

HALDIMAND COUNTY

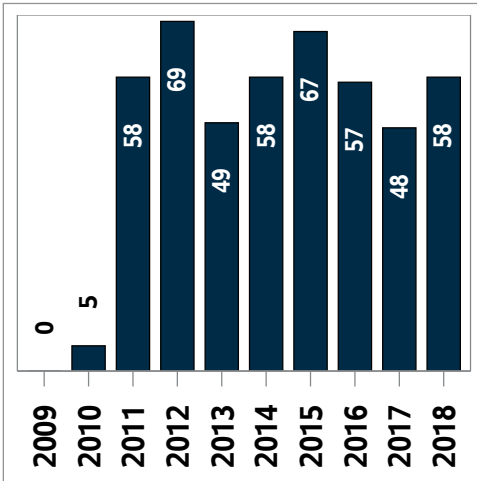
MLS® Residential Market Activity

August 2018

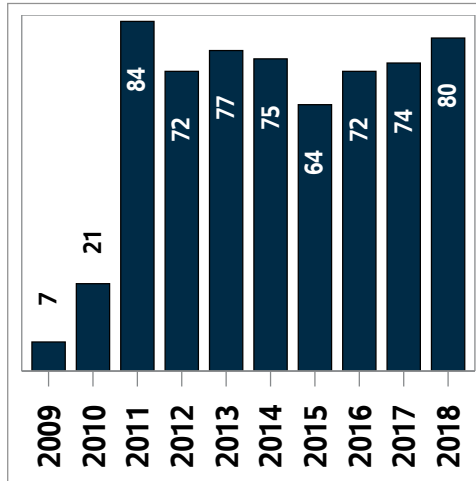


HALDIMAND COUNTY MLS® Residential Market Activity

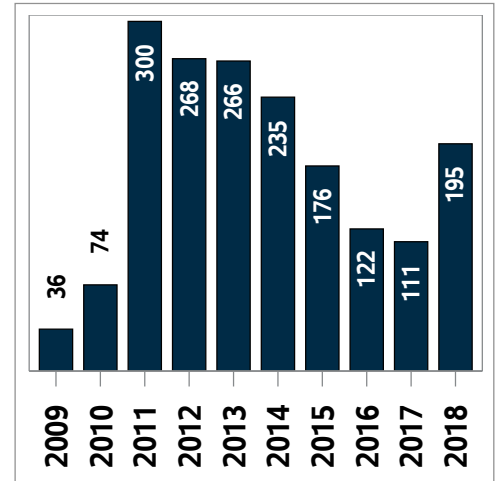
Sales Activity
(August only)



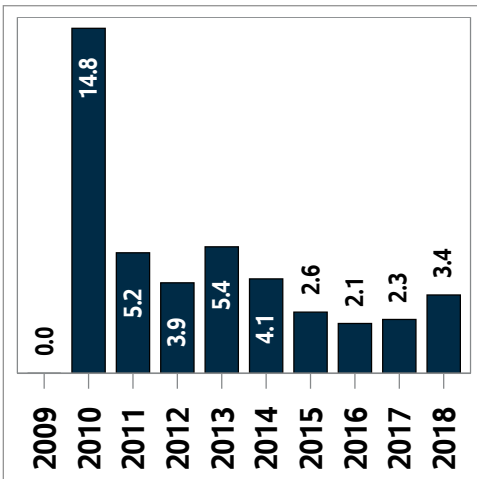
New Listings
(August only)



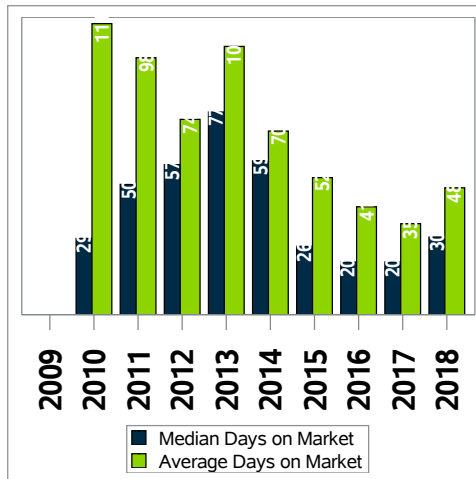
Active Listings
(August only)



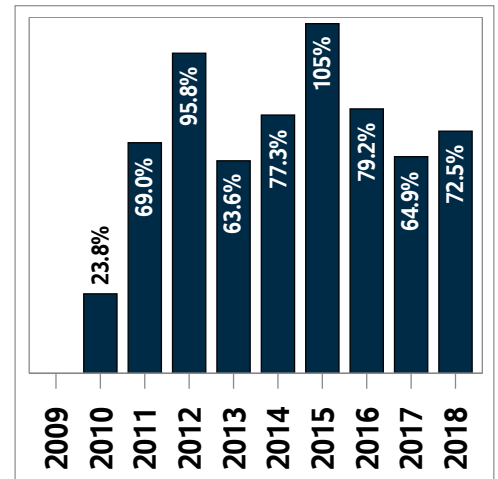
Months of Inventory
(August only)



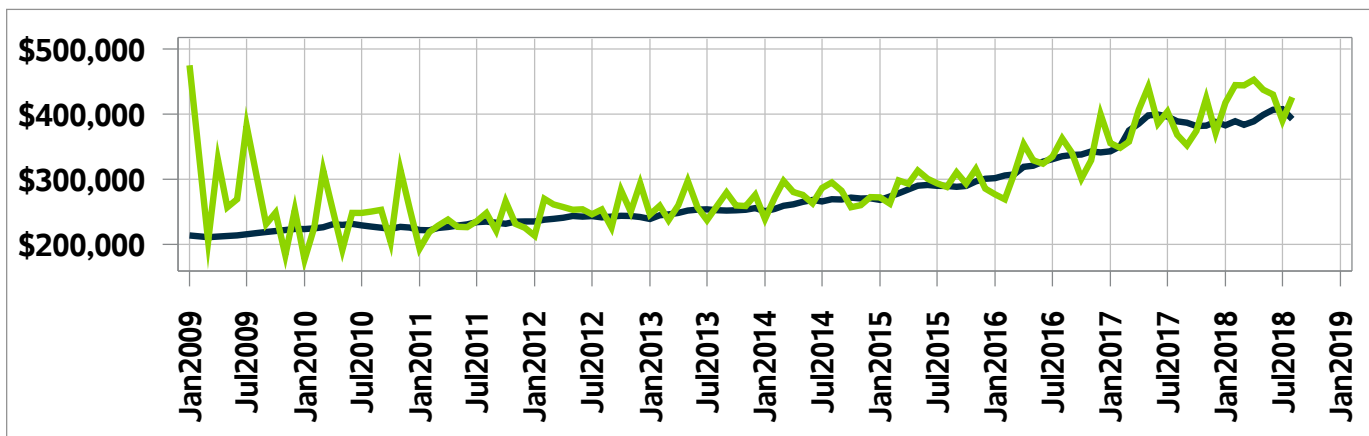
Days on Market
(August only)



Sales to New Listings Ratio
(August only)

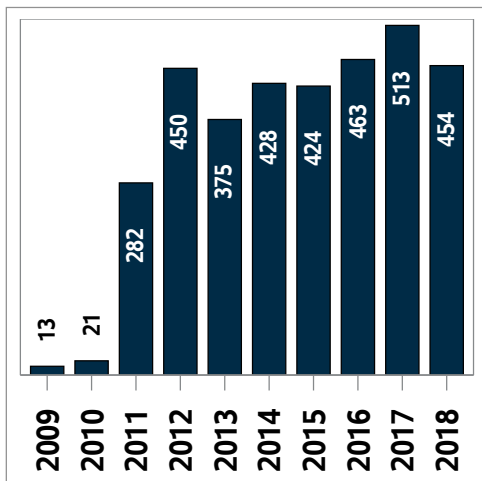


MLS® HPI Composite Benchmark Price and Average Price

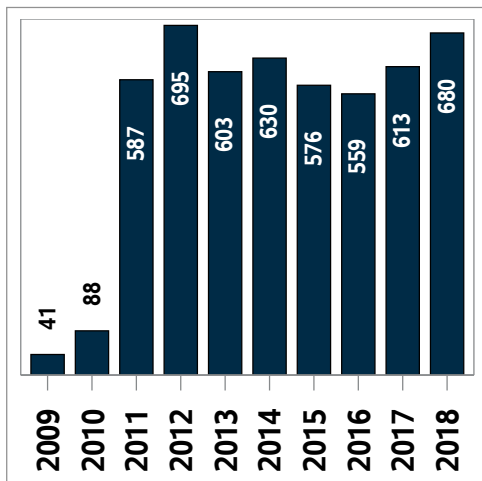


HALDIMAND COUNTY MLS® Residential Market Activity

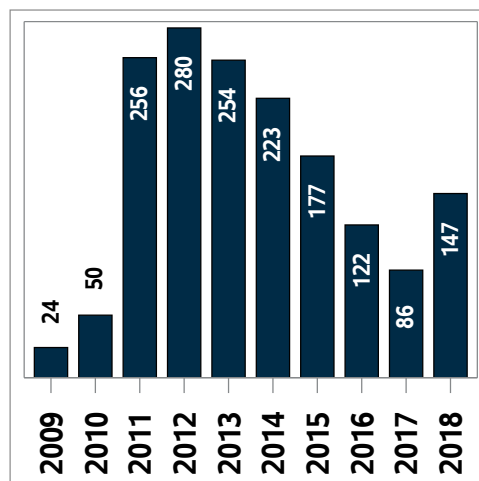
Sales Activity
(August Year-to-date)



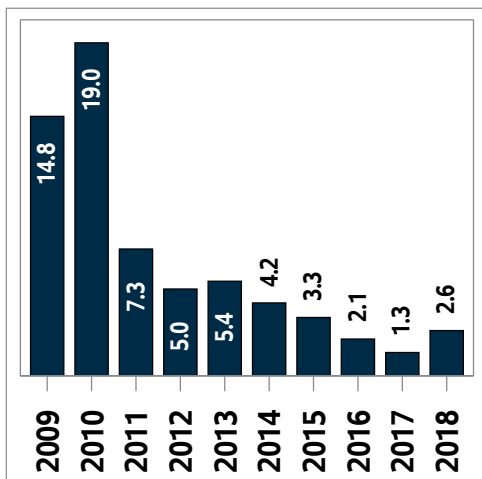
New Listings
(August Year-to-date)



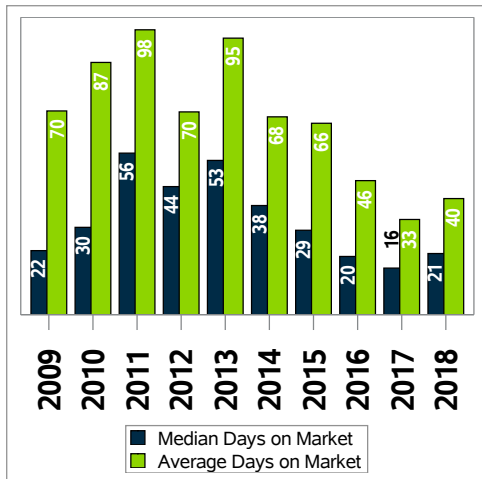
Active Listings¹
(August Year-to-date)



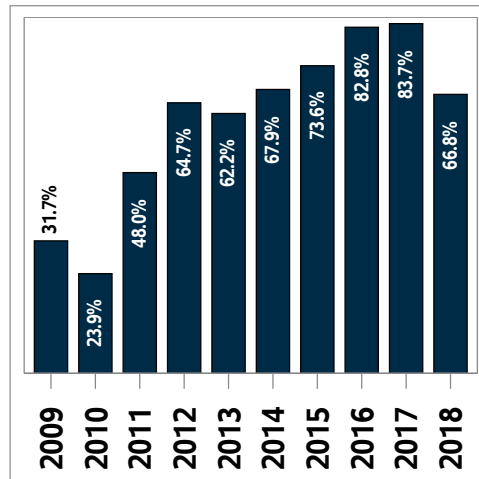
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	58	20.8	1.8	-13.4	18.4	0.0	1,350.0
Dollar Volume	\$24,704,100	39.8	19.5	27.9	95.0	71.6	2,432.8
New Listings	80	8.1	11.1	25.0	3.9	-4.8	1,900.0
Active Listings	195	75.7	59.8	10.8	-26.7	-35.0	622.2
Sales to New Listings Ratio ¹	72.5	64.9	79.2	104.7	63.6	69.0	100.0
Months of Inventory ²	3.4	2.3	2.1	2.6	5.4	5.2	6.8
Average Price	\$425,933	15.7	17.4	47.8	64.8	71.6	74.7
Median Price	\$397,500	5.3	16.9	47.2	55.9	72.5	73.2
Sales to List Price Ratio	97.6	97.5	97.1	96.5	96.9	94.2	97.4
Median Days on Market	29.5	20.0	20.0	26.0	77.0	49.5	72.0
Average Days on Market	48.2	34.6	41.0	52.1	101.9	97.6	71.0

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	454	-11.5	-1.9	7.1	21.1	61.0	1,646.2
Dollar Volume	\$195,829,106	-1.5	30.5	58.2	101.4	199.5	3,432.1
New Listings	680	10.9	21.6	18.1	12.8	15.8	1,159.3
Active Listings ³	147	71.2	20.6	-16.9	-42.0	-42.5	477.5
Sales to New Listings Ratio ⁴	66.8	83.7	82.8	73.6	62.2	48.0	48.1
Months of Inventory ⁵	2.6	1.3	2.1	3.3	5.4	7.3	7.8
Average Price	\$431,342	11.3	33.1	47.7	66.4	86.0	102.3
Median Price	\$416,250	11.0	38.8	48.1	66.5	92.7	103.5
Sales to List Price Ratio	98.0	99.1	98.1	96.9	96.1	95.2	95.9
Median Days on Market	21.0	16.0	20.0	29.0	53.0	55.5	74.0
Average Days on Market	39.9	32.7	46.1	65.8	95.0	97.9	72.3

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

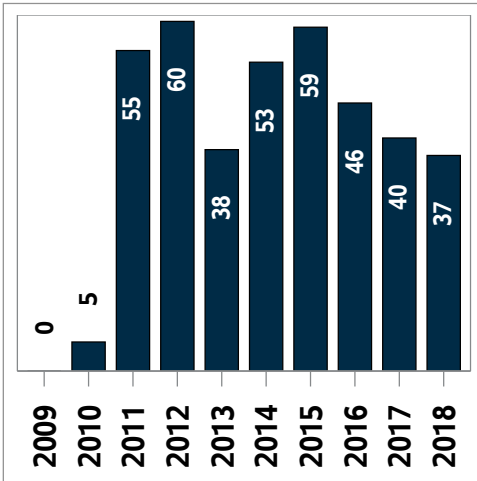
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

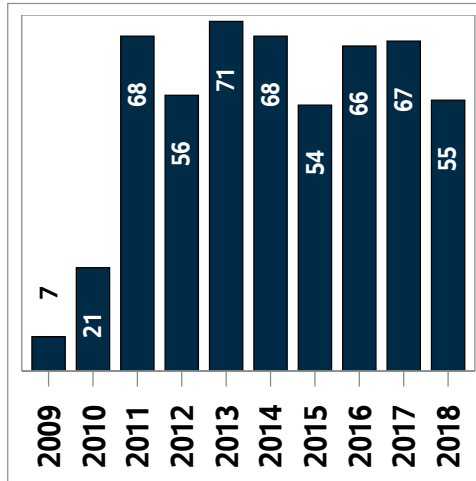
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Single Family Market Activity

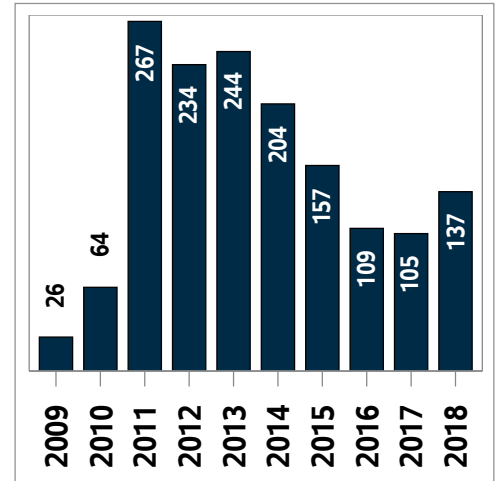
Sales Activity
(August only)



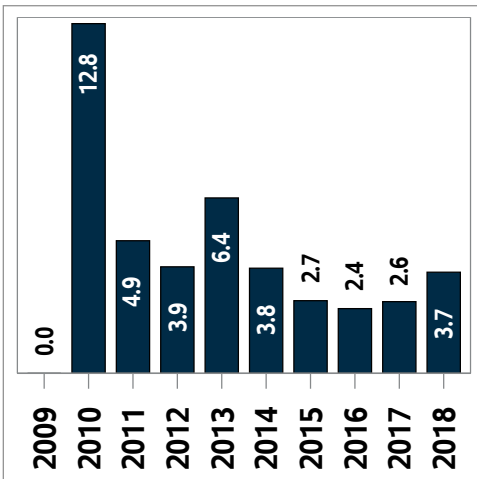
New Listings
(August only)



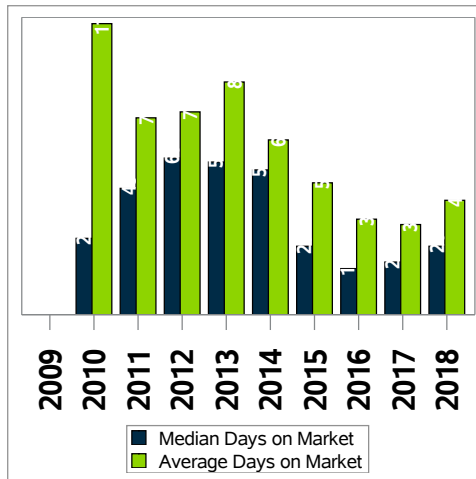
Active Listings
(August only)



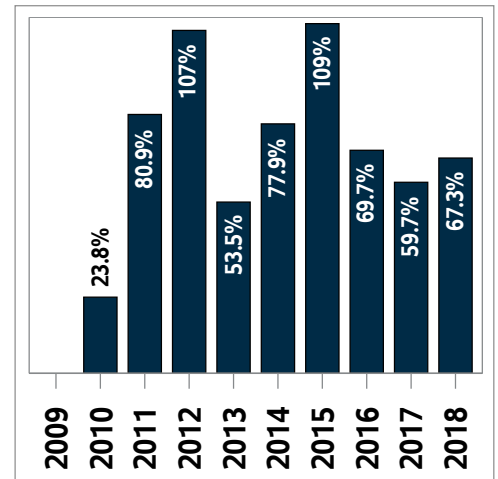
Months of Inventory
(August only)



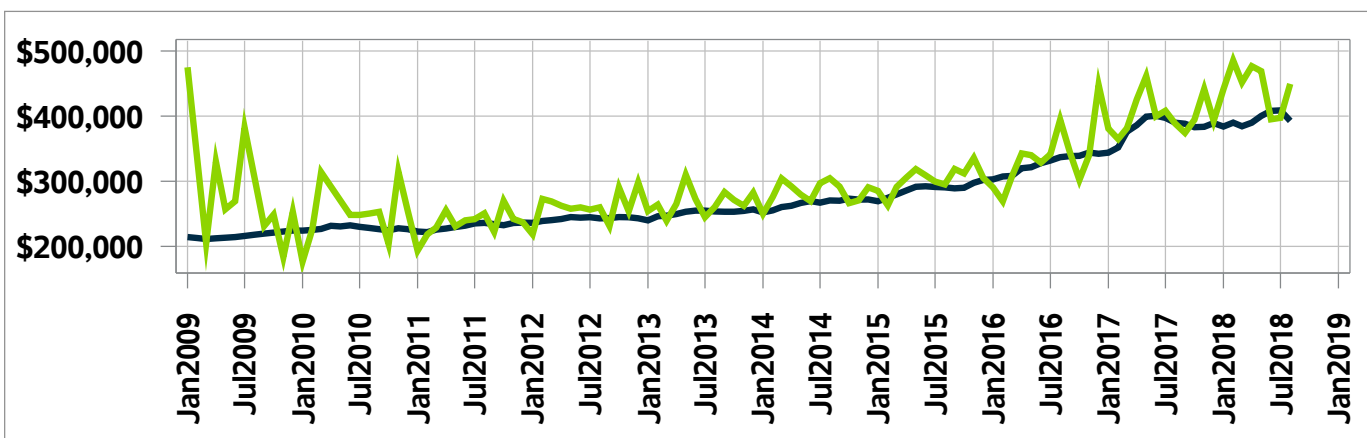
Days on Market
(August only)



Sales to New Listings Ratio
(August only)

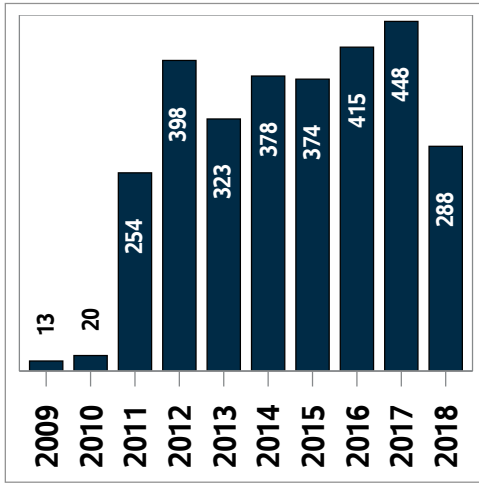


MLS® HPI Single Family Benchmark Price and Average Price

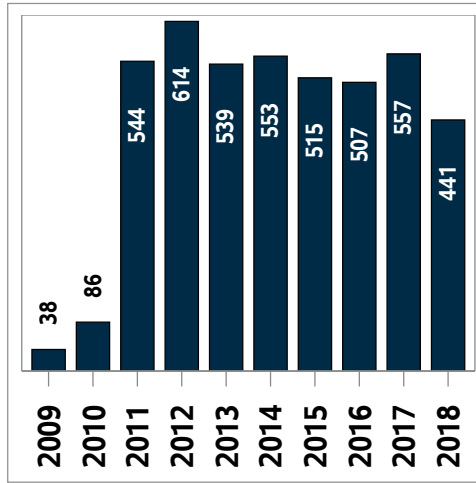


HALDIMAND COUNTY MLS® Single Family Market Activity

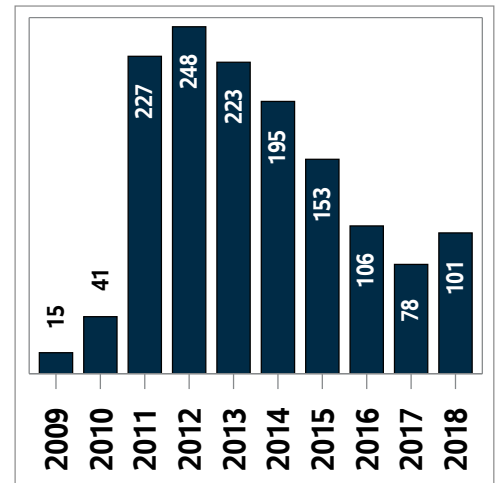
Sales Activity
(August Year-to-date)



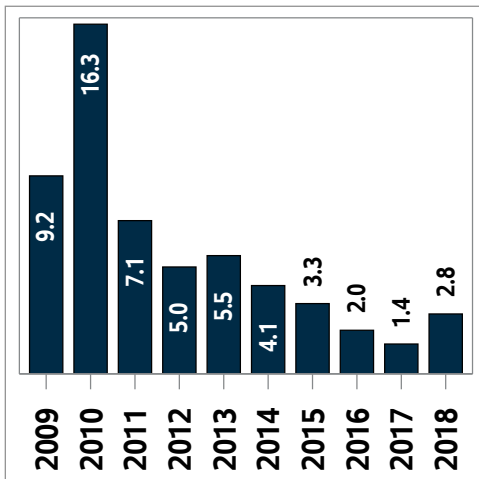
New Listings
(August Year-to-date)



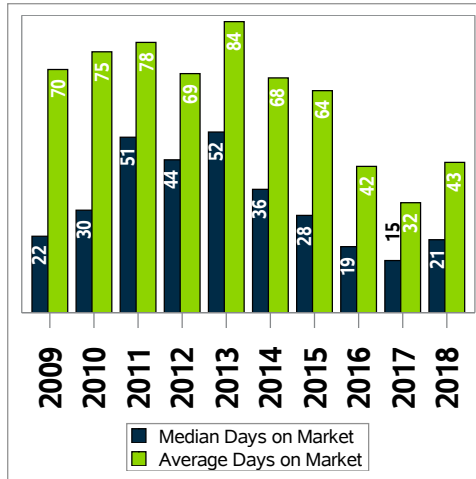
Active Listings¹
(August Year-to-date)



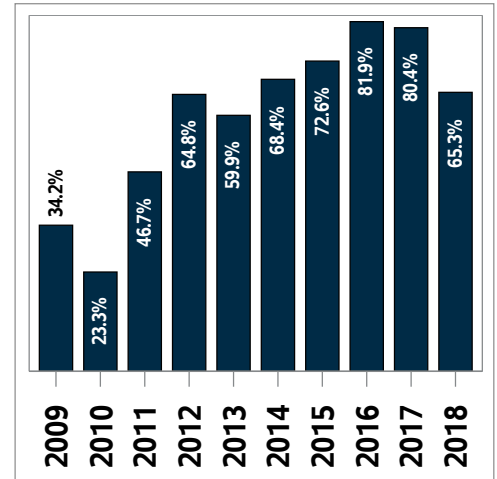
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY

MLS® Single Family Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	37	-7.5	-19.6	-37.3	-2.6	-32.7	825.0
Dollar Volume	\$16,633,500	7.0	-8.4	-4.5	68.0	20.6	1,605.4
New Listings	55	-17.9	-16.7	1.9	-22.5	-19.1	1,275.0
Active Listings	137	30.5	25.7	-12.7	-43.9	-48.7	661.1
Sales to New Listings Ratio ¹	67.3	59.7	69.7	109.3	53.5	80.9	100.0
Months of Inventory ²	3.7	2.6	2.4	2.7	6.4	4.9	4.5
Average Price	\$449,554	15.7	13.9	52.4	72.5	79.3	84.4
Median Price	\$408,000	6.0	0.2	51.1	60.0	76.6	77.8
Sales to List Price Ratio	97.6	97.2	96.9	96.2	95.8	94.0	97.4
Median Days on Market	26.0	20.0	17.5	26.0	58.0	48.0	72.0
Average Days on Market	43.5	34.3	36.3	50.1	88.4	74.8	71.0

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	288	-35.7	-30.6	-23.0	-10.8	13.4	1,007.7
Dollar Volume	\$128,140,072	-29.5	-7.0	14.6	49.0	112.3	2,211.2
New Listings	441	-20.8	-13.0	-14.4	-18.2	-18.9	902.3
Active Listings ³	101	28.8	-4.7	-34.3	-54.8	-55.6	403.1
Sales to New Listings Ratio ⁴	65.3	80.4	81.9	72.6	59.9	46.7	59.1
Months of Inventory ⁵	2.8	1.4	2.0	3.3	5.5	7.1	6.2
Average Price	\$444,931	9.7	34.0	48.8	67.1	87.3	108.7
Median Price	\$436,000	9.6	39.7	50.9	69.3	95.5	113.2
Sales to List Price Ratio	97.6	98.9	98.0	96.6	95.6	94.8	95.9
Median Days on Market	21.0	15.0	19.0	28.0	52.0	50.5	74.0
Average Days on Market	43.3	31.7	42.1	63.9	83.8	77.8	72.3

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

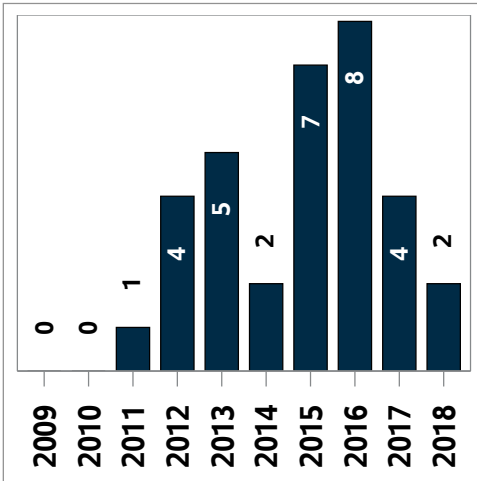
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

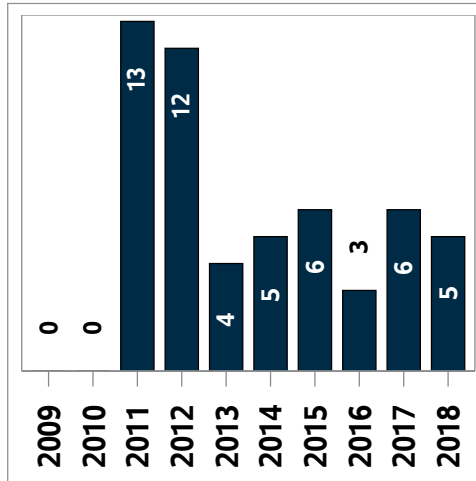
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Townhouse Market Activity

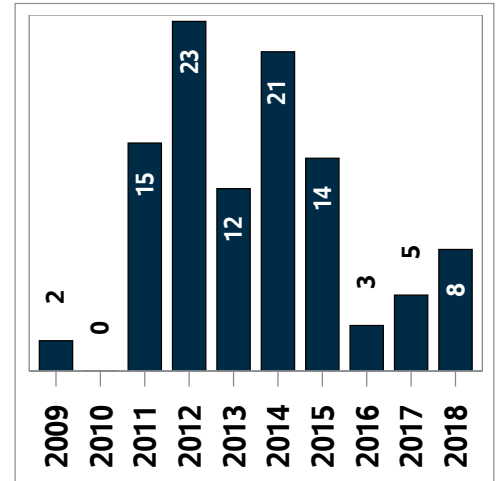
Sales Activity
(August only)



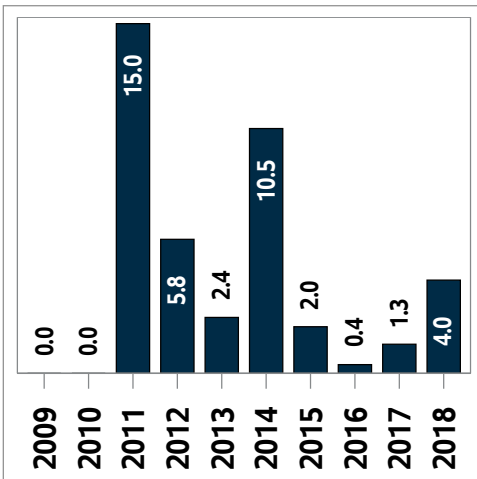
New Listings
(August only)



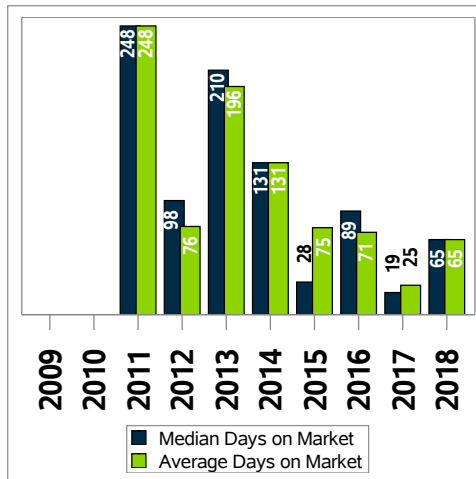
Active Listings
(August only)



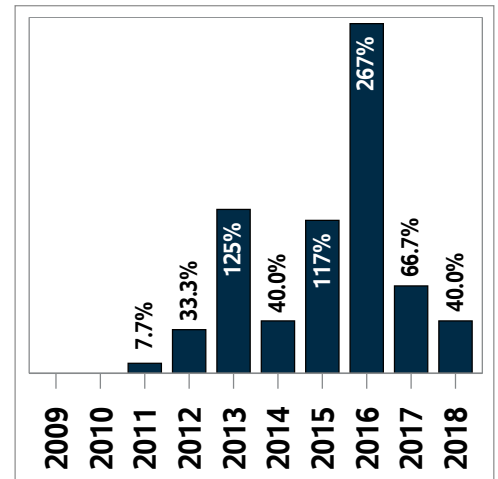
Months of Inventory
(August only)



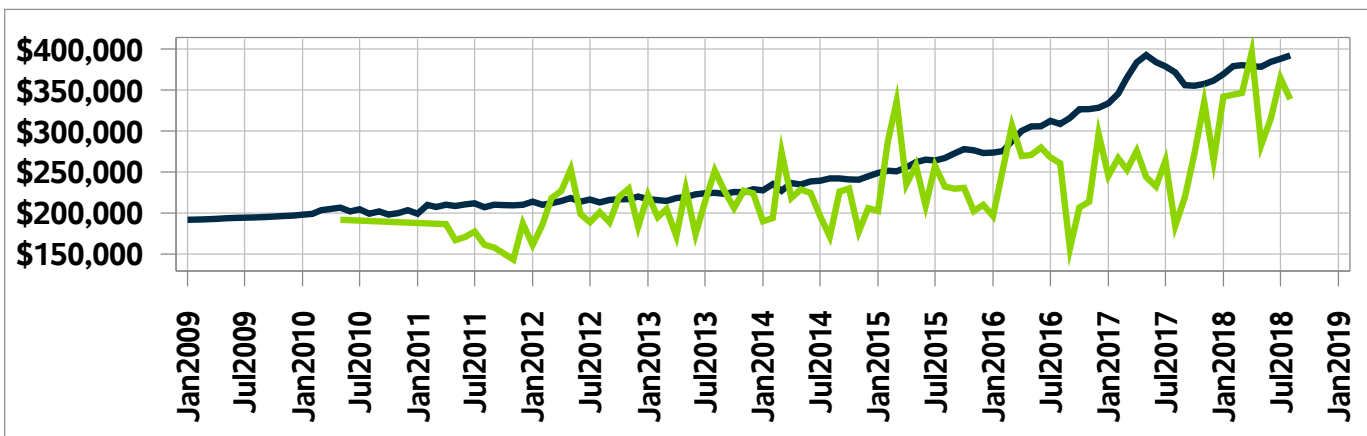
Days on Market
(August only)



Sales to New Listings Ratio
(August only)

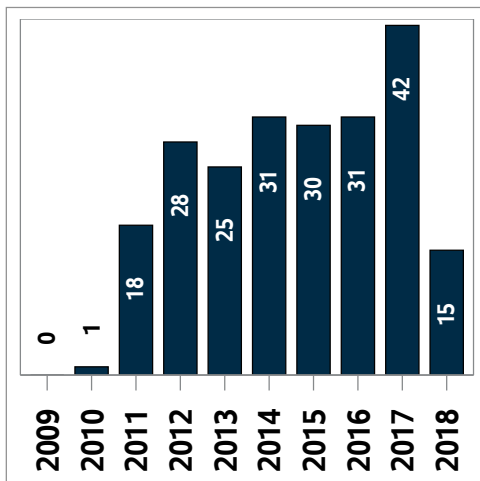


MLS® HPI Townhouse Benchmark Price and Average Price

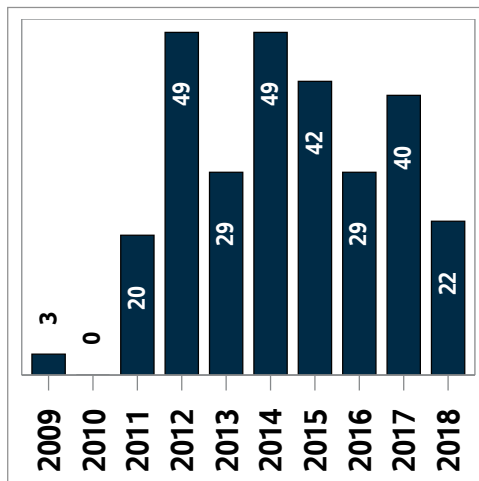


HALDIMAND COUNTY MLS® Townhouse Market Activity

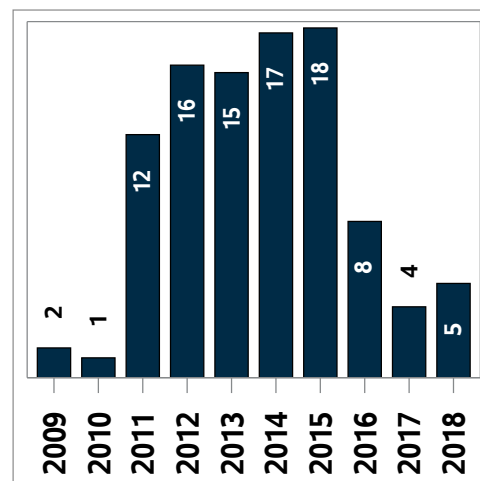
Sales Activity
(August Year-to-date)



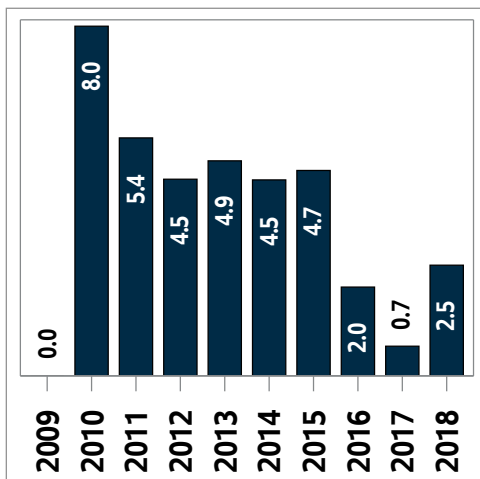
New Listings
(August Year-to-date)



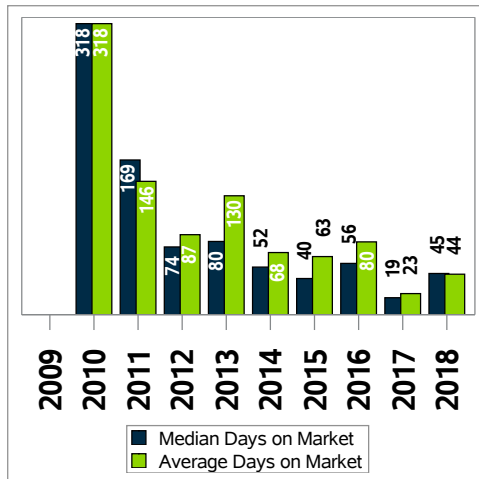
Active Listings¹
(August Year-to-date)



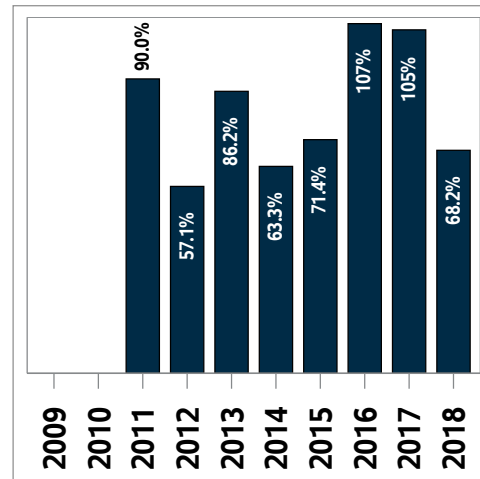
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY

MLS® Townhouse Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	2	-50.0	-75.0	-71.4	-60.0	100.0	
Dollar Volume	\$677,500	-8.2	-67.5	-58.3	-46.2	319.8	
New Listings	5	-16.7	66.7	-16.7	25.0	-61.5	
Active Listings	8	60.0	166.7	-42.9	-33.3	-46.7	700.0
Sales to New Listings Ratio ¹	40.0	66.7	266.7	116.7	125.0	7.7	
Months of Inventory ²	4.0	1.3	0.4	2.0	2.4	15.0	
Average Price	\$338,750	83.6	29.9	45.8	34.6	109.9	
Median Price	\$338,750	94.2	23.1	41.6	54.0	109.9	
Sales to List Price Ratio	97.4	98.0	98.4	98.7	101.4	99.7	
Median Days on Market	64.5	19.0	89.0	28.0	210.0	248.0	
Average Days on Market	64.5	25.3	70.8	74.7	196.0	248.0	

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	15	-64.3	-51.6	-50.0	-40.0	-16.7	
Dollar Volume	\$4,953,111	-52.3	-40.3	-32.4	-7.3	56.4	
New Listings	22	-45.0	-24.1	-47.6	-24.1	10.0	1,000.0
Active Listings ³	5	33.0	-39.7	-73.0	-69.1	-61.2	375.0
Sales to New Listings Ratio ⁴	68.2	105.0	106.9	71.4	86.2	90.0	
Months of Inventory ⁵	2.5	0.7	2.0	4.7	4.9	5.4	
Average Price	\$330,207	33.5	23.4	35.2	54.6	87.7	
Median Price	\$337,798	33.8	30.0	42.2	78.3	106.9	
Sales to List Price Ratio	99.0	99.9	99.3	98.5	99.0	100.5	
Median Days on Market	45.0	18.5	56.0	39.5	80.0	169.0	
Average Days on Market	44.2	23.0	79.5	63.5	129.9	145.7	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

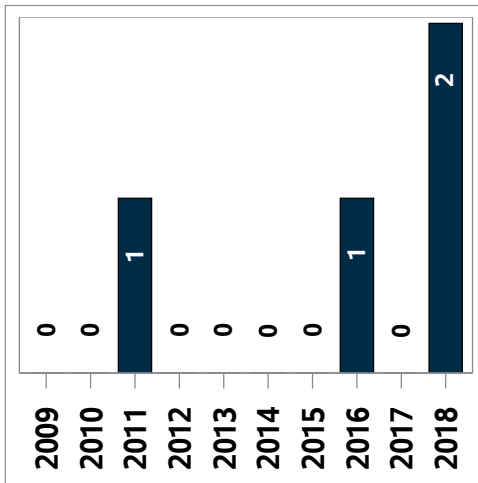
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

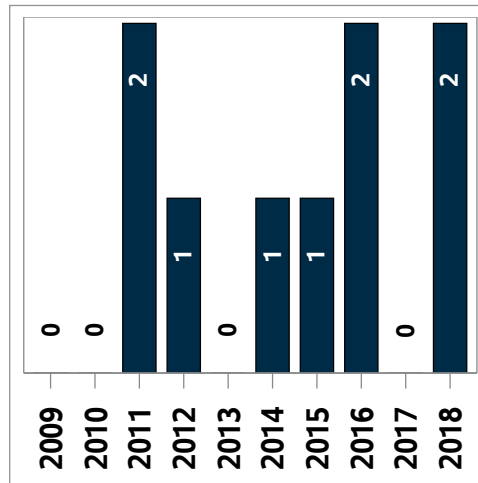
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Apartment-Style Market Activity

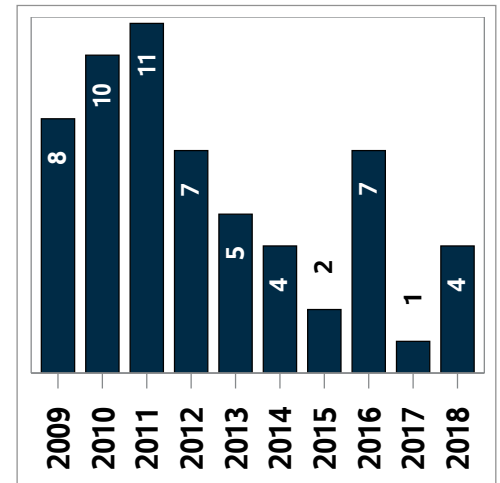
Sales Activity
(August only)



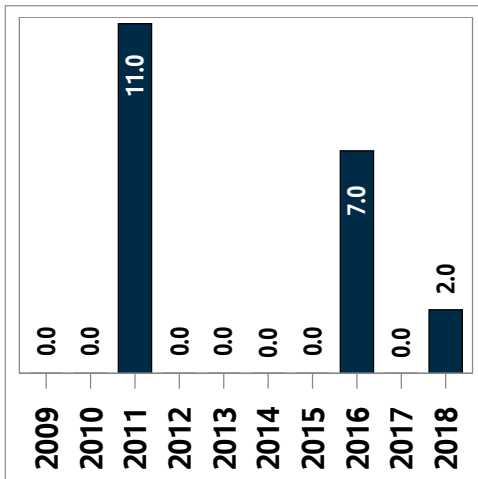
New Listings
(August only)



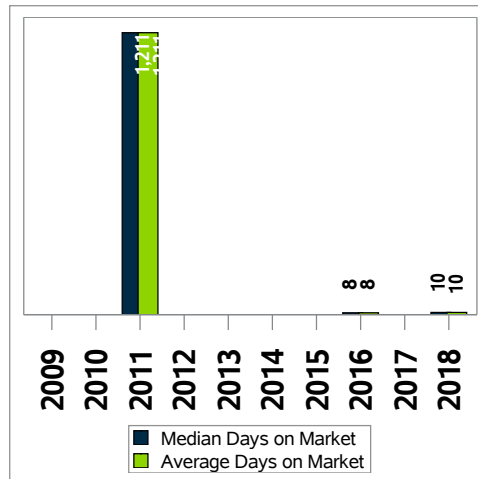
Active Listings
(August only)



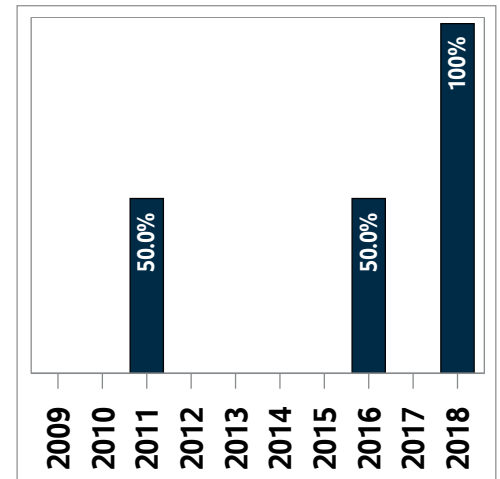
Months of Inventory
(August only)



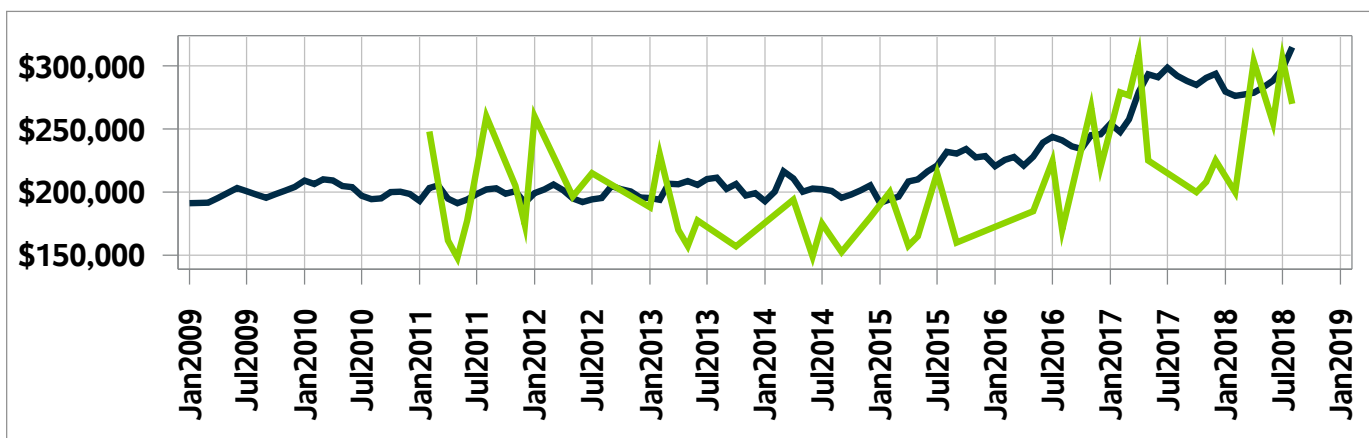
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



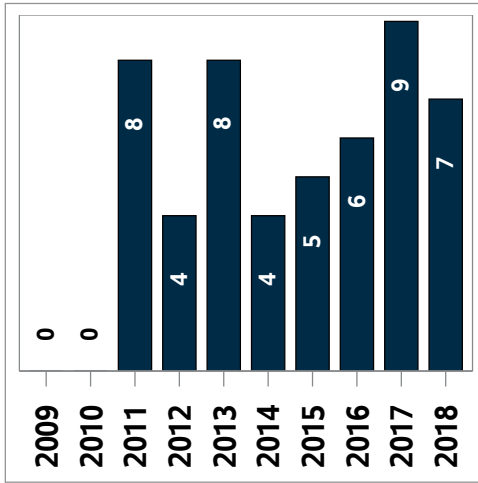
MLS® HPI Apartment-Style Benchmark Price and Average Price



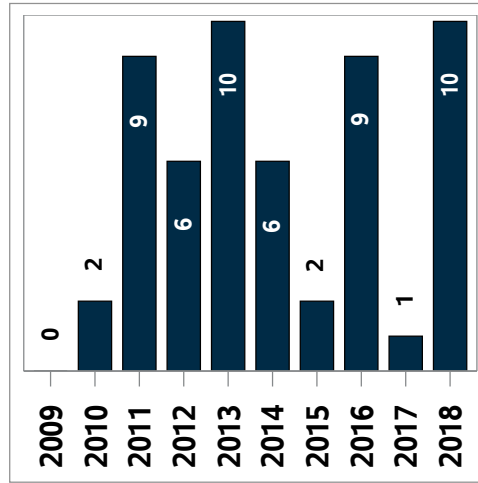
HALDIMAND COUNTY

MLS® Apartment-Style Market Activity

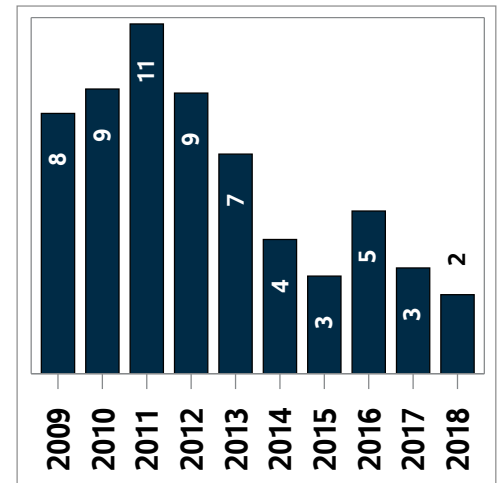
Sales Activity
(August Year-to-date)



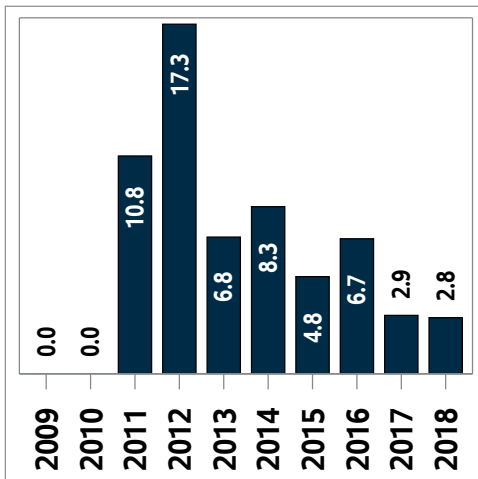
New Listings
(August Year-to-date)



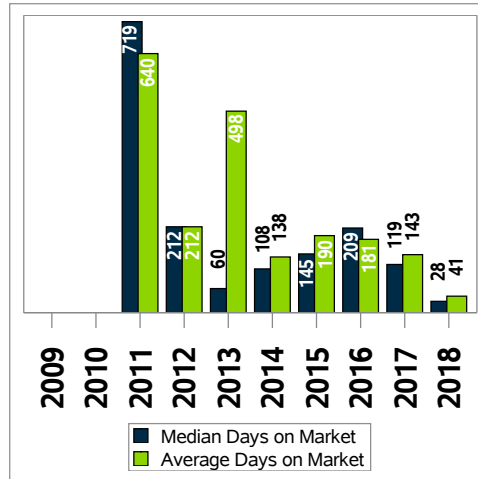
Active Listings ¹
(August Year-to-date)



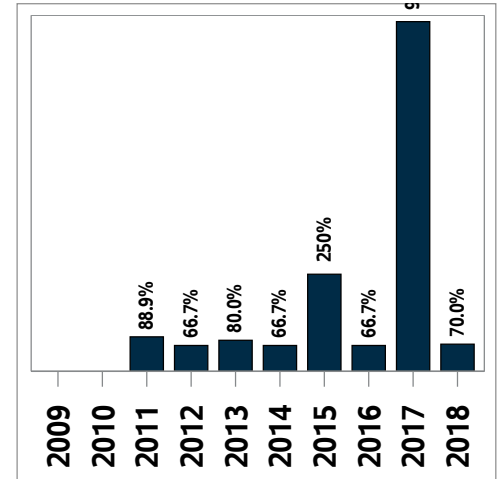
Months of Inventory ²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY

MLS® Apartment-Style Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	2		100.0			100.0	
Dollar Volume	\$539,800		217.5			107.7	
New Listings	2		0.0	100.0		0.0	
Active Listings	4	300.0	-42.9	100.0	-20.0	-63.6	-50.0
Sales to New Listings Ratio ¹	100.0		50.0			50.0	
Months of Inventory ²	2.0		7.0			11.0	
Average Price	\$269,900		58.8			3.8	
Median Price	\$269,900		58.8			3.8	
Sales to List Price Ratio	100.0		98.6			100.0	
Median Days on Market	9.5		8.0			1,211.0	
Average Days on Market	9.5		8.0			1,211.0	

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	7	-22.2	16.7	40.0	-12.5	-12.5	
Dollar Volume	\$1,907,700	-23.9	62.6	113.2	32.0	27.5	
New Listings	10	900.0	11.1	400.0	0.0	11.1	25.0
Active Listings ³	2	-25.3	-51.4	-19.0	-64.0	-77.4	-69.6
Sales to New Listings Ratio ⁴	70.0	900.0	66.7	250.0	80.0	88.9	
Months of Inventory ⁵	2.8	2.9	6.7	4.8	6.8	10.8	
Average Price	\$272,529	-2.1	39.3	52.3	50.8	45.8	
Median Price	\$255,000	-6.9	31.4	54.5	51.8	50.1	
Sales to List Price Ratio	98.5	102.4	96.6	96.3	95.1	96.6	
Median Days on Market	28.0	119.0	209.0	145.0	59.5	718.5	
Average Days on Market	40.7	143.2	181.0	190.2	497.5	639.6	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

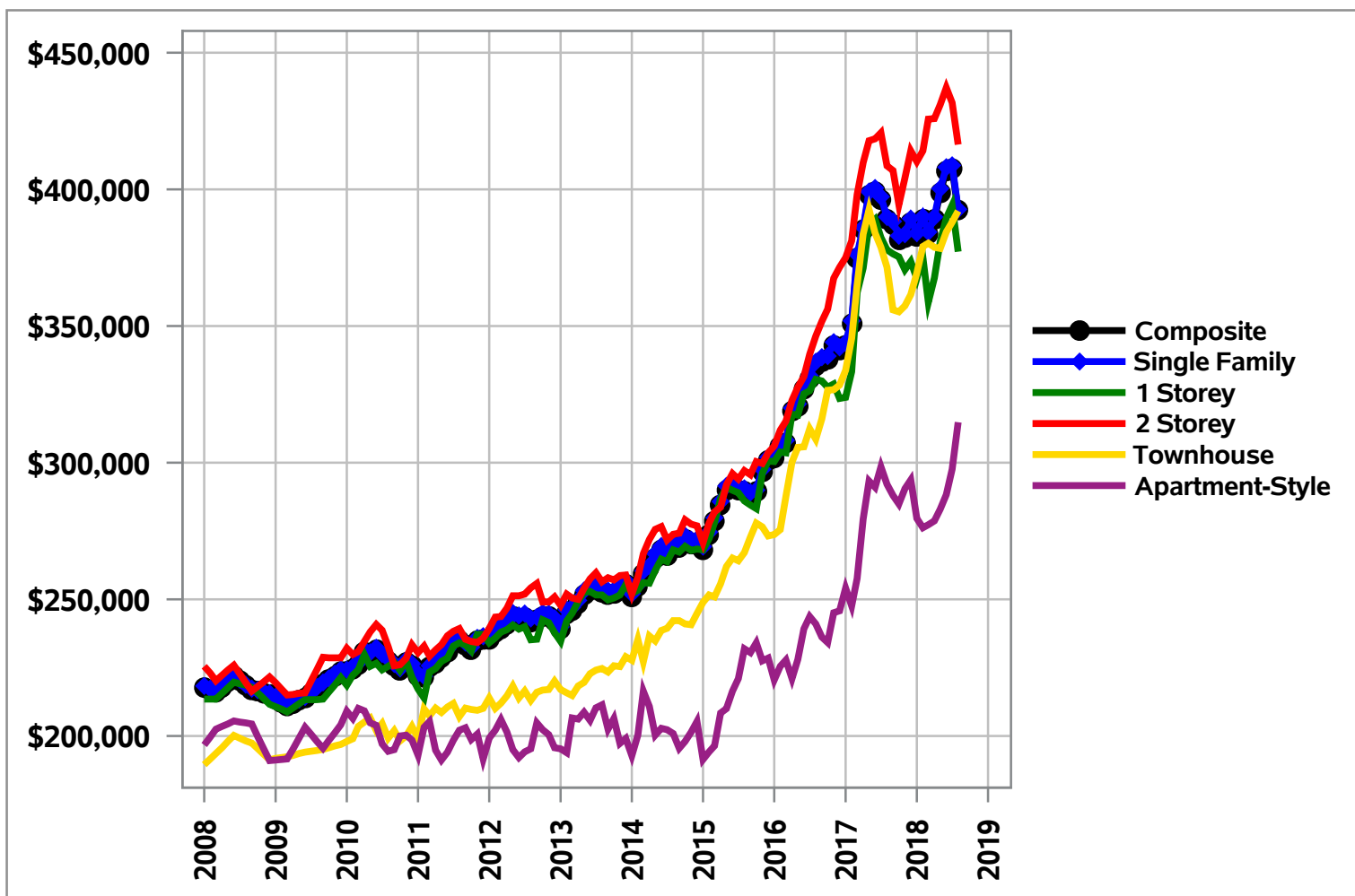
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$392,300	-3.8	-1.7	0.8	0.9	35.4	55.4
Single Family	\$392,700	-3.9	-1.9	0.7	0.7	35.1	54.9
One Storey	\$377,200	-4.3	-1.0	0.6	-0.2	31.9	49.9
Two Storey	\$416,400	-3.5	-3.4	0.6	1.9	40.2	62.4
Townhouse	\$392,100	1.1	3.6	3.4	5.5	46.8	74.5
Apartment-Style	\$314,800	5.8	11.2	14.0	7.8	35.7	48.9

MLS® HPI Benchmark Price



HALDIMAND COUNTY

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1375
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1398
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7007
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1264
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6970
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1712
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7099
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1120
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

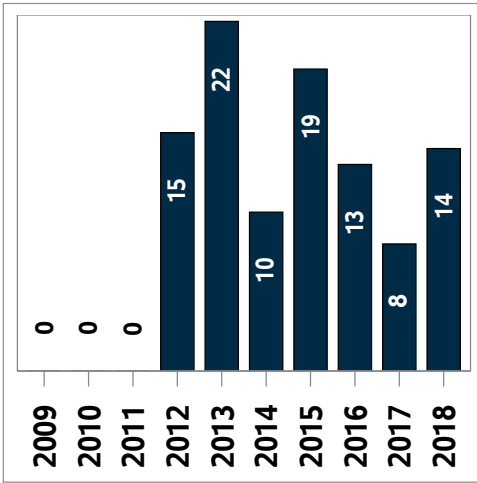
Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	961
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Pool	Indoor
Wastewater Disposal	Municipal sewers

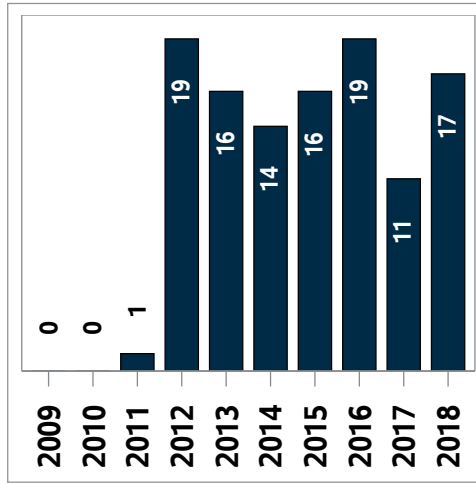
CALEDONIA (63)

MLS® Residential Market Activity

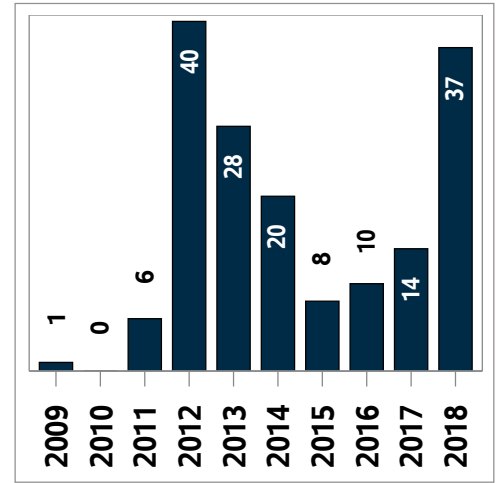
Sales Activity
(August only)



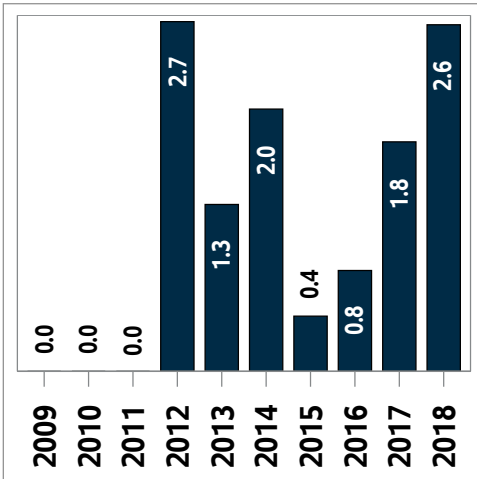
New Listings
(August only)



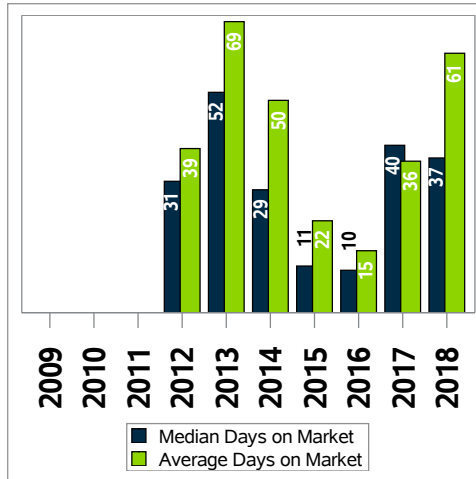
Active Listings
(August only)



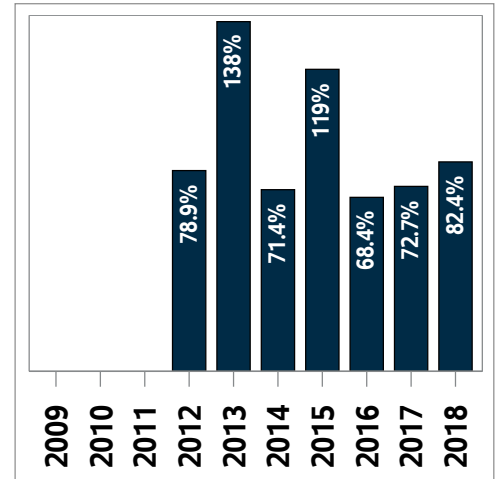
Months of Inventory
(August only)



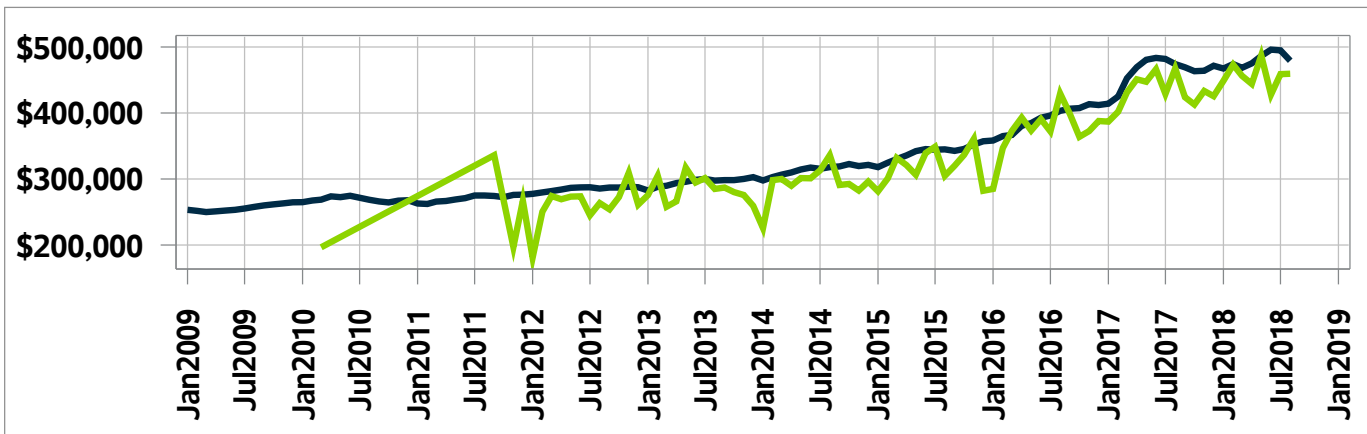
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



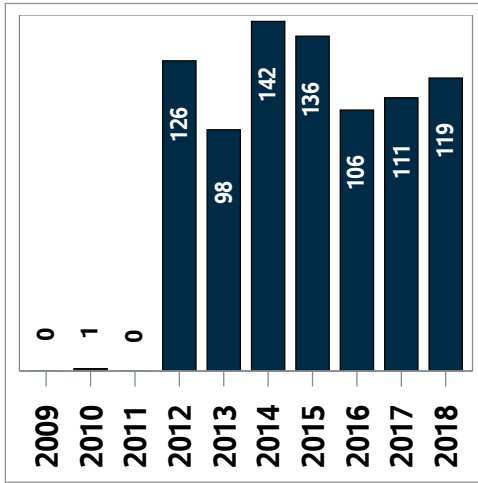
MLS® HPI Composite Benchmark Price and Average Price



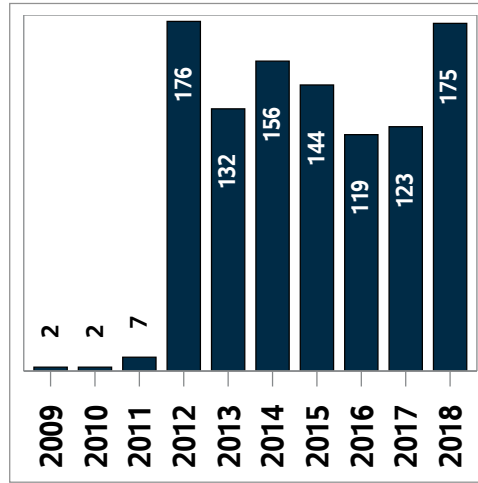
CALEDONIA (63)

MLS® Residential Market Activity

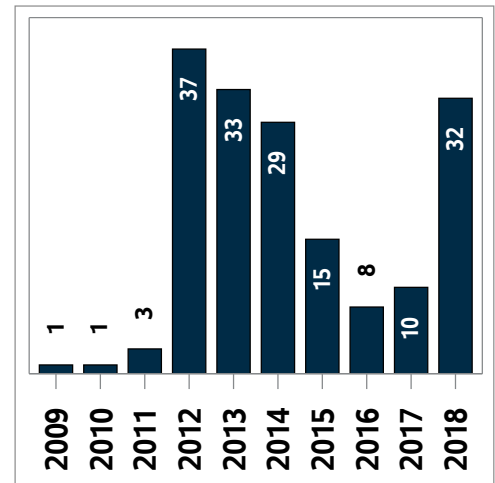
Sales Activity
(August Year-to-date)



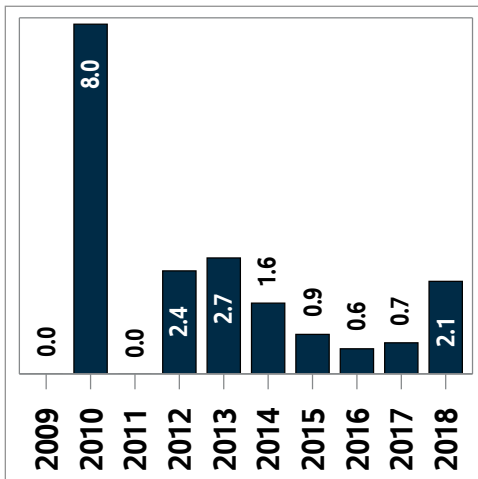
New Listings
(August Year-to-date)



