



Hamilton

DELIVERS

HAMILTON DELIVERS



The Conference Board
of Canada

In 2016, Hamilton was recognized as
“Canada’s Most Diversified Economy”

4th year in a row

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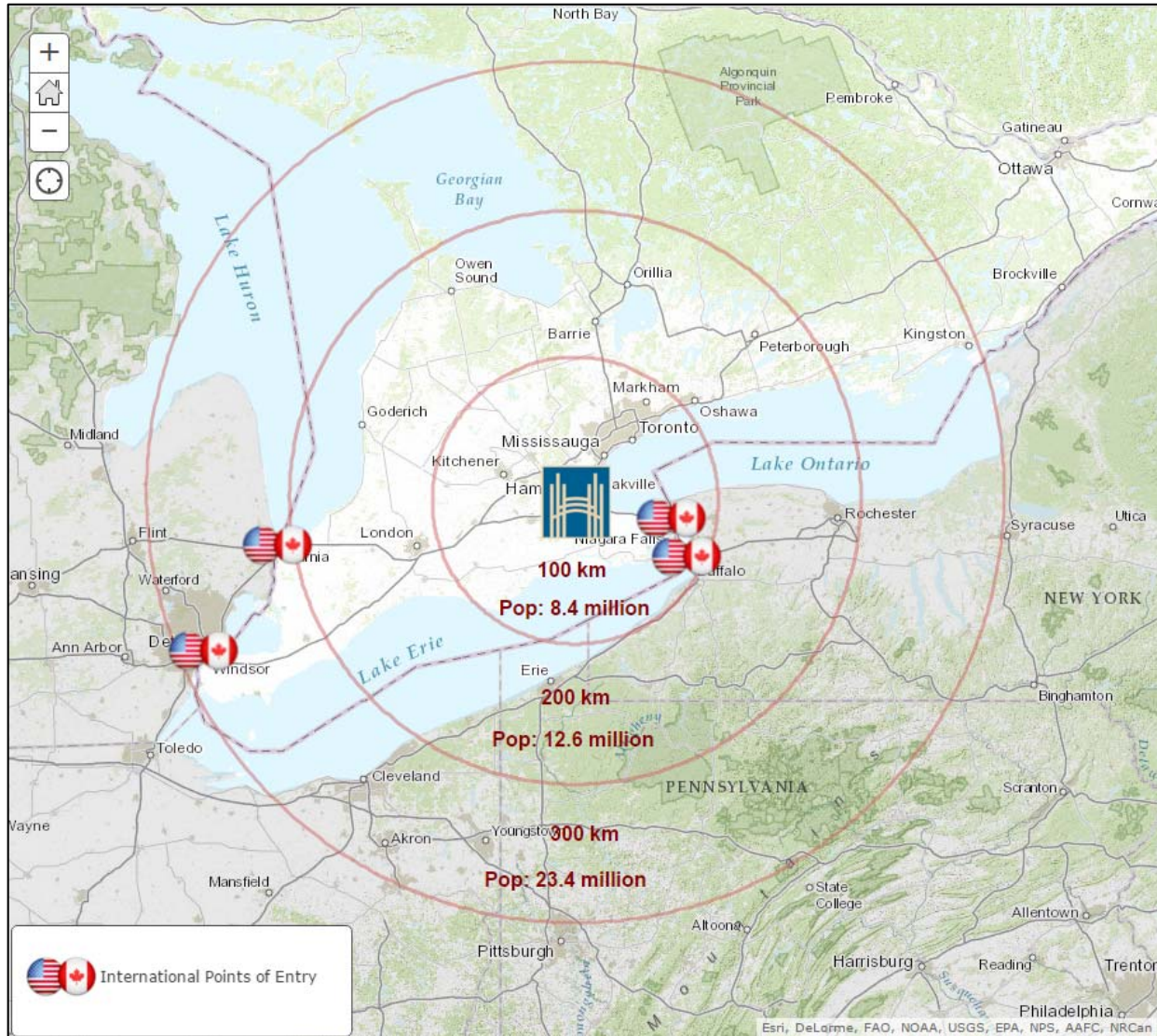


Recognized as Top Investment City in Canada in
2016 and top 10 in corporate facility projects
every year since 2012

Source: Atlanta's Site Selection Magazine & Conway Data Inc.

