

HALDIMAND COUNTY

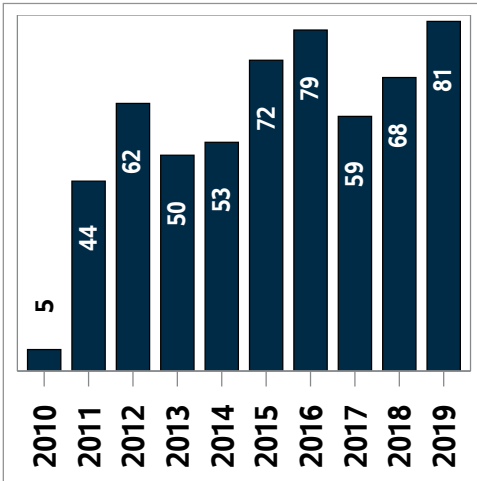
MLS® Residential Market Activity

June 2019

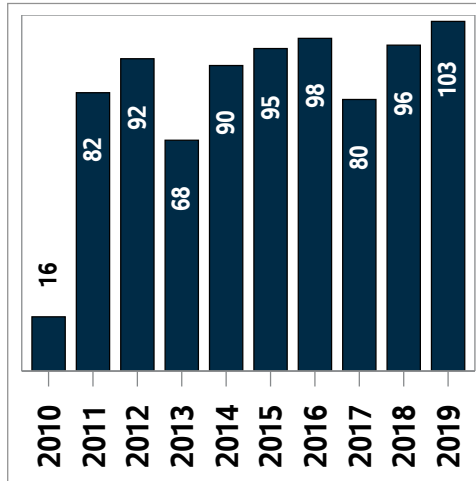


HALDIMAND COUNTY MLS® Residential Market Activity

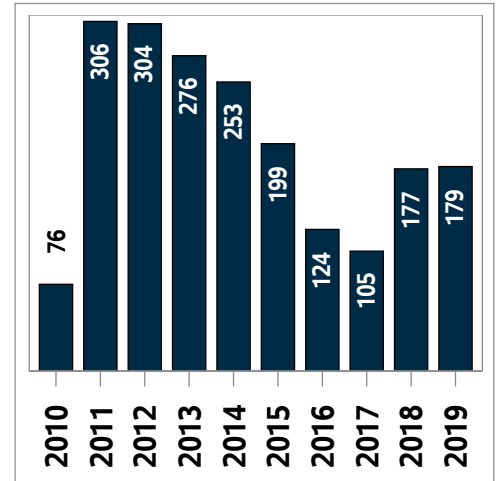
Sales Activity
(June only)



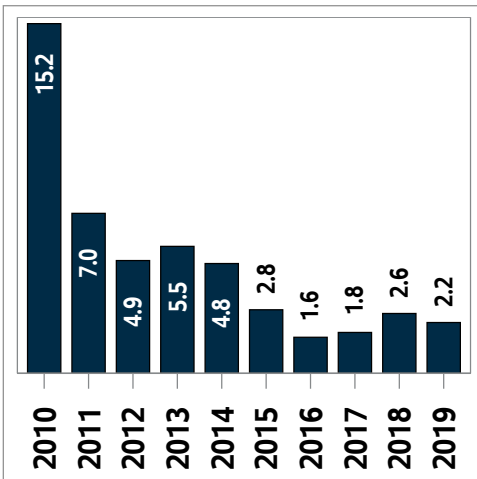
New Listings
(June only)



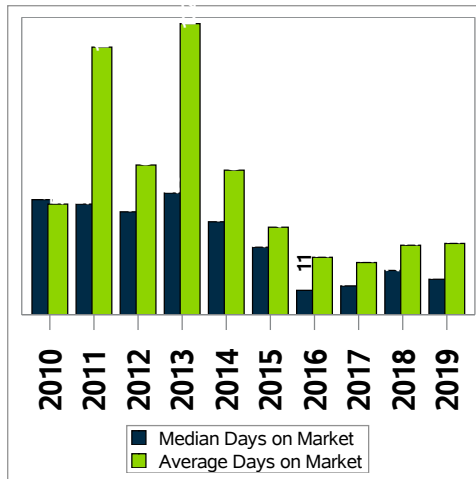
Active Listings
(June only)



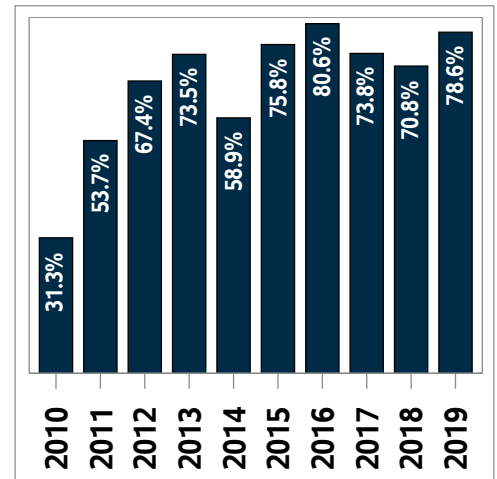
Months of Inventory
(June only)



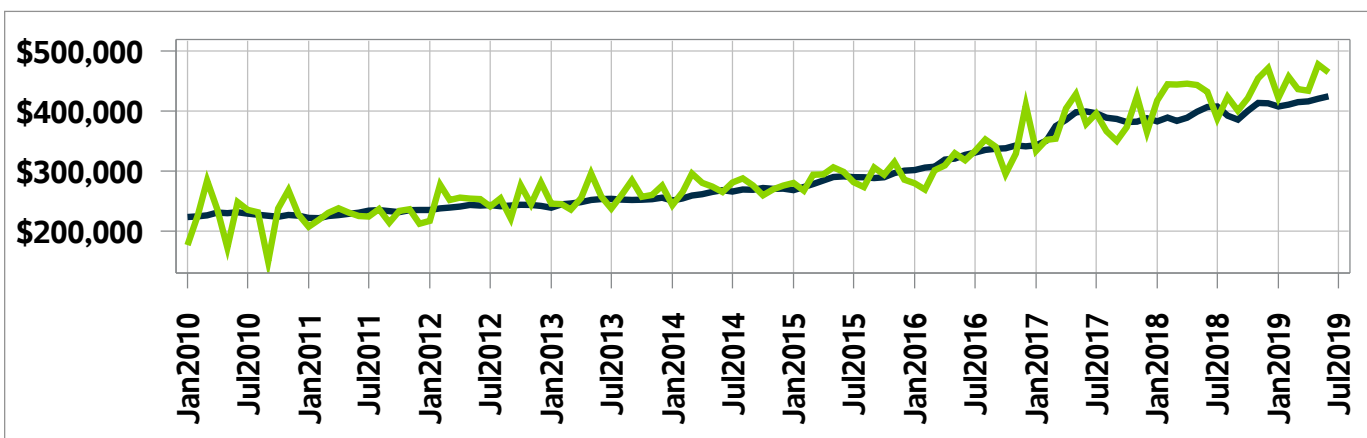
Days on Market
(June only)



Sales to New Listings Ratio
(June only)

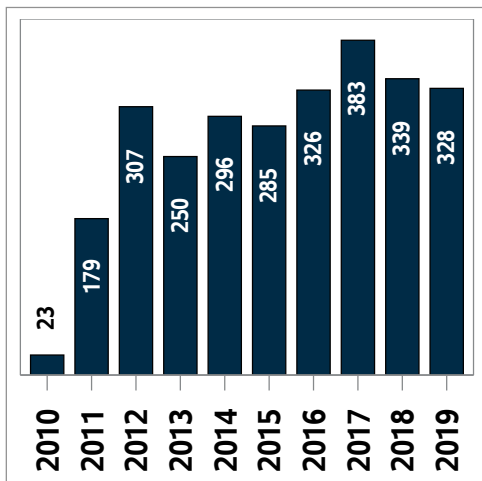


MLS® HPI Composite Benchmark Price and Average Price

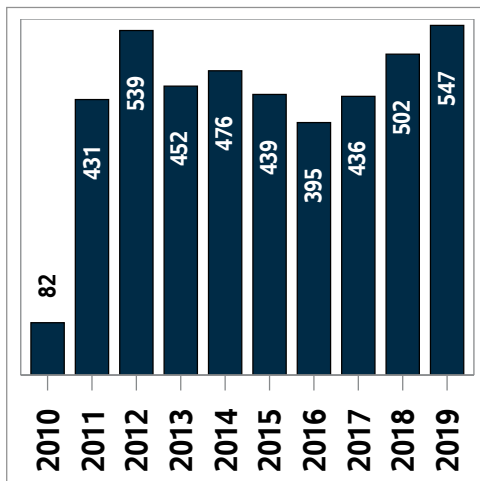


HALDIMAND COUNTY MLS® Residential Market Activity

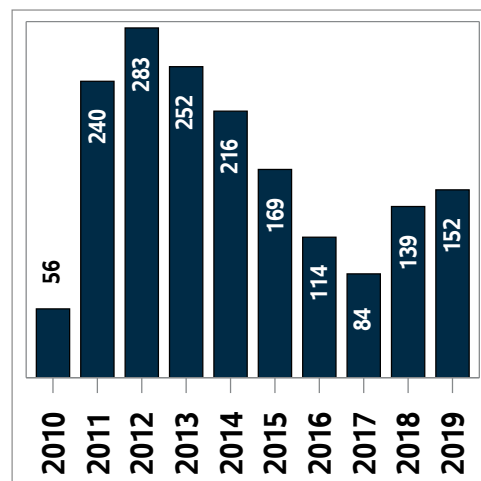
Sales Activity
(June Year-to-date)



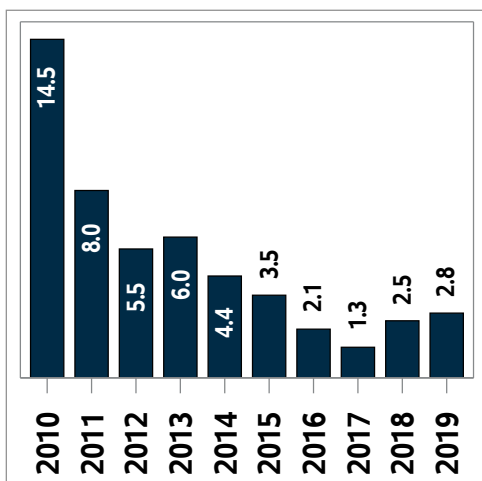
New Listings
(June Year-to-date)



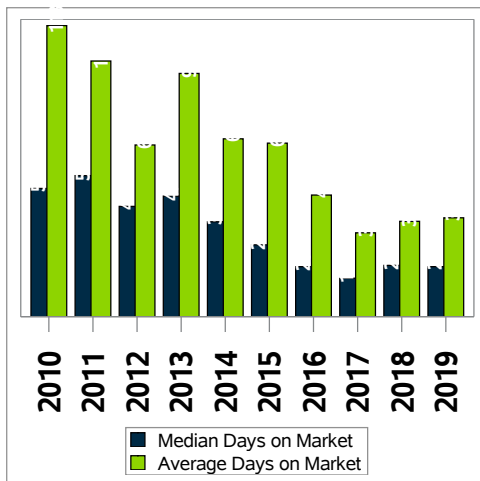
Active Listings¹
(June Year-to-date)



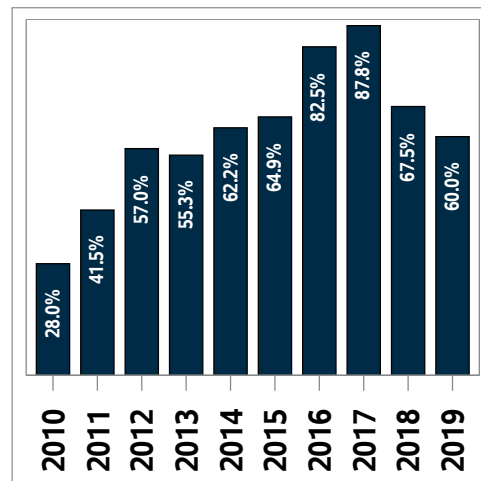
Months of Inventory²
(June Year-to-date)



Days on Market
(June Year-to-date)



Sales to New Listings Ratio
(June Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Residential Market Activity

Actual	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	81	19.1	37.3	2.5	52.8	30.6	1,925.0
Dollar Volume	\$37,617,335	28.1	68.4	49.7	167.7	139.5	3,765.7
New Listings	103	7.3	28.8	5.1	14.4	12.0	692.3
Active Listings	179	1.1	70.5	44.4	-29.2	-41.1	477.4
Sales to New Listings Ratio ¹	78.6	70.8	73.8	80.6	58.9	67.4	30.8
Months of Inventory ²	2.2	2.6	1.8	1.6	4.8	4.9	7.8
Average Price	\$464,412	7.5	22.6	46.0	75.1	83.3	90.9
Median Price	\$440,000	11.7	12.1	41.9	66.0	81.4	89.7
Sales to List Price Ratio	98.2	97.8	98.0	100.5	96.3	96.6	98.7
Median Days on Market	16.0	20.0	13.0	11.0	42.0	46.5	18.5
Average Days on Market	32.2	31.4	23.6	25.9	65.3	67.7	30.8

Year-to-date	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	328	-3.2	-14.4	0.6	10.8	6.8	2,086.7
Dollar Volume	\$148,657,905	0.1	2.1	48.7	83.7	89.9	3,394.5
New Listings	547	9.0	25.5	38.5	14.9	1.5	1,609.4
Active Listings ³	152	9.7	81.0	33.7	-29.5	-46.3	436.5
Sales to New Listings Ratio ⁴	60.0	67.5	87.8	82.5	62.2	57.0	46.9
Months of Inventory ⁵	2.8	2.5	1.3	2.1	4.4	5.5	11.3
Average Price	\$453,225	3.5	19.2	47.8	65.8	77.8	59.8
Median Price	\$431,000	2.6	18.7	51.0	63.4	79.6	67.7
Sales to List Price Ratio	97.8	98.3	99.6	98.4	96.7	96.9	95.6
Median Days on Market	19.5	20.0	15.0	19.5	37.0	43.0	39.0
Average Days on Market	38.5	37.2	32.7	47.4	69.3	66.9	84.3

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

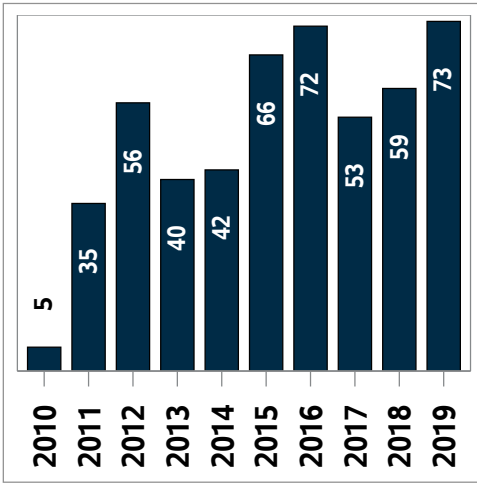
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

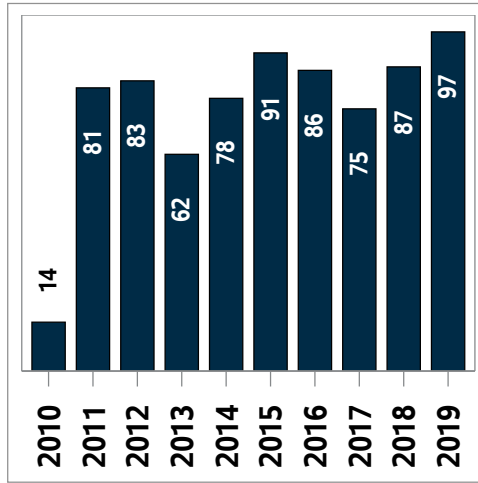
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Single Family Market Activity

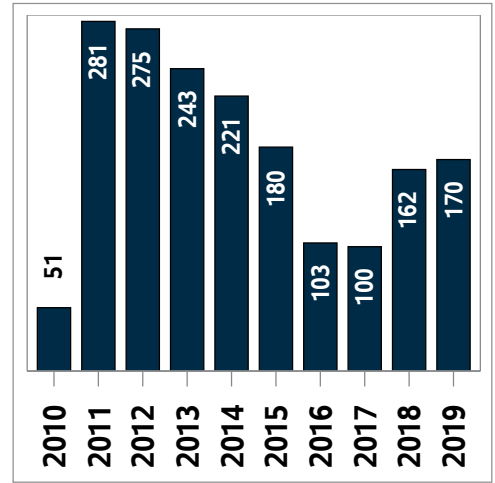
Sales Activity
(June only)



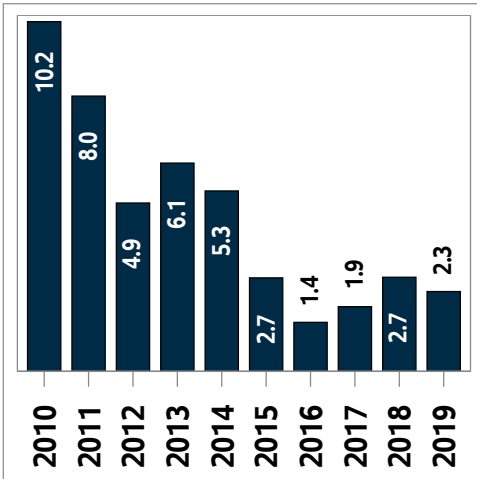
New Listings
(June only)



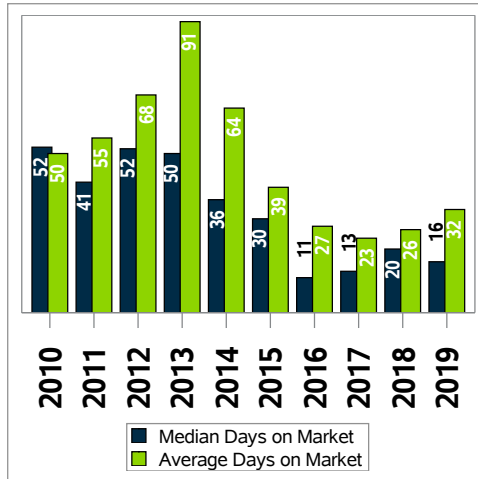
Active Listings
(June only)



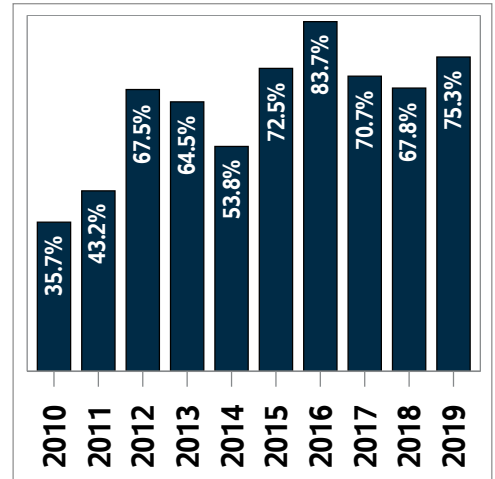
Months of Inventory
(June only)



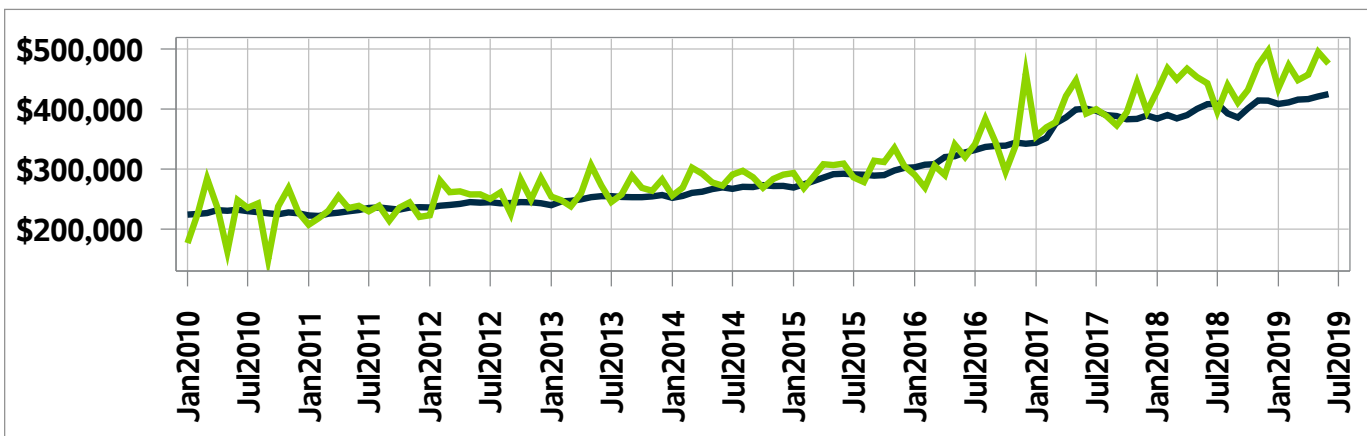
Days on Market
(June only)



Sales to New Listings Ratio
(June only)

