



### **HALDIMAND COUNTY**

# MLS® Residential Market Activity January 2019



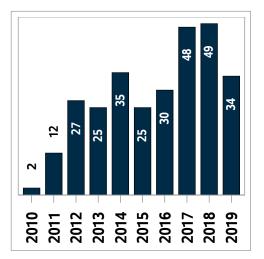




### HALDIMAND COUNTY MLS® Residential Market Activity

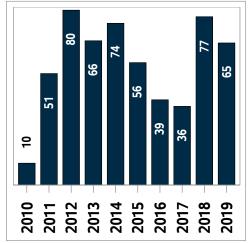


Sales Activity (January only)

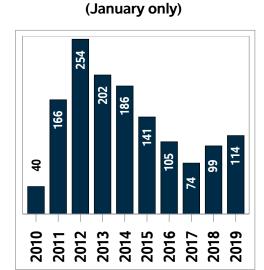


Months of Inventory (January only)

New Listings (January only)

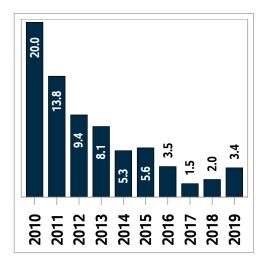


Days on Market (January only)

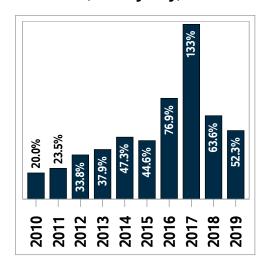


**Active Listings** 

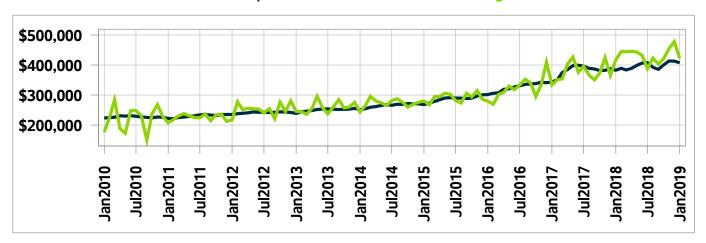
Sales to New Listings Ratio (January only)







MLS® HPI Composite Benchmark Price and Average Price









		Compared to '					
Actual	January 2019	January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	34	-30.6	-29.2	13.3	-2.9	25.9	1,600.0
Dollar Volume	\$14,343,739	-29.9	-10.5	70.9	68.5	144.7	2,282.7
New Listings	65	-15.6	80.6	66.7	-12.2	-18.8	3,150.0
Active Listings	114	15.2	54.1	8.6	-38.7	-55.1	356.0
Sales to New Listings Ratio 1	52.3	63.6	133.3	76.9	47.3	33.8	100.0
Months of Inventory <sup>2</sup>	3.4	2.0	1.5	3.5	5.3	9.4	12.5
Average Price	\$421,875	1.0	26.4	50.8	73.4	94.3	40.2
Median Price	\$415,417	-1.1	31.4	63.7	72.7	96.2	38.0
Sales to List Price Ratio	98.7	97.4	96.7	95.9	96.0	97.3	91.9
Median Days on Market	33.5	44.0	48.5	93.0	49.0	75.0	143.0
Average Days on Market	57.5	54.1	56.6	116.3	81.8	90.7	143.0

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

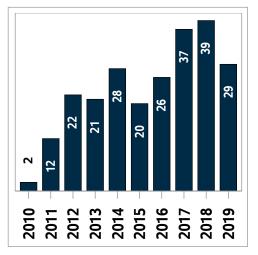
<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



### HALDIMAND COUNTY MLS® Single Family Market Activity

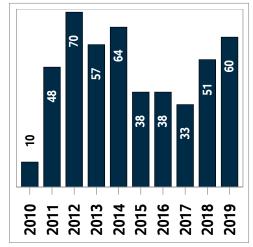


Sales Activity (January only)

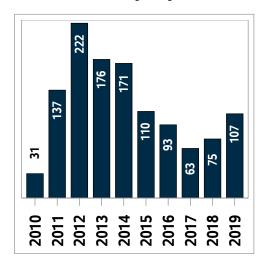


Months of Inventory (January only)





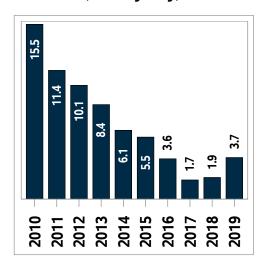
Days on Market (January only)



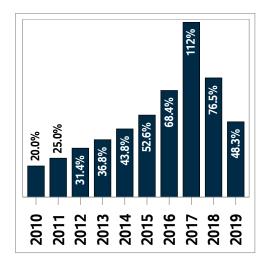
**Active Listings** 

(January only)

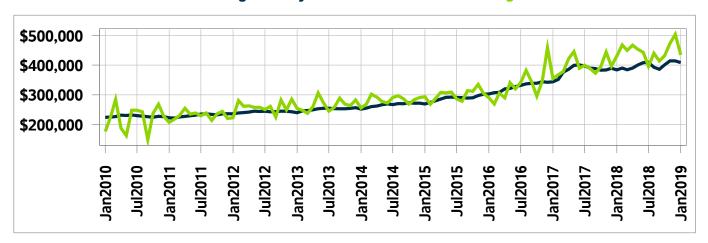
Sales to New Listings Ratio (January only)







MLS® HPI Single Family Benchmark Price and Average Price







#### **HALDIMAND COUNTY MLS® Single Family Market Activity**

		Compared to <sup>6</sup>					
Actual	January 2019	January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	29	-25.6	-21.6	11.5	3.6	31.8	1,350.0
Dollar Volume	\$12,600,739	-25.0	-4.0	66.9	75.9	156.7	1,993.1
New Listings	60	17.6	81.8	57.9	-6.3	-14.3	2,900.0
Active Listings	107	42.7	69.8	15.1	-37.4	-51.8	529.4
Sales to New Listings Ratio 1	48.3	76.5	112.1	68.4	43.8	31.4	100.0
Months of Inventory <sup>2</sup>	3.7	1.9	1.7	3.6	6.1	10.1	8.5
Average Price	\$434,508	0.9	22.5	49.6	69.8	94.7	44.4
Median Price	\$420,000	-4.5	29.2	45.8	57.0	81.9	39.5
Sales to List Price Ratio	98.6	96.9	96.4	95.9	96.0	96.8	91.9
Median Days on Market	29.0	62.0	49.0	93.0	60.5	75.0	143.0
Average Days on Market	58.6	60.9	59.8	104.2	92.4	92.4	143.0

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

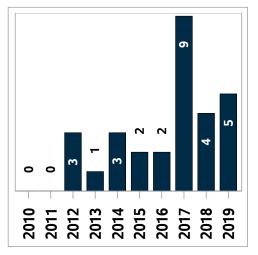
<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



### HALDIMAND COUNTY MLS® Townhouse Market Activity

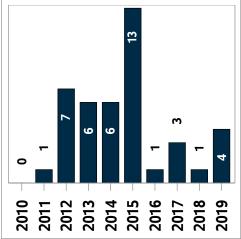


Sales Activity (January only)

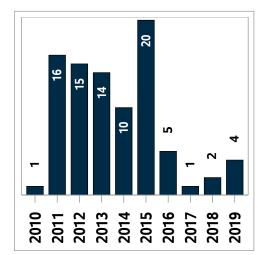


Months of Inventory (January only)





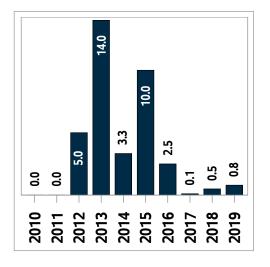
Days on Market (January only)



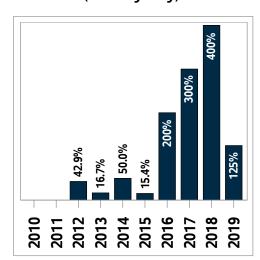
**Active Listings** 

(January only)

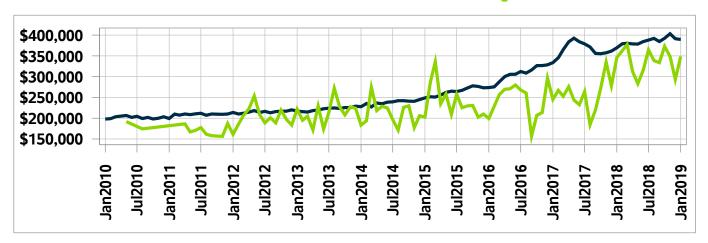
Sales to New Listings Ratio (January only)







MLS® HPI Townhouse Benchmark Price and Average Price









		Compared to '					
Actual	January 2019	January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	5	25.0	-44.4	150.0	66.7	66.7	
Dollar Volume	\$1,743,000	26.0	-21.1	337.0	216.9	260.6	
New Listings	4	300.0	33.3	300.0	-33.3	-42.9	
Active Listings	4	100.0	300.0	-20.0	-60.0	-73.3	
Sales to New Listings Ratio 1	125.0	400.0	300.0	200.0	50.0	42.9	
Months of Inventory <sup>2</sup>	0.8	0.5	0.1	2.5	3.3	5.0	
Average Price	\$348,600	0.8	42.1	74.8	90.1	116.3	
Median Price	\$345,000	0.3	35.3	73.0	99.4	103.1	
Sales to List Price Ratio	98.8	98.8	98.0	98.3	96.3	98.9	
Median Days on Market	38.0	75.5	27.0	325.5	64.0	139.0	
Average Days on Market	51.4	69.0	45.7	325.5	59.0	129.7	

Sales / new listings \* 100; Compared to levels from previous periods
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 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



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2011 2012 2013 2014 2015

#### HALDIMAND COUNTY **MLS® Apartment-Style Market Activity**

**New Listings** 

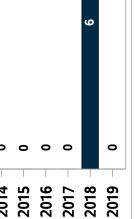
(January only)



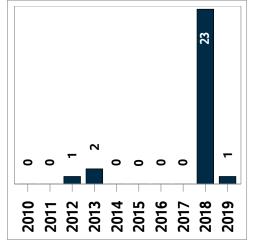
**Sales Activity** (January only)

0 2010 2011 2012 2013 2014 2015 2016 2017 2018

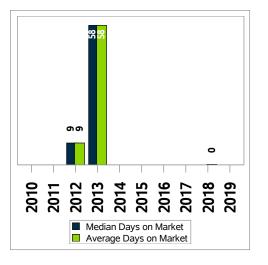
**Months of Inventory** (January only)



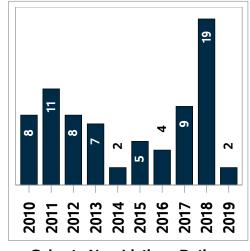
**Days on Market** 



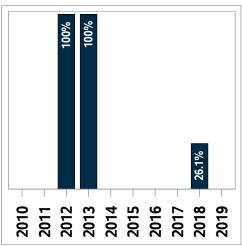
(January only)



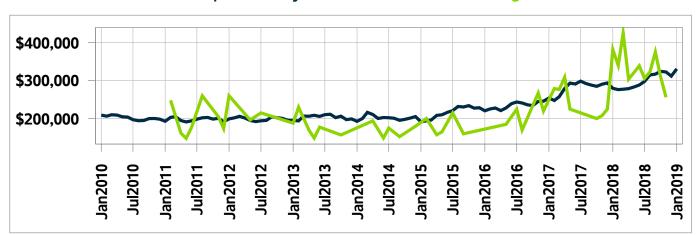
**Active Listings** (January only)



Sales to New Listings Ratio (January only)



MLS® HPI Apartment-Style Benchmark Price and Average Price







#### **HALDIMAND COUNTY MLS® Apartment-Style Market Activity**

		Compared to <sup>6</sup>					
Actual	January 2019	January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	0	-100.0				-100.0	
Dollar Volume	\$0	-100.0				-100.0	
New Listings	1	-95.7				0.0	
Active Listings	2	-89.5	-77.8	-50.0	0.0	-75.0	-75.0
Sales to New Listings Ratio 1	0.0	26.1				100.0	
Months of Inventory <sup>2</sup>	0.0	3.2				8.0	
Average Price	\$0	-100.0				-100.0	
Median Price	\$0	-100.0				-100.0	
Sales to List Price Ratio	0.0	99.9				100.0	
Median Days on Market	0.0	0.0				9.0	
Average Days on Market	0.0	0.2				9.0	

Sales / new listings \* 100; Compared to levels from previous periods
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 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



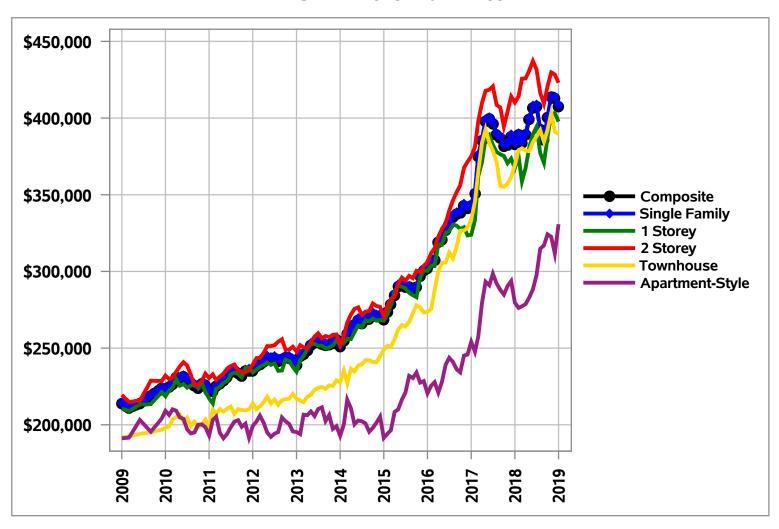
### HALDIMAND COUNTY MLS® HPI Benchmark Price



MI	<b>S</b> ®	Home	Price	Index	Rend	chmarl	k Price
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			percentage change vs.				
Benchmark Type:	January 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$407,600	-1.3	1.8	0.0	6.5	35.1	62.5
Single Family	\$408,500	-1.3	1.9	-0.1	6.4	34.9	62.0
One Storey	\$397,700	-1.4	2.6	0.9	8.2	32.4	57.8
Two Storey	\$423,000	-1.3	0.5	-2.0	3.1	38.2	67.9
Townhouse	\$389,500	-0.5	-0.7	0.4	5.4	42.3	71.1
Apartment-Style	\$330,800	6.1	2.0	11.2	18.3	50.0	71.6

#### MLS® HPI Benchmark Price





## HALDIMAND COUNTY MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family ♠ **m**

Single Family 🍖 🛍				
Features	Value			
Above Ground Bedrooms	3			
Age Category	51 to 99			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry & Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	1			
Garage Description	Attached, Single width			
Gross Living Area (Above Ground; in sq. ft.)	1393			
Half Bathrooms	0			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	7015			
Number of Fireplaces	1			
Total Number Of Rooms	8			
Type Of Foundation	Basement, Poured concrete			
Type of Property	Detached			
Wastewater Disposal	Municipal sewers			



## HALDIMAND COUNTY MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7023
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7175
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **HALDIMAND COUNTY MLS® HPI Benchmark Descriptions**



#### Townhouse 🎁



Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1091
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style



Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	961
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Pool	Indoor
Wastewater Disposal	Municipal sewers



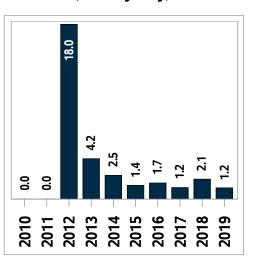
### CALEDONIA (63) MLS® Residential Market Activity



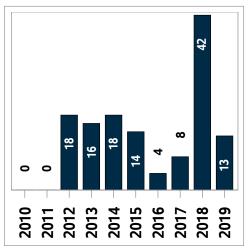
Sales Activity (January only)

2010 - 0
2011 - 0
2012 - 2
2013 - 6
2014 - 11
2015 - 7
2016 - 3
2017 - 10
2018 - 16
2019 - 12

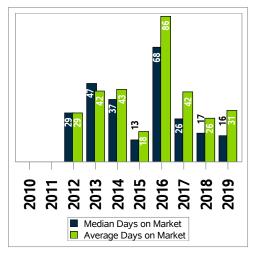
Months of Inventory (January only)



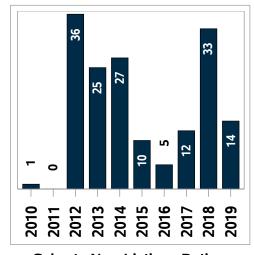
New Listings (January only)



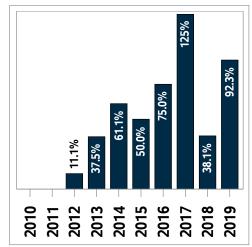
Days on Market (January only)



Active Listings (January only)



Sales to New Listings Ratio (January only)



MLS® HPI Composite Benchmark Price and Average Price







#### CALEDONIA (63) **MLS® Residential Market Activity**

		Compared to <sup>6</sup>					
Actual	January 2019	January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	12	-25.0	20.0	300.0	9.1	500.0	1,100.0
Dollar Volume	\$5,272,506	-26.6	36.3	516.7	110.6	1,356.5	4,051.6
New Listings	13	-69.0	62.5	225.0	-27.8	-27.8	
Active Listings	14	-57.6	16.7	180.0	-48.1	-61.1	
Sales to New Listings Ratio 1	92.3	38.1	125.0	75.0	61.1	11.1	
Months of Inventory <sup>2</sup>	1.2	2.1	1.2	1.7	2.5	18.0	
Average Price	\$439,376	-2.1	13.5	54.2	93.0	142.7	246.0
Median Price	\$438,000	-1.2	17.6	75.2	99.1	142.0	244.9
Sales to List Price Ratio	101.8	98.4	97.2	93.4	96.8	94.8	85.9
Median Days on Market	15.5	17.0	25.5	68.0	37.0	29.0	111.0
Average Days on Market	30.5	25.9	41.5	86.3	43.0	29.0	111.0

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



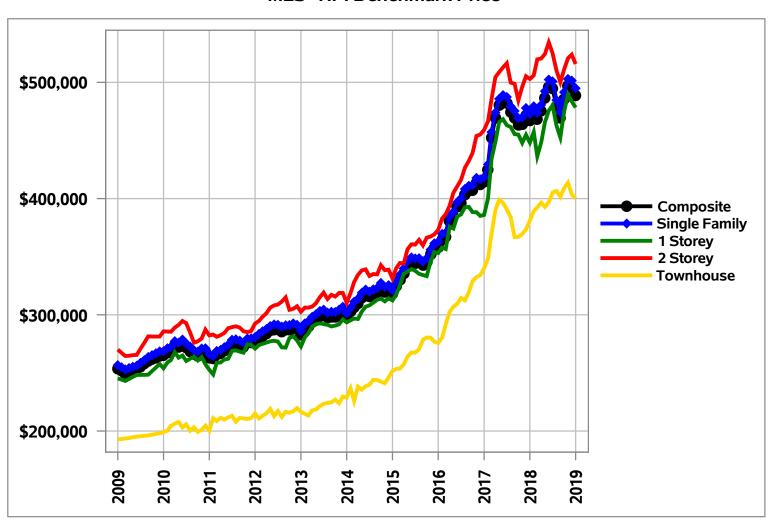




MLS <sup>®</sup> I	Home	Price	Index I	Bencl	hmark Price	
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		percentage change vs.					
Benchmark Type:	January 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$488,900	-1.3	0.7	-1.2	4.6	36.4	64.2
Single Family	\$494,900	-1.3	0.7	-1.2	4.7	36.4	64.2
One Storey	\$478,300	-1.1	0.8	-0.4	6.7	35.5	63.0
Two Storey	\$515,800	-1.5	0.9	-1.8	2.6	38.2	66.3
Townhouse	\$400,000	-0.9	-2.2	-1.3	5.0	45.1	74.8
Apartment-Style							

#### **MLS® HPI Benchmark Price**





## CALEDONIA (63) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family 🏫 🛍

Single				
Features	Value			
Above Ground Bedrooms	3			
Age Category	6 to 15			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry & Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Single width			
Gross Living Area (Above Ground; in sq. ft.)	1409			
Half Bathrooms	0			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	6000			
Number of Fireplaces	1			
Total Number Of Rooms	8			
Type Of Foundation	Basement, Poured			

Type of Property

Wastewater

Disposal

concrete

Detached

**Municipal sewers** 



# **CALEDONIA (63)**MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1287
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6057
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1722
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5881
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# CALEDONIA (63) MLS® HPI Benchmark Descriptions



### Townhouse 🎆



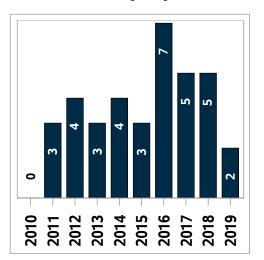
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1173
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



### CAYUGA (62) MLS® Residential Market Activity

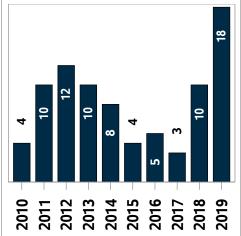


Sales Activity (January only)

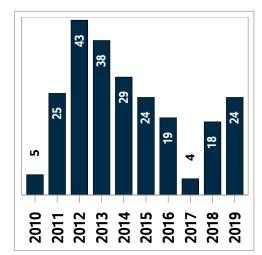


Months of Inventory (January only)





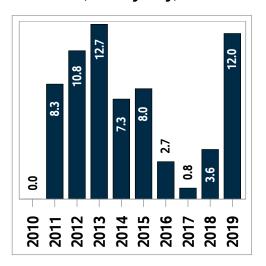
Days on Market (January only)

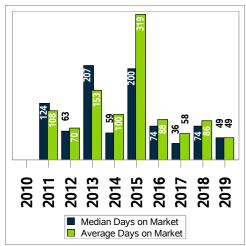


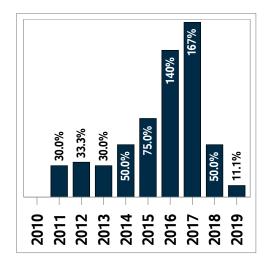
**Active Listings** 

(January only)

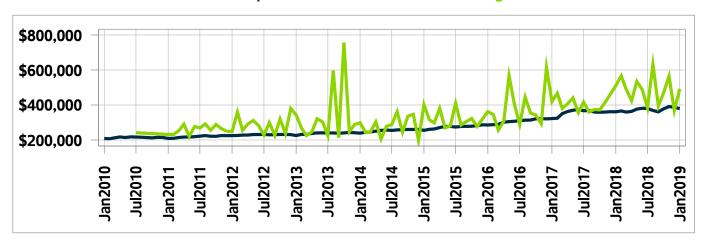
Sales to New Listings Ratio (January only)







MLS® HPI Composite Benchmark Price and Average Price







#### CAYUGA (62) **MLS® Residential Market Activity**

		Compared to <sup>6</sup>					
Actual	January 2019	January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	2	-60.0	-60.0	-71.4	-50.0	-50.0	
Dollar Volume	\$985,000	-61.4	-53.0	-61.1	-17.5	-0.6	
New Listings	18	80.0	500.0	260.0	125.0	50.0	
Active Listings	24	33.3	500.0	26.3	-17.2	-44.2	1,100.0
Sales to New Listings Ratio 1	11.1	50.0	166.7	140.0	50.0	33.3	
Months of Inventory <sup>2</sup>	12.0	3.6	0.8	2.7	7.3	10.8	
Average Price	\$492,500	-3.6	17.4	36.0	65.0	98.8	
Median Price	\$492,500	-6.4	46.1	57.9	64.4	86.4	
Sales to List Price Ratio	93.2	95.3	94.5	96.9	96.7	96.6	
Median Days on Market	48.5	74.0	36.0	74.0	59.0	63.0	
Average Days on Market	48.5	85.8	57.6	88.4	99.5	69.8	

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



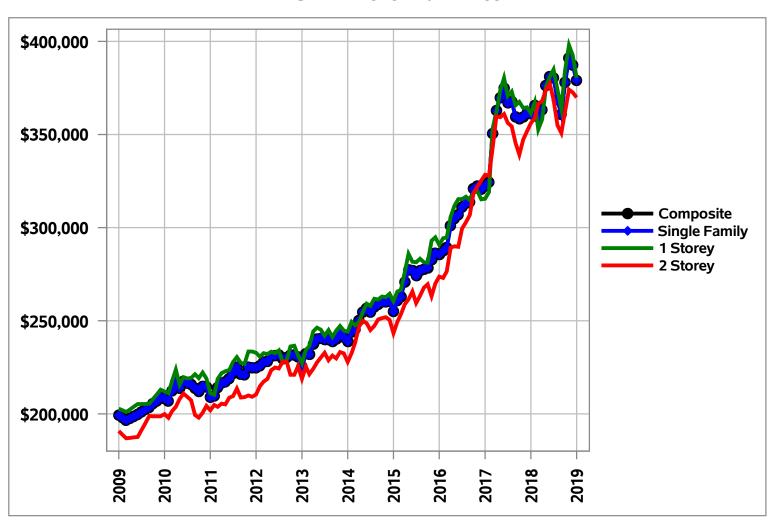




MLS <sup>®</sup> Ho	ne Price Index Benchmark Price	
		<u>.</u>

		percentage change vs.					
Benchmark Type:	January 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$379,200	-2.1	0.3	-0.3	5.0	32.7	58.7
Single Family	\$379,200	-2.1	0.3	-0.3	5.0	32.7	58.7
One Storey	\$380,400	-3.1	-1.1	-1.2	5.3	30.9	55.8
Two Storey	\$369,900	-0.7	2.1	0.3	3.9	35.1	62.3
Townhouse							
Apartment-Style							

#### **MLS® HPI Benchmark Price**





## **CAYUGA (62)**MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10479
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## CAYUGA (62) MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10830
Number of Fireplaces	0

7

Basement, Poured concrete

**Detached** 

Private

#### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1786
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10957
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

Source: Canadian MLS® Systems, CREA

**Total Number Of** 

**Type of Property** 

Wastewater

Disposal

**Type Of Foundation** 

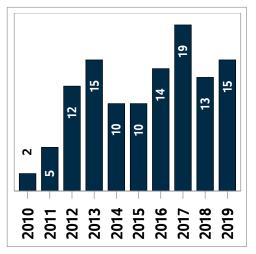
Rooms



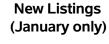
### **DUNNVILLE (60)**MLS® Residential Market Activity

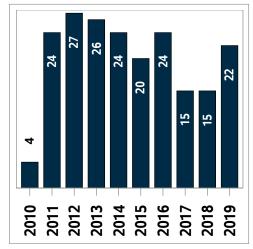


Sales Activity (January only)

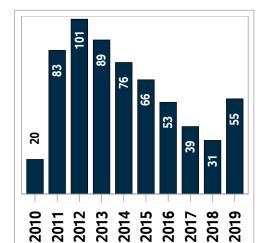


Months of Inventory (January only)





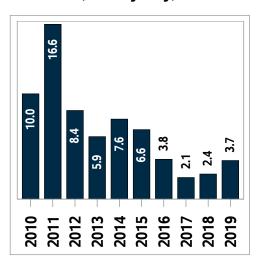
Days on Market (January only)



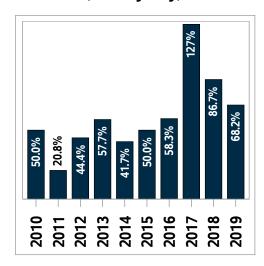
**Active Listings** 

(January only)

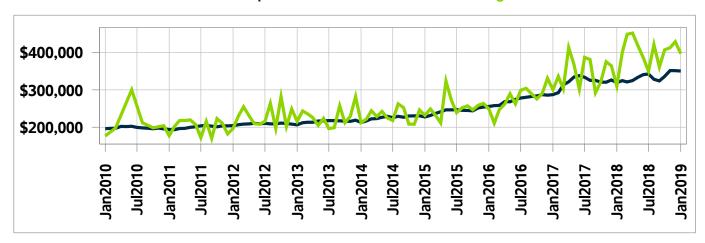
Sales to New Listings Ratio (January only)







MLS® HPI Composite Benchmark Price and Average Price







#### **DUNNVILLE (60) MLS® Residential Market Activity**

			Compared to 6					
Actual	January 2019	January 2018	January 2017	January 2016	January 2014	January 2012	January 2009	
Sales Activity	15	15.4	-21.1	7.1	50.0	25.0		
Dollar Volume	\$5,953,233	47.8	4.3	70.8	180.1	152.1		
New Listings	22	46.7	46.7	-8.3	-8.3	-18.5		
Active Listings	55	77.4	41.0	3.8	-27.6	-45.5	323.1	
Sales to New Listings Ratio 1	68.2	86.7	126.7	58.3	41.7	44.4		
Months of Inventory <sup>2</sup>	3.7	2.4	2.1	3.8	7.6	8.4		
Average Price	\$396,882	28.1	32.2	59.4	86.7	101.7		
Median Price	\$409,000	14.2	54.3	71.6	122.0	110.0		
Sales to List Price Ratio	97.0	95.6	97.6	95.7	94.6	95.1		
Median Days on Market	55.0	68.0	66.0	99.0	53.0	73.0		
Average Days on Market	82.8	86.7	66.1	141.4	119.1	88.8		

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



**Benchmark Type:** 

Composite

**One Storey** 

**Two Storey** 

**Townhouse** 

**Apartment-Style** 

\$336,900

\$330,800

0.5

6.1

**Single Family** 





69.1

71.6

MLS® Home Price Index Benchmark Price								
	percentage change vs.							
January 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
\$350,300	-0.3	4.3	2.3	9.8	37.1	64.6		
\$350,900	-0.4	4.2	2.0	9.2	36.1	63.3		
\$358,900	-1.0	4.5	2.6	10.6	34.0	58.9		

-0.1

11.2

5.7

18.3

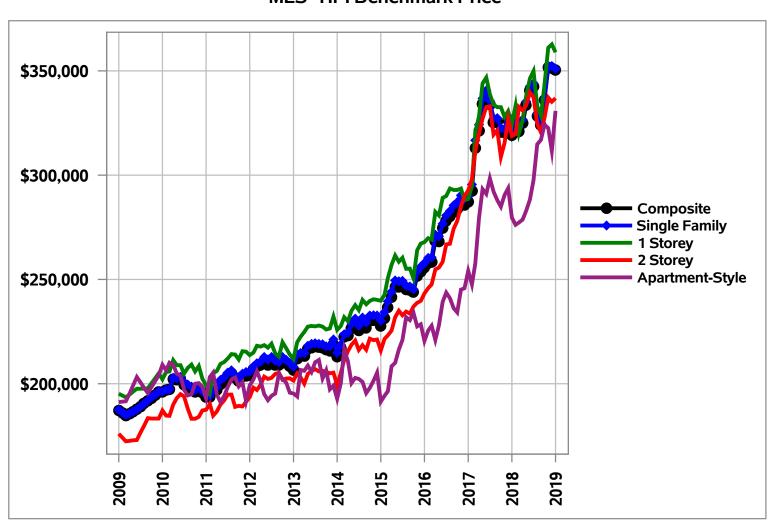
38.5

50.0

**MLS® HPI Benchmark Price** 

2.9

2.0





# **DUNNVILLE (60)**MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family 🏫 🛍

Features	Value		
Above Ground Bedrooms	3		
Age Category	51 to 99		
Basement Finish	Unfinished		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Siding		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	1		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1361		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	7861		
Number of Fireplaces	0		
Total Number Of Rooms	8		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		
Wastewater Disposal	Municipal sewers		



## **DUNNVILLE (60)**MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

Footures	Value		
Features	value		
Above Ground Bedrooms	3		
Age Category	51 to 99		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Private supply		
Full Bathrooms	1		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1216		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	7920		
Number of Fireplaces	0		
Total Number Of Rooms	7		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		

Private

#### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1579
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7776
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Source: Canadian MLS® Systems, CREA

Wastewater

Disposal



# **DUNNVILLE (60)**MLS® HPI Benchmark Descriptions



### Apartment-Style

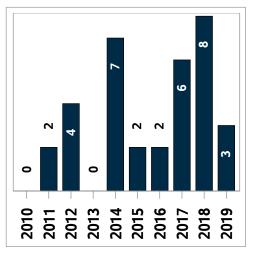
Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	961
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Pool	Indoor
Wastewater Disposal	Municipal sewers



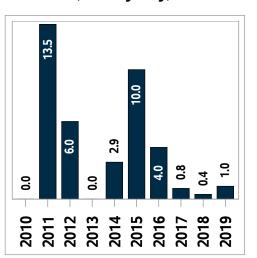
### HAGERSVILLE (70) MLS® Residential Market Activity



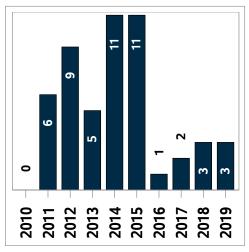
Sales Activity (January only)



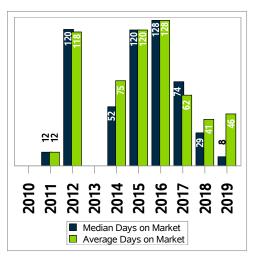
Months of Inventory (January only)



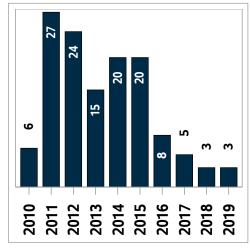
New Listings (January only)



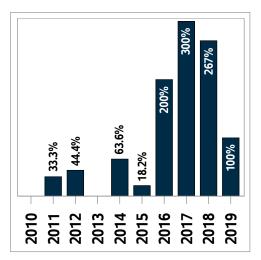
Days on Market (January only)



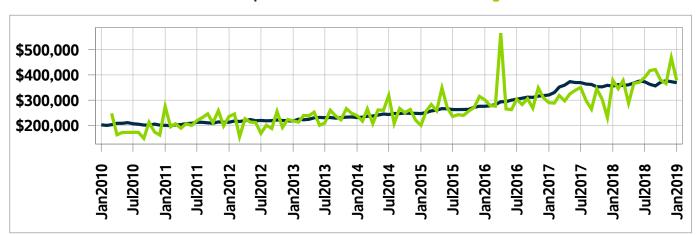
Active Listings (January only)



Sales to New Listings Ratio (January only)



MLS® HPI Composite Benchmark Price and Average Price







#### **HAGERSVILLE (70) MLS® Residential Market Activity**

			Compared to <sup>6</sup>					
Actual	January 2019	January 2018	January 2017	January 2016	January 2014	January 2012	January 2009	
Sales Activity	3	-62.5	-50.0	50.0	-57.1	-25.0		
Dollar Volume	\$1,133,000	-62.6	-34.9	88.0	-32.3	19.9		
New Listings	3	0.0	50.0	200.0	-72.7	-66.7	200.0	
Active Listings	3	0.0	-40.0	-62.5	-85.0	-87.5	-50.0	
Sales to New Listings Ratio 1	100.0	266.7	300.0	200.0	63.6	44.4		
Months of Inventory <sup>2</sup>	1.0	0.4	0.8	4.0	2.9	6.0		
Average Price	\$377,667	-0.4	30.1	25.3	58.0	59.9		
Median Price	\$298,000	-15.5	5.4	-1.1	14.6	40.7		
Sales to List Price Ratio	99.2	100.7	97.7	98.0	96.5	106.7		
Median Days on Market	8.0	29.0	74.0	128.0	52.0	120.0		
Average Days on Market	45.7	40.9	62.2	128.0	74.9	117.8		

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



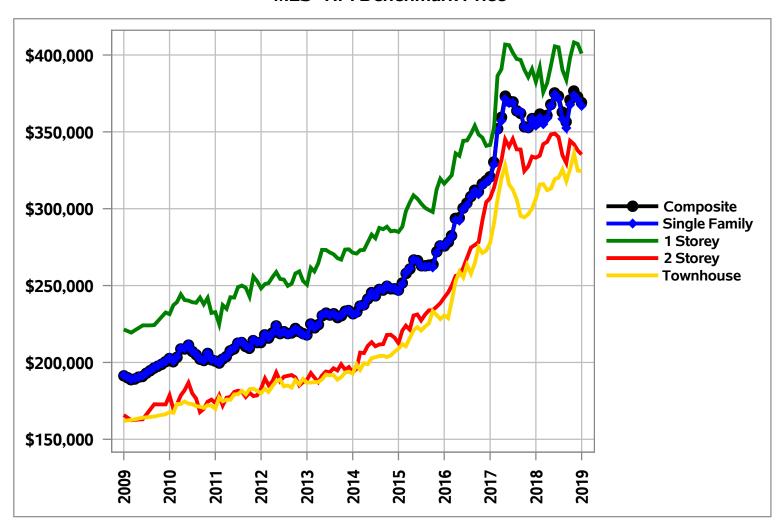




М	C® L	loma	Drica	Indev	Ranc	hmarl	k Price
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		percentage change vs.					
Benchmark Type:	January 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$369,200	-1.0	-0.4	-1.0	3.8	33.8	59.5
Single Family	\$366,900	-1.1	-0.2	-1.2	3.6	33.1	58.6
One Storey	\$400,900	-1.5	0.7	-1.0	4.8	26.7	47.7
Two Storey	\$335,300	-0.8	-2.6	-3.3	0.6	38.4	73.3
Townhouse	\$324,500	-0.1	-0.4	1.3	5.9	40.7	68.4
Apartment-Style							

#### **MLS® HPI Benchmark Price**





# HAGERSVILLE (70) MLS® HPI Benchmark Descriptions





Features	Value	
Above Ground Bedrooms	3	
Age Category	51 to 99	
Basement Finish	Unfinished	
Bedrooms	3	
Below Ground Bedrooms	0	
Exterior Walls	Masonry & Siding	
Freshwater Supply	Municipal waterworks	
Full Bathrooms	1	
Garage Description	Attached, Single width	
Gross Living Area (Above Ground; in sq. ft.)	1307	
Half Bathrooms	0	
Heating	Forced air	
Heating Fuel	Natural Gas	
Number of Fireplaces	0	
Total Number Of Rooms	7	
Type Of Foundation	Basement, Poured concrete	
Wastewater Disposal	Municipal sewers	

#### Single Family 🏫 🛍

Features	Value	
Above Ground Bedrooms	3	
Age Category	51 to 99	
Basement Finish	Unfinished	
Bedrooms	3	
Below Ground Bedrooms	0	
Exterior Walls	Masonry & Siding	
Freshwater Supply	Municipal waterworks	
Full Bathrooms	2	
Garage Description	Attached, Single width	
Gross Living Area (Above Ground; in sq. ft.)	1380	
Half Bathrooms	0	
Heating	Forced air	
Heating Fuel	Natural Gas	
Lot Size	7526	
Number of Fireplaces	0	
Total Number Of Rooms	7	
Type Of Foundation	Basement, Poured concrete	
Type of Property	Detached	
Wastewater Disposal	Municipal sewers	



## HAGERSVILLE (70) MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

Features	Value	
Above Ground Bedrooms	2	
Age Category	0 to 5	
Bedrooms	2	
Below Ground Bedrooms	0	
Exterior Walls	Masonry & Siding	
Freshwater Supply	Municipal waterworks	
Full Bathrooms	2	
Garage Description	Attached, Single width	
Gross Living Area (Above Ground; in sq. ft.)	1253	
Half Bathrooms	0	
Heating	Forced air	
Heating Fuel	Natural Gas	
Lot Size	6855	
Number of Fireplaces	0	
Total Number Of Rooms	7	
Type Of Foundation	Basement, Poured concrete	
Type of Property	Detached	
Wastewater Disposal	Municipal sewers	

#### 2 Storey 簡

Features	Value	
Above Ground Bedrooms	3	
Age Category	51 to 99	
Basement Finish	Unfinished	
Bedrooms	3	
Below Ground Bedrooms	0	
Exterior Walls	Masonry & Siding	
Freshwater Supply	Municipal waterworks	
Full Bathrooms	1	
Garage Description	Attached, Single width	
Gross Living Area (Above Ground; in sq. ft.)	1657	
Half Bathrooms	1	
Heating	Forced air	
Heating Fuel	Natural Gas	
Lot Size	8712	
Number of Fireplaces	0	
Total Number Of Rooms	8	
Type Of Foundation	Basement, Poured concrete	
Type of Property	Detached	
Wastewater Disposal	Municipal sewers	



# HAGERSVILLE (70) MLS® HPI Benchmark Descriptions



### Townhouse 🎆



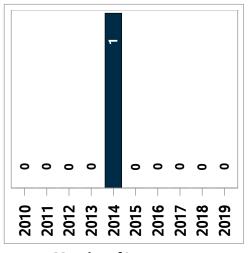
Features	Value	
Above Ground Bedrooms	2	
Age Category	0 to 5	
Attached Specification	Row	
Basement Finish	Unfinished	
Bedrooms	2	
Below Ground Bedrooms	0	
Exterior Walls	Masonry & Siding	
Freshwater Supply	Municipal waterworks	
Full Bathrooms	1	
Gross Living Area (Above Ground; in sq. ft.)	942	
Half Bathrooms	1	
Heating	Forced air	
Heating Fuel	Natural Gas	
Number of Fireplaces	0	
Total Number Of Rooms	5	
Type Of Foundation	Basement, Poured concrete	
Wastewater Disposal	Municipal sewers	



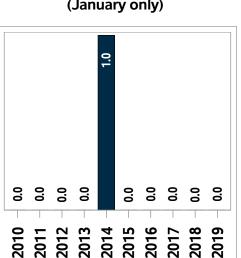
## ONEIDA (71) MLS® Residential Market Activity



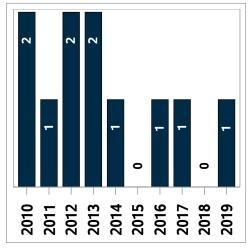
Sales Activity (January only)



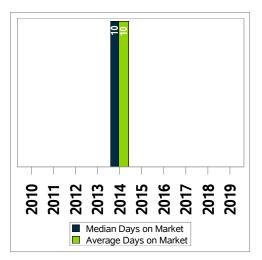
Months of Inventory (January only)



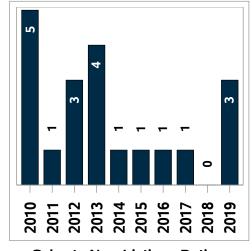
New Listings (January only)



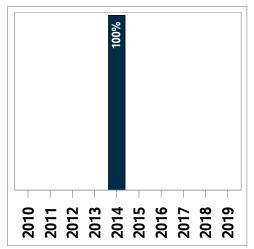
Days on Market (January only)



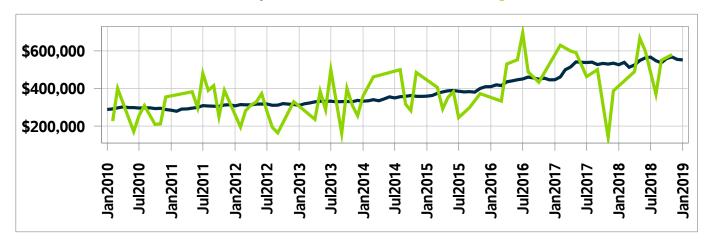
Active Listings (January only)



Sales to New Listings Ratio (January only)



MLS® HPI Composite Benchmark Price and Average Price







#### **ONEIDA (71) MLS® Residential Market Activity**

		Compared to <sup>6</sup>					
Actual	January 2019	January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	0				-100.0		-100.0
Dollar Volume	\$0				-100.0		-100.0
New Listings	1		0.0	0.0	0.0	-50.0	
Active Listings	3		200.0	200.0	200.0	0.0	
Sales to New Listings Ratio 1	0.0				100.0		
Months of Inventory <sup>2</sup>	0.0				1.0		
Average Price	\$0				-100.0		-100.0
Median Price	\$0				-100.0		-100.0
Sales to List Price Ratio	0.0				97.3		97.9
Median Days on Market	0.0				10.0		175.0
Average Days on Market	0.0				10.0		175.0

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

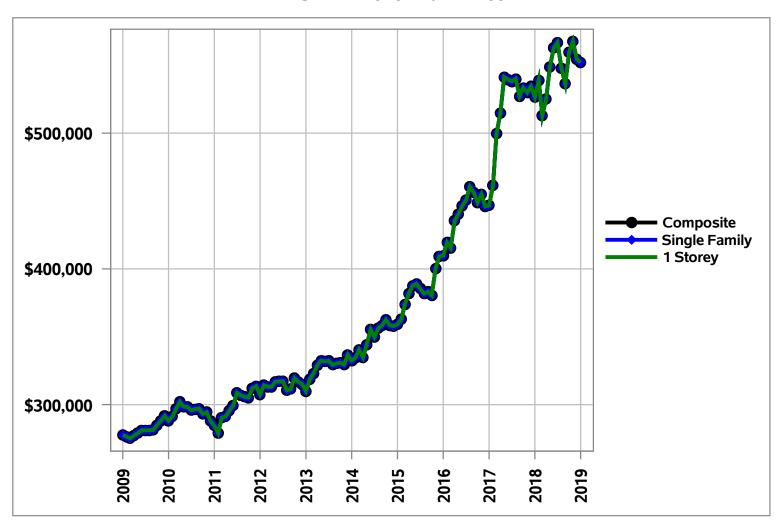


## ONEIDA (71) MLS® HPI Benchmark Price



		percentage change vs.					
Benchmark Type:	January 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$552,100	-0.4	-1.3	-2.6	4.9	34.7	66.0
Single Family	\$552,100	-0.4	-1.3	-2.6	4.9	34.7	66.0
One Storey	\$552,100	-0.4	-1.3	-2.6	4.9	34.7	66.0
Two Storey							
Townhouse							
Apartment-Style							

#### **MLS® HPI Benchmark Price**





# ONEIDA (71) MLS® HPI Benchmark Descriptions



### Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

#### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# ONEIDA (71) MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

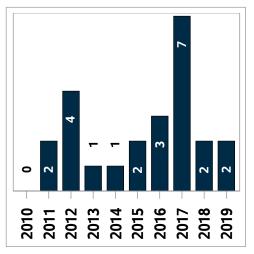
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



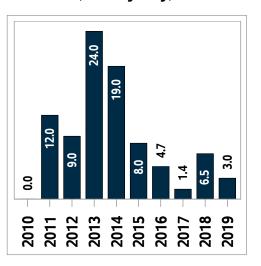
## RAINHAM (65) MLS® Residential Market Activity



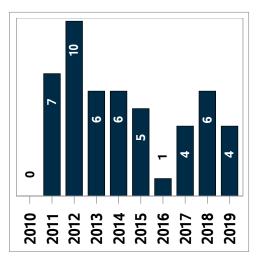
Sales Activity (January only)



Months of Inventory (January only)



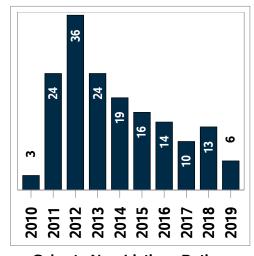
New Listings (January only)



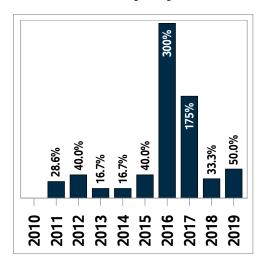
Days on Market (January only)



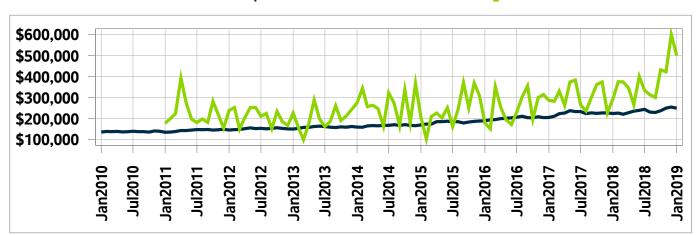
Active Listings (January only)



Sales to New Listings Ratio (January only)



MLS® HPI Composite Benchmark Price and Average Price







#### RAINHAM (65) **MLS® Residential Market Activity**

		Compared to <sup>6</sup>					
Actual	January 2019	January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	2	0.0	-71.4	-33.3	100.0	-50.0	
Dollar Volume	\$1,000,000	70.9	-50.2	85.5	263.6	4.6	
New Listings	4	-33.3	0.0	300.0	-33.3	-60.0	
Active Listings	6	-53.8	-40.0	-57.1	-68.4	-83.3	500.0
Sales to New Listings Ratio 1	50.0	33.3	175.0	300.0	16.7	40.0	
Months of Inventory 2	3.0	6.5	1.4	4.7	19.0	9.0	
Average Price	\$500,000	70.9	74.4	178.3	81.8	109.2	
Median Price	\$500,000	70.9	61.3	171.7	81.8	76.8	
Sales to List Price Ratio	97.5	94.7	95.0	93.9	92.1	95.9	
Median Days on Market	57.0	23.0	31.0	127.0	84.0	73.5	
Average Days on Market	57.0	23.0	48.4	118.7	84.0	105.3	

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



**Townhouse** 

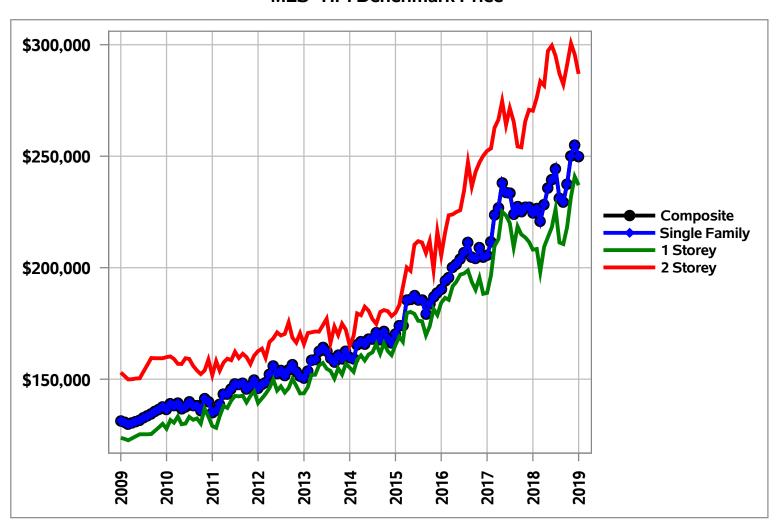
**Apartment-Style** 





MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	January 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$249,900	-2.0	5.2	2.3	11.4	31.3	56.5	
Single Family	\$249,900	-2.0	5.2	2.3	11.4	31.3	56.5	
One Storey	\$237,000	-1.6	8.6	4.7	13.9	28.6	52.7	
Two Storey	\$286,900	-2.9	-1.4	-2.7	6.1	39.6	73.9	

#### **MLS® HPI Benchmark Price**





#### RAINHAM (65) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Private

#### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8505
Number of Fireplaces	0
Total Number Of Rooms	8
Type of Property	Detached
Wastewater Disposal	Private



#### RAINHAM (65) **MLS® HPI Benchmark Descriptions**



#### 1 Storey 🎓

Footures	Value
Features	value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1038
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7494
Number of Fireplaces	0
Total Number Of	7

7

**Detached** 

Private

#### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12886
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Source: Canadian MLS® Systems, CREA

Rooms

Type of Property

Wastewater

Disposal



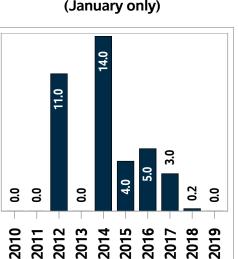
## SENECA (64) MLS® Residential Market Activity



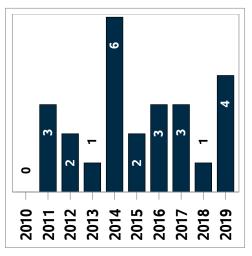
Sales Activity (January only)

2010 0 2011 0 2012 1 2013 0 2014 1 2015 1 2016 1 2017 1 2017 0 2019 0

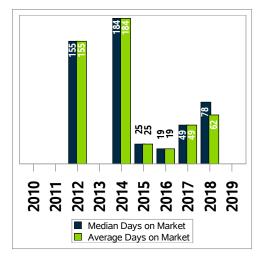
Months of Inventory (January only)



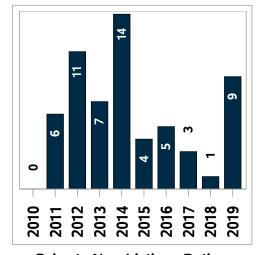
New Listings (January only)



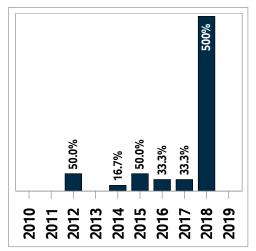
Days on Market (January only)



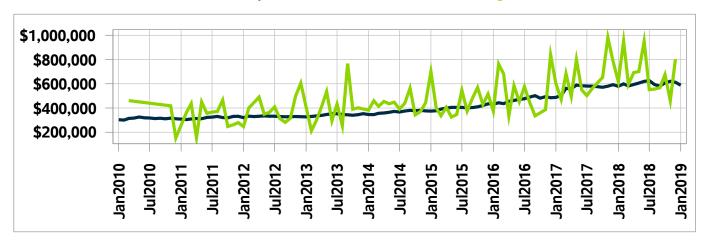
Active Listings (January only)



Sales to New Listings Ratio (January only)



MLS® HPI Composite Benchmark Price and Average Price







#### SENECA (64) **MLS® Residential Market Activity**

		Compared to 6					
Actual	January 2019	January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	0	-100.0	-100.0	-100.0	-100.0	-100.0	
Dollar Volume	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	
New Listings	4	300.0	33.3	33.3	-33.3	100.0	300.0
Active Listings	9	800.0	200.0	80.0	-35.7	-18.2	200.0
Sales to New Listings Ratio 1	0.0	500.0	33.3	33.3	16.7	50.0	
Months of Inventory <sup>2</sup>	0.0	0.2	3.0	5.0	14.0	11.0	
Average Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	
Median Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	
Sales to List Price Ratio	0.0	97.3	92.7	98.9	95.7	98.8	
Median Days on Market	0.0	78.0	49.0	19.0	184.0	155.0	
Average Days on Market	0.0	61.8	49.0	19.0	184.0	155.0	

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



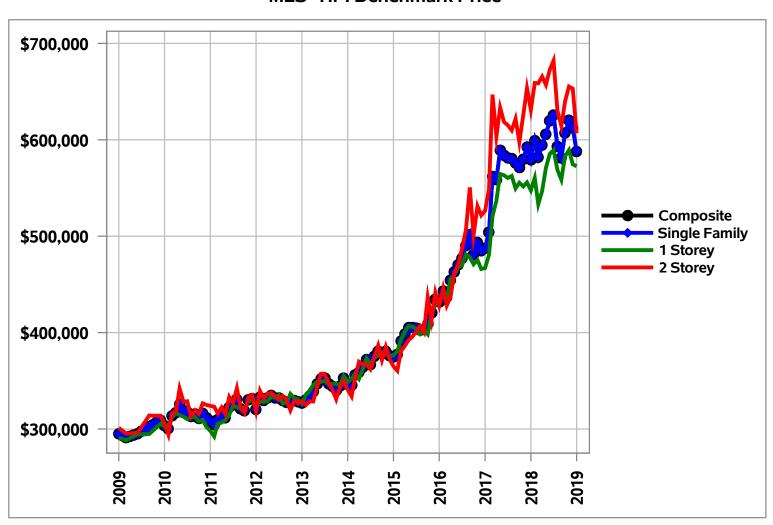
**Apartment-Style** 





MLS® Home Price Index Benchmark Price							
		percentage change vs.					
Benchmark Type:	January 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$588,100	-4.0	-3.1	-6.0	1.5	36.1	69.8
Single Family	\$588,100	-4.0	-3.1	-6.0	1.5	36.1	69.8
One Storey	\$572,500	-0.4	-1.8	-2.9	4.6	33.2	64.1
Two Storey	\$606,900	-7.1	-5.2	-11.0	-3.8	41.9	78.1
Townhouse							

#### **MLS® HPI Benchmark Price**





#### SENECA (64) MLS® HPI Benchmark Descriptions





Features	Value	
Above Ground Bedrooms	3	
Age Category	51 to 99	
Bedrooms	3	
Below Ground Bedrooms	0	
Exterior Walls	Masonry & Siding	
Freshwater Supply	Private supply	
Full Bathrooms	2	
Garage Description	Attached, Double width	
Gross Living Area (Above Ground; in sq. ft.)	1775	
Half Bathrooms	0	
Heating	Forced air	
Heating Fuel	Natural Gas	
Number of Fireplaces	1	
Total Number Of Rooms	8	
Type Of Foundation	Basement, Poured concrete	
Wastewater Disposal	Private	

#### Single Family 🏫 🛍

Features	Value		
Above Ground Bedrooms	3		
Age Category	51 to 99		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Private supply		
Full Bathrooms	2		
Garage Description	Attached, Double width		
Gross Living Area (Above Ground; in sq. ft.)	1775		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	27224		
Number of Fireplaces	1		
Total Number Of Rooms	8		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		
Wastewater Disposal	Private		



## SENECA (64) MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

Features	Value		
Above Ground Bedrooms	3		
Age Category	31 to 50		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Private supply		
Full Bathrooms	2		
Garage Description	Attached, Double width		
Gross Living Area (Above Ground; in sq. ft.)	1514		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	24084		
Number of Fireplaces	1		
Total Number Of Rooms	8		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		
Wastewater Disposal	Private		

#### 2 Storey 🇌

Features	Value		
Above Ground Bedrooms	3		
Age Category	51 to 99		
Basement Finish	Unfinished		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Private supply		
Full Bathrooms	2		
Garage Description	Attached, Double width		
Gross Living Area (Above Ground; in sq. ft.)	2119		
Half Bathrooms	1		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	32000		
Number of Fireplaces	1		
Total Number Of Rooms	8		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		
Wastewater Disposal	Private		