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A Strategic Location



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Hamilton, a place to live, work and play.

Intra-commuting Rates Hamilton & GTA

Municipality	2006 Percentage	2011 Percentage
City of Hamilton	70.37%	69.43%
Burlington	44.16%	44.06%
Oakville	36.67%	35.82%
Mississauga	54.59%	55.11%
City of Toronto	80.58%	81.13%
Source: Statistics Canada		

Travel Time Index Values

Region Name	Hours of Delay per 1,000 Vehicle - KM's of Travel	Travel Time Index
City of Hamilton	653	1.31
Halton Region	876	1.44
Peel Region	1,798	1.75
City of Toronto	2,284	1.88
Region of York	1,369	1.59
Durham Region	1,021	1.46
GTHA Average	1,494	1.63

Source: HDR (Calculations) Metrolinx-Cost of Road Congestions in the GTHA Final Report Dec. '08

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Moving Hamiltonians



Ontario is undertaking a \$21.3 billion transformation of the GO network, which is the largest commuter rail project in Canada, of which Hamilton will greatly benefit through expanded routes and more frequent services, connecting the Greater Golden Horseshoe Region.

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Rapid Transit



HAMILTON LRT FAST FACTS

It will take
approximately

**32
MINS**

to travel
across the
line from
McMaster
to Eastgate.



The LRT will
service

**17
STOPS**

and the majority
of stops are

**600-800
METRES**

apart (similar to
the current HSR
B-Line Express).



Tracks will run

**14
KMS**

from McMaster
to Eastgate.



Trains will run
every

**6
MINS**

during
peak hours.



The City's new \$1 billion Light Rail Transit (LRT) line is an 8.7 mile-long system that will connect the eastern edge of the lower City to the western edge.

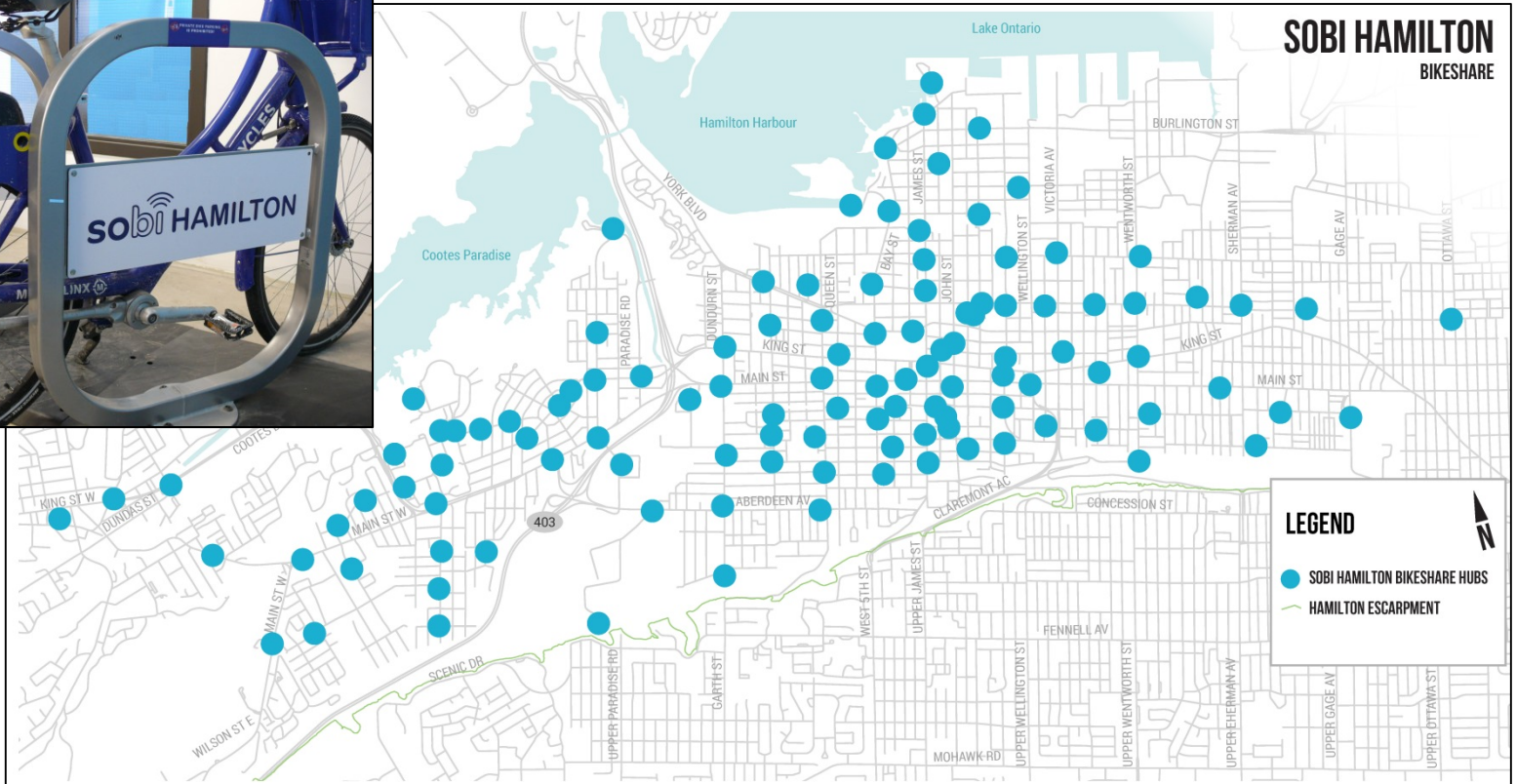
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Light Rail Transit



