

# HAMILTON

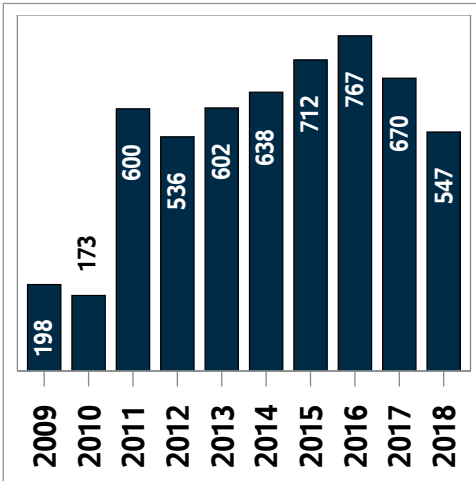
## MLS® Residential Market Activity

### November 2018

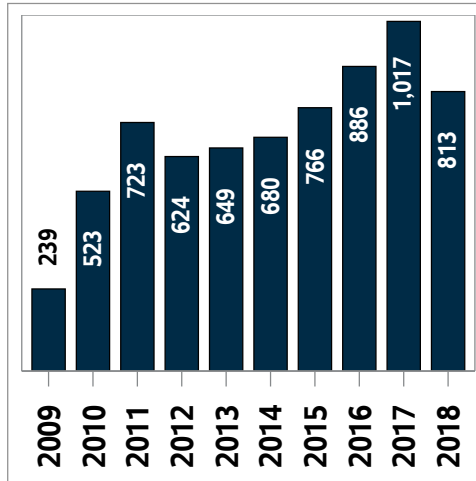


## HAMILTON MLS® Residential Market Activity

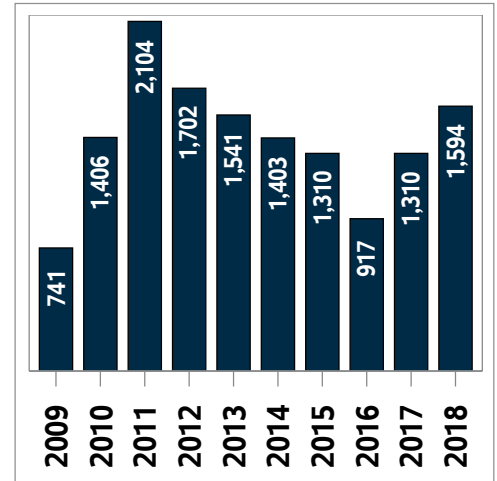
Sales Activity  
(November only)



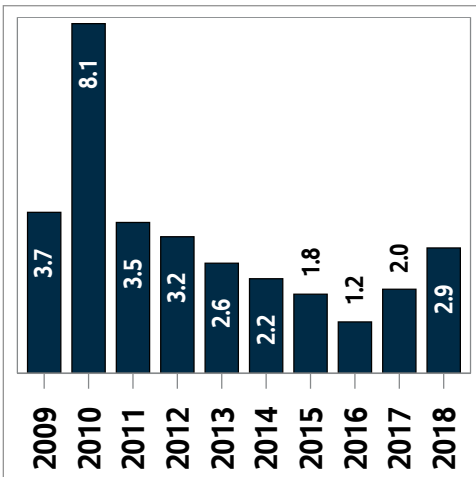
New Listings  
(November only)



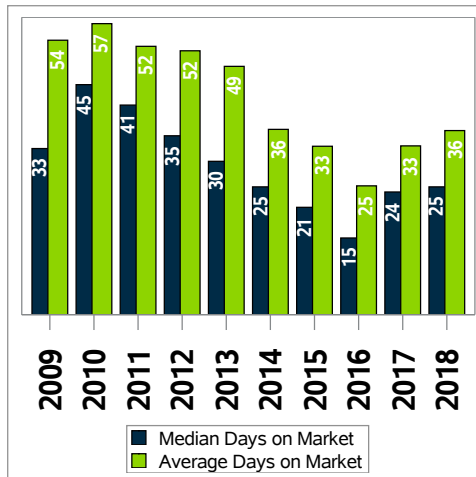
Active Listings  
(November only)



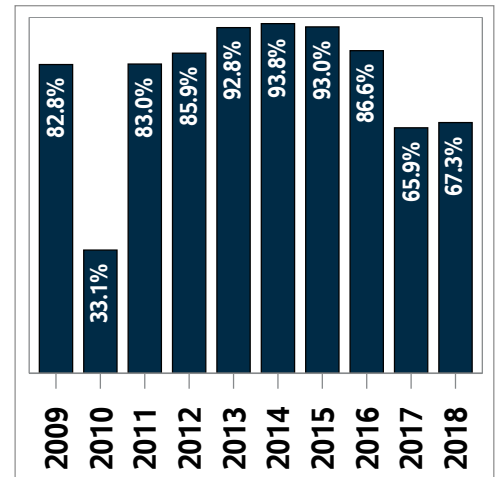
Months of Inventory  
(November only)



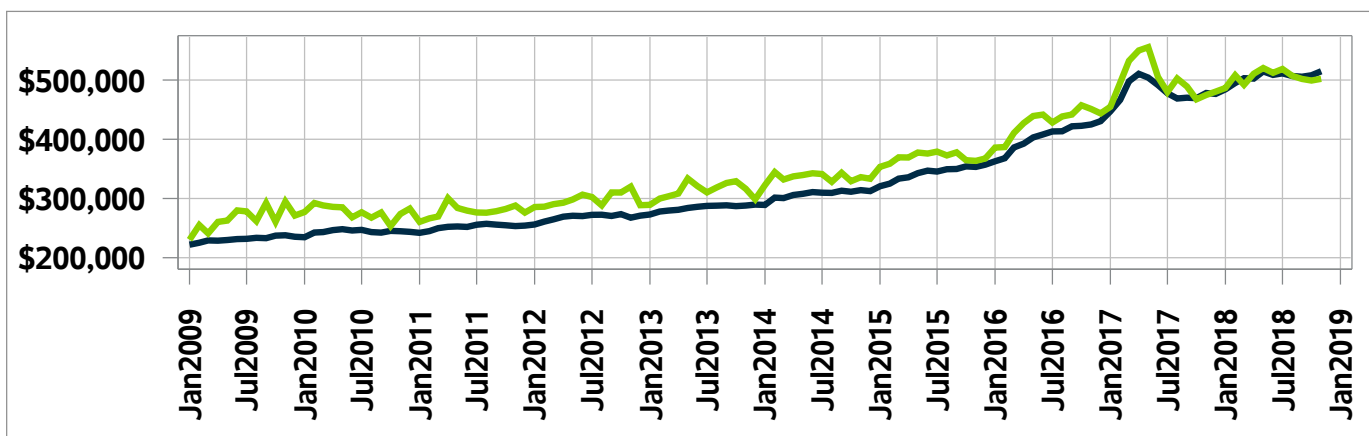
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



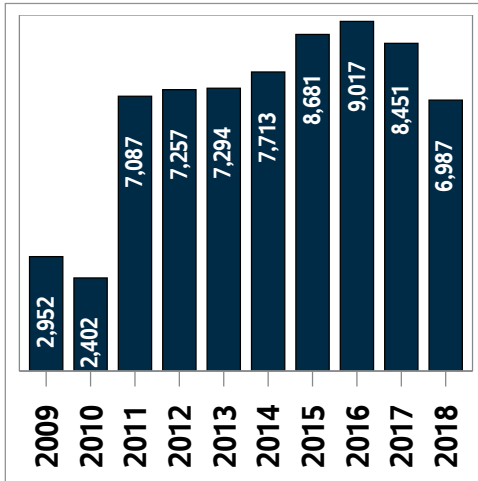
MLS® HPI Composite Benchmark Price and Average Price



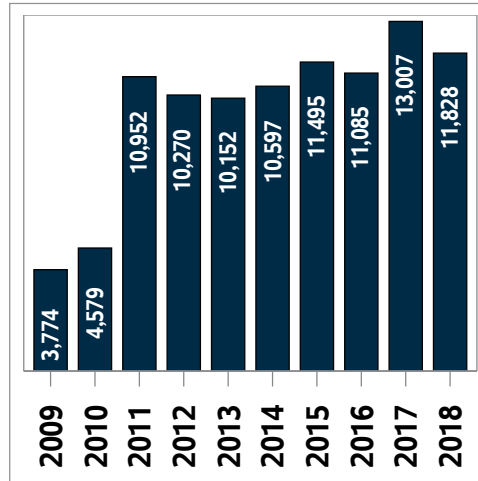
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## MLS® Residential Market Activity

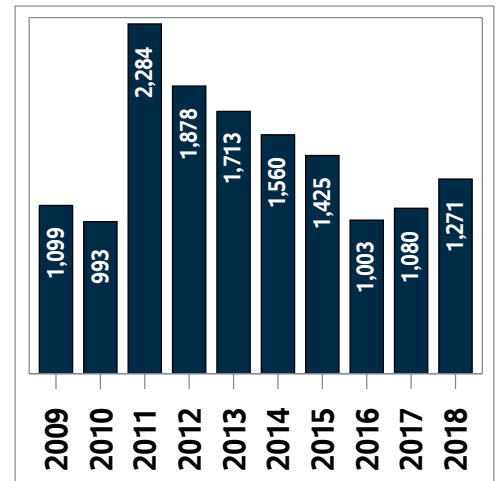
**Sales Activity**  
(November Year-to-date)



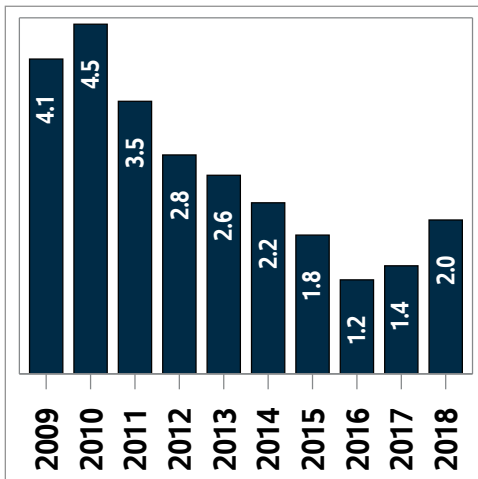
**New Listings**  
(November Year-to-date)



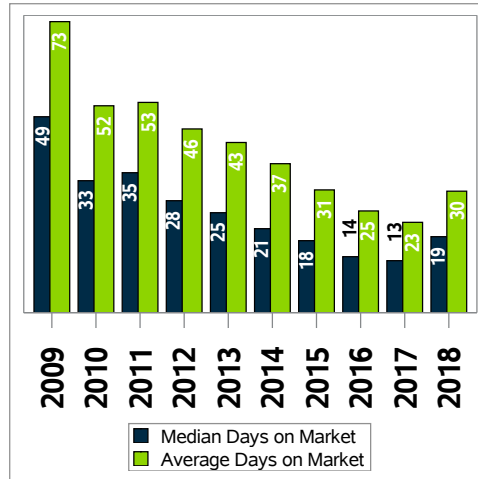
**Active Listings <sup>1</sup>**  
(November Year-to-date)



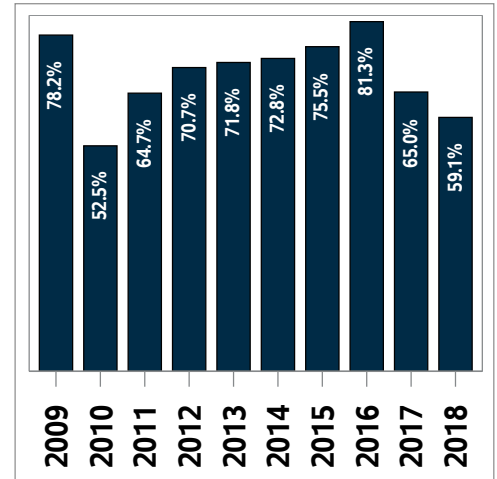
**Months of Inventory <sup>2</sup>**  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# HAMILTON

## MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	547	-18.4	-28.7	-23.2	-9.1	-8.8	45.5
Dollar Volume	\$274,632,170	-13.7	-20.6	6.1	44.2	58.9	186.6
New Listings	813	-20.1	-8.2	6.1	25.3	12.4	4.9
Active Listings	1,594	21.7	73.8	21.7	3.4	-24.2	-37.5
Sales to New Listings Ratio <sup>1</sup>	67.3	65.9	86.6	93.0	92.8	83.0	48.5
Months of Inventory <sup>2</sup>	2.9	2.0	1.2	1.8	2.6	3.5	6.8
Average Price	\$502,070	5.7	11.3	38.1	58.7	74.3	97.0
Median Price	\$469,000	8.3	16.1	42.1	72.0	80.2	117.4
Sales to List Price Ratio	97.9	97.8	100.4	98.7	96.5	96.2	94.8
Median Days on Market	25.0	24.0	15.0	21.0	30.0	41.0	46.0
Average Days on Market	36.0	33.0	25.2	32.9	48.6	52.5	58.6

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	6,987	-17.3	-22.5	-19.5	-4.2	-1.4	7.2
Dollar Volume	\$3,532,647,537	-16.9	-8.8	10.1	54.4	78.7	125.8
New Listings	11,828	-9.1	6.7	2.9	16.5	8.0	8.9
Active Listings <sup>3</sup>	1,271	17.7	26.8	-10.8	-25.8	-44.3	-42.3
Sales to New Listings Ratio <sup>4</sup>	59.1	65.0	81.3	75.5	71.8	64.7	60.0
Months of Inventory <sup>5</sup>	2.0	1.4	1.2	1.8	2.6	3.5	3.7
Average Price	\$505,603	0.5	17.7	36.8	61.2	81.2	110.7
Median Price	\$470,000	2.2	19.6	38.6	65.6	84.3	111.7
Sales to List Price Ratio	98.5	102.7	101.0	98.9	97.1	96.4	96.4
Median Days on Market	19.0	13.0	14.0	18.0	25.0	35.0	33.0
Average Days on Market	30.4	22.6	25.4	30.7	42.6	52.6	48.6

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

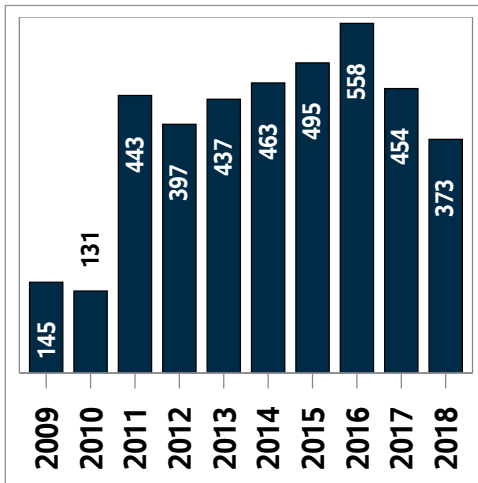
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

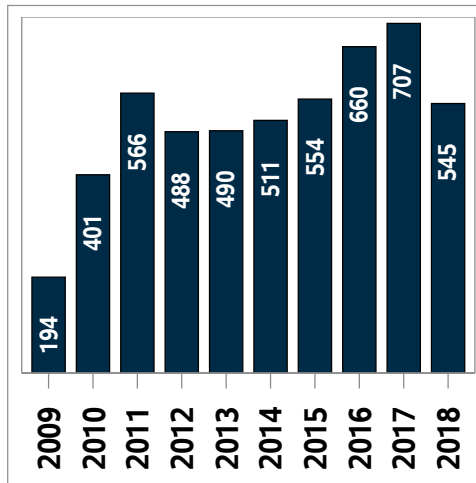
# HAMILTON

## MLS® Single Family Market Activity

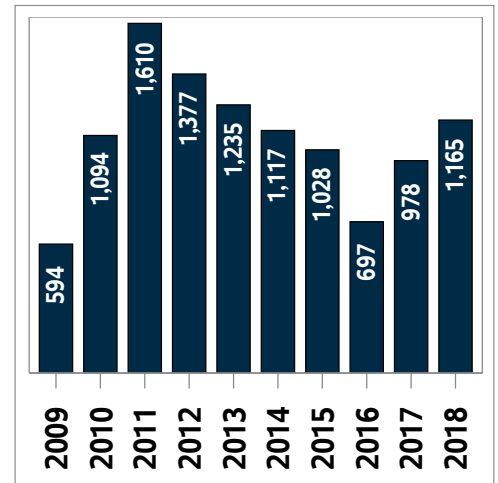
Sales Activity  
(November only)



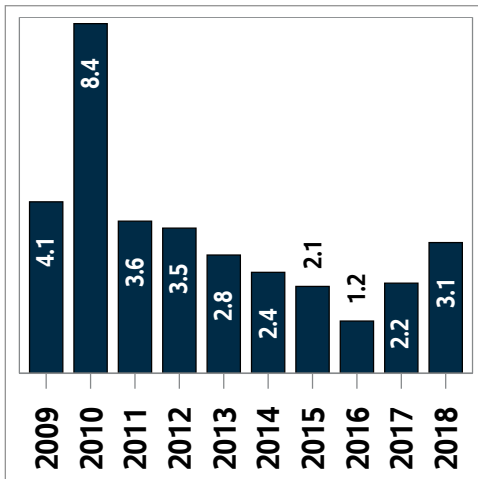
New Listings  
(November only)



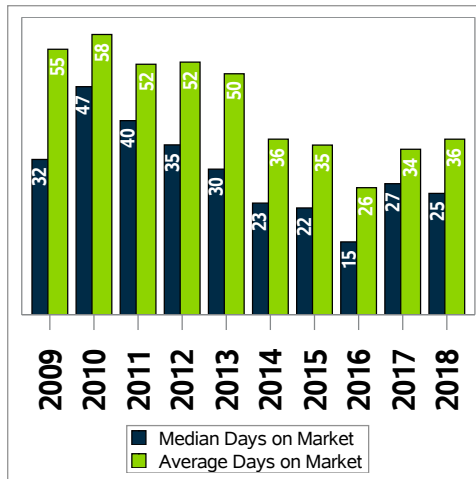
Active Listings  
(November only)



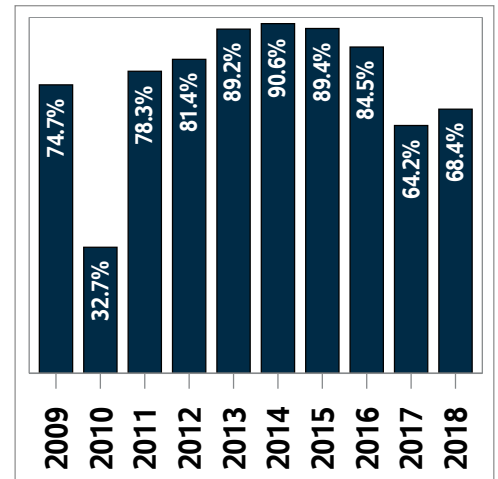
Months of Inventory  
(November only)



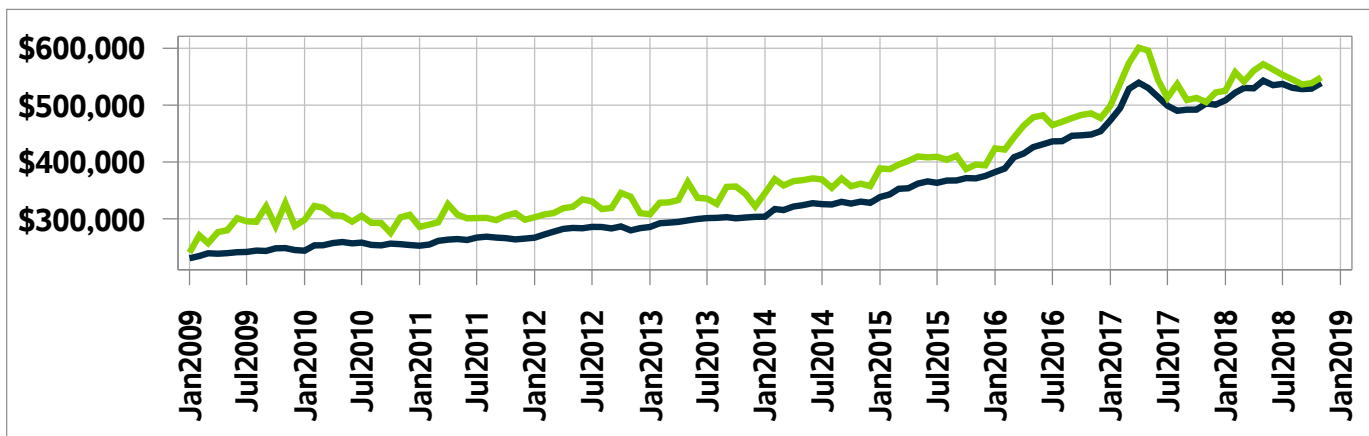
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



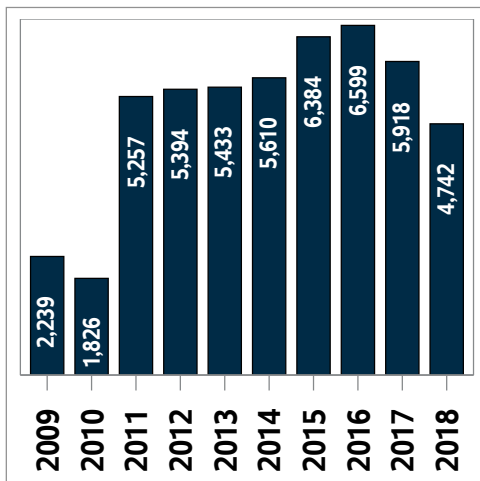
MLS® HPI Single Family Benchmark Price and Average Price



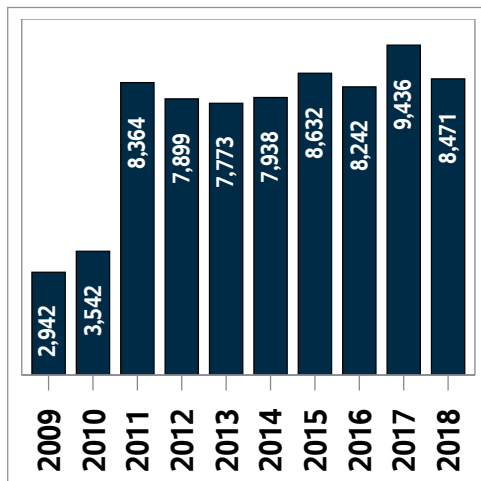
# HAMILTON

## MLS® Single Family Market Activity

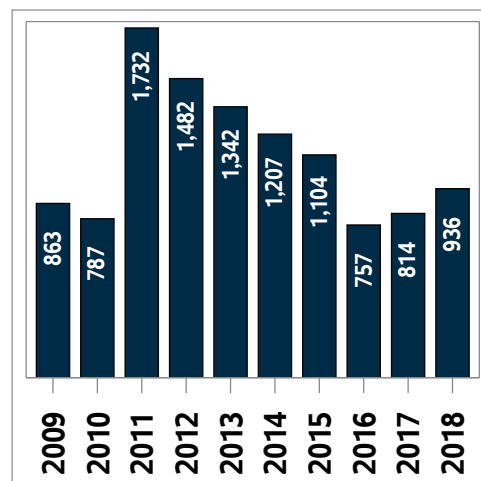
**Sales Activity**  
(November Year-to-date)



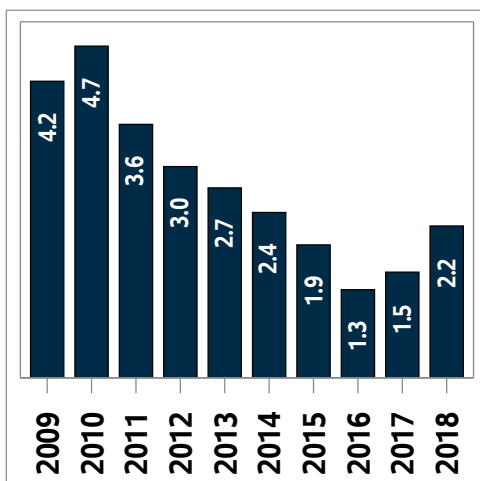
**New Listings**  
(November Year-to-date)



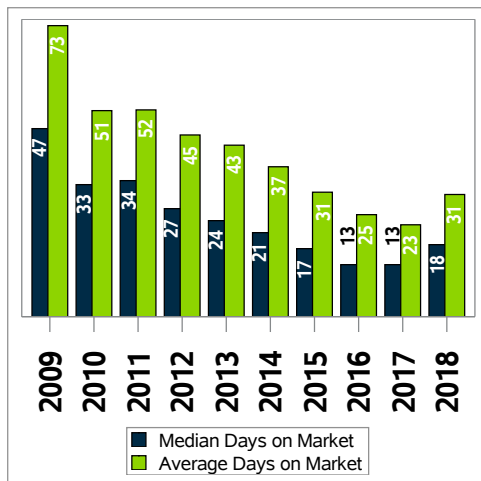
**Active Listings <sup>1</sup>**  
(November Year-to-date)



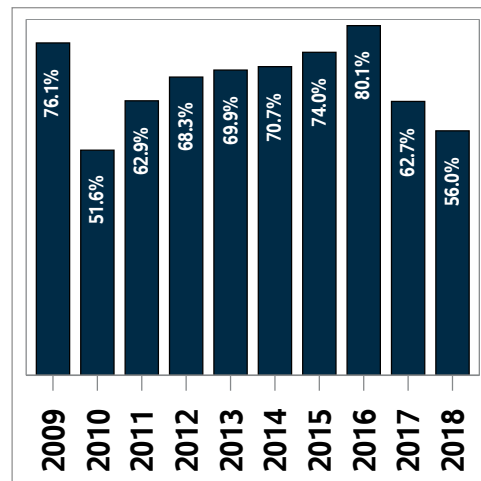
**Months of Inventory <sup>2</sup>**  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month



# HAMILTON

## MLS® Single Family Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	373	-17.8	-33.2	-24.6	-14.6	-15.8	37.1
Dollar Volume	\$204,675,479	-10.8	-24.5	4.6	36.4	49.1	182.0
New Listings	545	-22.9	-17.4	-1.6	11.2	-3.7	-5.4
Active Listings	1,165	19.1	67.1	13.3	-5.7	-27.6	-41.3
Sales to New Listings Ratio <sup>1</sup>	68.4	64.2	84.5	89.4	89.2	78.3	47.2
Months of Inventory <sup>2</sup>	3.1	2.2	1.2	2.1	2.8	3.6	7.3
Average Price	\$548,728	8.6	13.0	38.8	59.8	77.0	105.7
Median Price	\$500,000	11.1	17.6	40.8	67.2	76.7	122.2
Sales to List Price Ratio	97.8	98.0	100.6	98.4	96.7	96.2	94.9
Median Days on Market	25.0	27.0	15.0	22.0	30.0	40.0	45.5
Average Days on Market	36.2	34.1	26.2	35.0	49.7	51.6	58.5

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	4,742	-19.9	-28.1	-25.7	-12.7	-9.8	-1.6
Dollar Volume	\$2,611,473,934	-19.3	-15.1	1.9	41.6	64.0	109.9
New Listings	8,471	-10.2	2.8	-1.9	9.0	1.3	2.4
Active Listings <sup>3</sup>	936	15.1	23.8	-15.2	-30.2	-45.9	-45.8
Sales to New Listings Ratio <sup>4</sup>	56.0	62.7	80.1	74.0	69.9	62.9	58.3
Months of Inventory <sup>5</sup>	2.2	1.5	1.3	1.9	2.7	3.6	3.9
Average Price	\$550,712	0.7	18.2	37.2	62.2	81.8	113.4
Median Price	\$500,000	1.0	19.0	37.0	62.9	81.8	112.8
Sales to List Price Ratio	98.5	103.0	101.3	99.0	97.2	96.6	96.5
Median Days on Market	18.0	13.0	13.0	17.0	24.0	34.0	33.0
Average Days on Market	30.5	23.0	25.5	31.1	42.9	51.7	49.2

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

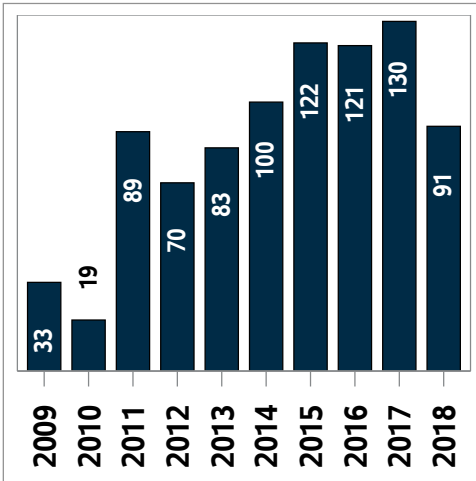
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

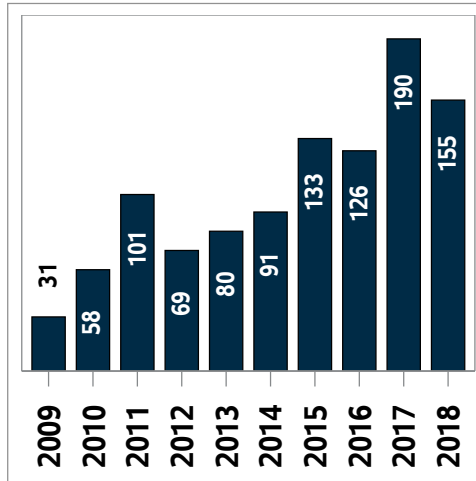
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## HAMILTON MLS® Townhouse Market Activity

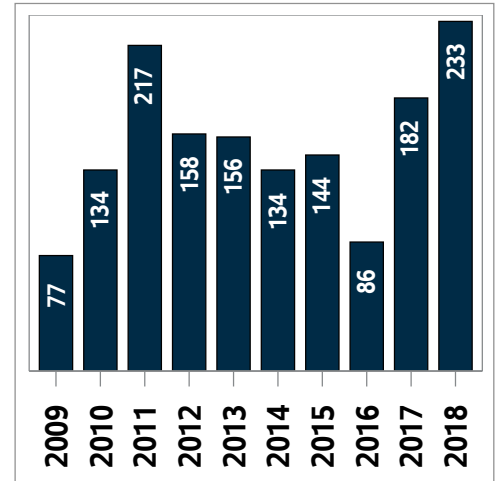
Sales Activity  
(November only)



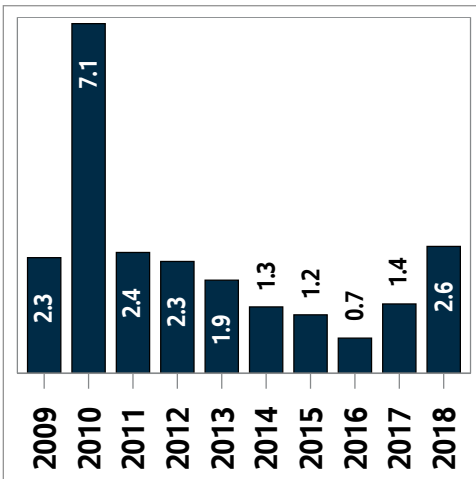
New Listings  
(November only)



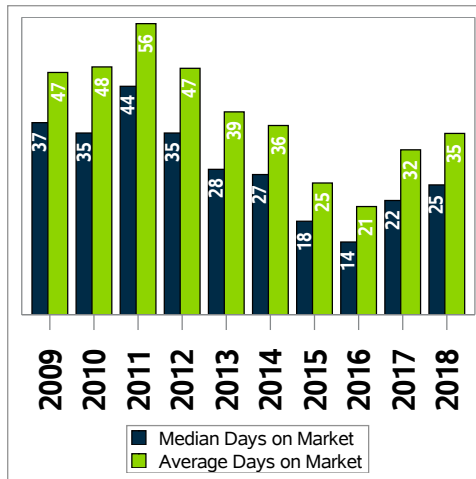
Active Listings  
(November only)



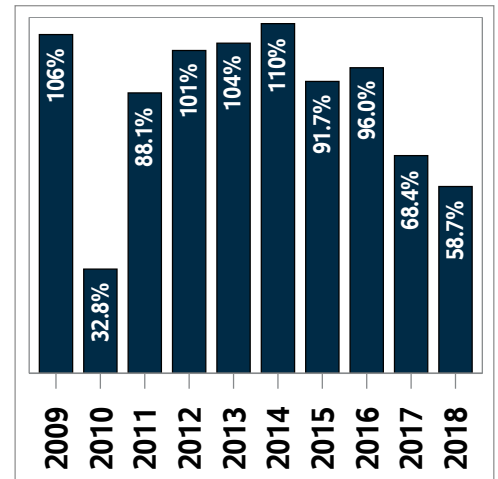
Months of Inventory  
(November only)



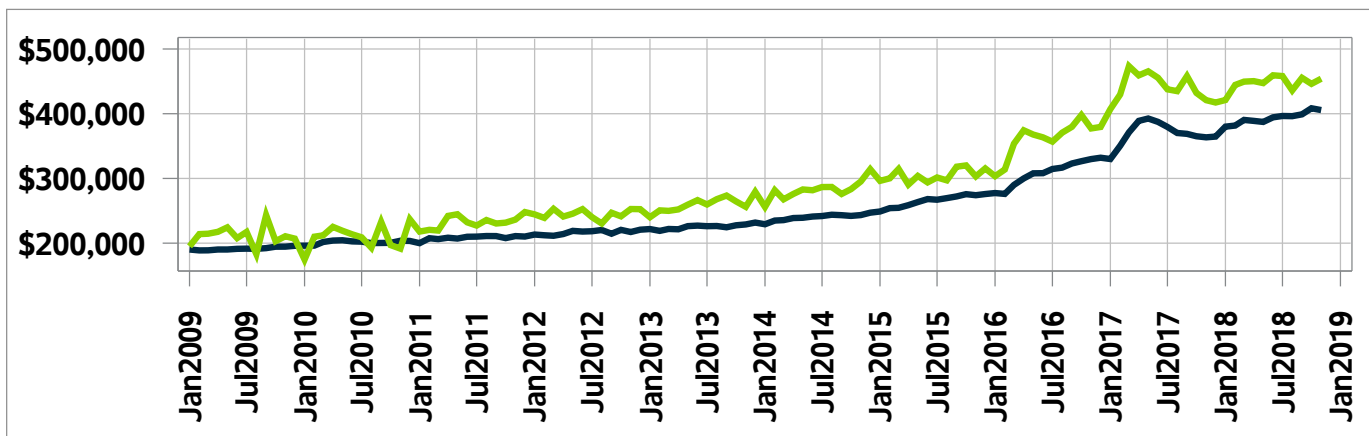
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



MLS® HPI Townhouse Benchmark Price and Average Price

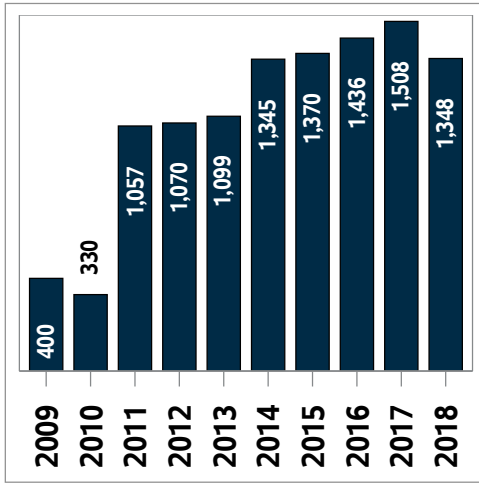




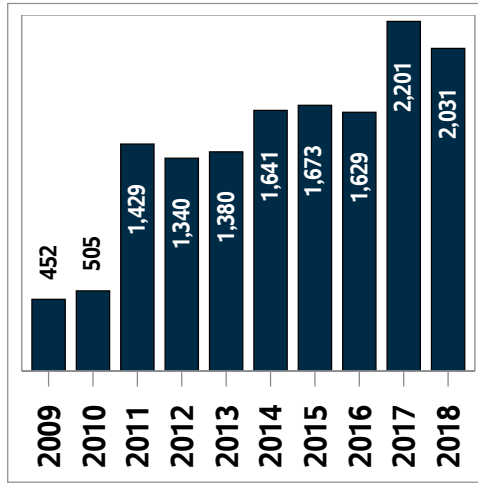
# HAMILTON

## MLS® Townhouse Market Activity

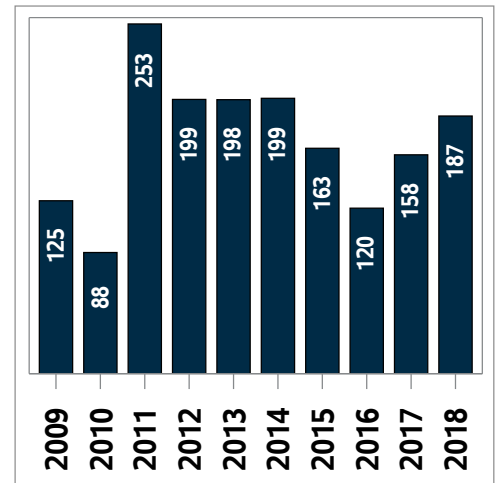
**Sales Activity**  
(November Year-to-date)



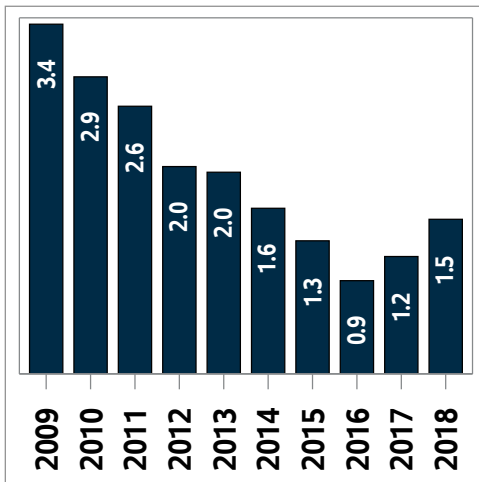
**New Listings**  
(November Year-to-date)



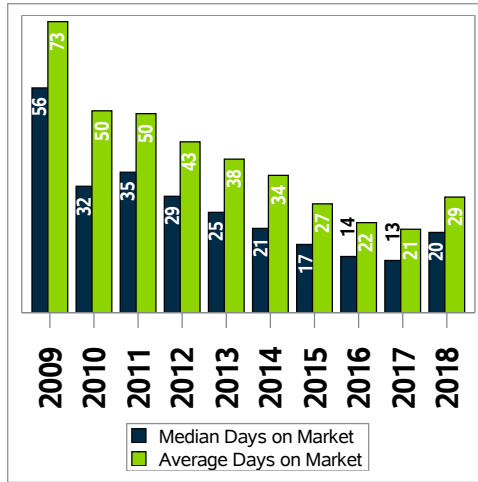
**Active Listings**<sup>1</sup>  
(November Year-to-date)



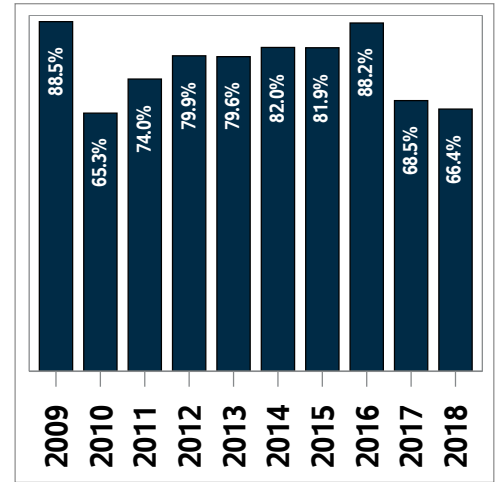
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HAMILTON MLS® Townhouse Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	91	-30.0	-24.8	-25.4	9.6	2.2	51.7
Dollar Volume	\$41,322,221	-24.5	-9.5	11.7	94.3	96.4	244.4
New Listings	155	-18.4	23.0	16.5	93.8	53.5	39.6
Active Listings	233	28.0	170.9	61.8	49.4	7.4	-21.3
Sales to New Listings Ratio <sup>1</sup>	58.7	68.4	96.0	91.7	103.8	88.1	54.1
Months of Inventory <sup>2</sup>	2.6	1.4	0.7	1.2	1.9	2.4	4.9
Average Price	\$454,090	7.9	20.4	49.8	77.3	92.1	127.1
Median Price	\$460,000	6.8	17.9	48.4	80.4	85.5	117.2
Sales to List Price Ratio	98.6	97.0	100.2	99.5	96.5	96.2	94.0
Median Days on Market	25.0	22.0	14.0	18.0	28.0	44.0	51.0
Average Days on Market	34.9	31.8	20.8	25.4	39.1	56.1	65.7

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	1,348	-10.6	-6.1	-1.6	22.7	27.5	37.3
Dollar Volume	\$604,802,962	-10.0	15.7	45.4	112.0	147.1	205.0
New Listings	2,031	-7.7	24.7	21.4	47.2	42.1	38.4
Active Listings <sup>3</sup>	187	17.7	55.7	14.3	-6.0	-26.3	-27.6
Sales to New Listings Ratio <sup>4</sup>	66.4	68.5	88.2	81.9	79.6	74.0	66.9
Months of Inventory <sup>5</sup>	1.5	1.2	0.9	1.3	2.0	2.6	2.9
Average Price	\$448,667	0.7	23.3	47.8	72.9	93.8	122.2
Median Price	\$451,000	2.5	21.9	46.4	72.8	91.9	120.0
Sales to List Price Ratio	98.5	102.4	101.1	99.0	97.1	96.7	96.3
Median Days on Market	20.0	13.0	14.0	17.0	25.0	35.0	31.5
Average Days on Market	28.8	20.8	22.4	27.1	38.3	49.6	46.1

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

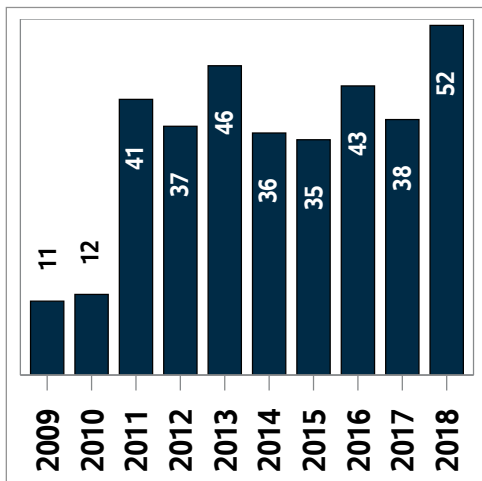
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

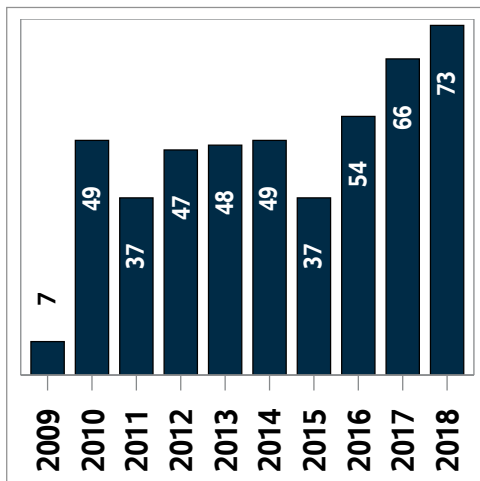
# HAMILTON

## MLS® Apartment-Style Market Activity

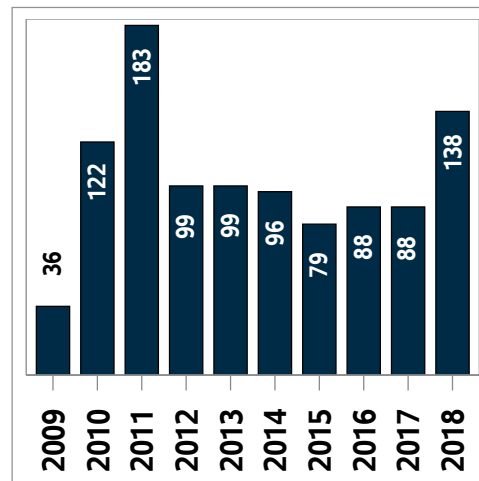
**Sales Activity**  
(November only)



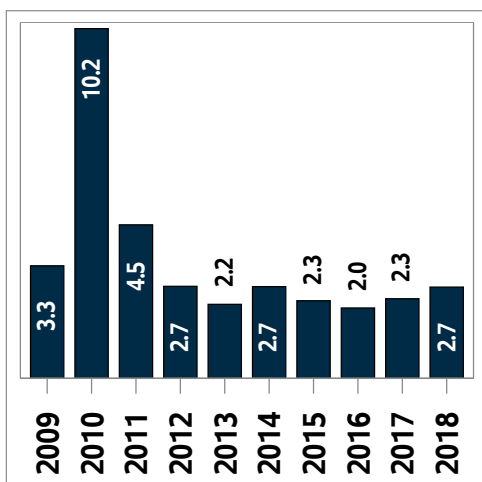
**New Listings**  
(November only)



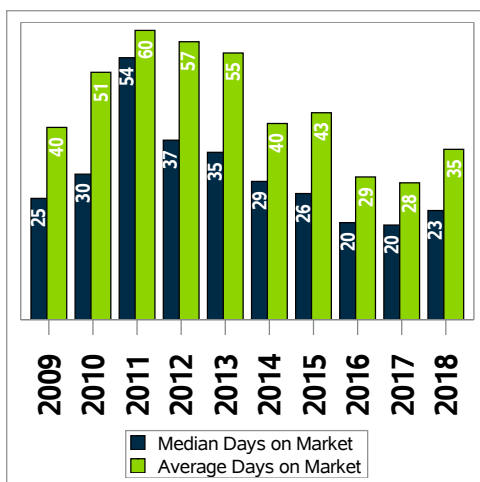
**Active Listings**  
(November only)



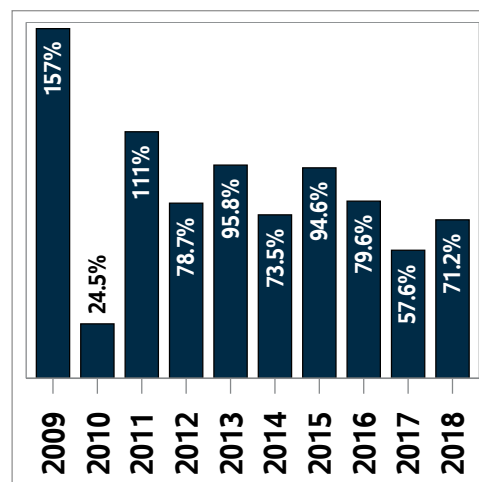
**Months of Inventory**  
(November only)



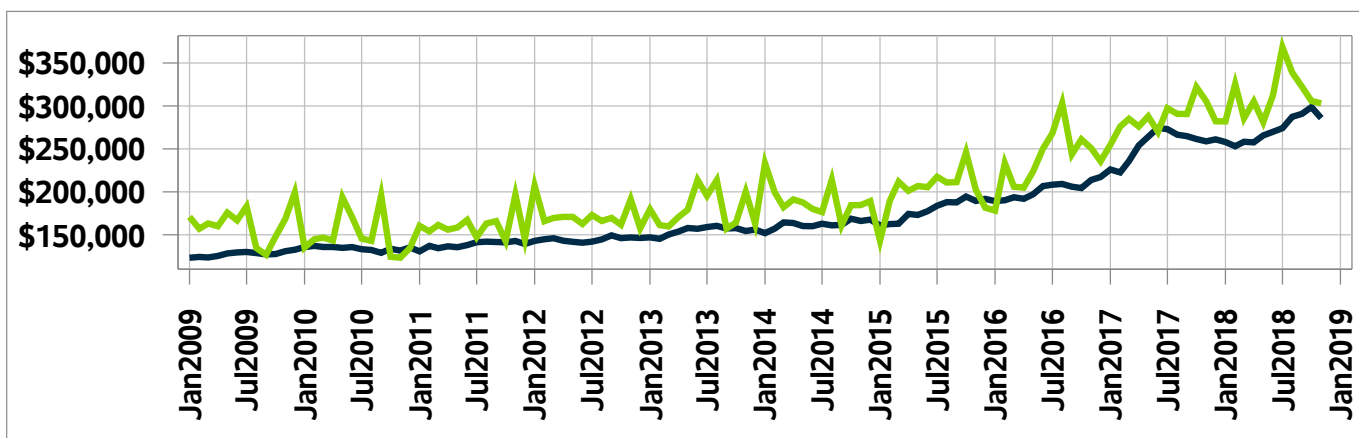
**Days on Market**  
(November only)



**Sales to New Listings Ratio**  
(November only)



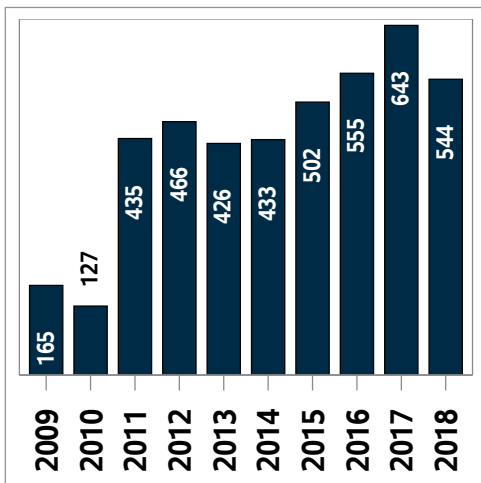
## MLS® HPI Apartment-Style Benchmark Price and Average Price



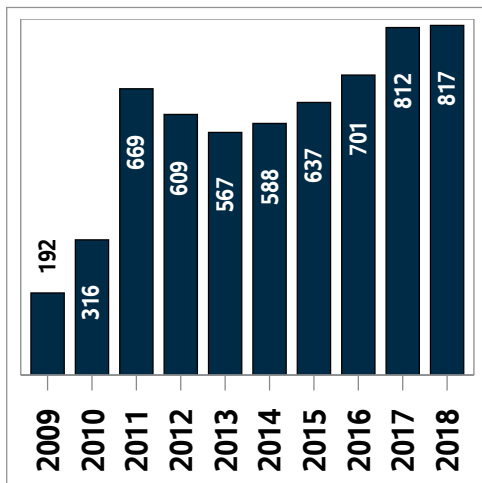
# HAMILTON

## MLS® Apartment-Style Market Activity

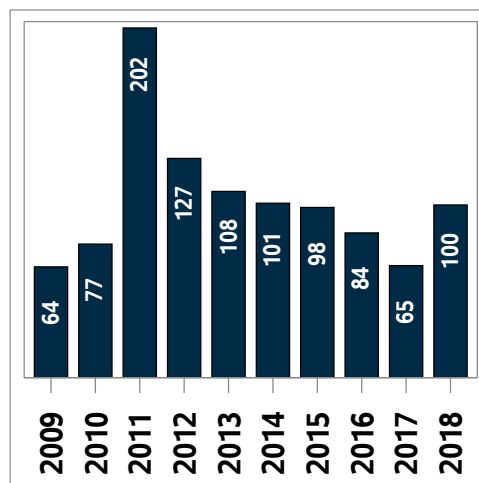
**Sales Activity**  
(November Year-to-date)



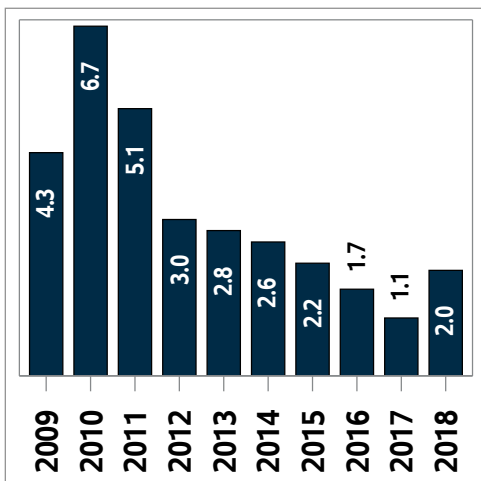
**New Listings**  
(November Year-to-date)



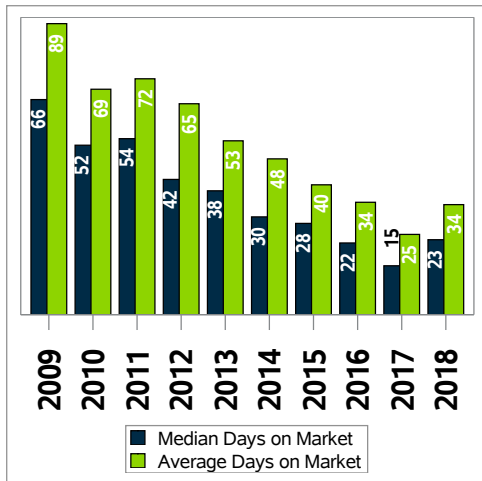
**Active Listings**<sup>1</sup>  
(November Year-to-date)



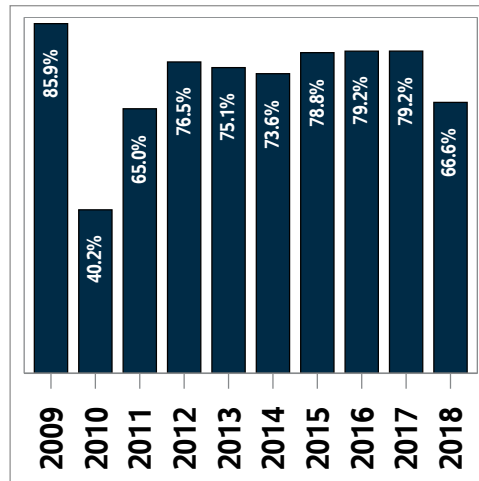
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HAMILTON

### MLS® Apartment-Style Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	52	36.8	20.9	48.6	13.0	26.8	333.3
Dollar Volume	\$15,759,070	35.7	46.1	122.4	71.3	95.4	719.4
New Listings	73	10.6	35.2	97.3	52.1	97.3	65.9
Active Listings	138	56.8	56.8	74.7	39.4	-24.6	-7.4
Sales to New Listings Ratio <sup>1</sup>	71.2	57.6	79.6	94.6	95.8	110.8	27.3
Months of Inventory <sup>2</sup>	2.7	2.3	2.0	2.3	2.2	4.5	12.4
Average Price	\$303,059	-0.8	20.8	49.7	51.5	54.0	89.1
Median Price	\$273,750	-10.3	14.1	34.2	51.9	76.6	83.7
Sales to List Price Ratio	97.9	97.8	98.7	97.6	94.8	96.2	96.2
Median Days on Market	22.5	19.5	20.0	26.0	34.5	54.0	45.0
Average Days on Market	35.1	28.2	29.4	42.7	55.0	59.6	54.1

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	544	-15.4	-2.0	8.4	27.7	25.1	46.2
Dollar Volume	\$168,031,566	-9.7	26.0	61.8	118.5	139.2	197.4
New Listings	817	0.6	16.5	28.3	44.1	22.1	44.9
Active Listings <sup>3</sup>	100	54.1	19.3	1.5	-7.3	-50.6	-15.4
Sales to New Listings Ratio <sup>4</sup>	66.6	79.2	79.2	78.8	75.1	65.0	66.0
Months of Inventory <sup>5</sup>	2.0	1.1	1.7	2.2	2.8	5.1	3.5
Average Price	\$308,882	6.7	28.5	49.3	71.1	91.3	103.4
Median Price	\$289,000	5.1	37.6	49.8	82.9	103.5	110.6
Sales to List Price Ratio	98.4	101.4	98.2	97.0	95.1	94.5	95.3
Median Days on Market	23.0	15.0	22.0	28.0	38.0	54.0	40.0
Average Days on Market	33.8	24.6	34.5	39.8	53.3	72.4	55.4

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

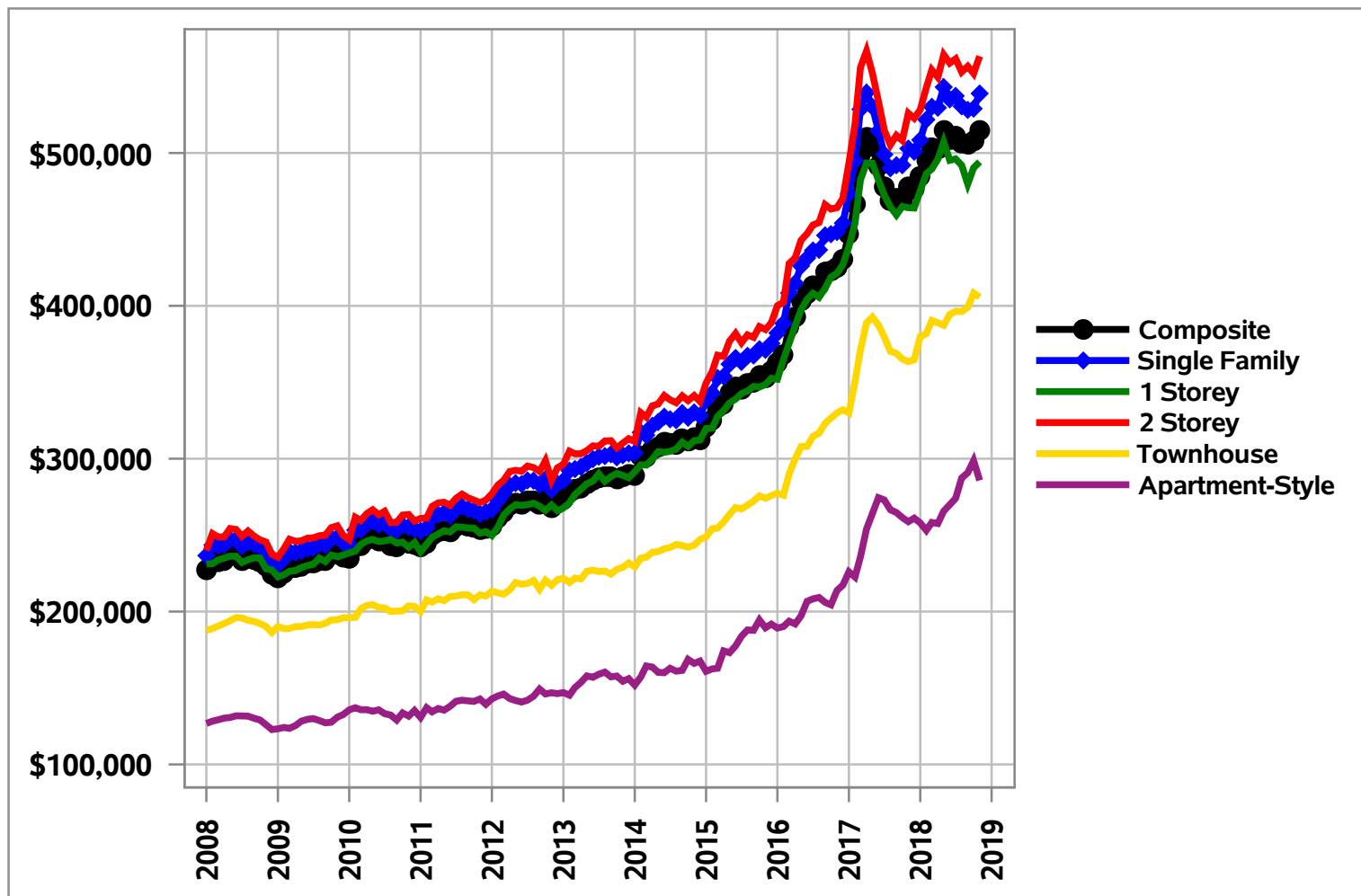
# HAMILTON

## MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$514,800	1.3	1.6	0.0	7.7	45.7	78.7
Single Family	\$538,900	1.9	1.6	-0.8	7.2	45.2	78.3
One Storey	\$494,200	0.8	0.4	-2.6	6.5	41.8	70.9
Two Storey	\$563,300	2.0	1.9	-0.2	7.1	46.5	81.6
Townhouse	\$405,600	-0.7	2.4	4.7	11.6	48.0	77.2
Apartment-Style	\$285,800	-4.3	-0.6	7.6	10.4	50.9	85.1

### MLS® HPI Benchmark Price



# HAMILTON

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1327
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1363
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4200
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# HAMILTON

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1185
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1523
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3700
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## MLS® HPI Benchmark Descriptions

### Townhouse

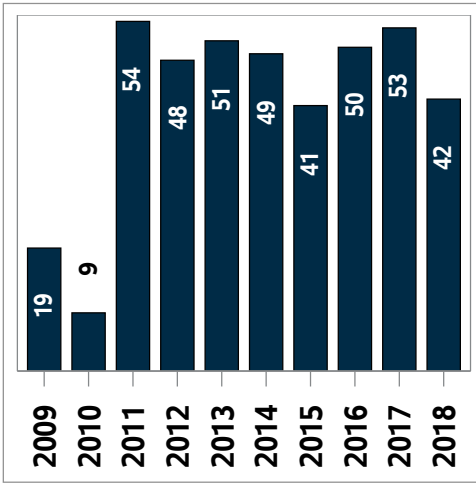
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1237
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

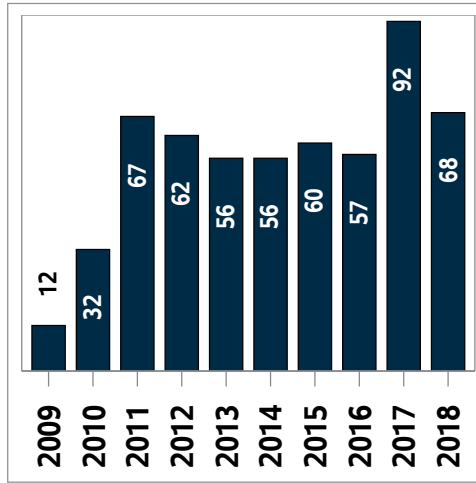
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1024
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

## ANCASTER (42) MLS® Residential Market Activity

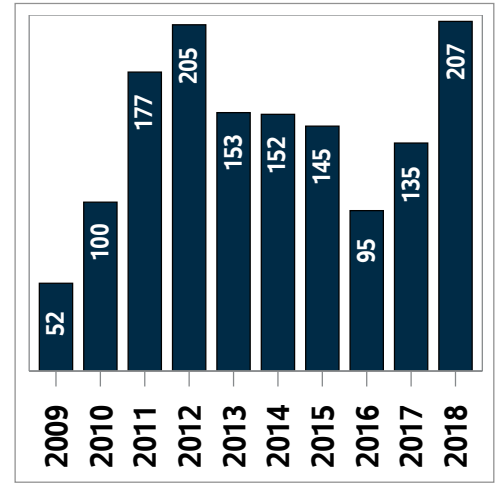
Sales Activity  
(November only)



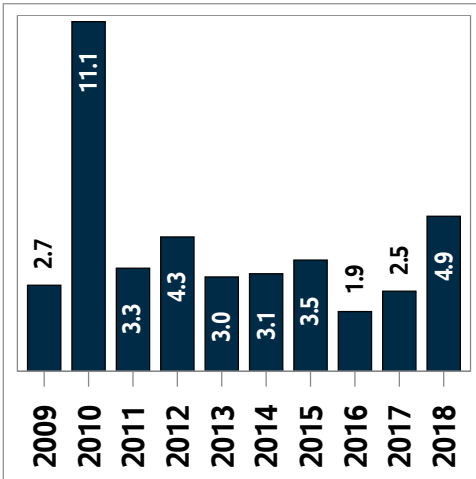
New Listings  
(November only)



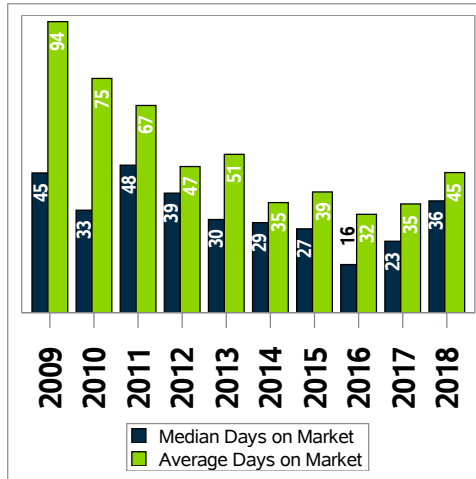
Active Listings  
(November only)



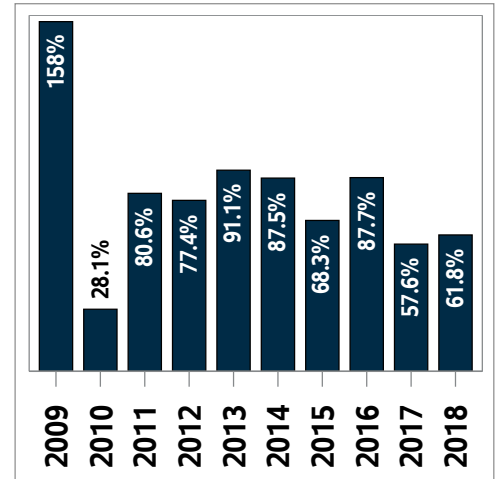
Months of Inventory  
(November only)



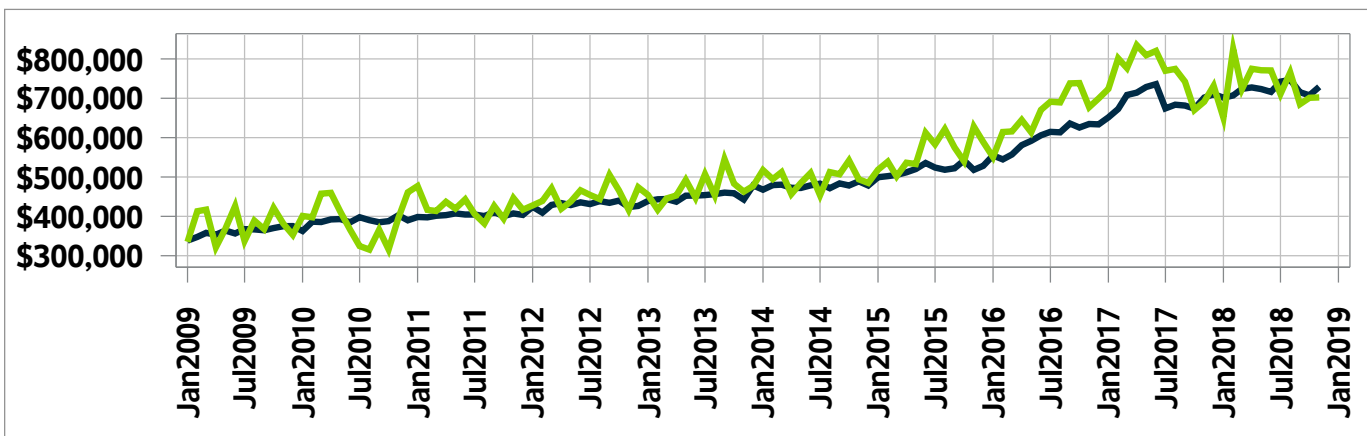
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



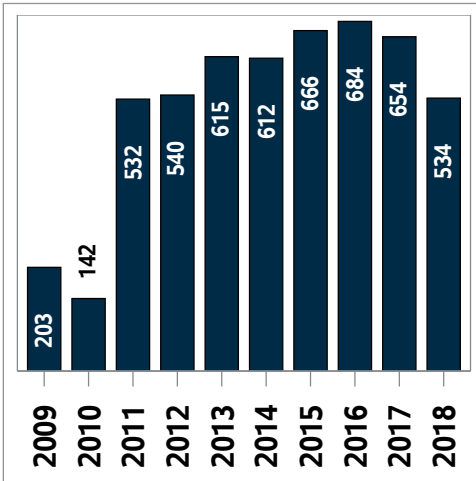
### MLS® HPI Composite Benchmark Price and Average Price



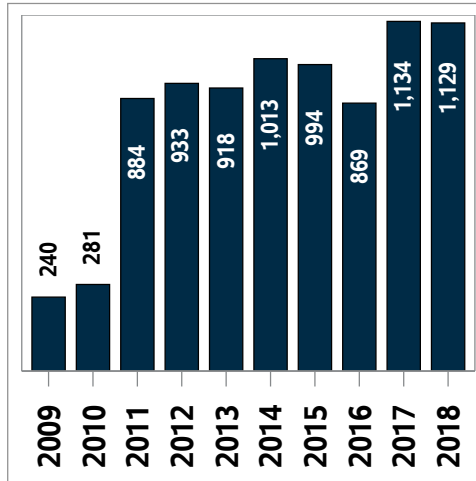
## ANCASTER (42)

### MLS® Residential Market Activity

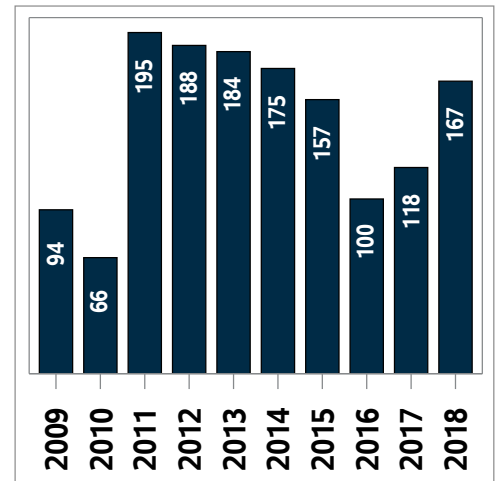
**Sales Activity**  
(November Year-to-date)



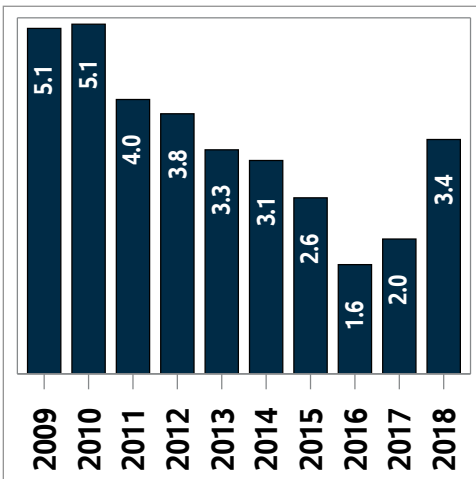
**New Listings**  
(November Year-to-date)



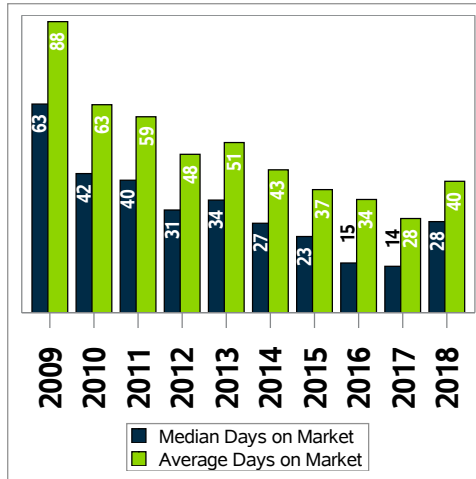
**Active Listings**<sup>1</sup>  
(November Year-to-date)



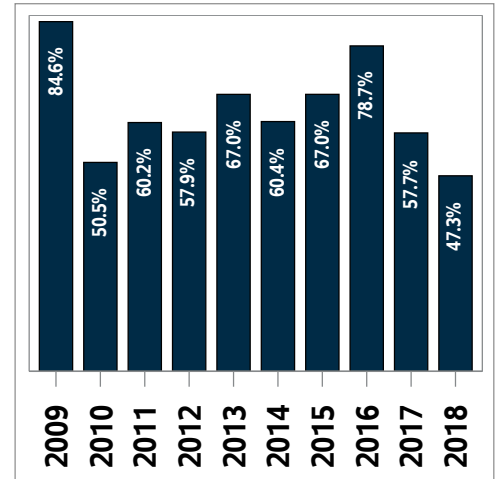
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## ANCASTER (42)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	42	-20.8	-16.0	2.4	-17.6	-22.2	90.9
Dollar Volume	\$29,492,300	-19.5	-12.9	14.5	25.0	22.3	271.5
New Listings	68	-26.1	19.3	13.3	21.4	1.5	-1.4
Active Listings	207	53.3	117.9	42.8	35.3	16.9	-18.5
Sales to New Listings Ratio <sup>1</sup>	61.8	57.6	87.7	68.3	91.1	80.6	31.9
Months of Inventory <sup>2</sup>	4.9	2.5	1.9	3.5	3.0	3.3	11.5
Average Price	\$702,198	1.6	3.7	11.8	51.7	57.2	94.6
Median Price	\$680,950	8.1	7.7	26.1	55.6	66.8	127.0
Sales to List Price Ratio	96.9	95.2	98.5	99.9	97.5	96.9	92.2
Median Days on Market	36.0	23.0	15.5	27.0	30.0	47.5	51.0
Average Days on Market	45.1	35.0	31.7	38.9	51.0	66.7	65.5

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	534	-18.3	-21.9	-19.8	-13.2	0.4	18.1
Dollar Volume	\$394,426,755	-21.9	-13.0	5.0	36.1	74.9	133.5
New Listings	1,129	-0.4	29.9	13.6	23.0	27.7	22.1
Active Listings <sup>3</sup>	167	41.9	67.4	6.7	-9.2	-14.3	-23.3
Sales to New Listings Ratio <sup>4</sup>	47.3	57.7	78.7	67.0	67.0	60.2	48.9
Months of Inventory <sup>5</sup>	3.4	2.0	1.6	2.6	3.3	4.0	5.3
Average Price	\$738,627	-4.4	11.4	30.9	56.7	74.3	97.7
Median Price	\$675,000	-3.6	8.9	28.6	58.8	72.2	92.9
Sales to List Price Ratio	97.3	100.5	99.6	98.0	95.6	95.2	95.8
Median Days on Market	27.5	14.0	15.0	23.0	34.0	40.0	39.5
Average Days on Market	39.7	28.4	34.2	37.2	51.4	59.2	55.9

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

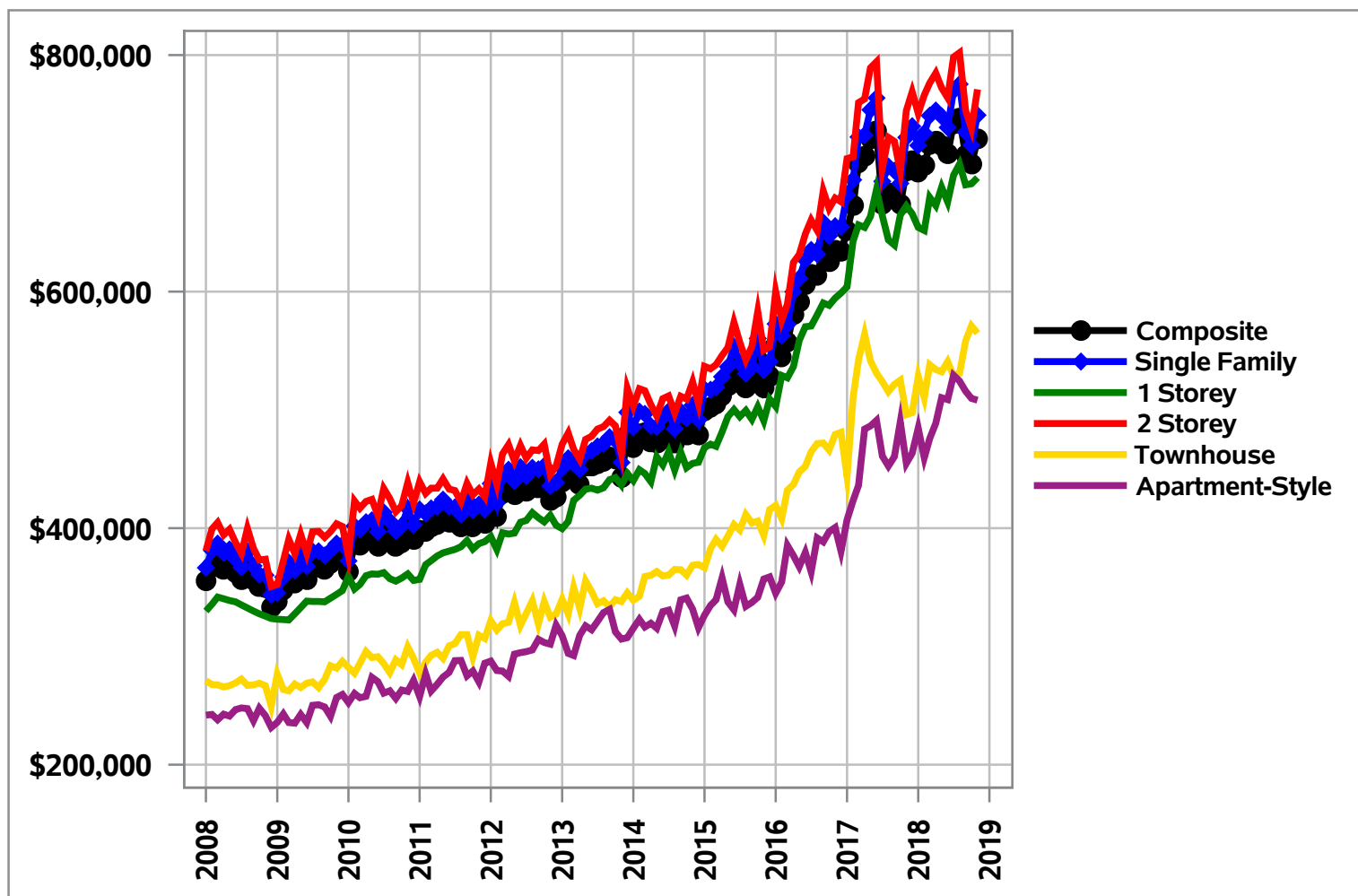
## ANCASTER (42)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$729,000	3.0	-2.4	0.8	3.9	40.7	64.6
Single Family	\$749,200	3.5	-3.4	0.1	2.6	40.4	64.5
One Storey	\$696,400	0.8	-1.6	1.2	3.6	41.9	59.6
Two Storey	\$771,000	4.5	-3.9	-0.2	2.4	40.1	66.6
Townhouse	\$564,800	-1.1	6.4	6.1	13.9	43.4	67.2
Apartment-Style	\$508,200	-0.3	-3.1	-0.4	11.7	42.4	66.0

### MLS® HPI Benchmark Price



# ANCASTER (42)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1854
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2001
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6851
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## ANCASTER (42)

### MLS® HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1436
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10116
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2195
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5905
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# ANCASTER (42)

## MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1368
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

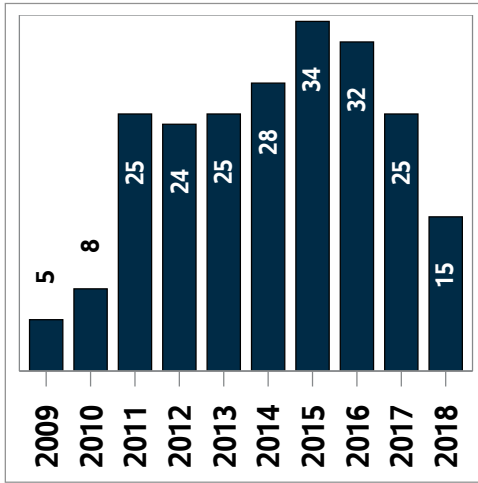
### Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1384
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

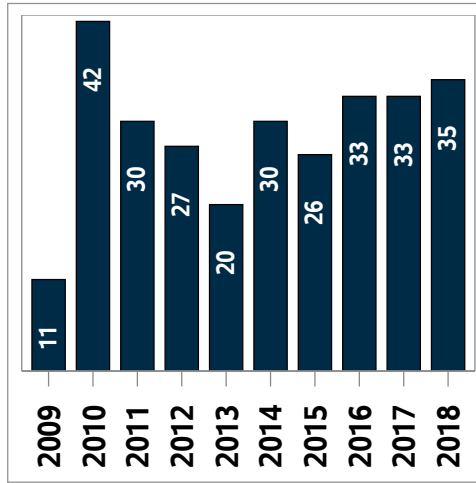
## DUNDAS (41)

### MLS® Residential Market Activity

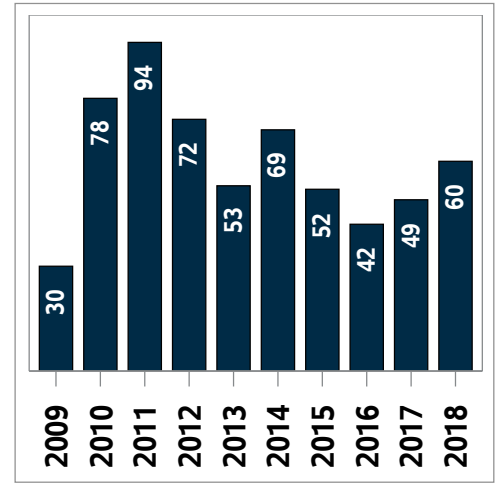
Sales Activity  
(November only)



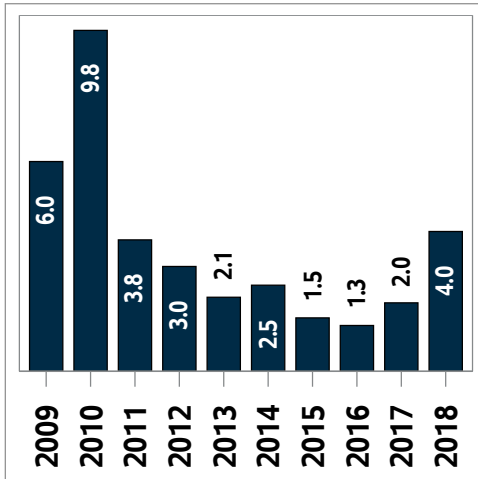
New Listings  
(November only)



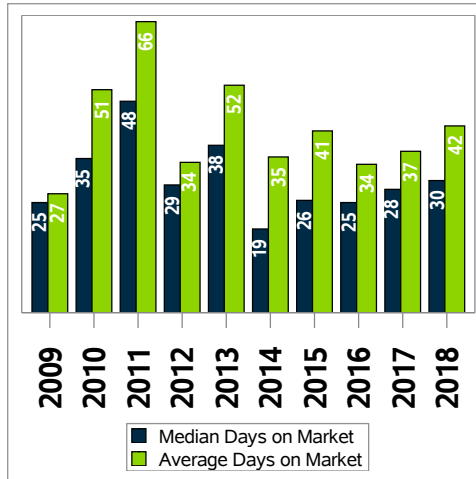
Active Listings  
(November only)



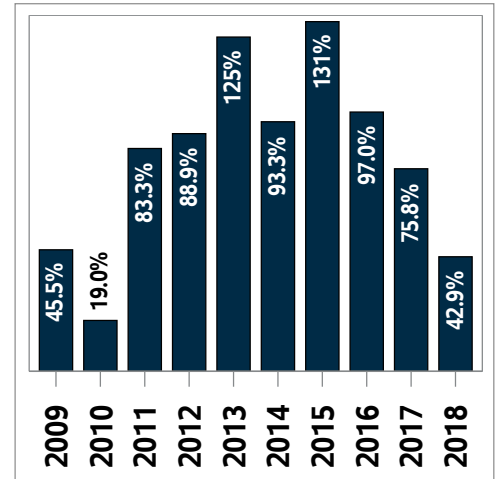
Months of Inventory  
(November only)



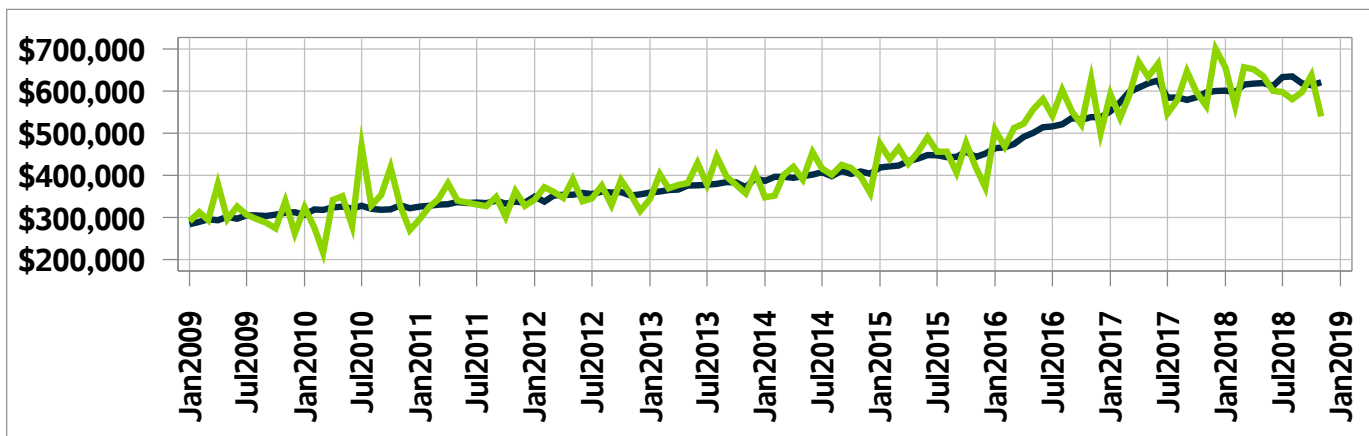
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



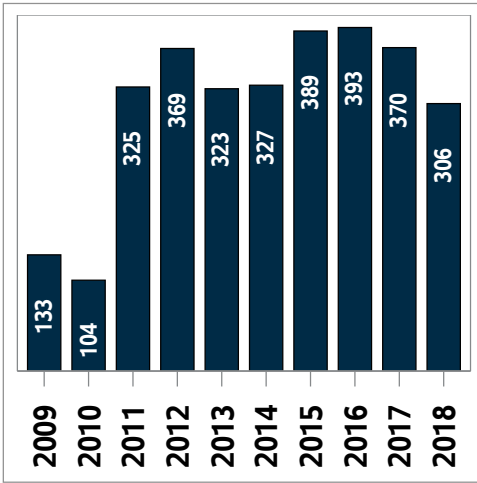
MLS® HPI Composite Benchmark Price and Average Price



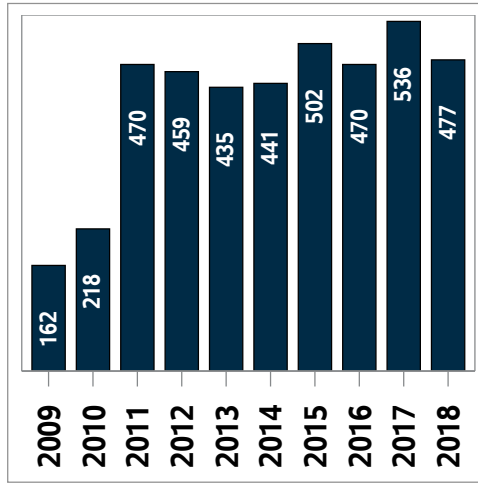
# DUNDAS (41)

## MLS® Residential Market Activity

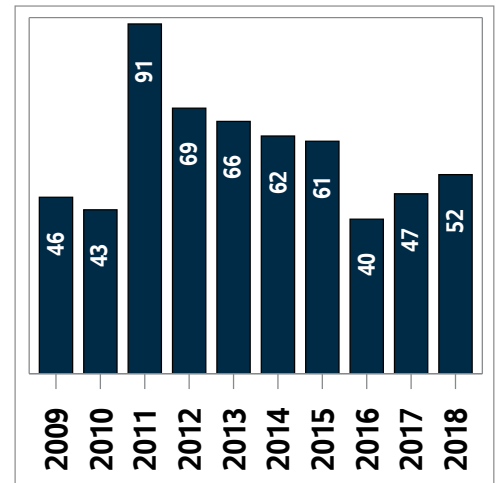
**Sales Activity**  
(November Year-to-date)



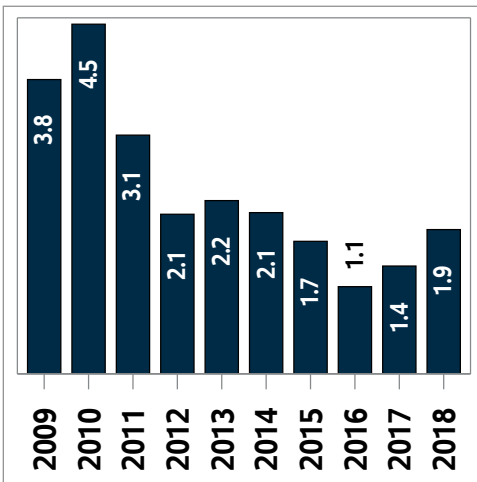
**New Listings**  
(November Year-to-date)



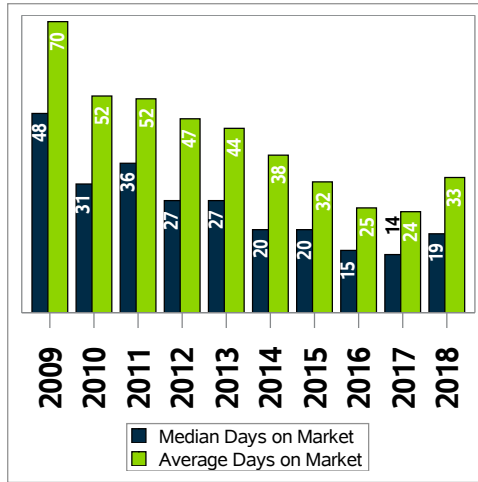
**Active Listings**<sup>1</sup>  
(November Year-to-date)



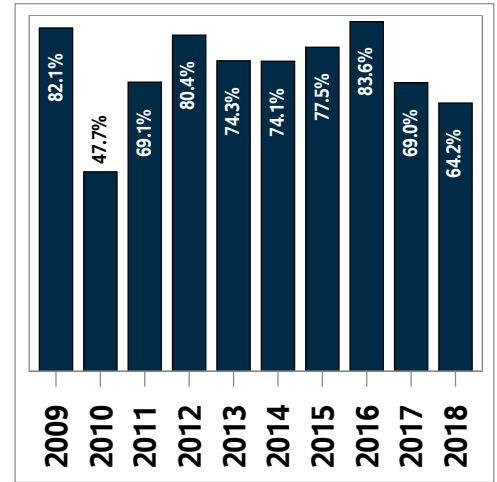
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## DUNDAS (41)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	15	-40.0	-53.1	-55.9	-40.0	-40.0	-21.1
Dollar Volume	\$8,098,900	-42.7	-59.7	-43.1	-9.3	-10.6	19.0
New Listings	35	6.1	6.1	34.6	75.0	16.7	-5.4
Active Listings	60	22.4	42.9	15.4	13.2	-36.2	-51.2
Sales to New Listings Ratio <sup>1</sup>	42.9	75.8	97.0	130.8	125.0	83.3	51.4
Months of Inventory <sup>2</sup>	4.0	2.0	1.3	1.5	2.1	3.8	6.5
Average Price	\$539,927	-4.4	-14.1	28.9	51.2	49.0	50.7
Median Price	\$510,000	-7.3	-15.3	37.8	45.7	47.8	52.9
Sales to List Price Ratio	96.3	97.9	98.0	98.0	96.3	97.0	97.3
Median Days on Market	30.0	28.0	25.0	25.5	38.0	48.0	32.0
Average Days on Market	42.4	36.6	33.7	41.3	51.6	66.1	40.6

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	306	-17.3	-22.1	-21.3	-5.3	-5.8	-7.3
Dollar Volume	\$187,089,882	-16.2	-12.9	6.4	50.0	70.3	86.7
New Listings	477	-11.0	1.5	-5.0	9.7	1.5	-12.2
Active Listings <sup>3</sup>	52	10.6	28.8	-14.4	-21.1	-43.1	-50.1
Sales to New Listings Ratio <sup>4</sup>	64.2	69.0	83.6	77.5	74.3	69.1	60.8
Months of Inventory <sup>5</sup>	1.9	1.4	1.1	1.7	2.2	3.1	3.5
Average Price	\$611,405	1.3	11.9	35.3	58.3	80.8	101.3
Median Price	\$572,750	2.3	10.1	33.2	59.1	78.4	97.7
Sales to List Price Ratio	98.1	101.4	100.3	98.2	97.8	96.9	96.6
Median Days on Market	19.0	14.0	15.0	20.0	27.0	36.0	33.5
Average Days on Market	32.6	24.3	25.2	31.5	44.4	51.5	49.4

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

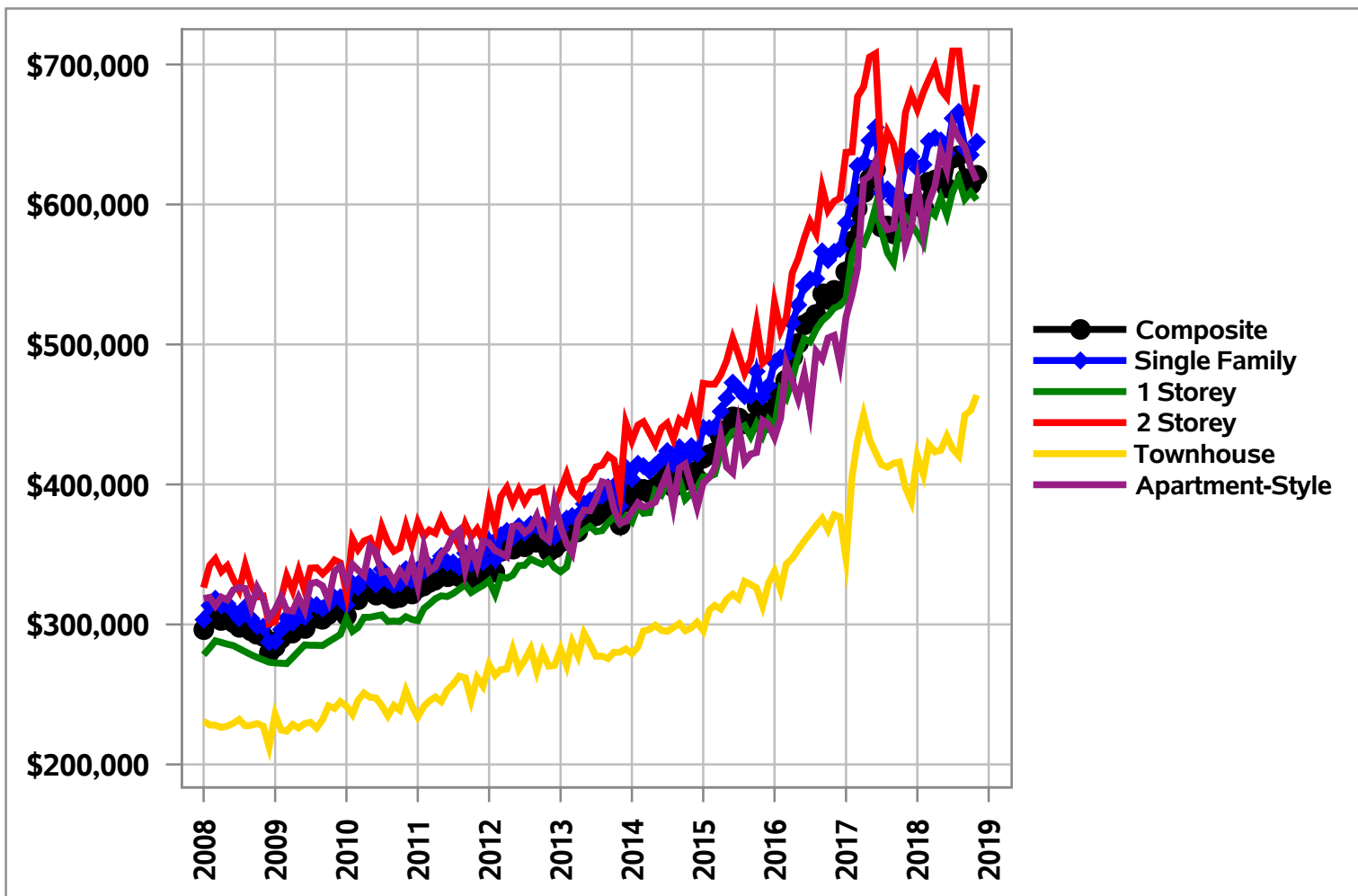
## DUNDAS (41)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$620,900	1.1	-2.2	0.3	4.0	40.0	67.2
Single Family	\$644,700	1.5	-3.2	-0.2	2.3	39.3	67.7
One Storey	\$603,300	-0.9	-2.4	-0.2	2.0	38.7	62.1
Two Storey	\$685,500	4.2	-3.4	0.5	3.0	40.8	74.3
Townhouse	\$463,800	2.4	10.3	9.3	16.6	48.1	65.6
Apartment-Style	\$616,900	-1.6	-4.7	-3.3	8.2	38.4	65.7

### MLS® HPI Benchmark Price



# DUNDAS (41)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1430
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1488
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6125
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# DUNDAS (41)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1309
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6587
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1840
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5859
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# DUNDAS (41)

## MLS® HPI Benchmark Descriptions

### Townhouse

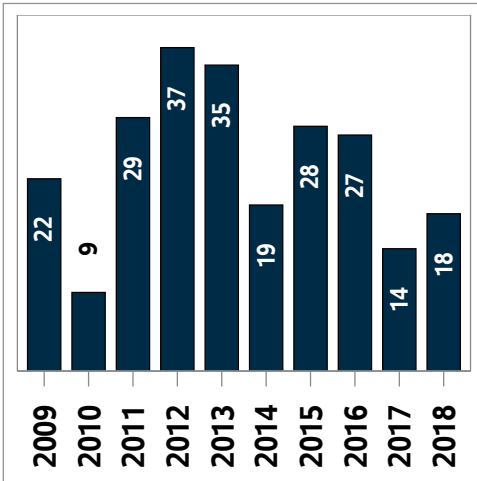
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

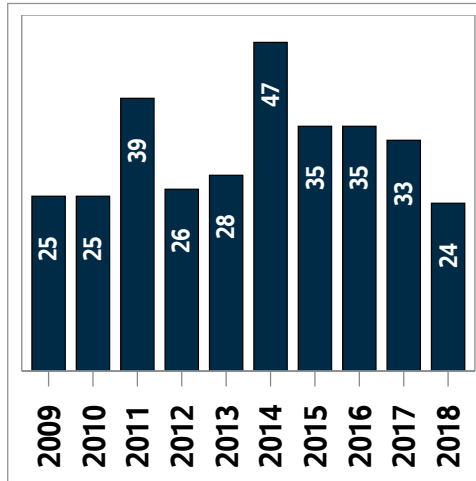
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1237
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

# FLAMBOROUGH (43) MLS® Residential Market Activity

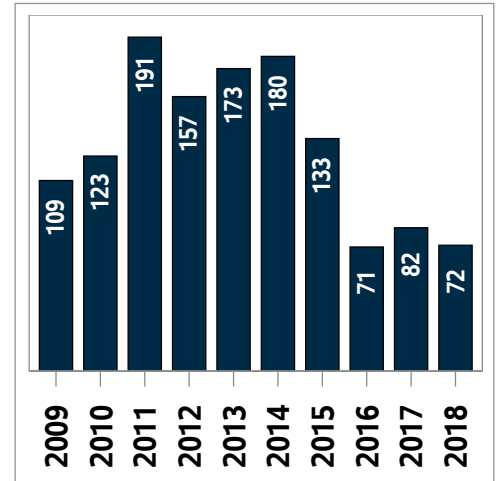
Sales Activity  
(November only)



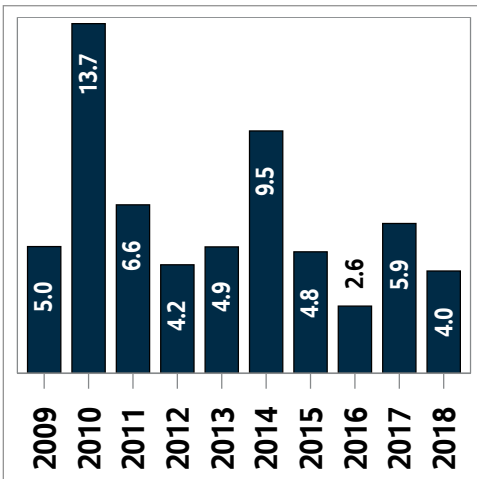
New Listings  
(November only)



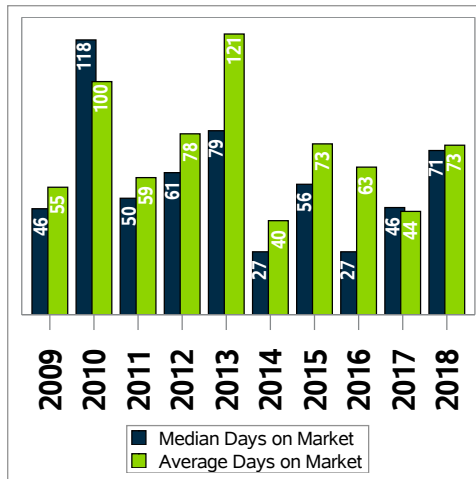
Active Listings  
(November only)



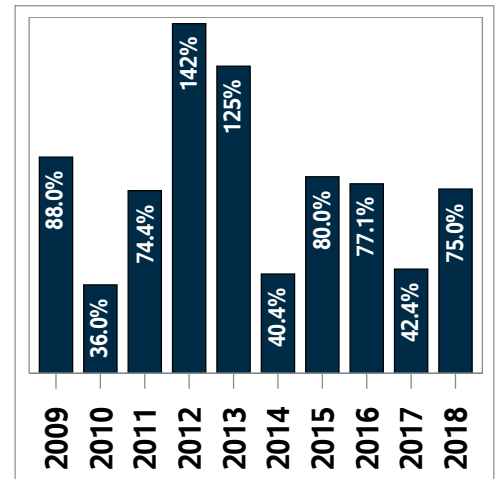
Months of Inventory  
(November only)



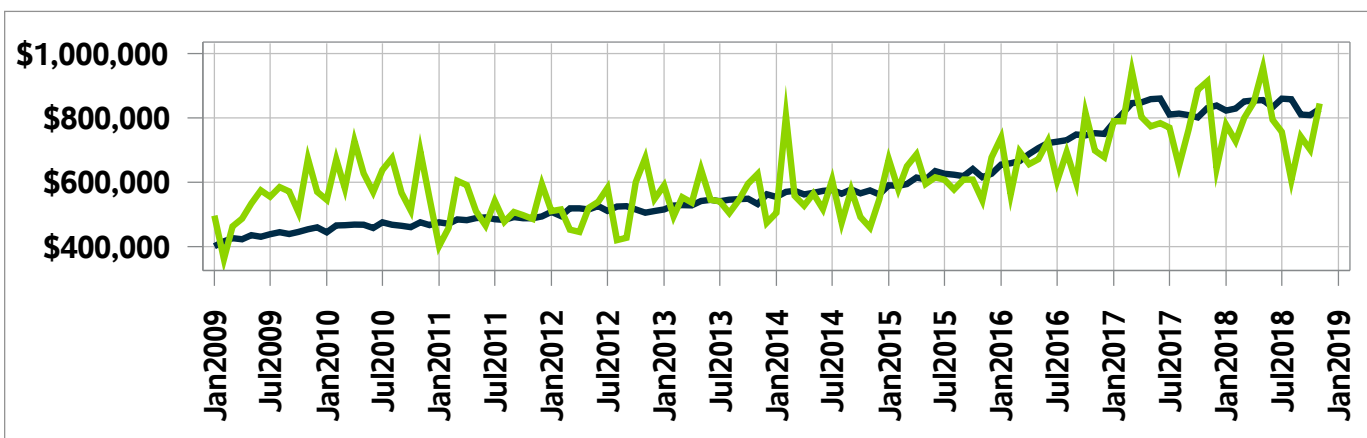
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)

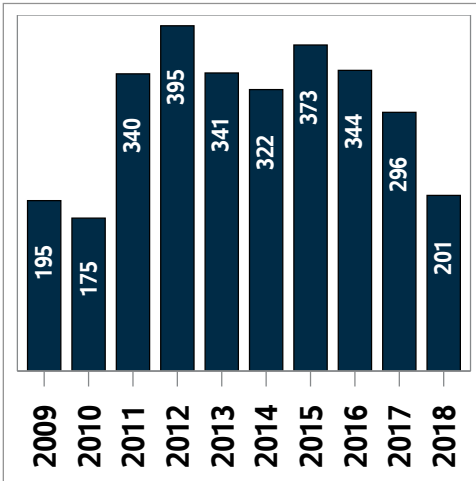


MLS® HPI Composite Benchmark Price and Average Price

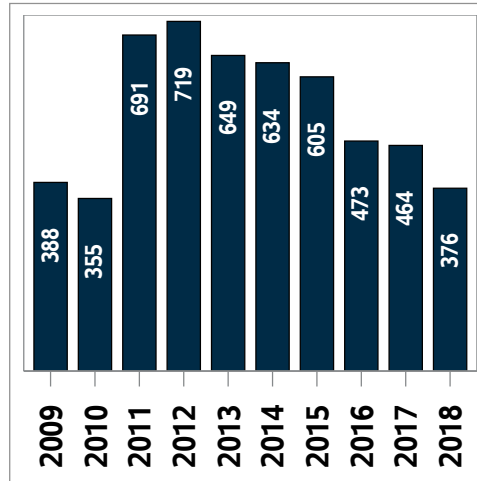


## FLAMBOROUGH (43) MLS® Residential Market Activity

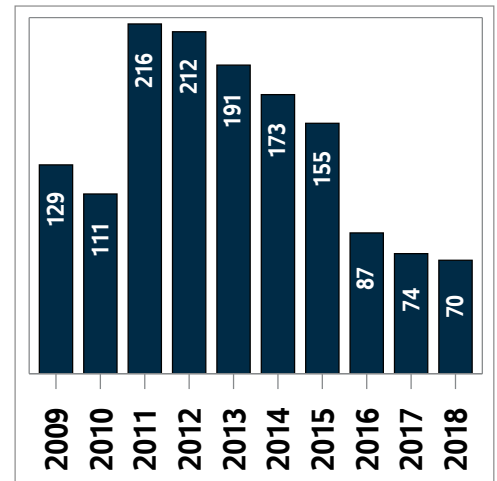
**Sales Activity**  
(November Year-to-date)



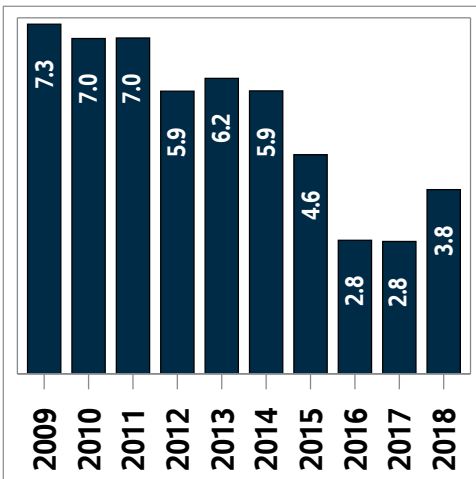
**New Listings**  
(November Year-to-date)



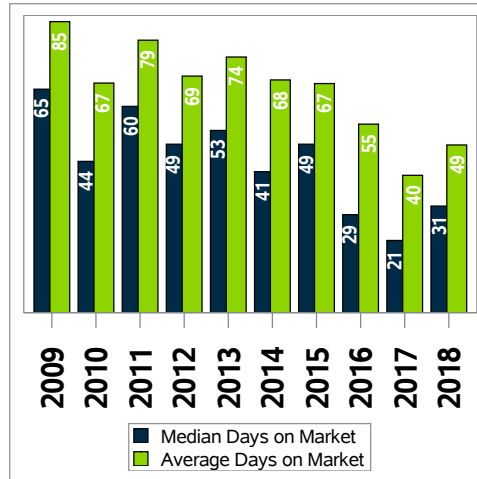
**Active Listings**<sup>1</sup>  
(November Year-to-date)



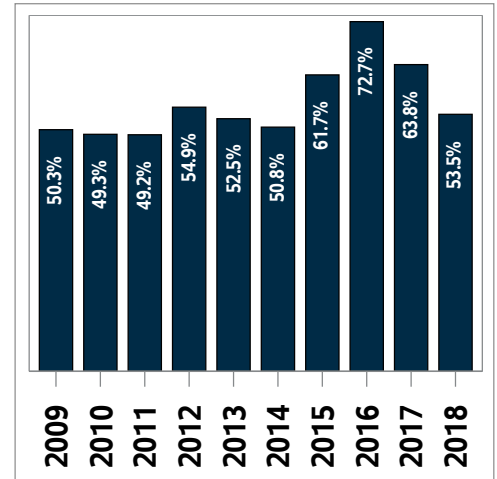
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## FLAMBOROUGH (43)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	18	28.6	-33.3	-35.7	-48.6	-37.9	350.0
Dollar Volume	\$15,207,250	18.9	-19.4	-0.2	-30.5	7.9	986.2
New Listings	24	-27.3	-31.4	-31.4	-14.3	-38.5	26.3
Active Listings	72	-12.2	1.4	-45.9	-58.4	-62.3	-19.1
Sales to New Listings Ratio <sup>1</sup>	75.0	42.4	77.1	80.0	125.0	74.4	21.1
Months of Inventory <sup>2</sup>	4.0	5.9	2.6	4.8	4.9	6.6	22.3
Average Price	\$844,847	-7.5	21.0	55.3	35.0	73.8	141.4
Median Price	\$711,750	-5.7	11.2	41.7	31.8	68.5	95.0
Sales to List Price Ratio	93.0	95.6	97.8	96.5	94.9	96.1	98.2
Median Days on Market	70.5	46.0	27.0	56.0	79.0	50.0	49.5
Average Days on Market	72.8	44.4	63.4	73.4	120.5	58.9	50.0

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	201	-32.1	-41.6	-46.1	-41.1	-40.9	157.7
Dollar Volume	\$154,387,517	-35.4	-33.8	-32.6	-19.6	-11.3	231.5
New Listings	376	-19.0	-20.5	-37.9	-42.1	-45.6	78.2
Active Listings <sup>3</sup>	70	-5.5	-19.4	-54.7	-63.2	-67.6	0.7
Sales to New Listings Ratio <sup>4</sup>	53.5	63.8	72.7	61.7	52.5	49.2	37.0
Months of Inventory <sup>5</sup>	3.8	2.8	2.8	4.6	6.2	7.0	9.8
Average Price	\$768,097	-4.9	13.4	25.1	36.3	50.0	28.6
Median Price	\$725,000	-4.4	9.0	22.9	40.3	49.4	36.5
Sales to List Price Ratio	96.6	98.7	97.5	96.6	96.2	96.2	95.4
Median Days on Market	31.0	21.0	28.5	49.0	53.0	60.0	58.0
Average Days on Market	48.8	39.9	54.8	66.6	74.4	79.2	84.7

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

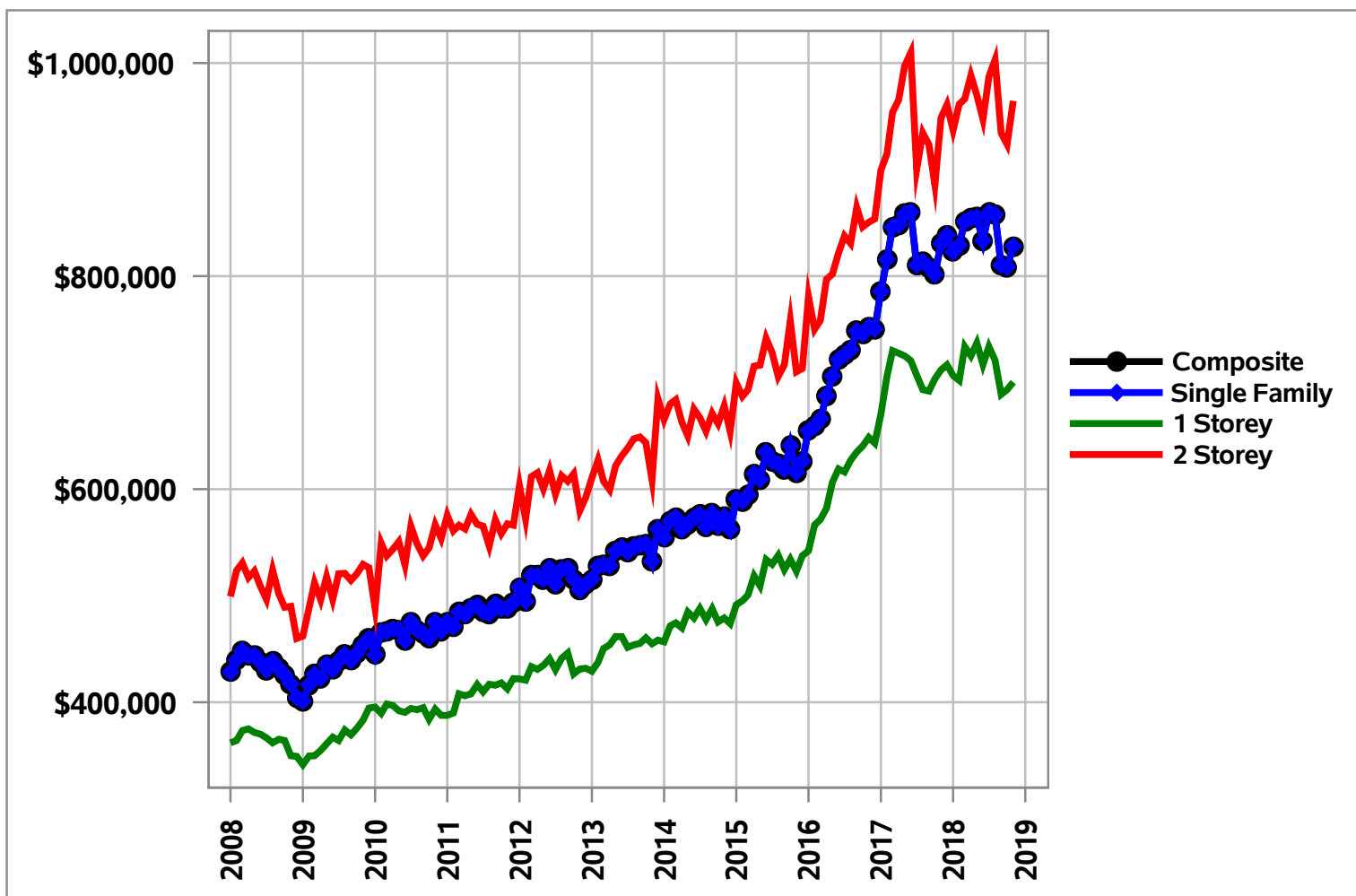
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## FLAMBOROUGH (43) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$828,000	2.4	-3.5	-3.2	-0.3	34.5	55.6
Single Family	\$828,000	2.4	-3.5	-3.2	-0.3	34.5	55.6
One Storey	\$700,500	1.0	-2.8	-5.0	-1.6	33.9	54.0
Two Storey	\$964,500	4.4	-3.8	-0.5	1.7	35.8	58.5
Townhouse							
Apartment-Style							

### MLS® HPI Benchmark Price



# FLAMBOROUGH (43)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1894
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1894
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	26796
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# FLAMBOROUGH (43)

## MLS® HPI Benchmark Descriptions

### 1 Storey

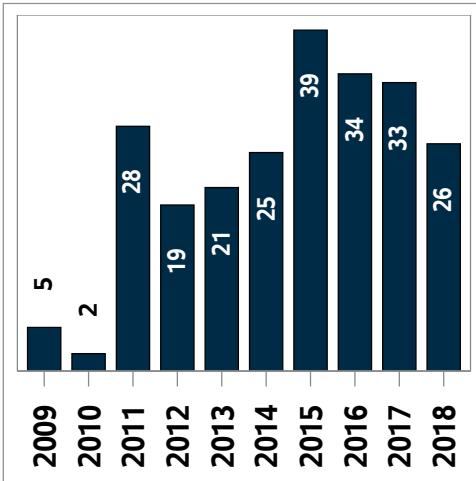
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27609
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey

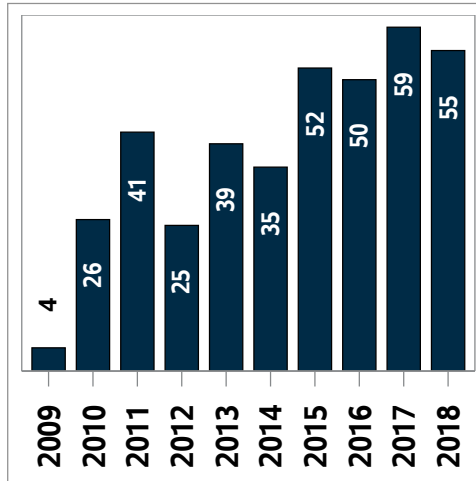
Features	Value
Above Ground Bedrooms	4
Age Category	51 to 99
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2420
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	26136
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

## GLANBROOK (53) MLS® Residential Market Activity

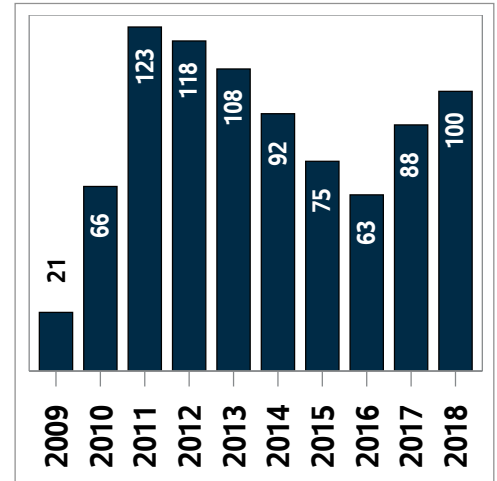
**Sales Activity  
(November only)**



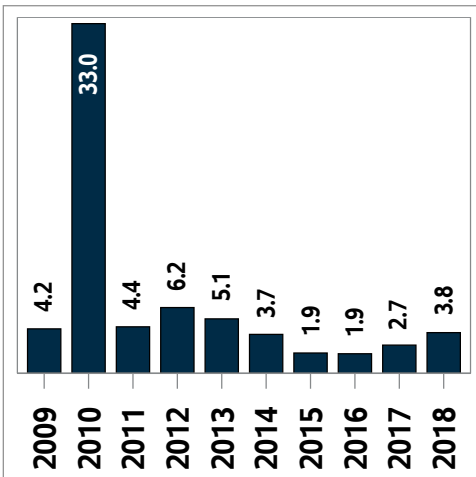
**New Listings  
(November only)**



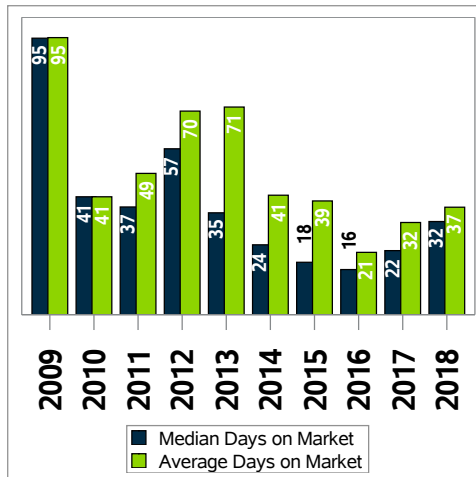
**Active Listings  
(November only)**



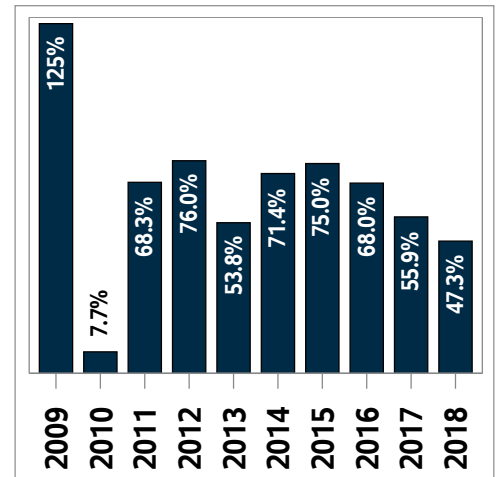
**Months of Inventory  
(November only)**



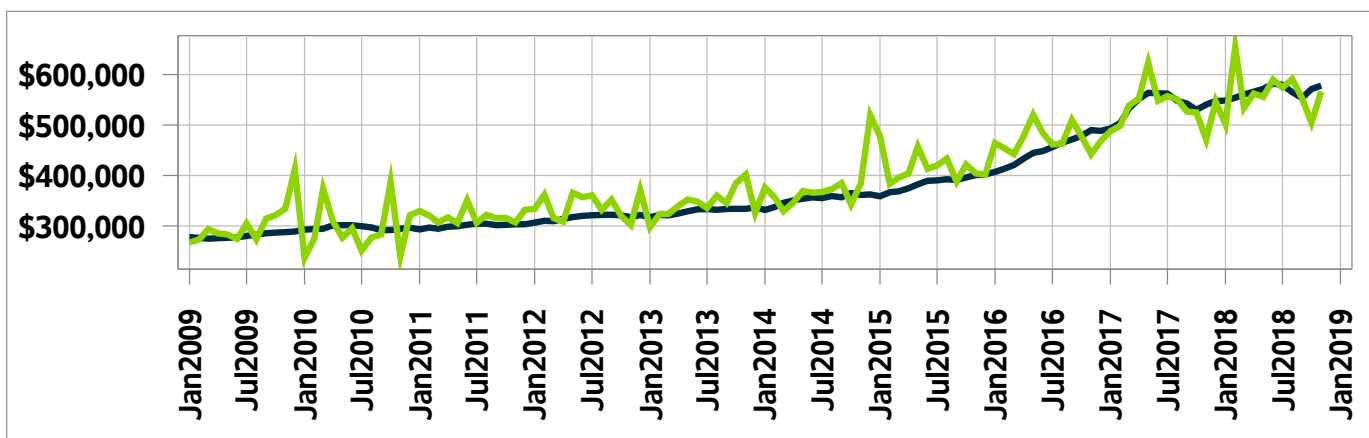
**Days on Market  
(November only)**



**Sales to New Listings Ratio  
(November only)**



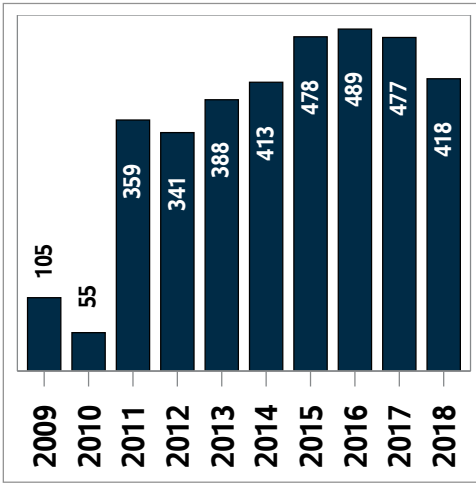
### MLS® HPI Composite Benchmark Price and Average Price



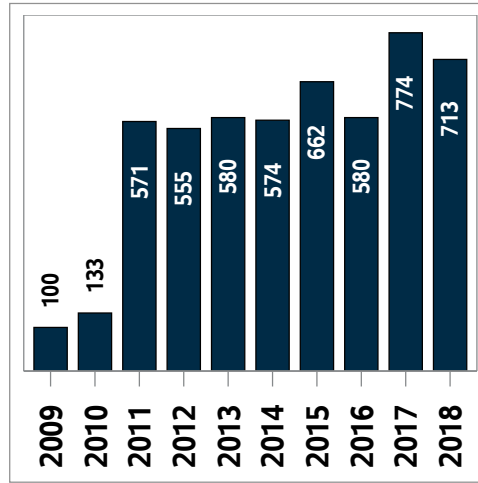
## GLANBROOK (53)

### MLS® Residential Market Activity

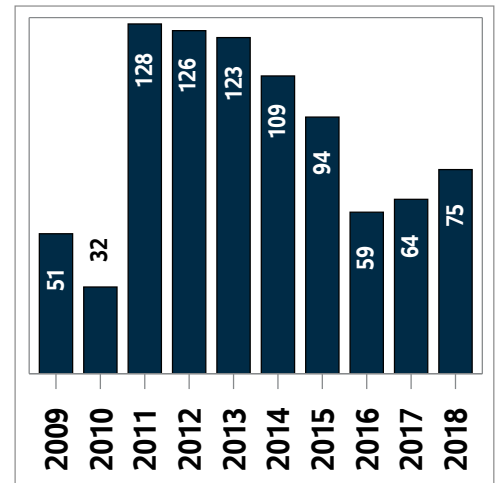
**Sales Activity**  
(November Year-to-date)



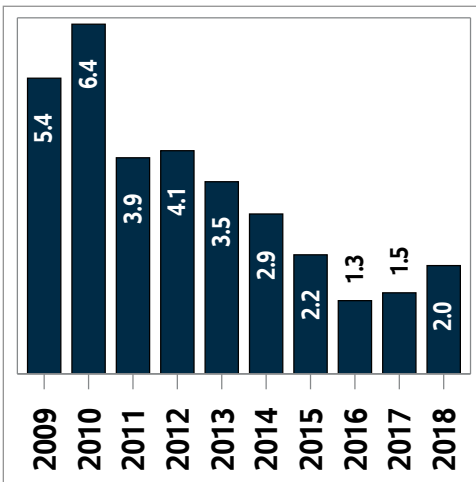
**New Listings**  
(November Year-to-date)



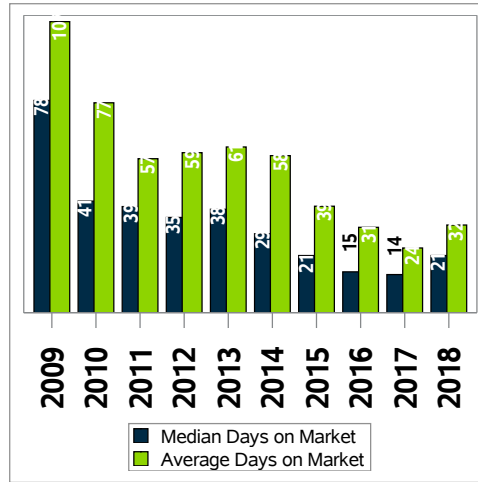
**Active Listings**<sup>1</sup>  
(November Year-to-date)



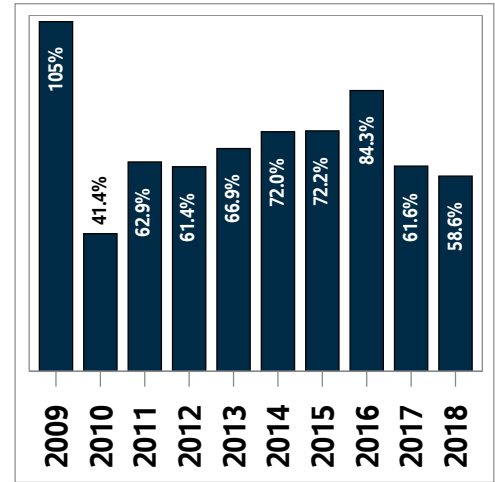
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## GLANBROOK (53)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	26	-21.2	-23.5	-33.3	23.8	-7.1	52.9
Dollar Volume	\$14,727,400	-5.3	-2.0	-6.5	74.5	71.3	176.4
New Listings	55	-6.8	10.0	5.8	41.0	34.1	10.0
Active Listings	100	13.6	58.7	33.3	-7.4	-18.7	-32.9
Sales to New Listings Ratio <sup>1</sup>	47.3	55.9	68.0	75.0	53.8	68.3	34.0
Months of Inventory <sup>2</sup>	3.8	2.7	1.9	1.9	5.1	4.4	8.8
Average Price	\$566,438	20.2	28.1	40.2	40.9	84.5	80.7
Median Price	\$520,000	16.9	26.8	45.3	37.7	73.5	83.1
Sales to List Price Ratio	98.4	97.7	100.3	98.9	96.5	97.8	95.8
Median Days on Market	32.0	22.0	15.5	18.0	35.0	37.0	47.0
Average Days on Market	36.9	31.7	21.4	39.1	71.3	48.5	72.8

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	418	-12.4	-14.5	-12.6	7.7	16.4	69.9
Dollar Volume	\$235,134,591	-8.6	1.5	18.8	75.5	106.0	224.7
New Listings	713	-7.9	22.9	7.7	22.9	24.9	54.7
Active Listings <sup>3</sup>	75	17.0	26.4	-20.5	-39.3	-41.6	-32.8
Sales to New Listings Ratio <sup>4</sup>	58.6	61.6	84.3	72.2	66.9	62.9	53.4
Months of Inventory <sup>5</sup>	2.0	1.5	1.3	2.2	3.5	3.9	5.0
Average Price	\$562,523	4.3	18.7	35.9	62.9	76.9	91.1
Median Price	\$510,000	2.0	18.6	30.8	55.9	71.8	80.5
Sales to List Price Ratio	98.3	101.6	100.1	98.4	97.4	97.5	96.4
Median Days on Market	21.0	14.0	15.0	21.0	38.0	39.0	42.0
Average Days on Market	32.2	23.8	31.4	39.1	60.9	56.6	60.7

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

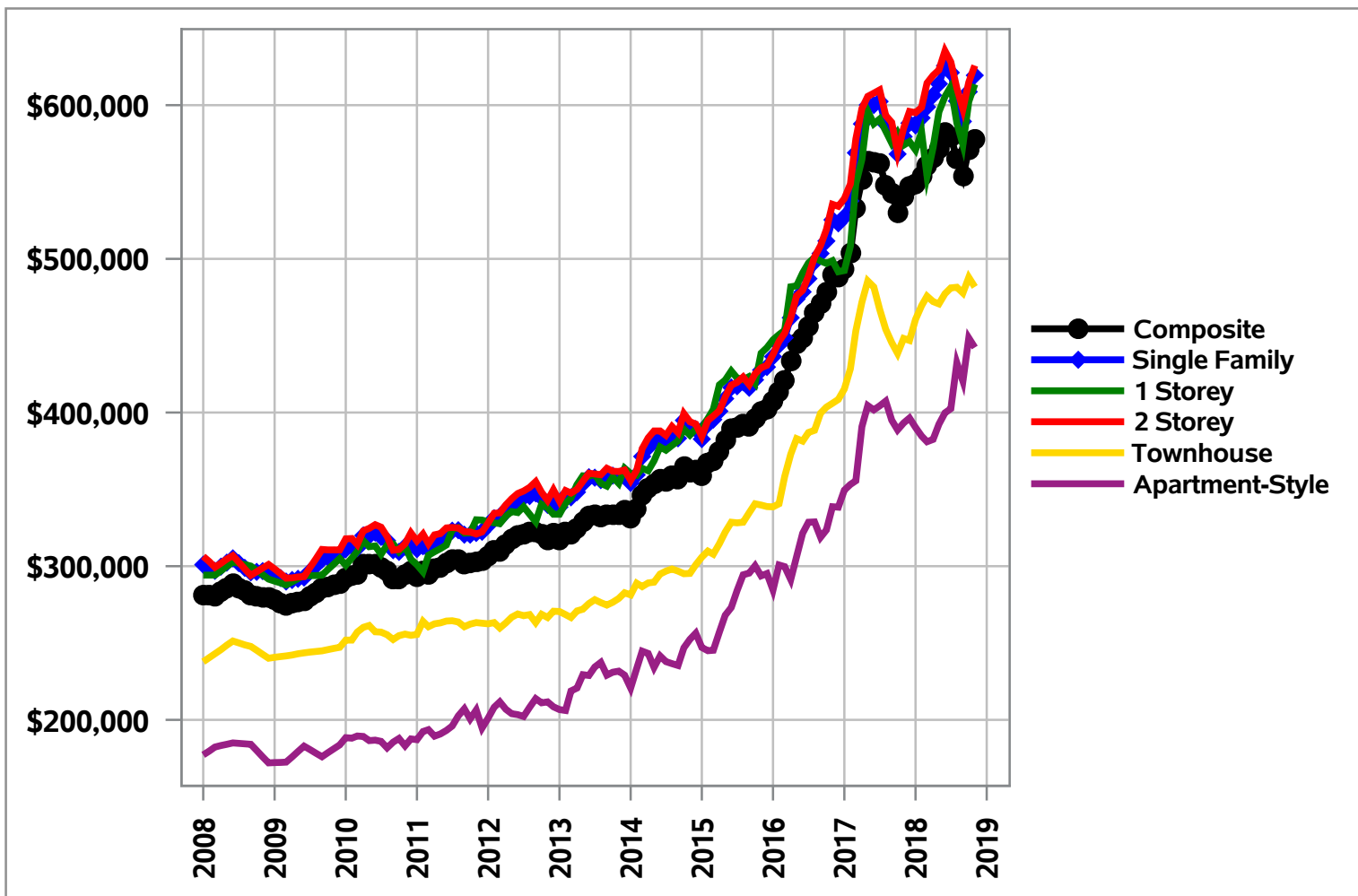
## GLANBROOK (53)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$578,100	1.2	2.3	1.1	7.0	44.2	73.2
Single Family	\$619,400	1.8	2.8	0.9	6.9	44.9	73.1
One Storey	\$613,600	1.9	4.3	3.0	6.9	39.9	73.4
Two Storey	\$625,800	1.8	2.4	0.5	7.0	45.8	73.1
Townhouse	\$481,700	-1.3	0.0	2.3	7.5	41.8	72.7
Apartment-Style	\$442,300	-1.4	2.3	12.7	12.5	50.6	90.9

#### MLS® HPI Benchmark Price



# GLANBROOK (53)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1444
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1524
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4317
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# GLANBROOK (53)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1397
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1568
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3571
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# GLANBROOK (53)

## MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1240
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

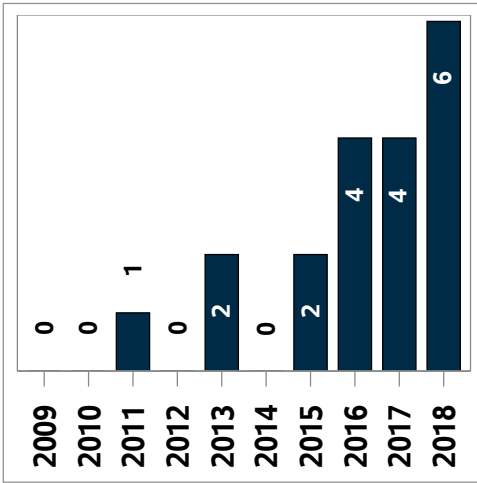
### Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1145
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Wastewater Disposal	Municipal sewers

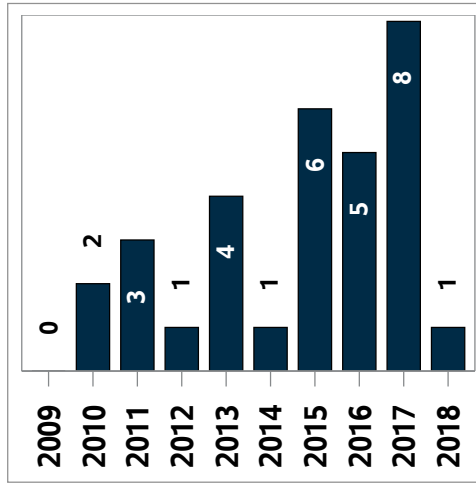


## HAMILTON BEACH (29) MLS® Residential Market Activity

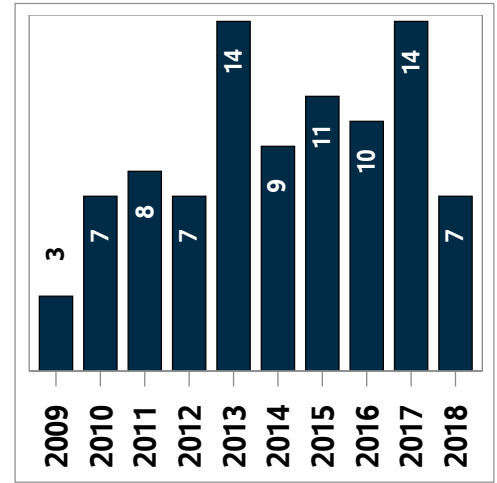
Sales Activity  
(November only)



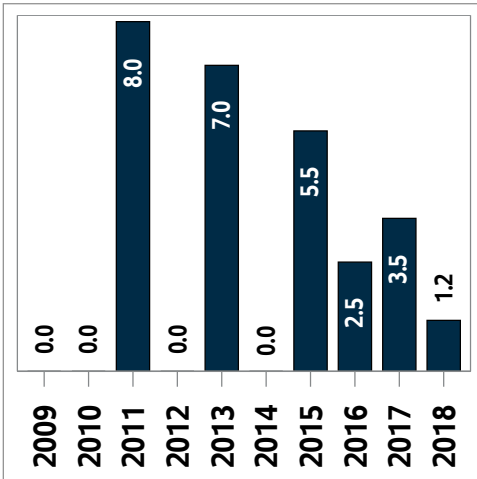
New Listings  
(November only)



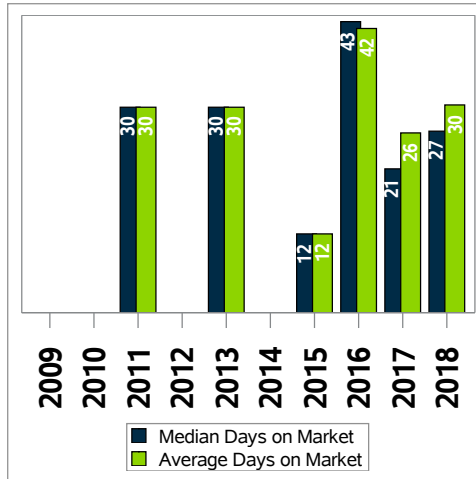
Active Listings  
(November only)



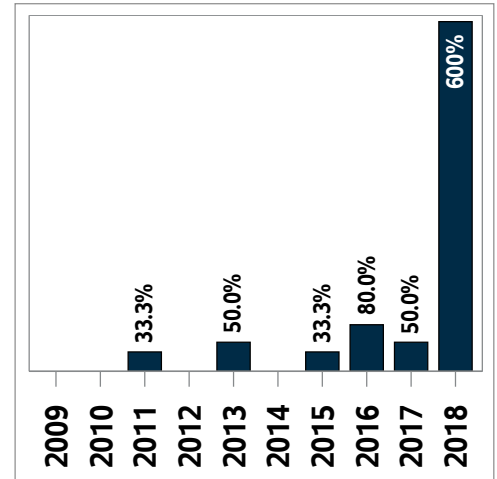
Months of Inventory  
(November only)



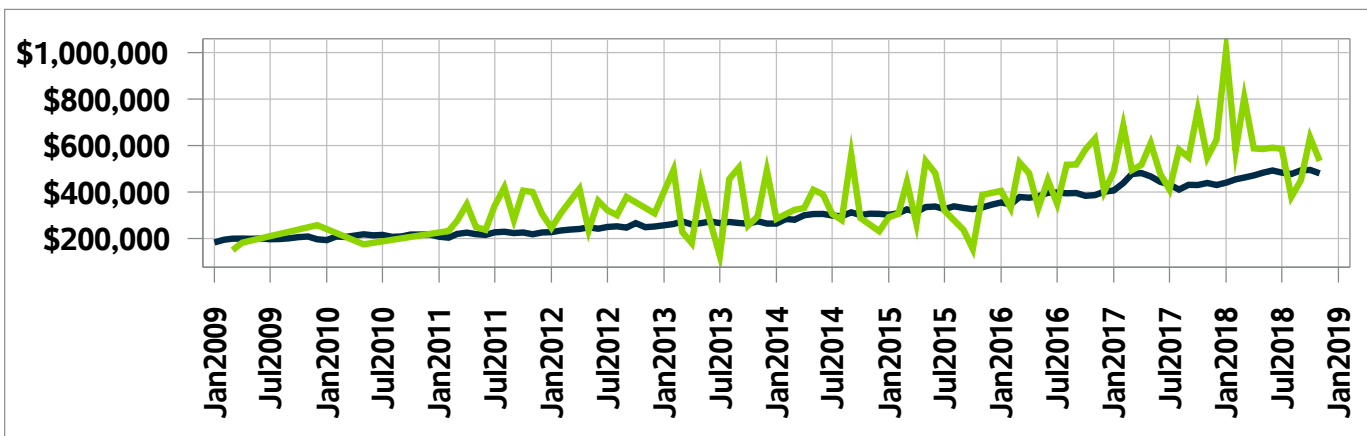
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)