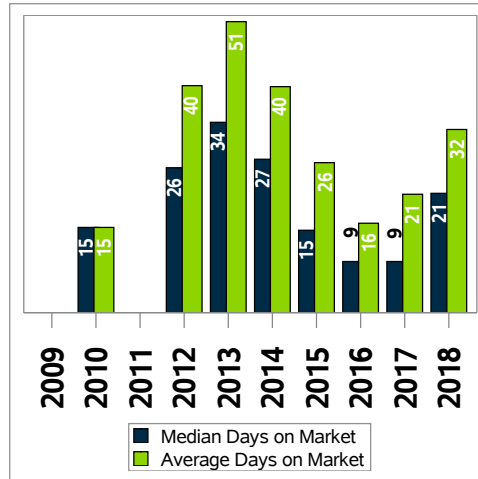
Active Listings¹
(August Year-to-date)



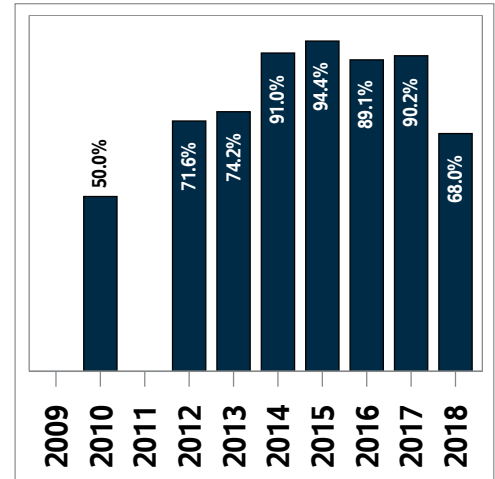
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CALEDONIA (63)

MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	14	75.0	7.7	-26.3	-36.4		
Dollar Volume	\$6,432,700	72.0	15.2	11.1	2.6		
New Listings	17	54.5	-10.5	6.3	6.3	1,600.0	
Active Listings	37	164.3	270.0	362.5	32.1	516.7	3,600.0
Sales to New Listings Ratio ¹	82.4	72.7	68.4	118.8	137.5		
Months of Inventory ²	2.6	1.8	0.8	0.4	1.3		
Average Price	\$459,479	-1.7	7.0	50.7	61.2		
Median Price	\$434,900	-3.3	0.6	47.4	50.4		
Sales to List Price Ratio	98.9	100.1	98.4	97.9	98.6		
Median Days on Market	36.5	39.5	10.0	11.0	52.0		
Average Days on Market	61.2	35.8	14.6	21.7	68.7		

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	119	7.2	12.3	-12.5	21.4		5,850.0
Dollar Volume	\$54,291,775	12.3	34.5	24.5	89.9		10,340.7
New Listings	175	42.3	47.1	21.5	32.6	2,400.0	4,275.0
Active Listings ³	32	219.0	313.1	104.9	-3.1	1,011.8	3,050.0
Sales to New Listings Ratio ⁴	68.0	90.2	89.1	94.4	74.2		50.0
Months of Inventory ⁵	2.1	0.7	0.6	0.9	2.7		4.0
Average Price	\$456,233	4.7	19.8	42.3	56.4		75.5
Median Price	\$443,000	1.6	13.6	44.4	57.8		70.4
Sales to List Price Ratio	98.6	101.7	100.7	98.3	97.6		95.2
Median Days on Market	21.0	9.0	9.0	14.5	33.5		47.0
Average Days on Market	32.2	20.8	15.7	26.4	51.2		47.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

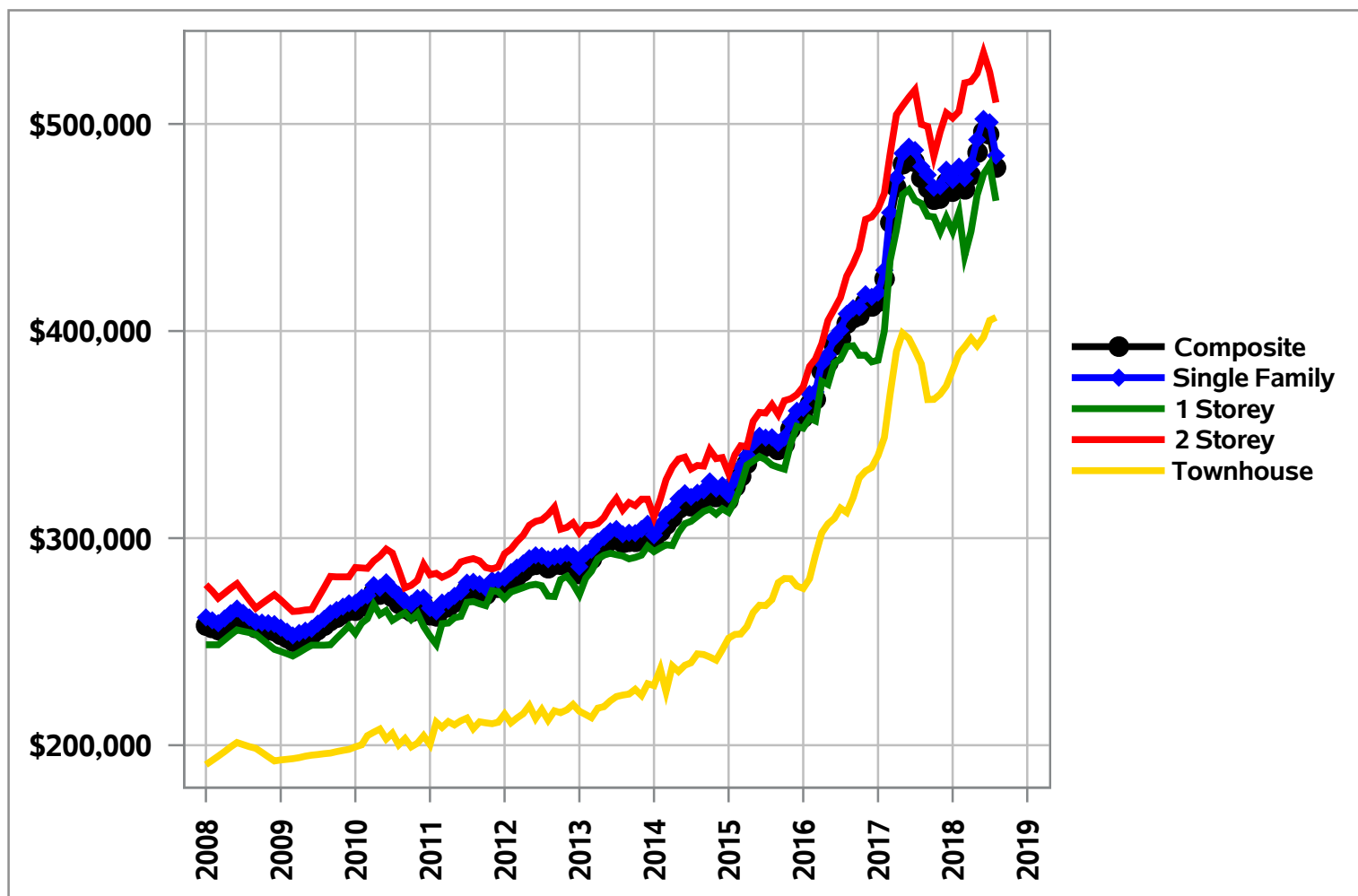
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

CALEDONIA (63) **MLS® HPI Benchmark Price**

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$479,200	-3.2	-1.5	1.1	1.1	38.9	61.0
Single Family	\$484,700	-3.2	-1.6	1.1	1.1	39.0	60.5
One Storey	\$462,900	-3.6	-0.6	1.2	0.3	38.1	58.9
Two Storey	\$510,300	-2.8	-2.7	0.8	2.1	40.0	62.7
Townhouse	\$406,600	0.4	3.5	4.5	5.9	50.4	81.4
Apartment-Style							

MLS® HPI Benchmark Price



CALEDONIA (63)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1384
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1410
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1288
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6034
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1718
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5829
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CALEDONIA (63)

MLS® HPI Benchmark Descriptions

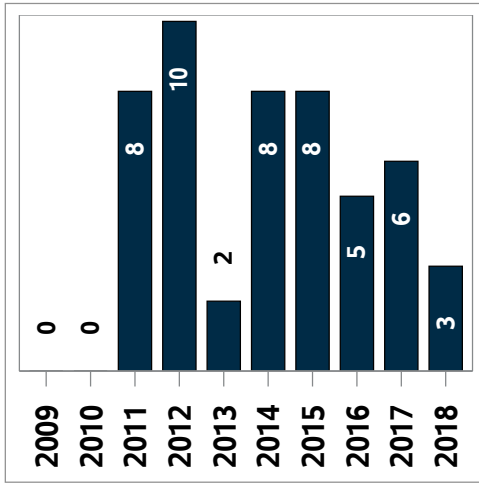
Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1173
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

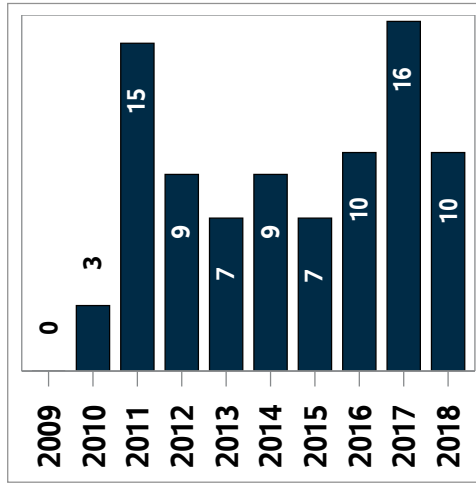
CAYUGA (62)

MLS® Residential Market Activity

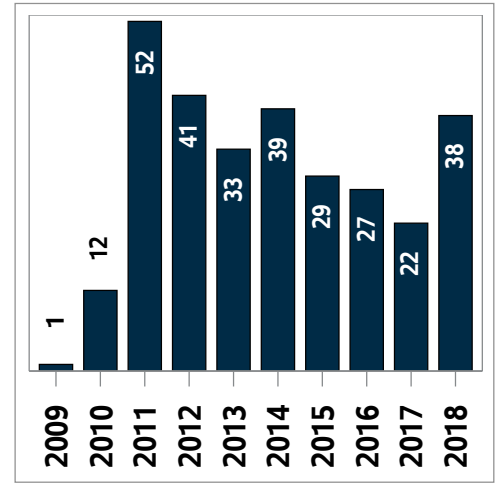
Sales Activity
(August only)



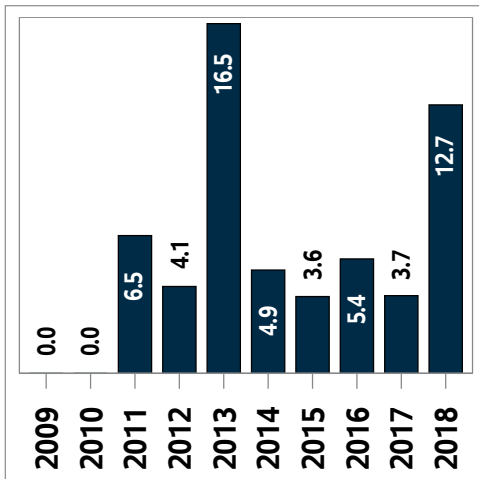
New Listings
(August only)



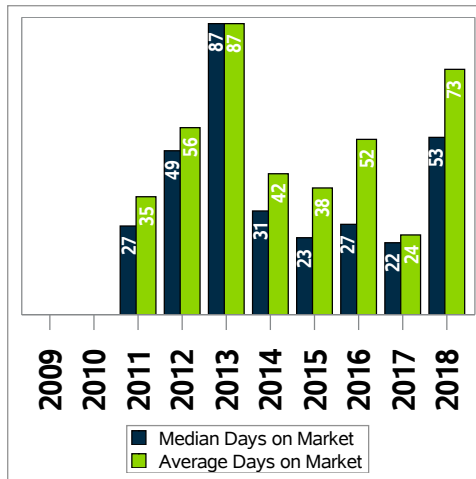
Active Listings
(August only)



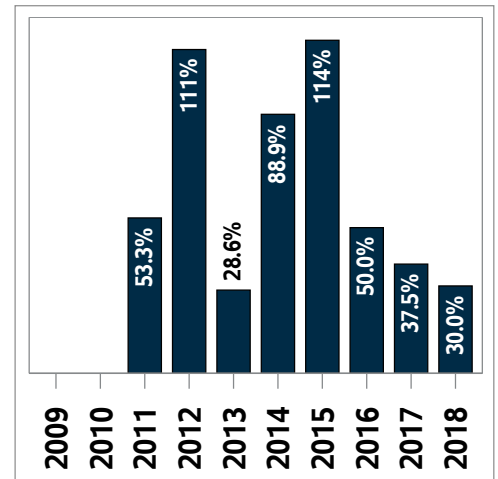
Months of Inventory
(August only)



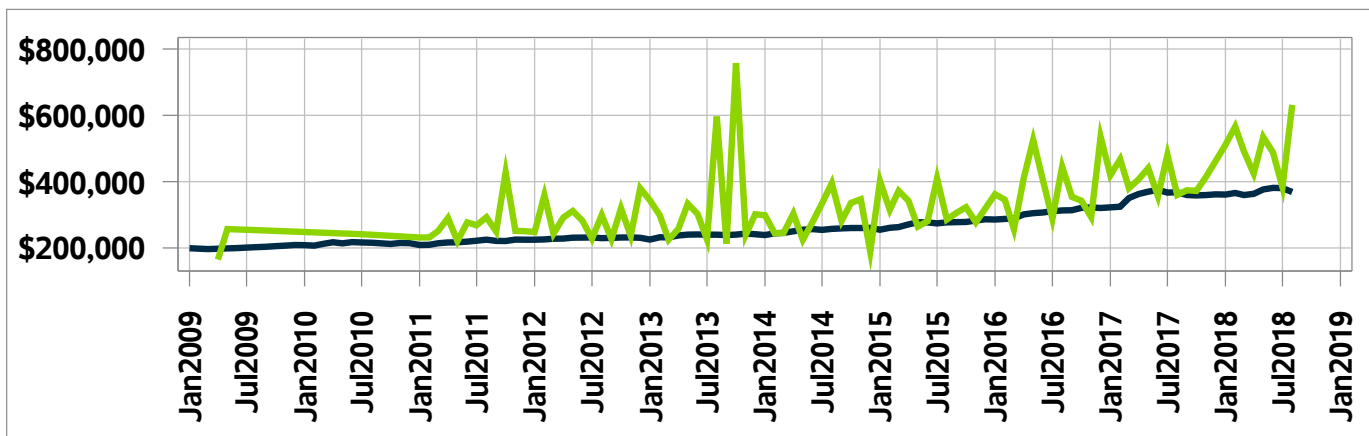
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



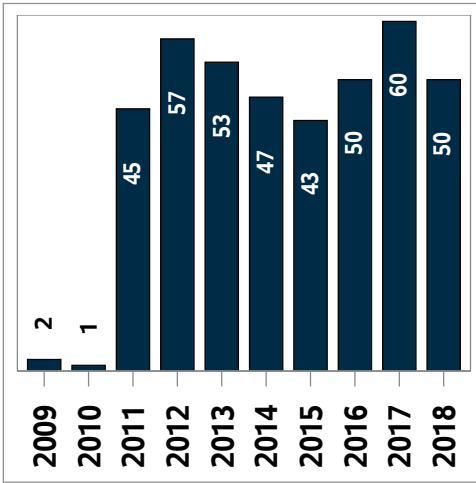
MLS® HPI Composite Benchmark Price and Average Price



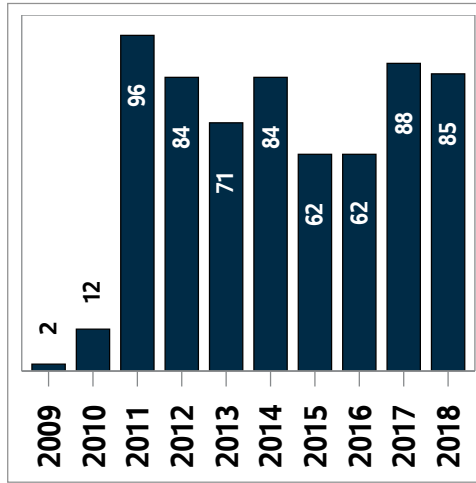
CAYUGA (62)

MLS® Residential Market Activity

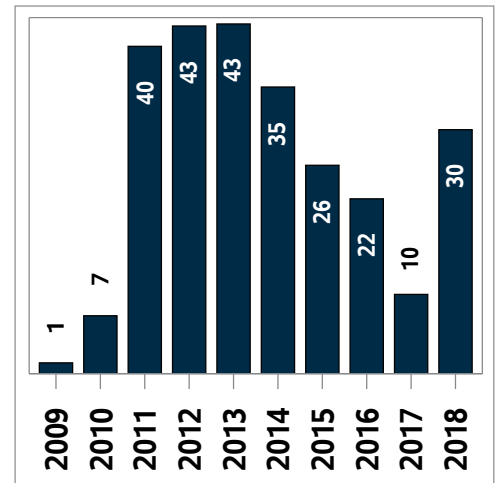
Sales Activity
(August Year-to-date)



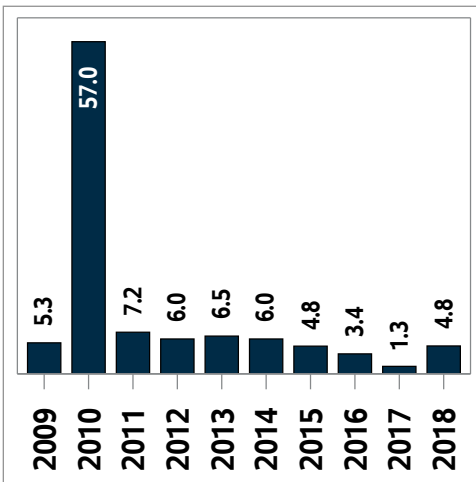
New Listings
(August Year-to-date)



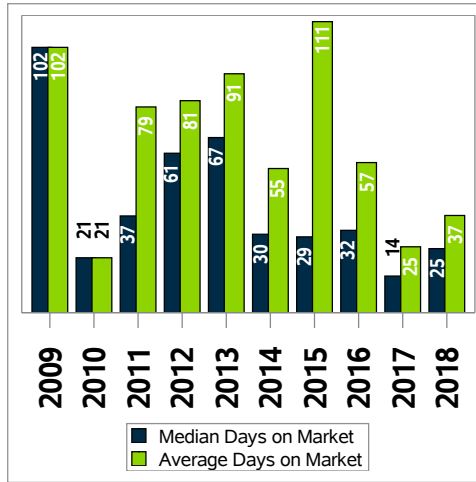
Active Listings¹
(August Year-to-date)



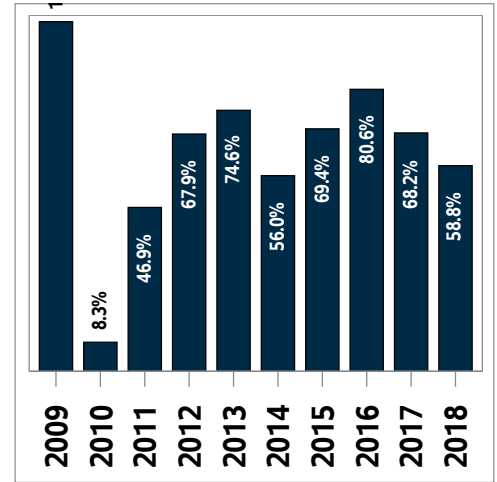
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CAYUGA (62)

MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	3	-50.0	-40.0	-62.5	50.0	-62.5	
Dollar Volume	\$1,895,000	-12.2	-14.8	-17.1	58.9	-19.1	
New Listings	10	-37.5	0.0	42.9	42.9	-33.3	
Active Listings	38	72.7	40.7	31.0	15.2	-26.9	1,800.0
Sales to New Listings Ratio ¹	30.0	37.5	50.0	114.3	28.6	53.3	
Months of Inventory ²	12.7	3.7	5.4	3.6	16.5	6.5	
Average Price	\$631,667	75.5	41.9	121.1	5.9	115.9	
Median Price	\$685,000	95.7	61.2	177.0	14.9	148.6	
Sales to List Price Ratio	97.0	96.7	94.6	96.7	96.1	93.8	
Median Days on Market	53.0	21.5	27.0	23.0	87.0	26.5	
Average Days on Market	73.3	23.8	52.4	37.9	87.0	35.3	

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	50	-16.7	0.0	16.3	-5.7	11.1	2,400.0
Dollar Volume	\$24,935,809	1.6	30.8	80.0	57.0	109.8	4,267.0
New Listings	85	-3.4	37.1	37.1	19.7	-11.5	2,733.3
Active Listings ³	30	207.7	39.5	17.1	-30.2	-25.5	1,311.8
Sales to New Listings Ratio ⁴	58.8	68.2	80.6	69.4	74.6	46.9	66.7
Months of Inventory ⁵	4.8	1.3	3.4	4.8	6.5	7.2	8.5
Average Price	\$498,716	21.9	30.8	54.8	66.4	88.8	74.7
Median Price	\$477,000	18.0	43.2	61.7	76.7	88.9	67.1
Sales to List Price Ratio	98.2	97.8	98.1	96.8	94.8	95.4	96.9
Median Days on Market	24.5	14.0	31.5	29.0	67.0	37.0	125.5
Average Days on Market	37.2	25.2	57.4	111.3	91.4	78.7	125.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

