



# BURLINGTON MLS® Residential Market Activity February 2019





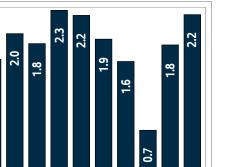
Prepared for the REALTORS® Association of Hamilton-Burlington by the Canadian Real Estate Association



#### BURLINGTON MLS® Residential Market Activity



#### Sales Activity **New Listings** Active Listings (February only) (February only) (February only) 562 410 407 508 481 4 325 228 318 224 31 372 288 288 293 203 189 **182** 2010 2011 2012 2013 2014 2014 2015 2015 2017 2018 2019 2010 2011 2012 2013 2013 2014 2015 2015 2015 2017 2013 2019 Months of Inventory **Days on Market** (February only) (February only) 2.3 2.2 71.1% 69.8% 70.5% 68.9% ົ 64.4% 1.8 1.6



2016

2017

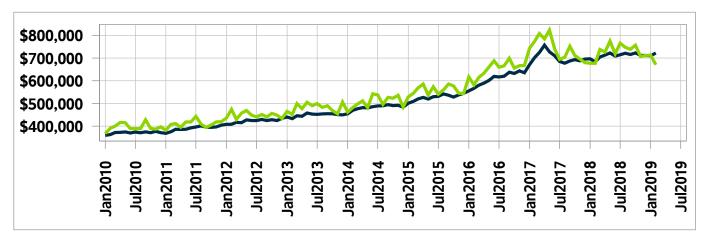
2018 2019

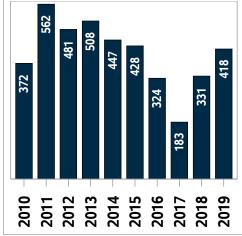
2011 2012 2013 2013 2015

2010

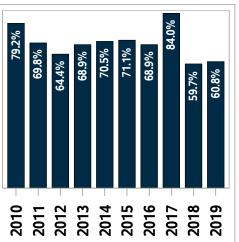


MLS® HPI Composite Benchmark Price and Average Price





Sales to New Listings Ratio (February only)

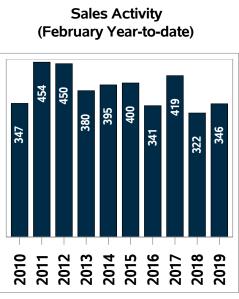




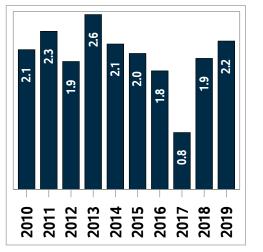
#### BURLINGTON MLS® Residential Market Activity

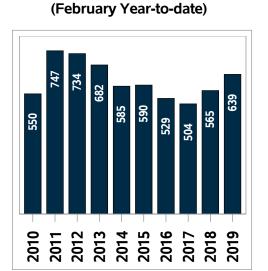
**New Listings** 



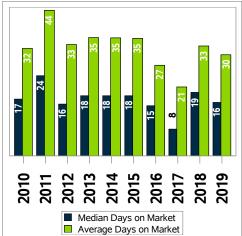


Months of Inventory<sup>2</sup> (February Year-to-date)

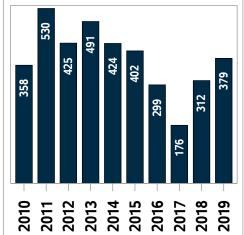




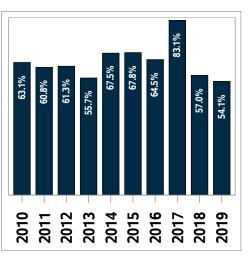
Days on Market (February Year-to-date)



Active Listings <sup>1</sup> (February Year-to-date)



Sales to New Listings Ratio (February Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month





		Compared to <sup>6</sup>					
Actual	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	189	3.8	-26.5	-6.4	-6.9	-27.9	45.4
Dollar Volume	\$126,743,688	2.9	-36.3	7.8	29.5	2.1	204.3
New Listings	311	2.0	1.6	6.1	8.0	-23.6	19.6
Active Listings	418	26.3	128.4	29.0	-6.5	-13.1	-39.7
Sales to New Listings Ratio <sup>1</sup>	60.8	59.7	84.0	68.9	70.5	64.4	50.0
Months of Inventory <sup>2</sup>	2.2	1.8	0.7	1.6	2.2	1.8	5.3
Average Price	\$670,602	-0.9	-13.4	15.3	39.1	41.5	109.3
Median Price	\$632,000	0.6	-11.6	20.4	43.6	52.8	113.2
Sales to List Price Ratio	98.7	98.4	104.6	99.2	97.8	98.1	95.4
Median Days on Market	15.0	18.0	7.0	12.0	16.0	14.5	59.5
Average Days on Market	26.6	31.0	18.4	21.8	29.0	31.5	68.5

		Compared to <sup>6</sup>					
Year-to-date	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	346	7.5	-17.4	1.5	-12.4	-23.1	53.1
Dollar Volume	\$238,638,502	9.5	-25.3	17.4	27.9	15.8	225.1
New Listings	639	13.1	26.8	20.8	9.2	-12.9	21.5
Active Listings <sup>3</sup>	379	21.7	115.3	27.0	-10.6	-10.8	-43.7
Sales to New Listings Ratio	54.1	57.0	83.1	64.5	67.5	61.3	43.0
Months of Inventory <sup>5</sup>	2.2	1.9	0.8	1.8	2.1	1.9	6.0
Average Price	\$689,707	1.9	-9.5	15.7	46.0	50.6	112.3
Median Price	\$639,500	2.3	-8.6	18.6	47.7	58.7	113.6
Sales to List Price Ratio	98.3	98.0	103.4	98.9	97.5	98.2	95.1
Median Days on Market	16.0	19.0	8.0	15.0	18.0	15.5	62.5
Average Days on Market	30.3	32.9	20.6	27.1	35.3	33.3	68.6

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

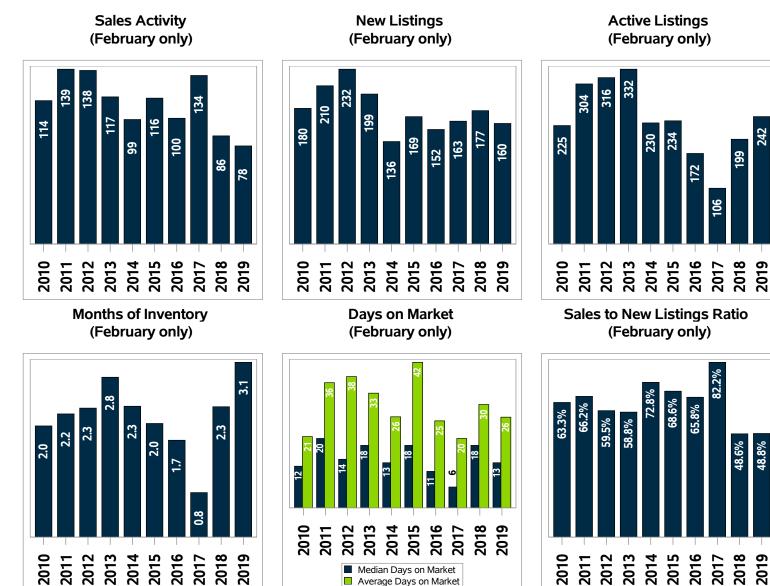




2019

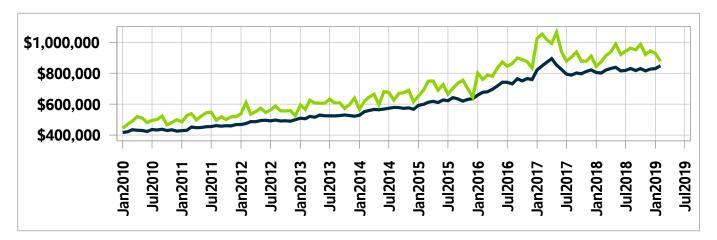
48.8%

#### BURLINGTON MLS<sup>®</sup> Single Family Market Activity



MLS® HPI Single Family Benchmark Price and Average Price

Average Days on Market



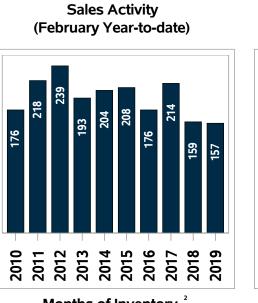




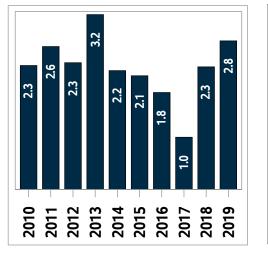
#### BURLINGTON MLS<sup>®</sup> Single Family Market Activity

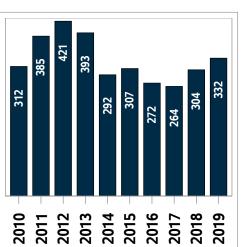
**New Listings** 

(February Year-to-date)



Months of Inventory<sup>2</sup> (February Year-to-date)

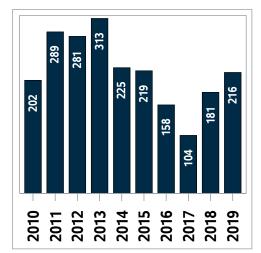




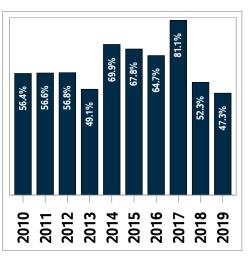
Days on Market (February Year-to-date)







Sales to New Listings Ratio (February Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month

Source: Canadian MLS® Systems, CREA





		Compared to <sup>6</sup>					
Actual	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	78	-9.3	-41.8	-22.0	-21.2	-43.5	8.3
Dollar Volume	\$68,450,228	-9.0	-51.5	-9.9	11.7	-18.8	147.3
New Listings	160	-9.6	-1.8	5.3	17.6	-31.0	7.4
Active Listings	242	21.6	128.3	40.7	5.2	-23.4	-43.7
Sales to New Listings Ratio <sup>1</sup>	48.8	48.6	82.2	65.8	72.8	59.5	48.3
Months of Inventory <sup>2</sup>	3.1	2.3	0.8	1.7	2.3	2.3	6.0
Average Price	\$877,567	0.3	-16.7	15.5	41.7	43.7	128.2
Median Price	\$826,500	4.3	-9.2	19.9	50.8	67.0	137.0
Sales to List Price Ratio	97.9	98.5	104.2	98.5	99.0	97.4	96.9
Median Days on Market	13.0	18.0	6.0	10.5	13.0	14.0	67.0
Average Days on Market	26.1	29.8	20.0	25.1	26.2	37.8	72.5

		Compared to <sup>°</sup>					
Year-to-date	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	157	-1.3	-26.6	-10.8	-23.0	-34.3	29.8
Dollar Volume	\$141,767,803	3.6	-36.5	3.6	17.4	2.3	198.2
New Listings	332	9.2	25.8	22.1	13.7	-21.1	5.1
Active Listings <sup>3</sup>	216	19.7	108.7	36.7	-3.8	-23.0	-48.3
Sales to New Listings Ratio <sup>4</sup>	47.3	52.3	81.1	64.7	69.9	56.8	38.3
Months of Inventory <sup>5</sup>	2.8	2.3	1.0	1.8	2.2	2.3	6.9
Average Price	\$902,980	4.9	-13.4	16.2	52.5	55.7	129.8
Median Price	\$825,000	5.8	-7.5	16.9	58.7	66.7	129.2
Sales to List Price Ratio	97.5	97.9	102.9	98.4	98.0	98.0	96.7
Median Days on Market	15.0	21.0	7.0	13.0	16.0	17.0	71.0
Average Days on Market	30.4	34.2	22.6	33.2	34.7	38.7	73.8