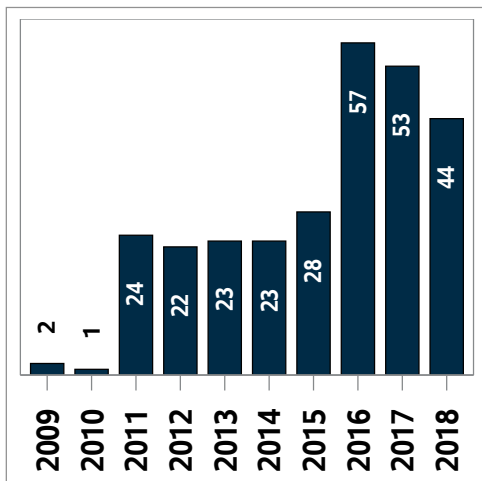


MLS® HPI Composite Benchmark Price and Average Price

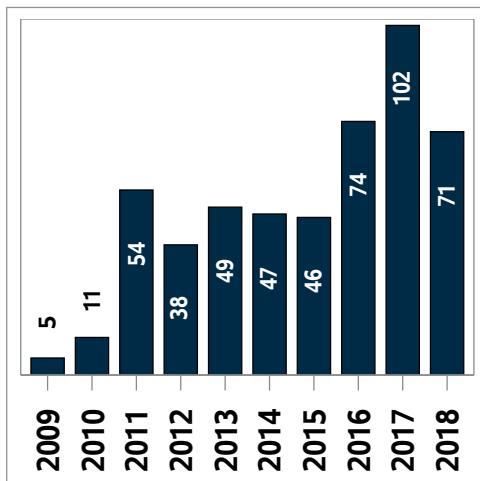


## HAMILTON BEACH (29) MLS® Residential Market Activity

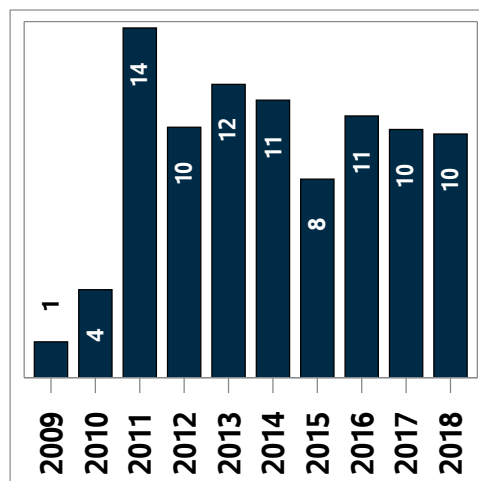
**Sales Activity**  
(November Year-to-date)



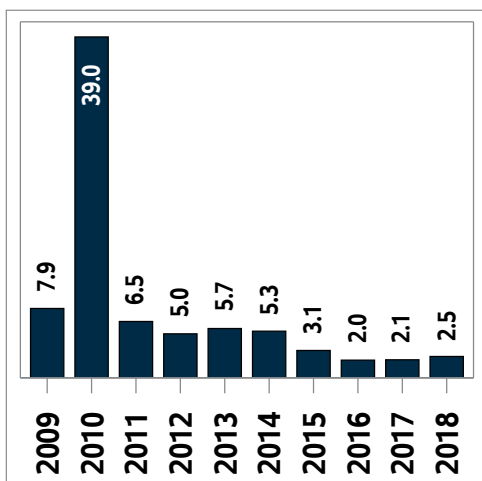
**New Listings**  
(November Year-to-date)



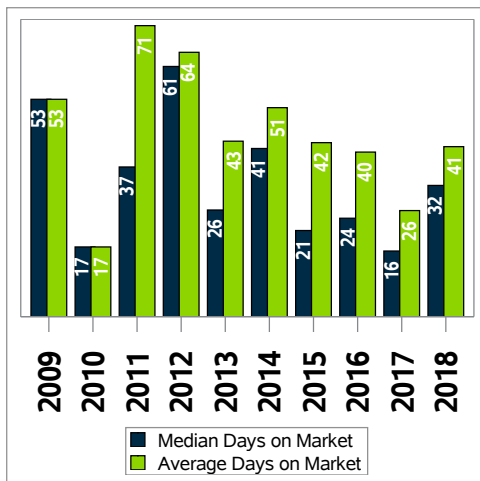
**Active Listings**<sup>1</sup>  
(November Year-to-date)



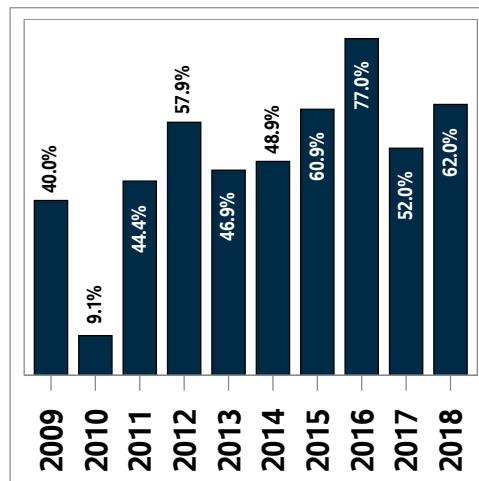
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HAMILTON BEACH (29)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	6	50.0	50.0	200.0	200.0	500.0	
Dollar Volume	\$3,204,000	46.0	27.2	313.2	443.1	701.2	
New Listings	1	-87.5	-80.0	-83.3	-75.0	-66.7	
Active Listings	7	-50.0	-30.0	-36.4	-50.0	-12.5	
Sales to New Listings Ratio <sup>1</sup>	600.0	50.0	80.0	33.3	50.0	33.3	
Months of Inventory <sup>2</sup>	1.2	3.5	2.5	5.5	7.0	8.0	
Average Price	\$534,000	-2.7	-15.2	37.7	81.0	33.5	
Median Price	\$462,000	-12.8	-6.1	19.2	56.6	15.5	
Sales to List Price Ratio	97.6	99.1	94.4	98.7	100.4	100.0	
Median Days on Market	26.5	21.0	42.5	11.5	30.0	30.0	
Average Days on Market	30.3	26.3	41.5	11.5	30.0	30.0	

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	44	-17.0	-22.8	57.1	91.3	83.3	2,100.0
Dollar Volume	\$26,007,599	-10.4	-4.3	151.9	220.9	228.8	2,511.2
New Listings	71	-30.4	-4.1	54.3	44.9	31.5	3,450.0
Active Listings <sup>3</sup>	10	-1.8	-6.9	22.7	-16.9	-30.3	881.8
Sales to New Listings Ratio <sup>4</sup>	62.0	52.0	77.0	60.9	46.9	44.4	100.0
Months of Inventory <sup>5</sup>	2.5	2.1	2.0	3.1	5.7	6.5	5.5
Average Price	\$591,082	7.9	24.0	60.3	67.7	79.4	18.7
Median Price	\$539,500	7.4	33.2	74.0	91.3	87.0	8.3
Sales to List Price Ratio	97.7	99.9	100.2	93.4	93.5	97.1	85.9
Median Days on Market	32.0	16.0	24.0	21.0	26.0	36.5	52.0
Average Days on Market	41.5	25.9	40.1	42.4	42.8	71.0	52.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

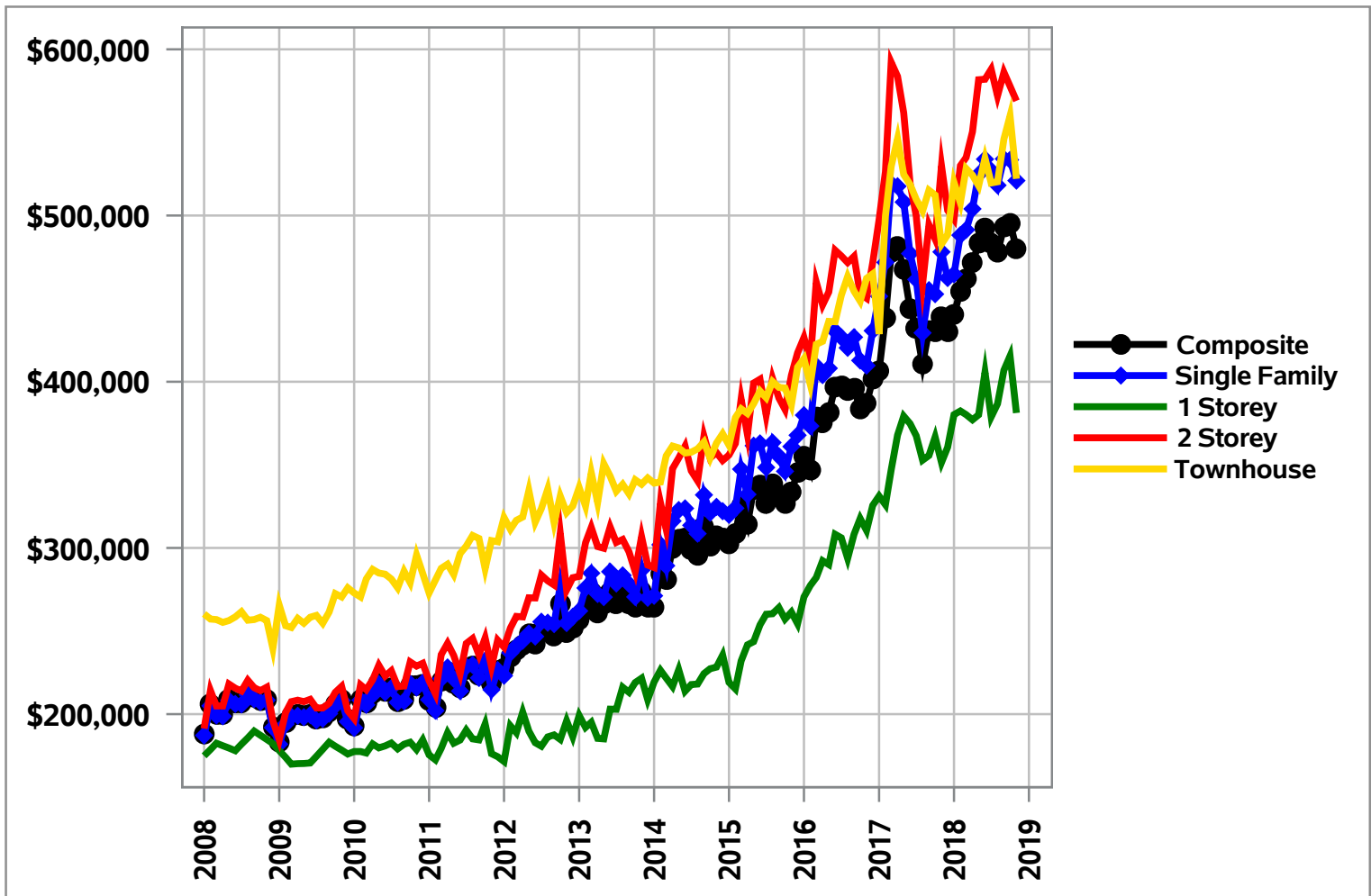
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## HAMILTON BEACH (29) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$480,300	-3.0	0.6	-0.6	9.4	43.9	75.1
Single Family	\$521,000	-2.3	0.5	-0.7	9.0	44.3	81.7
One Storey	\$381,200	-8.3	-1.4	0.3	8.5	45.8	72.0
Two Storey	\$569,000	-1.5	-0.5	-2.2	7.4	40.9	85.5
Townhouse	\$522,100	-6.8	0.3	0.8	8.1	35.2	54.3
Apartment-Style							

### MLS® HPI Benchmark Price



## HAMILTON BEACH (29)

### MLS® HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1367
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1458
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4600
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## HAMILTON BEACH (29)

### MLS® HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1060
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1609
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4462
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON BEACH (29)

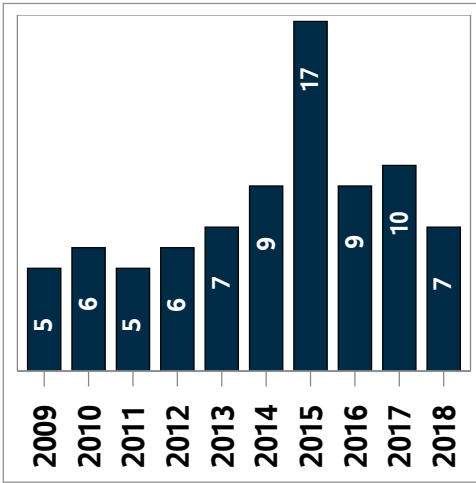
## MLS® HPI Benchmark Descriptions

### Townhouse

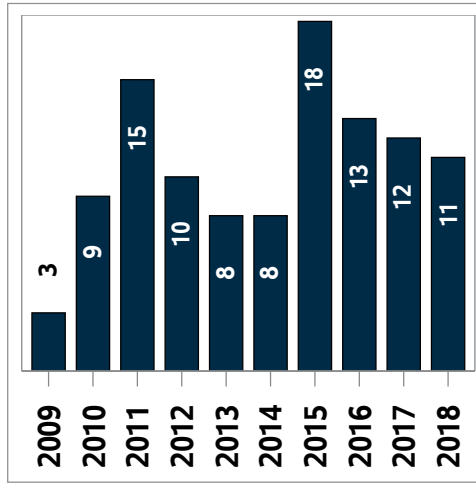
Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1212
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

## HAMILTON CENTRE (13) MLS® Residential Market Activity

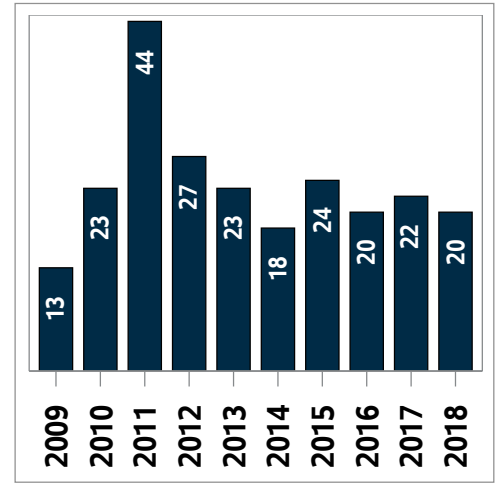
Sales Activity  
(November only)



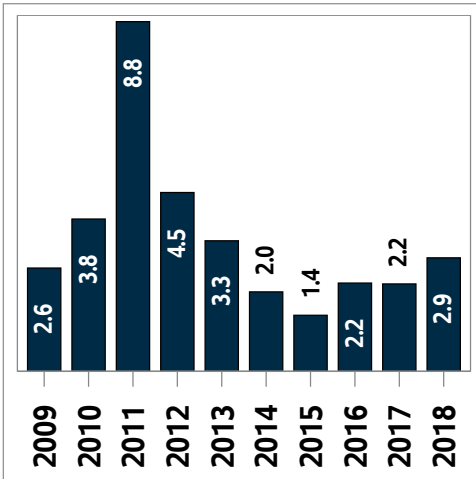
New Listings  
(November only)



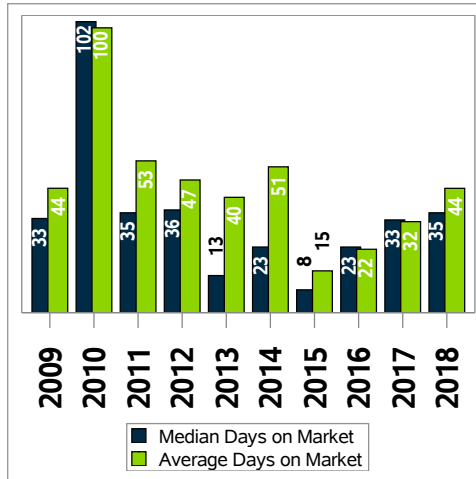
Active Listings  
(November only)



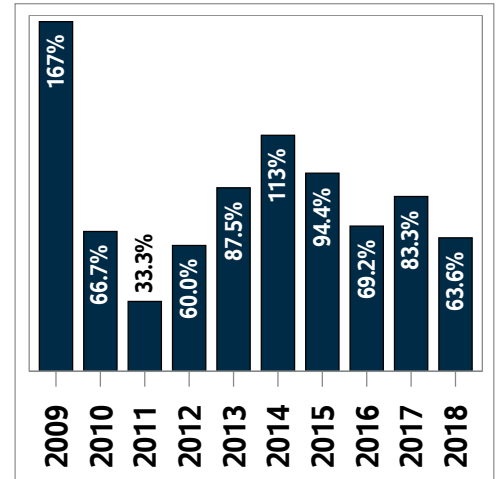
Months of Inventory  
(November only)



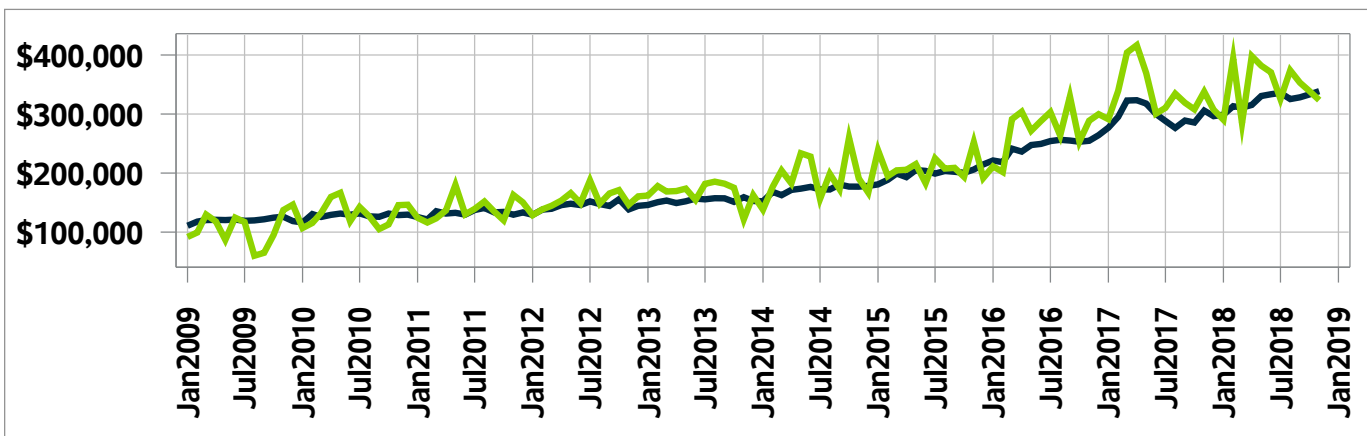
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



MLS® HPI Composite Benchmark Price and Average Price

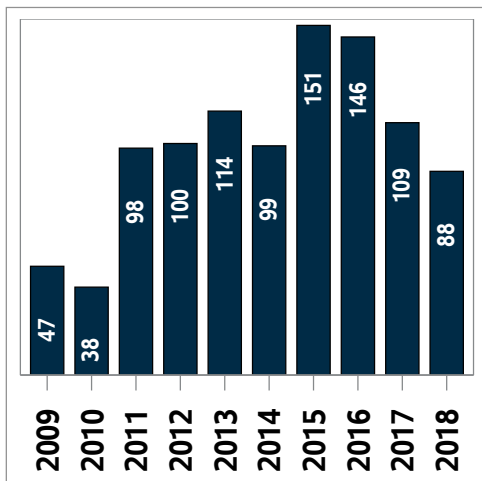




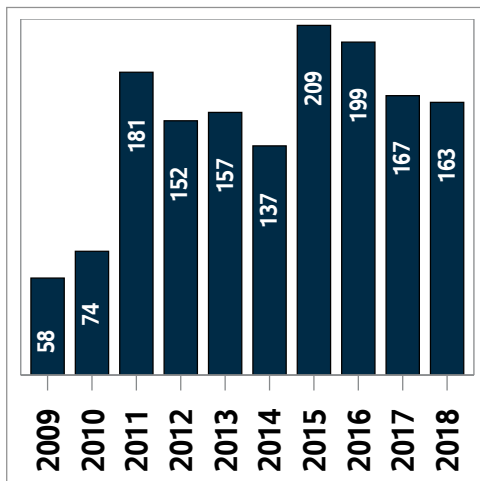
# HAMILTON CENTRE (13)

## MLS® Residential Market Activity

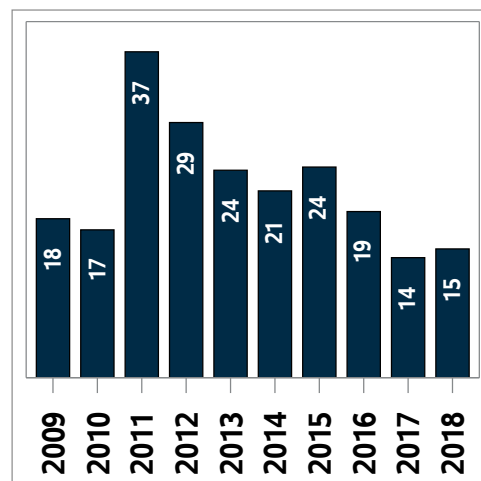
**Sales Activity**  
(November Year-to-date)



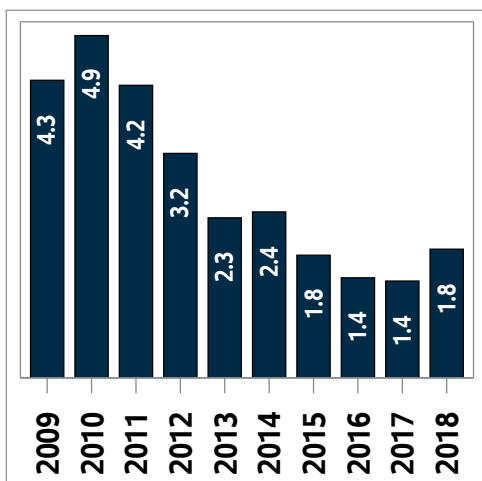
**New Listings**  
(November Year-to-date)



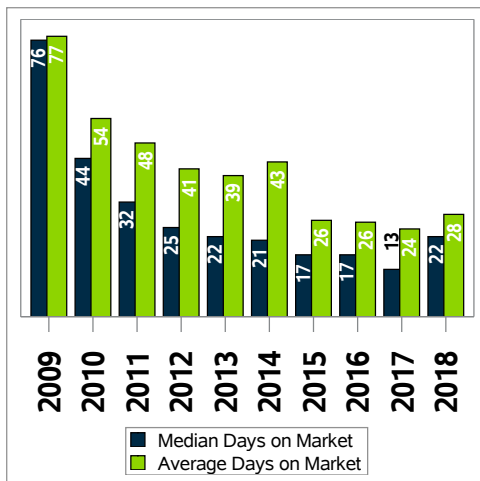
**Active Listings**<sup>1</sup>  
(November Year-to-date)



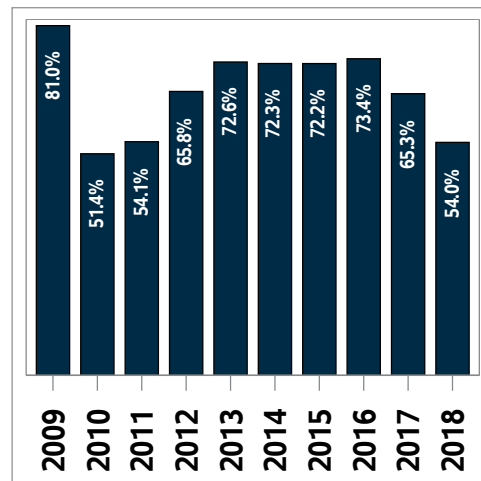
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HAMILTON CENTRE (13)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	7	-30.0	-22.2	-58.8	0.0	40.0	-36.4
Dollar Volume	\$2,265,000	-32.9	-12.8	-47.2	166.3	178.1	45.2
New Listings	11	-8.3	-15.4	-38.9	37.5	-26.7	-31.3
Active Listings	20	-9.1	0.0	-16.7	-13.0	-54.5	-62.3
Sales to New Listings Ratio <sup>1</sup>	63.6	83.3	69.2	94.4	87.5	33.3	68.8
Months of Inventory <sup>2</sup>	2.9	2.2	2.2	1.4	3.3	8.8	4.8
Average Price	\$323,571	-4.2	12.1	28.2	166.3	98.6	128.1
Median Price	\$315,000	1.2	0.0	23.5	142.5	175.1	159.3
Sales to List Price Ratio	94.1	94.9	100.6	99.9	96.3	94.1	94.1
Median Days on Market	35.0	32.5	23.0	8.0	13.0	35.0	45.0
Average Days on Market	43.6	31.9	22.2	14.6	40.4	53.2	46.3

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	88	-19.3	-39.7	-41.7	-22.8	-10.2	-21.4
Dollar Volume	\$30,372,850	-16.2	-25.4	-3.8	59.4	128.3	123.3
New Listings	163	-2.4	-18.1	-22.0	3.8	-9.9	-14.2
Active Listings <sup>3</sup>	15	7.3	-22.5	-38.9	-37.9	-60.5	-61.0
Sales to New Listings Ratio <sup>4</sup>	54.0	65.3	73.4	72.2	72.6	54.1	58.9
Months of Inventory <sup>5</sup>	1.8	1.4	1.4	1.8	2.3	4.2	3.7
Average Price	\$345,146	3.8	23.8	65.0	106.5	154.3	184.2
Median Price	\$340,000	6.8	24.1	77.1	115.5	160.6	189.4
Sales to List Price Ratio	97.1	103.7	100.5	99.4	96.8	94.2	96.1
Median Days on Market	22.0	13.0	17.0	17.0	22.0	31.5	28.5
Average Days on Market	28.1	24.1	26.0	26.5	38.8	47.7	42.7

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

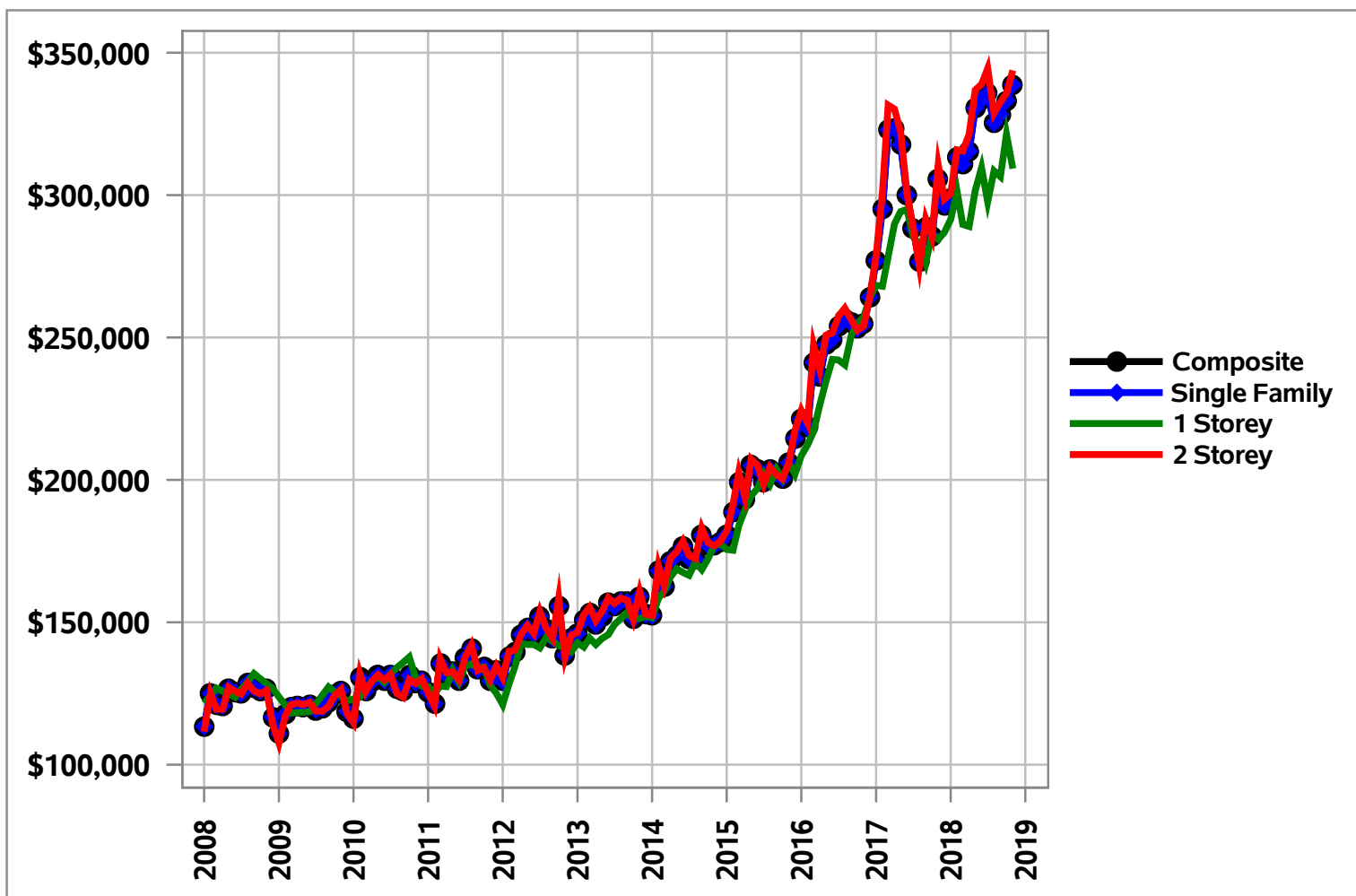
## HAMILTON CENTRE (13)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$338,700	1.7	4.1	2.5	10.8	64.4	112.9
Single Family	\$338,700	1.7	4.1	2.5	10.8	64.4	112.9
One Storey	\$309,300	-3.7	0.3	2.6	8.7	50.1	104.4
Two Storey	\$343,800	2.4	4.6	2.0	10.7	66.8	113.8
Townhouse							
Apartment-Style							

#### MLS® HPI Benchmark Price



# HAMILTON CENTRE (13)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1228
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1228
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	2323
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON CENTRE (13)

## MLS® HPI Benchmark Descriptions

### 1 Storey

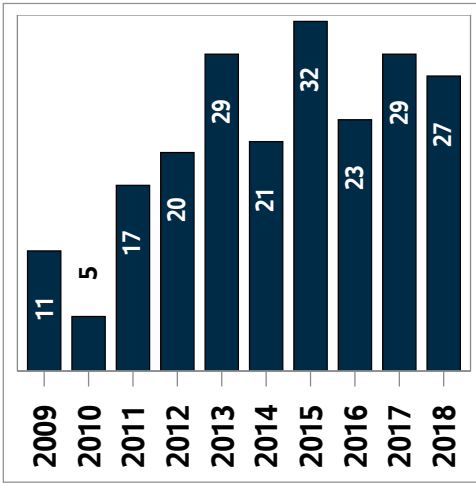
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	974
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3000
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

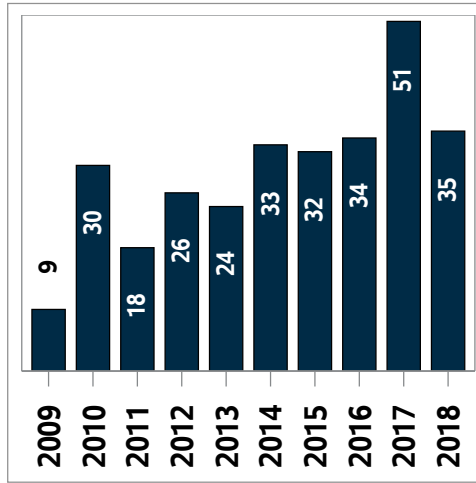
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1271
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	2150
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## HAMILTON CENTRE (14) MLS® Residential Market Activity

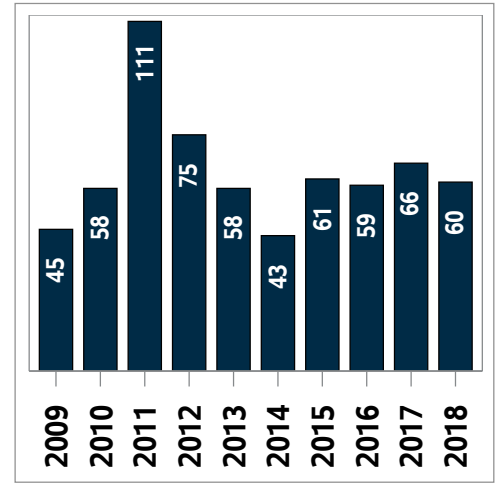
Sales Activity  
(November only)



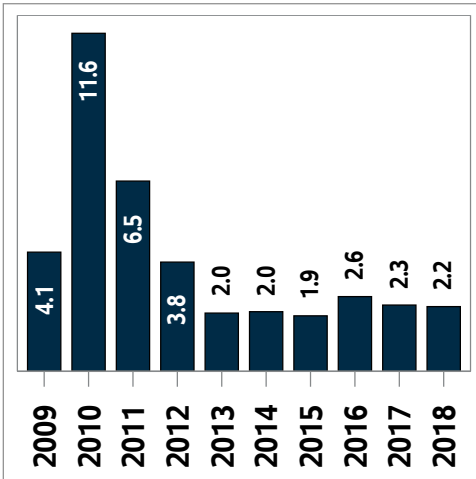
New Listings  
(November only)



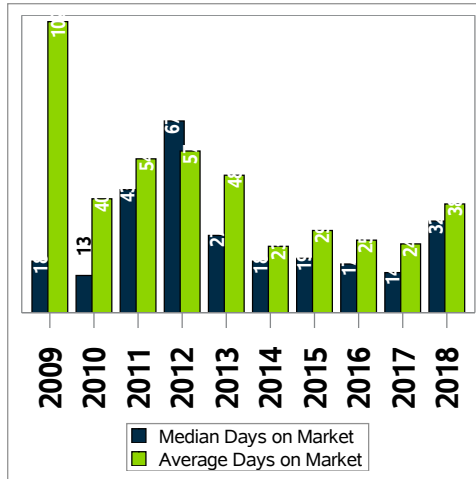
Active Listings  
(November only)



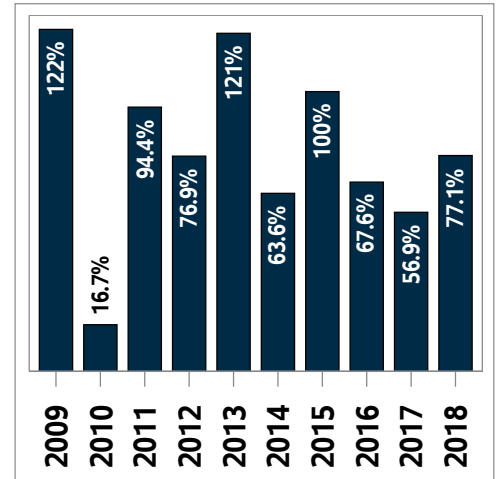
Months of Inventory  
(November only)



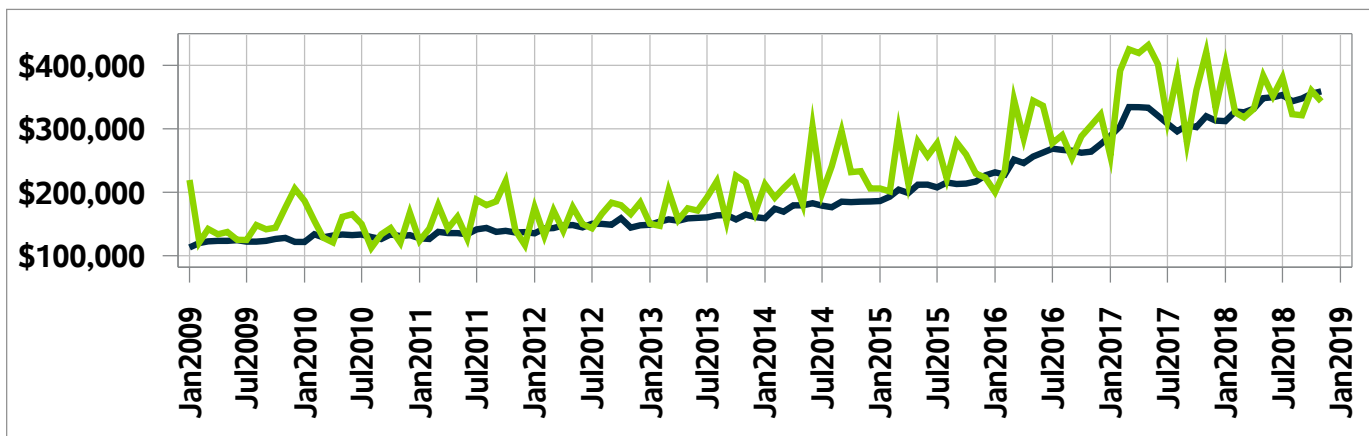
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)

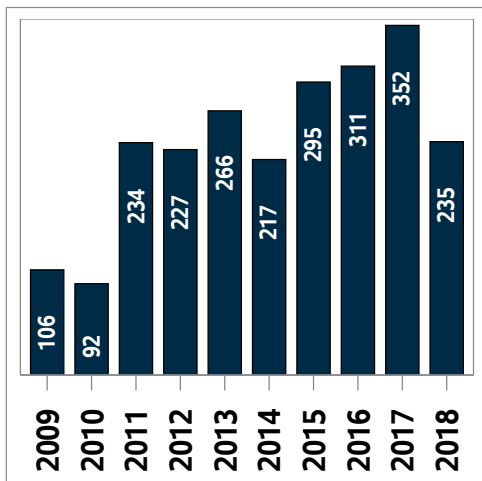


MLS® HPI Composite Benchmark Price and Average Price

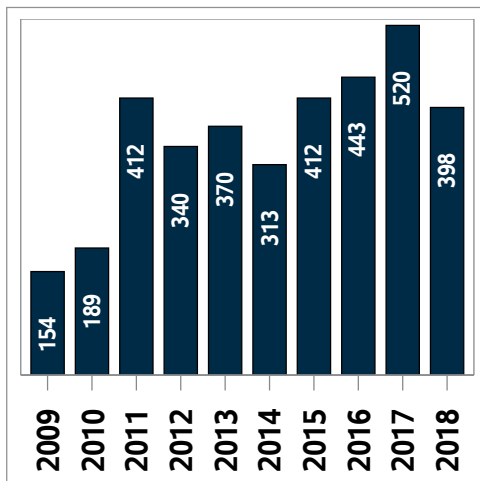


## HAMILTON CENTRE (14) MLS® Residential Market Activity

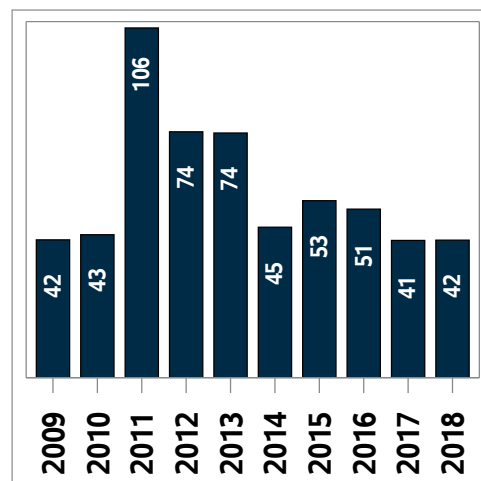
**Sales Activity**  
(November Year-to-date)



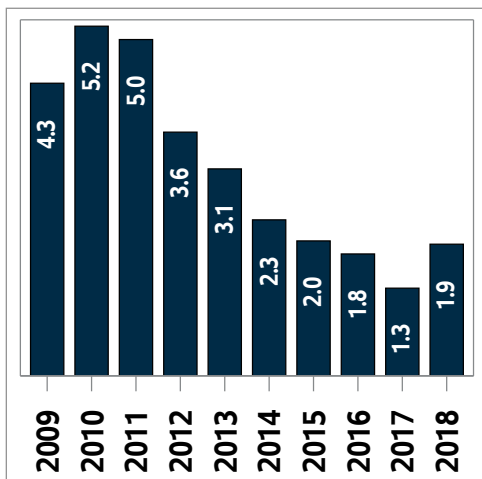
**New Listings**  
(November Year-to-date)



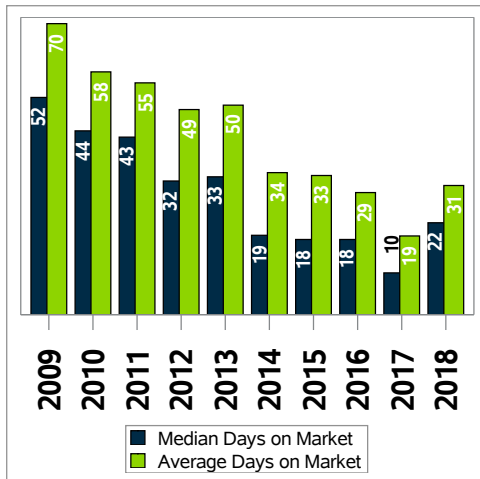
**Active Listings**<sup>1</sup>  
(November Year-to-date)



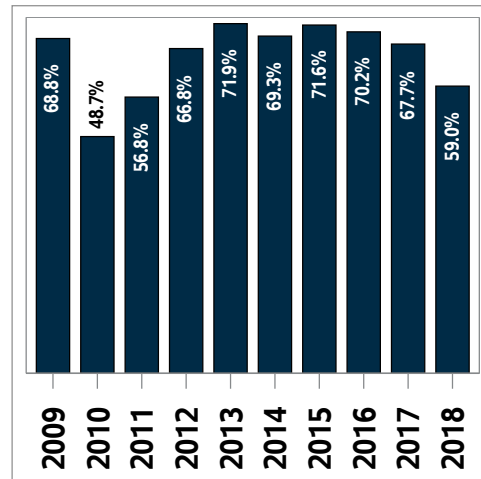
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HAMILTON CENTRE (14)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	27	-6.9	17.4	-15.6	-6.9	58.8	125.0
Dollar Volume	\$9,266,900	-24.0	31.9	26.2	47.9	289.4	431.1
New Listings	35	-31.4	2.9	9.4	45.8	94.4	6.1
Active Listings	60	-9.1	1.7	-1.6	3.4	-45.9	-36.2
Sales to New Listings Ratio <sup>1</sup>	77.1	56.9	67.6	100.0	120.8	94.4	36.4
Months of Inventory <sup>2</sup>	2.2	2.3	2.6	1.9	2.0	6.5	7.8
Average Price	\$343,219	-18.4	12.4	49.6	58.9	145.2	136.0
Median Price	\$350,000	-5.1	25.0	54.3	89.2	175.6	151.8
Sales to List Price Ratio	96.1	97.5	97.0	103.7	96.7	94.3	94.3
Median Days on Market	32.0	14.0	17.0	19.0	27.0	43.0	49.0
Average Days on Market	38.0	24.0	25.3	28.7	48.0	53.8	66.2

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	235	-33.2	-24.4	-20.3	-11.7	0.4	-4.9
Dollar Volume	\$77,347,788	-37.4	-8.9	11.4	76.7	130.5	132.5
New Listings	398	-23.5	-10.2	-3.4	7.6	-3.4	-3.6
Active Listings <sup>3</sup>	42	0.2	-18.4	-22.3	-43.8	-60.7	-53.5
Sales to New Listings Ratio <sup>4</sup>	59.0	67.7	70.2	71.6	71.9	56.8	59.8
Months of Inventory <sup>5</sup>	1.9	1.3	1.8	2.0	3.1	5.0	4.0
Average Price	\$329,140	-6.3	20.6	39.9	100.0	129.6	144.4
Median Price	\$319,000	-7.1	24.1	45.0	112.7	136.3	143.5
Sales to List Price Ratio	99.2	102.9	99.9	100.1	95.9	94.3	95.7
Median Days on Market	22.0	10.0	18.0	18.0	33.0	42.5	35.0
Average Days on Market	30.9	18.8	29.2	33.3	50.2	55.5	51.1

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



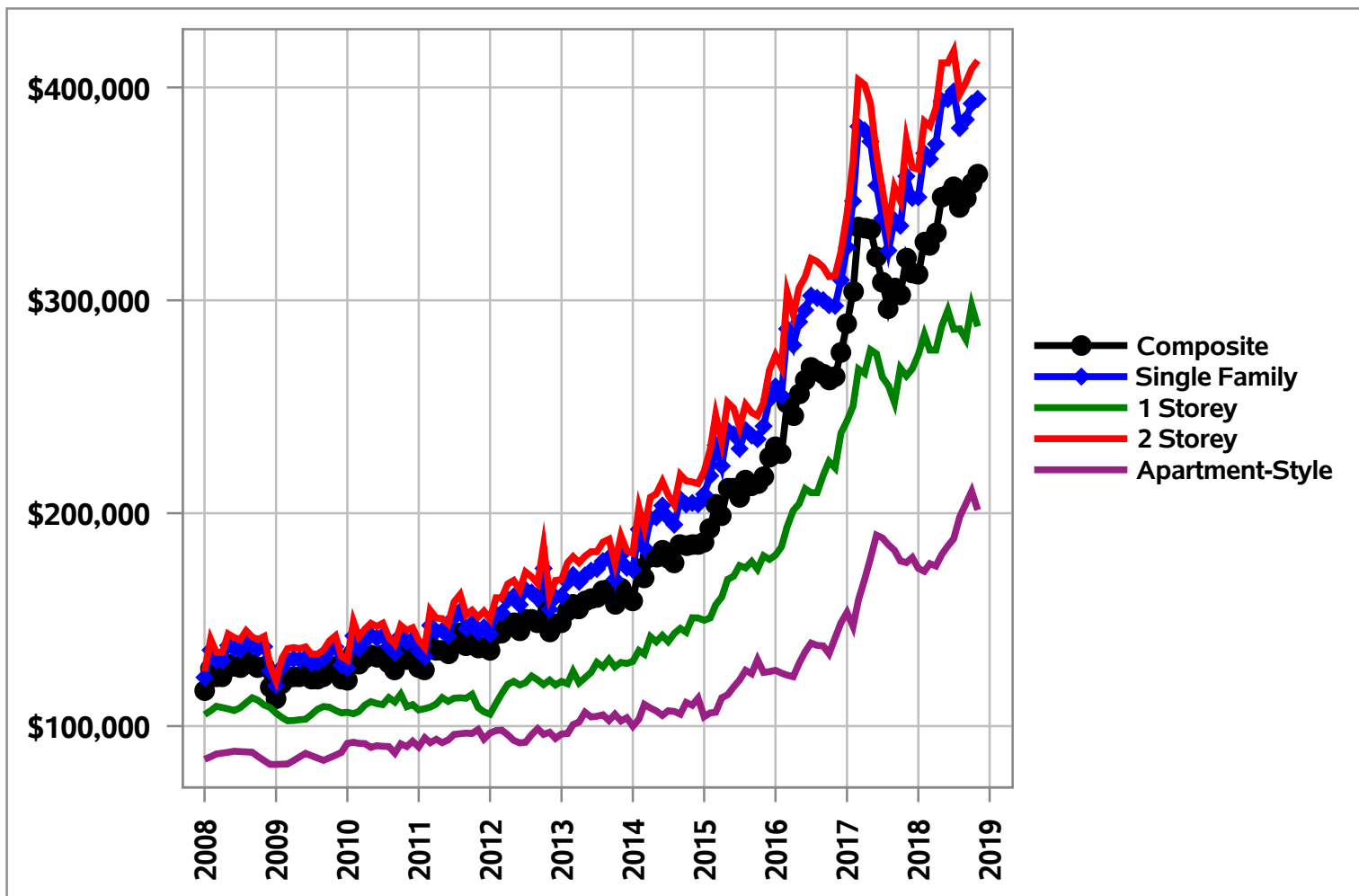
## HAMILTON CENTRE (14)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$359,000	1.1	4.5	3.1	12.3	65.5	117.7
Single Family	\$394,600	0.6	3.6	0.3	10.1	63.8	118.9
One Storey	\$287,700	-3.3	0.4	-0.1	8.8	59.8	121.5
Two Storey	\$412,600	0.9	4.0	0.3	9.9	63.7	117.8
Townhouse							
Apartment-Style	\$201,500	-4.2	1.6	11.6	14.0	60.9	96.8

#### MLS® HPI Benchmark Price



# HAMILTON CENTRE (14)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1321
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1432
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	2452
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON CENTRE (14)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	987
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	2574
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1509
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	2431
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON CENTRE (14)

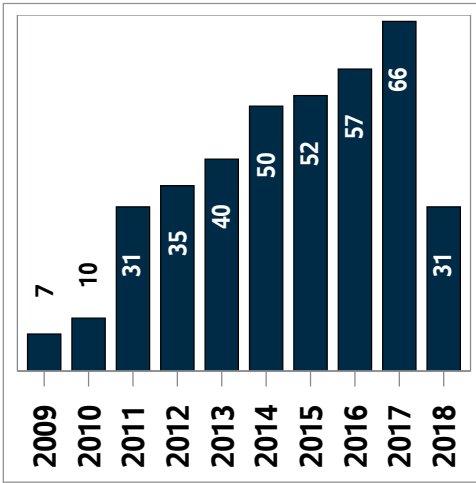
## MLS® HPI Benchmark Descriptions

### Apartment-Style

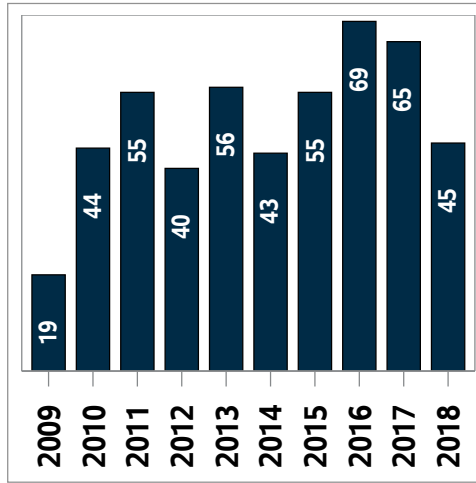
Features	Value
Above Ground Bedrooms	1
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	726
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

# HAMILTON CENTRE (20) MLS® Residential Market Activity

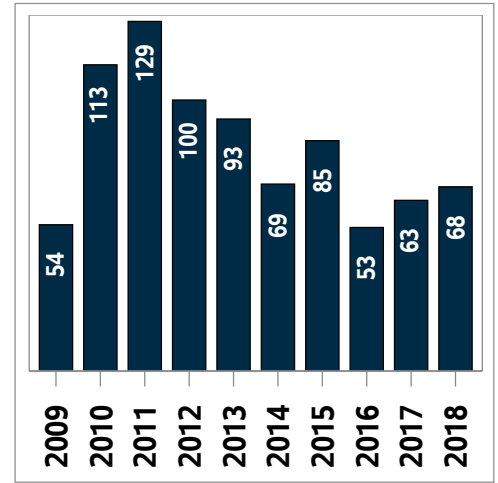
Sales Activity  
(November only)



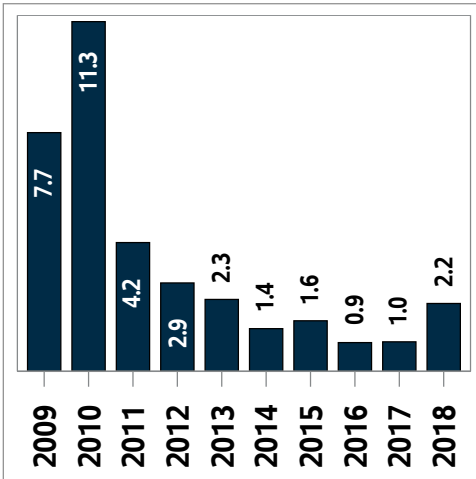
New Listings  
(November only)



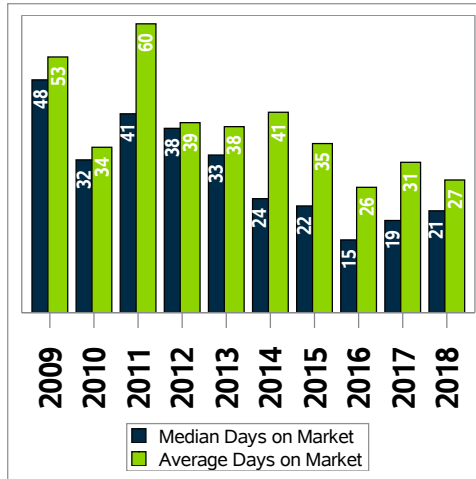
Active Listings  
(November only)



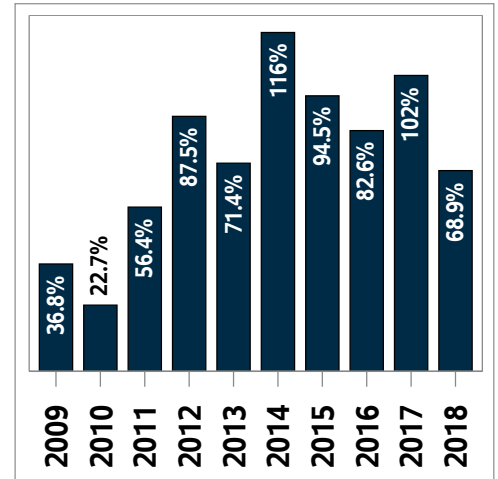
Months of Inventory  
(November only)



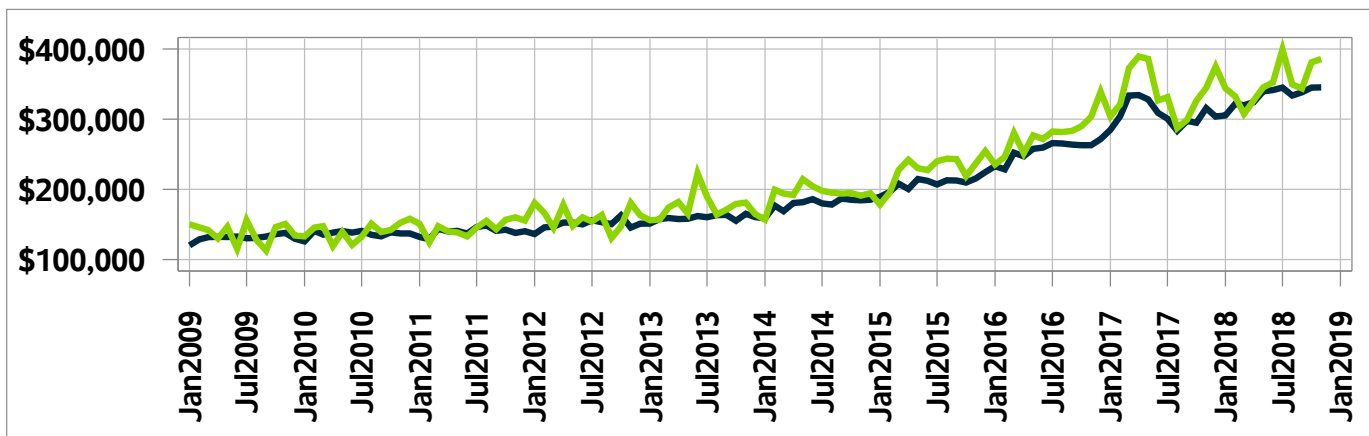
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



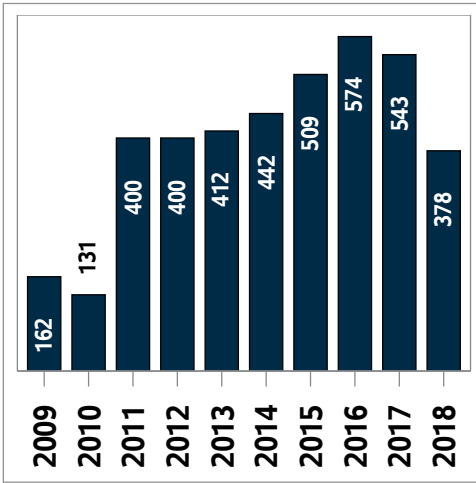
MLS® HPI Composite Benchmark Price and Average Price



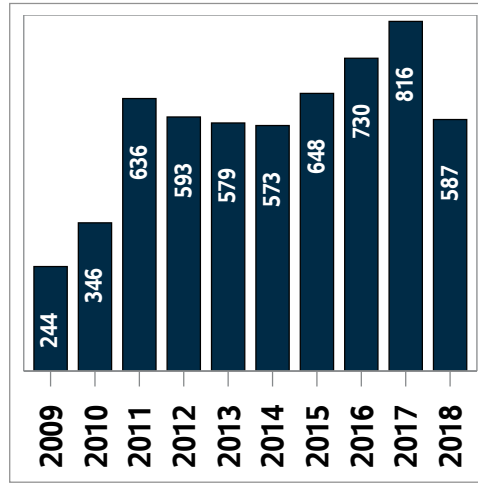
# HAMILTON CENTRE (20)

## MLS® Residential Market Activity

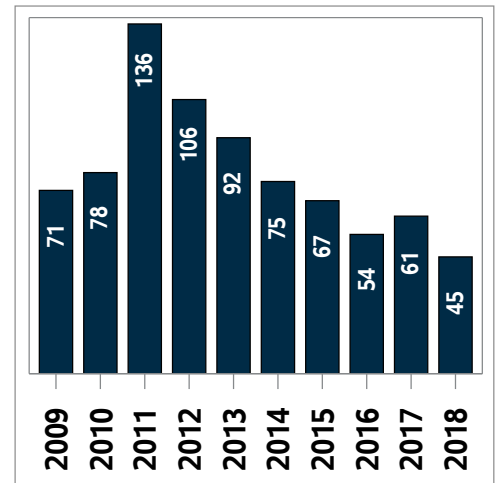
**Sales Activity**  
(November Year-to-date)



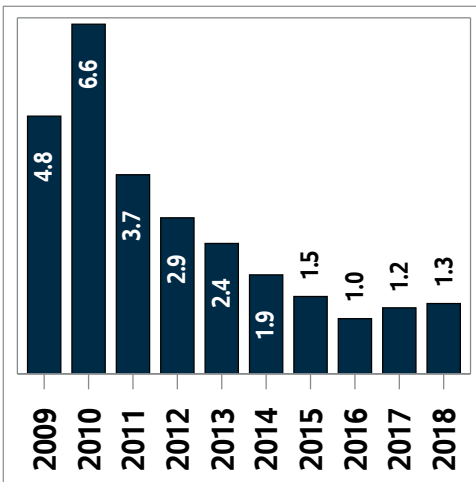
**New Listings**  
(November Year-to-date)



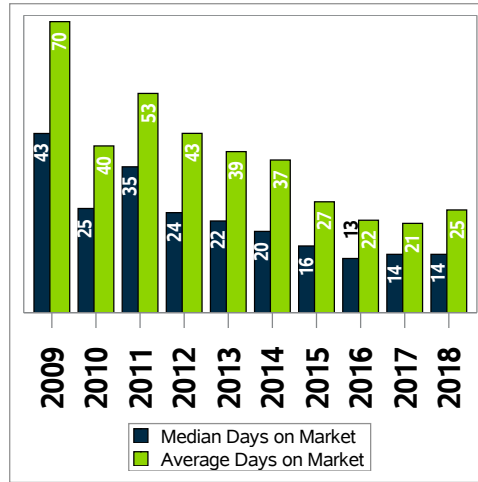
**Active Listings**<sup>1</sup>  
(November Year-to-date)



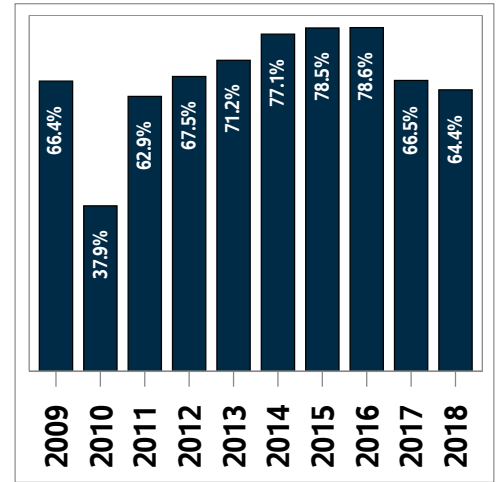
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HAMILTON CENTRE (20)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	31	-53.0	-45.6	-40.4	-22.5	0.0	47.6
Dollar Volume	\$11,960,900	-47.4	-30.8	-2.9	65.1	140.9	286.8
New Listings	45	-30.8	-34.8	-18.2	-19.6	-18.2	-4.3
Active Listings	68	7.9	28.3	-20.0	-26.9	-47.3	-54.1
Sales to New Listings Ratio <sup>1</sup>	68.9	101.5	82.6	94.5	71.4	56.4	44.7
Months of Inventory <sup>2</sup>	2.2	1.0	0.9	1.6	2.3	4.2	7.0
Average Price	\$385,835	11.9	27.2	62.8	113.0	140.9	162.0
Median Price	\$340,000	7.1	21.4	57.1	106.1	134.5	167.7
Sales to List Price Ratio	98.3	99.0	100.3	98.1	96.4	95.9	95.0
Median Days on Market	21.0	19.0	15.0	22.0	32.5	41.0	33.0
Average Days on Market	27.4	31.0	25.8	34.9	38.4	59.5	50.2

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	378	-30.4	-34.1	-25.7	-8.3	-5.5	-1.3
Dollar Volume	\$128,721,639	-28.4	-16.9	18.6	87.9	131.3	146.0
New Listings	587	-28.1	-19.6	-9.4	1.4	-7.7	-9.4
Active Listings <sup>3</sup>	45	-25.9	-16.1	-32.5	-50.5	-66.6	-65.9
Sales to New Listings Ratio <sup>4</sup>	64.4	66.5	78.6	78.5	71.2	62.9	59.1
Months of Inventory <sup>5</sup>	1.3	1.2	1.0	1.5	2.4	3.7	3.8
Average Price	\$340,533	2.9	26.2	59.7	104.8	144.7	149.2
Median Price	\$327,750	2.4	26.1	59.1	107.8	142.8	143.3
Sales to List Price Ratio	100.0	104.4	102.1	99.0	96.7	95.9	95.6
Median Days on Market	14.0	14.0	13.0	16.0	22.0	35.0	34.0
Average Days on Market	24.6	21.4	22.2	26.6	38.7	52.6	48.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

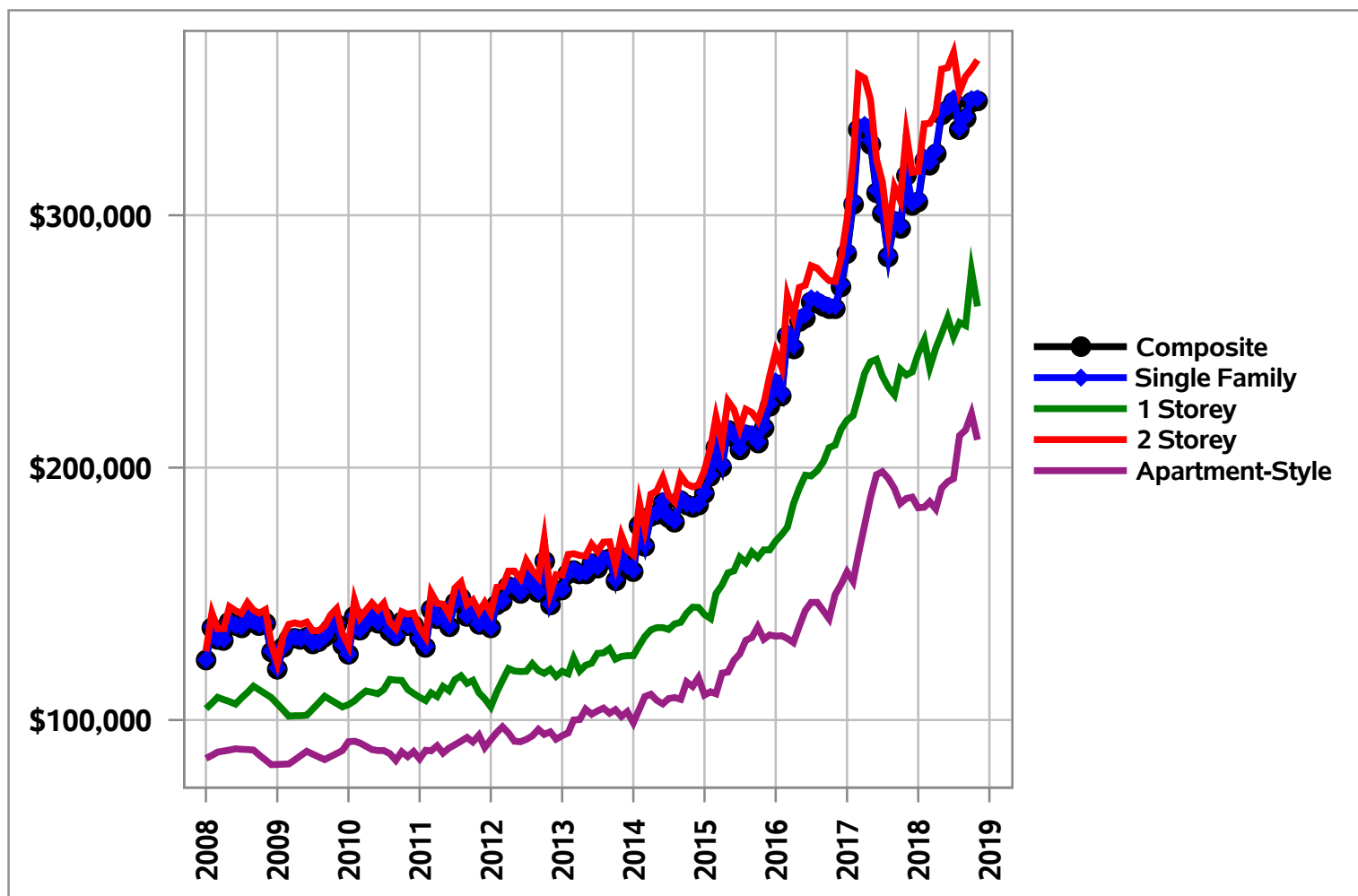
## HAMILTON CENTRE (20)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$345,300	0.1	3.5	1.6	9.4	60.2	109.0
Single Family	\$346,300	0.1	3.5	1.5	9.2	60.0	108.7
One Storey	\$263,900	-5.1	2.5	4.3	11.5	57.6	110.8
Two Storey	\$361,500	1.0	3.6	1.0	8.9	60.5	108.7
Townhouse							
Apartment-Style	\$211,000	-4.7	-0.8	10.0	12.4	59.8	108.1

#### MLS® HPI Benchmark Price





# HAMILTON CENTRE (20)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1244
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1247
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	2500
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON CENTRE (20)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	878
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	2500
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1311
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	2500
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON CENTRE (20)

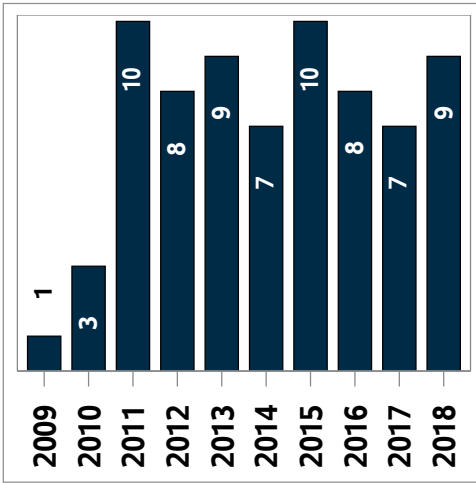
## MLS® HPI Benchmark Descriptions

### Apartment-Style

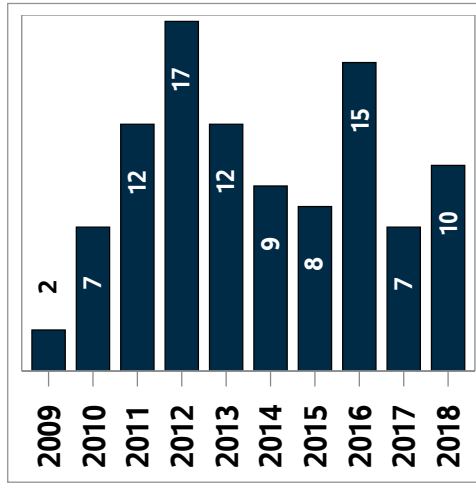
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	938
Half Bathrooms	0
Heating	Hot water
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

## HAMILTON CENTRE (21) MLS® Residential Market Activity

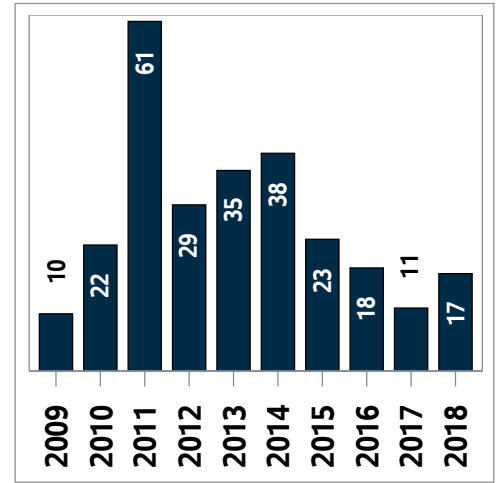
**Sales Activity  
(November only)**



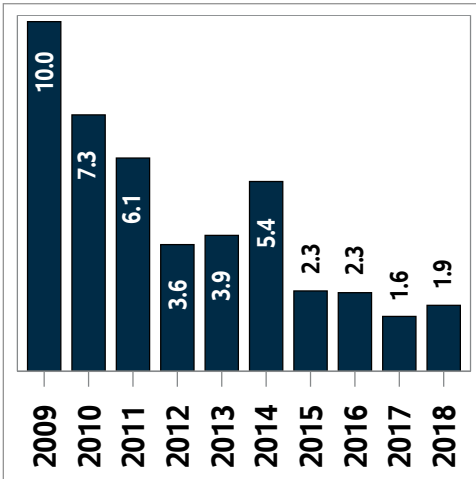
**New Listings  
(November only)**



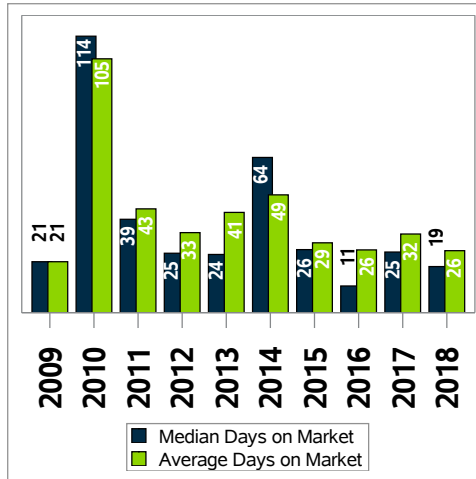
**Active Listings  
(November only)**



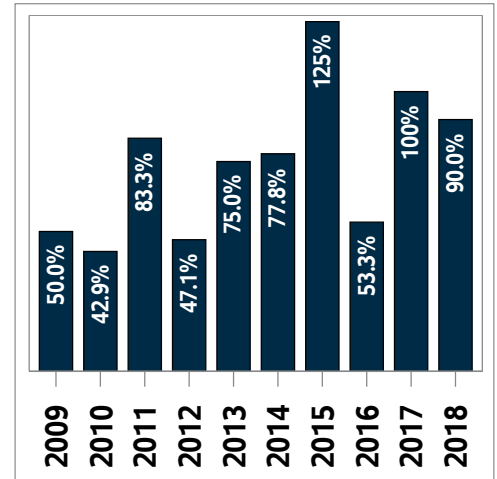
**Months of Inventory  
(November only)**



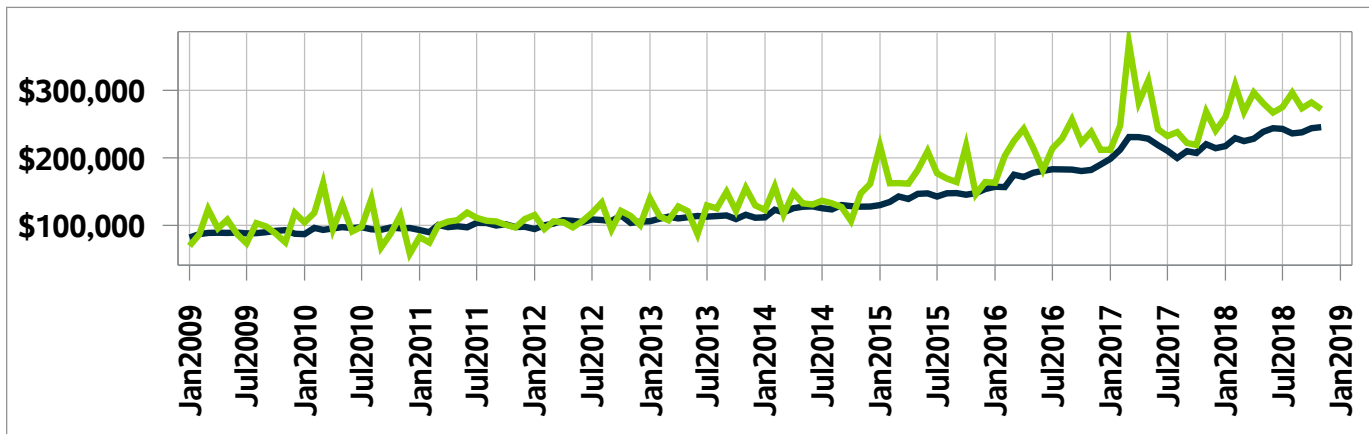
**Days on Market  
(November only)**



**Sales to New Listings Ratio  
(November only)**



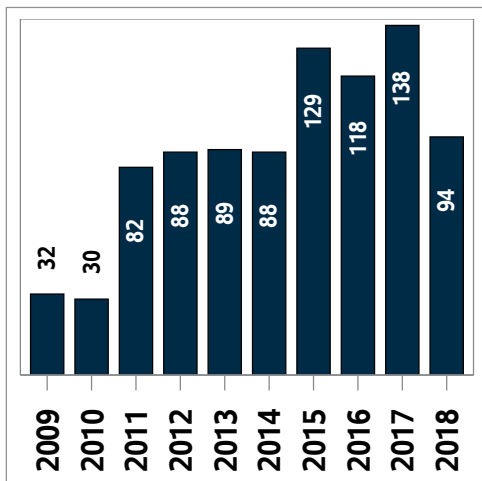
**MLS® HPI Composite Benchmark Price and Average Price**



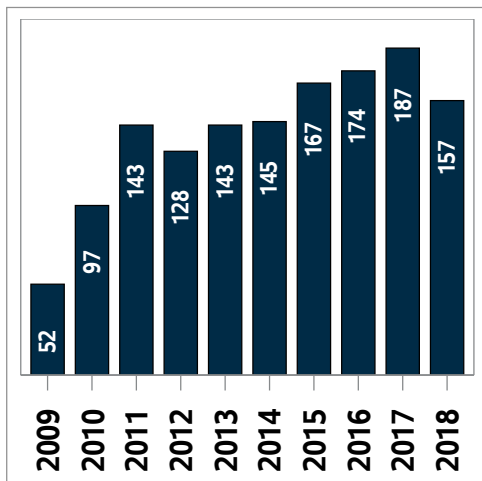
# HAMILTON CENTRE (21)

## MLS® Residential Market Activity

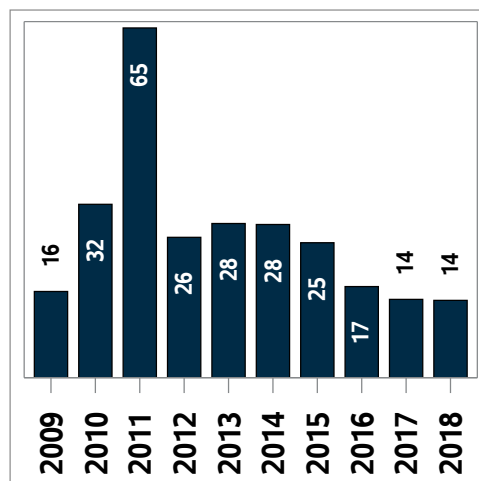
**Sales Activity**  
(November Year-to-date)



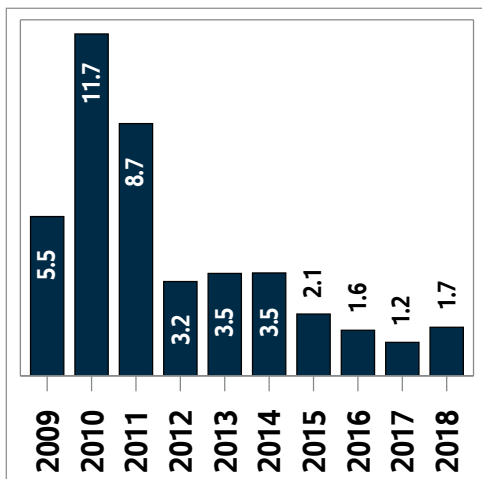
**New Listings**  
(November Year-to-date)



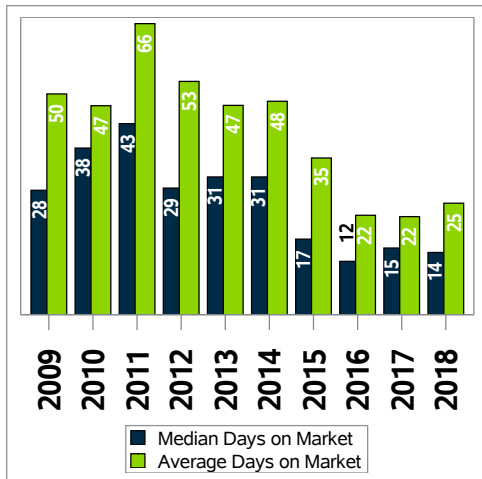
**Active Listings**<sup>1</sup>  
(November Year-to-date)



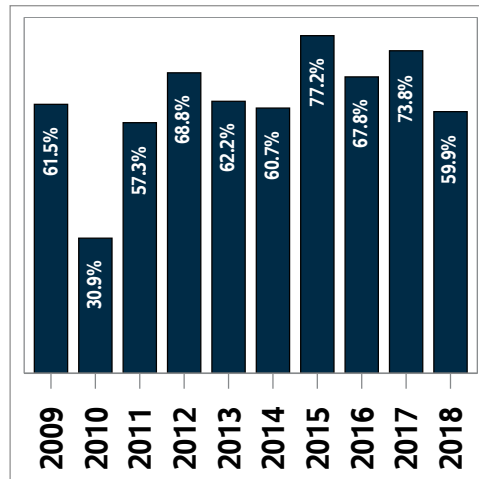
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HAMILTON CENTRE (21)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	9	28.6	12.5	-10.0	0.0	-10.0	80.0
Dollar Volume	\$2,448,000	30.3	28.3	67.6	74.9	152.5	397.9
New Listings	10	42.9	-33.3	25.0	-16.7	-16.7	150.0
Active Listings	17	54.5	-5.6	-26.1	-51.4	-72.1	-50.0
Sales to New Listings Ratio <sup>1</sup>	90.0	100.0	53.3	125.0	75.0	83.3	125.0
Months of Inventory <sup>2</sup>	1.9	1.6	2.3	2.3	3.9	6.1	6.8
Average Price	\$272,000	1.3	14.0	86.2	74.9	180.6	176.6
Median Price	\$260,000	-1.9	13.5	89.2	67.7	200.6	182.1
Sales to List Price Ratio	100.9	99.5	95.8	94.1	93.6	91.0	91.9
Median Days on Market	19.0	25.0	11.0	26.0	24.0	38.5	41.0
Average Days on Market	25.6	32.4	25.9	28.8	41.3	42.8	45.6

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	94	-31.9	-20.3	-27.1	5.6	14.6	-2.1
Dollar Volume	\$26,016,297	-22.3	7.4	14.9	138.1	214.3	160.6
New Listings	157	-16.0	-9.8	-6.0	9.8	9.8	12.1
Active Listings <sup>3</sup>	14	-1.3	-15.1	-42.7	-49.8	-77.9	-52.4
Sales to New Listings Ratio <sup>4</sup>	59.9	73.8	67.8	77.2	62.2	57.3	68.6
Months of Inventory <sup>5</sup>	1.7	1.2	1.6	2.1	3.5	8.7	3.4
Average Price	\$276,769	14.1	34.8	57.7	125.5	174.1	166.2
Median Price	\$275,500	14.8	32.6	67.0	127.7	162.4	190.0
Sales to List Price Ratio	99.6	101.3	100.4	97.6	95.4	93.3	94.4
Median Days on Market	14.0	15.0	12.0	17.0	31.0	43.0	34.0
Average Days on Market	25.1	22.1	22.4	35.3	47.1	65.5	55.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

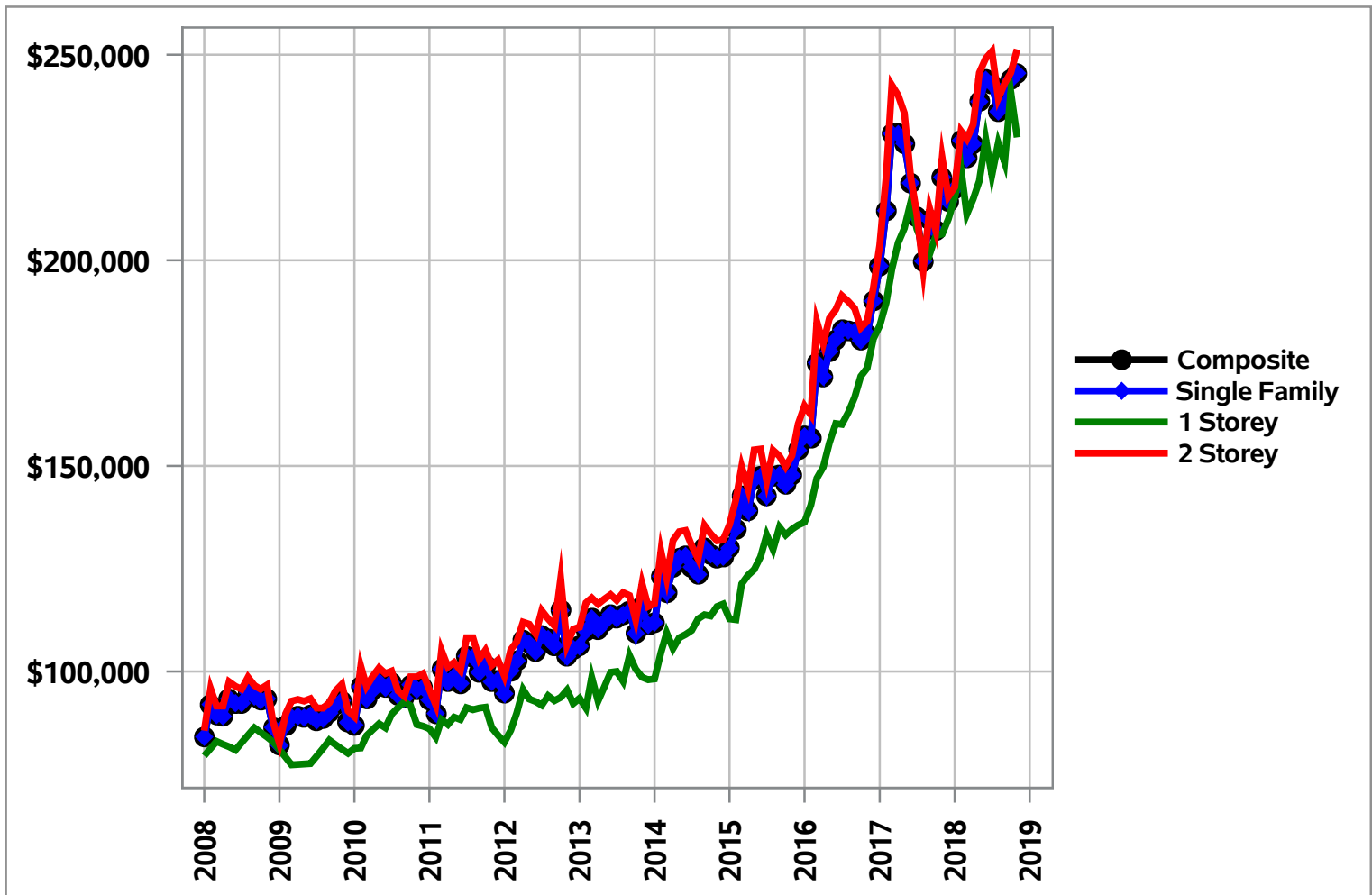
## HAMILTON CENTRE (21)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$245,500	0.7	3.9	2.9	11.5	66.2	112.2
Single Family	\$245,500	0.7	3.9	2.9	11.5	66.2	112.2
One Storey	\$229,900	-4.6	0.6	4.8	11.4	70.8	133.2
Two Storey	\$251,300	2.3	5.0	2.3	11.7	64.8	107.0
Townhouse							
Apartment-Style							

#### MLS® HPI Benchmark Price



## HAMILTON CENTRE (21)

### MLS® HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1115
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1115
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	2500
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# HAMILTON CENTRE (21)

## MLS® HPI Benchmark Descriptions

### 1 Storey

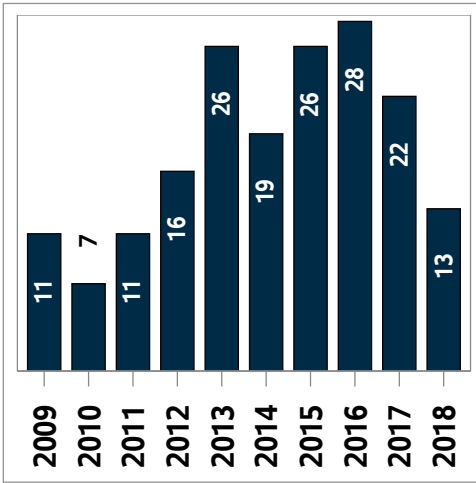
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	818
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	2500
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

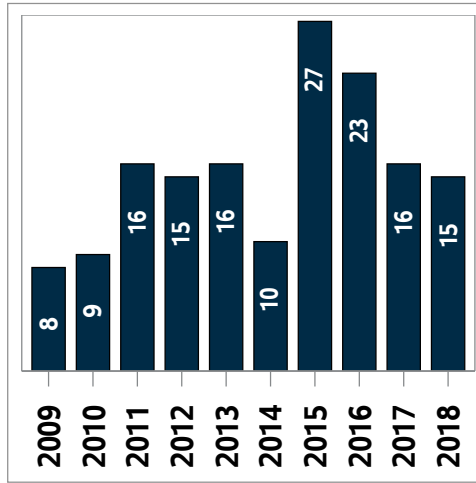
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1186
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	2400
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## HAMILTON CENTRE (22) MLS® Residential Market Activity

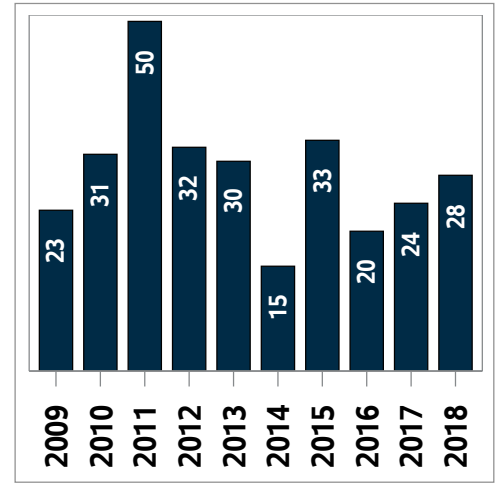
Sales Activity  
(November only)



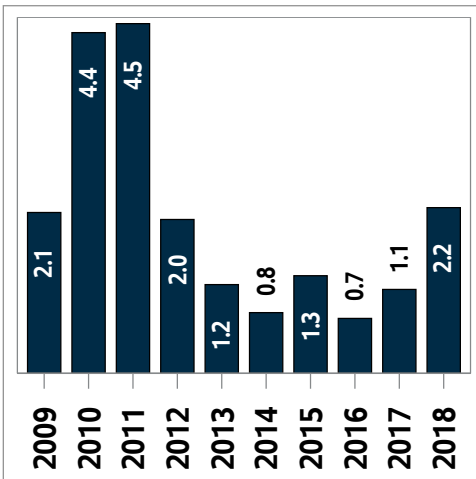
New Listings  
(November only)



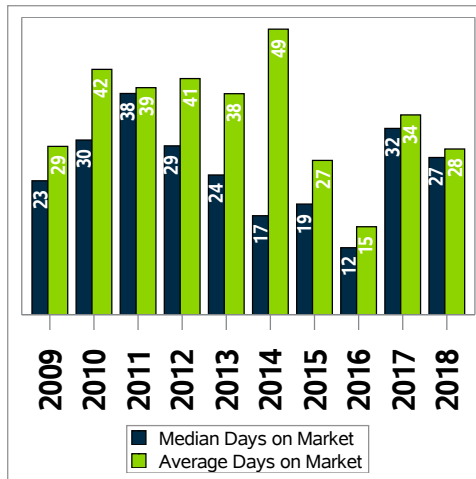
Active Listings  
(November only)



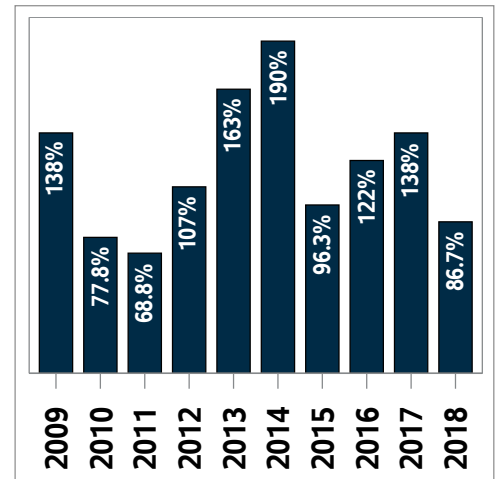
Months of Inventory  
(November only)



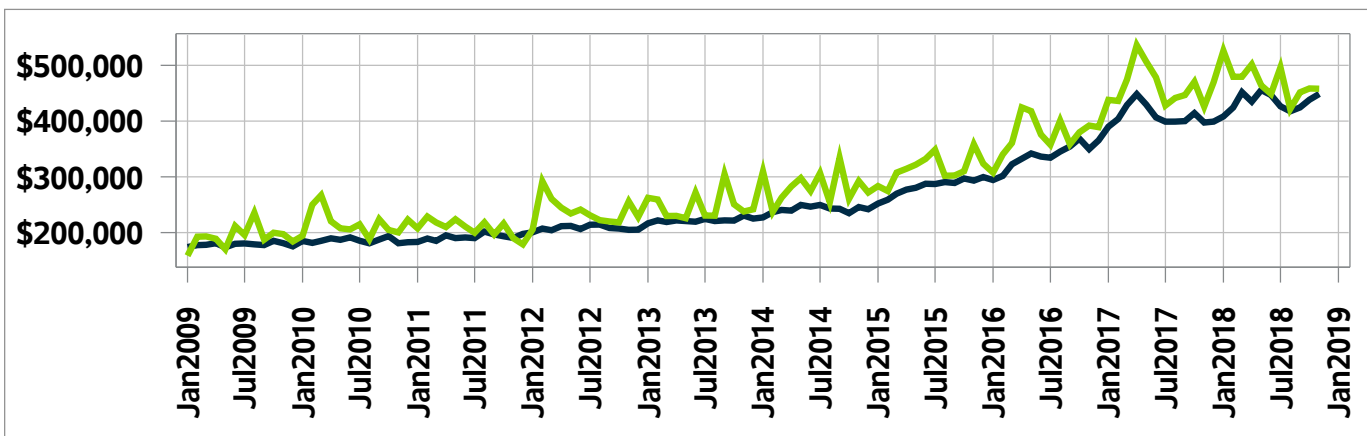
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



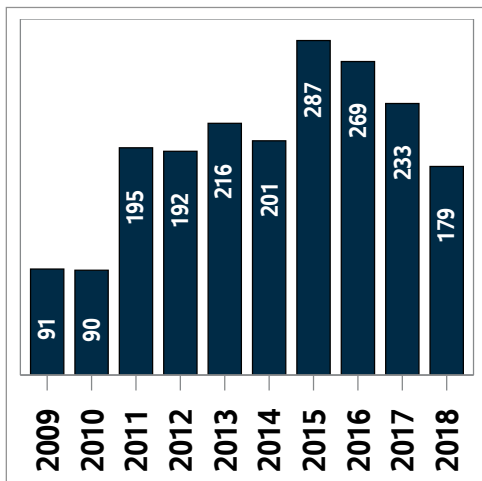
MLS® HPI Composite Benchmark Price and Average Price



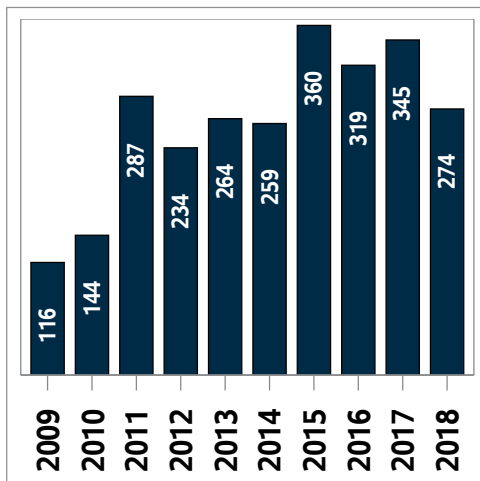
# HAMILTON CENTRE (22)

## MLS® Residential Market Activity

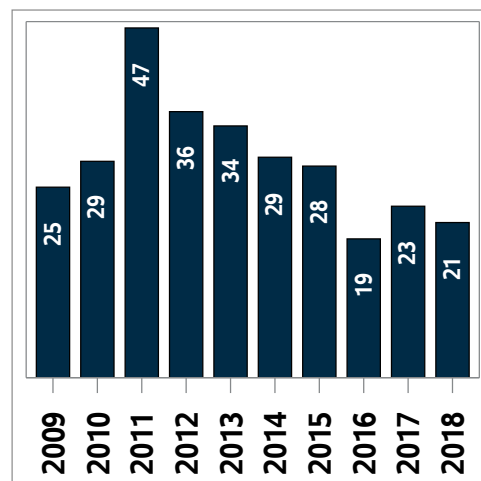
**Sales Activity**  
(November Year-to-date)



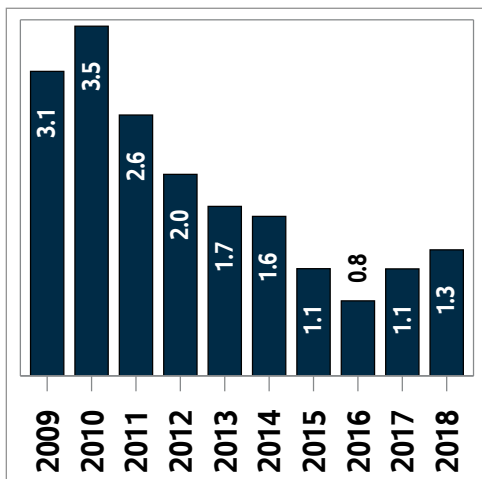
**New Listings**  
(November Year-to-date)



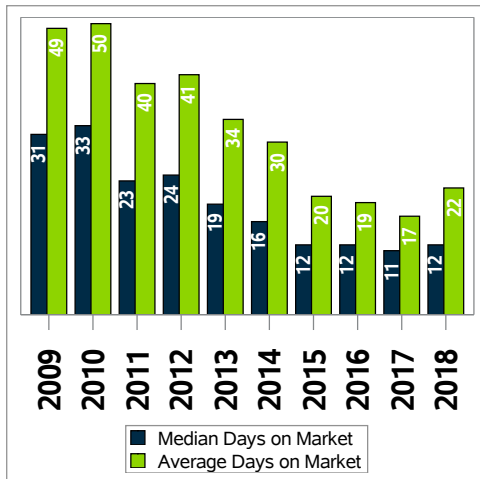
**Active Listings**<sup>1</sup>  
(November Year-to-date)



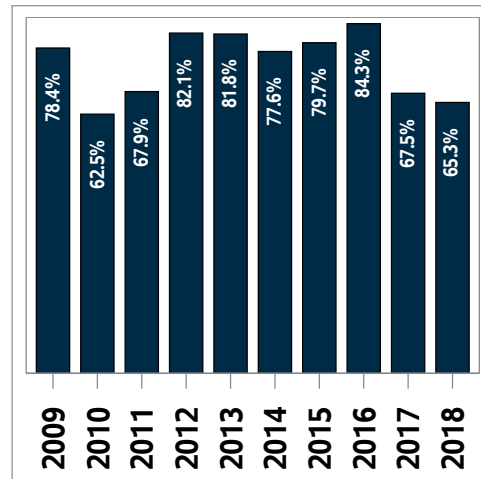
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HAMILTON CENTRE (22)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	13	-40.9	-53.6	-50.0	-50.0	18.2	0.0
Dollar Volume	\$5,954,211	-36.5	-45.7	-36.1	-3.7	185.0	142.0
New Listings	15	-6.3	-34.8	-44.4	-6.3	-6.3	-11.8
Active Listings	28	16.7	40.0	-15.2	-6.7	-44.0	-50.0
Sales to New Listings Ratio <sup>1</sup>	86.7	137.5	121.7	96.3	162.5	68.8	76.5
Months of Inventory <sup>2</sup>	2.2	1.1	0.7	1.3	1.2	4.5	4.3
Average Price	\$458,016	7.5	16.8	27.8	92.6	141.2	142.0
Median Price	\$489,900	16.0	27.6	41.5	113.0	188.2	164.8
Sales to List Price Ratio	98.9	97.6	101.5	99.9	97.2	94.0	95.3
Median Days on Market	27.0	32.0	11.5	19.0	24.0	38.0	27.0
Average Days on Market	28.5	34.3	15.1	26.5	38.0	39.0	64.5

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	179	-23.2	-33.5	-37.6	-17.1	-8.2	-11.8
Dollar Volume	\$82,824,352	-22.6	-16.2	-8.2	58.5	102.8	109.8
New Listings	274	-20.6	-14.1	-23.9	3.8	-4.5	-11.0
Active Listings <sup>3</sup>	21	-9.5	11.8	-26.7	-38.4	-55.6	-62.1
Sales to New Listings Ratio <sup>4</sup>	65.3	67.5	84.3	79.7	81.8	67.9	65.9
Months of Inventory <sup>5</sup>	1.3	1.1	0.8	1.1	1.7	2.6	3.0
Average Price	\$462,706	0.8	26.0	47.2	91.3	120.9	137.9
Median Price	\$440,000	-2.2	22.2	44.0	91.1	112.0	135.3
Sales to List Price Ratio	99.8	106.1	103.2	101.5	97.6	96.8	96.8
Median Days on Market	12.0	11.0	12.0	12.0	19.0	23.0	31.0
Average Days on Market	21.8	16.9	19.3	20.4	33.6	39.7	45.8

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

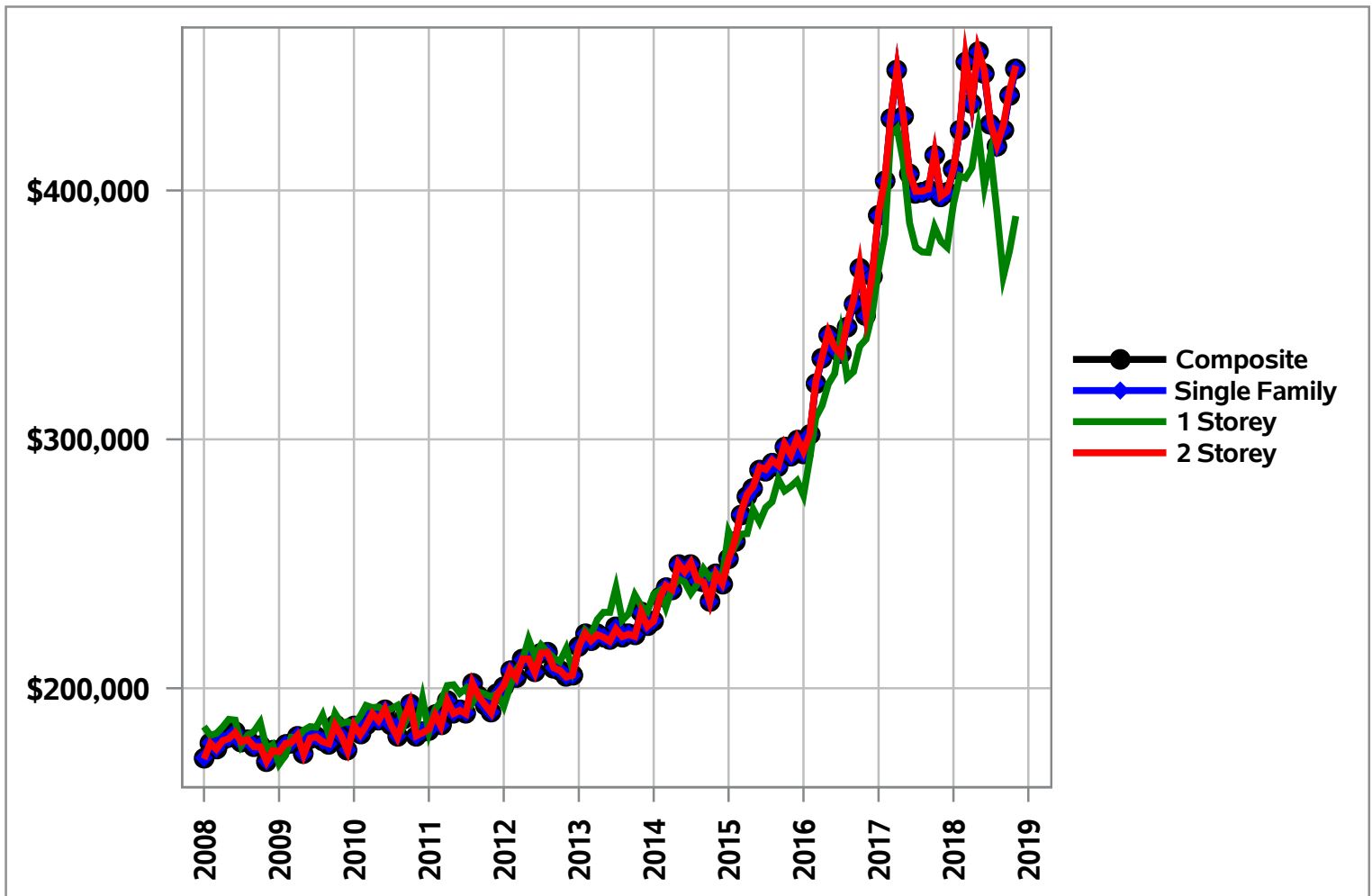
## HAMILTON CENTRE (22)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$448,700	2.4	7.4	-1.5	12.9	53.0	94.7
Single Family	\$448,700	2.4	7.4	-1.5	12.9	53.0	94.7
One Storey	\$389,700	3.8	-0.4	-8.2	2.7	38.6	67.2
Two Storey	\$450,100	2.3	7.6	-1.4	13.2	53.2	95.2
Townhouse							
Apartment-Style							

#### MLS® HPI Benchmark Price



## HAMILTON CENTRE (22)

### MLS® HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1459
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1459
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3150
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON CENTRE (22)

## MLS® HPI Benchmark Descriptions

### 1 Storey

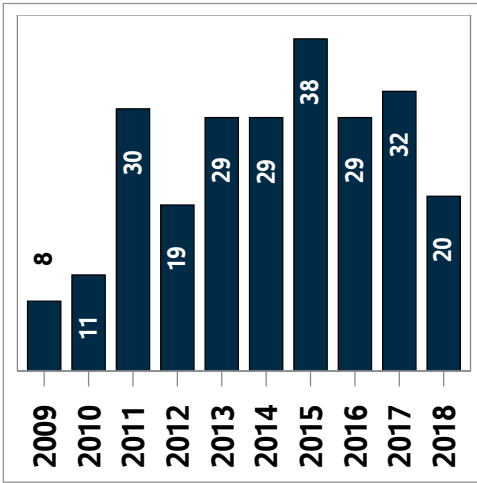
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1012
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3500
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

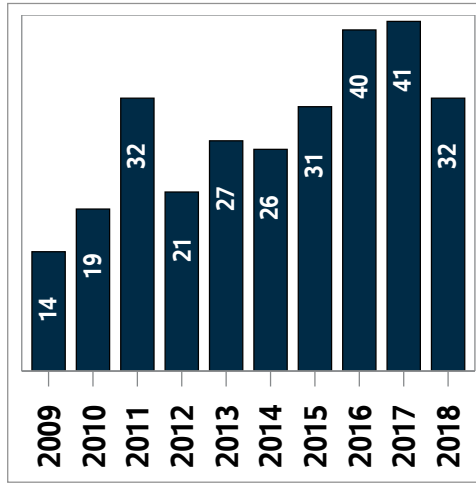
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1477
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3150
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON EAST (23) MLS® Residential Market Activity

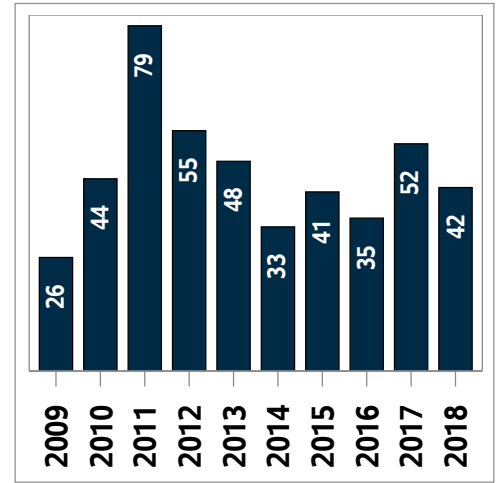
Sales Activity  
(November only)



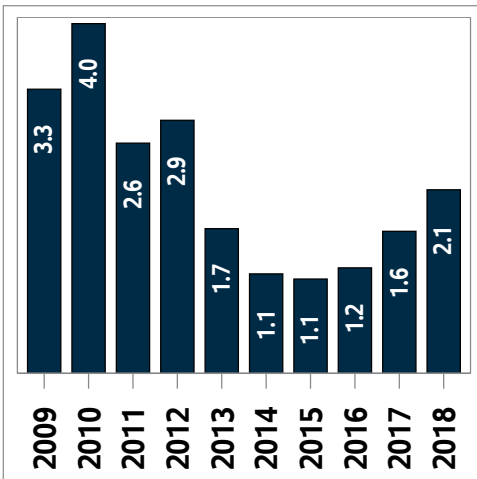
New Listings  
(November only)



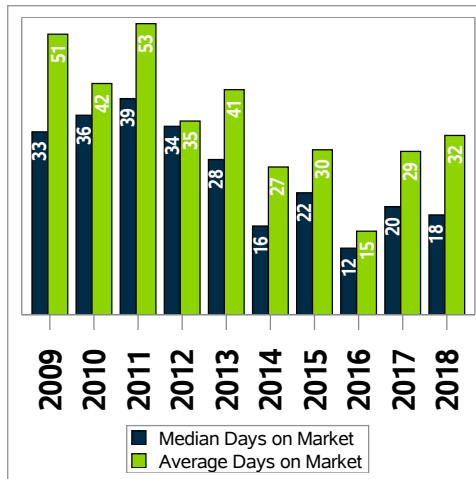
Active Listings  
(November only)



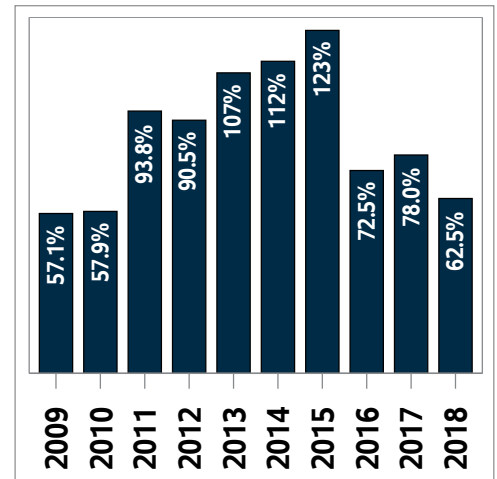
Months of Inventory  
(November only)



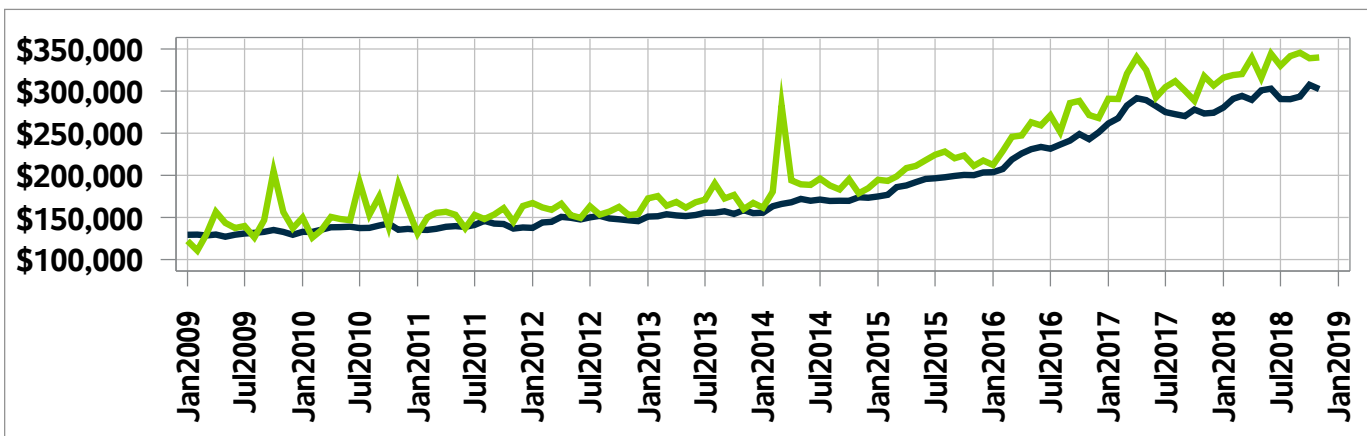
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



MLS® HPI Composite Benchmark Price and Average Price

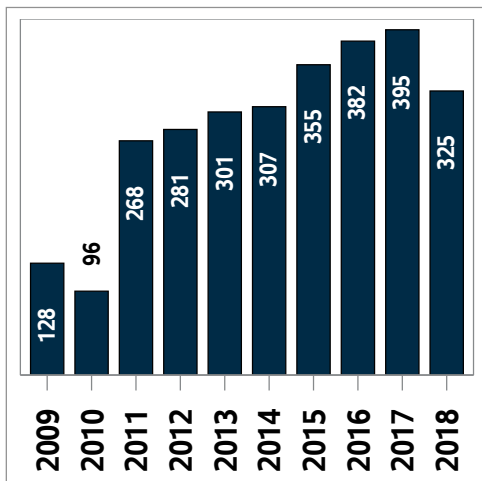




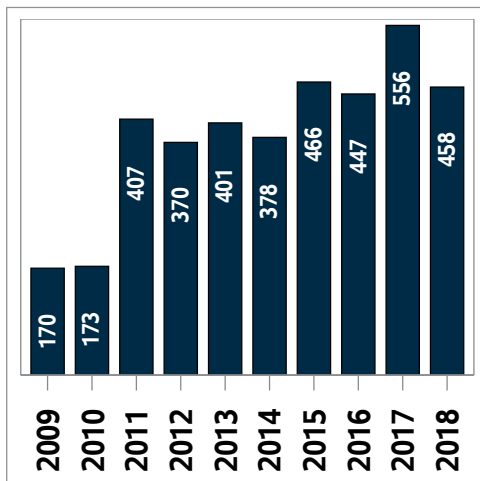
# HAMILTON EAST (23)

## MLS® Residential Market Activity

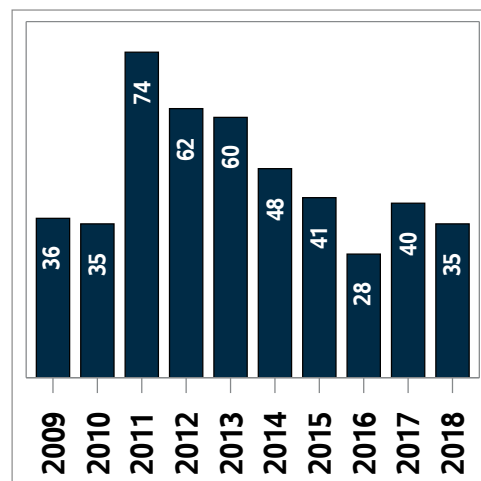
**Sales Activity**  
(November Year-to-date)



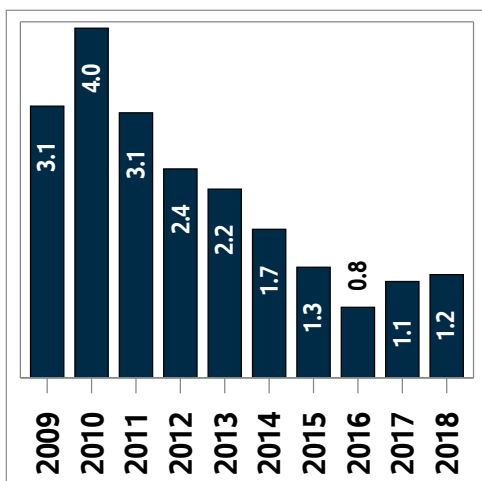
**New Listings**  
(November Year-to-date)



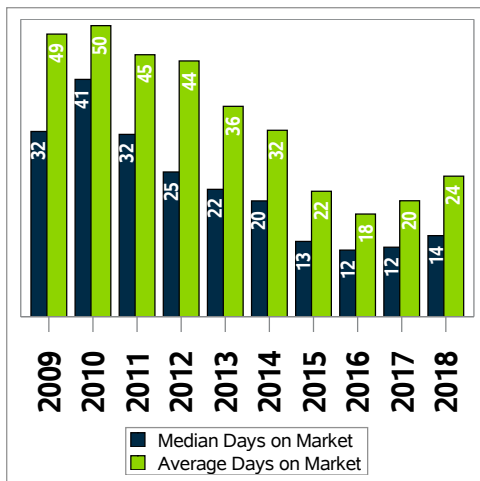
**Active Listings**<sup>1</sup>  
(November Year-to-date)



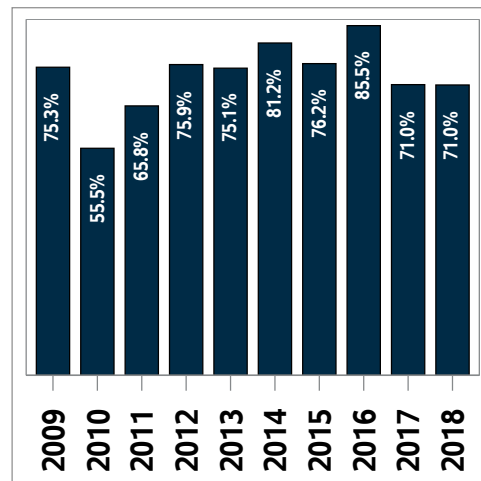
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HAMILTON EAST (23)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	20	-37.5	-31.0	-47.4	-31.0	-33.3	11.1
Dollar Volume	\$6,799,125	-33.1	-13.7	-15.3	46.6	56.5	170.0
New Listings	32	-22.0	-20.0	3.2	18.5	0.0	14.3
Active Listings	42	-19.2	20.0	2.4	-12.5	-46.8	-46.2
Sales to New Listings Ratio <sup>1</sup>	62.5	78.0	72.5	122.6	107.4	93.8	64.3
Months of Inventory <sup>2</sup>	2.1	1.6	1.2	1.1	1.7	2.6	4.3
Average Price	\$339,956	7.0	25.2	60.9	112.5	134.7	143.0
Median Price	\$344,750	16.7	30.1	68.2	108.9	130.6	153.7
Sales to List Price Ratio	98.6	101.2	100.8	96.4	95.6	95.4	94.3
Median Days on Market	18.0	19.5	12.0	22.0	28.0	39.0	51.5
Average Days on Market	32.4	29.5	15.1	29.8	40.6	52.5	56.2

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	325	-17.7	-14.9	-8.5	8.0	21.3	2.5
Dollar Volume	\$107,527,251	-11.3	9.6	42.3	112.0	168.8	134.3
New Listings	458	-17.6	2.5	-1.7	14.2	12.5	7.3
Active Listings <sup>3</sup>	35	-11.8	24.4	-14.6	-40.9	-52.7	-51.0
Sales to New Listings Ratio <sup>4</sup>	71.0	71.0	85.5	76.2	75.1	65.8	74.2
Months of Inventory <sup>5</sup>	1.2	1.1	0.8	1.3	2.2	3.1	2.5
Average Price	\$330,853	7.8	28.8	55.4	96.3	121.7	128.5
Median Price	\$325,000	8.3	27.5	53.5	94.0	116.7	132.1
Sales to List Price Ratio	99.9	104.1	102.3	99.9	96.2	95.5	96.3
Median Days on Market	14.0	12.0	11.5	13.0	22.0	31.5	26.0
Average Days on Market	24.3	20.0	17.7	21.7	36.3	45.3	38.9

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

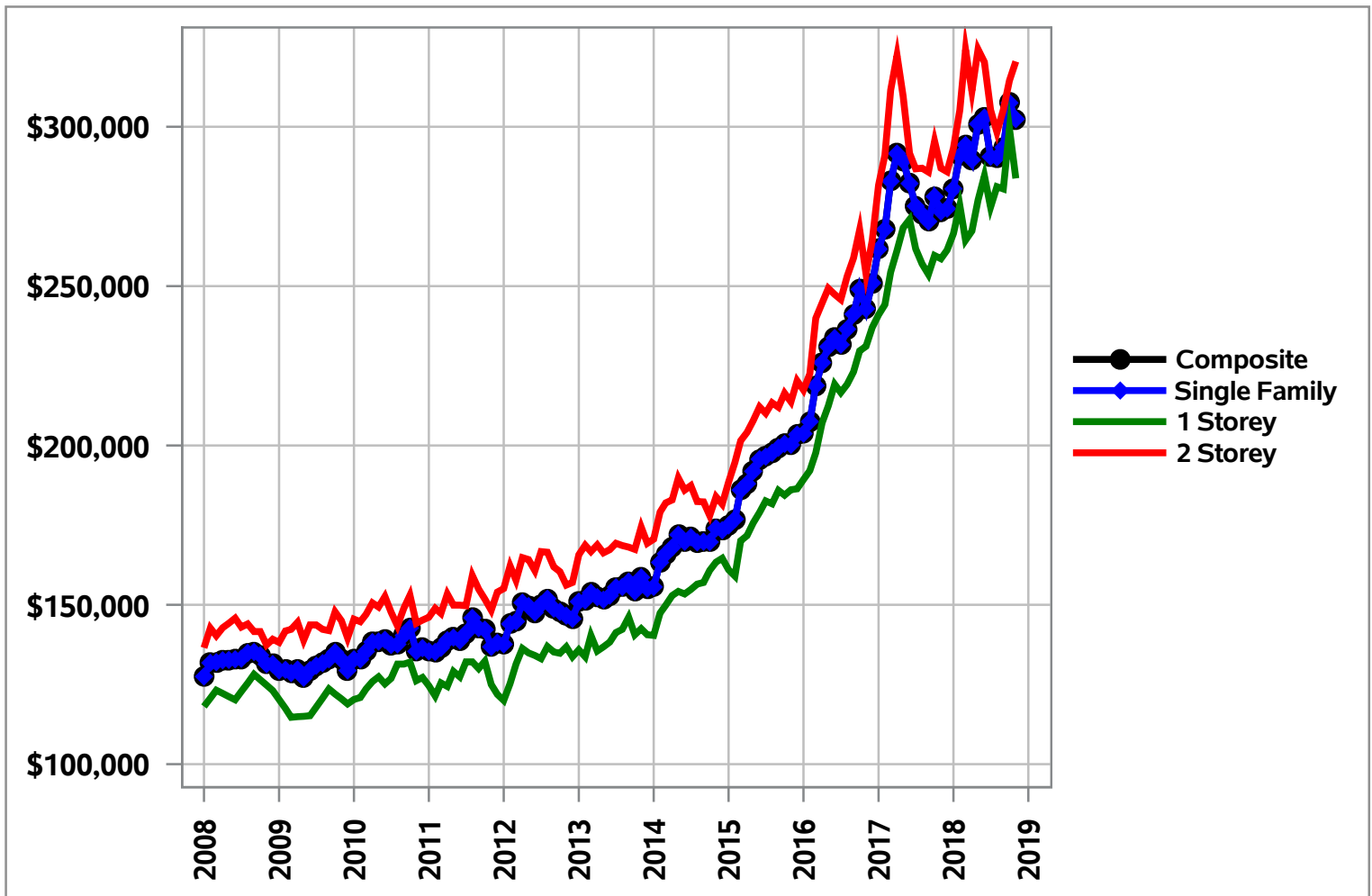
## HAMILTON EAST (23)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$302,400	-1.7	4.1	0.5	10.6	51.0	90.7
Single Family	\$302,400	-1.7	4.1	0.5	10.6	51.0	90.7
One Storey	\$283,800	-5.2	0.9	2.5	9.7	52.5	99.2
Two Storey	\$320,500	1.9	7.4	-1.2	11.7	50.0	83.8
Townhouse							
Apartment-Style							

#### MLS® HPI Benchmark Price



# HAMILTON EAST (23)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1056
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1056
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3150
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON EAST (23)

## MLS® HPI Benchmark Descriptions

### 1 Storey

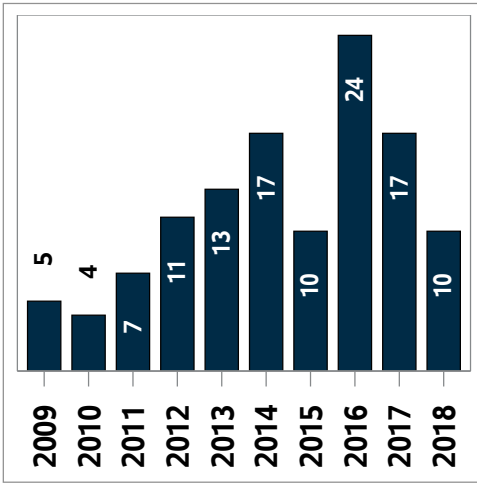
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	912
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3150
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

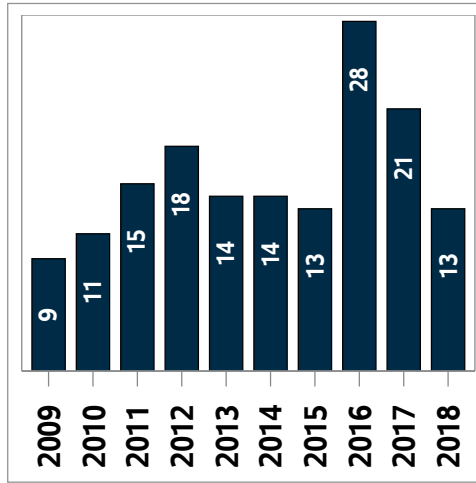
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1174
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3038
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON EAST (24) MLS® Residential Market Activity

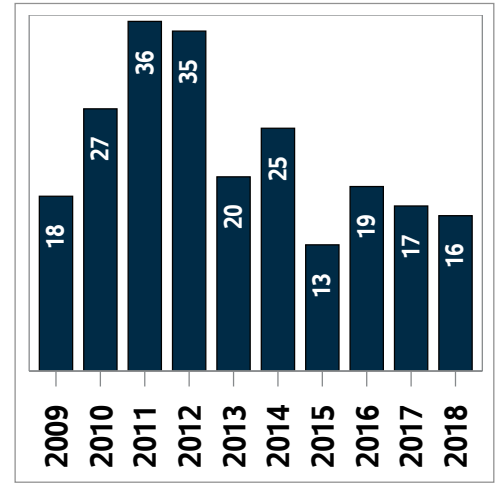
Sales Activity  
(November only)



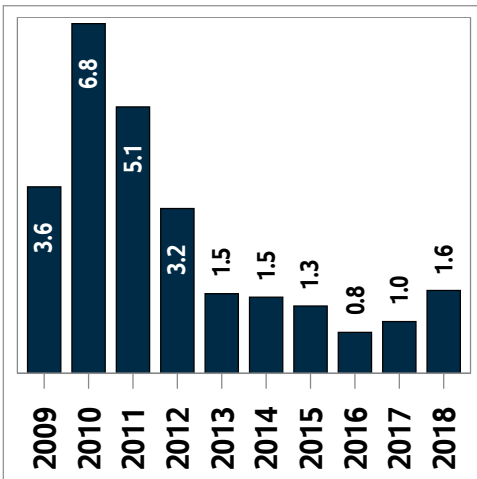
New Listings  
(November only)



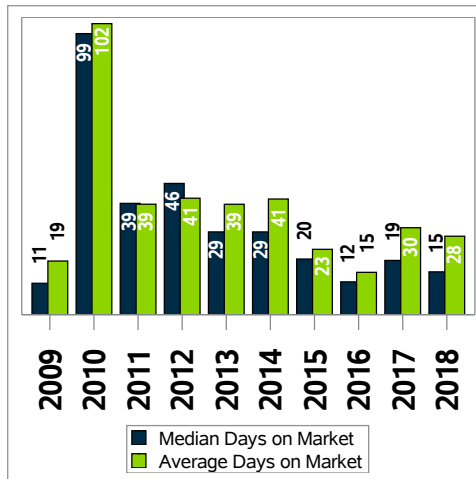
Active Listings  
(November only)



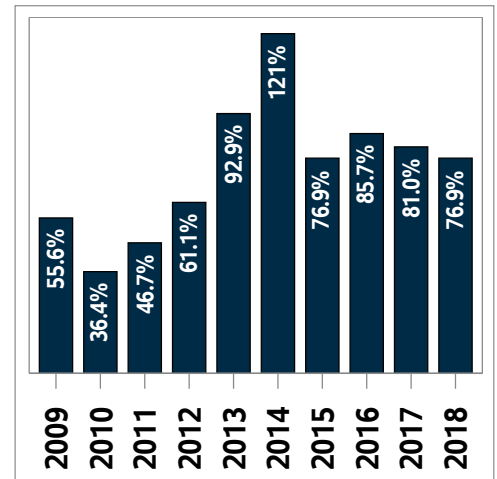
Months of Inventory  
(November only)



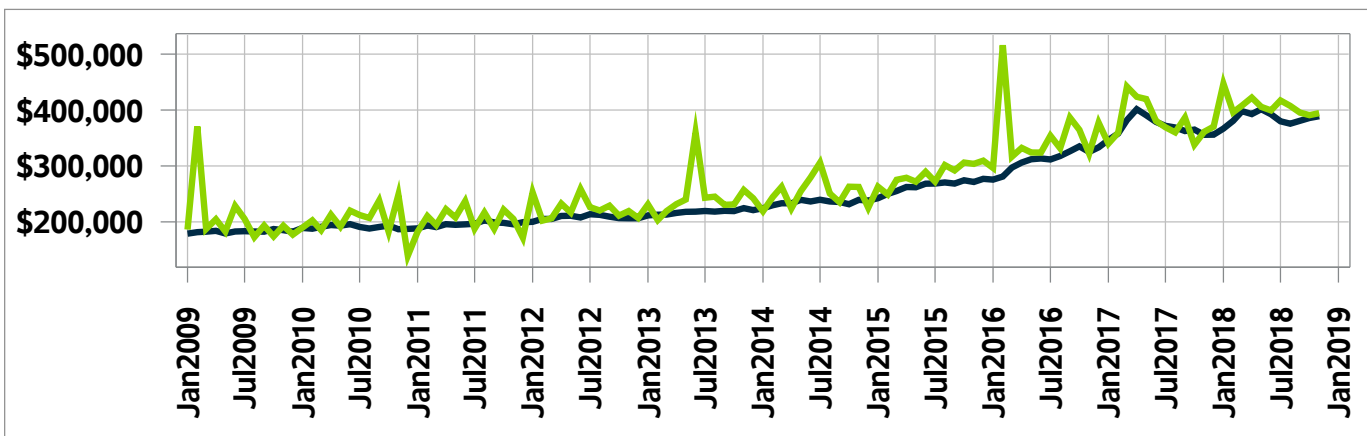
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



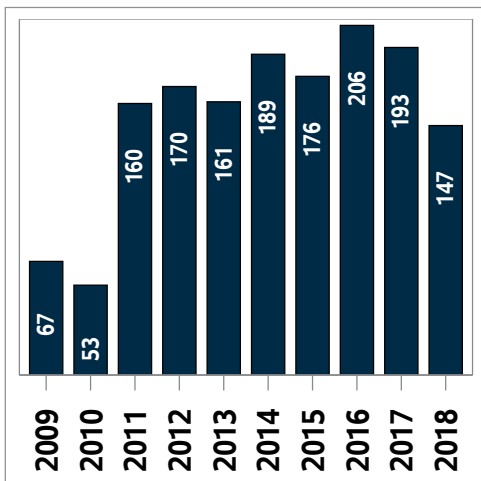
MLS® HPI Composite Benchmark Price and Average Price



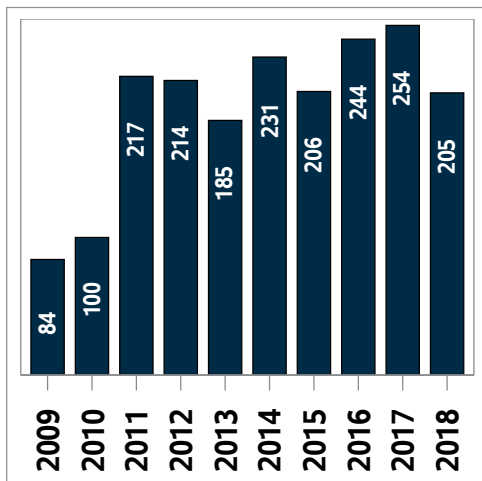
# HAMILTON EAST (24)

## MLS® Residential Market Activity

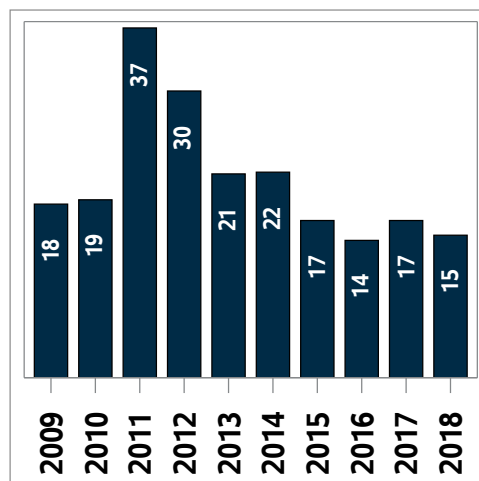
**Sales Activity**  
(November Year-to-date)



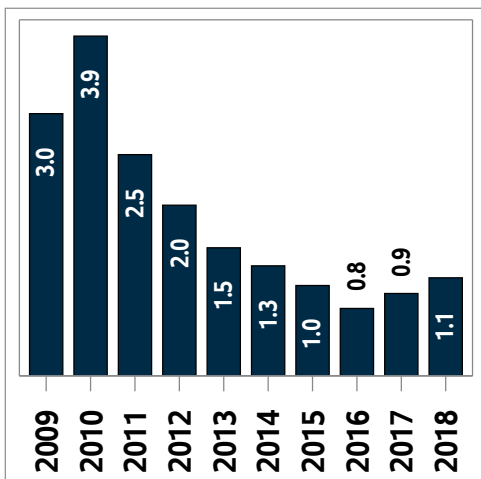
**New Listings**  
(November Year-to-date)



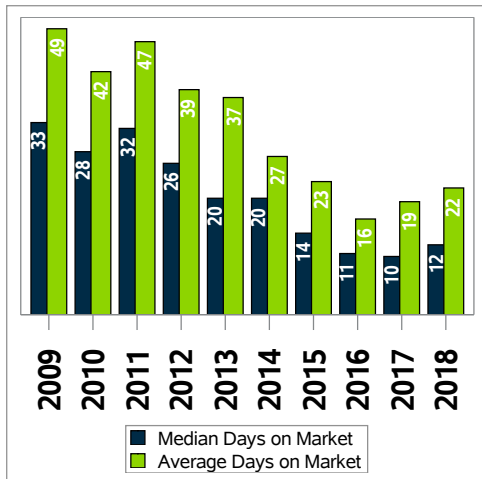
**Active Listings**<sup>1</sup>  
(November Year-to-date)



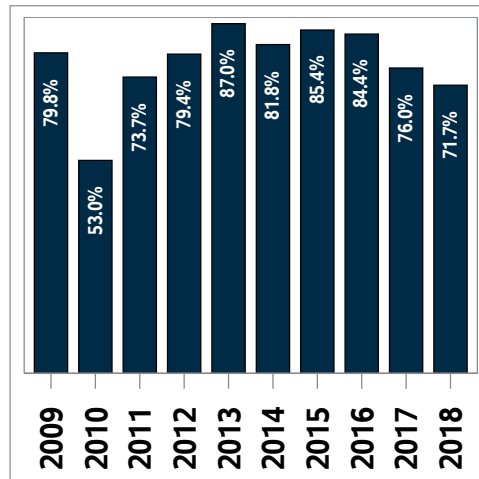
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HAMILTON EAST (24)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	10	-41.2	-58.3	0.0	-23.1	42.9	-9.1
Dollar Volume	\$3,945,000	-35.7	-49.0	29.9	18.1	174.5	100.3
New Listings	13	-38.1	-53.6	0.0	-7.1	-13.3	-7.1
Active Listings	16	-5.9	-15.8	23.1	-20.0	-55.6	-66.7
Sales to New Listings Ratio <sup>1</sup>	76.9	81.0	85.7	76.9	92.9	46.7	78.6
Months of Inventory <sup>2</sup>	1.6	1.0	0.8	1.3	1.5	5.1	4.4
Average Price	\$394,500	9.2	22.5	29.9	53.5	92.2	120.3
Median Price	\$390,000	5.4	17.0	23.8	66.7	81.4	120.3
Sales to List Price Ratio	98.8	99.4	101.1	101.1	95.7	95.7	94.0
Median Days on Market	15.0	19.0	11.5	19.5	29.0	39.0	38.0
Average Days on Market	27.5	30.5	14.8	22.9	38.7	38.7	59.6

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	147	-23.8	-28.6	-16.5	-8.7	-8.1	-5.8
Dollar Volume	\$59,996,421	-18.0	-13.4	20.4	61.2	81.3	97.6
New Listings	205	-19.3	-16.0	-0.5	10.8	-5.5	-9.7
Active Listings <sup>3</sup>	15	-9.3	3.8	-9.3	-30.1	-59.3	-59.1
Sales to New Listings Ratio <sup>4</sup>	71.7	76.0	84.4	85.4	87.0	73.7	68.7
Months of Inventory <sup>5</sup>	1.1	0.9	0.8	1.0	1.5	2.5	2.6
Average Price	\$408,139	7.7	21.3	44.1	76.5	97.4	109.7
Median Price	\$405,000	6.6	20.9	42.4	73.1	89.7	107.7
Sales to List Price Ratio	99.1	105.5	102.4	99.6	97.2	96.6	97.0
Median Days on Market	12.0	10.0	10.5	14.0	20.0	32.0	26.0
Average Days on Market	21.8	19.4	16.4	22.9	37.3	46.9	42.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



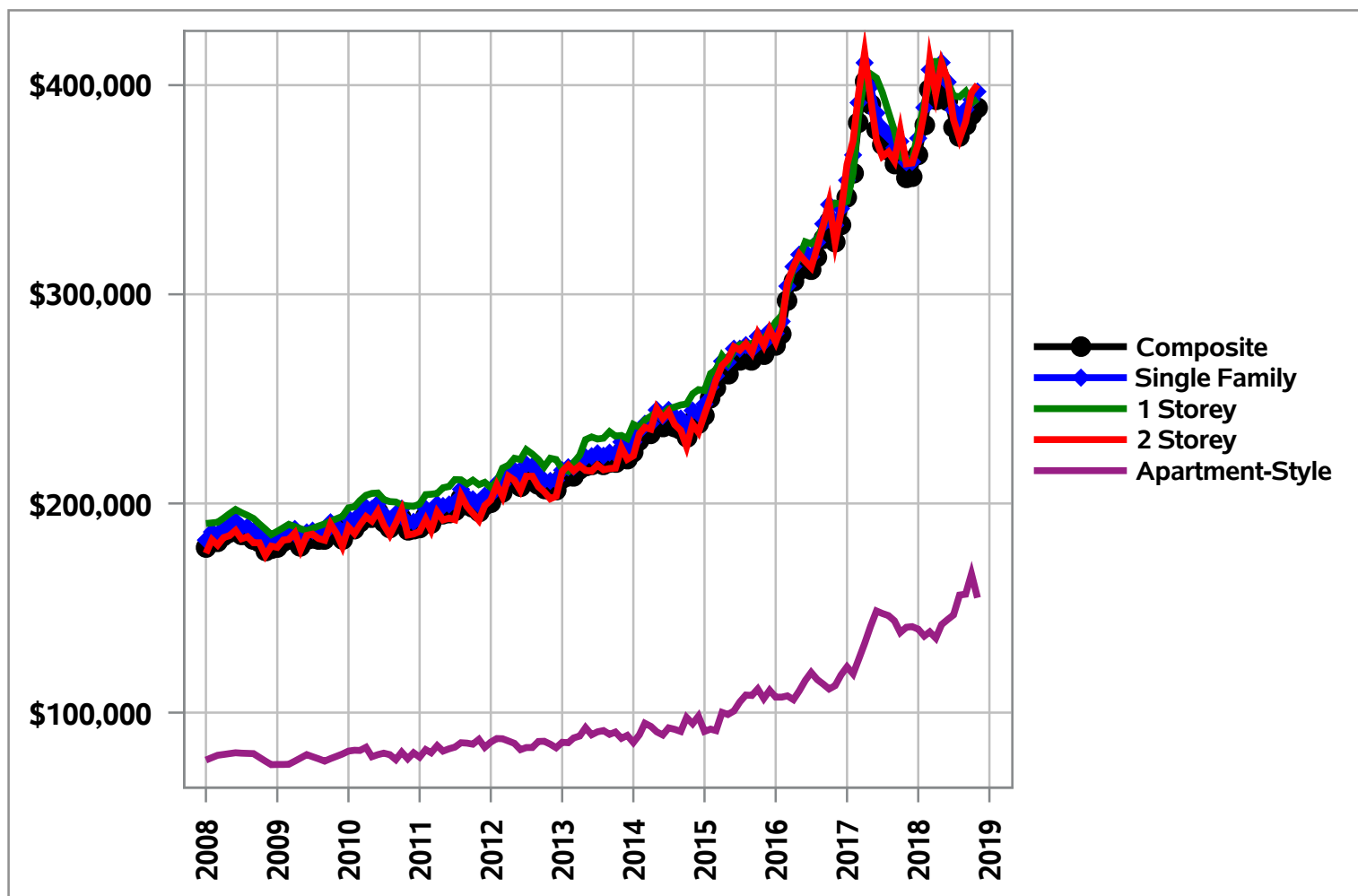
## HAMILTON EAST (24)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$389,000	0.8	3.6	-3.1	9.4	43.3	73.2
Single Family	\$396,900	1.0	3.6	-3.4	9.3	43.3	73.0
One Storey	\$393,400	0.5	-0.3	-4.3	8.0	41.1	69.2
Two Storey	\$400,200	1.0	6.9	-2.5	10.4	45.3	76.5
Townhouse							
Apartment-Style	\$154,900	-6.9	-0.8	9.0	10.0	45.2	76.6

#### MLS® HPI Benchmark Price



# HAMILTON EAST (24)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1178
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1192
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4160
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON EAST (24)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	992
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4308
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1330
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4000
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON EAST (24)

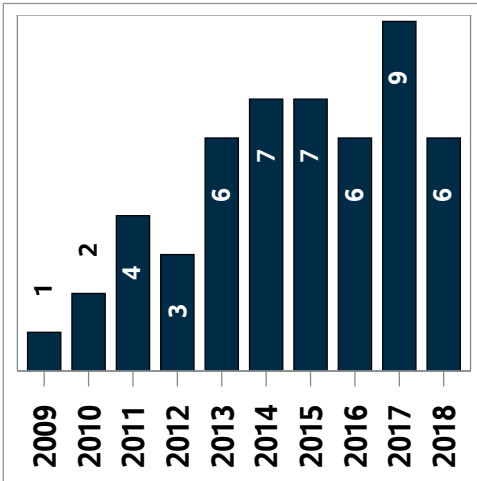
## MLS® HPI Benchmark Descriptions

### Apartment-Style

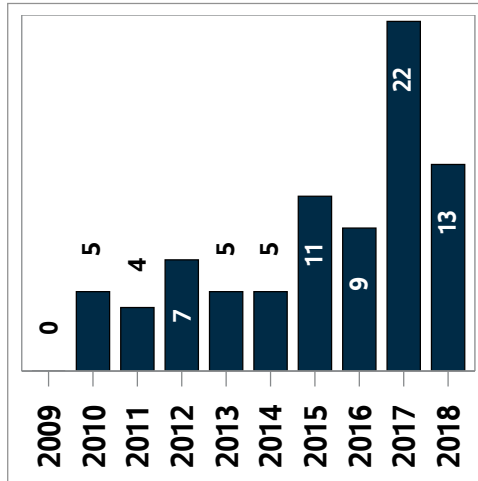
Features	Value
Above Ground Bedrooms	1
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	684
Half Bathrooms	0
Heating	Hot water
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers

# HAMILTON EAST (27) MLS® Residential Market Activity

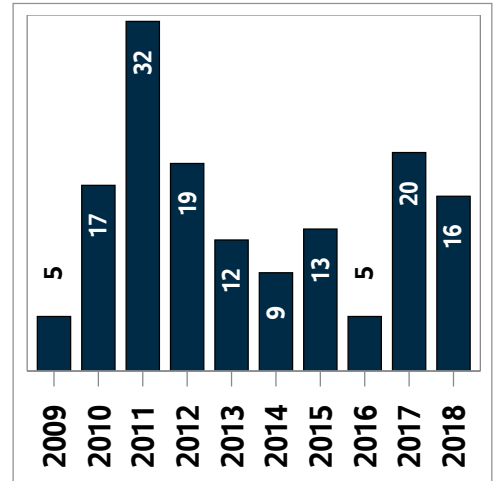
Sales Activity  
(November only)



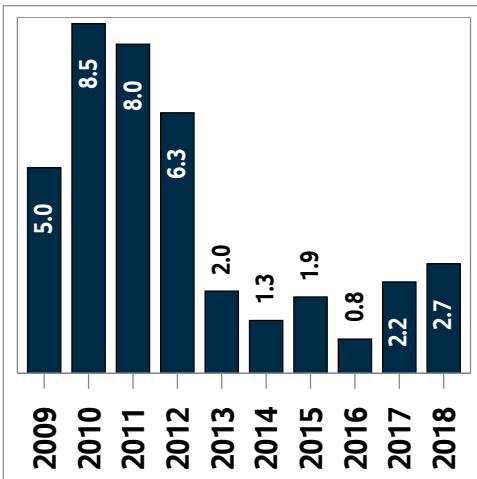
New Listings  
(November only)



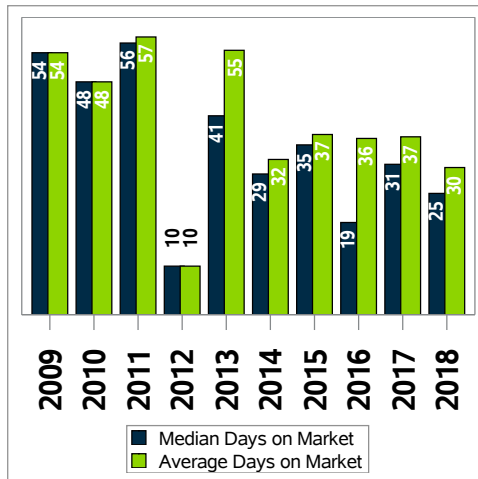
Active Listings  
(November only)



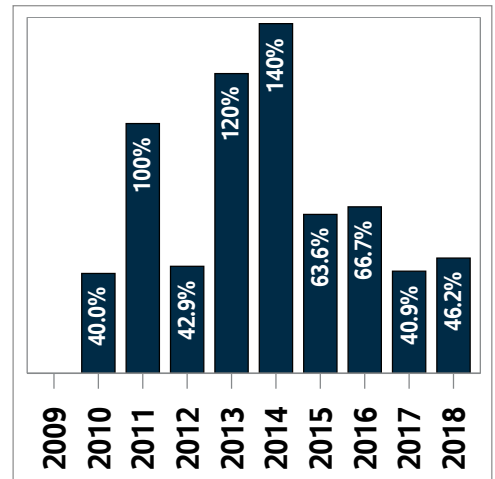
Months of Inventory  
(November only)



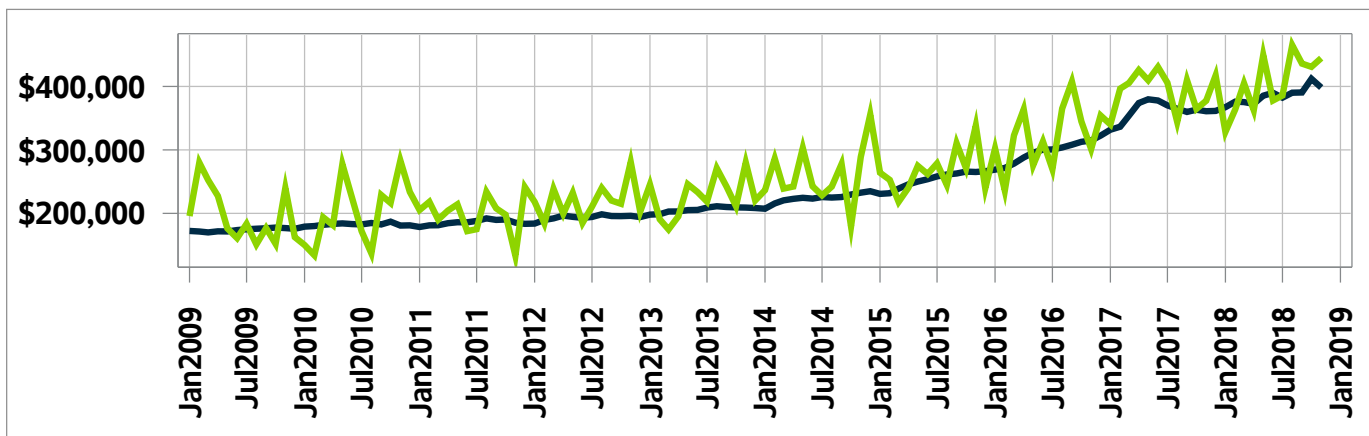
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



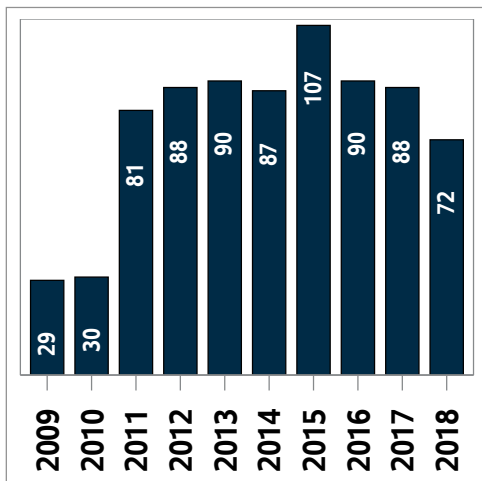
## MLS® HPI Composite Benchmark Price and Average Price



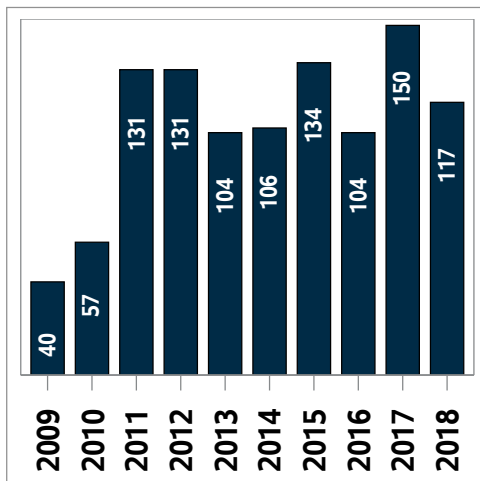
# HAMILTON EAST (27)

## MLS® Residential Market Activity

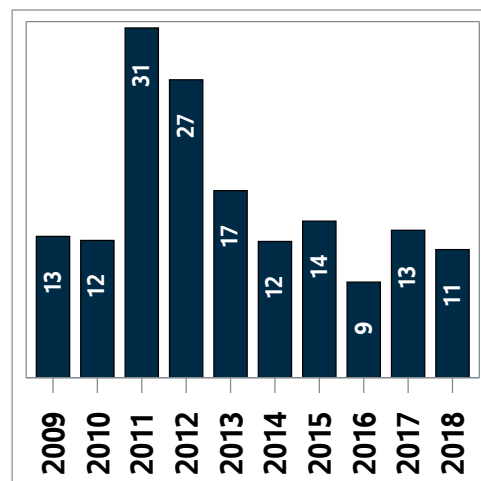
**Sales Activity**  
(November Year-to-date)



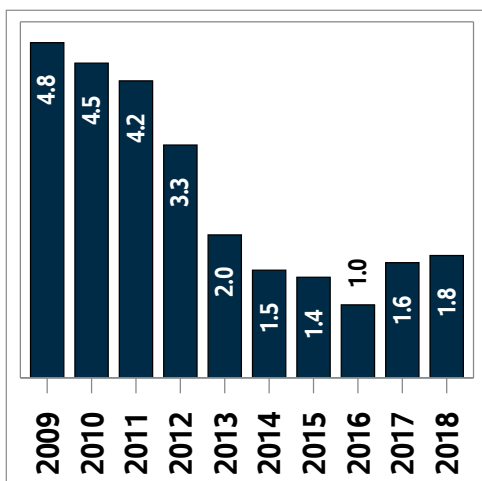
**New Listings**  
(November Year-to-date)



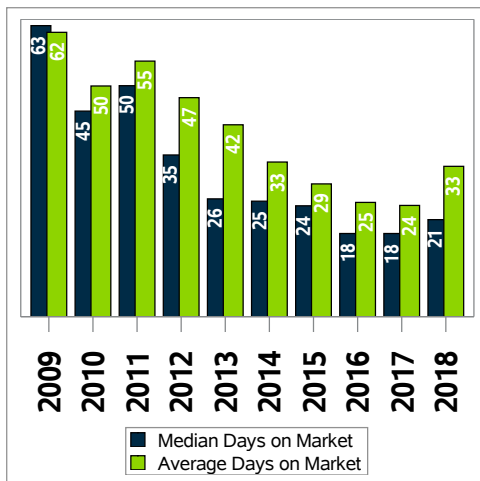
**Active Listings**<sup>1</sup>  
(November Year-to-date)



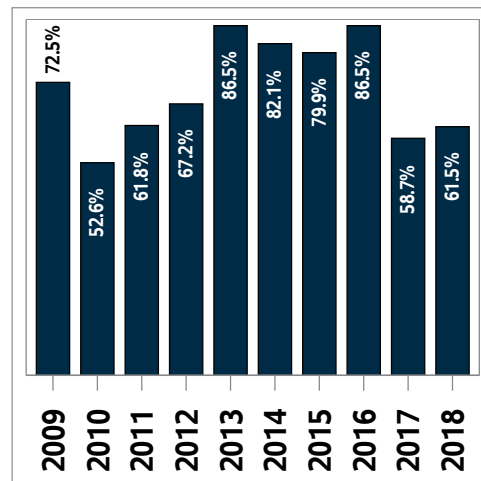
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HAMILTON EAST (27)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	6	-33.3	0.0	-14.3	0.0	50.0	100.0
Dollar Volume	\$2,667,500	-21.5	47.5	12.6	58.7	400.5	673.6
New Listings	13	-40.9	44.4	18.2	160.0	225.0	0.0
Active Listings	16	-20.0	220.0	23.1	33.3	-50.0	-44.8
Sales to New Listings Ratio <sup>1</sup>	46.2	40.9	66.7	63.6	120.0	100.0	23.1
Months of Inventory <sup>2</sup>	2.7	2.2	0.8	1.9	2.0	8.0	9.7
Average Price	\$444,583	17.8	47.5	31.4	58.7	233.6	286.8
Median Price	\$460,000	16.5	64.3	39.4	54.6	268.0	289.8
Sales to List Price Ratio	96.5	98.0	101.1	98.0	97.4	93.4	97.2
Median Days on Market	25.0	31.0	19.0	35.0	41.0	56.0	43.0
Average Days on Market	30.3	36.7	36.3	37.1	54.5	57.3	46.7

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	72	-18.2	-20.0	-32.7	-20.0	-11.1	18.0
Dollar Volume	\$29,392,176	-15.6	0.1	3.2	44.3	79.5	142.3
New Listings	117	-22.0	12.5	-12.7	12.5	-10.7	-5.6
Active Listings <sup>3</sup>	11	-13.1	34.0	-18.2	-31.5	-63.4	-56.4
Sales to New Listings Ratio <sup>4</sup>	61.5	58.7	86.5	79.9	86.5	61.8	49.2
Months of Inventory <sup>5</sup>	1.8	1.6	1.0	1.4	2.0	4.2	4.7
Average Price	\$408,225	3.2	25.2	53.4	80.4	101.9	105.3
Median Price	\$393,000	-0.5	20.0	43.4	60.6	91.7	91.7
Sales to List Price Ratio	97.7	102.3	100.4	97.7	97.2	95.9	95.4
Median Days on Market	21.0	18.0	18.0	24.0	25.5	50.0	37.0
Average Days on Market	32.5	24.1	24.7	28.7	41.5	55.3	47.6

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

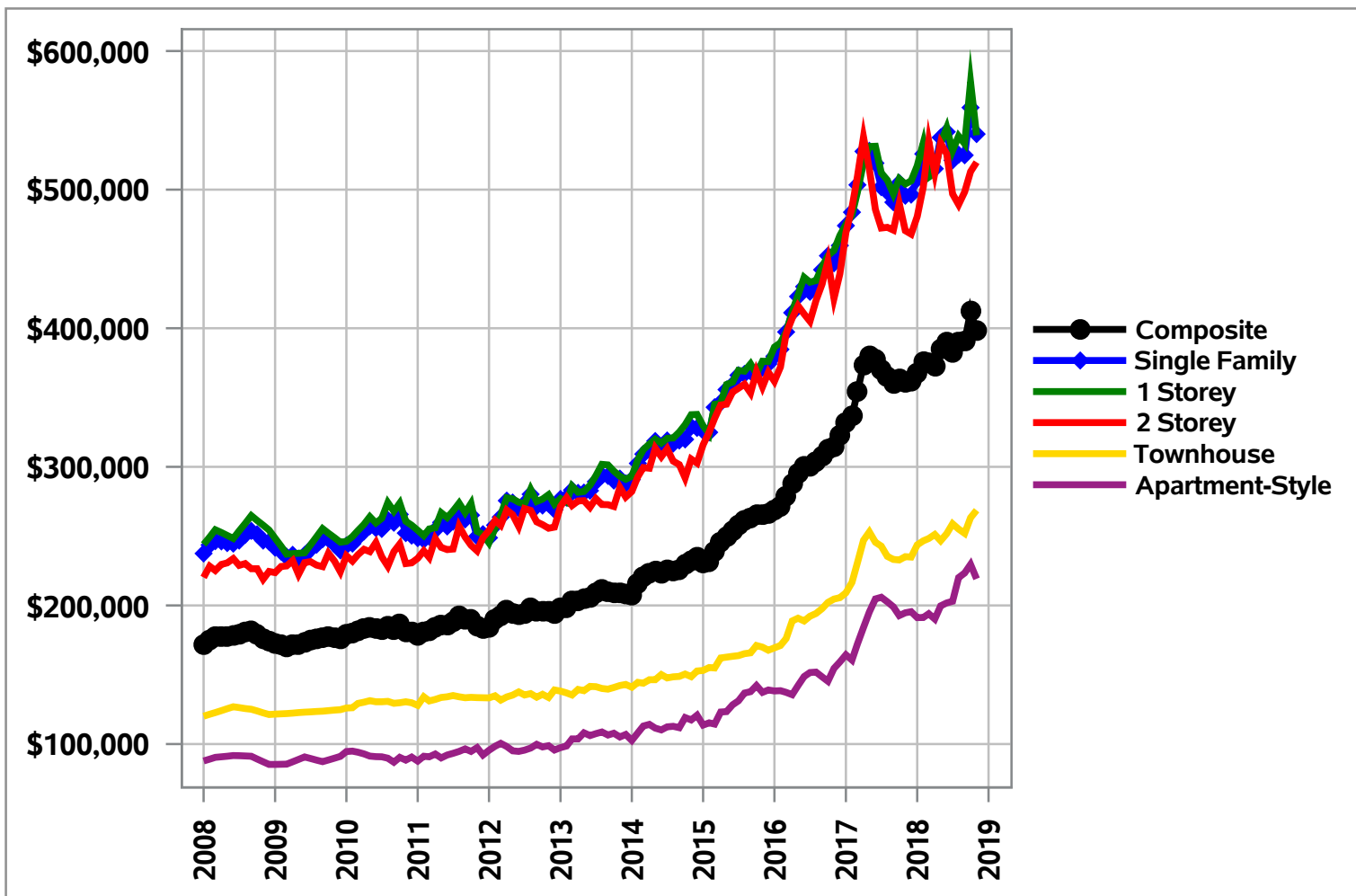
## HAMILTON EAST (27)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$398,200	-3.3	2.1	3.3	10.3	50.2	90.4
Single Family	\$540,100	-3.4	2.8	0.5	9.0	45.3	85.3
One Storey	\$539,200	-6.6	0.1	1.0	7.0	43.3	83.9
Two Storey	\$519,800	1.3	6.3	-2.6	10.5	45.3	82.3
Townhouse	\$268,700	2.1	5.3	8.9	14.2	58.2	89.0
Apartment-Style	\$219,200	-4.5	-0.4	9.8	12.6	59.7	108.6

### MLS® HPI Benchmark Price





## HAMILTON EAST (27)

### MLS® HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1224
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1341
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4525
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON EAST (27)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1283
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4595
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1630
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4508
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON EAST (27)

## MLS® HPI Benchmark Descriptions

### Townhouse

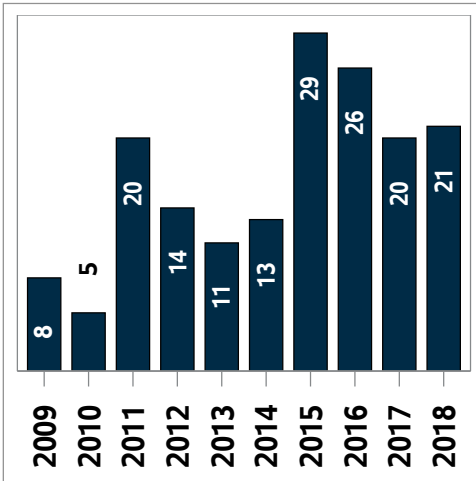
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1164
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Apartment-Style

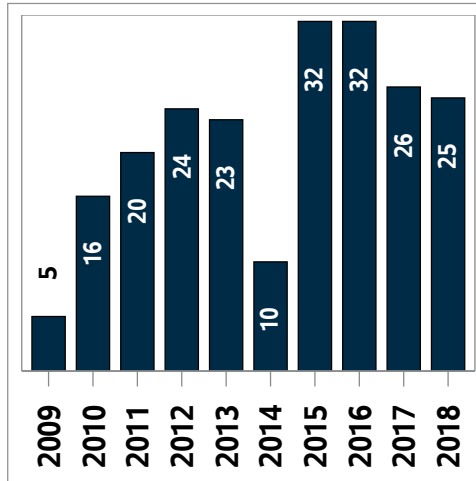
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1021
Half Bathrooms	0
Heating	Hot water
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Municipal sewers

## HAMILTON EAST (28) MLS® Residential Market Activity

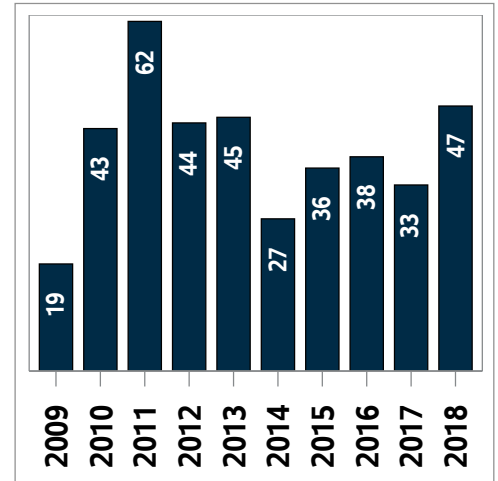
Sales Activity  
(November only)



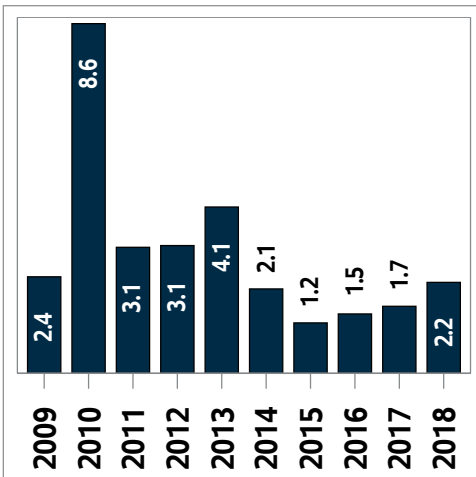
New Listings  
(November only)



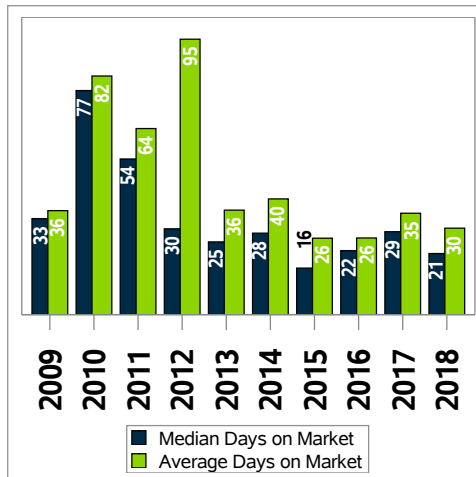
Active Listings  
(November only)



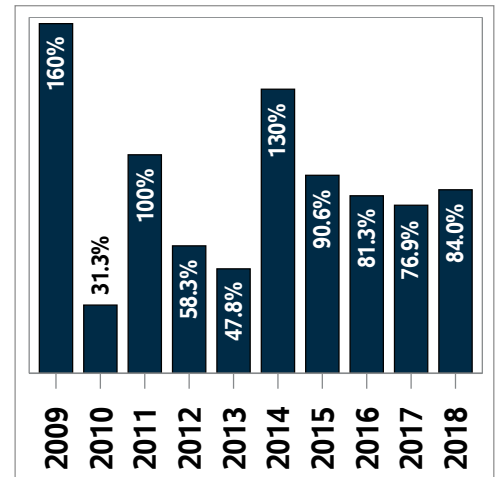
Months of Inventory  
(November only)



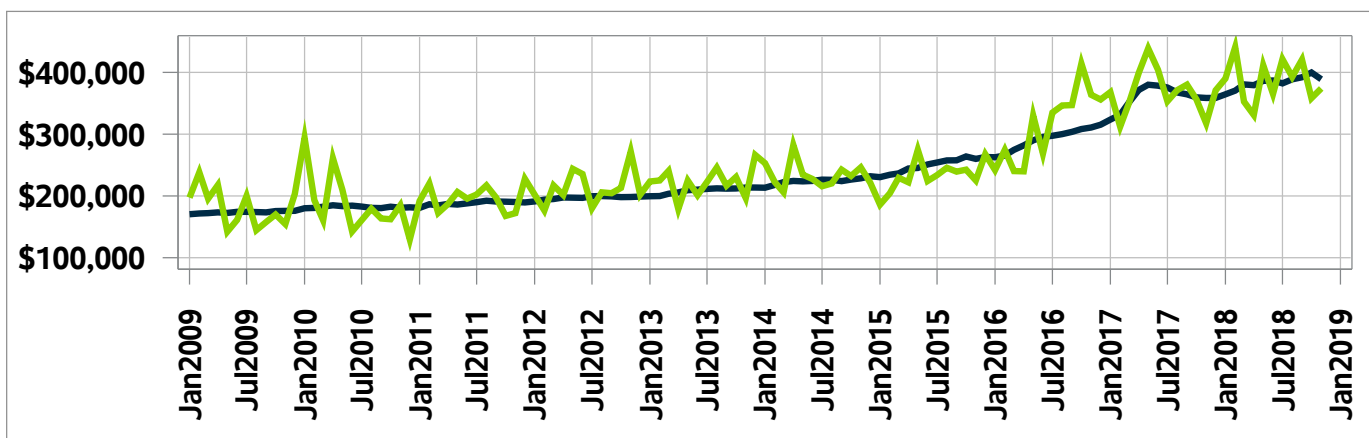
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



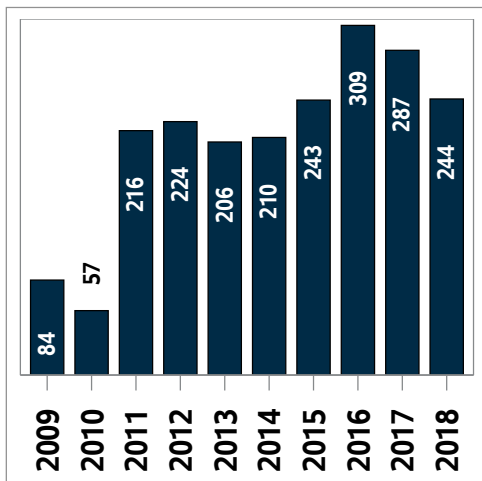
MLS® HPI Composite Benchmark Price and Average Price



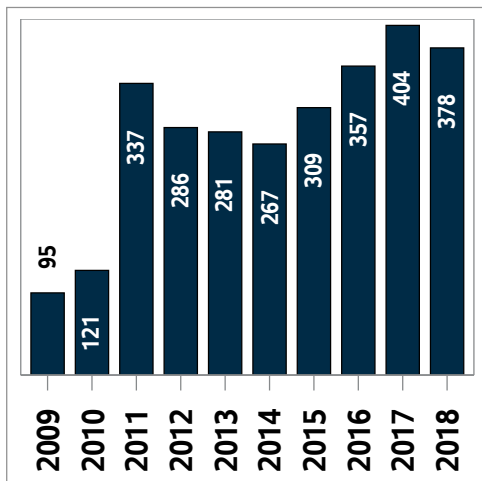
# HAMILTON EAST (28)

## MLS® Residential Market Activity

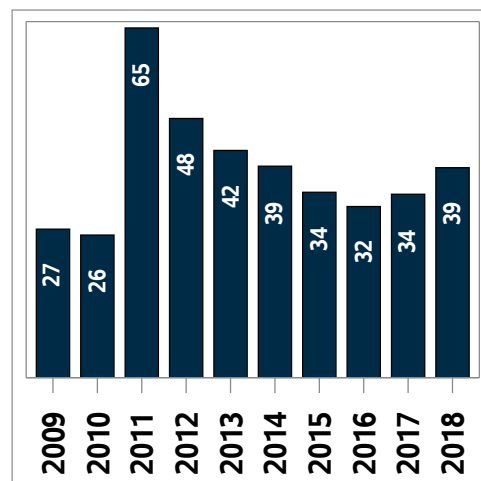
**Sales Activity**  
(November Year-to-date)



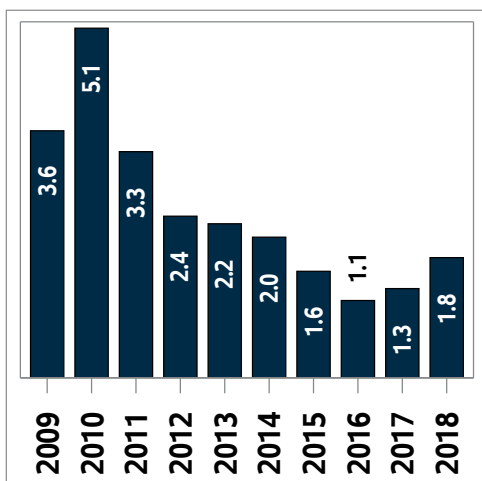
**New Listings**  
(November Year-to-date)



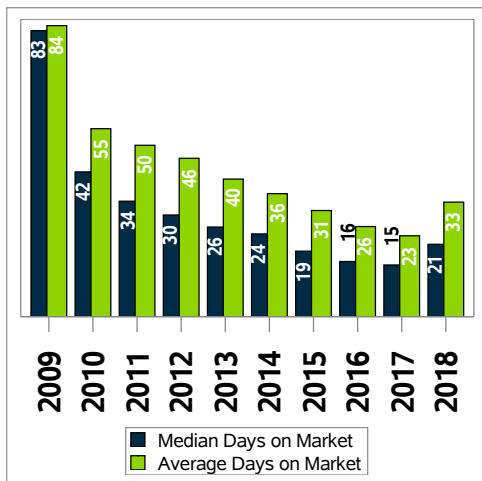
**Active Listings**<sup>1</sup>  
(November Year-to-date)



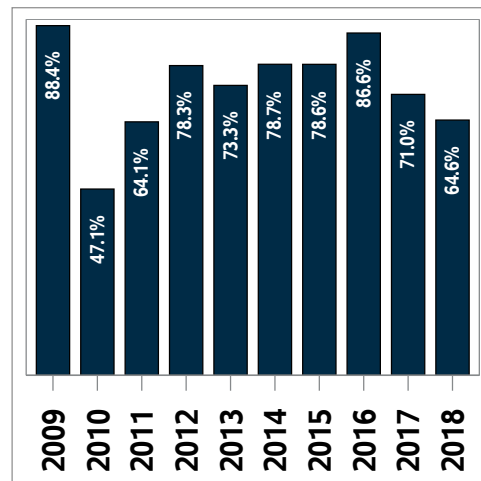
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HAMILTON EAST (28)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	21	5.0	-19.2	-27.6	90.9	5.0	110.0
Dollar Volume	\$7,854,070	23.6	-16.9	20.3	263.3	128.1	294.4
New Listings	25	-3.8	-21.9	-21.9	8.7	25.0	25.0
Active Listings	47	42.4	23.7	30.6	4.4	-24.2	-43.4
Sales to New Listings Ratio <sup>1</sup>	84.0	76.9	81.3	90.6	47.8	100.0	50.0
Months of Inventory <sup>2</sup>	2.2	1.7	1.5	1.2	4.1	3.1	8.3
Average Price	\$374,003	17.8	2.8	66.1	90.3	117.3	87.8
Median Price	\$285,000	-6.3	-11.6	22.3	67.6	76.2	39.4
Sales to List Price Ratio	99.1	97.6	98.4	98.4	97.5	96.3	96.4
Median Days on Market	21.0	28.5	22.0	16.0	25.0	53.5	56.0
Average Days on Market	29.7	34.9	26.3	26.3	35.9	64.0	69.2

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	244	-15.0	-21.0	0.4	18.4	13.0	17.9
Dollar Volume	\$94,081,337	-11.9	-1.0	66.9	107.6	126.5	141.3
New Listings	378	-6.4	5.9	22.3	34.5	12.2	9.2
Active Listings <sup>3</sup>	39	14.5	22.7	13.3	-7.6	-39.9	-40.7
Sales to New Listings Ratio <sup>4</sup>	64.6	71.0	86.6	78.6	73.3	64.1	59.8
Months of Inventory <sup>5</sup>	1.8	1.3	1.1	1.6	2.2	3.3	3.5
Average Price	\$385,579	3.7	25.4	66.2	75.3	100.5	104.7
Median Price	\$360,000	1.4	22.0	69.4	63.6	100.8	100.0
Sales to List Price Ratio	98.5	103.7	100.3	98.9	96.6	96.3	96.4
Median Days on Market	21.0	15.0	16.0	19.0	26.0	33.5	34.0
Average Days on Market	33.2	23.5	26.1	30.8	39.9	49.7	46.6

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

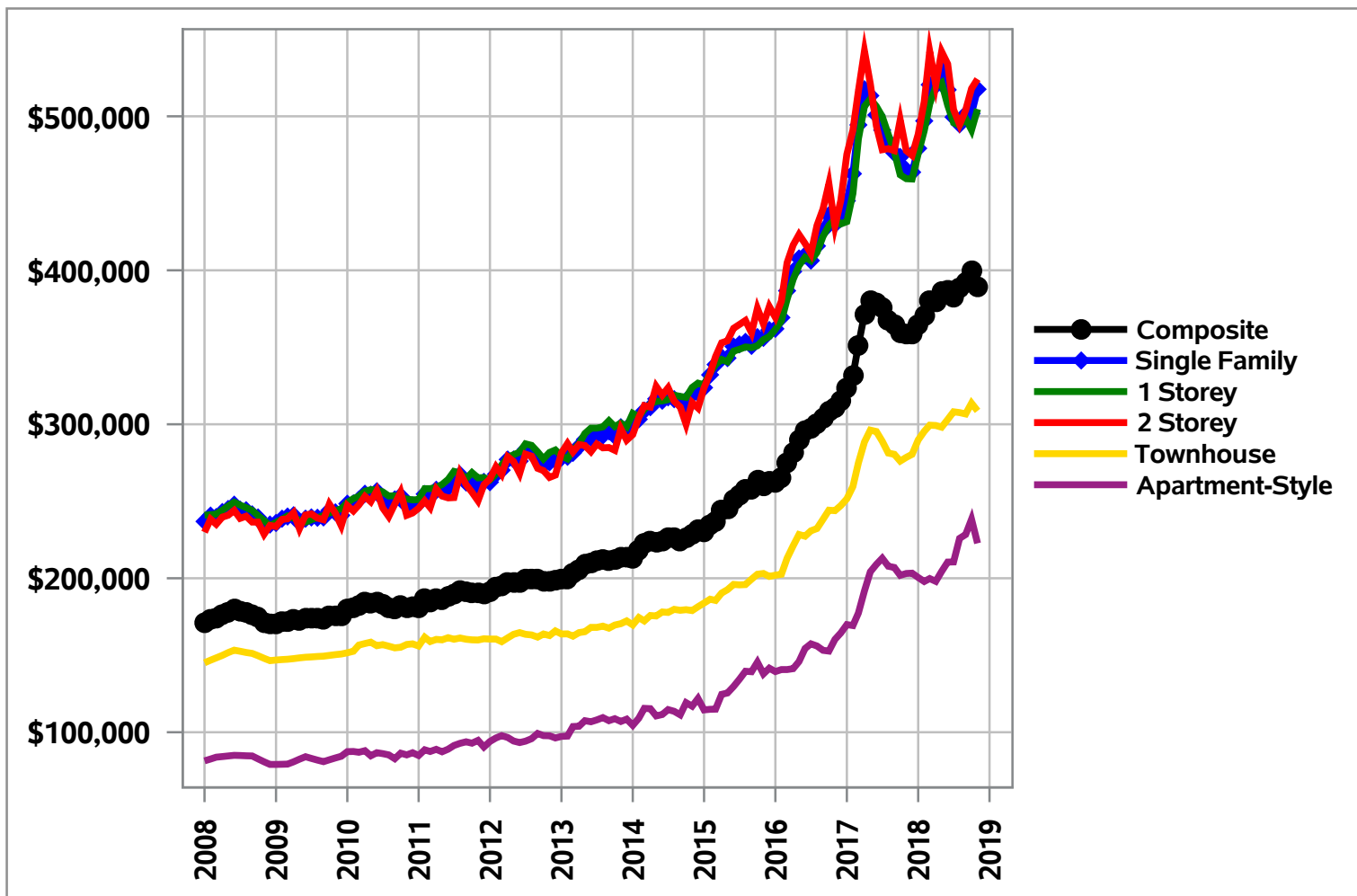
## HAMILTON EAST (28)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$388,900	-2.7	0.0	0.7	8.4	49.6	82.1
Single Family	\$517,600	3.2	4.6	-2.3	11.3	45.4	73.6
One Storey	\$504,700	2.8	2.2	-3.3	9.8	42.2	67.8
Two Storey	\$524,200	1.2	6.0	-3.3	9.7	43.6	76.4
Townhouse	\$308,700	-1.6	0.4	3.6	10.8	52.0	81.1
Apartment-Style	\$222,700	-6.5	-1.4	9.0	9.7	61.5	108.1

#### MLS® HPI Benchmark Price



# HAMILTON EAST (28)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1186
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1321
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5009
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# HAMILTON EAST (28)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1271
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1623
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5142
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## HAMILTON EAST (28)

### MLS® HPI Benchmark Descriptions

#### Townhouse

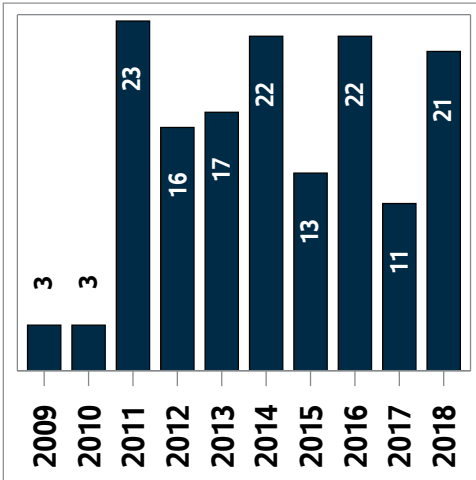
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1146
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Apartment-Style

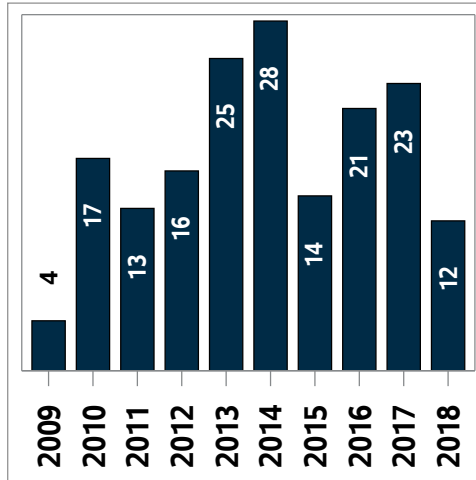
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	961
Half Bathrooms	0
Heating	Hot water
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

# HAMILTON MOUNTAIN (15) MLS® Residential Market Activity

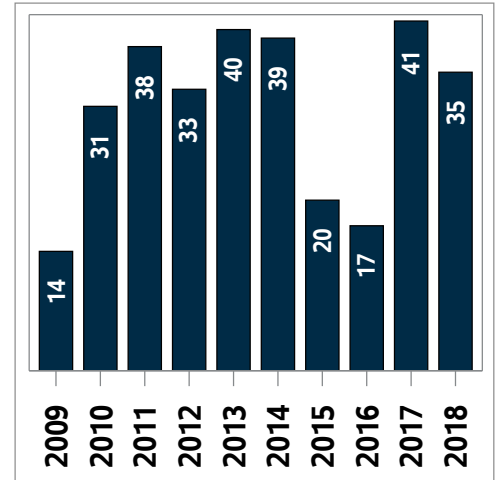
Sales Activity  
(November only)



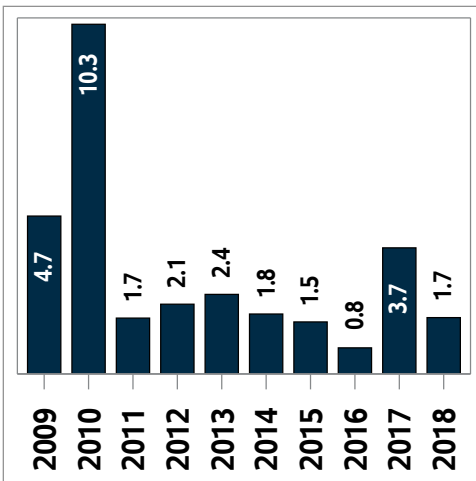
New Listings  
(November only)



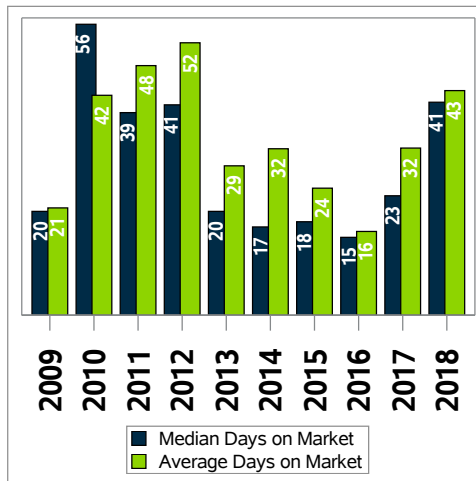
Active Listings  
(November only)



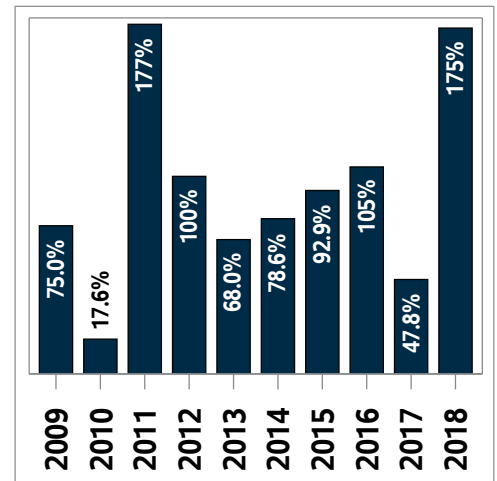
Months of Inventory  
(November only)



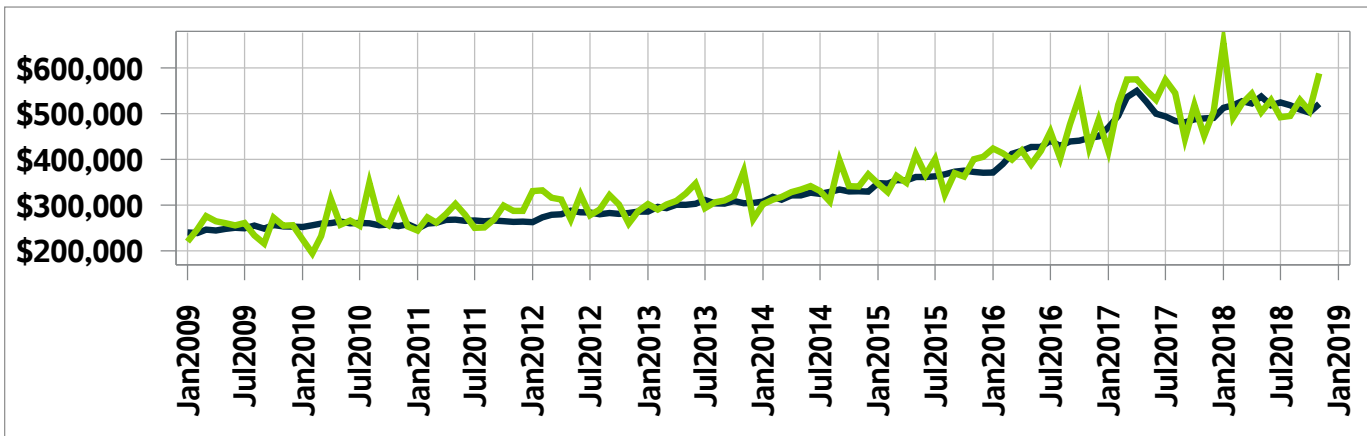
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)

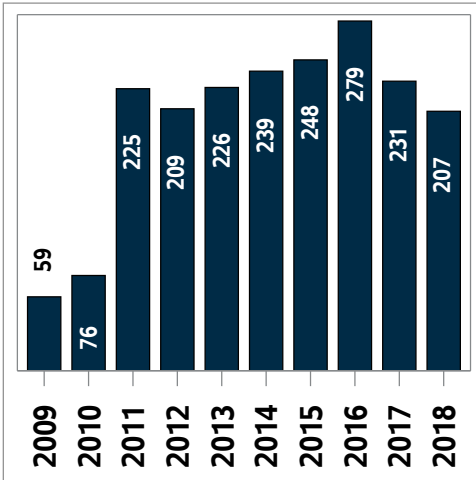


MLS® HPI Composite Benchmark Price and Average Price

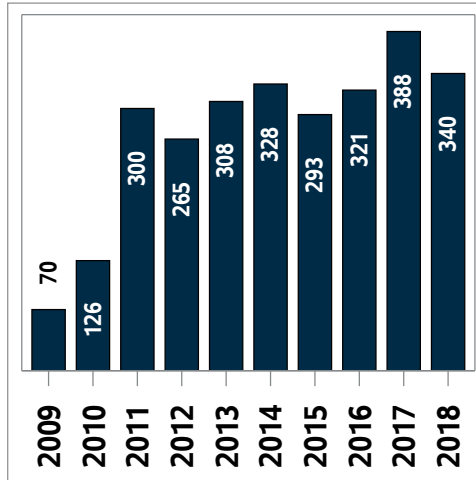


# HAMILTON MOUNTAIN (15) MLS® Residential Market Activity

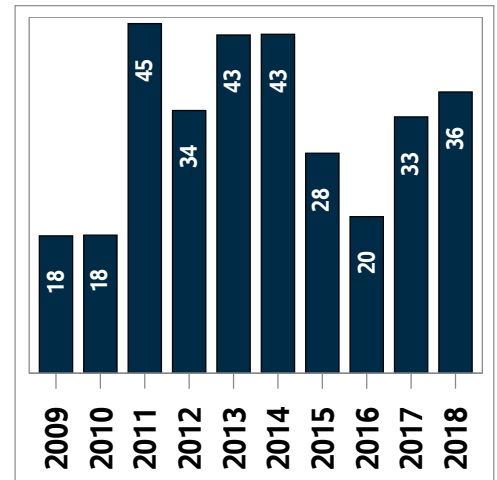
**Sales Activity**  
(November Year-to-date)



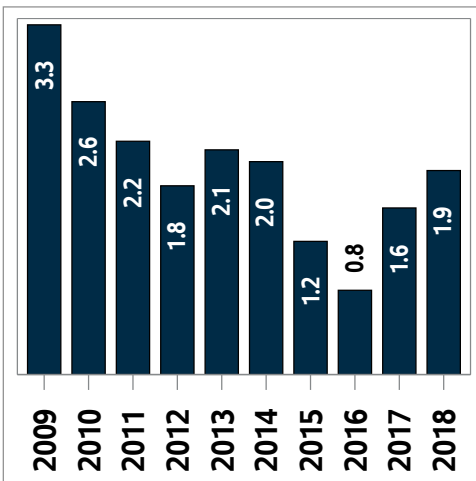
**New Listings**  
(November Year-to-date)



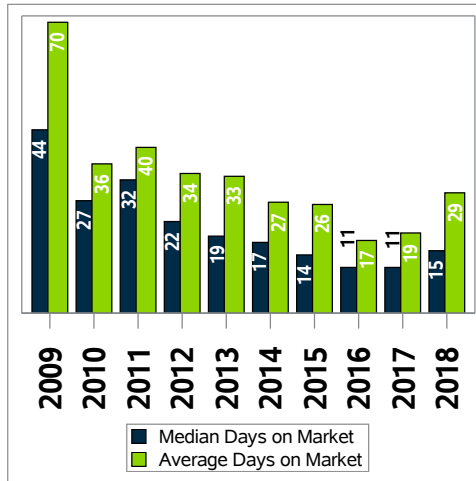
**Active Listings**<sup>1</sup>  
(November Year-to-date)



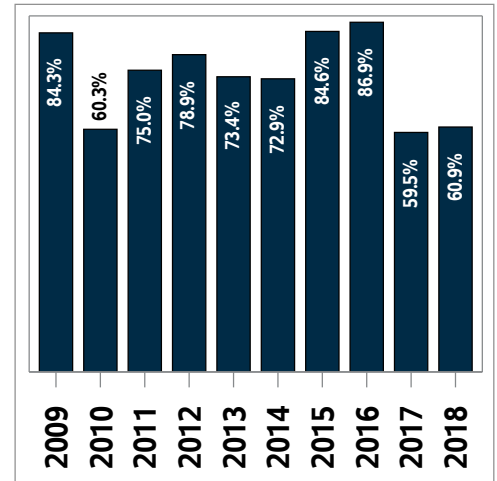
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# HAMILTON MOUNTAIN (15) MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	21	90.9	-4.5	61.5	23.5	-8.7	90.9
Dollar Volume	\$12,346,654	148.5	31.8	137.3	94.0	86.8	409.7
New Listings	12	-47.8	-42.9	-14.3	-52.0	-7.7	-40.0
Active Listings	35	-14.6	105.9	75.0	-12.5	-7.9	-30.0
Sales to New Listings Ratio <sup>1</sup>	175.0	47.8	104.8	92.9	68.0	176.9	55.0
Months of Inventory <sup>2</sup>	1.7	3.7	0.8	1.5	2.4	1.7	4.5
Average Price	\$587,936	30.2	38.1	46.9	57.1	104.6	167.0
Median Price	\$489,999	7.7	22.5	29.3	58.1	90.7	133.3
Sales to List Price Ratio	97.4	96.6	102.2	99.5	97.7	96.9	95.5
Median Days on Market	41.0	23.0	15.0	18.0	20.0	39.0	39.0
Average Days on Market	43.2	32.2	16.1	24.5	28.8	48.0	43.7

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	207	-10.4	-25.8	-16.5	-8.4	-8.0	8.9
Dollar Volume	\$108,874,747	-10.9	-9.6	19.3	52.1	75.7	124.0
New Listings	340	-12.4	5.9	16.0	10.4	13.3	22.7
Active Listings <sup>3</sup>	36	9.7	79.5	27.8	-16.8	-19.6	-17.9
Sales to New Listings Ratio <sup>4</sup>	60.9	59.5	86.9	84.6	73.4	75.0	68.6
Months of Inventory <sup>5</sup>	1.9	1.6	0.8	1.2	2.1	2.2	2.5
Average Price	\$525,965	-0.5	21.9	42.9	66.0	91.0	105.6
Median Price	\$499,000	1.8	24.8	42.6	66.3	91.2	111.9
Sales to List Price Ratio	98.5	104.4	102.7	99.6	97.8	97.5	96.8
Median Days on Market	15.0	11.0	11.0	14.0	18.5	32.0	29.5
Average Days on Market	28.9	19.3	17.5	26.1	32.8	39.8	41.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

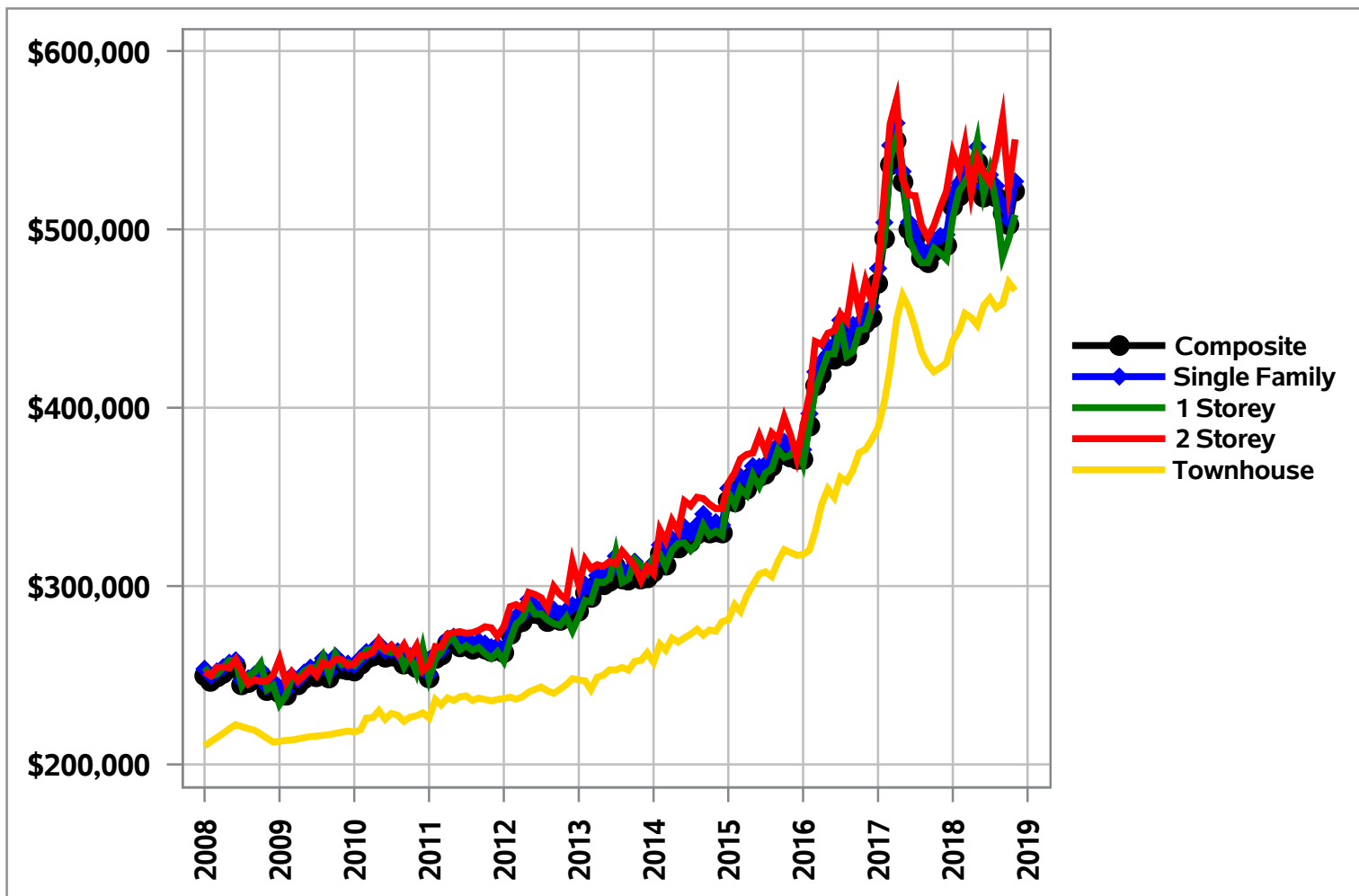
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HAMILTON MOUNTAIN (15) MLS® HPI Benchmark Price

## MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$521,400	3.8	0.6	-3.0	6.5	39.9	71.5
Single Family	\$526,900	4.3	0.5	-3.6	6.2	39.4	70.7
One Storey	\$508,200	2.7	-1.1	-7.6	4.4	36.1	63.0
Two Storey	\$550,500	5.4	1.7	2.0	7.4	43.1	81.6
Townhouse	\$465,700	-1.0	2.1	4.3	10.2	46.1	80.2
Apartment-Style							

## MLS® HPI Benchmark Price



# HAMILTON MOUNTAIN (15) MLS® HPI Benchmark Descriptions

## Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1268
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

## Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5300
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON MOUNTAIN (15) MLS® HPI Benchmark Descriptions

## 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1182
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5500
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5287
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



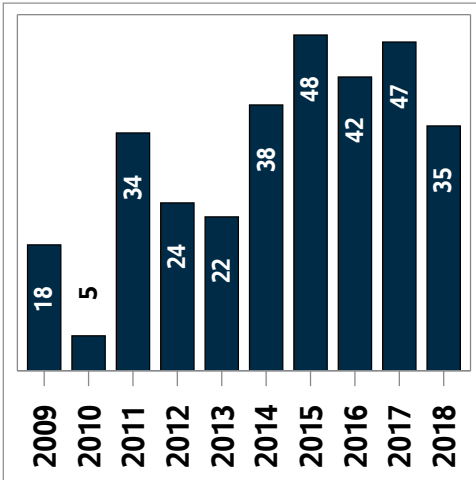
# HAMILTON MOUNTAIN (15) MLS® HPI Benchmark Descriptions

## Townhouse

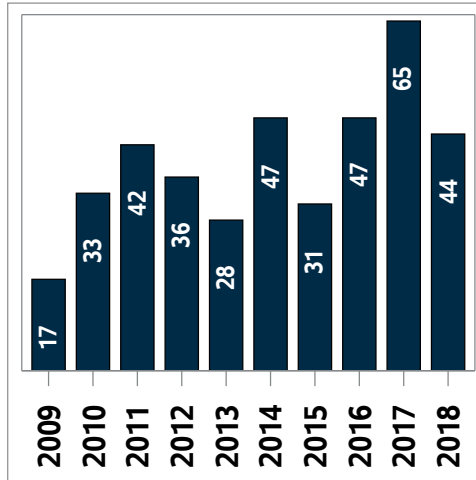
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1285
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# HAMILTON MOUNTAIN (16) MLS® Residential Market Activity

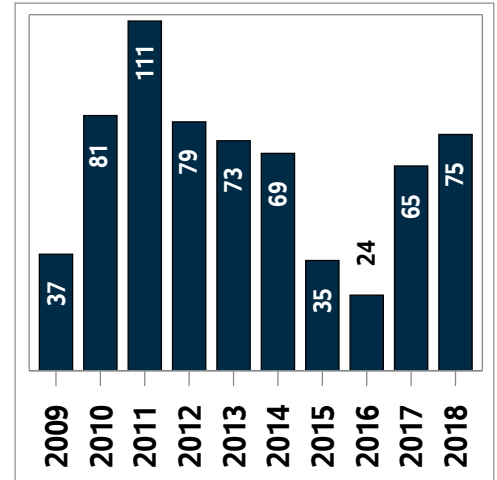
Sales Activity  
(November only)



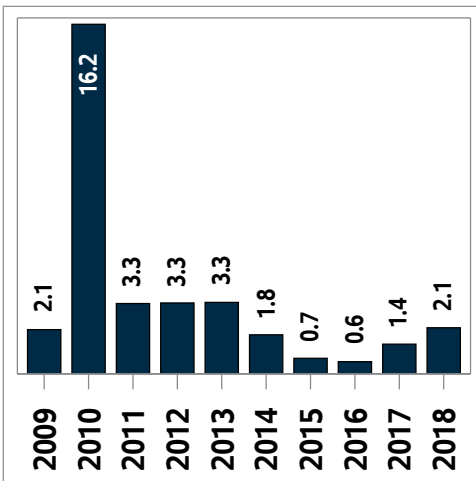
New Listings  
(November only)



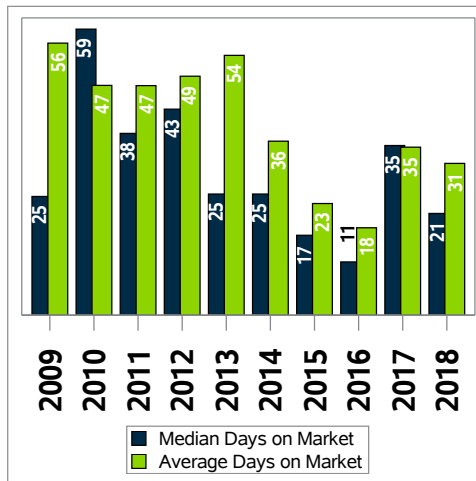
Active Listings  
(November only)



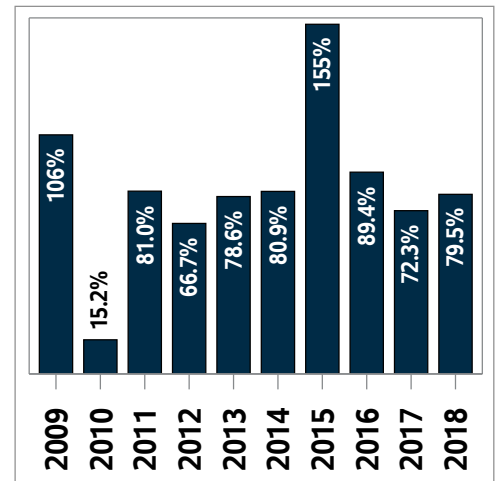
Months of Inventory  
(November only)



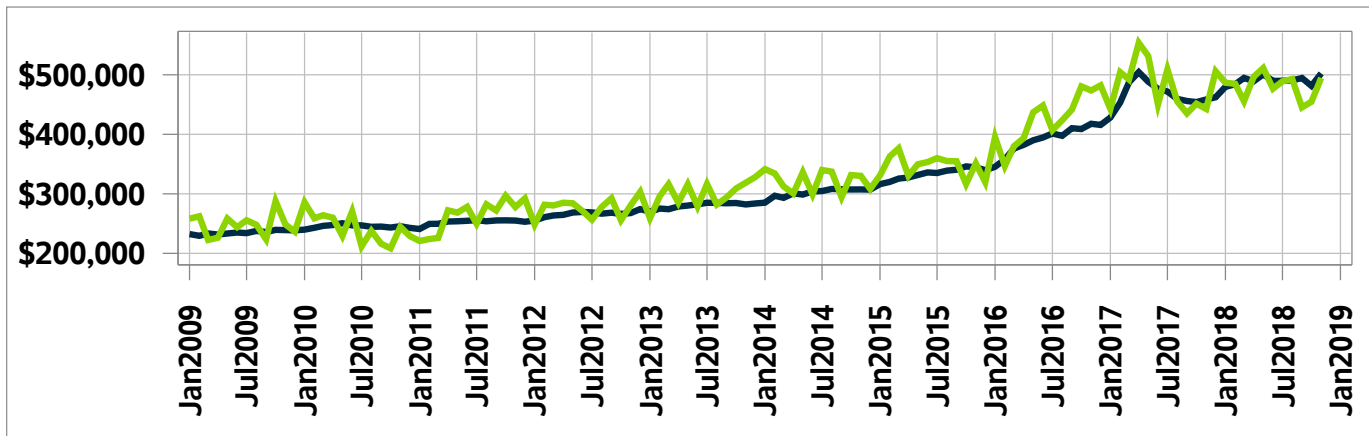
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)

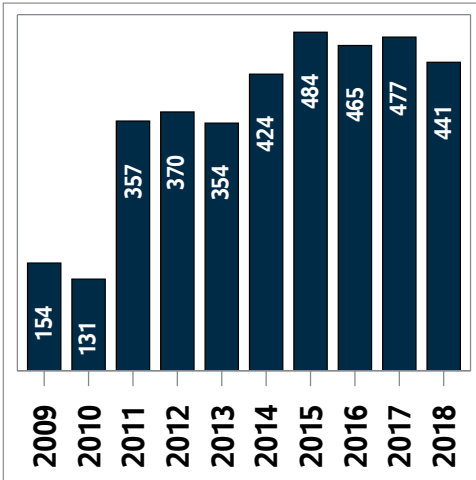


MLS® HPI Composite Benchmark Price and Average Price

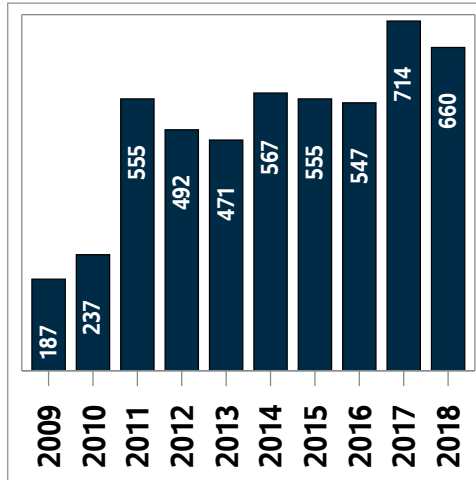


# HAMILTON MOUNTAIN (16) MLS® Residential Market Activity

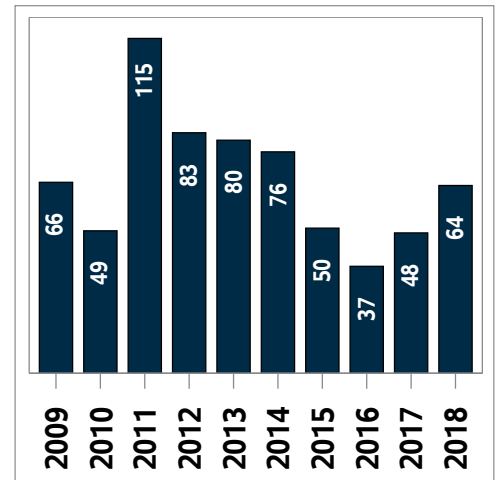
**Sales Activity**  
(November Year-to-date)



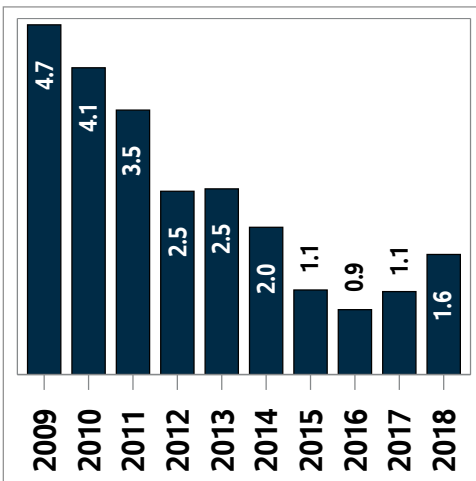
**New Listings**  
(November Year-to-date)



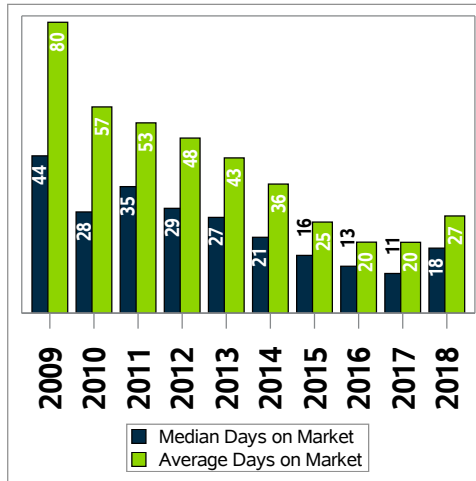
**Active Listings**<sup>1</sup>  
(November Year-to-date)



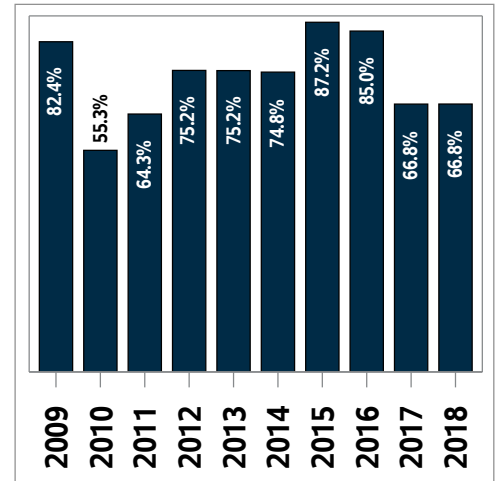
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# HAMILTON MOUNTAIN (16) MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	35	-25.5	-16.7	-27.1	59.1	2.9	75.0
Dollar Volume	\$17,317,600	-16.8	-13.0	2.7	147.0	83.3	258.8
New Listings	44	-32.3	-6.4	41.9	57.1	4.8	46.7
Active Listings	75	15.4	212.5	114.3	2.7	-32.4	-44.9
Sales to New Listings Ratio <sup>1</sup>	79.5	72.3	89.4	154.8	78.6	81.0	66.7
Months of Inventory <sup>2</sup>	2.1	1.4	0.6	0.7	3.3	3.3	6.8
Average Price	\$494,789	11.8	4.5	40.9	55.2	78.1	105.0
Median Price	\$500,000	13.6	22.4	41.1	52.0	83.7	118.3
Sales to List Price Ratio	98.1	97.6	100.4	97.9	97.8	96.1	96.0
Median Days on Market	21.0	35.0	11.0	16.5	25.0	37.5	56.5
Average Days on Market	31.3	34.7	18.0	23.0	53.6	47.4	62.9

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	441	-7.5	-5.2	-8.9	24.6	23.5	10.8
Dollar Volume	\$212,578,529	-8.8	7.6	25.8	102.0	126.7	130.2
New Listings	660	-7.6	20.7	18.9	40.1	18.9	7.7
Active Listings <sup>3</sup>	64	33.8	75.5	29.4	-19.4	-43.9	-53.1
Sales to New Listings Ratio <sup>4</sup>	66.8	66.8	85.0	87.2	75.2	64.3	64.9
Months of Inventory <sup>5</sup>	1.6	1.1	0.9	1.1	2.5	3.5	3.8
Average Price	\$482,037	-1.4	13.4	38.1	62.2	83.5	107.8
Median Price	\$475,000	1.2	15.7	37.7	66.7	91.5	111.6
Sales to List Price Ratio	98.5	103.0	101.8	98.9	97.7	97.5	97.2
Median Days on Market	18.0	11.0	13.0	16.0	26.5	35.0	36.0
Average Days on Market	26.9	19.6	19.7	25.2	42.9	52.6	50.9

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

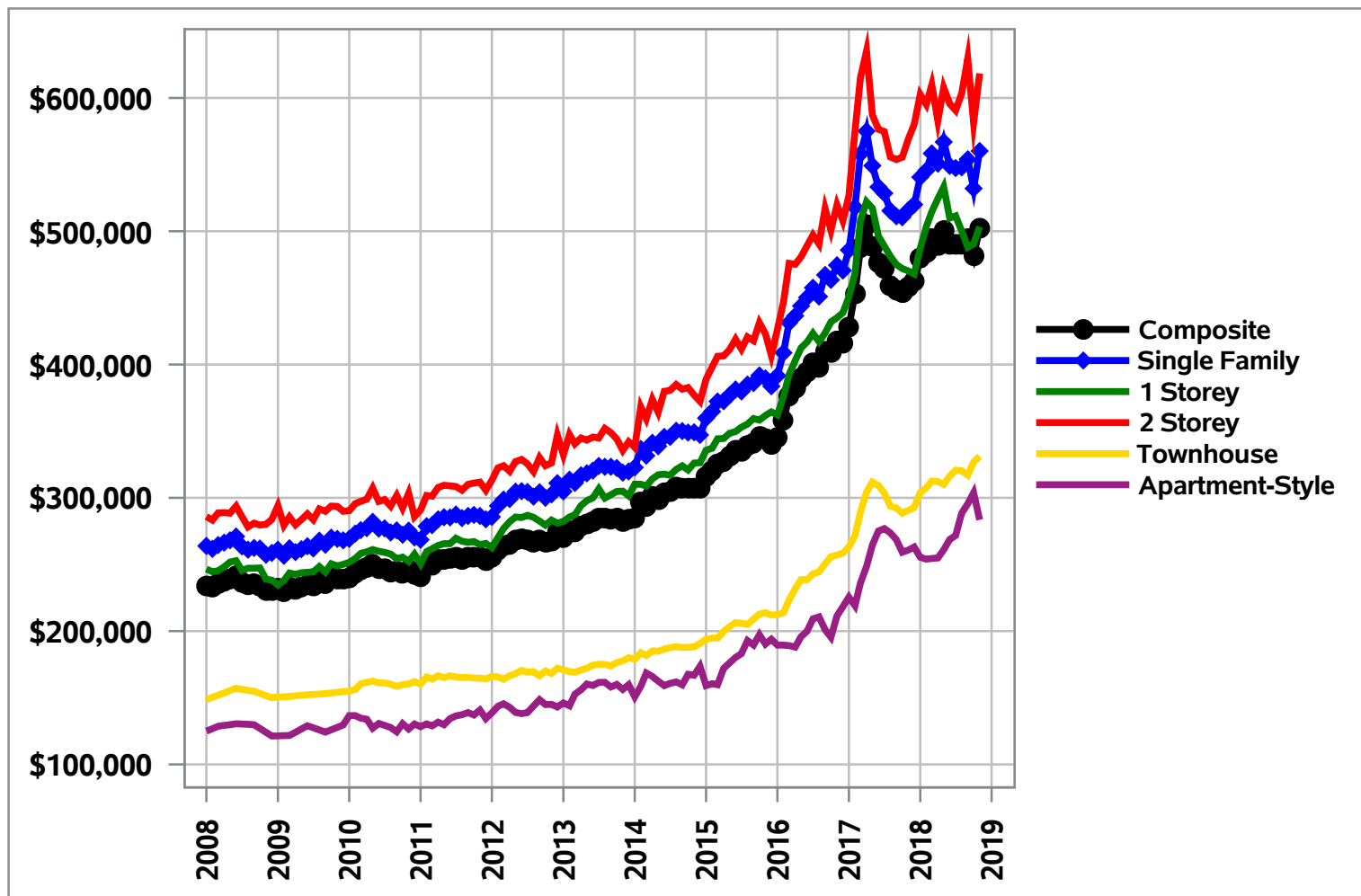
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HAMILTON MOUNTAIN (16) MLS® HPI Benchmark Price

## MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$502,400	4.4	2.4	0.3	9.6	45.8	78.0
Single Family	\$560,200	5.3	2.2	-1.2	8.6	43.8	75.7
One Storey	\$503,400	2.7	0.6	-5.6	7.1	39.1	65.0
Two Storey	\$618,400	6.4	2.5	1.8	8.6	46.2	84.3
Townhouse	\$331,200	1.3	3.4	6.8	14.0	54.9	86.5
Apartment-Style	\$283,500	-6.7	-1.7	8.6	8.7	49.0	81.4

## MLS® HPI Benchmark Price



# HAMILTON MOUNTAIN (16) MLS® HPI Benchmark Descriptions

## Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1315
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4483
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON MOUNTAIN (16) MLS® HPI Benchmark Descriptions

## 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1255
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4635
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1792
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4214
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON MOUNTAIN (16) MLS® HPI Benchmark Descriptions

## Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1191
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

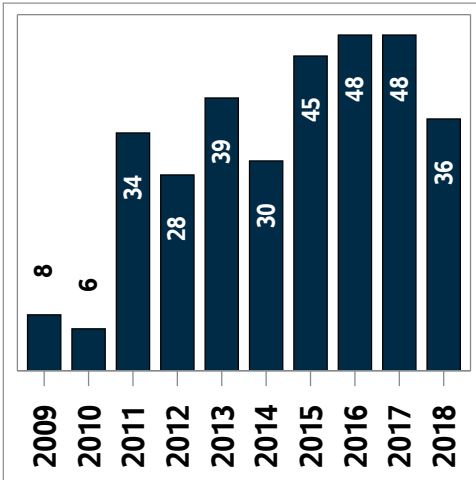
## Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1073
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

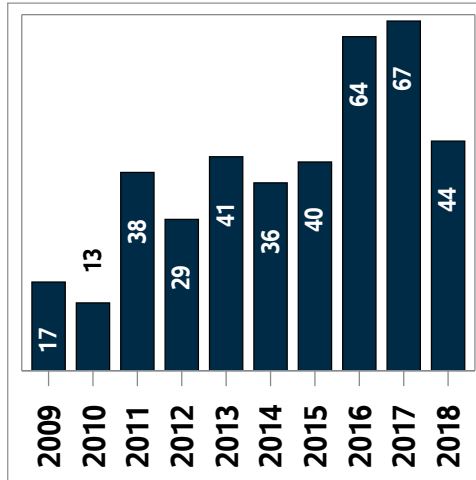


# HAMILTON MOUNTAIN (17) MLS® Residential Market Activity

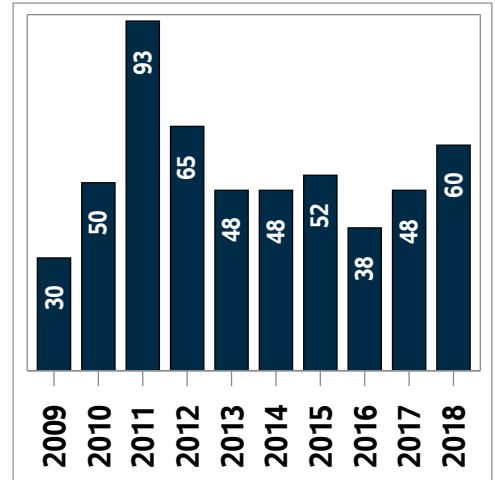
Sales Activity  
(November only)



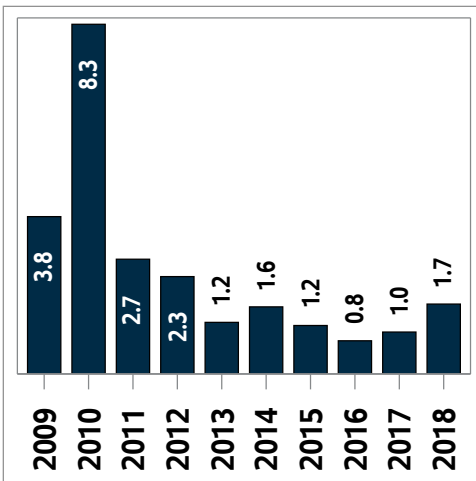
New Listings  
(November only)



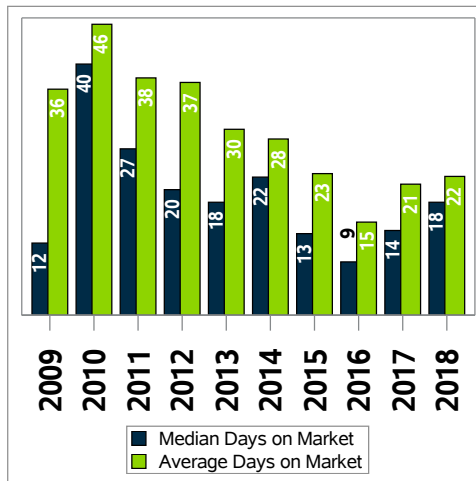
Active Listings  
(November only)



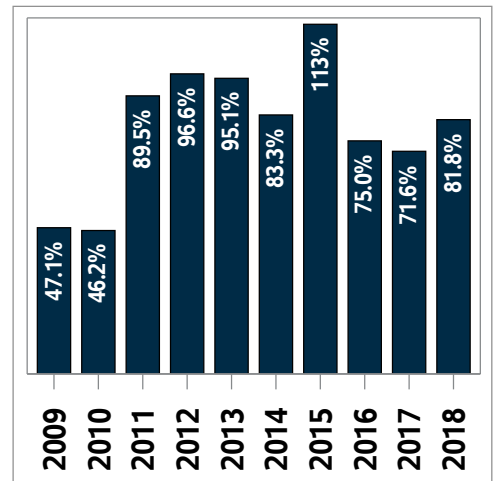
Months of Inventory  
(November only)



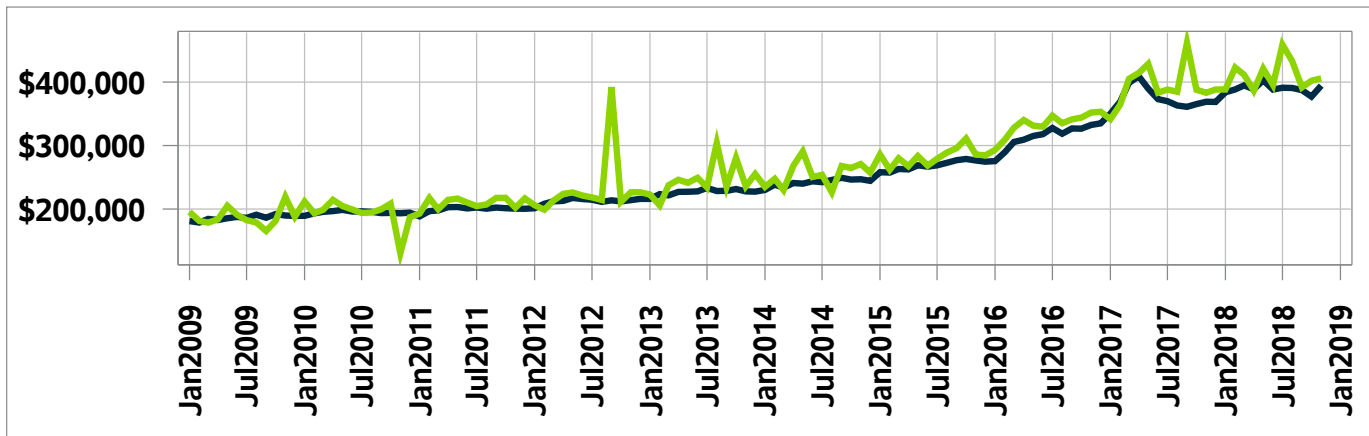
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)

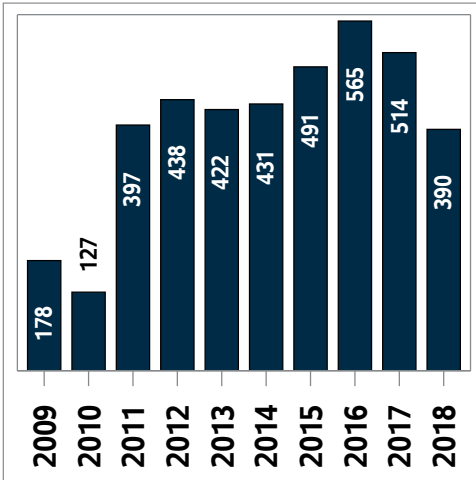


MLS® HPI Composite Benchmark Price and Average Price

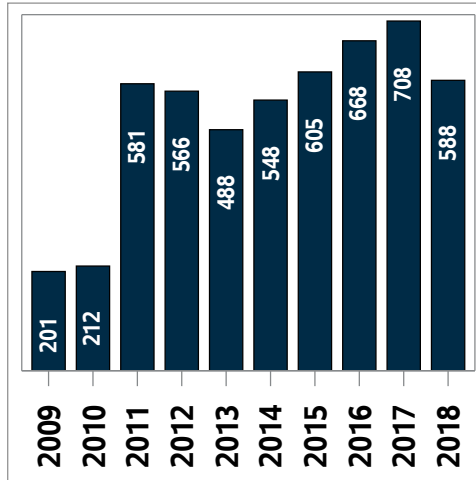


# HAMILTON MOUNTAIN (17) MLS® Residential Market Activity

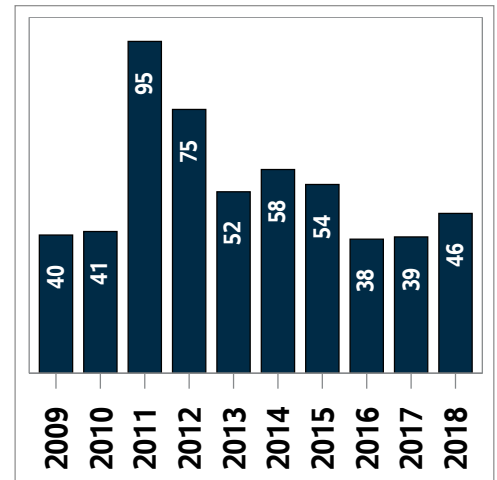
**Sales Activity**  
(November Year-to-date)



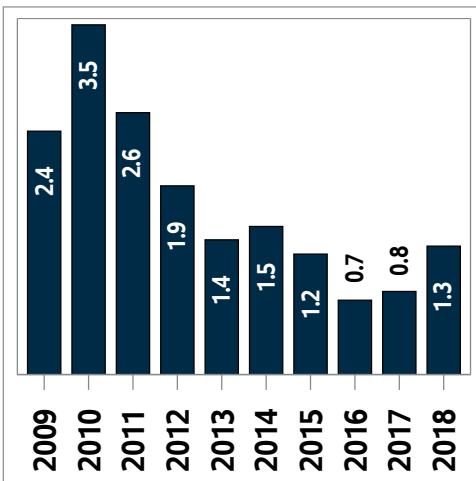
**New Listings**  
(November Year-to-date)



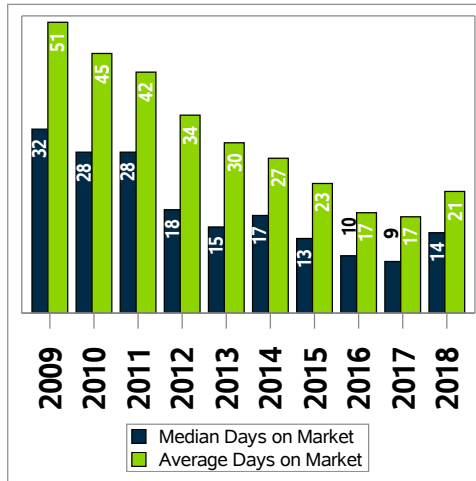
**Active Listings**<sup>1</sup>  
(November Year-to-date)



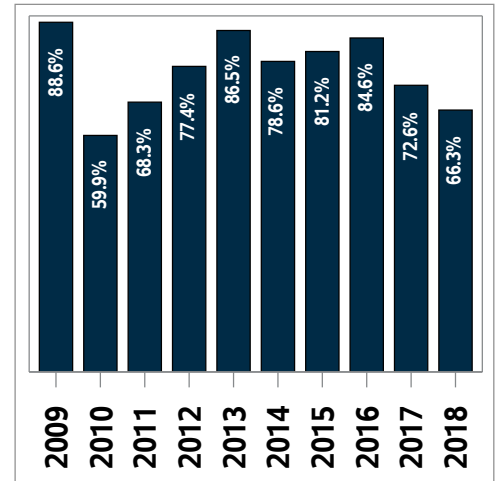
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# HAMILTON MOUNTAIN (17) MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	36	-25.0	-25.0	-20.0	-7.7	5.9	24.1
Dollar Volume	\$14,611,800	-20.5	-13.5	13.6	58.9	112.6	166.4
New Listings	44	-34.3	-31.3	10.0	7.3	15.8	-15.4
Active Listings	60	25.0	57.9	15.4	25.0	-35.5	-45.0
Sales to New Listings Ratio <sup>1</sup>	81.8	71.6	75.0	112.5	95.1	89.5	55.8
Months of Inventory <sup>2</sup>	1.7	1.0	0.8	1.2	1.2	2.7	3.8
Average Price	\$405,883	5.9	15.3	42.0	72.2	100.8	114.6
Median Price	\$409,350	7.0	17.5	41.2	73.5	96.1	115.4
Sales to List Price Ratio	100.2	99.1	104.2	98.8	96.8	96.4	96.9
Median Days on Market	18.0	13.5	8.5	13.0	18.0	26.5	27.0
Average Days on Market	22.1	20.9	14.8	22.6	29.6	37.8	40.9

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	390	-24.1	-31.0	-20.6	-7.6	-1.8	-16.7
Dollar Volume	\$159,456,912	-20.6	-15.6	14.9	58.1	92.9	80.5
New Listings	588	-16.9	-12.0	-2.8	20.5	1.2	-9.1
Active Listings <sup>3</sup>	46	17.2	19.2	-15.3	-11.9	-51.8	-51.6
Sales to New Listings Ratio <sup>4</sup>	66.3	72.6	84.6	81.2	86.5	68.3	72.3
Months of Inventory <sup>5</sup>	1.3	0.8	0.7	1.2	1.4	2.6	2.2
Average Price	\$408,864	4.6	22.2	44.6	71.0	96.4	116.6
Median Price	\$405,150	3.9	20.9	43.2	73.1	92.9	113.2
Sales to List Price Ratio	99.5	104.5	102.6	99.9	98.3	96.3	97.4
Median Days on Market	14.0	9.0	10.0	13.0	15.0	28.0	23.0
Average Days on Market	21.2	16.8	17.5	22.6	29.6	41.9	37.2

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

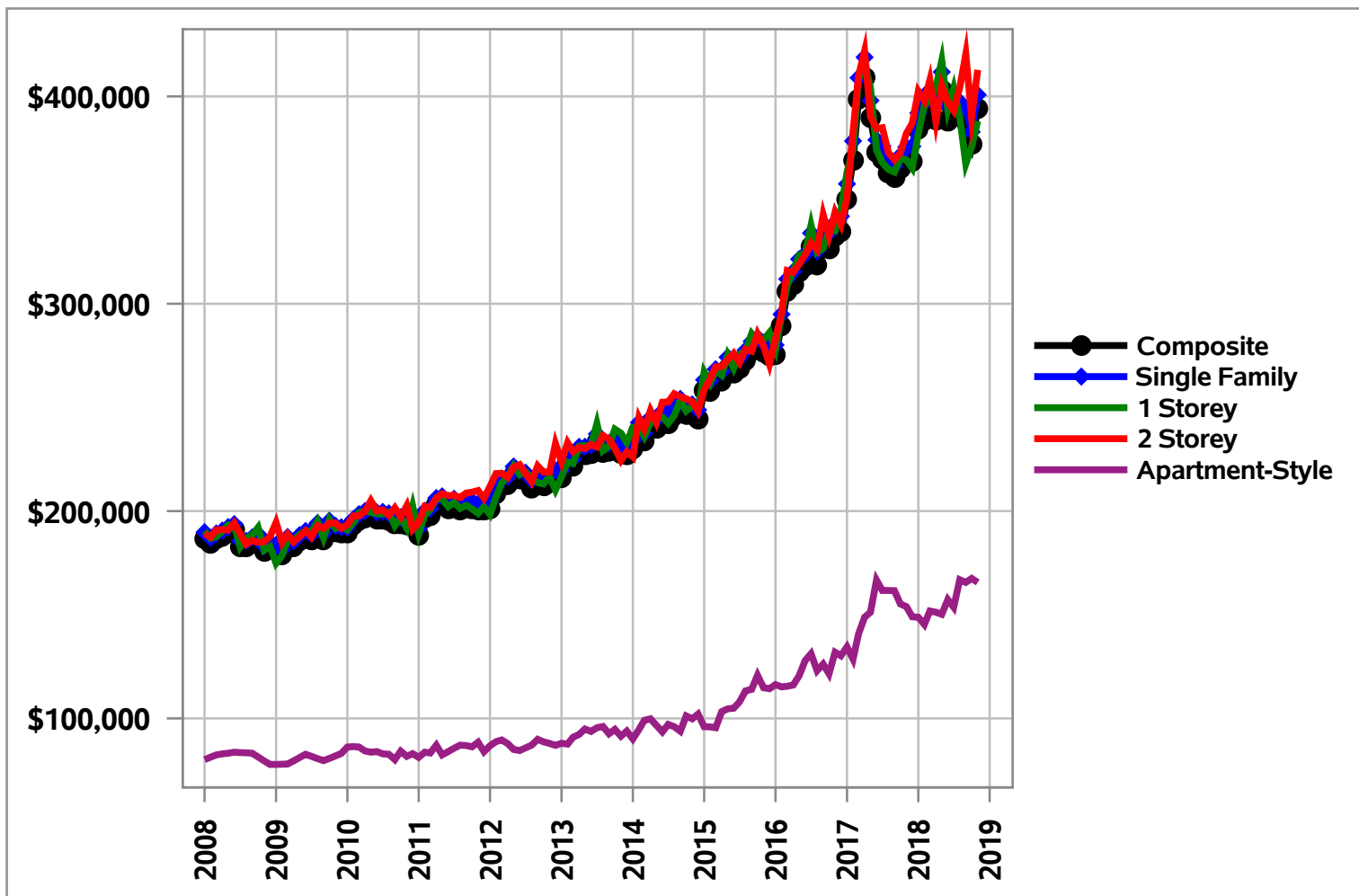
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HAMILTON MOUNTAIN (17) MLS® HPI Benchmark Price

## MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$394,400	4.6	0.9	-2.1	6.9	42.6	73.1
Single Family	\$400,800	4.7	0.9	-2.7	6.7	42.5	72.9
One Storey	\$388,100	3.3	-0.5	-7.0	5.1	37.3	63.3
Two Storey	\$412,800	5.9	2.1	1.9	8.0	47.6	84.0
Townhouse							
Apartment-Style	\$165,600	-1.1	-0.8	10.3	7.6	44.3	81.2

## MLS® HPI Benchmark Price



# HAMILTON MOUNTAIN (17) MLS® HPI Benchmark Descriptions

## Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1110
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

## Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1116
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4320
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON MOUNTAIN (17) MLS® HPI Benchmark Descriptions

## 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1000
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4400
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1277
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4200
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

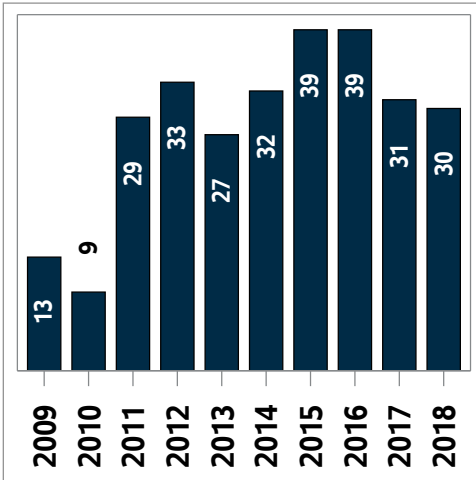
# HAMILTON MOUNTAIN (17) MLS® HPI Benchmark Descriptions

## Apartment-Style

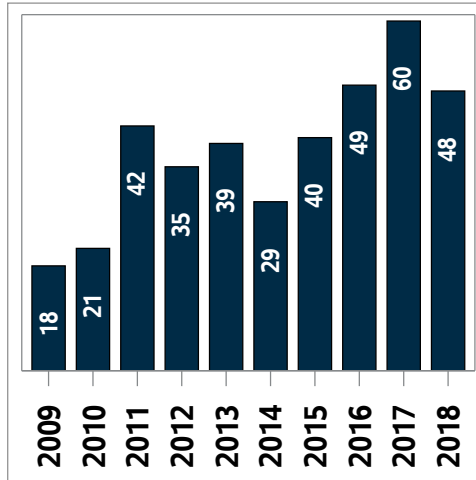
Features	Value
Above Ground Bedrooms	1
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	798
Half Bathrooms	0
Heating	Hot water
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

# HAMILTON MOUNTAIN (18) MLS® Residential Market Activity

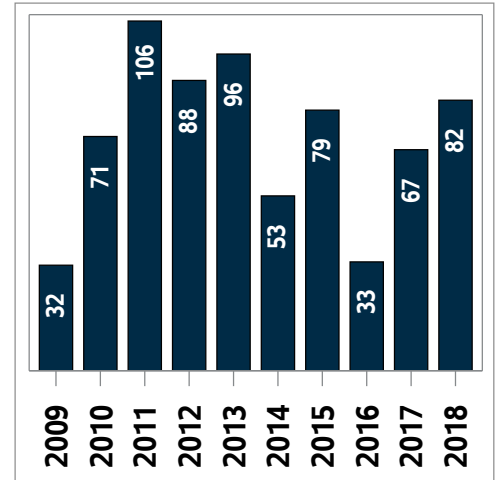
Sales Activity  
(November only)



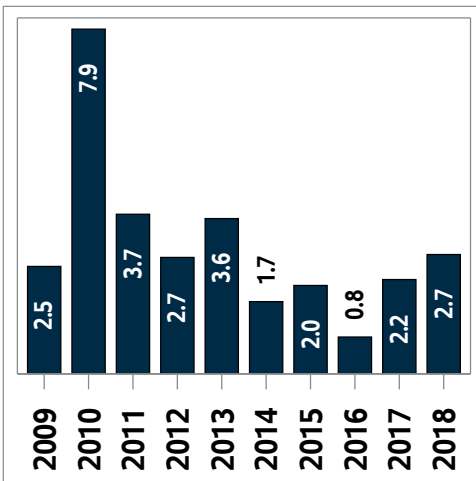
New Listings  
(November only)



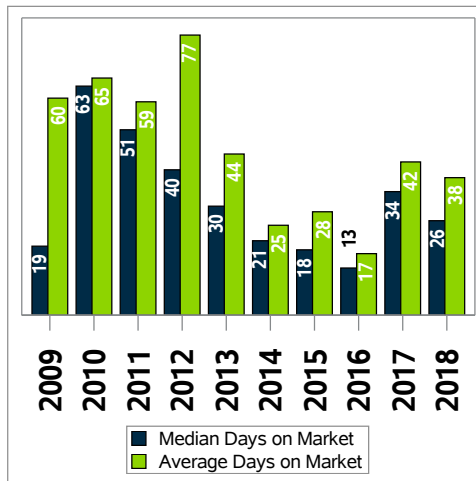
Active Listings  
(November only)



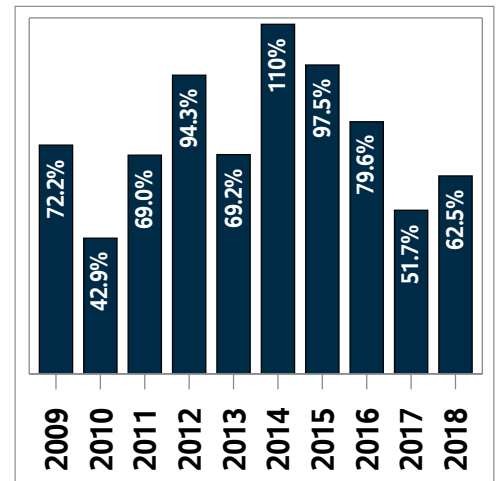
Months of Inventory  
(November only)



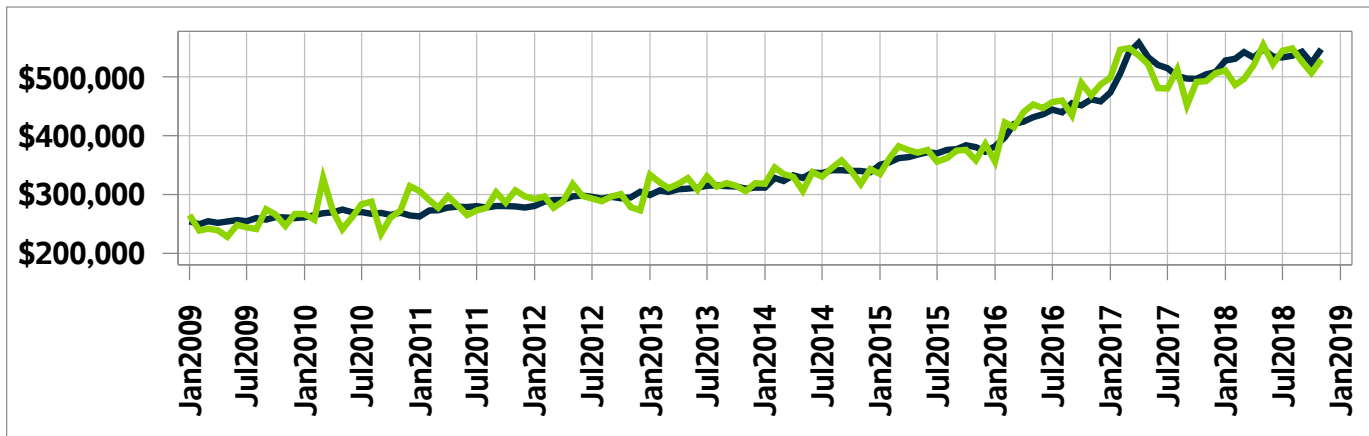
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



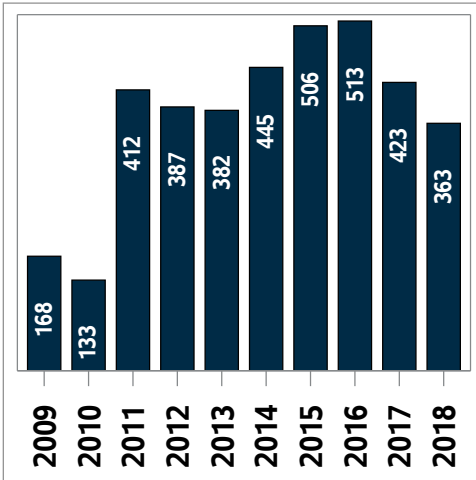
MLS® HPI Composite Benchmark Price and Average Price



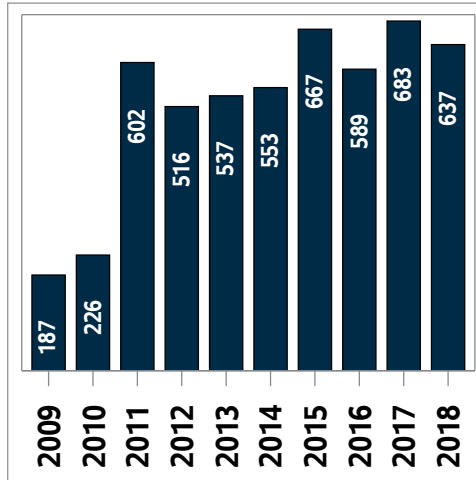


# HAMILTON MOUNTAIN (18) MLS® Residential Market Activity

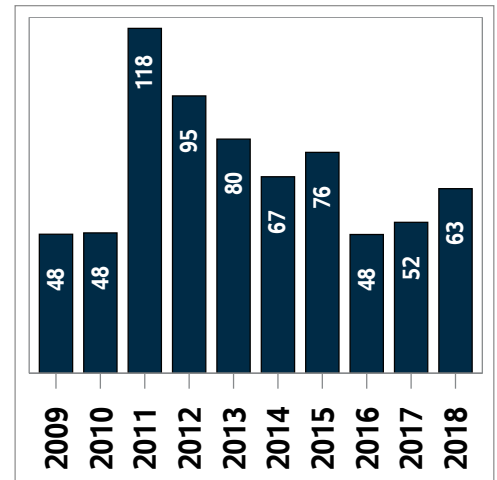
**Sales Activity**  
(November Year-to-date)



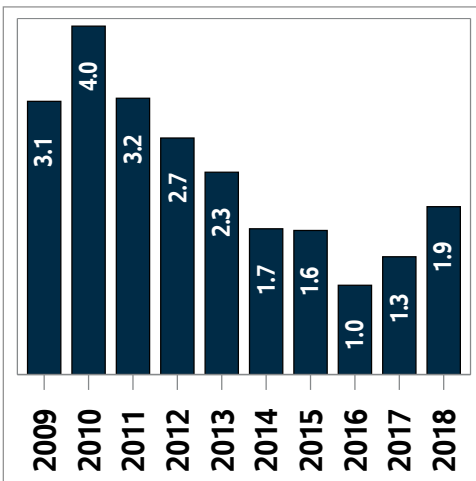
**New Listings**  
(November Year-to-date)



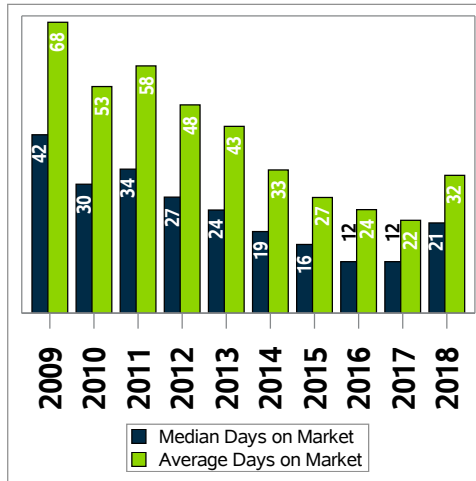
**Active Listings**<sup>1</sup>  
(November Year-to-date)



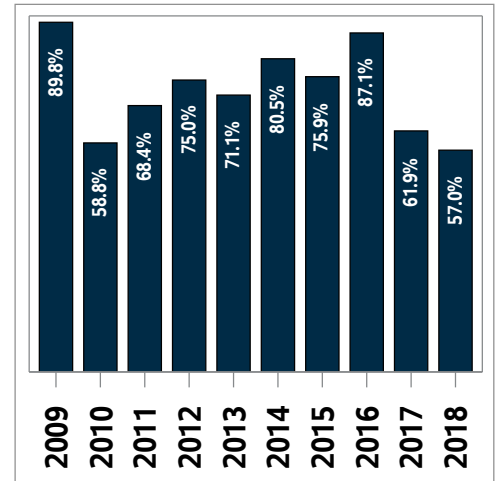
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# HAMILTON MOUNTAIN (18) MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	30	-3.2	-23.1	-23.1	11.1	3.4	20.0
Dollar Volume	\$15,886,777	4.0	-13.0	13.7	92.5	78.4	166.0
New Listings	48	-20.0	-2.0	20.0	23.1	14.3	29.7
Active Listings	82	22.4	148.5	3.8	-14.6	-22.6	-45.7
Sales to New Listings Ratio <sup>1</sup>	62.5	51.7	79.6	97.5	69.2	69.0	67.6
Months of Inventory <sup>2</sup>	2.7	2.2	0.8	2.0	3.6	3.7	6.0
Average Price	\$529,559	7.5	13.1	47.8	73.3	72.5	121.7
Median Price	\$507,500	10.6	19.1	61.1	66.4	84.5	133.9
Sales to List Price Ratio	98.7	97.4	101.2	98.4	97.4	96.9	97.4
Median Days on Market	26.0	34.0	13.0	18.0	30.0	51.0	35.0
Average Days on Market	37.8	42.2	16.9	28.5	44.3	58.7	42.0

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	363	-14.2	-29.2	-28.3	-5.0	-11.9	-15.2
Dollar Volume	\$190,449,909	-11.8	-16.4	2.2	56.6	61.9	77.4
New Listings	637	-6.7	8.1	-4.5	18.6	5.8	-11.0
Active Listings <sup>3</sup>	63	22.3	33.0	-16.4	-21.2	-46.5	-53.7
Sales to New Listings Ratio <sup>4</sup>	57.0	61.9	87.1	75.9	71.1	68.4	59.8
Months of Inventory <sup>5</sup>	1.9	1.3	1.0	1.6	2.3	3.2	3.5
Average Price	\$524,655	2.8	18.2	42.5	64.8	83.8	109.2
Median Price	\$505,000	2.9	18.8	40.3	65.7	83.0	108.7
Sales to List Price Ratio	98.4	103.6	101.8	98.9	97.8	97.5	97.0
Median Days on Market	21.0	12.0	12.0	16.0	24.0	33.5	33.0
Average Days on Market	32.1	21.6	24.1	26.9	43.5	57.5	47.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

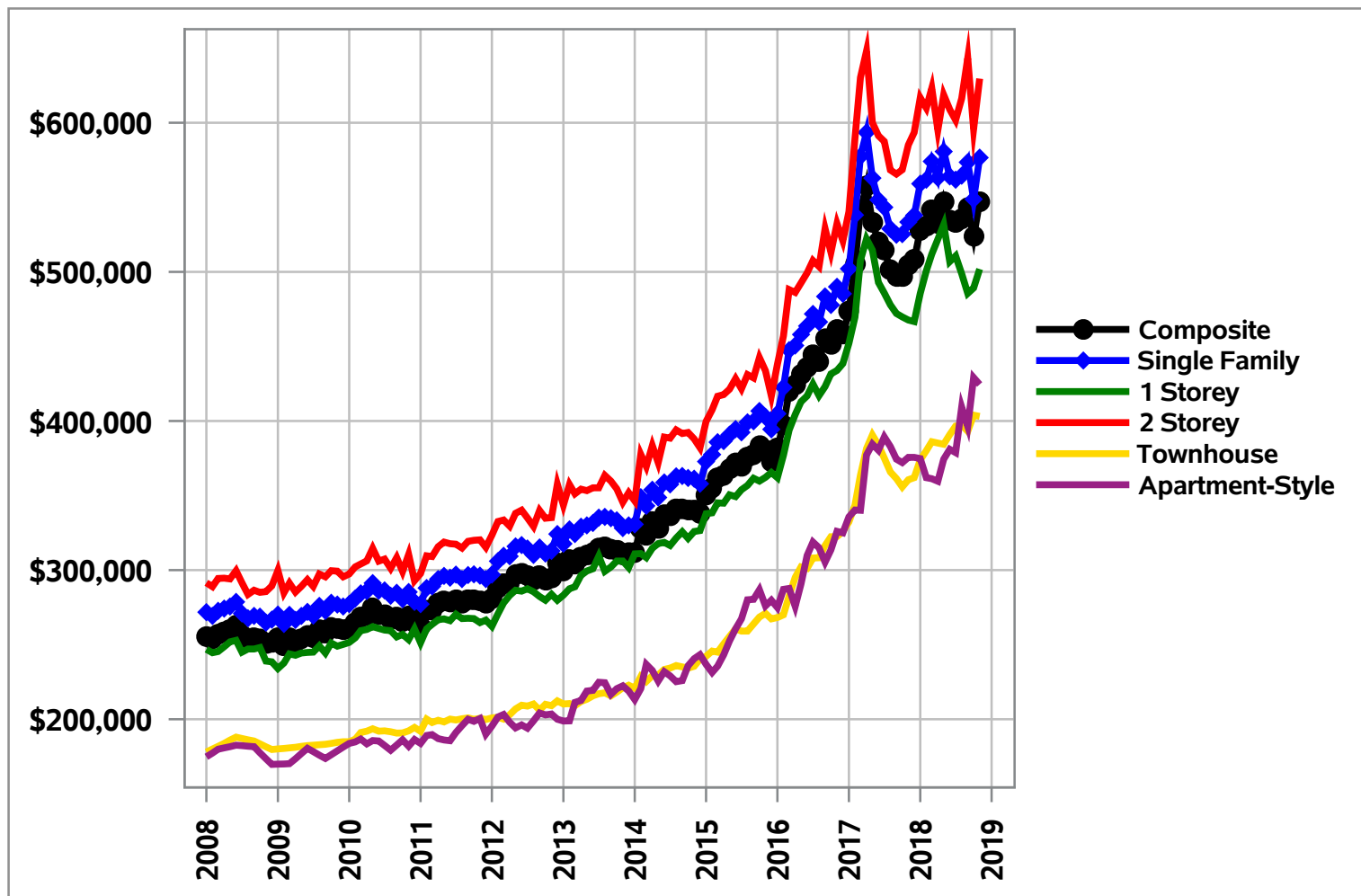
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HAMILTON MOUNTAIN (18) MLS® HPI Benchmark Price

## MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$547,100	4.5	2.1	-0.0	8.5	43.8	76.5
Single Family	\$576,600	5.1	2.1	-0.7	8.1	43.2	75.7
One Storey	\$501,900	2.6	0.6	-5.6	7.3	38.6	64.0
Two Storey	\$629,600	5.7	2.2	1.8	7.6	45.2	82.2
Townhouse	\$403,100	-0.2	1.4	4.9	11.8	48.7	82.3
Apartment-Style	\$424,500	-1.1	3.7	13.4	13.0	53.8	90.9

## MLS® HPI Benchmark Price



# HAMILTON MOUNTAIN (18) MLS® HPI Benchmark Descriptions

## Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1388
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1453
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4334
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON MOUNTAIN (18) MLS® HPI Benchmark Descriptions

## 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1243
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4678
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1786
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4070
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON MOUNTAIN (18) MLS® HPI Benchmark Descriptions

## Townhouse

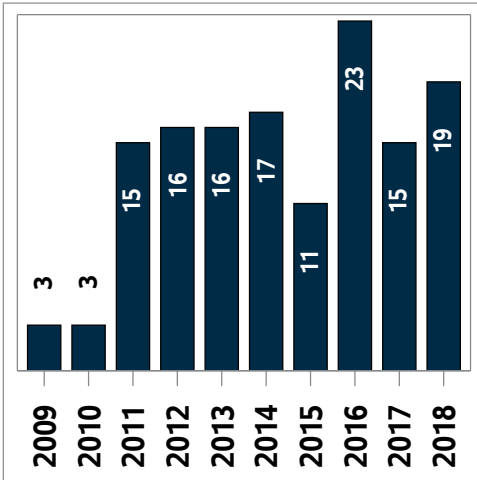
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1260
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment-Style

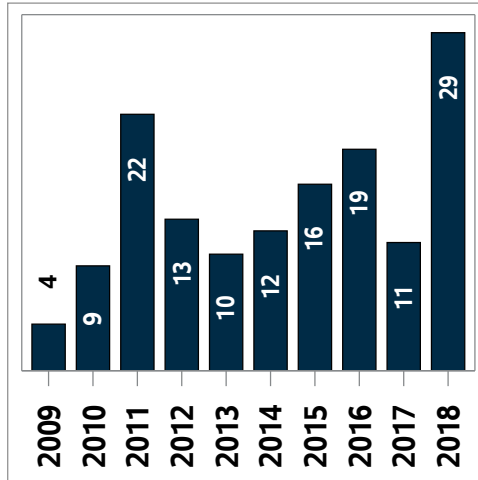
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1127
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

# HAMILTON MOUNTAIN (25) MLS® Residential Market Activity

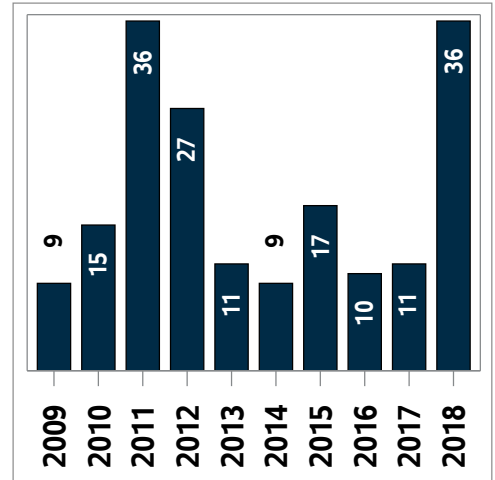
Sales Activity  
(November only)



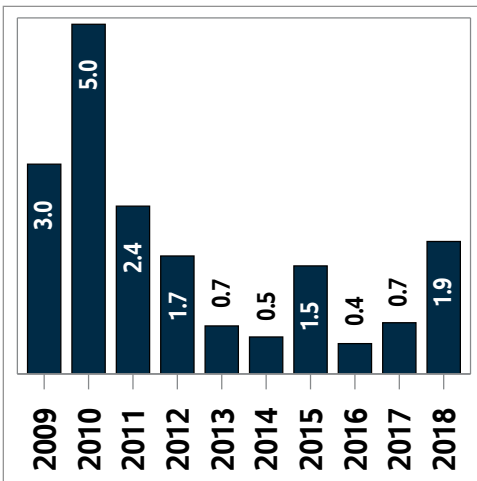
New Listings  
(November only)



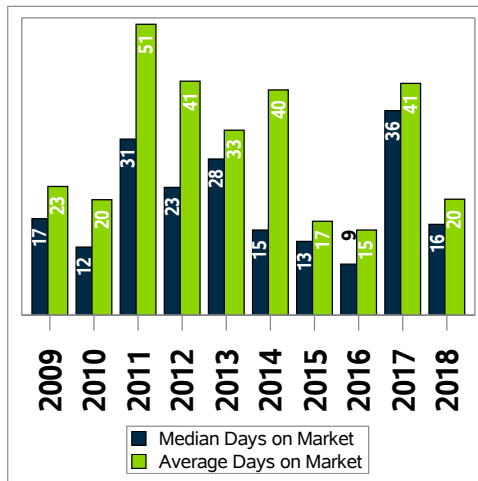
Active Listings  
(November only)



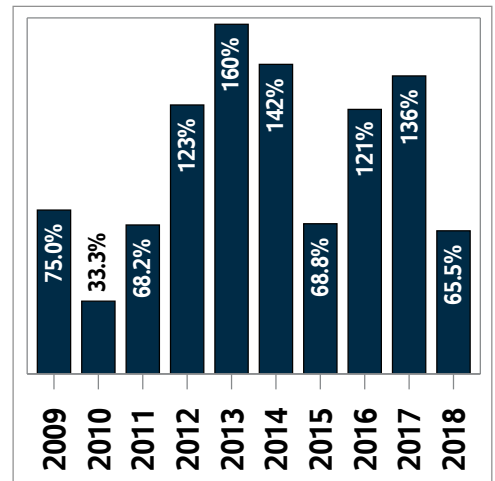
Months of Inventory  
(November only)



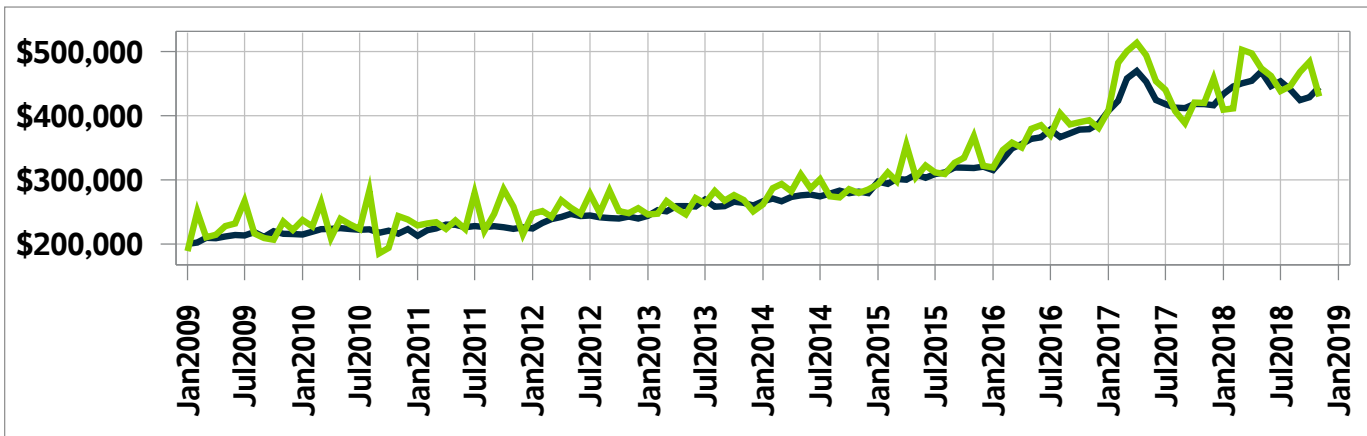
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)

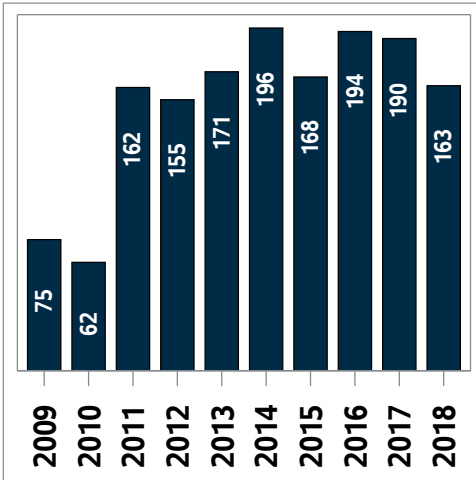


MLS® HPI Composite Benchmark Price and Average Price

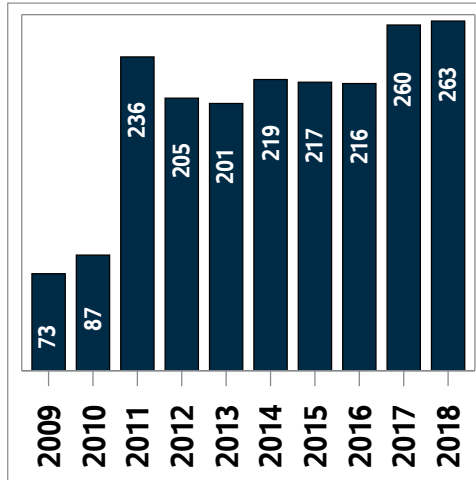


# HAMILTON MOUNTAIN (25) MLS® Residential Market Activity

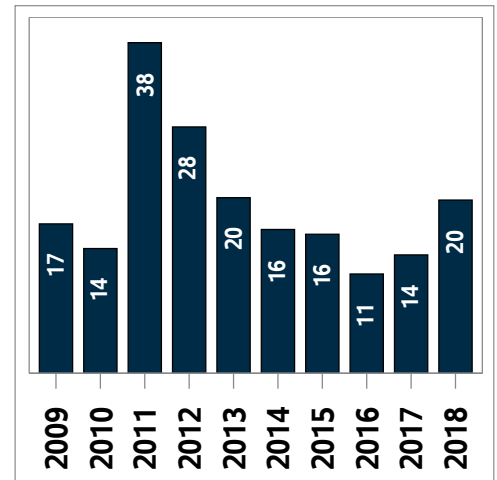
**Sales Activity**  
(November Year-to-date)



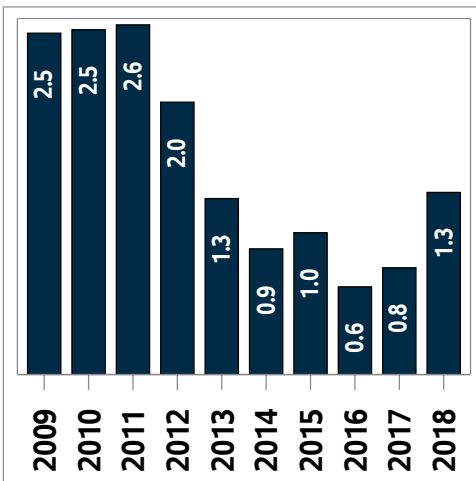
**New Listings**  
(November Year-to-date)



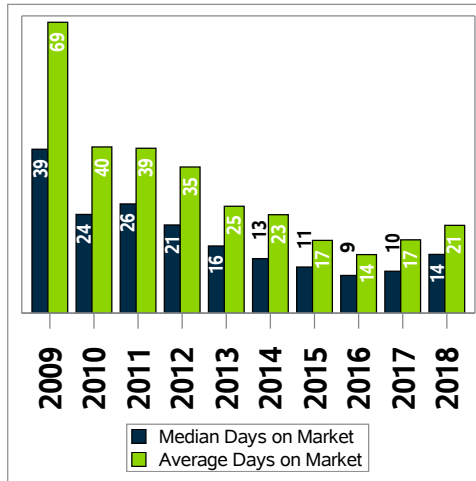
**Active Listings**<sup>1</sup>  
(November Year-to-date)



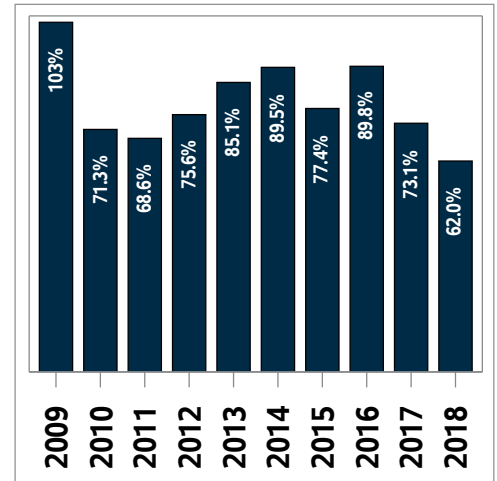
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month



# HAMILTON MOUNTAIN (25) MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	19	26.7	-17.4	72.7	18.8	26.7	171.4
Dollar Volume	\$8,170,900	29.7	-9.6	101.7	90.1	110.8	512.7
New Listings	29	163.6	52.6	81.3	190.0	31.8	107.1
Active Listings	36	227.3	260.0	111.8	227.3	0.0	-25.0
Sales to New Listings Ratio <sup>1</sup>	65.5	136.4	121.1	68.8	160.0	68.2	50.0
Months of Inventory <sup>2</sup>	1.9	0.7	0.4	1.5	0.7	2.4	6.9
Average Price	\$430,047	2.4	9.4	16.8	60.1	66.4	125.7
Median Price	\$440,000	11.4	17.2	29.6	70.9	93.0	107.1
Sales to List Price Ratio	99.0	96.5	103.2	99.7	97.2	95.9	95.6
Median Days on Market	16.0	36.0	9.0	13.0	27.5	31.0	38.0
Average Days on Market	20.4	40.8	15.0	16.5	32.6	51.2	52.4

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	163	-14.2	-16.0	-3.0	-4.7	0.6	7.2
Dollar Volume	\$74,986,138	-12.3	2.5	39.2	67.1	89.2	132.5
New Listings	263	1.2	21.8	21.2	30.8	11.4	22.9
Active Listings <sup>3</sup>	20	46.3	74.4	24.6	-1.4	-47.6	-43.7
Sales to New Listings Ratio <sup>4</sup>	62.0	73.1	89.8	77.4	85.1	68.6	71.0
Months of Inventory <sup>5</sup>	1.3	0.8	0.6	1.0	1.3	2.6	2.5
Average Price	\$460,038	2.2	22.0	43.5	75.3	88.1	116.8
Median Price	\$446,500	1.9	22.0	43.8	74.1	94.1	107.7
Sales to List Price Ratio	99.7	105.2	102.3	100.9	98.3	96.9	97.0
Median Days on Market	14.0	10.0	9.0	11.0	16.0	26.0	25.0
Average Days on Market	20.9	17.5	14.0	17.3	25.5	39.2	43.8

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

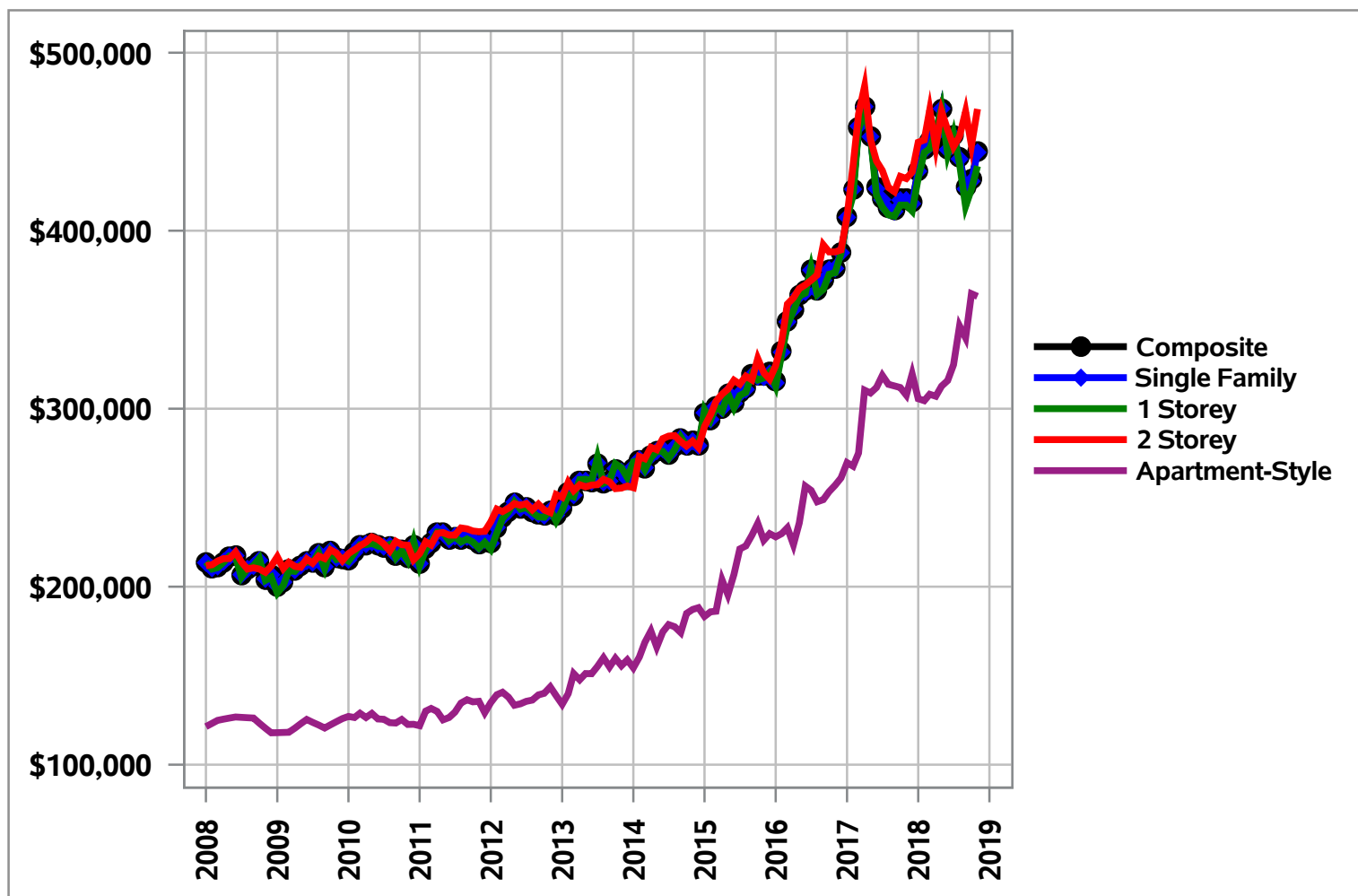
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HAMILTON MOUNTAIN (25) MLS® HPI Benchmark Price

## MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$444,500	3.7	0.8	-5.1	6.3	39.6	68.2
Single Family	\$444,000	3.8	0.8	-5.2	6.4	39.7	67.8
One Storey	\$436,300	3.0	-0.3	-7.0	5.3	37.5	63.5
Two Storey	\$468,400	4.6	3.4	0.3	9.1	46.3	83.4
Townhouse							
Apartment-Style	\$363,100	-0.4	4.8	16.1	18.0	60.6	133.4

## MLS® HPI Benchmark Price



# HAMILTON MOUNTAIN

## (25)

### MLS® HPI Benchmark Descriptions

#### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1138
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

#### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1139
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON MOUNTAIN

## (25)

### MLS® HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1098
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1399
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

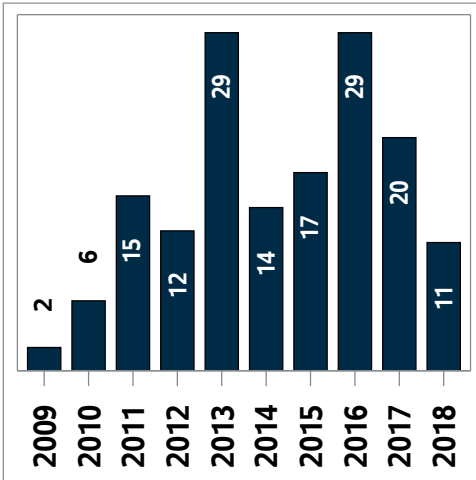
# HAMILTON MOUNTAIN (25) MLS® HPI Benchmark Descriptions

## Apartment-Style

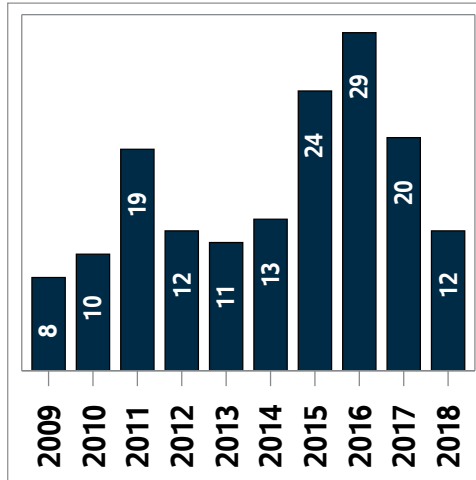
Features	Value
Above Ground Bedrooms	2
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	788
Half Bathrooms	0
Heating	Radiating
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	4
Wastewater Disposal	Municipal sewers

# HAMILTON MOUNTAIN (26) MLS® Residential Market Activity

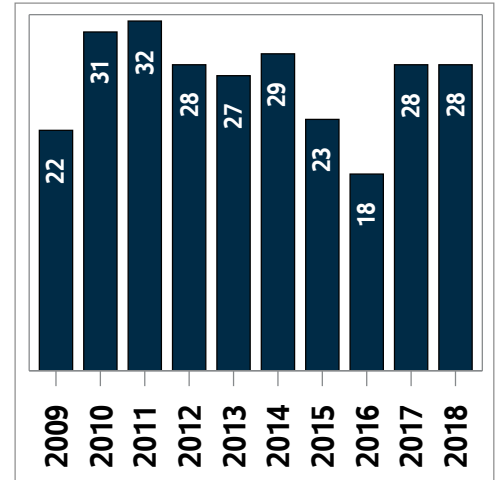
Sales Activity  
(November only)



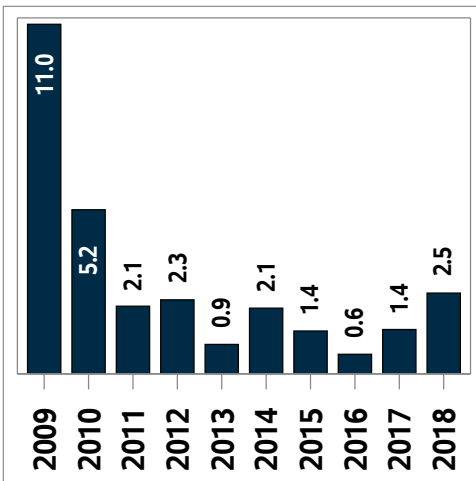
New Listings  
(November only)



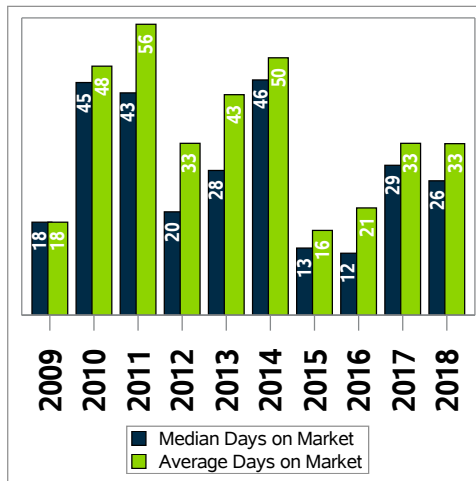
Active Listings  
(November only)



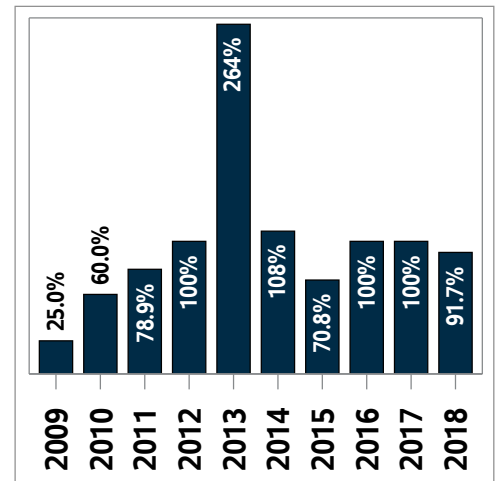
Months of Inventory  
(November only)



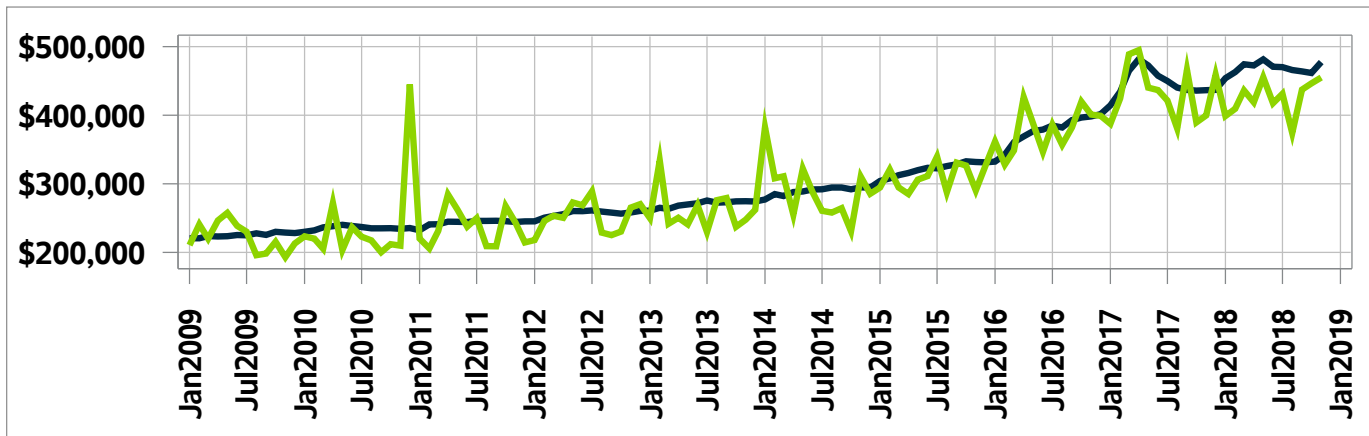
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)

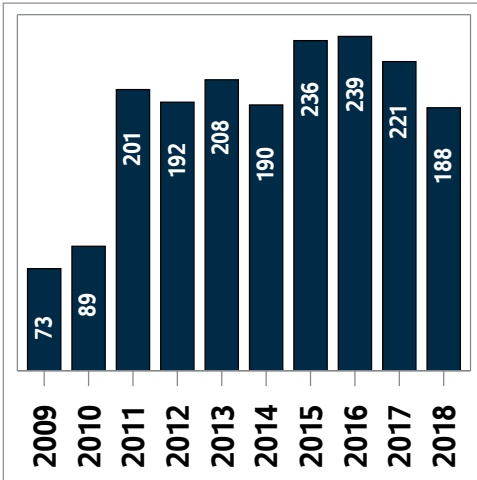


MLS® HPI Composite Benchmark Price and Average Price

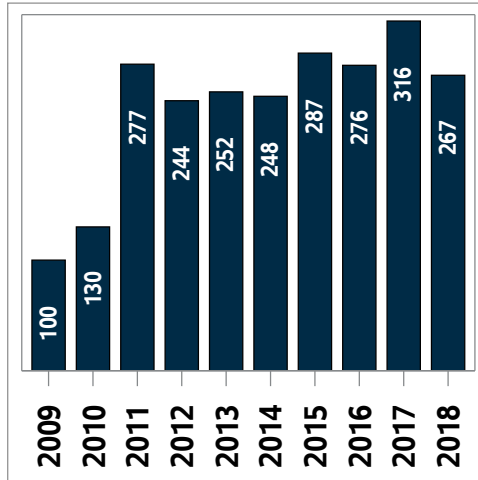


# HAMILTON MOUNTAIN (26) MLS® Residential Market Activity

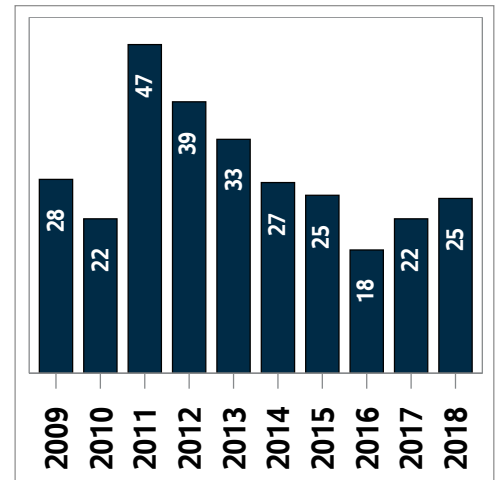
**Sales Activity**  
(November Year-to-date)



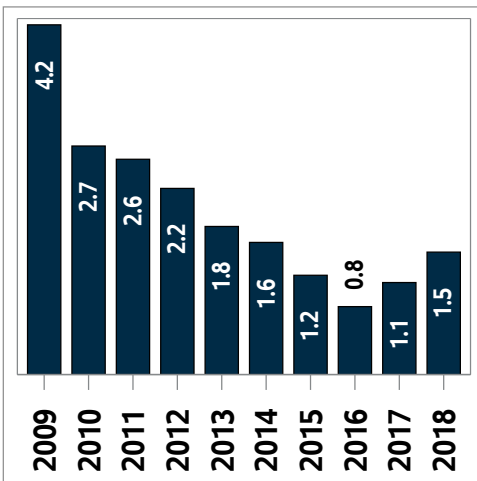
**New Listings**  
(November Year-to-date)



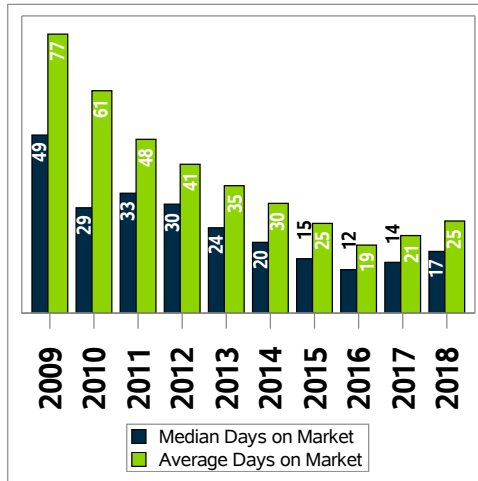
**Active Listings**<sup>1</sup>  
(November Year-to-date)



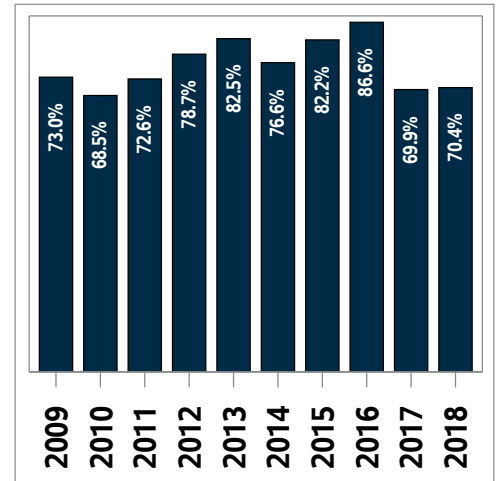
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# HAMILTON MOUNTAIN (26) MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	11	-45.0	-62.1	-35.3	-62.1	-26.7	0.0
Dollar Volume	\$5,004,900	-37.4	-57.0	1.4	-30.3	37.0	115.0
New Listings	12	-40.0	-58.6	-50.0	9.1	-36.8	-14.3
Active Listings	28	0.0	55.6	21.7	3.7	-12.5	-44.0
Sales to New Listings Ratio <sup>1</sup>	91.7	100.0	100.0	70.8	263.6	78.9	78.6
Months of Inventory <sup>2</sup>	2.5	1.4	0.6	1.4	0.9	2.1	4.5
Average Price	\$454,991	13.8	13.5	56.7	83.7	86.8	115.0
Median Price	\$452,500	16.8	10.4	72.4	82.5	85.8	118.6
Sales to List Price Ratio	97.7	97.5	100.9	100.2	96.5	97.0	97.7
Median Days on Market	26.0	29.0	12.0	13.0	28.0	43.0	62.0
Average Days on Market	33.2	33.3	20.8	16.4	42.7	56.3	59.8

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	188	-14.9	-21.3	-20.3	-9.6	-6.5	-5.5
Dollar Volume	\$80,658,222	-16.4	-10.5	10.2	51.9	67.7	89.1
New Listings	267	-15.5	-3.3	-7.0	6.0	-3.6	-10.1
Active Listings <sup>3</sup>	25	13.2	41.8	-1.8	-25.3	-46.8	-56.1
Sales to New Listings Ratio <sup>4</sup>	70.4	69.9	86.6	82.2	82.5	72.6	67.0
Months of Inventory <sup>5</sup>	1.5	1.1	0.8	1.2	1.8	2.6	3.2
Average Price	\$429,033	-1.7	13.7	38.4	68.1	79.3	100.1
Median Price	\$428,000	1.3	14.1	36.4	67.8	80.6	101.9
Sales to List Price Ratio	98.4	103.2	102.1	100.0	97.7	97.4	97.3
Median Days on Market	17.0	14.0	12.0	15.0	23.5	33.0	28.0
Average Days on Market	25.4	21.4	18.7	24.7	35.1	47.8	44.5

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

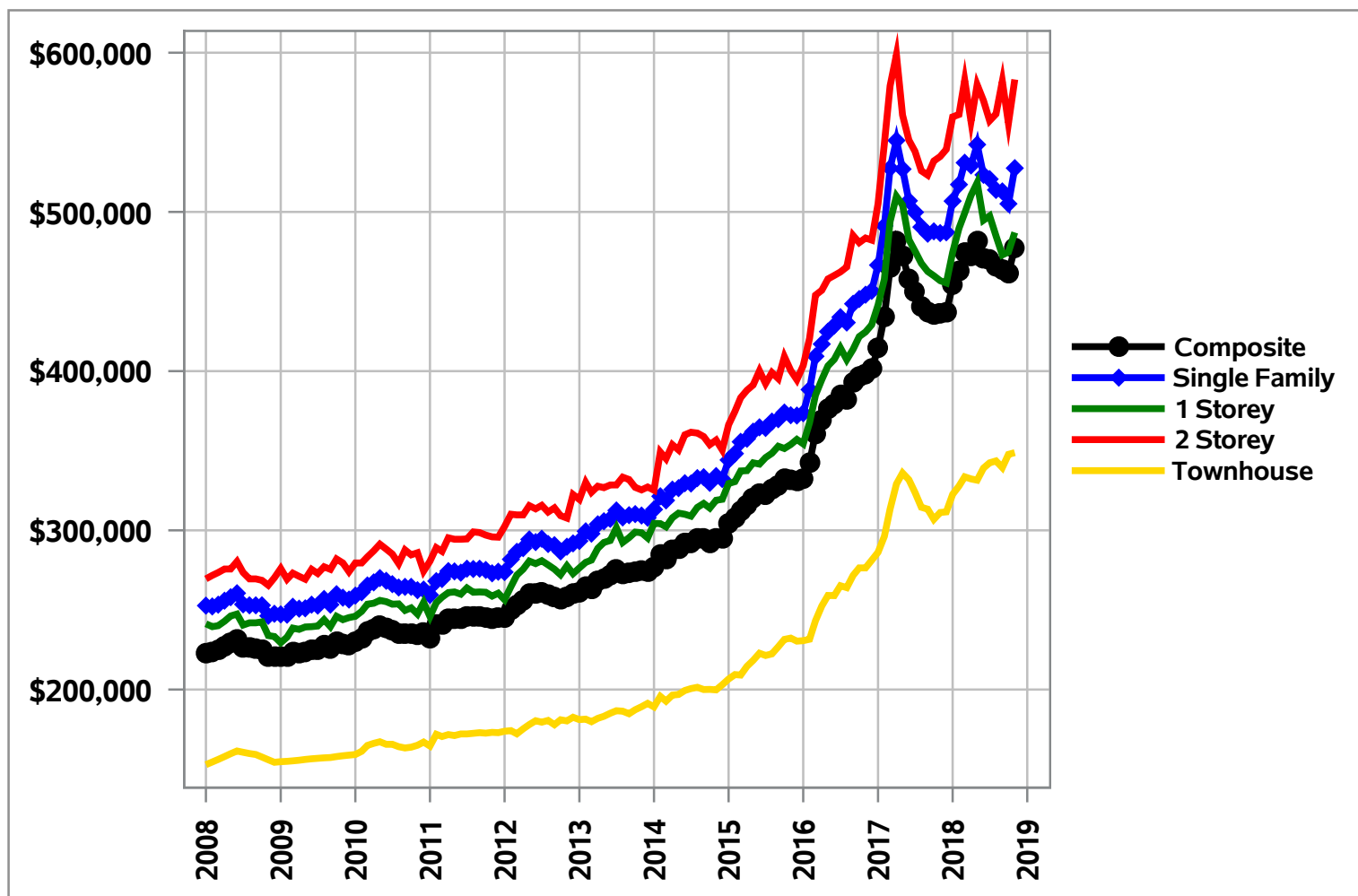


# HAMILTON MOUNTAIN (26) MLS® HPI Benchmark Price

## MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$477,500	3.4	2.5	-0.8	9.4	43.9	73.9
Single Family	\$527,500	4.4	2.7	-2.7	8.4	41.7	70.5
One Storey	\$487,100	2.6	0.4	-6.0	6.6	37.6	63.2
Two Storey	\$583,200	4.9	3.9	0.6	9.1	45.7	79.2
Townhouse	\$348,800	0.3	1.5	5.2	12.1	50.2	84.4
Apartment-Style							

## MLS® HPI Benchmark Price



# HAMILTON MOUNTAIN (26) MLS® HPI Benchmark Descriptions

## Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1253
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1291
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4400
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON MOUNTAIN (26) MLS® HPI Benchmark Descriptions

## 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4507
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1515
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4103
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

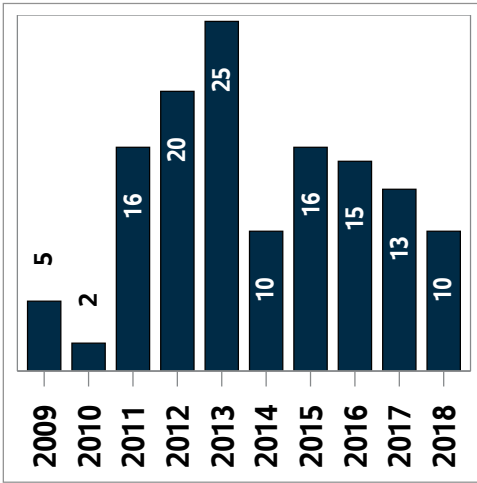
# HAMILTON MOUNTAIN (26) MLS® HPI Benchmark Descriptions

## Townhouse

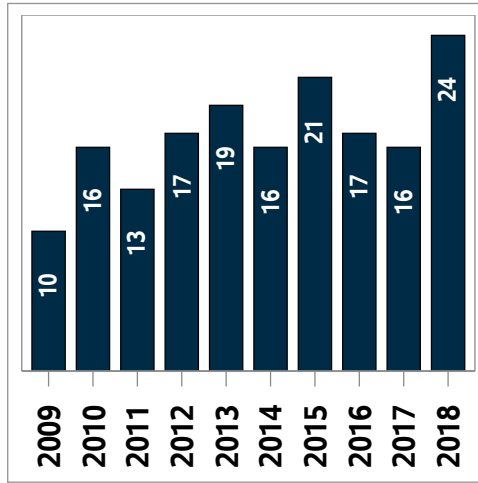
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1186
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# HAMILTON WEST (10) MLS® Residential Market Activity

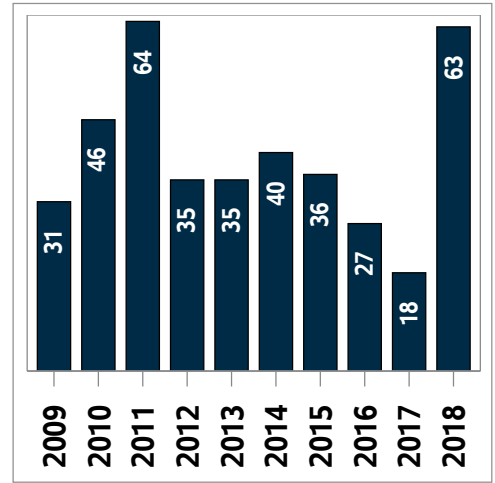
Sales Activity  
(November only)



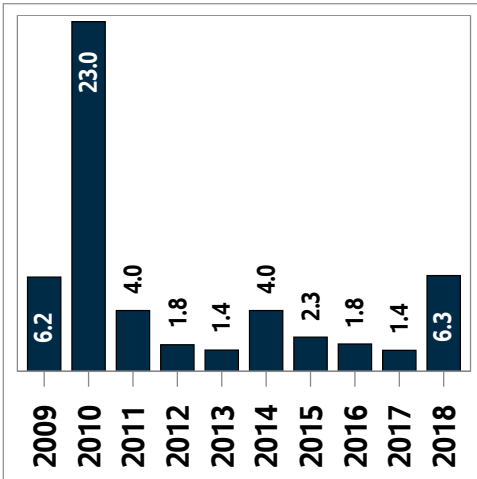
New Listings  
(November only)



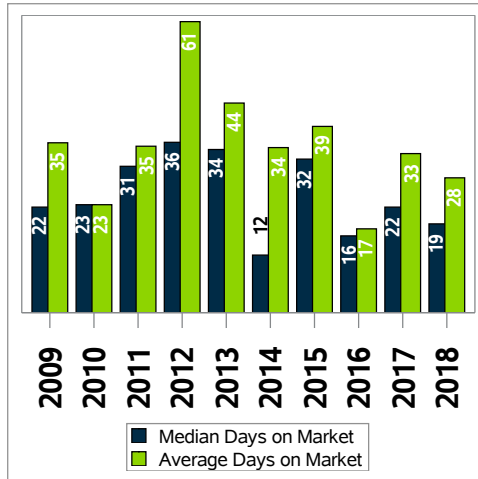
Active Listings  
(November only)



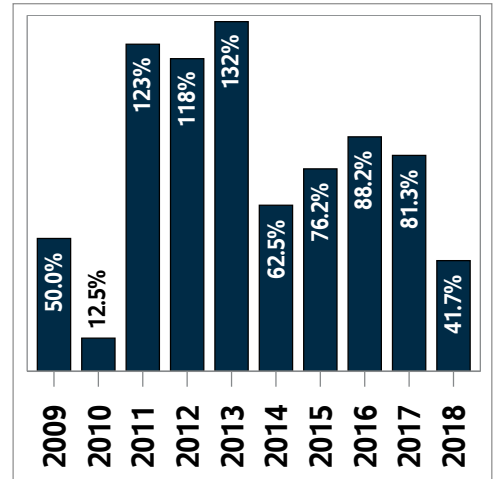
Months of Inventory  
(November only)



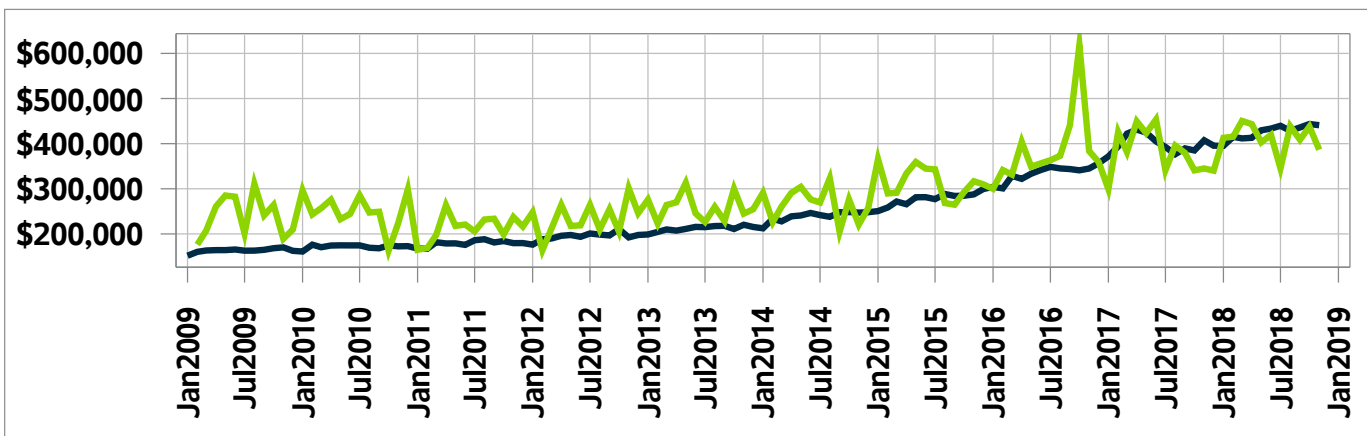
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



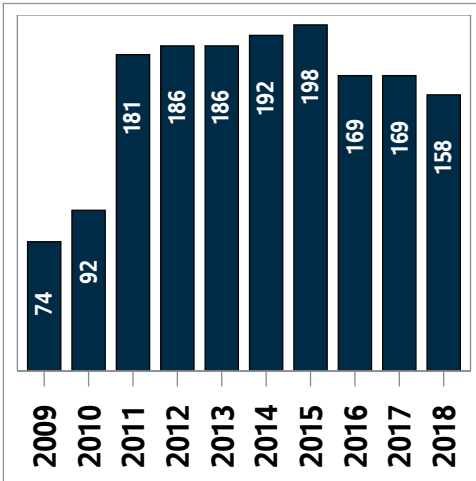
## MLS® HPI Composite Benchmark Price and Average Price



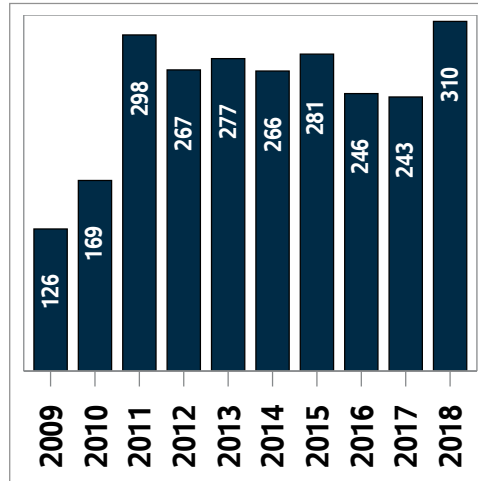
# HAMILTON WEST (10)

## MLS® Residential Market Activity

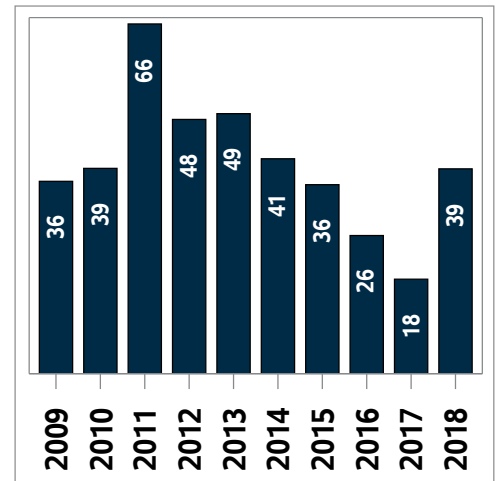
**Sales Activity**  
(November Year-to-date)



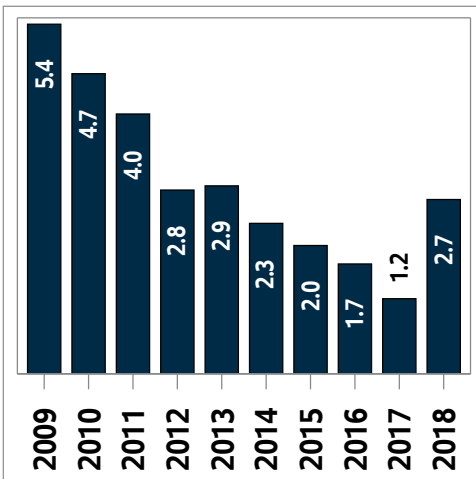
**New Listings**  
(November Year-to-date)



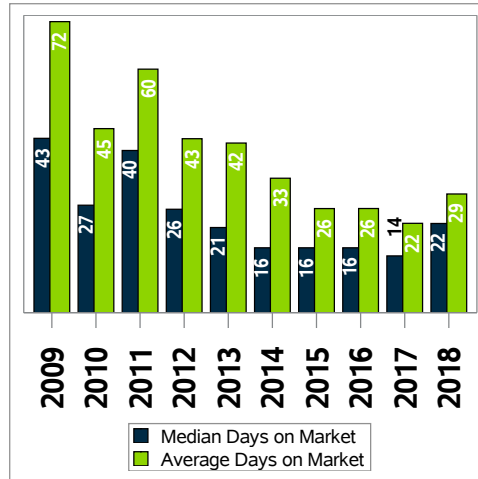
**Active Listings**<sup>1</sup>  
(November Year-to-date)



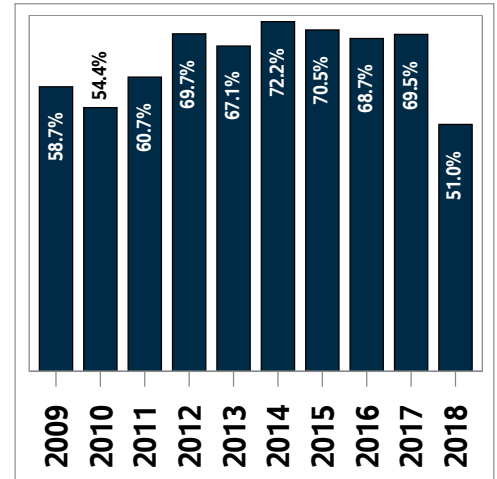
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HAMILTON WEST (10)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	10	-23.1	-33.3	-37.5	-60.0	-37.5	42.9
Dollar Volume	\$3,866,412	-13.8	-32.8	-23.7	-36.9	1.8	95.8
New Listings	24	50.0	41.2	14.3	26.3	84.6	20.0
Active Listings	63	250.0	133.3	75.0	80.0	-1.6	-21.3
Sales to New Listings Ratio <sup>1</sup>	41.7	81.3	88.2	76.2	131.6	123.1	35.0
Months of Inventory <sup>2</sup>	6.3	1.4	1.8	2.3	1.4	4.0	11.4
Average Price	\$386,641	12.1	0.8	22.1	57.8	62.8	37.0
Median Price	\$395,000	24.4	-5.7	27.5	64.7	85.9	92.7
Sales to List Price Ratio	96.5	99.5	102.0	97.5	98.7	97.3	95.0
Median Days on Market	18.5	22.0	16.0	32.0	34.0	30.5	51.0
Average Days on Market	28.1	33.2	17.5	38.8	43.7	34.7	82.7

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	158	-6.5	-6.5	-20.2	-15.1	-12.7	2.6
Dollar Volume	\$64,580,691	-0.7	5.9	4.9	36.7	66.2	108.1
New Listings	310	27.6	26.0	10.3	11.9	4.0	8.0
Active Listings <sup>3</sup>	39	116.8	48.3	8.4	-21.2	-41.4	-36.2
Sales to New Listings Ratio <sup>4</sup>	51.0	69.5	68.7	70.5	67.1	60.7	53.7
Months of Inventory <sup>5</sup>	2.7	1.2	1.7	2.0	2.9	4.0	4.3
Average Price	\$408,739	6.2	13.3	31.4	61.0	90.3	102.8
Median Price	\$393,750	6.4	12.5	35.8	71.2	103.0	118.8
Sales to List Price Ratio	98.4	102.8	101.3	100.8	97.8	95.6	96.4
Median Days on Market	22.0	14.0	16.0	16.0	21.0	40.0	38.0
Average Days on Market	29.3	22.0	25.7	25.7	41.8	60.1	53.6

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

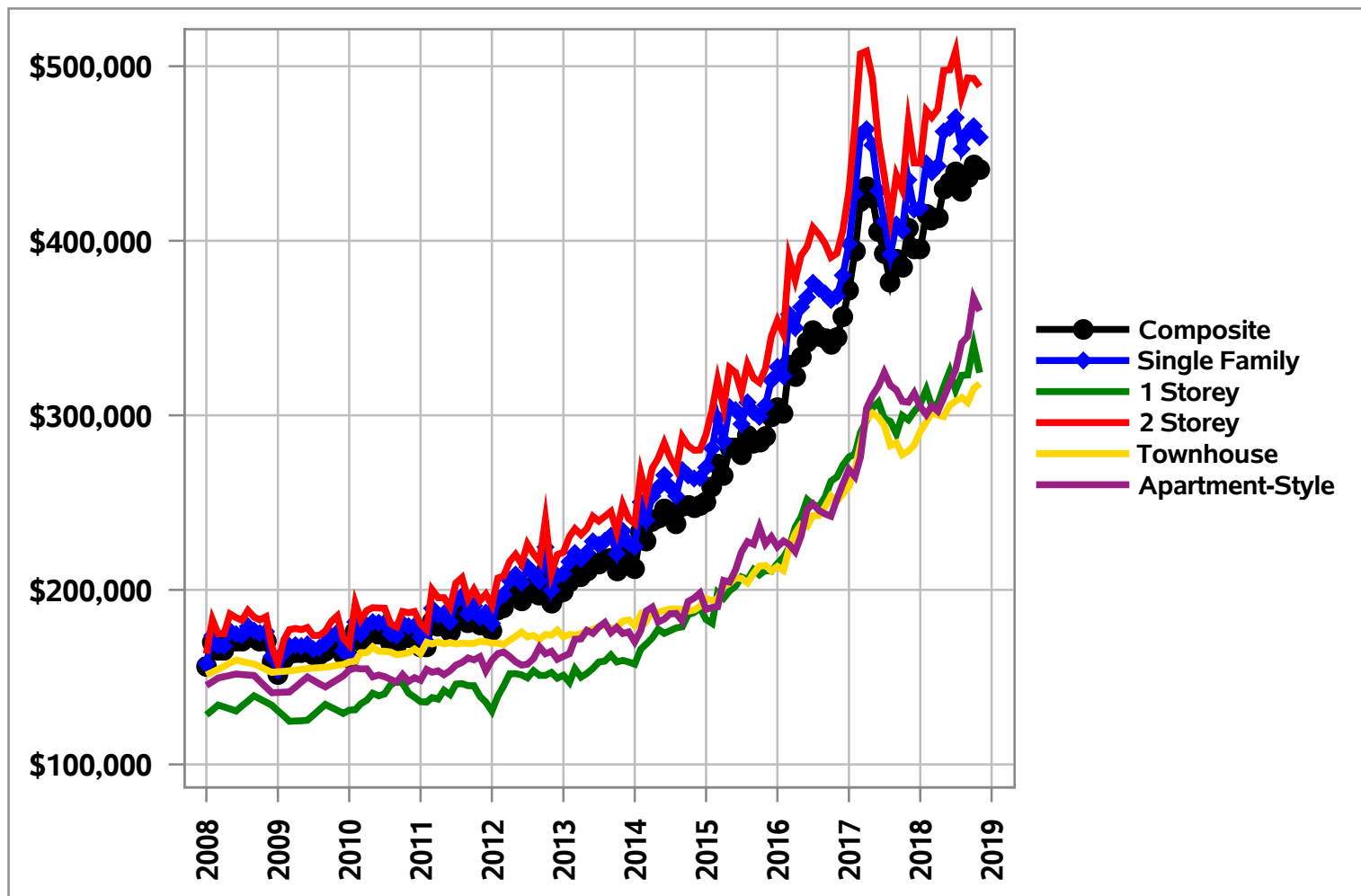
## HAMILTON WEST (10)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$440,900	-0.6	2.9	2.6	8.2	53.3	100.1
Single Family	\$459,300	-1.4	1.5	-0.7	5.6	50.2	96.4
One Storey	\$324,400	-4.6	0.5	2.5	9.1	53.6	103.3
Two Storey	\$488,400	-0.9	1.2	-1.8	4.4	49.4	96.1
Townhouse	\$318,200	1.0	2.6	6.4	13.8	48.7	74.7
Apartment-Style	\$359,800	-2.0	5.4	16.0	17.0	59.0	105.6

#### MLS® HPI Benchmark Price





# HAMILTON WEST (10)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1269
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1302
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	2305
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON WEST (10)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	991
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	2782
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1355
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	2200
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## HAMILTON WEST (10)

### MLS® HPI Benchmark Descriptions

#### Townhouse

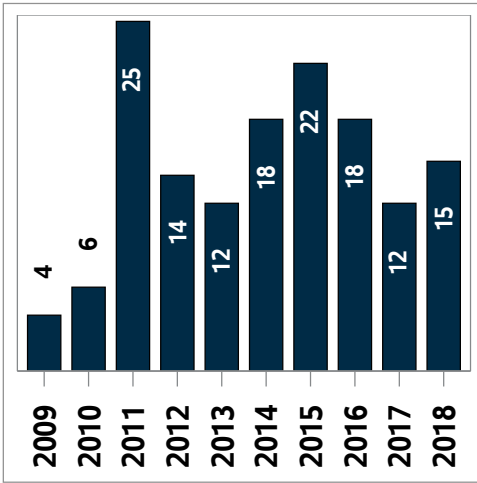
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1399
Half Bathrooms	1
Heating	Baseboards
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Apartment-Style

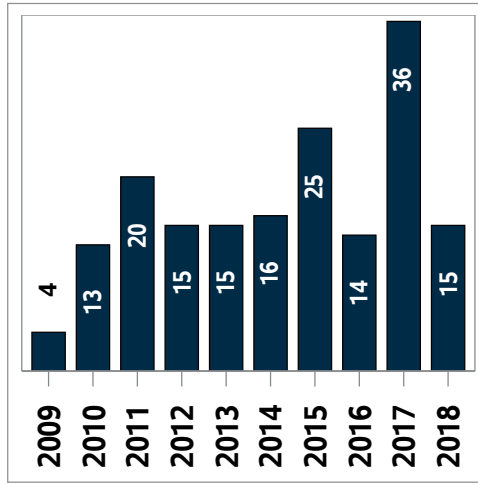
Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1112
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

# HAMILTON WEST (11) MLS® Residential Market Activity

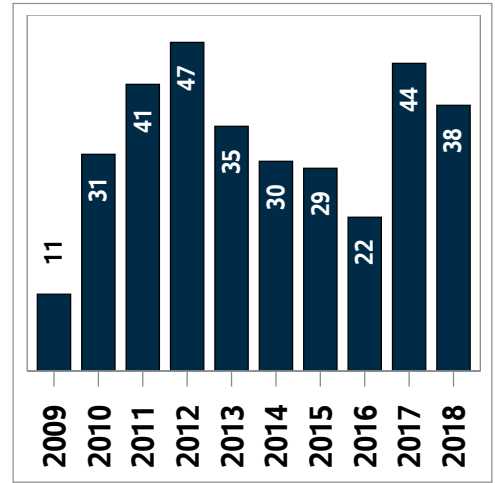
Sales Activity  
(November only)



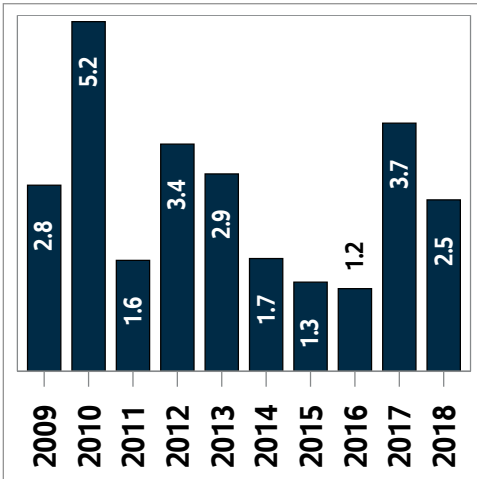
New Listings  
(November only)



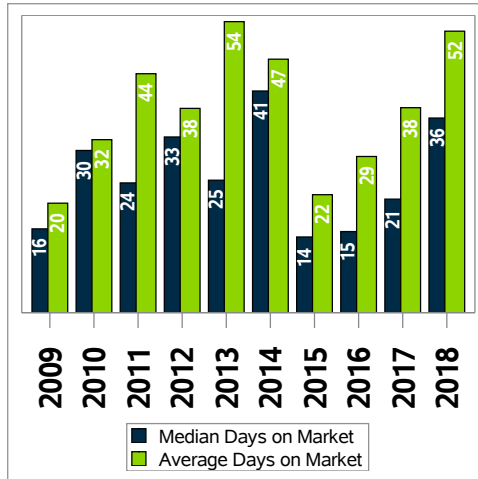
Active Listings  
(November only)



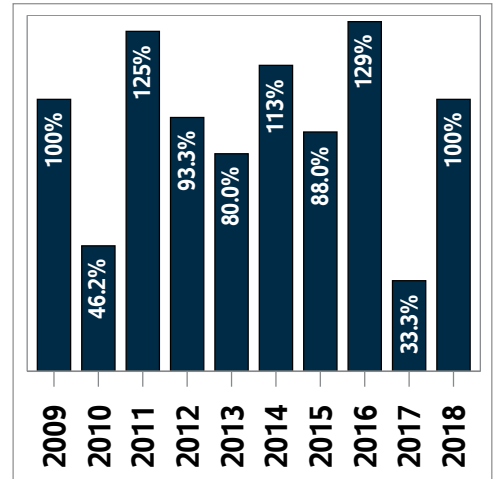
Months of Inventory  
(November only)



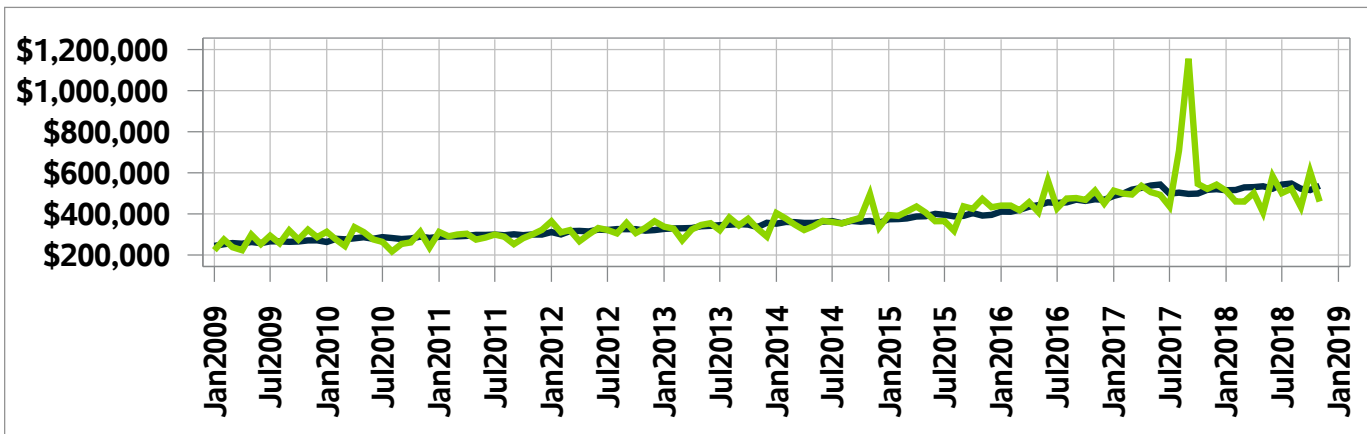
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



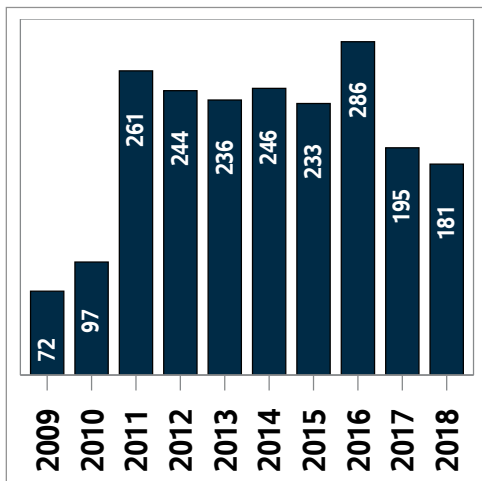
MLS® HPI Composite Benchmark Price and Average Price



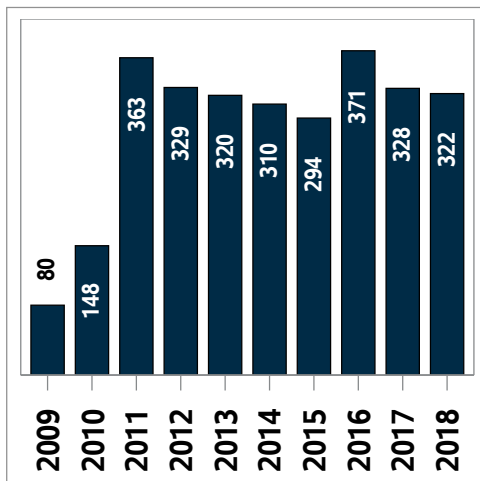
# HAMILTON WEST (11)

## MLS® Residential Market Activity

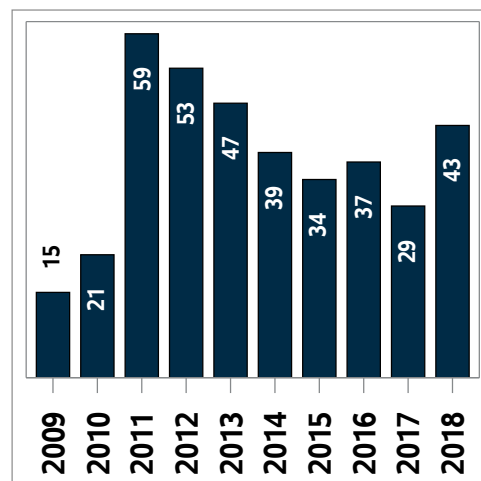
**Sales Activity**  
(November Year-to-date)



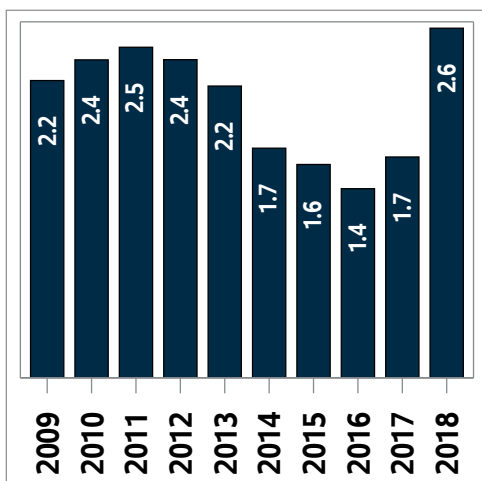
**New Listings**  
(November Year-to-date)



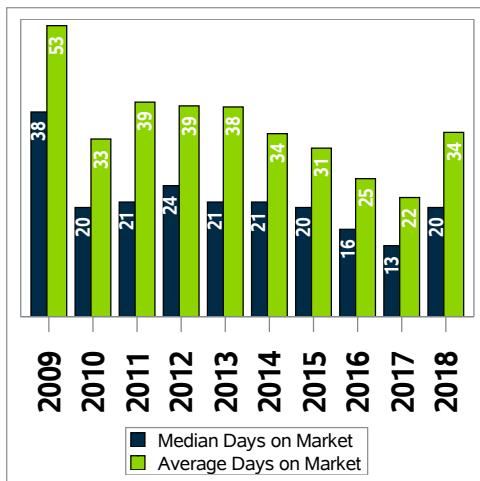
**Active Listings**<sup>1</sup>  
(November Year-to-date)



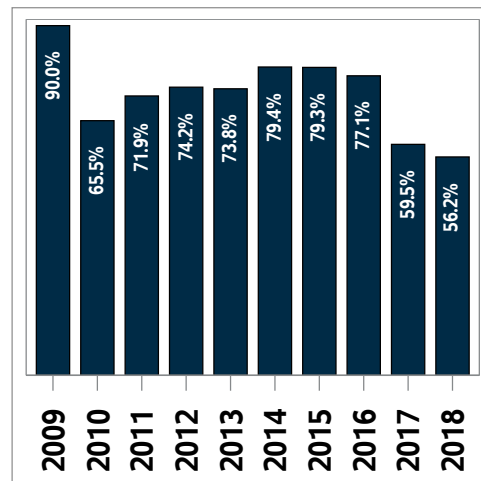
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HAMILTON WEST (11)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	15	25.0	-16.7	-31.8	25.0	-40.0	66.7
Dollar Volume	\$6,902,400	10.3	-25.3	-33.7	75.5	-8.2	133.9
New Listings	15	-58.3	7.1	-40.0	0.0	-25.0	-28.6
Active Listings	38	-13.6	72.7	31.0	8.6	-7.3	-44.9
Sales to New Listings Ratio <sup>1</sup>	100.0	33.3	128.6	88.0	80.0	125.0	42.9
Months of Inventory <sup>2</sup>	2.5	3.7	1.2	1.3	2.9	1.6	7.7
Average Price	\$460,160	-11.8	-10.4	-2.7	40.4	53.0	40.3
Median Price	\$475,500	-11.9	-2.6	9.8	58.1	51.0	86.5
Sales to List Price Ratio	96.3	96.2	99.5	100.7	93.8	97.3	98.0
Median Days on Market	36.0	21.0	15.0	14.0	24.5	24.0	29.0
Average Days on Market	52.1	37.9	28.9	21.8	53.8	44.2	62.0

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	181	-7.2	-36.7	-22.3	-23.3	-30.7	-31.2
Dollar Volume	\$90,916,155	-9.6	-30.9	-2.1	14.8	20.0	28.6
New Listings	322	-1.8	-13.2	9.5	0.6	-11.3	-16.1
Active Listings <sup>3</sup>	43	46.9	17.0	27.3	-8.1	-26.7	-32.0
Sales to New Listings Ratio <sup>4</sup>	56.2	59.5	77.1	79.3	73.8	71.9	68.5
Months of Inventory <sup>5</sup>	2.6	1.7	1.4	1.6	2.2	2.5	2.7
Average Price	\$502,299	-2.6	9.1	26.0	49.7	73.0	86.9
Median Price	\$517,000	-1.9	12.4	31.7	52.3	81.4	98.8
Sales to List Price Ratio	98.7	101.6	103.7	99.0	97.3	97.2	97.2
Median Days on Market	20.0	13.0	16.0	20.0	21.0	21.0	24.0
Average Days on Market	33.8	21.8	25.3	30.9	38.4	39.3	37.9

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

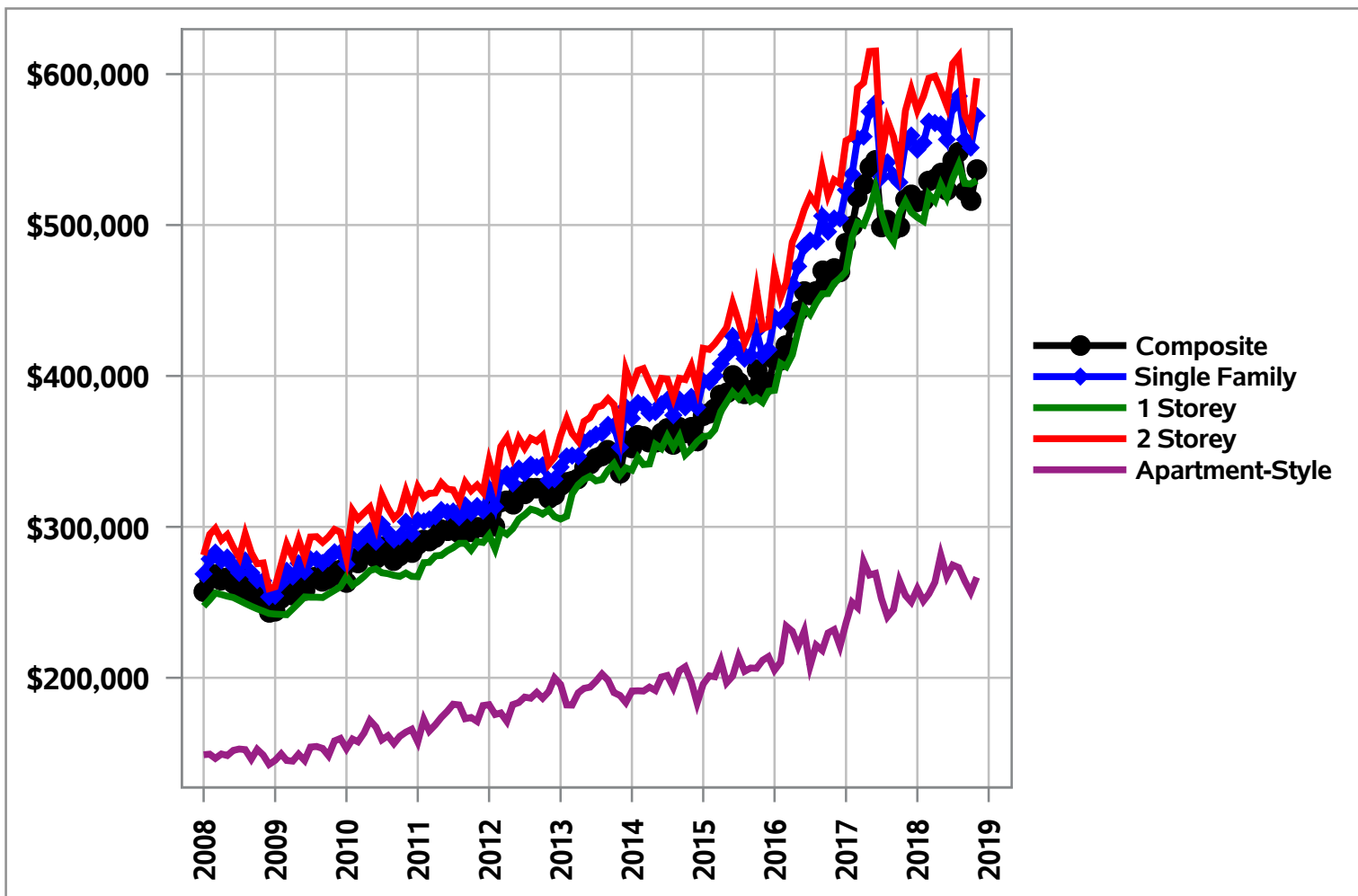
## HAMILTON WEST (11)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$536,700	4.0	-2.0	0.4	3.8	37.0	59.8
Single Family	\$572,400	3.8	-2.2	1.0	3.3	38.4	62.3
One Storey	\$529,500	0.4	-2.0	0.5	2.7	38.4	58.3
Two Storey	\$597,300	5.9	-2.4	1.3	3.7	38.5	64.9
Townhouse							
Apartment-Style	\$266,600	3.9	-2.3	-5.2	4.7	26.0	41.6

#### MLS® HPI Benchmark Price



# HAMILTON WEST (11)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1235
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1275
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4000
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# HAMILTON WEST (11)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1044
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4300
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	5
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1424
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3750
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON WEST (11)

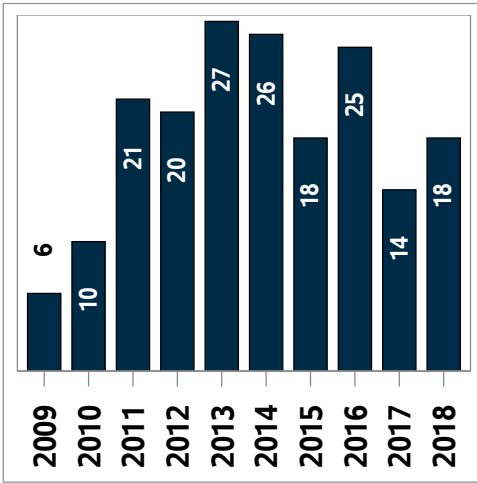
## MLS® HPI Benchmark Descriptions

### Apartment-Style

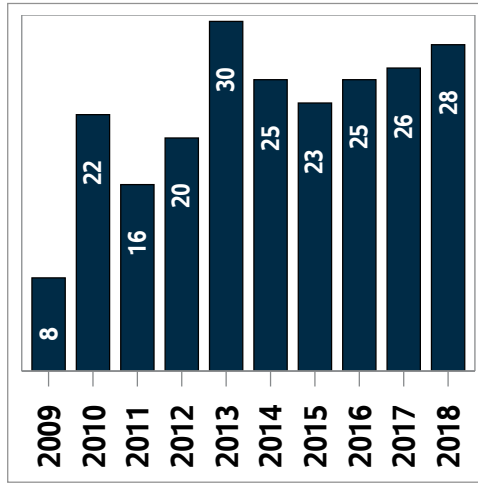
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1045
Half Bathrooms	0
Heating	Hot water
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers

# HAMILTON WEST (12) MLS® Residential Market Activity

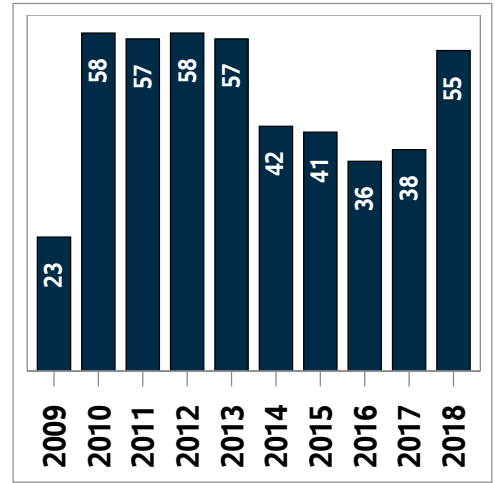
Sales Activity  
(November only)



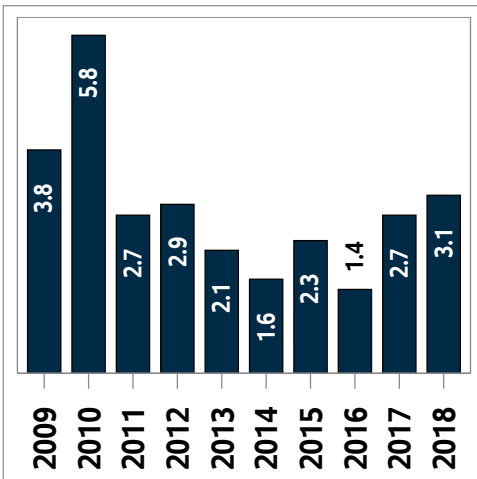
New Listings  
(November only)



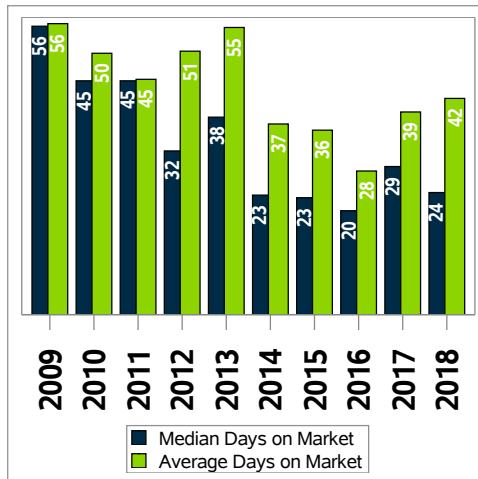
Active Listings  
(November only)



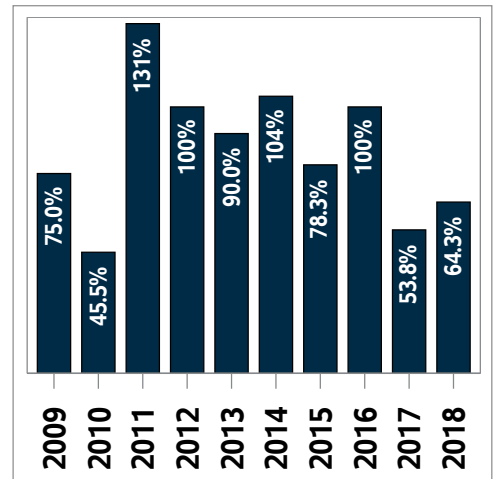
Months of Inventory  
(November only)



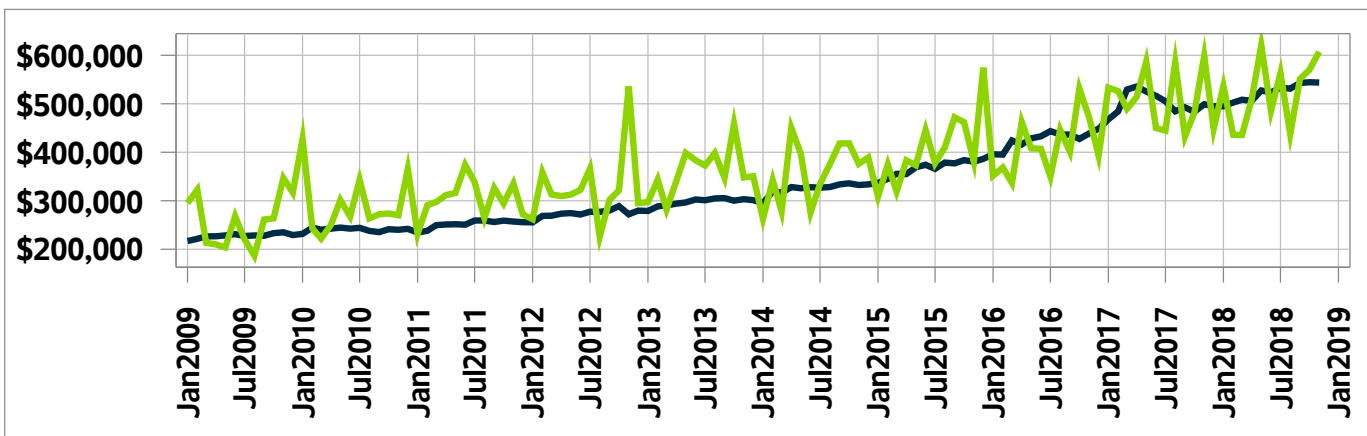
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



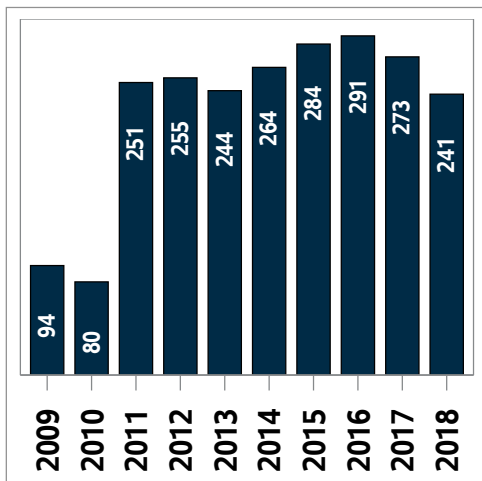
MLS® HPI Composite Benchmark Price and Average Price



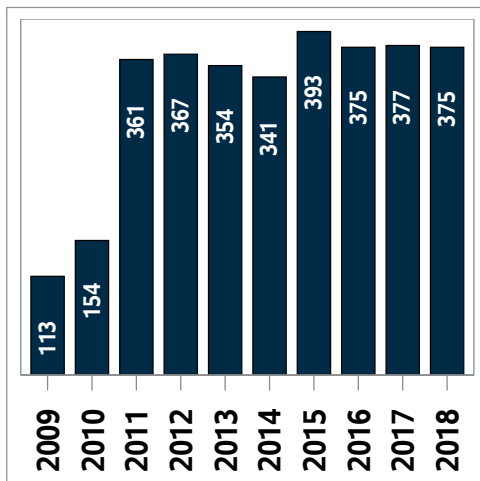
# HAMILTON WEST (12)

## MLS® Residential Market Activity

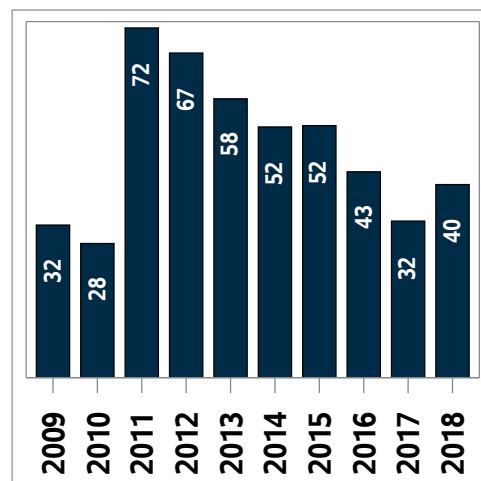
**Sales Activity**  
(November Year-to-date)



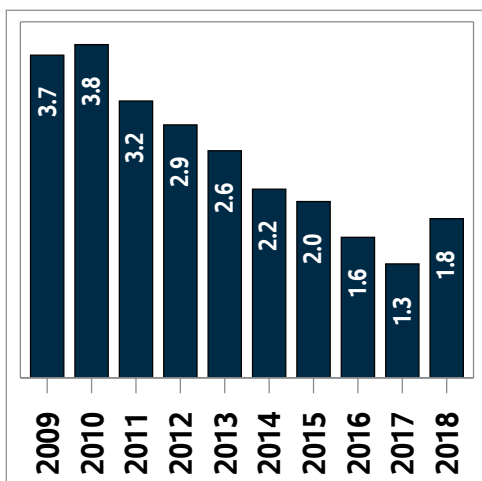
**New Listings**  
(November Year-to-date)



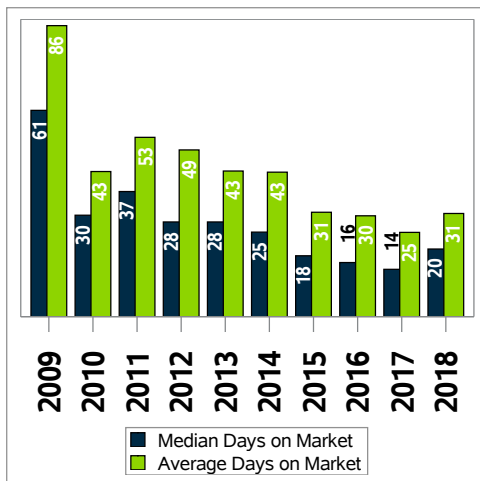
**Active Listings**<sup>1</sup>  
(November Year-to-date)



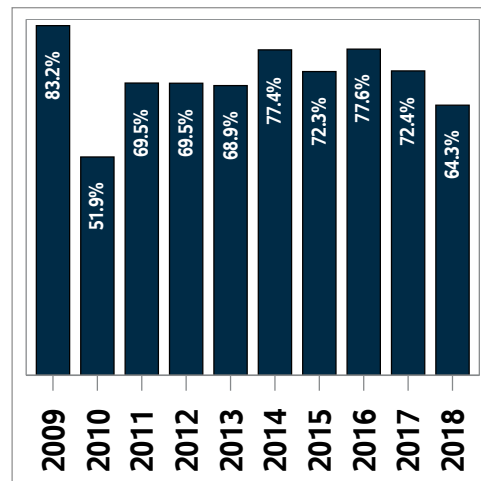
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HAMILTON WEST (12)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	18	28.6	-28.0	0.0	-33.3	-14.3	0.0
Dollar Volume	\$10,930,150	30.5	-7.3	59.4	16.3	55.2	52.5
New Listings	28	7.7	12.0	21.7	-6.7	75.0	-26.3
Active Listings	55	44.7	52.8	34.1	-3.5	-3.5	-41.5
Sales to New Listings Ratio <sup>1</sup>	64.3	53.8	100.0	78.3	90.0	131.3	47.4
Months of Inventory <sup>2</sup>	3.1	2.7	1.4	2.3	2.1	2.7	5.2
Average Price	\$607,231	1.5	28.8	59.4	74.5	81.0	52.5
Median Price	\$586,000	-1.9	44.0	60.2	89.0	98.6	104.5
Sales to List Price Ratio	99.6	97.2	102.1	99.4	93.7	91.7	95.5
Median Days on Market	23.5	28.5	20.0	22.5	38.0	45.0	39.5
Average Days on Market	41.6	39.0	27.6	35.5	55.3	45.3	50.8

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	241	-11.7	-17.2	-15.1	-1.2	-4.0	-5.5
Dollar Volume	\$125,538,109	-6.0	7.4	15.3	48.1	60.8	110.3
New Listings	375	-0.5	0.0	-4.6	5.9	3.9	-5.1
Active Listings <sup>3</sup>	40	23.3	-6.2	-23.4	-30.8	-44.8	-48.1
Sales to New Listings Ratio <sup>4</sup>	64.3	72.4	77.6	72.3	68.9	69.5	64.6
Months of Inventory <sup>5</sup>	1.8	1.3	1.6	2.0	2.6	3.2	3.3
Average Price	\$520,905	6.4	29.6	35.9	49.9	67.5	122.6
Median Price	\$474,000	5.3	26.4	31.8	44.4	72.1	110.7
Sales to List Price Ratio	98.5	103.4	101.0	98.4	97.4	95.6	96.2
Median Days on Market	20.0	14.0	16.0	18.0	28.0	37.0	35.0
Average Days on Market	30.5	24.9	29.8	30.9	43.1	53.0	51.8

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

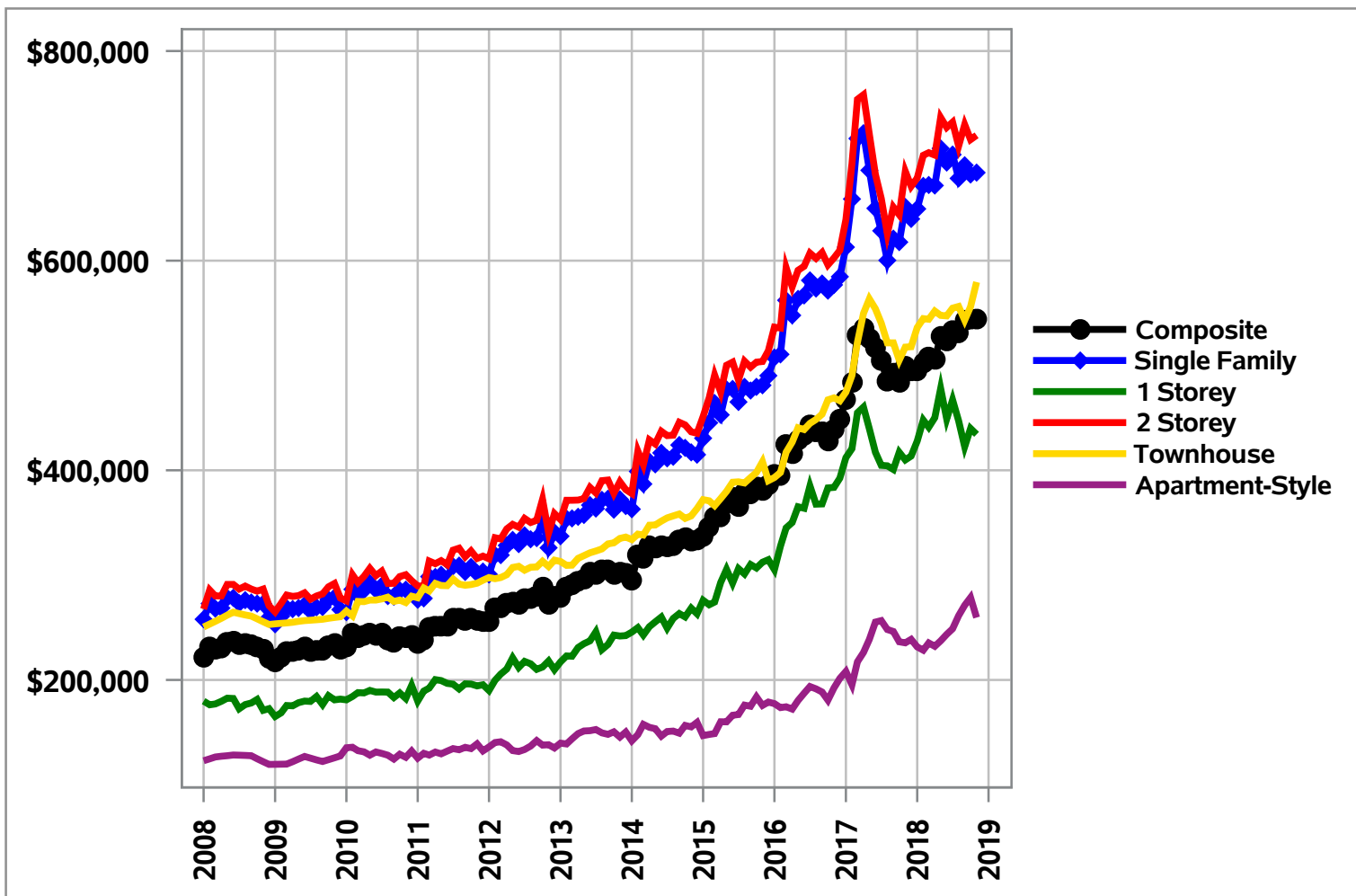
## HAMILTON WEST (12)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$543,800	-0.1	2.4	3.1	9.0	42.9	79.3
Single Family	\$684,000	0.3	0.8	-3.3	5.0	42.2	83.7
One Storey	\$434,300	-1.3	-2.9	-9.2	6.0	39.1	79.5
Two Storey	\$719,600	0.6	1.5	-2.3	5.0	42.8	84.9
Townhouse	\$579,600	4.2	4.2	5.8	12.0	42.0	73.0
Apartment-Style	\$259,500	-6.9	-0.7	9.4	10.2	47.7	78.4

#### MLS® HPI Benchmark Price



# HAMILTON WEST (12)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1371
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1619
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3183
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HAMILTON WEST (12)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	998
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3330
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1692
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3161
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## HAMILTON WEST (12)

### MLS® HPI Benchmark Descriptions

#### Townhouse

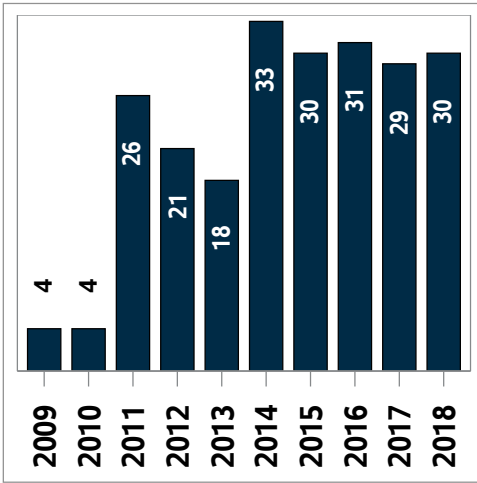
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1274
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Apartment-Style

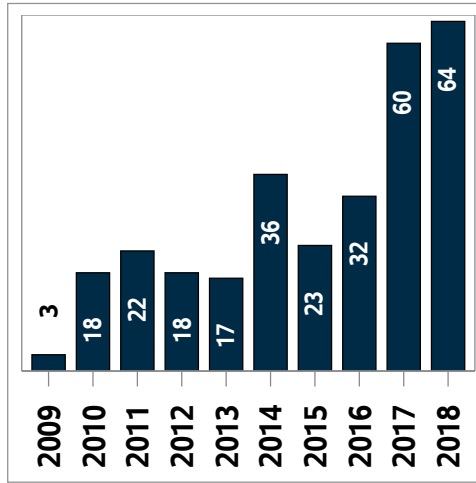
Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1014
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

# STONEY CREEK (50) MLS® Residential Market Activity

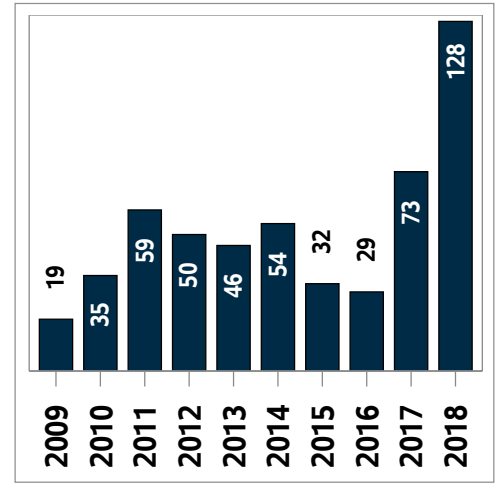
Sales Activity  
(November only)



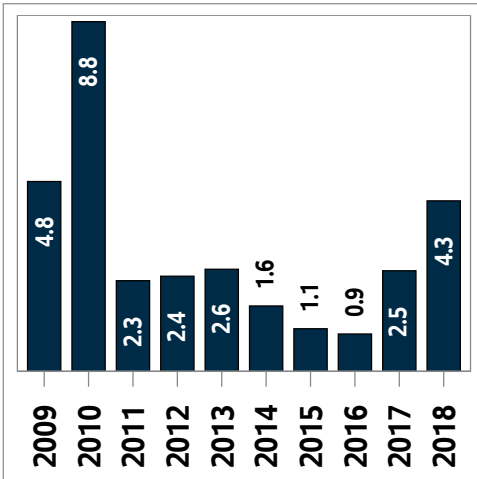
New Listings  
(November only)



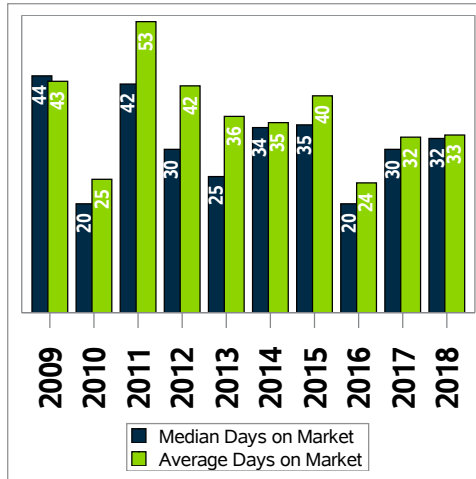
Active Listings  
(November only)



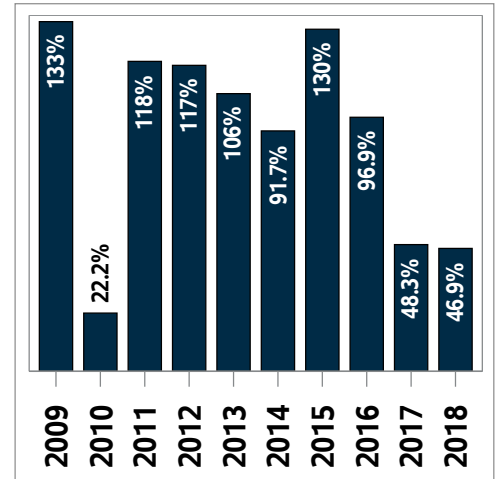
Months of Inventory  
(November only)



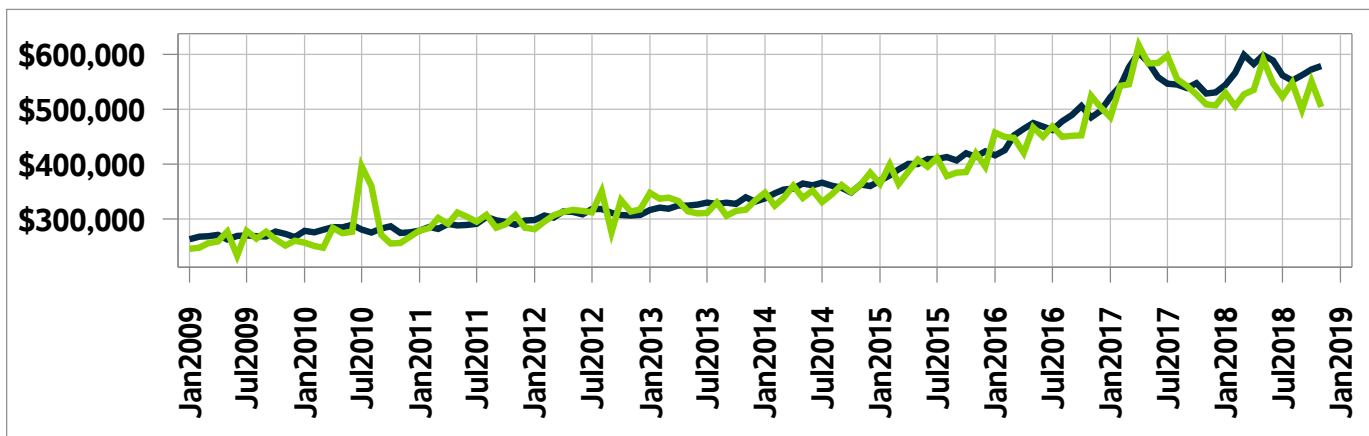
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)

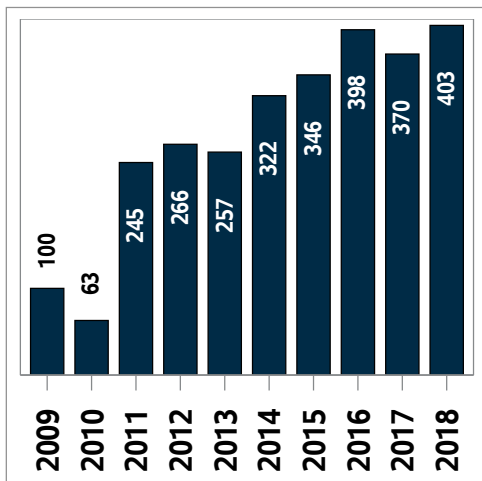


## MLS® HPI Composite Benchmark Price and Average Price

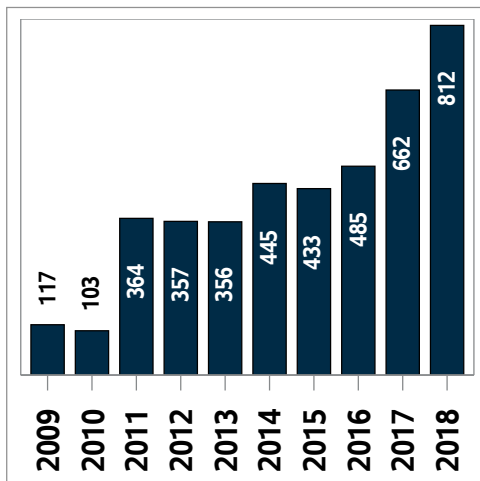


## STONEY CREEK (50) MLS® Residential Market Activity

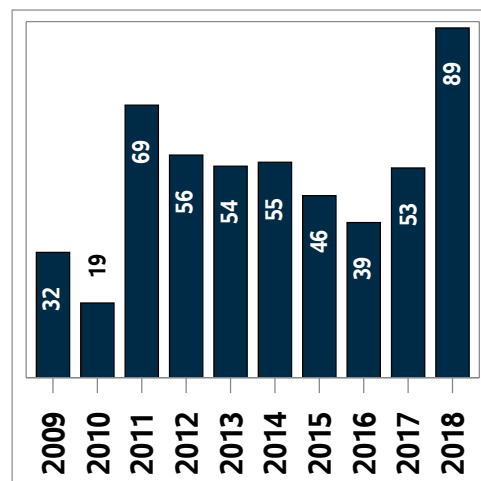
**Sales Activity**  
(November Year-to-date)



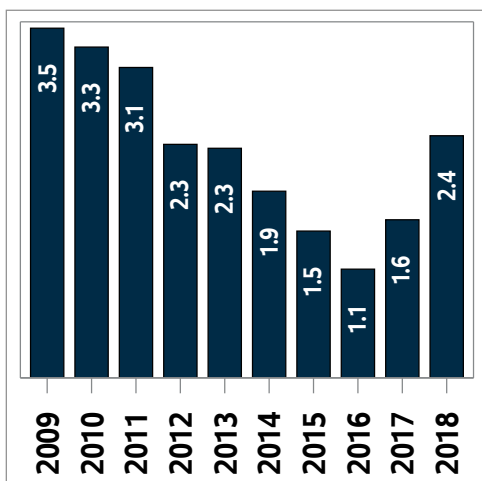
**New Listings**  
(November Year-to-date)



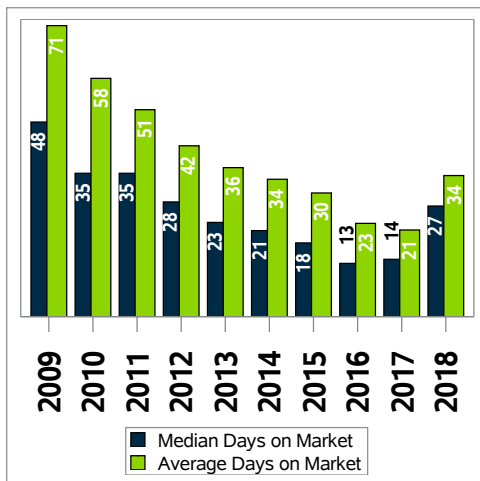
**Active Listings <sup>1</sup>**  
(November Year-to-date)



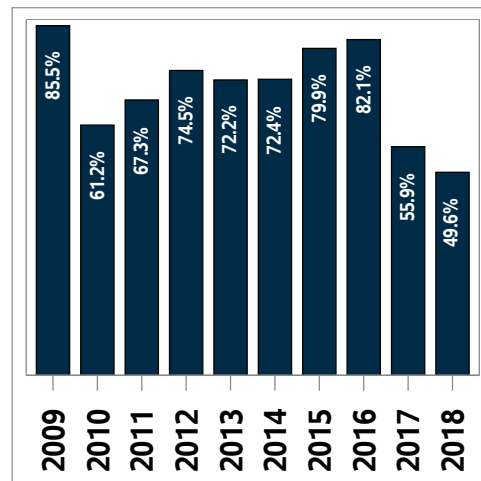
**Months of Inventory <sup>2</sup>**  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## STONEY CREEK (50)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	30	3.4	-3.2	0.0	66.7	15.4	87.5
Dollar Volume	\$15,129,421	2.5	-6.9	20.1	165.3	89.6	245.1
New Listings	64	6.7	100.0	178.3	276.5	190.9	128.6
Active Listings	128	75.3	341.4	300.0	178.3	116.9	37.6
Sales to New Listings Ratio <sup>1</sup>	46.9	48.3	96.9	130.4	105.9	118.2	57.1
Months of Inventory <sup>2</sup>	4.3	2.5	0.9	1.1	2.6	2.3	5.8
Average Price	\$504,314	-0.9	-3.8	20.1	59.2	64.3	84.1
Median Price	\$497,500	1.5	5.9	26.0	54.6	79.9	86.0
Sales to List Price Ratio	98.0	97.0	100.3	98.5	92.7	97.9	91.1
Median Days on Market	32.0	30.0	20.0	34.5	25.0	42.0	55.5
Average Days on Market	32.6	32.2	23.8	39.8	36.1	53.5	59.3

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	403	8.9	1.3	16.5	56.8	64.5	98.5
Dollar Volume	\$215,734,466	4.9	18.6	59.3	161.2	195.8	306.9
New Listings	812	22.7	67.4	87.5	128.1	123.1	129.4
Active Listings <sup>3</sup>	89	66.8	125.5	92.1	65.4	28.3	25.4
Sales to New Listings Ratio <sup>4</sup>	49.6	55.9	82.1	79.9	72.2	67.3	57.3
Months of Inventory <sup>5</sup>	2.4	1.6	1.1	1.5	2.3	3.1	3.8
Average Price	\$535,321	-3.7	17.1	36.8	66.6	79.8	104.9
Median Price	\$510,000	-1.6	17.2	37.1	68.3	75.9	106.1
Sales to List Price Ratio	98.0	101.9	100.9	99.1	97.4	97.9	97.0
Median Days on Market	27.0	14.0	13.0	18.0	23.0	35.0	41.0
Average Days on Market	34.4	21.2	22.8	30.2	36.4	50.5	50.9

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

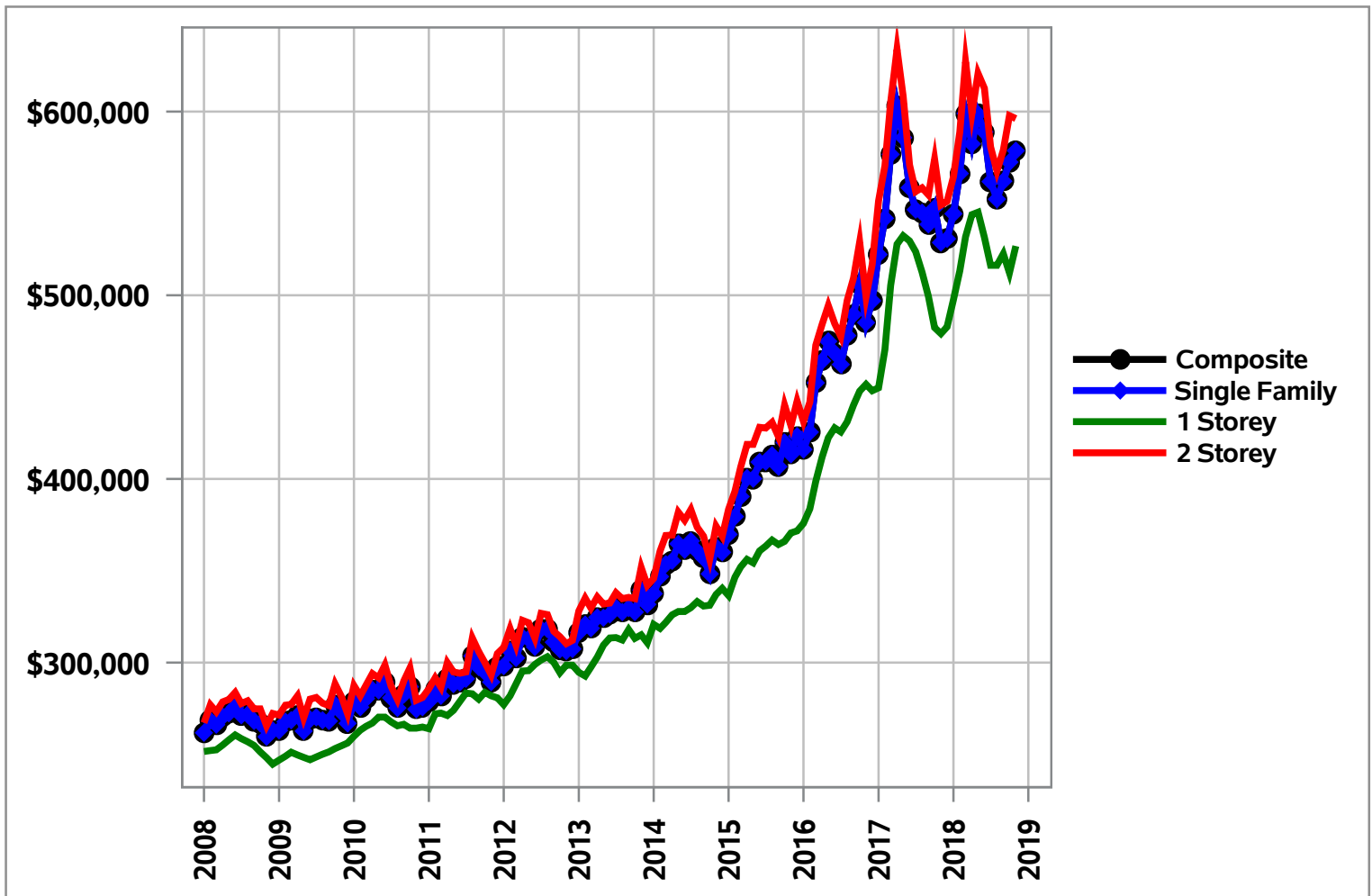
## STONEY CREEK (50)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$578,700	1.1	4.8	-3.3	9.5	40.0	70.5
Single Family	\$578,700	1.1	4.8	-3.3	9.5	40.0	70.5
One Storey	\$526,800	2.9	2.0	-3.4	10.0	42.1	67.2
Two Storey	\$596,200	-0.3	5.0	-4.0	8.6	39.0	69.5
Townhouse							
Apartment-Style							

#### MLS® HPI Benchmark Price



# STONEY CREEK (50)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1416
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1416
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4620
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# STONEY CREEK (50)

## MLS® HPI Benchmark Descriptions

### 1 Storey

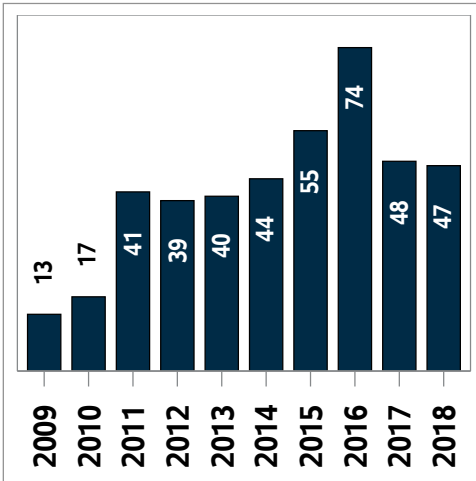
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5250
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

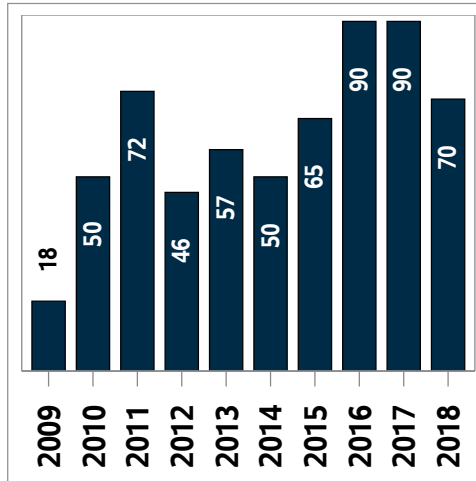
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1523
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4080
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## STONEY CREEK (51) MLS® Residential Market Activity

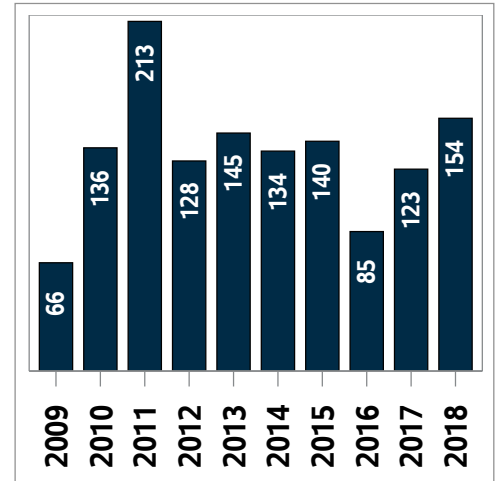
**Sales Activity  
(November only)**



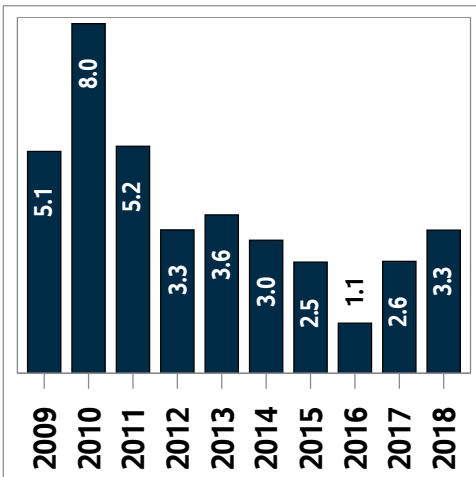
**New Listings  
(November only)**



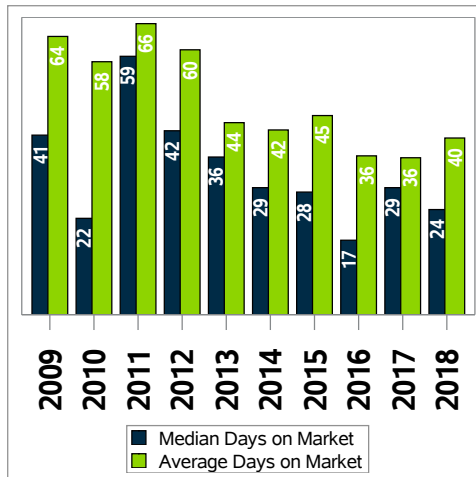
**Active Listings  
(November only)**



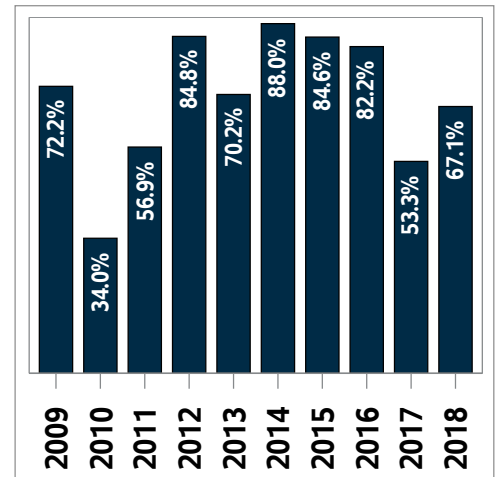
**Months of Inventory  
(November only)**



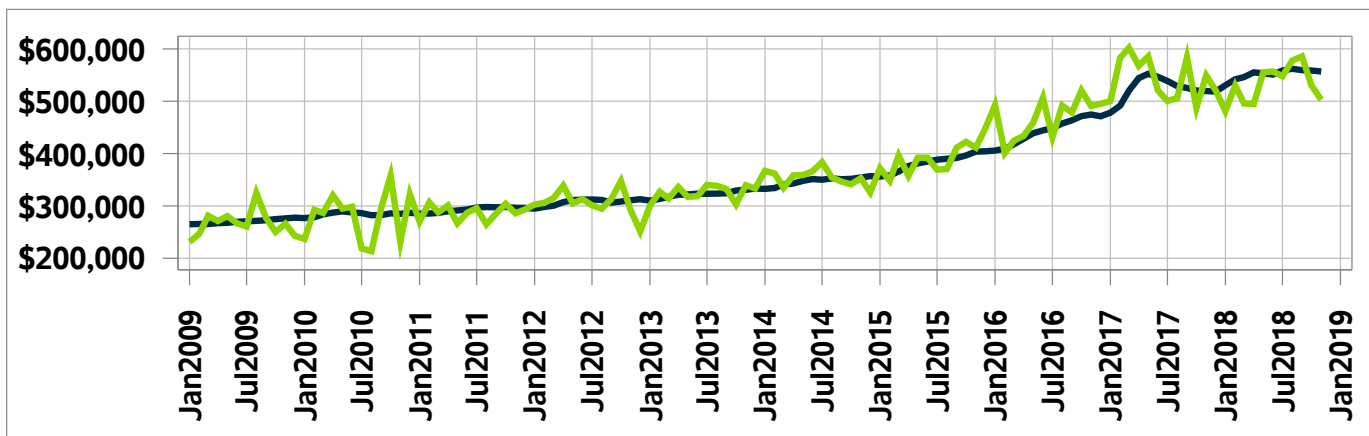
**Days on Market  
(November only)**



**Sales to New Listings Ratio  
(November only)**



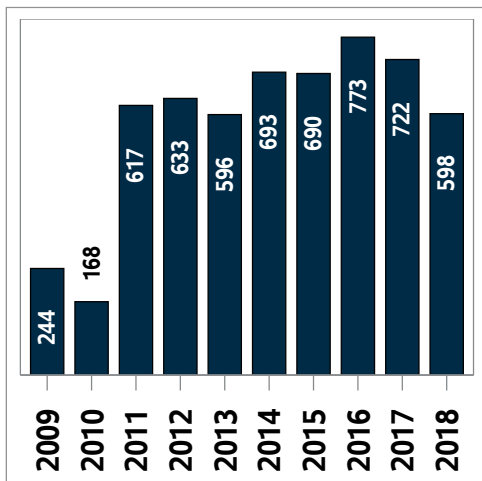
**MLS® HPI Composite Benchmark Price and Average Price**



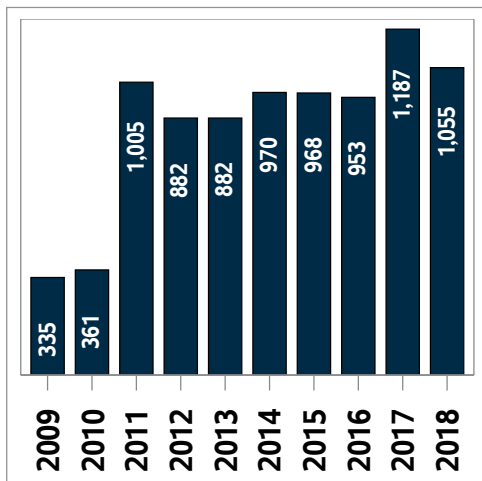


# **STONEY CREEK (51)** **MLS® Residential Market Activity**

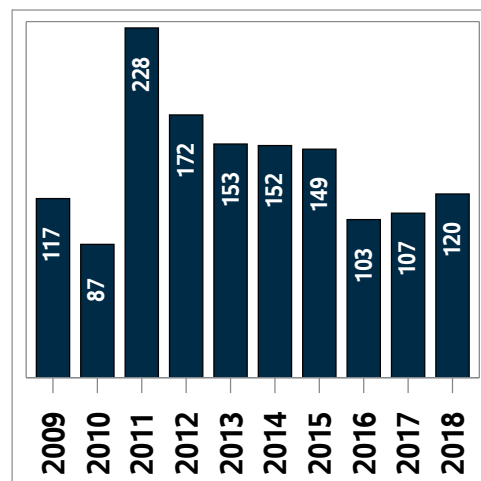
**Sales Activity**  
**(November Year-to-date)**



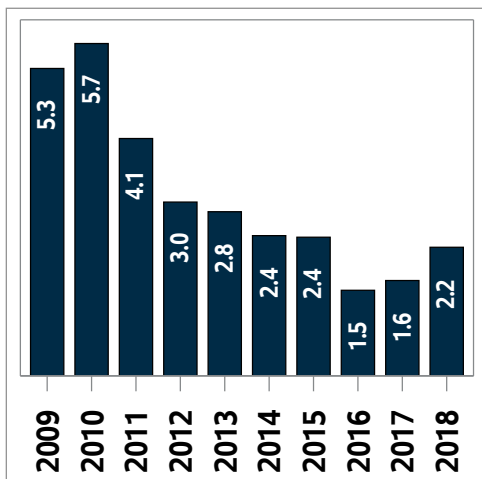
**New Listings**  
**(November Year-to-date)**



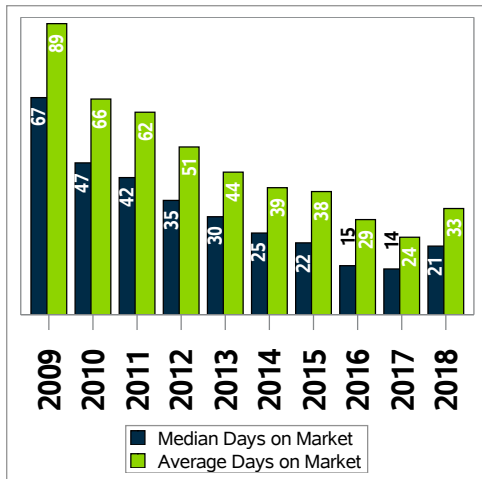
**Active Listings <sup>1</sup>**  
**(November Year-to-date)**



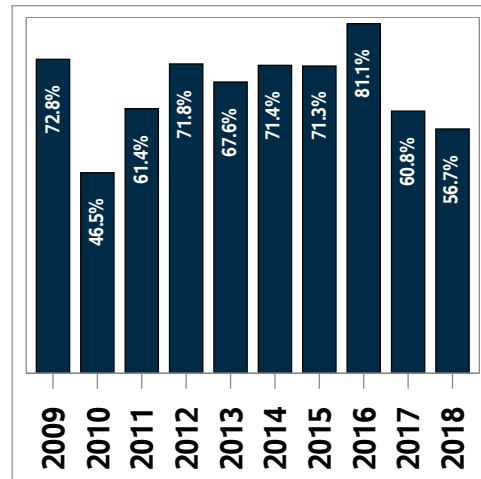
**Months of Inventory <sup>2</sup>**  
**(November Year-to-date)**



**Days on Market**  
**(November Year-to-date)**



**Sales to New Listings Ratio**  
**(November Year-to-date)**



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## STONEY CREEK (51)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	47	-2.1	-36.5	-14.5	17.5	14.6	51.6
Dollar Volume	\$23,634,400	-10.4	-34.9	4.5	74.0	101.6	175.0
New Listings	70	-22.2	-22.2	7.7	22.8	-2.8	-16.7
Active Listings	154	25.2	81.2	10.0	6.2	-27.7	-44.8
Sales to New Listings Ratio <sup>1</sup>	67.1	53.3	82.2	84.6	70.2	56.9	36.9
Months of Inventory <sup>2</sup>	3.3	2.6	1.1	2.5	3.6	5.2	9.0
Average Price	\$502,860	-8.5	2.4	22.3	48.1	75.8	81.4
Median Price	\$481,000	0.3	6.8	35.5	67.6	79.5	111.4
Sales to List Price Ratio	97.9	98.0	100.2	97.1	97.2	96.8	86.6
Median Days on Market	24.0	29.0	17.0	28.0	36.0	59.0	58.0
Average Days on Market	40.3	35.8	36.3	45.5	43.9	66.5	73.6

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	598	-17.2	-22.6	-13.3	0.3	-3.1	6.6
Dollar Volume	\$318,571,980	-19.7	-11.9	19.7	64.3	80.4	109.3
New Listings	1,055	-11.1	10.7	9.0	19.6	5.0	-2.2
Active Listings <sup>3</sup>	120	11.7	16.2	-19.6	-21.4	-47.5	-51.9
Sales to New Listings Ratio <sup>4</sup>	56.7	60.8	81.1	71.3	67.6	61.4	52.0
Months of Inventory <sup>5</sup>	2.2	1.6	1.5	2.4	2.8	4.1	4.9
Average Price	\$532,729	-3.0	13.9	38.1	63.8	86.1	96.3
Median Price	\$490,000	-3.0	15.3	37.3	60.7	81.8	96.1
Sales to List Price Ratio	98.1	102.2	99.8	97.9	96.9	96.0	95.5
Median Days on Market	21.0	14.0	15.0	22.0	30.0	42.0	42.0
Average Days on Market	32.5	23.7	29.1	37.7	43.7	62.0	56.2

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

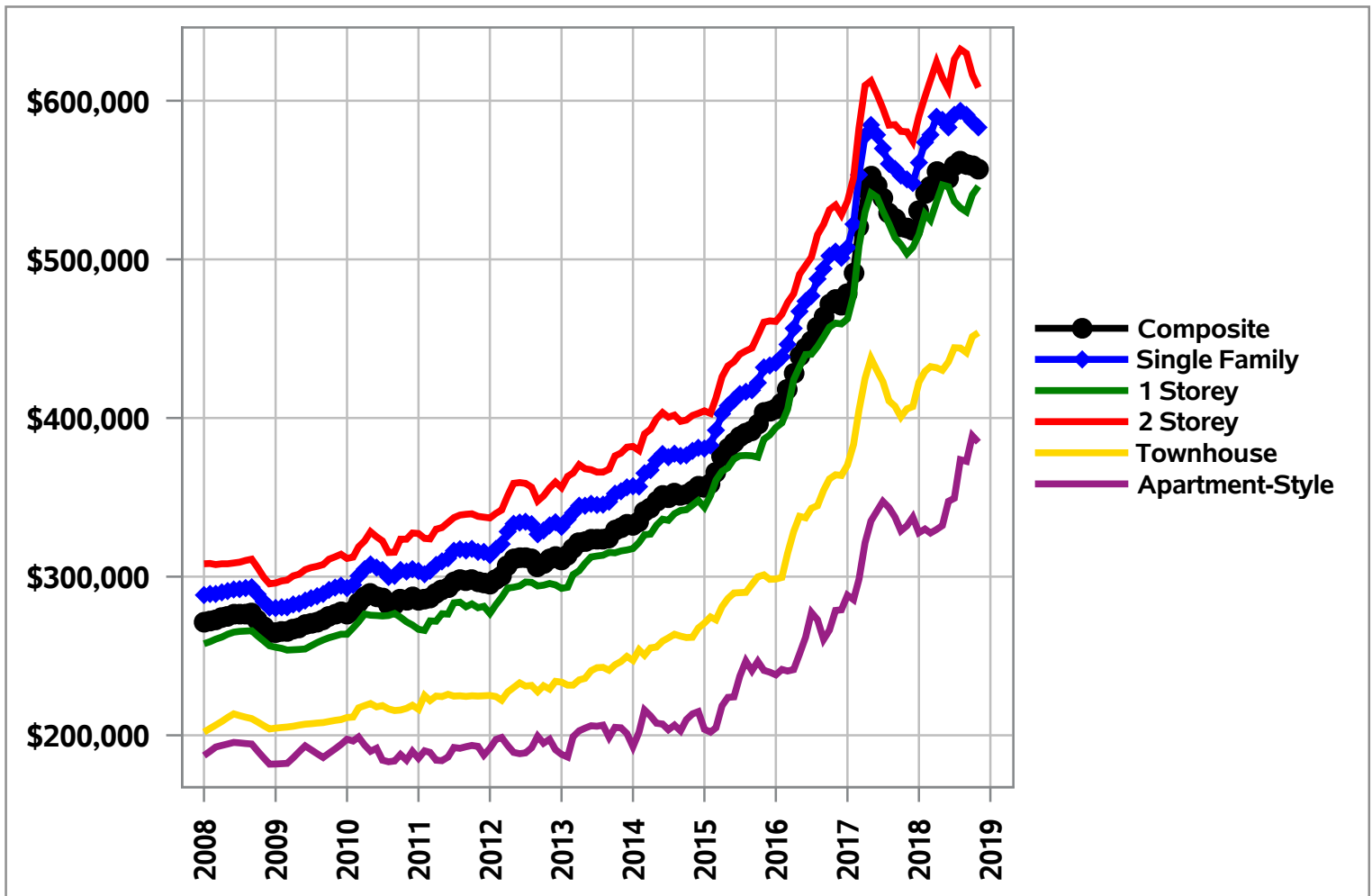
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## STONEY CREEK (51) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$556,800	-0.3	-0.9	0.6	7.2	37.9	68.2
Single Family	\$583,200	-0.6	-1.8	-0.8	6.0	35.0	64.8
One Storey	\$546,100	1.0	2.6	-0.1	8.4	41.3	72.7
Two Storey	\$608,300	-1.3	-3.8	-1.0	4.8	32.1	61.0
Townhouse	\$453,800	0.6	2.2	5.5	11.8	50.7	84.1
Apartment-Style	\$384,700	-1.1	2.9	15.8	15.8	59.7	87.9

### MLS® HPI Benchmark Price



# STONEY CREEK (51)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1431
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1500
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5355
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# STONEY CREEK (51)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1299
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6825
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1722
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4227
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# STONEY CREEK (51)

## MLS® HPI Benchmark Descriptions

### Townhouse

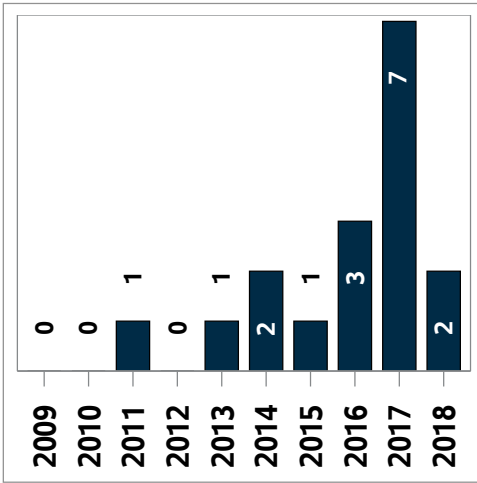
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1287
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

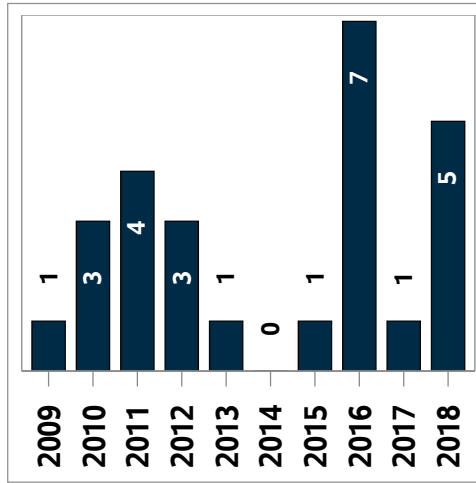
Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1261
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront

# STONEY CREEK (52) MLS® Residential Market Activity

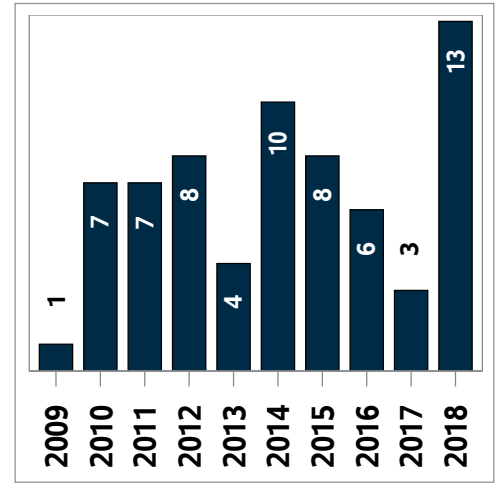
Sales Activity  
(November only)



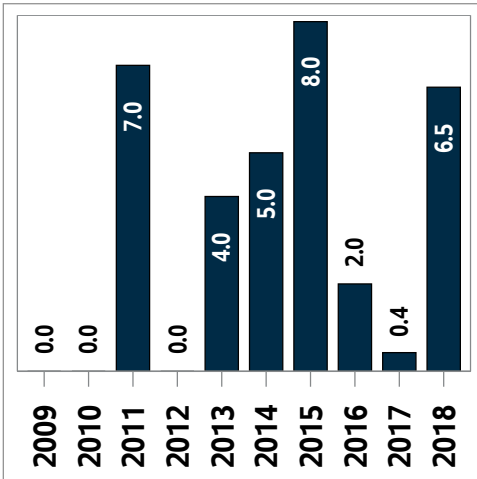
New Listings  
(November only)



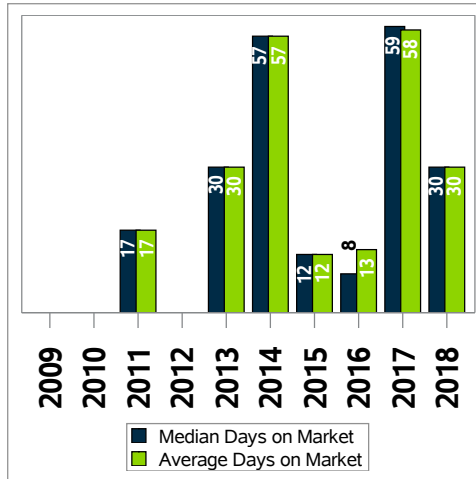
Active Listings  
(November only)



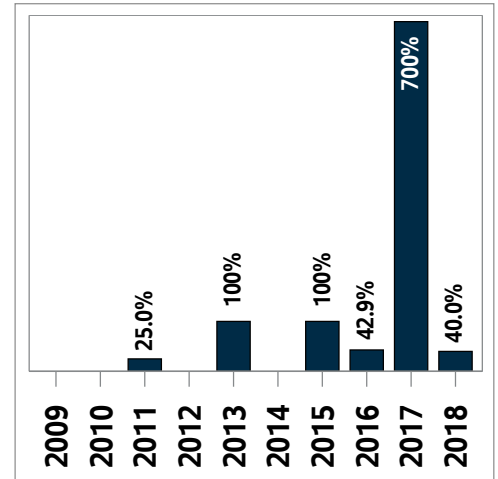
Months of Inventory  
(November only)



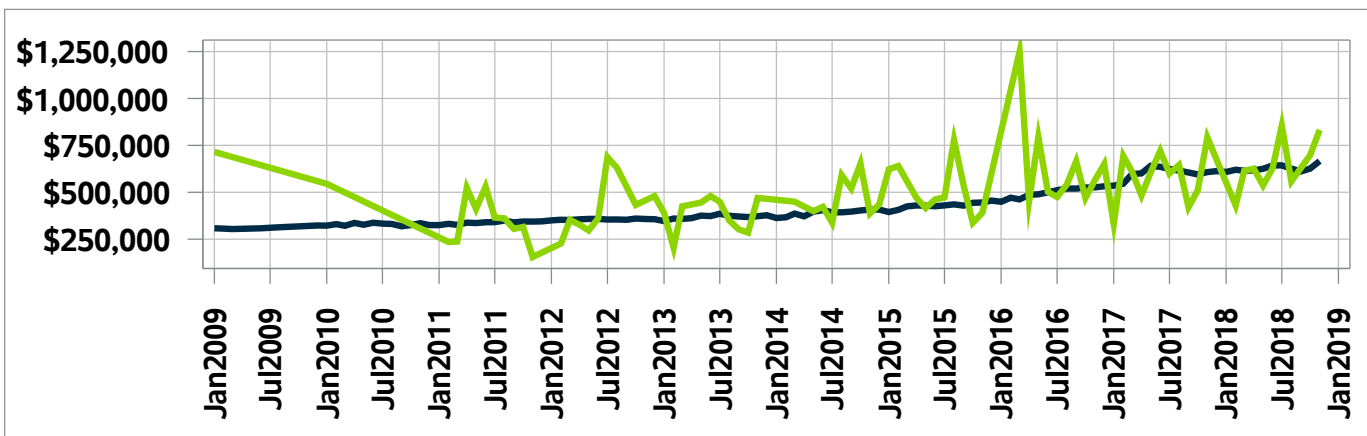
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)

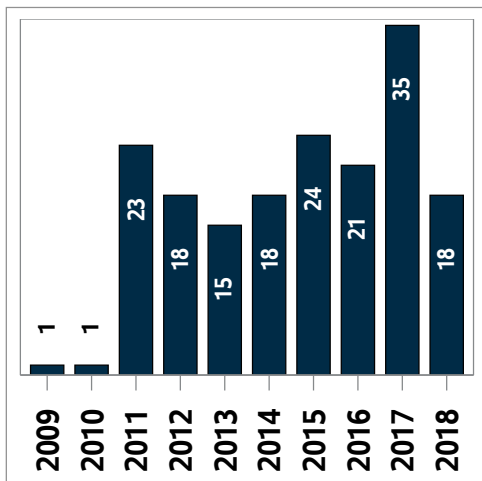


## MLS® HPI Composite Benchmark Price and Average Price

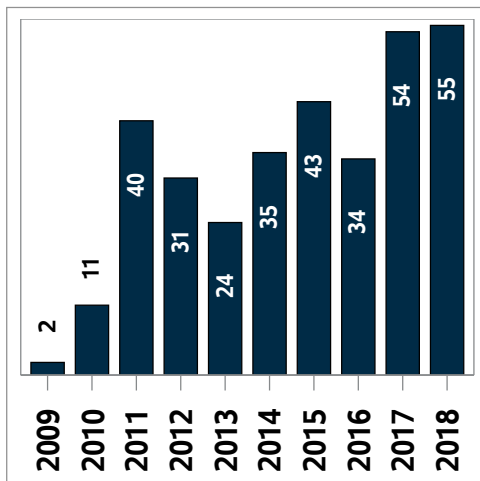


## STONEY CREEK (52) MLS® Residential Market Activity

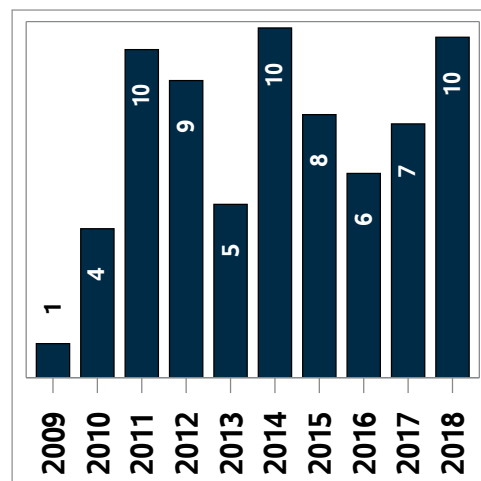
**Sales Activity**  
(November Year-to-date)



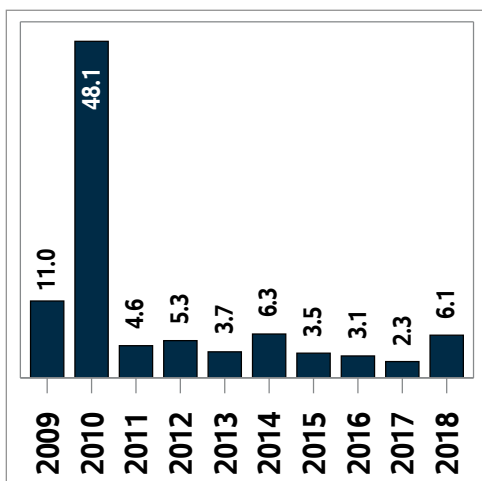
**New Listings**  
(November Year-to-date)



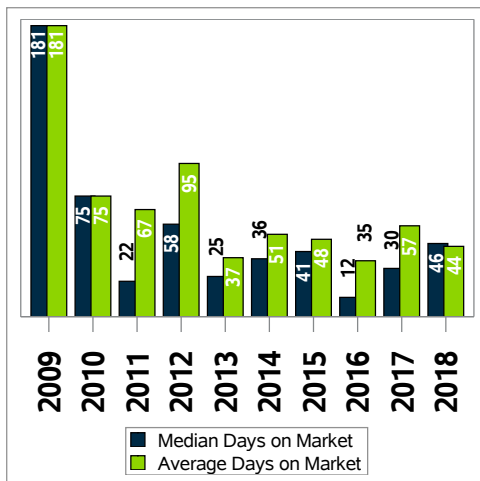
**Active Listings**<sup>1</sup>  
(November Year-to-date)



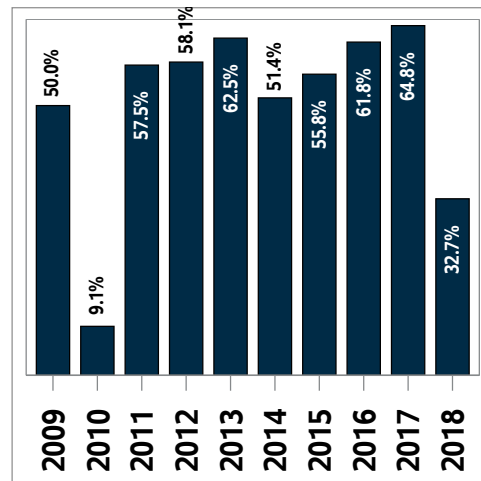
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month



## STONEY CREEK (52)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	2	-71.4	-33.3	100.0	100.0	100.0	
Dollar Volume	\$1,665,000	-70.0	-1.8	326.9	254.3	974.2	
New Listings	5	400.0	-28.6	400.0	400.0	25.0	
Active Listings	13	333.3	116.7	62.5	225.0	85.7	1,200.0
Sales to New Listings Ratio <sup>1</sup>	40.0	700.0	42.9	100.0	100.0	25.0	
Months of Inventory <sup>2</sup>	6.5	0.4	2.0	8.0	4.0	7.0	
Average Price	\$832,500	5.1	47.4	113.5	77.1	437.1	
Median Price	\$832,500	4.1	93.6	113.5	77.1	437.1	
Sales to List Price Ratio	95.3	95.9	106.7	98.0	97.9	96.9	
Median Days on Market	30.0	59.0	8.0	12.0	30.0	17.0	
Average Days on Market	30.0	58.3	13.0	12.0	30.0	17.0	

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	18	-48.6	-14.3	-25.0	20.0	-21.7	800.0
Dollar Volume	\$11,491,140	-48.2	-5.4	-1.6	113.0	28.6	1,805.7
New Listings	55	1.9	61.8	27.9	129.2	37.5	1,733.3
Active Listings <sup>3</sup>	10	34.1	66.7	29.4	96.4	3.8	536.4
Sales to New Listings Ratio <sup>4</sup>	32.7	64.8	61.8	55.8	62.5	57.5	66.7
Months of Inventory <sup>5</sup>	6.1	2.3	3.1	3.5	3.7	4.6	8.6
Average Price	\$638,397	0.7	10.4	31.2	77.5	64.3	111.7
Median Price	\$626,355	8.0	13.9	45.3	92.7	98.8	107.7
Sales to List Price Ratio	97.5	97.0	99.0	96.1	95.3	96.2	92.8
Median Days on Market	45.5	30.0	12.0	40.5	25.0	22.0	89.0
Average Days on Market	43.7	56.5	34.8	48.1	36.7	66.6	89.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

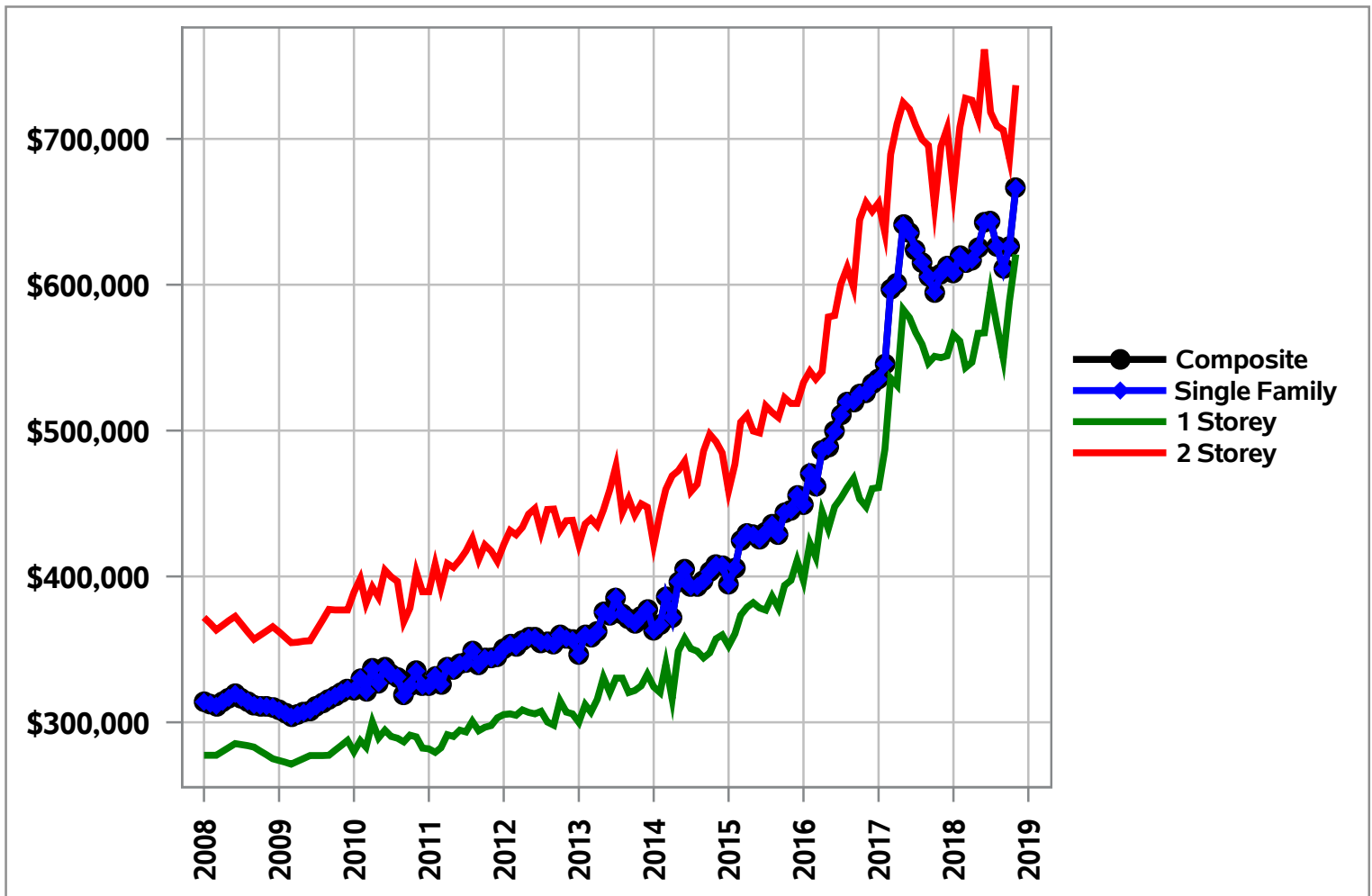
## STONEY CREEK (52)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$666,300	6.4	6.4	6.6	9.7	49.6	78.9
Single Family	\$666,300	6.4	6.4	6.6	9.7	49.6	78.9
One Storey	\$620,800	5.4	8.6	9.5	12.9	56.3	91.0
Two Storey	\$736,800	7.3	3.9	3.1	6.0	42.1	63.8
Townhouse							
Apartment-Style							

#### MLS® HPI Benchmark Price



# STONEY CREEK (52)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1676
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1676
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30940
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

# STONEY CREEK (52)

## MLS® HPI Benchmark Descriptions

### 1 Storey

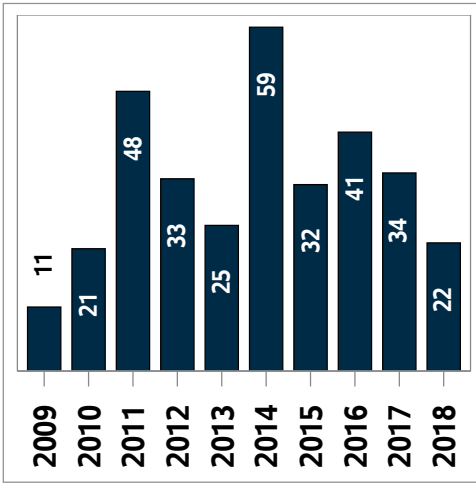
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1418
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24687
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey

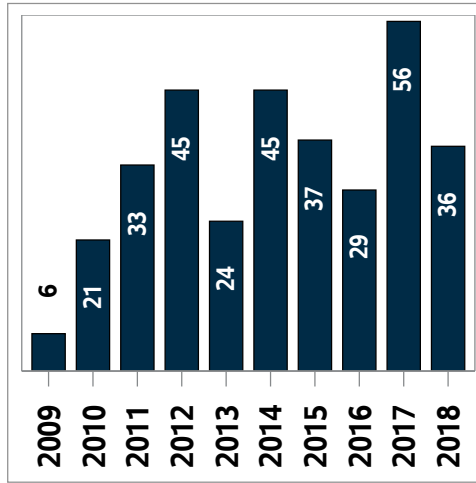
Features	Value
Above Ground Bedrooms	4
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2379
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	40312
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

## WATERDOWN (46) MLS® Residential Market Activity

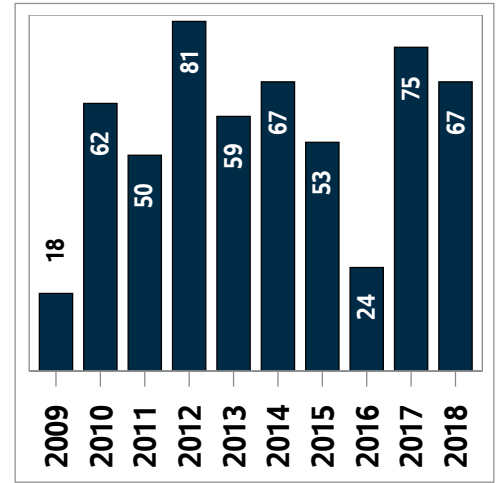
Sales Activity  
(November only)



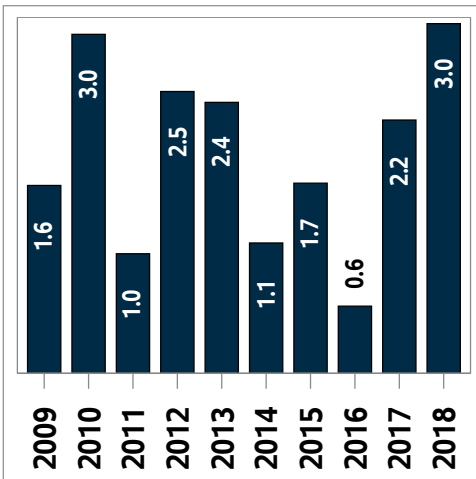
New Listings  
(November only)



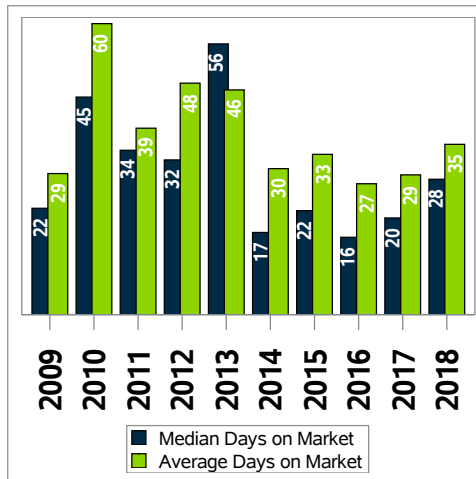
Active Listings  
(November only)



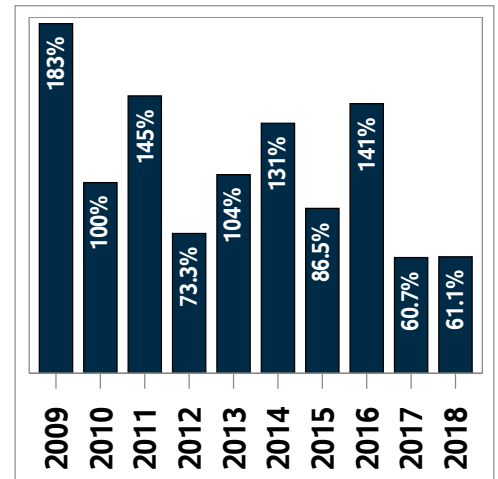
Months of Inventory  
(November only)



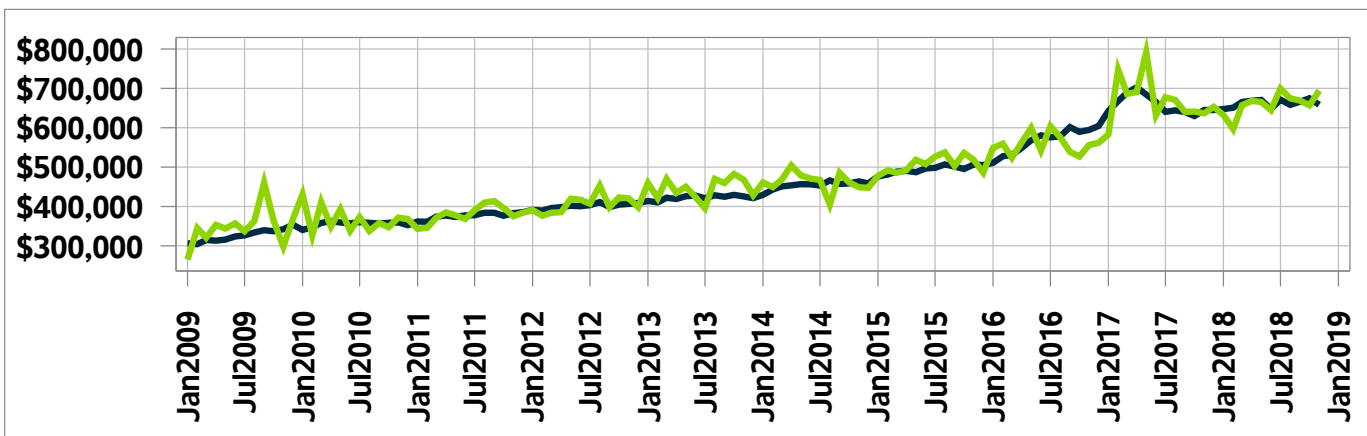
Days on Market  
(November only)



Sales to New Listings Ratio  
(November only)



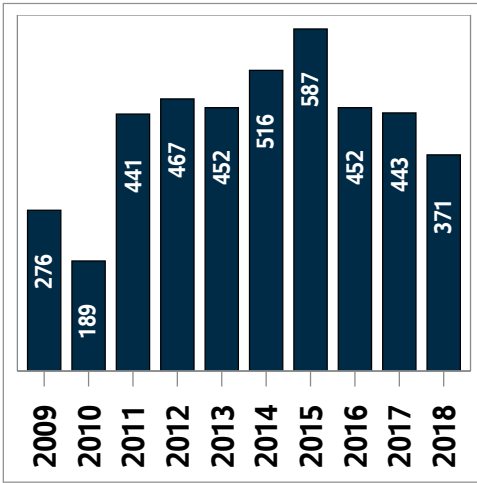
### MLS® HPI Composite Benchmark Price and Average Price



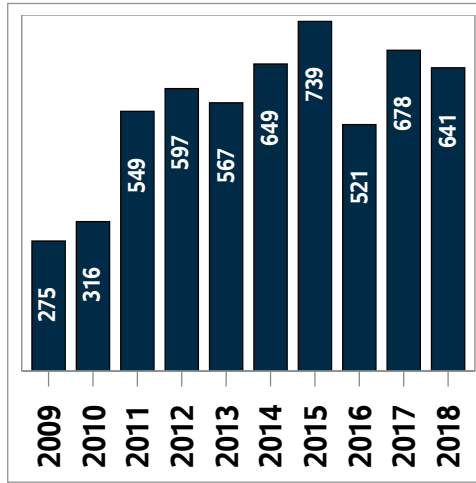
# WATERDOWN (46)

## MLS® Residential Market Activity

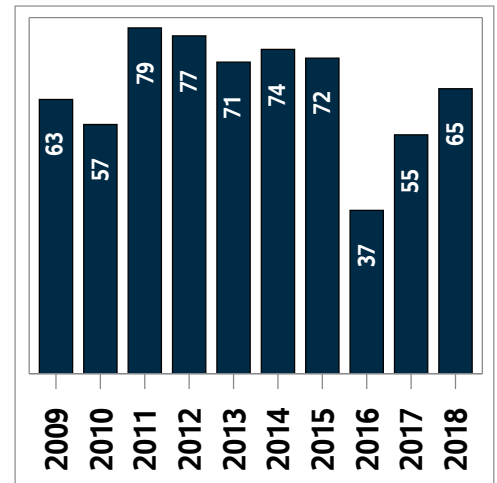
**Sales Activity**  
(November Year-to-date)



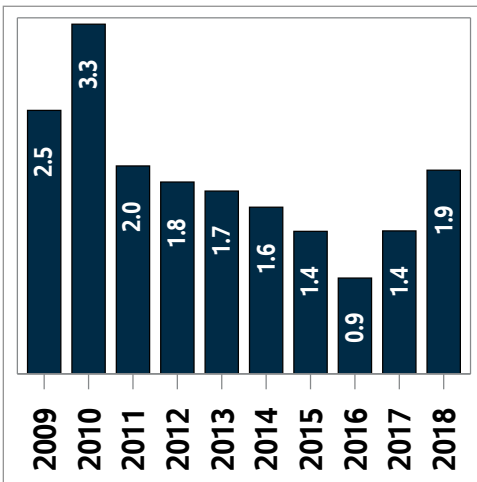
**New Listings**  
(November Year-to-date)



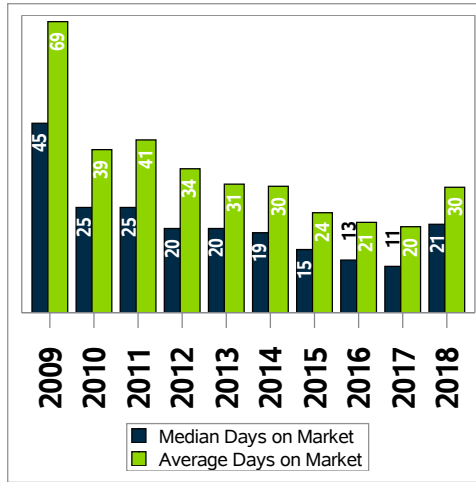
**Active Listings**<sup>1</sup>  
(November Year-to-date)



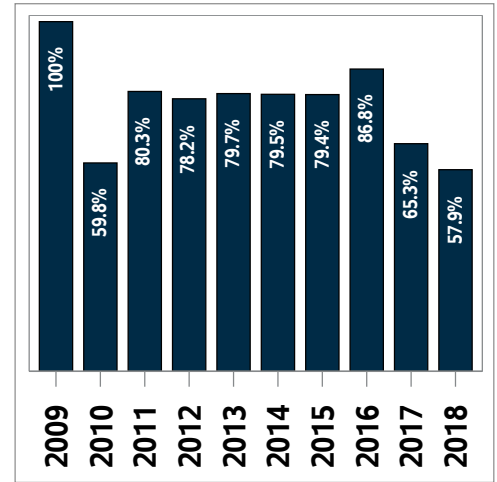
**Months of Inventory**<sup>2</sup>  
(November Year-to-date)



**Days on Market**  
(November Year-to-date)



**Sales to New Listings Ratio**  
(November Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## WATERDOWN (46)

### MLS® Residential Market Activity

Actual	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	22	-35.3	-46.3	-31.3	-12.0	-54.2	-15.4
Dollar Volume	\$15,275,200	-29.4	-33.0	-7.8	30.5	-15.2	42.1
New Listings	36	-35.7	24.1	-2.7	50.0	9.1	-28.0
Active Listings	67	-10.7	179.2	26.4	13.6	34.0	-56.2
Sales to New Listings Ratio <sup>1</sup>	61.1	60.7	141.4	86.5	104.2	145.5	52.0
Months of Inventory <sup>2</sup>	3.0	2.2	0.6	1.7	2.4	1.0	5.9
Average Price	\$694,327	9.1	24.8	34.1	48.3	85.0	67.9
Median Price	\$680,000	15.3	27.8	35.0	50.1	78.4	77.2
Sales to List Price Ratio	97.5	98.3	100.0	98.2	98.2	96.0	97.4
Median Days on Market	28.0	20.0	16.0	21.5	56.0	34.0	79.5
Average Days on Market	35.2	28.9	27.1	33.2	46.5	38.6	83.1

Year-to-date	November 2018	Compared to <sup>6</sup>					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	371	-16.3	-17.9	-36.8	-17.9	-15.9	4.2
Dollar Volume	\$245,484,084	-18.9	-3.0	-17.6	22.7	46.2	104.2
New Listings	641	-5.5	23.0	-13.3	13.1	16.8	1.1
Active Listings <sup>3</sup>	65	19.3	74.5	-9.7	-8.5	-17.6	-48.0
Sales to New Listings Ratio <sup>4</sup>	57.9	65.3	86.8	79.4	79.7	80.3	56.2
Months of Inventory <sup>5</sup>	1.9	1.4	0.9	1.4	1.7	2.0	3.9
Average Price	\$661,682	-3.1	18.2	30.4	49.5	73.8	95.9
Median Price	\$620,000	-4.6	17.0	27.2	48.9	72.2	93.3
Sales to List Price Ratio	98.0	101.5	100.1	99.1	97.5	97.2	96.5
Median Days on Market	21.0	11.0	12.5	15.0	20.0	25.0	31.5
Average Days on Market	29.8	20.4	21.5	23.7	30.5	41.0	48.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

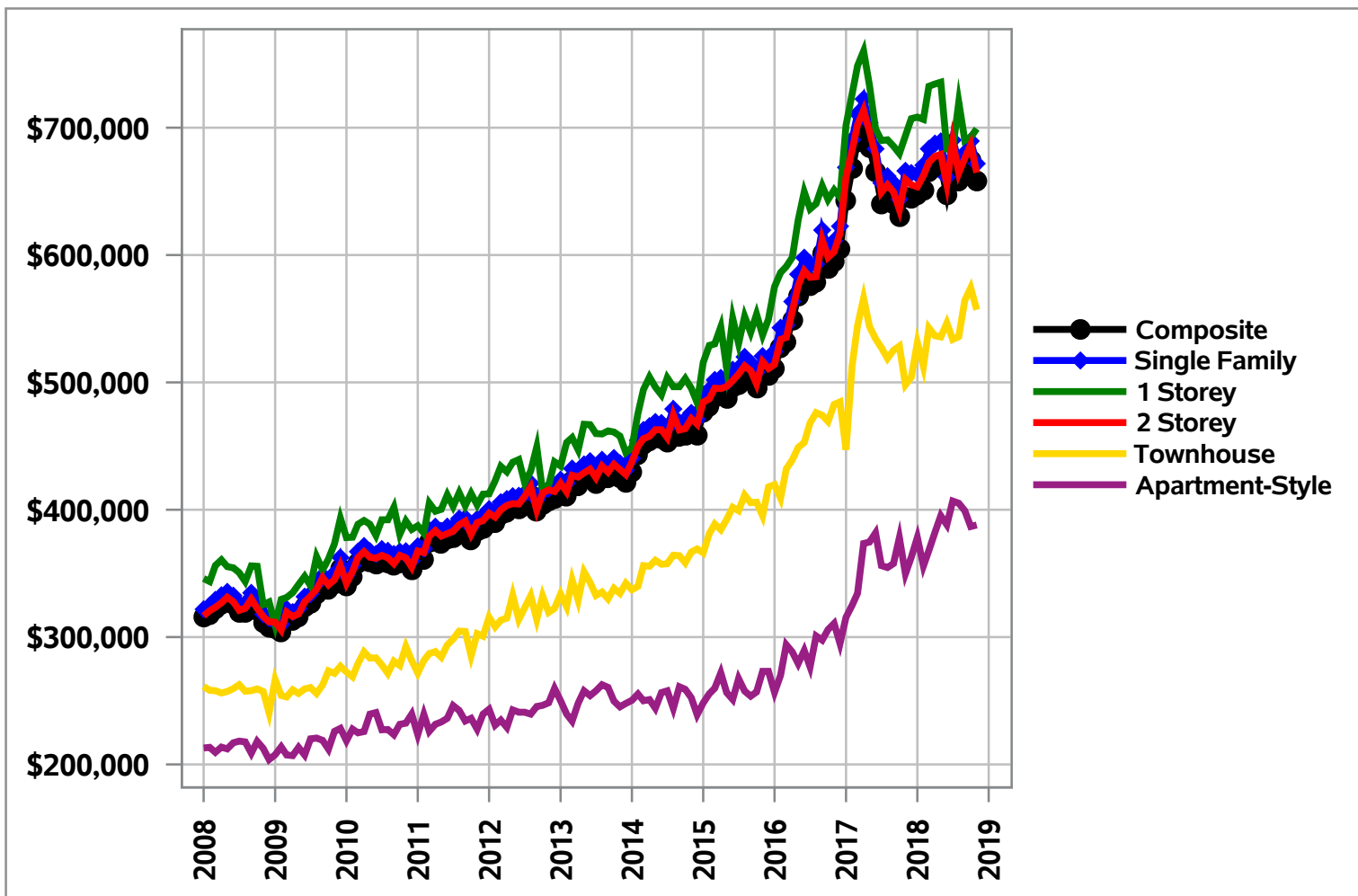
## WATERDOWN (46)

### MLS® HPI Benchmark Price

#### MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$658,400	-2.4	0.0	-1.8	2.0	29.9	54.7
Single Family	\$671,800	-2.6	-0.3	-2.5	0.9	29.0	53.9
One Storey	\$699,200	1.0	-2.9	-5.0	0.8	30.2	52.7
Two Storey	\$664,700	-3.2	0.0	-2.1	0.8	28.7	54.0
Townhouse	\$557,000	-3.0	3.9	4.0	11.8	40.9	66.6
Apartment-Style	\$388,000	0.3	-4.2	-1.8	11.0	42.1	58.2

### MLS® HPI Benchmark Price





# WATERDOWN (46)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1507
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4307
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# WATERDOWN (46)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1334
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7710
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1569
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# WATERDOWN (46)

## MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1304
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment-Style

Features	Value
Above Ground Bedrooms	1
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1018
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers