

HALDIMAND COUNTY

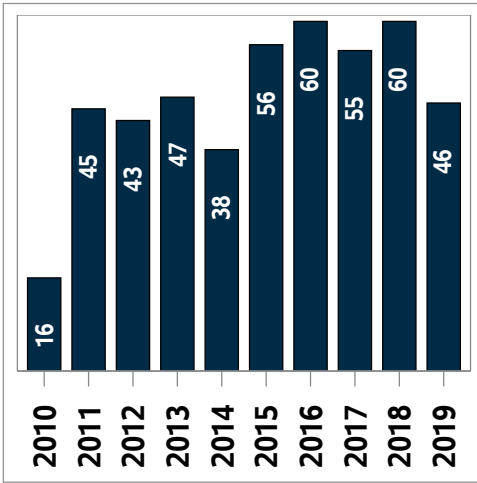
MLS® Residential Market Activity

November 2019

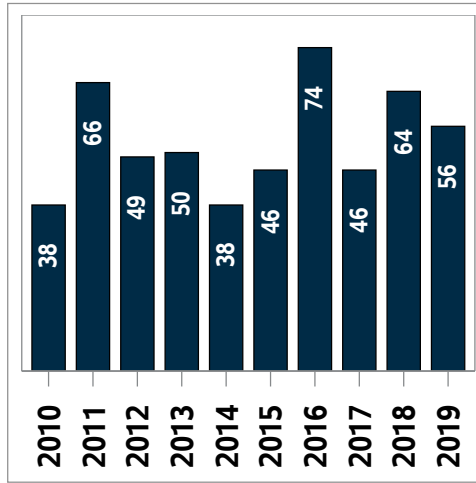


HALDIMAND COUNTY MLS® Residential Market Activity

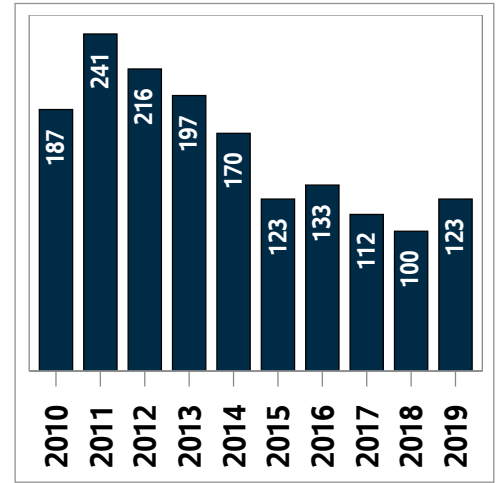
Sales Activity
(November only)



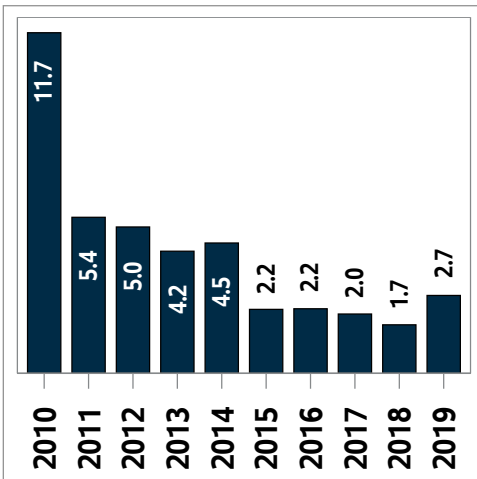
New Listings
(November only)



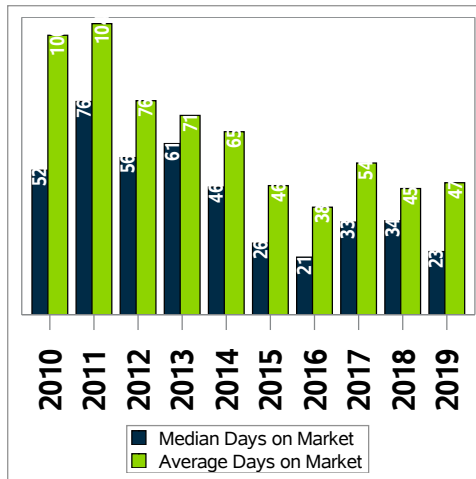
Active Listings
(November only)



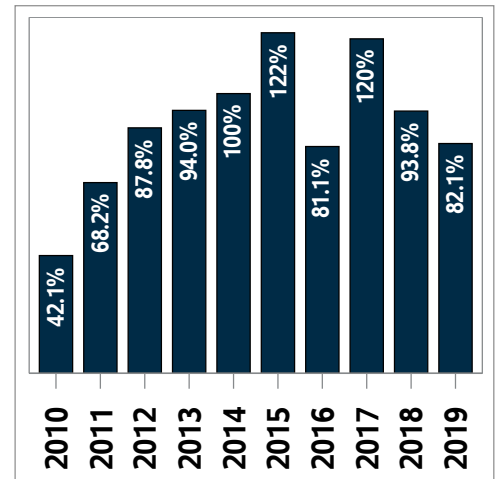
Months of Inventory
(November only)



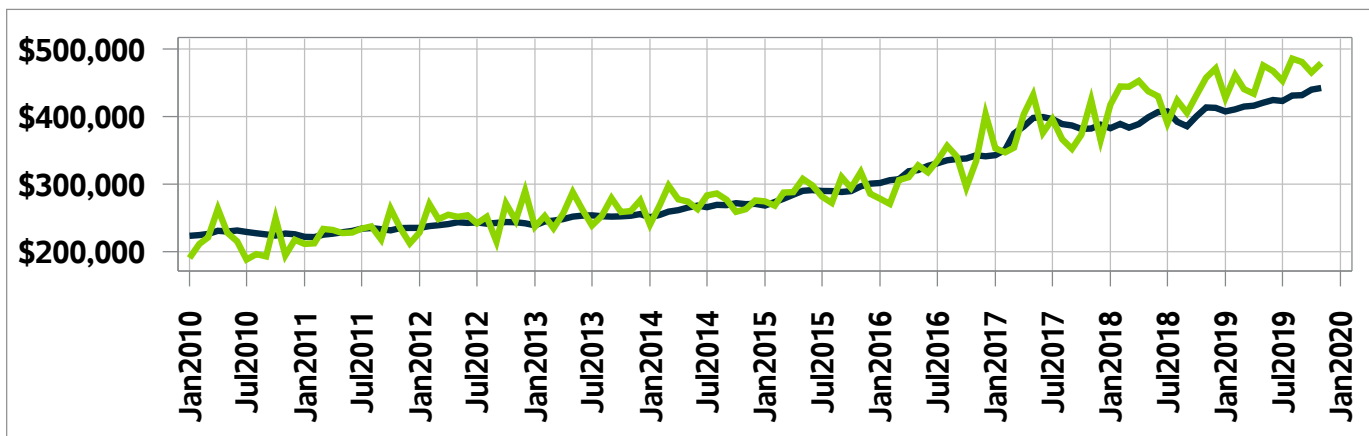
Days on Market
(November only)



Sales to New Listings Ratio
(November only)

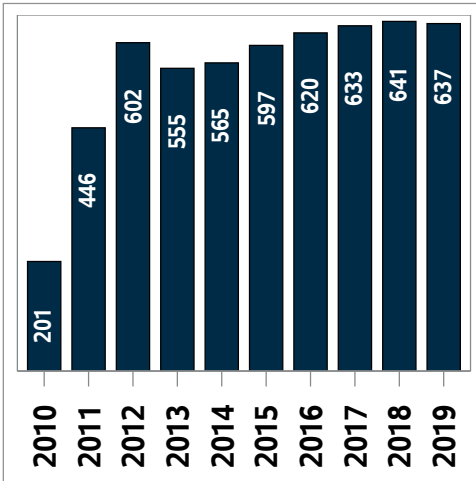


MLS® HPI Composite Benchmark Price and Average Price

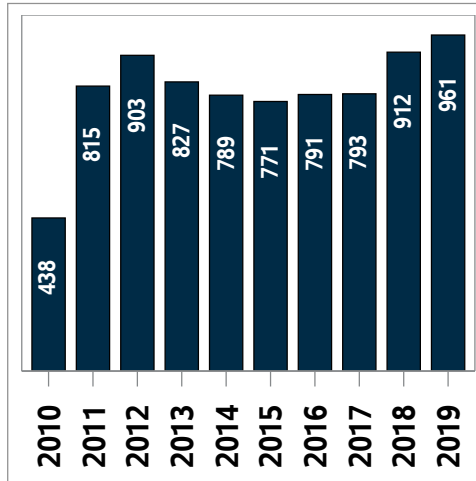


HALDIMAND COUNTY MLS® Residential Market Activity

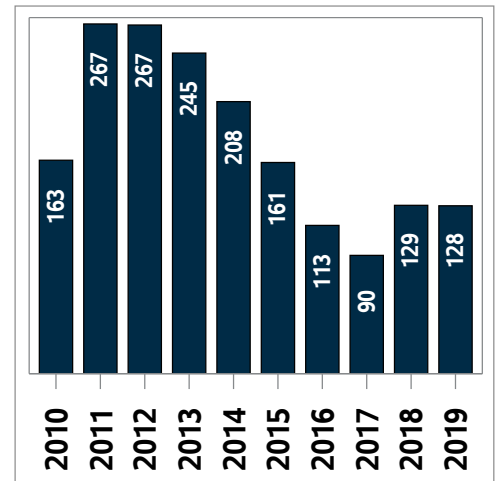
Sales Activity
(November Year-to-date)



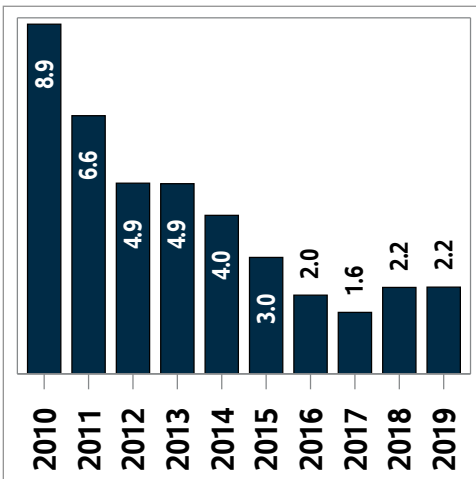
New Listings
(November Year-to-date)



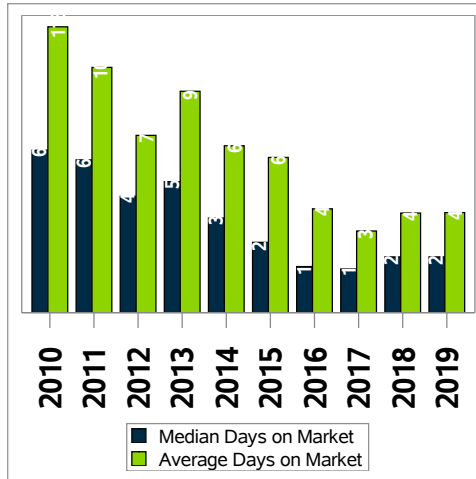
Active Listings¹
(November Year-to-date)



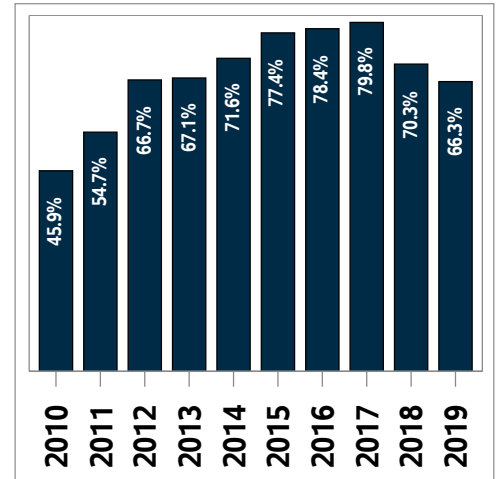
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Residential Market Activity

Actual	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	46	-23.3	-16.4	-23.3	21.1	7.0	91.7
Dollar Volume	\$22,035,674	-19.8	-5.6	9.9	120.5	108.2	343.5
New Listings	56	-12.5	21.7	-24.3	47.4	14.3	133.3
Active Listings	123	23.0	9.8	-7.5	-27.6	-43.1	-8.2
Sales to New Listings Ratio ¹	82.1	93.8	119.6	81.1	100.0	87.8	100.0
Months of Inventory ²	2.7	1.7	2.0	2.2	4.5	5.0	5.6
Average Price	\$479,036	4.7	12.8	43.4	82.2	94.6	131.4
Median Price	\$460,000	5.1	20.1	36.4	72.5	96.6	152.4
Sales to List Price Ratio	97.5	97.6	96.8	96.5	96.1	94.9	95.7
Median Days on Market	22.5	33.5	33.0	20.5	45.5	56.0	63.0
Average Days on Market	47.0	45.0	54.1	38.3	65.2	76.3	142.7

Year-to-date	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	637	-0.6	0.6	2.7	12.7	5.8	283.7
Dollar Volume	\$295,854,255	7.0	21.8	49.5	90.8	96.1	747.0
New Listings	961	5.4	21.2	21.5	21.8	6.4	204.1
Active Listings ³	128	-0.3	41.9	13.2	-38.3	-51.8	-1.5
Sales to New Listings Ratio ⁴	66.3	70.3	79.8	78.4	71.6	66.7	52.5
Months of Inventory ⁵	2.2	2.2	1.6	2.0	4.0	4.9	8.6
Average Price	\$464,449	7.7	21.1	45.5	69.2	85.3	120.7
Median Price	\$450,000	8.4	21.6	47.5	69.8	90.1	135.6
Sales to List Price Ratio	97.8	98.1	98.8	98.0	96.3	96.3	95.8
Median Days on Market	23.0	23.0	18.0	19.0	39.0	48.0	71.0
Average Days on Market	41.3	41.1	33.7	42.8	68.8	73.1	113.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

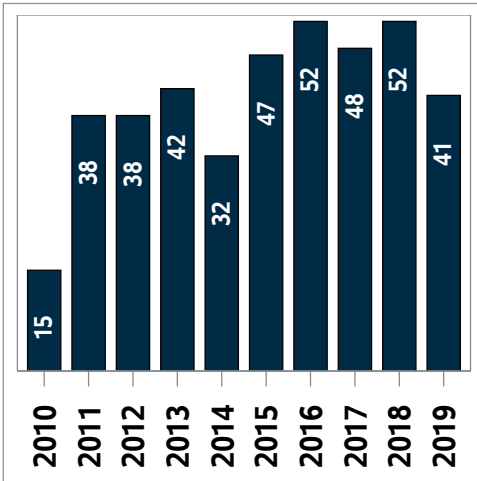
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

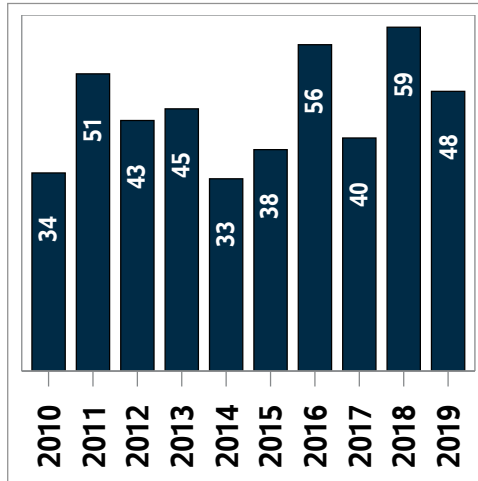
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Single Family Market Activity

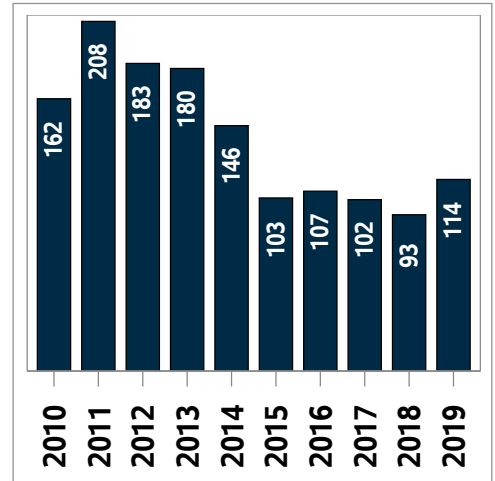
Sales Activity
(November only)



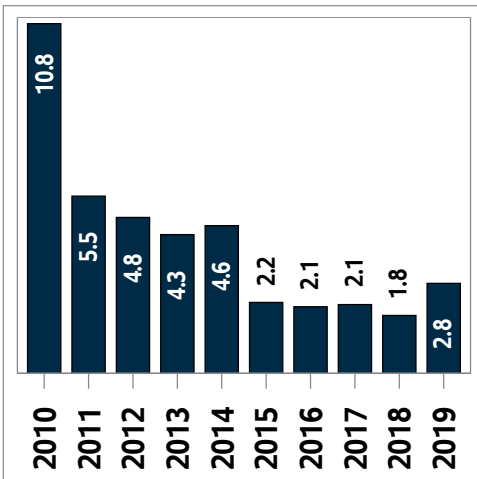
New Listings
(November only)



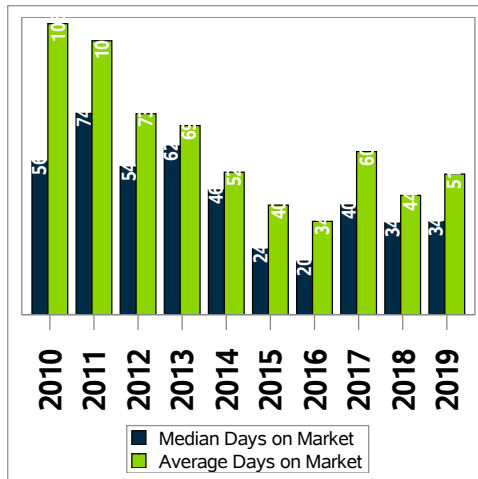
Active Listings
(November only)



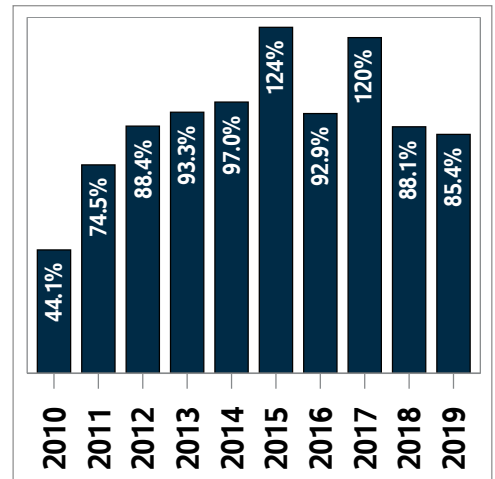
Months of Inventory
(November only)



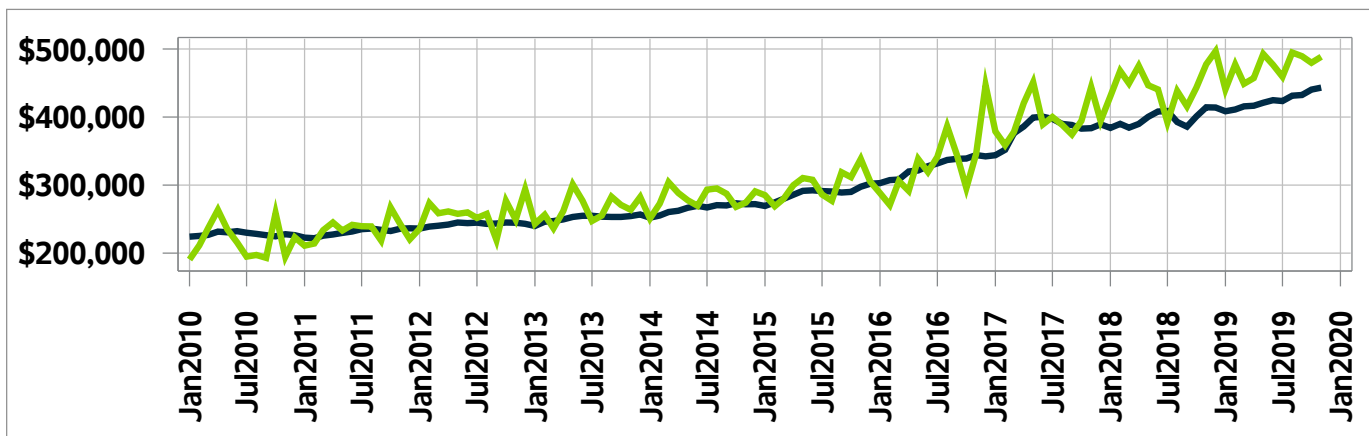
Days on Market
(November only)



Sales to New Listings Ratio
(November only)

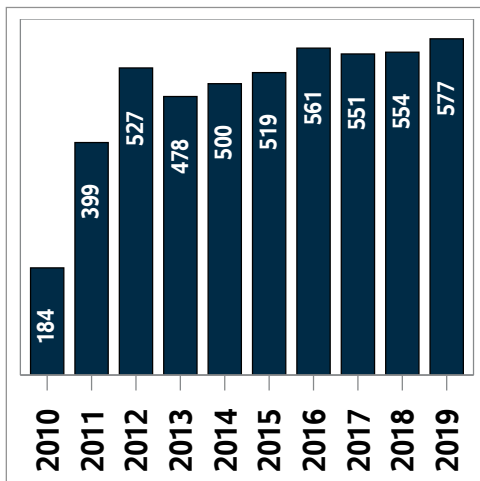


MLS® HPI Single Family Benchmark Price and Average Price

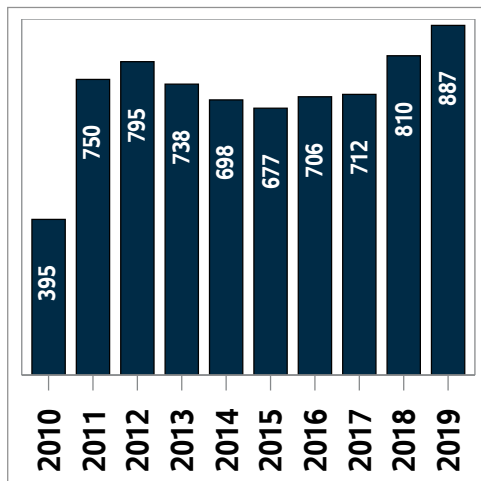


HALDIMAND COUNTY MLS® Single Family Market Activity

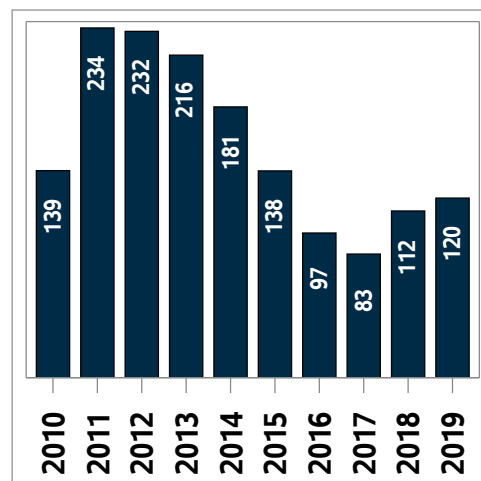
Sales Activity
(November Year-to-date)



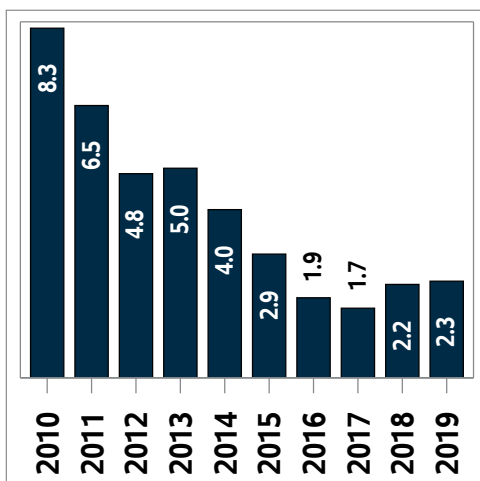
New Listings
(November Year-to-date)



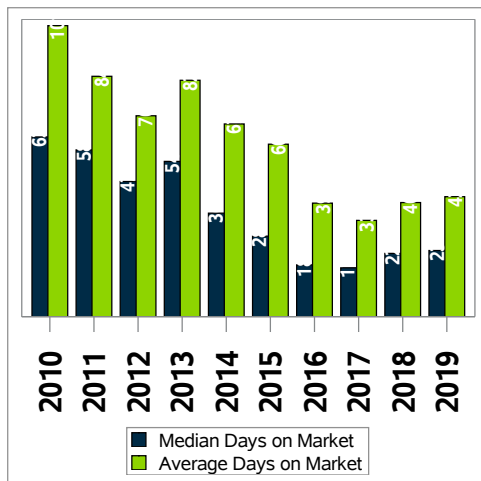
Active Listings¹
(November Year-to-date)



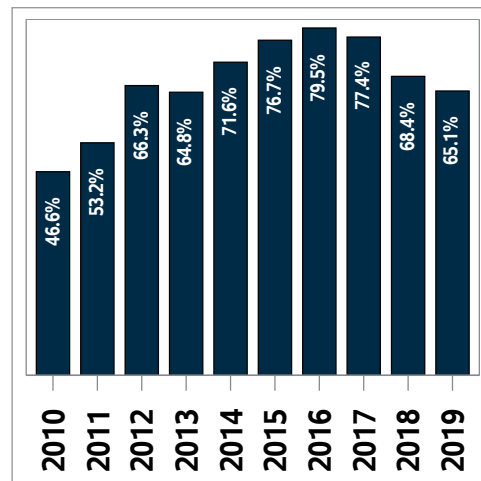
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY

MLS® Single Family Market Activity

Actual	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	41	-21.2	-14.6	-21.2	28.1	7.9	95.2
Dollar Volume	\$20,030,274	-19.3	-6.0	11.4	128.2	111.6	358.0
New Listings	48	-18.6	20.0	-14.3	45.5	11.6	108.7
Active Listings	114	22.6	11.8	6.5	-21.9	-37.7	-2.6
Sales to New Listings Ratio ¹	85.4	88.1	120.0	92.9	97.0	88.4	91.3
Months of Inventory ²	2.8	1.8	2.1	2.1	4.6	4.8	5.6
Average Price	\$488,543	2.3	10.0	41.3	78.1	96.1	134.6
Median Price	\$490,000	10.7	25.2	37.1	69.0	104.2	170.7
Sales to List Price Ratio	97.1	97.6	96.7	96.2	95.8	94.6	95.1
Median Days on Market	34.0	33.5	40.0	19.5	45.5	54.0	54.0
Average Days on Market	51.3	43.5	59.5	34.0	52.0	73.3	103.3

Year-to-date	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	577	4.2	4.7	2.9	15.4	9.5	282.1
Dollar Volume	\$275,278,555	12.1	24.2	50.6	94.9	103.2	768.2
New Listings	887	9.5	24.6	25.6	27.1	11.6	191.8
Active Listings ³	120	7.7	45.3	24.1	-33.7	-48.1	11.3
Sales to New Listings Ratio ⁴	65.1	68.4	77.4	79.5	71.6	66.3	49.7
Months of Inventory ⁵	2.3	2.2	1.7	1.9	4.0	4.8	7.9
Average Price	\$477,086	7.6	18.6	46.5	68.9	85.6	127.2
Median Price	\$465,000	6.9	18.5	47.6	69.1	89.8	151.4
Sales to List Price Ratio	97.7	97.9	98.6	97.8	96.1	96.0	95.5
Median Days on Market	23.0	22.0	17.0	18.0	36.0	47.0	69.0
Average Days on Market	41.7	39.7	33.5	39.5	67.0	69.9	98.8

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

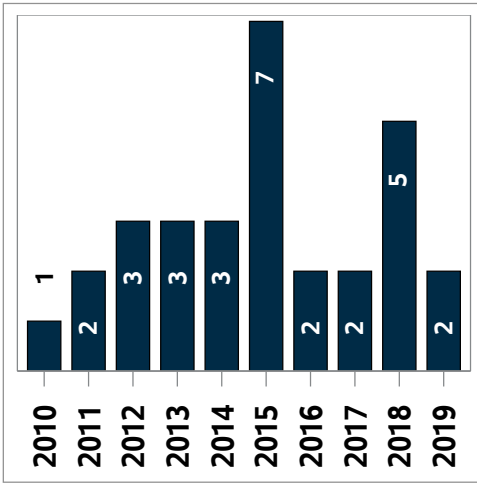
⁴ Sum of sales from January to current month / sum of new listings from January to current month

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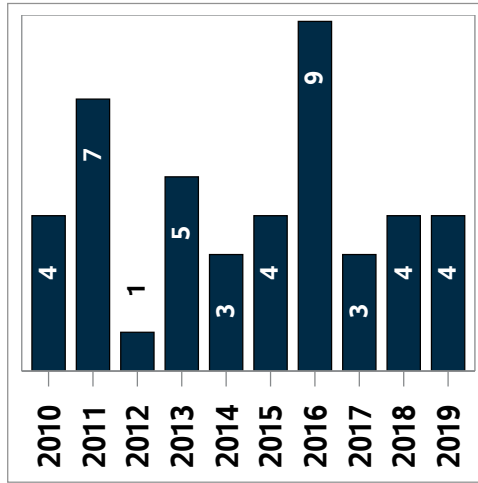
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Townhouse Market Activity

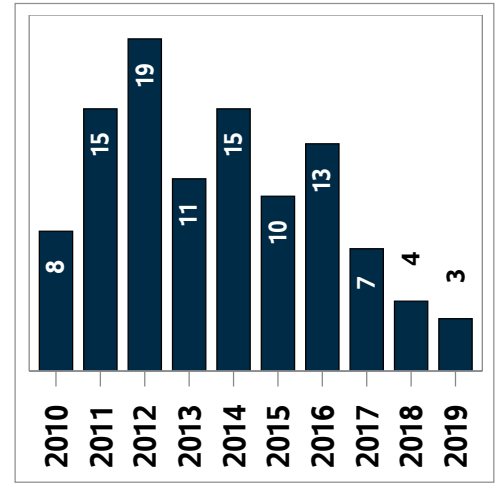
Sales Activity
(November only)



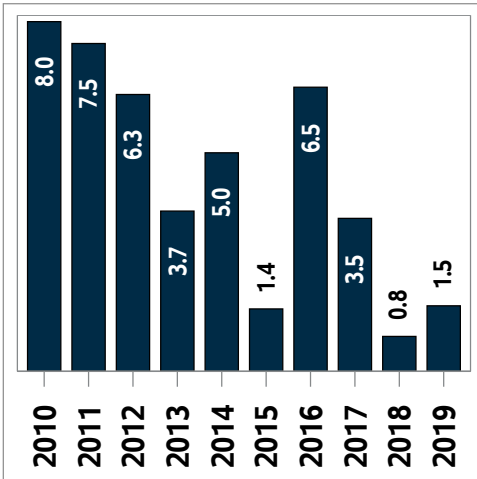
New Listings
(November only)



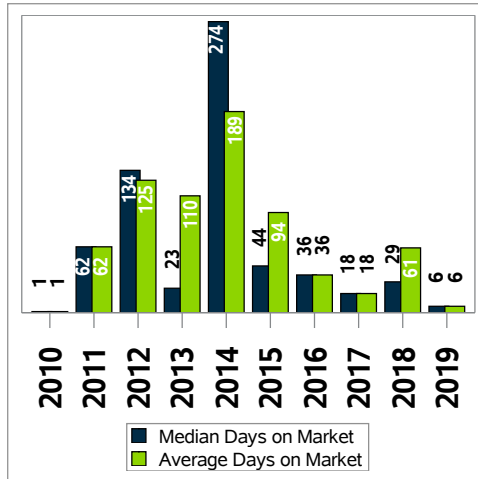
Active Listings
(November only)



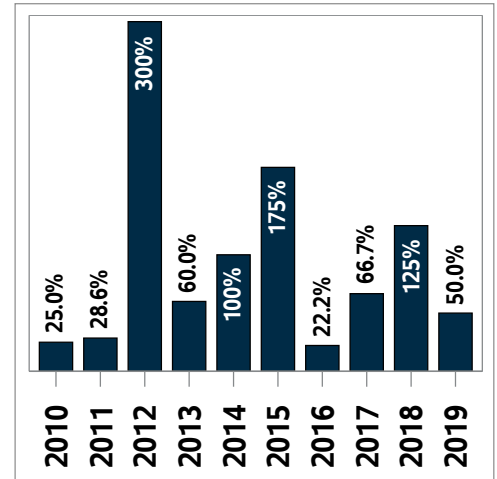
Months of Inventory
(November only)



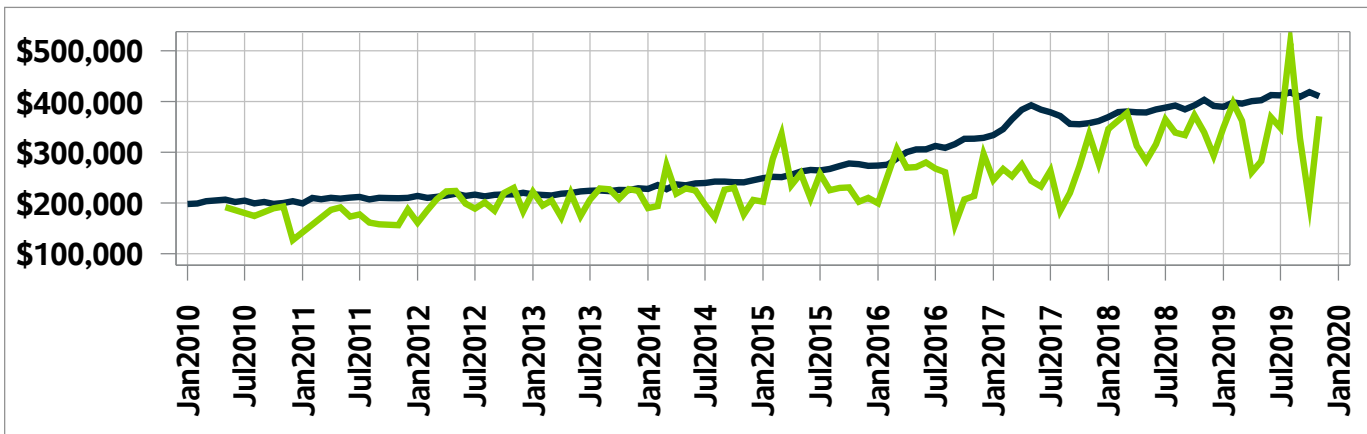
Days on Market
(November only)



Sales to New Listings Ratio
(November only)

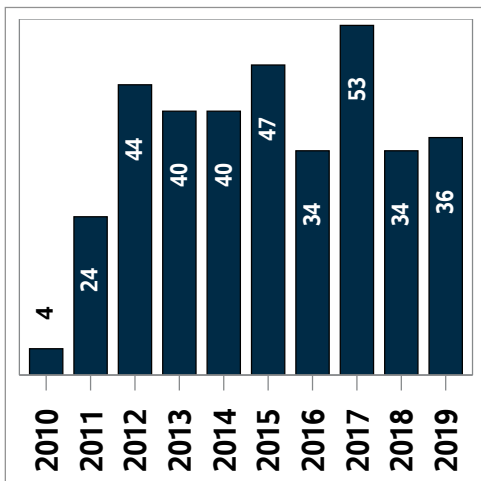


MLS® HPI Townhouse Benchmark Price and Average Price

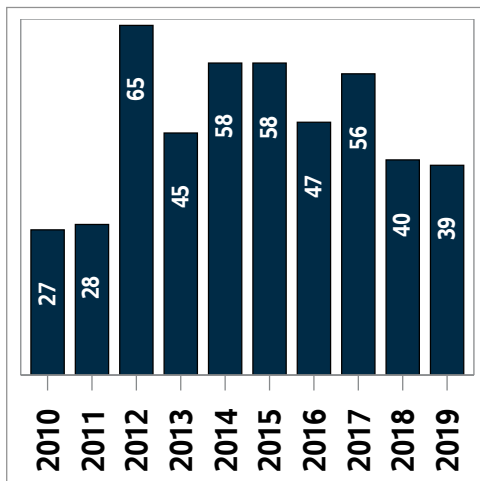


HALDIMAND COUNTY MLS® Townhouse Market Activity

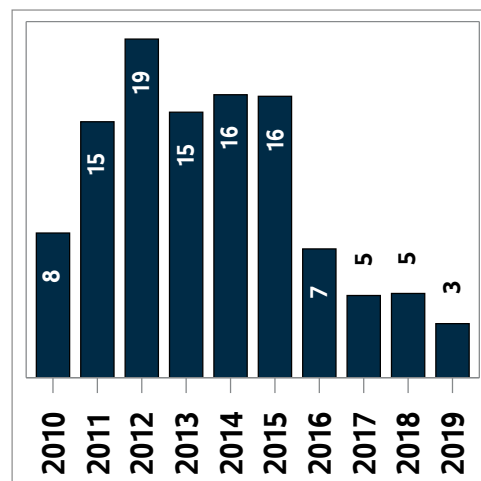
Sales Activity
(November Year-to-date)



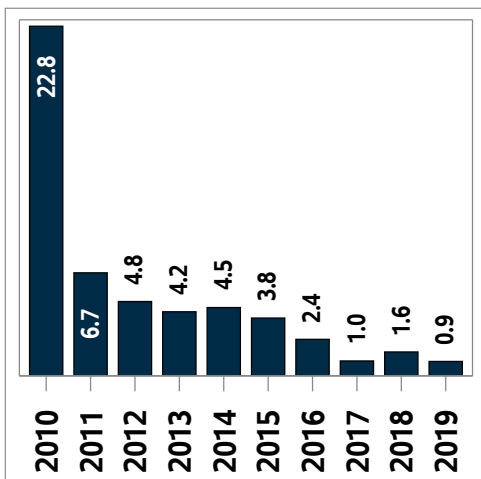
New Listings
(November Year-to-date)



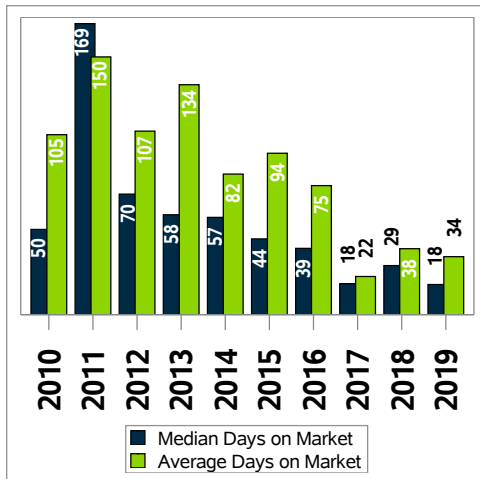
Active Listings¹
(November Year-to-date)



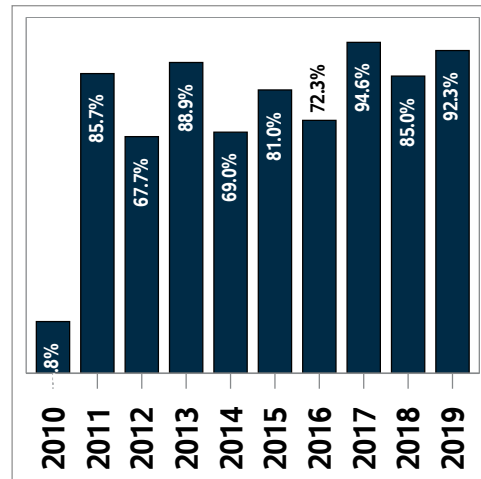
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY

MLS® Townhouse Market Activity

Actual	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	2	-60.0	0.0	0.0	-33.3	-33.3	
Dollar Volume	\$741,500	-56.3	10.6	73.5	39.3	7.6	
New Listings	4	0.0	33.3	-55.6	33.3	300.0	300.0
Active Listings	3	-25.0	-57.1	-76.9	-80.0	-84.2	50.0
Sales to New Listings Ratio ¹	50.0	125.0	66.7	22.2	100.0	300.0	
Months of Inventory ²	1.5	0.8	3.5	6.5	5.0	6.3	
Average Price	\$370,750	9.3	10.6	73.5	108.9	61.4	
Median Price	\$370,750	12.7	10.6	73.5	82.7	58.4	
Sales to List Price Ratio	102.4	97.1	97.5	97.4	99.0	95.5	
Median Days on Market	6.0	29.0	18.0	35.5	274.0	134.0	
Average Days on Market	6.0	61.0	18.0	35.5	189.3	124.7	

Year-to-date	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	36	5.9	-32.1	5.9	-10.0	-18.2	3,500.0
Dollar Volume	\$12,125,100	4.6	-8.5	36.3	41.8	36.9	5,171.8
New Listings	39	-2.5	-30.4	-17.0	-32.8	-40.0	680.0
Active Listings ³	3	-35.8	-34.2	-58.0	-80.9	-84.0	73.9
Sales to New Listings Ratio ⁴	92.3	85.0	94.6	72.3	69.0	67.7	20.0
Months of Inventory ⁵	0.9	1.6	1.0	2.4	4.5	4.8	19.6
Average Price	\$336,808	-1.2	34.8	28.7	57.5	67.4	46.4
Median Price	\$341,000	-2.3	36.4	32.2	57.9	77.9	48.3
Sales to List Price Ratio	98.5	99.3	99.6	99.5	98.4	98.4	97.9
Median Days on Market	17.5	28.5	18.0	38.5	56.5	70.0	42.0
Average Days on Market	33.7	38.3	22.2	74.9	81.6	106.6	42.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

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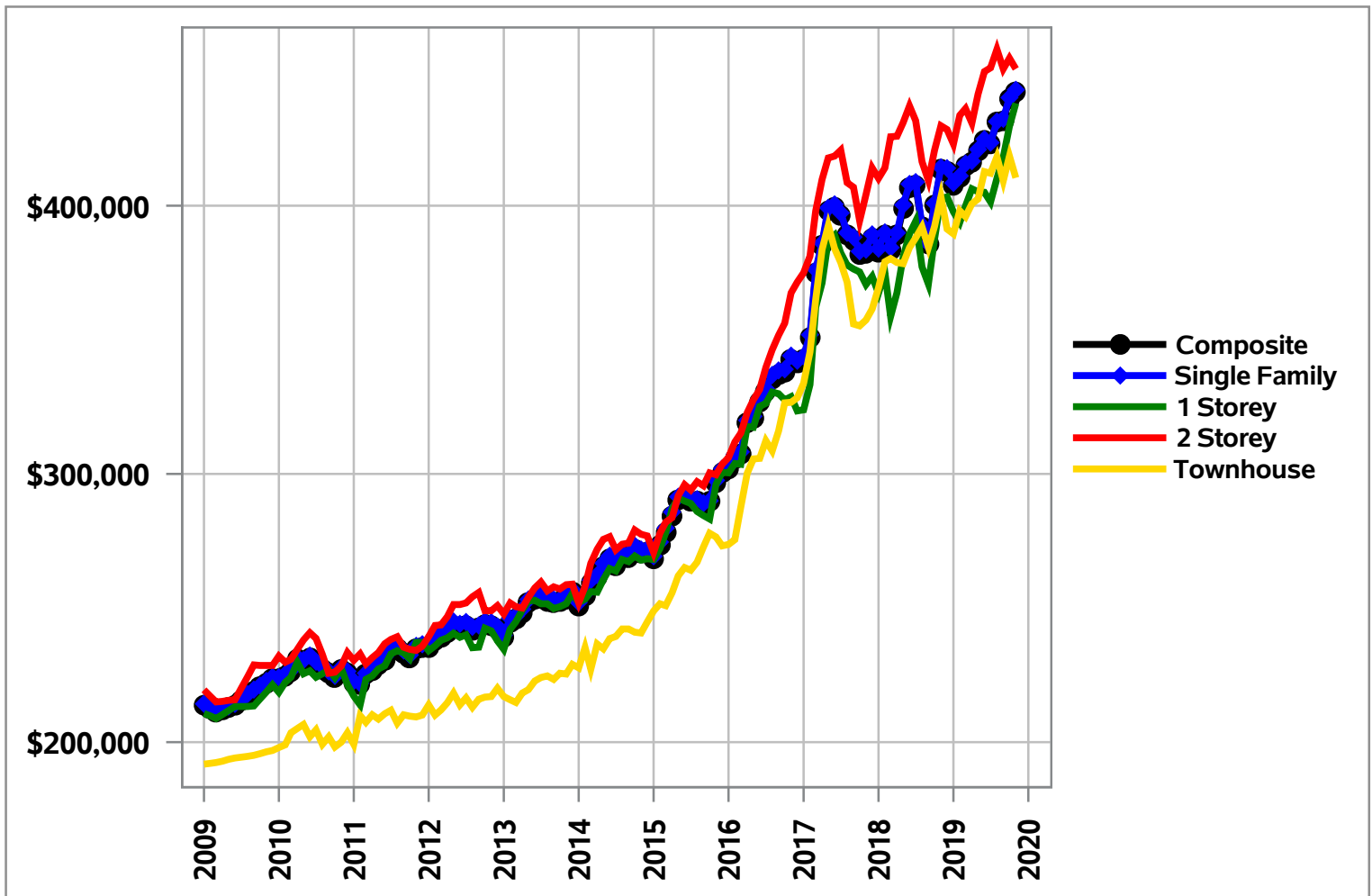
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$442,300	0.6	2.6	5.2	7.0	29.1	63.6
Single Family	\$443,200	0.7	2.7	5.3	7.0	28.8	63.1
One Storey	\$438,200	2.0	6.8	8.1	8.8	33.3	63.6
Two Storey	\$451,000	-0.9	-1.6	2.1	4.9	22.7	62.5
Townhouse	\$410,400	-1.9	-1.9	2.0	1.8	25.6	70.5
Apartment-Style							

MLS® HPI Benchmark Price



HALDIMAND COUNTY

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7015
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7023
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7175
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY

MLS® HPI Benchmark Descriptions

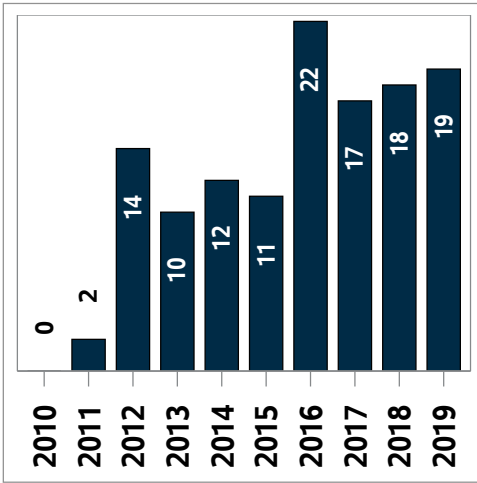
Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1091
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

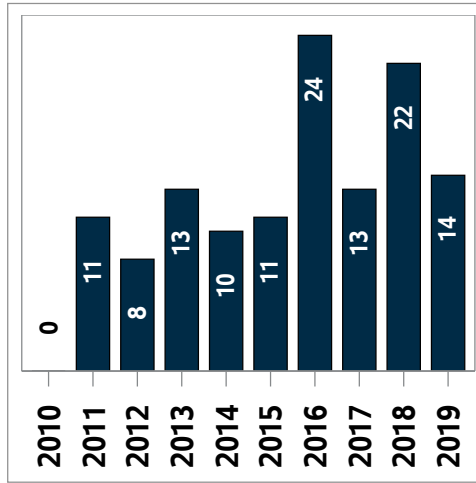
CALEDONIA (63)

MLS® Residential Market Activity

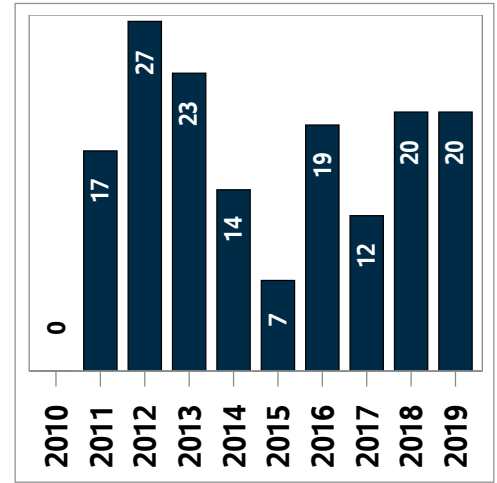
Sales Activity
(November only)



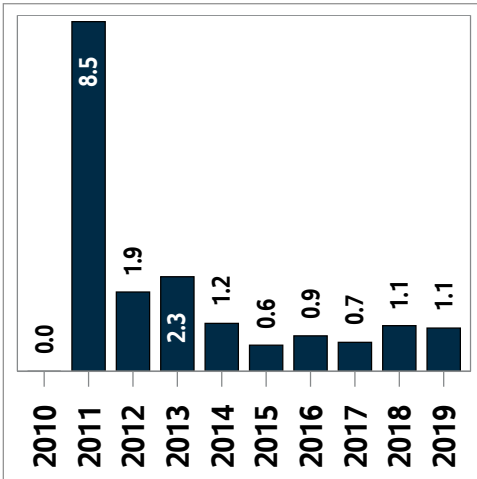
New Listings
(November only)



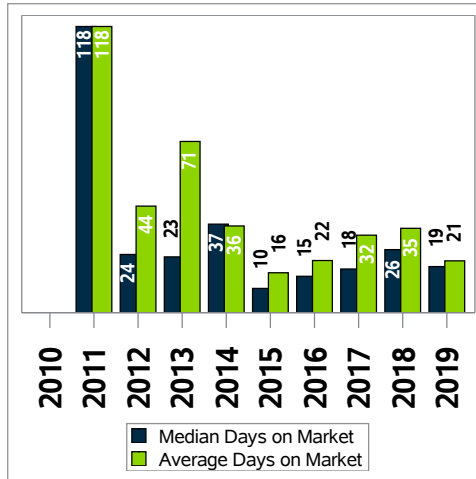
Active Listings
(November only)



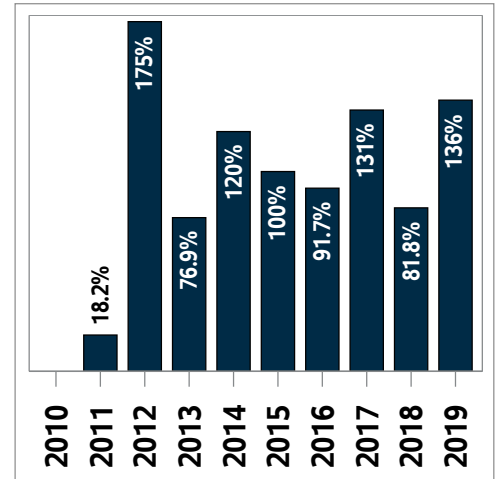
Months of Inventory
(November only)



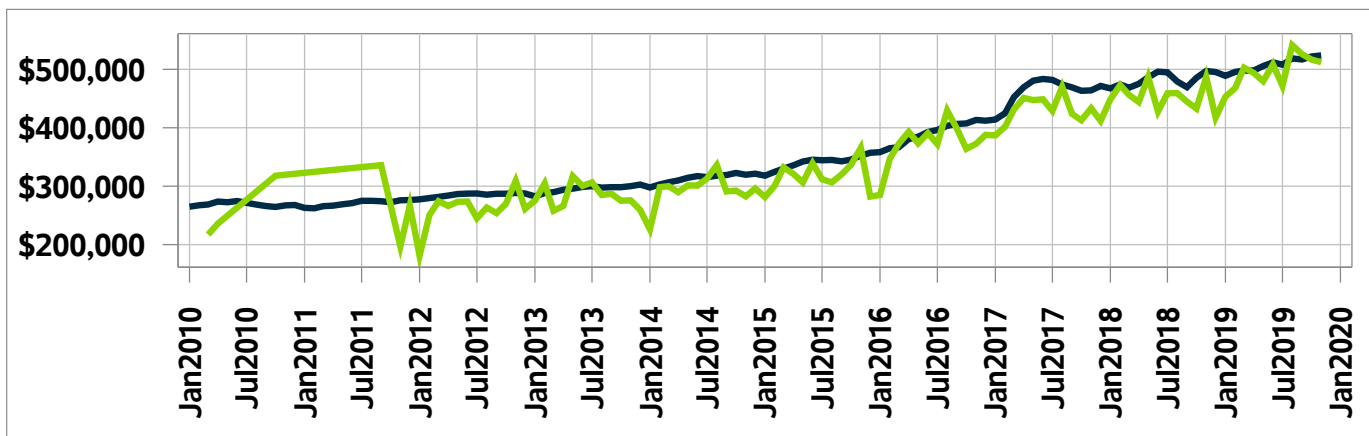
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



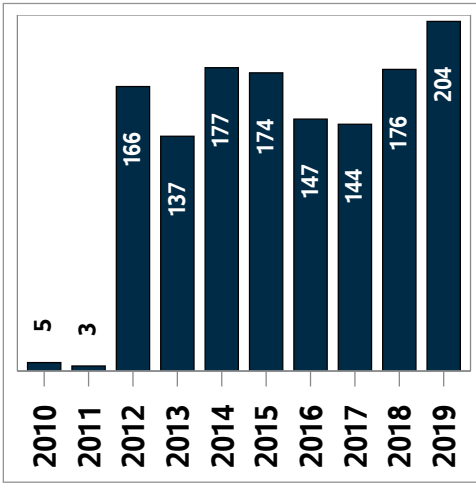
MLS® HPI Composite Benchmark Price and Average Price



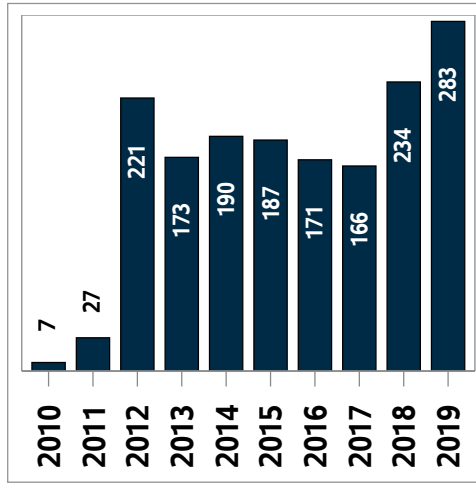
CALEDONIA (63)

MLS® Residential Market Activity

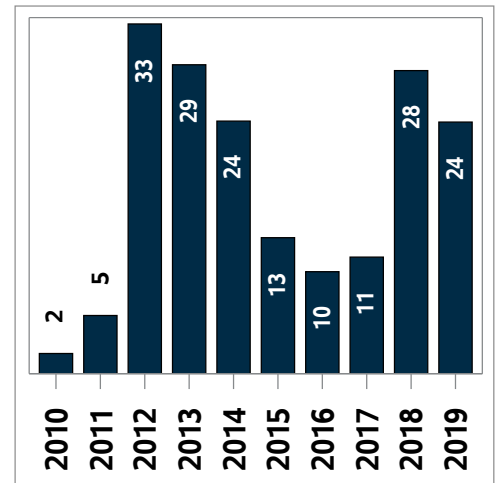
Sales Activity
(November Year-to-date)



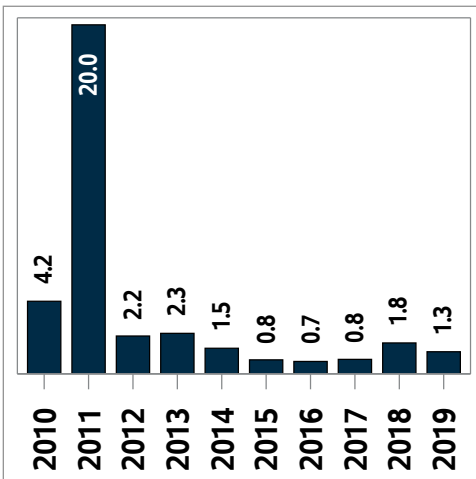
New Listings
(November Year-to-date)



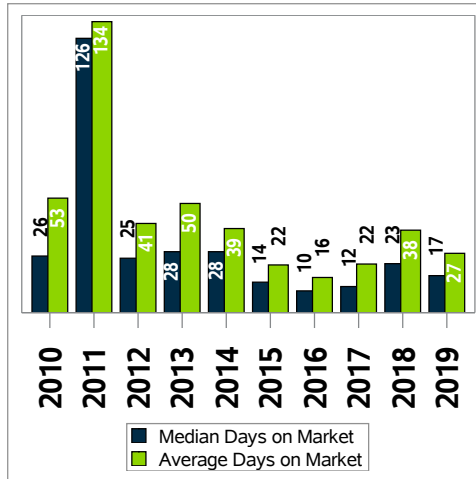
Active Listings¹
(November Year-to-date)



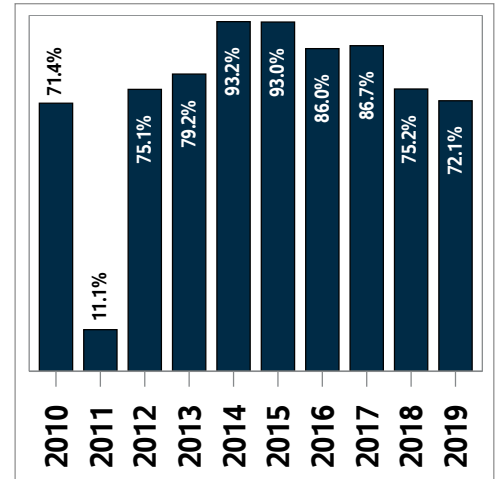
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CALEDONIA (63)

MLS® Residential Market Activity

Actual	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	19	5.6	11.8	-13.6	58.3	35.7	
Dollar Volume	\$9,732,399	11.1	32.1	18.7	187.1	124.8	
New Listings	14	-36.4	7.7	-41.7	40.0	75.0	1,300.0
Active Listings	20	0.0	66.7	5.3	42.9	-25.9	1,900.0
Sales to New Listings Ratio ¹	135.7	81.8	130.8	91.7	120.0	175.0	
Months of Inventory ²	1.1	1.1	0.7	0.9	1.2	1.9	
Average Price	\$512,232	5.2	18.2	37.5	81.3	65.6	
Median Price	\$490,000	10.7	15.3	30.7	68.4	71.9	
Sales to List Price Ratio	98.1	98.0	98.2	100.0	97.8	97.2	
Median Days on Market	19.0	26.0	18.0	15.0	36.5	24.0	
Average Days on Market	21.4	34.8	31.9	21.5	35.8	43.9	

Year-to-date	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	204	15.9	41.7	38.8	15.3	22.9	5,000.0
Dollar Volume	\$102,400,486	27.7	65.0	83.4	95.9	130.5	11,412.1
New Listings	283	20.9	70.5	65.5	48.9	28.1	3,942.9
Active Listings ³	24	-17.0	115.8	146.7	-0.4	-28.1	959.5
Sales to New Listings Ratio ⁴	72.1	75.2	86.7	86.0	93.2	75.1	57.1
Months of Inventory ⁵	1.3	1.8	0.8	0.7	1.5	2.2	6.1
Average Price	\$501,963	10.2	16.5	32.2	70.0	87.6	125.7
Median Price	\$488,550	10.3	13.6	26.9	70.8	91.6	129.9
Sales to List Price Ratio	98.7	98.6	100.8	100.7	97.7	97.7	96.3
Median Days on Market	17.0	22.5	12.0	10.0	28.0	25.0	73.5
Average Days on Market	27.3	37.9	22.3	16.2	38.6	41.0	71.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

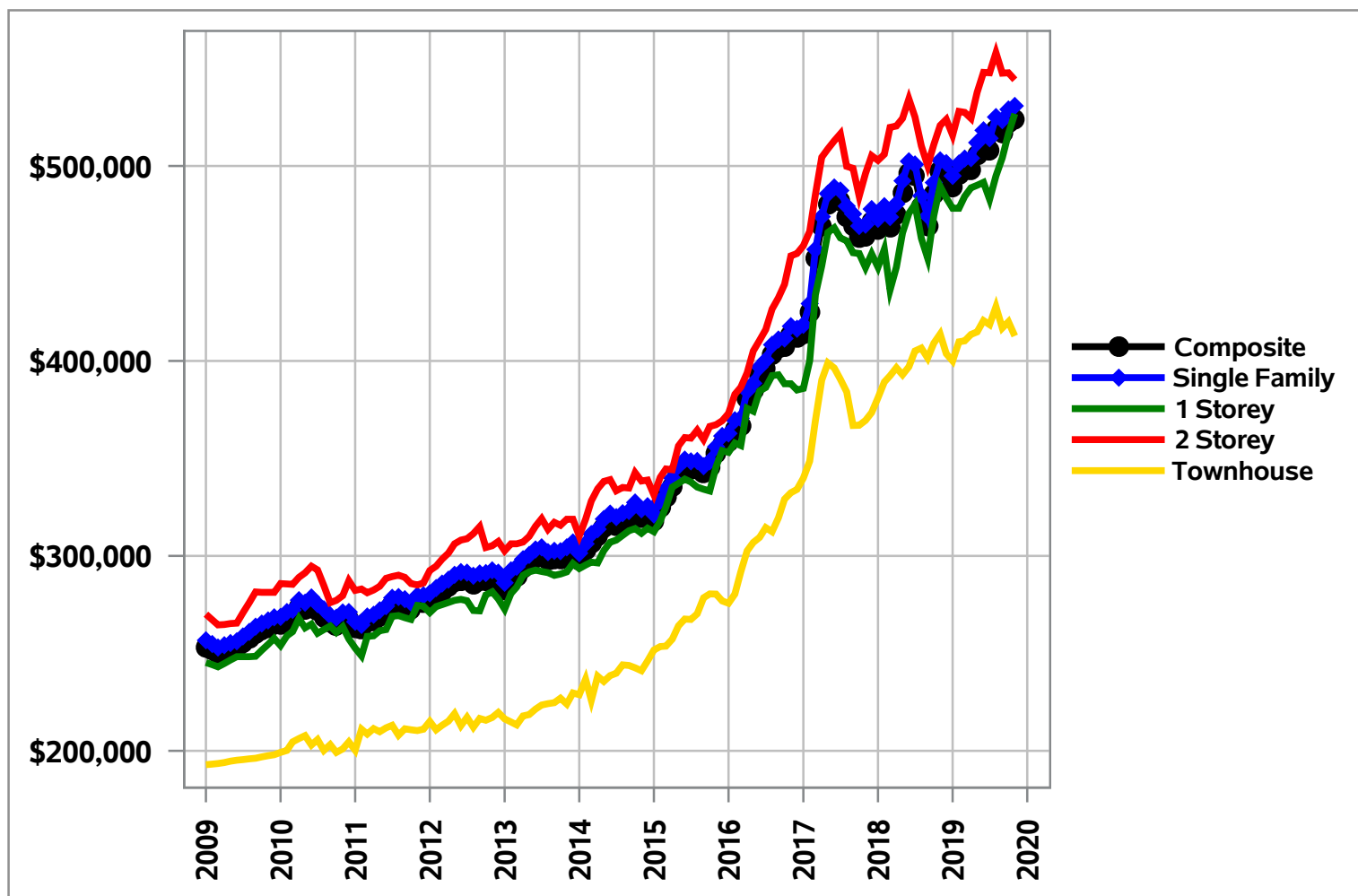
CALEDONIA (63)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$523,800	0.3	1.0	3.6	5.3	26.7	63.9
Single Family	\$530,800	0.3	1.1	3.7	5.5	27.0	63.9
One Storey	\$526,800	2.0	6.4	7.5	7.6	35.7	69.1
Two Storey	\$544,200	-0.7	-2.5	1.2	4.5	19.9	60.8
Townhouse	\$412,800	-1.7	-3.5	-0.5	-0.2	24.2	71.2
Apartment-Style							

MLS® HPI Benchmark Price



CALEDONIA (63)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1287
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6057
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1722
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5881
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

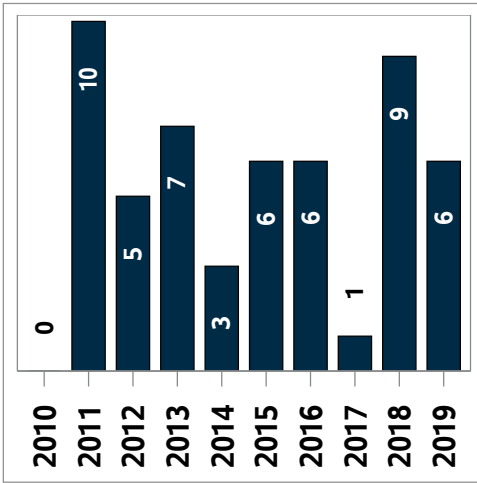
Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1173
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

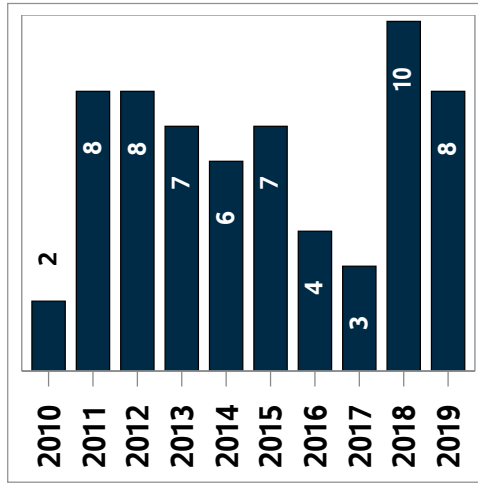
CAYUGA (62)

MLS® Residential Market Activity

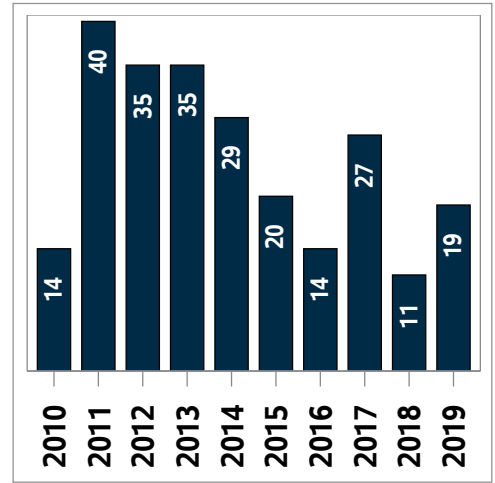
Sales Activity
(November only)



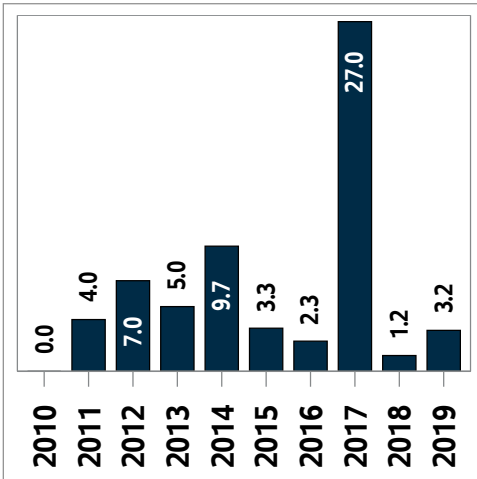
New Listings
(November only)



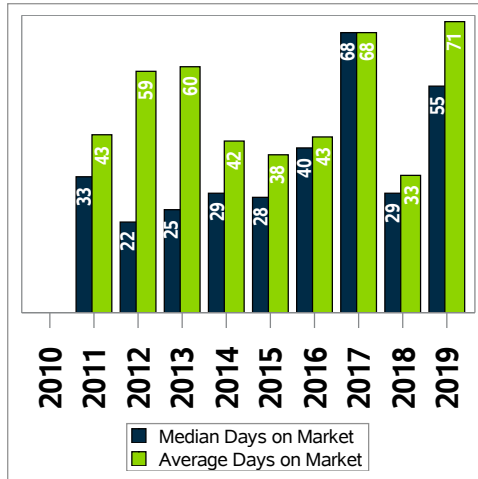
Active Listings
(November only)



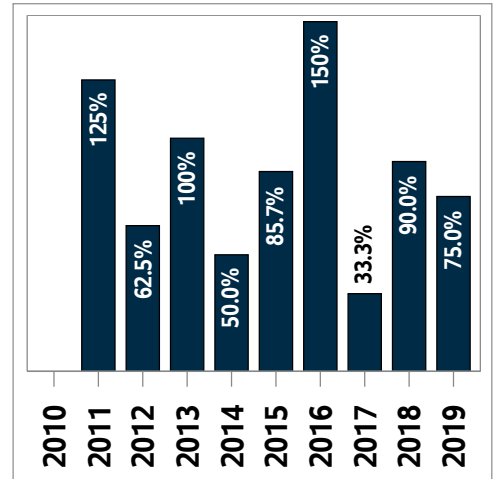
Months of Inventory
(November only)



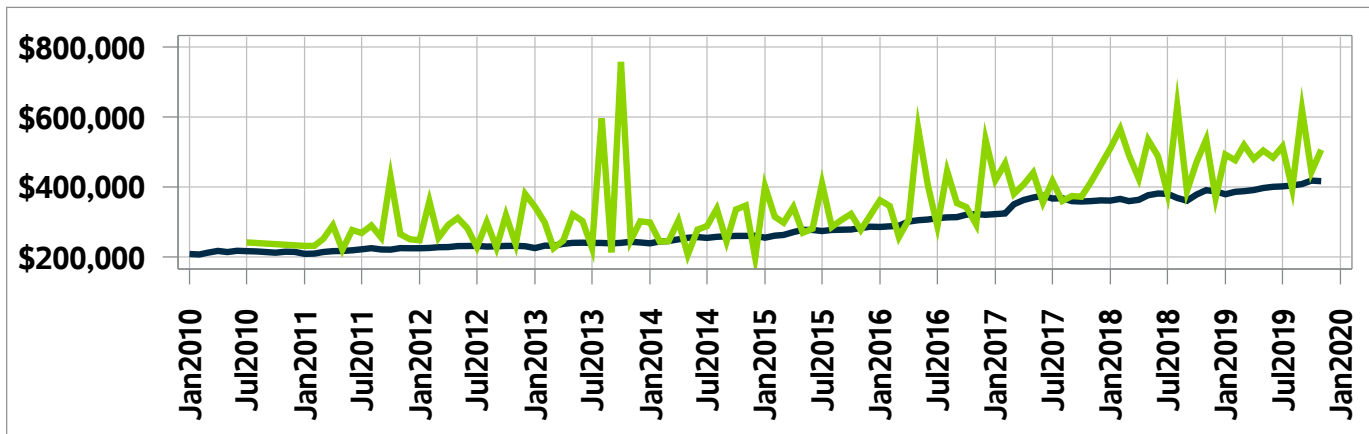
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



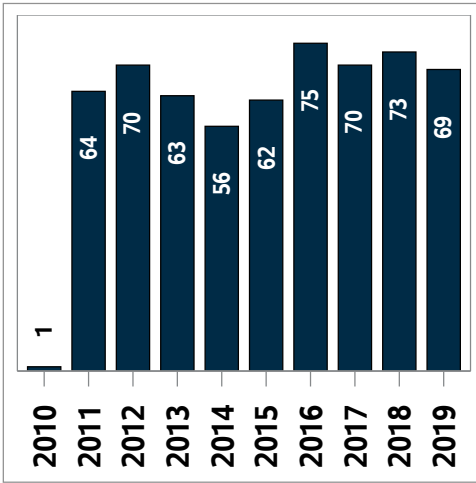
MLS® HPI Composite Benchmark Price and Average Price



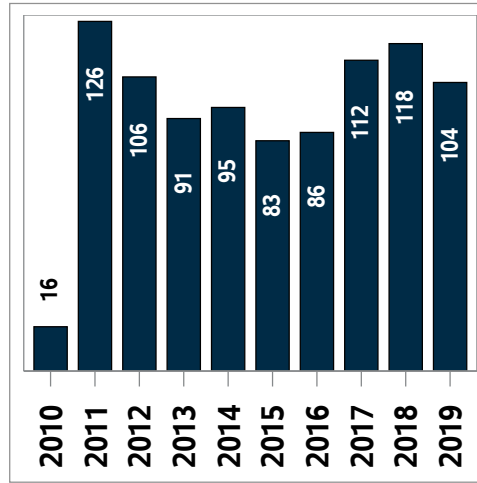
CAYUGA (62)

MLS® Residential Market Activity

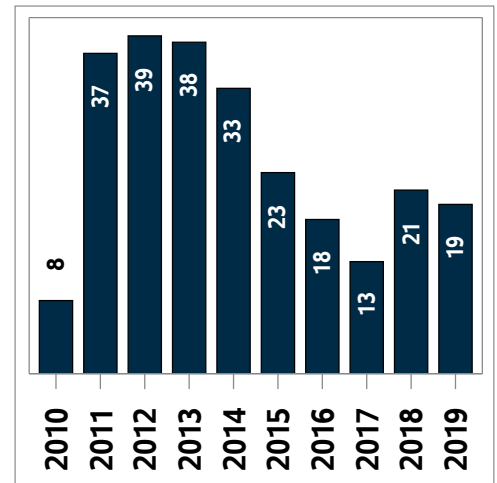
Sales Activity
(November Year-to-date)



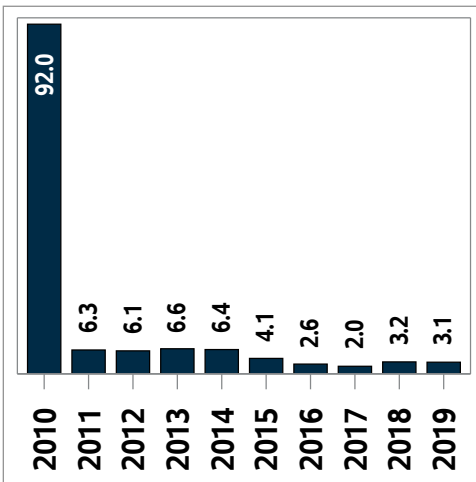
New Listings
(November Year-to-date)



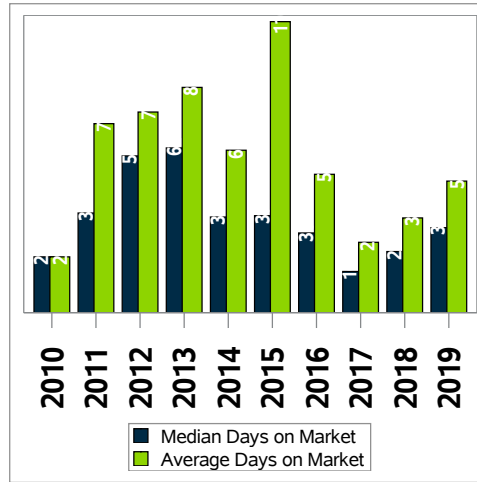
Active Listings¹
(November Year-to-date)



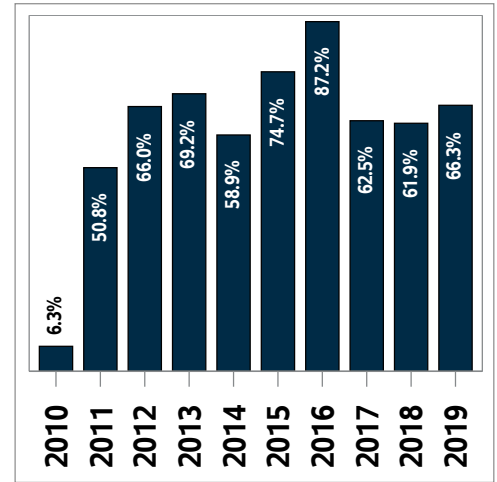
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CAYUGA (62)

MLS® Residential Market Activity

Actual	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	6	-33.3	500.0	0.0	100.0	20.0	
Dollar Volume	\$3,039,000	-36.9	632.3	72.9	192.1	157.1	
New Listings	8	-20.0	166.7	100.0	33.3	0.0	
Active Listings	19	72.7	-29.6	35.7	-34.5	-45.7	850.0
Sales to New Listings Ratio ¹	75.0	90.0	33.3	150.0	50.0	62.5	
Months of Inventory ²	3.2	1.2	27.0	2.3	9.7	7.0	
Average Price	\$506,500	-5.4	22.0	72.9	46.1	114.3	
Median Price	\$482,500	6.0	16.3	65.0	55.5	135.4	
Sales to List Price Ratio	96.9	96.9	97.7	97.6	97.9	96.4	
Median Days on Market	55.0	29.0	68.0	40.0	29.0	22.0	
Average Days on Market	70.7	33.3	68.0	42.7	41.7	58.6	

Year-to-date	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	69	-5.5	-1.4	-8.0	23.2	-1.4	3,350.0
Dollar Volume	\$34,101,200	-4.0	22.9	25.9	118.1	71.1	7,980.9
New Listings	104	-11.9	-7.1	20.9	9.5	-1.9	3,366.7
Active Listings ³	19	-7.8	51.1	9.8	-40.7	-49.9	1,144.8
Sales to New Listings Ratio ⁴	66.3	61.9	62.5	87.2	58.9	66.0	66.7
Months of Inventory ⁵	3.1	3.2	2.0	2.6	6.4	6.1	8.6
Average Price	\$494,220	1.6	24.6	36.9	77.0	73.5	134.2
Median Price	\$469,000	4.2	16.7	40.4	73.9	78.0	122.3
Sales to List Price Ratio	97.4	97.8	97.8	98.5	96.2	95.3	95.7
Median Days on Market	32.0	23.0	15.5	30.0	36.0	59.0	101.5
Average Days on Market	49.5	35.7	26.5	52.1	61.1	75.5	101.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

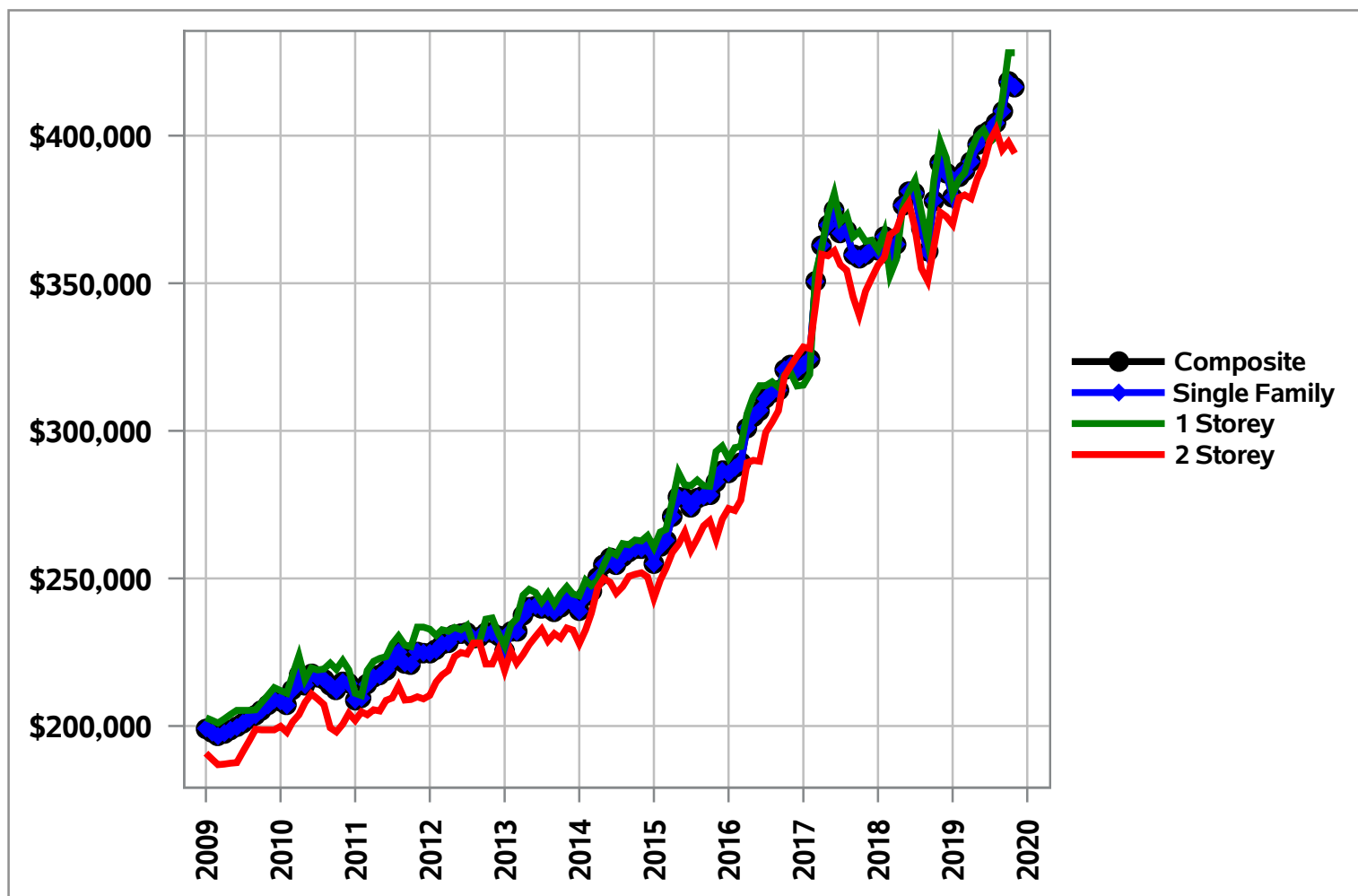
CAYUGA (62)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$416,500	-0.4	3.0	4.9	6.5	29.3	60.1
Single Family	\$416,500	-0.4	3.0	4.9	6.5	29.3	60.1
One Storey	\$428,100	0.0	7.1	7.1	7.6	34.0	63.0
Two Storey	\$394,000	-1.0	-2.0	2.3	5.3	22.3	56.4
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



CAYUGA (62)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10479
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CAYUGA (62)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10830
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

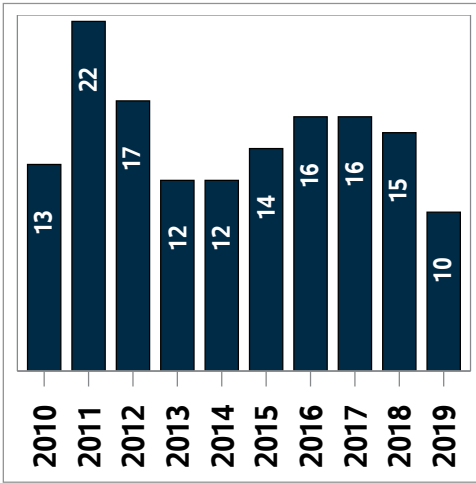
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1786
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10957
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

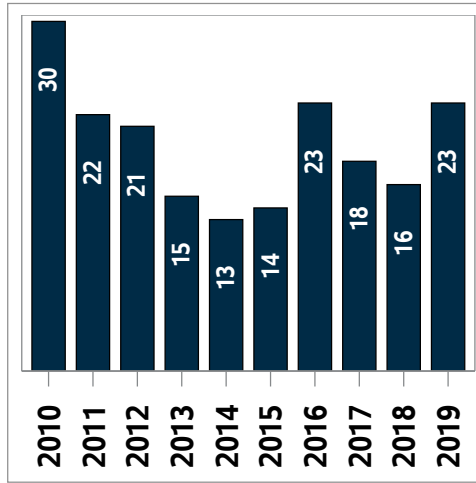
DUNNVILLE (60)

MLS® Residential Market Activity

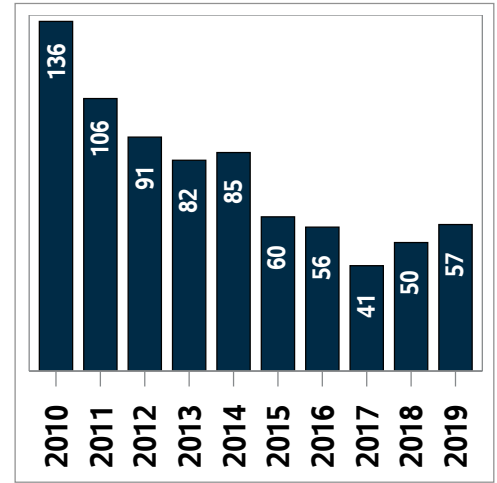
Sales Activity
(November only)



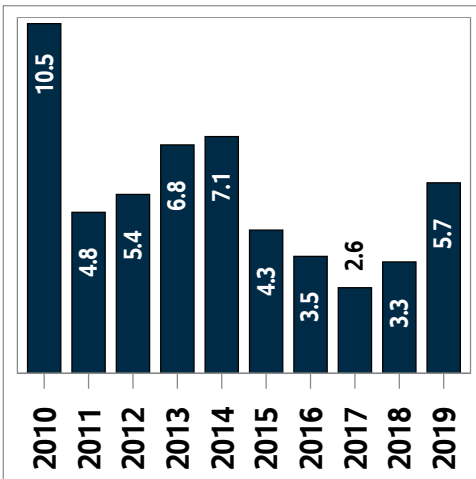
New Listings
(November only)



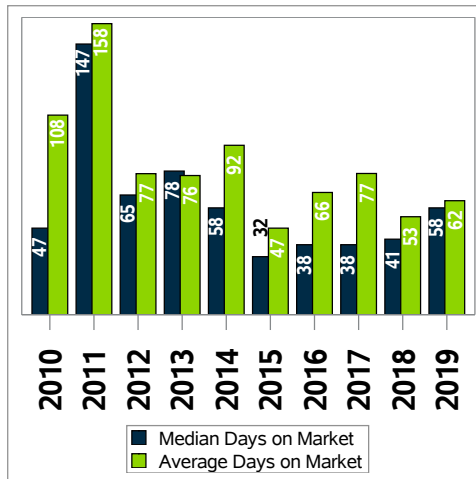
Active Listings
(November only)



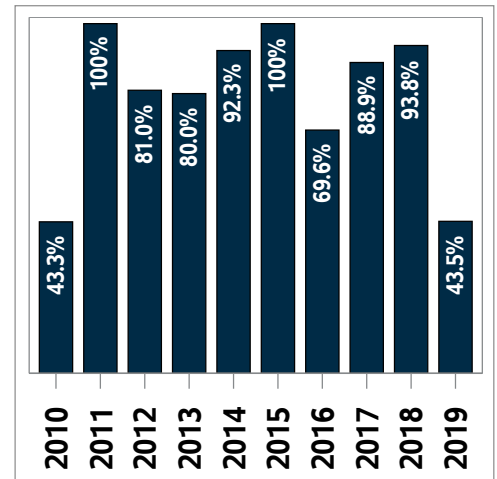
Months of Inventory
(November only)



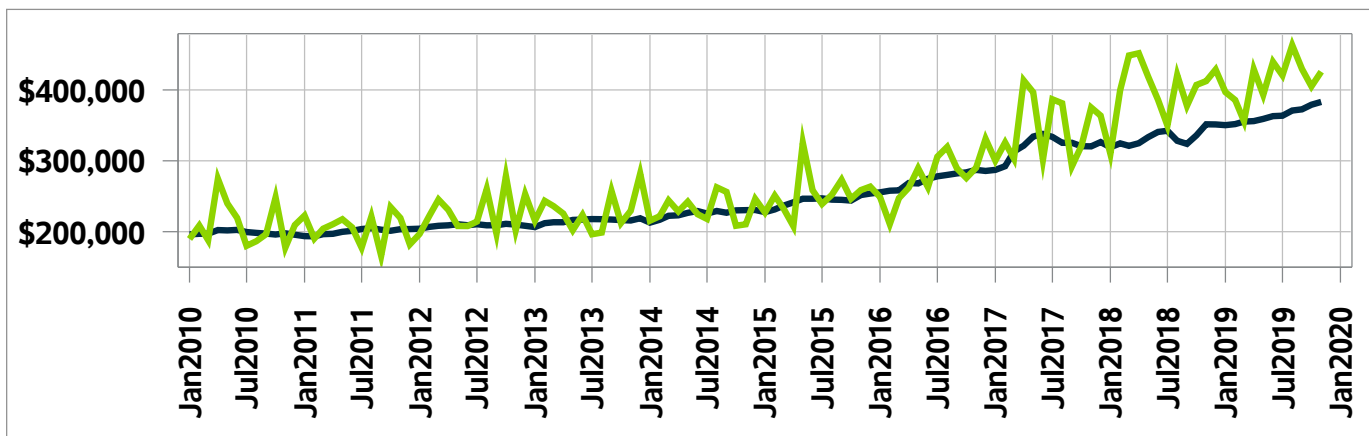
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



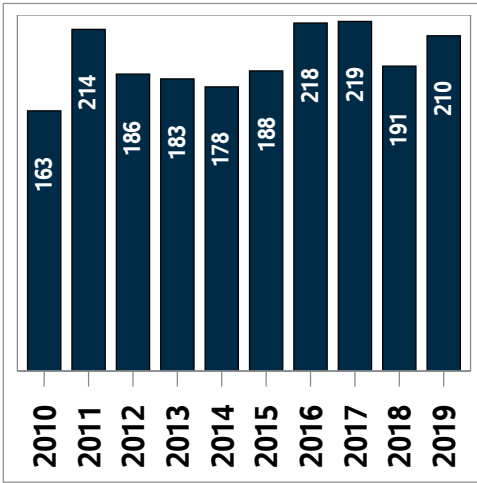
MLS® HPI Composite Benchmark Price and Average Price



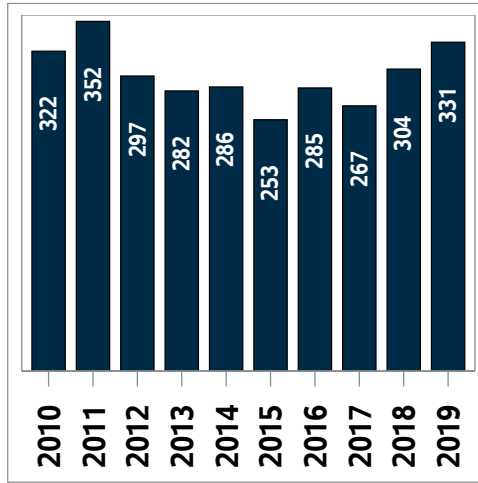
DUNNVILLE (60)

MLS® Residential Market Activity

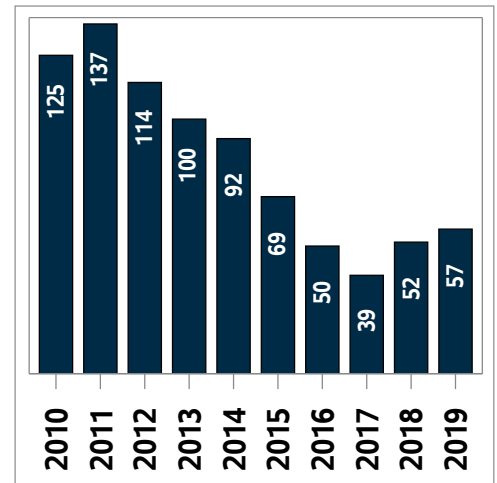
Sales Activity
(November Year-to-date)



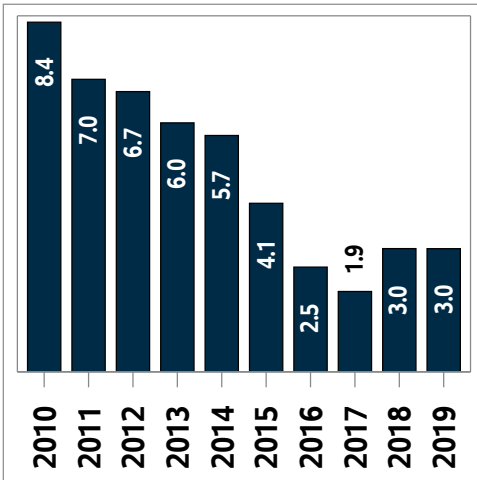
New Listings
(November Year-to-date)



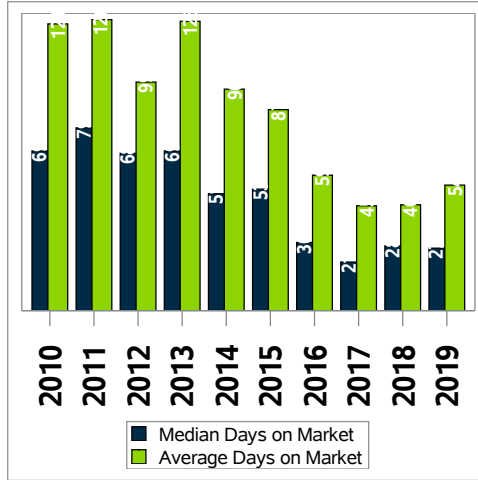
Active Listings¹
(November Year-to-date)



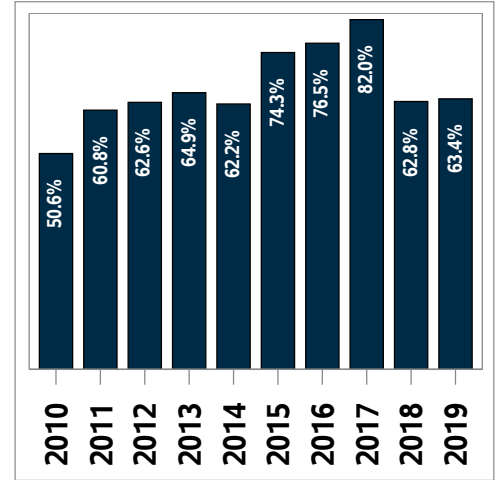
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

DUNNVILLE (60)

MLS® Residential Market Activity

Actual	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	10	-33.3	-37.5	-37.5	-16.7	-41.2	-50.0
Dollar Volume	\$4,257,175	-31.2	-29.1	-8.3	68.6	24.1	11.2
New Listings	23	43.8	27.8	0.0	76.9	9.5	15.0
Active Listings	57	14.0	39.0	1.8	-32.9	-37.4	-48.6
Sales to New Listings Ratio ¹	43.5	93.8	88.9	69.6	92.3	81.0	100.0
Months of Inventory ²	5.7	3.3	2.6	3.5	7.1	5.4	5.6
Average Price	\$425,718	3.2	13.5	46.7	102.3	110.9	122.4
Median Price	\$400,838	-1.0	32.3	74.4	89.1	122.7	119.9
Sales to List Price Ratio	94.7	97.0	97.1	91.1	95.3	94.7	96.0
Median Days on Market	58.0	41.0	38.0	38.0	58.0	65.0	75.0
Average Days on Market	61.9	53.2	76.7	66.4	92.0	76.6	154.9

Year-to-date	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	210	9.9	-4.1	-3.7	18.0	12.9	50.0
Dollar Volume	\$87,933,939	14.9	15.2	47.2	111.7	109.4	219.5
New Listings	331	8.9	24.0	16.1	15.7	11.4	24.9
Active Listings ³	57	9.9	46.9	13.3	-38.5	-50.4	-49.6
Sales to New Listings Ratio ⁴	63.4	62.8	82.0	76.5	62.2	62.6	52.8
Months of Inventory ⁵	3.0	3.0	1.9	2.5	5.7	6.7	8.8
Average Price	\$418,733	4.5	20.1	52.8	79.5	85.5	113.0
Median Price	\$396,900	8.7	29.7	60.8	88.2	89.0	115.1
Sales to List Price Ratio	97.0	97.4	98.4	96.3	95.2	95.5	95.6
Median Days on Market	27.0	28.0	21.0	29.5	50.5	68.0	73.0
Average Days on Market	54.2	45.7	45.3	58.5	95.7	98.8	122.4

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

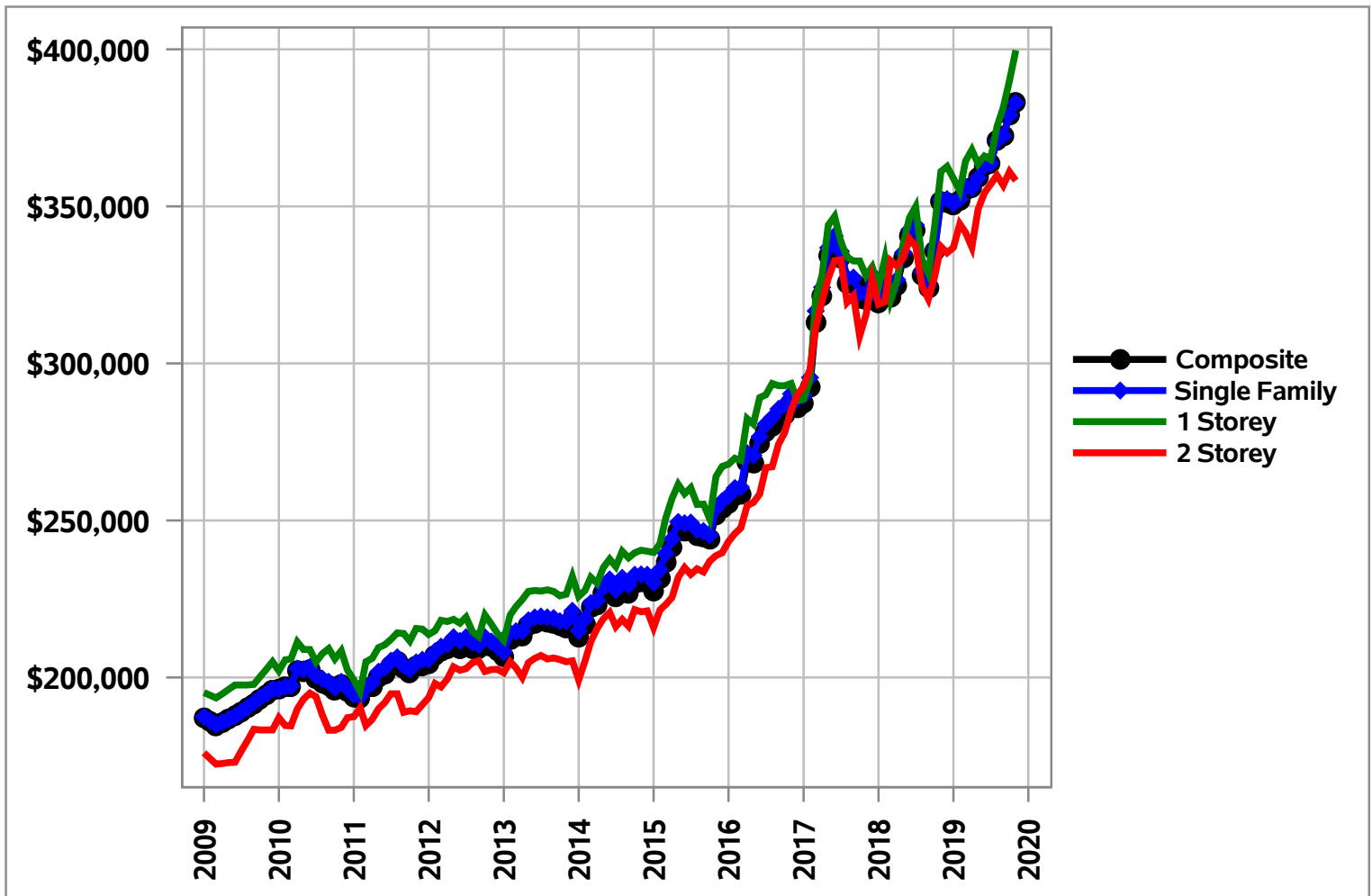
DUNNVILLE (60)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$383,100	1.1	3.3	6.7	9.0	33.4	66.3
Single Family	\$383,000	1.1	3.3	6.7	8.7	31.9	64.5
One Storey	\$399,700	2.5	6.5	10.0	10.7	36.1	66.2
Two Storey	\$358,200	-0.8	-0.5	2.6	6.2	25.7	62.2
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7861
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7920
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

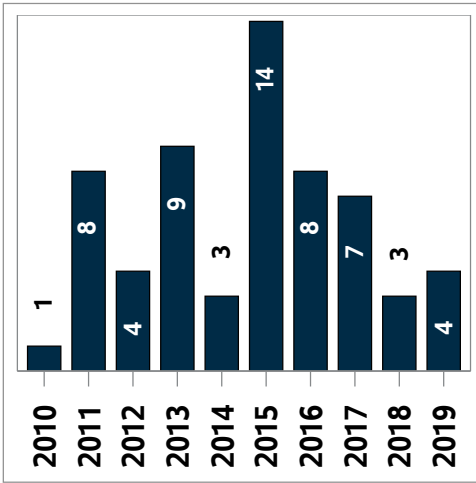
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1579
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7776
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

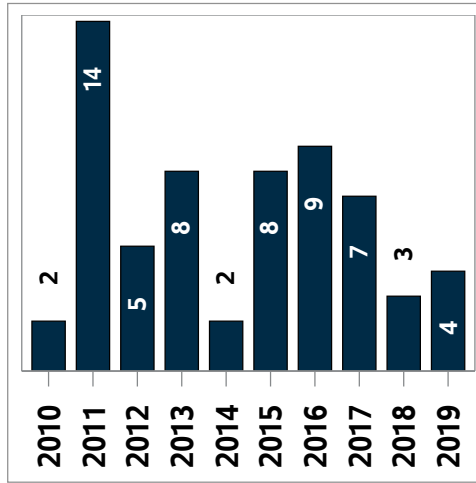
HAGERSVILLE (70)

MLS® Residential Market Activity

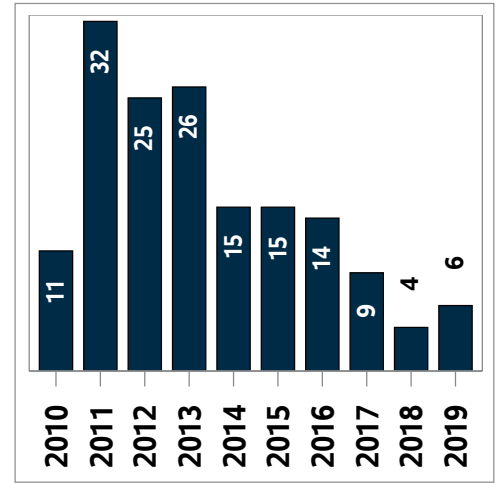
Sales Activity
(November only)



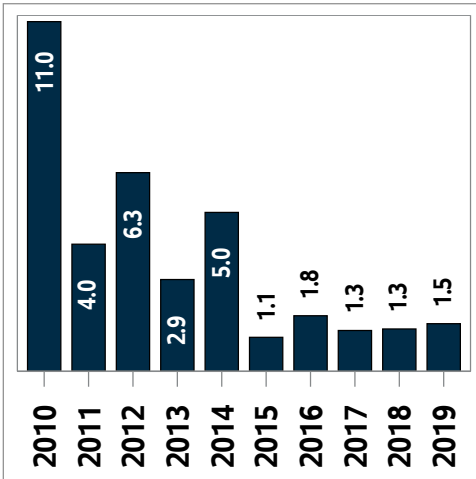
New Listings
(November only)



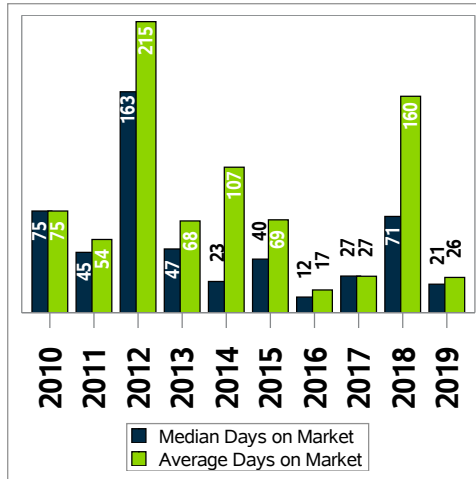
Active Listings
(November only)



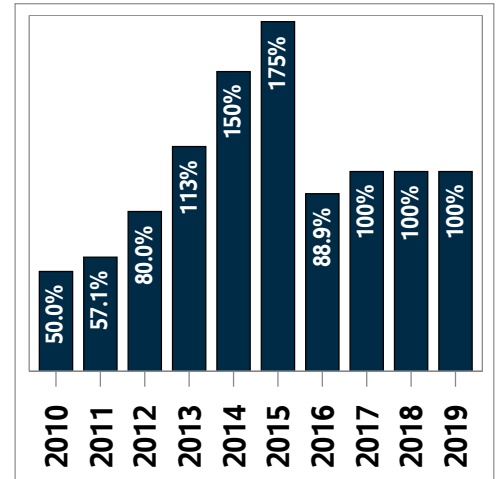
Months of Inventory
(November only)



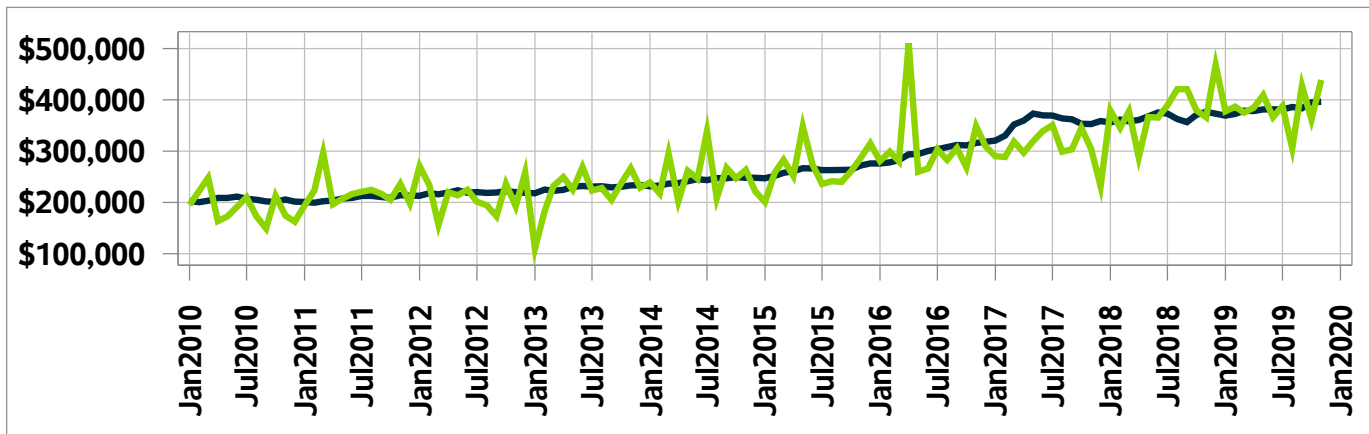
Days on Market
(November only)



Sales to New Listings Ratio
(November only)

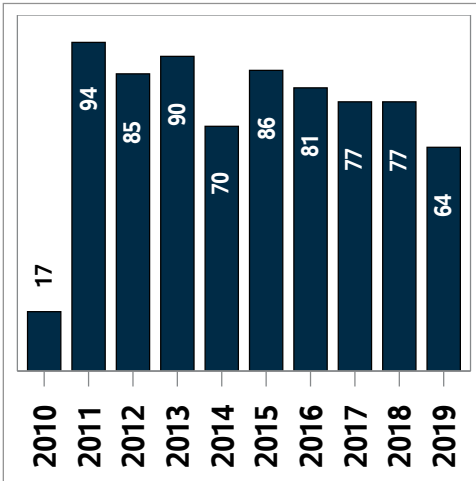


MLS® HPI Composite Benchmark Price and Average Price

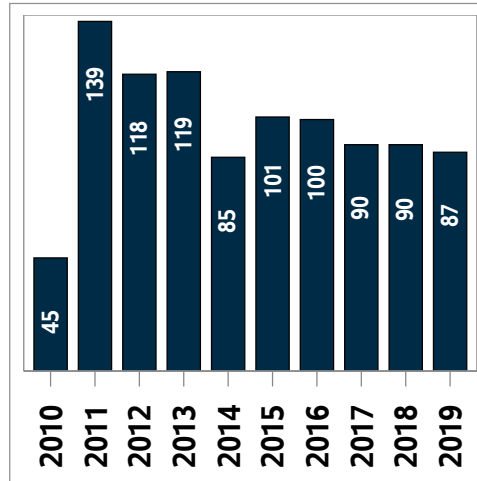


HAGERSVILLE (70) MLS® Residential Market Activity

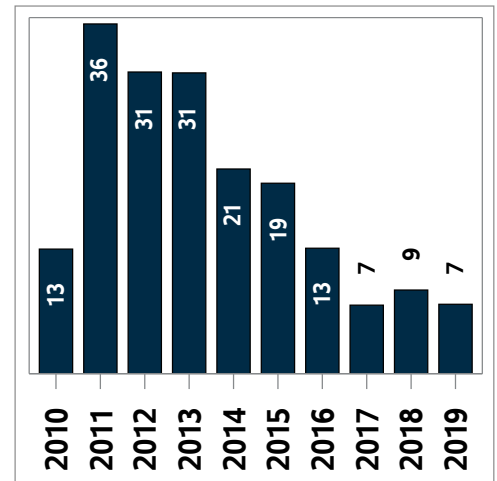
Sales Activity
(November Year-to-date)



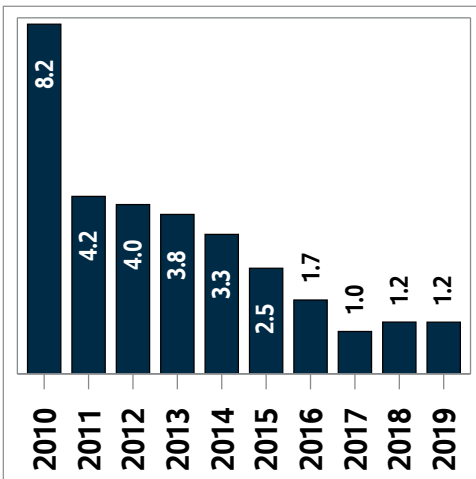
New Listings
(November Year-to-date)



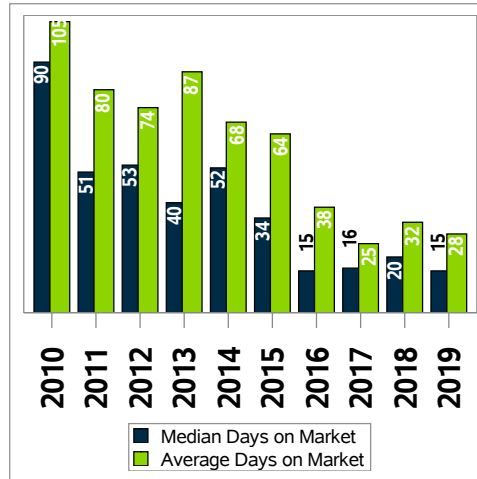
Active Listings ¹
(November Year-to-date)



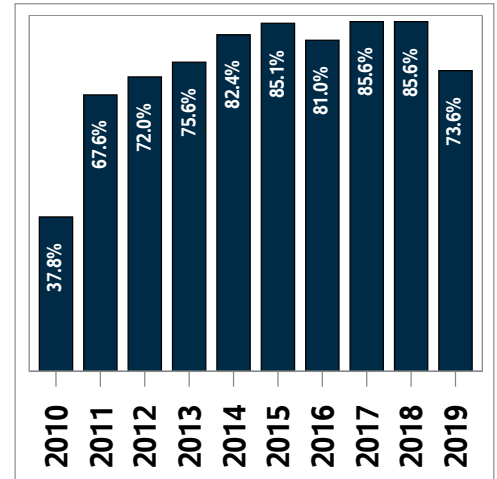
Months of Inventory ²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAGERSVILLE (70)

MLS® Residential Market Activity

Actual	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	4	33.3	-42.9	-50.0	33.3	0.0	0.0
Dollar Volume	\$1,755,000	59.9	-17.6	-37.1	122.0	127.9	54.0
New Listings	4	33.3	-42.9	-55.6	100.0	-20.0	100.0
Active Listings	6	50.0	-33.3	-57.1	-60.0	-76.0	-45.5
Sales to New Listings Ratio ¹	100.0	100.0	100.0	88.9	150.0	80.0	200.0
Months of Inventory ²	1.5	1.3	1.3	1.8	5.0	6.3	2.8
Average Price	\$438,750	19.9	44.3	25.9	66.5	127.9	54.0
Median Price	\$410,000	7.9	23.4	35.5	54.7	87.6	82.2
Sales to List Price Ratio	98.0	95.3	96.8	99.6	99.2	88.1	93.8
Median Days on Market	21.0	71.0	27.0	11.5	23.0	163.0	49.5
Average Days on Market	26.0	159.7	26.9	16.8	107.3	214.8	81.8

Year-to-date	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	64	-16.9	-16.9	-21.0	-8.6	-24.7	433.3
Dollar Volume	\$24,867,130	-15.4	2.7	7.7	41.9	38.6	753.0
New Listings	87	-3.3	-3.3	-13.0	2.4	-26.3	314.3
Active Listings ³	7	-17.0	1.3	-44.7	-66.1	-77.0	-12.4
Sales to New Listings Ratio ⁴	73.6	85.6	85.6	81.0	82.4	72.0	57.1
Months of Inventory ⁵	1.2	1.2	1.0	1.7	3.3	4.0	7.4
Average Price	\$388,549	1.8	23.6	36.3	55.2	84.0	59.9
Median Price	\$409,500	6.9	35.6	41.2	73.3	97.8	97.4
Sales to List Price Ratio	98.5	98.7	99.4	99.8	97.2	97.9	96.0
Median Days on Market	15.0	20.0	16.0	15.0	52.0	53.0	59.5
Average Days on Market	28.3	32.5	24.8	37.9	68.4	73.6	70.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

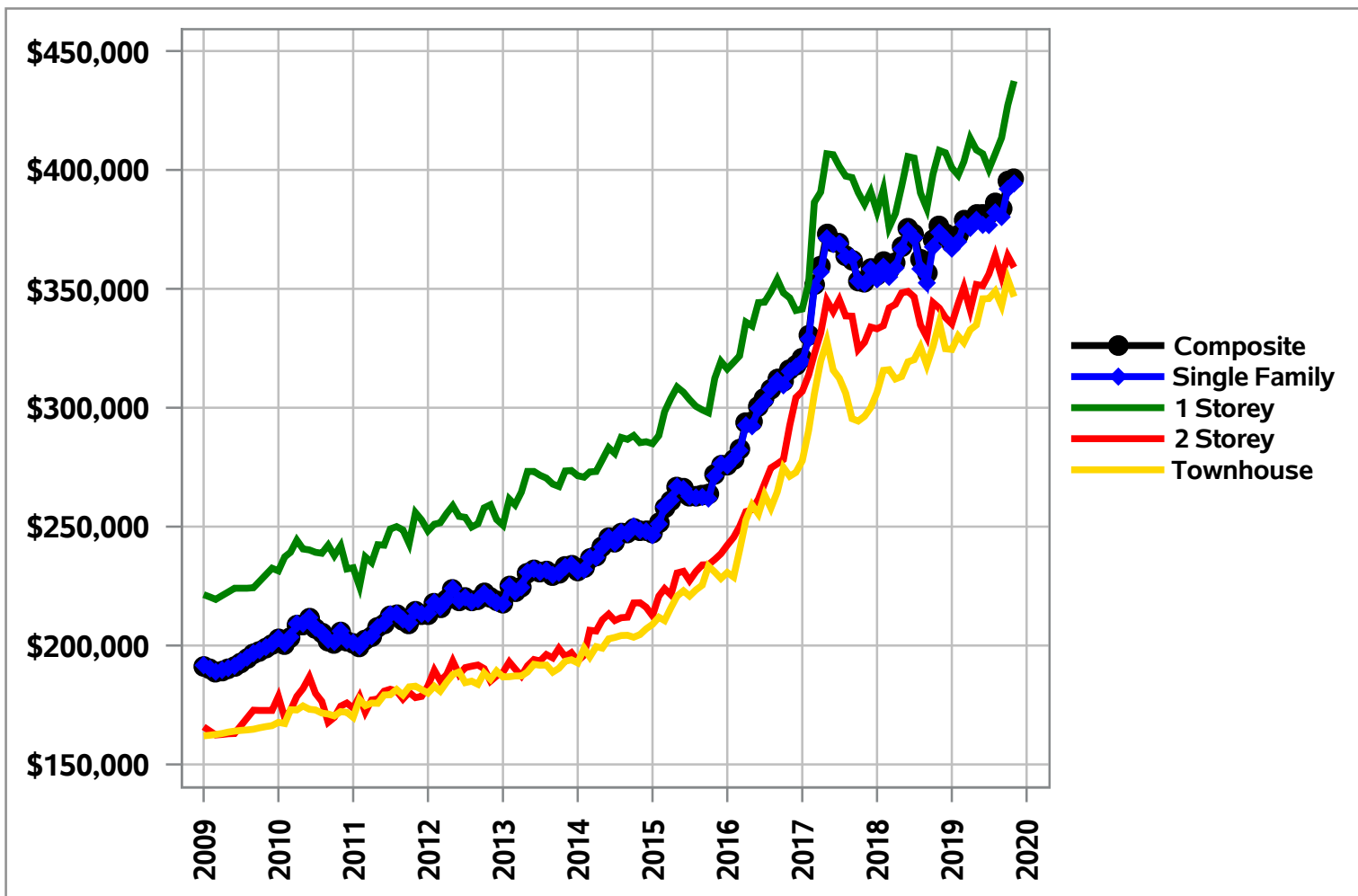
HAGERSVILLE (70)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$396,300	0.3	2.7	3.9	5.2	25.4	59.7
Single Family	\$394,300	0.6	3.2	4.0	5.5	25.1	58.7
One Storey	\$437,400	2.4	7.5	7.1	7.2	26.3	53.3
Two Storey	\$359,000	-1.3	-1.4	2.0	5.0	22.7	64.7
Townhouse	\$346,700	-2.1	-0.7	3.6	3.2	27.8	69.5
Apartment-Style							

MLS® HPI Benchmark Price



HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7526
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1253
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6855
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

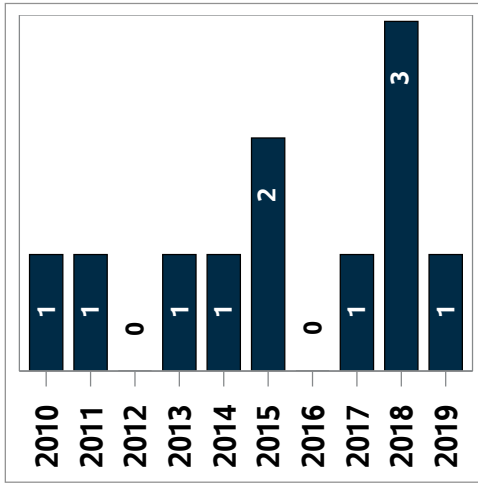
MLS® HPI Benchmark Descriptions

Townhouse

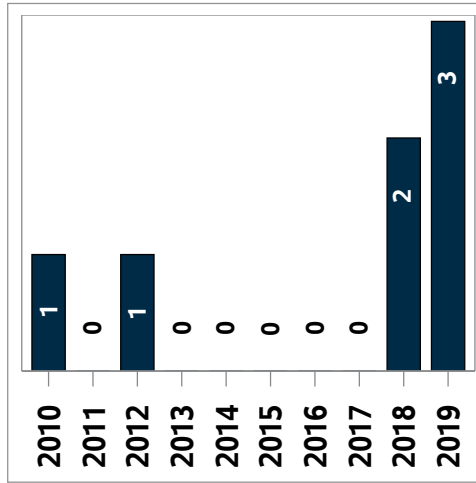
Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

ONEIDA (71) MLS® Residential Market Activity

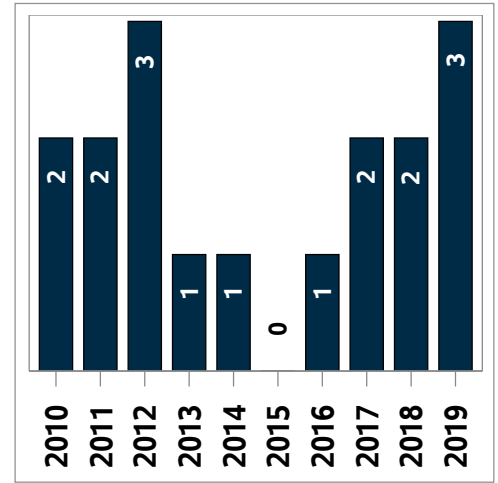
Sales Activity
(November only)



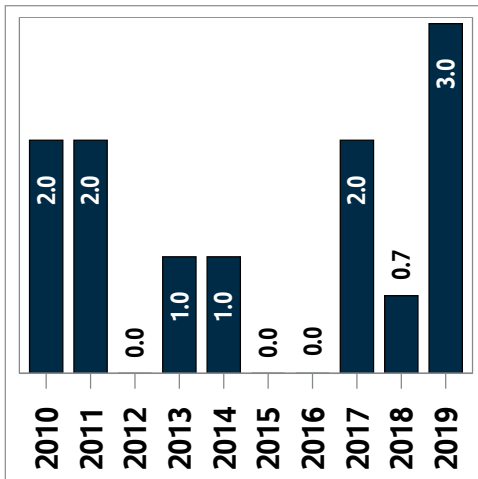
New Listings
(November only)



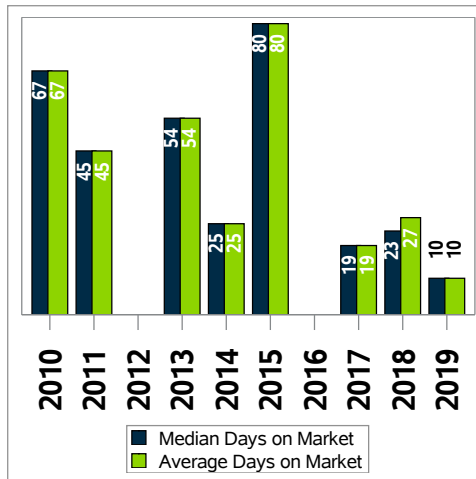
Active Listings
(November only)



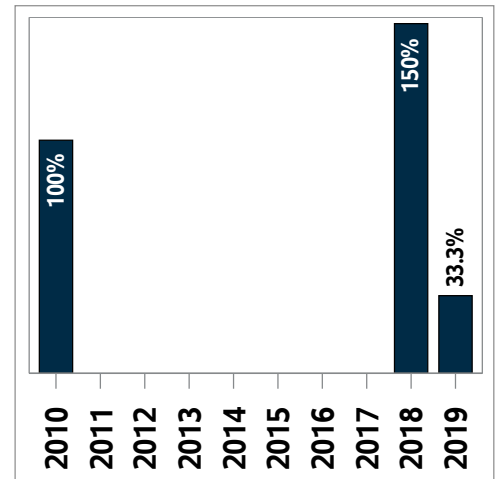
Months of Inventory
(November only)



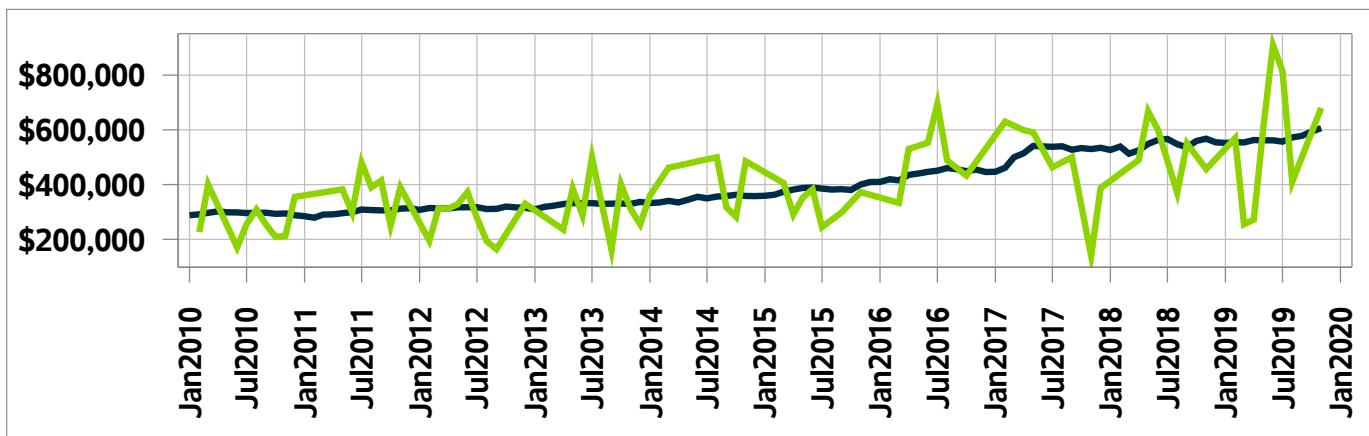
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



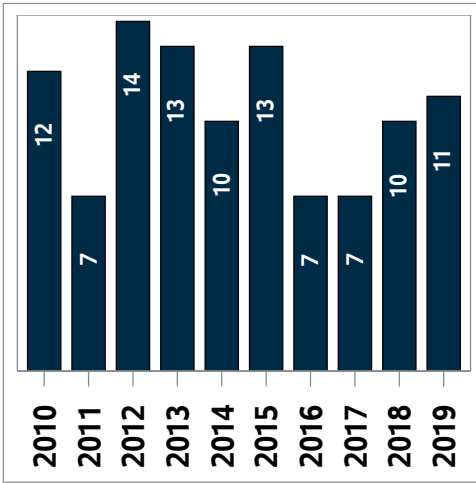
MLS® HPI Composite Benchmark Price and Average Price



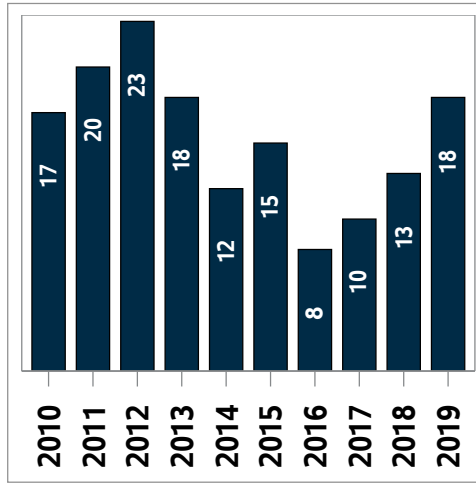
ONEIDA (71)

MLS® Residential Market Activity

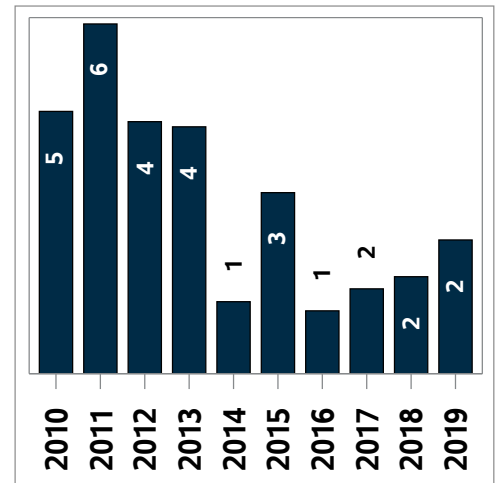
Sales Activity
(November Year-to-date)



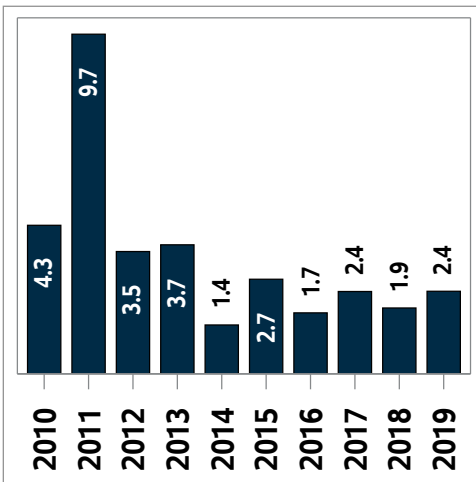
New Listings
(November Year-to-date)



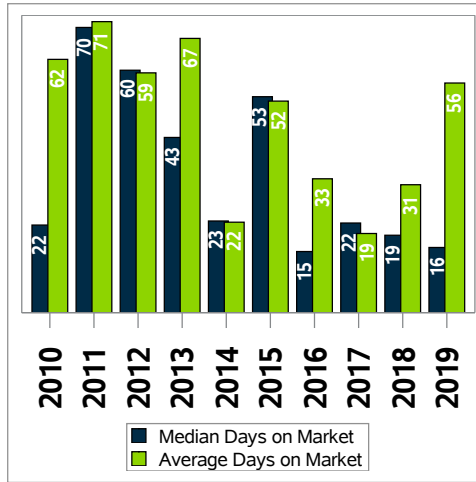
Active Listings¹
(November Year-to-date)



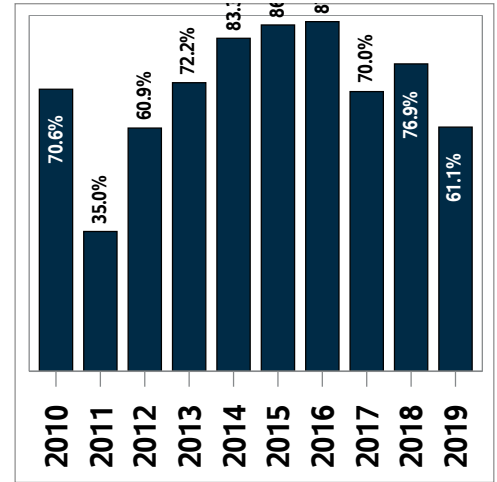
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

ONEIDA (71)

MLS® Residential Market Activity

Actual	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	1	-66.7	0.0		0.0		
Dollar Volume	\$680,000	-50.4	385.7		40.2		
New Listings	3	50.0				200.0	
Active Listings	3	50.0	50.0	200.0	200.0	0.0	0.0
Sales to New Listings Ratio ¹	33.3	150.0					
Months of Inventory ²	3.0	0.7	2.0		1.0		
Average Price	\$680,000	48.9	385.7		40.2		
Median Price	\$680,000	56.3	385.7		40.2		
Sales to List Price Ratio	104.6	97.2	80.0		99.0		
Median Days on Market	10.0	23.0	19.0		25.0		
Average Days on Market	10.0	26.7	19.0		25.0		

Year-to-date	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	11	10.0	57.1	57.1	10.0	-21.4	57.1
Dollar Volume	\$6,512,000	25.1	92.3	84.9	65.8	61.2	123.4
New Listings	18	38.5	80.0	125.0	50.0	-21.7	80.0
Active Listings ³	2	37.9	57.6	112.7	85.7	-46.9	-3.3
Sales to New Listings Ratio ⁴	61.1	76.9	70.0	87.5	83.3	60.9	70.0
Months of Inventory ⁵	2.4	1.9	2.4	1.7	1.4	3.5	3.8
Average Price	\$592,000	13.7	22.4	17.7	50.7	105.2	42.2
Median Price	\$570,000	8.1	-3.6	11.8	46.3	99.5	58.7
Sales to List Price Ratio	97.5	98.9	93.9	100.7	97.6	96.5	97.9
Median Days on Market	16.0	19.0	22.0	15.0	22.5	59.5	20.0
Average Days on Market	56.4	31.4	19.4	32.9	22.2	58.9	50.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

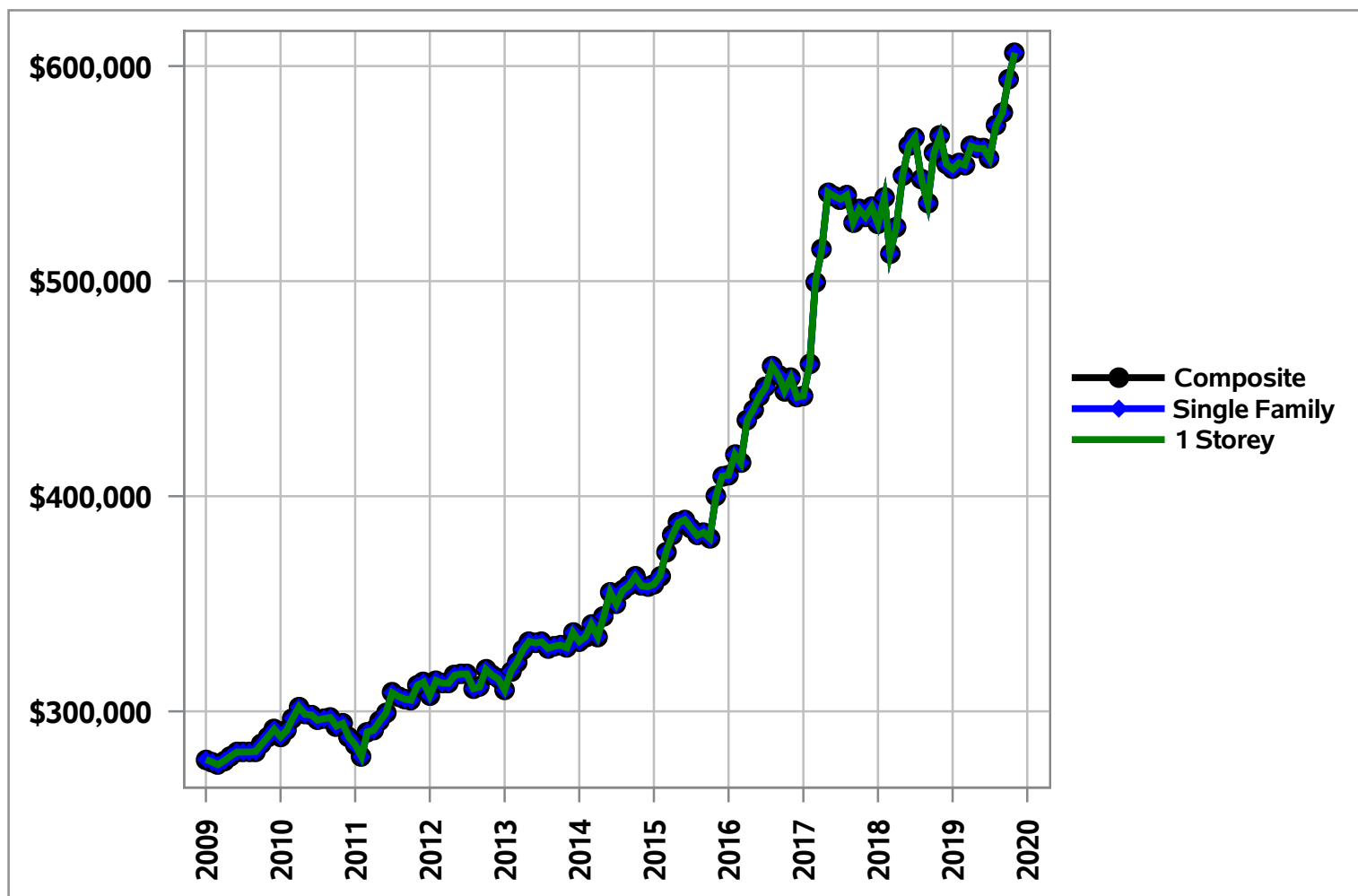
ONEIDA (71)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$606,200	2.1	5.9	7.9	6.8	33.3	69.1
Single Family	\$606,200	2.1	5.9	7.9	6.8	33.3	69.1
One Storey	\$606,200	2.1	5.9	7.9	6.8	33.3	69.1
Two Storey							
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



ONEIDA (71)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

ONEIDA (71)

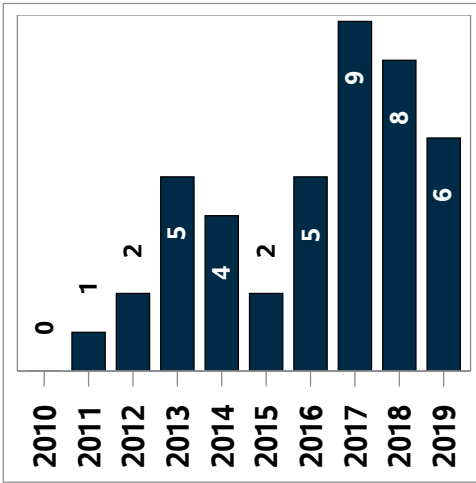
MLS® HPI Benchmark Descriptions

1 Storey

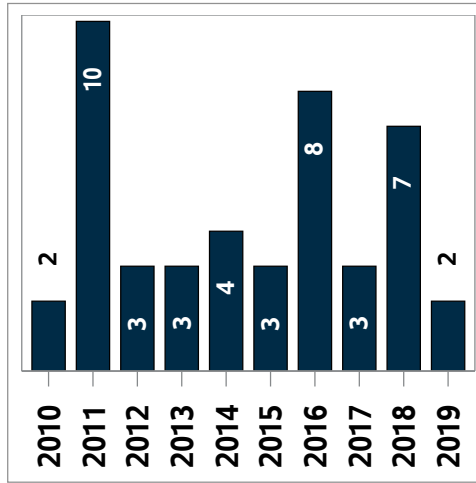
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65) MLS® Residential Market Activity

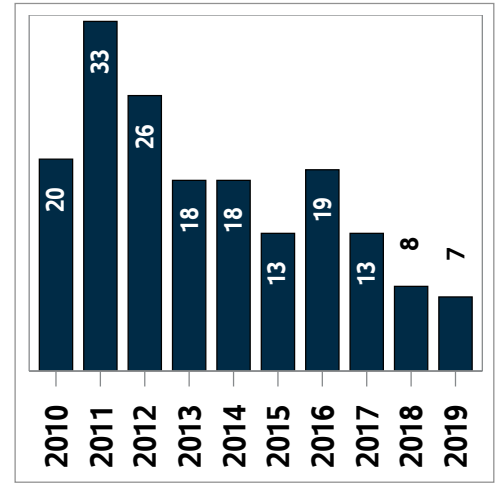
Sales Activity
(November only)



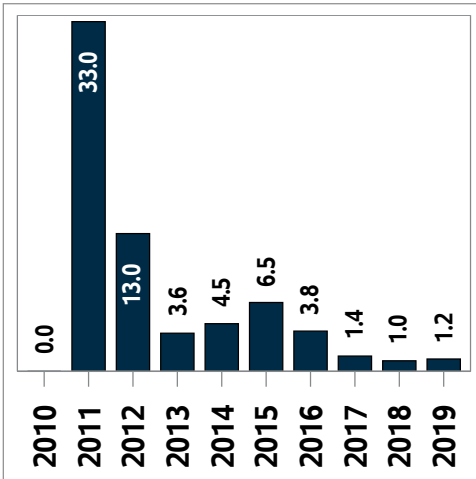
New Listings
(November only)



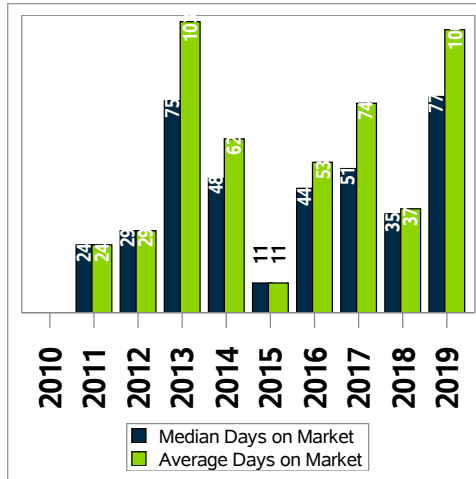
Active Listings
(November only)



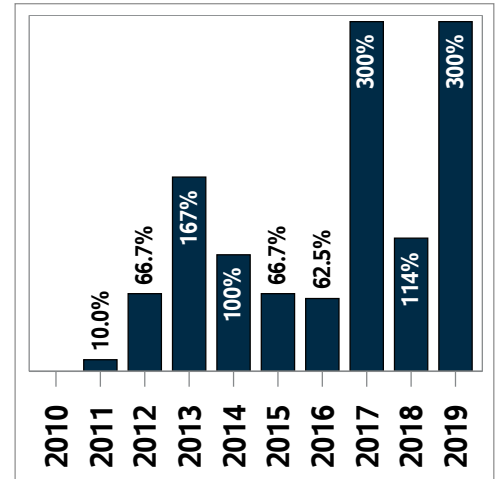
Months of Inventory
(November only)



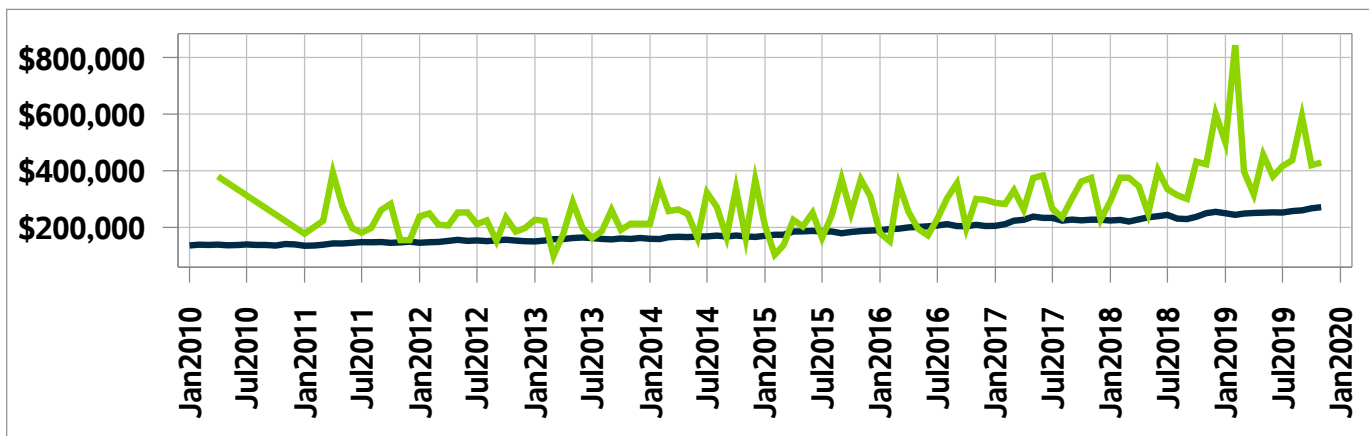
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



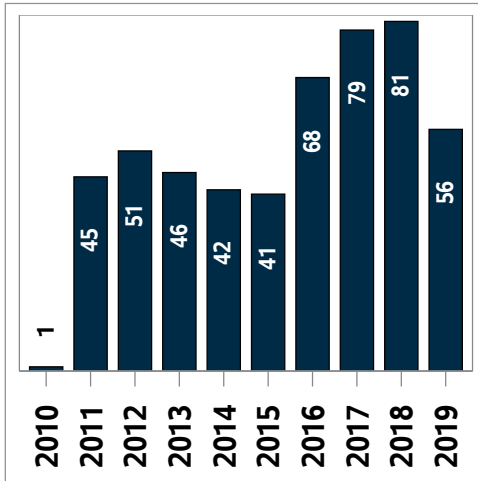
MLS® HPI Composite Benchmark Price and Average Price



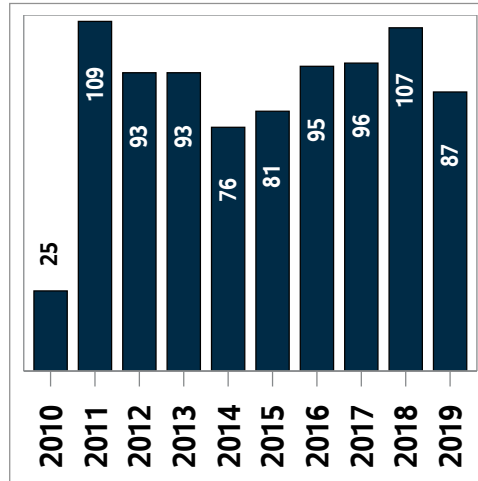
RAINHAM (65)

MLS® Residential Market Activity

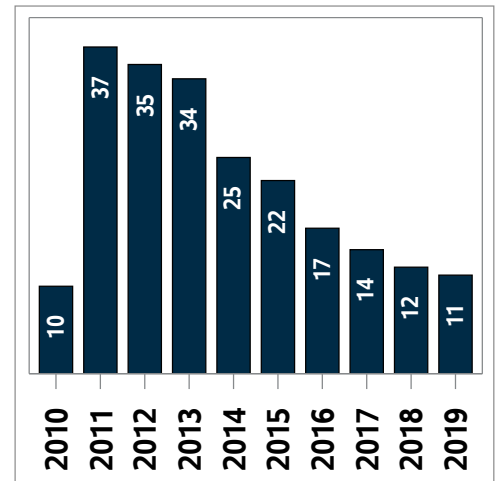
Sales Activity
(November Year-to-date)



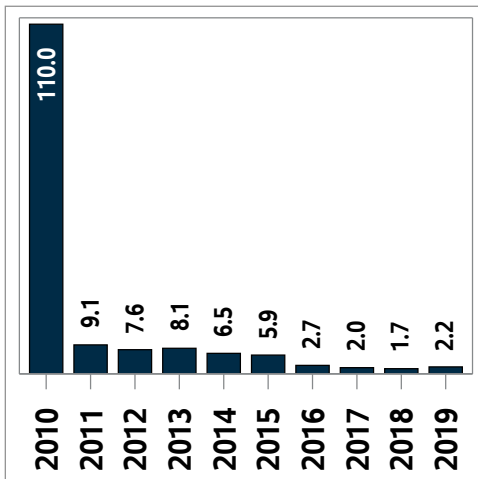
New Listings
(November Year-to-date)



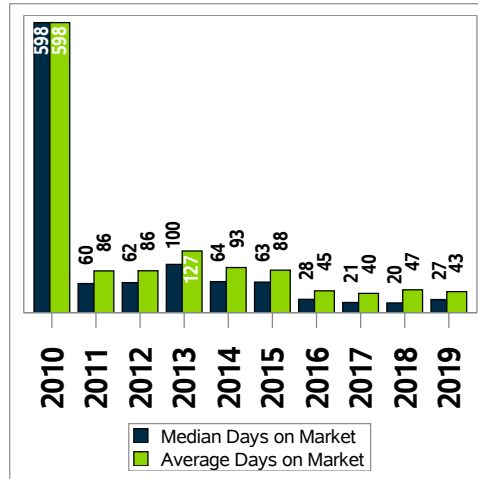
Active Listings¹
(November Year-to-date)



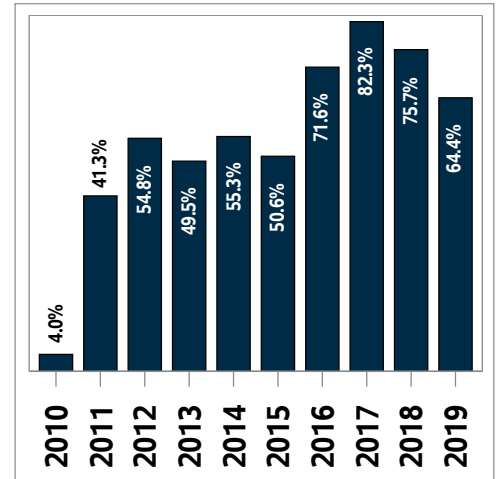
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

RAINHAM (65)

MLS® Residential Market Activity

Actual	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	6	-25.0	-33.3	20.0	50.0	200.0	
Dollar Volume	\$2,572,100	-24.0	-23.7	71.2	297.5	595.2	
New Listings	2	-71.4	-33.3	-75.0	-50.0	-33.3	100.0
Active Listings	7	-12.5	-46.2	-63.2	-61.1	-73.1	16.7
Sales to New Listings Ratio ¹	300.0	114.3	300.0	62.5	100.0	66.7	
Months of Inventory ²	1.2	1.0	1.4	3.8	4.5	13.0	
Average Price	\$428,683	1.4	14.4	42.6	165.0	131.7	
Median Price	\$351,000	-22.4	-7.4	2.2	296.6	89.7	
Sales to List Price Ratio	99.4	95.6	95.6	93.4	88.9	96.4	
Median Days on Market	76.5	35.0	51.0	44.0	47.5	29.0	
Average Days on Market	100.2	36.8	74.1	53.2	61.5	29.0	

Year-to-date	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	56	-30.9	-29.1	-17.6	33.3	9.8	5,500.0
Dollar Volume	\$25,120,700	-10.2	0.9	50.9	141.2	117.4	9,238.6
New Listings	87	-18.7	-9.4	-8.4	14.5	-6.5	1,142.9
Active Listings ³	11	-7.5	-20.5	-32.2	-54.4	-68.1	275.8
Sales to New Listings Ratio ⁴	64.4	75.7	82.3	71.6	55.3	54.8	14.3
Months of Inventory ⁵	2.2	1.7	2.0	2.7	6.5	7.6	33.0
Average Price	\$448,584	29.9	42.4	83.3	80.9	98.0	66.8
Median Price	\$458,250	38.9	43.7	106.7	89.0	106.4	70.4
Sales to List Price Ratio	97.8	97.9	96.6	94.2	93.4	94.1	98.0
Median Days on Market	27.0	20.0	21.0	27.5	64.0	62.0	22.0
Average Days on Market	43.4	47.1	39.7	45.0	93.0	86.4	22.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

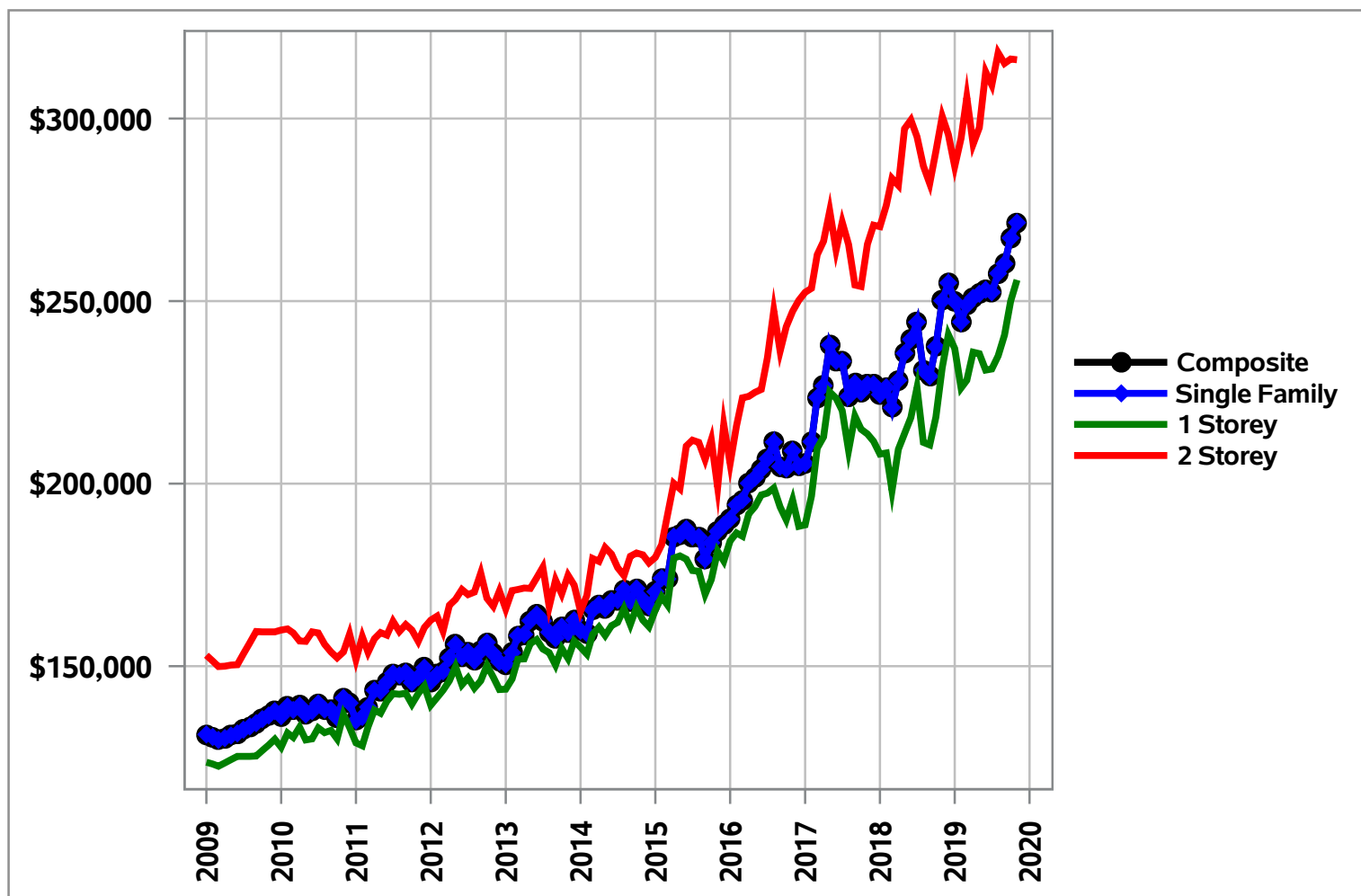
RAINHAM (65)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$271,500	1.6	5.4	7.7	8.6	29.9	61.4
Single Family	\$271,500	1.6	5.4	7.7	8.6	29.9	61.4
One Storey	\$255,800	2.3	8.9	8.6	10.4	30.8	57.3
Two Storey	\$316,100	-0.1	-0.6	6.3	5.2	27.9	75.1
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



RAINHAM (65)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8505
Number of Fireplaces	0
Total Number Of Rooms	8
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1038
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7494
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

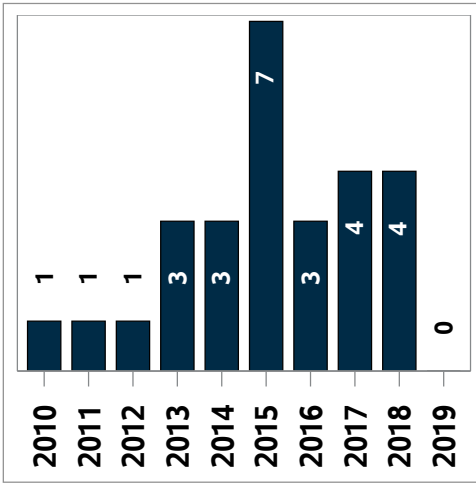
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12886
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

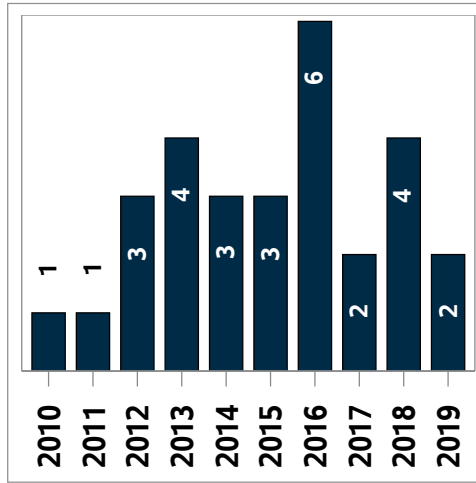
SENECA (64)

MLS® Residential Market Activity

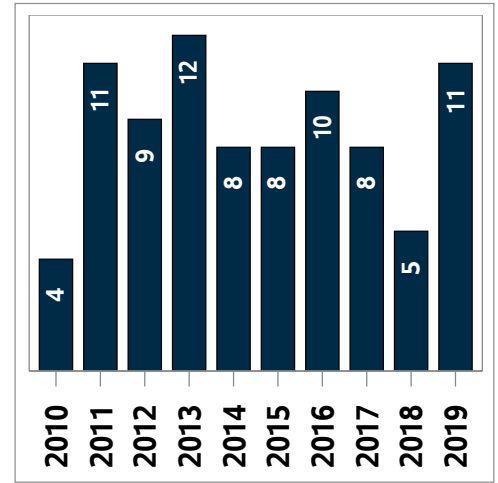
Sales Activity
(November only)



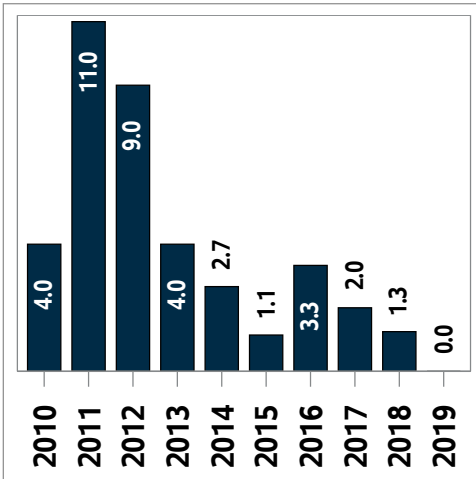
New Listings
(November only)



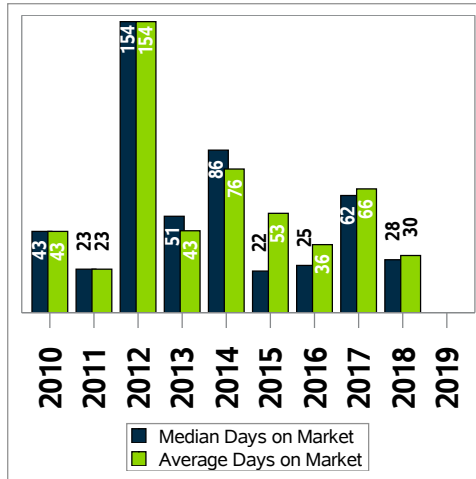
Active Listings
(November only)



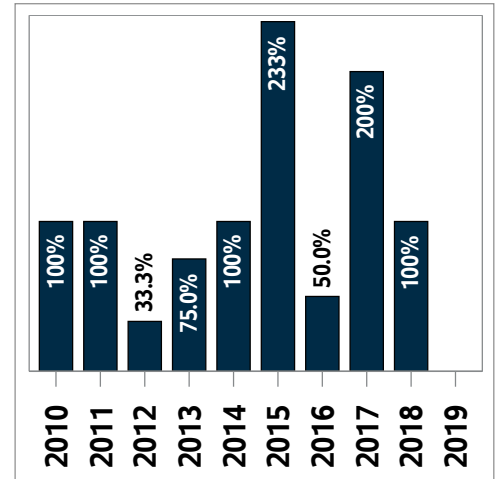
Months of Inventory
(November only)



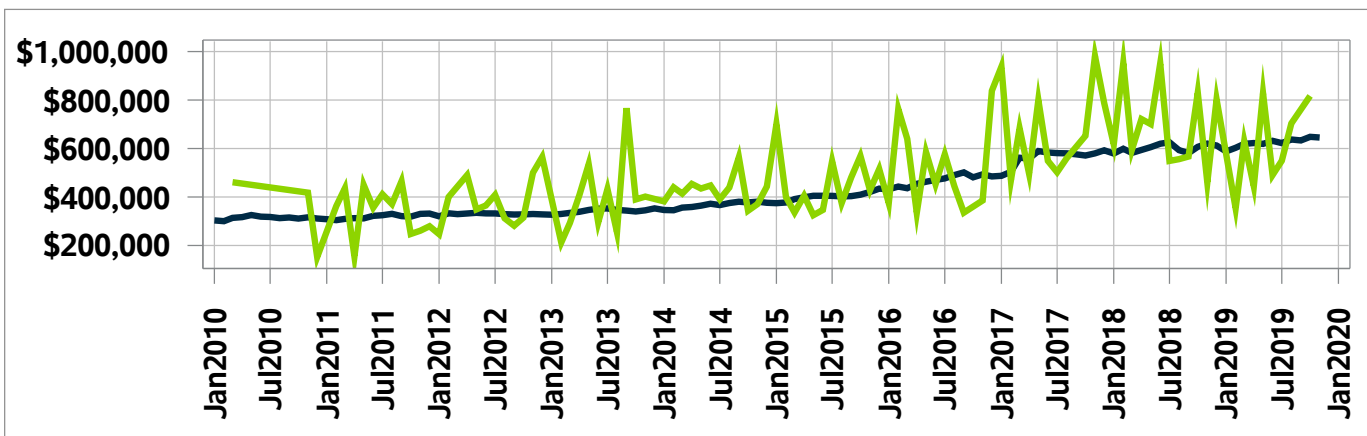
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



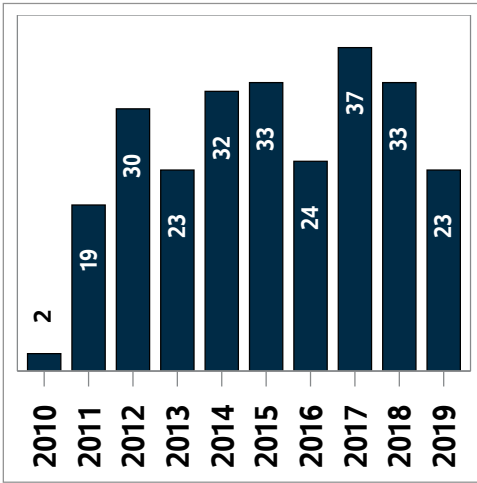
MLS® HPI Composite Benchmark Price and Average Price



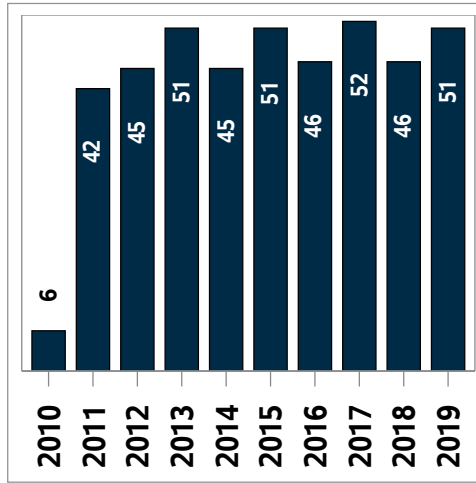
SENECA (64)

MLS® Residential Market Activity

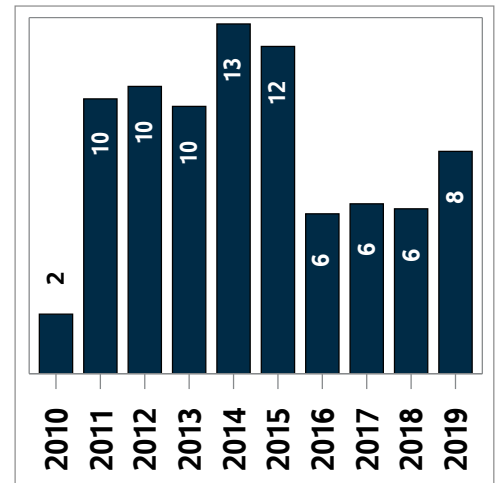
Sales Activity
(November Year-to-date)



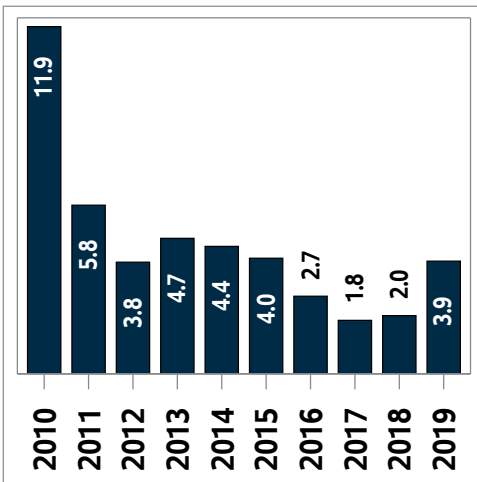
New Listings
(November Year-to-date)



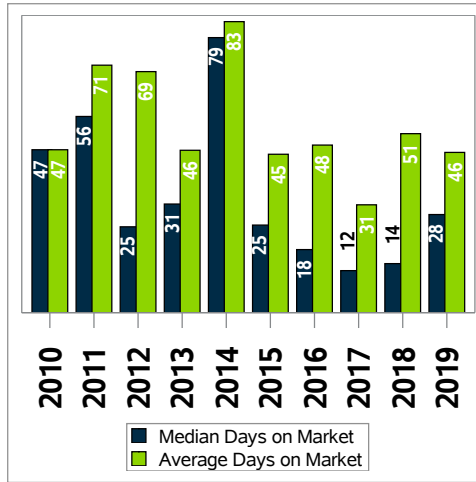
Active Listings ¹
(November Year-to-date)



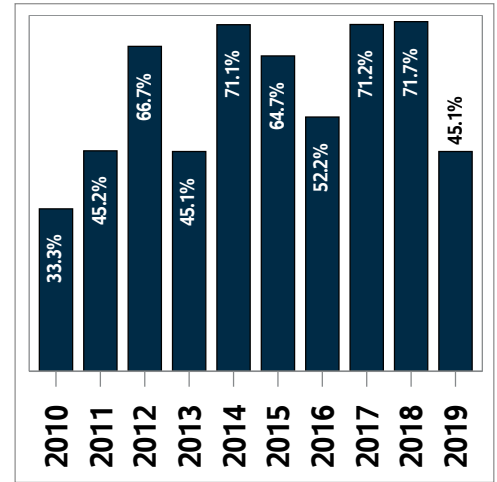
Months of Inventory ²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SENECA (64)

MLS® Residential Market Activity

Actual	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	0	-100.0	-100.0	-100.0	-100.0	-100.0	
Dollar Volume	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	
New Listings	2	-50.0	0.0	-66.7	-33.3	-33.3	
Active Listings	11	120.0	37.5	10.0	37.5	22.2	
Sales to New Listings Ratio ¹	0.0	100.0	200.0	50.0	100.0	33.3	
Months of Inventory ²	0.0	1.3	2.0	3.3	2.7	9.0	
Average Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	
Median Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	
Sales to List Price Ratio	0.0	106.4	95.4	95.2	96.5	83.3	
Median Days on Market	0.0	28.0	62.0	25.0	86.0	154.0	
Average Days on Market	0.0	30.3	65.5	36.0	76.0	154.0	

Year-to-date	November 2019	Compared to ⁶					
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	23	-30.3	-37.8	-4.2	-28.1	-23.3	
Dollar Volume	\$14,918,800	-31.1	-38.3	24.4	8.3	35.4	
New Listings	51	10.9	-1.9	10.9	13.3	13.3	1,600.0
Active Listings ³	8	34.8	30.9	39.1	-36.4	-22.6	246.8
Sales to New Listings Ratio ⁴	45.1	71.7	71.2	52.2	71.1	66.7	
Months of Inventory ⁵	3.9	2.0	1.8	2.7	4.4	3.8	
Average Price	\$648,643	-1.1	-0.7	29.8	50.6	76.6	
Median Price	\$578,500	-8.2	-1.9	21.5	42.6	60.9	
Sales to List Price Ratio	95.2	99.4	98.8	99.5	97.0	96.4	
Median Days on Market	28.0	14.0	12.0	18.0	78.5	24.5	
Average Days on Market	45.7	51.1	30.8	47.8	83.1	68.8	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

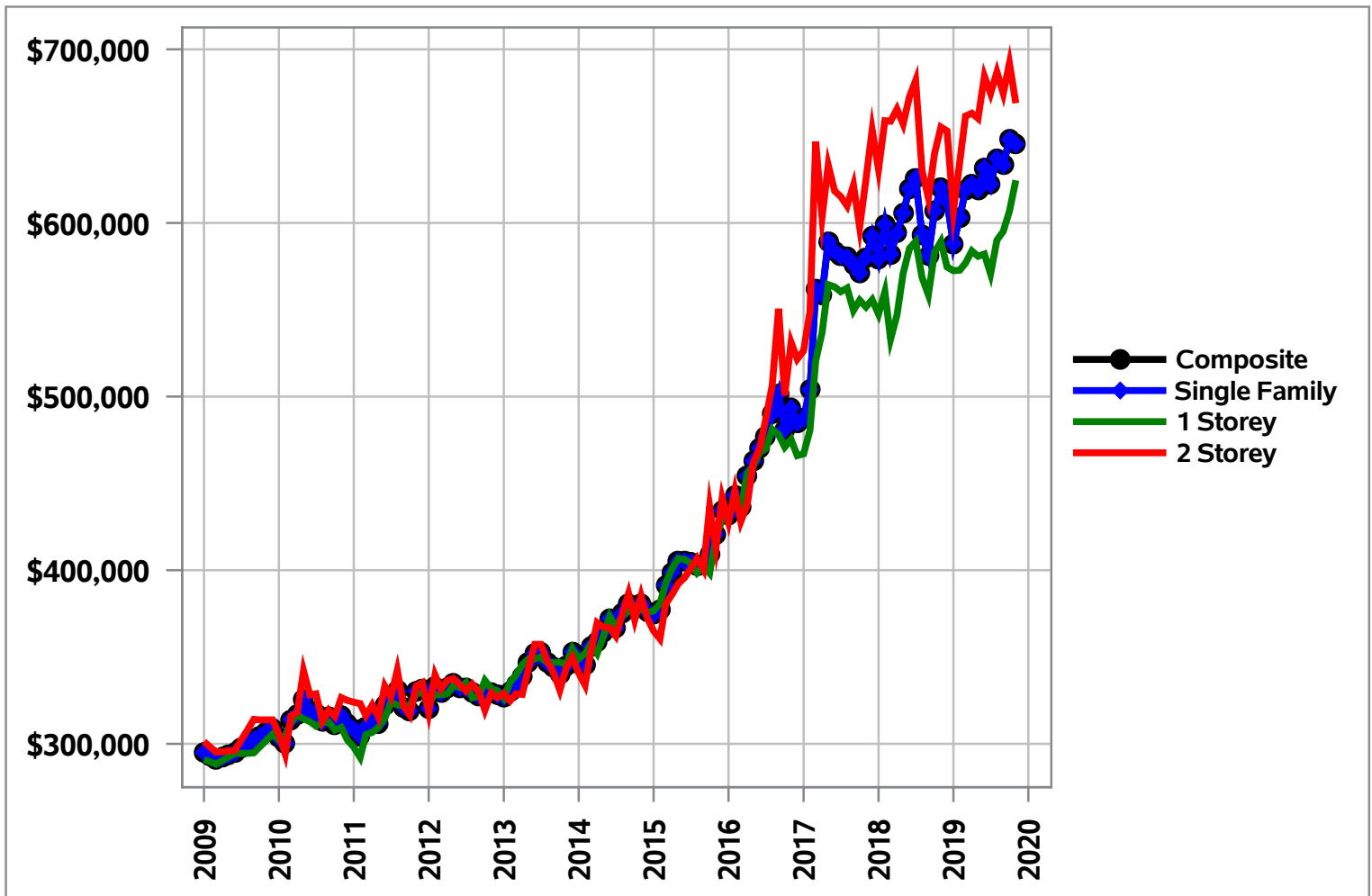
SENECA (64)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$645,300	-0.4	1.3	4.2	4.0	30.8	69.5
Single Family	\$645,300	-0.4	1.3	4.2	4.0	30.8	69.5
One Storey	\$624,600	2.9	5.8	7.5	6.0	31.4	65.5
Two Storey	\$669,000	-3.3	-2.6	1.3	2.1	25.9	73.6
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



SENECA (64)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27224
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

SENECA (64)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24084
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2119
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	32000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private