

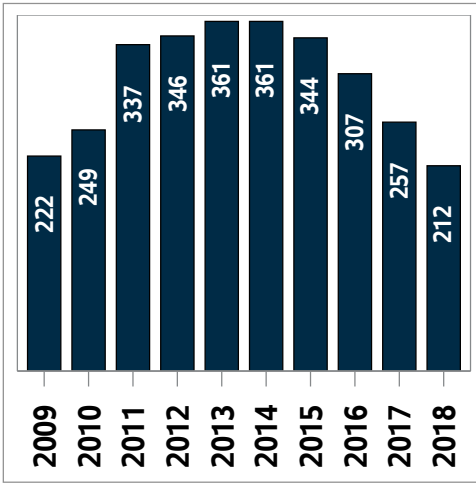
BURLINGTON

MLS® Residential Market Activity November 2018

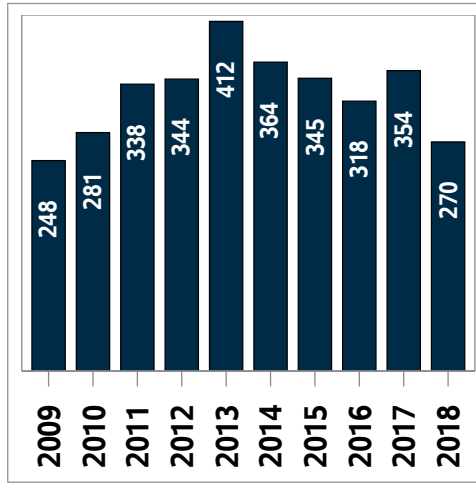


BURLINGTON MLS® Residential Market Activity

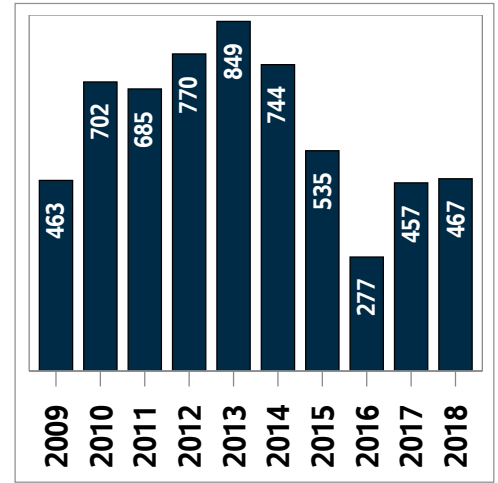
Sales Activity
(November only)



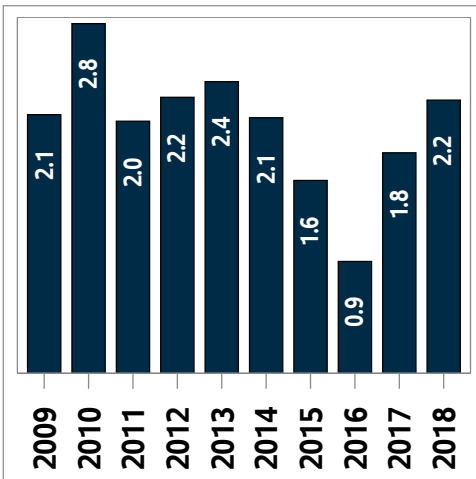
New Listings
(November only)



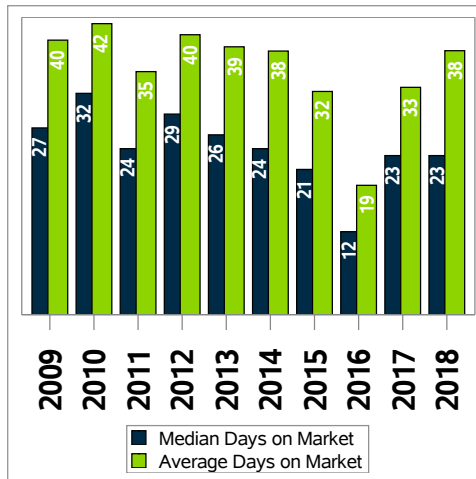
Active Listings
(November only)



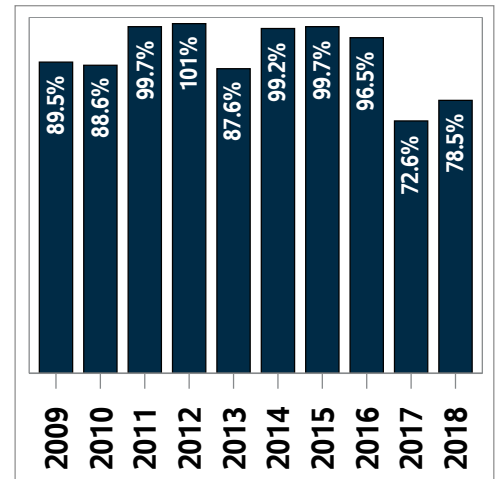
Months of Inventory
(November only)



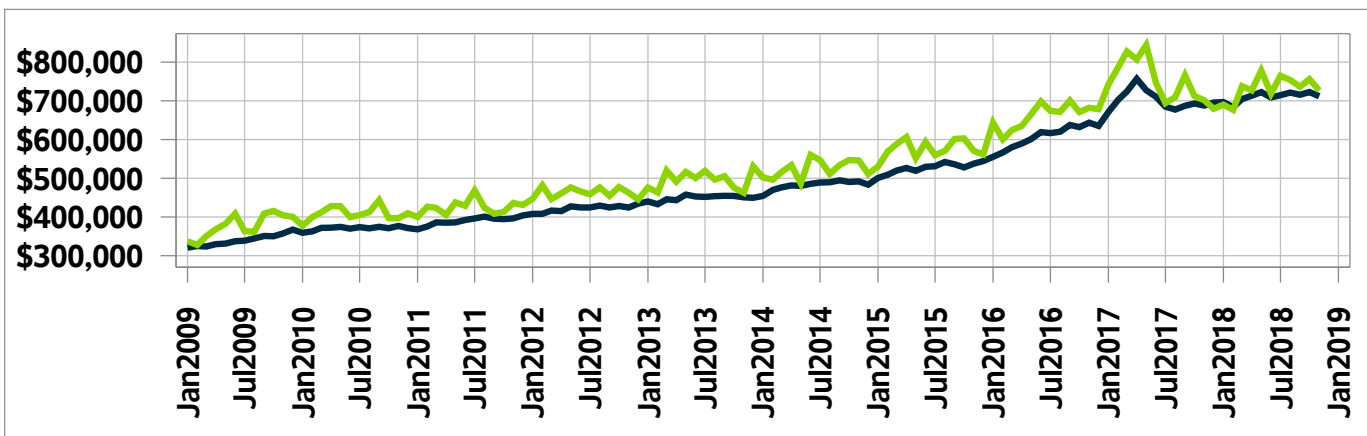
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



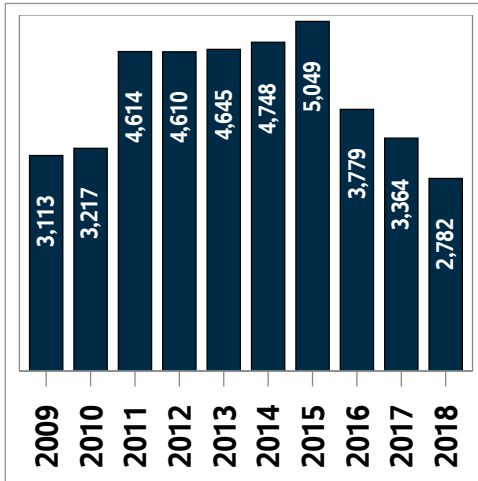
MLS® HPI Composite Benchmark Price and Average Price



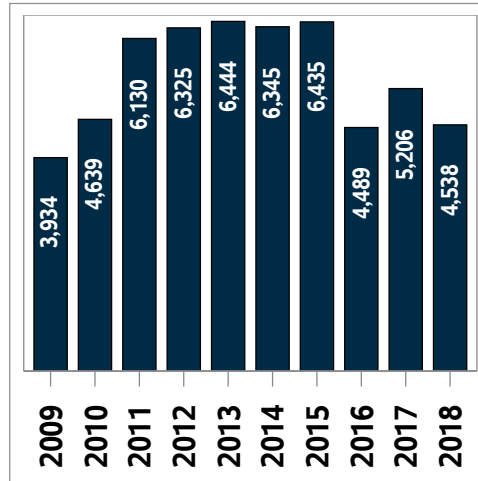
BURLINGTON

MLS® Residential Market Activity

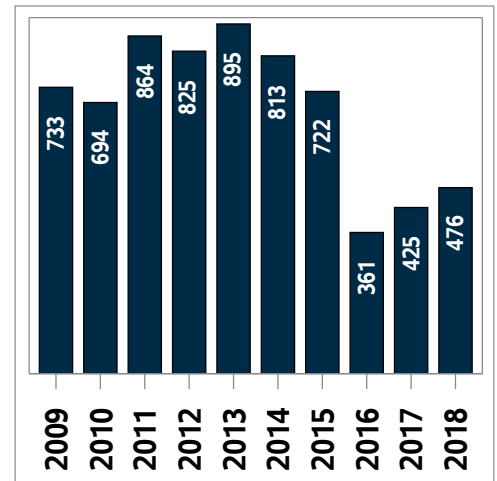
Sales Activity
(November Year-to-date)



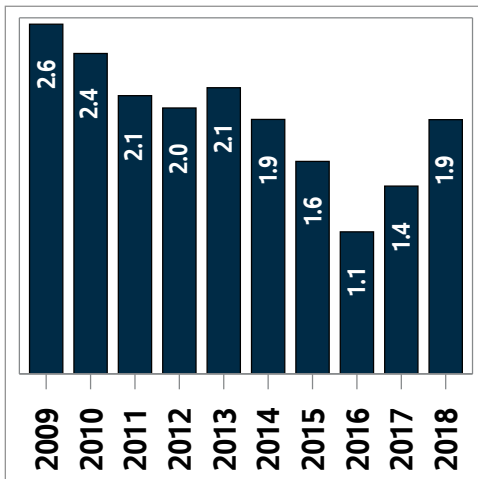
New Listings
(November Year-to-date)



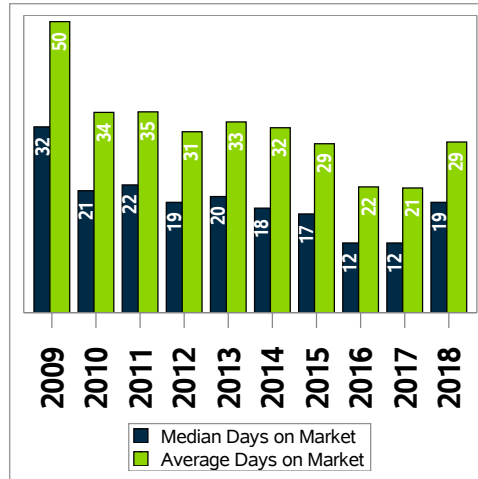
Active Listings¹
(November Year-to-date)



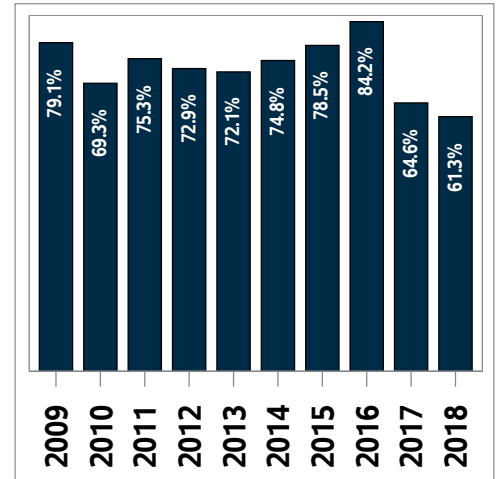
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON

MLS® Residential Market Activity

Actual	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	212	-17.5	-30.9	-38.4	-41.3	-37.1	8.7
Dollar Volume	\$154,063,141	-14.6	-26.4	-21.5	-7.8	4.8	145.7
New Listings	270	-23.7	-15.1	-21.7	-34.5	-20.1	-22.9
Active Listings	467	2.2	68.6	-12.7	-45.0	-31.8	-62.0
Sales to New Listings Ratio ¹	78.5	72.6	96.5	99.7	87.6	99.7	55.7
Months of Inventory ²	2.2	1.8	0.9	1.6	2.4	2.0	6.3
Average Price	\$726,713	3.6	6.5	27.3	57.1	66.6	126.0
Median Price	\$644,000	0.6	3.9	23.3	54.9	66.8	118.3
Sales to List Price Ratio	97.6	97.6	100.8	98.2	97.8	97.4	93.2
Median Days on Market	23.0	23.0	12.0	21.0	26.0	24.0	42.0
Average Days on Market	38.2	32.9	18.7	32.3	38.7	35.1	53.6

Year-to-date	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	2,782	-17.3	-26.4	-44.9	-40.1	-39.7	-31.2
Dollar Volume	\$2,050,189,219	-20.6	-18.1	-29.9	-10.9	4.3	41.2
New Listings	4,538	-12.8	1.1	-29.5	-29.6	-26.0	-30.9
Active Listings ³	476	11.9	31.7	-34.1	-46.8	-44.9	-59.0
Sales to New Listings Ratio ⁴	61.3	64.6	84.2	78.5	72.1	75.3	61.5
Months of Inventory ⁵	1.9	1.4	1.1	1.6	2.1	2.1	3.2
Average Price	\$736,948	-4.0	11.3	27.2	48.7	73.0	105.1
Median Price	\$660,000	-5.6	8.5	26.2	50.0	75.9	108.9
Sales to List Price Ratio	98.0	101.9	100.7	98.5	97.8	97.7	96.8
Median Days on Market	19.0	12.0	12.0	17.0	20.0	22.0	30.0
Average Days on Market	29.4	21.5	21.7	29.1	32.8	34.6	42.9

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

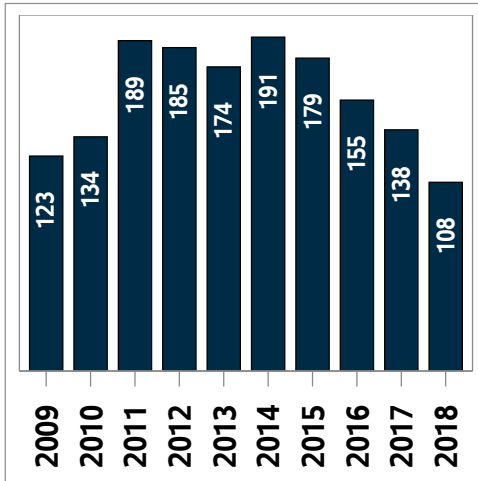
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

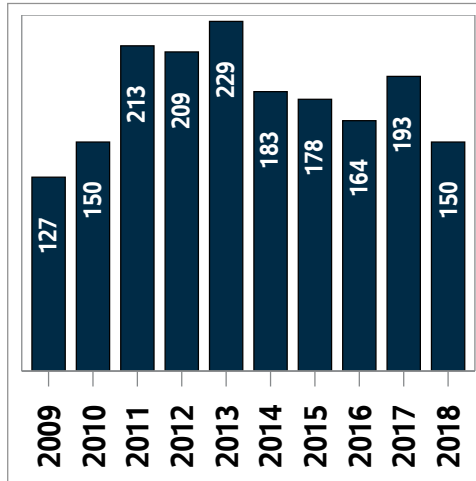
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

BURLINGTON MLS® Single Family Market Activity

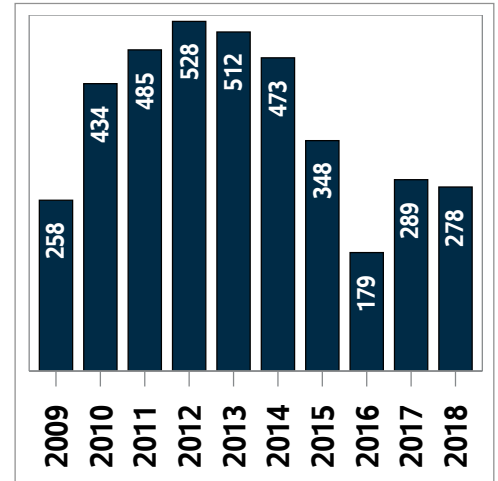
Sales Activity
(November only)



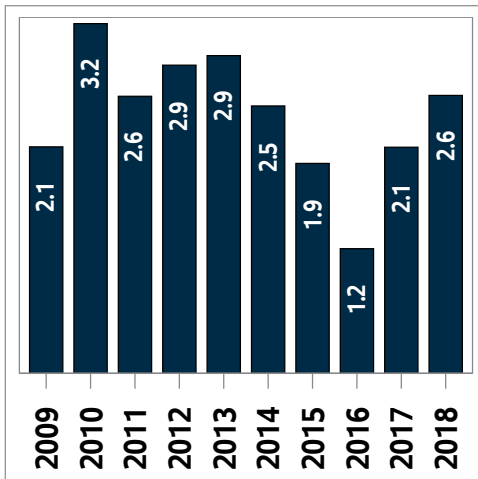
New Listings
(November only)



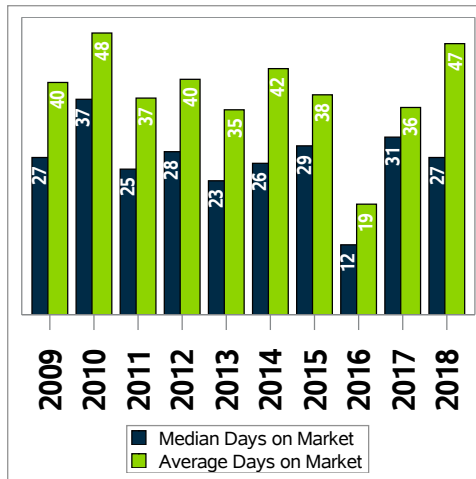
Active Listings
(November only)



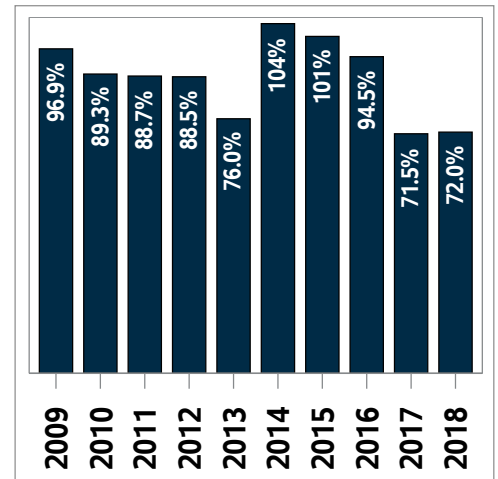
Months of Inventory
(November only)



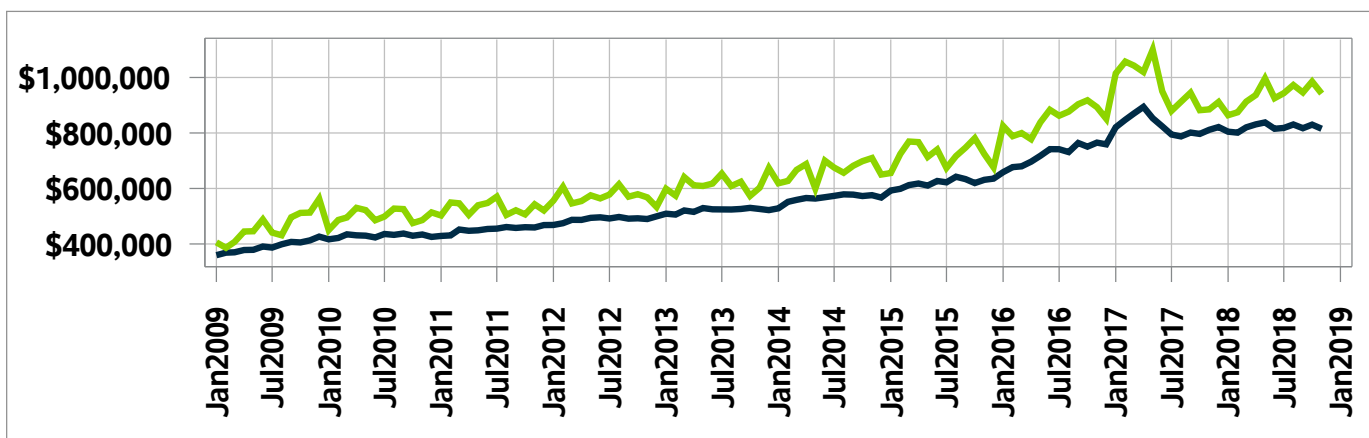
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



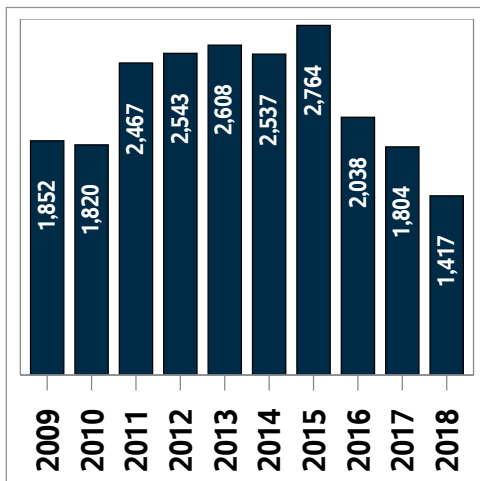
MLS® HPI Single Family Benchmark Price and Average Price



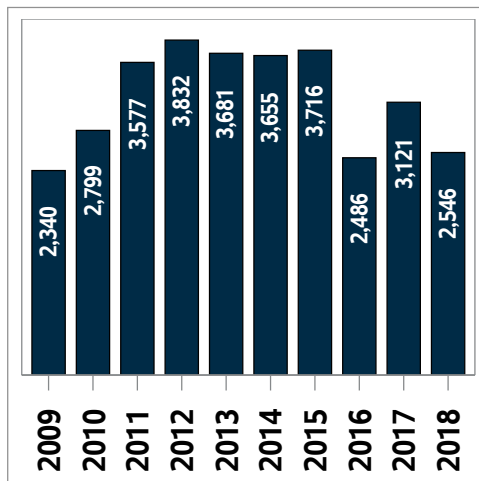
BURLINGTON

MLS® Single Family Market Activity

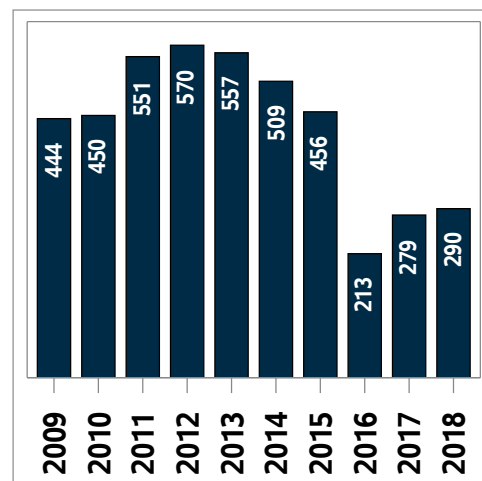
Sales Activity
(November Year-to-date)



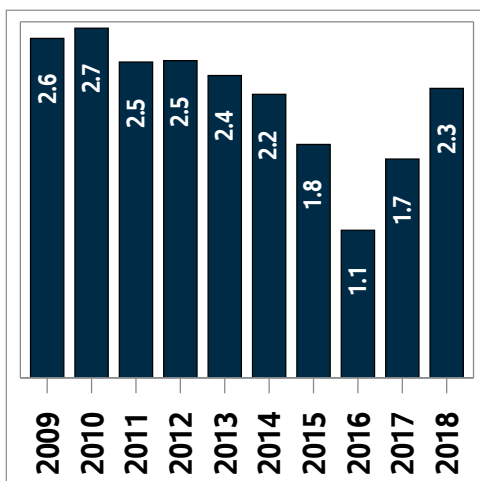
New Listings
(November Year-to-date)



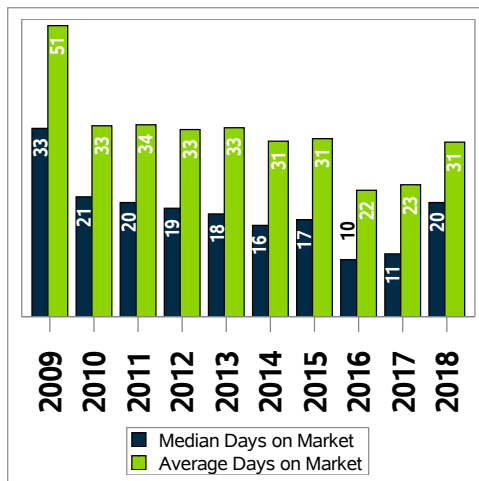
Active Listings¹
(November Year-to-date)



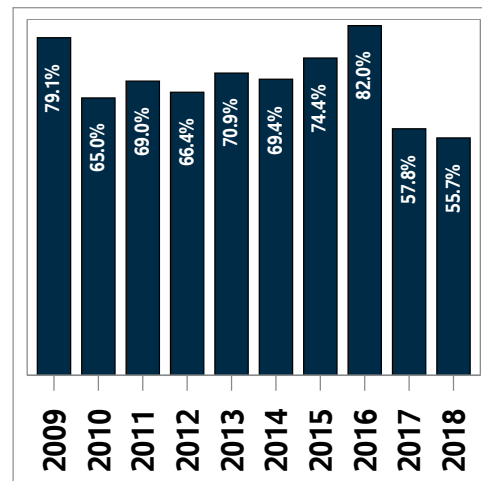
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON

MLS® Single Family Market Activity

Actual	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	108	-21.7	-30.3	-39.7	-37.9	-42.9	9.1
Dollar Volume	\$101,726,876	-16.7	-26.5	-21.5	-3.0	-0.9	154.4
New Listings	150	-22.3	-8.5	-15.7	-34.5	-29.6	-20.6
Active Listings	278	-3.8	55.3	-20.1	-45.7	-42.7	-63.0
Sales to New Listings Ratio ¹	72.0	71.5	94.5	100.6	76.0	88.7	52.4
Months of Inventory ²	2.6	2.1	1.2	1.9	2.9	2.6	7.6
Average Price	\$941,916	6.4	5.5	30.1	56.3	73.5	133.2
Median Price	\$826,500	8.2	4.6	27.2	55.9	72.9	123.4
Sales to List Price Ratio	97.3	97.1	100.0	98.1	97.8	97.3	93.3
Median Days on Market	27.0	30.5	12.0	29.0	23.0	25.0	51.0
Average Days on Market	46.6	35.6	19.0	37.8	35.2	37.2	59.0

Year-to-date	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	1,417	-21.5	-30.5	-48.7	-45.7	-42.6	-33.3
Dollar Volume	\$1,336,973,204	-24.8	-22.7	-34.0	-16.3	1.6	40.6
New Listings	2,546	-18.4	2.4	-31.5	-30.8	-28.8	-33.2
Active Listings ³	290	3.9	36.3	-36.4	-48.0	-47.4	-59.5
Sales to New Listings Ratio ⁴	55.7	57.8	82.0	74.4	70.9	69.0	55.8
Months of Inventory ⁵	2.3	1.7	1.1	1.8	2.4	2.5	3.7
Average Price	\$943,524	-4.2	11.1	28.8	54.0	76.8	110.9
Median Price	\$830,000	-3.8	10.7	26.9	53.6	72.9	114.5
Sales to List Price Ratio	97.7	101.5	100.6	98.4	97.9	97.8	97.1
Median Days on Market	20.0	11.0	10.0	17.0	18.0	20.0	32.0
Average Days on Market	30.6	23.1	22.2	31.2	33.1	33.6	43.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

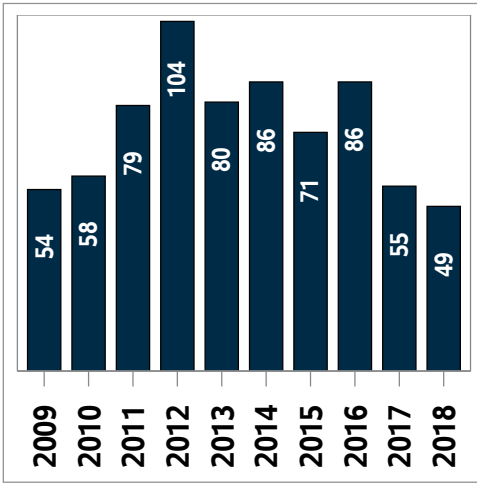
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

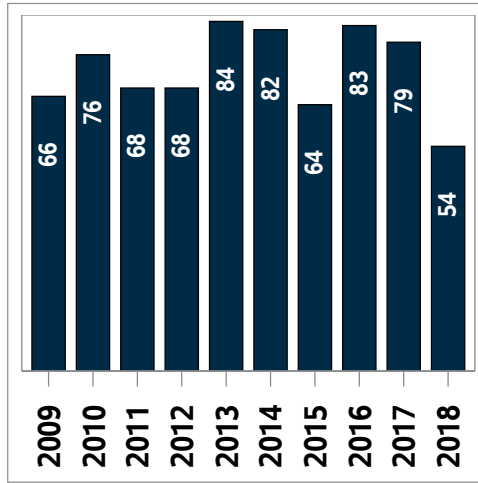
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

BURLINGTON MLS® Townhouse Market Activity

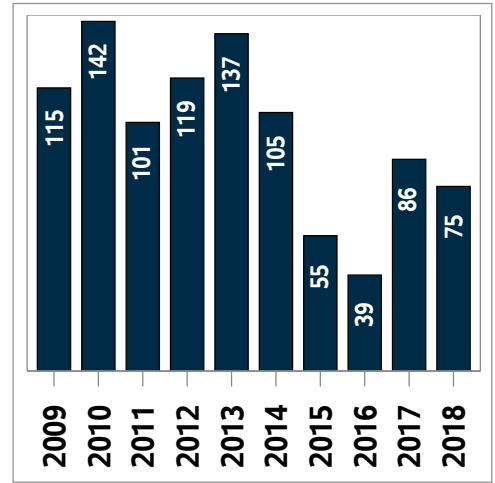
Sales Activity
(November only)



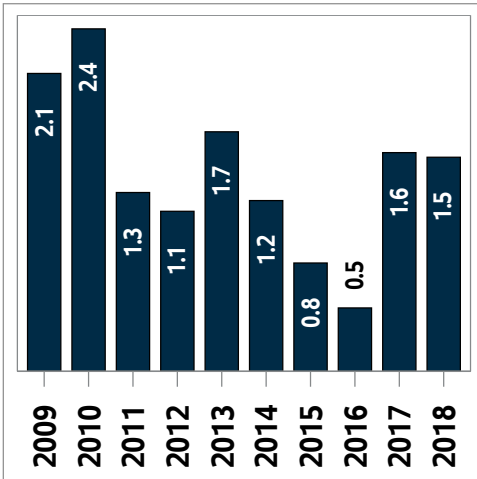
New Listings
(November only)



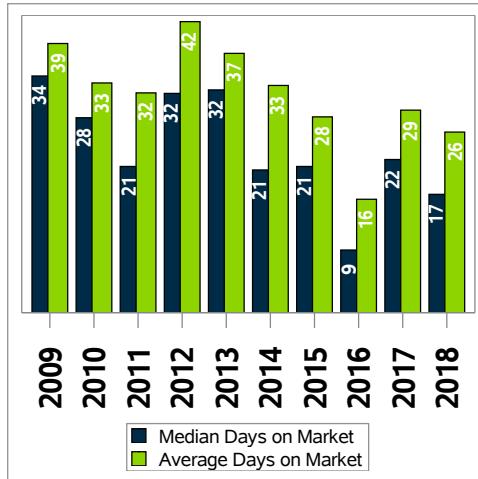
Active Listings
(November only)



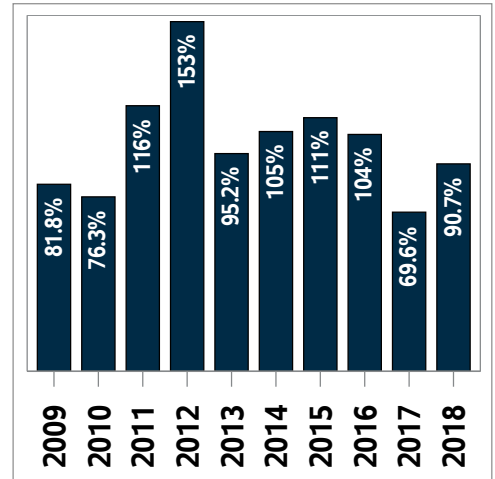
Months of Inventory
(November only)



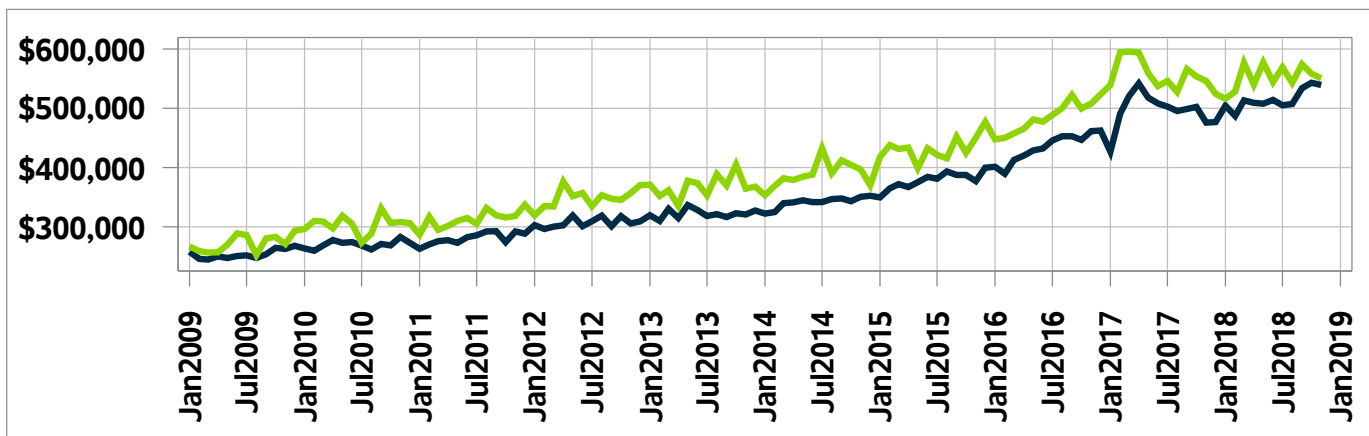
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



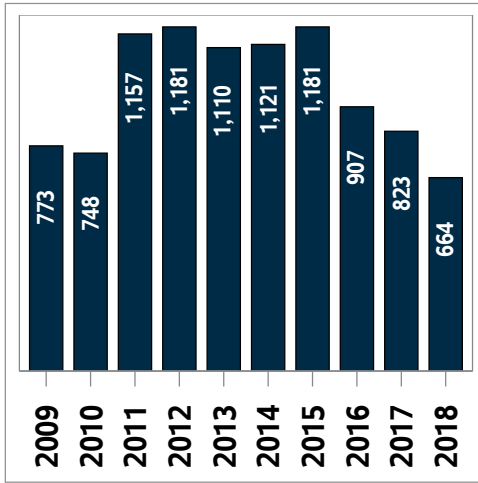
MLS® HPI Townhouse Benchmark Price and Average Price



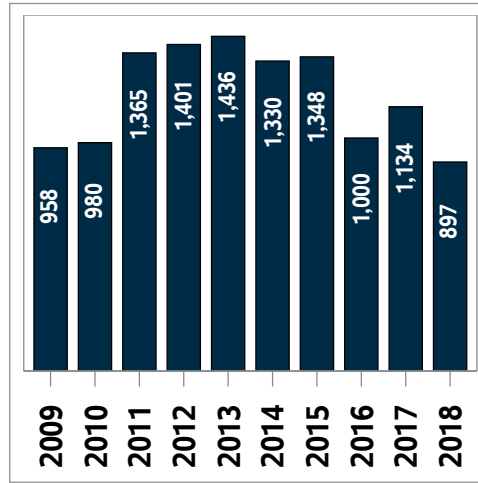
BURLINGTON

MLS® Townhouse Market Activity

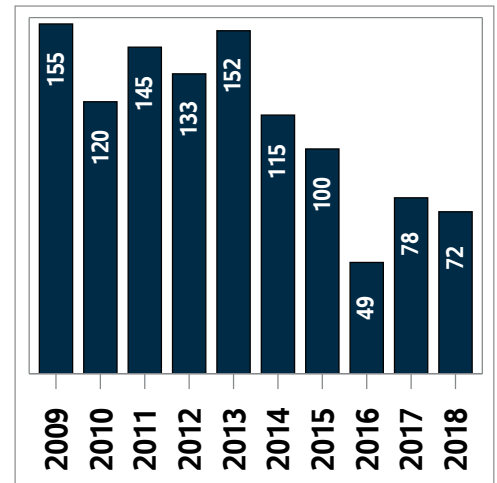
Sales Activity
(November Year-to-date)



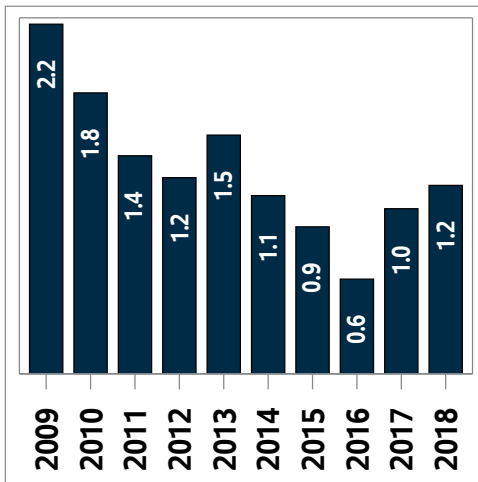
New Listings
(November Year-to-date)



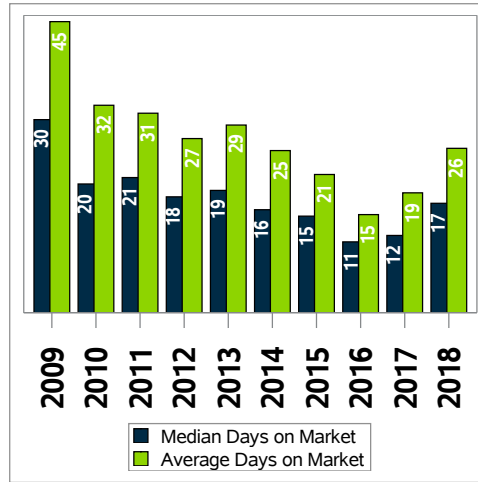
Active Listings¹
(November Year-to-date)



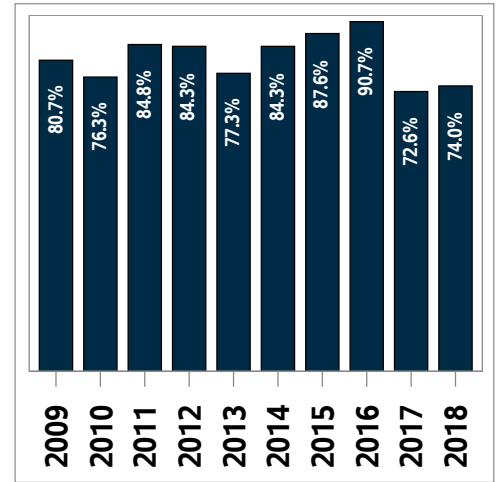
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON

MLS® Townhouse Market Activity

Actual	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	49	-10.9	-43.0	-31.0	-38.7	-38.0	-22.2
Dollar Volume	\$26,971,300	-10.2	-38.2	-15.6	-7.5	7.2	75.3
New Listings	54	-31.6	-34.9	-15.6	-35.7	-20.6	-27.0
Active Listings	75	-12.8	92.3	36.4	-45.3	-25.7	-71.5
Sales to New Listings Ratio ¹	90.7	69.6	103.6	110.9	95.2	116.2	85.1
Months of Inventory ²	1.5	1.6	0.5	0.8	1.7	1.3	4.2
Average Price	\$550,435	0.8	8.4	22.3	51.1	72.9	125.4
Median Price	\$563,000	5.2	13.7	29.4	54.7	76.0	139.6
Sales to List Price Ratio	97.6	98.2	103.4	98.9	98.1	98.4	94.1
Median Days on Market	17.0	22.0	9.0	21.0	32.0	21.0	39.0
Average Days on Market	25.9	29.1	16.3	28.1	37.3	31.6	46.3

Year-to-date	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	664	-19.3	-26.8	-43.8	-40.2	-42.6	-41.3
Dollar Volume	\$368,194,887	-20.5	-16.1	-27.1	-9.8	2.5	22.0
New Listings	897	-20.9	-10.3	-33.5	-37.5	-34.3	-43.6
Active Listings ³	72	-7.9	45.6	-27.9	-52.8	-50.4	-70.8
Sales to New Listings Ratio ⁴	74.0	72.6	90.7	87.6	77.3	84.8	71.2
Months of Inventory ⁵	1.2	1.0	0.6	0.9	1.5	1.4	2.4
Average Price	\$554,510	-1.5	14.6	29.7	50.7	78.6	108.0
Median Price	\$537,000	-1.5	13.8	27.9	49.2	73.4	101.7
Sales to List Price Ratio	98.5	103.0	102.5	99.2	98.3	98.0	96.3
Median Days on Market	17.0	12.0	11.0	15.0	19.0	21.0	29.0
Average Days on Market	25.5	18.6	15.2	21.5	29.2	31.0	40.2

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

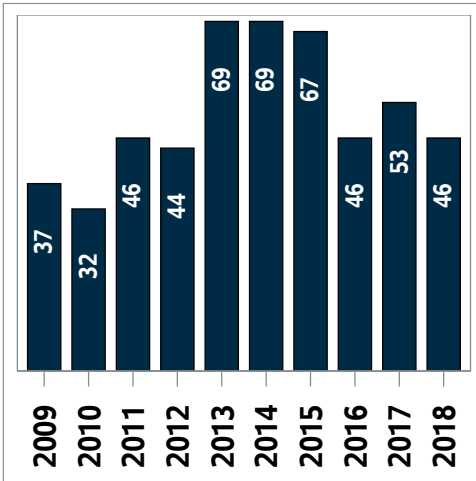
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

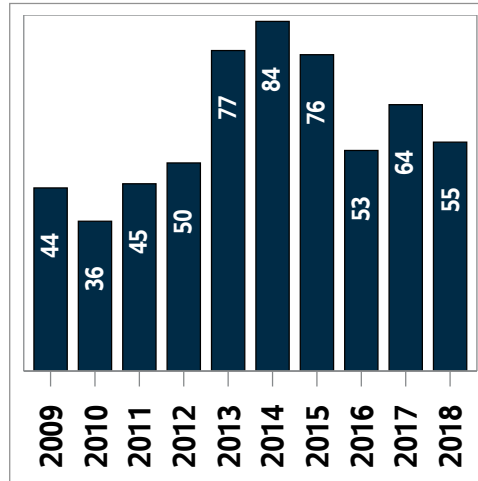
BURLINGTON

MLS® Apartment-Style Market Activity

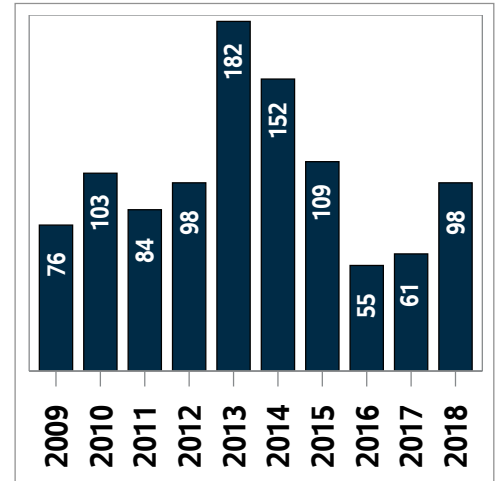
Sales Activity
(November only)



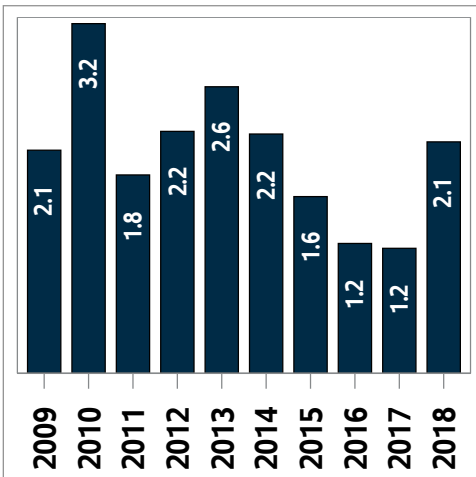
New Listings
(November only)



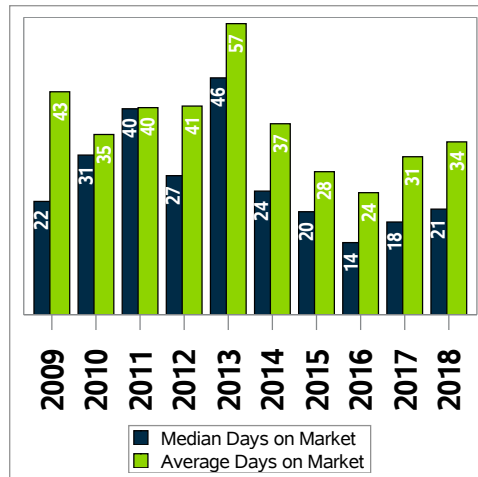
Active Listings
(November only)



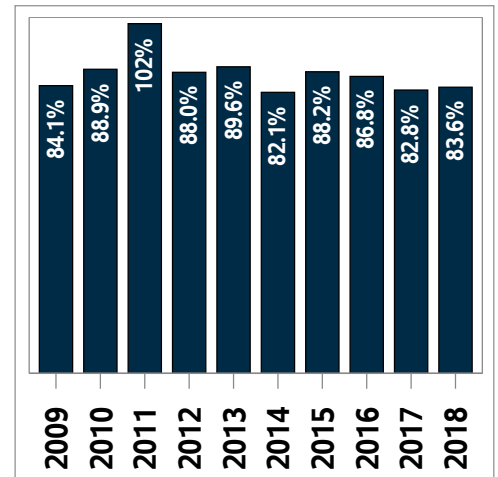
Months of Inventory
(November only)



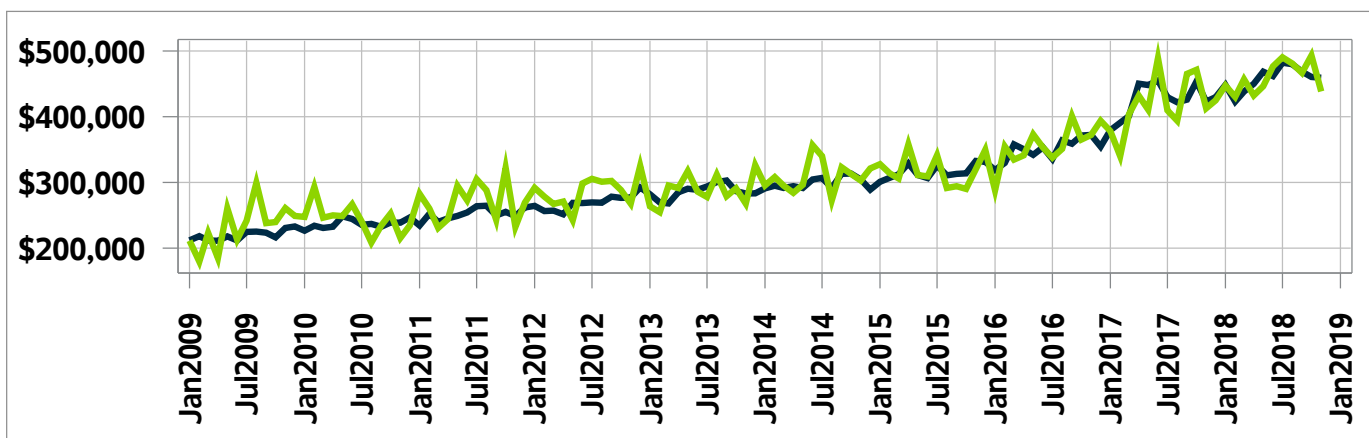
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



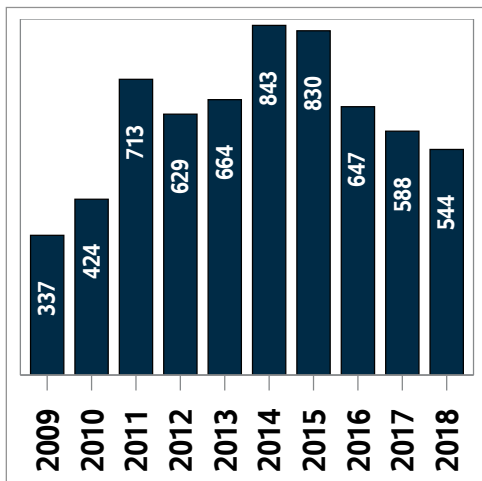
MLS® HPI Apartment-Style Benchmark Price and Average Price



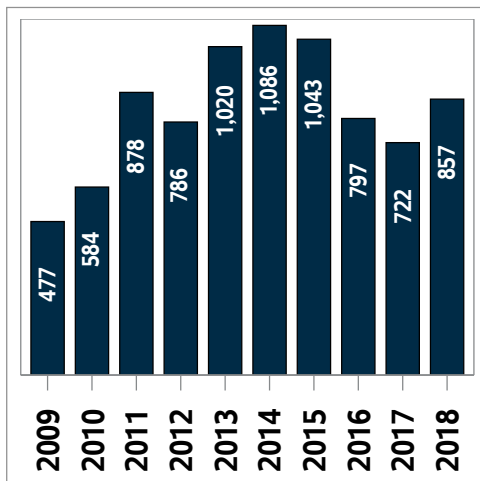
BURLINGTON

MLS® Apartment-Style Market Activity

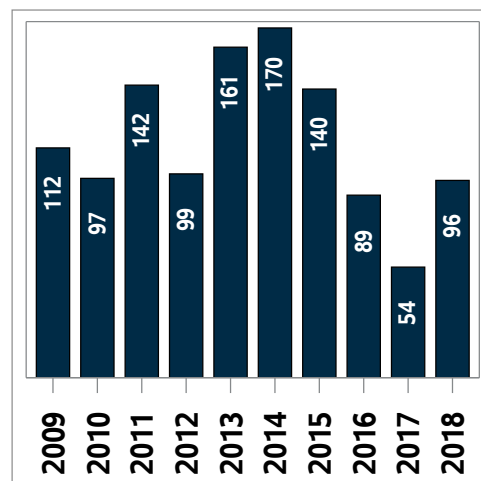
Sales Activity
(November Year-to-date)



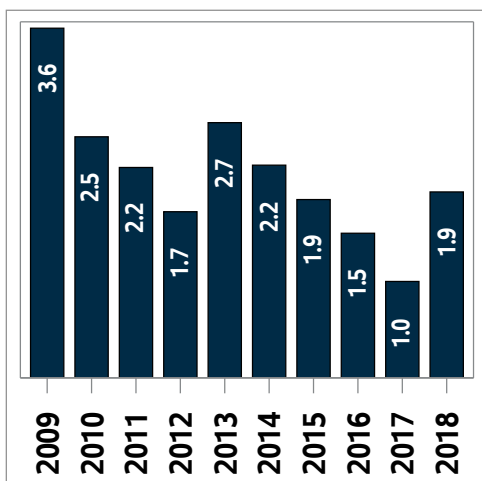
New Listings
(November Year-to-date)



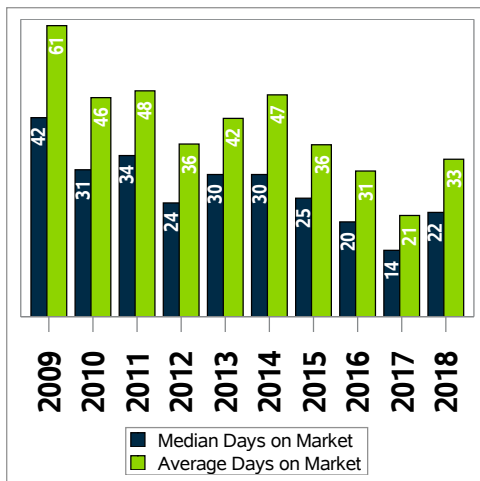
Active Listings¹
(November Year-to-date)



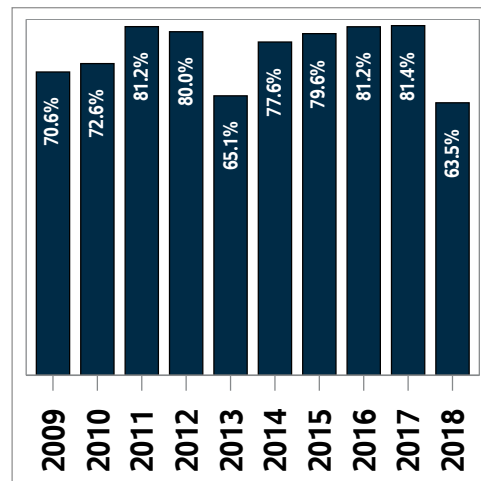
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON

MLS® Apartment-Style Market Activity

Actual	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	46	-13.2	0.0	-31.3	-33.3	0.0	91.7
Dollar Volume	\$20,168,288	-7.8	17.8	-6.0	9.1	88.7	289.4
New Listings	55	-14.1	3.8	-27.6	-28.6	22.2	14.6
Active Listings	98	60.7	78.2	-10.1	-46.2	16.7	-36.4
Sales to New Listings Ratio ¹	83.6	82.8	86.8	88.2	89.6	102.2	50.0
Months of Inventory ²	2.1	1.2	1.2	1.6	2.6	1.8	6.4
Average Price	\$438,441	6.2	17.8	36.9	63.7	88.7	103.2
Median Price	\$409,000	10.2	15.3	43.0	60.4	76.3	110.3
Sales to List Price Ratio	98.1	98.1	97.6	96.7	97.1	95.6	93.0
Median Days on Market	20.5	18.0	14.0	20.0	46.0	40.0	44.5
Average Days on Market	33.6	30.7	23.7	27.8	56.5	40.2	56.7

Year-to-date	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	544	-7.5	-15.9	-34.5	-18.1	-23.7	-1.4
Dollar Volume	\$250,592,913	2.7	9.1	-4.2	31.5	30.1	89.1
New Listings	857	18.7	7.5	-17.8	-16.0	-2.4	6.2
Active Listings ³	96	78.4	8.1	-31.7	-40.3	-32.6	-37.0
Sales to New Listings Ratio ⁴	63.5	81.4	81.2	79.6	65.1	81.2	68.4
Months of Inventory ⁵	1.9	1.0	1.5	1.9	2.7	2.2	3.0
Average Price	\$460,649	11.0	29.8	46.2	60.5	70.6	91.9
Median Price	\$400,000	8.9	25.0	40.4	52.7	70.2	88.7
Sales to List Price Ratio	98.2	101.7	98.0	97.3	96.7	97.0	96.4
Median Days on Market	22.0	14.0	20.0	25.0	30.0	34.0	34.0
Average Days on Market	33.2	21.4	30.7	36.3	41.8	47.7	51.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

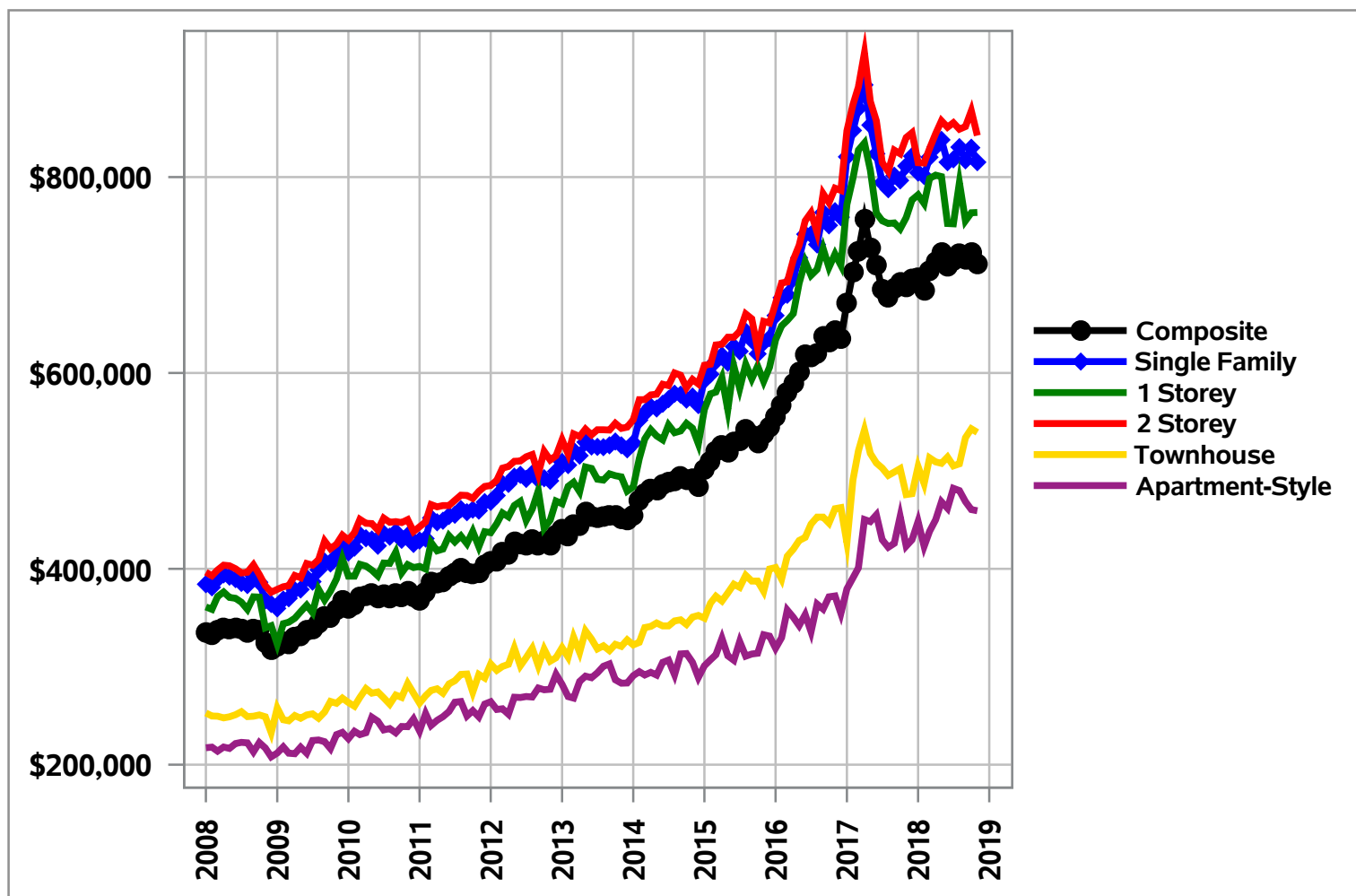
BURLINGTON

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$711,800	-1.5	-1.3	-1.5	3.5	32.4	57.9
Single Family	\$815,200	-1.8	-1.9	-2.7	0.5	29.2	55.0
One Storey	\$763,900	0.0	-3.8	-4.6	0.7	29.2	54.7
Two Storey	\$842,400	-2.9	-0.8	-1.8	0.2	29.1	55.0
Townhouse	\$539,300	-0.7	6.3	6.2	13.3	43.1	68.1
Apartment-Style	\$459,300	-0.3	-4.3	-2.0	8.5	38.1	62.2

MLS® HPI Benchmark Price



BURLINGTON

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1362
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1514
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5257
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1303
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6725
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1747
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3958
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1262
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

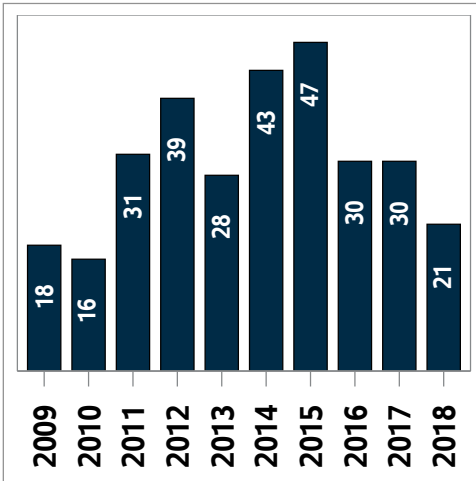
Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1052
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

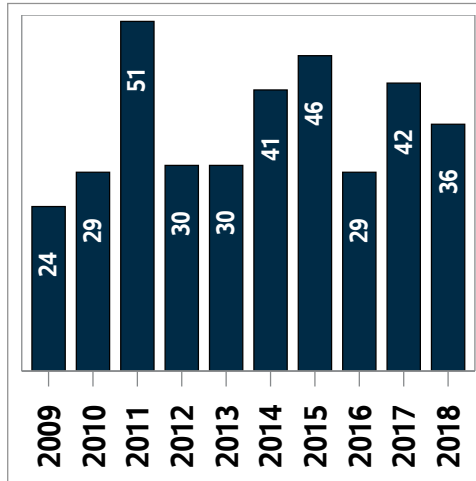
BURLINGTON (30)

MLS® Residential Market Activity

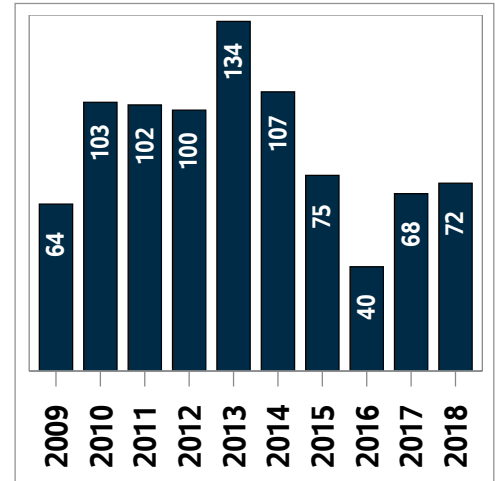
Sales Activity
(November only)



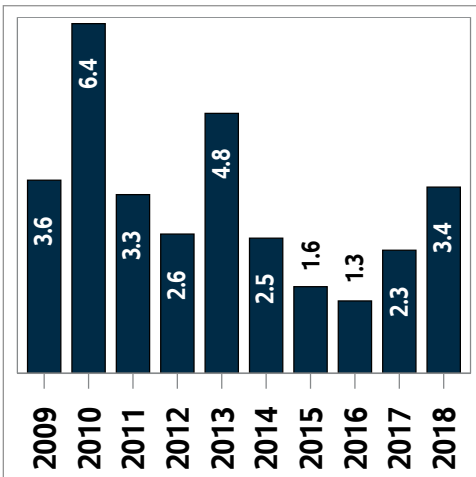
New Listings
(November only)



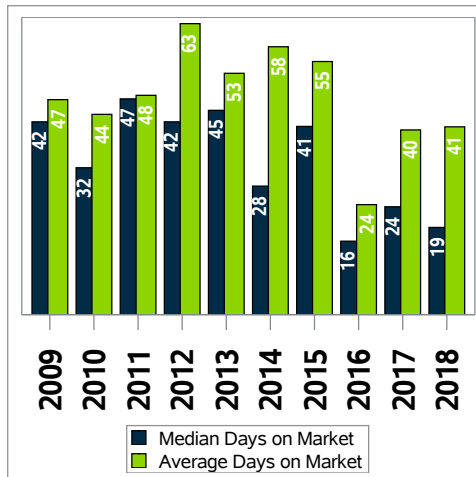
Active Listings
(November only)



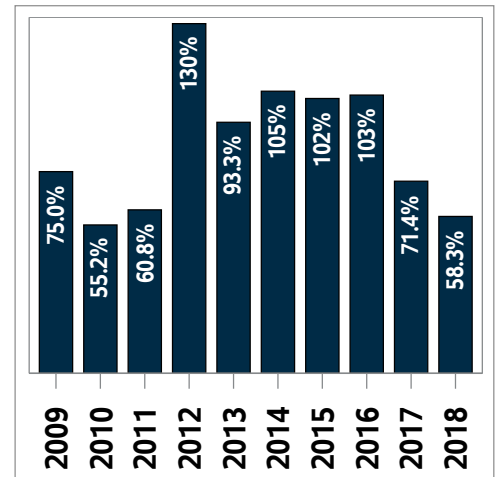
Months of Inventory
(November only)



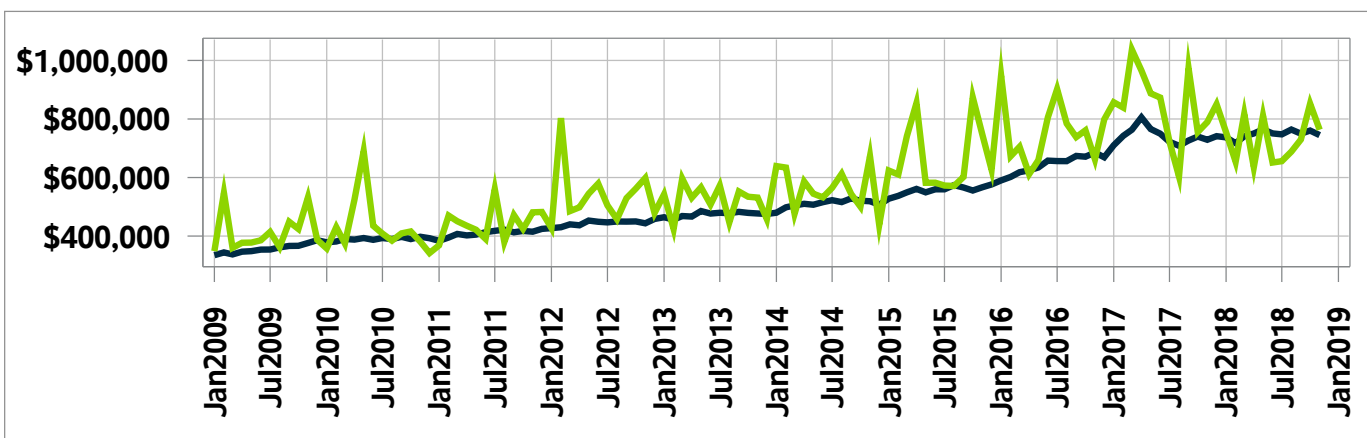
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



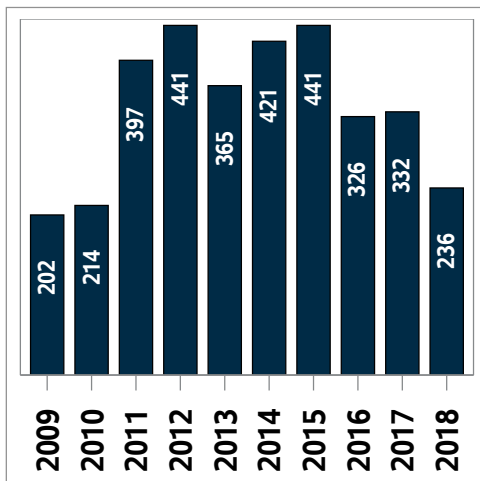
MLS® HPI Composite Benchmark Price and Average Price



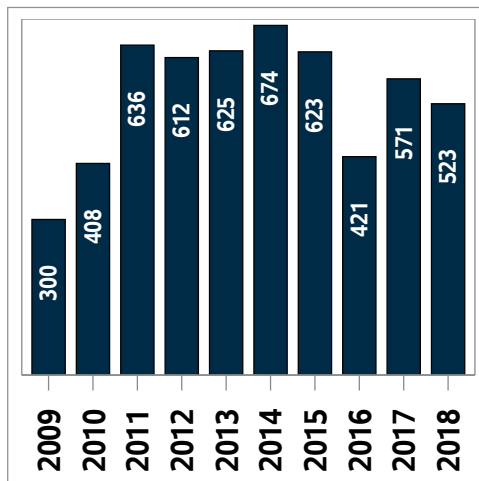
BURLINGTON (30)

MLS® Residential Market Activity

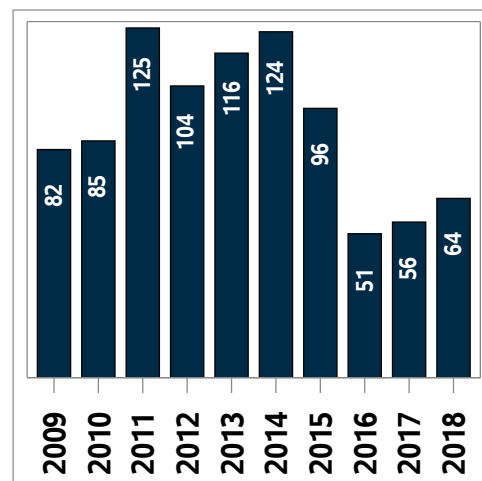
Sales Activity
(November Year-to-date)



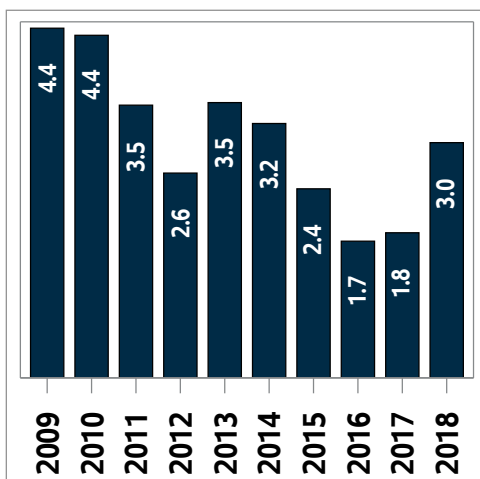
New Listings
(November Year-to-date)



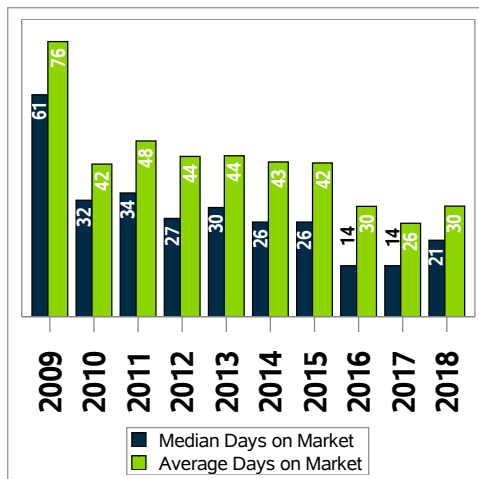
Active Listings¹
(November Year-to-date)



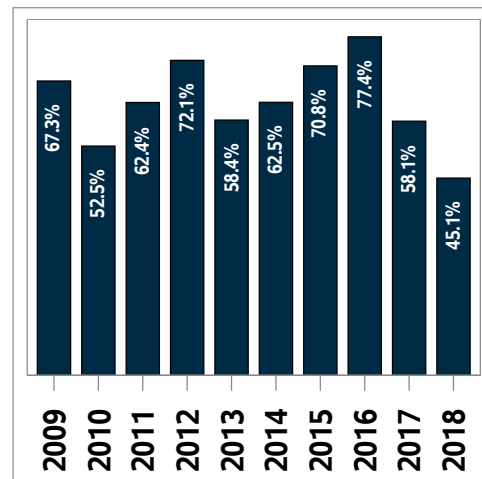
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON (30)

MLS® Residential Market Activity

Actual	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	21	-30.0	-30.0	-55.3	-25.0	-32.3	10.5
Dollar Volume	\$16,025,277	-32.3	-19.3	-54.4	7.7	7.5	158.2
New Listings	36	-14.3	24.1	-21.7	20.0	-29.4	9.1
Active Listings	72	5.9	80.0	-4.0	-46.3	-29.4	-52.0
Sales to New Listings Ratio ¹	58.3	71.4	103.4	102.2	93.3	60.8	57.6
Months of Inventory ²	3.4	2.3	1.3	1.6	4.8	3.3	7.9
Average Price	\$763,108	-3.3	15.3	2.2	43.6	58.6	133.6
Median Price	\$730,000	13.3	24.8	22.7	53.5	90.1	131.7
Sales to List Price Ratio	98.1	97.4	101.1	96.8	96.1	96.5	96.9
Median Days on Market	19.0	23.5	16.0	41.0	44.5	47.0	38.0
Average Days on Market	40.9	40.2	24.0	55.1	52.6	47.8	45.6

Year-to-date	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	236	-28.9	-27.6	-46.5	-35.3	-40.6	-20.0
Dollar Volume	\$171,791,114	-40.5	-29.0	-43.4	-10.5	-3.4	50.6
New Listings	523	-8.4	24.2	-16.1	-16.3	-17.8	-9.0
Active Listings ³	64	15.2	24.6	-33.4	-44.7	-48.7	-48.4
Sales to New Listings Ratio ⁴	45.1	58.1	77.4	70.8	58.4	62.4	51.3
Months of Inventory ⁵	3.0	1.8	1.7	2.4	3.5	3.5	4.6
Average Price	\$727,928	-16.3	-2.0	5.7	38.5	62.5	88.2
Median Price	\$663,750	-13.8	-3.0	10.0	38.3	63.9	95.2
Sales to List Price Ratio	97.0	100.6	99.4	97.2	96.8	96.2	95.9
Median Days on Market	21.0	14.0	14.0	26.0	30.0	34.0	39.0
Average Days on Market	30.4	25.7	30.3	42.3	44.2	48.3	50.8

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

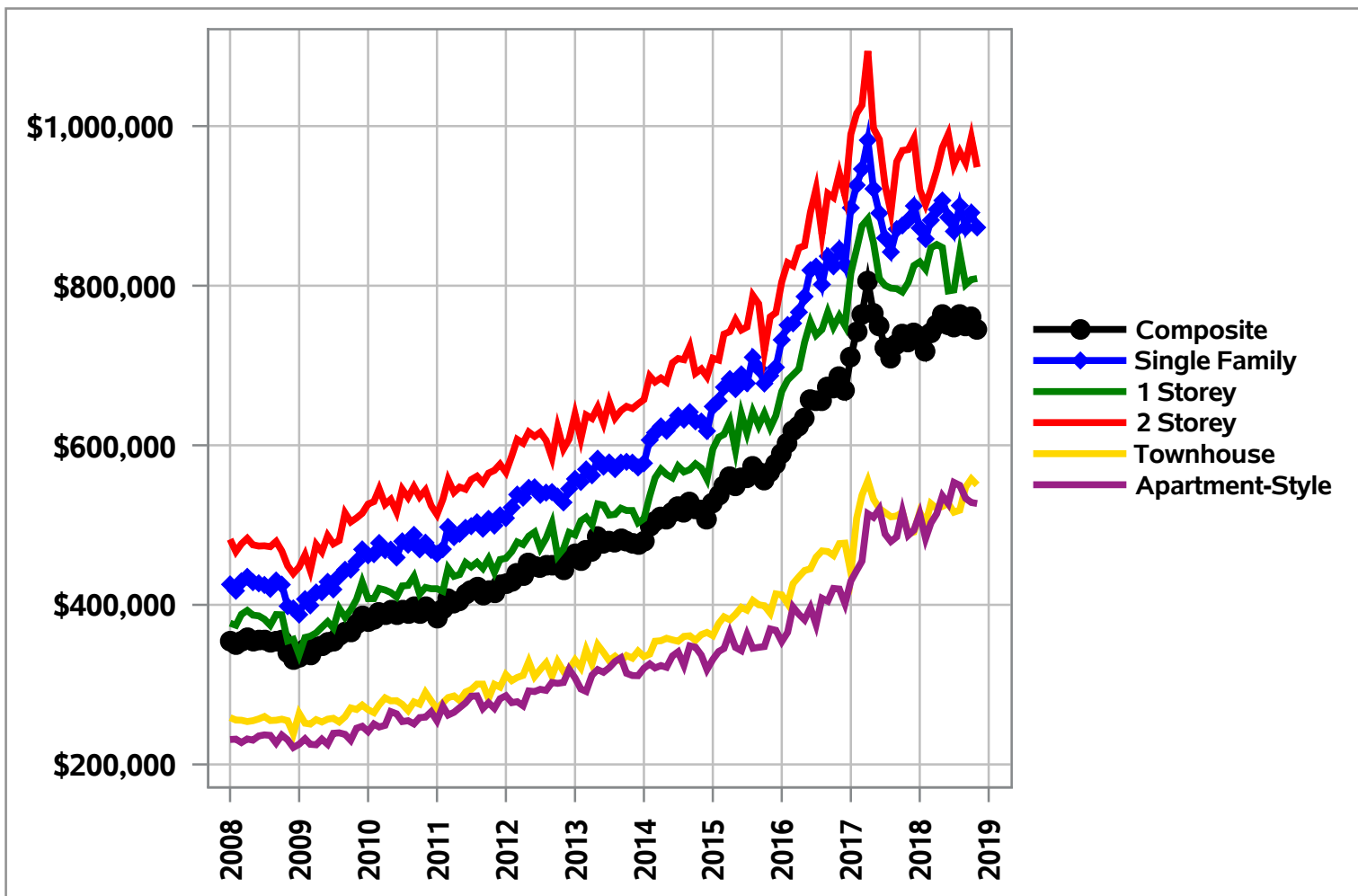
BURLINGTON (30)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$744,800	-2.1	-2.5	-2.6	2.2	31.4	56.1
Single Family	\$873,000	-2.1	-3.0	-3.7	-1.0	27.0	51.0
One Storey	\$809,000	0.2	-3.8	-4.6	0.6	30.1	56.1
Two Storey	\$948,500	-3.8	-2.0	-2.5	-2.3	24.6	46.8
Townhouse	\$550,300	-1.3	6.1	5.1	12.5	41.2	65.2
Apartment-Style	\$527,000	-0.2	-4.1	-1.8	8.2	42.5	69.2

