

NIAGARA NORTH

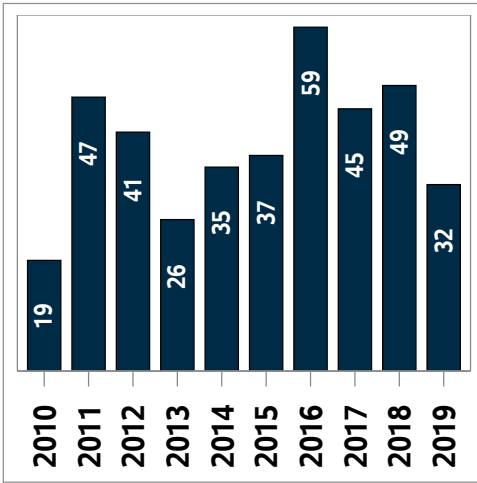
MLS® Residential Market Activity

February 2019

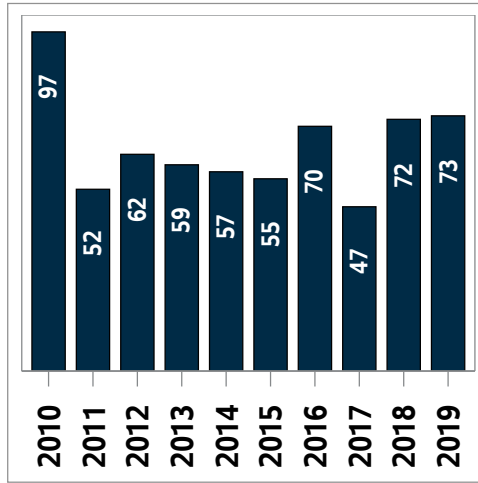


NIAGARA NORTH MLS® Residential Market Activity

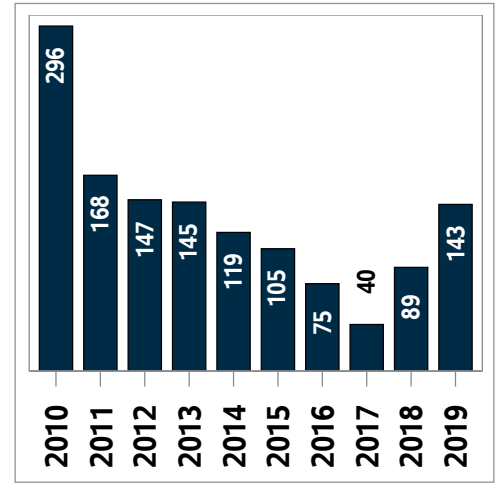
Sales Activity
(February only)



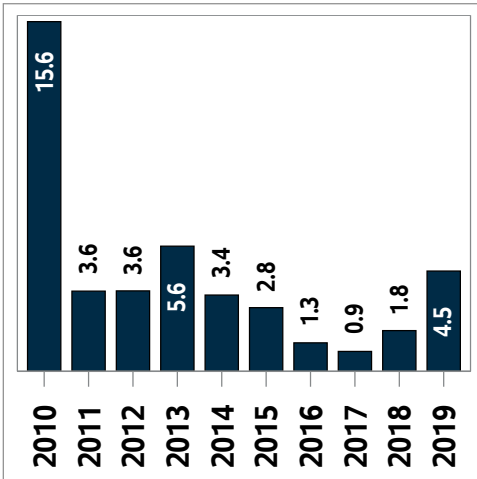
New Listings
(February only)



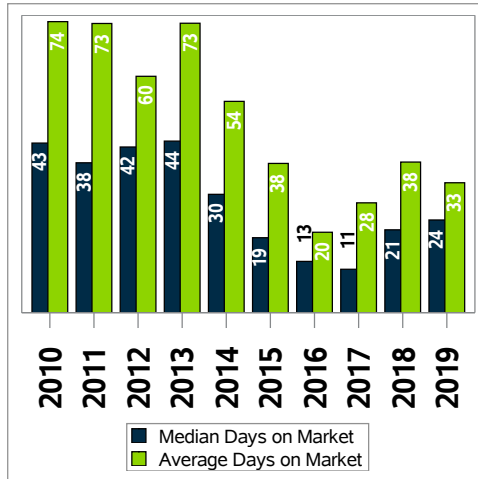
Active Listings
(February only)



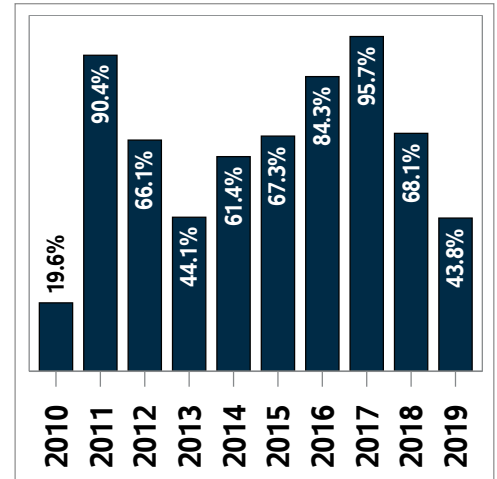
Months of Inventory
(February only)



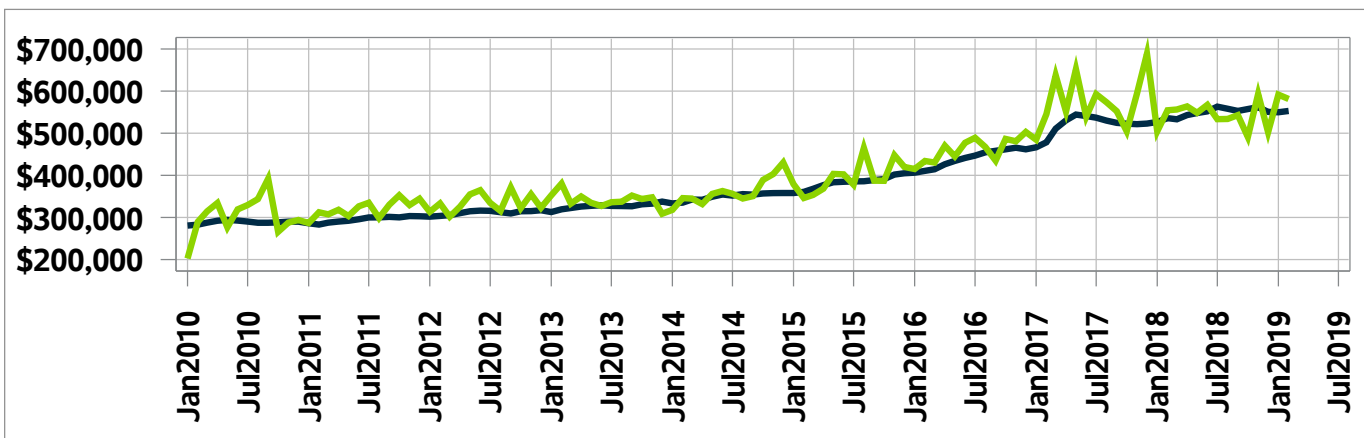
Days on Market
(February only)



Sales to New Listings Ratio
(February only)

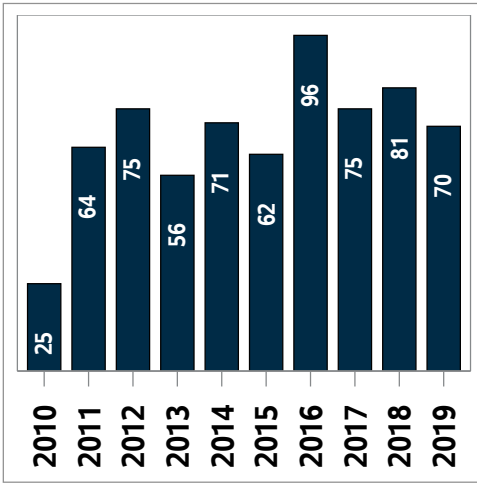


MLS® HPI Composite Benchmark Price and Average Price

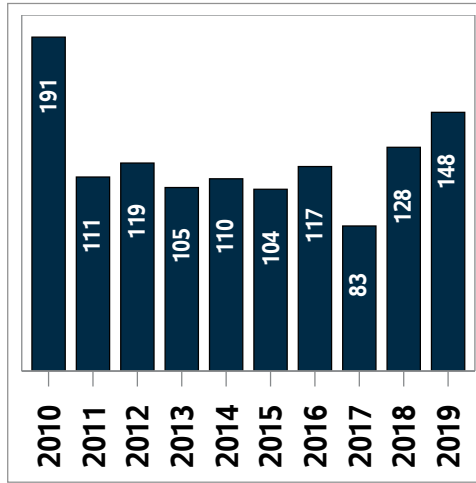


NIAGARA NORTH MLS® Residential Market Activity

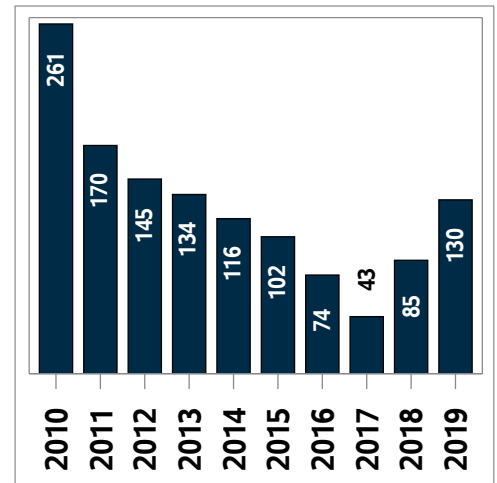
Sales Activity
(February Year-to-date)



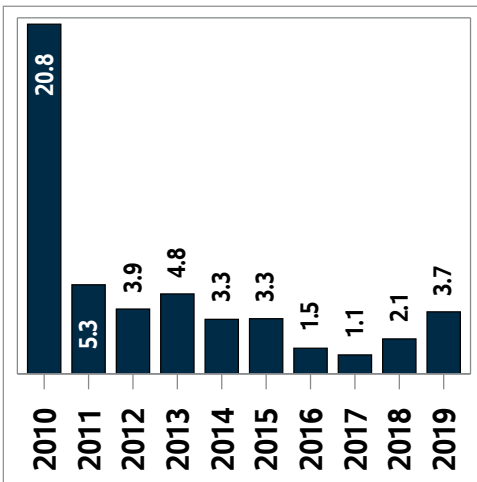
New Listings
(February Year-to-date)



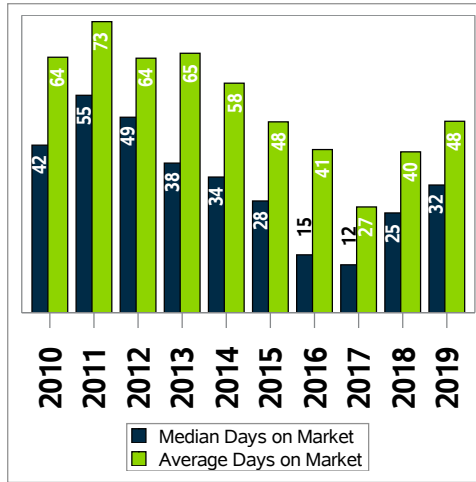
Active Listings¹
(February Year-to-date)



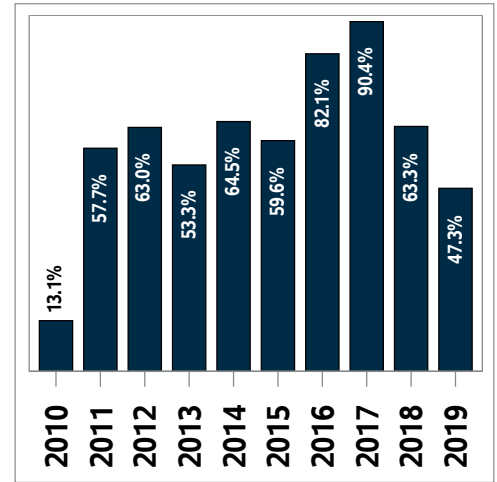
Months of Inventory²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Residential Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	32	-34.7	-28.9	-45.8	-8.6	-22.0	433.3
Dollar Volume	\$18,601,190	-31.5	-24.2	-27.4	53.6	36.1	994.8
New Listings	73	1.4	55.3	4.3	28.1	17.7	143.3
Active Listings	143	60.7	257.5	90.7	20.2	-2.7	60.7
Sales to New Listings Ratio ¹	43.8	68.1	95.7	84.3	61.4	66.1	20.0
Months of Inventory ²	4.5	1.8	0.9	1.3	3.4	3.6	14.8
Average Price	\$581,287	4.8	6.6	33.9	68.1	74.4	105.3
Median Price	\$549,000	9.8	0.7	42.6	72.6	92.6	85.5
Sales to List Price Ratio	98.3	98.0	103.9	99.5	97.7	97.3	96.8
Median Days on Market	23.5	21.0	11.0	13.0	30.0	42.0	79.0
Average Days on Market	32.9	38.2	27.8	20.4	53.6	59.9	67.8

