

NIAGARA NORTH

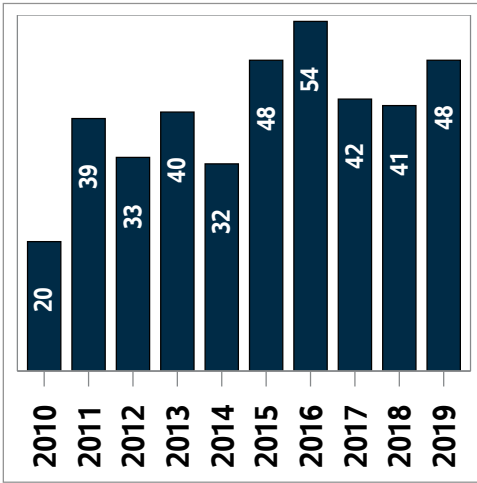
MLS® Residential Market Activity

November 2019

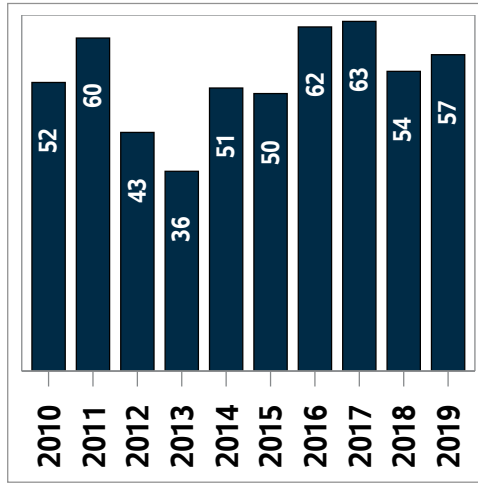


NIAGARA NORTH MLS® Residential Market Activity

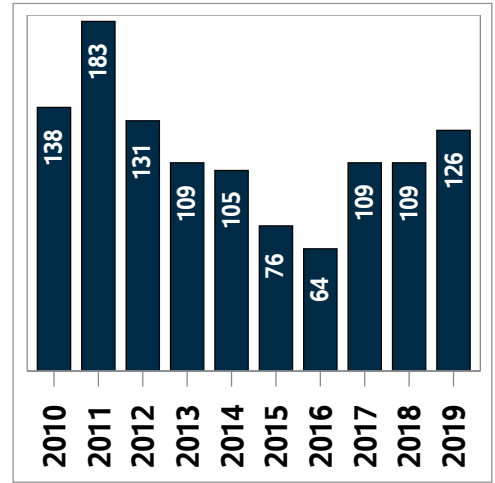
Sales Activity
(November only)



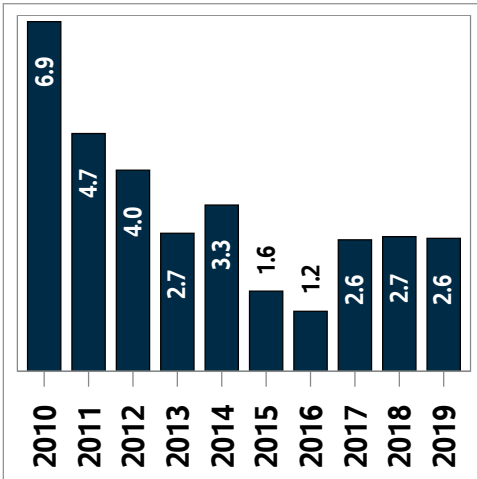
New Listings
(November only)



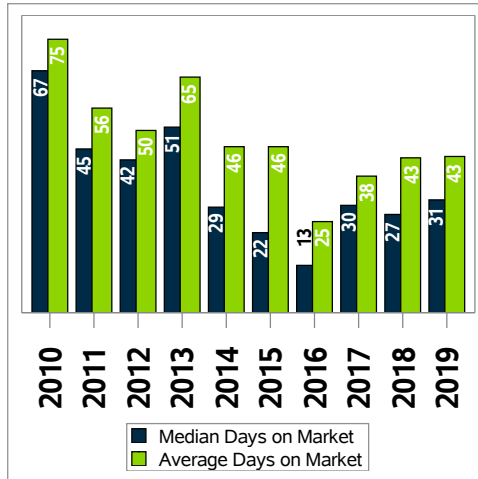
Active Listings
(November only)



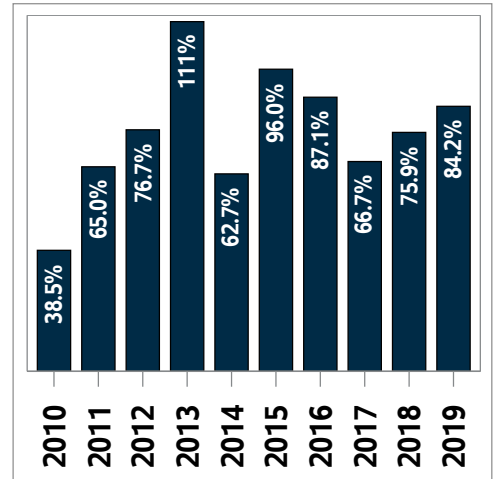
Months of Inventory
(November only)



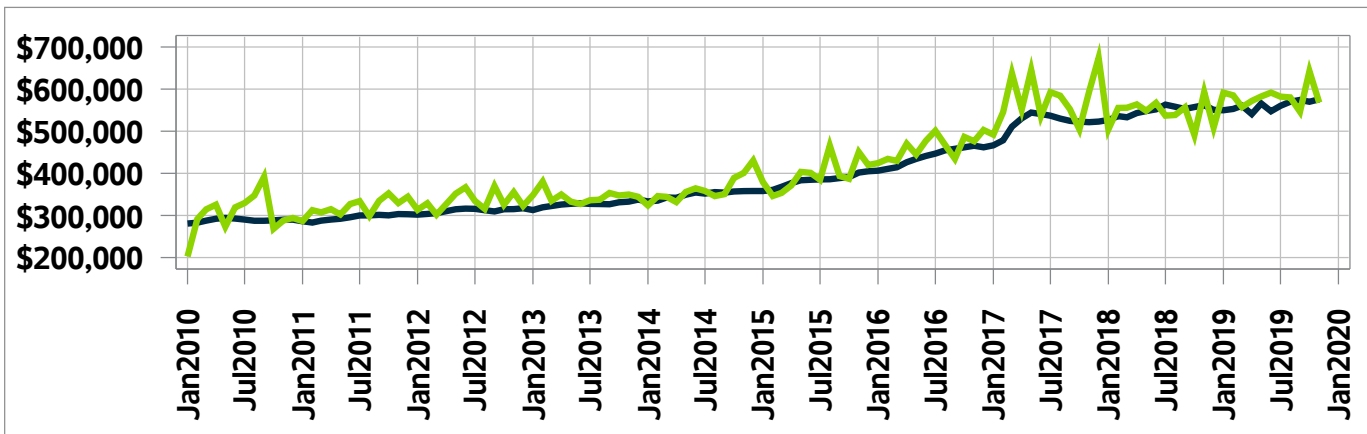
Days on Market
(November only)



Sales to New Listings Ratio
(November only)

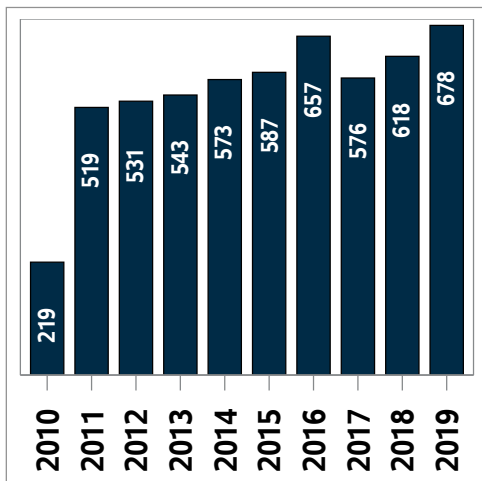


MLS® HPI Composite Benchmark Price and Average Price

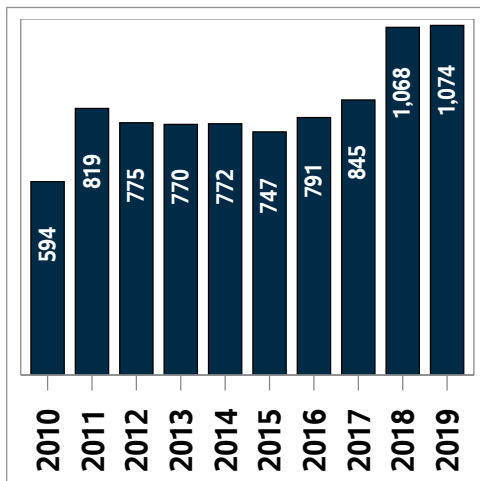


NIAGARA NORTH MLS® Residential Market Activity

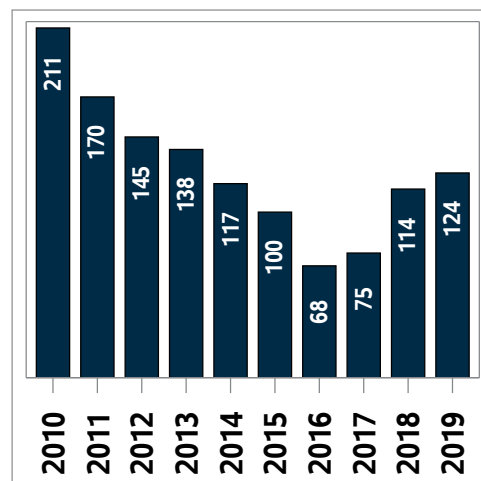
Sales Activity
(November Year-to-date)



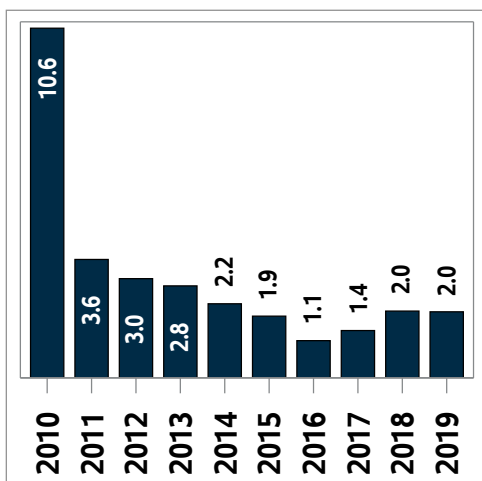
New Listings
(November Year-to-date)



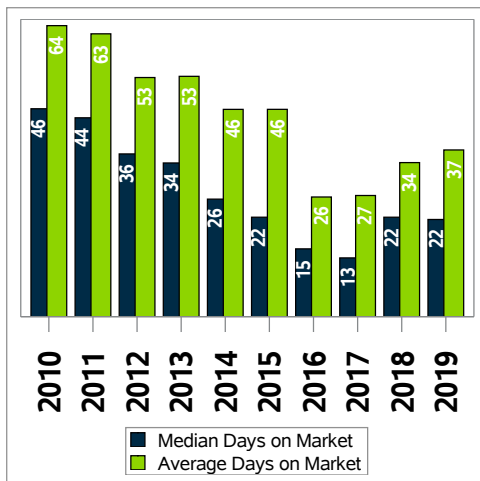
Active Listings¹
(November Year-to-date)



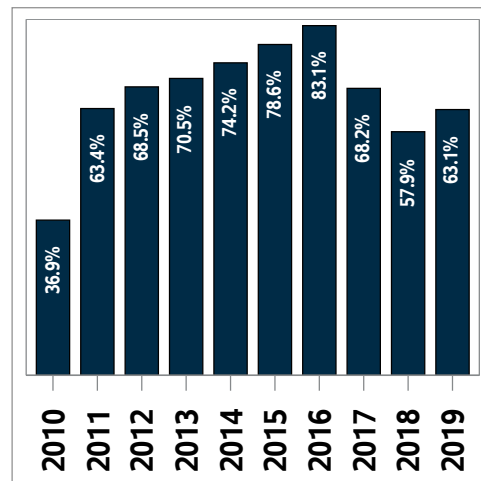
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Residential Market Activity

Actual	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	48	17.1	14.3	-11.1	50.0	45.5	108.7
Dollar Volume	\$27,259,500	12.1	9.2	6.0	112.5	132.5	281.9
New Listings	57	5.6	-9.5	-8.1	11.8	32.6	-16.2
Active Listings	126	15.6	15.6	96.9	20.0	-3.8	-11.9
Sales to New Listings Ratio ¹	84.2	75.9	66.7	87.1	62.7	76.7	33.8
Months of Inventory ²	2.6	2.7	2.6	1.2	3.3	4.0	6.2
Average Price	\$567,906	-4.2	-4.5	19.3	41.7	59.9	83.0
Median Price	\$538,000	2.5	6.2	22.3	47.7	80.5	89.4
Sales to List Price Ratio	98.3	98.0	97.5	99.8	97.6	97.0	97.0
Median Days on Market	31.0	27.0	29.5	13.0	29.0	42.0	54.0
Average Days on Market	42.9	42.6	37.5	25.0	45.6	50.1	57.6

Year-to-date	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	678	9.7	17.7	3.2	18.3	27.7	255.0
Dollar Volume	\$393,491,790	16.1	18.9	30.5	94.1	120.9	623.6
New Listings	1,074	0.6	27.1	35.8	39.1	38.6	143.0
Active Listings ³	124	8.5	64.3	83.0	5.5	-14.9	9.9
Sales to New Listings Ratio ⁴	63.1	57.9	68.2	83.1	74.2	68.5	43.2
Months of Inventory ⁵	2.0	2.0	1.4	1.1	2.2	3.0	6.5
Average Price	\$580,371	5.8	1.0	26.5	64.0	73.0	103.8
Median Price	\$537,250	5.4	5.3	26.4	67.9	85.3	107.4
Sales to List Price Ratio	98.2	98.3	101.1	99.9	97.6	96.8	96.3
Median Days on Market	21.5	22.0	13.0	15.0	26.0	36.0	60.0
Average Days on Market	36.9	34.1	26.8	26.5	45.9	52.9	72.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

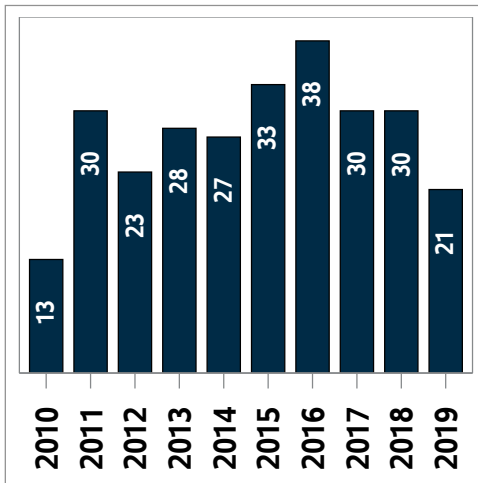
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

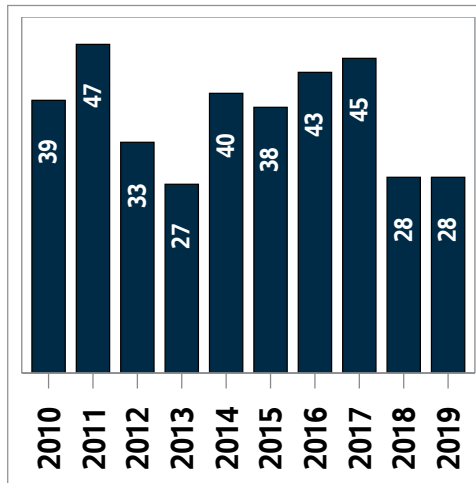
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Single Family Market Activity

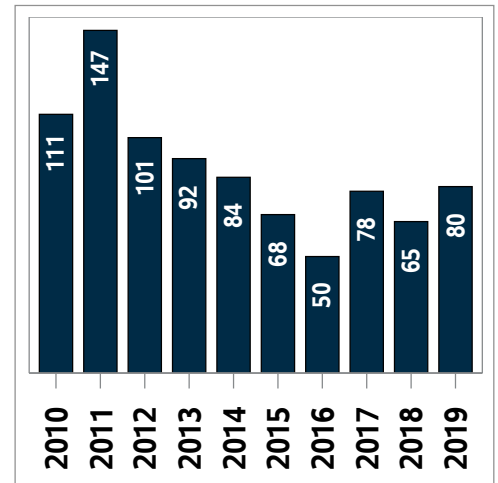
Sales Activity
(November only)



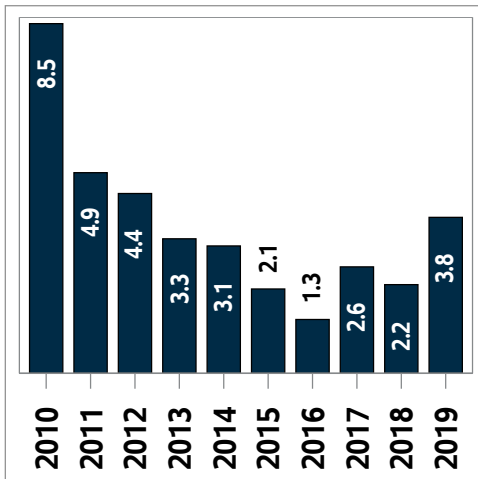
New Listings
(November only)



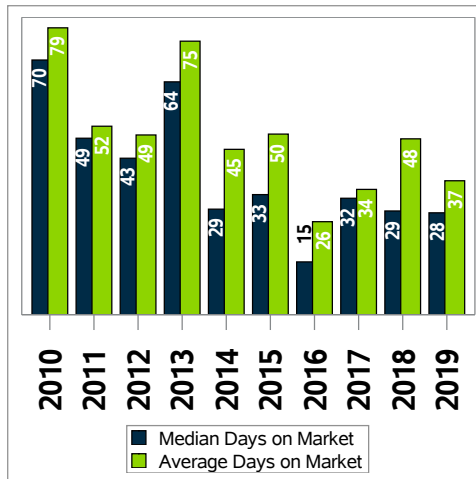
Active Listings
(November only)



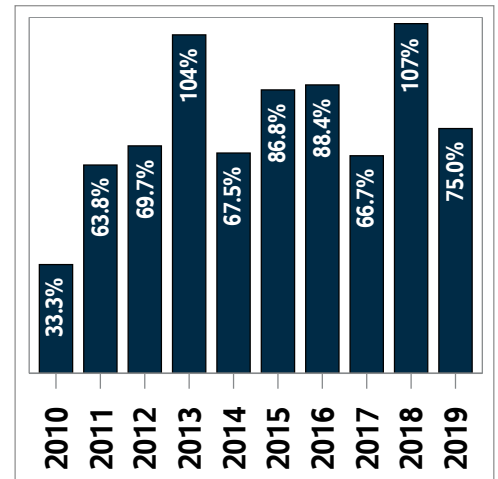
Months of Inventory
(November only)



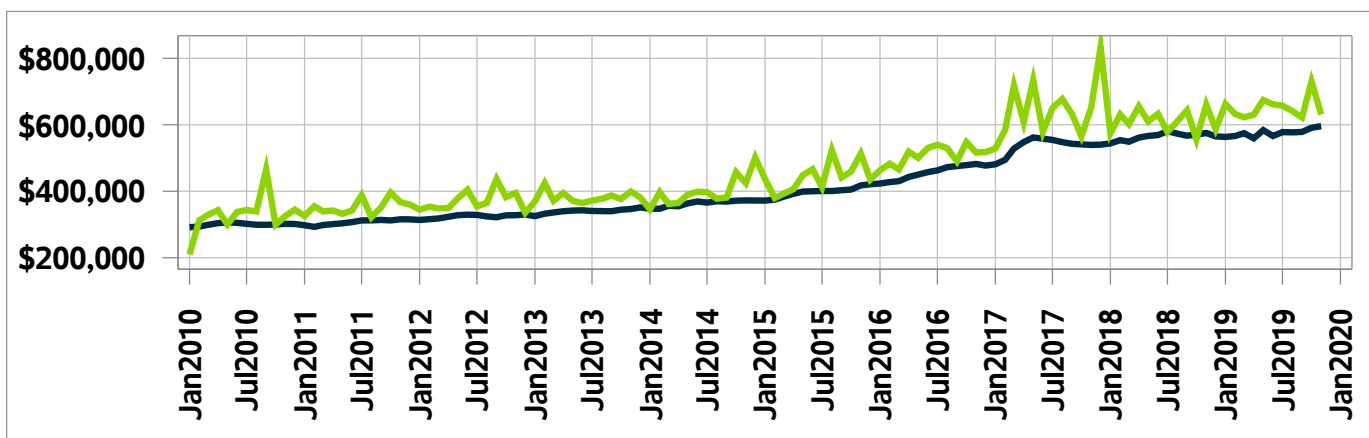
Days on Market
(November only)



Sales to New Listings Ratio
(November only)

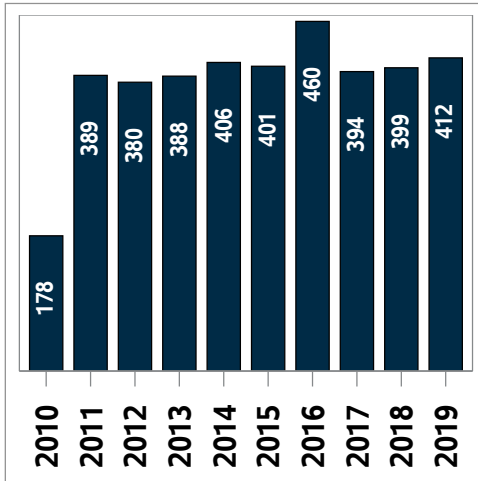


MLS® HPI Single Family Benchmark Price and Average Price

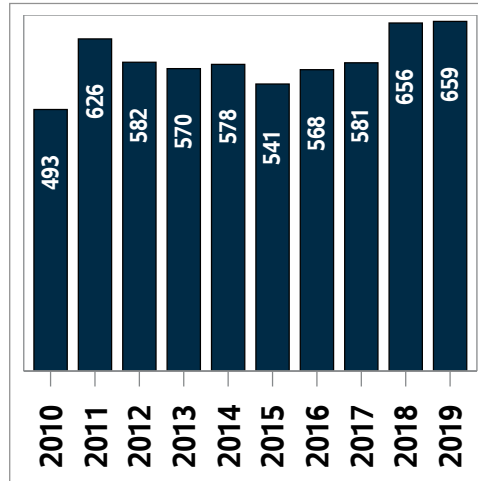


NIAGARA NORTH MLS® Single Family Market Activity

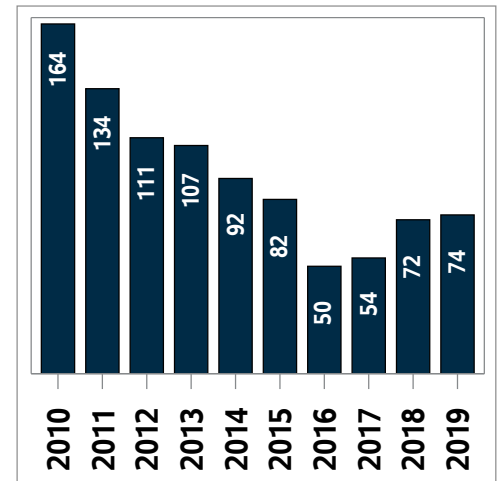
Sales Activity
(November Year-to-date)



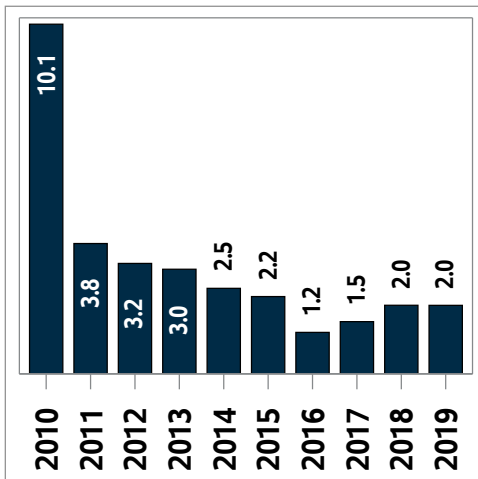
New Listings
(November Year-to-date)



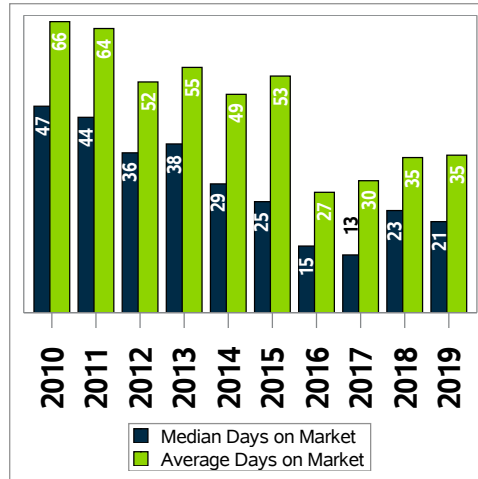
Active Listings ¹
(November Year-to-date)



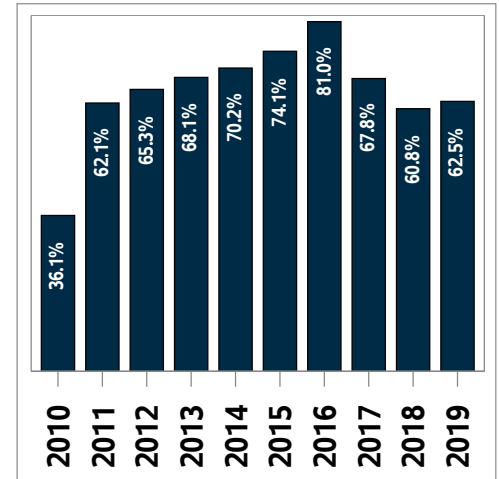
Months of Inventory ²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH

MLS® Single Family Market Activity

Actual	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	21	-30.0	-30.0	-44.7	-22.2	-8.7	16.7
Dollar Volume	\$13,253,900	-33.1	-32.2	-32.5	15.7	45.9	115.3
New Listings	28	0.0	-37.8	-34.9	-30.0	-15.2	-54.8
Active Listings	80	23.1	2.6	60.0	-4.8	-20.8	-27.3
Sales to New Listings Ratio ¹	75.0	107.1	66.7	88.4	67.5	69.7	29.0
Months of Inventory ²	3.8	2.2	2.6	1.3	3.1	4.4	6.1
Average Price	\$631,138	-4.4	-3.1	22.2	48.7	59.8	84.5
Median Price	\$642,000	1.9	13.1	39.6	61.4	71.2	102.2
Sales to List Price Ratio	98.3	98.3	97.5	98.9	97.6	96.4	96.8
Median Days on Market	28.0	28.5	32.0	14.5	29.0	43.0	48.5
Average Days on Market	36.8	48.3	34.4	25.6	45.4	49.4	57.8

Year-to-date	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	412	3.3	4.6	-10.4	1.5	8.4	165.8
Dollar Volume	\$268,258,757	9.1	6.4	14.7	70.1	89.5	469.0
New Listings	659	0.5	13.4	16.0	14.0	13.2	82.0
Active Listings ³	74	3.1	37.2	47.8	-18.7	-32.7	-19.0
Sales to New Listings Ratio ⁴	62.5	60.8	67.8	81.0	70.2	65.3	42.8
Months of Inventory ⁵	2.0	2.0	1.5	1.2	2.5	3.2	6.5
Average Price	\$651,113	5.7	1.7	28.0	67.6	74.8	114.1
Median Price	\$615,500	4.3	7.0	29.3	66.4	81.1	118.4
Sales to List Price Ratio	98.1	98.2	101.0	99.6	97.6	96.9	96.0
Median Days on Market	20.5	23.0	13.0	15.0	29.0	36.0	62.0
Average Days on Market	35.5	34.9	29.7	27.1	49.2	52.0	74.2

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

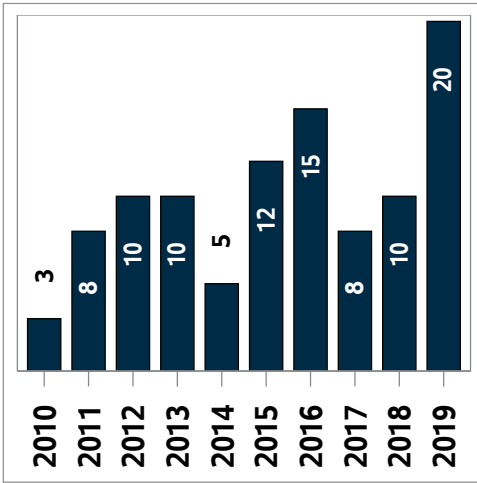
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

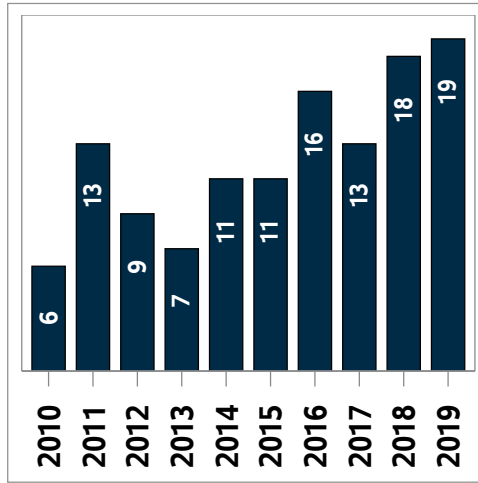
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Townhouse Market Activity

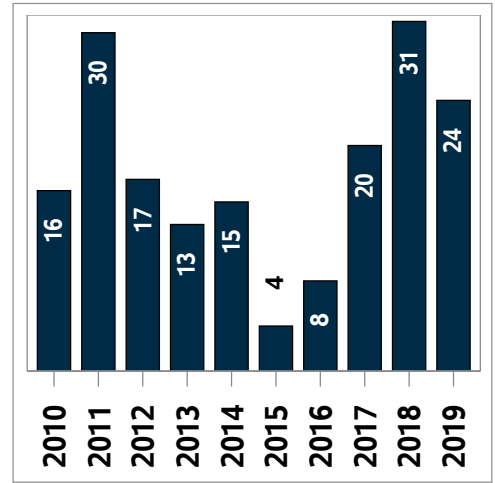
Sales Activity
(November only)



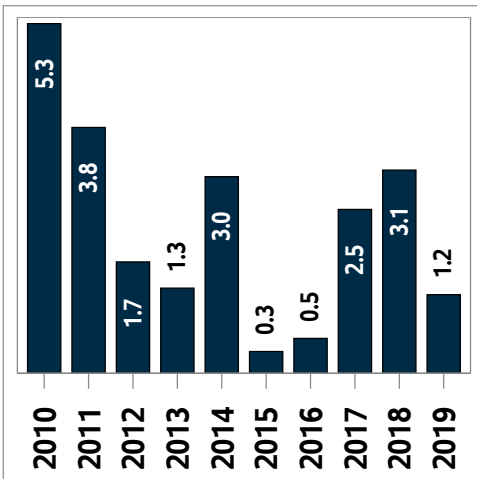
New Listings
(November only)



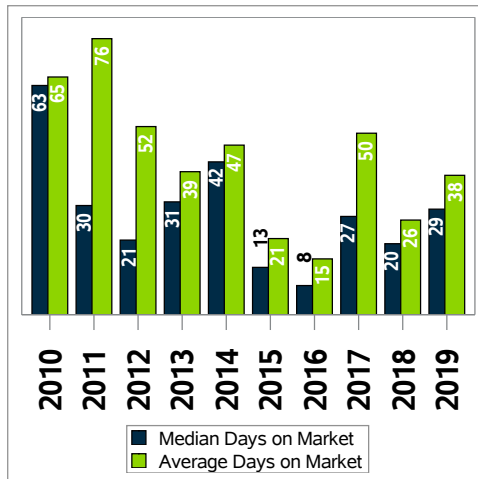
Active Listings
(November only)



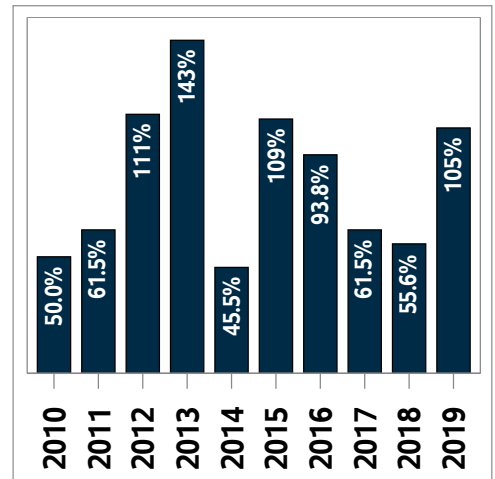
Months of Inventory
(November only)



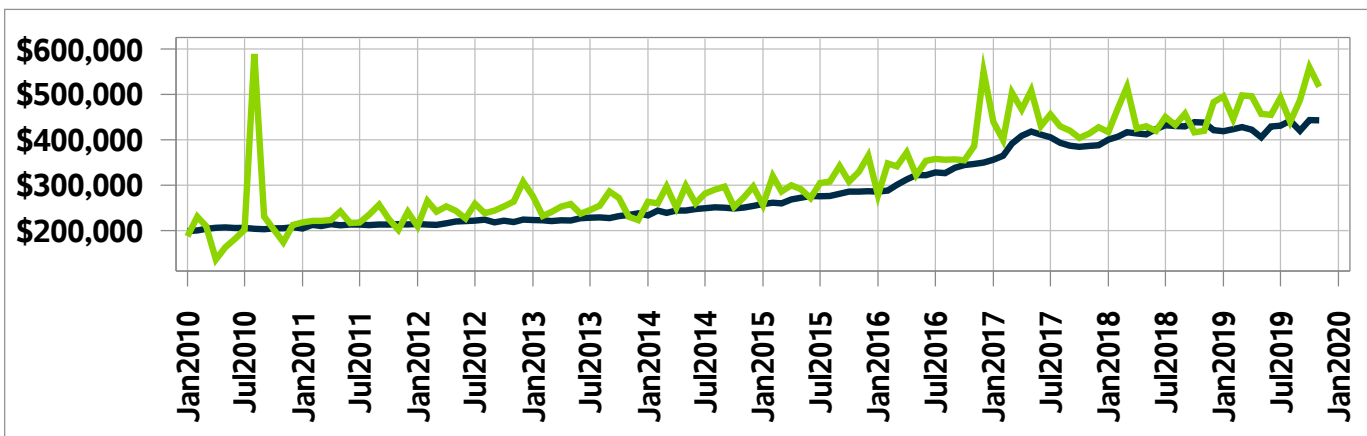
Days on Market
(November only)



Sales to New Listings Ratio
(November only)

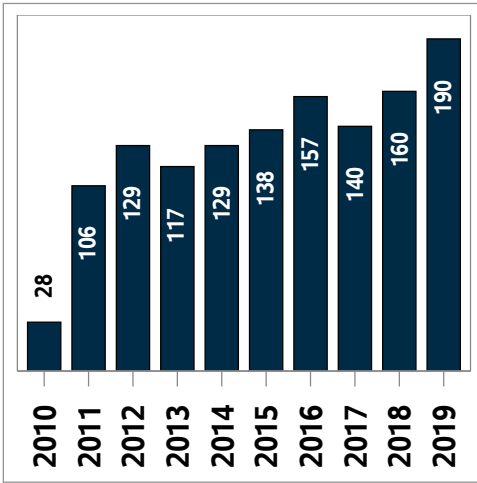


MLS® HPI Townhouse Benchmark Price and Average Price

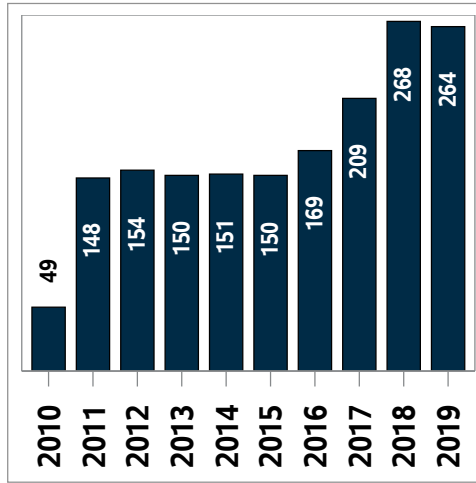


NIAGARA NORTH MLS® Townhouse Market Activity

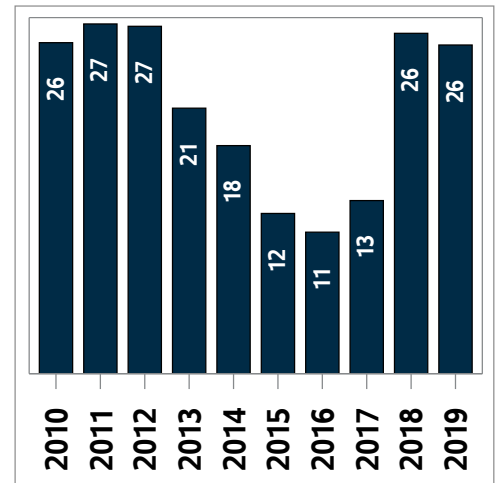
Sales Activity
(November Year-to-date)



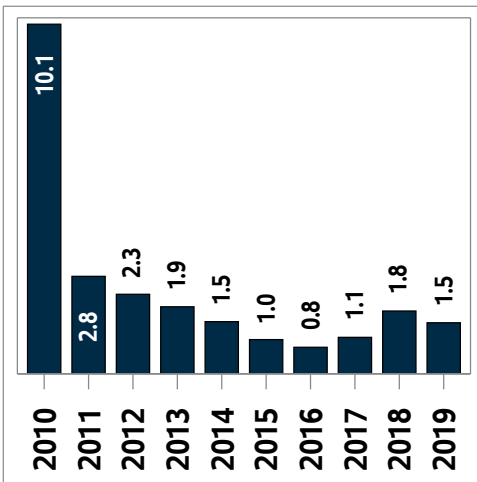
New Listings
(November Year-to-date)



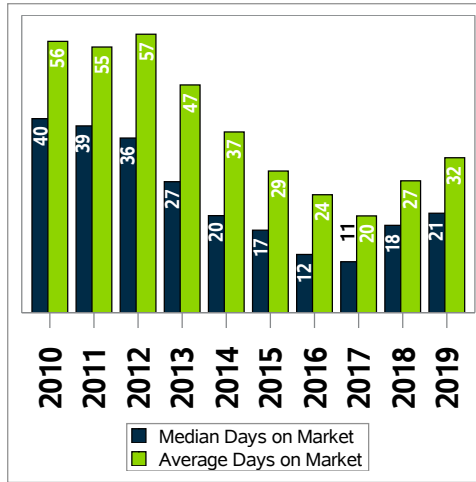
Active Listings¹
(November Year-to-date)



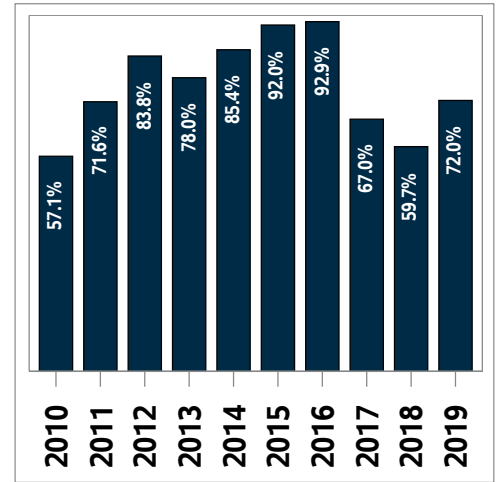
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH MLS® Townhouse Market Activity

Actual	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	20	100.0	150.0	33.3	300.0	100.0	900.0
Dollar Volume	\$10,337,800	146.3	212.4	78.6	657.4	291.8	3,042.2
New Listings	19	5.6	46.2	18.8	72.7	111.1	1,800.0
Active Listings	24	-22.6	20.0	200.0	60.0	41.2	-17.2
Sales to New Listings Ratio ¹	105.3	55.6	61.5	93.8	45.5	111.1	200.0
Months of Inventory ²	1.2	3.1	2.5	0.5	3.0	1.7	14.5
Average Price	\$516,890	23.1	25.0	33.9	89.4	95.9	214.2
Median Price	\$509,000	19.6	24.3	28.9	85.1	84.8	209.4
Sales to List Price Ratio	98.6	97.4	97.8	102.2	97.7	98.2	96.8
Median Days on Market	29.0	19.5	27.0	8.0	42.0	20.5	48.5
Average Days on Market	38.3	26.0	49.9	15.3	46.6	51.7	48.5

Year-to-date	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	190	18.8	35.7	21.0	47.3	47.3	763.6
Dollar Volume	\$93,200,883	32.6	47.6	69.2	162.2	195.0	2,086.4
New Listings	264	-1.5	26.3	56.2	74.8	71.4	355.2
Active Listings ³	26	-3.4	89.9	132.2	44.1	-5.4	54.4
Sales to New Listings Ratio ⁴	72.0	59.7	67.0	92.9	85.4	83.8	37.9
Months of Inventory ⁵	1.5	1.8	1.1	0.8	1.5	2.3	8.3
Average Price	\$490,531	11.7	8.7	39.8	78.0	100.3	153.2
Median Price	\$479,950	11.2	11.2	33.3	77.8	88.2	133.0
Sales to List Price Ratio	98.6	98.3	101.7	100.5	97.5	96.4	97.0
Median Days on Market	20.5	18.0	10.5	12.0	20.0	36.0	45.0
Average Days on Market	31.9	27.2	20.0	24.3	37.3	57.4	68.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

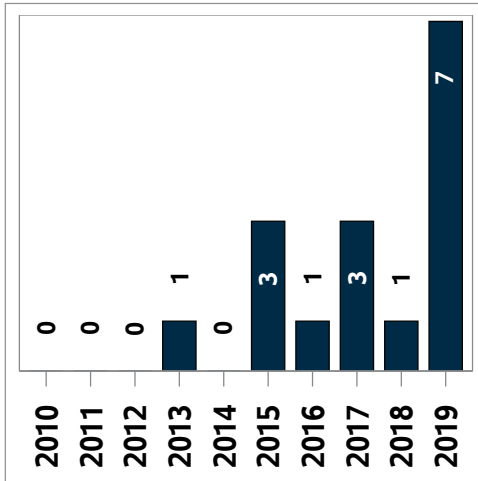
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

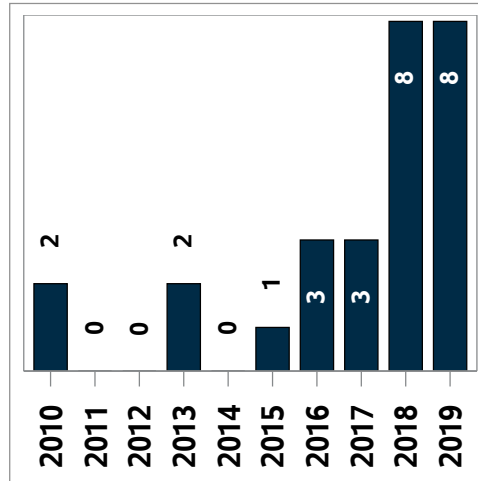
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH MLS® Apartment-Style Market Activity

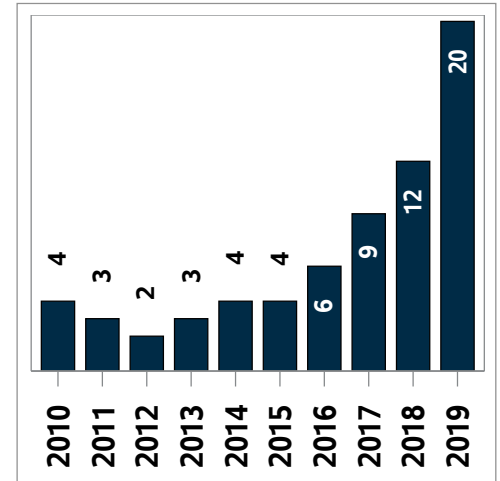
Sales Activity
(November only)



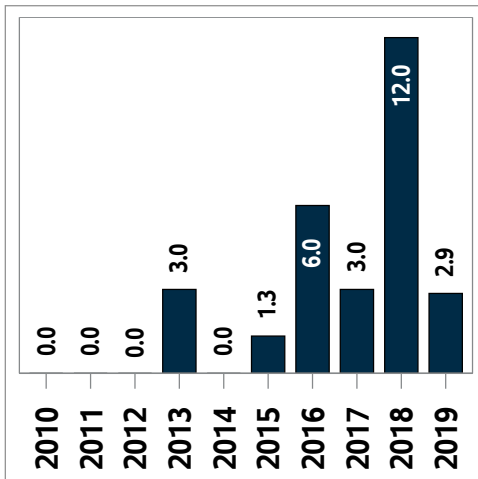
New Listings
(November only)



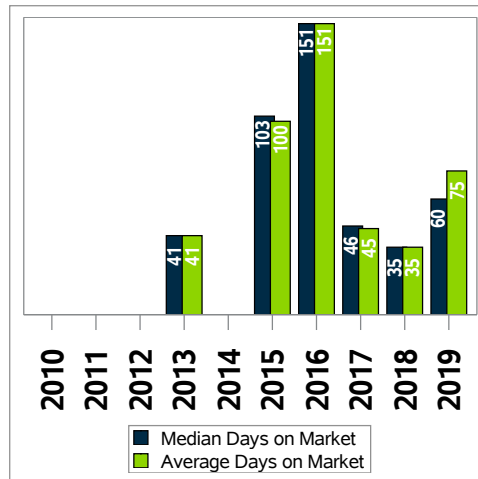
Active Listings
(November only)



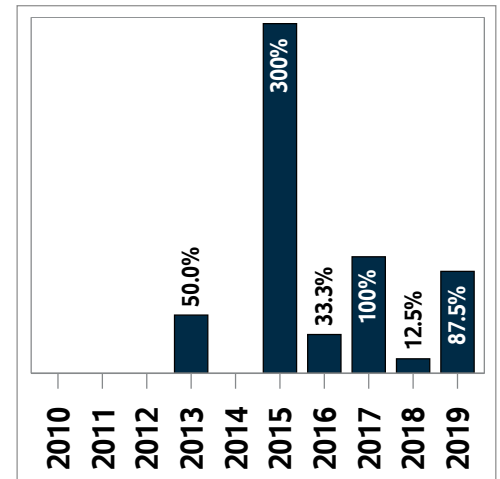
Months of Inventory
(November only)



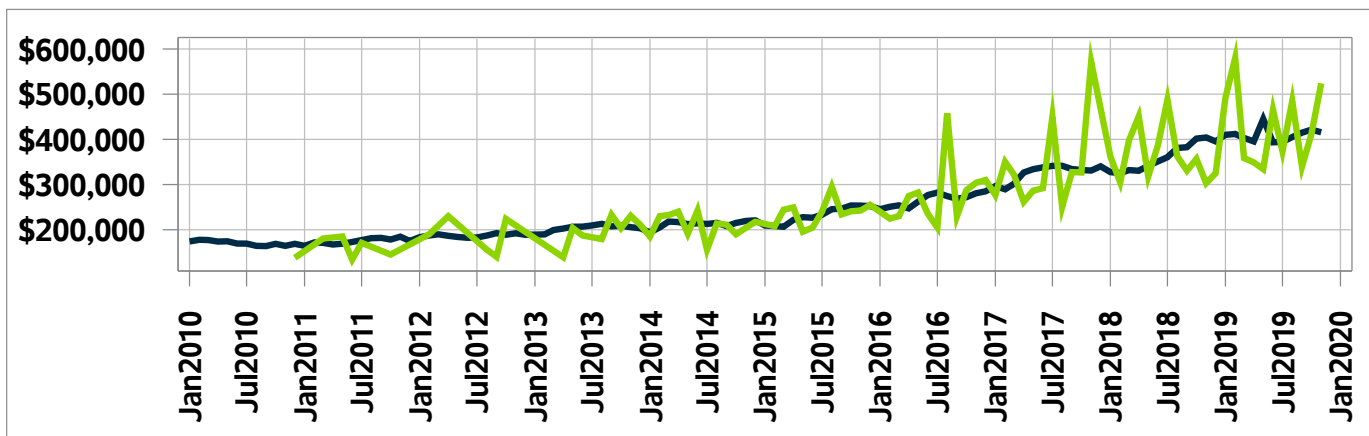
Days on Market
(November only)



Sales to New Listings Ratio
(November only)

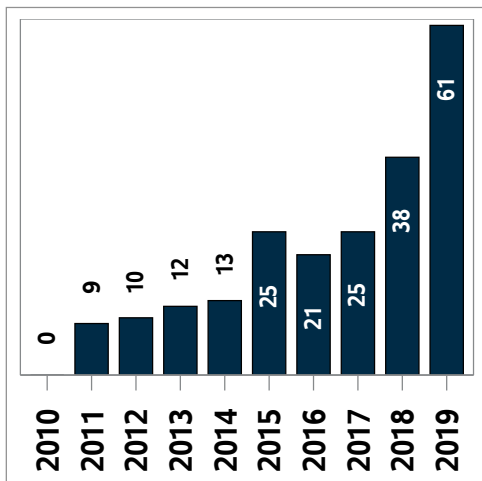


MLS® HPI Apartment-Style Benchmark Price and Average Price

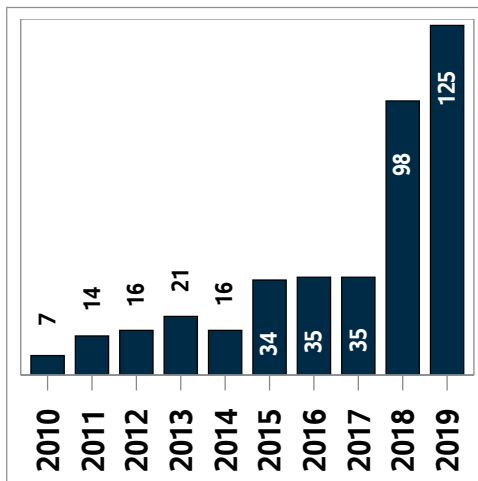


NIAGARA NORTH **MLS® Apartment-Style Market Activity**

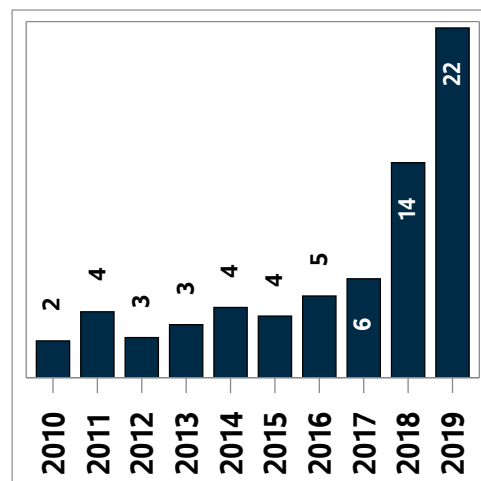
Sales Activity
(November Year-to-date)



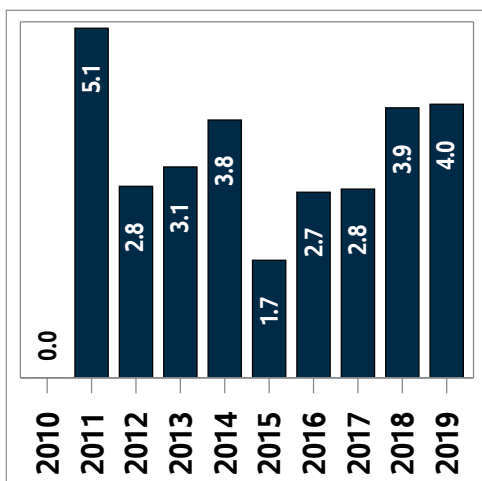
New Listings
(November Year-to-date)



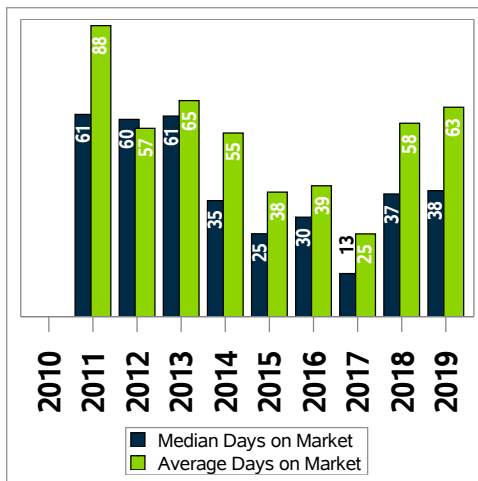
Active Listings ¹
(November Year-to-date)



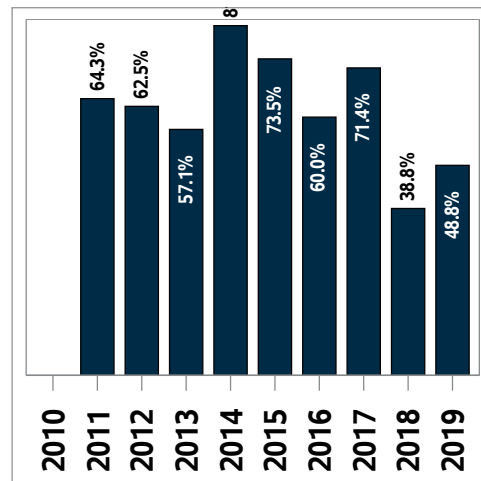
Months of Inventory ²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

NIAGARA NORTH

MLS® Apartment-Style Market Activity

Actual	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	7	600.0	133.3	600.0			
Dollar Volume	\$3,667,800	1,110.5	114.0	1,106.5			
New Listings	8	0.0	166.7	166.7			
Active Listings	20	66.7	122.2	233.3	400.0	900.0	
Sales to New Listings Ratio ¹	87.5	12.5	100.0	33.3			
Months of Inventory ²	2.9	12.0	3.0	6.0			
Average Price	\$523,971	72.9	-8.3	72.4			
Median Price	\$394,900	30.3	25.4	29.9			
Sales to List Price Ratio	97.3	93.3	95.7	98.1			
Median Days on Market	60.0	35.0	46.0	151.0			
Average Days on Market	74.6	35.0	44.7	151.0			

Year-to-date	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	61	60.5	144.0	190.5	369.2	510.0	6,000.0
Dollar Volume	\$25,619,550	79.0	209.3	370.1	845.9	1,254.8	18,891.5
New Listings	125	27.6	257.1	257.1	681.3	681.3	12,400.0
Active Listings ³	22	62.7	253.6	328.1	398.0	771.4	2,118.2
Sales to New Listings Ratio ⁴	48.8	38.8	71.4	60.0	81.3	62.5	100.0
Months of Inventory ⁵	4.0	3.9	2.8	2.7	3.8	2.8	11.0
Average Price	\$419,993	11.5	26.8	61.8	101.6	122.1	211.3
Median Price	\$376,000	8.2	22.3	46.3	63.5	92.8	178.7
Sales to List Price Ratio	97.6	98.2	100.2	99.3	97.6	96.5	100.0
Median Days on Market	38.0	37.0	13.0	30.0	35.0	59.5	18.0
Average Days on Market	63.2	58.3	25.0	39.5	55.4	56.8	18.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

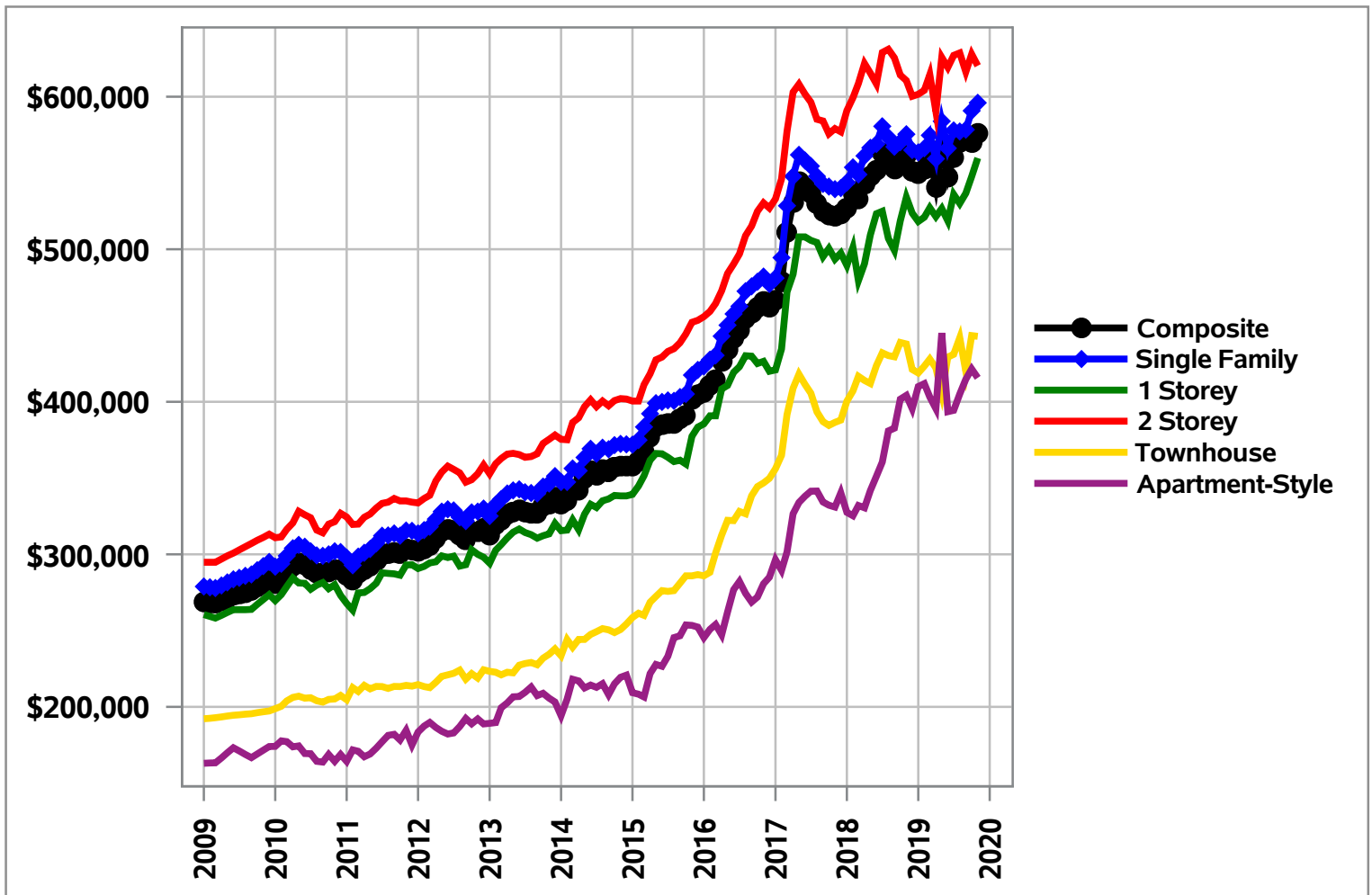
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

NIAGARA NORTH **MLS® HPI Benchmark Price**

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$575,800	1.0	1.0	1.8	2.5	23.7	60.9
Single Family	\$596,000	0.9	3.3	2.1	3.6	23.6	60.0
One Storey	\$559,800	2.2	5.6	6.3	4.8	31.3	65.5
Two Storey	\$620,300	-1.2	-1.3	-0.9	1.6	16.9	54.3
Townhouse	\$442,900	-0.1	0.2	9.3	1.1	27.7	76.7
Apartment-Style	\$415,700	-1.4	2.6	-6.6	2.8	48.1	89.5

MLS® HPI Benchmark Price



NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1410
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1450
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6556
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7955
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1668
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5503
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

NIAGARA NORTH

MLS® HPI Benchmark Descriptions

Townhouse

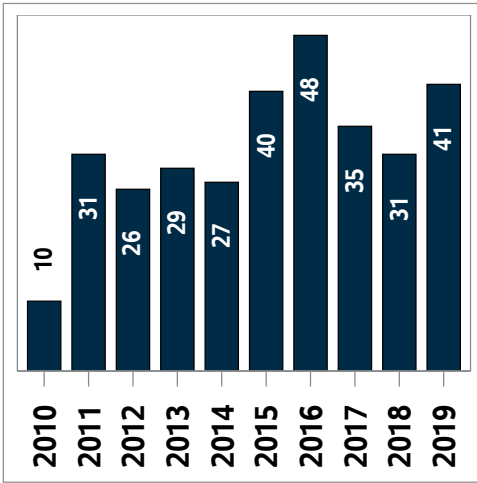
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1230
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment-Style

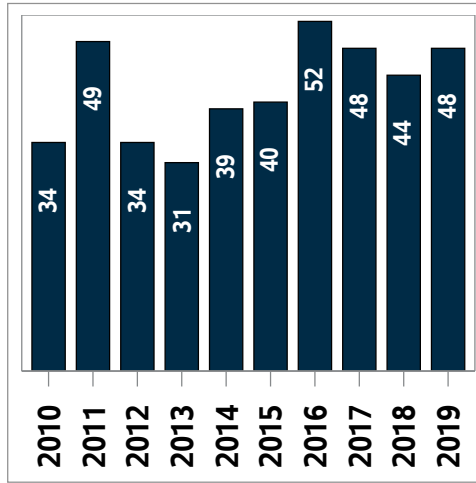
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1123
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

GRIMSBY (54) MLS® Residential Market Activity

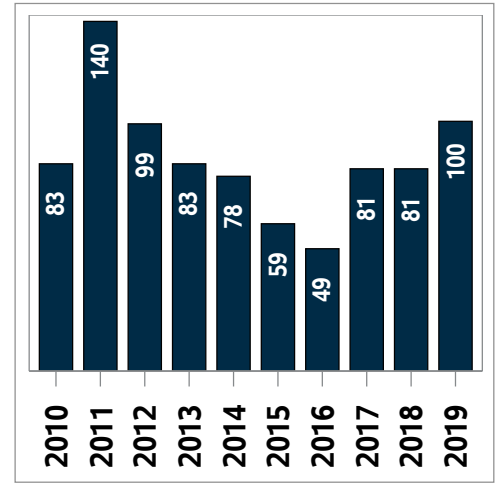
Sales Activity
(November only)



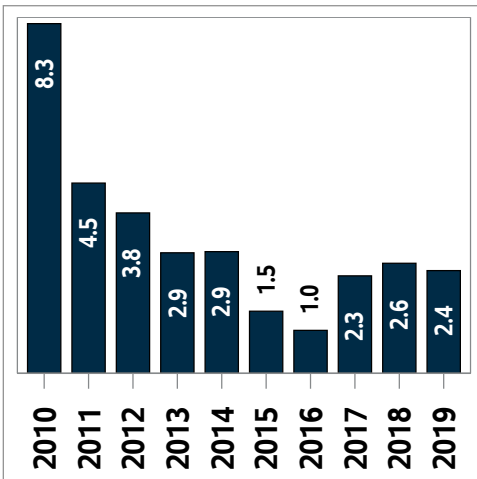
New Listings
(November only)



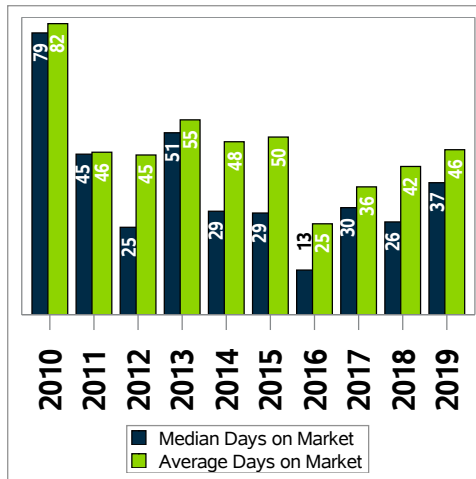
Active Listings
(November only)



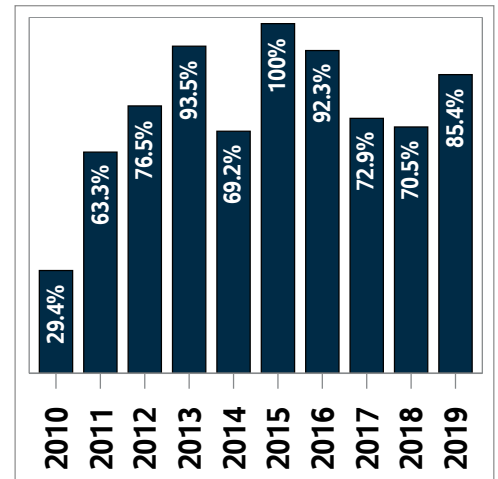
Months of Inventory
(November only)



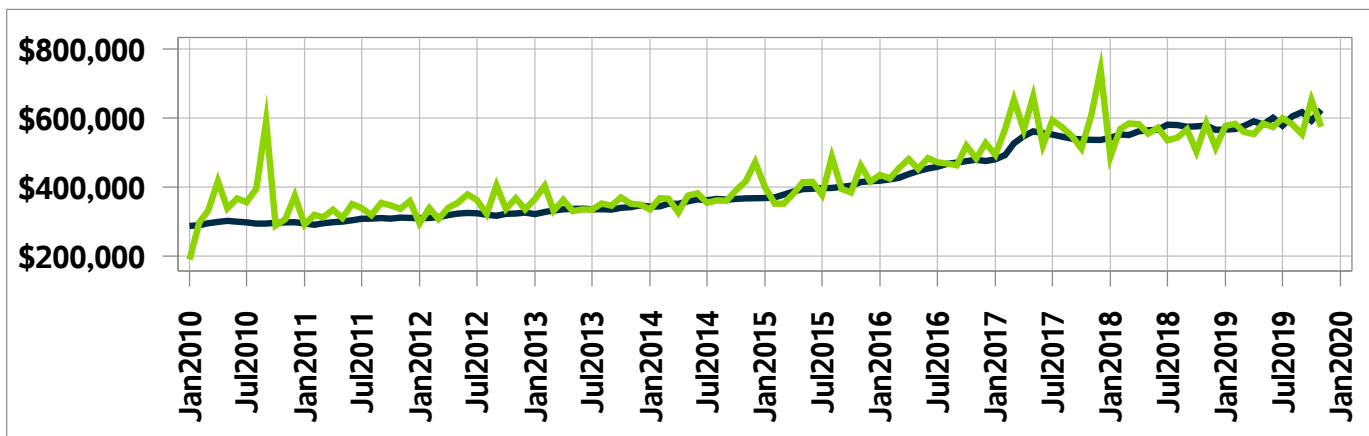
Days on Market
(November only)



Sales to New Listings Ratio
(November only)

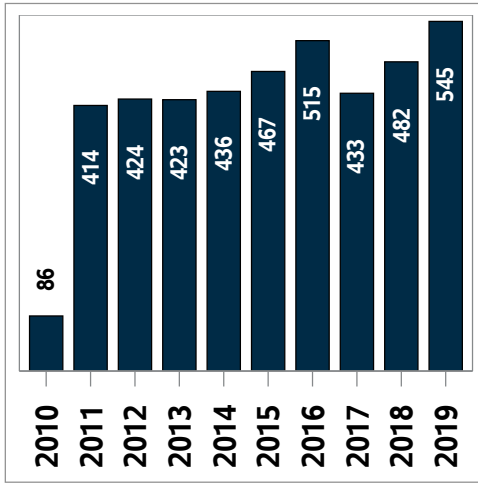


MLS® HPI Composite Benchmark Price and Average Price

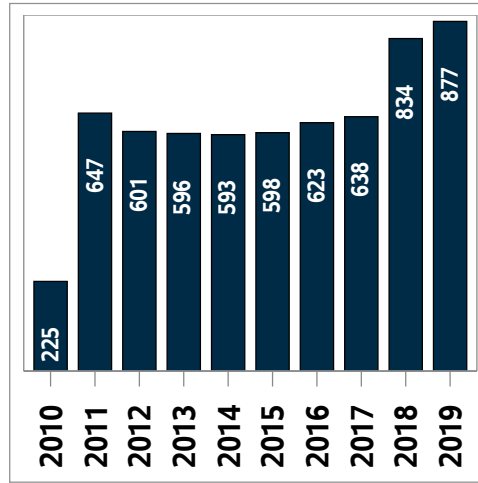


GRIMSBY (54) MLS® Residential Market Activity

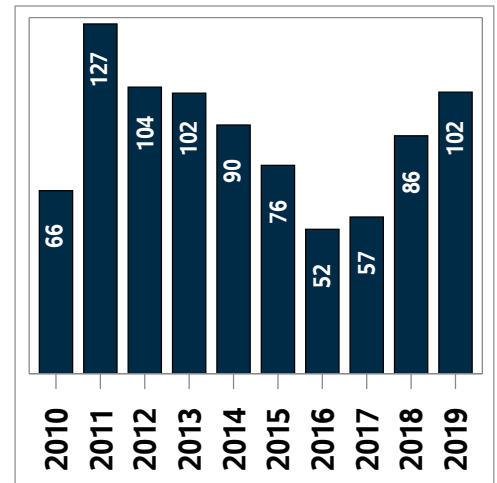
Sales Activity
(November Year-to-date)



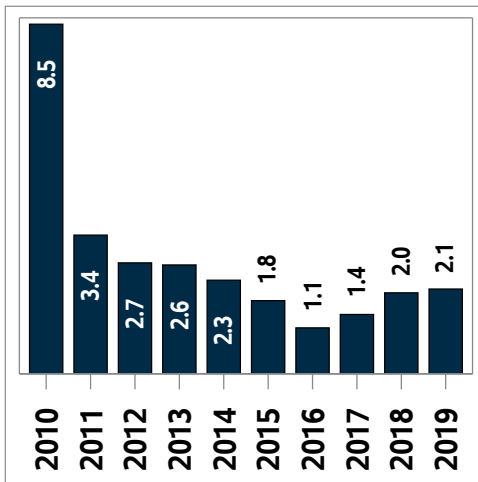
New Listings
(November Year-to-date)



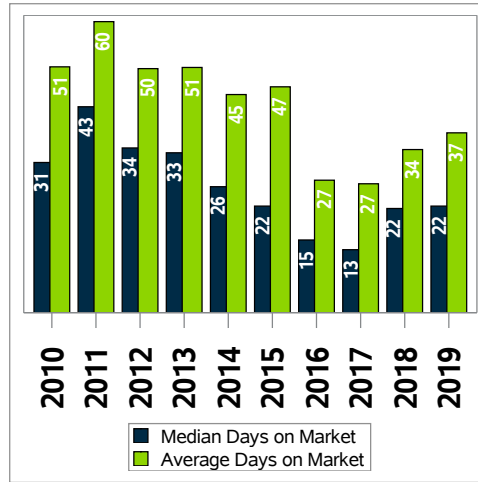
Active Listings¹
(November Year-to-date)



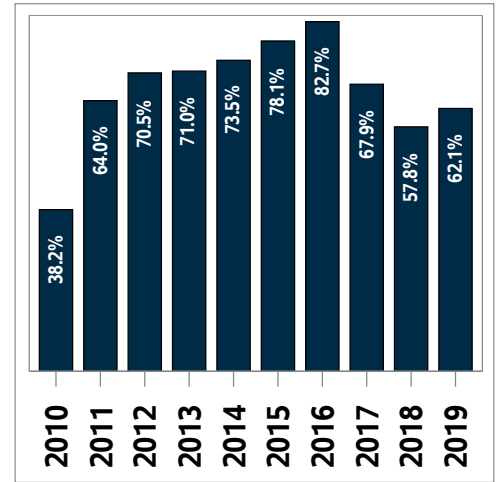
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

GRIMSBY (54)

MLS® Residential Market Activity

Actual	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	41	32.3	17.1	-14.6	51.9	57.7	925.0
Dollar Volume	\$23,570,500	30.0	11.1	1.7	109.3	146.6	1,618.0
New Listings	48	9.1	0.0	-7.7	23.1	41.2	585.7
Active Listings	100	23.5	23.5	104.1	28.2	1.0	88.7
Sales to New Listings Ratio ¹	85.4	70.5	72.9	92.3	69.2	76.5	57.1
Months of Inventory ²	2.4	2.6	2.3	1.0	2.9	3.8	13.3
Average Price	\$574,890	-1.7	-5.2	19.1	37.8	56.4	67.6
Median Price	\$539,000	4.7	7.2	22.5	35.5	75.1	61.1
Sales to List Price Ratio	98.2	97.9	97.6	99.7	98.1	97.8	98.8
Median Days on Market	37.0	26.0	30.0	12.5	29.0	24.5	28.5
Average Days on Market	46.2	41.5	35.8	25.5	48.5	44.8	43.3

Year-to-date	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	545	13.1	25.9	5.8	25.0	28.5	589.9
Dollar Volume	\$317,219,086	18.4	26.2	31.8	99.5	116.1	1,117.8
New Listings	877	5.2	37.5	40.8	47.9	45.9	448.1
Active Listings ³	102	18.3	79.7	95.0	13.2	-1.7	115.1
Sales to New Listings Ratio ⁴	62.1	57.8	67.9	82.7	73.5	70.5	49.4
Months of Inventory ⁵	2.1	2.0	1.4	1.1	2.3	2.7	6.6
Average Price	\$582,053	4.7	0.3	24.6	59.6	68.1	76.5
Median Price	\$536,000	4.1	5.1	24.7	62.4	75.7	84.8
Sales to List Price Ratio	98.2	98.3	101.1	99.8	97.6	97.1	95.9
Median Days on Market	22.0	21.5	13.0	15.0	26.0	34.0	53.0
Average Days on Market	37.1	33.7	26.6	27.3	45.0	50.4	70.4

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

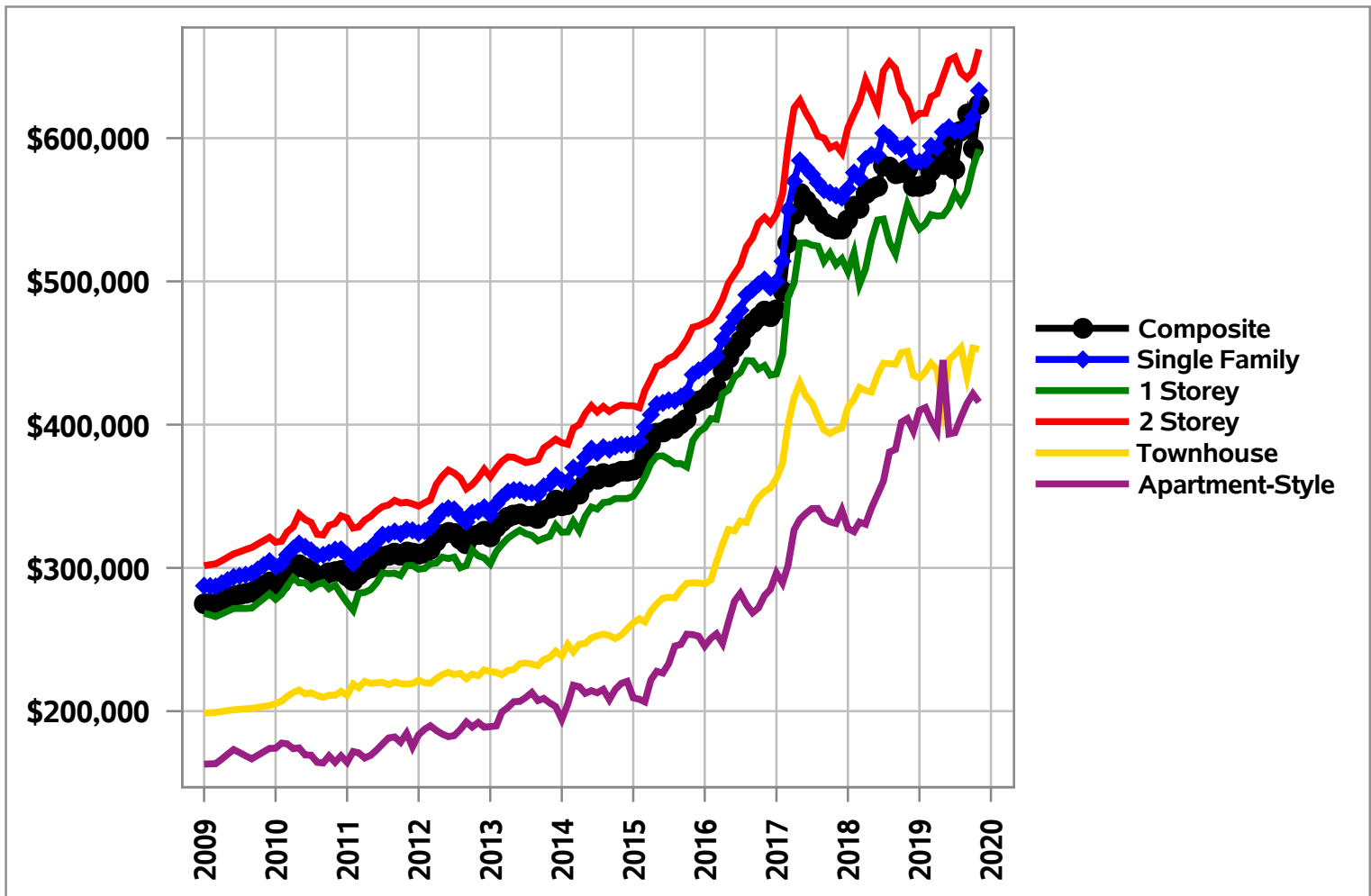
GRIMSBY (54)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$623,600	5.3	3.1	7.3	7.8	30.1	69.8
Single Family	\$633,200	3.0	4.7	4.8	6.3	26.3	64.0
One Storey	\$592,300	2.2	6.8	8.5	7.0	34.2	70.0
Two Storey	\$662,000	2.5	2.5	3.0	5.7	21.5	60.0
Townhouse	\$452,600	-0.2	-0.2	9.8	0.3	28.1	78.8
Apartment-Style	\$415,700	-1.4	2.6	-6.6	2.8	48.1	89.5

MLS® HPI Benchmark Price



GRIMSBY (54)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1422
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1466
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6328
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8088
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1653
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5166
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

GRIMSBY (54)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

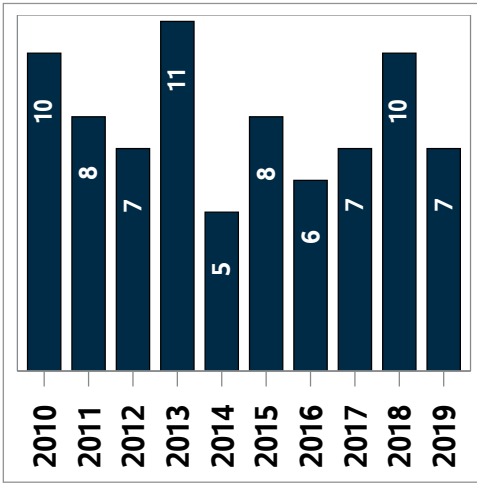
Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1130
Half Bathrooms	0
Heating	Baseboards
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

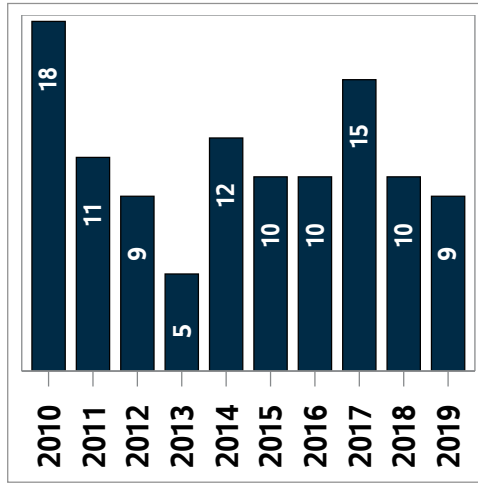
SMITHVILLE (57)

MLS® Residential Market Activity

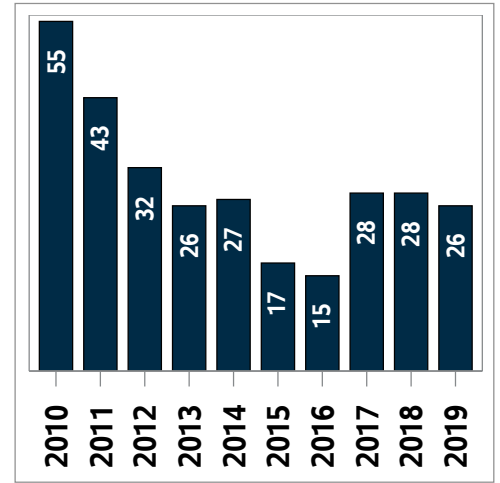
Sales Activity
(November only)



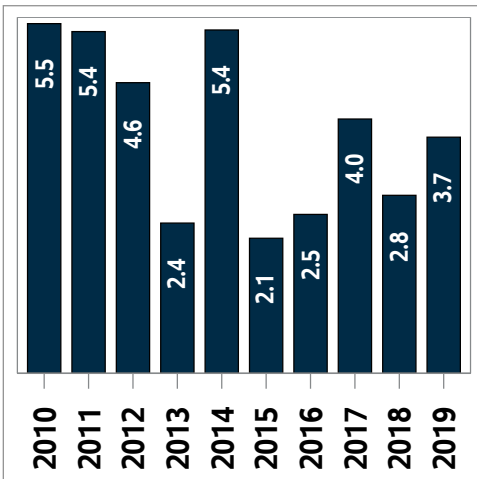
New Listings
(November only)



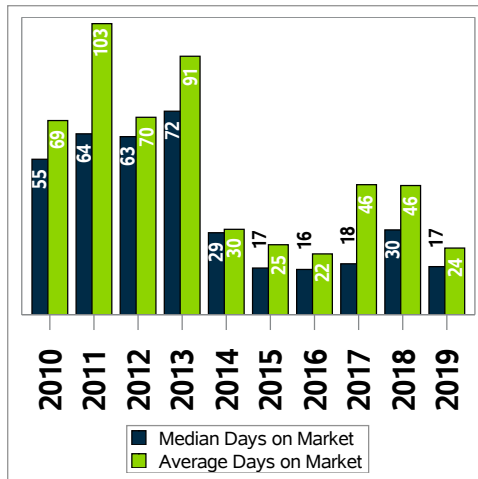
Active Listings
(November only)



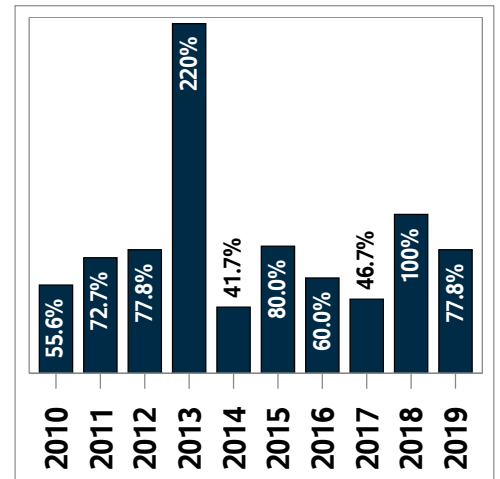
Months of Inventory
(November only)



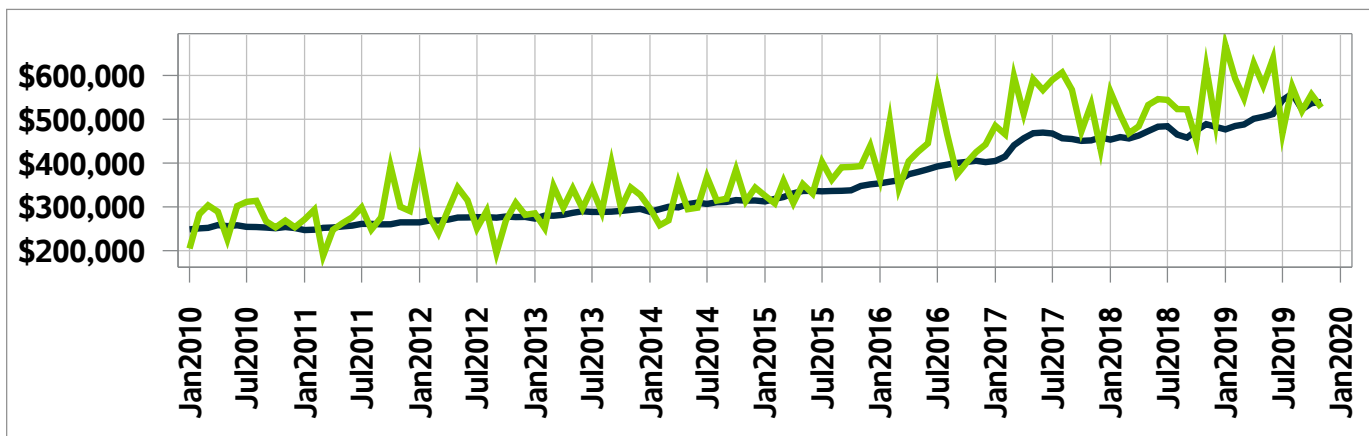
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



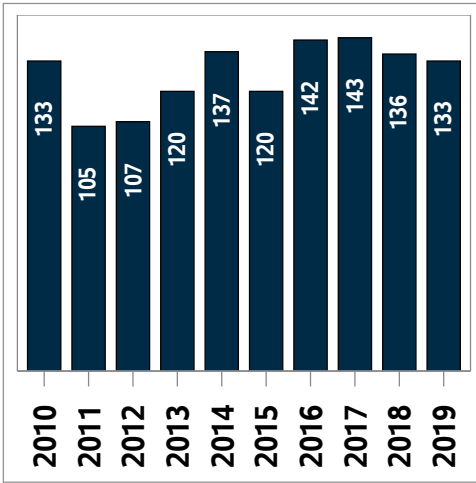
MLS® HPI Composite Benchmark Price and Average Price



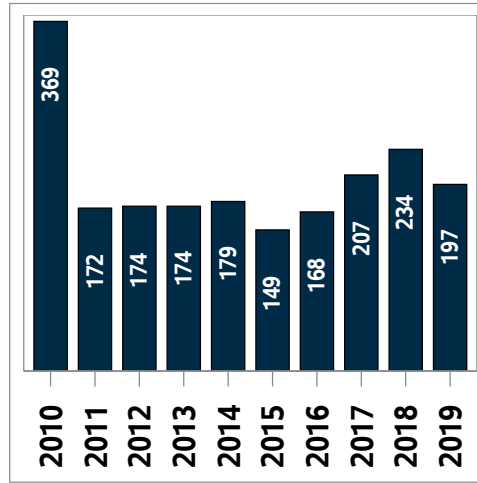
SMITHVILLE (57)

MLS® Residential Market Activity

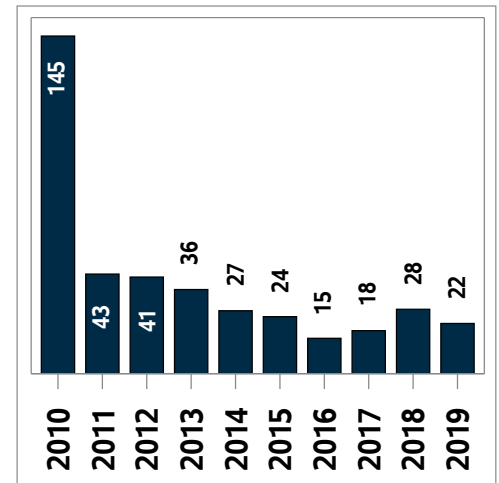
Sales Activity
(November Year-to-date)



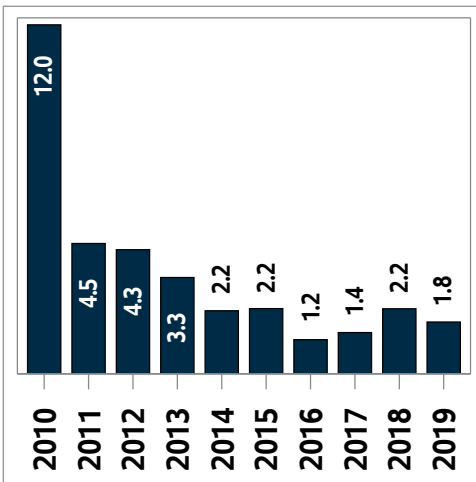
New Listings
(November Year-to-date)



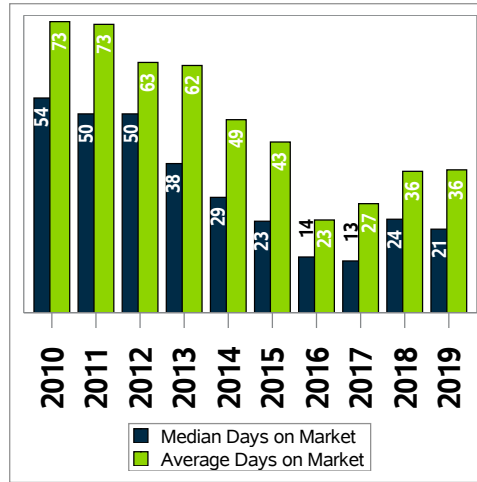
Active Listings¹
(November Year-to-date)



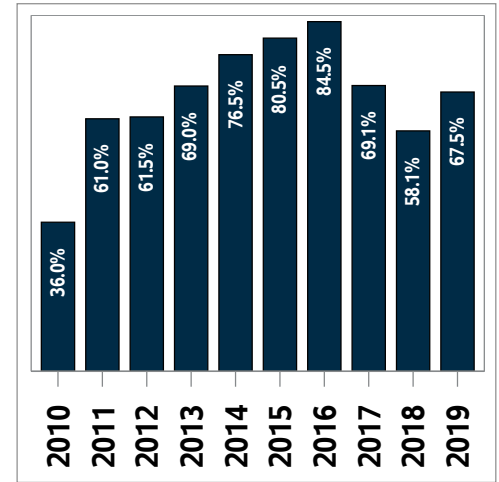
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SMITHVILLE (57)

MLS® Residential Market Activity

Actual	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	7	-30.0	0.0	16.7	40.0	0.0	-63.2
Dollar Volume	\$3,689,000	-40.4	-1.3	44.7	135.7	70.4	-36.0
New Listings	9	-10.0	-40.0	-10.0	-25.0	0.0	-85.2
Active Listings	26	-7.1	-7.1	73.3	-3.7	-18.8	-71.1
Sales to New Listings Ratio ¹	77.8	100.0	46.7	60.0	41.7	77.8	31.1
Months of Inventory ²	3.7	2.8	4.0	2.5	5.4	4.6	4.7
Average Price	\$527,000	-14.8	-1.3	24.0	68.4	70.4	73.7
Median Price	\$485,000	-17.2	-11.7	15.5	51.6	67.2	76.4
Sales to List Price Ratio	99.0	98.2	96.6	100.3	95.2	93.8	96.6
Median Days on Market	17.0	30.0	18.0	16.0	29.0	63.0	70.0
Average Days on Market	23.6	45.7	46.0	21.5	30.2	69.9	60.6

Year-to-date	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	133	-2.2	-7.0	-6.3	-2.9	24.3	18.8
Dollar Volume	\$76,272,704	7.5	-4.1	25.5	74.2	143.6	169.2
New Listings	197	-15.8	-4.8	17.3	10.1	13.2	-30.1
Active Listings ³	22	-22.0	16.7	41.9	-20.2	-48.0	-66.9
Sales to New Listings Ratio ⁴	67.5	58.1	69.1	84.5	76.5	61.5	39.7
Months of Inventory ⁵	1.8	2.2	1.4	1.2	2.2	4.3	6.4
Average Price	\$573,479	9.9	3.1	34.0	79.4	96.0	126.7
Median Price	\$545,000	9.2	5.8	35.8	85.4	101.9	132.0
Sales to List Price Ratio	98.3	98.2	101.0	100.1	97.6	95.6	96.5
Median Days on Market	21.0	23.5	13.0	14.0	29.0	50.0	65.0
Average Days on Market	35.9	35.6	27.4	23.3	48.5	62.9	74.2

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

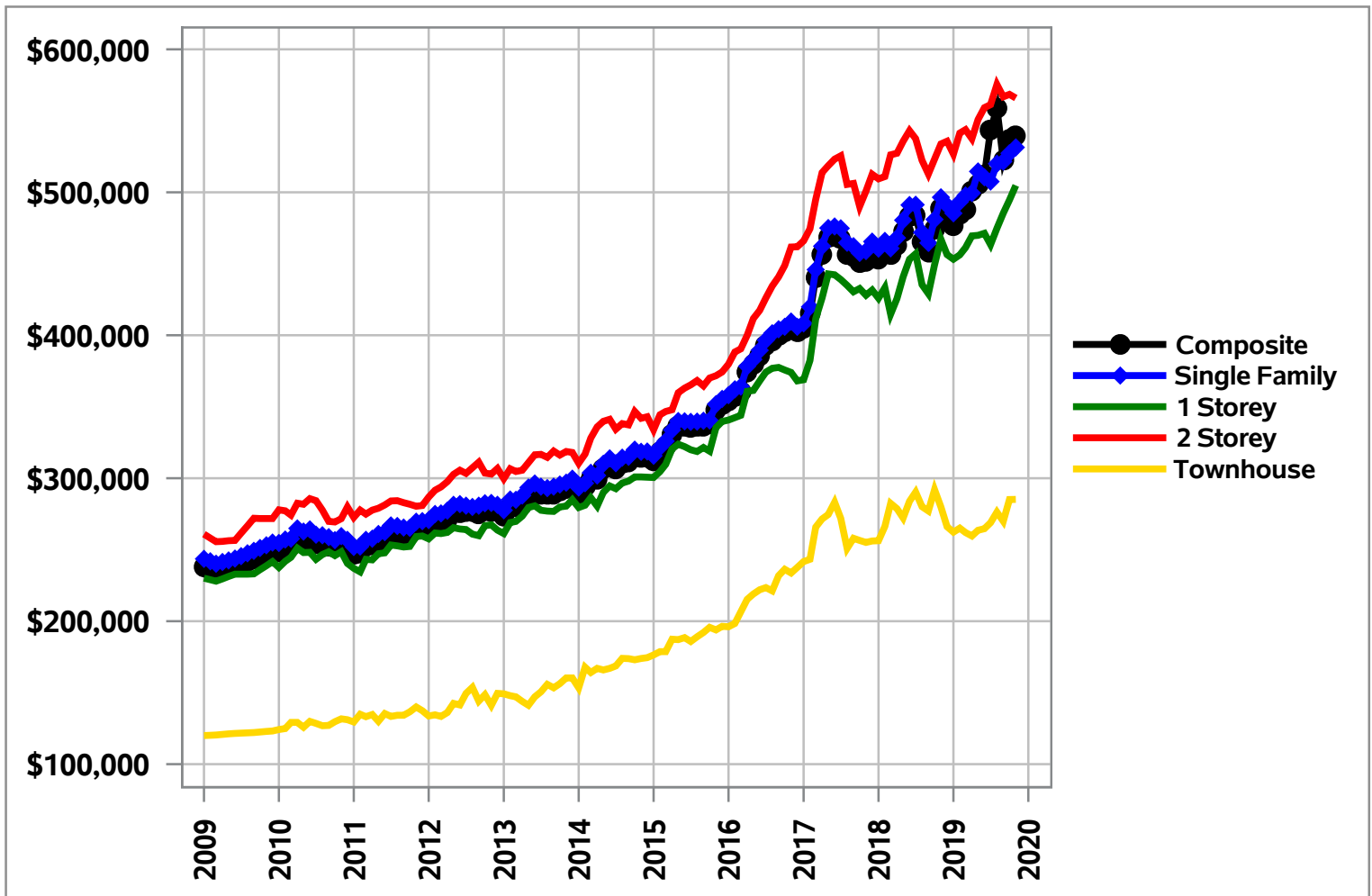
SMITHVILLE (57)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$539,400	0.5	-3.5	6.7	10.3	33.1	71.6
Single Family	\$531,400	0.8	2.2	3.3	7.0	29.7	66.8
One Storey	\$504,800	2.1	6.3	7.4	8.0	35.0	67.8
Two Storey	\$565,900	-0.5	-1.7	2.7	6.0	22.6	65.5
Townhouse	\$285,200	0.0	3.2	8.2	1.9	22.0	64.0
Apartment-Style							

MLS® HPI Benchmark Price



SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1357
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1372
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6509
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6880
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1676
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6397
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

SMITHVILLE (57)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1218
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers