



HALDIMAND COUNTY MLS® Residential Market Activity October 2018



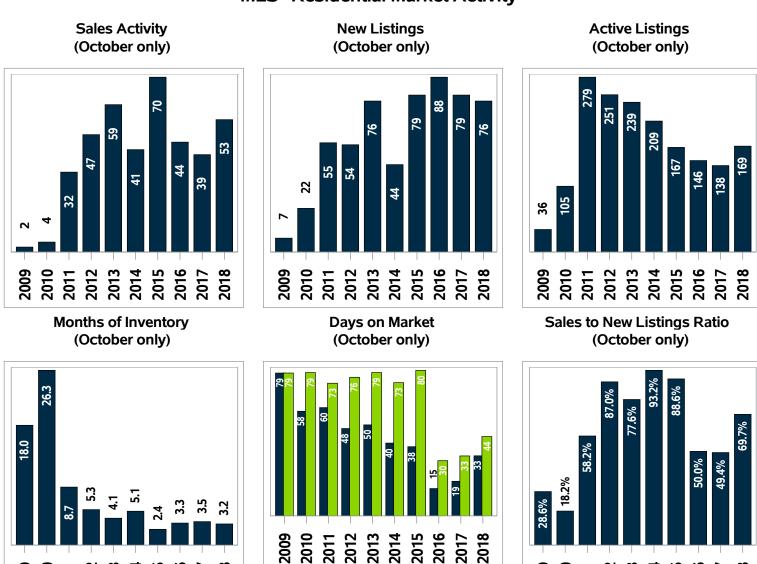


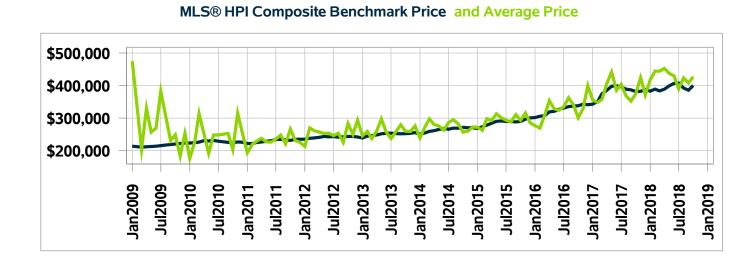
Prepared for the REALTORS® Association of Hamilton-Burlington by the Canadian Real Estate Association



HALDIMAND COUNTY MLS® Residential Market Activity



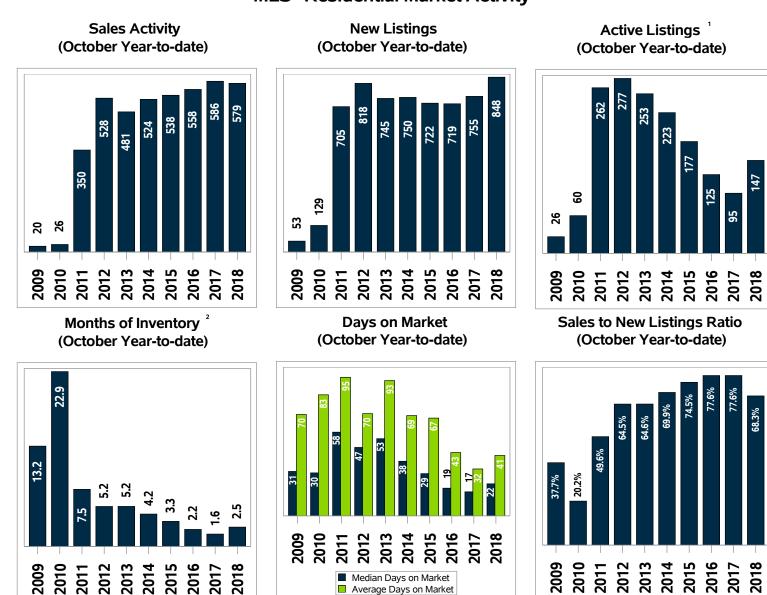


Median Days on MarketAverage Days on Market



HALDIMAND COUNTY MLS® Residential Market Activity





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year ² Average active listings January to the current month/average of sales January to the current month

Average Days on Market



HALDIMAND COUNTY **MLS® Residential Market Activity**

		Compared to ⁶					
Actual	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	53	35.9	20.5	-24.3	-10.2	65.6	1,225.0
Dollar Volume	\$22,627,852	55.0	70.8	10.2	47.7	165.7	2,767.9
New Listings	76	-3.8	-13.6	-3.8	0.0	38.2	1,166.7
Active Listings	169	22.5	15.8	1.2	-29.3	-39.4	525.9
Sales to New Listings Ratio ¹	69.7	49.4	50.0	88.6	77.6	58.2	66.7
Months of Inventory ²	3.2	3.5	3.3	2.4	4.1	8.7	6.8
Average Price	\$426,941	14.1	41.8	45.6	64.4	60.4	116.4
Median Price	\$400,000	1.3	42.3	56.1	73.9	68.8	131.9
Sales to List Price Ratio	99.1	97.7	98.2	97.4	96.3	95.7	92.9
Median Days on Market	33.0	19.0	15.0	38.0	50.0	59.5	78.5
Average Days on Market	43.6	32.9	30.3	79.9	78.8	72.9	92.8

		Compared to [°]					
Year-to-date	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	579	-1.2	3.8	7.6	20.4	65.4	1,602.9
Dollar Volume	\$247,808,971	10.0	37.1	56.8	97.1	203.1	3,366.8
New Listings	848	12.3	17.9	17.5	13.8	20.3	1,094.4
Active Listings ³	147	54.6	18.0	-16.9	-41.8	-43.9	465.4
Sales to New Listings Ratio 4	68.3	77.6	77.6	74.5	64.6	49.6	47.9
Months of Inventory ⁵	2.5	1.6	2.2	3.3	5.2	7.5	7.6
Average Price	\$427,995	11.4	32.1	45.7	63.8	83.2	103.6
Median Price	\$410,000	9.7	36.6	45.9	67.3	90.3	97.6
Sales to List Price Ratio	98.1	98.9	98.1	97.0	96.2	95.3	95.8
Median Days on Market	22.0	16.5	19.0	29.0	53.0	57.5	74.0
Average Days on Market	41.5	32.2	43.5	67.2	92.9	95.2	80.6

¹ Sales / new listings * 100; Compared to levels from previous periods ² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

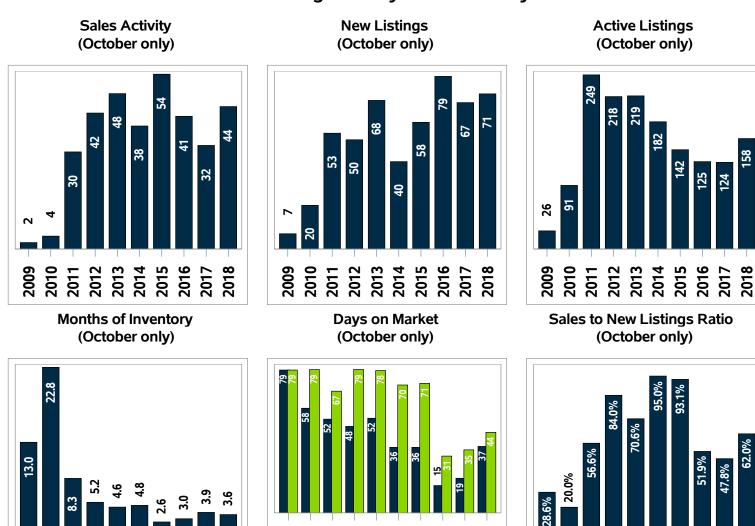
⁴ Sum of sales from January to current month / sum of new listings from January to current month

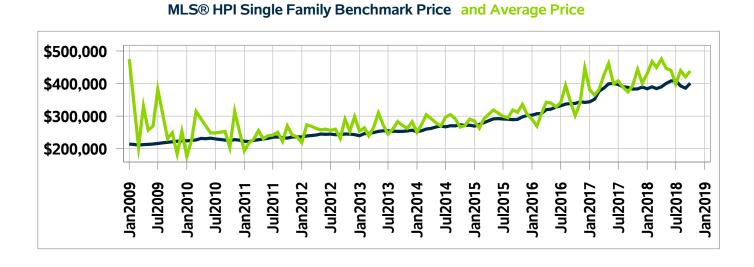
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month ⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



HALDIMAND COUNTY MLS[®] Single Family Market Activity





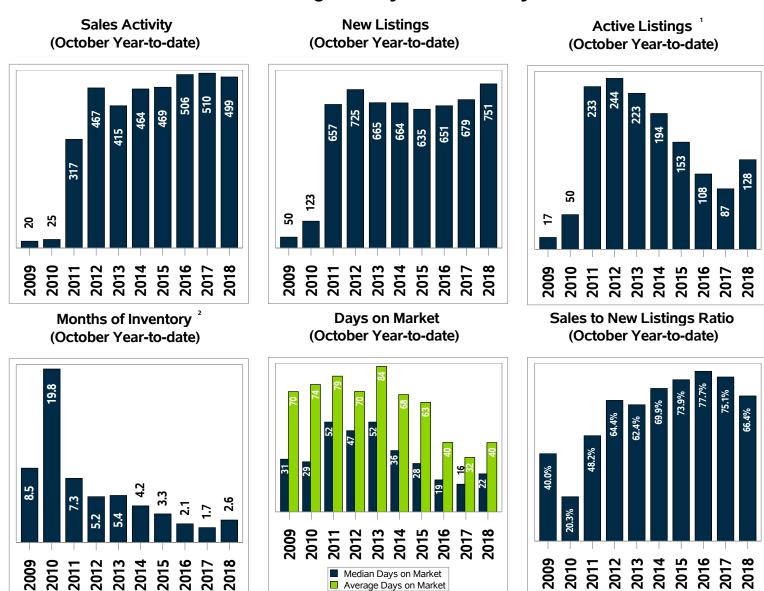


Median Days on MarketAverage Days on Market

HALDIMAND COUNTY MLS[®] Single Family Market Activity





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year ² Average active listings January to the current month/average of sales January to the current month