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	70	-13.6	-6.7	-27.1	-1.4	-6.7	311.8
Dollar Volume	\$41,084,840	-5.1	5.9	0.3	74.4	68.9	768.9
New Listings	148	15.6	78.3	26.5	34.5	24.4	155.2
Active Listings ³	130	53.3	204.7	76.2	12.1	-10.7	61.9
Sales to New Listings Ratio ⁴	47.3	63.3	90.4	82.1	64.5	63.0	29.3
Months of Inventory ⁵	3.7	2.1	1.1	1.5	3.3	3.9	9.4
Average Price	\$586,926	9.8	13.5	37.5	76.9	81.0	111.0
Median Price	\$538,750	11.1	9.9	41.5	73.8	89.0	99.9
Sales to List Price Ratio	97.9	98.1	102.4	99.1	97.3	95.6	96.3
Median Days on Market	32.0	25.0	12.0	14.5	34.0	49.0	62.0
Average Days on Market	48.0	40.3	26.5	40.9	57.5	63.8	70.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

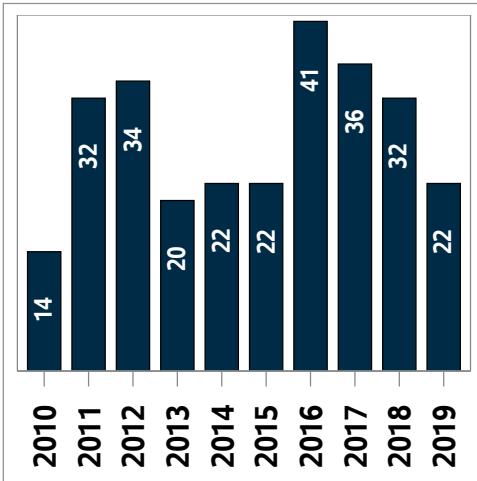
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

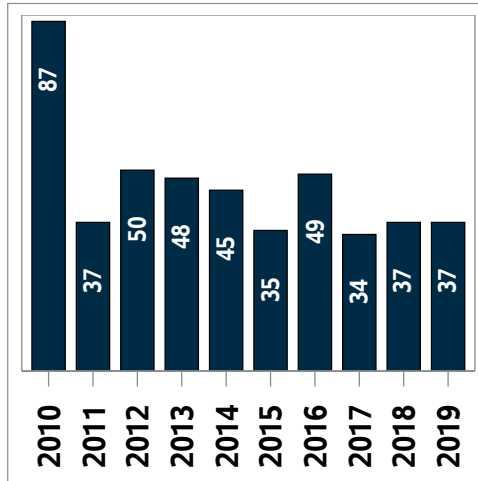
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Single Family Market Activity

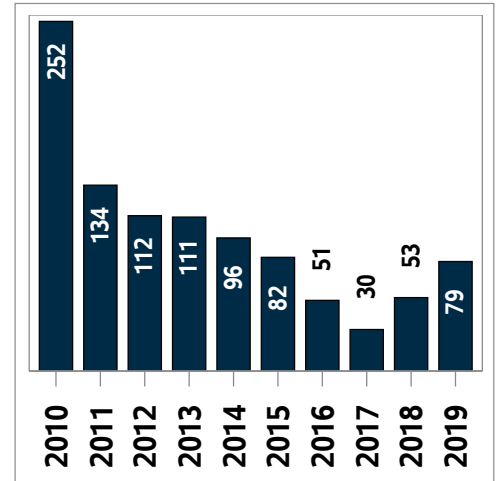
Sales Activity
(February only)



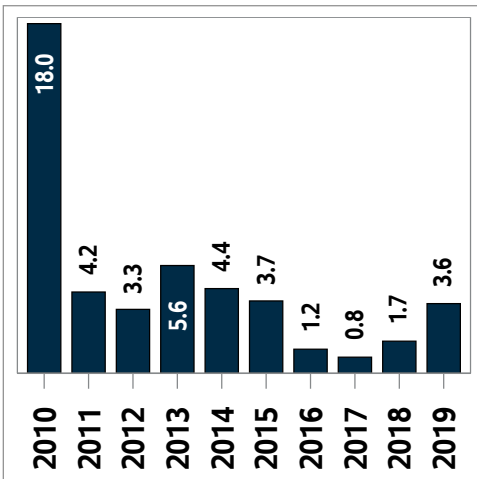
New Listings
(February only)



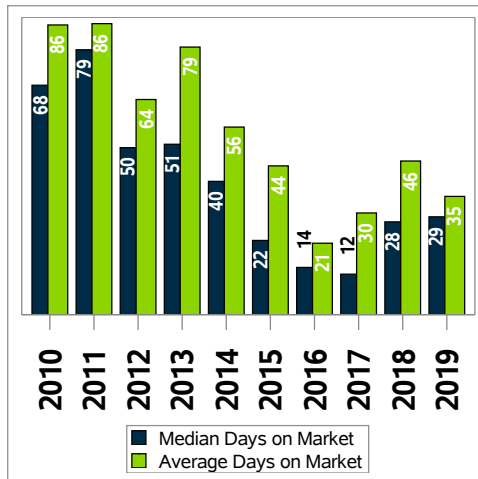
Active Listings
(February only)



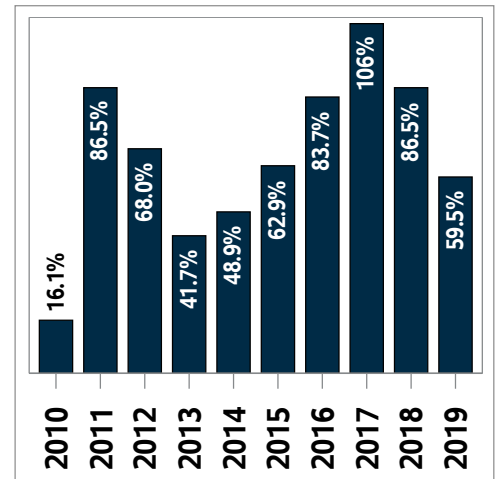
Months of Inventory
(February only)



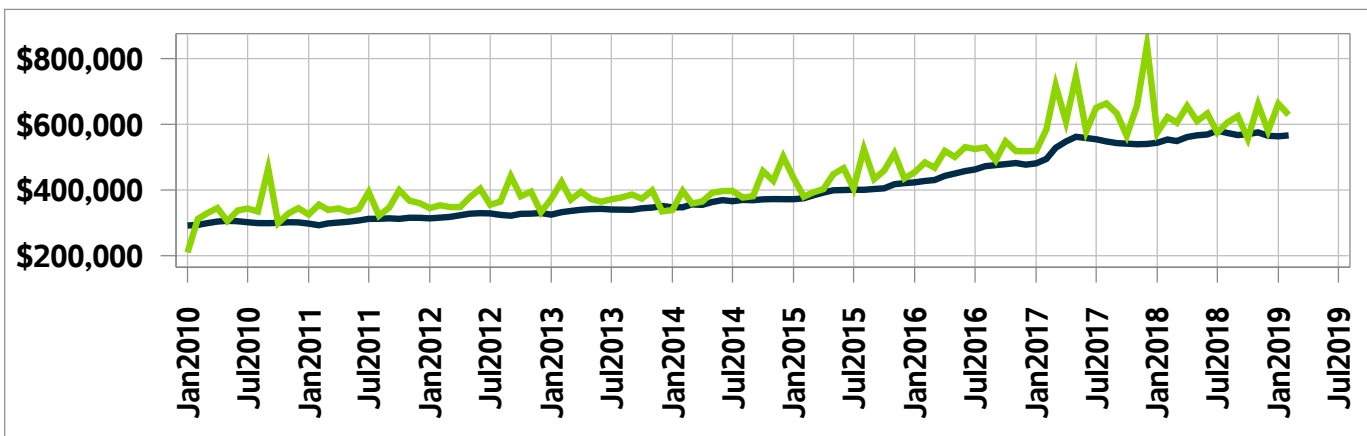
Days on Market
(February only)



Sales to New Listings Ratio
(February only)

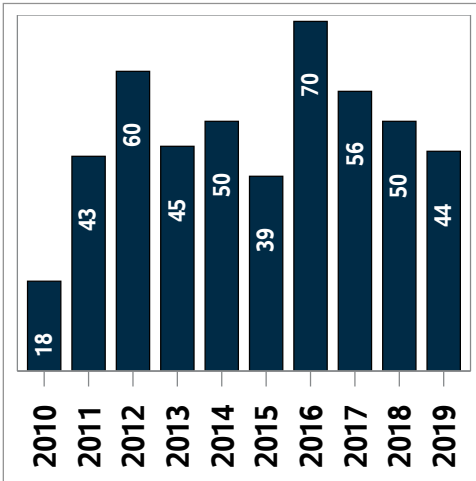


MLS® HPI Single Family Benchmark Price and Average Price

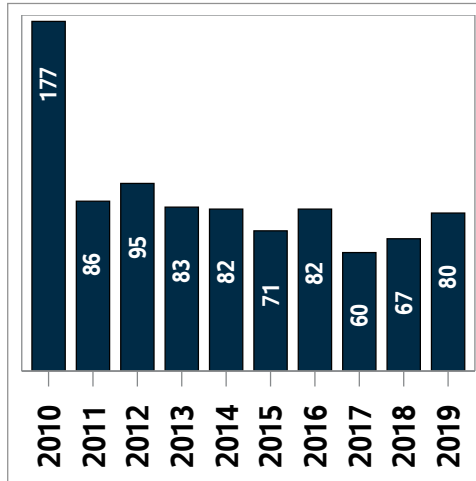


NIAGARA NORTH MLS® Single Family Market Activity

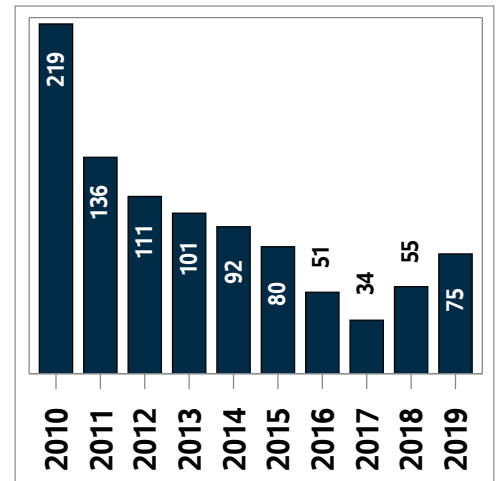
Sales Activity
(February Year-to-date)



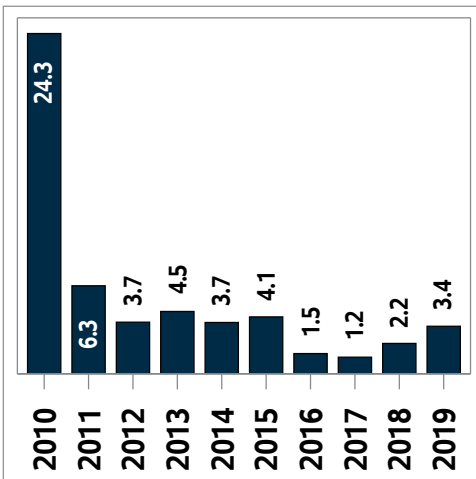
New Listings
(February Year-to-date)



