

BURLINGTON

MLS® Residential Market Activity

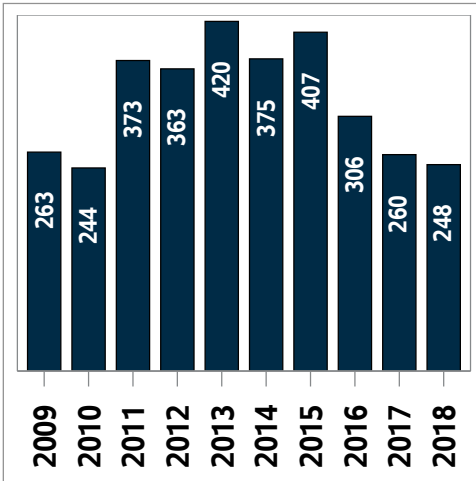
August 2018



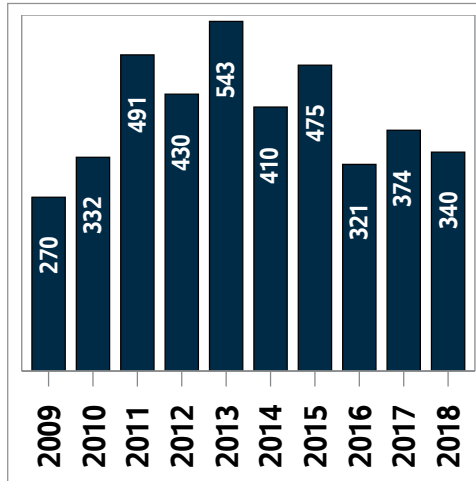
BURLINGTON

MLS® Residential Market Activity

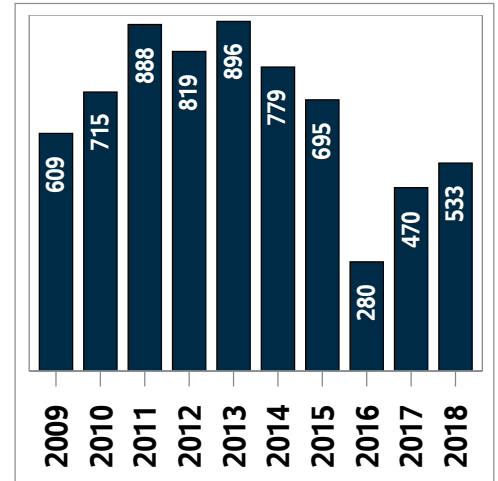
Sales Activity
(August only)



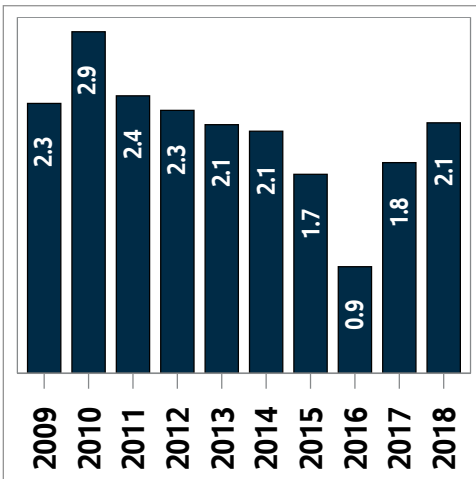
New Listings
(August only)



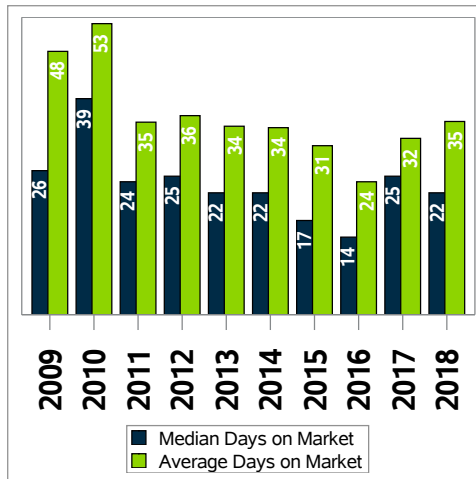
Active Listings
(August only)



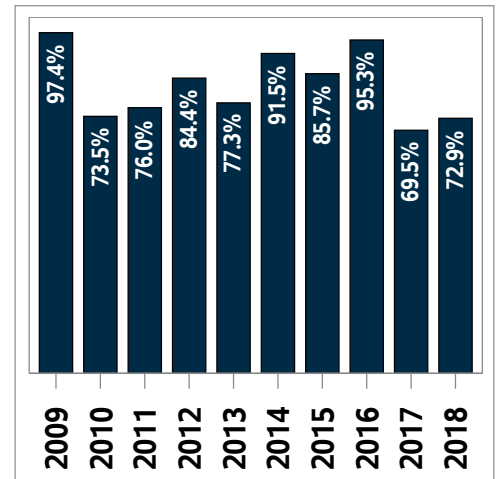
Months of Inventory
(August only)



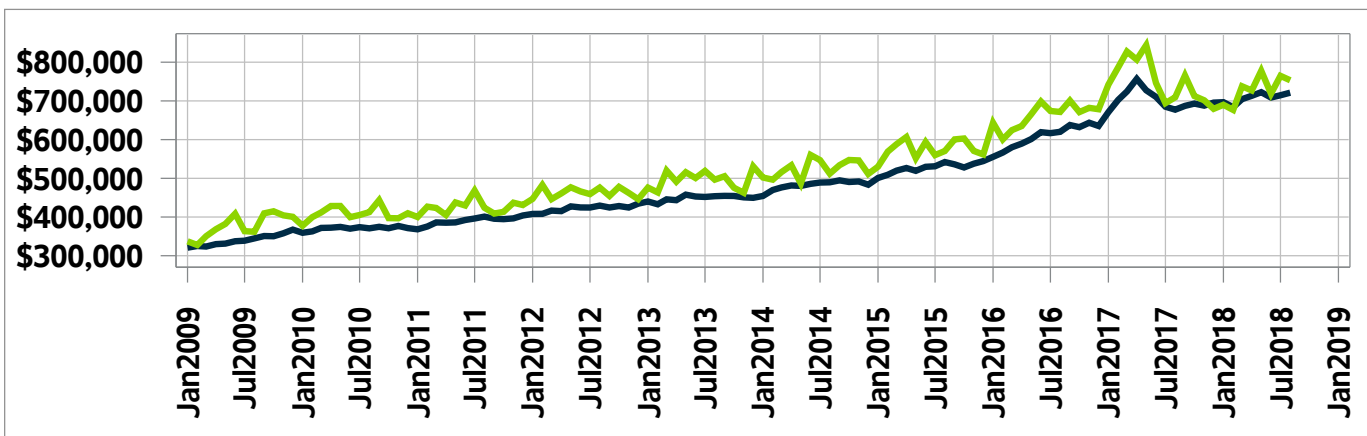
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



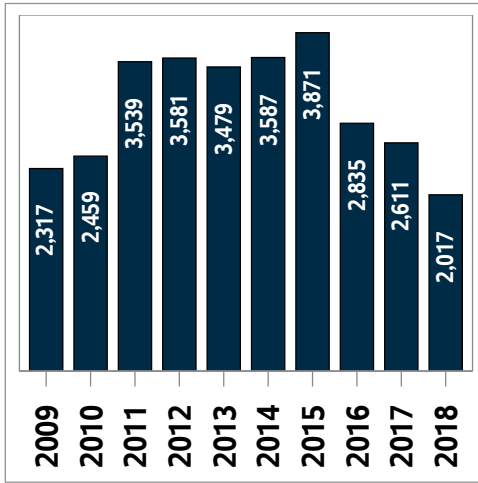
MLS® HPI Composite Benchmark Price and Average Price



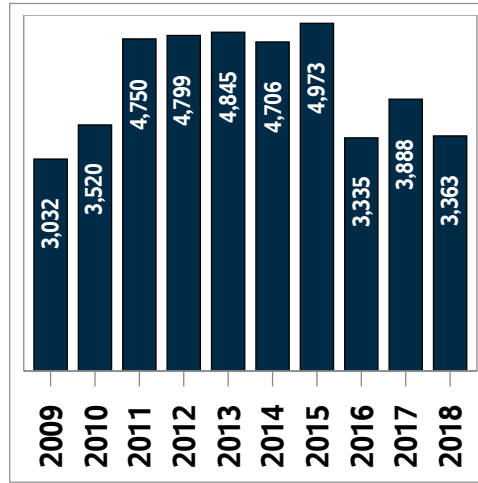
BURLINGTON

MLS® Residential Market Activity

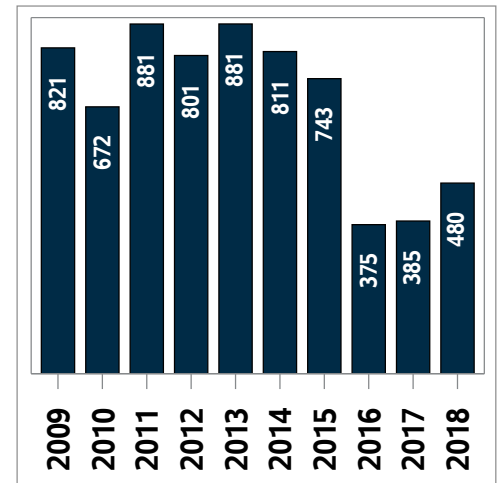
Sales Activity
(August Year-to-date)



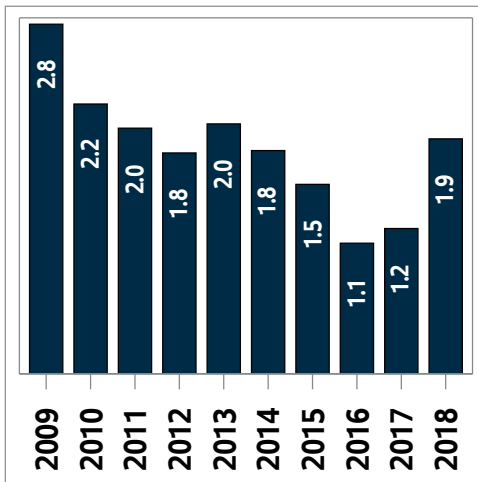
New Listings
(August Year-to-date)



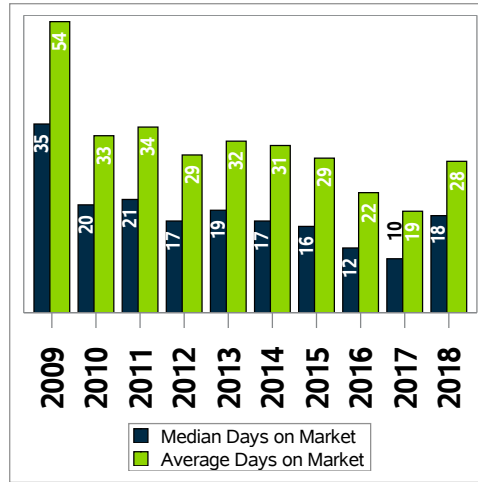
Active Listings¹
(August Year-to-date)



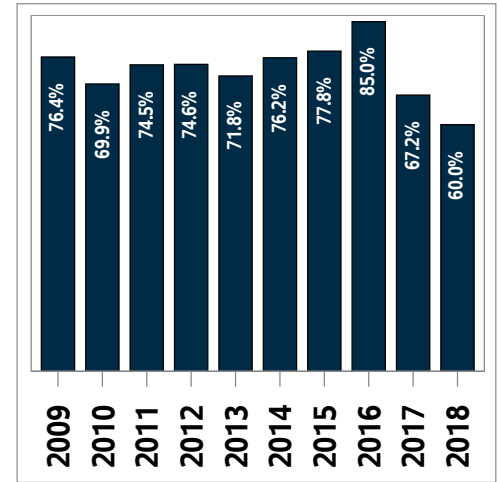
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON

MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	248	-4.6	-19.0	-39.1	-41.0	-33.5	-22.7
Dollar Volume	\$186,814,637	1.3	-9.1	-19.5	-10.4	18.1	52.7
New Listings	340	-9.1	5.9	-28.4	-37.4	-30.8	-29.0
Active Listings	533	13.4	90.4	-23.3	-40.5	-40.0	-53.2
Sales to New Listings Ratio ¹	72.9	69.5	95.3	85.7	77.3	76.0	67.0
Months of Inventory ²	2.1	1.8	0.9	1.7	2.1	2.4	3.5
Average Price	\$753,285	6.2	12.2	32.0	51.7	77.7	97.7
Median Price	\$665,000	4.3	6.4	28.6	49.4	72.3	113.1
Sales to List Price Ratio	97.4	97.6	99.8	97.8	97.4	97.4	96.5
Median Days on Market	22.0	25.0	14.0	17.0	22.0	24.0	41.0
Average Days on Market	34.9	31.8	24.0	30.5	34.0	34.8	45.4

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	2,017	-22.7	-28.9	-47.9	-42.0	-43.0	-37.3
Dollar Volume	\$1,483,390,690	-27.2	-20.1	-33.4	-14.8	-2.1	27.7
New Listings	3,363	-13.5	0.8	-32.4	-30.6	-29.2	-33.0
Active Listings ³	480	24.9	27.9	-35.4	-45.5	-45.5	-57.4
Sales to New Listings Ratio ⁴	60.0	67.2	85.0	77.8	71.8	74.5	64.1
Months of Inventory ⁵	1.9	1.2	1.1	1.5	2.0	2.0	2.8
Average Price	\$735,444	-5.7	12.3	27.9	47.0	71.7	103.6
Median Price	\$665,000	-5.3	9.5	27.7	50.1	77.3	107.8
Sales to List Price Ratio	98.0	103.1	100.7	98.5	97.9	97.7	97.2
Median Days on Market	18.0	10.0	12.0	16.0	19.0	21.0	28.0
Average Days on Market	28.1	18.8	22.3	28.7	31.8	34.4	41.3

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

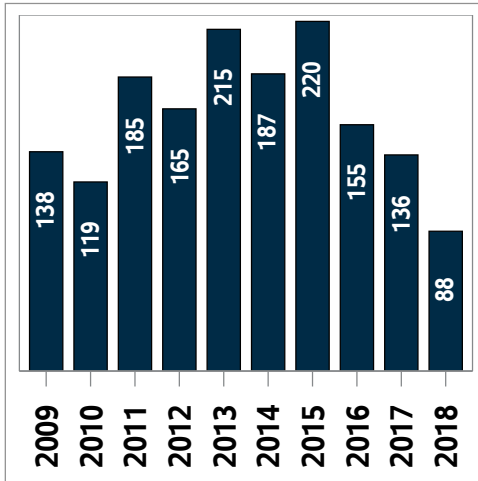
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

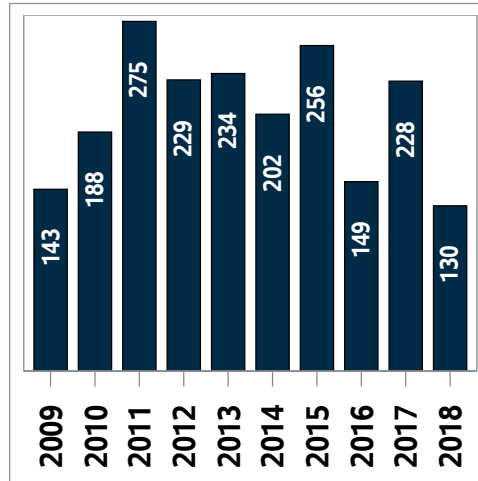
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

BURLINGTON MLS® Single Family Market Activity

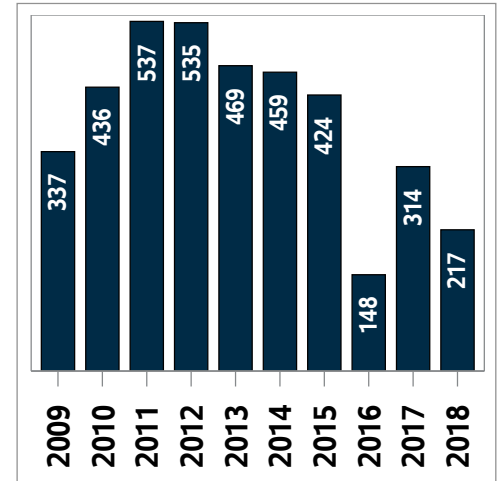
Sales Activity
(August only)



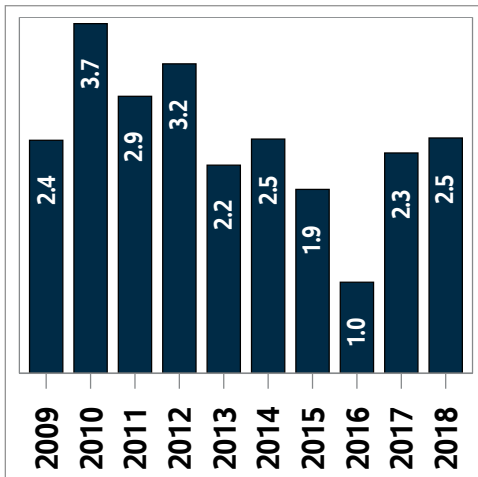
New Listings
(August only)



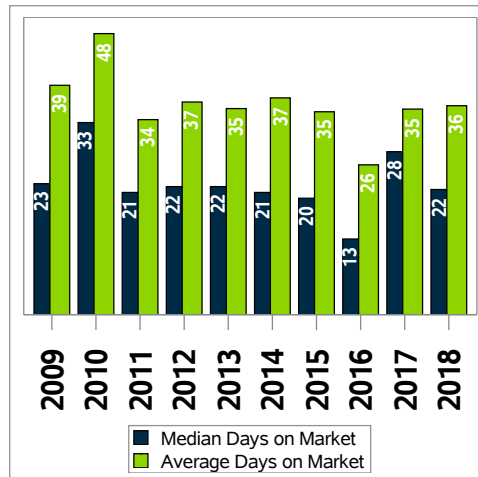
Active Listings
(August only)



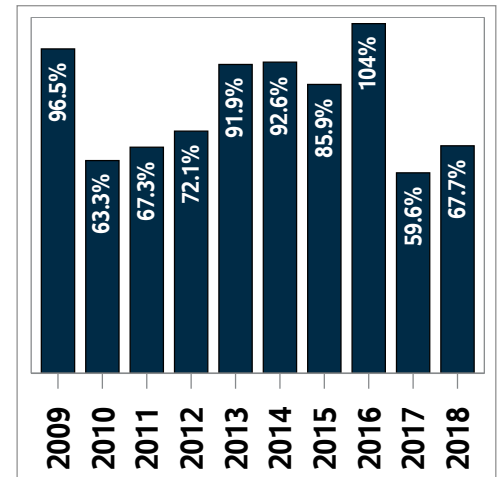
Months of Inventory
(August only)



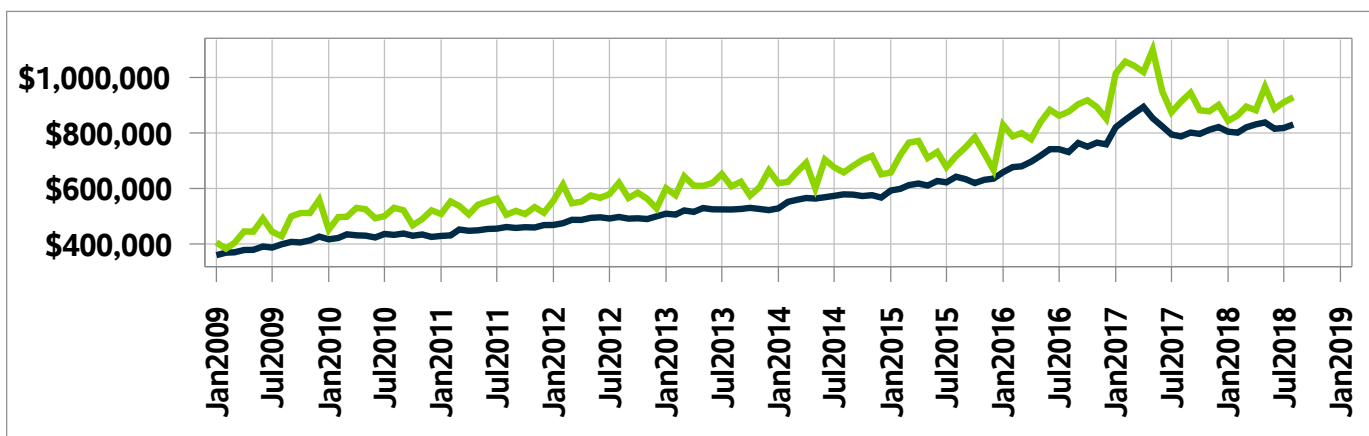
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



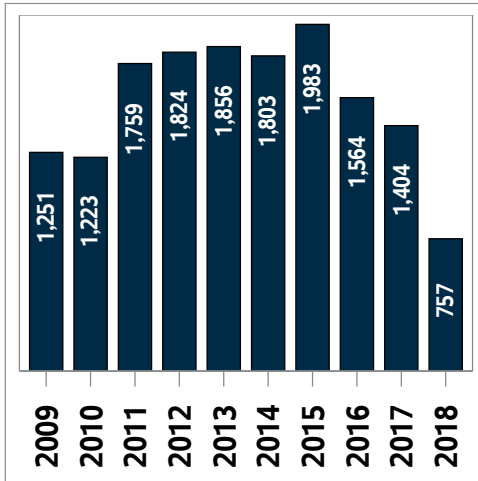
MLS® HPI Single Family Benchmark Price and Average Price



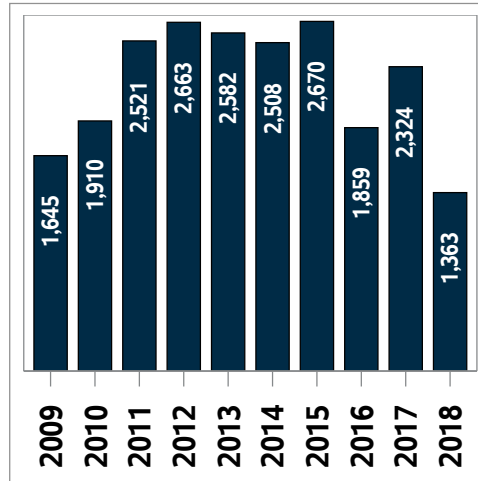
BURLINGTON

MLS® Single Family Market Activity

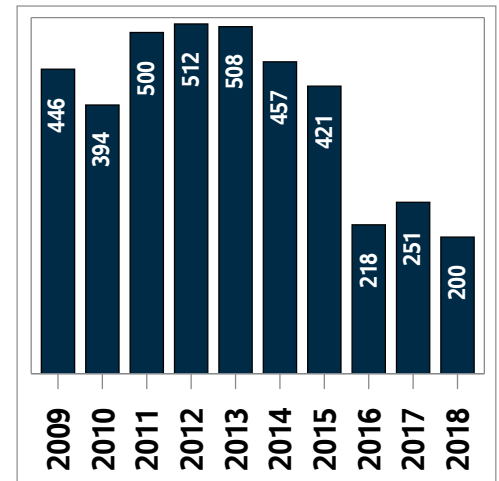
Sales Activity
(August Year-to-date)



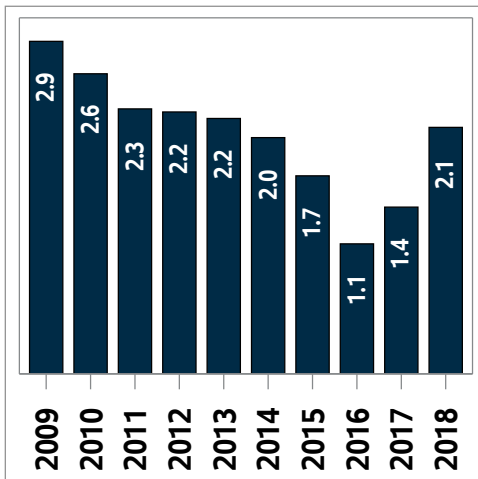
New Listings
(August Year-to-date)



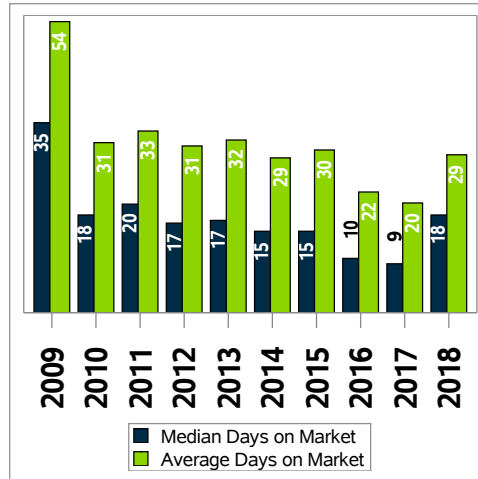
Active Listings¹
(August Year-to-date)



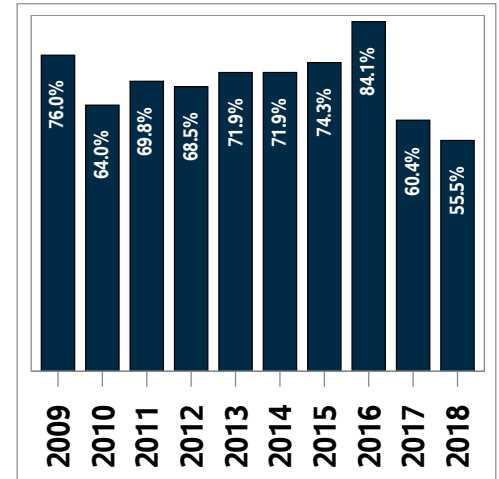
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON

MLS® Single Family Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	88	-35.3	-43.2	-60.0	-59.1	-52.4	-44.3
Dollar Volume	\$81,722,748	-34.2	-39.9	-48.2	-37.5	-12.6	8.6
New Listings	130	-43.0	-12.8	-49.2	-44.4	-52.7	-44.9
Active Listings	217	-30.9	46.6	-48.8	-53.7	-59.6	-65.6
Sales to New Listings Ratio ¹	67.7	59.6	104.0	85.9	91.9	67.3	66.9
Months of Inventory ²	2.5	2.3	1.0	1.9	2.2	2.9	4.0
Average Price	\$928,668	1.8	5.9	29.6	52.8	83.8	94.9
Median Price	\$807,000	-0.1	6.3	24.1	53.7	68.1	109.1
Sales to List Price Ratio	97.4	96.9	99.3	98.6	97.9	97.2	97.0
Median Days on Market	21.5	28.0	13.0	20.0	22.0	21.0	43.5
Average Days on Market	35.9	35.3	25.7	34.9	35.4	33.5	47.4

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	757	-46.1	-51.6	-61.8	-59.2	-57.0	-51.9
Dollar Volume	\$684,296,024	-51.7	-47.5	-52.3	-40.3	-27.4	-2.6
New Listings	1,363	-41.4	-26.7	-49.0	-47.2	-45.9	-48.8
Active Listings ³	200	-20.3	-8.3	-52.5	-60.6	-60.0	-68.1
Sales to New Listings Ratio ⁴	55.5	60.4	84.1	74.3	71.9	69.8	59.1
Months of Inventory ⁵	2.1	1.4	1.1	1.7	2.2	2.3	3.2
Average Price	\$903,958	-10.4	8.6	24.9	46.5	68.6	102.7
Median Price	\$808,000	-8.3	7.7	23.5	49.6	68.2	108.8
Sales to List Price Ratio	97.8	102.6	100.6	98.6	98.0	97.8	97.4
Median Days on Market	18.0	9.0	10.0	15.0	17.0	20.0	28.0
Average Days on Market	29.1	20.2	22.2	30.0	31.8	33.5	40.8

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

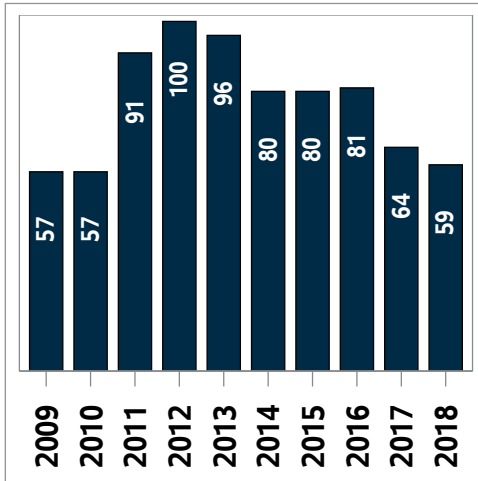
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

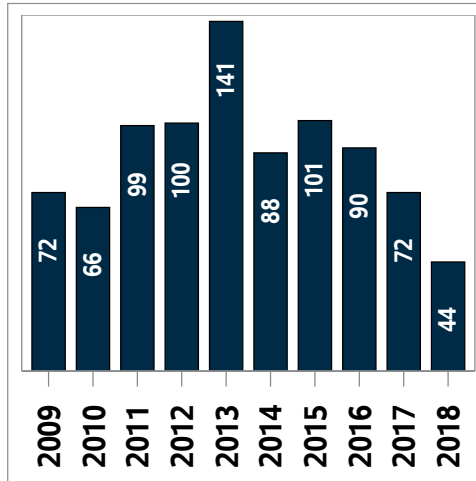
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

BURLINGTON MLS® Townhouse Market Activity

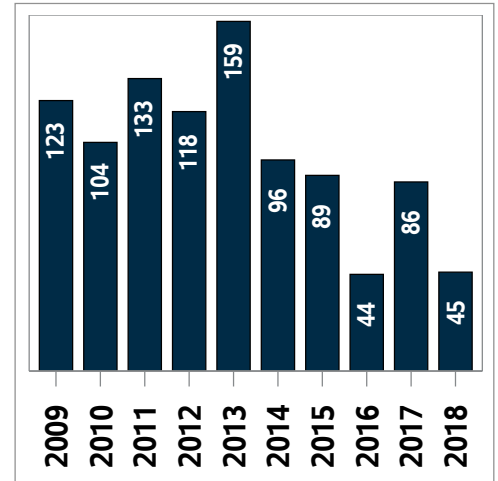
Sales Activity
(August only)



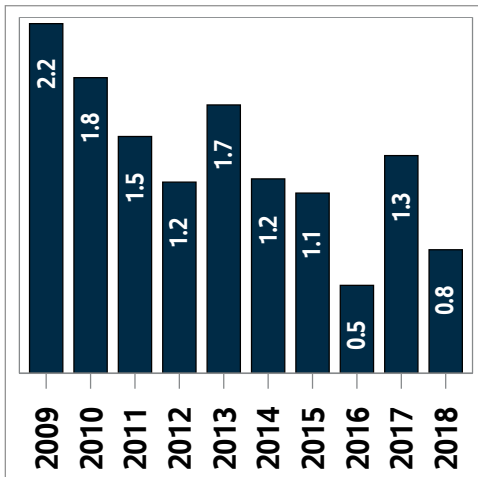
New Listings
(August only)



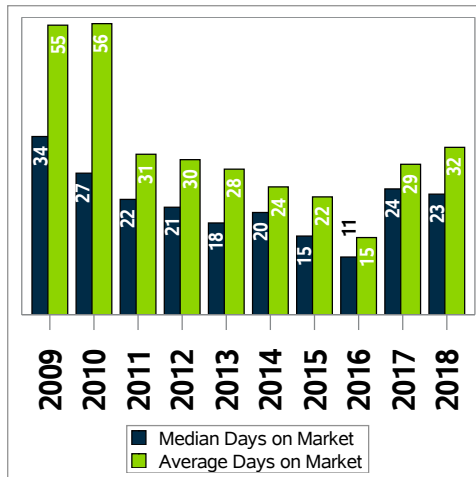
Active Listings
(August only)



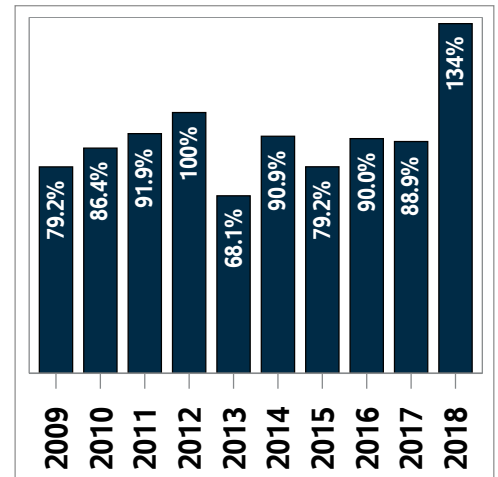
Months of Inventory
(August only)



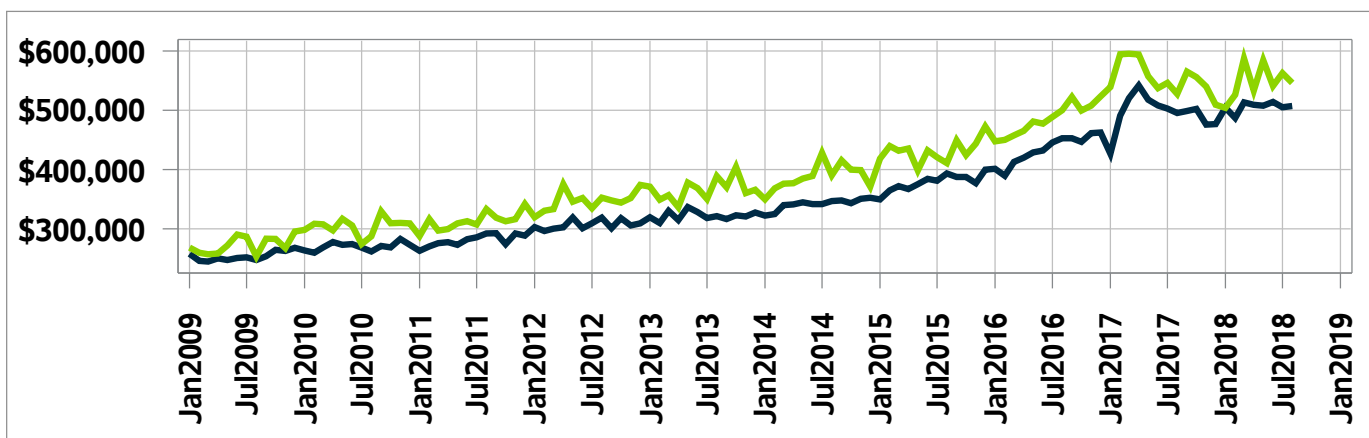
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



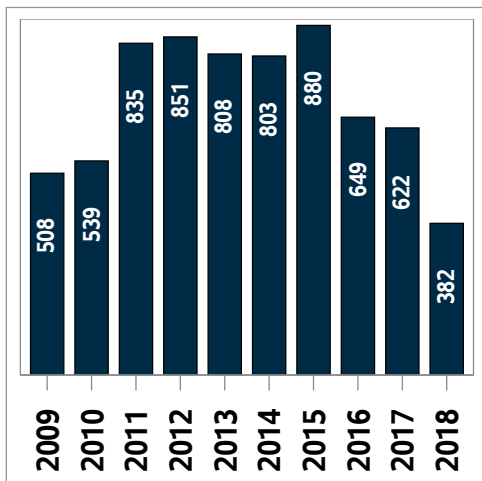
MLS® HPI Townhouse Benchmark Price and Average Price



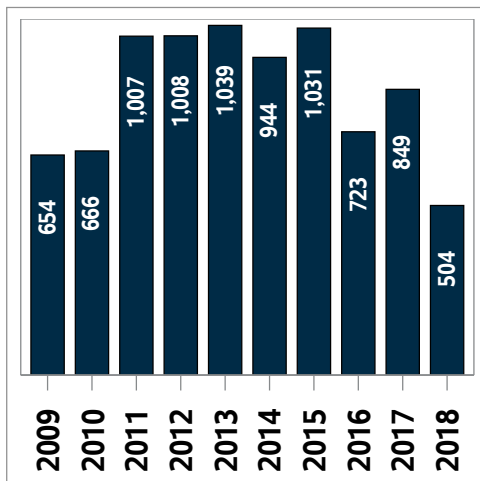
BURLINGTON

MLS® Townhouse Market Activity

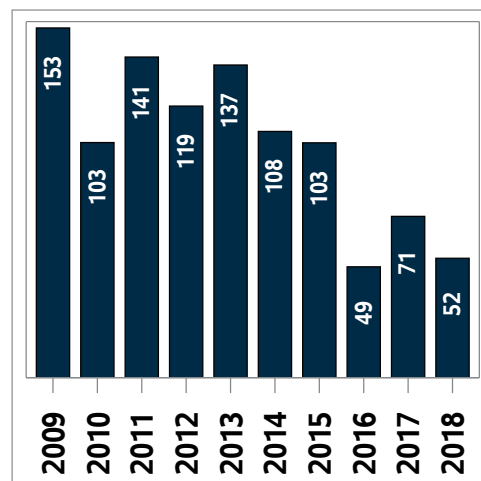
Sales Activity
(August Year-to-date)



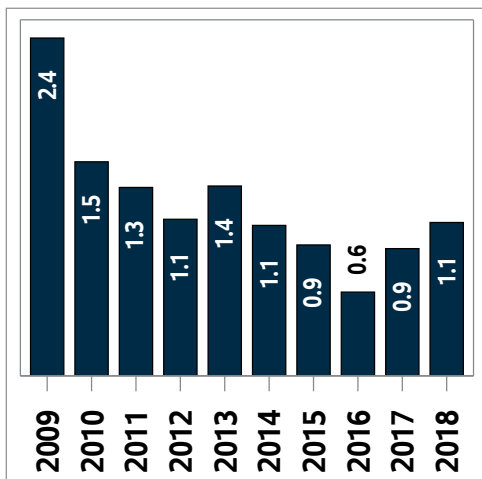
New Listings
(August Year-to-date)



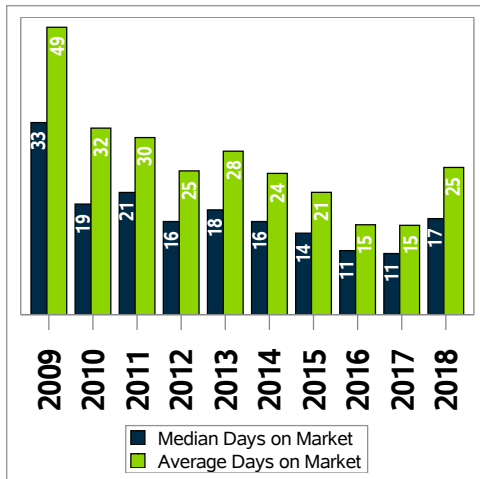
Active Listings¹
(August Year-to-date)



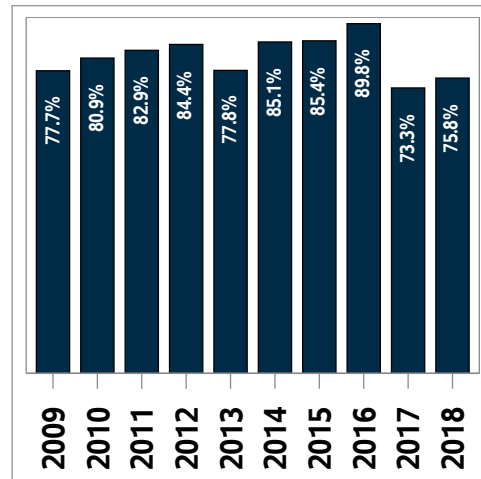
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON

MLS® Townhouse Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	59	-7.8	-27.2	-26.3	-38.5	-35.2	-29.8
Dollar Volume	\$32,223,189	-4.6	-20.5	-2.0	-13.7	6.2	45.4
New Listings	44	-38.9	-51.1	-56.4	-68.8	-55.6	-65.4
Active Listings	45	-47.7	2.3	-49.4	-71.7	-66.2	-80.9
Sales to New Listings Ratio ¹	134.1	88.9	90.0	79.2	68.1	91.9	66.1
Months of Inventory ²	0.8	1.3	0.5	1.1	1.7	1.5	2.8
Average Price	\$546,156	3.5	9.2	32.9	40.4	63.9	107.0
Median Price	\$560,414	12.1	13.2	31.1	46.7	69.9	110.5
Sales to List Price Ratio	96.7	98.0	102.2	97.0	97.9	97.6	95.5
Median Days on Market	23.0	24.0	11.0	15.0	17.5	22.0	39.0
Average Days on Market	31.9	28.7	14.7	22.5	27.8	30.6	43.5

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	382	-38.6	-41.1	-56.6	-52.7	-54.3	-54.1
Dollar Volume	\$210,356,849	-40.2	-31.5	-43.6	-28.1	-18.3	-6.2
New Listings	504	-40.6	-30.3	-51.1	-51.5	-50.0	-55.2
Active Listings ³	52	-26.0	7.7	-49.2	-61.8	-62.8	-75.7
Sales to New Listings Ratio ⁴	75.8	73.3	89.8	85.4	77.8	82.9	73.9
Months of Inventory ⁵	1.1	0.9	0.6	0.9	1.4	1.3	2.1
Average Price	\$550,672	-2.6	16.3	30.0	52.2	78.7	104.2
Median Price	\$525,000	-4.5	12.9	25.0	49.5	71.6	95.5
Sales to List Price Ratio	98.5	104.5	102.4	99.2	98.4	97.8	96.9
Median Days on Market	16.5	10.5	11.0	14.0	18.0	21.0	27.5
Average Days on Market	25.3	15.4	15.4	21.0	28.1	30.4	38.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

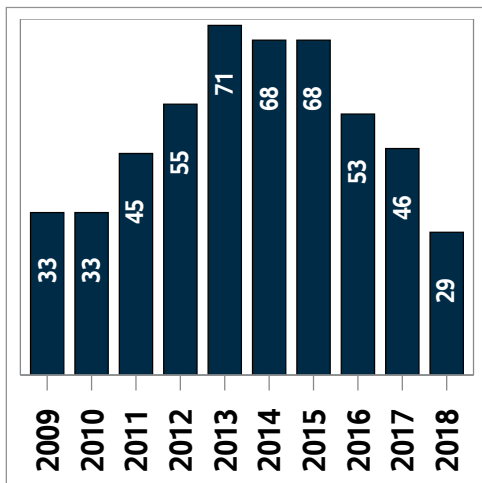
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

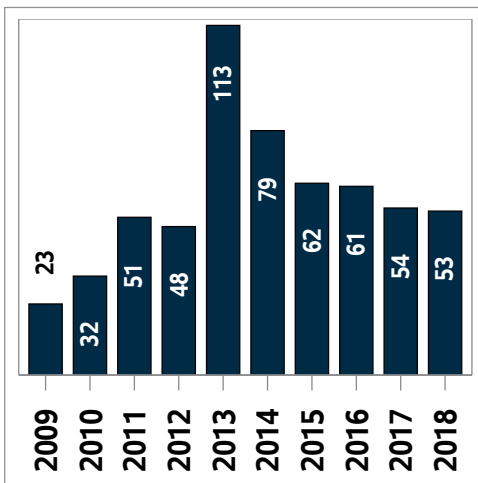
BURLINGTON

MLS® Apartment-Style Market Activity

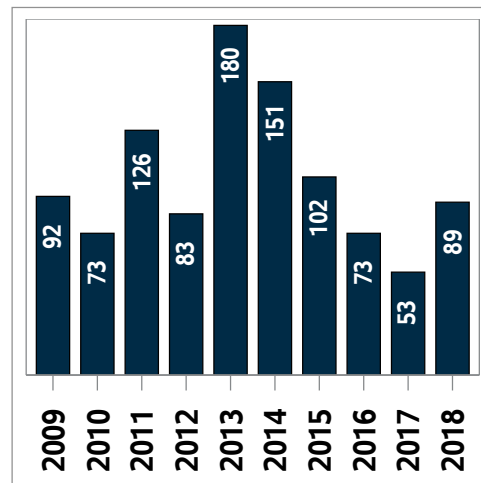
Sales Activity
(August only)



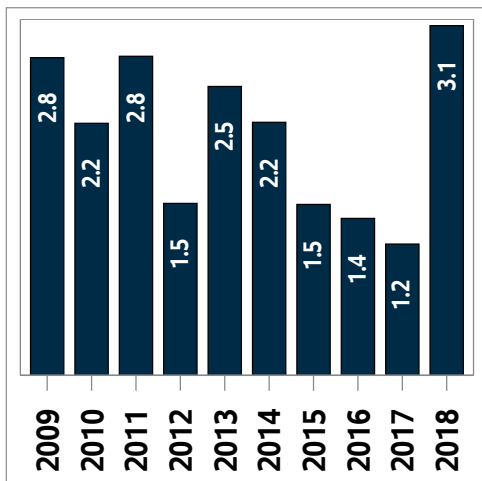
New Listings
(August only)



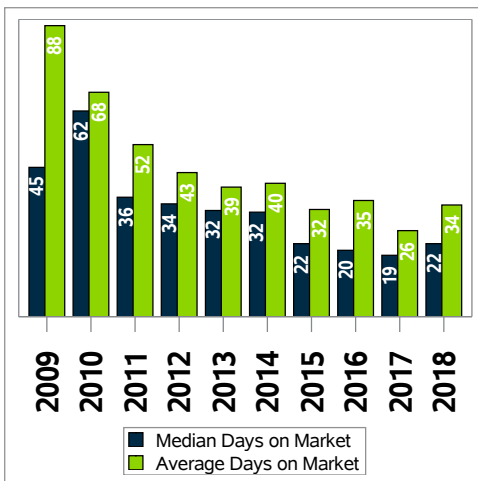
Active Listings
(August only)



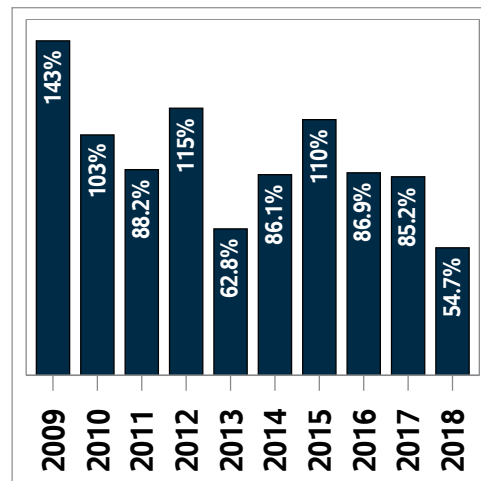
Months of Inventory
(August only)



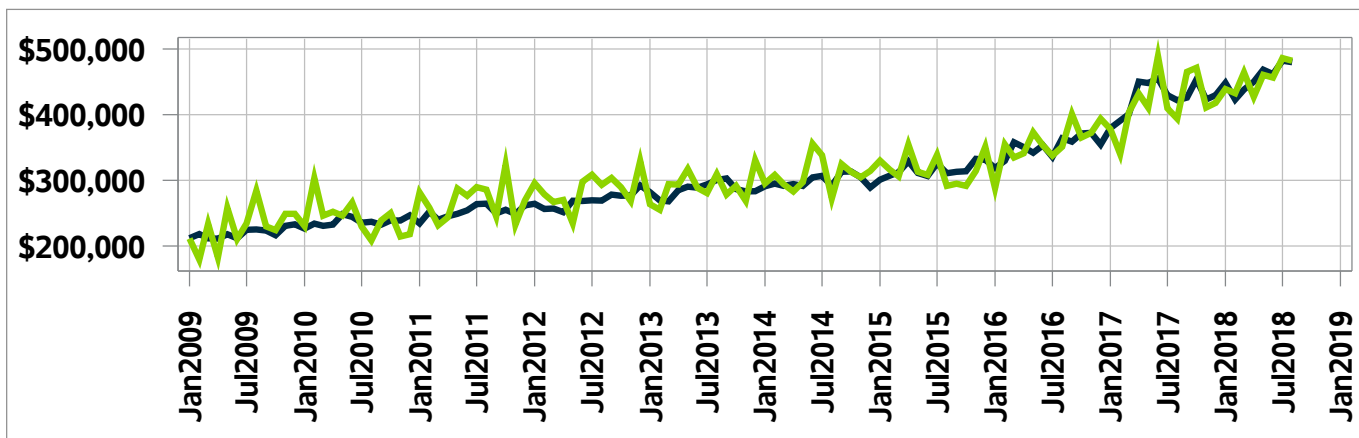
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



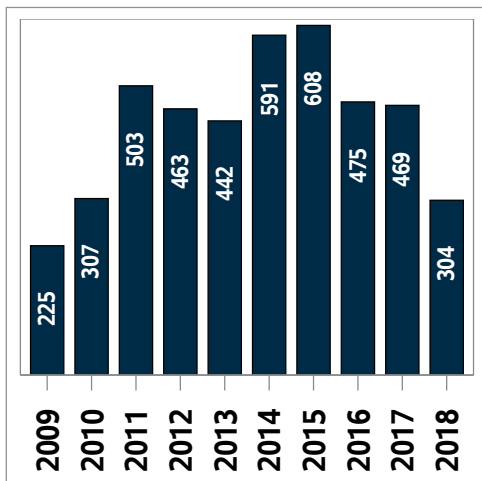
MLS® HPI Apartment-Style Benchmark Price and Average Price



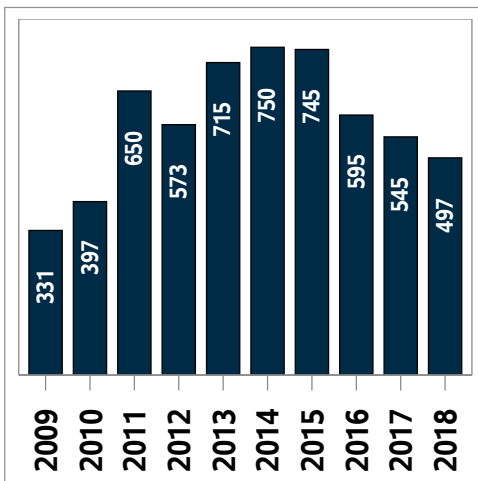
BURLINGTON

MLS® Apartment-Style Market Activity

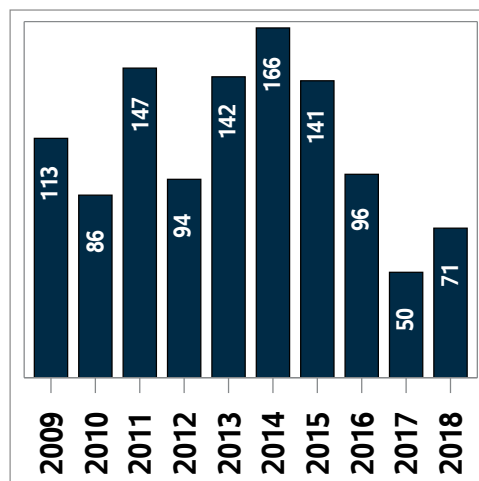
Sales Activity
(August Year-to-date)



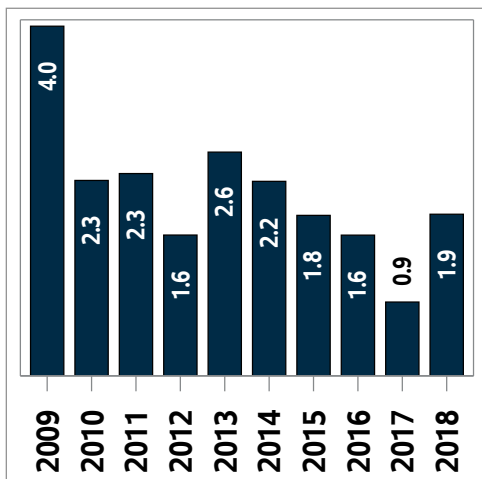
New Listings
(August Year-to-date)



