

# BURLINGTON

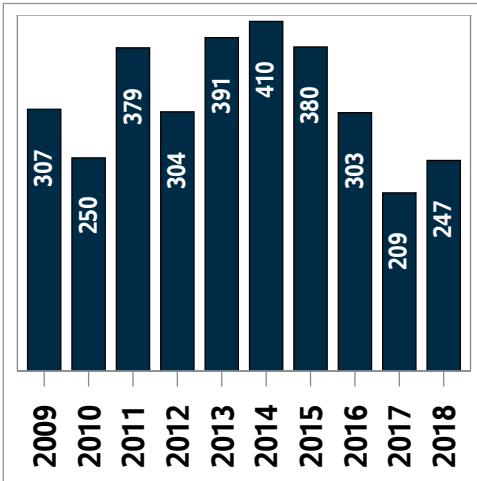
## MLS® Residential Market Activity September 2018



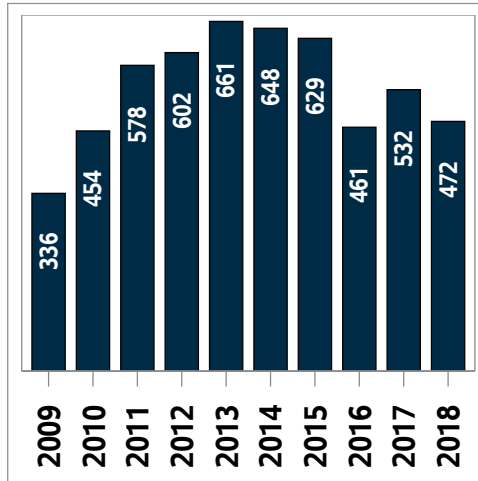
# BURLINGTON

## MLS® Residential Market Activity

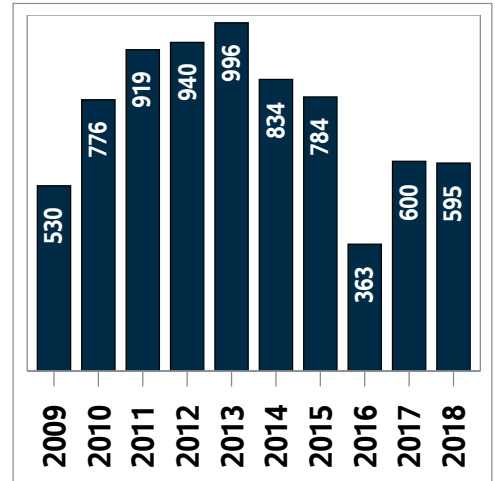
Sales Activity (September only)



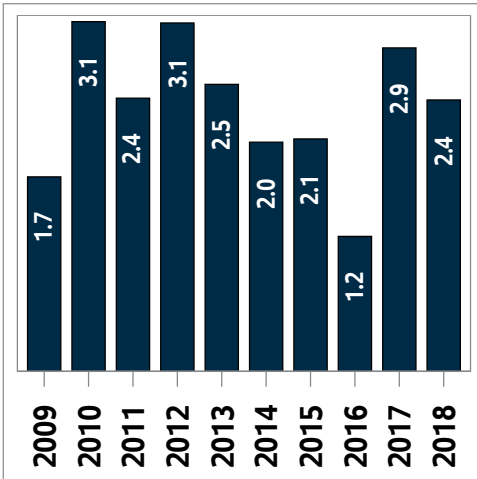
New Listings (September only)



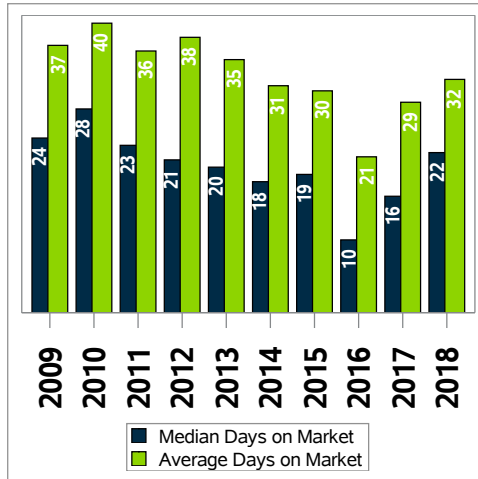
Active Listings (September only)



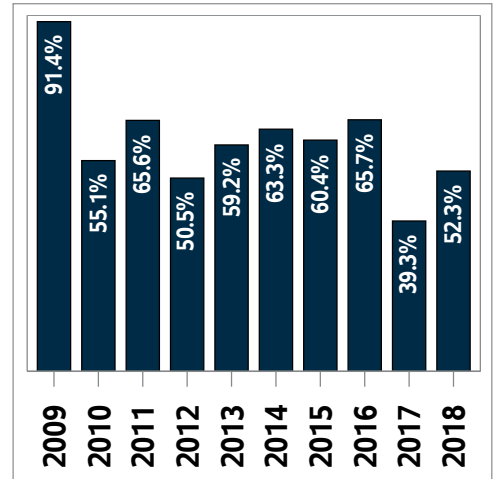
Months of Inventory (September only)



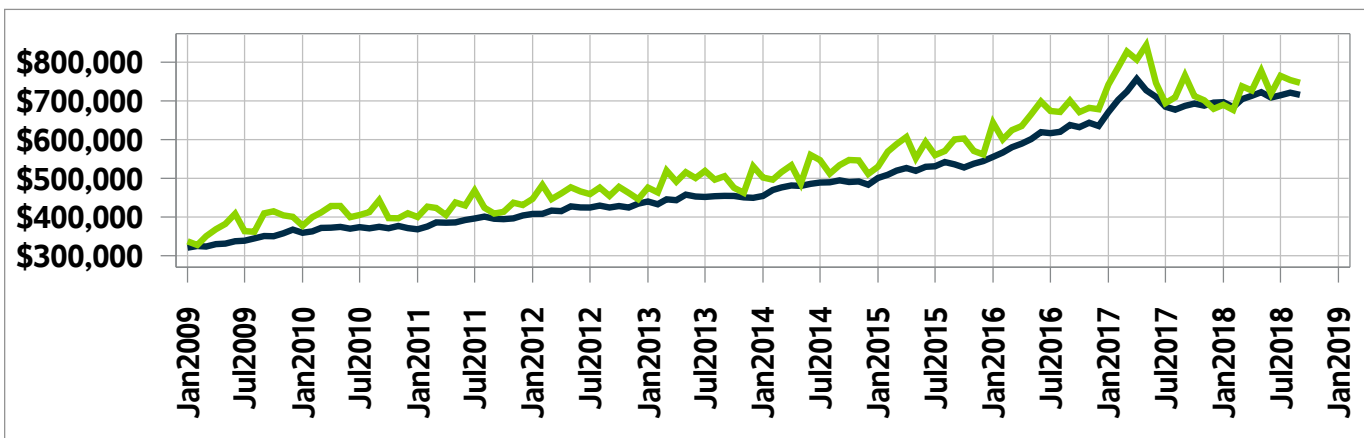
Days on Market (September only)



Sales to New Listings Ratio (September only)



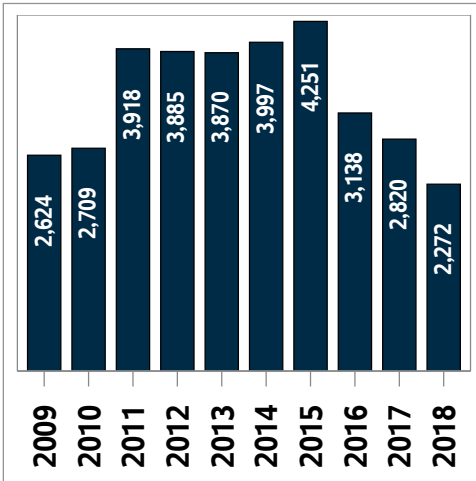
### MLS® HPI Composite Benchmark Price and Average Price



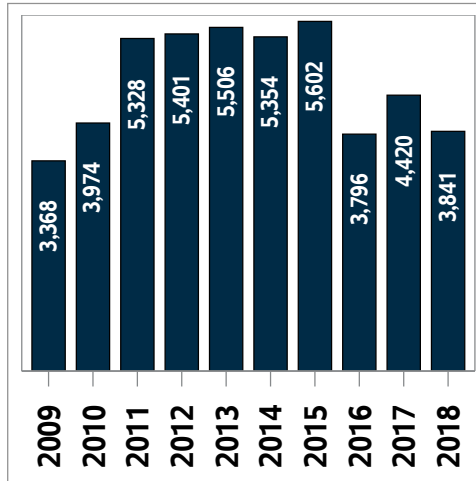
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## MLS® Residential Market Activity

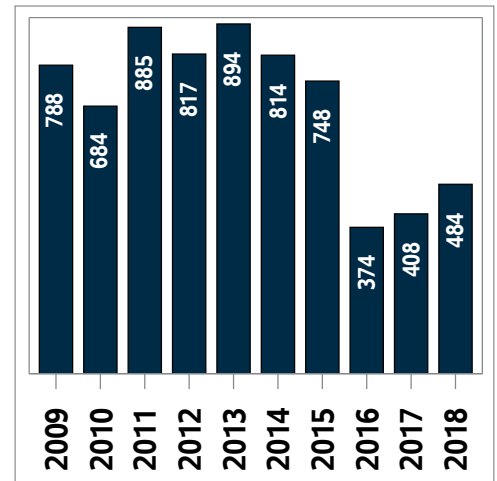
**Sales Activity**  
(September Year-to-date)



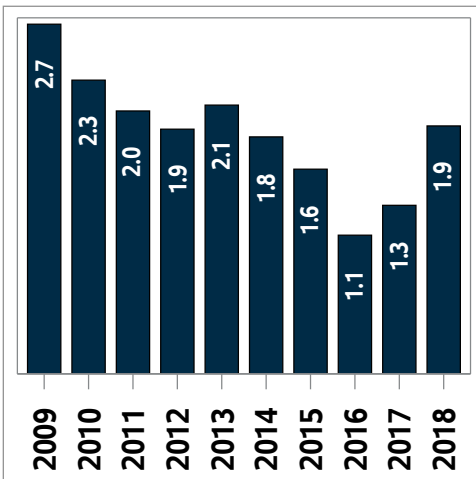
**New Listings**  
(September Year-to-date)



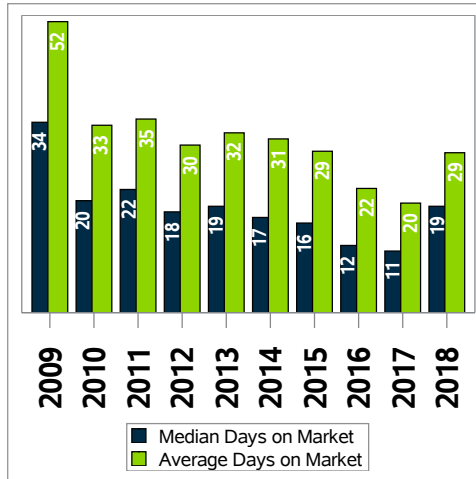
**Active Listings**<sup>1</sup>  
(September Year-to-date)



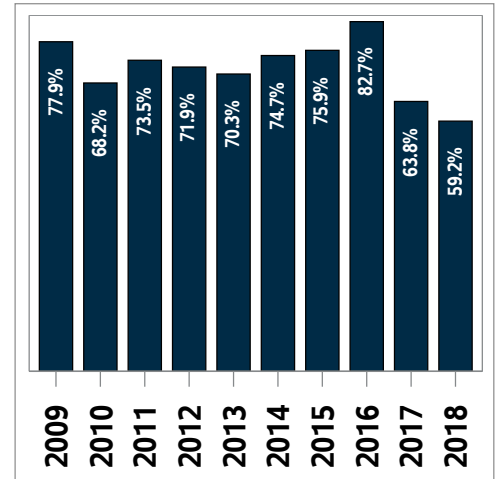
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON MLS® Residential Market Activity

Actual	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	247	18.2	-18.5	-35.0	-36.8	-34.8	-30.2
Dollar Volume	\$184,462,588	15.3	-13.1	-19.2	-6.7	19.0	37.5
New Listings	472	-11.3	2.4	-25.0	-28.6	-18.3	-28.6
Active Listings	595	-0.8	63.9	-24.1	-40.3	-35.3	-51.6
Sales to New Listings Ratio <sup>1</sup>	52.3	39.3	65.7	60.4	59.2	65.6	53.6
Months of Inventory <sup>2</sup>	2.4	2.9	1.2	2.1	2.5	2.4	3.5
Average Price	\$746,812	-2.5	6.6	24.4	47.8	82.6	97.0
Median Price	\$665,000	-3.6	2.6	22.0	43.9	78.8	116.1
Sales to List Price Ratio	98.2	98.0	100.9	98.5	97.6	97.7	96.7
Median Days on Market	22.0	16.0	10.0	19.0	20.0	23.0	38.0
Average Days on Market	32.1	28.9	21.4	30.5	34.8	36.0	49.6

Year-to-date	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	2,272	-19.4	-27.6	-46.6	-41.3	-42.0	-36.4
Dollar Volume	\$1,674,038,488	-23.8	-19.1	-31.8	-13.6	0.2	29.2
New Listings	3,841	-13.1	1.2	-31.4	-30.2	-27.9	-32.4
Active Listings <sup>3</sup>	484	18.5	29.4	-35.3	-45.8	-45.3	-57.5
Sales to New Listings Ratio <sup>4</sup>	59.2	63.8	82.7	75.9	70.3	73.5	62.9
Months of Inventory <sup>5</sup>	1.9	1.3	1.1	1.6	2.1	2.0	2.9
Average Price	\$736,813	-5.4	11.7	27.6	47.1	72.8	103.0
Median Price	\$665,000	-5.3	9.0	27.2	49.4	77.3	109.1
Sales to List Price Ratio	98.0	102.8	100.7	98.5	97.9	97.7	97.1
Median Days on Market	19.0	11.0	12.0	16.0	19.0	22.0	29.0
Average Days on Market	28.6	19.6	22.2	28.8	32.1	34.6	42.2

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

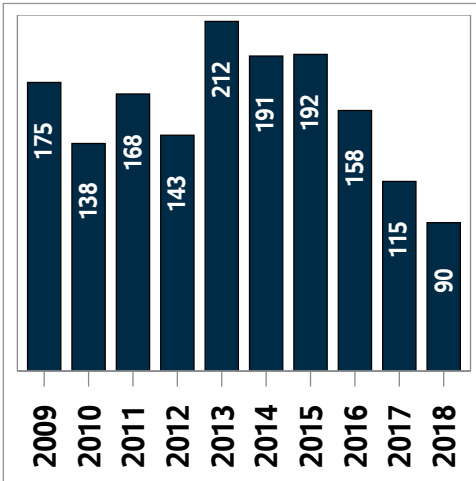
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

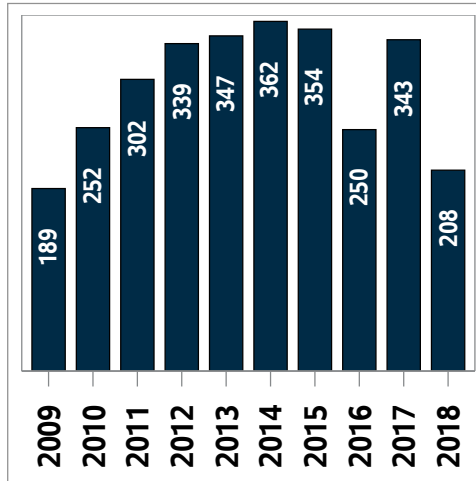
# BURLINGTON

## MLS® Single Family Market Activity

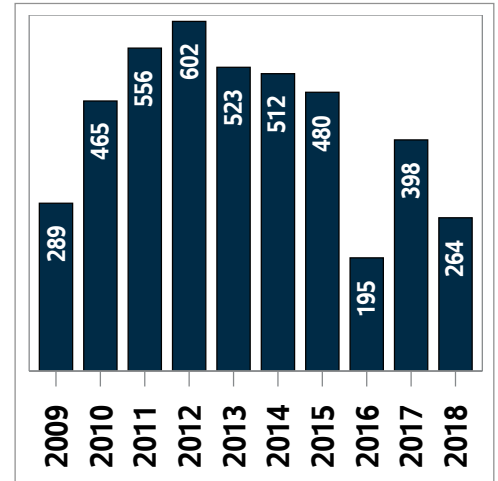
Sales Activity  
(September only)



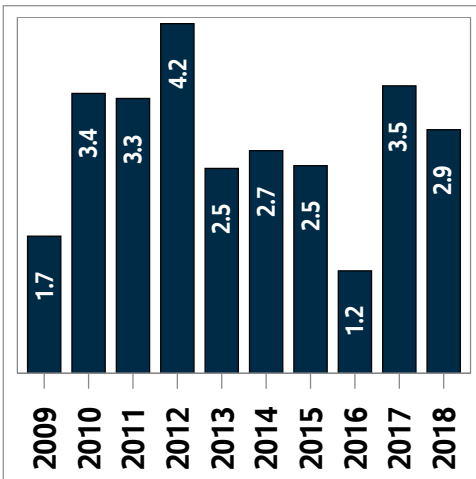
New Listings  
(September only)



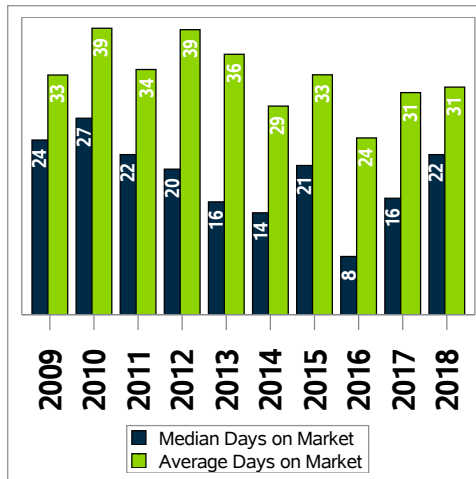
Active Listings  
(September only)



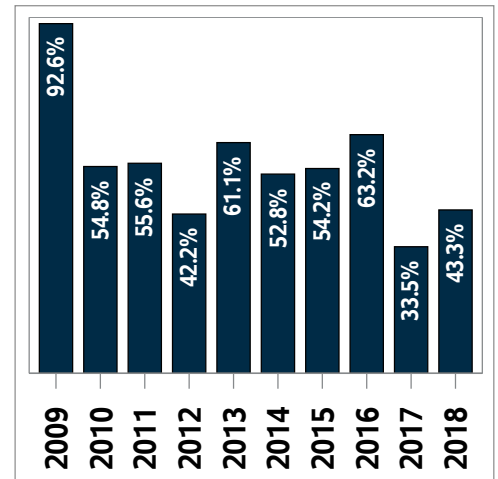
Months of Inventory  
(September only)



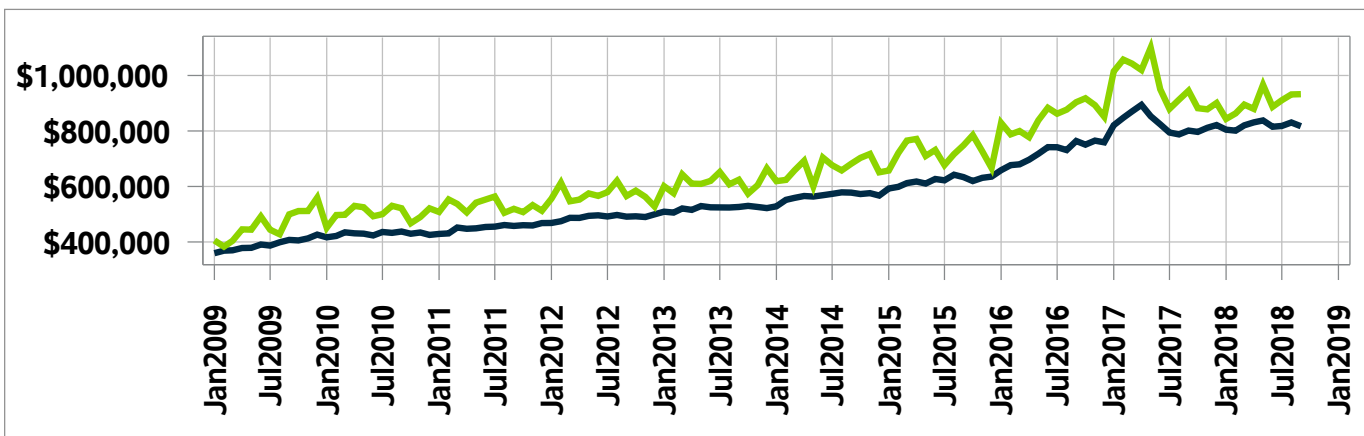
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)



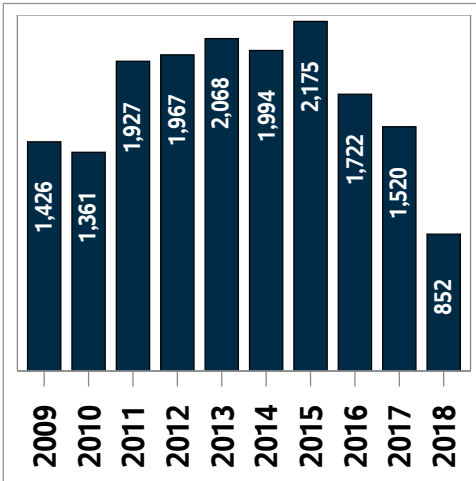
MLS® HPI Single Family Benchmark Price and Average Price



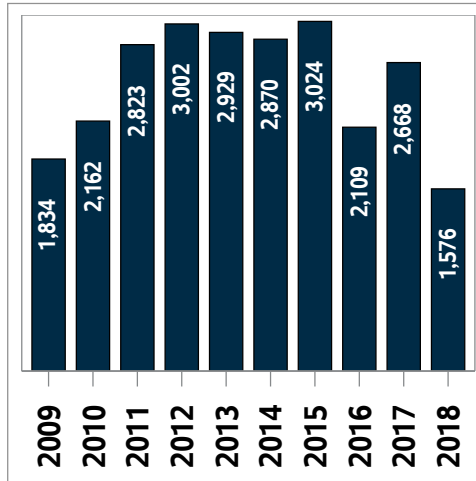
# BURLINGTON

## MLS® Single Family Market Activity

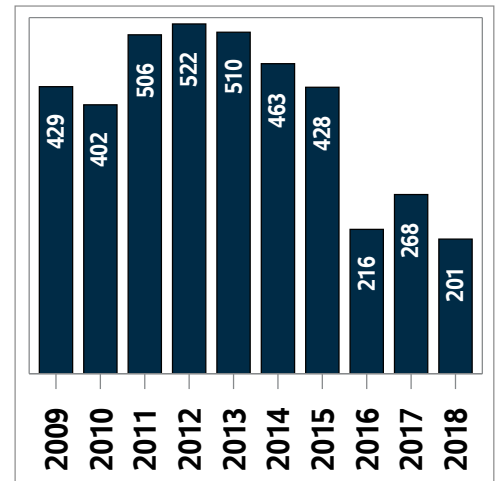
**Sales Activity**  
(September Year-to-date)



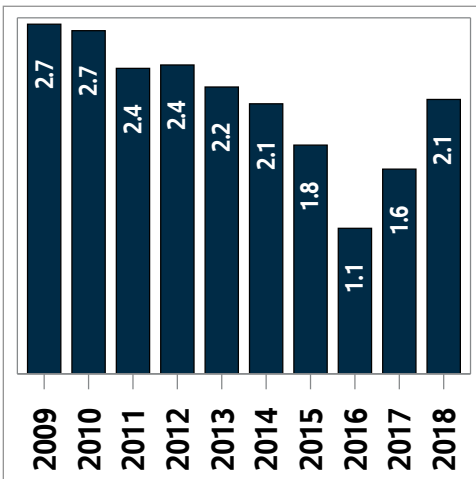
**New Listings**  
(September Year-to-date)



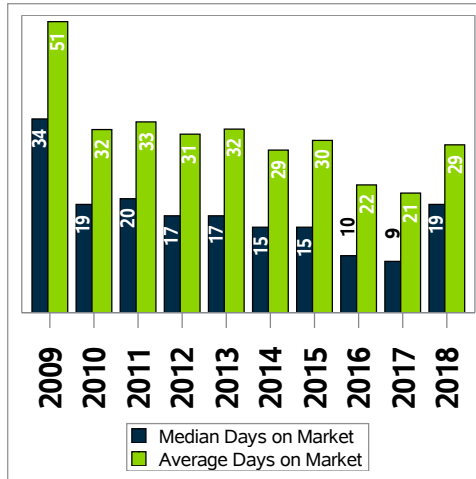
**Active Listings**<sup>1</sup>  
(September Year-to-date)



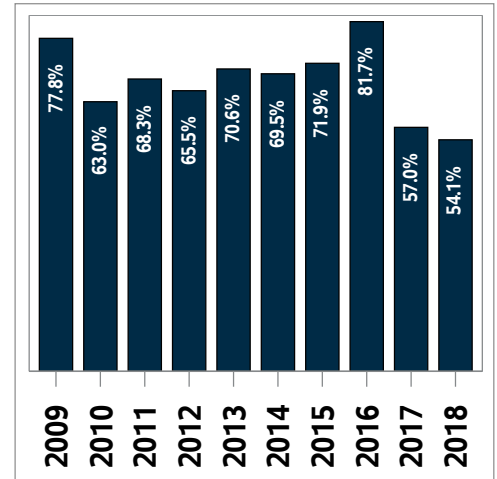
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON

### MLS® Single Family Market Activity

Actual	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	90	-21.7	-43.0	-53.1	-57.5	-46.4	-45.1
Dollar Volume	\$83,932,088	-22.8	-41.2	-41.6	-36.6	-3.8	2.4
New Listings	208	-39.4	-16.8	-41.2	-40.1	-31.1	-40.6
Active Listings	264	-33.7	35.4	-45.0	-49.5	-52.5	-61.3
Sales to New Listings Ratio <sup>1</sup>	43.3	33.5	63.2	54.2	61.1	55.6	46.9
Months of Inventory <sup>2</sup>	2.9	3.5	1.2	2.5	2.5	3.3	4.2
Average Price	\$932,579	-1.3	3.2	24.6	49.4	79.6	86.5
Median Price	\$795,000	-7.5	-0.6	21.8	47.6	68.3	93.9
Sales to List Price Ratio	97.8	97.7	101.1	98.3	97.1	97.0	96.5
Median Days on Market	22.0	16.0	8.0	20.5	15.5	22.0	44.5
Average Days on Market	31.3	30.5	24.3	33.0	35.8	33.7	52.7

Year-to-date	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	852	-43.9	-50.5	-60.8	-58.8	-55.8	-51.0
Dollar Volume	\$772,856,322	-49.4	-46.5	-51.1	-39.5	-25.0	-1.5
New Listings	1,576	-40.9	-25.3	-47.9	-46.2	-44.2	-47.7
Active Listings <sup>3</sup>	201	-24.9	-6.8	-53.0	-60.6	-60.3	-68.2
Sales to New Listings Ratio <sup>4</sup>	54.1	57.0	81.7	71.9	70.6	68.3	57.7
Months of Inventory <sup>5</sup>	2.1	1.6	1.1	1.8	2.2	2.4	3.3
Average Price	\$907,108	-9.7	8.1	24.9	46.8	69.6	101.1
Median Price	\$805,925	-8.4	7.5	23.2	49.2	67.9	107.7
Sales to List Price Ratio	97.8	102.3	100.7	98.6	97.9	97.7	97.4
Median Days on Market	19.0	9.0	10.0	15.0	17.0	20.0	29.0
Average Days on Market	29.5	21.0	22.4	30.2	32.2	33.5	41.9

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

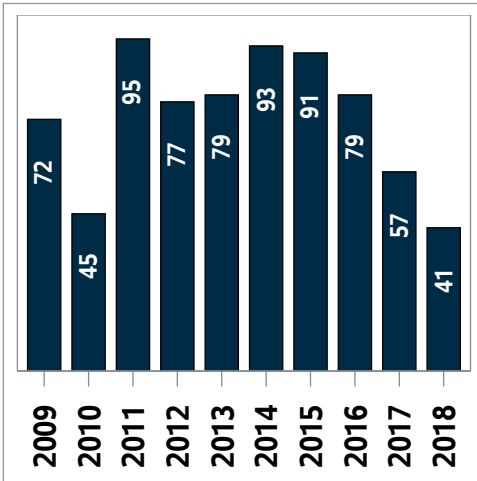
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



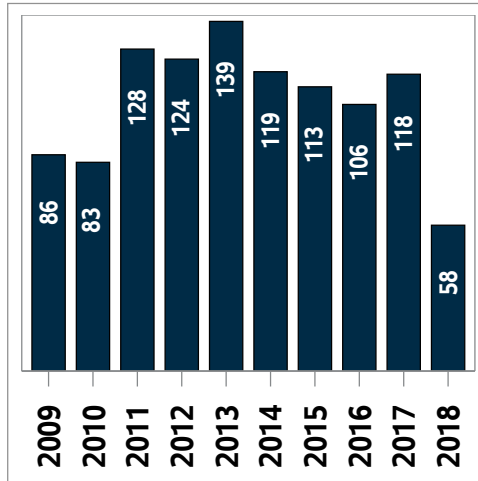
# BURLINGTON

## MLS® Townhouse Market Activity

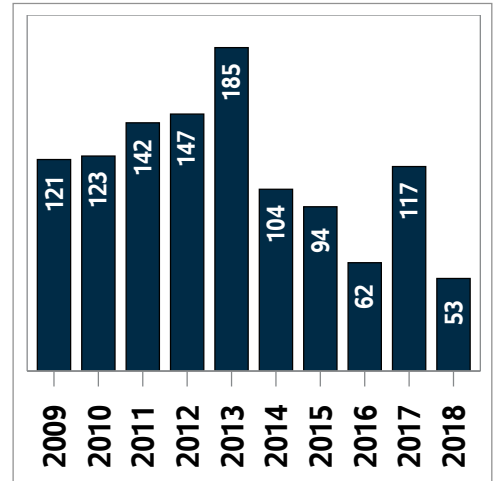
Sales Activity (September only)



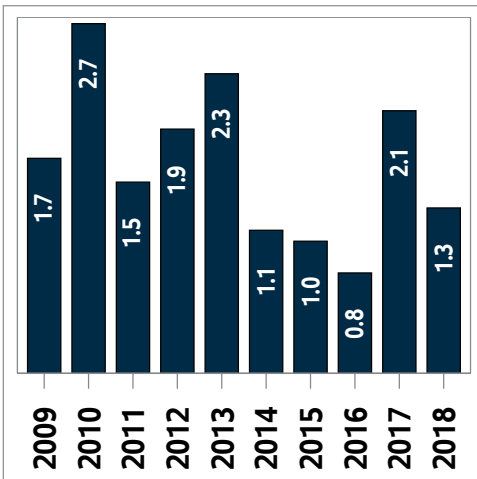
New Listings (September only)



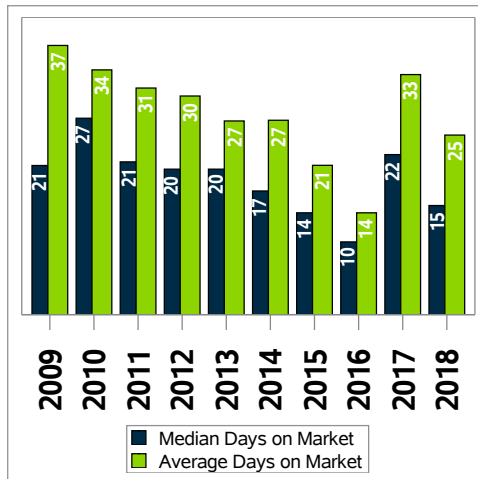
Active Listings (September only)



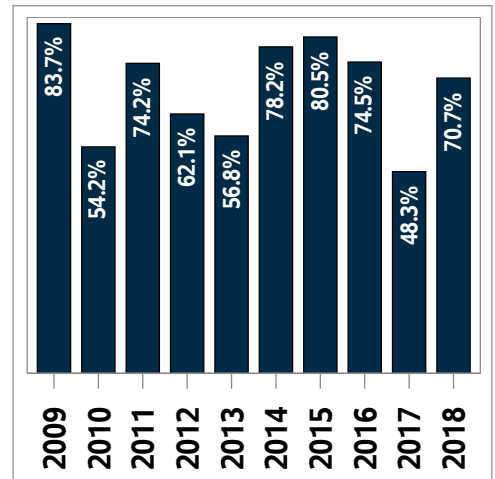
Months of Inventory (September only)



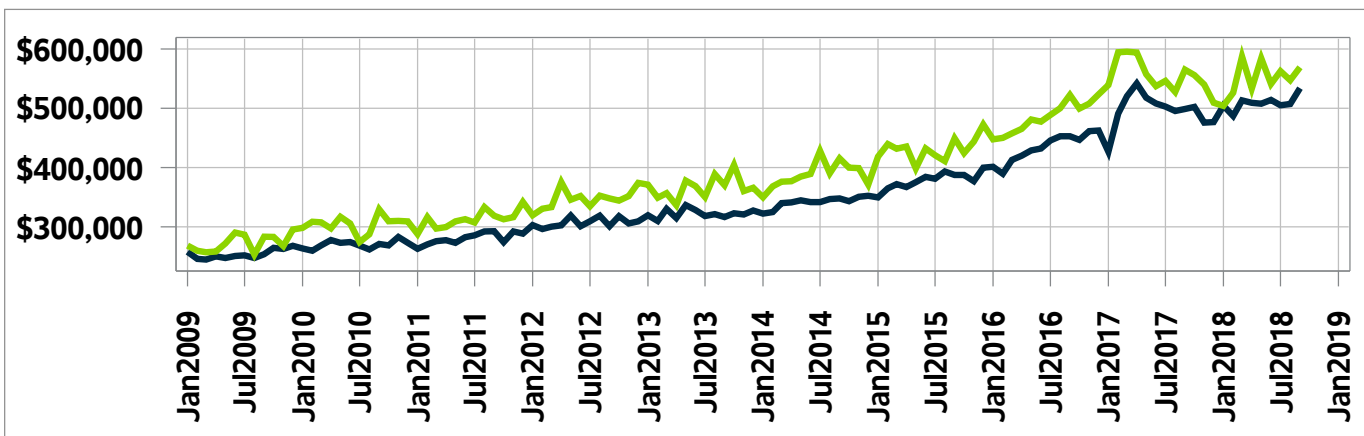
Days on Market (September only)



Sales to New Listings Ratio (September only)



MLS® HPI Townhouse Benchmark Price and Average Price

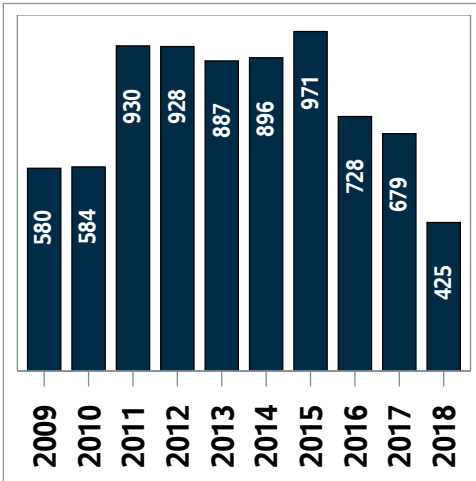




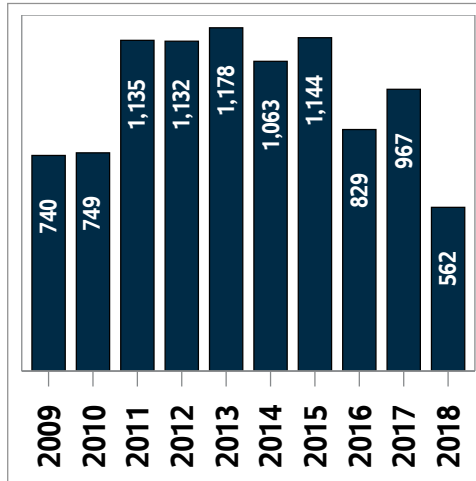
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## MLS® Townhouse Market Activity

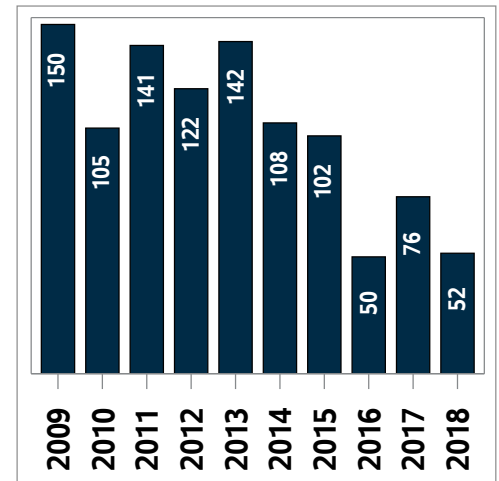
**Sales Activity**  
(September Year-to-date)



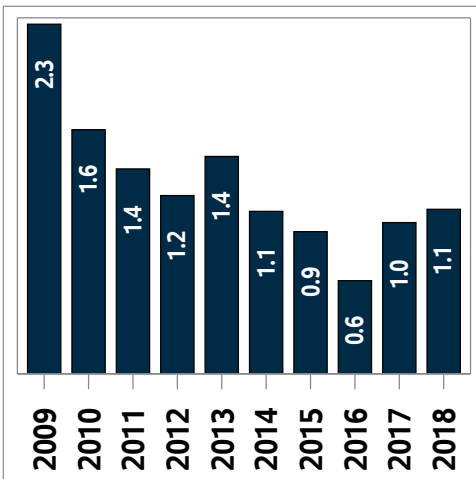
**New Listings**  
(September Year-to-date)



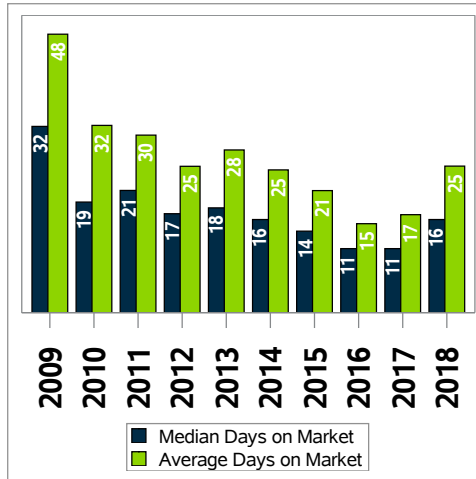
**Active Listings**<sup>1</sup>  
(September Year-to-date)



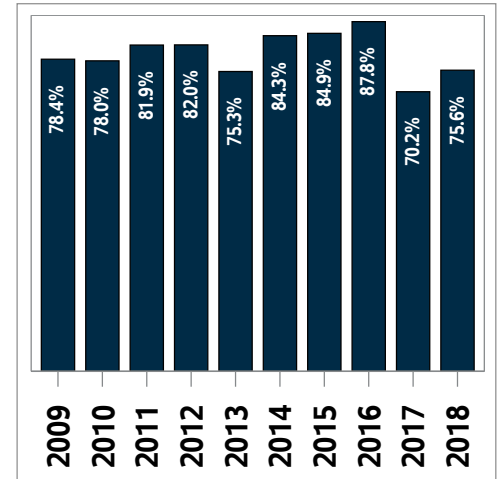
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON

### MLS® Townhouse Market Activity

Actual	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	41	-28.1	-48.1	-54.9	-48.1	-56.8	-57.7
Dollar Volume	\$23,335,300	-27.6	-43.5	-42.9	-20.2	-22.9	-11.0
New Listings	58	-50.8	-45.3	-48.7	-58.3	-54.7	-60.5
Active Listings	53	-54.7	-14.5	-43.6	-71.4	-62.7	-79.0
Sales to New Listings Ratio <sup>1</sup>	70.7	48.3	74.5	80.5	56.8	74.2	66.0
Months of Inventory <sup>2</sup>	1.3	2.1	0.8	1.0	2.3	1.5	2.6
Average Price	\$569,154	0.7	8.9	26.6	53.8	78.6	110.7
Median Price	\$536,000	0.2	8.3	28.2	42.6	67.0	100.7
Sales to List Price Ratio	98.2	98.0	102.0	99.4	98.4	98.7	98.1
Median Days on Market	15.0	22.0	10.0	14.0	20.0	21.0	36.0
Average Days on Market	24.7	33.0	14.0	20.5	26.6	31.1	48.8

Year-to-date	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	425	-37.4	-41.6	-56.2	-52.1	-54.3	-54.3
Dollar Volume	\$234,856,149	-38.8	-32.6	-43.2	-27.0	-18.3	-6.3
New Listings	562	-41.9	-32.2	-50.9	-52.3	-50.5	-55.9
Active Listings <sup>3</sup>	52	-31.9	3.1	-49.3	-63.7	-63.3	-76.4
Sales to New Listings Ratio <sup>4</sup>	75.6	70.2	87.8	84.9	75.3	81.9	73.0
Months of Inventory <sup>5</sup>	1.1	1.0	0.6	0.9	1.4	1.4	2.1
Average Price	\$552,603	-2.2	15.4	29.7	52.4	78.7	104.9
Median Price	\$525,000	-4.2	11.7	25.0	48.3	71.3	95.9
Sales to List Price Ratio	98.5	104.0	102.4	99.2	98.4	97.9	97.0
Median Days on Market	16.0	11.0	11.0	14.0	18.0	21.0	29.0
Average Days on Market	25.2	16.8	15.3	21.0	28.0	30.5	39.6

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

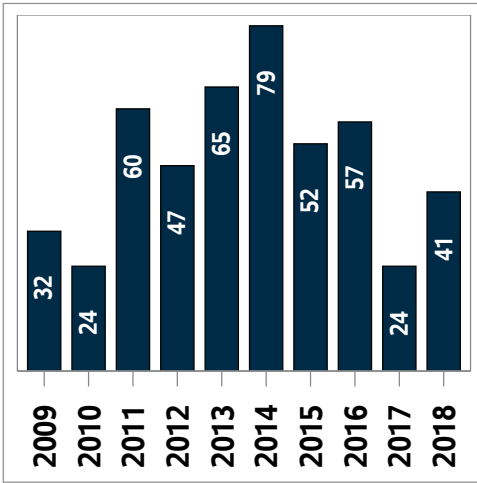
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

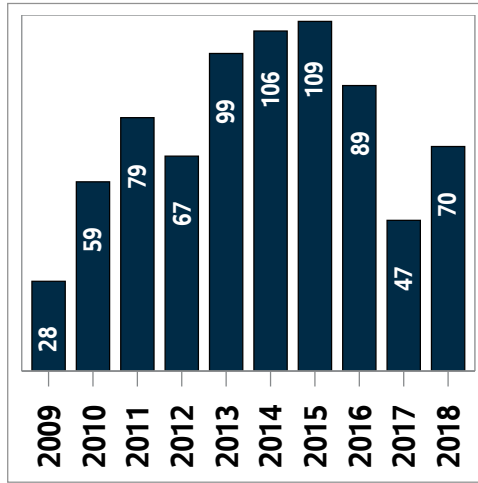
# BURLINGTON

## MLS® Apartment-Style Market Activity

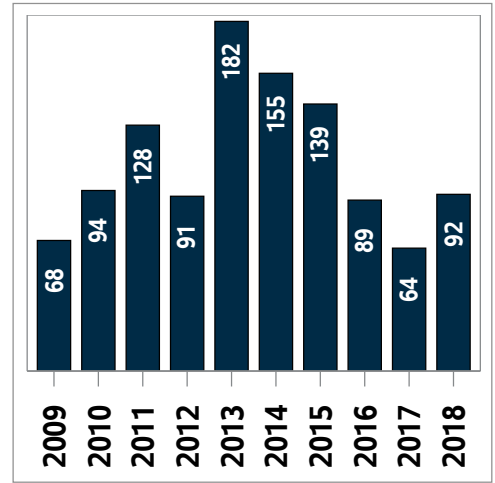
Sales Activity (September only)



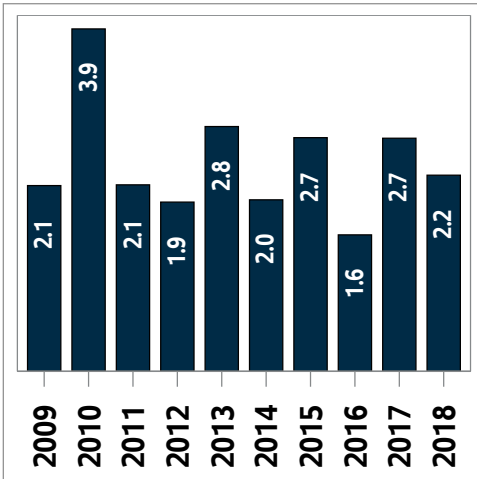
New Listings (September only)



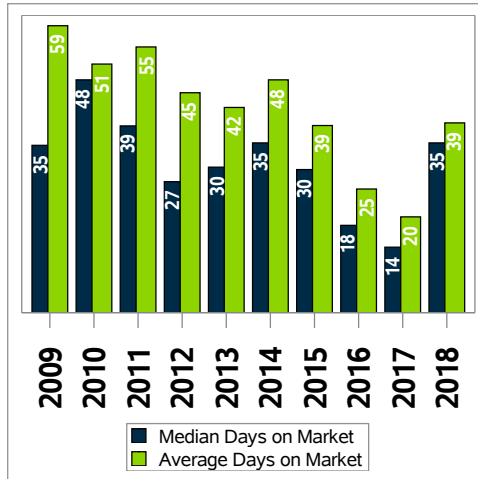
Active Listings (September only)



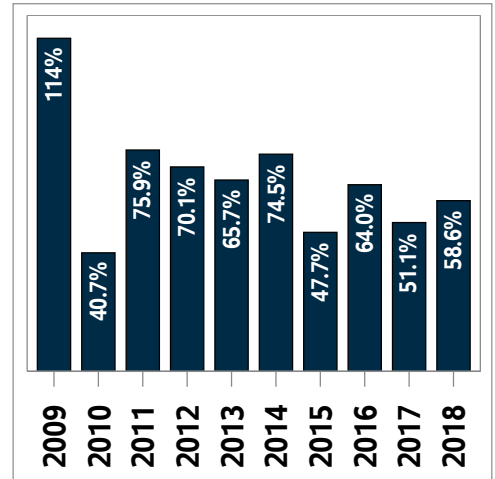
Months of Inventory (September only)



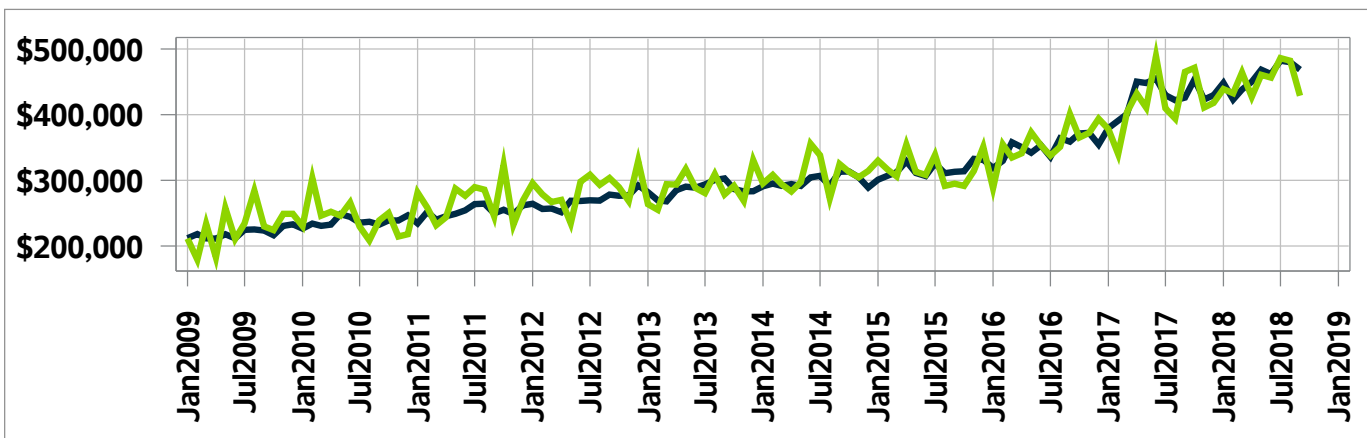
Days on Market (September only)



Sales to New Listings Ratio (September only)



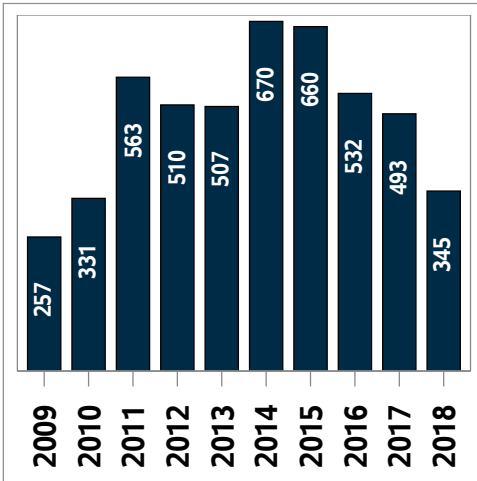
### MLS® HPI Apartment-Style Benchmark Price and Average Price



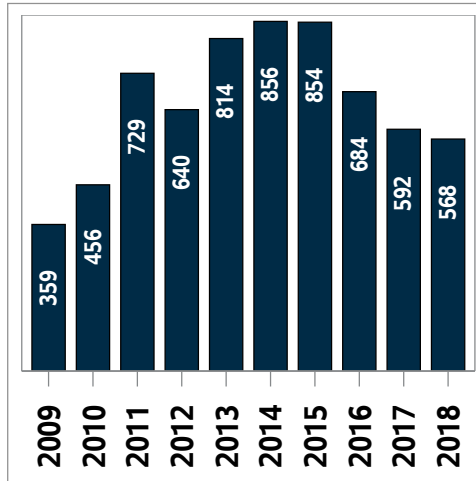
# BURLINGTON

## MLS® Apartment-Style Market Activity

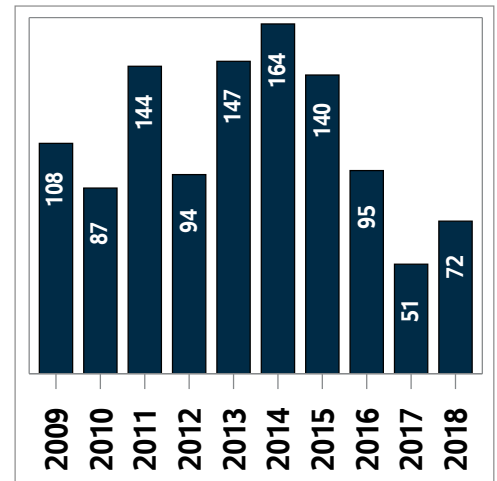
**Sales Activity**  
(September Year-to-date)



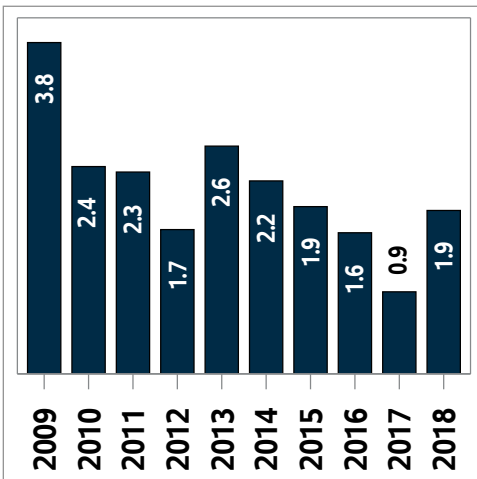
**New Listings**  
(September Year-to-date)



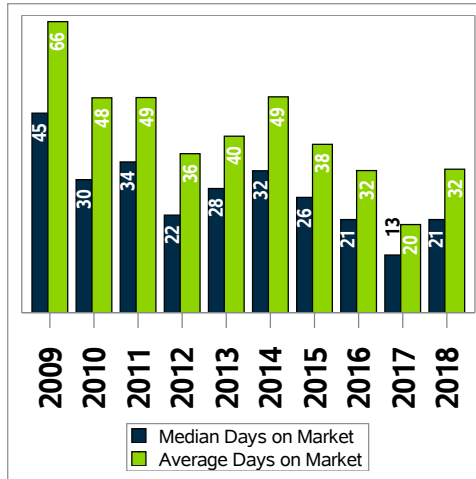
**Active Listings <sup>1</sup>**  
(September Year-to-date)



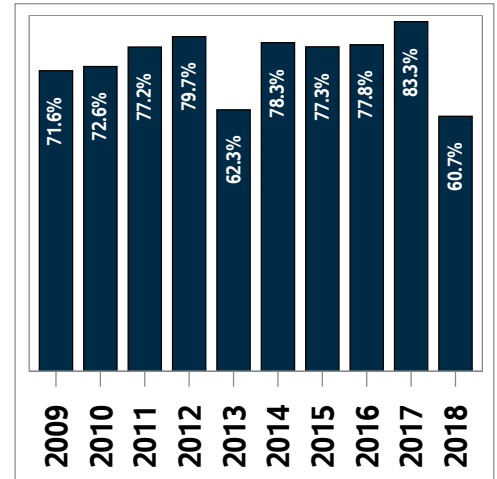
**Months of Inventory <sup>2</sup>**  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON

### MLS® Apartment-Style Market Activity

Actual	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	41	70.8	-28.1	-21.2	-36.9	-31.7	-12.8
Dollar Volume	\$17,579,700	57.5	-23.1	14.6	-2.9	19.5	70.0
New Listings	70	48.9	-21.3	-35.8	-29.3	-11.4	-18.6
Active Listings	92	43.8	3.4	-33.8	-49.5	-28.1	-39.9
Sales to New Listings Ratio <sup>1</sup>	58.6	51.1	64.0	47.7	65.7	75.9	54.7
Months of Inventory <sup>2</sup>	2.2	2.7	1.6	2.7	2.8	2.1	3.3
Average Price	\$428,773	-7.8	7.0	45.4	54.0	74.8	94.9
Median Price	\$390,000	0.1	27.5	39.8	50.0	64.9	97.0
Sales to List Price Ratio	98.2	99.1	98.5	98.2	97.4	97.8	95.8
Median Days on Market	35.0	13.5	18.0	29.5	30.0	38.5	29.0
Average Days on Market	39.1	19.8	25.5	38.6	42.3	54.8	50.5

Year-to-date	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	345	-30.0	-35.2	-47.7	-32.0	-38.7	-24.0
Dollar Volume	\$155,923,785	-22.9	-16.7	-25.5	6.3	4.8	43.4
New Listings	568	-4.1	-17.0	-33.5	-30.2	-22.1	-14.6
Active Listings <sup>3</sup>	72	39.3	-24.9	-48.9	-51.2	-50.4	-50.7
Sales to New Listings Ratio <sup>4</sup>	60.7	83.3	77.8	77.3	62.3	77.2	68.3
Months of Inventory <sup>5</sup>	1.9	0.9	1.6	1.9	2.6	2.3	2.9
Average Price	\$451,953	10.1	28.4	42.4	56.1	71.0	88.7
Median Price	\$400,000	9.9	26.8	40.4	53.8	70.2	89.6
Sales to List Price Ratio	98.2	102.4	97.9	97.3	96.5	97.0	96.6
Median Days on Market	21.0	13.0	21.0	26.0	28.0	34.0	33.0
Average Days on Market	32.4	19.9	32.0	38.0	39.8	48.5	51.8

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

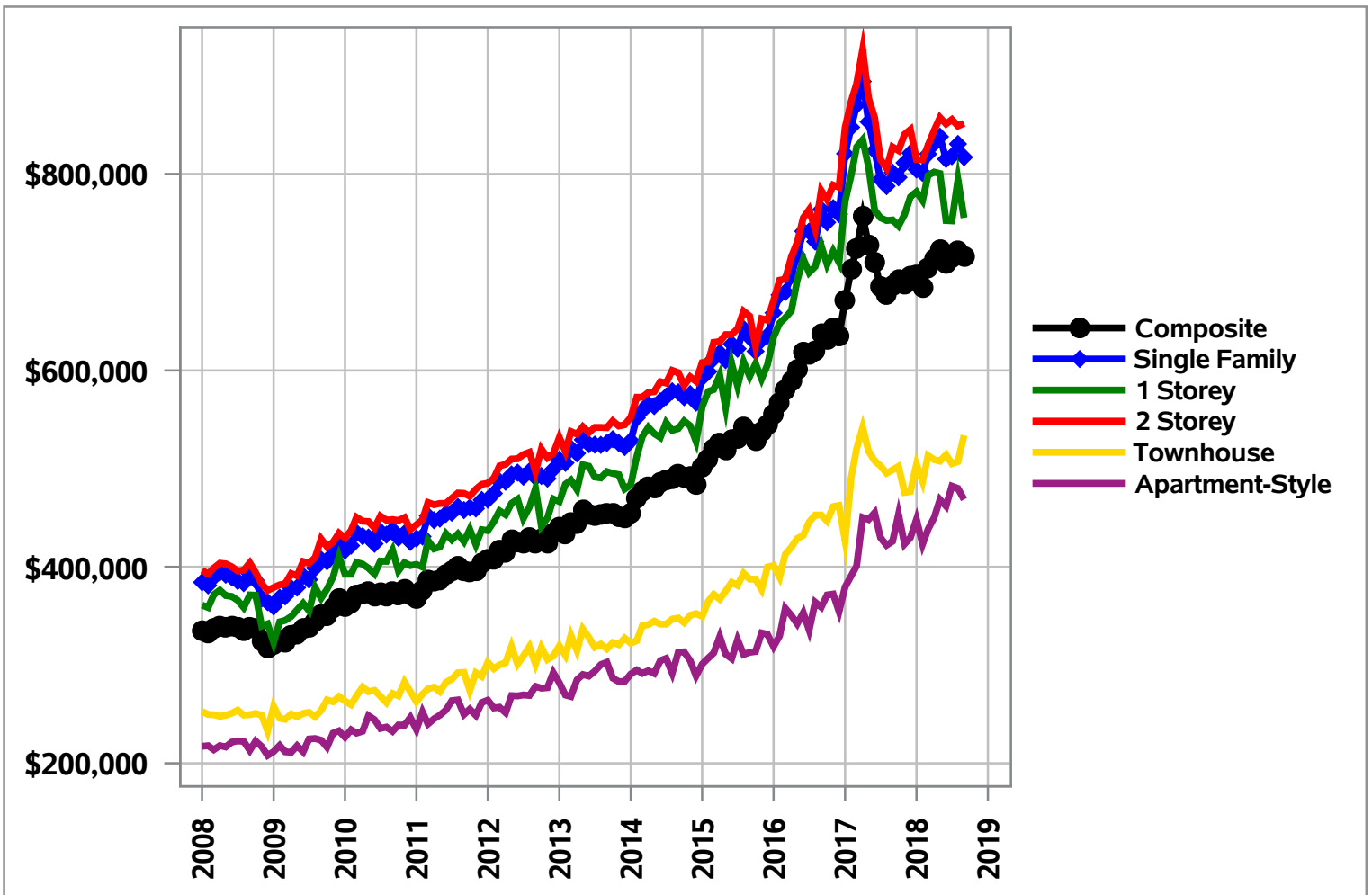
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# BURLINGTON MLS® HPI Benchmark Price

## MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$715,700	-0.8	1.0	1.6	4.1	33.5	57.4
Single Family	\$817,100	-1.6	0.2	-0.4	2.0	29.0	55.3
One Storey	\$755,400	-4.9	0.4	-5.4	0.3	27.2	52.0
Two Storey	\$851,600	0.3	0.1	2.7	2.9	30.0	57.2
Townhouse	\$533,900	5.3	3.9	4.0	7.0	37.8	68.7
Apartment-Style	\$468,600	-2.4	1.5	6.9	10.0	49.7	54.7

## MLS® HPI Benchmark Price



# BURLINGTON

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1509
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5235
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1301
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6720
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1737
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3948
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON

## MLS® HPI Benchmark Descriptions

### Townhouse

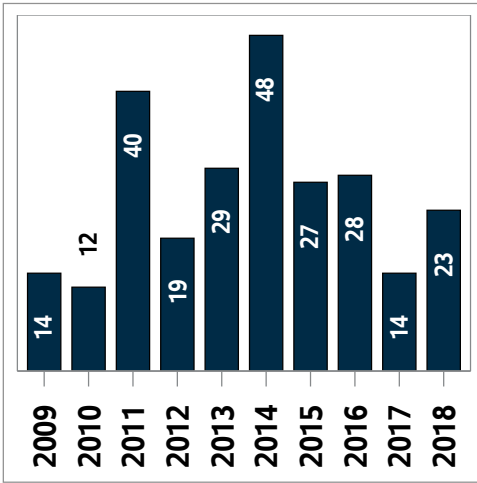
Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1261
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

### Apartment-Style

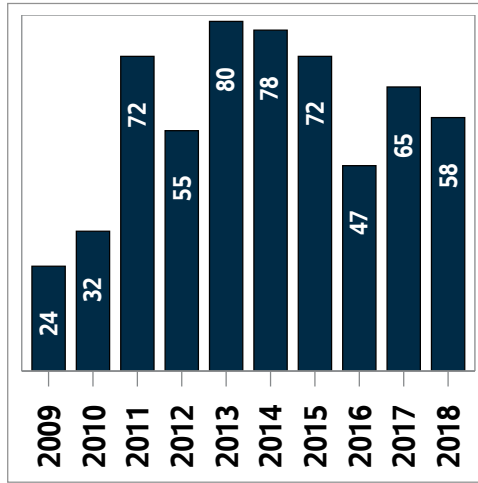
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1060
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Municipal sewers

# BURLINGTON (30) MLS® Residential Market Activity

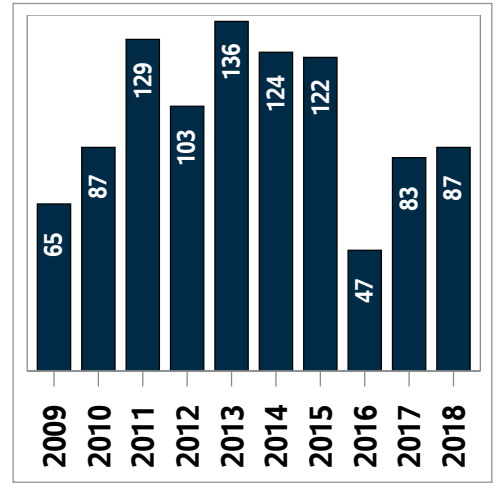
Sales Activity  
(September only)



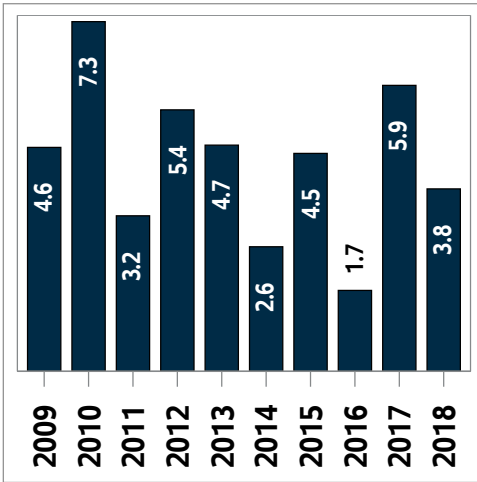
New Listings  
(September only)



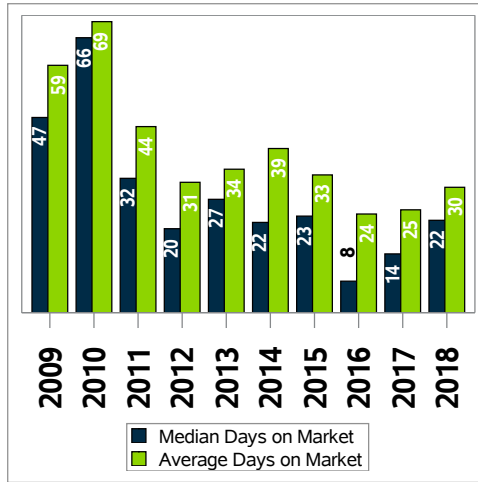
Active Listings  
(September only)



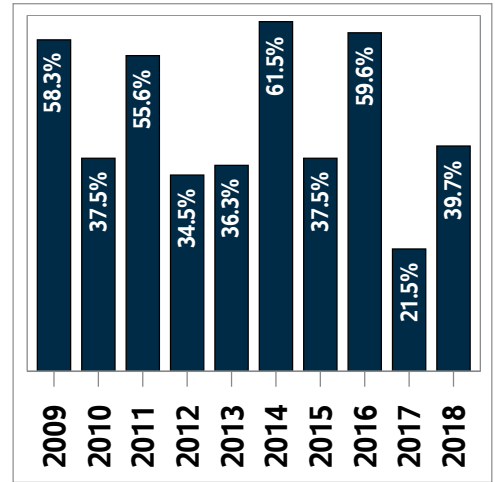
Months of Inventory  
(September only)



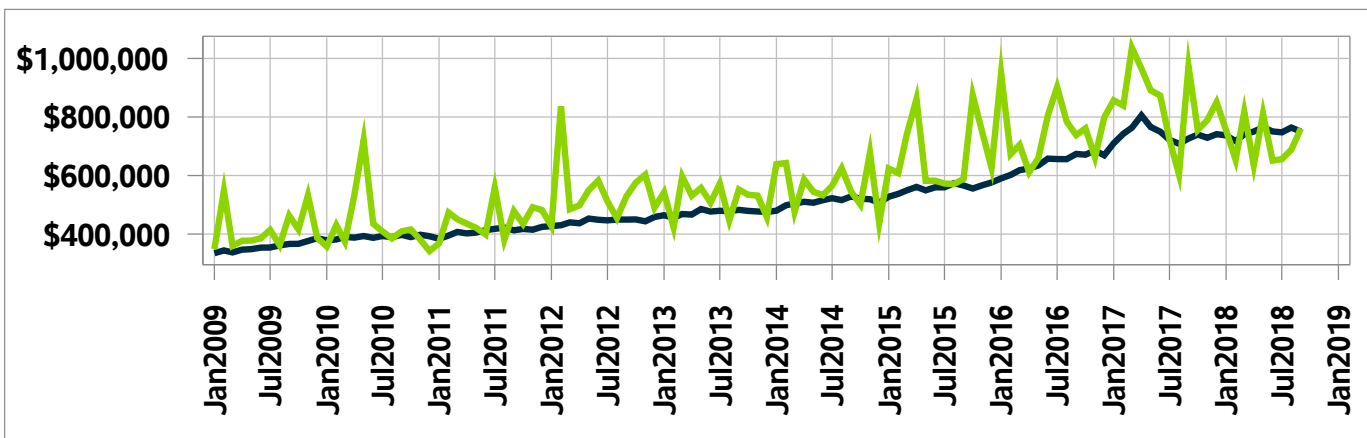
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)



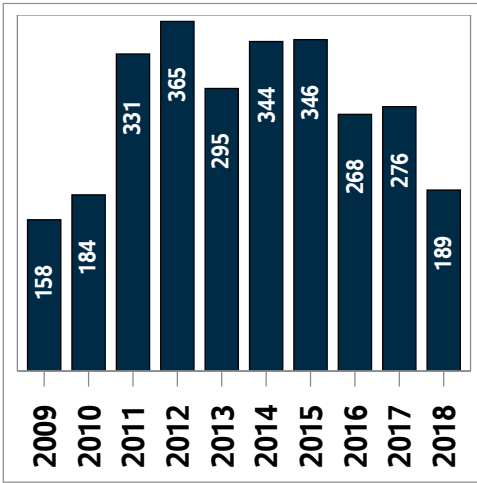
## MLS® HPI Composite Benchmark Price and Average Price



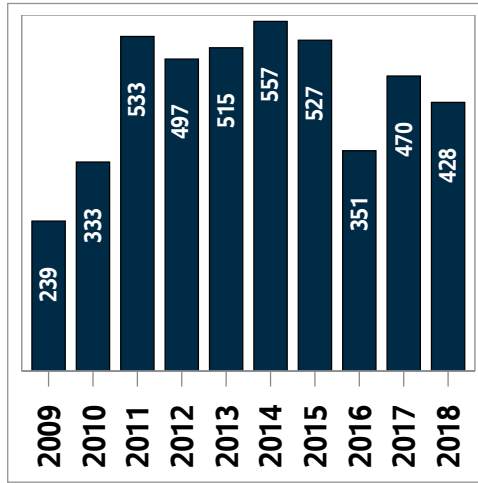
# BURLINGTON (30)

## MLS® Residential Market Activity

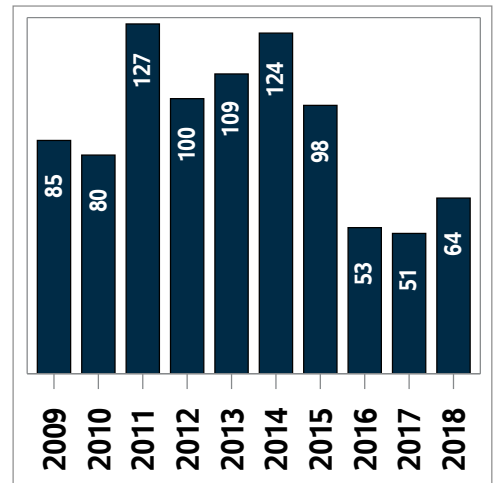
**Sales Activity**  
(September Year-to-date)



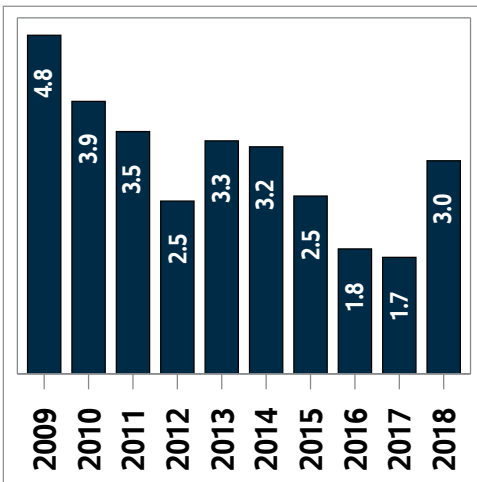
**New Listings**  
(September Year-to-date)



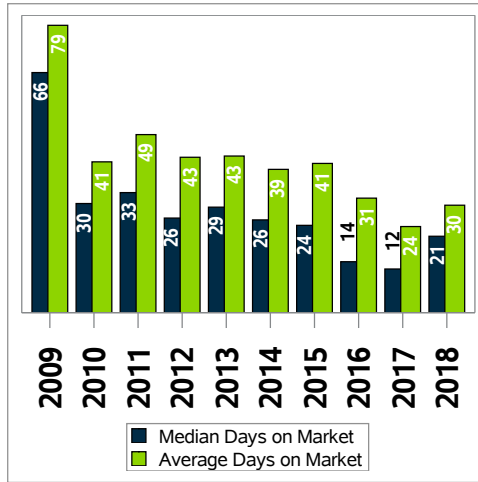
**Active Listings**<sup>1</sup>  
(September Year-to-date)



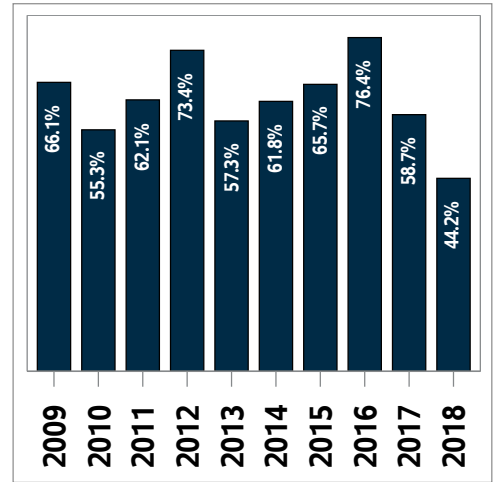
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (30) MLS® Residential Market Activity

Actual	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	23	64.3	-17.9	-14.8	-20.7	-42.5	-11.5
Dollar Volume	\$17,503,000	28.4	-15.3	10.1	9.3	-8.6	84.0
New Listings	58	-10.8	23.4	-19.4	-27.5	-19.4	-4.9
Active Listings	87	4.8	85.1	-28.7	-36.0	-32.6	-35.6
Sales to New Listings Ratio <sup>1</sup>	39.7	21.5	59.6	37.5	36.3	55.6	42.6
Months of Inventory <sup>2</sup>	3.8	5.9	1.7	4.5	4.7	3.2	5.2
Average Price	\$761,000	-21.8	3.1	29.3	37.8	59.0	108.1
Median Price	\$730,000	-23.2	1.7	24.4	41.7	56.0	109.8
Sales to List Price Ratio	97.8	97.6	101.3	98.1	96.9	94.2	96.9
Median Days on Market	22.0	14.0	7.5	23.0	27.0	32.0	59.0
Average Days on Market	29.9	24.5	23.5	32.8	34.2	44.3	77.3

Year-to-date	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	189	-31.5	-29.5	-45.4	-35.9	-42.9	-26.2
Dollar Volume	\$134,566,587	-45.2	-33.0	-40.8	-12.9	-9.5	32.4
New Listings	428	-8.9	21.9	-18.8	-16.9	-19.7	-10.5
Active Listings <sup>3</sup>	64	25.2	20.3	-34.5	-41.4	-49.8	-45.2
Sales to New Listings Ratio <sup>4</sup>	44.2	58.7	76.4	65.7	57.3	62.1	53.6
Months of Inventory <sup>5</sup>	3.0	1.7	1.8	2.5	3.3	3.5	4.1
Average Price	\$711,993	-20.0	-5.0	8.4	36.0	58.6	79.3
Median Price	\$662,500	-16.3	-4.7	10.6	38.0	61.6	92.0
Sales to List Price Ratio	97.0	101.3	99.1	97.3	96.8	96.0	96.0
Median Days on Market	21.0	12.0	14.0	24.0	29.0	33.0	38.5
Average Days on Market	29.5	23.7	31.5	41.0	43.1	48.9	51.9

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

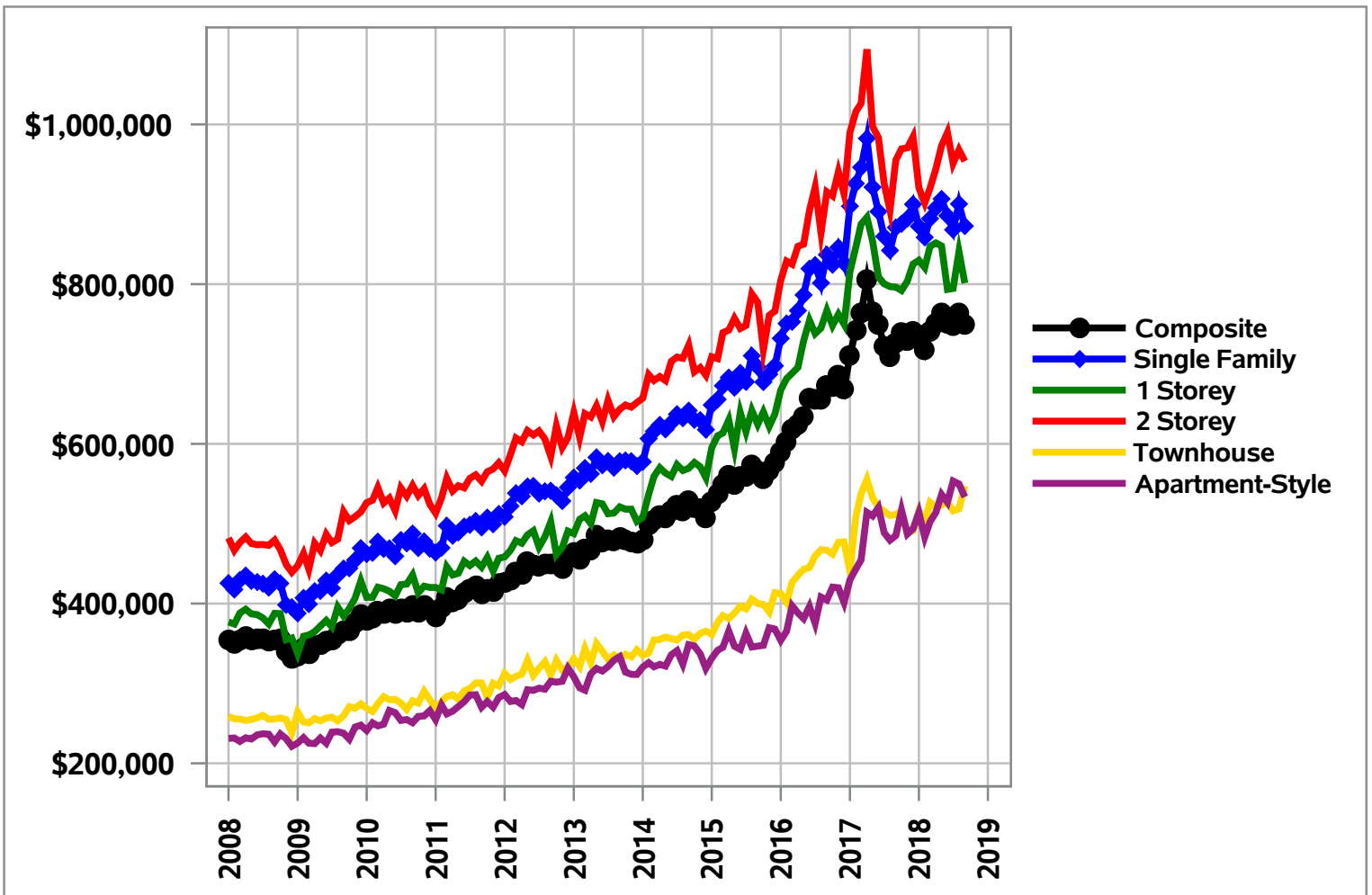
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (30) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$749,800	-1.8	-0.1	1.2	3.2	32.5	55.3
Single Family	\$872,700	-3.1	-1.5	-1.1	0.2	25.3	50.9
One Storey	\$801,300	-4.7	1.0	-5.4	0.6	28.3	53.8
Two Storey	\$953,900	-1.5	-3.6	3.7	-0.2	22.7	48.3
Townhouse	\$547,400	5.6	3.9	3.9	7.1	36.9	66.3
Apartment-Style	\$533,500	-3.0	1.3	6.2	10.0	53.8	59.9

### MLS® HPI Benchmark Price



# BURLINGTON (30)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1578
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (30)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1364
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7564
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1958
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7200
Number of Fireplaces	1
Total Number Of Rooms	13
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (30)

## MLS® HPI Benchmark Descriptions

### Townhouse

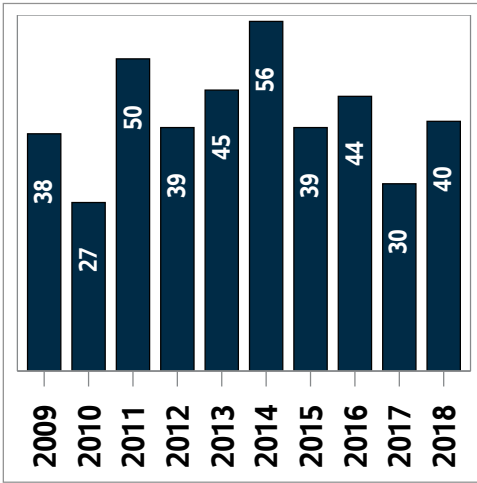
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1223
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

### Apartment-Style

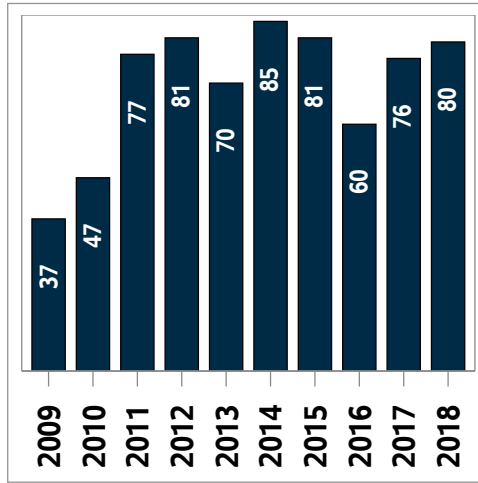
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1119
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Wastewater Disposal	Municipal sewers

# BURLINGTON (31) MLS® Residential Market Activity

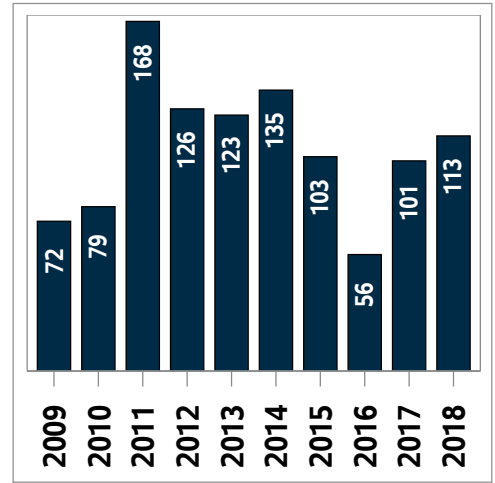
Sales Activity  
(September only)



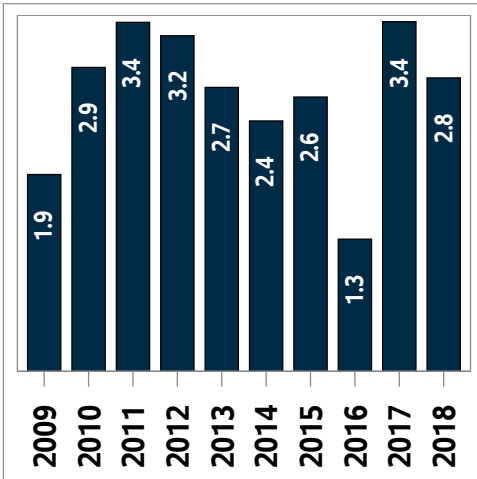
New Listings  
(September only)



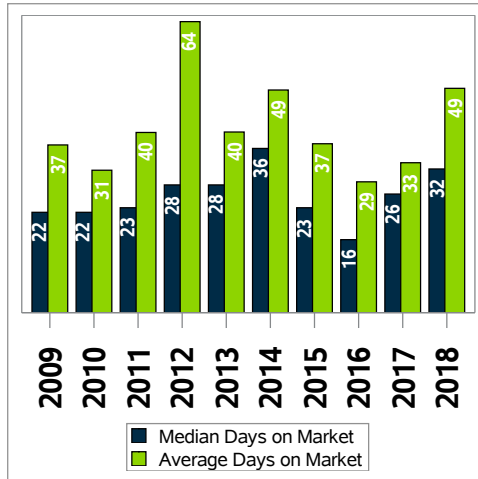
Active Listings  
(September only)



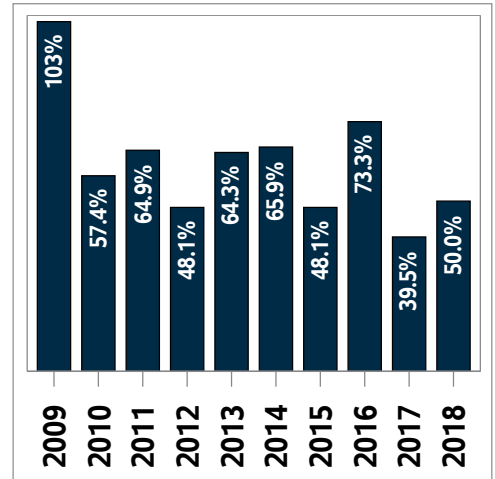
Months of Inventory  
(September only)



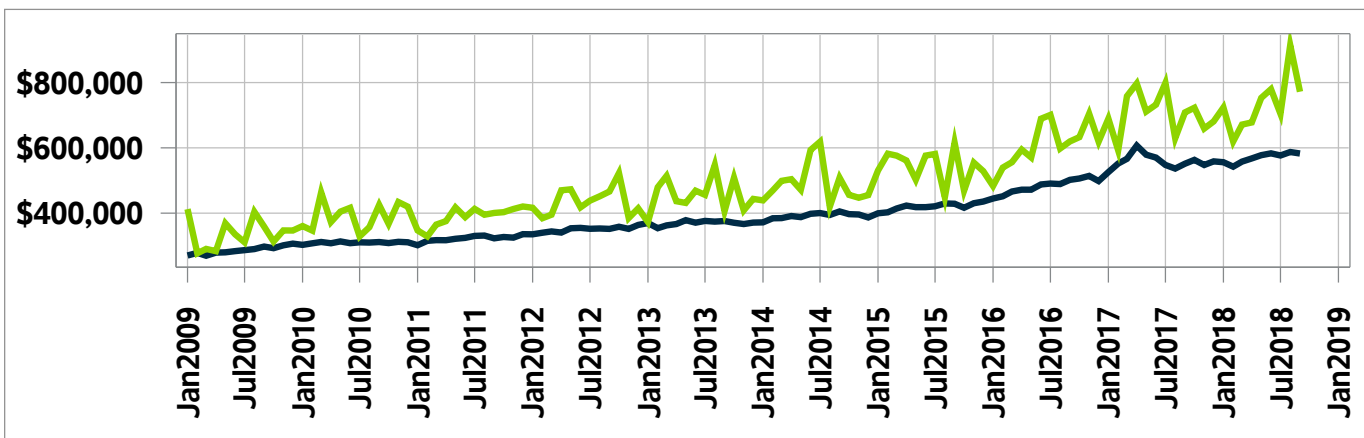
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)



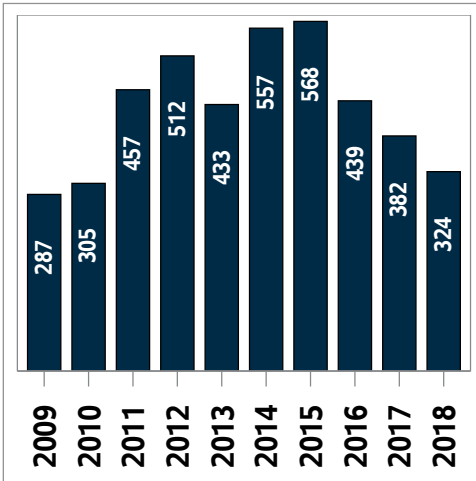
## MLS® HPI Composite Benchmark Price and Average Price



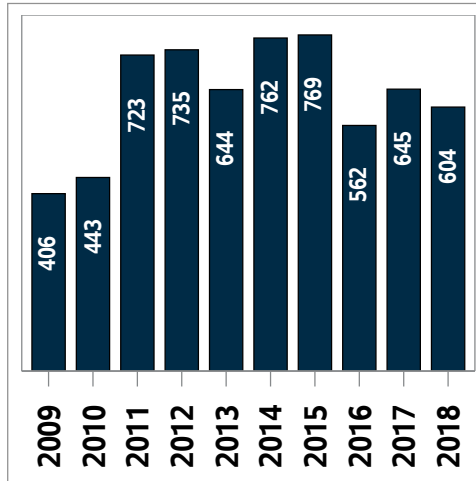
# BURLINGTON (31)

## MLS® Residential Market Activity

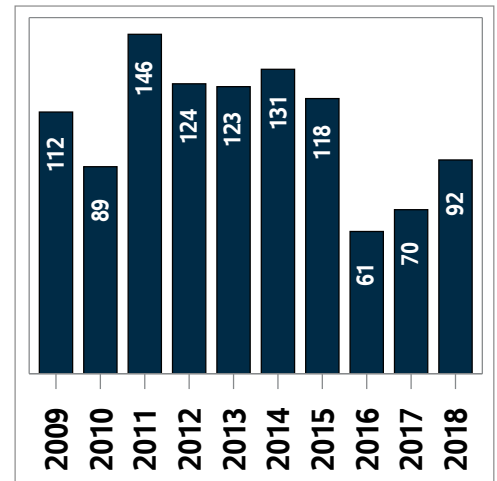
**Sales Activity**  
(September Year-to-date)



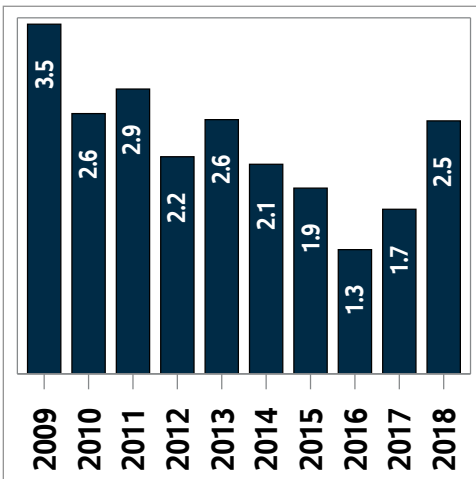
**New Listings**  
(September Year-to-date)



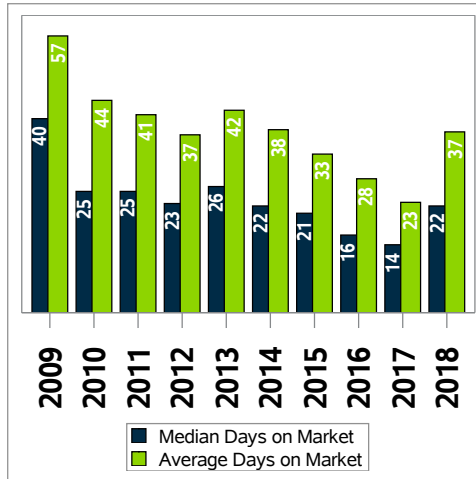
**Active Listings <sup>1</sup>**  
(September Year-to-date)



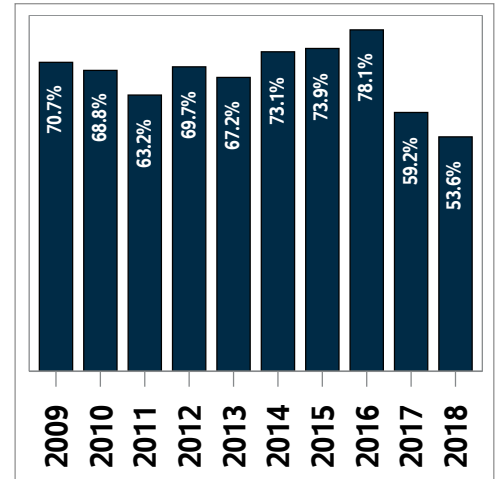
**Months of Inventory <sup>2</sup>**  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (31)

### MLS® Residential Market Activity

Actual	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	40	33.3	-9.1	2.6	-11.1	-20.0	-2.4
Dollar Volume	\$30,877,900	45.3	13.2	28.5	69.0	54.1	122.3
New Listings	80	5.3	33.3	-1.2	14.3	3.9	-9.1
Active Listings	113	11.9	101.8	9.7	-8.1	-32.7	-35.8
Sales to New Listings Ratio <sup>1</sup>	50.0	39.5	73.3	48.1	64.3	64.9	46.6
Months of Inventory <sup>2</sup>	2.8	3.4	1.3	2.6	2.7	3.4	4.3
Average Price	\$771,948	8.9	24.6	25.3	90.1	92.7	127.8
Median Price	\$648,250	-5.8	18.2	18.5	72.9	91.8	112.6
Sales to List Price Ratio	97.8	97.1	100.0	98.1	95.4	98.0	95.7
Median Days on Market	31.5	26.0	16.0	23.0	28.0	23.0	21.0
Average Days on Market	49.2	32.9	28.7	37.0	39.6	39.5	35.7

Year-to-date	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	324	-15.2	-26.2	-43.0	-25.2	-29.1	-25.3
Dollar Volume	\$239,084,799	-12.4	-9.5	-23.4	20.4	37.0	59.7
New Listings	604	-6.4	7.5	-21.5	-6.2	-16.5	-13.8
Active Listings <sup>3</sup>	92	30.3	50.3	-22.3	-25.5	-37.0	-37.4
Sales to New Listings Ratio <sup>4</sup>	53.6	59.2	78.1	73.9	67.2	63.2	61.9
Months of Inventory <sup>5</sup>	2.5	1.7	1.3	1.9	2.6	2.9	3.0
Average Price	\$737,916	3.2	22.6	34.2	60.9	93.3	114.0
Median Price	\$667,050	-4.7	19.1	33.4	58.8	85.3	109.3
Sales to List Price Ratio	98.1	100.7	99.3	97.7	96.4	96.6	96.6
Median Days on Market	22.0	14.0	16.0	20.5	26.0	25.0	32.0
Average Days on Market	37.3	22.7	27.6	32.7	41.7	40.8	48.1

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

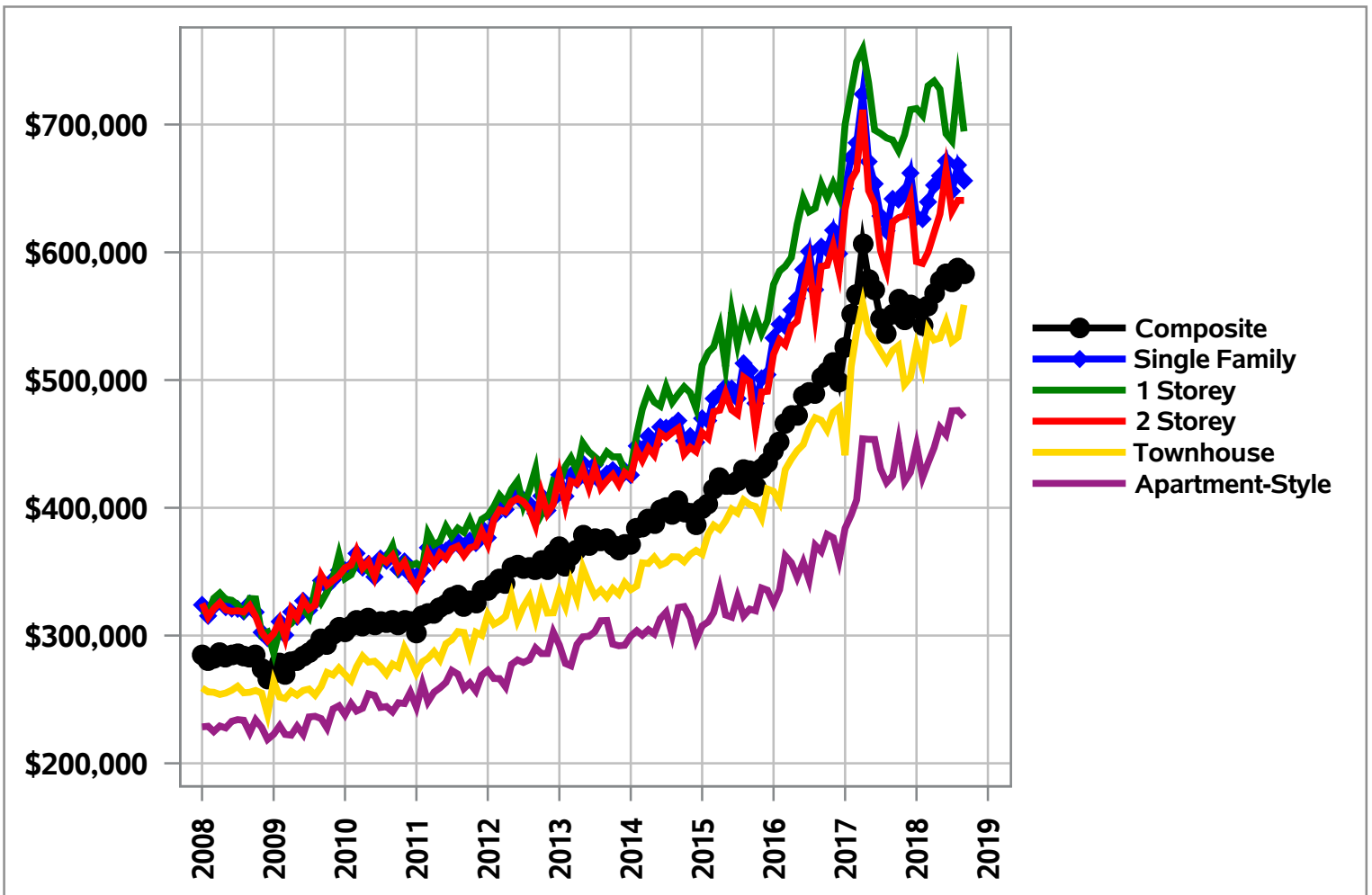
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (31) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$582,700	-0.8	-0.1	4.4	5.7	35.9	55.0
Single Family	\$656,000	-1.8	-2.3	2.6	2.2	29.3	53.8
One Storey	\$694,600	-5.3	0.3	-4.9	1.0	29.7	56.5
Two Storey	\$640,600	0.0	-3.5	6.8	2.7	28.4	52.1
Townhouse	\$558,900	4.7	2.5	3.6	6.8	38.9	69.4
Apartment-Style	\$470,900	-1.1	3.0	8.2	10.8	46.8	51.0

### MLS® HPI Benchmark Price



# BURLINGTON (31)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1200
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5182
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (31)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1189
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7763
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1384
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4628
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Attached
Wastewater Disposal	Municipal sewers

# BURLINGTON (31)

## MLS® HPI Benchmark Descriptions

### Townhouse

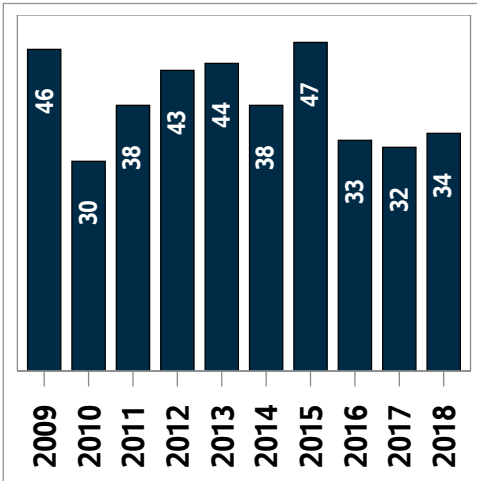
Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1198
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

### Apartment-Style

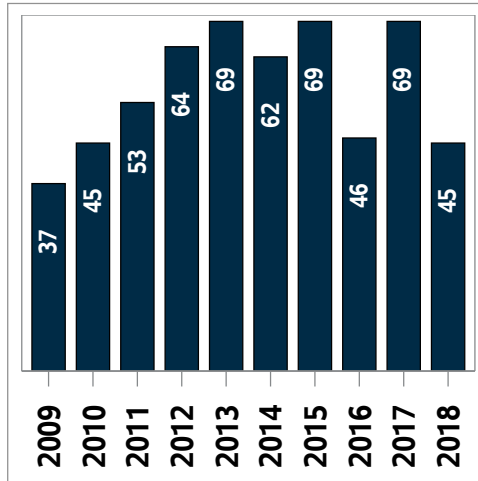
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1036
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Pool	In ground
Wastewater Disposal	Municipal sewers

# BURLINGTON (32) MLS® Residential Market Activity

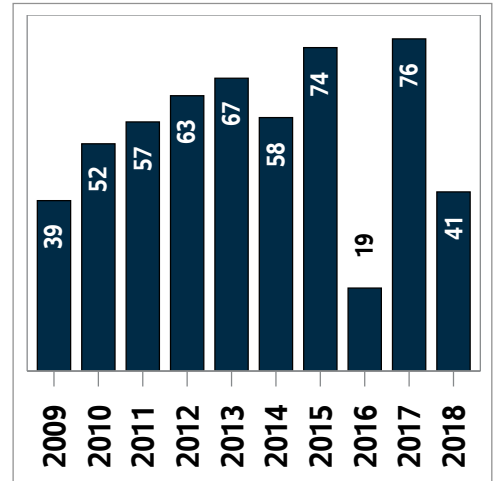
Sales Activity  
(September only)



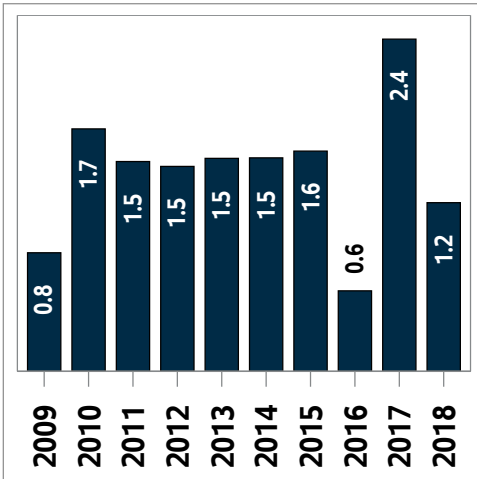
New Listings  
(September only)



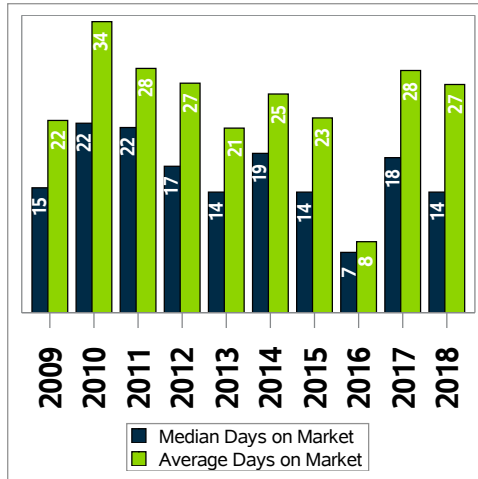
Active Listings  
(September only)



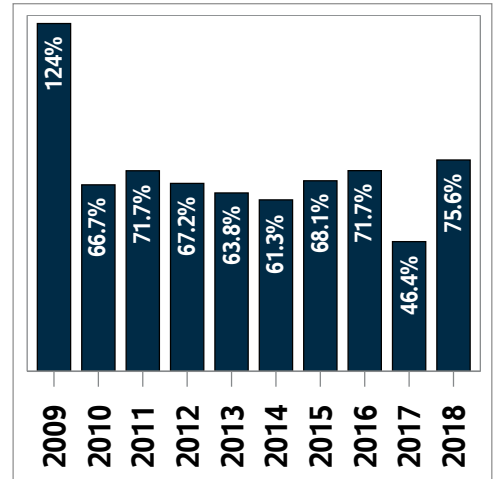
Months of Inventory  
(September only)



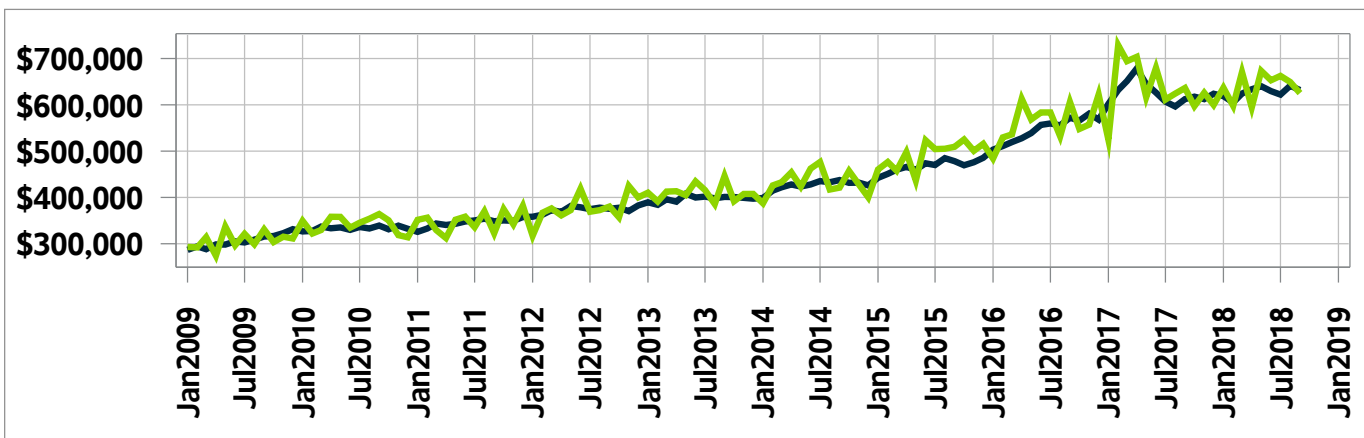
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)



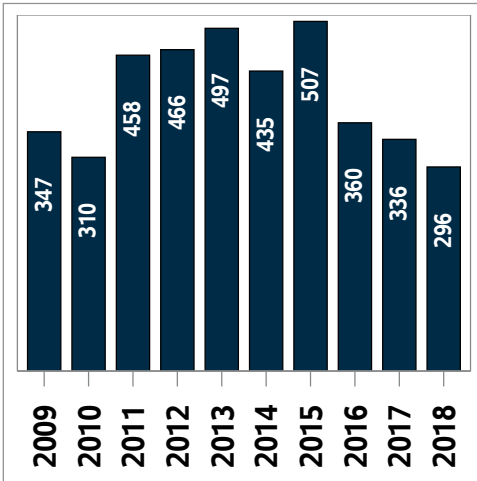
## MLS® HPI Composite Benchmark Price and Average Price



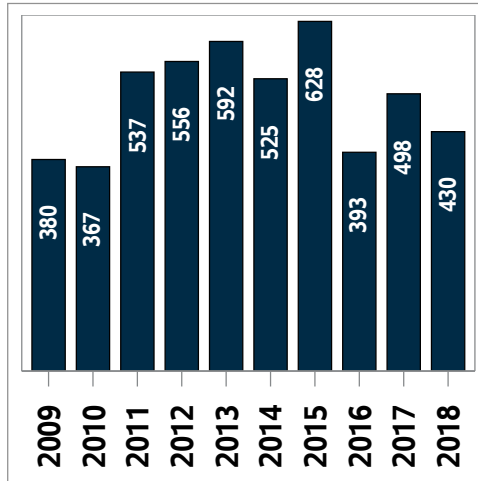
# BURLINGTON (32)

## MLS® Residential Market Activity

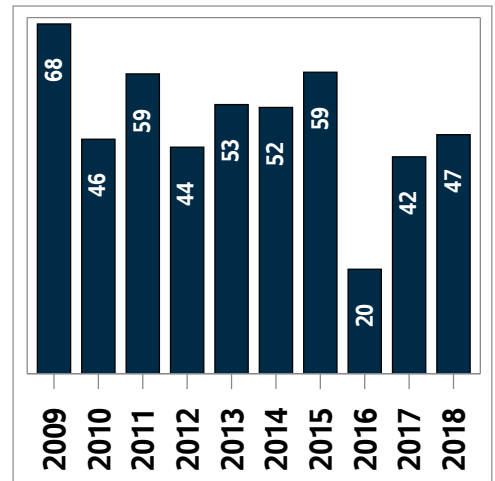
**Sales Activity**  
(September Year-to-date)



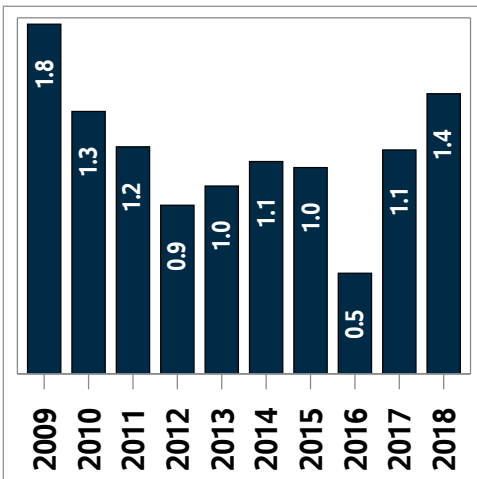
**New Listings**  
(September Year-to-date)



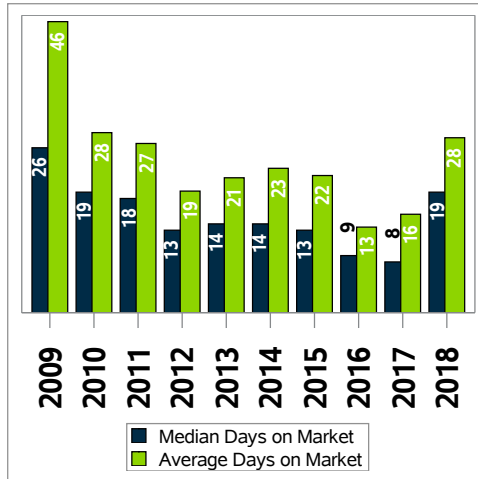
**Active Listings**<sup>1</sup>  
(September Year-to-date)



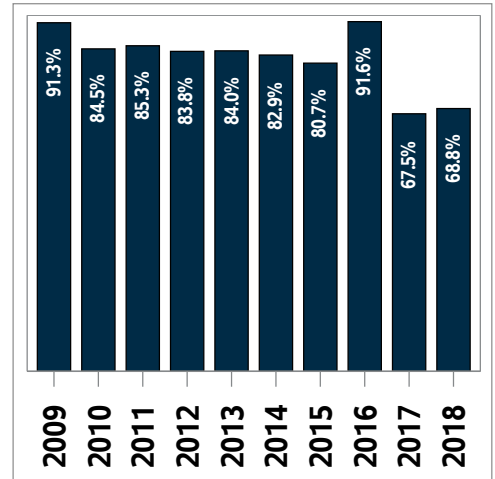
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (32)

### MLS® Residential Market Activity

Actual	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	34	6.3	3.0	-27.7	-22.7	-10.5	-12.8
Dollar Volume	\$21,259,300	4.4	6.3	-11.2	8.2	73.4	90.2
New Listings	45	-34.8	-2.2	-34.8	-34.8	-15.1	-32.8
Active Listings	41	-46.1	115.8	-44.6	-38.8	-28.1	-69.6
Sales to New Listings Ratio <sup>1</sup>	75.6	46.4	71.7	68.1	63.8	71.7	58.2
Months of Inventory <sup>2</sup>	1.2	2.4	0.6	1.6	1.5	1.5	3.5
Average Price	\$625,274	-1.7	3.2	22.7	40.1	93.8	118.1
Median Price	\$638,000	2.8	8.1	26.6	42.5	93.2	123.9
Sales to List Price Ratio	98.6	98.9	102.7	99.4	98.6	98.2	98.0
Median Days on Market	14.0	18.0	7.0	14.0	14.0	21.5	35.0
Average Days on Market	26.5	28.1	8.2	22.6	21.4	28.4	35.8

Year-to-date	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	296	-11.9	-17.8	-41.6	-40.4	-35.4	-40.7
Dollar Volume	\$190,893,534	-14.1	-7.0	-22.7	-7.1	21.8	28.9
New Listings	430	-13.7	9.4	-31.5	-27.4	-19.9	-38.7
Active Listings <sup>3</sup>	47	10.2	128.8	-20.7	-11.2	-20.3	-61.4
Sales to New Listings Ratio <sup>4</sup>	68.8	67.5	91.6	80.7	84.0	85.3	71.1
Months of Inventory <sup>5</sup>	1.4	1.1	0.5	1.0	1.0	1.2	2.2
Average Price	\$644,911	-2.4	13.2	32.5	55.9	88.4	117.4
Median Price	\$645,200	0.0	13.5	28.5	54.4	89.8	119.5
Sales to List Price Ratio	98.4	104.2	102.2	99.1	99.0	98.2	97.4
Median Days on Market	19.0	8.0	9.0	13.0	14.0	18.0	25.0
Average Days on Market	27.6	15.5	13.5	21.6	21.3	26.7	36.7

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

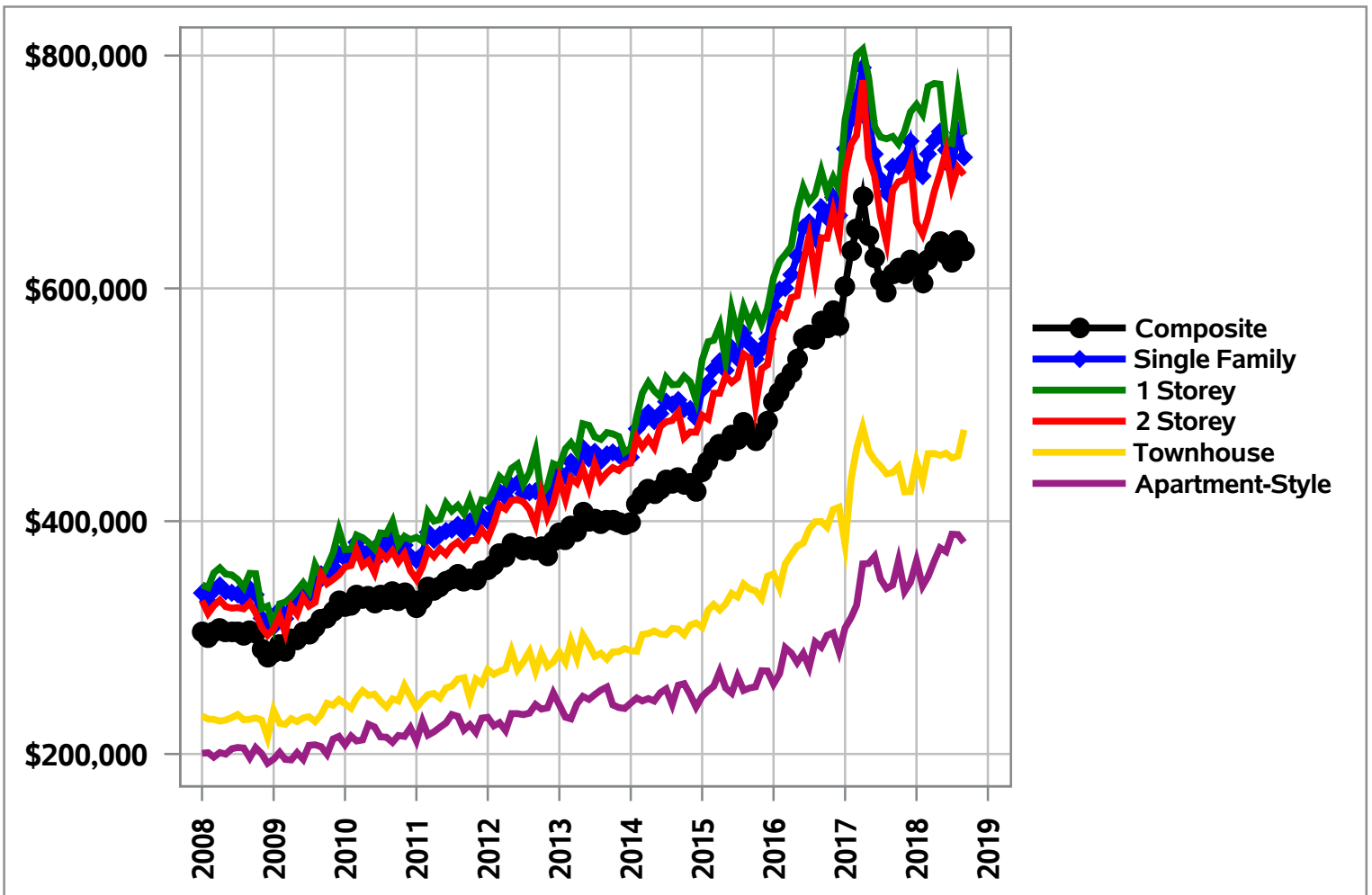
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (32) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$631,900	-1.5	0.4	1.2	3.2	32.1	57.5
Single Family	\$712,600	-2.8	-0.9	-0.4	1.1	29.0	55.8
One Storey	\$732,000	-4.7	0.9	-5.4	0.2	28.5	53.7
Two Storey	\$697,600	-0.9	-2.8	5.5	2.0	29.2	58.0
Townhouse	\$478,600	5.0	4.4	4.5	8.4	40.0	70.0
Apartment-Style	\$381,800	-1.7	2.1	8.3	10.6	48.7	48.3

### MLS® HPI Benchmark Price



# BURLINGTON (32)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1275
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5034
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## BURLINGTON (32)

### MLS® HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1284
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5750
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1358
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3300
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Attached
Wastewater Disposal	Municipal sewers

# BURLINGTON (32)

## MLS® HPI Benchmark Descriptions

### Townhouse

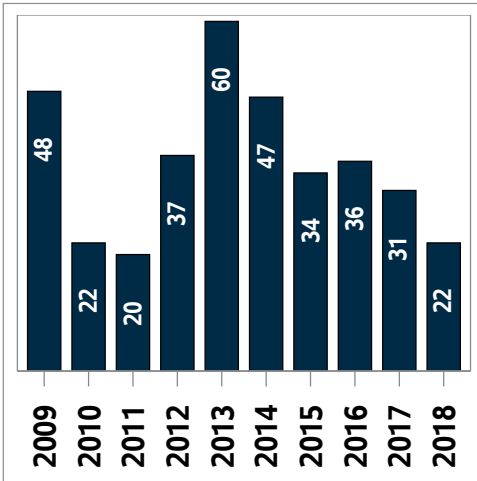
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1239
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

### Apartment-Style

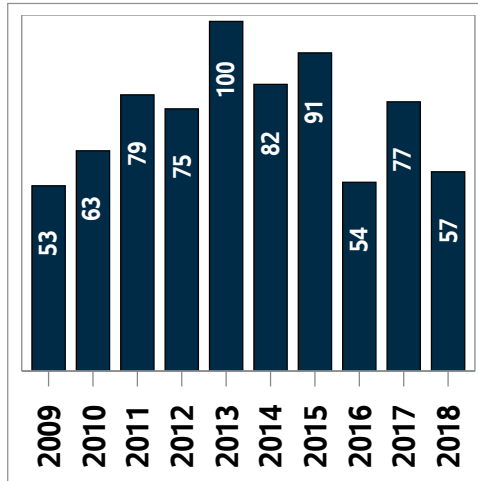
Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1105
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	9
Wastewater Disposal	Municipal sewers

# BURLINGTON (33) MLS® Residential Market Activity

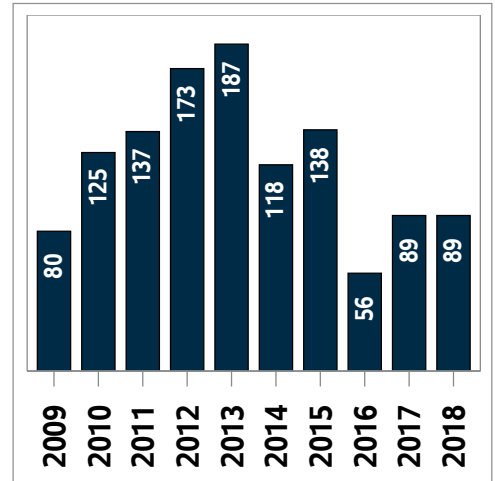
Sales Activity (September only)



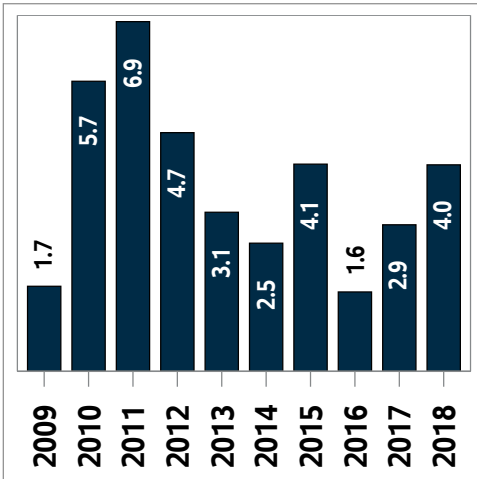
New Listings (September only)



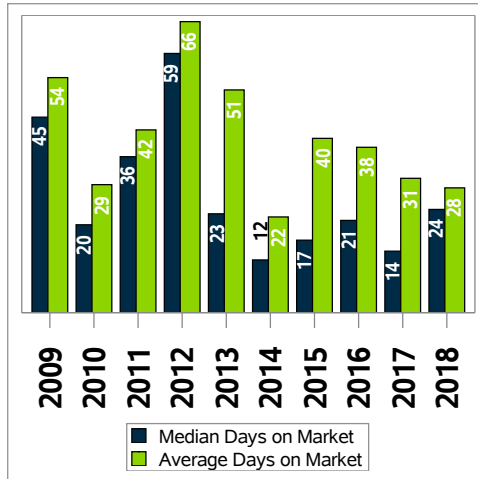
Active Listings (September only)



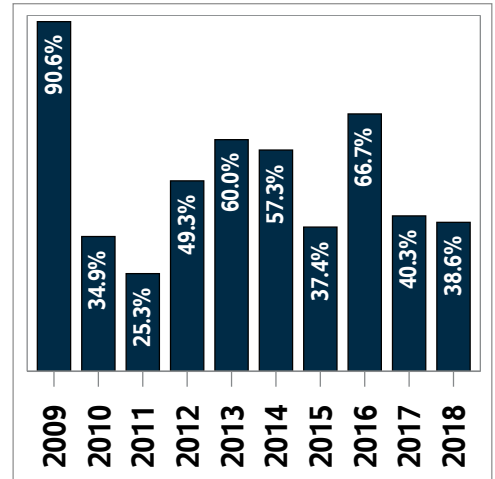
Months of Inventory (September only)



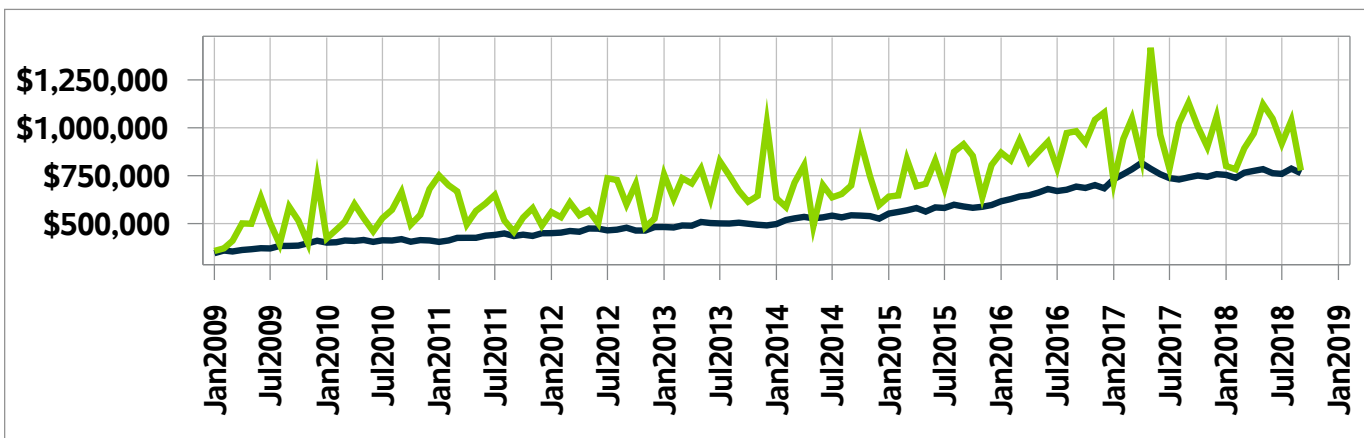
Days on Market (September only)



Sales to New Listings Ratio (September only)

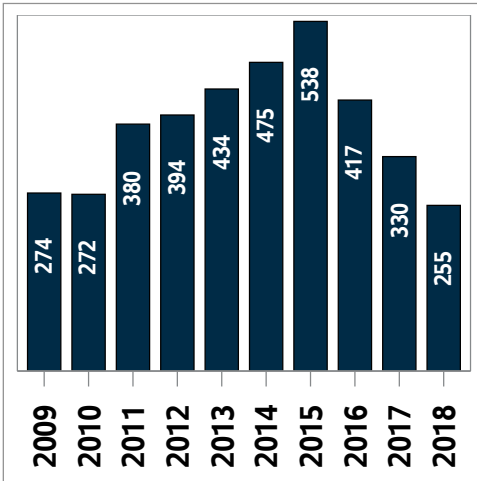


## MLS® HPI Composite Benchmark Price and Average Price

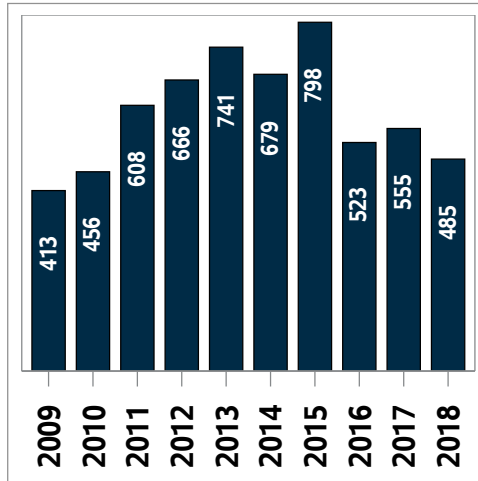


# BURLINGTON (33) MLS® Residential Market Activity

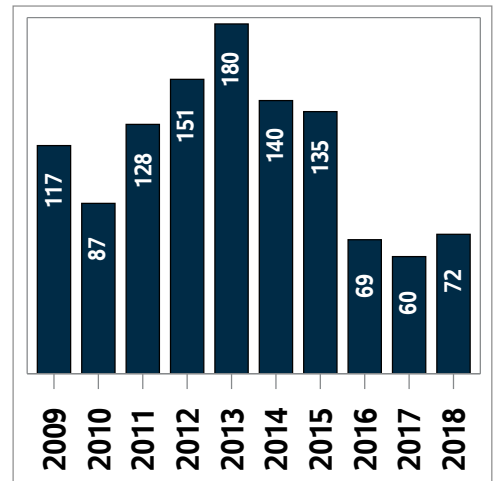
**Sales Activity**  
(September Year-to-date)



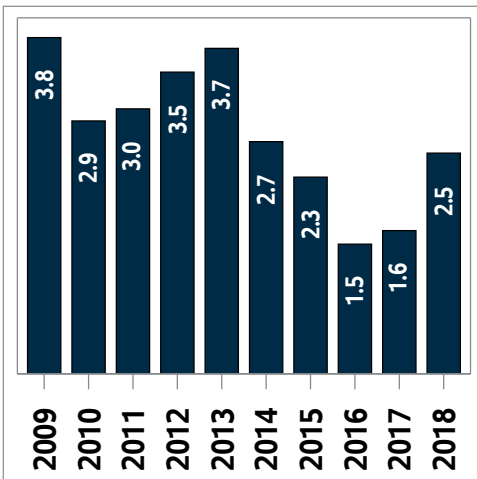
**New Listings**  
(September Year-to-date)



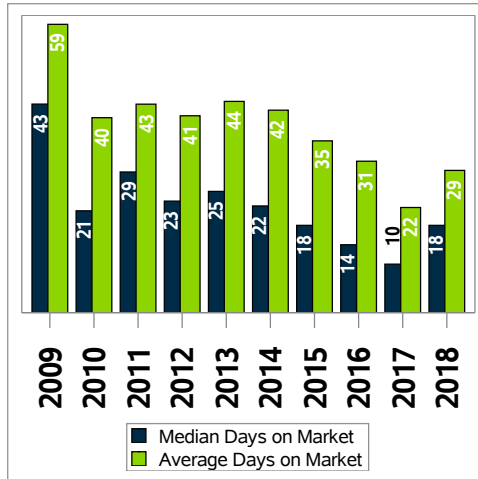
**Active Listings**<sup>1</sup>  
(September Year-to-date)



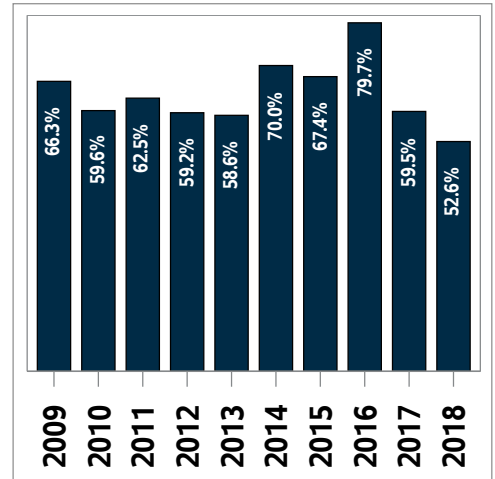
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (33)

### MLS® Residential Market Activity

Actual	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	22	-29.0	-38.9	-35.3	-63.3	10.0	-51.1
Dollar Volume	\$17,102,500	-51.2	-51.6	-45.0	-57.5	87.2	-31.1
New Listings	57	-26.0	5.6	-37.4	-43.0	-27.8	-9.5
Active Listings	89	0.0	58.9	-35.5	-52.4	-35.0	-42.6
Sales to New Listings Ratio <sup>1</sup>	38.6	40.3	66.7	37.4	60.0	25.3	71.4
Months of Inventory <sup>2</sup>	4.0	2.9	1.6	4.1	3.1	6.9	3.4
Average Price	\$777,386	-31.2	-20.9	-15.0	15.8	70.2	40.9
Median Price	\$732,500	-26.8	-12.6	12.1	31.6	66.7	68.4
Sales to List Price Ratio	97.3	97.7	98.8	97.7	96.9	97.6	97.0
Median Days on Market	23.5	14.0	21.0	16.5	22.5	35.5	43.0
Average Days on Market	28.4	30.6	37.6	39.7	50.7	41.6	59.0

Year-to-date	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	255	-22.7	-38.8	-52.6	-41.2	-32.9	-21.3
Dollar Volume	\$241,302,446	-28.2	-34.7	-41.1	-23.3	7.4	52.0
New Listings	485	-12.6	-7.3	-39.2	-34.5	-20.2	-26.8
Active Listings <sup>3</sup>	72	19.0	4.0	-46.8	-60.1	-44.1	-56.9
Sales to New Listings Ratio <sup>4</sup>	52.6	59.5	79.7	67.4	58.6	62.5	48.9
Months of Inventory <sup>5</sup>	2.5	1.6	1.5	2.3	3.7	3.0	4.6
Average Price	\$946,284	-7.1	6.8	24.4	30.5	60.1	93.2
Median Price	\$780,000	-9.7	4.0	16.4	32.7	56.0	95.0
Sales to List Price Ratio	97.7	102.2	99.5	98.1	96.8	97.3	96.2
Median Days on Market	18.0	10.0	14.0	18.0	25.0	29.0	35.5
Average Days on Market	29.3	21.7	31.2	35.4	43.6	43.0	45.4

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

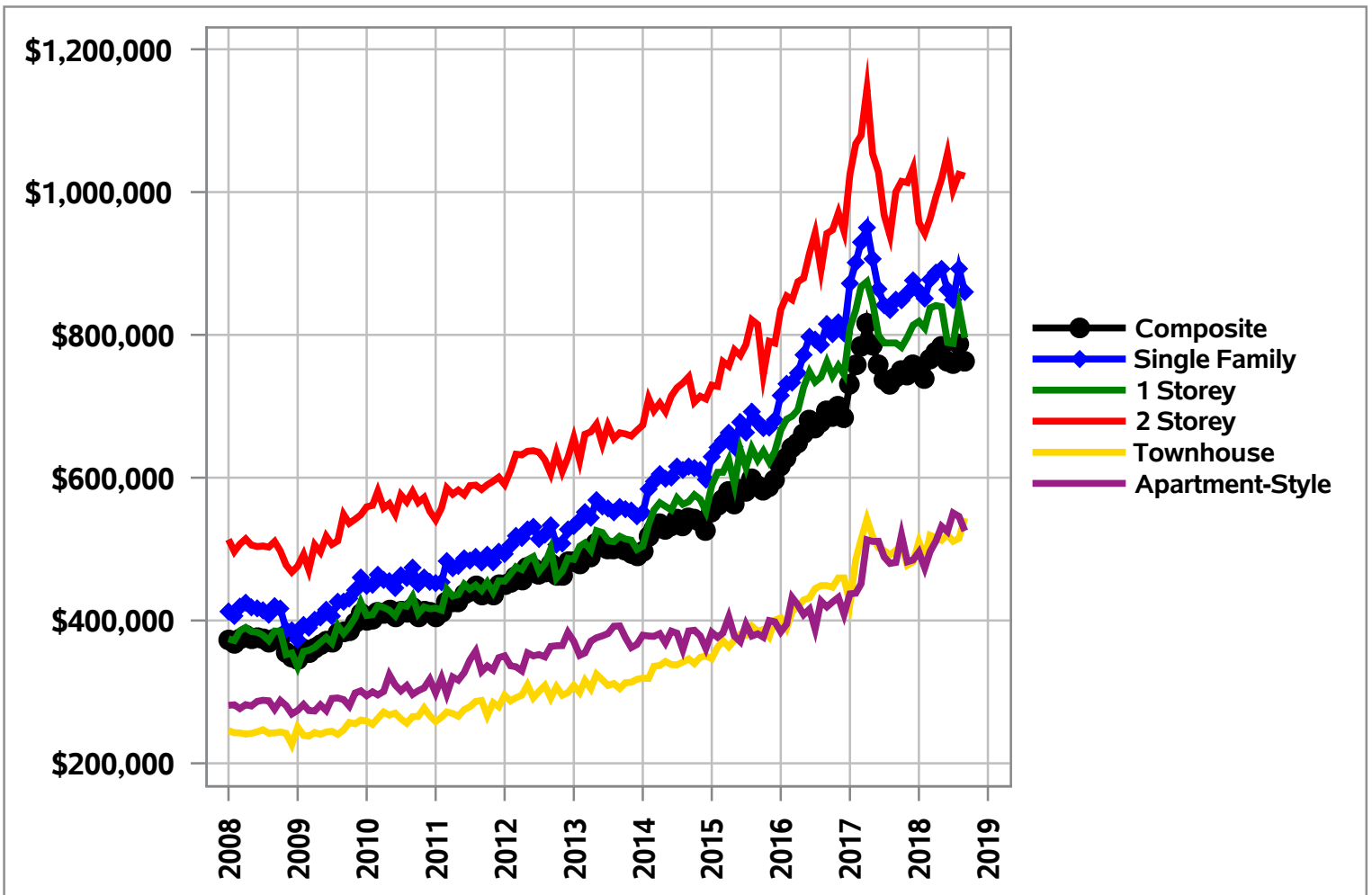
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (33) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$763,100	-3.0	0.0	-0.3	3.0	29.5	51.2
Single Family	\$860,100	-3.7	-0.4	-2.0	1.3	26.9	53.9
One Storey	\$795,900	-5.1	0.8	-5.0	0.9	27.4	53.7
Two Storey	\$1,022,400	-0.2	-3.0	6.2	2.2	25.5	54.2
Townhouse	\$543,500	5.5	4.5	4.6	9.1	41.2	78.4
Apartment-Style	\$525,500	-3.7	0.2	5.9	9.2	37.8	33.9

### MLS® HPI Benchmark Price



# BURLINGTON (33)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1346
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1401
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7260
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (33)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1290
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7215
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2309
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7625
Number of Fireplaces	1
Total Number Of Rooms	14
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BURLINGTON (33)

## MLS® HPI Benchmark Descriptions

### Townhouse

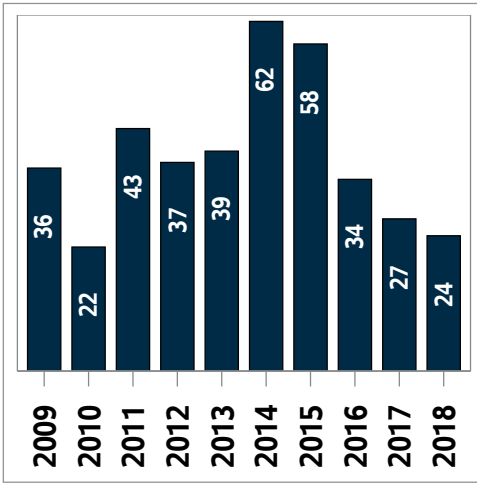
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1249
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

### Apartment-Style

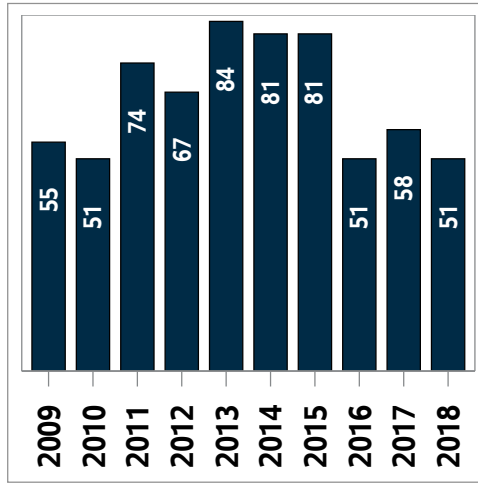
Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1234
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	9
Wastewater Disposal	Municipal sewers

# BURLINGTON (34) MLS® Residential Market Activity

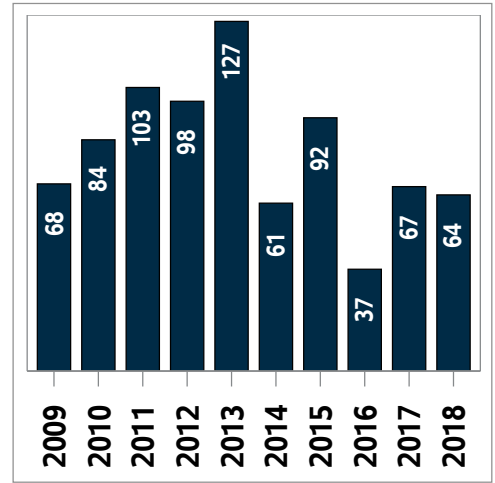
Sales Activity (September only)



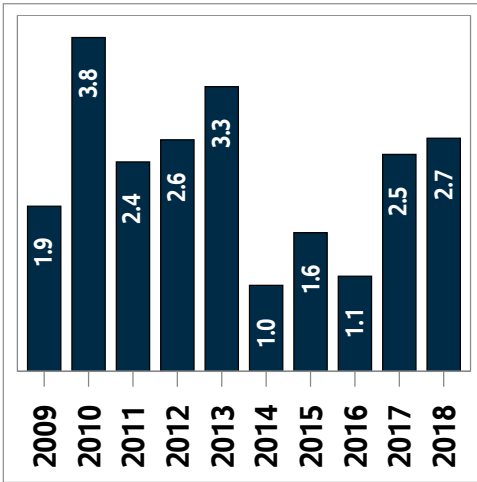
New Listings (September only)



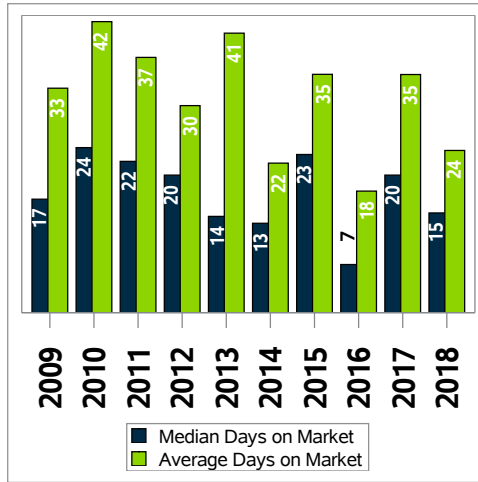
Active Listings (September only)



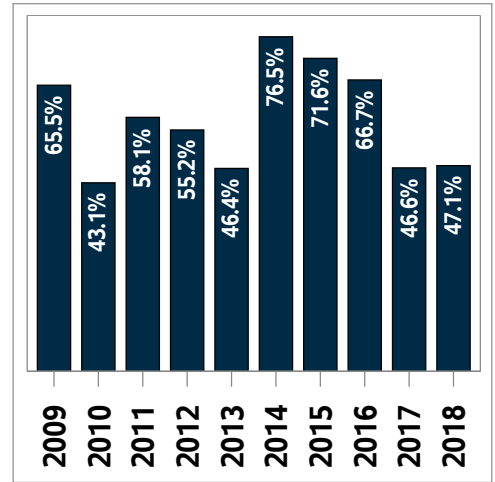
Months of Inventory (September only)



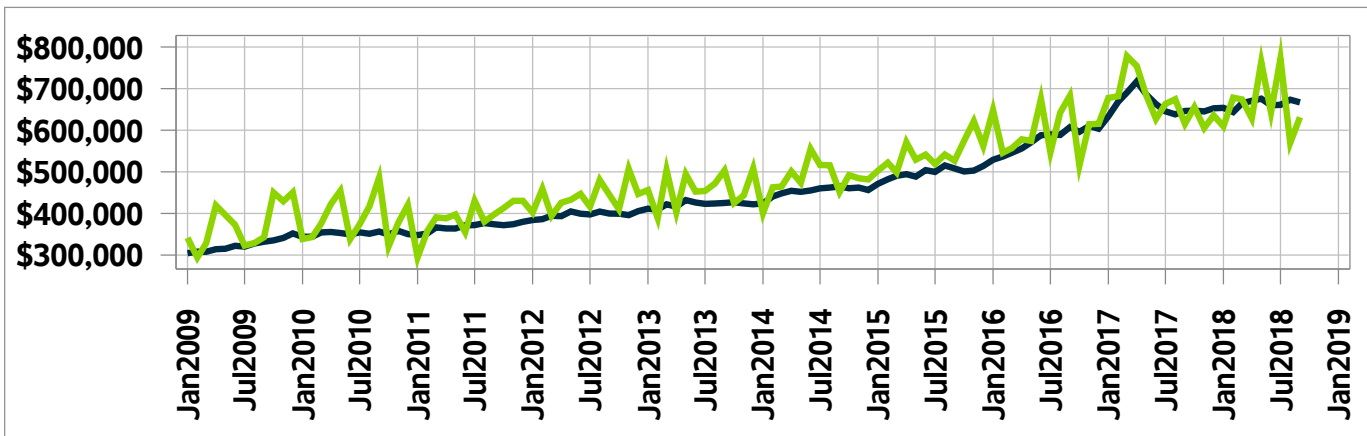
Days on Market (September only)



Sales to New Listings Ratio (September only)

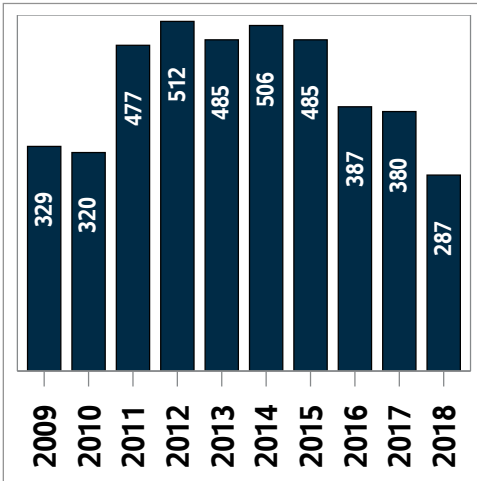


## MLS® HPI Composite Benchmark Price and Average Price

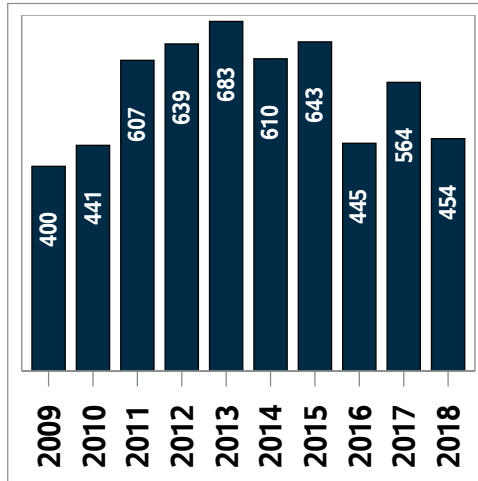


# BURLINGTON (34) MLS® Residential Market Activity

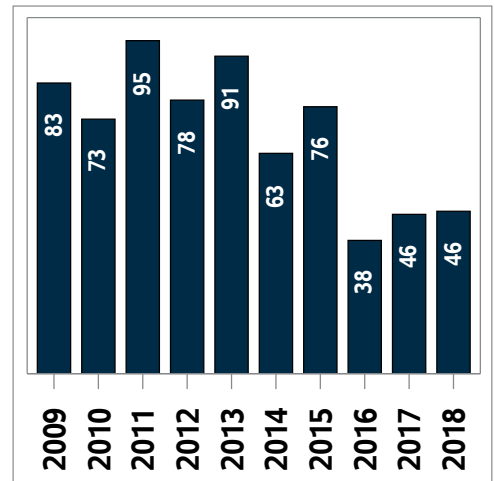
**Sales Activity**  
(September Year-to-date)



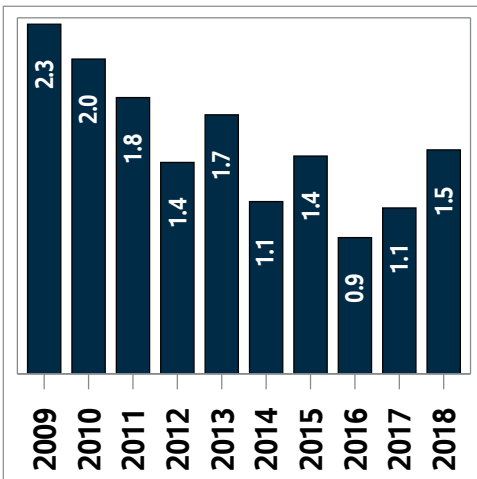
**New Listings**  
(September Year-to-date)



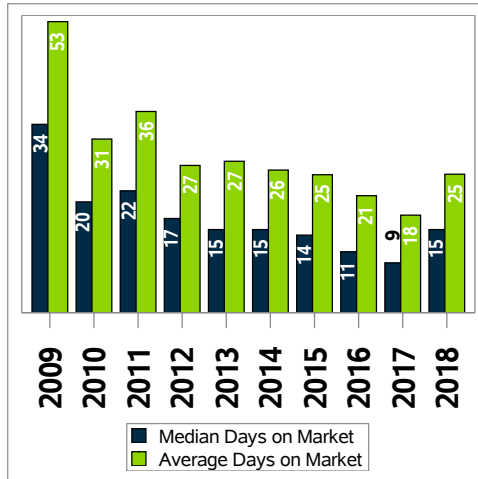
**Active Listings**<sup>1</sup>  
(September Year-to-date)



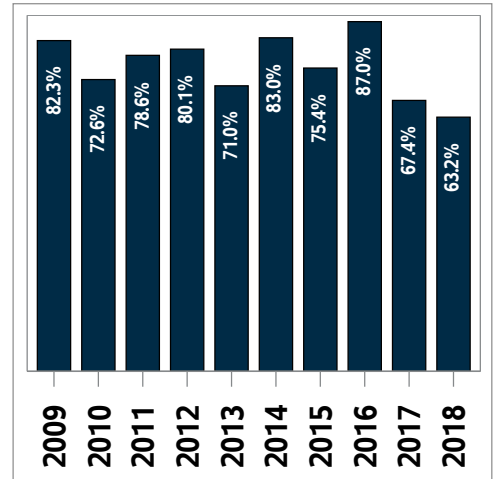
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (34)

### MLS® Residential Market Activity

Actual	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	24	-11.1	-29.4	-58.6	-38.5	-44.2	-44.2
Dollar Volume	\$15,150,188	-8.8	-34.8	-50.4	-22.8	-11.4	5.5
New Listings	51	-12.1	0.0	-37.0	-39.3	-31.1	-45.2
Active Listings	64	-4.5	73.0	-30.4	-49.6	-37.9	-61.2
Sales to New Listings Ratio <sup>1</sup>	47.1	46.6	66.7	71.6	46.4	58.1	46.2
Months of Inventory <sup>2</sup>	2.7	2.5	1.1	1.6	3.3	2.4	3.8
Average Price	\$631,258	2.6	-7.6	19.8	25.4	58.8	89.0
Median Price	\$589,444	1.1	-3.4	31.7	32.5	68.4	103.3
Sales to List Price Ratio	99.6	97.8	98.8	98.4	99.0	98.9	97.4
Median Days on Market	14.5	20.0	7.0	23.0	14.0	22.0	48.0
Average Days on Market	23.6	34.6	17.7	34.7	40.6	37.1	56.6

Year-to-date	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	287	-24.5	-25.8	-40.8	-40.8	-39.8	-40.9
Dollar Volume	\$191,877,385	-27.0	-17.4	-25.1	-14.1	5.7	16.2
New Listings	454	-19.5	2.0	-29.4	-33.5	-25.2	-40.3
Active Listings <sup>3</sup>	46	2.0	21.9	-39.2	-48.8	-51.2	-69.0
Sales to New Listings Ratio <sup>4</sup>	63.2	67.4	87.0	75.4	71.0	78.6	63.9
Months of Inventory <sup>5</sup>	1.5	1.1	0.9	1.4	1.7	1.8	2.8
Average Price	\$668,562	-3.4	11.4	26.6	45.1	75.6	96.8
Median Price	\$618,000	-3.4	14.4	33.6	52.6	80.5	108.1
Sales to List Price Ratio	98.6	103.8	100.3	99.0	98.7	97.9	97.6
Median Days on Market	15.0	9.0	11.0	14.0	15.0	22.0	31.5
Average Days on Market	25.0	17.6	21.1	24.9	27.3	36.3	43.4

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

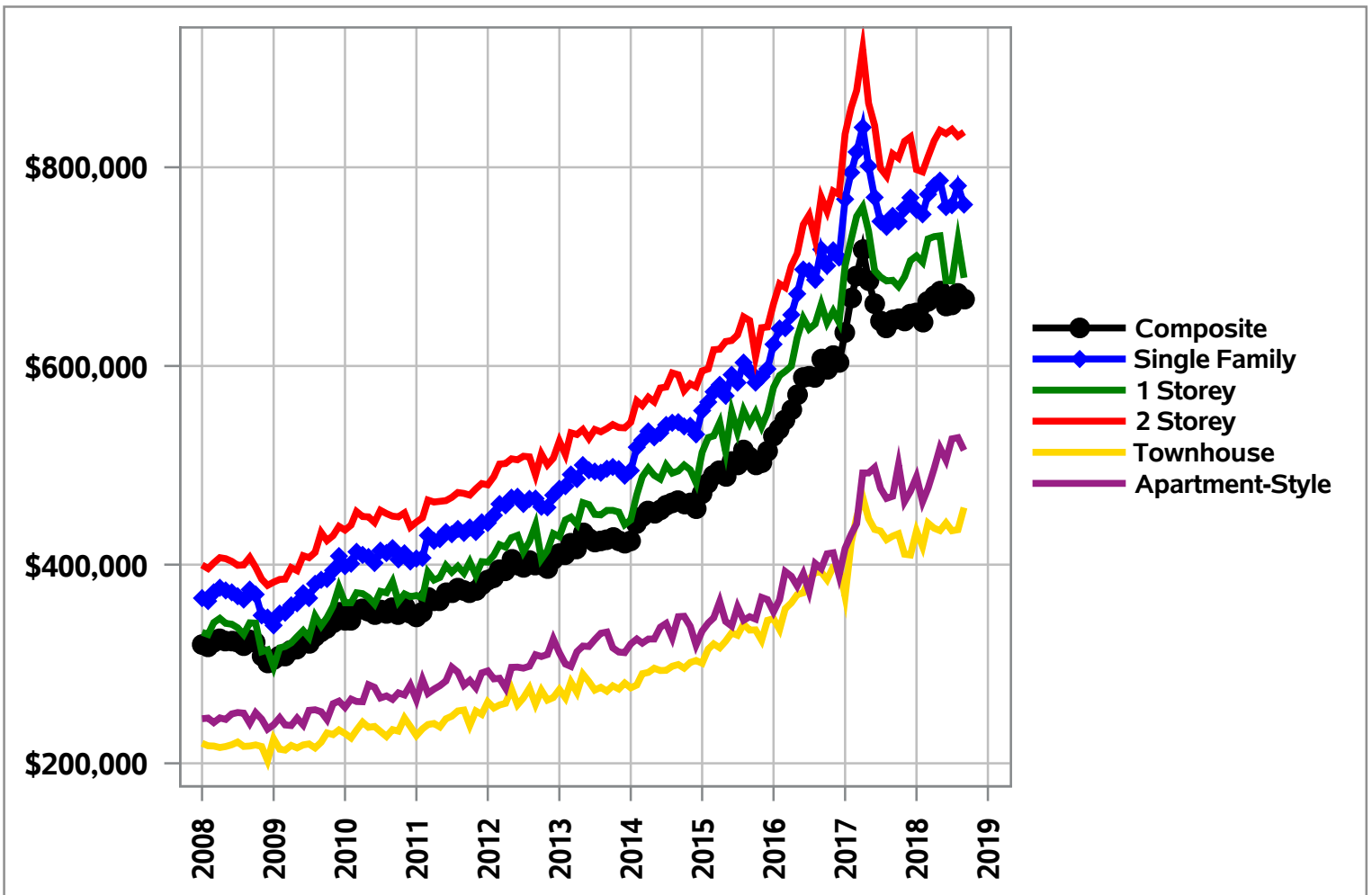
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (34) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$666,900	-1.0	1.1	0.3	3.2	31.3	56.8
Single Family	\$762,400	-2.4	0.3	-1.3	1.5	28.2	53.6
One Storey	\$688,700	-5.2	0.4	-5.4	0.4	27.0	51.5
Two Storey	\$835,500	0.5	0.2	3.1	2.7	29.4	55.6
Townhouse	\$457,400	5.1	3.5	3.5	6.7	36.9	67.8
Apartment-Style	\$515,100	-2.4	2.0	8.0	9.9	48.2	55.1

### MLS® HPI Benchmark Price



# BURLINGTON (34)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1330
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6120
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## BURLINGTON (34)

### MLS® HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1234
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6240
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1946
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	1
Total Number Of Rooms	13
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (34)

## MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

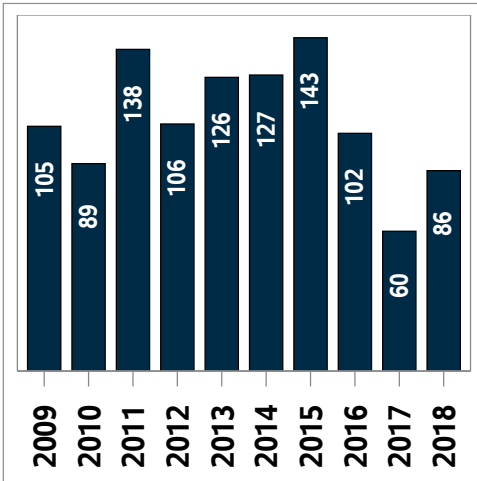
### Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1232
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Wastewater Disposal	Municipal sewers

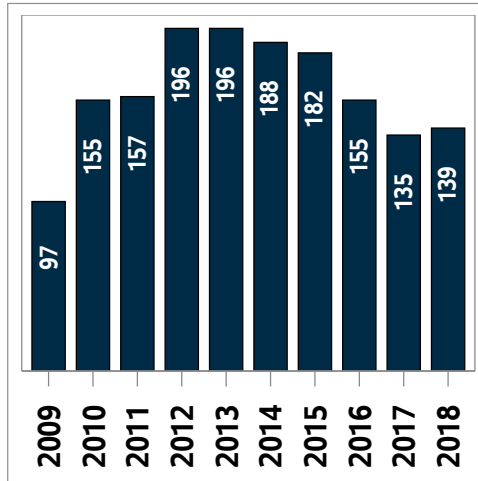


# BURLINGTON (35) MLS® Residential Market Activity

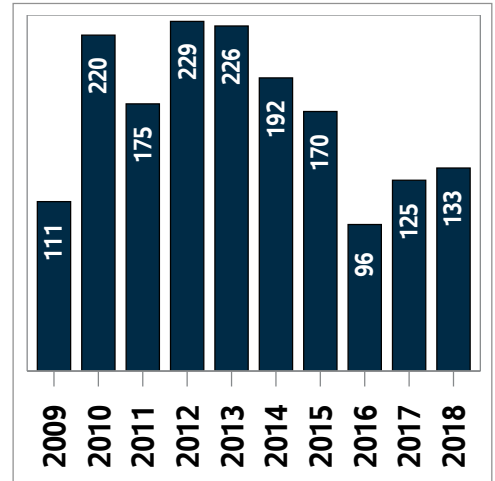
Sales Activity  
(September only)



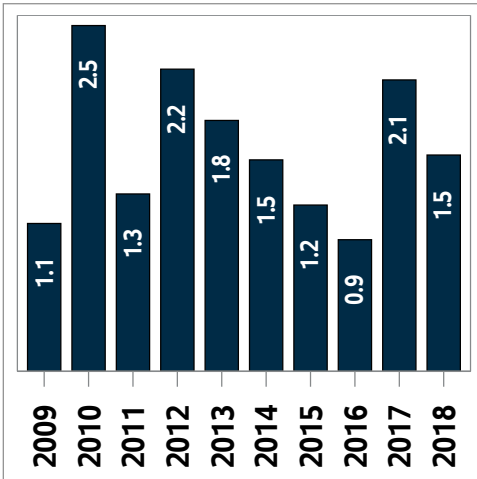
New Listings  
(September only)



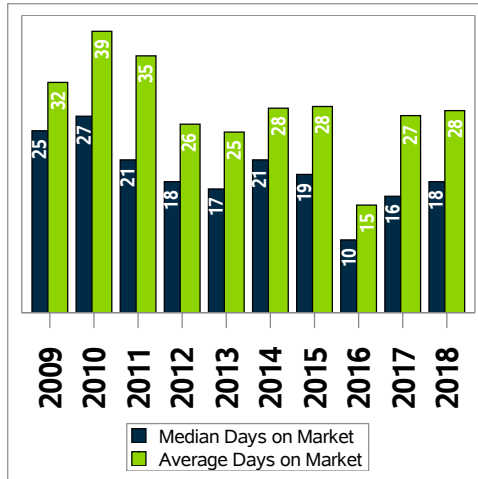
Active Listings  
(September only)



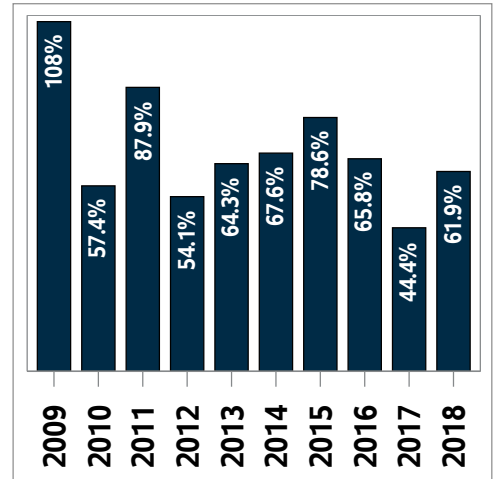
Months of Inventory  
(September only)



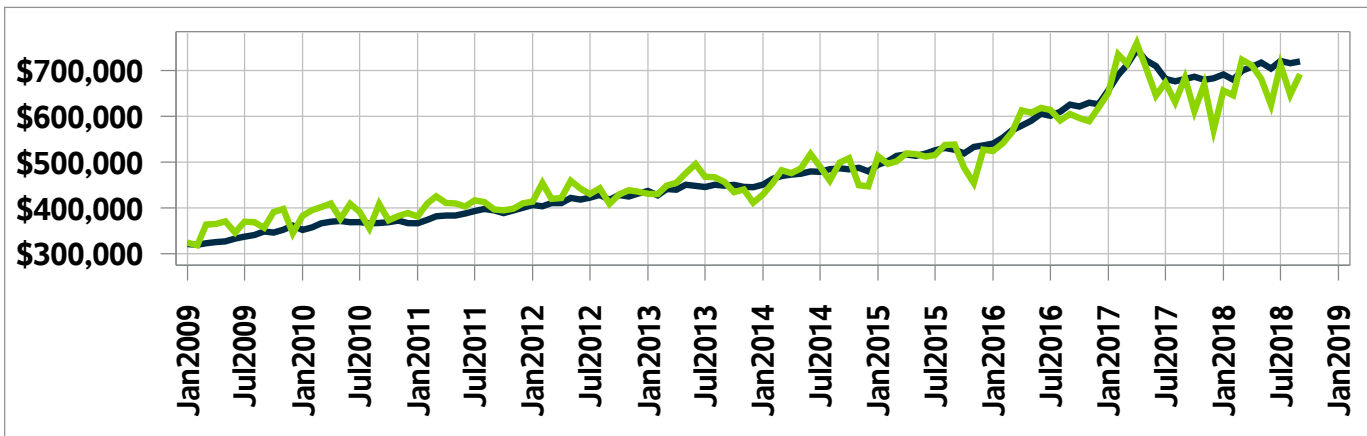
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)

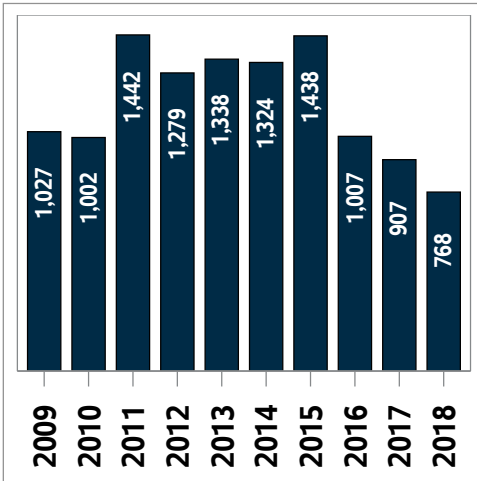


## MLS® HPI Composite Benchmark Price and Average Price

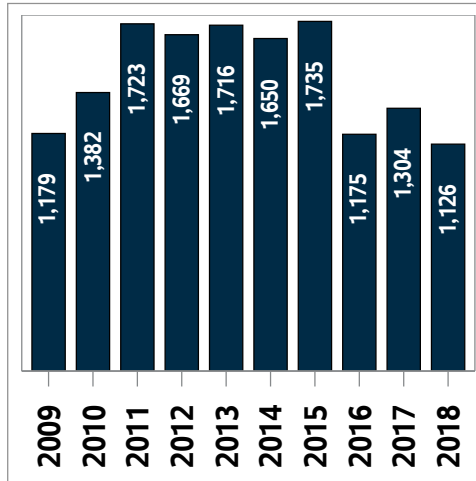


# BURLINGTON (35) MLS® Residential Market Activity

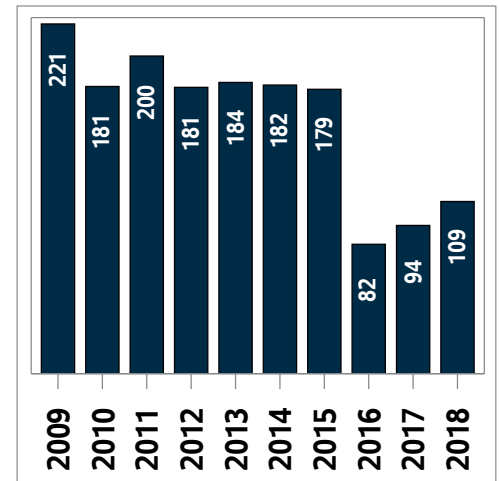
**Sales Activity**  
(September Year-to-date)



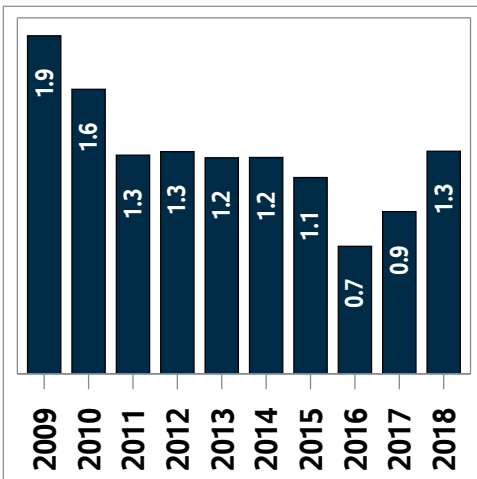
**New Listings**  
(September Year-to-date)



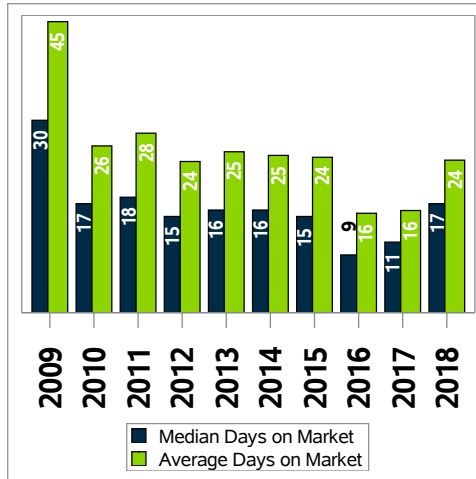
**Active Listings**<sup>1</sup>  
(September Year-to-date)



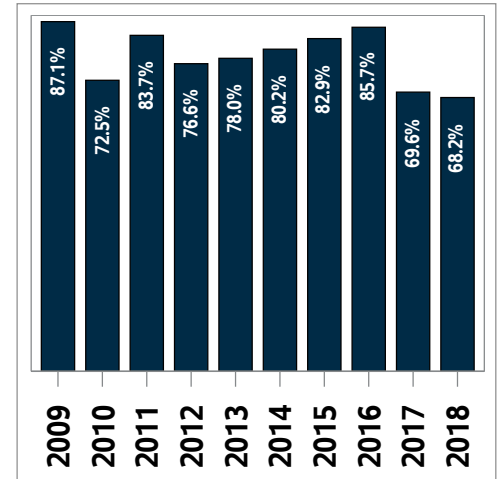
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (35)

### MLS® Residential Market Activity

Actual	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	86	43.3	-15.7	-39.9	-31.7	-37.7	-43.8
Dollar Volume	\$59,517,700	45.0	-3.6	-22.7	3.4	8.7	14.1
New Listings	139	3.0	-10.3	-23.6	-29.1	-11.5	-49.1
Active Listings	133	6.4	38.5	-21.8	-41.2	-24.0	-68.3
Sales to New Listings Ratio <sup>1</sup>	61.9	44.4	65.8	78.6	64.3	87.9	56.0
Months of Inventory <sup>2</sup>	1.5	2.1	0.9	1.2	1.8	1.3	2.7
Average Price	\$692,066	1.2	14.4	28.5	51.6	74.5	102.9
Median Price	\$630,000	-3.6	11.5	22.3	51.2	76.5	111.1
Sales to List Price Ratio	98.4	98.8	102.7	98.8	98.2	98.1	96.4
Median Days on Market	18.0	16.0	10.0	19.0	17.0	21.0	38.0
Average Days on Market	27.8	27.1	14.8	28.3	24.8	35.3	47.9

Year-to-date	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	768	-15.3	-23.7	-46.6	-42.6	-46.7	-49.8
Dollar Volume	\$521,902,227	-17.4	-12.9	-29.8	-15.6	-11.6	-2.4
New Listings	1,126	-13.7	-4.2	-35.1	-34.4	-34.6	-50.1
Active Listings <sup>3</sup>	109	16.2	33.1	-39.4	-40.9	-45.8	-72.9
Sales to New Listings Ratio <sup>4</sup>	68.2	69.6	85.7	82.9	78.0	83.7	67.7
Months of Inventory <sup>5</sup>	1.3	0.9	0.7	1.1	1.2	1.3	2.4
Average Price	\$679,560	-2.4	14.3	31.5	47.1	66.0	94.3
Median Price	\$635,000	-4.1	11.4	32.3	48.7	72.6	100.9
Sales to List Price Ratio	98.4	103.7	102.1	99.2	98.5	98.4	97.5
Median Days on Market	17.0	11.0	9.0	15.0	16.0	18.0	28.0
Average Days on Market	23.8	15.9	15.5	24.2	25.1	28.0	39.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

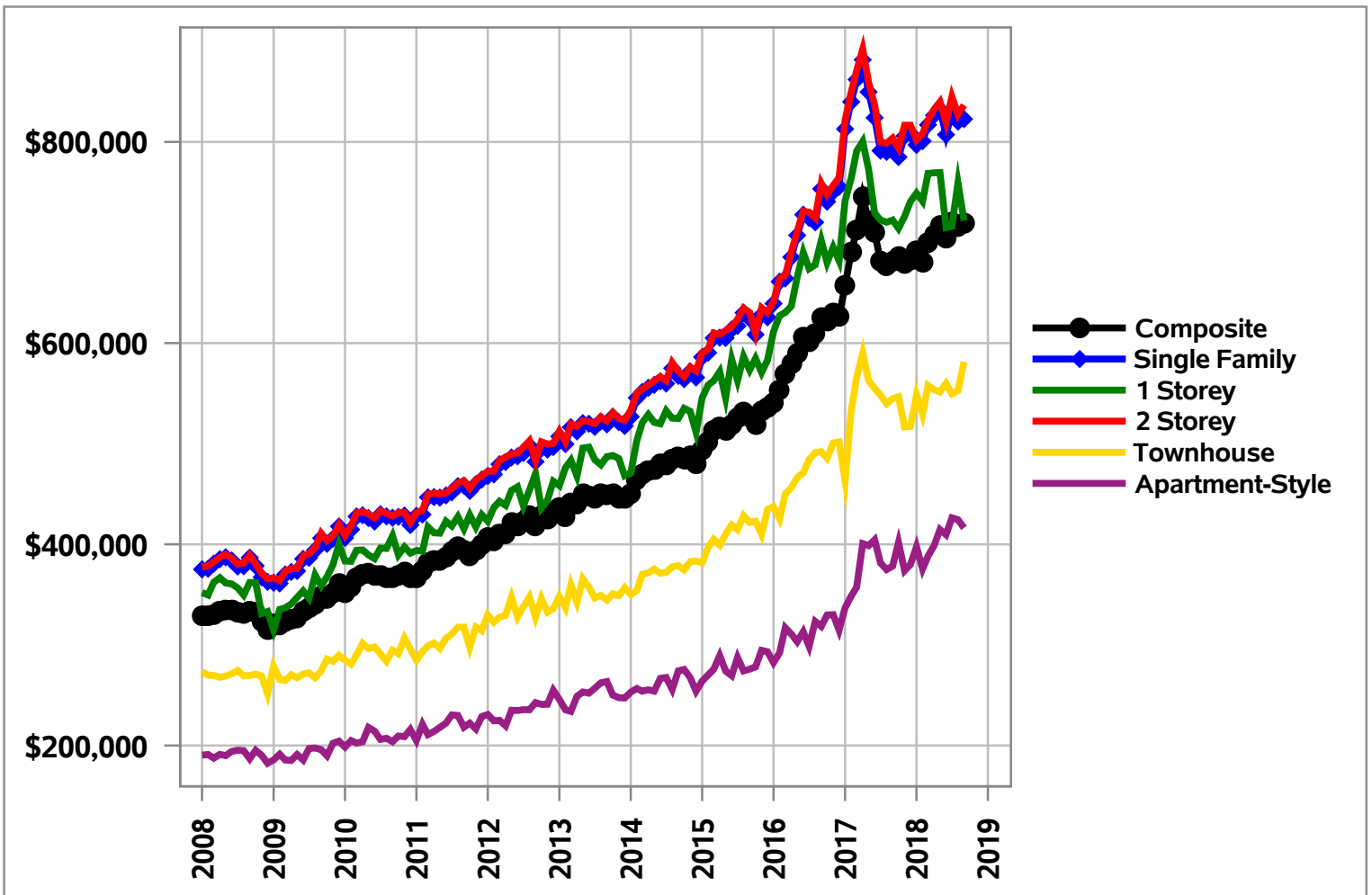
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (35) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$719,800	0.5	2.2	2.9	5.6	36.6	60.5
Single Family	\$822,700	0.3	1.9	0.7	3.5	31.8	58.5
One Storey	\$721,700	-5.0	1.0	-6.1	-0.1	25.9	48.2
Two Storey	\$836,600	1.1	2.1	1.8	4.1	32.7	60.1
Townhouse	\$581,400	5.2	3.9	4.2	6.7	37.8	68.7
Apartment-Style	\$416,300	-1.9	1.6	7.2	10.0	50.9	57.9

### MLS® HPI Benchmark Price



# BURLINGTON (35)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1631
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3685
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (35)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1323
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1695
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3574
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# BURLINGTON (35)

## MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1279
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

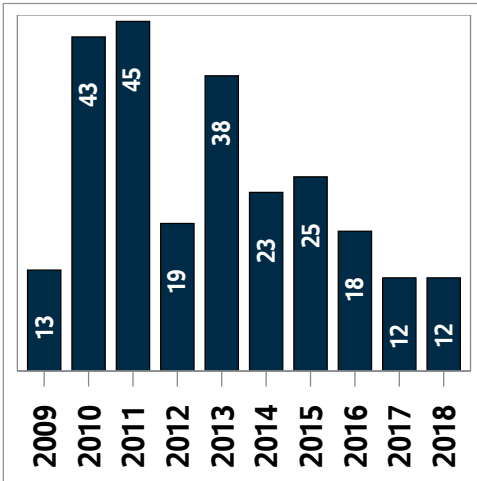
### Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	977
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Municipal sewers

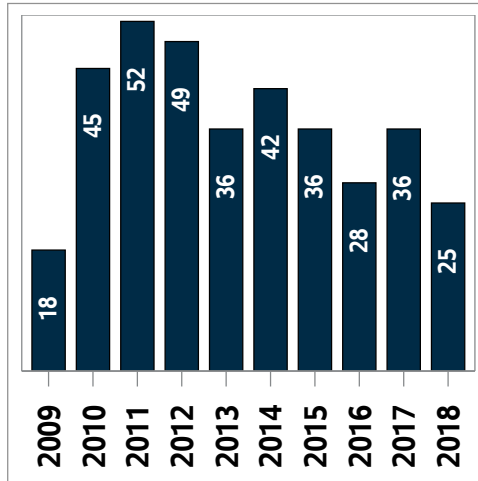
# BURLINGTON (36)

## MLS® Residential Market Activity

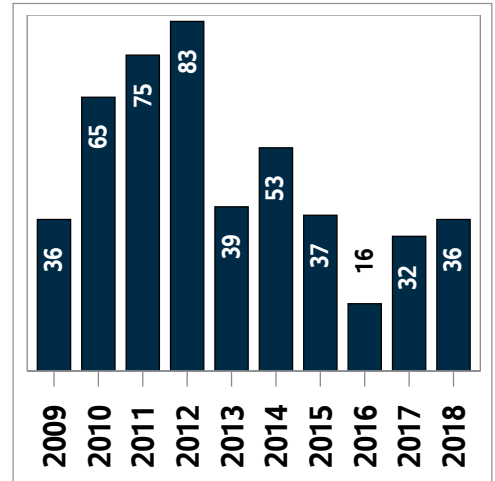
Sales Activity  
(September only)



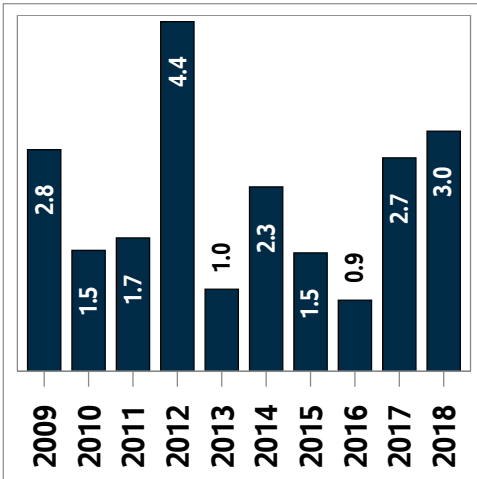
New Listings  
(September only)



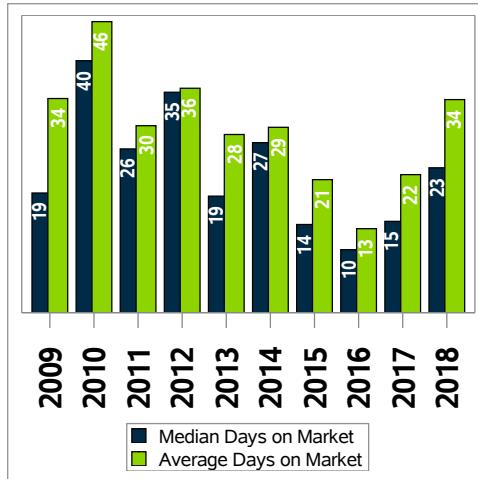
Active Listings  
(September only)



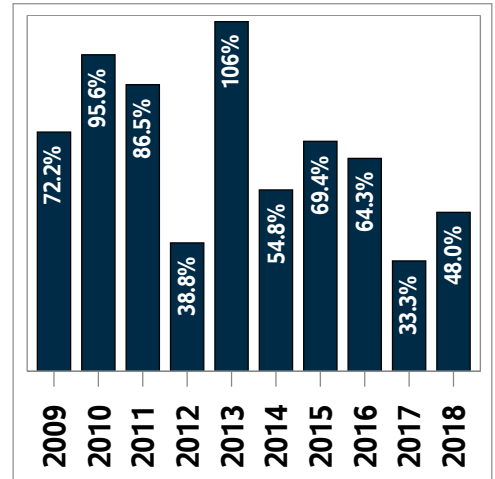
Months of Inventory  
(September only)



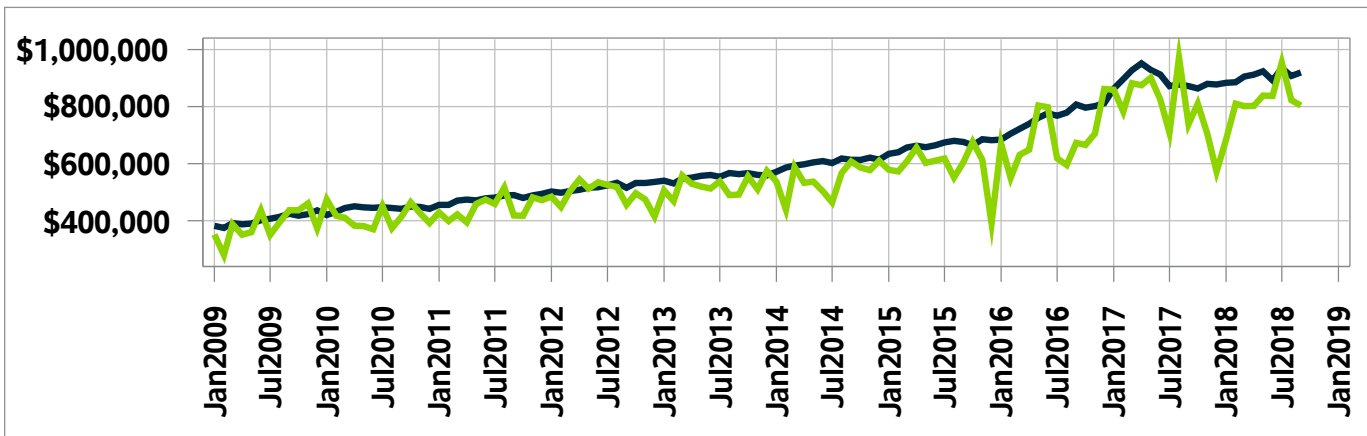
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)



### MLS® HPI Composite Benchmark Price and Average Price

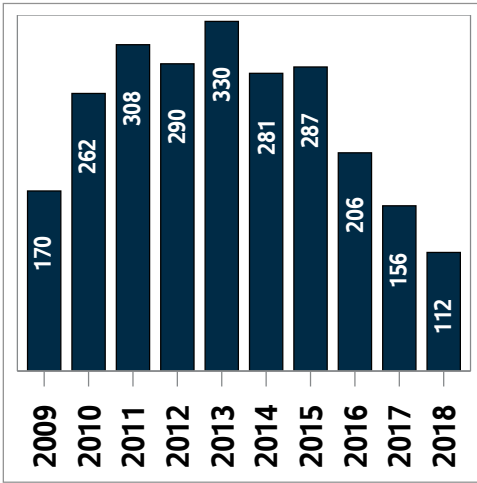




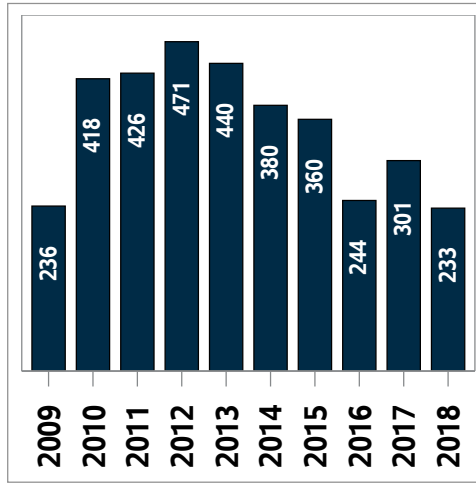
# BURLINGTON (36)

## MLS® Residential Market Activity

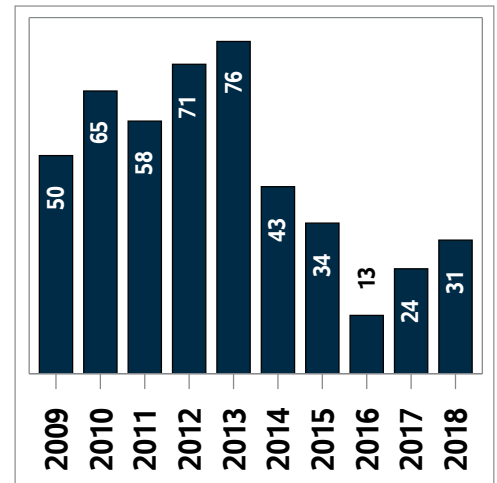
**Sales Activity**  
(September Year-to-date)



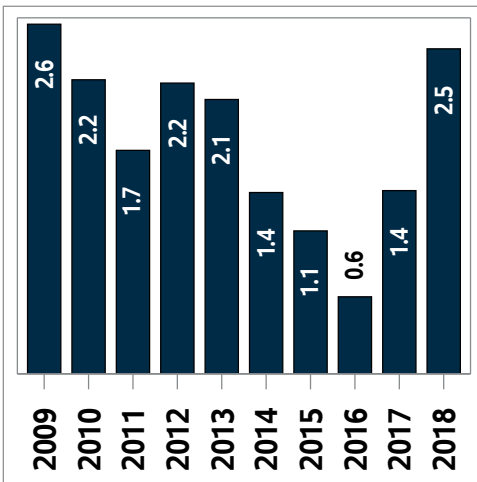
**New Listings**  
(September Year-to-date)



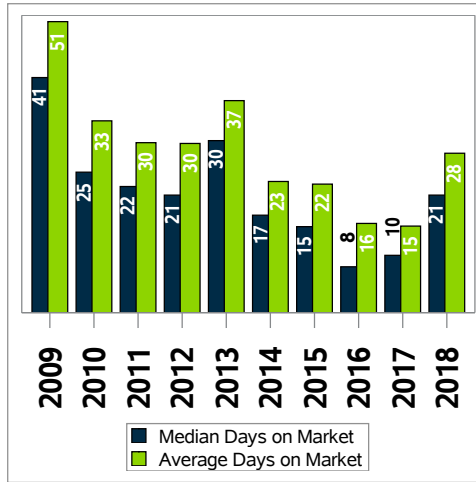
**Active Listings**<sup>1</sup>  
(September Year-to-date)



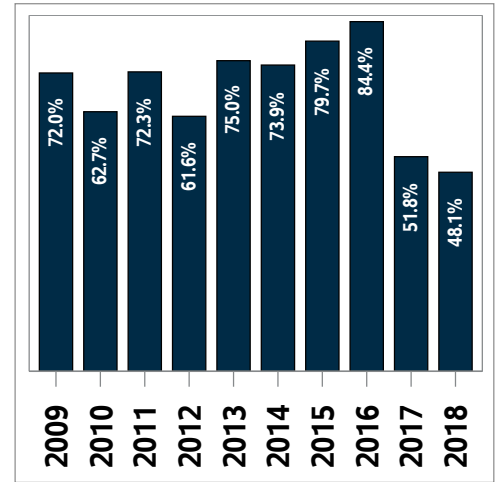
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## BURLINGTON (36)

### MLS® Residential Market Activity

Actual	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	12	0.0	-33.3	-52.0	-68.4	-73.3	300.0
Dollar Volume	\$9,647,000	8.9	-20.4	-36.3	-48.4	-48.7	781.0
New Listings	25	-30.6	-10.7	-30.6	-30.6	-51.9	212.5
Active Listings	36	12.5	125.0	-2.7	-7.7	-52.0	157.1
Sales to New Listings Ratio <sup>1</sup>	48.0	33.3	64.3	69.4	105.6	86.5	37.5
Months of Inventory <sup>2</sup>	3.0	2.7	0.9	1.5	1.0	1.7	4.7
Average Price	\$803,917	8.9	19.5	32.7	63.5	92.2	120.3
Median Price	\$790,000	6.5	22.4	32.8	61.9	89.0	129.3
Sales to List Price Ratio	98.0	97.3	100.1	99.1	97.7	98.1	96.5
Median Days on Market	23.0	14.5	10.0	14.0	18.5	26.0	20.0
Average Days on Market	33.8	21.9	13.3	21.1	28.3	29.7	23.7

Year-to-date	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	112	-28.2	-45.6	-61.0	-66.1	-63.6	489.5
Dollar Volume	\$91,866,800	-30.9	-34.4	-47.0	-45.8	-32.3	1,216.6
New Listings	233	-22.6	-4.5	-35.3	-47.0	-45.3	385.4
Active Listings <sup>3</sup>	31	27.3	129.2	-11.3	-59.8	-47.1	177.8
Sales to New Listings Ratio <sup>4</sup>	48.1	51.8	84.4	79.7	75.0	72.3	39.6
Months of Inventory <sup>5</sup>	2.5	1.4	0.6	1.1	2.1	1.7	5.2
Average Price	\$820,239	-3.8	20.7	35.8	59.7	86.1	123.4
Median Price	\$864,500	0.2	25.1	44.1	60.1	104.4	147.0
Sales to List Price Ratio	97.3	102.3	100.9	98.3	97.2	98.0	97.8
Median Days on Market	20.5	10.0	8.0	15.0	30.0	22.0	41.0
Average Days on Market	27.8	15.1	15.6	22.4	37.0	29.6	43.9

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

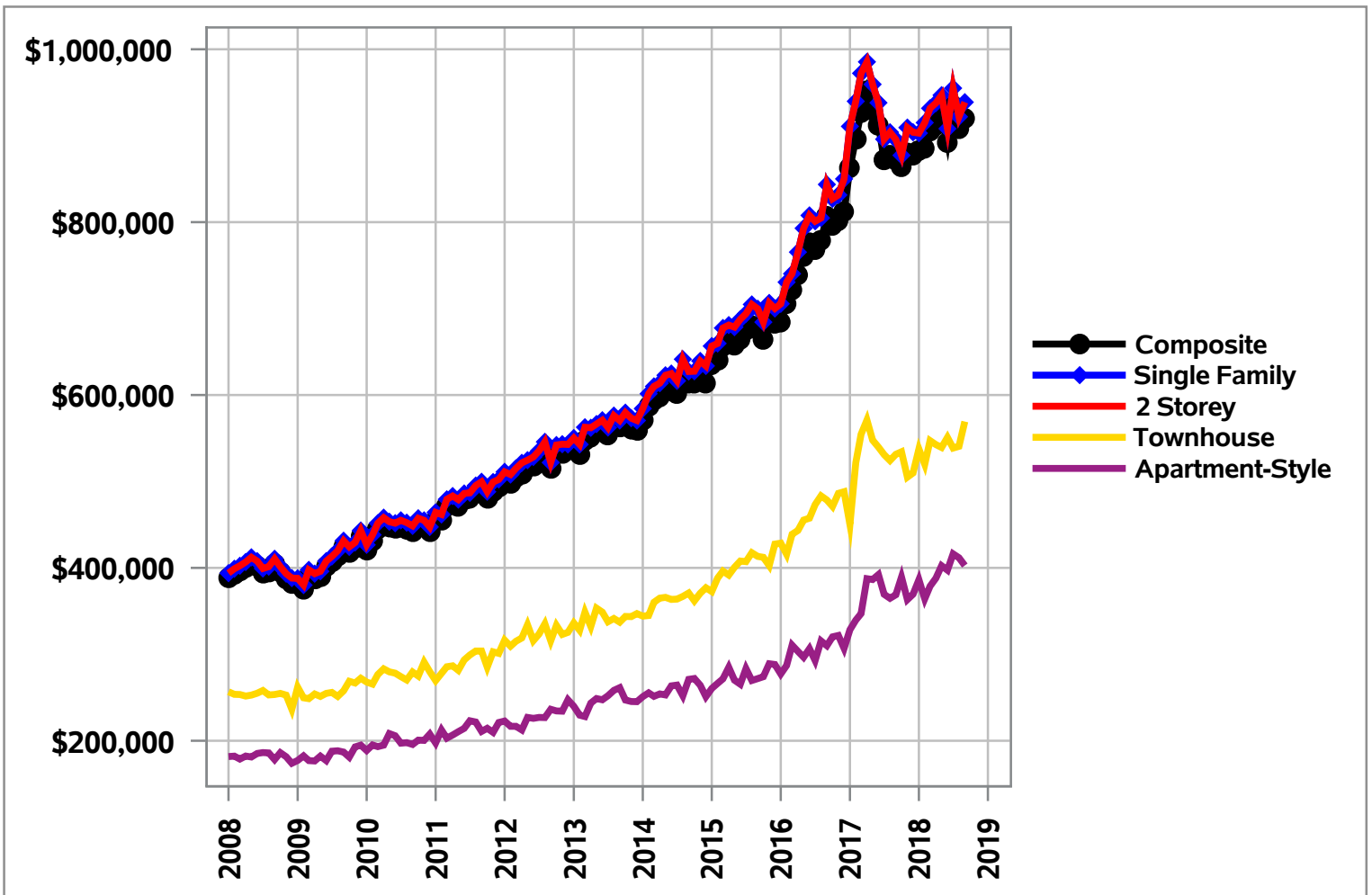
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (36) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$919,700	1.4	3.1	1.6	5.5	36.1	63.3
Single Family	\$938,800	1.8	3.4	0.8	4.8	34.2	64.6
One Storey							
Two Storey	\$938,800	1.8	3.4	0.8	4.8	34.2	64.6
Townhouse	\$569,300	5.3	3.3	4.0	7.1	37.7	68.8
Apartment-Style	\$402,700	-2.2	1.3	6.3	9.2	48.1	54.1

### MLS® HPI Benchmark Price



# BURLINGTON (36)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1685
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1795
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## BURLINGTON (36)

### MLS® HPI Benchmark Descriptions

#### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1799
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3060
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Wastewater Disposal	Municipal sewers

# BURLINGTON (36)

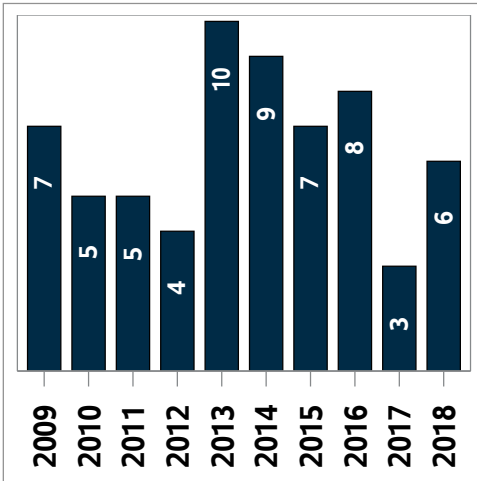
## MLS® HPI Benchmark Descriptions

### Apartment-Style

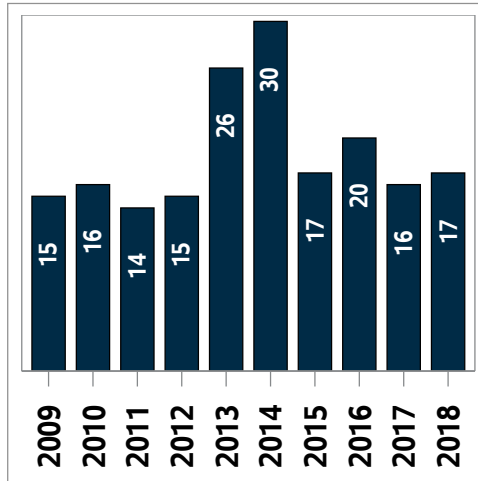
Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	786
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

# BURLINGTON (38) MLS® Residential Market Activity

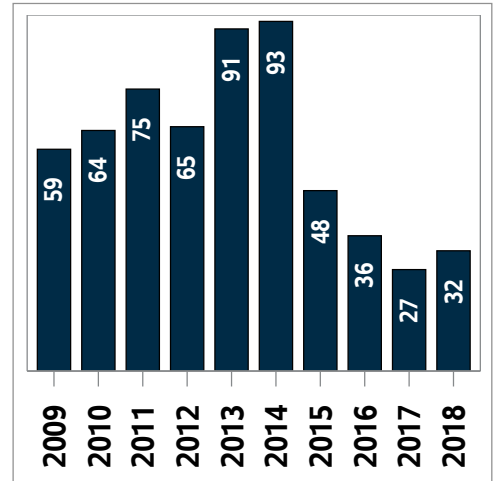
Sales Activity  
(September only)



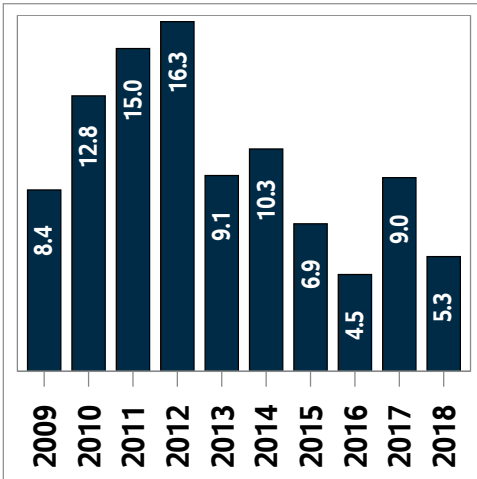
New Listings  
(September only)



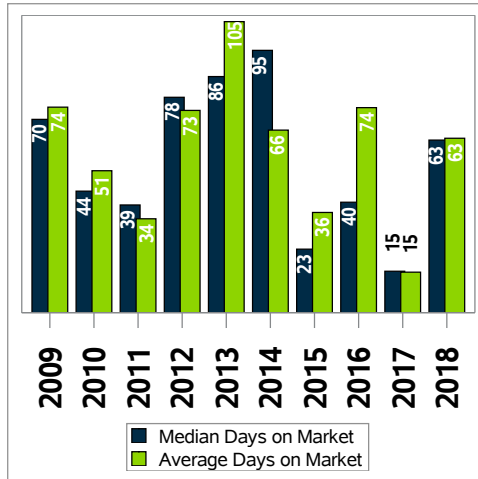
Active Listings  
(September only)



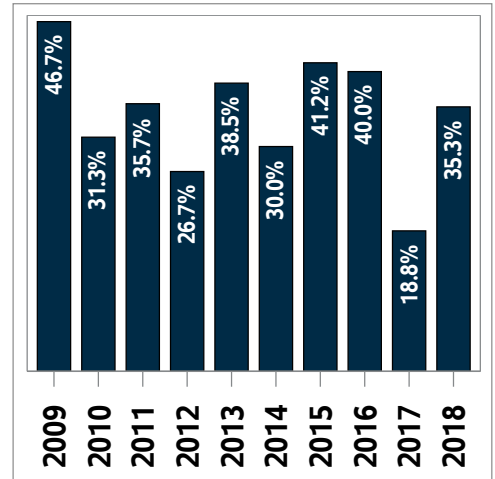
Months of Inventory  
(September only)



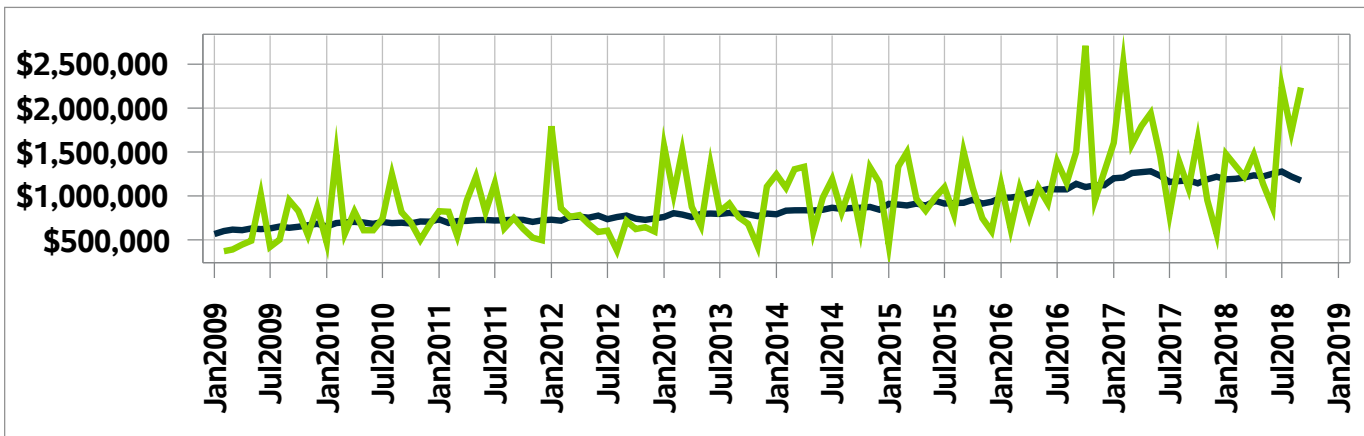
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)



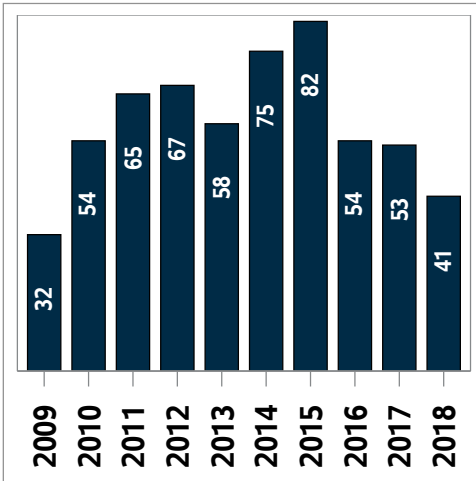
## MLS® HPI Composite Benchmark Price and Average Price



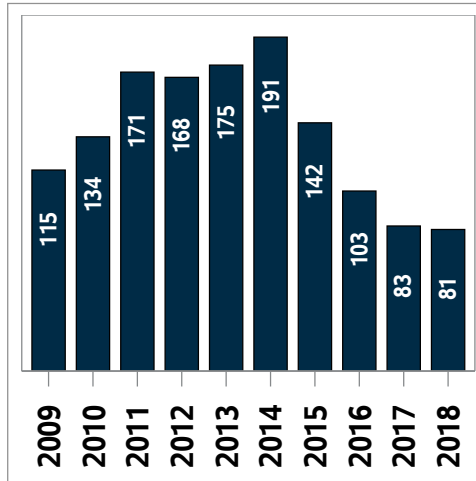
# BURLINGTON (38)

## MLS® Residential Market Activity

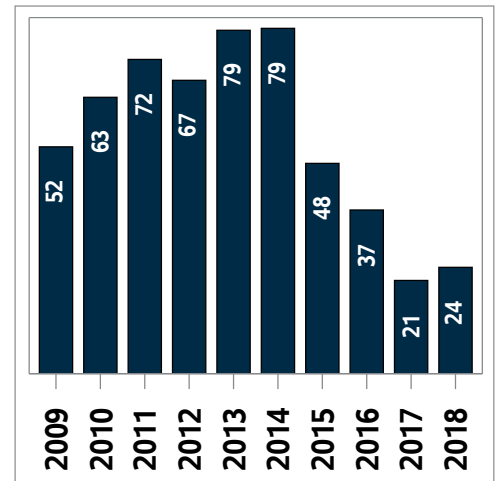
**Sales Activity**  
(September Year-to-date)



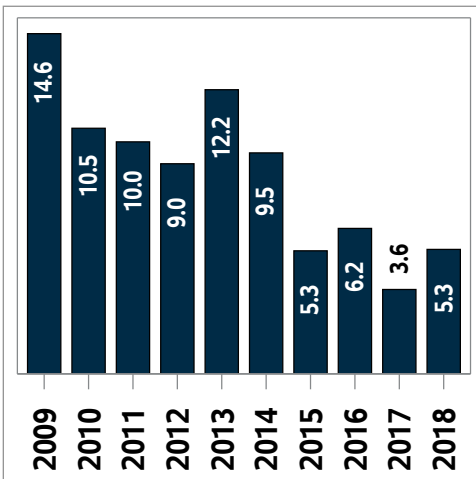
**New Listings**  
(September Year-to-date)



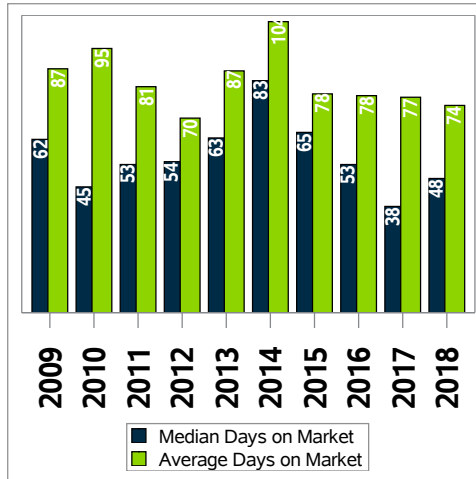
**Active Listings**<sup>1</sup>  
(September Year-to-date)



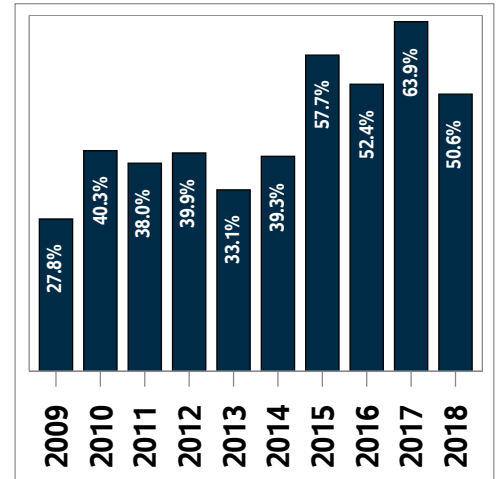
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month



## BURLINGTON (38)

### MLS® Residential Market Activity

Actual	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	6	100.0	-25.0	-14.3	-40.0	20.0	50.0
Dollar Volume	\$13,405,000	311.2	11.6	27.0	77.2	257.9	87.3
New Listings	17	6.3	-15.0	0.0	-34.6	21.4	112.5
Active Listings	32	18.5	-11.1	-33.3	-64.8	-57.3	10.3
Sales to New Listings Ratio <sup>1</sup>	35.3	18.8	40.0	41.2	38.5	35.7	50.0
Months of Inventory <sup>2</sup>	5.3	9.0	4.5	6.9	9.1	15.0	7.3
Average Price	\$2,234,167	105.6	48.8	48.1	195.4	198.3	24.9
Median Price	\$1,887,500	57.9	61.8	137.4	243.8	169.6	100.5
Sales to List Price Ratio	94.9	94.2	95.6	93.8	93.8	92.9	94.8
Median Days on Market	62.5	15.0	40.0	23.0	85.5	39.0	37.0
Average Days on Market	63.2	14.7	74.3	36.3	105.4	34.0	50.3

Year-to-date	September 2018	Compared to <sup>6</sup>					
		September 2017	September 2016	September 2015	September 2013	September 2011	September 2008
Sales Activity	41	-22.6	-24.1	-50.0	-29.3	-36.9	78.3
Dollar Volume	\$62,544,710	-32.4	5.9	-27.7	16.5	6.6	102.9
New Listings	81	-2.4	-21.4	-43.0	-53.7	-52.6	17.4
Active Listings <sup>3</sup>	24	14.1	-35.0	-49.4	-69.0	-66.2	-3.5
Sales to New Listings Ratio <sup>4</sup>	50.6	63.9	52.4	57.7	33.1	38.0	33.3
Months of Inventory <sup>5</sup>	5.3	3.6	6.2	5.3	12.2	10.0	9.9
Average Price	\$1,525,481	-12.6	39.5	44.7	64.8	69.0	13.8
Median Price	\$1,215,000	-13.8	24.0	40.8	64.2	56.8	47.3
Sales to List Price Ratio	93.6	96.8	96.0	95.6	93.3	95.0	97.8
Median Days on Market	48.0	38.0	53.0	64.5	62.5	53.0	36.0
Average Days on Market	74.1	77.1	77.6	78.3	86.5	80.8	55.7

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

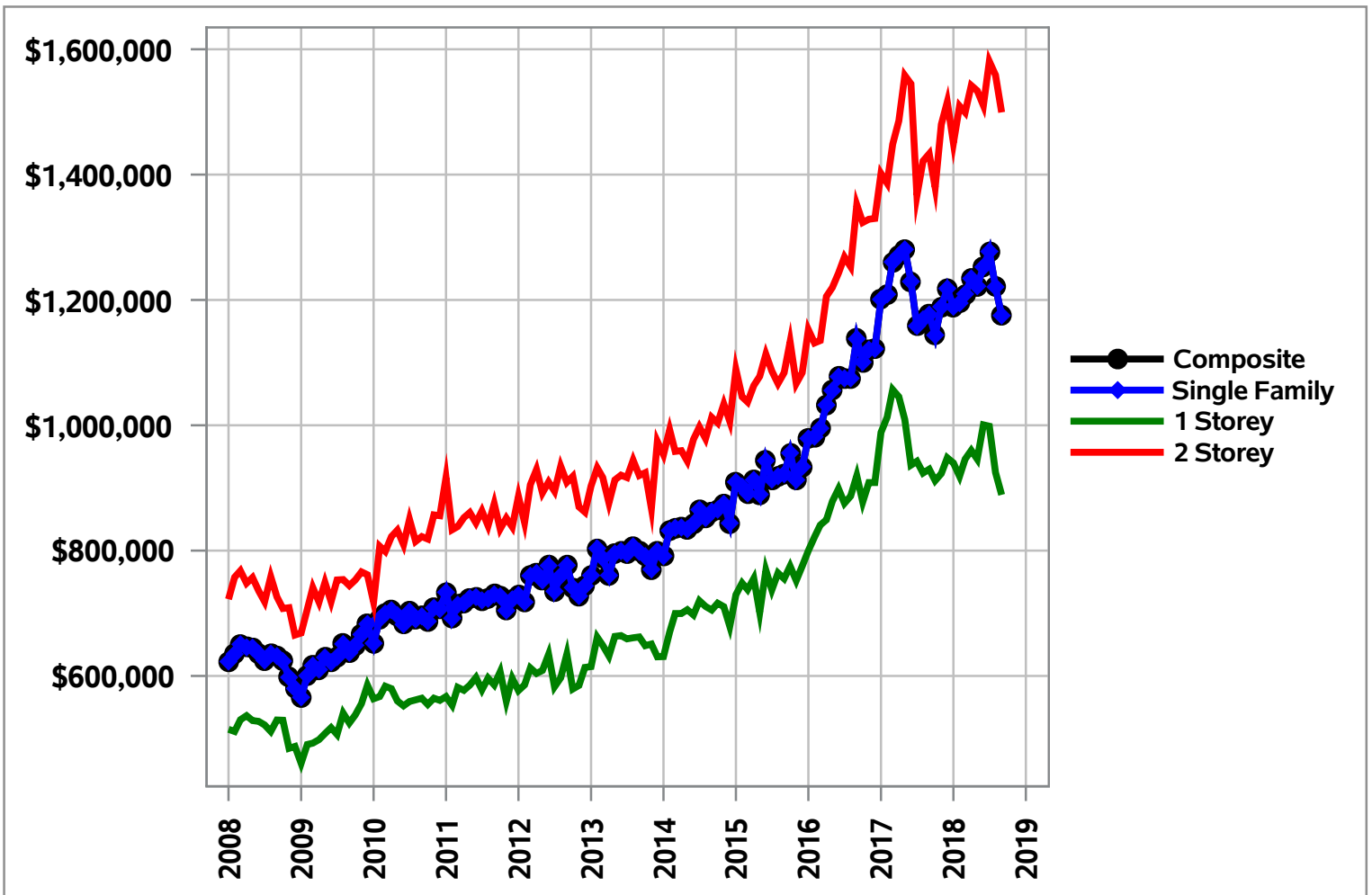
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## BURLINGTON (38) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$1,175,100	-3.7	-6.2	-2.8	-0.1	27.5	47.2
Single Family	\$1,175,100	-3.7	-6.2	-2.8	-0.1	27.5	47.2
One Storey	\$889,000	-3.9	-11.2	-6.0	-4.4	17.7	34.2
Two Storey	\$1,499,300	-3.8	-0.7	0.0	4.6	38.3	63.0
Townhouse							
Apartment-Style							

### MLS® HPI Benchmark Price



# BURLINGTON (38)

## MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	13
Type Of Foundation	Basement
Wastewater Disposal	Private

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	45234
Number of Fireplaces	1
Total Number Of Rooms	13
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private

# BURLINGTON (38)

## MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1703
Half Bathrooms	0
Heating	Forced air
Lot Size	43188
Number of Fireplaces	1
Total Number Of Rooms	12
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Well
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2857
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	56534
Number of Fireplaces	2
Total Number Of Rooms	15
Type Of Foundation	Basement
Type of Property	Detached
Wastewater Disposal	Private