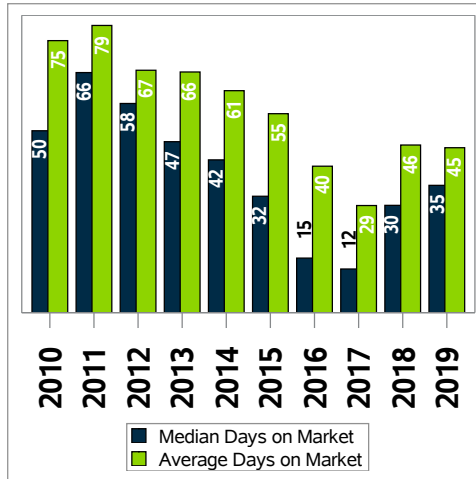
Active Listings¹
(February Year-to-date)



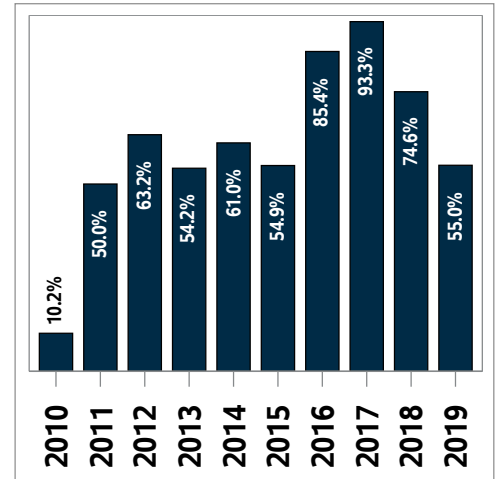
Months of Inventory²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Single Family Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	22	-31.3	-38.9	-46.3	0.0	-35.3	340.0
Dollar Volume	\$13,831,890	-30.5	-34.3	-30.3	58.3	15.1	805.8
New Listings	37	0.0	8.8	-24.5	-17.8	-26.0	32.1
Active Listings	79	49.1	163.3	54.9	-17.7	-29.5	-1.2
Sales to New Listings Ratio ¹	59.5	86.5	105.9	83.7	48.9	68.0	17.9
Months of Inventory ²	3.6	1.7	0.8	1.2	4.4	3.3	16.0
Average Price	\$628,722	1.0	7.5	29.9	58.3	77.8	105.9
Median Price	\$627,495	-1.5	9.6	41.0	61.7	96.1	90.7
Sales to List Price Ratio	98.3	98.1	102.0	99.2	97.5	97.2	97.1
Median Days on Market	29.0	27.5	12.0	14.0	39.5	49.5	62.0
Average Days on Market	35.0	45.5	30.1	21.2	55.6	63.8	60.6

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	44	-12.0	-21.4	-37.1	-12.0	-26.7	214.3
Dollar Volume	\$28,406,490	-6.1	-9.6	-13.9	55.8	35.3	588.4
New Listings	80	19.4	33.3	-2.4	-2.4	-15.8	56.9
Active Listings ³	75	37.6	123.9	47.1	-18.5	-32.4	5.6
Sales to New Listings Ratio ⁴	55.0	74.6	93.3	85.4	61.0	63.2	27.5
Months of Inventory ⁵	3.4	2.2	1.2	1.5	3.7	3.7	10.1
Average Price	\$645,602	6.7	15.0	36.9	77.1	84.5	119.0
Median Price	\$620,500	4.1	13.6	40.5	81.3	97.0	120.8
Sales to List Price Ratio	98.0	98.1	101.0	98.8	97.2	96.8	96.3
Median Days on Market	35.0	29.5	12.0	15.0	42.0	57.5	68.0
Average Days on Market	45.3	46.1	29.4	40.3	61.0	66.6	74.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

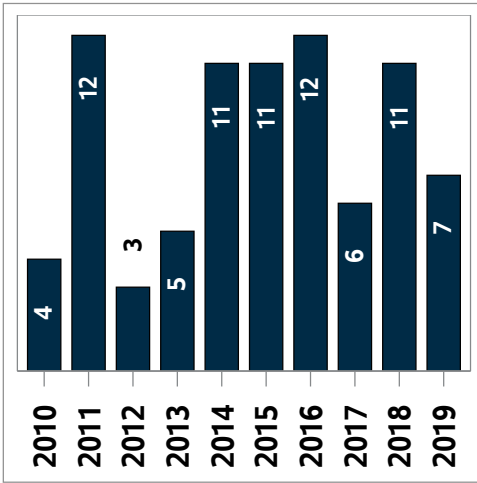
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

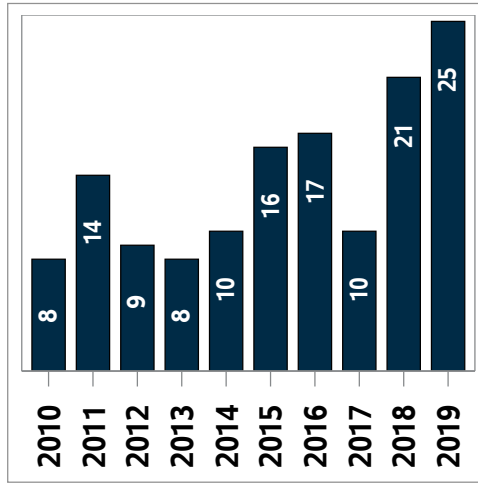
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Townhouse Market Activity

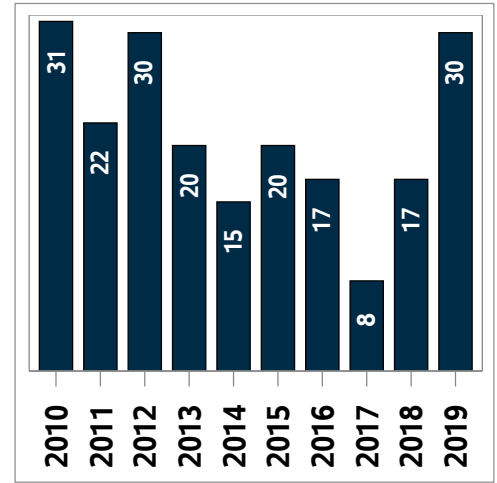
Sales Activity
(February only)



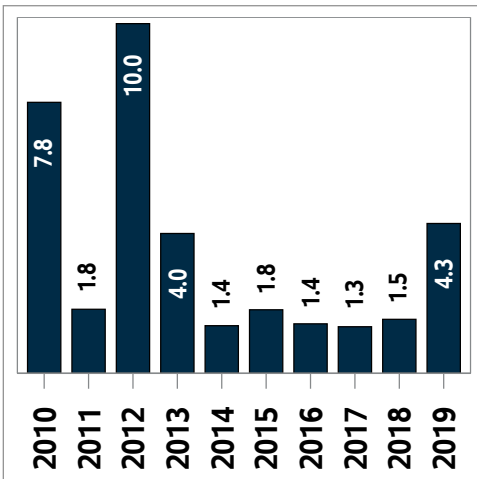
New Listings
(February only)



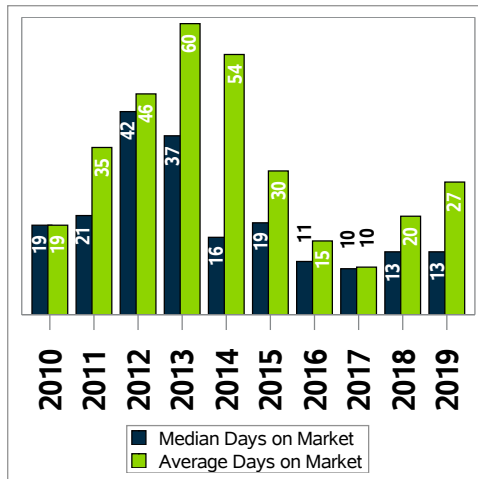
Active Listings
(February only)



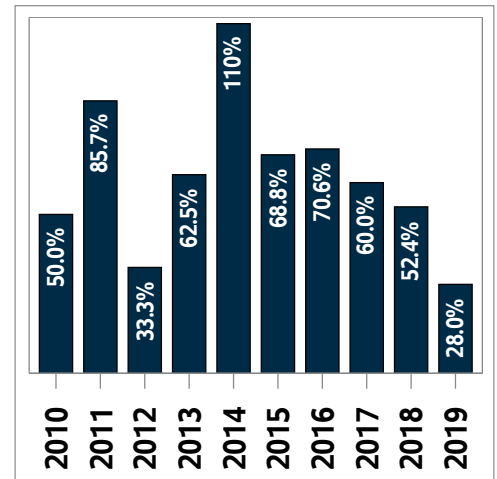
Months of Inventory
(February only)



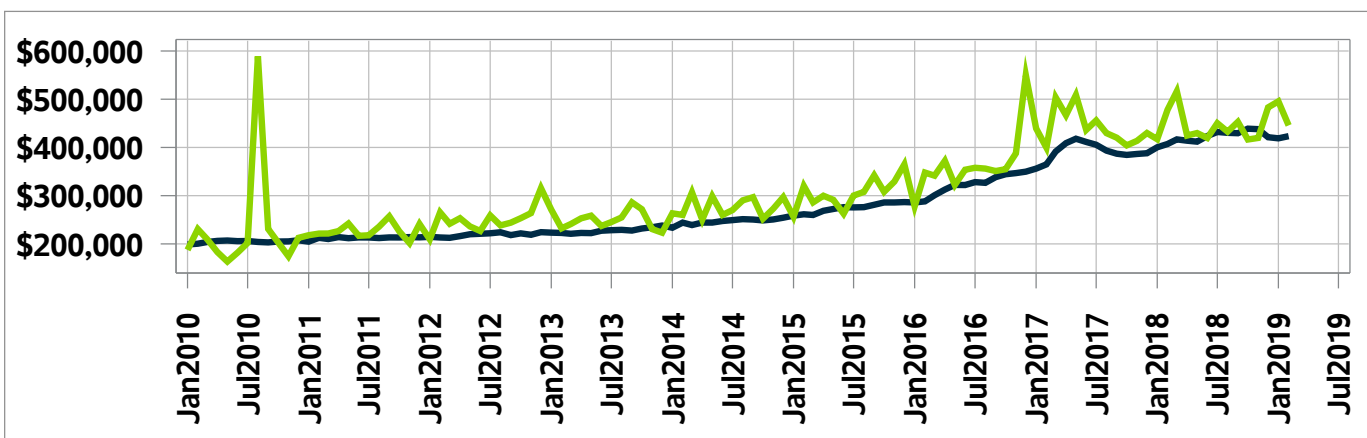
Days on Market
(February only)



Sales to New Listings Ratio
(February only)

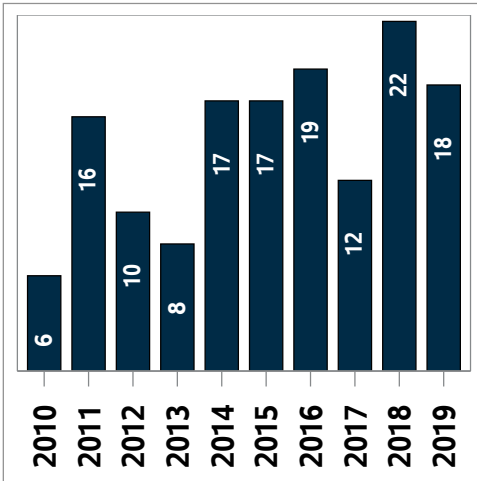


MLS® HPI Townhouse Benchmark Price and Average Price

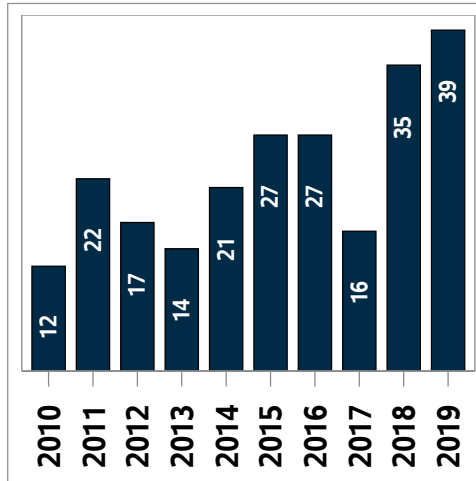


NIAGARA NORTH MLS® Townhouse Market Activity

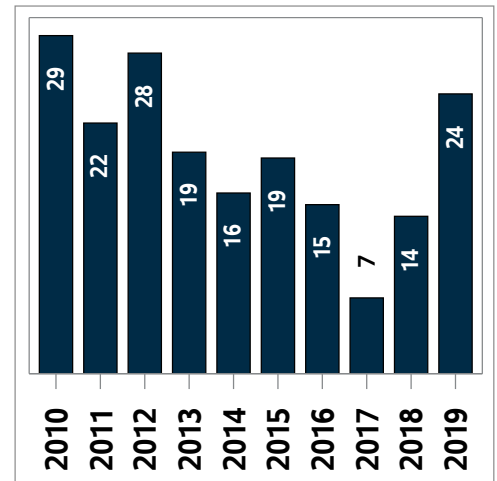
Sales Activity
(February Year-to-date)