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Bike Share



We have over 100 miles of on-street signed bicycle routes, over 120 miles of marked bike lanes and 75 miles of multi-use trails across the City supported by one of the Country's most successful bike share program (SoBi Hamilton).

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The “BLAST” Network



The City’s Ten Year Transit Strategy can be found at:

<https://www.hamilton.ca/city-initiatives/priority-projects/ten-year-local-transit-strategy>

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Hamilton International Airport

Canada's largest freight carrier airport (nearly one billion pounds per year), located nine miles (22 min) from downtown Hamilton and thirty-nine miles from downtown Toronto

- Largest overnight express freight Airport in Canada -Operational 24/7, no curfew
- YTD cargo business increased 27% over 2016 -500 M kg in 2017
- Fast growing passenger business –almost 700,000
- \$262.3 M direct financial benefit to Hamilton since '96 –total jobs over 2800

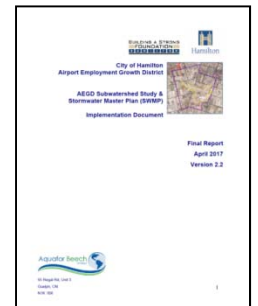
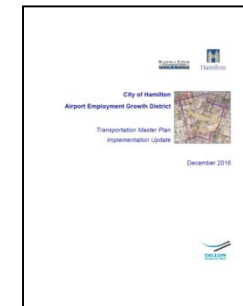
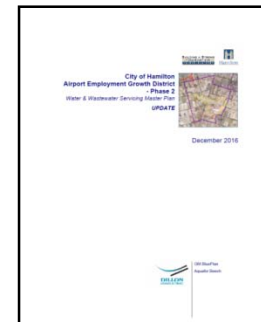
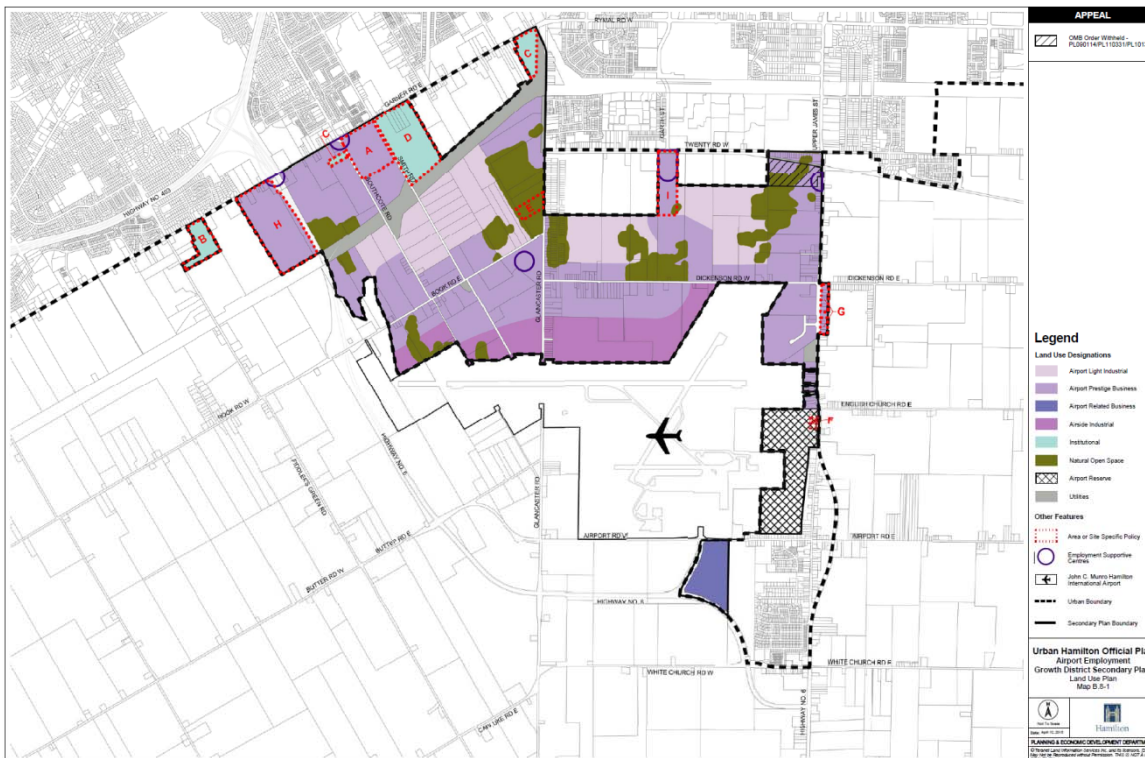


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Airport Employment Growth District (AEGD)

The AEGD Secondary Plan Area comprises 1,204 hectares of land. Zoning is in place. The Master Plans are completed for future municipal infrastructure services network. Dickenson Rd EA commenced. Interest in development lands has increased. Airfield access available. Cheaper Land Prices and Development Charges than GTA.

<https://www.hamilton.ca/city-planning/planning-community/airport-employment-growth-district>



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AEGD Economic Impacts

- Total direct employment of over 24,000 jobs forecast.
- Potential indirect or “spin-off” jobs of 11,500 forecast .
- Development to potentially generate over 2,000 construction jobs.
- Induced economic impact of hundreds of millions of increased labour income and wealth generation.
- Reduced commuting dependency, increased transit use, improved environmental and socio-economic conditions.
- Increased Annual Property Tax revenues of over \$84 Million (Net Surplus over \$65 Million).
- AEGD is envisioned to develop with a high standard of eco-industrial and urban design



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Great Lakes Ports



PORT OF HAMILTON
BUSIEST CANADIAN GREAT LAKES PORTS

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Hamilton Port Authority

CARGO



153

overseas
vessels

540

vessel calls

2

million MT
overseas cargo



26%

of all Cdn Great Lakes-St. Lawrence Seaway
cargo moves through Hamilton.
(5 yr. average)

STEEL MAKING



6.1 MILLION MT

FINISHED STEEL



461,000 MT

AGRICULTURAL



1.7 MILLION MT

AGGREGATES



345,131 MT

LIQUID



336,539 MT

GENERAL & OTHER



321,966 MT

TOTAL TONNAGE
(2015)

9.2 MILLION MT



2011: 2,938



2012: 3,302



2013: 3,849



2014: 4,377



2015: 5,414

Project Cargo
2015



22,096 m³

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Transcontinental Rail



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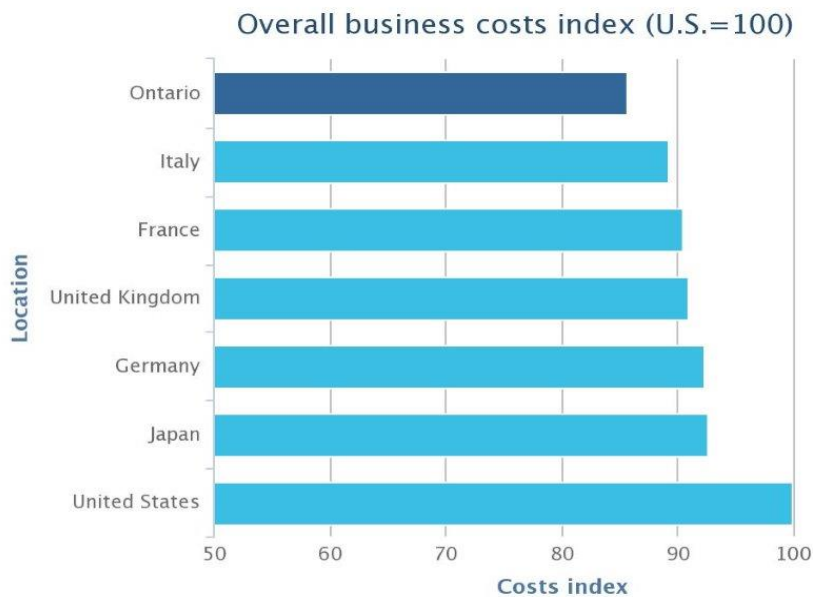
International Competitiveness



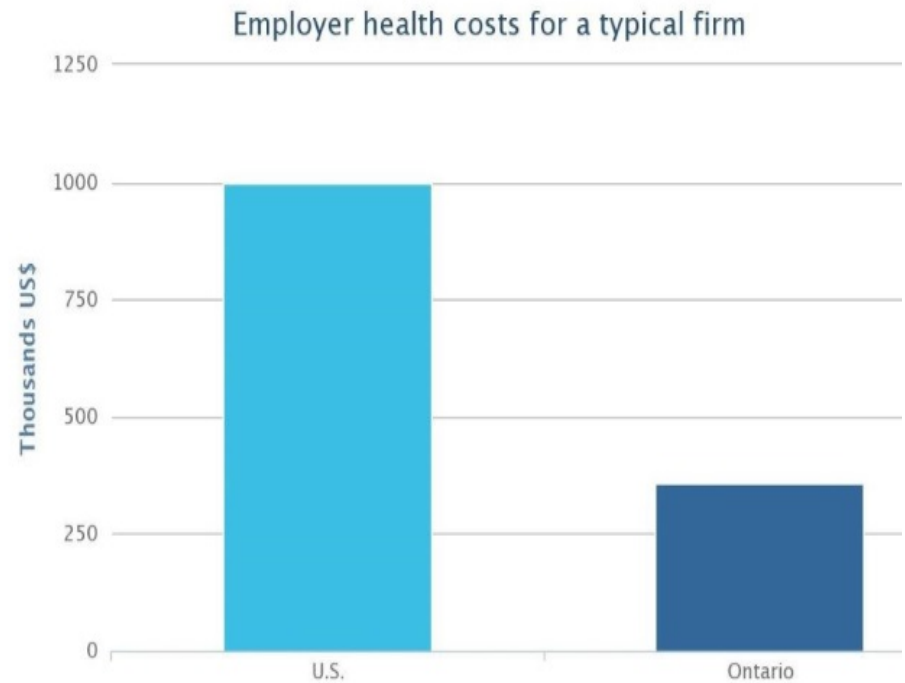
Source: KPMG 2016 Competitive Alternatives Study

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Doing Business in Ontario



Source: MEDEI/MRI analysis, prepared using CompetitiveAlternatives.com Cost Model, 2016 Edition.



Note: Typical firm defined as having approximately 91 employees.
Source: MMK Consulting, 2016

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Growing our City

Distribution of Population and Employment for the Greater Golden Horseshoe to 2041 (figures in 000s)

	POPULATION			EMPLOYMENT		
	2031	2036	2041	2031	2036	2041
Region of Durham	970	1,080	1,190	360	390	430
Region of York	1,590	1,700	1,790	790	840	900
City of Toronto	3,190	3,300	3,400	1,660	1,680	1,720
Region of Peel	1,770	1,870	1,970	880	920	970
Region of Halton	820	910	1,000	390	430	470
City of Hamilton	680	730	780	310	330	350

Housing Units by Type, City of Hamilton, 2041

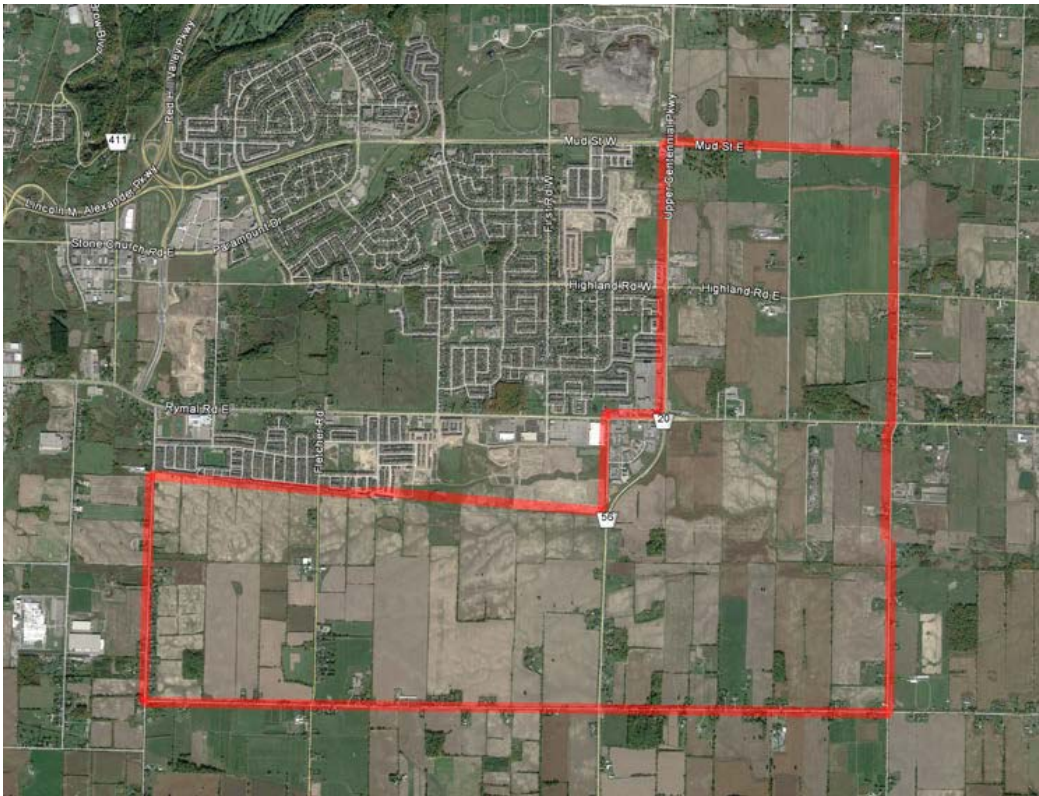
	Semis	Rows	Apartments	Total
Singles	10,890	43,080	88,110	298,410
156,330				

Employment by Type, City of Hamilton, 2041

	Population Related	Employment Land	Other Rural Based	Total
Major Office	145,410	158,680	8,440	351,280
38,750				

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Elfrida Growth Area



The City of Hamilton is growing and the population is projected to increase to 660,000 by 2031.

The Elfrida area has been identified as the preferred location to accommodate new growth to 2031 and beyond, with 30,000 residents expected by 2031 and potentially 70,000 – 80,000 beyond.

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Sustainability Metrics

- Most sustainability measures, improve local quality of life, from cleaner air and water to improved public transportation and greater “livability.”
- Annual Average Air Quality Reading listed as ‘Very Good’
- Approximately 1,279 pounds of City waste per household, per year in Hamilton compared to an average of 1,466 pounds in Ontario
- 10.48 square miles of municipal public parks and greenspace – this is about ten acres for every 1,000 residents
- The City of Hamilton provides recycling collection to approximately 228,930 dwellings. 43,342 tons of residential recyclables were diverted from landfill
- Total residential material managed was 96,775 tons with a diversion rate of 45 per cent.



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Clean & Green Hamilton Program



We are doing our part to support the Provincial move towards clean energy with the Clean & Green Hamilton Program to recognize Hamilton as a sustainable, clean and green community where everyone takes responsibility for, and has pride in, the environments in which they live, work and play.

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LEEDing the Way

Leadership in Energy and Environmental Design (LEED) is a rating system that evaluates the environmental performance of a building and encourages market transformation towards sustainable design.



LEED

The first of its kind in Canada, this program is designed to encourage and promote sustainable building and sustainable land development practices within the urban area of the City of Hamilton.

The LEED Grant Program will provide an economic catalyst to the construction and/or redevelopment of sustainable industrial buildings in the urban area, via a grant program to offset the additional costs of a LEED certified project against future taxes payable on the site that result from development and/or redevelopment.

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Quality of Life



A HIGH QUALITY OF LIFE

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Community & Culture



Hamilton is tenacious, spirited, ambitious, diverse and welcoming. The ‘fire’ inside Hamiltonians is unmatched. From our hip and funky restaurants to our fleet of food trucks, from our monthly art crawls to our music festivals of epic proportions – we put passion behind everything we do. Our culture is part of our continual transformation and with grit and determination comes growth and a bright new frontier.

We create. We collaborate. We open doors.

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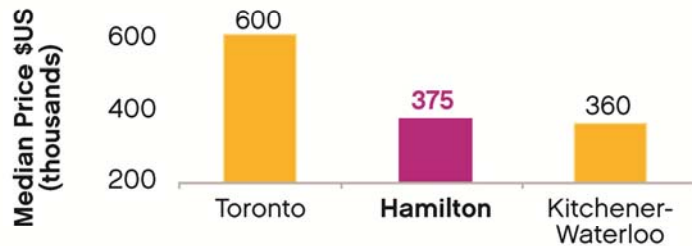
First Class Entertainment



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High Standard of Living

Single Homes, Median Price \$US, 2016



Condos, Median Rent \$US, 2016



INDICATORS	VS. TORONTO	VS. WATERLOO
CONSUMER PRICES	9.7%↓ IN HAMILTON	12.3%↓ IN HAMILTON
FOOD & GROCERIES	11.6%↓ IN HAMILTON	21.4%↓ IN HAMILTON
RESTAURANTS	7.2%↓ IN HAMILTON	5.4%↓ IN HAMILTON
TRANSPORTATION	7.7%↓ IN HAMILTON	7.7%↓ IN HAMILTON

What you can buy in Hamilton is unmatched when compared to another City. Your dollar goes much further when it comes to food, transportation and housing. Hamilton has the best of both worlds – it's an affordable city, and a great place to start a business or raise a family.

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A Great Place to Raise a Family

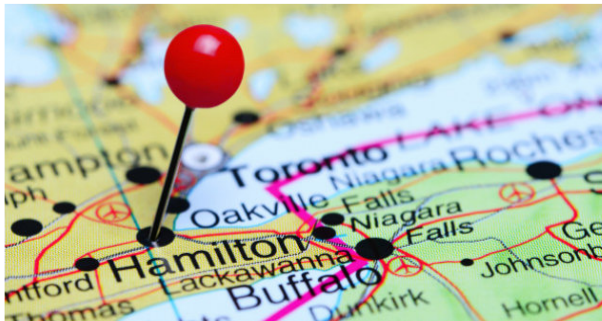
THE BLOG

Hamilton's Housing Market Set To Be The Hottest In Canada

12/09/2016 10:49 EST | Updated 12/09/2016 11:06 EST



NextHome Find Your Next Home at NextHome.yip.ca



DK, PHOTOS VIA GETTY IMAGES
Photo of pinned Hamilton on a map of Canada. May be used as illustration for traveling theme.

Written by Wayne Karl

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REAL ESTATE

Jul 12, 2017

Canadian home prices rise in June as Toronto, Hamilton lead: Teranet

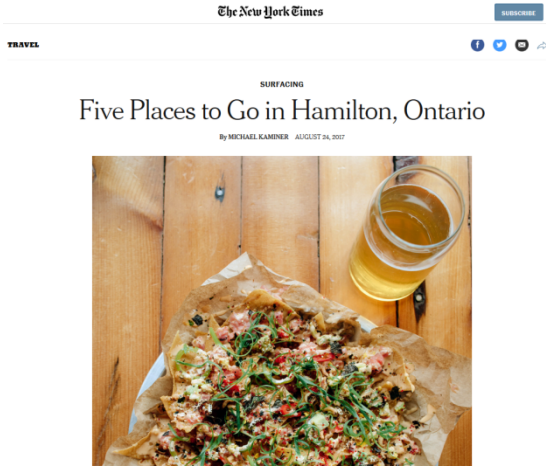
Leah Schnurr, Reuters



A home for sale in Carleton Place, Ontario, The Canadian Press/Sean Kilpatrick

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Vibe, Vitality & Essence



“Hamilton, a gritty former steel town, roughly 40 miles southwest of Toronto, is making a comeback.” **The New York Times**

“Bold Millennials are Making Hamilton Canada’s Next Great City.” **The Huffington Post**

“Toronto’s New Hot Spot.” **Toronto Life magazine**

“Since moving to Hamilton, I’ve been amazed by the random acts of kindness I encounter on a daily basis: the strangers who routinely say hi on the street, the people who stop to hold a door open for you even if you’re 20 paces away, the multilingual ‘Hamilton Is for Everyone’ signs in local restaurants that were designed to welcome the city’s recent influx of Syrian refugees.” **Toronto Life magazine**

“Planners dream of communities where people can live, work and play. Gradually...vacated old central Hamilton is becoming something like that.” **The Globe and Mail newspaper**

“Just 50 miles from Niagara Falls Lies the True Waterfall Capital of the World Niagara Falls has nothing on Hamilton, a Canadian city with more than 100 waterfalls.” **Smithsonian Magazine**

“Hamilton is having its moment...Toronto and Hamilton switch prince-and-pauper roles. While Toronto self-immolates, a re-urbanized Hamilton rises from its post-industrial ashes.” **The Toronto Star newspaper**

“Don’t look now Toronto, but Hamilton just topped \$1 billion in new construction in record time.” **The National Post**



Hamilton Delivers

Home to generations from all over the world, Hamilton puts people first. Every year new families from across the province, the country, and the world come to Hamilton, strengthening our diversity. We have a stunning Bayfront. We are the waterfall capital. Take a walk along our spectacular natural escarpment, picnic at one of our historic parks, or a bike ride in our downtown core and you'll see for yourself. The City of Hamilton is where people want to live, work and play, with a lower cost of living and higher quality of life.

With all of this, the City of Hamilton attracts international business and is home to a world-class pool of talent, including foreign talent, as a result of progressive Canadian immigration laws. This citizenry fosters innovation while leading in education, with a strong focus in engineering and science. Growing our Smart City, we are committed to growth and technology, and leading in fiber connectivity.

We are centrally located with access to major highways and the United States of America, an international airport and port, with globally recognized post-secondary institutions. Our citizens have built this City from the ground up, spending their days creating, transforming, pushing boundaries, and thinking big. Come join us in furthering these ideals and the City of Hamilton.

We have everything you want. Let's work together.

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