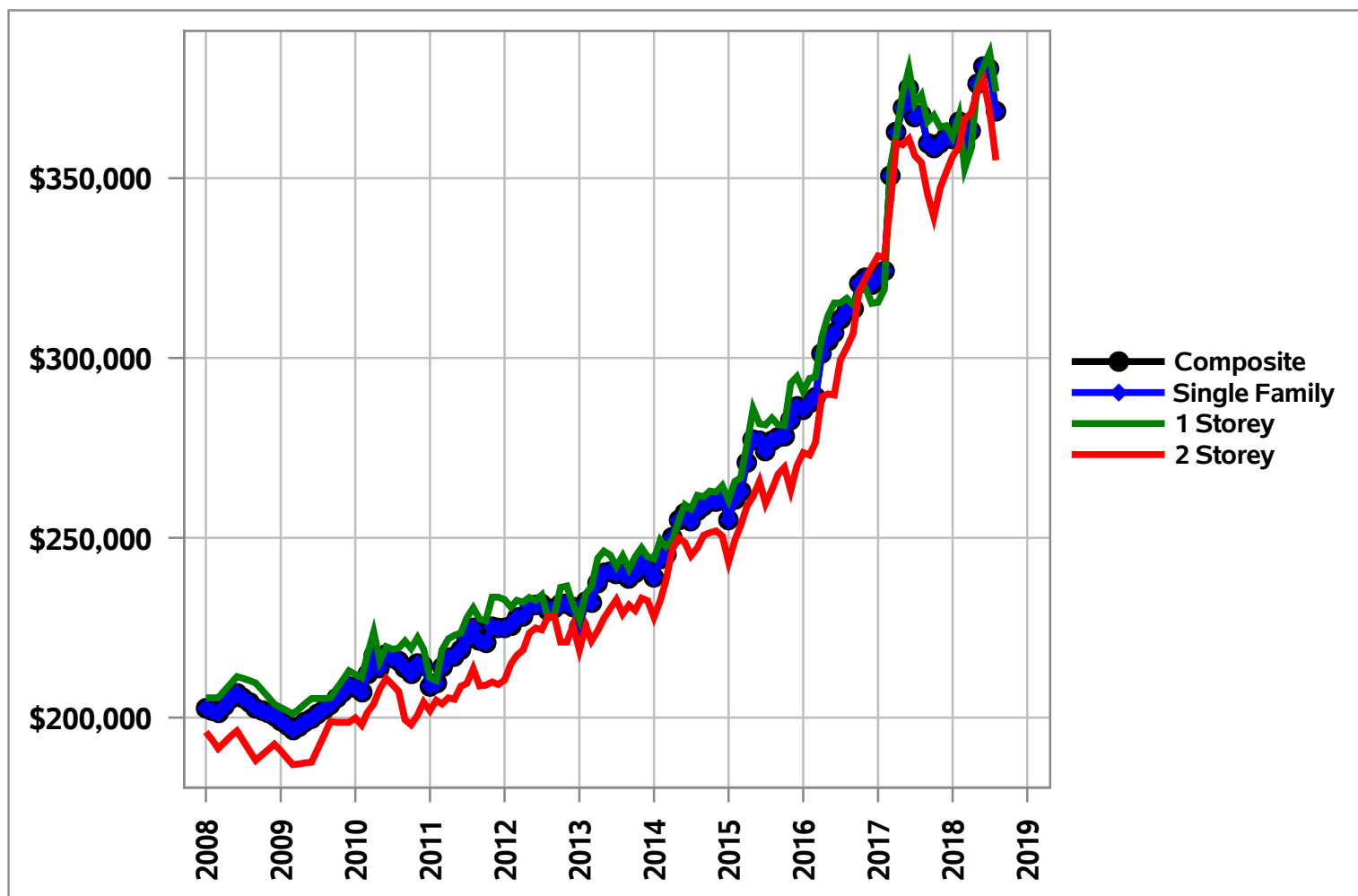
CAYUGA (62)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$368,600	-3.1	-2.1	0.8	0.2	33.0	53.6
Single Family	\$368,600	-3.1	-2.1	0.8	0.2	33.0	53.6
One Storey	\$374,100	-2.8	-0.4	1.9	0.3	32.1	52.7
Two Storey	\$355,000	-3.7	-5.1	-1.1	0.2	34.8	55.2
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



CAYUGA (62)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1448
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	12
Type Of Foundation	Basement
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1456
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10890
Number of Fireplaces	0
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private

CAYUGA (62)

MLS® HPI Benchmark Descriptions

1 Storey

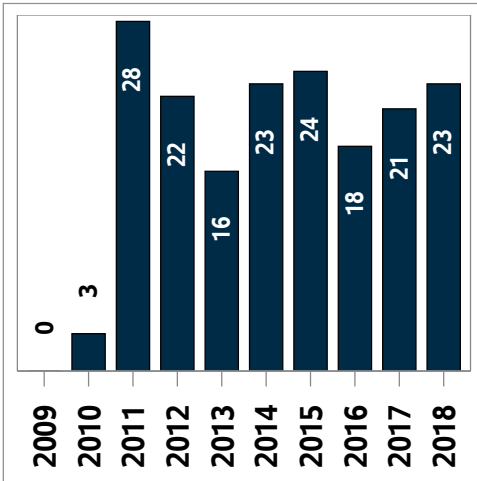
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1324
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10825
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

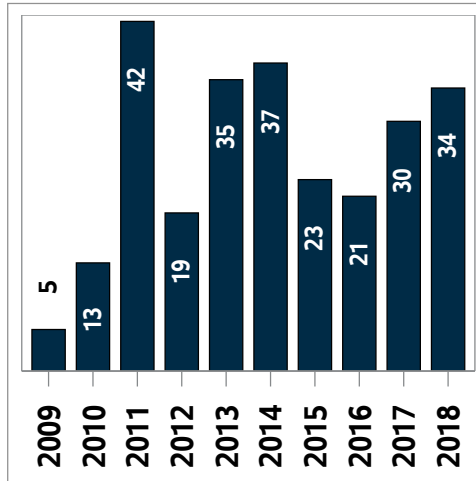
Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1797
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10957
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private

DUNNVILLE (60) MLS® Residential Market Activity

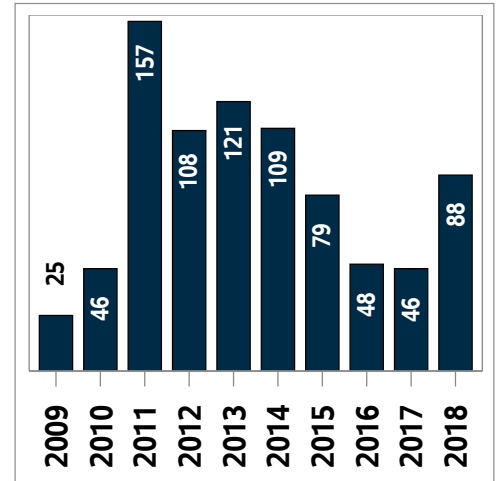
Sales Activity
(August only)



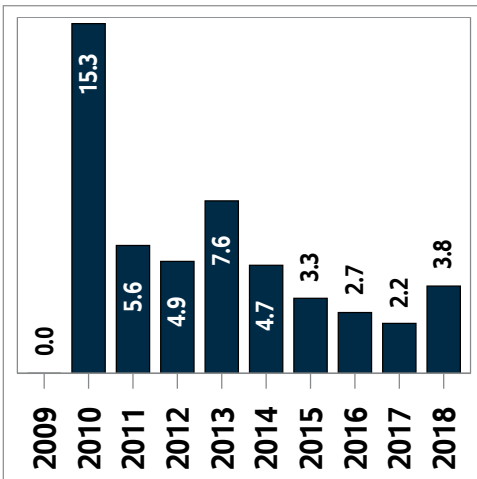
New Listings
(August only)



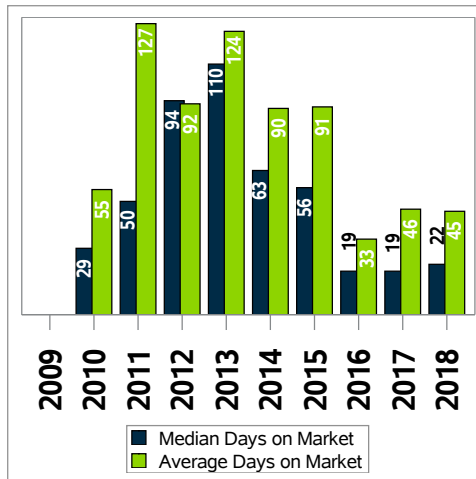
Active Listings
(August only)



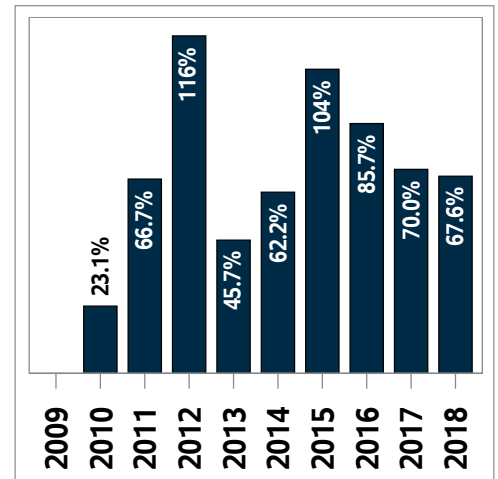
Months of Inventory
(August only)



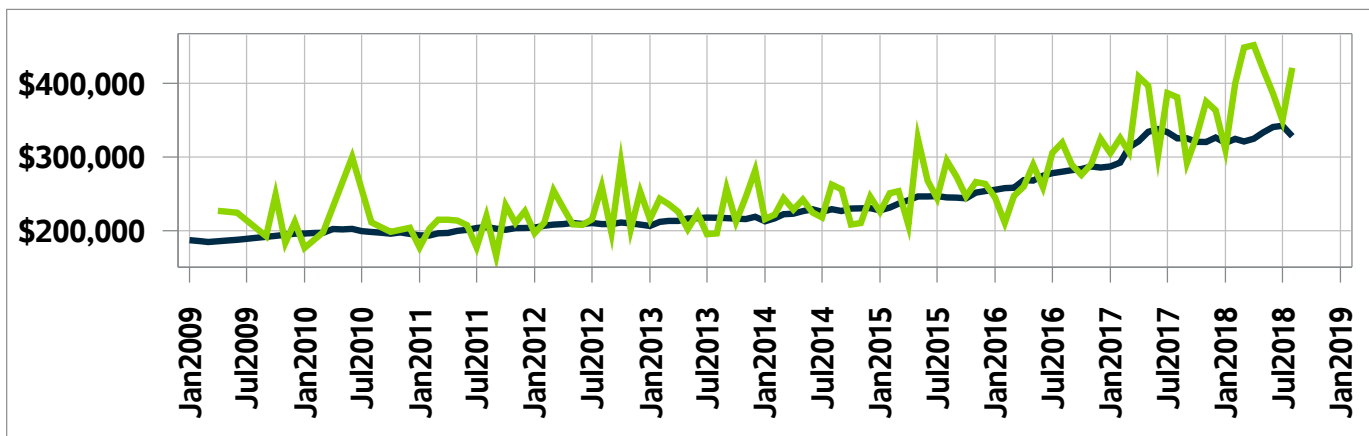
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



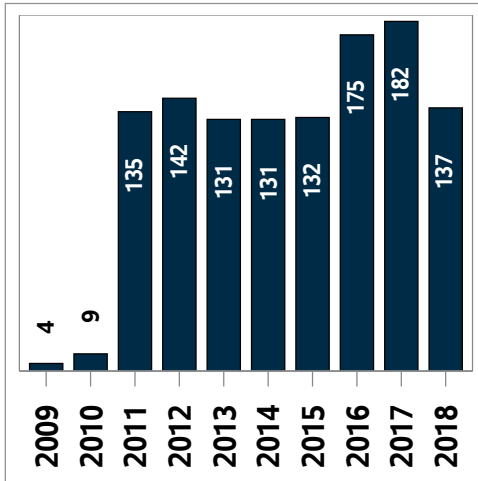
MLS® HPI Composite Benchmark Price and Average Price



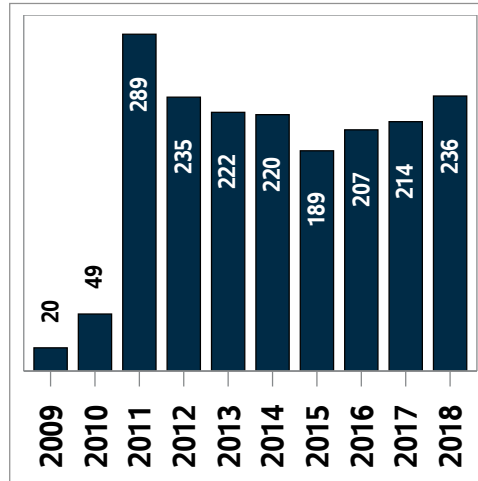
DUNNVILLE (60)

MLS® Residential Market Activity

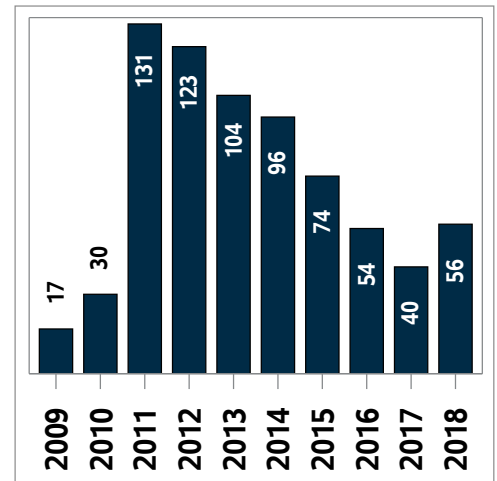
Sales Activity
(August Year-to-date)



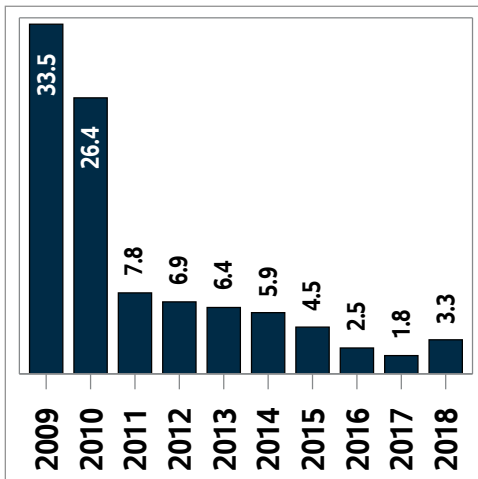
New Listings
(August Year-to-date)



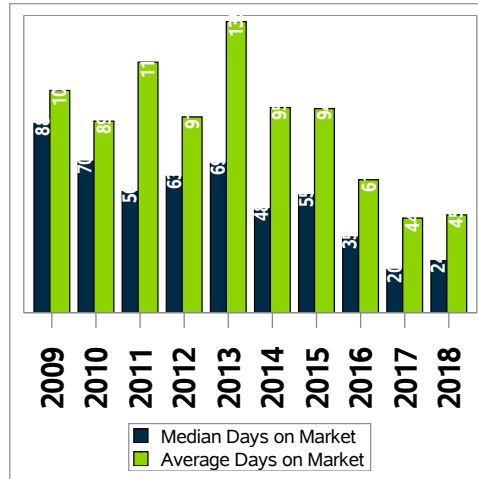
Active Listings¹
(August Year-to-date)



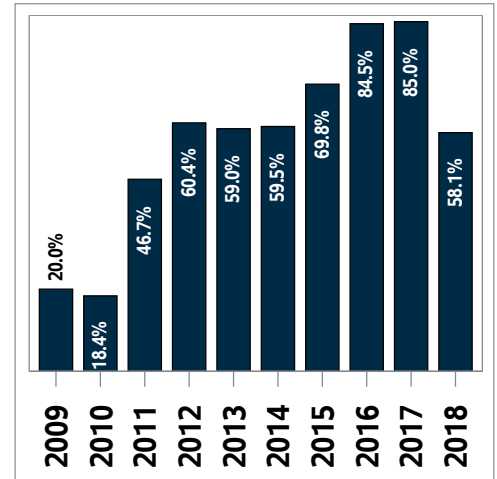
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

DUNNVILLE (60)

MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	23	9.5	27.8	-4.2	43.8	-17.9	1,050.0
Dollar Volume	\$9,683,800	21.0	68.4	36.8	208.3	57.3	2,009.8
New Listings	34	13.3	61.9	47.8	-2.9	-19.0	1,600.0
Active Listings	88	91.3	83.3	11.4	-27.3	-43.9	486.7
Sales to New Listings Ratio ¹	67.6	70.0	85.7	104.3	45.7	66.7	100.0
Months of Inventory ²	3.8	2.2	2.7	3.3	7.6	5.6	7.5
Average Price	\$421,035	10.5	31.8	42.7	114.4	91.5	83.5
Median Price	\$365,000	-14.1	23.7	51.8	112.8	76.5	59.0
Sales to List Price Ratio	96.9	97.7	95.7	95.6	94.6	94.9	97.7
Median Days on Market	22.0	19.0	19.0	55.5	109.5	49.5	30.5
Average Days on Market	45.2	46.1	33.0	90.8	123.8	127.2	30.5

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	137	-24.7	-21.7	3.8	4.6	1.5	878.6
Dollar Volume	\$55,007,288	-14.2	16.3	56.1	95.1	96.1	1,986.1
New Listings	236	10.3	14.0	24.9	6.3	-18.3	686.7
Active Listings ³	56	40.0	3.0	-24.3	-46.3	-57.3	286.2
Sales to New Listings Ratio ⁴	58.1	85.0	84.5	69.8	59.0	46.7	46.7
Months of Inventory ⁵	3.3	1.8	2.5	4.5	6.4	7.8	8.3
Average Price	\$401,513	14.0	48.5	50.4	86.6	93.2	113.2
Median Price	\$365,000	14.9	47.2	53.0	84.8	87.2	100.3
Sales to List Price Ratio	97.2	98.8	96.7	95.6	95.4	95.0	95.6
Median Days on Market	24.0	20.0	35.0	54.5	69.0	56.0	50.0
Average Days on Market	45.2	43.7	61.5	94.4	134.6	115.8	63.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

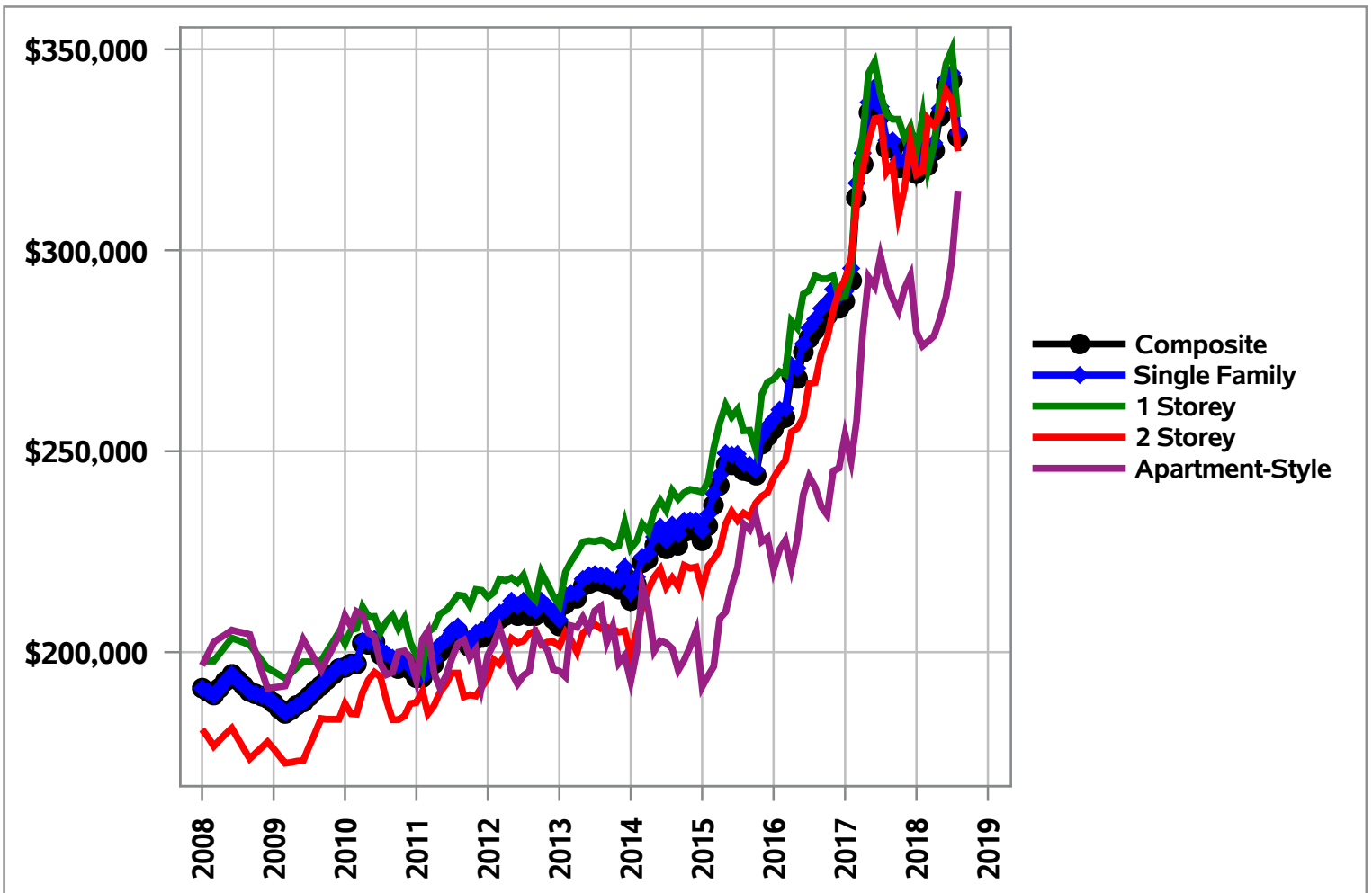
DUNNVILLE (60)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$328,200	-4.1	-1.6	1.1	0.9	33.8	50.8
Single Family	\$329,200	-4.3	-1.8	0.7	0.6	33.3	50.3
One Storey	\$333,100	-4.8	-1.5	-0.1	-0.2	30.6	46.2
Two Storey	\$324,600	-3.8	-2.7	1.6	1.6	38.4	57.6
Townhouse							
Apartment-Style	\$314,800	5.8	11.2	14.0	7.8	35.7	48.9

MLS® HPI Benchmark Price



DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1324
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1357
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7770
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1211
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7811
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1579
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7733
Number of Fireplaces	0
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

DUNNVILLE (60)

MLS® HPI Benchmark Descriptions

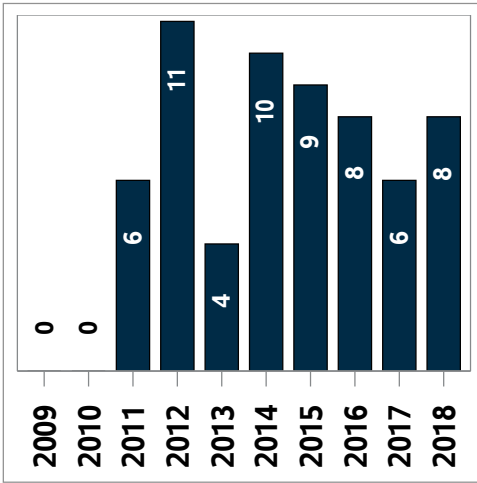
Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	961
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Pool	Indoor
Wastewater Disposal	Municipal sewers

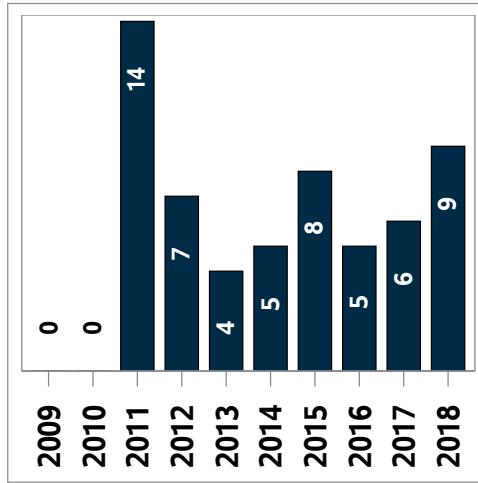
HAGERSVILLE (70)

MLS® Residential Market Activity

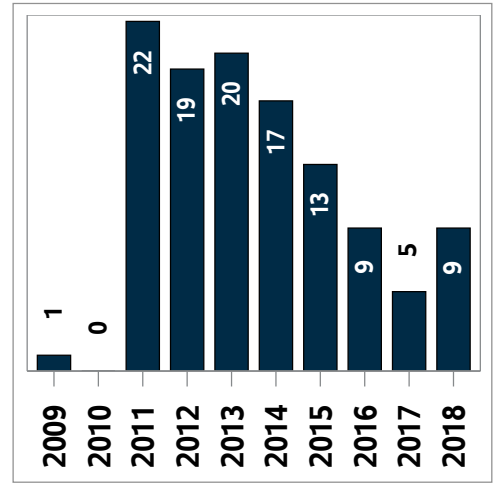
Sales Activity
(August only)



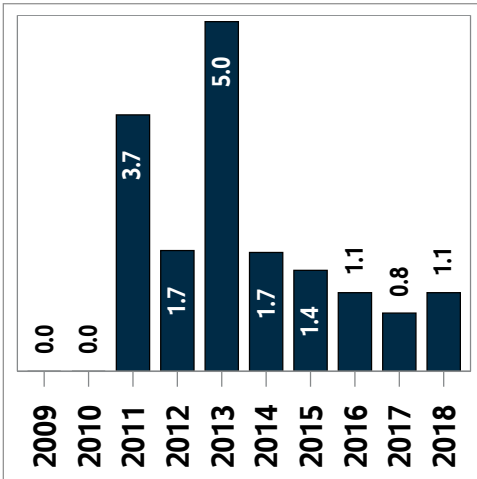
New Listings
(August only)



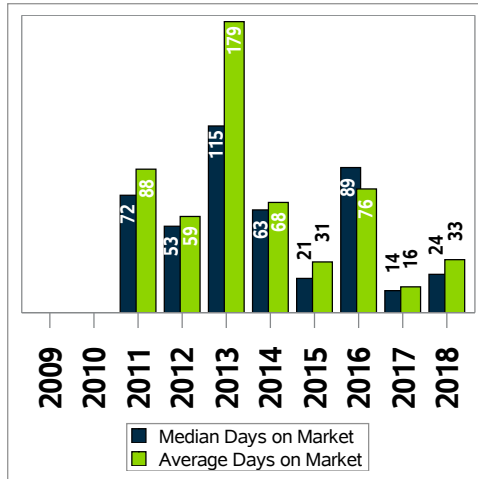
Active Listings
(August only)



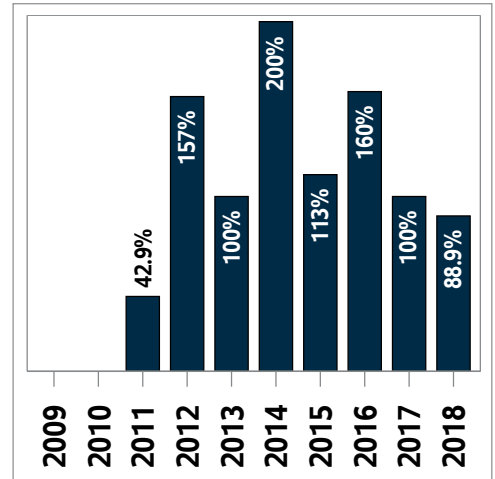
Months of Inventory
(August only)



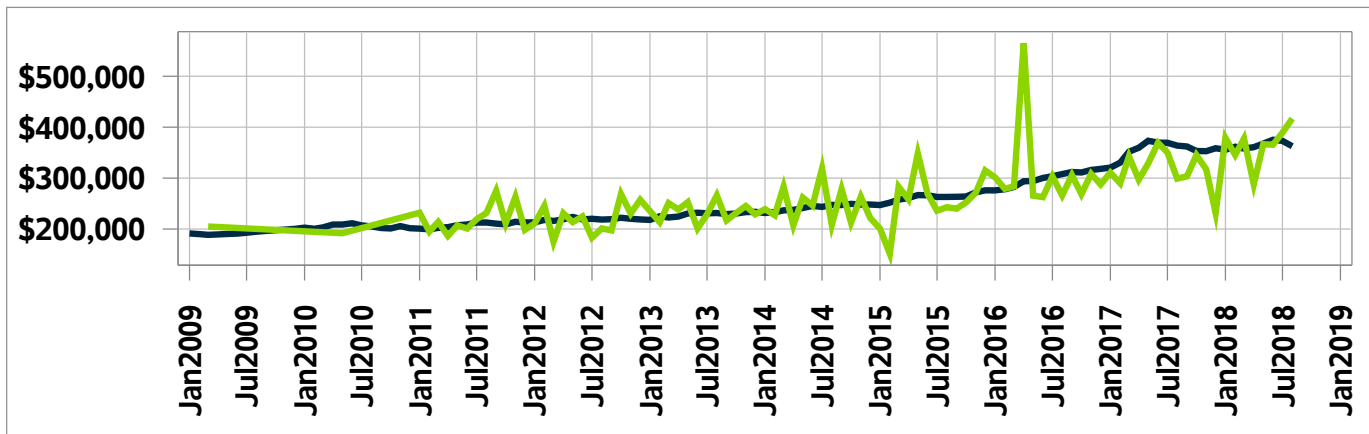
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



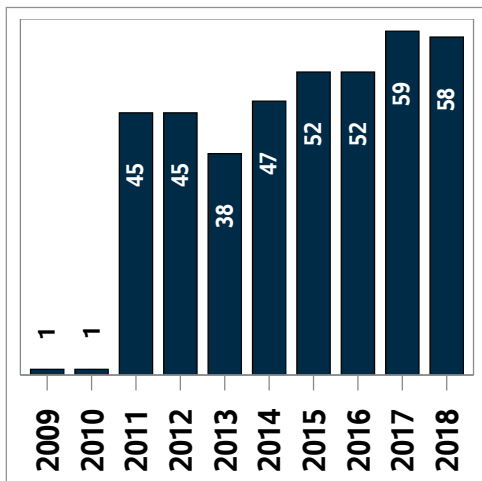
MLS® HPI Composite Benchmark Price and Average Price



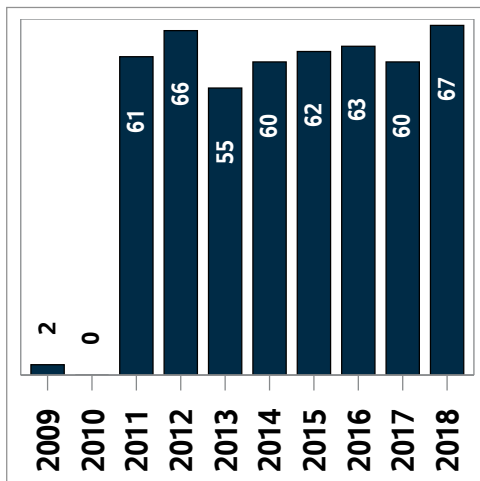
HAGERSVILLE (70)

MLS® Residential Market Activity

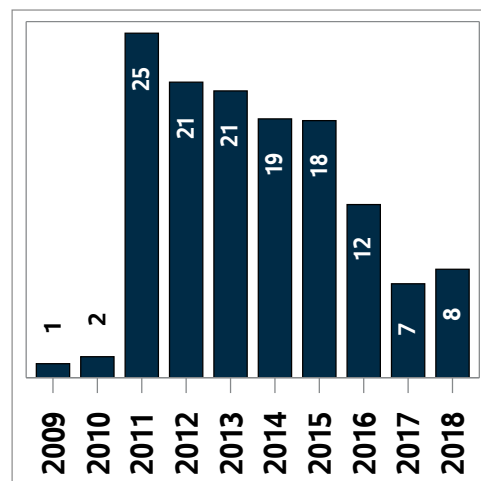
Sales Activity
(August Year-to-date)



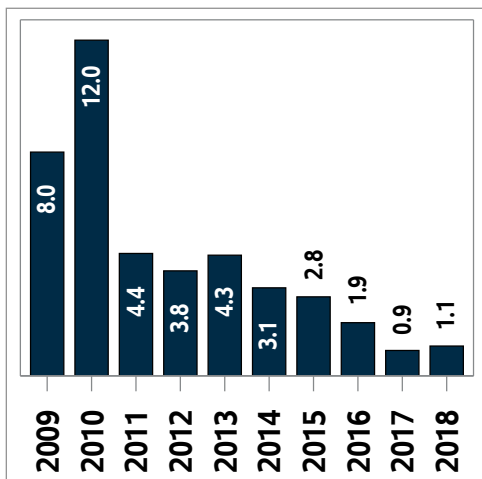
New Listings
(August Year-to-date)



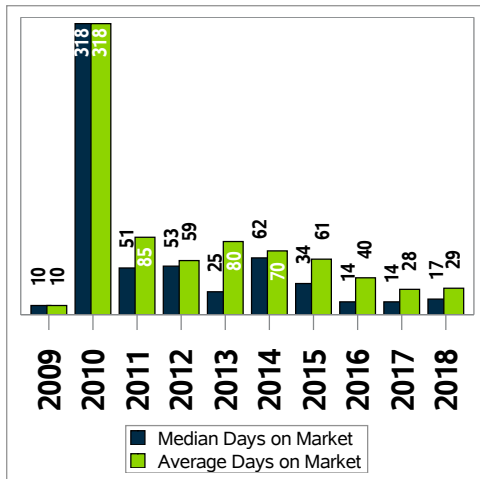
Active Listings ¹
(August Year-to-date)



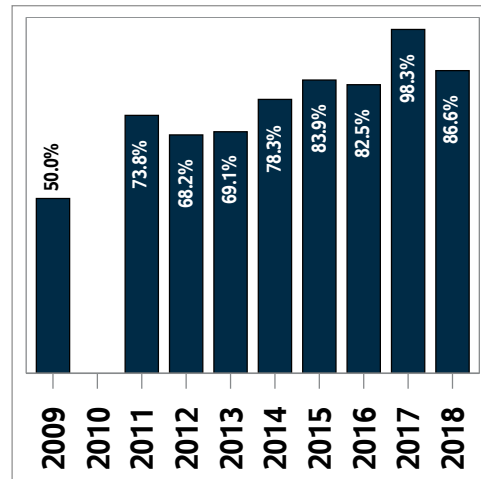
Months of Inventory ²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAGERSVILLE (70)

MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	8	33.3	0.0	-11.1	100.0	33.3	
Dollar Volume	\$3,335,700	85.9	56.7	52.6	213.4	140.3	
New Listings	9	50.0	80.0	12.5	125.0	-35.7	
Active Listings	9	80.0	0.0	-30.8	-55.0	-59.1	800.0
Sales to New Listings Ratio ¹	88.9	100.0	160.0	112.5	100.0	42.9	
Months of Inventory ²	1.1	0.8	1.1	1.4	5.0	3.7	
Average Price	\$416,963	39.5	56.7	71.7	56.7	80.2	
Median Price	\$419,000	45.7	52.3	75.1	49.8	89.6	
Sales to List Price Ratio	98.2	99.5	100.0	97.2	100.8	95.8	
Median Days on Market	23.5	13.5	89.0	21.0	114.5	72.0	
Average Days on Market	32.5	15.8	75.9	31.1	178.5	88.0	

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	58	-1.7	11.5	11.5	52.6	28.9	
Dollar Volume	\$21,830,760	14.0	53.3	70.8	141.2	132.8	
New Listings	67	11.7	6.3	8.1	21.8	9.8	
Active Listings ³	8	15.4	-37.4	-57.8	-62.2	-68.5	675.0
Sales to New Listings Ratio ⁴	86.6	98.3	82.5	83.9	69.1	73.8	
Months of Inventory ⁵	1.1	0.9	1.9	2.8	4.3	4.4	
Average Price	\$376,392	16.0	37.4	53.1	58.0	80.6	
Median Price	\$375,500	21.8	35.0	51.7	56.5	97.6	
Sales to List Price Ratio	99.0	99.8	100.7	98.4	99.0	97.5	
Median Days on Market	17.0	14.0	14.0	34.0	25.0	51.0	
Average Days on Market	28.9	27.7	40.3	60.7	79.9	84.6	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

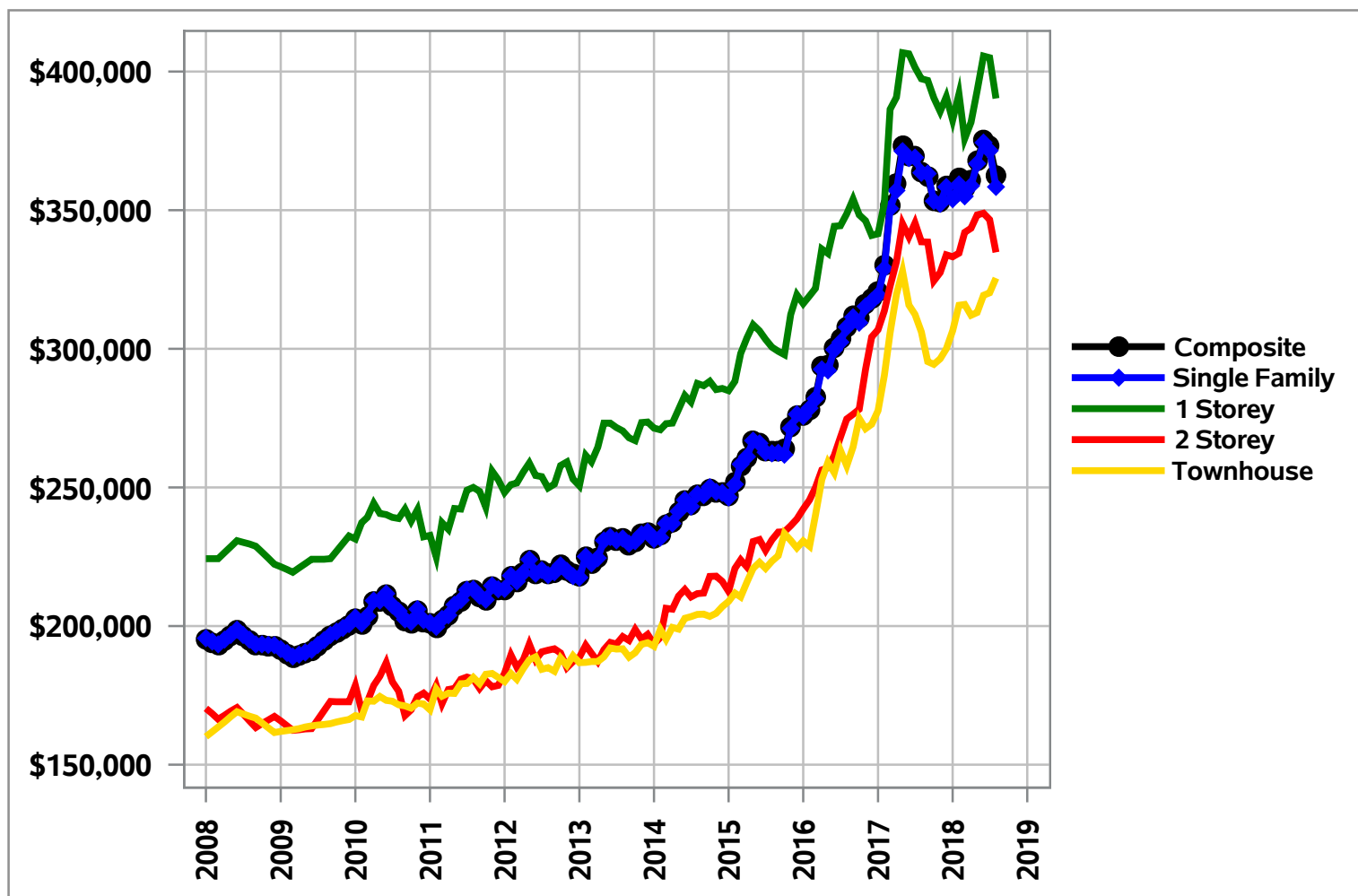
HAGERSVILLE (70)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$362,600	-2.8	-1.4	0.3	-0.3	37.9	56.6
Single Family	\$358,400	-3.5	-2.3	-0.3	-1.4	36.6	54.7
One Storey	\$390,300	-3.6	-0.7	-0.4	-1.8	29.8	44.3
Two Storey	\$334,800	-3.4	-3.9	0.1	-1.1	44.9	70.6
Townhouse	\$325,500	1.7	4.0	3.1	6.3	45.7	69.7
Apartment-Style							

MLS® HPI Benchmark Price



HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1320
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1381
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7512
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1252
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6809
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1677
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAGERSVILLE (70)

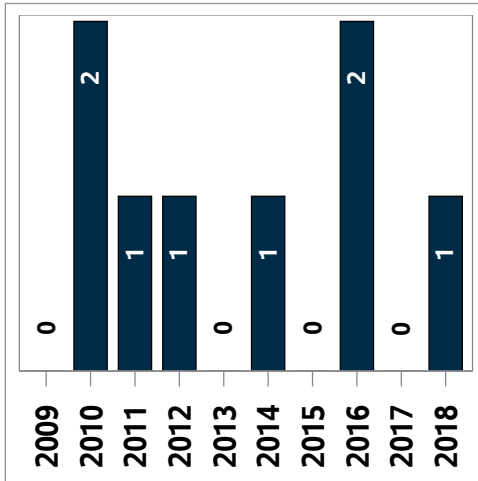
MLS® HPI Benchmark Descriptions

Townhouse

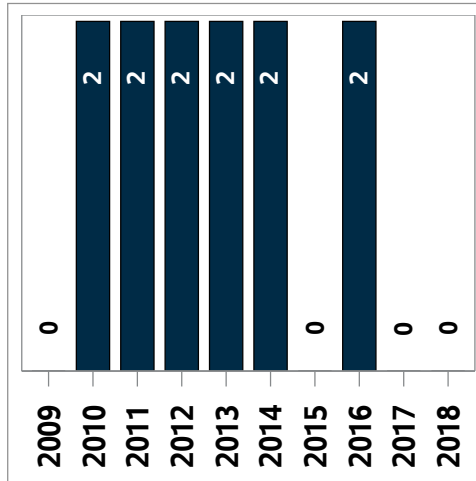
Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	942
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

ONEIDA (71) MLS® Residential Market Activity

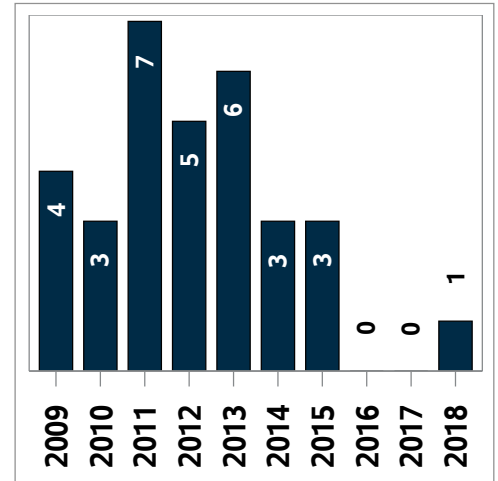
Sales Activity
(August only)



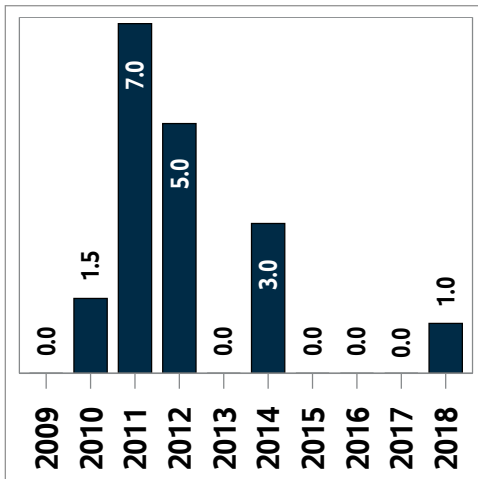
New Listings
(August only)



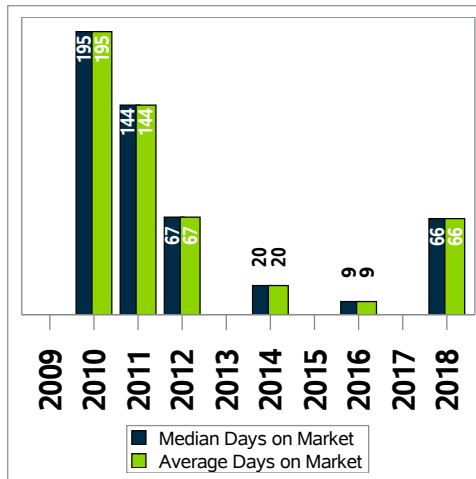
Active Listings
(August only)



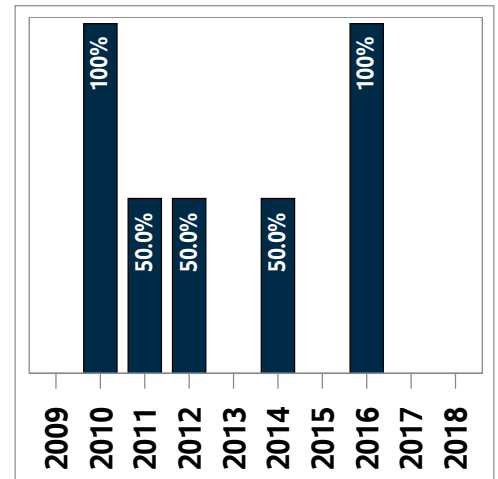
Months of Inventory
(August only)



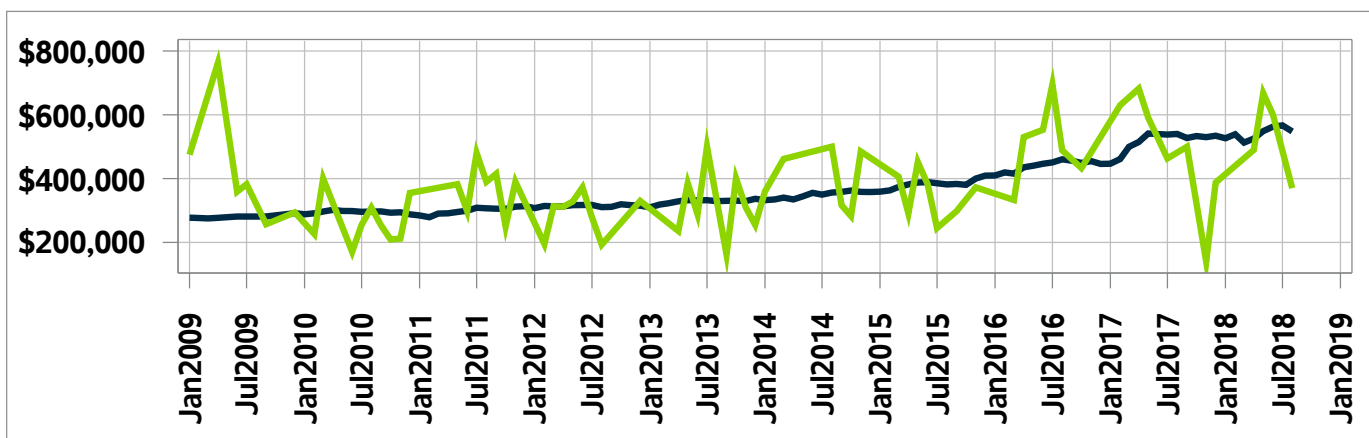
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



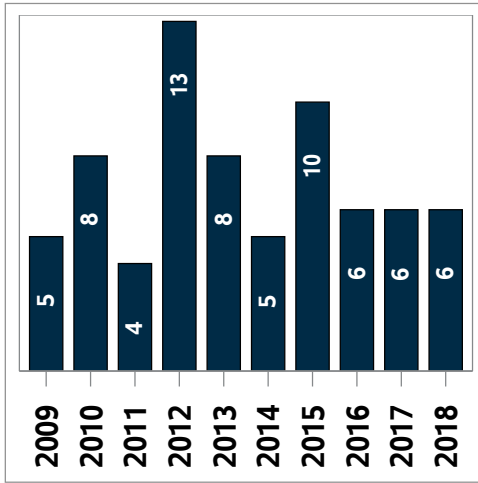
MLS® HPI Composite Benchmark Price and Average Price



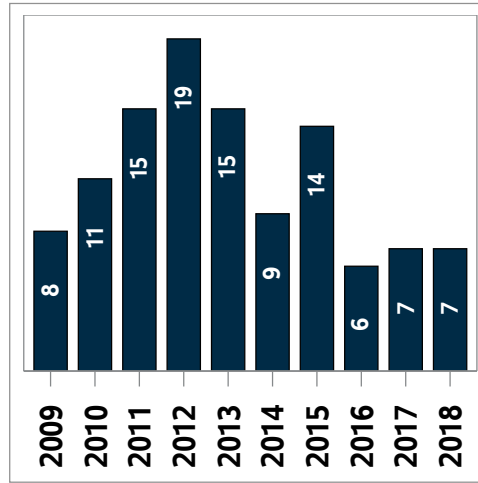
ONEIDA (71)

MLS® Residential Market Activity

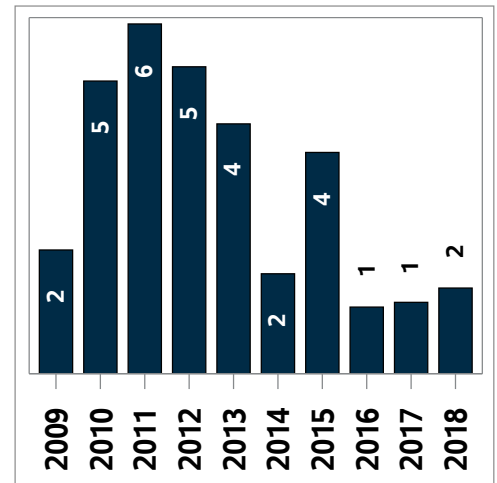
Sales Activity
(August Year-to-date)



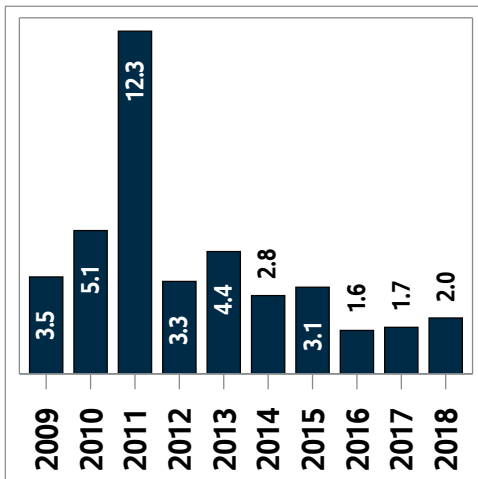
New Listings
(August Year-to-date)



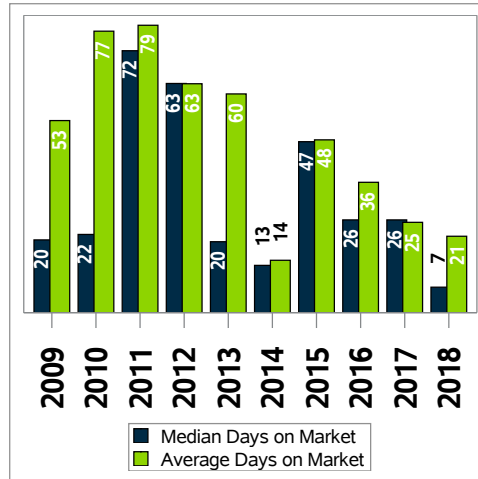
Active Listings¹
(August Year-to-date)



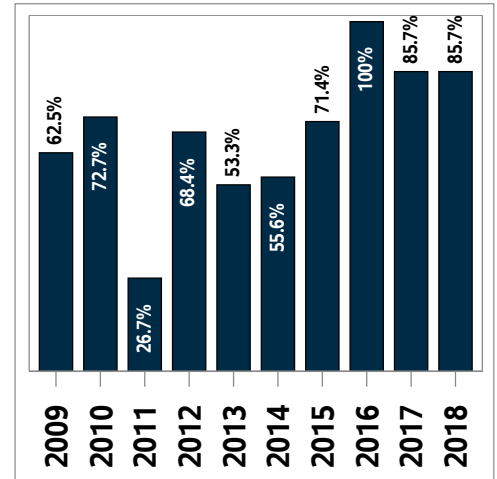
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

ONEIDA (71)

MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	1		-50.0			0.0	0.0
Dollar Volume	\$370,000		-62.1			-5.1	18.5
New Listings	0		-100.0		-100.0	-100.0	-100.0
Active Listings	1			-66.7	-83.3	-85.7	-75.0
Sales to New Listings Ratio ¹	0.0		100.0			50.0	100.0
Months of Inventory ²	1.0					7.0	4.0
Average Price	\$370,000		-24.3			-5.1	18.5
Median Price	\$370,000		-24.3			-5.1	18.5
Sales to List Price Ratio	85.1		105.9			97.5	96.1
Median Days on Market	66.0		9.0			144.0	109.0
Average Days on Market	66.0		9.0			144.0	109.0

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	6	0.0	0.0	-40.0	-25.0	50.0	0.0
Dollar Volume	\$3,284,974	-6.5	6.4	-15.7	20.7	111.9	153.3
New Listings	7	0.0	16.7	-50.0	-53.3	-53.3	-30.0
Active Listings ³	2	20.0	28.6	-61.3	-65.7	-75.5	-64.7
Sales to New Listings Ratio ⁴	85.7	85.7	100.0	71.4	53.3	26.7	60.0
Months of Inventory ⁵	2.0	1.7	1.6	3.1	4.4	12.3	5.7
Average Price	\$547,496	-6.5	6.4	40.5	61.0	41.2	153.3
Median Price	\$552,450	-7.8	6.2	44.8	88.5	43.0	164.0
Sales to List Price Ratio	100.4	94.4	101.3	96.7	97.6	95.0	95.8
Median Days on Market	7.0	25.5	25.5	47.0	19.5	72.0	77.5
Average Days on Market	21.0	24.8	35.8	47.5	60.1	79.0	71.3

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

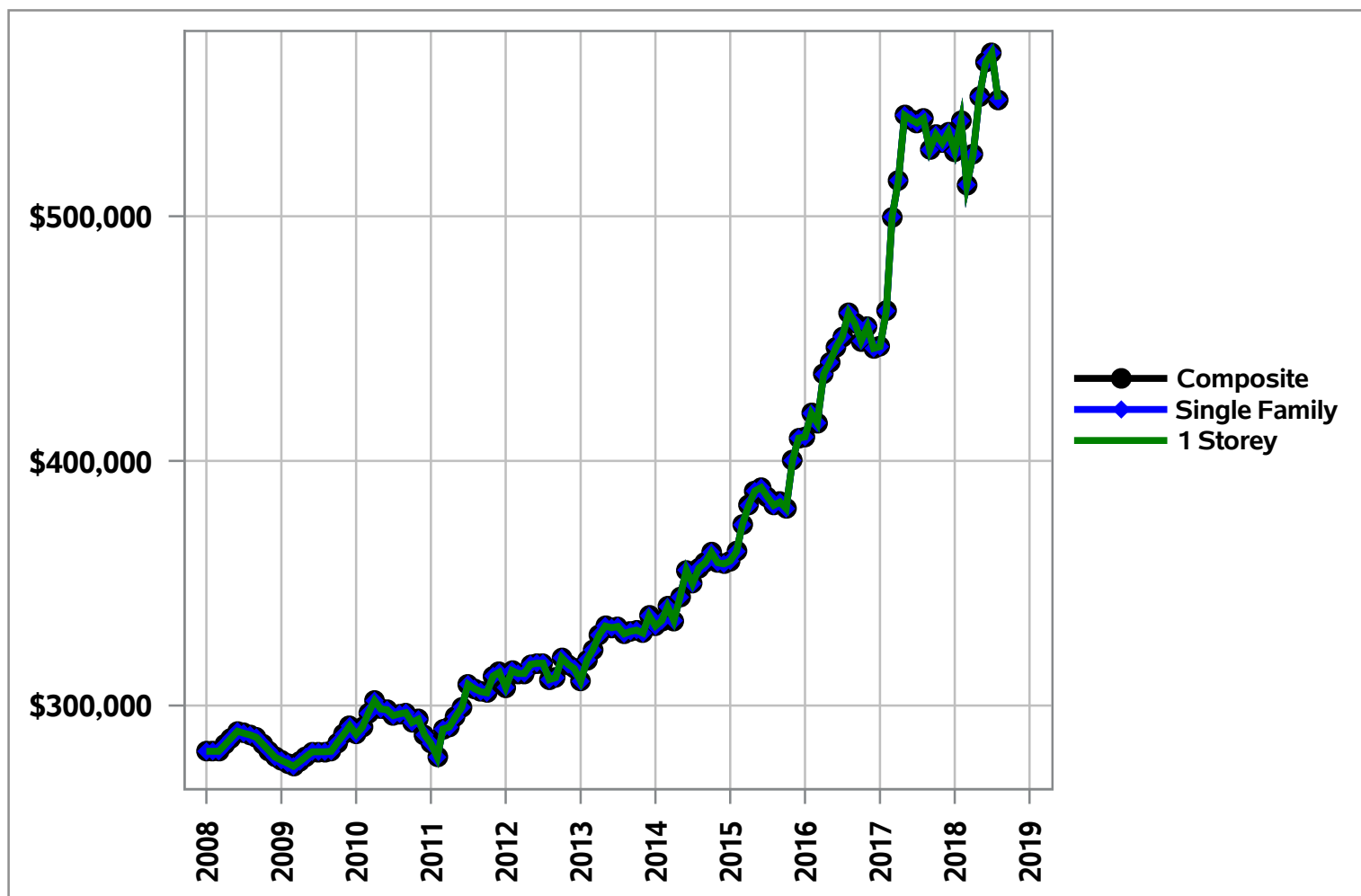
ONEIDA (71)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$547,700	-3.4	-0.2	1.6	1.4	43.5	66.3
Single Family	\$547,700	-3.4	-0.2	1.6	1.4	43.5	66.3
One Storey	\$547,700	-3.4	-0.2	1.6	1.4	43.5	66.3
Two Storey							
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



ONEIDA (71)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1706
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	13
Type Of Foundation	Basement
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1706
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27883
Number of Fireplaces	1
Total Number Of Rooms	13
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private

ONEIDA (71)

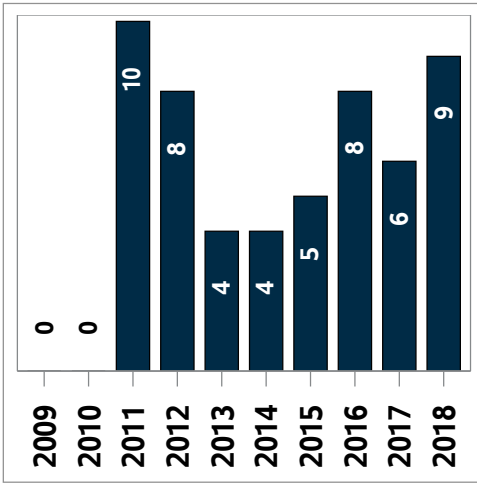
MLS® HPI Benchmark Descriptions

1 Storey 🏠

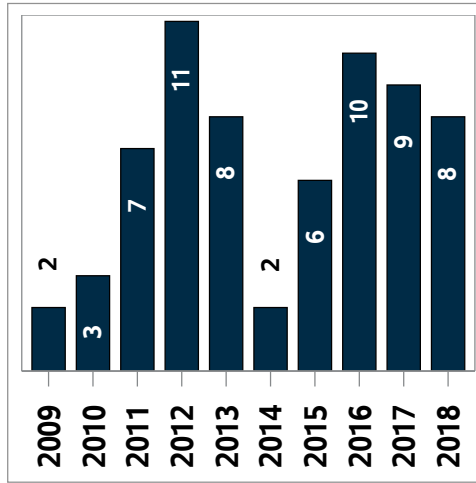
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1529
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24840
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65) MLS® Residential Market Activity

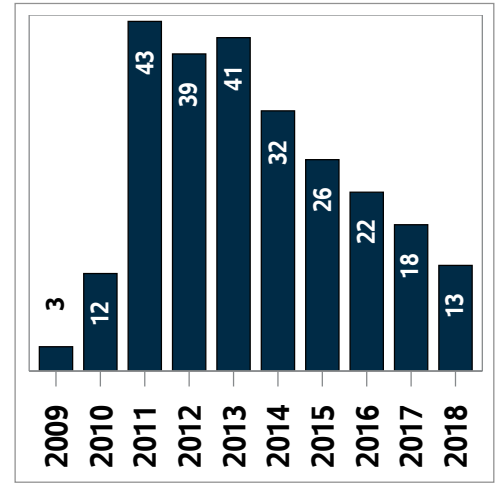
Sales Activity
(August only)



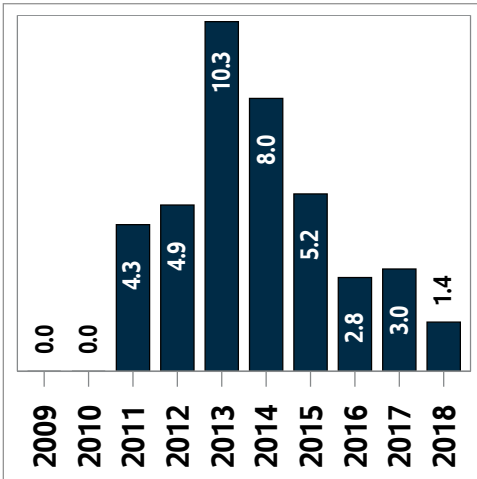
New Listings
(August only)



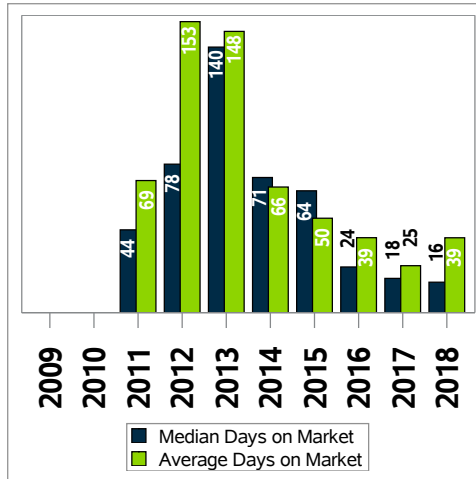
Active Listings
(August only)



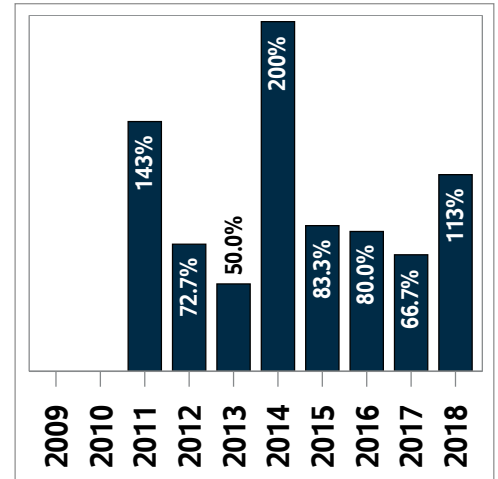
Months of Inventory
(August only)



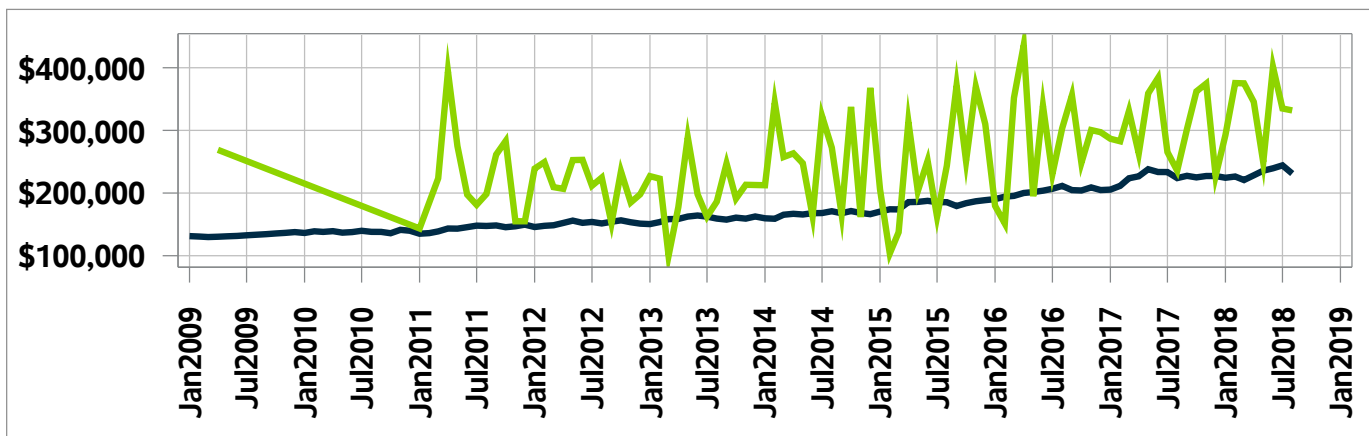
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



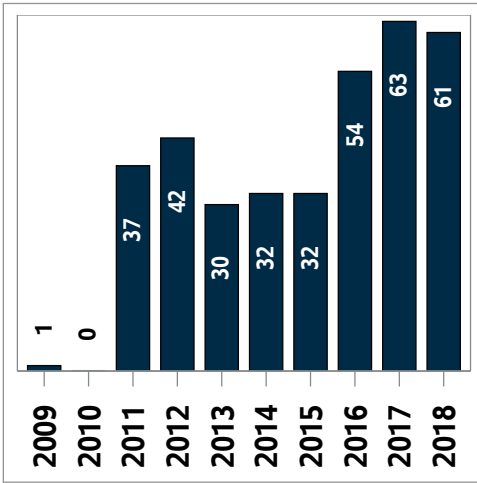
MLS® HPI Composite Benchmark Price and Average Price



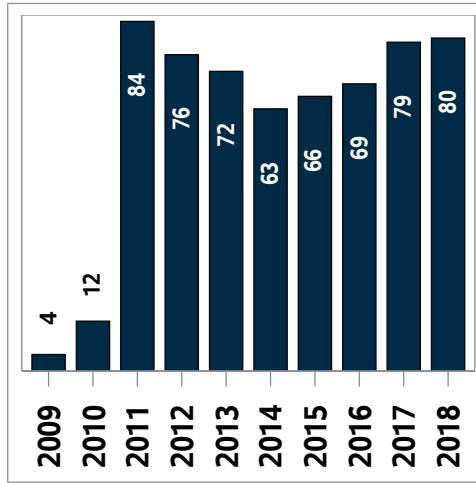
RAINHAM (65)

MLS® Residential Market Activity

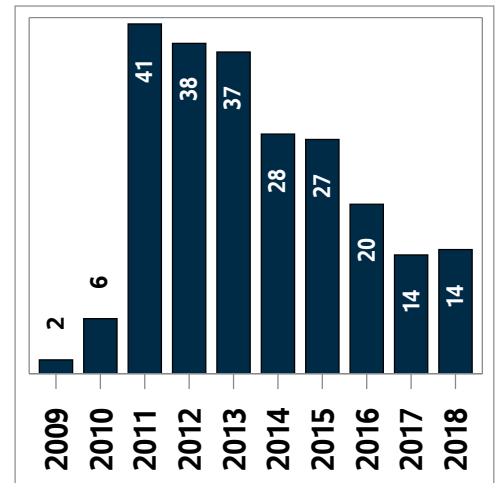
Sales Activity
(August Year-to-date)



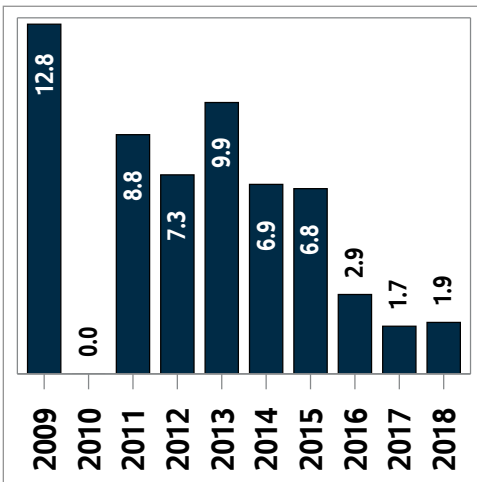
New Listings
(August Year-to-date)



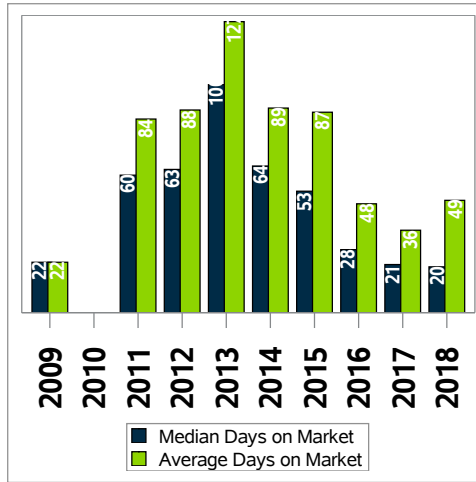
Active Listings¹
(August Year-to-date)



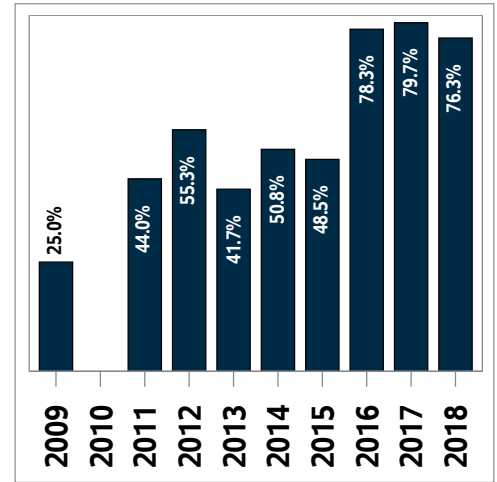
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

RAINHAM (65)

MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	9	50.0	12.5	80.0	125.0	-10.0	
Dollar Volume	\$2,986,900	111.2	23.1	145.2	300.9	50.5	
New Listings	8	-11.1	-20.0	33.3	0.0	14.3	
Active Listings	13	-27.8	-40.9	-50.0	-68.3	-69.8	
Sales to New Listings Ratio ¹	112.5	66.7	80.0	83.3	50.0	142.9	
Months of Inventory ²	1.4	3.0	2.8	5.2	10.3	4.3	
Average Price	\$331,878	40.8	9.4	36.2	78.2	67.2	
Median Price	\$392,000	60.5	46.0	51.9	107.4	97.5	
Sales to List Price Ratio	98.5	93.0	93.9	93.1	93.4	91.6	
Median Days on Market	16.0	18.0	24.0	64.0	139.5	43.5	
Average Days on Market	39.3	24.7	39.4	49.6	147.8	69.4	

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	61	-3.2	13.0	90.6	103.3	64.9	
Dollar Volume	\$20,599,100	8.0	35.8	201.4	233.0	152.1	
New Listings	80	1.3	15.9	21.2	11.1	-4.8	
Active Listings ³	14	4.5	-26.8	-47.0	-61.4	-64.5	
Sales to New Listings Ratio ⁴	76.3	79.7	78.3	48.5	41.7	44.0	
Months of Inventory ⁵	1.9	1.7	2.9	6.8	9.9	8.8	
Average Price	\$337,690	11.5	20.2	58.1	63.8	52.9	
Median Price	\$330,000	11.9	49.8	57.5	72.8	65.0	
Sales to List Price Ratio	98.1	96.7	94.4	93.6	92.5	93.1	
Median Days on Market	20.0	21.0	27.5	53.0	99.5	60.0	
Average Days on Market	49.0	36.0	47.5	87.5	127.0	84.5	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

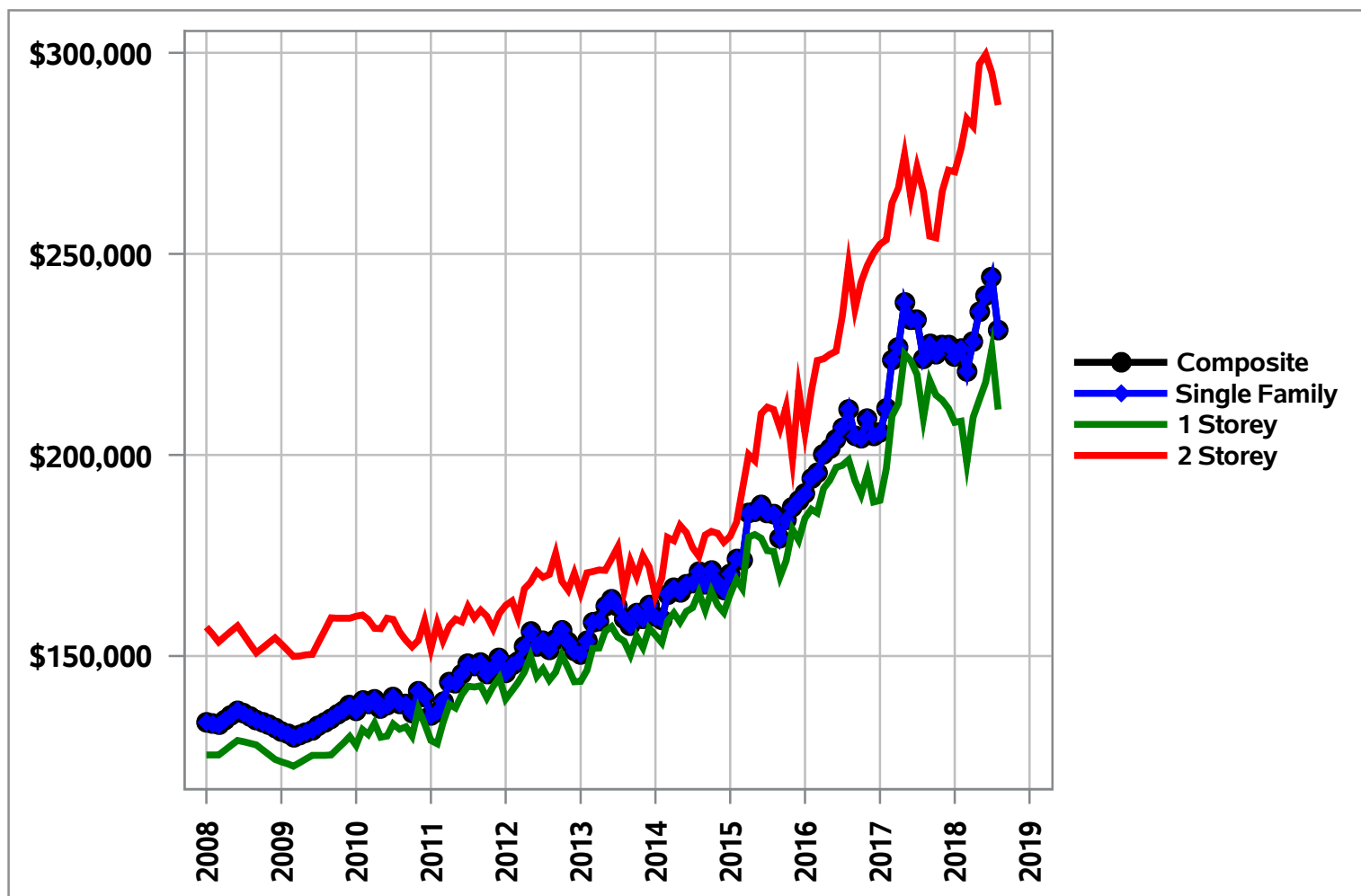
RAINHAM (65)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$231,100	-5.4	-2.0	2.1	3.2	24.6	45.1
Single Family	\$231,100	-5.4	-2.0	2.1	3.2	24.6	45.1
One Storey	\$211,300	-6.6	-1.1	1.4	1.1	20.1	37.5
Two Storey	\$287,000	-2.7	-3.4	3.9	8.1	35.8	72.6
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



RAINHAM (65)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Well
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1264
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Well
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1264
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8551
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private

RAINHAM (65)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Well
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1060
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	0
Total Number Of Rooms	10
Type of Property	Detached
Wastewater Disposal	Private

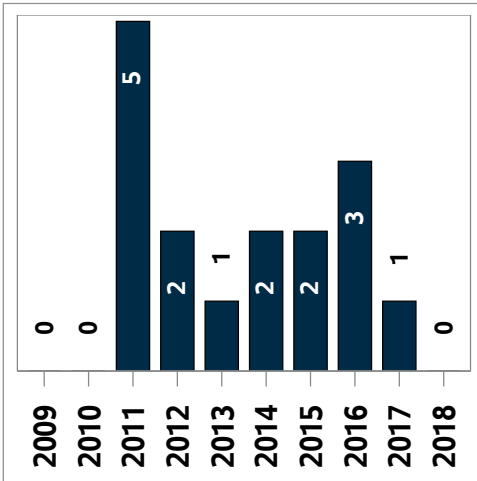
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Well
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1726
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13495
Number of Fireplaces	0
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private

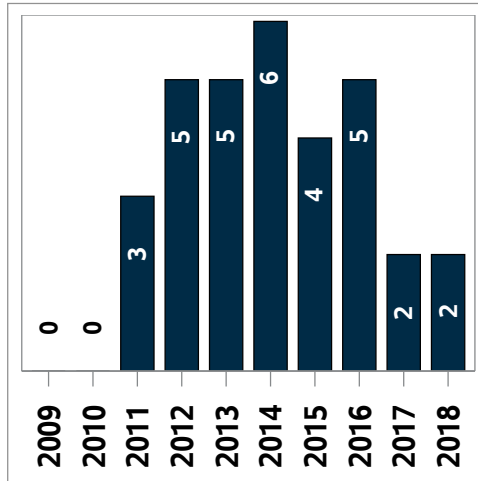
SENECA (64)

MLS® Residential Market Activity

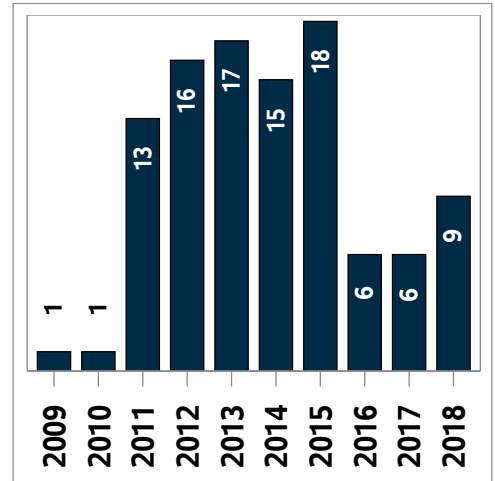
Sales Activity
(August only)



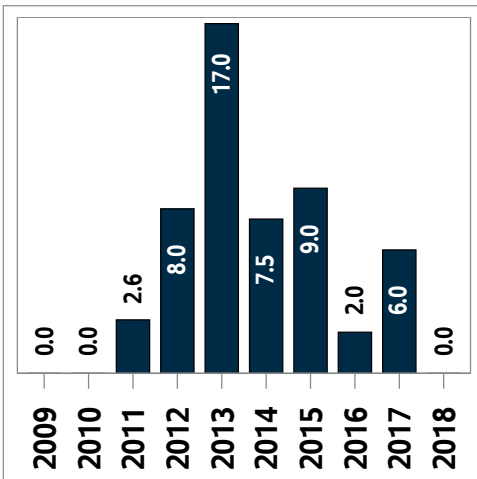
New Listings
(August only)



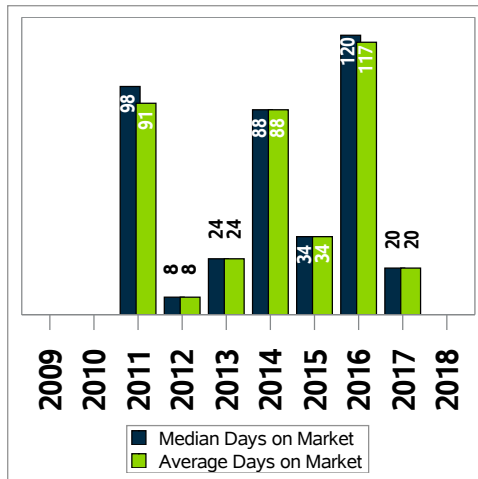
Active Listings
(August only)



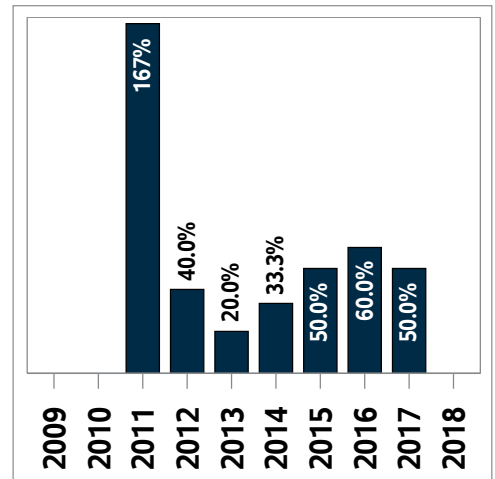
Months of Inventory
(August only)



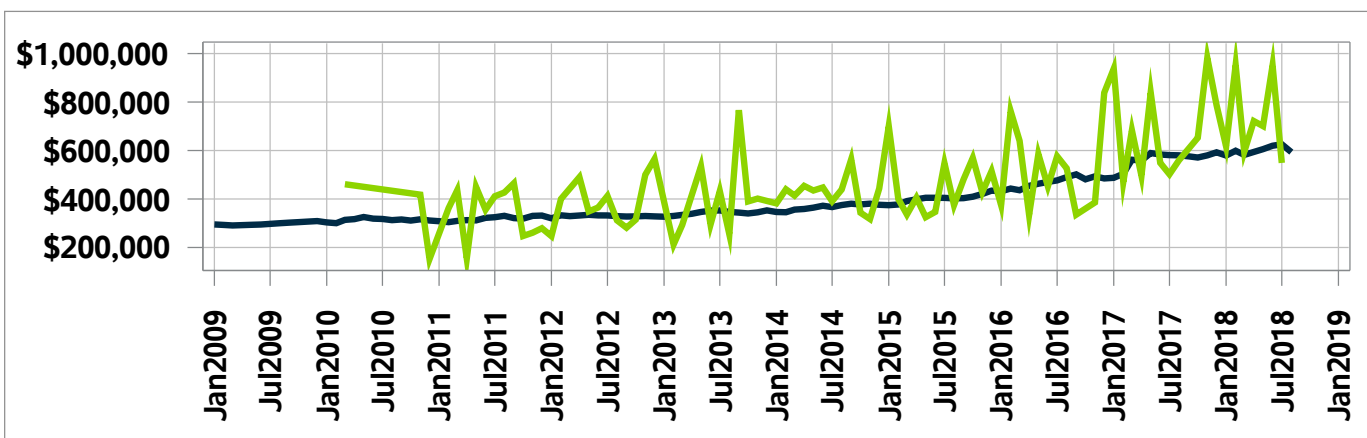
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



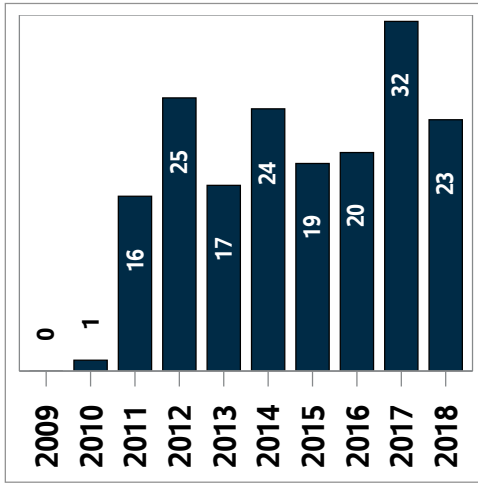
MLS® HPI Composite Benchmark Price and Average Price



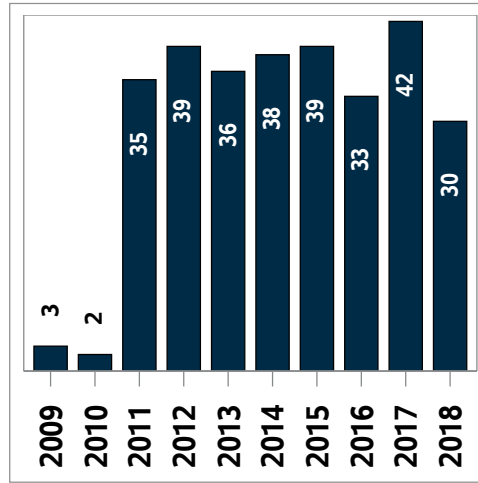
SENECA (64)

MLS® Residential Market Activity

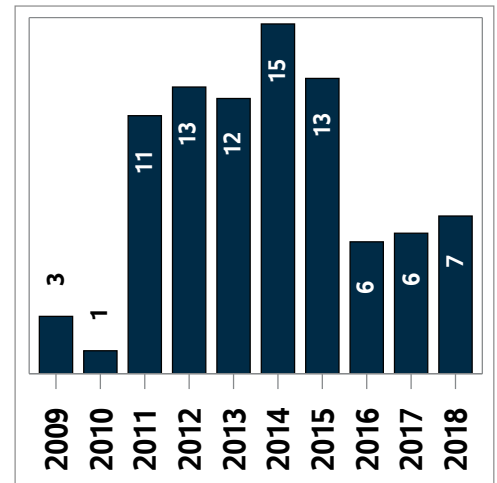
Sales Activity
(August Year-to-date)



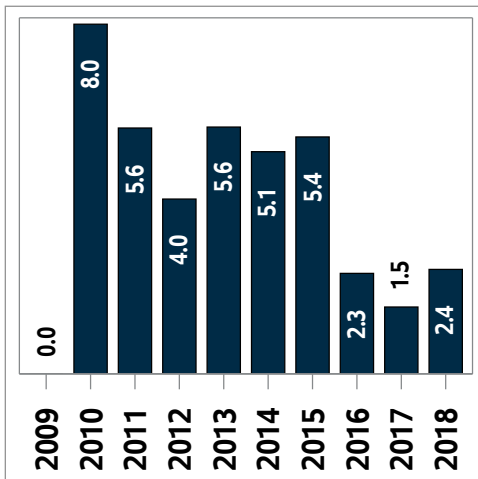
New Listings
(August Year-to-date)



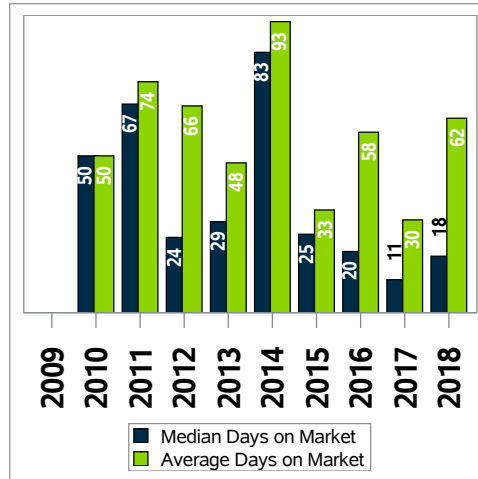
Active Listings¹
(August Year-to-date)



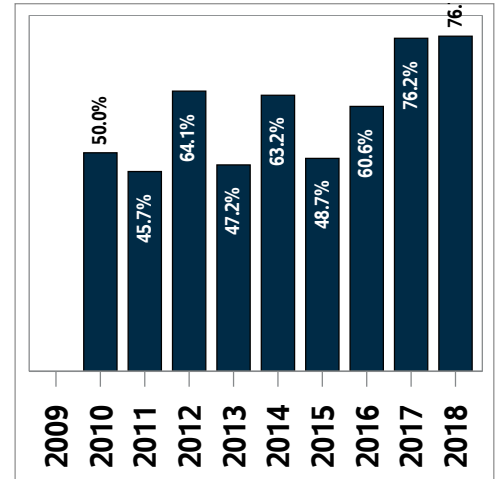
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

SENECA (64)

MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Dollar Volume	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
New Listings	2	0.0	-60.0	-50.0	-60.0	-33.3	100.0
Active Listings	9	50.0	50.0	-50.0	-47.1	-30.8	125.0
Sales to New Listings Ratio ¹	0.0	50.0	60.0	50.0	20.0	166.7	100.0
Months of Inventory ²	0.0	6.0	2.0	9.0	17.0	2.6	4.0
Average Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Median Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to List Price Ratio	0.0	93.3	98.7	99.6	98.5	93.9	98.1
Median Days on Market	0.0	20.0	120.0	33.5	24.0	98.0	114.0
Average Days on Market	0.0	20.0	117.0	33.5	24.0	90.8	114.0

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	23	-28.1	15.0	21.1	35.3	43.8	1,050.0
Dollar Volume	\$15,879,400	-20.7	46.3	109.6	140.1	149.7	2,956.7
New Listings	30	-28.6	-9.1	-23.1	-16.7	-14.3	328.6
Active Listings ³	7	12.2	19.6	-46.6	-42.7	-38.9	150.0
Sales to New Listings Ratio ⁴	76.7	76.2	60.6	48.7	47.2	45.7	28.6
Months of Inventory ⁵	2.4	1.5	2.3	5.4	5.6	5.6	11.0
Average Price	\$690,409	10.4	27.2	73.2	77.5	73.7	165.8
Median Price	\$630,000	12.5	13.0	77.5	82.6	62.5	142.5
Sales to List Price Ratio	97.1	98.9	99.4	97.8	97.4	94.8	97.8
Median Days on Market	18.0	10.5	19.5	25.0	29.0	66.5	111.0
Average Days on Market	62.0	29.6	57.6	32.7	47.8	73.6	111.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

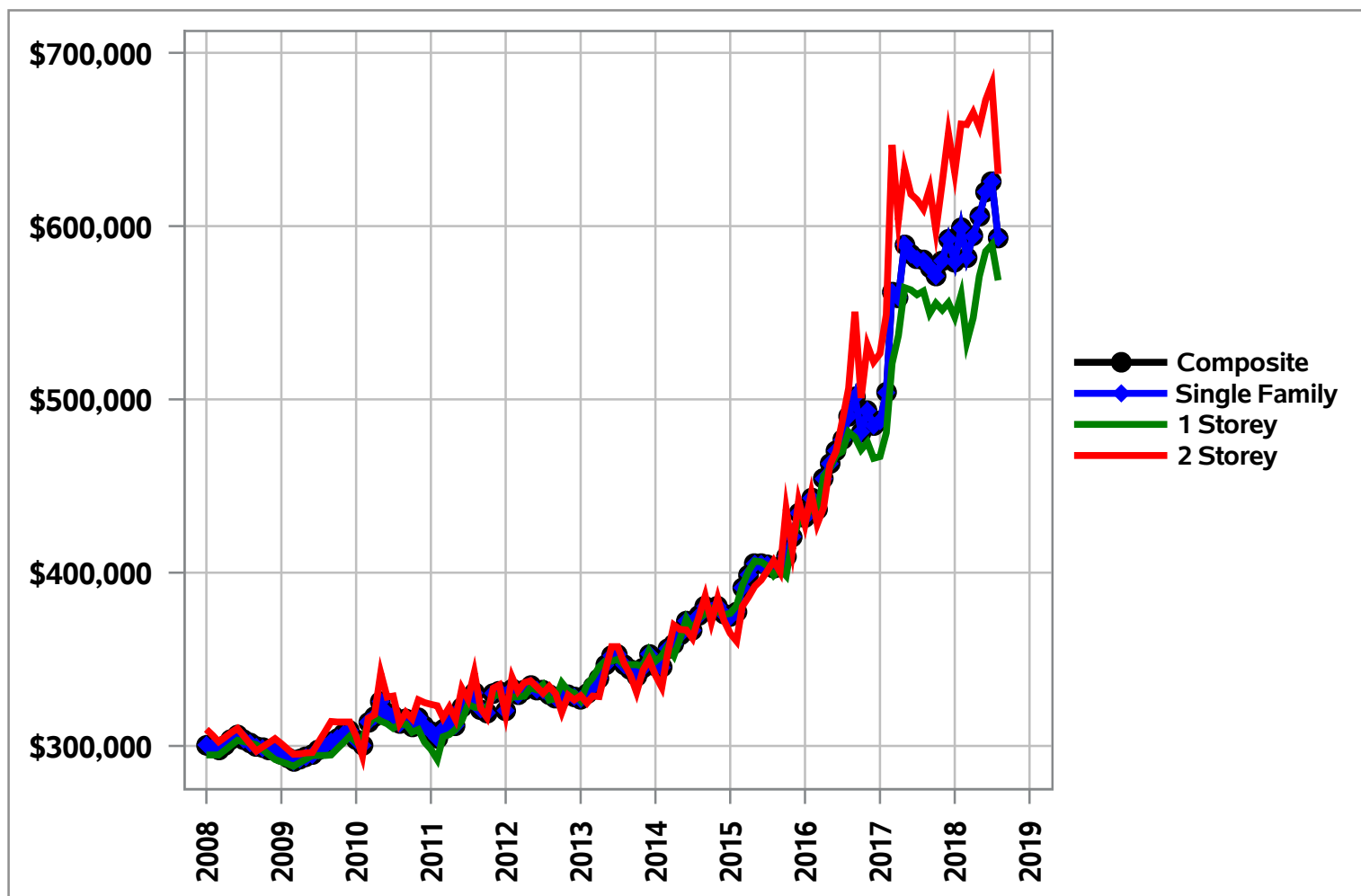
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MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$593,300	-5.2	-2.0	-1.0	2.3	47.4	71.1
Single Family	\$593,300	-5.2	-2.0	-1.0	2.3	47.4	71.1
One Storey	\$568,700	-3.5	-0.4	1.5	1.1	42.7	64.1
Two Storey	\$630,100	-7.6	-4.1	-4.4	3.3	54.9	81.2
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



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MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1773
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1773
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27224
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private

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MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	25000
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Well
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2053
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30000
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private