

NIAGARA NORTH

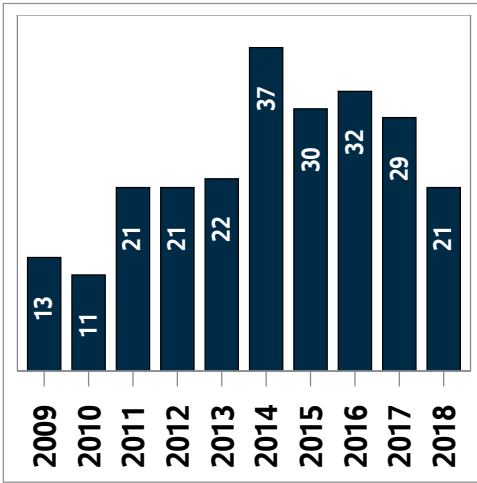
MLS® Residential Market Activity

December 2018

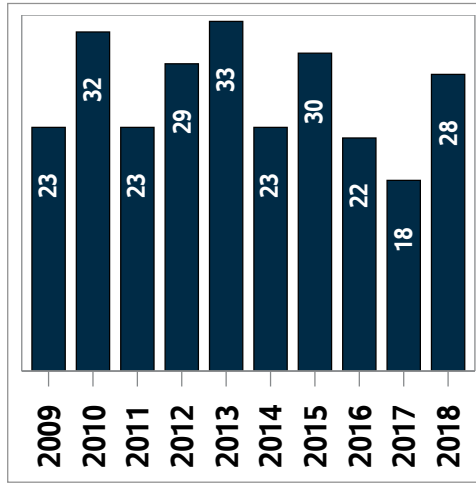


NIAGARA NORTH MLS® Residential Market Activity

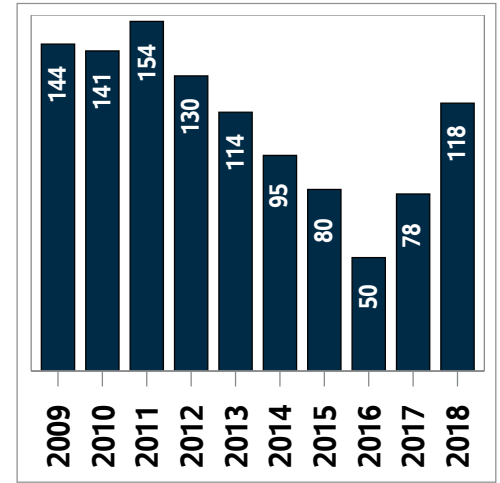
Sales Activity
(December only)



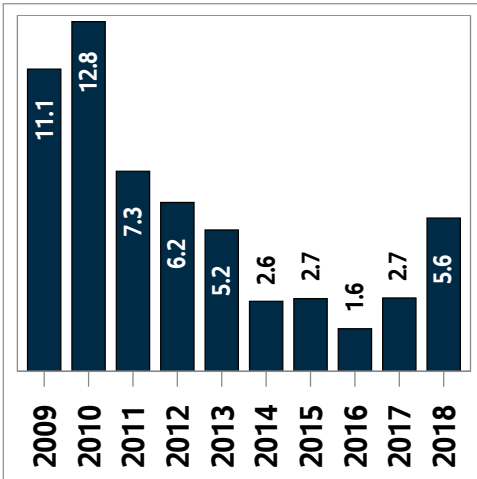
New Listings
(December only)



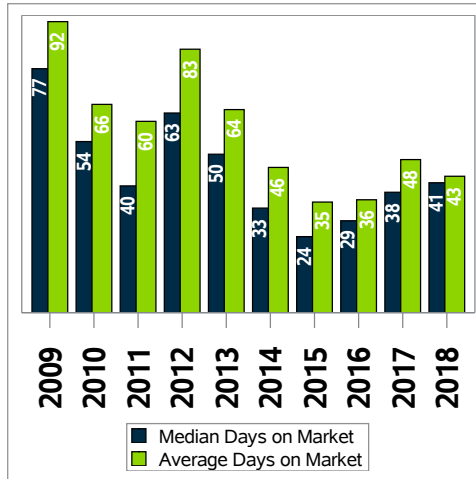
Active Listings
(December only)



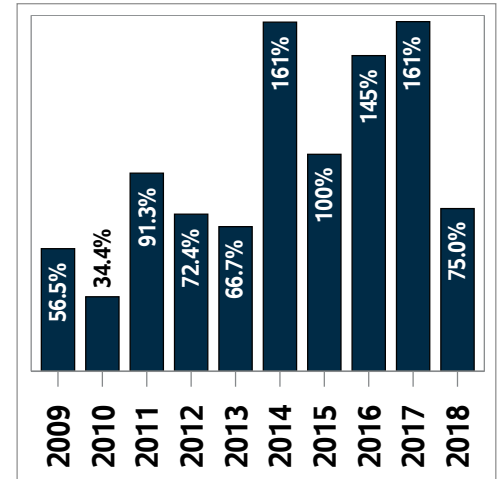
Months of Inventory
(December only)



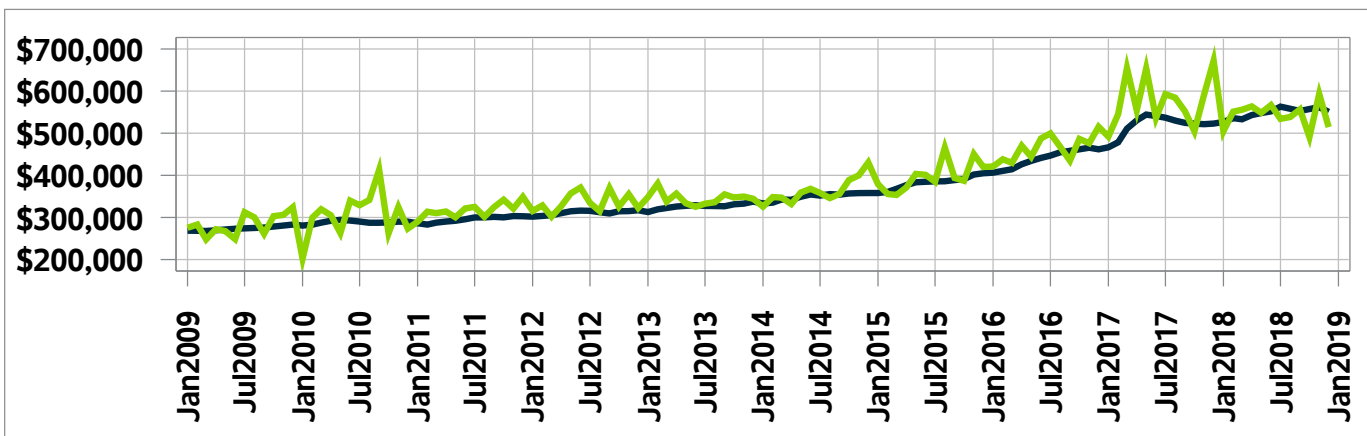
Days on Market
(December only)



Sales to New Listings Ratio
(December only)

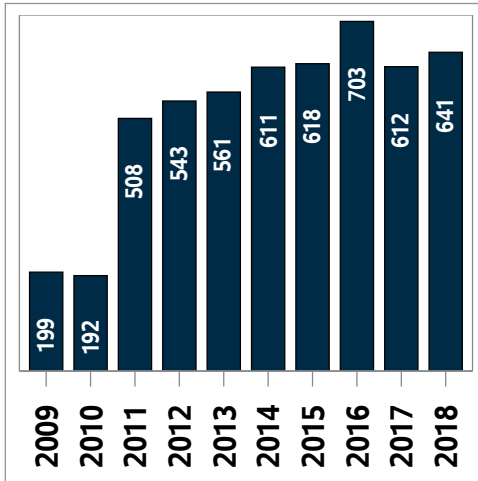


MLS® HPI Composite Benchmark Price and Average Price

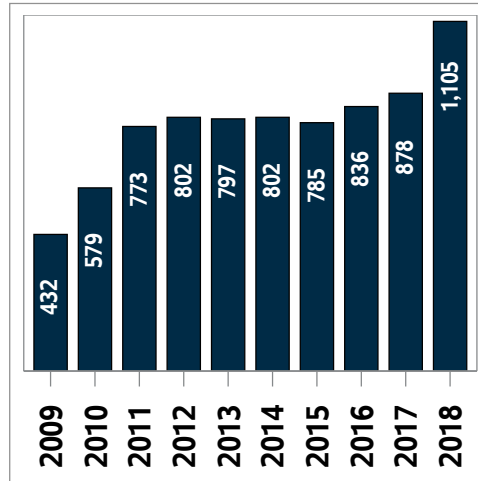


NIAGARA NORTH MLS® Residential Market Activity

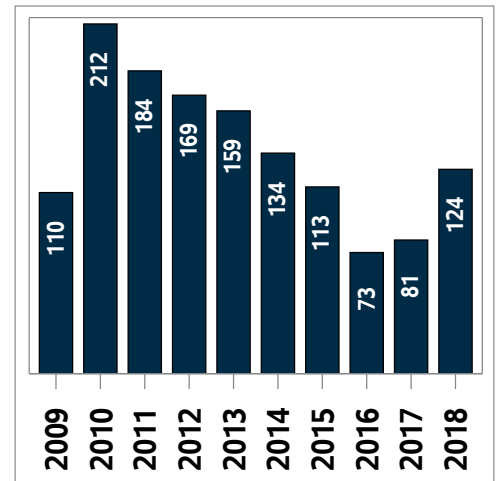
Sales Activity
(December Year-to-date)



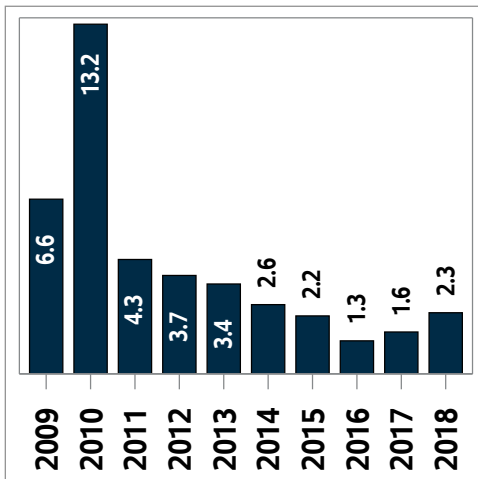
New Listings
(December Year-to-date)



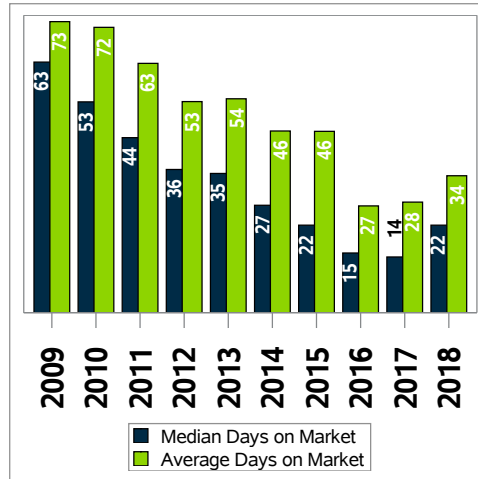
Active Listings¹
(December Year-to-date)



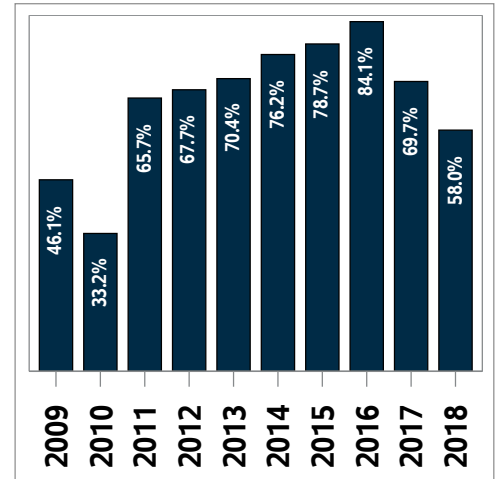
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH **MLS® Residential Market Activity**

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	21	-27.6	-34.4	-30.0	-4.5	0.0	425.0
Dollar Volume	\$10,805,300	-44.6	-34.5	-14.2	42.7	47.5	949.1
New Listings	28	55.6	27.3	-6.7	-15.2	21.7	300.0
Active Listings	118	51.3	136.0	47.5	3.5	-23.4	87.3
Sales to New Listings Ratio ¹	75.0	161.1	145.5	100.0	66.7	91.3	57.1
Months of Inventory ²	5.6	2.7	1.6	2.7	5.2	7.3	15.8
Average Price	\$514,538	-23.5	-0.2	22.6	49.4	47.5	99.8
Median Price	\$480,000	-4.0	12.3	26.6	50.2	62.7	92.0
Sales to List Price Ratio	96.6	97.2	98.3	97.4	96.6	97.0	94.9
Median Days on Market	41.0	38.0	29.0	24.0	50.0	40.0	61.0
Average Days on Market	43.0	48.3	35.6	34.9	64.1	60.4	54.5

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	641	4.7	-8.8	3.7	14.3	26.2	256.1
Dollar Volume	\$350,371,709	-1.8	7.9	42.7	82.2	117.7	627.3
New Listings	1,105	25.9	32.2	40.8	38.6	42.9	210.4
Active Listings ³	124	52.9	68.7	9.4	-22.2	-32.5	32.3
Sales to New Listings Ratio ⁴	58.0	69.7	84.1	78.7	70.4	65.7	50.6
Months of Inventory ⁵	2.3	1.6	1.3	2.2	3.4	4.3	6.2
Average Price	\$546,602	-6.3	18.3	37.6	59.5	72.6	104.2
Median Price	\$505,000	-1.0	18.8	42.3	61.9	77.8	102.0
Sales to List Price Ratio	98.2	100.9	99.8	98.2	96.9	97.3	96.4
Median Days on Market	22.0	14.0	15.0	22.0	35.0	44.0	52.0
Average Days on Market	34.4	27.8	26.8	45.6	53.8	62.7	63.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

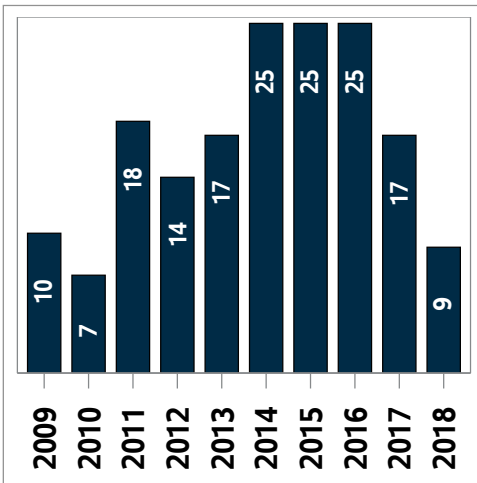
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

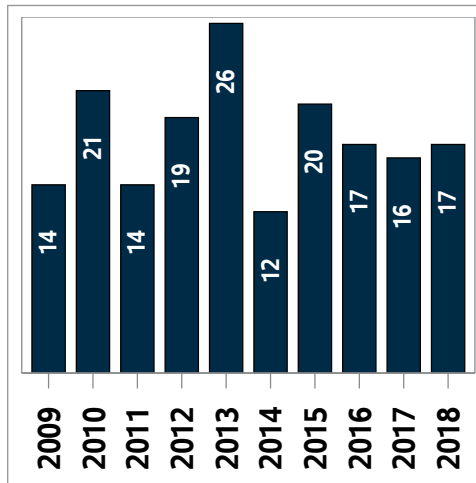
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Single Family Market Activity

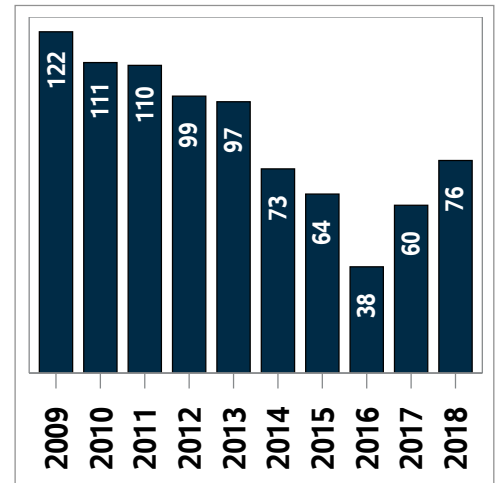
Sales Activity
(December only)



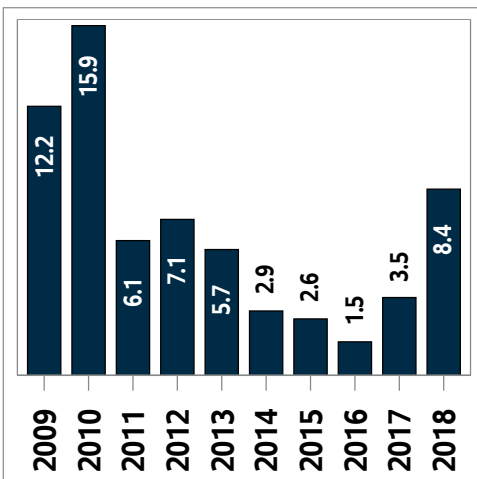
New Listings
(December only)



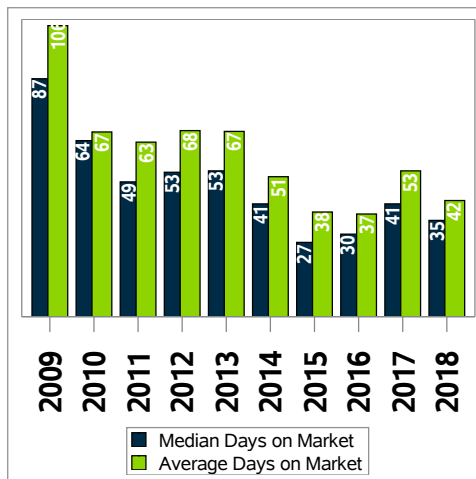
Active Listings
(December only)



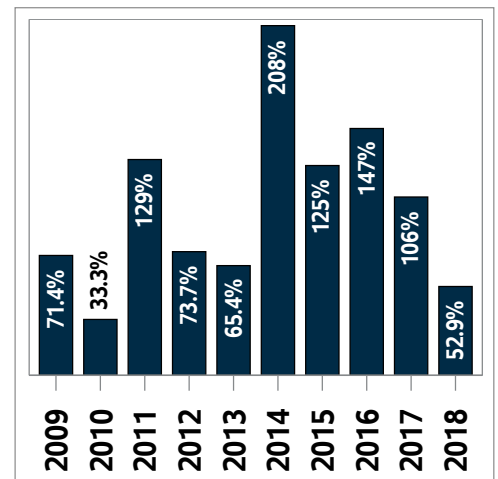
Months of Inventory
(December only)



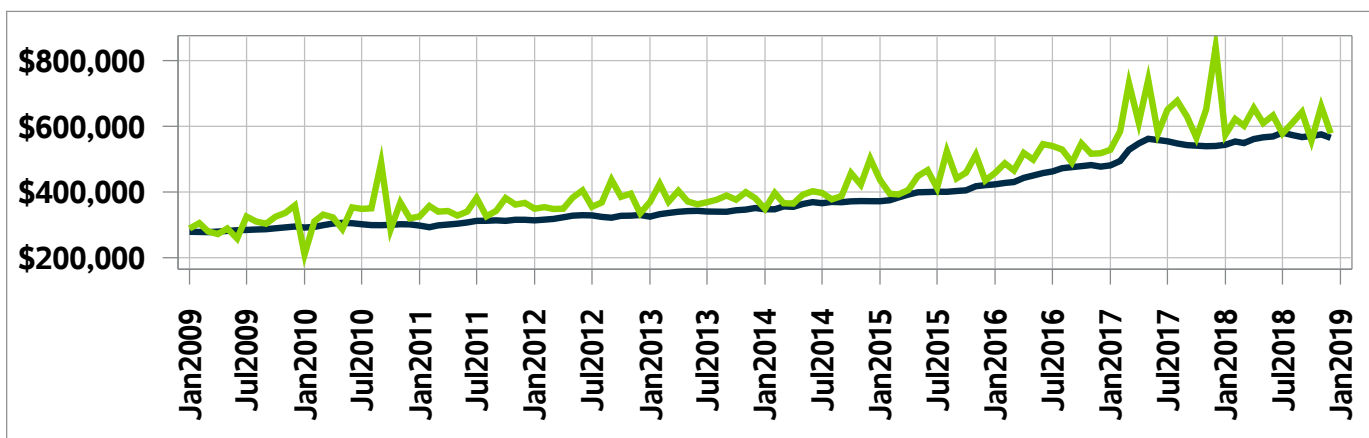
Days on Market
(December only)



Sales to New Listings Ratio
(December only)

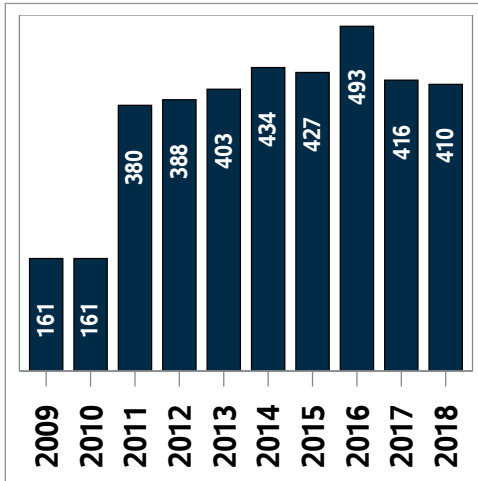


MLS® HPI Single Family Benchmark Price and Average Price

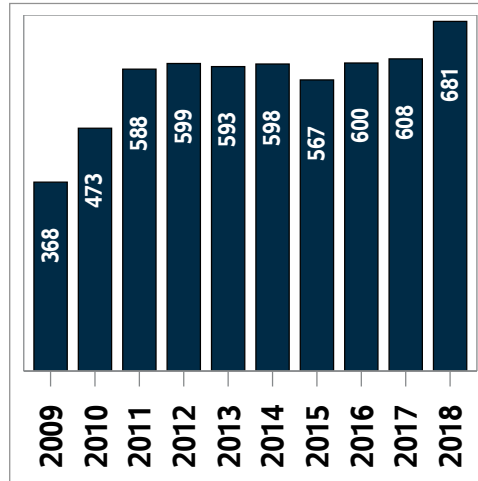


NIAGARA NORTH **MLS® Single Family Market Activity**

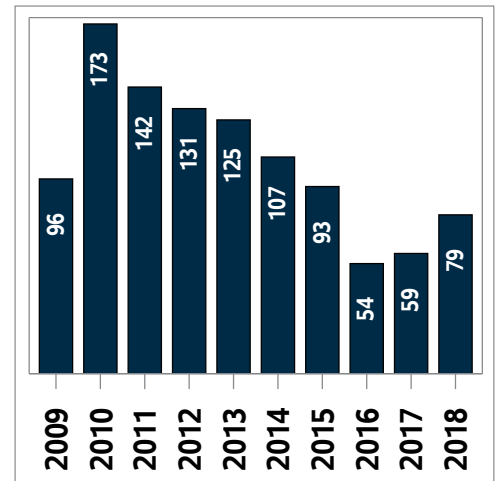
Sales Activity
(December Year-to-date)



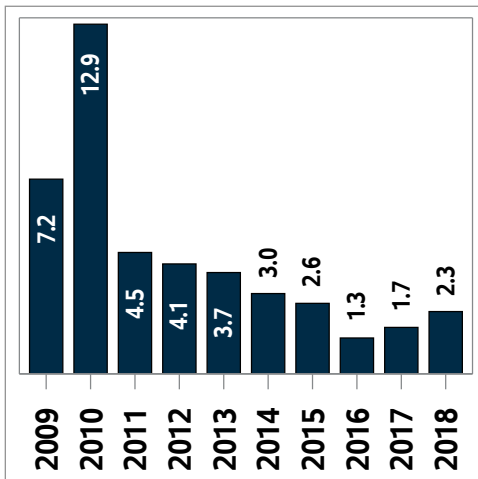
New Listings
(December Year-to-date)



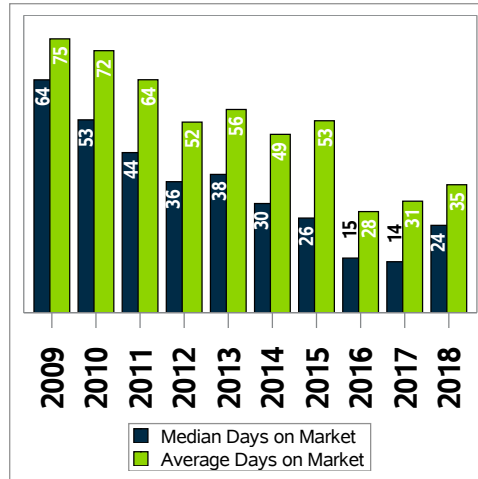
Active Listings ¹
(December Year-to-date)



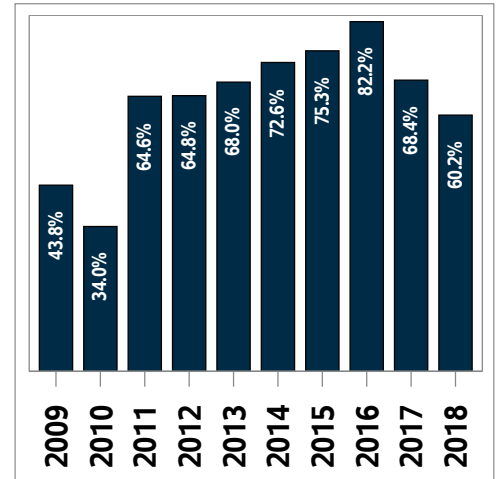
Months of Inventory ²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH

MLS® Single Family Market Activity

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	9	-47.1	-64.0	-64.0	-47.1	-50.0	125.0
Dollar Volume	\$5,205,400	-63.6	-59.8	-52.2	-19.7	-21.2	405.4
New Listings	17	6.3	0.0	-15.0	-34.6	21.4	183.3
Active Listings	76	26.7	100.0	18.8	-21.6	-30.9	35.7
Sales to New Listings Ratio ¹	52.9	106.3	147.1	125.0	65.4	128.6	66.7
Months of Inventory ²	8.4	3.5	1.5	2.6	5.7	6.1	14.0
Average Price	\$578,378	-31.2	11.6	32.9	51.7	57.6	124.6
Median Price	\$520,000	-16.8	4.2	25.3	54.5	49.3	108.0
Sales to List Price Ratio	96.5	97.4	98.3	97.3	96.1	96.9	94.9
Median Days on Market	35.0	41.0	30.0	27.0	53.0	49.0	61.0
Average Days on Market	42.2	53.0	37.3	38.0	67.4	63.4	54.5

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	410	-1.4	-16.8	-4.0	1.7	7.9	192.9
Dollar Volume	\$251,761,499	-7.0	-0.0	32.3	64.2	90.0	518.6
New Listings	681	12.0	13.5	20.1	14.8	15.8	134.8
Active Listings ³	79	32.1	44.3	-15.1	-37.4	-44.6	-1.4
Sales to New Listings Ratio ⁴	60.2	68.4	82.2	75.3	68.0	64.6	48.3
Months of Inventory ⁵	2.3	1.7	1.3	2.6	3.7	4.5	6.8
Average Price	\$614,052	-5.6	20.2	37.8	61.4	76.1	111.2
Median Price	\$590,000	2.6	22.9	47.5	68.6	81.6	116.9
Sales to List Price Ratio	98.1	100.8	99.5	97.8	96.8	97.2	96.2
Median Days on Market	24.0	14.0	15.0	26.0	38.0	44.0	56.5
Average Days on Market	35.2	30.6	27.8	52.8	55.9	64.0	66.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

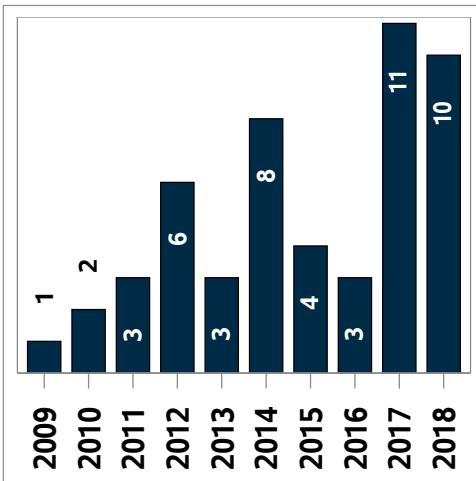
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

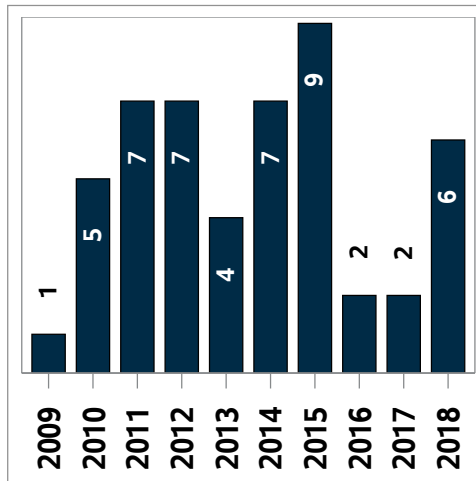
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Townhouse Market Activity

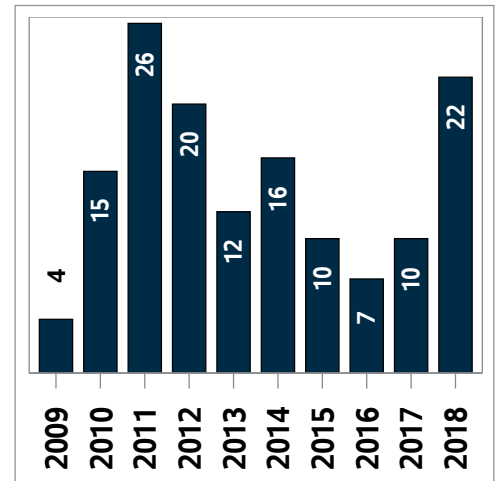
Sales Activity
(December only)



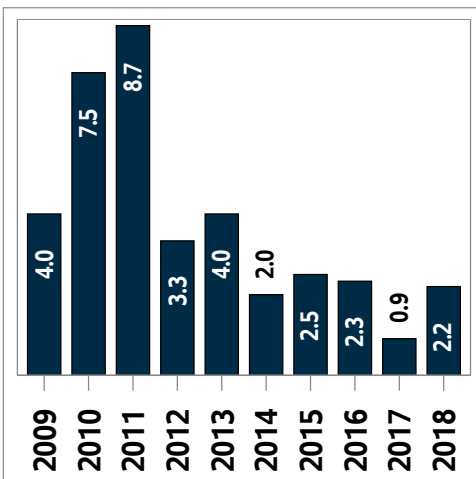
New Listings
(December only)



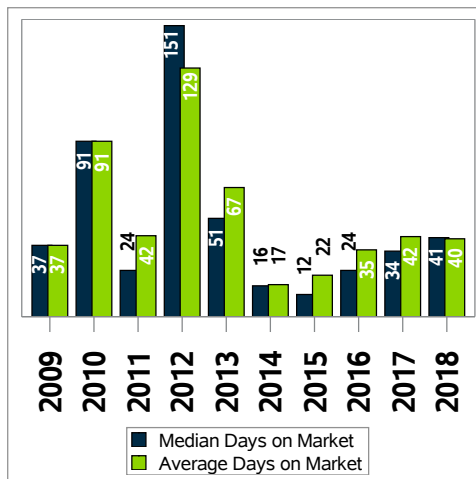
Active Listings
(December only)



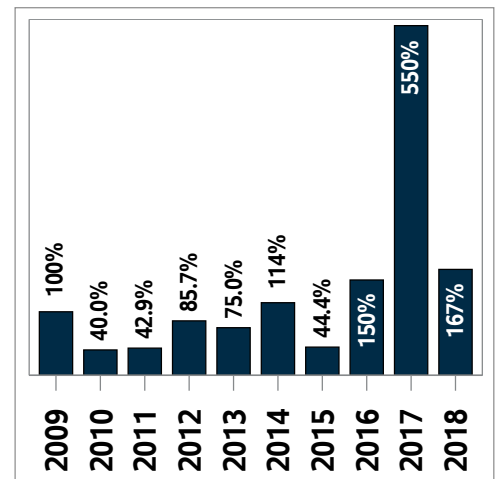
Months of Inventory
(December only)



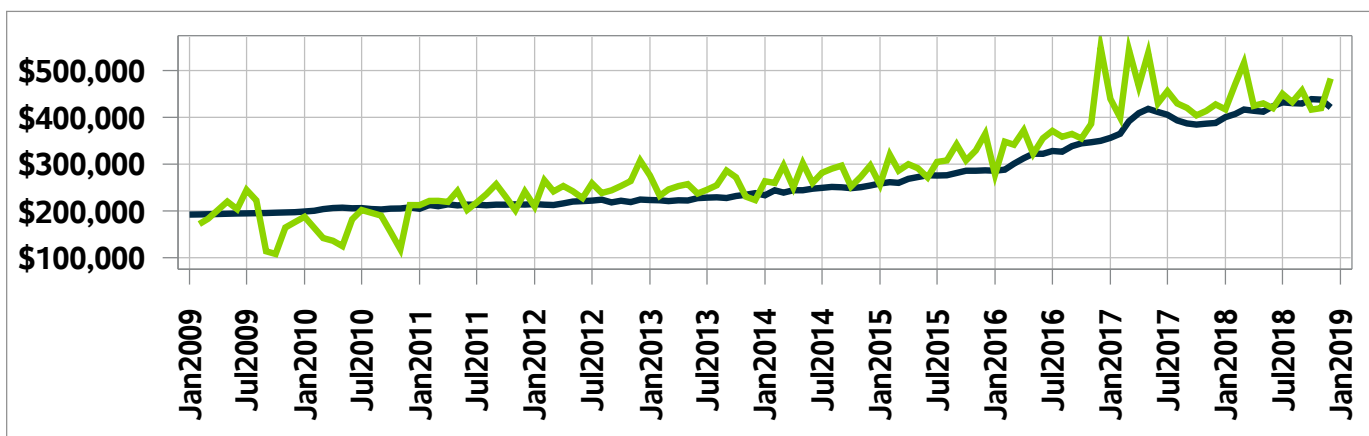
Days on Market
(December only)



Sales to New Listings Ratio
(December only)

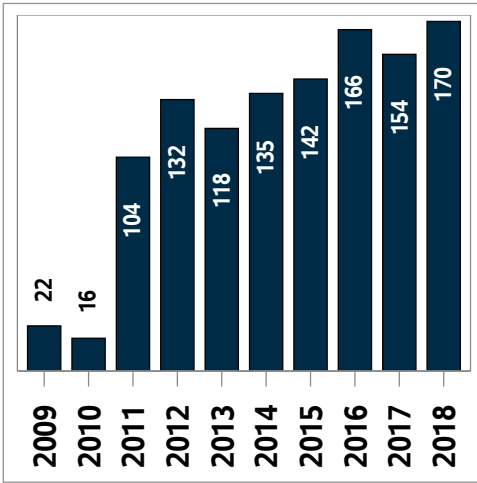


MLS® HPI Townhouse Benchmark Price and Average Price

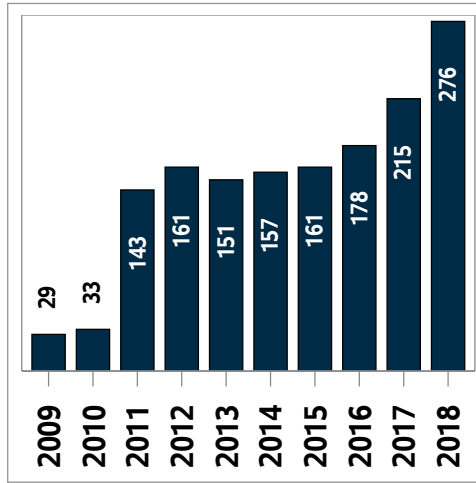


NIAGARA NORTH MLS® Townhouse Market Activity

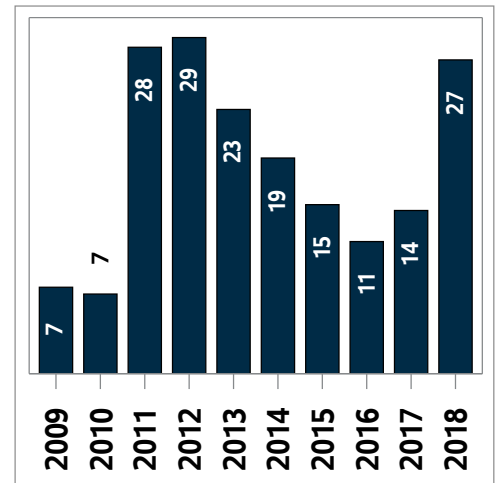
Sales Activity
(December Year-to-date)



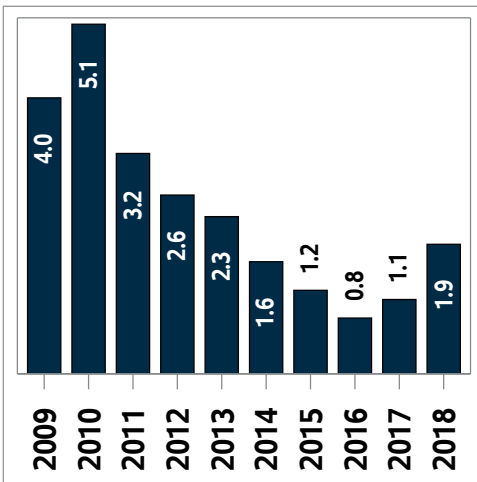
New Listings
(December Year-to-date)



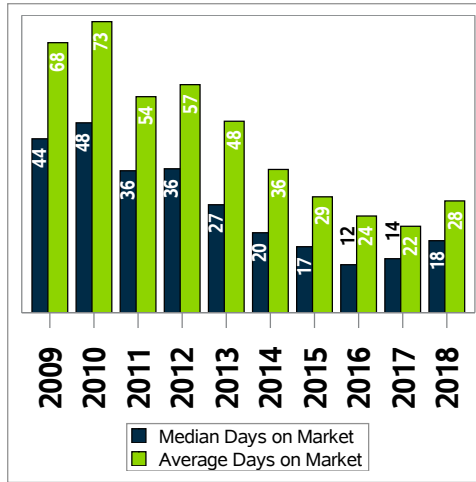
Active Listings¹
(December Year-to-date)



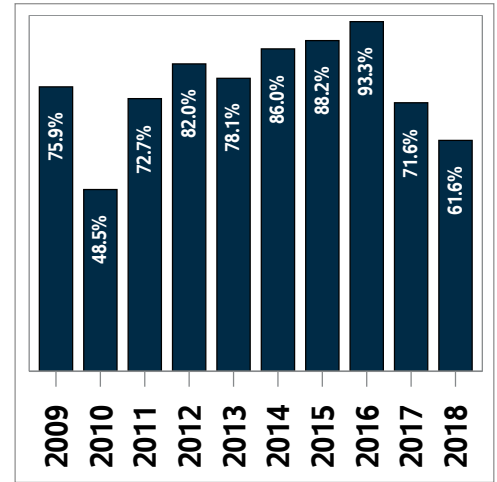
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Townhouse Market Activity

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	10	-9.1	233.3	150.0	233.3	233.3	
Dollar Volume	\$4,829,900	2.7	192.7	231.0	621.4	567.1	
New Listings	6	200.0	200.0	-33.3	50.0	-14.3	
Active Listings	22	120.0	214.3	120.0	83.3	-15.4	340.0
Sales to New Listings Ratio ¹	166.7	550.0	150.0	44.4	75.0	42.9	
Months of Inventory ²	2.2	0.9	2.3	2.5	4.0	8.7	
Average Price	\$482,990	12.9	-12.2	32.4	116.4	100.1	
Median Price	\$472,500	12.5	26.0	37.1	111.9	101.1	
Sales to List Price Ratio	96.5	97.0	97.9	97.6	96.8	97.6	
Median Days on Market	41.0	34.0	24.0	11.5	51.0	24.0	
Average Days on Market	40.4	41.5	34.7	21.5	67.0	42.0	

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	170	10.4	2.4	19.7	44.1	63.5	750.0
Dollar Volume	\$75,092,308	6.2	26.8	75.1	150.2	221.2	2,052.4
New Listings	276	28.4	55.1	71.4	82.8	93.0	711.8
Active Listings ³	27	92.3	137.5	85.6	18.8	-3.9	207.6
Sales to New Listings Ratio ⁴	61.6	71.6	93.3	88.2	78.1	72.7	58.8
Months of Inventory ⁵	1.9	1.1	0.8	1.2	2.3	3.2	5.3
Average Price	\$441,719	-3.8	23.8	46.3	73.7	96.5	153.2
Median Price	\$432,250	-0.3	18.6	43.4	67.5	81.6	137.5
Sales to List Price Ratio	98.2	101.3	100.5	99.2	96.9	97.9	97.1
Median Days on Market	18.0	13.5	12.0	16.5	27.0	35.5	50.0
Average Days on Market	28.0	21.6	24.2	29.0	47.9	54.0	71.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

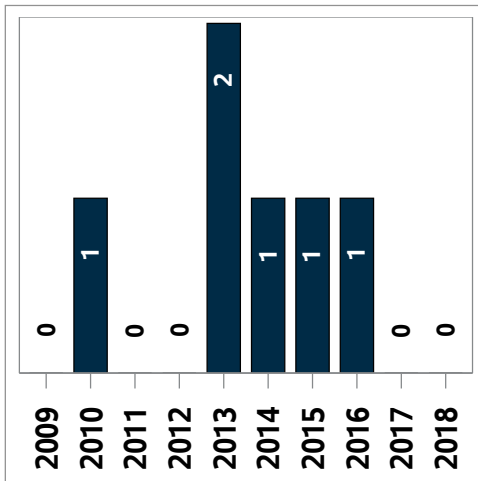
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

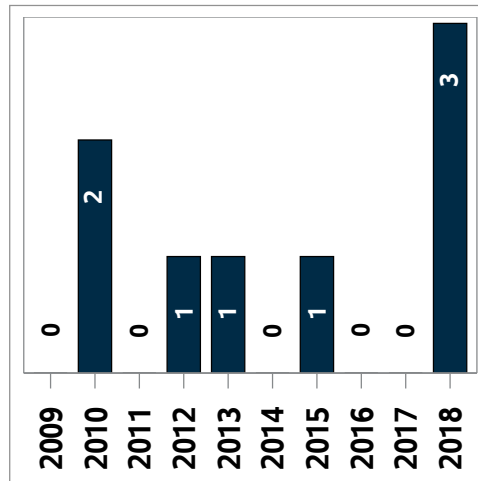
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Apartment-Style Market Activity

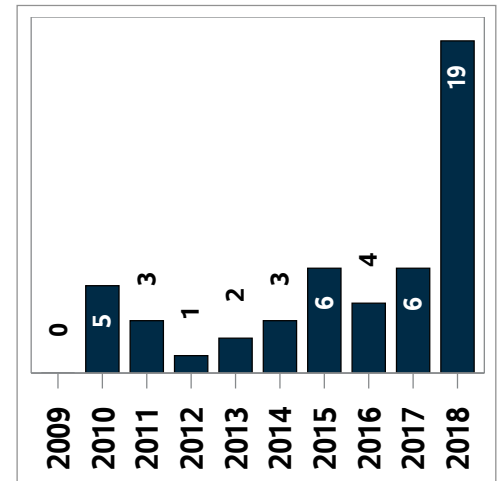
Sales Activity
(December only)



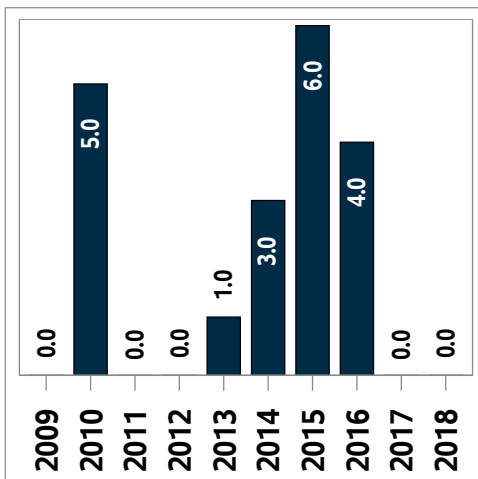
New Listings
(December only)



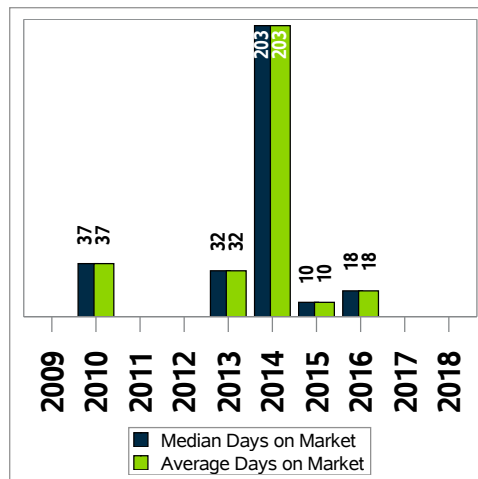
Active Listings
(December only)



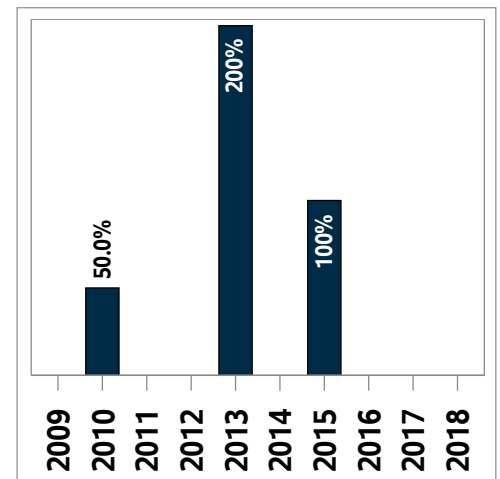
Months of Inventory
(December only)



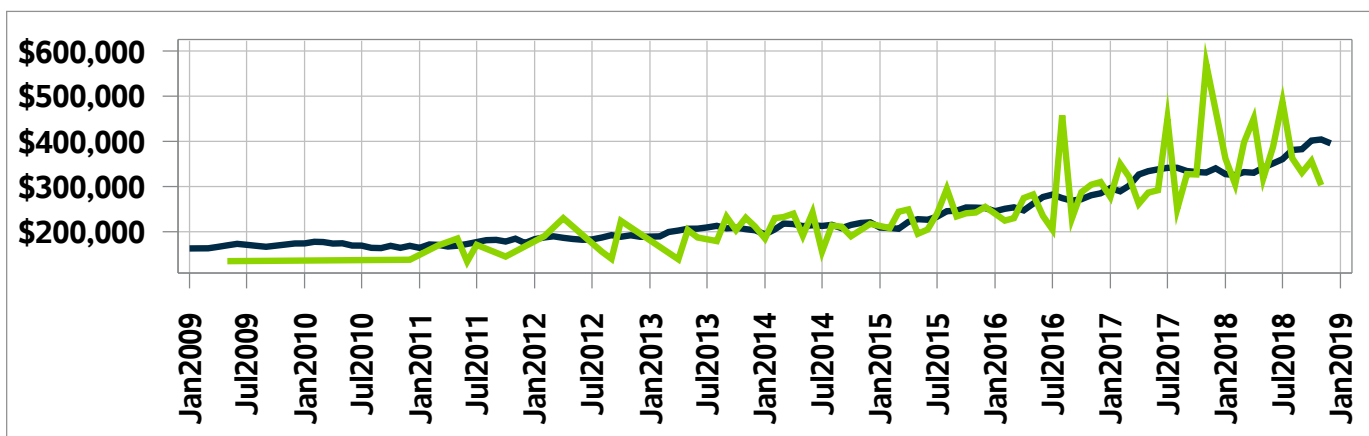
Days on Market
(December only)



Sales to New Listings Ratio
(December only)



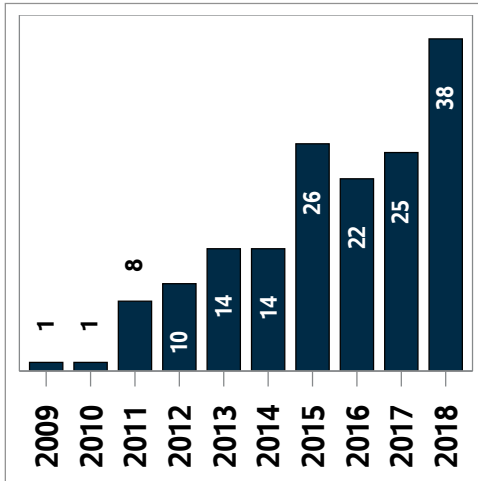
MLS® HPI Apartment-Style Benchmark Price and Average Price



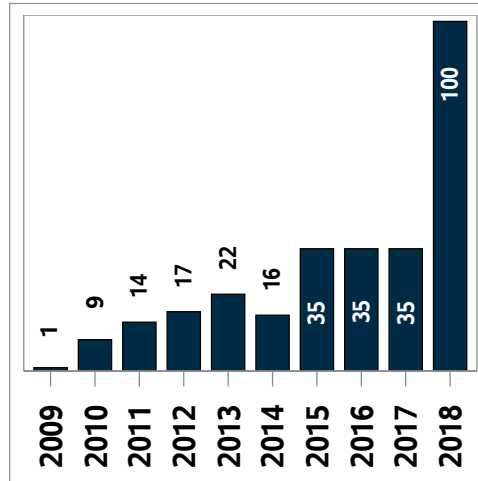
NIAGARA NORTH

MLS® Apartment-Style Market Activity

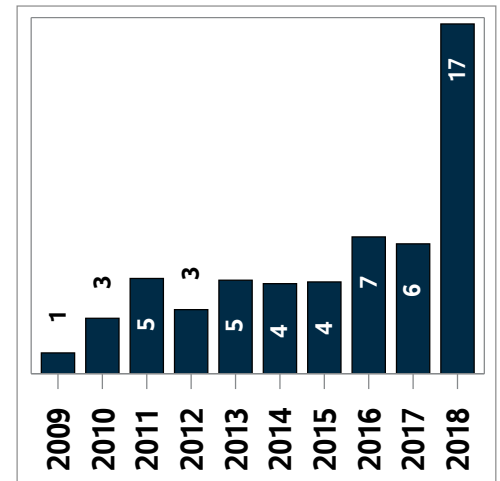
Sales Activity
(December Year-to-date)



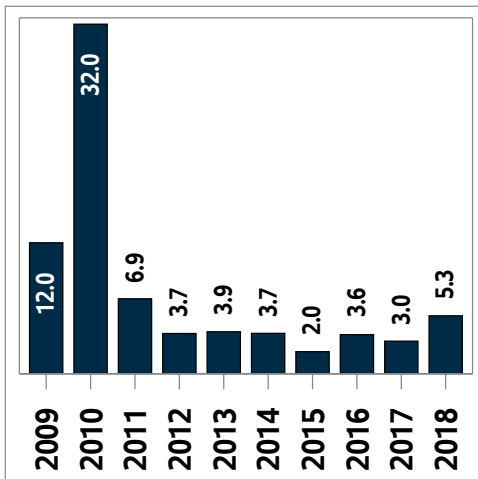
New Listings
(December Year-to-date)



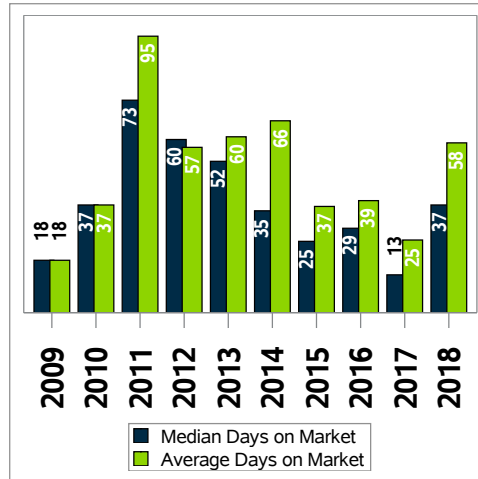
Active Listings¹
(December Year-to-date)



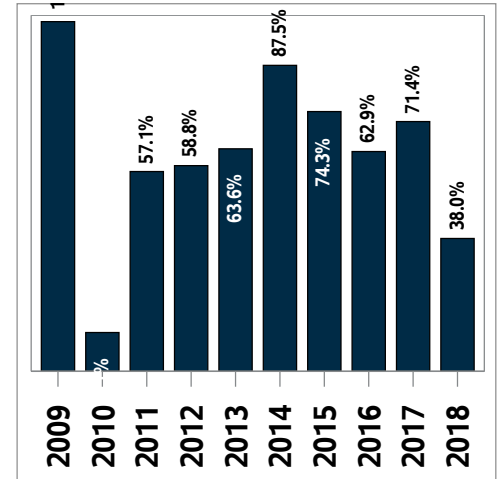
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH

MLS® Apartment-Style Market Activity

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	0		-100.0	-100.0	-100.0		
Dollar Volume	\$0		-100.0	-100.0	-100.0		
New Listings	3			200.0	200.0		
Active Listings	19	216.7	375.0	216.7	850.0	533.3	1,800.0
Sales to New Listings Ratio ¹	0.0			100.0	200.0		
Months of Inventory ²	0.0		4.0	6.0	1.0		
Average Price	\$0		-100.0	-100.0	-100.0		
Median Price	\$0		-100.0	-100.0	-100.0		
Sales to List Price Ratio	0.0		98.4	98.5	100.2		
Median Days on Market	0.0		18.0	10.0	32.0		
Average Days on Market	0.0		18.0	10.0	32.0		

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	38	52.0	72.7	46.2	171.4	375.0	850.0
Dollar Volume	\$14,312,990	72.8	148.5	136.0	423.1	975.8	2,077.2
New Listings	100	185.7	185.7	185.7	354.5	614.3	1,566.7
Active Listings ³	17	169.3	155.7	281.1	274.1	267.3	1,415.0
Sales to New Listings Ratio ⁴	38.0	71.4	62.9	74.3	63.6	57.1	66.7
Months of Inventory ⁵	5.3	3.0	3.6	2.0	3.9	6.9	3.3
Average Price	\$376,658	13.7	43.9	61.5	92.7	126.5	129.2
Median Price	\$347,450	13.0	33.1	46.7	72.2	119.9	113.8
Sales to List Price Ratio	98.2	100.2	99.3	98.0	98.1	97.3	94.2
Median Days on Market	37.0	13.0	29.0	24.5	52.0	73.0	11.5
Average Days on Market	58.3	25.0	38.5	36.5	60.4	95.0	24.3

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

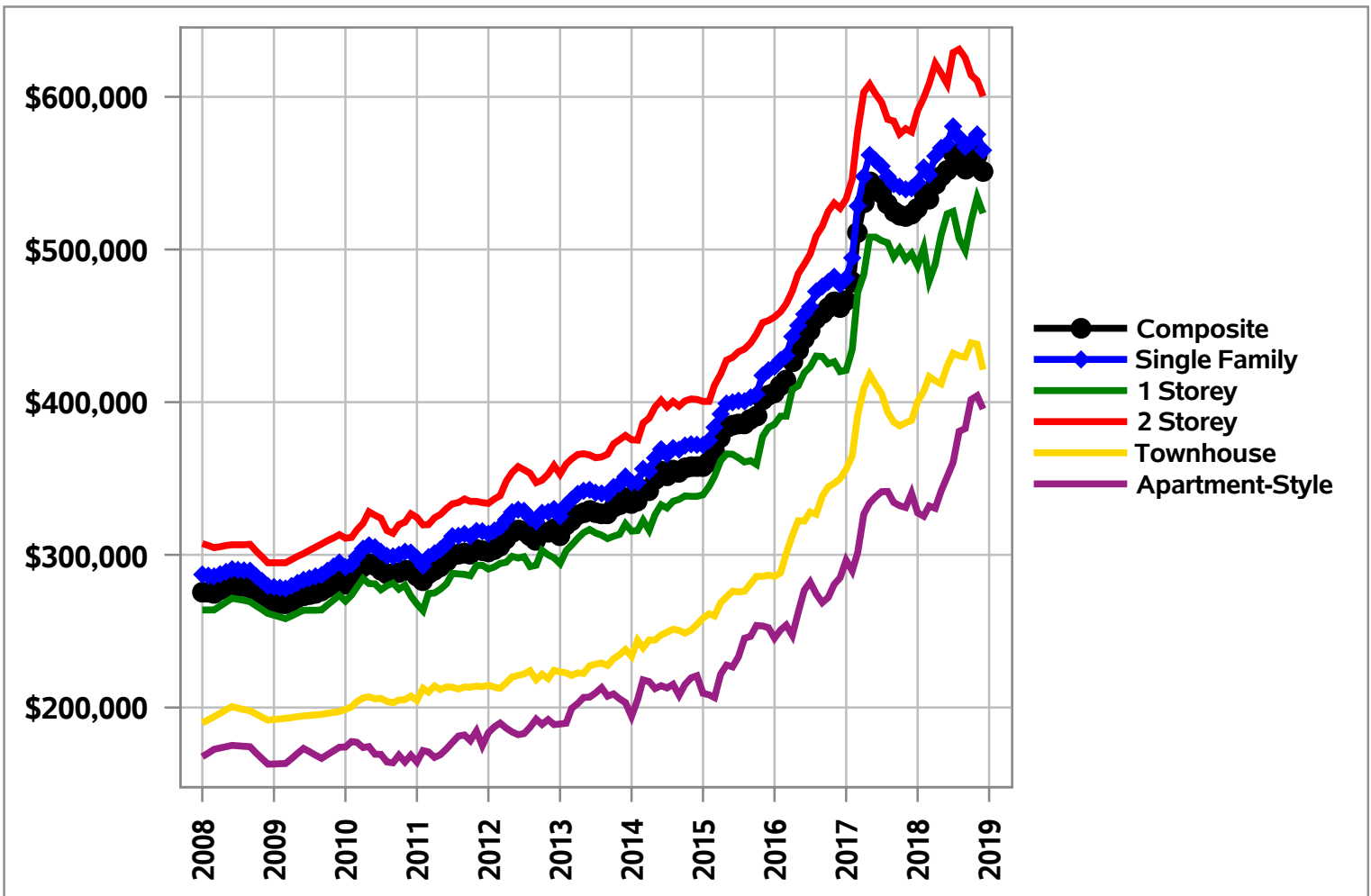
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$550,700	-2.0	-0.4	-0.2	5.3	36.0	63.1
Single Family	\$565,000	-1.8	-0.4	-0.7	4.6	34.2	60.8
One Storey	\$523,700	-1.9	4.9	0.1	5.3	36.6	63.5
Two Storey	\$600,300	-1.7	-4.0	-1.3	4.0	32.4	58.7
Townhouse	\$421,200	-3.8	-1.9	-0.6	8.6	46.9	77.0
Apartment-Style	\$395,500	-2.2	3.3	12.6	16.2	56.8	94.6

MLS® HPI Benchmark Price



NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1410
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1450
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6556
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7955
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1668
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5503
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Townhouse

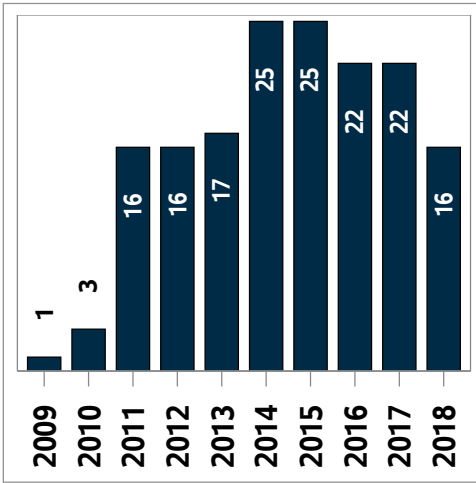
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1230
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment-Style

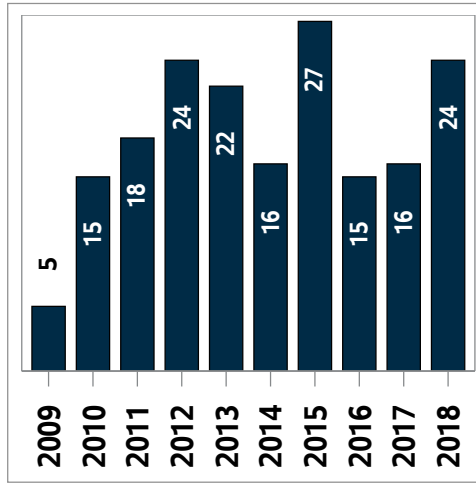
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1123
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

GRIMSBY (54) MLS® Residential Market Activity

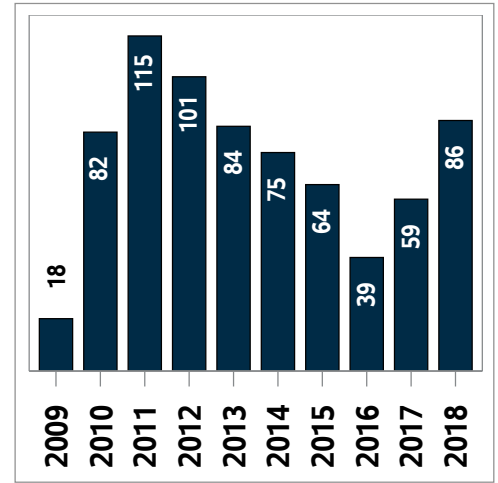
Sales Activity
(December only)



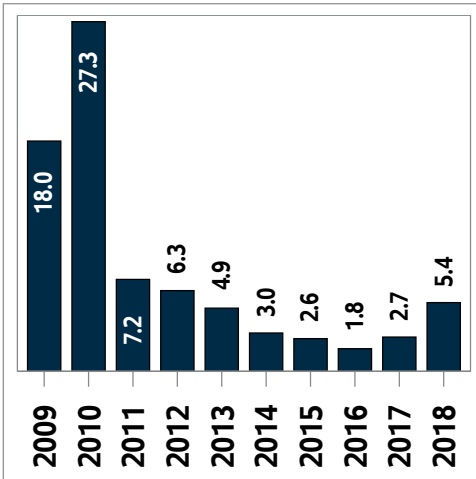
New Listings
(December only)



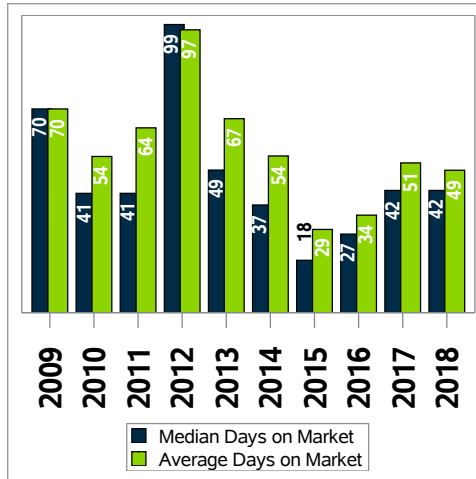
Active Listings
(December only)



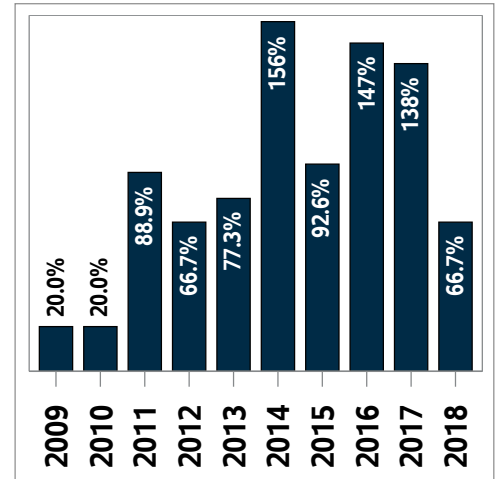
Months of Inventory
(December only)



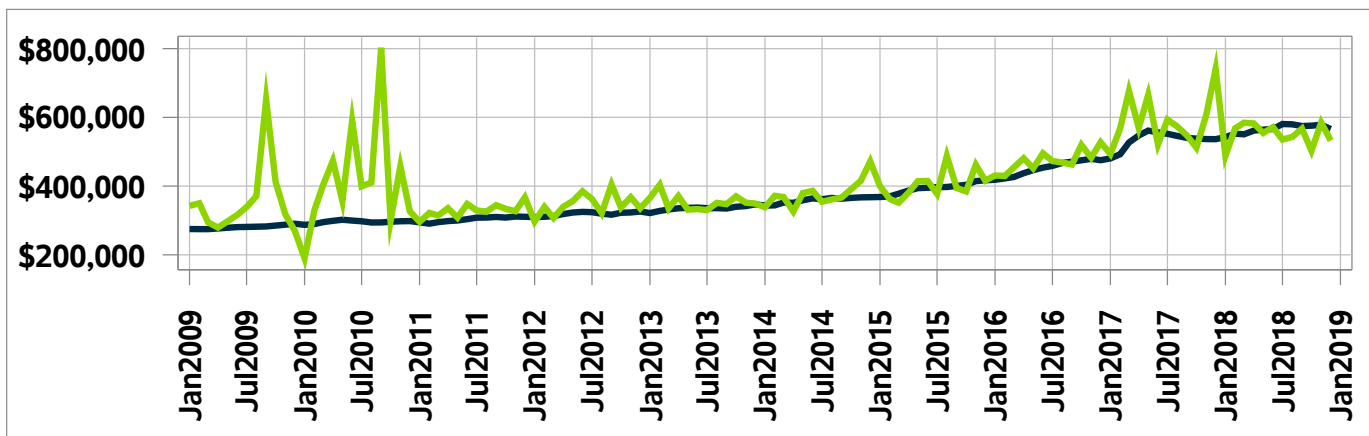
Days on Market
(December only)



Sales to New Listings Ratio
(December only)



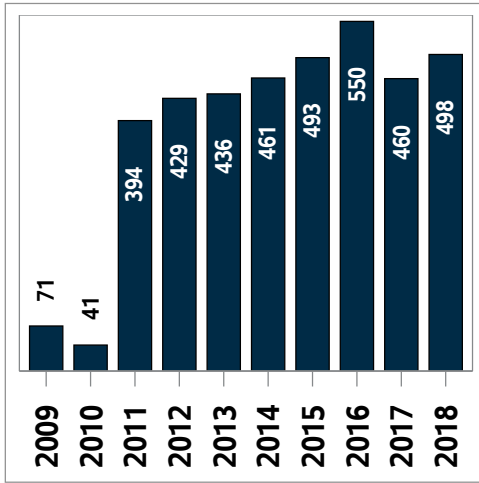
MLS® HPI Composite Benchmark Price and Average Price



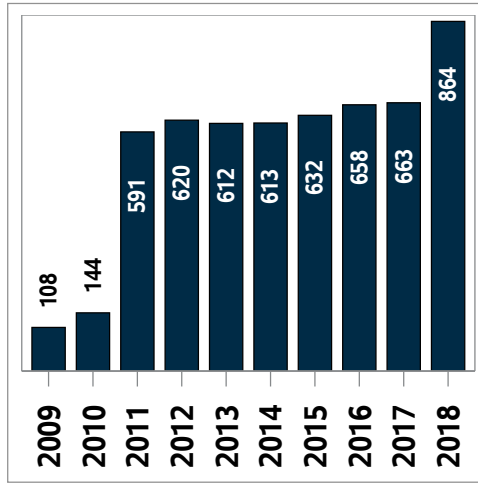
GRIMSBY (54)

MLS® Residential Market Activity

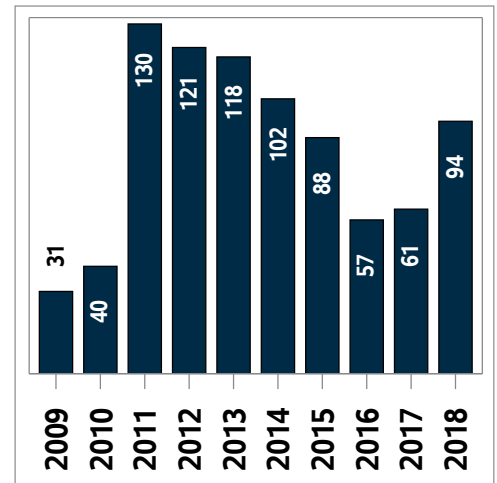
Sales Activity
(December Year-to-date)



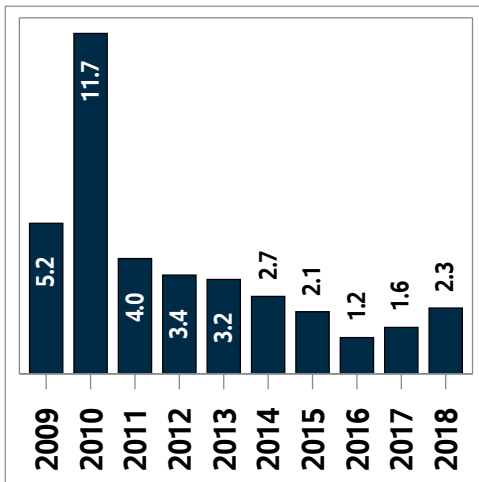
New Listings
(December Year-to-date)



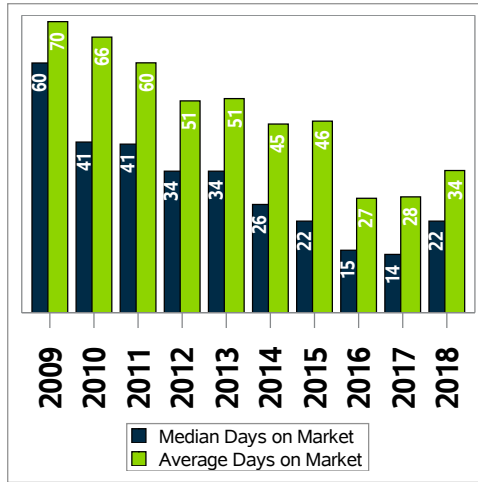
Active Listings¹
(December Year-to-date)



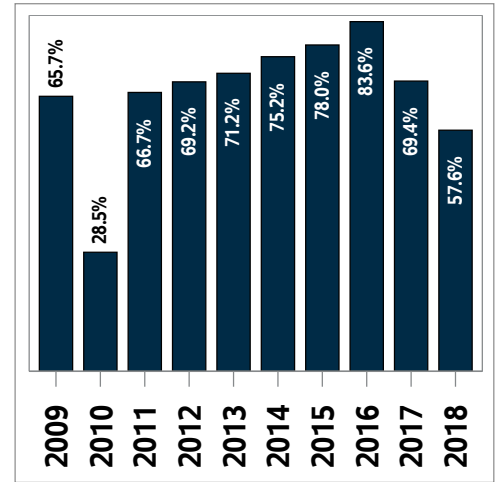
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

GRIMSBY (54)

MLS® Residential Market Activity

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	16	-27.3	-27.3	-36.0	-5.9	0.0	433.3
Dollar Volume	\$8,520,500	-47.7	-26.6	-18.0	43.5	45.0	971.8
New Listings	24	50.0	60.0	-11.1	9.1	33.3	700.0
Active Listings	86	45.8	120.5	34.4	2.4	-25.2	160.6
Sales to New Listings Ratio ¹	66.7	137.5	146.7	92.6	77.3	88.9	100.0
Months of Inventory ²	5.4	2.7	1.8	2.6	4.9	7.2	11.0
Average Price	\$532,531	-28.1	0.9	28.1	52.5	45.0	101.0
Median Price	\$482,500	-10.6	-5.9	30.4	53.2	38.5	82.1
Sales to List Price Ratio	96.0	96.1	98.3	97.6	96.2	97.2	93.8
Median Days on Market	42.0	42.0	27.0	18.0	49.0	41.0	50.0
Average Days on Market	48.9	51.5	33.5	28.6	66.6	63.5	45.7

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	498	8.3	-9.5	1.0	14.2	26.4	876.5
Dollar Volume	\$276,431,863	1.4	6.6	38.5	81.3	113.8	1,721.4
New Listings	864	30.3	31.3	36.7	41.2	46.2	540.0
Active Listings ³	94	53.4	64.1	6.9	-20.3	-27.8	135.6
Sales to New Listings Ratio ⁴	57.6	69.4	83.6	78.0	71.2	66.7	37.8
Months of Inventory ⁵	2.3	1.6	1.2	2.1	3.2	4.0	9.4
Average Price	\$555,084	-6.3	17.8	37.1	58.7	69.2	86.5
Median Price	\$510,250	0.0	17.8	43.3	62.0	72.8	91.8
Sales to List Price Ratio	98.2	100.9	99.8	98.4	96.9	97.5	95.8
Median Days on Market	22.0	14.0	15.0	22.0	34.0	40.5	57.0
Average Days on Market	34.2	27.8	27.5	46.0	51.4	60.0	65.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

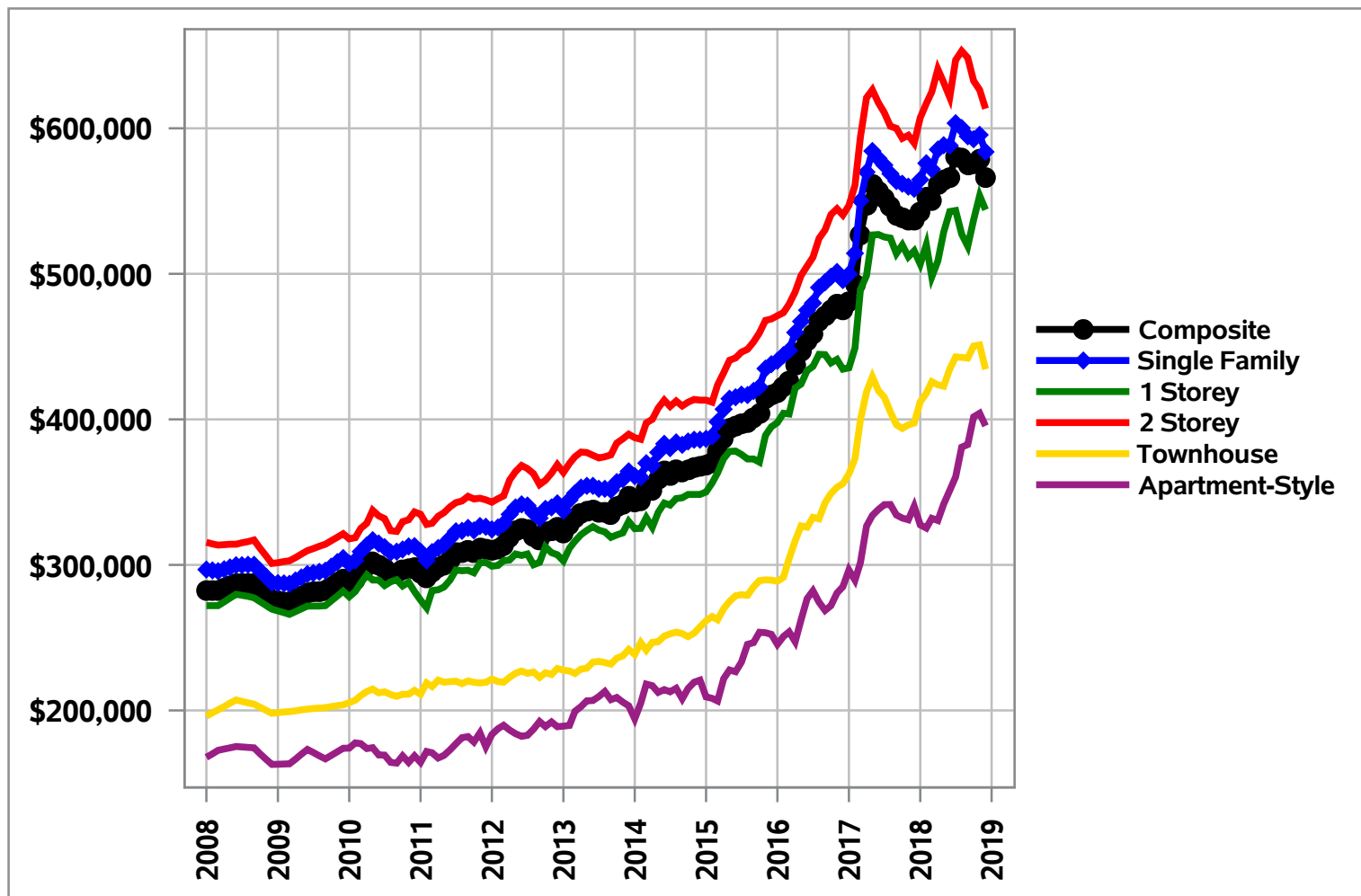
GRIMSBY (54)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$566,000	-2.2	-1.5	-0.1	5.5	35.8	63.1
Single Family	\$583,800	-2.0	-1.8	-0.7	4.5	33.3	60.3
One Storey	\$544,000	-1.8	4.8	0.2	5.5	37.8	64.9
Two Storey	\$613,500	-2.1	-5.4	-1.3	4.0	30.8	57.4
Townhouse	\$434,400	-3.7	-1.7	-0.0	9.3	50.1	79.6
Apartment-Style	\$395,500	-2.2	3.3	12.6	16.2	56.8	94.6

MLS® HPI Benchmark Price



GRIMSBY (54)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1422
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1466
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6328
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8088
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1653
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5166
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

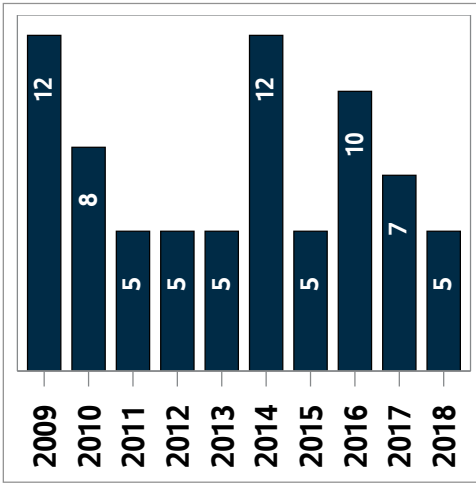
Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1130
Half Bathrooms	0
Heating	Baseboards
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

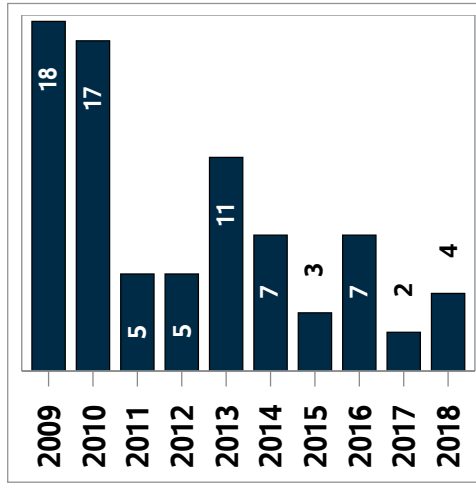
SMITHVILLE (57)

MLS® Residential Market Activity

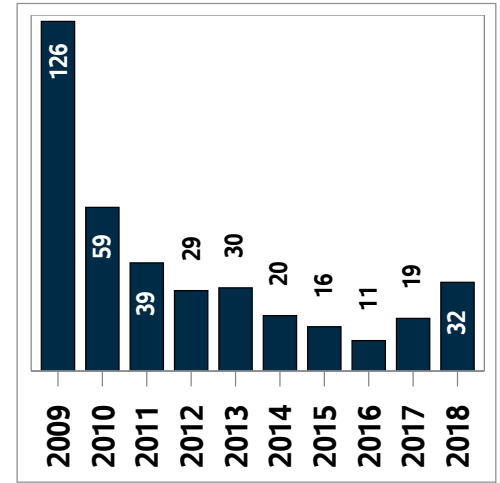
Sales Activity
(December only)



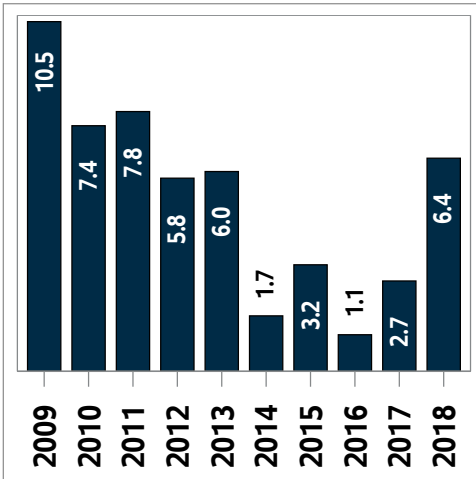
New Listings
(December only)



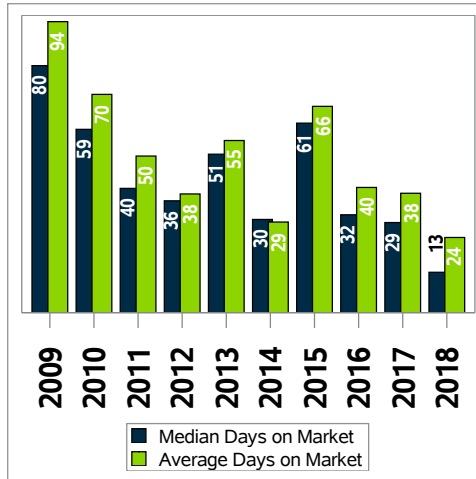
Active Listings
(December only)



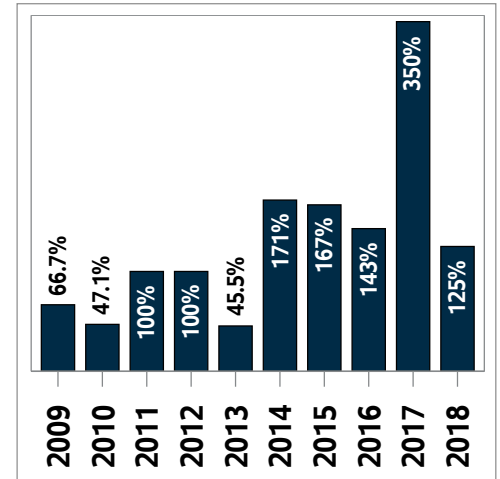
Months of Inventory
(December only)



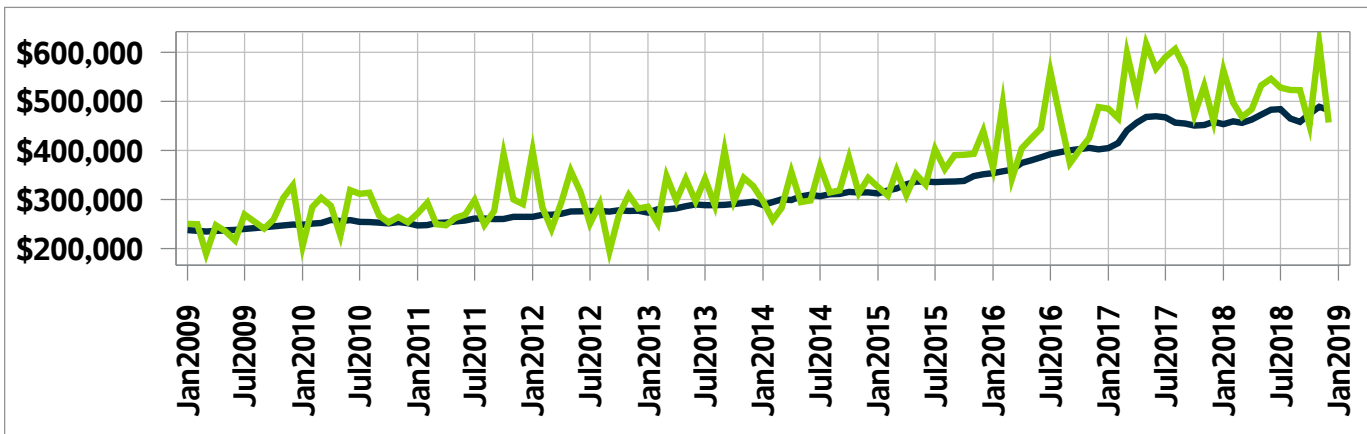
Days on Market
(December only)



Sales to New Listings Ratio
(December only)



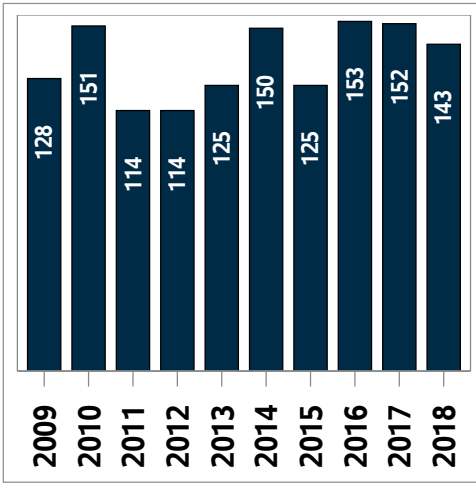
MLS® HPI Composite Benchmark Price and Average Price



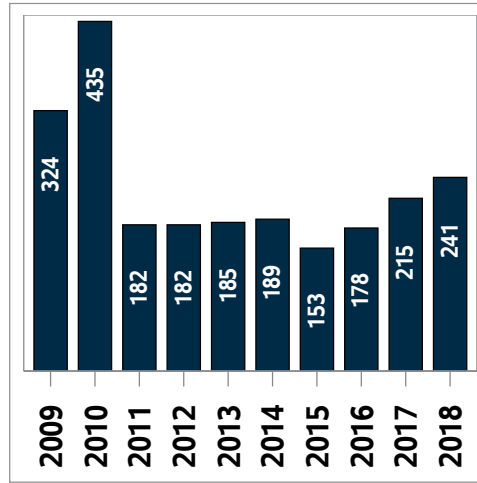
SMITHVILLE (57)

MLS® Residential Market Activity

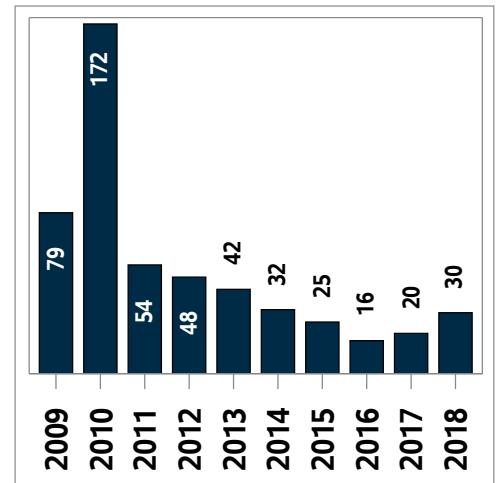
Sales Activity
(December Year-to-date)



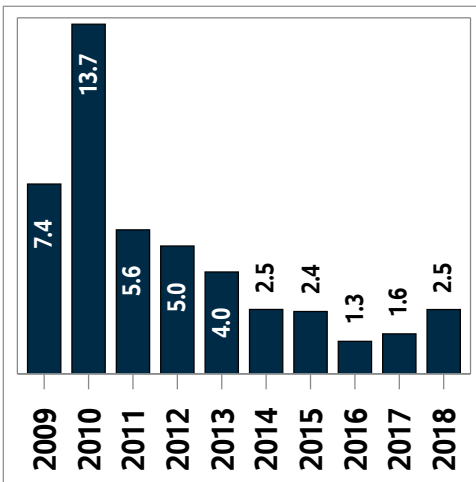
New Listings
(December Year-to-date)



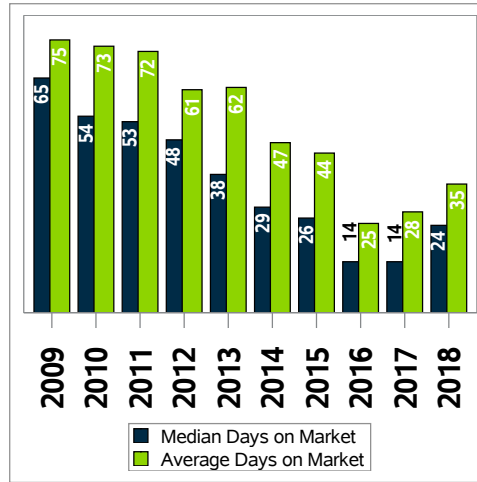
Active Listings¹
(December Year-to-date)



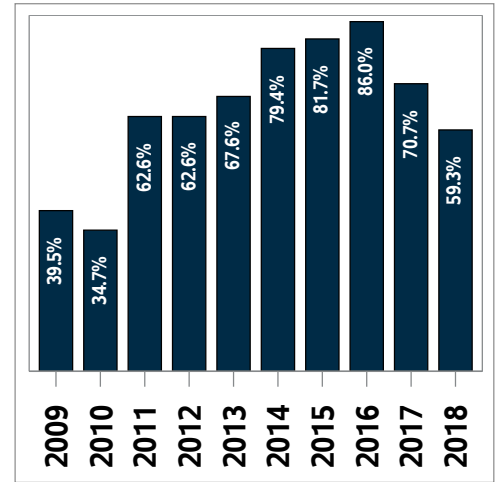
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SMITHVILLE (57)

MLS® Residential Market Activity

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	5	-28.6	-50.0	0.0	0.0	0.0	400.0
Dollar Volume	\$2,284,800	-28.9	-53.2	3.9	39.6	57.2	872.3
New Listings	4	100.0	-42.9	33.3	-63.6	-20.0	0.0
Active Listings	32	68.4	190.9	100.0	6.7	-17.9	6.7
Sales to New Listings Ratio ¹	125.0	350.0	142.9	166.7	45.5	100.0	25.0
Months of Inventory ²	6.4	2.7	1.1	3.2	6.0	7.8	30.0
Average Price	\$456,960	-0.5	-6.4	3.9	39.6	57.2	94.5
Median Price	\$450,000	-1.1	14.6	8.4	38.9	80.0	91.5
Sales to List Price Ratio	98.3	100.4	98.3	96.2	97.8	96.3	98.0
Median Days on Market	13.0	29.0	31.5	61.0	51.0	40.0	81.0
Average Days on Market	24.2	38.4	40.3	66.4	55.4	50.4	81.0

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	143	-5.9	-6.5	14.4	14.4	25.4	10.9
Dollar Volume	\$73,939,846	-12.3	12.8	61.2	85.6	133.8	124.1
New Listings	241	12.1	35.4	57.5	30.3	32.4	9.0
Active Listings ³	30	51.3	84.6	18.0	-27.7	-43.9	-44.2
Sales to New Listings Ratio ⁴	59.3	70.7	86.0	81.7	67.6	62.6	58.4
Months of Inventory ⁵	2.5	1.6	1.3	2.4	4.0	5.6	5.0
Average Price	\$517,062	-6.8	20.6	40.9	62.2	86.4	102.1
Median Price	\$495,000	-3.4	23.8	45.6	65.0	94.3	103.7
Sales to List Price Ratio	98.2	101.0	99.9	97.1	97.0	96.8	96.7
Median Days on Market	24.0	14.0	14.0	26.0	38.0	52.5	49.0
Average Days on Market	35.3	27.7	24.5	43.9	61.9	71.8	63.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

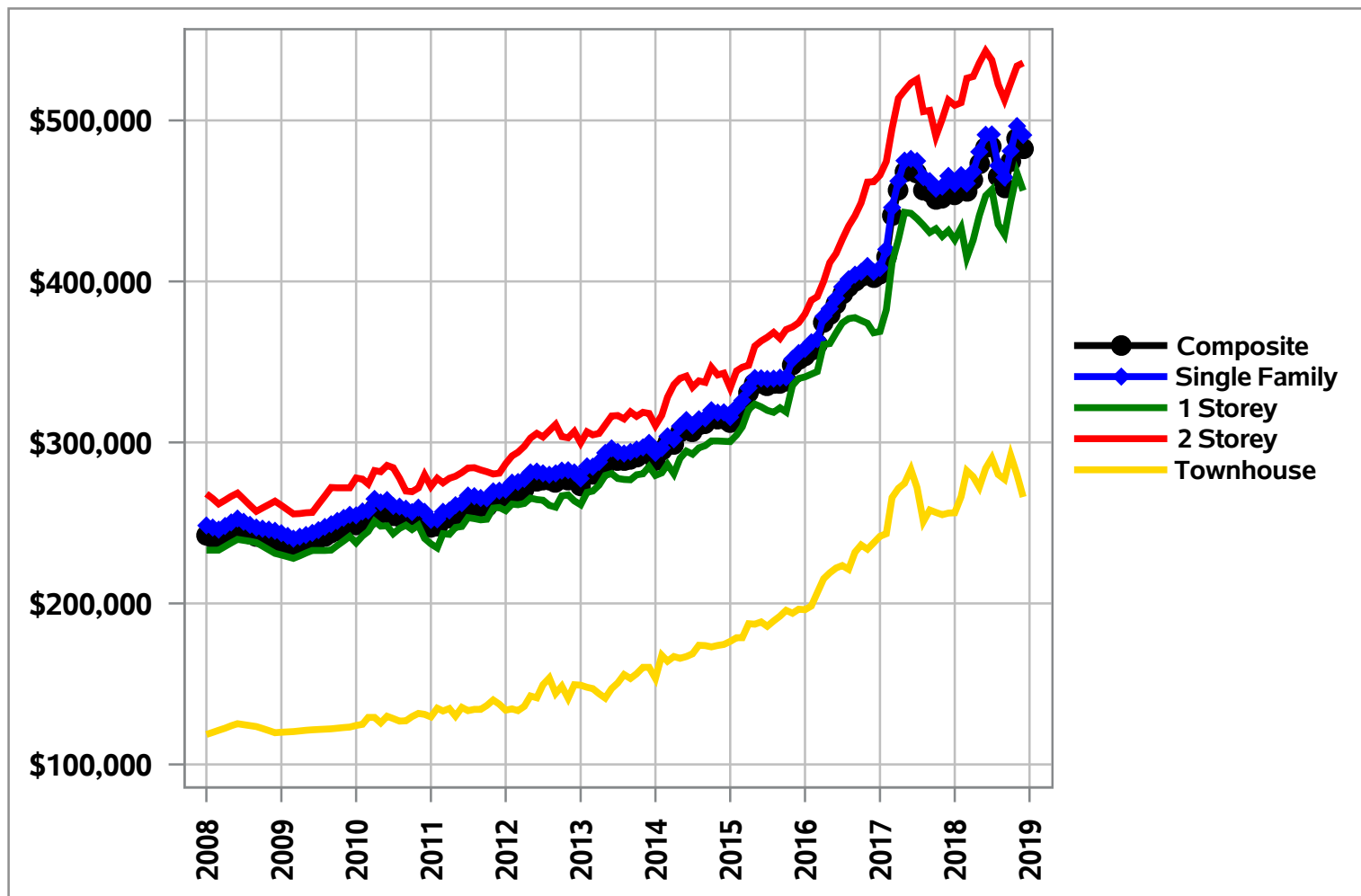
SMITHVILLE (57)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$482,600	-1.3	5.3	-0.1	5.3	37.3	63.4
Single Family	\$490,900	-1.1	5.7	-0.0	5.5	38.1	63.8
One Storey	\$456,400	-2.3	6.4	0.7	5.7	34.4	60.1
Two Storey	\$535,700	0.4	4.5	-1.4	4.5	43.1	68.5
Townhouse	\$266,100	-4.9	-4.0	-6.3	3.9	35.5	66.0
Apartment-Style							

MLS® HPI Benchmark Price



SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1357
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1372
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6509
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6880
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1676
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6397
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1218
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers