

# BURLINGTON

## MLS® Residential Market Activity

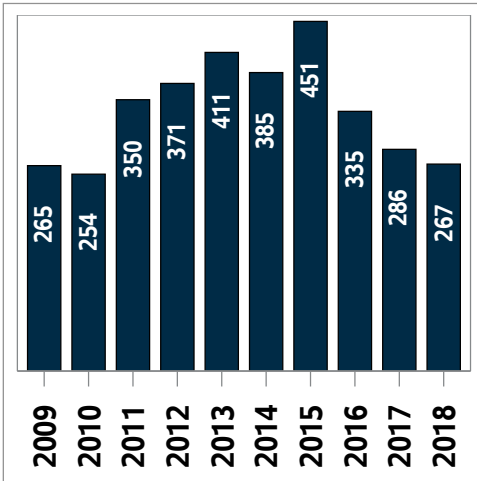
### October 2018



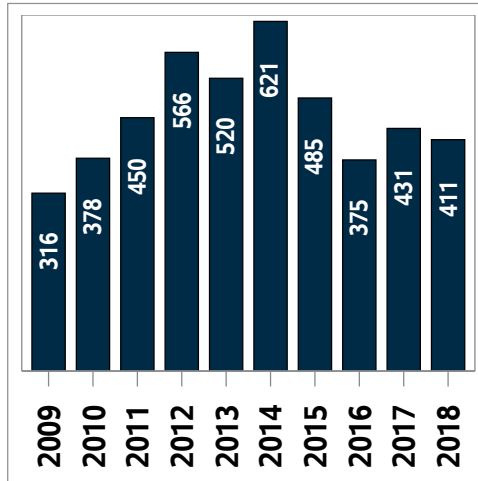
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## MLS® Residential Market Activity

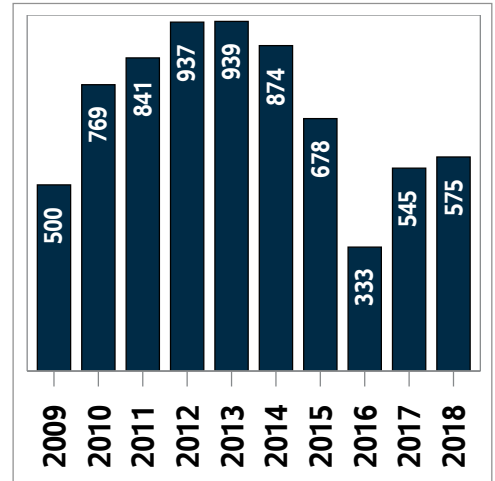
Sales Activity (October only)



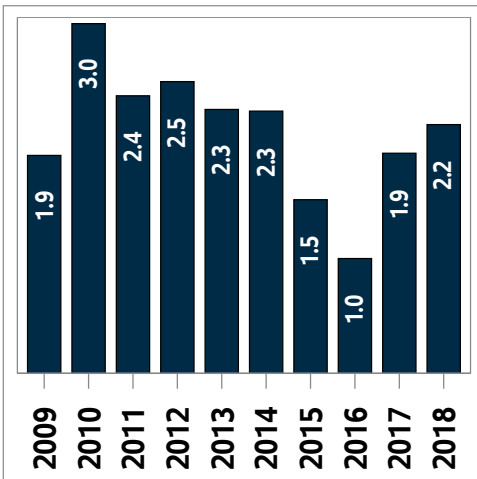
New Listings (October only)



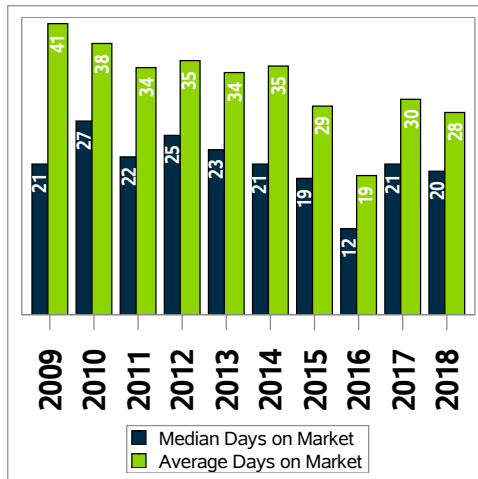
Active Listings (October only)



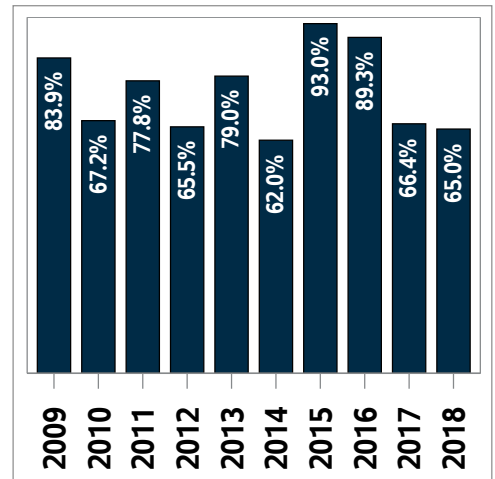
Months of Inventory (October only)



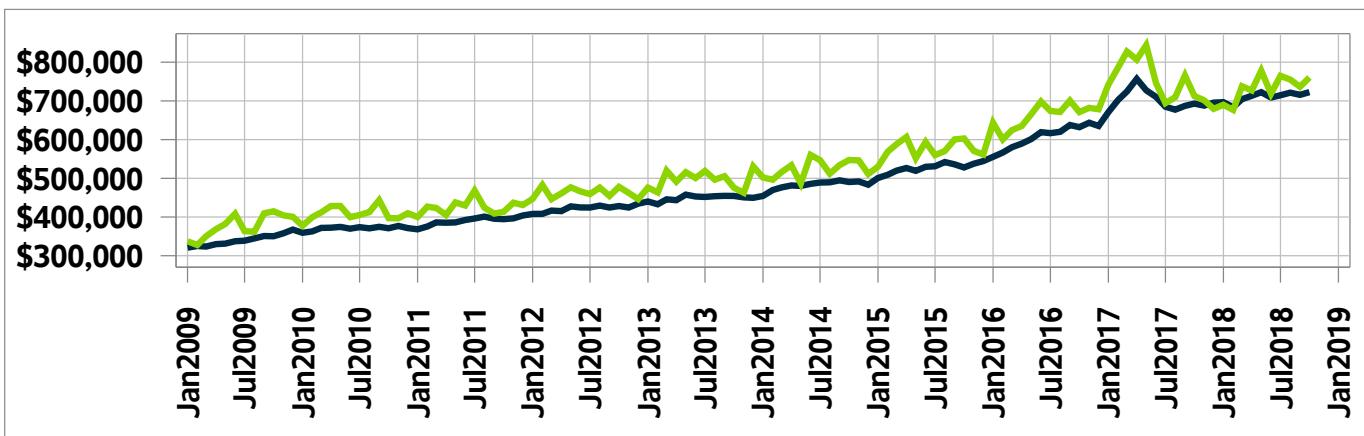
Days on Market (October only)



Sales to New Listings Ratio (October only)



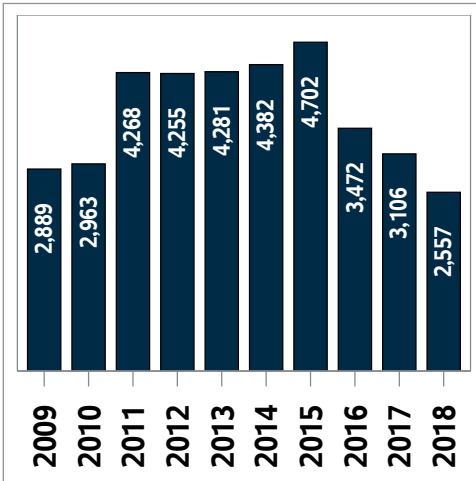
### MLS® HPI Composite Benchmark Price and Average Price



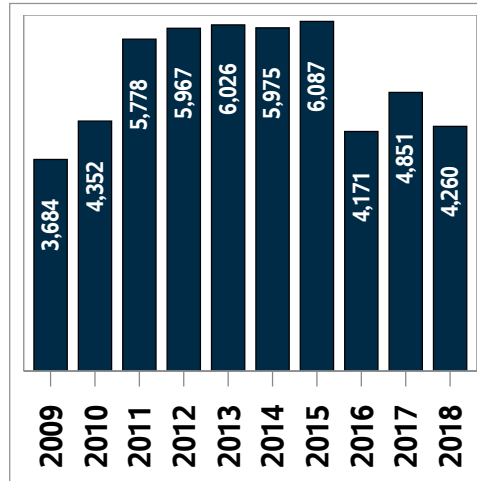
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## MLS® Residential Market Activity

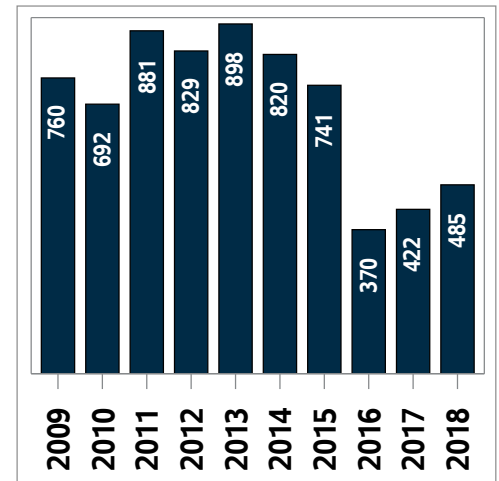
**Sales Activity**  
(October Year-to-date)



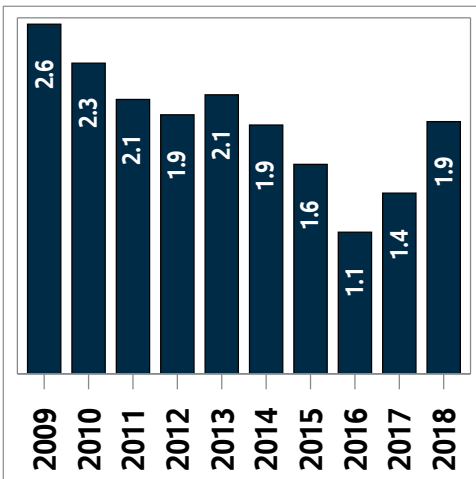
**New Listings**  
(October Year-to-date)



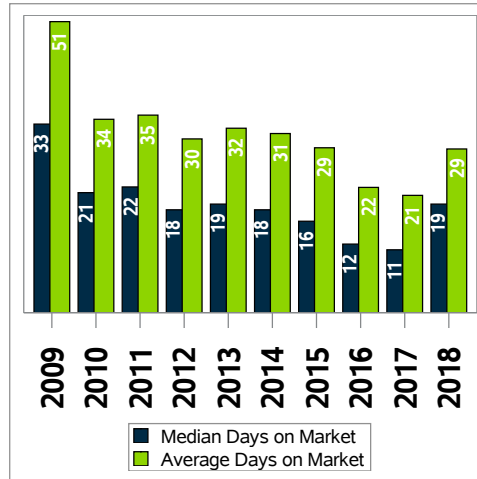
**Active Listings <sup>1</sup>**  
(October Year-to-date)



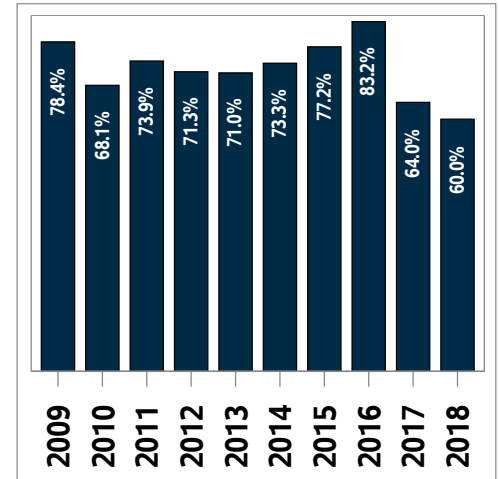
**Months of Inventory <sup>2</sup>**  
(October Year-to-date)



**Days on Market**  
(October Year-to-date)



**Sales to New Listings Ratio**  
(October Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON MLS® Residential Market Activity

Actual	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	267	-6.6	-20.3	-40.8	-35.0	-23.7	-1.8
Dollar Volume	\$203,071,690	-0.4	-9.7	-25.3	3.9	40.4	120.5
New Listings	411	-4.6	9.6	-15.3	-21.0	-8.7	-22.9
Active Listings	575	5.5	72.7	-15.2	-38.8	-31.6	-56.0
Sales to New Listings Ratio <sup>1</sup>	65.0	66.4	89.3	93.0	79.0	77.8	51.0
Months of Inventory <sup>2</sup>	2.2	1.9	1.0	1.5	2.3	2.4	4.8
Average Price	\$760,568	6.7	13.3	26.2	60.0	84.0	124.6
Median Price	\$631,000	-2.9	8.8	21.1	45.4	67.4	105.5
Sales to List Price Ratio	98.0	97.7	101.1	97.9	97.6	98.1	94.2
Median Days on Market	20.0	21.0	12.0	19.0	23.0	22.0	35.0
Average Days on Market	28.2	30.0	19.4	29.1	33.8	34.5	44.5

Year-to-date	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	2,557	-17.7	-26.4	-45.6	-40.3	-40.1	-33.4
Dollar Volume	\$1,887,917,078	-21.4	-17.7	-30.8	-11.5	4.0	36.0
New Listings	4,260	-12.2	2.1	-30.0	-29.3	-26.3	-31.4
Active Listings <sup>3</sup>	485	14.9	31.1	-34.5	-46.0	-44.9	-58.0
Sales to New Listings Ratio <sup>4</sup>	60.0	64.0	83.2	77.2	71.0	73.9	61.8
Months of Inventory <sup>5</sup>	1.9	1.4	1.1	1.6	2.1	2.1	3.0
Average Price	\$738,333	-4.5	11.8	27.3	48.2	73.6	104.4
Median Price	\$662,500	-5.4	9.1	26.7	49.3	76.7	108.8
Sales to List Price Ratio	98.0	102.3	100.7	98.5	97.8	97.7	96.9
Median Days on Market	19.0	11.0	12.0	16.0	19.0	22.0	30.0
Average Days on Market	28.6	20.5	21.9	28.9	32.3	34.6	42.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

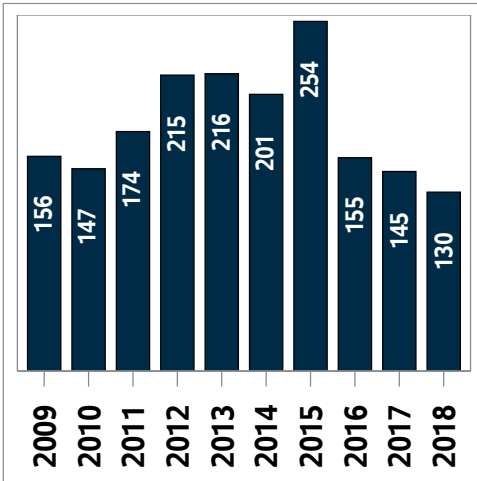
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

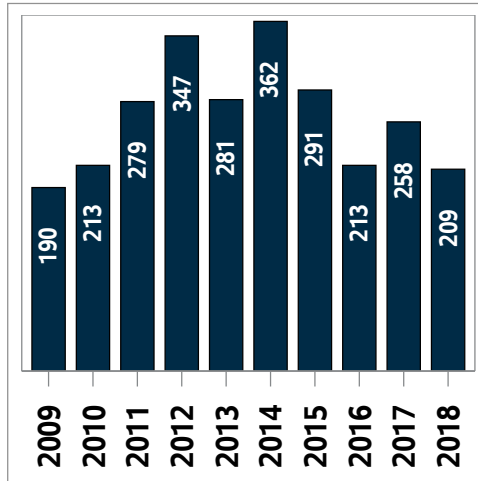
# BURLINGTON

## MLS® Single Family Market Activity

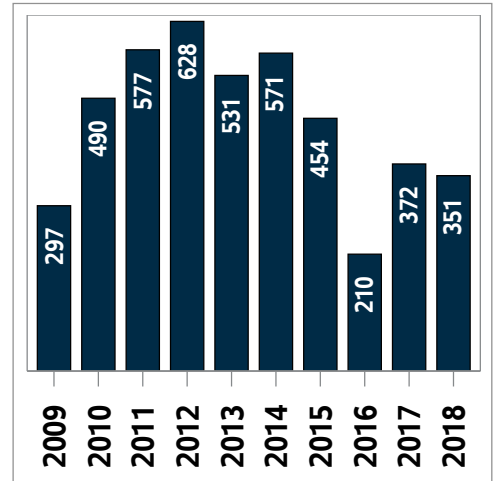
Sales Activity (October only)



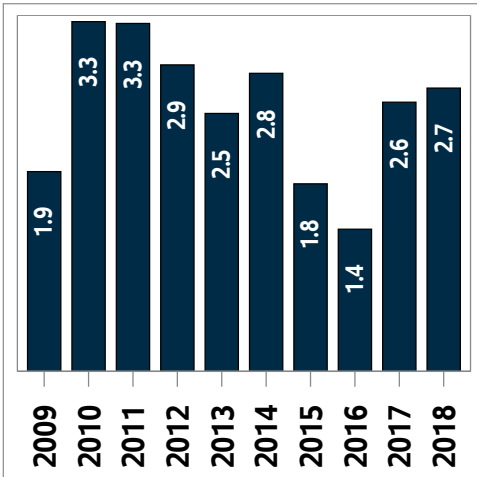
New Listings (October only)



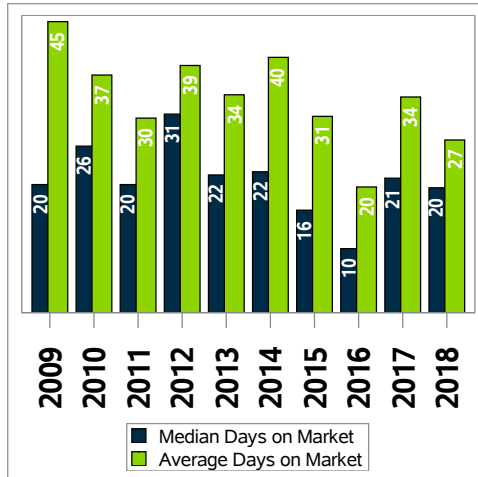
Active Listings (October only)



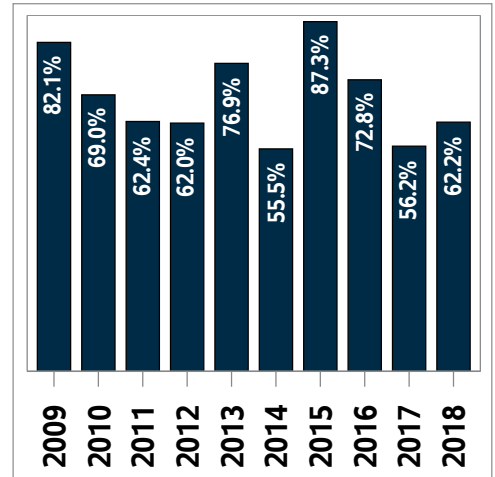
Months of Inventory (October only)



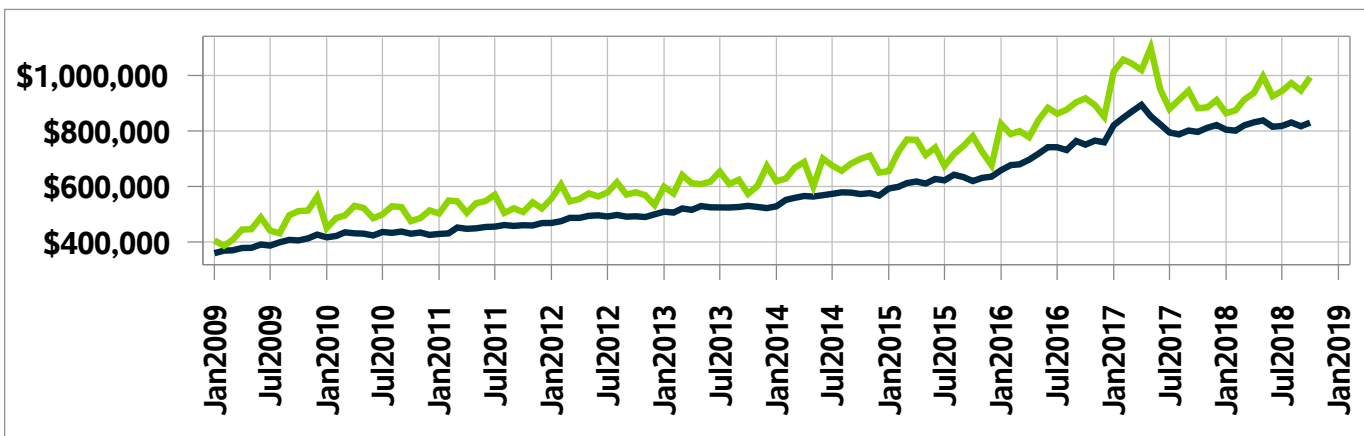
Days on Market (October only)



Sales to New Listings Ratio (October only)



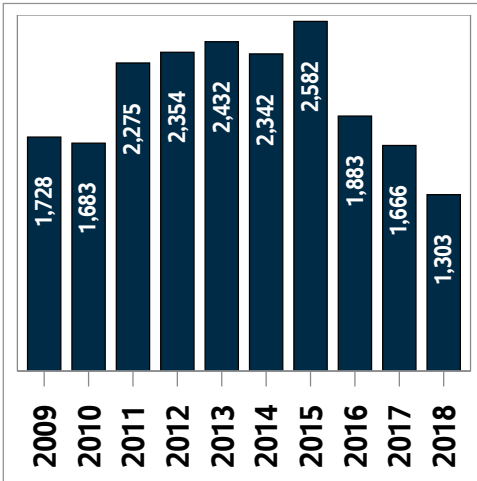
MLS® HPI Single Family Benchmark Price and Average Price



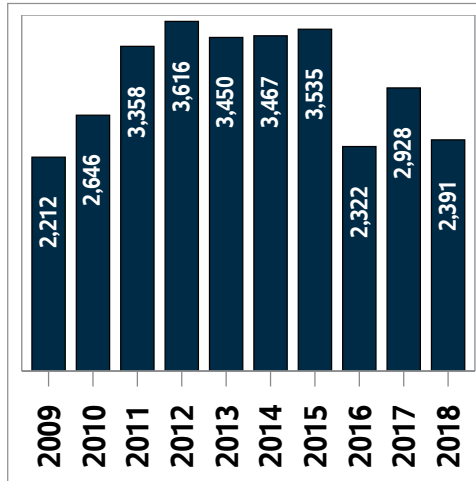
# BURLINGTON

## MLS® Single Family Market Activity

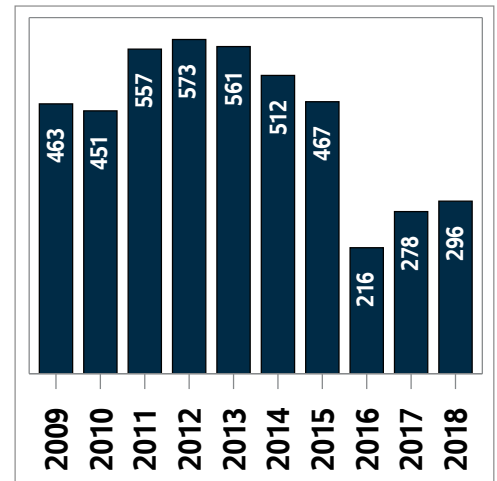
**Sales Activity**  
(October Year-to-date)



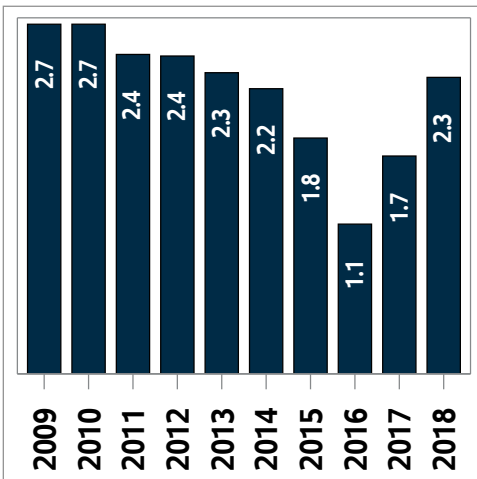
**New Listings**  
(October Year-to-date)



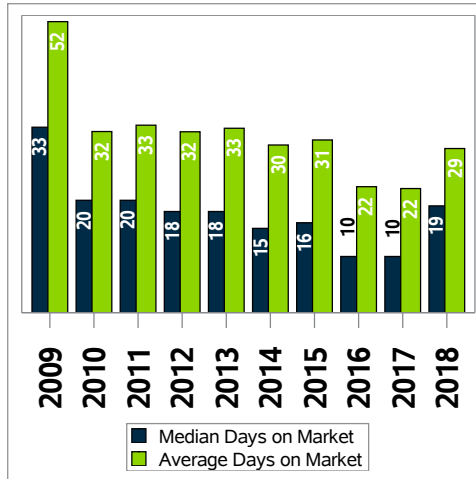
**Active Listings**<sup>1</sup>  
(October Year-to-date)



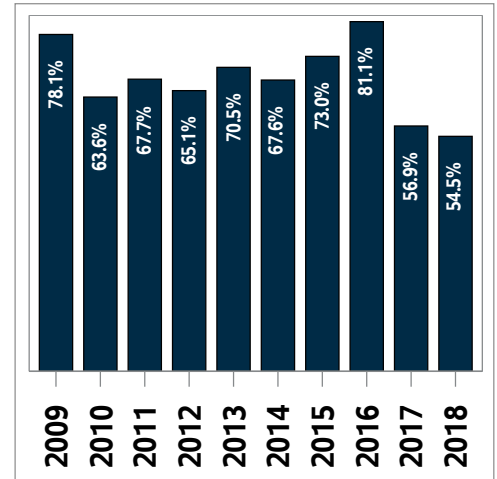
**Months of Inventory**<sup>2</sup>  
(October Year-to-date)



**Days on Market**  
(October Year-to-date)



**Sales to New Listings Ratio**  
(October Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON

### MLS® Single Family Market Activity

Actual	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	130	-10.3	-16.1	-48.8	-39.8	-25.3	-3.0
Dollar Volume	\$129,208,300	1.0	-9.2	-34.9	4.4	46.2	124.4
New Listings	209	-19.0	-1.9	-28.2	-25.6	-25.1	-33.9
Active Listings	351	-5.6	67.1	-22.7	-33.9	-39.2	-56.9
Sales to New Listings Ratio <sup>1</sup>	62.2	56.2	72.8	87.3	76.9	62.4	42.4
Months of Inventory <sup>2</sup>	2.7	2.6	1.4	1.8	2.5	3.3	6.1
Average Price	\$993,910	12.7	8.3	27.2	73.4	95.7	131.3
Median Price	\$865,000	10.2	10.5	31.1	68.0	83.6	126.4
Sales to List Price Ratio	97.3	97.2	100.8	97.5	97.5	97.9	95.8
Median Days on Market	19.5	21.0	10.0	16.0	21.5	20.0	34.5
Average Days on Market	27.0	33.7	19.6	30.7	34.0	30.4	44.9

Year-to-date	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	1,303	-21.8	-30.8	-49.5	-46.4	-42.7	-35.7
Dollar Volume	\$1,230,457,328	-25.7	-22.7	-35.0	-17.5	1.5	35.1
New Listings	2,391	-18.3	3.0	-32.4	-30.7	-28.8	-34.0
Active Listings <sup>3</sup>	296	6.4	37.0	-36.6	-47.3	-46.8	-58.5
Sales to New Listings Ratio <sup>4</sup>	54.5	56.9	81.1	73.0	70.5	67.7	55.9
Months of Inventory <sup>5</sup>	2.3	1.7	1.1	1.8	2.3	2.4	3.5
Average Price	\$944,326	-5.0	11.7	28.8	53.9	77.2	110.1
Median Price	\$832,000	-4.4	10.9	27.0	53.8	73.3	114.4
Sales to List Price Ratio	97.7	101.8	100.7	98.4	97.9	97.8	97.3
Median Days on Market	19.0	10.0	10.0	16.0	18.0	20.0	31.0
Average Days on Market	29.2	22.1	22.4	30.7	32.8	33.4	42.7

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

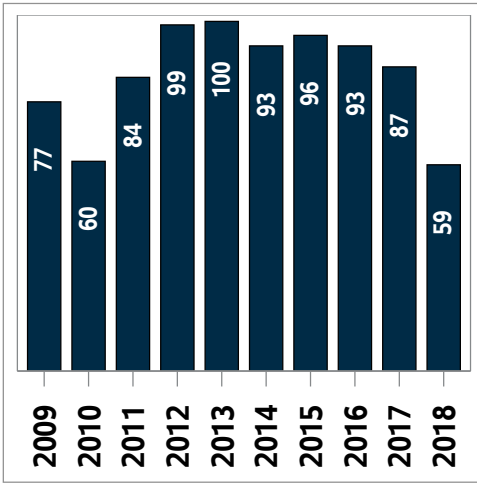
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

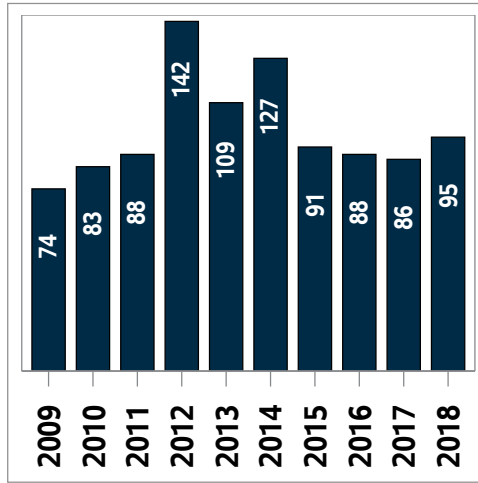
# BURLINGTON

## MLS® Townhouse Market Activity

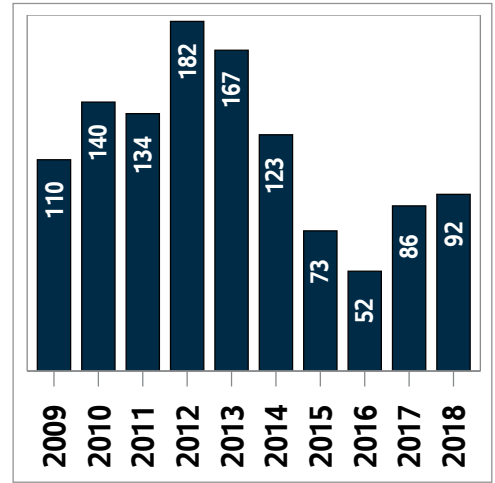
Sales Activity (October only)



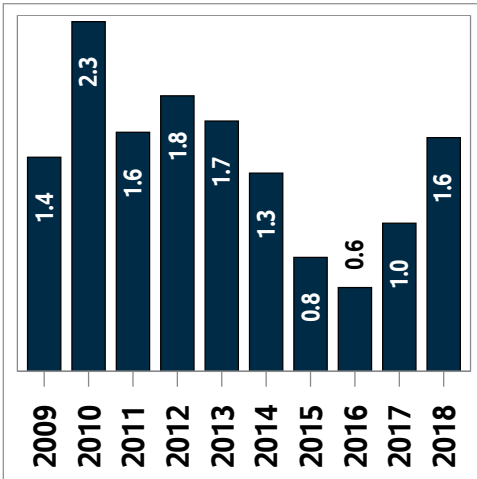
New Listings (October only)



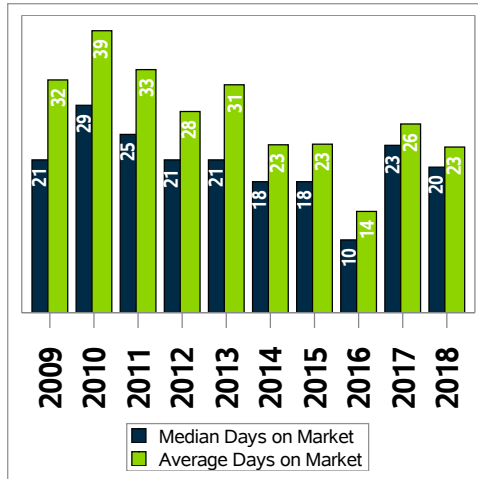
Active Listings (October only)



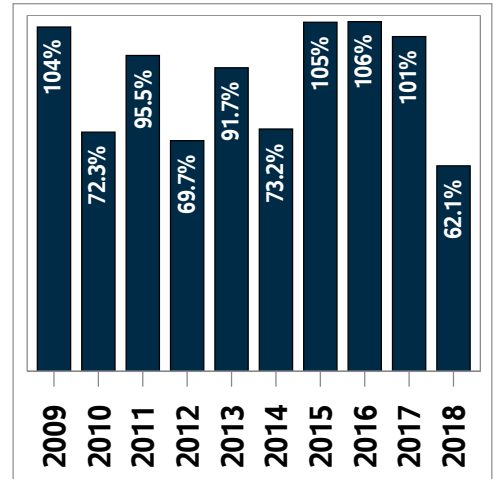
Months of Inventory (October only)



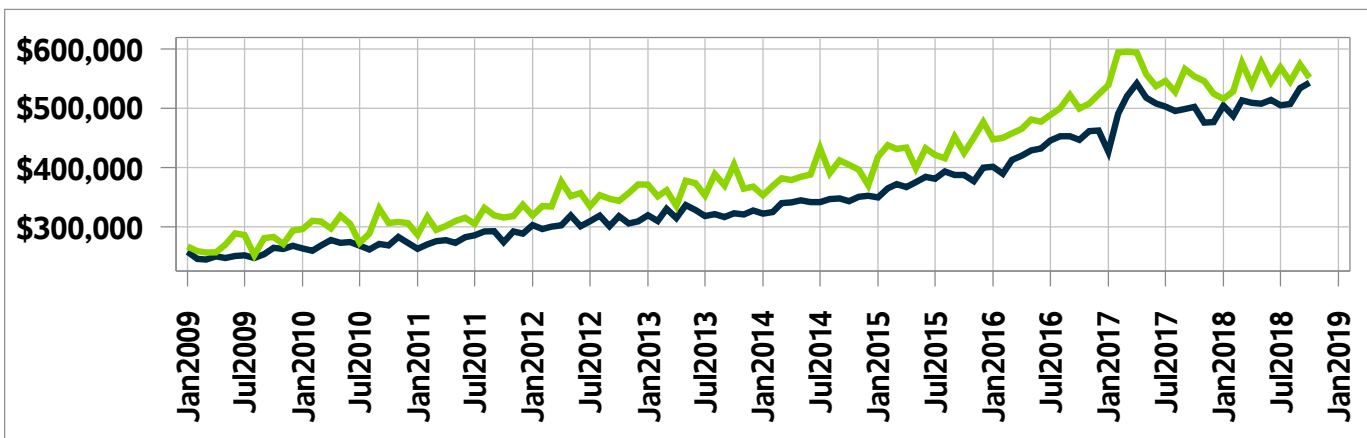
Days on Market (October only)



Sales to New Listings Ratio (October only)



MLS® HPI Townhouse Benchmark Price and Average Price

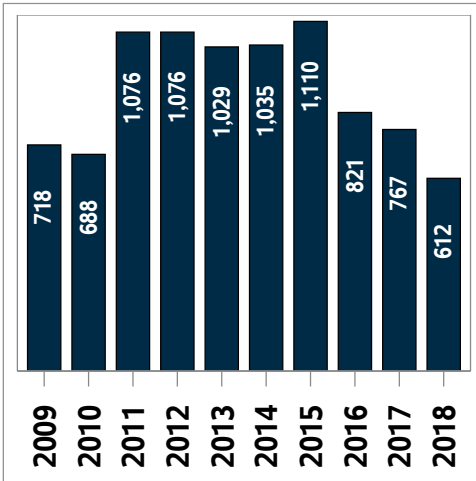




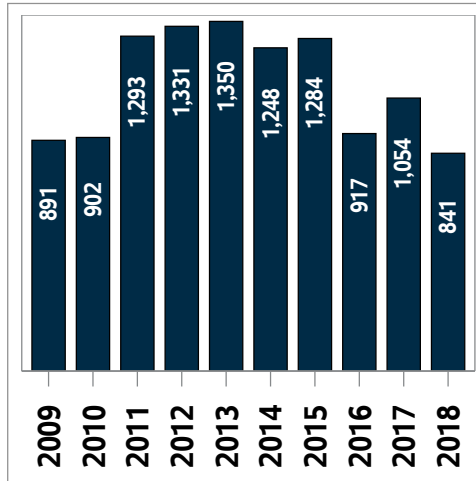
# BURLINGTON

## MLS® Townhouse Market Activity

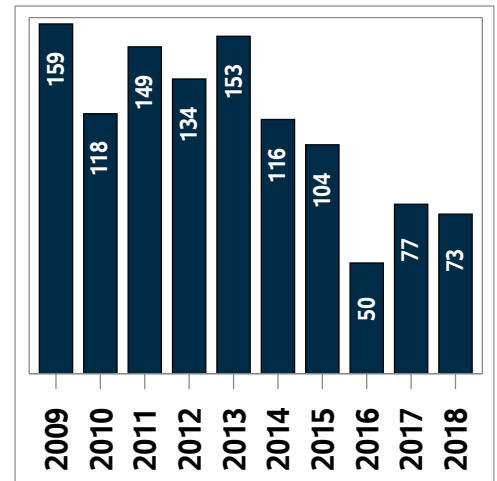
**Sales Activity**  
(October Year-to-date)



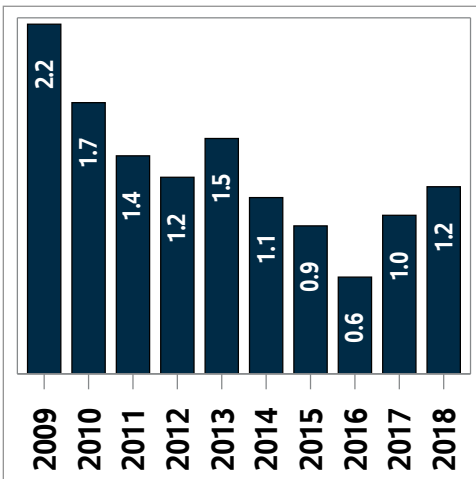
**New Listings**  
(October Year-to-date)



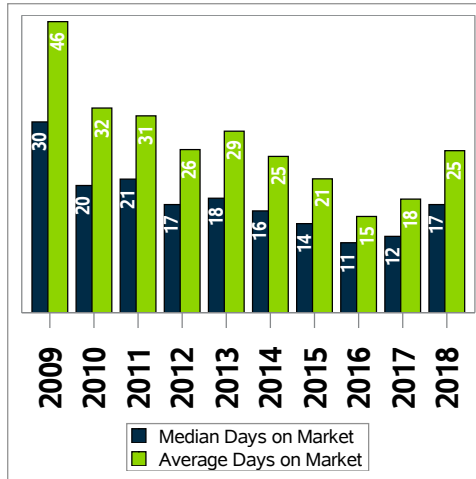
**Active Listings**<sup>1</sup>  
(October Year-to-date)



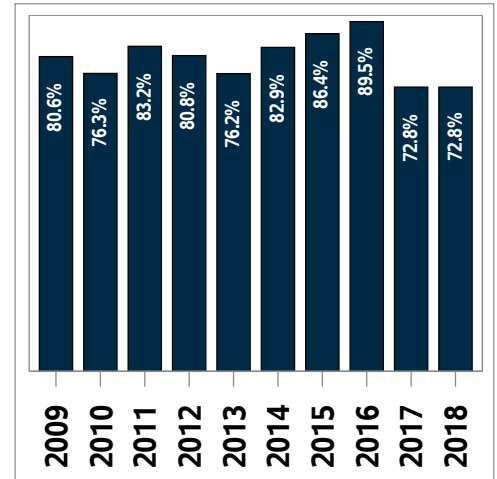
**Months of Inventory**<sup>2</sup>  
(October Year-to-date)



**Days on Market**  
(October Year-to-date)



**Sales to New Listings Ratio**  
(October Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON MLS® Townhouse Market Activity

Actual	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	59	-32.2	-36.6	-38.5	-41.0	-29.8	-28.0
Dollar Volume	\$32,541,050	-32.5	-30.0	-20.2	-19.7	22.7	69.0
New Listings	95	10.5	8.0	4.4	-12.8	8.0	-30.7
Active Listings	92	7.0	76.9	26.0	-44.9	-31.3	-68.4
Sales to New Listings Ratio <sup>1</sup>	62.1	101.2	105.7	105.5	91.7	95.5	59.9
Months of Inventory <sup>2</sup>	1.6	1.0	0.6	0.8	1.7	1.6	3.5
Average Price	\$551,543	-0.4	10.4	29.8	36.2	74.7	134.9
Median Price	\$535,000	3.1	15.8	26.3	40.8	70.4	122.9
Sales to List Price Ratio	98.8	98.3	102.8	99.3	98.1	98.6	90.6
Median Days on Market	20.0	23.0	10.0	18.0	21.0	24.5	36.0
Average Days on Market	22.8	25.9	13.9	23.2	31.3	33.4	47.6

Year-to-date	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	612	-20.2	-25.5	-44.9	-40.5	-43.1	-42.6
Dollar Volume	\$339,328,587	-21.5	-14.1	-28.3	-10.4	1.8	18.7
New Listings	841	-20.2	-8.3	-34.5	-37.7	-35.0	-44.4
Active Listings <sup>3</sup>	73	-5.8	44.1	-30.3	-52.7	-51.2	-70.3
Sales to New Listings Ratio <sup>4</sup>	72.8	72.8	89.5	86.4	76.2	83.2	70.5
Months of Inventory <sup>5</sup>	1.2	1.0	0.6	0.9	1.5	1.4	2.3
Average Price	\$554,458	-1.7	15.2	30.1	50.6	78.9	106.9
Median Price	\$532,500	-2.3	13.5	26.8	48.0	72.9	99.4
Sales to List Price Ratio	98.5	103.3	102.4	99.2	98.4	98.0	96.4
Median Days on Market	17.0	12.0	11.0	14.0	18.0	21.0	29.0
Average Days on Market	25.5	17.9	15.1	21.0	28.5	31.0	39.9

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

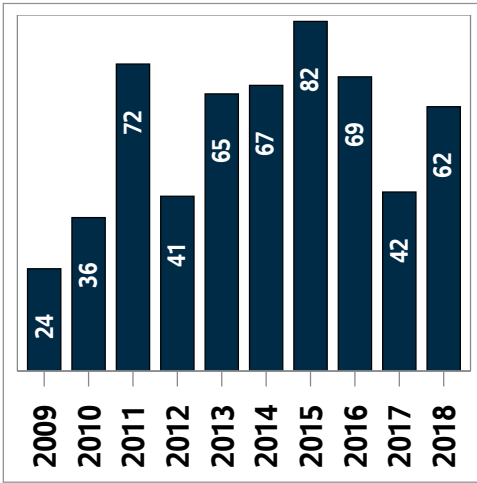
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

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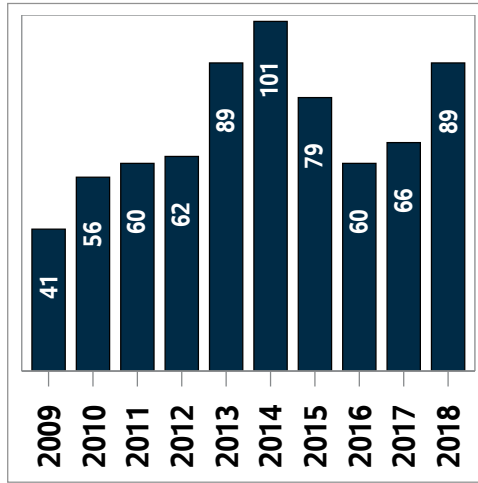
# BURLINGTON

## MLS® Apartment-Style Market Activity

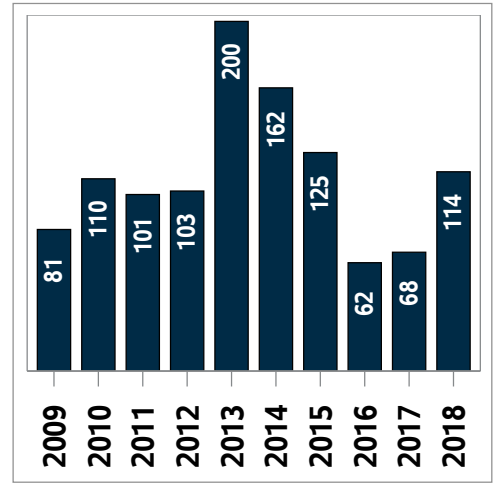
Sales Activity  
(October only)



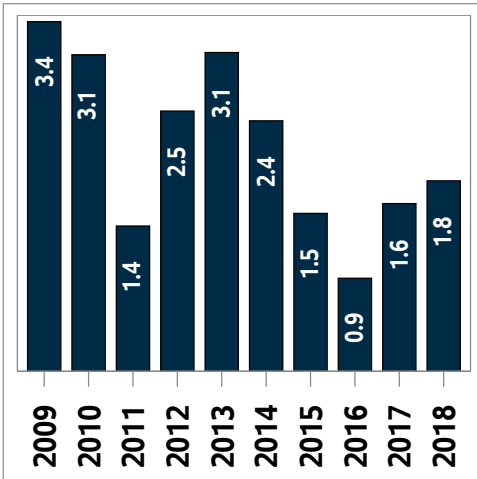
New Listings  
(October only)



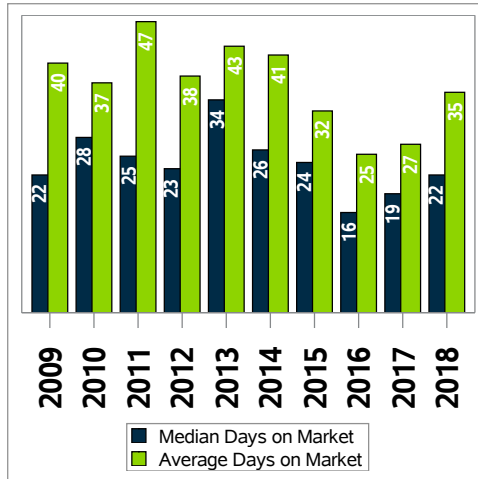
Active Listings  
(October only)



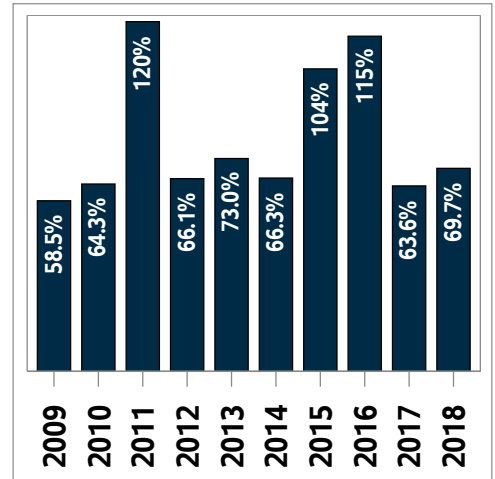
Months of Inventory  
(October only)



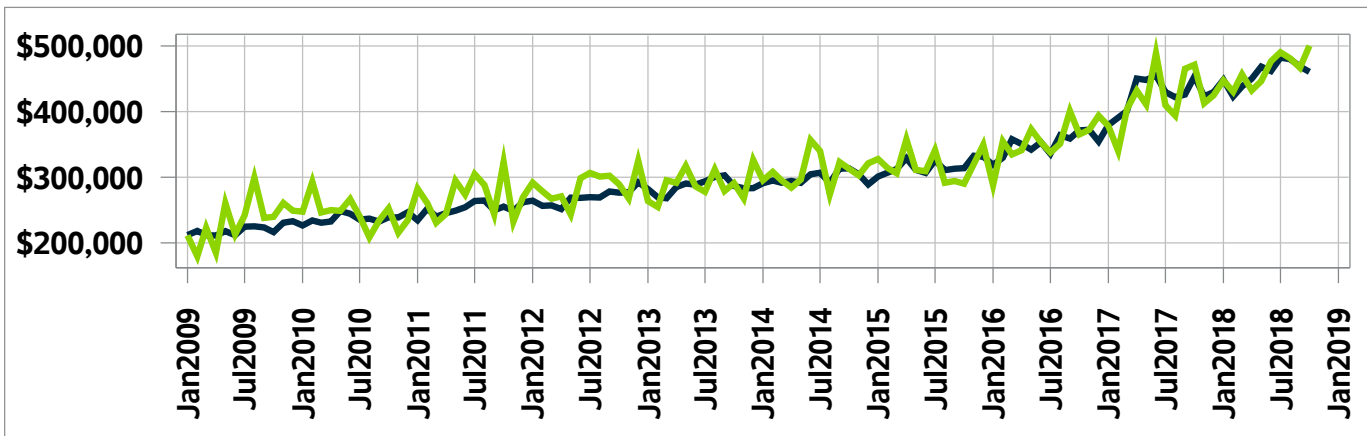
Days on Market  
(October only)



Sales to New Listings Ratio  
(October only)



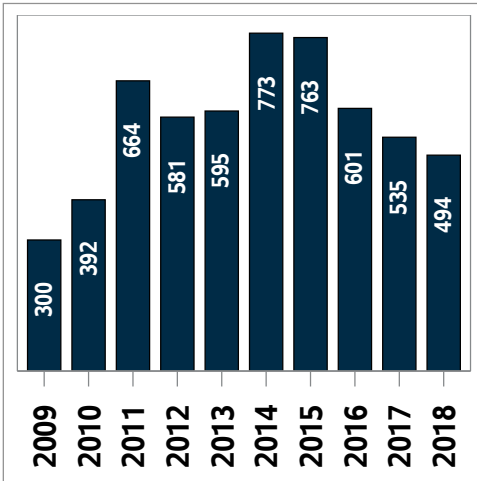
### MLS® HPI Apartment-Style Benchmark Price and Average Price



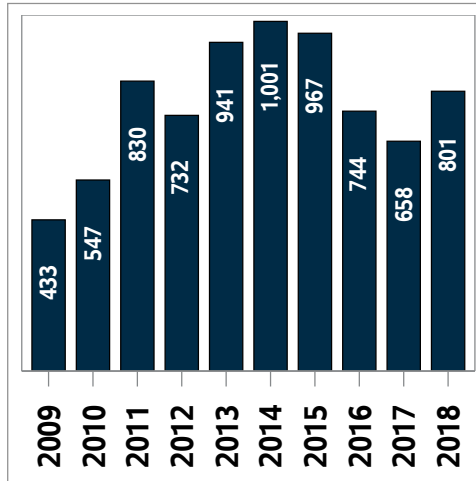
# BURLINGTON

## MLS® Apartment-Style Market Activity

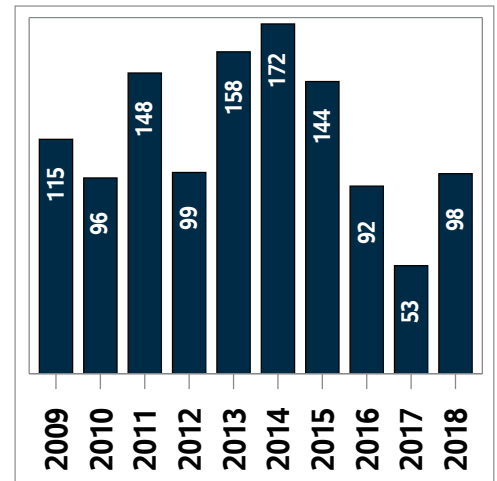
**Sales Activity**  
(October Year-to-date)



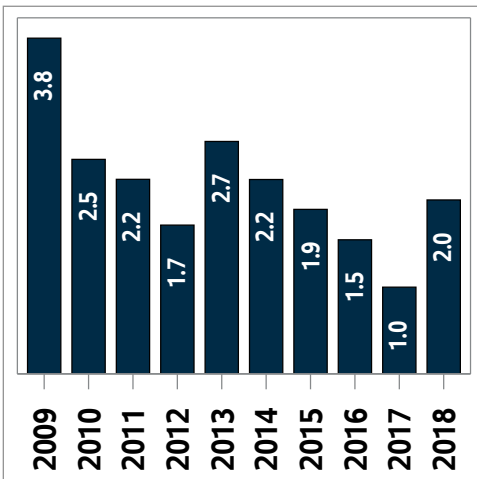
**New Listings**  
(October Year-to-date)



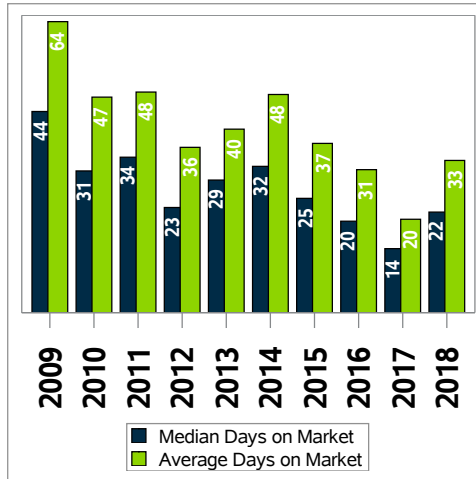
**Active Listings <sup>1</sup>**  
(October Year-to-date)



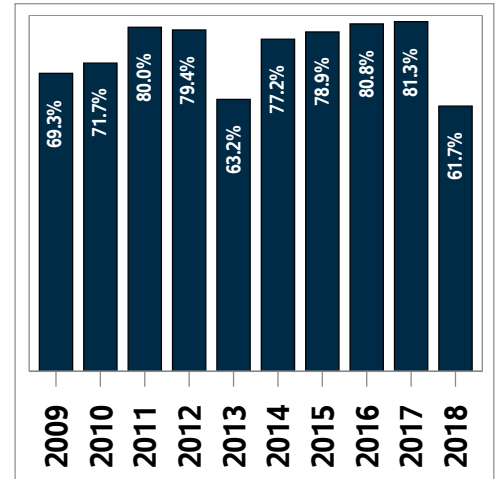
**Months of Inventory <sup>2</sup>**  
(October Year-to-date)



**Days on Market**  
(October Year-to-date)



**Sales to New Listings Ratio**  
(October Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON

### MLS® Apartment-Style Market Activity

Actual	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	62	47.6	-10.1	-24.4	-4.6	-13.9	40.9
Dollar Volume	\$31,021,840	56.7	23.1	30.4	64.0	33.2	158.4
New Listings	89	34.8	48.3	12.7	0.0	48.3	53.4
Active Listings	114	67.6	83.9	-8.8	-43.0	12.9	-25.5
Sales to New Listings Ratio <sup>1</sup>	69.7	63.6	115.0	103.8	73.0	120.0	75.9
Months of Inventory <sup>2</sup>	1.8	1.6	0.9	1.5	3.1	1.4	3.5
Average Price	\$500,352	6.2	37.0	72.4	71.9	54.7	83.4
Median Price	\$405,000	5.2	22.7	45.7	47.3	68.8	78.4
Sales to List Price Ratio	98.6	97.7	99.6	97.5	97.5	97.7	95.1
Median Days on Market	22.0	19.0	16.0	24.0	34.0	25.0	38.0
Average Days on Market	35.2	26.9	25.3	32.2	42.6	46.5	43.3

Year-to-date	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	494	-7.7	-17.8	-35.3	-17.0	-25.6	-6.4
Dollar Volume	\$228,899,625	3.0	7.7	-4.7	33.0	26.3	79.8
New Listings	801	21.7	7.7	-17.2	-14.9	-3.5	5.5
Active Listings <sup>3</sup>	98	85.1	6.6	-31.5	-37.9	-33.5	-35.5
Sales to New Listings Ratio <sup>4</sup>	61.7	81.3	80.8	78.9	63.2	80.0	69.6
Months of Inventory <sup>5</sup>	2.0	1.0	1.5	1.9	2.7	2.2	2.9
Average Price	\$463,360	11.6	31.1	47.3	60.2	69.8	92.2
Median Price	\$400,000	9.3	25.4	40.4	52.7	70.0	88.7
Sales to List Price Ratio	98.2	102.0	98.1	97.4	96.7	97.1	96.5
Median Days on Market	22.0	14.0	20.0	25.0	29.0	34.0	33.5
Average Days on Market	33.3	20.4	31.3	37.0	40.1	48.3	50.7

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

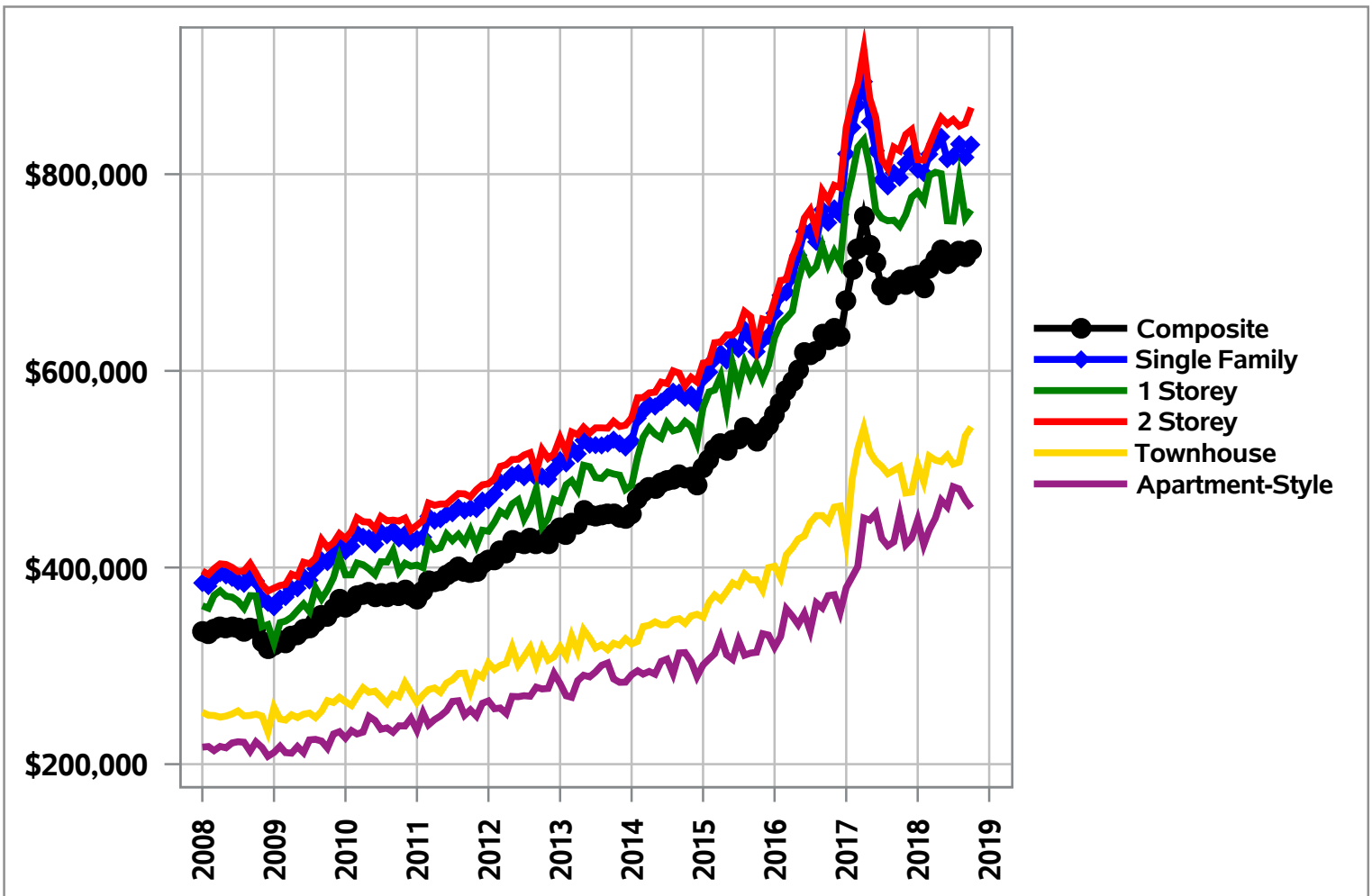
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# BURLINGTON MLS® HPI Benchmark Price

## MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$722,700	1.0	1.1	1.3	4.3	36.9	59.0
Single Family	\$830,000	1.6	1.5	-0.1	4.2	34.0	56.6
One Storey	\$763,600	1.1	1.5	-4.8	2.2	25.8	54.2
Two Storey	\$867,700	1.9	1.4	2.8	5.3	38.9	58.2
Townhouse	\$543,000	1.7	7.5	6.6	8.1	40.1	68.2
Apartment-Style	\$460,500	-1.7	-4.5	2.3	1.5	46.7	60.6

## MLS® HPI Benchmark Price



# BURLINGTON

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1362
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5257
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1303
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6725
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1747
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3958
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON

## MLS® HPI Benchmark Descriptions

### Townhouse

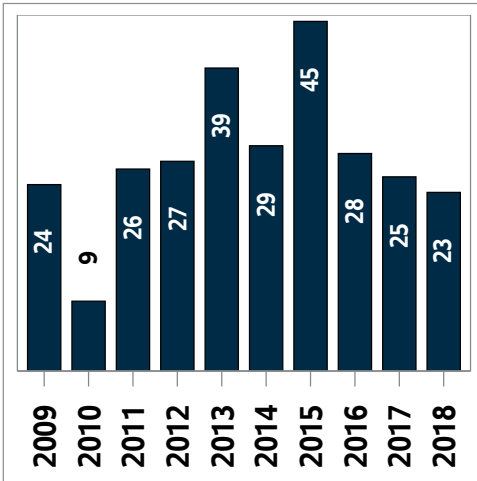
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1262
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

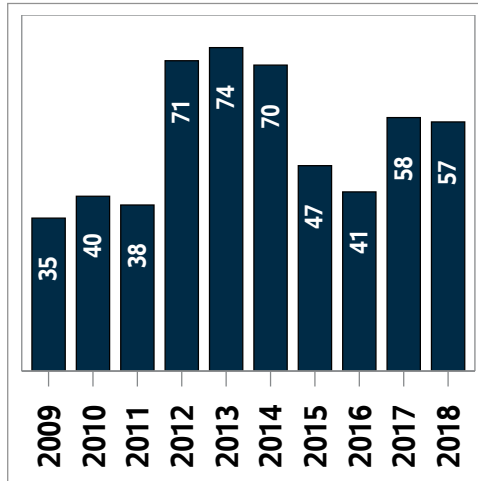
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1052
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

# BURLINGTON (30) MLS® Residential Market Activity

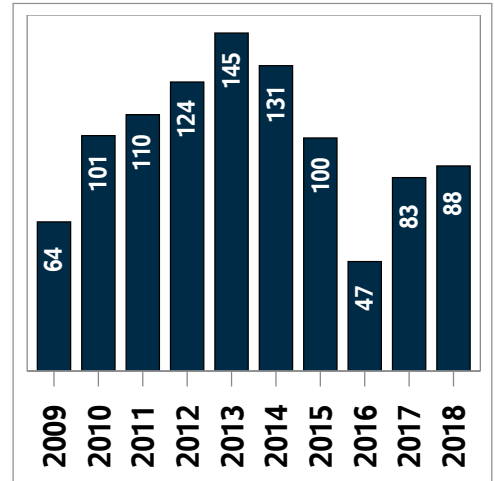
Sales Activity (October only)



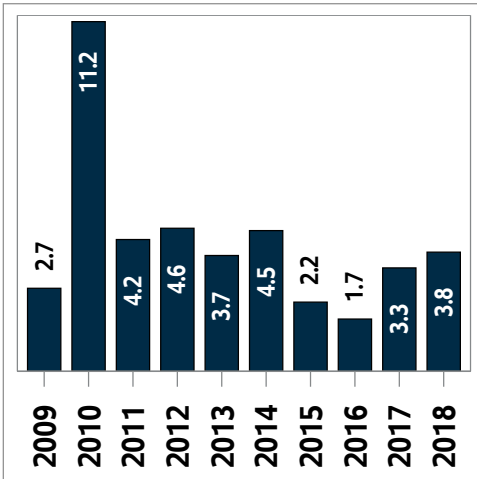
New Listings (October only)



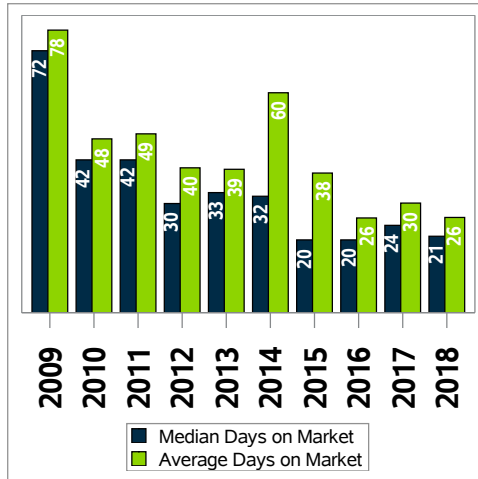
Active Listings (October only)



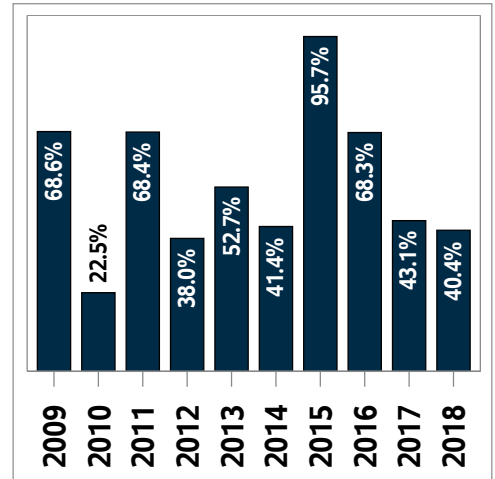
Months of Inventory (October only)



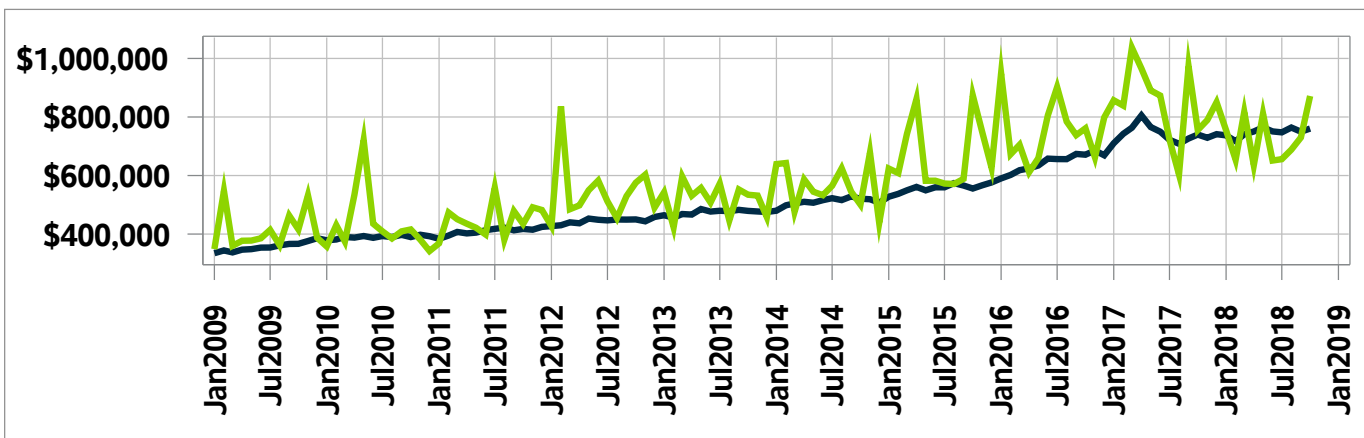
Days on Market (October only)



Sales to New Listings Ratio (October only)



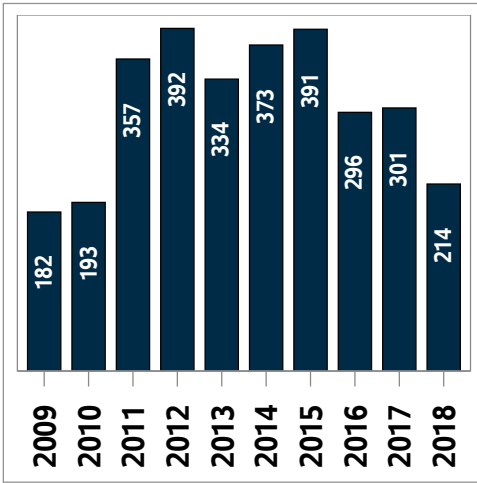
MLS® HPI Composite Benchmark Price and Average Price



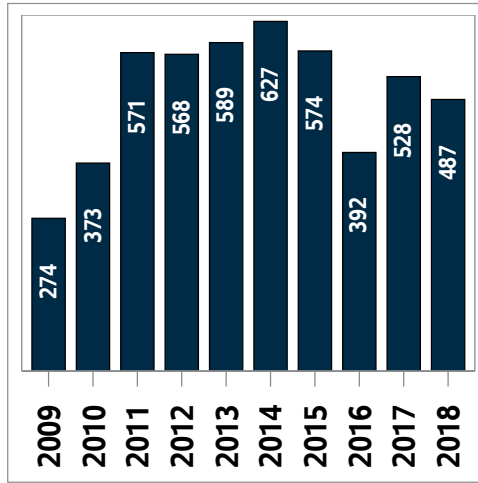
# BURLINGTON (30)

## MLS® Residential Market Activity

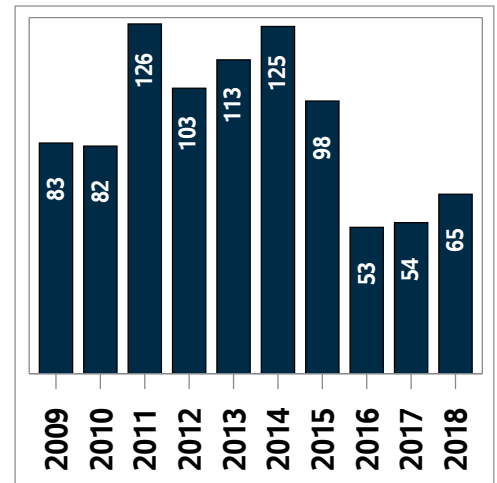
**Sales Activity**  
(October Year-to-date)



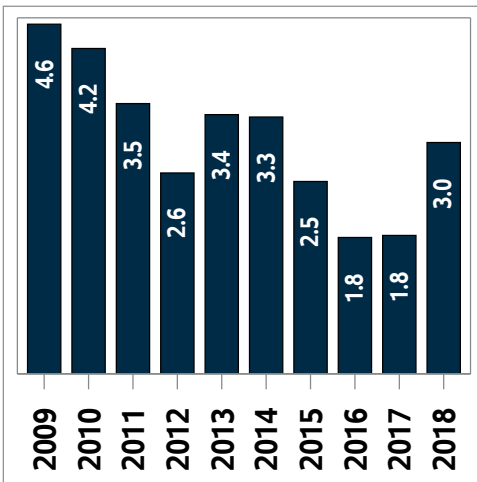
**New Listings**  
(October Year-to-date)



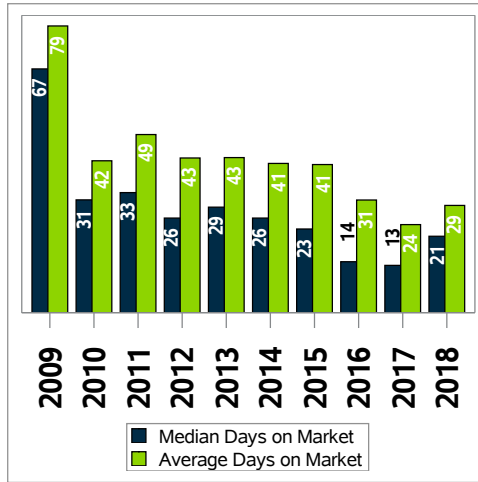
**Active Listings <sup>1</sup>**  
(October Year-to-date)



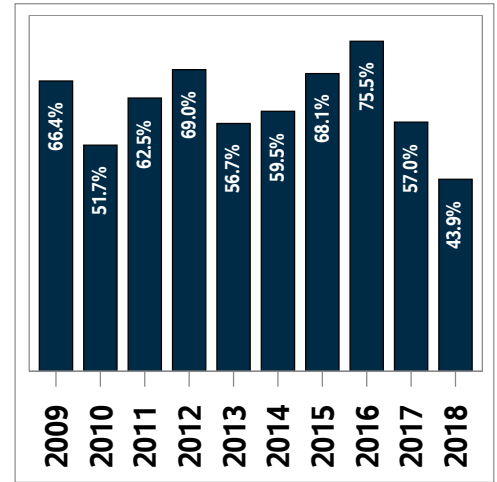
**Months of Inventory <sup>2</sup>**  
(October Year-to-date)



**Days on Market**  
(October Year-to-date)



**Sales to New Listings Ratio**  
(October Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (30) MLS® Residential Market Activity

Actual	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	23	-8.0	-17.9	-48.9	-41.0	-11.5	43.8
Dollar Volume	\$20,049,750	6.2	-5.9	-49.0	-3.8	77.5	301.7
New Listings	57	-1.7	39.0	21.3	-23.0	50.0	0.0
Active Listings	88	6.0	87.2	-12.0	-39.3	-20.0	-43.6
Sales to New Listings Ratio <sup>1</sup>	40.4	43.1	68.3	95.7	52.7	68.4	28.1
Months of Inventory <sup>2</sup>	3.8	3.3	1.7	2.2	3.7	4.2	9.8
Average Price	\$871,728	15.4	14.5	-0.2	63.1	100.6	179.4
Median Price	\$757,500	4.9	12.6	14.8	56.2	82.9	165.8
Sales to List Price Ratio	96.8	97.2	101.2	97.1	97.1	96.4	92.0
Median Days on Market	21.0	24.0	20.0	20.0	33.0	42.0	42.0
Average Days on Market	26.2	30.1	26.0	38.4	39.4	49.2	44.2

Year-to-date	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	214	-28.9	-27.7	-45.3	-35.9	-40.1	-21.3
Dollar Volume	\$155,360,837	-41.3	-30.1	-41.7	-11.4	-2.9	45.7
New Listings	487	-7.8	24.2	-15.2	-17.3	-14.7	-9.0
Active Listings <sup>3</sup>	65	18.8	22.6	-34.2	-42.8	-48.7	-46.6
Sales to New Listings Ratio <sup>4</sup>	43.9	57.0	75.5	68.1	56.7	62.5	50.8
Months of Inventory <sup>5</sup>	3.0	1.8	1.8	2.5	3.4	3.5	4.4
Average Price	\$725,985	-17.4	-3.3	6.5	38.4	62.1	85.2
Median Price	\$663,750	-15.2	-3.8	9.3	37.6	60.5	93.1
Sales to List Price Ratio	96.9	101.0	99.3	97.3	96.9	96.1	95.8
Median Days on Market	21.0	13.0	14.0	23.0	29.0	33.0	39.0
Average Days on Market	29.5	24.2	31.0	40.7	42.6	49.0	51.4

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

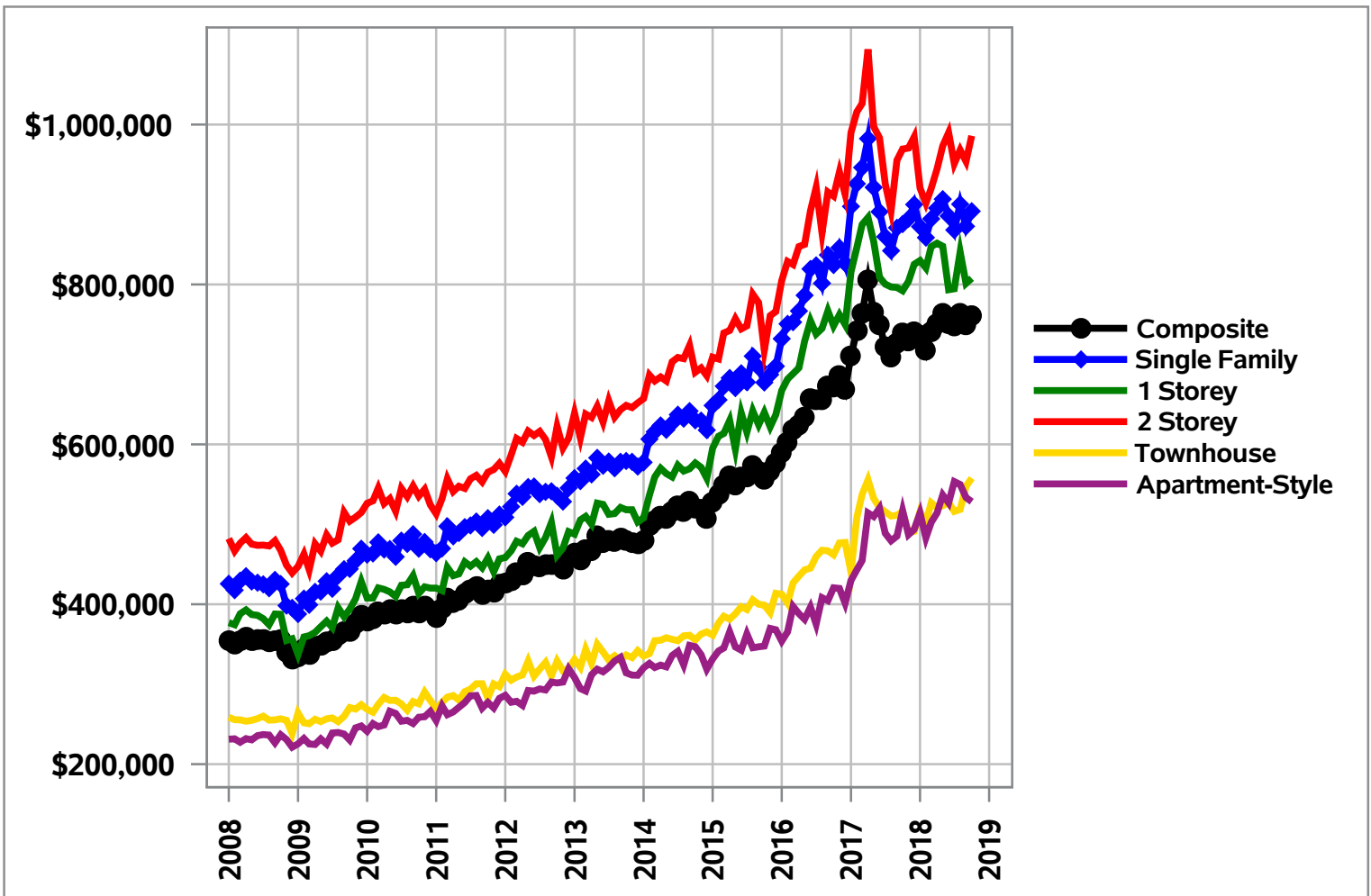
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (30) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$760,400	1.4	1.7	1.3	2.8	36.9	58.7
Single Family	\$891,600	2.2	2.7	-0.4	1.8	31.6	53.9
One Storey	\$807,700	0.8	1.6	-5.2	2.0	26.2	55.9
Two Storey	\$986,000	3.4	3.7	4.4	1.7	37.4	52.0
Townhouse	\$557,800	1.9	8.1	7.1	8.1	39.8	65.8
Apartment-Style	\$528,300	-1.0	-4.5	2.7	2.2	51.9	68.1

### MLS® HPI Benchmark Price



# BURLINGTON (30)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1582
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (30)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1364
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7564
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1967
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7257
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (30)

## MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1225
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

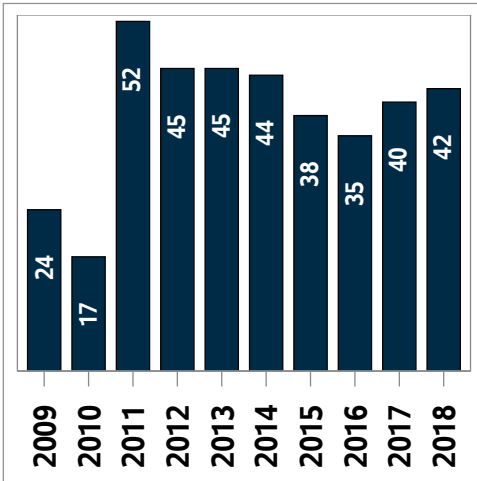
### Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1119
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

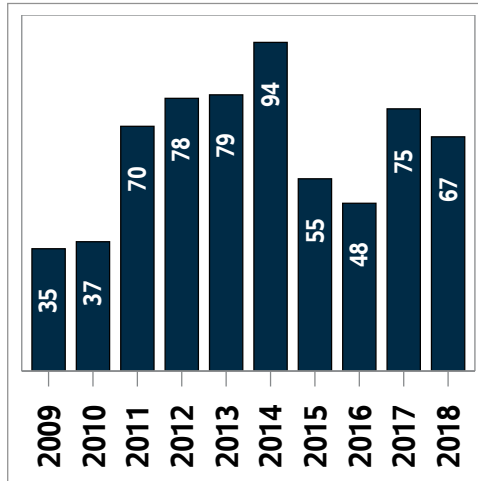


# BURLINGTON (31) MLS® Residential Market Activity

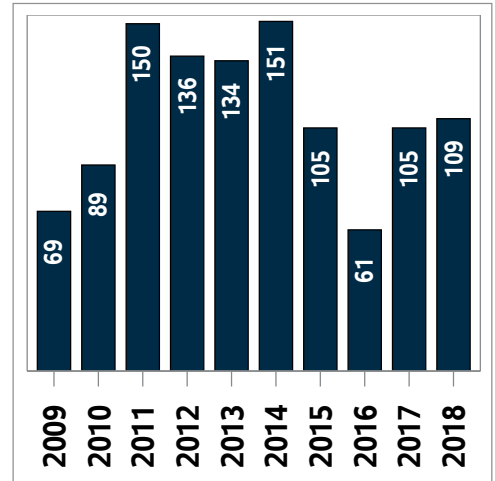
Sales Activity  
(October only)



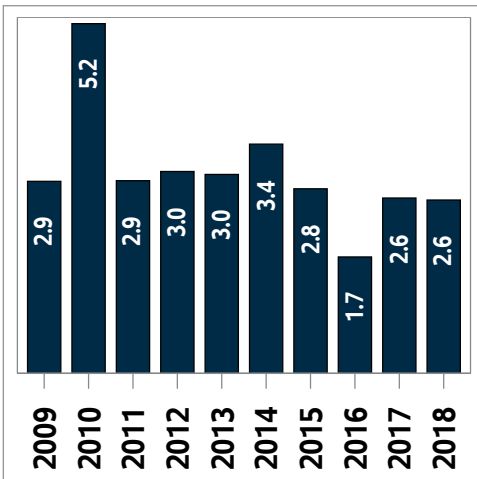
New Listings  
(October only)



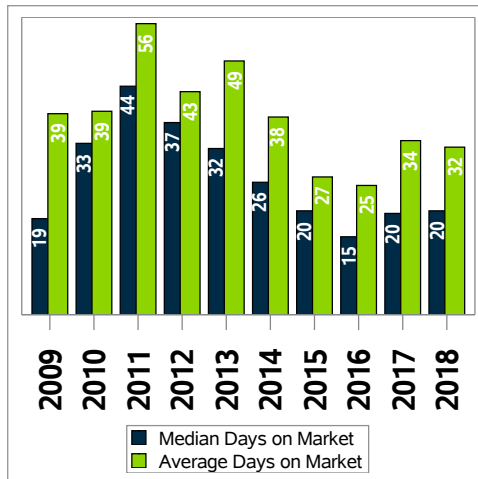
Active Listings  
(October only)



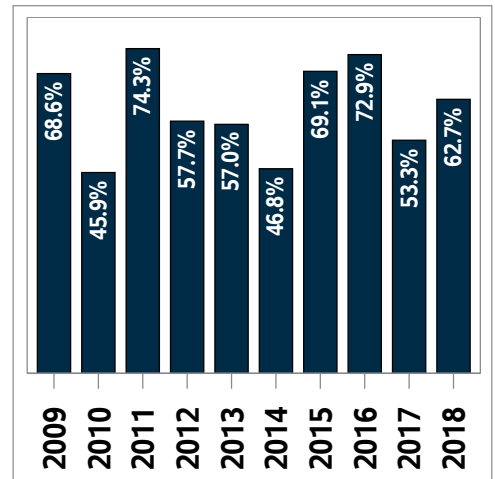
Months of Inventory  
(October only)



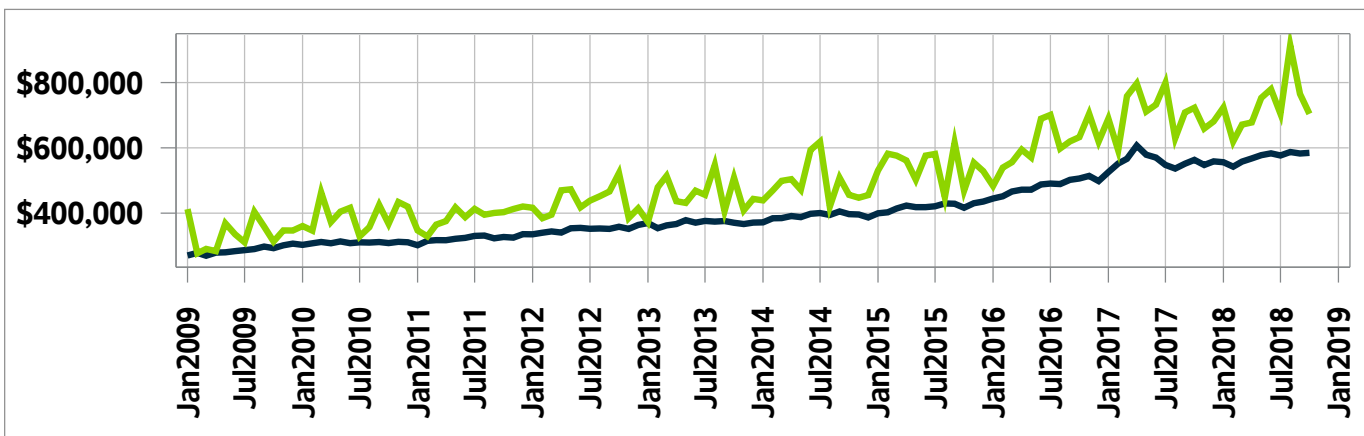
Days on Market  
(October only)



Sales to New Listings Ratio  
(October only)



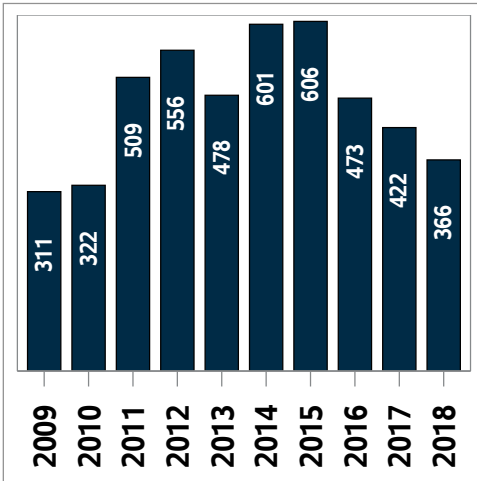
## MLS® HPI Composite Benchmark Price and Average Price



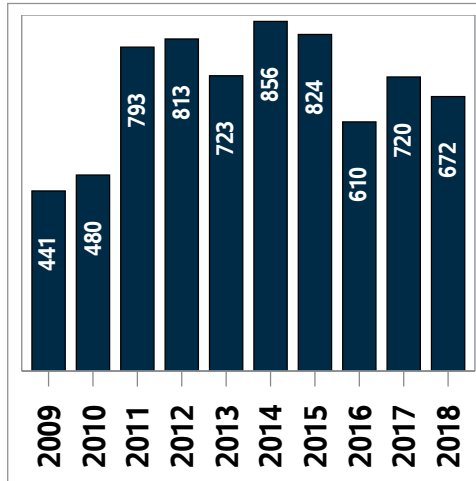
# BURLINGTON (31)

## MLS® Residential Market Activity

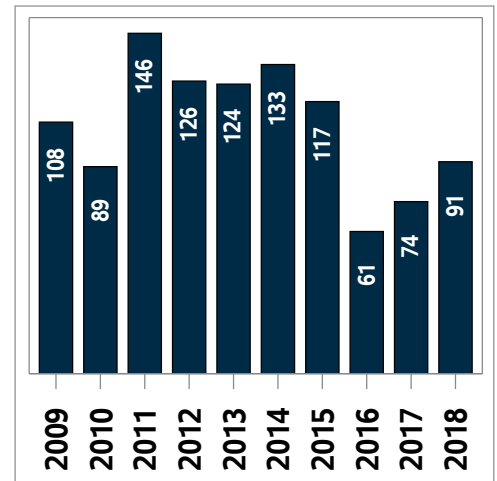
**Sales Activity**  
(October Year-to-date)



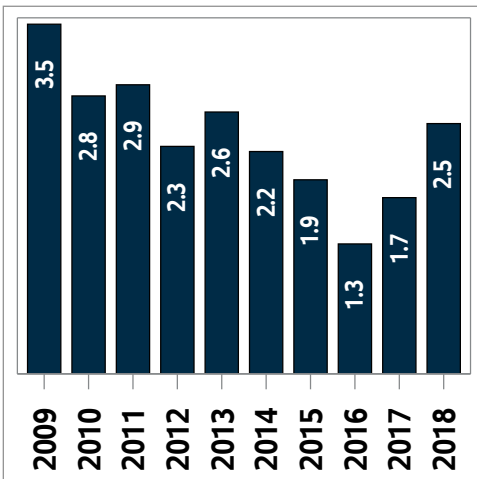
**New Listings**  
(October Year-to-date)



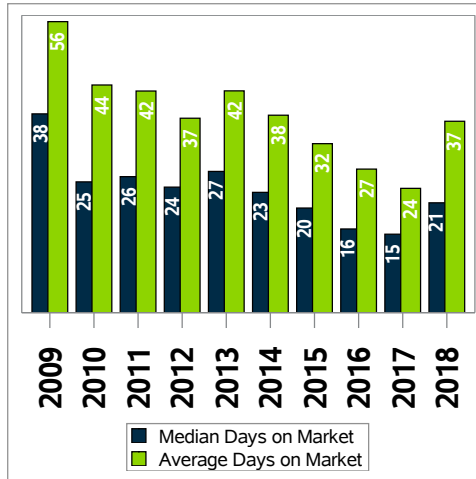
**Active Listings <sup>1</sup>**  
(October Year-to-date)



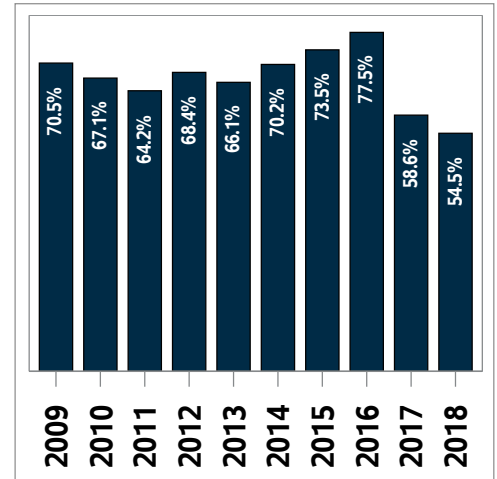
**Months of Inventory <sup>2</sup>**  
(October Year-to-date)



**Days on Market**  
(October Year-to-date)



**Sales to New Listings Ratio**  
(October Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (31)

### MLS® Residential Market Activity

Actual	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	42	5.0	20.0	10.5	-6.7	-19.2	-4.5
Dollar Volume	\$29,574,700	2.3	33.5	66.0	29.2	41.1	122.1
New Listings	67	-10.7	39.6	21.8	-15.2	-4.3	-18.3
Active Listings	109	3.8	78.7	3.8	-18.7	-27.3	-41.7
Sales to New Listings Ratio <sup>1</sup>	62.7	53.3	72.9	69.1	57.0	74.3	53.7
Months of Inventory <sup>2</sup>	2.6	2.6	1.7	2.8	3.0	2.9	4.3
Average Price	\$704,160	-2.6	11.3	50.2	38.4	74.7	132.7
Median Price	\$594,500	-16.6	2.1	29.0	27.8	80.2	120.6
Sales to List Price Ratio	98.8	97.0	100.3	98.2	97.2	97.4	92.3
Median Days on Market	20.0	19.5	15.0	20.0	32.0	44.0	39.0
Average Days on Market	32.3	33.5	24.9	26.5	48.9	56.1	49.0

Year-to-date	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	366	-13.3	-22.6	-39.6	-23.4	-28.1	-23.4
Dollar Volume	\$268,059,499	-11.2	-5.9	-18.8	21.0	37.2	64.5
New Listings	672	-6.7	10.2	-18.4	-7.1	-15.3	-14.2
Active Listings <sup>3</sup>	91	23.2	49.0	-22.1	-26.8	-37.7	-39.6
Sales to New Listings Ratio <sup>4</sup>	54.5	58.6	77.5	73.5	66.1	64.2	61.0
Months of Inventory <sup>5</sup>	2.5	1.7	1.3	1.9	2.6	2.9	3.1
Average Price	\$732,403	2.4	21.6	34.4	58.0	90.8	114.8
Median Price	\$654,250	-6.5	16.8	30.9	54.7	82.8	109.7
Sales to List Price Ratio	98.2	100.3	99.4	97.8	96.5	96.6	96.2
Median Days on Market	21.0	15.0	16.0	20.0	27.0	26.0	32.0
Average Days on Market	36.6	23.8	27.4	32.3	42.4	42.4	48.2

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

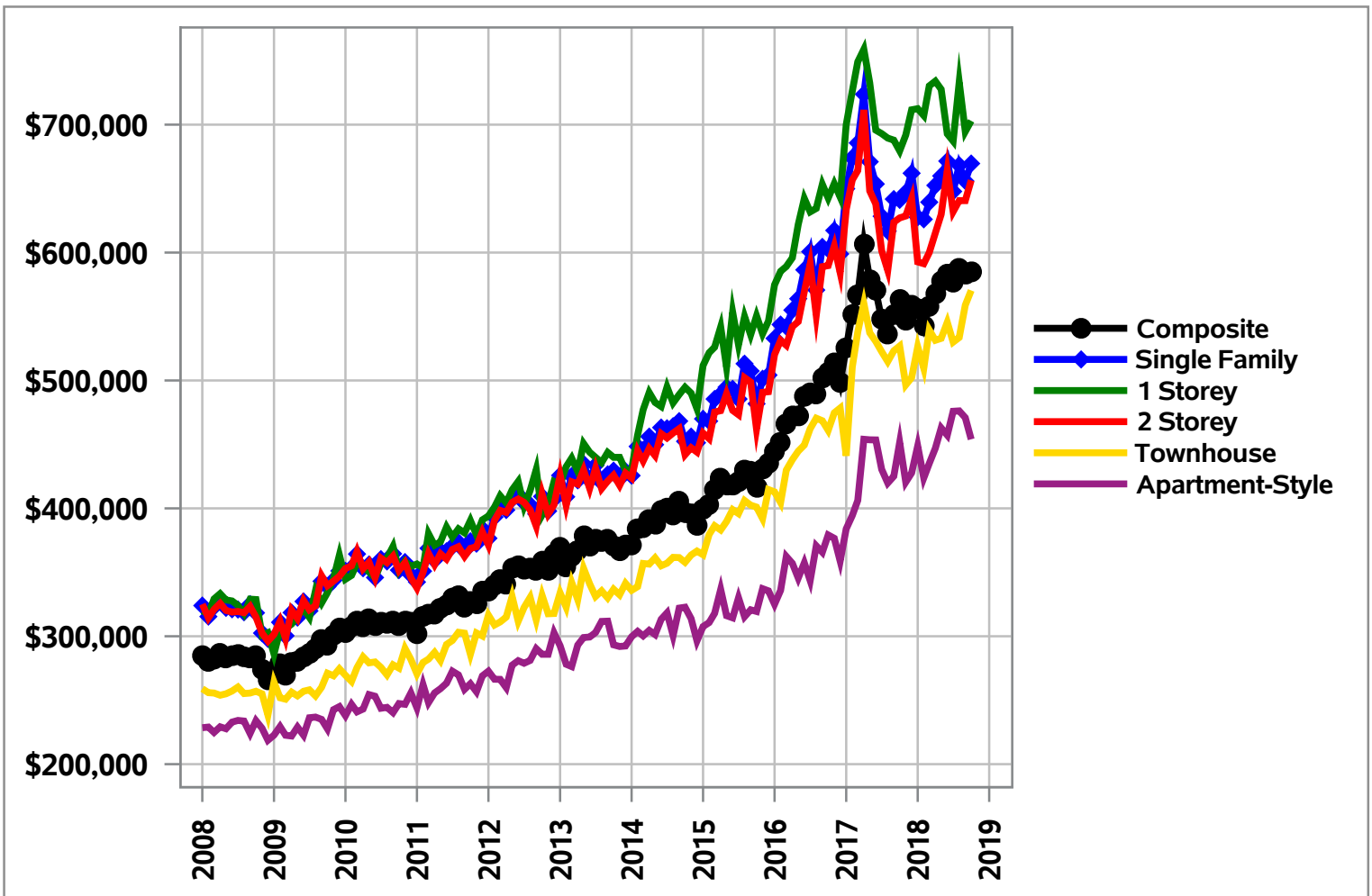
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (31) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$584,800	0.4	1.4	3.0	3.8	40.4	57.8
Single Family	\$669,600	2.1	3.4	2.6	4.4	39.0	55.9
One Storey	\$703,000	1.2	2.3	-4.2	3.5	27.7	59.8
Two Storey	\$656,500	2.5	3.9	6.7	4.7	42.1	54.1
Townhouse	\$570,400	2.1	7.6	7.3	8.3	42.2	69.4
Apartment-Style	\$454,000	-3.6	-4.6	1.6	0.5	42.1	54.8

### MLS® HPI Benchmark Price



# BURLINGTON (31)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1197
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5122
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (31)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1195
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7781
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1379
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4544
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Attached
Wastewater Disposal	Municipal sewers

# BURLINGTON (31)

## MLS® HPI Benchmark Descriptions

### Townhouse

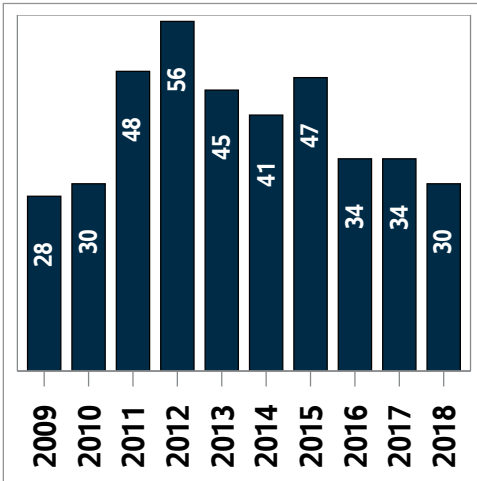
Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1192
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

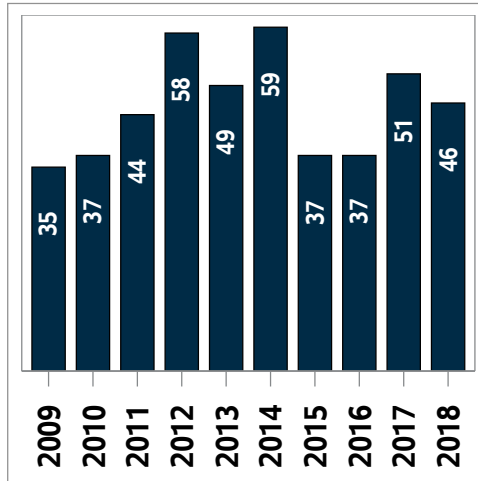
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1041
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Pool	In ground
Wastewater Disposal	Municipal sewers

# BURLINGTON (32) MLS® Residential Market Activity

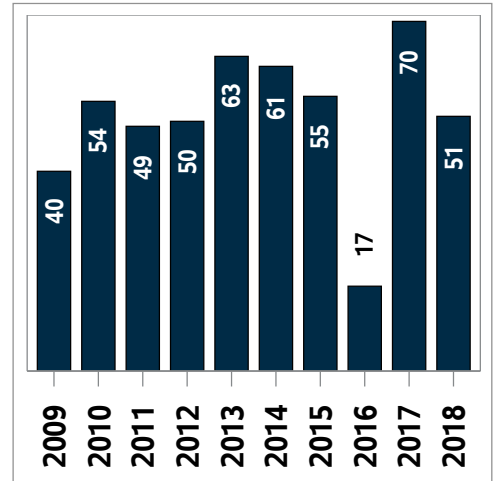
Sales Activity (October only)



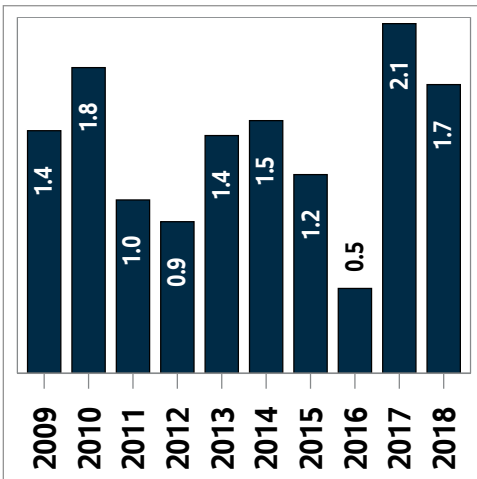
New Listings (October only)



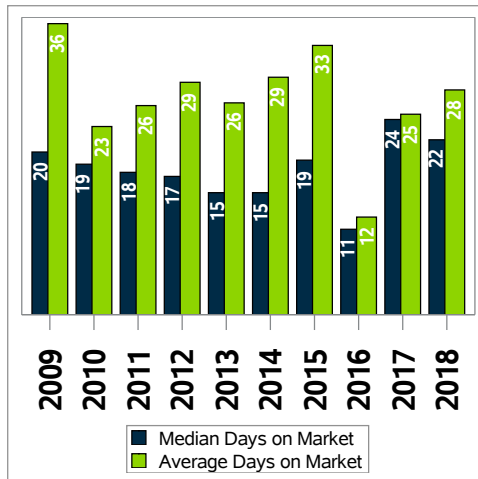
Active Listings (October only)



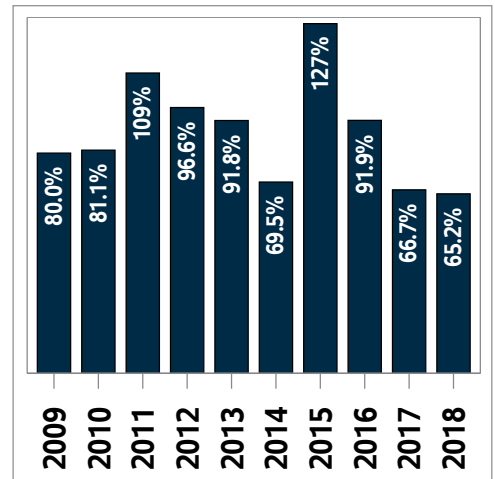
Months of Inventory (October only)



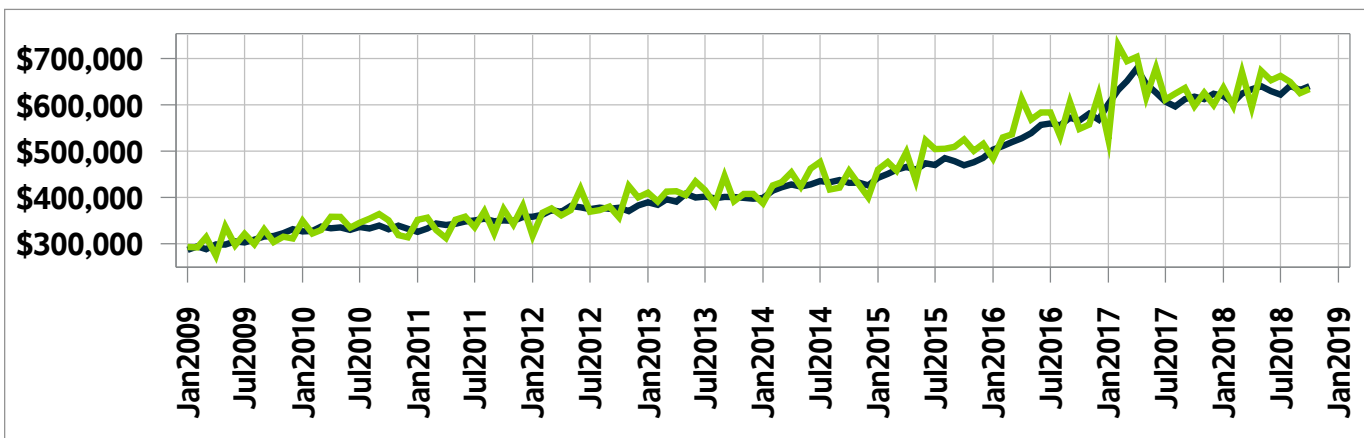
Days on Market (October only)



Sales to New Listings Ratio (October only)



## MLS® HPI Composite Benchmark Price and Average Price

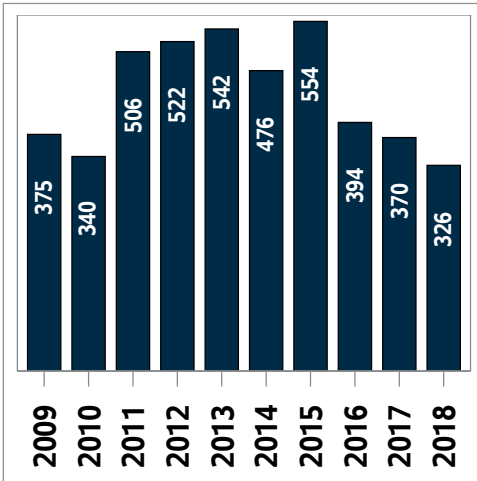




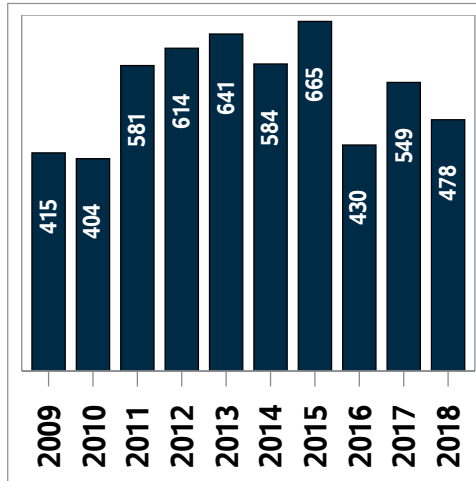
# BURLINGTON (32)

## MLS® Residential Market Activity

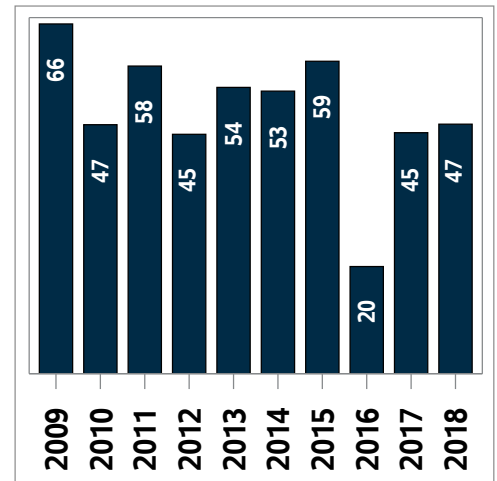
**Sales Activity**  
(October Year-to-date)



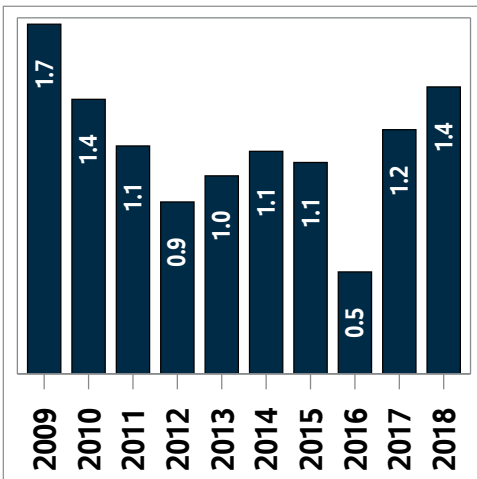
**New Listings**  
(October Year-to-date)



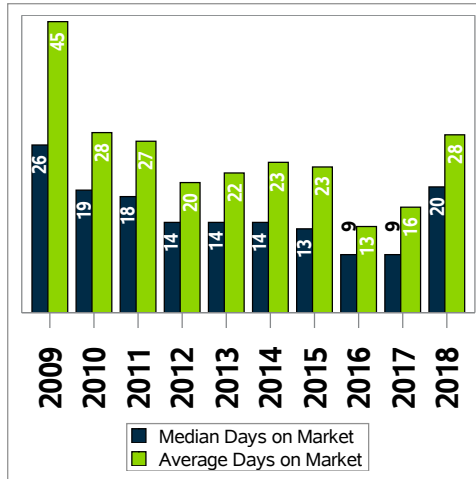
**Active Listings**<sup>1</sup>  
(October Year-to-date)



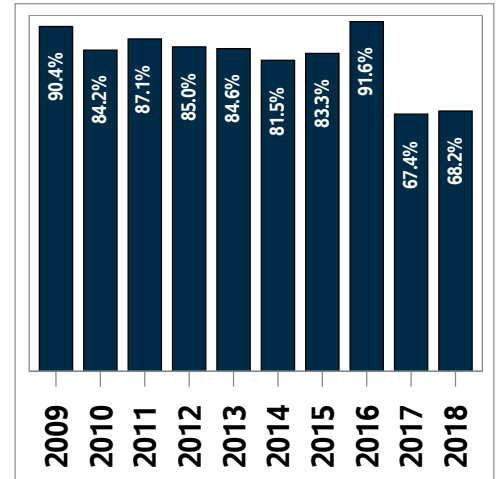
**Months of Inventory**<sup>2</sup>  
(October Year-to-date)



**Days on Market**  
(October Year-to-date)



**Sales to New Listings Ratio**  
(October Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (32)

### MLS® Residential Market Activity

Actual	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	30	-11.8	-11.8	-36.2	-33.3	-37.5	-21.1
Dollar Volume	\$19,021,000	-6.3	2.1	-22.9	7.9	5.8	80.1
New Listings	46	-9.8	24.3	24.3	-6.1	4.5	-19.3
Active Listings	51	-27.1	200.0	-7.3	-19.0	4.1	-60.8
Sales to New Listings Ratio <sup>1</sup>	65.2	66.7	91.9	127.0	91.8	109.1	66.7
Months of Inventory <sup>2</sup>	1.7	2.1	0.5	1.2	1.4	1.0	3.4
Average Price	\$634,033	6.2	15.7	20.7	61.9	69.2	128.1
Median Price	\$632,750	-0.4	31.8	22.4	64.4	71.7	128.7
Sales to List Price Ratio	97.9	98.0	102.2	99.0	98.4	98.3	95.1
Median Days on Market	21.5	24.0	10.5	19.0	15.0	17.5	46.0
Average Days on Market	27.6	24.6	12.0	33.1	26.0	25.7	54.3

Year-to-date	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	326	-11.9	-17.3	-41.2	-39.9	-35.6	-39.3
Dollar Volume	\$209,914,534	-13.4	-6.2	-22.7	-6.0	20.1	32.3
New Listings	478	-12.9	11.2	-28.1	-25.4	-17.7	-37.0
Active Listings <sup>3</sup>	47	3.5	132.8	-20.1	-12.8	-18.9	-61.7
Sales to New Listings Ratio <sup>4</sup>	68.2	67.4	91.6	83.3	84.6	87.1	70.8
Months of Inventory <sup>5</sup>	1.4	1.2	0.5	1.1	1.0	1.1	2.3
Average Price	\$643,910	-1.7	13.4	31.4	56.3	86.4	118.0
Median Price	\$641,000	0.2	13.5	27.4	54.5	88.0	118.8
Sales to List Price Ratio	98.4	103.7	102.2	99.0	99.0	98.2	97.2
Median Days on Market	19.5	9.0	9.0	13.0	14.0	18.0	26.0
Average Days on Market	27.6	16.4	13.4	22.6	21.7	26.6	38.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

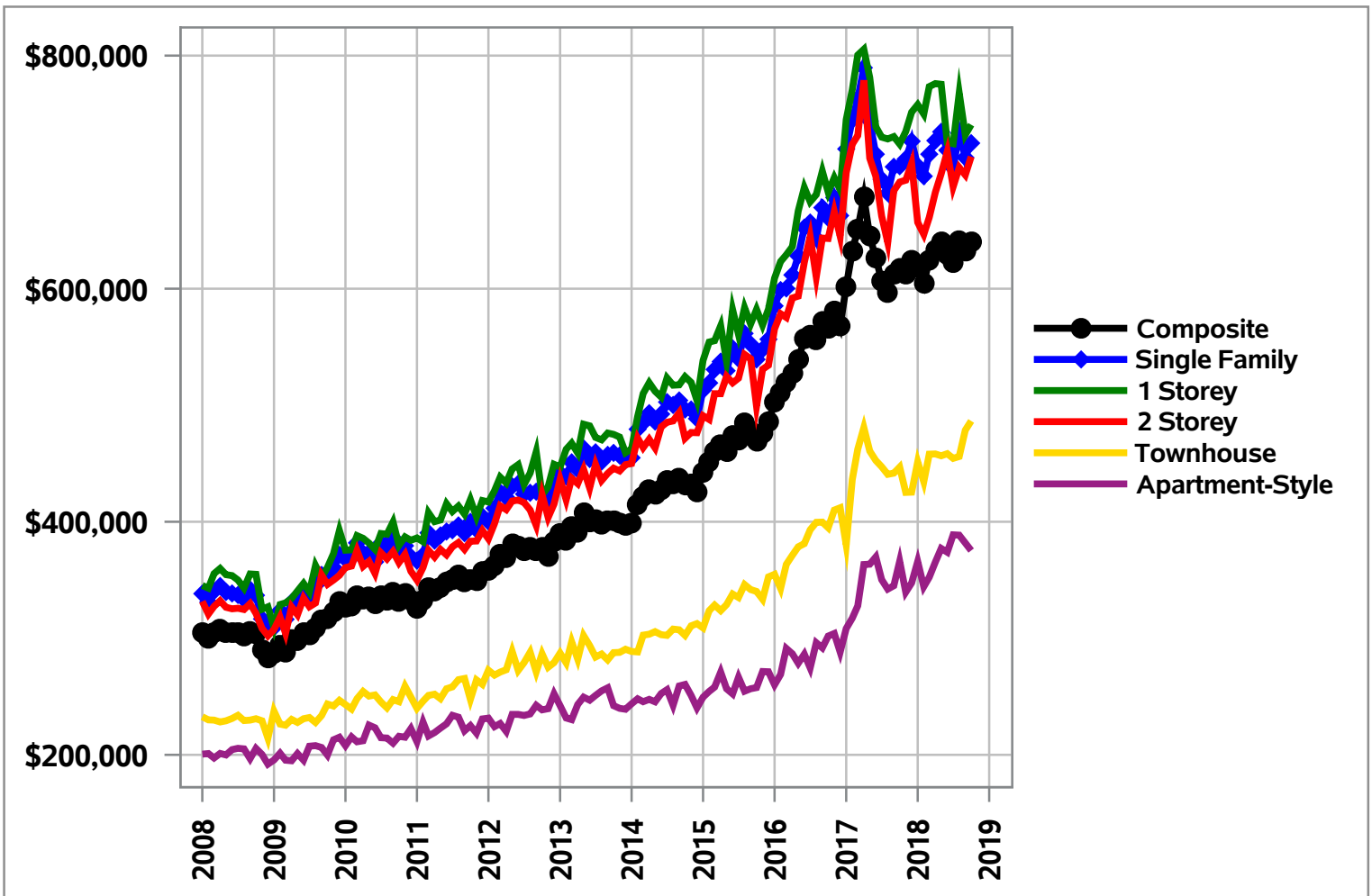
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (32) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$640,200	1.3	2.9	1.0	3.7	36.4	59.7
Single Family	\$724,900	1.7	3.0	-0.3	2.8	34.4	57.9
One Storey	\$740,700	1.2	2.3	-4.5	2.3	27.2	55.9
Two Storey	\$713,300	2.3	3.8	4.5	3.2	42.9	59.9
Townhouse	\$486,500	1.7	7.1	6.2	8.9	43.0	69.1
Apartment-Style	\$375,300	-1.7	-3.5	2.7	2.5	45.6	55.0

### MLS® HPI Benchmark Price



## BURLINGTON (32)

### MLS® HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1277
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1309
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5035
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (32)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1284
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5750
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1365
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3300
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Attached
Wastewater Disposal	Municipal sewers

# BURLINGTON (32)

## MLS® HPI Benchmark Descriptions

### Townhouse

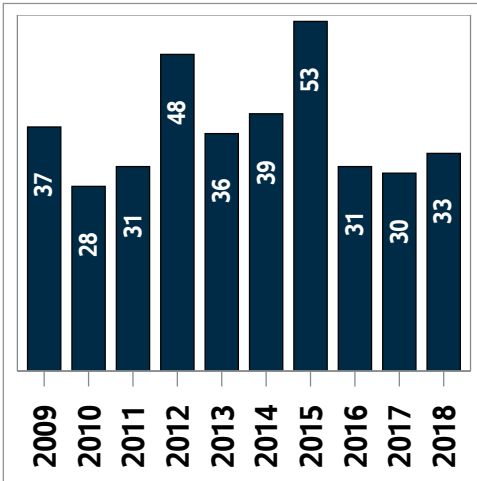
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1239
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

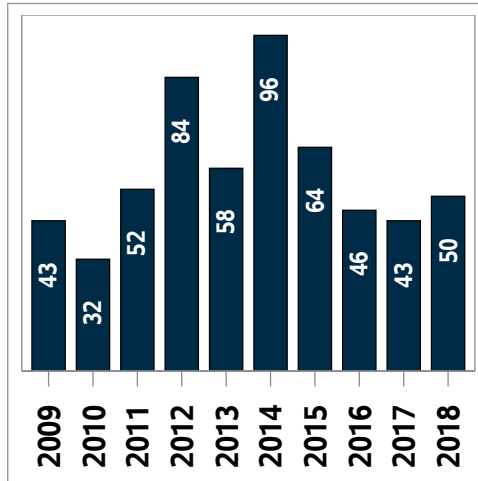
Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1108
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

# BURLINGTON (33) MLS® Residential Market Activity

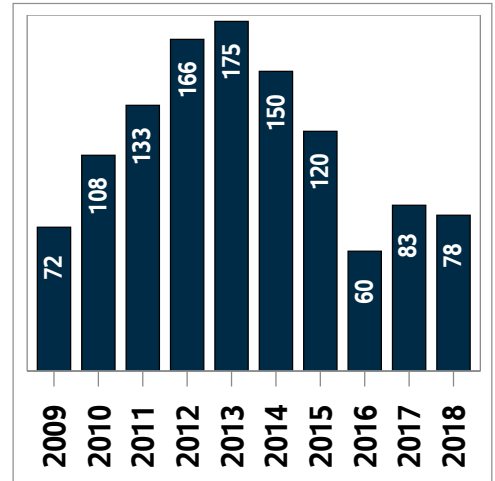
Sales Activity (October only)



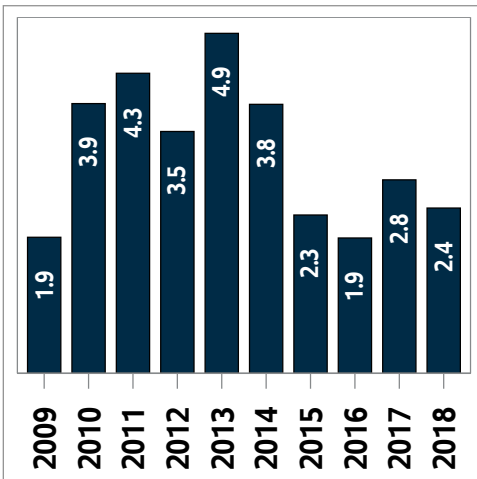
New Listings (October only)



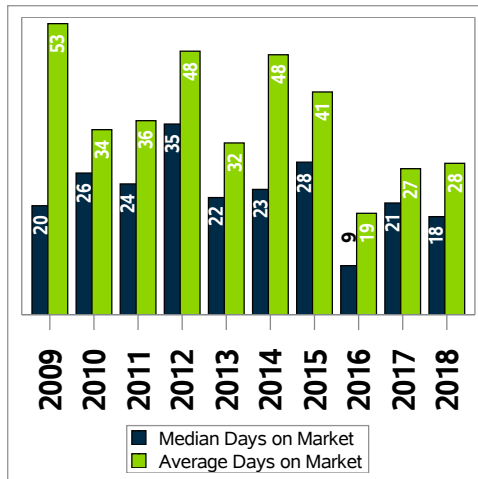
Active Listings (October only)



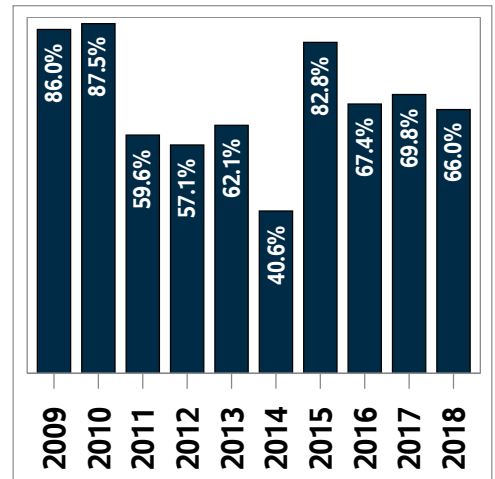
Months of Inventory (October only)



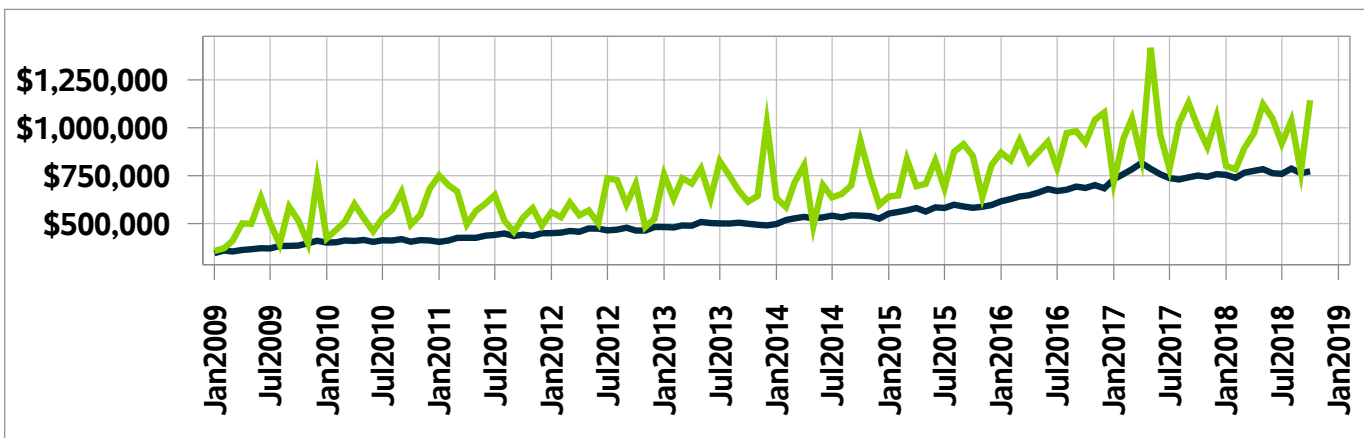
Days on Market (October only)



Sales to New Listings Ratio (October only)



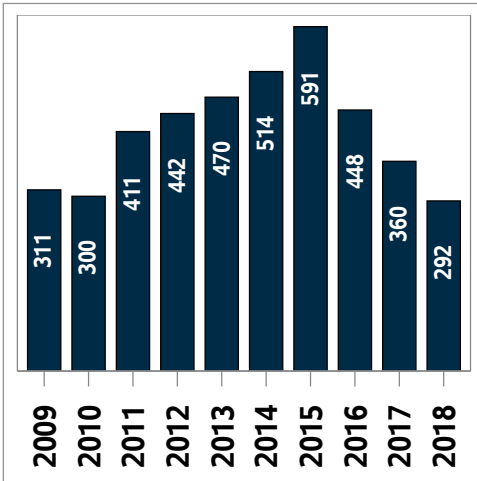
## MLS® HPI Composite Benchmark Price and Average Price



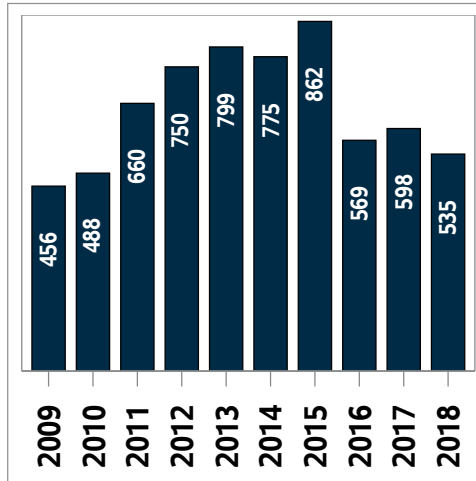
# BURLINGTON (33)

## MLS® Residential Market Activity

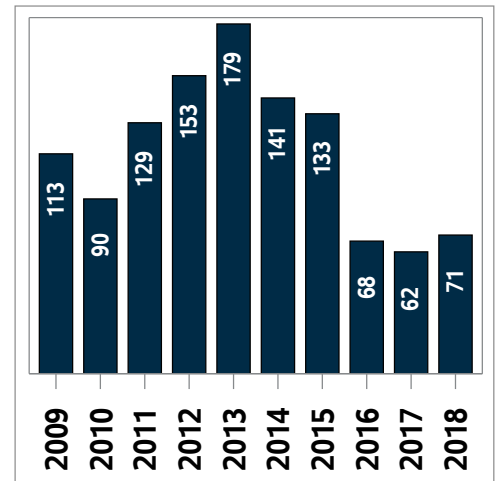
**Sales Activity**  
(October Year-to-date)



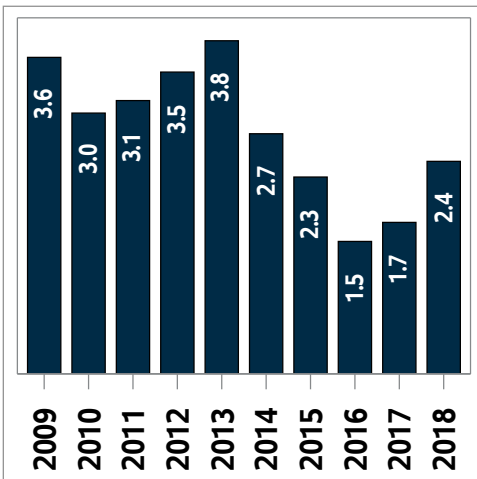
**New Listings**  
(October Year-to-date)



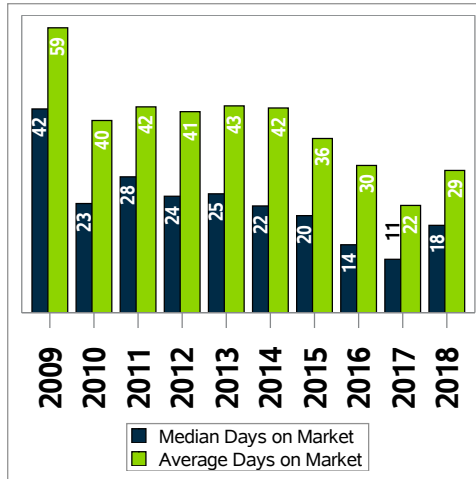
**Active Listings <sup>1</sup>**  
(October Year-to-date)



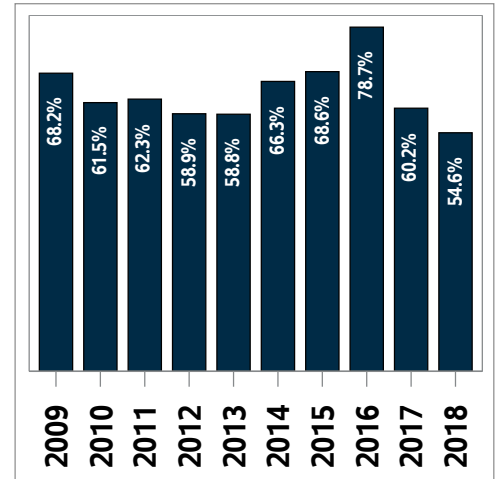
**Months of Inventory <sup>2</sup>**  
(October Year-to-date)



**Days on Market**  
(October Year-to-date)



**Sales to New Listings Ratio**  
(October Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month



## BURLINGTON (33)

### MLS® Residential Market Activity

Actual	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	33	10.0	6.5	-37.7	-8.3	6.5	13.8
Dollar Volume	\$37,744,600	25.0	31.9	-16.6	70.7	129.2	248.8
New Listings	50	16.3	8.7	-21.9	-13.8	-3.8	-24.2
Active Listings	78	-6.0	30.0	-35.0	-55.4	-41.4	-53.0
Sales to New Listings Ratio <sup>1</sup>	66.0	69.8	67.4	82.8	62.1	59.6	43.9
Months of Inventory <sup>2</sup>	2.4	2.8	1.9	2.3	4.9	4.3	5.7
Average Price	\$1,143,776	13.6	23.9	34.0	86.2	115.3	206.5
Median Price	\$917,000	12.9	26.5	36.9	88.7	85.6	167.3
Sales to List Price Ratio	98.5	97.3	99.7	97.0	96.7	97.0	92.8
Median Days on Market	18.0	20.5	9.0	28.0	21.5	24.0	37.0
Average Days on Market	27.8	26.8	18.6	40.9	31.5	35.6	49.6

Year-to-date	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	292	-18.9	-34.8	-50.6	-37.9	-29.0	-17.3
Dollar Volume	\$281,965,046	-23.1	-29.2	-38.0	-16.3	17.0	66.3
New Listings	535	-10.5	-6.0	-37.9	-33.0	-18.9	-26.6
Active Listings <sup>3</sup>	71	13.8	4.6	-46.7	-60.4	-44.7	-57.2
Sales to New Listings Ratio <sup>4</sup>	54.6	60.2	78.7	68.6	58.8	62.3	48.4
Months of Inventory <sup>5</sup>	2.4	1.7	1.5	2.3	3.8	3.1	4.7
Average Price	\$965,634	-5.1	8.7	25.5	34.8	64.6	101.1
Median Price	\$782,500	-9.1	4.3	16.8	36.7	58.1	100.6
Sales to List Price Ratio	97.8	101.8	99.5	98.0	96.8	97.3	95.9
Median Days on Market	18.0	11.0	14.0	20.0	24.5	28.0	36.0
Average Days on Market	29.3	22.1	30.4	35.9	42.6	42.4	45.7

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

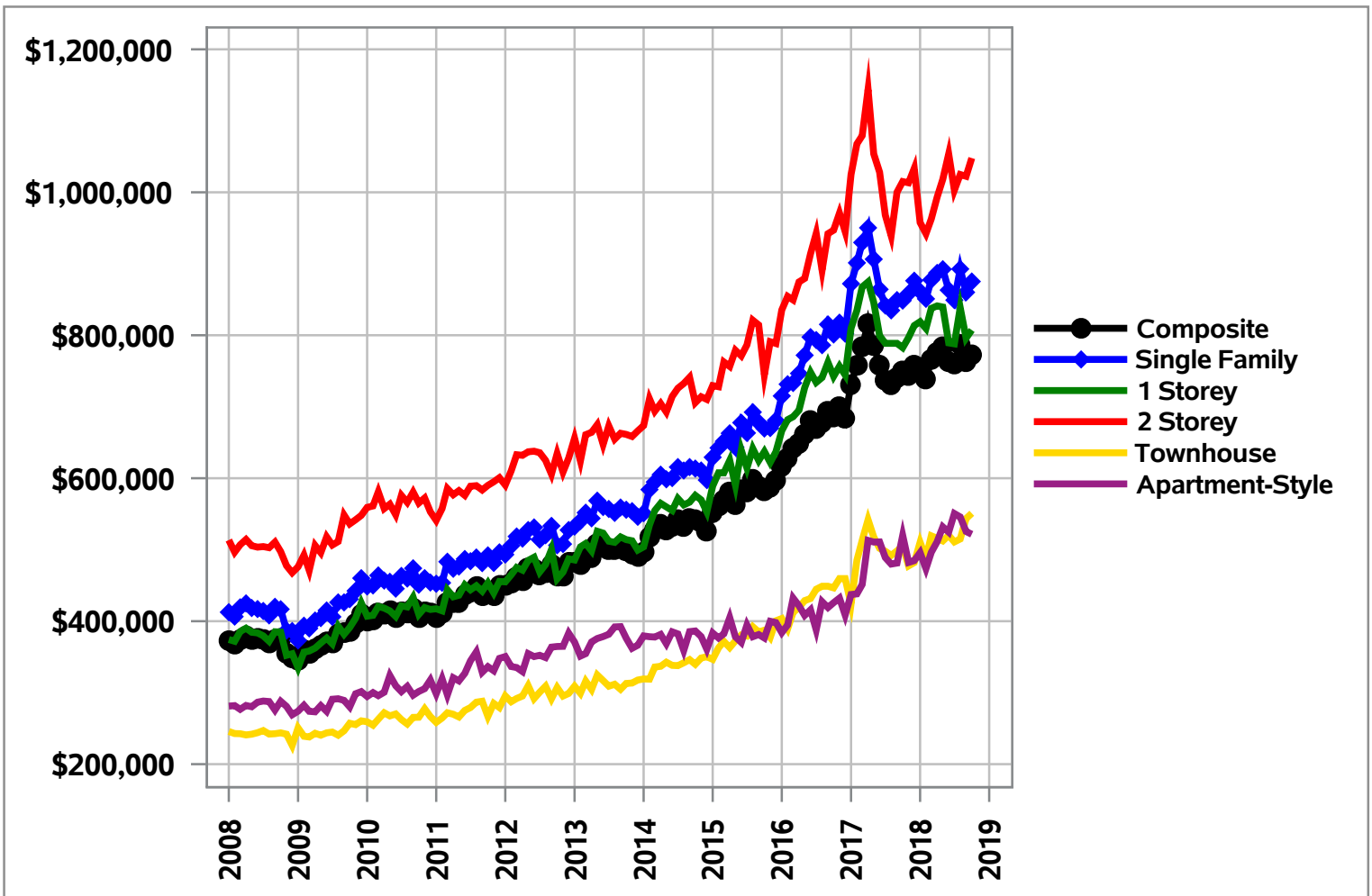
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (33) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$772,700	1.3	1.8	-0.3	2.9	32.7	54.8
Single Family	\$875,200	1.8	3.1	-1.4	3.1	30.7	57.4
One Storey	\$807,300	1.4	2.4	-4.0	3.2	26.7	57.0
Two Storey	\$1,047,900	2.5	4.5	5.5	3.2	40.8	58.5
Townhouse	\$551,000	1.4	7.8	6.8	9.0	42.2	76.1
Apartment-Style	\$521,600	-0.7	-5.3	2.0	0.3	38.5	38.6

### MLS® HPI Benchmark Price



# BURLINGTON (33)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1346
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1404
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7260
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (33)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7245
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2321
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7735
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (33)

## MLS® HPI Benchmark Descriptions

### Townhouse

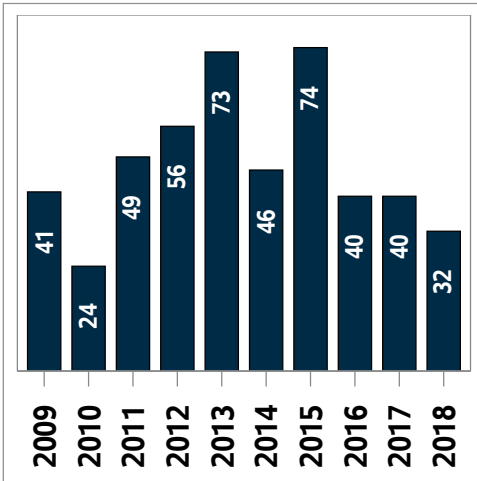
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1249
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

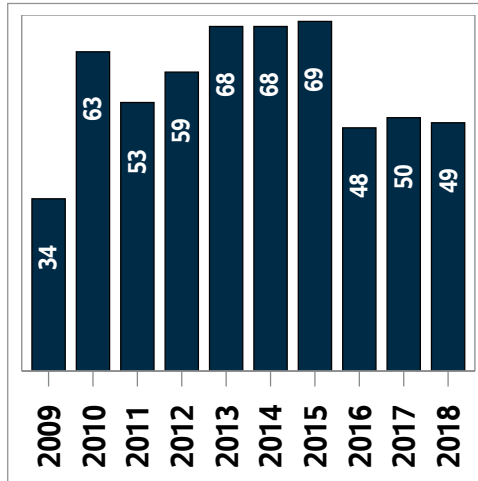
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1224
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

# BURLINGTON (34) MLS® Residential Market Activity

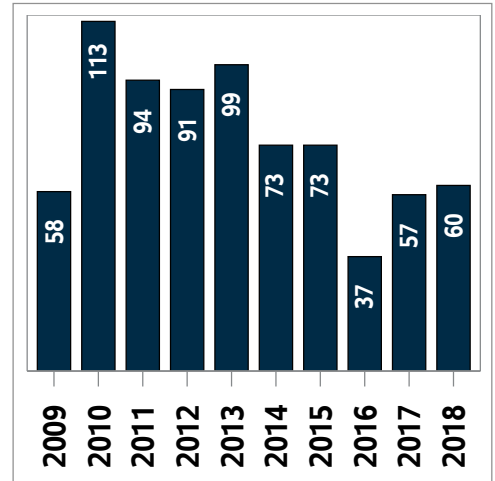
Sales Activity  
(October only)



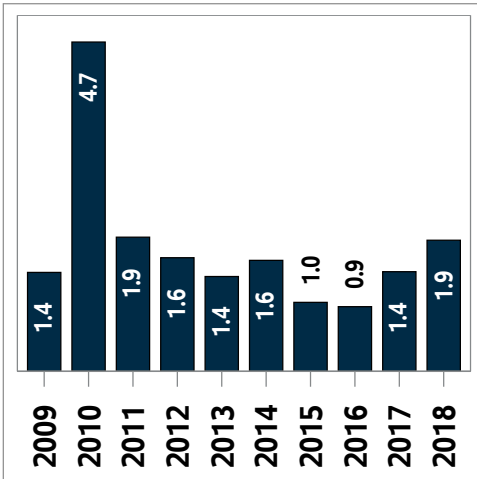
New Listings  
(October only)



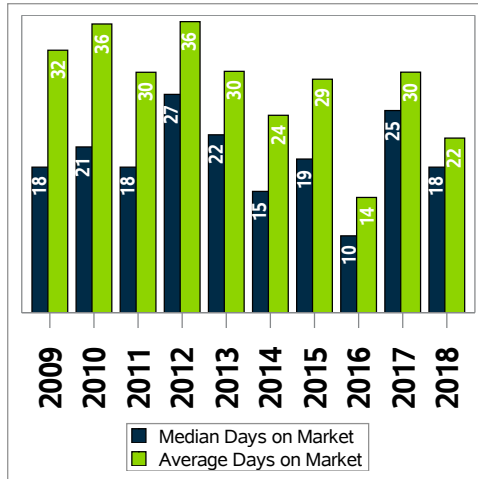
Active Listings  
(October only)



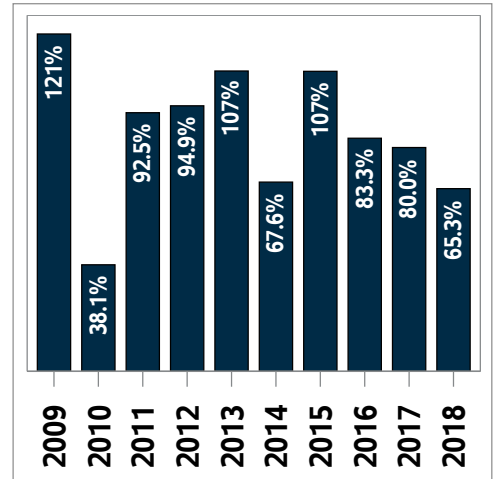
Months of Inventory  
(October only)



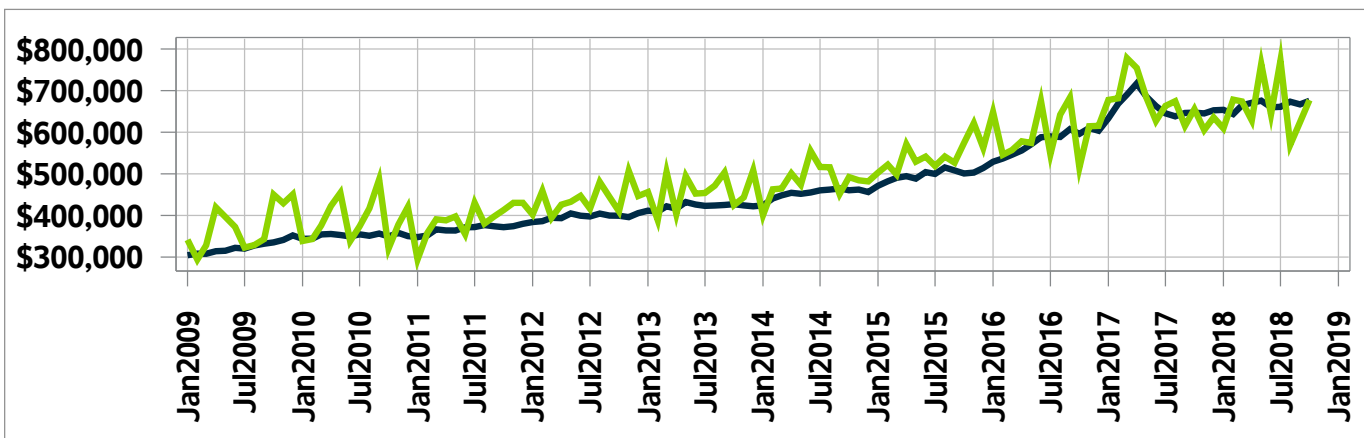
Days on Market  
(October only)



Sales to New Listings Ratio  
(October only)



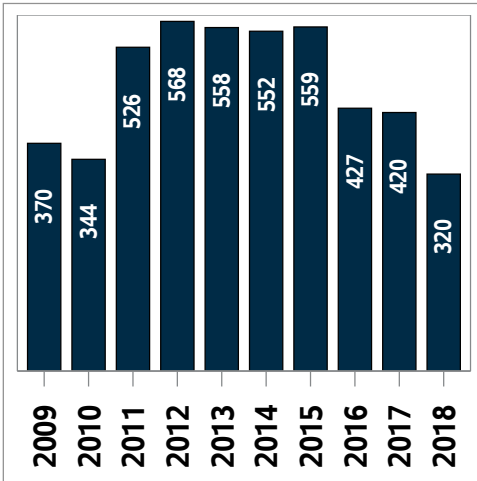
## MLS® HPI Composite Benchmark Price and Average Price



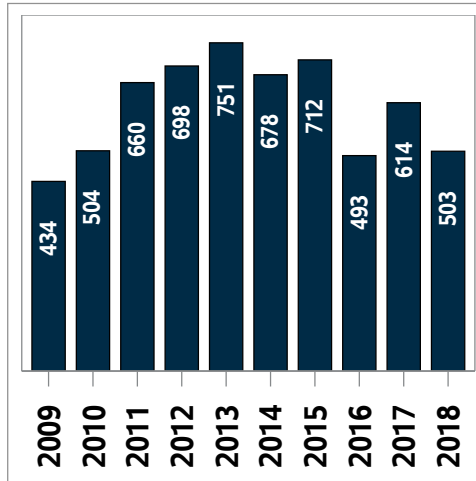
# BURLINGTON (34)

## MLS® Residential Market Activity

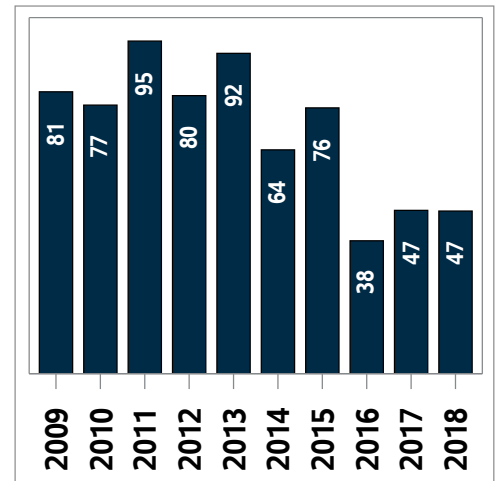
**Sales Activity**  
(October Year-to-date)



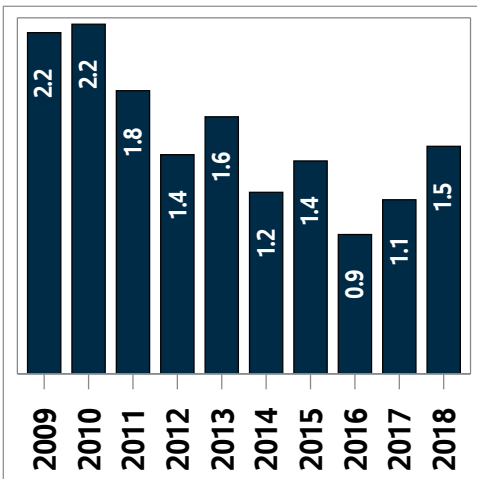
**New Listings**  
(October Year-to-date)



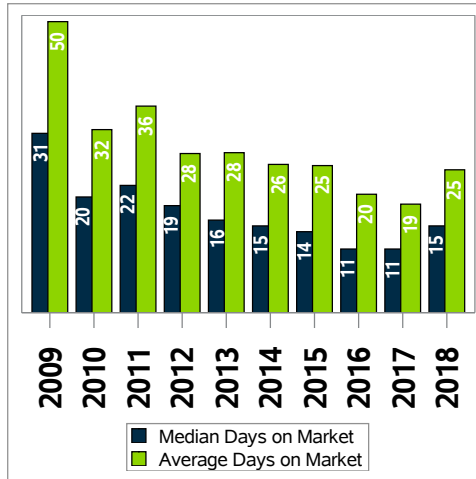
**Active Listings**<sup>1</sup>  
(October Year-to-date)



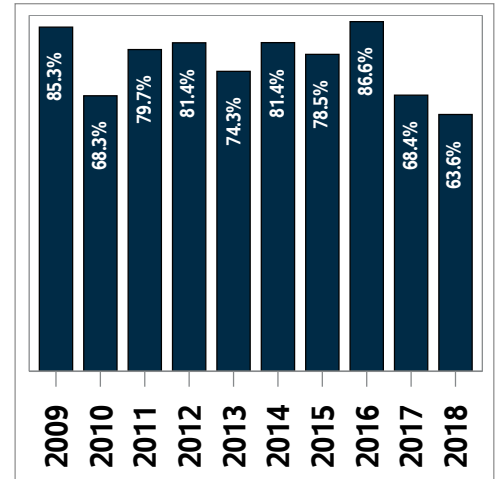
**Months of Inventory**<sup>2</sup>  
(October Year-to-date)



**Days on Market**  
(October Year-to-date)



**Sales to New Listings Ratio**  
(October Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (34)

### MLS® Residential Market Activity

Actual	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	32	-20.0	-20.0	-56.8	-56.2	-34.7	-23.8
Dollar Volume	\$21,671,590	-17.3	5.2	-49.0	-30.1	7.1	25.6
New Listings	49	-2.0	2.1	-29.0	-27.9	-7.5	-27.9
Active Listings	60	5.3	62.2	-17.8	-39.4	-36.2	-63.4
Sales to New Listings Ratio <sup>1</sup>	65.3	80.0	83.3	107.2	107.4	92.5	61.8
Months of Inventory <sup>2</sup>	1.9	1.4	0.9	1.0	1.4	1.9	3.9
Average Price	\$677,237	3.3	31.5	17.9	59.4	64.0	64.9
Median Price	\$572,500	-9.1	8.6	20.6	43.3	54.3	78.3
Sales to List Price Ratio	97.4	97.8	101.3	98.4	98.0	98.8	95.3
Median Days on Market	18.0	25.0	9.5	19.0	22.0	18.0	34.5
Average Days on Market	21.6	29.8	14.3	28.9	29.8	29.7	41.6

Year-to-date	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	320	-23.8	-25.1	-42.8	-42.7	-39.2	-39.4
Dollar Volume	\$213,998,975	-26.0	-15.4	-28.4	-15.9	6.0	17.4
New Listings	503	-18.1	2.0	-29.4	-33.0	-23.8	-39.3
Active Listings <sup>3</sup>	47	-0.4	22.4	-38.8	-49.2	-51.1	-69.2
Sales to New Listings Ratio <sup>4</sup>	63.6	68.4	86.6	78.5	74.3	79.7	63.8
Months of Inventory <sup>5</sup>	1.5	1.1	0.9	1.4	1.6	1.8	2.9
Average Price	\$668,747	-2.9	12.9	25.2	46.7	74.3	93.6
Median Price	\$615,000	-3.9	14.1	32.3	51.9	78.5	106.5
Sales to List Price Ratio	98.5	103.2	100.4	98.9	98.6	98.0	97.4
Median Days on Market	15.0	11.0	11.0	14.0	16.0	22.0	32.0
Average Days on Market	24.7	18.8	20.5	25.4	27.7	35.7	43.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

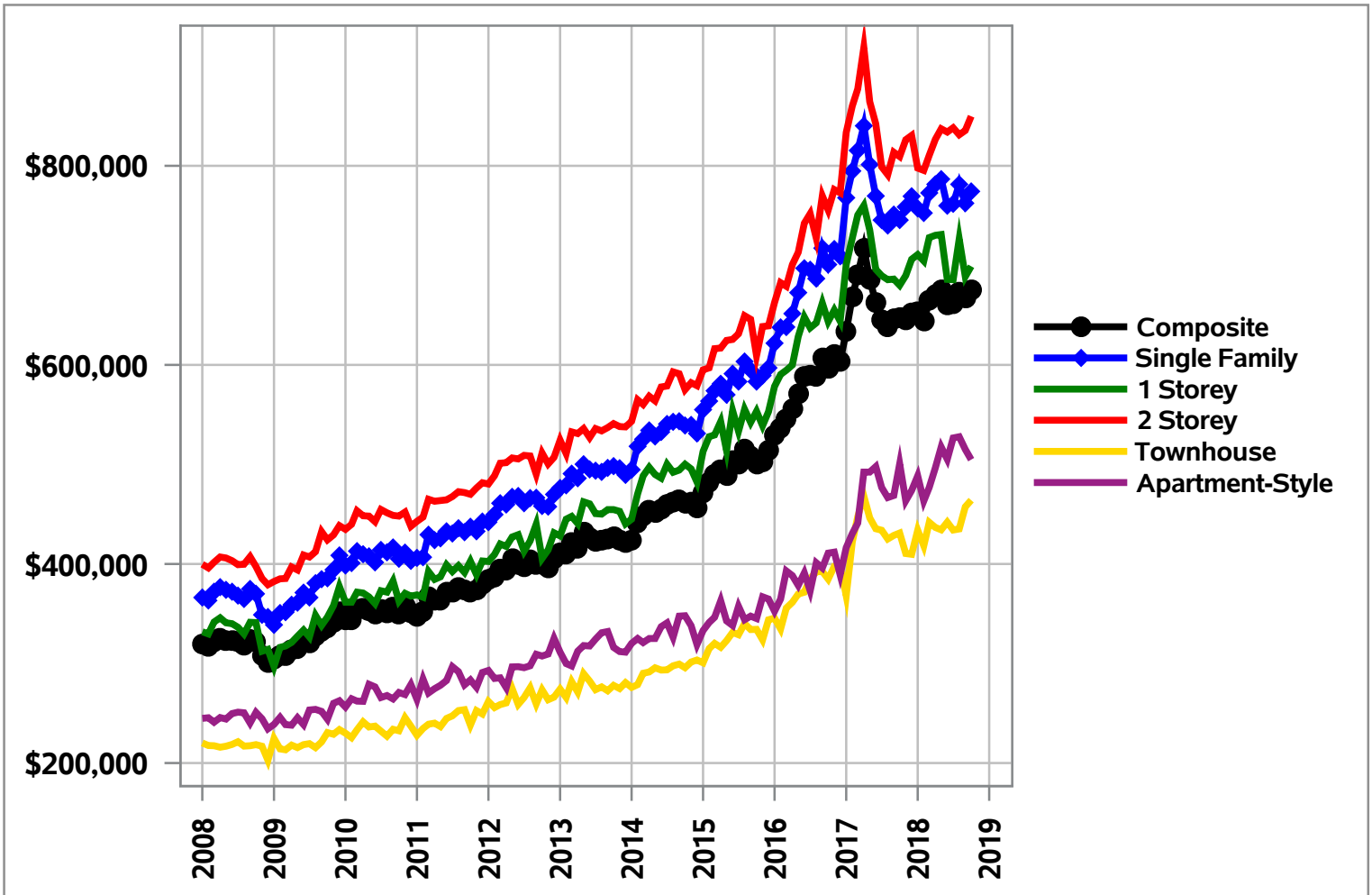


## BURLINGTON (34) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$675,500	1.3	2.2	0.7	4.4	34.9	58.2
Single Family	\$774,300	1.6	1.6	-0.9	3.9	32.8	55.4
One Storey	\$699,100	1.5	2.0	-4.3	2.8	26.3	53.8
Two Storey	\$849,800	1.7	1.4	2.8	5.0	39.5	57.1
Townhouse	\$464,100	1.5	6.9	6.3	7.7	38.8	66.9
Apartment-Style	\$504,800	-2.0	-4.1	1.7	0.8	46.2	59.6

### MLS® HPI Benchmark Price



# BURLINGTON (34)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1331
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1394
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6116
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## BURLINGTON (34)

### MLS® HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1237
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6240
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1936
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (34)

## MLS® HPI Benchmark Descriptions

### Townhouse

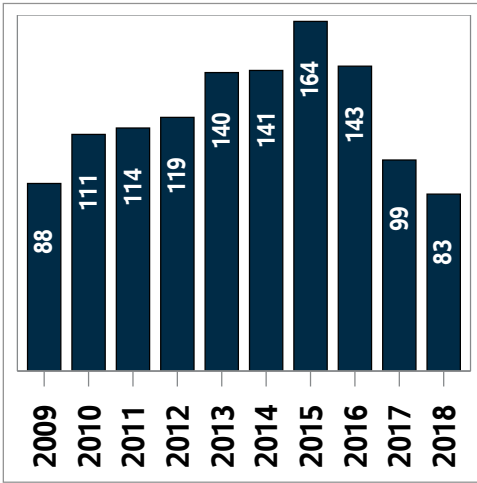
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1282
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

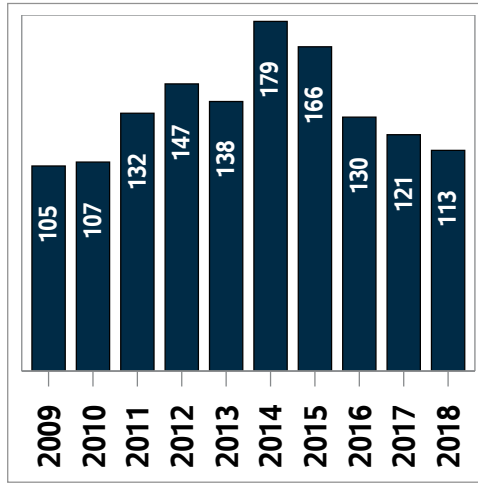
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1223
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

# BURLINGTON (35) MLS® Residential Market Activity

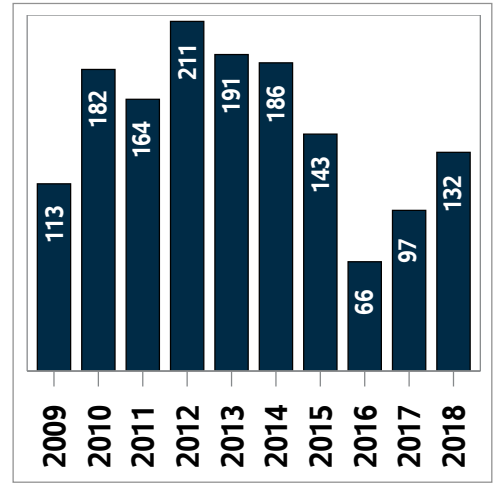
Sales Activity (October only)



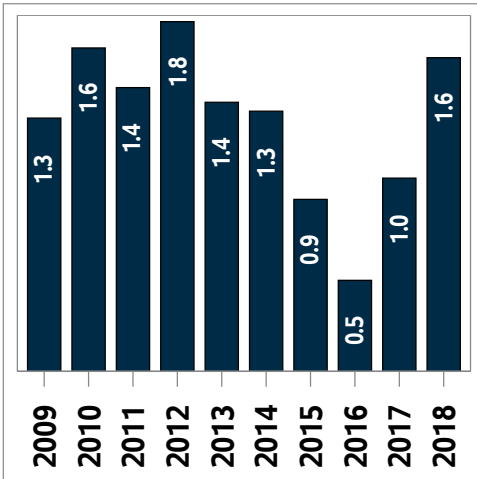
New Listings (October only)



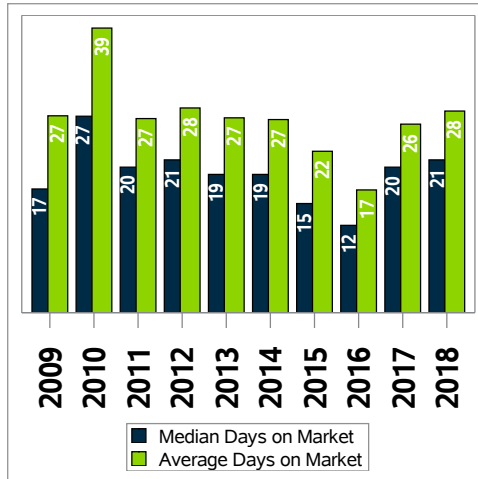
Active Listings (October only)



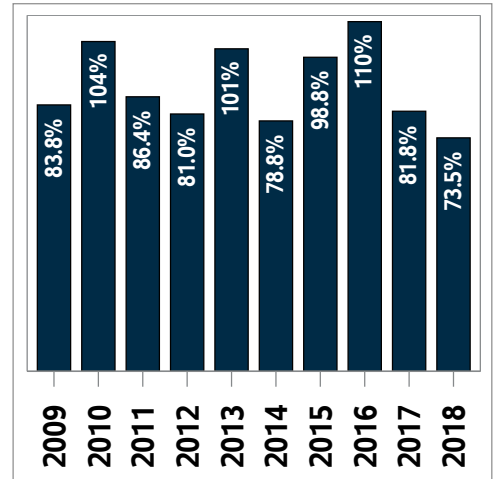
Months of Inventory (October only)



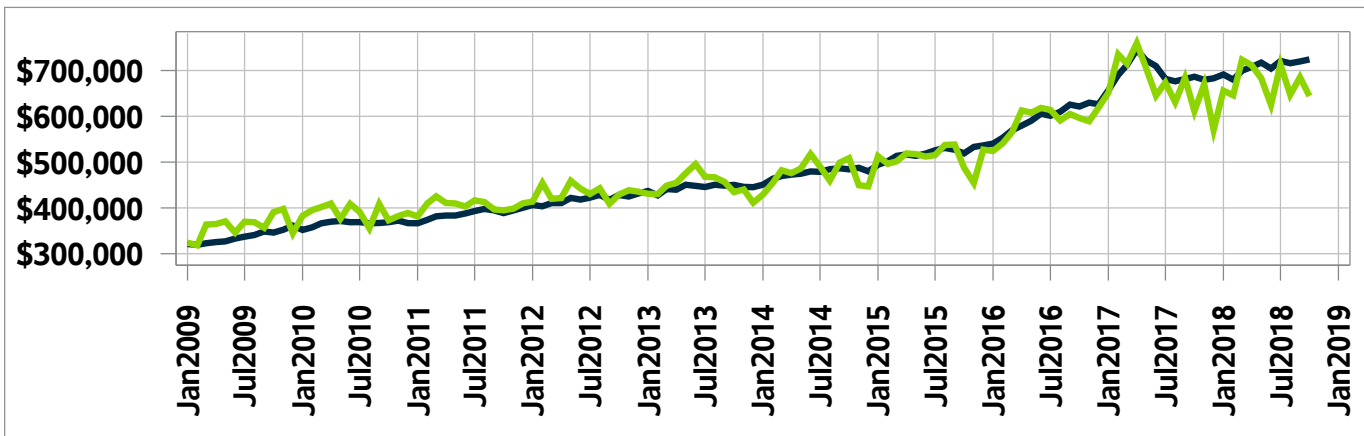
Days on Market (October only)



Sales to New Listings Ratio (October only)



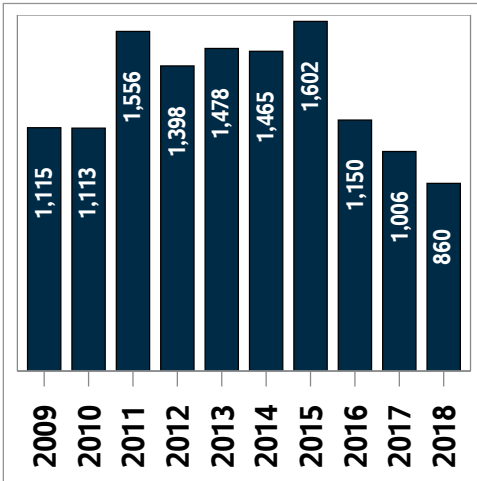
MLS® HPI Composite Benchmark Price and Average Price



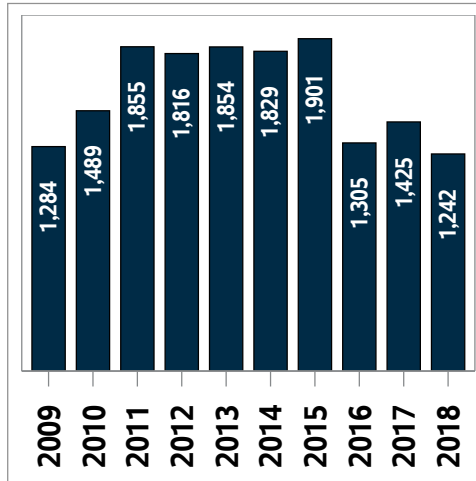
# BURLINGTON (35)

## MLS® Residential Market Activity

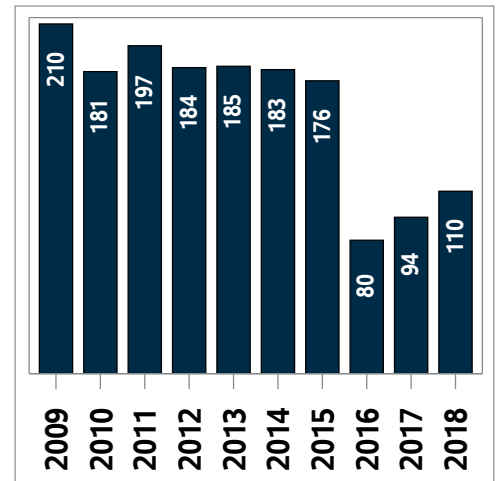
**Sales Activity**  
(October Year-to-date)



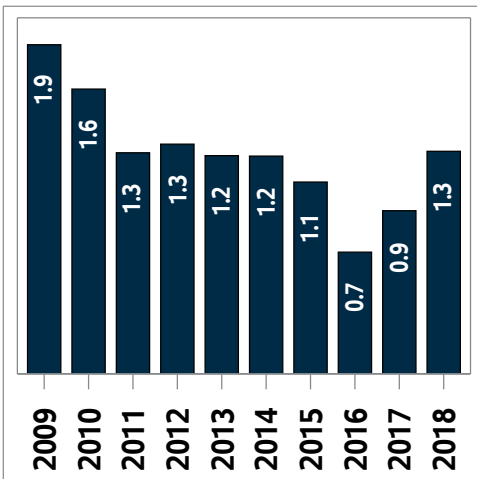
**New Listings**  
(October Year-to-date)



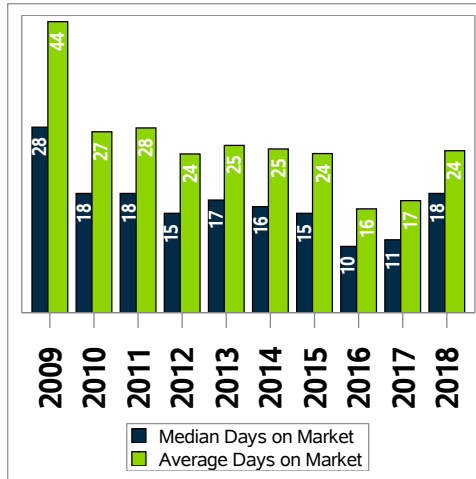
**Active Listings <sup>1</sup>**  
(October Year-to-date)



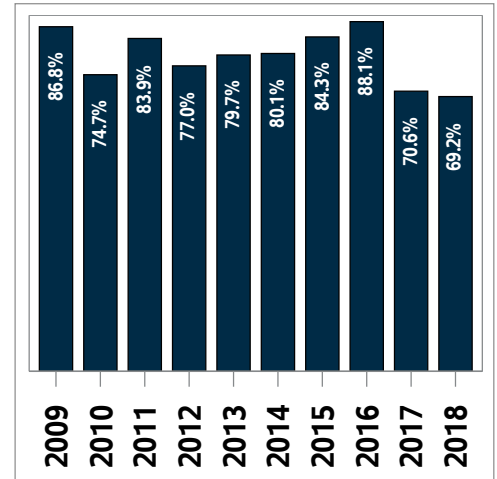
**Months of Inventory <sup>2</sup>**  
(October Year-to-date)



**Days on Market**  
(October Year-to-date)



**Sales to New Listings Ratio**  
(October Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (35)

### MLS® Residential Market Activity

Actual	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	83	-16.2	-42.0	-49.4	-40.7	-27.2	-17.0
Dollar Volume	\$53,468,550	-11.7	-37.3	-33.2	-12.1	18.8	61.0
New Listings	113	-6.6	-13.1	-31.9	-18.1	-14.4	-36.2
Active Listings	132	36.1	100.0	-7.7	-30.9	-19.5	-70.6
Sales to New Listings Ratio <sup>1</sup>	73.5	81.8	110.0	98.8	101.4	86.4	56.5
Months of Inventory <sup>2</sup>	1.6	1.0	0.5	0.9	1.4	1.4	4.5
Average Price	\$644,199	5.4	8.0	32.1	48.3	63.2	93.9
Median Price	\$583,000	-0.2	7.7	27.5	38.8	63.1	88.1
Sales to List Price Ratio	98.2	98.3	101.4	98.3	98.2	98.7	95.0
Median Days on Market	21.0	20.0	12.0	15.0	19.0	20.0	29.0
Average Days on Market	27.7	25.9	16.9	22.2	26.8	26.7	36.8

Year-to-date	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	860	-14.5	-25.2	-46.3	-41.8	-44.7	-47.2
Dollar Volume	\$581,087,177	-16.0	-15.1	-29.4	-14.4	-8.5	2.3
New Listings	1,242	-12.8	-4.8	-34.7	-33.0	-33.0	-49.0
Active Listings <sup>3</sup>	110	16.6	36.7	-37.7	-40.7	-44.4	-73.0
Sales to New Listings Ratio <sup>4</sup>	69.2	70.6	88.1	84.3	79.7	83.9	66.9
Months of Inventory <sup>5</sup>	1.3	0.9	0.7	1.1	1.2	1.3	2.5
Average Price	\$675,683	-1.8	13.6	31.5	47.1	65.5	93.8
Median Price	\$627,500	-3.5	11.1	30.7	47.0	71.0	98.6
Sales to List Price Ratio	98.4	103.2	102.0	99.1	98.5	98.4	97.3
Median Days on Market	18.0	11.0	10.0	15.0	17.0	18.0	28.0
Average Days on Market	24.4	16.9	15.7	24.0	25.2	27.9	39.2

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

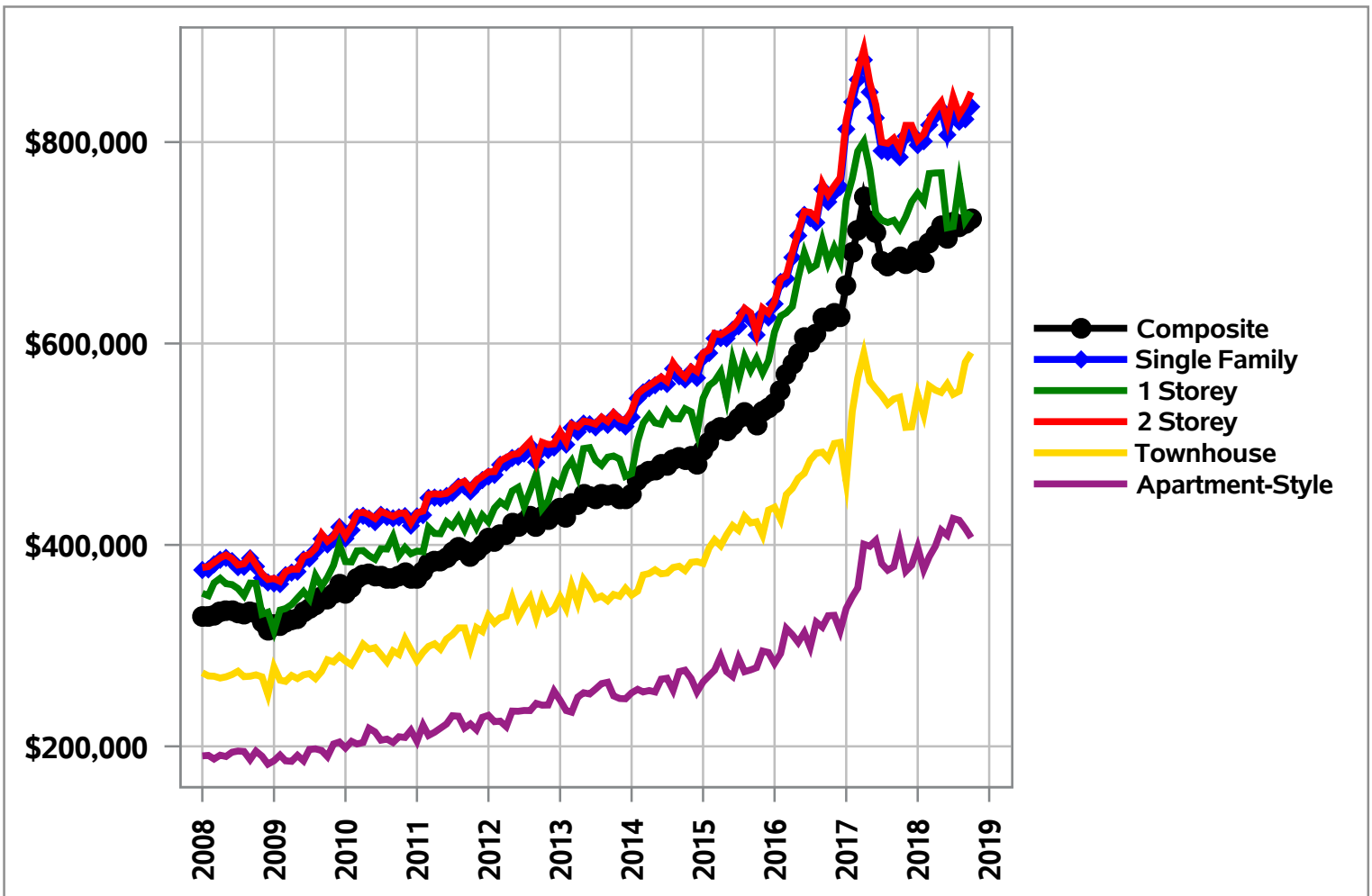
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (35) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$724,200	0.6	0.5	2.3	5.5	39.5	60.8
Single Family	\$835,100	1.5	0.7	1.0	6.4	37.2	58.5
One Storey	\$730,600	1.2	2.0	-5.0	2.3	24.9	49.6
Two Storey	\$849,700	1.6	0.6	2.1	7.0	39.3	60.0
Townhouse	\$590,900	1.6	7.5	6.7	8.1	39.7	68.4
Apartment-Style	\$407,200	-2.2	-4.5	2.1	1.3	46.4	62.8

### MLS® HPI Benchmark Price





## BURLINGTON (35)

### MLS® HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1640
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3691
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## BURLINGTON (35)

### MLS® HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1328
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1701
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3587
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (35)

## MLS® HPI Benchmark Descriptions

### Townhouse

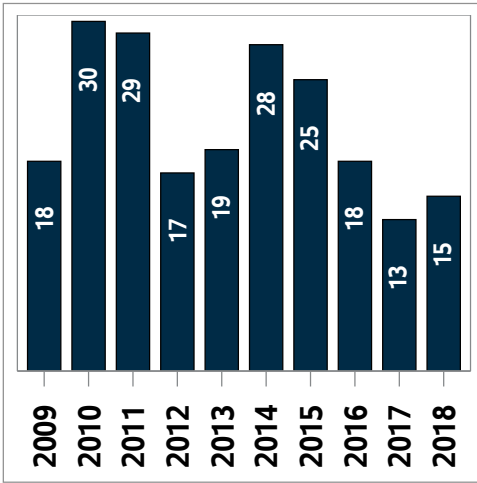
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

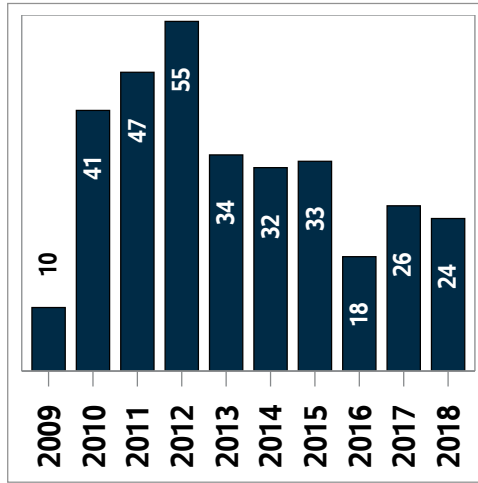
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	958
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

# BURLINGTON (36) MLS® Residential Market Activity

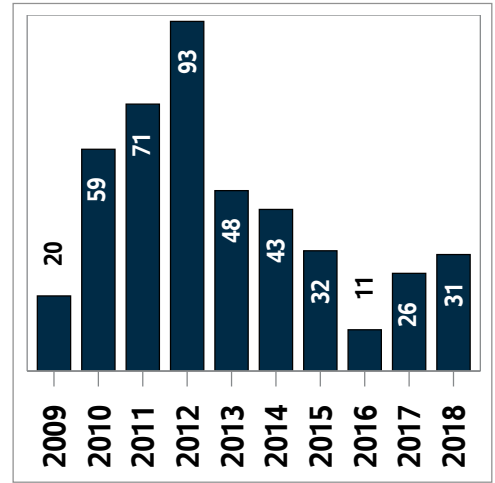
Sales Activity (October only)



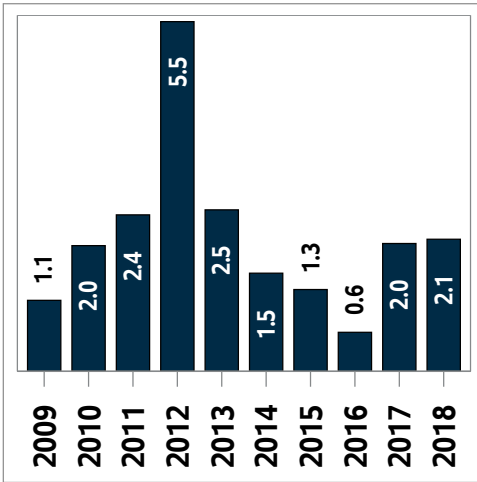
New Listings (October only)



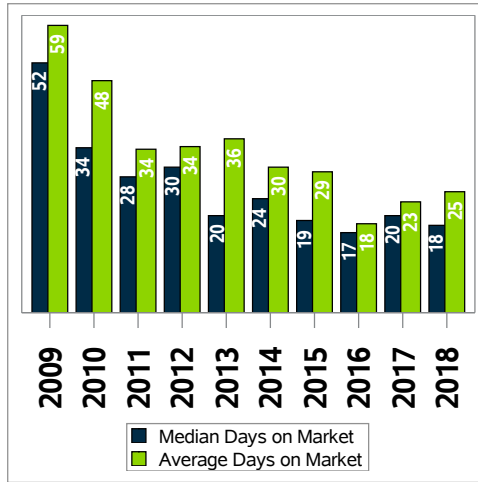
Active Listings (October only)



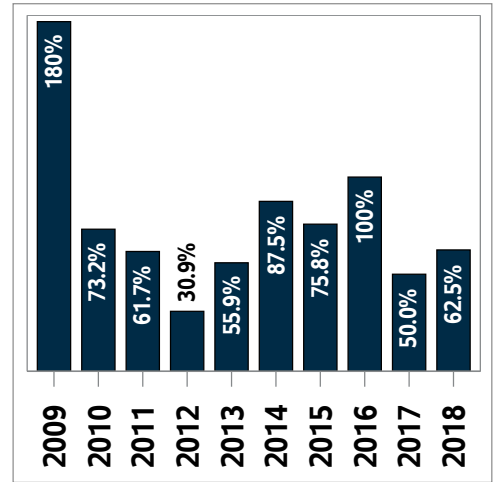
Months of Inventory (October only)



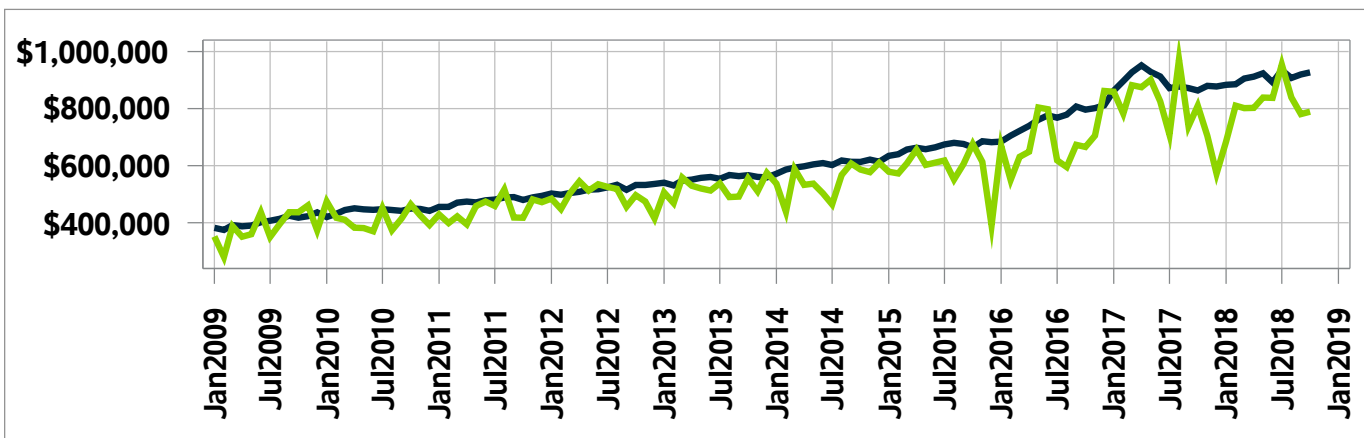
Days on Market (October only)



Sales to New Listings Ratio (October only)



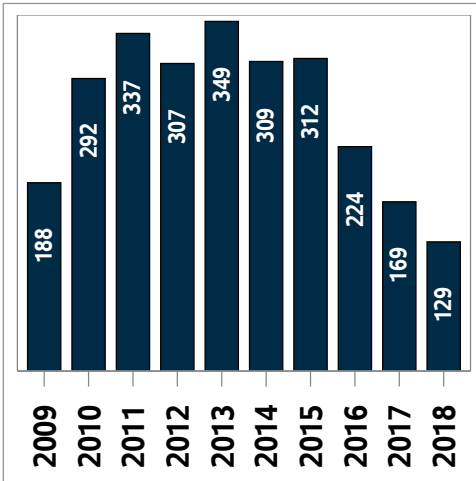
## MLS® HPI Composite Benchmark Price and Average Price



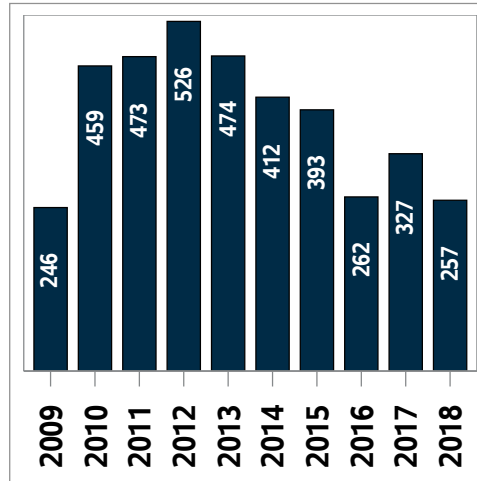
# BURLINGTON (36)

## MLS® Residential Market Activity

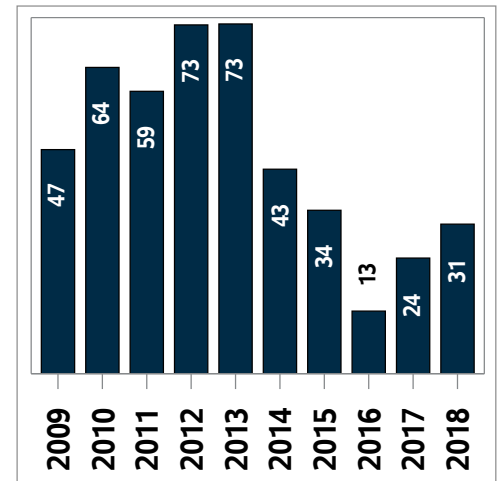
**Sales Activity**  
(October Year-to-date)



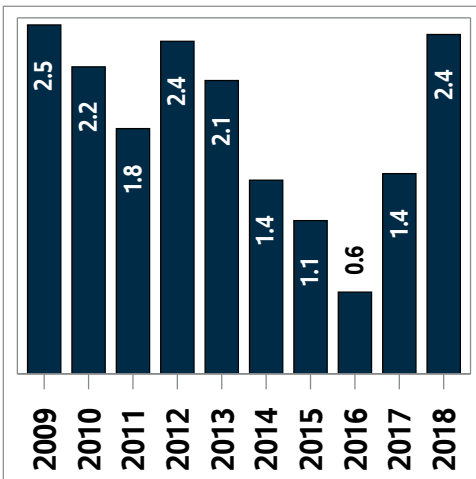
**New Listings**  
(October Year-to-date)



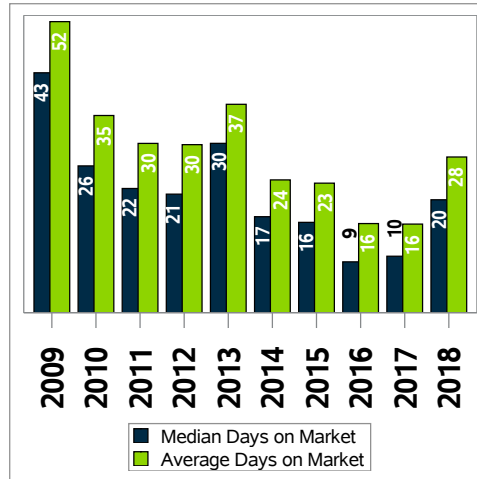
**Active Listings <sup>1</sup>**  
(October Year-to-date)



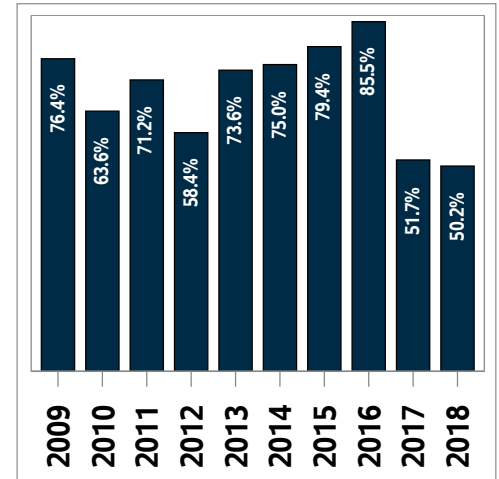
**Months of Inventory <sup>2</sup>**  
(October Year-to-date)



**Days on Market**  
(October Year-to-date)



**Sales to New Listings Ratio**  
(October Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (36)

### MLS® Residential Market Activity

Actual	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	15	15.4	-16.7	-40.0	-21.1	-48.3	
Dollar Volume	\$11,840,000	12.4	-1.2	-29.9	12.2	-2.2	
New Listings	24	-7.7	33.3	-27.3	-29.4	-48.9	33.3
Active Listings	31	19.2	181.8	-3.1	-35.4	-56.3	14.8
Sales to New Listings Ratio <sup>1</sup>	62.5	50.0	100.0	75.8	55.9	61.7	
Months of Inventory <sup>2</sup>	2.1	2.0	0.6	1.3	2.5	2.4	
Average Price	\$789,333	-2.6	18.6	16.8	42.1	89.1	
Median Price	\$788,000	5.8	25.5	9.4	39.3	100.0	
Sales to List Price Ratio	98.1	97.1	100.2	94.9	98.6	98.0	
Median Days on Market	18.0	20.0	16.5	19.0	20.0	28.0	
Average Days on Market	24.9	22.8	18.3	29.0	35.8	33.7	

Year-to-date	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	129	-23.7	-42.4	-58.7	-63.0	-61.7	578.9
Dollar Volume	\$105,284,800	-26.6	-30.7	-44.7	-41.5	-28.8	1,408.9
New Listings	257	-21.4	-1.9	-34.6	-45.8	-45.7	289.4
Active Listings <sup>3</sup>	31	29.3	138.9	-8.5	-57.2	-47.0	148.4
Sales to New Listings Ratio <sup>4</sup>	50.2	51.7	85.5	79.4	73.6	71.2	28.8
Months of Inventory <sup>5</sup>	2.4	1.4	0.6	1.1	2.1	1.8	6.6
Average Price	\$816,161	-3.9	20.3	33.8	58.2	86.0	122.2
Median Price	\$840,000	-2.3	22.2	33.5	54.7	99.1	140.0
Sales to List Price Ratio	97.4	101.9	100.8	98.0	97.2	98.0	97.8
Median Days on Market	20.0	10.0	9.0	16.0	30.0	22.0	41.0
Average Days on Market	27.6	15.7	15.8	22.9	36.9	30.0	43.9

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

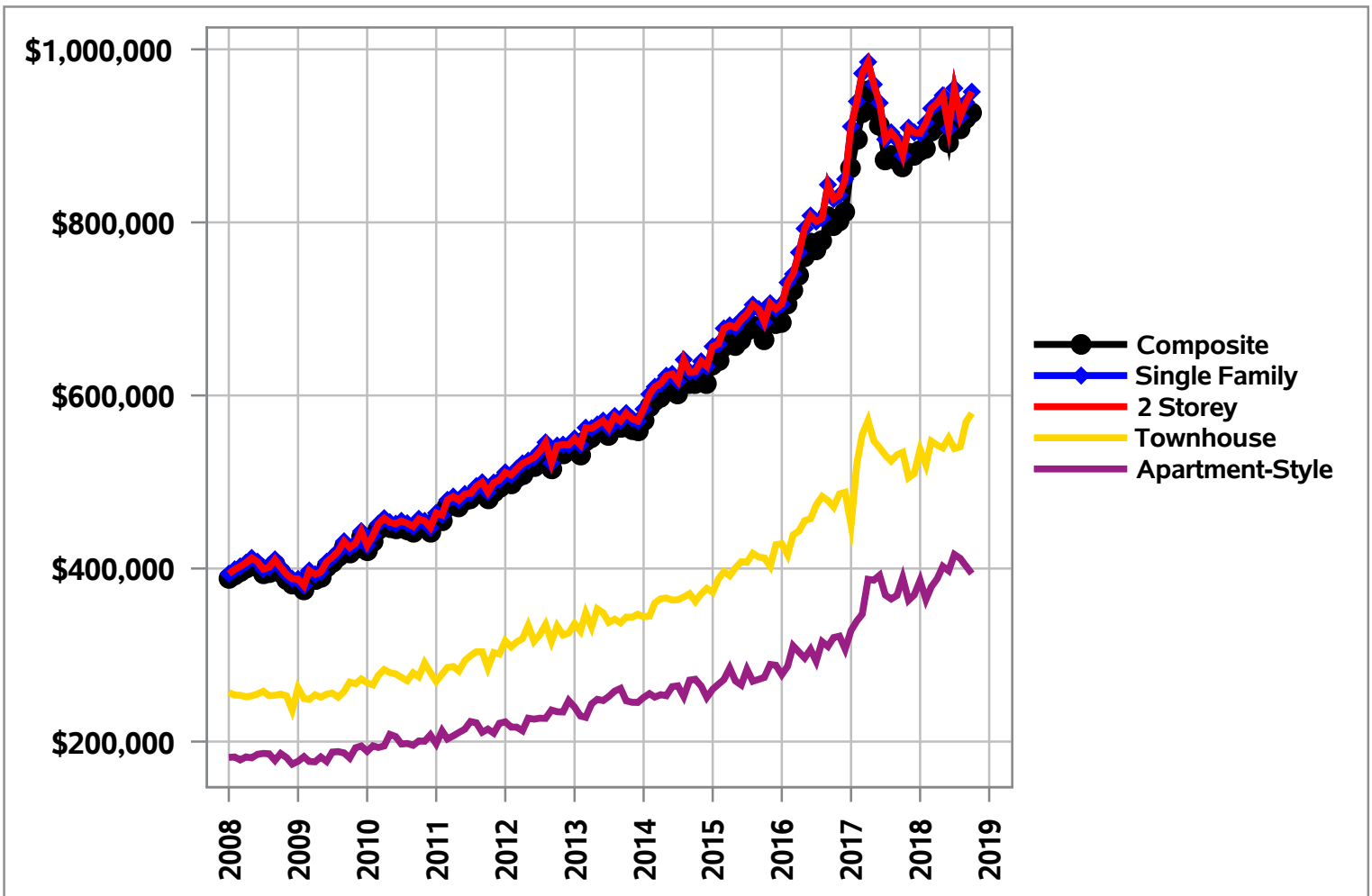
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (36) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$927,000	0.8	-0.8	1.6	7.4	39.5	63.6
Single Family	\$950,900	1.3	-0.4	1.4	8.4	39.0	64.1
One Storey							
Two Storey	\$950,900	1.3	-0.4	1.4	8.4	39.0	64.1
Townhouse	\$579,500	1.8	7.6	6.8	8.5	40.6	68.6
Apartment-Style	\$394,100	-2.1	-5.3	1.5	1.2	43.8	59.5

### MLS® HPI Benchmark Price



# BURLINGTON (36)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1687
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## BURLINGTON (36)

### MLS® HPI Benchmark Descriptions

#### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1386
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers

# BURLINGTON (36)

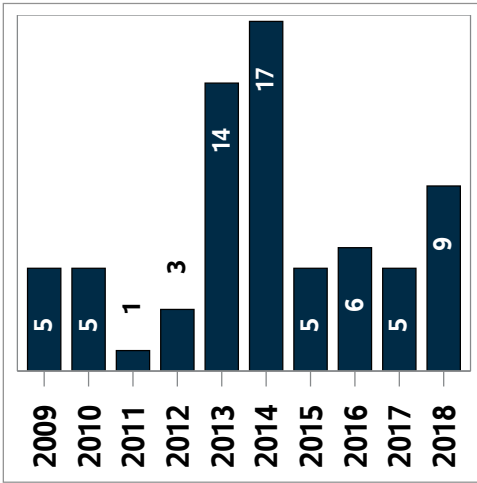
## MLS® HPI Benchmark Descriptions

### Apartment-Style

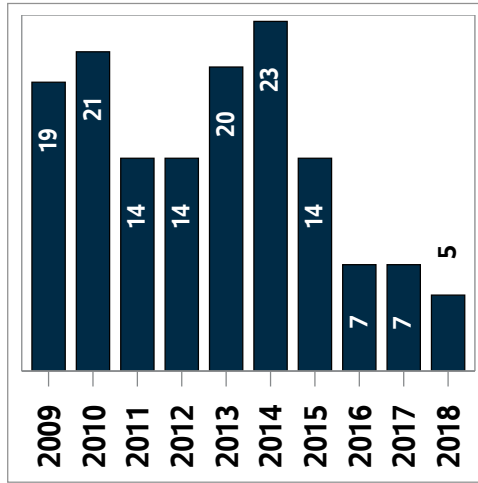
Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	783
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	4
Wastewater Disposal	Municipal sewers

# BURLINGTON (38) MLS® Residential Market Activity

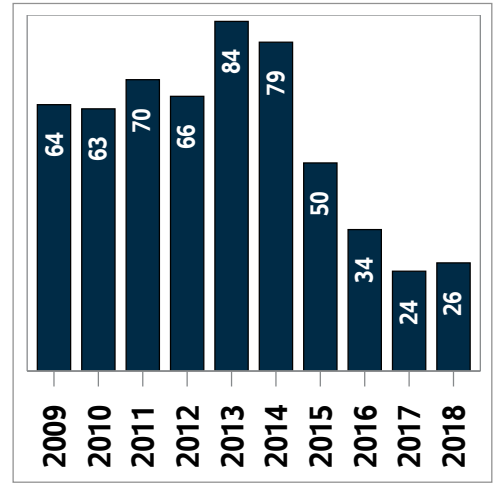
Sales Activity (October only)



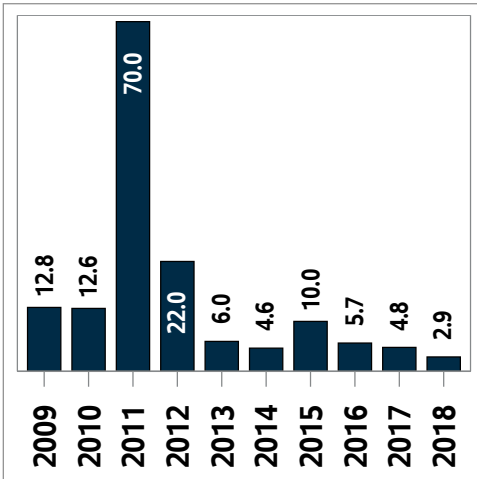
New Listings (October only)



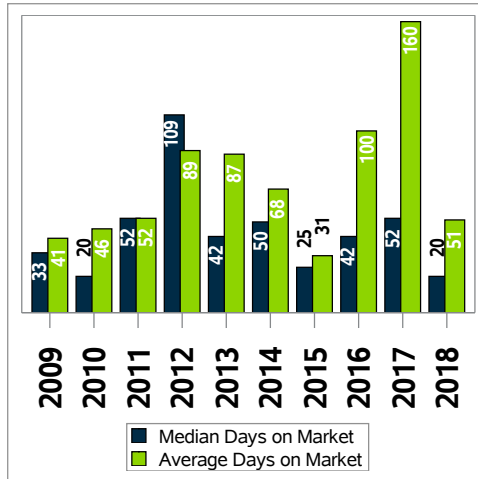
Active Listings (October only)



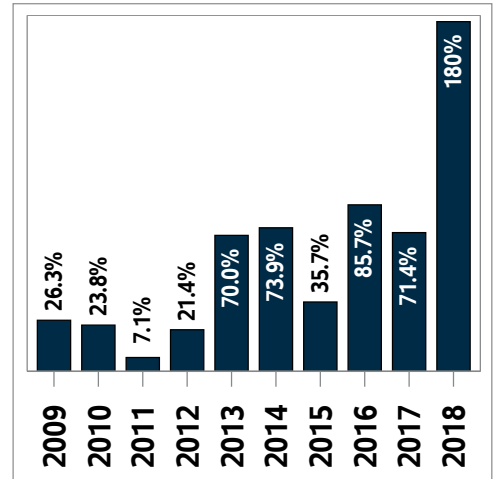
Months of Inventory (October only)



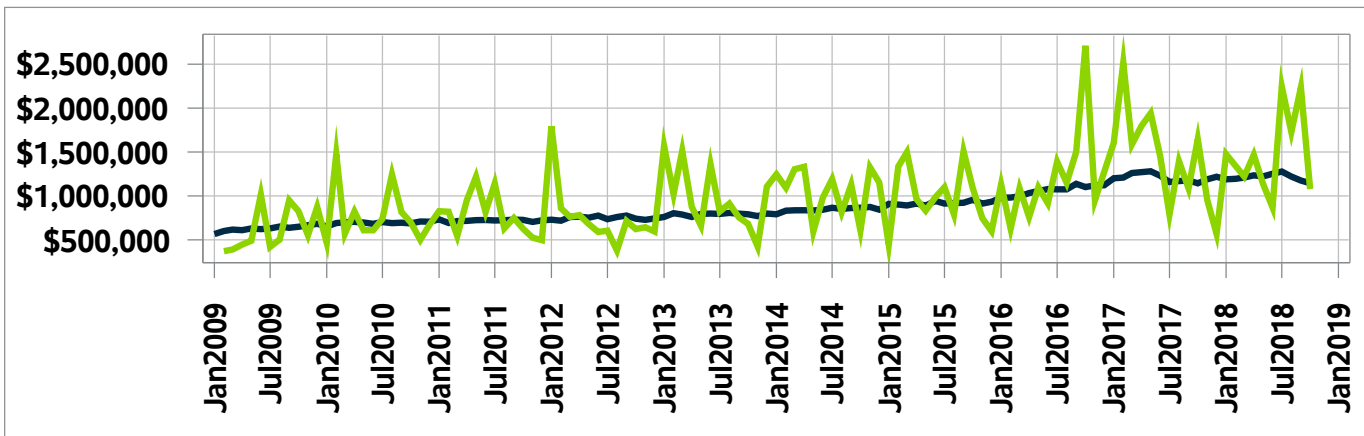
Days on Market (October only)



Sales to New Listings Ratio (October only)



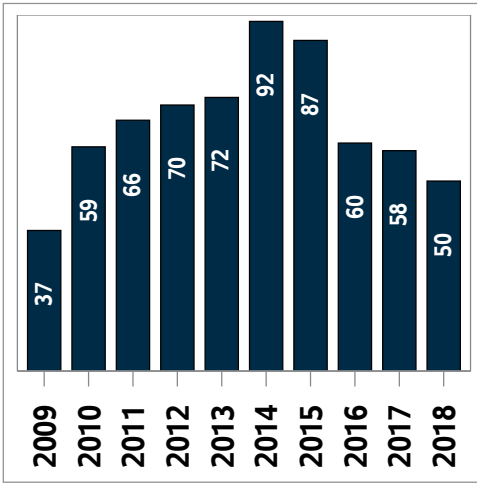
## MLS® HPI Composite Benchmark Price and Average Price



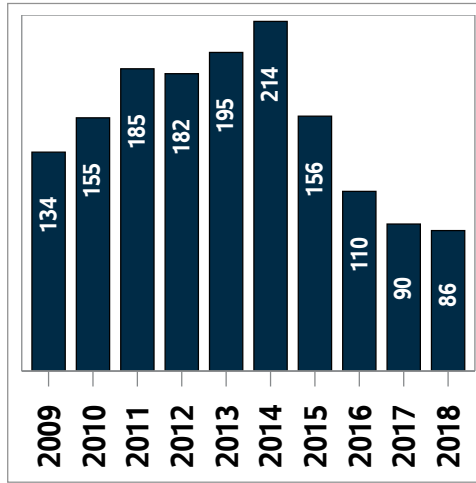
# BURLINGTON (38)

## MLS® Residential Market Activity

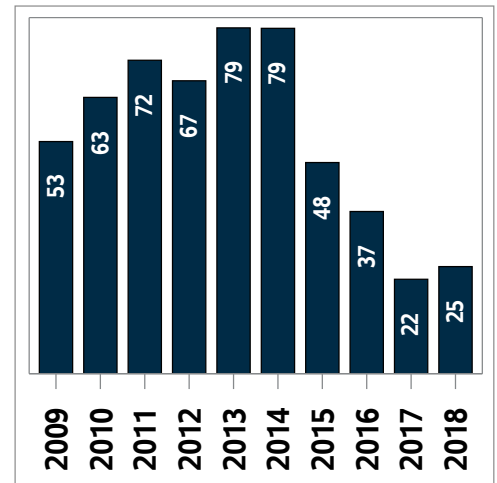
**Sales Activity**  
(October Year-to-date)



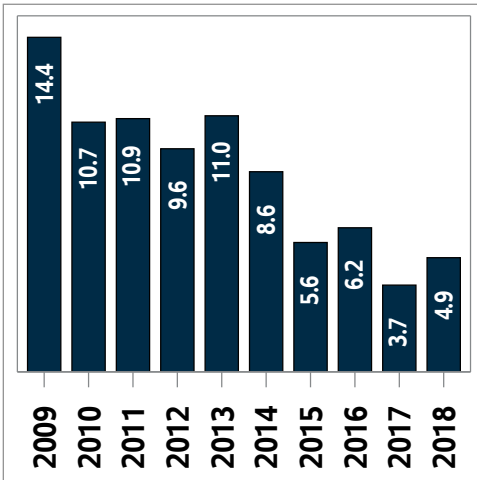
**New Listings**  
(October Year-to-date)



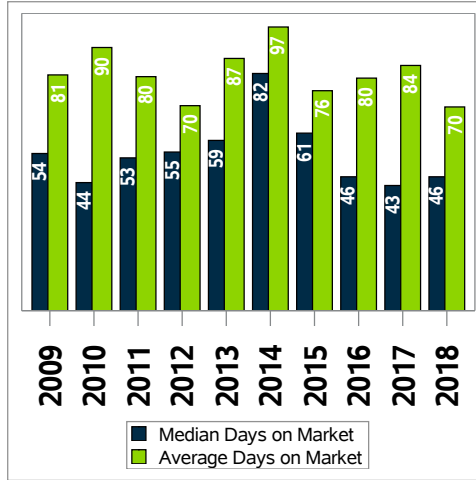
**Active Listings <sup>1</sup>**  
(October Year-to-date)



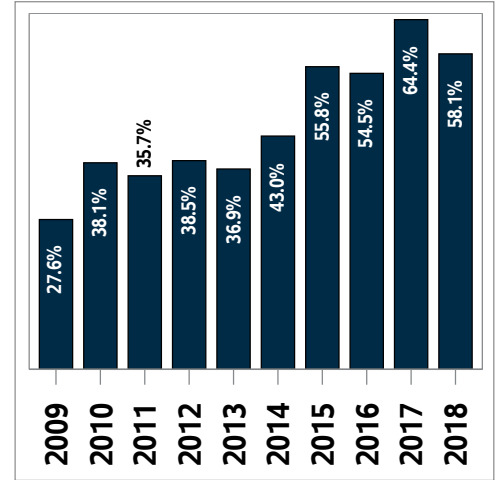
**Months of Inventory <sup>2</sup>**  
(October Year-to-date)



**Days on Market**  
(October Year-to-date)



**Sales to New Listings Ratio**  
(October Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (38)

### MLS® Residential Market Activity

Actual	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	9	80.0	50.0	80.0	-35.7	800.0	200.0
Dollar Volume	\$9,701,500	17.9	-40.3	78.3	1.6	1,448.5	404.0
New Listings	5	-28.6	-28.6	-64.3	-75.0	-64.3	-37.5
Active Listings	26	8.3	-23.5	-48.0	-69.0	-62.9	-10.3
Sales to New Listings Ratio <sup>1</sup>	180.0	71.4	85.7	35.7	70.0	7.1	37.5
Months of Inventory <sup>2</sup>	2.9	4.8	5.7	10.0	6.0	70.0	9.7
Average Price	\$1,077,944	-34.5	-60.2	-0.9	58.1	72.1	68.0
Median Price	\$890,000	-19.2	-17.2	-31.4	41.7	42.1	102.3
Sales to List Price Ratio	95.2	93.2	99.9	97.5	91.8	96.4	94.9
Median Days on Market	20.0	52.0	42.0	25.0	42.0	52.0	53.0
Average Days on Market	51.1	160.4	100.2	31.4	87.4	52.0	107.0

Year-to-date	October 2018	Compared to <sup>6</sup>					
		October 2017	October 2016	October 2015	October 2013	October 2011	October 2008
Sales Activity	50	-13.8	-16.7	-42.5	-30.6	-24.2	92.3
Dollar Volume	\$72,246,210	-28.3	-4.1	-21.4	14.2	21.9	120.6
New Listings	86	-4.4	-21.8	-44.9	-55.9	-53.5	11.7
Active Listings <sup>3</sup>	25	13.4	-34.0	-49.3	-69.0	-65.8	-4.3
Sales to New Listings Ratio <sup>4</sup>	58.1	64.4	54.5	55.8	36.9	35.7	33.8
Months of Inventory <sup>5</sup>	4.9	3.7	6.2	5.6	11.0	10.9	9.8
Average Price	\$1,444,924	-16.8	15.1	36.8	64.5	60.9	14.7
Median Price	\$1,197,500	-12.1	22.2	36.1	71.1	56.0	47.4
Sales to List Price Ratio	93.9	96.4	96.4	95.7	93.0	95.0	97.5
Median Days on Market	46.0	43.0	46.0	61.0	58.5	52.5	42.5
Average Days on Market	70.0	84.3	79.9	75.6	86.7	80.4	61.6

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

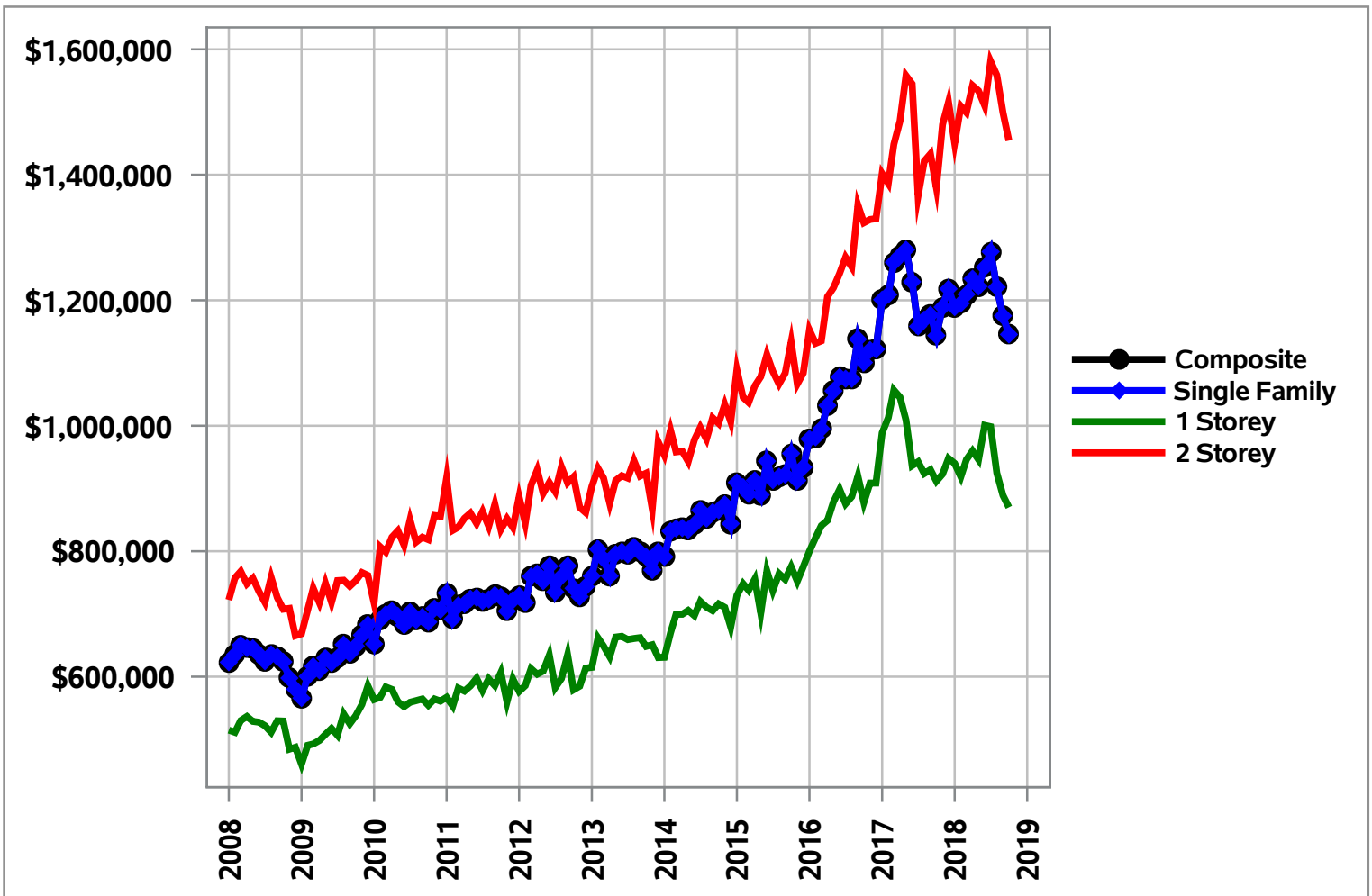
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (38) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$1,145,500	-2.5	-10.3	-7.2	0.1	19.8	44.8
Single Family	\$1,145,500	-2.5	-10.3	-7.2	0.1	19.8	44.8
One Storey	\$869,900	-2.1	-12.9	-9.4	-4.6	12.2	34.2
Two Storey	\$1,454,400	-3.0	-8.0	-5.7	5.4	28.3	57.4
Townhouse							
Apartment-Style							

### MLS® HPI Benchmark Price



## BURLINGTON (38)

### MLS® HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	46882
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

# BURLINGTON (38)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1707
Half Bathrooms	0
Heating	Forced air
Lot Size	43427
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2868
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	60000
Number of Fireplaces	2
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private