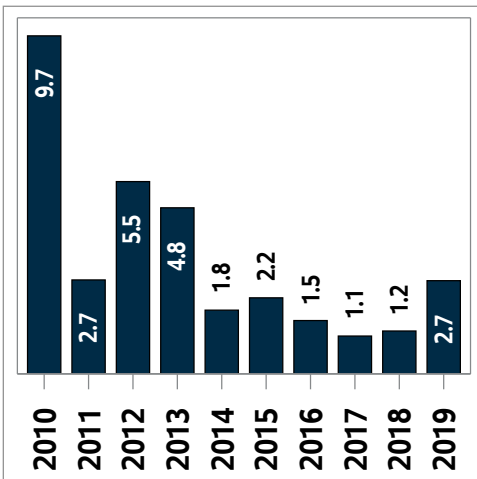
New Listings
(February Year-to-date)



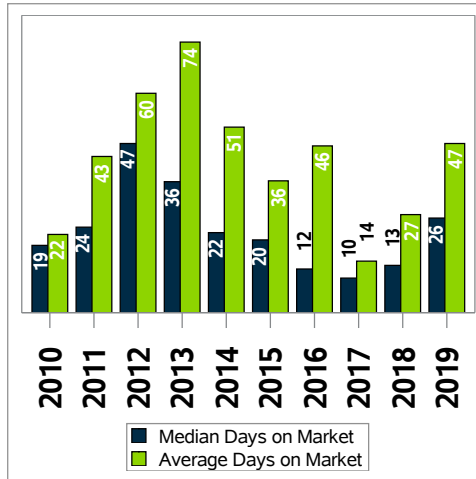
Active Listings¹
(February Year-to-date)



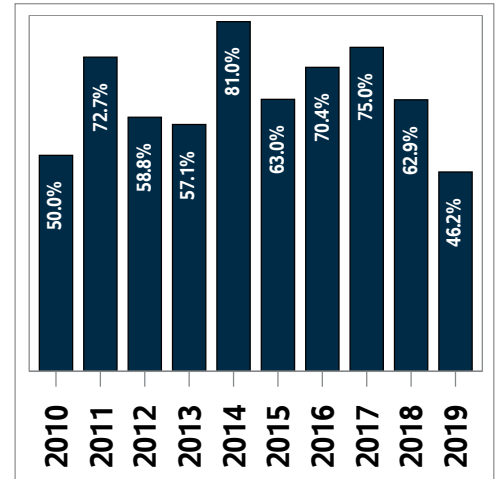
Months of Inventory²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Townhouse Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	7	-36.4	16.7	-41.7	-36.4	133.3	600.0
Dollar Volume	\$3,119,500	-40.7	30.1	-25.3	9.1	291.8	1,713.7
New Listings	25	19.0	150.0	47.1	150.0	177.8	1,150.0
Active Listings	30	76.5	275.0	76.5	100.0	0.0	275.0
Sales to New Listings Ratio ¹	28.0	52.4	60.0	70.6	110.0	33.3	50.0
Months of Inventory ²	4.3	1.5	1.3	1.4	1.4	10.0	8.0
Average Price	\$445,643	-6.8	11.5	28.1	71.4	67.9	159.1
Median Price	\$432,000	-6.5	10.7	22.1	61.2	66.2	151.2
Sales to List Price Ratio	98.4	97.8	114.5	100.2	98.1	99.1	95.6
Median Days on Market	13.0	13.0	9.5	11.0	16.0	42.0	104.0
Average Days on Market	27.4	20.4	9.8	15.3	53.8	45.7	104.0

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	18	-18.2	50.0	-5.3	5.9	80.0	1,700.0
Dollar Volume	\$8,570,650	-13.0	70.2	40.0	93.0	278.9	4,882.9
New Listings	39	11.4	143.8	44.4	85.7	129.4	680.0
Active Listings ³	24	77.8	269.2	65.5	54.8	-12.7	220.0
Sales to New Listings Ratio ⁴	46.2	62.9	75.0	70.4	81.0	58.8	20.0
Months of Inventory ⁵	2.7	1.2	1.1	1.5	1.8	5.5	15.0
Average Price	\$476,147	6.4	13.5	47.8	82.3	110.5	176.8
Median Price	\$442,500	2.9	3.0	40.5	70.2	75.9	157.3
Sales to List Price Ratio	98.1	98.2	109.3	99.9	98.1	88.0	95.6
Median Days on Market	26.0	13.0	9.5	12.0	22.0	46.5	104.0
Average Days on Market	46.5	27.0	14.2	45.8	51.0	60.3	104.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

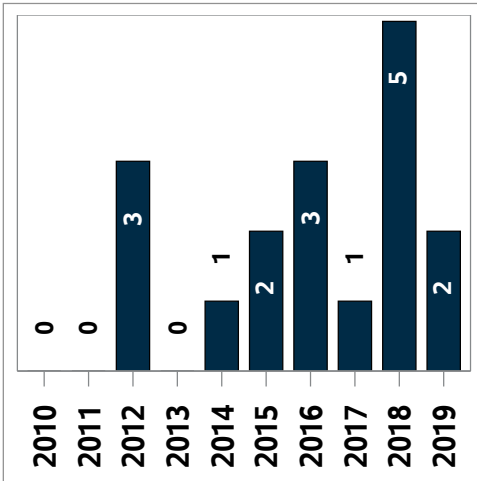
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

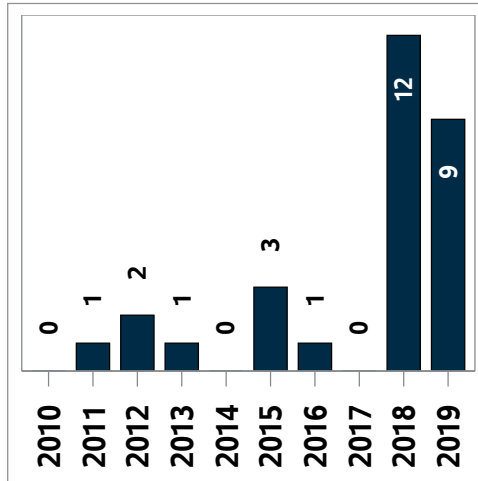
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Apartment-Style Market Activity

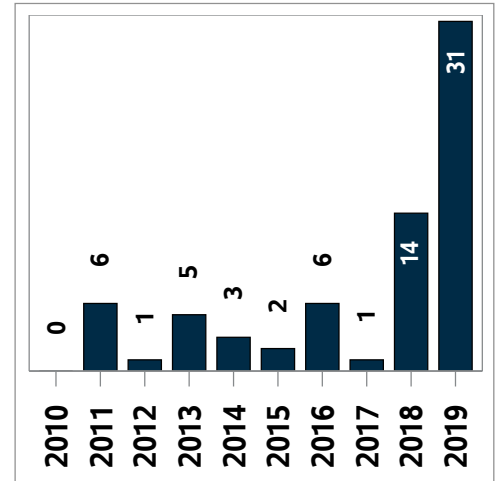
Sales Activity
(February only)



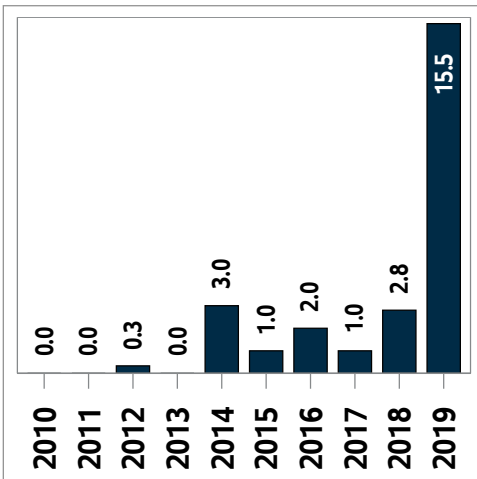
New Listings
(February only)



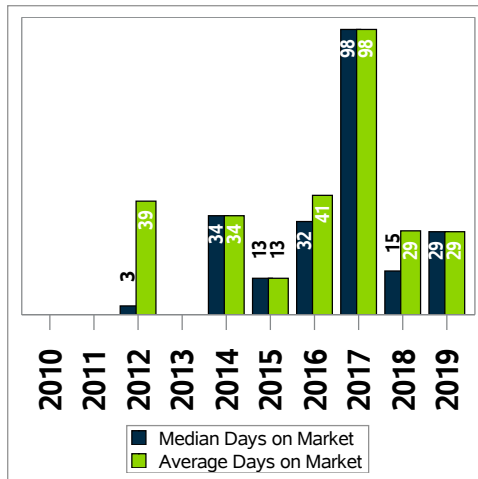
Active Listings
(February only)



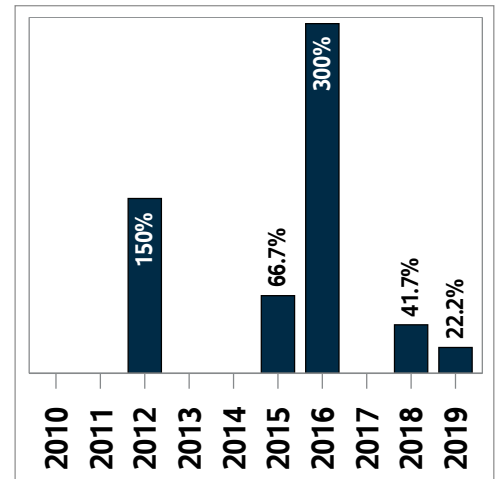
Months of Inventory
(February only)



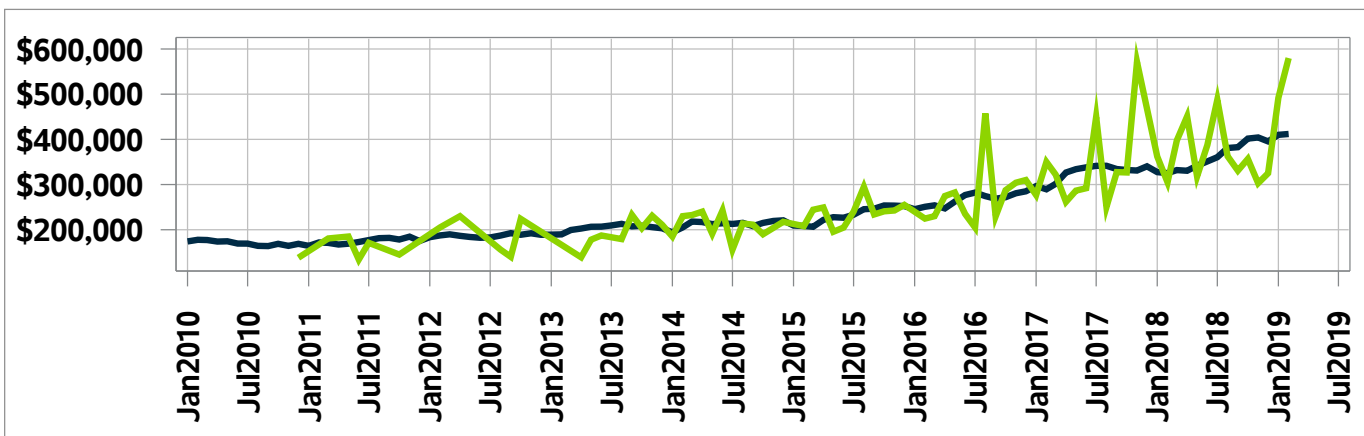
Days on Market
(February only)



