

HALDIMAND COUNTY

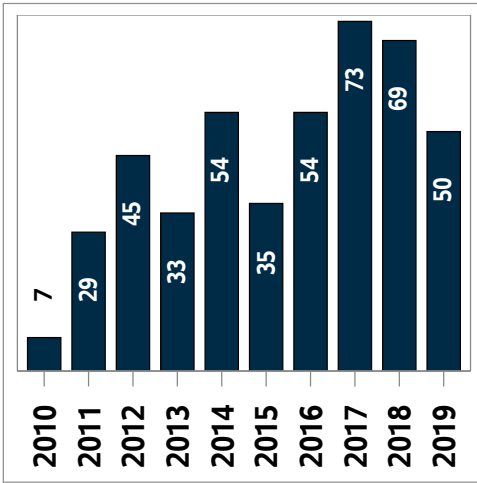
MLS® Residential Market Activity

March 2019

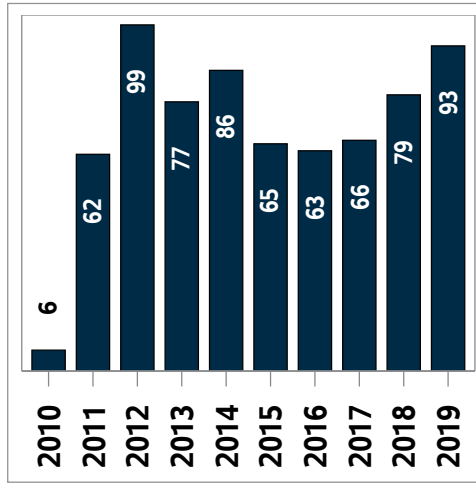


HALDIMAND COUNTY MLS® Residential Market Activity

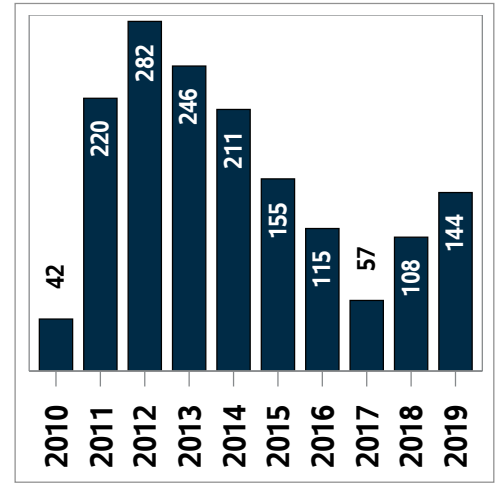
Sales Activity
(March only)



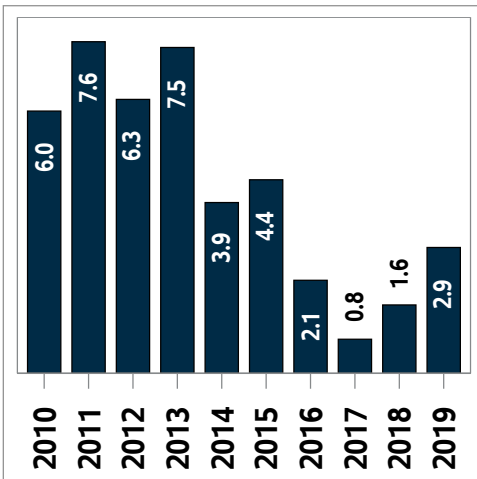
New Listings
(March only)



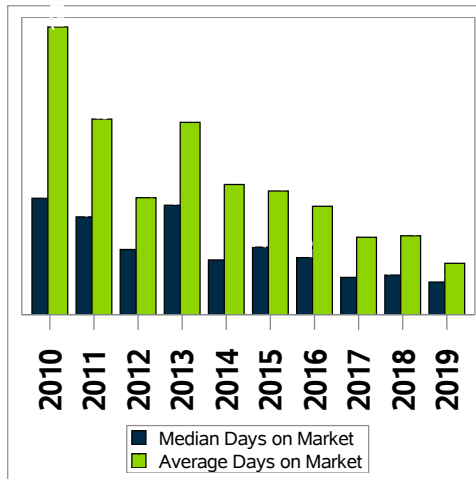
Active Listings
(March only)



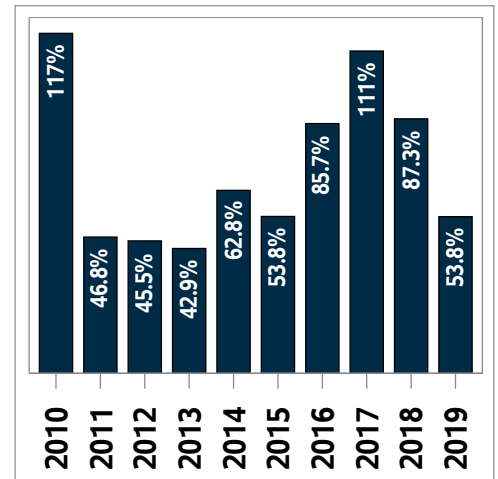
Months of Inventory
(March only)



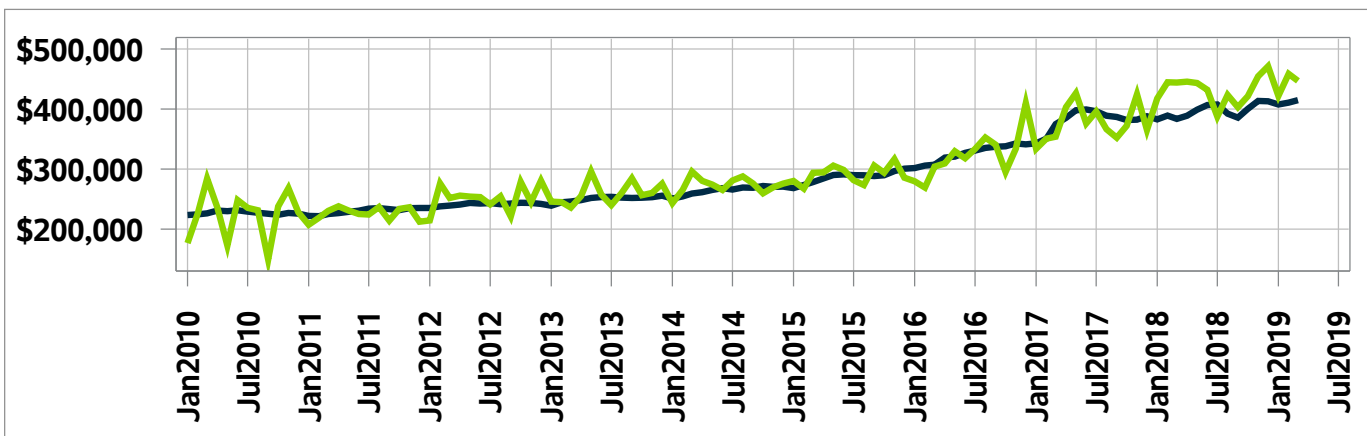
Days on Market
(March only)



Sales to New Listings Ratio
(March only)

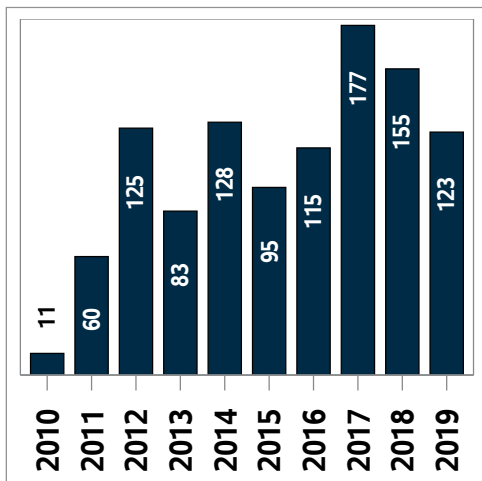


MLS® HPI Composite Benchmark Price and Average Price

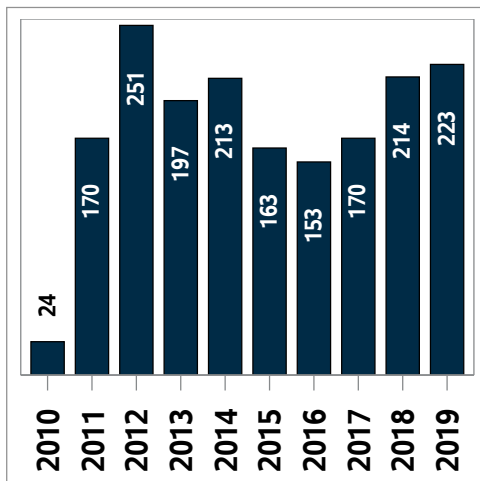


HALDIMAND COUNTY MLS® Residential Market Activity

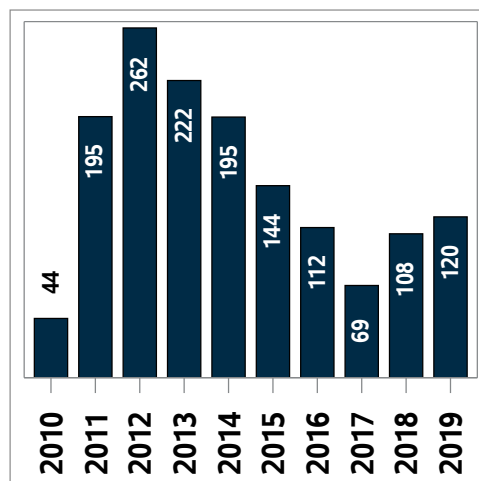
Sales Activity
(March Year-to-date)



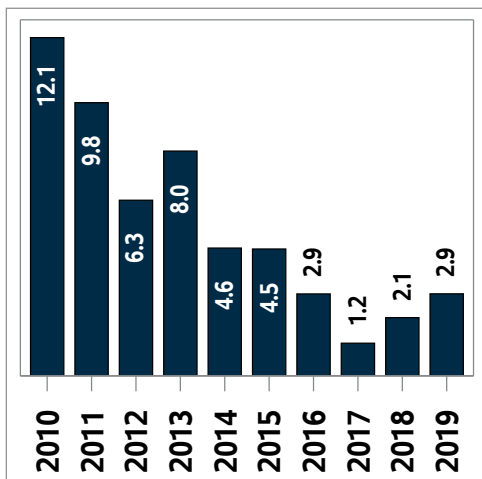
New Listings
(March Year-to-date)



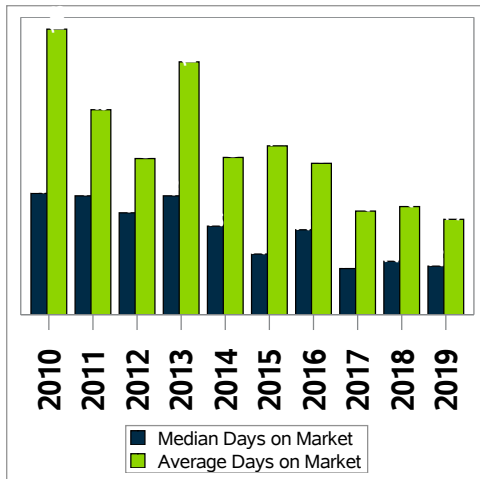
Active Listings¹
(March Year-to-date)



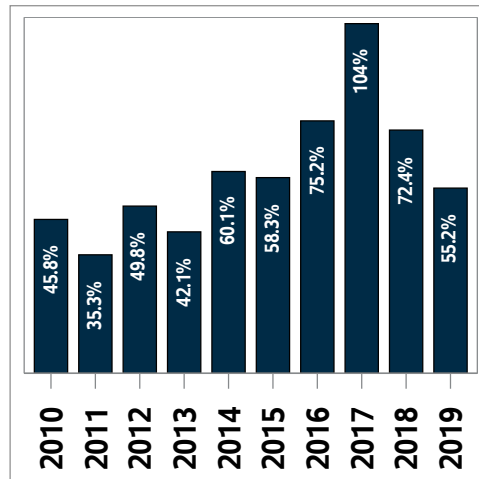
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Residential Market Activity

Actual	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	50	-27.5	-31.5	-7.4	-7.4	11.1	4,900.0
Dollar Volume	\$22,343,351	-27.1	-13.5	36.1	39.9	97.2	10,799.2
New Listings	93	17.7	40.9	47.6	8.1	-6.1	1,760.0
Active Listings	144	33.3	152.6	25.2	-31.8	-48.9	364.5
Sales to New Listings Ratio ¹	53.8	87.3	110.6	85.7	62.8	45.5	20.0
Months of Inventory ²	2.9	1.6	0.8	2.1	3.9	6.3	31.0
Average Price	\$446,867	0.6	26.3	47.0	51.1	77.4	118.0
Median Price	\$427,000	-5.1	26.4	56.7	57.3	68.1	108.3
Sales to List Price Ratio	98.3	98.6	99.8	98.3	97.1	98.3	93.2
Median Days on Market	14.0	17.0	16.0	24.5	23.5	28.0	10.0
Average Days on Market	22.1	33.9	33.2	46.6	55.9	50.2	10.0

Year-to-date	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	123	-20.6	-30.5	7.0	-3.9	-1.6	4,000.0
Dollar Volume	\$54,750,380	-19.0	-11.3	64.7	56.5	72.1	6,684.4
New Listings	223	4.2	31.2	45.8	4.7	-11.2	2,130.0
Active Listings ³	120	11.8	74.4	7.1	-38.3	-54.0	314.9
Sales to New Listings Ratio ⁴	55.2	72.4	104.1	75.2	60.1	49.8	30.0
Months of Inventory ⁵	2.9	2.1	1.2	2.9	4.6	6.3	29.0
Average Price	\$445,125	2.1	27.7	54.0	62.8	74.9	65.5
Median Price	\$420,000	-1.2	27.7	61.6	58.5	71.4	104.9
Sales to List Price Ratio	98.1	98.3	98.9	97.1	96.6	97.1	92.3
Median Days on Market	20.0	22.0	19.0	35.0	36.5	42.0	111.0
Average Days on Market	39.3	44.6	42.7	62.4	64.8	64.4	98.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

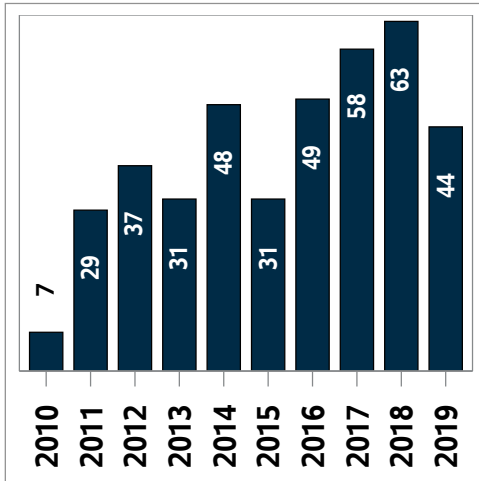
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

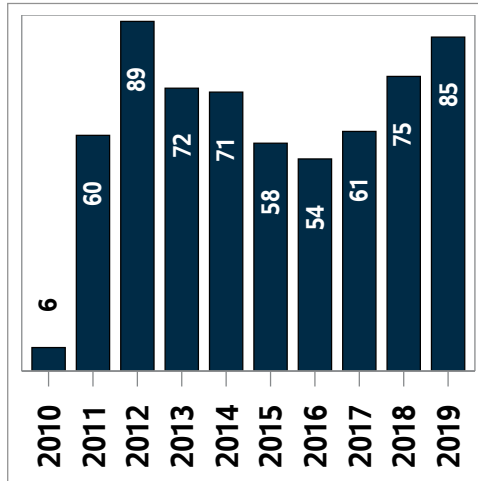
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Single Family Market Activity

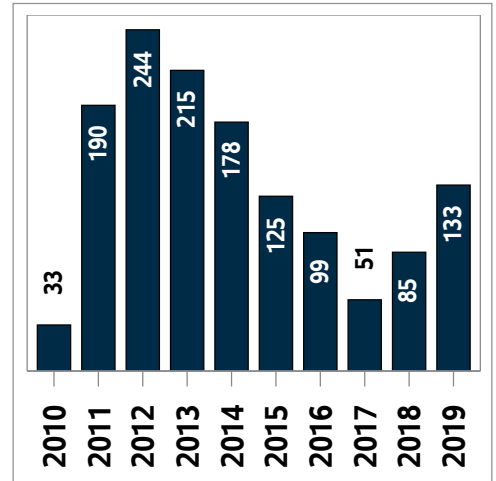
Sales Activity
(March only)



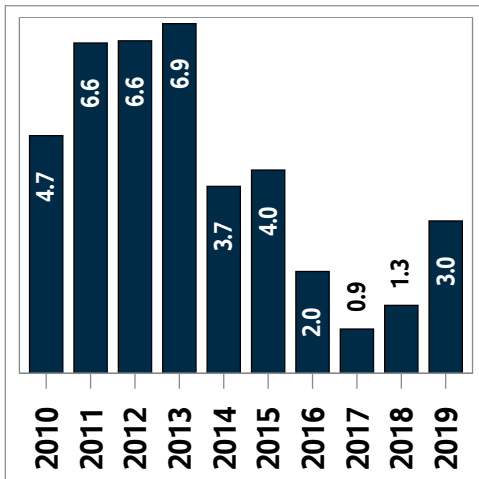
New Listings
(March only)



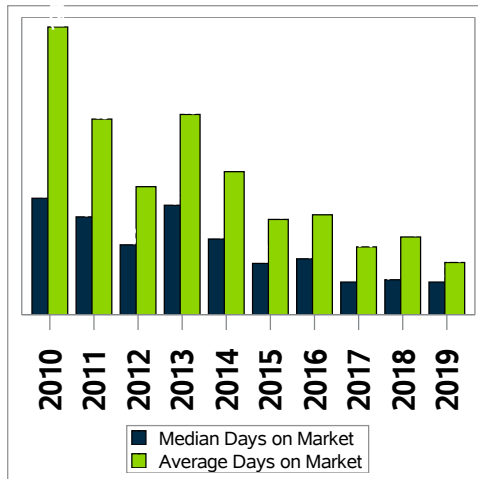
Active Listings
(March only)



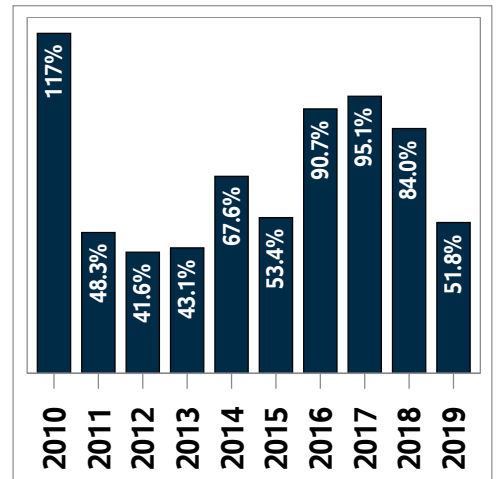
Months of Inventory
(March only)



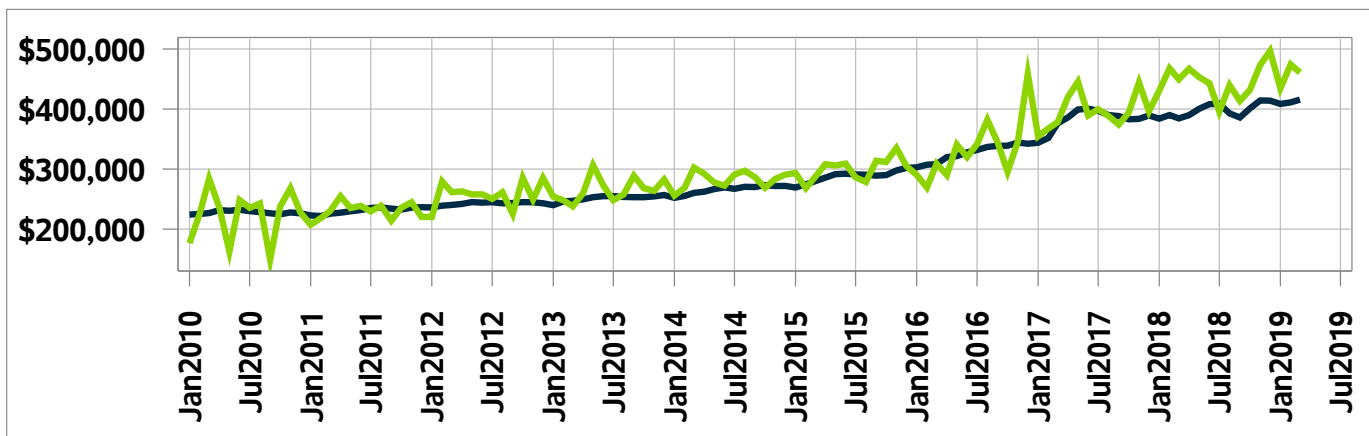
Days on Market
(March only)



Sales to New Listings Ratio
(March only)

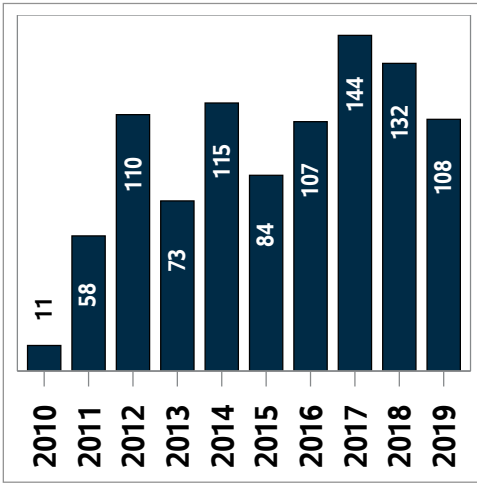


MLS® HPI Single Family Benchmark Price and Average Price

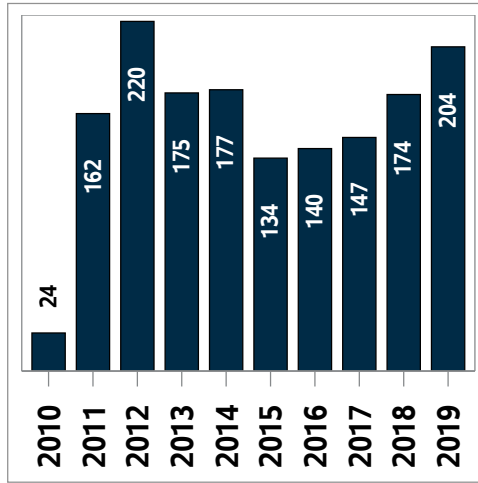


HALDIMAND COUNTY MLS® Single Family Market Activity

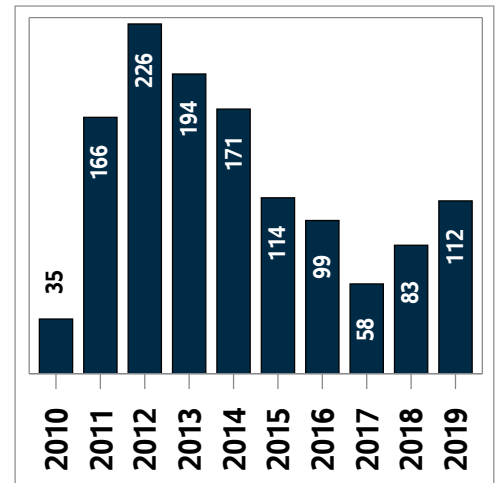
Sales Activity
(March Year-to-date)



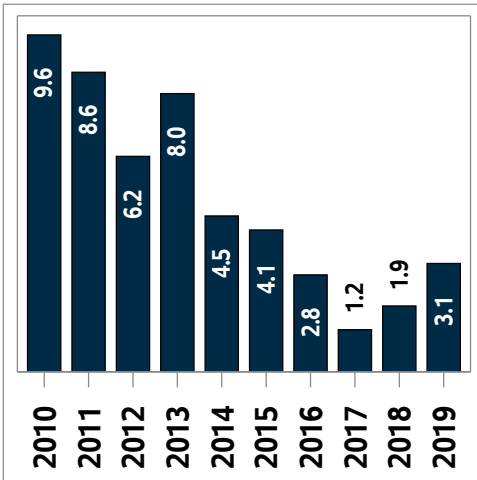
New Listings
(March Year-to-date)



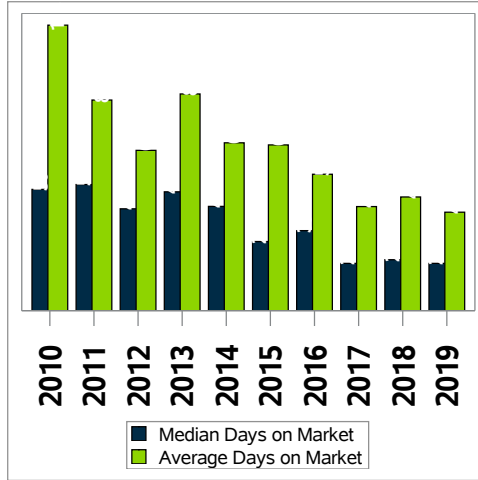
Active Listings ¹
(March Year-to-date)



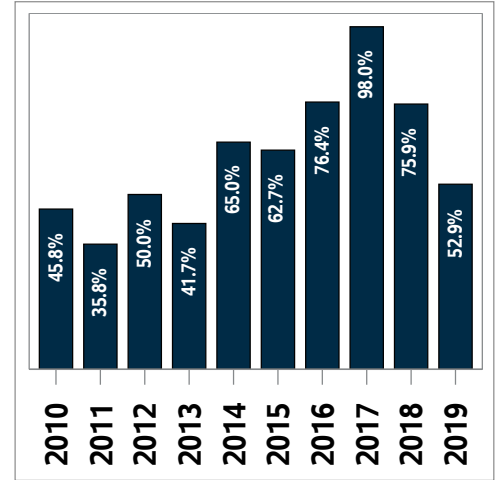
Months of Inventory ²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY

MLS® Single Family Market Activity

Actual	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	44	-30.2	-24.1	-10.2	-8.3	18.9	4,300.0
Dollar Volume	\$20,275,351	-28.4	-7.5	33.9	39.7	109.5	9,790.4
New Listings	85	13.3	39.3	57.4	19.7	-4.5	2,025.0
Active Listings	133	56.5	160.8	34.3	-25.3	-45.5	504.5
Sales to New Listings Ratio ¹	51.8	84.0	95.1	90.7	67.6	41.6	25.0
Months of Inventory ²	3.0	1.3	0.9	2.0	3.7	6.6	22.0
Average Price	\$460,803	2.5	21.9	49.2	52.4	76.2	124.8
Median Price	\$447,000	-1.8	22.8	59.6	57.3	68.7	118.0
Sales to List Price Ratio	98.4	98.6	99.0	97.8	97.0	98.2	93.2
Median Days on Market	14.0	15.0	14.0	24.0	32.5	30.0	10.0
Average Days on Market	22.4	33.4	29.1	42.9	61.4	55.0	10.0

Year-to-date	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	108	-18.2	-25.0	0.9	-6.1	-1.8	3,500.0
Dollar Volume	\$49,474,880	-16.3	-6.8	58.0	53.8	71.5	6,030.7
New Listings	204	17.2	38.8	45.7	15.3	-7.3	2,166.7
Active Listings ³	112	34.5	92.5	12.8	-34.7	-50.6	440.3
Sales to New Listings Ratio ⁴	52.9	75.9	98.0	76.4	65.0	50.0	33.3
Months of Inventory ⁵	3.1	1.9	1.2	2.8	4.5	6.2	20.7
Average Price	\$458,101	2.2	24.3	56.6	63.8	74.7	70.3
Median Price	\$432,000	-3.1	22.6	57.1	56.0	72.8	110.7
Sales to List Price Ratio	98.2	98.2	98.4	96.8	96.5	96.9	92.3
Median Days on Market	19.5	21.0	19.5	33.0	43.0	42.0	111.0
Average Days on Market	40.6	46.9	42.9	56.2	69.2	66.1	98.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

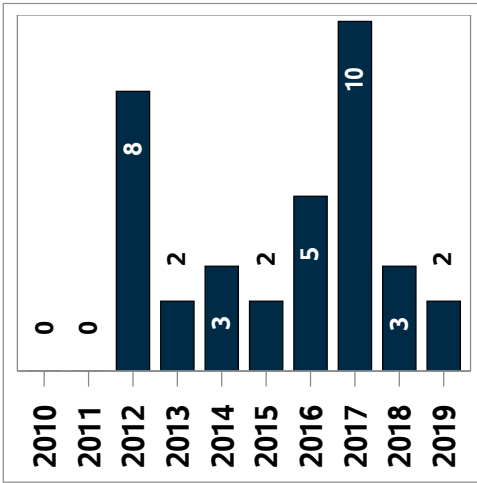
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

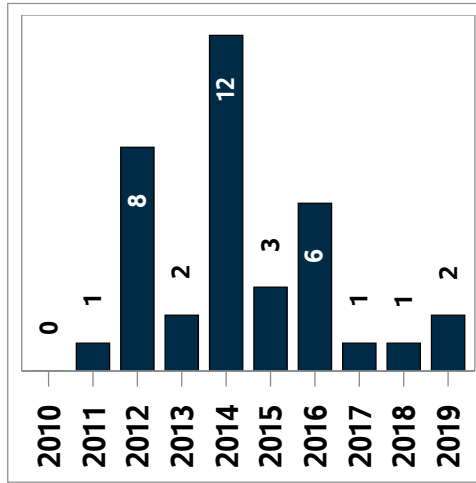
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Townhouse Market Activity

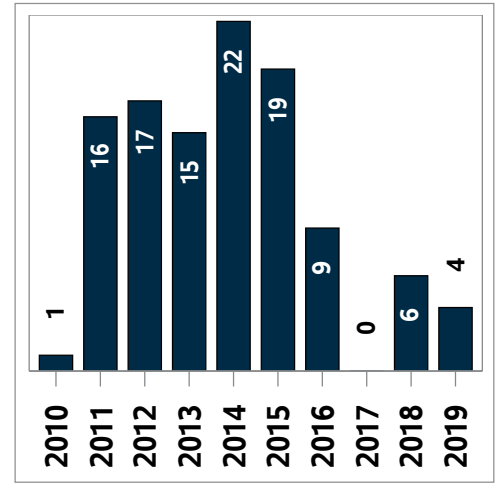
Sales Activity
(March only)



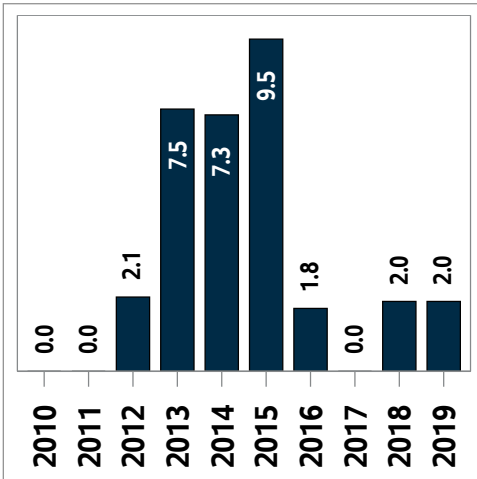
New Listings
(March only)



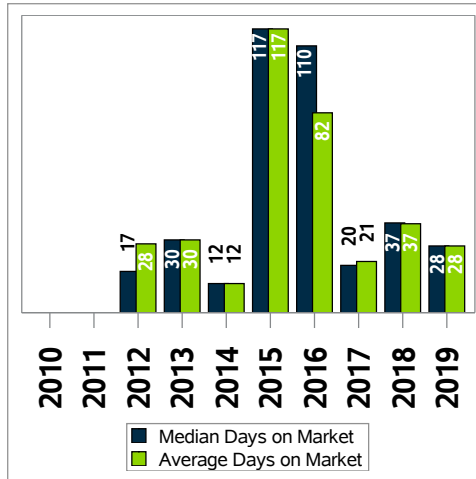
Active Listings
(March only)



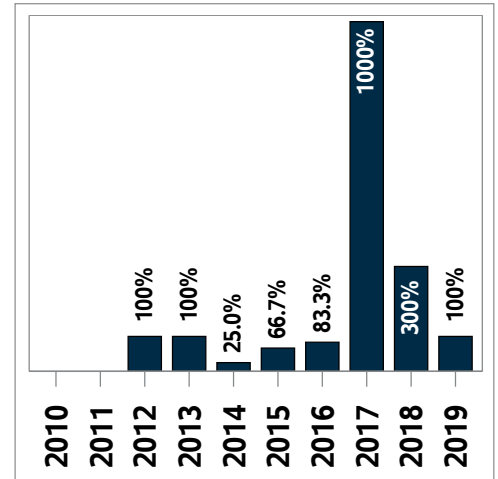
Months of Inventory
(March only)



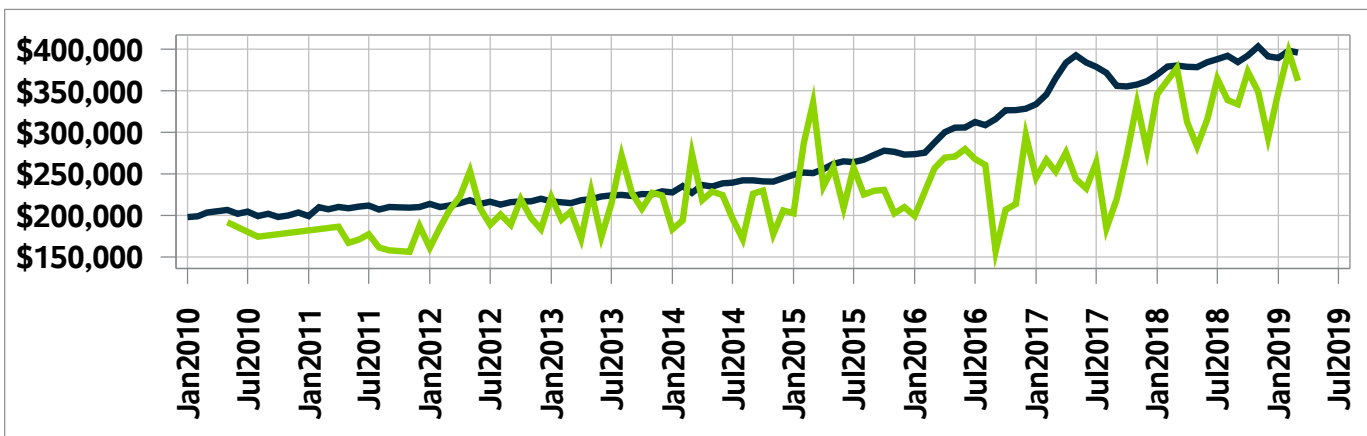
Days on Market
(March only)



Sales to New Listings Ratio
(March only)

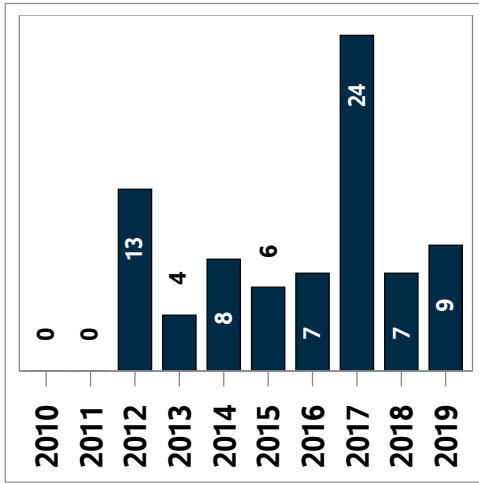


MLS® HPI Townhouse Benchmark Price and Average Price

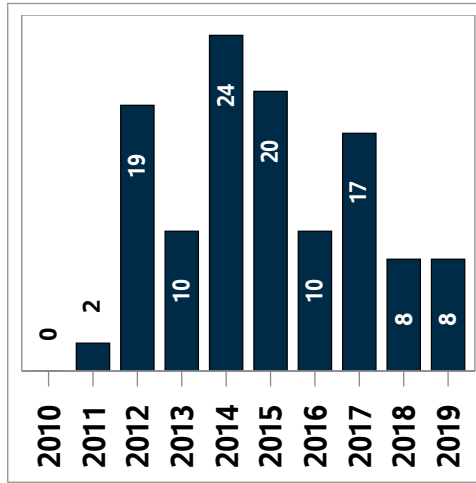


HALDIMAND COUNTY MLS® Townhouse Market Activity

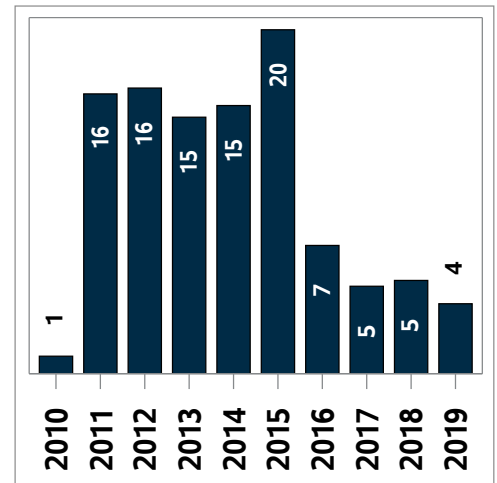
Sales Activity
(March Year-to-date)



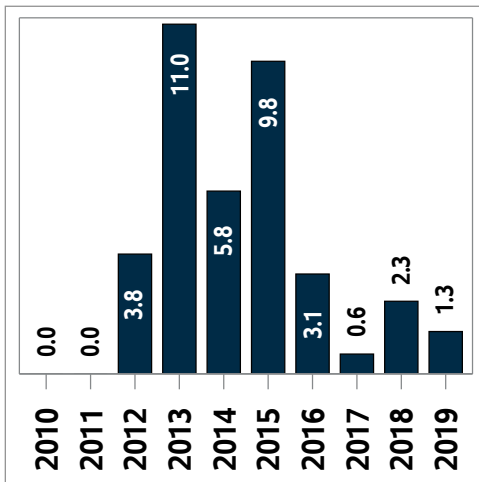
New Listings
(March Year-to-date)



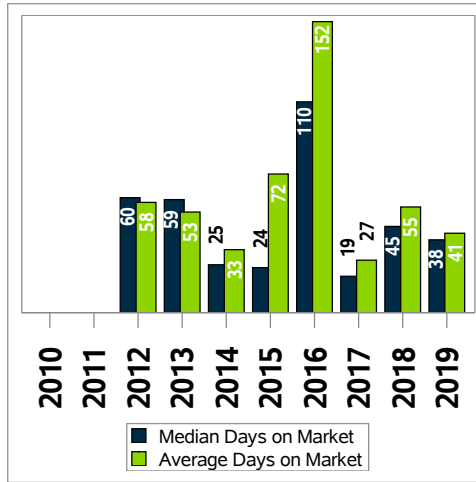
Active Listings¹
(March Year-to-date)



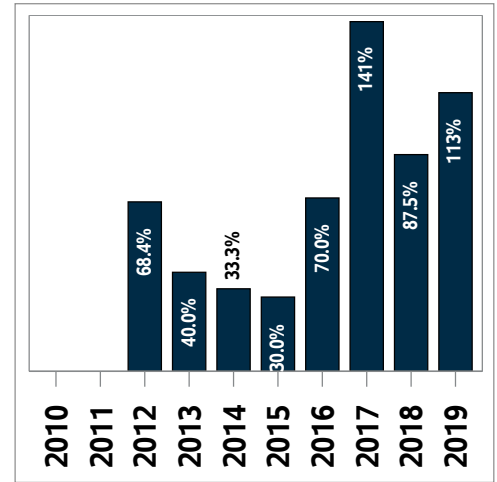
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY

MLS® Townhouse Market Activity

Actual	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	2	-33.3	-80.0	-60.0	-33.3	-75.0	
Dollar Volume	\$724,000	-36.0	-71.4	-43.6	-12.0	-56.3	
New Listings	2	100.0	100.0	-66.7	-83.3	-75.0	100.0
Active Listings	4	-33.3		-55.6	-81.8	-76.5	300.0
Sales to New Listings Ratio ¹	100.0	300.0	1,000.0	83.3	25.0	100.0	
Months of Inventory ²	2.0	2.0		1.8	7.3	2.1	
Average Price	\$362,000	-4.1	43.2	40.9	32.0	75.0	
Median Price	\$362,000	-8.4	31.7	39.3	57.3	105.2	
Sales to List Price Ratio	98.5	97.9	102.4	102.9	99.5	98.7	
Median Days on Market	27.5	37.0	19.5	110.0	12.0	17.0	
Average Days on Market	27.5	36.7	21.1	82.4	12.0	28.4	

Year-to-date	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	9	28.6	-62.5	28.6	12.5	-30.8	
Dollar Volume	\$3,261,500	29.7	-46.3	93.8	85.2	29.9	
New Listings	8	0.0	-52.9	-20.0	-66.7	-57.9	700.0
Active Listings ³	4	-25.0	-20.0	-45.5	-73.9	-75.5	300.0
Sales to New Listings Ratio ⁴	112.5	87.5	141.2	70.0	33.3	68.4	
Months of Inventory ⁵	1.3	2.3	0.6	3.1	5.8	3.8	
Average Price	\$362,389	0.8	43.3	50.7	64.6	87.7	
Median Price	\$387,500	10.7	40.1	68.6	90.9	121.4	
Sales to List Price Ratio	98.4	98.4	100.5	101.6	98.3	98.7	
Median Days on Market	38.0	45.0	19.0	110.0	25.0	60.0	
Average Days on Market	41.4	55.1	27.4	151.9	32.9	57.5	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

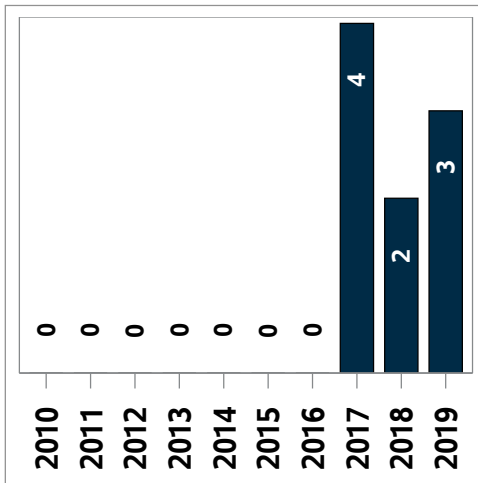
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

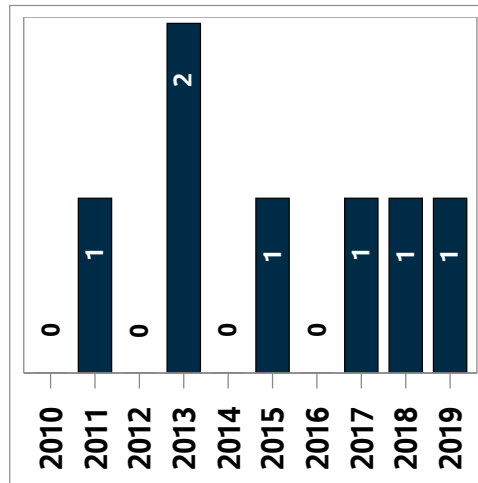
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Apartment-Style Market Activity

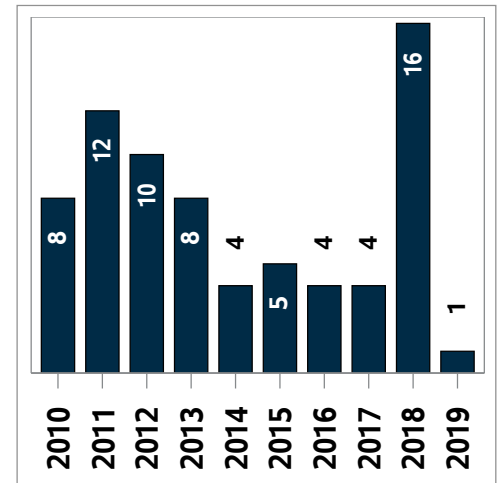
Sales Activity
(March only)



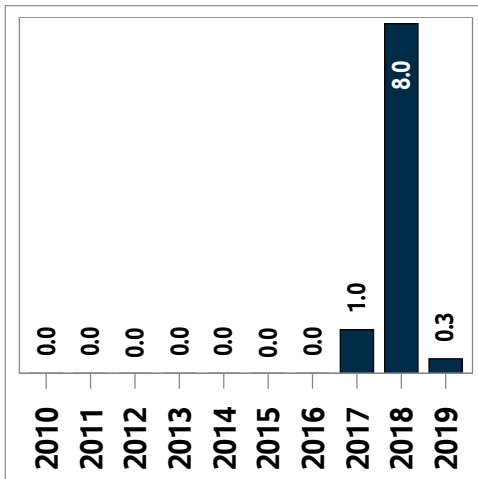
New Listings
(March only)



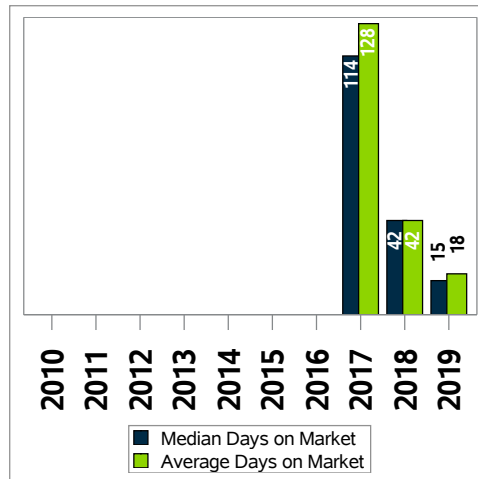
Active Listings
(March only)



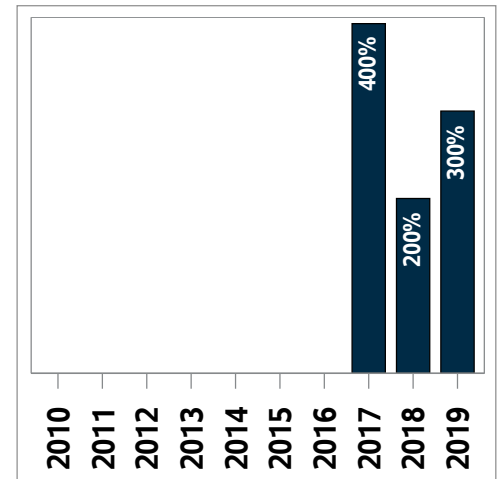
Months of Inventory
(March only)