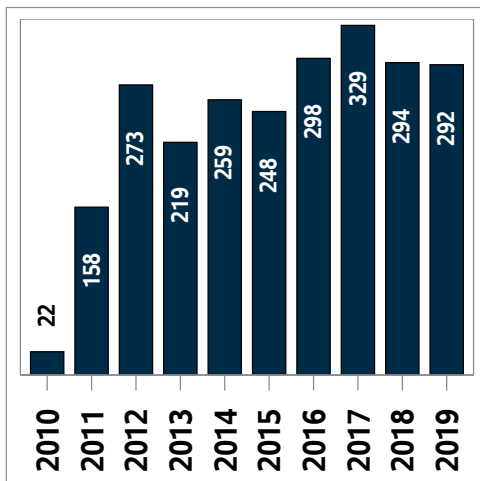


MLS® HPI Single Family Benchmark Price and Average Price

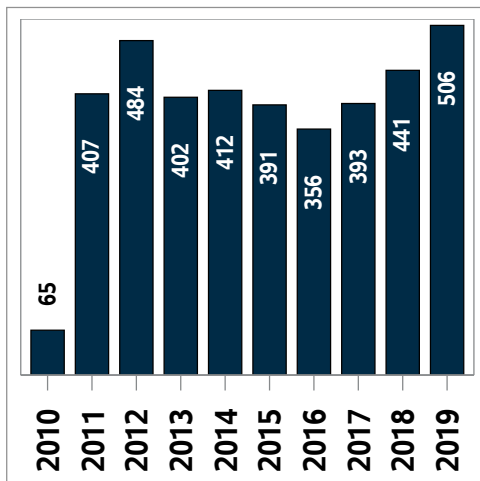


HALDIMAND COUNTY MLS® Single Family Market Activity

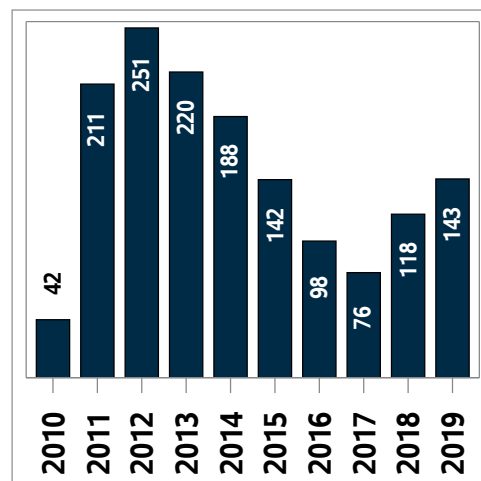
Sales Activity
(June Year-to-date)



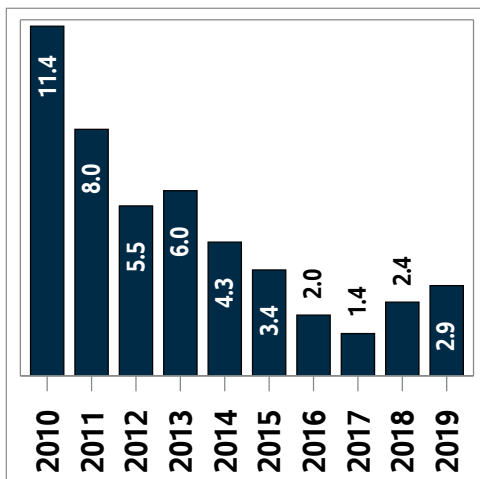
New Listings
(June Year-to-date)



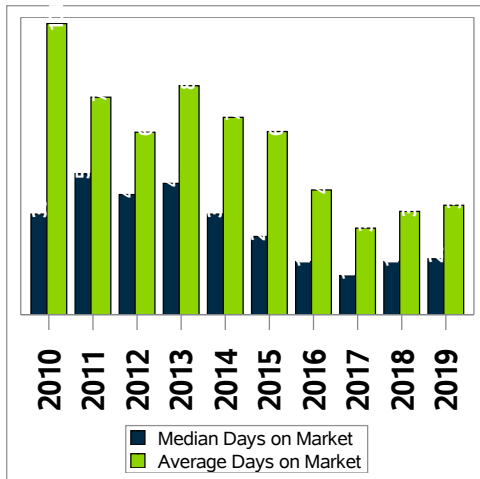
Active Listings¹
(June Year-to-date)



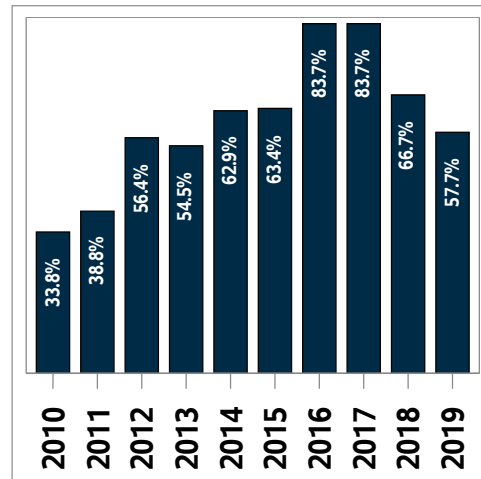
Months of Inventory²
(June Year-to-date)



Days on Market
(June Year-to-date)



Sales to New Listings Ratio
(June Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY

MLS® Single Family Market Activity

Actual	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	73	23.7	37.7	1.4	73.8	30.4	1,725.0
Dollar Volume	\$34,720,935	32.9	66.9	50.7	203.4	140.4	3,468.1
New Listings	97	11.5	29.3	12.8	24.4	16.9	781.8
Active Listings	170	4.9	70.0	65.0	-23.1	-38.2	750.0
Sales to New Listings Ratio ¹	75.3	67.8	70.7	83.7	53.8	67.5	36.4
Months of Inventory ²	2.3	2.7	1.9	1.4	5.3	4.9	5.0
Average Price	\$475,629	7.4	21.2	48.7	74.6	84.4	95.5
Median Price	\$465,000	14.0	15.4	46.5	69.1	77.5	100.4
Sales to List Price Ratio	98.2	97.6	98.0	100.1	95.5	96.4	98.7
Median Days on Market	16.0	20.0	13.0	11.0	35.5	51.5	18.5
Average Days on Market	32.4	26.1	23.4	27.2	64.3	68.4	30.8

Year-to-date	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	292	-0.7	-11.2	-2.0	12.7	7.0	1,846.7
Dollar Volume	\$136,648,505	3.1	3.9	47.3	88.1	91.8	3,112.2
New Listings	506	14.7	28.8	42.1	22.8	4.5	1,707.1
Active Listings ³	143	21.6	89.2	45.5	-23.9	-43.2	645.2
Sales to New Listings Ratio ⁴	57.7	66.7	83.7	83.7	62.9	56.4	53.6
Months of Inventory ⁵	2.9	2.4	1.4	2.0	4.3	5.5	7.7
Average Price	\$467,974	3.8	17.1	50.3	66.9	79.3	65.0
Median Price	\$452,500	2.1	15.4	56.0	64.5	83.2	76.1
Sales to List Price Ratio	97.8	98.1	99.5	98.2	96.5	96.8	95.6
Median Days on Market	20.0	19.0	14.0	19.0	36.0	43.0	39.0
Average Days on Market	39.2	37.0	31.0	44.6	70.6	65.3	84.3

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

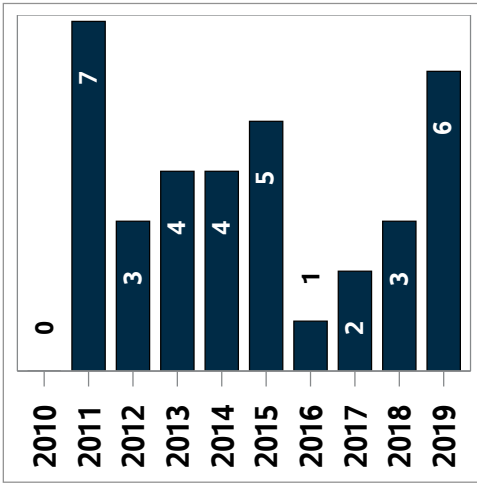
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

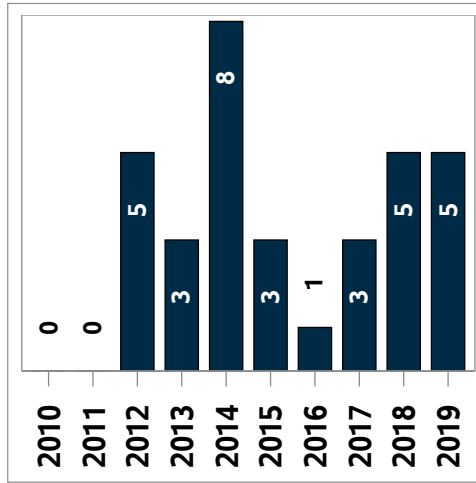
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Townhouse Market Activity

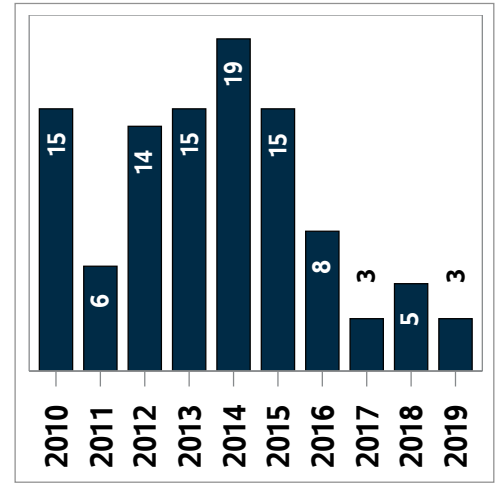
Sales Activity
(June only)



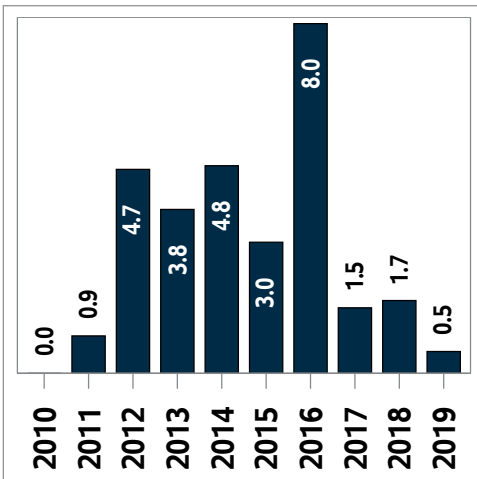
New Listings
(June only)



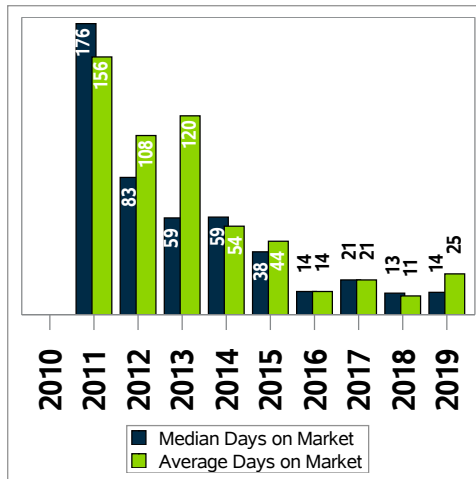
Active Listings
(June only)



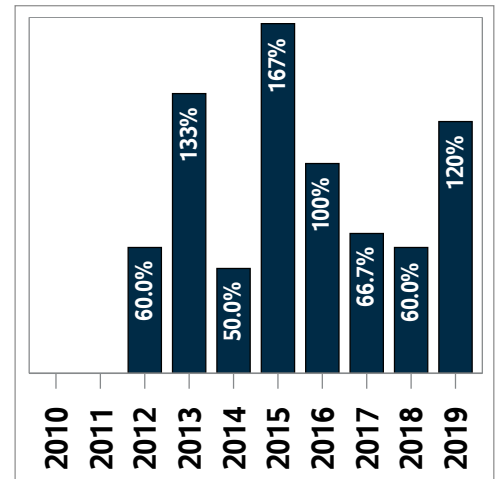
Months of Inventory
(June only)



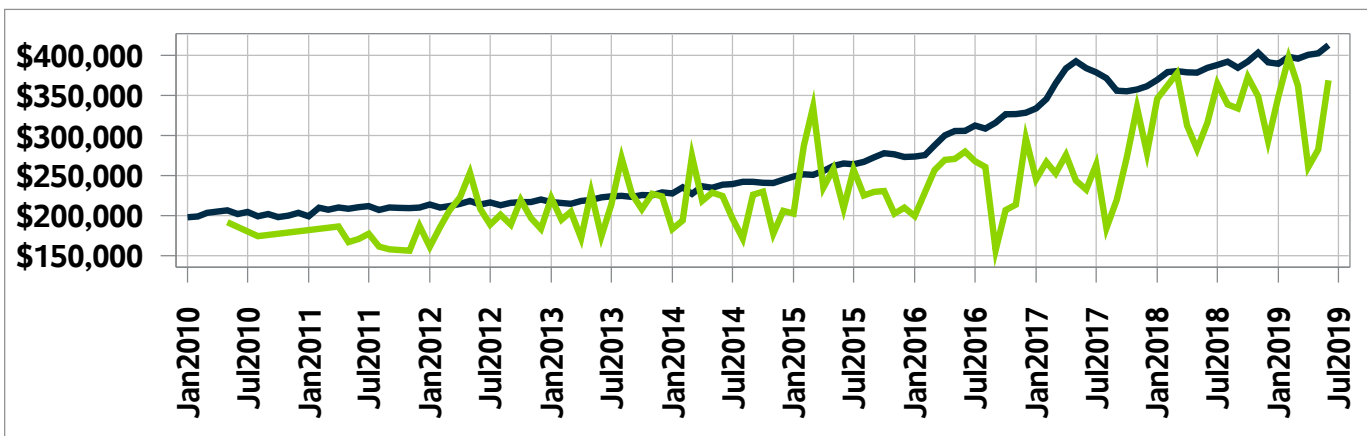
Days on Market
(June only)



Sales to New Listings Ratio
(June only)

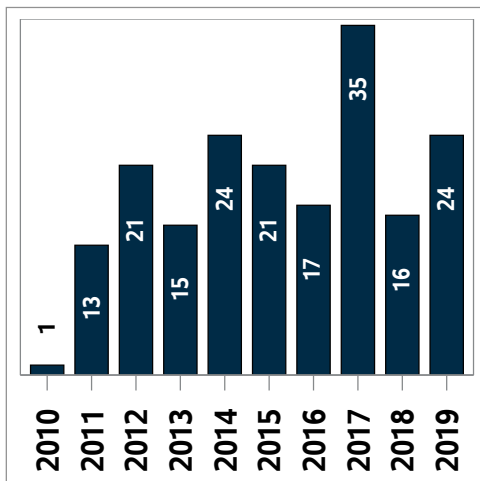


MLS® HPI Townhouse Benchmark Price and Average Price

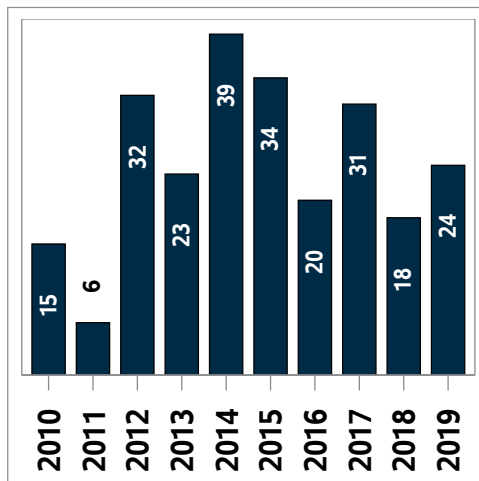


HALDIMAND COUNTY MLS® Townhouse Market Activity

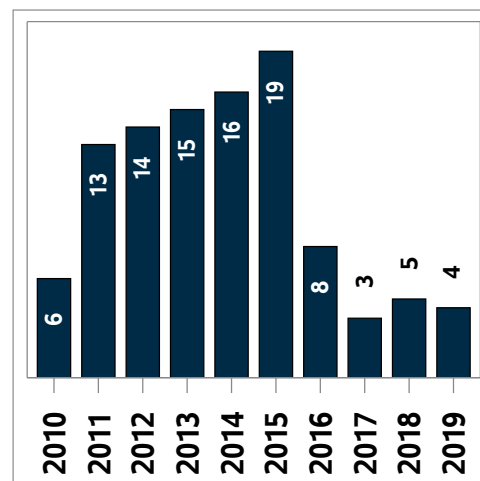
Sales Activity
(June Year-to-date)



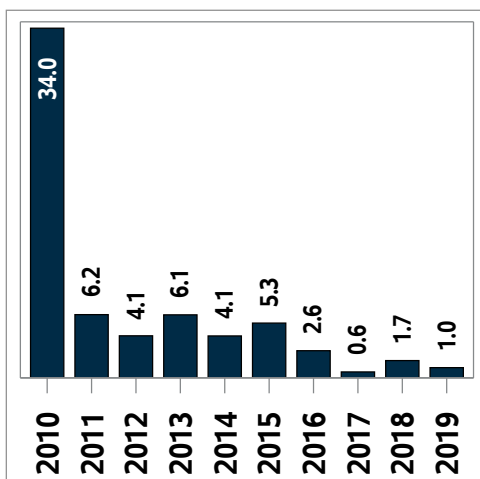
New Listings
(June Year-to-date)



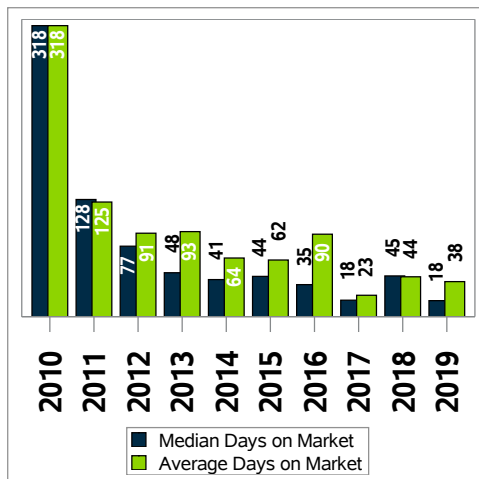
Active Listings¹
(June Year-to-date)



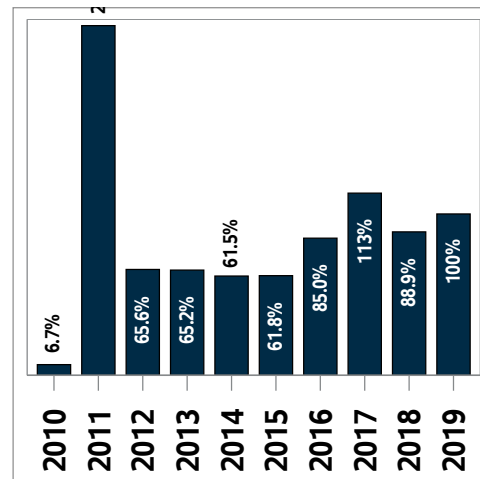
Months of Inventory²
(June Year-to-date)



Days on Market
(June Year-to-date)



Sales to New Listings Ratio
(June Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Townhouse Market Activity

Actual	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	6	100.0	200.0	500.0	50.0	100.0	
Dollar Volume	\$2,213,400	133.6	376.0	690.8	146.4	253.9	
New Listings	5	0.0	66.7	400.0	-37.5	0.0	150.0
Active Listings	3	-40.0	0.0	-62.5	-84.2	-78.6	50.0
Sales to New Listings Ratio ¹	120.0	60.0	66.7	100.0	50.0	60.0	
Months of Inventory ²	0.5	1.7	1.5	8.0	4.8	4.7	
Average Price	\$368,900	16.8	58.7	31.8	64.3	77.0	
Median Price	\$393,500	26.9	69.2	40.6	75.6	93.8	
Sales to List Price Ratio	98.7	99.8	97.9	100.3	99.4	98.5	
Median Days on Market	13.5	13.0	21.0	14.0	59.0	83.0	
Average Days on Market	24.7	11.3	21.0	14.0	53.5	108.3	

Year-to-date	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	24	50.0	-31.4	41.2	0.0	14.3	
Dollar Volume	\$7,907,700	50.7	-10.7	79.9	48.6	84.7	
New Listings	24	33.3	-22.6	20.0	-38.5	-25.0	700.0
Active Listings ³	4	-11.1	17.6	-46.7	-75.5	-72.1	220.0
Sales to New Listings Ratio ⁴	100.0	88.9	112.9	85.0	61.5	65.6	
Months of Inventory ⁵	1.0	1.7	0.6	2.6	4.1	4.1	
Average Price	\$329,488	0.4	30.2	27.4	48.6	61.7	
Median Price	\$328,000	-2.9	25.2	26.2	51.9	62.1	
Sales to List Price Ratio	97.9	98.8	100.3	99.8	98.0	98.4	
Median Days on Market	17.5	44.5	18.0	35.0	40.5	77.0	
Average Days on Market	38.3	43.6	23.4	90.1	64.1	91.2	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

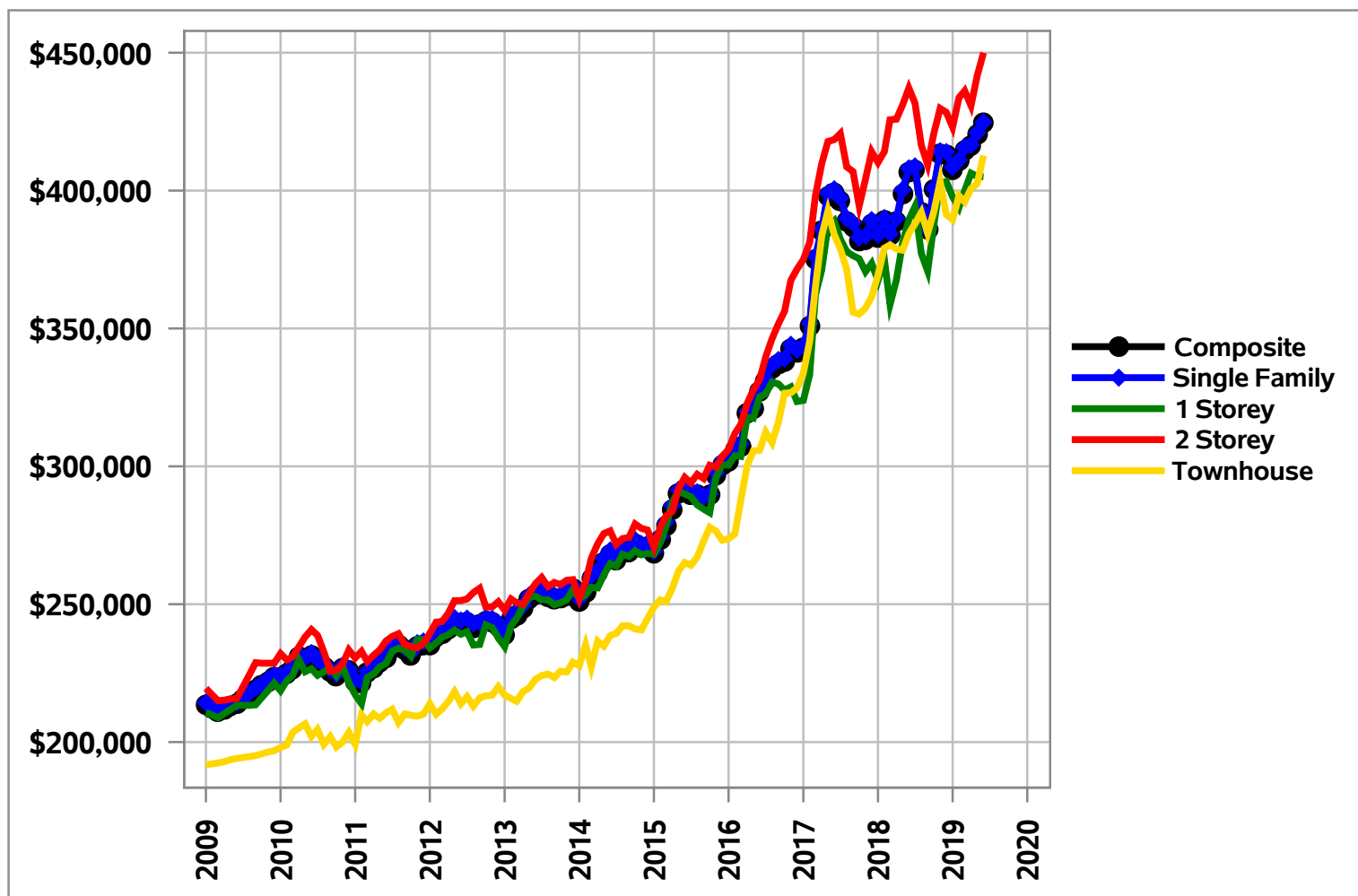
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	June 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$424,500	1.0	2.3	2.8	4.4	29.8	58.3
Single Family	\$424,800	0.9	2.2	2.6	4.1	29.6	57.6
One Storey	\$405,000	-0.0	1.3	0.4	4.0	24.5	53.0
Two Storey	\$450,000	1.9	3.2	5.0	2.9	35.7	62.7
Townhouse	\$412,700	2.5	4.2	5.5	7.4	35.0	73.0
Apartment-Style							

MLS® HPI Benchmark Price



HALDIMAND COUNTY

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7015
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7023
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7175
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY

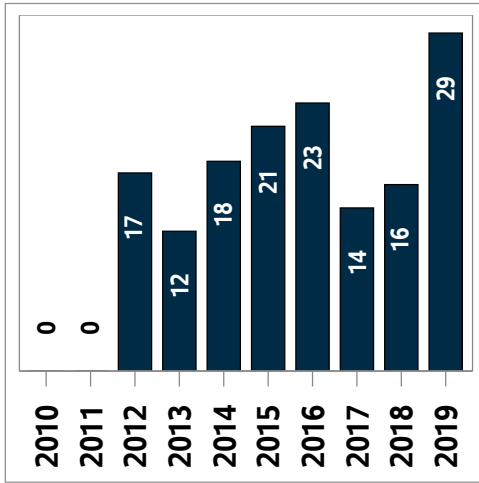
MLS® HPI Benchmark Descriptions

Townhouse

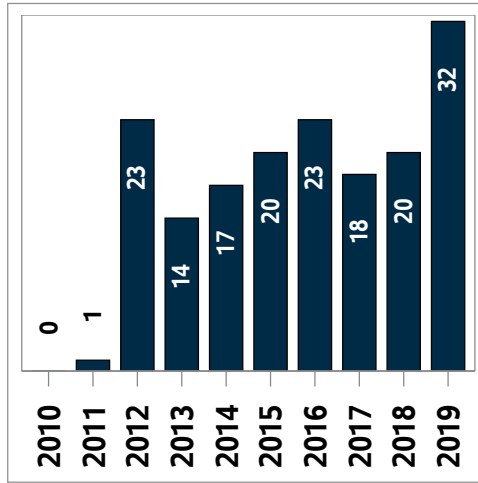
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1091
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

CALEDONIA (63) MLS® Residential Market Activity

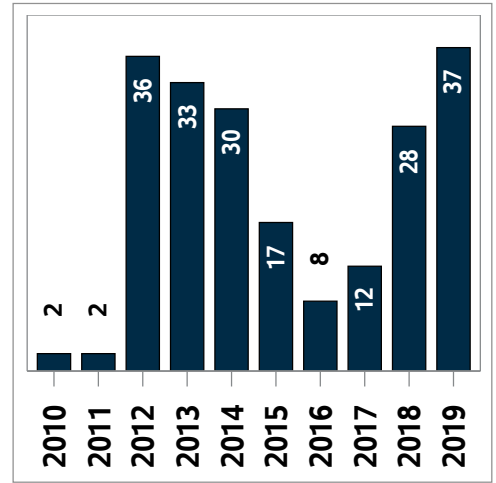
Sales Activity
(June only)



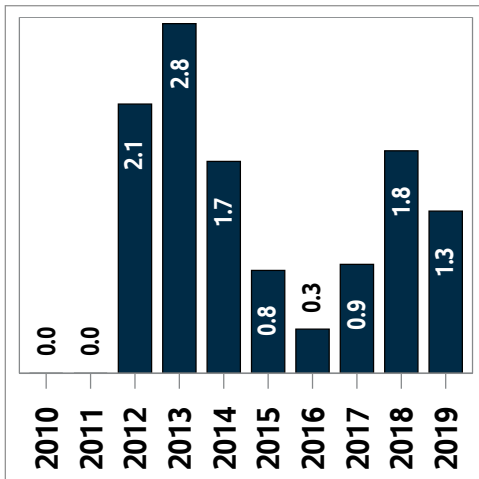
New Listings
(June only)



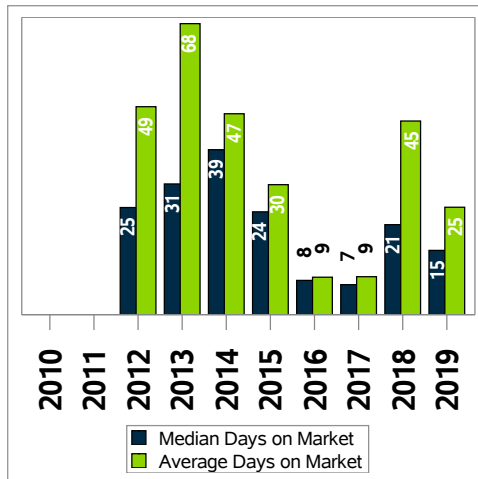
Active Listings
(June only)



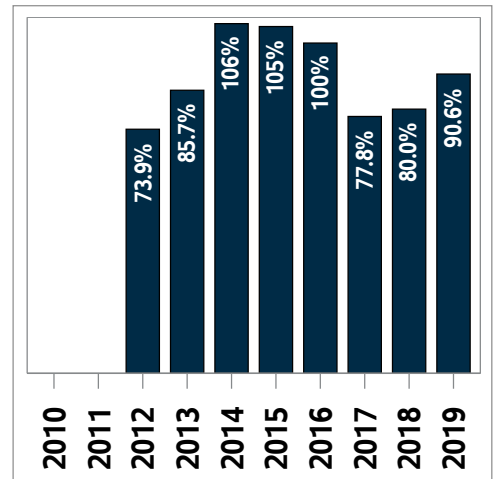
Months of Inventory
(June only)



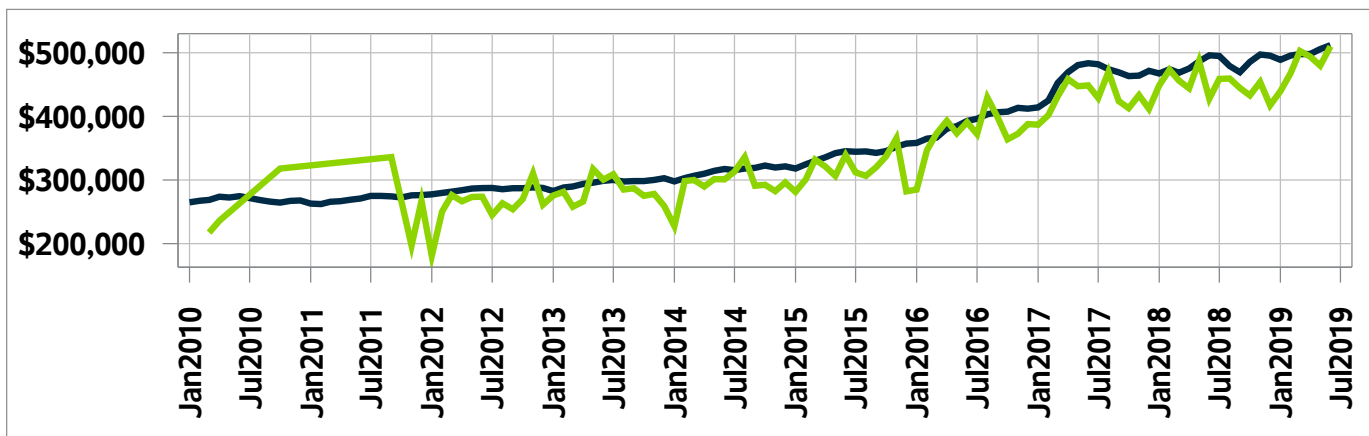
Days on Market
(June only)



Sales to New Listings Ratio
(June only)



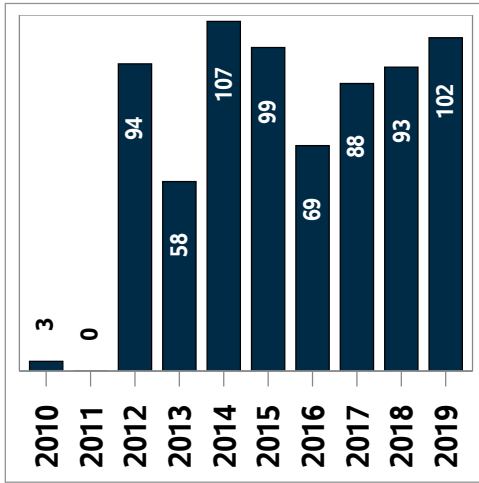
MLS® HPI Composite Benchmark Price and Average Price



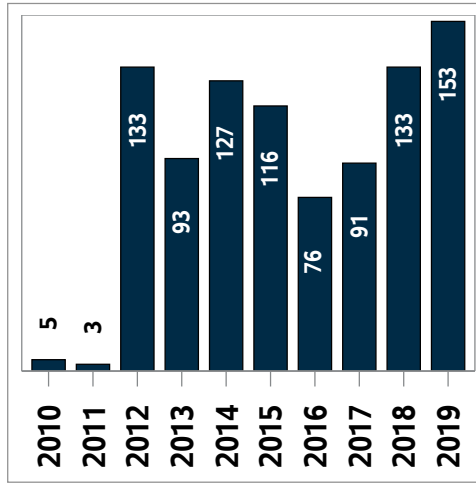
CALEDONIA (63)

MLS® Residential Market Activity

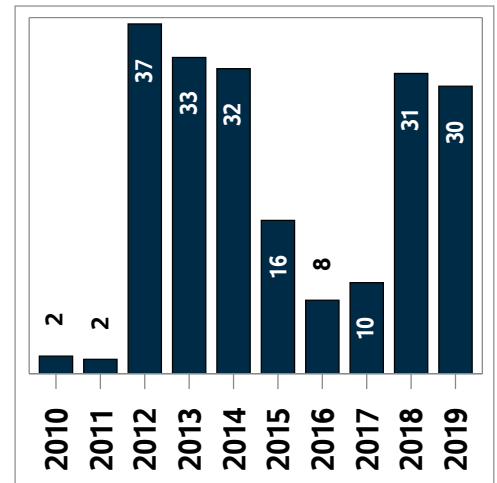
Sales Activity
(June Year-to-date)



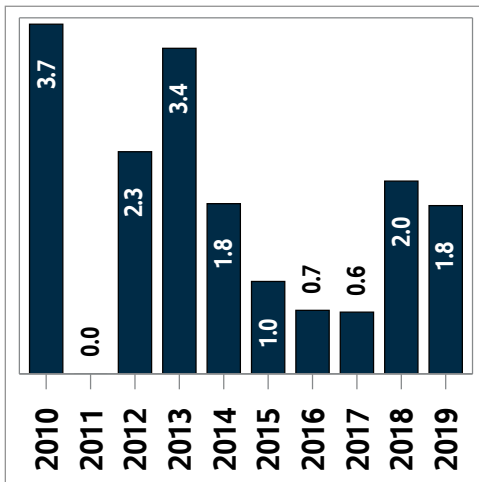
New Listings
(June Year-to-date)



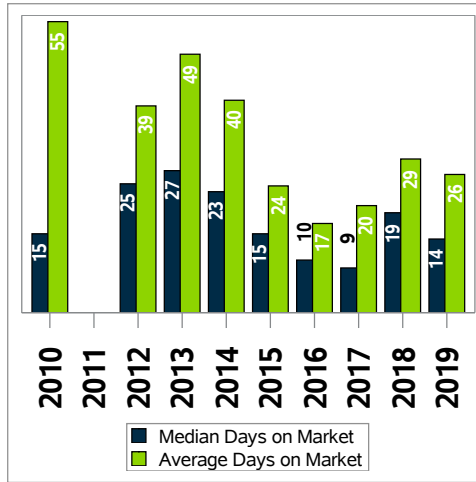
Active Listings¹
(June Year-to-date)



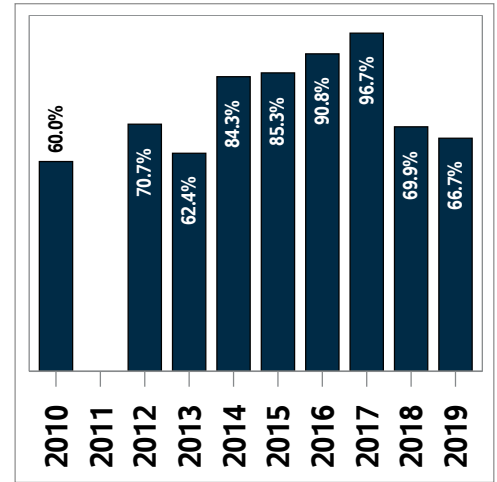
Months of Inventory²
(June Year-to-date)



Days on Market
(June Year-to-date)



Sales to New Listings Ratio
(June Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CALEDONIA (63)

MLS® Residential Market Activity

Actual	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	29	81.3	107.1	26.1	61.1	70.6	
Dollar Volume	\$14,793,730	116.1	135.5	64.6	173.0	217.9	
New Listings	32	60.0	77.8	39.1	88.2	39.1	3,100.0
Active Listings	37	32.1	208.3	362.5	23.3	2.8	1,133.3
Sales to New Listings Ratio ¹	90.6	80.0	77.8	100.0	105.9	73.9	
Months of Inventory ²	1.3	1.8	0.9	0.3	1.7	2.1	
Average Price	\$510,129	19.2	13.7	30.6	69.4	86.3	
Median Price	\$505,000	22.9	12.9	32.9	78.0	90.6	
Sales to List Price Ratio	98.3	99.8	101.1	102.8	97.6	97.8	
Median Days on Market	15.0	21.0	7.0	8.0	38.5	25.0	
Average Days on Market	25.1	45.2	8.9	8.7	46.9	48.5	

Year-to-date	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	102	9.7	15.9	47.8	-4.7	8.5	5,000.0
Dollar Volume	\$49,811,687	17.6	31.2	92.6	60.1	97.8	10,623.7
New Listings	153	15.0	68.1	101.3	20.5	15.0	2,960.0
Active Listings ³	30	-4.3	215.8	291.3	-5.8	-17.8	1,233.3
Sales to New Listings Ratio ⁴	66.7	69.9	96.7	90.8	84.3	70.7	40.0
Months of Inventory ⁵	1.8	2.0	0.6	0.7	1.8	2.3	6.8
Average Price	\$488,350	7.2	13.2	30.3	67.9	82.3	110.3
Median Price	\$479,500	8.2	9.5	22.9	67.9	91.8	106.5
Sales to List Price Ratio	98.9	98.5	102.1	101.1	97.7	97.9	91.3
Median Days on Market	14.0	19.0	8.5	10.0	23.0	24.5	75.0
Average Days on Market	26.3	29.2	20.4	17.0	40.4	39.3	75.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

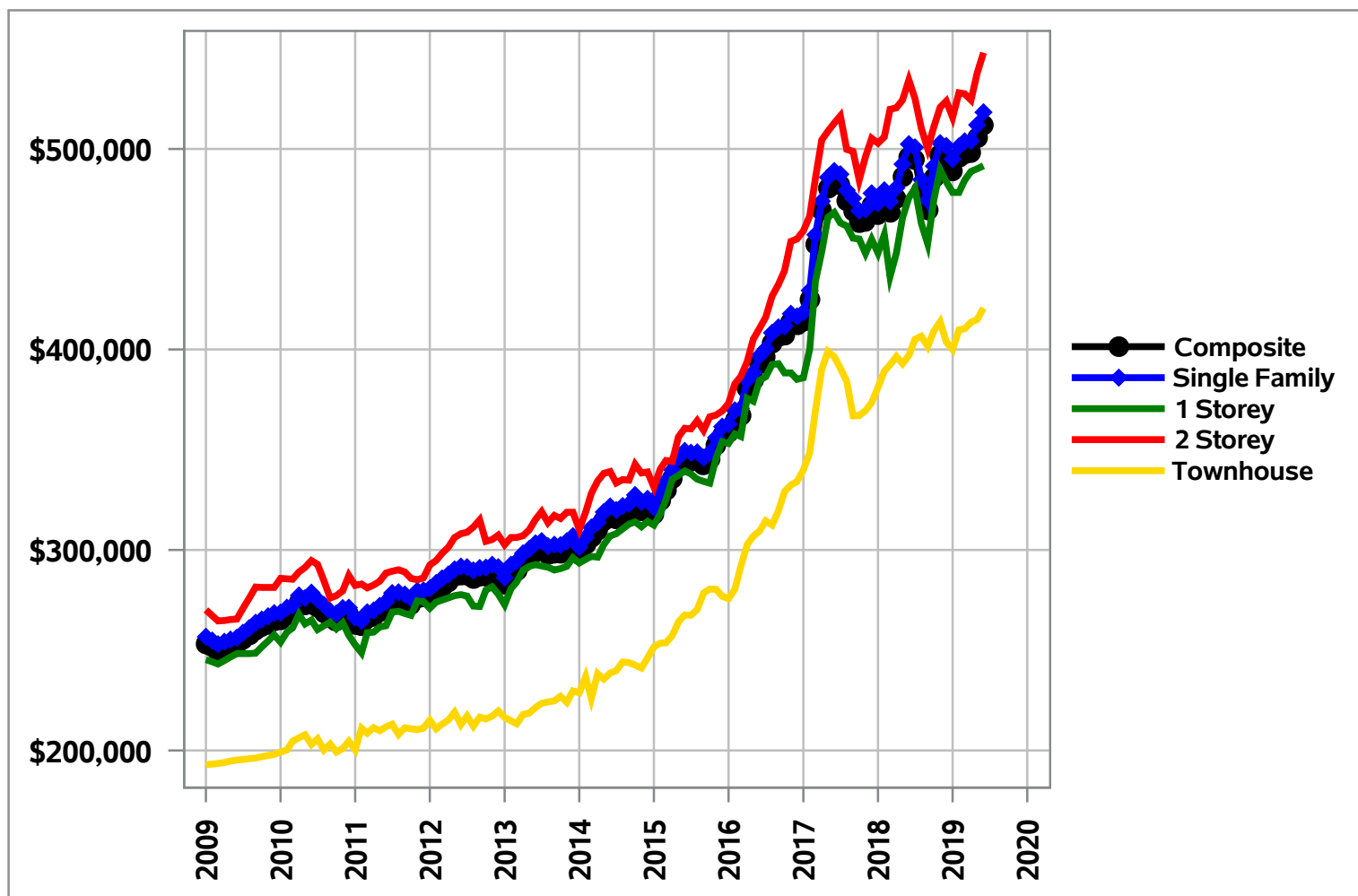
CALEDONIA (63)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	June 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$511,900	1.2	2.8	3.3	3.2	30.3	61.3
Single Family	\$518,300	1.2	2.9	3.3	3.2	30.6	61.1
One Storey	\$491,600	0.3	1.5	1.7	3.3	27.8	60.1
Two Storey	\$548,000	1.9	3.9	4.6	2.5	33.5	61.6
Townhouse	\$420,700	1.4	2.5	4.2	6.0	35.9	76.3
Apartment-Style							

MLS® HPI Benchmark Price



CALEDONIA (63)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1287
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6057
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1722
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5881
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

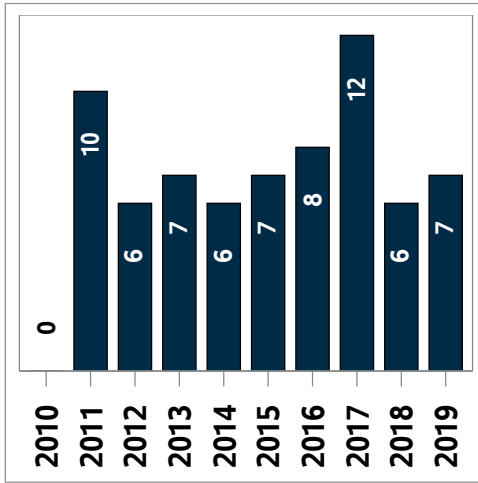
Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1173
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