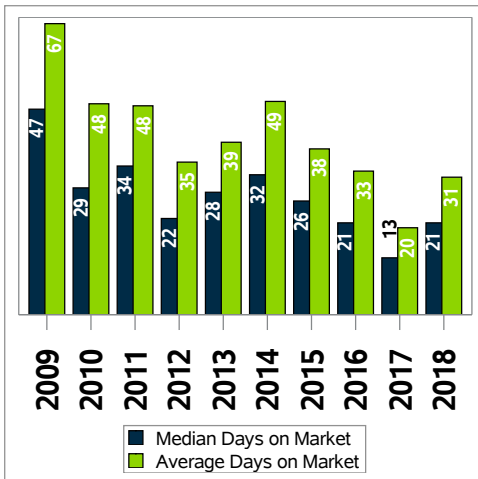
Active Listings¹
(August Year-to-date)



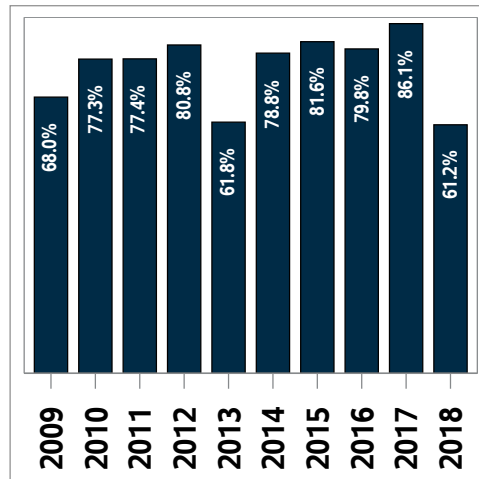
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON

MLS® Apartment-Style Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	29	-37.0	-45.3	-57.4	-59.2	-35.6	-21.6
Dollar Volume	\$13,980,700	-22.9	-24.9	-29.5	-36.4	8.7	43.3
New Listings	53	-1.9	-13.1	-14.5	-53.1	3.9	23.3
Active Listings	89	67.9	21.9	-12.7	-50.6	-29.4	-31.0
Sales to New Listings Ratio ¹	54.7	85.2	86.9	109.7	62.8	88.2	86.0
Months of Inventory ²	3.1	1.2	1.4	1.5	2.5	2.8	3.5
Average Price	\$482,093	22.4	37.3	65.4	55.8	68.7	82.9
Median Price	\$375,000	2.0	15.4	39.7	38.4	33.9	74.4
Sales to List Price Ratio	98.6	99.2	96.9	96.8	94.8	96.1	98.0
Median Days on Market	22.0	18.5	20.0	22.0	32.0	36.0	41.0
Average Days on Market	33.7	25.9	35.0	32.3	39.1	51.9	41.7

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	304	-35.2	-36.0	-50.0	-31.2	-39.6	-25.3
Dollar Volume	\$138,344,085	-27.6	-15.9	-28.7	7.5	3.2	40.6
New Listings	497	-8.8	-16.5	-33.3	-30.5	-23.5	-14.2
Active Listings ³	71	41.9	-26.5	-49.6	-50.3	-51.7	-51.0
Sales to New Listings Ratio ⁴	61.2	86.1	79.8	81.6	61.8	77.4	70.3
Months of Inventory ⁵	1.9	0.9	1.6	1.8	2.6	2.3	2.8
Average Price	\$455,079	11.6	31.5	42.6	56.4	70.7	88.2
Median Price	\$402,750	11.1	26.9	41.3	54.9	71.4	90.0
Sales to List Price Ratio	98.1	102.6	97.8	97.3	96.4	96.9	96.7
Median Days on Market	21.0	13.0	21.0	26.0	28.0	34.0	34.0
Average Days on Market	31.4	19.9	32.8	37.9	39.4	47.8	51.9

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

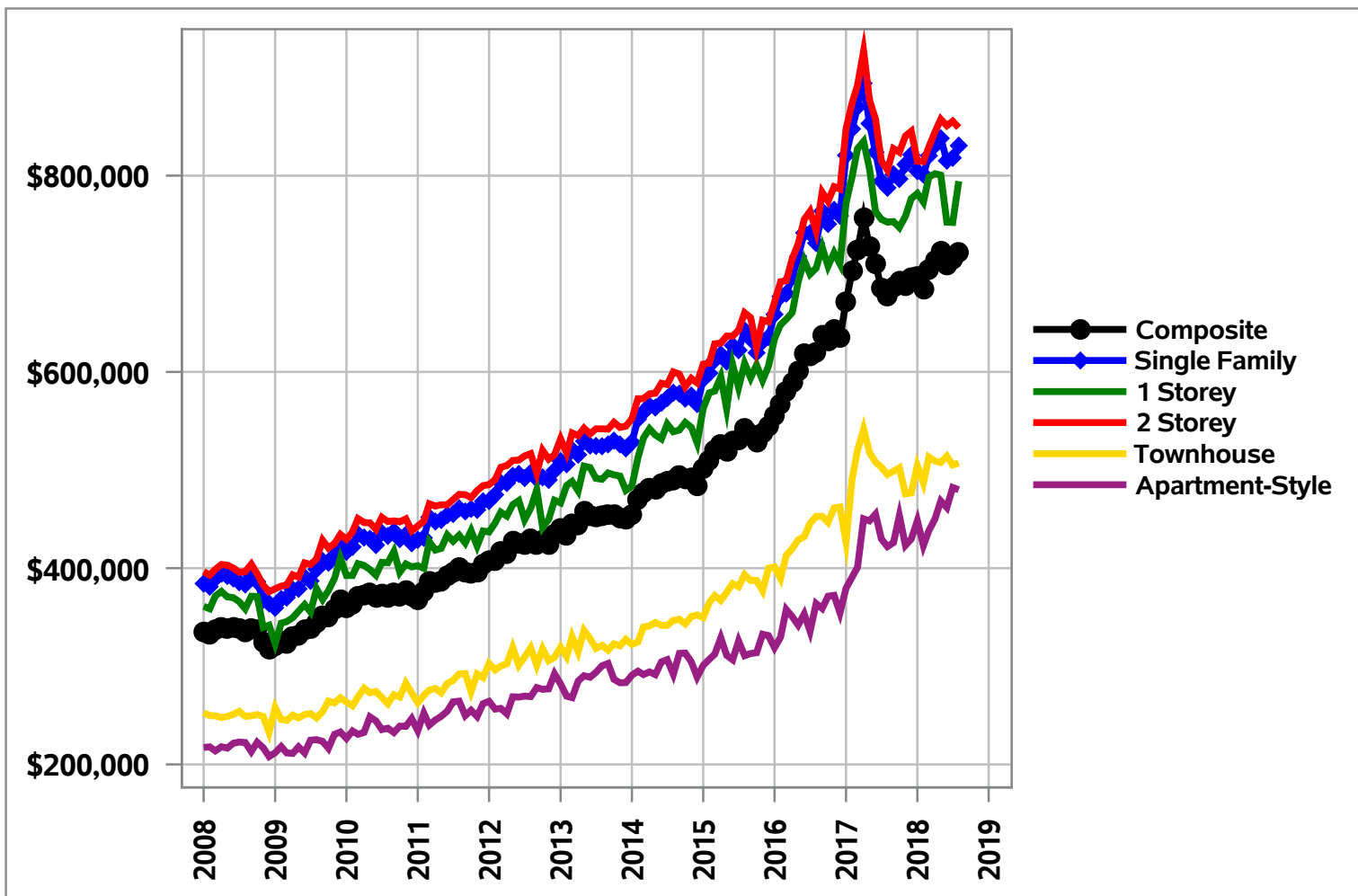
BURLINGTON

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$721,300	0.9	-0.2	5.5	6.5	33.1	58.9
Single Family	\$830,600	1.5	-0.9	3.7	5.5	29.3	58.5
One Storey	\$794,400	5.6	-0.8	2.8	5.6	30.5	61.9
Two Storey	\$848,900	-0.8	-1.0	4.2	5.3	28.6	56.6
Townhouse	\$507,200	0.4	-0.1	4.1	2.4	28.9	57.8
Apartment-Style	\$479,900	-0.5	2.4	13.5	13.7	54.4	59.7

MLS® HPI Benchmark Price



BURLINGTON

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1509
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5235
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1301
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6720
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1737
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3948
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON

MLS® HPI Benchmark Descriptions

Townhouse

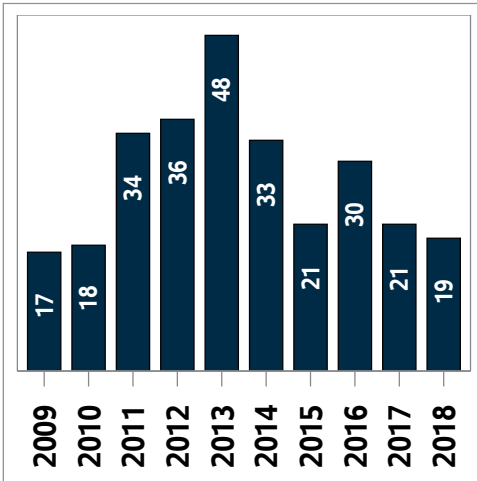
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1261
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Apartment-Style

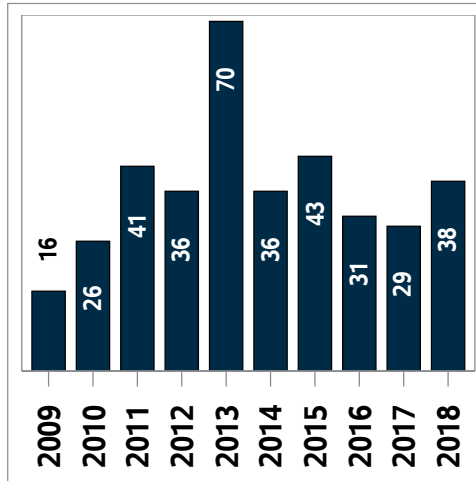
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1060
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Municipal sewers

BURLINGTON (30) MLS® Residential Market Activity

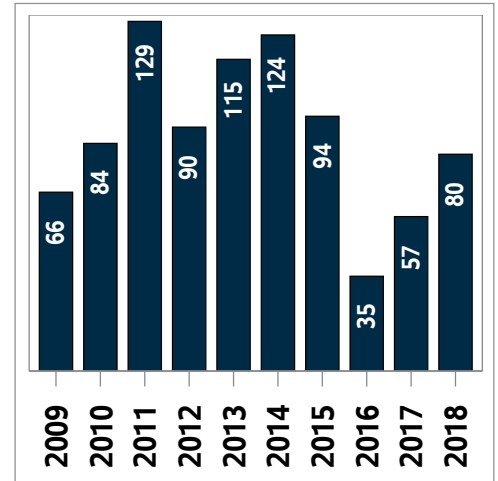
Sales Activity
(August only)



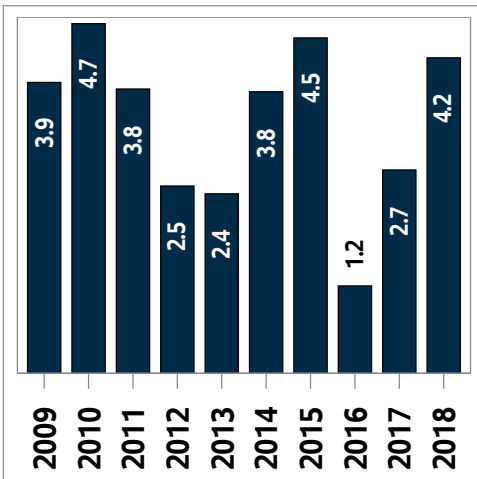
New Listings
(August only)



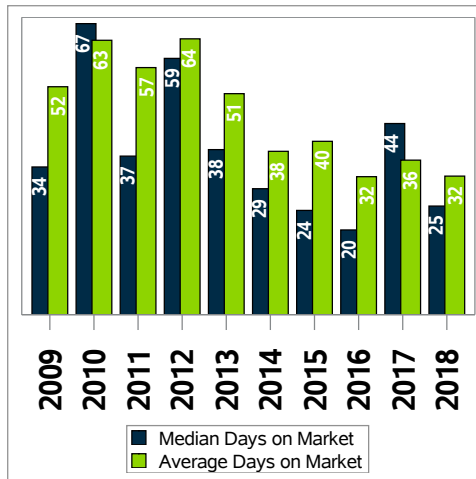
Active Listings
(August only)



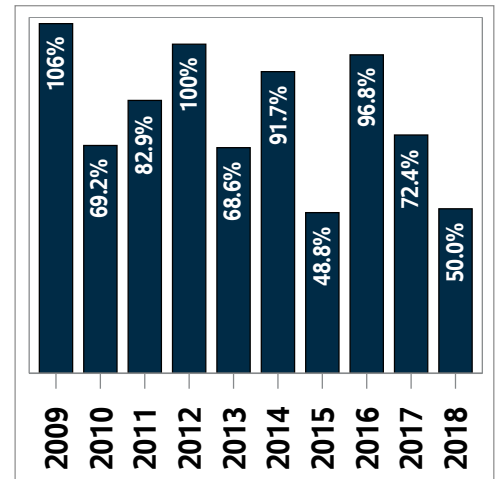
Months of Inventory
(August only)



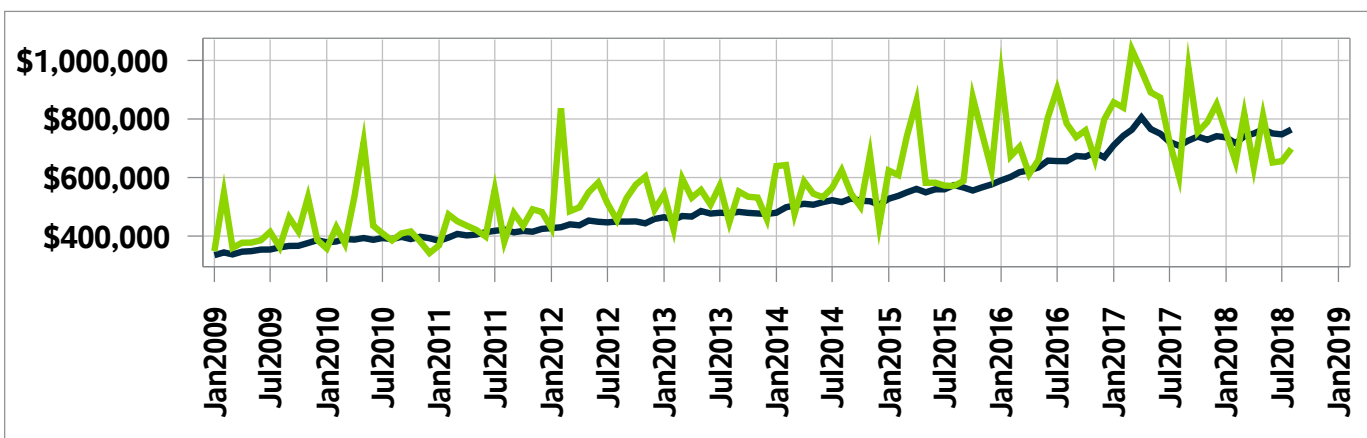
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



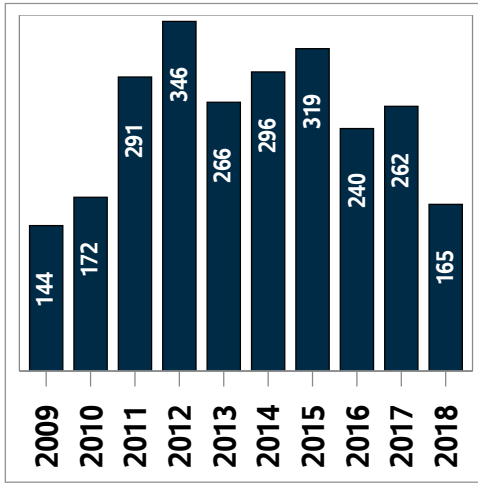
MLS® HPI Composite Benchmark Price and Average Price



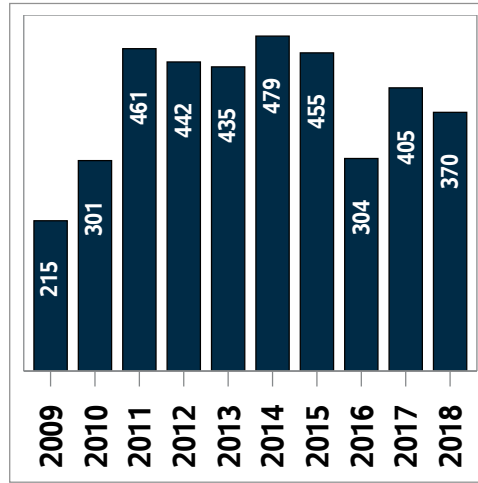
BURLINGTON (30)

MLS® Residential Market Activity

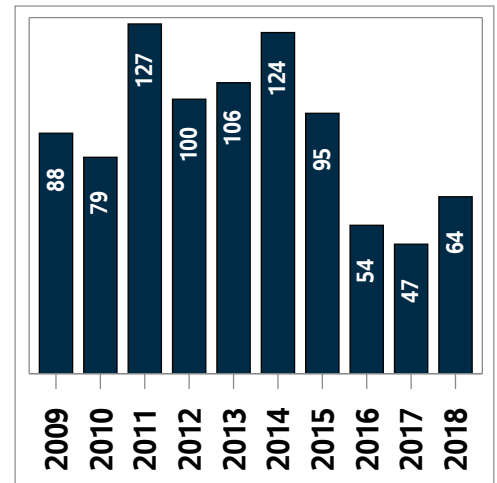
Sales Activity
(August Year-to-date)



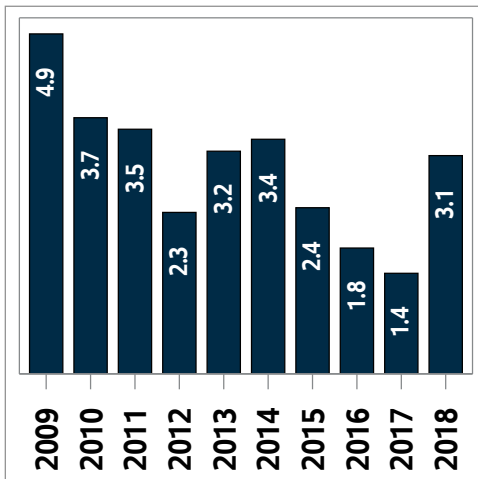
New Listings
(August Year-to-date)



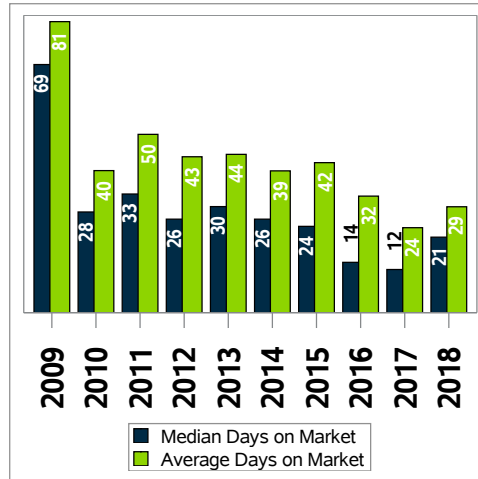
Active Listings¹
(August Year-to-date)



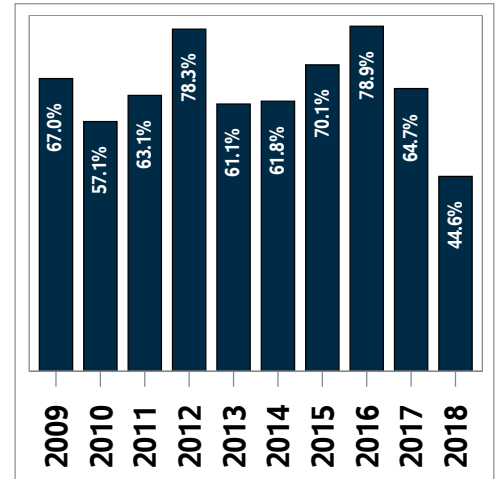
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON (30)

MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	19	-9.5	-36.7	-9.5	-60.4	-44.1	-48.6
Dollar Volume	\$13,271,500	4.7	-43.6	10.7	-38.1	2.5	-6.5
New Listings	38	31.0	22.6	-11.6	-45.7	-7.3	-13.6
Active Listings	80	40.4	128.6	-14.9	-30.4	-38.0	-37.0
Sales to New Listings Ratio ¹	50.0	72.4	96.8	48.8	68.6	82.9	84.1
Months of Inventory ²	4.2	2.7	1.2	4.5	2.4	3.8	3.4
Average Price	\$698,500	15.7	-10.9	22.3	56.3	83.5	82.1
Median Price	\$675,000	18.2	-3.5	13.9	51.7	84.0	84.9
Sales to List Price Ratio	91.6	97.9	95.9	99.2	95.0	92.0	96.8
Median Days on Market	25.0	44.0	19.5	24.0	38.0	36.5	44.0
Average Days on Market	31.9	35.6	31.8	39.9	50.9	56.9	46.2

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	165	-37.0	-31.3	-48.3	-38.0	-43.3	-28.3
Dollar Volume	\$116,568,587	-49.7	-35.3	-44.9	-15.8	-10.0	26.5
New Listings	370	-8.6	21.7	-18.7	-14.9	-19.7	-11.3
Active Listings ³	64	36.6	19.2	-32.1	-39.2	-49.4	-43.8
Sales to New Listings Ratio ⁴	44.6	64.7	78.9	70.1	61.1	63.1	55.2
Months of Inventory ⁵	3.1	1.4	1.8	2.4	3.2	3.5	4.0
Average Price	\$706,476	-20.2	-5.9	6.6	35.8	58.8	76.4
Median Price	\$655,000	-16.8	-5.1	9.2	37.6	59.8	90.5
Sales to List Price Ratio	96.9	101.5	98.8	97.2	96.8	96.3	95.9
Median Days on Market	21.0	12.0	14.0	24.0	29.5	33.0	35.5
Average Days on Market	29.4	23.6	32.4	41.7	44.0	49.6	49.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

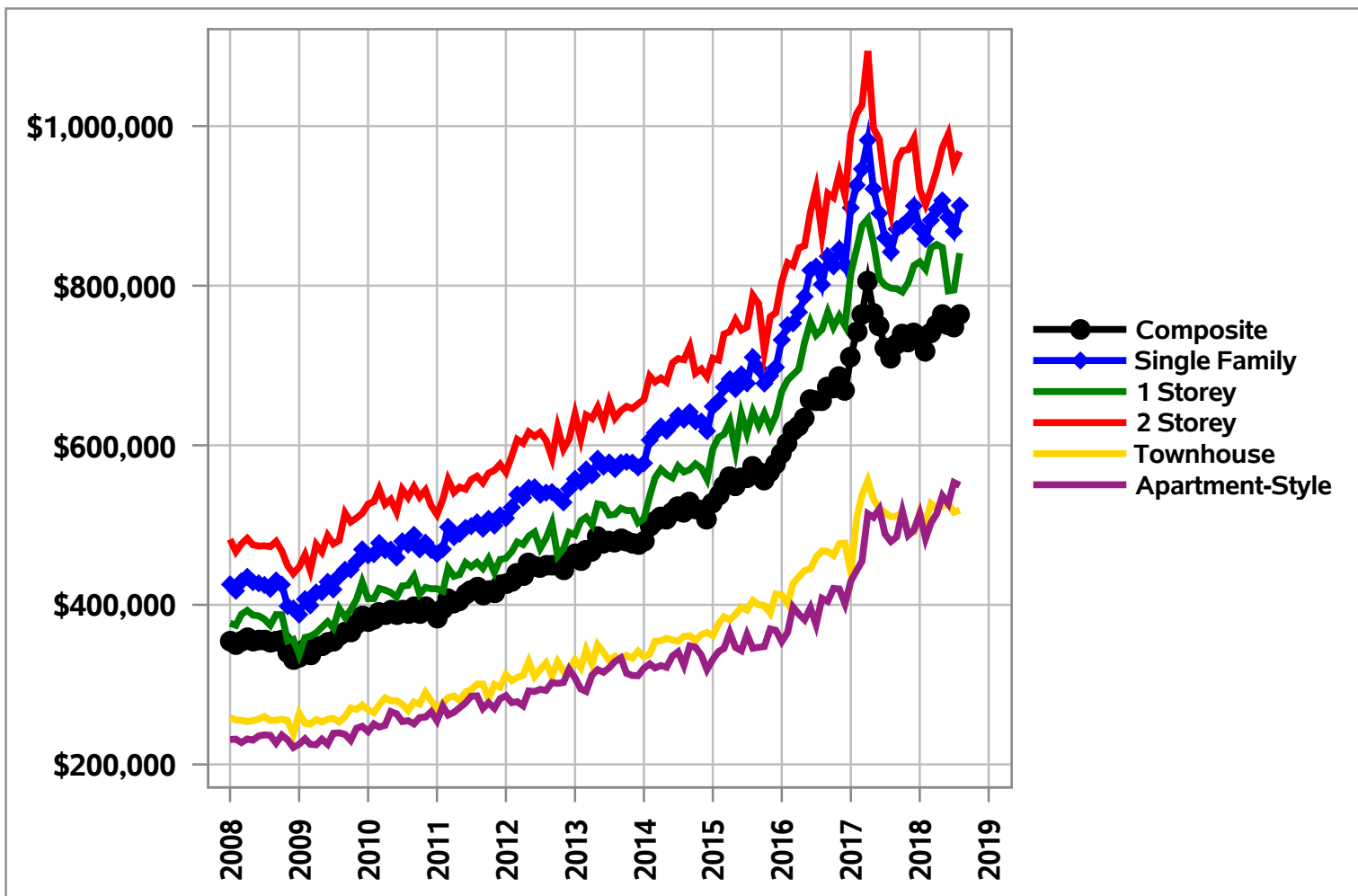
BURLINGTON (30)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$763,900	2.2	-0.1	6.5	7.8	33.1	59.7
Single Family	\$900,400	3.7	-0.7	4.9	6.9	26.8	57.9
One Storey	\$840,800	5.8	-0.8	2.4	5.5	31.0	63.8
Two Storey	\$968,200	1.8	-0.5	7.4	8.5	22.9	52.7
Townhouse	\$518,600	0.5	-0.9	3.3	1.6	27.9	54.5
Apartment-Style	\$549,800	-0.7	2.4	13.8	14.7	59.1	67.1

MLS® HPI Benchmark Price



BURLINGTON (30)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1578
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (30)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1364
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7564
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1958
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7200
Number of Fireplaces	1
Total Number Of Rooms	13
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (30)

MLS® HPI Benchmark Descriptions

Townhouse

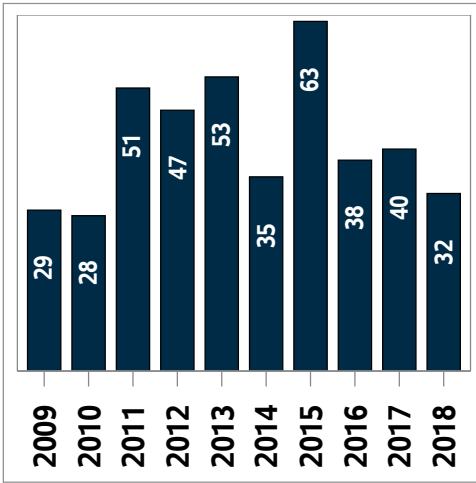
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1223
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Apartment-Style

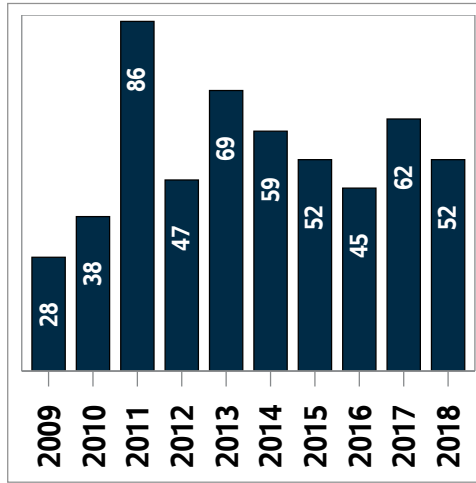
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1119
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Wastewater Disposal	Municipal sewers

BURLINGTON (31) MLS® Residential Market Activity

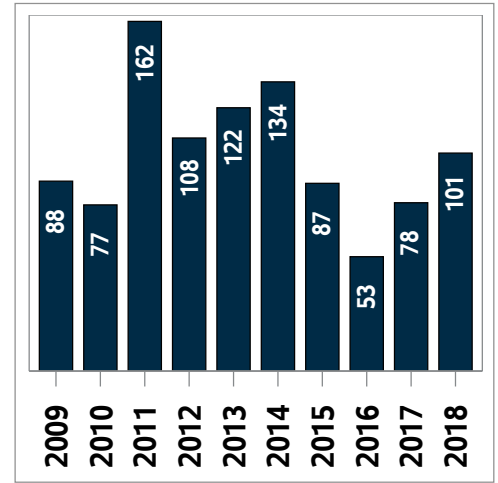
Sales Activity
(August only)



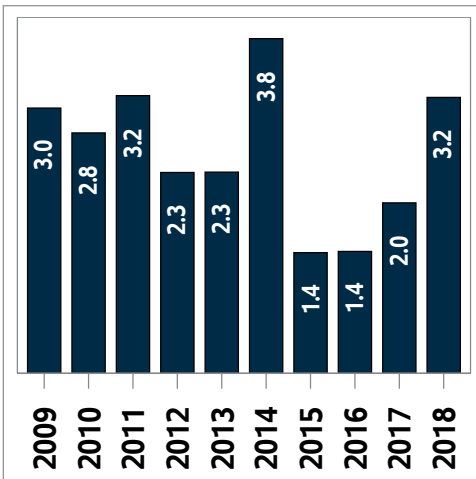
New Listings
(August only)



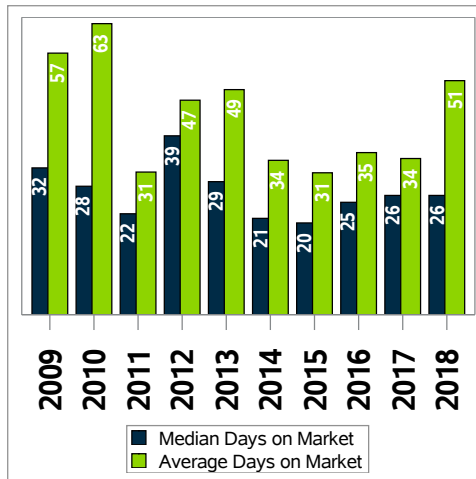
Active Listings
(August only)



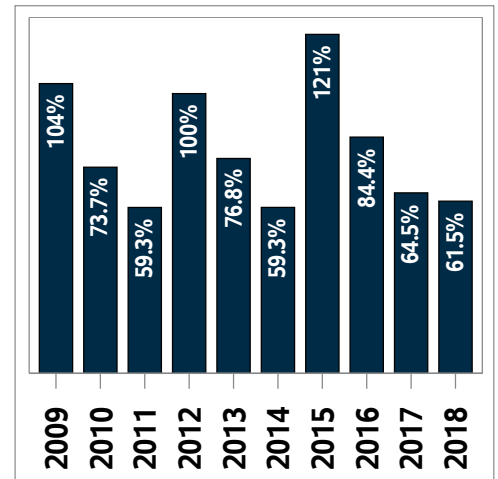
Months of Inventory
(August only)



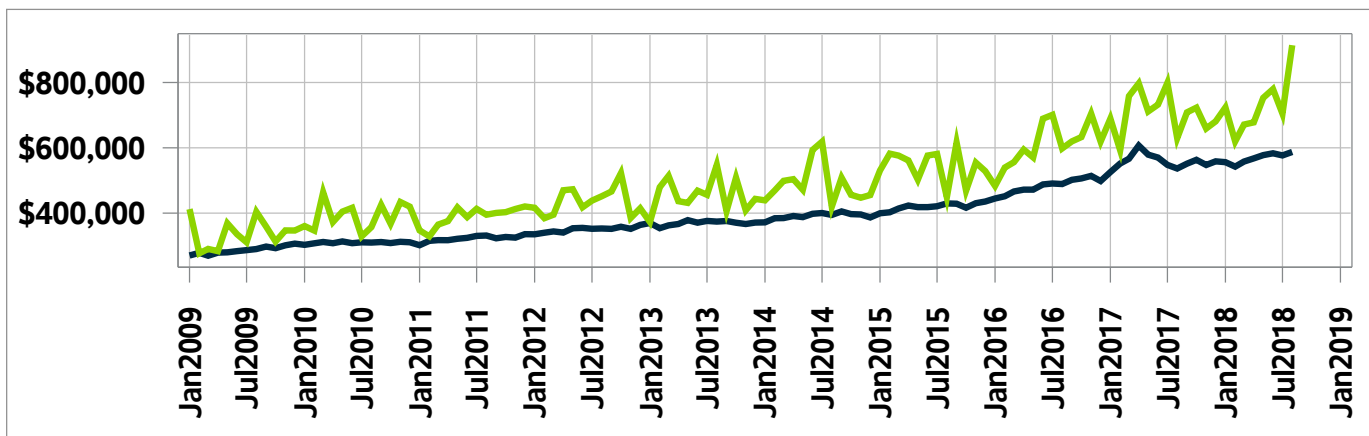
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



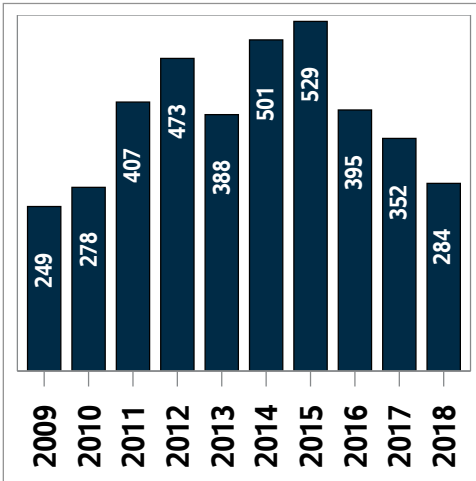
MLS® HPI Composite Benchmark Price and Average Price



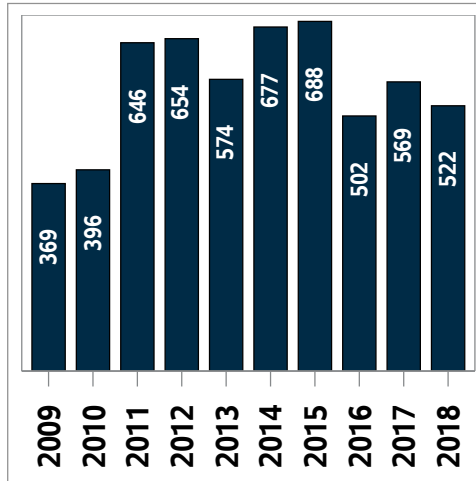
BURLINGTON (31)

MLS® Residential Market Activity

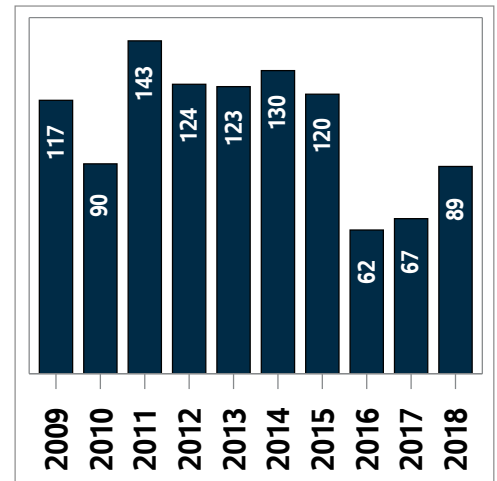
Sales Activity
(August Year-to-date)



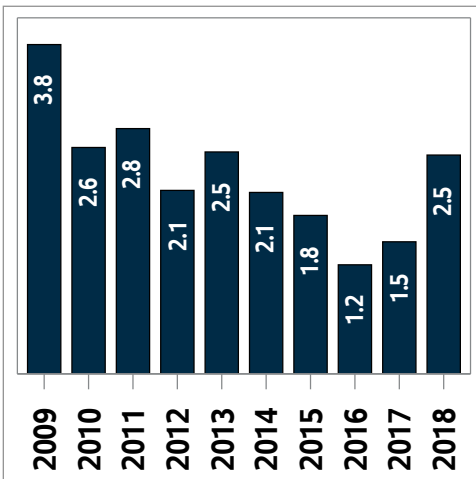
New Listings
(August Year-to-date)



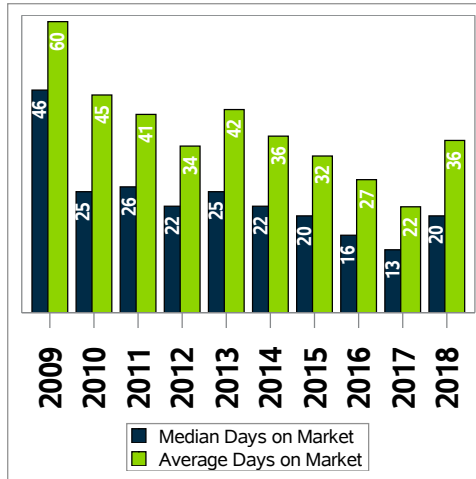
Active Listings¹
(August Year-to-date)



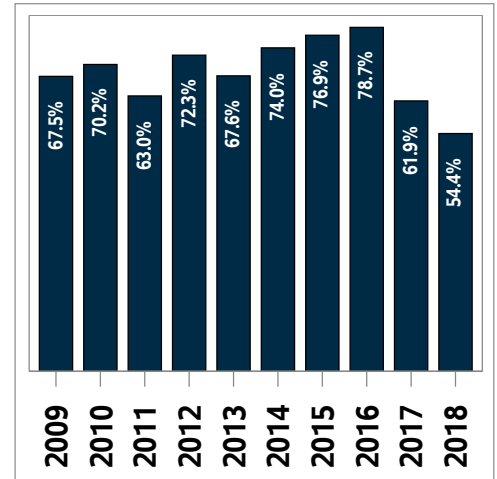
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON (31)

MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	32	-20.0	-15.8	-49.2	-39.6	-37.3	-15.8
Dollar Volume	\$29,256,100	16.2	28.7	3.5	0.8	45.2	125.3
New Listings	52	-16.1	15.6	0.0	-24.6	-39.5	-14.8
Active Listings	101	29.5	90.6	16.1	-17.2	-37.7	-32.7
Sales to New Listings Ratio ¹	61.5	64.5	84.4	121.2	76.8	59.3	62.3
Months of Inventory ²	3.2	2.0	1.4	1.4	2.3	3.2	3.9
Average Price	\$914,253	45.2	52.9	103.7	67.0	131.4	167.6
Median Price	\$799,950	38.5	48.3	79.8	73.1	112.8	154.0
Sales to List Price Ratio	97.8	97.8	97.9	95.0	95.4	97.9	95.2
Median Days on Market	26.0	26.0	24.5	20.0	29.0	22.0	41.5
Average Days on Market	51.0	34.1	35.3	30.9	49.1	31.1	45.1

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	284	-19.3	-28.1	-46.3	-26.8	-30.2	-27.7
Dollar Volume	\$208,196,899	-17.3	-12.1	-27.8	15.4	34.8	53.3
New Listings	522	-8.3	4.0	-24.1	-9.1	-19.2	-14.8
Active Listings ³	89	33.6	44.2	-25.9	-27.8	-37.7	-37.7
Sales to New Listings Ratio ⁴	54.4	61.9	78.7	76.9	67.6	63.0	64.1
Months of Inventory ⁵	2.5	1.5	1.2	1.8	2.5	2.8	2.9
Average Price	\$733,088	2.5	22.2	34.5	57.7	93.2	112.2
Median Price	\$671,050	-4.1	19.4	34.5	57.9	86.4	109.7
Sales to List Price Ratio	98.1	101.0	99.2	97.7	96.5	96.4	96.7
Median Days on Market	20.0	13.0	16.0	20.0	25.0	26.0	32.0
Average Days on Market	35.6	21.9	27.5	32.4	42.0	41.0	49.4

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

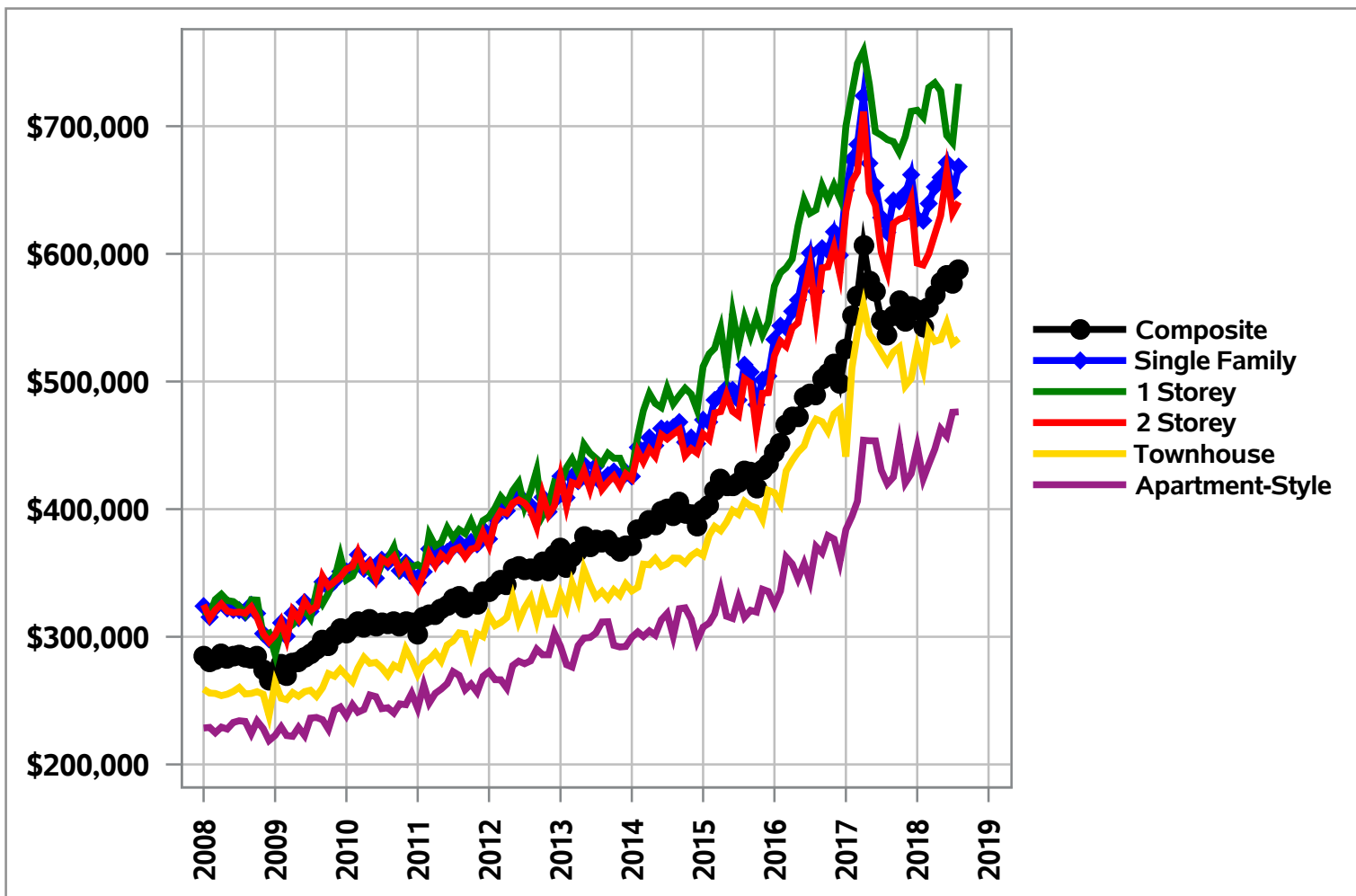
BURLINGTON (31)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$587,300	1.8	1.7	8.3	9.4	36.7	57.0
Single Family	\$668,300	3.2	1.3	6.8	8.3	30.2	59.0
One Storey	\$733,200	6.7	0.8	3.7	6.3	33.3	68.2
Two Storey	\$640,600	1.4	1.7	8.3	9.3	27.6	54.2
Townhouse	\$533,600	0.7	0.1	4.7	3.7	31.4	59.0
Apartment-Style	\$476,200	0.1	2.9	12.4	13.4	51.0	52.8

MLS® HPI Benchmark Price



BURLINGTON (31)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1200
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5182
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (31)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1189
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7763
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1384
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4628
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Attached
Wastewater Disposal	Municipal sewers

BURLINGTON (31)

MLS® HPI Benchmark Descriptions

Townhouse

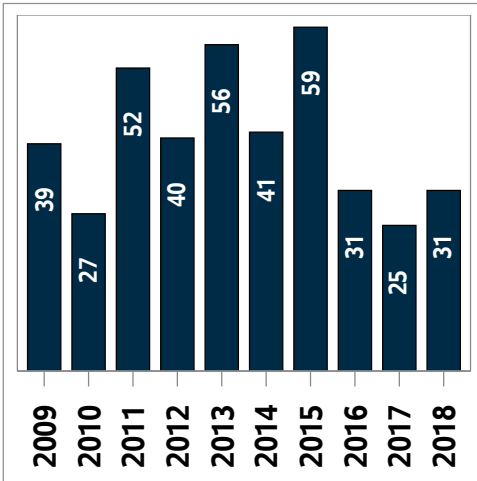
Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1198
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Apartment-Style

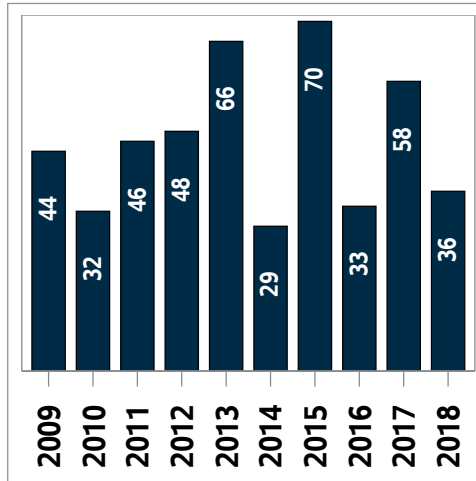
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1036
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Pool	In ground
Wastewater Disposal	Municipal sewers

BURLINGTON (32) MLS® Residential Market Activity

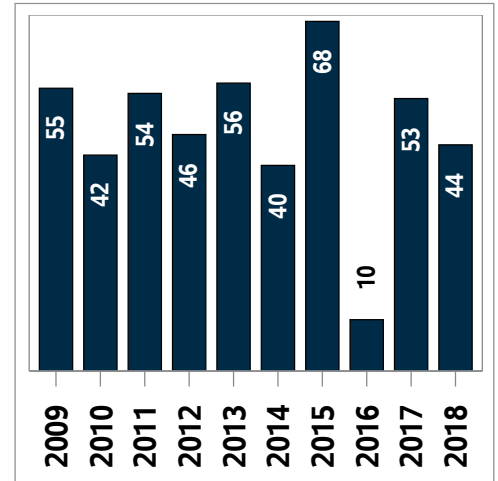
Sales Activity
(August only)



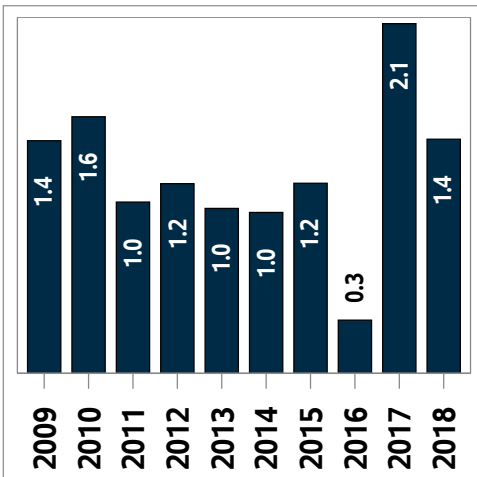
New Listings
(August only)



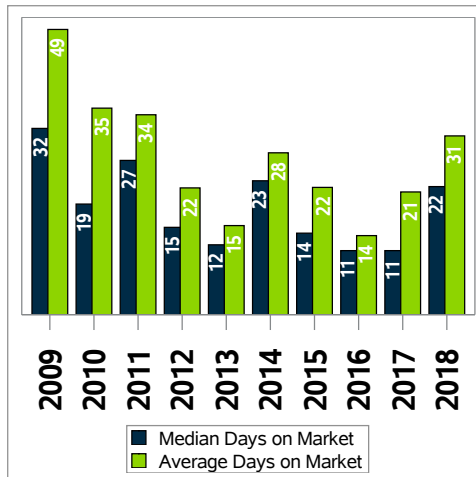
Active Listings
(August only)



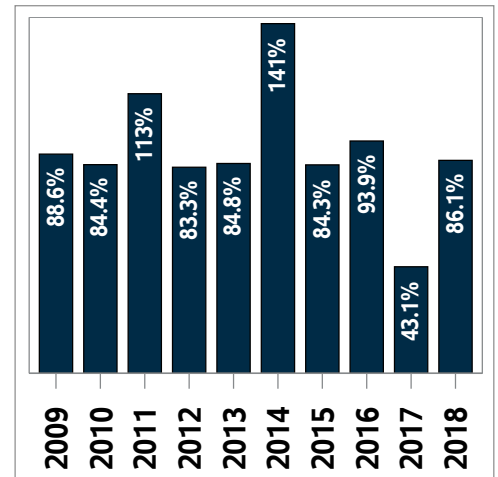
Months of Inventory
(August only)



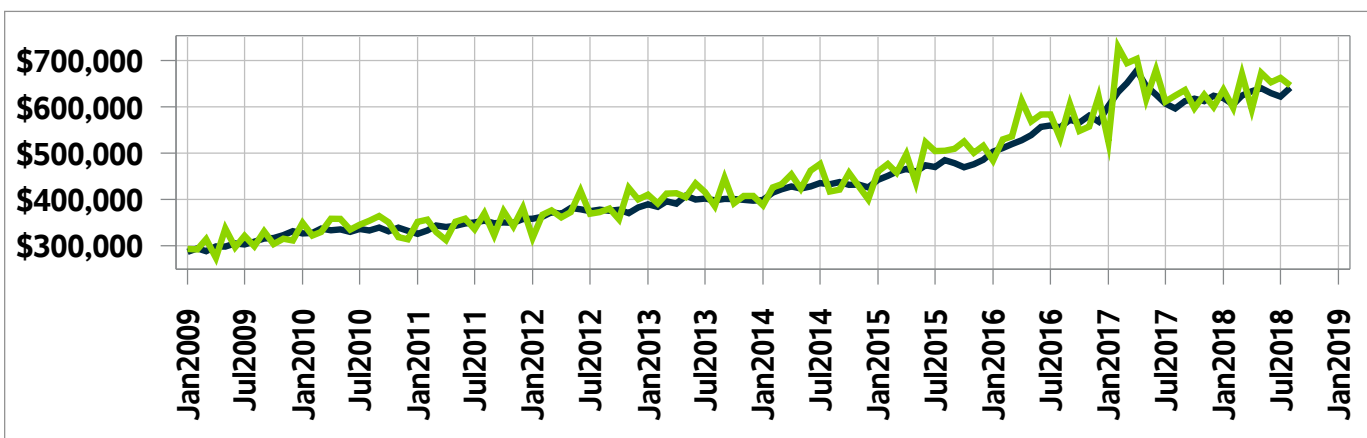
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



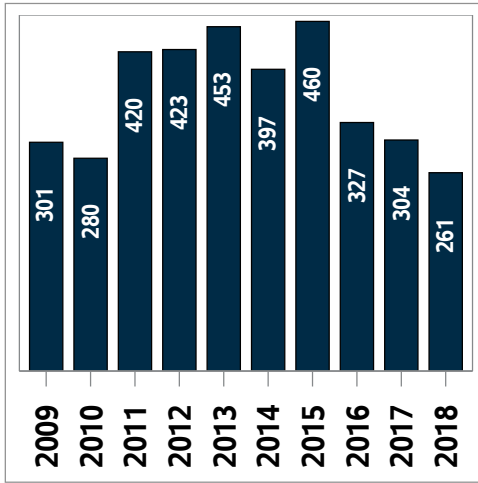
MLS® HPI Composite Benchmark Price and Average Price



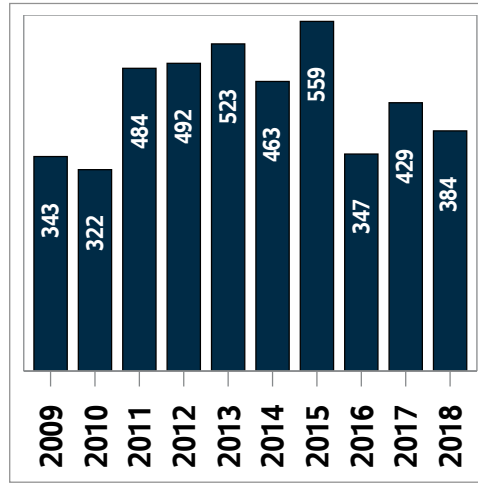
BURLINGTON (32)

MLS® Residential Market Activity

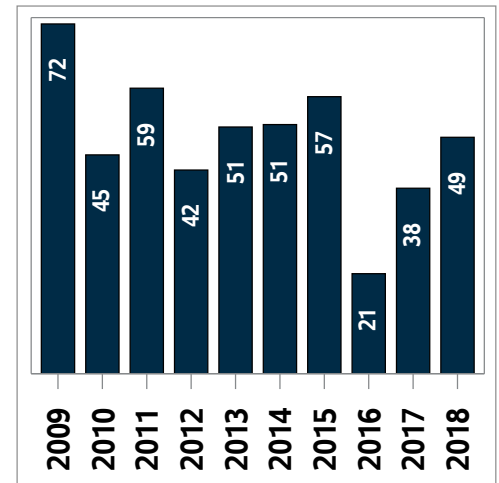
Sales Activity
(August Year-to-date)



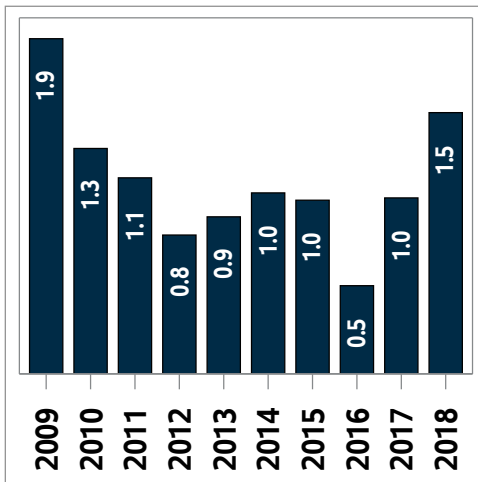
New Listings
(August Year-to-date)



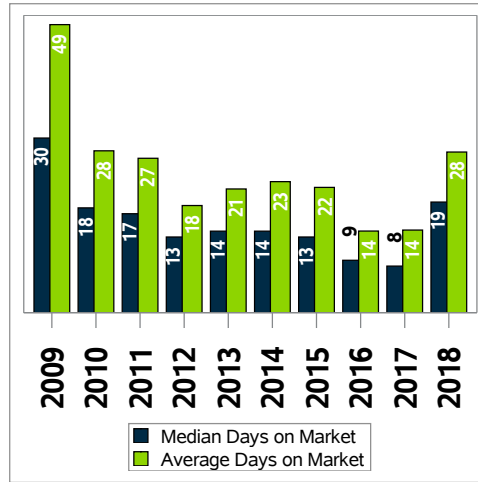
Active Listings¹
(August Year-to-date)



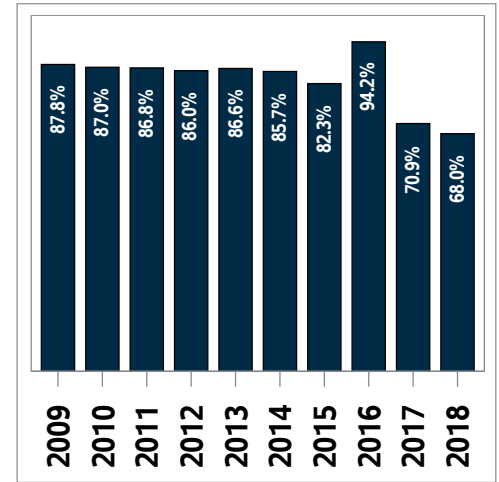
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON (32)

MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	31	24.0	0.0	-47.5	-44.6	-40.4	-13.9
Dollar Volume	\$20,030,500	28.4	21.4	-32.8	-7.3	4.1	95.5
New Listings	36	-37.9	9.1	-48.6	-45.5	-21.7	-39.0
Active Listings	44	-17.0	340.0	-35.3	-21.4	-18.5	-65.6
Sales to New Listings Ratio ¹	86.1	43.1	93.9	84.3	84.8	113.0	61.0
Months of Inventory ²	1.4	2.1	0.3	1.2	1.0	1.0	3.6
Average Price	\$646,145	3.5	21.4	27.9	67.5	74.6	127.1
Median Price	\$655,000	7.4	27.2	28.2	59.8	74.4	129.5
Sales to List Price Ratio	98.3	98.5	100.8	97.5	99.3	99.0	94.8
Median Days on Market	22.0	11.0	11.0	14.0	12.0	26.5	40.0
Average Days on Market	30.7	21.1	13.6	21.9	15.3	34.3	45.0

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	261	-14.1	-20.2	-43.3	-42.4	-37.9	-43.3
Dollar Volume	\$168,886,734	-16.3	-8.8	-24.2	-9.2	16.9	23.4
New Listings	384	-10.5	10.7	-31.3	-26.6	-20.7	-39.5
Active Listings ³	49	27.5	136.4	-14.7	-4.2	-17.2	-59.2
Sales to New Listings Ratio ⁴	68.0	70.9	94.2	82.3	86.6	86.8	72.4
Months of Inventory ⁵	1.5	1.0	0.5	1.0	0.9	1.1	2.1
Average Price	\$647,076	-2.5	14.3	33.6	57.6	88.1	117.5
Median Price	\$645,000	-0.9	14.2	28.7	55.5	89.1	119.0
Sales to List Price Ratio	98.4	104.8	102.1	99.0	99.1	98.2	97.3
Median Days on Market	19.0	8.0	9.0	13.0	14.0	17.0	24.5
Average Days on Market	27.6	14.2	14.0	21.5	21.3	26.5	36.8

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

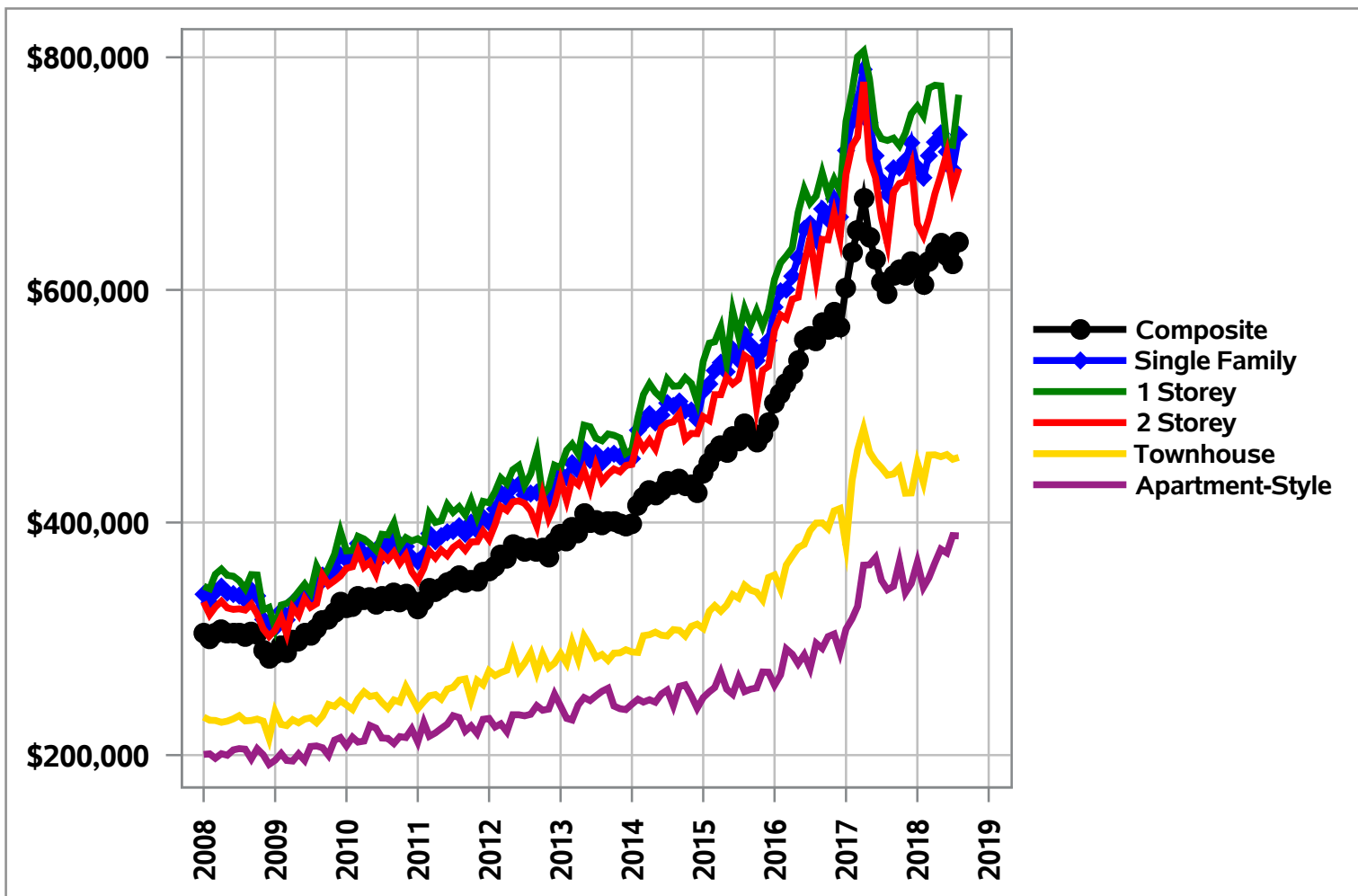
BURLINGTON (32)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$641,200	3.1	0.2	6.0	7.5	32.3	61.1
Single Family	\$733,500	4.3	-0.1	5.3	7.5	30.6	62.4
One Storey	\$767,800	6.0	-1.0	2.4	5.4	31.5	63.3
Two Storey	\$704,000	2.4	0.8	8.9	10.1	29.5	61.7
Townhouse	\$456,000	0.4	-0.1	5.0	3.5	31.8	59.2
Apartment-Style	\$388,500	-0.1	3.0	12.8	13.5	52.6	52.4

MLS® HPI Benchmark Price



BURLINGTON (32)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1275
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5034
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (32)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1284
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5750
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1358
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3300
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Attached
Wastewater Disposal	Municipal sewers

BURLINGTON (32)

MLS® HPI Benchmark Descriptions

Townhouse

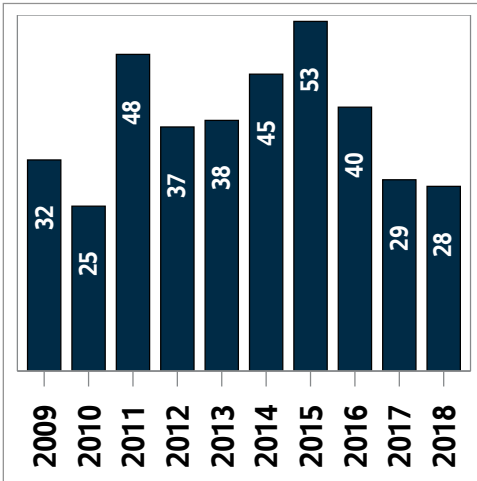
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1239
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Apartment-Style

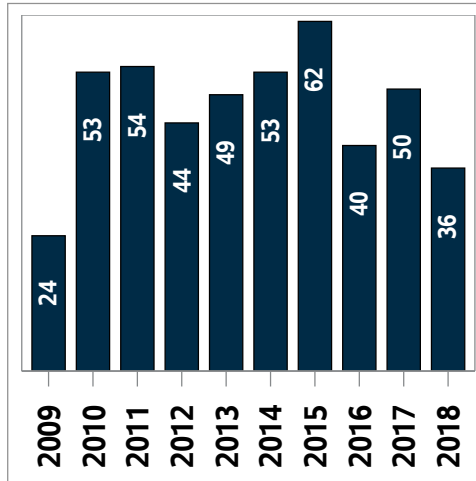
Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1105
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	9
Wastewater Disposal	Municipal sewers

BURLINGTON (33) MLS® Residential Market Activity

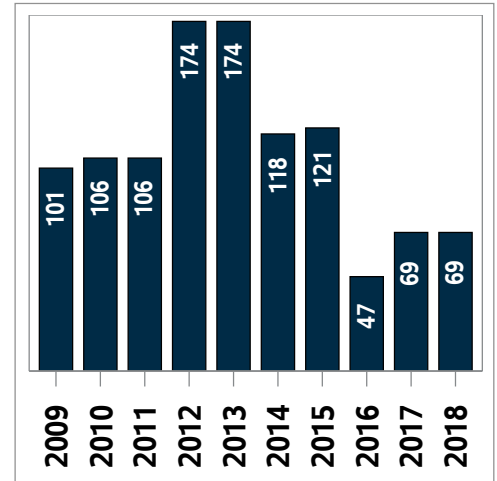
Sales Activity
(August only)



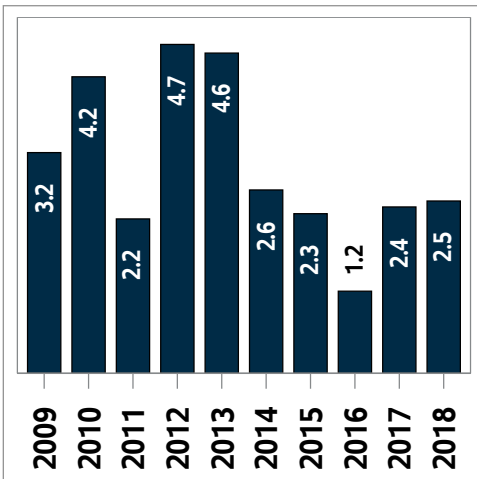
New Listings
(August only)



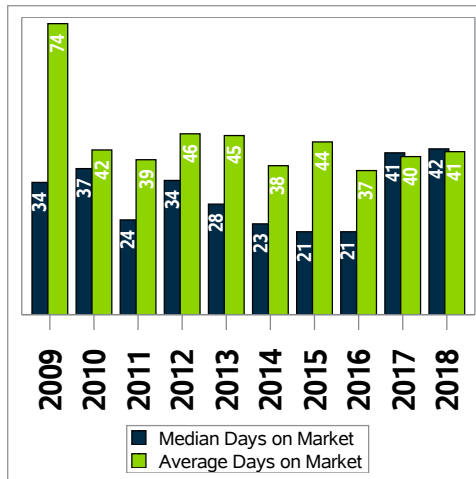
Active Listings
(August only)



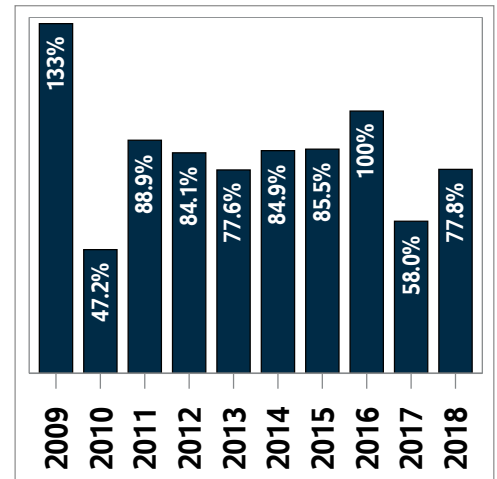
Months of Inventory
(August only)



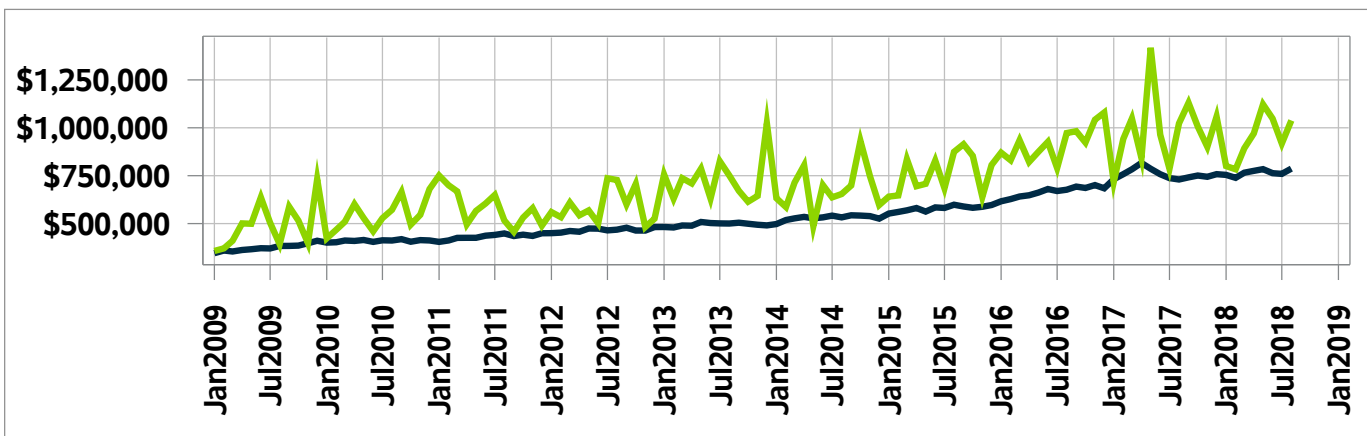
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



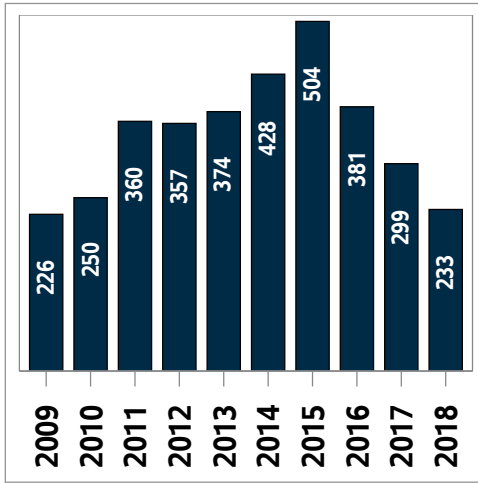
MLS® HPI Composite Benchmark Price and Average Price



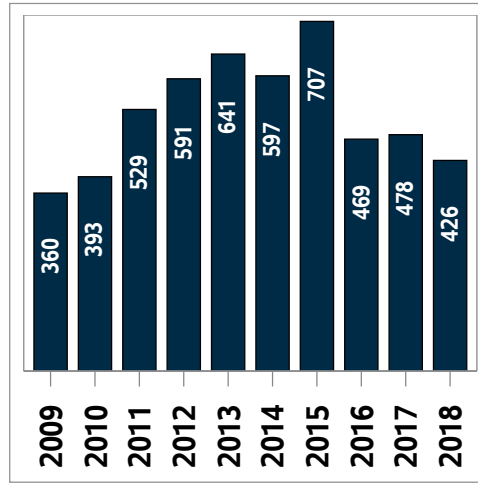
BURLINGTON (33)

MLS® Residential Market Activity

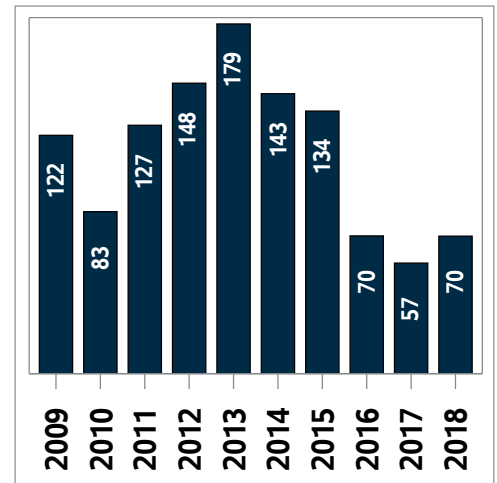
Sales Activity
(August Year-to-date)



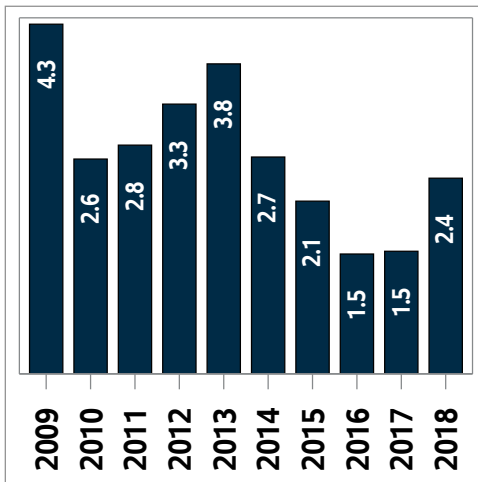
New Listings
(August Year-to-date)



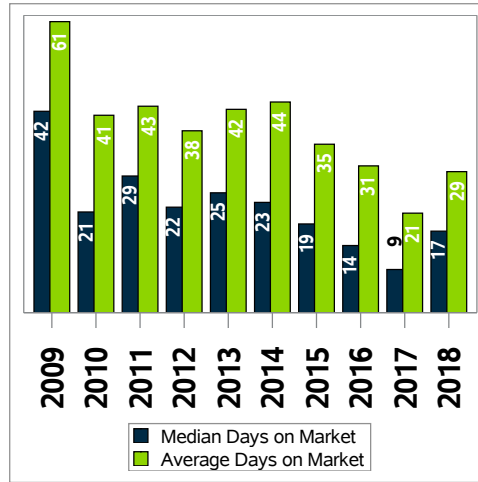
Active Listings¹
(August Year-to-date)



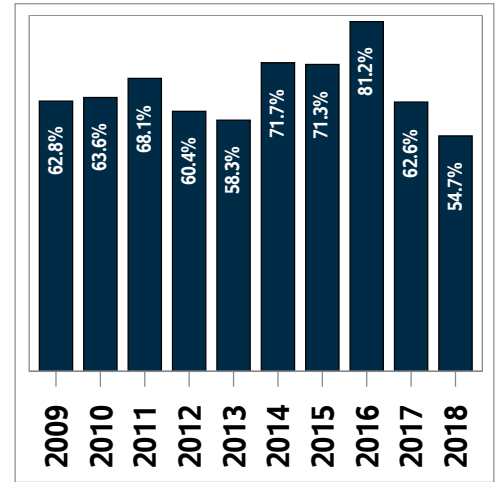
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON (33)

MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	28	-3.4	-30.0	-47.2	-26.3	-41.7	55.6
Dollar Volume	\$29,072,500	-2.0	-25.3	-37.3	1.9	17.3	219.9
New Listings	36	-28.0	-10.0	-41.9	-26.5	-33.3	-10.0
Active Listings	69	0.0	46.8	-43.0	-60.3	-34.9	-58.4
Sales to New Listings Ratio ¹	77.8	58.0	100.0	85.5	77.6	88.9	45.0
Months of Inventory ²	2.5	2.4	1.2	2.3	4.6	2.2	9.2
Average Price	\$1,038,304	1.5	6.8	18.7	38.3	101.1	105.7
Median Price	\$937,500	22.5	23.0	33.9	78.6	84.2	158.6
Sales to List Price Ratio	95.8	96.3	100.0	96.7	96.9	95.7	91.8
Median Days on Market	42.0	41.0	21.0	21.0	28.0	24.0	44.5
Average Days on Market	41.3	40.0	36.5	43.8	45.4	39.3	46.6

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	233	-22.1	-38.8	-53.8	-37.7	-35.3	-16.5
Dollar Volume	\$224,199,946	-25.6	-32.9	-40.7	-18.3	4.1	67.5
New Listings	426	-10.9	-9.2	-39.7	-33.5	-19.5	-29.0
Active Listings ³	70	24.3	-0.2	-47.6	-60.7	-44.6	-58.0
Sales to New Listings Ratio ⁴	54.7	62.6	81.2	71.3	58.3	68.1	46.5
Months of Inventory ⁵	2.4	1.5	1.5	2.1	3.8	2.8	4.8
Average Price	\$962,232	-4.5	9.8	28.2	31.2	60.8	100.5
Median Price	\$785,000	-7.6	4.7	17.2	32.2	53.9	98.7
Sales to List Price Ratio	97.8	102.7	99.6	98.1	96.8	97.3	96.1
Median Days on Market	17.0	9.0	14.0	18.5	25.0	28.5	35.0
Average Days on Market	29.4	20.8	30.6	35.1	42.4	43.1	43.2