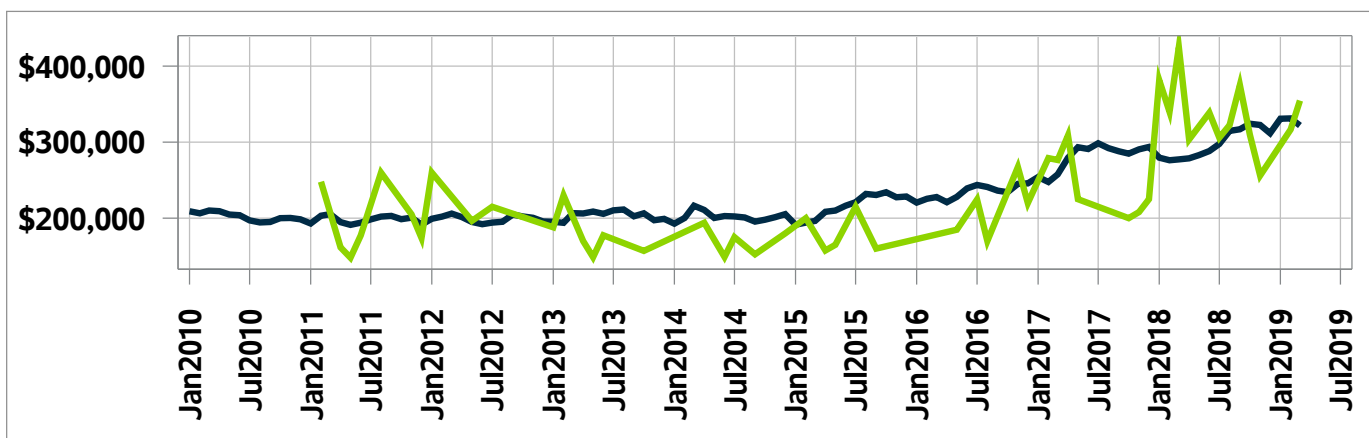
Days on Market
(March only)



Sales to New Listings Ratio
(March only)

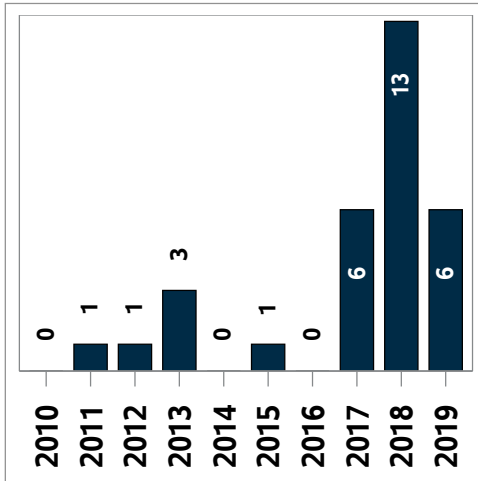


MLS® HPI Apartment-Style Benchmark Price and Average Price

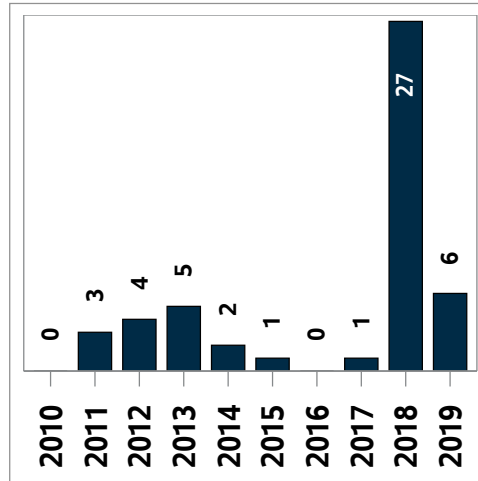


HALDIMAND COUNTY MLS® Apartment-Style Market Activity

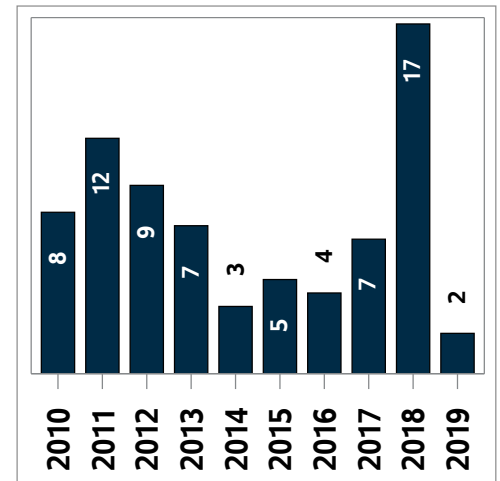
Sales Activity
(March Year-to-date)



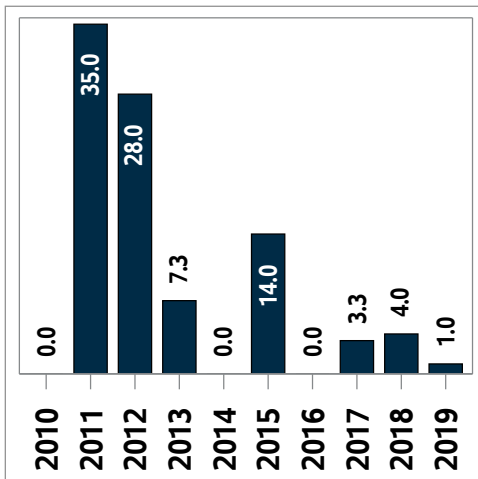
New Listings
(March Year-to-date)



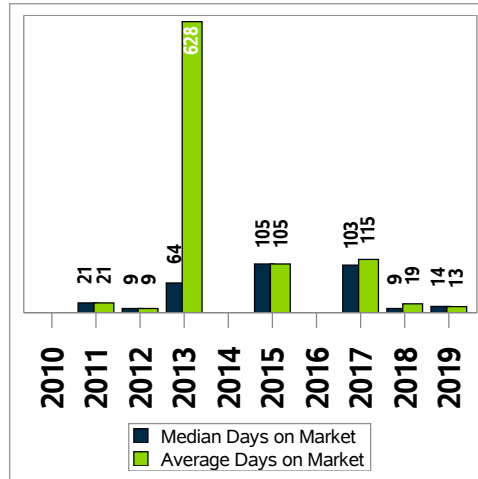
Active Listings¹
(March Year-to-date)



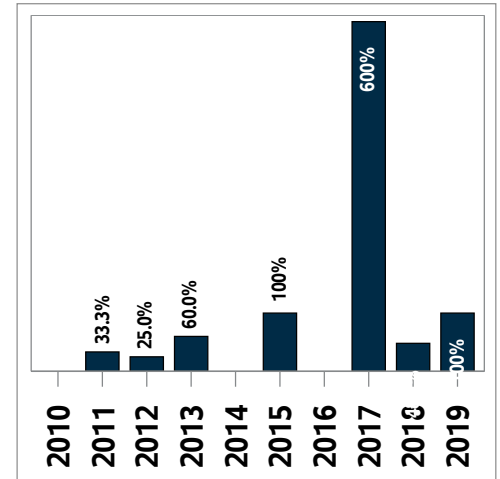
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY

MLS® Apartment-Style Market Activity

Actual	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	3	50.0	-25.0				
Dollar Volume	\$1,064,000	25.2	-3.8				
New Listings	1	0.0	0.0				
Active Listings	1	-93.8	-75.0	-75.0	-75.0	-90.0	-87.5
Sales to New Listings Ratio ¹	300.0	200.0	400.0				
Months of Inventory ²	0.3	8.0	1.0				
Average Price	\$354,667	-16.5	28.3				
Median Price	\$349,000	-17.9	35.3				
Sales to List Price Ratio	96.8	101.2	104.5				
Median Days on Market	15.0	41.5	114.0				
Average Days on Market	18.0	41.5	128.3				

Year-to-date	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	6	-53.8	0.0			500.0	
Dollar Volume	\$2,014,000	-58.4	21.0			674.9	
New Listings	6	-77.8	500.0		200.0	50.0	
Active Listings ³	2	-88.5	-70.0	-50.0	-40.0	-78.6	-75.0
Sales to New Listings Ratio ⁴	100.0	48.1	600.0			25.0	
Months of Inventory ⁵	1.0	4.0	3.3			28.0	
Average Price	\$335,667	-9.8	21.0			29.2	
Median Price	\$352,000	-16.2	32.3			35.4	
Sales to List Price Ratio	97.4	99.7	103.0			100.0	
Median Days on Market	13.5	9.0	102.5			9.0	
Average Days on Market	13.0	19.1	114.8			9.0	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

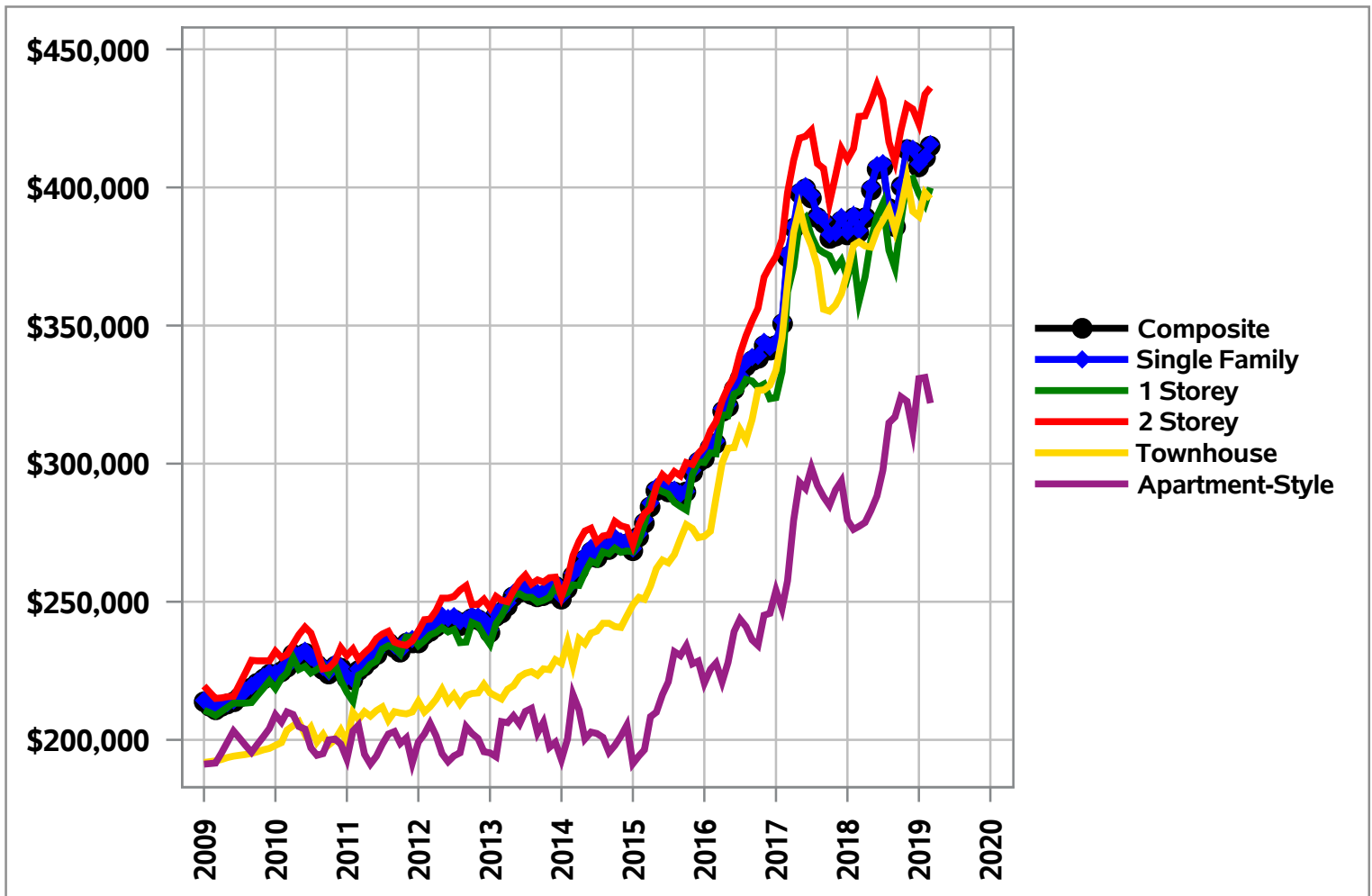
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$414,800	1.0	0.5	7.5	8.1	35.0	60.0
Single Family	\$415,700	1.1	0.4	7.7	8.1	34.9	59.6
One Storey	\$399,900	1.5	-0.8	7.8	11.5	31.7	56.1
Two Storey	\$436,200	0.6	1.8	6.5	2.5	38.4	63.6
Townhouse	\$395,900	-0.6	1.2	3.0	4.1	37.6	74.3
Apartment-Style	\$321,900	-2.8	3.3	1.6	16.1	41.3	48.8

MLS® HPI Benchmark Price



HALDIMAND COUNTY

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7015
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7023
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7175
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1091
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

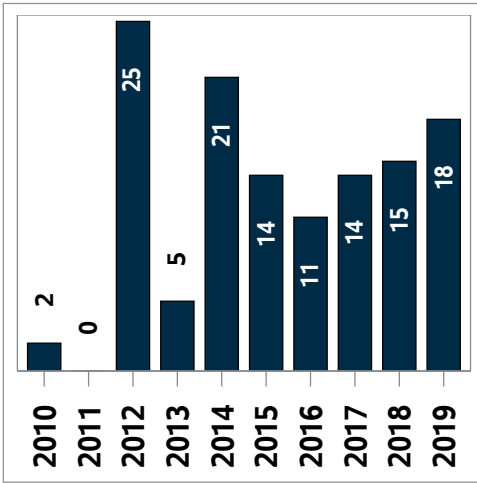
Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	961
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Pool	Indoor
Wastewater Disposal	Municipal sewers

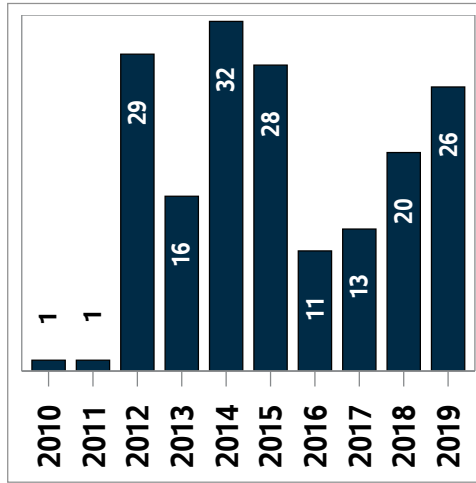
CALEDONIA (63)

MLS® Residential Market Activity

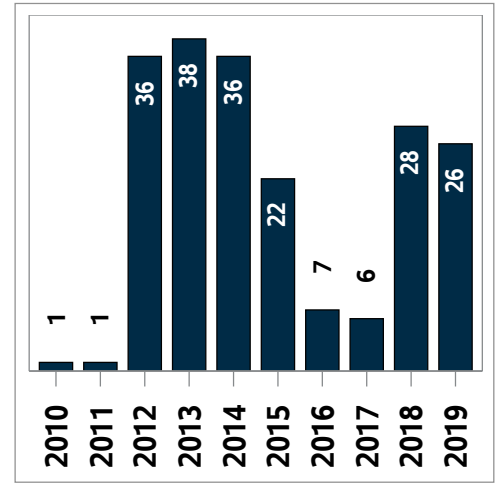
Sales Activity
(March only)



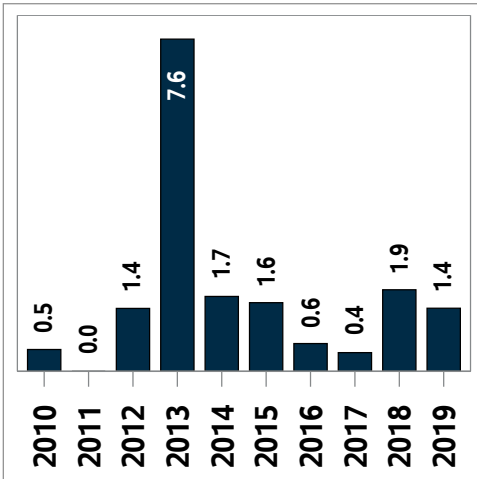
New Listings
(March only)



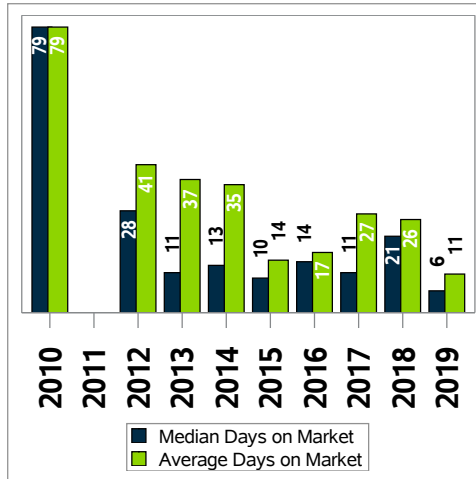
Active Listings
(March only)



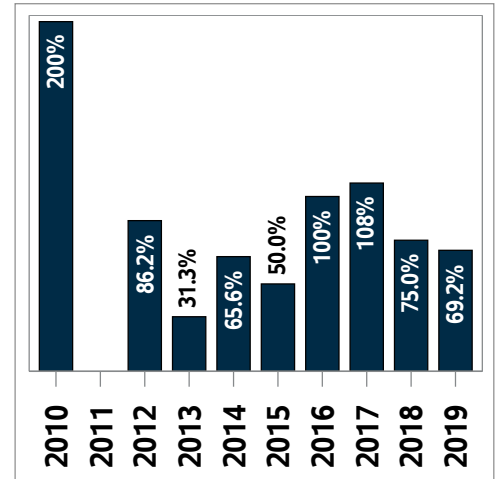
Months of Inventory
(March only)



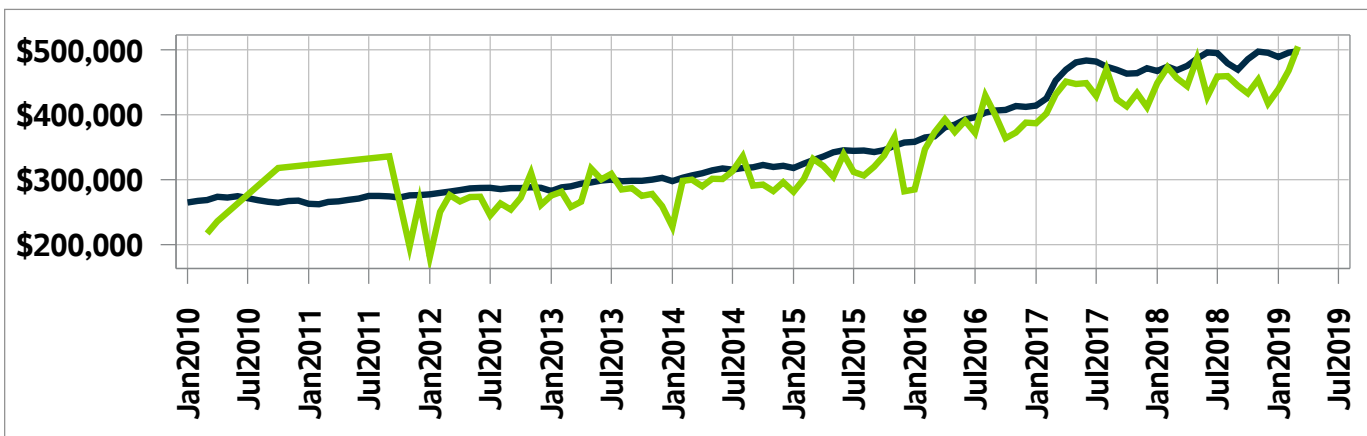
Days on Market
(March only)



Sales to New Listings Ratio
(March only)



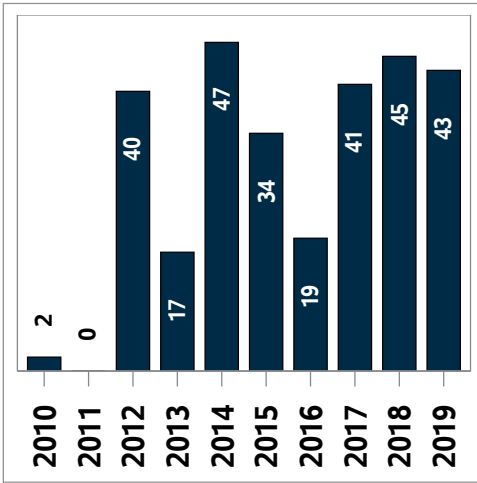
MLS® HPI Composite Benchmark Price and Average Price



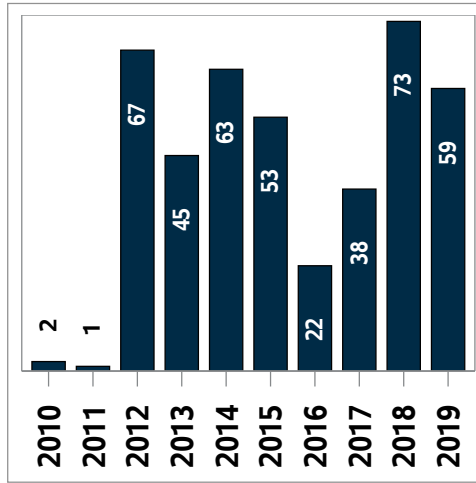
CALEDONIA (63)

MLS® Residential Market Activity

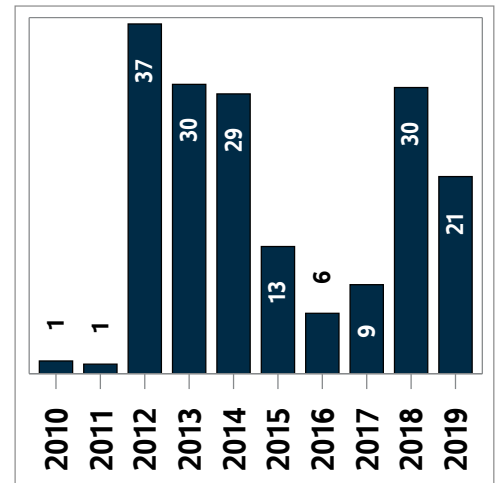
Sales Activity
(March Year-to-date)



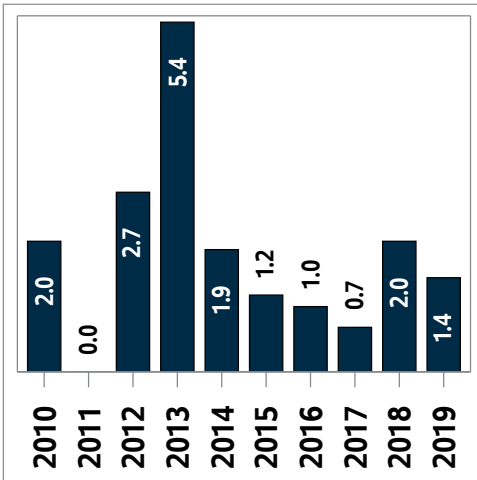
New Listings
(March Year-to-date)



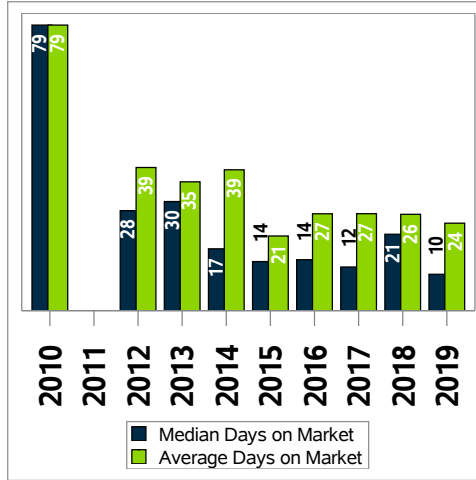
Active Listings¹
(March Year-to-date)



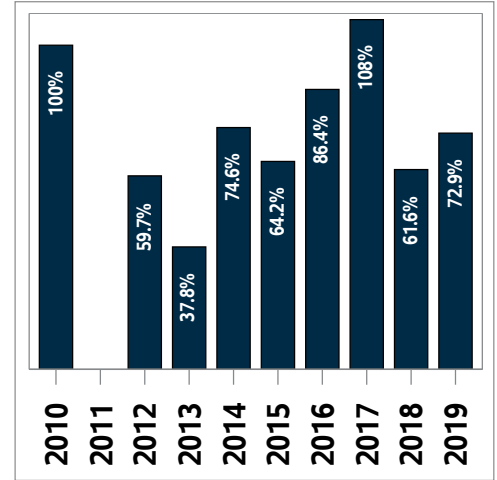
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CALEDONIA (63)

MLS® Residential Market Activity

Actual	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	18	20.0	28.6	63.6	-14.3	-28.0	
Dollar Volume	\$9,092,651	32.8	50.6	121.6	44.3	31.6	
New Listings	26	30.0	100.0	136.4	-18.8	-10.3	2,500.0
Active Listings	26	-7.1	333.3	271.4	-27.8	-27.8	2,500.0
Sales to New Listings Ratio ¹	69.2	75.0	107.7	100.0	65.6	86.2	
Months of Inventory ²	1.4	1.9	0.4	0.6	1.7	1.4	
Average Price	\$505,147	10.7	17.1	35.4	68.4	82.8	
Median Price	\$476,250	7.5	12.1	12.6	58.8	79.7	
Sales to List Price Ratio	99.2	98.4	101.2	99.8	98.3	97.4	
Median Days on Market	6.0	21.0	11.0	14.0	13.0	28.0	
Average Days on Market	10.6	25.6	27.1	16.5	35.2	40.7	

Year-to-date	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	43	-4.4	4.9	126.3	-8.5	7.5	4,200.0
Dollar Volume	\$20,449,057	-1.0	22.1	205.6	54.0	94.3	16,001.6
New Listings	59	-19.2	55.3	168.2	-6.3	-11.9	5,800.0
Active Listings ³	21	-31.1	121.4	226.3	-29.5	-43.6	1,966.7
Sales to New Listings Ratio ⁴	72.9	61.6	107.9	86.4	74.6	59.7	100.0
Months of Inventory ⁵	1.4	2.0	0.7	1.0	1.9	2.7	3.0
Average Price	\$475,559	3.6	16.5	35.0	68.3	80.7	274.5
Median Price	\$448,006	2.1	10.6	14.9	56.9	79.2	252.8
Sales to List Price Ratio	99.7	98.2	101.7	99.3	97.5	97.4	85.9
Median Days on Market	10.0	21.0	12.0	14.0	17.0	27.5	111.0
Average Days on Market	24.0	26.5	26.7	26.6	38.7	39.4	111.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

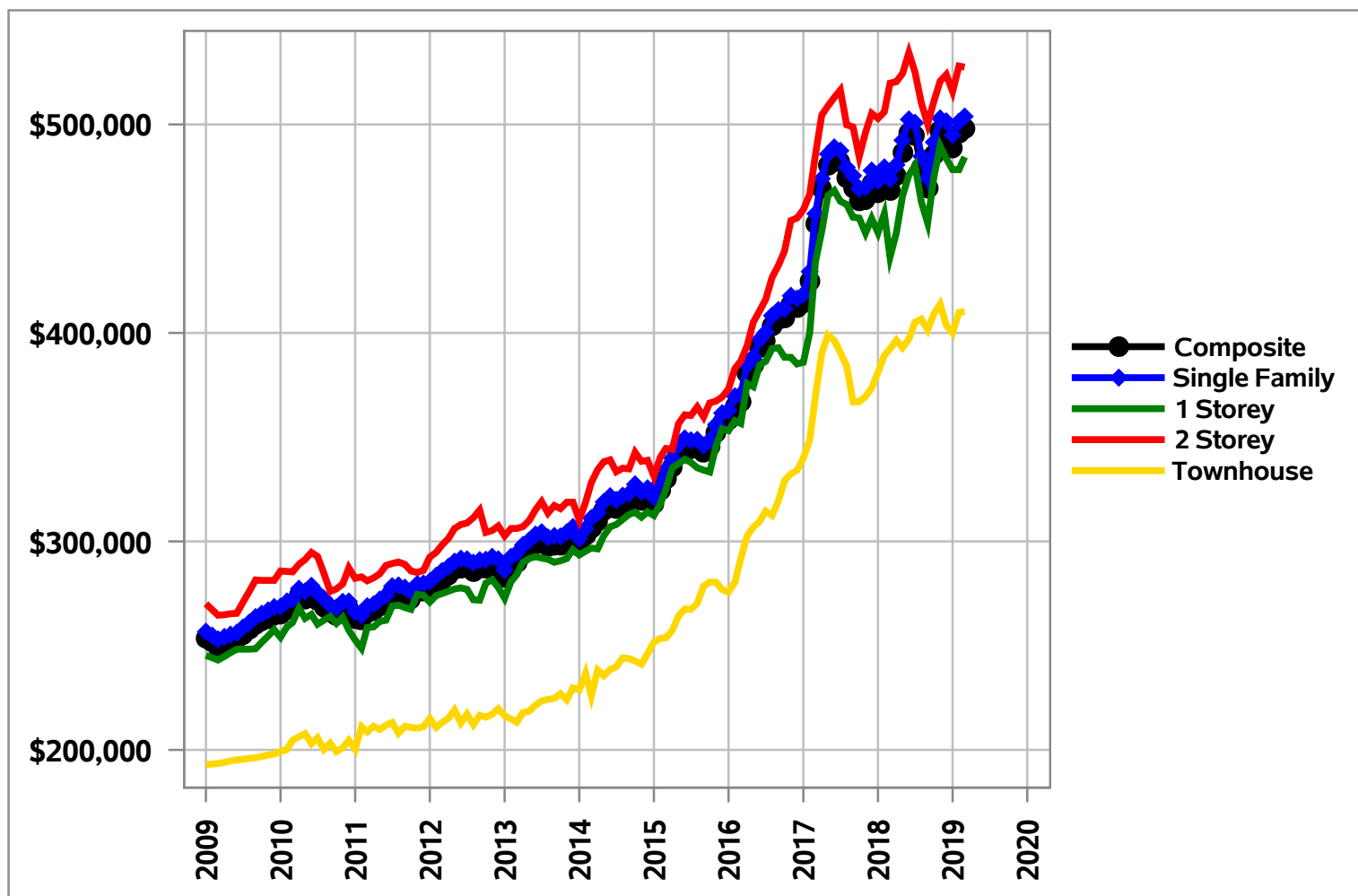
CALEDONIA (63)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$497,800	0.4	0.5	6.1	6.3	35.7	62.4
Single Family	\$503,800	0.5	0.5	6.2	6.3	35.9	61.9
One Storey	\$484,400	1.3	0.2	7.0	11.0	35.8	63.2
Two Storey	\$527,500	-0.1	0.7	5.5	1.5	36.5	60.7
Townhouse	\$410,300	0.1	1.6	2.2	4.6	40.6	81.6
Apartment-Style							

MLS® HPI Benchmark Price



CALEDONIA (63)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1287
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6057
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1722
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5881
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

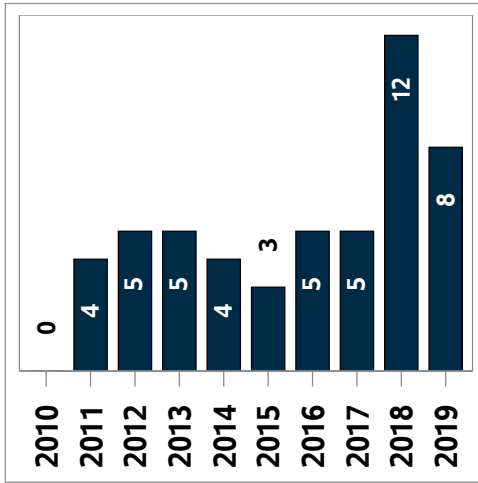
Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1173
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

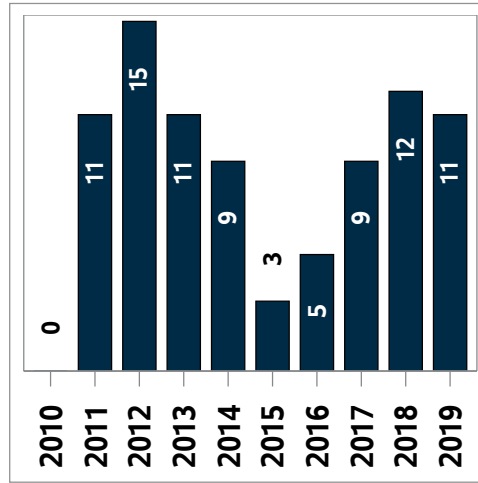
CAYUGA (62)

MLS® Residential Market Activity

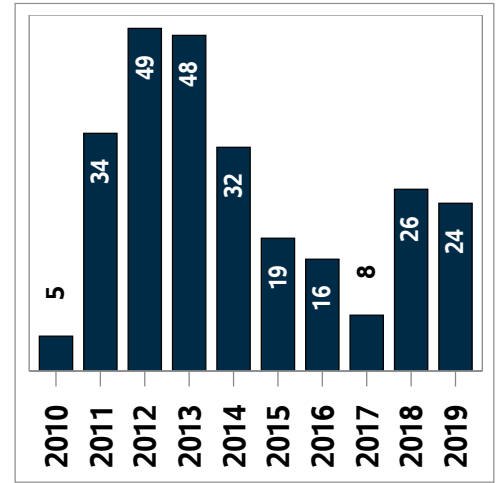
Sales Activity
(March only)



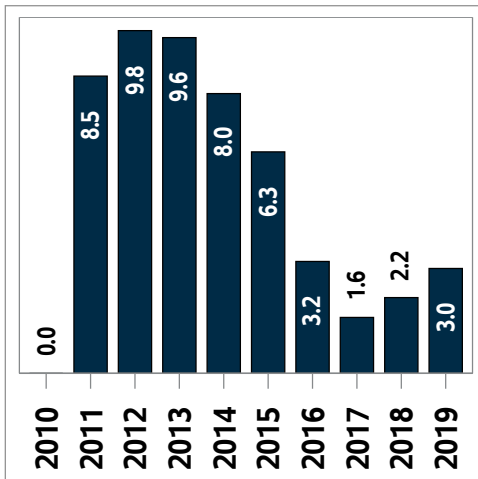
New Listings
(March only)



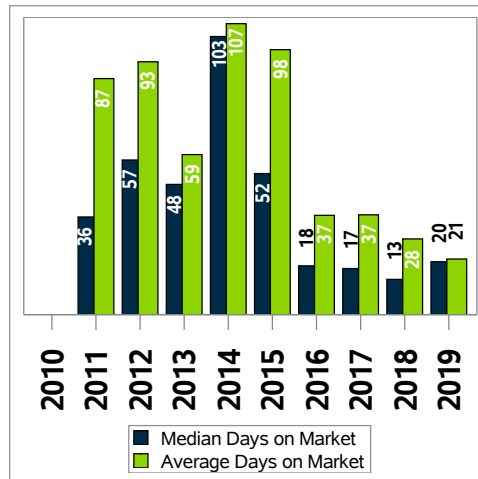
Active Listings
(March only)



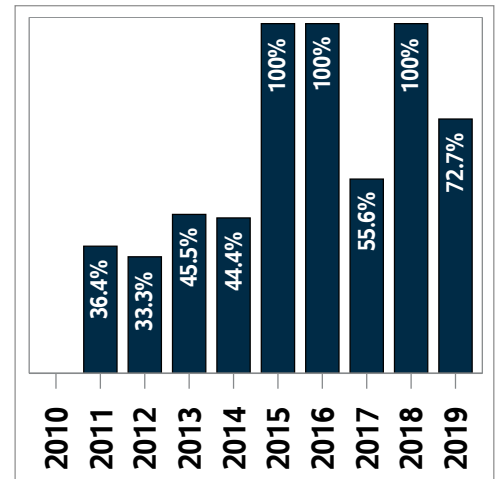
Months of Inventory
(March only)



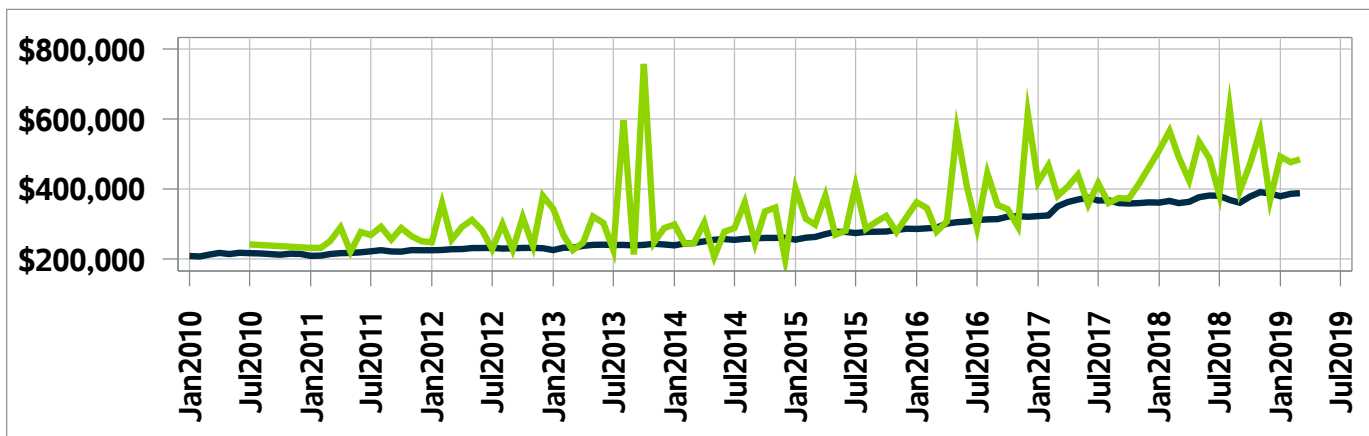
Days on Market
(March only)



Sales to New Listings Ratio
(March only)



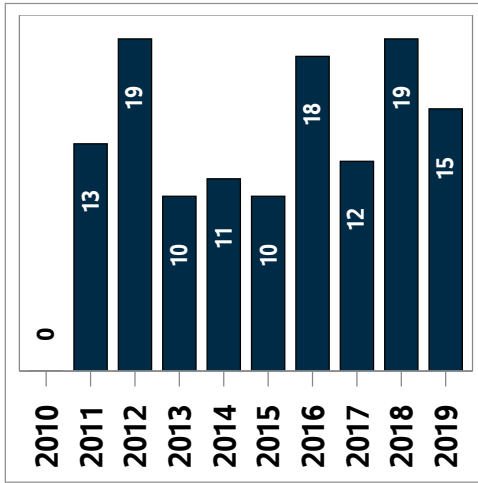
MLS® HPI Composite Benchmark Price and Average Price



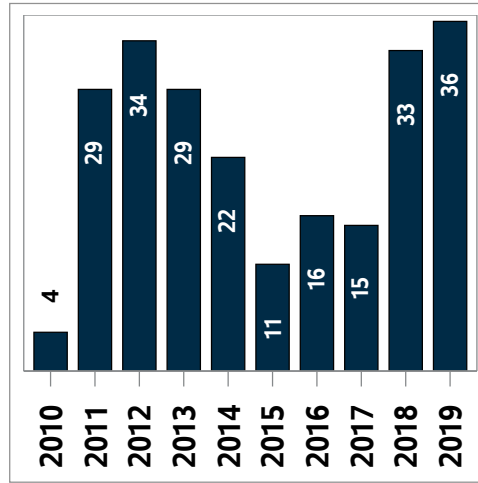
CAYUGA (62)

MLS® Residential Market Activity

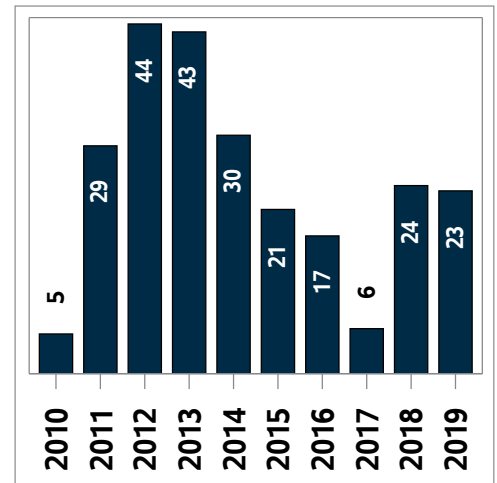
Sales Activity
(March Year-to-date)



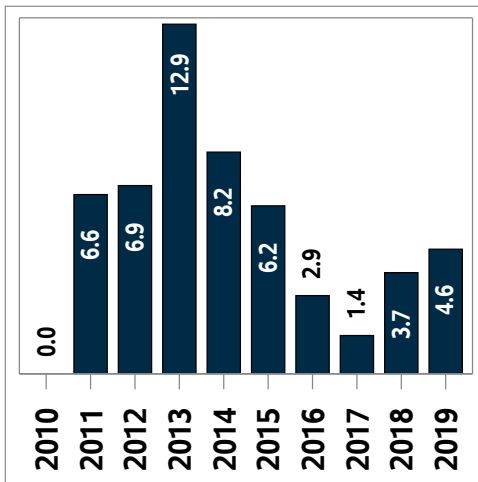
New Listings
(March Year-to-date)



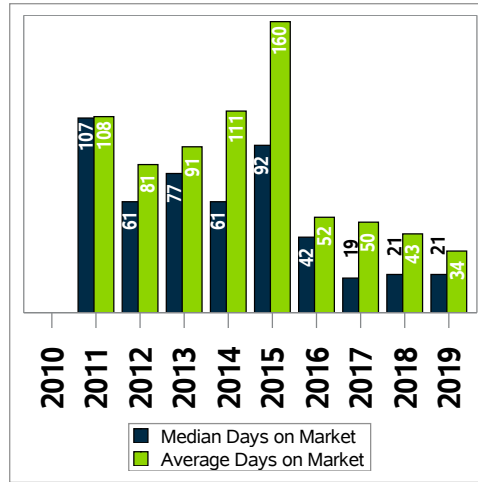
Active Listings¹
(March Year-to-date)



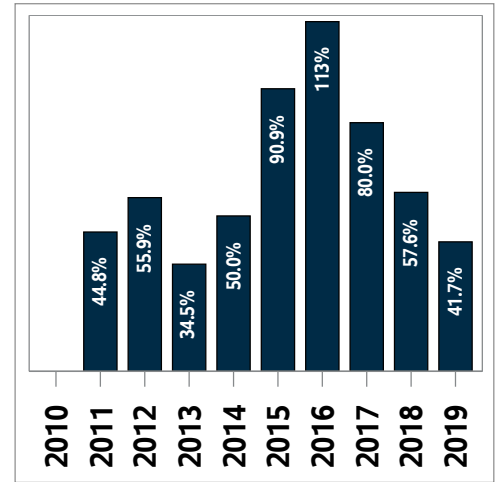
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CAYUGA (62)

MLS® Residential Market Activity

Actual	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	8	-33.3	60.0	60.0	100.0	60.0	
Dollar Volume	\$3,878,000	-34.2	104.0	179.1	295.7	204.3	
New Listings	11	-8.3	22.2	120.0	22.2	-26.7	
Active Listings	24	-7.7	200.0	50.0	-25.0	-51.0	2,300.0
Sales to New Listings Ratio ¹	72.7	100.0	55.6	100.0	44.4	33.3	
Months of Inventory ²	3.0	2.2	1.6	3.2	8.0	9.8	
Average Price	\$484,750	-1.2	27.5	74.4	97.9	90.2	
Median Price	\$472,000	-4.4	19.5	106.1	88.8	61.4	
Sales to List Price Ratio	98.6	100.5	98.2	100.4	94.9	97.4	
Median Days on Market	19.5	13.0	17.0	18.0	102.5	57.0	
Average Days on Market	20.5	27.9	36.8	36.6	107.3	93.2	

Year-to-date	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	15	-21.1	25.0	-16.7	36.4	-21.1	
Dollar Volume	\$7,245,000	-24.3	46.9	20.8	149.3	23.7	
New Listings	36	9.1	140.0	125.0	63.6	5.9	
Active Listings ³	23	-2.8	305.9	32.7	-23.3	-47.7	1,280.0
Sales to New Listings Ratio ⁴	41.7	57.6	80.0	112.5	50.0	55.9	
Months of Inventory ⁵	4.6	3.7	1.4	2.9	8.2	6.9	
Average Price	\$483,000	-4.2	17.5	45.0	82.8	56.7	
Median Price	\$469,000	-6.0	28.1	53.0	70.5	72.4	
Sales to List Price Ratio	97.6	98.9	96.4	97.9	95.9	96.3	
Median Days on Market	21.0	21.0	19.0	41.5	61.0	61.0	
Average Days on Market	33.9	43.3	49.8	52.4	110.8	81.4	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

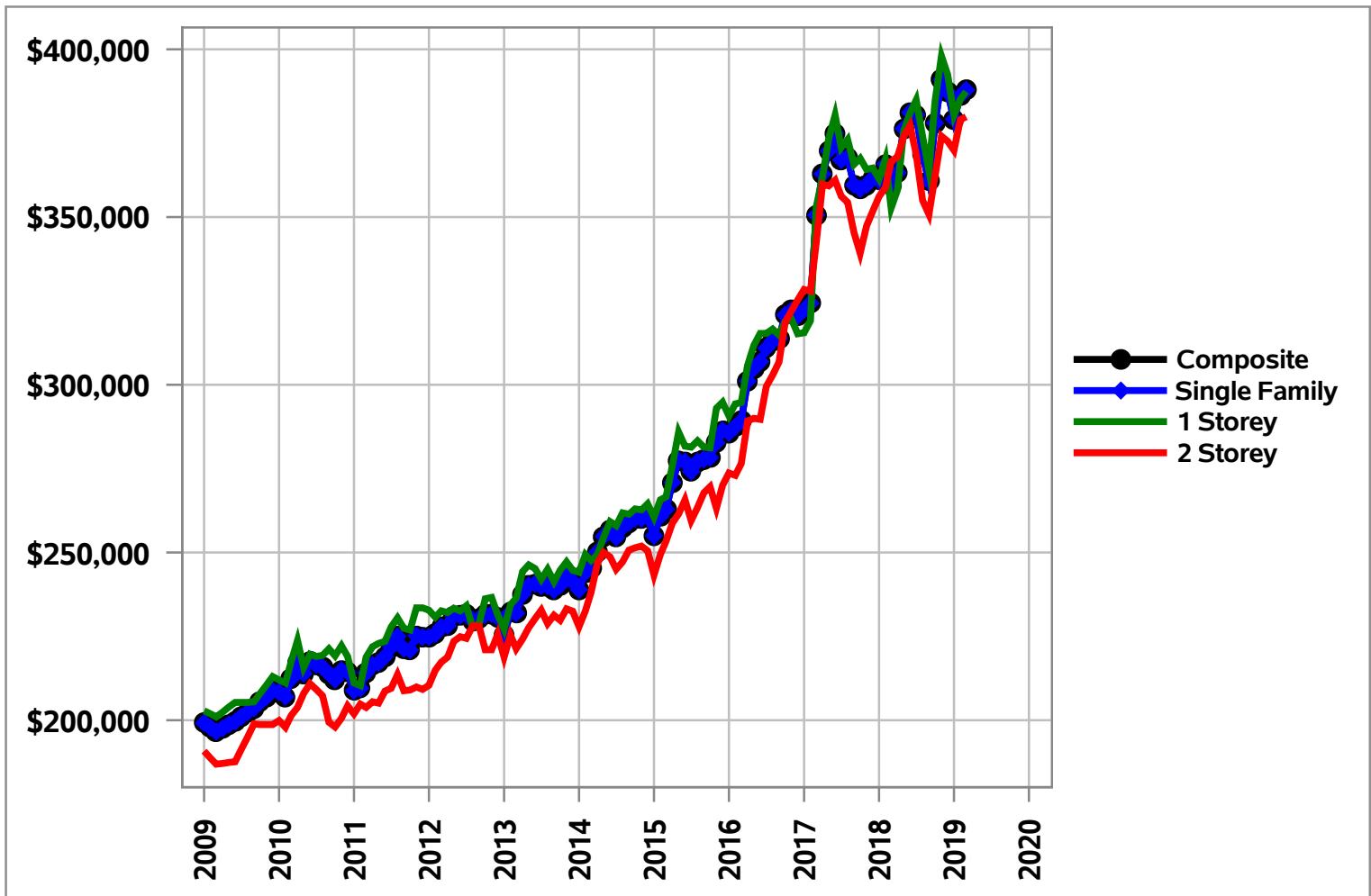
CAYUGA (62)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$387,900	0.5	0.2	7.5	7.9	34.1	58.0
Single Family	\$387,900	0.5	0.2	7.5	7.9	34.1	58.0
One Storey	\$387,400	0.6	-1.3	6.5	9.8	31.5	56.5
Two Storey	\$379,900	0.2	2.0	8.3	3.7	37.4	59.5
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



CAYUGA (62)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10479
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CAYUGA (62)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10830
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

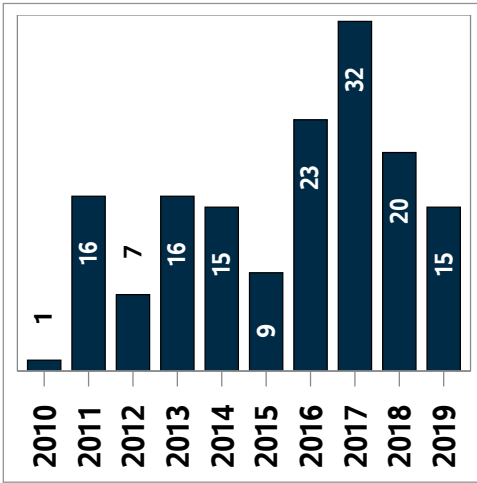
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1786
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10957
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

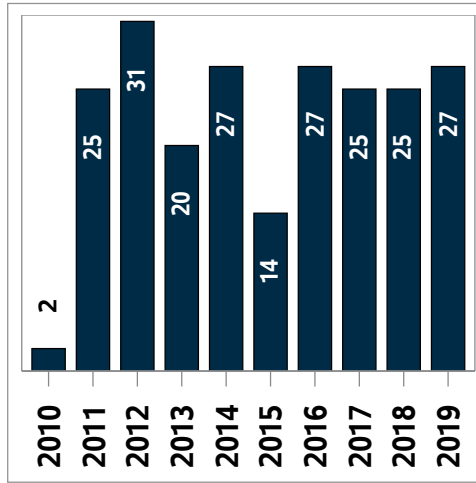
DUNNVILLE (60)

MLS® Residential Market Activity

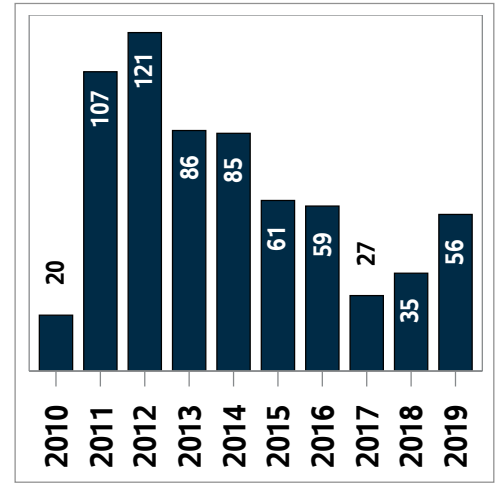
Sales Activity
(March only)



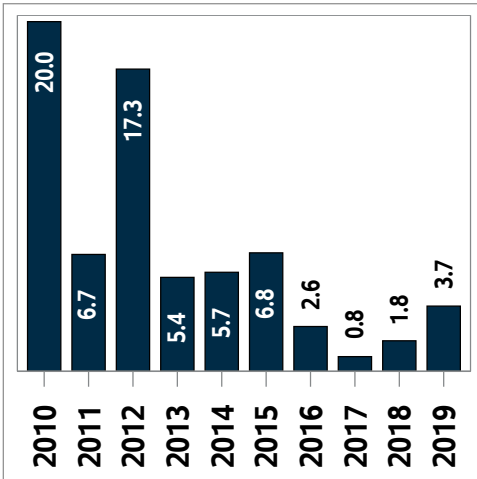
New Listings
(March only)



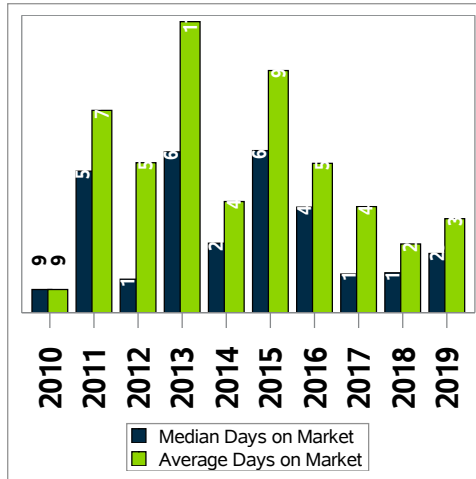
Active Listings
(March only)



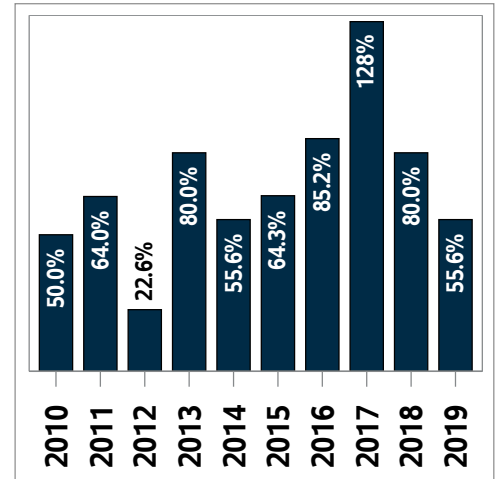
Months of Inventory
(March only)



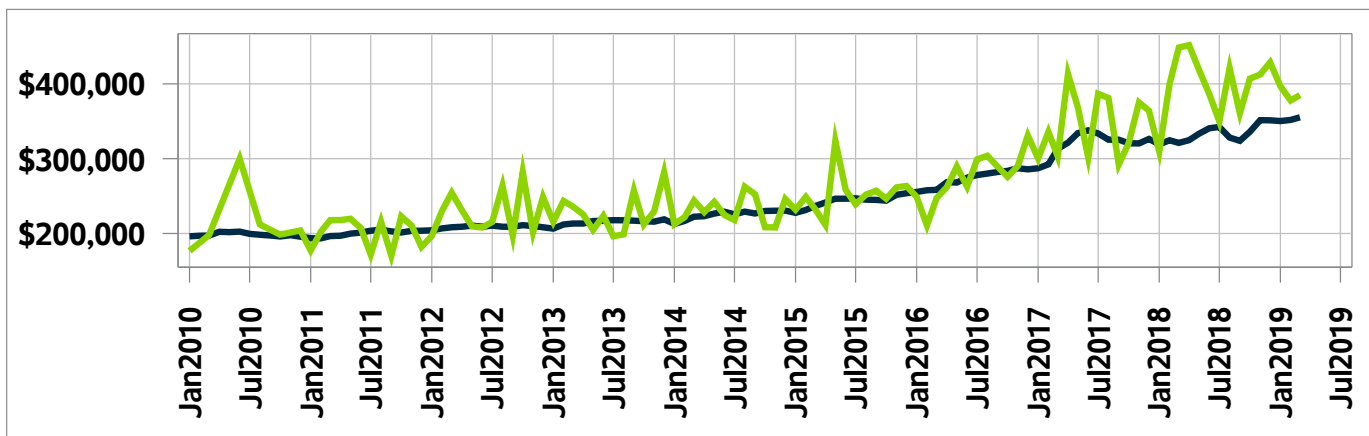
Days on Market
(March only)



Sales to New Listings Ratio
(March only)



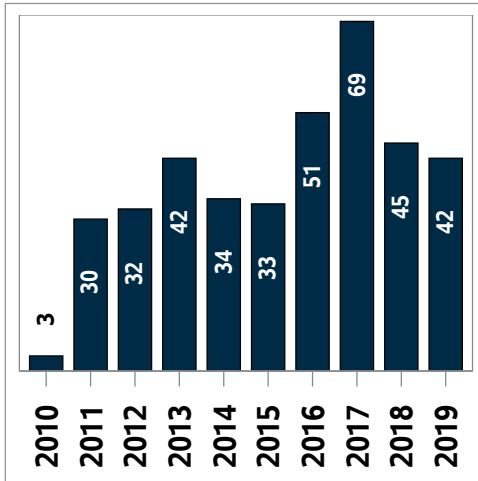
MLS® HPI Composite Benchmark Price and Average Price



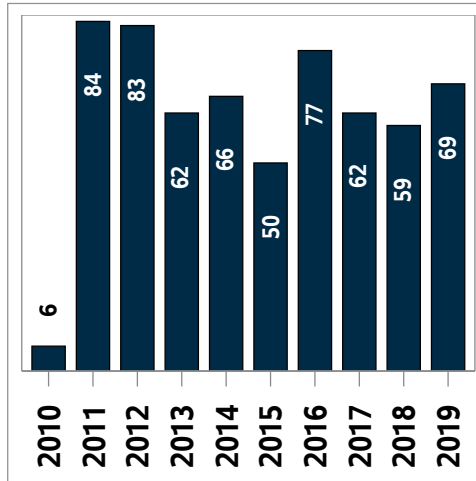
DUNNVILLE (60)

MLS® Residential Market Activity

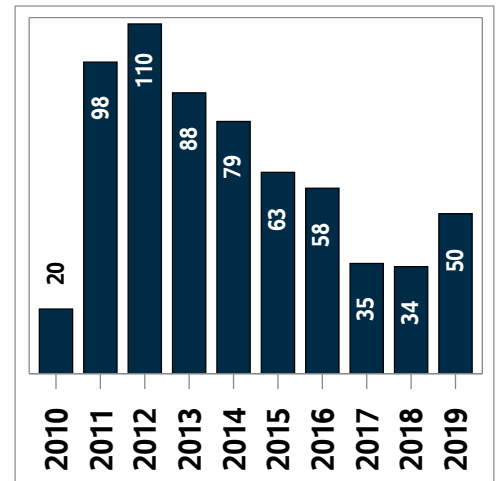
Sales Activity
(March Year-to-date)



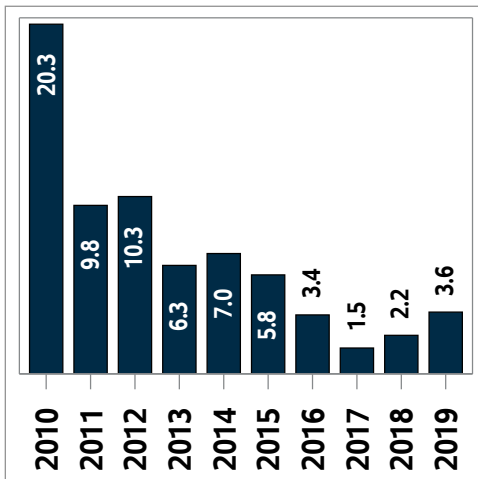
New Listings
(March Year-to-date)



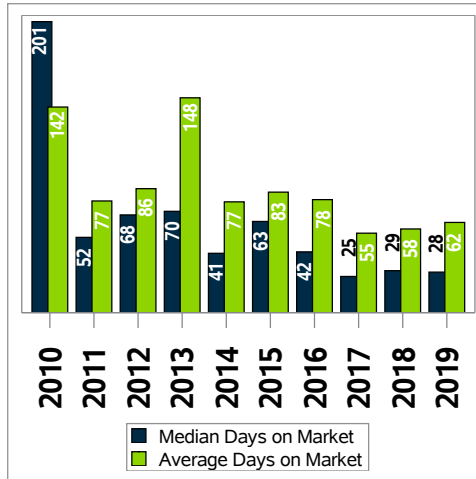
Active Listings¹
(March Year-to-date)



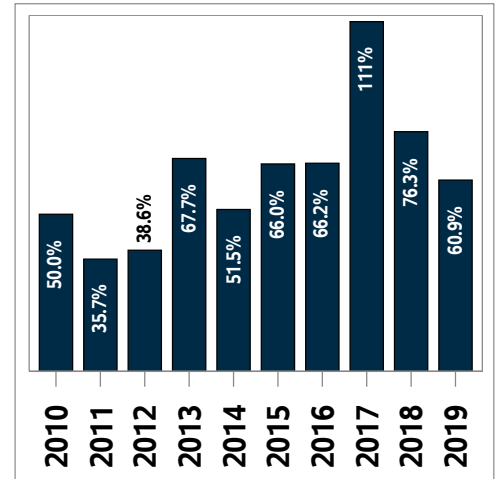
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

DUNNVILLE (60)

MLS® Residential Market Activity

Actual	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	15	-25.0	-53.1	-34.8	0.0	114.3	
Dollar Volume	\$5,774,800	-35.6	-40.4	1.5	57.7	224.0	
New Listings	27	8.0	8.0	0.0	0.0	-12.9	2,600.0
Active Listings	56	60.0	107.4	-5.1	-34.1	-53.7	250.0
Sales to New Listings Ratio ¹	55.6	80.0	128.0	85.2	55.6	22.6	
Months of Inventory ²	3.7	1.8	0.8	2.6	5.7	17.3	
Average Price	\$384,987	-14.2	27.0	55.7	57.7	51.2	
Median Price	\$375,000	-2.0	28.4	63.0	96.3	103.8	
Sales to List Price Ratio	97.1	97.3	98.9	97.0	95.9	101.7	
Median Days on Market	23.0	15.5	15.0	41.0	27.0	13.0	
Average Days on Market	36.5	26.7	41.2	58.0	43.2	58.3	

Year-to-date	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	42	-6.7	-39.1	-17.6	23.5	31.3	
Dollar Volume	\$16,357,923	-8.1	-24.0	34.7	108.3	129.1	
New Listings	69	16.9	11.3	-10.4	4.5	-16.9	2,200.0
Active Listings ³	50	49.5	45.2	-13.7	-36.6	-54.2	235.6
Sales to New Listings Ratio ⁴	60.9	76.3	111.3	66.2	51.5	38.6	
Months of Inventory ⁵	3.6	2.2	1.5	3.4	7.0	10.3	
Average Price	\$389,474	-1.5	24.8	63.6	68.6	74.6	
Median Price	\$396,900	8.7	43.3	76.4	96.2	89.0	
Sales to List Price Ratio	96.7	97.2	98.4	96.3	95.3	96.4	
Median Days on Market	28.0	29.0	25.0	42.0	41.0	67.5	
Average Days on Market	62.3	57.8	54.9	78.1	76.5	85.6	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

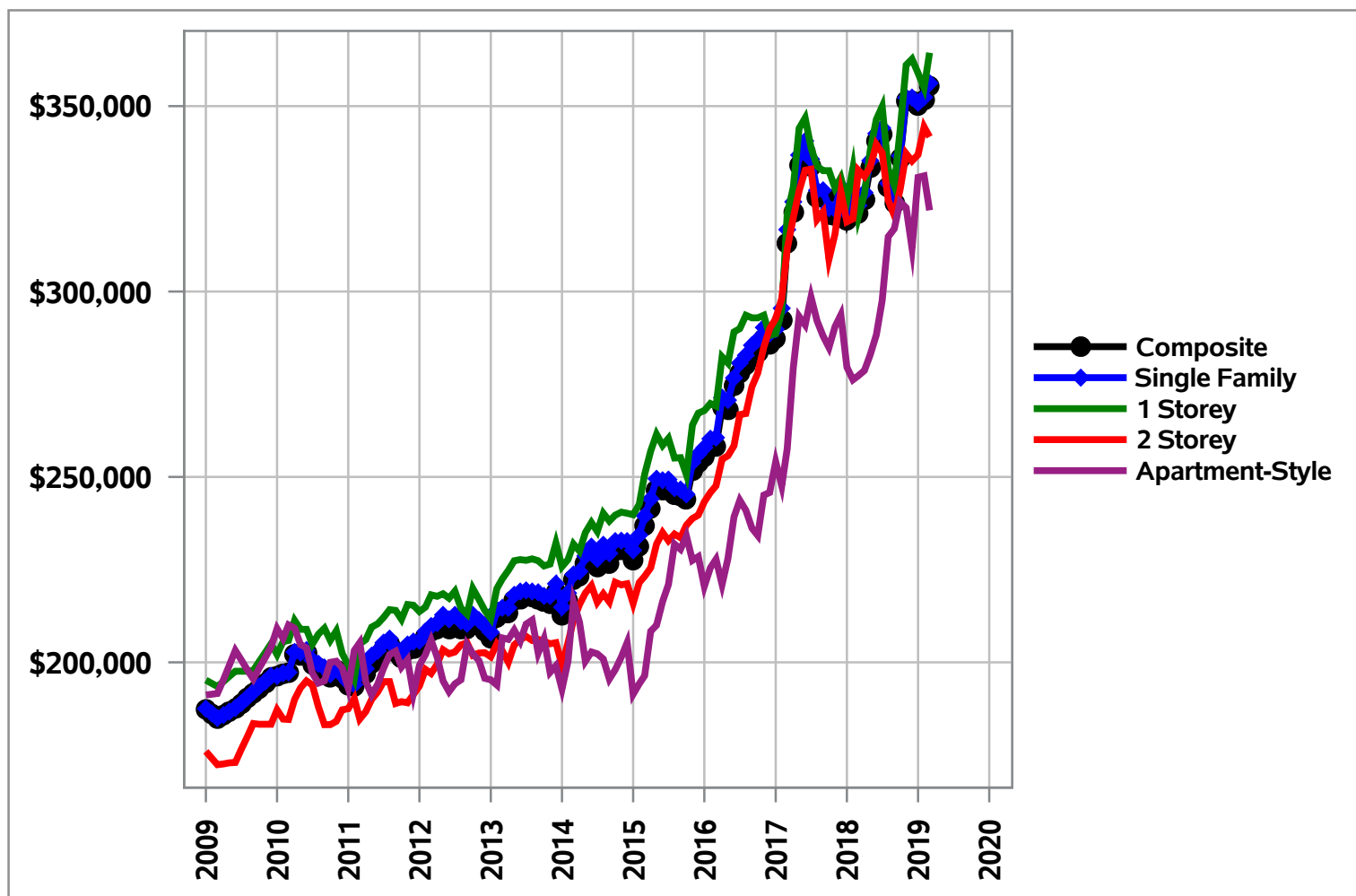
DUNNVILLE (60)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$355,300	1.0	1.1	9.7	10.7	37.6	59.8
Single Family	\$356,200	1.1	1.1	9.7	10.2	36.7	59.2
One Storey	\$364,400	2.7	0.5	10.9	13.8	35.4	57.1
Two Storey	\$341,700	-0.8	1.9	6.6	2.7	38.0	61.6
Townhouse							
Apartment-Style	\$321,900	-2.8	3.3	1.6	16.1	41.3	48.8

MLS® HPI Benchmark Price



DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7861
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7920
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1579
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7776
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

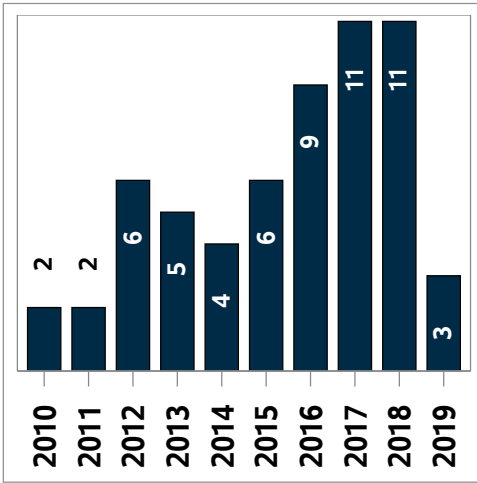
Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	961
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Pool	Indoor
Wastewater Disposal	Municipal sewers

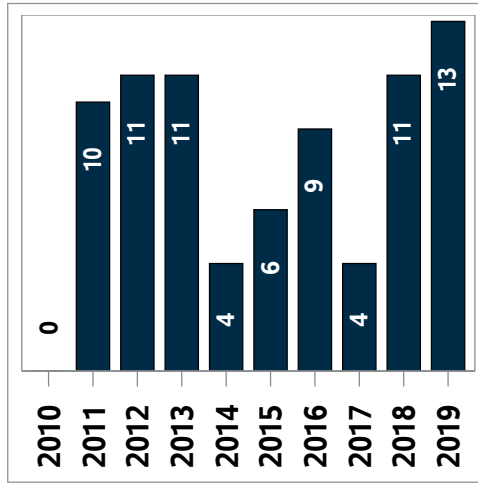
HAGERSVILLE (70)

MLS® Residential Market Activity

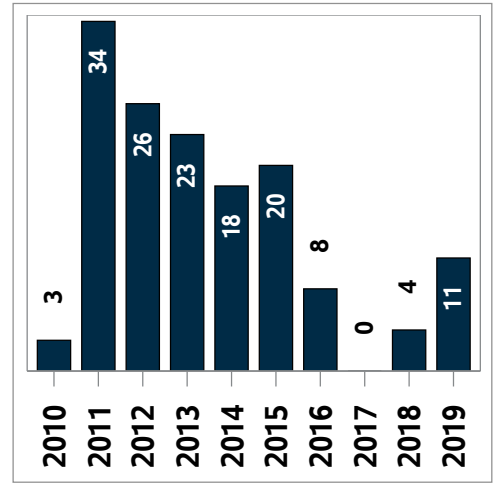
Sales Activity
(March only)



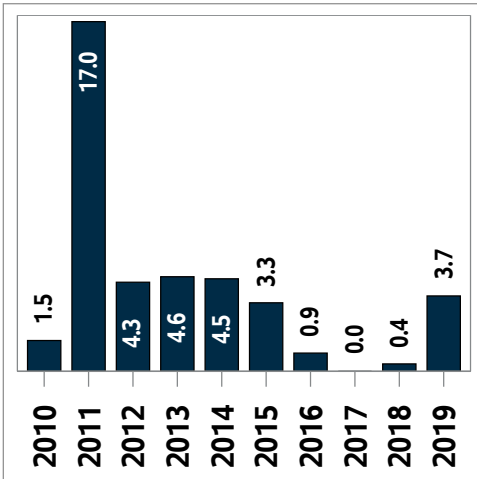
New Listings
(March only)



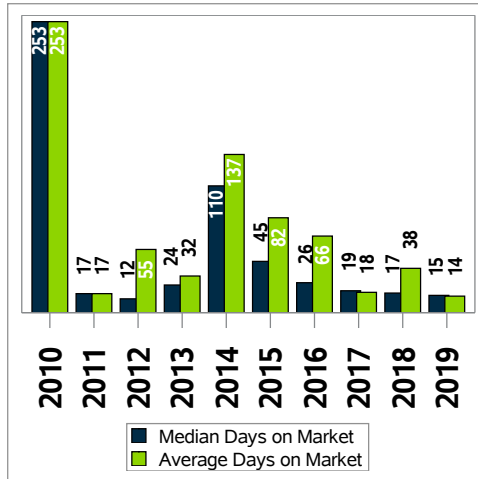
Active Listings
(March only)



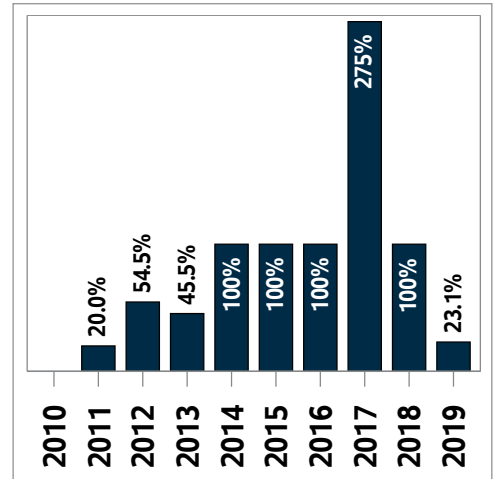
Months of Inventory
(March only)



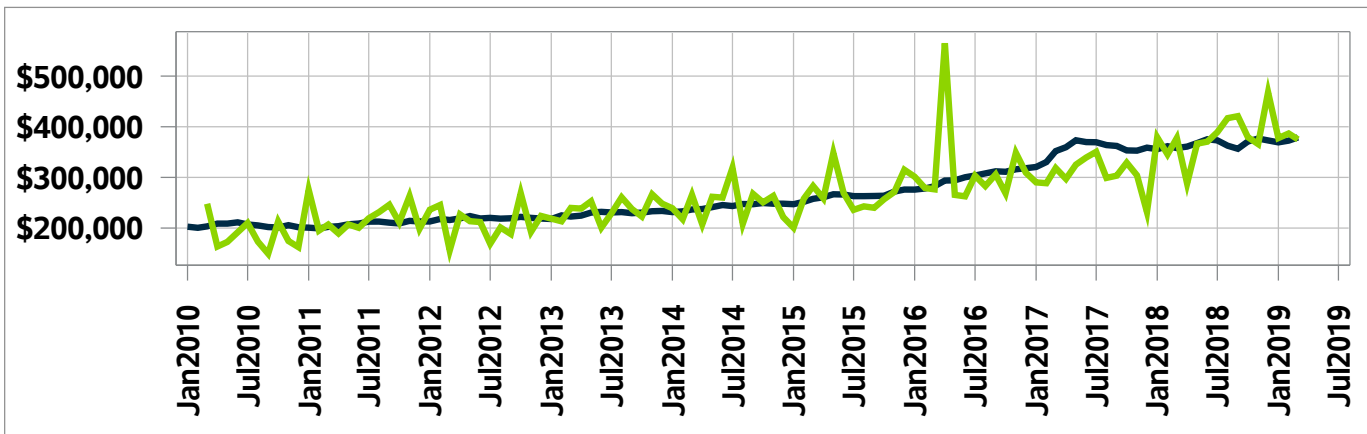
Days on Market
(March only)



Sales to New Listings Ratio
(March only)



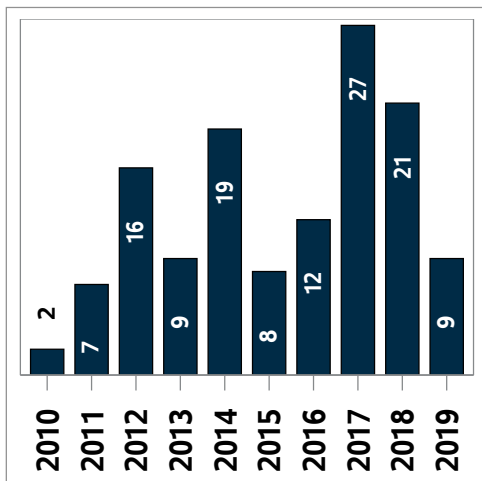
MLS® HPI Composite Benchmark Price and Average Price



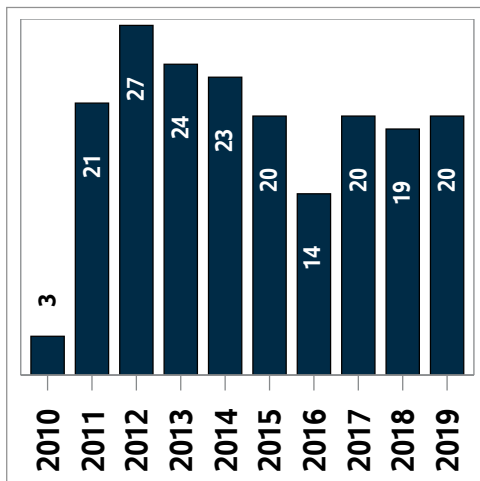
HAGERSVILLE (70)

MLS® Residential Market Activity

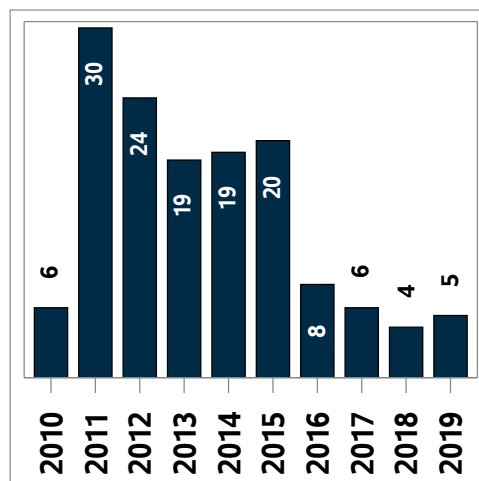
Sales Activity
(March Year-to-date)



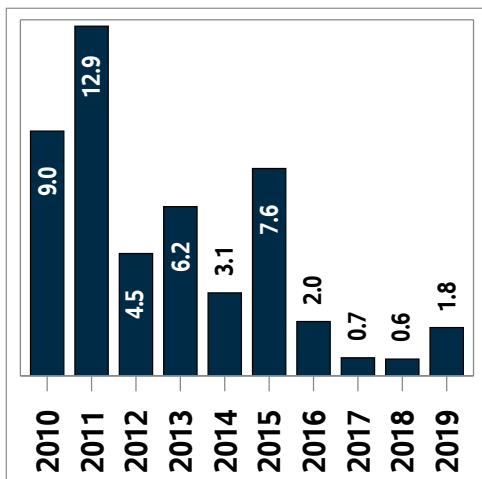
New Listings
(March Year-to-date)



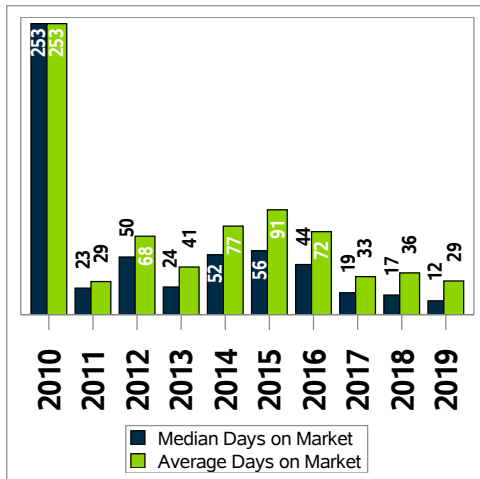
Active Listings¹
(March Year-to-date)



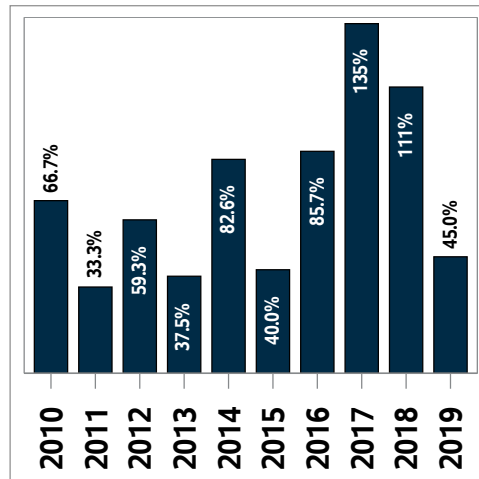
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAGERSVILLE (70)

MLS® Residential Market Activity

Actual	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	3	-72.7	-72.7	-66.7	-25.0	-50.0	200.0
Dollar Volume	\$1,125,000	-72.9	-67.9	-54.8	5.9	20.3	448.8
New Listings	13	18.2	225.0	44.4	225.0	18.2	
Active Listings	11	175.0		37.5	-38.9	-57.7	83.3
Sales to New Listings Ratio ¹	23.1	100.0	275.0	100.0	100.0	54.5	
Months of Inventory ²	3.7	0.4		0.9	4.5	4.3	6.0
Average Price	\$375,000	-0.7	17.8	35.7	41.2	140.6	82.9
Median Price	\$420,000	-0.9	35.0	55.9	85.8	143.8	104.9
Sales to List Price Ratio	97.9	98.2	103.5	99.0	95.4	98.7	93.2
Median Days on Market	15.0	17.0	19.0	26.0	110.0	12.0	10.0
Average Days on Market	14.3	38.5	17.6	66.4	137.3	54.8	10.0

Year-to-date	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	9	-57.1	-66.7	-25.0	-52.6	-43.8	800.0
Dollar Volume	\$3,418,000	-56.6	-57.9	1.4	-23.6	1.9	1,567.3
New Listings	20	5.3	0.0	42.9	-13.0	-25.9	900.0
Active Listings ³	5	23.1	-11.1	-33.3	-72.4	-77.8	-15.8
Sales to New Listings Ratio ⁴	45.0	110.5	135.0	85.7	82.6	59.3	50.0
Months of Inventory ⁵	1.8	0.6	0.7	2.0	3.1	4.5	19.0
Average Price	\$379,778	1.2	26.2	35.3	61.3	81.2	85.3
Median Price	\$410,000	9.3	39.1	50.5	70.8	114.2	100.0
Sales to List Price Ratio	98.6	99.4	100.5	98.9	96.9	99.8	93.2
Median Days on Market	12.0	17.0	19.0	43.5	52.0	50.0	10.0
Average Days on Market	29.2	36.2	33.0	72.0	76.8	68.1	10.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

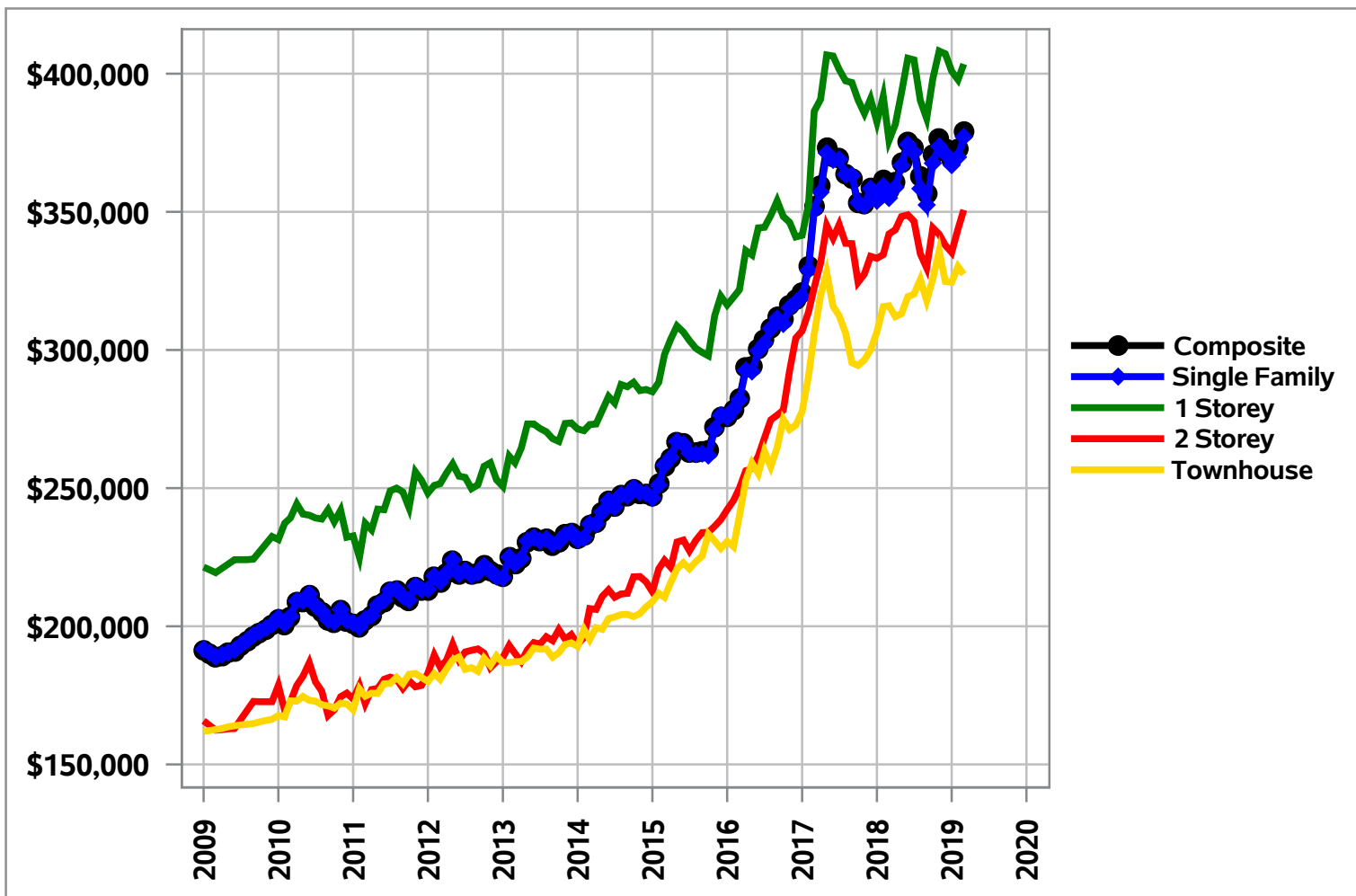
HAGERSVILLE (70)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$378,900	1.7	1.6	6.3	5.8	34.1	60.1
Single Family	\$377,100	2.0	1.6	7.0	6.2	33.7	59.1
One Storey	\$403,500	1.4	-0.9	5.1	7.4	25.4	47.8
Two Storey	\$350,700	2.0	3.8	6.4	2.5	40.3	69.9
Townhouse	\$327,400	-0.8	0.8	3.0	3.6	36.4	67.7
Apartment-Style							

MLS® HPI Benchmark Price



HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7526
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1253
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6855
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

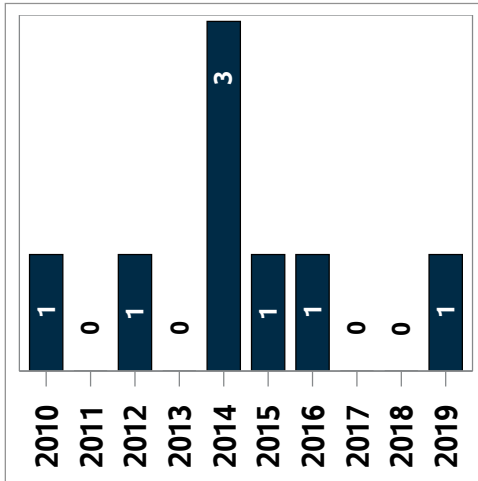
MLS® HPI Benchmark Descriptions

Townhouse

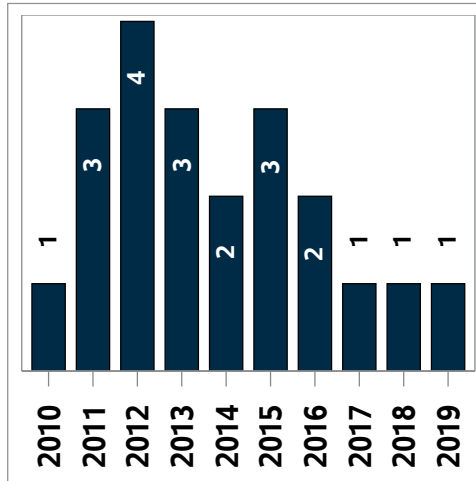
Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

ONEIDA (71) MLS® Residential Market Activity

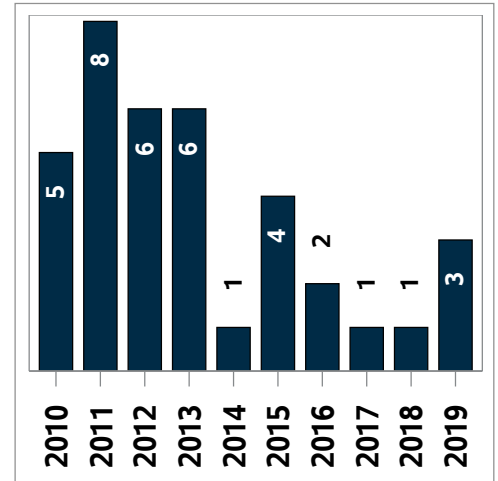
Sales Activity
(March only)



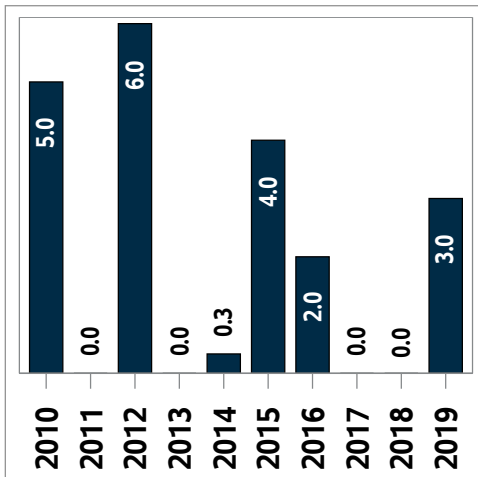
New Listings
(March only)



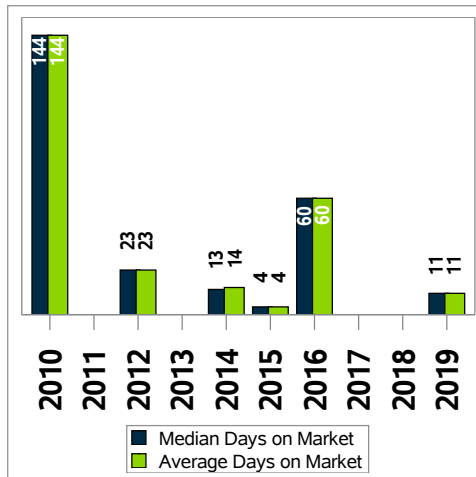
Active Listings
(March only)



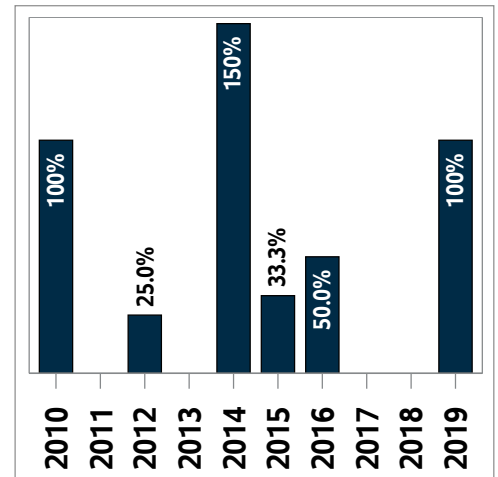
Months of Inventory
(March only)



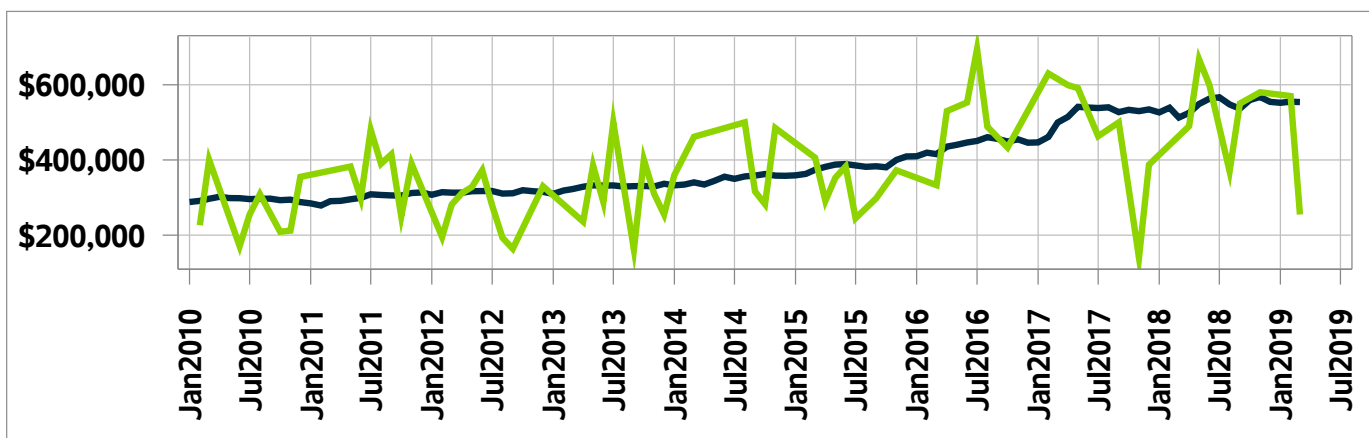
Days on Market
(March only)



Sales to New Listings Ratio
(March only)



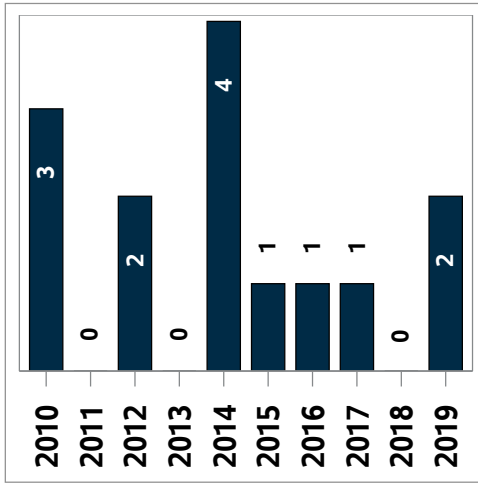
MLS® HPI Composite Benchmark Price and Average Price



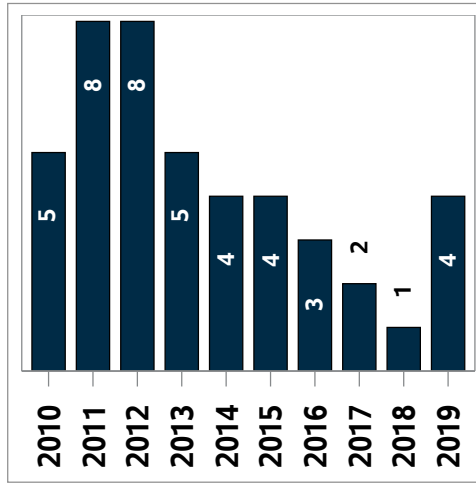
ONEIDA (71)

MLS® Residential Market Activity

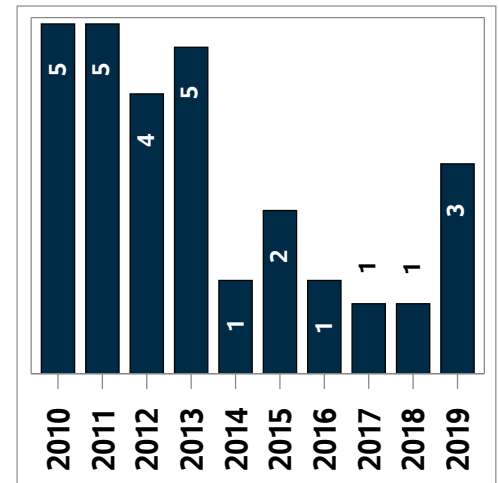
Sales Activity
(March Year-to-date)



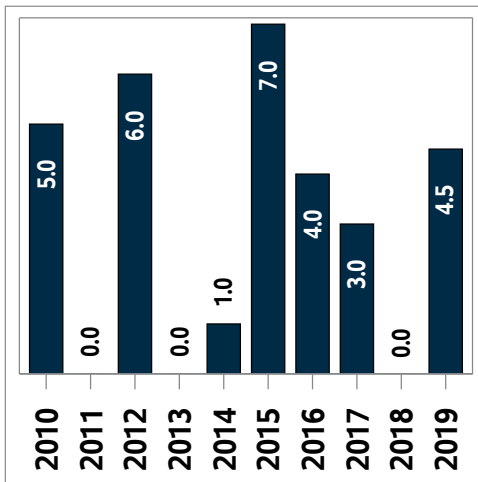
New Listings
(March Year-to-date)



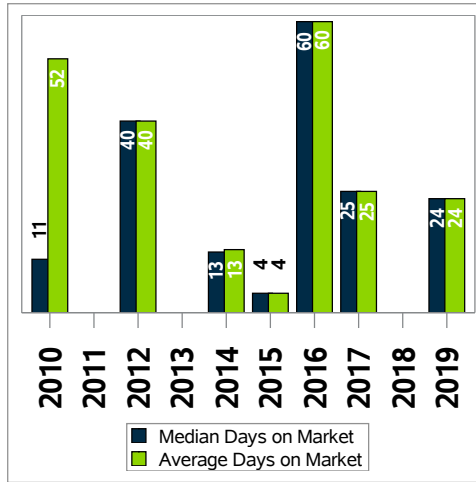
Active Listings¹
(March Year-to-date)



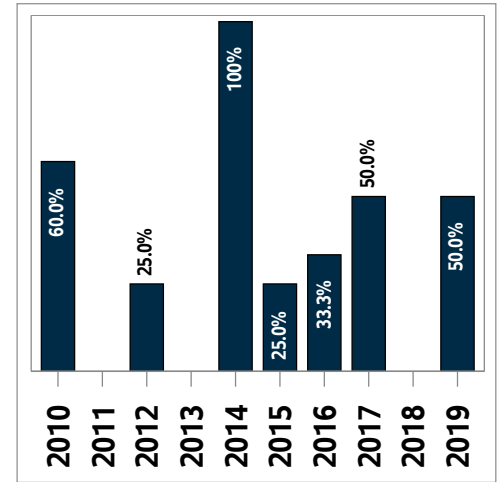
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

ONEIDA (71)

MLS® Residential Market Activity

Actual	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	1			0.0	-66.7	0.0	
Dollar Volume	\$255,000			-23.4	-81.6	-9.4	
New Listings	1	0.0	0.0	-50.0	-50.0	-75.0	0.0
Active Listings	3	200.0	200.0	50.0	200.0	-50.0	200.0
Sales to New Listings Ratio ¹	100.0			50.0	150.0	25.0	
Months of Inventory ²	3.0			2.0	0.3	6.0	
Average Price	\$255,000			-23.4	-44.8	-9.4	
Median Price	\$255,000			-23.4	-48.0	-9.4	
Sales to List Price Ratio	94.5			98.0	98.4	97.1	
Median Days on Market	11.0			60.0	13.0	23.0	
Average Days on Market	11.0			60.0	14.0	23.0	

Year-to-date	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	2		100.0	100.0	-50.0	0.0	100.0
Dollar Volume	\$825,000		31.0	147.7	-52.7	73.1	73.7
New Listings	4	300.0	100.0	33.3	0.0	-50.0	300.0
Active Listings ³	3	200.0	200.0	125.0	125.0	-25.0	200.0
Sales to New Listings Ratio ⁴	50.0		50.0	33.3	100.0	25.0	100.0
Months of Inventory ⁵	4.5		3.0	4.0	1.0	6.0	3.0
Average Price	\$412,500		-34.5	23.9	-5.4	73.1	-13.2
Median Price	\$412,500		-34.5	23.9	-6.3	73.1	-13.2
Sales to List Price Ratio	96.8		96.9	98.0	98.2	97.3	97.9
Median Days on Market	23.5		25.0	60.0	12.5	39.5	175.0
Average Days on Market	23.5		25.0	60.0	13.0	39.5	175.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

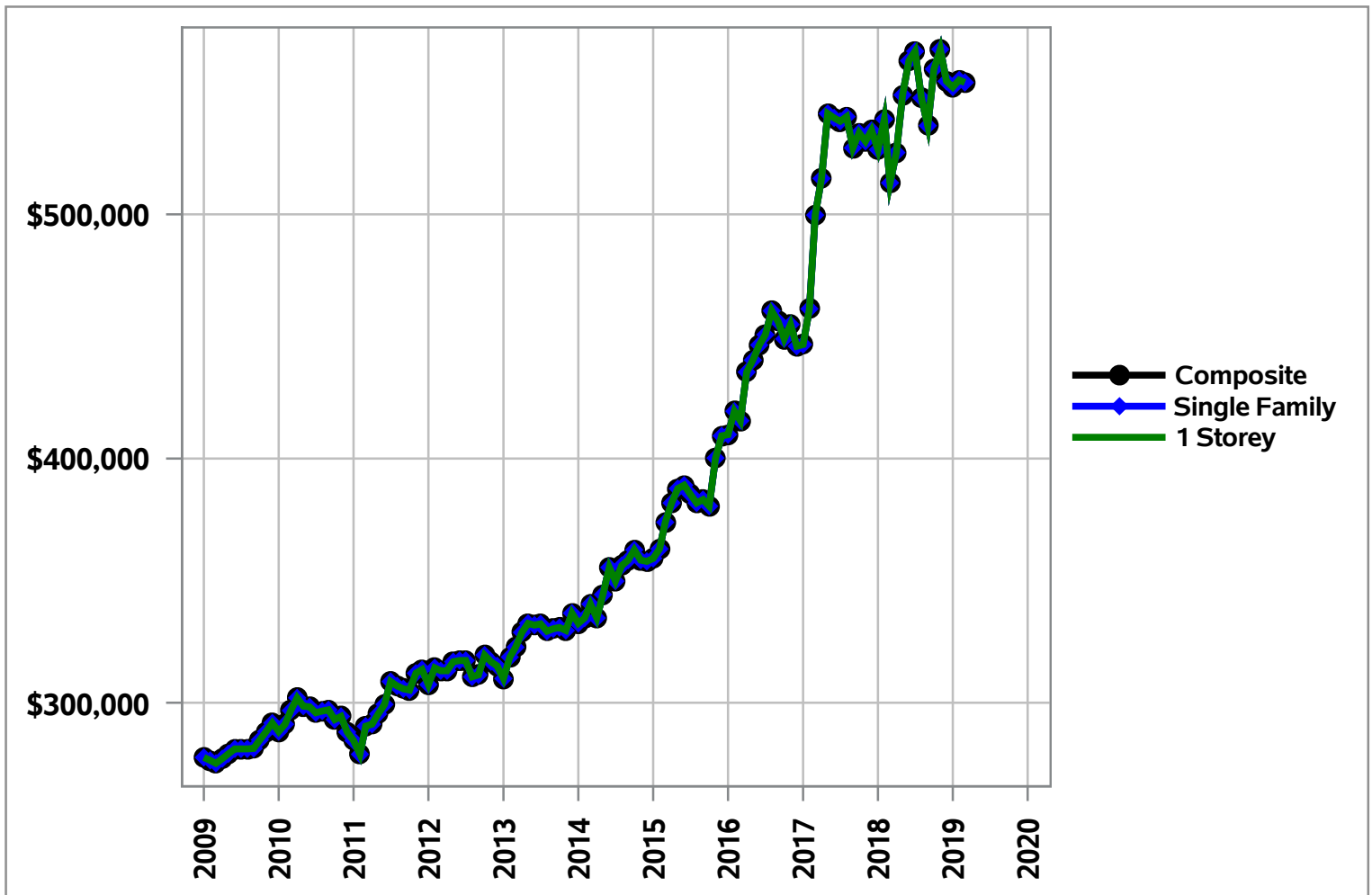
ONEIDA (71)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$554,000	-0.2	-0.1	3.3	8.0	33.3	62.7
Single Family	\$554,000	-0.2	-0.1	3.3	8.0	33.3	62.7
One Storey	\$554,000	-0.2	-0.1	3.3	8.0	33.3	62.7
Two Storey							
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



ONEIDA (71)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

ONEIDA (71)

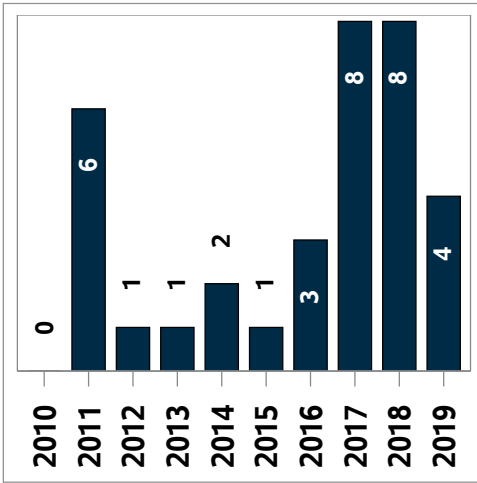
MLS® HPI Benchmark Descriptions

1 Storey

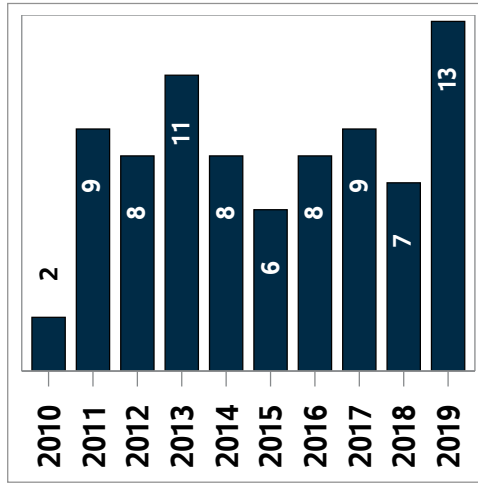
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65) MLS® Residential Market Activity

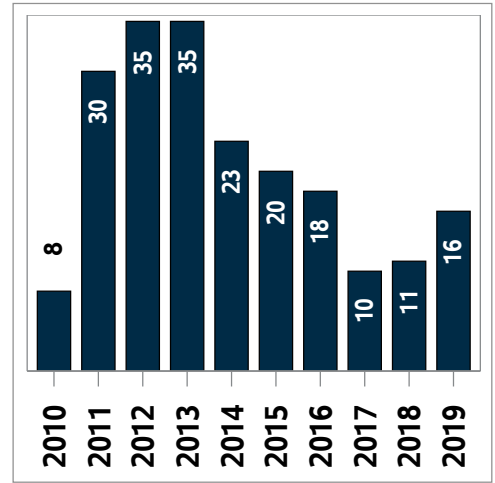
Sales Activity
(March only)



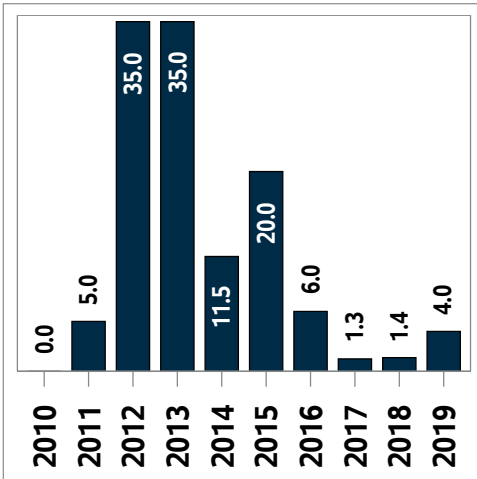
New Listings
(March only)



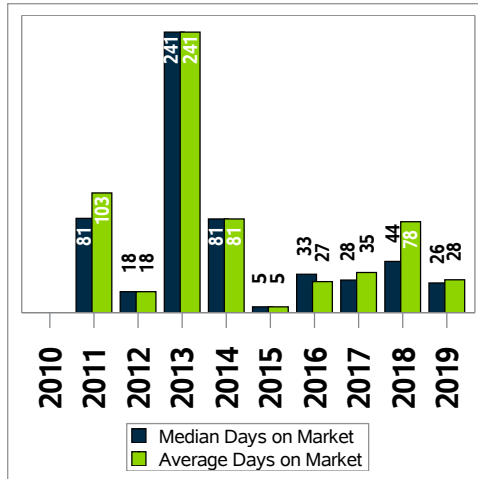
Active Listings
(March only)



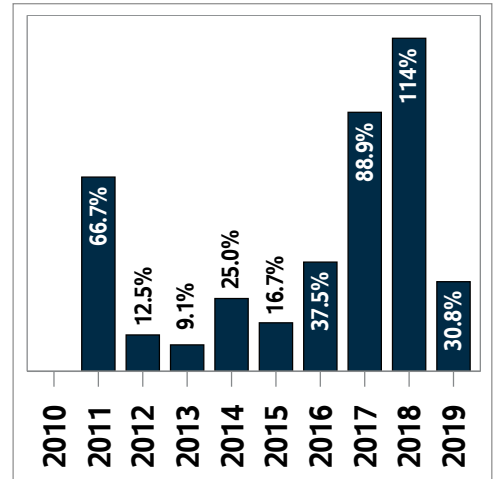
Months of Inventory
(March only)



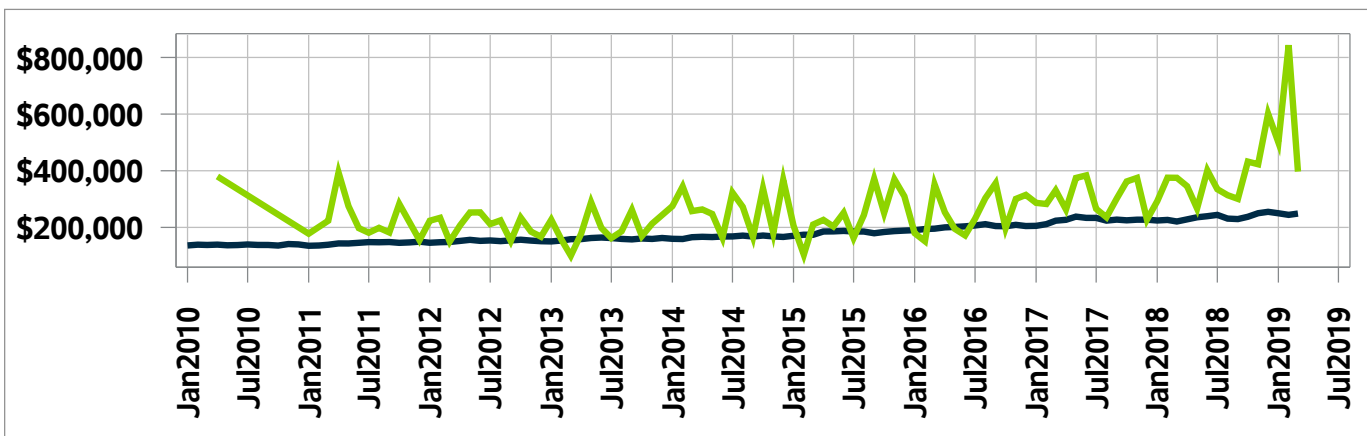
Days on Market
(March only)



Sales to New Listings Ratio
(March only)

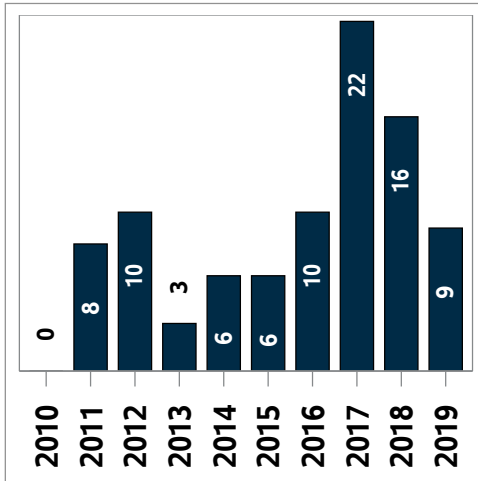


MLS® HPI Composite Benchmark Price and Average Price

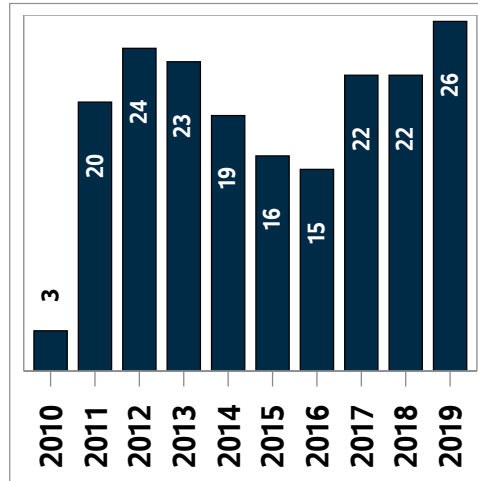


RAINHAM (65) MLS® Residential Market Activity

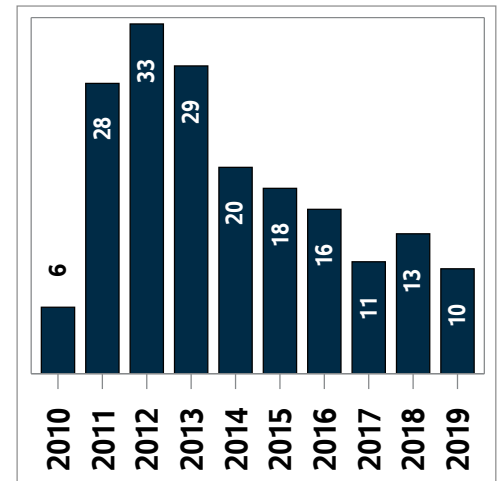
Sales Activity
(March Year-to-date)



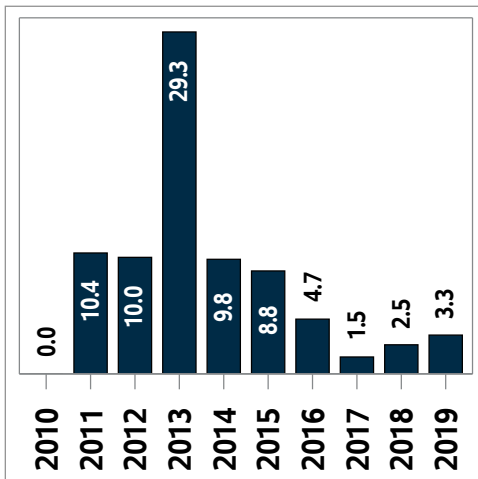
New Listings
(March Year-to-date)



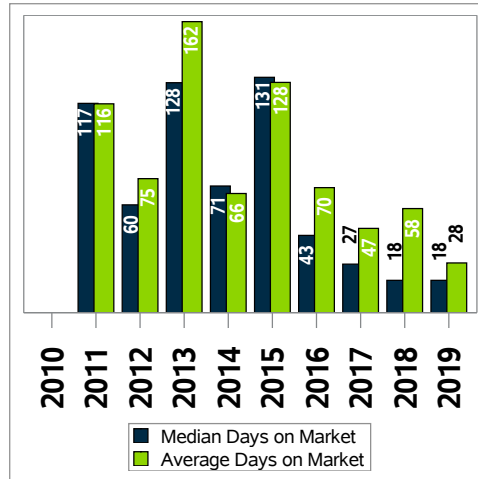
Active Listings¹
(March Year-to-date)



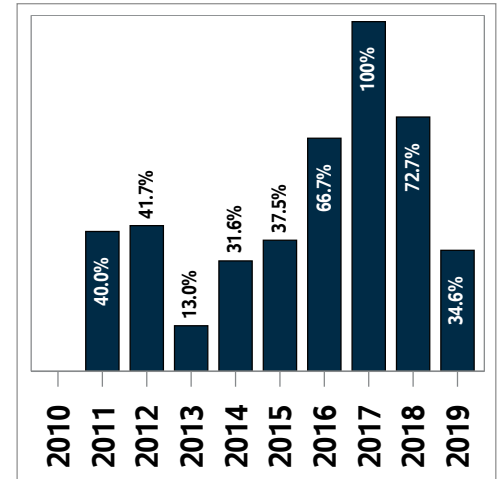
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

RAINHAM (65)

MLS® Residential Market Activity

Actual	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	4	-50.0	-50.0	33.3	100.0	300.0	
Dollar Volume	\$1,588,000	-47.1	-40.0	50.4	208.3	959.4	
New Listings	13	85.7	44.4	62.5	62.5	62.5	1,200.0
Active Listings	16	45.5	60.0	-11.1	-30.4	-54.3	433.3
Sales to New Listings Ratio ¹	30.8	114.3	88.9	37.5	25.0	12.5	
Months of Inventory ²	4.0	1.4	1.3	6.0	11.5	35.0	
Average Price	\$397,000	5.8	20.0	12.8	54.2	164.8	
Median Price	\$392,500	-5.4	8.6	28.7	52.4	161.8	
Sales to List Price Ratio	99.2	99.3	97.4	96.2	96.3	100.0	
Median Days on Market	25.5	44.0	28.0	33.0	80.5	18.0	
Average Days on Market	28.3	78.1	34.5	26.7	80.5	18.0	

Year-to-date	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	9	-43.8	-59.1	-10.0	50.0	-10.0	
Dollar Volume	\$5,118,000	-12.3	-22.8	132.6	180.7	130.3	
New Listings	26	18.2	18.2	73.3	36.8	8.3	2,500.0
Active Listings ³	10	-25.0	-6.3	-36.2	-49.2	-70.0	328.6
Sales to New Listings Ratio ⁴	34.6	72.7	100.0	66.7	31.6	41.7	
Months of Inventory ⁵	3.3	2.5	1.5	4.7	9.8	10.0	
Average Price	\$568,667	55.8	88.6	158.4	87.2	155.9	
Median Price	\$545,000	48.1	68.0	169.8	101.9	144.9	
Sales to List Price Ratio	98.6	99.7	95.5	93.2	94.8	95.5	
Median Days on Market	18.0	18.0	27.0	43.0	70.5	60.0	
Average Days on Market	27.7	57.9	46.9	69.6	66.3	74.6	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

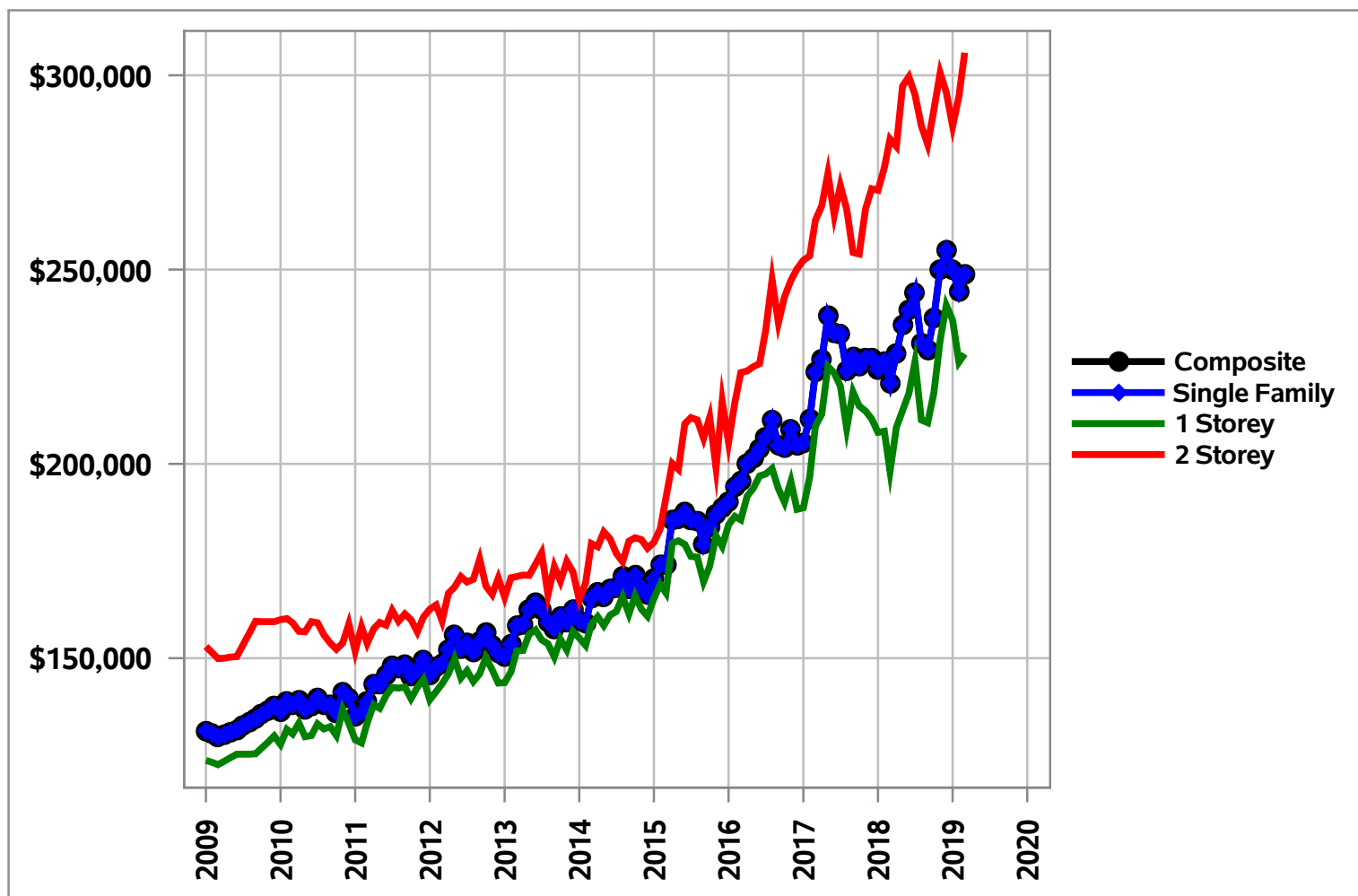
RAINHAM (65)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$248,900	1.9	-2.4	8.5	12.7	27.3	50.5
Single Family	\$248,900	1.9	-2.4	8.5	12.7	27.3	50.5
One Storey	\$228,300	0.9	-5.2	8.4	15.2	23.0	43.9
Two Storey	\$305,800	3.8	3.5	8.4	7.8	36.8	70.4
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



RAINHAM (65)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8505
Number of Fireplaces	0
Total Number Of Rooms	8
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1038
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7494
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

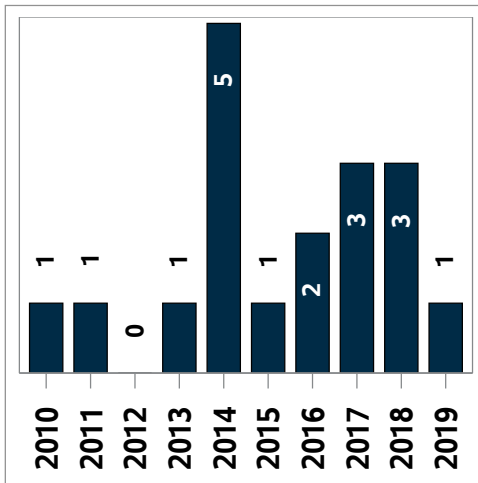
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12886
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

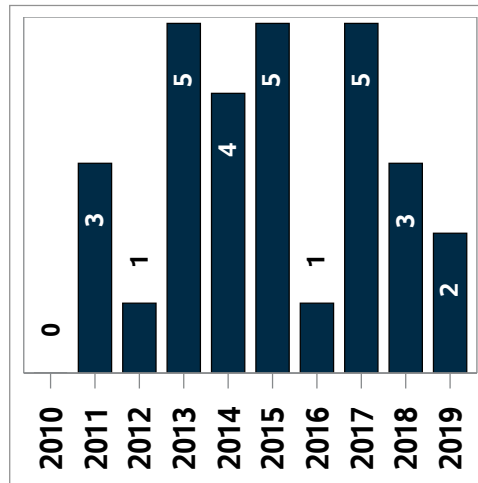
SENECA (64)

MLS® Residential Market Activity

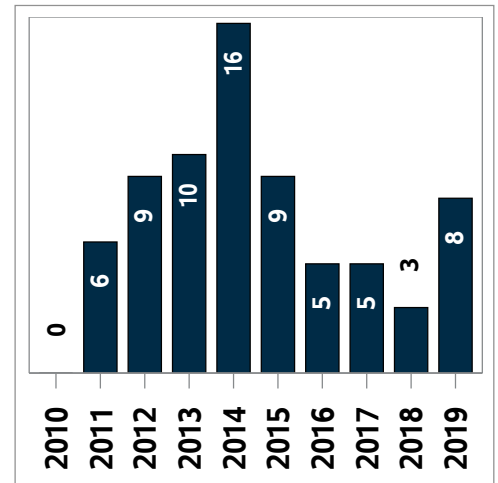
Sales Activity
(March only)



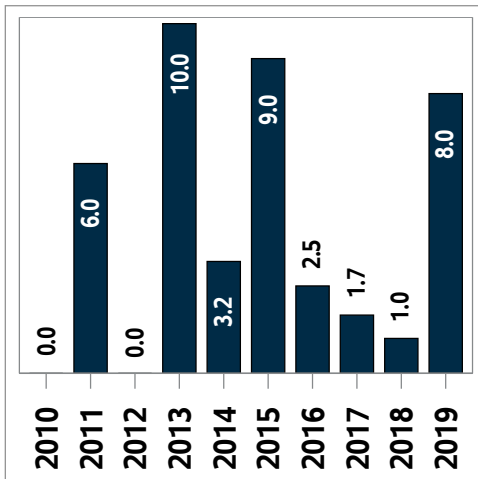
New Listings
(March only)



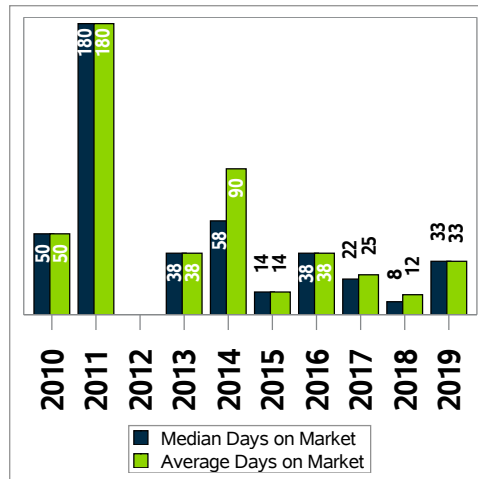
Active Listings
(March only)



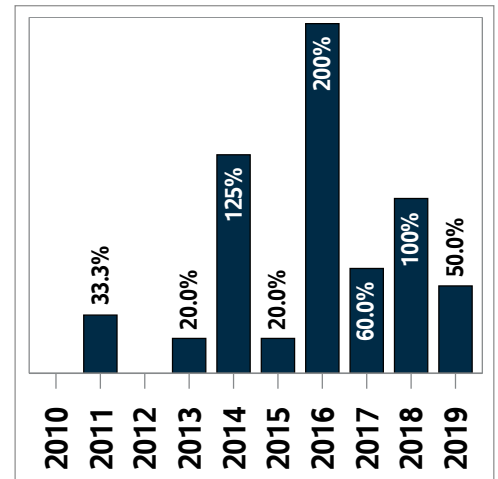
Months of Inventory
(March only)



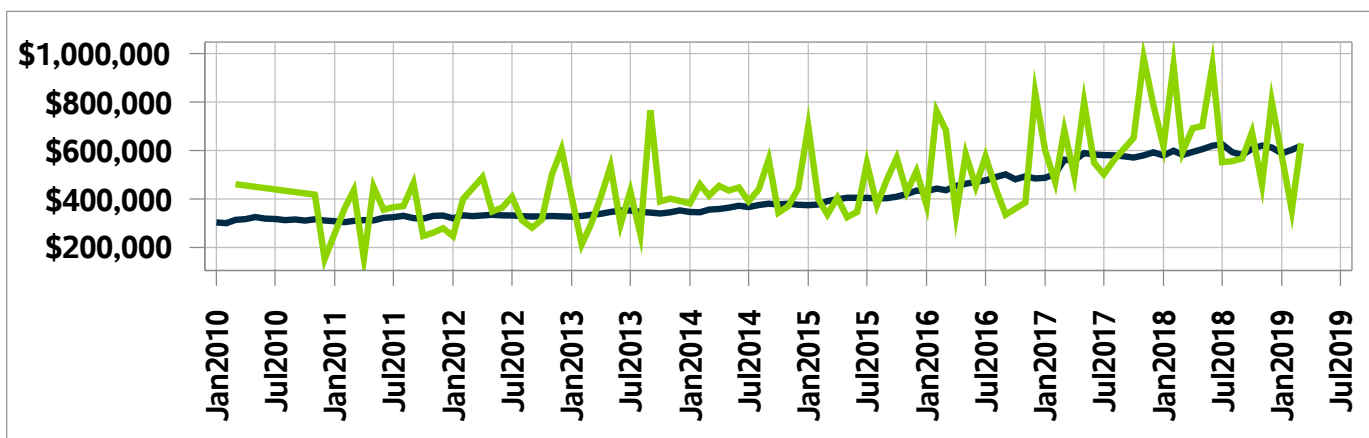
Days on Market
(March only)



Sales to New Listings Ratio
(March only)



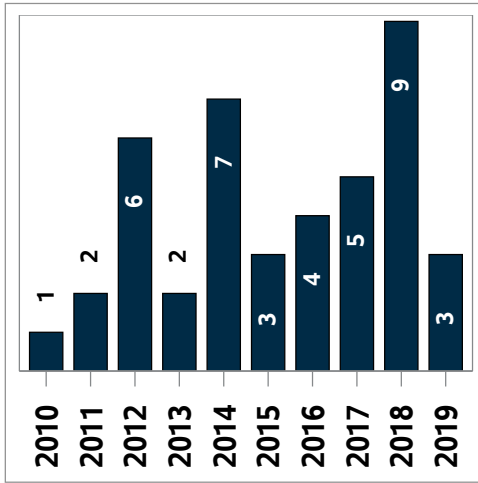
MLS® HPI Composite Benchmark Price and Average Price



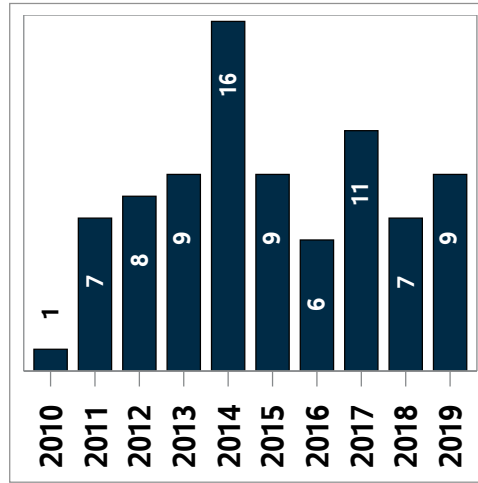
SENECA (64)

MLS® Residential Market Activity

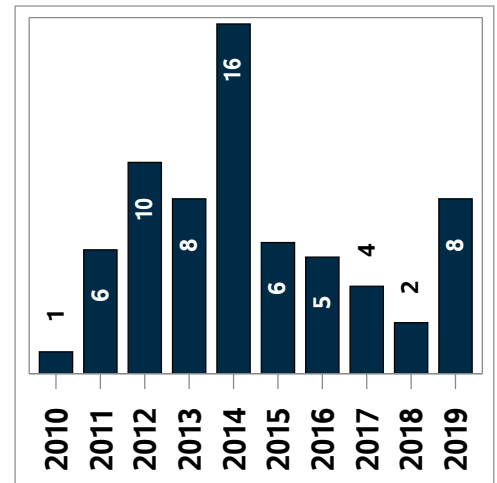
Sales Activity
(March Year-to-date)



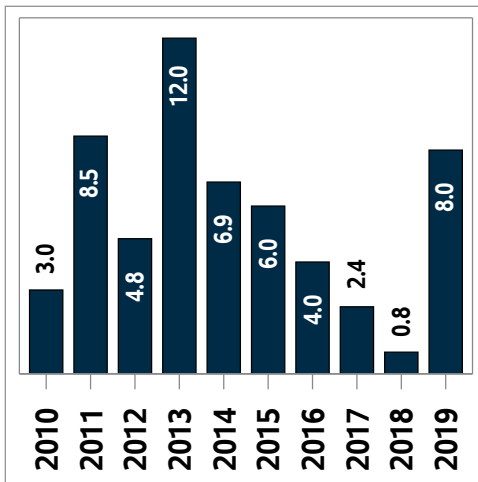
New Listings
(March Year-to-date)



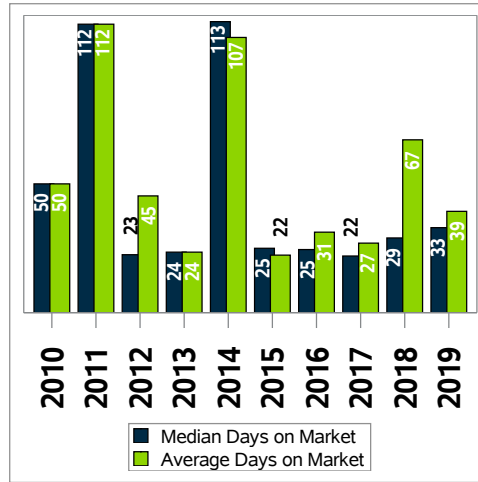
Active Listings¹
(March Year-to-date)



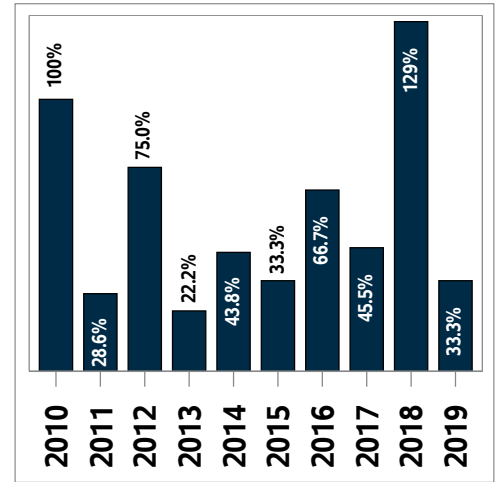
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SENECA (64)

MLS® Residential Market Activity

Actual	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	1	-66.7	-66.7	-50.0	-80.0		
Dollar Volume	\$629,900	-64.7	-69.3	-53.9	-69.6		
New Listings	2	-33.3	-60.0	100.0	-50.0	100.0	100.0
Active Listings	8	166.7	60.0	60.0	-50.0	-11.1	166.7
Sales to New Listings Ratio ¹	50.0	100.0	60.0	200.0	125.0		
Months of Inventory ²	8.0	1.0	1.7	2.5	3.2		
Average Price	\$629,900	5.9	-7.8	-7.7	52.2		
Median Price	\$629,900	2.9	-9.0	-7.7	70.2		
Sales to List Price Ratio	100.0	99.4	97.9	98.9	98.4		
Median Days on Market	33.0	8.0	22.0	38.0	58.0		
Average Days on Market	33.0	12.3	24.7	38.0	90.2		

Year-to-date	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	3	-66.7	-40.0	-25.0	-57.1	-50.0	
Dollar Volume	\$1,337,400	-77.0	-57.1	-46.6	-54.1	-40.5	
New Listings	9	28.6	-18.2	50.0	-43.8	12.5	350.0
Active Listings ³	8	242.9	100.0	50.0	-50.0	-17.2	166.7
Sales to New Listings Ratio ⁴	33.3	128.6	45.5	66.7	43.8	75.0	
Months of Inventory ⁵	8.0	0.8	2.4	4.0	6.9	4.8	
Average Price	\$445,800	-31.1	-28.5	-28.7	7.2	19.0	
Median Price	\$360,000	-42.9	-40.0	-47.2	-5.8	6.9	
Sales to List Price Ratio	96.4	97.5	97.3	98.0	98.0	97.6	
Median Days on Market	33.0	29.0	22.0	24.5	113.0	22.5	
Average Days on Market	39.3	67.1	27.0	31.3	106.9	45.3	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

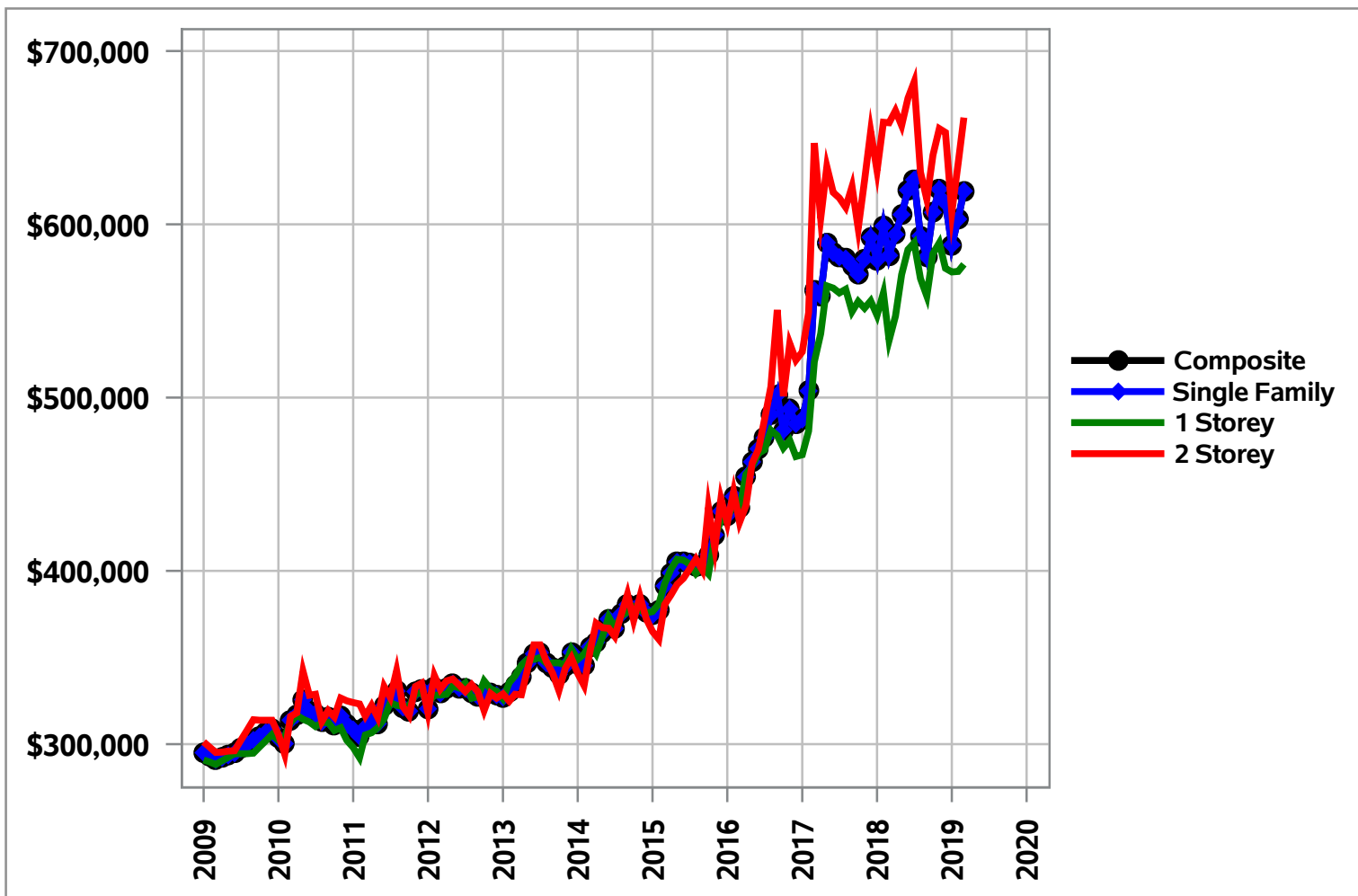
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MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$619,200	2.7	1.1	6.5	6.4	42.0	73.8
Single Family	\$619,200	2.7	1.1	6.5	6.4	42.0	73.8
One Storey	\$576,900	0.7	0.4	3.3	8.2	32.6	61.4
Two Storey	\$661,600	4.2	1.3	7.7	0.5	54.6	87.4
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



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MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27224
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

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MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24084
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2119
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	32000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private