



# BURLINGTON MLS® Residential Market Activity November 2019



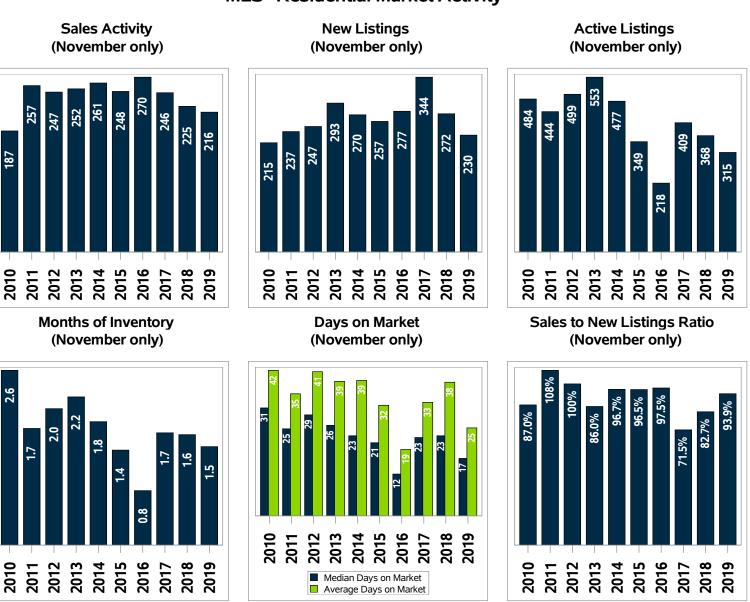


Prepared for the REALTORS® Association of Hamilton-Burlington by the Canadian Real Estate Association



### BURLINGTON MLS® Residential Market Activity





MLS® HPI Composite Benchmark Price and Average Price

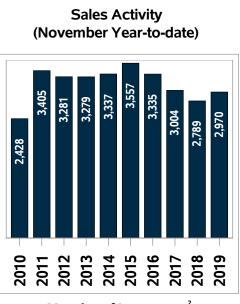




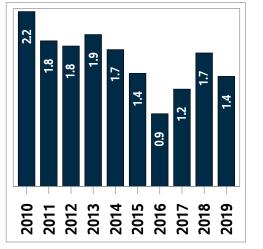
#### BURLINGTON MLS® Residential Market Activity

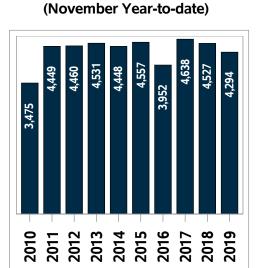
**New Listings** 





Months of Inventory<sup>2</sup> (November Year-to-date)

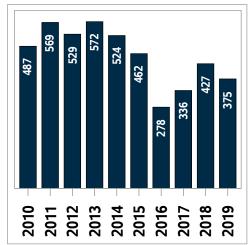




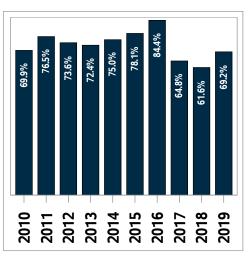
Days on Market (November Year-to-date)



Active Listings <sup>1</sup> (November Year-to-date)



Sales to New Listings Ratio (November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month





		Compared to <sup>°</sup>					
Actual	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	216	-4.0	-12.2	-20.0	-17.2	-12.6	23.4
Dollar Volume	\$170,198,723	4.6	-1.5	-6.9	23.4	52.5	144.8
New Listings	230	-15.4	-33.1	-17.0	-14.8	-6.9	17.3
Active Listings	315	-14.4	-23.0	44.5	-34.0	-36.9	-9.0
Sales to New Listings Ratio <sup>1</sup>	93.9	82.7	71.5	97.5	96.7	100.0	89.3
Months of Inventory <sup>2</sup>	1.5	1.6	1.7	0.8	1.8	2.0	2.0
Average Price	\$787,957	9.0	12.2	16.4	49.2	74.4	98.3
Median Price	\$733,500	14.4	14.5	18.8	51.2	81.1	114.5
Sales to List Price Ratio	98.7	97.6	97.6	100.6	97.4	96.3	98.1
Median Days on Market	16.5	23.0	22.5	12.0	23.0	29.0	25.0
Average Days on Market	25.3	38.4	32.6	19.1	38.9	41.4	39.6

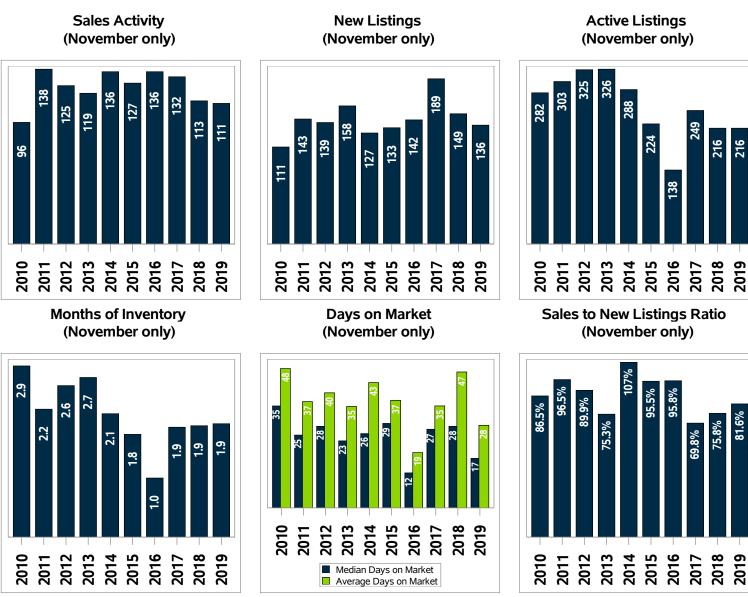
		Compared to <sup>6</sup>					
Year-to-date	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	2,970	6.5	-1.1	-10.9	-11.0	-9.5	23.8
Dollar Volume	\$2,239,838,899	9.0	-1.7	2.7	30.8	50.6	152.2
New Listings	4,294	-5.1	-7.4	8.7	-3.5	-3.7	41.0
Active Listings <sup>3</sup>	375	-12.2	11.8	34.8	-28.4	-29.0	-30.3
Sales to New Listings Ratio <sup>4</sup>	69.2	61.6	64.8	84.4	75.0	73.6	78.8
Months of Inventory <sup>5</sup>	1.4	1.7	1.2	0.9	1.7	1.8	2.5
Average Price	\$754,155	2.4	-0.5	15.3	47.0	66.4	103.8
Median Price	\$690,000	4.5	0.0	14.5	50.0	70.4	109.7
Sales to List Price Ratio	98.5	98.0	101.8	100.7	98.0	97.8	96.3
Median Days on Market	16.0	19.0	12.0	12.0	18.0	19.0	32.0
Average Days on Market	26.5	29.5	21.8	20.8	32.3	31.4	49.5

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
 <sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
 <sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 <sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

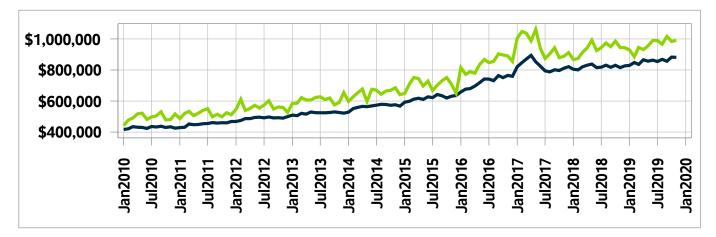




#### BURLINGTON MLS<sup>®</sup> Single Family Market Activity



MLS® HPI Single Family Benchmark Price and Average Price



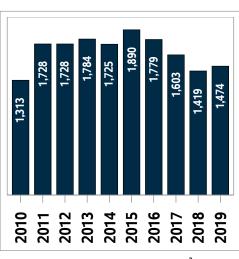




**New Listings** 



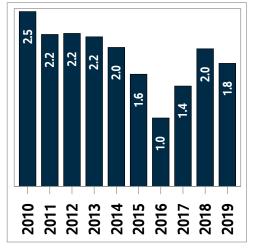
#### Active Listings <sup>1</sup> (November Year-to-date)

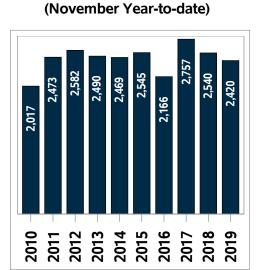


**Sales Activity** 

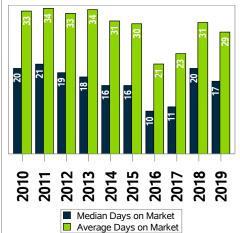
(November Year-to-date)

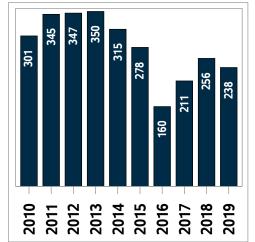
Months of Inventory<sup>2</sup> (November Year-to-date)



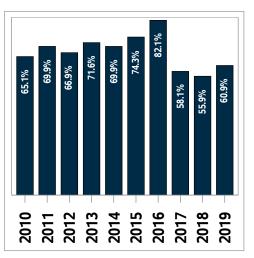


Days on Market (November Year-to-date)





Sales to New Listings Ratio (November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month





		Compared to <sup>6</sup>					
Actual	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	111	-1.8	-15.9	-18.4	-18.4	-11.2	24.7
Dollar Volume	\$109,951,435	3.0	-6.3	-9.2	17.9	57.4	136.5
New Listings	136	-8.7	-28.0	-4.2	7.1	-2.2	47.8
Active Listings	216	0.0	-13.3	56.5	-25.0	-33.5	16.1
Sales to New Listings Ratio <sup>1</sup>	81.6	75.8	69.8	95.8	107.1	89.9	96.7
Months of Inventory <sup>2</sup>	1.9	1.9	1.9	1.0	2.1	2.6	2.1
Average Price	\$990,553	4.9	11.4	11.3	44.5	77.2	89.6
Median Price	\$910,000	8.6	17.2	18.1	49.2	70.9	97.8
Sales to List Price Ratio	98.5	97.3	97.1	100.2	97.5	95.5	97.7
Median Days on Market	17.0	28.0	27.0	12.0	25.5	28.0	27.0
Average Days on Market	28.4	46.7	35.0	19.0	43.0	39.5	40.2

		Compared to <sup>°</sup>					
Year-to-date	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	1,474	3.9	-8.0	-17.1	-14.6	-14.7	7.9
Dollar Volume	\$1,421,212,267	6.1	-8.7	-4.9	26.4	45.6	131.0
New Listings	2,420	-4.7	-12.2	11.7	-2.0	-6.3	38.8
Active Listings <sup>3</sup>	238	-7.1	12.7	49.0	-24.4	-31.4	-24.6
Sales to New Listings Ratio <sup>4</sup>	60.9	55.9	58.1	82.1	69.9	66.9	78.3
Months of Inventory <sup>5</sup>	1.8	2.0	1.4	1.0	2.0	2.2	2.5
Average Price	\$964,187	2.2	-0.7	14.8	47.9	70.7	114.0
Median Price	\$858,225	3.4	0.0	14.4	48.0	66.6	116.0
Sales to List Price Ratio	98.0	97.7	101.4	100.7	98.1	97.7	96.5
Median Days on Market	17.0	20.0	11.0	10.0	16.0	19.0	32.0
Average Days on Market	28.5	30.7	23.5	21.0	31.1	32.9	50.2

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
 <sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
 <sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 <sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month



2.3

2010





#### Sales Activity **New Listings** (November only) (November only) 62 61 5 55 53 2 52 49 44 2010 2011 2012 2013 2013 2014 2015 2015 2016 2017 2018 2018 2019

1.3

2018 2019

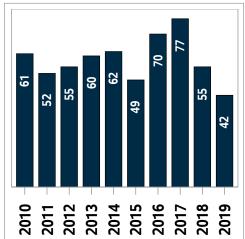
2016

2017

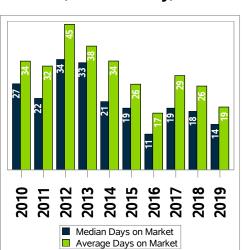
0.8

Months of Inventory (November only)

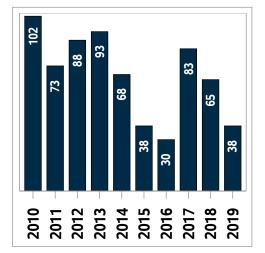
2011 2012 2013 2013 2015



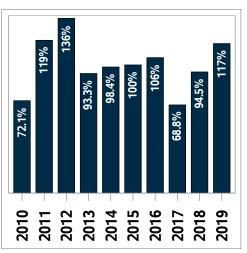
**Days on Market** (November only)



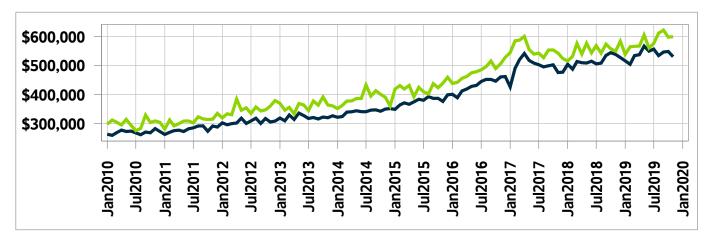
Active Listings (November only)



Sales to New Listings Ratio (November only)



MLS® HPI Townhouse Benchmark Price and Average Price

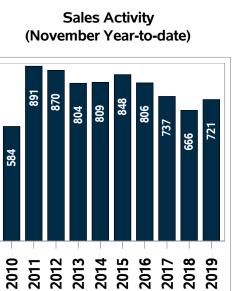




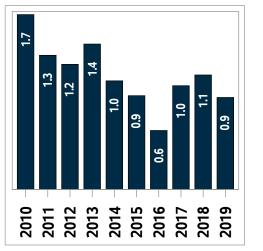


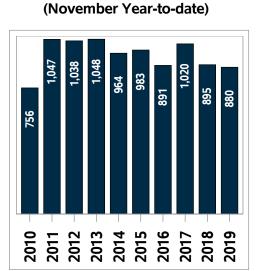
**New Listings** 





Months of Inventory<sup>2</sup> (November Year-to-date)

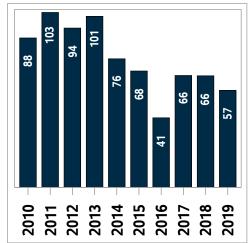




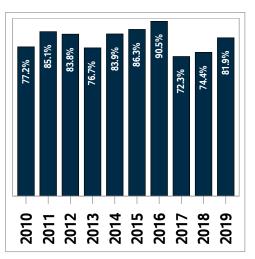
Days on Market (November Year-to-date)







Sales to New Listings Ratio (November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month





		Compared to <sup>6</sup>					
Actual	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	49	-5.8	-7.5	-33.8	-19.7	-34.7	8.9
Dollar Volume	\$29,390,850	2.8	2.1	-21.6	23.3	8.7	138.0
New Listings	42	-23.6	-45.5	-40.0	-32.3	-23.6	-26.3
Active Listings	38	-41.5	-54.2	26.7	-44.1	-56.8	-56.8
Sales to New Listings Ratio <sup>1</sup>	116.7	94.5	68.8	105.7	98.4	136.4	78.9
Months of Inventory <sup>2</sup>	0.8	1.3	1.6	0.4	1.1	1.2	2.0
Average Price	\$599,813	9.1	10.4	18.5	53.5	66.3	118.6
Median Price	\$551,000	-1.5	3.0	11.9	38.4	57.5	105.6
Sales to List Price Ratio	99.6	97.6	98.2	102.8	98.3	98.1	99.0
Median Days on Market	14.0	18.0	19.0	11.0	21.0	34.0	33.0
Average Days on Market	19.3	25.8	29.0	17.5	33.5	44.8	39.3

		Compared to <sup>6</sup>					
Year-to-date	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	721	8.3	-2.2	-10.5	-10.9	-17.1	15.9
Dollar Volume	\$422,421,335	14.3	2.3	9.2	33.7	39.6	150.1
New Listings	880	-1.7	-13.7	-1.2	-8.7	-15.2	14.4
Active Listings <sup>3</sup>	57	-13.0	-13.3	39.6	-24.5	-39.1	-51.2
Sales to New Listings Ratio	81.9	74.4	72.3	90.5	83.9	83.8	80.9
Months of Inventory <sup>5</sup>	0.9	1.1	1.0	0.6	1.0	1.2	2.1
Average Price	\$585,883	5.6	4.6	22.1	50.0	68.5	115.8
Median Price	\$570,000	6.1	5.6	22.0	46.2	68.4	111.1
Sales to List Price Ratio	99.2	98.4	102.8	102.3	98.7	98.3	96.5
Median Days on Market	14.0	17.0	13.0	11.0	16.0	18.0	30.0
Average Days on Market	20.4	25.5	18.9	15.4	25.7	27.6	45.2

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
 <sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
 <sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 <sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

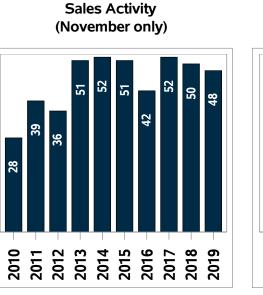




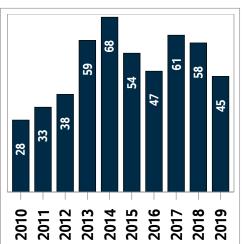
#### BURLINGTON MLS® Apartment-Style Market Activity

**New Listings** 

(November only)



Months of Inventory (November only)

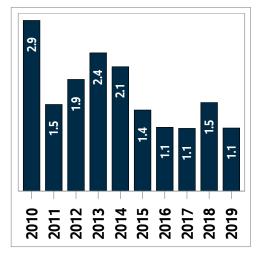


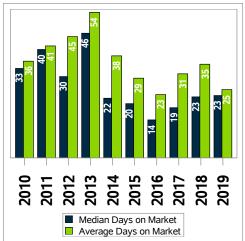
Days on Market (November only)



Active Listings

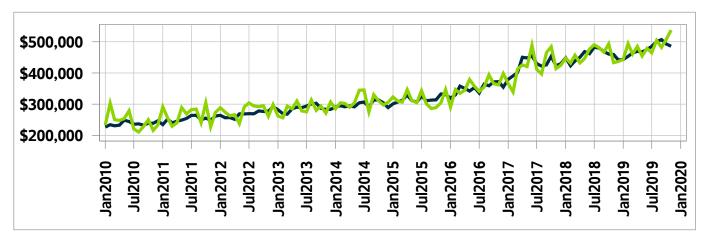
(November only)





2010 - 100% 2011 - 118% 2012 - 94.7% 2013 - 86.4% 2014 - 76.5% 2015 - 94.4% 2016 - 89.4% 2017 - 85.2% 2018 - 86.2% 2019 - 107%







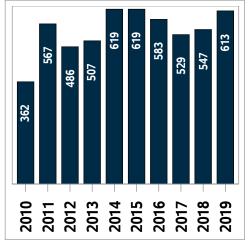


2018 2019

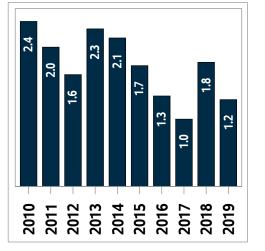
#### BURLINGTON MLS® Apartment-Style Market Activity

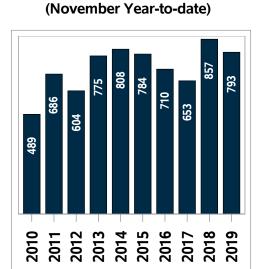
**New Listings** 





Months of Inventory<sup>2</sup> (November Year-to-date)





Days on Market (November Year-to-date)

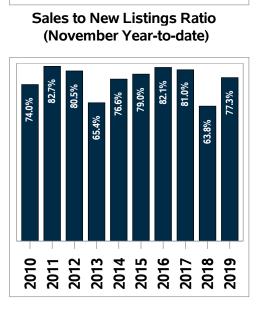




2011 2012 2013 2014 2015 2015 2015 2017

2010

Active Listings <sup>1</sup>



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON** MLS® Apartment-Style Market Activity

		Compared to <sup>°</sup>					
Actual	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	48	-4.0	-7.7	14.3	-7.7	33.3	41.2
Dollar Volume	\$25,797,438	19.1	19.8	69.7	66.7	174.2	197.8
New Listings	45	-22.4	-26.2	-4.3	-33.8	18.4	21.6
Active Listings	52	-31.6	-7.1	13.0	-53.2	-24.6	-14.8
Sales to New Listings Ratio <sup>1</sup>	106.7	86.2	85.2	89.4	76.5	94.7	91.9
Months of Inventory <sup>2</sup>	1.1	1.5	1.1	1.1	2.1	1.9	1.8
Average Price	\$537,447	24.1	29.8	48.5	80.5	105.7	110.9
Median Price	\$472,500	17.0	26.7	36.0	74.7	92.5	120.8
Sales to List Price Ratio	98.5	98.0	98.1	97.4	95.6	94.4	98.1
Median Days on Market	23.0	22.5	18.5	14.0	22.0	30.0	22.0
Average Days on Market	25.2	34.6	31.0	23.3	37.7	44.8	40.8

		Compared to <sup>°</sup>					
Year-to-date	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	613	12.1	15.9	5.1	-1.0	26.1	109.9
Dollar Volume	\$295,552,768	17.4	33.9	42.8	54.5	118.8	330.1
New Listings	793	-7.5	21.4	11.7	-1.9	31.3	96.8
Active Listings <sup>3</sup>	69	-21.6	49.5	0.9	-42.1	-2.1	-22.3
Sales to New Listings Ratio <sup>4</sup>	77.3	63.8	81.0	82.1	76.6	80.5	72.5
Months of Inventory <sup>5</sup>	1.2	1.8	1.0	1.3	2.1	1.6	3.4
Average Price	\$482,142	4.8	15.6	35.8	56.0	73.5	104.9
Median Price	\$425,000	6.3	14.9	32.8	52.3	70.0	106.8
Sales to List Price Ratio	98.7	98.2	101.6	98.0	96.5	97.0	94.8
Median Days on Market	19.0	22.0	14.0	20.0	30.0	23.0	41.5
Average Days on Market	30.8	33.2	21.6	28.5	47.0	36.9	60.4

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
 <sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
 <sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 <sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

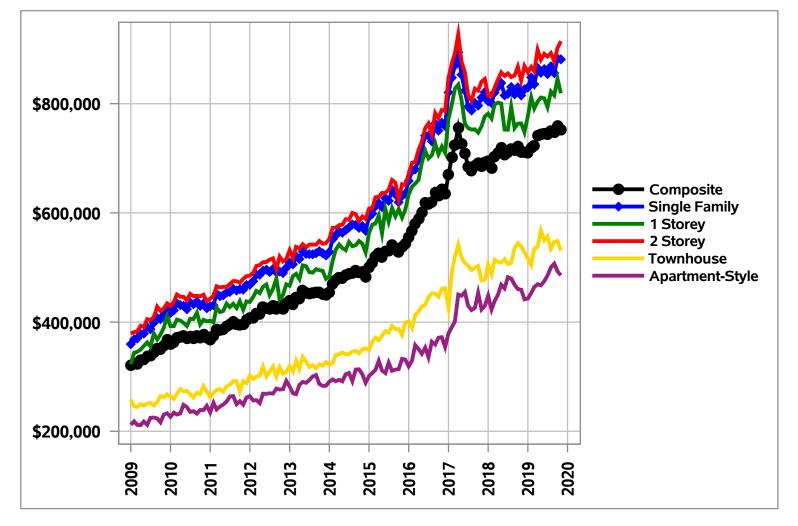




#### BURLINGTON MLS® HPI Benchmark Price

	MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	November 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$752,000	-1.0	0.3	1.0	5.7	16.9	52.9	
Single Family	\$881,300	-0.2	1.5	2.9	8.1	15.2	53.0	
One Storey	\$819,000	-3.1	-0.4	0.9	7.2	13.5	50.7	
Two Storey	\$914,500	1.4	2.4	3.8	8.6	16.0	54.1	
Townhouse	\$530,900	-3.3	-0.7	-6.4	-1.4	15.2	51.6	
Apartment-Style	\$485,700	-1.5	-2.9	3.9	5.7	30.5	59.5	







#### BURLINGTON MLS® HPI Benchmark Descriptions



# Composite 🏫 🏦 📕

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1362
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5257
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### BURLINGTON MLS® HPI Benchmark Descriptions



## 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1303
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6725
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1747
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3958
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON MLS® HPI Benchmark Descriptions



## Townhouse 🇰

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1262
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1052
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

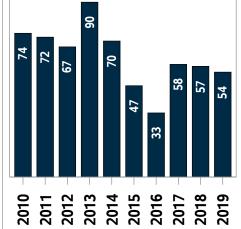


## BURLINGTON (30) MLS® Residential Market Activity









Sales to New Listings Ratio (November only)

100% 94.3%

86.4%

75.7%

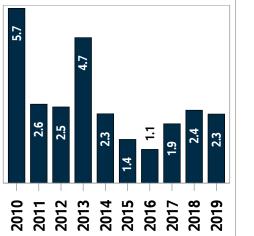
54.2%

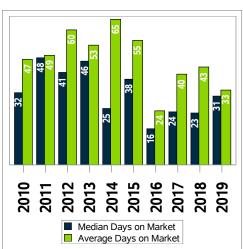
2010

2011

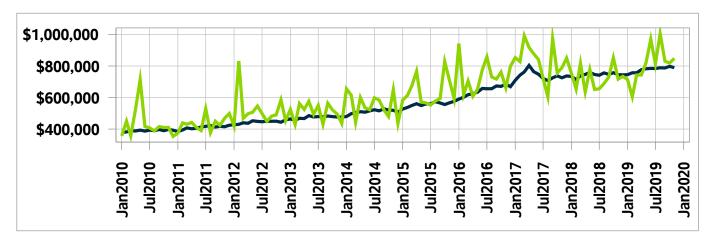
115%

2012 2013 2014 2015 2015 2016 2017 2019 2019 2019





MLS® HPI Composite Benchmark Price and Average Price

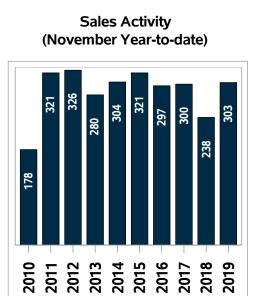




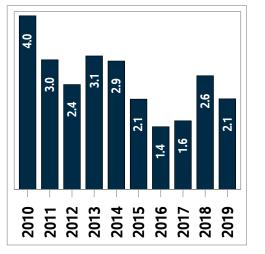
#### BURLINGTON (30) MLS® Residential Market Activity

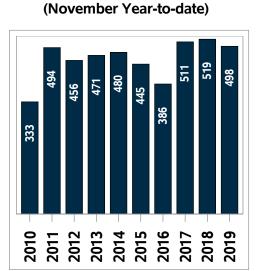
**New Listings** 





Months of Inventory<sup>2</sup> (November Year-to-date)

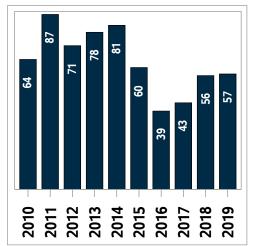




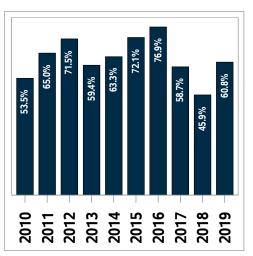
Days on Market (November Year-to-date)



Active Listings <sup>1</sup> (November Year-to-date)



Sales to New Listings Ratio (November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month



#### **BURLINGTON (30) MLS®** Residential Market Activity

		Compared to <sup>°</sup>					
Actual	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	24	0.0	-20.0	-20.0	-22.6	-11.1	60.0
Dollar Volume	\$20,354,900	18.3	-14.1	2.5	1.1	28.8	159.9
New Listings	28	-20.0	-33.3	7.7	-9.7	7.7	40.0
Active Listings	54	-5.3	-6.9	63.6	-22.9	-19.4	5.9
Sales to New Listings Ratio <sup>1</sup>	85.7	68.6	71.4	115.4	100.0	103.8	75.0
Months of Inventory <sup>2</sup>	2.3	2.4	1.9	1.1	2.3	2.5	3.4
Average Price	\$848,121	18.3	7.4	28.1	30.6	44.9	62.4
Median Price	\$792,500	27.0	23.0	35.5	33.2	52.4	93.3
Sales to List Price Ratio	98.0	98.0	97.4	101.1	97.4	96.6	96.2
Median Days on Market	30.5	23.0	23.5	16.0	25.0	41.0	40.0
Average Days on Market	33.2	43.4	40.2	24.0	64.6	59.9	44.3

		Compared to <sup>6</sup>					
Year-to-date	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	303	27.3	1.0	2.0	-0.3	-7.1	81.4
Dollar Volume	\$247,157,966	44.4	-2.8	15.7	45.5	45.2	267.8
New Listings	498	-4.0	-2.5	29.0	3.8	9.2	100.8
Active Listings <sup>3</sup>	57	1.5	33.3	47.4	-29.7	-19.7	-8.9
Sales to New Listings Ratio <sup>4</sup>	60.8	45.9	58.7	76.9	63.3	71.5	67.3
Months of Inventory <sup>5</sup>	2.1	2.6	1.6	1.4	2.9	2.4	4.1
Average Price	\$815,703	13.4	-3.7	13.4	46.0	56.2	102.7
Median Price	\$740,000	13.4	-2.8	10.4	46.5	63.0	105.6
Sales to List Price Ratio	97.6	97.0	100.6	99.6	96.5	96.4	95.3
Median Days on Market	21.0	21.5	14.0	14.0	26.0	27.0	57.0
Average Days on Market	32.8	30.8	26.3	28.0	43.2	45.5	72.1

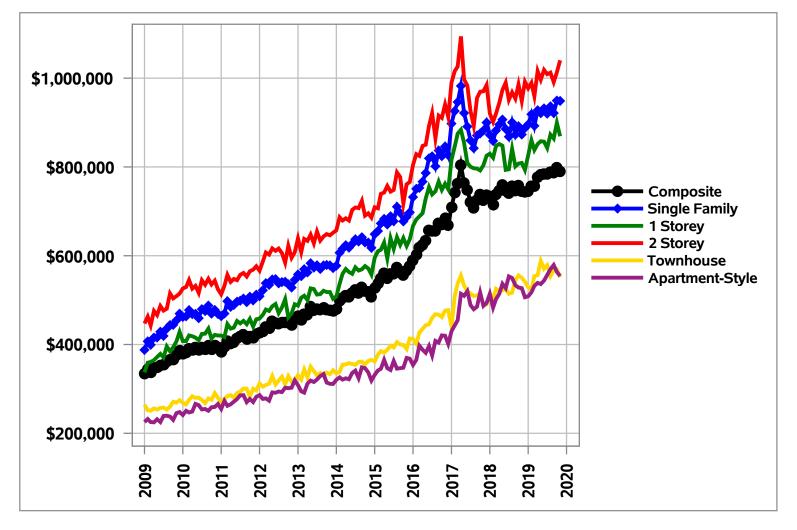
<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
 <sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
 <sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 <sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month





MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	November 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$789,700	-1.0	0.2	0.9	6.1	15.3	52.1
Single Family	\$948,700	-0.1	1.3	3.0	8.7	12.1	50.7
One Storey	\$869,100	-3.4	-0.4	1.3	7.4	14.0	52.1
Two Storey	\$1,040,300	2.7	2.8	4.4	9.7	10.6	49.6
Townhouse	\$551,200	-3.1	-0.5	-6.3	0.1	15.7	51.9
Apartment-Style	\$554,300	-1.6	-2.7	3.4	5.2	32.0	64.5

## MLS® HPI Benchmark Price





## BURLINGTON (30) MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

## Single Family 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1582
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### BURLINGTON (30) MLS® HPI Benchmark Descriptions



## 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1364
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7564
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1967
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7257
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## BURLINGTON (30) MLS® HPI Benchmark Descriptions



## Townhouse 🇰

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
<b>Basement Finish</b>	Totally finished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1225
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1119
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



## **BURLINGTON (31)** MLS® Residential Market Activity



4

95.1%

93.6%

74.5%

82.1%

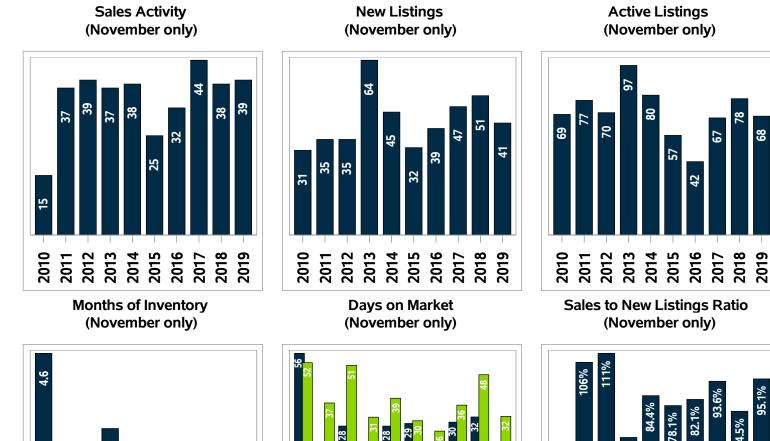
2012 2013 2014 2015 2015 2016 2017 2019 2019 2019

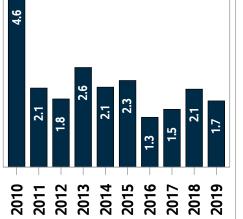
57.8%

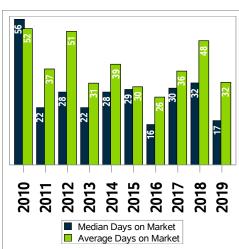
48.4%

2010

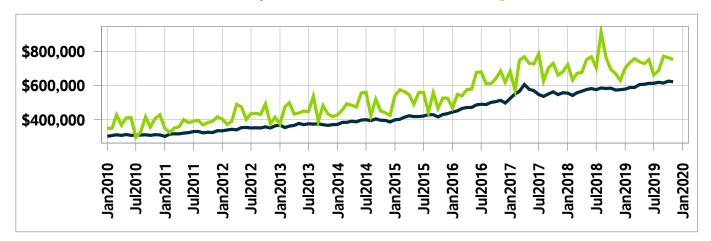
2011







MLS® HPI Composite Benchmark Price and Average Price

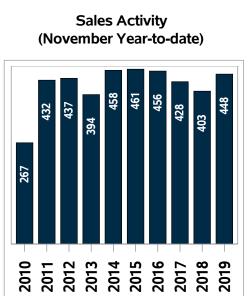




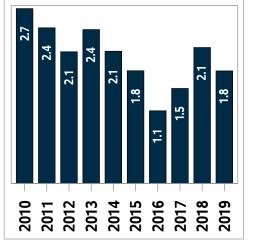
### BURLINGTON (31) MLS® Residential Market Activity

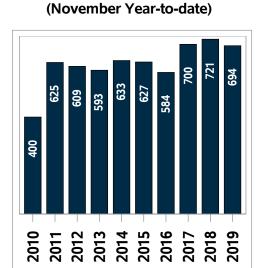
**New Listings** 



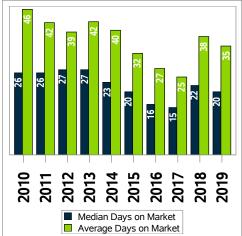


Months of Inventory<sup>2</sup> (November Year-to-date)

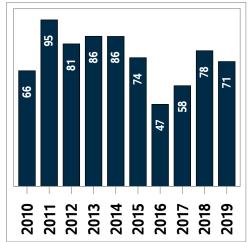




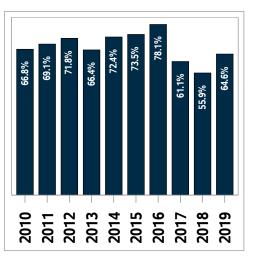
Days on Market (November Year-to-date)



Active Listings <sup>1</sup> (November Year-to-date)



Sales to New Listings Ratio (November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month



#### **BURLINGTON (31) MLS®** Residential Market Activity

		Compared to °					
Actual	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	39	2.6	-11.4	21.9	2.6	0.0	116.7
Dollar Volume	\$29,378,788	15.5	0.8	33.9	75.9	100.8	377.2
New Listings	41	-19.6	-12.8	5.1	-8.9	17.1	51.9
Active Listings	68	-12.8	1.5	61.9	-15.0	-2.9	15.3
Sales to New Listings Ratio <sup>1</sup>	95.1	74.5	93.6	82.1	84.4	111.4	66.7
Months of Inventory <sup>2</sup>	1.7	2.1	1.5	1.3	2.1	1.8	3.3
Average Price	\$753,302	12.5	13.7	9.8	71.4	100.8	120.2
Median Price	\$700,000	9.9	21.0	8.4	55.0	89.7	127.6
Sales to List Price Ratio	98.2	97.9	97.2	100.8	97.4	95.2	97.3
Median Days on Market	17.0	31.5	29.5	15.5	28.0	28.0	19.5
Average Days on Market	31.7	47.8	36.1	26.1	38.7	51.4	43.5

		Compared to <sup>6</sup>					
Year-to-date	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	448	11.2	4.7	-1.8	-2.2	2.5	68.4
Dollar Volume	\$329,075,768	12.6	9.2	19.7	48.1	73.4	273.4
New Listings	694	-3.7	-0.9	18.8	9.6	14.0	84.6
Active Listings <sup>3</sup>	71	-8.0	24.0	52.1	-16.8	-12.4	-9.5
Sales to New Listings Ratio <sup>4</sup>	64.6	55.9	61.1	78.1	72.4	71.8	70.7
Months of Inventory <sup>5</sup>	1.8	2.1	1.5	1.1	2.1	2.1	3.3
Average Price	\$734,544	1.3	4.3	21.8	51.4	69.2	121.7
Median Price	\$665,000	2.3	-0.7	17.7	47.8	68.4	113.0
Sales to List Price Ratio	98.2	98.1	100.1	99.4	97.5	96.8	95.1
Median Days on Market	20.0	22.0	15.0	16.0	23.0	27.0	36.0
Average Days on Market	34.5	37.5	24.7	27.4	39.5	39.0	54.6

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
 <sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
 <sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

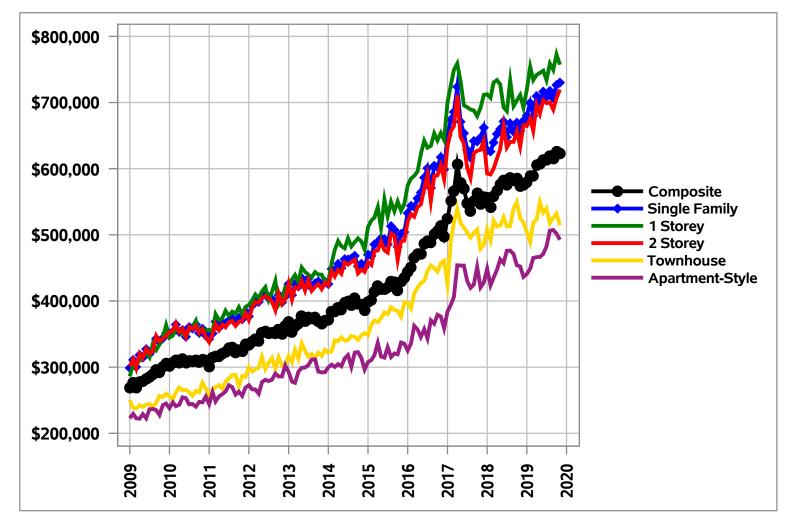
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month





MLS <sup>®</sup> Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	November 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$622,700	-0.5	0.6	2.5	8.5	21.3	57.6		
Single Family	\$730,100	0.5	1.8	4.0	11.2	18.3	60.1		
One Storey	\$757,200	-2.0	-0.2	1.7	6.4	15.8	54.5		
Two Storey	\$719,600	1.8	2.8	5.3	13.6	18.9	60.8		
Townhouse	\$514,400	-3.3	-0.6	-6.4	-2.0	12.5	47.7		
Apartment-Style	\$492,500	-1.9	-2.7	5.6	8.9	30.8	56.9		

MLS® HPI Benchmark Price





## BURLINGTON (31) MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1197
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5122
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### BURLINGTON (31) MLS® HPI Benchmark Descriptions



## 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1195
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7781
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1379
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4544
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Attached
Wastewater Disposal	Municipal sewers



## BURLINGTON (31) MLS® HPI Benchmark Descriptions



## Townhouse 🇰

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
<b>Basement Finish</b>	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1192
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment-Style

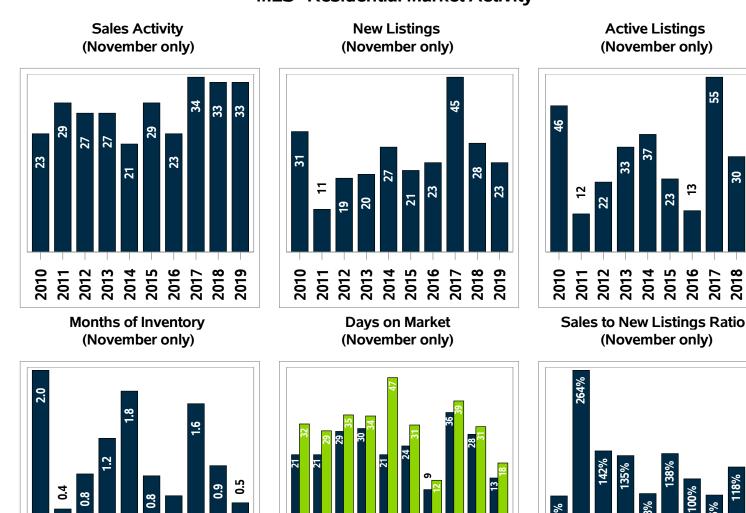
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1041
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Pool	In ground
Wastewater Disposal	Municipal sewers



### **BURLINGTON (32) MLS® Residential Market Activity**



2018 2019



0.5 0.9 9.4 0.8 0.6 2011 2012 2013 2013 2015 2016 2018 2019 2010 2017



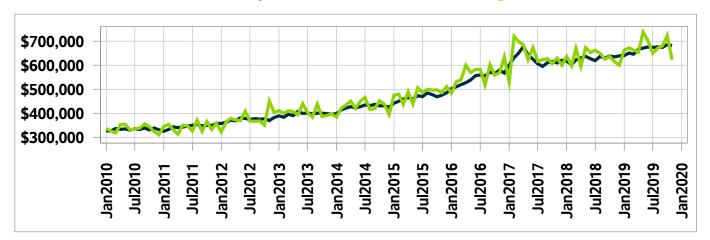
74.2%

2010

77.8%

2011 2012 2013 2014 2015 2015 2016 2017 2018 2019 2019

MLS® HPI Composite Benchmark Price and Average Price

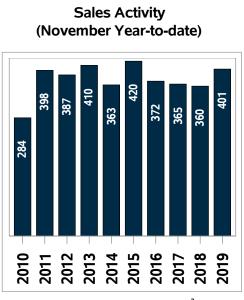




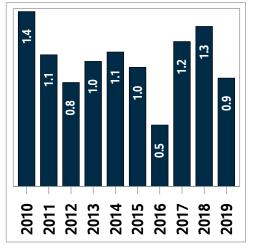
### BURLINGTON (32) MLS® Residential Market Activity

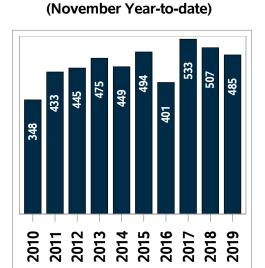
**New Listings** 



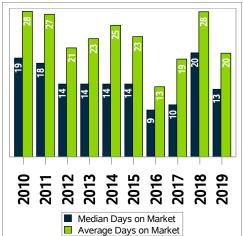


Months of Inventory<sup>2</sup> (November Year-to-date)

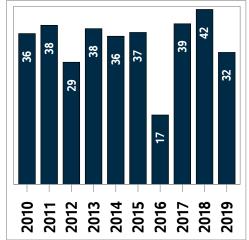




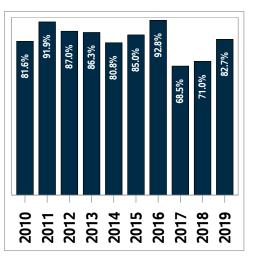
Days on Market (November Year-to-date)







Sales to New Listings Ratio (November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month



#### **BURLINGTON (32) MLS®** Residential Market Activity

		Compared to <sup>°</sup>					
Actual	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	33	0.0	-2.9	43.5	57.1	22.2	26.9
Dollar Volume	\$20,551,100	1.3	-4.0	57.0	123.9	68.9	155.4
New Listings	23	-17.9	-48.9	0.0	-14.8	21.1	-8.0
Active Listings	16	-46.7	-70.9	23.1	-56.8	-27.3	-30.4
Sales to New Listings Ratio <sup>1</sup>	143.5	117.9	75.6	100.0	77.8	142.1	104.0
Months of Inventory <sup>2</sup>	0.5	0.9	1.6	0.6	1.8	0.8	0.9
Average Price	\$622,761	1.3	-1.1	9.4	42.5	38.2	101.2
Median Price	\$618,000	-3.6	-9.9	11.8	37.3	62.7	114.0
Sales to List Price Ratio	99.4	97.9	97.0	102.6	98.1	99.5	98.8
Median Days on Market	13.0	28.0	35.5	9.0	21.0	29.0	25.5
Average Days on Market	18.2	30.6	39.5	12.2	47.5	34.7	38.5

		Compared to <sup>6</sup>					
Year-to-date	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	401	11.4	9.9	7.8	10.5	3.6	29.8
Dollar Volume	\$272,737,501	18.1	14.9	29.5	73.3	89.0	186.8
New Listings	485	-4.3	-9.0	20.9	8.0	9.0	40.6
Active Listings <sup>3</sup>	32	-24.6	-17.8	90.2	-10.9	8.0	-32.4
Sales to New Listings Ratio	82.7	71.0	68.5	92.8	80.8	87.0	89.6
Months of Inventory <sup>5</sup>	0.9	1.3	1.2	0.5	1.1	0.8	1.7
Average Price	\$680,143	6.0	4.6	20.1	56.9	82.4	121.0
Median Price	\$680,000	6.0	6.3	20.4	54.5	85.0	128.2
Sales to List Price Ratio	99.1	98.3	103.0	102.1	99.0	98.9	97.3
Median Days on Market	13.0	20.0	10.0	9.0	14.0	14.0	26.0
Average Days on Market	19.9	27.9	18.8	13.5	25.3	21.0	45.4

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
 <sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
 <sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

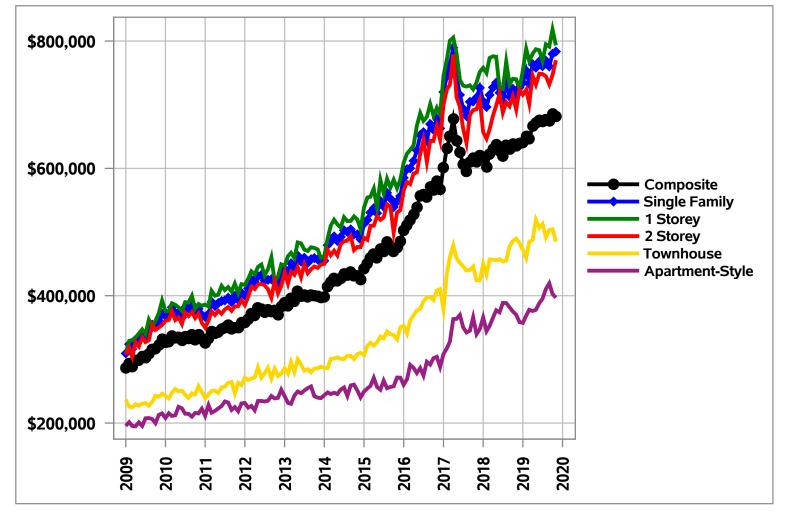
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month





MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	November 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$681,400	-0.6	0.8	1.5	7.3	17.5	57.9			
Single Family	\$783,500	0.5	1.9	3.3	9.6	15.5	57.9			
One Storey	\$793,200	-3.1	-0.2	0.8	7.2	14.1	52.7			
Two Storey	\$770,000	3.1	3.4	5.2	11.2	15.6	61.6			
Townhouse	\$484,900	-3.9	-1.4	-6.6	-1.0	18.7	57.3			
Apartment-Style	\$396,800	-1.5	-3.3	5.0	7.2	30.5	58.1			

## MLS<sup>®</sup> HPI Benchmark Price





## BURLINGTON (32) MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1277
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1309
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5035
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON (32) MLS® HPI Benchmark Descriptions



## 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1284
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5750
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1365
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3300
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Attached
Wastewater Disposal	Municipal sewers



## BURLINGTON (32) MLS® HPI Benchmark Descriptions



## Townhouse 🇰

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1239
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

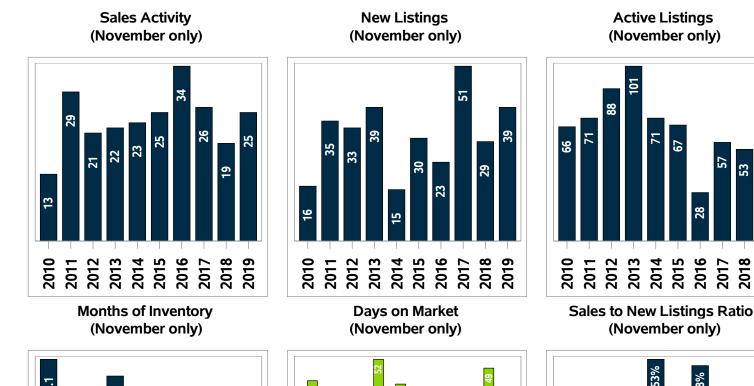
## Apartment-Style

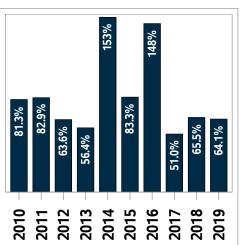
Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1108
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



#### **BURLINGTON (33)** MLS® Residential Market Activity





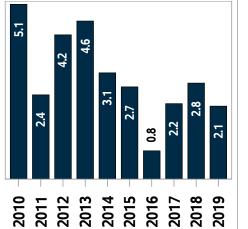


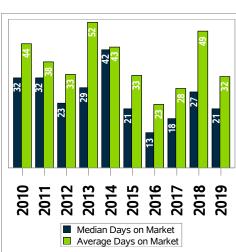
67

57

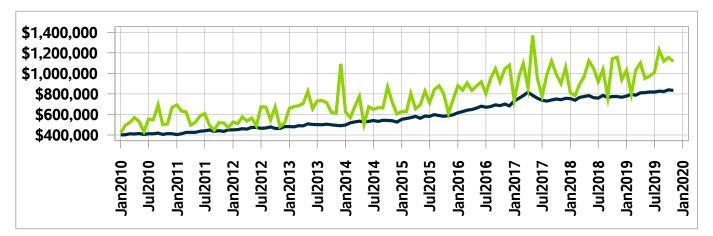
53

2018 2019





MLS® HPI Composite Benchmark Price and Average Price

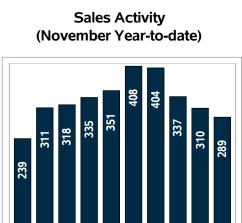




#### BURLINGTON (33) MLS® Residential Market Activity

**New Listings** 

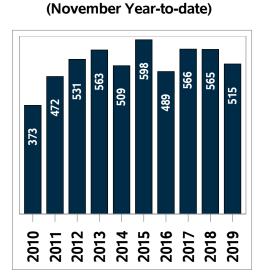




2010 2011 2012 2013 2013 2014 2015 2015

Months of Inventory<sup>2</sup>

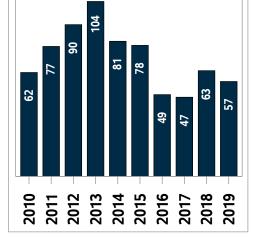
(November Year-to-date)



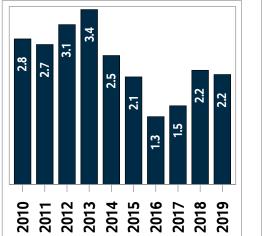
**Days on Market** 

(November Year-to-date)

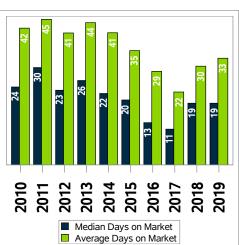
Active Listings <sup>1</sup> (November Year-to-date)

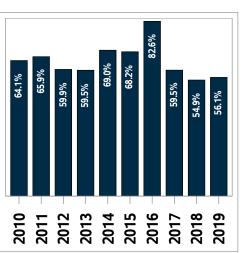


Sales to New Listings Ratio (November Year-to-date)



2017 2018 2019





<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month



#### **BURLINGTON (33) MLS®** Residential Market Activity

		Compared to <sup>°</sup>					
Actual	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	25	31.6	-3.8	-26.5	8.7	19.0	127.3
Dollar Volume	\$27,894,800	26.9	19.1	-21.4	69.4	176.1	514.1
New Listings	39	34.5	-23.5	69.6	160.0	18.2	143.8
Active Listings	53	0.0	-7.0	89.3	-25.4	-39.8	6.0
Sales to New Listings Ratio <sup>1</sup>	64.1	65.5	51.0	147.8	153.3	63.6	68.8
Months of Inventory <sup>2</sup>	2.1	2.8	2.2	0.8	3.1	4.2	4.5
Average Price	\$1,115,792	-3.5	23.9	6.9	55.8	131.9	170.2
Median Price	\$970,000	-0.5	11.5	18.0	55.4	118.0	146.8
Sales to List Price Ratio	98.6	96.4	97.0	98.7	96.5	98.0	97.6
Median Days on Market	21.0	27.0	17.5	12.5	42.0	23.0	47.0
Average Days on Market	32.5	48.6	28.2	22.6	43.0	33.2	52.5

		Compared to <sup>6</sup>					
Year-to-date	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	289	-6.8	-14.2	-28.5	-17.7	-9.1	18.0
Dollar Volume	\$304,015,191	0.2	-10.3	-16.8	29.8	68.9	152.9
New Listings	515	-8.8	-9.0	5.3	1.2	-3.0	44.7
Active Listings <sup>3</sup>	57	-10.2	19.8	16.0	-29.8	-37.5	-26.4
Sales to New Listings Ratio <sup>4</sup>	56.1	54.9	59.5	82.6	69.0	59.9	68.8
Months of Inventory <sup>5</sup>	2.2	2.2	1.5	1.3	2.5	3.1	3.4
Average Price	\$1,051,956	7.5	4.6	16.3	57.6	85.9	114.4
Median Price	\$900,000	13.9	4.0	18.9	63.6	88.6	129.0
Sales to List Price Ratio	97.4	97.8	101.4	99.7	97.7	97.7	97.0
Median Days on Market	19.0	19.0	11.0	13.0	22.0	23.0	40.0
Average Days on Market	32.9	30.4	22.5	28.8	40.7	40.7	58.9

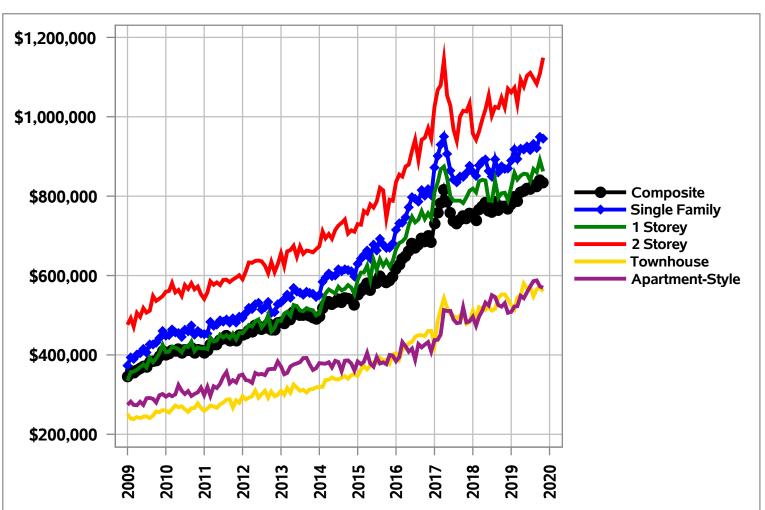
<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
 <sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
 <sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 <sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month <sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes





MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	November 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$833,900	-0.7	0.9	2.6	7.7	19.0	54.7
Single Family	\$944,800	-0.5	1.4	3.0	8.8	15.6	54.7
One Storey	\$862,300	-3.2	-0.7	0.7	6.6	14.0	51.4
Two Storey	\$1,148,800	3.6	4.7	6.7	12.2	18.3	60.9
Townhouse	\$559,800	-1.9	2.2	-3.5	1.4	21.6	60.4
Apartment-Style	\$569,300	-0.6	-2.8	4.9	7.3	31.7	50.4



#### MLS<sup>®</sup> HPI Benchmark Price



## BURLINGTON (33) MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1346
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1404
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7260
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON (33) MLS® HPI Benchmark Descriptions



## 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7245
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 簡

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2321
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7735
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## BURLINGTON (33) MLS® HPI Benchmark Descriptions



## Townhouse 🇰

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1249
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1224
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



2.5

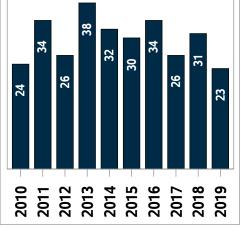
2010

#### BURLINGTON (34) MLS<sup>®</sup> Residential Market Activity

**New Listings** 



## Sales Activity (November only)



Months of Inventory (November only)

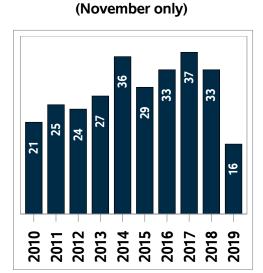
2011 2012 2013 2013 2015

2016

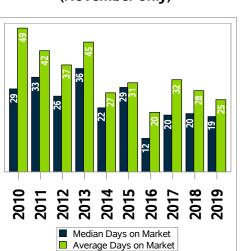
2017

1.0

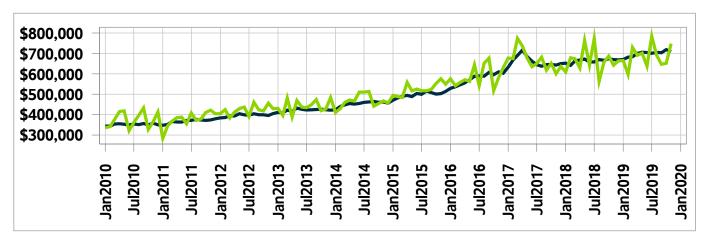
2018 2019



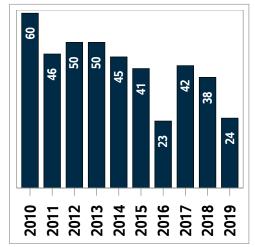
Days on Market (November only)



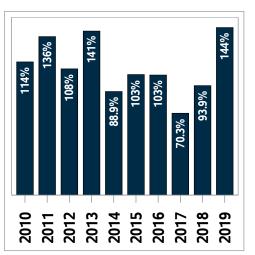
MLS® HPI Composite Benchmark Price and Average Price



Active Listings (November only)



Sales to New Listings Ratio (November only)

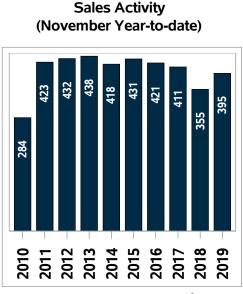




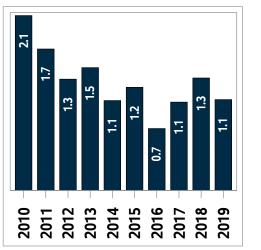
#### BURLINGTON (34) MLS® Residential Market Activity

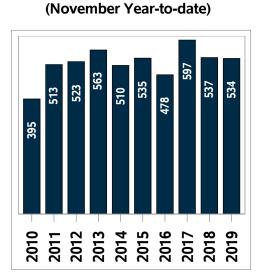
**New Listings** 



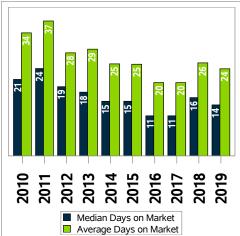


Months of Inventory<sup>2</sup> (November Year-to-date)

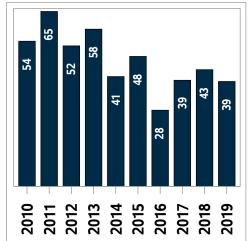




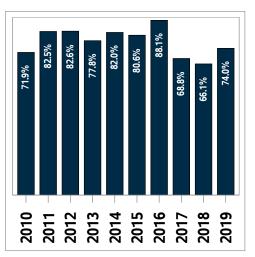
Days on Market (November Year-to-date)



Active Listings <sup>1</sup> (November Year-to-date)



Sales to New Listings Ratio (November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month



#### **BURLINGTON (34) MLS®** Residential Market Activity

		Compared to <sup>°</sup>					
Actual	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	23	-25.8	-11.5	-32.4	-28.1	-11.5	15.0
Dollar Volume	\$17,200,500	-13.6	10.1	-12.9	15.0	45.0	119.6
New Listings	16	-51.5	-56.8	-51.5	-55.6	-33.3	0.0
Active Listings	24	-36.8	-42.9	4.3	-46.7	-52.0	-25.0
Sales to New Listings Ratio <sup>1</sup>	143.8	93.9	70.3	103.0	88.9	108.3	125.0
Months of Inventory <sup>2</sup>	1.0	1.2	1.6	0.7	1.4	1.9	1.6
Average Price	\$747,848	16.4	24.5	28.7	60.0	63.9	90.9
Median Price	\$725,000	17.9	14.1	31.6	77.9	87.6	126.2
Sales to List Price Ratio	98.8	97.6	98.1	101.1	98.4	97.5	97.4
Median Days on Market	19.0	20.0	19.5	11.5	22.0	26.0	52.5
Average Days on Market	24.8	27.9	31.7	20.4	27.2	36.7	53.1

		Compared to <sup>°</sup>						
Year-to-date	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009	
Sales Activity	395	11.3	-3.9	-6.2	-5.5	-8.6	33.4	
Dollar Volume	\$272,235,755	14.6	-2.3	11.2	37.7	50.2	155.9	
New Listings	534	-0.6	-10.6	11.7	4.7	2.1	54.3	
Active Listings <sup>3</sup>	39	-10.1	-1.2	37.7	-4.5	-25.3	-31.0	
Sales to New Listings Ratio $4$	74.0	66.1	68.8	88.1	82.0	82.6	85.5	
Months of Inventory	1.1	1.3	1.1	0.7	1.1	1.3	2.1	
Average Price	\$689,204	3.0	1.6	18.5	45.7	64.3	91.8	
Median Price	\$630,423	2.5	-1.3	18.4	48.2	69.5	109.1	
Sales to List Price Ratio	99.0	98.4	102.6	100.5	98.8	98.5	97.1	
Median Days on Market	14.0	16.0	11.0	11.0	15.0	19.0	32.0	
Average Days on Market	23.9	25.6	20.1	20.1	25.3	28.3	48.8	

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
 <sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
 <sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 <sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

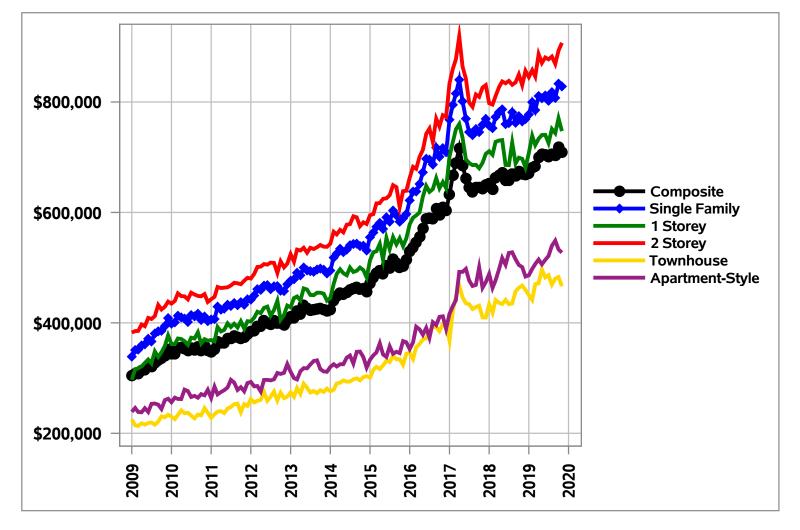
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month <sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes





MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	November 2019	1 month ago	3 months6 months12 months1 month agoagoago3 years ago							
Composite	\$708,800	-1.4	0.5	0.4	5.8	16.3	53.4			
Single Family	\$828,200	-0.6	1.3	2.7	8.3	15.6	53.5			
One Storey	\$747,200	-3.0	-0.5	0.9	7.2	14.1	50.8			
Two Storey	\$907,200	1.6	2.8	4.2	9.2	16.9	55.8			
Townhouse	\$466,500	-3.4	-0.6	-6.1	-0.2	17.3	54.7			
Apartment-Style	\$527,200	-1.1	-2.3	4.2	5.2	28.0	56.0			

## MLS® HPI Benchmark Price





## BURLINGTON (34) MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1331
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1394
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6116
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON (34) MLS® HPI Benchmark Descriptions



## 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1237
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6240
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 簡

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1936
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## BURLINGTON (34) MLS® HPI Benchmark Descriptions



## Townhouse 🇰

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1282
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

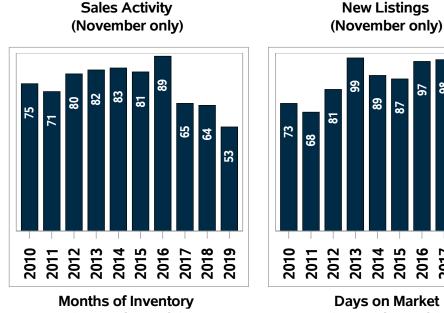
## Apartment-Style

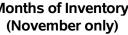
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1223
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

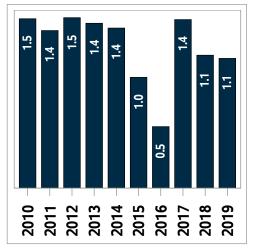


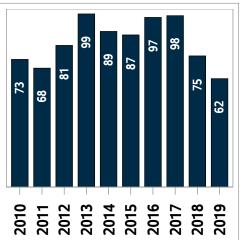
#### **BURLINGTON (35)** MLS® Residential Market Activity



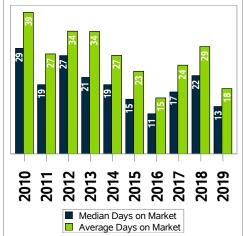








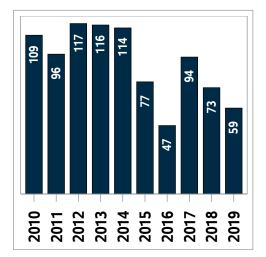
**Days on Market** (November only)



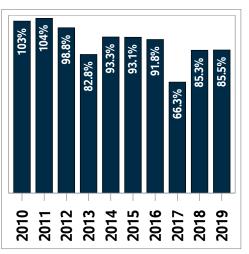




Active Listings (November only)



Sales to New Listings Ratio (November only)



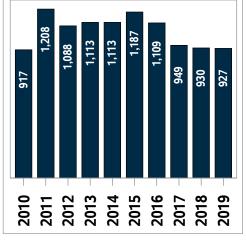


#### BURLINGTON (35) MLS® Residential Market Activity

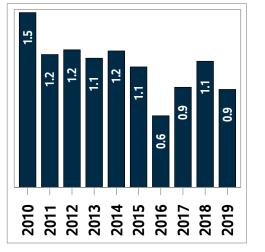
**New Listings** 

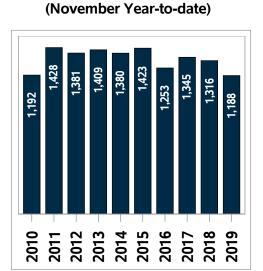




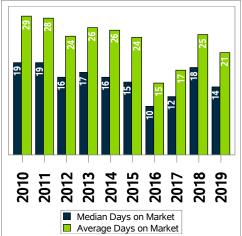


Months of Inventory<sup>2</sup> (November Year-to-date)

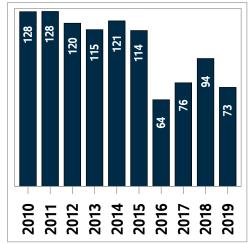




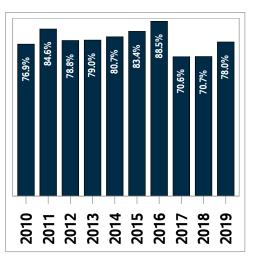
Days on Market (November Year-to-date)







Sales to New Listings Ratio (November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month



#### **BURLINGTON (35) MLS®** Residential Market Activity

		Compared to <sup>°</sup>					
Actual	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	53	-17.2	-18.5	-40.4	-36.1	-33.8	-27.4
Dollar Volume	\$39,057,450	-3.9	-9.1	-24.6	6.3	16.7	36.9
New Listings	62	-17.3	-36.7	-36.1	-30.3	-23.5	-7.5
Active Listings	59	-19.2	-37.2	25.5	-48.2	-49.6	-16.9
Sales to New Listings Ratio <sup>1</sup>	85.5	85.3	66.3	91.8	93.3	98.8	109.0
Months of Inventory <sup>2</sup>	1.1	1.1	1.4	0.5	1.4	1.5	1.0
Average Price	\$736,933	16.1	11.5	26.6	66.5	76.1	88.5
Median Price	\$688,000	10.5	9.6	18.6	69.9	72.0	102.1
Sales to List Price Ratio	99.4	98.2	98.6	100.8	97.1	94.4	98.9
Median Days on Market	13.0	21.5	17.0	11.0	19.0	27.0	23.0
Average Days on Market	17.9	29.5	24.4	15.4	27.1	33.7	32.3

		Compared to <sup>°</sup>						
Year-to-date	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009	
Sales Activity	927	-0.3	-2.3	-16.4	-16.7	-14.8	-1.7	
Dollar Volume	\$632,296,696	1.0	-2.5	-3.7	20.5	36.9	89.7	
New Listings	1,188	-9.7	-11.7	-5.2	-13.9	-14.0	10.9	
Active Listings <sup>3</sup>	73	-22.6	-4.4	14.3	-40.2	-39.3	-50.4	
Sales to New Listings Ratio $4$	78.0	70.7	70.6	88.5	80.7	78.8	88.0	
Months of Inventory <sup>5</sup>	0.9	1.1	0.9	0.6	1.2	1.2	1.7	
Average Price	\$682,089	1.3	-0.1	15.1	44.6	60.7	93.0	
Median Price	\$655,000	4.0	1.2	17.0	52.9	66.8	101.8	
Sales to List Price Ratio	99.1	98.3	102.8	101.8	98.3	98.0	97.0	
Median Days on Market	14.0	18.0	12.0	10.0	16.0	16.0	27.0	
Average Days on Market	21.1	24.8	17.4	14.8	25.7	24.5	41.9	

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
 <sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
 <sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

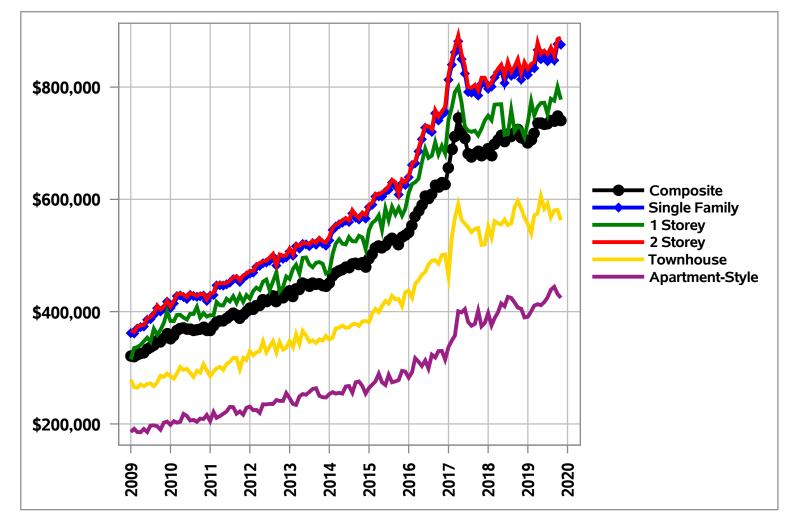
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month <sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes





MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	November 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$740,300	-1.1	-0.0	0.6	4.4	17.6	51.9
Single Family	\$875,600	-0.1	1.7	3.1	7.6	16.7	53.1
One Storey	\$777,600	-2.8	-0.2	0.8	7.1	11.8	46.1
Two Storey	\$888,000	0.3	2.0	3.3	7.7	17.4	54.1
Townhouse	\$562,800	-3.2	-1.0	-7.1	-3.5	12.4	47.1
Apartment-Style	\$424,600	-1.6	-3.3	3.2	4.8	28.6	58.8

## MLS® HPI Benchmark Price





## BURLINGTON (35) MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1640
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3691
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON (35) MLS® HPI Benchmark Descriptions



## 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1328
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1701
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3587
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## BURLINGTON (35) MLS® HPI Benchmark Descriptions



## Townhouse 🇰

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

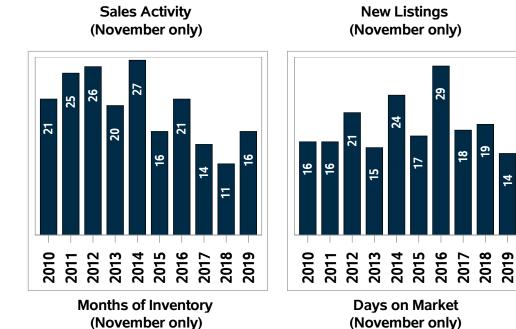
## Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	958
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

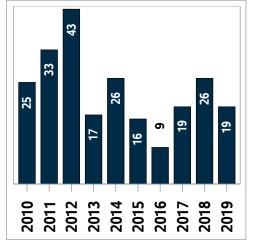


#### BURLINGTON (36) MLS<sup>®</sup> Residential Market Activity





Active Listings (November only)



Sales to New Listings Ratio (November only)

94.1%

72.4%

2012 2013 2014 2015 2015 2016 2017 2019 2019 2019

57.9%

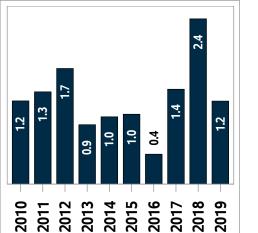
56%

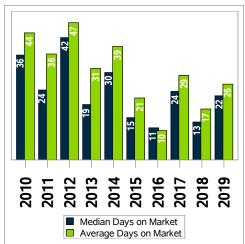
124%

131%

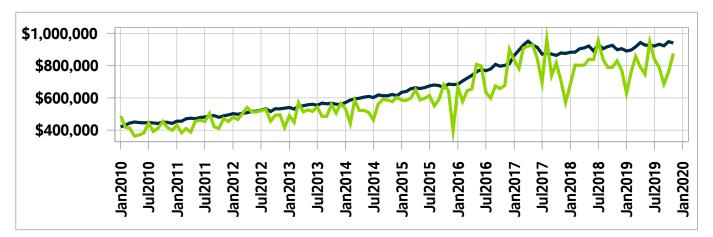
2010

2011





MLS® HPI Composite Benchmark Price and Average Price



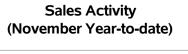
Source: Canadian MLS® Systems, CREA

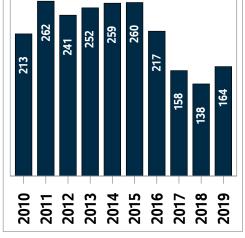


#### BURLINGTON (36) MLS® Residential Market Activity

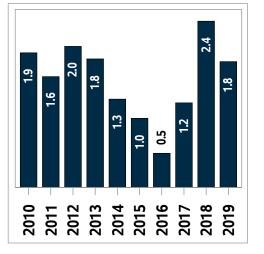
**New Listings** 

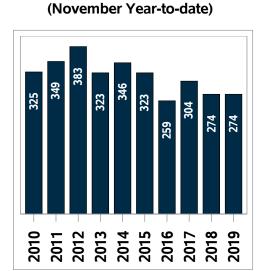






Months of Inventory<sup>2</sup> (November Year-to-date)

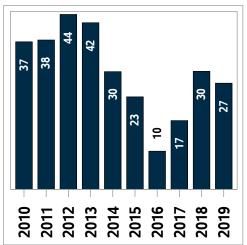




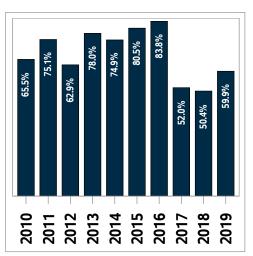
Days on Market (November Year-to-date)



Active Listings <sup>1</sup> (November Year-to-date)



Sales to New Listings Ratio (November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month



#### **BURLINGTON (36) MLS® Residential Market Activity**

		Compared to <sup>°</sup>					
Actual	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	16	45.5	14.3	-23.8	-40.7	-38.5	166.7
Dollar Volume	\$13,984,185	53.3	41.7	-1.6	-10.3	8.6	400.7
New Listings	14	-26.3	-22.2	-51.7	-41.7	-33.3	-6.7
Active Listings	19	-26.9	0.0	111.1	-26.9	-55.8	5.6
Sales to New Listings Ratio <sup>1</sup>	114.3	57.9	77.8	72.4	112.5	123.8	40.0
Months of Inventory <sup>2</sup>	1.2	2.4	1.4	0.4	1.0	1.7	3.0
Average Price	\$874,012	5.4	24.0	29.2	51.4	76.4	87.8
Median Price	\$901,000	4.2	45.0	41.3	51.4	69.7	101.3
Sales to List Price Ratio	98.6	96.8	97.5	100.1	98.2	96.8	98.1
Median Days on Market	22.0	13.0	23.5	11.0	30.0	42.0	15.5
Average Days on Market	26.0	17.5	29.0	10.0	39.0	47.1	27.5

		Compared to <sup>6</sup>					
Year-to-date	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	164	18.8	3.8	-24.4	-36.7	-32.0	16.3
Dollar Volume	\$130,813,834	15.9	-1.7	-11.6	-6.3	7.8	145.1
New Listings	274	0.0	-9.9	5.8	-20.8	-28.5	42.7
Active Listings <sup>3</sup>	27	-10.1	54.5	178.3	-9.8	-39.3	-11.7
Sales to New Listings Ratio <sup>4</sup>	59.9	50.4	52.0	83.8	74.9	62.9	73.4
Months of Inventory <sup>5</sup>	1.8	2.4	1.2	0.5	1.3	2.0	2.4
Average Price	\$797,645	-2.4	-5.3	17.0	48.0	58.4	110.7
Median Price	\$777,000	-9.7	-7.5	14.6	49.4	48.0	94.7
Sales to List Price Ratio	98.4	97.3	101.1	100.6	98.1	97.9	90.7
Median Days on Market	15.0	20.0	11.0	9.0	18.0	23.0	43.0
Average Days on Market	23.8	27.1	17.6	15.0	26.1	31.0	51.8

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
 <sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
 <sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

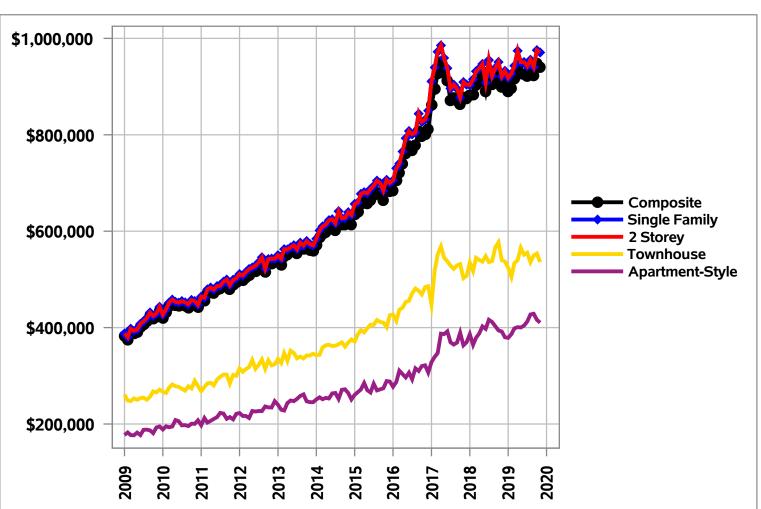
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month <sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes





MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	November 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$940,300	-0.8	0.9	1.5	4.7	17.3	51.4
Single Family	\$970,800	-0.5	1.6	2.1	5.4	16.8	51.8
One Storey							
Two Storey	\$970,800	-0.5	1.6	2.1	5.4	16.8	51.8
Townhouse	\$536,000	-3.2	0.0	-5.2	-0.7	10.7	45.2
Apartment-Style	\$410,300	-1.4	-4.0	2.5	4.7	27.5	55.3



#### MLS<sup>®</sup> HPI Benchmark Price



## BURLINGTON (36) MLS® HPI Benchmark Descriptions



# Composite 🏦 👬 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
<b>Basement Finish</b>	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1687
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
<b>Basement Finish</b>	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## BURLINGTON (36) MLS® HPI Benchmark Descriptions



## 2 Storey 🇌

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
<b>Basement Finish</b>	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Townhouse 🇰

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
<b>Basement Finish</b>	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1386
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers



## BURLINGTON (36) MLS® HPI Benchmark Descriptions



# Apartment-Style

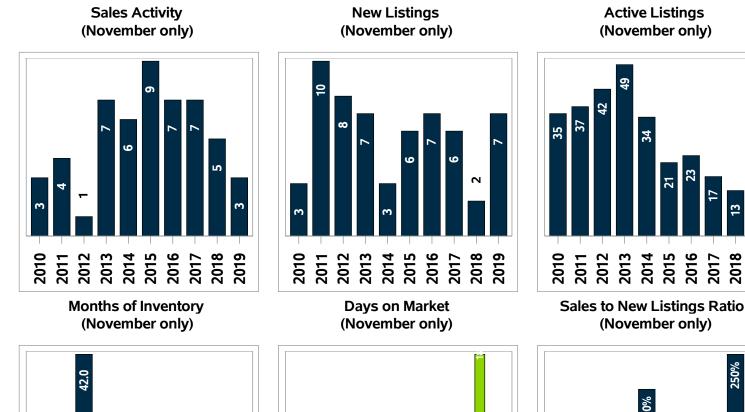
Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
<b>Basement Finish</b>	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	783
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	4
Wastewater Disposal	Municipal sewers

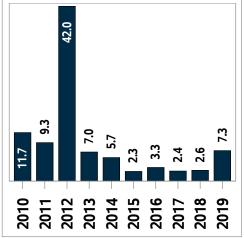


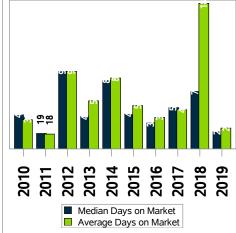
#### **BURLINGTON (38)** MLS® Residential Market Activity

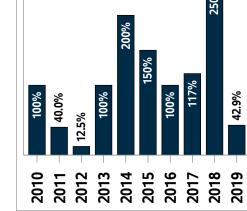


2019 2018

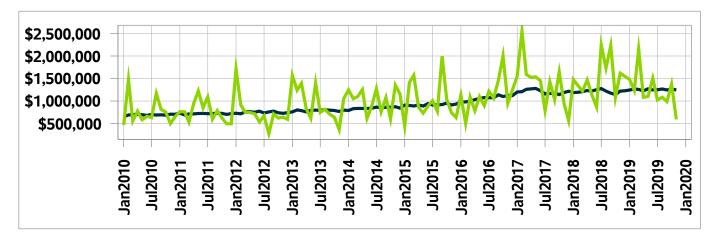








MLS® HPI Composite Benchmark Price and Average Price



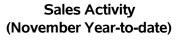


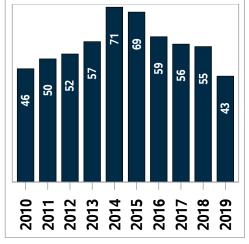
#### BURLINGTON (38) MLS® Residential Market Activity

**New Listings** 

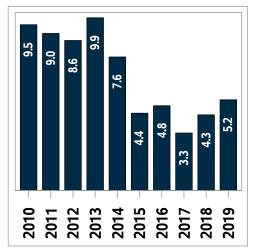
(November Year-to-date)







Months of Inventory<sup>2</sup> (November Year-to-date)



 2010
 109

 2011
 135

 2012
 135

 2013
 132

 2013
 132

 2014
 132

 2014
 134

 2015
 134

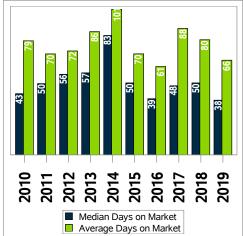
 2016
 112

 2017
 82

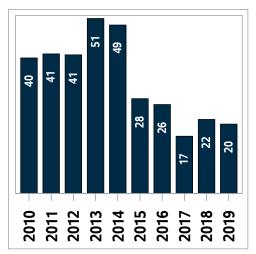
 2018
 88

 2019
 106

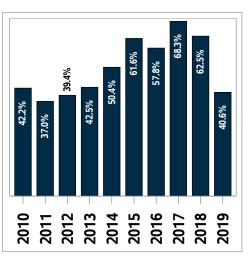
Days on Market (November Year-to-date)



Active Listings <sup>1</sup> (November Year-to-date)



Sales to New Listings Ratio (November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year <sup>2</sup> Average active listings January to the current month/average of sales January to the current month



#### **BURLINGTON (38) MLS® Residential Market Activity**

		Compared to <sup>6</sup>					
Actual	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	3	-40.0	-57.1	-57.1	-50.0	200.0	-50.0
Dollar Volume	\$1,777,000	-78.0	-73.3	-73.4	-78.1	176.0	-53.2
New Listings	7	250.0	16.7	0.0	133.3	-12.5	-30.0
Active Listings	22	69.2	29.4	-4.3	-35.3	-47.6	-47.6
Sales to New Listings Ratio <sup>1</sup>	42.9	250.0	116.7	100.0	200.0	12.5	60.0
Months of Inventory <sup>2</sup>	7.3	2.6	2.4	3.3	5.7	42.0	7.0
Average Price	\$592,333	-63.4	-37.7	-37.8	-56.2	-8.0	-6.4
Median Price	\$594,000	-57.6	-15.1	-44.7	-42.0	-7.7	-2.6
Sales to List Price Ratio	94.0	91.0	95.5	97.4	93.9	107.5	96.3
Median Days on Market	21.0	71.0	51.0	32.0	84.5	96.0	34.5
Average Days on Market	25.7	180.2	48.4	38.9	87.7	96.0	53.7

		Compared to <sup>6</sup>					
Year-to-date	November 2019	November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
Sales Activity	43	-21.8	-23.2	-27.1	-39.4	-17.3	30.3
Dollar Volume	\$51,506,188	-35.9	-39.8	-21.8	-22.1	33.0	110.2
New Listings	106	20.5	29.3	3.9	-24.8	-19.7	-4.5
Active Listings <sup>3</sup>	20	-6.3	21.2	-22.0	-58.9	-50.0	-49.0
Sales to New Listings Ratio <sup>4</sup>	40.6	62.5	68.3	57.8	50.4	39.4	29.7
Months of Inventory <sup>5</sup>	5.2	4.3	3.3	4.8	7.6	8.6	13.2
Average Price	\$1,197,818	-18.0	-21.6	7.3	28.6	60.8	61.3
Median Price	\$1,120,000	-7.8	-8.9	15.5	38.8	75.0	94.8
Sales to List Price Ratio	94.8	93.7	96.5	96.9	95.2	93.9	94.2
Median Days on Market	38.0	50.0	48.0	39.0	83.0	56.0	54.0
Average Days on Market	65.8	80.0	87.9	61.4	101.2	72.2	79.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods
 <sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods
 <sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 <sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

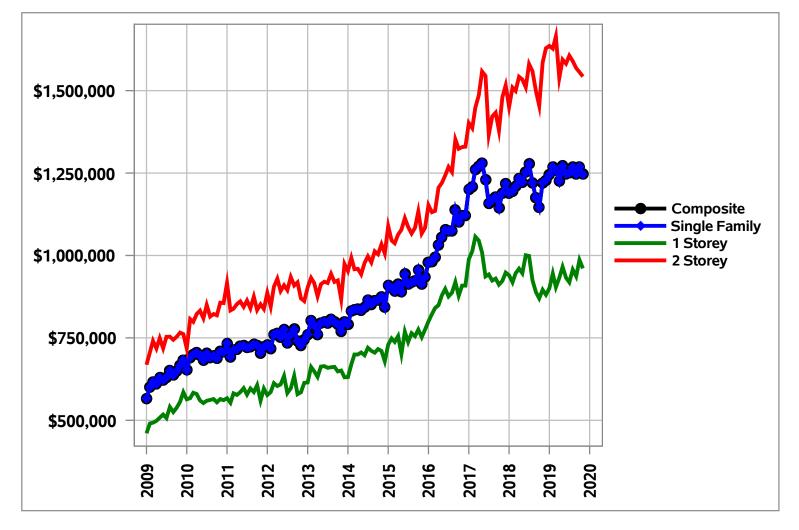
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month <sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes





MLS <sup>®</sup> Home Price Index Benchmark Price							
		percentage change vs.					
Benchmark Type:	November 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$1,246,200	-1.8	-1.7	-2.0	2.1	11.2	42.5
Single Family	\$1,246,200	-1.8	-1.7	-2.0	2.1	11.2	42.5
One Storey	\$960,700	-2.6	0.4	-0.5	7.2	5.7	35.2
Two Storey	\$1,542,800	-0.9	-2.9	-3.2	-2.7	16.1	49.2
Townhouse							
Apartment-Style							

## MLS® HPI Benchmark Price





## BURLINGTON (38) MLS® HPI Benchmark Descriptions



# Composite 🏫 🏦 📕

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

## Single Family 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	46882
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### BURLINGTON (38) MLS® HPI Benchmark Descriptions



## 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1707
Half Bathrooms	0
Heating	Forced air
Lot Size	43427
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2868
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	60000
Number of Fireplaces	2
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private