



# The Essential Credential for Seller Representation-SRS!

## SRS - Seller Representative Specialist

(SRS)

Ready to achieve a new level of professional growth and recognition? The SRS course elevates professional standards, enhances individual performance, and recognizes real estate professionals who demonstrate the knowledge and skills essential in professionally and ethically representing sellers.

Regardless of how long you have been in the business, working with sellers is the primary focus for agents across the country. Whether you are new to the industry or a seasoned veteran, the SRS Course will redefine your 'normal' and reinvent the way you represent sellers. You will learn tips and tools that will equip you to list in today's marketplace.

The 2-day course provides a comprehensive foundation of skill development, training and resources to help real estate professionals represent the interests of sellers in today's marketplace.

### Students Learn To:

- Increase listings and grow their business
- Demonstrate and communicate their value package to seller clients
- Understand and apply the Code of Ethics & Standards of Practice
- Understand and apply methods, tools, and techniques to provide the support and services that sellers want and need

### Upcoming Course

November 23-24, 2015  
9am-4:30pm

RAHB, 505 York Blvd.,  
Hamilton, Ontario, L8R 3K4

Fee: \$299+ tax

See registration form on back



Visit the NAR website for full designation information:  
[www.realtor.org](http://www.realtor.org)

Toll free: 1-800-542-7342 | GTA: 416-695-9000 | [www.reic.ca](http://www.reic.ca)



Real Estate Institute of Canada  
Institut canadien de l'immeuble



## COURSE REGISTRATION FORM

Mr: \_\_\_\_\_ Ms: \_\_\_\_\_

Attendee Name: \_\_\_\_\_  
First Middle Last

Mailing Address: \_\_\_\_\_ City: \_\_\_\_\_

Prov: \_\_\_\_\_ Postal Code: \_\_\_\_\_ Email\*: \_\_\_\_\_  
\*required to send you registration confirmation

Phone (Home): \_\_\_\_\_ Business: \_\_\_\_\_ Cell: \_\_\_\_\_

Employer: \_\_\_\_\_ Position Title: \_\_\_\_\_

**Course Name:** SRS - Seller Representative Specialist **Course Date:** (classroom) Nov 23-24, 2015 9am-4:30pm

**Course Location (classroom):** REALTORS® Association of Hamilton-Burlington, 505 York Blvd., Hamilton, Ontario, L8R 3K4

AIC Member     REIC Member     Non-Member

**Amount (\$)**

**Registration Policy:**

Course registration MUST be accompanied by payment in full. All registration fees MUST include GST/HST. Registrations without tax or full payment cannot be processed.

Fee: \$ 299.00

HST/GST: \$ \_\_\_\_\_

**Total:** \$ \_\_\_\_\_

**How did you hear about this course?**

REIC Staff     Chapter     REIC website     REIC Member     Other \_\_\_\_\_  
(please specify)

**METHOD OF PAYMENT** (You can also register and pay online at [www.reic.ca](http://www.reic.ca))

          **Cheque** - Please make cheque payable to RAHB

\_\_\_\_\_  
 Credit Card Number Expiry Date

\_\_\_\_\_  
 Name on Card

\_\_\_\_\_  
 Signature CV# (3 digits on back of card)

**Cancellation Policy:** Your registration fee will be refunded or transferred at no extra charge upon receipt of written notice of withdrawal, at least thirty days prior to the beginning of the course. After this time, and up to course commencement, the registration fee may only be transferred, at an additional processing fee of \$150.00 plus HST/GST. The tuition fee may then be applied toward any course offered by RAHB, within a one-year period. Once the course has begun, no refund or transfer of fees is permitted.

**PLEASE COMPLETE AND RETURN BY MAIL, FAX OR EMAIL:**

**Mail:** Angela McArthur  
 Education/Professional Standards Coordinator  
 REALTORS® Association of Hamilton-Burlington  
 505 York Blvd., Hamilton, Ontario, L8R 3K4

**Fax:** 905-529-4349  
**Email:** [angelam@rahb.ca](mailto:angelam@rahb.ca)

*For further information call: 905-529-8101 X 233*