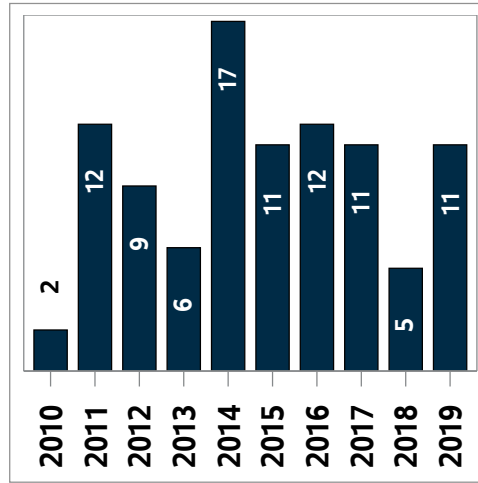
CAYUGA (62)

MLS® Residential Market Activity

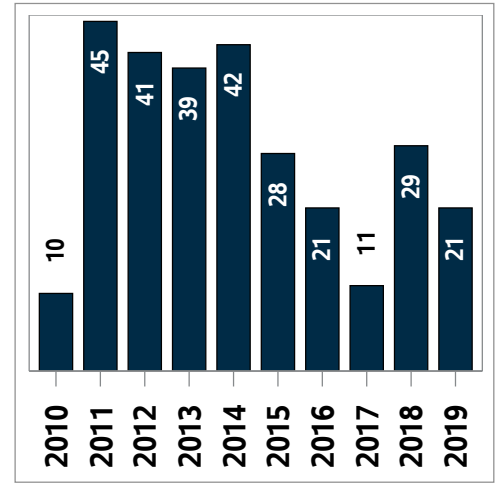
Sales Activity
(June only)



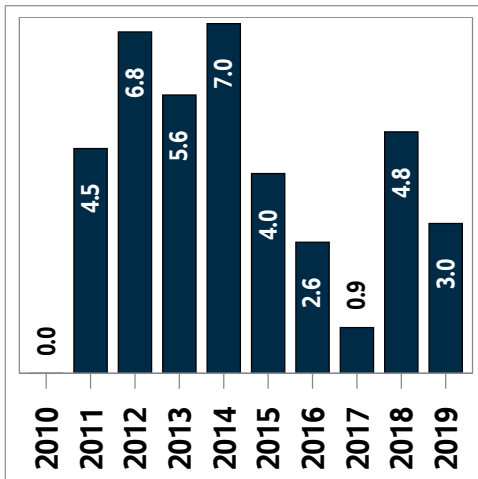
New Listings
(June only)



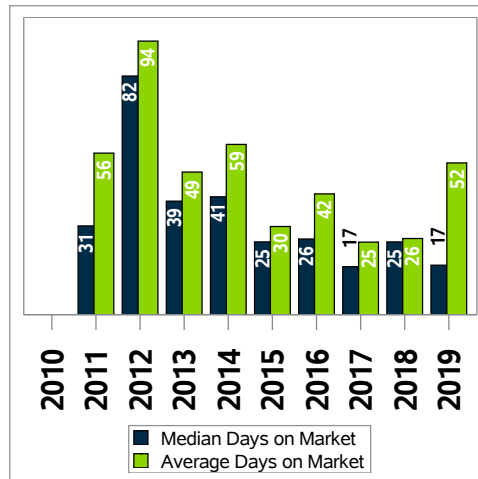
Active Listings
(June only)



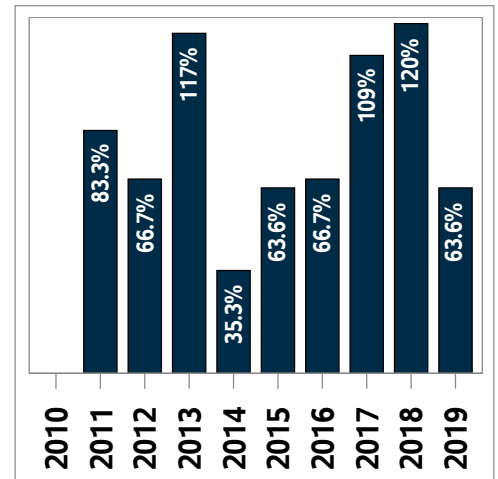
Months of Inventory
(June only)



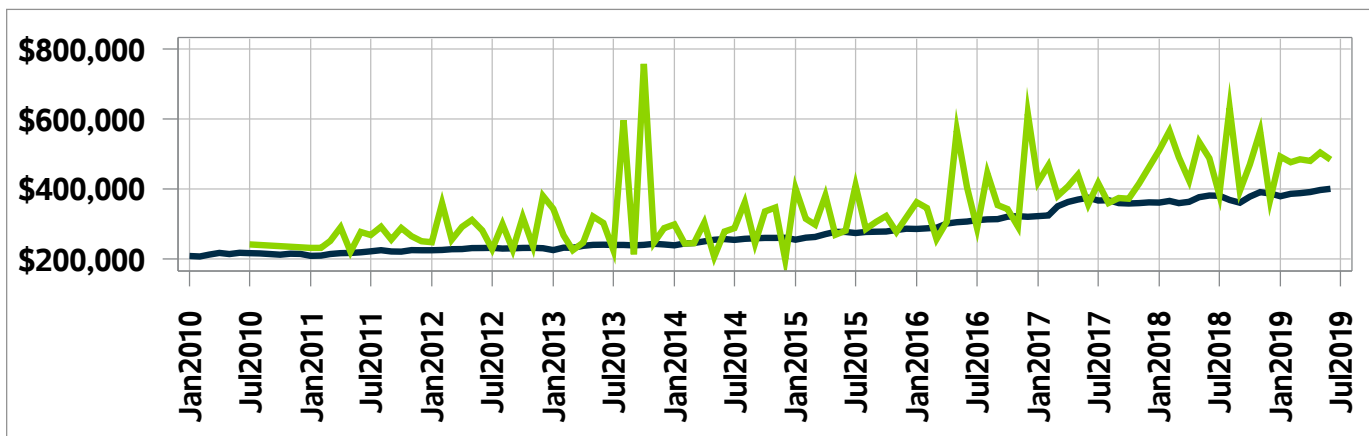
Days on Market
(June only)



Sales to New Listings Ratio
(June only)



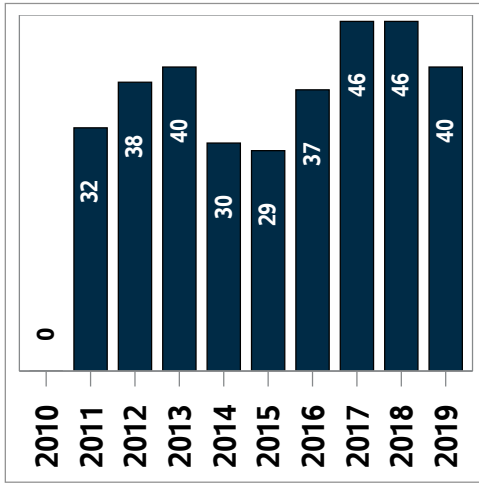
MLS® HPI Composite Benchmark Price and Average Price



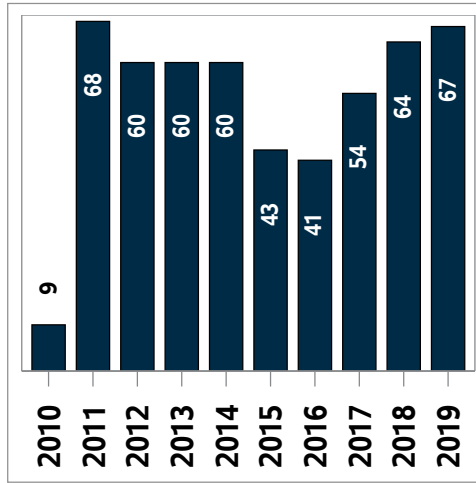
CAYUGA (62)

MLS® Residential Market Activity

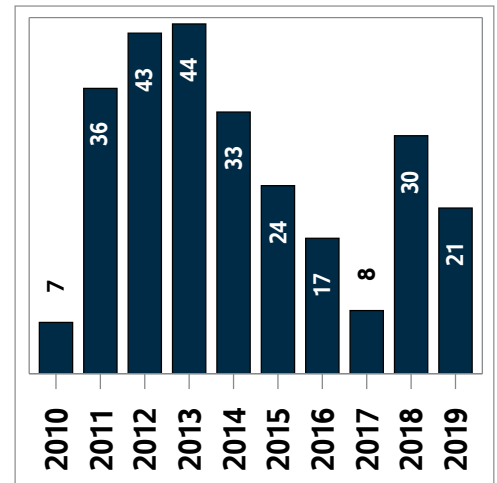
Sales Activity
(June Year-to-date)



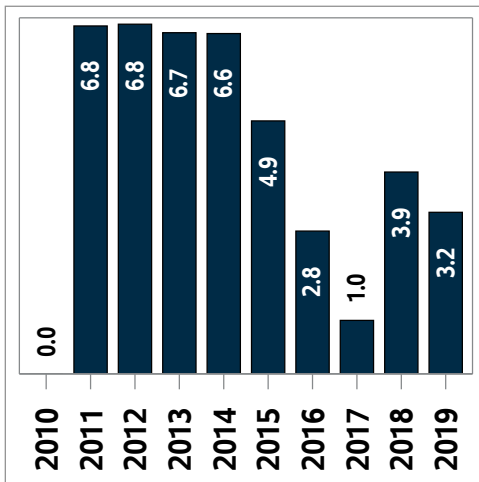
New Listings
(June Year-to-date)



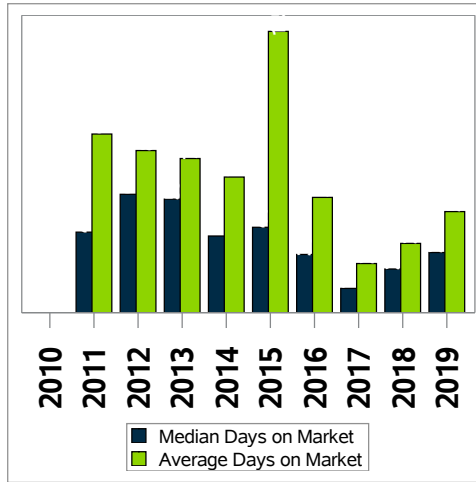
Active Listings¹
(June Year-to-date)



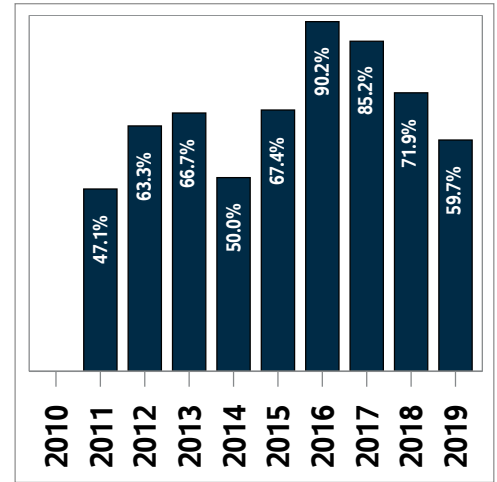
Months of Inventory²
(June Year-to-date)



Days on Market
(June Year-to-date)



Sales to New Listings Ratio
(June Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CAYUGA (62)

MLS® Residential Market Activity

Actual	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	7	16.7	-41.7	-12.5	16.7	16.7	
Dollar Volume	\$3,387,000	15.7	-20.7	4.9	102.8	100.5	
New Listings	11	120.0	0.0	-8.3	-35.3	22.2	
Active Listings	21	-27.6	90.9	0.0	-50.0	-48.8	
Sales to New Listings Ratio ¹	63.6	120.0	109.1	66.7	35.3	66.7	
Months of Inventory ²	3.0	4.8	0.9	2.6	7.0	6.8	
Average Price	\$483,857	-0.8	35.9	19.9	73.9	71.9	
Median Price	\$492,500	8.3	31.7	41.1	82.4	81.7	
Sales to List Price Ratio	98.0	90.2	96.3	99.2	95.6	96.4	
Median Days on Market	17.0	25.0	16.5	26.0	40.5	82.0	
Average Days on Market	52.1	26.2	24.9	41.5	58.5	94.0	

Year-to-date	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	40	-13.0	-13.0	8.1	33.3	5.3	1,900.0
Dollar Volume	\$19,561,500	-13.5	5.6	39.7	152.7	71.1	4,535.4
New Listings	67	4.7	24.1	63.4	11.7	11.7	6,600.0
Active Listings ³	21	-30.4	162.5	22.3	-36.7	-51.4	1,300.0
Sales to New Listings Ratio ⁴	59.7	71.9	85.2	90.2	50.0	63.3	200.0
Months of Inventory ⁵	3.2	3.9	1.0	2.8	6.6	6.8	4.5
Average Price	\$489,038	-0.6	21.4	29.2	89.5	62.5	131.8
Median Price	\$466,000	0.3	15.9	40.4	74.9	70.4	120.9
Sales to List Price Ratio	97.1	98.2	98.3	98.9	96.1	96.5	95.7
Median Days on Market	31.0	22.5	12.5	30.0	39.5	61.0	101.5
Average Days on Market	52.1	35.7	25.3	59.4	69.9	83.6	101.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

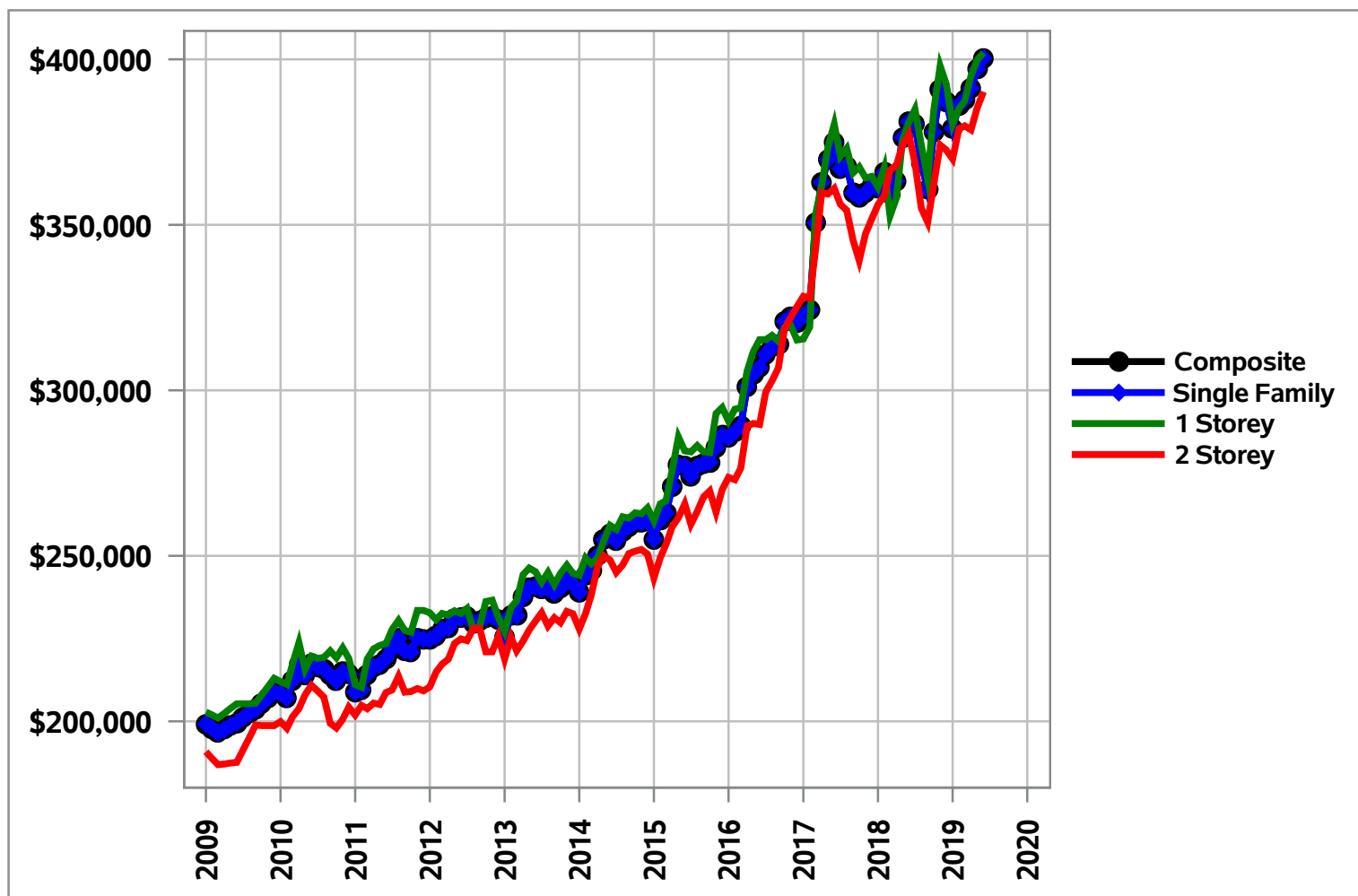
CAYUGA (62)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	June 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$400,400	0.9	3.2	3.4	5.0	30.5	55.9
Single Family	\$400,400	0.9	3.2	3.4	5.0	30.5	55.9
One Storey	\$402,000	0.6	3.8	2.4	5.5	27.5	55.1
Two Storey	\$390,200	1.3	2.7	4.7	3.4	34.7	56.9
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



CAYUGA (62)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10479
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CAYUGA (62)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10830
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

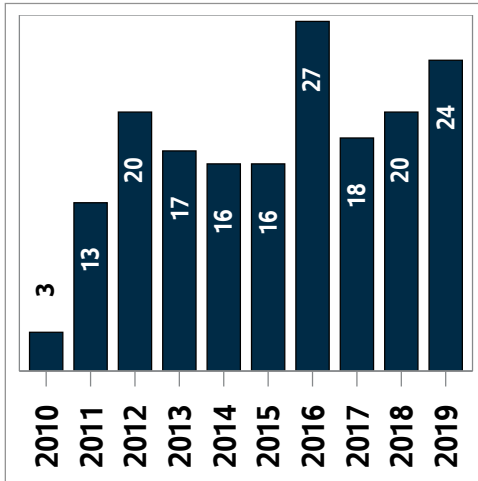
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1786
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10957
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

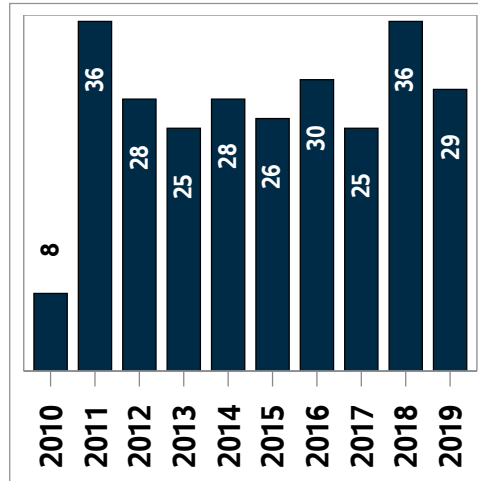
DUNNVILLE (60)

MLS® Residential Market Activity

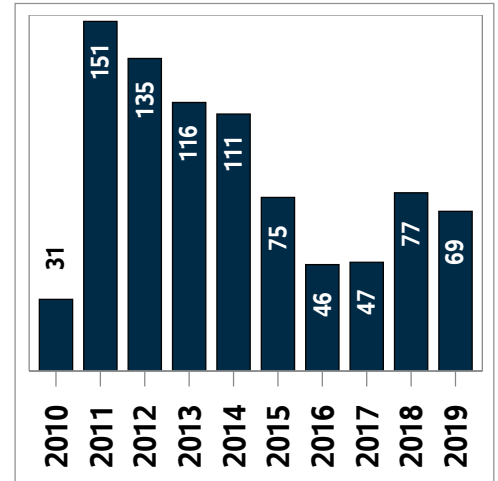
Sales Activity
(June only)



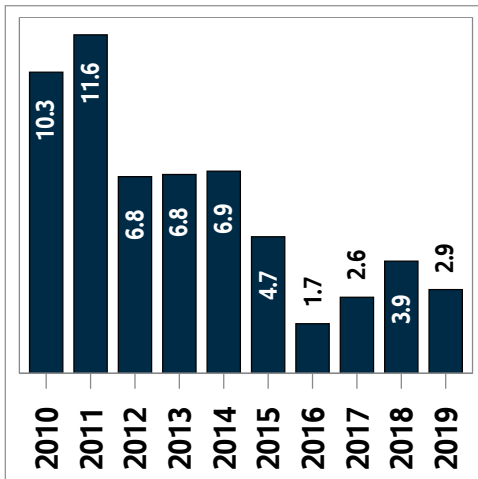
New Listings
(June only)



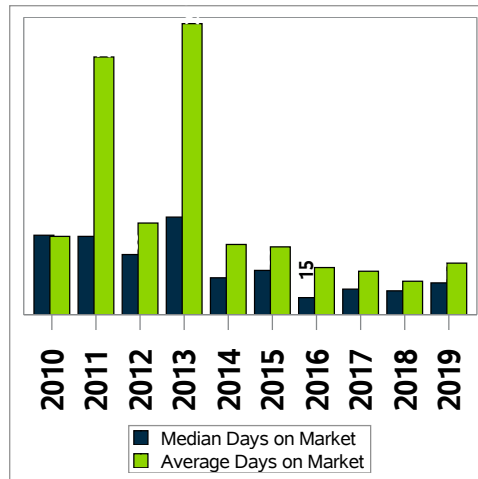
Active Listings
(June only)



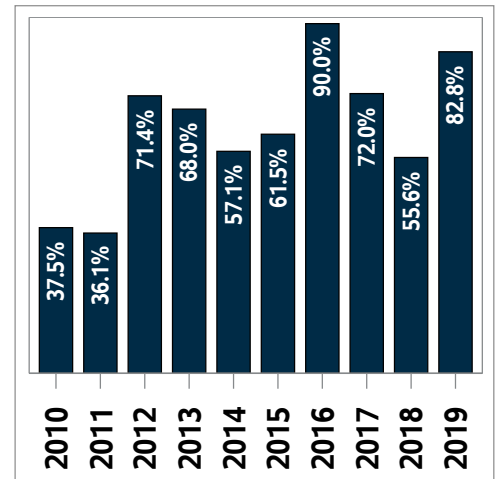
Months of Inventory
(June only)



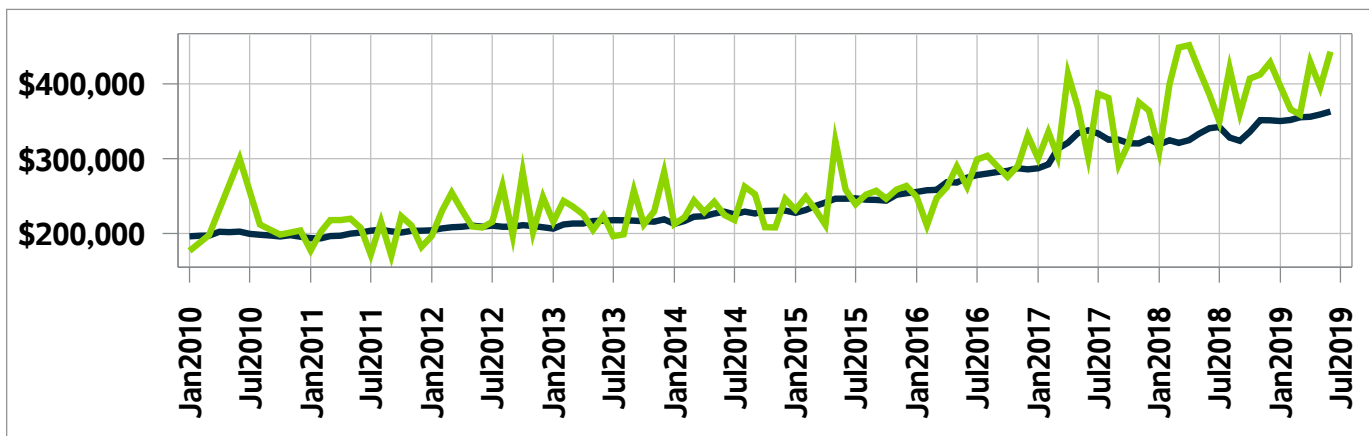
Days on Market
(June only)



Sales to New Listings Ratio
(June only)



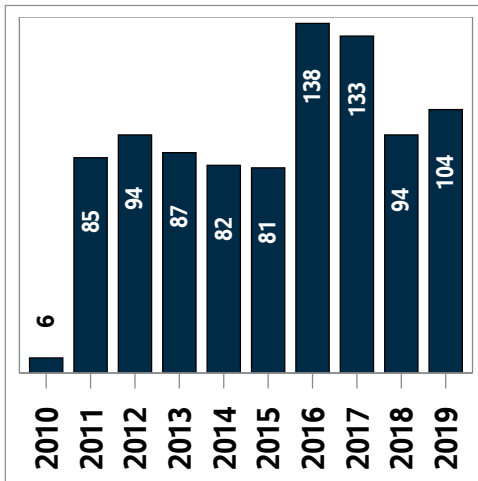
MLS® HPI Composite Benchmark Price and Average Price



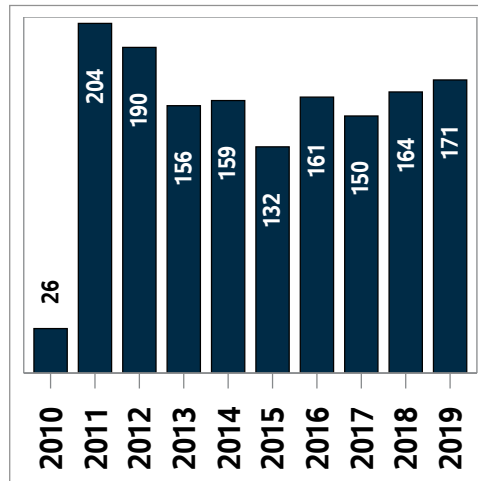
DUNNVILLE (60)

MLS® Residential Market Activity

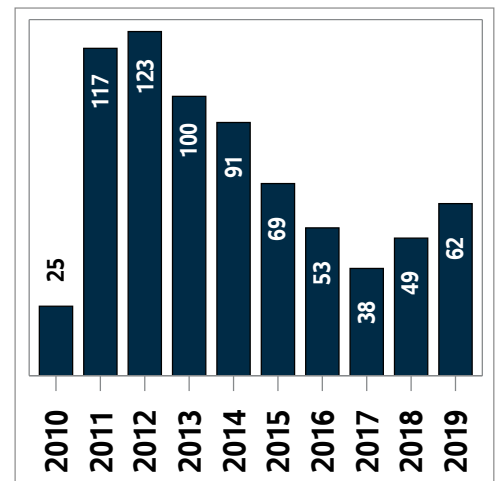
Sales Activity
(June Year-to-date)



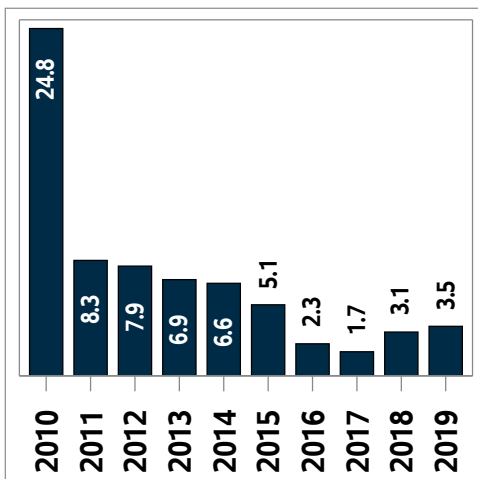
New Listings
(June Year-to-date)



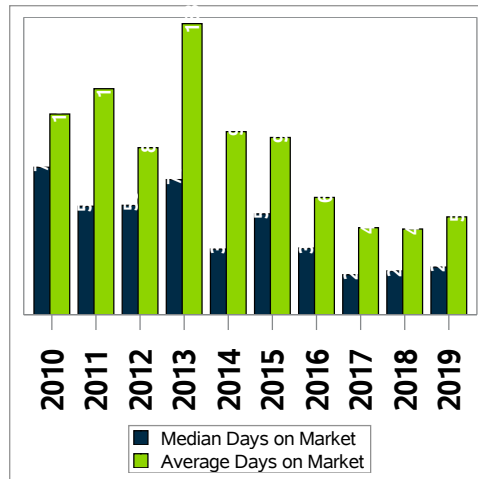
Active Listings¹
(June Year-to-date)



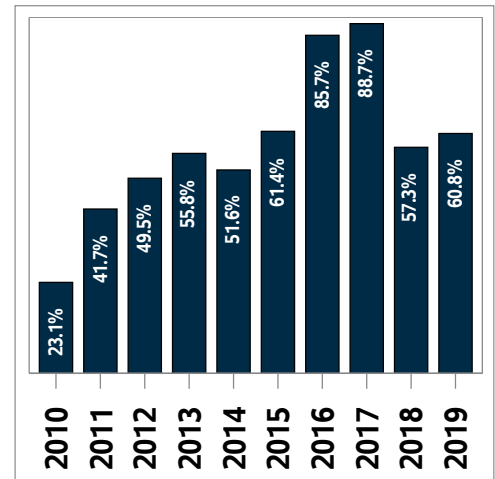
Months of Inventory²
(June Year-to-date)



Days on Market
(June Year-to-date)



Sales to New Listings Ratio
(June Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

DUNNVILLE (60)

MLS® Residential Market Activity

Actual	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	24	20.0	33.3	-11.1	50.0	20.0	1,100.0
Dollar Volume	\$10,634,405	37.7	95.8	50.0	195.9	155.7	2,268.5
New Listings	29	-19.4	16.0	-3.3	3.6	3.6	314.3
Active Listings	69	-10.4	46.8	50.0	-37.8	-48.9	331.3
Sales to New Listings Ratio ¹	82.8	55.6	72.0	90.0	57.1	71.4	28.6
Months of Inventory ²	2.9	3.9	2.6	1.7	6.9	6.8	8.0
Average Price	\$443,100	14.7	46.9	68.8	97.2	113.1	97.4
Median Price	\$417,450	20.9	46.9	68.4	102.2	128.7	85.9
Sales to List Price Ratio	98.6	97.7	96.4	98.5	96.6	95.8	97.5
Median Days on Market	28.0	21.0	22.5	15.0	32.5	53.0	18.5
Average Days on Market	45.4	29.5	38.3	41.5	61.9	80.8	18.5

Year-to-date	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	104	10.6	-21.8	-24.6	26.8	10.6	2,500.0
Dollar Volume	\$42,156,618	10.7	-6.5	16.8	122.1	105.6	4,568.5
New Listings	171	4.3	14.0	6.2	7.5	-10.0	1,325.0
Active Listings ³	62	25.1	60.4	16.4	-32.0	-50.0	324.1
Sales to New Listings Ratio ⁴	60.8	57.3	88.7	85.7	51.6	49.5	33.3
Months of Inventory ⁵	3.5	3.1	1.7	2.3	6.6	7.9	21.8
Average Price	\$405,352	0.0	19.6	55.0	75.1	85.9	79.6
Median Price	\$390,288	2.7	30.5	64.7	90.6	87.6	71.9
Sales to List Price Ratio	96.8	97.6	99.2	96.9	95.9	95.9	96.3
Median Days on Market	25.0	23.0	21.0	35.0	34.5	57.5	87.5
Average Days on Market	51.4	45.0	45.7	61.6	96.2	87.8	102.8

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

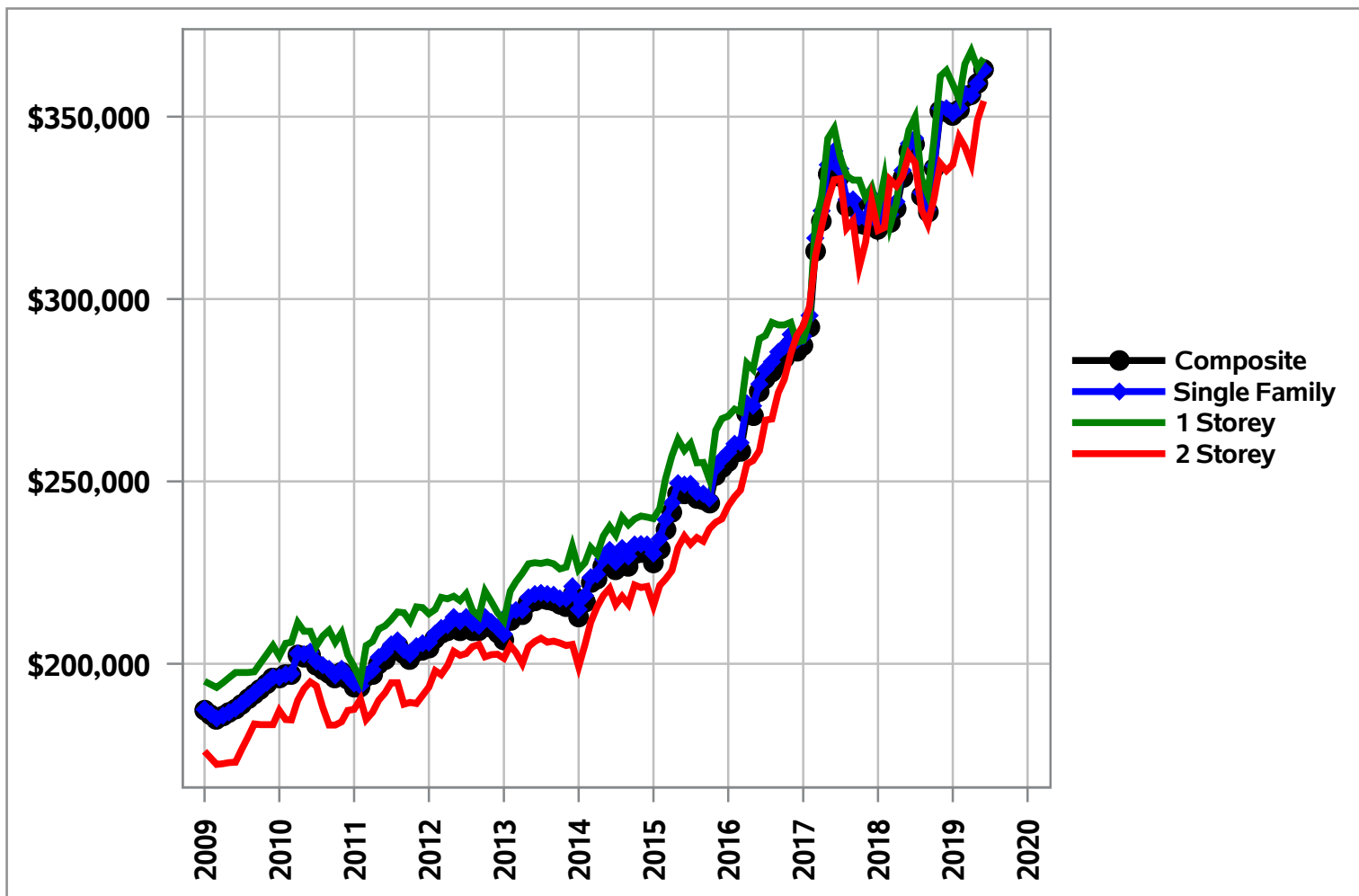
DUNNVILLE (60)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	June 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$363,000	1.1	2.2	3.3	6.5	32.2	58.4
Single Family	\$362,900	1.1	1.9	3.0	5.9	31.2	57.0
One Storey	\$366,000	0.7	0.4	0.9	5.7	26.6	54.0
Two Storey	\$354,300	1.5	3.7	5.7	4.3	37.1	60.5
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7861
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7920
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

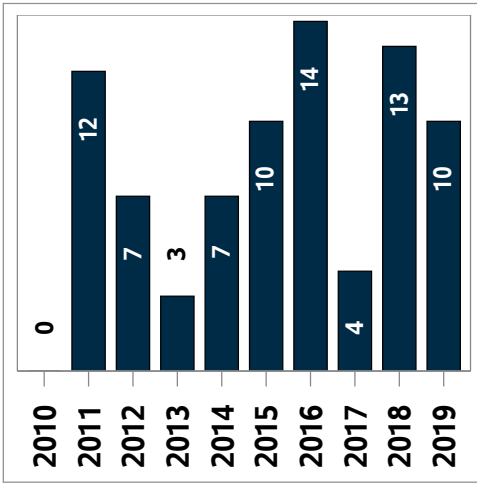
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1579
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7776
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

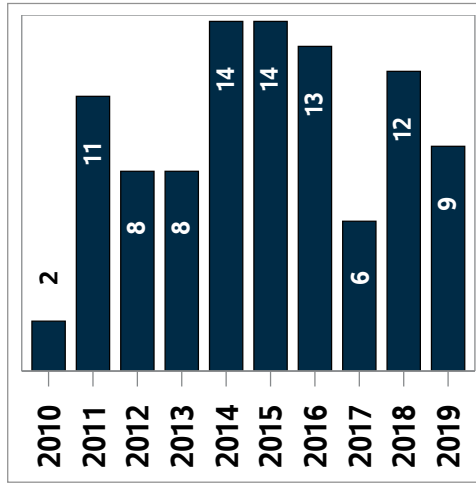
HAGERSVILLE (70)

MLS® Residential Market Activity

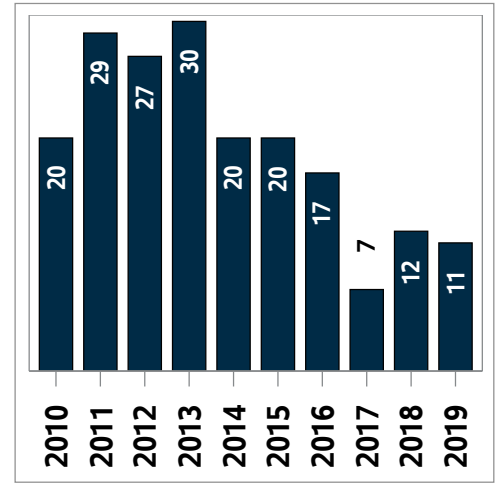
Sales Activity
(June only)



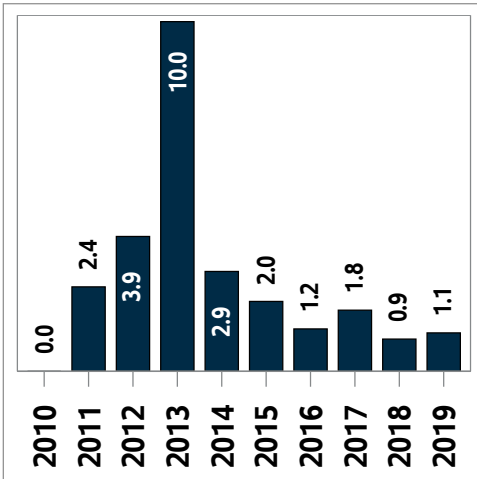
New Listings
(June only)



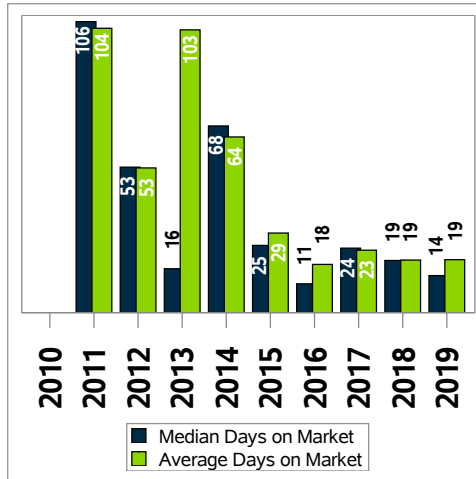
Active Listings
(June only)



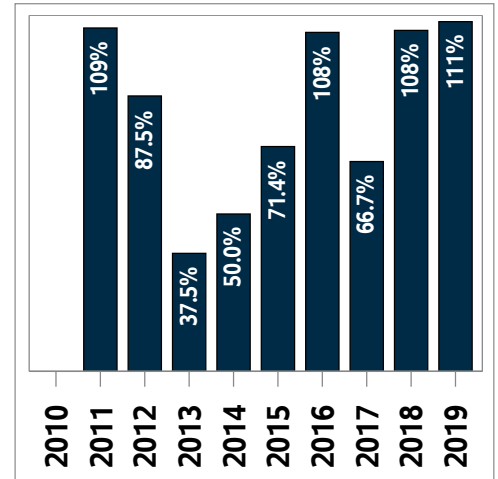
Months of Inventory
(June only)



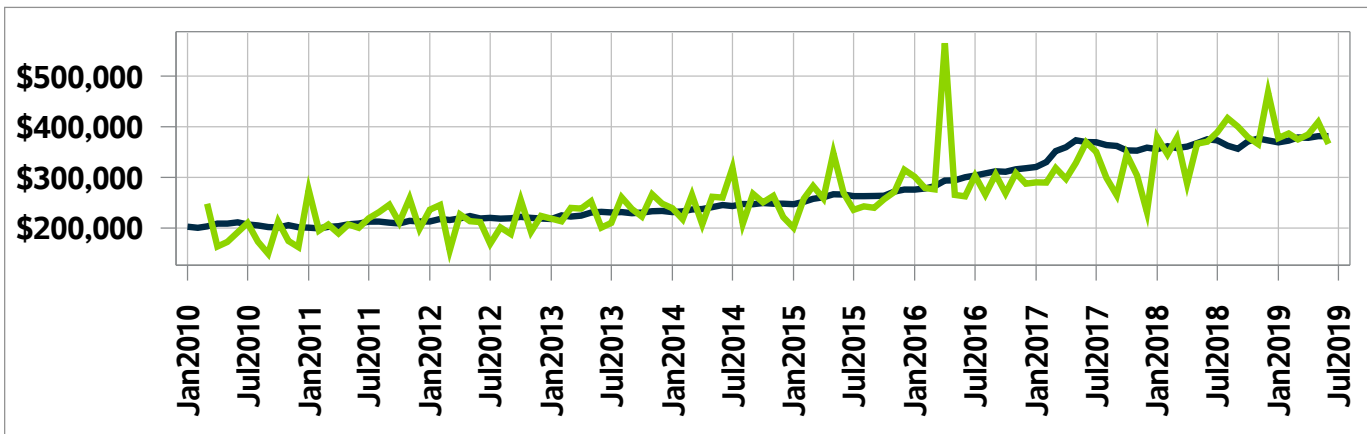
Days on Market
(June only)



Sales to New Listings Ratio
(June only)



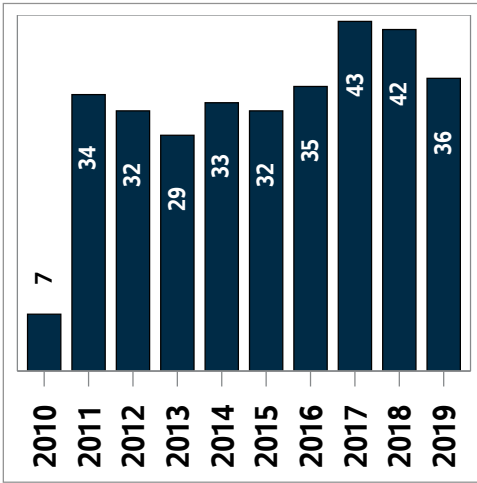
MLS® HPI Composite Benchmark Price and Average Price



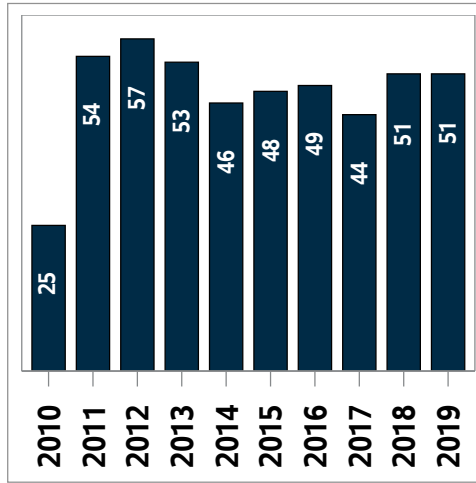
HAGERSVILLE (70)

MLS® Residential Market Activity

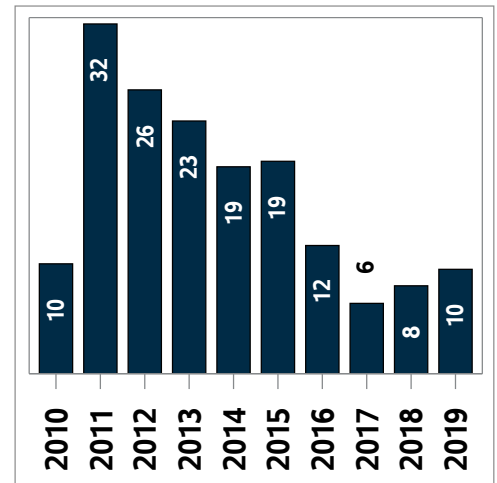
Sales Activity
(June Year-to-date)



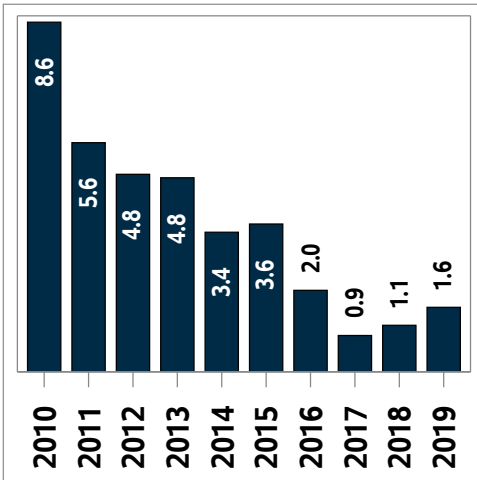
New Listings
(June Year-to-date)



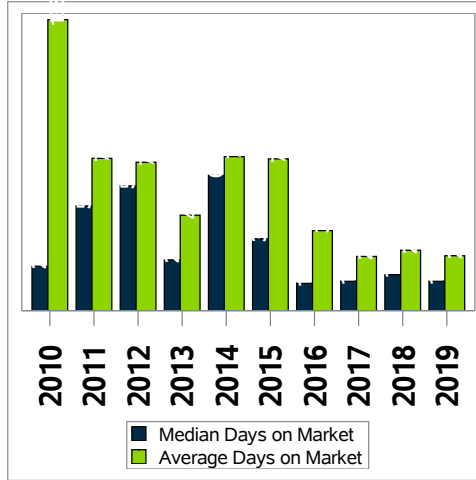
Active Listings¹
(June Year-to-date)



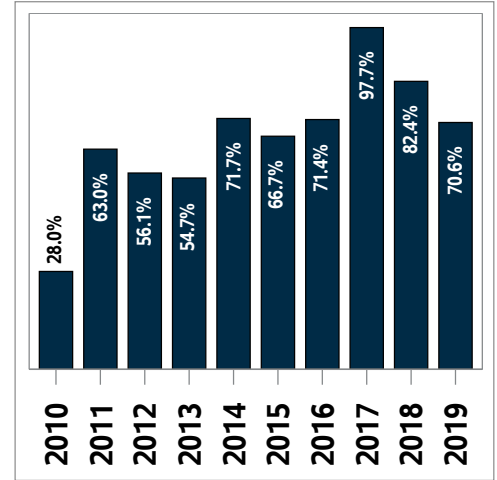
Months of Inventory²
(June Year-to-date)



Days on Market
(June Year-to-date)



Sales to New Listings Ratio
(June Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAGERSVILLE (70)

MLS® Residential Market Activity

Actual	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	10	-23.1	150.0	-28.6	42.9	42.9	900.0
Dollar Volume	\$3,661,900	-24.0	147.8	-0.4	101.1	146.9	2,119.3
New Listings	9	-25.0	50.0	-30.8	-35.7	12.5	350.0
Active Listings	11	-8.3	57.1	-35.3	-45.0	-59.3	83.3
Sales to New Listings Ratio ¹	111.1	108.3	66.7	107.7	50.0	87.5	50.0
Months of Inventory ²	1.1	0.9	1.8	1.2	2.9	3.9	6.0
Average Price	\$366,190	-1.2	-0.9	39.4	40.8	72.9	121.9
Median Price	\$380,000	2.0	-5.3	32.0	46.2	69.6	130.3
Sales to List Price Ratio	99.7	99.2	97.1	101.4	100.3	97.9	97.1
Median Days on Market	13.5	19.0	23.5	10.5	68.0	53.0	71.0
Average Days on Market	19.3	19.2	22.8	17.6	64.0	52.7	71.0

Year-to-date	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	36	-14.3	-16.3	2.9	9.1	12.5	1,100.0
Dollar Volume	\$13,792,400	-10.8	2.1	48.3	73.2	102.1	2,202.6
New Listings	51	0.0	15.9	4.1	10.9	-10.5	750.0
Active Listings ³	10	18.8	48.4	-18.6	-49.6	-63.2	54.1
Sales to New Listings Ratio ⁴	70.6	82.4	97.7	71.4	71.7	56.1	50.0
Months of Inventory ⁵	1.6	1.1	0.9	2.0	3.4	4.8	12.3
Average Price	\$383,122	4.0	22.0	44.2	58.7	79.6	91.9
Median Price	\$392,500	7.9	30.8	40.7	62.2	81.3	91.5
Sales to List Price Ratio	99.0	99.2	100.3	100.6	97.6	98.6	95.3
Median Days on Market	14.0	17.0	14.0	13.0	64.0	59.0	71.0
Average Days on Market	26.0	28.6	25.6	37.8	72.8	70.2	83.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

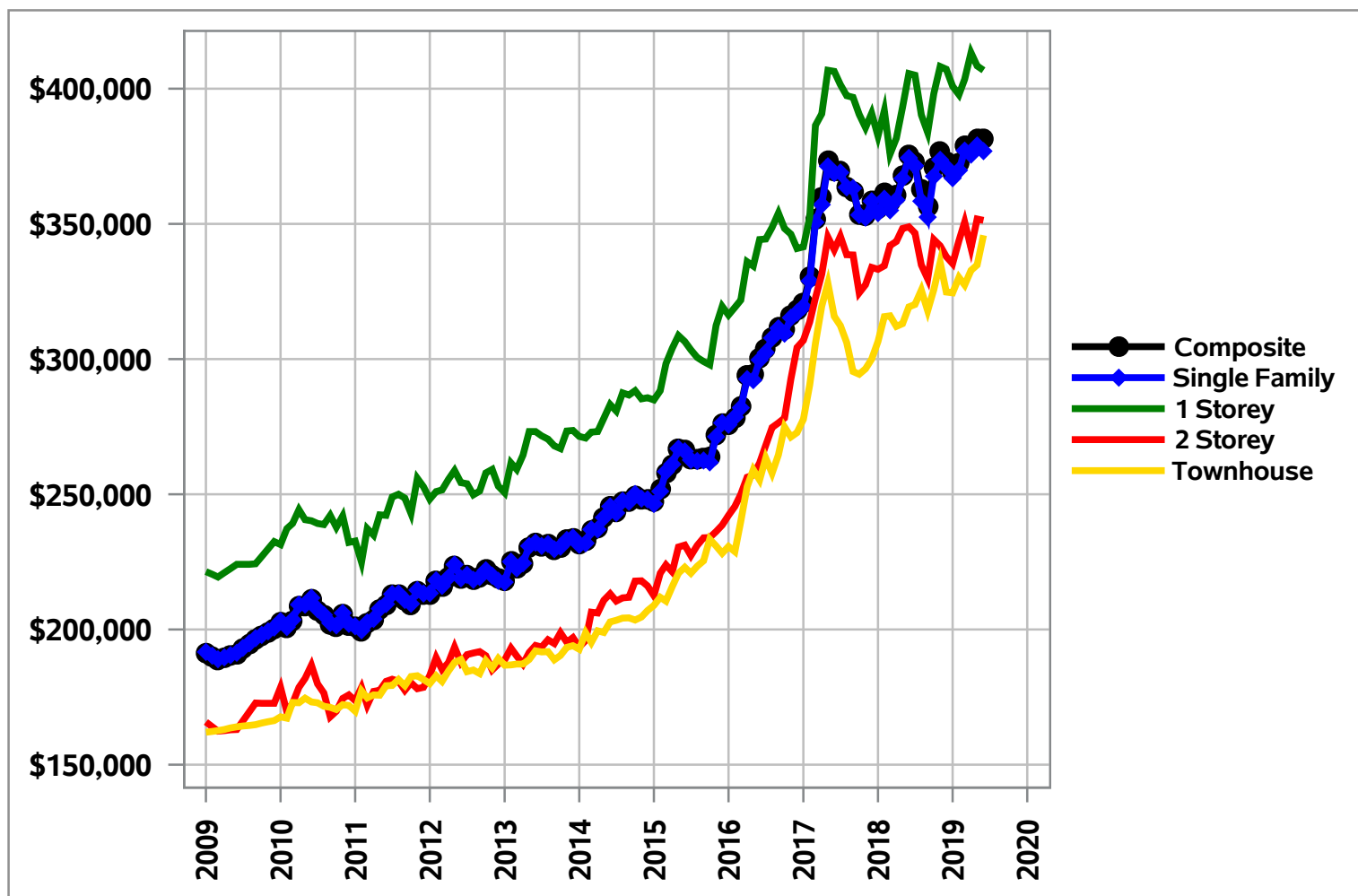
HAGERSVILLE (70)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	June 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$381,400	0.0	0.7	2.3	1.6	27.0	55.4
Single Family	\$376,900	-0.6	-0.1	1.6	0.7	25.8	53.5
One Storey	\$406,800	-0.4	0.8	-0.1	0.3	18.2	43.6
Two Storey	\$351,300	-0.1	0.2	4.0	0.7	34.3	64.8
Townhouse	\$345,800	3.3	5.6	6.5	8.3	35.4	70.5
Apartment-Style							

MLS® HPI Benchmark Price



HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7526
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1253
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6855
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

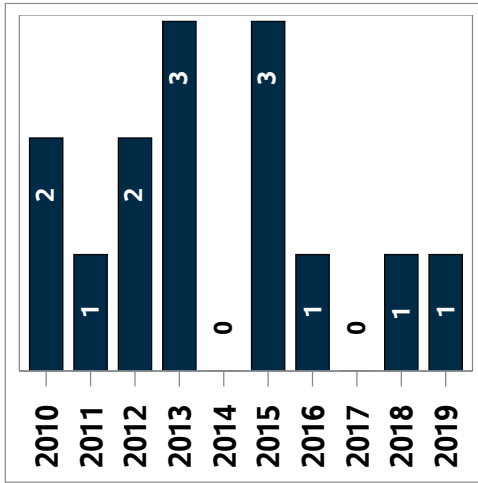
MLS® HPI Benchmark Descriptions

Townhouse

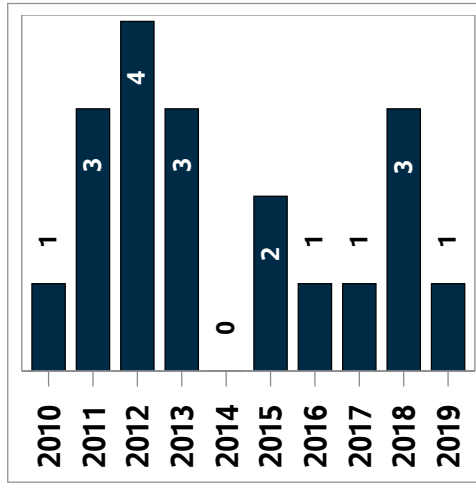
Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

ONEIDA (71) MLS® Residential Market Activity

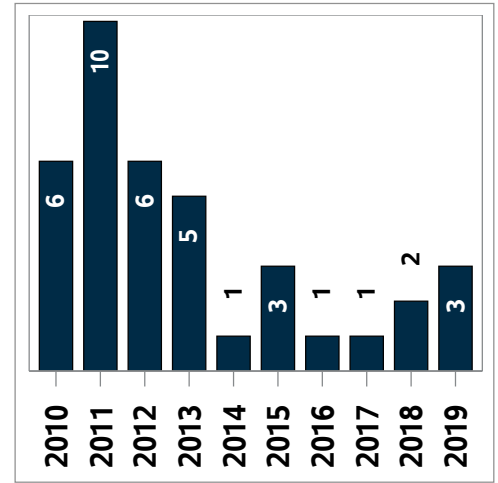
Sales Activity
(June only)



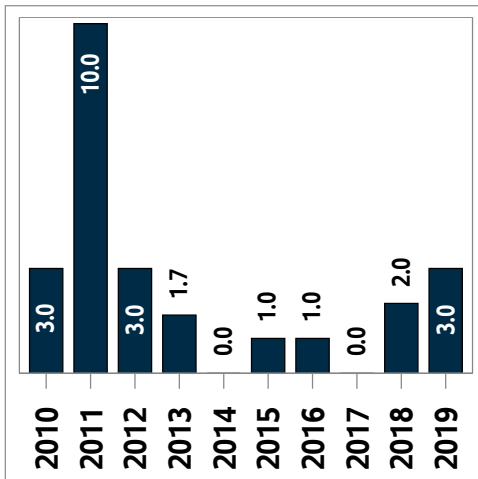
New Listings
(June only)



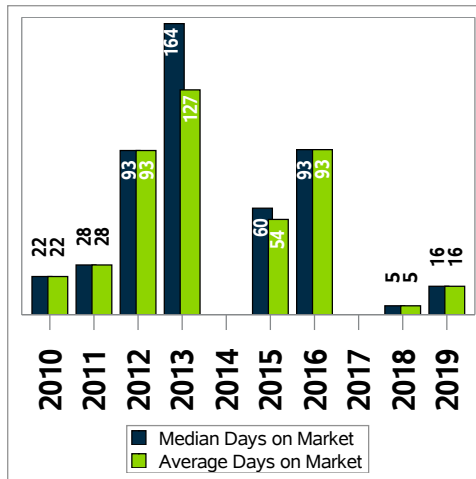
Active Listings
(June only)



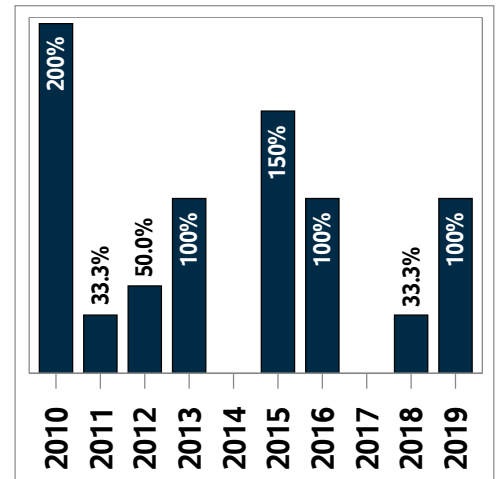
Months of Inventory
(June only)



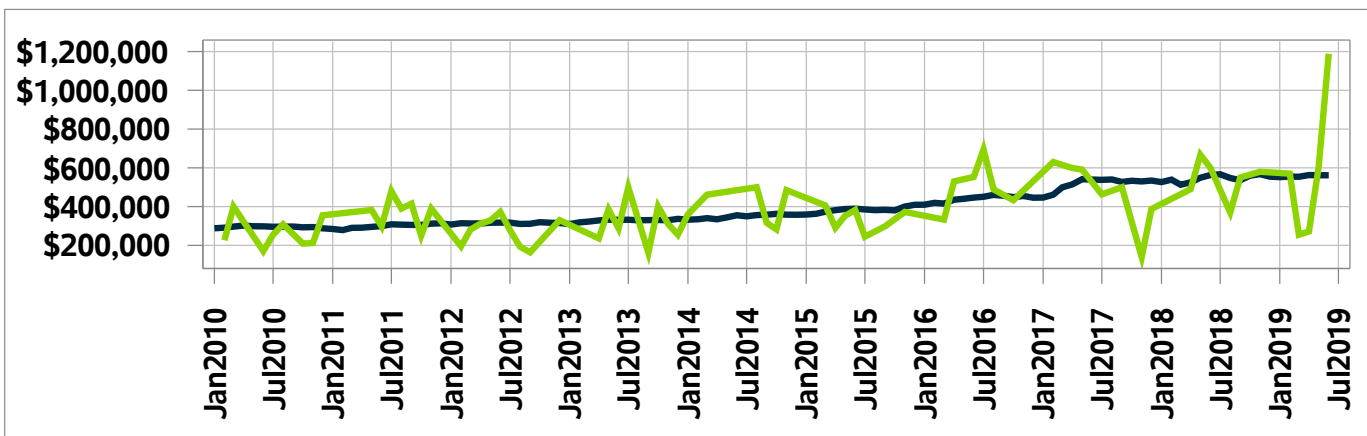
Days on Market
(June only)



Sales to New Listings Ratio
(June only)



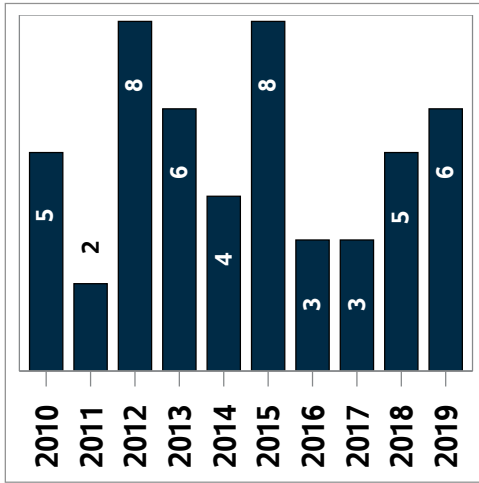
MLS® HPI Composite Benchmark Price and Average Price



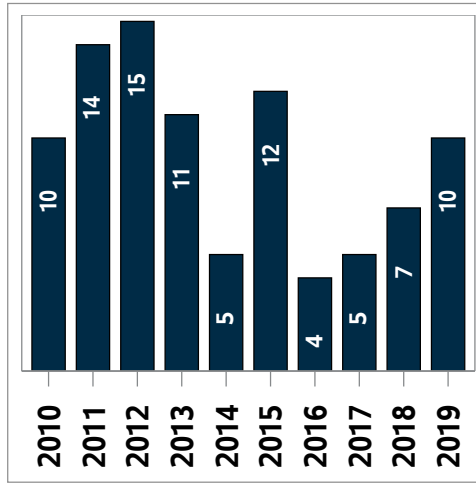
ONEIDA (71)

MLS® Residential Market Activity

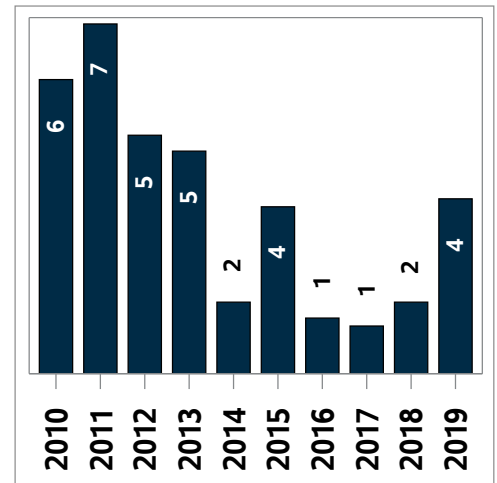
Sales Activity
(June Year-to-date)



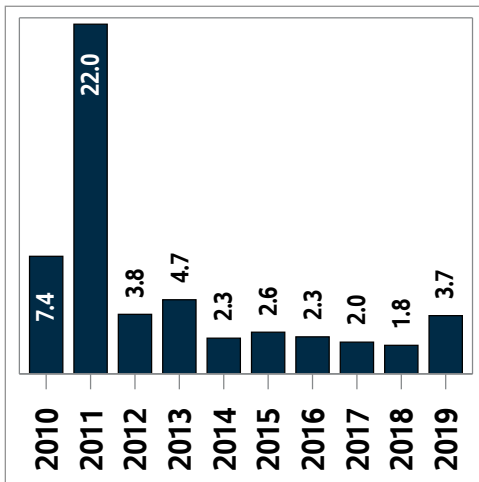
New Listings
(June Year-to-date)



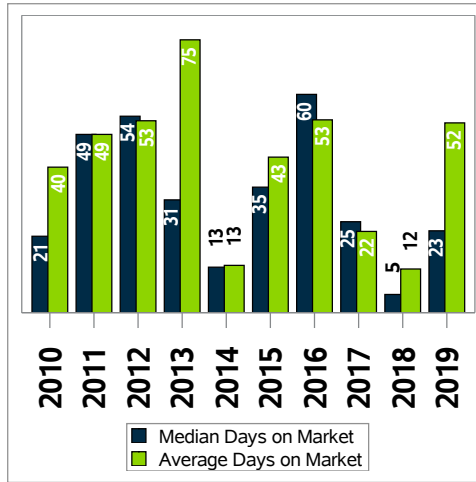
Active Listings¹
(June Year-to-date)



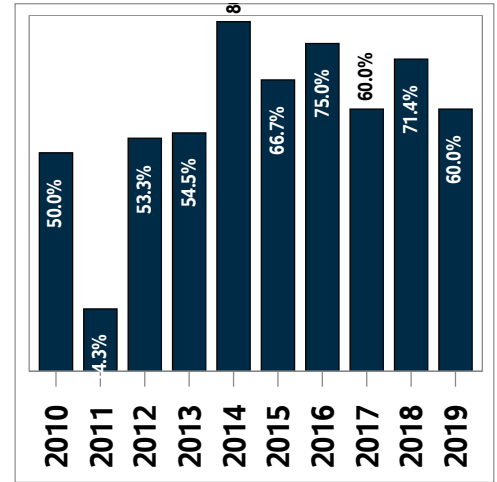
Months of Inventory²
(June Year-to-date)



Days on Market
(June Year-to-date)



Sales to New Listings Ratio
(June Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

ONEIDA (71)

MLS® Residential Market Activity

Actual	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	1	0.0		0.0		-50.0	0.0
Dollar Volume	\$1,189,000	98.2		115.0		59.6	231.1
New Listings	1	-66.7	0.0	0.0		-75.0	-66.7
Active Listings	3	50.0	200.0	200.0	200.0	-50.0	50.0
Sales to New Listings Ratio ¹	100.0	33.3		100.0		50.0	33.3
Months of Inventory ²	3.0	2.0		1.0		3.0	2.0
Average Price	\$1,189,000	98.2		115.0		219.2	231.1
Median Price	\$1,189,000	98.2		115.0		219.2	231.1
Sales to List Price Ratio	100.0	100.0		100.6		95.9	102.6
Median Days on Market	16.0	5.0		93.0		92.5	15.0
Average Days on Market	16.0	5.0		93.0		92.5	15.0

Year-to-date	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	6	20.0	100.0	100.0	50.0	-25.0	100.0
Dollar Volume	\$3,162,000	8.5	73.7	123.3	81.2	26.4	98.0
New Listings	10	42.9	100.0	150.0	100.0	-33.3	150.0
Active Listings ³	4	144.4	266.7	214.3	144.4	-26.7	144.4
Sales to New Listings Ratio ⁴	60.0	71.4	60.0	75.0	80.0	53.3	75.0
Months of Inventory ⁵	3.7	1.8	2.0	2.3	2.3	3.8	3.0
Average Price	\$527,000	-9.6	-13.1	11.7	20.8	68.5	-1.0
Median Price	\$481,500	-19.7	-19.6	-9.2	9.4	53.7	1.4
Sales to List Price Ratio	96.9	103.4	98.5	98.9	98.2	96.9	96.8
Median Days on Market	22.5	5.0	25.0	60.0	12.5	54.0	37.0
Average Days on Market	52.2	12.0	22.3	53.0	13.0	52.8	75.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

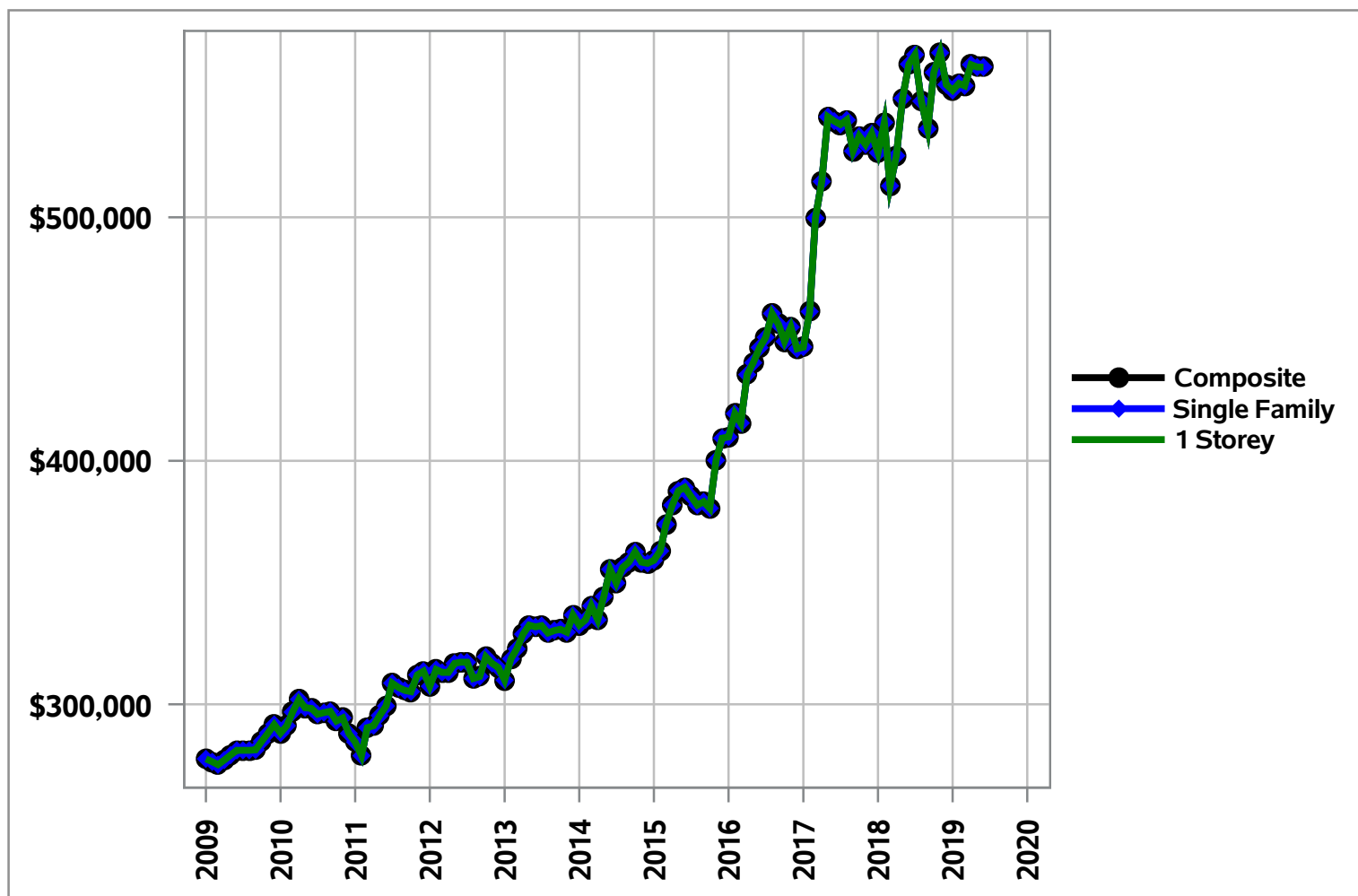
ONEIDA (71)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	June 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$561,700	0.0	1.4	1.3	-0.2	25.8	58.0
Single Family	\$561,700	0.0	1.4	1.3	-0.2	25.8	58.0
One Storey	\$561,700	0.0	1.4	1.3	-0.2	25.8	58.0
Two Storey							
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



ONEIDA (71)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

ONEIDA (71)

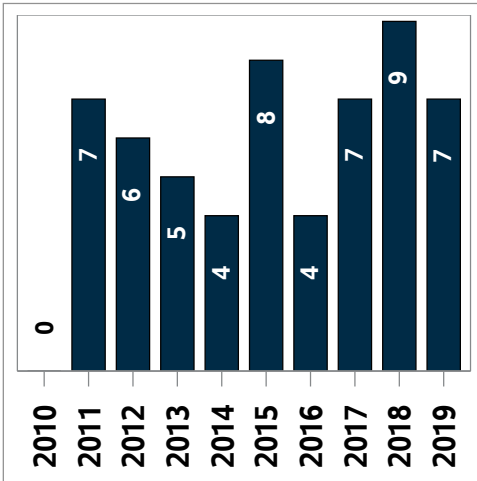
MLS® HPI Benchmark Descriptions

1 Storey

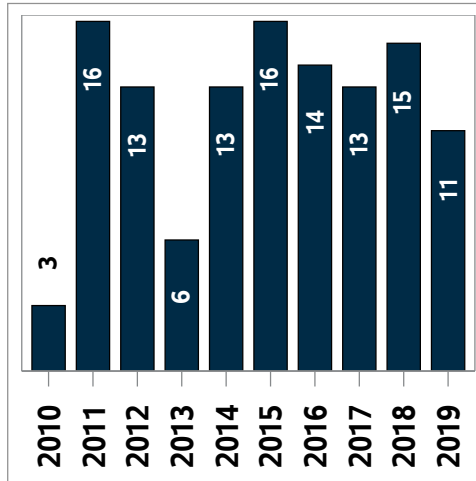
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65) MLS® Residential Market Activity

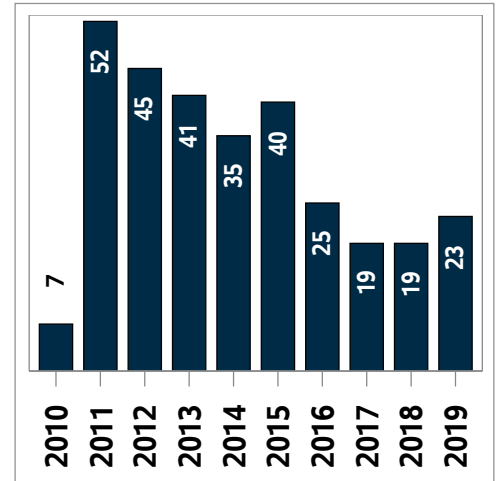
Sales Activity
(June only)



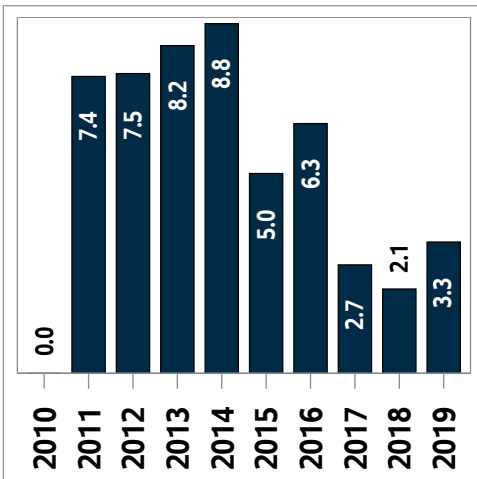
New Listings
(June only)



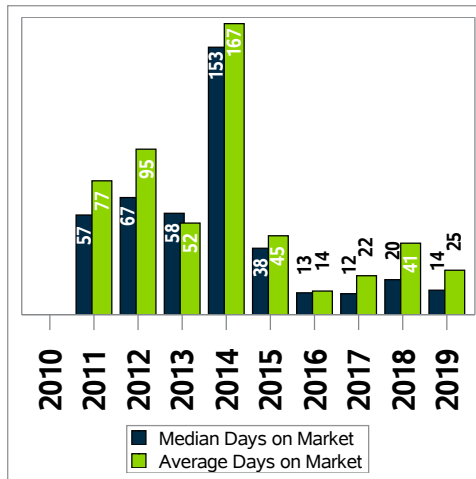
Active Listings
(June only)



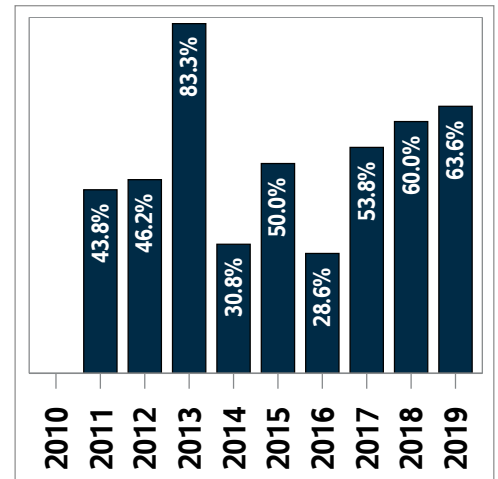
Months of Inventory
(June only)



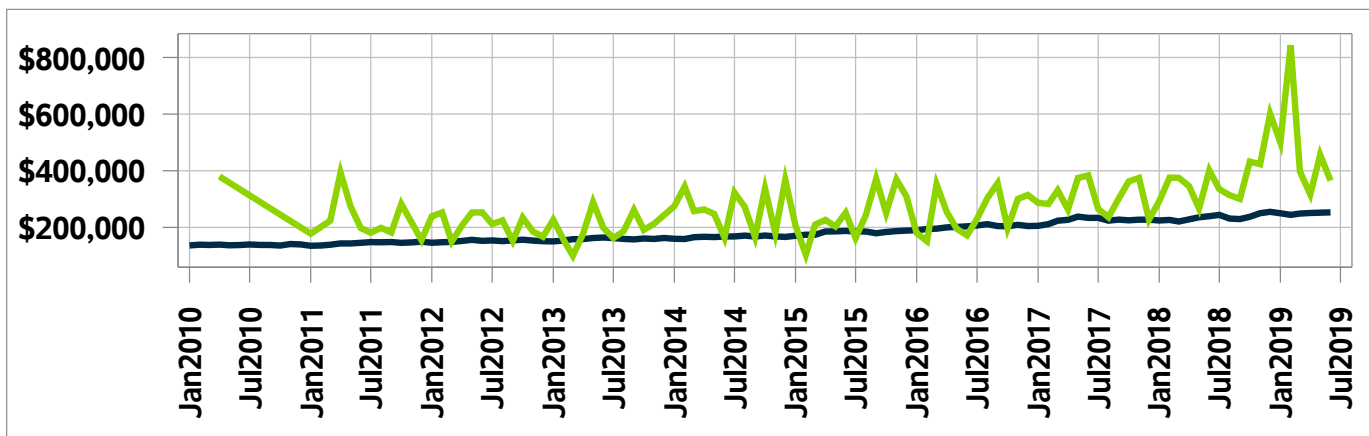
Days on Market
(June only)



Sales to New Listings Ratio
(June only)



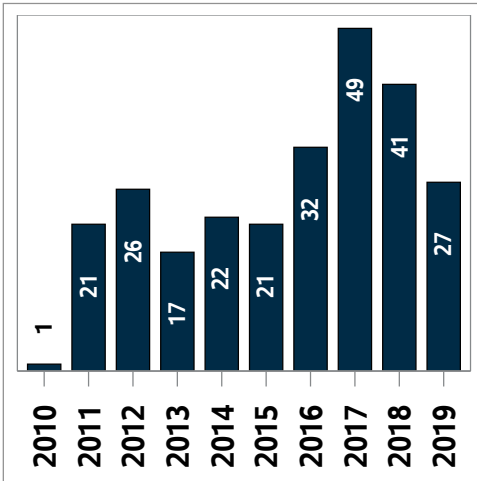
MLS® HPI Composite Benchmark Price and Average Price



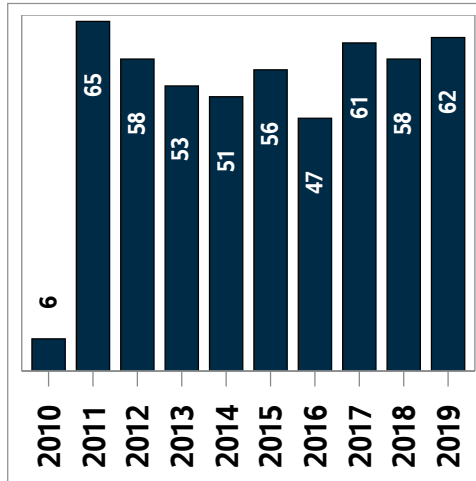
RAINHAM (65)

MLS® Residential Market Activity

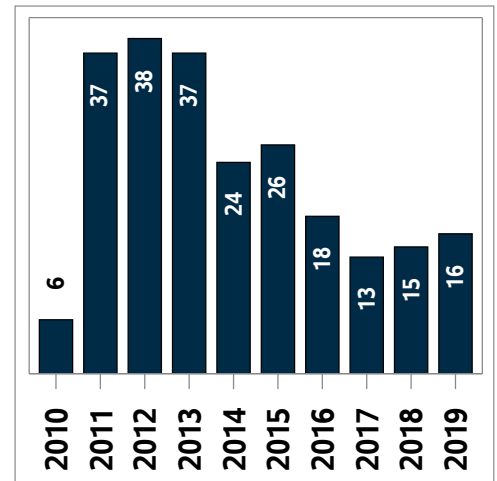
Sales Activity
(June Year-to-date)



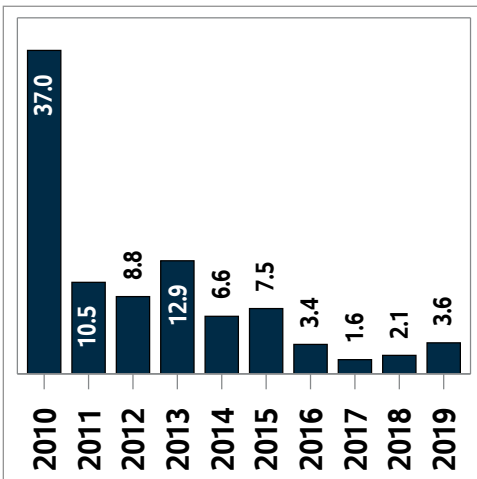
New Listings
(June Year-to-date)



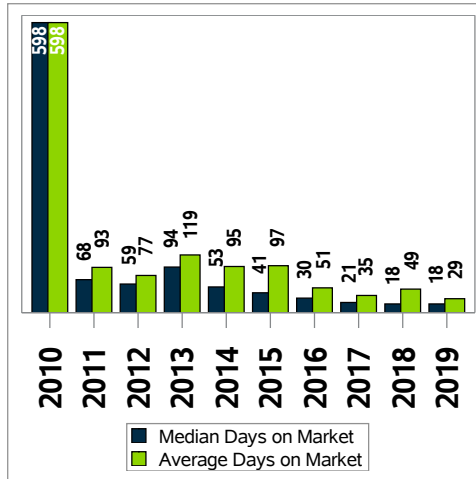
Active Listings¹
(June Year-to-date)



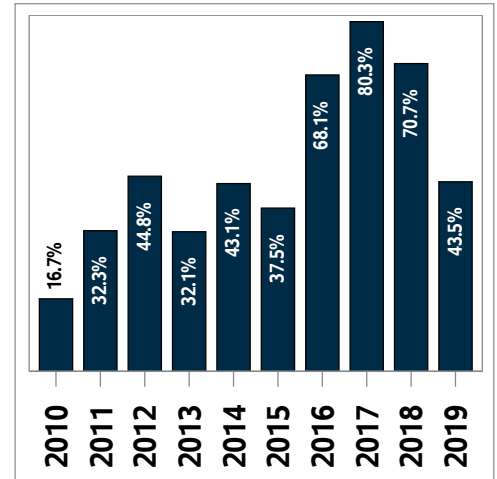
Months of Inventory²
(June Year-to-date)



Days on Market
(June Year-to-date)



Sales to New Listings Ratio
(June Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

RAINHAM (65)

MLS® Residential Market Activity

Actual	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	7	-22.2	0.0	75.0	75.0	16.7	
Dollar Volume	\$2,556,300	-29.2	-4.8	272.1	290.9	68.4	
New Listings	11	-26.7	-15.4	-21.4	-15.4	-15.4	
Active Listings	23	21.1	21.1	-8.0	-34.3	-48.9	2,200.0
Sales to New Listings Ratio ¹	63.6	60.0	53.8	28.6	30.8	46.2	
Months of Inventory ²	3.3	2.1	2.7	6.3	8.8	7.5	
Average Price	\$365,186	-9.0	-4.8	112.6	123.4	44.3	
Median Price	\$351,500	17.2	-4.5	124.6	207.0	46.5	
Sales to List Price Ratio	97.7	97.4	99.1	98.8	83.7	93.5	
Median Days on Market	14.0	20.0	12.0	12.5	153.0	67.0	
Average Days on Market	25.4	40.9	22.3	13.5	166.5	94.7	

Year-to-date	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	27	-34.1	-44.9	-15.6	22.7	3.8	2,600.0
Dollar Volume	\$12,412,800	-12.5	-20.4	80.8	122.7	99.2	4,514.4
New Listings	62	6.9	1.6	31.9	21.6	6.9	6,100.0
Active Listings ³	16	10.3	20.0	-11.1	-33.8	-58.3	860.0
Sales to New Listings Ratio ⁴	43.5	70.7	80.3	68.1	43.1	44.8	100.0
Months of Inventory ⁵	3.6	2.1	1.6	3.4	6.6	8.8	10.0
Average Price	\$459,733	32.8	44.5	114.3	81.5	91.8	70.9
Median Price	\$458,500	34.9	47.0	131.6	83.4	93.5	70.4
Sales to List Price Ratio	98.3	98.2	97.4	94.8	93.5	95.2	98.0
Median Days on Market	18.0	18.0	21.0	30.0	53.0	59.0	22.0
Average Days on Market	28.8	48.6	35.5	51.2	95.2	76.7	22.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

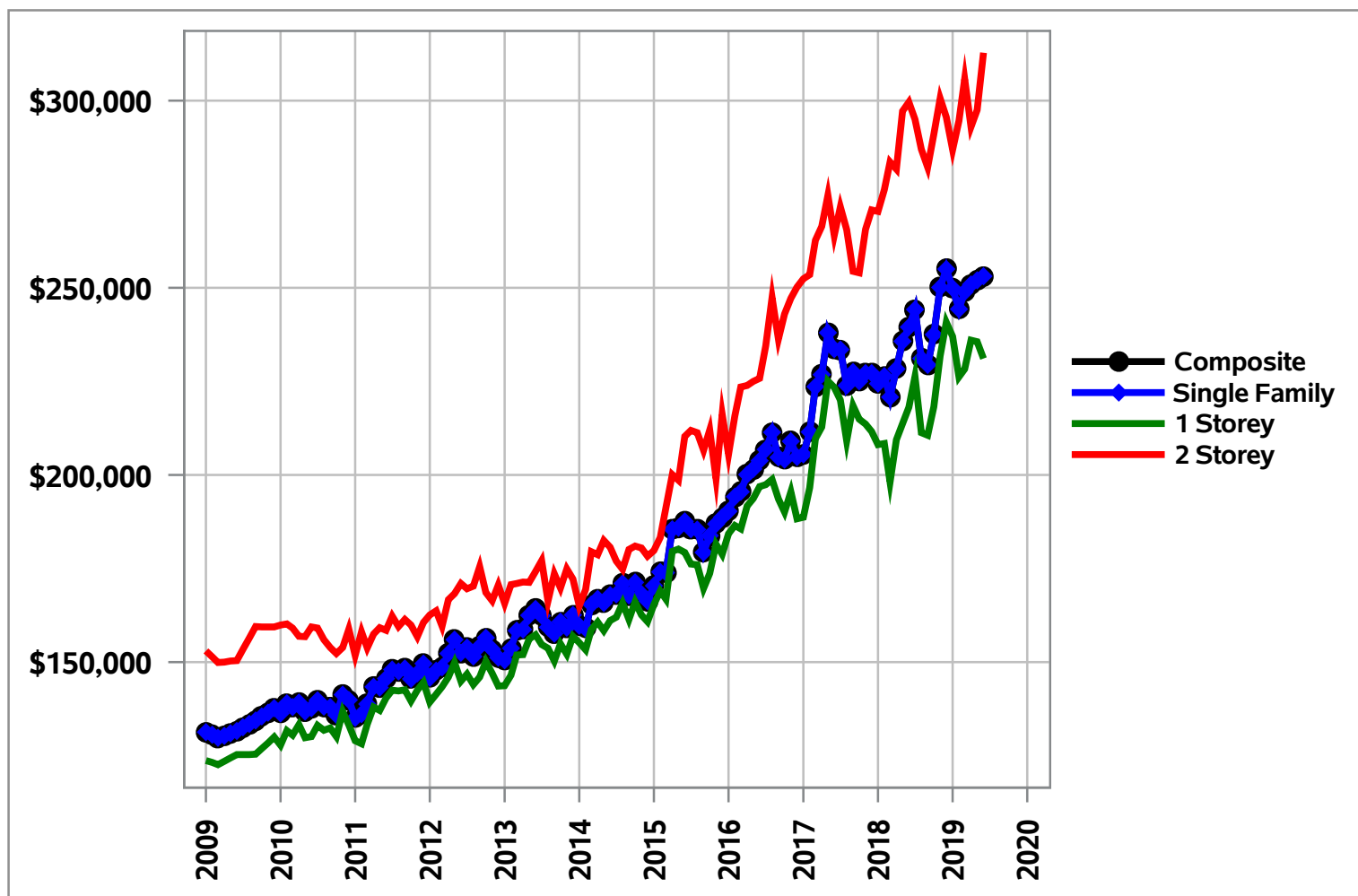
RAINHAM (65)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	June 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$253,100	0.4	1.7	-0.7	5.7	24.2	50.7
Single Family	\$253,100	0.4	1.7	-0.7	5.7	24.2	50.7
One Storey	\$231,100	-1.9	1.2	-4.0	6.0	17.4	43.5
Two Storey	\$312,800	5.1	2.3	5.8	4.4	38.5	73.1
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



RAINHAM (65)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8505
Number of Fireplaces	0
Total Number Of Rooms	8
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1038
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7494
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

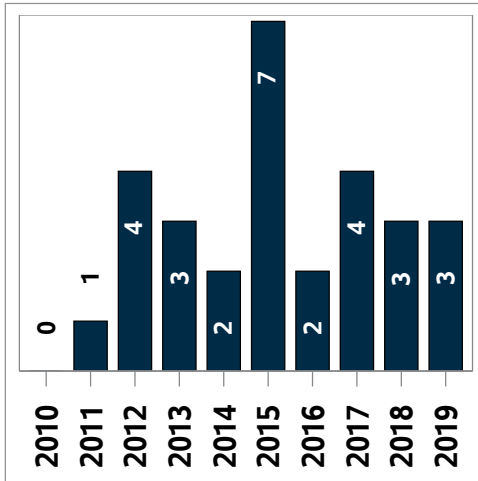
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12886
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

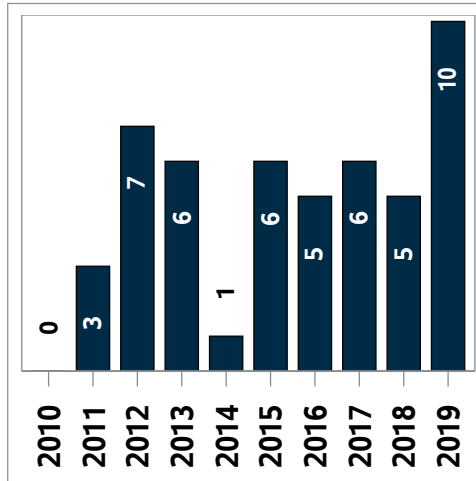
SENECA (64)

MLS® Residential Market Activity

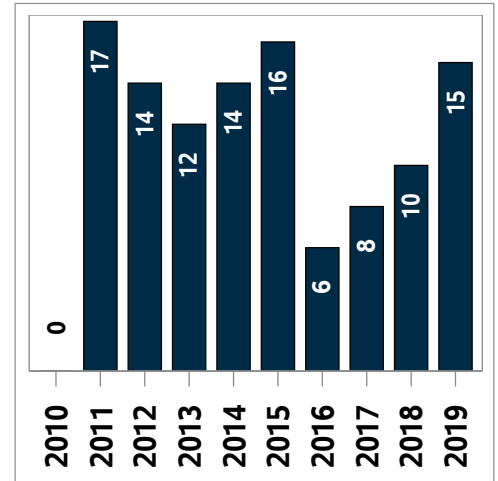
Sales Activity
(June only)



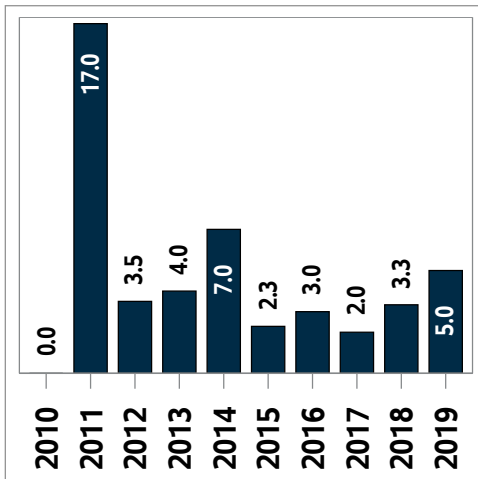
New Listings
(June only)



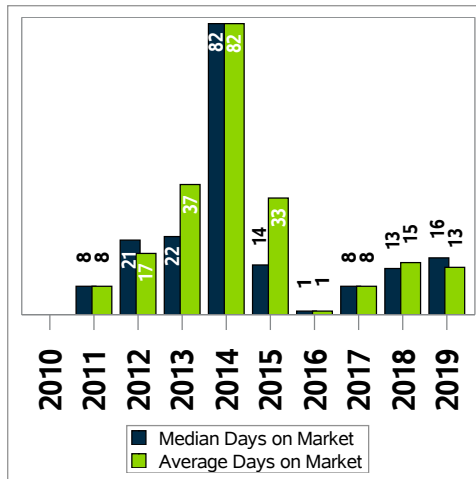
Active Listings
(June only)



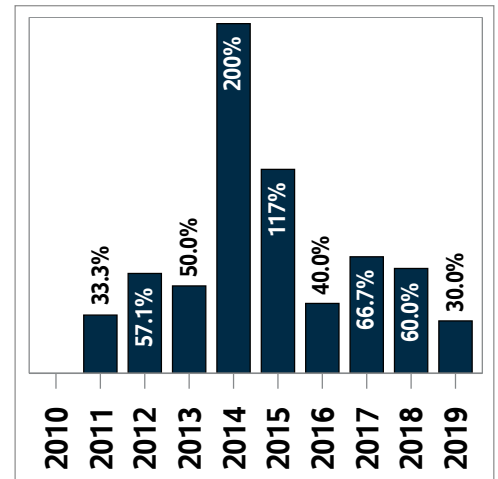
Months of Inventory
(June only)



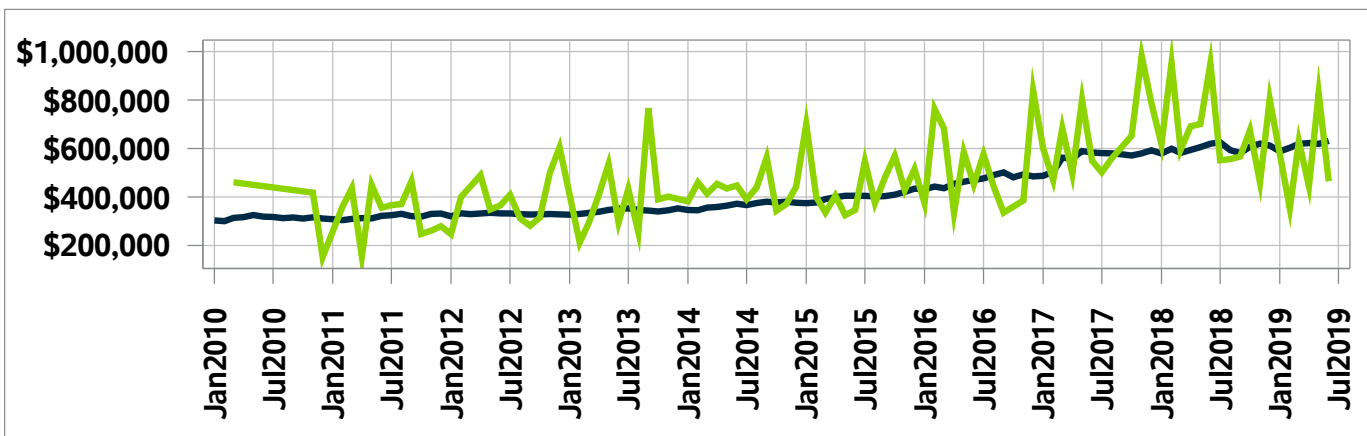
Days on Market
(June only)



Sales to New Listings Ratio
(June only)



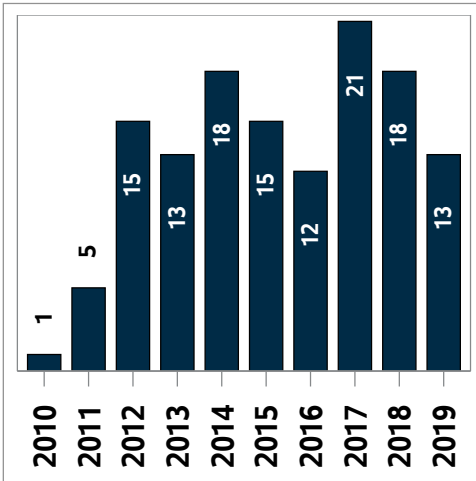
MLS® HPI Composite Benchmark Price and Average Price



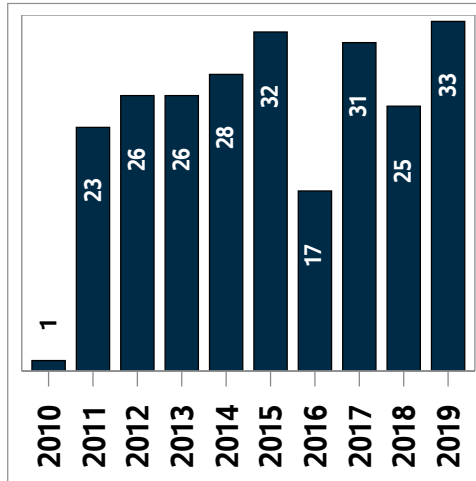
SENECA (64)

MLS® Residential Market Activity

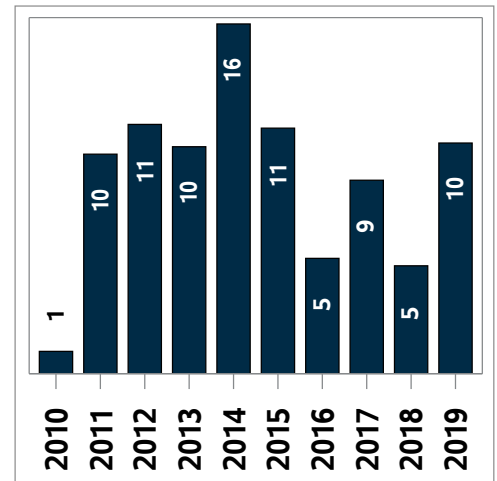
Sales Activity
(June Year-to-date)



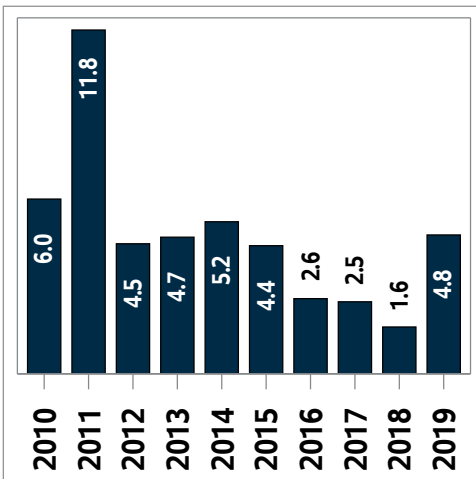
New Listings
(June Year-to-date)



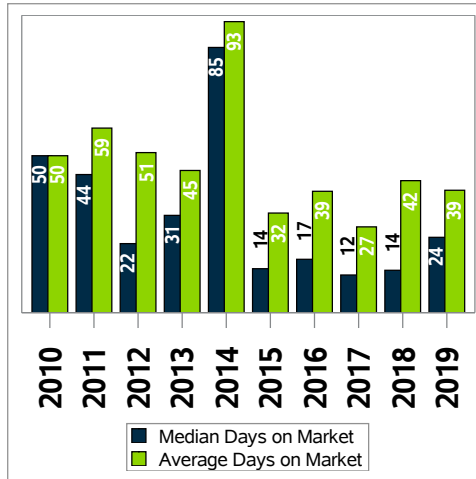
Active Listings¹
(June Year-to-date)



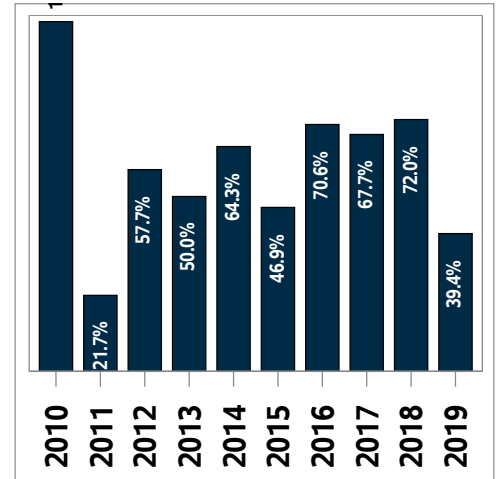
Months of Inventory²
(June Year-to-date)



Days on Market
(June Year-to-date)



Sales to New Listings Ratio
(June Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SENECA (64)

MLS® Residential Market Activity

Actual	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	3	0.0	-25.0	50.0	50.0	-25.0	
Dollar Volume	\$1,395,000	-51.1	-36.5	54.1	55.9	-4.4	
New Listings	10	100.0	66.7	100.0	900.0	42.9	
Active Listings	15	50.0	87.5	150.0	7.1	7.1	400.0
Sales to New Listings Ratio ¹	30.0	60.0	66.7	40.0	200.0	57.1	
Months of Inventory ²	5.0	3.3	2.0	3.0	7.0	3.5	
Average Price	\$465,000	-51.1	-15.3	2.8	3.9	27.4	
Median Price	\$420,000	-49.1	-17.4	-7.2	-6.1	8.2	
Sales to List Price Ratio	90.6	97.7	97.9	102.1	96.3	97.9	
Median Days on Market	16.0	13.0	8.0	1.0	82.0	21.0	
Average Days on Market	13.3	14.7	8.0	1.0	82.0	17.3	

Year-to-date	June 2019	Compared to ⁶					
		June 2018	June 2017	June 2016	June 2014	June 2012	June 2009
Sales Activity	13	-27.8	-38.1	8.3	-27.8	-13.3	
Dollar Volume	\$7,760,900	-39.6	-40.7	20.9	-0.7	38.8	
New Listings	33	32.0	6.5	94.1	17.9	26.9	1,000.0
Active Listings ³	10	113.8	19.2	100.0	-34.0	-7.5	244.4
Sales to New Listings Ratio ⁴	39.4	72.0	67.7	70.6	64.3	57.7	
Months of Inventory ⁵	4.8	1.6	2.5	2.6	5.2	4.5	
Average Price	\$596,992	-16.3	-4.2	11.6	37.5	60.2	
Median Price	\$629,900	-3.8	6.8	14.0	52.8	68.0	
Sales to List Price Ratio	95.6	97.6	99.1	100.6	96.6	97.8	
Median Days on Market	24.0	13.5	12.0	17.0	84.5	22.0	
Average Days on Market	39.0	42.1	27.3	38.7	92.7	51.0	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

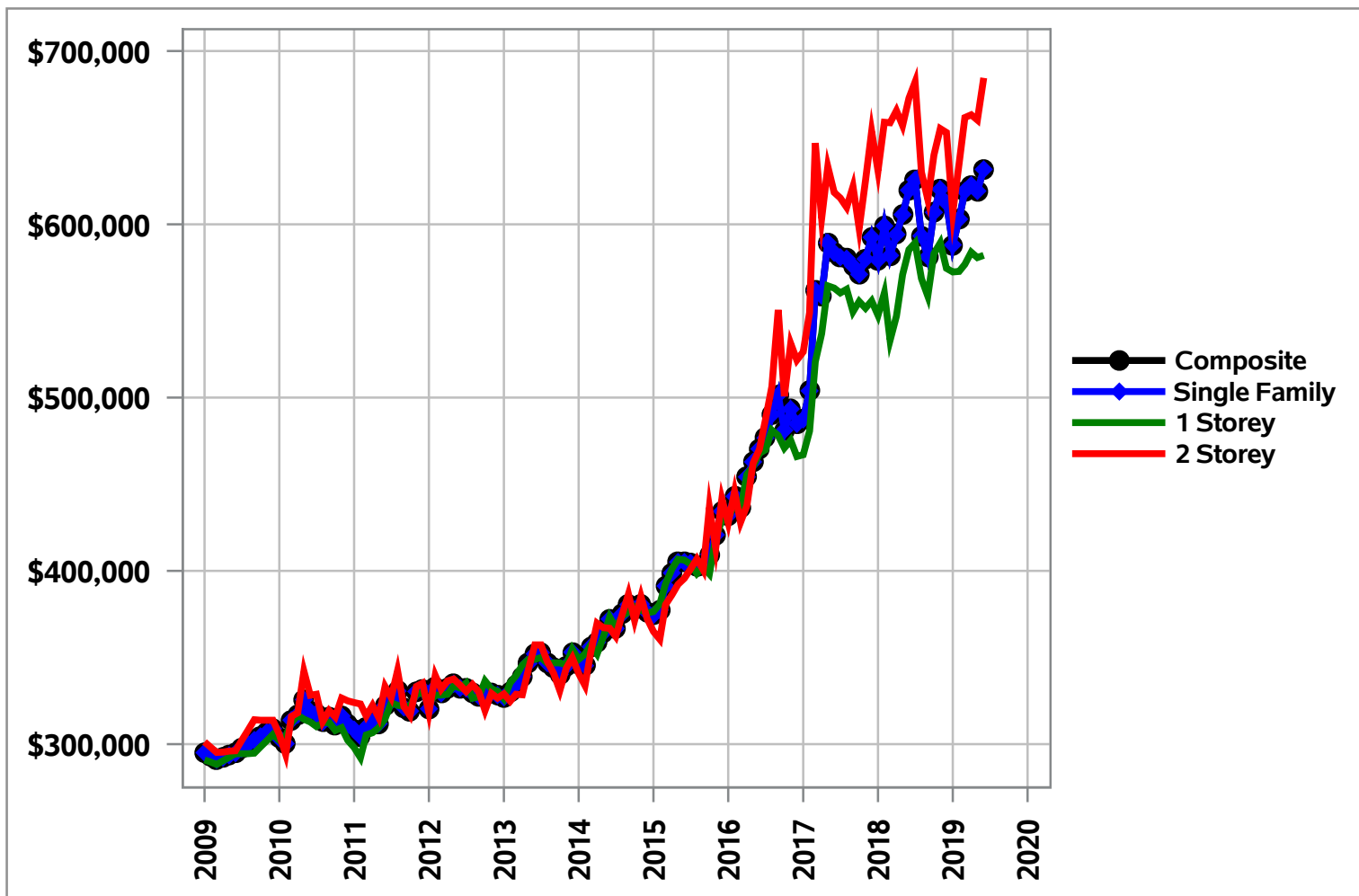
SENECA (64)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	June 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$631,700	2.0	2.0	3.2	1.9	34.3	69.7
Single Family	\$631,700	2.0	2.0	3.2	1.9	34.3	69.7
One Storey	\$582,100	0.2	0.9	1.3	-0.6	24.4	55.9
Two Storey	\$684,500	3.7	3.5	4.8	1.7	45.6	86.6
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



SENECA (64)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27224
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24084
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2119
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	32000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private