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month



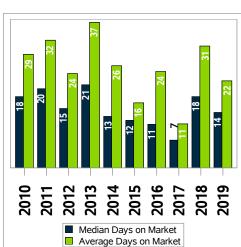


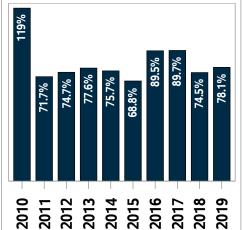


61

2018 2019

#### **Sales Activity New Listings** Active Listings (February only) (February only) (February only) 119 106 95 57 8 ß 5 50 68 6 64 59 55 **48** 2010 2011 2012 2013 2013 2014 2015 2015 2016 2017 2018 2018 2019 2010 2011 2012 2013 2014 2014 2015 2015 2017 2018 2018 2019 2010 2011 2012 2013 2014 2015 2015 2015 2017 Months of Inventory **Days on Market** Sales to New Listings Ratio (February only) (February only) (February only) 119% 1.6 1.2 ... 1.0





Jan2019

Jul2018

Jan2018

Jul2017

Jul2019

\$600,000 \$500,000 \$400,000 \$300,000

Jan2014

Jul2014

Jan2015

Jul2015

Jan2016

Jul2016

Jan2017

MLS® HPI Townhouse Benchmark Price and Average Price

Source: Canadian MLS® Systems, CREA

0.8

2016

Jul2010

Jan2011

Jan2010

2017

2018 2019

Jan2012

Jul2011

Jul2012

Jan2013

Jul2013

2011 2012 2013 2013 2015

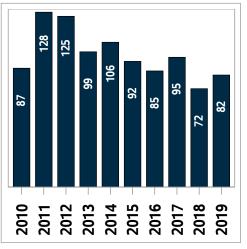
2010



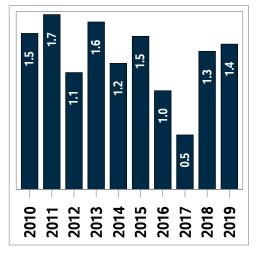


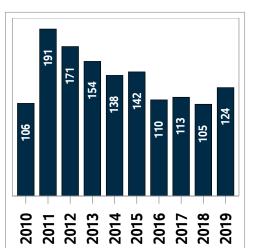


### Sales Activity New Listings (February Year-to-date) (February Year-to-date)



Months of Inventory<sup>2</sup> (February Year-to-date)

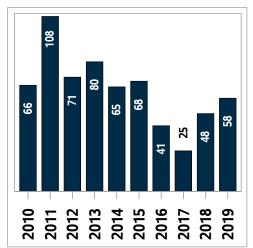




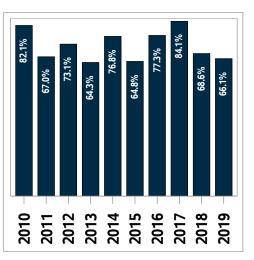
Days on Market (February Year-to-date)







Sales to New Listings Ratio (February Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month





		Compared to '					
Actual	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	50	22.0	-18.0	-2.0	-10.7	-29.6	42.9
Dollar Volume	\$28,189,400	30.1	-20.7	26.4	39.5	18.9	207.7
New Listings	64	16.4	-5.9	12.3	-13.5	-32.6	-7.2
Active Listings	61	24.5	134.6	48.8	-14.1	-24.7	-59.9
Sales to New Listings Ratio <sup>1</sup>	78.1	74.5	89.7	89.5	75.7	74.7	50.7
Months of Inventory <sup>2</sup>	1.2	1.2	0.4	0.8	1.3	1.1	4.3
Average Price	\$563,788	6.7	-3.3	29.0	56.2	68.9	115.4
Median Price	\$532,000	2.5	-12.9	16.7	45.2	63.2	101.5
Sales to List Price Ratio	99.6	99.1	107.9	101.2	97.3	98.6	94.2
Median Days on Market	14.0	18.0	7.0	11.0	13.0	15.0	70.0
Average Days on Market	22.0	30.8	11.1	24.4	25.8	23.8	69.6

		Compared to <sup>°</sup>					
Year-to-date	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	82	13.9	-13.7	-3.5	-22.6	-34.4	24.2
Dollar Volume	\$45,519,550	20.9	-15.8	22.4	20.4	11.2	163.4
New Listings	124	18.1	9.7	12.7	-10.1	-27.5	-3.1
Active Listings <sup>3</sup>	58	19.8	130.0	42.0	-10.9	-18.4	-60.2
Sales to New Listings Ratio	66.1	68.6	84.1	77.3	76.8	73.1	51.6
Months of Inventory <sup>5</sup>	1.4	1.3	0.5	1.0	1.2	1.1	4.4
Average Price	\$555,116	6.1	-2.5	26.8	55.7	69.5	112.0
Median Price	\$532,500	3.4	-7.4	18.9	47.9	63.8	104.0
Sales to List Price Ratio	99.3	98.6	106.7	100.4	97.8	98.6	93.9
Median Days on Market	14.0	18.0	7.0	14.0	17.0	15.0	55.5
Average Days on Market	24.4	33.7	13.2	22.7	29.4	24.6	66.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
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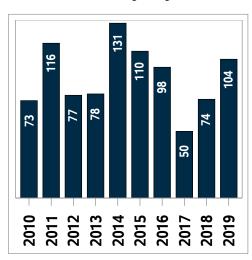
#### BURLINGTON MLS® Apartment-Style Market Activity



2.2

<u>1</u> 

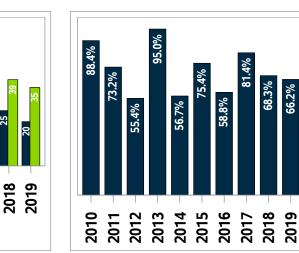
6.0



Active Listings

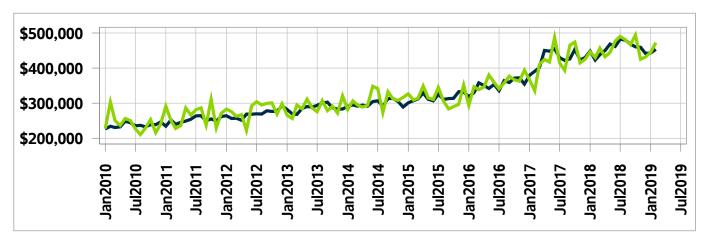
(February only)

Sales to New Listings Ratio (February only)



MLS® HPI Apartment-Style Benchmark Price and Average Price

Median Days on MarketAverage Days on Market





2010



56.8%

53.2%

2018

2019

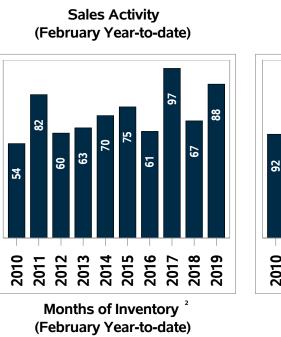
#### BURLINGTON MLS® Apartment-Style Market Activity

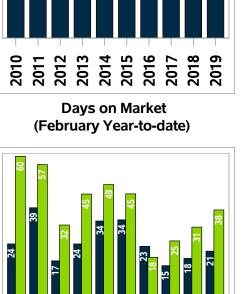
**New Listings** 

(February Year-to-date)

111

155

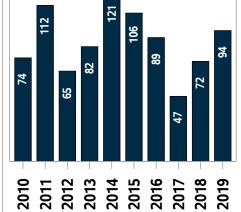




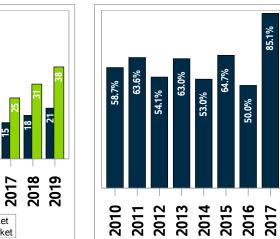
2016

2015



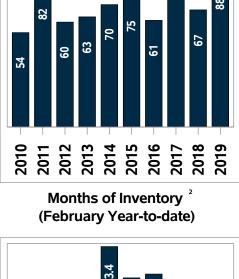


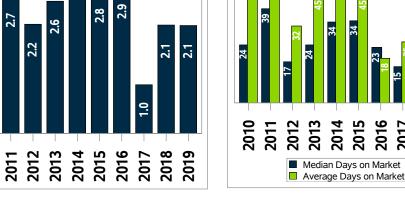
Sales to New Listings Ratio (February Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month

2014









#### **BURLINGTON** MLS® Apartment-Style Market Activity

		Compared to <sup>6</sup>					
Actual	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	47	14.6	-17.5	17.5	23.7	30.6	235.7
Dollar Volume	\$22,203,660	25.9	16.1	60.1	90.7	123.7	780.4
New Listings	71	18.3	1.4	4.4	6.0	9.2	97.2
Active Listings	104	40.5	108.0	6.1	-20.6	35.1	8.3
Sales to New Listings Ratio <sup>1</sup>	66.2	68.3	81.4	58.8	56.7	55.4	38.9
Months of Inventory <sup>2</sup>	2.2	1.8	0.9	2.5	3.4	2.1	6.9
Average Price	\$472,418	9.8	40.9	36.3	54.2	71.3	162.3
Median Price	\$388,000	-5.4	21.3	16.2	32.7	56.6	115.6
Sales to List Price Ratio	98.5	97.5	101.1	97.9	95.3	98.6	96.3
Median Days on Market	20.0	25.0	14.0	27.5	29.5	17.0	37.0
Average Days on Market	35.5	39.0	23.5	12.0	42.7	24.8	50.6

		Compared to <sup>°</sup>					
Year-to-date	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	88	31.3	-9.3	44.3	25.7	46.7	238.5
Dollar Volume	\$40,446,527	38.3	19.8	101.9	95.7	141.9	705.8
New Listings	155	23.0	36.0	27.0	17.4	39.6	127.9
Active Listings <sup>3</sup>	94	30.8	101.1	5.6	-22.4	45.0	1.1
Sales to New Listings Ratio $4$	56.8	53.2	85.1	50.0	53.0	54.1	38.2
Months of Inventory	2.1	2.1	1.0	2.9	3.4	2.2	7.1
Average Price	\$459,620	5.3	32.0	39.9	55.7	64.9	138.1
Median Price	\$386,500	-5.7	18.9	22.7	36.1	51.7	111.8
Sales to List Price Ratio	98.3	97.6	100.5	97.9	94.9	98.3	92.6
Median Days on Market	21.0	18.0	15.0	23.0	33.5	17.0	44.0
Average Days on Market	38.1	31.0	25.2	18.4	48.6	31.8	49.8

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
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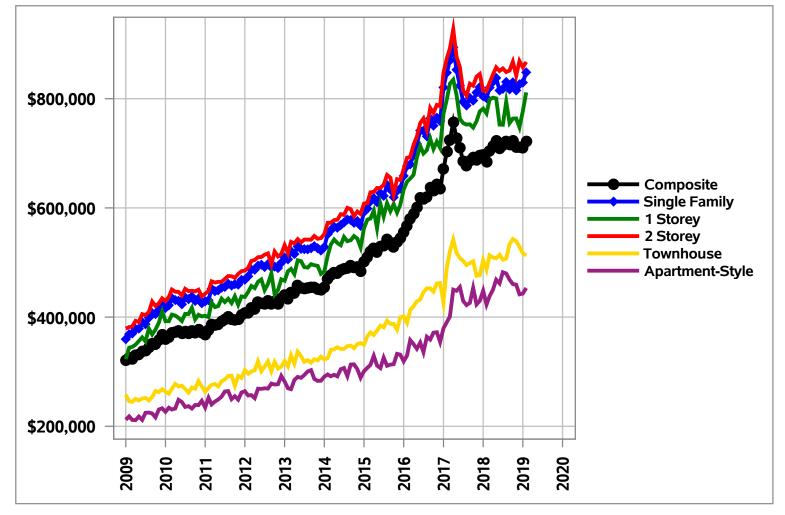




#### BURLINGTON MLS® HPI Benchmark Price

MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	February 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$722,200	1.7	1.5	0.1	5.6	27.5	53.7	
Single Family	\$848,300	2.3	4.1	2.1	5.9	25.3	53.7	
One Storey	\$811,700	4.4	6.3	2.2	5.0	25.2	58.4	
Two Storey	\$867,400	1.2	3.0	2.2	6.5	25.4	51.5	
Townhouse	\$512,800	-0.8	-4.9	1.1	5.3	31.7	57.8	
Apartment-Style	\$453,300	2.3	-1.3	-5.5	7.2	37.5	53.7	







#### BURLINGTON MLS® HPI Benchmark Descriptions



# Composite 🏫 🏦 📕

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1362
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5257
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON MLS® HPI Benchmark Descriptions



#### 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1303
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6725
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1747
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3958
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON MLS® HPI Benchmark Descriptions



## Townhouse 🇰

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1262
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1052
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



#### **BURLINGTON (30)** MLS® Residential Market Activity



67

2018 2019

56

82.8%

65.6%

52.8%

61.5%

60.0%

2010

2011

78.8%

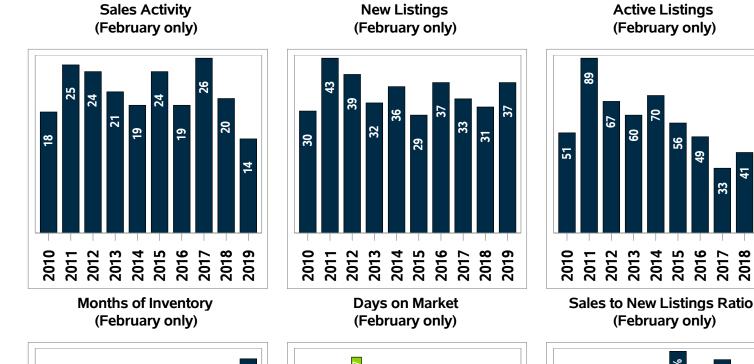
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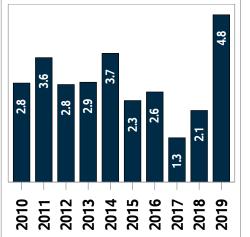
2012 2013 2014 2015 2015 2016 2017 2019 2019 2019

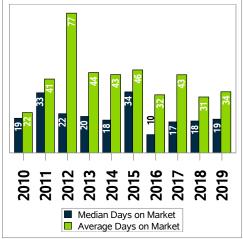
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37.8%

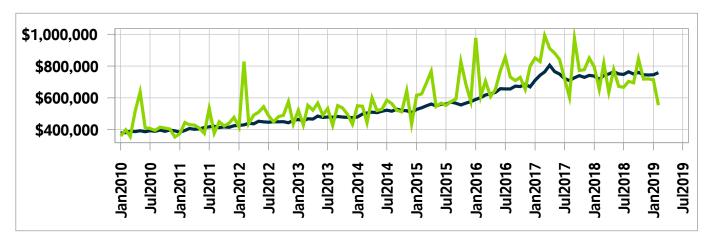
**6** 











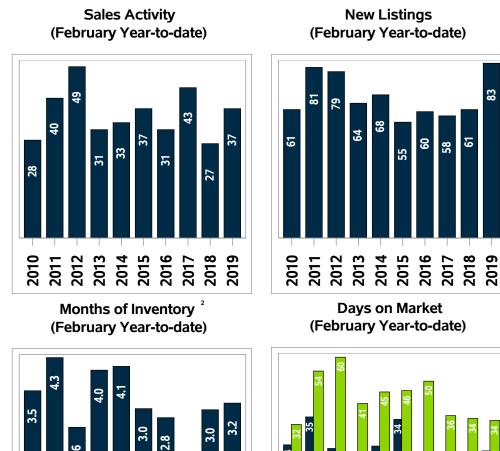


#### **BURLINGTON (30)** MLS® Residential Market Activity

83

6

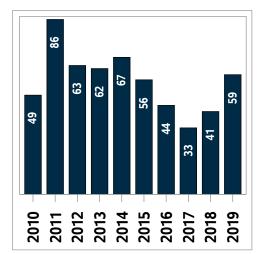




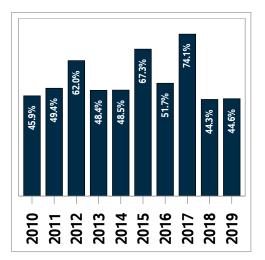
2018 2019

2017

Active Listings <sup>1</sup> (February Year-to-date)



Sales to New Listings Ratio (February Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month



2014 2015 2016

2011 2012 2013

2010



#### **BURLINGTON (30) MLS®** Residential Market Activity

		Compared to <sup>6</sup>					
Actual	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	14	-30.0	-46.2	-26.3	-26.3	-41.7	27.3
Dollar Volume	\$7,754,510	-40.7	-64.0	-33.1	-25.4	-61.0	39.2
New Listings	37	19.4	12.1	0.0	2.8	-5.1	311.1
Active Listings	67	63.4	103.0	36.7	-4.3	0.0	-10.7
Sales to New Listings Ratio <sup>1</sup>	37.8	64.5	78.8	51.4	52.8	61.5	122.2
Months of Inventory <sup>2</sup>	4.8	2.1	1.3	2.6	3.7	2.8	6.8
Average Price	\$553,894	-15.3	-33.1	-9.3	1.2	-33.2	9.4
Median Price	\$517,500	-18.1	-34.9	-2.4	6.7	2.7	38.0
Sales to List Price Ratio	97.5	98.2	99.8	99.7	98.1	97.4	96.3
Median Days on Market	18.5	17.5	17.0	10.0	18.0	21.5	84.0
Average Days on Market	33.6	30.7	42.9	31.9	43.0	76.8	85.5

		Compared to <sup>°</sup>					
Year-to-date	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	37	37.0	-14.0	19.4	12.1	-24.5	85.0
Dollar Volume	\$24,172,960	29.7	-32.8	3.6	33.6	-20.3	175.1
New Listings	83	36.1	43.1	38.3	22.1	5.1	107.5
Active Listings <sup>3</sup>	59	44.4	80.0	34.5	-12.7	-7.1	-26.9
Sales to New Listings Ratio $4$	44.6	44.3	74.1	51.7	48.5	62.0	50.0
Months of Inventory	3.2	3.0	1.5	2.8	4.1	2.6	8.0
Average Price	\$653,323	-5.4	-21.9	-13.2	19.1	5.6	48.7
Median Price	\$529,000	-20.2	-29.5	-15.2	2.7	12.6	46.0
Sales to List Price Ratio	97.7	97.7	100.1	98.2	97.5	98.1	95.8
Median Days on Market	21.0	18.0	18.0	18.0	23.0	22.0	82.0
Average Days on Market	33.5	34.4	35.6	49.7	45.3	59.6	76.5

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

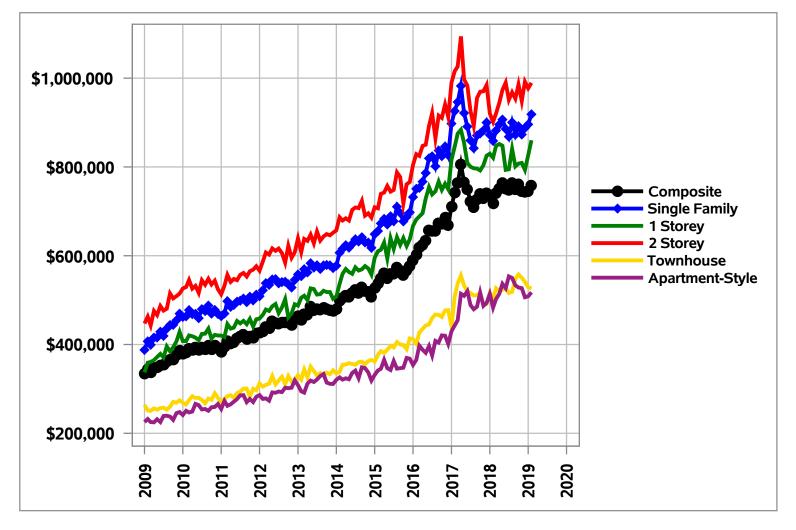
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month





	MLS <sup>®</sup> Home Price Index Benchmark Price						
			percentage change vs.				
Benchmark Type:	February 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$758,300	1.8	1.8	-0.7	5.7	25.9	52.2
Single Family	\$918,600	2.5	5.2	2.0	7.0	22.4	51.4
One Storey	\$860,200	4.1	6.3	2.3	4.8	26.2	60.3
Two Storey	\$989,500	1.3	4.3	2.2	9.7	19.4	44.1
Townhouse	\$526,000	-0.6	-4.4	1.4	4.7	31.0	55.5
Apartment-Style	\$517,600	1.8	-1.8	-5.9	7.1	41.6	58.8

#### MLS® HPI Benchmark Price





#### BURLINGTON (30) MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1582
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON (30) MLS® HPI Benchmark Descriptions



#### 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1364
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7564
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1967
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7257
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON (30) MLS® HPI Benchmark Descriptions



## Townhouse 🇰

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
<b>Basement Finish</b>	Totally finished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1225
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

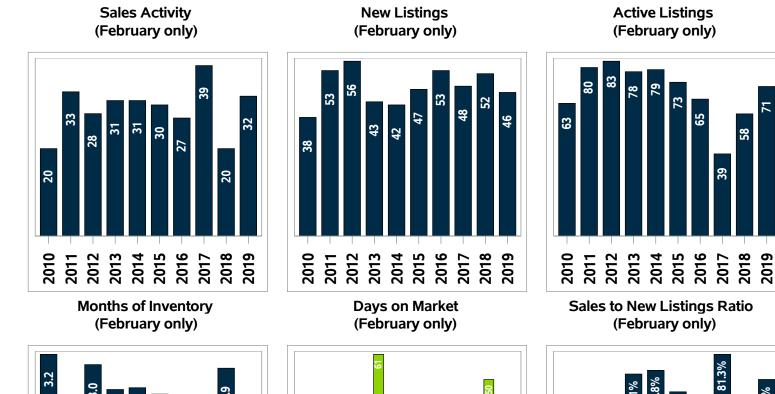
# Apartment-Style

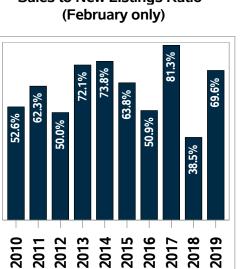
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1119
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



#### **BURLINGTON (31)** MLS® Residential Market Activity

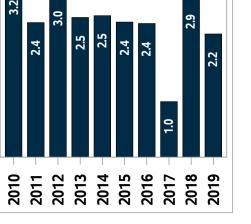


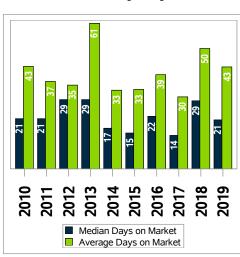




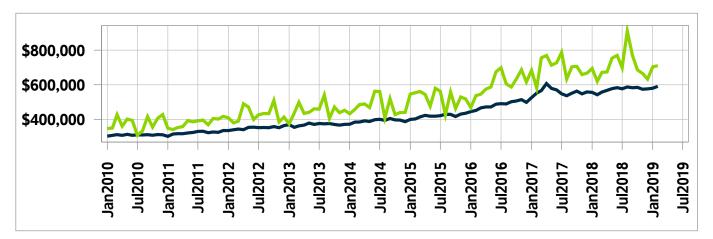
73

65





MLS® HPI Composite Benchmark Price and Average Price



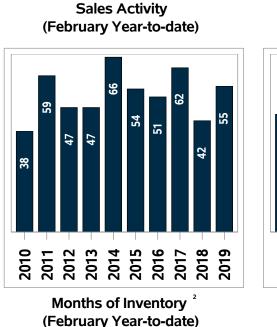


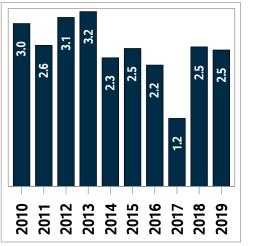
#### BURLINGTON (31) MLS® Residential Market Activity

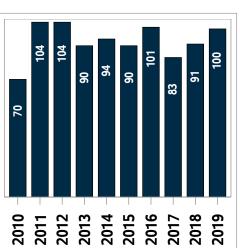
**New Listings** 

(February Year-to-date)





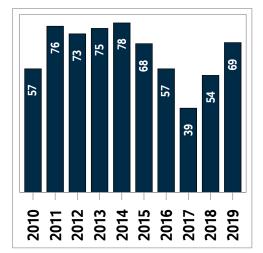




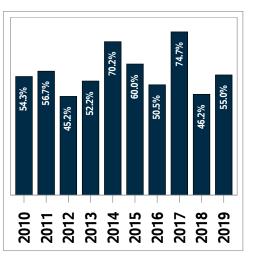
Days on Market (February Year-to-date)



Active Listings <sup>1</sup> (February Year-to-date)



Sales to New Listings Ratio (February Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month



#### **BURLINGTON (31) MLS®** Residential Market Activity

		Compared to <sup>°</sup>					
Actual	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	32	60.0	-17.9	18.5	3.2	14.3	77.8
Dollar Volume	\$22,733,650	83.5	0.3	56.7	60.3	113.9	389.0
New Listings	46	-11.5	-4.2	-13.2	9.5	-17.9	17.9
Active Listings	71	22.4	82.1	9.2	-10.1	-14.5	-25.3
Sales to New Listings Ratio <sup>1</sup>	69.6	38.5	81.3	50.9	73.8	50.0	46.2
Months of Inventory <sup>2</sup>	2.2	2.9	1.0	2.4	2.5	3.0	5.3
Average Price	\$710,427	14.7	22.2	32.2	55.3	87.2	175.0
Median Price	\$598,000	7.3	-0.7	13.7	32.9	61.6	134.6
Sales to List Price Ratio	97.8	97.1	101.8	98.4	98.3	96.9	96.7
Median Days on Market	20.5	28.5	14.0	22.0	17.0	29.0	53.0
Average Days on Market	42.7	50.4	30.2	39.4	32.9	35.1	62.1

		Compared to <sup>°</sup>					
Year-to-date	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	55	31.0	-11.3	7.8	-16.7	17.0	66.7
Dollar Volume	\$38,909,849	40.6	1.4	51.2	32.8	111.4	279.3
New Listings	100	9.9	20.5	-1.0	6.4	-3.8	35.1
Active Listings <sup>3</sup>	69	28.0	77.9	21.2	-11.6	-5.5	-24.3
Sales to New Listings Ratio $4$	55.0	46.2	74.7	50.5	70.2	45.2	44.6
Months of Inventory <sup>5</sup>	2.5	2.5	1.2	2.2	2.3	3.1	5.5
Average Price	\$707,452	7.4	14.3	40.2	59.3	80.7	127.6
Median Price	\$625,000	2.5	2.7	29.5	49.7	59.2	122.0
Sales to List Price Ratio	97.4	97.0	101.1	98.1	96.3	96.8	96.2
Median Days on Market	23.0	19.0	13.0	18.0	27.5	30.0	63.0
Average Days on Market	47.4	41.5	26.7	34.9	41.5	45.4	66.6

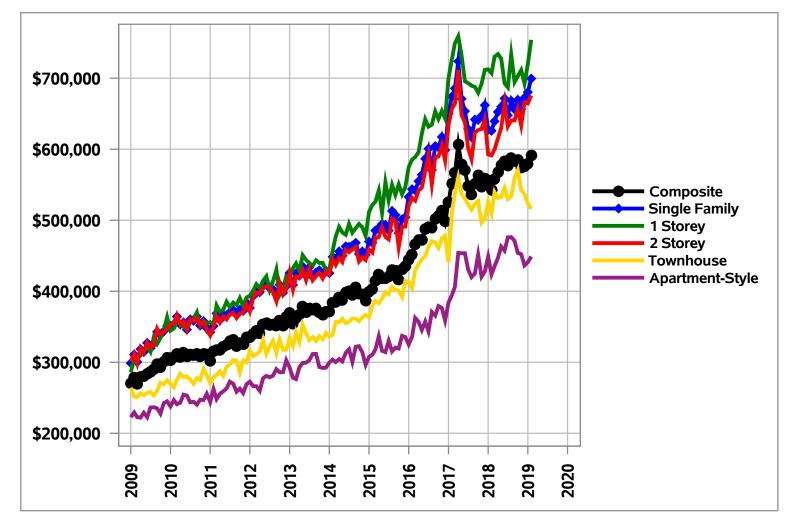
<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month





MLS <sup>®</sup> Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	February 2019	1 month ago	3 months6 months12 months1 month agoagoago3 years ago						
Composite	\$591,000	1.9	2.9	0.6	9.0	30.8	53.8		
Single Family	\$699,400	2.8	6.5	4.7	11.7	28.6	56.0		
One Storey	\$754,000	4.8	6.0	2.8	6.6	28.8	64.8		
Two Storey	\$675,800	1.7	6.7	5.5	14.3	27.2	51.8		
Townhouse	\$515,900	-1.4	-4.9	-3.3	1.3	27.5	52.3		
Apartment-Style	\$449,000	1.8	-0.7	-5.7	5.9	33.7	47.8		

#### MLS® HPI Benchmark Price





#### BURLINGTON (31) MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1197
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5122
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON (31) MLS® HPI Benchmark Descriptions



#### 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1195
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7781
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1379
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4544
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Attached
Wastewater Disposal	Municipal sewers



#### BURLINGTON (31) MLS® HPI Benchmark Descriptions



## Townhouse 🇰

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
<b>Basement Finish</b>	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1192
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1041
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Pool	In ground
Wastewater Disposal	Municipal sewers



#### **BURLINGTON (32)** MLS® Residential Market Activity



2018 2019

97.2%

72.4%

2012 2013 2014 2015 2015 2016 2017 2019 2019 2019

74.1%

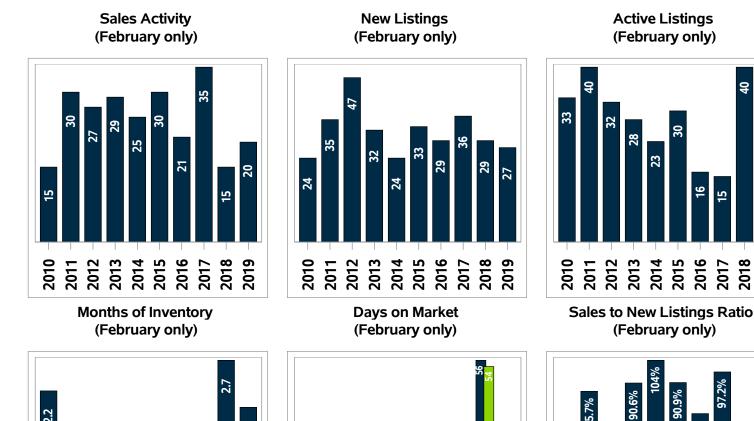
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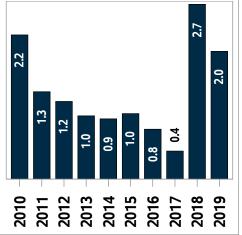
57.4%

62.5%

2010

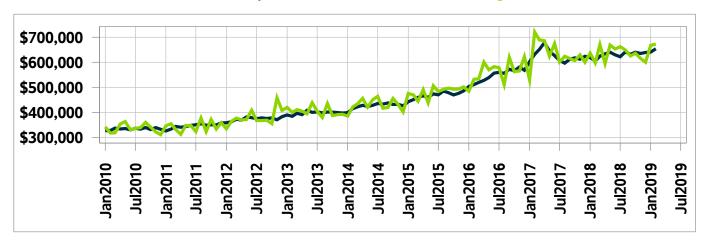
2011







MLS® HPI Composite Benchmark Price and Average Price

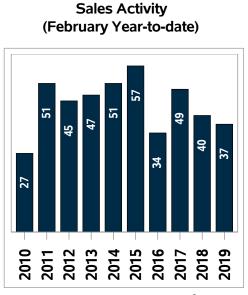




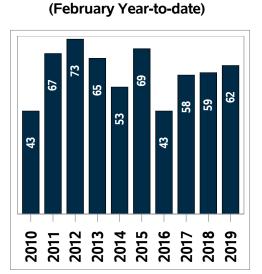
#### BURLINGTON (32) MLS® Residential Market Activity

**New Listings** 



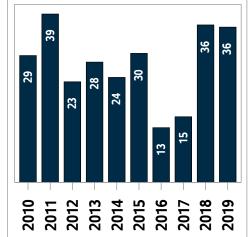


Months of Inventory<sup>2</sup> (February Year-to-date)

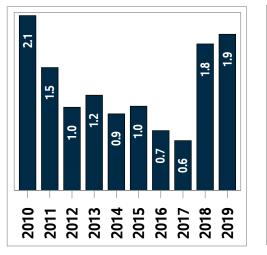


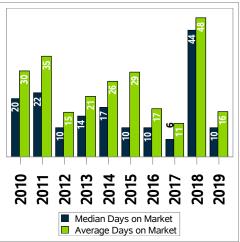
Days on Market (February Year-to-date)

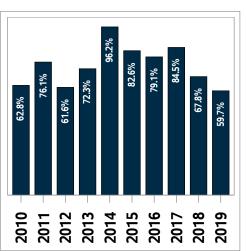




Sales to New Listings Ratio (February Year-to-date)







<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month



#### **BURLINGTON (32) MLS®** Residential Market Activity

		Compared to <sup>°</sup>					
Actual	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	20	33.3	-42.9	-4.8	-20.0	-25.9	11.1
Dollar Volume	\$13,449,300	50.0	-46.7	20.4	27.5	36.7	153.7
New Listings	27	-6.9	-25.0	-6.9	12.5	-42.6	-10.0
Active Listings	39	-2.5	160.0	143.8	69.6	21.9	-38.1
Sales to New Listings Ratio <sup>1</sup>	74.1	51.7	97.2	72.4	104.2	57.4	60.0
Months of Inventory <sup>2</sup>	2.0	2.7	0.4	0.8	0.9	1.2	3.5
Average Price	\$672,465	12.5	-6.7	26.4	59.4	84.5	128.4
Median Price	\$736,500	33.9	3.7	31.2	77.5	125.9	153.5
Sales to List Price Ratio	100.3	98.0	108.1	101.1	98.9	98.9	97.2
Median Days on Market	12.0	56.0	5.0	9.0	13.0	10.0	52.0
Average Days on Market	14.6	53.6	9.8	12.2	22.7	13.2	66.3

		Compared to <sup>°</sup>					
Year-to-date	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	37	-7.5	-24.5	8.8	-27.5	-17.8	8.8
Dollar Volume	\$24,798,700	-0.4	-24.0	42.0	20.6	56.4	146.9
New Listings	62	5.1	6.9	44.2	17.0	-15.1	8.8
Active Listings <sup>3</sup>	36	-1.4	136.7	184.0	47.9	54.3	-41.8
Sales to New Listings Ratio $4$	59.7	67.8	84.5	79.1	96.2	61.6	59.6
Months of Inventory	1.9	1.8	0.6	0.7	0.9	1.0	3.6
Average Price	\$670,235	7.7	0.6	30.4	66.2	90.2	126.8
Median Price	\$685,000	7.8	1.0	31.9	65.1	104.5	141.2
Sales to List Price Ratio	99.2	98.1	107.1	100.0	98.5	98.8	97.2
Median Days on Market	10.0	43.5	6.0	10.0	17.0	10.0	54.5
Average Days on Market	15.5	47.8	11.5	16.5	26.0	15.3	63.1

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

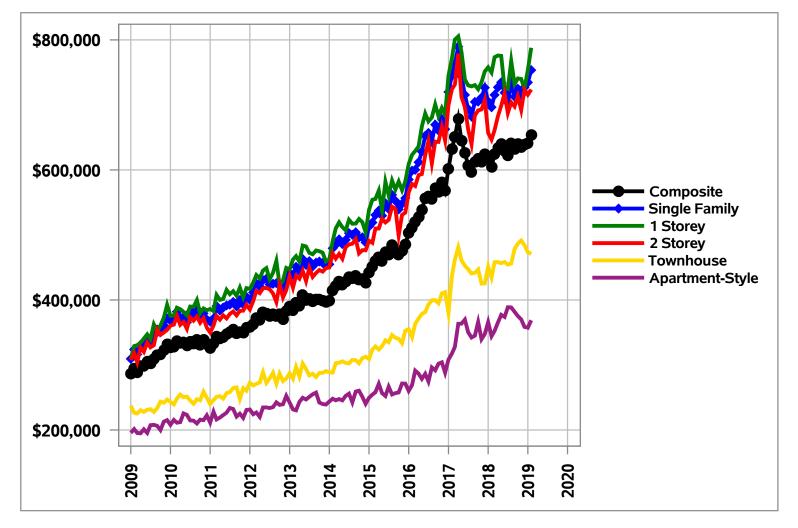
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month





MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	February 2019	1 month ago	3 months6 months12 months1 month agoagoago3 years ago							
Composite	\$654,000	2.1	3.0	2.0	8.1	28.0	57.7			
Single Family	\$753,500	2.6	5.4	2.7	8.2	25.8	57.2			
One Storey	\$787,900	4.6	6.5	2.6	5.1	26.4	60.7			
Two Storey	\$723,700	1.1	4.5	2.8	11.9	25.1	53.4			
Townhouse	\$470,800	-0.5	-4.2	3.2	8.4	37.3	63.3			
Apartment-Style	\$368,800	3.2	-0.4	-5.1	7.1	37.1	48.6			

MLS® HPI Benchmark Price





#### BURLINGTON (32) MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1277
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1309
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5035
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON (32) MLS® HPI Benchmark Descriptions



#### 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1284
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5750
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1365
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3300
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Attached
Wastewater Disposal	Municipal sewers



### BURLINGTON (32) MLS® HPI Benchmark Descriptions



# Townhouse 🇰

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1239
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1108
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



#### **BURLINGTON (33)** MLS® Residential Market Activity



89

65 59

81.6%

52.9% 50.0%

69.4% 64.3%

2010

2011

57.4%

68.3%

2012 2013 2014 2015 2015 2016 2017 2019 2019 2019

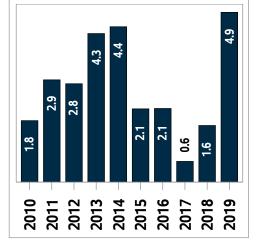
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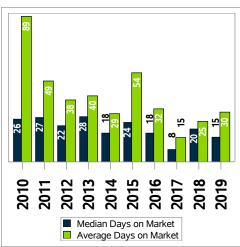
2018 2019

60.4%

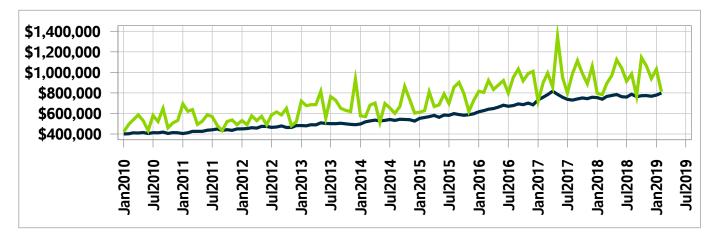
33.3%

#### Sales Activity **New Listings** Active Listings (February only) (February only) (February only) 102 28 4 42 80 76 25 24 36 44 4 2010 2011 2012 2013 2013 2014 2015 2015 2015 2017 2018 2019 2010 2011 2012 2013 2014 2015 2015 2015 2017 2018 2019 2010 2011 2012 2013 2014 2015 2015 2015 2017 Months of Inventory **Days on Market** Sales to New Listings Ratio (February only) (February only) (February only)





MLS® HPI Composite Benchmark Price and Average Price

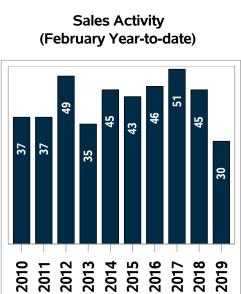




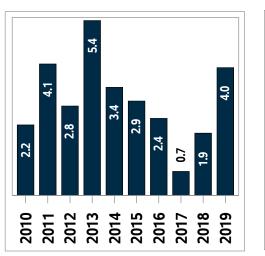
#### BURLINGTON (33) MLS® Residential Market Activity

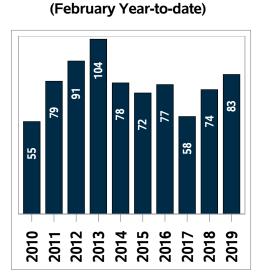
**New Listings** 





Months of Inventory<sup>2</sup> (February Year-to-date)

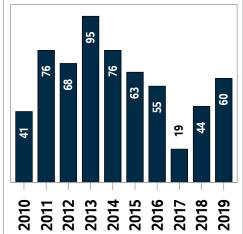




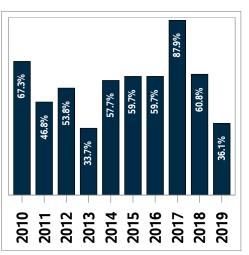
Days on Market (February Year-to-date)



Active Listings <sup>1</sup> (February Year-to-date)



Sales to New Listings Ratio (February Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month



#### **BURLINGTON (33) MLS®** Residential Market Activity

		Compared to <sup>6</sup>					
Actual	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	14	-51.7	-56.3	-50.0	-22.2	-48.1	100.0
Dollar Volume	\$11,351,840	-50.0	-60.5	-49.6	10.8	-14.1	356.4
New Listings	42	-12.5	2.4	2.4	23.5	-10.6	55.6
Active Listings	68	44.7	257.9	15.3	-15.0	-10.5	-28.4
Sales to New Listings Ratio <sup>1</sup>	33.3	60.4	78.0	68.3	52.9	57.4	25.9
Months of Inventory <sup>2</sup>	4.9	1.6	0.6	2.1	4.4	2.8	13.6
Average Price	\$810,846	3.5	-9.8	0.8	42.5	65.7	128.2
Median Price	\$751,500	2.2	-11.0	13.4	54.2	78.9	111.7
Sales to List Price Ratio	96.1	98.6	102.4	98.4	98.8	98.3	96.3
Median Days on Market	15.0	20.0	7.5	17.5	17.5	22.0	87.0
Average Days on Market	30.3	24.6	14.8	32.3	29.3	37.7	87.1

		Compared to <sup>6</sup>					
Year-to-date	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	30	-33.3	-41.2	-34.8	-33.3	-38.8	114.3
Dollar Volume	\$27,825,776	-21.5	-34.4	-25.2	7.7	11.8	446.8
New Listings	83	12.2	43.1	7.8	6.4	-8.8	36.1
Active Listings <sup>3</sup>	60	36.8	213.2	8.2	-21.2	-12.5	-36.7
Sales to New Listings Ratio $4$	36.1	60.8	87.9	59.7	57.7	53.8	23.0
Months of Inventory <sup>5</sup>	4.0	1.9	0.7	2.4	3.4	2.8	13.4
Average Price	\$927,526	17.7	11.5	14.7	61.6	82.6	155.2
Median Price	\$781,500	6.3	-0.4	18.0	56.9	81.7	121.2
Sales to List Price Ratio	97.3	98.3	101.9	98.2	98.3	98.4	96.5
Median Days on Market	17.0	22.0	9.0	17.5	21.0	21.0	67.5
Average Days on Market	31.0	29.6	21.2	40.6	42.1	37.3	68.1

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

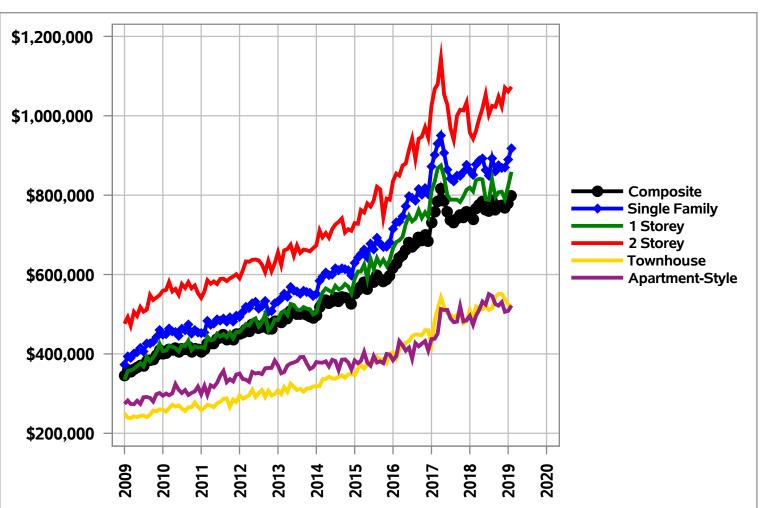
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month <sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes





MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	February 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$798,900	2.6	3.2	1.5	8.1	27.3	54.1
Single Family	\$917,800	3.2	5.7	2.8	7.9	25.5	57.1
One Storey	\$858,800	4.4	6.2	2.4	6.1	25.9	60.6
Two Storey	\$1,073,000	1.1	4.8	4.7	13.9	25.6	50.9
Townhouse	\$519,900	-0.9	-5.6	1.0	6.5	33.5	63.0
Apartment-Style	\$521,900	2.7	-1.6	-4.4	10.2	32.2	38.0



#### MLS® HPI Benchmark Price



### BURLINGTON (33) MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1346
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1404
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7260
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON (33) MLS® HPI Benchmark Descriptions



#### 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7245
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 簡

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2321
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7735
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### BURLINGTON (33) MLS® HPI Benchmark Descriptions



# Townhouse 🇰

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1249
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1224
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



#### **BURLINGTON (34)** MLS® Residential Market Activity



<del>6</del>

2019 2018

68.2%

57.5%

107%

61.8%

2012 2013 2014 2015 2015 2016 2017 2019 2019 2019

80.0%

2010

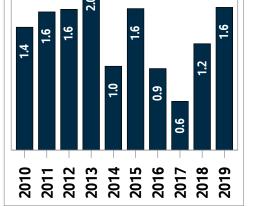
2011

63.2%

52.2%

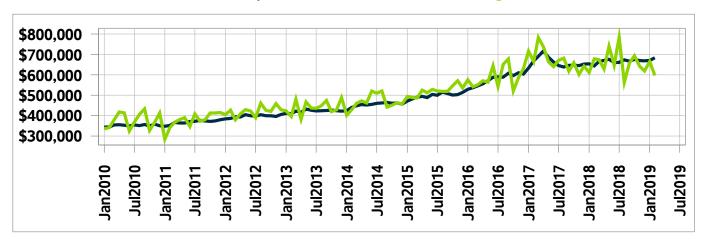
81.0%







MLS® HPI Composite Benchmark Price and Average Price





1.8

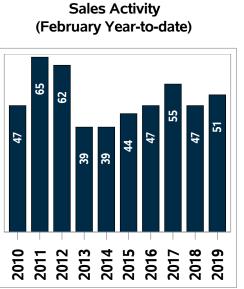
2010

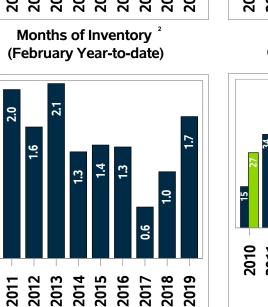
#### BURLINGTON (34) MLS® Residential Market Activity

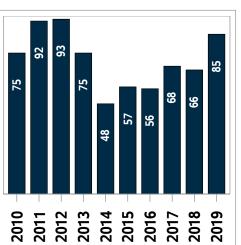
**New Listings** 

(February Year-to-date)





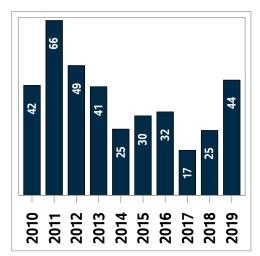




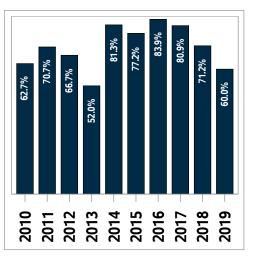
Days on Market (February Year-to-date)



Active Listings <sup>1</sup> (February Year-to-date)



Sales to New Listings Ratio (February Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month



#### **BURLINGTON (34) MLS®** Residential Market Activity

		Compared to <sup>°</sup>					
Actual	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	30	30.4	-11.8	0.0	20.0	-16.7	130.8
Dollar Volume	\$17,904,900	14.8	-20.8	10.2	66.6	16.5	381.2
New Listings	44	10.0	4.8	57.1	69.2	-22.8	120.0
Active Listings	49	75.0	157.9	75.0	104.2	-15.5	-21.0
Sales to New Listings Ratio <sup>1</sup>	68.2	57.5	81.0	107.1	96.2	63.2	65.0
Months of Inventory <sup>2</sup>	1.6	1.2	0.6	0.9	1.0	1.6	4.8
Average Price	\$596,830	-12.0	-10.2	10.2	38.8	39.8	108.5
Median Price	\$581,500	-7.3	-1.7	14.6	43.2	63.5	115.4
Sales to List Price Ratio	98.8	100.2	107.6	95.6	98.7	98.1	96.7
Median Days on Market	12.0	10.0	6.5	18.0	14.0	13.5	68.0
Average Days on Market	17.4	20.5	9.5	31.8	30.2	32.9	81.2

		Compared to <sup>°</sup>					
Year-to-date	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	51	8.5	-7.3	8.5	30.8	-17.7	183.3
Dollar Volume	\$31,873,012	5.3	-15.3	22.5	94.6	23.1	487.4
New Listings	85	28.8	25.0	51.8	77.1	-8.6	107.3
Active Listings <sup>3</sup>	44	77.6	155.9	38.1	74.0	-11.2	-31.0
Sales to New Listings Ratio $4$	60.0	71.2	80.9	83.9	81.3	66.7	43.9
Months of Inventory <sup>5</sup>	1.7	1.0	0.6	1.3	1.3	1.6	7.0
Average Price	\$624,961	-3.0	-8.6	12.8	48.8	49.7	107.3
Median Price	\$607,890	3.0	3.0	21.6	46.7	72.7	118.3
Sales to List Price Ratio	98.5	99.0	105.1	96.5	99.0	98.4	96.4
Median Days on Market	14.0	13.0	7.0	21.0	14.0	14.5	71.5
Average Days on Market	24.5	28.8	17.7	31.4	34.5	33.6	81.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods <sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

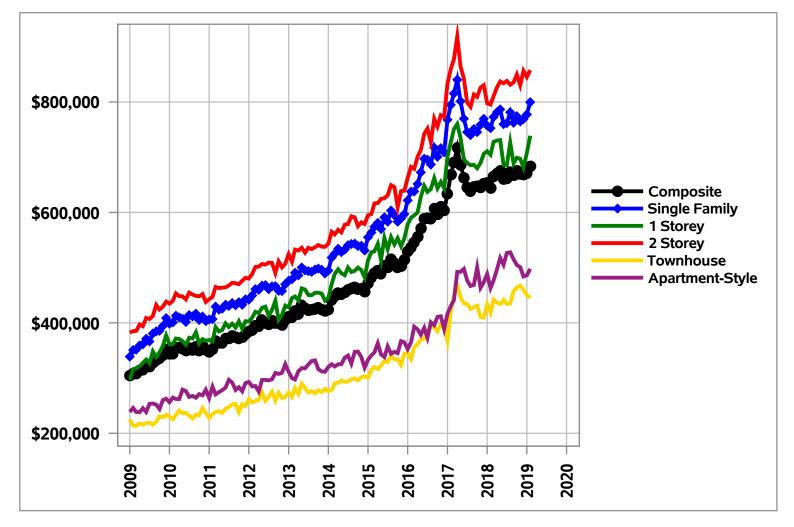
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month <sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes





MLS <sup>®</sup> Home Price Index Benchmark Price											
			percentage change vs.								
Benchmark Type:	February 2019	1 month ago	3 months6 months12 months1 month agoagoago3 years ago								
Composite	\$683,500	2.0	2.0	1.5	6.2	27.3	55.1				
Single Family	\$799,700	2.9	4.6	2.3	6.3	25.4	54.3				
One Storey	\$738,800	4.4	6.0	1.7	4.9	25.1	57.0				
Two Storey	\$857,700	1.5	3.3	3.2	7.8	25.7	51.8				
Townhouse	\$445,500	-1.0	-4.7	2.4	6.5	33.1	59.8				
Apartment-Style	\$497,800	2.4	-0.6	-5.7	7.4	36.5	53.1				

#### MLS® HPI Benchmark Price





### BURLINGTON (34) MLS® HPI Benchmark Descriptions



# Composite 🏦 🎁 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1331
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1394
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6116
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON (34) MLS® HPI Benchmark Descriptions



#### 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1237
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6240
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 簡

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1936
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON (34) MLS® HPI Benchmark Descriptions



# Townhouse 🇰

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1282
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1223
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



0.9

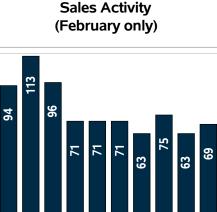
2010

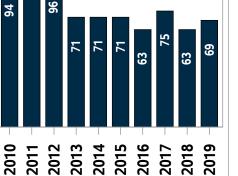
#### **BURLINGTON (35)** MLS® Residential Market Activity

**New Listings** 

(February only)







Months of Inventory (February only)

<u>`</u>

2

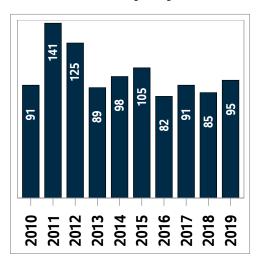
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2017

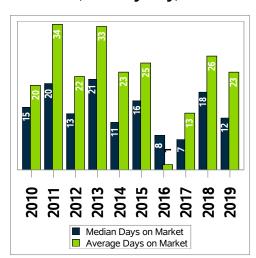
2018 2019

2011 2012 2013 2013 2015

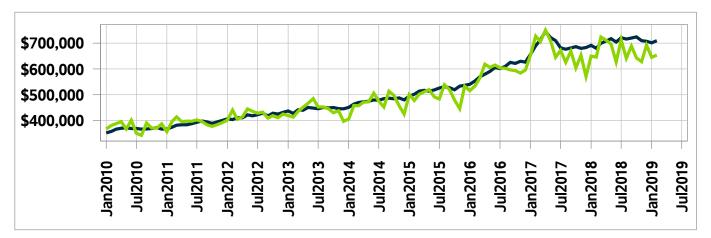
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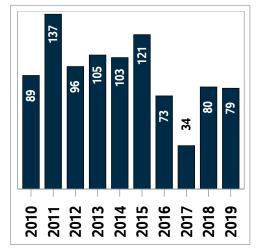
**Days on Market** (February only)



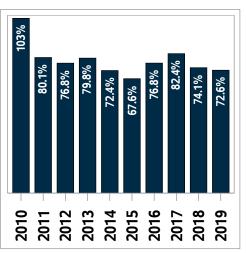
MLS® HPI Composite Benchmark Price and Average Price



Active Listings (February only)



Sales to New Listings Ratio (February only)

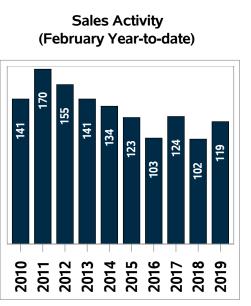




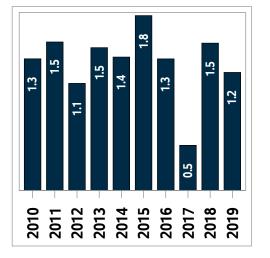
#### BURLINGTON (35) MLS® Residential Market Activity

