



Boost Your Referral Pool with the ABR® Course

(ABR)

ABR® - Accredited Buyer's Representative

Get accredited as an ABR® - Accredited Buyer's Representative - and move ahead with this specialized course.

The ABR® course educates and prepares the buyer representative to provide the kind of service and fidelity to buyers which sellers have always wanted. This 2-day classroom course provides techniques, tools and resources to help the real estate professional succeed as a buyer representative. Course content covers agency relationships, negotiation strategies, the advantages of buyer representation from the buyer, seller, listing and selling broker perspectives, and identifying sources of buyer clients.

The in-class format facilitates student interaction for information sharing, discussions and networking, as well as face-to-face communication with the instructor.

Quick Facts

- You join over 40,000 REBAC members who are succeeding as Accredited Buyer Representatives.
- Completion of the ABR® - course is an important first step towards earning the coveted ABR® designation.

Upcoming Course

November 28-29, 2016

RAHB, 505 York Blvd.,
Hamilton, ON

Fee: \$325 + tax

See registration form on
back



Visit the REBAC website for
designation information:
www.rebac.net/abr

Courses leading to the ABR are provided by REIC in partnership with NAR.

Toll free: 1-800-542-7342 | GTA: 416-695-9000 | www.reic.ca



Real Estate Institute of Canada
Institut canadien de l'immeuble



COURSE REGISTRATION FORM

Mr: _____ Ms: _____

Attendee Name: _____

First
Middle
Last

Mailing Address: _____ City: _____

Prov: _____ Postal Code: _____ Email*: _____
*required to send you registration confirmation

Phone (Home): _____ Business: _____ Cell: _____

Employer: _____ Position Title: _____

Course Name: ABR® - Accredited Buyer's Representative® Course Date: (classroom) November 28-29, 2016

Course Location (classroom): RAHB, 505 York Blvd., Hamilton ON

Registration Policy:
 Course registration MUST be accompanied by payment in full. All registration fees MUST include GST/HST. Registrations without tax or full payment cannot be processed.

AIC Member
 REIC Member
 Non-Member
 Amount (\$)

Course Fee: \$325 \$ _____

Subtotal: \$ _____

HST/GST: \$ _____

Total: \$ _____

How did you hear about this course?

REIC Staff
 Chapter
 REIC website
 REIC Member
 Other _____
(please specify)

METHOD OF PAYMENT (You can also register and pay online at www.reic.ca)


 
 Cheque - Please make cheque payable to RAHB

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Credit Card Number Expiry Date

Name on Card

Signature CV# (3 digits on back of card)

PLEASE COMPLETE AND RETURN BY MAIL, FAX OR EMAIL:

Mail: Angela McArthur
 Education/Professional Standards Coordinator
 REALTORS® Association of Hamilton-Burlington
 505 York Blvd., Hamilton, Ontario, L8R 3K4

Fax: 905-529-4349
Email: angelam@rahb.ca

For further information call: 905-529-8101 X 233

Cancellation Policy: Your registration fee will be refunded or transferred at no extra charge upon receipt of written notice of withdrawal, at least thirty days prior to the beginning of the course. After this time, and up to course commencement, the registration fee may only be transferred, at an additional processing fee of \$150.00 plus HST/GST. The tuition fee may then be applied toward any course offered by RAHB, within a one-year period. Once the course has begun, no refund or transfer of fees is permitted.