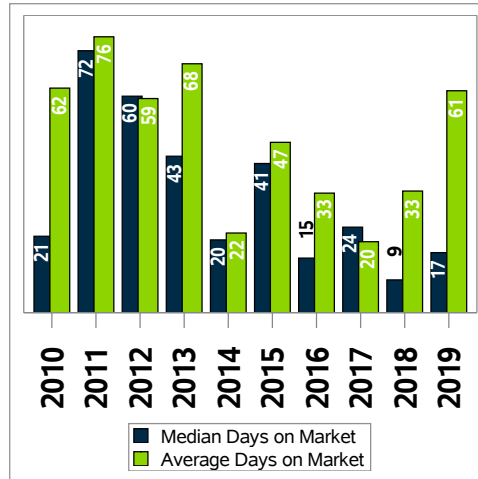
Active Listings ¹
(October Year-to-date)



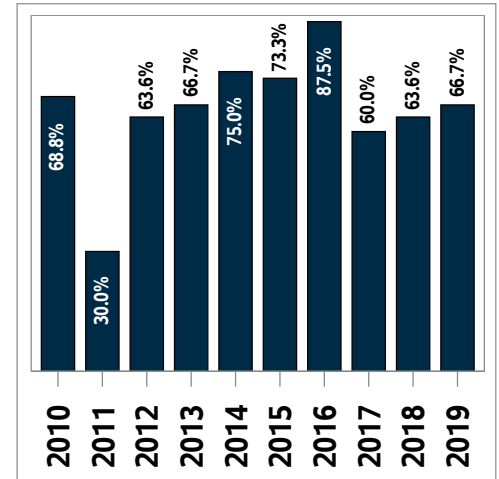
Months of Inventory ²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

ONEIDA (71)

MLS® Residential Market Activity

Actual	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	0			-100.0	-100.0		
Dollar Volume	\$0			-100.0	-100.0		
New Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Active Listings	1	-75.0	-66.7	0.0	-50.0	-80.0	-66.7
Sales to New Listings Ratio ¹	0.0			100.0	66.7		
Months of Inventory ²	0.0			1.0	1.0		
Average Price	\$0			-100.0	-100.0		
Median Price	\$0			-100.0	-100.0		
Sales to List Price Ratio	0.0			97.3	98.2		
Median Days on Market	0.0			15.0	28.0		
Average Days on Market	0.0			15.0	28.0		

Year-to-date	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	10	42.9	66.7	42.9	11.1	-28.6	42.9
Dollar Volume	\$5,832,000	52.1	79.6	65.6	69.4	44.4	100.1
New Listings	15	36.4	50.0	87.5	25.0	-31.8	50.0
Active Listings ³	3	50.0	125.0	166.7	100.0	-43.4	26.3
Sales to New Listings Ratio ⁴	66.7	63.6	60.0	87.5	75.0	63.6	70.0
Months of Inventory ⁵	3.0	2.9	2.2	1.6	1.7	3.8	3.4
Average Price	\$583,200	6.5	7.8	15.9	52.5	102.1	40.1
Median Price	\$490,000	-10.9	-17.7	-3.9	26.0	71.5	36.5
Sales to List Price Ratio	96.7	99.6	96.3	100.7	97.5	96.5	97.9
Median Days on Market	16.5	9.0	23.5	15.0	20.0	59.5	20.0
Average Days on Market	61.0	33.4	19.5	32.9	21.9	58.9	50.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

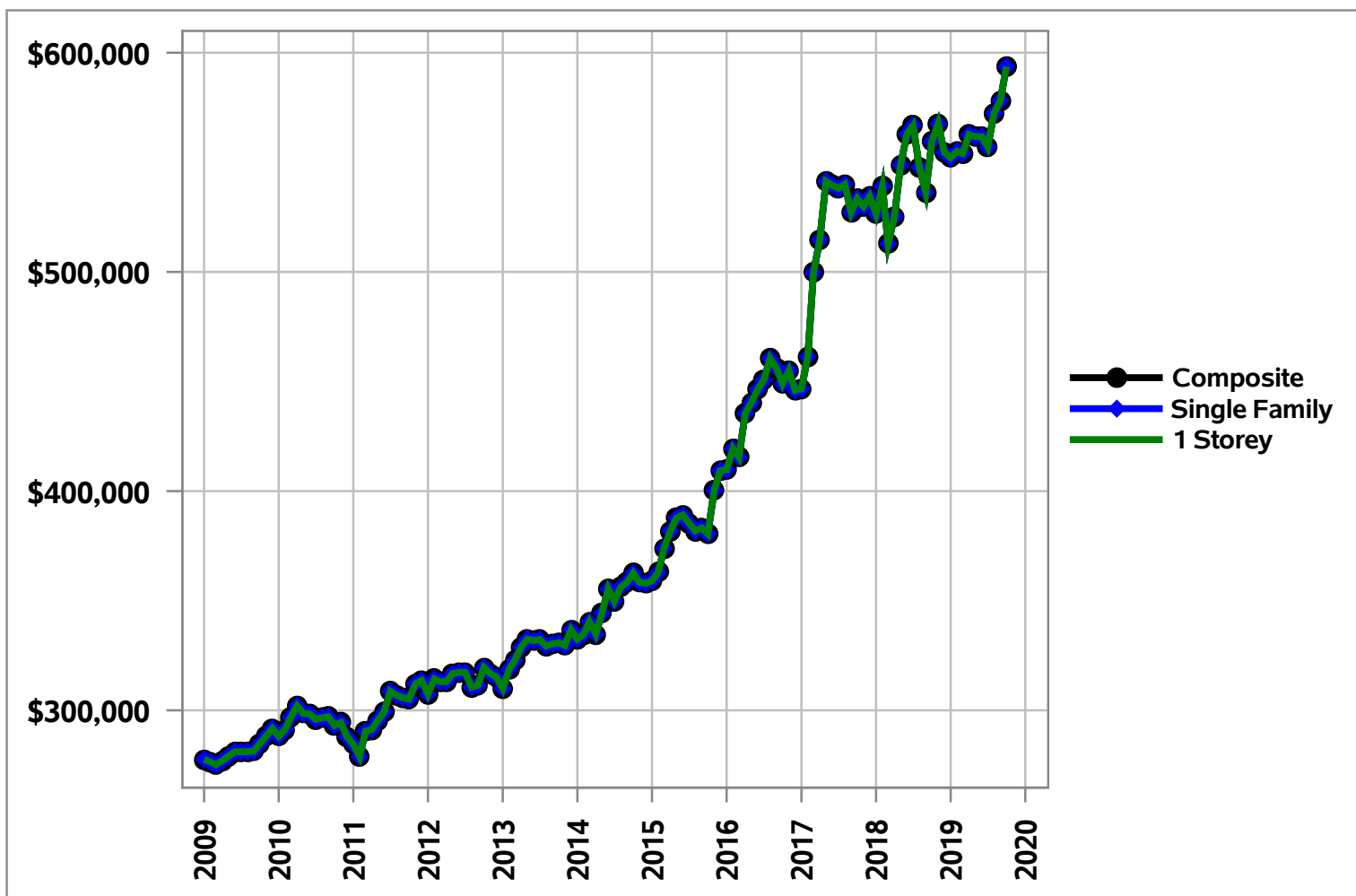
ONEIDA (71)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$593,700	2.7	6.6	5.5	6.1	32.2	63.7
Single Family	\$593,700	2.7	6.6	5.5	6.1	32.2	63.7
One Storey	\$593,700	2.7	6.6	5.5	6.1	32.2	63.7
Two Storey							
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



ONEIDA (71)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

ONEIDA (71)

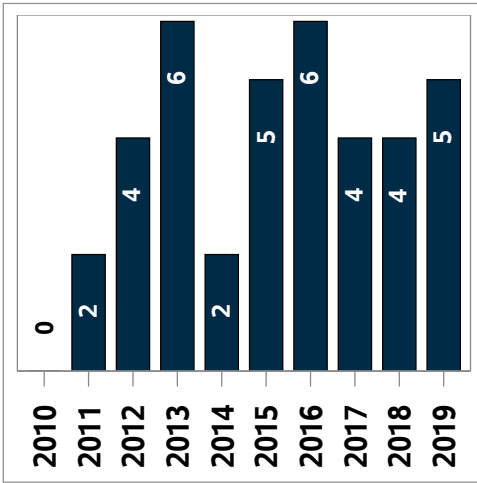
MLS® HPI Benchmark Descriptions

1 Storey

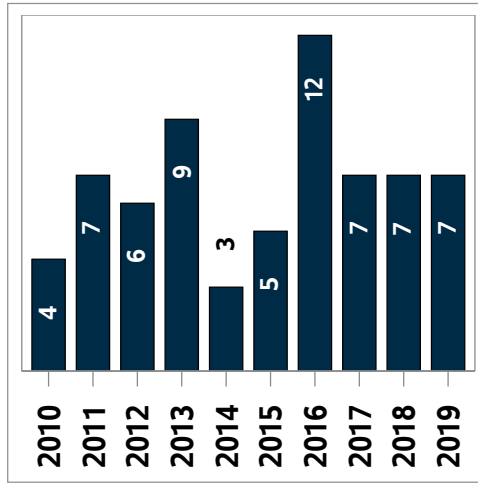
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65) MLS® Residential Market Activity

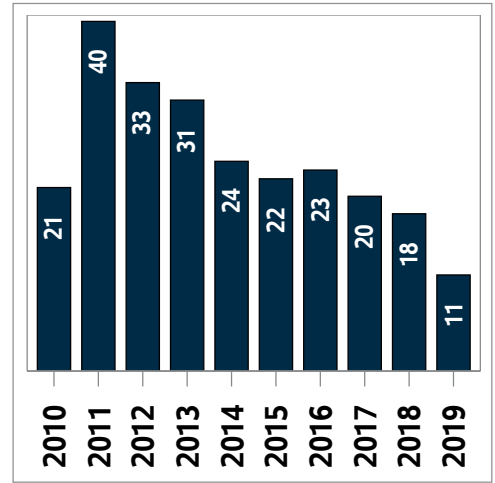
Sales Activity
(October only)



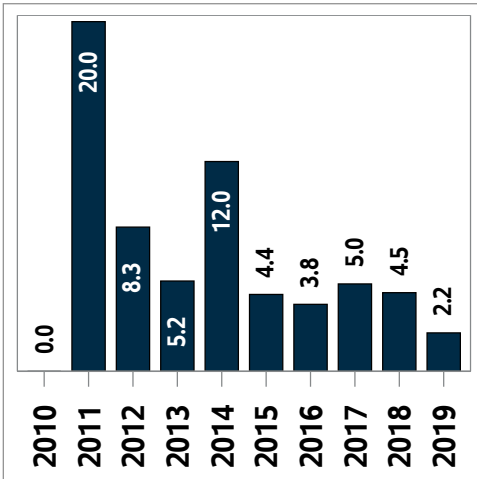
New Listings
(October only)



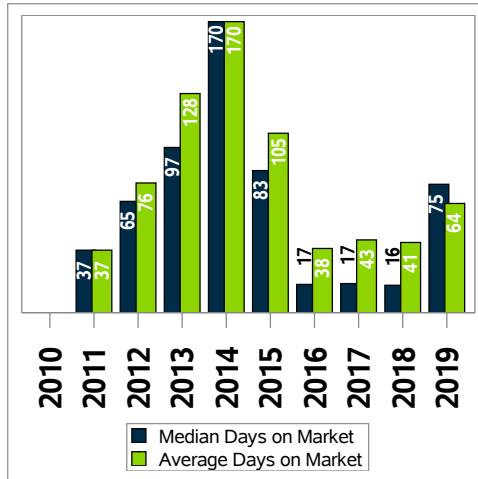
Active Listings
(October only)



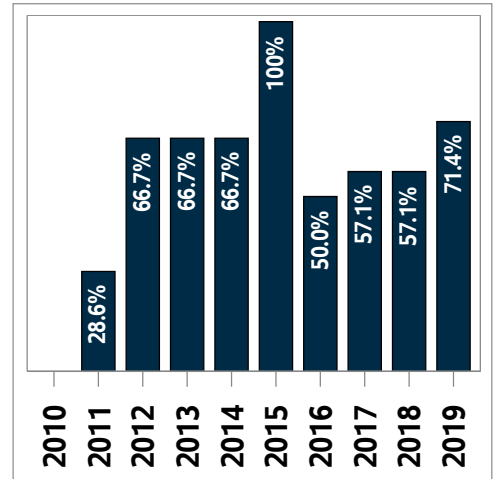
Months of Inventory
(October only)



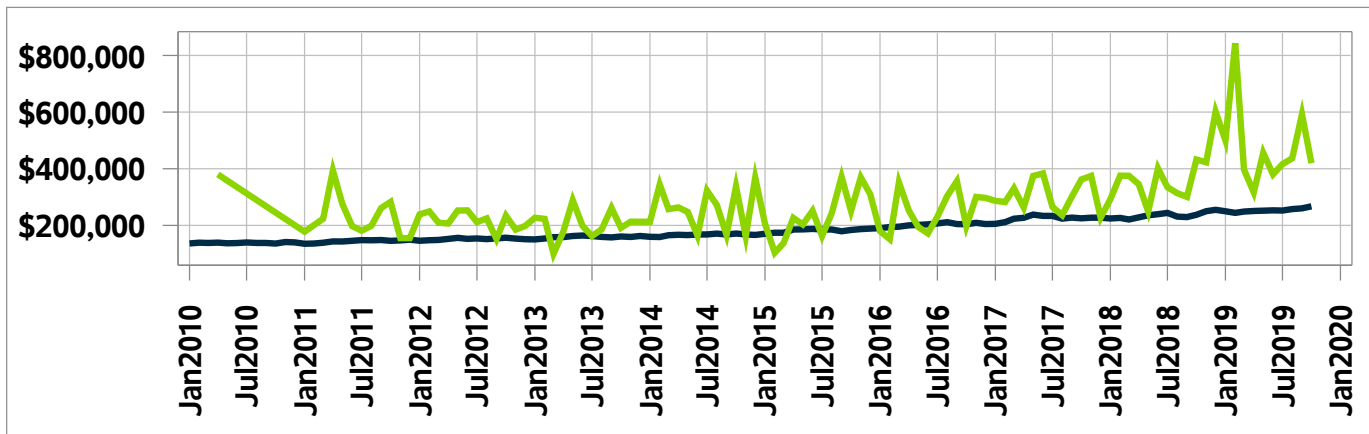
Days on Market
(October only)



Sales to New Listings Ratio
(October only)

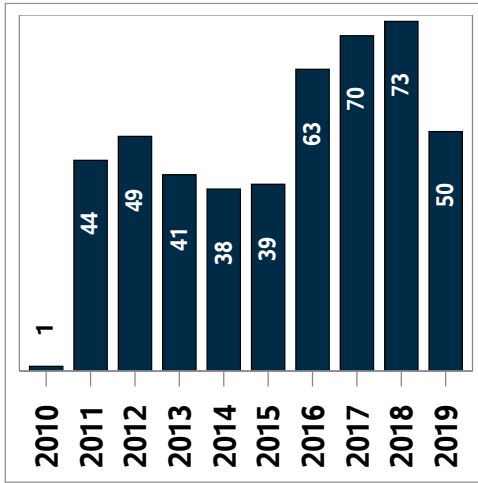


MLS® HPI Composite Benchmark Price and Average Price

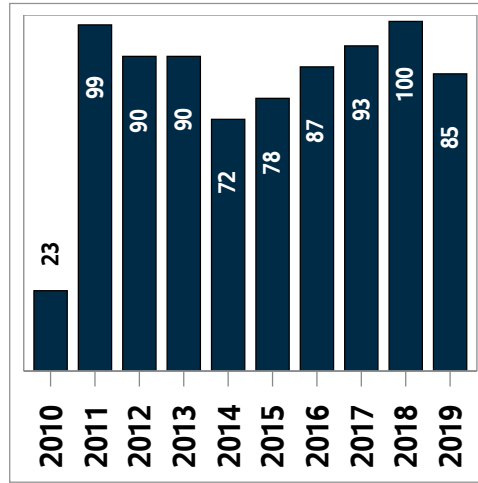


RAINHAM (65) MLS® Residential Market Activity

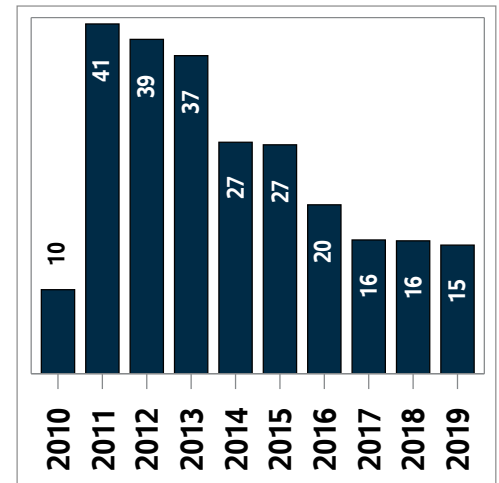
Sales Activity
(October Year-to-date)



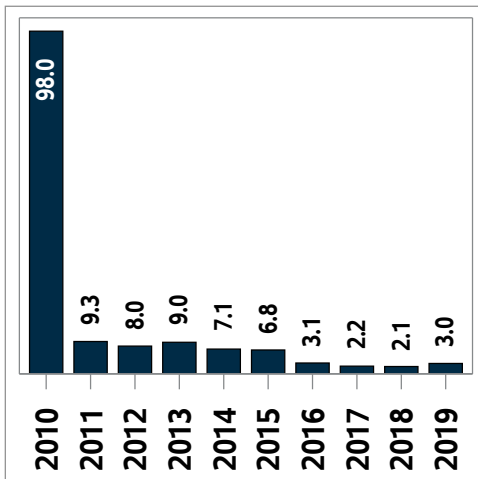
New Listings
(October Year-to-date)



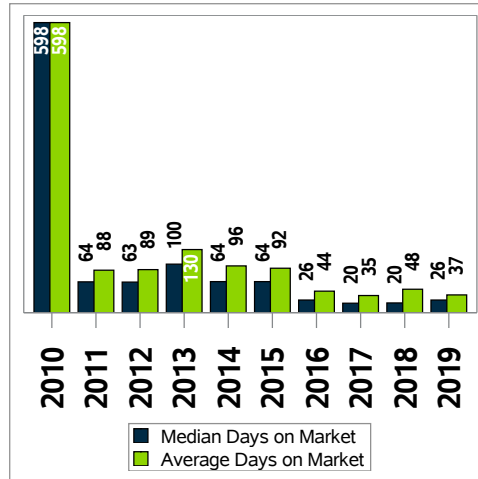
Active Listings¹
(October Year-to-date)



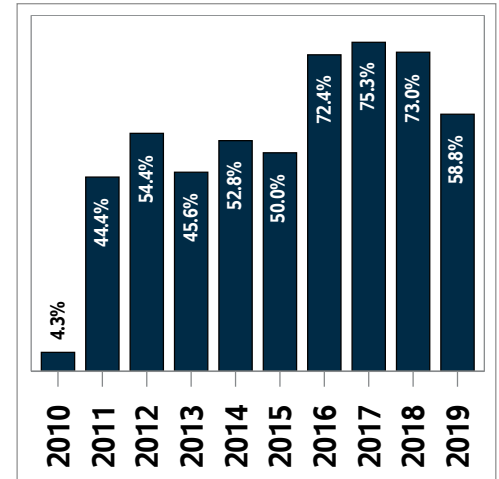
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

RAINHAM (65)

MLS® Residential Market Activity

Actual	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	5	25.0	25.0	-16.7	150.0	25.0	
Dollar Volume	\$2,097,900	21.3	44.8	77.3	210.8	123.7	
New Listings	7	0.0	0.0	-41.7	133.3	16.7	600.0
Active Listings	11	-38.9	-45.0	-52.2	-54.2	-66.7	120.0
Sales to New Listings Ratio ¹	71.4	57.1	57.1	50.0	66.7	66.7	
Months of Inventory ²	2.2	4.5	5.0	3.8	12.0	8.3	
Average Price	\$419,580	-2.9	15.8	112.8	24.3	78.9	
Median Price	\$320,000	-33.3	-24.9	66.2	-5.2	20.8	
Sales to List Price Ratio	97.5	97.6	98.8	91.5	93.8	92.5	
Median Days on Market	75.0	16.0	17.0	16.5	170.0	65.0	
Average Days on Market	63.8	41.0	42.5	37.5	170.0	75.8	

Year-to-date	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	50	-31.5	-28.6	-20.6	31.6	2.0	4,900.0
Dollar Volume	\$22,548,600	-8.3	4.8	48.9	130.8	101.6	8,282.4
New Listings	85	-15.0	-8.6	-2.3	18.1	-5.6	1,316.7
Active Listings ³	15	-3.2	-3.8	-23.9	-44.4	-61.5	455.6
Sales to New Listings Ratio ⁴	58.8	73.0	75.3	72.4	52.8	54.4	16.7
Months of Inventory ⁵	3.0	2.1	2.2	3.1	7.1	8.0	27.0
Average Price	\$450,972	33.9	46.7	87.6	75.4	97.6	67.6
Median Price	\$459,250	48.1	50.6	107.3	83.7	99.7	70.7
Sales to List Price Ratio	97.6	98.1	96.7	94.3	93.9	94.0	98.0
Median Days on Market	26.0	20.0	19.5	26.0	64.0	63.0	22.0
Average Days on Market	36.6	48.3	35.3	44.3	96.4	88.7	22.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

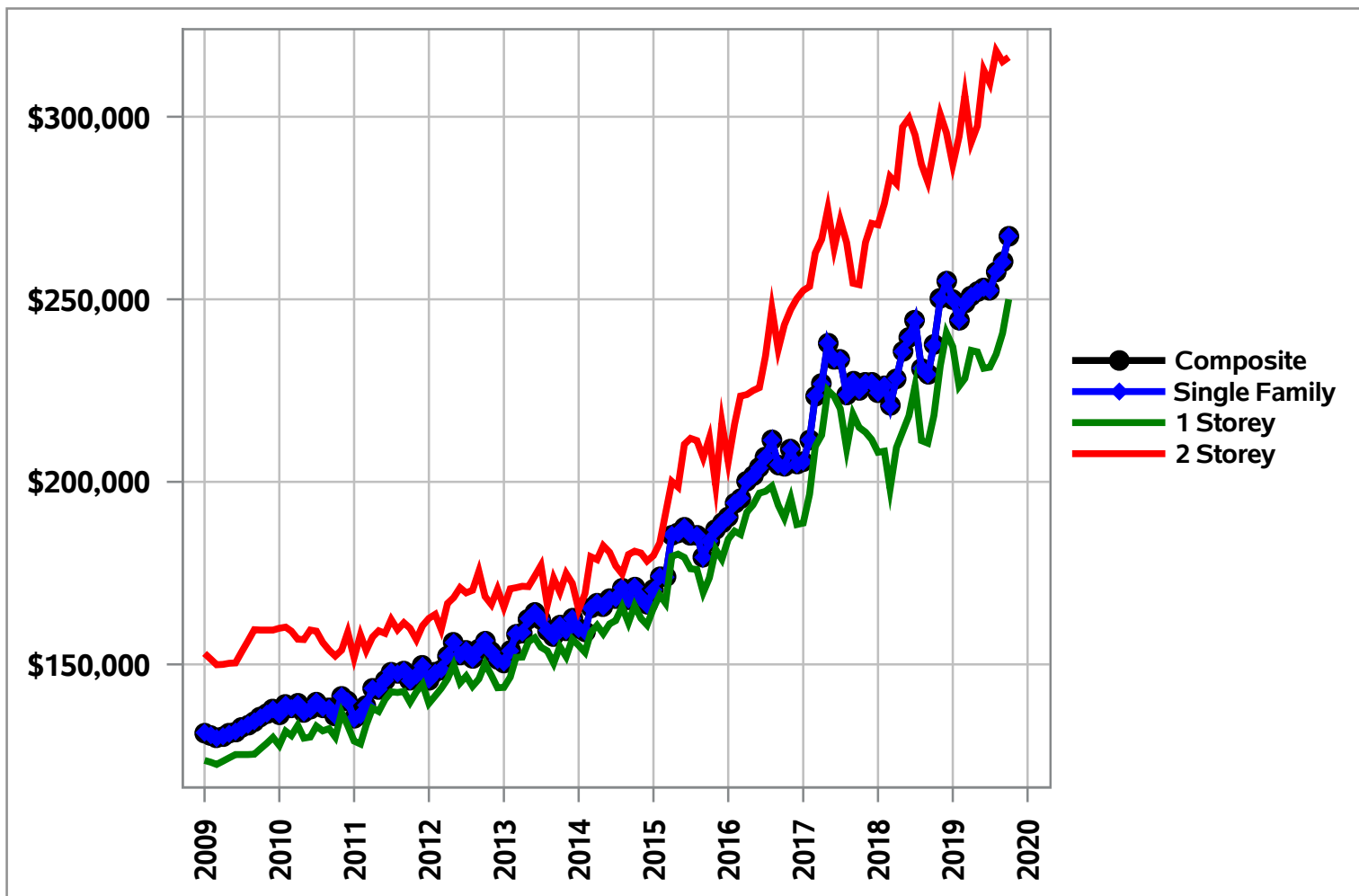
RAINHAM (65)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$267,300	2.7	5.9	6.5	12.5	31.0	56.0
Single Family	\$267,300	2.7	5.9	6.5	12.5	31.0	56.0
One Storey	\$250,000	3.9	8.0	5.9	14.6	31.5	50.5
Two Storey	\$316,300	0.4	2.3	8.0	8.7	30.2	74.8
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



RAINHAM (65)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8505
Number of Fireplaces	0
Total Number Of Rooms	8
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65)

MLS® HPI Benchmark Descriptions

1 Storey

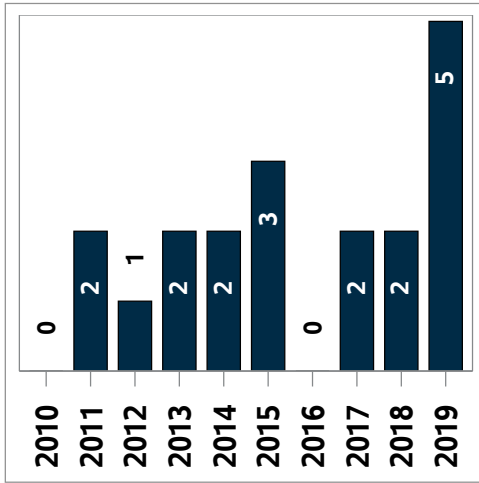
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1038
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7494
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

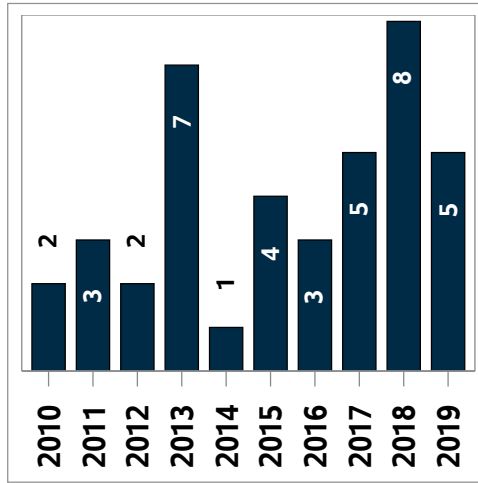
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12886
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64) MLS® Residential Market Activity

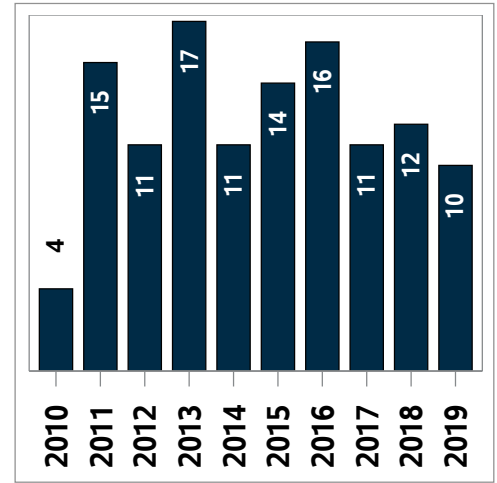
Sales Activity
(October only)



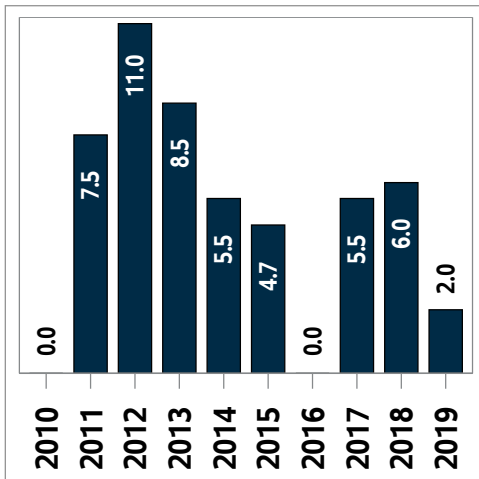
New Listings
(October only)



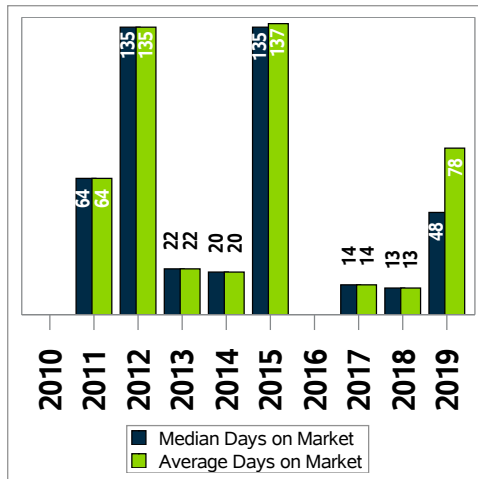
Active Listings
(October only)



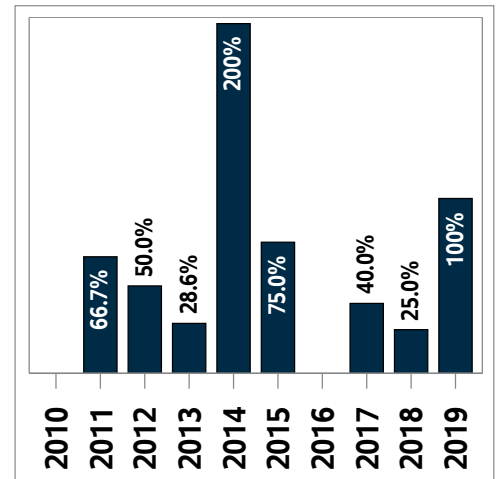
Months of Inventory
(October only)



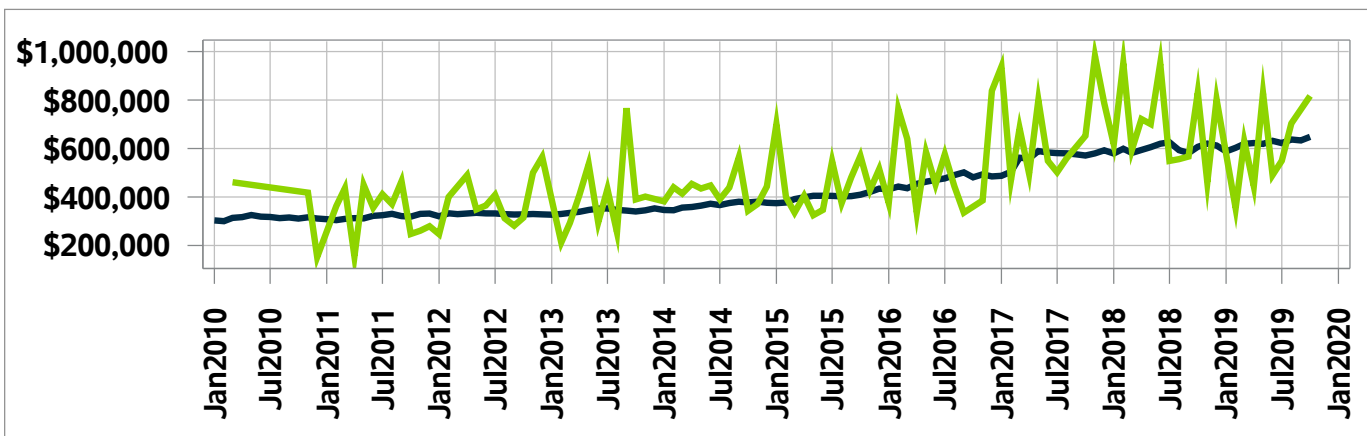
Days on Market
(October only)



Sales to New Listings Ratio
(October only)



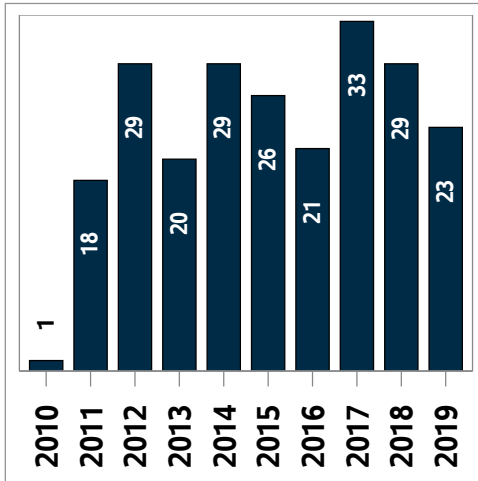
MLS® HPI Composite Benchmark Price and Average Price



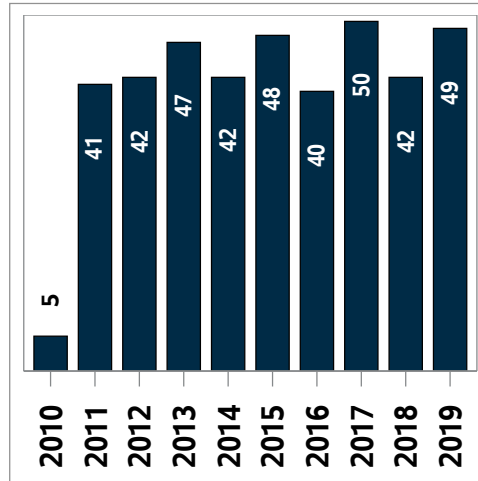
SENECA (64)

MLS® Residential Market Activity

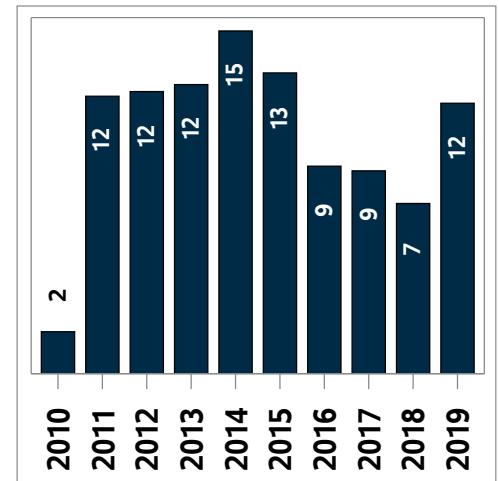
Sales Activity
(October Year-to-date)



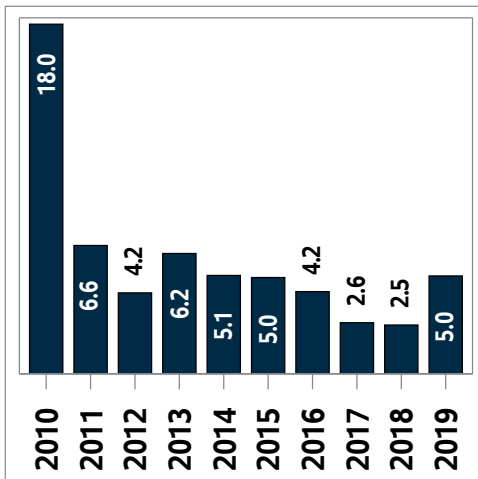
New Listings
(October Year-to-date)



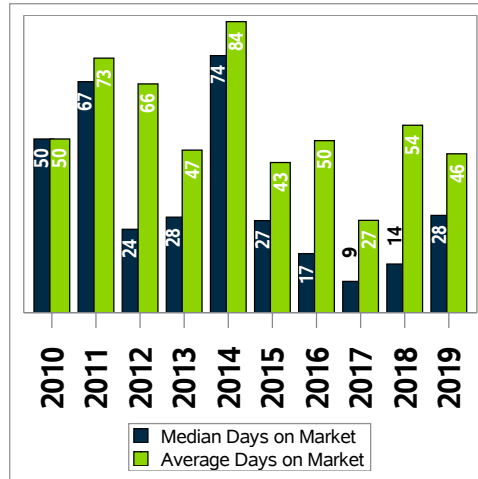
Active Listings¹
(October Year-to-date)



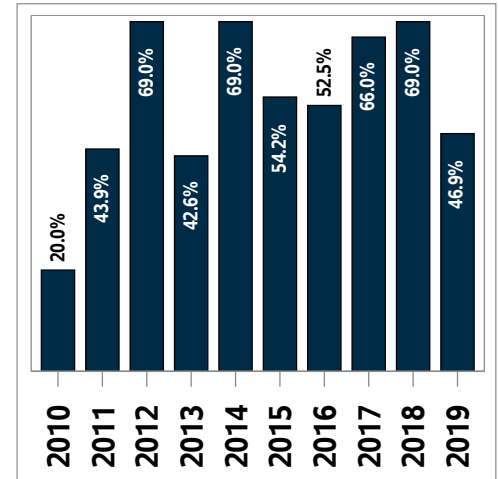
Months of Inventory²
(October Year-to-date)



Days on Market
(October Year-to-date)



Sales to New Listings Ratio
(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SENECA (64)

MLS® Residential Market Activity

Actual	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	5	150.0	150.0		150.0	400.0	
Dollar Volume	\$4,084,900	146.1	213.0		494.6	1,196.8	
New Listings	5	-37.5	0.0	66.7	400.0	150.0	
Active Listings	10	-16.7	-9.1	-37.5	-9.1	-9.1	
Sales to New Listings Ratio ¹	100.0	25.0	40.0		200.0	50.0	
Months of Inventory ²	2.0	6.0	5.5		5.5	11.0	
Average Price	\$816,980	-1.6	25.2		137.8	159.4	
Median Price	\$824,900	-0.6	26.4		140.1	161.9	
Sales to List Price Ratio	92.5	100.8	99.9		98.1	95.5	
Median Days on Market	48.0	12.5	14.0		20.0	135.0	
Average Days on Market	78.2	12.5	14.0		20.0	135.0	

Year-to-date	October 2019	Compared to ⁶					
		October 2018	October 2017	October 2016	October 2014	October 2012	October 2009
Sales Activity	23	-20.7	-30.3	9.5	-20.7	-20.7	
Dollar Volume	\$14,918,800	-24.6	-26.3	37.7	17.8	41.8	
New Listings	49	16.7	-2.0	22.5	16.7	16.7	1,533.3
Active Listings ³	12	58.9	33.3	30.3	-21.1	-4.1	397.1
Sales to New Listings Ratio ⁴	46.9	69.0	66.0	52.5	69.0	69.0	
Months of Inventory ⁵	5.0	2.5	2.6	4.2	5.1	4.2	
Average Price	\$648,643	-5.0	5.7	25.7	48.5	78.8	
Median Price	\$578,500	-8.2	3.3	11.3	37.7	61.6	
Sales to List Price Ratio	95.2	98.5	99.2	100.1	97.1	96.8	
Median Days on Market	28.0	14.0	9.0	17.0	74.0	24.0	
Average Days on Market	45.7	54.0	26.6	49.5	83.8	65.9	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

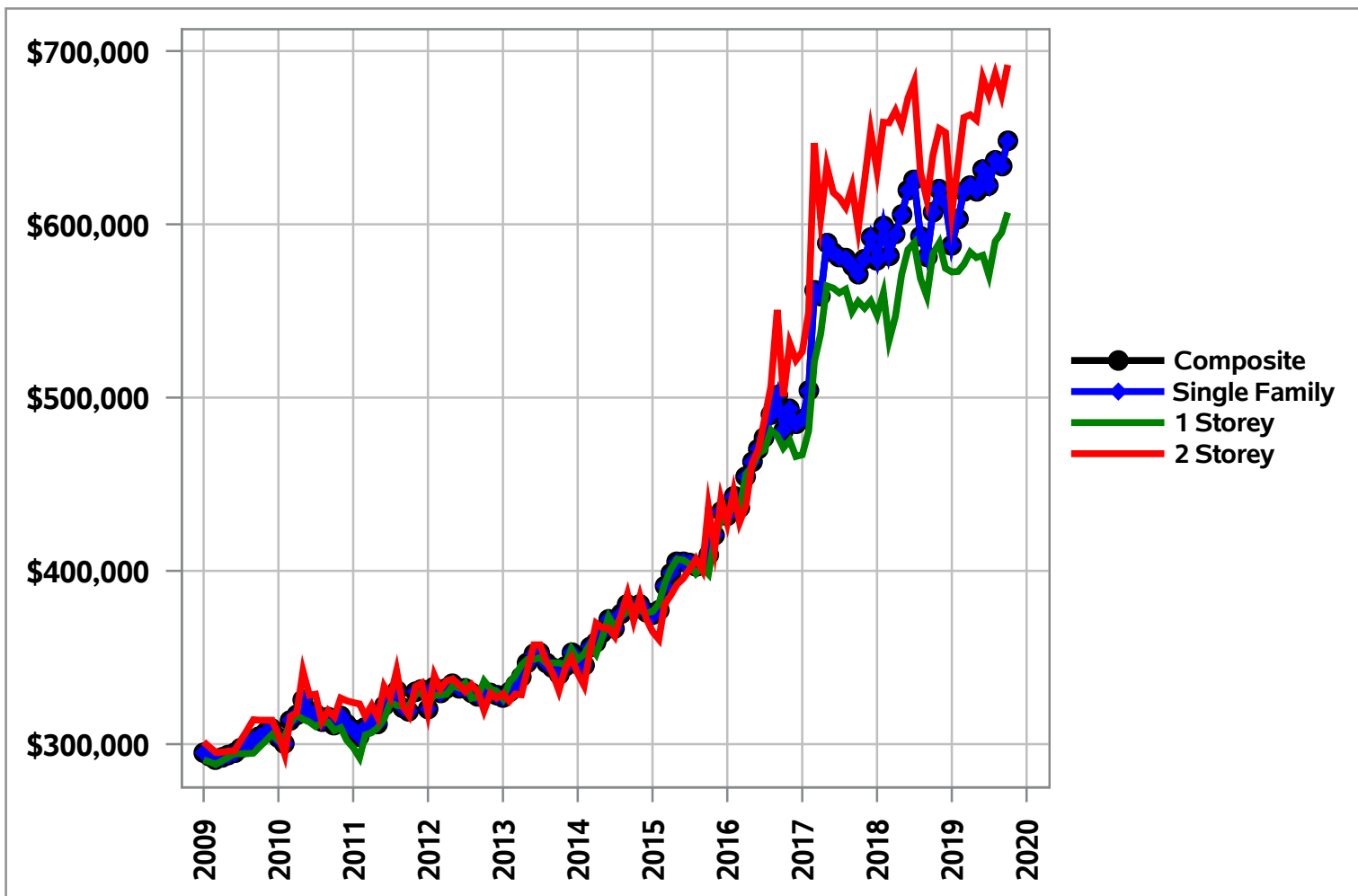
SENECA (64)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$648,200	2.4	4.2	4.1	6.8	34.7	71.6
Single Family	\$648,200	2.4	4.2	4.1	6.8	34.7	71.6
One Storey	\$606,800	1.9	6.3	3.9	4.1	28.9	59.9
Two Storey	\$692,000	2.6	2.6	4.3	8.1	38.2	86.3
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



SENECA (64)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27224
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24084
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2119
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	32000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private