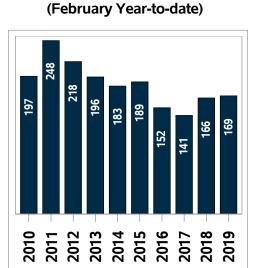
**New Listings** 



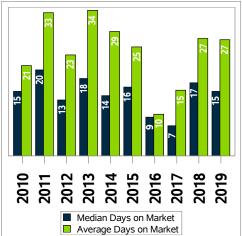


Months of Inventory<sup>2</sup> (February Year-to-date)

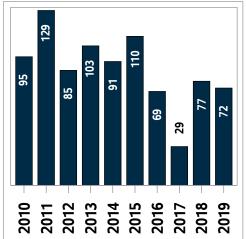




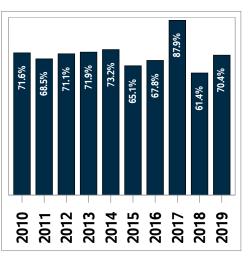
Days on Market (February Year-to-date)



Active Listings <sup>1</sup> (February Year-to-date)



Sales to New Listings Ratio (February Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month



#### **BURLINGTON (35) MLS®** Residential Market Activity

		Compared to <sup>°</sup>						
Actual	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009	
Sales Activity	69	9.5	-8.0	9.5	-2.8	-28.1	25.5	
Dollar Volume	\$45,095,088	10.8	-17.3	34.1	38.6	6.7	157.3	
New Listings	95	11.8	4.4	15.9	-3.1	-24.0	-14.4	
Active Listings	79	-1.2	132.4	8.2	-23.3	-17.7	-65.8	
Sales to New Listings Ratio <sup>1</sup>	72.6	74.1	82.4	76.8	72.4	76.8	49.5	
Months of Inventory <sup>2</sup>	1.1	1.3	0.5	1.2	1.5	1.0	4.2	
Average Price	\$653,552	1.2	-10.1	22.5	42.6	48.4	105.1	
Median Price	\$639,000	4.9	-11.3	27.8	45.2	50.8	113.1	
Sales to List Price Ratio	99.4	98.3	106.3	101.0	96.7	98.3	97.2	
Median Days on Market	12.0	18.0	7.0	8.0	11.0	13.0	38.0	
Average Days on Market	22.7	26.4	13.1	1.2	22.7	21.6	62.8	

		Compared to <sup>°</sup>					
Year-to-date	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	119	16.7	-4.0	15.5	-11.2	-23.2	26.6
Dollar Volume	\$77,349,305	17.1	-10.7	42.6	33.2	17.3	159.7
New Listings	169	1.8	19.9	11.2	-7.7	-22.5	-16.7
Active Listings <sup>3</sup>	72	-6.5	150.9	3.6	-21.4	-15.4	-67.4
Sales to New Listings Ratio $4$	70.4	61.4	87.9	67.8	73.2	71.1	46.3
Months of Inventory <sup>5</sup>	1.2	1.5	0.5	1.3	1.4	1.1	4.7
Average Price	\$649,994	0.4	-6.9	23.4	50.0	52.7	105.2
Median Price	\$630,000	4.0	-7.7	28.6	54.4	57.5	110.7
Sales to List Price Ratio	98.8	98.1	105.1	100.6	97.0	98.5	96.1
Median Days on Market	15.0	17.0	7.0	9.0	14.0	13.0	58.5
Average Days on Market	27.0	27.3	15.3	9.7	28.9	23.5	66.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

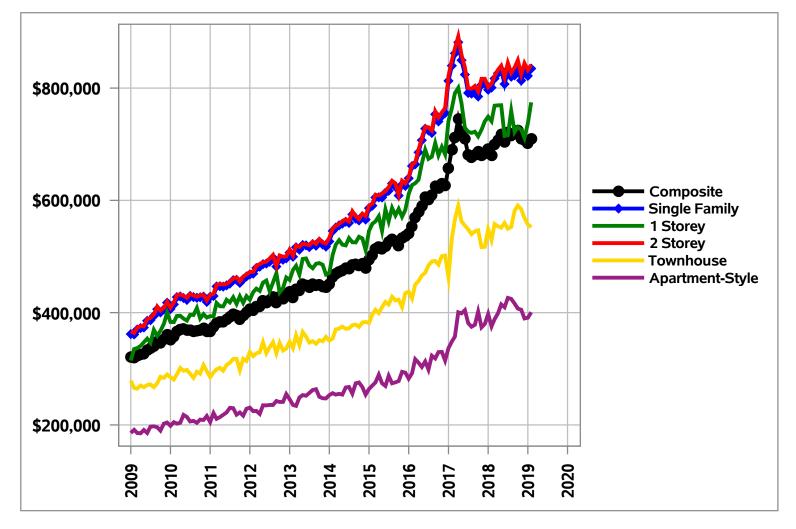
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month <sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes





MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	February 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$709,600	1.2	0.0	-0.9	4.4	28.2	53.1
Single Family	\$834,700	1.6	2.6	1.8	4.2	26.3	53.0
One Storey	\$774,600	5.1	6.7	2.0	4.5	23.5	54.0
Two Storey	\$841,400	1.1	2.0	1.7	4.1	26.7	53.0
Townhouse	\$552,300	-0.9	-5.5	-0.1	4.3	29.9	56.0
Apartment-Style	\$400,700	2.5	-1.1	-5.6	6.7	37.2	56.2

#### MLS® HPI Benchmark Price





### BURLINGTON (35) MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1640
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3691
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON (35) MLS® HPI Benchmark Descriptions



#### 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1328
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1701
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3587
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON (35) MLS® HPI Benchmark Descriptions



# Townhouse 🇰

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Apartment-Style

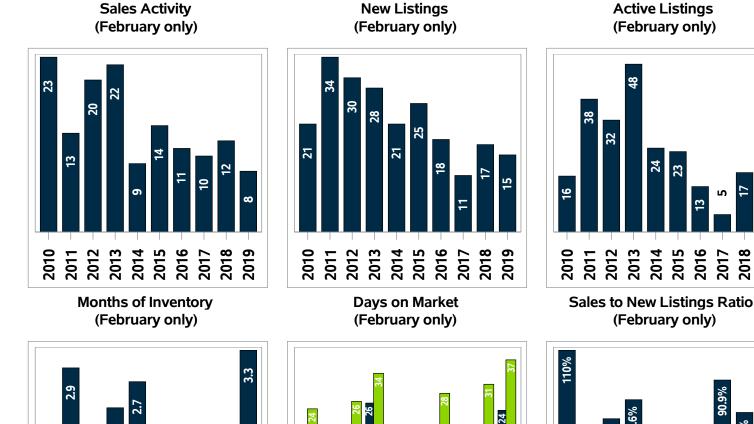
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	958
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

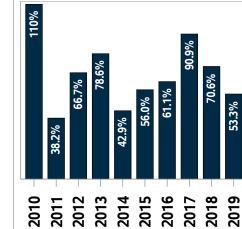


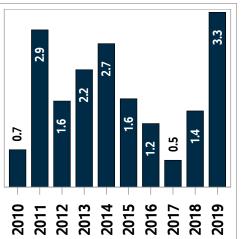
#### **BURLINGTON (36)** MLS® Residential Market Activity

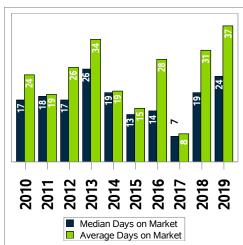


2019 2018

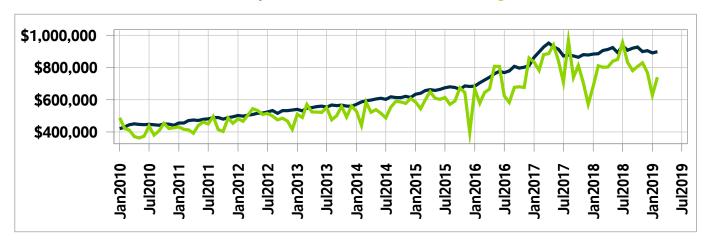








MLS® HPI Composite Benchmark Price and Average Price



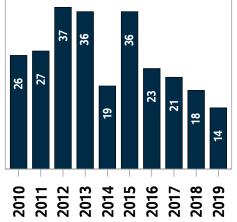


#### BURLINGTON (36) MLS® Residential Market Activity

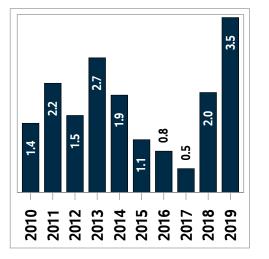
**New Listings** 

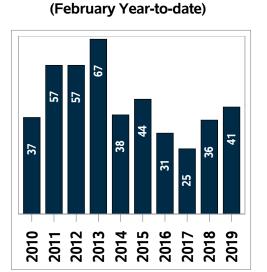




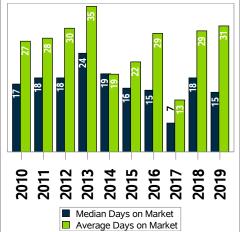


Months of Inventory<sup>2</sup> (February Year-to-date)

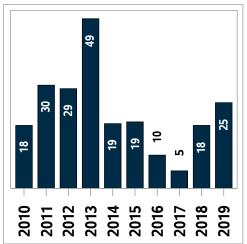




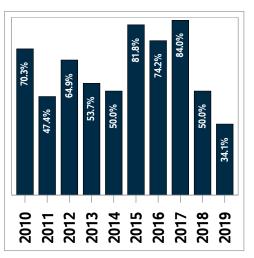
Days on Market (February Year-to-date)



Active Listings <sup>1</sup> (February Year-to-date)



Sales to New Listings Ratio (February Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month



#### **BURLINGTON (36) MLS®** Residential Market Activity

		Compared to <sup>6</sup>					
Actual	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	8	-33.3	-20.0	-27.3	-11.1	-60.0	14.3
Dollar Volume	\$5,917,000	-39.1	-24.4	-7.0	49.3	-36.5	191.7
New Listings	15	-11.8	36.4	-16.7	-28.6	-50.0	-16.7
Active Listings	26	52.9	420.0	100.0	8.3	-18.8	-33.3
Sales to New Listings Ratio <sup>1</sup>	53.3	70.6	90.9	61.1	42.9	66.7	38.9
Months of Inventory <sup>2</sup>	3.3	1.4	0.5	1.2	2.7	1.6	5.6
Average Price	\$739,625	-8.7	-5.5	27.9	67.9	58.7	155.2
Median Price	\$887,500	17.9	13.4	55.2	101.7	94.6	146.5
Sales to List Price Ratio	99.9	97.8	104.9	100.5	98.7	98.6	68.7
Median Days on Market	23.5	19.0	7.0	14.0	19.0	17.0	52.0
Average Days on Market	37.4	30.7	7.7	28.2	19.4	26.0	59.1

		Compared to <sup>6</sup>					
Year-to-date	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	14	-22.2	-33.3	-39.1	-26.3	-62.2	16.7
Dollar Volume	\$9,691,500	-29.9	-43.0	-32.5	4.8	-44.6	165.5
New Listings	41	13.9	64.0	32.3	7.9	-28.1	13.9
Active Listings <sup>3</sup>	25	36.1	390.0	157.9	32.4	-14.0	-31.0
Sales to New Listings Ratio $4$	34.1	50.0	84.0	74.2	50.0	64.9	33.3
Months of Inventory	3.5	2.0	0.5	0.8	1.9	1.5	5.9
Average Price	\$692,250	-9.9	-14.4	10.8	42.2	46.3	127.6
Median Price	\$738,500	3.6	1.2	20.1	67.8	64.4	100.4
Sales to List Price Ratio	99.3	97.4	104.0	99.7	98.3	98.8	72.8
Median Days on Market	14.5	18.0	7.0	15.0	19.0	18.0	78.5
Average Days on Market	30.6	29.4	12.6	28.8	18.9	30.1	73.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

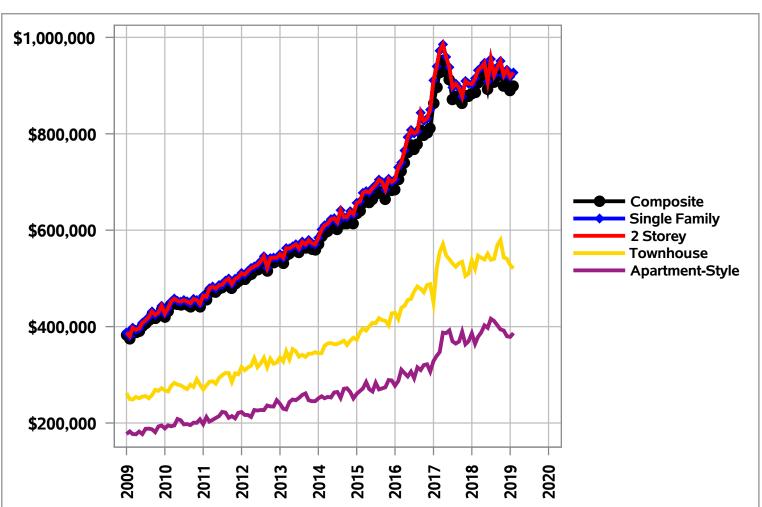
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month <sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes





MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	February 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$898,400	0.9	-0.0	-1.0	1.5	27.4	53.2
Single Family	\$927,000	1.0	0.6	0.6	1.3	26.9	54.1
One Storey							
Two Storey	\$927,000	1.0	0.6	0.6	1.3	26.9	54.1
Townhouse	\$520,500	-1.4	-4.2	-3.7	0.1	25.2	50.9
Apartment-Style	\$386,500	2.1	-1.4	-6.1	6.1	34.6	51.3



#### MLS® HPI Benchmark Price



### BURLINGTON (36) MLS® HPI Benchmark Descriptions



# Composite 🏦 👬 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
<b>Basement Finish</b>	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1687
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
<b>Basement Finish</b>	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### BURLINGTON (36) MLS® HPI Benchmark Descriptions



#### 2 Storey 🇌

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
<b>Basement Finish</b>	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### Townhouse 🇰

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
<b>Basement Finish</b>	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1386
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers



### BURLINGTON (36) MLS® HPI Benchmark Descriptions



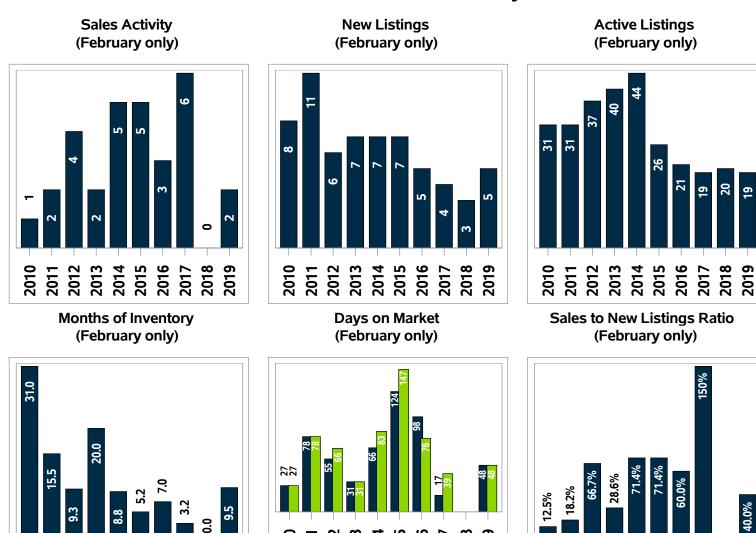
# Apartment-Style

Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
<b>Basement Finish</b>	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	783
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	4
Wastewater Disposal	Municipal sewers

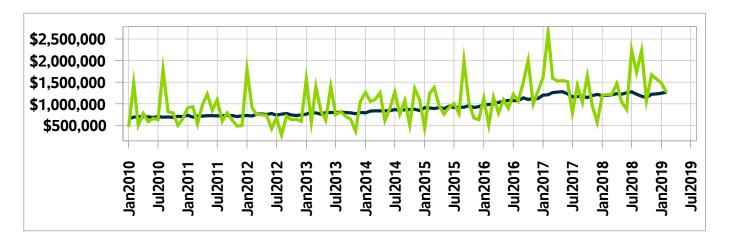


#### BURLINGTON (38) MLS® Residential Market Activity









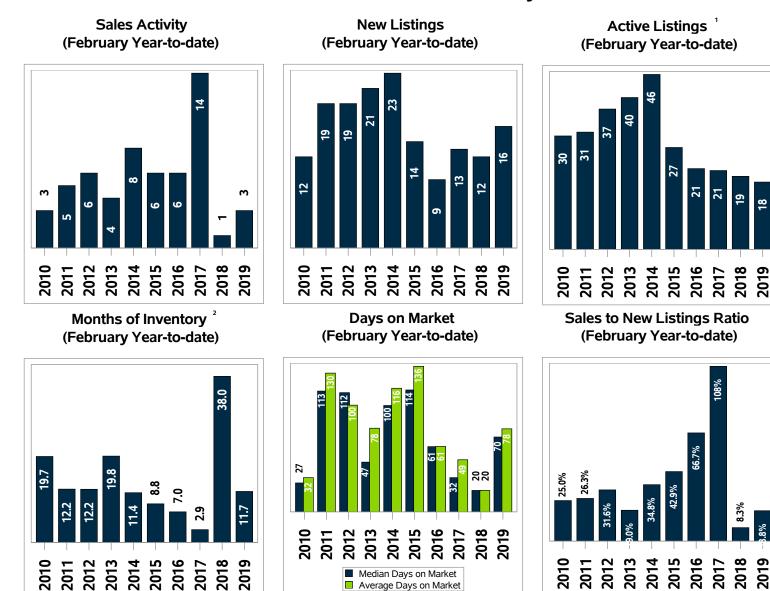
 Median Days on MarketAverage Days on Market

MLS® HPI Composite Benchmark Price and Average Price



#### **BURLINGTON (38)** MLS® Residential Market Activity





<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month

Median Days on Market Average Days on Market



#### **BURLINGTON (38) MLS®** Residential Market Activity

		Compared to <sup>6</sup>					
Actual	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	2		-66.7	-33.3	-60.0	-50.0	100.0
Dollar Volume	\$2,537,400		-84.1	69.2	-51.8	-30.4	583.9
New Listings	5	66.7	25.0	0.0	-28.6	-16.7	-16.7
Active Listings	19	-5.0	0.0	-9.5	-56.8	-48.6	-42.4
Sales to New Listings Ratio <sup>1</sup>	40.0		150.0	60.0	71.4	66.7	16.7
Months of Inventory <sup>2</sup>	9.5		3.2	7.0	8.8	9.3	33.0
Average Price	\$1,268,700		-52.2	153.7	20.5	39.3	242.0
Median Price	\$1,268,700		-47.7	217.2	23.8	19.7	242.0
Sales to List Price Ratio	93.5		96.2	96.4	94.8	94.7	97.7
Median Days on Market	48.0		17.0	98.0	66.0	54.5	117.0
Average Days on Market	48.0		39.3	75.7	83.0	65.5	117.0

		Compared to <sup>°</sup>					
Year-to-date	February 2019	February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	3	200.0	-78.6	-50.0	-62.5	-50.0	200.0
Dollar Volume	\$4,017,400	234.8	-86.0	-17.8	-55.6	-44.4	982.9
New Listings	16	33.3	23.1	77.8	-30.4	-15.8	14.3
Active Listings <sup>3</sup>	18	-7.9	-14.6	-16.7	-61.5	-52.1	-42.6
Sales to New Listings Ratio <sup>4</sup>	18.8	8.3	107.7	66.7	34.8	31.6	7.1
Months of Inventory	11.7	38.0	2.9	7.0	11.4	12.2	61.0
Average Price	\$1,339,133	11.6	-34.9	64.3	18.4	11.1	261.0
Median Price	\$1,480,000	23.3	-20.0	65.4	32.4	39.0	298.9
Sales to List Price Ratio	93.2	92.4	95.0	96.8	94.8	93.2	97.7
Median Days on Market	70.0	20.0	32.0	61.0	99.5	111.5	117.0
Average Days on Market	77.7	20.0	48.7	61.2	115.6	99.8	117.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

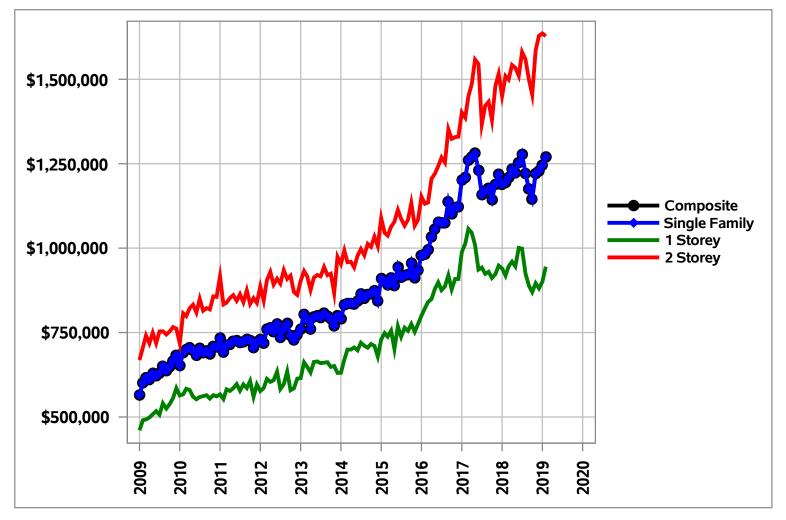
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month <sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes





MLS <sup>®</sup> Home Price Index Benchmark Price							
		percentage change vs.					
Benchmark Type:	February 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$1,269,300	2.0	4.0	4.0	6.2	29.3	52.6
Single Family	\$1,269,300	2.0	4.0	4.0	6.2	29.3	52.6
One Storey	\$945,100	5.0	5.5	2.2	2.9	15.0	41.1
Two Storey	\$1,627,500	-0.5	2.7	4.4	7.8	43.9	63.9
Townhouse							
Apartment-Style							







#### BURLINGTON (38) MLS® HPI Benchmark Descriptions



# Composite 🏫 🏦 📕

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

### Single Family 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	46882
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### BURLINGTON (38) MLS® HPI Benchmark Descriptions



#### 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1707
Half Bathrooms	0
Heating	Forced air
Lot Size	43427
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2868
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	60000
Number of Fireplaces	2
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private