Sales to New Listings Ratio
(February only)

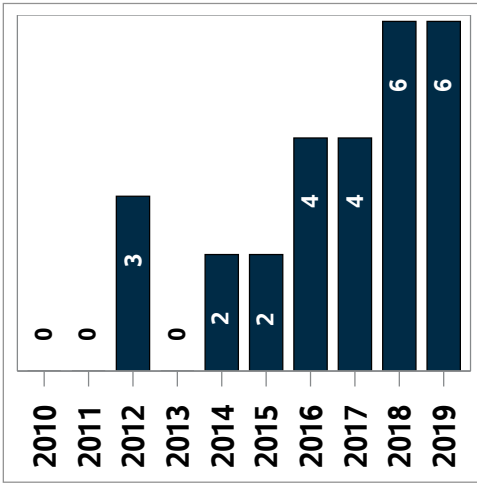


MLS® HPI Apartment-Style Benchmark Price and Average Price

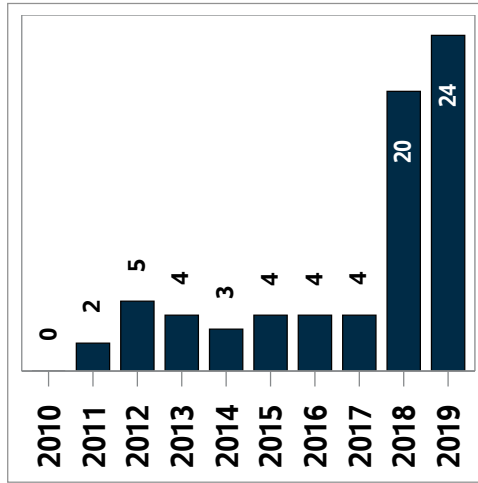


NIAGARA NORTH MLS® Apartment-Style Market Activity

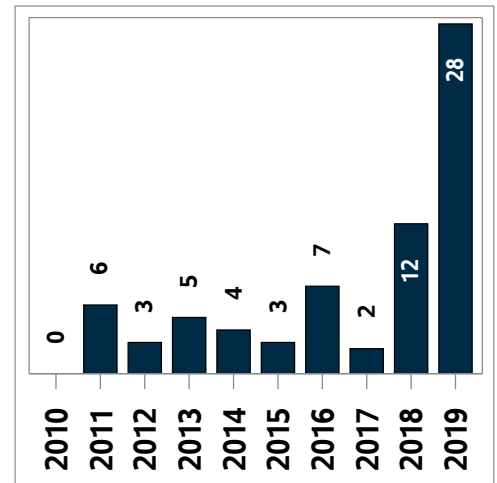
Sales Activity
(February Year-to-date)



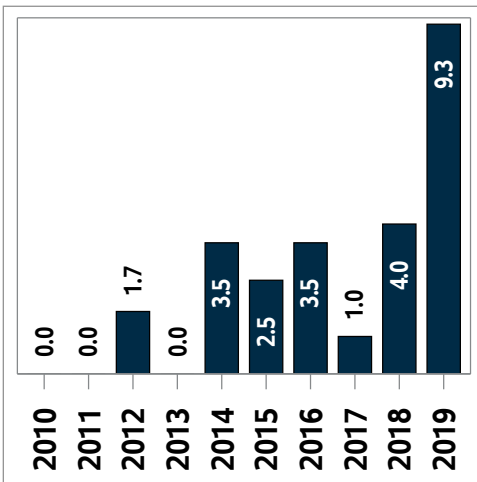
New Listings
(February Year-to-date)



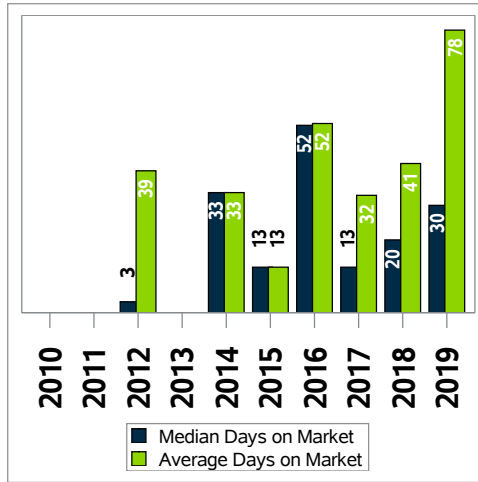
Active Listings ¹
(February Year-to-date)



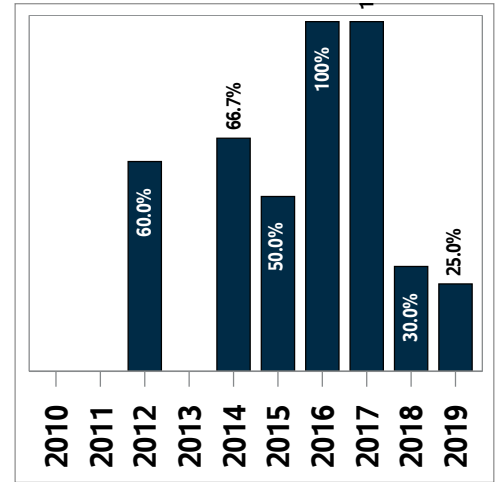
Months of Inventory ²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Apartment-Style Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	2	-60.0	100.0	-33.3	100.0	-33.3	
Dollar Volume	\$1,159,900	-23.9	231.4	72.1	404.3	88.4	
New Listings	9	-25.0		800.0		350.0	
Active Listings	31	121.4	3,000.0	416.7	933.3	3,000.0	
Sales to New Listings Ratio ¹	22.2	41.7		300.0		150.0	
Months of Inventory ²	15.5	2.8	1.0	2.0	3.0	0.3	
Average Price	\$579,950	90.1	65.7	158.1	152.2	182.7	
Median Price	\$579,950	82.4	65.7	153.3	152.2	146.8	
Sales to List Price Ratio	97.3	97.5	118.6	97.9	97.9	96.6	
Median Days on Market	28.5	15.0	98.0	32.0	34.0	3.0	
Average Days on Market	28.5	28.8	98.0	41.0	34.0	39.0	

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	6	0.0	50.0	50.0	200.0	100.0	
Dollar Volume	\$3,127,900	65.8	165.0	242.3	653.7	408.2	
New Listings	24	20.0	500.0	500.0	700.0	380.0	
Active Listings ³	28	133.3	1,300.0	300.0	700.0	1,020.0	2,700.0
Sales to New Listings Ratio ⁴	25.0	30.0	100.0	100.0	66.7	60.0	
Months of Inventory ⁵	9.3	4.0	1.0	3.5	3.5	1.7	
Average Price	\$521,317	65.8	76.6	128.2	151.2	154.1	
Median Price	\$481,000	49.6	69.4	105.2	131.8	104.7	
Sales to List Price Ratio	96.3	97.6	104.3	98.4	96.4	96.6	
Median Days on Market	29.5	20.0	12.5	51.5	33.0	3.0	
Average Days on Market	77.7	41.0	32.3	52.0	33.0	39.0	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

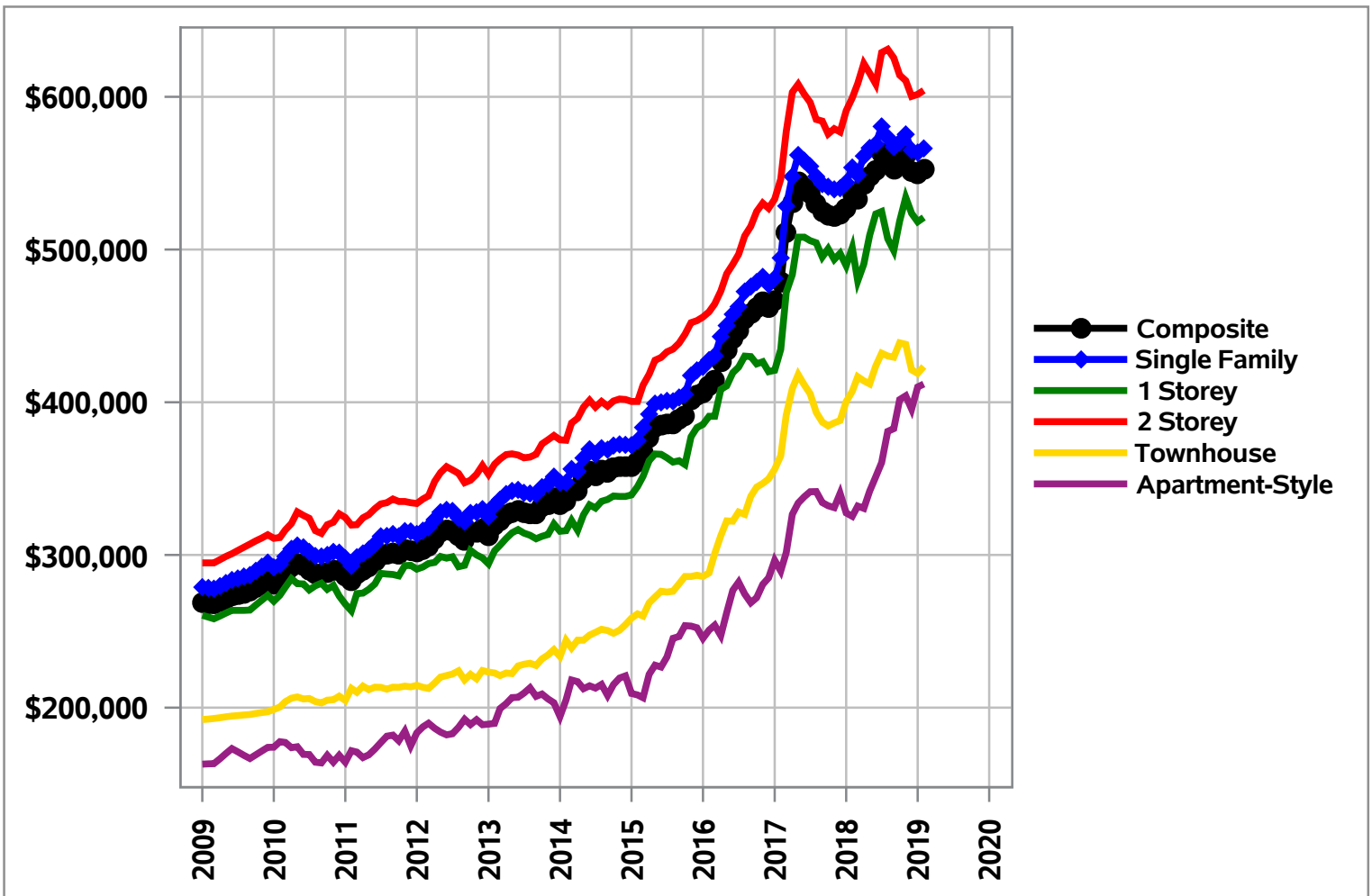
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$552,900	0.6	-1.6	-0.9	3.2	34.7	64.9
Single Family	\$566,200	0.5	-1.6	-1.3	2.3	32.4	63.0
One Storey	\$521,000	0.5	-2.5	2.7	4.0	33.3	64.9
Two Storey	\$604,200	0.4	-1.0	-4.3	0.8	31.6	61.1
Townhouse	\$423,400	1.1	-3.3	-1.6	4.0	46.9	73.5
Apartment-Style	\$411,900	0.5	1.9	8.1	26.6	64.2	100.8

MLS® HPI Benchmark Price



NIAGARA NORTH MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1410
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1450
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6556
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7955
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1668
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5503
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Townhouse

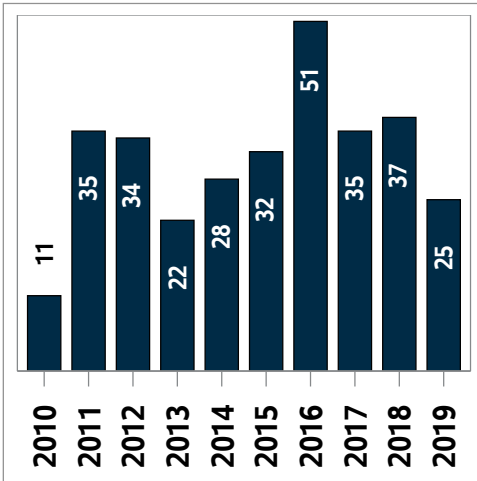
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1230
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment-Style

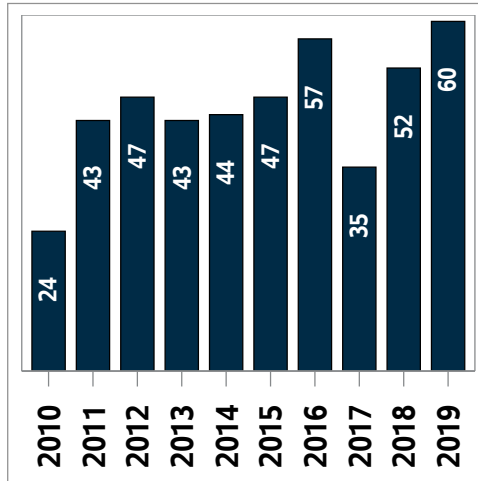
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1123
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

GRIMSBY (54) MLS® Residential Market Activity

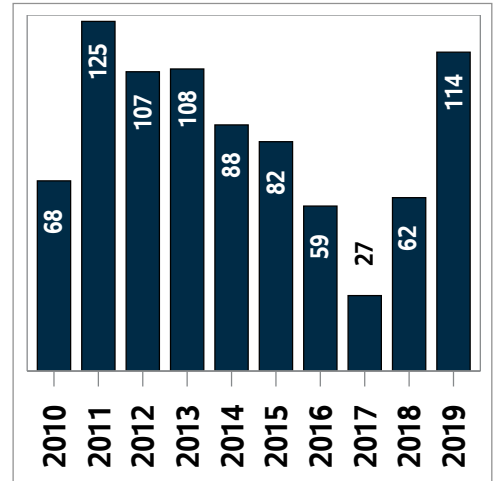
Sales Activity
(February only)



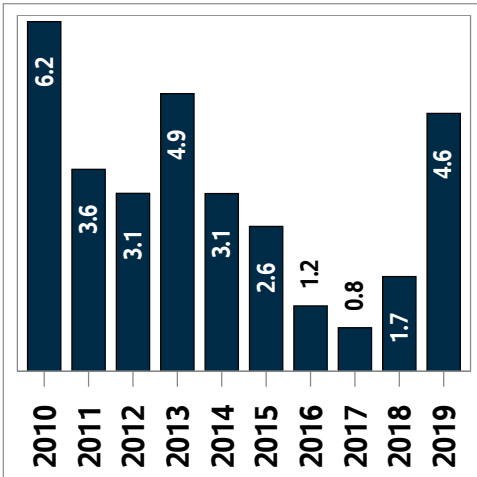
New Listings
(February only)



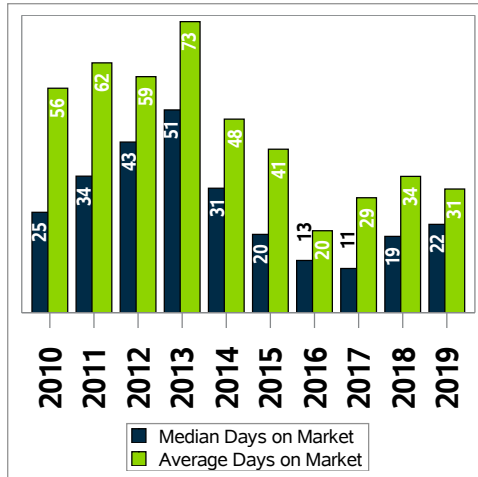
Active Listings
(February only)



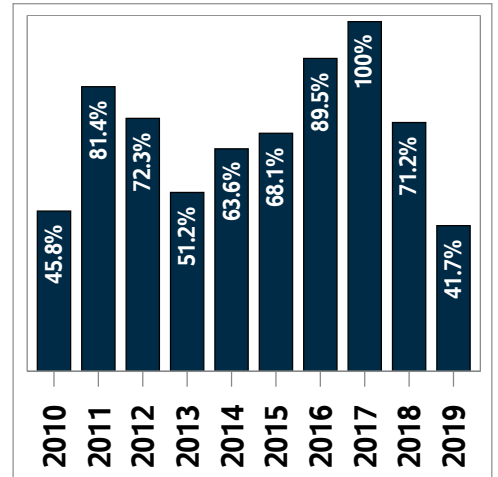
Months of Inventory
(February only)



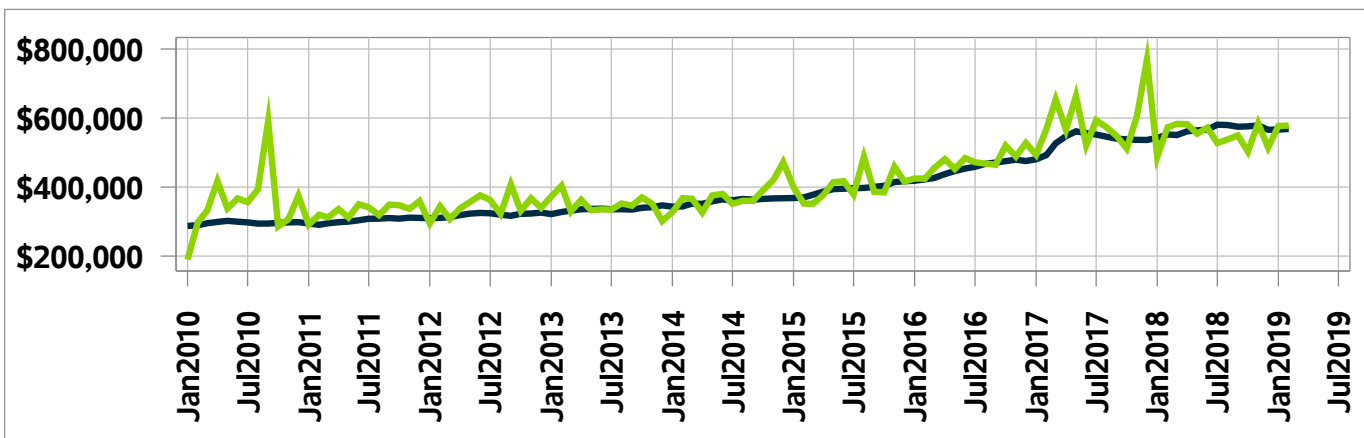
Days on Market
(February only)



Sales to New Listings Ratio
(February only)



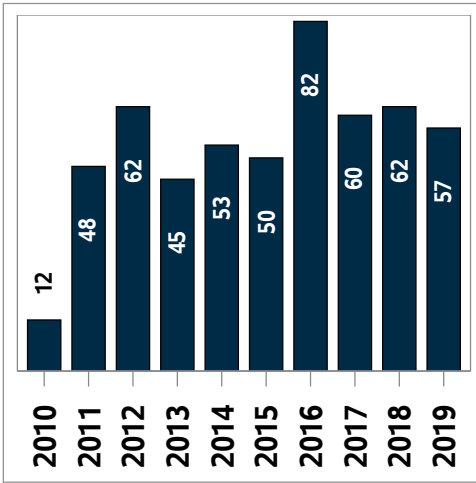
MLS® HPI Composite Benchmark Price and Average Price



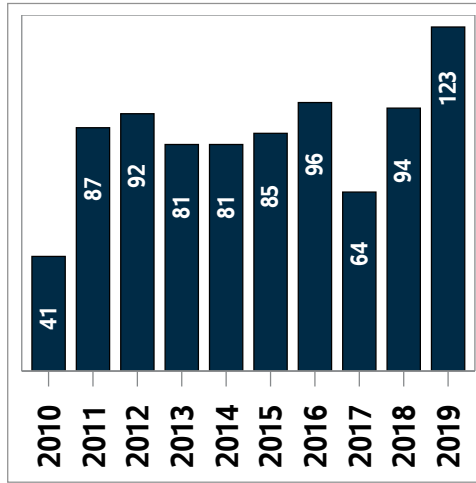
GRIMSBY (54)

MLS® Residential Market Activity

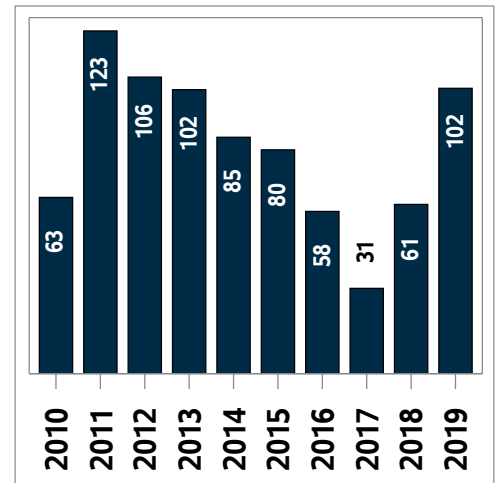
Sales Activity
(February Year-to-date)



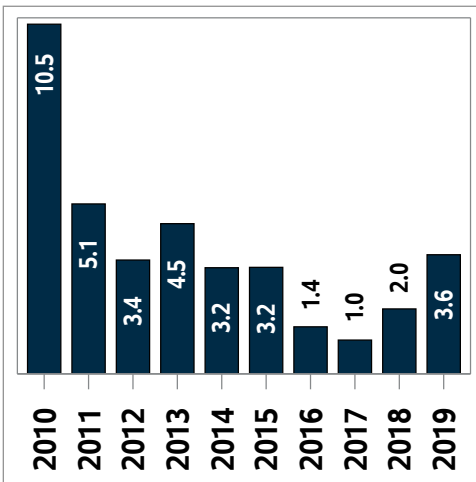
New Listings
(February Year-to-date)



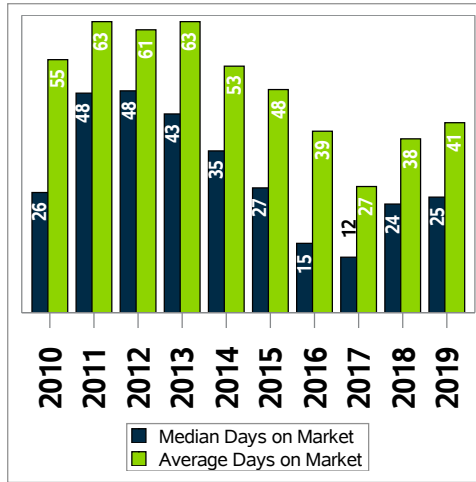
Active Listings¹
(February Year-to-date)



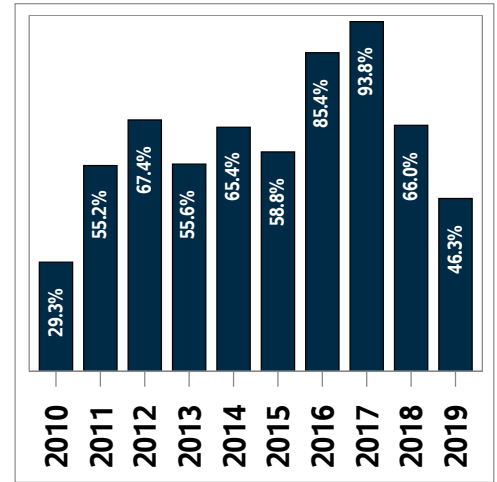
Months of Inventory²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

GRIMSBY (54)

MLS® Residential Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	25	-32.4	-28.6	-51.0	-10.7	-26.5	1,150.0
Dollar Volume	\$14,451,690	-31.8	-27.3	-33.2	40.3	23.3	1,964.5
New Listings	60	15.4	71.4	5.3	36.4	27.7	275.0
Active Listings	114	83.9	322.2	93.2	29.5	6.5	165.1
Sales to New Listings Ratio ¹	41.7	71.2	100.0	89.5	63.6	72.3	12.5
Months of Inventory ²	4.6	1.7	0.8	1.2	3.1	3.1	21.5
Average Price	\$578,068	0.9	1.8	36.2	57.1	67.7	65.2
Median Price	\$532,000	0.4	-5.3	38.2	51.6	74.4	52.0
Sales to List Price Ratio	98.3	97.8	104.2	99.3	98.0	97.2	96.6
Median Days on Market	22.0	19.0	11.0	13.0	31.0	42.5	56.5
Average Days on Market	30.8	33.9	28.6	20.4	48.2	58.8	56.5

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	57	-8.1	-5.0	-30.5	7.5	-8.1	1,040.0
Dollar Volume	\$32,920,440	-1.4	3.1	-5.4	78.1	64.8	1,805.7
New Listings	123	30.9	92.2	28.1	51.9	33.7	412.5
Active Listings ³	102	68.6	234.4	75.9	20.7	-3.8	172.0
Sales to New Listings Ratio ⁴	46.3	66.0	93.8	85.4	65.4	67.4	20.8
Months of Inventory ⁵	3.6	2.0	1.0	1.4	3.2	3.4	15.0
Average Price	\$577,552	7.2	8.5	36.0	65.6	79.3	67.2
Median Price	\$532,000	9.1	4.3	37.8	67.8	87.0	61.7
Sales to List Price Ratio	98.2	98.1	102.6	99.0	97.3	95.3	96.9
Median Days on Market	25.0	23.5	12.0	15.0	35.0	48.0	74.0
Average Days on Market	41.1	37.6	27.3	39.3	53.3	61.2	65.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

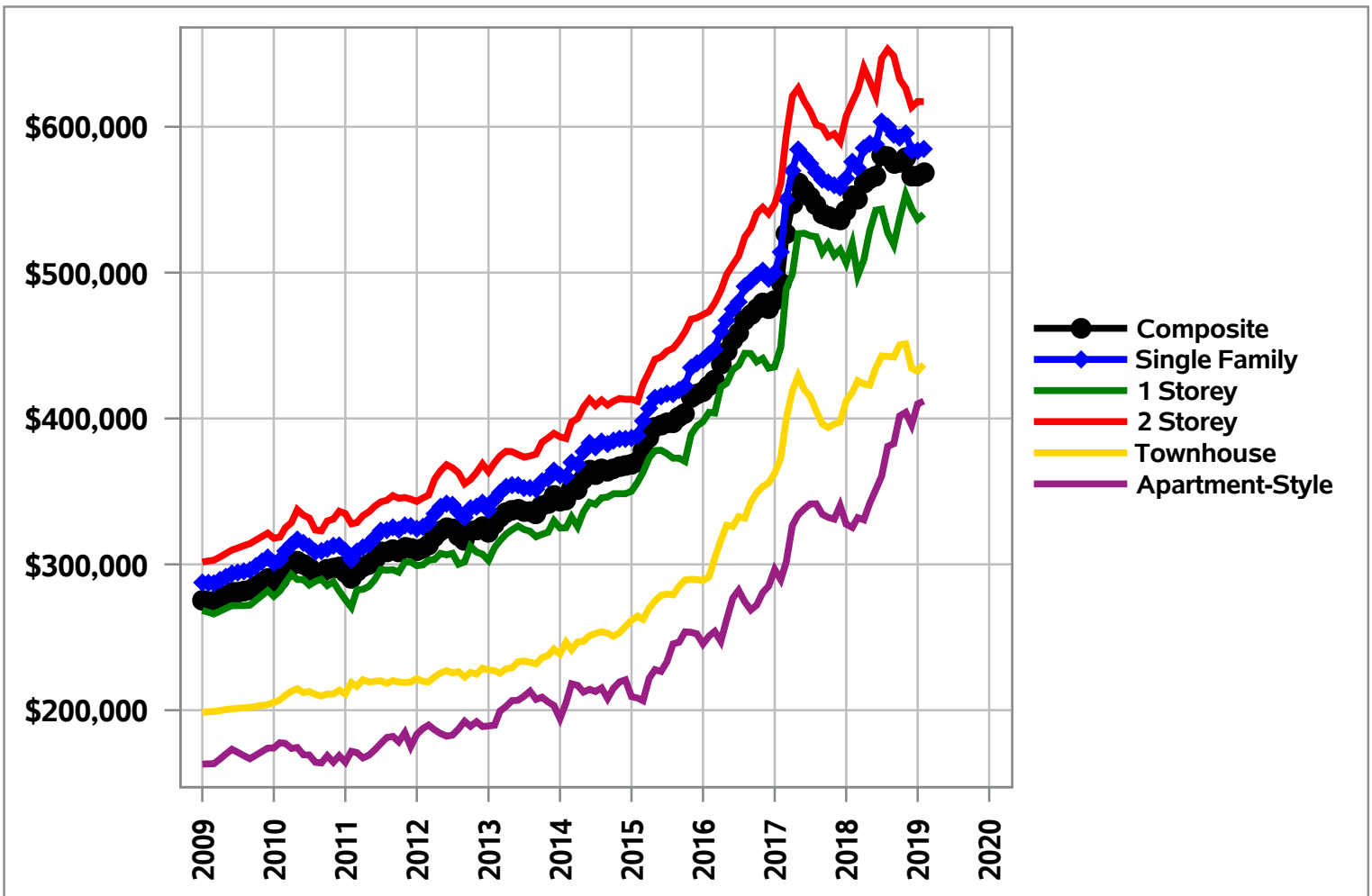
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

GRIMSBY (54) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$568,200	0.3	-1.8	-2.0	2.9	34.5	65.2
Single Family	\$584,800	0.2	-1.8	-2.6	1.5	31.7	62.4
One Storey	\$540,100	0.7	-2.5	2.4	3.9	33.6	66.1
Two Storey	\$617,300	0.0	-1.5	-5.5	0.0	30.4	59.8
Townhouse	\$437,100	1.1	-3.1	-1.2	4.6	49.9	77.3
Apartment-Style	\$411,900	0.5	1.9	8.1	26.6	64.2	100.8

MLS® HPI Benchmark Price



GRIMSBY (54)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1422
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1466
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6328
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8088
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1653
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5166
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS® HPI Benchmark Descriptions

Townhouse

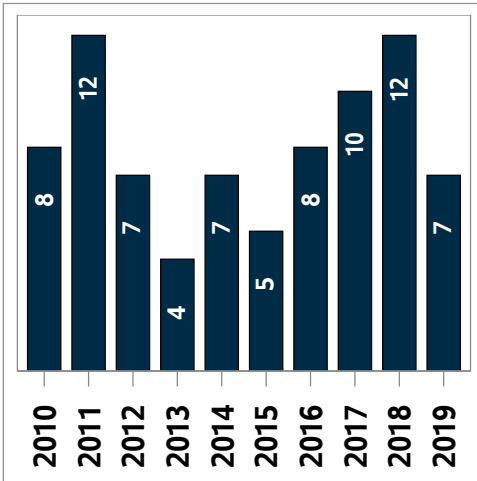
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment-Style

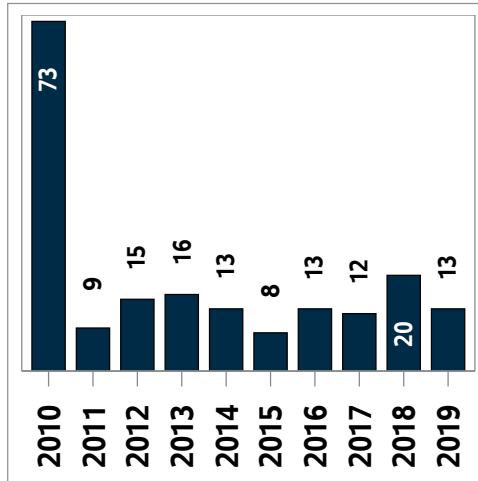
Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1130
Half Bathrooms	0
Heating	Baseboards
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

SMITHVILLE (57) MLS® Residential Market Activity

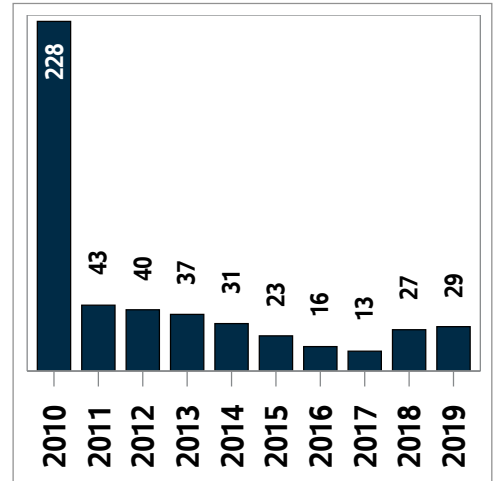
Sales Activity
(February only)



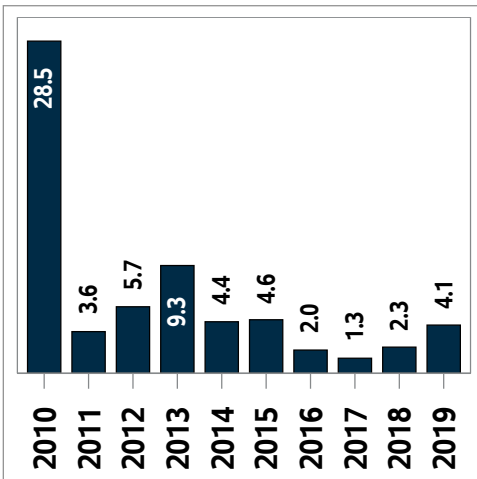
New Listings
(February only)



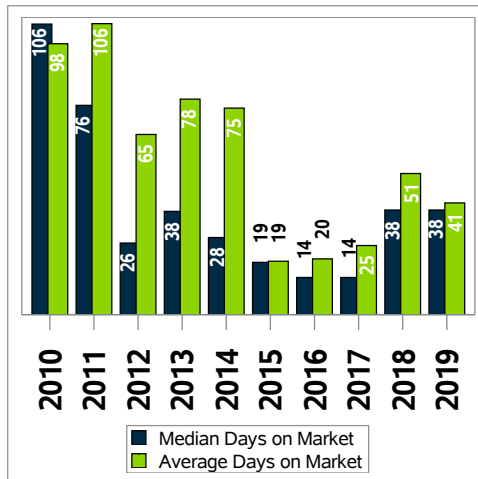
Active Listings
(February only)



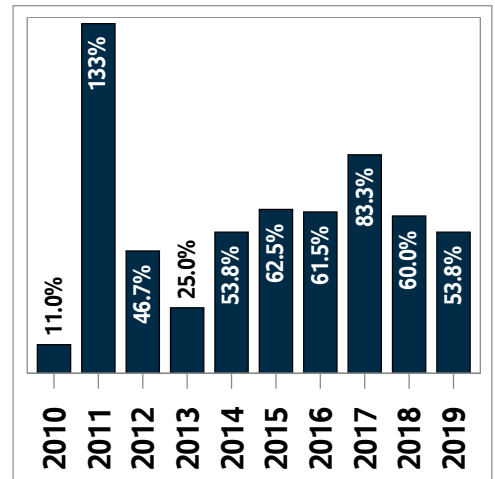
Months of Inventory
(February only)



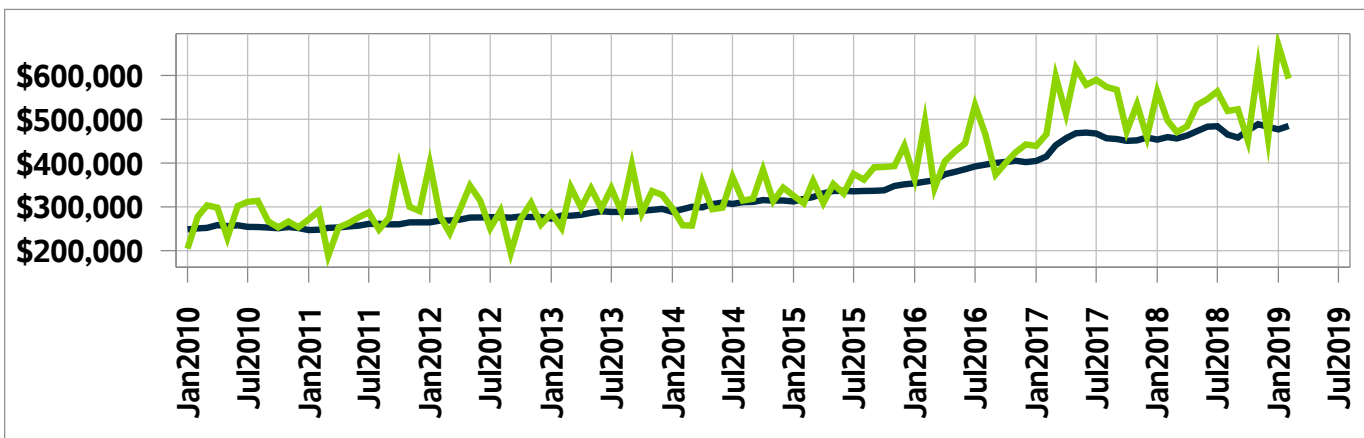
Days on Market
(February only)



Sales to New Listings Ratio
(February only)

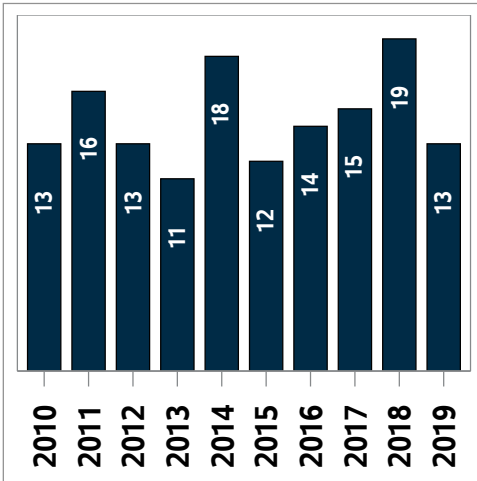


MLS® HPI Composite Benchmark Price and Average Price

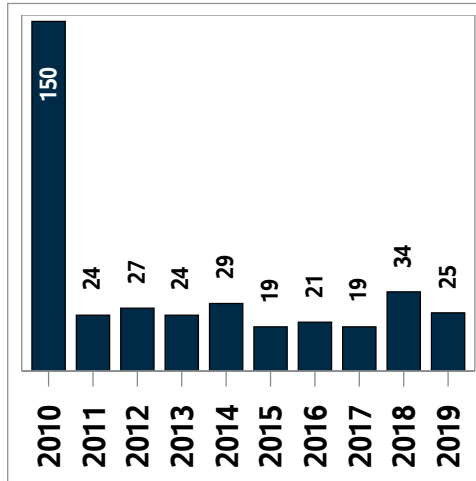


SMITHVILLE (57) MLS® Residential Market Activity

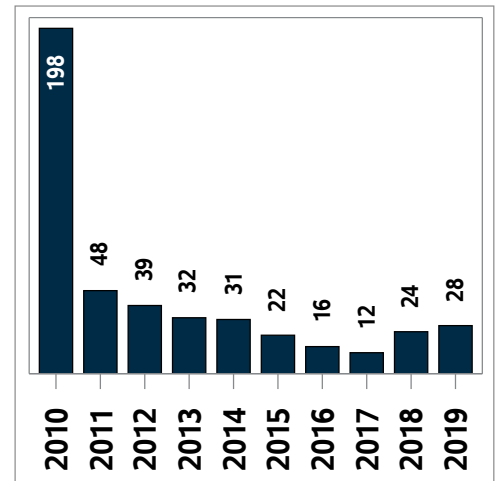
Sales Activity
(February Year-to-date)



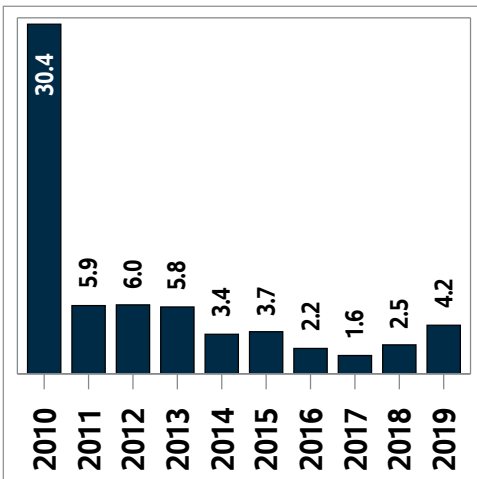
New Listings
(February Year-to-date)



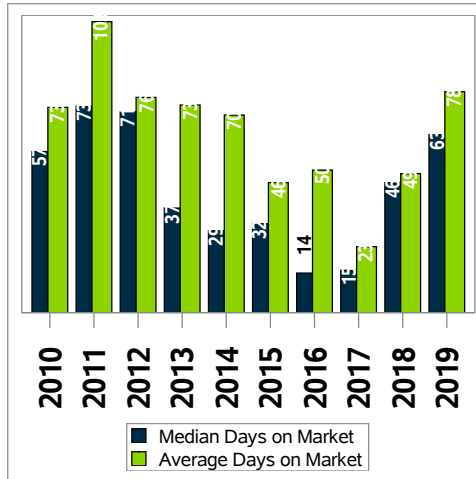
Active Listings¹
(February Year-to-date)



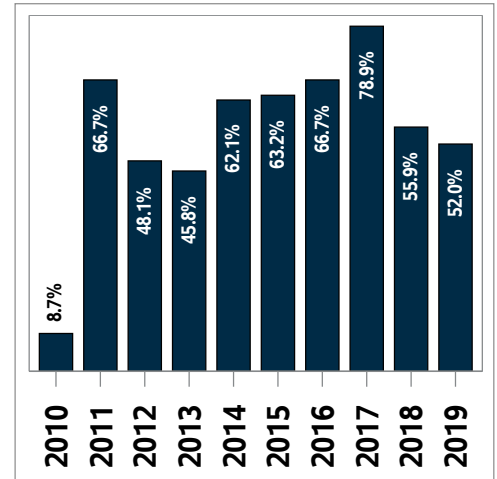
Months of Inventory²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SMITHVILLE (57)

MLS® Residential Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	7	-41.7	-30.0	-12.5	0.0	0.0	75.0
Dollar Volume	\$4,149,500	-30.4	-10.9	4.7	129.7	112.9	315.4
New Listings	13	-35.0	8.3	0.0	0.0	-13.3	-7.1
Active Listings	29	7.4	123.1	81.3	-6.5	-27.5	-37.0
Sales to New Listings Ratio ¹	53.8	60.0	83.3	61.5	53.8	46.7	28.6
Months of Inventory ²	4.1	2.3	1.3	2.0	4.4	5.7	11.5
Average Price	\$592,786	19.2	27.3	19.6	129.7	112.9	137.4
Median Price	\$585,000	21.9	46.2	46.7	163.5	112.8	139.8
Sales to List Price Ratio	98.3	98.6	102.9	100.2	96.5	97.9	97.0
Median Days on Market	38.0	38.0	13.5	13.5	28.0	26.0	79.0
Average Days on Market	40.6	51.3	25.1	20.3	75.0	65.4	73.5

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	13	-31.6	-13.3	-7.1	-27.8	0.0	8.3
Dollar Volume	\$8,164,400	-17.6	19.1	32.8	61.0	87.8	172.1
New Listings	25	-26.5	31.6	19.0	-13.8	-7.4	-26.5
Active Listings ³	28	14.6	129.2	77.4	-11.3	-29.5	-35.3
Sales to New Listings Ratio ⁴	52.0	55.9	78.9	66.7	62.1	48.1	35.3
Months of Inventory ⁵	4.2	2.5	1.6	2.2	3.4	6.0	7.1
Average Price	\$628,031	20.4	37.5	43.0	122.9	87.8	151.1
Median Price	\$585,000	23.2	46.1	59.9	108.0	77.3	151.6
Sales to List Price Ratio	97.0	98.3	101.7	99.5	97.3	97.3	96.1
Median Days on Market	63.0	46.0	15.0	14.0	29.0	71.0	47.0
Average Days on Market	78.2	49.2	23.3	50.4	69.9	76.2	72.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

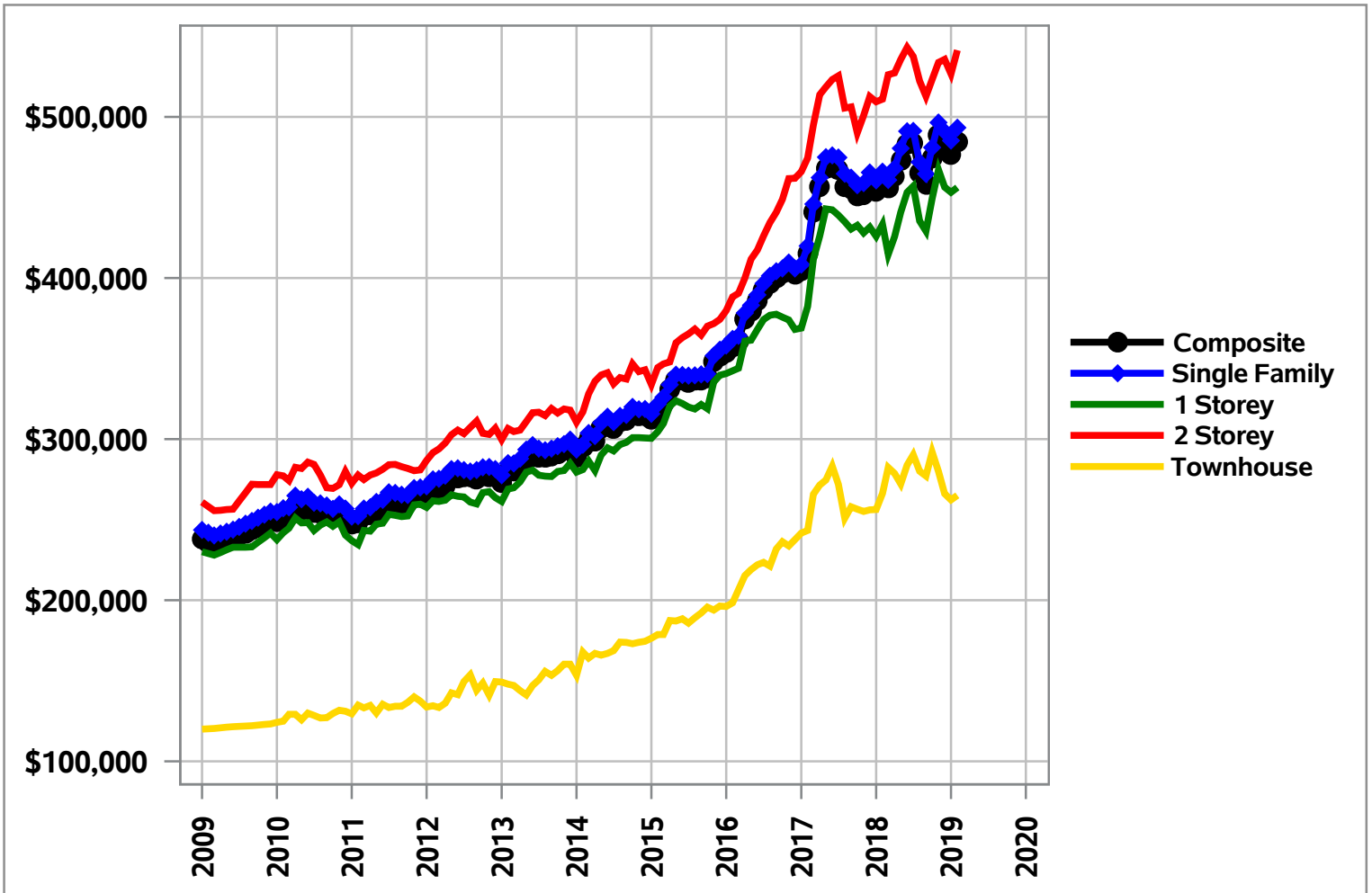
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

SMITHVILLE (57) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$484,700	1.6	-0.9	4.2	5.5	35.6	64.4
Single Family	\$493,300	1.6	-0.6	4.5	5.9	36.2	66.4
One Storey	\$456,200	0.7	-2.4	4.8	5.3	33.2	62.3
Two Storey	\$541,400	2.8	1.4	3.7	5.9	39.4	70.8
Townhouse	\$265,100	1.1	-5.3	-5.4	-0.5	33.6	58.0
Apartment-Style							

MLS® HPI Benchmark Price



SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1357
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1372
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6509
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6880
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1676
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6397
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1218
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers