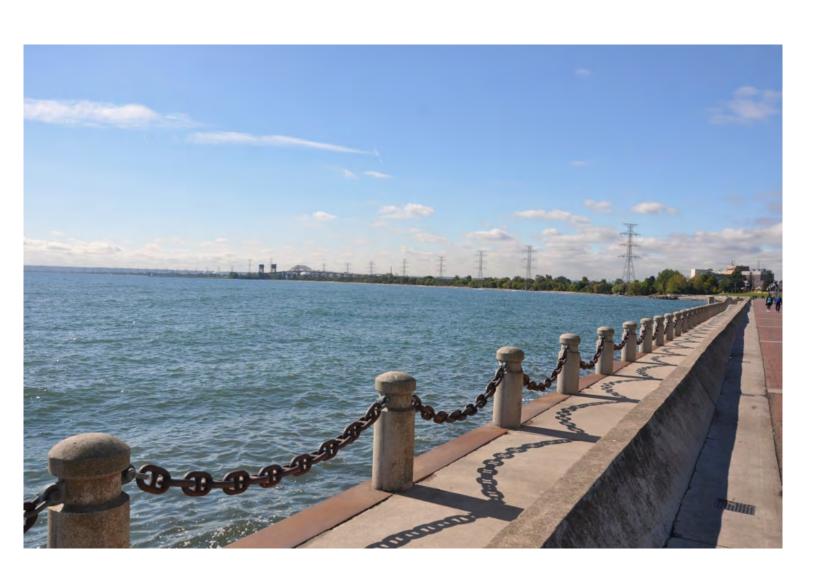




### **BURLINGTON**

# MLS® Residential Market Activity July 2019



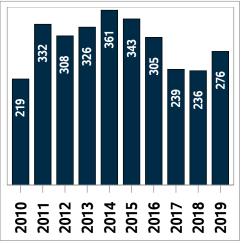


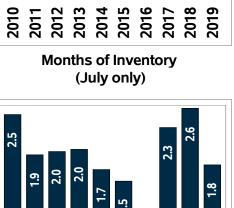


# **BURLINGTON**MLS® Residential Market Activity



Sales Activity (July only)

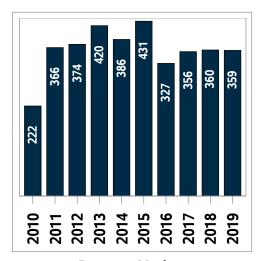




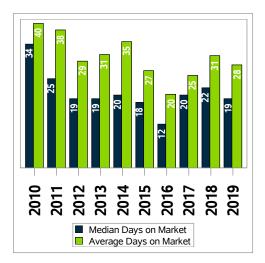
2011 2012 2013 2014 2015

2016

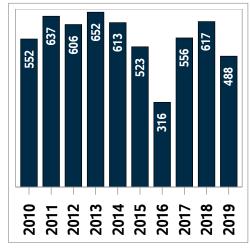
New Listings (July only)



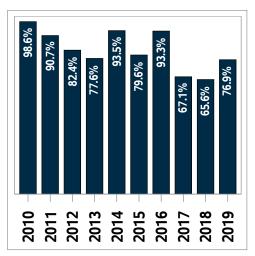
Days on Market (July only)



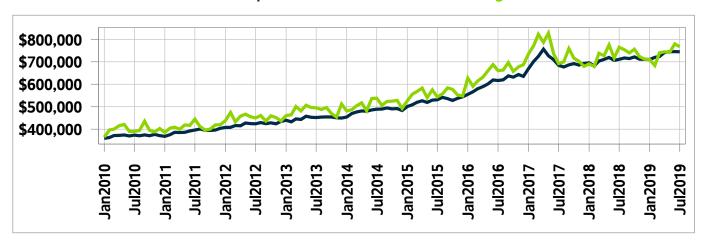
Active Listings (July only)



Sales to New Listings Ratio (July only)



MLS® HPI Composite Benchmark Price and Average Price

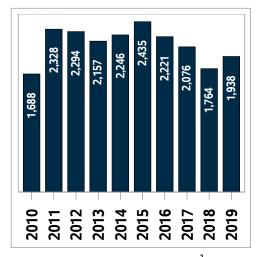




# **BURLINGTON**MLS® Residential Market Activity



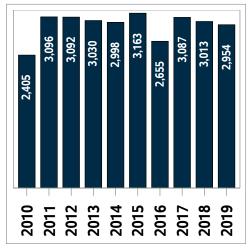
Sales Activity (July Year-to-date)



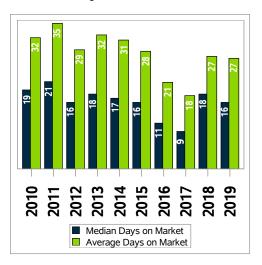
Months of Inventory <sup>2</sup> (July Year-to-date)

2015 2016 2017

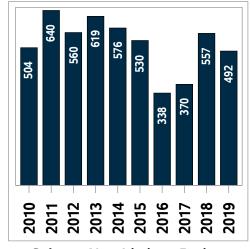




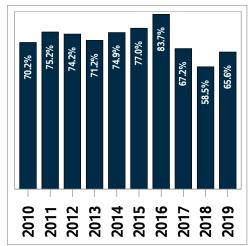
Days on Market (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Sales to New Listings Ratio (July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON MLS® Residential Market Activity**

				Compa	red to '		
Actual	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	276	16.9	15.5	-9.5	-23.5	-10.4	7.0
Dollar Volume	\$211,772,743	17.3	28.1	5.1	9.0	52.8	132.7
New Listings	359	-0.3	0.8	9.8	-7.0	-4.0	15.1
Active Listings	488	-20.9	-12.2	54.4	-20.4	-19.5	-4.7
Sales to New Listings Ratio 1	76.9	65.6	67.1	93.3	93.5	82.4	82.7
Months of Inventory <sup>2</sup>	1.8	2.6	2.3	1.0	1.7	2.0	2.0
Average Price	\$767,293	0.3	10.9	16.1	42.6	70.5	117.5
Median Price	\$700,000	1.4	5.3	14.8	48.9	75.0	116.9
Sales to List Price Ratio	98.6	98.1	98.3	101.5	98.2	98.3	97.3
Median Days on Market	19.0	22.0	20.0	12.0	20.0	19.0	31.0
Average Days on Market	28.3	30.8	25.4	20.2	34.7	29.3	53.6

				Compa	red to <sup>6</sup>		
Year-to-date	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	1,938	9.9	-6.6	-12.7	-13.7	-15.5	23.2
Dollar Volume	\$1,439,520,886	11.4	-10.7	0.5	25.8	38.2	154.1
New Listings	2,954	-2.0	-4.3	11.3	-1.5	-4.5	39.3
Active Listings <sup>3</sup>	492	-11.7	32.9	45.5	-14.7	-12.1	-24.7
Sales to New Listings Ratio 4	65.6	58.5	67.2	83.7	74.9	74.2	74.2
Months of Inventory ⁵	1.8	2.2	1.2	1.1	1.8	1.7	2.9
Average Price	\$742,787	1.4	-4.4	15.2	45.8	63.6	106.2
Median Price	\$683,750	2.8	-3.1	14.0	48.8	66.8	113.7
Sales to List Price Ratio	98.5	98.1	103.7	100.8	98.3	98.2	95.8
Median Days on Market	16.0	18.0	9.0	11.0	17.0	16.0	37.0
Average Days on Market	26.6	27.1	17.6	20.8	31.0	28.7	54.6

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

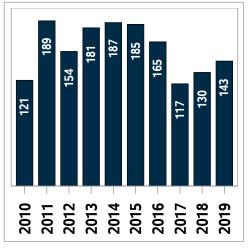
<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



# **BURLINGTON**MLS® Single Family Market Activity

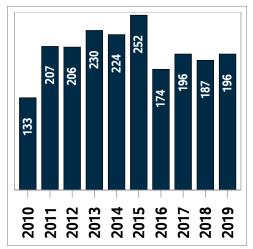


Sales Activity (July only)



Months of Inventory (July only)

New Listings (July only)



Days on Market (July only)

 2010
 360

 2011
 392

 2012
 401

 2013
 394

 2014
 388

 2015
 340

 2016
 183

 2017
 364

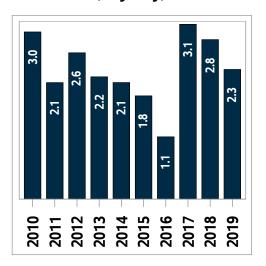
 2018
 369

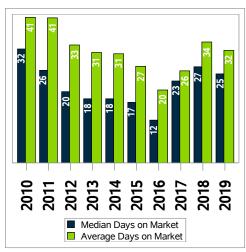
 2019
 330

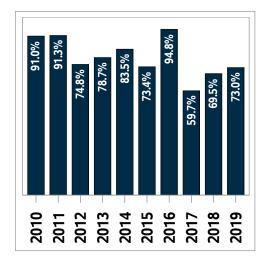
**Active Listings** 

(July only)

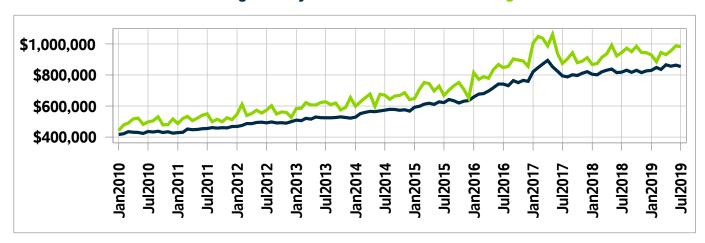
Sales to New Listings Ratio (July only)







MLS® HPI Single Family Benchmark Price and Average Price





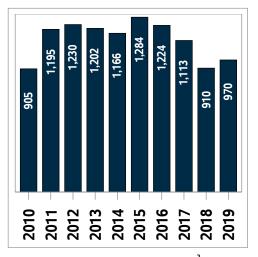
#### BURLINGTON MLS® Single Family Market Activity



Active Listings 1

(July Year-to-date)

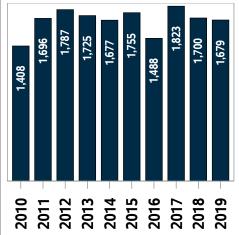
**Sales Activity** (July Year-to-date)



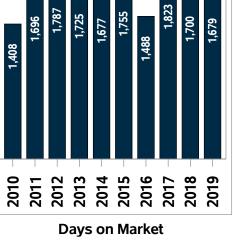
Months of Inventory <sup>2</sup> (July Year-to-date)

2015 2016 2017

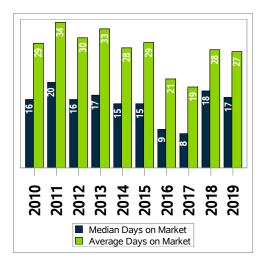


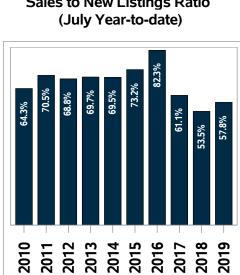


(July Year-to-date)



Sales to New Listings Ratio





2010 2011 2012 2013 2014 2015 2016 2017

2.2

<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON MLS® Single Family Market Activity**

				Compa	red to '		
Actual	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	143	10.0	22.2	-13.3	-23.5	-7.1	11.7
Dollar Volume	\$140,544,225	14.6	37.4	0.5	12.1	59.1	154.5
New Listings	196	4.8	0.0	12.6	-12.5	-4.9	14.6
Active Listings	330	-10.6	-9.3	80.3	-14.9	-17.7	13.4
Sales to New Listings Ratio 1	73.0	69.5	59.7	94.8	83.5	74.8	74.9
Months of Inventory <sup>2</sup>	2.3	2.8	3.1	1.1	2.1	2.6	2.3
Average Price	\$982,827	4.2	12.4	16.0	46.6	71.3	127.8
Median Price	\$865,000	5.7	5.5	13.8	47.9	68.8	112.6
Sales to List Price Ratio	97.9	98.1	97.8	101.8	98.4	98.0	97.4
Median Days on Market	25.0	27.0	23.0	12.0	18.0	20.0	30.5
Average Days on Market	31.6	34.0	25.9	20.5	30.7	33.1	56.1

				Compa	red to 6		
Year-to-date	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	970	6.6	-12.8	-20.8	-16.8	-21.1	6.1
Dollar Volume	\$921,639,336	8.7	-17.3	-8.0	22.5	32.9	132.4
New Listings	1,679	-1.2	-7.9	12.8	0.1	-6.0	36.6
Active Listings <sup>3</sup>	311	-9.0	29.7	58.9	-7.4	-16.2	-19.5
Sales to New Listings Ratio 4	57.8	53.5	61.1	82.3	69.5	68.8	74.4
Months of Inventory 5	2.2	2.6	1.5	1.1	2.0	2.1	3.0
Average Price	\$950,144	1.9	-5.1	16.1	47.3	68.6	119.0
Median Price	\$841,750	1.4	-4.5	13.8	46.4	64.4	117.5
Sales to List Price Ratio	98.0	97.8	103.2	100.9	98.4	98.1	96.1
Median Days on Market	16.5	18.0	8.0	9.0	15.0	16.0	38.0
Average Days on Market	27.2	27.6	18.9	20.8	28.1	30.4	56.6

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

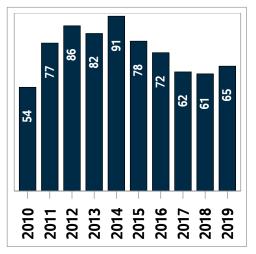
<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



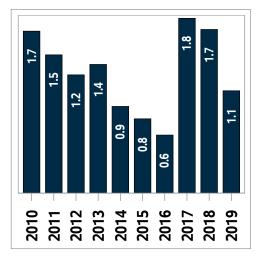
# **BURLINGTON MLS® Townhouse Market Activity**



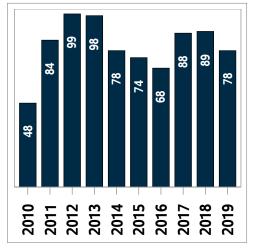
Sales Activity (July only)



Months of Inventory (July only)



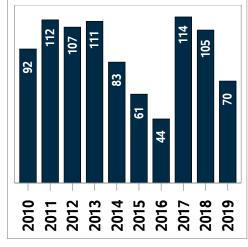
New Listings (July only)



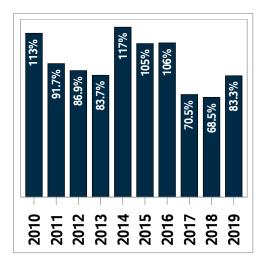
Days on Market (July only)



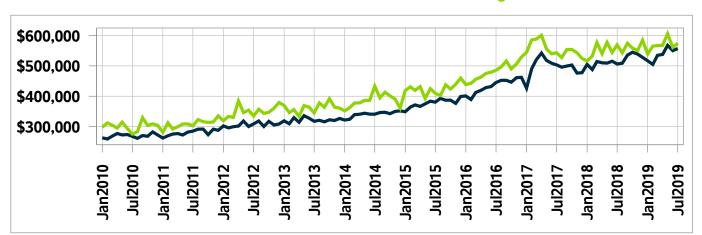
Active Listings (July only)



Sales to New Listings Ratio (July only)



MLS® HPI Townhouse Benchmark Price and Average Price

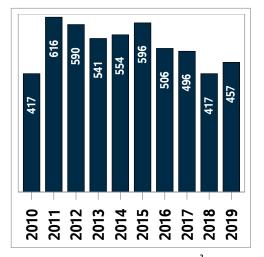




# **BURLINGTON**MLS® Townhouse Market Activity



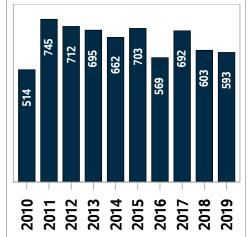
Sales Activity (July Year-to-date)



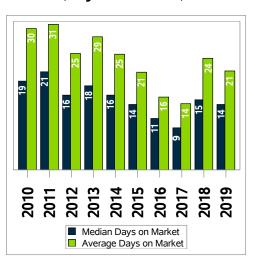
Months of Inventory <sup>2</sup> (July Year-to-date)

2016

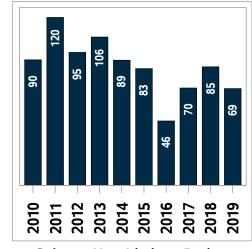




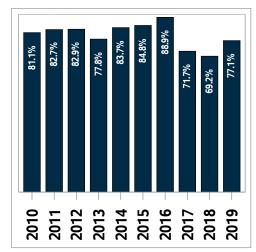
Days on Market (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Sales to New Listings Ratio (July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON MLS® Townhouse Market Activity**

				Compa	red to '		
Actual	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	65	6.6	4.8	-9.7	-28.6	-24.4	-8.5
Dollar Volume	\$37,329,498	7.5	10.9	6.8	-5.4	29.6	84.6
New Listings	78	-12.4	-11.4	14.7	0.0	-21.2	0.0
Active Listings	70	-33.3	-38.6	59.1	-15.7	-34.6	-32.7
Sales to New Listings Ratio 1	83.3	68.5	70.5	105.9	116.7	86.9	91.0
Months of Inventory <sup>2</sup>	1.1	1.7	1.8	0.6	0.9	1.2	1.5
Average Price	\$574,300	0.9	5.7	18.2	32.5	71.5	101.7
Median Price	\$560,000	4.7	6.2	13.5	41.8	67.0	105.5
Sales to List Price Ratio	99.5	98.2	98.5	102.2	98.8	98.7	97.0
Median Days on Market	17.0	21.0	20.5	10.0	18.0	16.0	25.0
Average Days on Market	23.3	23.8	25.4	15.3	29.0	23.2	44.9

				Compa	red to 6		
Year-to-date	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	457	9.6	-7.9	-9.7	-17.5	-22.5	14.5
Dollar Volume	\$261,699,194	13.2	-7.0	10.8	22.4	28.4	143.5
New Listings	593	-1.7	-14.3	4.2	-10.4	-16.7	14.9
Active Listings <sup>3</sup>	69	-18.4	-0.6	50.3	-22.7	-27.2	-50.5
Sales to New Listings Ratio 4	77.1	69.2	71.7	88.9	83.7	82.9	77.3
Months of Inventory 5	1.1	1.4	1.0	0.6	1.1	1.1	2.4
Average Price	\$572,646	3.3	0.9	22.7	48.4	65.8	112.6
Median Price	\$555,000	5.3	0.5	20.8	45.7	65.5	105.6
Sales to List Price Ratio	99.1	98.8	105.0	102.3	98.8	98.7	95.7
Median Days on Market	14.0	15.0	9.0	11.0	16.0	16.0	34.0
Average Days on Market	21.2	23.9	14.2	15.6	24.8	24.9	48.7

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

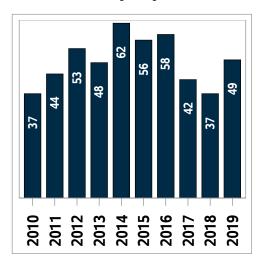
<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month <sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



# **BURLINGTON**MLS® Apartment-Style Market Activity

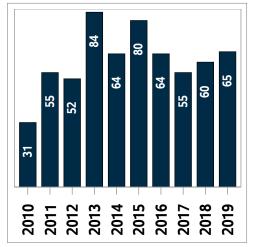


Sales Activity (July only)



Months of Inventory (July only)

New Listings (July only)



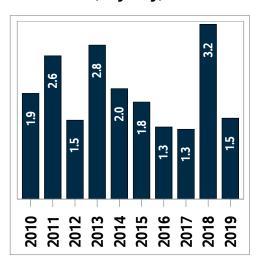
Days on Market (July only)

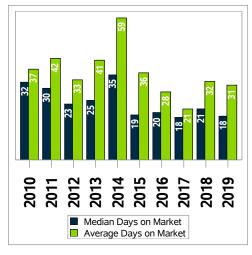
2010 72 116 2011 116 2012 77 136 2013 136 2014 126 2015 100 2016 77 119 2017 54 119

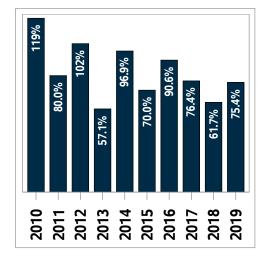
**Active Listings** 

(July only)

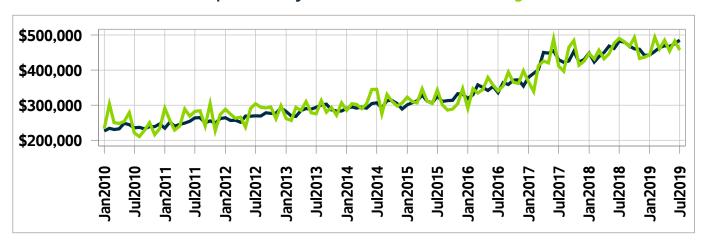
Sales to New Listings Ratio (July only)







MLS® HPI Apartment-Style Benchmark Price and Average Price

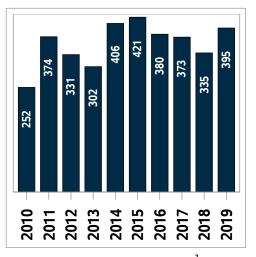




# BURLINGTON MLS® Apartment-Style Market Activity

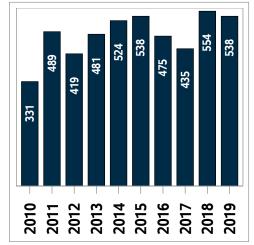


Sales Activity (July Year-to-date)

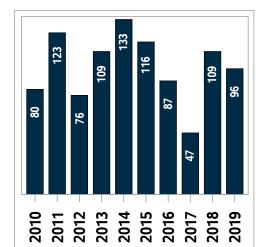


Months of Inventory <sup>2</sup> (July Year-to-date)





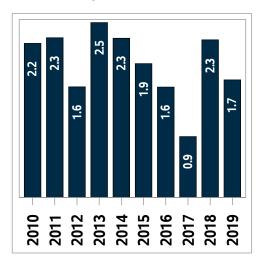
Days on Market (July Year-to-date)

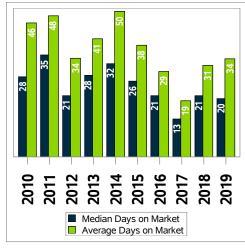


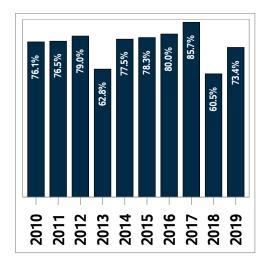
Active Listings 1

(July Year-to-date)

Sales to New Listings Ratio (July Year-to-date)







<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON MLS® Apartment-Style Market Activity**

				Compa	red to 6		
Actual	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	49	32.4	16.7	-15.5	-21.0	-7.5	22.5
Dollar Volume	\$22,392,120	23.4	29.5	13.3	4.6	38.9	135.5
New Listings	65	8.3	18.2	1.6	1.6	25.0	41.3
Active Listings	73	-38.7	35.2	-5.2	-42.1	-5.2	-27.7
Sales to New Listings Ratio 1	75.4	61.7	76.4	90.6	96.9	101.9	87.0
Months of Inventory 2	1.5	3.2	1.3	1.3	2.0	1.5	2.5
Average Price	\$456,982	-6.8	11.0	34.1	32.3	50.3	92.3
Median Price	\$428,000	7.0	17.7	36.3	47.3	62.7	103.3
Sales to List Price Ratio	99.0	97.8	99.8	99.2	96.4	98.1	97.0
Median Days on Market	18.0	21.0	17.5	19.5	35.0	23.0	55.0
Average Days on Market	30.8	32.3	21.0	28.0	58.5	33.0	65.9

				Compa	red to 6		
Year-to-date	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	395	17.9	5.9	3.9	-2.7	19.3	125.7
Dollar Volume	\$185,096,327	21.6	21.1	40.3	46.2	104.0	380.7
New Listings	538	-2.9	23.7	13.3	2.7	28.4	90.8
Active Listings <sup>3</sup>	96	-12.1	104.6	10.7	-28.2	26.8	-9.4
Sales to New Listings Ratio 4	73.4	60.5	85.7	80.0	77.5	79.0	62.1
Months of Inventory 5	1.7	2.3	0.9	1.6	2.3	1.6	4.2
Average Price	\$468,598	3.2	14.3	34.9	50.3	71.0	113.0
Median Price	\$415,000	3.6	14.3	30.1	48.7	66.7	118.4
Sales to List Price Ratio	98.5	98.1	103.0	97.9	96.7	97.0	94.0
Median Days on Market	20.0	21.0	13.0	21.0	32.0	21.0	49.0
Average Days on Market	33.7	31.4	19.3	29.3	50.0	33.9	63.0

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



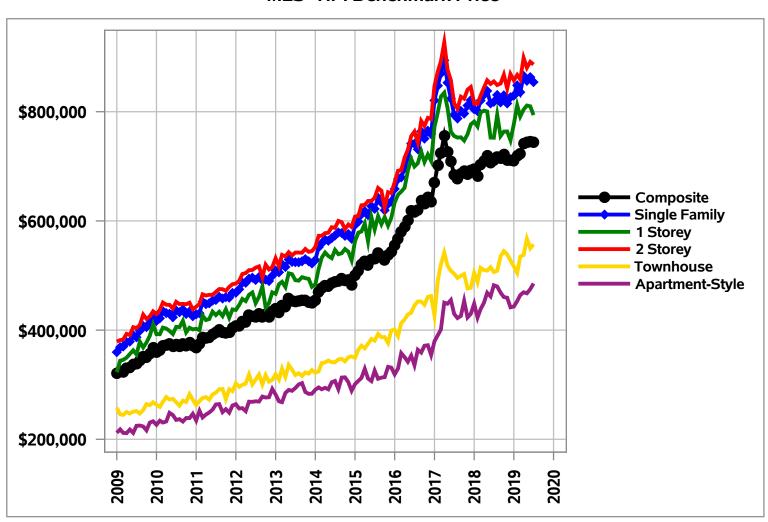
# **BURLINGTON**MLS® HPI Benchmark Price



N	Л	<b>C</b> ®	Н	ma	Dri		Ind	lοv	RA	nc	hm	arl	, D	rice	
- 1	VIL		П	me	PI	ice.	ШО	ıex	Бе	M		ıarı	(	rice.	

			percentage change vs.							
Benchmark Type:	July 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$744,500	-0.1	0.4	4.8	4.7	20.7	52.2			
Single Family	\$854,300	-1.0	-1.3	3.0	4.4	15.2	49.0			
One Storey	\$793,800	-2.0	-1.3	2.1	5.5	13.5	45.1			
Two Storey	\$886,500	-0.5	-1.4	3.4	3.6	16.1	51.0			
Townhouse	\$557,000	1.3	3.6	7.8	10.0	25.1	63.3			
Apartment-Style	\$485,400	2.2	3.4	9.5	0.7	44.6	58.2			

**MLS® HPI Benchmark Price** 





#### **BURLINGTON MLS® HPI Benchmark Descriptions**





Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1362
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family 🏫 🛍



Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5257
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **BURLINGTON**MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

icy in
Value
3
31 to 50
Totally finished
4
1
Masonry & Siding
Municipal waterworks
2
Attached, Single width
1303
0
Forced air
Natural Gas
6725
1
8
Basement, Concrete blocs
Detached

**Municipal sewers** 

#### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1747
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3958
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Source: Canadian MLS® Systems, CREA

Wastewater

Disposal



#### **BURLINGTON MLS® HPI Benchmark Descriptions**



### Townhouse 🎁



Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1262
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style



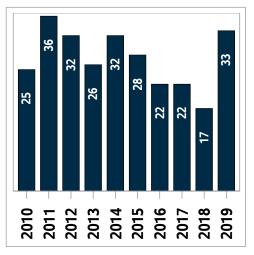
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1052
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



# BURLINGTON (30) MLS® Residential Market Activity

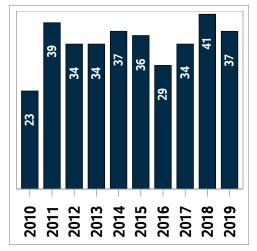


Sales Activity (July only)

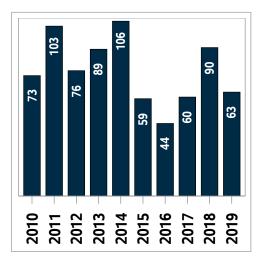


Months of Inventory (July only)

New Listings (July only)



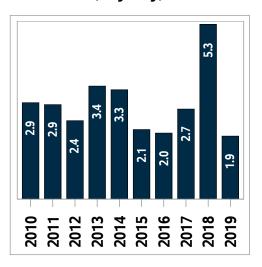
Days on Market (July only)



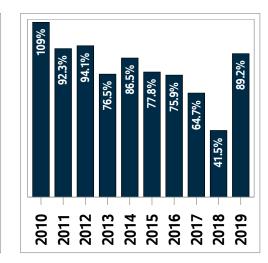
**Active Listings** 

(July only)

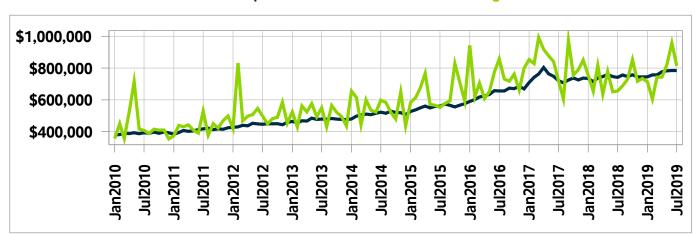
Sales to New Listings Ratio (July only)







MLS® HPI Composite Benchmark Price and Average Price

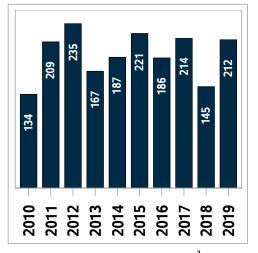




#### **BURLINGTON (30) MLS® Residential Market Activity**



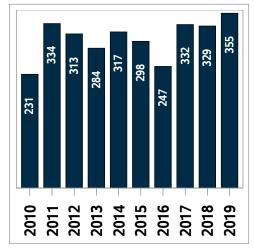
**Sales Activity** (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)

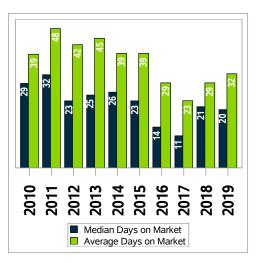
2016



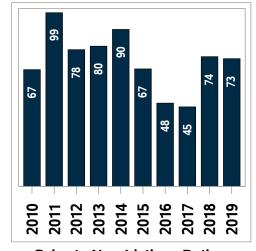


**Days on Market** 

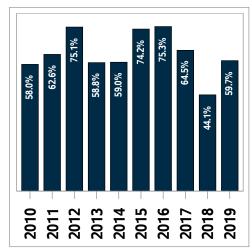
(July Year-to-date)



Active Listings 1 (July Year-to-date)



Sales to New Listings Ratio (July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON (30) MLS® Residential Market Activity**

		Compared to <sup>6</sup>					
Actual	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	33	94.1	50.0	50.0	3.1	3.1	135.7
Dollar Volume	\$26,834,500	140.7	68.8	42.2	40.2	68.2	411.8
New Listings	37	-9.8	8.8	27.6	0.0	8.8	48.0
Active Listings	63	-30.0	5.0	43.2	-40.6	-17.1	0.0
Sales to New Listings Ratio 1	89.2	41.5	64.7	75.9	86.5	94.1	56.0
Months of Inventory <sup>2</sup>	1.9	5.3	2.7	2.0	3.3	2.4	4.5
Average Price	\$813,167	24.0	12.5	-5.2	35.9	63.1	117.1
Median Price	\$725,000	18.9	19.3	-1.3	36.4	48.7	96.5
Sales to List Price Ratio	97.4	98.2	97.9	98.1	97.3	97.3	96.3
Median Days on Market	29.0	27.0	24.0	18.0	29.0	21.5	49.5
Average Days on Market	40.0	29.2	28.3	35.0	37.2	37.5	99.7

		Compared to <sup>6</sup>					
Year-to-date	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	212	46.2	-0.9	14.0	13.4	-9.8	103.8
Dollar Volume	\$166,751,435	64.3	-11.6	24.3	60.0	34.1	309.3
New Listings	355	7.9	6.9	43.7	12.0	13.4	121.9
Active Listings <sup>3</sup>	73	-1.5	60.7	53.5	-18.6	-6.6	-0.6
Sales to New Listings Ratio 4	59.7	44.1	64.5	75.3	59.0	75.1	65.0
Months of Inventory 5	2.4	3.6	1.5	1.8	3.4	2.3	4.9
Average Price	\$786,563	12.4	-10.7	9.1	41.1	48.7	100.8
Median Price	\$717,500	10.4	-9.3	6.1	44.9	54.3	99.3
Sales to List Price Ratio	97.7	97.6	101.9	99.5	97.0	96.5	95.4
Median Days on Market	20.0	21.0	11.0	14.0	26.0	23.0	69.0
Average Days on Market	32.3	29.2	23.1	29.2	39.4	42.3	83.6

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



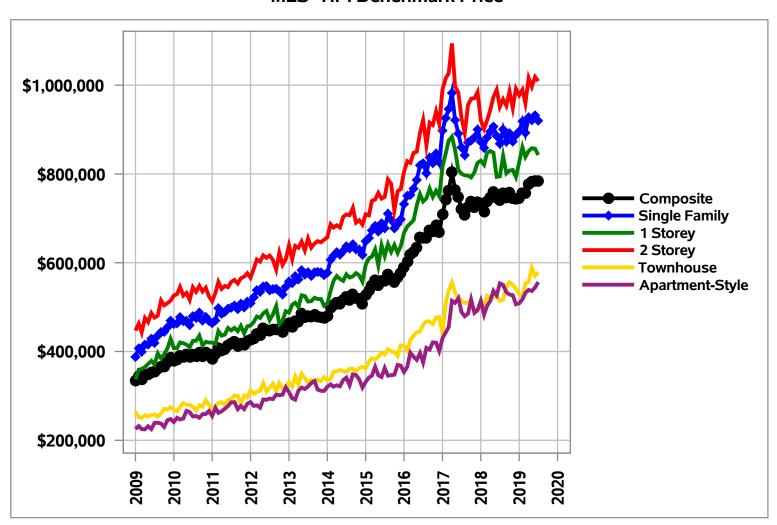




N/I	C® Llama	Drico	Indov	Donch	mark Price	
IVII		Price	INAEY	Rench	ımark Price	

		percentage change vs.					
Benchmark Type:	July 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$784,400	-0.0	1.0	5.3	5.8	19.6	50.1
Single Family	\$920,000	-1.3	-0.8	2.7	6.0	11.7	44.4
One Storey	\$842,700	-1.7	-1.0	2.0	6.1	14.2	46.8
Two Storey	\$1,008,900	-1.0	-0.7	3.3	6.1	9.5	42.4
Townhouse	\$578,600	1.4	4.0	9.4	12.5	25.8	63.3
Apartment-Style	\$556,600	2.3	3.3	9.4	0.6	48.3	63.2

**MLS® HPI Benchmark Price** 





# BURLINGTON (30) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

#### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1582
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (30) MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1364
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7564
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1967
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7257
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (30) MLS® HPI Benchmark Descriptions



### Townhouse 🎁



Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1225
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style



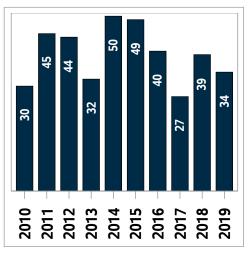
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1119
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



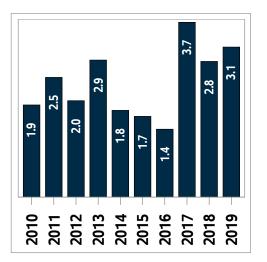
# BURLINGTON (31) MLS® Residential Market Activity



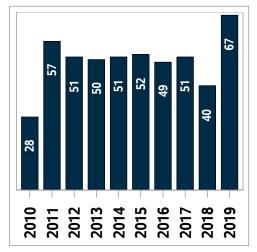
Sales Activity (July only)



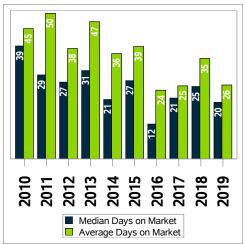
Months of Inventory (July only)



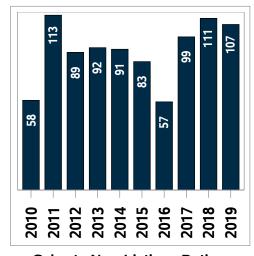
New Listings (July only)



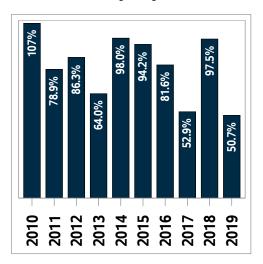
Days on Market (July only)



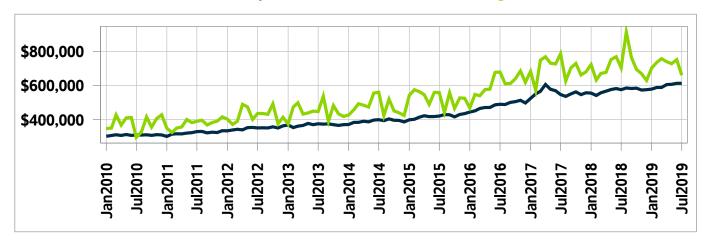
Active Listings (July only)



Sales to New Listings Ratio (July only)



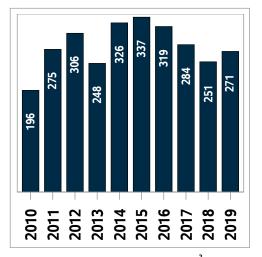
MLS® HPI Composite Benchmark Price and Average Price





#### **BURLINGTON (31)** MLS® Residential Market Activity

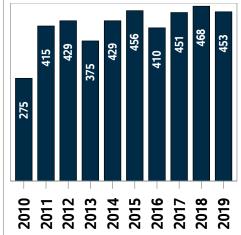
**Sales Activity** (July Year-to-date)



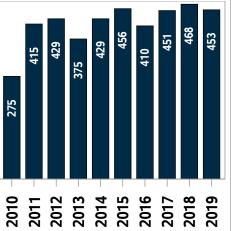
Months of Inventory <sup>2</sup> (July Year-to-date)

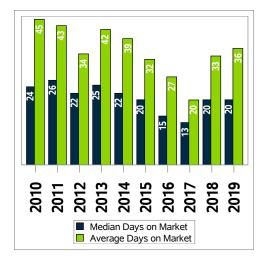
2016



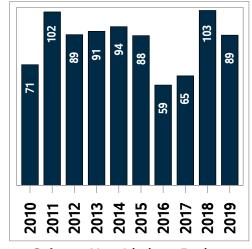


**Days on Market** (July Year-to-date)

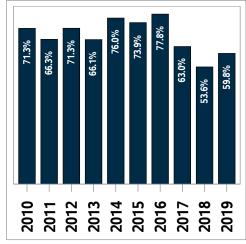




Active Listings 1 (July Year-to-date)



Sales to New Listings Ratio (July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON (31) MLS® Residential Market Activity**

		Compared to 6							
Actual	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009		
Sales Activity	34	-12.8	25.9	-15.0	-32.0	-22.7	17.2		
Dollar Volume	\$22,477,100	-18.2	5.8	-17.3	-19.8	17.2	150.8		
New Listings	67	67.5	31.4	36.7	31.4	31.4	67.5		
Active Listings	107	-3.6	8.1	87.7	17.6	20.2	35.4		
Sales to New Listings Ratio 1	50.7	97.5	52.9	81.6	98.0	86.3	72.5		
Months of Inventory <sup>2</sup>	3.1	2.8	3.7	1.4	1.8	2.0	2.7		
Average Price	\$661,091	-6.2	-16.0	-2.8	17.9	51.7	113.9		
Median Price	\$641,250	-1.3	-7.7	5.9	26.1	67.1	124.6		
Sales to List Price Ratio	99.2	97.9	96.8	102.6	98.2	98.2	97.1		
Median Days on Market	19.5	25.0	21.0	12.0	20.5	26.5	51.0		
Average Days on Market	25.5	34.7	25.2	23.7	36.4	38.1	66.3		

		Compared to <sup>6</sup>						
Year-to-date	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009	
Sales Activity	271	8.0	-4.6	-15.0	-16.9	-11.4	54.9	
Dollar Volume	\$197,575,194	10.8	-2.9	4.5	22.6	48.1	254.0	
New Listings	453	-3.2	0.4	10.5	5.6	5.6	69.7	
Active Listings <sup>3</sup>	89	-14.1	37.2	49.8	-5.3	-0.3	-5.3	
Sales to New Listings Ratio 4	59.8	53.6	63.0	77.8	76.0	71.3	65.5	
Months of Inventory <sup>5</sup>	2.3	2.9	1.6	1.3	2.0	2.0	3.7	
Average Price	\$729,060	2.6	1.7	23.0	47.5	67.2	128.6	
Median Price	\$665,000	2.3	-5.0	18.8	46.2	67.7	124.7	
Sales to List Price Ratio	98.1	98.1	101.5	99.3	97.3	97.4	94.4	
Median Days on Market	20.0	20.0	13.0	15.0	22.0	22.0	49.0	
Average Days on Market	35.8	33.5	19.9	27.0	38.8	34.1	60.9	

 $<sup>^{\</sup>rm 1}$  Sales / new listings \* 100; Compared to levels from previous periods  $^{\rm 2}$  Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>&</sup>lt;sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



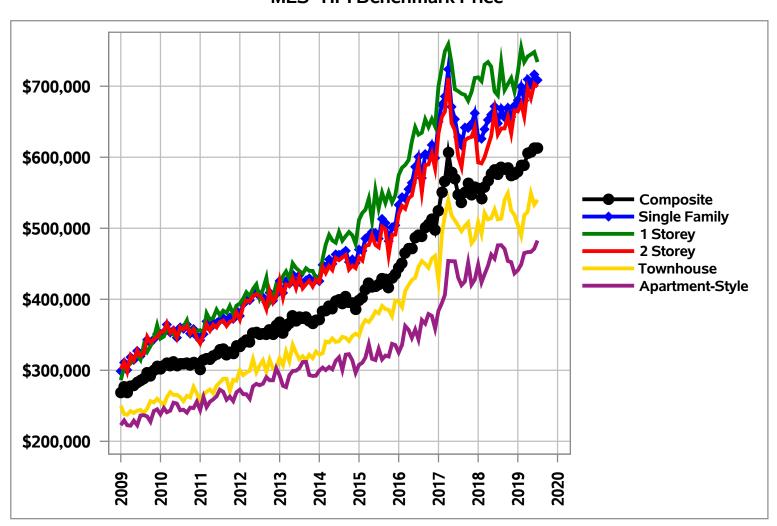




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IVII				-11	. –		- x					-	

		percentage change vs.							
Benchmark Type:	July 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$613,200	0.0	1.3	5.9	6.5	25.2	53.6		
Single Family	\$708,600	-1.1	-0.1	4.1	9.4	18.0	53.2		
One Storey	\$734,000	-1.9	-1.1	2.0	6.8	16.2	48.3		
Two Storey	\$699,000	-0.6	0.3	5.2	10.6	18.3	53.6		
Townhouse	\$539,900	1.2	3.2	7.0	5.3	21.2	58.4		
Apartment-Style	\$482,700	2.4	3.5	9.5	1.4	40.5	51.6		

#### MLS® HPI Benchmark Price





# BURLINGTON (31) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1197
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5122
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BURLINGTON (31) MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1195
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7781
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1379
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4544
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Attached
Wastewater Disposal	Municipal sewers



# BURLINGTON (31) MLS® HPI Benchmark Descriptions



### Townhouse 🎁



Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1192
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style



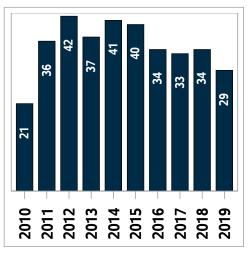
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1041
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Pool	In ground
Wastewater Disposal	Municipal sewers



# BURLINGTON (32) MLS® Residential Market Activity

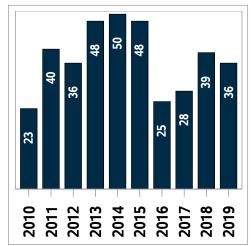


Sales Activity (July only)

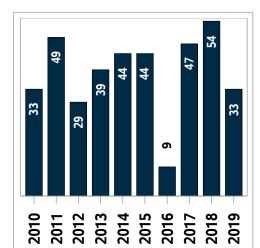


Months of Inventory (July only)





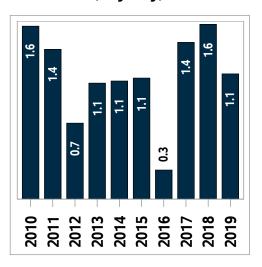
Days on Market (July only)



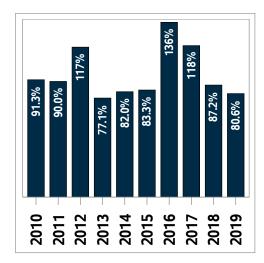
**Active Listings** 

(July only)

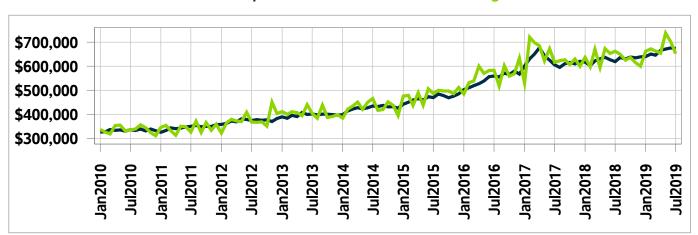
Sales to New Listings Ratio (July only)







#### MLS® HPI Composite Benchmark Price and Average Price

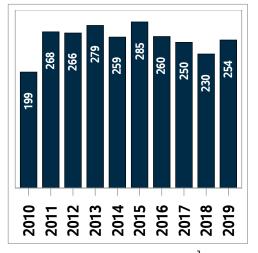




# BURLINGTON (32) MLS® Residential Market Activity



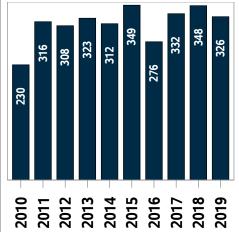
Sales Activity (July Year-to-date)

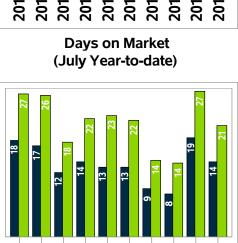


Months of Inventory <sup>2</sup> (July Year-to-date)

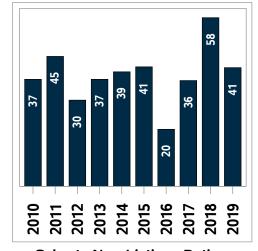
2012 2013 2014 2015 2016



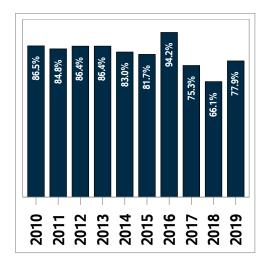




Active Listings <sup>1</sup> (July Year-to-date)



Sales to New Listings Ratio (July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

Median Days on MarketAverage Days on Market

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON (32) MLS® Residential Market Activity**

		Compared to <sup>6</sup>						
Actual	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009	
Sales Activity	29	-14.7	-12.1	-14.7	-29.3	-31.0	0.0	
Dollar Volume	\$18,919,165	-16.0	-7.0	-4.6	-0.9	22.4	108.4	
New Listings	36	-7.7	28.6	44.0	-28.0	0.0	12.5	
Active Listings	33	-38.9	-29.8	266.7	-25.0	13.8	-28.3	
Sales to New Listings Ratio 1	80.6	87.2	117.9	136.0	82.0	116.7	90.6	
Months of Inventory <sup>2</sup>	1.1	1.6	1.4	0.3	1.1	0.7	1.6	
Average Price	\$652,385	-1.5	5.8	11.9	40.1	77.3	108.4	
Median Price	\$650,000	1.5	14.6	14.5	35.1	73.0	116.7	
Sales to List Price Ratio	98.9	98.0	98.6	102.3	99.5	98.9	97.8	
Median Days on Market	15.0	27.5	21.0	9.5	13.0	15.0	25.0	
Average Days on Market	20.2	27.2	28.3	13.6	32.0	19.7	56.7	

		Compared to <sup>6</sup>							
Year-to-date	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009		
Sales Activity	254	10.4	1.6	-2.3	-1.9	-4.5	30.3		
Dollar Volume	\$173,519,878	16.6	4.6	17.4	54.1	74.7	192.5		
New Listings	326	-6.3	-1.8	18.1	4.5	5.8	42.4		
Active Listings <sup>3</sup>	41	-29.6	12.2	108.0	3.6	37.7	-31.3		
Sales to New Listings Ratio 4	77.9	66.1	75.3	94.2	83.0	86.4	85.2		
Months of Inventory 5	1.1	1.8	1.0	0.5	1.1	0.8	2.1		
Average Price	\$683,149	5.6	2.9	20.2	57.2	82.9	124.5		
Median Price	\$690,000	7.6	5.6	21.1	57.2	87.7	136.3		
Sales to List Price Ratio	98.7	98.4	105.2	102.2	99.6	99.0	96.6		
Median Days on Market	14.0	18.5	8.0	9.0	13.0	12.0	30.0		
Average Days on Market	20.8	27.2	13.8	14.3	22.6	17.7	51.1		

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



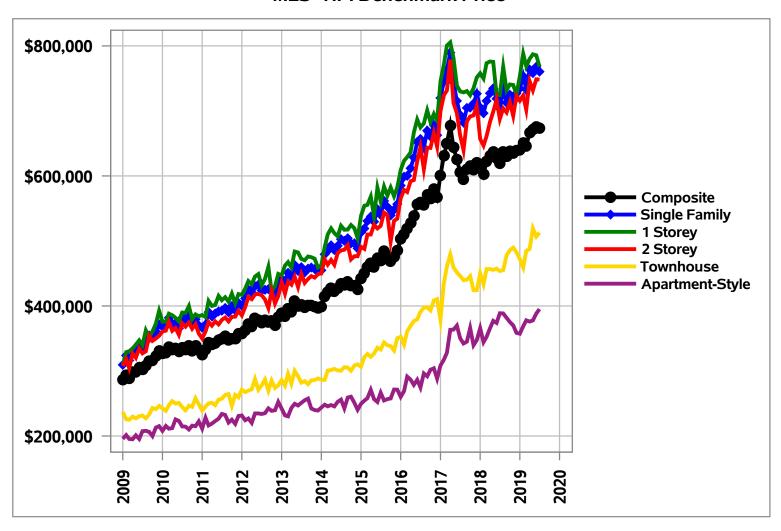




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		percentage change vs.						
Benchmark Type:	July 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$673,900	-0.3	1.1	5.3	8.9	20.5	55.1	
Single Family	\$760,400	-1.0	-0.4	3.5	8.1	15.8	51.3	
One Storey	\$768,100	-2.2	-1.5	1.9	6.0	13.9	46.8	
Two Storey	\$748,200	-0.1	0.3	4.5	8.8	16.1	54.1	
Townhouse	\$512,800	1.2	5.2	8.6	13.0	31.2	70.7	
Apartment-Style	\$395,200	1.8	5.1	10.6	1.6	43.9	54.4	

**MLS® HPI Benchmark Price** 





# BURLINGTON (32) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1277
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family **♠ @**

Single Family 🍖 🏗						
Features	Value					
Above Ground Bedrooms	3					
Age Category	31 to 50					
Basement Finish	Totally finished					
Bedrooms	3					
Below Ground Bedrooms	0					
Exterior Walls	Masonry & Siding					
Freshwater Supply	Municipal waterworks					
Full Bathrooms	2					
Garage Description	Attached, Single width					
Gross Living Area (Above Ground; in sq. ft.)	1309					
Half Bathrooms	1					
Heating	Forced air					
Heating Fuel	Natural Gas					
Lot Size	5035					
Number of Fireplaces	1					
Total Number Of Rooms	8					
Type Of Foundation	Basement, Poured concrete					
Type of Property	Detached					

**Municipal sewers** 

Wastewater

Disposal



## BURLINGTON (32) MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓



Features	Value	
Above Ground Bedrooms	3	
Age Category	31 to 50	
Basement Finish	Totally finished	
Bedrooms	4	
Below Ground Bedrooms	1	
Exterior Walls	Masonry & Siding	
Freshwater Supply	Municipal waterworks	
Full Bathrooms	2	
Garage Description	Attached, Single width	
Gross Living Area (Above Ground; in sq. ft.)	1284	
Half Bathrooms	0	
Heating	Forced air	
Heating Fuel	Natural Gas	
Lot Size	5750	
Number of Fireplaces	1	
Total Number Of Rooms	8	
Type Of Foundation	Basement, Concrete blocs	
Type of Property	Detached	
Wastewater Disposal	Municipal sewers	



## BURLINGTON (32) MLS® HPI Benchmark Descriptions



#### Townhouse 🎁



Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1239
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style



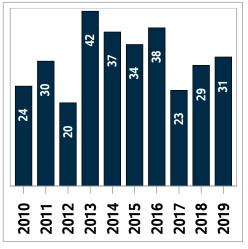
Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1108
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



### BURLINGTON (33) MLS® Residential Market Activity

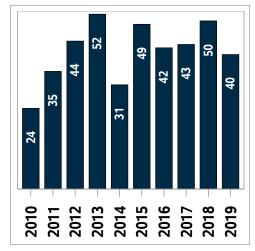


Sales Activity (July only)

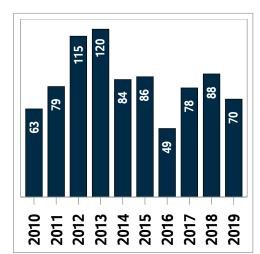


Months of Inventory (July only)

New Listings (July only)



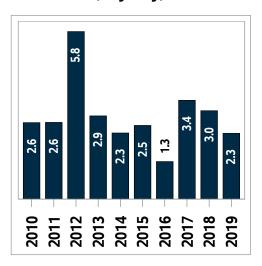
Days on Market (July only)

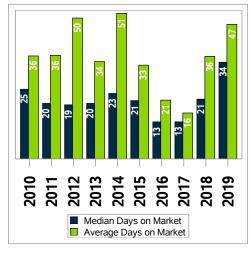


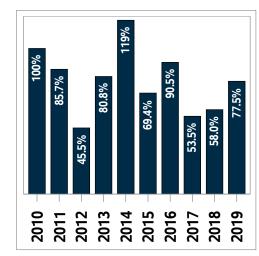
**Active Listings** 

(July only)

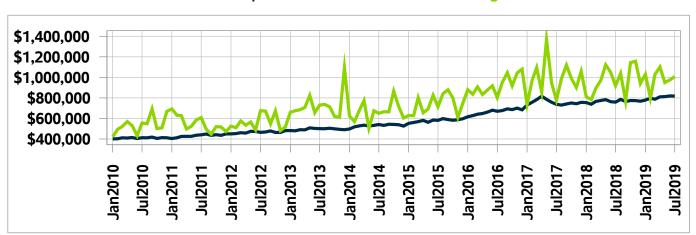
Sales to New Listings Ratio (July only)







MLS® HPI Composite Benchmark Price and Average Price





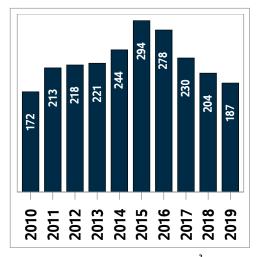
#### **BURLINGTON (33)** MLS® Residential Market Activity



Active Listings 1

(July Year-to-date)

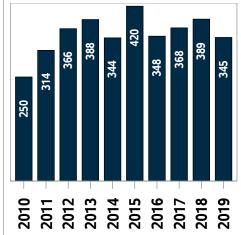
**Sales Activity** (July Year-to-date)



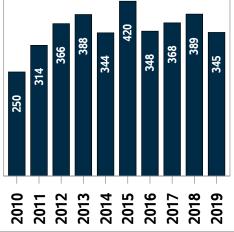
Months of Inventory <sup>2</sup> (July Year-to-date)

2016

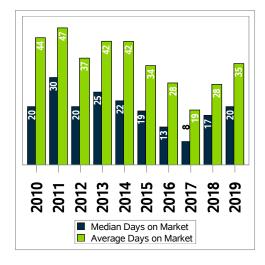


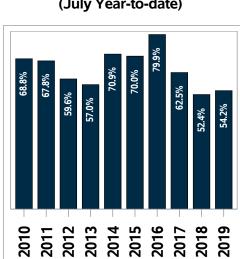


**Days on Market** (July Year-to-date)



Sales to New Listings Ratio (July Year-to-date)





2010 2011 2012 2013 2014 2015 2016 2017



<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON (33) MLS® Residential Market Activity**

		Compared to <sup>6</sup>							
Actual	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009		
Sales Activity	31	6.9	34.8	-18.4	-16.2	55.0	34.8		
Dollar Volume	\$31,225,500	17.3	74.4	2.5	29.9	131.3	188.3		
New Listings	40	-20.0	-7.0	-4.8	29.0	-9.1	-4.8		
Active Listings	70	-20.5	-10.3	42.9	-16.7	-39.1	-16.7		
Sales to New Listings Ratio 1	77.5	58.0	53.5	90.5	119.4	45.5	54.8		
Months of Inventory <sup>2</sup>	2.3	3.0	3.4	1.3	2.3	5.8	3.7		
Average Price	\$1,007,274	9.7	29.4	25.6	55.0	49.2	113.9		
Median Price	\$830,000	6.4	6.4	14.9	61.2	94.6	100.0		
Sales to List Price Ratio	97.5	97.1	98.0	101.4	97.6	96.8	96.5		
Median Days on Market	34.0	21.0	13.0	13.0	23.0	19.0	38.0		
Average Days on Market	47.4	36.1	16.1	20.7	51.2	49.6	49.9		

		Compared to <sup>6</sup>							
Year-to-date	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009		
Sales Activity	187	-8.3	-18.7	-32.7	-23.4	-14.2	25.5		
Dollar Volume	\$186,948,937	-3.9	-19.4	-22.3	19.2	56.1	156.5		
New Listings	345	-11.3	-6.3	-0.9	0.3	-5.7	37.5		
Active Listings <sup>3</sup>	74	-7.3	43.9	25.2	-17.4	-21.3	-19.6		
Sales to New Listings Ratio <sup>4</sup>	54.2	52.4	62.5	79.9	70.9	59.6	59.4		
Months of Inventory 5	2.8	2.8	1.6	1.5	2.6	3.0	4.3		
Average Price	\$999,727	4.9	-0.8	15.5	55.5	82.0	104.4		
Median Price	\$841,500	7.5	-2.9	12.8	61.6	79.0	114.1		
Sales to List Price Ratio	97.5	98.1	103.3	99.8	98.1	98.4	96.7		
Median Days on Market	20.0	17.0	8.0	13.0	22.0	20.0	43.0		
Average Days on Market	34.8	27.6	18.8	28.1	42.4	36.7	58.4		

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



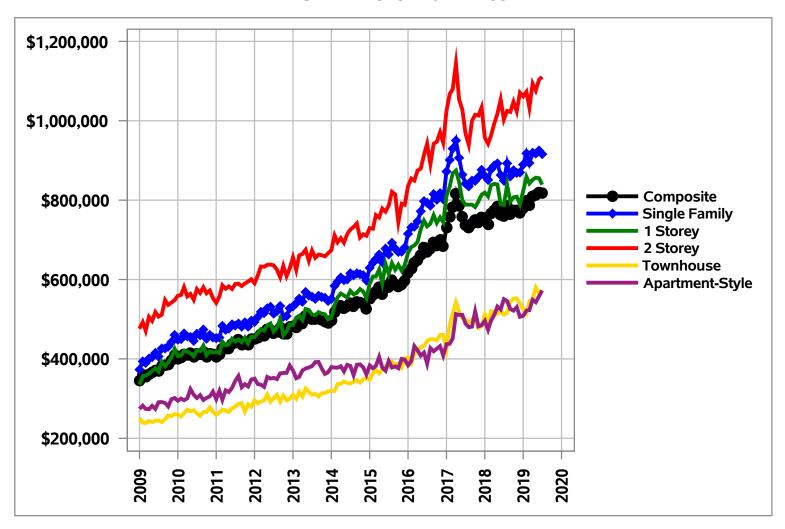




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		percentage change vs.							
Benchmark Type:	July 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$818,100	-0.1	1.0	5.1	7.8	22.1	51.2		
Single Family	\$916,000	-1.0	-0.4	3.0	7.9	15.5	48.8		
One Storey	\$838,900	-1.9	-1.5	2.0	6.5	14.3	46.8		
Two Storey	\$1,110,500	0.6	1.5	4.6	10.7	17.8	53.0		
Townhouse	\$572,200	1.0	4.0	8.8	11.8	28.5	69.1		
Apartment-Style	\$572,500	2.6	4.3	12.6	4.0	47.6	49.8		

#### MLS® HPI Benchmark Price





## BURLINGTON (33) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1346
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

#### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1404
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7260
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### BURLINGTON (33) MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

Features	Value
	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7245
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater	Municipal sewers

**Municipal sewers** 

#### 2 Storey 簡

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2321
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7735
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Source: Canadian MLS® Systems, CREA

Disposal



# BURLINGTON (33) MLS® HPI Benchmark Descriptions



#### Townhouse 🎁



Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1249
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style



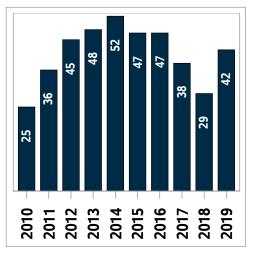
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1224
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



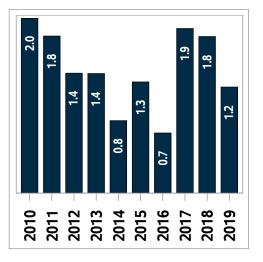
### BURLINGTON (34) MLS® Residential Market Activity



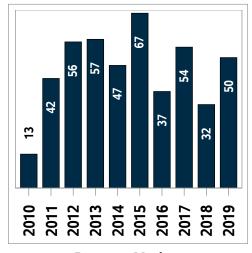
Sales Activity (July only)



Months of Inventory (July only)



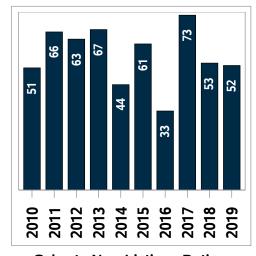
New Listings (July only)



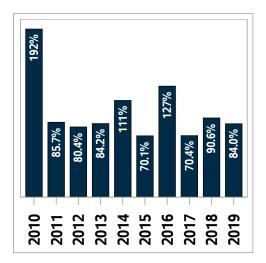
Days on Market (July only)



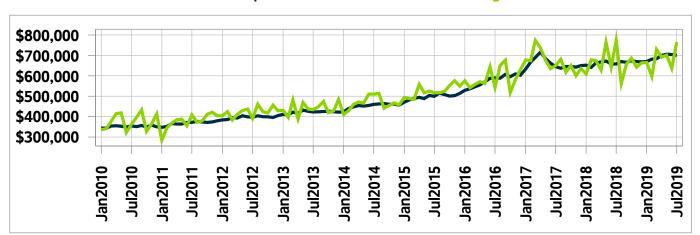
Active Listings (July only)



Sales to New Listings Ratio (July only)



MLS® HPI Composite Benchmark Price and Average Price

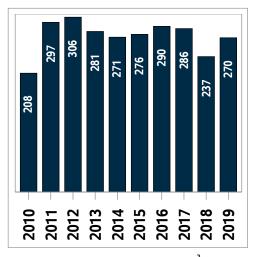




### BURLINGTON (34) MLS® Residential Market Activity

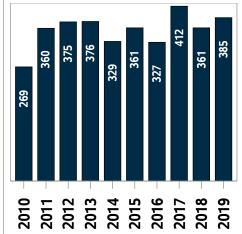


Sales Activity (July Year-to-date)

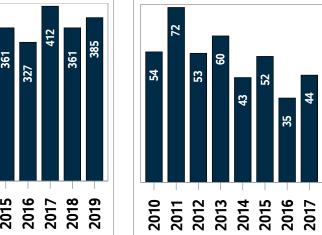


Months of Inventory <sup>2</sup> (July Year-to-date)





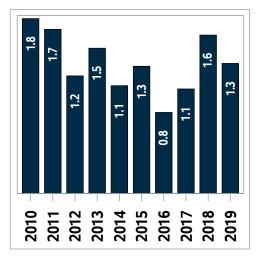
Days on Market (July Year-to-date)



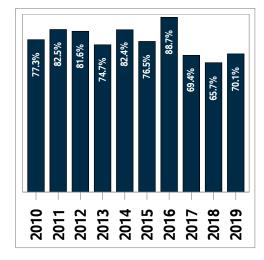
Sales to New Listings Ratio (July Year-to-date)

Active Listings 1

(July Year-to-date)







<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON (34) MLS® Residential Market Activity**

		Compared to °					
Actual	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	42	44.8	10.5	-10.6	-19.2	-6.7	23.5
Dollar Volume	\$32,147,800	43.5	30.2	26.0	21.2	82.8	194.4
New Listings	50	56.3	-7.4	35.1	6.4	-10.7	61.3
Active Listings	52	-1.9	-28.8	57.6	18.2	-17.5	15.6
Sales to New Listings Ratio 1	84.0	90.6	70.4	127.0	110.6	80.4	109.7
Months of Inventory 2	1.2	1.8	1.9	0.7	0.8	1.4	1.3
Average Price	\$765,424	-0.9	17.8	41.0	50.0	95.8	138.3
Median Price	\$706,500	-2.7	9.5	24.3	73.1	114.1	149.6
Sales to List Price Ratio	99.5	97.9	99.1	101.2	98.7	98.8	97.4
Median Days on Market	17.0	29.0	19.0	14.0	13.5	16.0	47.0
Average Days on Market	24.8	30.0	23.2	19.3	26.5	22.0	61.1

		Compared to 6						
Year-to-date	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009	
Sales Activity	270	13.9	-5.6	-6.9	-0.4	-11.8	39.9	
Dollar Volume	\$186,244,422	15.0	-6.1	12.2	44.5	47.8	169.3	
New Listings	385	6.6	-6.6	17.7	17.0	2.7	62.4	
Active Listings <sup>3</sup>	52	-6.4	17.5	49.4	20.2	-2.4	-22.1	
Sales to New Listings Ratio 4	70.1	65.7	69.4	88.7	82.4	81.6	81.4	
Months of Inventory <sup>⁵</sup>	1.3	1.6	1.1	0.8	1.1	1.2	2.4	
Average Price	\$689,794	1.0	-0.6	20.5	45.0	67.6	92.5	
Median Price	\$621,500	-1.3	-4.4	18.7	45.9	69.5	107.9	
Sales to List Price Ratio	99.0	98.4	104.8	100.5	99.1	98.8	97.2	
Median Days on Market	15.0	15.0	8.0	12.0	15.0	16.5	37.0	
Average Days on Market	23.6	24.4	14.1	20.9	24.9	26.1	53.9	

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



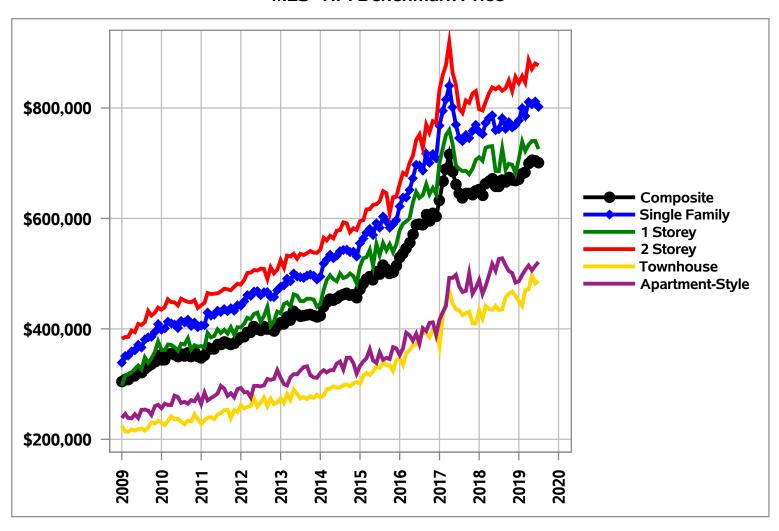




R/I	C® Llama	Drico I	ndov I	Donchm	ark Price
IVII		Price i	nney i	zencnm	ark Price

		percentage change vs.							
Benchmark Type:	July 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$700,500	-0.5	0.1	4.5	6.4	18.8	52.2		
Single Family	\$802,200	-1.2	-1.1	3.2	5.3	15.3	48.4		
One Storey	\$725,700	-2.0	-1.1	2.6	5.8	13.9	45.1		
Two Storey	\$877,300	-0.4	-1.0	3.8	4.7	16.7	51.6		
Townhouse	\$486,200	0.8	3.1	8.0	12.1	26.2	65.5		
Apartment-Style	\$521,100	1.4	1.2	7.2	-1.0	39.7	52.9		

**MLS® HPI Benchmark Price** 





### BURLINGTON (34) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1331
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family 🏫 🛍

Jg	,
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1394
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6116
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (34) MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

#### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1237
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6240
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1936
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## BURLINGTON (34) MLS® HPI Benchmark Descriptions



#### Townhouse 🎁



Features	Value		
Above Ground Bedrooms	3		
Age Category	31 to 50		
Attached Specification	Row		
Basement Finish	Totally finished		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	1		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1282		
Half Bathrooms	1		
Heating	Forced air		
Heating Fuel	Natural Gas		
Number of Fireplaces	0		
Total Number Of Rooms	7		
Type Of Foundation	Basement, Poured concrete		
Wastewater Disposal	Municipal sewers		

### Apartment-Style



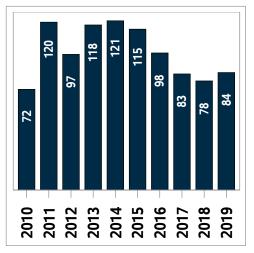
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1223
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



### BURLINGTON (35) MLS® Residential Market Activity

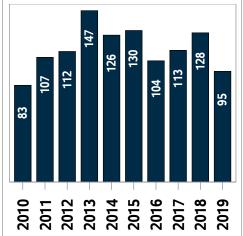


Sales Activity (July only)

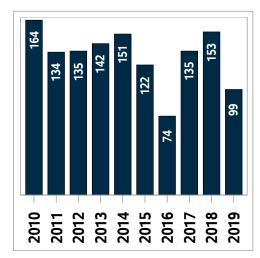


Months of Inventory (July only)





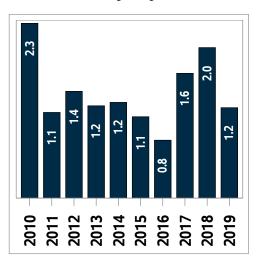
Days on Market (July only)

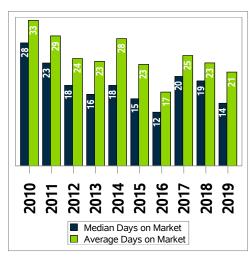


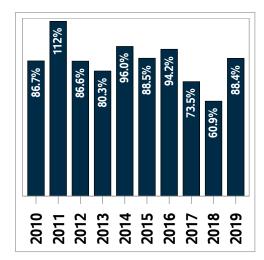
**Active Listings** 

(July only)

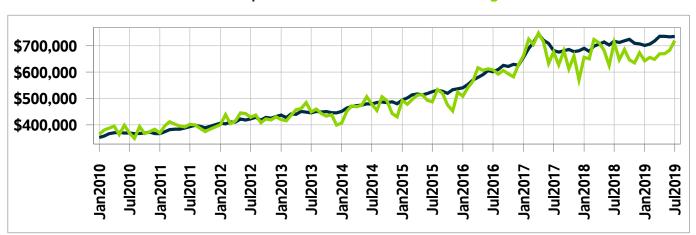
Sales to New Listings Ratio (July only)







#### MLS® HPI Composite Benchmark Price and Average Price

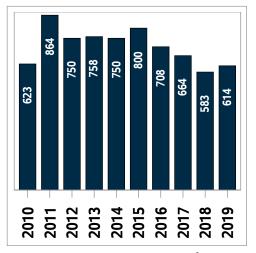




### BURLINGTON (35) MLS® Residential Market Activity



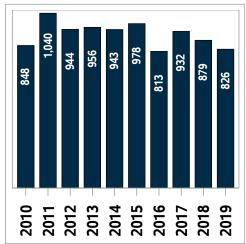
Sales Activity
(July Year-to-date)



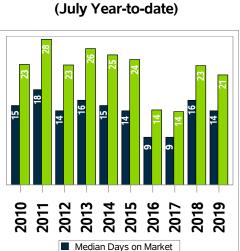
Months of Inventory <sup>2</sup> (July Year-to-date)

2016

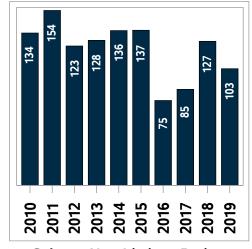




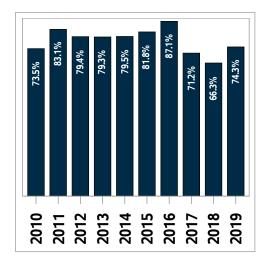
Days on Market (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Sales to New Listings Ratio (July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

Average Days on Market

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON (35) MLS® Residential Market Activity**

		Compared to <sup>6</sup>					
Actual	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	84	7.7	1.2	-14.3	-30.6	-13.4	-22.2
Dollar Volume	\$60,424,378	8.7	7.6	1.3	4.3	45.4	57.0
New Listings	95	-25.8	-15.9	-8.7	-24.6	-15.2	-13.6
Active Listings	99	-35.3	-26.7	33.8	-34.4	-26.7	-17.5
Sales to New Listings Ratio 1	88.4	60.9	73.5	94.2	96.0	86.6	98.2
Months of Inventory 2	1.2	2.0	1.6	0.8	1.2	1.4	1.1
Average Price	\$719,338	0.9	6.3	18.2	50.2	67.9	101.9
Median Price	\$685,000	6.7	6.5	18.6	55.7	72.5	113.1
Sales to List Price Ratio	99.0	98.8	98.6	101.6	98.9	98.7	98.2
Median Days on Market	14.0	19.0	20.0	12.0	18.0	18.0	21.0
Average Days on Market	21.0	23.0	24.7	16.5	28.5	24.0	37.7

		Compared to <sup>6</sup>					
Year-to-date	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	614	5.3	-7.5	-13.3	-18.1	-18.1	-4.1
Dollar Volume	\$412,374,396	3.4	-11.5	-1.6	16.9	29.1	85.9
New Listings	826	-6.0	-11.4	1.6	-12.4	-12.5	8.1
Active Listings <sup>3</sup>	103	-19.0	21.5	37.5	-24.6	-16.3	-45.5
Sales to New Listings Ratio 4	74.3	66.3	71.2	87.1	79.5	79.4	83.8
Months of Inventory 5	1.2	1.5	0.9	0.7	1.3	1.1	2.1
Average Price	\$671,620	-1.8	-4.3	13.5	42.8	57.7	93.8
Median Price	\$640,000	0.0	-5.0	14.3	47.9	62.2	100.3
Sales to List Price Ratio	99.1	98.4	104.7	102.0	98.5	98.7	96.5
Median Days on Market	14.0	16.0	9.0	9.0	15.0	14.0	32.0
Average Days on Market	20.8	22.5	13.8	14.2	24.6	22.7	46.9

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



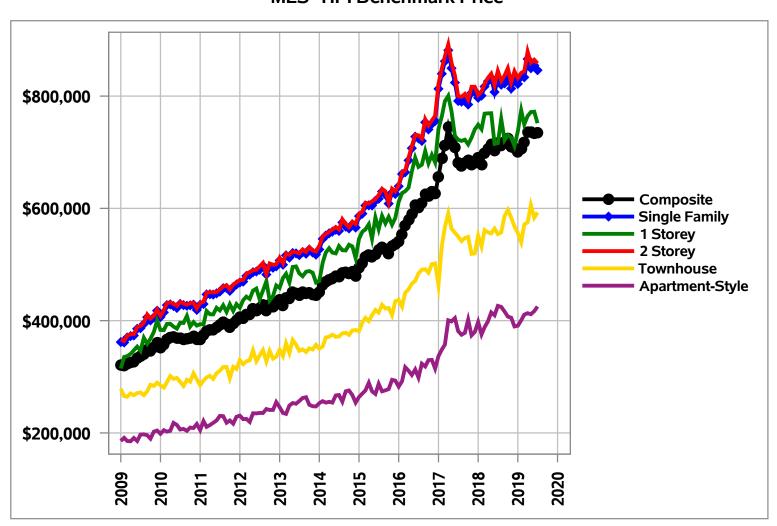
### **BURLINGTON (35)**MLS® HPI Benchmark Price



MI	S® Home	Drice In	day Rand	chmark Price
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		percentage change vs.						
Benchmark Type:	July 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$735,300	0.2	-0.1	4.9	2.6	22.3	53.6	
Single Family	\$846,100	-1.0	-2.3	3.0	2.0	16.8	51.1	
One Storey	\$751,700	-2.7	-1.7	2.0	5.0	11.5	41.1	
Two Storey	\$858,300	-0.7	-2.4	3.1	1.6	17.5	52.6	
Townhouse	\$592,600	1.6	3.0	6.5	6.9	22.4	59.3	
Apartment-Style	\$425,200	2.0	2.9	8.8	-0.3	42.4	58.9	

#### **MLS® HPI Benchmark Price**





## BURLINGTON (35) MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1640
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3691
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (35) MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

### 2 Storey 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1328
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1701
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3587
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## BURLINGTON (35) MLS® HPI Benchmark Descriptions



#### Townhouse 🎁



Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style



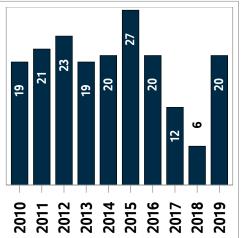
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	958
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



#### **BURLINGTON (36) MLS® Residential Market Activity**



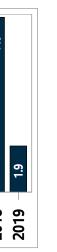
**Sales Activity** (July only)



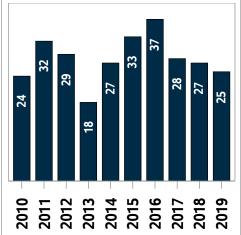
**Months of Inventory** (July only)

2011 2012 2013 2014 2015 2016





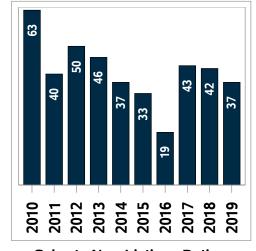
**New Listings** (July only)



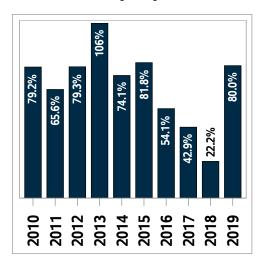
**Days on Market** (July only)



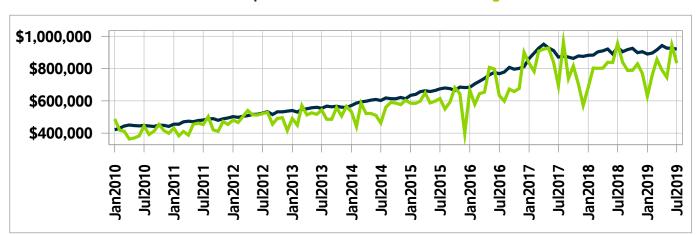
**Active Listings** (July only)



Sales to New Listings Ratio (July only)



MLS® HPI Composite Benchmark Price and Average Price

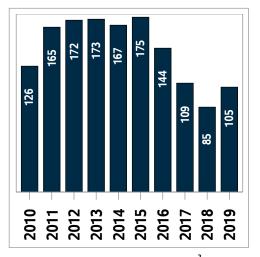




#### **BURLINGTON (36)** MLS® Residential Market Activity



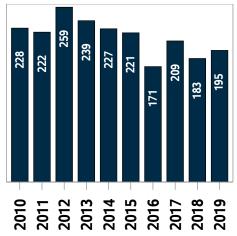
**Sales Activity** (July Year-to-date)



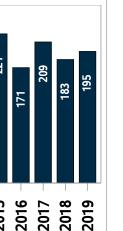
Months of Inventory <sup>2</sup> (July Year-to-date)

2016

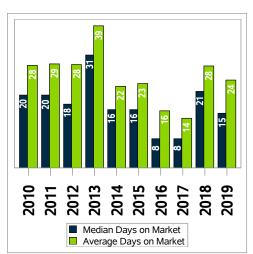


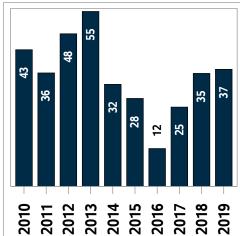


**Days on Market** (July Year-to-date)



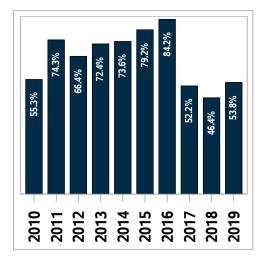
Sales to New Listings Ratio (July Year-to-date)





Active Listings 1

(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON (36) MLS® Residential Market Activity**

		Compared to 6					
Actual	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	20	233.3	66.7	0.0	0.0	-13.0	0.0
Dollar Volume	\$16,668,300	191.1	100.0	31.6	80.1	39.1	135.5
New Listings	25	-7.4	-10.7	-32.4	-7.4	-13.8	25.0
Active Listings	37	-11.9	-14.0	94.7	0.0	-26.0	48.0
Sales to New Listings Ratio 1	80.0	22.2	42.9	54.1	74.1	79.3	100.0
Months of Inventory 2	1.9	7.0	3.6	1.0	1.9	2.2	1.3
Average Price	\$833,415	-12.7	20.0	31.6	80.1	59.9	135.5
Median Price	\$857,500	-6.2	26.6	31.6	91.6	49.1	147.1
Sales to List Price Ratio	98.4	96.8	97.1	103.2	93.3	98.9	92.9
Median Days on Market	18.5	29.5	28.5	5.5	19.0	25.0	56.5
Average Days on Market	24.6	50.2	30.2	8.6	31.2	32.7	62.1

		Compared to '					
Year-to-date	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	105	23.5	-3.7	-27.1	-37.1	-39.0	4.0
Dollar Volume	\$84,188,224	20.6	-10.2	-16.1	-2.5	-3.4	133.0
New Listings	195	6.6	-6.7	14.0	-14.1	-24.7	35.4
Active Listings <sup>3</sup>	37	3.6	47.7	209.6	14.7	-23.3	-7.6
Sales to New Listings Ratio <sup>4</sup>	53.8	46.4	52.2	84.2	73.6	66.4	70.1
Months of Inventory 5	2.4	2.9	1.6	0.6	1.3	1.9	2.8
Average Price	\$801,793	-2.4	-6.8	15.1	55.1	58.3	124.1
Median Price	\$775,000	-10.9	-9.9	11.1	57.4	46.6	102.1
Sales to List Price Ratio	98.3	97.2	102.9	101.2	98.0	98.1	87.8
Median Days on Market	15.0	21.0	8.0	8.0	16.0	17.5	50.0
Average Days on Market	24.1	28.0	13.6	15.7	22.4	28.4	57.5

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



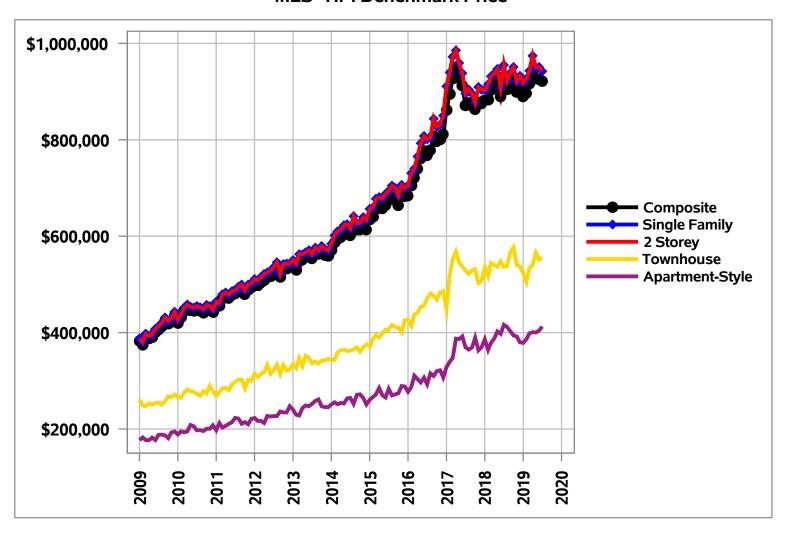
### **BURLINGTON (36)**MLS® HPI Benchmark Price



МІ	C® L	loma	Drica	Indev	Ranc	hmarl	k Price
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		percentage change vs.					
Benchmark Type:	July 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$921,000	-0.5	-2.3	3.5	-1.1	19.9	53.0
Single Family	\$942,200	-0.9	-3.3	2.6	-1.3	17.6	52.9
One Storey							
Two Storey	\$942,200	-0.9	-3.3	2.6	-1.3	17.6	52.9
Townhouse	\$555,400	0.7	2.9	5.9	3.6	17.9	53.3
Apartment-Style	\$412,400	2.1	2.9	8.9	-0.9	40.8	56.0

#### MLS® HPI Benchmark Price





# **BURLINGTON (36)** MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1687
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (36) MLS® HPI Benchmark Descriptions



#### 2 Storey 🇌

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### Townhouse 🎆

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1386
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers



# BURLINGTON (36) MLS® HPI Benchmark Descriptions



### Apartment-Style

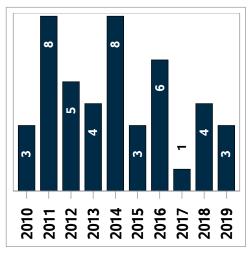
Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	783
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	4
Wastewater Disposal	Municipal sewers



### BURLINGTON (38) MLS® Residential Market Activity

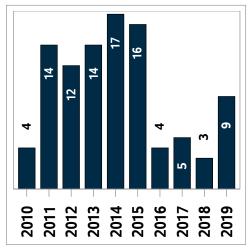


Sales Activity (July only)



Months of Inventory (July only)

New Listings (July only)

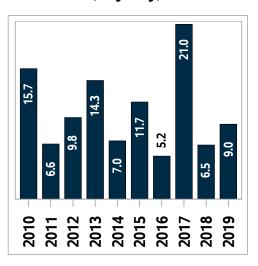


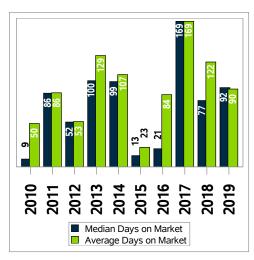
Days on Market (July only)

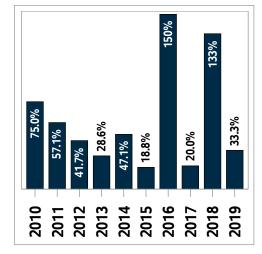
**Active Listings** 

(July only)

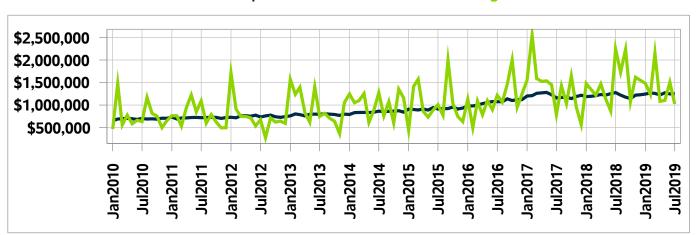
Sales to New Listings Ratio (July only)







#### MLS® HPI Composite Benchmark Price and Average Price

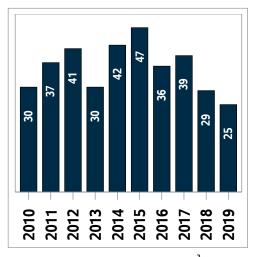




#### **BURLINGTON (38) MLS® Residential Market Activity**



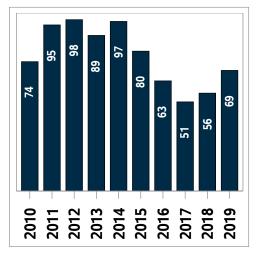
**Sales Activity** (July Year-to-date)



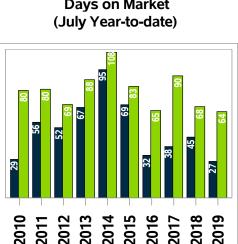
Months of Inventory <sup>2</sup> (July Year-to-date)

2016

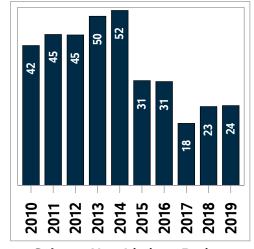




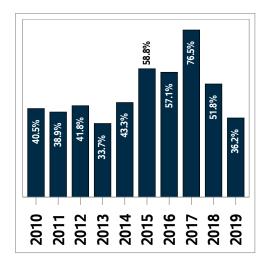
**Days on Market** 



Active Listings 1 (July Year-to-date)



Sales to New Listings Ratio (July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

■ Median Days on Market Average Days on Market

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month





#### **BURLINGTON (38) MLS® Residential Market Activity**

		Compared to 6					
Actual	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	3	-25.0	200.0	-50.0	-62.5	-40.0	200.0
Dollar Volume	\$3,076,000	-65.7	289.9	-57.9	-69.8	-8.7	632.4
New Listings	9	200.0	80.0	125.0	-47.1	-25.0	-25.0
Active Listings	27	3.8	28.6	-12.9	-51.8	-44.9	-46.0
Sales to New Listings Ratio 1	33.3	133.3	20.0	150.0	47.1	41.7	8.3
Months of Inventory <sup>2</sup>	9.0	6.5	21.0	5.2	7.0	9.8	50.0
Average Price	\$1,025,333	-54.3	30.0	-15.8	-19.5	52.1	144.1
Median Price	\$875,000	-64.6	10.9	-2.0	2.7	71.6	108.3
Sales to List Price Ratio	93.4	95.6	100.0	96.1	96.0	93.9	95.0
Median Days on Market	92.0	77.0	169.0	21.0	99.0	52.0	319.0
Average Days on Market	90.3	121.8	169.0	83.8	107.1	52.6	319.0

		Compared to <sup>6</sup>					
Year-to-date	July 2019	July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	25	-13.8	-35.9	-30.6	-40.5	-39.0	56.3
Dollar Volume	\$31,918,400	-17.7	-50.3	-8.9	-22.1	-1.9	197.1
New Listings	69	23.2	35.3	9.5	-28.9	-29.6	1.5
Active Listings <sup>3</sup>	24	1.2	28.7	-23.1	-54.4	-47.0	-40.1
Sales to New Listings Ratio 4	36.2	51.8	76.5	57.1	43.3	41.8	23.5
Months of Inventory 5	6.6	5.7	3.3	6.0	8.7	7.6	17.3
Average Price	\$1,276,736	-4.5	-22.5	31.1	30.9	60.9	90.2
Median Price	\$1,175,000	-0.8	-8.2	22.9	37.9	81.0	104.2
Sales to List Price Ratio	94.1	94.4	97.5	96.8	95.0	93.3	95.1
Median Days on Market	27.0	45.0	38.0	31.5	95.0	52.0	78.0
Average Days on Market	63.9	67.6	90.4	64.7	107.9	69.1	100.6

Sales / new listings \* 100; Compared to levels from previous periods
 Active listings at month end / monthly sales; Compared to levels from previous periods
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
 Sum of sales from January to current month / sum of new listings from January to current month

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



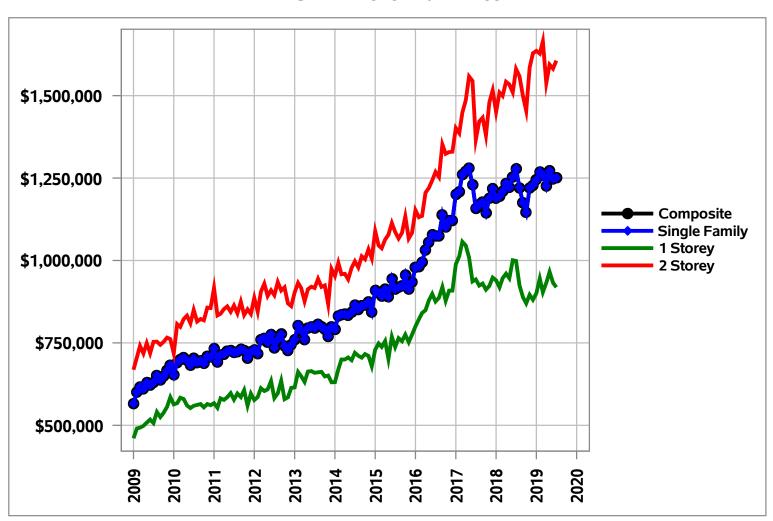
### BURLINGTON (38) MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark	Price
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		percentage change vs.					
Benchmark Type:	July 2019	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$1,251,000	0.3	2.1	0.5	-2.1	16.4	44.6
Single Family	\$1,251,000	0.3	2.1	0.5	-2.1	16.4	44.6
One Storey	\$918,600	-1.5	-1.4	2.0	-8.0	4.9	27.6
Two Storey	\$1,606,300	1.5	4.4	-1.8	1.6	26.6	61.0
Townhouse							
Apartment-Style							

#### **MLS® HPI Benchmark Price**





# **BURLINGTON (38)** MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

#### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	46882
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



# BURLINGTON (38) MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓

#### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1707
Half Bathrooms	0
Heating	Forced air
Lot Size	43427
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2868
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	60000
Number of Fireplaces	2
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private