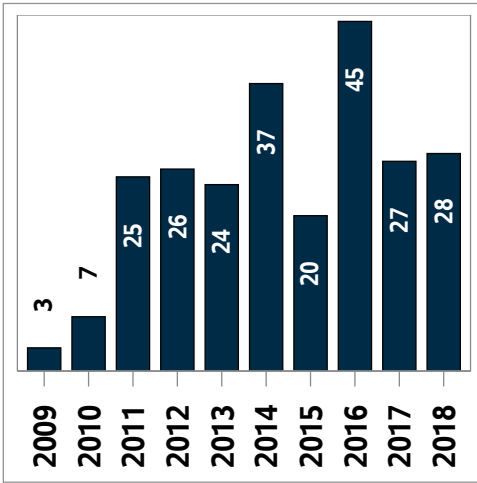


HALDIMAND COUNTY MLS® Residential Market Activity December 2018

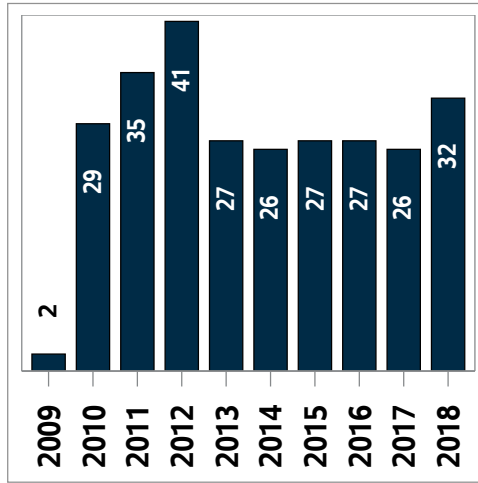


HALDIMAND COUNTY MLS® Residential Market Activity

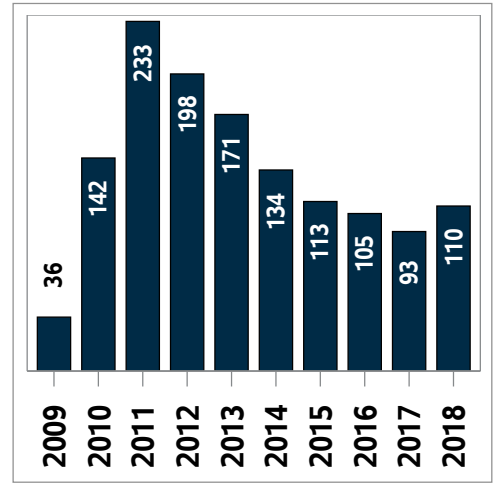
**Sales Activity
(December only)**



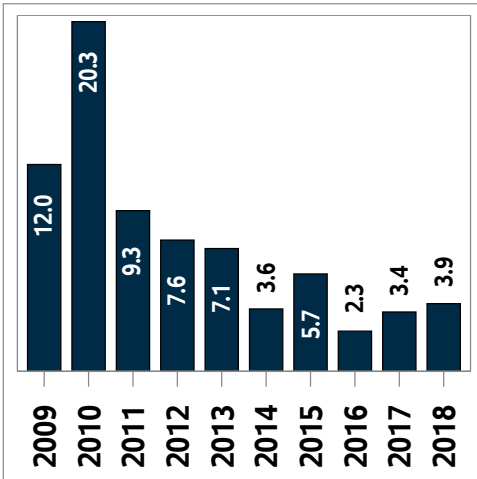
**New Listings
(December only)**



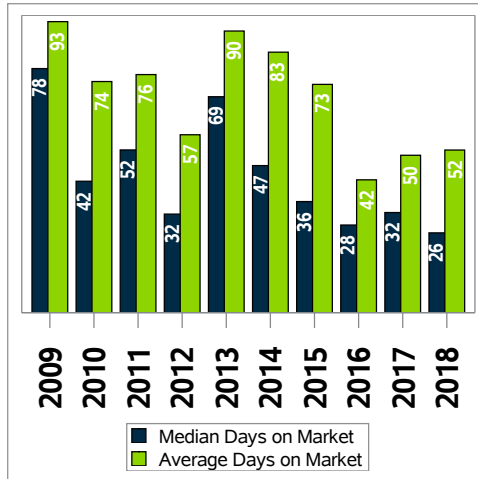
**Active Listings
(December only)**



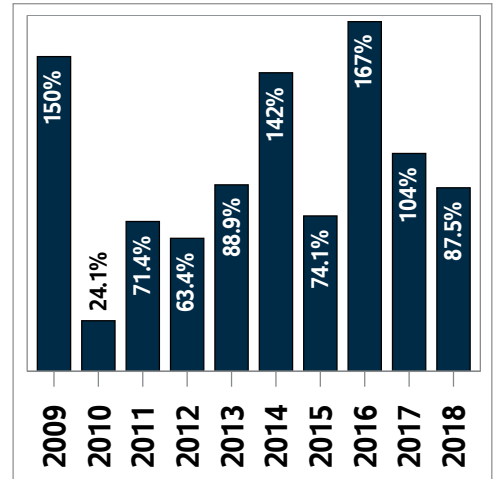
**Months of Inventory
(December only)**



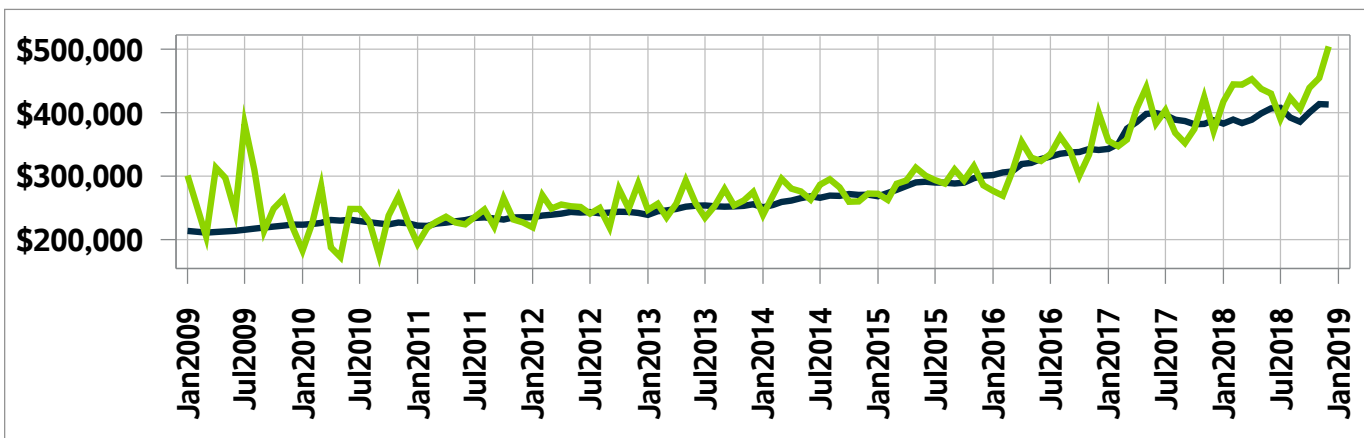
**Days on Market
(December only)**



**Sales to New Listings Ratio
(December only)**

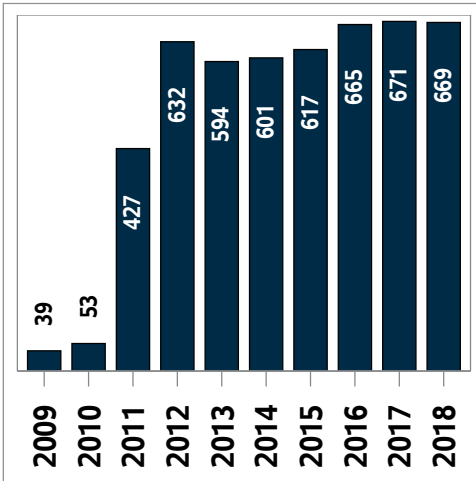


MLS® HPI Composite Benchmark Price and Average Price

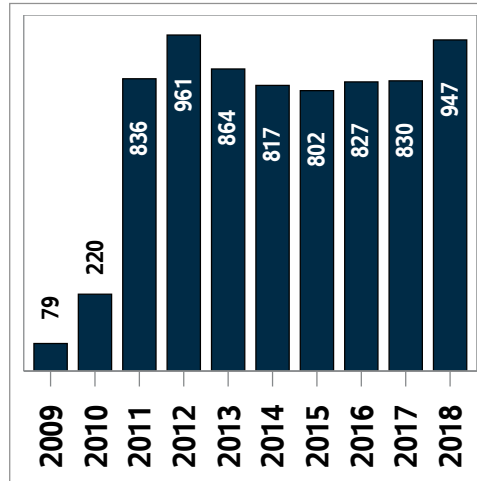


HALDIMAND COUNTY MLS® Residential Market Activity

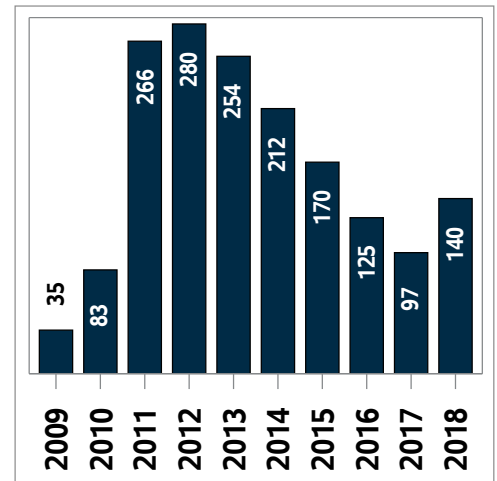
Sales Activity
(December Year-to-date)



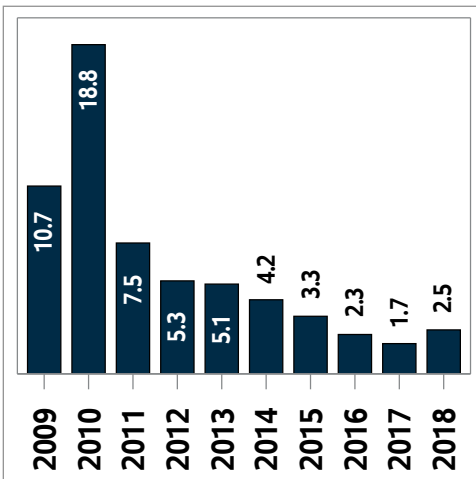
New Listings
(December Year-to-date)



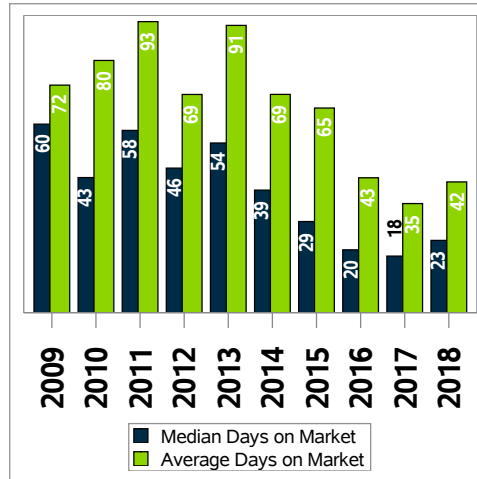
Active Listings ¹
(December Year-to-date)



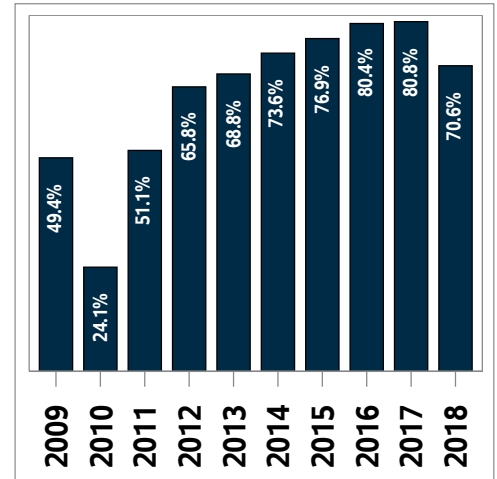
Months of Inventory ²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Residential Market Activity

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	28	3.7	-37.8	40.0	16.7	12.0	2,700.0
Dollar Volume	\$14,121,129	40.9	-21.6	147.1	113.9	148.7	18,728.2
New Listings	32	23.1	18.5	18.5	18.5	-8.6	3,100.0
Active Listings	110	18.3	4.8	-2.7	-35.7	-52.8	292.9
Sales to New Listings Ratio ¹	87.5	103.8	166.7	74.1	88.9	71.4	100.0
Months of Inventory ²	3.9	3.4	2.3	5.7	7.1	9.3	28.0
Average Price	\$504,326	35.9	26.1	76.5	83.4	122.0	572.4
Median Price	\$443,750	17.4	32.5	84.3	75.2	106.4	491.7
Sales to List Price Ratio	97.5	97.1	97.0	95.8	97.0	96.5	88.3
Median Days on Market	25.5	32.0	28.0	35.5	69.0	52.0	38.0
Average Days on Market	52.0	50.3	42.4	73.0	90.0	76.1	38.0

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	669	-0.3	0.6	8.4	12.6	56.7	1,492.9
Dollar Volume	\$290,889,898	12.1	32.6	59.8	89.0	193.2	3,411.0
New Listings	947	14.1	14.5	18.1	9.6	13.3	940.7
Active Listings ³	140	44.7	12.3	-17.2	-44.8	-47.3	366.5
Sales to New Listings Ratio ⁴	70.6	80.8	80.4	76.9	68.8	51.1	46.2
Months of Inventory ⁵	2.5	1.7	2.3	3.3	5.1	7.5	8.6
Average Price	\$434,813	12.5	31.8	47.4	67.8	87.2	120.4
Median Price	\$417,000	11.2	36.7	48.4	73.4	94.0	120.3
Sales to List Price Ratio	98.1	98.7	97.9	97.0	96.4	95.4	95.8
Median Days on Market	23.0	18.0	20.0	29.0	54.0	58.0	62.5
Average Days on Market	41.6	34.7	42.9	65.1	91.4	92.6	76.3

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

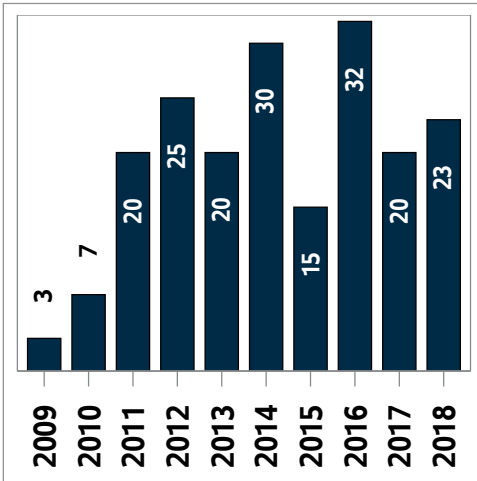
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

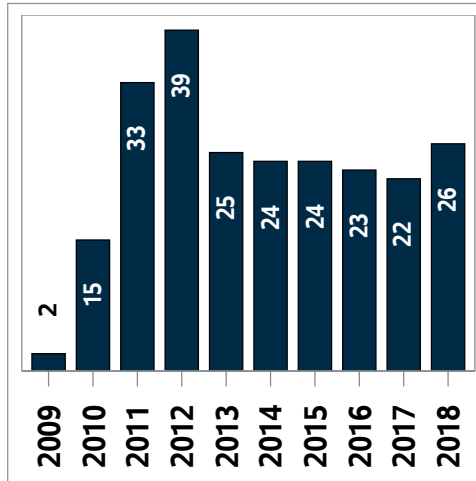
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Single Family Market Activity

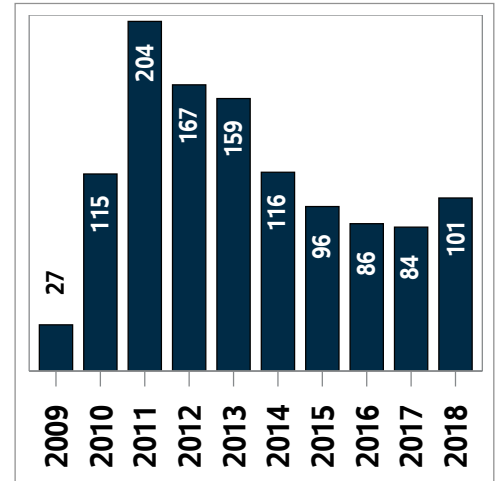
Sales Activity
(December only)



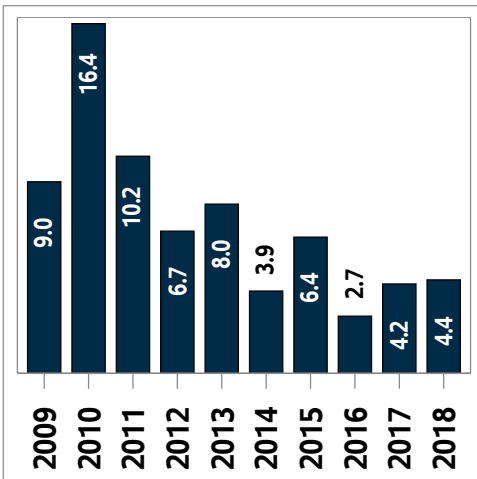
New Listings
(December only)



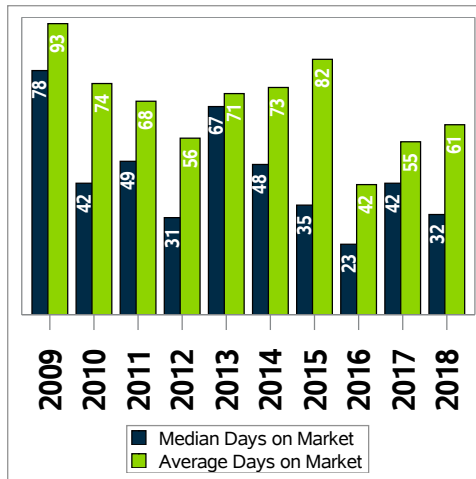
Active Listings
(December only)



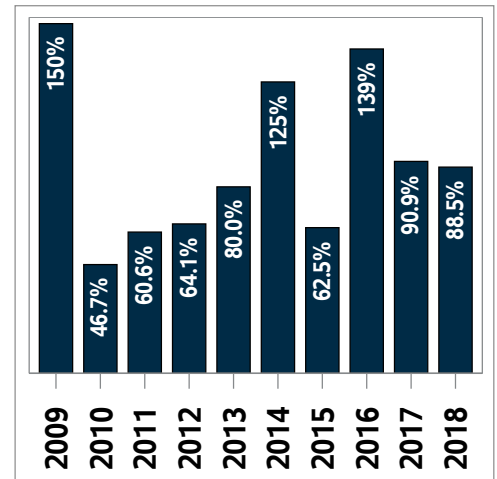
Months of Inventory
(December only)



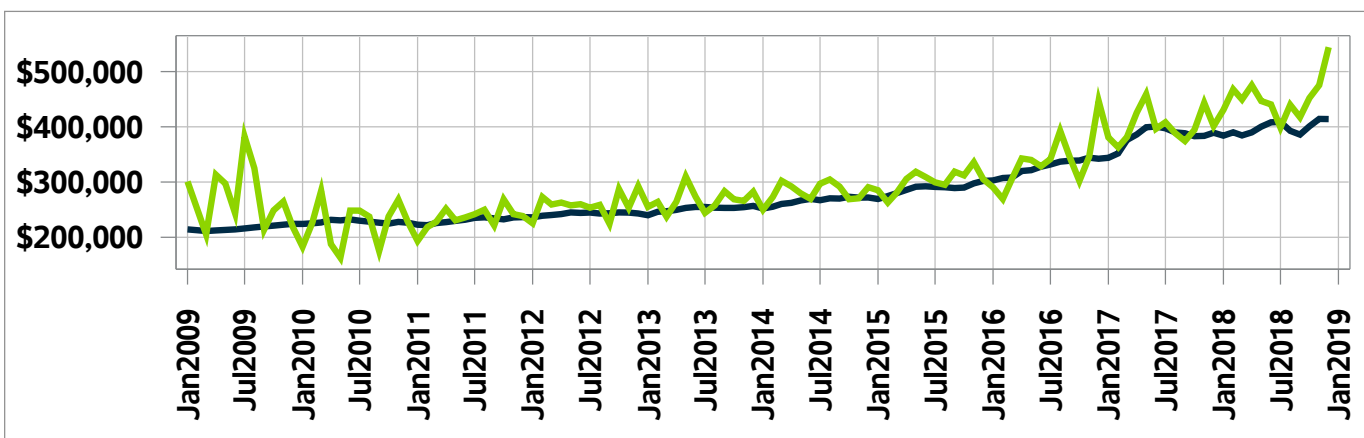
Days on Market
(December only)



Sales to New Listings Ratio
(December only)

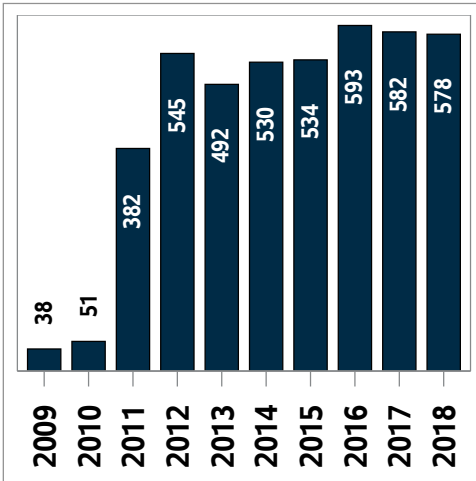


MLS® HPI Single Family Benchmark Price and Average Price

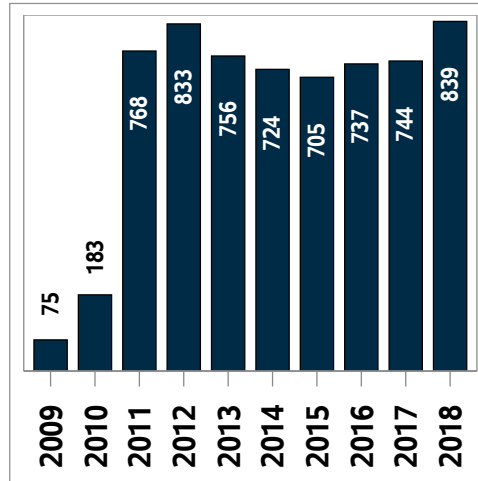


HALDIMAND COUNTY MLS® Single Family Market Activity

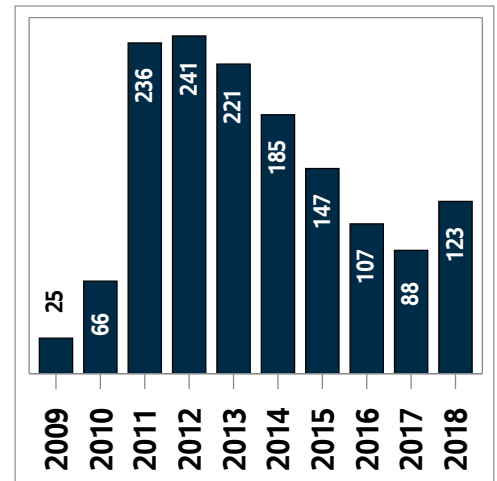
Sales Activity
(December Year-to-date)



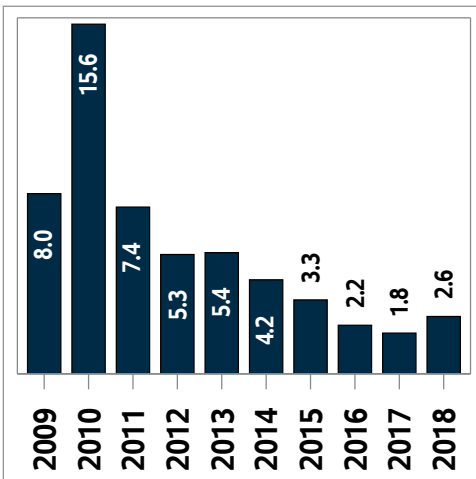
New Listings
(December Year-to-date)



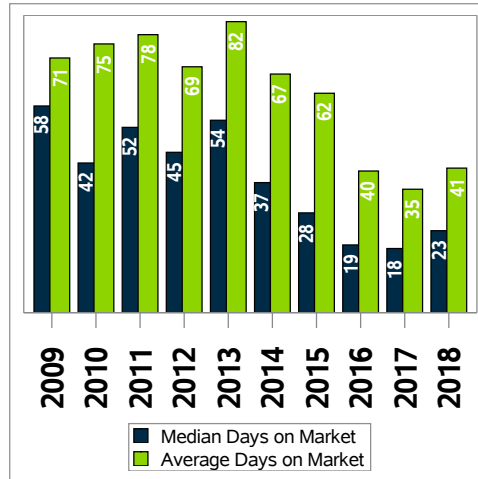
Active Listings ¹
(December Year-to-date)



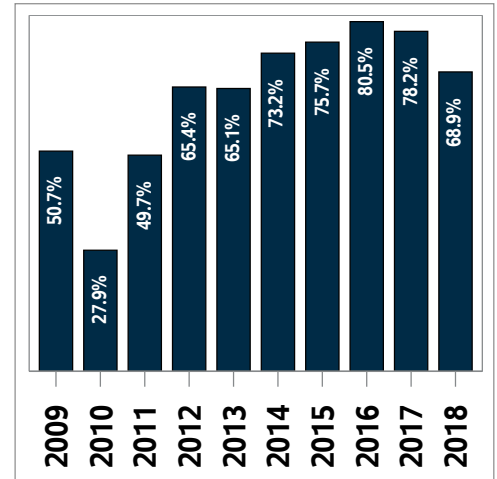
Months of Inventory ²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Single Family Market Activity

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	23	15.0	-28.1	53.3	15.0	15.0	2,200.0
Dollar Volume	\$12,516,000	55.9	-12.5	173.5	121.5	162.5	16,588.0
New Listings	26	18.2	13.0	8.3	4.0	-21.2	2,500.0
Active Listings	101	20.2	17.4	5.2	-36.5	-50.5	405.0
Sales to New Listings Ratio ¹	88.5	90.9	139.1	62.5	80.0	60.6	100.0
Months of Inventory ²	4.4	4.2	2.7	6.4	8.0	10.2	20.0
Average Price	\$544,174	35.6	21.8	78.4	92.6	128.2	625.6
Median Price	\$475,000	20.3	27.9	93.1	80.3	114.2	533.3
Sales to List Price Ratio	96.9	96.9	96.4	94.6	96.8	94.8	88.3
Median Days on Market	32.0	42.0	22.5	35.0	66.5	49.0	38.0
Average Days on Market	60.7	55.3	41.6	81.6	70.7	68.2	38.0

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	578	-0.7	-2.5	8.2	17.5	51.3	1,309.8
Dollar Volume	\$258,838,709	9.6	29.0	59.2	96.3	184.3	3,108.6
New Listings	839	12.8	13.8	19.0	11.0	9.2	948.8
Active Listings ³	123	39.7	15.0	-16.0	-44.4	-47.9	418.6
Sales to New Listings Ratio ⁴	68.9	78.2	80.5	75.7	65.1	49.7	51.3
Months of Inventory ⁵	2.6	1.8	2.2	3.3	5.4	7.4	7.0
Average Price	\$447,818	10.4	32.4	47.1	67.1	87.9	127.6
Median Price	\$437,750	10.8	34.7	49.8	71.7	97.0	138.6
Sales to List Price Ratio	97.8	98.6	97.7	96.7	95.6	95.0	95.7
Median Days on Market	23.0	18.0	19.0	28.0	54.0	52.0	71.0
Average Days on Market	40.6	34.6	39.7	61.6	81.7	78.0	77.9

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

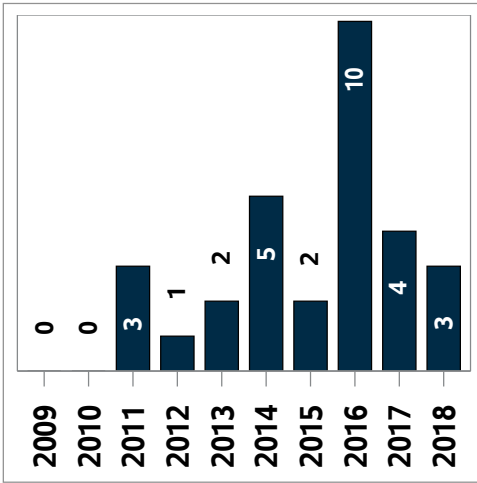
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

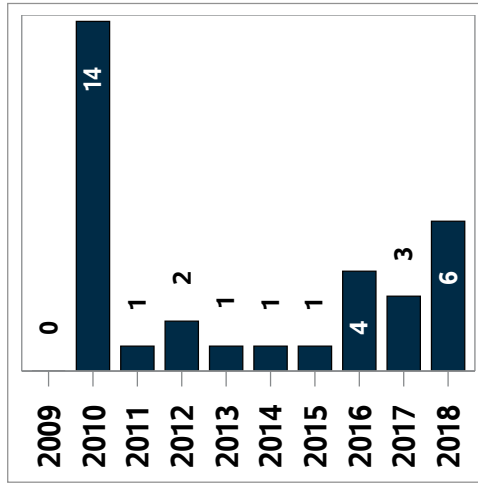
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Townhouse Market Activity

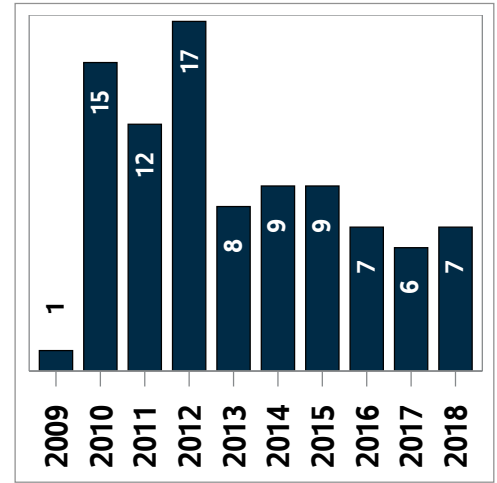
Sales Activity
(December only)



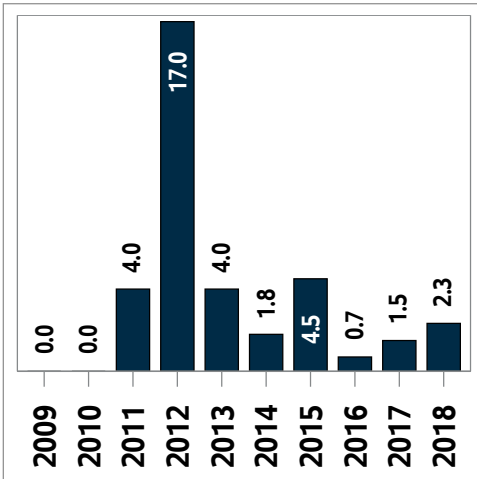
New Listings
(December only)



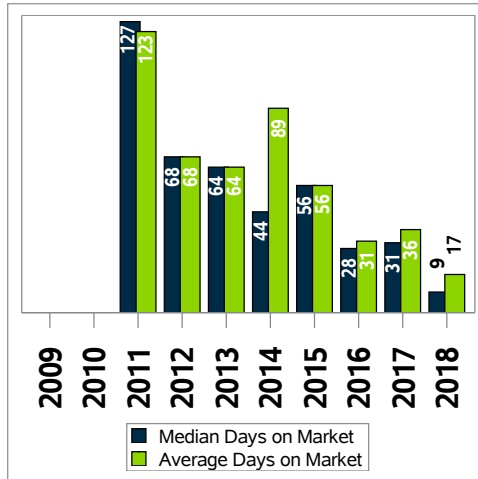
Active Listings
(December only)



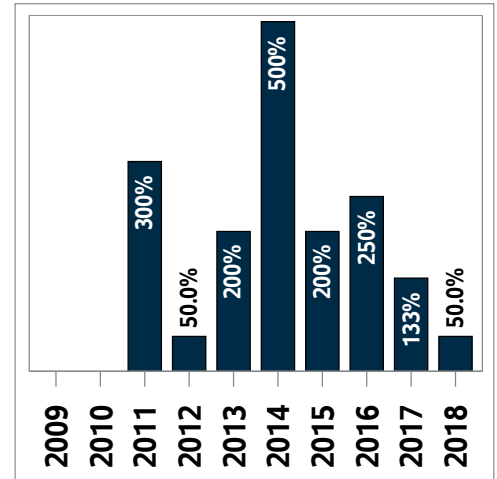
Months of Inventory
(December only)



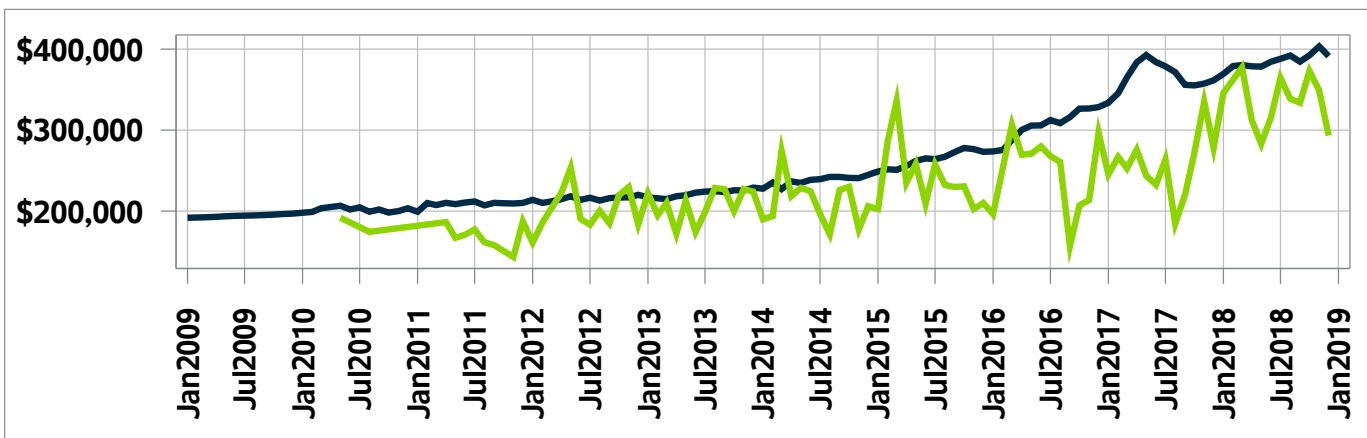
Days on Market
(December only)



Sales to New Listings Ratio
(December only)

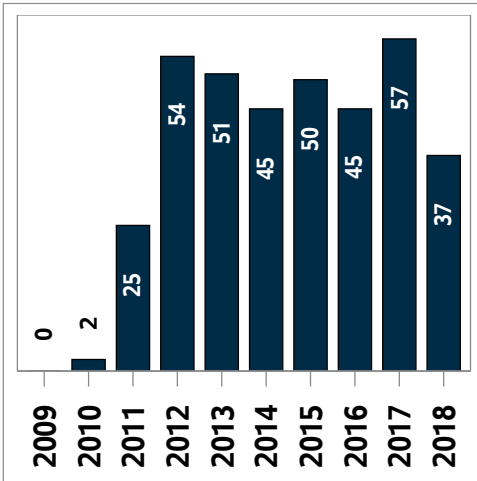


MLS® HPI Townhouse Benchmark Price and Average Price

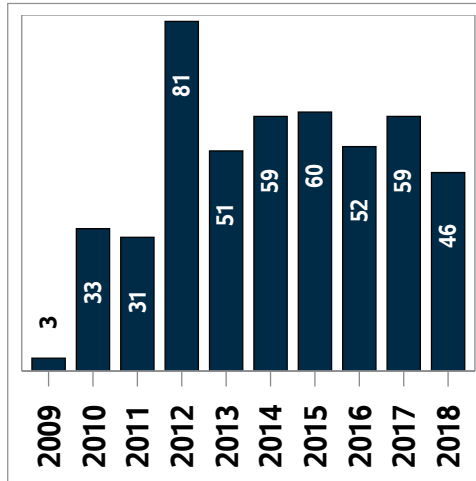


HALDIMAND COUNTY MLS® Townhouse Market Activity

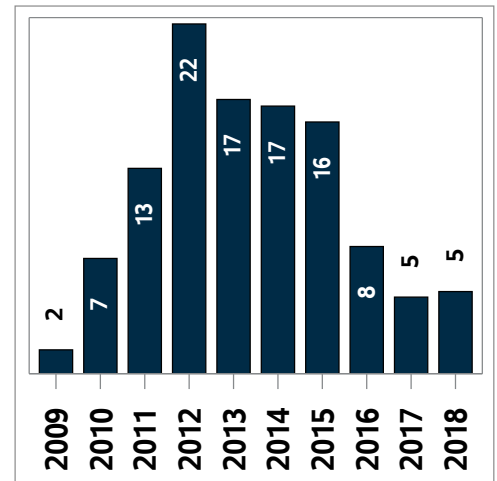
Sales Activity
(December Year-to-date)



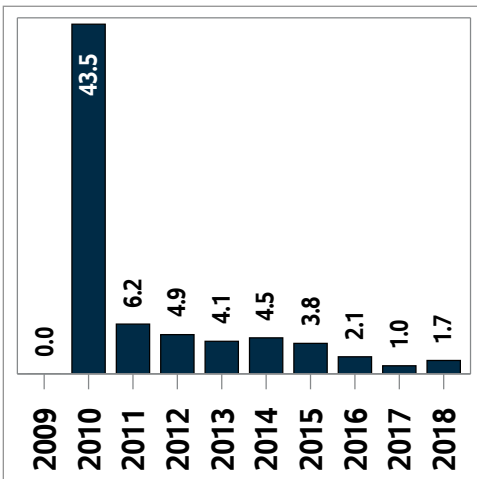
New Listings
(December Year-to-date)



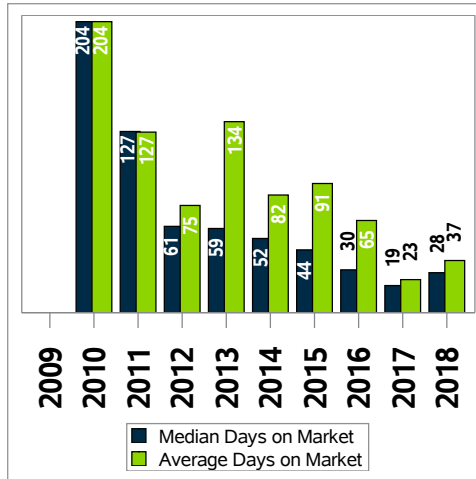
Active Listings¹
(December Year-to-date)



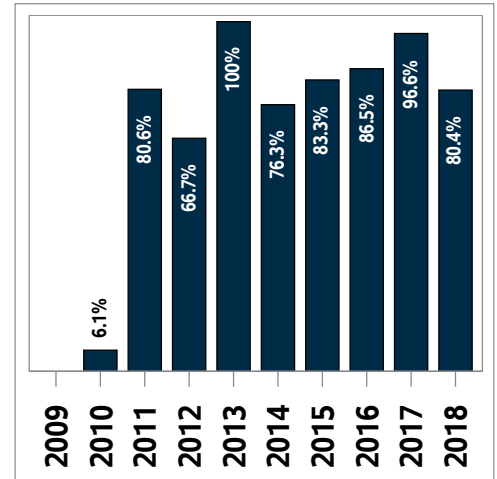
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Townhouse Market Activity

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	3	-25.0	-70.0	50.0	50.0	0.0	
Dollar Volume	\$880,129	-20.9	-70.3	109.6	96.5	56.7	
New Listings	6	100.0	50.0	500.0	500.0	500.0	
Active Listings	7	16.7	0.0	-22.2	-12.5	-41.7	
Sales to New Listings Ratio ¹	50.0	133.3	250.0	200.0	200.0	300.0	
Months of Inventory ²	2.3	1.5	0.7	4.5	4.0	4.0	
Average Price	\$293,376	5.4	-1.1	39.7	31.0	56.7	
Median Price	\$295,000	-4.1	5.1	40.5	31.7	52.9	
Sales to List Price Ratio	99.0	98.4	99.1	97.7	95.4	108.0	
Median Days on Market	9.0	30.5	28.0	55.5	63.5	127.0	
Average Days on Market	16.7	36.3	31.2	55.5	63.5	122.7	

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	37	-35.1	-17.8	-26.0	-27.5	48.0	
Dollar Volume	\$12,473,440	-13.1	3.5	6.6	19.2	189.0	
New Listings	46	-22.0	-11.5	-23.3	-9.8	48.4	2,200.0
Active Listings ³	5	7.2	-35.4	-67.4	-70.0	-60.0	416.7
Sales to New Listings Ratio ⁴	80.4	96.6	86.5	83.3	100.0	80.6	
Months of Inventory ⁵	1.7	1.0	2.1	3.8	4.1	6.2	
Average Price	\$337,120	33.8	25.8	44.1	64.3	95.2	
Median Price	\$337,798	32.5	28.9	42.2	87.7	106.1	
Sales to List Price Ratio	99.3	99.5	99.2	98.9	98.7	100.7	
Median Days on Market	28.0	19.0	30.0	44.0	59.0	127.0	
Average Days on Market	36.5	23.2	64.6	90.5	133.9	126.6	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

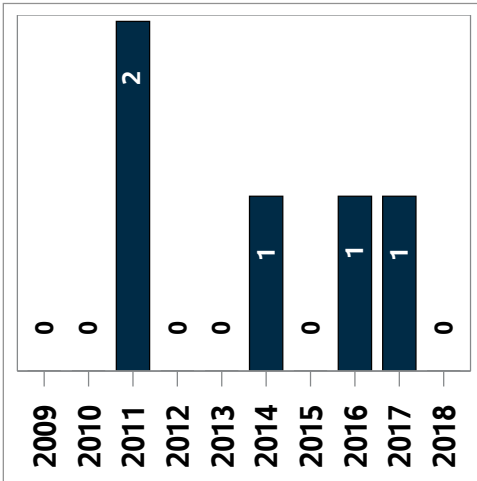
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

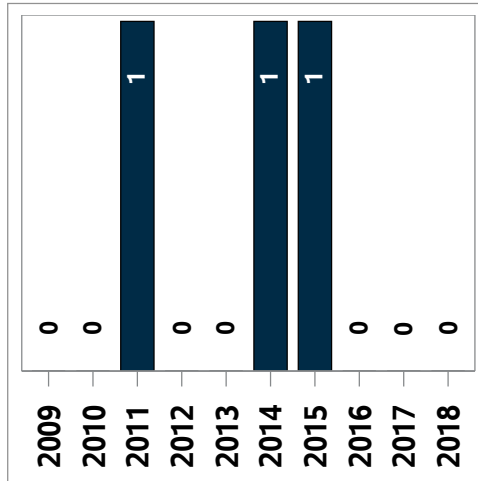
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Apartment-Style Market Activity

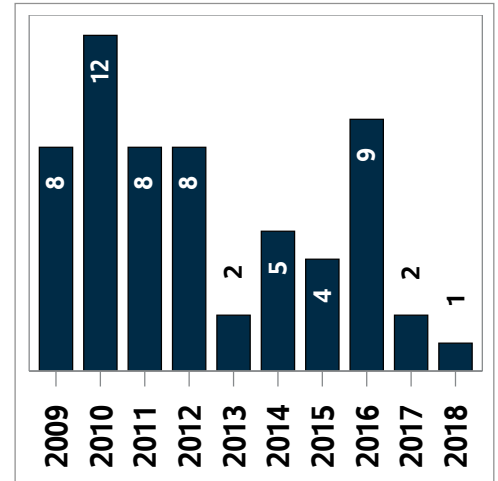
Sales Activity
(December only)



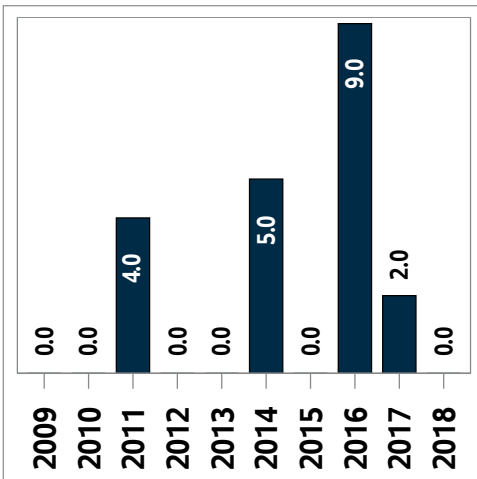
New Listings
(December only)



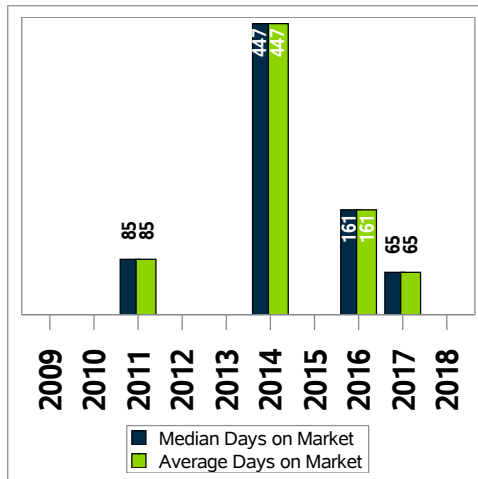
Active Listings
(December only)



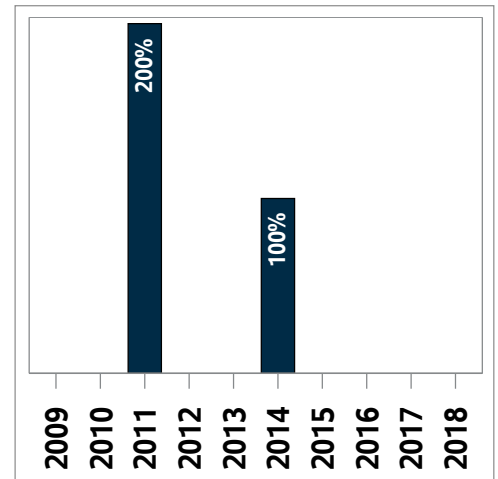
Months of Inventory
(December only)



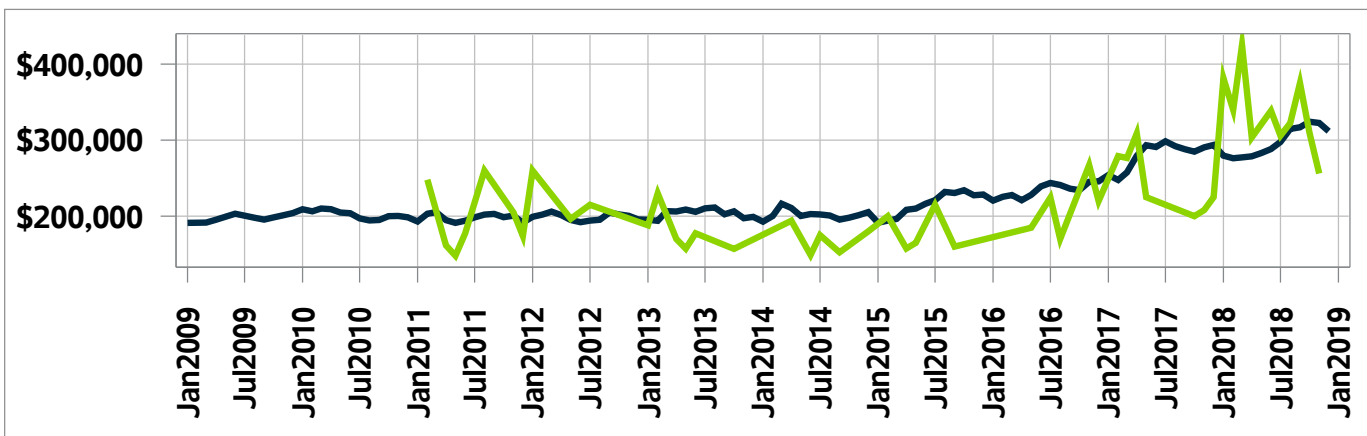
Days on Market
(December only)



Sales to New Listings Ratio
(December only)

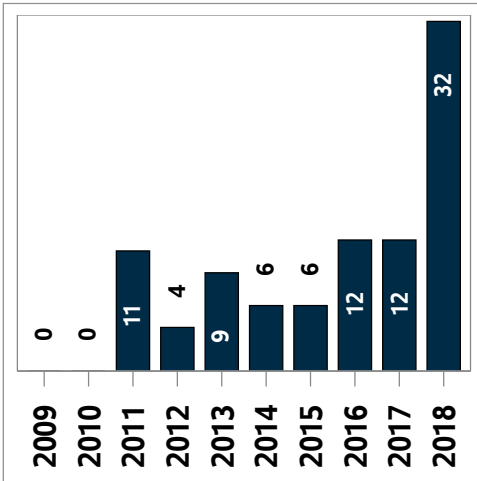


MLS® HPI Apartment-Style Benchmark Price and Average Price

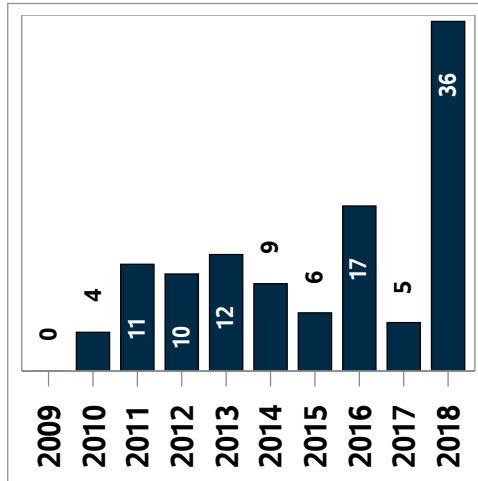


HALDIMAND COUNTY MLS® Apartment-Style Market Activity

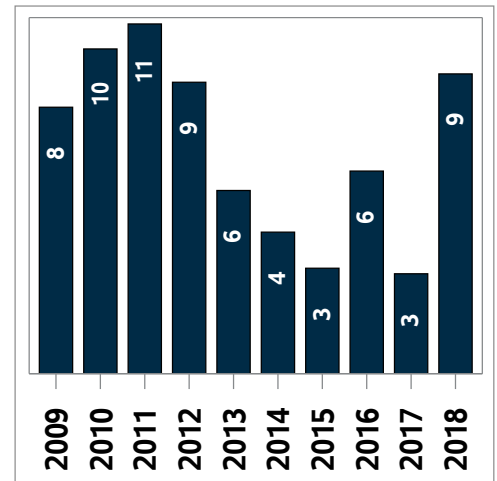
Sales Activity
(December Year-to-date)



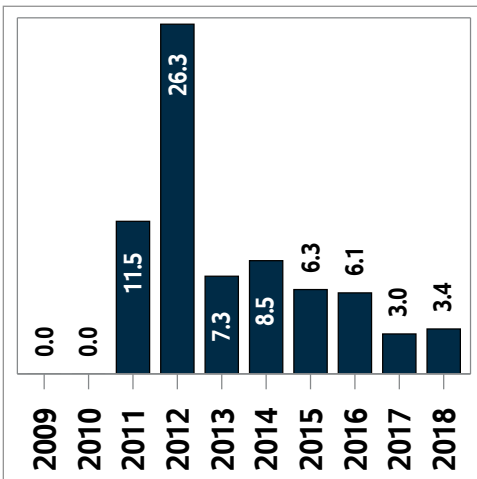
New Listings
(December Year-to-date)



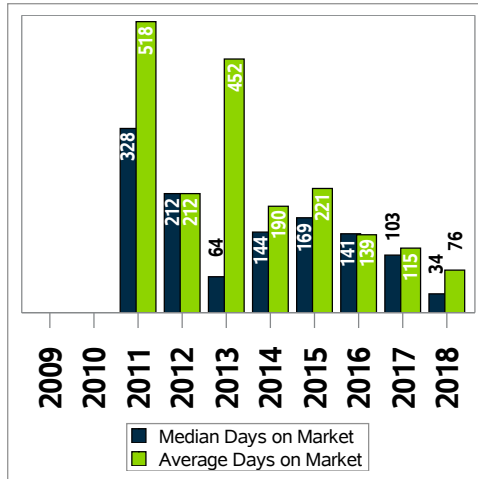
Active Listings ¹
(December Year-to-date)



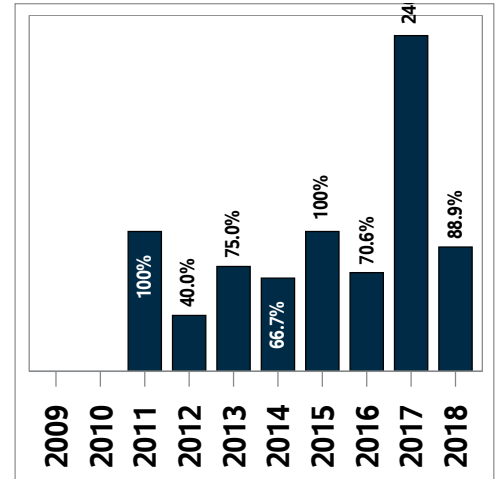
Months of Inventory ²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY

MLS® Apartment-Style Market Activity

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	0	-100.0	-100.0			-100.0	
Dollar Volume	\$0	-100.0	-100.0			-100.0	
New Listings	0			-100.0		-100.0	
Active Listings	1	-50.0	-88.9	-75.0	-50.0	-87.5	-87.5
Sales to New Listings Ratio ¹	0.0					200.0	
Months of Inventory ²	0.0	2.0	9.0			4.0	
Average Price	\$0	-100.0	-100.0			-100.0	
Median Price	\$0	-100.0	-100.0			-100.0	
Sales to List Price Ratio	0.0	95.8	100.0			96.7	
Median Days on Market	0.0	65.0	161.0			85.0	
Average Days on Market	0.0	65.0	161.0			85.0	

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	32	166.7	166.7	433.3	255.6	190.9	
Dollar Volume	\$11,211,600	257.1	310.8	962.7	599.6	447.3	
New Listings	36	620.0	111.8	500.0	200.0	227.3	350.0
Active Listings ³	9	200.0	47.9	184.2	63.6	-14.3	12.5
Sales to New Listings Ratio ⁴	88.9	240.0	70.6	100.0	75.0	100.0	
Months of Inventory ⁵	3.4	3.0	6.1	6.3	7.3	11.5	
Average Price	\$350,363	33.9	54.1	99.3	96.8	88.1	
Median Price	\$349,900	35.6	59.4	112.1	110.9	105.9	
Sales to List Price Ratio	99.9	100.7	98.1	96.6	95.2	96.3	
Median Days on Market	33.5	102.5	140.5	169.0	64.0	328.0	
Average Days on Market	75.8	114.9	138.8	221.2	451.7	518.3	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

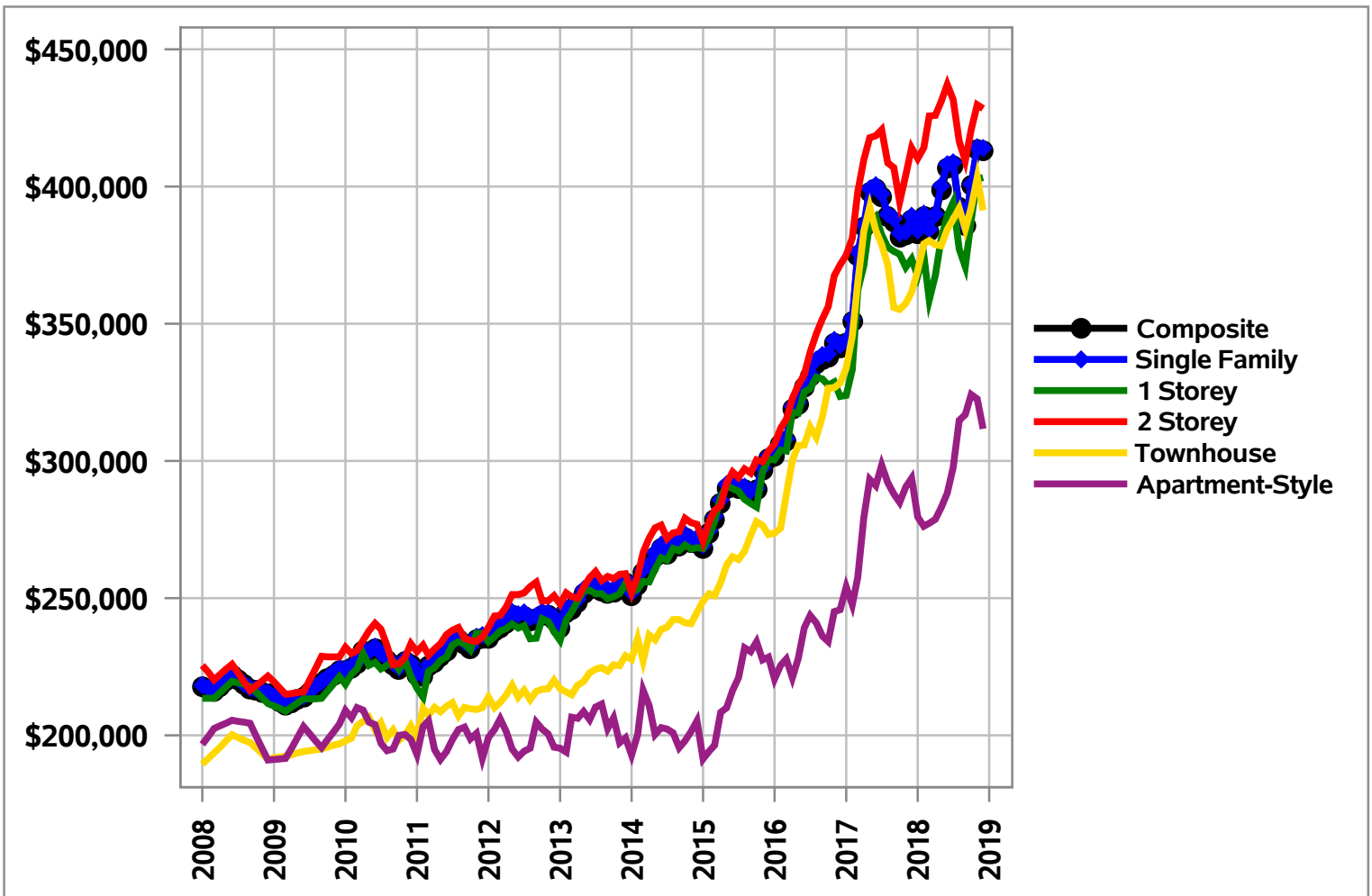
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$412,900	-0.1	7.1	1.5	6.4	37.3	61.5
Single Family	\$414,000	-0.1	7.3	1.4	6.3	37.1	61.2
One Storey	\$403,300	0.1	8.8	3.5	7.9	34.2	57.9
Two Storey	\$428,400	-0.3	4.6	-2.0	3.5	41.1	65.5
Townhouse	\$391,300	-3.0	1.8	1.8	8.2	43.2	70.9
Apartment-Style	\$311,700	-3.4	-1.6	8.1	6.1	36.4	56.6

MLS® HPI Benchmark Price



HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7015
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7023
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7175
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

Townhouse

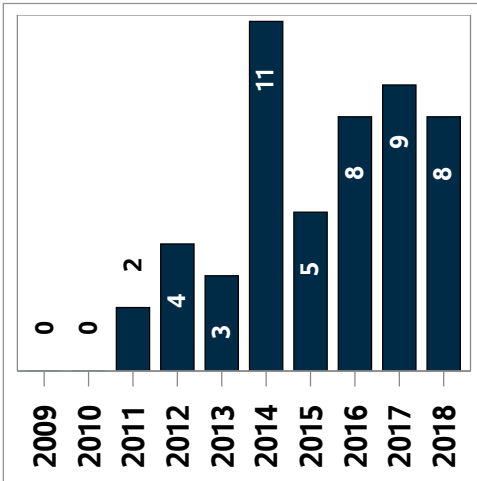
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1091
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment-Style

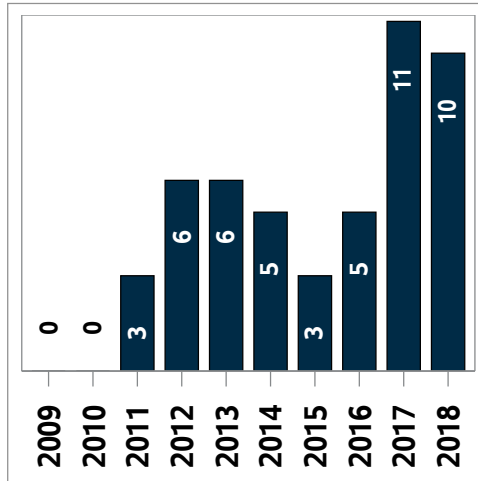
Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	961
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Pool	Indoor
Wastewater Disposal	Municipal sewers

CALEDONIA (63) MLS® Residential Market Activity

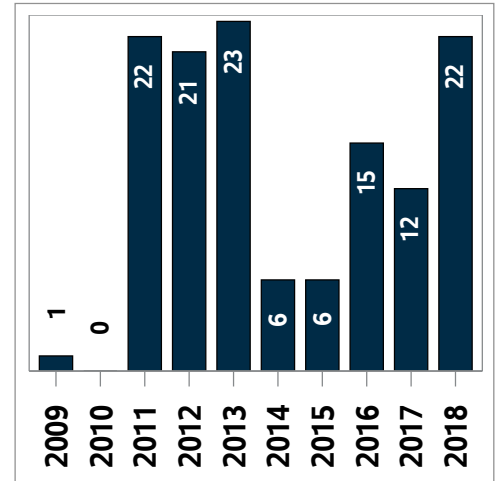
Sales Activity
(December only)



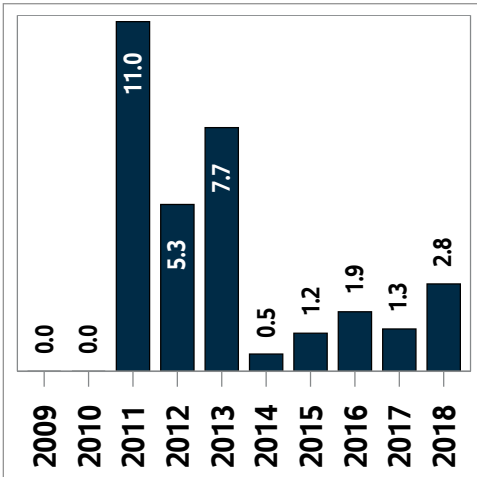
New Listings
(December only)



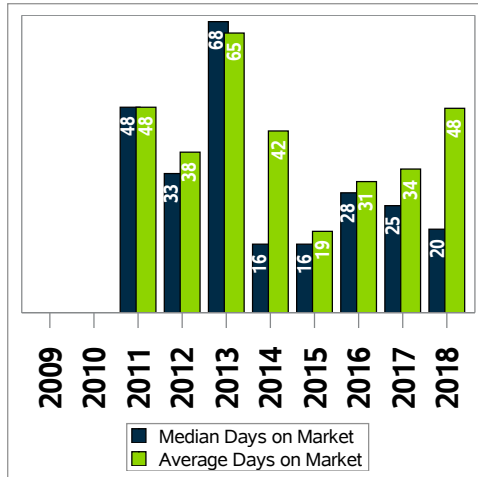
Active Listings
(December only)



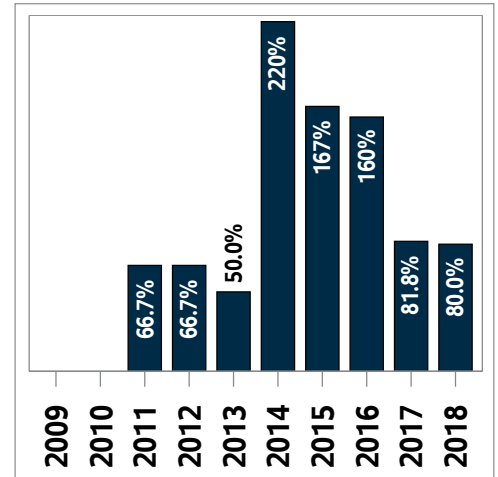
Months of Inventory
(December only)



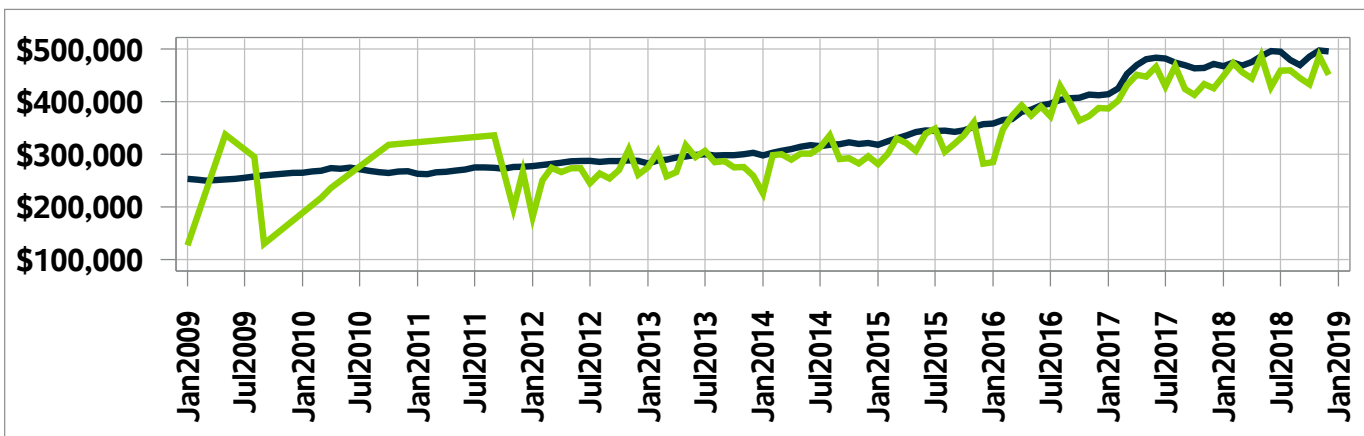
Days on Market
(December only)



Sales to New Listings Ratio
(December only)



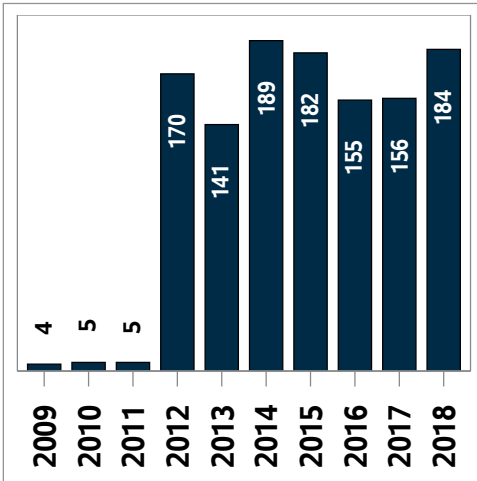
MLS® HPI Composite Benchmark Price and Average Price



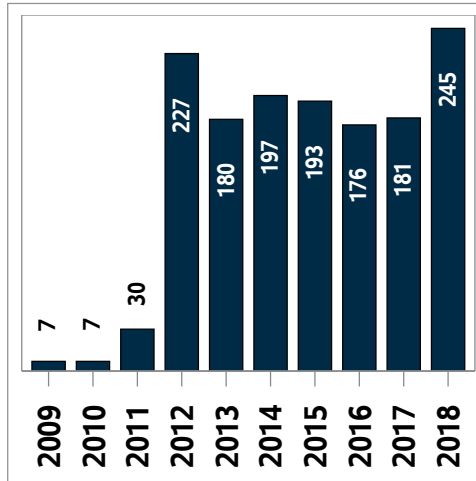
CALEDONIA (63)

MLS® Residential Market Activity

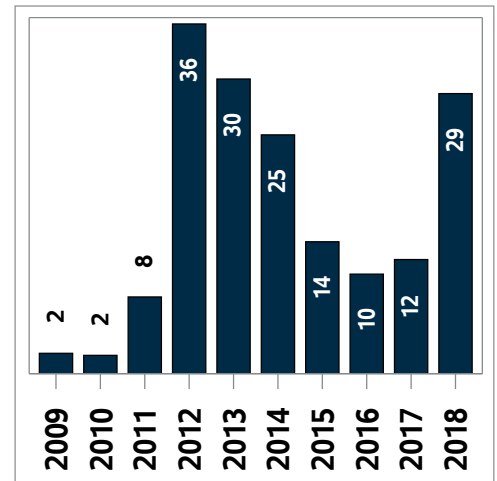
Sales Activity
(December Year-to-date)



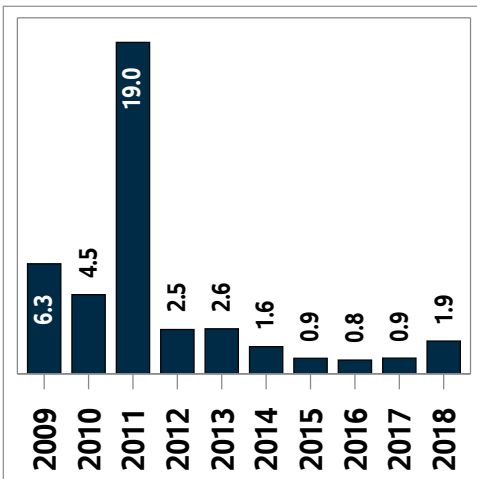
New Listings
(December Year-to-date)



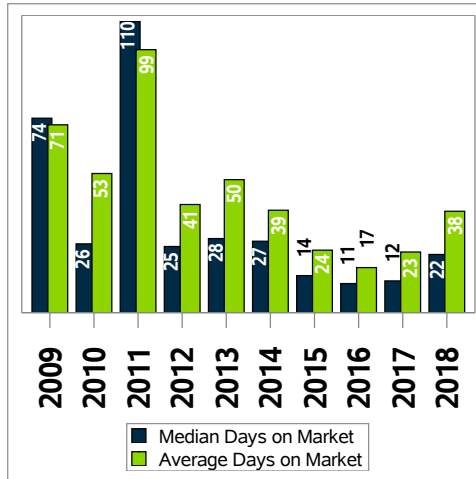
Active Listings¹
(December Year-to-date)



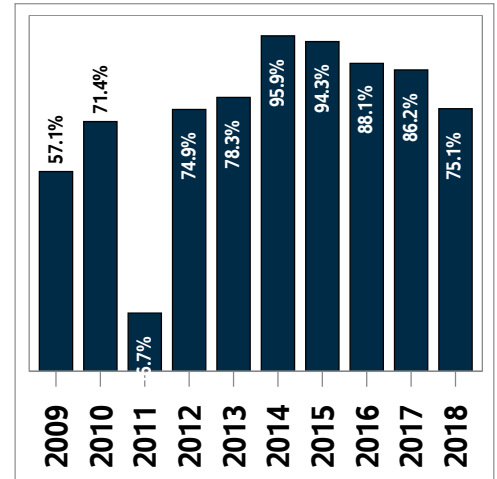
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CALEDONIA (63)

MLS® Residential Market Activity

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	8	-11.1	0.0	60.0	166.7	300.0	
Dollar Volume	\$3,608,000	-5.8	16.3	155.7	363.8	575.7	
New Listings	10	-9.1	100.0	233.3	66.7	233.3	
Active Listings	22	83.3	46.7	266.7	-4.3	0.0	2,100.0
Sales to New Listings Ratio ¹	80.0	81.8	160.0	166.7	50.0	66.7	
Months of Inventory ²	2.8	1.3	1.9	1.2	7.7	11.0	
Average Price	\$451,000	6.0	16.3	59.8	73.9	68.9	
Median Price	\$423,250	-0.3	11.7	56.8	64.7	58.5	
Sales to List Price Ratio	100.7	97.3	96.7	96.7	95.6	94.0	
Median Days on Market	19.5	25.0	28.0	16.0	68.0	48.0	
Average Days on Market	47.8	33.6	30.6	19.0	65.3	48.0	

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	184	17.9	18.7	1.1	30.5	3,580.0	6,033.3
Dollar Volume	\$83,769,883	24.1	42.1	42.2	105.9	6,527.4	11,250.9
New Listings	245	35.4	39.2	26.9	36.1	716.7	3,983.3
Active Listings ³	29	145.4	181.3	112.3	-4.9	265.0	2,783.3
Sales to New Listings Ratio ⁴	75.1	86.2	88.1	94.3	78.3	16.7	50.0
Months of Inventory ⁵	1.9	0.9	0.8	0.9	2.6	19.0	4.0
Average Price	\$455,271	5.2	19.7	40.6	57.8	80.1	85.1
Median Price	\$441,750	2.7	14.7	42.6	60.6	65.4	102.6
Sales to List Price Ratio	98.7	100.7	100.5	98.5	97.6	93.1	96.5
Median Days on Market	22.0	12.0	11.0	14.0	28.0	110.0	46.0
Average Days on Market	38.3	22.9	17.0	23.6	50.3	99.4	34.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

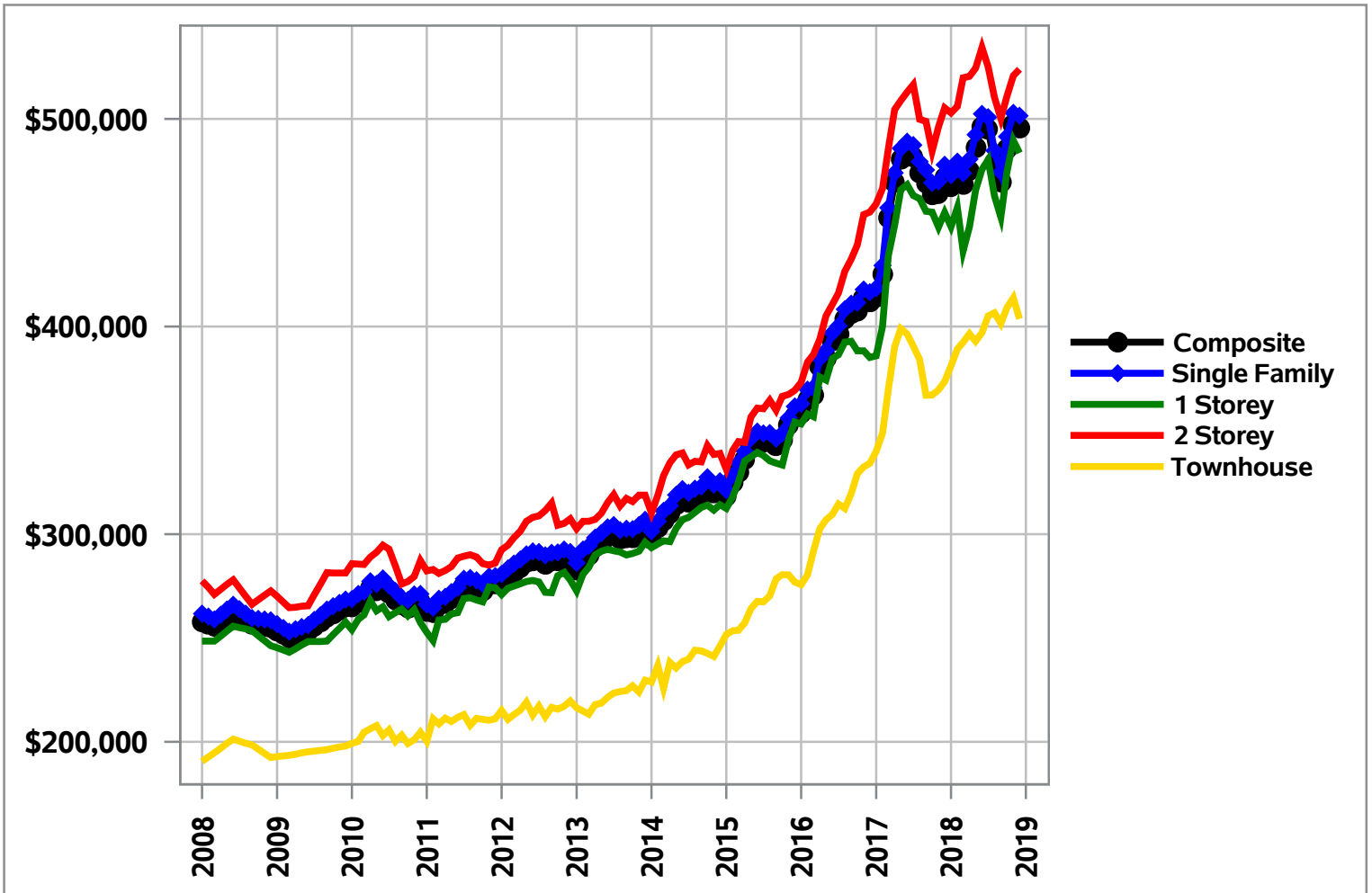
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

CALEDONIA (63) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$495,400	-0.4	5.5	-0.1	5.0	38.7	63.6
Single Family	\$501,500	-0.3	5.7	-0.2	4.9	38.7	63.4
One Storey	\$483,600	-1.2	6.8	1.7	6.3	36.6	63.3
Two Storey	\$523,900	0.6	4.7	-2.0	3.7	41.9	64.3
Townhouse	\$403,700	-2.4	0.5	1.7	8.1	45.8	75.8
Apartment-Style							

MLS® HPI Benchmark Price



CALEDONIA (63)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1287
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6057
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1722
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5881
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

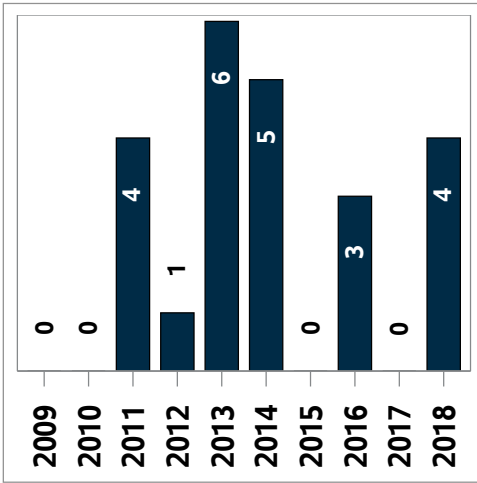
MLS® HPI Benchmark Descriptions

Townhouse

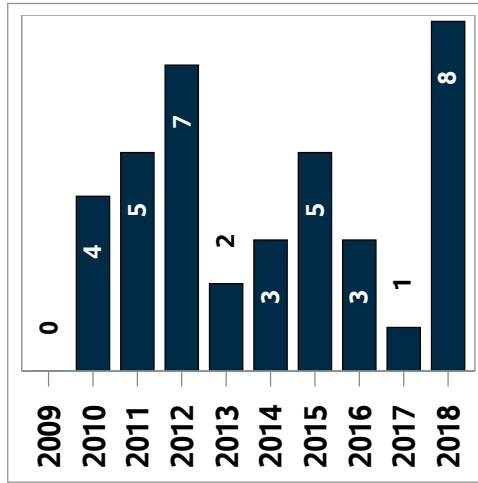
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1173
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

CAYUGA (62) MLS® Residential Market Activity

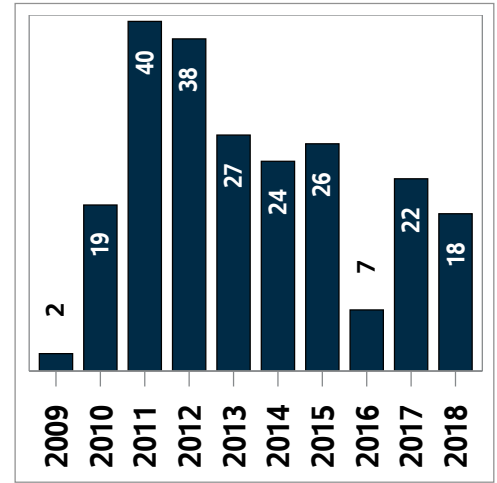
Sales Activity
(December only)



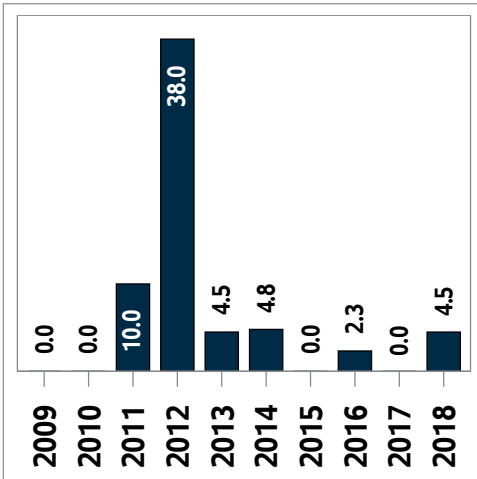
New Listings
(December only)



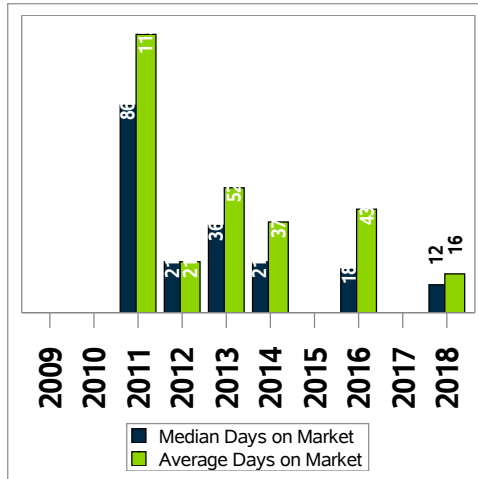
Active Listings
(December only)



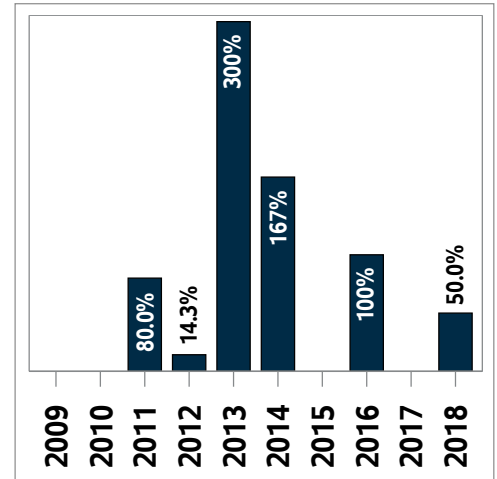
Months of Inventory
(December only)



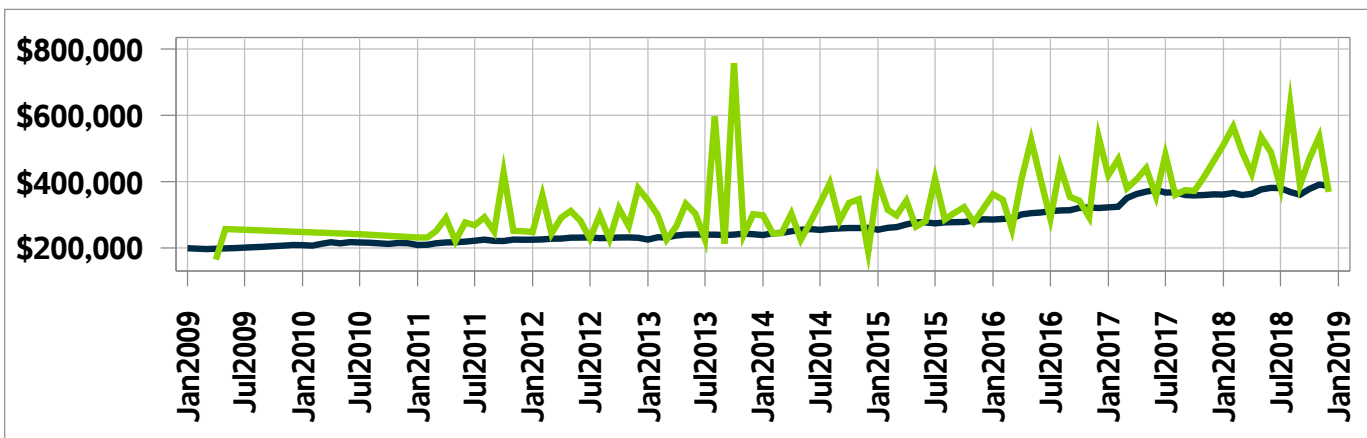
Days on Market
(December only)



Sales to New Listings Ratio
(December only)



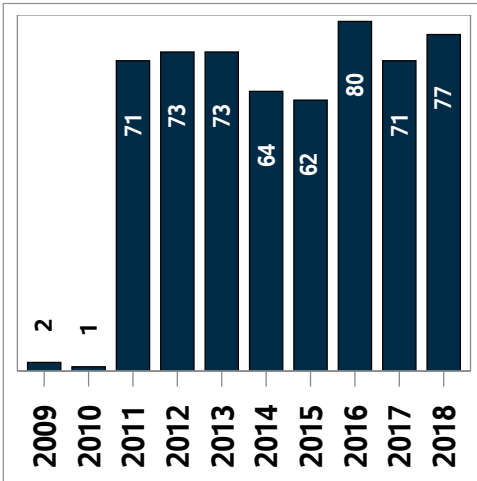
MLS® HPI Composite Benchmark Price and Average Price



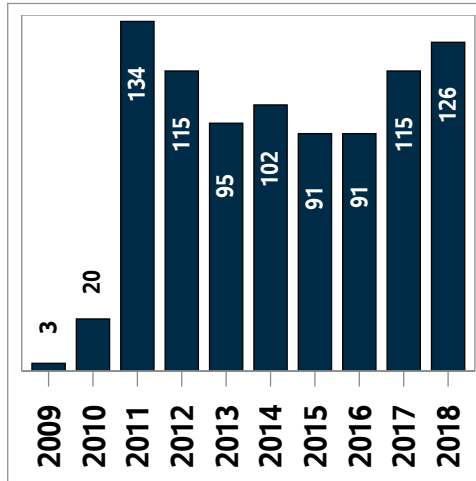
CAYUGA (62)

MLS® Residential Market Activity

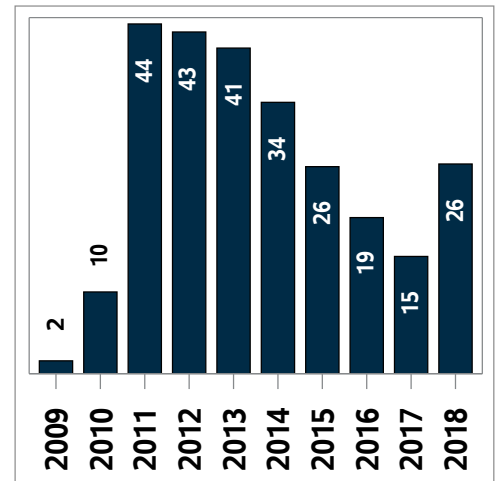
Sales Activity
(December Year-to-date)



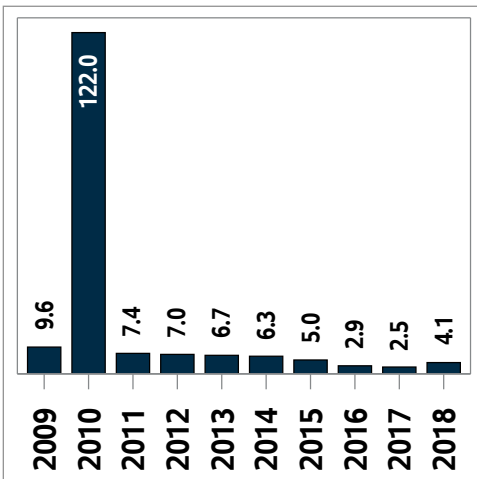
New Listings
(December Year-to-date)



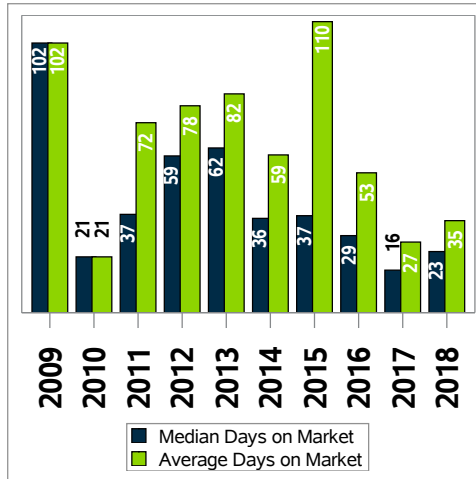
Active Listings ¹
(December Year-to-date)



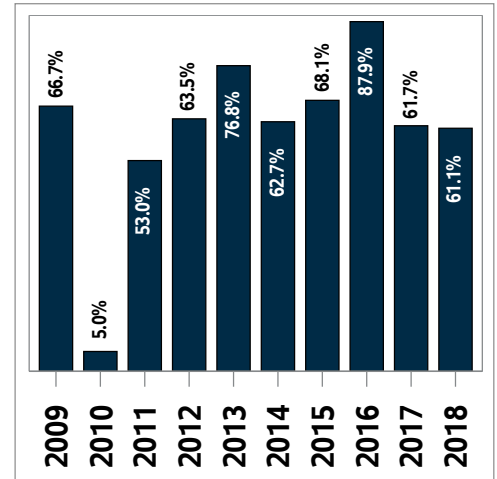
Months of Inventory ²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CAYUGA (62)

MLS® Residential Market Activity

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	4		33.3		-33.3	0.0	
Dollar Volume	\$1,475,129		-8.1		-18.5	47.1	
New Listings	8	700.0	166.7	60.0	300.0	60.0	700.0
Active Listings	18	-18.2	157.1	-30.8	-33.3	-55.0	800.0
Sales to New Listings Ratio ¹	50.0		100.0		300.0	80.0	
Months of Inventory ²	4.5		2.3		4.5	10.0	
Average Price	\$368,782		-31.1		22.2	47.1	
Median Price	\$298,065		-20.5		-11.0	36.3	
Sales to List Price Ratio	99.1		92.8		97.0	91.7	
Median Days on Market	11.5		18.0		36.0	85.5	
Average Days on Market	16.0		42.7		51.5	114.8	

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	77	8.5	-3.7	24.2	5.5	8.5	2,466.7
Dollar Volume	\$36,984,149	28.9	24.2	89.9	67.3	91.4	4,404.8
New Listings	126	9.6	38.5	38.5	32.6	-6.0	2,420.0
Active Listings ³	26	78.9	34.3	1.3	-35.6	-40.0	1,152.0
Sales to New Listings Ratio ⁴	61.1	61.7	87.9	68.1	76.8	53.0	60.0
Months of Inventory ⁵	4.1	2.5	2.9	5.0	6.7	7.4	8.3
Average Price	\$480,314	18.9	29.0	52.9	58.6	76.5	75.5
Median Price	\$450,000	11.7	34.5	45.2	66.7	80.0	69.2
Sales to List Price Ratio	97.9	97.7	98.2	96.8	95.2	95.6	96.7
Median Days on Market	23.0	16.0	29.0	36.5	62.0	37.0	168.0
Average Days on Market	34.6	26.6	52.6	109.5	82.4	71.5	149.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

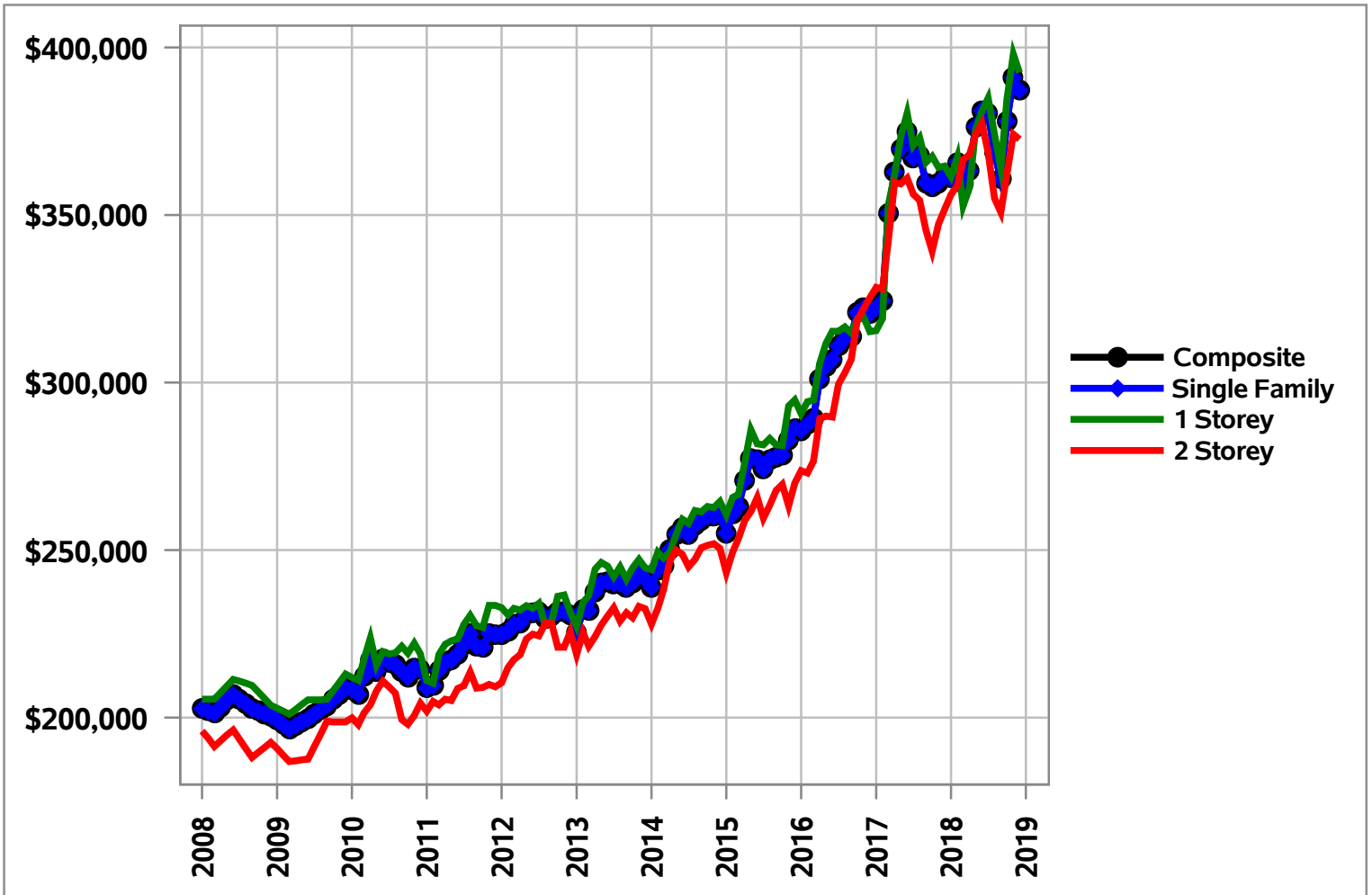
CAYUGA (62)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$387,200	-0.9	7.3	1.6	7.1	35.2	60.4
Single Family	\$387,200	-0.9	7.3	1.6	7.1	35.2	60.4
One Storey	\$392,500	-1.4	7.9	3.0	7.7	33.1	60.4
Two Storey	\$372,600	-0.4	6.2	-1.2	5.9	38.0	60.3
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



CAYUGA (62)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10479
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CAYUGA (62)

MLS® HPI Benchmark Descriptions

1 Storey

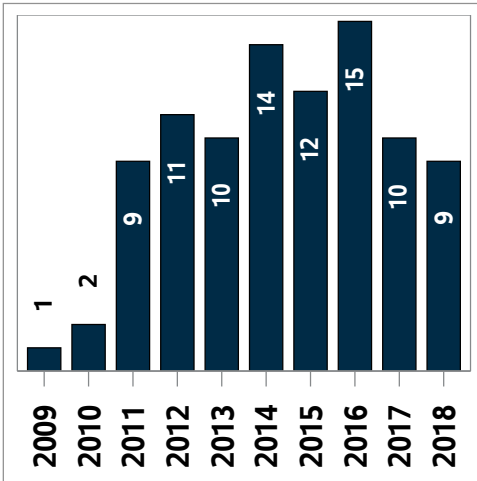
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10830
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

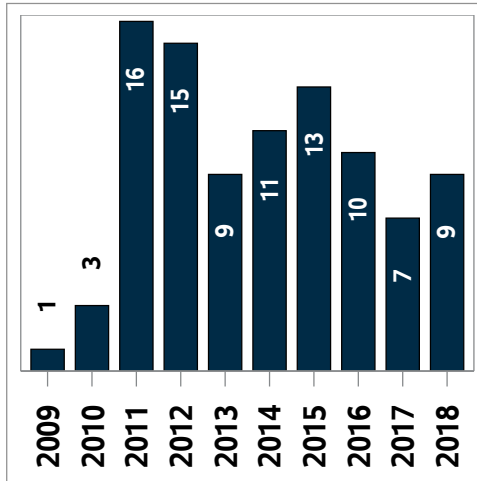
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1786
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10957
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

DUNNVILLE (60) MLS® Residential Market Activity

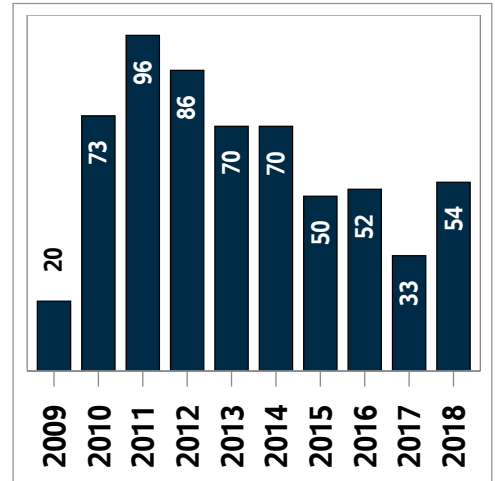
Sales Activity
(December only)



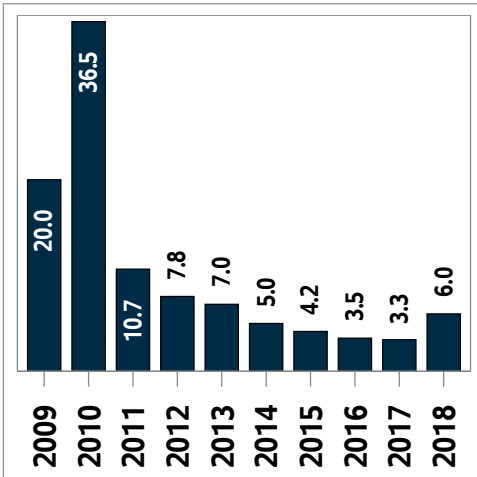
New Listings
(December only)



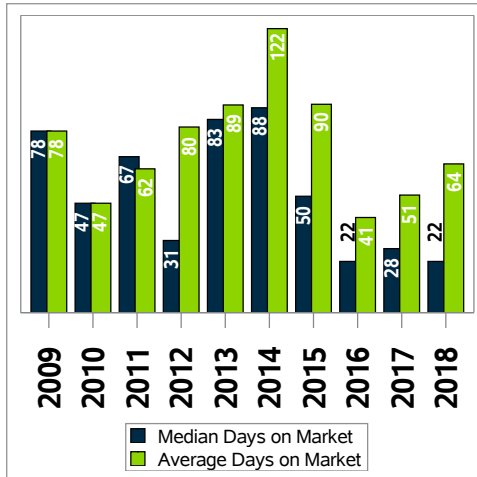
Active Listings
(December only)



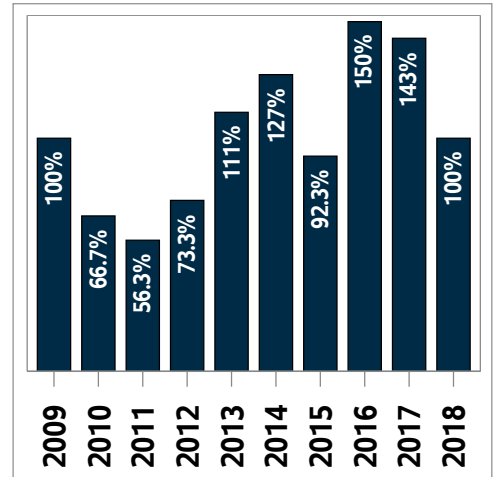
Months of Inventory
(December only)



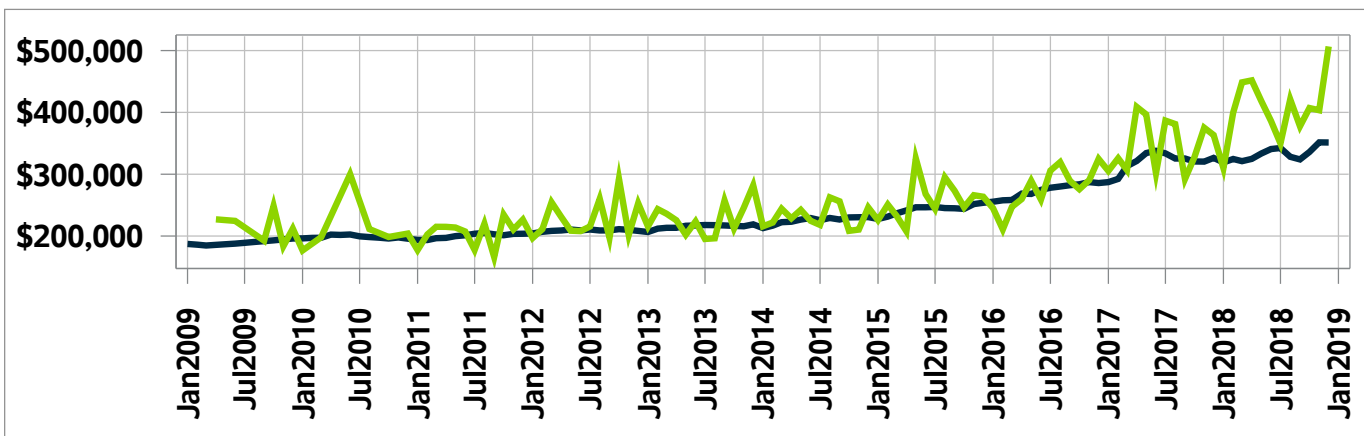
Days on Market
(December only)



Sales to New Listings Ratio
(December only)



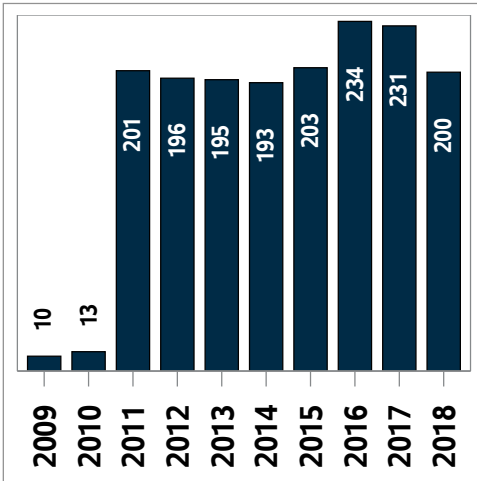
MLS® HPI Composite Benchmark Price and Average Price



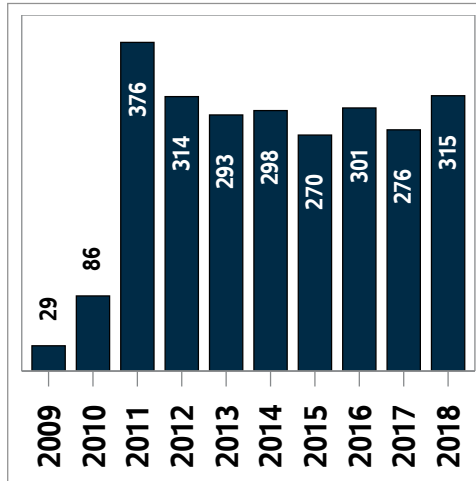
DUNNVILLE (60)

MLS® Residential Market Activity

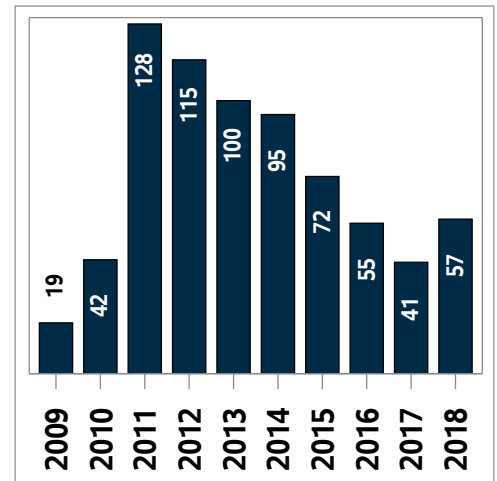
Sales Activity
(December Year-to-date)



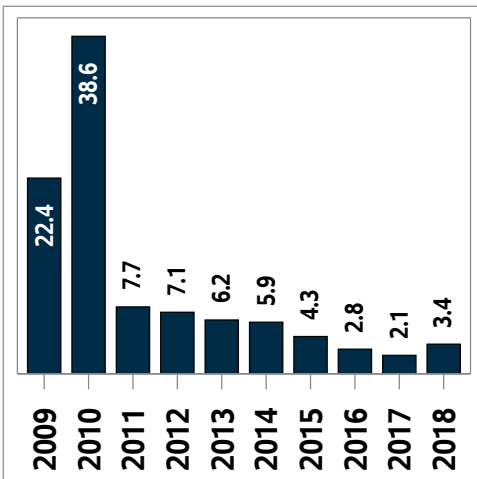
New Listings
(December Year-to-date)



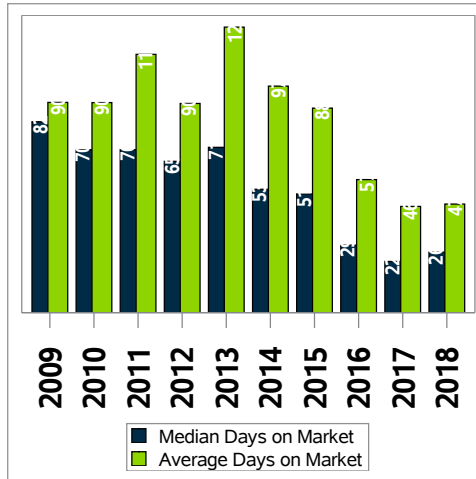
Active Listings¹
(December Year-to-date)



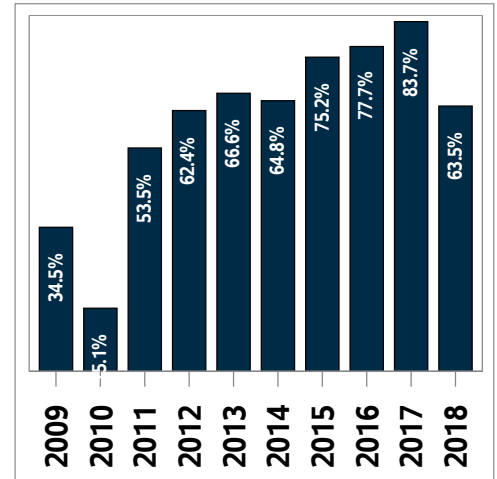
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

DUNNVILLE (60)

MLS® Residential Market Activity

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	9	-10.0	-40.0	-25.0	-10.0	0.0	
Dollar Volume	\$4,560,000	25.5	-6.4	44.2	61.7	123.7	
New Listings	9	28.6	-10.0	-30.8	0.0	-43.8	
Active Listings	54	63.6	3.8	8.0	-22.9	-43.8	260.0
Sales to New Listings Ratio ¹	100.0	142.9	150.0	92.3	111.1	56.3	
Months of Inventory ²	6.0	3.3	3.5	4.2	7.0	10.7	
Average Price	\$506,667	39.4	56.0	92.2	79.7	123.7	
Median Price	\$355,000	-4.6	9.2	58.7	39.2	101.7	
Sales to List Price Ratio	94.9	98.0	96.5	95.5	96.7	95.5	
Median Days on Market	22.0	27.5	22.0	50.0	83.0	67.0	
Average Days on Market	63.9	50.5	40.9	89.5	89.2	61.8	

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	200	-13.4	-14.5	-1.5	2.6	-0.5	1,076.5
Dollar Volume	\$81,028,320	0.3	25.1	51.5	85.9	95.2	2,572.6
New Listings	315	14.1	4.7	16.7	7.5	-16.2	668.3
Active Listings ³	57	38.7	2.7	-21.6	-43.4	-55.8	264.2
Sales to New Listings Ratio ⁴	63.5	83.7	77.7	75.2	66.6	53.5	41.5
Months of Inventory ⁵	3.4	2.1	2.8	4.3	6.2	7.7	11.0
Average Price	\$405,142	15.9	46.4	53.8	81.3	96.1	127.2
Median Price	\$365,000	17.6	47.2	52.7	81.1	91.1	101.7
Sales to List Price Ratio	97.2	98.5	96.3	96.0	95.3	95.2	94.8
Median Days on Market	26.0	22.0	29.0	51.0	71.0	70.0	54.0
Average Days on Market	46.6	45.6	57.2	87.9	122.6	110.9	71.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

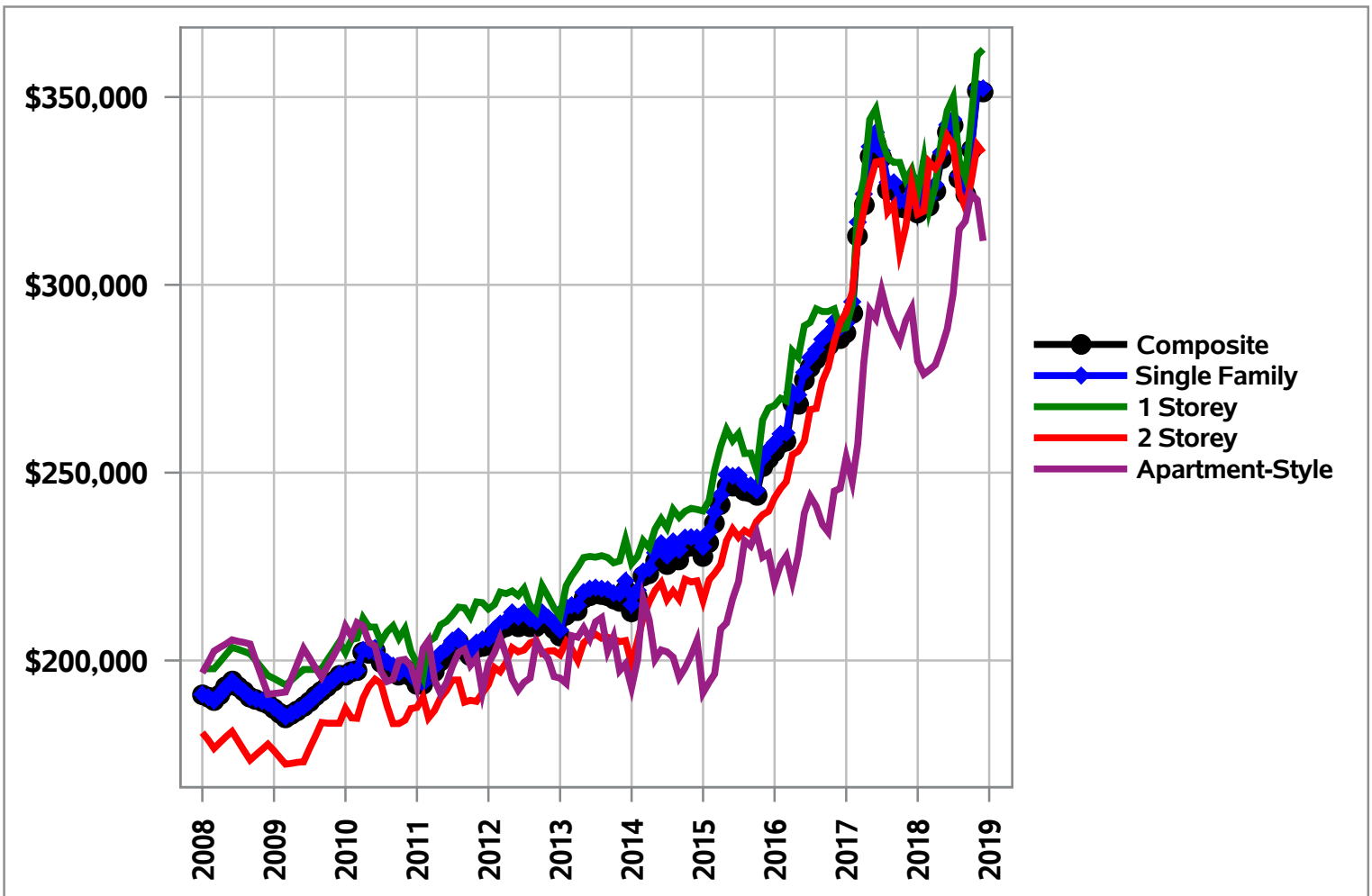
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

DUNNVILLE (60) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$351,300	-0.1	8.5	3.1	7.6	38.4	60.5
Single Family	\$352,300	0.0	8.5	2.8	7.3	37.6	59.3
One Storey	\$362,700	0.4	10.4	4.7	9.7	35.7	56.2
Two Storey	\$335,200	-0.6	4.6	-1.3	2.5	39.8	63.3
Townhouse							
Apartment-Style	\$311,700	-3.4	-1.6	8.1	6.1	36.4	56.6

MLS® HPI Benchmark Price



DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7861
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7920
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1579
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7776
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

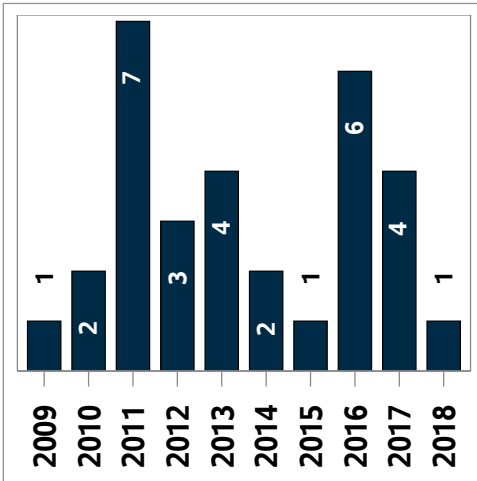
Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	961
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Pool	Indoor
Wastewater Disposal	Municipal sewers

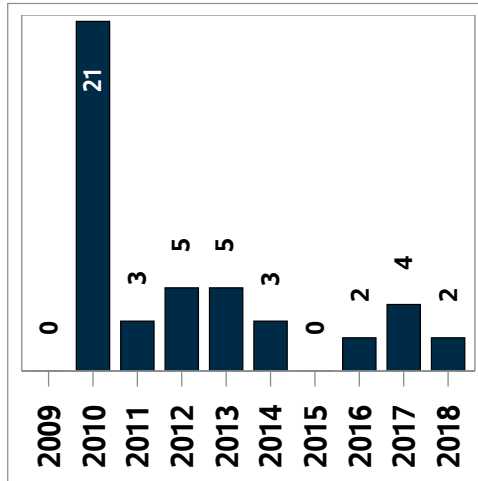
HAGERSVILLE (70)

MLS® Residential Market Activity

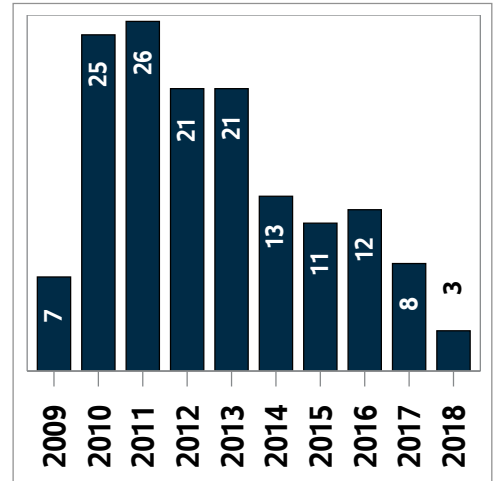
Sales Activity
(December only)



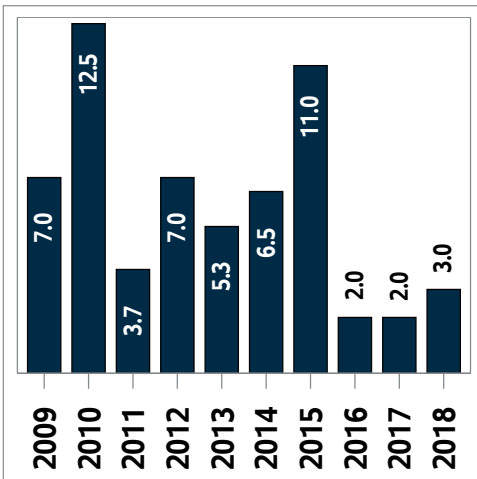
New Listings
(December only)



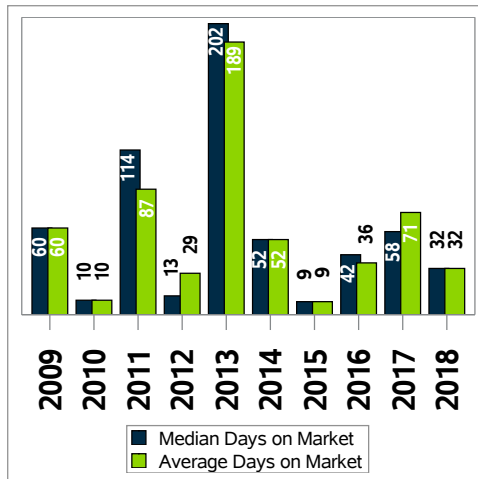
Active Listings
(December only)



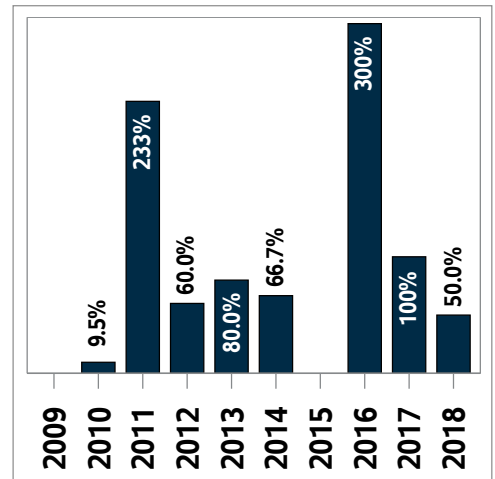
Months of Inventory
(December only)



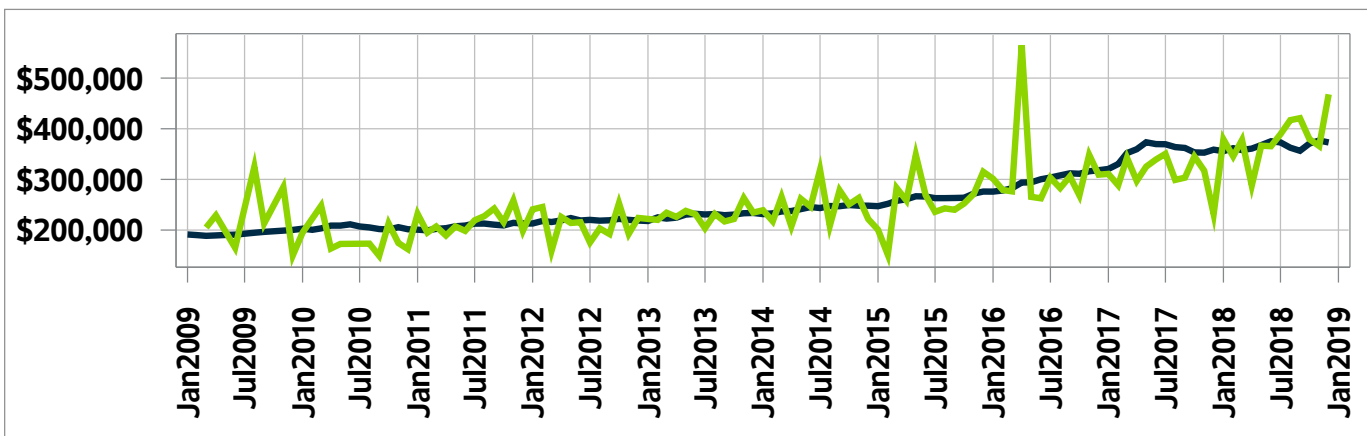
Days on Market
(December only)



Sales to New Listings Ratio
(December only)



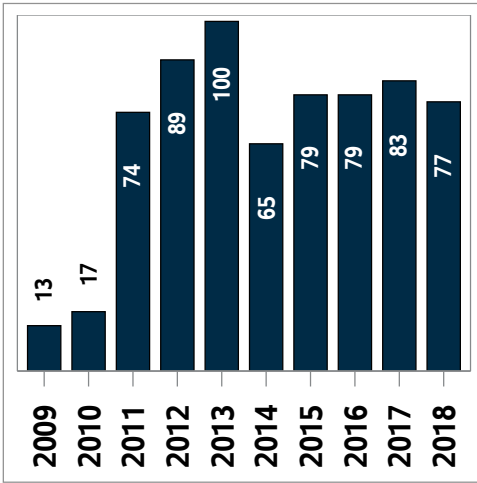
MLS® HPI Composite Benchmark Price and Average Price



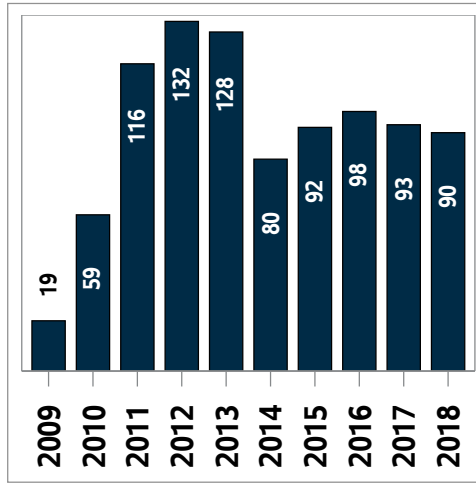
HAGERSVILLE (70)

MLS® Residential Market Activity

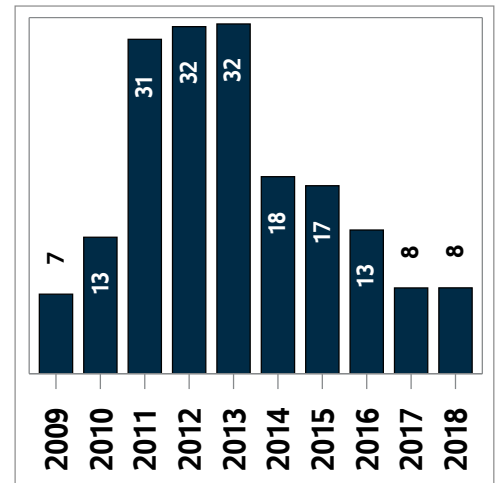
Sales Activity
(December Year-to-date)



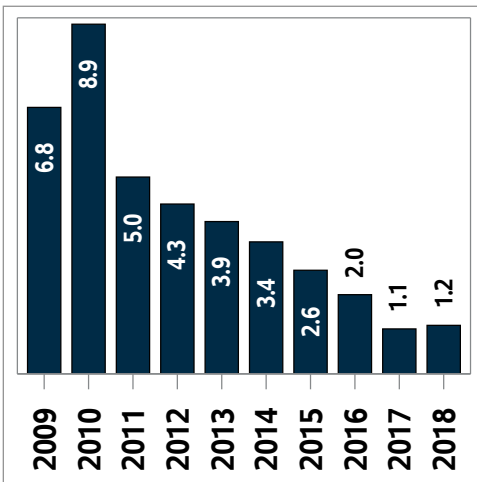
New Listings
(December Year-to-date)



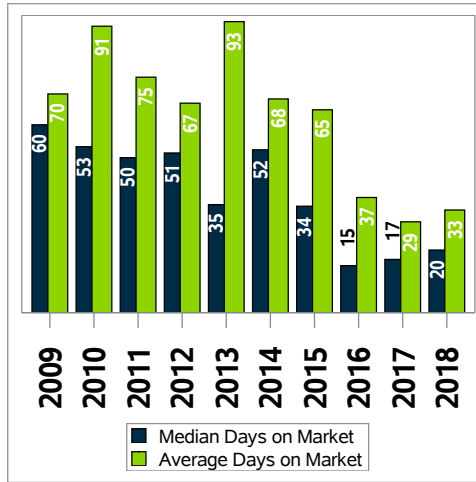
Active Listings¹
(December Year-to-date)



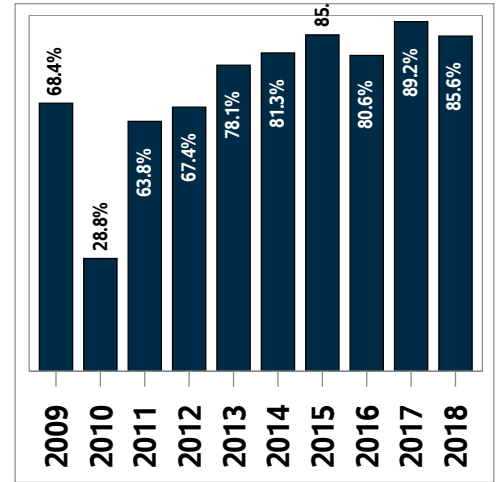
Months of Inventory²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAGERSVILLE (70)

MLS® Residential Market Activity

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	1	-75.0	-83.3	0.0	-75.0	-85.7	
Dollar Volume	\$468,000	-49.5	-74.8	48.6	-50.1	-66.3	
New Listings	2	-50.0	0.0		-60.0	-33.3	
Active Listings	3	-62.5	-75.0	-72.7	-85.7	-88.5	-40.0
Sales to New Listings Ratio ¹	50.0	100.0	300.0		80.0	233.3	
Months of Inventory ²	3.0	2.0	2.0	11.0	5.3	3.7	
Average Price	\$468,000	102.1	51.3	48.6	99.6	135.8	
Median Price	\$468,000	108.7	62.1	48.6	88.5	138.9	
Sales to List Price Ratio	99.6	97.1	101.5	98.5	98.5	100.9	
Median Days on Market	32.0	57.5	41.5	9.0	201.5	114.0	
Average Days on Market	32.0	70.8	35.8	9.0	188.8	86.9	

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	77	-7.2	-2.5	-2.5	-23.0	4.1	862.5
Dollar Volume	\$29,418,660	11.7	29.9	48.0	28.7	87.0	2,201.9
New Listings	90	-3.2	-8.2	-2.2	-29.7	-22.4	500.0
Active Listings ³	8	0.1	-40.3	-54.3	-75.5	-74.3	72.7
Sales to New Listings Ratio ⁴	85.6	89.2	80.6	85.9	78.1	63.8	53.3
Months of Inventory ⁵	1.2	1.1	2.0	2.6	3.9	5.0	6.9
Average Price	\$382,061	20.4	33.3	51.8	67.2	79.7	139.2
Median Price	\$383,000	24.2	34.0	53.2	64.4	84.6	132.8
Sales to List Price Ratio	98.7	99.3	100.2	98.2	99.4	97.2	97.0
Median Days on Market	20.0	17.0	15.0	34.0	34.5	49.5	58.5
Average Days on Market	32.8	29.0	36.8	64.8	92.9	75.2	92.4

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

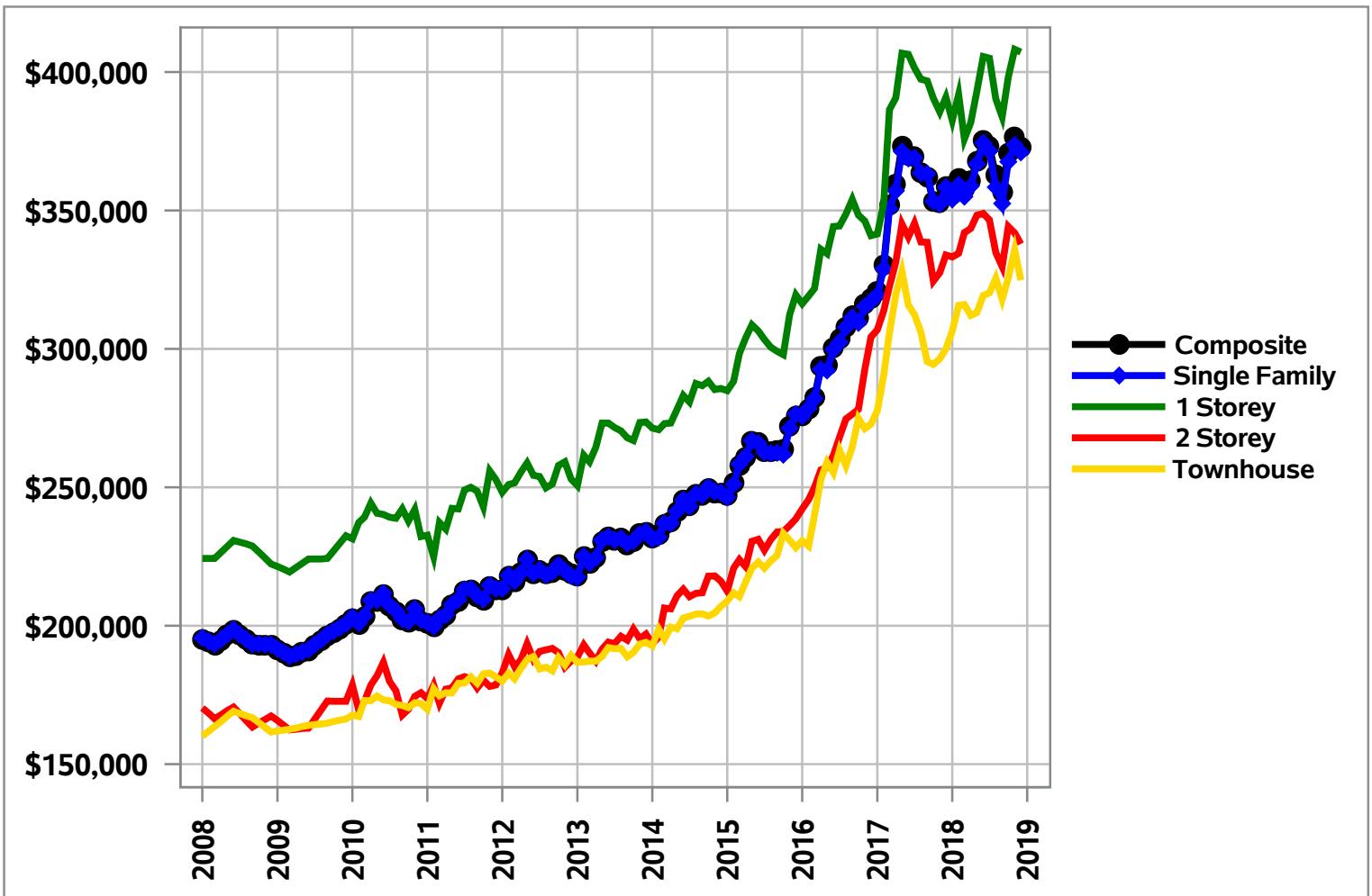
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HAGERSVILLE (70) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$373,000	-1.0	4.6	-0.6	4.0	35.1	59.5
Single Family	\$371,000	-0.7	5.2	-0.9	3.5	34.2	58.5
One Storey	\$407,200	-0.2	6.1	0.4	4.2	27.4	48.8
Two Storey	\$337,900	-1.2	2.5	-3.2	1.2	41.6	71.5
Townhouse	\$324,800	-3.3	2.2	1.7	8.3	42.3	67.4
Apartment-Style							

MLS® HPI Benchmark Price



HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7526
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1253
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6855
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

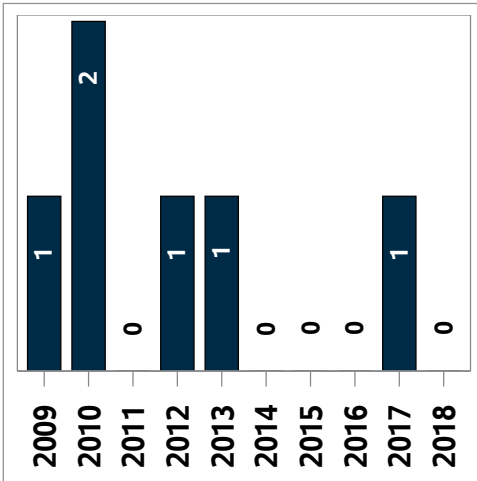
MLS® HPI Benchmark Descriptions

Townhouse

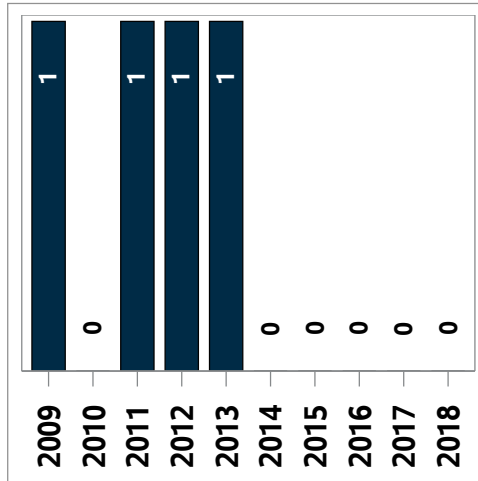
Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

ONEIDA (71) MLS® Residential Market Activity

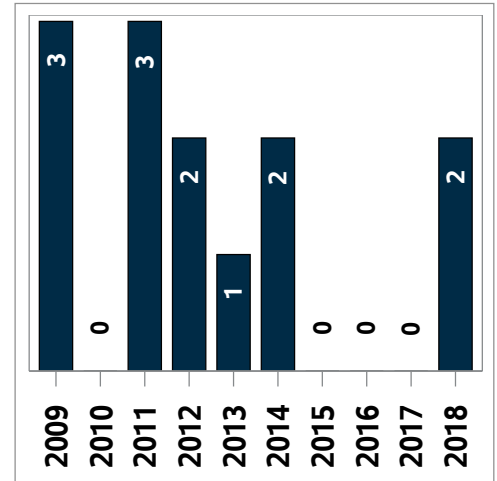
Sales Activity
(December only)



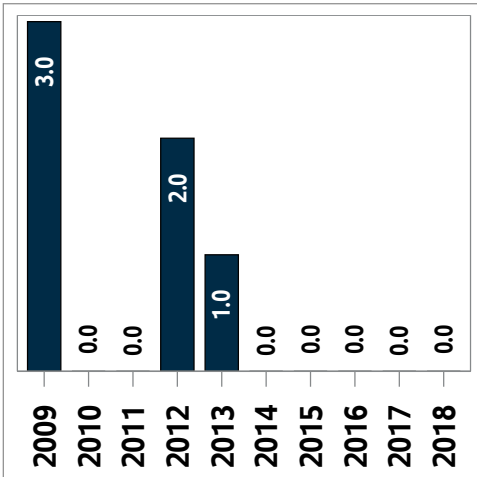
New Listings
(December only)



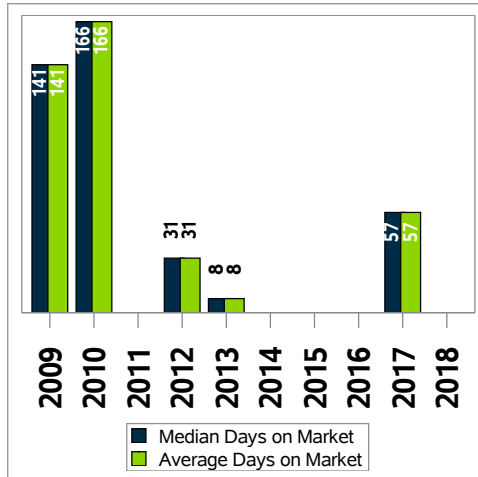
Active Listings
(December only)



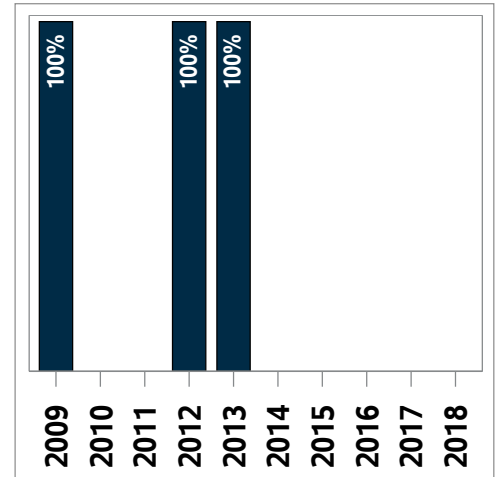
Months of Inventory
(December only)



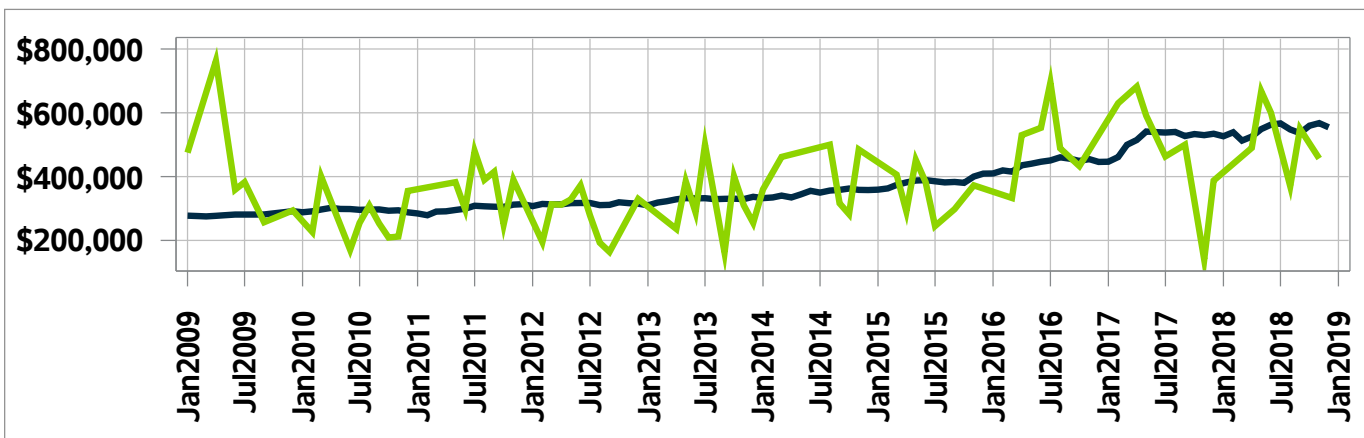
Days on Market
(December only)



Sales to New Listings Ratio
(December only)

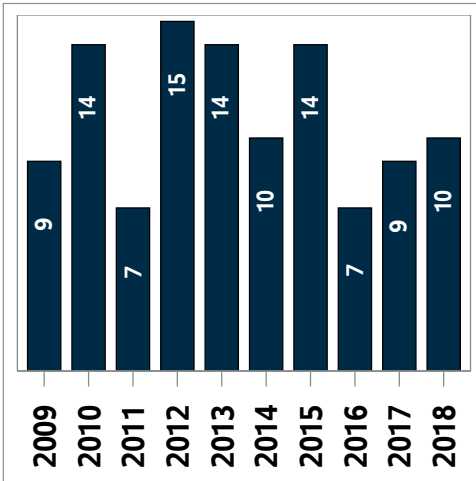


MLS® HPI Composite Benchmark Price and Average Price

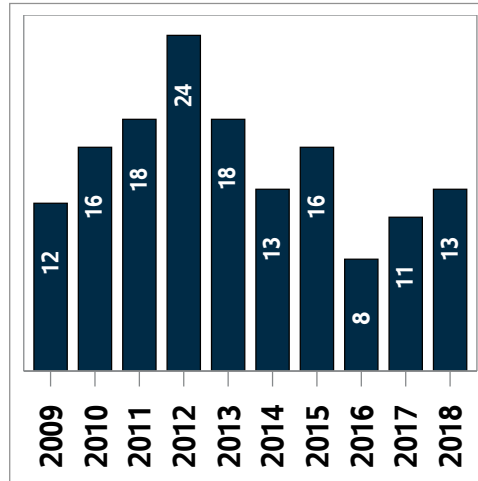


ONEIDA (71) MLS® Residential Market Activity

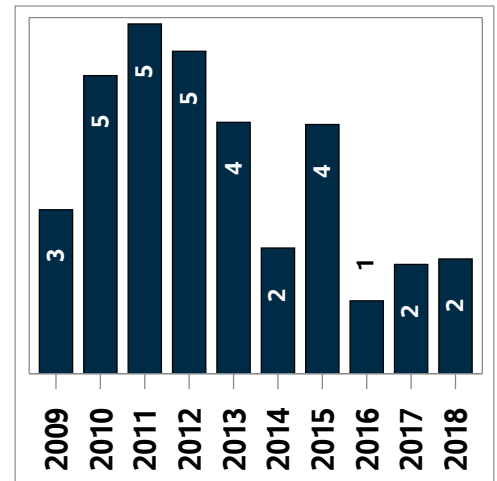
Sales Activity
(December Year-to-date)



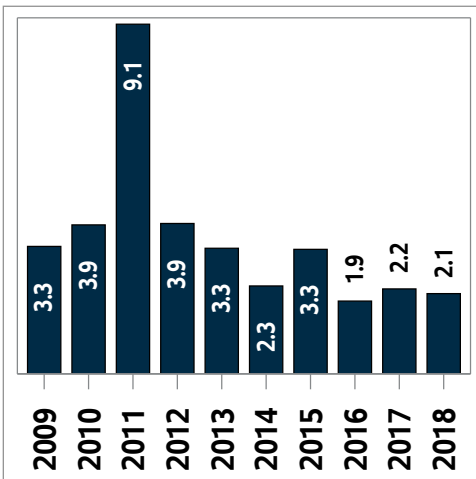
New Listings
(December Year-to-date)



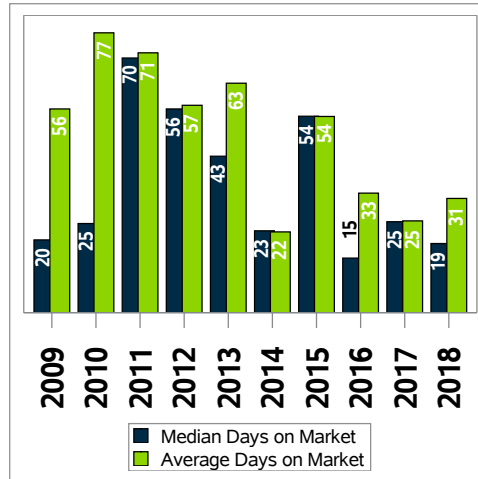
Active Listings ¹
(December Year-to-date)



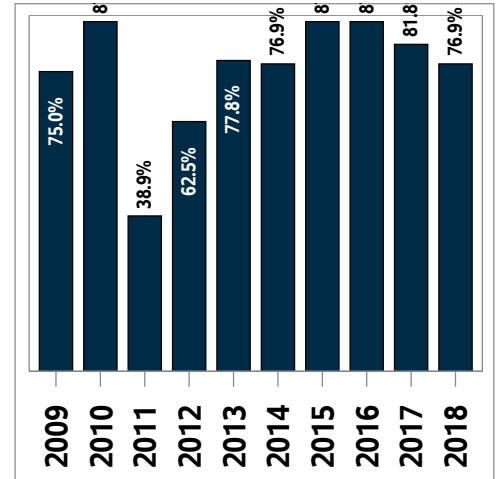
Months of Inventory ²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

ONEIDA (71)

MLS® Residential Market Activity

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	0	-100.0			-100.0		-100.0
Dollar Volume	\$0	-100.0			-100.0		-100.0
New Listings	0				-100.0	-100.0	
Active Listings	2				100.0	-33.3	0.0
Sales to New Listings Ratio ¹	0.0				100.0		
Months of Inventory ²	0.0				1.0		2.0
Average Price	\$0	-100.0			-100.0		-100.0
Median Price	\$0	-100.0			-100.0		-100.0
Sales to List Price Ratio	0.0	97.1			98.5		88.3
Median Days on Market	0.0	57.0			8.0		38.0
Average Days on Market	0.0	57.0			8.0		38.0

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	10	11.1	42.9	-28.6	-28.6	42.9	11.1
Dollar Volume	\$5,204,974	14.7	47.8	-1.3	11.9	99.8	174.4
New Listings	13	18.2	62.5	-18.8	-27.8	-27.8	-13.3
Active Listings ³	2	5.0	57.5	-53.9	-54.3	-67.2	-55.3
Sales to New Listings Ratio ⁴	76.9	81.8	87.5	87.5	77.8	38.9	60.0
Months of Inventory ⁵	2.1	2.2	1.9	3.3	3.3	9.1	5.2
Average Price	\$520,497	3.2	3.5	38.1	56.7	39.8	147.0
Median Price	\$527,500	-10.8	3.4	43.9	86.7	35.3	245.9
Sales to List Price Ratio	98.9	93.7	100.7	96.5	96.8	95.9	95.7
Median Days on Market	19.0	25.0	15.0	54.0	43.0	70.0	38.0
Average Days on Market	31.4	25.2	32.9	53.9	63.1	71.4	54.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

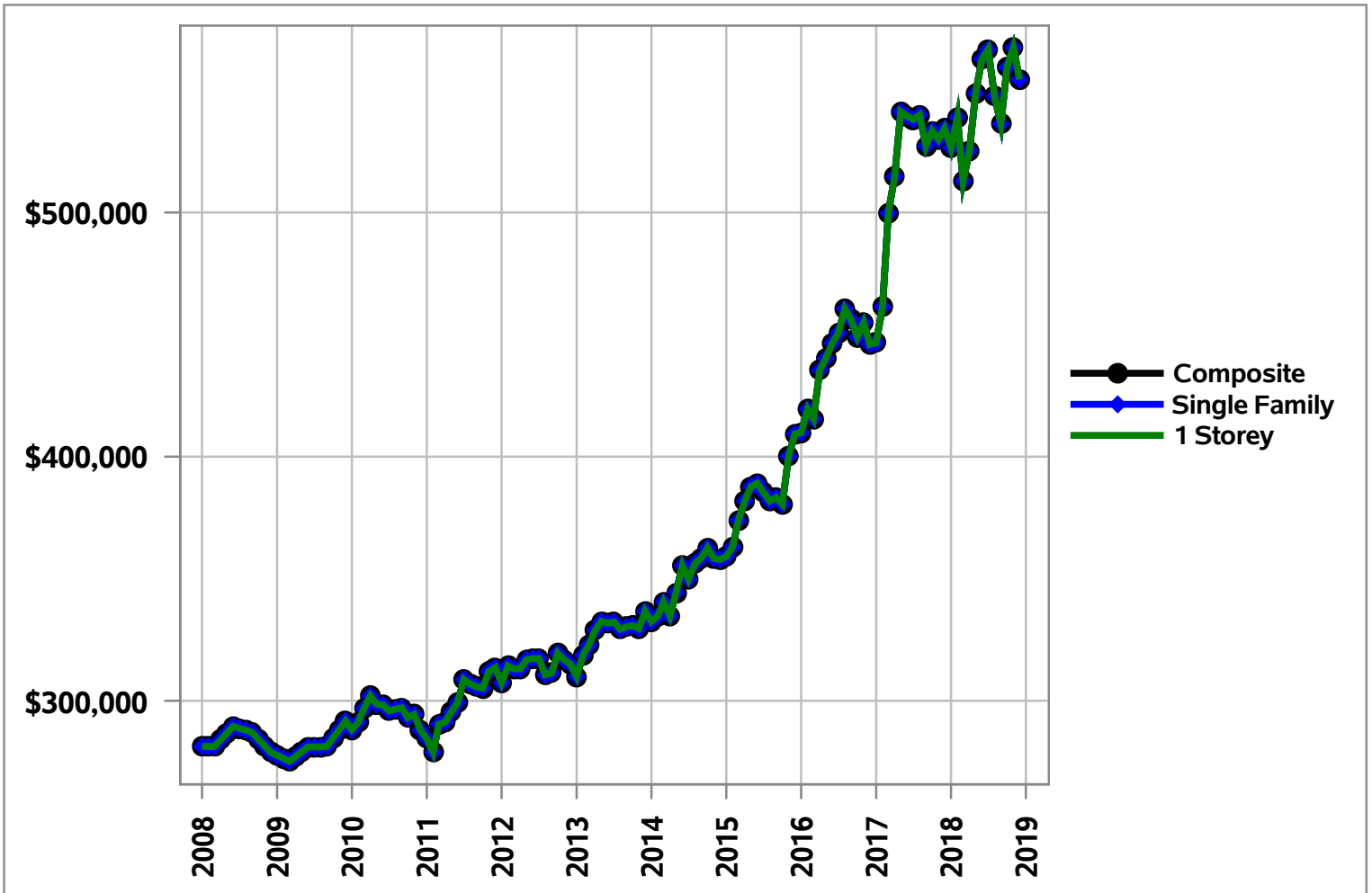
ONEIDA (71)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$554,500	-2.3	3.4	-1.5	3.8	35.5	64.7
Single Family	\$554,500	-2.3	3.4	-1.5	3.8	35.5	64.7
One Storey	\$554,500	-2.3	3.4	-1.5	3.8	35.5	64.7
Two Storey							
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



ONEIDA (71)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

ONEIDA (71)

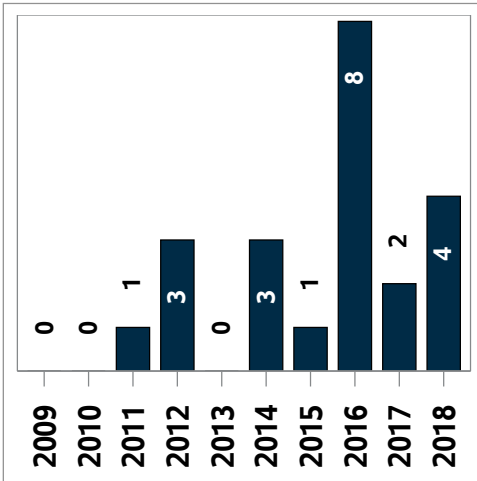
MLS® HPI Benchmark Descriptions

1 Storey

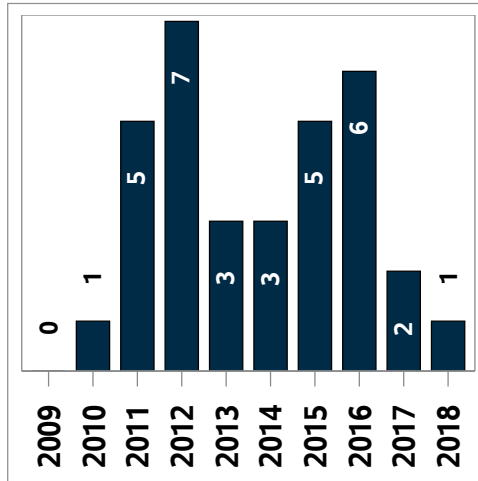
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65) MLS® Residential Market Activity

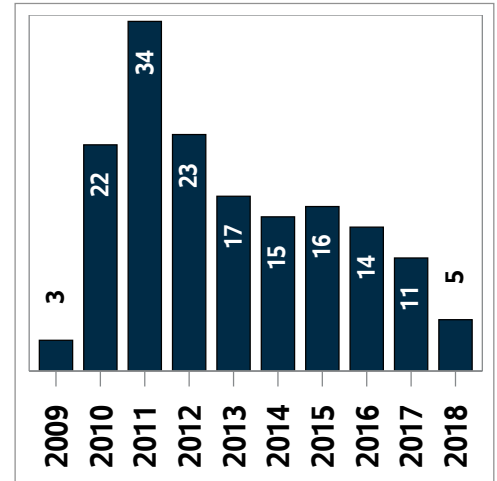
Sales Activity
(December only)



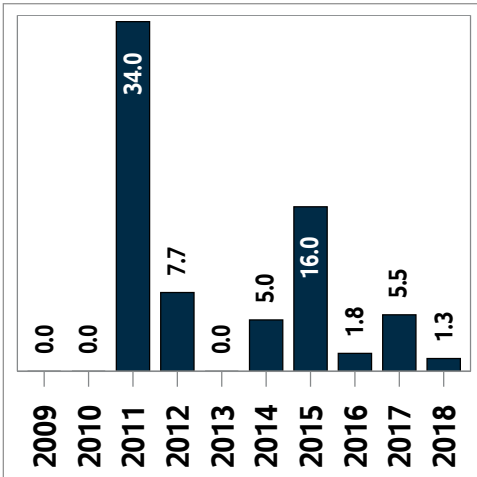
New Listings
(December only)



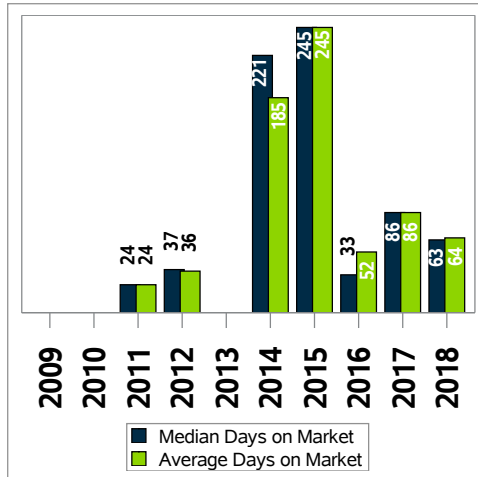
Active Listings
(December only)



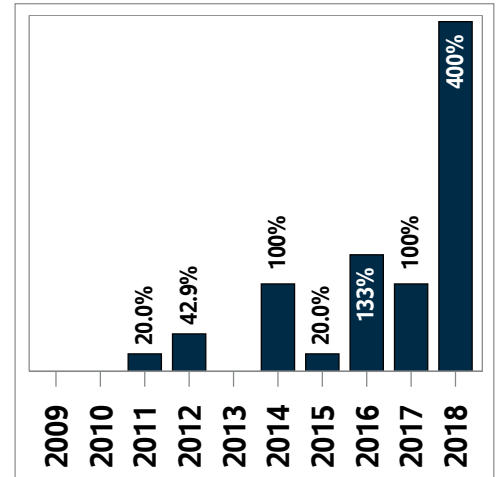
Months of Inventory
(December only)



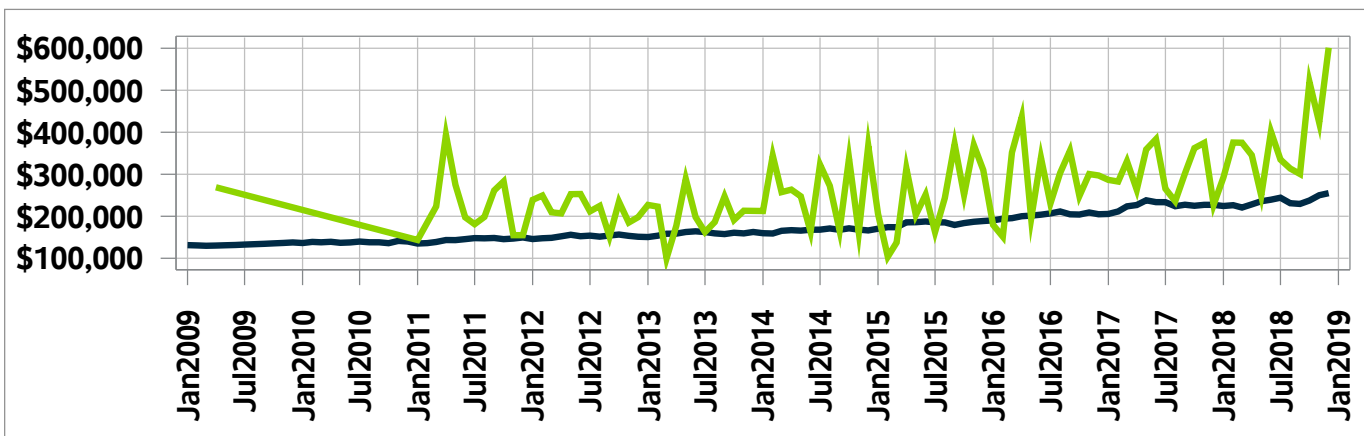
Days on Market
(December only)



Sales to New Listings Ratio
(December only)



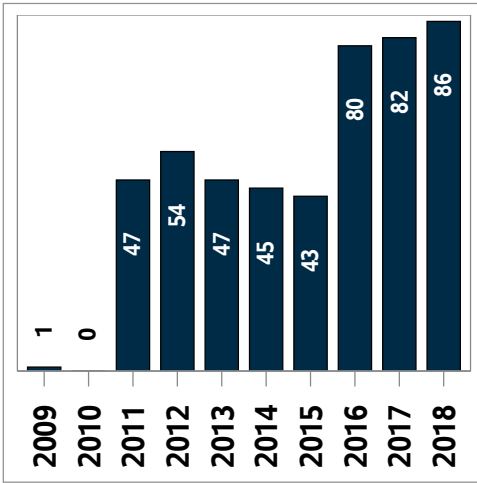
MLS® HPI Composite Benchmark Price and Average Price



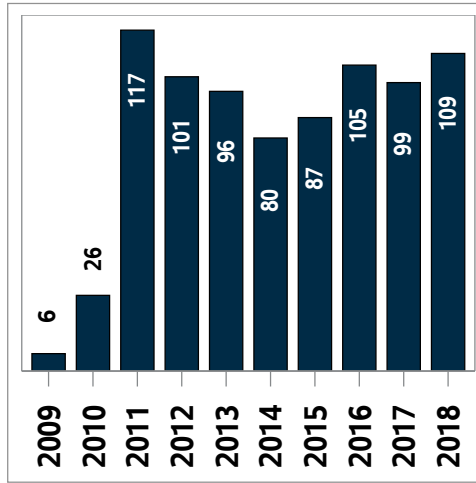
RAINHAM (65)

MLS® Residential Market Activity

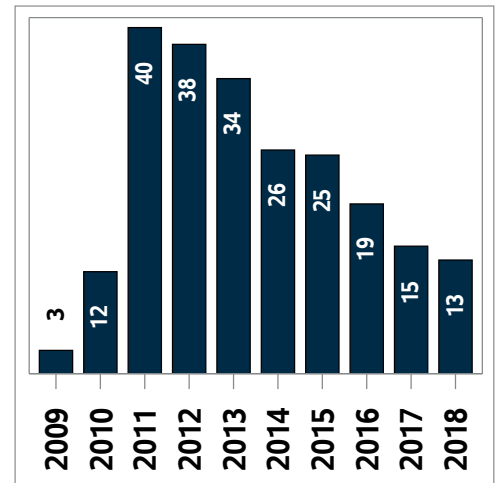
Sales Activity
(December Year-to-date)



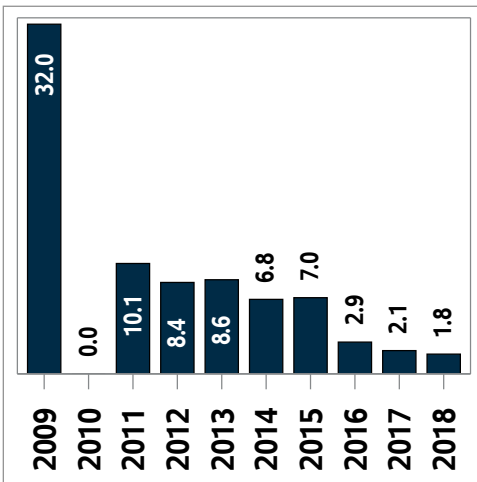
New Listings
(December Year-to-date)



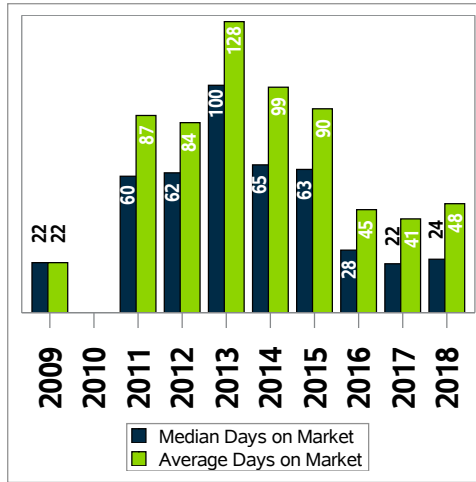
Active Listings ¹
(December Year-to-date)



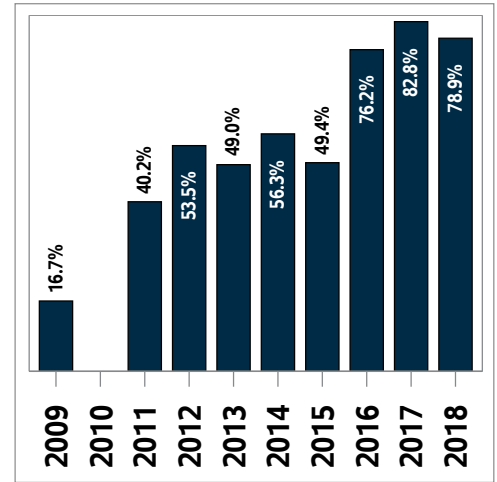
Months of Inventory ²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

RAINHAM (65)

MLS® Residential Market Activity

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	4	100.0	-50.0	300.0		300.0	
Dollar Volume	\$2,405,000	428.9	1.2	675.8		1,451.6	
New Listings	1	-50.0	-83.3	-80.0	-66.7	-80.0	
Active Listings	5	-54.5	-64.3	-68.8	-70.6	-85.3	400.0
Sales to New Listings Ratio ¹	400.0	100.0	133.3	20.0		20.0	
Months of Inventory ²	1.3	5.5	1.8	16.0		34.0	
Average Price	\$601,250	164.4	102.4	94.0		287.9	
Median Price	\$580,000	155.1	100.7	87.1		274.2	
Sales to List Price Ratio	94.5	92.4	97.9	94.8		91.2	
Median Days on Market	62.5	86.0	32.5	245.0		24.0	
Average Days on Market	64.3	86.0	52.1	245.0		24.0	

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	86	4.9	7.5	100.0	83.0	83.0	
Dollar Volume	\$31,241,399	22.2	36.3	204.6	216.2	194.3	
New Listings	109	10.1	3.8	25.3	13.5	-6.8	10,800.0
Active Listings ³	13	-10.9	-33.0	-48.0	-61.5	-67.2	1,200.0
Sales to New Listings Ratio ⁴	78.9	82.8	76.2	49.4	49.0	40.2	
Months of Inventory ⁵	1.8	2.1	2.9	7.0	8.6	10.1	
Average Price	\$363,272	16.5	26.8	52.3	72.8	60.9	
Median Price	\$360,000	14.1	58.4	50.0	84.6	80.0	
Sales to List Price Ratio	97.7	96.5	94.5	94.1	93.2	93.2	
Median Days on Market	23.5	21.5	27.5	63.0	100.0	60.0	
Average Days on Market	47.9	41.2	45.3	89.7	128.0	86.7	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

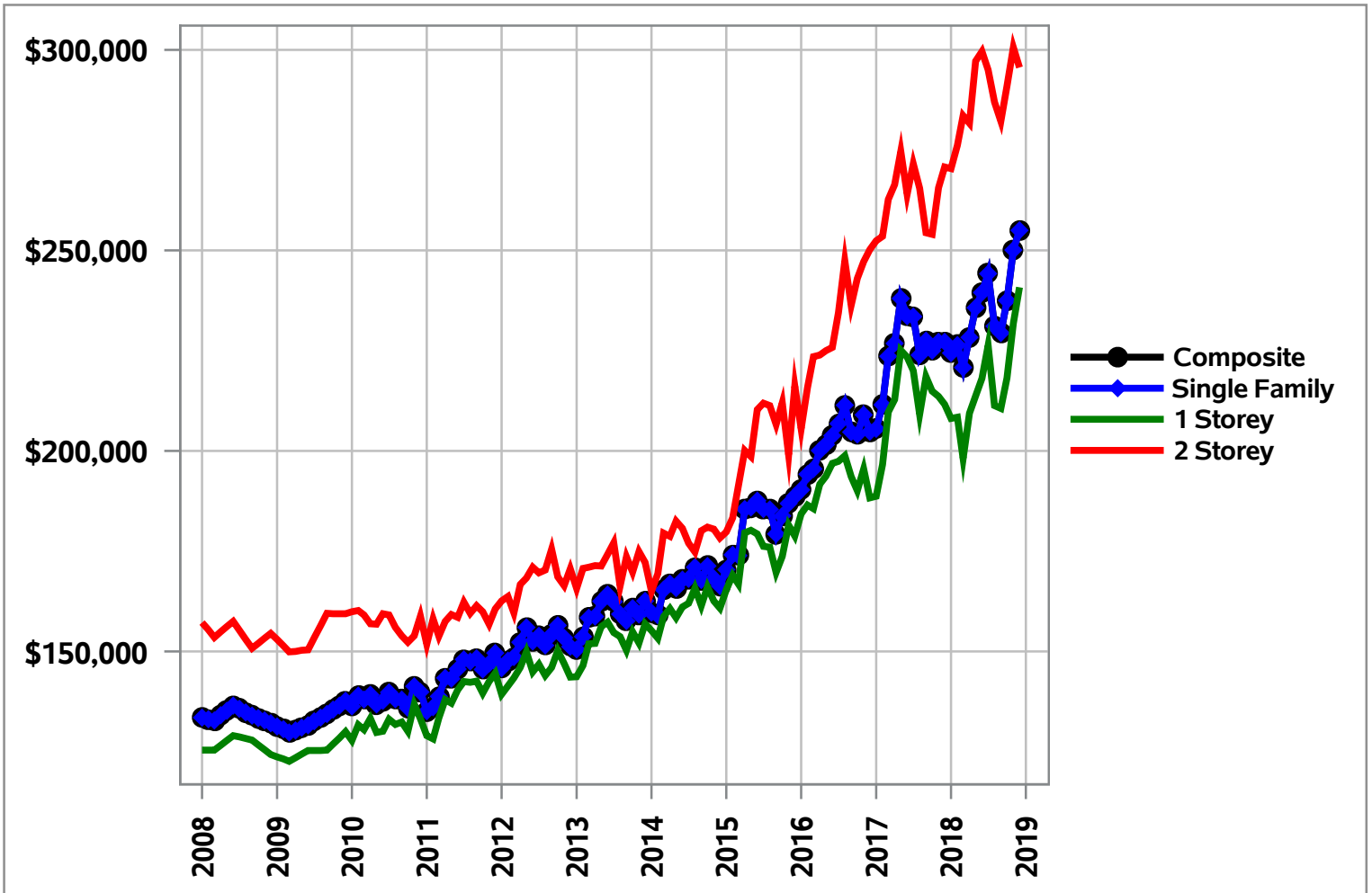
RAINHAM (65)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$255,000	2.0	11.2	6.5	12.2	35.1	56.8
Single Family	\$255,000	2.0	11.2	6.5	12.2	35.1	56.8
One Storey	\$240,800	3.9	14.3	10.4	13.8	34.7	53.5
Two Storey	\$295,600	-1.7	4.7	-1.3	9.2	36.7	71.7
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



RAINHAM (65)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8505
Number of Fireplaces	0
Total Number Of Rooms	8
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65)

MLS® HPI Benchmark Descriptions

1 Storey

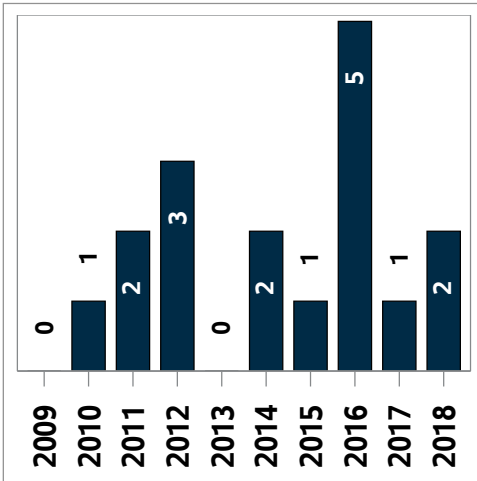
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1038
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7494
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

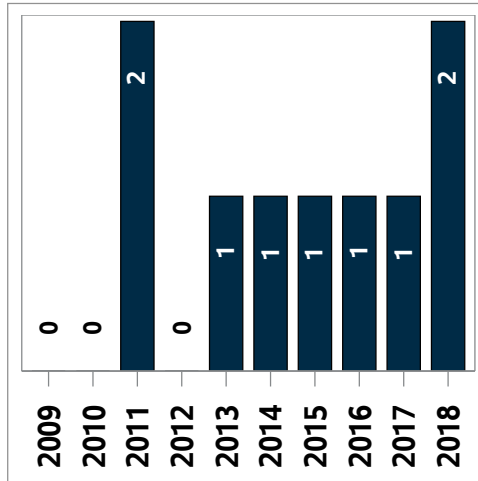
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12886
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64) MLS® Residential Market Activity

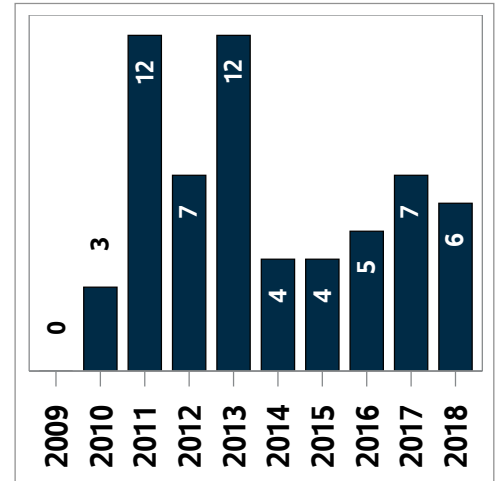
Sales Activity
(December only)



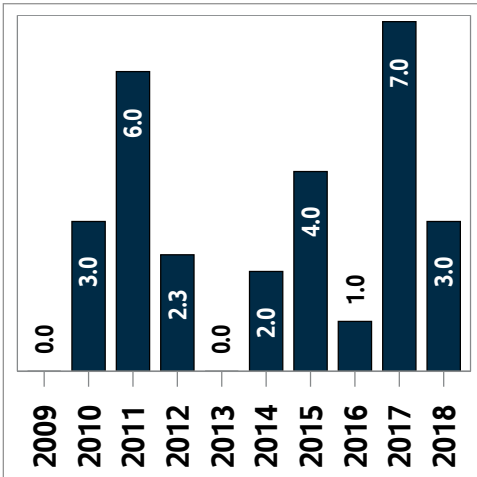
New Listings
(December only)



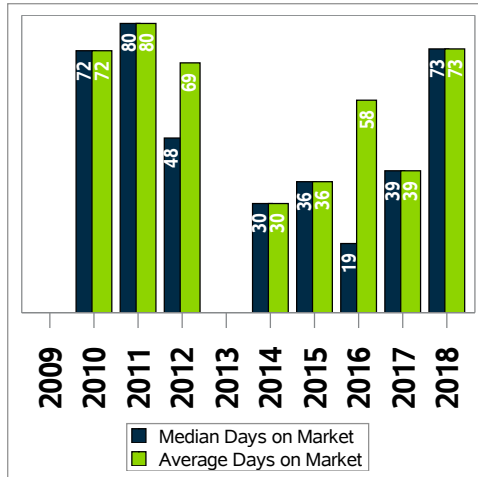
Active Listings
(December only)



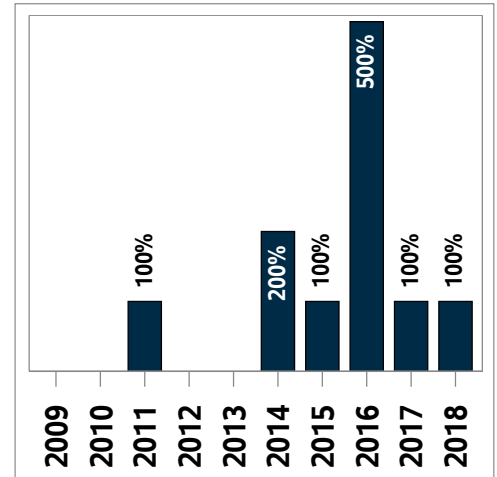
Months of Inventory
(December only)



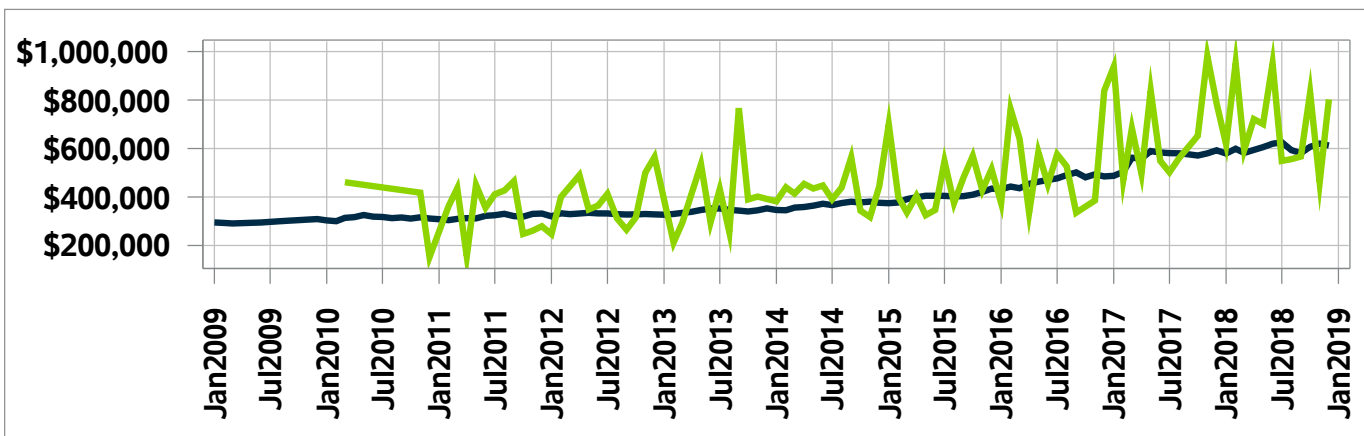
Days on Market
(December only)



Sales to New Listings Ratio
(December only)



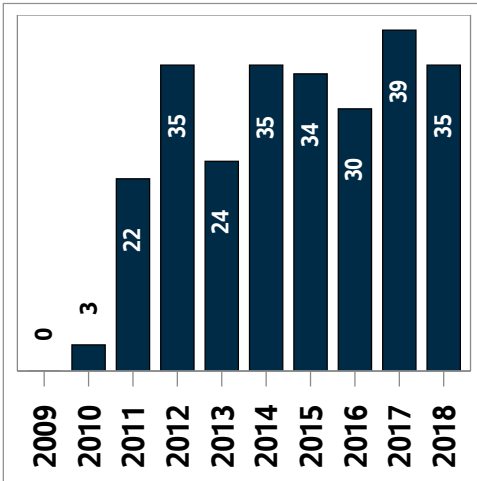
MLS® HPI Composite Benchmark Price and Average Price



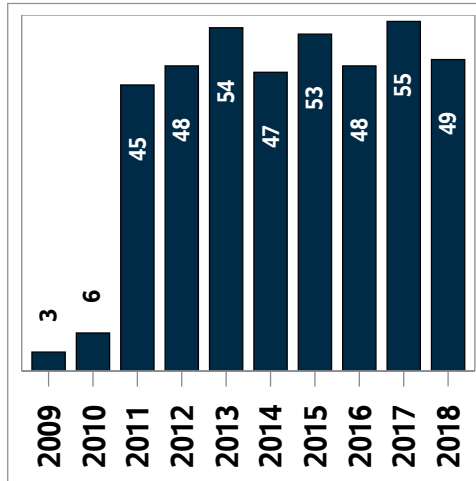
SENECA (64)

MLS® Residential Market Activity

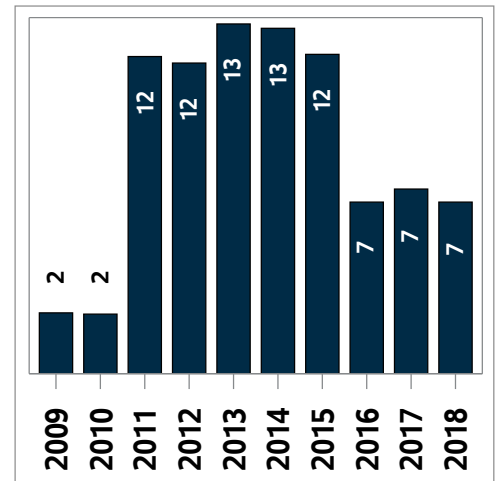
Sales Activity
(December Year-to-date)



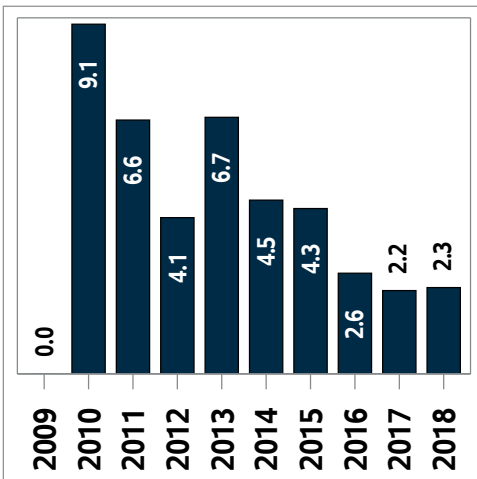
New Listings
(December Year-to-date)



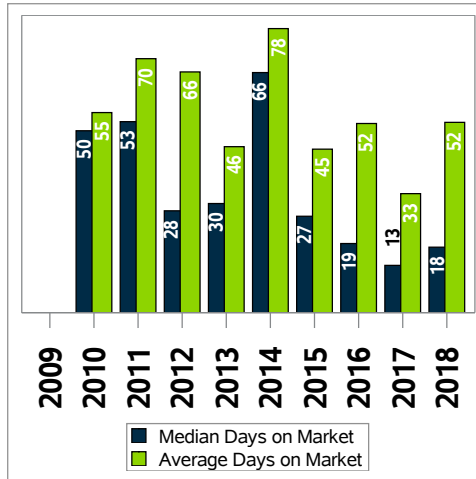
Active Listings ¹
(December Year-to-date)



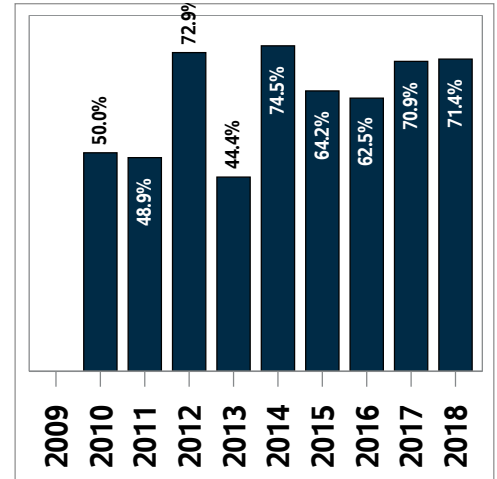
Months of Inventory ²
(December Year-to-date)



Days on Market
(December Year-to-date)



Sales to New Listings Ratio
(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SENECA (64)

MLS® Residential Market Activity

Actual	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	2	100.0	-60.0	100.0		0.0	
Dollar Volume	\$1,605,000	103.9	-61.7	211.7		187.1	
New Listings	2	100.0	100.0	100.0	100.0	0.0	
Active Listings	6	-14.3	20.0	50.0	-50.0	-50.0	200.0
Sales to New Listings Ratio ¹	100.0	100.0	500.0	100.0		100.0	
Months of Inventory ²	3.0	7.0	1.0	4.0		6.0	
Average Price	\$802,500	2.0	-4.3	55.8		187.1	
Median Price	\$802,500	2.0	11.1	55.8		187.1	
Sales to List Price Ratio	97.8	95.4	94.9	93.7		100.9	
Median Days on Market	72.5	39.0	19.0	36.0		79.5	
Average Days on Market	72.5	39.0	58.4	36.0		79.5	

Year-to-date	December 2018	Compared to ⁶					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	35	-10.3	16.7	2.9	45.8	59.1	1,650.0
Dollar Volume	\$23,242,513	-10.7	37.7	57.9	129.4	185.5	4,374.0
New Listings	49	-10.9	2.1	-7.5	-9.3	8.9	512.5
Active Listings ³	7	-7.1	0.0	-46.3	-50.9	-45.9	132.4
Sales to New Listings Ratio ⁴	71.4	70.9	62.5	64.2	44.4	48.9	25.0
Months of Inventory ⁵	2.3	2.2	2.6	4.3	6.7	6.6	17.0
Average Price	\$664,072	-0.5	18.0	53.4	57.3	79.5	155.7
Median Price	\$630,000	6.8	17.2	63.6	73.8	75.4	142.5
Sales to List Price Ratio	99.3	98.5	98.6	97.2	96.3	95.3	97.8
Median Days on Market	18.0	13.0	19.0	26.5	30.0	52.5	111.0
Average Days on Market	52.3	32.7	52.0	44.9	45.6	69.8	111.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

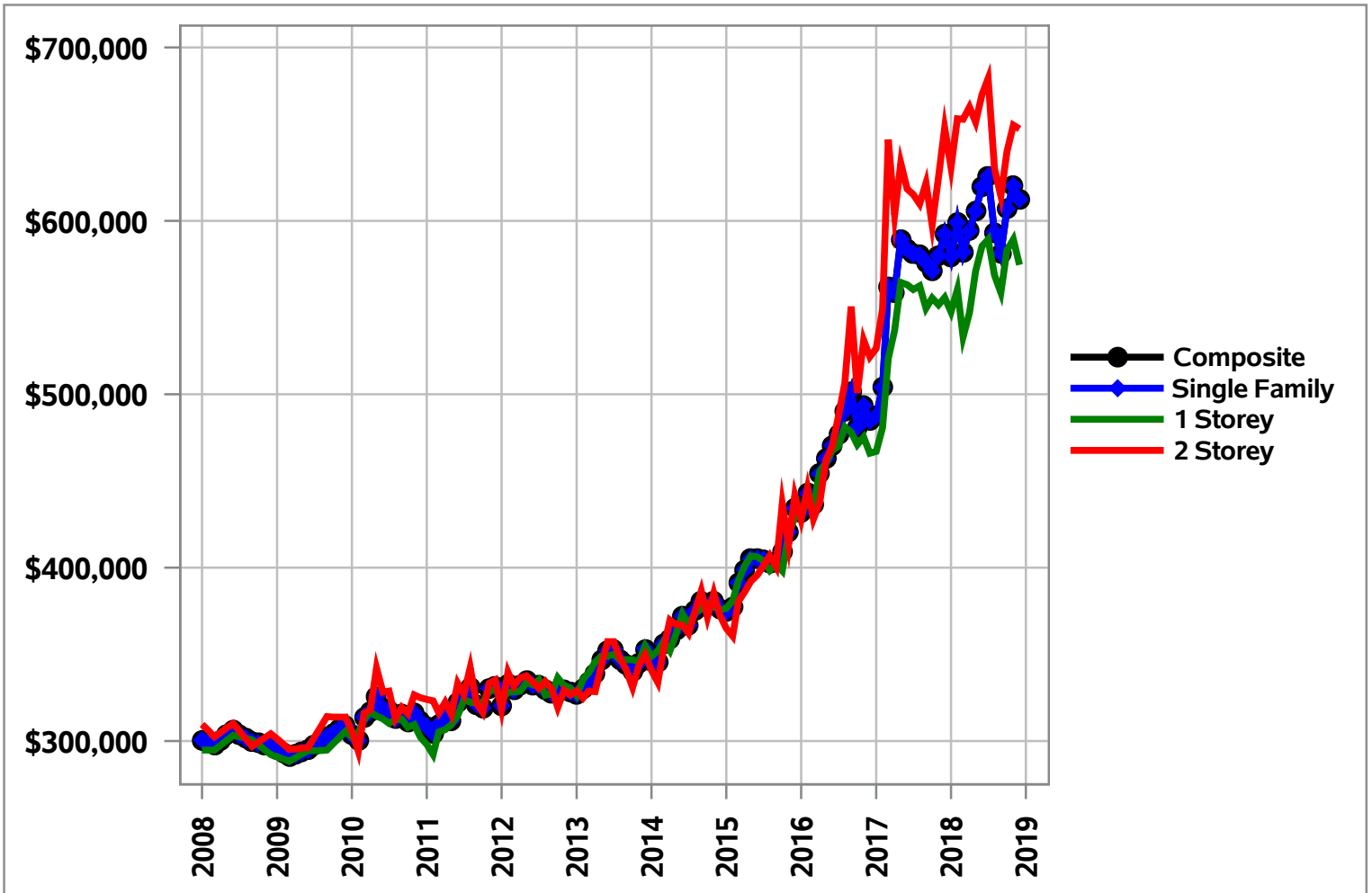
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

SENECA (64) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$612,400	-1.3	5.4	-1.2	3.4	41.0	73.4
Single Family	\$612,400	-1.3	5.4	-1.2	3.4	41.0	73.4
One Storey	\$574,600	-2.5	2.9	-1.8	3.4	33.9	61.9
Two Storey	\$653,000	-0.3	6.3	-2.9	-0.1	47.9	86.7
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



SENECA (64)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27224
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24084
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2119
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	32000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private