HALDIMAND COUNTY MLS® Single Family Market Activity

		Compared to [°]					
Actual	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	44	37.5	7.3	-18.5	-8.3	46.7	1,000.0
Dollar Volume	\$19,300,552	53.0	55.9	14.5	48.2	138.3	2,346.2
New Listings	71	6.0	-10.1	22.4	4.4	34.0	1,083.3
Active Listings	158	27.4	26.4	11.3	-27.9	-36.5	731.6
Sales to New Listings Ratio ¹	62.0	47.8	51.9	93.1	70.6	56.6	66.7
Months of Inventory ²	3.6	3.9	3.0	2.6	4.6	8.3	4.8
Average Price	\$438,649	11.2	45.3	40.6	61.7	62.5	122.4
Median Price	\$402,500	0.8	49.1	36.4	73.1	64.6	133.3
Sales to List Price Ratio	98.7	98.4	97.7	96.9	95.5	95.4	92.9
Median Days on Market	36.5	19.0	15.0	36.0	52.0	51.5	78.5
Average Days on Market	44.3	34.6	31.2	71.2	78.2	66.9	92.8

		Compared to [°]					
Year-to-date	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	499	-2.2	-1.4	6.4	20.2	57.4	1,412.1
Dollar Volume	\$219,384,111	6.7	31.0	54.8	96.7	189.5	3,065.7
New Listings	751	10.6	15.4	18.3	12.9	14.3	1,151.7
Active Listings ³	128	48.1	18.9	-16.4	-42.6	-44.9	540.5
Sales to New Listings Ratio	66.4	75.1	77.7	73.9	62.4	48.2	55.0
Months of Inventory ⁵	2.6	1.7	2.1	3.3	5.4	7.3	6.1
Average Price	\$439,648	9.0	32.9	45.5	63.6	83.9	109.4
Median Price	\$431,001	9.1	38.4	48.6	69.0	95.0	110.2
Sales to List Price Ratio	97.9	98.8	97.9	96.6	95.7	94.9	95.7
Median Days on Market	22.0	16.0	18.5	28.0	52.0	52.0	77.0
Average Days on Market	40.1	31.5	40.2	63.5	84.3	78.6	82.7

¹ Sales / new listings * 100; Compared to levels from previous periods
² Active listings at month end / monthly sales; Compared to levels from previous periods
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

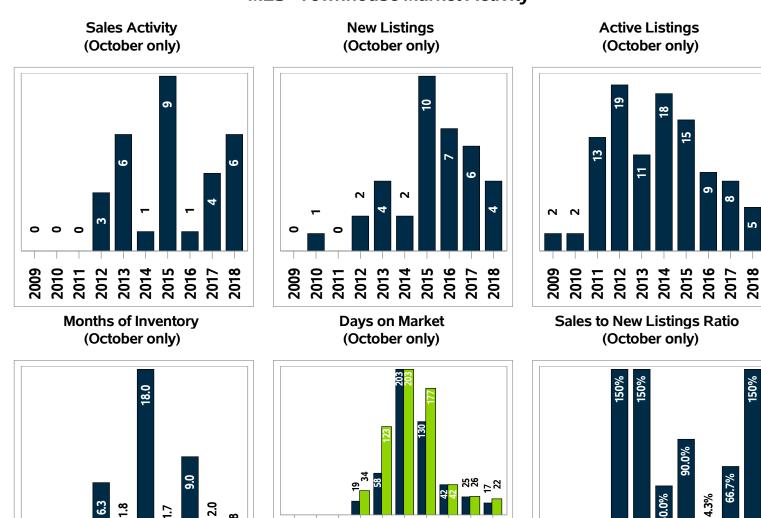
⁴ Sum of sales from January to current month / sum of new listings from January to current month

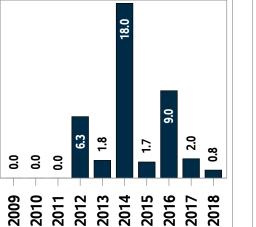
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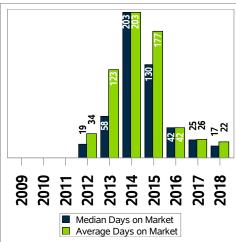


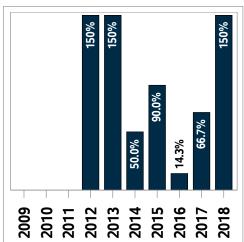
HALDIMAND COUNTY **MLS®** Townhouse Market Activity



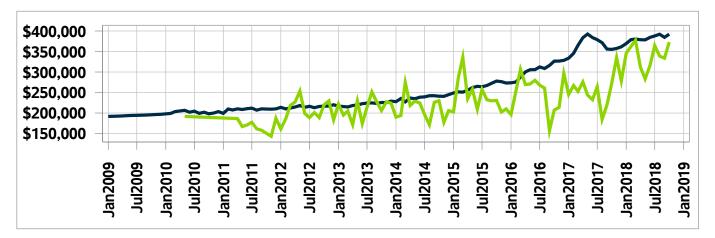








MLS® HPI Townhouse Benchmark Price and Average Price



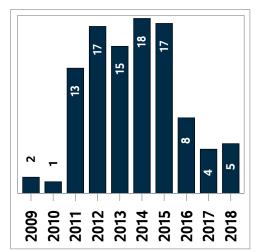


HALDIMAND COUNTY **MLS®** Townhouse Market Activity

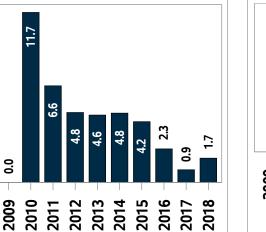




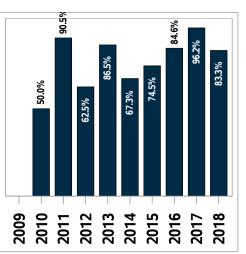
Active Listings ¹ (October Year-to-date)



Sales to New Listings Ratio (October Year-to-date)







¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year ² Average active listings January to the current month/average of sales January to the current month



HALDIMAND COUNTY MLS® Townhouse Market Activity

		Compared to [°]					
Actual	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	6	50.0	500.0	-33.3	0.0		
Dollar Volume	\$2,237,900	105.5	981.6	7.8	81.0		
New Listings	4	-33.3	-42.9	-60.0	0.0		
Active Listings	5	-37.5	-44.4	-66.7	-54.5	-61.5	
Sales to New Listings Ratio ¹	150.0	66.7	14.3	90.0	150.0		
Months of Inventory ²	0.8	2.0	9.0	1.7	1.8		
Average Price	\$372,983	37.0	80.3	61.7	81.0		
Median Price	\$405,050	53.8	95.8	66.0	102.5		
Sales to List Price Ratio	101.1	96.6	100.0	99.5	97.6		
Median Days on Market	16.5	25.0	42.0	130.0	58.0		
Average Days on Market	22.3	25.8	42.0	176.6	123.0		

		Compared to ⁶					
Year-to-date	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	30	-41.2	-9.1	-26.8	-6.3	57.9	
Dollar Volume	\$10,197,711	-18.9	17.7	3.4	49.9	206.7	
New Listings	36	-32.1	-7.7	-34.5	-2.7	71.4	1,700.0
Active Listings ³	5	12.5	-34.2	-70.8	-66.2	-60.3	400.0
Sales to New Listings Ratio 4	83.3	96.2	84.6	74.5	86.5	90.5	
Months of Inventory ⁵	1.7	0.9	2.3	4.2	4.6	6.6	
Average Price	\$339,924	37.9	29.5	41.3	59.9	94.2	
Median Price	\$351,500	40.6	35.3	46.9	82.8	116.0	
Sales to List Price Ratio	99.4	99.7	99.3	99.0	98.7	100.3	
Median Days on Market	32.0	18.0	42.0	44.0	61.5	162.0	
Average Days on Market	36.4	22.3	76.5	91.6	125.2	140.1	

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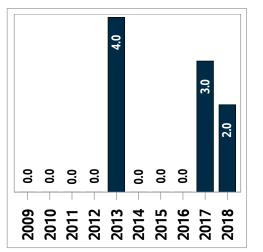




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HALDIMAND COUNTY MLS[®] Apartment-Style Market Activity





Sales Activity

(October only)

0

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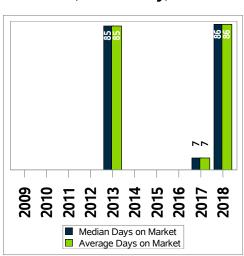
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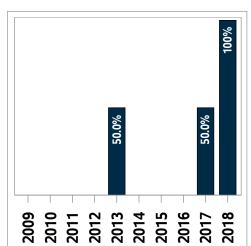
2009 2010 2011 2012 2013 2013 2014 2015 2015 2017 2018 2017

Months of Inventory

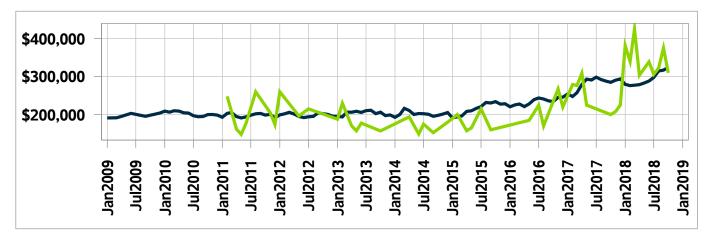
(October only)

0





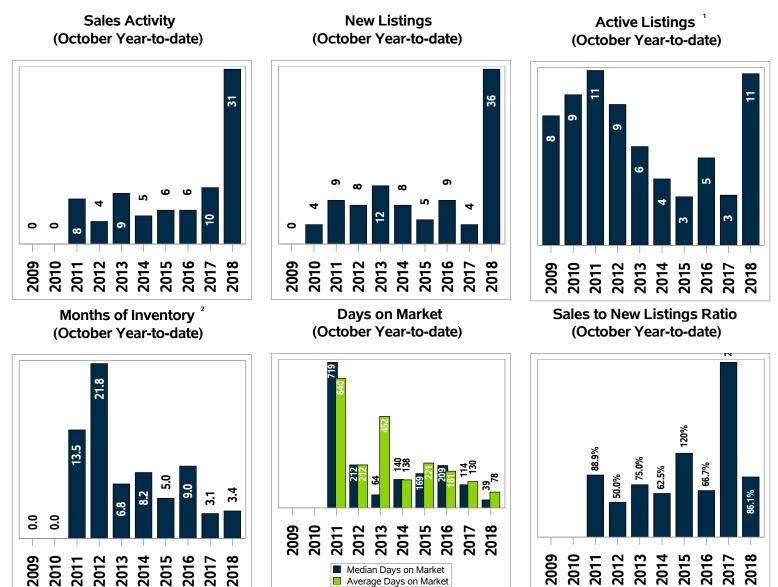






HALDIMAND COUNTY MLS® Apartment-Style Market Activity





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HALDIMAND COUNTY MLS® Apartment-Style Market Activity

		Compared to ⁶					
Actual	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	1	0.0			0.0		
Dollar Volume	\$309,900	55.0			97.4		
New Listings	1	-50.0		-50.0	-50.0		
Active Listings	2	-33.3	-71.4	-50.0	-50.0	-81.8	-75.0
Sales to New Listings Ratio ¹	100.0	50.0			50.0		
Months of Inventory ²	2.0	3.0			4.0		
Average Price	\$309,900	55.0			97.4		
Median Price	\$309,900	55.0			97.4		
Sales to List Price Ratio	100.0	94.1			96.6		
Median Days on Market	86.0	7.0			85.0		
Average Days on Market	86.0	7.0			85.0		

		Compared to [°]					
Year-to-date	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	31	210.0	416.7	416.7	244.4	287.5	
Dollar Volume	\$10,955,500	304.8	833.6	938.4	583.6	632.5	
New Listings	36	800.0	300.0	620.0	200.0	300.0	350.0
Active Listings ³	11	241.9	96.3	253.3	73.8	-1.9	32.5
Sales to New Listings Ratio 4	86.1	250.0	66.7	120.0	75.0	88.9	
Months of Inventory ⁵	3.4	3.1	9.0	5.0	6.8	13.5	
Average Price	\$353,403	30.6	80.7	101.0	98.5	89.0	
Median Price	\$349,900	31.5	80.4	112.1	110.9	105.9	
Sales to List Price Ratio	99.8	101.5	96.6	96.6	95.2	96.6	
Median Days on Market	39.0	114.0	209.0	169.0	64.0	718.5	
Average Days on Market	77.7	129.6	181.0	221.2	451.7	639.6	

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Source: Canadian MLS® Systems, CREA





MLS [®] Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	October 2018	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$400,300	3.8	-1.8	2.9	4.9	38.2	58.7		
Single Family	\$400,900	3.9	-1.9	2.8	4.7	38.2	58.3		
One Storey	\$387,600	4.5	-1.7	5.4	3.3	36.9	54.7		
Two Storey	\$420,700	2.8	-2.5	-1.2	6.7	40.0	63.6		
Townhouse	\$392,300	2.0	1.1	3.6	10.4	41.2	73.8		
Apartment-Style	\$324,200	2.3	8.9	16.3	13.8	38.5	57.1		

\$450,000 \$400,000 \$350,000 - Composite Single Family 1 Storey 2 Storey Townhouse \$300,000 Apartment-Style \$250,000 \$200,000 2016 2019 2010 2017 2018 2009 2013 2014 2015 2008 2011 2012

MLS[®] HPI Benchmark Price



HALDIMAND COUNTY MLS® HPI Benchmark Descriptions



Composite 🏫 🏦 📕

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7015
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



HALDIMAND COUNTY MLS® HPI Benchmark Descriptions



1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7023
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7175
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



HALDIMAND COUNTY MLS® HPI Benchmark Descriptions



Townhouse 🇰

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1091
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment-Style

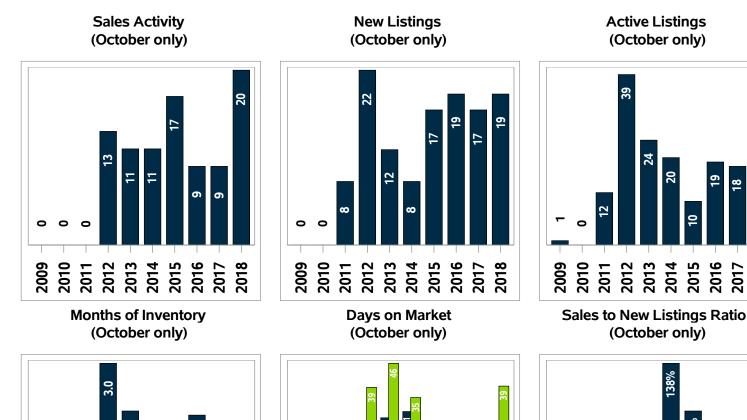
Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	961
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Pool	Indoor
Wastewater Disposal	Municipal sewers

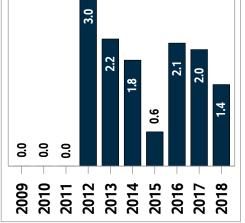


CALEDONIA (63) MLS® Residential Market Activity

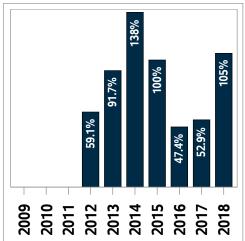


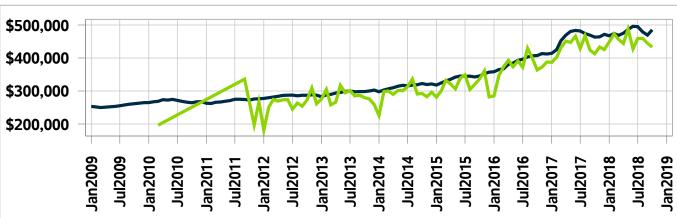
2017 2018









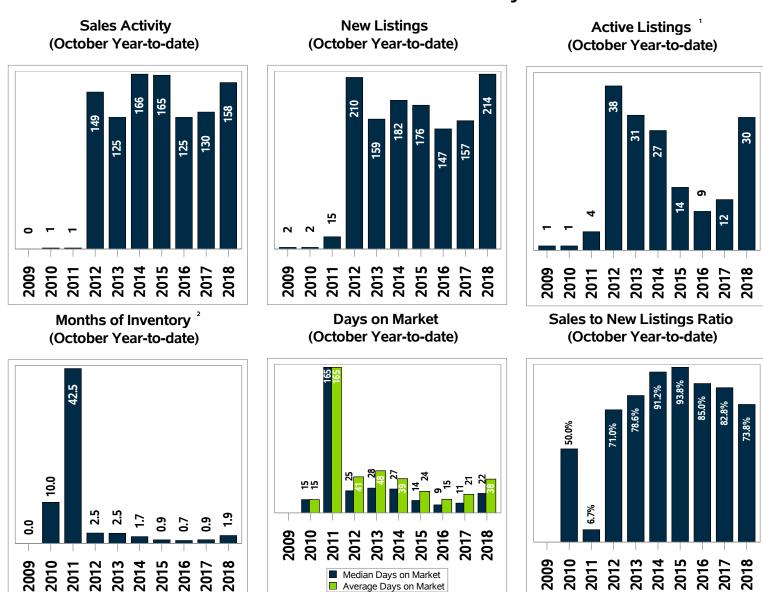


MLS® HPI Composite Benchmark Price and Average Price



CALEDONIA (63) MLS® Residential Market Activity





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CALEDONIA (63) **MLS®** Residential Market Activity

		Compared to [°]					
Actual	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	20	122.2	122.2	17.6	81.8		
Dollar Volume	\$8,658,400	133.0	164.4	51.3	181.0		
New Listings	19	11.8	0.0	11.8	58.3	137.5	
Active Listings	28	55.6	47.4	180.0	16.7	133.3	
Sales to New Listings Ratio ¹	105.3	52.9	47.4	100.0	91.7		
Months of Inventory ²	1.4	2.0	2.1	0.6	2.2		
Average Price	\$432,920	4.9	19.0	28.6	54.5		
Median Price	\$420,050	5.0	14.3	35.5	75.0		
Sales to List Price Ratio	99.6	99.2	103.1	99.7	98.3		
Median Days on Market	21.0	17.0	10.0	14.0	29.0		
Average Days on Market	39.1	15.1	16.9	15.8	46.4		

		Compared to [°]					
Year-to-date	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	158	21.5	26.4	-4.2	26.4	15,700.0	5,166.7
Dollar Volume	\$71,399,675	26.8	49.9	34.3	96.9	21,149.9	9,574.8
New Listings	214	36.3	45.6	21.6	34.6	1,326.7	4,180.0
Active Listings ³	30	162.1	241.6	111.1	-1.6	615.3	2,940.0
Sales to New Listings Ratio	73.8	82.8	85.0	93.8	78.6	6.7	60.0
Months of Inventory ⁵	1.9	0.9	0.7	0.9	2.5	42.5	3.3
Average Price	\$451,897	4.3	18.6	40.2	55.8	34.5	83.7
Median Price	\$443,000	3.0	13.6	44.5	59.4	31.8	103.2
Sales to List Price Ratio	98.7	101.2	100.8	98.4	97.6	96.0	96.5
Median Days on Market	22.0	11.0	9.0	14.0	28.0	165.0	46.0
Average Days on Market	38.2	21.0	15.4	24.4	47.7	165.0	34.7

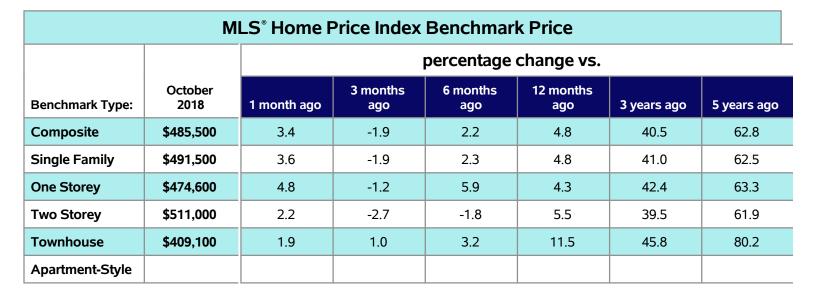
¹ Sales / new listings * 100; Compared to levels from previous periods
² Active listings at month end / monthly sales; Compared to levels from previous periods
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

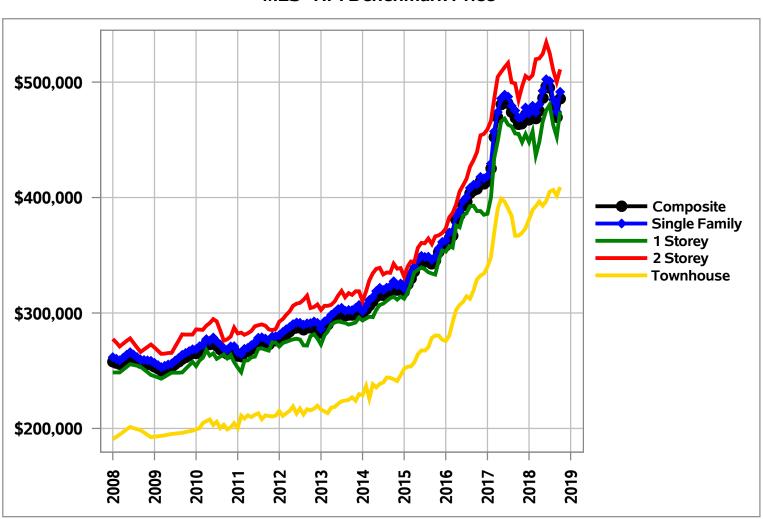
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month ⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



CALEDONIA (63) MLS® HPI Benchmark Price





MLS[®] HPI Benchmark Price



CALEDONIA (63) MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



CALEDONIA (63) MLS® HPI Benchmark Descriptions



1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1287
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6057
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1722
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5881
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



CALEDONIA (63) MLS® HPI Benchmark Descriptions



Townhouse	龠
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Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1173
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



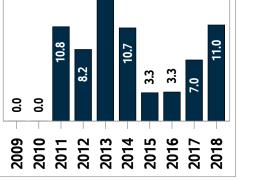
CAYUGA (62) MLS[®] Residential Market Activity

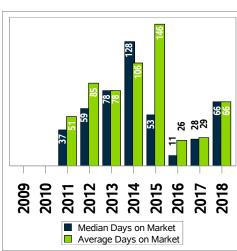


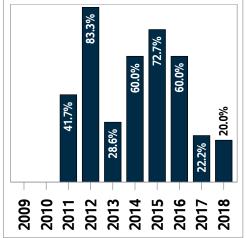
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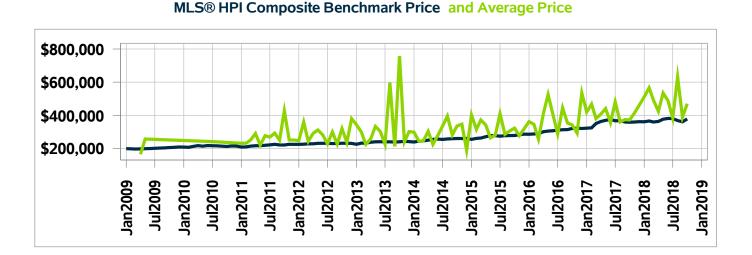
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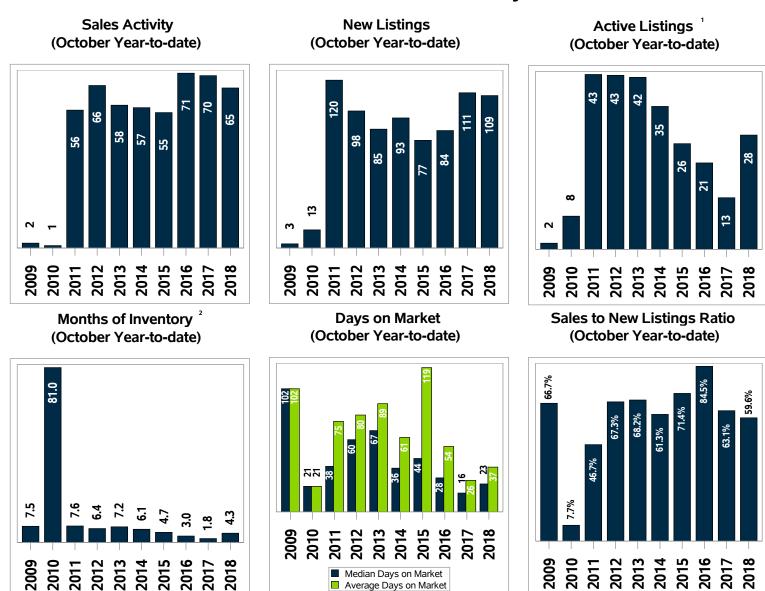






CAYUGA (62) MLS® Residential Market Activity





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year ² Average active listings January to the current month/average of sales January to the current month





		Compared to ⁶					
Actual	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	2	-50.0	-66.7	-75.0	0.0	-60.0	100.0
Dollar Volume	\$940,000	-36.8	-54.3	-63.6	-38.0	-56.1	276.0
New Listings	10	-44.4	0.0	-9.1	42.9	-16.7	900.0
Active Listings	22	-21.4	10.0	-15.4	-45.0	-59.3	1,000.0
Sales to New Listings Ratio ¹	20.0	22.2	60.0	72.7	28.6	41.7	100.0
Months of Inventory ²	11.0	7.0	3.3	3.3	20.0	10.8	2.0
Average Price	\$470,000	26.3	37.2	45.6	-38.0	9.9	88.0
Median Price	\$470,000	13.5	69.4	41.9	-38.0	39.1	88.0
Sales to List Price Ratio	97.1	97.2	103.9	97.9	99.0	95.8	96.2
Median Days on Market	66.0	27.5	10.5	52.5	77.5	37.0	196.0
Average Days on Market	66.0	29.0	26.2	146.0	77.5	50.8	196.0

		Compared to [°]					
Year-to-date	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	65	-7.1	-8.5	18.2	12.1	16.1	2,066.7
Dollar Volume	\$30,989,709	9.6	17.3	75.5	71.8	99.2	3,674.6
New Listings	109	-1.8	29.8	41.6	28.2	-9.2	2,625.0
Active Listings ³	28	121.4	32.2	8.1	-33.6	-34.7	1,228.6
Sales to New Listings Ratio 4	59.6	63.1	84.5	71.4	68.2	46.7	75.0
Months of Inventory ⁵	4.3	1.8	3.0	4.7	7.2	7.6	7.0
Average Price	\$476,765	18.0	28.1	48.5	53.3	71.6	74.2
Median Price	\$450,000	11.9	34.3	40.6	66.7	76.3	69.2
Sales to List Price Ratio	97.9	97.7	98.5	96.9	95.1	95.6	96.7
Median Days on Market	23.0	15.5	28.0	44.0	67.0	37.5	168.0
Average Days on Market	36.9	26.0	53.9	118.9	89.2	74.6	149.0

¹ Sales / new listings * 100; Compared to levels from previous periods
² Active listings at month end / monthly sales; Compared to levels from previous periods
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month ⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

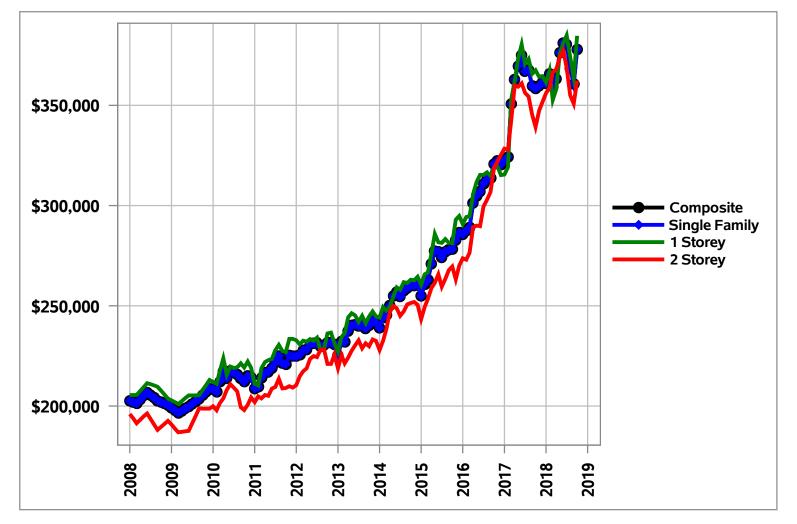
Source: Canadian MLS® Systems, CREA





MLS [®] Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	October 2018	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$378,000	4.8	-0.7	4.1	5.5	35.8	57.4
Single Family	\$378,000	4.8	-0.7	4.1	5.5	35.8	57.4
One Storey	\$384,700	5.7	-0.1	7.4	4.7	36.8	57.2
Two Storey	\$362,300	3.3	-1.7	-1.5	6.8	34.4	57.7
Townhouse							
Apartment-Style							







CAYUGA (62) MLS® HPI Benchmark Descriptions



Composite 🏫 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1438
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10479
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



CAYUGA (62) MLS® HPI Benchmark Descriptions



1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10830
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 簡

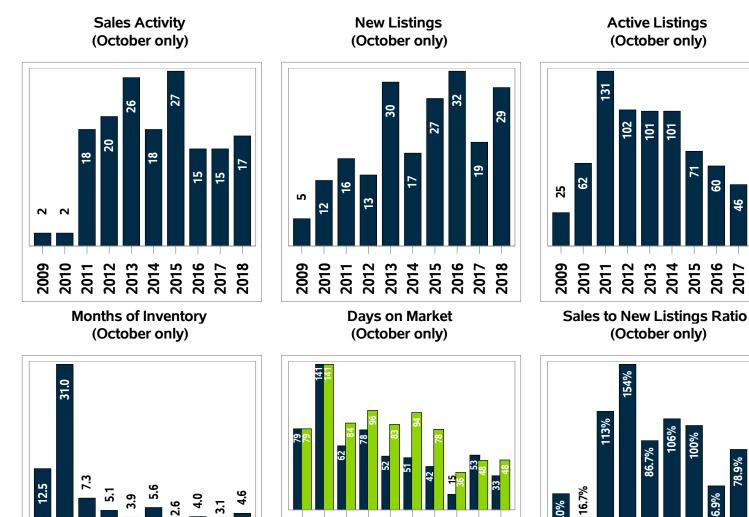
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1786
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10957
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



DUNNVILLE (60) MLS® Residential Market Activity



58.6%



4.6 Median Days on Market

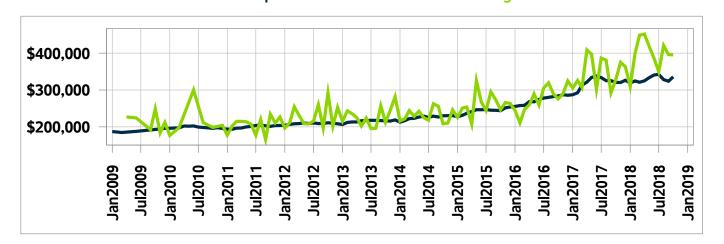
MLS® HPI Composite Benchmark Price and Average Price

Average Days on Market

2018

40.0%

2011 2012 2013 2014 2015 2015 2015 2017

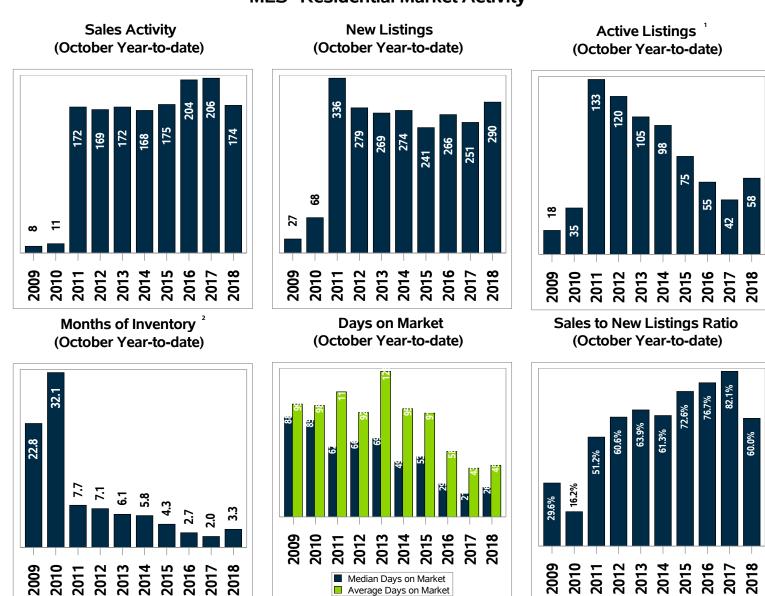


2011 2012 2013 2013



DUNNVILLE (60) MLS® Residential Market Activity





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year ² Average active listings January to the current month/average of sales January to the current month

Average Days on Market



DUNNVILLE (60) MLS® Residential Market Activity

		Compared to ⁶					
Actual	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	17	13.3	13.3	-37.0	-34.6	-5.6	750.0
Dollar Volume	\$6,720,052	36.8	62.5	1.0	21.8	59.1	3,997.6
New Listings	29	52.6	-9.4	7.4	-3.3	81.3	866.7
Active Listings	78	69.6	30.0	9.9	-22.8	-40.5	333.3
Sales to New Listings Ratio ¹	58.6	78.9	46.9	100.0	86.7	112.5	66.7
Months of Inventory ²	4.6	3.1	4.0	2.6	3.9	7.3	9.0
Average Price	\$395,297	20.7	43.4	60.4	86.3	68.5	382.1
Median Price	\$359,900	24.1	41.1	53.8	87.0	61.8	338.9
Sales to List Price Ratio	99.6	95.6	96.8	96.4	95.6	95.8	88.3
Median Days on Market	33.0	53.0	15.0	42.0	52.0	62.0	78.5
Average Days on Market	48.3	47.9	36.2	78.0	82.7	84.1	78.5

		Compared to [°]					
Year-to-date	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	174	-15.5	-14.7	-0.6	1.2	1.2	923.5
Dollar Volume	\$69,652,040	-2.6	25.5	50.5	85.4	97.5	2,197.3
New Listings	290	15.5	9.0	20.3	7.8	-13.7	643.6
Active Listings ³	58	39.8	5.5	-22.3	-44.6	-56.5	279.1
Sales to New Listings Ratio 4	60.0	82.1	76.7	72.6	63.9	51.2	43.6
Months of Inventory	3.3	2.0	2.7	4.3	6.1	7.7	9.0
Average Price	\$400,299	15.3	47.2	51.4	83.3	95.2	124.5
Median Price	\$365,000	17.8	47.5	52.7	86.0	91.6	101.7
Sales to List Price Ratio	97.4	98.6	96.7	95.7	95.3	95.1	94.8
Median Days on Market	26.0	20.5	29.0	53.0	69.0	61.5	54.0
Average Days on Market	45.4	42.9	57.6	91.4	128.3	110.2	71.0

¹ Sales / new listings * 100; Compared to levels from previous periods
² Active listings at month end / monthly sales; Compared to levels from previous periods
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

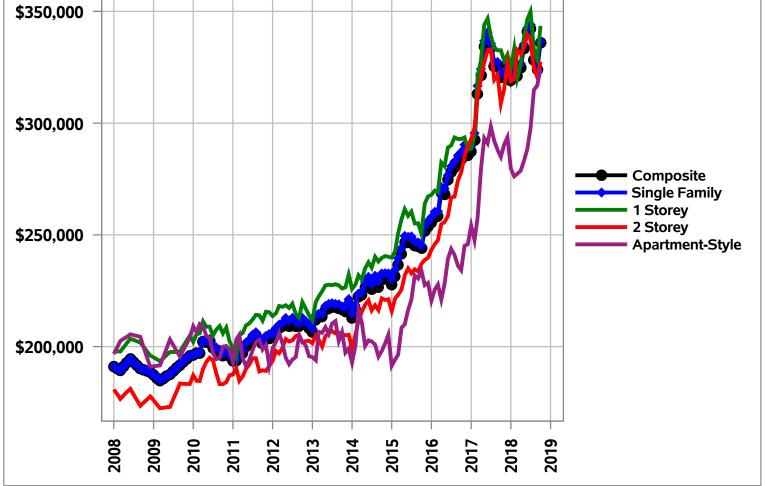
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month ⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes





MLS [®] Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	October 2018	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$335,900	3.7	-1.9	3.4	4.8	37.7	55.2	
Single Family	\$336,600	3.7	-2.2	3.0	4.4	37.2	54.5	
One Storey	\$343,500	4.5	-1.8	5.3	3.3	37.1	52.0	
Two Storey	\$327,500	2.2	-2.9	-1.1	6.1	38.2	59.2	
Townhouse								
Apartment-Style	\$324,200	2.3	8.9	16.3	13.8	38.5	57.1	

MLS[®] HPI Benchmark Price





DUNNVILLE (60) MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7861
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



DUNNVILLE (60) MLS® HPI Benchmark Descriptions



1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7920
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1579
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7776
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



DUNNVILLE (60) MLS® HPI Benchmark Descriptions



Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	961
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Pool	Indoor
Wastewater Disposal	Municipal sewers

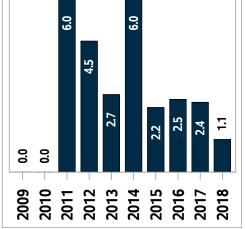


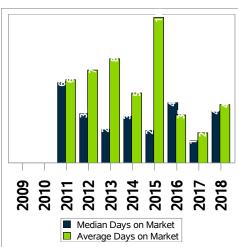
HAGERSVILLE (70) MLS[®] Residential Market Activity

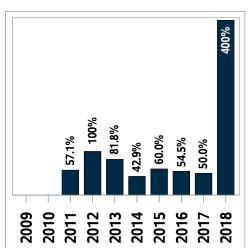


2018

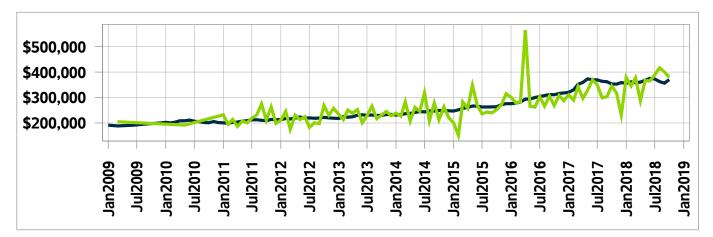








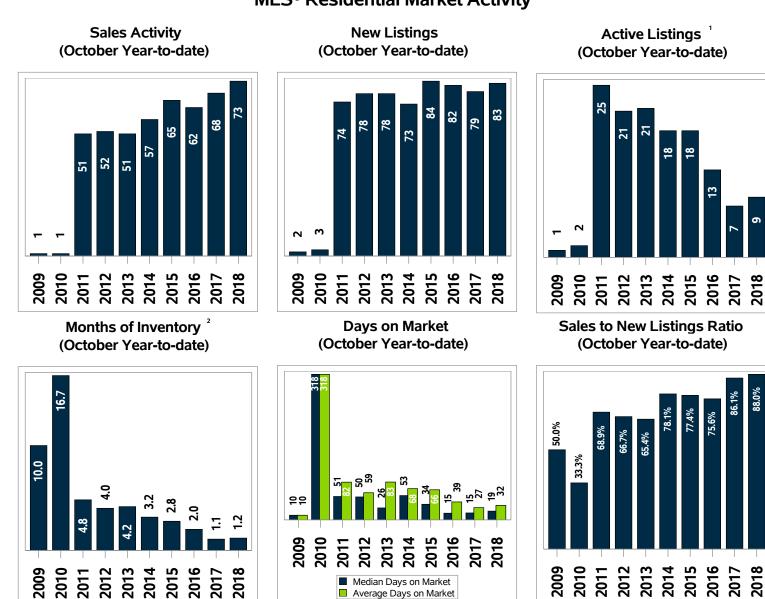
MLS® HPI Composite Benchmark Price and Average Price





HAGERSVILLE (70) MLS® Residential Market Activity





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year ² Average active listings January to the current month/average of sales January to the current month

Average Days on Market



HAGERSVILLE (70) **MLS®** Residential Market Activity

		Compared to [°]					
Actual	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	8	60.0	33.3	-11.1	-11.1	100.0	
Dollar Volume	\$3,035,500	75.8	88.4	33.7	45.8	259.7	
New Listings	2	-80.0	-81.8	-86.7	-81.8	-71.4	
Active Listings	9	-25.0	-40.0	-55.0	-62.5	-62.5	
Sales to New Listings Ratio ¹	400.0	50.0	54.5	60.0	81.8	57.1	
Months of Inventory ²	1.1	2.4	2.5	2.2	2.7	6.0	
Average Price	\$379,438	9.9	41.3	50.4	64.1	79.8	
Median Price	\$390,000	8.6	74.3	60.8	67.4	79.3	
Sales to List Price Ratio	97.2	99.8	97.9	98.7	100.4	96.6	
Median Days on Market	40.0	17.0	46.5	25.0	26.0	62.0	
Average Days on Market	45.0	23.2	37.0	112.6	80.4	64.3	

		Compared to ⁶						
Year-to-date	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008	
Sales Activity	73	7.4	17.7	12.3	43.1	43.1	7,200.0	
Dollar Volume	\$27,668,160	25.2	62.0	72.5	130.6	156.8	12,709.3	
New Listings	83	5.1	1.2	-1.2	6.4	12.2		
Active Listings ³	9	17.3	-31.2	-52.5	-59.6	-65.0	760.0	
Sales to New Listings Ratio 4	88.0	86.1	75.6	77.4	65.4	68.9		
Months of Inventory	1.2	1.1	2.0	2.8	4.2	4.8	10.0	
Average Price	\$379,016	16.7	37.6	53.6	61.1	79.4	75.5	
Median Price	\$376,000	22.6	35.2	54.7	61.4	92.3	74.1	
Sales to List Price Ratio	98.7	99.7	100.1	98.4	99.1	97.4	96.9	
Median Days on Market	19.0	15.0	14.5	34.0	26.0	51.0	311.0	
Average Days on Market	31.7	26.7	39.1	65.7	82.6	82.3	311.0	

¹ Sales / new listings * 100; Compared to levels from previous periods
² Active listings at month end / monthly sales; Compared to levels from previous periods
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

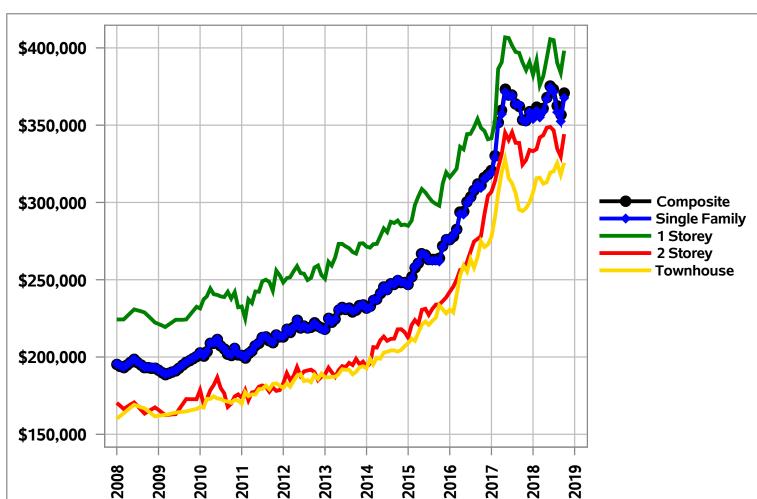
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month ⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes





MLS [®] Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	October 2018	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$370,800	4.0	-0.6	2.8	5.0	40.6	60.9		
Single Family	\$367,600	4.3	-1.0	2.5	4.0	40.4	59.4		
One Storey	\$398,200	3.8	-1.7	4.3	2.0	33.7	49.2		
Two Storey	\$344,200	4.4	-0.7	0.2	6.1	47.1	73.1		
Townhouse	\$325,700	2.5	1.7	4.4	10.6	39.5	71.1		
Apartment-Style									



MLS[®] HPI Benchmark Price



HAGERSVILLE (70) MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7526
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



HAGERSVILLE (70) MLS® HPI Benchmark Descriptions



1 Storey 🏦

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1253
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6855
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



HAGERSVILLE (70) MLS® HPI Benchmark Descriptions



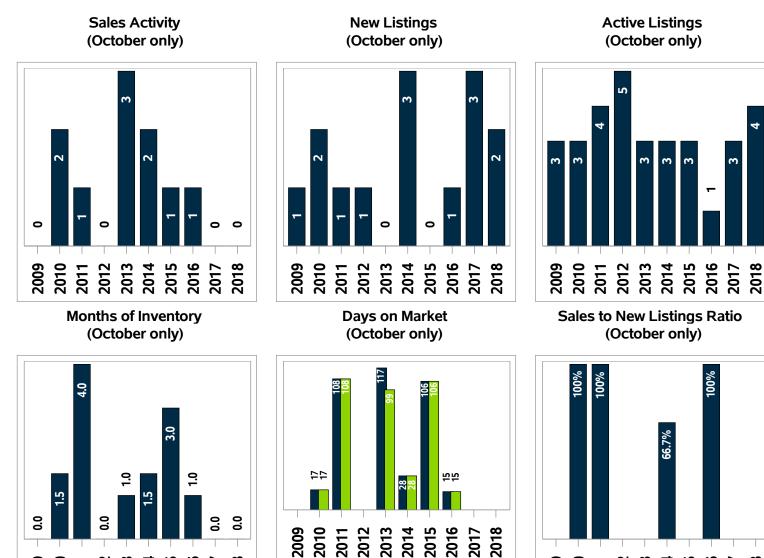
Townhouse	
-----------	--

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



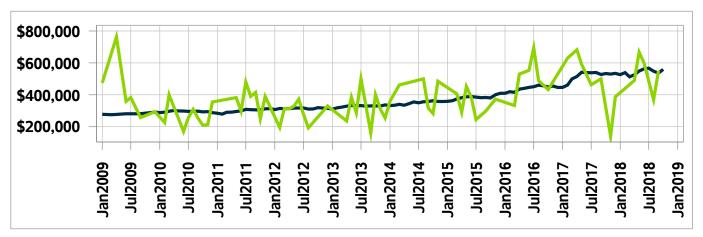
ONEIDA (71) MLS[®] Residential Market Activity







Median Days on MarketAverage Days on Market

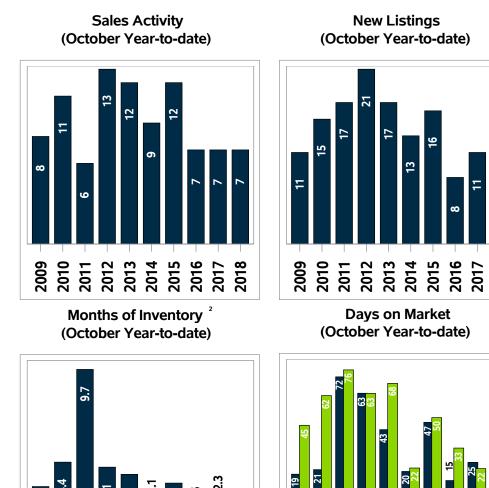




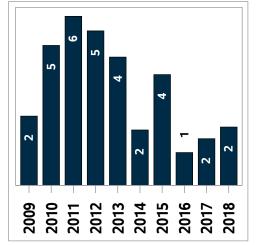
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ONEIDA (71) MLS® Residential Market Activity

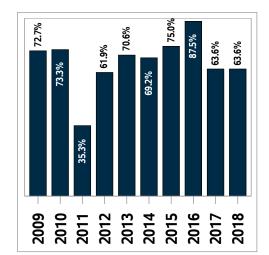




Active Listings ¹ (October Year-to-date)



Sales to New Listings Ratio (October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year ² Average active listings January to the current month/average of sales January to the current month

Median Days on Market
Average Days on Market





ONEIDA (71) **MLS® Residential Market Activity**

		Compared to [°]					
Actual	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	0		-100.0	-100.0	-100.0	-100.0	-100.0
Dollar Volume	\$0		-100.0	-100.0	-100.0	-100.0	-100.0
New Listings	2	-33.3	100.0			100.0	100.0
Active Listings	4	33.3	300.0	33.3	33.3	0.0	33.3
Sales to New Listings Ratio ¹	0.0		100.0			100.0	100.0
Months of Inventory ²	0.0		1.0	3.0	1.0	4.0	3.0
Average Price	\$0		-100.0	-100.0	-100.0	-100.0	-100.0
Median Price	\$0		-100.0	-100.0	-100.0	-100.0	-100.0
Sales to List Price Ratio	0.0		97.3	95.7	92.7	96.2	98.8
Median Days on Market	0.0		15.0	106.0	117.0	108.0	18.0
Average Days on Market	0.0		15.0	106.0	99.0	108.0	18.0

		Compared to ⁶					
Year-to-date	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	7	0.0	0.0	-41.7	-41.7	16.7	-12.5
Dollar Volume	\$3,834,974	-4.4	8.9	-15.4	-6.1	73.1	110.5
New Listings	11	0.0	37.5	-31.3	-35.3	-35.3	-21.4
Active Listings ³	2	25.0	77.8	-47.4	-54.5	-65.5	-51.2
Sales to New Listings Ratio 4	63.6	63.6	87.5	75.0	70.6	35.3	57.1
Months of Inventory ⁵	2.9	2.3	1.6	3.2	3.7	9.7	5.1
Average Price	\$547,853	-4.4	8.9	45.1	60.9	48.4	140.6
Median Price	\$550,000	-8.2	7.8	50.1	87.7	42.4	162.8
Sales to List Price Ratio	99.6	95.2	100.7	96.9	96.7	95.1	96.7
Median Days on Market	9.0	25.0	15.0	47.0	43.0	72.0	50.0
Average Days on Market	33.4	21.6	32.9	49.6	68.4	75.8	56.0

¹ Sales / new listings * 100; Compared to levels from previous periods
² Active listings at month end / monthly sales; Compared to levels from previous periods
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
⁴ Sum of sales from January to current month / sum of new listings from January to current month

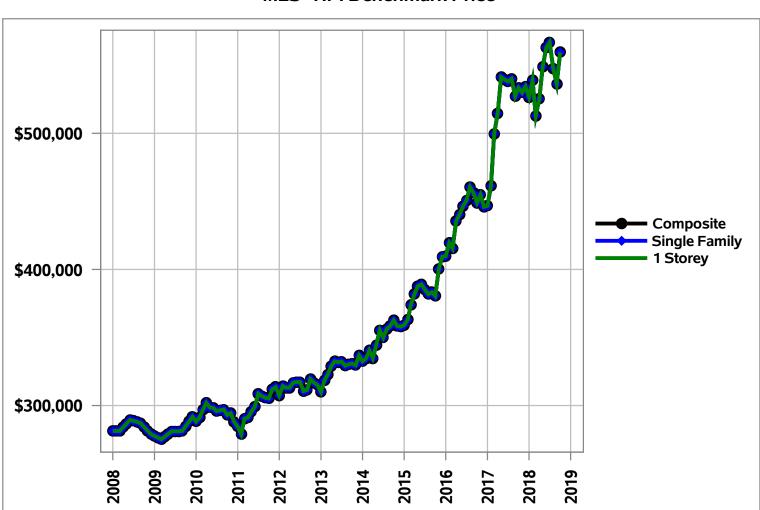
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month ⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes





ONEIDA (71) MLS® HPI Benchmark Price

MLS [®] Home Price Index Benchmark Price												
		percentage change vs.										
Benchmark Type:	October 2018	1 month ago	3 months6 months12 months1 month agoagoago3 years ago									
Composite	\$559,500	4.3	-1.3	6.5	4.9	47.0	69.1					
Single Family	\$559,500	4.3	-1.3	6.5	4.9	47.0	69.1					
One Storey	\$559,500	4.3	-1.3	6.5	4.9	47.0	69.1					
Two Storey												
Townhouse												
Apartment-Style												



MLS® HPI Benchmark Price



ONEIDA (71) MLS® HPI Benchmark Descriptions



Composite \land 🏦 開

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



ONEIDA (71) MLS® HPI Benchmark Descriptions

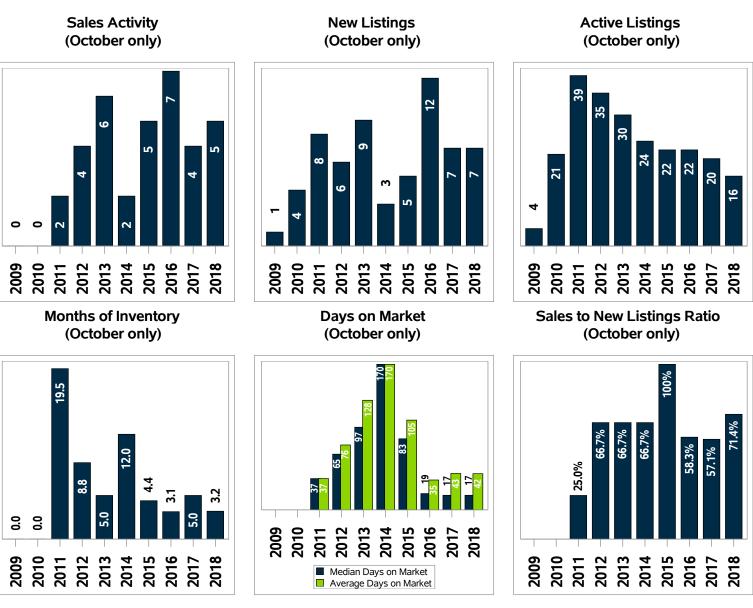


1 Storey 🏦

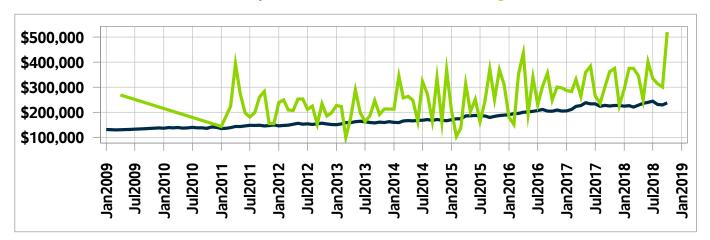
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30549
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



RAINHAM (65) MLS[®] Residential Market Activity



MLS® HPI Composite Benchmark Price and Average Price









Sales Activity New Listings Active Listings ¹ (October Year-to-date) (October Year-to-date) (October Year-to-date) 4 101 66 74 2 2 89 5 27 R ດ Ь -0 2016 2010 2011 2012 2013 2014 2015 2015 2016 2017 2018 2009 2010 2011 2012 2013 2013 2014 2015 2018 2017 2009 2010 2011 2012 2013 2013 2015 2015 2015 2015 2017 2018 2009 Months of Inventory² **Days on Market** Sales to New Listings Ratio (October Year-to-date) (October Year-to-date) (October Year-to-date) 21.4 74.7% 55.1% 52.1% 50.6% 64 47.2% 44.6% สส 20.0% <u>ں</u> 2012 2009 2013 2015 2016 2018 2010 2011 2014 2017 2016 2010 2012 2013 2014 2015 2018 2015 2016 2009 2009 2010 2011 2012 2013 2014 2018 2011 2017 2017 Median Days on Market

¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year ² Average active listings January to the current month/average of sales January to the current month

Average Days on Market





		Compared to ⁶					
Actual	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	5	25.0	-28.6	0.0	-16.7	150.0	
Dollar Volume	\$2,598,900	79.4	49.5	106.9	126.6	359.3	
New Listings	7	0.0	-41.7	40.0	-22.2	-12.5	600.0
Active Listings	16	-20.0	-27.3	-27.3	-46.7	-59.0	1,500.0
Sales to New Listings Ratio ¹	71.4	57.1	58.3	100.0	66.7	25.0	
Months of Inventory ²	3.2	5.0	3.1	4.4	5.0	19.5	
Average Price	\$519,780	43.5	109.3	106.9	171.9	83.7	
Median Price	\$650,000	52.6	225.0	170.8	229.1	129.7	
Sales to List Price Ratio	98.1	98.8	90.7	93.3	92.0	96.4	
Median Days on Market	17.0	17.0	19.0	83.0	96.5	36.5	
Average Days on Market	42.2	42.5	34.9	104.8	128.0	36.5	

		Compared to ⁶					
Year-to-date	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	74	4.2	10.4	85.0	76.2	64.4	
Dollar Volume	\$25,452,900	17.1	33.7	176.5	188.7	147.0	
New Listings	99	5.3	8.8	25.3	11.2	-2.0	9,800.0
Active Listings ³	14	-4.7	-28.1	-46.4	-60.6	-64.5	1,330.0
Sales to New Listings Ratio 4	74.7	75.5	73.6	50.6	47.2	44.6	
Months of Inventory ⁵	1.9	2.1	3.0	6.7	8.6	9.0	
Average Price	\$343,958	12.4	21.0	49.5	63.9	50.2	
Median Price	\$312,500	4.2	38.9	38.1	61.5	56.3	
Sales to List Price Ratio	98.1	96.7	94.2	93.7	93.2	93.3	
Median Days on Market	20.0	20.0	25.0	63.5	100.5	67.0	
Average Days on Market	48.3	35.8	43.9	89.8	131.0	89.5	

¹ Sales / new listings * 100; Compared to levels from previous periods
² Active listings at month end / monthly sales; Compared to levels from previous periods
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

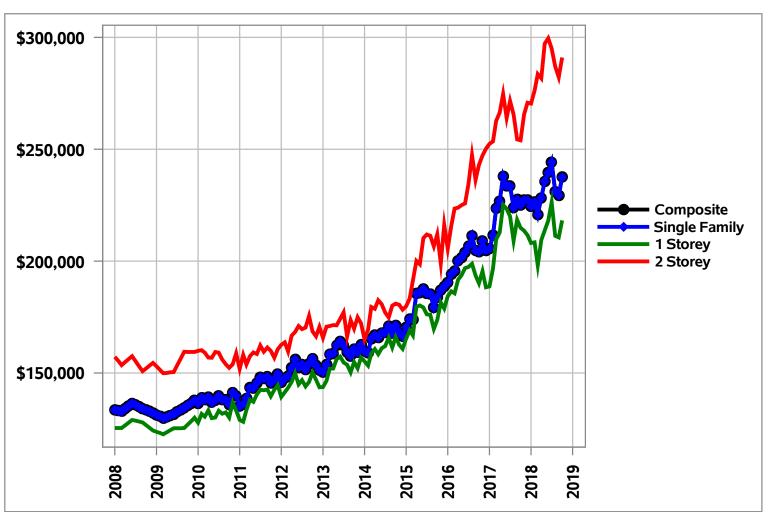
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month ⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes





MLS [®] Home Price Index Benchmark Price												
		percentage change vs.										
Benchmark Type:	October 2018	1 month ago	3 months6 months12 months1 month agoagoago3 years ago									
Composite	\$237,500	3.5	-2.7	4.0	5.6	29.2	47.7					
Single Family	\$237,500	3.5	-2.7	4.0	5.6	29.2	47.7					
One Storey	\$218,200	3.6	-3.6	4.2	1.5	25.6	40.9					
Two Storey	\$291,000	3.1	-1.4	3.3	14.6	37.3	71.4					
Townhouse												
Apartment-Style												



MLS[®] HPI Benchmark Price



RAINHAM (65) MLS® HPI Benchmark Descriptions



Composite 🏦 🎁 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Private

Single Family 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8505
Number of Fireplaces	0
Total Number Of Rooms	8
Type of Property	Detached
Wastewater Disposal	Private



RAINHAM (65) MLS® HPI Benchmark Descriptions



1 Storey 🏦

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1038
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7494
Number of Fireplaces	0
Total Number Of Rooms	7
Type of Property	Detached
Wastewater Disposal	Private

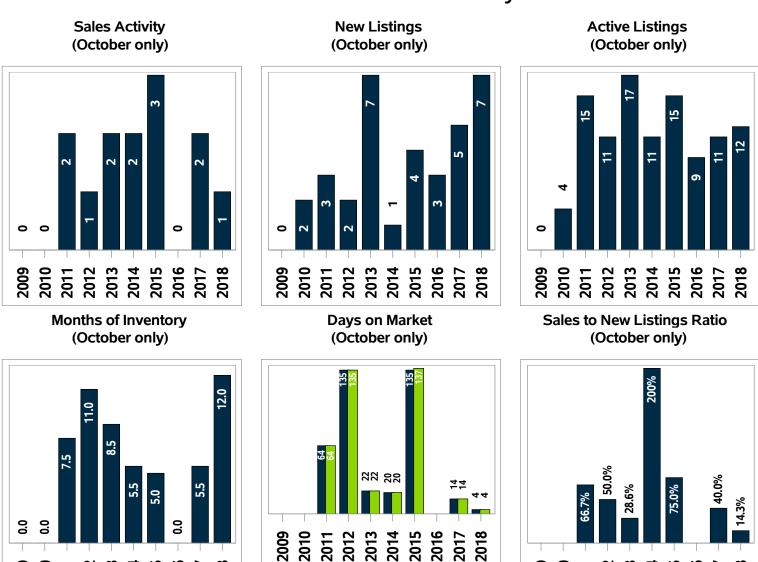
2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12886
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



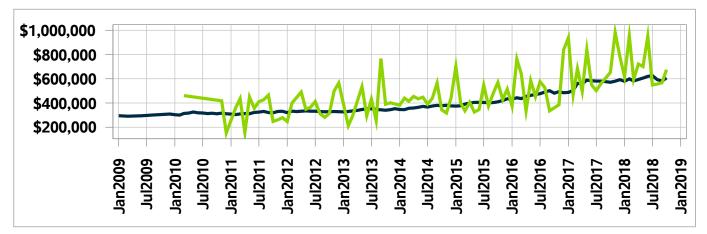
SENECA (64) MLS® Residential Market Activity







Median Days on MarketAverage Days on Market



SENECA (64) MLS® Residential Market Activity

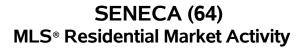




¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year ² Average active listings January to the current month/average of sales January to the current month

Average Days on Market





		Compared to ⁶					
Actual	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	1	-50.0		-66.7	-50.0	-50.0	
Dollar Volume	\$675,000	-48.3		-60.5	-13.5	36.4	
New Listings	7	40.0	133.3	75.0	0.0	133.3	
Active Listings	12	9.1	33.3	-20.0	-29.4	-20.0	300.0
Sales to New Listings Ratio ¹	14.3	40.0		75.0	28.6	66.7	
Months of Inventory ²	12.0	5.5		5.0	8.5	7.5	
Average Price	\$675,000	3.4		18.6	73.1	172.7	
Median Price	\$675,000	3.4		0.0	73.1	172.7	
Sales to List Price Ratio	103.1	99.9		96.7	92.6	91.5	
Median Days on Market	4.0	14.0		135.0	21.5	64.0	
Average Days on Market	4.0	14.0		136.7	21.5	64.0	

		Compared to [°]					
Year-to-date	October 2018	October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	28	-17.6	27.3	7.7	33.3	47.4	1,300.0
Dollar Volume	\$18,811,513	-11.8	63.2	67.9	110.8	157.0	3,521.1
New Listings	42	-19.2	2.4	-14.3	-12.5	0.0	425.0
Active Listings ³	7	-5.7	4.8	-51.1	-48.8	-45.0	127.6
Sales to New Listings Ratio 4	66.7	65.4	53.7	53.1	43.8	45.2	25.0
Months of Inventory	2.4	2.1	2.9	5.2	6.1	6.3	14.5
Average Price	\$671,840	7.1	28.2	55.9	58.1	74.4	158.6
Median Price	\$630,000	12.5	17.2	67.4	80.0	62.8	142.5
Sales to List Price Ratio	98.5	98.9	100.0	97.9	96.4	94.6	97.8
Median Days on Market	13.5	10.5	18.0	26.5	29.0	56.0	111.0
Average Days on Market	55.1	28.7	52.7	43.2	46.0	71.3	111.0

¹ Sales / new listings * 100; Compared to levels from previous periods
² Active listings at month end / monthly sales; Compared to levels from previous periods
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
⁴ Sum of sales from January to current month / sum of new listings from January to current month

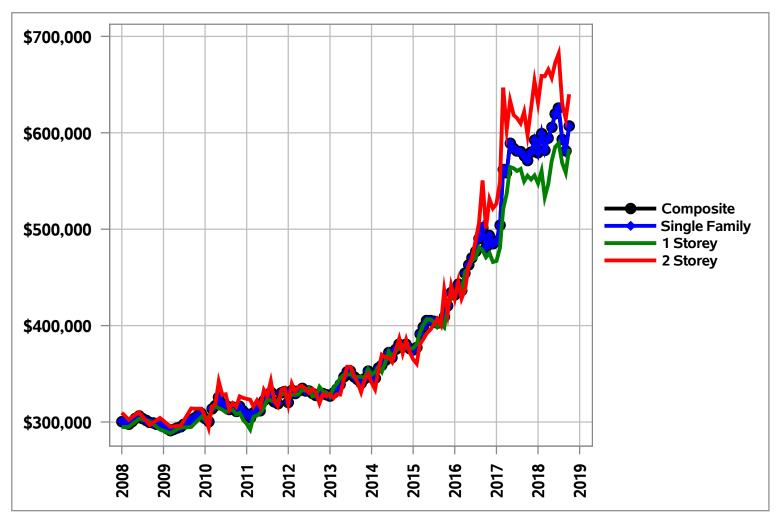
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month ⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes





SENECA (64) MLS® HPI Benchmark Price

MLS [®] Home Price Index Benchmark Price							
		percentage change vs.					
Benchmark Type:	October 2018	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$606,900	4.4	-3.0	2.2	6.3	48.2	78.3
Single Family	\$606,900	4.4	-3.0	2.2	6.3	48.2	78.3
One Storey	\$583,100	4.4	-1.1	6.6	5.0	46.4	68.1
Two Storey	\$640,000	4.2	-6.2	-3.8	7.1	46.5	93.4
Townhouse							
Apartment-Style							



MLS® HPI Benchmark Price



SENECA (64) MLS® HPI Benchmark Descriptions



Composite \land 🏦 開

Features	Value		
Above Ground Bedrooms	3		
Age Category	51 to 99		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Private supply		
Full Bathrooms	2		
Garage Description	Attached, Double width		
Gross Living Area (Above Ground; in sq. ft.)	1775		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Number of Fireplaces	1		
Total Number Of Rooms	8		
Type Of Foundation	Basement, Poured concrete		
Wastewater Disposal	Private		

Single Family 🏦

Features	Value		
Above Ground Bedrooms	3		
Age Category	51 to 99		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Private supply		
Full Bathrooms	2		
Garage Description	Attached, Double width		
Gross Living Area (Above Ground; in sq. ft.)	1775		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	27224		
Number of Fireplaces	1		
Total Number Of Rooms	8		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		
Wastewater Disposal	Private		



SENECA (64) MLS® HPI Benchmark Descriptions



1 Storey 🏦

Features	Value	
Above Ground Bedrooms	3	
Age Category	31 to 50	
Bedrooms	3	
Below Ground Bedrooms	0	
Exterior Walls	Masonry & Siding	
Freshwater Supply	Private supply	
Full Bathrooms	2	
Garage Description	Attached, Double width	
Gross Living Area (Above Ground; in sq. ft.)	1514	
Half Bathrooms	0	
Heating	Forced air	
Heating Fuel	Natural Gas	
Lot Size	24084	
Number of Fireplaces	1	
Total Number Of Rooms	8	
Type Of Foundation	Basement, Poured concrete	
Type of Property	Detached	
Wastewater Disposal	Private	

2 Storey 🏦

Features	Value		
Above Ground Bedrooms	3		
Age Category	51 to 99		
Basement Finish	Unfinished		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Private supply		
Full Bathrooms	2		
Garage Description	Attached, Double width		
Gross Living Area (Above Ground; in sq. ft.)	2119		
Half Bathrooms	1		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	32000		
Number of Fireplaces	1		
Total Number Of Rooms	8		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		
Wastewater Disposal	Private		