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

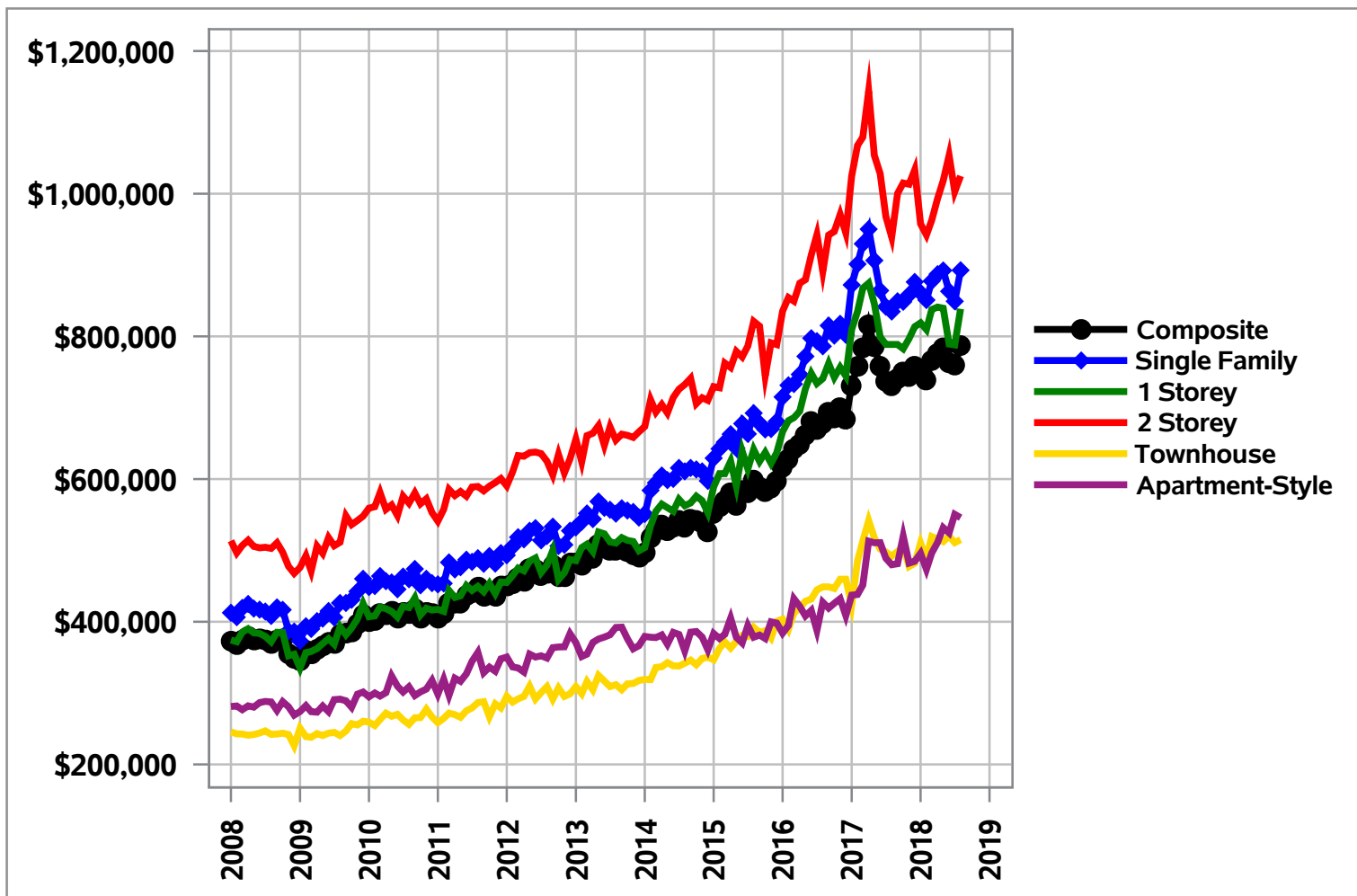
BURLINGTON (33)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$786,900	3.6	0.4	6.5	7.8	31.5	57.3
Single Family	\$892,700	5.1	0.0	4.9	6.9	28.9	61.9
One Storey	\$838,600	6.4	-0.1	3.6	6.3	30.7	64.3
Two Storey	\$1,024,900	2.2	0.6	8.8	9.1	24.8	56.5
Townhouse	\$515,000	0.8	0.5	5.5	4.7	31.3	65.2
Apartment-Style	\$545,800	-0.9	2.6	15.3	13.7	44.3	39.2

MLS® HPI Benchmark Price



BURLINGTON (33)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1346
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1401
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7260
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (33)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1290
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7215
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2309
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7625
Number of Fireplaces	1
Total Number Of Rooms	14
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (33)

MLS® HPI Benchmark Descriptions

Townhouse

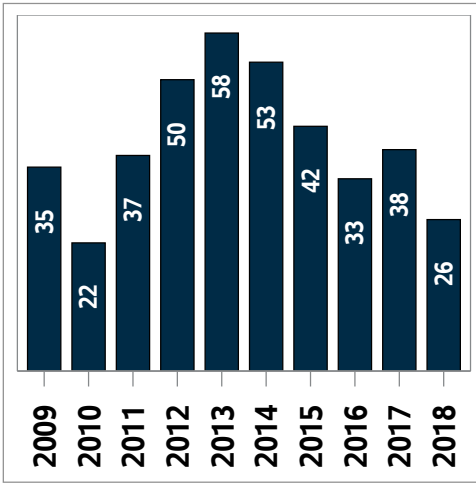
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1249
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Apartment-Style

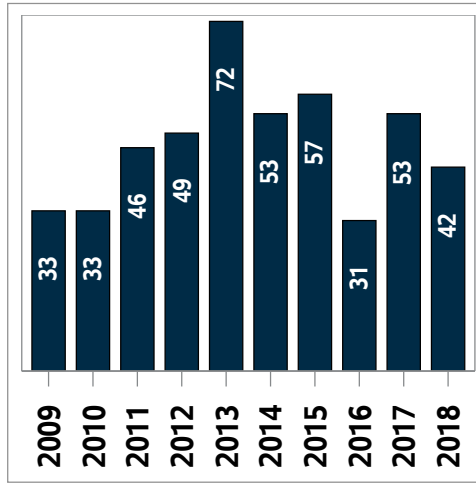
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1234
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	9
Wastewater Disposal	Municipal sewers

BURLINGTON (34) MLS® Residential Market Activity

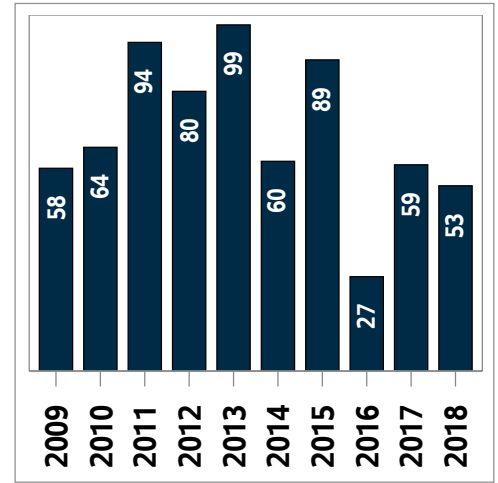
Sales Activity
(August only)



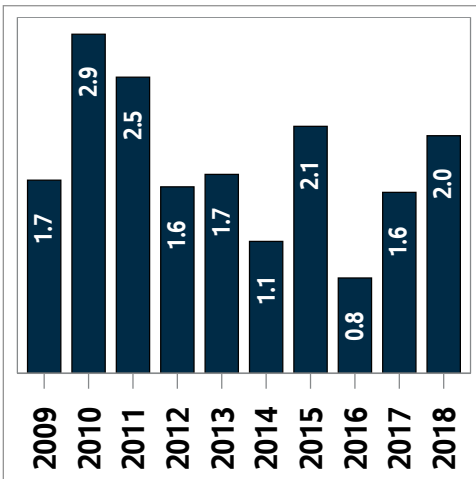
New Listings
(August only)



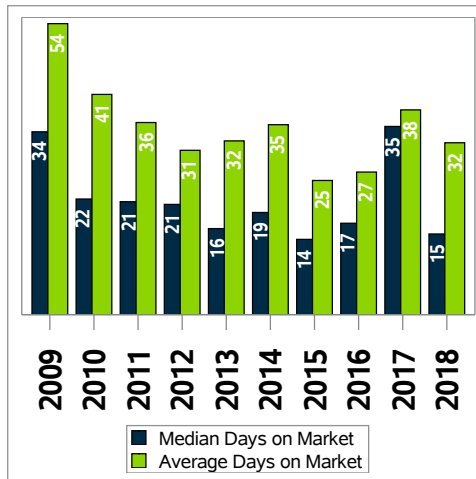
Active Listings
(August only)



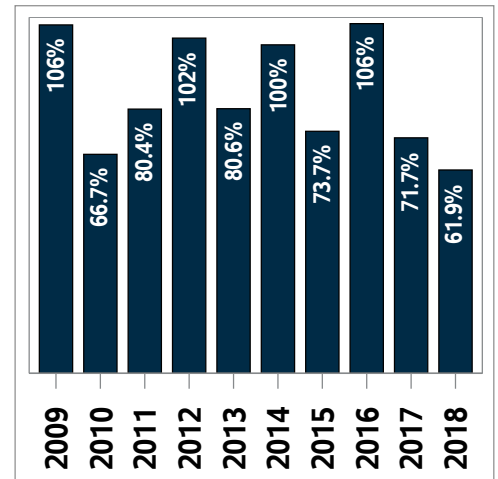
Months of Inventory
(August only)



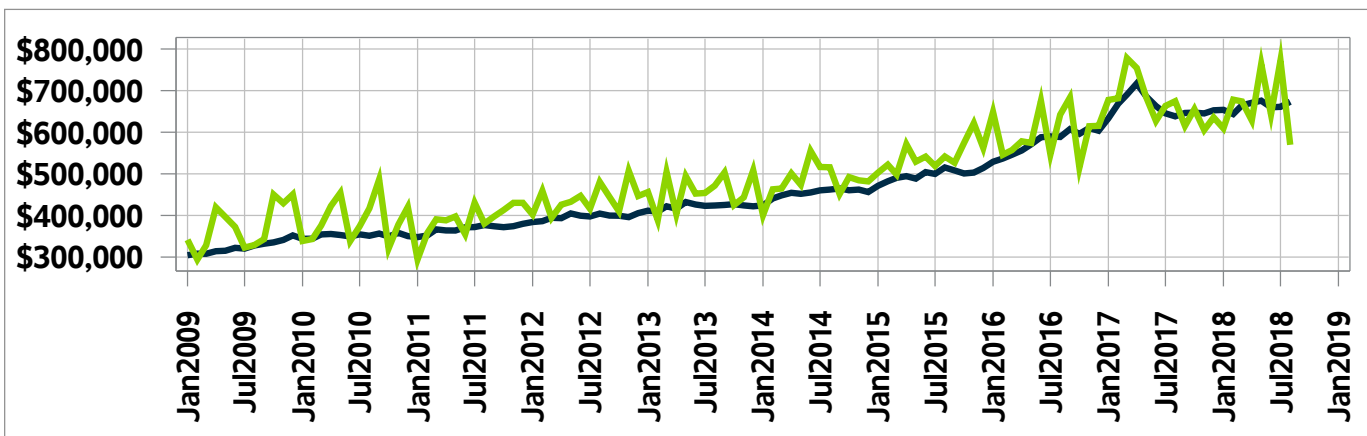
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



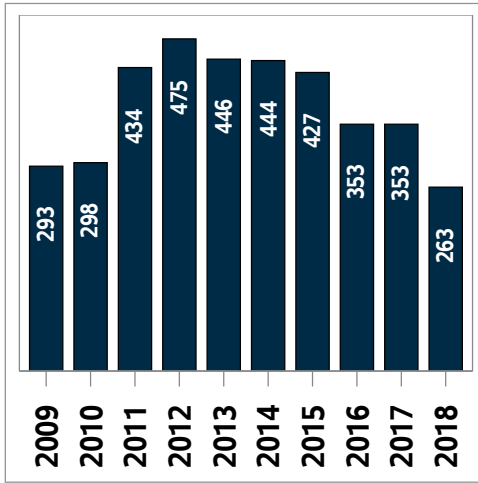
MLS® HPI Composite Benchmark Price and Average Price



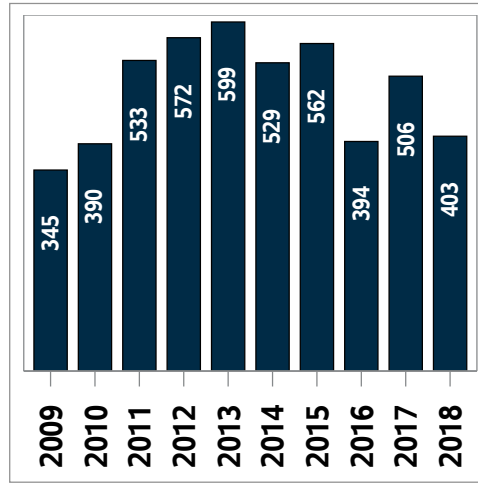
BURLINGTON (34)

MLS® Residential Market Activity

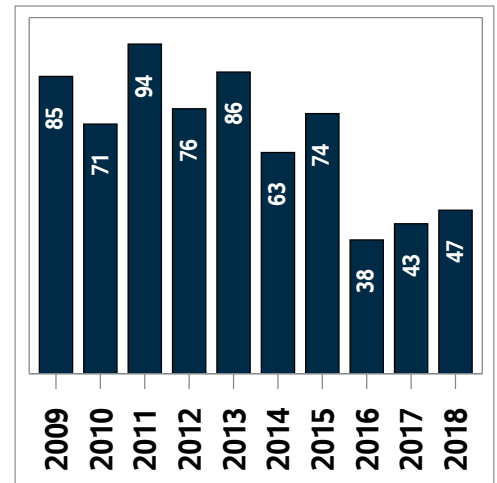
Sales Activity
(August Year-to-date)



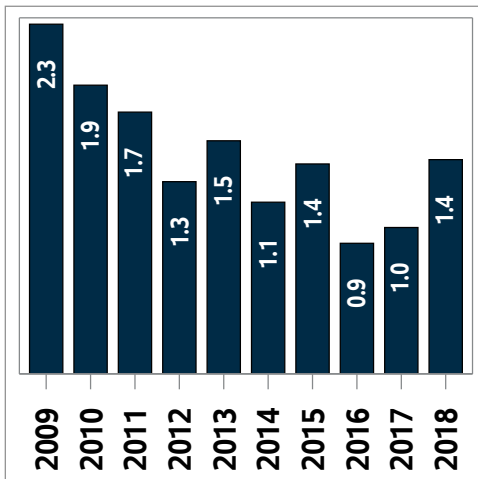
New Listings
(August Year-to-date)



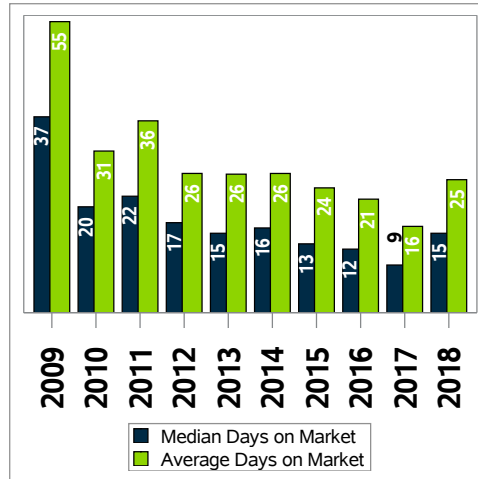
Active Listings¹
(August Year-to-date)



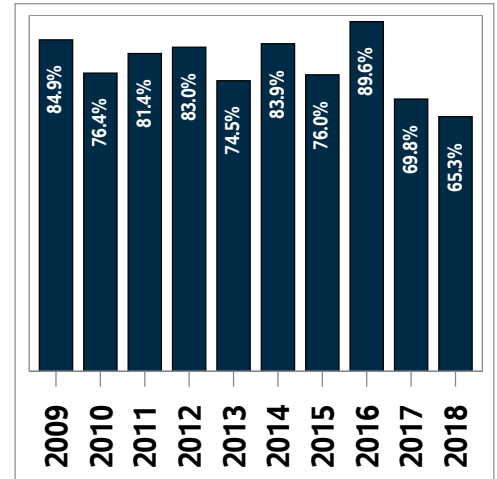
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON (34)

MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	26	-31.6	-21.2	-38.1	-55.2	-29.7	-44.7
Dollar Volume	\$14,814,764	-42.2	-30.1	-34.9	-45.8	5.3	-6.0
New Listings	42	-20.8	35.5	-26.3	-41.7	-8.7	-35.4
Active Listings	53	-10.2	96.3	-40.4	-46.5	-43.6	-64.7
Sales to New Listings Ratio ¹	61.9	71.7	106.5	73.7	80.6	80.4	72.3
Months of Inventory ²	2.0	1.6	0.8	2.1	1.7	2.5	3.2
Average Price	\$569,799	-15.5	-11.3	5.2	20.8	49.8	69.9
Median Price	\$557,707	-12.0	-3.2	16.8	34.4	59.3	85.9
Sales to List Price Ratio	99.8	97.4	100.7	99.8	98.6	98.4	97.6
Median Days on Market	15.0	35.0	17.0	14.0	16.0	21.0	50.0
Average Days on Market	32.0	38.1	26.5	25.0	32.3	35.7	52.9

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	263	-25.5	-25.5	-38.4	-41.0	-39.4	-40.6
Dollar Volume	\$176,727,197	-28.3	-15.4	-21.7	-13.3	7.4	17.2
New Listings	403	-20.4	2.3	-28.3	-32.7	-24.4	-39.6
Active Listings ³	47	9.0	22.2	-37.1	-45.8	-50.4	-68.4
Sales to New Listings Ratio ⁴	65.3	69.8	89.6	76.0	74.5	81.4	66.4
Months of Inventory ⁵	1.4	1.0	0.9	1.4	1.5	1.7	2.7
Average Price	\$671,967	-3.7	13.5	27.2	47.1	77.3	97.5
Median Price	\$620,000	-4.6	16.4	33.3	54.6	82.4	108.8
Sales to List Price Ratio	98.5	104.2	100.5	99.1	98.7	97.8	97.6
Median Days on Market	15.0	9.0	12.0	13.0	15.0	22.0	31.0
Average Days on Market	25.1	16.3	21.4	23.6	26.2	36.2	42.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

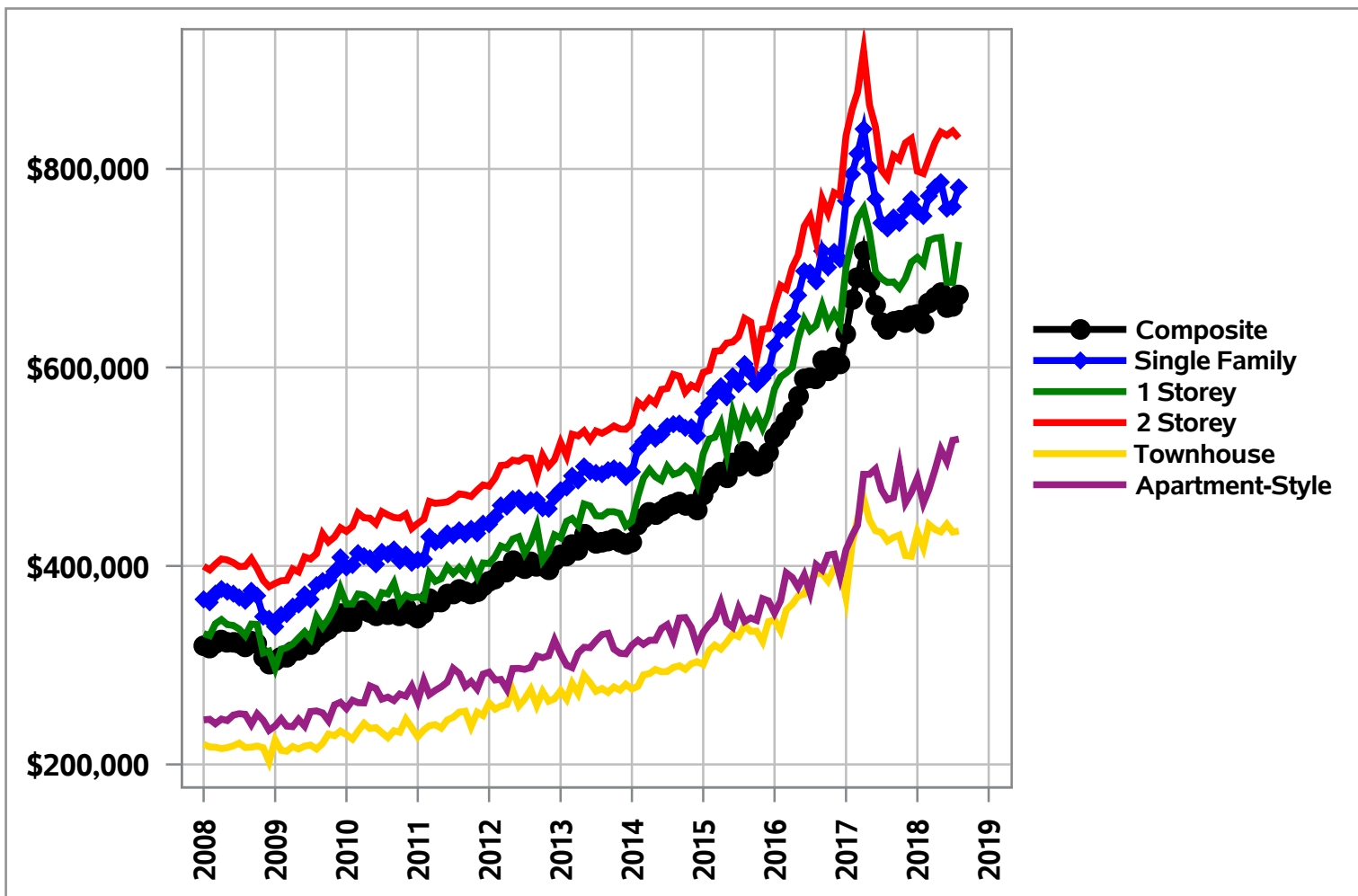
BURLINGTON (34)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$673,300	1.9	-0.4	4.6	5.5	30.7	58.8
Single Family	\$781,400	2.6	-0.7	3.8	5.6	29.5	58.7
One Storey	\$726,500	6.0	-0.6	3.1	6.0	30.8	61.4
Two Storey	\$831,200	-0.8	-0.7	4.5	5.1	28.0	55.7
Townhouse	\$435,200	0.3	0.2	4.0	2.4	28.0	57.4
Apartment-Style	\$527,800	0.2	2.0	13.9	13.1	53.4	59.5

MLS® HPI Benchmark Price



BURLINGTON (34)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1330
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6120
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (34)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1234
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6240
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1946
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	13
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (34)

MLS® HPI Benchmark Descriptions

Townhouse

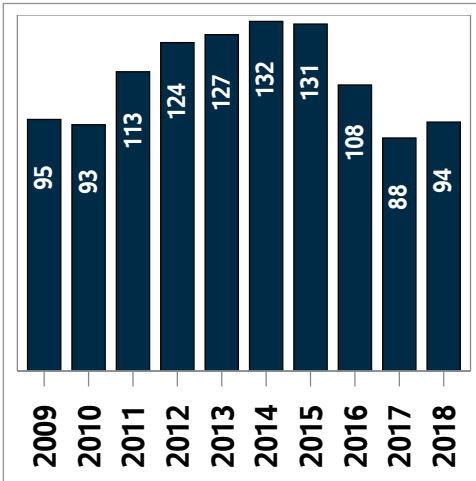
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Apartment-Style

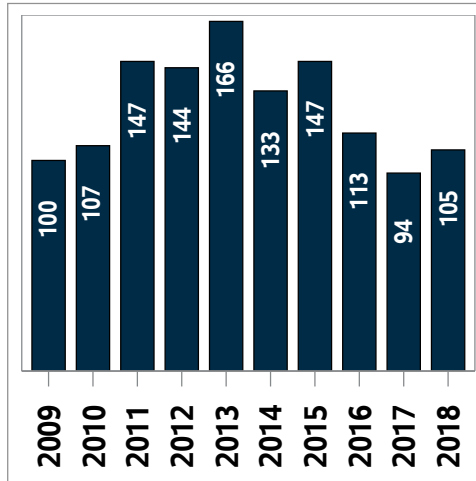
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1232
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Wastewater Disposal	Municipal sewers

BURLINGTON (35) MLS® Residential Market Activity

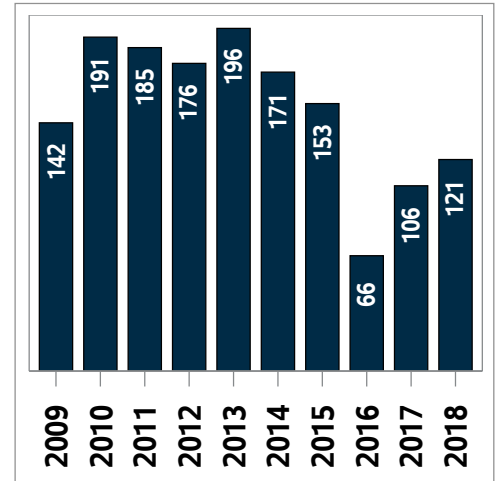
Sales Activity
(August only)



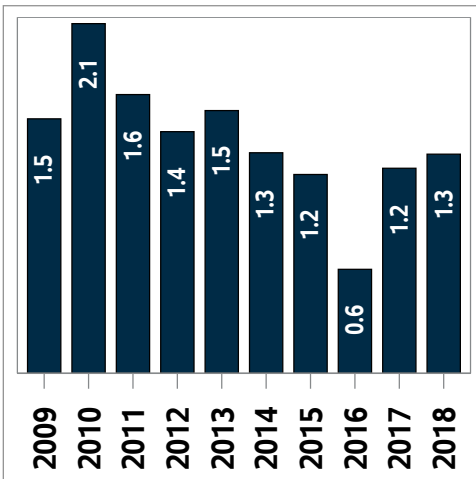
New Listings
(August only)



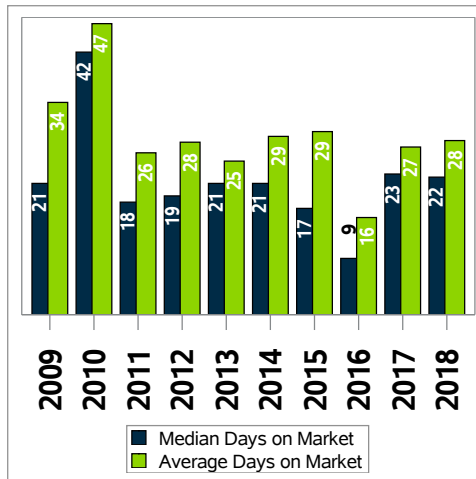
Active Listings
(August only)



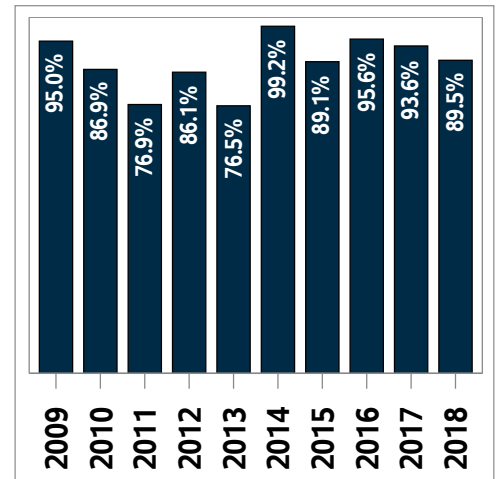
Months of Inventory
(August only)



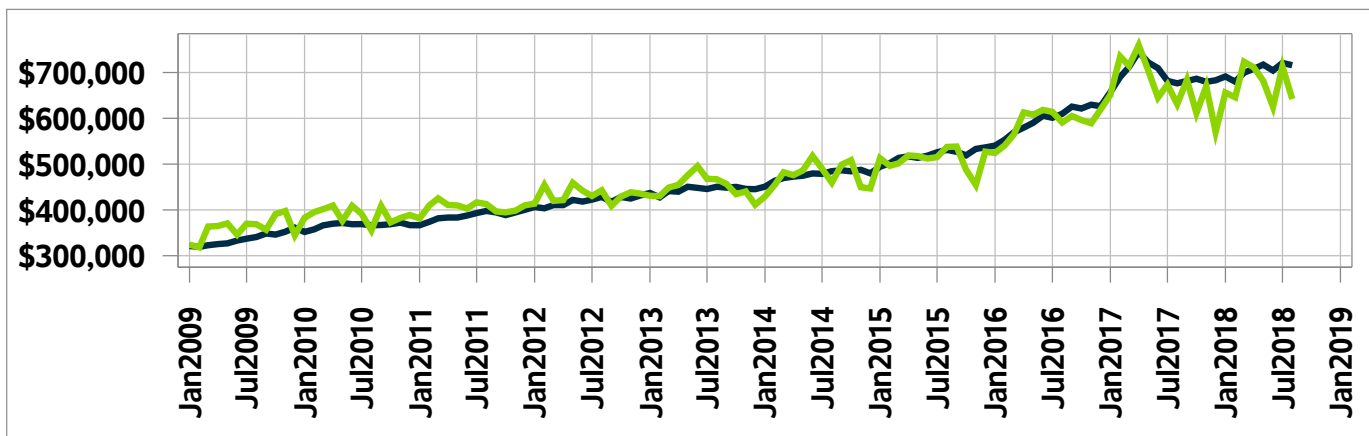
Days on Market
(August only)



Sales to New Listings Ratio
(August only)

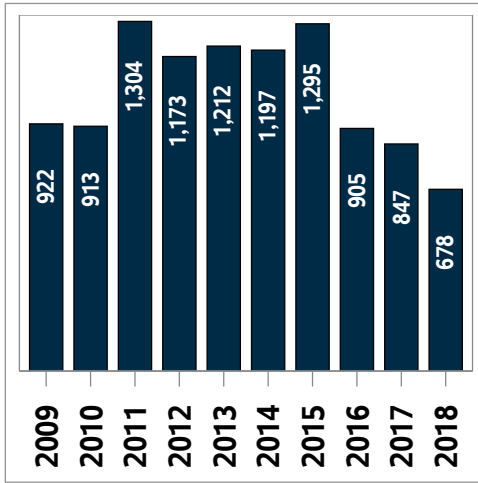


MLS® HPI Composite Benchmark Price and Average Price

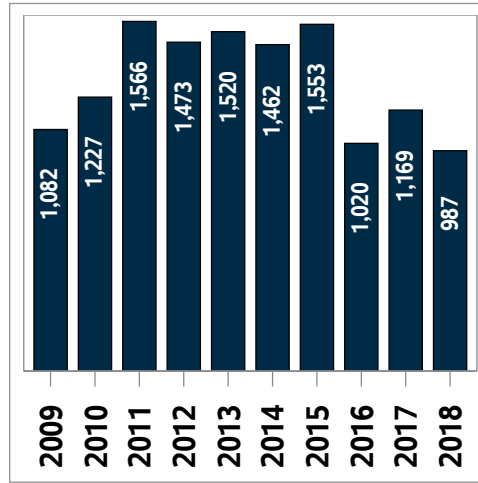


BURLINGTON (35) MLS® Residential Market Activity

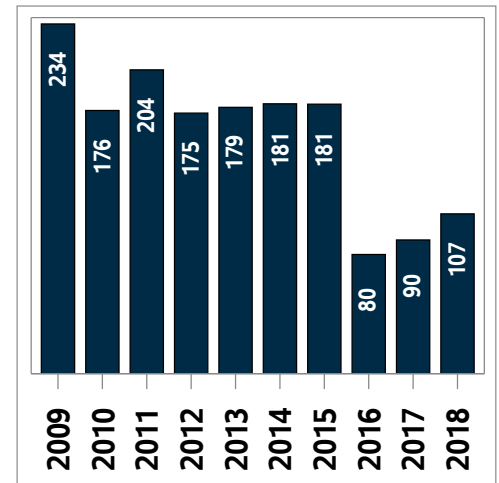
Sales Activity
(August Year-to-date)



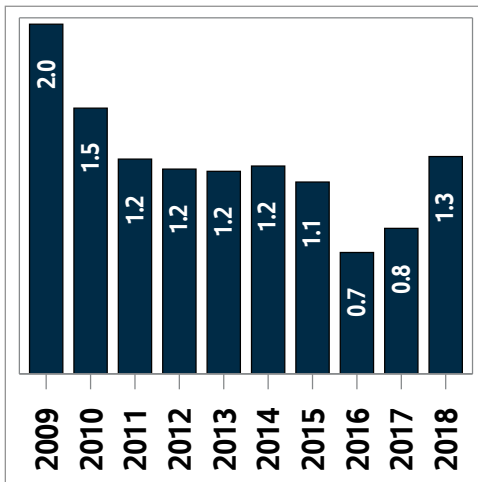
New Listings
(August Year-to-date)



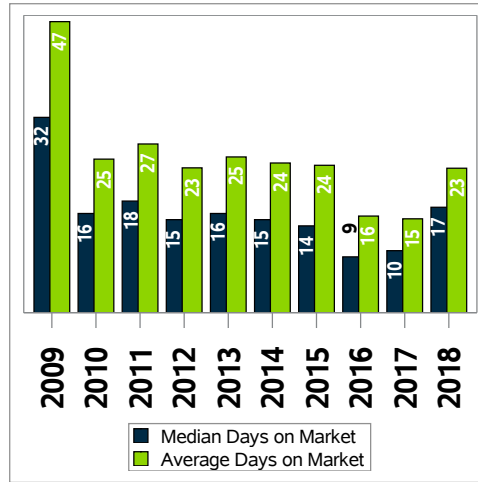
Active Listings¹
(August Year-to-date)



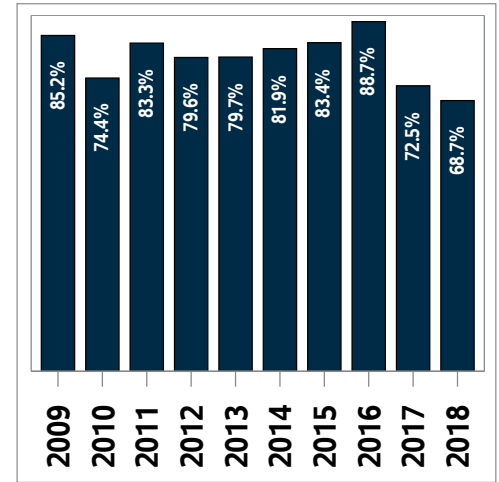
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON (35)

MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	94	6.8	-13.0	-28.2	-26.0	-16.8	-34.3
Dollar Volume	\$60,360,773	8.7	-5.4	-14.3	1.8	29.4	18.2
New Listings	105	11.7	-7.1	-28.6	-36.7	-28.6	-45.9
Active Listings	121	14.2	83.3	-20.9	-38.3	-34.6	-68.0
Sales to New Listings Ratio ¹	89.5	93.6	95.6	89.1	76.5	76.9	73.7
Months of Inventory ²	1.3	1.2	0.6	1.2	1.5	1.6	2.6
Average Price	\$642,136	1.8	8.7	19.5	37.5	55.6	79.8
Median Price	\$602,000	-0.5	2.0	20.4	40.0	64.9	92.9
Sales to List Price Ratio	98.3	98.1	101.2	99.5	97.9	98.0	97.2
Median Days on Market	22.0	22.5	9.0	17.0	21.0	18.0	38.0
Average Days on Market	27.9	26.8	15.5	29.3	24.6	25.9	43.2

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	678	-20.0	-25.1	-47.6	-44.1	-48.0	-50.7
Dollar Volume	\$459,332,527	-22.2	-14.5	-31.0	-18.1	-14.2	-4.8
New Listings	987	-15.6	-3.2	-36.4	-35.1	-37.0	-50.3
Active Listings ³	107	19.5	34.1	-40.7	-40.0	-47.4	-73.2
Sales to New Listings Ratio ⁴	68.7	72.5	88.7	83.4	79.7	83.3	69.3
Months of Inventory ⁵	1.3	0.8	0.7	1.1	1.2	1.2	2.3
Average Price	\$677,482	-2.8	14.1	31.7	46.5	64.9	93.1
Median Price	\$635,750	-4.7	11.5	32.4	48.0	71.8	99.6
Sales to List Price Ratio	98.4	104.1	102.0	99.3	98.5	98.5	97.6
Median Days on Market	17.0	10.0	9.0	14.0	16.0	18.0	27.0
Average Days on Market	23.3	15.1	15.6	23.8	25.1	27.2	38.4

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

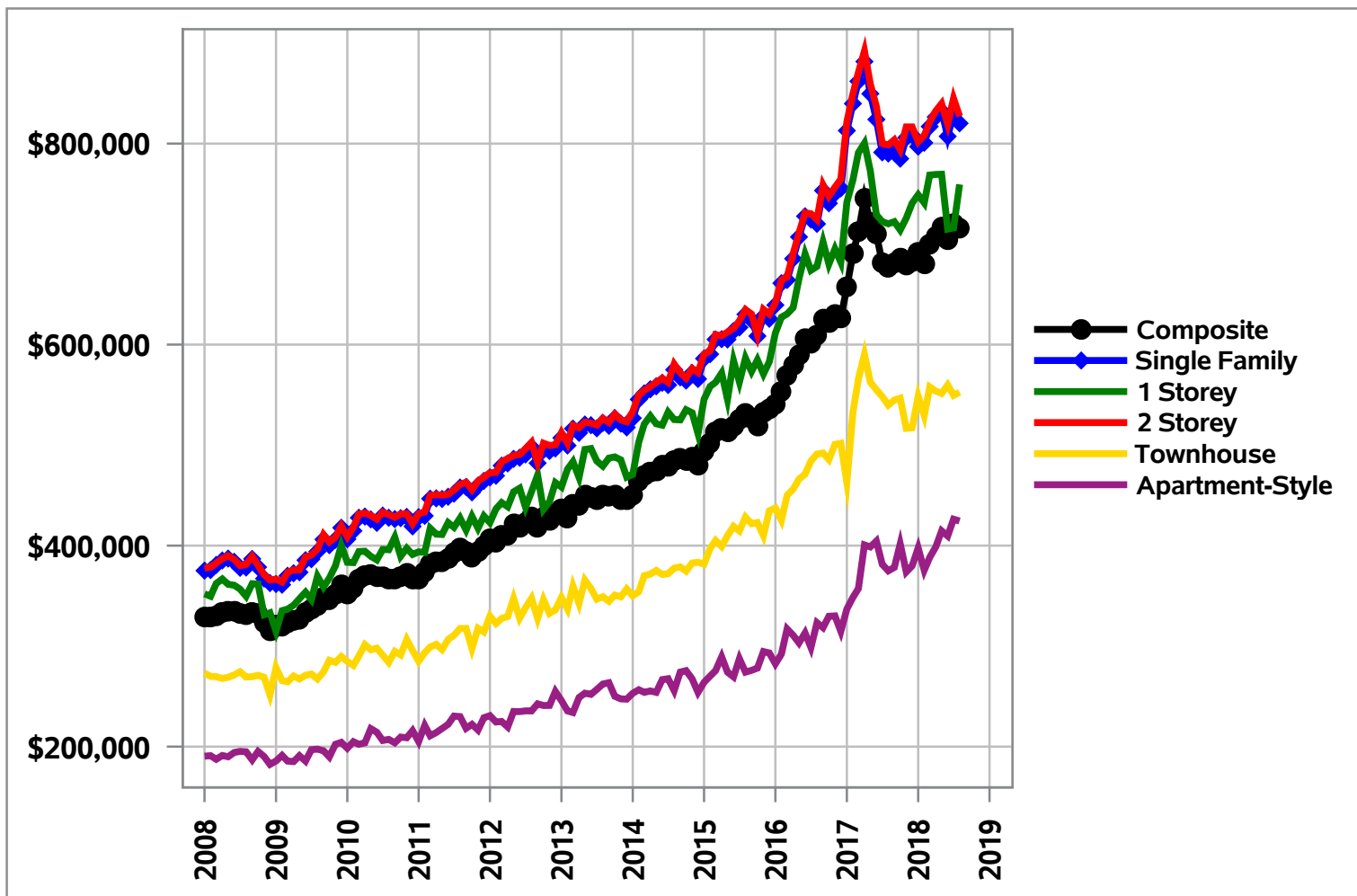
BURLINGTON (35)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$715,900	-0.7	-0.2	5.3	5.8	34.8	58.9
Single Family	\$820,200	-1.1	-1.5	2.4	3.8	30.2	57.1
One Storey	\$759,400	6.0	-1.3	2.5	5.4	29.5	58.5
Two Storey	\$827,100	-2.1	-1.5	2.4	3.6	30.3	57.0
Townhouse	\$552,600	0.6	0.2	4.4	2.4	29.0	58.2
Apartment-Style	\$424,500	-0.4	2.4	13.0	13.2	54.9	61.8

MLS® HPI Benchmark Price



BURLINGTON (35)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1631
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3685
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (35)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1323
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1695
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3574
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (35)

MLS® HPI Benchmark Descriptions

Townhouse

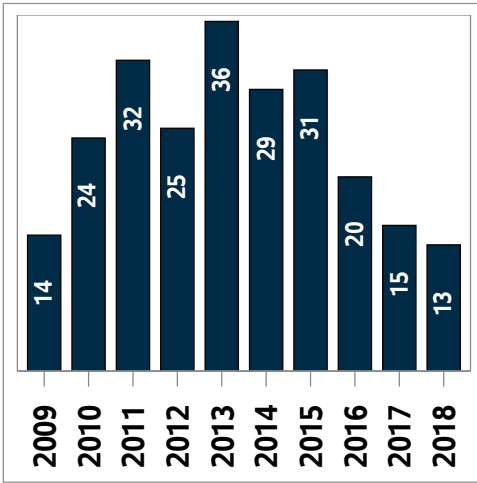
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1279
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Apartment-Style

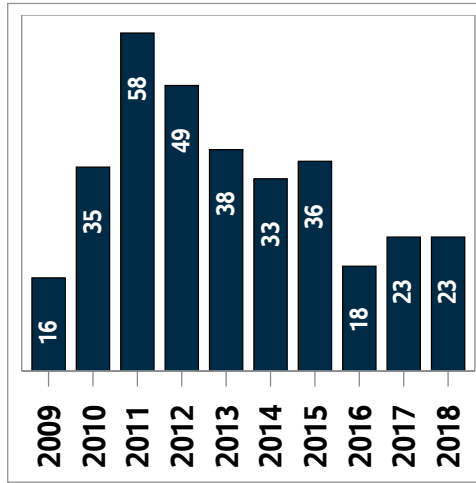
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	977
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Municipal sewers

BURLINGTON (36) MLS® Residential Market Activity

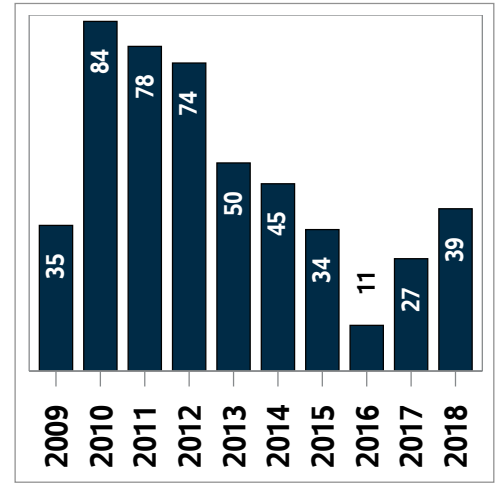
Sales Activity
(August only)



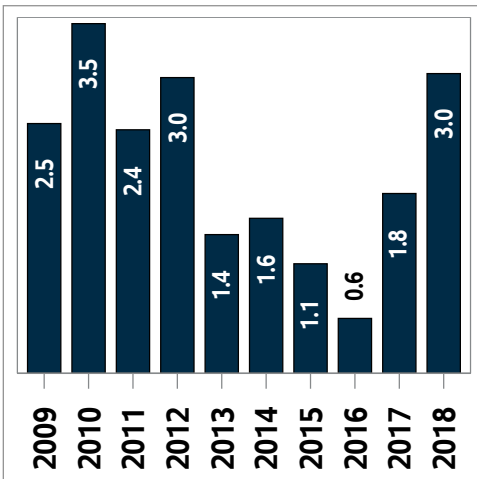
New Listings
(August only)



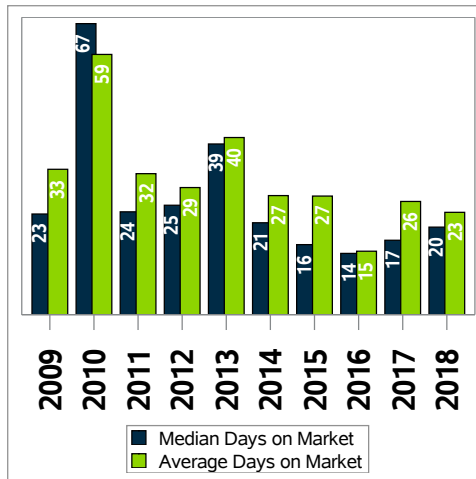
Active Listings
(August only)



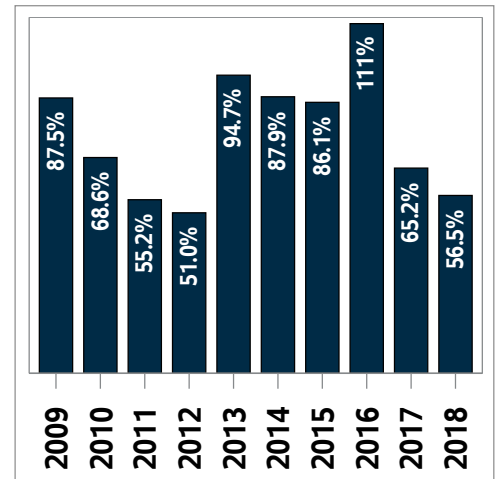
Months of Inventory
(August only)



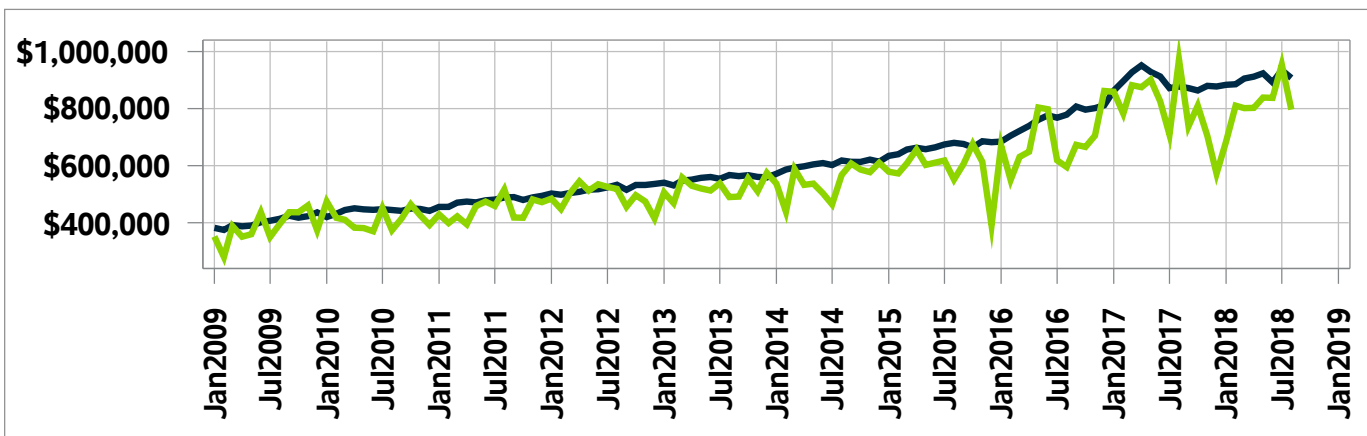
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



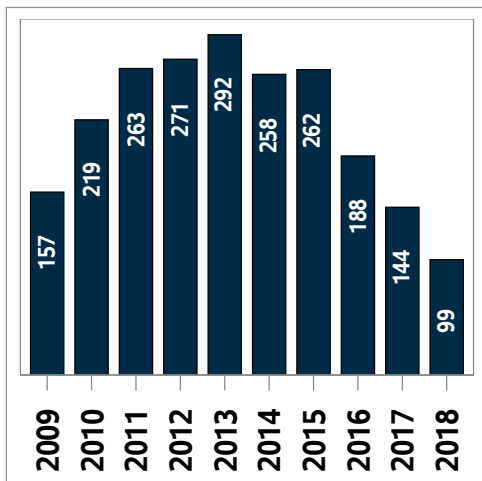
MLS® HPI Composite Benchmark Price and Average Price



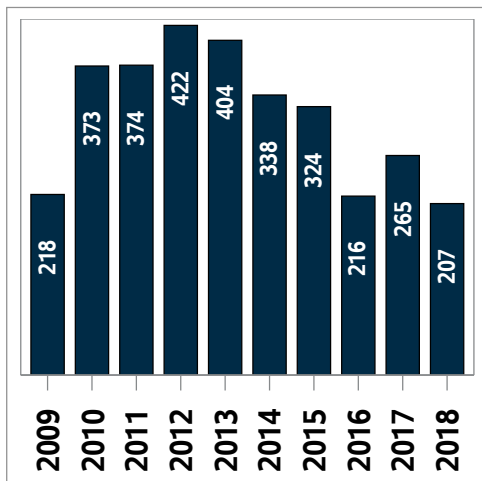
BURLINGTON (36)

MLS® Residential Market Activity

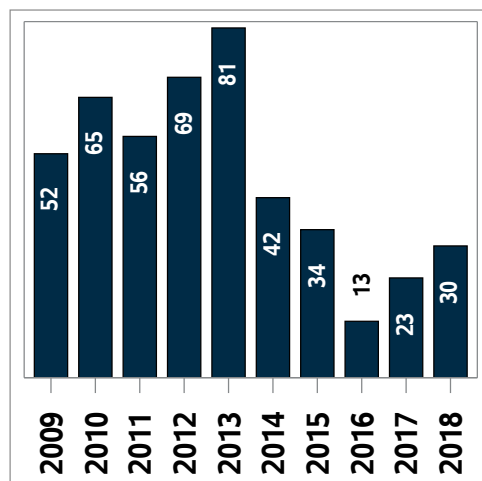
Sales Activity
(August Year-to-date)



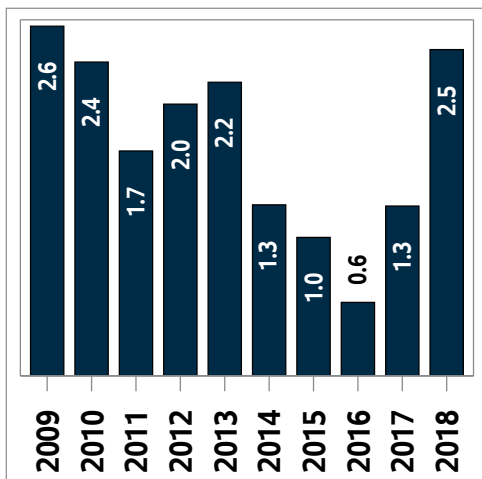
New Listings
(August Year-to-date)



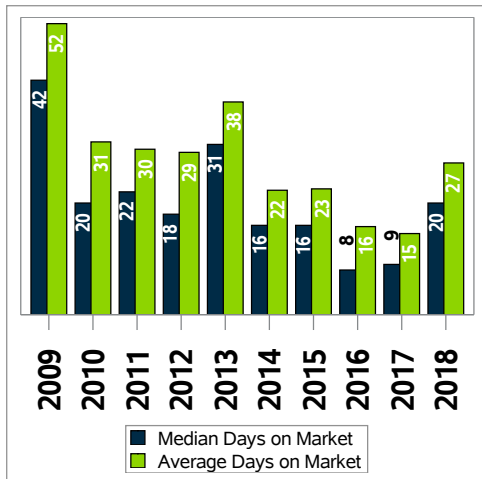
Active Listings ¹
(August Year-to-date)



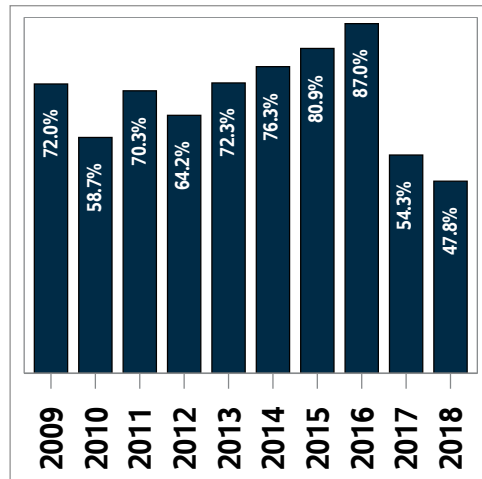
Months of Inventory ²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON (36)

MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	13	-13.3	-35.0	-58.1	-63.9	-59.4	
Dollar Volume	\$10,354,500	-29.0	-13.0	-39.4	-41.3	-37.4	
New Listings	23	0.0	27.8	-36.1	-39.5	-60.3	283.3
Active Listings	39	44.4	254.5	14.7	-22.0	-50.0	254.5
Sales to New Listings Ratio ¹	56.5	65.2	111.1	86.1	94.7	55.2	
Months of Inventory ²	3.0	1.8	0.6	1.1	1.4	2.4	
Average Price	\$796,500	-18.0	33.8	44.4	62.6	54.2	
Median Price	\$867,500	-4.9	41.3	56.3	82.6	68.4	
Sales to List Price Ratio	97.1	97.2	98.3	95.7	98.4	98.7	
Median Days on Market	20.0	17.0	14.0	16.0	39.0	23.5	
Average Days on Market	23.4	25.9	14.5	27.1	40.5	32.2	

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	99	-31.3	-47.3	-62.2	-66.1	-62.4	518.8
Dollar Volume	\$81,059,800	-34.7	-36.6	-48.8	-46.3	-30.7	1,278.0
New Listings	207	-21.9	-4.2	-36.1	-48.8	-44.7	417.5
Active Listings ³	30	32.1	133.7	-11.0	-62.3	-45.4	185.9
Sales to New Listings Ratio ⁴	47.8	54.3	87.0	80.9	72.3	70.3	40.0
Months of Inventory ⁵	2.5	1.3	0.6	1.0	2.2	1.7	5.3
Average Price	\$818,786	-5.0	20.4	35.6	58.5	84.2	122.7
Median Price	\$870,000	-0.9	25.6	41.9	59.6	104.7	134.2
Sales to List Price Ratio	97.2	102.7	100.9	98.2	97.1	98.0	98.1
Median Days on Market	20.0	9.0	8.0	16.0	30.5	22.0	46.5
Average Days on Market	27.2	14.5	15.8	22.5	38.1	29.6	47.8

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

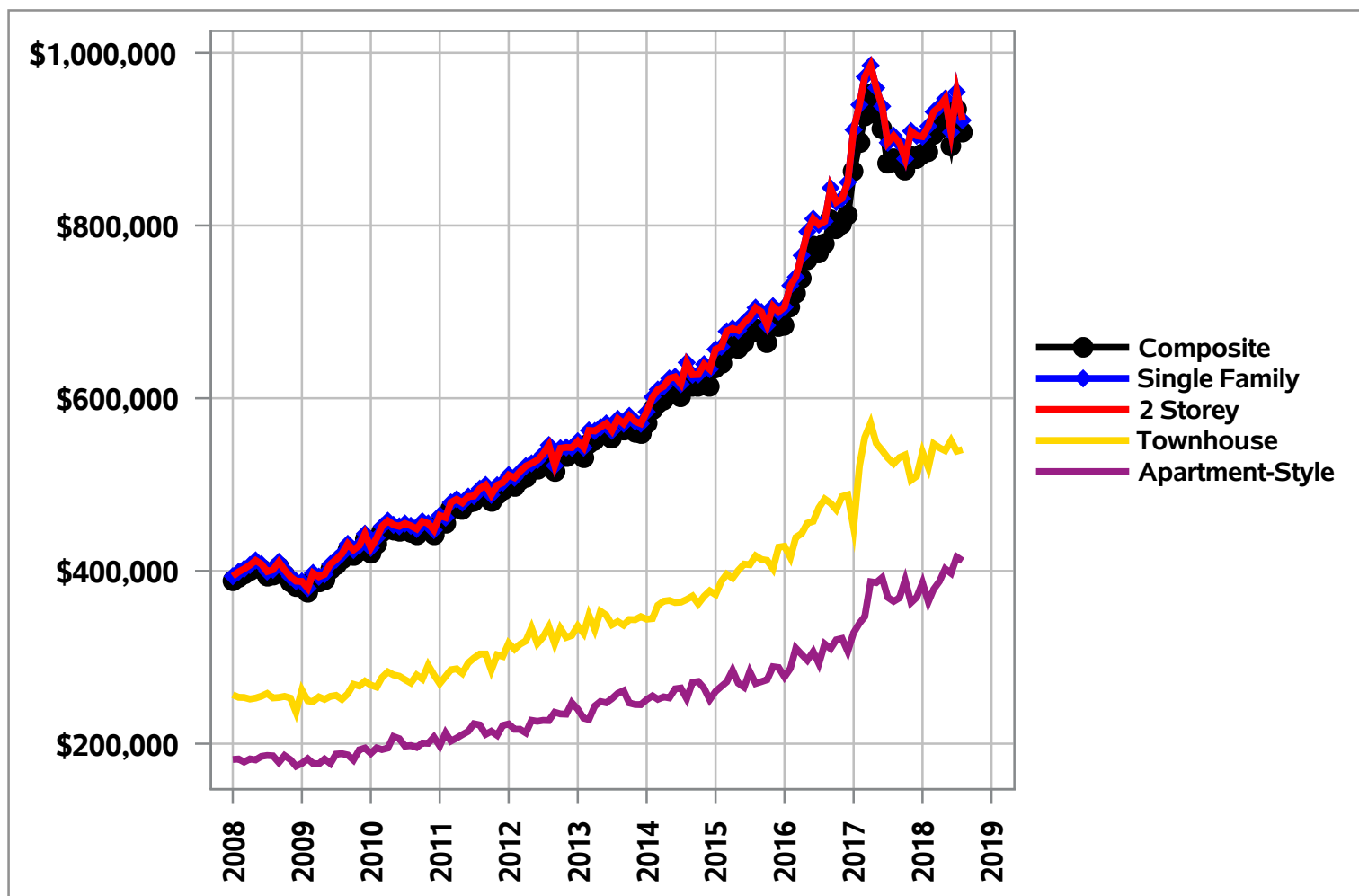
BURLINGTON (36)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$907,400	-2.9	-1.8	2.5	3.4	33.4	60.0
Single Family	\$921,900	-3.5	-2.6	0.7	2.0	30.8	60.0
One Storey							
Two Storey	\$921,900	-3.5	-2.6	0.7	2.0	30.8	60.0
Townhouse	\$540,600	0.4	0.2	4.0	3.1	29.5	58.3
Apartment-Style	\$411,700	-1.1	2.3	13.0	12.9	52.7	59.4

MLS® HPI Benchmark Price



BURLINGTON (36)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1685
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1795
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BURLINGTON (36)

MLS® HPI Benchmark Descriptions

2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1799
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Wastewater Disposal	Municipal sewers

BURLINGTON (36)

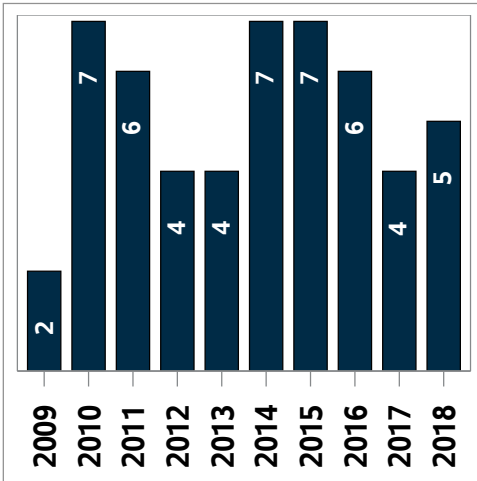
MLS® HPI Benchmark Descriptions

Apartment-Style

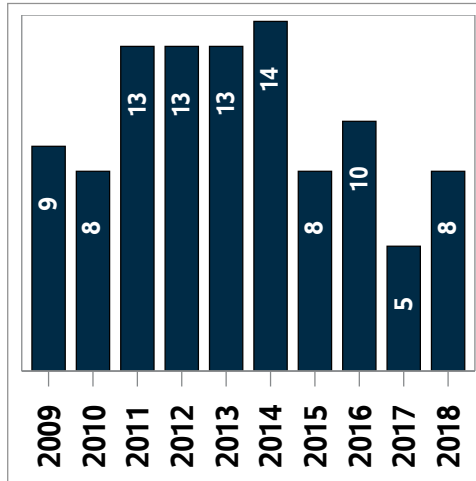
Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	786
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

BURLINGTON (38) MLS® Residential Market Activity

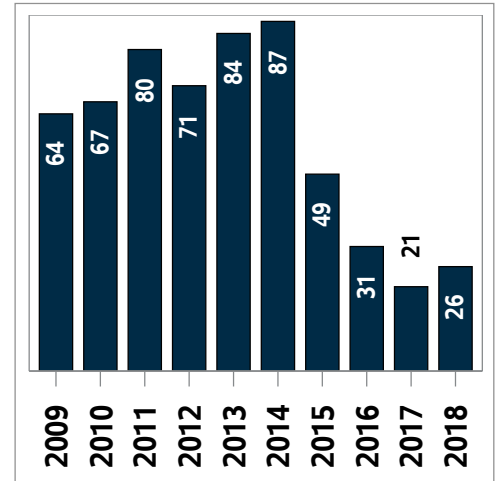
Sales Activity
(August only)



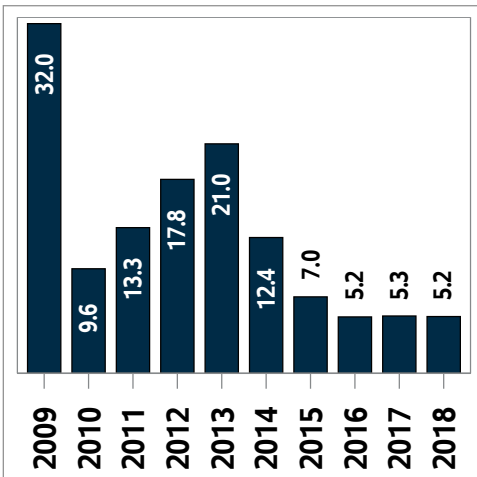
New Listings
(August only)



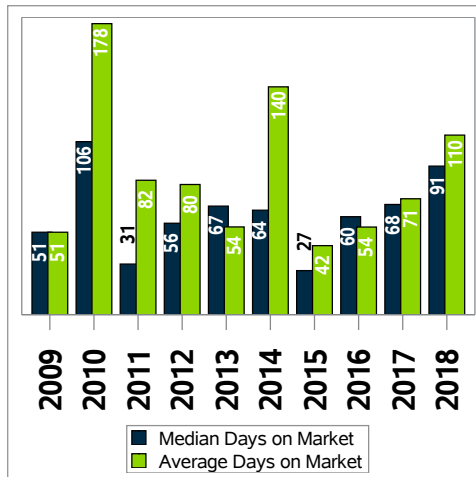
Active Listings
(August only)



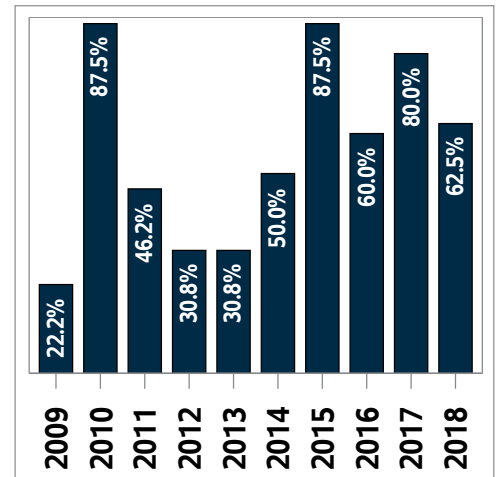
Months of Inventory
(August only)



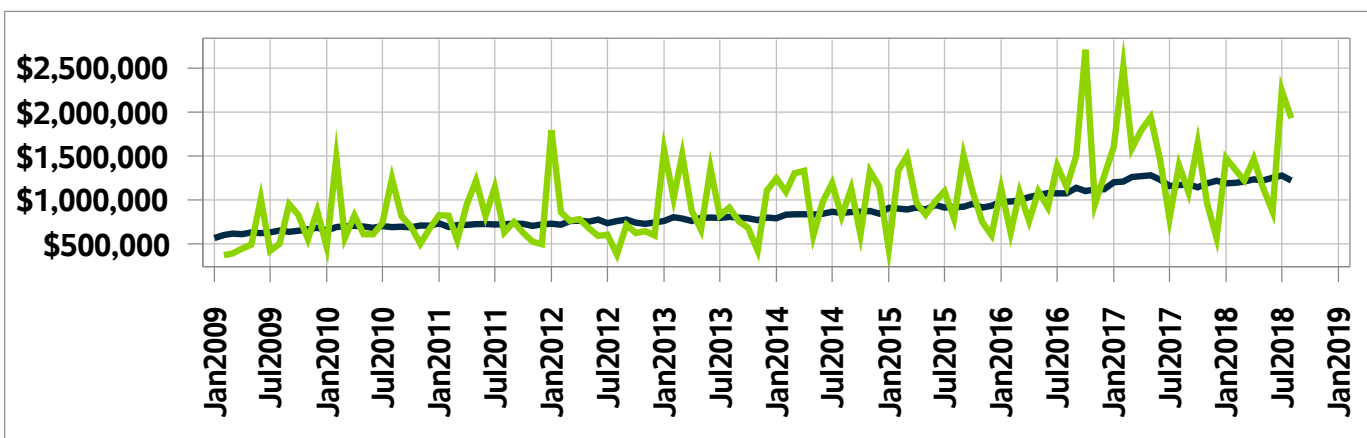
Days on Market
(August only)



Sales to New Listings Ratio
(August only)



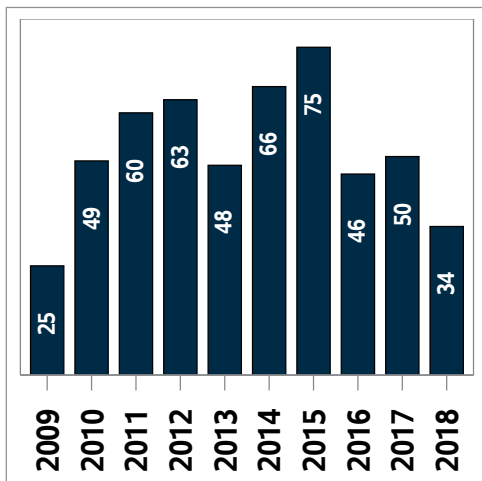
MLS® HPI Composite Benchmark Price and Average Price



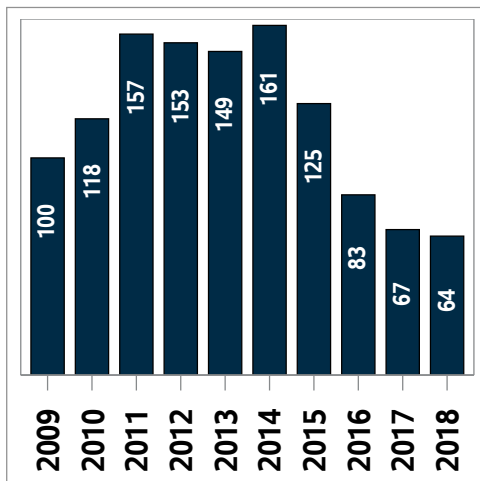
BURLINGTON (38)

MLS® Residential Market Activity

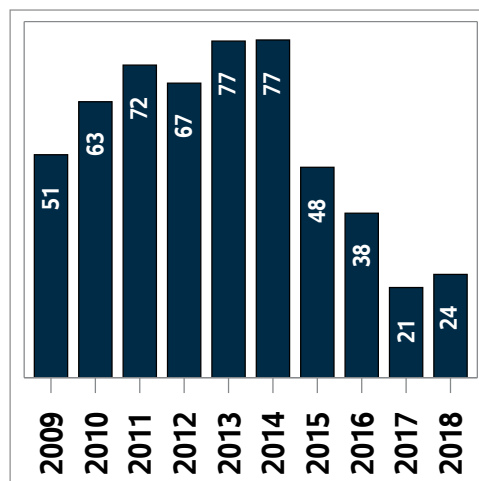
Sales Activity
(August Year-to-date)



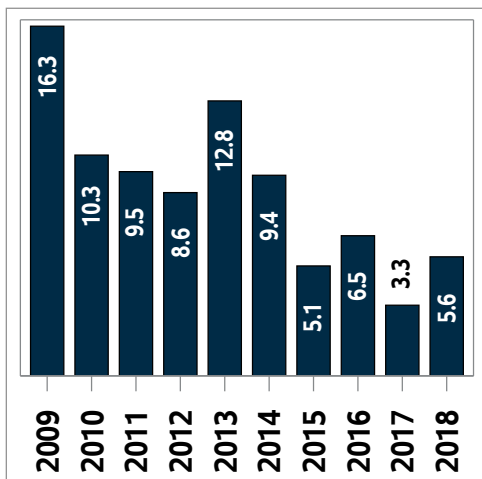
New Listings
(August Year-to-date)



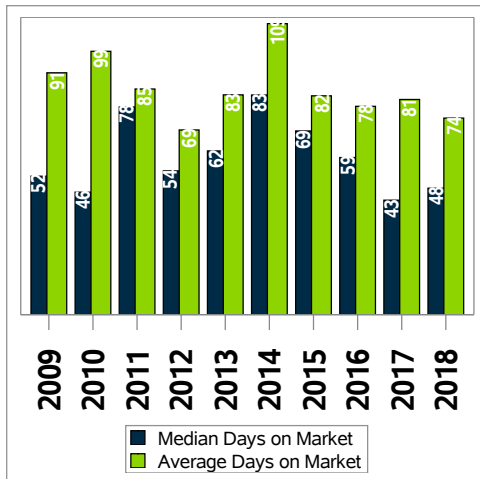
Active Listings¹
(August Year-to-date)



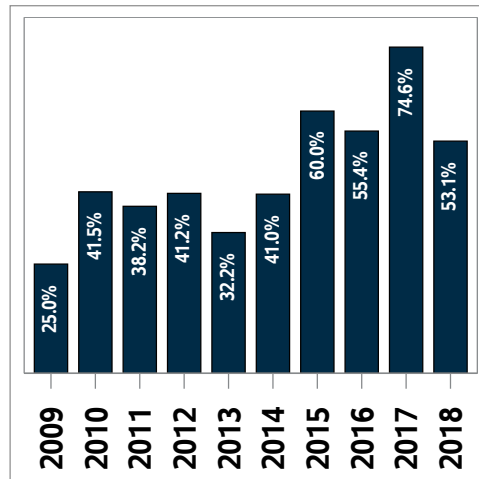
Months of Inventory²
(August Year-to-date)



Days on Market
(August Year-to-date)



Sales to New Listings Ratio
(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BURLINGTON (38)

MLS® Residential Market Activity

Actual	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	5	25.0	-16.7	-28.6	25.0	-16.7	150.0
Dollar Volume	\$9,654,000	73.0	40.0	74.7	164.5	155.0	7.3
New Listings	8	60.0	-20.0	0.0	-38.5	-38.5	-20.0
Active Listings	26	23.8	-16.1	-46.9	-69.0	-67.5	-10.3
Sales to New Listings Ratio ¹	62.5	80.0	60.0	87.5	30.8	46.2	20.0
Months of Inventory ²	5.2	5.3	5.2	7.0	21.0	13.3	14.5
Average Price	\$1,930,800	38.4	68.0	144.6	111.6	206.0	-57.1
Median Price	\$1,764,000	30.9	51.7	148.5	87.7	177.8	-60.8
Sales to List Price Ratio	90.3	91.8	97.6	96.4	91.3	96.5	115.4
Median Days on Market	91.0	67.5	60.0	27.0	66.5	31.0	14.0
Average Days on Market	110.0	71.0	53.7	42.3	53.8	82.3	14.0

Year-to-date	August 2018	Compared to ⁶					
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	34	-32.0	-26.1	-54.7	-29.2	-43.3	78.9
Dollar Volume	\$48,419,000	-45.8	3.0	-36.2	5.0	-11.8	104.6
New Listings	64	-4.5	-22.9	-48.8	-57.0	-59.2	4.9
Active Listings ³	24	14.5	-37.2	-50.9	-69.3	-67.0	-4.5
Sales to New Listings Ratio ⁴	53.1	74.6	55.4	60.0	32.2	38.2	31.1
Months of Inventory ⁵	5.6	3.3	6.5	5.1	12.8	9.5	10.4
Average Price	\$1,424,088	-20.2	39.3	40.7	48.2	55.6	14.3
Median Price	\$1,197,500	-19.5	24.3	36.1	53.5	49.9	45.2
Sales to List Price Ratio	93.8	96.9	96.1	95.8	93.1	95.2	98.4
Median Days on Market	47.5	43.0	59.0	69.0	61.5	78.0	36.0
Average Days on Market	73.8	80.8	78.2	82.2	82.6	84.8	56.8

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

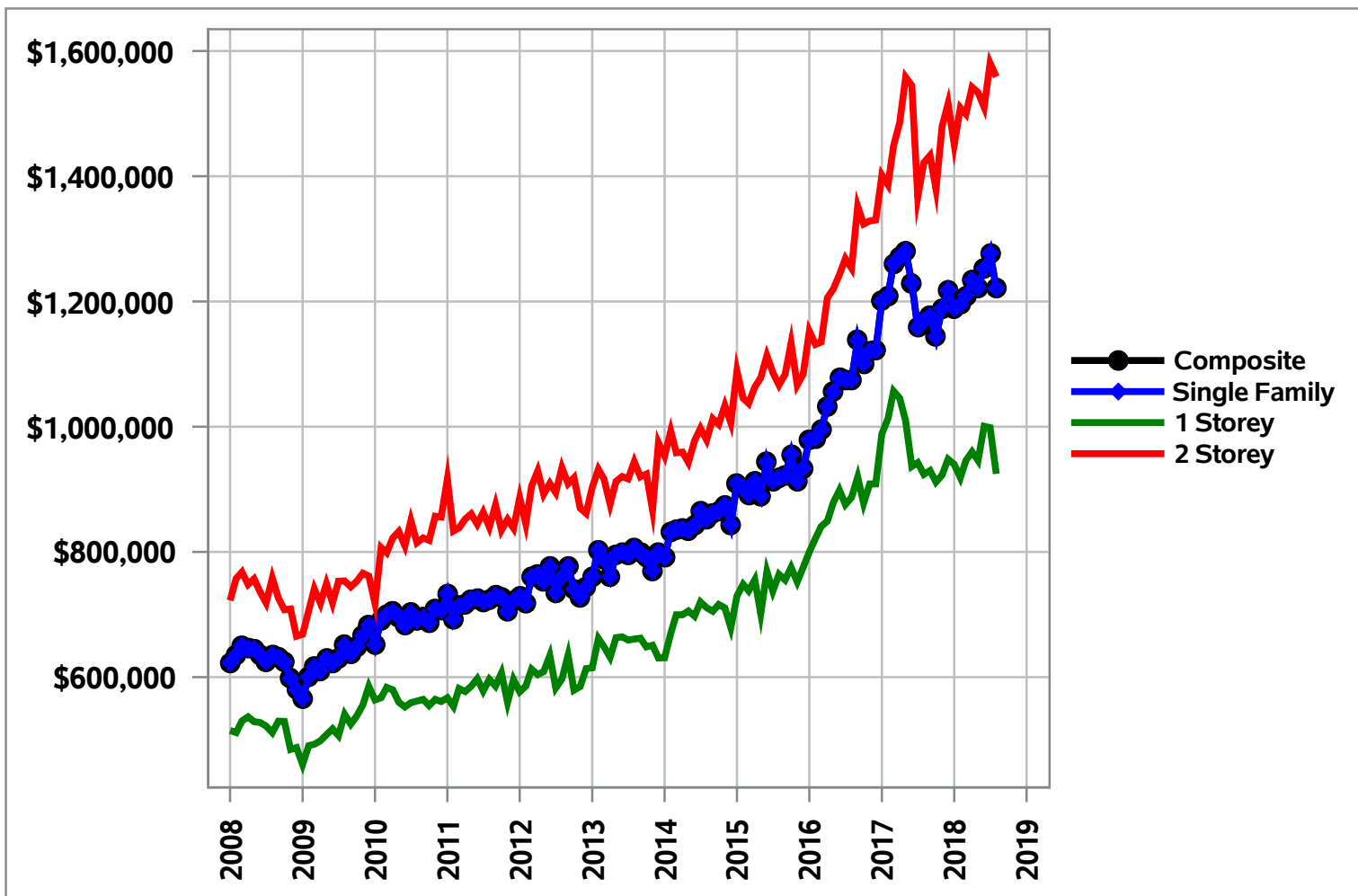
BURLINGTON (38)

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$1,220,800	-4.4	-0.1	2.2	4.4	32.9	51.3
Single Family	\$1,220,800	-4.4	-0.1	2.2	4.4	32.9	51.3
One Storey	\$924,700	-7.4	-2.3	0.7	0.1	21.0	39.9
Two Storey	\$1,558,900	-1.4	1.6	3.3	9.7	46.2	65.1
Townhouse							
Apartment-Style							

MLS® HPI Benchmark Price



BURLINGTON (38)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	13
Type Of Foundation	Basement
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	45234
Number of Fireplaces	1
Total Number Of Rooms	13
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private

BURLINGTON (38)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1703
Half Bathrooms	0
Heating	Forced air
Lot Size	43188
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2857
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	56534
Number of Fireplaces	2
Total Number Of Rooms	15
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private