MLS® HPI Benchmark Price



BURLINGTON (30)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1582
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (30)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1364
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7564
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1967
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7257
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (30)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1225
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

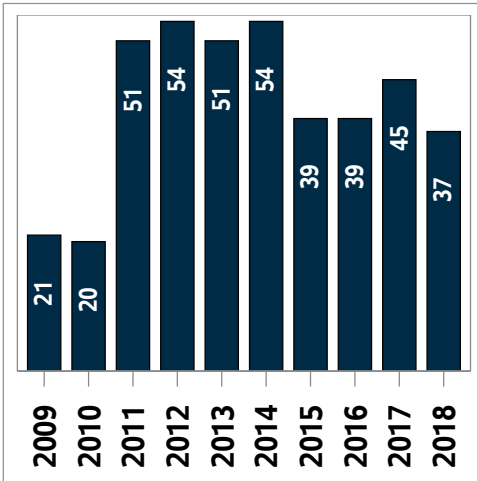
Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1119
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

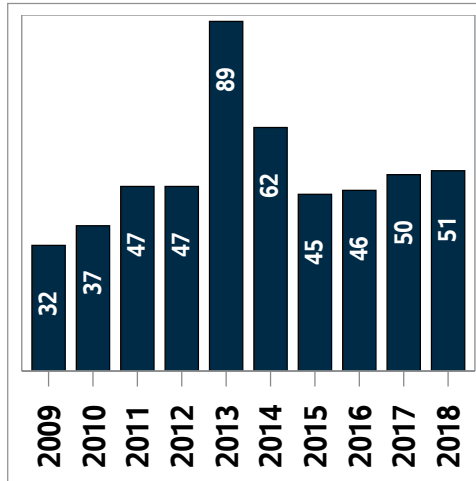
BURLINGTON (31)

MLS® Residential Market Activity

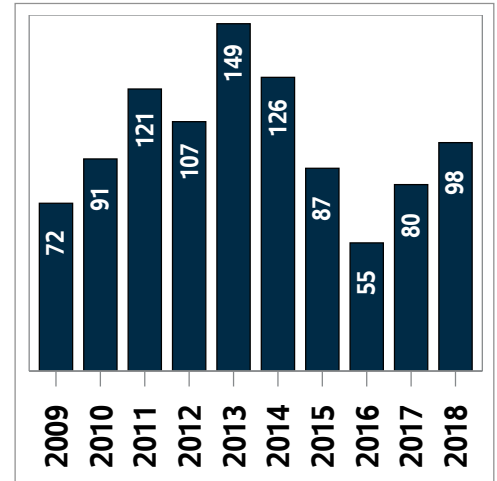
Sales Activity
(November only)



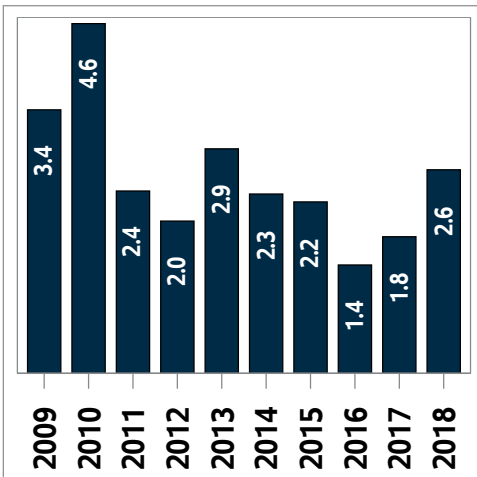
New Listings
(November only)



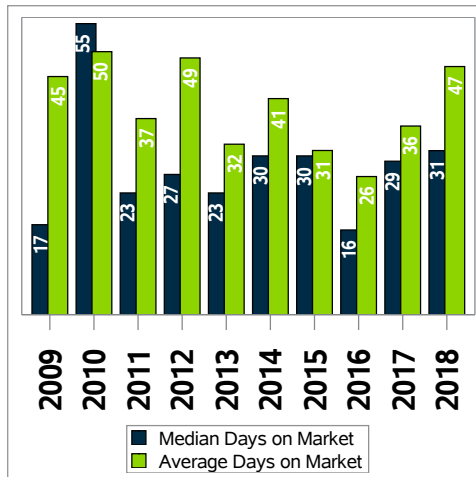
Active Listings
(November only)



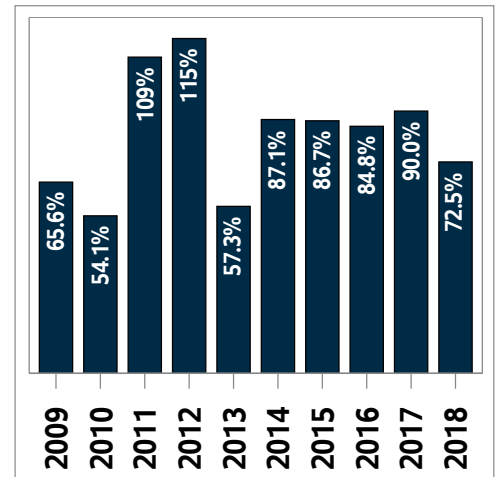
Months of Inventory
(November only)



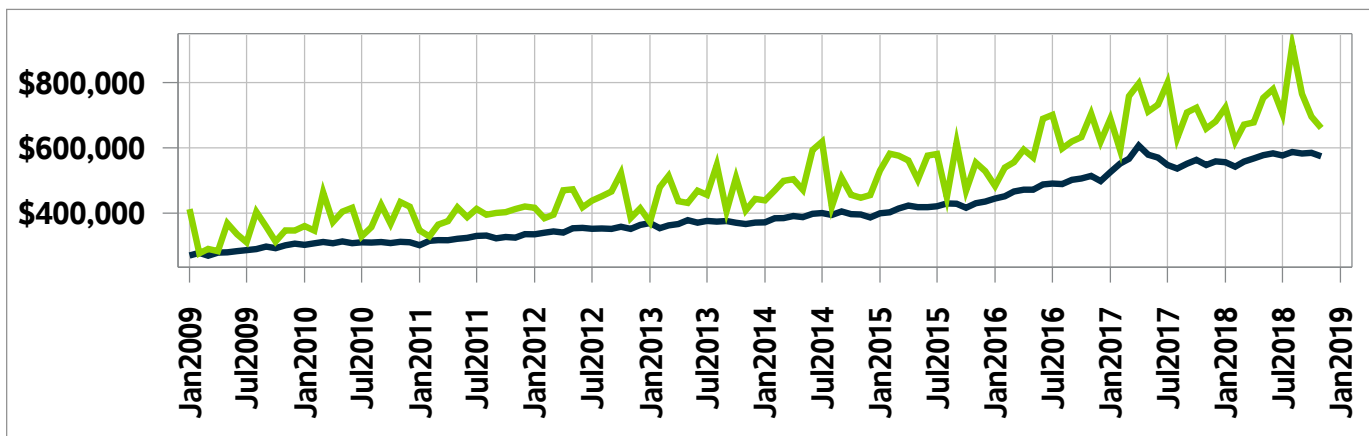
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



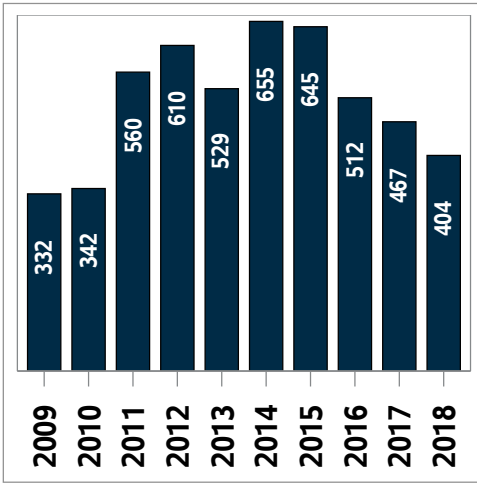
MLS® HPI Composite Benchmark Price and Average Price



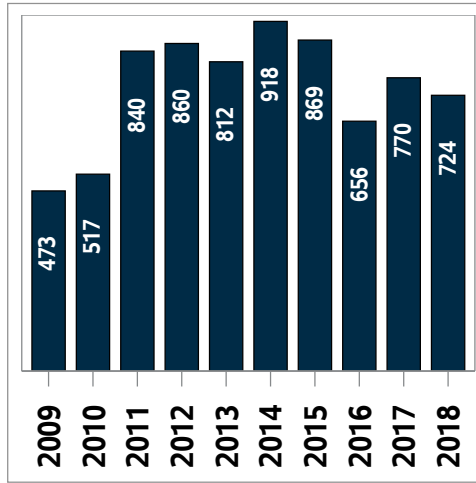
BURLINGTON (31)

MLS® Residential Market Activity

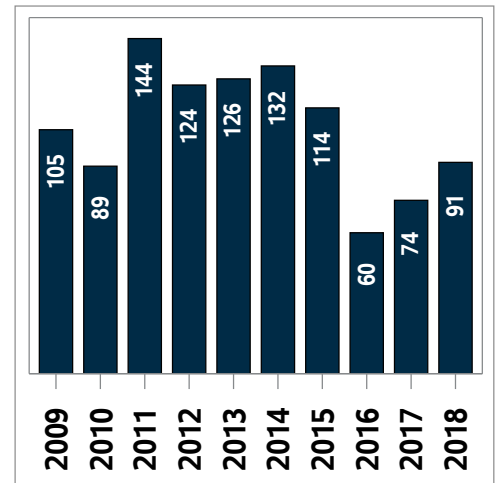
Sales Activity
(November Year-to-date)



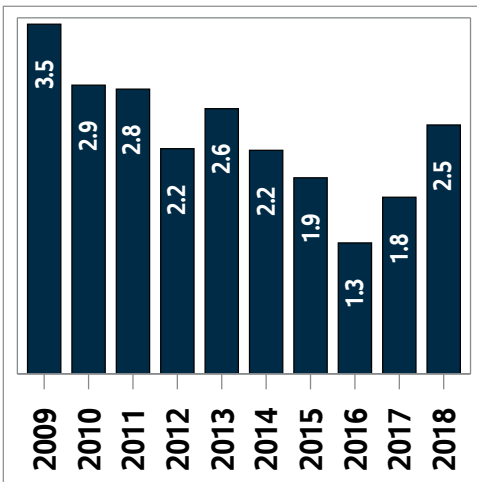
New Listings
(November Year-to-date)



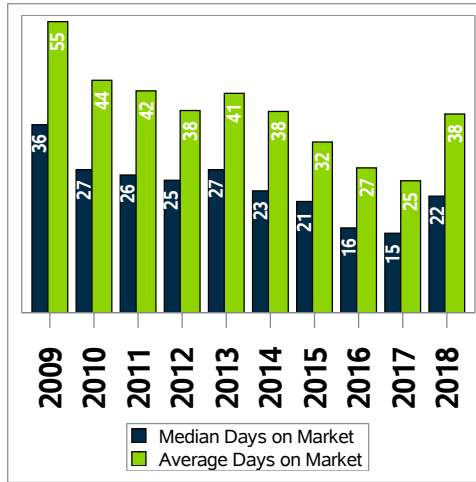
Active Listings¹
(November Year-to-date)



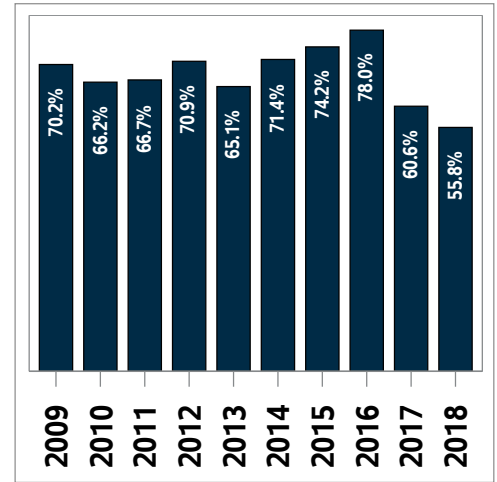
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON (31)

MLS® Residential Market Activity

Actual	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	37	-17.8	-5.1	-5.1	-27.5	-27.5	54.2
Dollar Volume	\$24,449,300	-17.6	-11.0	13.0	17.3	16.1	252.3
New Listings	51	2.0	10.9	13.3	-42.7	8.5	37.8
Active Listings	98	22.5	78.2	12.6	-34.2	-19.0	-43.7
Sales to New Listings Ratio ¹	72.5	90.0	84.8	86.7	57.3	108.5	64.9
Months of Inventory ²	2.6	1.8	1.4	2.2	2.9	2.4	7.3
Average Price	\$660,792	0.3	-6.2	19.1	61.7	60.1	128.5
Median Price	\$633,400	11.1	-4.8	12.1	98.6	62.4	115.4
Sales to List Price Ratio	97.9	97.3	100.4	97.2	97.1	95.9	96.7
Median Days on Market	31.0	29.0	16.0	30.0	23.0	23.0	63.5
Average Days on Market	46.9	35.6	26.1	31.0	32.2	37.1	77.5

Year-to-date	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	404	-13.5	-21.1	-37.4	-23.6	-27.9	-19.5
Dollar Volume	\$292,848,799	-11.7	-6.3	-16.8	20.8	35.3	72.3
New Listings	724	-6.0	10.4	-16.7	-10.8	-13.8	-11.7
Active Listings ³	91	21.9	49.9	-20.5	-28.3	-36.9	-40.6
Sales to New Listings Ratio ⁴	55.8	60.6	78.0	74.2	65.1	66.7	61.2
Months of Inventory ⁵	2.5	1.8	1.3	1.9	2.6	2.8	3.3
Average Price	\$724,873	2.1	18.8	32.9	58.2	87.5	114.1
Median Price	\$650,000	-6.5	13.9	30.0	55.5	80.6	109.6
Sales to List Price Ratio	98.1	100.0	99.5	97.7	96.5	96.6	96.2
Median Days on Market	22.0	15.0	16.0	21.0	27.0	26.0	34.0
Average Days on Market	37.5	24.9	27.3	32.2	41.4	41.9	49.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

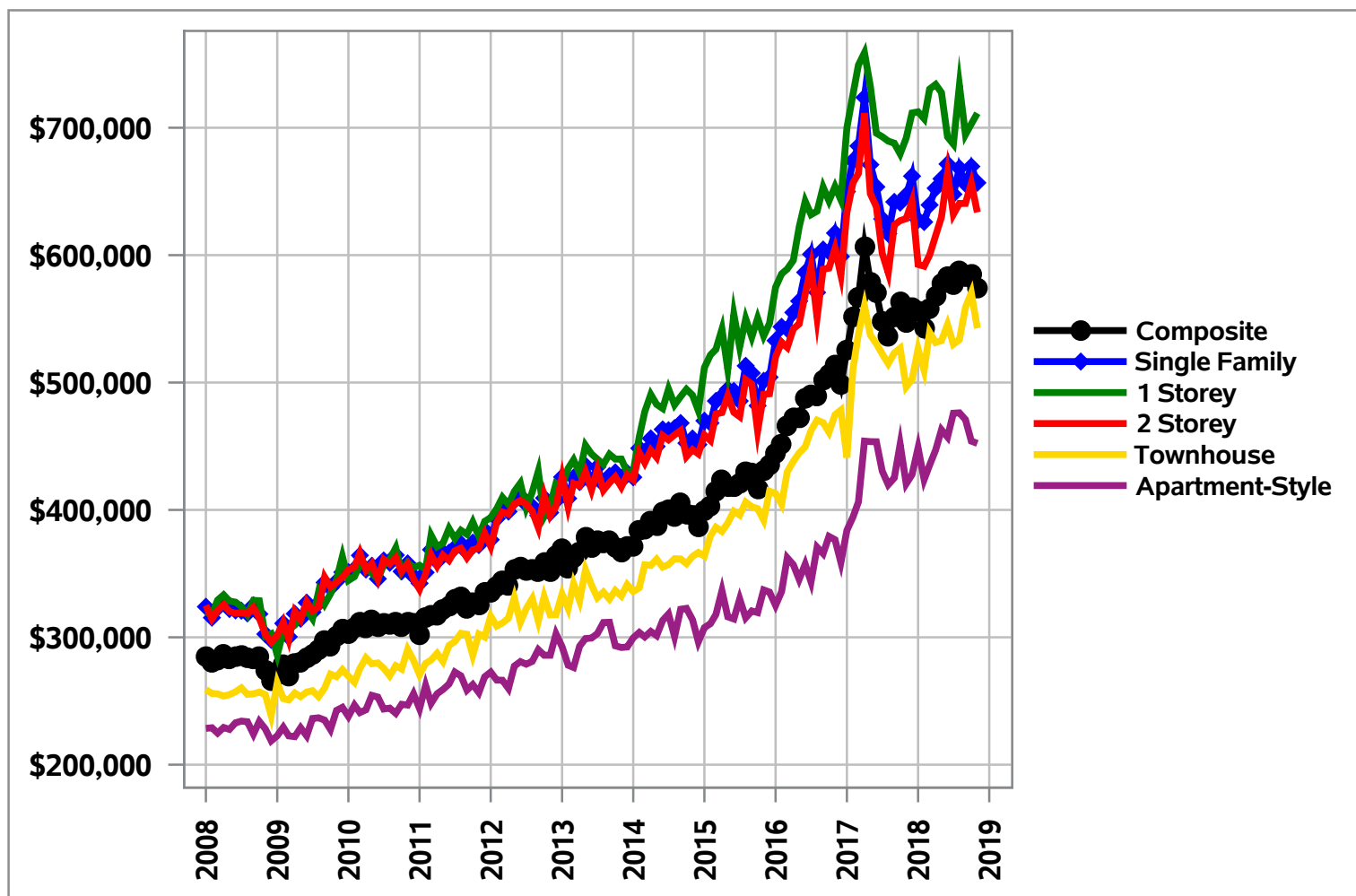
BURLINGTON (31)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$574,100	-1.8	-2.2	-0.6	4.9	33.4	56.6
Single Family	\$656,800	-1.9	-1.7	-0.5	1.5	31.0	55.2
One Storey	\$711,400	1.2	-3.0	-2.2	2.8	32.6	61.7
Two Storey	\$633,600	-3.5	-1.1	0.6	0.8	29.1	51.6
Townhouse	\$542,600	-4.9	1.7	1.8	9.3	38.4	63.2
Apartment-Style	\$452,200	-0.4	-5.0	-2.3	7.5	34.1	54.9

MLS® HPI Benchmark Price



BURLINGTON (31)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1197
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5122
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (31)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1195
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7781
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1379
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4544
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Attached
Wastewater Disposal	Municipal sewers

BURLINGTON (31)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1192
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

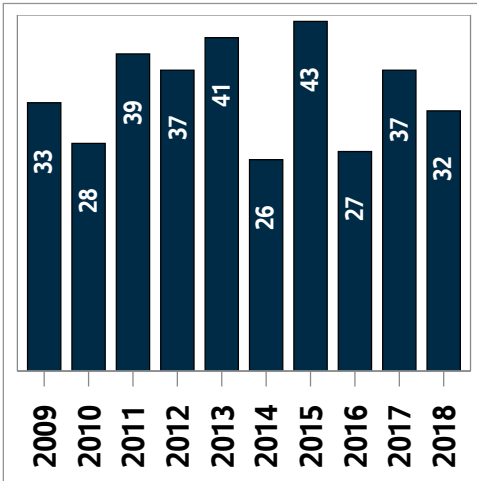
Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1041
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Pool	In ground
Wastewater Disposal	Municipal sewers

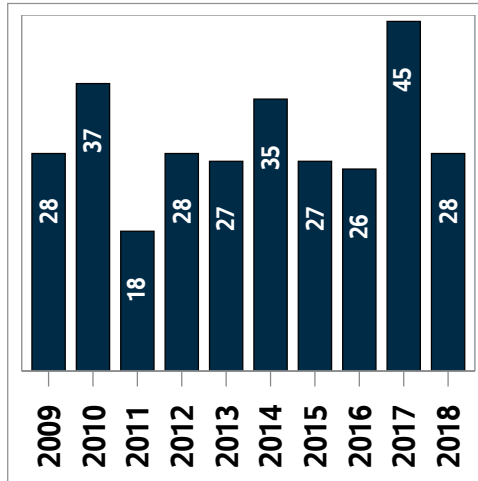
BURLINGTON (32)

MLS® Residential Market Activity

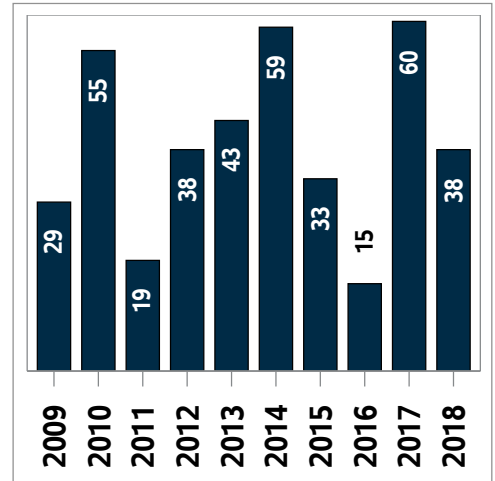
Sales Activity
(November only)



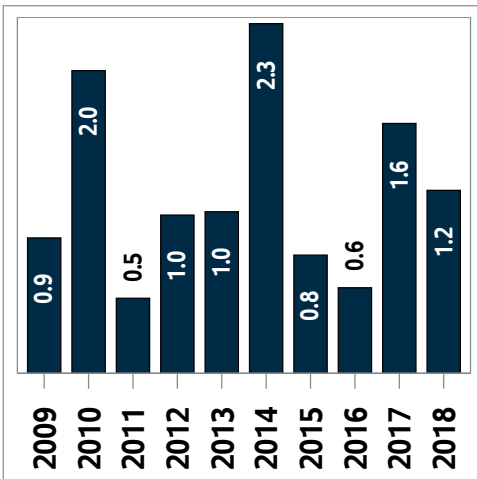
New Listings
(November only)



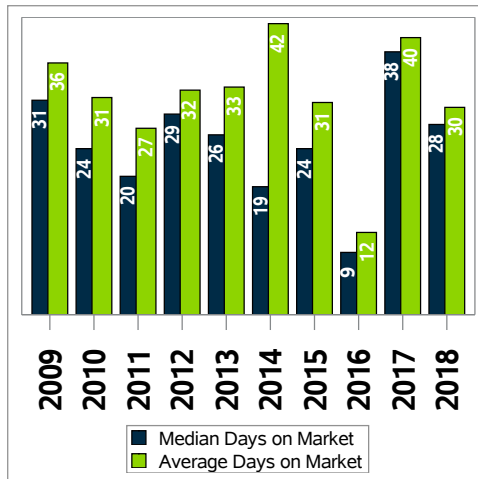
Active Listings
(November only)



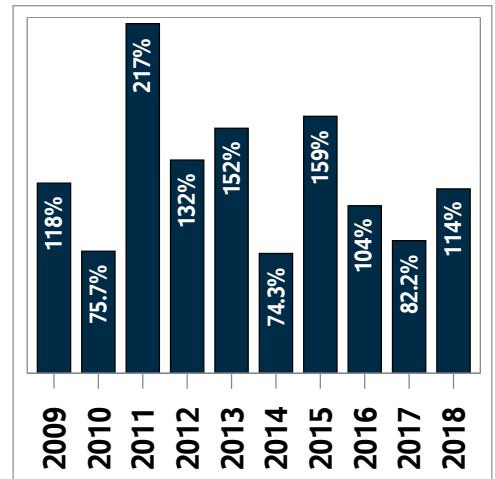
Months of Inventory
(November only)



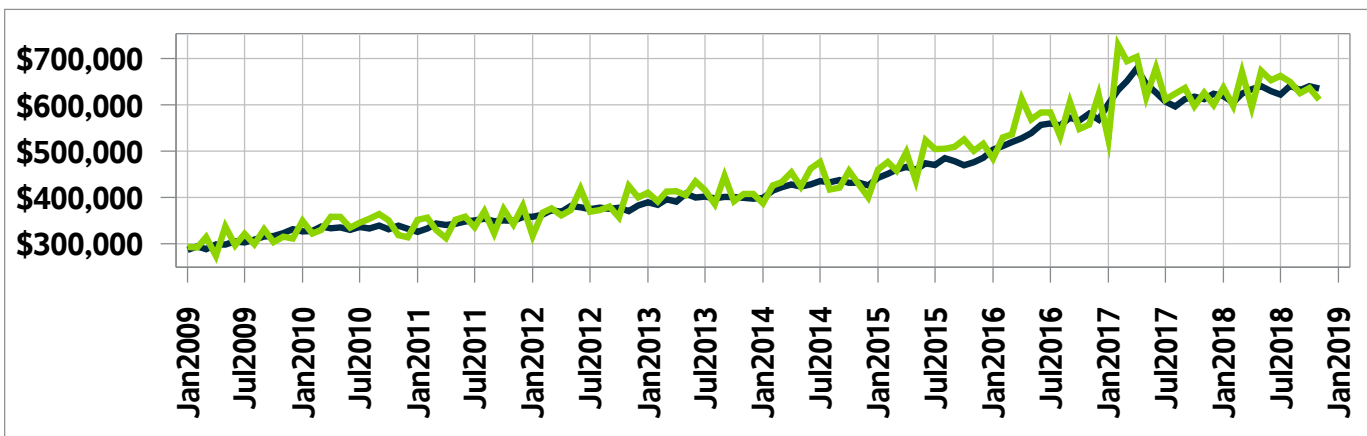
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



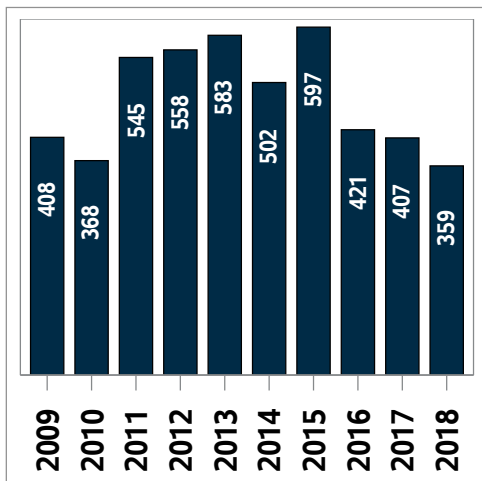
MLS® HPI Composite Benchmark Price and Average Price



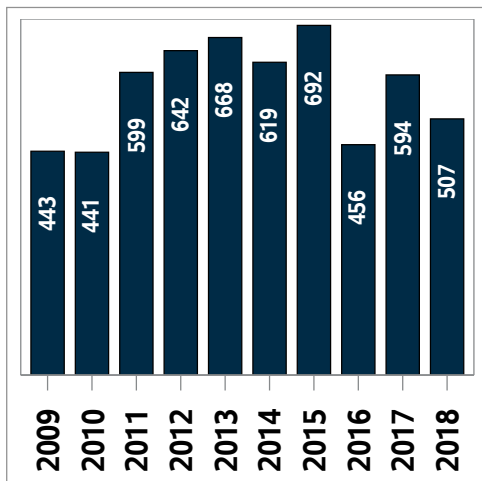
BURLINGTON (32)

MLS® Residential Market Activity

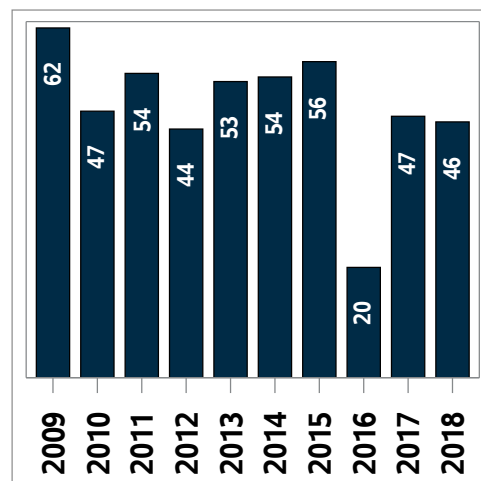
Sales Activity
(November Year-to-date)



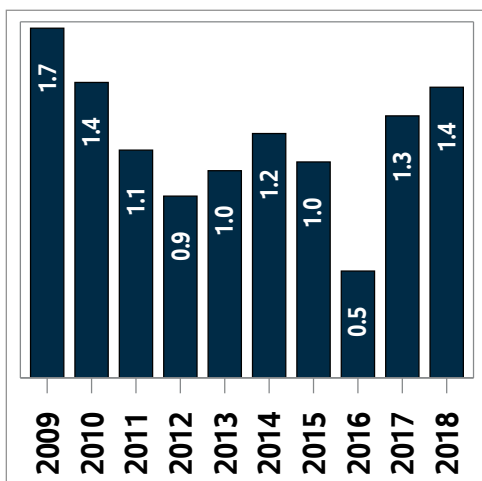
New Listings
(November Year-to-date)



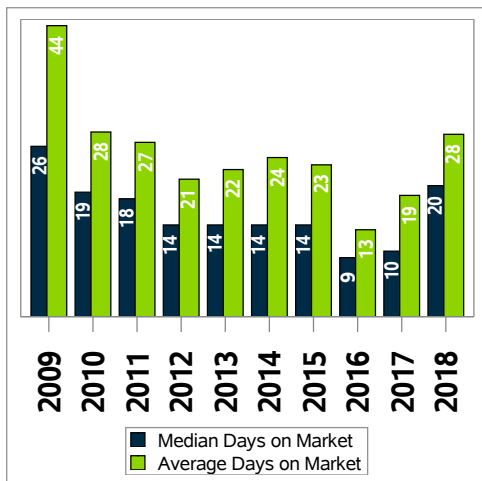
Active Listings¹
(November Year-to-date)



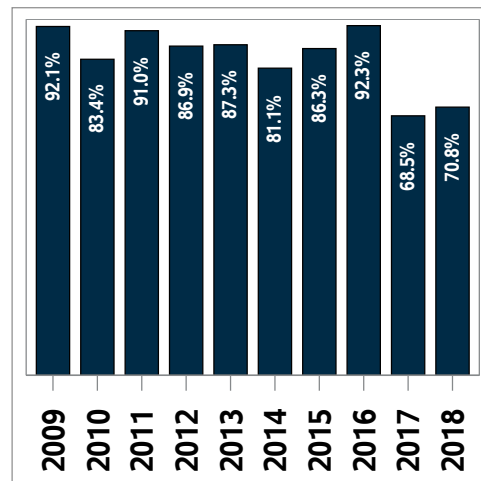
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON (32)

MLS® Residential Market Activity

Actual	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	32	-13.5	18.5	-25.6	-22.0	-17.9	14.3
Dollar Volume	\$19,553,788	-15.6	29.9	-9.2	17.0	46.6	142.8
New Listings	28	-37.8	7.7	3.7	3.7	55.6	-44.0
Active Listings	38	-36.7	153.3	15.2	-11.6	100.0	-69.8
Sales to New Listings Ratio ¹	114.3	82.2	103.8	159.3	151.9	216.7	56.0
Months of Inventory ²	1.2	1.6	0.6	0.8	1.0	0.5	4.5
Average Price	\$611,056	-2.4	9.6	22.1	49.9	78.7	112.5
Median Price	\$634,500	-5.7	15.4	22.0	48.2	87.7	122.6
Sales to List Price Ratio	97.9	97.0	103.6	99.1	98.2	98.2	90.8
Median Days on Market	27.5	38.0	9.0	24.0	26.0	20.0	33.5
Average Days on Market	30.0	40.1	11.9	30.7	32.9	26.9	49.5

Year-to-date	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	359	-11.8	-14.7	-39.9	-38.4	-34.1	-36.5
Dollar Volume	\$230,173,322	-13.3	-3.6	-21.4	-4.1	22.4	38.1
New Listings	507	-14.6	11.2	-26.7	-24.1	-15.4	-37.3
Active Listings ³	46	-2.1	131.9	-19.1	-13.6	-15.9	-62.8
Sales to New Listings Ratio ⁴	70.8	68.5	92.3	86.3	87.3	91.0	69.8
Months of Inventory ⁵	1.4	1.3	0.5	1.0	1.0	1.1	2.4
Average Price	\$641,151	-1.7	13.0	30.6	55.8	85.8	117.3
Median Price	\$641,000	0.2	14.2	27.2	54.5	88.5	119.9
Sales to List Price Ratio	98.3	103.1	102.3	99.0	98.9	98.2	96.9
Median Days on Market	20.0	10.0	9.0	14.0	14.0	18.0	26.0
Average Days on Market	27.8	18.5	13.3	23.2	22.5	26.6	38.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

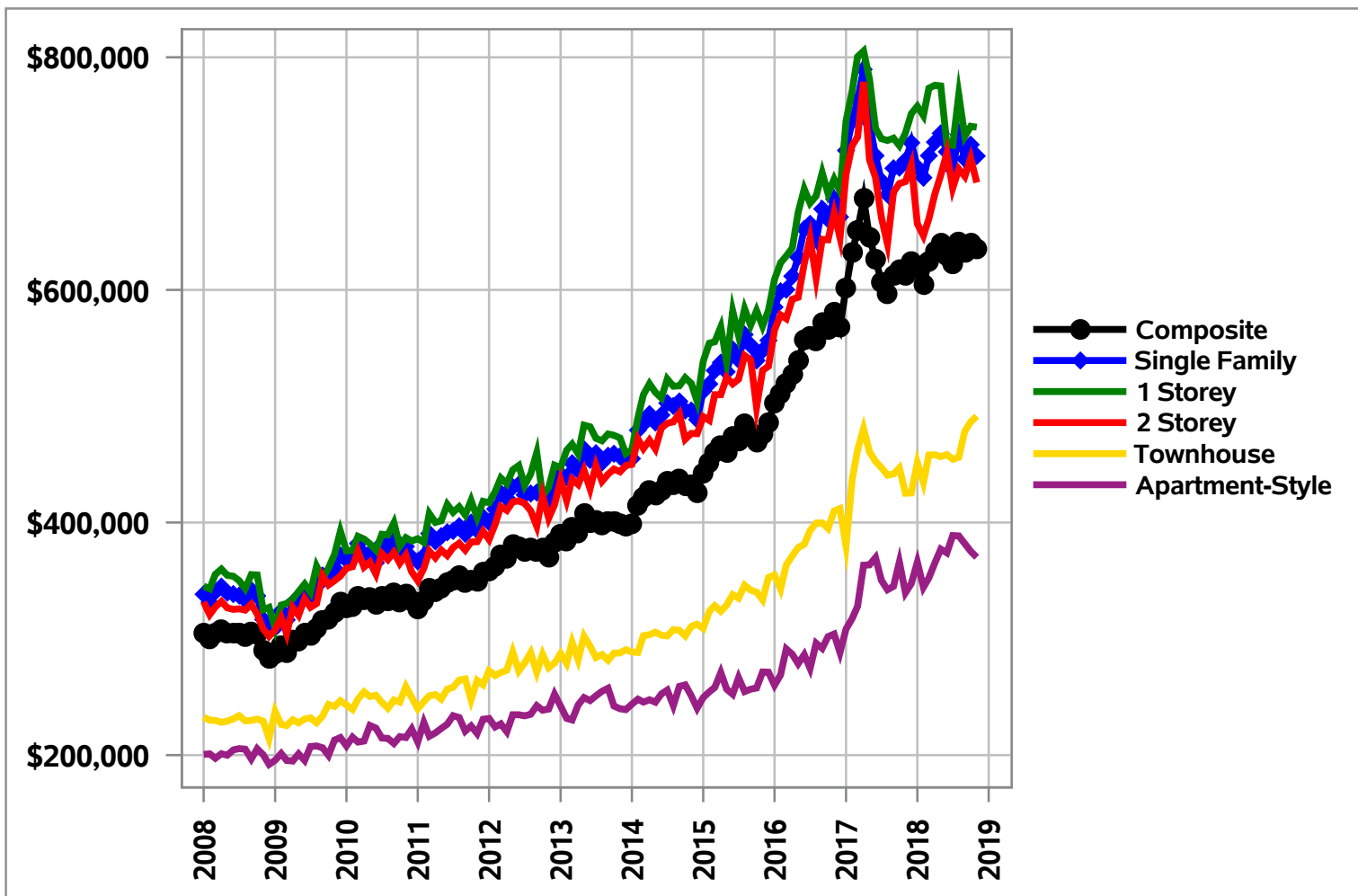
BURLINGTON (32)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$635,200	-0.8	-0.9	-0.8	3.7	33.4	59.2
Single Family	\$715,100	-1.4	-2.5	-2.7	0.5	30.5	56.5
One Storey	\$739,900	-0.1	-3.6	-4.6	0.7	30.1	56.5
Two Storey	\$692,300	-2.9	-1.7	-0.9	-0.1	30.4	56.1
Townhouse	\$491,500	1.0	7.8	7.6	15.6	47.4	70.7
Apartment-Style	\$370,100	-1.4	-4.7	-1.9	9.0	36.3	54.3

MLS® HPI Benchmark Price



BURLINGTON (32)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1277
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1309
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5035
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (32)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1284
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5750
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1365
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3300
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Attached
Wastewater Disposal	Municipal sewers

BURLINGTON (32)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1239
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

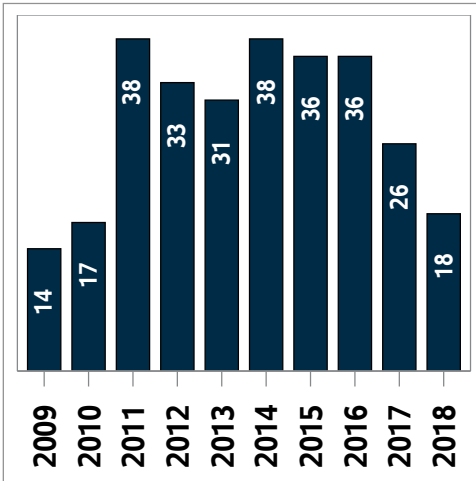
Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1108
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

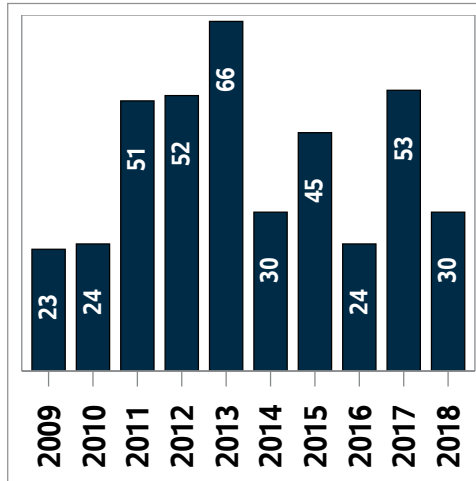
BURLINGTON (33)

MLS® Residential Market Activity

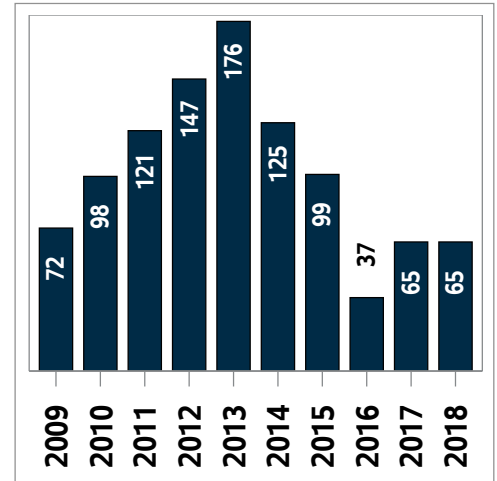
Sales Activity
(November only)



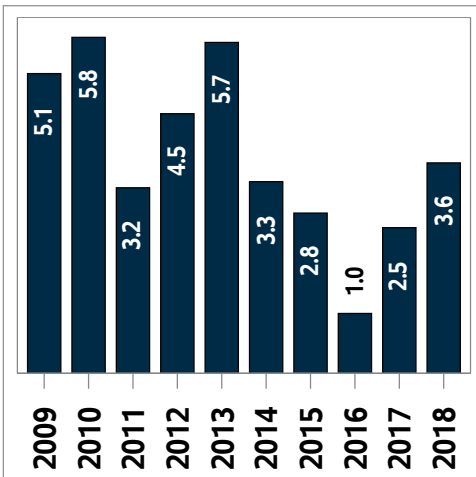
New Listings
(November only)



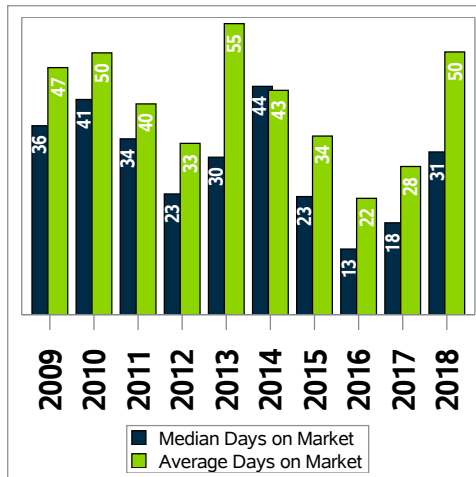
Active Listings
(November only)



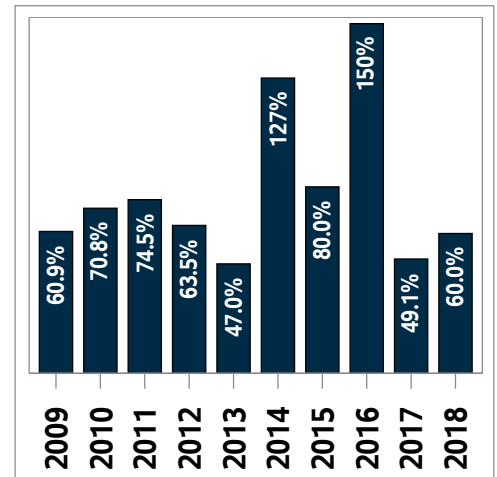
Months of Inventory
(November only)



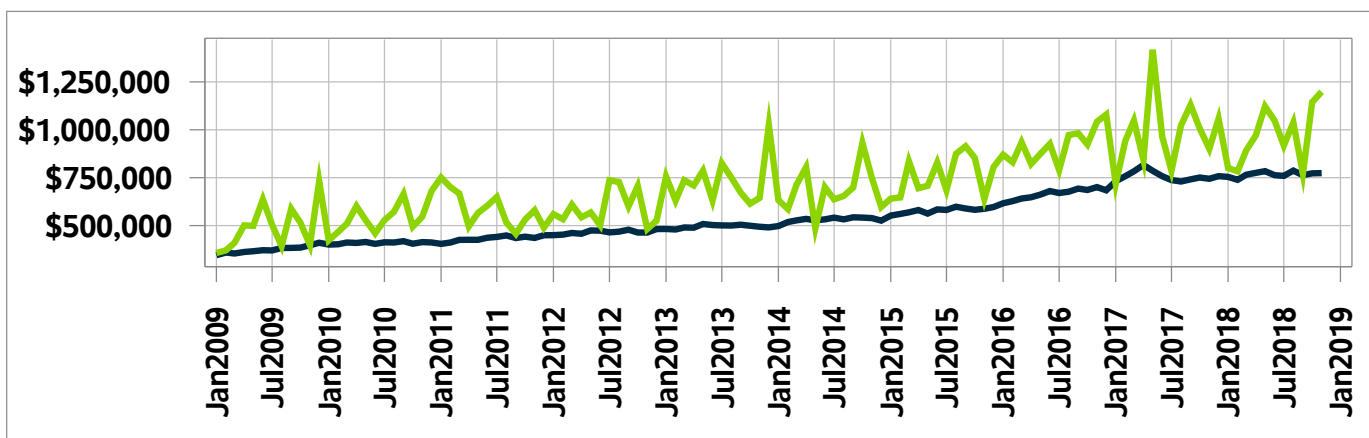
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



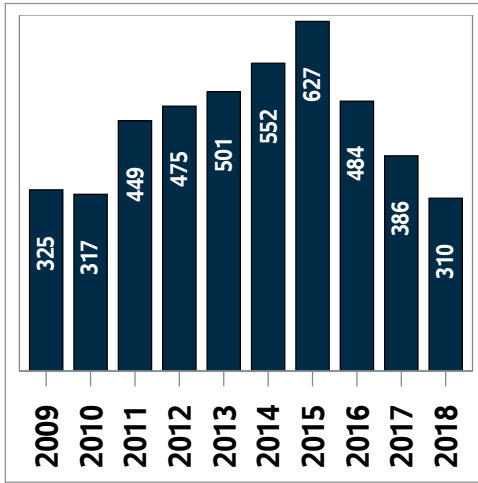
MLS® HPI Composite Benchmark Price and Average Price



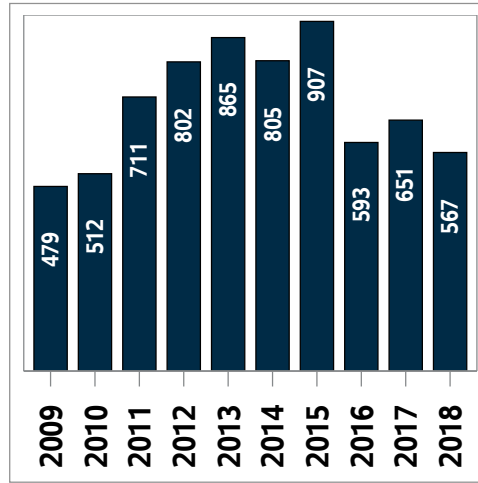
BURLINGTON (33)

MLS® Residential Market Activity

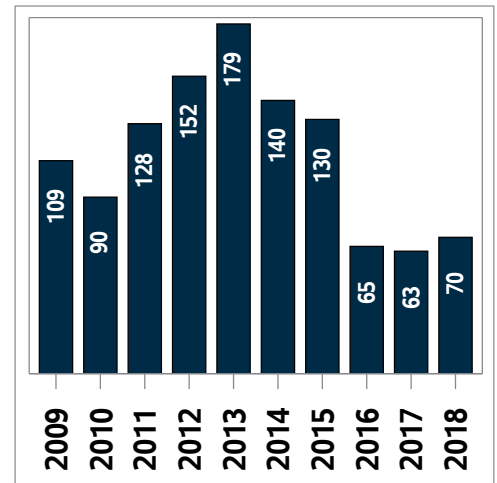
Sales Activity
(November Year-to-date)



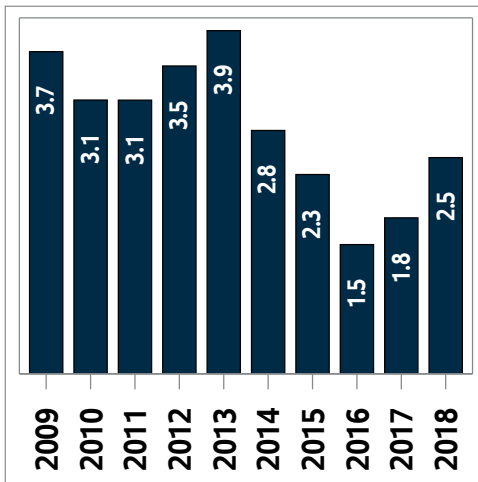
New Listings
(November Year-to-date)



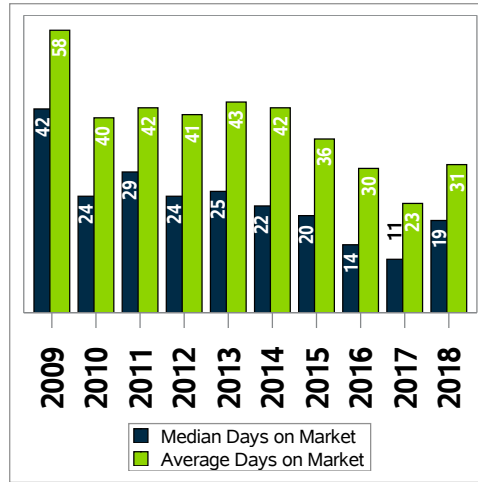
Active Listings¹
(November Year-to-date)



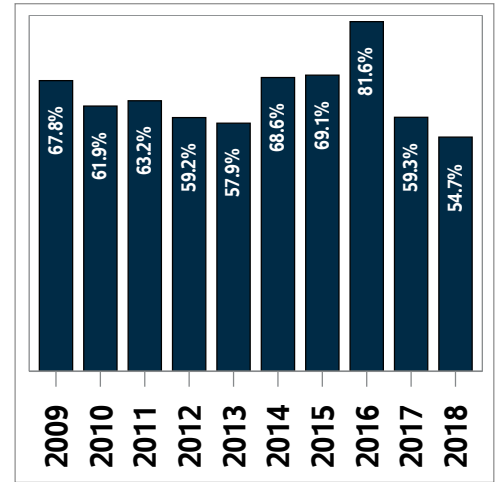
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON (33)

MLS® Residential Market Activity

Actual	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	18	-30.8	-50.0	-50.0	-41.9	-52.6	5.9
Dollar Volume	\$21,574,688	-7.9	-42.5	-6.2	8.0	-2.2	280.7
New Listings	30	-43.4	25.0	-33.3	-54.5	-41.2	-25.0
Active Listings	65	0.0	75.7	-34.3	-63.1	-46.3	-58.1
Sales to New Listings Ratio ¹	60.0	49.1	150.0	80.0	47.0	74.5	42.5
Months of Inventory ²	3.6	2.5	1.0	2.8	5.7	3.2	9.1
Average Price	\$1,198,594	33.1	15.0	87.5	86.0	106.5	259.6
Median Price	\$985,000	13.2	19.8	58.9	90.2	130.4	228.3
Sales to List Price Ratio	96.2	97.0	98.5	98.4	96.5	96.6	96.4
Median Days on Market	31.0	17.5	12.5	22.5	30.0	33.5	28.0
Average Days on Market	50.1	28.2	22.2	34.0	55.5	40.2	38.4

Year-to-date	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	310	-19.7	-36.0	-50.6	-38.1	-31.0	-16.2
Dollar Volume	\$303,539,734	-22.1	-30.3	-36.4	-14.9	15.4	73.3
New Listings	567	-12.9	-4.4	-37.5	-34.5	-20.3	-26.3
Active Listings ³	70	11.3	7.1	-46.4	-61.0	-45.4	-57.7
Sales to New Listings Ratio ⁴	54.7	59.3	81.6	69.1	57.9	63.2	48.1
Months of Inventory ⁵	2.5	1.8	1.5	2.3	3.9	3.1	4.9
Average Price	\$979,160	-3.1	8.8	28.5	37.5	67.1	106.8
Median Price	\$790,000	-8.7	4.0	18.8	38.6	62.9	104.5
Sales to List Price Ratio	97.7	101.5	99.5	98.0	96.8	97.2	95.9
Median Days on Market	19.0	11.0	14.0	20.0	25.0	29.0	36.0
Average Days on Market	30.5	22.5	29.7	35.8	43.4	42.2	45.4

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

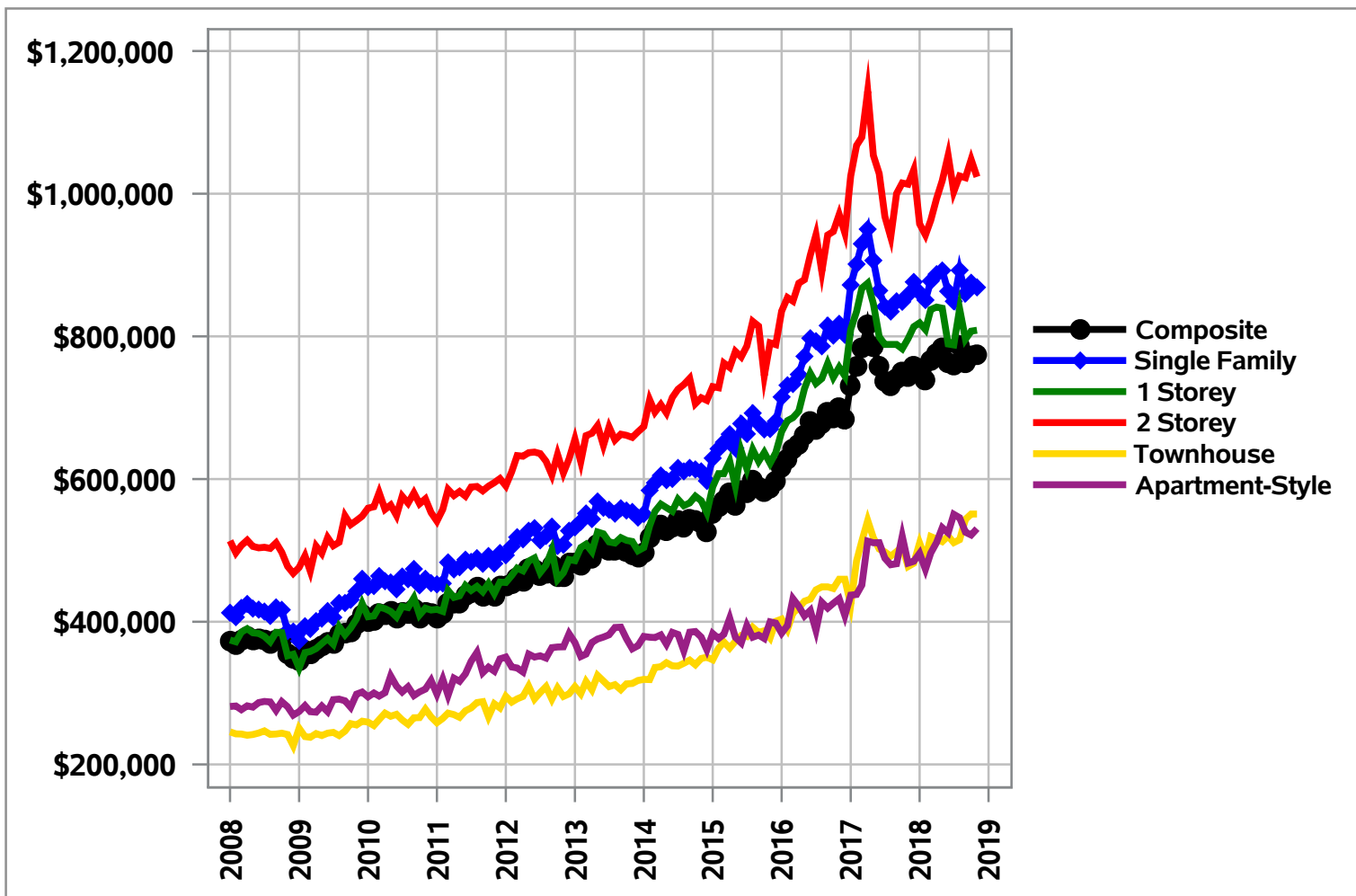
BURLINGTON (33)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$773,900	0.2	-1.7	-1.3	4.0	31.7	56.7
Single Family	\$868,700	-0.7	-2.7	-2.7	1.2	29.6	56.8
One Storey	\$808,600	0.2	-3.6	-3.7	1.5	30.0	57.8
Two Storey	\$1,023,600	-2.3	-0.1	0.5	1.0	29.4	55.5
Townhouse	\$551,000	0.0	7.0	7.6	15.4	46.0	75.8
Apartment-Style	\$530,500	1.7	-2.8	-0.3	10.0	32.7	46.5

MLS® HPI Benchmark Price



BURLINGTON (33)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1346
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1404
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7260
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (33)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7245
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2321
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7735
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (33)

MLS® HPI Benchmark Descriptions

Townhouse

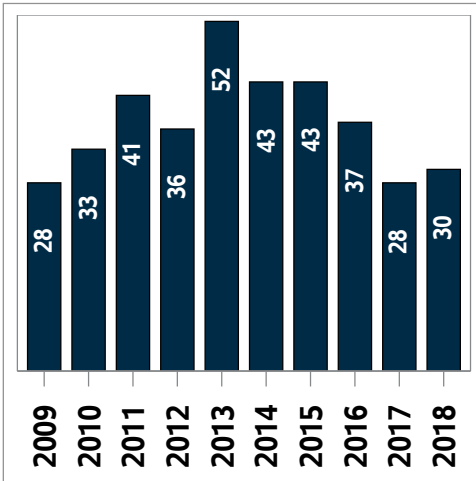
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1249
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment-Style

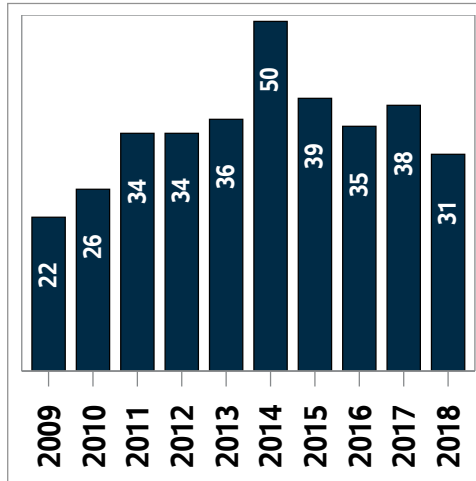
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1224
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

BURLINGTON (34) MLS® Residential Market Activity

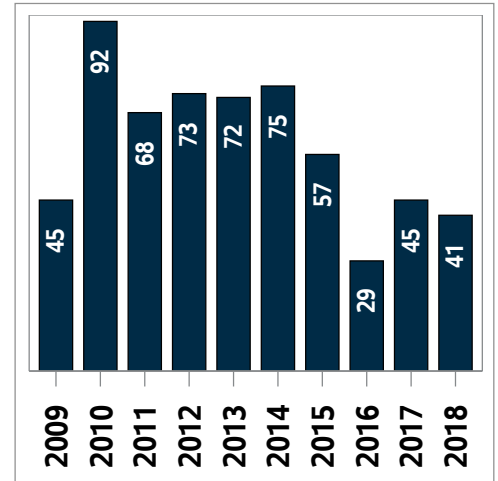
Sales Activity
(November only)



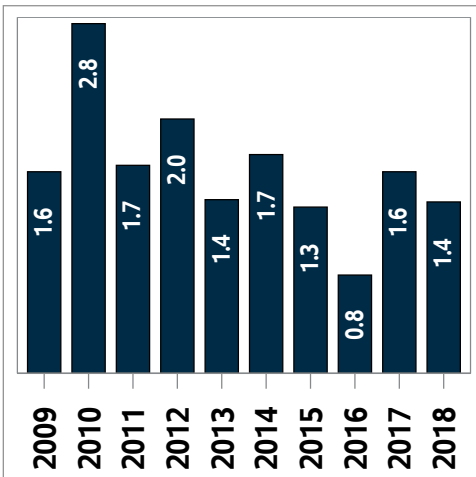
New Listings
(November only)



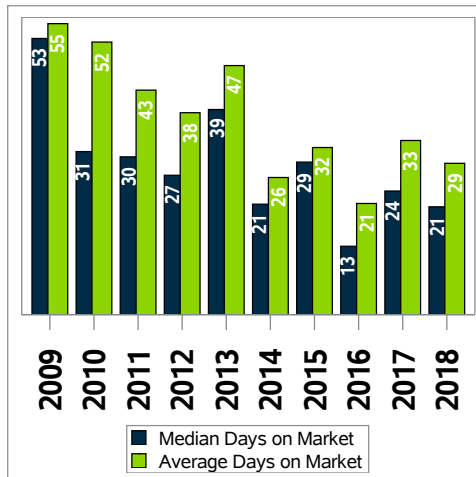
Active Listings
(November only)



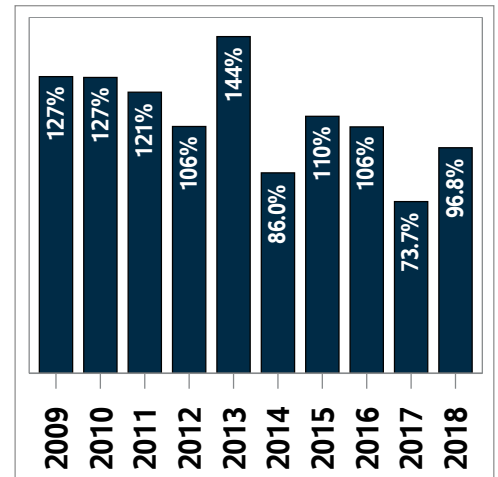
Months of Inventory
(November only)



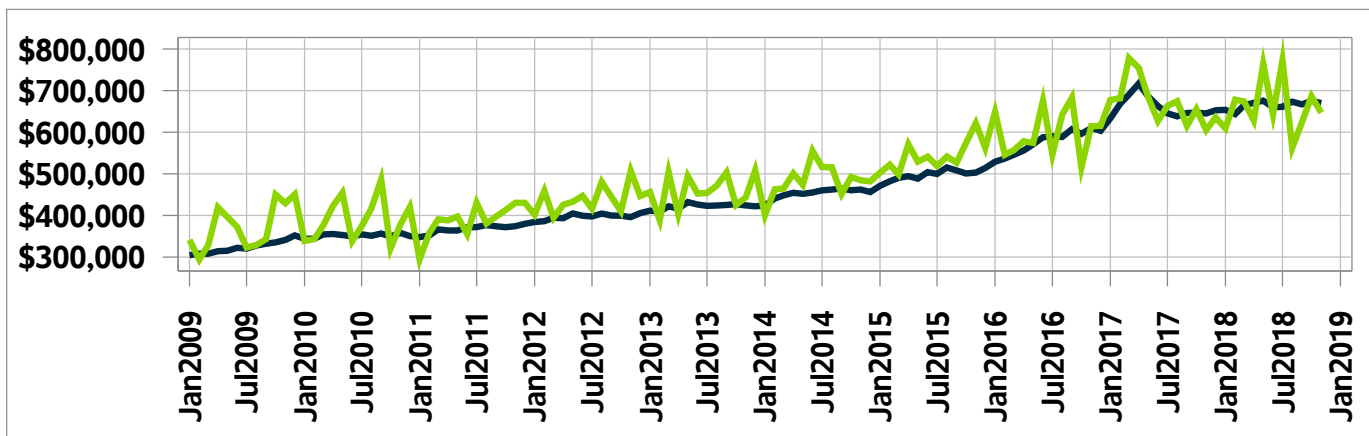
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



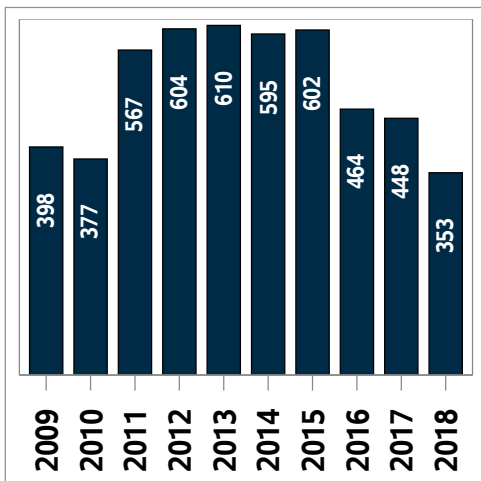
MLS® HPI Composite Benchmark Price and Average Price



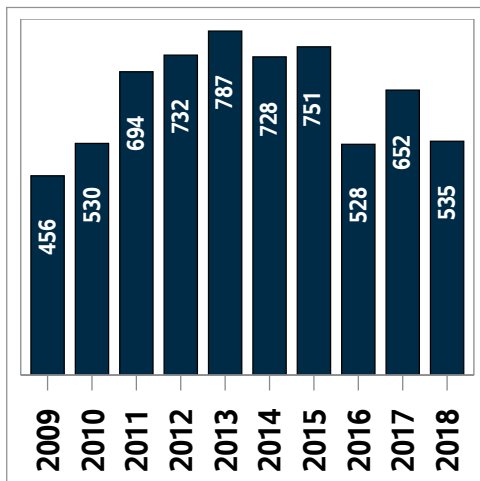
BURLINGTON (34)

MLS® Residential Market Activity

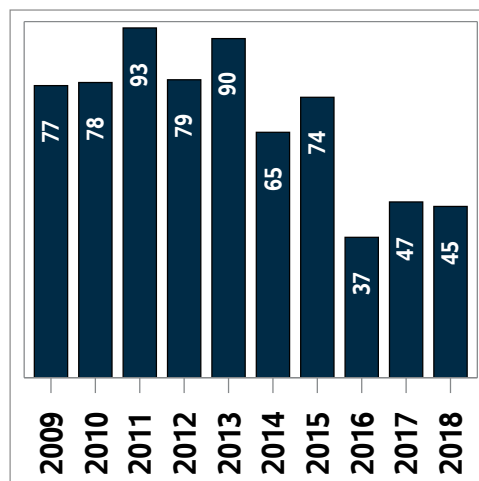
Sales Activity
(November Year-to-date)



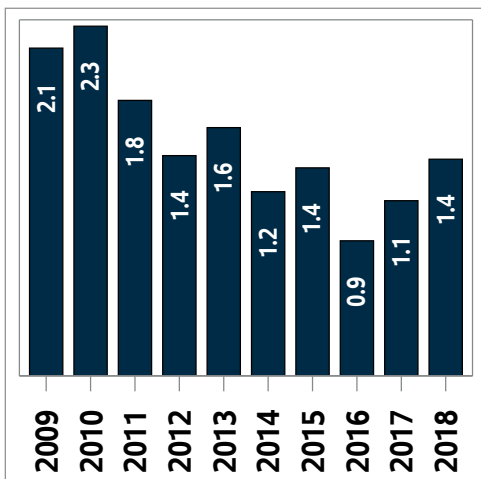
New Listings
(November Year-to-date)



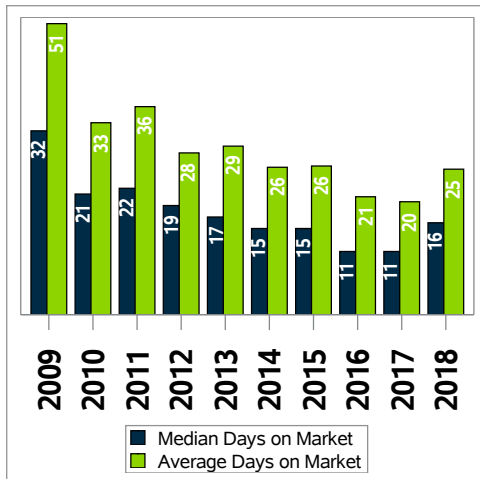
Active Listings¹
(November Year-to-date)



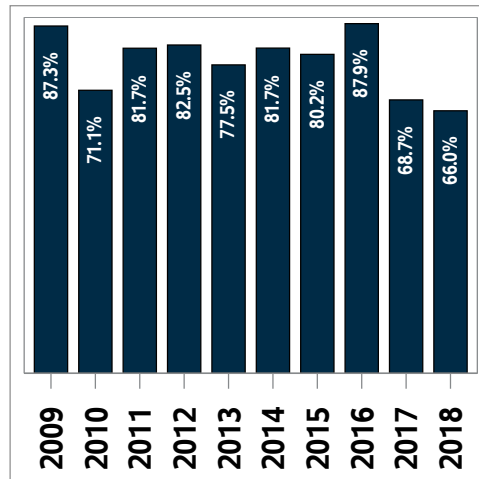
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON (34)

MLS® Residential Market Activity

Actual	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	30	7.1	-18.9	-30.2	-42.3	-26.8	-11.8
Dollar Volume	\$19,408,750	14.5	-14.6	-27.4	-15.8	10.0	60.0
New Listings	31	-18.4	-11.4	-20.5	-13.9	-8.8	-38.0
Active Listings	41	-8.9	41.4	-28.1	-43.1	-39.7	-71.7
Sales to New Listings Ratio ¹	96.8	73.7	105.7	110.3	144.4	120.6	68.0
Months of Inventory ²	1.4	1.6	0.8	1.3	1.4	1.7	4.3
Average Price	\$646,958	6.9	5.3	4.0	45.9	50.3	81.3
Median Price	\$615,000	-3.2	7.9	18.3	51.7	74.2	101.6
Sales to List Price Ratio	97.6	98.0	100.8	99.1	98.3	96.7	97.0
Median Days on Market	20.5	23.5	13.0	29.0	39.0	30.0	48.0
Average Days on Market	28.8	33.1	21.1	31.8	47.3	42.7	56.0

Year-to-date	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	353	-21.2	-23.9	-41.4	-42.1	-37.7	-37.2
Dollar Volume	\$235,458,725	-23.1	-14.6	-27.6	-15.1	7.3	21.1
New Listings	535	-17.9	1.3	-28.8	-32.0	-22.9	-39.1
Active Listings ³	45	-2.5	22.0	-38.9	-49.5	-51.0	-69.9
Sales to New Listings Ratio ⁴	66.0	68.7	87.9	80.2	77.5	81.7	64.0
Months of Inventory ⁵	1.4	1.1	0.9	1.4	1.6	1.8	2.9
Average Price	\$667,022	-2.4	12.3	23.4	46.6	72.3	92.7
Median Price	\$615,000	-3.9	13.9	31.6	51.9	77.5	106.5
Sales to List Price Ratio	98.4	102.9	100.5	98.9	98.6	97.9	97.4
Median Days on Market	16.0	11.0	11.0	15.0	17.0	22.0	32.5
Average Days on Market	25.3	19.7	20.5	25.9	29.3	36.2	44.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

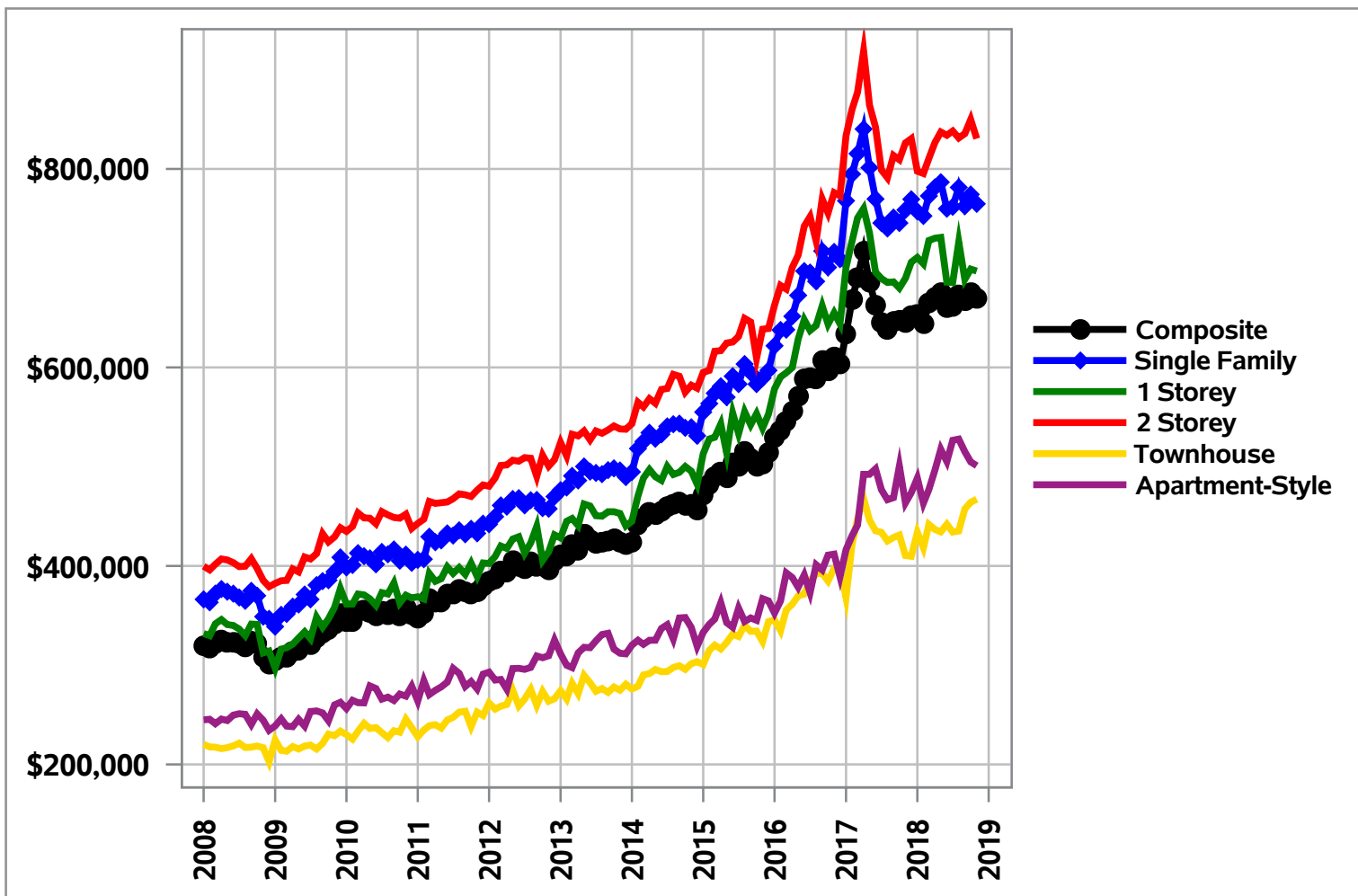
BURLINGTON (34)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$669,900	-0.8	-0.5	-0.9	3.8	33.2	58.0
Single Family	\$764,800	-1.2	-2.1	-2.8	0.8	29.8	54.1
One Storey	\$697,100	-0.3	-4.0	-4.6	1.1	29.4	53.9
Two Storey	\$830,500	-2.3	-0.1	-0.8	0.5	30.1	54.4
Townhouse	\$467,300	0.7	7.4	7.6	13.8	44.3	70.1
Apartment-Style	\$501,000	-0.8	-5.1	-3.2	8.1	36.5	60.6

MLS® HPI Benchmark Price



BURLINGTON (34)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1331
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1394
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6116
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (34)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1237
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6240
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1936
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (34)

MLS® HPI Benchmark Descriptions

Townhouse

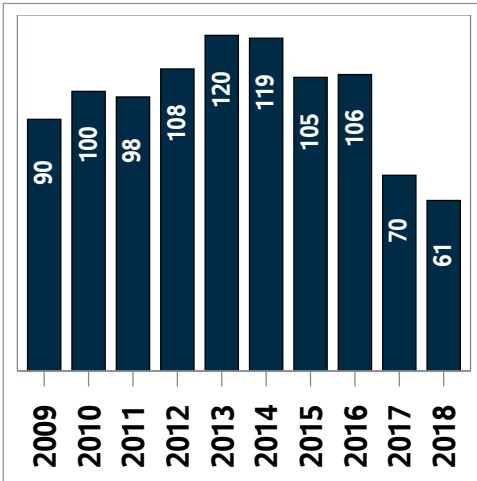
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1282
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment-Style

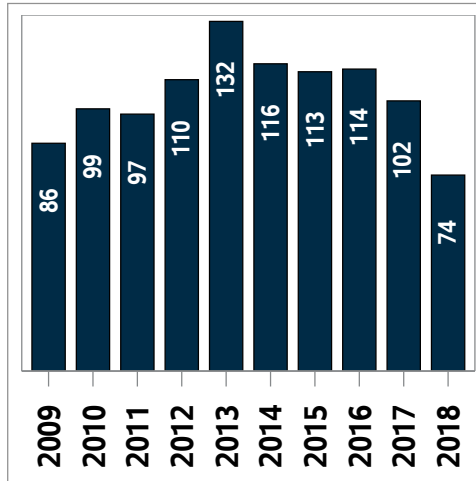
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1223
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

BURLINGTON (35) MLS® Residential Market Activity

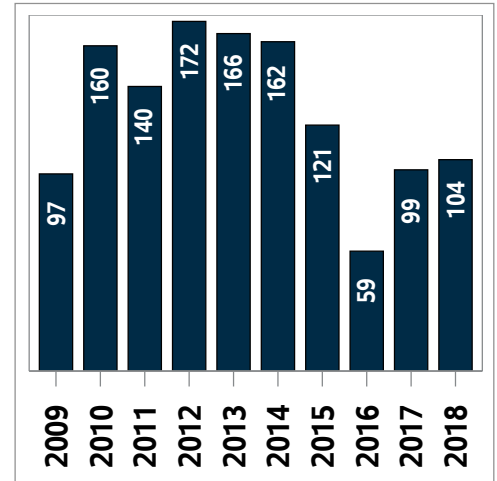
Sales Activity
(November only)



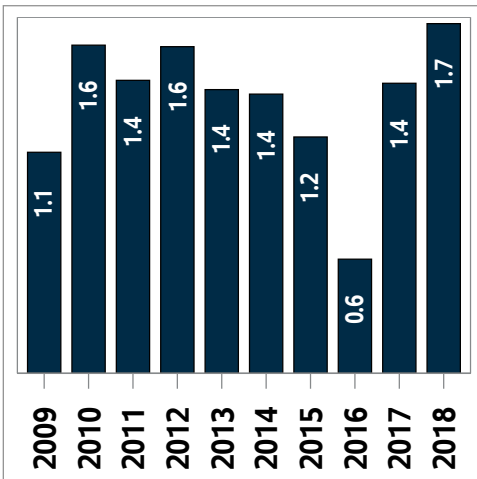
New Listings
(November only)



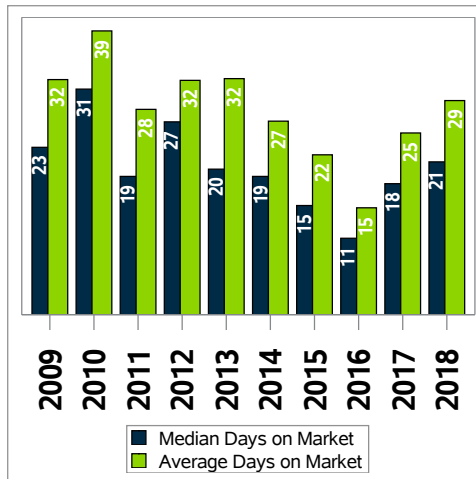
Active Listings
(November only)



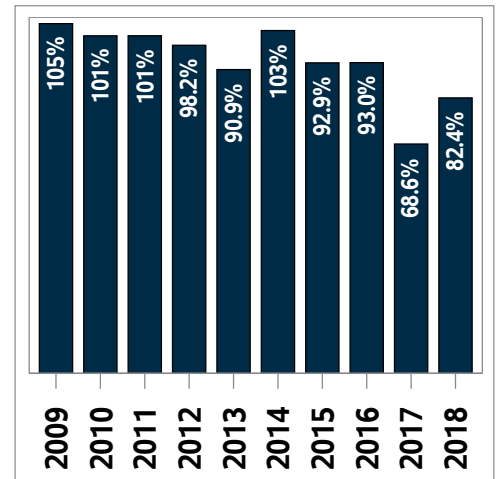
Months of Inventory
(November only)



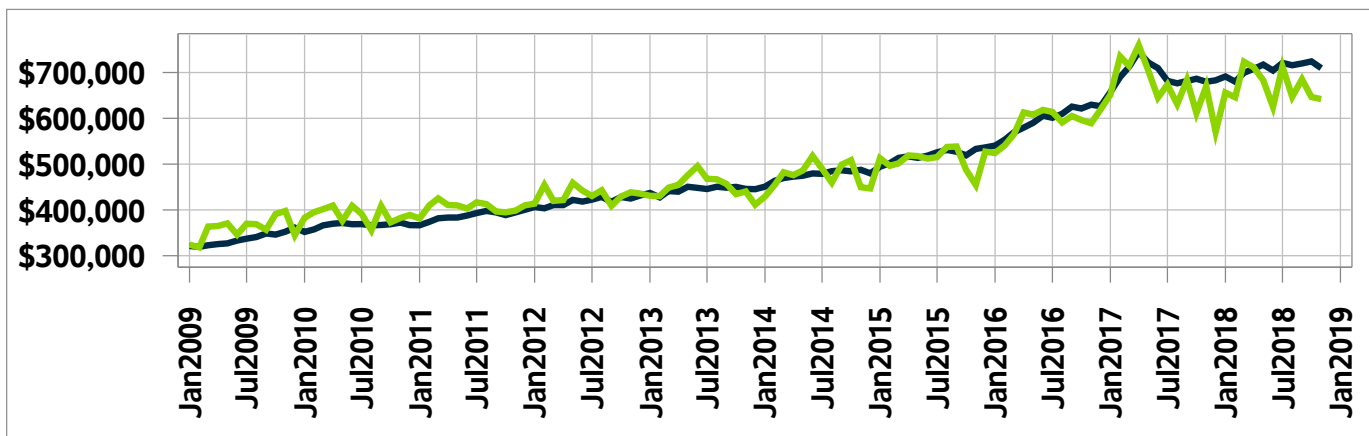
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



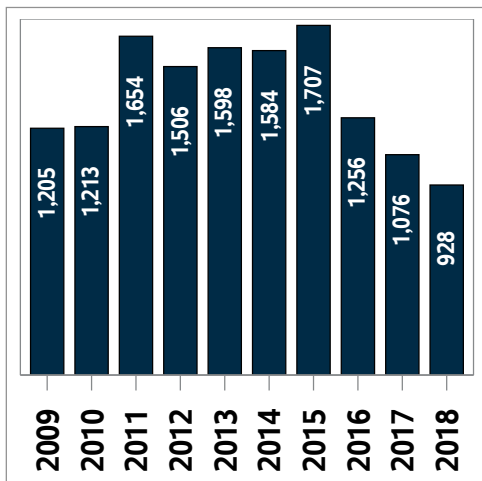
MLS® HPI Composite Benchmark Price and Average Price



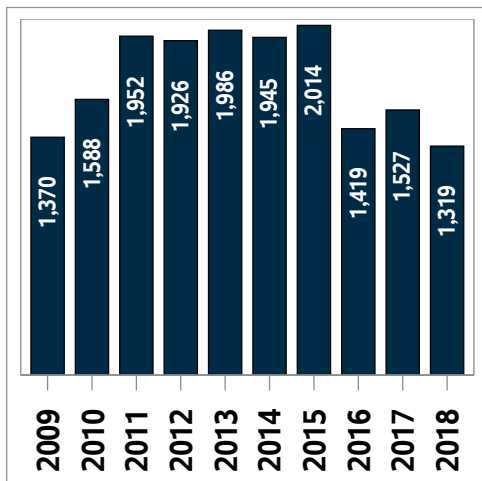
BURLINGTON (35)

MLS® Residential Market Activity

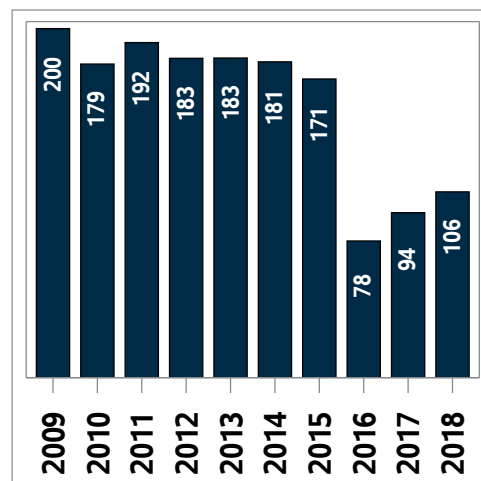
Sales Activity
(November Year-to-date)



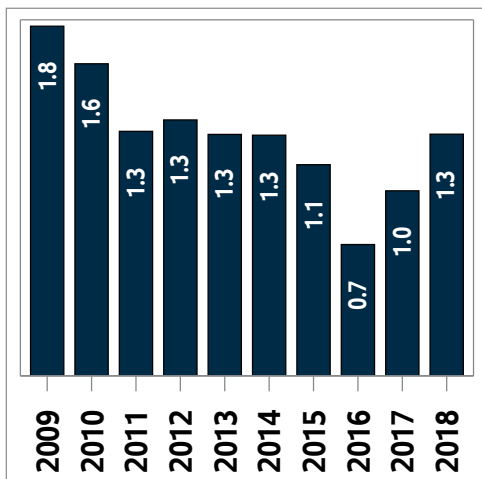
New Listings
(November Year-to-date)



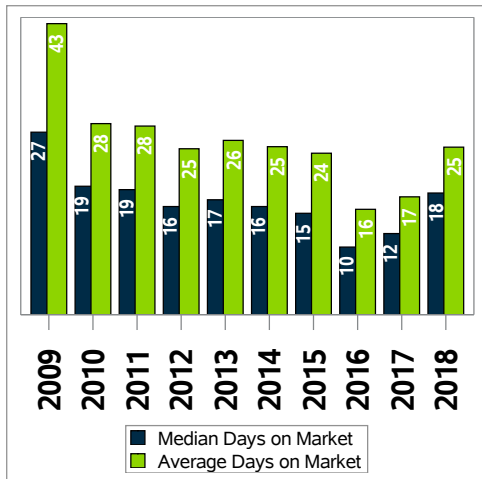
Active Listings¹
(November Year-to-date)



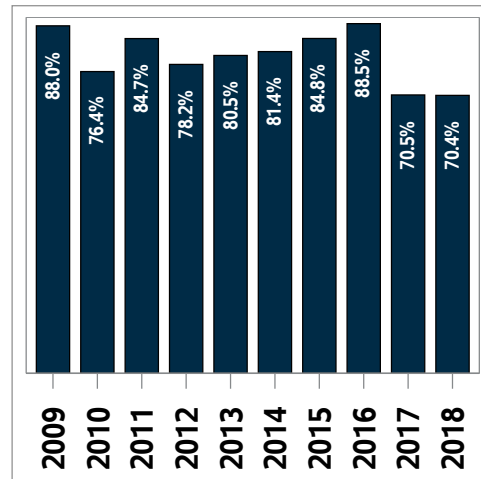
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON (35)

MLS® Residential Market Activity

Actual	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	61	-12.9	-42.5	-41.9	-49.2	-37.8	-9.0
Dollar Volume	\$39,161,838	-16.5	-37.3	-17.9	-25.9	0.3	87.3
New Listings	74	-27.5	-35.1	-34.5	-43.9	-23.7	-38.8
Active Listings	104	5.1	76.3	-14.0	-37.3	-25.7	-75.1
Sales to New Listings Ratio ¹	82.4	68.6	93.0	92.9	90.9	101.0	55.4
Months of Inventory ²	1.7	1.4	0.6	1.2	1.4	1.4	6.2
Average Price	\$641,997	-4.2	8.9	41.3	45.8	61.1	105.7
Median Price	\$630,000	-0.8	8.6	42.9	58.7	65.8	123.8
Sales to List Price Ratio	98.2	98.7	101.3	98.1	98.6	98.5	91.8
Median Days on Market	21.0	18.0	10.5	15.0	20.0	19.0	49.0
Average Days on Market	29.4	25.0	14.7	22.0	32.4	28.2	53.1

Year-to-date	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	928	-13.8	-26.1	-45.6	-41.9	-43.9	-45.3
Dollar Volume	\$624,957,015	-15.4	-16.3	-28.2	-14.6	-7.3	6.1
New Listings	1,319	-13.6	-7.0	-34.5	-33.6	-32.4	-48.4
Active Listings ³	106	12.6	35.9	-37.8	-41.9	-44.5	-73.9
Sales to New Listings Ratio ⁴	70.4	70.5	88.5	84.8	80.5	84.7	66.4
Months of Inventory ⁵	1.3	1.0	0.7	1.1	1.3	1.3	2.6
Average Price	\$673,445	-1.9	13.3	32.0	47.1	65.2	93.9
Median Price	\$630,000	-3.0	11.5	32.4	49.8	71.2	100.0
Sales to List Price Ratio	98.3	102.9	101.9	99.1	98.5	98.4	97.1
Median Days on Market	18.0	12.0	10.0	15.0	17.0	18.5	29.0
Average Days on Market	24.8	17.4	15.6	23.9	25.8	27.9	39.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

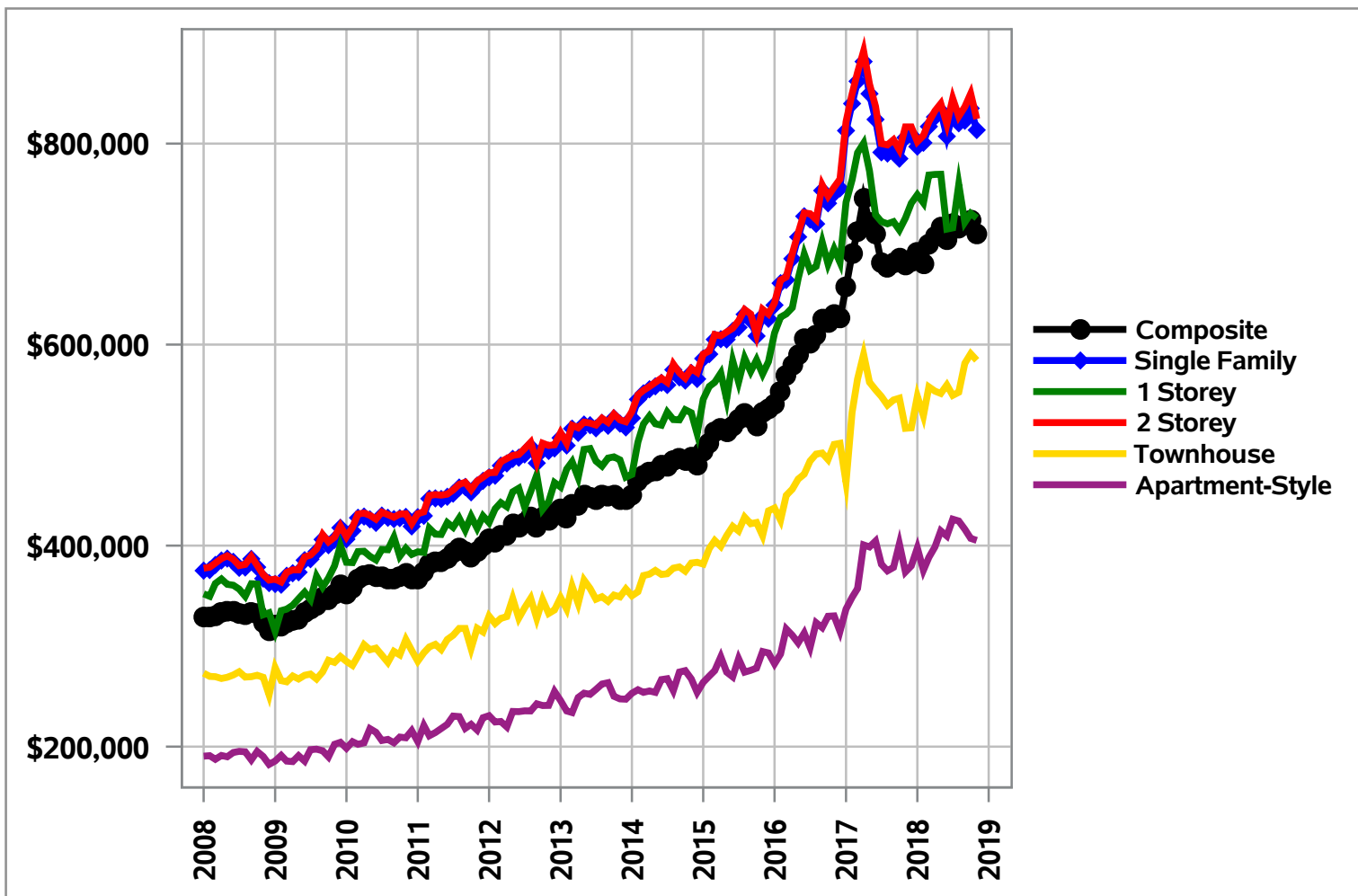
BURLINGTON (35)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$709,600	-2.0	-0.9	-1.1	4.4	33.1	59.1
Single Family	\$813,500	-2.6	-0.8	-2.3	0.9	29.5	56.0
One Storey	\$725,900	-0.6	-4.4	-5.7	0.0	27.2	49.6
Two Storey	\$824,500	-3.0	-0.3	-1.8	1.0	29.8	57.0
Townhouse	\$584,400	-1.1	5.8	6.0	13.1	42.6	67.4
Apartment-Style	\$405,200	-0.5	-4.5	-2.3	8.4	37.5	63.7

MLS® HPI Benchmark Price



BURLINGTON (35)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1640
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3691
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (35)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1328
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1701
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3587
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (35)

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

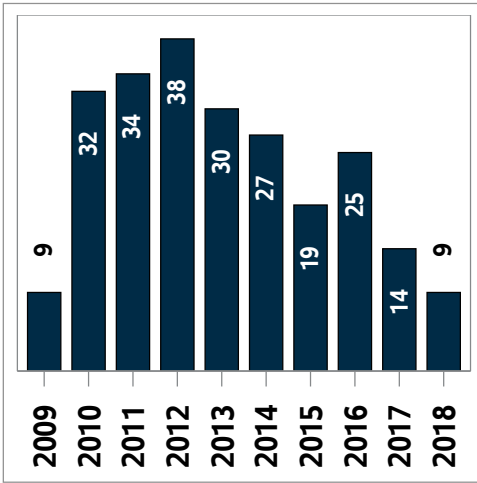
Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	958
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

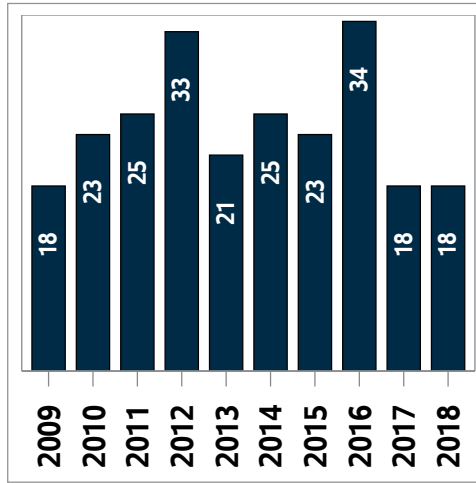
BURLINGTON (36)

MLS® Residential Market Activity

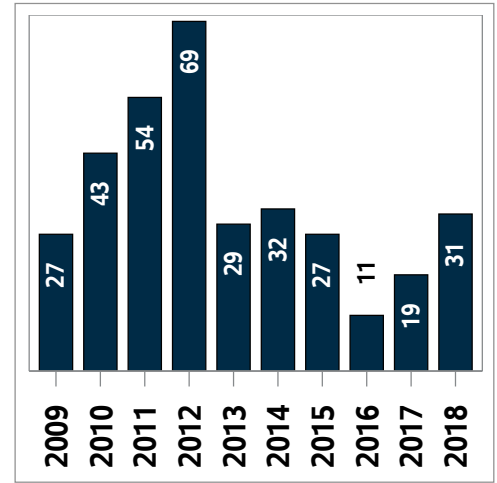
Sales Activity
(November only)



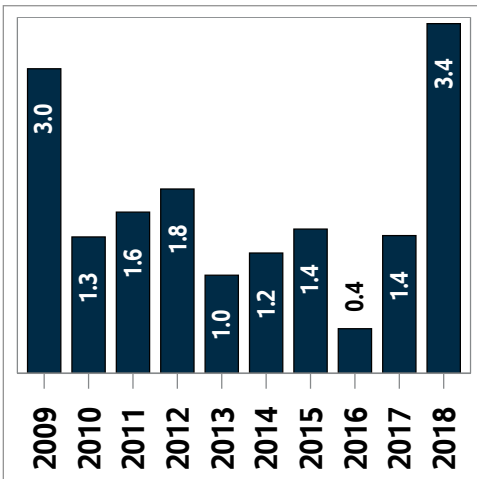
New Listings
(November only)



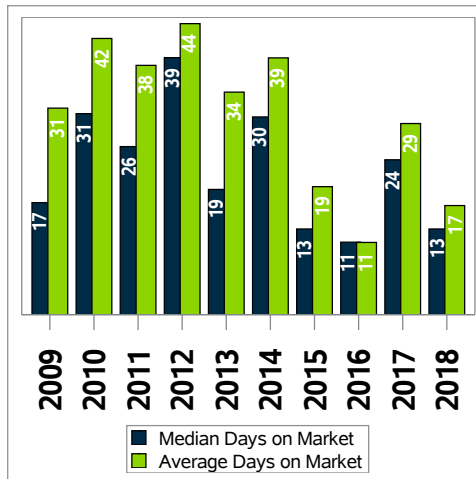
Active Listings
(November only)



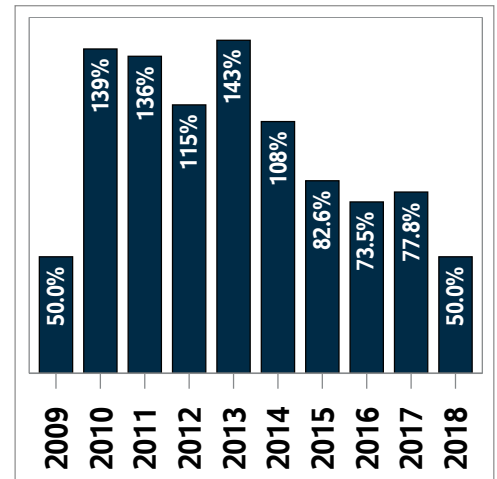
Months of Inventory
(November only)



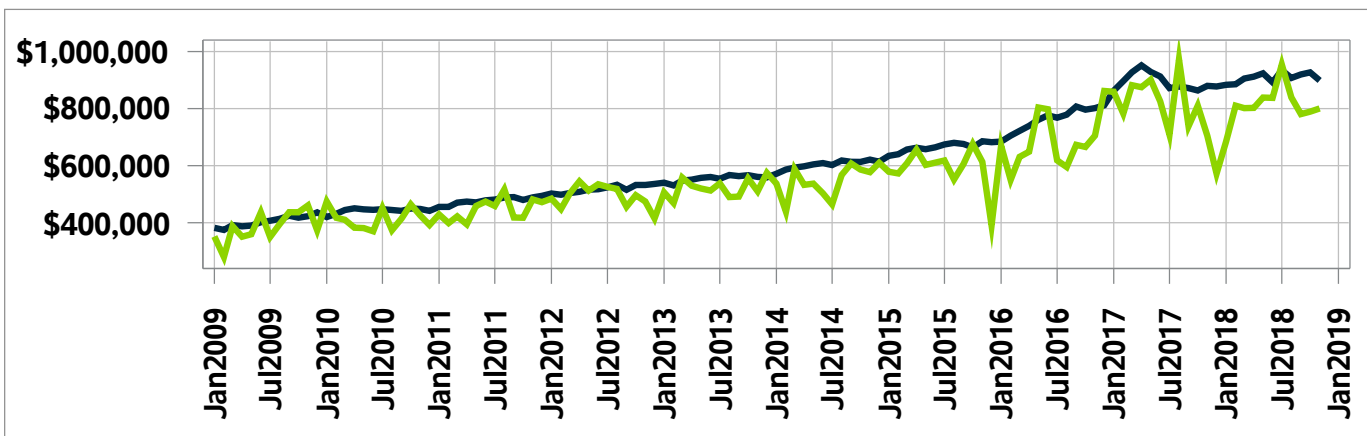
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



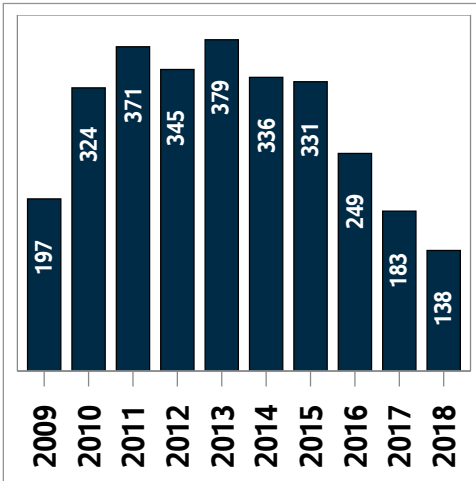
MLS® HPI Composite Benchmark Price and Average Price



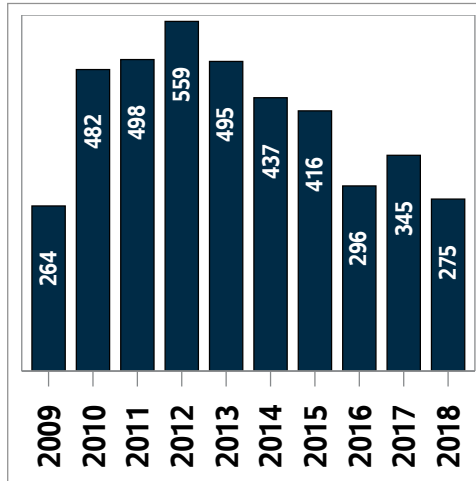
BURLINGTON (36)

MLS® Residential Market Activity

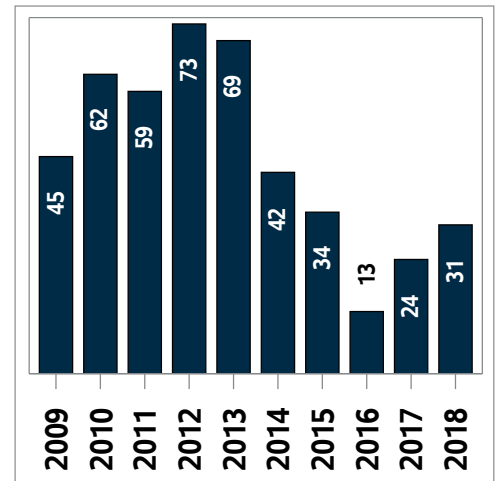
Sales Activity
(November Year-to-date)



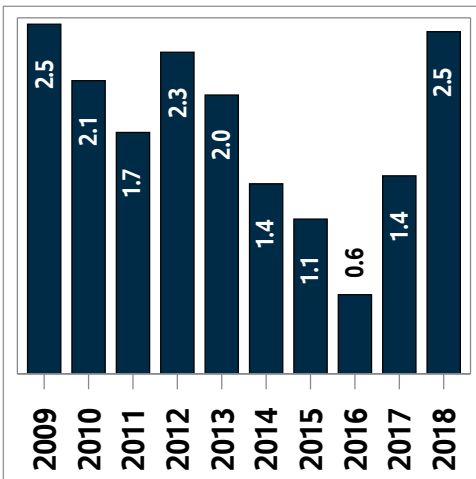
New Listings
(November Year-to-date)



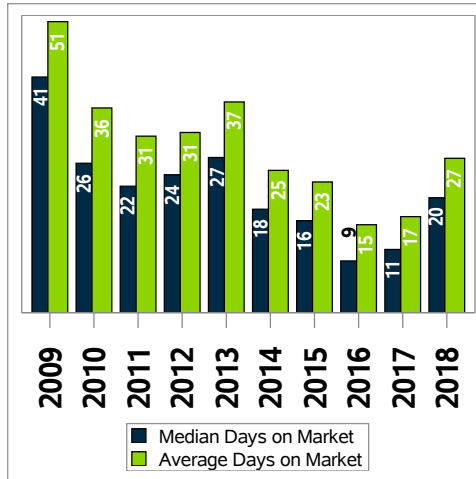
Active Listings¹
(November Year-to-date)



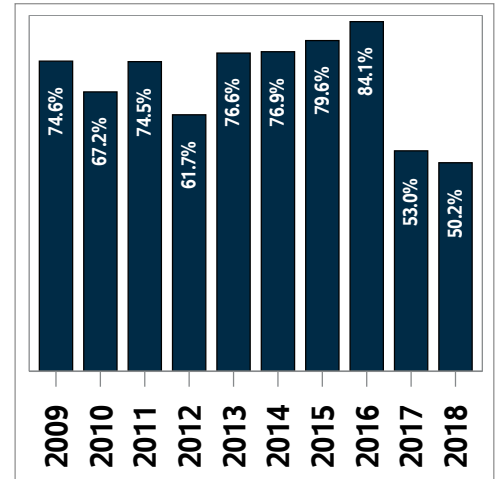
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON (36)

MLS® Residential Market Activity

Actual	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	9	-35.7	-64.0	-52.6	-70.0	-73.5	200.0
Dollar Volume	\$7,204,500	-27.0	-59.1	-38.2	-52.9	-56.0	1,159.5
New Listings	18	0.0	-47.1	-21.7	-14.3	-28.0	38.5
Active Listings	31	63.2	181.8	14.8	6.9	-42.6	-11.4
Sales to New Listings Ratio ¹	50.0	77.8	73.5	82.6	142.9	136.0	23.1
Months of Inventory ²	3.4	1.4	0.4	1.4	1.0	1.6	11.7
Average Price	\$800,500	13.6	13.5	30.5	56.9	66.2	319.8
Median Price	\$857,000	37.9	29.8	54.8	55.7	79.7	203.9
Sales to List Price Ratio	97.1	97.5	99.8	99.3	97.6	98.1	64.7
Median Days on Market	13.0	23.5	11.0	13.0	19.0	25.5	38.0
Average Days on Market	16.6	29.0	11.0	19.4	33.8	37.8	29.0

Year-to-date	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	138	-24.6	-44.6	-58.3	-63.6	-62.8	527.3
Dollar Volume	\$112,489,300	-26.7	-33.7	-44.3	-42.4	-31.5	1,390.0
New Listings	275	-20.3	-7.1	-33.9	-44.4	-44.8	248.1
Active Listings ³	31	30.3	139.4	-7.9	-55.3	-47.3	111.2
Sales to New Listings Ratio ⁴	50.2	53.0	84.1	79.6	76.6	74.5	27.8
Months of Inventory ⁵	2.5	1.4	0.6	1.1	2.0	1.7	7.3
Average Price	\$815,140	-2.7	19.7	33.6	58.1	84.2	137.5
Median Price	\$848,500	1.0	23.7	35.8	56.3	100.1	154.6
Sales to List Price Ratio	97.4	101.6	100.7	98.1	97.3	98.0	93.3
Median Days on Market	20.0	11.0	9.0	16.0	27.0	22.0	39.5
Average Days on Market	26.9	16.7	15.3	22.7	36.7	30.7	41.9

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

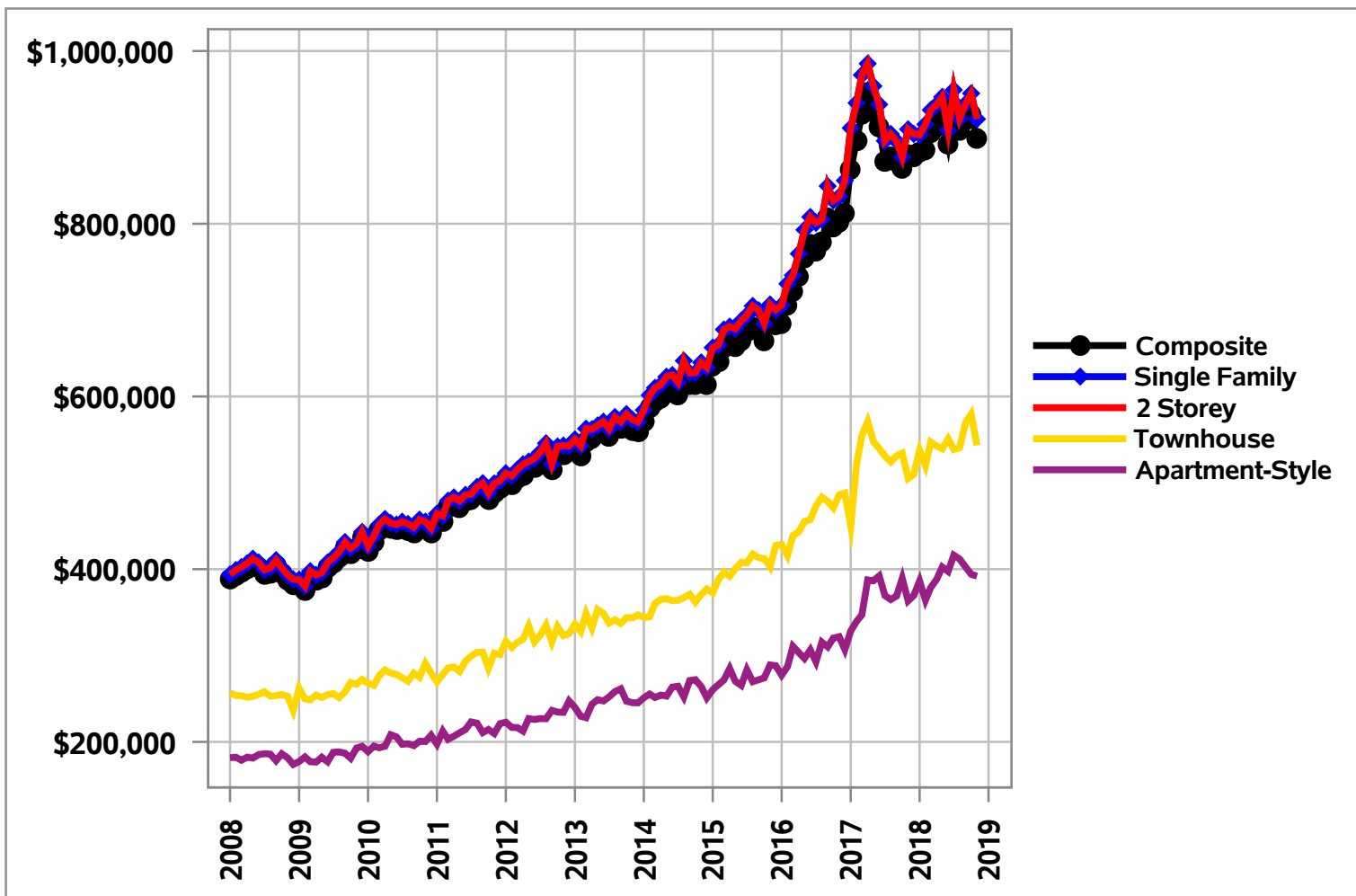
BURLINGTON (36)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$898,700	-3.1	-1.0	-2.7	2.1	31.1	60.3
Single Family	\$921,200	-3.1	-0.1	-2.7	1.3	30.4	60.7
One Storey							
Two Storey	\$921,200	-3.1	-0.1	-2.7	1.3	30.4	60.7
Townhouse	\$543,400	-6.2	0.5	0.8	7.6	35.0	58.1
Apartment-Style	\$391,900	-0.6	-4.8	-2.6	7.9	35.6	59.7

MLS® HPI Benchmark Price



BURLINGTON (36)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1687
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (36)

MLS® HPI Benchmark Descriptions

2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1386
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers

BURLINGTON (36)

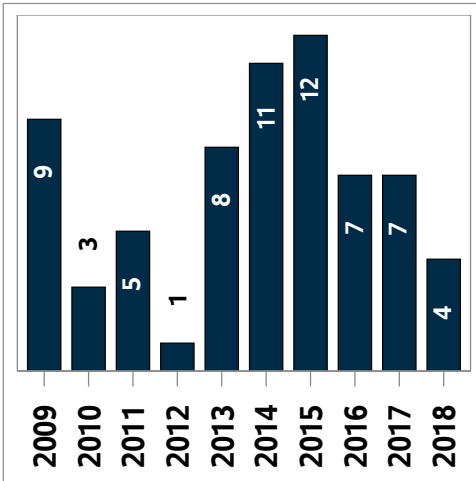
MLS® HPI Benchmark Descriptions

Apartment-Style

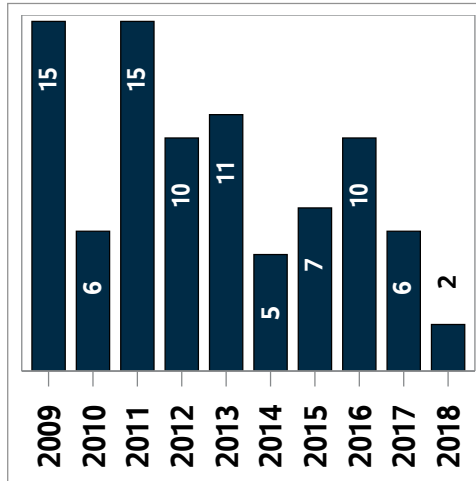
Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	783
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	4
Wastewater Disposal	Municipal sewers

BURLINGTON (38) MLS® Residential Market Activity

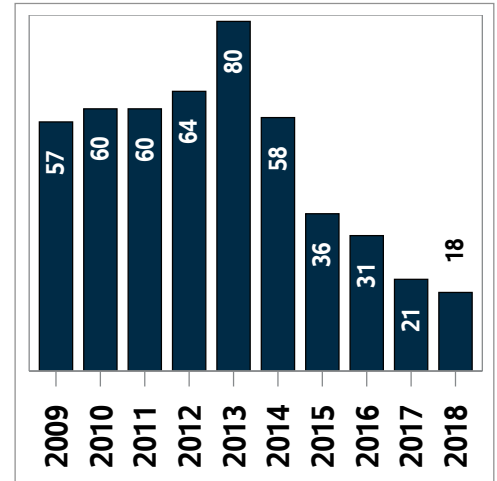
Sales Activity
(November only)



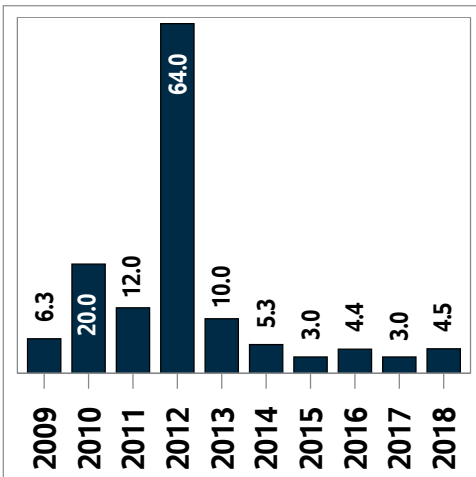
New Listings
(November only)



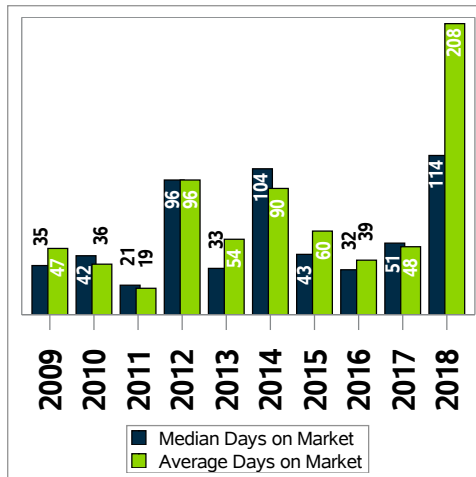
Active Listings
(November only)



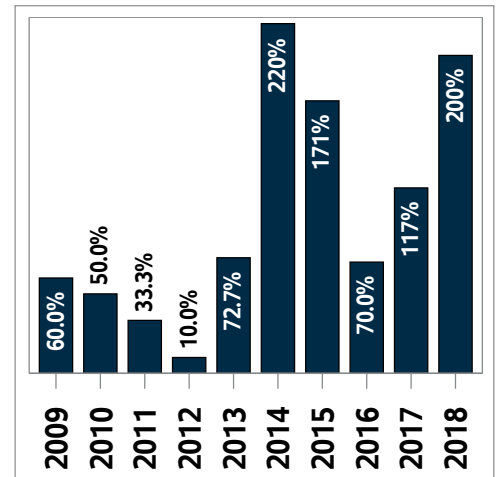
Months of Inventory
(November only)



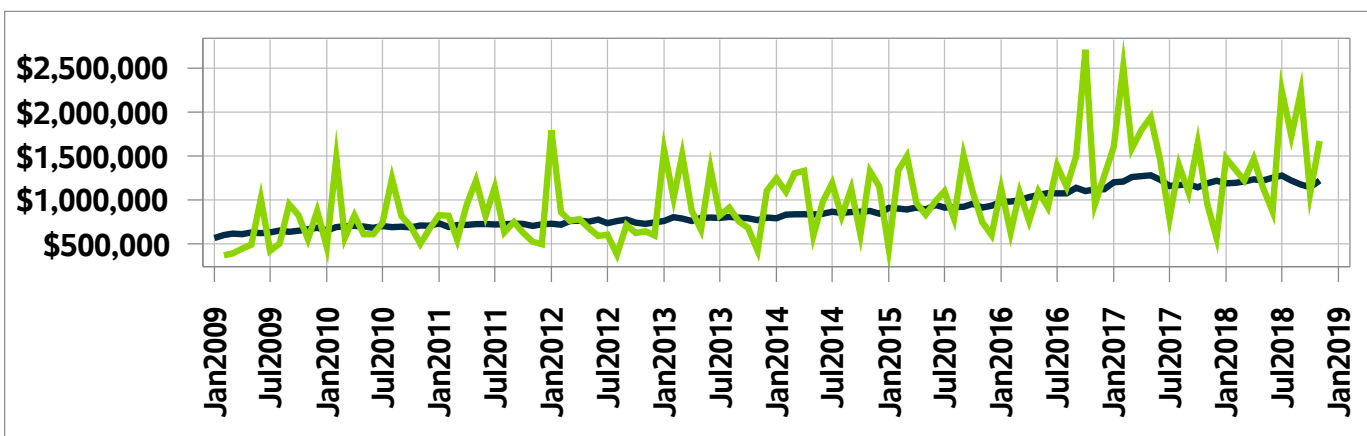
Days on Market
(November only)



Sales to New Listings Ratio
(November only)



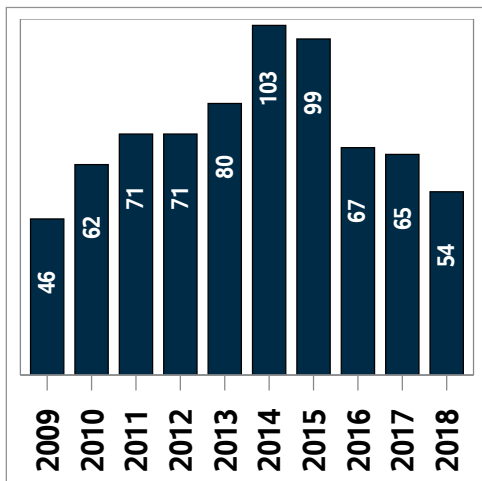
MLS® HPI Composite Benchmark Price and Average Price



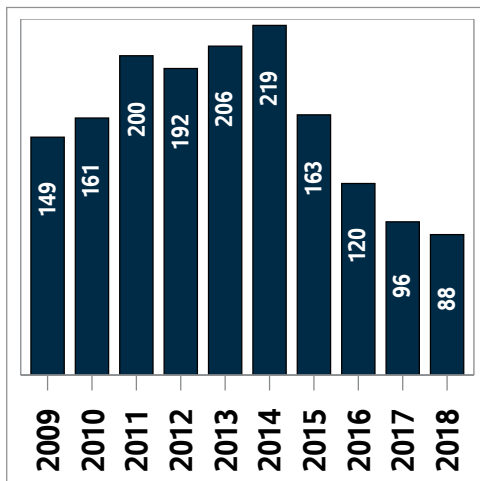
BURLINGTON (38)

MLS® Residential Market Activity

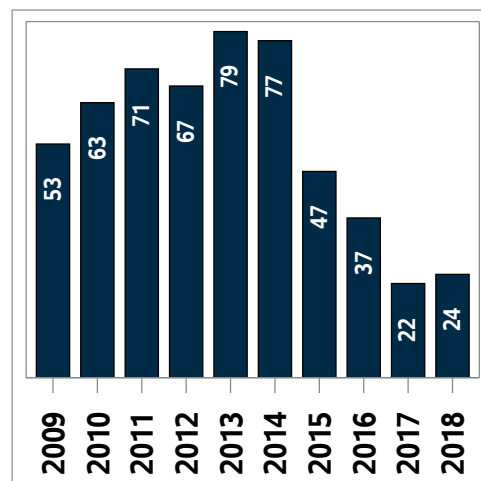
Sales Activity
(November Year-to-date)



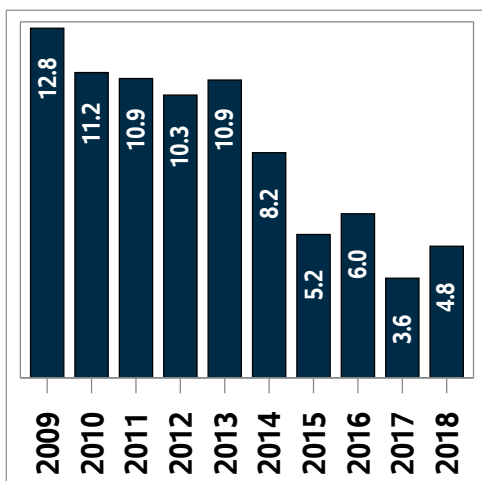
New Listings
(November Year-to-date)



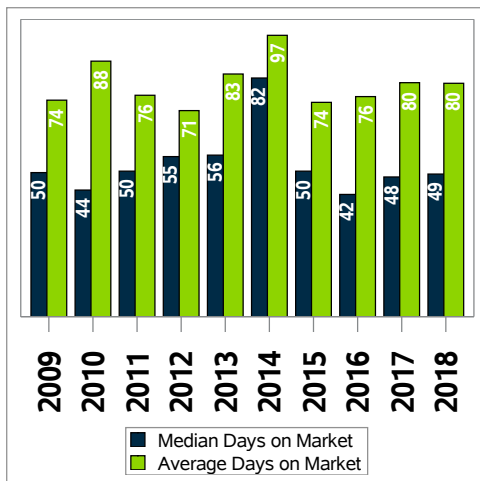
Active Listings¹
(November Year-to-date)



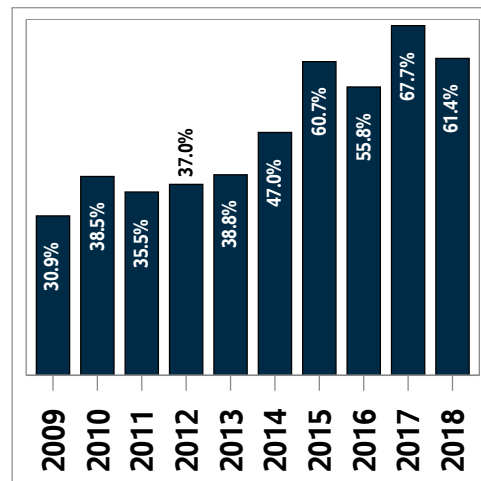
Months of Inventory²
(November Year-to-date)



Days on Market
(November Year-to-date)



Sales to New Listings Ratio
(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON (38)

MLS® Residential Market Activity

Actual	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	4	-42.9	-42.9	-66.7	-50.0	-20.0	33.3
Dollar Volume	\$6,685,000	0.4	0.2	-25.4	97.1	154.9	201.3
New Listings	2	-66.7	-80.0	-71.4	-81.8	-86.7	-66.7
Active Listings	18	-14.3	-41.9	-50.0	-77.5	-70.0	-33.3
Sales to New Listings Ratio ¹	200.0	116.7	70.0	171.4	72.7	33.3	50.0
Months of Inventory ²	4.5	3.0	4.4	3.0	10.0	12.0	9.0
Average Price	\$1,671,250	75.8	75.4	123.9	294.1	218.6	126.0
Median Price	\$1,377,500	96.8	28.1	79.5	234.8	158.4	77.7
Sales to List Price Ratio	90.4	95.5	97.4	97.8	97.1	98.0	64.5
Median Days on Market	113.5	51.0	32.0	43.0	33.0	21.0	45.0
Average Days on Market	207.5	48.4	38.9	59.6	53.8	18.8	47.0

Year-to-date	November 2018	Compared to ⁶					
		November 2017	November 2016	November 2015	November 2013	November 2011	November 2008
Sales Activity	54	-16.9	-19.4	-45.5	-32.5	-23.9	86.2
Dollar Volume	\$78,931,210	-26.5	-3.7	-21.7	18.4	27.5	125.7
New Listings	88	-8.3	-26.7	-46.0	-57.3	-56.0	6.0
Active Listings ³	24	9.7	-35.3	-49.9	-70.1	-66.5	-8.1
Sales to New Listings Ratio ⁴	61.4	67.7	55.8	60.7	38.8	35.5	34.9
Months of Inventory ⁵	4.8	3.6	6.0	5.2	10.9	10.9	9.8
Average Price	\$1,461,689	-11.5	19.5	43.5	75.5	67.6	21.2
Median Price	\$1,207,500	-7.1	22.0	46.4	76.3	72.5	50.9
Sales to List Price Ratio	93.7	96.3	96.5	96.0	93.4	95.2	94.1
Median Days on Market	49.0	48.0	42.0	50.0	55.5	50.0	44.0
Average Days on Market	80.2	80.4	75.6	73.6	83.4	76.1	60.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

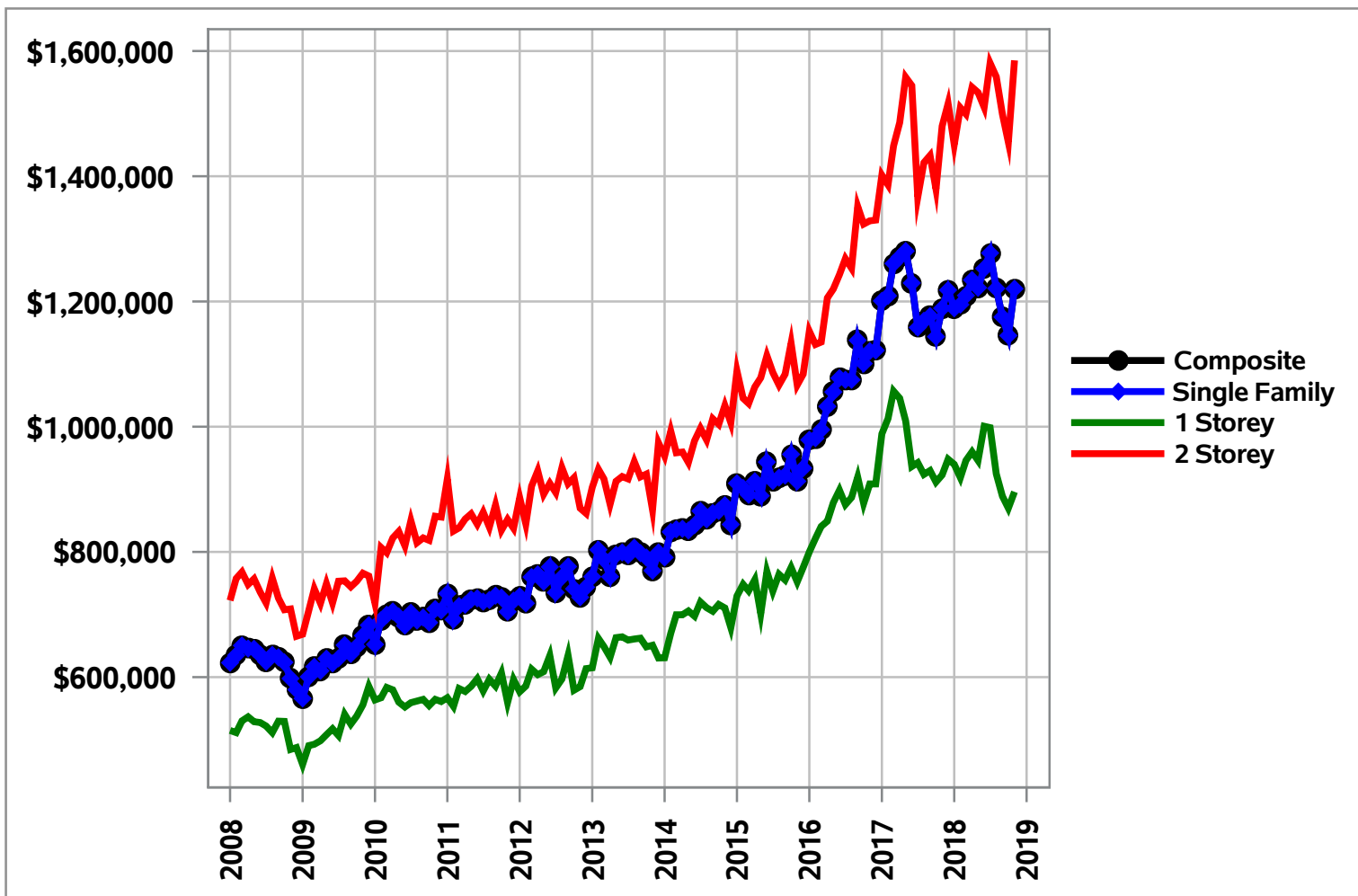
BURLINGTON (38)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$1,220,300	6.5	-0.0	-0.1	2.6	33.7	58.5
Single Family	\$1,220,300	6.5	-0.0	-0.1	2.6	33.7	58.5
One Storey	\$896,000	3.0	-3.1	-5.3	-2.9	19.1	37.7
Two Storey	\$1,585,100	9.0	1.7	3.3	7.1	48.6	82.8
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



BURLINGTON (38)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	46882
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

BURLINGTON (38)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1707
Half Bathrooms	0
Heating	Forced air
Lot Size	43427
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2868
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	60000
Number of Fireplaces	2
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private